**DEPOMED INC** Form 10-K March 16, 2011

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# **UNITED STATES** SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

# **FORM 10-K**

(Mark one)

ý Annual Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

For the fiscal year ended December 31, 2010

OR

Transition Report Pursuant to Section 13 or 15(d) of the Securities Exchange o Act of 1934

> For the transition period from: Commission File Number: 001-13111

# DEPOMED, INC.

(Exact Name of Registrant as Specified in its Charter)

California

(State or other jurisdiction of incorporation or organization)

94-3229046 (I.R.S. Employer Identification No.)

1360 O'Brien Drive, Menlo Park, California

94025

(Address of principal executive offices)

(Zip Code)

Registrant's telephone number, including area code: (650) 462-5900

Securities registered pursuant to Section 12(b) of the Act:

Title of each class

Name of each exchange on which registered

Common Stock, no par value

The NASDAQ Stock Market LLC

Securities registered pursuant to Section 12(g) of the Act: None

Indicate by check mark if the registrant is a well-known seasoned issuer, as defined in Rule 405 of the Securities Act. Yes o No ý

Indicate by check mark if the registrant is not required to file reports pursuant to Section 13 or Section 15(d) of the Exchange Act. Yes o No ý

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Exchange Act during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  $\circ$  No o

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes o No o

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K is not contained herein, and will not be contained, to the best of registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or any amendment to this Form 10-K. ý

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer or a non-accelerated filer, as defined in Rule 12b-2 of the Exchange Act.

Large accelerated filer o Accelerated filer ý Non-accelerated filer o Smaller reporting company o

(Do not check if a smaller reporting company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes o No ý

The aggregate market value of the voting and non-voting common equity held by non-affiliates of the registrant based upon the closing price of Common Stock on the Nasdaq Stock Market on June 30, 2010 was approximately \$127,209,000. Shares of Common Stock held by each officer and director and by each person who owned 10% or more of the outstanding Common Stock as of June 30, 2010 have been excluded in that such persons may be deemed to be affiliates. This determination of affiliate status is not necessarily a conclusive determination for other purposes.

The number of shares outstanding of the registrant's Common Stock, no par value, as of March 15, 2011 was 53,545,176.

## **Documents Incorporated by Reference**

Portions of the registrant's Proxy Statement, which will be filed with the Securities and Exchange Commission pursuant to Regulation 14A in connection with the registrant's 2011 Annual Meeting of Shareholders, expected to be held on or about May 26, 2011, are incorporated by reference in Part III of this Form 10-K.

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# DEPOMED, INC.

# **2010 FORM 10-K REPORT**

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## NOTE REGARDING FORWARD-LOOKING STATEMENTS

Statements made in this Annual Report on Form 10-K that are not statements of historical fact are forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended (the Securities Act), and Section 21E of the Securities Exchange Act of 1934, as amended. We have based these forward-looking statements on our current expectations and projections about future events. Our actual results could differ materially from those discussed in, or implied by, these forward-looking statements. Forward-looking statements are identified by words such as "believe," "anticipate," "expect," "intend," "plan," "will," "may" and other similar expressions. In addition, any statements that refer to expectations, projections or other characterizations of future events or circumstances are forward-looking statements. Forward-looking statements include, but are not necessarily limited to, those relating to:

our ability to successfully prepare for and launch Gralise<sup>TM</sup> (gabapentin), our product for the management of postherpetic neuralgia that is being transferred to us in March 2011 from our former licensee, Abbott Products Inc. (a wholly-owned subsidiary of Abbott Laboratories, or Abbott Products);

the commercial success and market acceptance of Gralise and our own efforts, or those of any future commercialization partner, with respect to the commercialization of Gralise;

results and timing of our clinical trials, including the results of Breeze 3, our Phase 3 trial evaluating Serada® for menopausal hot flashes;

the commercial success and market acceptance of Serada if we receive approval to market Serada in the United States;

any patent infringement or other litigation that may be instituted related to Serada or Gralise under the Hatch-Waxman Act;

the commercial success of Glumetza® (metformin hydrochloride extended-release tablets) in the United States, and the efforts of our Glumetza commercial partner, Santarus, Inc. (Santarus);

the results of our ongoing litigation against Lupin Limited (Lupin) related to Lupin's abbreviated New Drug Application (ANDA) to market generic Glumetza in the United States;

our collaborative partners' compliance or non-compliance with legal and regulatory requirements related to the promotion of pharmaceutical products in the United States;

the results of our research and development efforts;

submission, acceptance and approval of regulatory filings;

our need for, and ability to raise, additional capital;

our and our collaborative partners' compliance or non-compliance with obligations under our collaboration agreements; and

our plans to develop other product candidates.

Factors that could cause actual results or conditions to differ from those anticipated by these and other forward-looking statements include those more fully described in the "ITEM 1A. RISK FACTORS" section and elsewhere in this Annual Report on Form 10-K. We disclaim any intent to update or revise these forward-looking statements to reflect new events or circumstances.

## CORPORATE INFORMATION

The address of our Internet website is http://www.depomed.com. We make available, free of charge through our website or upon written request, our Annual Reports on Form 10-K, Quarterly Reports on

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Form 10-Q, Current Reports on Form 8-K and other periodic SEC reports, along with amendments to all of those reports, as soon as reasonably practicable after we file the reports with the SEC.

Unless the context indicates otherwise, "Depomed", "the Company", "we", "our" and "us" refer to Depomed, Inc. Depomed was incorporated in the State of California on August 7, 1995. Our principal executive offices are located at 1360 O'Brien Drive, Menlo Park, California 94025, and our telephone number is (650) 462-5900.

Depomed®, Serada®, Proquin® and Acuform® are registered trademarks of Depomed. Glumetza® is a registered trademark of Valeant Pharmaceuticals International, Inc. exclusively licensed in the United States to Depomed. All other trademarks and trade names referenced in this Annual Report on Form 10-K are the property of their respective owners.

#### PART I

#### ITEM 1. BUSINESS

## **COMPANY OVERVIEW**

Depomed is a specialty pharmaceutical company focused on the development and commercialization of differentiated products that address large and growing markets and are based on proprietary oral drug delivery technologies. In January 2011, the U.S. Food and Drug Administration (FDA) approved Gralise<sup>TM</sup> (gabapentin) once-daily tablets for the management of postherpetic neuralgia. In March 2011, we and our former licensee, Abbott Products, terminated our Gralise exclusive license agreement and the rights to Gralise reverted back to us. We intend to commercialize Gralise on our own or with the assistance of a promotion partner or licensee.

In October 2009, we announced the results of our Breeze 1 and Breeze 2 clinical trials for Serada, our proprietary extended release formulation of gabapentin for the treatment of menopausal hot flashes. The higher dose formulation of Serada evaluated in the studies met five of eight co-primary endpoints across the two studies, while the lower dose formulation evaluated met four of eight co-primary endpoints. In August 2010, we commenced one additional Phase 3 clinical trial evaluating Serada for menopausal hot flashes, known as Breeze 3, after reaching an agreement with the FDA regarding a Special Protocol Assessment (SPA) on the design and analysis of Breeze 3. In March 2011, we completed enrollment in Breeze 3.

We seek to optimize the use and value of our product candidates and drug delivery technologies in three ways. First, we are seeking to assemble a number of pharmaceutical products that can be highly differentiated from immediate release versions of the compounds upon which they are based and may be promoted together within a specialty pharmaceutical field, such as women's health care providers. Our development of Serada, and our retention of co-promotion rights within the obstetrics/gynecology field in our commercialization arrangements with Covidien, Ltd. (Covidien) and Santarus, Inc. (Santarus), are examples of this aspect of our business strategy. Second, we out-license product candidates after we have increased their value through our formulation and clinical development efforts. Third, we enter into collaborative partnerships with other companies where the unique capabilities of our technology can provide superior value to a partner's product candidate, resulting in greater value for Depomed than traditional fee-for-service arrangements. Our license and development arrangements with Covidien, Janssen Pharmaceutica N.V. (Janssen), and Boehringer Ingelheim International GMBH (Boehringer Ingelheim) and our license agreement with Merck & Co., Inc. (Merck) are examples of this strategy.

In addition to Gralise, we have developed two other products which have been approved by the FDA. Glumetza® (metformin hydrochloride extended-release tablets) is a once-daily treatment for adults with type 2 diabetes that we commercialize in the United States with Santarus.

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Proquin® XR (ciprofloxacin hydrochloride) is a once-daily treatment for uncomplicated urinary tract infections that we no longer manufacture or market.

The following table summarizes our product pipeline and approved products.

## **Product Pipeline**

Product	Indication	Status
Serada®	Menopausal hot flashes	Two Phase 3 studies completed
		(Breeze 1 and Breeze 2).
		One additional Phase 3 study
		(Breeze 3) initiated in August 2010.
		Enrollment completed in March 2011.
		Top-Line data expected in the fourth
		quarter of 2011.
DM-1992	Parkinson's disease	Second Phase 1 study completed in
		February 2011.
DM-3458	Gastroesophageal reflux	
	disease	Proof of concept studies completed.

## Approved Products\*

Product	Indication	Status
Glumetza®	Type 2 diabetes	Currently sold in the United States and
		Canada.
		Co-promoted in the United States with
		Santarus.
		Canadian rights held by Valeant.
Gralise	Postherpetic neuralgia	Approved by the FDA in January 2011. Commercial launch expected in 2011.

We also developed Proquin XR (ciprofloxacin hydrochloride) extended-release tablets, a product approved for marketing in the United States for the treatment of uncomplicated urinary tract infections. We no longer manufacture or market this product.

## SIGNIFICANT DEVELOPMENTS DURING 2010

Among the significant developments in our business during 2010 were the following:

In May 2010, the FDA accepted the Gralise NDA filing for postherpetic neuralgia for review, which triggered a \$10.0 million milestone payment from Abbott Products to us in June 2010.

In June 2010, we conducted a voluntary, wholesaler-level recall of our 500mg Glumetza product due to the presence of trace amounts of a chemical called 2,4,6-tribromoanisole in bottles containing 500mg Glumetza tablets. The 500mg Glumetza was resupplied in January 2011.

In August 2010, we enrolled the first patient in Breeze 3, our ongoing Phase 3 trial evaluating Serada for menopausal hot flashes, after reaching agreement with the FDA regarding a Special Protocol Assessment (SPA) on the design and analysis of the trial.

In August 2010, we entered into a license agreement with Janssen granting Janssen a non-exclusive worldwide license to our Acuform drug delivery technology to be used in developing fixed dose combinations of canagliflozin and extended release metformin. We received a \$5.0 million upfront license fee from Janssen in August 2010, and a \$5.0 million payment from Janssen in October 2010 for achievement of a formulation milestone.

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In September 2010, we received a \$0.5 million milestone payment from Covidien related to the first product candidate under our agreement entering clinical development.

In September 2010, we dosed the first patient in our second Phase 1 clinical trial for our DM-1992 program for Parkinson's disease. The trial was funded in part by a clinical grant from The Michael J. Fox Foundation under its Clinical Intervention Awards 2010 program. We reported the results of the trial in February 2011.

In September 2010, Merck filed an NDA for a fixed dose sitagliptin and extended release metformin combination pursuant to our agreement, which triggered a \$2.5 million milestone from Merck that we received in October 2010.

In November 2010, we were awarded two cash grants totaling approximately \$0.5 million under the U.S. Government's Qualifying Therapeutic Discovery Project (QTDP) program, related to two of the Company's development programs, Serada for the treatment menopausal hot flashes and DM-1992 for the treatment of Parkinson's disease.

Total revenues for the year ended December 31, 2010 were \$80.8 million, compared to \$57.7 million for the year ended December 31, 2009.

Operating expenses for the year ended December 31, 2010 were \$69.0 million, compared to \$74.5 million for the year ended December 31, 2009.

Cash, cash equivalents and marketable securities were \$76.9 million as of December 31, 2010, compared to \$81.8 million as of December 31, 2009.

## RECENT PRODUCT DEVELOPMENTS AND TRANSACTIONS

## APPROVED PRODUCTS

Gralise (gabapentin) tablets for the Management of Postherpetic Neuralgia

## General

Gralise (gabapentin) is our proprietary, once-daily formulation of gabapentin which we previously referred to as DM-1796. In January 2011, the FDA approved Gralise for the management of postherpetic neuralgia. In connection with the termination of our exclusive license agreement with Abbott Products in March 2011, the rights to Gralise for pain indications in the U.S., Mexico and Canada reverted back to us.

In November 2010, the FDA granted Gralise Orphan Drug designation for management of postherpetic neuralgia, based on the size of the postherpetic neuralgia population and the reduced incidence of adverse events observed in Gralise clinical trials relative to the incidence of adverse events reported in the package insert for immediate release gabapentin. In February 2011, we were informed that additional submissions or evidence to demonstrate the clinical superiority of Gralise based on improved safety will be required to be provided to the FDA to obtain a seven-year period of market exclusivity in postherpetic neuralgia as a result of the orphan drug designation. If obtained, the market exclusivity period will run from January 28, 2011, the date the FDA approved the Gralise NDA.

We intend to commercialize and launch Gralise on our own or with the assistance of a co-promotion partner or licensee in 2011.

<u>Postherpetic Neuralgia</u>. Postherpetic neuralgia (PHN) is a persistent pain condition caused by nerve damage during a shingles, or herpes zoster, viral infection. PHN afflicts approximately one in five patients diagnosed with shingles in the United States. The incidence of PHN increases in elderly patients, with 75 percent of those over 70 years old who have shingles, developing PHN. The pain associated with PHN reportedly can be so severe that patients are unable to resume normal activities

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for months. Approximately 70,000 to 100,000 Americans are affected by PHN each year. The pain associated with PHN can interfere with daily activities such as sleep and recreational activities and can be associated with clinical depression.

In 2006, the Centers for Disease Control and Prevention Advisory Committee on Immunization Practices recommended that adults 60 years of age be vaccinated with a shingles vaccine. While the shingles vaccine is not a treatment for PHN, it could impact the future market for therapies for PHN.

### Clinical Program

Gralise was approved on the basis of two Phase 3 trials involving 359 patients treated with Gralise and 364 treated with placebo. Safety was evaluated in all 723 patients and the efficacy assessment was based on the second of two Phase 3 trials. The second Phase 3 trial was a randomized, double-blind, placebo-controlled study of 452 PHN patients. In the trial, Gralise achieved a statistically significant reduction in average daily pain score compared to placebo. Patients in the study were randomized into two treatment arms: placebo or 1800 mg of Gralise dosed once-daily. Secondary objectives included an assessment of changes from baseline in sleep interference, and additional patient and clinician assessments of pain and quality of life.

A total of 359 patients with PHN received Gralise at doses up to 1800 mg once-daily during placebo-controlled clinical studies. In these trials, 9.7% of patients treated with Gralise and 6.9% of 364 patients treated with placebo discontinued prematurely due to adverse reactions. In the Gralise treatment group, the most common reason for discontinuation due to adverse reactions was dizziness. Of Gralise-treated patients who experienced adverse reactions, the majority of those adverse reactions were either "mild" or "moderate". The most common treatment-emergent adverse events associated with Gralise were dizziness (10.9% with Gralise vs. 2.2% placebo), somnolence (4.5% vs. 2.7%) and headache (4.2% vs. 4.1%).

Gralise is to be titrated over a two-week period to an 1800 mg once-daily dose, given with the evening meal. Gralise tablets swell in gastric fluid and gradually release gabapentin. Gralise is not interchangeable with other gabapentin products because of differing pharmacokinetic profiles that affect the frequency of administration.

## Former Collaboration and Licensing Arrangements

Abbott Products. In November 2008, we entered into an exclusive license agreement with Solvay Pharmaceuticals, Inc. (Solvay) granting Solvay exclusive rights to develop and commercialize Gralise in the United States, Canada and Mexico for pain indications. The agreement became effective in January 2009. In February 2010, Abbott Laboratories completed its acquisition of the pharmaceutical business of Solvay. Abbott Products, a subsidiary of Abbott Laboratories, assumed responsibility for the Gralise license agreement with the Company in connection with the acquisition.

Pursuant to the license agreement with Solvay, we received a \$25.0 million upfront fee in February 2009. In March 2010, Abbott Products submitted an NDA for Gralise to the FDA for the management of postherpetic neuralgia. The NDA was submitted under Section 505(b)(2) of the Food, Drug and Cosmetic Act because it references certain toxicity, safety and other data of Neurontin®, the formulation of gabapentin initially approved by the FDA. In May 2010, the FDA accepted the NDA for Gralise for the management of postherpetic neuralgia, which triggered a \$10.0 million milestone payment from Abbott Products to us in June 2010.

In January 2011, the FDA approved Gralise for once-daily management of postherpetic neuralgia. The approval triggered a \$48.0 million milestone from Abbott Products to us, which we received in February 2011.

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Pursuant to a settlement agreement entered into in March 2011, we and Abbott Products terminated our license agreement for Gralise. The settlement agreement provided for (i) the transition of Gralise back to Depomed and (ii) a \$40.0 million payment to Depomed to be made in March 2011.

## Glumetza® (metformin hydrochloride extended release tablets) for Type 2 Diabetes

#### General

The 500mg strength of Glumetza is our internally developed once-daily metformin product for type 2 diabetes. The FDA approved Glumetza for marketing in the United States in 2005 and we launched the product in 2006.

The 500mg Glumetza was originally licensed to Valeant (formerly Biovail) in 2002. We reacquired the U.S. rights to Glumetza from Valeant in December 2005. In connection with the restructuring of our Glumetza agreements with Valeant in December 2005, we also acquired the exclusive U.S. license to a 1000mg strength of Glumetza utilizing proprietary Valeant drug delivery technology. In December 2007, the FDA approved the 1000mg formulation for marketing in the United States, and we began selling the 1000mg Glumetza in June 2008.

The 500mg and 1000mg Glumetza have also been approved for marketing in Canada, where they are marketed by Valeant.

Between June 2006 and October 2007, Glumetza was promoted in the United States pursuant to a promotion arrangement between the Company and King Pharmaceuticals (King). Glumetza was launched in the United States in September 2006. In October 2007, we terminated our promotion agreement with King related to Glumetza, and King paid us \$29.7 million in termination and other fees. King ended promotion of Glumetza in December 2007.

In July 2008, we entered into a promotion agreement with Santarus granting Santarus exclusive rights to promote Glumetza in the United States. Santarus began promotion of Glumetza in October 2008.

#### Diabetes

Diabetes is a disease in which levels of glucose, a type of sugar found in the blood, are above normal. Diabetic patients do not produce insulin, a hormone produced in the pancreas, or do not properly use insulin, making it difficult for the body to convert food into energy. The body breaks down food into glucose, and delivers glucose to cells through the bloodstream. Cells use insulin to help process blood glucose into energy. In the case of type 2 diabetes, cells fail to use insulin properly or the pancreas cannot make as much insulin as the body requires. That causes the amount of glucose in the blood to increase, while starving cells of energy. Over time, high blood glucose levels damage nerves and blood vessels, which can lead to complications such as heart disease, stroke, blindness, kidney disease, nerve problems, gum infections, and amputation.

Type 2 diabetes is the most common form of diabetes, accounting for 90 to 95 percent of all diabetes cases, according to the National Institute of Diabetes and Digestive and Kidney Diseases of the National Institutes of Health, or the NIDDK.

#### Target Market

According to the American Diabetes Association (ADA), 25.8 million people in the United States have diabetes. Of those, 18.8 million are diagnosed. The ADA estimates that 1.9 million new cases of diabetes were diagnosed in people aged 20 or older in 2010. Among adults with diagnosed diabetes, 58 percent take oral medication only, and 14 percent take both insulin and oral medication, according to the 2007-2009 National Health Interview Survey of the Centers for Disease Control and Prevention.

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## 500mg Glumetza Recall

In June 2010, we conducted a voluntary class 2 recall of fifty-two lots of 500mg Glumetza product from wholesalers due to the presence of trace amounts of a chemical called 2,4,6-tribromoanisole (TBA) in bottles containing 500mg Glumetza tablets. We cooperated with the FDA and our contract manufacturer on the recall. In June 2010, we temporarily suspended product shipments of 500mg Glumetza product to our customers. We resumed shipments of the 500mg Glumetza to customers in January 2011. The 1000mg Glumetza product was not subject to the recall.

## Glumetza Collaboration, Commercialization and Licensing Arrangements

<u>Santarus, Inc.</u> In July 2008, we entered into a promotion agreement with Santarus granting Santarus exclusive rights to promote Glumetza in the United States. Santarus paid us a \$12.0 million upfront fee, and based on the achievement of specified levels of annual Glumetza net product sales, Santarus may be required to pay us additional one-time sales milestones, totaling up to \$16.0 million. In January 2011, we achieved the first sales milestone of \$3.0 million related to Glumetza net sales exceeding \$50.0 million for the 13 months ended January 31, 2011.

Santarus began promotion of Glumetza in October 2008. Under the promotion agreement, Santarus is required to meet certain minimum promotion obligations during the term of the agreement, and required to make certain minimum marketing, advertising, medical affairs and other commercial support expenditures. We continue to record revenue from the sales of Glumetza product and paid Santarus a promotion fee equal to 80% of the gross margin earned from net sales of Glumetza product in the United States through the third quarter of 2010. The promotion fee was reduced to 75% of gross margin beginning in the fourth quarter of 2010.

Santarus is responsible for all costs associated with its sales force and for all other marketing expenses associated with its promotion of Glumetza. We are responsible for overseeing product manufacturing and supply. A joint commercialization committee has been formed to oversee and guide the strategic direction of the Glumetza alliance.

Pursuant to the terms of the promotion agreement, we retain the option to co-promote Glumetza product in the future to obstetricians and gynecologists and may exercise our co-promote option at any time before the fifth anniversary of the effective date of the promotion agreement. The promotion agreement will continue in effect until the expiration of the last-to-expire patent or patent application with a valid claim in the territory covering a Glumetza product, unless terminated sooner.

In October 2010, we entered into a letter agreement with Santarus, mutually agreeing on certain matters related to the 500mg Glumetza recall and resupply plans and amending certain provisions of the promotion agreement. The letter agreement included the following provisions: (i) Depomed shall exclude from the promotion fee calculation, amounts related to inventory write-offs or reimbursement from its third-party contract manufacturer associated with the recalled 52-lots of the 500mg Glumetza product; (ii) a reduction in Santarus' minimum sales force obligations and minimum marketing expenditures; (iii) solely for purposes of achieving the first sales milestone, an extension of the 2010 calendar year under the promotion agreement to include the month of January 2011; (iv) approval by Santarus on the 500mg Glumetza resupply plan; (v) a mutual release between the two Companies from claims and damages resulting from the 500mg Glumetza product recall and interruption to supply; (vi) Depomed's right to elect to co-promote Glumetza is extended by two years, to the fifth anniversary of the effective date of the promotion agreement; and (vii) Depomed and Santarus will endeavor to structure a mutually agreeable promotional arrangement if Depomed and Santarus identify a third-party co-promote partner for Glumetza.

<u>Valeant.</u> We licensed U.S. and Canadian rights to Glumetza to Valeant in 2002. In 2005, we received a \$25.0 million license fee payment from Valeant under our original license agreement

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following FDA approval of Glumetza. In December 2005, we and Valeant entered into an amended and restated license agreement relating to Glumetza. The amended and restated license agreement supersedes our April 27, 2004 amended license and development agreement with Valeant.

Pursuant to the amended and restated license agreement, Valeant has an exclusive license in Canada to manufacture and market the 500mg Glumetza, and we receive royalties of six percent of Canadian net sales of the 500mg Glumetza. We also receive payments from Valeant equal to one percent of Canadian net sales of the 1000mg Glumetza.

In December 2005, we also entered into a manufacturing transfer agreement and a supply agreement with Valeant related to the 1000mg Glumetza. Under those agreements, we received an exclusive license to market the 1000mg Glumetza in the United States, and an exclusive license to the "Glumetza" trademark in the United States for the purpose of marketing Glumetza. We purchase the 1000mg Glumetza exclusively from Valeant under the supply agreement, subject to back-up manufacturing rights in our favor. If we exercise our back-up manufacturing rights, compensation to Valeant will change from a supply-based arrangement to royalties of six percent of net sales of the 1000mg Glumetza in the United States (or, if less, thirty percent of royalties and other similar payments from our licensees) under the manufacturing transfer agreement.

We also pay Valeant royalties of one percent of net sales of the 500mg Glumetza in the United States (or, if less, five percent of royalties and other similar payments from our licensees).

## RESEARCH AND DEVELOPMENT PROGRAMS

## Serada® for Menopausal Hot Flashes

#### General

We have an exclusive sublicense from PharmaNova, under United States Patent No. 6,310,098, held by the University of Rochester, to develop and commercialize in the United States a product that contains gabapentin as its active pharmaceutical ingredient, and is indicated for the treatment of menopausal hot flashes. We believe that Serada is an excellent non-hormonal product candidate for this indication, because our clinical study and numerous academic studies have demonstrated that gabapentin may be effective in treating hot flashes, and gabapentin has a long history of use in other indications.

## Hot Flashes

A hot flash is a sudden flushing and sensation of heat caused by dilation of skin capillaries. Hot flashes are often associated with menopausal endocrine imbalance. The occurrence and frequency of hot flashes are unpredictable. Symptoms often associated with hot flashes include sweating, irritability and frustration.

Hot flashes can begin early in menopause and are most common during the first few years after menopause begins. There are over 40 million postmenopausal women more than 55 years old and about 2 million women enter menopause every year in the United States. Approximately 80% of those women suffer from hot flashes.

## Current Treatments; Target Market

Currently, the leading prescription drug product for the treatment of hot flashes associated with menopause is hormone replacement therapy (HRT) which involves the administration of the hormone estrogen, either alone or in combination with the hormone progestin. In 2001, the HRT market represented more than \$2 billion and in excess of 90 million prescriptions. In 2003, the Women's Health Initiative released the results of a clinical study that revealed an increased risk of blood clots,

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stroke, and breast cancer associated with HRT. Subsequently, in 2003, the HRT market decreased by more than \$850 million and 34 million prescriptions relative to 2001. HRT prescriptions have declined to approximately 33 million prescriptions in 2010.

Existing non-hormonal pharmaceutical alternatives to HRT for the treatment of hot flashes include off-label administration of anti-depressants. There is also a considerable market for dietary and herbal supplements for the treatment of hot flashes, although we are not aware of any clinical study demonstrating the safety and efficacy of any such treatment.

## Clinical Program

<u>Phase 3 Study-Breeze 3 Clinical Trial.</u> In August 2010, we reached agreement with the FDA regarding a Special Protocol Assessment (SPA) on the design and analysis of Breeze 3, an additional Phase 3 clinical trial evaluating Serada for menopausal hot flashes. An SPA is an agreement with the FDA that a proposed trial protocol design, clinical endpoints and statistical analyses are acceptable to support a product candidate's regulatory approval.

We began enrollment in Breeze 3 in August 2010 and completed enrollment in March 2011. Breeze 3 is expected to be completed by the end of the third quarter of 2011, with top-line results expected to be reported in the fourth quarter of 2011.

Study Design. Breeze 3 is a randomized, double-blind, placebo-controlled study of 600 patients. Patients are randomized into one of two treatment arms, with patients receiving either placebo or a total dose of 1800mg of Serada dosed 600mg in the morning and 1200mg in the evening. The co-primary efficacy endpoints in the study are reductions in the mean frequency of moderate-to-severe hot flashes, and the average severity of hot flashes, measured after four and 12 weeks of stable treatment. As in the prior Breeze 1 trial, the treatment duration of the study is 24 weeks, to address the FDA's view that an effective drug should also show statistically significant persistence of efficacy at 24 weeks. The trial also includes a responder analysis to assess the clinical meaningfulness of any reduction in the frequency of hot flashes in the active arm relative to the placebo arm.

Modifications to the design of Breeze 3 relative to Breeze 1 and 2 include: (i) a single active arm rather than two arms, and therefore a required statistical p value of .05 rather than .025 to achieve statistical significance; (ii) up to 65% more patients in the active treatment arm than in Breeze 1 and 2 (iii) a two-week run in period prior to randomization, rather than one week, which is designed to reduce the regression to the mean observed in Breeze 1 and 2, resulting in a more stable baseline, and thereby potentially reducing the placebo effect; and (iv) an alternative statistical analysis method, known as a non-parametric analysis, that is designed to reduce the influence significant outliers can have on the achievement of efficacy endpoints.

# Breeze 1 and 2 Phase 3 Clinical Trials.

Study Design. In October 2009, we completed our Breeze 1 and 2 clinical trials evaluating Serada in menopausal hot flashes. Each trial was a Phase 3 randomized, double-blind, placebo-controlled studies of approximately 540 patients. In September 2008, we enrolled and dosed the first patient in Breeze 1, and in October 2008, we enrolled and dosed the first patient in Breeze 2. In each study, patients were randomized into three treatment arms: (i) placebo; (ii) 1200mg of Serada dosed once daily; or (iii) a total dose of 1800mg of Serada dosed 600mg in the morning and 1200mg in the evening. We completed enrollment in Breeze 1 in February 2009, and completed enrollment in Breeze 2 in March 2009.

The treatment duration of the Breeze 1 study was six months, with primary efficacy endpoints assessed at 4 and 12 weeks. Persistence of efficacy was assessed at 6 months as one of the secondary

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endpoints. The treatment duration in the second study, Breeze 2, was three months, with assessment of efficacy at 4 and 12 weeks only.

The primary efficacy endpoints in both studies were reductions in the mean frequency of moderate to severe hot flashes, and the average severity of hot flashes. Various secondary efficacy endpoints were measured as well.

Efficacy. As set forth in the table below, in the higher dose treatment arm of the two doses evaluated, the 1800mg dose achieved positive results at 4 weeks. All four co-primary endpoints of the 1800mg dose at 4 weeks demonstrated significant reductions in frequency and severity in both clinical trials. Of the other four co-primary endpoints of the 1800mg dose at 12 weeks, one endpoint was positive (p=0.0026) while the other three endpoints did not achieve statistical significance.

In the lower dose treatment arm, the 1200mg dose at 4 weeks achieved statistical significance in three of the four co-primary endpoints. The frequency of hot flashes were significantly reduced in both clinical trials (p-values of 0.0024 and 0.0117) at four weeks. Severity was significantly reduced in only one trial (p=0.0016). Of the other four co-primary endpoints of the 1200mg dose at 12 weeks, one endpoint was positive (p=0.0024) while the other three endpoints did not achieve statistical significance.

Both patients' and clinicians' impression of overall improvement in the higher dose treatment arm was highly statistically significant relative to placebo in both studies.

The primary efficacy outcomes observed in the studies are set forth in the tables below.

Breeze 1						
		Frequency (# per	day)	;	Severity (average pe	r incident)
Treatment						
Group	Baseline	4 weeks	12 weeks	Baseline	4 weeks	12 weeks
1800mg	11.1	3.8 (p = 0.0001)	3.7 (p = 0.02)	2.5	1.8 (p = 0.0001)	1.7 (p = 0.0468)
1200mg	11.3	4.5 (p = 0.0117)	3.8 (p = 0.183)	2.5	1.9 (p = 0.0016)	1.7 (p = 0.0433)
placebo	11.3	5.4	4.3	2.5	2.1	1.8

			Breeze 2				
	Frequency (# per day) Severity (average per incident)						
Treatment							
Group	Baseline	4 weeks	12 weeks	Baseline	4 weeks	12 weeks	
1800mg	11.2	4.1 (p = 0.004)	3.7 (p = 0.028)	2.5	1.8 (p = 0.0003)	1.6 (p = 0.026)	
1200mg	12.0	4.7 (p = 0.0024)	3.9 (p = 0.0024)	2.5	1.9 (p = 0.06)	1.7 (p = 0.028)	
placebo	11.2	5.7	5.0	2.5	2.0	1.9	

*Safety.* Serada was generally well tolerated in the study. The most common side effects observed in the study were headache, somnolence, dizziness and nausea. The incidence of those side effects in each of the treatment groups for each study are set forth in the tables below:

Breeze 1				
Treatment Group	Somnolence (%)	Dizziness (%)	Headache (%)	Nausea (%)
1800mg	19	19	9	9
1200mg	13	24	9	7
placebo	3	2	6	< 5%
			12	

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Breeze 2					
Treatment Group	Somnolence (%)	Dizziness (%)	Headache (%)	Nausea (%)	
1800mg	8	19	7	7	
1200mg	7	17	< 5%	< 5%	
placebo	3	3	8	< 5%	

Withdrawals due to adverse events in each of the treatment groups for each study are set forth in the tables below:

Breeze 1					
Treatment Group	Somnolence (%)	Dizziness (%)			
1800mg	2	1			
1200mg	3	3			
placebo	0	0			

Breeze 2					
Treatment Group	Somnolence (%)	Dizziness (%)			
1800mg	2	3			
1200mg	0.5	3			
placebo	0.5	0			

*Phase 2 Study.* In June 2007, we randomized the first patient in a Phase 2 double-blind, placebo-controlled, multi-center trial evaluating Serada for the treatment of women with moderate-to-severe menopausal hot flashes. The 124 patient study was fully enrolled in September 2007. In February 2008, we announced positive results of our Phase 2 trial for Serada for moderate-to-severe menopausal hot flashes.

Study Design. The study included 124 menopausal women (approximately 30 per group) with recurrent, moderate to severe hot flashes and was conducted at eight sites in the United States. The total study treatment duration after screening and baseline was 13 weeks. The primary objective of the study was to investigate the relationship between blood plasma concentrations of gabapentin observed in menopausal women after administration of Serada and the frequency of hot flashes in those women. The plasma concentration data (pharmacokinetics) and the hot flash frequency and severity data (pharmacodynamics) are being used to construct a PK/PD dose response model designed to identify the dosing regimen to utilize in the Phase 3 program.

In order to facilitate the generation of an optimal dose response model, patients in each of the three active treatment arms remained on a stable Serada dose for five weeks at an initial dose, followed by five weeks on a stable, incrementally higher dose, as follows.

Treatment Group	Weeks 2 - 6	Weeks 8 - 12
A ("1800mg group")	600mg PM	600mg AM + 1200mg PM
B ("2400mg group")	600mg AM + $600$ mg PM	600mg AM + 1800mg PM
C ("3000mg group")	1200mg PM	1200mg AM + 1800mg PM
D ("placebo group")	placebo	placebo

Each stable dosing regimen was preceded by a one-week titration period.

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Efficacy. Serada demonstrated a reduction in the mean frequency of moderate to severe hot flashes, and in the mean total daily severity of hot flashes, in all active treatment groups. Statistical significance relative to placebo from baseline to the end of the study was observed in the 1800mg and 2400mg treatment groups with regard to frequency, and statistical significance was observed in the 1800mg treatment group with regard to severity. The severity of hot flashes is based on a mean daily composite score, where a moderate hot flash is assigned a score of "2" and a severe hot flash is assigned a score of "3". The primary efficacy outcomes observed in the study are set forth in the table below.

	Moon Do	ily Frequency (#)		n Total Daily verity Score
Treatment Group	Baseline	End of treatment	Baseline	End of treatment
1800mg	10.1	2.7 (p = 0.016)	24.0	6.9 (p = 0.044)
2400mg	11.8	3.0 (p = 0.03)	29.6	6.8 (p = 0.041)
3000mg	11.4	3.9 (p = 0.229)	27.8	10.2 (p = 0.426)
placebo	10.6	5.1	26.7	12.2

*Safety.* Serada was generally well tolerated in the study, with one, two, one and three patients, respectively, withdrawing due to adverse events from the placebo, 1800mg, 2400mg and 3000mg groups. The most common side effects observed in the study were headache, somnolence, dizziness and nausea. The incidence of those side effects in each of the treatment groups is set forth in the table below.

Treatment Group	Somnolence (%)	Dizziness (%)	Headache (%)	Nausea (%)
1800mg	16	10	32	16
2400mg	16	39	32	3
3000mg	16	9	25	3
placebo	3	10	10	7

## Collaboration and License Arrangements

<u>PharmaNova</u>. In October 2006, we entered into a sublicense agreement with PharmaNova, Inc. Pursuant to the agreement, PharmaNova has granted us an exclusive sublicense, under United States Patent No. 6,310,098, held by the University of Rochester, to develop and commercialize in the United States a product that contains gabapentin as its active pharmaceutical ingredient, and is indicated for the treatment of hot flashes associated with menopause.

We paid PharmaNova an upfront license fee of \$0.5 million upon signing of the agreement and paid an additional \$0.5 million upon dosing of the first patient in our Phase 3 trials for the product. We are required to pay PharmaNova \$1.0 million upon submission to the FDA of a NDA for the product, and \$2.0 million upon FDA approval of an NDA. The agreement provides for royalty payments to PharmaNova on net sales of the product, and for milestone payments upon achievement of annual net sales in excess of certain thresholds. We also paid PharmaNova consultancy fees of \$0.3 million over approximately ten months beginning in November 2006.

## DM-1992 for Parkinson's Disease

## General

Parkinson's disease is a chronic degenerative disorder that affects nearly one million Americans, with significant growth expected over the next 25 years due to aging population demographics. Nearly 5 million people worldwide are estimated to have Parkinson's. While the average age at onset is 60, disease onset starts by age 40 in an estimated 5 to 10 percent of patients, and people as young as 30 can also be affected.

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## Parkinson's Treatments; Target Market

Current therapies are effective in addressing only the mild/moderate motor symptoms of the disease and have significant long-term side effects. Levodopa/carbidopa is the most common treatment of Parkinson's but currently has limitations with inconsistent efficacy and inconvenient dosing since it absorbed in the upper GI tract. Levodopa/carbidopa is available as a generic (brand name Sinemet) and had approximately 2.7 million prescriptions in the United States in 2010.

## Clinical Program

DM-1992 is our investigative novel gastric retentive extended-release formulation of levodopa/carbidopa. In July 2008, The Michael J. Fox Foundation awarded the Company a preclinical development grant to support the DM-1992 program. In October 2010, we were awarded an additional clinical grant under The Michael J. Fox Foundation Clinical Intervention Awards 2010 program.

First Phase 1 Study. In January 2009, we initiated our first Phase 1 pharmacokinetic study in Parkinson's patients designed to provide insight into our formulation strategy for the DM-1992 program. The first Phase 1 trial in DM-1992 was a randomized, open-label crossover study that enrolled 18 patients with stable Parkinson's disease at two leading neurology centers in Russia. The objective of the study was to compare the pharmacokinetics of two distinct formulations of DM-1992 and a generic version of Sinemet CR sustained-release levodopa/carbidopa, as well as the safety and tolerability of the formulations. Patients in the trial received a single dose of each of the three treatments being studied. A dose of the first treatment was administered at the beginning of the study, followed by a dose of a second treatment after 7 to 14 days, and a dose of the third treatment after another 7 to 14 days. Blood samples were drawn during the 24 hour period following administration of each treatment. Patients were allowed to remain on any anti-Parkinson's therapies other than levodopa/carbidopa during the trial.

In August 2009, we completed the first Phase 1 study. In the study, DM-1992 extended coverage above levodopa's efficacious threshold and extended the time to peak levodopa concentration relative to currently available sustained release levodopa/carbidopa formulations. One of our formulations tested in the study extended the median time at which levodopa blood levels stayed above the efficacious threshold of 300 ng/mL to approximately nine hours, compared to approximately seven hours for the generic version of Sinemet CR tested in the study. The time to median peak levodopa blood levels in the study was extended to four hours, compared to 2.8 hours for the comparator.

<u>Second Phase 1 Study</u>. In September 2010, we initiated our second pharmacokinetic-pharmacodynamic Phase 1 study for the DM-1992 program. The second Phase 1 trial in DM-1992 was a randomized, open-label crossover study that enrolled 16 patients with stable Parkinson's disease at two leading neurology centers in Russia. The objective of the study was to compare the pharmacokinetics-pharmacodynamics of two distinct twice-daily formulations of DM-1992 and a generic version of Sinemet CR sustained-release levodopa/carbidopa dosed three-times daily, as well as the safety and tolerability of the formulations. Patients in the trial received a full day's dose of each of the three treatments being studied, two doses of each DM-1992 (460mg levodopa and 150mg carbidopa per dose) twelve hours apart, and three doses of generic levodopa/carbidopa over a 12 hour period (200mg of levodopa and 50mg of carbidopa per dose). During the 24 hour period following administration of each treatment, blood samples were drawn and a standard finger tapping test was given to assess efficacy.

In February 2011, we completed the second Phase 1 study. In the study, both formulations of DM-1992 maintained therapeutic blood levels of above the efficacious threshold of 300 ng/mL for 24 hours. DM-1992 was well tolerated in the study.

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## DM-3458 for Gastroesophageal Reflux Disease

#### General

Gastroesophageal reflux disease, or GERD, is a disorder of the digestive system caused by the failure of the lower esophageal sphincter muscle, or LES, to close properly, which permits stomach contents to leak back into the esophagus. When stomach contents pass through the LES into the esophagus, stomach acid causes the burning sensation in the chest or throat known as heartburn. Heartburn that occurs more than twice a week may be GERD. Other symptoms of GERD can include acid indigestion, bad breath, chest pain, hoarseness in the morning, and trouble swallowing. According to the NIDDK, 20% of the US population suffers from GERD.

## Clinical Program

In 2006, we conducted a Phase 1 study designed to provide us with insight into our formulation strategy, and in 2007, we conducted a proof-of-concept study related to our DM-3458 program. No additional DM-3458 clinical studies are currently planned, as we are awaiting the results of our efforts to enter into a development and commercialization partnership for the product candidate.

## OTHER RESEARCH AND DEVELOPMENT AND COLLABORATIVE PROGRAMS

<u>Janssen Pharmaceutica N.V.</u> In August 2010, the Company entered into a non-exclusive license agreement with Janssen Pharmaceutica N.V. (Janssen), granting Janssen a license to certain patents related to the Company's Acuform drug delivery technology to be used in developing fixed dose combinations of canagliflozin and extended release metformin. Under the terms of the agreement, Janssen was also granted a right of reference to the NDA covering the Company's Glumetza product in Janssen's regulatory filings covering fixed dose combinations of canagliflozin and extended release metformin. The parties also entered into a service agreement under which Depomed is responsible for providing formulation work associated with the fixed dose combination products.

In August 2010, Janssen paid the Company a \$5.0 million upfront license fee and a refundable \$1.0 million prepayment for formulation work to be performed under the service agreement. Work performed by the Company under the service agreement is reimbursed by Janssen on an agreed-upon FTE rate per hour plus out-of-pocket expenses.

Under the license agreement, the Company is also eligible to receive additional development milestones. In September 2010, the Company achieved the first development milestone under the agreement related to formulation work, which triggered a \$5.0 milestone from Janssen to the Company. The \$5.0 million milestone was received in October 2010.

The agreement also provides for royalties to the Company on future net sales of Janssen's fixed dosed combinations of canagliflozin and extended release metformin.

<u>Covidien</u>. In November 2008, the Company entered into a license agreement with Mallinckrodt, Inc., a subsidiary of Covidien, Ltd. (Covidien) granting Covidien worldwide rights to utilize the Company's Acuform technology for the exclusive development of up to four products containing acetaminophen in combination with opiates.

In 2008, Covidien paid the Company a total of \$5.5 million in upfront fees, representing a \$4.0 million upfront license fee and a \$1.5 million upfront payment for formulation work to be performed by Depomed under the agreement. Under the agreement, the Company may also receive certain developmental milestone payments totaling \$16.0 million per product, if achieved, and is also entitled to receive royalties on sales of the products.

In October 2009, the first formulation was completed by the Company and delivered to Covidien, which triggered a \$0.5 million milestone payment from Covidien received in October 2009. In

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September 2010, the first formulation entered clinical development, which triggered a second \$0.5 million milestone related to first formulation under the agreement.

In December 2009, the Company received a \$0.5 million milestone payment from Covidien related to the development of a formulation for the second product candidate under the agreement. Although the milestone payment was received by the Company in December 2009, the development of the second formulation was not completed until September 2010.

Merck & Co., Inc. (Merck) granting Merck a license to certain patents related to the Company's metformin extended release technology to be used in developing fixed dose combinations of sitagliptin and extended release metformin. Under terms of the agreement, Merck received a non-exclusive license as well as other rights to certain Depomed patents directed to metformin extended release technology. In exchange, the Company received a \$10.0 million upfront fee in the third quarter of 2009. The Company is also entitled to receive modest single digit royalties on net product sales for an agreed-upon period.

In September 2010, Merck filed a New Drug Application (NDA) for the therapeutic candidate under the agreement, triggering a \$2.5 million milestone which the Company received in October 2010.

<u>Boehringer Ingelheim</u>. In March 2011, the Company entered into a license and service agreement with Boehringer Ingelheim granting Boehringer Ingelheim a license to certain patents related to the Company's Acuform drug delivery technology to be used in developing fixed dose combinations of extended release metformin and proprietary Boehringer Ingelheim compounds in development for type 2 diabetes. Under the terms of the agreement, Boehringer Ingelheim was also granted a right of reference to the NDA covering the Company's Glumetza product and associated data for use in potential regulatory submission processes.

Under the terms of the agreement, Depomed will receive a \$10.0 million upfront license fee, and may receive an additional \$2.5 million upon delivery of experimental batches of prototype formulations. The Company is also eligible to receive additional milestone payments based on regulatory filing and approval events, as well as royalties on worldwide net sales of products.

Depomed is responsible for providing certain initial formulation work associated with the fixed dose combination products. Services performed by the Company under the agreement will be reimbursed by Boehringer Ingelheim on an agreed-upon rate, and out-of-pocket expenses will be reimbursed.

## RESEARCH AND DEVELOPMENT EXPENSES

Our research and development expenses were \$20.1 million in 2010, \$34.3 million in 2009 and \$27.3 million in 2008.

#### **OUR DRUG DELIVERY TECHNOLOGIES**

The Acuform technology is based on our proprietary oral drug delivery technologies and is designed to include formulations of drug-containing polymeric tablets that allow multi-hour delivery of an incorporated drug. Although our formulations are proprietary, the polymers utilized in the Acuform technology are commonly used in the food and drug industries and are included in the list of inert substances approved by the FDA for use in oral pharmaceuticals. By using different formulations of the polymers, we believe that the Acuform technology is able to provide continuous, controlled delivery of drugs of varying molecular complexity and solubility. With the use of different polymers and polymers of varying molecular weight, our Acuform tablet technology can deliver drugs by diffusion, tablet erosion, or from a bi-layer matrix. In addition, our technology allows for the delivery of more than one

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drug from a single tablet. If taken with a meal, these polymeric tablets remain in the stomach for an extended period of time to provide continuous, controlled delivery of an incorporated drug.

The Acuform technology's design is based in part on principles of human gastric emptying and gastrointestinal transit. Following a meal, liquids and small particles flow continuously from the stomach into the intestine, leaving behind the larger undigested particles until the digestive process is complete. As a result, drugs in liquid or dissolved form or those consisting of small particles tend to empty rapidly from the stomach and continue into the small intestine and on into the large intestine, often before the drug has time to act locally or to be absorbed in the stomach and/or upper small intestine. The drug-containing polymeric tablets of the Acuform technology are formulated into easily swallowed shapes and are designed to swell upon ingestion. The tablets attain a size after ingestion sufficient to be retained in the stomach for multiple hours during the digestive process while delivering the drug content at a controlled rate. After drug delivery is complete, the polymeric tablet dissolves and becomes a watery gel, which is safely eliminated through the intestine sight unseen.

The following graphic demonstrates the operation of the Acuform technology.

The Acuform technology is designed to address certain limitations of drug delivery and to provide for orally-administered, conveniently-dosed, cost-effective drug therapy that provides continuous, controlled-delivery of a drug over a multi-hour period. We believe that the Acuform technology can provide one or more of the following advantages over conventional methods of drug administration:

Greater Patient and Caregiver Convenience. We believe that the Acuform technology may offer once-daily or reduced frequency dosing for certain drugs that are currently required to be administered several times daily. Less frequent dosing

promotes compliance with dosing

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regimens. Patient noncompliance with dosing regimens has been associated with increased costs of medical therapies by prolonging treatment duration, increasing the likelihood of secondary or tertiary disease manifestation and contributing to over-utilization of medical personnel and facilities. By improving patient compliance, providers and third-party payers may reduce unnecessary expenditures and improve therapeutic outcomes.

Enhanced Safety and Efficacy through Controlled Delivery. We believe that the Acuform technology may improve the ratio of therapeutic effect to toxicity by decreasing the initial peak concentrations of a drug associated with toxicity, while maintaining levels of the drug at therapeutic, subtoxic concentrations for an extended period of time. Many drugs demonstrate optimal efficacy when concentrations are maintained at therapeutic levels over an extended period of time. When a drug is administered intermittently, the therapeutic concentration is often exceeded for some period after which concentrations fall below therapeutic levels. Excessively high concentrations are a major cause of side effects and subtherapeutic concentrations are ineffective.

*Proprietary Reformulation of Generic Products.* We believe that the Acuform technology may offer the potential to produce improved formulations of off-patent drugs. These proprietary formulations may be differentiated from existing generic products by virtue of reduced dosing requirements, improved efficacy, decreased toxicity or additional indications.

More Efficient Gastrointestinal Drug Absorption. We believe that the Acuform technology can be used for improved oral administration of drugs that are inadequately absorbed when delivered as conventional tablets or capsules. Many drugs are primarily absorbed in the stomach, duodenum or upper small intestine regions, through which drugs administered in conventional oral dosage forms transit quickly. In contrast, the Acuform technology is designed to be retained in the stomach, allowing for constant multi-hour flow of drugs to these regions of the gastrointestinal tract. Accordingly, for such drugs, we believe that the Acuform technology offers a significantly enhanced opportunity for increased absorption. Unlike some insoluble drug delivery systems, the polymer comprising the Acuform technology dissolves at the end of its useful life and is passed through the gastrointestinal tract and eliminated.

Rational Drug Combinations. We believe that the Acuform technology may allow for rational combinations of drugs with different biological half-lives. Physicians frequently prescribe multiple drugs for treatment of a single medical condition. Single product combinations have not been considered feasible because the different biological half-lives of these combination drugs would result in an overdosage of one drug and/or an underdosage of the other. By appropriately incorporating different drugs into an Acuform technology we believe that we can provide for the release of each incorporated drug continuously at a rate and duration (dose) appropriately adjusted for the specific biological half-lives of the drugs. We believe that future rational drug combination products using the Acuform technology have the potential to simplify drug administration, increase patient compliance, and reduce medical costs.

#### COMPETITION

<u>Gralise for Postherpetic Neuralgia</u>. Gabapentin is currently marketed by Pfizer as Neurontin and by several generic manufacturers for adjunctive therapy for epileptic seizures and for postherpetic pain. In addition, Pfizer's product, Lyrica (pregabalin), has been approved for marketing in the United States and the European Union for the management of postherpetic neuralgia, diabetic neuropathy, partial seizures and fibromyalgia.

Gralise will compete against other neuropathic pain treatments, such as anti-depressants, other anti-convulsants, local anesthetics used as regional nerve blockers, anti-arrythmics and opiods.

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<u>Glumetza</u>. Glumetza competes against immediate release metformin, which is marketed primarily by generic manufacturers. Glumetza also competes against both branded and generic extended release versions of metformin, such as Bristol-Myers Squibb's Glucophage XR and Shinogi's Fortamet. Generic extended release metformin manufacturers include Barr Pharmaceuticals, Inc., ANDRX Corporation, Mylan Laboratories, Inc., Watson Pharmaceuticals, Inc. and Teva Pharmaceutical Industries, Ltd., among others.

Glumetza also competes against oral type 2 diabetes medications other than metformin, such as Takeda's Actos (pioglitazone hydrochloride), GlaxoSmithKline's Avandia (risiglitazon), Pfizer's Glucotrol (sulfonylurea) and Merck's Januvia (sitagliptin), among others.

<u>Serada for Menopausal Hot Flashes</u>. If approved, Serada for hot flashes will compete against HRT, such as Pfizer's Premarin (estrogens) and Prempro (a combination of estrogens and a progestin) products, and anti-depressant medications prescribed off-label. Wyeth's anti-depressant drug candidate, Pristiq, is in pre-registration for treatment of hot flashes. We are aware that Pfizer has non-exclusively licensed from the University of Rochester rights to develop a hot flash product containing pregabalin under the same patent we have sublicensed exclusive rights to develop a menopausal hot flash product containing gabapentin. Accordingly, Pfizer may develop a competing hot flash product.

<u>DM-1992 for Parkinson's Disease.</u> If approved, DM-1992 will compete against Sinemet, a combination of levodopa and carbidopa product for treatment of Parkinson's disease and syndrome sold by Merck as well as generic Sinemet sold by various generic manufacturers.

<u>Drug Delivery Technologies.</u> Other companies that have oral drug delivery technologies competitive with the Acuform technology include Elan Corporation, Bristol-Myers Squibb, Teva Pharmaceutical Industries, Ltd., Johnson & Johnson, SkyePharma plc, Valeant, Flamel Technologies S.A., Ranbaxy Laboratories, Ltd., and Intec Pharma, all of which develop oral tablet products designed to release the incorporated drugs over time. Each of these companies has patented technologies with attributes different from ours, and in some cases with different sites of delivery to the gastrointestinal tract.

<u>General.</u> We believe that we compete favorably in the markets described above on the basis of the safety and efficacy of our products and product candidates, and in some cases on the basis of the price of our products. However, competition in pharmaceutical products and drug delivery technologies is intense, and we expect competition to increase. There may be other companies developing products competitive with ours of which we are unaware. Competing product or technologies developed in the future may prove superior to our products or technologies, either generally or in particular market segments. These developments could make our products or technologies noncompetitive or obsolete.

Most of our principal competitors have substantially greater financial, sales, marketing, personnel and research and development resources than we do. In addition, many of our potential collaborative partners have devoted, and continue to devote, significant resources to the development of their own products and drug delivery technologies.

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## PATENTS AND PROPRIETARY RIGHTS

Our material issued United States patents and the products and product candidates they cover are as follows:

United States Patent No.	Expiration Date	Product(s) and Product Candidate(s) Covered
6,340,475	September 19, 2016	Glumetza 500mg Gralise Serada
6,635,280	September 19, 2016	Glumetza 500mg Gralise Serada
6,723,340	October 25, 2021	Glumetza 500mg Gralise Serada
6,488,962	June 20, 2020	Glumetza 500mg Glumetza 1000mg Gralise Serada
7,438,927	February 26, 2024	Gralise Serada
6,310,098(1)	July 21, 2020	Serada
7,731,989	October 25, 2022	Gralise Serada

(1) We have an exclusive sublicense from PharmaNova, under United States Patent No. 6,310,098, held by the University of Rochester, to develop and commercialize in the United States a product that contains gabapentin as its active pharmaceutical ingredient, and is indicated for the treatment of menopausal hot flashes.

Our success will depend in part on our ability to obtain and maintain patent protection for our technologies and to preserve our trade secrets. Our policy is to seek to protect our proprietary rights, by among other methods, filing patent applications in the United States and foreign jurisdictions to cover certain aspects of our technology. In addition to those patents noted on the above table, we have 23 patent applications pending in the United States. We have also prepared and continue to prepare patent applications relating to our expanding technology for filing in the United States and abroad. We have also applied for patents in numerous foreign countries. Some of those countries have granted our applications and other applications are still pending. Our pending patent applications may lack priority over others' applications or may not result in the issuance of patents. Even if issued, our patents may not be sufficiently broad to provide protection against competitors with similar technologies and may be challenged, invalidated or circumvented, which could limit our ability to stop competitors from marketing related products or may not provide us with competitive advantages against competing products. We also rely on trade secrets and proprietary know-how, which are difficult to protect. We seek to protect such information, in part, through entering into confidentiality agreements with employees, consultants, collaborative partners and others before such persons or entities have access to our proprietary trade secrets and know-how. These confidentiality agreements may not be effective in certain cases, due to, among other things, the lack of an adequate remedy for breach of an agreement

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or a finding that an agreement is unenforceable. In addition, our trade secrets may otherwise become known or be independently developed by competitors.

Our ability to develop our technologies and to make commercial sales of products using our technologies also depends on not infringing others' patents or other intellectual property rights. We are not aware of any intellectual property claims against us. However, the pharmaceutical industry has experienced extensive litigation regarding patents and other intellectual property rights. For example, Pfizer has initiated several suits against companies marketing generic gabapentin products, claiming that these products infringe Pfizer's patents. The results of this litigation could adversely impact the commercialization of pharmaceutical products that contain gabapentin as an active pharmaceutical ingredient. Also, we are aware that patents issued to third parties relating to extended release drug formulations or particular pharmaceutical compounds could in the future be asserted against us, although we believe that we do not infringe any valid claim of any patents. If claims concerning any of our products were to arise and it was determined that these products infringe a third party's proprietary rights, we could be subject to substantial damages for past infringement or be forced to stop or delay our activities with respect to any infringing product, unless we can obtain a license, or we may have to redesign our product so that it does not infringe upon others' patent rights, which may not be possible or could require substantial funds or time. Such a license may not be available on acceptable terms, or at all. Even if we, our collaborators or our licensors were able to obtain a license, the rights may be nonexclusive, which would give our competitors access to the same intellectual property. In addition, any public announcements related to litigation or interference proceedings initiated or threatened against us, even if such claims are without merit, could cause our stock price to decline.

From time to time, we may become aware of activities by third parties that may infringe our patents. Infringement by others of our patents may reduce our market shares (if a related product is approved) and, consequently, our potential future revenues and adversely affect our patent rights if we do not take appropriate enforcement action. We may need to engage in litigation in the future to enforce any patents issued or licensed to us or to determine the scope and validity of third-party proprietary rights. Our issued or licensed patents may not be held valid by a court of competent jurisdiction. Whether or not the outcome of litigation is favorable to us, defending a lawsuit takes significant time, may be expensive and may divert management attention from other business concerns. We may also be required to participate in interference proceedings declared by the United States Patent and Trademark Office for the purpose of determining the priority of inventions in connection with our patent applications or other parties' patent applications. Adverse determinations in litigation or interference proceedings could require us to seek licenses which may not be available on commercially reasonable terms, or at all, or subject us to significant liabilities to third parties. If we need but cannot obtain a license, we may be prevented from marketing the affected product.

## MANUFACTURING

We have established internal manufacturing facilities that are in compliance with current good manufacturing practices, to manufacture supplies for our clinical trials.

We are responsible for the supply and distribution of Glumetza, and we have entered into a manufacturing agreement with Patheon Puerto Rico Inc., as our sole supplier for tablets of the 500mg strength of Glumetza. We have two qualified suppliers for the active pharmaceutical ingredient in Glumetza and have a long-term supply agreement with one of the suppliers, Farmhispania, S.A. We have a supply agreement with Valeant, our sole supplier for the 1000mg formulation of Glumetza.

We have obtained clinical and validation batches of Gralise and Serada from Patheon Puerto Rico Inc., our third-party manufacturer and sole supplier of Gralise and Serada product. We currently have no long-term supply arrangements for Gralise and Serada and obtain product on a purchase order

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basis. We have two qualified suppliers for the active pharmaceutical ingredient in Gralise and Serada. However, we obtain the active pharmaceutical ingredient on a purchase order basis only.

We also obtain polyethylene oxide, one of the excipients common to Glumetza, Gralise and Serada, on a purchase order basis from Dow Chemical, a sole source for polyethylene oxide. We currently have no long-term supply arrangement with respect to polyethylene oxide.

Applicable current Good Manufacturing Practices (cGMP) requirements and other rules and regulations prescribed by foreign regulatory authorities will apply to the manufacture of products using the Acuform technology. We will depend on the manufacturers of products using the Acuform technology to comply with cGMP and applicable foreign standards. Any failure by a manufacturer of products using the Acuform technology to maintain cGMP or comply with applicable foreign standards could delay or prevent the initial or continued commercial sale of our products.

#### MARKETING AND SALES

In 2004, we announced our determination to evolve from a solely product development focused company to an integrated specialty pharmaceutical company, with sales and marketing of our own products. Preliminary staffing for these activities began in 2005. From 2006 through 2010, we enhanced our internal sales and marketing capabilities through the hiring of additional sales and marketing employees and the engagement of consultants. We anticipate the build-up of our commercial infrastructure will continue over the next several years.

In 2007 and 2008, our commercial organization transitioned to us the Glumetza marketing efforts previously undertaken by King and directed the efforts of a temporary contract sales organization. In July 2008, we entered into a promotion agreement with Santarus for Glumetza, and our commercial organization has transitioned the promotion and marketing efforts for Glumetza to Santarus, who began promotion in October 2008.

We have developed capabilities in various aspects of pharmaceutical sales and marketing through our commercialization of Glumetza and Proquin XR, including manufacturing, quality assurance, wholesale distribution, medical affairs, managed market contracting, government price reporting, maintenance of the product NDA and review and submission of promotional materials.

Our sales and marketing personnel are also engaged in preparation for the commercialization and launch of Gralise, the commercial and marketing assessments of Serada and other potential product candidates.

All marketing activities associated with Gralise and Glumetza, as well as marketing activities related to any other products for which we obtain regulatory approval, will be subject to numerous federal and state laws governing the marketing and promotion of pharmaceutical products. The FDA regulates post-approval promotional labeling and advertising to ensure that they conform with statutory and regulatory requirements. In addition to FDA restrictions, the marketing of prescription drugs is subject to laws and regulations prohibiting fraud and abuse under government healthcare programs. For example, the federal healthcare program antikickback statute prohibits giving things of value to induce the prescribing or purchase of products that are reimbursed by federal healthcare programs, such as Medicare and Medicaid. In addition, federal false claims laws prohibit any person from knowingly presenting, or causing to be presented, a false claim for payment to the federal government. Under this law, the federal government in recent years has brought claims against drug manufacturers alleging that certain marketing activities caused false claims for prescription drugs to be submitted to federal programs. Many states have similar statutes or regulations, which apply to items and services reimbursed under Medicaid and other state programs, or, in some states, regardless of the payer. If we, or our collaborative partners, fail to comply with applicable FDA regulations or other laws or regulations relating to the marketing of our products, we could be subject to criminal prosecution, civil

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penalties, seizure of products, injunction, exclusion of our products from reimbursement under government programs, as well as other regulatory actions against our product candidates, our collaborative partners or us.

## GOVERNMENT REGULATION

Numerous governmental authorities in the United States and other countries regulate our research and development activities and those of our collaborative partners. Governmental approval is required of all potential pharmaceutical products using the Acuform technology and the manufacture and marketing of products using the Acuform technology prior to the commercial use of those products. The regulatory process takes several years and requires substantial funds. If new products using the Acuform technology do not receive the required regulatory approvals or if such approvals are delayed, our business would be materially adversely affected. There can be no assurance that the requisite regulatory approvals will be obtained without lengthy delays, if at all.

In the United States, the FDA rigorously regulates pharmaceutical products, including any drugs using the Acuform technology. If a company fails to comply with applicable requirements, the FDA or the courts may impose sanctions. These sanctions may include civil penalties, criminal prosecution of the company or its officers and employees, injunctions, product seizure or detention, product recalls and total or partial suspension of production. The FDA may withdraw approved applications or refuse to approve pending new drug applications, premarket approval applications, or supplements to approved applications.

We may be required to conduct preclinical testing on laboratory animals of new pharmaceutical products prior to commencement of clinical studies involving human beings. These studies evaluate the potential efficacy and safety of the product. If preclinical testing is required, we must submit the results of the studies to the FDA as part of an Investigational New Drug Application, which must become effective before beginning clinical testing in humans.

The products we develop generally are or will be submitted for approval under Section 505(b)(2) of the FDCA which was enacted as part of the Drug Price Competition and Patent Term Restoration Act of 1984, otherwise known as the Hatch-Waxman Act. Section 505(b)(2) permits the submission of an NDA where at least some of the information required for approval comes from studies not conducted by or for the applicant and for which the applicant has not obtained a right of reference. For instance, the NDA for Gralise relies on the FDA's prior approval of Neurontin® (gabapentin), the immediate release formulation of gabapentin initially approved by the FDA. An NDA for Serada would also rely in part on the FDA's prior approval of Neurontin®.

Typically, human clinical evaluation involves a time-consuming and costly three-phase process:

In Phase 1, we conduct clinical trials with a small number of subjects to determine a drug's early safety profile and its pharmacokinetic pattern.

In Phase 2, we conduct limited clinical trials with groups of patients afflicted with a specific disease in order to determine preliminary efficacy, optimal dosages and further evidence of safety.

In Phase 3, we conduct large-scale, multi-center, comparative trials with patients afflicted with a target disease in order to provide enough data to statistically evaluate the efficacy and safety of the product candidate, as required by the FDA.

The FDA closely monitors the progress of each phase of clinical testing. The FDA may, at its discretion, re-evaluate, alter, suspend or terminate testing based upon the data accumulated to that point and the FDA's assessment of the risk/benefit ratio to patients. The FDA may also require additional clinical trials after approval, which are known as Phase 4 trials.

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The results of preclinical and clinical testing are submitted to the FDA in the form of an NDA, for approval prior to commercialization. An NDA requires that our products are compliant with cGMP. Failure to achieve or maintain cGMP standards for products using the Acuform technology would adversely impact their marketability. In responding to an NDA, the FDA may grant marketing approval, request additional information or deny the application. Failure to receive approval for any products using the Acuform technology would have a material adverse effect on the Company.

The FDA regulates not only prescription and over-the-counter drugs approved by NDAs, but also over-the-counter products that comply with monographs issued by the FDA. These regulations include:

cGMP requirements;

general and specific over-the-counter labeling requirements (including warning statements);

advertising restrictions; and

requirements regarding the safety and suitability of inactive ingredients.

In addition, the FDA may inspect over-the-counter products and manufacturing facilities. A failure to comply with applicable regulatory requirements may lead to administrative or judicially imposed penalties. If an over-the-counter product differs from the terms of a monograph, it will, in most cases, require FDA approval of an NDA for the product to be marketed.

Foreign regulatory approval of a product must also be obtained prior to marketing the product internationally. Foreign approval procedures vary from country to country. The time required for approval may delay or prevent marketing in certain countries. In certain instances we or our collaborative partners may seek approval to market and sell certain products outside of the United States before submitting an application for United States approval to the FDA. The clinical testing requirements and the time required to obtain foreign regulatory approvals may differ from that required for FDA approval. Although there is now a centralized European Union (EU) approval mechanism in place, each EU country may nonetheless impose its own procedures and requirements. Many of these procedures and requirements are time-consuming and expensive. Some EU countries require price approval as part of the regulatory process. These constraints can cause substantial delays in obtaining required approval from both the FDA and foreign regulatory authorities after the relevant applications are filed, and approval in any single country may not meaningfully indicate that another country will approve the product.

## **EMPLOYEES**

As of March 4, 2011, we had 69 full-time employees. At December 31, 2010, we had 70 full-time employees. None of our employees are represented by a collective bargaining agreement, nor have we experienced any work stoppage. We believe that our relations with our employees are good.

## ITEM 1A. RISK FACTORS

In addition to other information in this report, the following factors should be considered carefully in evaluating an investment in our securities. If any of the risks or uncertainties described in this Form 10-K actually occurs, our business, results of operations or financial condition could be materially adversely affected. The risks and uncertainties described in this Form 10-K are not the only ones facing us. Additional risks and uncertainties of which we are unaware or currently deem immaterial may also become important factors that may harm our business.

We may not successfully commercialize Gralise, which would harm our business.

Although Gralise has been approved for marketing, our ability to generate significant revenue from Gralise requires that we successfully commercialize the product on our own or with the assistance

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of a collaborative co-promotion or licensing partner. We retained marketing rights to Gralise in March 2011 in connection with the termination of our Gralise exclusive license agreement with Abbott Products, and we do not currently have a collaborative partner to assist us with the commercialization of Gralise. We are a small organization with limited experience selling and marketing pharmaceutical products, and have had little time to build capabilities necessary to commercialize the product. We may not be able to adequately build or maintain the necessary sales, marketing, managed markets or other capabilities on our own required to successfully commercialize Gralise, and we may not enter into arrangements with a collaborative partner or other third parties to perform those functions for us. Also, the establishment and maintenance of those capabilities may require us to divert capital from other intended purposes.

Given the small size of our company and the experience and expertise of our current staff, effectively managing a significant number of collaborative partners and third-party contractors may be challenging. If our management of collaborative partners and third-party contractors is not effective, the commercial acceptance and success of Gralise may be delayed or limited.

If we enter into a collaborative co-promotion or licensing arrangement related to Gralise, some or all of the revenues we receive will depend upon the efforts of one or more third parties, which may not be successful.

## We may not be able to obtain orphan drug exclusivity for Gralise in PHN.

The FDA has granted Gralise Orphan Drug designation for the management of PHN based on the size of the PHN population and the reduced incidence of adverse events observed in Gralise clinical trials relative to the incidence of adverse events reported in the package insert for immediate release gabapentin. Subsequent to the FDA's approval of Gralise, we were informed additional submissions or evidence to demonstrate the clinical superiority of Gralise based on improved safety will be required to be provided to the FDA in order to obtain a seven-year period of orphan exclusivity in PHN. If we obtain the orphan exclusivity, the FDA may not approve another application to market the same drug for the same indication until January 2018, except in very limited circumstances.

If we do not obtain orphan exclusivity for Gralise, the period of market exclusivity in the United States for Gralise may be reduced, which would adversely affect our revenues.

If generic manufacturers use litigation and regulatory means to obtain approval for generic versions of our products, our business will suffer.

Under the Federal Food, Drug and Cosmetics Act (FDCA), the FDA can approve an Abbreviated New Drug Application (ANDA), for a generic version of a branded drug without undertaking the clinical testing necessary to obtain approval to market a new drug. In place of such clinical studies, an ANDA applicant usually needs only to submit data demonstrating that its product has the same active ingredient(s) and is bioequivalent to the branded product, in addition to any data necessary to establish that any difference in strength, dosage form, inactive ingredients, or delivery mechanism does not result in different safety or efficacy profiles, as compared to the reference drug.

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The FDCA requires an applicant for a drug that relies, at least in part, on the patent of one of our branded drugs to notify us of their application and potential infringement of our patent rights. Upon receipt of this notice we have 45 days to bring a patent infringement suit in federal district court against the company seeking approval of a product covered by one of our patents. The discovery, trial and appeals process in such suits can take several years. If such a suit is commenced, the FDCA provides a 30-month stay on the FDA's approval of the competitor's application. Such litigation is often time-consuming and quite costly and may result in generic competition if such patent(s) are not upheld or if the generic competitor is found not to infringe such patent(s). If the litigation is resolved in favor of the applicant or the challenged patent expires during the 30-month stay period, the stay is lifted and the FDA may thereafter approve the application based on the standards for approval of ANDAs.

In November 2009, we filed a lawsuit in the United States District Court for the Northern District of California against Lupin for infringement of U.S. Patent Nos. 6,340,475; 6,488,962; 6,635,280; and 6,723,340 listed in the Orange Book for Glumetza. The lawsuit is in response to an ANDA filed by Lupin with the FDA regarding Lupin's intent to market generic versions of the 500mg and 1000mg strengths of Glumetza prior to the expiration date of the asserted patents. We commenced the lawsuit against Lupin within the applicable 45 day period required to automatically stay, or bar, the FDA from approving Lupin's ANDA for 30 months or until a district court decision that is adverse to the asserted patents, whichever may occur earlier. The 30-month stay expires in May 2012. If the litigation is still ongoing after expiration of the applicable 30-month stay, the termination of the stay could result in the introduction of one or more products generic to Glumetza prior to resolution of the litigation.

The filing of the Lupin ANDA described above, or any other ANDA in respect to any of our products could have an adverse impact on our stock price. Moreover, if the patents covering our products were not upheld in litigation or if a generic competitor is found not to infringe these patents, the resulting generic competition would have a material adverse effect on our business, results of operations, financial condition and cash flows.

Our prior clinical trials evaluating Serada for menopausal hot flashes failed to meet all of their primary endpoints and there can be no assurance this product will be approved for marketing.

In October 2009, our Phase 3 trials evaluating Serada for menopausal hot flashes failed to meet all of their primary endpoints. In December 2009, we met and discussed with the FDA the results of the trials and any additional clinical development that may be required to complete the program and obtain regulatory approval to market Serada in the United States. We initiated an additional Phase 3 trial for Serada in August 2010, known as Breeze 3. There can be no assurance the results of the Breeze 3 trial will demonstrate the product candidate is sufficiently safe and effective to obtain approval for marketing.

We will incur significant additional expenses and will not know for at least another 9 to 12 months whether a New Drug Application could be submitted to the FDA to be approved for marketing. Clinical development is a long, expensive and uncertain process and is subject to delays. Positive or encouraging results of prior clinical trial are not necessarily indicative of the results we will obtain in later clinical trials. Accordingly, our additional Phase 3 trial may not demonstrate that Serada is effective for menopausal hot flashes. In addition, data obtained from pivotal clinical trials are susceptible to varying interpretations, which could delay, limit or prevent regulatory approval.

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Many other factors	could delay o	r result in t	ermination of	f our clinical	trials including

negative or inconclusive results;
patient noncompliance with the protocol;
adverse medical events or side effects among patients during the clinical trials

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FDA inspections of our clinical operations; and

real or perceived lack of effectiveness or safety of the product candidate.

We depend heavily on Santarus, Inc. for the successful commercialization of Glumetza in the United States.

In July 2008, we entered into a promotion agreement with Santarus, Inc. pursuant to which Santarus will promote Glumetza in the United States through its sales force beginning in the fourth quarter of 2008. Under the agreement, in exchange for promotion fees, Santarus is required to market and promote Glumetza to physicians in the United States, to deliver annual detail calls to potential Glumetza prescribers, and to maintain a sales force of a minimum size. Although we have retained rights to promote Glumetza to obstetricians/gynecologists, or ob/gyns, and to retain a significant portion of the revenues from incremental sales generated by ob/gyns we call upon, ob/gyns generally do not prescribe significant amounts of metformin products. In addition, we do not have any immediate plans to establish a sales force, or contract with a third party to act as our sales force, for the purpose of exercising our Glumetza co-promotion rights. Accordingly, the success of the commercialization of Glumetza will depend in large part on Santarus' marketing and promotion efforts. Other factors that may affect the success of our promotion arrangement with Santarus include the following:

Santarus may acquire or develop alternative products (as it did in the third quarter of 2010);

Santarus may pursue higher-priority programs, or change the focus of its marketing programs;

Santarus may in the future choose to devote fewer resources to Glumetza;

Glumetza may fail to achieve greater market acceptance;

The outcome of our ongoing litigation against Lupin Limited seeking to prevent Lupin from marketing a generic version of Glumetza in the United States;

Santarus may experience financial difficulties; and

Santarus may fail to comply with its obligations under our promotion agreement.

In addition to the factors described above, Santarus' business and product revenue have been adversely affected by the introduction of a generic version of its Zegerid® (omeprazole/sodium bicarbonate) prescription products in the third quarter of 2010.

Any of the preceding factors could affect Santarus' commitment to the collaboration, which, in turn, could adversely affect the commercial success of Glumetza. Any failure to successfully commercialize Glumetza could have a material adverse effect on our business, financial conditions, results of operations and cash flows.

We cannot be certain of the extent to which commercialization of Glumetza will continue to be negatively impacted by the recent recall of Glumetza.

In June 2010, we initiated a voluntary, wholesaler-level recall of 500mg Glumetza product due to the presence of trace amounts of a chemical called 2,4,6-tribromoanisole, or TBA, in bottles containing 500mg Glumetza tablets. In connection with the recall, we temporarily suspended product shipments of the 500mg Glumetza. We resumed supply of the 500mg Glumetza in January 2011.

The supply disruption of the 500mg Glumetza has adversely impacted our product revenue and profitability of Glumetza. In addition, other pharmaceutical companies have encountered complex TBA-related supply issues and the issues may be difficult to remediate. Many of the patients who were previously prescribed Glumetza may be taking other prescription metformin products, and we may not be able to ever regain

the lost share of the business. We may also suffer damage to our reputation and face product liability claims.

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The development of drug candidates is inherently uncertain and we cannot be certain that any of our product candidates will be approved for marketing or, if approved, will achieve market acceptance.

We have the following programs in clinical development: Serada for menopausal hot flashes and DM-1992 for Parkinson's. We also have other product candidates in earlier stages of development.

Our own product candidates and those of our collaborative partners are subject to the risk that any or all of them may be found to be ineffective or unsafe, or otherwise may fail to receive necessary regulatory clearances. Additionally, clinical trial results in earlier trials may not be indicative of results that will be obtained in subsequent larger trials, as was the case with the Phase 3 trial for Gralise for the management of postherpetic neuralgia that we completed in 2007, and with the Phase 3 trials evaluating Serada for menopausal hot flashes we completed in October 2009.

We are unable to predict whether any of these product candidates will receive regulatory clearances or be successfully manufactured or marketed. Further, due to the extended testing and regulatory review process required before marketing clearance can be obtained, the time frames for commercialization of any products are long and uncertain. Even if these other product candidates receive regulatory clearance, our products may not achieve or maintain market acceptance. Also, substantially all of our product candidates use the Acuform technology. If it is discovered that the Acuform technology could have adverse effects or other characteristics that indicate it is unlikely to be effective as a delivery system for drugs or therapeutics, our product development efforts and our business could be significantly harmed.

## We may incur operating losses in the future.

For the years ended December 31, 2010, 2009 and 2008, we recorded total revenues of \$80.8 million, \$57.7 million, and \$34.8 million, respectively. Collaborative milestones received from Abbott Products, Janssen and Merck resulted in the Company reaching profitability in 2010. For the years ended December 31, 2009 and 2008, we incurred net losses of \$22.0 million and \$15.3 million, respectively. We may incur operating losses in future fiscal years. Any such losses may have an adverse impact on our total assets, shareholders' equity and working capital.

## Our operating results may fluctuate and affect our stock price.

The following factors will affect our operating results and may result in a material adverse effect on our stock price:

the timing of the launch and degree of commercial success of Gralise;

our efforts to secure a commercialization partner for Gralise;

announcements and results regarding clinical trial results and plans for our drug candidates, including Serada;

filings and other regulatory actions related to Serada and our other product candidates;

developments concerning proprietary rights, including patents, infringement allegations and litigation matters;

decisions by collaborative partners to proceed or not to proceed with subsequent phases of a collaboration or program;

the degree of commercial success of Glumetza;

adverse events related to our products, including recalls;

interruptions of manufacturing or supply, or other manufacture or supply difficulties;

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the outcome of our patent infringement litigation against Lupin for Glumetza;

variations in revenues obtained from collaborative agreements, including milestone payments, royalties, license fees and other contract revenues;

market acceptance of the Acuform technology;

adoption of new technologies by us or our competitors;

the introduction of new products by our competitors;

the status of our compliance with laws and regulations applicable to the commercialization of pharmaceutical products;

any limitations to access to physician prescription data, which may make our marketing efforts more effective;

manufacturing costs;

third-party reimbursement policies; and

As a result of these factors, our stock price may continue to be volatile and investors may be unable to sell their shares at a price equal to, or above, the price paid. Additionally, any significant drops in our stock price, such as the one we experienced following the announcement of our Serada Phase 3 trial results in October 2009, could give rise to shareholder lawsuits, which are costly and time consuming to defend against and which may adversely affect our ability to raise capital while the suits are pending, even if the suits are ultimately resolved in our favor.

the status of our compliance with the provisions of the Sarbanes-Oxley Act of 2002.

Our collaborative arrangements may give rise to disputes over commercial terms, contract interpretation and ownership of our intellectual property and may adversely affect the commercial success of our products.

We currently have collaboration or license arrangements with Santarus, Covidien, Merck, Janssen, Boehringer Ingelheim, and PharmaNova. In addition, we have in the past and may in the future enter into other collaborative arrangements, some of which have been based on less definitive agreements, such as memoranda of understanding, material transfer agreements, options or feasibility agreements. We may not execute definitive agreements formalizing these arrangements.

Collaborative relationships are generally complex and may give rise to disputes regarding the relative rights, obligations and revenues of the parties, including the ownership of intellectual property and associated rights and obligations, especially when the applicable collaborative provisions have not been fully negotiated and documented. Such disputes can delay collaborative research, development or commercialization of potential products, and can lead to lengthy, expensive litigation or arbitration. The terms of collaborative arrangements may also limit or preclude us from developing products or technologies developed pursuant to such collaborations. Additionally, the collaborators under these arrangements might breach the terms of their respective agreements or fail to prevent infringement of the licensed patents by third parties. Moreover, negotiating collaborative arrangements often takes considerably longer to conclude than the parties initially anticipate, which could cause us to enter into less favorable agreement terms that delay or defer recovery of our development costs and reduce the funding available to support key programs.

We may be unable to enter into future collaborative arrangements on acceptable terms, which could harm our ability to develop and commercialize our current and potential future products. Further, even if we do enter into collaboration arrangements, it is possible that our collaborative partners may not choose to develop and commercialize products using the Acuform technology. Other

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factors relating to collaborations that may adversely affect the commercial success of our products include:

any parallel development by a collaborative partner of competitive technologies or products;

arrangements with collaborative partners that limit or preclude us from developing products or technologies;

premature termination of a collaboration agreement; or

Failure by a collaborative partner to devote sufficient resources to the development and commercial sales of products using the Acuform technology.

Our collaborative arrangements do not necessarily restrict our collaborative partners from competing with us or restrict their ability to market or sell competitive products. Our current and any future collaborative partners may pursue existing or other development-stage products or alternative technologies in preference to those being developed in collaboration with us. Our collaborative partners may also terminate their collaborative relationships with us or otherwise decide not to proceed with development and commercialization of our products.

# Our credit facility contains operating covenants that may restrict our business and financing activities.

We entered into a \$15.0 million credit facility with Oxford Finance Corporation and General Electric Capital Corporation in June 2008. We have drawn \$9.4 million under the facility and will not make any further draws under the facility. As of December 31, 2010, we have \$2.2 million of principal outstanding under the facility. The credit facility is secured by a pledge of all of our assets other than intellectual property, and contains a variety of operational covenants, including limitations on our ability to incur liens or additional debt, make dispositions, pay dividends, redeem our stock, make certain investments and engage in certain merger, consolidation or asset sale transactions and transactions with affiliates, among other restrictions. Any future debt financing we enter into may involve similar or more restrictive covenants affecting our operations. Our borrowings under the credit facility or any future debt financing will need to be repaid, which creates additional financial risk for our company, particularly if our business, or prevailing financial market conditions, are not conducive to paying off or refinancing our outstanding debt obligations. Furthermore, our failure to comply with the covenants in the credit facility could result in an event of default that, if not cured or waived, could result in the acceleration of all or a substantial portion of our debt, which could have a material adverse effect on our cash position and significantly harm our business.

Our existing resources may not be sufficient to fund our operations until such time as we may be able to consistently generate sufficient revenues to support our operations.

Our existing capital resources may not be sufficient to fund our operations until such time as we may be able to generate sufficient revenues to consistently support our operations. We currently have no other committed sources of capital. To the extent that our capital resources are insufficient to meet our future capital requirements, in order to continue our development programs, we will have to raise additional funds through the sale of our equity securities, through debt financing, or from development and licensing arrangements. We may be unable to raise such additional capital on favorable terms, or at all. If we raise additional capital by selling our equity or convertible debt securities, the issuance of such securities could result in dilution of our shareholders' equity positions. If adequate funds are not available we may have to:

delay, postpone or terminate clinical trials;

significantly curtail commercialization of our marketed products or other operations; and/or

obtain funds through entering into collaboration agreements on unattractive terms.

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# We may be unable to protect our intellectual property and may be liable for infringing the intellectual property of others.

Our success will depend in part on our ability to obtain and maintain patent protection for our products and technologies, and to preserve our trade secrets. Our policy is to seek to protect our proprietary rights, by, among other methods, filing patent applications in the United States and foreign jurisdictions to cover certain aspects of our technology. We hold issued United States patents, and have patent applications pending in the United States. In addition, we are preparing patent applications relating to our expanding technology for filing in the United States and abroad. We have also applied for patents in numerous foreign countries. Some of those countries have granted our applications and other applications are still pending. Our pending patent applications may lack priority over others' applications or may not result in the issuance of patents. Even if issued, our patents may not be sufficiently broad to provide protection against competitors with similar technologies and may be challenged, invalidated or circumvented, which could limit our ability to stop competitors from marketing related products or may not provide us with competitive advantages against competing products. We also rely on trade secrets and proprietary know-how, which are difficult to protect. We seek to protect such information, in part, through entering into confidentiality agreements with employees, consultants, collaborative partners and others before such persons or entities have access to our proprietary trade secrets and know-how. These confidentiality agreements may not be effective in certain cases, due to, among other things, the lack of an adequate remedy for breach of an agreement or a finding that an agreement is unenforceable. In addition, our trade secrets may otherwise become known or be independently developed by competitors.

Our ability to develop our technologies and to make commercial sales of products using our technologies also depends on not infringing others' patents or other intellectual property rights. We are not aware of any intellectual property claims against us. However, the pharmaceutical industry has experienced extensive litigation regarding patents and other intellectual property rights. For example, Pfizer has initiated several suits against companies marketing generic gabapentin products, claiming that these products infringe Pfizer's patents. The results of this litigation could adversely impact the commercialization of pharmaceutical products that contain gabapentin as an active pharmaceutical ingredient. Also, patents issued to third parties relating to sustained release drug formulations or particular pharmaceutical compounds could in the future be asserted against us, although we believe that we do not infringe any valid claim of any patents. If claims concerning any of our products were to arise and it was determined that these products infringe a third party's proprietary rights, we could be subject to substantial damages for past infringement or be forced to stop or delay our activities with respect to any infringing product, unless we can obtain a license, or we may have to redesign our product so that it does not infringe upon others' patent rights, which may not be possible or could require substantial funds or time. Such a license may not be available on acceptable terms, or at all. Even if we, our collaborators or our licensors were able to obtain a license, the rights may be nonexclusive, which could give our competitors access to the same intellectual property. In addition, any public announcements related to litigation or interference proceedings initiated or threatened against us, even if such claims are without merit, could cause our stock price to decline.

From time to time, we may become aware of activities by third parties that may infringe our patents. Infringement by others of our patents may reduce our market shares (if a related product is approved) and, consequently, our potential future revenues and adversely affect our patent rights if we do not take appropriate enforcement action. We may need to engage in litigation in the future to enforce any patents issued or licensed to us or to determine the scope and validity of third-party proprietary rights. Our issued or licensed patents may not be held valid by a court of competent jurisdiction. Whether or not the outcome of litigation is favorable to us, defending a lawsuit takes significant time, may be expensive and may divert management attention from other business concerns. We may also be required to participate in interference proceedings declared by the United States

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Patent and Trademark Office for the purpose of determining the priority of inventions in connection with our patent applications or other parties' patent applications. Adverse determinations in litigation or interference proceedings could require us to seek licenses which may not be available on commercially reasonable terms, or at all, or subject us to significant liabilities to third parties. If we need but cannot obtain a license, we may be prevented from marketing the affected product.

Our licensed patent covering the use of gabapentin to treat hot flashes associated with menopause is a method-of-use patent, which increases the risk that prescriptions for gabapentin to treat hot flashes in menopausal women could be written for, or filled with, generic gabapentin.

We have an exclusive sublicense from PharmaNova, Inc. to a patent held by the University of Rochester to develop and commercialize in the United States a gabapentin product for the treatment of hot flashes associated with menopause. Because a method-of-use patent, such as the patent we have sublicensed from PharmaNova, covers only a specified use of a particular compound, not a particular composition of matter, we cannot prevent others from commercializing gabapentin. Accordingly, physicians could prescribe another manufacturer's gabapentin to treat hot flashes in menopausal women rather than Serada, or pharmacists could seek to fill prescriptions for Serada with another manufacturer's gabapentin. Although any such "off-label" use could violate our licensed patent, effectively monitoring compliance with our licensed patent may be difficult and costly.

It is difficult to develop a successful product. If we do not continue to develop successful products, our financial position and liquidity will be adversely affected.

The drug development process is costly, time-consuming and subject to unpredictable delays and failures. Before we or others make commercial sales of products using the Acuform technology, other than Gralise and Glumetza, we, our current and any future collaborative partners will need to:

conduct preclinical and clinical tests showing that these products are safe and effective; and

obtain regulatory approval from the FDA or foreign regulatory authorities.

We will have to curtail, redirect or eliminate our product development programs if we or our collaborative partners find that:

the Acuform technology has unintended or undesirable side effects; or

product candidates that appear promising in preclinical or early-stage clinical studies do not demonstrate efficacy in later-stage, larger scale clinical trials.

Even when or if our products obtain regulatory approval, successful commercialization requires:

market acceptance;

cost-effective commercial scale production; and

reimbursement under private or governmental health plans.

Any material delay or failure in the governmental approval process and/or the successful commercialization of our potential products could adversely impact our financial position and liquidity.

If we do not achieve our projected development and commercialization goals in the timeframes we announce and expect, the commercialization of our product candidates may be delayed and our business will be harmed and our stock price may decline.

For planning purposes, we sometimes estimate the timing of the accomplishment of various scientific, clinical, regulatory and other product development and commercialization goals. These milestones may include our expectations regarding the commercial launch of our products by us or our

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licensees, and the commencement or completion of scientific studies and clinical trials and the submission or approval of regulatory filings. From time to time, we may publicly announce the expected timing of some of these milestones, such as the completion of an ongoing clinical trial, the initiation of other clinical programs, or the commercial launch of products. All of these milestones are based on a variety of assumptions. The actual timing of these milestones can vary considerably from our estimates depending on numerous factors, some of which are beyond our control, including:

the efforts of our marketing partners with respect to the commercialization of our products;

the rate of progress, costs and results of our clinical trial and research and development activities, including the extent of scheduling conflicts with participating clinicians and clinical institutions and our ability to identify and enroll patients who meet clinical trial eligibility criteria;

our receipt of approvals by the FDA and other regulatory agencies and the timing thereof;

other actions by regulators;

our ability to access sufficient, reliable and affordable supplies of components used in the manufacture of our product candidates, including materials for our Acuform technology;

our available capital resources; and

the costs of ramping up and maintaining manufacturing operations, as necessary.

If we fail to achieve our announced milestones in the timeframes we announce and expect, our business and results of operations may be harmed and the price of our stock may decline.

We depend on clinical investigators and clinical sites to enroll patients in our clinical trials and other third parties to manage the trials and to perform related data collection and analysis, and, as a result, we may face costs and delays outside of our control.

We rely on clinical investigators and clinical sites to enroll patients and other third parties to manage our trials and to perform related data collection and analysis. However, we may be unable to control the amount and timing of resources that the clinical sites that conduct the clinical testing may devote to our clinical trials. If our clinical investigators and clinical sites fail to enroll a sufficient number of patients in our clinical trials or fail to enroll them on our planned schedule, we will be unable to complete these trials or to complete them as planned, which could delay or prevent us from obtaining regulatory approvals for our product candidates.

Our agreements with clinical investigators and clinical sites for clinical testing and for trial management services place substantial responsibilities on these parties, which could result in delays in, or termination of, our clinical trials if these parties fail to perform as expected. For example, if any of our clinical trial sites fail to comply with FDA-approved good clinical practices, we may be unable to use the data gathered at those sites. If these clinical investigators, clinical sites or other third parties do not carry out their contractual duties or obligations or fail to meet expected deadlines, or if the quality or accuracy of the clinical data they obtain is compromised due to their failure to adhere to our clinical protocols or for other reasons, our clinical trials may be extended, delayed or terminated, and we may be unable to obtain regulatory approval for, or successfully commercialize, our product candidates.

If we are unable to obtain or maintain regulatory approval, we will be limited in our ability to commercialize our products, and our business will be harmed.

The regulatory process is expensive and time consuming. Even after investing significant time and expenditures on clinical trials, we may not obtain regulatory approval of our product candidates. Data obtained from clinical trials are susceptible to varying interpretations, which could delay, limit or

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prevent regulatory approval, and the FDA may not agree with our methods of clinical data analysis or our conclusions regarding safety and/or efficacy. Significant clinical trial delays could impair our ability to commercialize our products and could allow our competitors to bring products to market before we do. In addition, changes in regulatory policy for product approval during the period of product development and regulatory agency review of each submitted new application may cause delays or rejections. Even if we receive regulatory approval, this approval may entail limitations on the indicated uses for which we can market a product.

For example, the active ingredients in the products utilizing our Acuform delivery technology that are being developed pursuant to our collaboration with Covidien include acetaminophen in combination with opiates. In connection with concerns that consumers may inadvertently take more than the recommended daily dose of acetaminophen, potentially causing liver damage, an FDA advisory committee has recommended that prescription products containing acetaminophen in combination with prescription analgesics (including opiates) should include black box warnings and/or be removed from the market. The FDA is evaluating the recommendations and has indicated that such an evaluation will take some time. The FDA is not required to accept advisory committee recommendations. Covidien's ability or willingness to develop and market the products subject to our collaboration may be adversely affected by actions of the FDA in response to the advisory committee recommendations.

Further, with respect to our approved products, once regulatory approval is obtained, a marketed product and its manufacturer are subject to continual review. The discovery of previously unknown problems with a product or manufacturer may result in restrictions on the product, manufacturer or manufacturing facility, including withdrawal of the product from the market. Manufacturers of approved products are also subject to ongoing regulation and inspection, including compliance with FDA regulations governing current Good Manufacturing Practices (cGMP). The FDCA, the Controlled Substances Act and other federal and foreign statutes and regulations govern and influence the testing, manufacturing, packing, labeling, storing, record keeping, safety, approval, advertising, promotion, sale and distribution of our products. The failure to comply with these regulations can result in, among other things, warning letters, fines, injunctions, civil penalties, recall or seizure of products, total or partial suspension of production, non-renewal of marketing applications or criminal prosecution.

We are also required to report adverse events associated with our products to the FDA and other regulatory authorities. Unexpected or serious health or safety concerns could result in labeling changes, recalls, market withdrawals or other regulatory actions. Recalls may be issued at our discretion or at the discretion of the FDA or other empowered regulatory agencies. For example, in June 2010, we instituted a voluntary class 2 recall of 52 lots of our 500mg Glumetza product after chemical traces of 2,4,6-tribromoanisole or TBA were found in the product bottle. We cannot be certain that the FDA will determine that we adequately addressed the matters that led to this recall or that the FDA will not seek to impose fines or sanctions against us as a result of this recall. Any such fines or sanctions could adversely affect our financial condition and results of operations.

## We are subject to risks associated with NDAs submitted under Section 505(b)(2) of the Food, Drug and Cosmetic Act.

The products we develop generally are or will be submitted for approval under Section 505(b)(2) of the FDCA which was enacted as part of the Drug Price Competition and Patent Term Restoration Act of 1984, otherwise known as the Hatch-Waxman Act. Section 505(b)(2) permits the submission of an NDA where at least some of the information required for approval comes from studies not conducted by or for the applicant and for which the applicant has not obtained a right of reference. For instance, the NDA for Gralise relies on the FDA's prior approval of Neurontin® (gabapentin), the immediate release formulation of gabapentin initially approved by the FDA. An NDA for Serada would also rely in part on the FDA's prior approval of Neurontin®.

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For NDAs submitted under Section 505(b)(2) of the FDCA, the patent certification and related provisions of the Hatch-Waxman Act apply. In accordance with the Hatch-Waxman Act, such NDAs may be required to includes certifications, known as "Paragraph IV certifications," that certify any patents listed in the FDA's Orange Book publication in respect to any product referenced in the 505(b)(2) application, are invalid, unenforceable, and/or will not be infringed by the manufacture, use, or sale of the product that is the subject of the 505(b)(2) application. Under the Hatch-Waxman Act, the holder of the NDA which the 505(b)(2) application references may file a patent infringement lawsuit after receiving notice of the Paragraph IV certification. Filing of a patent infringement lawsuit triggers a one-time automatic 30-month stay of the FDA's ability to approve the 505(b)(2) application. Accordingly, we may invest a significant amount of time and expense in the development of one or more products only to be subject to significant delay and patent litigation before such products may be commercialized, if at all. A Section 505(b)(2) application may also not be approved until any non-patent exclusivity, such as exclusivity for obtaining approval of a new chemical entity, listed in the Orange Book for the referenced product has expired. The FDA may also require us to perform one or more additional clinical studies or measurements to support the change from the approved product. The FDA may then approve the new formulation for all or only some of the indications sought by us. The FDA may also reject our future Section 505(b)(2) submissions and require us to file such submissions under Section 501(b)(1) of the FDCA, which could be considerably more expensive and time consuming. These factors, among others, may limit our ability to successfully commercialize our product candidates.

# Pharmaceutical marketing is subject to substantial regulation in the United States.

All marketing activities associated with Gralise and Glumetza, as well as marketing activities related to any other products for which we obtain regulatory approval, will be subject to numerous federal and state laws governing the marketing and promotion of pharmaceutical products. The FDA regulates post-approval promotional labeling and advertising to ensure that they conform to statutory and regulatory requirements. In addition to FDA restrictions, the marketing of prescription drugs is subject to laws and regulations prohibiting fraud and abuse under government healthcare programs. For example, the federal healthcare program antikickback statute prohibits giving things of value to induce the prescribing or purchase of products that are reimbursed by federal healthcare programs, such as Medicare and Medicaid. In addition, federal false claims laws prohibit any person from knowingly presenting, or causing to be presented, a false claim for payment to the federal government. Under this law, the federal government in recent years has brought claims against drug manufacturers alleging that certain marketing activities caused false claims for prescription drugs to be submitted to federal programs. Many states have similar statutes or regulations, which apply to items and services reimbursed under Medicaid and other state programs, or, in some states, regardless of the payer. If we, or our collaborative partners, fail to comply with applicable FDA regulations or other laws or regulations relating to the marketing of our products, we could be subject to criminal prosecution, civil penalties, seizure of products, injunction, and exclusion of our products from reimbursement under government programs, as well as other regulatory actions against our product candidates, our collaborative partners or us.

## We may incur significant liability if it is determined that we are promoting or have in the past promoted the "off-label" use of drugs.

Companies may not promote drugs for "off-label" uses that is, uses that are not described in the product's labeling and that differ from those approved by the FDA. Physicians may prescribe drug products for off-label uses, and such off-label uses are common across some medical specialties. Although the FDA and other regulatory agencies do not regulate a physician's choice of treatments, the FDCA and FDA regulations restrict communications on the subject of off-label uses of drug products by pharmaceutical companies. The Office of Inspector General of the Department of Health

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and Human Services (OIG), the FDA, and the Department of Justice (DOJ) all actively enforce laws and regulations prohibiting promotion of off-label uses and the promotion of products for which marketing clearance has not been obtained. A company that is found to have improperly promoted off-label uses may be subject to significant liability, including civil and administrative remedies as well as criminal sanctions.

Notwithstanding the regulatory restrictions on off-label promotion, the OIG, the FDA, and DOJ allow companies to engage in truthful, non-misleading, and non-promotional speech concerning their products. If the OIG or the FDA takes the position that we are not in compliance with such requirements, and, if such non-compliance is proven, we may be subject to significant liability, including civil and administrative remedies, as well as criminal sanctions. In addition, management's attention could be diverted from our business operations and our reputation could be damaged.

The approval process outside the United States is uncertain and may limit our ability to develop, manufacture and sell our products internationally.

To market any of our products outside of the United States, we and our collaborative partners, including Janssen, Merck, Boehringer Ingelheim and Madaus, are subject to numerous and varying foreign regulatory requirements, implemented by foreign health authorities, governing the design and conduct of human clinical trials and marketing approval for drug products. The approval procedure varies among countries and can involve additional testing, and the time required to obtain approval may differ from that required to obtain FDA approval. The foreign regulatory approval process includes all of the risks associated with obtaining FDA approval set forth above, and approval by the FDA does not ensure approval by the health authorities of any other country, nor does the approval by foreign health authorities ensure approval by the FDA.

If we or our marketing partners are unable to obtain acceptable prices or adequate reimbursement for our products from third-party payers, we will be unable to generate significant revenues.

In both domestic and foreign markets, sales of our product candidates will depend in part on the availability of adequate reimbursement from third-party payers such as:

government health administration authorities;
private health insurers;
health maintenance organizations;
pharmacy benefit management companies; and
other healthcare-related organizations.

If reimbursement is not available for our products or product candidates, demand for these products may be limited. Further, any delay in receiving approval for reimbursement from third-party payers could have an adverse effect on our future revenues. Third-party payers are increasingly challenging the price and cost-effectiveness of medical products and services. Significant uncertainty exists as to the reimbursement status of newly approved healthcare products, including pharmaceuticals. Our products may not be considered cost effective, and adequate third-party reimbursement may be unavailable to enable us to maintain price levels sufficient to realize an acceptable return on our investment.

Federal and state governments in the United States and foreign governments continue to propose and pass new legislation designed to contain or reduce the cost of healthcare. Existing regulations affecting pricing may also change before many of our product candidates are approved for marketing. Cost control initiatives could decrease the price that we receive for any product we may develop.

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# We may be unable to compete successfully in the pharmaceutical product and drug delivery technology industries.

Other companies that have oral drug delivery technologies competitive with the Acuform technology include Elan Corporation, Bristol-Myers Squibb, TEVA Pharmaceutical Industries, Ltd., Johnson & Johnson, SkyePharma plc, Flamel Technologies S.A., Ranbaxy Laboratories, Ltd., and Intec Pharma, all of which develop oral tablet products designed to release the incorporated drugs over time. Each of these companies has patented technologies with attributes different from ours, and in some cases with different sites of delivery to the gastrointestinal tract.

Bristol-Myers Squibb is currently marketing a sustained release formulation of metformin, Glucophage XR, with which Glumetza competes. The limited license that Bristol-Myers Squibb obtained from us under our November 2002 settlement agreement extends to certain current and internally-developed future compounds, which may increase the likelihood that we will face competition from Bristol-Myers Squibb in the future on products in addition to Glumetza. Several other companies, including Shinogi & Co., Ltd., Barr Pharmaceuticals, Inc., Mylan Laboratories, Inc. and Teva Pharmaceutical Industries, Ltd. have received FDA approval for and are selling a controlled-release metformin product.

There may be other companies developing products competitive with Glumetza of which we are unaware.

Gabapentin is currently marketed by Pfizer as Neurontin® for adjunctive therapy for epileptic seizures and for postherpetic pain. Pfizer's basic U.S. patents relating to Neurontin have expired, and numerous companies have received approval to market generic versions of the immediate release product. In addition, Pfizer has developed Lyrica® (pregabalin), which has been approved for marketing in the United States and the European Union.

Competition in pharmaceutical products and drug delivery systems is intense. We expect competition to increase. Competing technologies or products developed in the future may prove superior to the Acuform technology or products using the Acuform technology, either generally or in particular market segments. These developments could make the Acuform technology or products using the Acuform technology noncompetitive or obsolete.

Most of our principal competitors have substantially greater financial, sales, marketing, personnel and research and development resources than we do. In addition, many of our potential collaborative partners have devoted, and continue to devote, significant resources to the development of their own drug delivery systems and technologies.

We depend on third parties who are single source suppliers to manufacture Glumetza, Gralise and our other product candidates. If these suppliers are unable to manufacture Glumetza, Gralise or our product candidates, our business will be harmed.

We are responsible for the supply and distribution of Glumetza, and Patheon is our sole supplier for tablets of the 500mg strength of Glumetza pursuant to a supply agreement we entered into with Patheon in December 2006. Valeant is our sole supplier for the 1000mg formulation Glumetza. We will be unable to manufacture Glumetza in a timely manner if we are unable to obtain 500mg Glumetza tablets from our contract manufacturer, active pharmaceutical ingredient from suppliers, or excipient suppliers, or 1000mg Glumetza tablets from Valeant.

Patheon is also our sole supplier for Gralise and Serada tablets. We currently have no long-term supply arrangement with respect to Gralise or Serada. Any failure to obtain Gralise or Serada tablets from Patheon, active pharmaceutical ingredient from suppliers, or excipient suppliers, could adversely affect our operating results.

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We do not have, and we do not intend to establish in the foreseeable future, internal commercial scale manufacturing capabilities. Rather, we intend to use the facilities of third parties to manufacture products for clinical trials and commercialization. Our dependence on third parties for the manufacture of products using the Acuform technology may adversely affect our ability to deliver such products on a timely or competitive basis. The manufacturing processes of our third party manufacturers may be found to violate the proprietary rights of others. If we are unable to contract for a sufficient supply of required products on acceptable terms, or if we encounter delays and difficulties in our relationships with manufacturers, the market introduction and commercial sales of our products will be delayed, and our future revenue will suffer.

# A successful product liability claim against us could materially harm our business.

Our business involves exposure to potential product liability risks that are inherent in the development and production of pharmaceutical products. We have obtained product liability insurance for clinical trials currently underway and forecasted 2011 sales of our products, but:

we may be unable to obtain product liability insurance for future trials;

we may be unable to obtain product liability insurance for future products;

we may be unable to maintain product liability insurance on acceptable terms;

we may be unable to secure increased coverage as the commercialization of the Acuform technology proceeds; or

our insurance may not provide adequate protection against potential liabilities.

Our inability to obtain adequate insurance coverage at an acceptable cost could prevent or inhibit the commercialization of our products. Defending a lawsuit could be costly and significantly divert management's attention from conducting our business. If third parties were to bring a successful product liability claim or series of claims against us for uninsured liabilities or in excess of insured liability limits, our business, financial condition and results of operations could be materially harmed.

# Our success is dependent in large part upon the continued services of our CEO and senior management with whom we do not have employment agreements.

Our success is dependent in large part upon the continued services of our President and Chief Executive Officer, Carl A. Pelzel, and other members of our executive management team, and on our ability to attract and retain key management and operating personnel. We do not have agreements with Mr. Pelzel or any of our other executive officers that provide for their continued employment with us. We may have difficulty filling open senior scientific, financial and commercial positions. Management, scientific and operating personnel are in high demand in our industry and are often subject to competing offers. The loss of the services of one or more members of management or key employees or the inability to hire additional personnel as needed could result in delays in the research, development and commercialization of our products and potential product candidates.

If we choose to acquire new and complementary businesses, products or technologies, we may be unable to complete these acquisitions or to successfully integrate them in a cost effective and non-disruptive manner.

Our success depends on our ability to continually enhance and broaden our product offerings in response to changing customer demands, competitive pressures and technologies. Accordingly, we may in the future pursue the acquisition of complementary businesses, products or technologies instead of developing them ourselves. We have no current commitments with respect to any acquisition or such investment. We do not know if we would be able to successfully complete any acquisitions, or whether we would be able to successfully integrate any acquired business, product or technology or retain any

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key employees. Integrating any business, product or technology we acquire could be expensive and time consuming, disrupt our ongoing business and distract our management. If we were to be unable to integrate any acquired businesses, products or technologies effectively, our business would suffer. In addition, any amortization or charges resulting from the costs of acquisitions could harm our operating results.

## We have implemented certain anti-takeover provisions.

Certain provisions of our articles of incorporation and the California General Corporation Law could discourage a third party from acquiring, or make it more difficult for a third party to acquire, control of our company without approval of our board of directors. These provisions could also limit the price that certain investors might be willing to pay in the future for shares of our common stock. Certain provisions allow the board of directors to authorize the issuance of preferred stock with rights superior to those of the common stock. We are also subject to the provisions of Section 1203 of the California General Corporation Law which requires a fairness opinion to be provided to our shareholders in connection with their consideration of any proposed "interested party" reorganization transaction.

We have adopted a shareholder rights plan, commonly known as a "poison pill". The provisions described above, our poison pill and provisions of the California General Corporation Law may discourage, delay or prevent a third party from acquiring us.

# Increased costs associated with corporate governance compliance may significantly impact our results of operations.

Changing laws, regulations and standards relating to corporate governance, public disclosure and compliance practices, including the Sarbanes-Oxley Act of 2002, new SEC regulations and NASDAQ Global Market rules, are creating uncertainty for companies such as ours in understanding and complying with these laws, regulations and standards. As a result of this uncertainty and other factors, devoting the necessary resources to comply with evolving corporate governance and public disclosure standards has resulted in and may in the future result in increased general and administrative expenses and a diversion of management time and attention to compliance activities. We also expect these developments to increase our legal compliance and financial reporting costs. In addition, these developments may make it more difficult and more expensive for us to obtain director and officer liability insurance, and we may be required to accept reduced coverage or incur substantially higher costs to obtain coverage. Moreover, we may be unable to comply with these new rules and regulations on a timely basis.

These developments could make it more difficult for us to attract and retain qualified members of our board of directors, or qualified executive officers. We are presently evaluating and monitoring regulatory developments and cannot estimate the timing or magnitude of additional costs we may incur as a result. To the extent these costs are significant, our selling, general and administrative expenses are likely to increase.

If we sell shares of our common stock in future financings, existing common shareholders will experience immediate dilution and, as a result, our stock price may go down.

As capital raising opportunities present themselves, we may enter into financing arrangements in the future, including the issuance of debt securities, preferred stock or common stock. If we issue common stock or securities convertible into common stock, our common shareholders will experience dilution and this dilution will be greater if we find it necessary to sell securities at a discount to prevailing market prices.

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# If we are unable to satisfy regulatory requirements relating to internal controls, our stock price could suffer.

Section 404 of the Sarbanes-Oxley Act of 2002 requires companies to conduct a comprehensive evaluation of their internal control over financial reporting. At the end of each fiscal year, we must perform an evaluation of our internal control over financial reporting, include in our annual report the results of the evaluation, and have our external auditors publicly attest to such evaluation. If material weaknesses were found in our internal controls in the future, if we fail to complete future evaluations on time, or if our external auditors cannot attest to our future evaluations, we could fail to meet our regulatory reporting requirements and be subject to regulatory scrutiny and a loss of public confidence in our internal controls, which could have an adverse effect on our stock price.

## Business interruptions could limit our ability to operate our business.

Our operations are vulnerable to damage or interruption from computer viruses, human error, natural disasters, telecommunications failures, intentional acts of vandalism and similar events. In particular, our corporate headquarters are located in the San Francisco Bay area, which has a history of seismic activity. We have not established a formal disaster recovery plan, and our back-up operations and our business interruption insurance may not be adequate to compensate us for losses that occur. A significant business interruption could result in losses or damages incurred by us and require us to cease or curtail our operations.

## ITEM 1B. UNRESOLVED STAFF COMMENTS

None.

#### ITEM 2. PROPERTIES

We currently lease approximately 55,000 square feet of laboratory and office facilities located at 1330, 1360 and 1430 O'Brien Drive, Menlo Park, California. The lease terms for each of these facilities are through January 31, 2012, and include options exercisable by the Company to further extend any of the lease terms for an additional five years. From March 2008 through June 2009, we subleased approximately 9,000 square feet of this space.

We expect that these facilities will accommodate our growth for the next year.

# ITEM 3. LEGAL PROCEEDINGS

# Depomed v. Lupin (U.S. Generic Glumetza Litigation)

In November 2009, we filed a lawsuit in the United States District Court for the Northern District of California against Lupin Limited and its wholly-owned subsidiary, Lupin Pharmaceutical, Inc. (Lupin), for infringement of the patents listed in the Orange Book for Glumetza. The lawsuit is in response to an Abbreviated New Drug Application filed by Lupin with the FDA regarding Lupin's intent to market generic versions of 500mg and 1000mg dosage strengths of Glumetza prior to the expiration of the four listed patents (U.S. Patent Nos. 6,340,475; 6,488,962; 6,635,280; and 6,723,340). The Company commenced the lawsuit within the 45 days required to automatically stay, or bar, the FDA from approving Lupin's ANDA for 30 months or until a district court decision that is adverse to the patents, whichever may occur earlier. Absent a court decision, the 30-month stay is expected to expire in May 2012. Lupin has prepared and filed an answer in the case, principally asserting non-infringement and invalidity of the Orange Book patents, and has also filed counterclaims. Discovery is currently underway and a hearing for claim construction, or Markman hearing, was held in January 2011. An adverse outcome in this matter could substantially weaken our U.S. intellectual property.

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## Valeant and Depomed v. Apotex (Canadian Generic Glumetza Litigation)

In December 2007, Apotex, Inc. (Apotex) filed the Canadian equivalent of an Abbreviated New Drug Application in Canada seeking approval to market a generic version of the 500mg formulation of Glumetza in Canada.

In February 2010, Apotex received clearance from the Minister of Health in Canada to market the generic version of the 500mg formulation of Glumetza. However, to date, Apotex has not launched a generic version of Glumetza in Canada.

Also in February 2010, Valeant and Depomed filed a complaint in the Federal Court in Canada against Apotex for infringement of the Company's Canadian Patent No. 2,290,624.

An adverse outcome in this matter could substantially weaken our Canadian intellectual property.

#### General

We may from time to time become party to actions, claims, suits, investigations or proceedings arising from the ordinary course of our business, including actions with respect to intellectual property claims, breach of contract claims, labor and employment claims, and other matters. Although actions, claims, suits, investigations and proceedings are inherently uncertain and their results cannot be predicted with certainty, other than the matters set forth above, we are not currently involved in any matters that we believe may have a material adverse effect on our business, financial position, results of operations or cash flow. However, regardless of the outcome, litigation can have an adverse impact on us because of associated cost and diversion of management time.

#### ITEM 4. RESERVED

# EXECUTIVE AND OTHER OFFICERS OF THE REGISTRANT

Our executive and other officers of the company and their ages as of March 11, 2011 are as follows:

Name	Age	Position
Executive Officers:		
Carl A. Pelzel	60	President and Chief Executive Officer
Tammy L. Cameron	45	Vice President, Finance
Matthew M. Gosling	40	Vice President and General Counsel
Michael Sweeney, M.D.	50	Vice President, Research & Development
Other Officers:		
Kera Alexander	54	Vice President, Administration and Human Resources
William Callahan	52	Vice President, Operations
Thadd M. Vargas	45	Senior Vice President, Business Development

Carl A. Pelzel has served as President and Chief Executive Officer and as a member of the board of directors since August 2007. Mr. Pelzel joined Depomed in June 2005 as Vice President, Marketing and Commercial Development and was promoted to the position of Executive Vice President and Chief Operating Officer in September 2005. Before joining Depomed, Mr. Pelzel was Senior Vice President, Global Commercial Operations at Chiron Corporation from June 2003 to September 2004. Prior to joining Chiron, Mr. Pelzel was President and Chief Executive Officer of Invenux Inc., a privately-held biopharmaceutical company from March 2001 to November 2002. Mr. Pelzel also spent 11 years with GlaxoSmithKline in senior-level sales, marketing and international operational positions, including Country Manager of Hong Kong and China. He spent 13 years with American Home Products, focused

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primarily on their antibiotics business. During his career, he directed the launch of five major pharmaceutical products, many on a global basis. Mr. Pelzel has a B.A. degree from Hartwick College of Oneonta, New York and a Masters degree in Natural Sciences from the University of Paris.

*Kera Alexander* has served as Vice President, Administration and Human Resources since October 2007, after having served as Senior Director, Corporate Administration and Human Resources since March 2005. Ms. Alexander joined the Company in February 1997. Prior to joining Depomed, Ms. Alexander held various positions at ALZA Corporation, including Manager, Shareholder Relations. Ms. Alexander received her Professional in Human Resources (PHR) certification in 2005.

Tammy L. Cameron has served Vice President, Finance since December 2008, after having served as Controller since July 2007. In October 2007, Ms. Cameron was named interim principal financial and accounting officer. From January 2005 to June 2007, Ms. Cameron served as the Controller of Adeza Biomedical Corporation, a publicly-traded medical device company. From 2001 to 2005, Ms. Cameron served as the Director of Finance and Administration of Timi3 Systems, a venture-backed medical device company. Prior to Timi3 Systems, Ms. Cameron served as Director of Treasury and External Reporting of KeraVision, Inc., a publicly-traded medical device company and as a member of Ernst & Young's audit practice. She is a Certified Public Accountant and holds a B.A. degree from California State University, East Bay.

William Callahan joined Depomed in 2002 and has served as Vice President, Operations since November 2009. Mr. Callahan previously held the position of Senior Director of Operations. Mr. Callahan has spent most of his more than 20-year career in emerging growth companies, establishing and growing operations groups, and participating in the launch of numerous new products. Prior to Depomed, Mr. Callahan held director of operations positions at Avocet Medical, Cygnus Therapeutics, Applied Biosystems and Johnson & Johnson Lifescan. He received a B.S. degree in Chemistry from San Francisco State University.

*Matthew M. Gosling* has served as Vice President and General Counsel since June 2006. Before joining Depomed, Mr. Gosling was a partner at Heller Ehrman LLP, a national law firm, where he served a nine-year tenure as a corporate transactional attorney. Mr. Gosling received his law degree from the University of Chicago and holds a B.A. degree from Trinity University, San Antonio, Texas.

Michael Sweeney, M.D. joined Depomed as Vice President of Research and Development in December 2007. Before joining Depomed, Dr. Sweeney was Vice President of Medical Affairs at CV Therapeutics from August 2003 to September 2007. Prior to CV Therapeutics, Dr. Sweeney spent 11 years at Pfizer Pharmaceuticals in New York and the U.K. where he held a variety of senior-level medical and marketing positions, including Director of Marketing, Viagra Worldwide Team and Global Urology Medical Group Leader for Pfizer's urological products Viagra, Cardura and Detrol. Prior to Pfizer, he served as a senior clinical pharmacologist and a medical advisor at Zeneca PLC. Dr. Sweeney received his M.D. degree from Manchester University in the U.K. together with post graduate diplomas in Pharmaceutical Medicine and Pharmacoepidemiology, the latter from the University of London. He also is a Fellow of the Royal College of Physicians of Edinburgh.

Thadd M. Vargas has served as Senior Vice President of Business Development since December 2008, after having served as the Company's Vice President of Business Development since December 2002. Before joining the company, Mr. Vargas was Vice President of Finance at Worldres.com, Inc., Director of Finance at Kosan Biosciences, Inc. and Director of Business Development at Anergen, Inc. Prior to Anergen, Mr. Vargas was a member of Ernst & Young's life sciences audit practice. Mr. Vargas holds a B.A. degree in Business Economics from the University of California at Santa Barbara.

## **PART II**

# ITEM 5. MARKET FOR THE REGISTRANT'S COMMON EQUITY, RELATED SHAREHOLDER MATTERS AND ISSUER PURCHASES OF EQUITY SECURITIES

## **Market Information**

Our common stock trades on the NASDAQ Global Market (NASDAQ) under the symbol "DEPO". The following table sets forth, for the periods indicated, the intraday high and low prices of our common stock as reported by the NASDAQ from January 1, 2009 to December 31, 2010.

	High		Ι	ωow
2009				
First Quarter	\$	2.68	\$	1.70
Second Quarter	\$	3.25	\$	1.95
Third Quarter	\$	4.37	\$	2.89
Fourth Quarter	\$	6.36	\$	3.00
2010				
First Quarter	\$	3.63	\$	2.37
Second Quarter	\$	4.04	\$	2.70
Third Quarter	\$	4.48	\$	2.57
Fourth Quarter	\$	6.56	\$	4.33

On March 15, 2011, the closing price of our common stock was \$8.83. As of March 11, 2011, there were approximately 30 shareholders of record of our common stock, one of which is Cede & Co., a nominee for Depository Trust Company, or DTC. All of the shares of common stock held by brokerage firms, banks and other financial institutions as nominees for beneficial owners are deposited into participant accounts at DTC, and are therefore considered to be held of record by Cede & Co. as one shareholder.

#### **Dividends**

We have never declared or paid any cash dividends on our common stock. We currently intend to retain any future earnings to finance the growth and development of our business.

## **Issuer Purchases of Securities**

We did not repurchase any of our equity securities during the fourth quarter of the year ended December 31, 2010.

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# **Stock Price Performance Graph**

The following graph compares total shareholder returns of Depomed for the past five years to two indices: the NASDAQ Composite Index and the NASDAQ Biotechnology Index. The total return for Depomed's common stock and for each index assumes the reinvestment of all dividends, although cash dividends have never been declared on Depomed's common stock.

# COMPARISON OF 5 YEAR CUMULATIVE TOTAL RETURN\*

Among Depomed, Inc., The NASDAQ Composite Index And The NASDAQ Biotechnology Index

\$100 invested on 12/31/05 in stock or index, including reinvestment of dividends. Fiscal year ending December 31.

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# ITEM 6. SELECTED FINANCIAL DATA

The data set forth below is not necessarily indicative of the results of future operations and should be read in conjunction with the financial statements and the notes included elsewhere in this annual report on Form 10-K and also with "ITEM 7. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS."

			Year	Eı	nded December	31	1,	
	2010		2009		2008(1)		2007(2)	2006
Statement of Operations Data (in thousands):								
Total revenues	\$ 80,764	\$	57,728	\$	34,842	\$	65,582	\$ 9,551
Total costs and expenses	77,139		79,800		51,937		18,044	51,158
Gain on litigation settlement					7,500			
Gain on termination of Esprit agreements							5,000	
Gain on termination of King agreement							29,584	
Income (loss) from operations	3,625		(22,072)		(17,095)		47,538	(41,607)
Gain from extinguishment of debt								
Net income (loss) before income taxes	3,892		(22,023)		(15,301)		49,811	(39,576)
Benefit from (Provision for) income taxes	4		15		(1)		(592)	(83)
Net income (loss)	3,896		(22,008)		(15,302)		49,219	(39,659)
Deemed dividend on preferred stock					(541)		(685)	(665)
Net income (loss) applicable to common stock								
shareholders	3,896		(22,008)		(15,843)		48,534	(40,324)
Basic net income (loss) per share applicable to								
common stock shareholders	\$ 0.07	\$	(0.43)	\$	(0.32)	\$	1.06	\$ (0.97)
Diluted net income (loss) per share applicable to								
common stock shareholders	\$ 0.07	\$	(0.43)	\$	(0.32)	\$	1.05	\$ (0.97)
Shares used in computing basic net income								
(loss) per share	52,533,256		51,519,912		48,778,764		45,951,127	41,517,661
Shares used in computing diluted net income								
(loss) per share	53,463,749		51,519,912		48,778,764		46,353,207	41,517,661
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Voor	Ended	December	21
rear	rnaea	December	oı.

	2010	2009	2008	2007	2006
Balance Sheet Data					
Cash, cash equivalents and marketable					
securities	\$ 76,888	\$ 81,759	\$ 82,059	\$ 69,523	\$ 33,558
Total assets	87,031	91,581	95,084	80,645	52,617
Deferred revenue, non-current portion	30,926	41,306	33,209	20,763	57,483
Long-term obligations, non-current portion		2,170	5,775		
Series A convertible preferred stock				12,015	12,015
Accumulated deficit	(168,306)	(172,202)	(150,194)	(134,892)	(184,111)
Total shareholders' equity (deficit)	23,106	15,726	33,153	45,520	(27,289)

(1)

Total costs and expenses, income from operations, net income before income taxes, net income, net income applicable to common stock shareholders and net income per share in 2008 include a \$7.5 million gain on litigation related to our settlement with IVAX.

Total costs and expenses, income from operations, net income before income taxes, net income, net income applicable to common stock shareholders and net income per share in 2007 include (a) a \$5.0 million gain on termination of our agreements with Esprit related to Proquin XR and (b) a \$29.6 million gain on termination of our promotion agreement with King related to Glumetza.

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#### ITEM 7. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

## **OVERVIEW**

Depomed is a specialty pharmaceutical company focused on the development and commercialization of differentiated products that address large and growing markets and are based on proprietary oral drug delivery technologies. In January 2011, the U.S. Food and Drug Administration (FDA) approved Gralise<sup>TM</sup> (gabapentin) once-daily tablets for the management of postherpetic neuralgia. In March 2011, we and our former licensee, Abbott Products, terminated our Gralise exclusive license agreement and the rights to Gralise reverted back to us. We intend to commercialize Gralise on our own or with the assistance of a promotion partner or licensee.

In October 2009, we announced the results of Breeze 1 and Breeze 2, our Phase 3 clinical trials for Serada, our proprietary extended release formulation of gabapentin for the treatment of menopausal hot flashes. The higher dose formulation of Serada evaluated in the studies met five of eight co-primary endpoints across the two studies, while the lower dose formulation evaluated met four of eight co-primary endpoints. In August 2010, we commenced one additional Phase 3 clinical trial evaluating Serada for menopausal hot flashes, known as Breeze 3, after reaching an agreement with the FDA regarding a Special Protocol Assessment (SPA) on the design and analysis of Breeze 3. In March 2011, we completed enrollment in Breeze 3.

We seek to optimize the use and value of our product candidates and drug delivery technologies in three ways. First, we are seeking to assemble a number of pharmaceutical products that can be highly differentiated from immediate release versions of the compounds upon which they are based and may be promoted together within a specialty pharmaceutical field, such as women's health care providers. Our development of Serada, and our retention of co-promotion rights within the obstetrics/gynecology field in our commercialization arrangements with Covidien, Ltd. (Covidien) and Santarus, Inc. (Santarus), are examples of this aspect of our business strategy. Second, we out-license product candidates after we have increased their value through our formulation and clinical development efforts. Third, we enter into collaborative partnerships with other companies where the unique capabilities of our technology can provide superior value to a partner's product candidate, resulting in greater value for Depomed than traditional fee-for-service arrangements. Our license and development arrangements with Covidien, Janssen Pharmaceutica N.V. (Janssen) and Boehringer Ingelheim GMBH (Boehringer Ingelheim) and our license agreement with Merck & Co., Inc. (Merck) are examples of this strategy.

In addition to Gralise, we have developed two other products which have been approved by the FDA. Glumetza® (metformin hydrochloride extended-release tablets) is a once-daily treatment for adults with type 2 diabetes that we commercialize in the United States with Santarus. Proquin® XR (ciprofloxacin hydrochloride) is a once-daily treatment for uncomplicated urinary tract infections that we no longer manufacture or market.

# CRITICAL ACCOUNTING POLICIES AND ESTIMATES

A detailed discussion of our significant accounting policies can be found in Note 1 of the Notes to Financial Statements, and the impact and risks associated with our accounting policies are discussed throughout this Annual Report on Form 10-K and in the footnotes to the financial statements. Critical accounting policies are those that require significant judgment and/or estimates by management at the time that financial statements are prepared such that materially different results might have been reported if other assumptions had been made. We consider certain accounting policies related to revenue recognition, accrued liabilities, stock-based compensation and use of estimates to be critical policies. These estimates form the basis for making judgments about the carrying values of assets and liabilities. We base our estimates and judgments on historical experience and on various other

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assumptions that we believe to be reasonable under the circumstances. Actual results could differ materially from these estimates.

We believe the following policies to be the most critical to an understanding of our financial condition and results of operations because they require us to make estimates, assumptions and judgments about matters that are inherently uncertain.

#### Revenue Recognition

We recognize revenue from the sale of Glumetza and Proquin XR products, and from license fees, milestones and royalties earned on license agreements and collaborative arrangements. Revenue arrangements with multiple elements are divided into separate units of accounting if certain criteria are met, including whether the delivered element has stand-alone value to the customer and whether there is objective and reliable evidence of the fair value of the undelivered items. The consideration received is allocated among the separate units based on their respective fair values, and the applicable revenue recognition criteria are applied to each of the separate units.

Revenue is recognized when there is persuasive evidence that an arrangement exists, delivery has occurred and title has passed, the price is fixed or determinable and we are reasonably assured of collecting the resulting receivable.

#### Product Sales

We sell Glumetza product to wholesalers and retail pharmacies that is subject to rights of return within a period beginning six months prior to, and ending twelve months following product expiration. We began shipping Glumetza product to customers in the third quarter of 2006. We currently recognize revenue on shipments of Glumetza product at the time title transfers to our customers, which occurs at the time our product is shipped and delivered to the customer. Prior to the third quarter of 2008, we were unable to reasonably estimate expected returns of the product at the time of shipment, and therefore, deferred revenue on product shipments of Glumetza until the product was dispensed through patient prescriptions. The quantity of prescription units dispensed was estimated based on analysis of third-party information, including third-party market research data and information obtained from wholesalers with respect to inventory levels and inventory movement. Based on the shipment trends, prescription trends and product returns history for Glumetza over two years through the third quarter of 2008 and based on an analysis of return rates of companies with products that have similar characteristics and similar return policies within the metformin prescription market, we concluded that we had the information needed to reasonably estimate product returns during the third quarter of 2008. Beginning in the third quarter of 2008, we began recognizing revenue for Glumetza sales as revenue at the time of shipment to our customers. Consequently, in 2008, we recognized a one time increase of \$6.3 million in net product sales of Glumetza, representing product sales previously deferred, net of estimated product returns, managed care and Medicaid rebates, wholesaler and retail pharmacy fees and discounts, chargebacks and prompt payment discounts. Deferred costs related to shipments of Glumetza previously deferred were also recognized to cost of sales. This change resulted in a one-time \$5.3 million reduction of net loss for 2008. Revenues from Glumetza product sales are recorded net of estimated product returns, managed care rebates, wholesaler and retail pharmacy fees and discounts, prompt payment discounts, patient support programs, chargebacks, and Medicaid rebates. These gross-to-net sales adjustments are recognized in the same period the related revenue is recognized and are based on estimates of the amounts earned or to be claimed on the related sales.

We obtained the rights back from Esprit Pharma (Esprit) to market Proquin XR product in July 2007, and began selling Proquin XR to wholesalers and retail pharmacies in October 2007. Given the declining prescription demand and high percentage of returns of Proquin XR, we currently cannot reliably estimate expected returns of the product at the time of shipment. Accordingly, we defer

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recognition of revenue on product shipments of Proquin XR until the right of return no longer exists, which occurs at the earlier of the time Proquin XR units are dispensed through patient prescriptions or expiration of the right of return. We estimate patient prescriptions dispensed using an analysis of third-party information, including third-party market research data and information obtained from wholesalers with respect to inventory levels and inventory movement. We have not had significant history estimating the number of patient prescriptions dispensed for Proquin XR. If we underestimate or overestimate patient prescriptions dispensed for a given period, adjustments to revenue may be necessary in future periods. We have a deferred revenue balance of \$1.0 million at December 31, 2010 related to Proquin XR product shipments that have not been recognized as revenue, which is net of wholesaler and retail pharmacy fees and discounts and prompt payment discounts. In addition, the costs of manufacturing Proquin XR associated with the deferred revenue are recorded as deferred costs, which are included in inventory, until such time the deferred revenue is recognized. Revenues from Proquin XR product sales are recorded net of estimated wholesaler and retail pharmacy fees and discounts, prompt payment discounts, chargebacks and Medicaid rebates. These gross-to-net sales adjustments are recognized in the same period the related revenue is recognized and are based on estimates of the amounts earned or to be claimed on the related sales.

We have ceased manufacturing of Proquin XR and stopped shipping Proquin XR to customers during the fourth quarter of 2010.

#### **Product Sales Allowances**

We recognize product sales allowances as a reduction of product sales in the same period the related revenue is recognized. Product sales allowances are based on amounts owed or to be claimed on the related sales. These estimates take into consideration the terms of our agreements with customers, historical product returns, rebates or discounts taken, estimated levels of inventory in the distribution channel, the shelf life of the product, and specific known market events, such as competitive pricing and new product introductions. If actual future results vary from our estimates, we may need to adjust these estimates, which could have an effect on product sales and earnings in the period of adjustment. Our product sales allowances include:

Product Returns We allow customers to return product for credit on returned product that is within six months before and up to one year after its product expiration date.

Managed Care Rebates We offer discounts under contracts with certain managed care providers who do not purchase directly from us. We generally pay managed care rebates one to two months after the quarter in which prescriptions subject to the rebate are filled.

Wholesaler and Retail Pharmacy Discounts We offer contractually determined discounts to certain wholesale distributors and retail pharmacies that purchase directly from us. These discounts are either taken off-invoice at the time of shipment or paid to the customer on a quarterly basis one to two months after the quarter in which product was shipped to the customer.

Prompt Pay Discounts We offer cash discounts to our customers, generally 2% of the sales price, as an incentive for prompt payment. Based on our experience, the Company expects its customers to comply with the payment terms to earn the cash discount.

Medicaid Rebates We participate in Medicaid rebate programs, which provide assistance to certain low-income patients based on each individual state's guidelines regarding eligibility and services. Under the Medicaid rebate programs, we pay a rebate to each participating state, generally two to three months after the quarter in which prescriptions subject to the rebate are filled.

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Chargebacks We provide discounts to authorized users of the Federal Supply Schedule (FSS) of the General Services Administration under an FSS contract with the Department of Veterans Affairs. These federal entities purchase products from the wholesale distributors at a discounted price, and the wholesale distributors then charge back to us the difference between the current retail price and the price the federal entity paid for the product.

Patient Discount Programs We offer loyalty card programs for Glumetza in which patients receive certain discounts off their prescription at participating retail pharmacies. The discounts are reimbursed by the Company approximately one to two months after the prescription subject to the discount is filled.

We believe our estimates related to gross-to-net sales adjustments for wholesaler and retail pharmacy fees and discounts, prompt payment discounts, patient discount programs and chargebacks do not have a high degree of estimation complexity or uncertainty as the related amounts are settled within a relatively short period of time. We believe that our estimated product return allowances and estimated rebates for Glumetza require a high degree of judgment and are subject to change based on our experience and certain quantitative and qualitative factors.

Beginning in the third quarter of 2008, we began recognizing Glumetza product sales at time title transfers to our customer, and provide for an estimate of future product returns at that time. We monitor actual return history on individual product lot basis since product launch, which provides us with a basis to reasonably estimate future product returns, taking into consideration the shelf life of product, shipment and prescription trends, estimated distribution channel inventory levels, and consideration of the introduction of competitive products. The shelf life of the 500mg Glumetza is currently 48 months from the date of tablet manufacture. On product launch in August 2006 and through the second quarter of 2008, the shelf life of 500mg Glumetza product shipped was 36 months from the date of tablet manufacture. The shelf life of the 1000mg Glumetza is currently 24 to 36 months from the date of tablet manufacture. In 2010, based on our review of actual product returns through the end of 2010, we increased our estimate for Glumetza product returns. This resulted in a decrease of product sales of approximately \$1.1 million in 2010 related to sales made in prior periods.

Because of the shelf life of Glumetza product and our return policy of issuing credits on returned product that is within six months before and up to one year after its product expiration date, there may be a significant period of time between when the product is shipped and when we issue credits on returned product. Accordingly, we may have to adjust these estimates, which could have an effect on product sales and earnings in the period of adjustments. A 1% increase or decrease in our returns reserve estimates as a percentage of product shipped, would have a cumulative financial statement impact of approximately \$2.0 million for the year ended December 31, 2010.

Our rebate accruals for Glumetza are based on definitive contractual agreements with managed care providers related to the dispensing of Glumetza under their respective medical benefit plans. Rebates are accrued at the time of sale, and typically are paid out several months after the sale. We estimate rebates based on current and anticipated future patient usage, the applicable contractual rebate rate amounts, and our estimates of the quantity of product in the distribution channel.

Our product sales allowances and related accruals are evaluated each reporting period and adjusted when trends or significant events indicate that a change in estimate is appropriate. Such changes in estimate could materially affect our results of operations of financial position.

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A rollforward of our product sales allowances for the three years ended December 31, 2010 is as follows:

(to 41		act Sales		roduct	G 1 D			T 1
(in thousands)		unts(1)		turns(2)	Cash Di			Total
Balance at December 31, 2007	\$	402	\$		\$	66	\$	468
Revenue Allowances:		<b>=</b> 0.10		4 700				
Provision related to current period sales(2)		5,010		1,583		762		7,355
Recorded to balance sheet(2)		(422)				(103)		(525)
Payments and credits related to sales made in current period		(2,299)		(177)		(612)		(3,088)
Payments and credits related to sales made in prior periods		(402)				(66)		(468)
Balance at December 31, 2008	\$	2,289	\$	1,406	\$	47	\$	3,742
Revenue Allowances:	Φ	2,209	Ф	1,400	Φ	4/	Φ	3,742
Tio ( and ) Tino ( and )		7,645		2,177		936		10.750
Provision related to current period sales(2)		7,043				930		10,758
Provision related to sales made in prior years		22		526		(1)		526
Recorded to balance sheet(2)		22		(22.4)		(1)		21
Payments and credits related to sales made in current period		(3,485)		(234)		(836)		(4,555)
Payments and credits related to sales made in prior periods		(2,075)		(511)		(47)		(2,633)
Balance at December 31, 2009	\$	4,396	\$	3,364	\$	99	\$	7,859
Revenue Allowances:		,		- ,				,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,
Provision related to current period sales(2)		6,510		5,720		1,169		13,399
Provision related to sales made in prior years		(359)		1,020				661
Recorded to balance sheet(2)		(37)		,		(13)		(50)
Payments and credits related to sales made in current period		(3,848)		(1,846)		(1,043)		(6,737)
Payments and credits related to sales made in prior periods		(4,036)		(2,904)		(100)		(7,040)
rayments and creates related to sales made in prior periods		(1,050)		(2,701)		(100)		(7,010)
Balance at December 31, 2010	\$	2,626	\$	5,354	\$	112	\$	8,092

Beginning in the third quarter of 2008, we began recognizing Glumetza product sales at the time title transfers to our customer, and began providing for an estimate of future product returns at that time. Through December 31, 2010, the Company was unable to reasonably estimate expected returns of product at the time of shipment of Proquin XR product. Accordingly, the Company currently defers recognition of revenue on product shipments of Proquin XR, and deferred recognition of revenue prior to the third quarter of 2008 on product shipments of Glumetza, until the earlier of when units were dispensed through patient prescriptions or expiration of the right of return. Product sales allowances related to revenue that has been deferred are recorded on the balance sheet as a reduction of the related deferred revenue, and recognized within the income statement as a reduction of product sales in the same period the related revenue is recognized.

License and Collaborative Arrangements

Revenue from license and collaborative arrangements, including license fees creditable against future royalty obligations (if any), of the licensee, is recognized when an arrangement is entered into if

<sup>(1)</sup>Includes wholesaler fees and retail discounts, launch discounts, patient support programs, managed care rebates, Medicaid rebates, and chargebacks.

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we have substantially completed our obligations under the terms of the arrangement and our remaining involvement is inconsequential and perfunctory. If we have significant continuing involvement under such an arrangement, license fees are deferred and recognized over the estimated performance period. License fee and collaborative payments received in excess of amounts earned are classified as deferred revenue until earned.

We recognize milestone payments upon the achievement of specified milestones if (1) the milestone is substantive in nature, and the achievement of the milestone was not reasonably assured at the inception of the agreement, (2) achievement relates to past performance and (3) the fees are nonrefundable. Milestone payments received in excess of amounts earned are classified as deferred revenue until earned.

#### Research and Development Expense and Accruals

Research and development expenses include related salaries, clinical trial costs, consultant fees, supplies, manufacturing costs for research and development programs and allocations of corporate costs. All such costs are charged to research and development expense as incurred. These expenses result from our independent research and development efforts as well as efforts associated with collaborations. Our expense accruals for clinical trials are based on estimates of the services received from clinical trial centers and clinical research organizations. If possible, we obtain information regarding unbilled services directly from service providers. However, we may be required to estimate these services based on information available to our product development or administrative staff. If we underestimate or overestimate the activity associated with a study or service at a given point in time, adjustments to research and development expenses may be necessary in future periods. Historically, our estimated accrued liabilities have approximated actual expense incurred.

## Stock-Based Compensation

The Company estimates the fair value of stock options and Employee Stock Purchase Plan (ESPP) shares using the Black-Scholes valuation model. The Black-Scholes model requires the input of highly subjective assumptions. The most significant assumptions are our estimates of the expected volatility and the expected term of the award.

*Risk-Free Interest Rate.* The risk-free interest rate is based on the implied yield available on U.S. Treasury zero-coupon issues with a remaining term equal to the expected term of the option.

Expected Volatility. The volatility assumption is based on the historical volatility of our common stock over the expected term of the options.

Expected Life of Options. Beginning on January 1, 2010, the Company uses historical option exercise data to estimate the expected life of the options. In 2008 and 2009, the Company's historical share option exercise experience did not provide a reasonable basis upon which to estimate expected term because of a lack of sufficient data points, and the Company estimated the expected term by using the weighted average terms of a peer group of companies that grant options with similar vesting provisions.

Expected Dividend Yield. The Company has never paid any dividends and does not intend to in the near future.

As required, we review our valuation assumptions at each grant date and, as a result, we are likely to change our valuation assumptions used to value employee stock-based awards granted in future periods. Employee and director stock-based compensation costs are to be recognized over the vesting period of the award, and we have elected to use the straight-line attribution method.

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Forfeitures are to be estimated at the time of grant and revised, if necessary, in subsequent periods if actual forfeitures differ from those estimates. We estimate forfeitures based on historical experience.

#### Fair Value Measurements

Effective January 1, 2008, the Company adopted the authoritative guidance for fair value measurements, which defines fair value and provides guidance for using fair value to measure certain assets and liabilities. This authoritative guidance applies whenever other standards require or permit assets or liabilities to be measured at fair value but does not expand the use of fair value in any new circumstances. Accordingly, the carrying amounts of certain of our financial instruments, including cash equivalents and investments, continue to be valued at fair value on a recurring basis. This also requires expanded disclosure of the effect on earnings for items measured using unobservable data, establishes a fair value hierarchy that prioritizes the inputs used to measure fair value and requires separate disclosure by level within the fair value hierarchy.

As defined in authoritative guidance for fair value measurements, fair value is the price that would be received to sell an asset or paid to transfer a liability (an exit price) in an orderly transaction between market participants at the measurement date. We utilize market data or assumptions that we believe market participants would use in pricing assets or liabilities, including assumptions about risk and the risks inherent in the inputs to the valuation technique. These inputs can be readily observable, market corroborated or generally unobservable. We apply the market approach valuation technique for fair value measurements and maximize the use of observable inputs and minimize the use of unobservable inputs. All of our cash equivalents and marketable securities are valued using quoted prices in active markets and are valued at Level 1 or Level 2 within the fair value hierarchy.

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#### RESULTS OF OPERATIONS

## Revenues

Total revenues are summarized in the following table (in thousands):

	2010	2009	2008
Product sales:			
Glumetza	\$ 45,521	\$ 34,570	\$ 30,526
Proquin XR	116	524	525
Total product sales	45,637	35,094	31,051
Royalties:			
Glumetza	306	244	371
Teva		1,289	1,211
Total royalties	306	1,533	1,582
License and collaborative revenue:			
Gralise	16,246	6,160	
Glumetza	2,502	2,504	1,930
Covidien	4,465	2,332	202
Janssen	8,909		
Proquin XR (EU)	102	85	13
Merck	2,500	10,000	
DM-1992	97	20	64
Total license and collaborative revenue	34,821	21,101	2,209
Total revenues	\$ 80,764	\$ 57,728	\$ 34,842

## **Product sales**

# Glumetza

The increase in Glumetza product sales in 2010 from 2009 was primarily driven by increased penetration of the 1000mg Glumetza in the metformin prescription market resulting from the promotion efforts by our promotion partner, Santarus, as well as price increases. This was offset by lower product sales of the 500mg Glumetza resulting from the voluntary 500mg Glumetza recall in 2010. We temporarily suspended product shipments of 500mg Glumetza product in June 2010 to our customers and did not resume shipments until January 2011. Glumetza product sales in 2010 included returns of approximately \$1.3 million related to credits for returns given to customers on returns of recalled 500mg Glumetza product, which had the effect of reducing product sales. The 1000mg Glumetza product was not subject to the recall.

The increase in Glumetza product sales in 2009 from 2008 was primarily driven by increased penetration in the metformin prescription market resulting from the promotion efforts of Santarus, and to a lesser extent, price increases in 2009. We began selling the 1000mg Glumetza in June 2008. Accordingly, 2009 included a full-year of selling the 1000mg Glumetza as compared to a partial year in 2008.

As noted above under "CRITICAL ACCOUNTING POLICIES Revenue Recognition", beginning in the third quarter of 2008, we began to recognize Glumetza product sales at the time title transfers to our customer, and provide for an estimate of future product returns at that time. This resulted in a one-time increase for the year ended December 31, 2008, of \$6.3 million in net product sales of Glumetza, representing product sales previously deferred, net of estimated product returns, managed

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care and Medicaid rebates, wholesaler and retail pharmacy fees and discounts, chargebacks and prompt payment discounts.

Since October 2008, Glumetza has been promoted by Santarus. From February 2008 through September 2008, we promoted Glumetza through a contract sales organization. In October 2007, we terminated our promotion agreement related to Glumetza with King Pharmaceuticals, who promoted Glumetza since its launch in August 2006, and King's promotion obligations ended in December 2007.

Product sales for Glumetza relative to its current runrate will depend in part on the success of our promotion partner, Santarus, as well any price adjustments.

Proquin XR

In October 2007, we re-launched Proquin XR with Watson, and began selling to wholesalers and retail pharmacies. We defer recognition of revenue on product shipments of Proquin XR until the right of return no longer exists, which occurs at the earlier of the time Proquin XR units are dispensed through patient prescriptions or expiration of the right of return. At December 31, 2010, we have a deferred revenue balance, which is classified as a liability on the balance sheet, of \$1.0 million associated with the deferral of revenue on Proquin XR product shipments, which is net of estimated wholesaler fees, retail pharmacy discounts, stocking allowances and prompt payment discounts.

The decrease in Proquin XR product sales in 2010 as compared to 2009 is a result of decreased Proquin XR promotion efforts. In February 2009, we amended our promotion agreement with Watson, pursuant to which Watson performed a specified number of details in the first quarter of 2009. The agreement with Watson terminated effective December 31, 2009, and we had no sales force or promotion partner promoting Proquin XR to physicians in 2010.

We ceased shipments of Proquin XR to wholesalers and retail pharmacies in the fourth quarter of 2010.

## Royalties

Glumetza

Glumetza royalties relate to royalties we received from Valeant Pharmaceuticals International, Inc. (Valeant), based on net sales of Glumetza in Canada and royalties we received from LG based on net sales of LG's version of Glumetza, Novamet GR, in Korea. We began receiving royalties from Valeant in the first quarter of 2006 and from LG in the first quarter of 2007.

Teva

In April 2008, we entered into a settlement and license agreement with Teva Pharmaceuticals USA, Inc. (Teva) associated with our patent infringement lawsuit against Teva affiliates IVAX Corporation and IVAX Pharmaceuticals, Inc. related to Teva's generic Glucophage XR tablets. In connection with the settlement and license agreement we were entitled to receive up to a total of \$2.5 million in future royalties on Teva's generic Glucophage XR product in the United States. The \$2.5 million cap in royalties was met in 2009.

## License and Collaborative Revenue

Gralise

The increase in Gralise license and collaborative revenue in 2010 over 2009 relates to the \$10.0 million milestone payment from Abbott Products in June 2010 on FDA acceptance of the NDA for Gralise for the treatment of postherpetic neuralgia. Because the non-refundable milestone was

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substantive in nature, achieved and based on past performance, the entire \$10.0 million was recognized as license revenue in the second quarter of 2010.

The remaining portion of Gralise license and collaborative revenue relates to the \$25.0 million upfront license payment received from Abbott Products in the fourth quarter of 2008 under our license agreement granting Abbott Products exclusive rights to develop and commercialize Gralise in the United States, Canada and Mexico for pain indications. We are recognizing the \$25.0 million upfront payment received from Abbott Products as revenue ratably until January 2013, which represented the expected maximum length of time our development and supply obligations exist under the agreement.

#### Glumetza

Glumetza license revenue for the year ended December 31, 2010 consisted primarily of license revenue recognized from the \$25.0 million license fee received from Valeant in July 2005 and from the \$12.0 million upfront fee received from Santarus in July 2008. We are recognizing the \$25.0 million license fee payment from Valeant as revenue ratably until October 2021, which represents the estimated length of time our obligations exist under the arrangement related to royalties we are obligated to pay Valeant on net sales of Glumetza in the United States and for our obligation to use Valeant as our sole supplier of the 1000mg Glumetza. We are recognizing the \$12.0 million upfront payment from Santarus as revenue ratably until October 2021, which represents the estimated length of time our obligations exist under the arrangement related to promotion fees we are obligated to pay Santarus on gross margin of Glumetza in the United States.

## Covidien

In November 2008, we entered into a license agreement with Covidien granting Covidien worldwide rights to utilize our Acuform technology for the exclusive development of four products containing acetaminophen in combination with opiates. In 2008, Covidien paid us a total of \$5.5 million in upfront fees, representing a \$4.0 million upfront license fee and a \$1.5 million upfront payment for formulation work to be performed by Depomed under the agreement. The entire \$5.5 million was initially accounted for as a single unit of accounting and being amortized ratably through November 2011, which was initially the estimated length of time Depomed was obligated to perform formulation work under the agreement.

The development of each of the four products was to begin by November 2010. Depomed's formulation obligations related to the first and second products were completed in October 2009 and September 2010, respectively. Covidien did not elect to initiate development of the remaining two products under the agreement by November 2010 and under the agreement, Depomed was no longer required to perform formulation work on those two products. Accordingly, Depomed's formulation obligations were completed during the fourth quarter of 2010. As Depomed no longer has any substantive continuing performance obligations, all remaining deferred revenue related to the \$5.5 million in upfront license fees previously received from Covidien was fully recognized as revenue in the fourth quarter of 2010. This resulted in a one-time increase in license revenue of \$1.8 million during the fourth quarter of 2010.

Through December 31, 2010, we have also recognized a total of \$1.5 million in milestone revenue under the agreement. In October 2009, the first formulation was completed by us and delivered to Covidien, which triggered a \$0.5 million milestone payment from Covidien to us in October 2009. In September 2010, we recognized \$0.5 million on completion and delivery of the second formulation under the agreement to Covidien, and an additional \$0.5 million on the first formulation under the agreement entering clinical development. Because each of the non-refundable milestones were substantive in nature, based on past performance and achievement was not reasonably assured at the

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inception of the agreement, each of the milestones was recognized as revenue in its entirety upon achievement.

#### <u>Janssen</u>

In August 2010, we entered into a non-exclusive license agreement with Janssen granting Janssen a license to certain patents related to the Company's Acuform drug delivery technology to be used in developing fixed dose combinations of canagliflozin and extended release metformin. Janssen paid us a \$5.0 million upfront license fee associated with the license agreement. The \$5.0 million is being amortized ratably through March 2011, which is the estimated length of time Depomed is obligated to perform formulation work under the agreements. We recognized approximately \$3.1 million of revenue associated with this upfront license fee during the year ended December 31, 2010.

We also entered into a service agreement with Janssen under which we provide formulation work for Janssen and are reimbursed by Janssen on an agreed-upon FTE rate per hour plus out-of-pocket expenses. We recognized approximately \$0.8 million of revenue associated with the reimbursement of formulation work under the service agreement during 2010.

In September 2010, we achieved the first development milestone under the agreement related to formulation work, which triggered a \$5.0 milestone from Janssen to us. The non-refundable \$5.0 million milestone was received in October 2010. As the milestone was substantive in nature, and the achievement of the milestone was not reasonably assured at the inception of the agreement, we recognized the \$5.0 million milestone in its entirety as license revenue during the third quarter of 2010.

#### Merck

Merck license revenue for the year ended December 31, 2009 relates to the \$10.0 million upfront payment received from Merck in August 2009 under our non-exclusive license agreement granting Merck a license to certain patents related to the Company's metformin extended release technology to be used in developing fixed dose combinations of sitagliptin and extended release metformin. As the Company has no continuing obligations under the agreement, the \$10.0 million upfront payment was fully recognized as license revenue on receipt in the third quarter of 2009.

In October 2010, the Company received a \$2.5 million development milestone from Merck under the license agreement related to the acceptance of the NDA application of Merck's combination product subject to the agreement. As the milestone was substantive in nature, and the achievement of the milestone was not reasonably assured at the inception of the agreement, we recognized the \$2.5 million milestone in its entirety as license revenue during the fourth quarter of 2010.

# DM-1992

*DM-1992* revenue in 2010, 2009 and 2008 represents grants received by the Michael J. Fox Foundation in relation to our DM-1992 product candidate for Parkinson's Disease.

## Cost of Sales

Cost of sales consists of costs of the active pharmaceutical ingredient, contract manufacturing and packaging costs, inventory write-downs, product quality testing, internal employee costs related to the manufacturing process, distribution costs and shipping costs related to our product sales of GLUMETZA and Proquin XR. Total costs of sales are summarized in the following table (in thousands):

	2010	2009	2008
Cost of sales	\$ 8,097	\$ 5,257	\$ 5,772

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Cost of sales increased in 2010 as compared to 2009, mainly as a result of \$2.3 million in inventory write offs for unsalable inventory related to the 500mg GLUMETZA product recall due to the presence of trace amounts of the chemical 2,4,6-tribromoanisle (TBA) in bottles of the 500mg GLUMETZA. Cost of sales also increased in 2010 as a result of an increase in 1000mg GLUMETZA product sales partially offset by lower shipments of the 500mg Glumetza as a result of the 500mg Glumetza recall.

Cost of sales decreased in 2009 compared to 2008 primarily as a result of recognition of a \$0.6 million provision for slow-moving Proquin XR inventory in 2008 based on Proquin XR inventory levels and expiration dates held by the Company in excess of the Company's expectations on future prescription demand.

The costs of manufacturing associated with deferred revenue on Proquin XR product shipments are recorded as deferred costs, which are included in inventory, until such time the deferred revenue is recognized.

# Research and Development Expense

Our research and development expenses currently include salaries, clinical trial costs, consultant fees, supplies, manufacturing costs for research and development programs and allocations of corporate costs. The scope and magnitude of future research and development expenses cannot be predicted at this time for our product candidates in the early phases of research and development, as it is not possible to determine the nature, timing and extent of clinical trials and studies, the FDA's requirements for a particular drug and the requirements and level of participation, if any, by potential partners. As potential products proceed through the development process, each step is typically more extensive, and therefore more expensive, than the previous step. Success in development therefore, generally results in increasing expenditures until actual product launch. Total research and development expense for each of the three years ended December 31, 2010 were as follows (in thousands):

	2010		2009	2008
Research and development expense	\$ 20,111	\$	34,298	\$ 27,268
Dollar change from prior year	(14,187)		7,030	
Percentage change from prior year	(41)%	6	26%	

From 2008 through 2010, the majority of our research and development expense was related to Gralise and Serada programs. In September 2008, we started Breeze 1 and Breeze 2, our first two Phase 3 clinical trials for Serada for the treatment of menopausal hot flashes, which were completed in October 2009. Breeze 3, our third Phase 3 clinical trial started in August 2010.

In March 2008, we commenced our Phase 3 clinical trial for Gralise for postherpetic neuralgia, which was completed in October 2009.

The decrease in research and development expense 2010 as compared to 2009 was primarily due to lower clinical research organization expenses related to the completion of the clinical Phase 3 program for Gralise and completion of Breeze 1 and Breeze 2 Phase 3 programs for Serada in 2009. The increase in research and development expense in 2009 from 2008 was primarily due to increased clinical research organization expenses related to those respective clinical programs.

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We categorize our research and development expense by project. The table below shows research and development costs for our major clinical development programs, as well as other expenses associated with all other projects in our product pipeline.

	2010	2009	2008	
Gralise	\$ 4,733	\$ 11,768	\$ 13,636	
Serada	8,064	15,146	7,463	
Other projects	7,314	7,384	6,169	
Total research and development expenses	\$ 20,111	\$ 34,298	\$ 27,268	

The following table summarizes our principal product development initiatives as of March 2011. In addition to the products listed in the table below, from time to time we may enter into feasibility studies with collaborative partners that, if successful, may be followed by definitive agreements to advance development of the product candidate.

Program	<b>Potential Indications</b>	Development Status
Serada®	Menopausal hot flashes	Phase 3 studies completed (Breeze 1 and Breeze 2). One additional Phase 3 study (Breeze 3) initiated in August 2010. Enrollment completed in March 2011.
DM-1992	Parkinson's disease	Second Phase 1 study completed in February 2011.
DM-3458	Gastroesophageal reflux disease (GERD)	Proof of concept studies completed.

We expect that the pharmaceutical products that we develop internally will take, on average, from four to eight years to research, develop and obtain FDA approval in the United States, assuming that we are successful. We generally must conduct preclinical testing on laboratory animals of new pharmaceutical products prior to commencement of clinical studies involving human beings. These studies evaluate the potential efficacy and safety of the product. We then submit the results of these studies to the FDA as part of an Investigational New Drug Application, or IND, which, if successful, allows the opportunity for clinical study of the potential new medicine.

Typically, human clinical evaluation involves a time-consuming and costly three-phase process:

In Phase 1, we conduct clinical trials with a small number of subjects to determine a drug's early safety profile and its blood concentration profile over time. A Phase 1 trial for our average potential product may take 6 to 12 months to plan and complete.

In Phase 2, we conduct limited clinical trials with groups of patients afflicted with a specific disease in order to determine preliminary efficacy, optimal dosages and further evidence of safety. A Phase 2 trial for our average potential product may take 9 to 18 months to plan and complete.

In Phase 3, we conduct large-scale, multi-center, comparative trials with patients afflicted with a target disease in order to provide enough data to statistically evaluate the efficacy and safety, as required by the FDA. A Phase 3 trial for our average potential product may take 1 to 3 years to plan and complete.

The most significant expenses associated with clinical development derive from Phase 3 trials as they tend to be the longest and largest studies conducted during the drug development process.

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The successful development of pharmaceutical products is highly uncertain. The FDA closely monitors the progress of each phase of clinical testing. The FDA may, at its discretion, re-evaluate, alter, suspend or terminate testing based upon the data accumulated to that point and the FDA's assessment of the risk/benefit ratio to patients. The FDA may also require additional clinical trials after approval, which are known as Phase 4 trials. Various statutes and regulations also govern or influence the manufacturing, safety, labeling, storage and record keeping for each product. The lengthy process of seeking FDA approvals, and the subsequent compliance with applicable statutes and regulation, require the expenditure of substantial resources.

## Selling, General and Administrative Expense

Selling, general and administrative expenses primarily consist of personnel expenses to support our administrative and operating activities, marketing and promotion expenses associated with our commercial products, facility costs and professional expenses, such as legal and accounting fees. Total selling, general and administrative expenses, as compared to the prior year, were as follows (in thousands):

	2010		2009		2008	
Selling, general and administrative expense:						
Promotion fee expense	\$	31,419	\$	23,589	\$	4,841
Other selling, general and administrative expense		17,512		16,656		21,556
Total selling, general and administrative expense	\$	48,931	\$	40,245	\$	26,397
Dollar change from prior year		8,686		13,848		
Percentage change from prior year		22%		52%	ó	

The increase in selling, general and administrative expense in 2010 as compared to 2009 was primarily due to an increase in Glumetza promotion fees to Santarus which was driven by an increase in 1000mg Glumetza product sales. Promotion fee expense related to the Santarus agreement was \$31.4 million for the year ended December 31, 2010 compared \$23.6 million for the year ended December 31, 2009.

The increase in selling, general and administrative expense in 2009 as compared to 2008 was primarily driven by a full year of Glumetza promotion fees for 2009 as compared to one quarter in 2008, as we began paying Santarus promotion fees beginning with the fourth quarter of 2008. Promotion fee expense related to the Santarus agreement was \$23.6 million for the year ended December 31, 2009 compared to \$4.7 million for the fourth quarter of 2008. The Company also incurred \$0.1 million in promotion fee expense related to the Watson agreement during the year ended December 31, 2008. The increase in promotion fee expense was partially offset by decreases in headcount costs and other sales and marketing expenses for Glumetza, as a majority of those efforts have been transferred to Santarus.

Our selling, general and administrative expenses in future periods may increase if Glumetza gross margin increases. Glumetza promotion fees payable to Santarus are calculated as a percentage of Glumetza gross margin. The promotion fee was 80% of Glumetza gross margin through the third quarter of 2010 and was reduced to 75% of gross margin beginning in the fourth quarter of 2010.

Additionally, other selling, general and administrative costs may increase in future periods as we build out our commercial infrastructure to support a Gralise product launch.

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### Interest Income and Expense

	2	2010	2009	2008
Interest and other income	\$	839	\$ 1,050	\$ 2,349
Interest expense		(572)	(1,001)	(555)
Net interest income (expense)	\$	267	\$ 49	\$ 1,794

Interest and other income in 2010 includes receipt of approximately \$0.5 million in two grants by the U.S. government under the Qualifying Therapeutic Discovery Project of the Patient Protection and Affordable Care Act of 2010 for our Serada for menopausal hot flashes and DM-1992 for Parkinson's disease programs. Excluding these amounts, investment interest income decreased to \$0.4 million in 2010 from \$1.1 million in 2009 and \$2.3 million in 2008 resulting from lower interest rates on investments.

Interest expense relates to interest on the credit facility we entered into in June 2008 with General Electric Capital Corporation and Oxford Finance Corporation. Interest expense decreased in 2010 as compared to 2009 as a result of a lower principal balances in 2010. Interest expense increased in 2009 as compared to 2008 because 2008 included only a partial year of interest as the credit facility was not entered into until June 2008. The credit facility is expected to be fully repaid in July 2011.

### Gain on Settlement with TEVA Pharmaceuticals USA, Inc.

In April 2008, we entered into a settlement and license agreement with Teva related to the patent infringement lawsuit we filed against Teva affiliates IVAX Corporation and IVAX Pharmaceuticals, Inc. The settlement agreement provided for a one-time payment to Depomed of \$7.5 million, which has been classified as a gain within operating income for the year ended December 31, 2008.

### LIQUIDITY AND CAPITAL RESOURCES

	As of December 31,		
	2010		2009
Cash, cash equivalents and marketable securities (in thousands)	\$ 76,888	\$	81,759

In February 2011, we received a \$48.0 million milestone from Abbott Products on FDA approval of Gralise for the management of postherpetic neuralgia. In March 2011, we expect to receive an additional \$40.0 million on termination of our agreement with Abbott Products.

Since inception through December 31, 2010, we have financed our product development efforts and operations primarily from private and public sales of equity securities, upfront license, milestone and termination fees from collaborative and license partners, and product sales.

In December 2006, we entered into a common stock purchase agreement with Azimuth Opportunity, Ltd., pursuant to which Azimuth was committed to purchase, from time to time and at our sole discretion, up to the lesser of (a) \$30.0 million of our common stock, or (b) 8,399,654 shares of common stock. In August 2008, the agreement was amended and the term of the agreement was extended until December 2010. The agreement ended in December 2010 and we did not sell any common stock to Azimuth under this common stock purchase agreement.

In June 2008, we entered into a credit facility with GECC and Oxford, to allow us capital flexibility as we funded our clinical trials. The credit facility was available in up to three tranches. The first tranche of \$3.8 million was advanced to us upon the closing of the loan agreement. In July 2008, we received the second tranche of \$5.6 million. The third tranche of \$5.6 million was not drawn and it is

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no longer available to us, and GECC and Oxford waived the 2% unused line fee related to the third tranche.

We paid interest only on the first tranche for the first six months at an interest rate of 11.59%. Thereafter, we are required to pay the principal on the first tranche, plus interest at such rate, in 30 equal monthly installments. The second tranche was interest-only through December 31, 2008, with principal and interest payable thereafter in 30 equal monthly installments and has an interest rate of 11.59%. As of December 31, 2010, the outstanding balance on the credit facility was approximately \$2.2 million at an interest rate of 11.59%. We expect the credit facility will be fully repaid by July 2011.

Our obligations under the loan agreement with GECC and Oxford are secured by interests in all of our personal property, and proceeds from any intellectual property, but not by our intellectual property. The loan agreement contains affirmative and negative covenants with which we must comply. The loan agreement imposes restrictions with regards to additional indebtedness, liens, various fundamental changes (including mergers and acquisitions), payments, investments, transactions with affiliates, and other limitations customary in secured credit facilities. As of December 31, 2010, we were in compliance with such covenants. The loan agreement provides that events of default will exist in certain circumstances, including failure to make payment of principal or interest on the loans when required, failure to perform certain obligations under the loan agreement and related documents, defaults in certain other indebtedness and certain other events. Upon an event of default, the principal amount of the loan may become due immediately.

As of December 31, 2010, we have accumulated net losses of \$168.3 million. We may incur operating losses in future years. We anticipate that our existing capital resources will permit us to meet our capital and operational requirements through at least the end of 2012. We base this expectation on our current operating plan, which may change as a result of many factors.

Our cash needs may also vary materially from our current expectations because of numerous factors, including:

sales of our marketed products;

expenditures related to our commercialization and development efforts, including arrangements we make for the commercialization of Gralise;

expenditures related to our commercialization and development efforts, including arrangements we make for the commercialization of Serada, if the product is approved for marketing;

financial terms of definitive license agreements or other commercial agreements we enter into;

results of research and development efforts;

changes in the focus and direction of our business strategy and/or research and development programs;

technological advances;

results of clinical testing, requirements of the FDA and comparable foreign regulatory agencies; and acquisitions or investment in complementary businesses, products or technologies.

We will need substantial funds of our own or from third parties to:

conduct research and development programs;

commercialize any products we market;

conduct preclinical and clinical testing; and

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manufacture (or have manufactured) and market (or have marketed) our marketed products and product candidates.

Our existing capital resources may not be sufficient to fund our operations until such time as we may be able to generate sufficient revenues to support our operations. We currently have no committed sources of capital. To the extent that our capital resources are insufficient to meet our future capital requirements, we will have to raise additional funds through the sale of our equity securities or from development and licensing arrangements to continue our development programs. We may be unable to raise such additional capital on favorable terms, or at all. If we raise additional capital by selling our equity or convertible debt securities, the issuance of such securities could result in dilution of our shareholders' equity positions. If adequate funds are not available we may have to:

delay, postpone or terminate clinical trials;

significantly curtail commercialization of our marketed products or other operations; and/or

obtain funds through entering into collaboration agreements on unattractive terms.

The inability to raise additional capital required to fund our operations would have a material adverse effect on our company.

The following table summarizes our cash flow activities (in thousands):

	2010	2009	2008
Cash (used in) provided by operating activities	\$ (2,381)	\$ 1,838	\$ 3,351
Cash provided by (used in) investing activities	512	4,126	(5,123)
Cash (used in) provided by financing activities	(2,427)	(1,270)	9,525

Cash used in operating expenses in 2010 was primarily due to our net income adjusted for movements in working capital, stock-based compensation and depreciation expense. Cash provided by operating activities in 2009 was primarily as a result of the \$25.0 million upfront payment received from Abbott Products in 2009, offset by our net loss for the year. Cash provided by operating activities in 2008 was primarily due to an increase in deferred revenue as a result of the \$12.0 million upfront payment received from Santarus and \$5.5 million from Covidien during 2008 and an increase in accrued payables, which were offset by our net loss for the year.

Cash provided by investing activities in 2010 and 2009 was approximately \$0.5 million and \$4.1 million respectively, and consisted primarily of net decreases in marketable securities to fund our operations. Cash used in investing activities in 2008 was due to a net increase in marketable securities of \$5.1 million resulting from investment of proceeds from our credit facility, upfront payments received from Santarus and Covidien, as well the settlement payment we received from Teva.

Cash used in financing activities in 2010 primarily consisted of \$3.8 million in principal payments on our credit facility offset by \$1.4 million of cash proceeds from exercises of stock options and purchases of common stock under our employee stock purchase plan. Cash used in financing activities in 2009 primarily consisted of \$3.3 million in principal payments on our credit facility offset by \$2.0 million of cash proceeds from exercises of stock options and purchases of common stock under our employee stock purchase plan. Cash provided by financing activities in 2008 consisted of proceeds from our credit facility and \$0.5 million in cash proceeds from exercises of stock options and purchases of common stock under our employee stock purchase plan.

### **Contractual Obligations**

As of December 31, 2010, our contractual obligations are shown in the following table (in thousands):

	Le	ss than					
	1 year		1 - 3 years		3 - 5 years	7	Total
Operating leases	\$	1,674	\$	214		\$	1,888
Principal on debt		2,243					2,243
Interest on debt		82					82
Purchase commitments		4,340					4,340
	\$	8,339	\$	214	\$	\$	8,553

At December 31, 2010, we had non-cancelable purchase orders and minimum purchase obligations of approximately \$1.8 million under our manufacturing agreement with Patheon Puerto Rico, Inc. for the manufacture of 500mg GLUMETZA, \$2.4 million under our supply agreement with Valeant for the supply of 1000mg GLUMETZA, and \$0.1 million under our supply agreement with Farmhispania, S.A., for the supply of metformin hydrochloride. The amounts disclosed only represent minimum purchase requirements. Actual purchases are expected to exceed these amounts.

The contractual obligations reflected in this table exclude \$3.0 million of contingent milestone payments we may be obligated to pay in the future under our sublicense agreement with PharmaNova. The payments relate to various milestones for the product candidate under the sublicense agreement, including submission to the FDA of an NDA, and FDA approval of an NDA. The above table also excludes any future royalty payments we may be required to pay on products we have licensed or any promotion fees associated with our promotion agreement with Santarus.

### **OFF-BALANCE SHEET ARRANGEMENTS**

We do not have any off-balance sheet arrangements that are reasonably likely to have a current or future material effect on our financial condition, results of operations, liquidity, capital expenditures or capital resources.

### RECENTLY ISSUED ACCOUNTING PRONOUNCEMENTS

In September 2009, the FASB ratified authoritative guidance relating to revenue recognition, which is effective for fiscal years beginning after June 15, 2010 and may be applied retrospectively or prospectively for new or materially modified arrangements with early adoption permitted. The guidance provides greater ability to separate and allocate arrangement consideration in a multiple element revenue arrangement. In addition, it will require the use of estimated selling price to allocate arrangement considerations, therefore eliminating the use of the residual method of accounting. The Company does not believe adoption of this guidance will have a material impact on its financial statements.

### ITEM 7A. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

### Interest Rate Risk

We consider all highly liquid investments with an original maturity (at date of purchase) of three months or less to be cash equivalents. At December 31, 2010, our marketable securities available for sale consisted of U.S. Treasury bills, U.S. government agency debt securities and U.S. corporate debt with maturity dates of less than two years. Our investments in U.S. corporate debt securities consist primarily of investments in investment grade corporate bonds and notes. Our investments in U.S. Treasury and government debt securities consist of low risk government agency bonds typically with a

rating of A or higher. Our operating results have not been sensitive to changes in the general level of interest rates in the United States, particularly because most of our marketable securities are invested in short-term debt instruments.

As of December 31, 2010, the principal amounts, fair values and related weighted-average interest rates of our investments in debt securities classified as marketable securities available-for-sale were as follows:

	Duration					
	Less	than 1 year	1 to	2 years		Total
Principal amount	\$	47,781	\$	6,512	\$	54,293
Fair value	\$	47,825	\$	6,537	\$	54,362
Average interest rate		0.13%	ó	0.54%	,	0.18%

Foreign Currency Risk

We have not had any significant transactions in foreign currencies, nor did we have any significant balances that were due or payable in foreign currencies at December 31, 2010. Accordingly, significant changes in foreign currency rates would not have a material impact on our financial position and results of operations.

### ITEM 8. FINANCIAL STATEMENTS AND SUPPLEMENTARY DATA

The financial statements required by this item are set forth beginning on page 68 of this report and are incorporated herein by reference.

# ITEM 9. CHANGES IN AND DISAGREEMENTS WITH ACCOUNTANTS ON ACCOUNTING AND FINANCIAL DISCLOSURE

None.

### ITEM 9A. CONTROLS AND PROCEDURES

### (a) Conclusion Regarding the Effectiveness of Disclosure Controls and Procedures

At the end of the period covered by this report, we carried out an evaluation, under the supervision and with the participation of our management, including our principal executive officer and interim principal accounting and financial officer, of the effectiveness of the design and operation of our disclosure controls and procedures, as such term is defined under Rule 13a-15(e) promulgated under the Securities Exchange Act of 1934, as amended (the Exchange Act). Based on this evaluation, our principal executive officer and our interim principal accounting and financial officer concluded that our disclosure controls and procedures were effective as of December 31, 2010 to ensure that information to be disclosed by us in this Annual Report on Form 10-K was recorded, processed summarized and reported within the time periods specified in the Securities and Exchange Commission's rules and Form 10-K.

We maintain disclosure controls and procedures that are designed to ensure that information required to be disclosed in our Exchange Act reports is recorded, processed, summarized and reported within the time periods specified in the Securities and Exchange Commission's rules and forms and that such information is accumulated and communicated to our management, including our chief executive officer and interim principal accounting and financial officer, as appropriate, to allow for timely decisions regarding required disclosure. There were no changes in our internal controls over financial reporting during the year ended December 31, 2010 that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

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We intend to review and evaluate the design and effectiveness of our disclosure controls and procedures on an ongoing basis and to correct any material deficiencies that we may discover. Our goal is to ensure that our management has timely access to material information that could affect our business. While we believe the present design of our disclosure controls and procedures is effective to achieve our goal, future events affecting our business may cause us to modify our disclosure controls and procedures. In designing and evaluating the disclosure controls and procedures, management recognizes that any controls and procedures, no matter how well designed and operated, can provide only reasonable assurance of achieving the desired control objectives, and management is required to apply its judgment in evaluating the cost-benefit relationship of possible controls and procedures.

### (b) Management's Report on Internal Control Over Financial Reporting

Our management is responsible for establishing and maintaining adequate internal control over financial reporting, as such term is defined in Exchange Act Rules 13a-15(f). Under the supervision and with the participation of our management, including our principal executive officer and principal accounting and financial officer, we conducted an evaluation of the effectiveness of our internal control over financial reporting based on the framework in *Internal Control Integrated Framework* issued by the Committee of Sponsoring Organizations of the Treadway Commission. Based on our evaluation under the framework in *Internal Control Integrated Framework*, our management concluded that our internal control over financial reporting was effective as of December 31, 2010. Ernst & Young LLP, our independent registered public accounting firm, has attested to and issued a report on the effectiveness of our internal control over financial reporting, which is included herein.

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### Report of Independent Registered Public Accounting Firm

The Board of Directors and Shareholders Depomed, Inc.

We have audited Depomed, Inc.'s internal control over financial reporting as of December 31, 2010, based on criteria established in Internal Control Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission (the COSO criteria). Depomed, Inc.'s management is responsible for maintaining effective internal control over financial reporting, and for its assessment of the effectiveness of internal control over financial reporting included in the accompanying Management's Report on Internal Control over Financial Reporting. Our responsibility is to express an opinion on the company's internal control over financial reporting based on our audit.

We conducted our audit in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether effective internal control over financial reporting was maintained in all material respects. Our audit included obtaining an understanding of internal control over financial reporting, assessing the risk that a material weakness exists, testing and evaluating the design and operating effectiveness of internal control based on the assessed risk, and performing such other procedures as we considered necessary in the circumstances. We believe that our audit provides a reasonable basis for our opinion.

A company's internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

In our opinion, Depomed, Inc. maintained, in all material respects, effective internal control over financial reporting as of December 31, 2010, based on the COSO criteria.

We also have audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the balance sheets of Depomed, Inc. as of December 31, 2010 and 2009, and the related statements of operations, shareholders' equity, and cash flows for each of the three years in the period ended December 31, 2010 of Depomed, Inc. and our report dated March 16, 2011 expressed an unqualified opinion thereon.

/s/ Ernst & Young LLP

Palo Alto, California

March 16, 2011

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#### ITEM 9B. OTHER INFORMATION

None

#### PART III

### ITEM 10. DIRECTORS. EXECUTIVE OFFICERS AND CORPORATE GOVERNANCE

The information required by this Item with respect to executive officers is set forth in Part I of this report and the information with respect to directors and corporate governance matters is incorporated by reference to the information set forth under the caption "Election of Directors" in the company's Proxy Statement for the 2011 Annual Meeting of Shareholders.

The section entitled "Compliance Under Section 16(a) of the Securities Exchange Act of 1934" appearing in the Proxy Statement for the 2011 Annual Meeting of Shareholders sets forth the information concerning compliance by officers, directors and 10% shareholders of the company with Section 16 of the Exchange Act of 1934 and is incorporated herein by reference.

#### ITEM 11. EXECUTIVE COMPENSATION

The information required by this Item is incorporated herein by reference to the information set forth under the caption "Executive Compensation" in the Proxy Statement for the 2011 Annual Meeting of Shareholders.

# ITEM 12. SECURITY OWNERSHIP OF CERTAIN BENEFICIAL OWNERS AND MANAGEMENT AND RELATED SHAREHOLDER MATTERS

The information required by this Item is incorporated herein by reference to the information set forth under the caption "Security Ownership of Certain Beneficial Owners and Management and Related Shareholder Matters" in the Proxy Statement for the 2011 Annual Meeting of Shareholders.

### ITEM 13. CERTAIN RELATIONSHIPS AND RELATED TRANSACTIONS, AND DIRECTOR INDEPENDENCE

The information required by this Item is incorporated herein by reference to the information set forth under the captions "Directors" and "Certain Relationships and Related Transactions" in the Proxy Statement for the 2011 Annual Meeting of Shareholders.

### ITEM 14. PRINCIPAL ACCOUNTANT FEES AND SERVICES

The information required by this Item is incorporated herein by reference to the information set forth under the caption "Principal Accountant Fees and Services" in the Proxy Statement for the 2011 Annual Meeting of Shareholders.

### **PART IV**

### ITEM 15. EXHIBITS AND FINANCIAL STATEMENT SCHEDULES

(a)

### 1. Financial Statements

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### 2. Financial Statement Schedules

Schedule II is included on page 115 of this report. All other schedules are omitted because they are not required or the required information is included in the financial statements or notes thereto.

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### 3. Exhibits:

Exhibit 3.1	Footnote (1)	Description of Document Amended and Restated Articles of Incorporation
3.2	(2)	Certificate of Amendment to Amended and Restated Articles of Incorporation
3.4	(3)	Certificate of Determination of Series RP Preferred Stock of the company
3.5	(4)	Bylaws, as amended
4.11	(5)	Rights Agreement, dated as of April 21, 2005, between the company and Continental Stock Transfer and Trust Company as Rights Agent
10.1	(6)	1995 Stock Option Plan, as amended
10.2	(7)	Form of Incentive Stock Option Agreement under 1995 Stock Option Plan
10.3	(7)	Form of Nonstatutory Stock Option Agreement under 1995 Stock Option Plan
10.4	(7)	Form of Exercise Notice under 1995 Stock Option Plan
10.5	(1)	Agreement re: Settlement of Lawsuit, Conveyance of Assets and Assumption of Liabilities dated August 28, 1995 by and among Depomed Systems, Inc., Dr. John W. Shell and M6 Pharmaceuticals, Inc.
10.6	(8)	Form of Indemnification Agreement between the Company and its directors and executive officers
10.7	(9)	Settlement and Release Agreement, dated as of November 22, 2002, between the Company and Bristol-Myers Squibb Company
10.8	(10)	Lease extension agreement dated April 30, 2003 between the Company and Menlo Business Park LLC
10.9	(10)	Lease agreement dated April 30, 2003 between the Company and Menlo Park Business Park LLC
10.10	(11)	2004 Equity Incentive Plan, as amended
10.11	(12)	2004 Employee Stock Purchase Plan, as amended
10.12	(13)	Agreement, dated as of December 10, 2004, between the Company and Kings Road Investments, Ltd.
10.13	(14)	Offer Letter, dated June 14, 2005, between the Company and Carl Pelzel
10.14+	(15)	Technology Transfer and Commercial Manufacturing Agreement dated October 18, 2005 between the Company and MOVA Pharmaceutical Corporation
10.15+	(15)	Amended and Restated License Agreement dated December 13, 2005 between the Company and Biovail Laboratories International SRL
10.16+	(15)	Supply Agreement dated December 13, 2005 between the Company and Biovail Laboratories International SRL
10.17+	(15)	Manufacturing Transfer Agreement dated December 13, 2005 between the Company and Biovail Laboratories International SRL
10.18	(16)	Description of Non-employee Director Compensation Policy, as amended
10.19	(17)	Bonus Plan of the Company, as amended 71

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Exhibit 10.20	Footnote (22)	Description of Document Form of Management Continuity Agreement between the Company and certain officers of the Company
10.21	(18)	Offer Letter, dated June 14, 2006, between the Company and Matthew Gosling
10.22	(8)	Lease Agreement dated July 28, 2006 between the Company and Menlo Business Park, LLC
10.23	(8)	Lease Extension Agreement dated July 28, 2006 between the Company and Menlo Business Park, LLC
10.24	(8)	Second Lease Extension Agreement dated July 28, 2006 between the Company and Menlo Business Park, LLC
10.25+	(7)	Sublicense Agreement dated October 13, 2006 between the Company and PharmaNova, Inc.
10.27+	(7)	Commercial Manufacturing Agreement dated December 19, 2006 between the Company and MOVA Pharmaceutical Corporation
10.28	(11)	Amendment to Supply Agreement dated June 30, 2007 between the Company and Valeant Laboratories International SRL
10.29	(19)	Offer Letter, dated August 24, 2007, between the Company and Carl A. Pelzel
10.30	(21)	Amendment to Offer Letter, dated February 18, 2008, between the Company and Carl A. Pelzel
10.31	(21)	Offer Letter, dated November 19, 2007, between the Company and Michael Sweeney, M.D.
10.32+	(12)	Settlement and License Agreement dated April 4, 2008 between the Company and Teva Pharmaceuticals USA, Inc.
10.33	(12)	Lease Extension Agreement dated March 18, 2008 between the Company and Menlo Business Park, LLC
10.34	(12)	Second Lease Extension Agreement dated March 18, 2008 between the Company and Menlo Business Park, LLC
10.35	(12)	Third Lease Extension Agreement dated March 18, 2008 between the Company and Menlo Business Park, LLC
10.36	(12)	Loan and Security Agreement dated June 27, 2008 between the Company, General Electric Capital Corporation and Oxford Finance Corporation
10.37+	(12)	Promotion Agreement dated July 21, 2008 between the Company and Santarus, Inc.
10.39	(20)	Exclusive License Agreement between the Company and Solvay Pharmaceuticals, Inc., dated as of November 19, 2008.
23.1		Consent of Independent Registered Public Accounting Firm
24.1		Power of Attorney (see signature page)
31.1		Certification pursuant to Rule 13a-14(a) under the Securities Exchange Act of 1934 of Carl A. Pelzel
31.2		Certification pursuant to Rule 13a-14(a) under the Securities Exchange Act of Tammy L. Cameron
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Exhibit 32.1	Footnote	Description of Document Certification pursuant to 18 U.S.C. Section 1350 of Carl A. Pelzel
32.2		Certification pursuant to 18 U.S.C. Section 1350 of Tammy L. Cameron
(1)	Incorporated	by reference to the Company's registration statement on Form SB-2 (File No. 333-25445)
(2)	Incorporated	by reference to the Company's Form 10-K filed on March 31, 2003
(3)	Incorporated	by reference to the Company's Form 10-Q filed on May 10, 2005
(4)	Incorporated	by reference to the Company's Form 8-K filed on April 19, 2005
(5)	Incorporated	by reference to the Company's Form 8-A filed on April 22, 2005
(6)	Incorporated	by reference to the Company's registration statement on Form S-8 (File No. 333-101796) filed on December 12, 2002
(7)	Incorporated	by reference to the Company's Form 10-K filed on March 16, 2007
(8)	Incorporated	by reference to the Company's Form 10-Q filed on November 9, 2006
(9)	Incorporated	by reference to the Company's Form 8-K/A dated November 22, 2002 and filed on December 23, 2002
(10)	Incorporated	by reference to the Company's Form 10-Q filed on August 14, 2003
(11)	Incorporated	by reference to the Company's Form 10-Q filed on August 7, 2007
(12)	Incorporated	by reference to the Company's Form 10-Q filed on August 8, 2008
(13)	Incorporated	by reference to the Company's Form 8-K filed on December 14, 2004
(14)	Incorporated	by reference to the Company's Form 8-K filed on June 17, 2005
(15)	Incorporated	by reference to the Company's Form 10-K filed on March 16, 2006
(16)	Incorporated 2006	by reference to the Company's Form 8-K filed on March 29, 2006 and the Company's Form 8-K filed on December 12,
(17)	Incorporated	by reference to the Company's Form 8-K filed on April 12, 2006
(18)		

Incorporated by reference to the Company's Form 8-K filed on June 30, 2006

(19) Incorporated by reference to the Company's Form 8-K filed on August 27, 2007

(20) Incorporated by reference to the Company's Form 10-K filed on March 6, 2009

(21) Incorporated by reference to the Company's Form 10-Q filed on May 7, 2008

(22) Incorporated by reference to the Company's Form 10-Q filed on May 5, 2009

+ Confidential treatment granted

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Signature

### **SIGNATURES**

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the issuer, a corporation organized and existing under the laws of the State of California, has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized, in the City of Menlo Park, State of California, on the 16<sup>th</sup> day of March 2011.

DEPOMED, INC.	
Ву	/s/ CARL A. PELZEL
	Carl A. Pelzel  President and Chief Executive Officer

### POWER OF ATTORNEY

KNOW ALL PERSONS BY THESE PRESENTS, that each person whose signature appears below hereby constitutes and appoints Carl A. Pelzel and Tammy L. Cameron, and each of them acting individually, as his true and lawful attorneys-in-fact and agents, each with full power of substitution, for him in any and all capacities, to sign any and all amendments to this report on Form 10-K and to file the same, with exhibits thereto and other documents in connection therewith, with the Securities and Exchange Commission, granting unto said attorneys-in-fact and agents, with full power of each to act alone, full power and authority to do and perform each and every act and thing requisite and necessary to be done in connection therewith, as fully for all intents and purposes as he might or could do in person, hereby ratifying and confirming all that said attorneys-in-fact and agents, or his or their substitute or substitutes, may lawfully do or cause to be done by virtue hereof.

Pursuant to the requirements of the Securities Exchange Act of 1934, this Annual Report on Form 10-K has been signed by the following persons in the capacities and on the dates indicated.

### /s/ CARL A. PELZEL President and Chief Executive Officer (Principal March 16, 2011 Executive Officer) Carl A. Pelzel /s/ TAMMY L. CAMERON Vice President, Finance (Principal Accounting and March 16, 2011 Financial Officer) Tammy L. Cameron /s/ PETER D. STAPLE Chairman of the Board of Directors March 16, 2011 Peter D. Staple /s/ G. STEVEN BURRILL Director March 16, 2011 G. Steven Burrill 74

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### Signature

/s/ KAREN A. DAWES	Director	March 16, 2011	
Karen A. Dawes	Director	Waten 10, 2011	
/s/ JAMES A. SCHOENECK	Director	Manak 16 2011	
James A. Schoeneck	Director	March 16, 2011	
/s/ CRAIG R. SMITH, M.D.	Director	Moush 16, 2011	
Craig R. Smith, M.D.	Director	March 16, 2011	
/s/ JULIAN N. STERN	Director and Constant	March 16, 2011	
Julian N. Stern	Director and Secretary		
/s/ DAVID B. ZENOFF, D.B.A.	Director	Moush 16, 2011	
David B. Zenoff, D.B.A.	Director 75	March 16, 2011	

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### DEPOMED, INC.

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#### REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

The Board of Directors and Shareholders Depomed, Inc.

We have audited the accompanying balance sheets of Depomed, Inc. as of December 31, 2010 and 2009, and the related statements of operations, Shareholders' Equity, and cash flows for each of the three years in the period ended December 31, 2010. Our audits also included the financial statement schedule listed in the Index at Item 15(a). These financial statements and schedule are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements and schedule based on our audits.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Depomed, Inc. at December 31, 2010 and 2009, and the results of its operations and its cash flows for each of the three years in the period ended December 31, 2010, in conformity with U.S. generally accepted accounting principles. Also, in our opinion, the related financial statement schedule, when considered in relation to the basic financial statements taken as a whole, presents fairly in all material respects the information set forth therein.

We also have audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), Depomed, Inc.'s internal control over financial reporting as of December 31, 2010, based on criteria established in Internal Control Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission and our report dated March 16, 2011 expressed an unqualified opinion thereon.

/s/ Ernst & Young LLP

Palo Alto, California

March 16, 2011

### DEPOMED, INC.

### BALANCE SHEETS

(in thousands, except share amounts)

T	21
December	r 31.

		2010		2009			
ASSETS							
Current assets:							
Cash and cash equivalents	\$	22,526	\$	26,821			
Marketable securities		47,825		42,922			
Accounts receivable		6,347		4,933			
Inventories		1,571		2,565			
Prepaid and other current assets		1,330		1,185			
Total current assets		79,599		78,426			
Marketable securities, long-term		6,537		12,016			
Property and equipment, net		698		942			
Other assets		197		197			
		-, ,					
	\$	87,031	\$	91,581			
	φ	07,031	φ	91,361			
LIABILITIES AND							
LIABILITIES AND							
SHAREHOLDERS' EQUITY							
Current liabilities:							
Accounts payable and accrued		10.472		15 000			
liabilities		18,473		15,222			
Deferred product sales		1,041		1,635			
Deferred license revenue		10,665		11,184			
Other current liabilities		635		414			
Current portion of long-term debt		2,170		3,747			
Total current liabilities		32,984		32,202			
Deferred license revenue, non-current							
portion		30,926		41,306			
Long-term debt, net of current portion		1.5		2,170			
Other long-term liabilities		15		177			
Commitments							
Shareholders' equity:							
Preferred stock, no par value,							
5,000,000 shares authorized;							
Series A convertible preferred stock,							
25,000 shares designated, 18,158							
shares issued and surrendered, and							
zero shares outstanding at							
December 31, 2010 and 2009							
Common stock, no par value,							
100,000,000 shares authorized;							
52,957,787 and 52,200,358 shares							
issued and outstanding at							
December 31, 2010 and 2009,		101 242		107.005			
respectively		191,343		187,895			
Accumulated deficit		(168,306)		(172,202)			
Accumulated other comprehensive		(0		22			
gain		69		33			

Total shareholders' equity 23,106 15,726 \$ 87,031 \$ 91,581

See accompanying notes to Financial Statements.

### DEPOMED, INC.

### STATEMENTS OF OPERATIONS

(in thousands, except share and per share amounts)

### Year Ended December 31,

	2010	2009	2008
Revenues:			
Product sales	\$ 45,637	\$ 35,094	\$ 31,051
Royalties	306	1,533	1,582
License and collaborative revenue	34,821	21,101	2,209
Total revenues Costs and expenses:	80,764	57,728	34,842
Cost of sales	8,097	5,257	5,772
Research and development expense	20,111	34,298	27,268
Selling, general and administrative expense:	-,	, , , , , ,	.,
Promotion fee expense	31,419	23,589	4,841
Other selling, general and administrative	17,512	16,656	21,556
Total selling, general and administrative	49 021	40.245	26 207
expense	48,931	40,245	26,397
Gain on litigation settlement			(7,500)
Total costs and expenses	77,139	79,800	51,937
Income (loss) from operations	3,625	(22,072)	(17,095)
Other income (expenses):			
Interest and other income	839	1,050	2,349
Interest expense	(572)	(1,001)	(555)
•			
Total other income (expenses)	267	49	1,794
Net income (loss) before income taxes	3,892	(22,023)	(15,301)
Benefit from (Provision for) income taxes	4	15	(1)
Net income (loss)	3,896	(22,008)	(15,302)
Deemed dividend on preferred stock			(541)
Net income (loss) applicable to common stock shareholders	\$ 3,896	\$ (22,008)	\$ (15,843)
Basic net income (loss) applicable to common stock shareholders per common share	\$ 0.07	\$ (0.43)	\$ (0.32)
Diluted net income (loss) applicable to common stock shareholders per common share	\$ 0.07	\$ (0.43)	\$ (0.32)
Shares used in computing basic net income (loss) per common share	52,533,256	51,519,912	48,778,764
	53,463,749	51,519,912	48,778,764

Shares used in computing diluted net income (loss) per common share

See accompanying notes to Financial Statements.

### DEPOMED, INC.

### STATEMENTS OF SHAREHOLDERS' EQUITY

(in thousands, except share amounts)

	Preferr	ed Stock	Commor	ı Stock	Accumulated Other AccumulatedComprehensiv8hare					
	Shares	Amount	Shares	Amount	A	Ccumulated o Deficit	Income			Equity
Balances at Dec. 31, 2007		\$ 12,015			\$	(134,892)		110		45,520
Surrender of preferred stock and	-,	. ,-	.,,.	, ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	Ċ	( - , ,			·	- ,
exercise of related warrants	(18,158)	(12,015)	2,914,526	12,015						
Issuance of common stock upon										
exercise of options			30,614	80						80
Issuance of common stock upon										
exercise of warrants			160,476							
Issuance of common stock under										
employee stock purchase plan			200,232	362						362
Stock-based compensation				2,452						2,452
Comprehensive income (loss):										
Net income (loss)						(15,302)				(15,302)
Unrealized gain on										
available-for-sale securities								41		41
Comprehensive income (loss)										(15,261)
Balances at Dec. 31, 2008		\$	51,171,377	\$ 183,196	\$	(150,194)	\$	151	\$	33,153
Issuance of common stock upon										
exercise of options			723,985	1,702						1,702
Issuance of common stock under										
employee stock purchase plan			274,996	340						340
Issuance of common stock to										
employees			30,000	54						54
Stock-based compensation				2,603						2,603
Comprehensive income:						(22,000)				(22,000)
Net income (loss)						(22,008)				(22,008)
Unrealized loss on available-for-sale securities							(	110\		(110)
available-101-sale securities							(	118)		(118)
										(22.126)
Comprehensive income (loss)										(22,126)
		_			_		_		_	
Balances at Dec. 31, 2009		\$	52,200,358	\$ 187,895	\$	(172,202)	\$	33	\$	15,726
Issuance of common stock upon			450.060	1.024						1.024
exercise of options			458,962	1,034						1,034
Issuance of common stock under			200 467	202						202
employee stock purchase plan			298,467	383						383
Stock-based compensation				2,031						2,031
Comprehensive income: Net income (loss)						3,896				3,896
Unrealized loss on						3,890				3,090
available-for-sale securities								36		36
available-101-sale securities								50		30
Commehonaiva										2.022
Comprehensive income (loss)										3,932
D.1. (D. 21.2012		ф	50.055.505	ф 101 343	*	(160.206)	Φ	<b>60</b>	<b>.</b>	22.104
Balances at Dec. 31, 2010		\$	52,957,787	\$ 191,343	\$	(168,306)	<b>&gt;</b>	69	\$	23,106

See accompanying notes to Financial Statements.

### DEPOMED, INC

### STATEMENTS OF CASH FLOWS

(in thousands)

	Year Ended December 31,							
		2010 2009				2008		
Operating Activities		2010		2007		2000		
Net income (loss)	\$	3,896	\$	(22,008)	\$	(15,302)		
Adjustments to reconcile net income (loss) to net cash	Ψ.	2,070	Ψ.	(22,000)	Ψ.	(10,002)		
provided by operating activities:								
Depreciation and amortization		439		808		1,148		
Stock-based compensation		2,031		2,656		2,452		
Changes in assets and liabilities:		2,001		2,000		2, 102		
Accounts receivable		(1,414)		(1,259)		(51)		
Inventories		995		283		415		
Other current assets		(145)		4,219		(2,987)		
Accounts payable and other accrued liabilities		3,075		2,485		6,064		
Accrued compensation		234		(197)		1,044		
Deferred revenue		(11,492)		14,851		10,568		
Deferred revenue		(11,472)		14,031		10,500		
Not each marrided by (yeard in) amounting activities		(2.201)		1,838		3,351		
Net cash provided by (used in) operating activities		(2,381)		1,030		3,331		
Investing Activities								
Purchase of property and equipment		(179)		(629)		(257)		
Purchases of marketable securities		(71,325)		(144,567)		(101,607)		
Maturities of marketable securities		64,531		96,396		85,582		
Sales of marketable securities		7,485		52,926		11,159		
Not each provided by (yeard in) investing activities		512		4,126		(5.122)		
Net cash provided by (used in) investing activities		312		4,120		(5,123)		
Financing Activities								
Proceeds from long-term debt						9,400		
Principal payments on long-term debt		(3,844)		(3,312)		,		
Debt issuance costs						(316)		
Proceeds from issuance of common stock		1,417		2,042		441		
NT ( 1 11 ( 11 ) C 1 1 ) C 1 1 1 1 1 1 1 1 1 1 1 1		(0.407)		(1.070)		0.505		
Net cash provided by (used in) financing activities		(2,427)		(1,270)		9,525		
		(4.206)		4.604		7.752		
Net increase (decrease) in cash and cash equivalents		(4,296)		4,694		7,753		
Cash and cash equivalents at beginning of year		26,821		22,127		14,374		
Cash and cash equivalents at end of year	\$	22,525	\$	26,821	\$	22,127		
Supplemental Disclosure of Cash Flow Information								
Cash paid during the period for:								
Interest	\$	512	\$	935	\$	409		
Taxes	\$	(5)	\$	(6)	\$	631		

See accompanying notes to Financial Statements.

### DEPOMED, INC.

### NOTES TO FINANCIAL STATEMENTS

### NOTE 1. ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### Organization

Depomed, Inc. (Depomed or the Company) was incorporated in California in 1997 and is a specialty pharmaceutical company focused on the development and commercialization of differentiated products that address large and growing markets and are based on proprietary oral drug delivery technologies. The Company has developed three products which have been approved by the U.S. Food and Drug Administration (FDA). Gralise<sup>TM</sup> is a once-daily formulation of gabapentin for the management of postherpetic neuralgia. Glumetza® is a once-daily treatment for adults with type 2 diabetes that we commercialize in the United States with Santarus, Inc. (Santarus). Proquin® XR (ciprofloxacin hydrochloride) is a once-daily treatment for uncomplicated urinary tract infections that the Company no longer manufactures or markets. The Company has one product in late stage clinical trials. Serada® is an extended release formulation of gabapentin for the treatment of menopausal hot flashes currently in Phase 3 clinical trials.

#### Use of Estimates

The preparation of financial statements in conformity with U.S. generally accepted accounting principles requires management to make estimates and assumptions that affect the amounts reported in the financial statements and accompanying notes. Actual results could differ from those estimates.

### Revenue Recognition

The Company recognizes revenue from the sale of its products, royalties earned, and on payments received and services performed under collaborative arrangements. Revenue arrangements with multiple elements are divided into separate units of accounting if certain criteria are met, including whether the delivered element has stand-alone value to the customer and whether there is objective and reliable evidence of the fair value of the undelivered items. The consideration received is allocated among the separate units based on their respective fair values, and the applicable revenue recognition criteria are applied to each of the separate units.

Revenue is recognized when there is persuasive evidence that an arrangement exists, delivery has occurred and title has passed, the price is fixed or determinable and the Company is reasonably assured of collecting the resulting receivable.

#### Product Sales:

Glumetza: The Company sells Glumetza to wholesalers and retail pharmacies that is subject to rights of return up to twelve months after product expiration. The Company recognizes revenue at the time title transfers to the customer, which occurs at the time product is shipped and delivered to the customer. The Company began selling Glumetza to customers in the third quarter of 2006. Prior to the third quarter of 2008, the Company was unable to reasonably estimate expected returns of the product at the time of shipment, and therefore, deferred revenue on product shipments of Glumetza until the product was dispensed through patient prescriptions. The quantity of prescription units dispensed was estimated based on analysis of third-party information, including third-party market research data and information obtained from wholesalers with respect to inventory levels and inventory movement. Based on the shipment trends, prescription trends and product returns history for Glumetza over two years and based on an analysis of return rates of companies

### NOTES TO FINANCIAL STATEMENTS (Continued)

### NOTE 1. ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

with products that have similar characteristics and similar return policies within the metformin prescription market, the Company concluded it had the information needed to reasonably estimate product returns during the third quarter of 2008. Beginning in the third quarter of 2008, the Company began recognizing revenue for Glumetza sales at the time of shipment to its customers. Consequently, in 2008, the Company recognized a one time increase of \$6.3 million in net product sales of Glumetza, representing product sales previously deferred, net of estimated product returns, managed care and Medicaid rebates, wholesaler and retail pharmacy discounts, chargebacks and prompt payment discounts. This change resulted in a one-time \$5.3 million reduction to net loss and decreased net loss per share by \$0.11 for the year ended December 31, 2008.

*Proquin XR*: The Company sells Proquin XR to wholesalers and retail pharmacies that is subject to rights of return up to twelve months after product expiration. Given the decreasing prescription demand and high percentage of returns for Proquin XR, the Company currently cannot reliably estimate expected returns of the product at the time of shipment. Accordingly, the Company defers recognition of revenue on product shipments of Proquin XR until the right of return no longer exists, which occurs at the earlier of the time Proquin XR units are dispensed through patient prescriptions or expiration of the right of return. The Company estimates patient prescriptions dispensed using an analysis of third-party information, including third-party market research data and information obtained from wholesalers with respect to inventory levels and inventory movement. As a result of this policy, the Company has a deferred revenue balance of \$1.0 million at December 31, 2010 related to Proquin XR shipments that have not been recognized as revenue, which is net of wholesaler fees, retail pharmacy discounts and prompt payment discounts.

Product Sales Allowances The Company recognizes products sales allowances as a reduction of product sales in the same period the related revenue is recognized. Product sales allowances are based on amounts owed or to be claimed on the related sales. These estimates take into consideration the terms of the Company's agreements with customers, historical product returns, rebates or discounts taken, estimated levels of inventory in the distribution channel, the shelf life of the product, and specific known market events, such as competitive pricing and new product introductions. If actual future results vary, the Company may need to adjust these estimates, which could have an effect on earnings in the period of adjustment. The Company's product sales allowances include:

Product Returns The Company estimates product returns on sales of Glumetza. The Company allows customers to return product that is within six months before and up to one year after its product expiration date. The shelf life of the 500mg Glumetza is currently 48 months from the date of tablet manufacture. On product launch in August 2006 and through the second quarter of 2008, the shelf life of 500mg Glumetza product shipped was 36 months from the date of tablet manufacture. The shelf life of the 1000mg Glumetza is 24 to 36 months from the date of tablet manufacture. The Company monitors actual return history on individual product lot basis since product launch, which provides it with a basis to reasonably estimate future product returns, taking into consideration the shelf life of product, shipment and prescription trends, estimated distribution channel inventory levels, and consideration of the introduction of competitive products. During 2010, based on its

### NOTES TO FINANCIAL STATEMENTS (Continued)

### NOTE 1. ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

review of actual product returns, the Company increased its estimate for Glumetza product returns. This resulted in a decrease of product sales revenue of approximately \$1.0 million for the year ended December 31, 2010 related to sales made in prior periods. See Note 4 to the Notes to Financials for further discussion of returns associated with the Company's 500mg Glumetza recall during 2010.

Managed Care Rebates The Company offers rebates under contracts with certain managed care customers. The Company establishes an accrual equal to its estimates of future managed care rebates attributable to sales and recognizes the estimated rebates as a reduction of revenue in the same period the related revenue is recognized. The Company estimates its managed care rebates based on the terms of each agreement, estimated levels of inventory in the distribution channel, and historical and expected future utilization of product by the managed care organization.

Wholesaler and Retail Pharmacy Discounts The Company offers discounts to certain wholesale distributors and retail pharmacies based on contractually determined rates. The Company accrues the discount on shipment to the respective wholesale distributors and retail pharmacies and recognizes the discount as a reduction of revenue in the same period the related revenue is recognized.

Prompt Pay Discounts The Company offers cash discounts to its customers, generally 2% of the sales price, as an incentive for prompt payment. Based on the Company's experience, the Company expects its customers to comply with the payment terms to earn the cash discount. The Company accounts for cash discounts by reducing accounts receivable by the full amount and recognizes the discount as a reduction of revenue in the same period the related revenue is recognized.

Medicaid Rebates The Company participates in Medicaid rebate programs, which provide assistance to certain low-income patients based on each individual state's guidelines regarding eligibility and services. Under the Medicaid rebate programs, the Company pays a rebate to each participating state, generally two to three months after the quarter in which prescriptions subject to the rebate are filled. The Company estimates and accrues Medicaid rebates based on product pricing, current rebates and changes in the level of discounts the Company offers that may affect the level of Medicaid discount, historical and estimated future percentages of product sold to Medicaid recipients and estimated levels of inventory in the distribution channel.

Chargebacks The Company provides discounts to authorized users of the Federal Supply Schedule (FSS) of the General Services Administration under an FSS contract negotiated by the Department of Veterans Affairs. These federal entities purchase products from wholesale distributors at a discounted price, and the wholesale distributors then charge back to the Company the difference between the current retail price and the price the federal entity paid for the product. The Company estimates and accrues chargebacks based on estimated wholesaler inventory levels, current contract prices and historical chargeback activity.

### NOTES TO FINANCIAL STATEMENTS (Continued)

### NOTE 1. ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Patient Discount Programs The Company offers loyalty card programs to patients for Glumetza in which patients receive certain discounts at participating retail pharmacies that are reimbursed by the Company. The Company estimates and accrues future redemptions based on historical redemption activity.

Royalties Royalties are recognized as earned in accordance with the contract terms when royalties from licensees can be reliably measured and collectibility is reasonably assured.

In April 2008, the Company entered into a settlement and license agreement with Teva Pharmaceuticals USA, Inc. (Teva) in which the Company was entitled to receive royalties from Teva on sales by Teva or its affiliates of generic Glucophage®XR in the United States, subject to a \$2.5 million aggregate royalty cap that was met during 2009. The royalties were calculated as a percentage of sales by Teva of generic Glucophage XR in the United States, as reported by a third-party market research company. The Company accrued royalties from Teva each quarter based on Teva's sales of generic Glucophage XR reported by the third-party market research company for that quarter. See Note 2 of the Notes to Financial Statements for further information on the settlement and license agreement with Teva.

Royalties received under the Company's agreements with Valeant Pharmaceuticals International, Inc. (Valeant) and LG Life Sciences (LG) are recognized when the royalty payments are received as they cannot reliably be estimated.

License and Collaborative Arrangements Revenue from license and collaborative arrangements is recognized when the Company has substantially completed its obligations under the terms of the arrangement and the Company's remaining involvement is inconsequential and perfunctory. If the Company has significant continuing involvement under such an arrangement, license and collaborative fees are recognized over the estimated performance period. The Company recognizes milestone payments upon the achievement of specified milestones if (1) the milestone is substantive in nature and the achievement of the milestone was not reasonably assured at the inception of the agreement; (2) consideration earned relates to past performance, and (3) the milestone payment is nonrefundable. License, milestones and collaborative fee payments received in excess of amounts earned are classified as deferred revenue until earned.

### Stock-Based Compensation

Compensation expense for stock-based compensation is based on the single-option approach, includes an estimate for forfeitures and is recognized over the vesting term of the options using the straight-line method. Deponder estimates forfeitures based on historical experience.

Beginning on January 1, 2010, Depomed uses historical option exercise data to estimate the expected life of the options. In 2008 and 2009, because of a lack of sufficient data points, the Company did not believe its historical option exercise experience provided a reasonable basis upon which to estimate expected term, and the Company estimated the expected term by using the weighted average terms of a peer group of companies that grant options with similar vesting provisions. This change in the method of estimation did not have a material effect on the Company's financial statements. See Note 11 of the Notes to Financial Statements for further discussion on stock-based compensation.

### NOTES TO FINANCIAL STATEMENTS (Continued)

### NOTE 1. ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

### Research and Development Expense and Accruals

Research and development expenses include salaries, clinical trial costs, consultant fees, supplies, manufacturing costs for research and development programs and allocations of corporate costs. All such costs are charged to research and development expense as incurred. These expenses result from the Company's independent research and development efforts as well as efforts associated with collaborations. The Company reviews and accrues clinical trial expenses based on work performed, which relies on estimates of total costs incurred based on patient enrollment, completion of patient studies and other events. The Company follows this method since reasonably dependable estimates of the costs applicable to various stages of a research agreement or clinical trial can be made. Accrued clinical costs are subject to revisions as trials progress to completion. Revisions are charged to expense in the period in which the facts that give rise to the revision become known.

### Shipping and Handling Costs

Shipping and handling costs incurred for inventory purchases and product shipments are recorded in cost of sales in the Statements of Operations.

### **Advertising Costs**

Costs associated with advertising are expensed on first showing. Advertising expense for the years ended December 31, 2010, 2009 and 2008 were \$0.3 million, \$0.7 million and \$1.8 million, respectively.

### Comprehensive Income (Loss)

Comprehensive income (loss) is comprised of net income (loss) and other comprehensive income (loss). Other comprehensive income (loss) includes certain changes in equity of the Company that are excluded from net income (loss). Unrealized gains and losses on the Company's available-for-sale securities are reported separately in shareholders' equity and included in accumulated other comprehensive income (loss). Comprehensive income (loss) for the years ended December 31, 2010, 2009 and 2008 has been reflected in the Statements of Shareholders' Equity.

#### Cash, Cash Equivalents and Marketable Securities

The Company considers all highly liquid investments with an original maturity (at date of purchase) of three months or less to be cash equivalents. Cash and cash equivalents consist of cash on deposit with banks, money market instruments and commercial paper. The Company places its cash, cash equivalents and marketable securities with high quality, U.S. government and financial institutions and, to date, has not experienced material losses on any of its balances. The Company records cash and cash equivalents at amortized cost, which approximates the fair value. All marketable securities are classified as available-for-sale since these instruments are readily marketable. These securities are carried at fair value, which is based on readily available market information, with unrealized gains and losses included in accumulated other comprehensive income (loss) within shareholders' equity. The Company uses the specific identification method to determine the amount of realized gains or losses on sales of marketable securities. We regularly review all of our investments for other-than-temporary declines in fair value. Our review includes the consideration of the cause of the impairment including the creditworthiness of the security issuers, the number of securities in an unrealized loss position, as

### NOTES TO FINANCIAL STATEMENTS (Continued)

### NOTE 1. ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

well as the severity and duration of the unrealized losses. When we determine that the decline in fair value of an investment is below our accounting basis and this decline is other-than-temporary, we reduce the carrying value of the security we hold and record a loss in the amount of such decline. Realized gains or losses have been insignificant and are included in interest and other income in the Statements of Operations.

#### Accounts Receivable

Trade accounts receivable are recorded net of allowances for cash discounts for prompt payment. To date the Company has not recorded a bad debt allowance due to the fact that the majority of its product revenue comes from sales to a limited number of financially sound companies. The need for bad debt allowance is evaluated each reporting period based on our assessment of the credit worthiness of our customers.

#### Inventories

Inventories are stated at the lower of cost or market with cost determined by specific manufactured lot. Inventories consist of costs of the active pharmaceutical ingredient, contract manufacturing and packaging costs. The Company writes-off the value of inventory for potentially excess, dated or obsolete inventories based on an analysis of inventory on hand, forecasted demand and on firm purchase commitments.

#### Property and Equipment

Property and equipment are stated at cost, less accumulated depreciation and amortization (See Note 6 of the Notes to Financial Statements). Depreciation is calculated using the straight-line method over the estimated useful lives of the respective assets, as follows:

Furniture and office equipment	3 - 5 years
Laboratory equipment	5 years
Leasehold improvements	Shorter of estimated useful life or lease term

### Impairment of Long-Lived Assets

The Company identifies and records impairment losses, as circumstances dictate, on long-lived assets used in operations when events and circumstances indicate that the assets might be impaired and the discounted cash flows estimated to be generated by those assets are less than the carrying amounts of those assets. If the undiscounted future cash flows are less than the carrying amount of the asset, an impairment loss, measured as the excess of the carrying value of the asset over its estimated fair value, will be recognized. The cash flow estimates used in such calculations are based on management's best estimates, using appropriate and customary assumptions and projections at the time. No such impairments have been identified with respect to the Company's long-lived assets, which consist primarily of property and equipment.

### NOTES TO FINANCIAL STATEMENTS (Continued)

### NOTE 1. ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

### Net Income (Loss) Per Common Share

Basic net income (loss) per share is calculated by dividing the net income (loss) by the weighted-average number of common shares outstanding for the period. Diluted net income (loss) per share is computed by dividing the net income (loss) by the weighted-average number of common shares outstanding for the period, plus dilutive potential common shares for the period determined using the treasury-stock method. For purposes of this calculation, options to purchase stock and warrants are considered to be potential common shares and are only included in the calculation of diluted net income (loss) per share when their effect is dilutive. Basic and diluted earnings per share are calculated as follows:

	2010 (In			2009 usands, exce	ept	2008		
	per share amounts)							
Numerator:								
Net income (loss)	\$	3,896	\$	(22,008)	\$	(15,843)		
Denominator for basic net income (loss) per share		52,533		51,520		48,779		
Net effect of dilutive common stock equivalents		931						
Denominator for diluted net income (loss) per share		53,464		51,520		48,779		
Basic net income (loss) per share	\$	0.07	\$	(0.43)	\$	(0.32)		
Diluted net income (loss) per share	\$	0.07	\$	(0.43)	\$	(0.32)		

For the years ended December 31, 2010, 2009 and 2008, 2.8 million, 5.6 million and 5.6 million common stock equivalents, respectively, were not included in dilutive shares because their effect is anti-dilutive.

### Income Taxes

Deferred tax assets and liabilities are measured based on differences between the financial reporting and tax basis of assets and liabilities using enacted rates and laws that are expected to be in effect when the differences are expected to reverse. The Company records a valuation allowance for the full amount of deferred assets, which would otherwise be recorded for tax benefits relating to operating loss and tax credit carryforwards, as realization of such deferred tax assets cannot be determined to be more likely than not. See Note 16 of the Notes to the Financial Statements for further discussion on income taxes.

### **Segment Information**

The Company operates in one operating segment and has operations solely in the United States. To date, all of the Company's revenues from product sales are related to sales of Glumetza and Proquin XR in the United States. The Company has recognized license and royalty revenue from license agreements in the territories of the United States, Canada and Korea.

### DEPOMED, INC.

### NOTES TO FINANCIAL STATEMENTS (Continued)

### NOTE 1. ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

#### Concentration of Risk

The Company invests cash that is currently not being used for operational purposes in accordance with its investment policy in low risk debt securities of the U.S. Treasury, U.S. government sponsored agencies and very highly rated banks and corporations. The Company is exposed to credit risk in the event by default by the institutions holding the cash equivalents and available-for sale securities to the extent recorded on the balance sheet.

The Company is subject to credit risk from its accounts receivable related to product sales. The majority of the Company's trade accounts receivable arises from product sales in the United States. Three wholesale distributors represented 36%, 35% and 23% of Glumetza and Proquin XR shipments for the year ended December 31, 2010. These three customers individually comprised 41%, 34% and 18%, respectively, of Glumetza and Proquin XR accounts receivable as of December 31, 2010. Three wholesale distributors represented 38%, 35% and 21% of Glumetza and Proquin XR shipments for the year ended December 31, 2009. These three customers individually comprised 48%, 30% and 15%, respectively, of Glumetza and Proquin XR accounts receivable as of December 31, 2009. To date, the Company has not experienced any losses with respect to the collection of its accounts receivable and believes that all of its past due accounts receivable are collectible. Accounts receivable balances related to product sales were \$6.1 million and \$4.8 million for the years ended December 31, 2010 and 2009, respectively.

The Company relies on a single third-party manufacturer in Puerto Rico to manufacture Gralise and the 500mg Glumetza. The Company relies on a single third-party manufacturer in Canada to manufacture the 1000mg Glumetza. The Company also relies on two third-party suppliers for the supply of gabapentin, the active pharmaceutical ingredient in Gralise, and two third-party suppliers for the supply of metformin, the active pharmaceutical ingredient in Glumetza.

#### NOTE 2. LICENSE AND COLLABORATIVE ARRANGEMENTS

### Abbott Products Inc. (formerly Solvay Pharmaceuticals, Inc.)

In November 2008, the Company entered into an exclusive license agreement with Solvay Pharmaceuticals, Inc. (Solvay) granting Solvay exclusive rights to develop and commercialize Gralise for pain indications in the United States, Canada and Mexico. In February 2010, Abbott Laboratories acquired the pharmaceutical business of Solvay and Abbott Products, a subsidiary of Abbott Laboratories, became responsible for the Gralise license agreement with the Company.

Pursuant to the agreement, Solvay paid the Company a \$25.0 million upfront fee in February 2009. The Company is recognizing the \$25.0 million upfront payment ratably over the period of the Company's development and supply obligations under the agreement, which is estimated to be through January 2013. The Company recognized \$6.2 million of license revenue related to the amortization of this upfront fee for each of the years ended December 31, 2010 and 2009, respectively. The remaining deferred revenue balance is \$12.6 million as of December 31, 2010.

In March 2010, Abbott Products submitted an NDA for Gralise to the U.S. Food and Drug Administration (FDA) for the management of postherpetic neuralgia. In May 2010, the FDA accepted the NDA filing for Gralise for postherpetic neuralgia, which triggered a \$10.0 million milestone payment from Abbott Products which Depomed received in June 2010. As the nonrefundable milestone

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### DEPOMED, INC.

### NOTES TO FINANCIAL STATEMENTS (Continued)

### NOTE 2. LICENSE AND COLLABORATIVE ARRANGEMENTS (Continued)

was substantive in nature, achievement of the milestone was not reasonably assured at the inception of the agreement and the milestone was related to past performance, the Company recognized the entire \$10.0 million as revenue in the second quarter of 2010.

In January 2011, Abbott Products received FDA approval of Gralise for the management of postherpetic neuralgia, this triggered a \$48.0 million development milestone from Abbott to the Company, which Abbott Products paid in February 2011.

Pursuant to a settlement agreement entered into in March 2011, the Company and Abbott Products terminated the license agreement for Gralise. The settlement agreement provided for (i) the transition of Gralise back to Depomed and (ii) a \$40.0 million payment to Depomed to be made in March 2011.

### Santarus, Inc.

In July 2008, the Company entered into a promotion agreement with Santarus, Inc. (Santarus) granting Santarus exclusive rights to promote Glumetza in the United States. Santarus paid the Company a \$12.0 million upfront fee, and based on the achievement of specified levels of annual Glumetza net product sales, may be required to pay additional one-time sales milestones to the Company.

Santarus began promotion of Glumetza in October 2008. Santarus is required to meet certain minimum promotion obligations during the term of the agreement, and is required to make certain minimum marketing, advertising, medical affairs and other commercial support expenditures. The Company continues to record revenue from the sales of Glumetza product, and starting in October 2008, began paying Santarus a promotion fee equal to 80% of the gross margin earned from net sales of Glumetza product in the United States. The promotion fee will was reduced to 75% of gross margin beginning in the fourth quarter of 2010. For the years ended December 31, 2010, 2009 and 2008, the Company recognized \$31.4 million, \$23.6 million and \$4.7 million, respectively, in promotion fee expense under the agreement, which is classified within selling, general and administrative expense.

Santarus is responsible for all costs associated with its sales force and for all other marketing expenses associated with its promotion of Glumetza product. Deponded is responsible for overseeing product manufacturing and supply. A joint commercialization committee has been formed to oversee and guide the strategic direction of the Glumetza alliance.

Pursuant to the terms of the promotion agreement, Depomed retains the option to co-promote Glumetza product in the future to obstetricians and gynecologists. The promotion agreement will continue in effect until the expiration of the last-to-expire patent or patent application with a valid claim in the territory covering a Glumetza product, unless terminated sooner.

The Company is recognizing the \$12.0 million upfront payment ratably until October 2021, which represents the estimated length of time the Company's obligations exist under the arrangement for promotion fees it is obligated to pay Santarus. The Company recognized \$0.9 million, \$0.9 million and \$0.4 million of license revenue related to the amortization of this upfront fee for each of the years ended December 31, 2010, 2009 and 2008, respectively. The remaining deferred revenue balance is \$9.8 million as of December 31, 2010.

### NOTES TO FINANCIAL STATEMENTS (Continued)

### NOTE 2. LICENSE AND COLLABORATIVE ARRANGEMENTS (Continued)

Santarus may be required to pay the Company additional one-time sales milestones totaling up to \$16.0 million. In January 2011, the Company achieved the first of these sales milestones related to net sales of Glumetza reaching \$50.0 million for the 13 month period ending January 31, 2011. This sales milestone is for \$3.0 million and expected to be paid in March 2011.

### Janssen Pharmaceutica N.V.

In August 2010, the Company entered into a non-exclusive license agreement with Janssen Pharmaceutica N.V. (Janssen), granting Janssen a license to certain patents related to the Company's Acuform drug delivery technology to be used in developing fixed dose combinations of canagliflozin and extended release metformin. Under the terms of the agreement, Janssen was also granted a right of reference to the New Drug Application covering the Company's Glumetza product in Janssen's regulatory filings covering fixed dose combinations of canagliflozin and extended release metformin. The parties also entered into a service agreement under which Depomed is responsible for providing formulation work associated with the fixed dose combination products.

In August 2010, Janssen paid the Company a \$5.0 million upfront license fee associated with the license agreement. The \$5.0 million is being amortized ratably through March 2011, which is the estimated length of time Deponde is obligated to perform formulation work under the agreements. The Company recognized approximately \$3.1 million of revenue associated with this upfront license fee during the year ended December 31, 2010. The remaining deferred revenue balance is \$1.9 million at December 31, 2010.

Also in August 2010, the Company received a refundable \$1.0 million prepayment for formulation work to be performed under the service agreement. Work performed by the Company under the service agreement will be reimbursed by Janssen on an agreed-upon FTE rate per hour plus out-of-pocket expenses. The \$1.0 million prepayment was initially deferred and will be recognized as revenue as the Company performs the related formulation work under the service agreement. The Company recognized approximately \$0.8 million of revenue associated with the reimbursement of formulation work under the service agreement during the year ended December 31, 2010.

Under the license agreement, the Company is also eligible to receive additional development milestones. In September 2010, the Company achieved the first development milestone under the agreement related to formulation work, which triggered a \$5.0 milestone from Janssen to the Company. The non-refundable \$5.0 million milestone was received in October 2010. As the non-refundable milestone was substantive in nature, achievement was not reasonably assured at the inception of the agreement, and relates to past performance, the Company recognized the \$5.0 million milestone in its entirety as revenue during the third quarter of 2010.

The agreement also provides for royalties to the Company on future net sales of Janssen's fixed dosed combinations of canagliflozin and extended release metformin.

### Merck & Co., Inc.

In July 2009, the Company entered into a non-exclusive license agreement with Merck & Co., Inc. (Merck) granting Merck a license to certain patents related to the Company's metformin extended release technology to be used in developing fixed dose combinations of sitagliptin and extended release metformin.

### NOTES TO FINANCIAL STATEMENTS (Continued)

### NOTE 2. LICENSE AND COLLABORATIVE ARRANGEMENTS (Continued)

Under terms of the agreement, Merck received a non-exclusive license as well as other rights to certain Depomed patents directed to metformin extended release technology. In exchange, the Company received a \$10.0 million upfront fee in August 2009. As the Company has no continuing obligations under the agreement, the \$10.0 million upfront payment was fully recognized as revenue on receipt in the third quarter of 2009.

Merck was also granted a right of reference to the New Drug Application covering the Company's GLUMETZA product in Merck's regulatory filings covering fixed dose combinations of sitagliptin and extended release metformin. In October 2010, the Company received a \$2.5 million development milestone from Merck related to the acceptance of the NDA application of Merck's combination product subject to the agreement. As the milestone was substantive in nature, and the achievement of the milestone was not reasonably assured at the inception of the agreement, the Company recognized the \$2.5 million milestone in its entirety as revenue during the fourth quarter of 2010.

The Company is also eligible to receive modest single digit royalties on any net product sales for an agreed-upon period.

### Covidien

In November 2008, the Company entered into a license agreement with Mallinckrodt, Inc., a subsidiary of Covidien, Ltd. (Covidien) granting Covidien worldwide rights to utilize the Company's Acuform technology for the exclusive development of four products containing acetaminophen in combination with opiates. In 2008, Covidien paid the Company a total of \$5.5 million in upfront fees, representing a \$4.0 million upfront license fee and a \$1.5 million non-refundable upfront payment for formulation work to be performed by Depomed under the agreement. Under the agreement, the Company may also receive certain developmental milestone payments, if achieved, and is also entitled to receive royalties on sales of the products.

The entire \$5.5 million was accounted for as a single unit of accounting and being amortized ratably through November 2011, which was initially the estimated length of time Depomed was obligated to perform formulation work under the agreement. The development of each of the four products was to begin by November 2010. Covidien initiated development on two of the four products prior to November 2010, but also elected not to initiate development of the remaining two products under the agreement. The license rights to those two remaining products reverted back to Depomed. Depomed's formulation obligations related to the first and second products were completed in October 2009 and September 2010, respectively. Because Covidien did not elect to initiate development of the remaining two products by November 2010, Depomed's formulation obligations were completed during the fourth quarter of 2010. As Depomed no longer had any substantive continuing performance obligations, all remaining deferred revenue related to the \$5.5 million in upfront license fees previously received from Covidien was fully recognized as revenue in the fourth quarter of 2010. This resulting in a one-time increase in revenue of \$1.8 million. For the years ended December 31, 2010, 2009 and 2008, the Company recognized \$3.5 million, \$1.8 million and \$0.2 million, respectively, of the upfront payments as license revenue.

Through December 31, 2010, we have recognized a total of \$1.5 million in milestone revenue under the agreement. In October 2009, the first formulation was completed by us and delivered to Covidien, which triggered a \$0.5 million milestone payment from Covidien to us in October 2009. In September 2010, we recognized \$0.5 million on completion and delivery of the second formulation

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### DEPOMED, INC.

#### NOTES TO FINANCIAL STATEMENTS (Continued)

### NOTE 2. LICENSE AND COLLABORATIVE ARRANGEMENTS (Continued)

under the agreement to Covidien, and an additional \$0.5 million on the first formulation under the agreement entering clinical development. Because each of the non-refundable milestones were substantive in nature, based on past performance and achievement was not reasonably assured at the inception of the agreement, each of the milestones was recognized as revenue in its entirety upon achievement.

### Valeant Pharmaceuticals International, Inc. (Formerly Biovail Laboratories, Inc.)

In May 2002, the Company entered into a development and license agreement granting Valeant an exclusive license in the United States and Canada to manufacture and market Glumetza. Under the terms of the agreement, the Company was responsible for completing the clinical development program in support of the 500mg Glumetza. In April 2003, Valeant submitted an NDA to the FDA for approval and in July 2005, Valeant received FDA approval to market Glumetza in the United States. In accordance with the license agreement, Valeant paid a \$25.0 million license fee payment to the Company.

In April 2004, the Company and Valeant amended the Glumetza license agreement. Under the amended agreement, the Company would receive royalties on sales of Valeant's 1000mg metformin HCl tablet in the United States and Canada in exchange for allowing Valeant to use the Company's clinical data for its Metformin GR, a 500mg metformin HCl tablet, to support and accelerate regulatory submissions for Valeant's 1000mg tablet and to establish equivalence between the two dosage forms. In May 2005, Valeant received a Notice of Compliance for the 500mg and 1000mg strengths of Glumetza from the Therapeutic Products Directorate of Canada to market the products in Canada.

In October 2005, the Company delivered a notice of breach to Valeant and subsequently filed suit in respect of its license agreement with Valeant, related to the failure of Valeant to make the first commercial sale of the 500mg strength Glumetza within 120 days of approval in each of Canada and the United States as required in the license agreement. In December 2005, the Company settled its dispute with Valeant and entered into an amended license agreement whereby the Company granted to Valeant an exclusive license in Canada to manufacture and market the 500mg formulation of Glumetza and the Company established its right to manufacture and market the 500mg Glumetza in the United States and internationally with the exception of Canada. The Company will recognize the \$25.0 million license fee payment as revenue ratably until October 2021, which represents the estimated length of time the Company's obligations exist under the arrangement related to royalties it is obligated to pay Valeant on net sales of the 500mg Glumetza in the United States and to use Valeant as the Company's sole supplier of the 1000mg Glumetza. The Company recognized \$1.6 million, \$1.6 million and \$1.5 million of license revenue related to the amortization of this upfront fee for each of the years ended December 31, 2010, 2009 and 2008, respectively. The remaining deferred revenue balance related to the \$25.0 million upfront payment was \$17.3 million as of December 31, 2010.

Under the agreement, Valeant is obligated to pay the Company royalties of six percent on Canadian net sales of the 500mg Glumetza and one percent on Canadian net sales of the 1000mg Glumetza. The Company recognized royalty revenue under the agreement of \$0.3 million, \$0.2 million, and \$0.3 million for the years ended December 31, 2010, 2009 and 2008, respectively.

The Company is obligated to pay Valeant royalties of one percent on net sales of the 500mg Glumetza in the United States. The Company recognized royalty expense under the agreement of

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## DEPOMED, INC.

### NOTES TO FINANCIAL STATEMENTS (Continued)

# NOTE 2. LICENSE AND COLLABORATIVE ARRANGEMENTS (Continued)

\$0.1 million, \$0.3 million and \$0.3 million for the years ended December 31, 2010, 2009 and 2008, respectively.

As part of the same settlement, Valeant granted the Company an exclusive license to market the 1000mg Glumetza in the United States. The Company is obligated to purchase the 1000mg Glumetza exclusively from Valeant, subject to back-up manufacturing rights in the Company's favor. If the Company exercises its back-up rights, compensation to Valeant will change from a supply-based arrangement to royalties of six percent on net sales of the 1000mg Glumetza. The Company began selling the 1000mg Glumetza in the United States in June 2008

#### PharmaNova, Inc.

In October 2006, Depomed entered into a sublicense agreement with PharmaNova, Inc. Pursuant to the agreement, PharmaNova has granted the Company an exclusive sublicense, under a United States patent held by the University of Rochester, to develop and commercialize a product in the United States containing the compound gabapentin as its active pharmaceutical ingredient which is indicated for the treatment of hot flashes associated with menopause in women.

The Company paid PharmaNova an upfront license fee of \$0.5 million and paid an additional \$0.5 million upon dosing of the first patient in the Company's Phase 3 trials for the product in 2008. The Company is required to pay PharmaNova \$1.0 million upon submission to the FDA of a New Drug Application for the product, and \$2.0 million upon FDA approval of an NDA. The agreement also provides for royalty payments to PharmaNova on net sales of the product, and for milestone payments upon achievement of annual net sales in excess of certain thresholds. The Company also paid PharmaNova consultancy fees of \$0.3 million over a ten month period beginning in November 2006.

## Watson Pharma, Inc.

In July 2007, the Company entered into a promotion agreement with Watson granting Watson a co-exclusive right to promote Proquin XR to the urology specialty and to long-term care facilities in the United States. In September 2007, the agreement was amended to also grant Watson a co-exclusive right to promote Proquin XR to the obstetrics/gynecology (ob/gyn) specialty. The Company re-launched Proquin XR in September 2007 and Watson commenced promotion in October 2007.

Watson was required to deliver a minimum number of annual sales detail calls and maintain a sales force of a minimum size and received a promotion fee equal to an agreed upon portion of gross margin attributable to the urology and ob/gyn specialties and long-term care facilities above an agreed upon baseline level. The term of the promotion agreement was three years, with up to two additional one-year renewal periods at the election of Watson, and subject to early termination under certain circumstances.

In February 2009, the Company and Watson Pharma, Inc. (Watson) further amended the promotion agreement between the parties, pursuant to which Watson performed a specified number of physician details during the first quarter of 2009, and the Company has no obligation to pay Watson promotion fees in 2009, or thereafter.

Under the provisions of the agreement, Watson elected to terminate the agreement early, and the promotion agreement terminated effective December 31, 2009.

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### DEPOMED, INC.

#### NOTES TO FINANCIAL STATEMENTS (Continued)

### NOTE 2. LICENSE AND COLLABORATIVE ARRANGEMENTS (Continued)

### Settlement with TEVA Pharmaceuticals USA, Inc.

In April 2008, the Company entered into a settlement and license agreement with Teva related to the patent infringement lawsuit filed by the Company against Teva affiliates IVAX Corporation and IVAX Pharmaceuticals, Inc. The settlement agreement provided for a one-time payment to the Company of \$7.5 million, which the Company received in April 2008, and for a non-exclusive license in favor of Teva (including IVAX) to continue to market its generic Glucophage XR product in the United States. The \$7.5 million one-time payment received by the Company was recognized as a gain on litigation settlement within operating income (loss) during the second quarter of 2008.

The Company also received ongoing royalty payments from Teva on sales by Teva (including IVAX) of generic Glucophage XR in the United States, which was calculated as a percentage of sales, as reported by a third-party market research company. The royalty was subject to a \$2.5 million aggregate cap, which was met during the third quarter of 2009. For the years ended December 31, 2010, 2009 and 2008, the Company recognized zero, \$1.3 and \$1.2 million in royalty revenue related to this arrangement, respectively. As of December 31, 2010, a cumulative total of \$2.5 million in royalties has been recognized to date under the settlement, with no royalties remaining under the aggregate cap.

### Rottapharm

In November 2005, the Company entered into a distribution and supply agreement for Proquin XR in Europe with a privately owned specialty pharmaceutical company, Madaus S.r.l. (Madaus) that was acquired by Rottapharm in June 2007. Under the terms of the agreement, the Company granted an exclusive right to Rottapharm for the commercialization of Proquin XR in Europe and agreed to supply Rottapharm with commercial quantities of Proquin XR tablets. In April 2009, the two parties amended the agreement so that Depomed was no longer obligated to supply commercial quantities of Proquin XR tablets to Rottapharm as contemplated under the original distribution and supply agreement, and instead, the Company will now receive royalties on net sales of Proquin XR in Europe sold by Rottapharm.

In January 2006, Madaus paid the Company a \$0.2 million license fee, which was amortized ratably over the Company's obligations under the agreement through December 2010. The Company recognized approximately \$103,000, \$84,000 and \$13,000 in license revenue under the agreement for the years ended December 31, 2010, 2009 and 2008, respectively.

In August 2008, Rottapharm paid us an advance payment of \$0.3 million intended for future product supply. Under the amended agreement, the \$0.3 million advance payment will now be applied toward future royalties due to Company.

## DEPOMED, INC.

## NOTES TO FINANCIAL STATEMENTS (Continued)

# NOTE 3. MARKETABLE SECURITIES

Securities classified as available-for-sale as of December 31, 2010 and 2009 are summarized below (in thousands). Estimated fair value is based on quoted market prices for these investments.

D 1 21 2010	Ar	nortized	-	alized	Gross Unrealiz	ed		
December 31, 2010		Cost	Ga	ıns	Losses	5	Fai	ir Value
U.S. debt securities:								
Total included in cash and cash equivalents	\$	18,613	\$		\$		\$	18,613
Total maturing within 1 year and included in								
marketable securities:								
U.S. corporate debt securities		12,099		4		(2)		12,101
U.S. government agency debt securities		25,667		21				25,688
U.S. Treasury securities		10,015		21				10,036
Total maturing between 1 and 2 years and								
included in marketable securities:								
U.S. corporate debt securities								
U.S. government agency debt securities								
U.S. Treasury securities		6,512		25				6,537
•								
Total available-for-sale	\$	72,906	\$	71	\$	(2)	\$	72,975

	Ar	nortized	Gross Unrealize	ed	Gro Unreal	lized		
December 31, 2009		Cost	Gains		Loss	es	Fa	ir Value
U.S. debt securities:								
Total included in cash and cash equivalents	\$	21,186	\$		\$		\$	21,186
Total maturing within 1 year and included in								
marketable securities:								
U.S. corporate debt securities		7,900		1				7,901
U.S. government agency debt securities		12,990		39				13,029
U.S. Treasury securities		21,988		9		(5)		21,992
Total maturing between 1 and 2 years and								
included in marketable securities:								
U.S. corporate debt securities								
U.S. government agency debt securities		12,027		1		(12)		12,016
U.S. Treasury securities								
-								
Total available-for-sale	\$	76,091	\$	50	\$	(17)	\$	76,124

At December 31, 2010, the Company had six securities in an unrealized loss position.

The following table shows the gross unrealized losses and fair value of the Company's investments with unrealized losses that are not deemed to be other-than-temporarily impaired, aggregated by

### NOTES TO FINANCIAL STATEMENTS (Continued)

## **NOTE 3. MARKETABLE SECURITIES (Continued)**

investment category and length of time that individual securities have been in a continuous unrealized loss position, at December 31, 2010 (in thousands):

					12 m	onths or				
	Le	ess than	12 moi	nths	gr	eater		To	tal	
			Gr	oss		Gross			Gre	OSS
			Unre	alized	Fair	Unrealized			Unrea	ılized
U.S. Debt Securities	Fai	r Value	Los	sses	Value	Losses	Fair	·Value	Los	ses
U.S. corporate debt securities	\$	5,086	\$	(2)	\$	\$	\$	5,086	\$	(2)
U.S. government agency debt securities										
U.S. Treasury securities										
Total available-for-sale	\$	5,086	\$	(2)	\$	\$	\$	5,086		(2)

The gross unrealized losses above were caused by interest rate increases. No significant facts or circumstances have arisen to indicate that there has been any deterioration in the creditworthiness of the issuers of the securities held by the Company. Based on the Company's review of these securities, including the assessment of the duration and severity of the related unrealized losses and the Company's ability and intent to hold the investments until maturity, there were no other-than-temporary impairments for these securities as of December 31, 2010.

Fair value is defined as the exchange price that would be received for an asset or paid to transfer a liability (an exit price) in the principal or most advantageous market for the asset or liability in an orderly transaction between market participants on the measurement date. Valuation techniques used to measure fair value must maximize the use of observable inputs and minimize the use of unobservable inputs.

Level 1: Quoted prices in active markets for identical assets or liabilities.

Level 2: Inputs other than Level 1 that are observable, either directly or indirectly, such as quoted prices for similar assets or liabilities; quoted prices in markets that are not active; or other inputs that are observable or can be corroborated by observable market data for substantially the full term of the assets or liabilities.

Level 3: Unobservable inputs that are supported by little or no market activity and that are significant to the fair value of the assets or liabilities.

The following table represents the Company's fair value hierarchy for its financial assets measured at fair value on a recurring basis as of December 31, 2010 (in thousands):

	I	Level 1	]	Level 2	Level 3	Total
Money market funds	\$	18,613	\$		\$	\$ 18,613
U.S. corporate debt securities				12,101		12,101
U.S. government agency debt securities				25,688		25,688
U.S. Treasury securities				16,573		16,573
Total	\$	18,613	\$	54,362	\$	\$ 72,975

## NOTES TO FINANCIAL STATEMENTS (Continued)

## **NOTE 3. MARKETABLE SECURITIES (Continued)**

The following table represents the Company's fair value hierarchy for its financial assets measured at fair value on a recurring basis as of December 31, 2009 (in thousands):

	]	Level 1	]	Level 2	Level 3	Total
Money market funds	\$	21,186	\$		\$	\$ 21,186
U.S. corporate debt securities				7,901		7,901
U.S. government agency debt securities				25,045		25,045
U.S. Treasury securities				21,992		21,992
Total	\$	21,186	\$	54,938	\$	\$ 76,124

There are no financial liabilities measured at fair value on a recurring basis as of December 31, 2010 and December 31, 2009.

## NOTE 4. 500mg GLUMETZA RECALL

In June 2010, the Company conducted a voluntary class 2 recall of fifty-two lots of 500mg Glumetza tablets from wholesalers due to the presence of trace amounts of a chemical called 2,4,6-tribromoanisole (TBA) in bottles containing 500mg Glumetza tablets. As a result, the Company temporarily suspended product shipments of 500mg Glumetza in June 2010 and resumed product shipments in January 2011. For the year ended December 31, 2010, the Company took a return reserve of approximately \$1.3 million related to estimated credit for returns to be given to its customers on returns of recalled product, which had the effect of reducing net product sales for the respective period. The Company also incurred \$2.3 million of inventory write-offs during the year ended December 31, 2010, related to non-salable inventory resulting from the recall at the Company's third-party distribution and manufacturing facilities, which were recorded in cost of goods sold.

The 1000mg Glumetza was not subject to the recall.

### **NOTE 5. INVENTORIES**

Inventories relate to the manufacture of the Company's Glumetza and Proquin XR products. Inventories are stated at the lower of cost or market and consist of the following (in thousands):

	Decembe	er 31, 2010	December	31, 2009
Raw materials	\$	74	\$	49
Work-in-process		202		
Finished goods		1,254		2,453
Deferred costs		41		63
Total	\$	1,571	\$	2,565

Deferred costs represent the costs of Proquin XR product shipped for which recognition of revenue has been deferred. See Note 4 of the Notes to Financial Statements for further discussion on inventory write-offs related to the Company's 500mg Glumetza recall.

# NOTES TO FINANCIAL STATEMENTS (Continued)

# NOTE 6. PROPERTY AND EQUIPMENT

Property and equipment consists of the following (in thousands):

	Decem	ber 31, 2010	Decemb	er 31, 2009
Furniture and office equipment	\$	821	\$	1,029
Laboratory equipment		4,730		4,396
Leasehold improvements		3,164		3,151
Construction in Progress		111		398
		8,826		8,974
Less accumulated depreciation		(8,128)		(8,032)
Property and equipment, net	\$	698	\$	942

There was no property and equipment included under capitalized leases as of December 31, 2010 or December 31, 2009. Depreciation expense was \$0.4 million, \$0.6 million and \$1.0 million for the years ended December 31, 2010, 2009 and 2008, respectively.

# NOTE 7. ACCOUNTS PAYABLE AND ACCRUED LIABILITIES

Accounts payable and accrued liabilities consist of the following (in thousands):

	December 3	1, 2010	December 3	31, 2009
Accounts payable	\$	1,655	\$	709
Accrued compensation		2,638		2,404
Accrued clinical trial expense		307		221
Accrued rebates and sales discounts		2,625		4,396
Allowance for product returns		5,355		3,364
Accrued promotion fee		2,490		1,752
Other accrued liabilities		3,403		2,376
Total accounts payable and accrued liabilities	\$	18,473	\$	15,222
		99		

## NOTES TO FINANCIAL STATEMENTS (Continued)

### NOTE 8. DEFERRED REVENUE

Deferred revenue consists of the following (in thousands):

	Decem	ber 31, 2010	December 3	31, 2009
Deferred revenue, current				
portion:				
Deferred product sales	\$	1,041	\$	1,635
Deferred license revenue,				
current portion:				
Abbott Products		6,245		6,245
Janssen		1,917		
Valeant		1,598		1,598
Santarus		905		905
Covidien				2,333
Madaus				103
Deferred license revenue, current portion  Deferred revenue, current		10,665		11,184
portion		11,706		12,819
Deferred license revenue, non-current portion:		(047		12.502
Abbott Products		6,347		12,592
Valeant		15,697		17,296
Santarus		8,882		9,787
Covidien				1,631
Deferred license revenue,				
non-current portion		30,926		41,306
Total deferred revenue	\$	42,632	\$	54,125

Deferred product sales as of December 31, 2010 and 2009 relate to Proquin XR product shipments that have not been recognized as revenue in accordance with the Company's revenue recognition policy for Proquin XR.

Deferred license revenue relates to upfront payments received by the Company under license and collaborative agreements with its partners. At December 31, 2010 and 2009, deferred license revenue consisted primarily of upfront license fee payments received from Abbott Products, Valeant, Santarus and Covidien.

In December 2004, the Company received a \$25.0 million license fee payment under its agreements with Valeant. The \$25.0 million license fee is being recognized as revenue ratably until October 2021, which represents the estimated length of time our obligations exist under the arrangement related to royalties we are obligated to pay Valeant on net sales of Glumetza in the United States and for our obligation to use Valeant as our sole supplier of the 1000mg Glumetza.

In July 2008, the Company received a \$12.0 million upfront payment under its promotion agreement with Santarus. The Company is recognizing the \$12.0 million upfront payment ratably until October 2021, which represents the estimated length of time the Company's obligations exist under the arrangement related to promotion fees it is obligated to pay Santarus.

### NOTES TO FINANCIAL STATEMENTS (Continued)

## **NOTE 8. DEFERRED REVENUE (Continued)**

In November 2008, the Company received a \$5.5 million in upfront payment under its license agreement with Covidien. The Company was initially recognizing the \$5.5 million upfront payment as revenue ratably until November 2011, which represented the estimated length of time the Company's formulation development obligations exist under the agreement. In the fourth quarter of 2010, Covidien elected not to develop two of the four products under the agreement and Depomed's formulation development obligations were completed. All remaining deferred revenue related to the \$5.5 million in upfront license fees previously received from Covidien was fully recognized as revenue in the fourth quarter of 2010.

In February 2009, the Company received a \$25.0 million upfront payment under its exclusive license agreement with Abbott Products. The Company is recognizing the \$25.0 million upfront payment ratably over the period of the Company's development and supply obligations under the agreement which is estimated to be through January 2013.

In August 2010, Janssen paid the Company a \$5.0 million upfront license fee associated with the license agreement. The \$5.0 million is being amortized ratably through March 2011, which is the estimated length of time Deponde is obligated to perform formulation work under the agreement.

### **NOTE 9. LONG-TERM DEBT**

In June 2008, the Company entered into a loan and security agreement with General Electric Capital Corporation, as agent (GECC), and Oxford Finance Corporation (Oxford) that provided the Company with a \$15.0 million credit facility. The credit facility was available in up to three tranches. The first tranche of \$3.8 million was advanced to the Company upon the closing of the loan agreement. The second tranche of \$5.6 million was advanced to the Company in July 2008. The third tranche of \$5.6 million was not drawn and is no longer available to the Company, and GECC and Oxford waived the 2% unused line fee related to the unused portion of the credit facility.

The Company paid interest on the first tranche for the first six months at an interest rate of 11.59%. Beginning in January 2009, the Company began principal payments on the first tranche, plus interest at such rate, which will be paid in 30 equal monthly installments. The second tranche was interest-only through December 31, 2008, with principal and interest payable thereafter in 30 equal monthly installments at an interest rate of 11.59%. Interest expense, which includes amortization of the debt issuance costs, was \$0.6 million, \$1.0 million and \$0.6 million for the years ended December 31, 2010, 2009 and 2008, respectively.

As of December 31, 2010, the outstanding balance under the facility was \$2.2 million, and the unamortized portion of the debt issuance costs was \$0.1 million. Future contractual principal and interest payments are \$2.2 million and \$0.1 million, respectively. The credit facility is expected to be fully repaid in July 2011.

The obligations of the Company under the loan agreement are secured by interests in all of the Company's personal property, and proceeds from any intellectual property, but not by the Company's intellectual property.

The credit facility contains affirmative and negative covenants with which the Company must comply with, and imposes restrictions with regards to additional indebtedness, liens, various fundamental changes (including mergers and acquisitions), payments, investments, transactions with

### NOTES TO FINANCIAL STATEMENTS (Continued)

### **NOTE 9. LONG-TERM DEBT (Continued)**

affiliates, and other limitations customary in secured credit facilities. The Company was in compliance with such covenants as of December 31, 2010.

### NOTE 10. COMMITMENTS AND CONTINGENCIES

#### Leases

The Company leases its facilities under non-cancelable operating leases that expire in January 2012 with options to extend the lease terms for an additional five years. The leases are subject to annual increases on the anniversary of the commencement dates. Rent expense was \$1.5 million, \$1.4 million and \$1.2 million for the years ended December 31, 2010, 2009 and 2008, respectively.

As of December 31, 2010 future minimum payments under operating leases for facilities and equipment were as follows (in thousands):

2011	1,674
2012	176
2013	38
Total	\$ 1.888

## Manufacturing Agreements

The Company has entered into a manufacturing arrangement with Patheon Puerto Rico (Patheon) pursuant to which Patheon will manufacture commercial quantities of the 500mg Glumetza and Proquin XR for the Company. The Company also has a supply agreement with Valeant in which Valeant provides the Company with commercial quantities of the 1000mg Glumetza. As of December 31, 2010 the Company has non-cancelable purchase orders and minimum purchase obligations for 2011 totaling approximately \$4.3 million under these arrangements.

#### NOTE 11. STOCK-BASED COMPENSATION

The Company uses the Black-Scholes option valuation model to determine the fair value of stock options and employee stock purchase plan (ESPP) shares. The determination of the fair value of stock-based payment awards on the date of grant using an option valuation model is affected by the Company's stock price as well as assumptions which include the Company's expected term of the award, the expected stock price volatility, risk-free interest rate and expected dividends over the expected term of the award.

As described in Note 1 of the Notes to Financial Statements, beginning on January 1, 2010, Depomed uses historical option exercise data to estimate the expected life of the options. In 2008 and 2009, because of a lack of sufficient data points, the Company did not believe its historical option exercise experience provided a reasonable basis upon which to estimate expected term, and the Company estimated the expected term by using the weighted average terms of a peer group of companies that grant options with similar vesting provisions. This change in the method of estimation did not have a material effect on the Company's financial statements. The Company estimates the volatility of its common stock price by using the historical volatility over the expected term of the options. The Company bases the risk-free interest rate on U.S. Treasury zero-coupon issues with terms

### NOTES TO FINANCIAL STATEMENTS (Continued)

## NOTE 11. STOCK-BASED COMPENSATION (Continued)

similar to the expected term of the options as of the date of grant. The Company does not anticipate paying any cash dividends in the foreseeable future and therefore uses an expected dividend yield of zero in the option valuation model.

The Company used the following assumptions to calculate the fair value of option grants for the years ended December 31, 2010, 2009 and 2008:

	2010	2009	2008
Employee and Director Stock Options			
Risk-free interest rate	1.51 - 2.62%	1.64 - 2.82%	1.61 - 3.02%
Dividend yield	None	None	None
Expected option term (in years)	5.19 - 5.44	5.10	5.04
Expected stock price volatility	69.2 - 72.1%	65.3 - 71.1%	58.2 - 64.4%

The Company used the following assumptions to calculate the fair value of purchase rights granted under the ESPP for the years ended December 31, 2010, 2009 and 2008:

	2010	2009	2008
Employee Stock Purchase Plan			
Risk-free interest rate	0.20 - 0.78%	0.15 - 0.97%	0.44 - 2.51%
Dividend yield	None	None	None
Expected option term (in years)	0.5 - 2.0	0.5 - 2.0	0.5 - 2.0
Expected stock price volatility	55.7 - 90.9%	86.5 - 107.8%	65.8 - 114.2%

The following table presents stock-based compensation expense recognized for stock options, stock awards and the ESPP in the Company's Statements of Operations (in thousands):

	2010		2009		2008
Cost of sales	\$	19	\$	23	\$ 23
Research and development expense		568		885	718
Selling, general and administrative expense		1,444		1,748	1,711
Total	\$	2,031	\$	2,656	\$ 2,452

The weighted-average grant date fair value of options granted during the years ended December 31, 2010, 2009 and 2008 were \$2.05, \$1.26 and \$1.62, respectively. The weighted-average grant date fair value of purchase rights granted under the ESPP during the years ended December 31, 2010, 2009 and 2008 were \$2.00, \$1.39 and \$1.05, respectively. The total intrinsic value of options exercised during the years ended December 31, 2010, 2009 and 2008 were \$0.8 million, \$1.1 million and \$0.1 million, respectively. The total fair value of options that vested during the years ended December 31, 2010, 2009 and 2008 was \$1.7 million, \$2.1 million and \$2.4 million, respectively. At December 31, 2010, Depomed had \$2.3 million of total unrecognized compensation expense, net of estimated forfeitures, related to stock option plans that will be recognized over an average vesting period of 1.7 years. Cash received from stock option exercises was \$1.0 million, \$1.7 million and \$0.1 million for the years ended December 31, 2010, 2009 and 2008, respectively.

### NOTES TO FINANCIAL STATEMENTS (Continued)

## NOTE 11. STOCK-BASED COMPENSATION (Continued)

## 1995 Stock Option Plan

The Company's 1995 Stock Option Plan (the 1995 Plan) was adopted by the Board of Directors and approved by the shareholders in September 1995, and has been subsequently amended. The 1995 Plan provided for the grant to employees of the Company, including officers, of incentive stock options, and for the grant of nonstatutory stock options to employees, directors and consultants of the Company. The number of shares authorized under the 1995 Plan is 4,700,000 shares, of which zero are available for future issuance at December 31, 2010. In May 2004, the 1995 Plan was terminated with respect to grants of new stock options and all options which expire or are forfeited will be retired from the pool.

Generally, the exercise price of all incentive stock options and nonstatutory stock options granted under the 1995 Plan must be at least 100% and 85%, respectively, of the fair value of the common stock of the Company on the grant date. The term of incentive and nonstatutory stock options may not exceed 10 years from the date of grant. An option shall be exercisable on or after each vesting date in accordance with the terms set forth in the option agreement. The right to exercise an option generally vests over four years at the rate of at least 25% by the end of the first year and then ratably in monthly installments over the remaining vesting period of the option.

The following table summarizes the activity for the three years ended December 31, 2010 under the 1995 Plan:

		Ave	hted- rage rcise
	Shares	Pr	rice
Options outstanding at			
December 31, 2007	1,562,370	\$	4.12
Options exercised	(21,905)		2.51
Options forfeited			
Options expired	(143,578)		7.42
Options outstanding at			
December 31, 2008	1,396,887	\$	3.80
Options exercised	(418,397)		2.33
Options forfeited			
Options expired	(193,790)		5.07
Options outstanding at			
December 31, 2009	784,700	\$	4.28
Options exercised	(105,871)		2.01
Options forfeited			
Options expired	(337,229)		4.43
Options outstanding at			
December 31, 2010	341,600	\$	4.83
Options exercisable and			
expected to become exercisable			
at December 31, 2010	341,600	\$	4.83
Options exercisable at			
December 31, 2010	341,600	\$	4.83

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## NOTES TO FINANCIAL STATEMENTS (Continued)

## NOTE 11. STOCK-BASED COMPENSATION (Continued)

	Weighted- Average Remaining Contractual Term (Years)	Intri	gregate nsic Value nousands)
Options outstanding at December 31, 2010	1.86	\$	573
Options exercisable and expected to become exercisable at December 31, 2010	1.86	\$	573
Options exercisable at December 31, 2010	1.86	\$	573

Information regarding the stock options outstanding at December 31, 2010 under the 1995 Plan is summarized below:

	Number	Weighted- Average Remaining Contractual Term	Weighted- Average Exercise Price	Number	Weighted- Average Exercise Price
Range of Exercise Prices	Outstanding	(Years)	(Outstanding)	Exercisable	(Exercisable)
\$1.71 - \$2.90	77,800	1.88	\$ 2.14	77,800	\$ 2.14
\$3.40 - \$4.30	84,250	0.79	3.82	84,250	3.82
\$5.80 - \$6.50	68,700	1.38	5.95	68,700	5.95
\$6.76	105,850	2.96	6.76	105,850	6.76
\$7.32	5,000	3.21	7.32	5,000	7.32
	341,600	1.86	\$ 4.83	341,600	\$ 4.83

### 2004 Equity Incentive Plan

The Company's 2004 Equity Incentive Plan (the 2004 Plan) was adopted by the Board of Directors and approved by the shareholders in May 2004. The 2004 Plan provides for the grant to employees of the Company, including officers, of incentive stock options, and for the grant of nonstatutory stock options to employees, directors and consultants of the Company. The number of shares authorized under the 2004 Plan at December 31, 2010 was 9,250,000 shares, of which 3,487,226 were available for future issuance.

Generally, the exercise price of all incentive stock options and nonstatutory stock options granted under the 2004 Plan must be at least 100% and 85%, respectively, of the fair value of the common stock of the Company on the grant date. The term of incentive and nonstatutory stock options may not exceed 10 years from the date of grant. An option shall be exercisable on or after each vesting date in accordance with the terms set forth in the option agreement. The right to exercise an option generally vests over four years at the rate of at least 25% by the end of the first year and then ratably in monthly installments over the remaining vesting period of the option.

# NOTES TO FINANCIAL STATEMENTS (Continued)

# NOTE 11. STOCK-BASED COMPENSATION (Continued)

The following tables summarize the activity for the three years ended December 31, 2010 under the 2004 Plan:

	Shares	Weig Aver Exer Pri	rage cise
Options outstanding at			
December 31, 2007	3,503,206	\$	3.82
Options granted	917,071		3.08
Options exercised	(8,709)		2.87
Options forfeited	(229,413)		4.16
Options outstanding at			
December 31, 2008	4,182,155	\$	3.65
Options granted	1,267,000		2.21
Options exercised	(305,588)		2.38
Options forfeited	(341,762)		3.48
Options expired	(5,194)		5.30
Options outstanding at December 31, 2009	4,796,611	\$	3.32
Options granted	1,159,500		3.37
Options exercised	(353,091)		2.32
Options forfeited	(639,687)		2.60
Options expired	(22,988)		5.51
Options outstanding at			
December 31, 2010	4,940,345	\$	3.21
Options exercisable and expected to become exercisable			
at December 31, 2010	4,720,017	\$	3.21
Options exercisable at December 31, 2010	3,223,377	\$	3.35

	Weighted- Average Remaining Contractual Term (Years)	Intr	aggregate rinsic Value thousands)
Options outstanding at December 31, 2010	7.24	\$	15,607
Options exercisable and expected to become exercisable at December 31, 2010	7.17	\$	14,868
Options exercisable at December 31, 2010	6.58	\$	9,720
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### DEPOMED, INC.

### NOTES TO FINANCIAL STATEMENTS (Continued)

## NOTE 11. STOCK-BASED COMPENSATION (Continued)

Information regarding the stock options outstanding at December 31, 2010 under the 2004 Plan is summarized below:

Range of Exercise Prices	Number Outstanding	Weighted- Average Remaining Contractual Term (Years)	Weighted- Average Exercise Price (Outstanding)	Number Exercisable	Weighted- Average Exercise Price (Exercisable)
\$1.49 - \$1.98	1,408,529	7.36	\$ 1.86	1,002,739	\$ 1.88
\$2.05 - \$3.09	1,379,015	8.41	2.79	443,022	2.59
\$3.27 - \$3.60	1,053,621	6.96	3.42	895,583	3.42
\$3.65 - \$6.29	1,080,180	5.94	5.20	863,033	5.30
\$6.36 - \$7.78	19,000	2.76	7.48	19,000	7.48
	4,940,345	7.24	\$ 3.21	3,223,377	\$ 3.35

## NOTE 12. SHAREHOLDERS' EQUITY

#### Series A Preferred Stock

In January 2000, the Company issued 12,015 shares of Series A Preferred Stock at a price of \$1,000 per share. The Series A Preferred Stock accrued a dividend of 7% per annum, compounded semi-annually and payable in shares of Series A Preferred Stock. The Series A Preferred Stock was convertible at any time between January 2002 and January 2006 into the Company's common stock. The original conversion price of the Series A Preferred Stock was \$12.00; however, as a result of the Company's March 2002 and October 2003 financings, the conversion price had been adjusted to \$9.51 per share. In December 2004, the Company entered into an agreement with the Series A Preferred shareholder to resolve a misunderstanding between the Company and the shareholder relating primarily to prior adjustments to the conversion price of the Series A Preferred Stock. Pursuant to the agreement, among other matters, the Company agreed to adjust the conversion price to \$7.50 per share. The Company and the shareholder also agreed to binding interpretations of certain other terms related to the Series A Preferred Stock conversion price.

In conjunction with the modification of the agreement, the Company issued a warrant to the Series A Preferred shareholder. The value of the warrant was considered in determining the value of the modified security. The warrant was convertible into shares of the Company's common stock during the period between January 2006 and January 2009. The conversion price of the warrant initially was \$7.12, which was equal to the Series A Preferred Stock conversion price in effect as of January 20, 2006. The conversion price of the warrant decreased by approximately 4.8% per year during the conversion period, such that the number of shares of the Company's common stock issuable upon conversion of the warrant increased by approximately 5.1% per year. The conversion of the warrant could be satisfied only by surrender of the outstanding shares of Series A Preferred Stock.

The Series A Preferred Stock accrued dividends through January 20, 2006, which is the date the warrant initially became exercisable. As a result of the issuance of the warrant, the preferred stock could be surrendered in exchange for common stock for an additional three years through January 20, 2009. As long as the Series A Preferred Stock remained outstanding, the number of shares into which the warrant could be converted increased as the conversion price of the warrant decreased resulting in

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## DEPOMED, INC.

#### NOTES TO FINANCIAL STATEMENTS (Continued)

## NOTE 12. SHAREHOLDERS' EQUITY (Continued)

additional deemed dividends on the Series A Preferred Stock. For the years ended December 31, 2010, 2009 and 2008 the Company recognized Series A Preferred Stock deemed dividends of approximately zero, zero and \$0.5 million, respectively, attributable to the beneficial conversion feature from the accrued dividends and decreasing warrant price.

In October 2008, the holder of the Series A Preferred Stock and warrant exercised its warrant to acquire shares of the Company's common stock by surrendering its 18,158 shares of Series A Preferred Stock in exchange for 2,914,526 shares of the Company's common stock. The warrant was exercised in accordance with its terms and without any cash payment to the company, and together with surrender of the Series A Preferred Stock, was convertible into the Company's common stock at a conversion price of \$6.23 per share on the date of exercise.

### Employee Stock Purchase Plan

In May 2004, the ESPP was approved by the shareholders. The ESPP is qualified under Section 423 of the Internal Revenue Code. The ESPP is designed to allow eligible employees to purchase shares of the Company's common stock through periodic payroll deductions. The price of the common stock purchased under the ESPP must be equal to at least 85% of the lower of the fair market value of the common stock on the commencement date of each offering period or the specified purchase date. The number of shares authorized for issuance under the ESPP as of December 31, 2010 was 1,500,000, of which 308,260 shares were available for future issuance.

In 2010, the Company sold 298,467 shares of its common stock under the ESPP. The shares were purchased at a weighted average purchase price of \$1.28 with proceeds of approximately \$0.4 million. In 2009, the Company sold 274,996 shares of its common stock under the ESPP. The shares were purchased at a weighted average purchase price of \$1.24 with proceeds of approximately \$0.3 million.

### **Option Exercises**

Employees and consultants exercised options to purchase 458,962 shares of the Company's common stock with net proceeds to the Company of approximately \$1.0 million during the year ended December 31, 2010. Employees and consultants exercised options to purchase 723,985 shares of the Company's common stock with net proceeds to the Company of approximately \$1.7 million during the year ended December 31, 2009.

### Shareholder Rights Plan

On April 21, 2005, the Company adopted a shareholder rights plan, (the Rights Plan). Under the Rights Plan, the Company distributed one preferred share purchase right for each share of common stock outstanding at the close of business on May 5, 2005. If a person or group acquires 20% or more of the Company's common stock in a transaction not pre-approved by the Company's Board of Directors, each right will entitle its holder, other than the acquirer, to buy additional shares of the Company's common stock at 50% of its market value, as defined in the Rights Plan. In addition, if an unapproved party acquires more than 20% of the Company's common stock, and the Company is later acquired by the unapproved party or in a transaction in which all shareholders are not treated alike, shareholders with unexercised rights, other than the unapproved party, will be entitled to receive upon exercise of the rights, common stock of the merger party or asset buyer with a value of twice the exercise price of the rights. Each right also becomes exercisable for one one-thousandth of a share of

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## DEPOMED, INC.

#### NOTES TO FINANCIAL STATEMENTS (Continued)

## NOTE 12. SHAREHOLDERS' EQUITY (Continued)

the Company's Series RP preferred stock at the right's then current exercise price ten days after an unapproved third party makes, or announces an intention to make, a tender offer or exchange offer that, if completed, would result in the unapproved party acquiring 20% or more of the Company's common stock. The Board of Directors may redeem the rights for a nominal amount before an event that causes the rights to become exercisable. The rights will expire on April 21, 2015.

## **Equity Line of Credit**

In December 2006, the Company entered into a common stock purchase agreement with Azimuth Opportunity, Ltd., pursuant to which Azimuth is committed to purchase at a specified discount, up to the lesser of (a) \$30,000,000 of the Company's common stock, or (b) 8,399,654 shares of common stock, which was equal to the number of shares that is one less than 20% of the issued and outstanding shares of the Company's common stock as of December 11, 2006. The term of the original agreement was 24 months. In August 2008, the agreement was amended and the agreement was extended an additional 24 months until December 2010. The agreement expired on December 31, 2010 and the Company did not sell any shares under the agreement.

#### NOTE 13. RELATED PARTY TRANSACTIONS

### Retirement of John W. Fara, Ph.D.

In August 2007, John W. Fara, Ph.D. retired from his positions as President, Chief Executive Officer and Chairman of the Company. Dr. Fara continued to serve as a member of the Company's Board of Directors until May 2008. The Company entered into a consulting agreement with Dr. Fara in August 2007, pursuant to which Dr. Fara provided consulting services to the Company through December 31, 2009. From August 2007 through December 31, 2008, the Company paid Dr. Fara \$20,833 per month for his consulting services, reimbursed Dr. Fara for COBRA and life insurance premiums. For the years ended December 31, 2010, 2009 and 2008 the Company incurred expense of approximately zero, zero and \$250,000, respectively, associated with this consulting agreement.

During the period of his consultancy, Dr. Fara continued to vest in all of his currently unvested stock options, and his vested stock options remained exercisable. For the years ended December 31, 2010, 2009 and 2008, the Company recognized approximately zero, \$30,000 and \$74,000, respectively, in stock compensation expense associated with these awards.

## Retirement of John F. Hamilton

In October 2007, John F. Hamilton retired from his position as Vice President, Finance and Chief Financial Officer of the Company. The Company entered into a letter agreement with the Mr. Hamilton, pursuant to which the Company made a \$190,000 lump sum payment to Mr. Hamilton. Options to purchase the Company's common stock held by Mr. Hamilton on retirement were cancelled in October 2007 and were exchanged for 100,000 fully vested shares of common stock pursuant to the Company's 2004 Equity Incentive Plan.

The Company treated the issuance of fully vested shares of common stock in exchange for the cancellation of Mr. Hamilton's options as a modification of the terms of the cancelled options for accounting purposes. The Company recognized approximately \$364,000 of stock-based compensation

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### NOTES TO FINANCIAL STATEMENTS (Continued)

## NOTE 13. RELATED PARTY TRANSACTIONS (Continued)

expense related to this transaction in 2007, which represented the remaining unrecognized compensation costs associated with Mr. Hamilton's cancelled options on the date of settlement.

The Company also entered into a consulting agreement with Mr. Hamilton, and paid Mr. Hamilton \$25,667 per month for his consulting services from October 10, 2007 through October 10, 2008. For the years ended December 31, 2010, 2009 and 2008, the Company incurred expense of approximately zero, zero and \$248,000, respectively, associated with this consulting agreement.

#### NOTE 14. REDUCTION IN FORCE

In October 2009, the Company reduced its workforce by six employees, or approximately 7% of its full-time staff to align its workforce with its anticipated staffing needs. The total cost of the workforce reduction was approximately \$0.4 million, which consists of cash payments for severance, medical insurance and outplacement services and was recognized as expense during the year ended December 31, 2009. Severance expense of approximately \$0.3 million and \$0.1 million was recognized in research and development expense and selling, general and administrative expense, respectively, for the year ended December 31, 2009.

## NOTE 15. QUALIFYING THERAPEUTIC DISCOVERY PROJECT

In November 2010, the Company was awarded a total of \$489,000 in two grants by the U.S. government under the Qualifying Therapeutic Discovery Project of the Patient Protection and Affordable Care Act of 2010 for the Company's Serada for menopausal hot flashes and DM-1992 for Parkinson's disease programs. The amounts were recorded in Interest and Other Income in the Statements of Operations.

## NOTE 16. INCOME TAXES

The provision for income taxes consists of the following (in thousands):

	Year Ended December 31,					
	2	010	2009		20	800
Current:						
Federal	\$	(10)	\$	(18)	\$	(5)
State		1		(2)		1
Foreign		5		5		5
		(4)		(15)		1
Deferred: Federal State						
Foreign						
Total provision for income taxes	\$	(4)	\$	(15)	\$	1

### NOTES TO FINANCIAL STATEMENTS (Continued)

## **NOTE 16. INCOME TAXES (Continued)**

A reconciliation of income taxes at the statutory federal income tax rate to the actual tax rate included in the statements of operations is as follows (in thousands):

	Year Ended December 31,						
		2010		2009		2008	
Tax at federal statutory rate	\$	1,323	\$	(7,488)	\$	(5,202)	
State tax, net of federal benefit		1		(2)		1	
Foreign tax		5		5		5	
Net operating losses		(1,812)		6,774		4,687	
Other		479		696		510	
	\$	(4)	\$	(15)	\$	1	

The Company's tax provisions for the years ended December 31, 2010, 2009 and 2008 is due to foreign taxes withheld on royalties related to the Company's agreement with LG by the Republic of Korea offset by refundable credits.

As of December 31, 2010, the Company had net operating loss carryforwards for federal income tax purposes of approximately \$83.0 million, which expire in the years 2021 through 2030 and federal research and development tax credits of approximately \$6.1 million which expire in the years 2012 through 2030. Net operating loss carryforwards for state income tax purposes were approximately \$77.0 million, which expire in the years 2013 through 2030 and state research and development tax credits were approximately \$4.8 million which have no expiration date. The Company has federal alternative minimum tax credit carryforwards of approximately \$0.5 million that have no expiration date. Additionally, the Company has foreign tax credit carryforwards of \$0.2 million, which begin to expire in 2014.

Utilization of the Company's net operating loss and credit carryforwards may be subject to a substantial annual limitation due to ownership change limitations provided by the Internal Revenue Code of 1986 and similar state provisions. The annual limitation may result in the expiration of net operating losses and credits before utilization.

Deferred income taxes reflect the net tax effects of net operating loss and tax credit carryovers and temporary differences between the carrying amounts of assets and liabilities for financial reporting

### NOTES TO FINANCIAL STATEMENTS (Continued)

### **NOTE 16. INCOME TAXES (Continued)**

purposes and the amounts used for income tax purposes. Significant components of the Company's deferred tax assets are as follows (in thousands):

Voor Ended

	December 31,			
		2010		2009
Deferred Tax Assets:				
Net operating loss carryforwards	\$	31,600	\$	35,500
Tax carryforwards		7,100		7,100
In-process research and development		1,900		2,300
Capitalized research expenses		400		700
Deferred revenue		16,200		13,900
Other, net		5,100		4,900
Total deferred tax assets		62,300		64,400
Valuation allowance for deferred tax assets		(62,300)		(64,400)
Deferred tax assets, net	\$		\$	

Realization of deferred tax assets is dependent upon future earnings, if any, the timing and amount of which are uncertain. Accordingly, the net deferred tax assets have been fully offset by a valuation allowance. The valuation allowance decreased by \$2.1 million, increased by \$9.1 million and decreased by \$1.4 million during the years ended December 31, 2010, 2009 and 2008 respectively.

At December 31, 2010, the portion of the federal and state net operating loss carryforwards related to stock option deductions is approximately \$2.8 million, which is not included in the Company's gross or net deferred tax assets, and will be recorded to equity when it has the effect of reducing taxes payable.

On January 1, 2007, the Company adopted the authoritative guidance for *Accounting for Uncertainty in Income Taxes*, which clarifies the accounting for uncertainty in tax positions. The Company did not recognize any adjustment to the liability for uncertain tax positions and therefore did not record any adjustment to the beginning balance of retained earnings on the balance sheet.

The Company files income tax returns in the United States federal jurisdiction and in various states, and the tax returns filed for the years 1995 through 2010 have not been examined and the applicable statutes of limitation have not expire with respect to those returns. Because of net operating loss and research credit carryovers, substantially all of the Company's tax years remain open to examination.

Interest and penalties, if any, related to unrecognized tax benefits, would be recognized as income tax expense by the Company. As of the date of adoption of authoritative guidance for *Accounting for Uncertainty in Income Taxes*, the Company did not have any accrued interest or penalties associated with any unrecognized tax benefits.

### DEPOMED, INC.

## NOTES TO FINANCIAL STATEMENTS (Continued)

## **NOTE 16. INCOME TAXES (Continued)**

The following table summarizes the activity related to our unrecognized tax benefits for the 2 years ended December 31, 2010 (in thousands):

Unrecognized tax benefits January 1, 2009	\$ 2,794
Gross decreases prior year tax positions	(28)
Gross increases current year tax positions	460
Settlements with taxing authorities	
Expiration of statute of limitations	
Unrecognized tax benefits December 31, 2009	\$ 3,226
Gross increases current year tax positions	166
Settlements with taxing authorities	
Expiration of statute of limitations	
Unrecognized tax benefits December 31, 2010	\$ 3,392

Though our unrecognized tax benefits may change during the next year for items that arise in the ordinary course of business, we do not expect any such change to be significant.

## NOTE 17. SUMMARIZED QUARTERLY DATA (UNAUDITED)

The following tables set forth certain Statements of Operations data for each of the eight quarters beginning with the quarter ended March 31, 2009 through the quarter ended December 31, 2010 (in thousands). This quarterly information is unaudited, but has been prepared on the same basis as the annual financial statements and, in the opinion of management, reflects all adjustments, consisting only of normal recurring adjustments necessary for a fair representation of the information for the periods presented. Operating results for any quarter are not necessarily indicative of results for any future period.

	2010 Quarter Ended							
	March 31		June 30		September 30		De	cember 31
Product sales	\$	12,601	\$	11,657	\$	9,829	\$	11,550
Total revenues		15,360		24,419		20,127		20,858
Gross margin on product sales		11,120		8,676		7,330		10,414
Income (loss) from operations		(3,737)		4,228		1,922		1,212
Net income (loss)		(3,827)		4,126		1,891		1,706
Basic net income (loss) per share	\$	(0.07)	\$	0.08	\$	0.04	\$	0.03
Diluted net income (loss) per share	\$	(0.07)	\$	0.08	\$	0.04	\$	0.03
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### NOTES TO FINANCIAL STATEMENTS (Continued)

## NOTE 17. SUMMARIZED QUARTERLY DATA (UNAUDITED) (Continued)

#### 2009 Quarter Ended

	M	March 31		June 30		otember 30	December 31		
Product sales	\$	6,840	\$	8,408	\$	9,859	\$	9,987	
Total revenues		9,872		11,608		23,014		13,234	
Gross margin on product sales		5,808		7,179		8,492		8,358	
Income (loss) from operations		(10,183)		(9,590)		1,416		(3,715)	
Net income (loss)		(10,155)		(9,615)		1,373		(3,611)	
Basic net income (loss) per share	\$	(0.20)	\$	(0.19)	\$	0.03	\$	(0.07)	
Diluted net income (loss) per share	\$	(0.20)	\$	(0.19)	\$	0.03	\$	(0.07)	

## NOTE 18. SUBSEQUENT EVENTS

### Abbott Products

In January 2011, Abbott Products received FDA approval of Gralise for the management of postherpetic neuralgia, this triggered a \$48.0 million development milestone from Abbott to the Company, which Abbott Products paid in February 2011.

Pursuant to a settlement agreement entered into in March 2011, the Company and Abbott Products terminated the license agreement for Gralise. The settlement agreement provided for (i) the transition of Gralise back to Depomed and (ii) a \$40.0 million payment to Depomed to be made in March 2011.

### Santarus

In January 2011, the Company achieved the first sales milestone under its agreement with Santarus related to net sales of GLUMETZA reaching \$50.0 million for the 13 month period ending January 31, 2011. The sales milestone payment is for \$3.0 million and expected to be paid in March 2011.

## Boehringer Ingelheim

In March 2011, the Company entered into a license and service agreement with Boehringer Ingelheim International GMBH (Boehringer Ingelheim) granting Boehringer Ingelheim a license to certain patents related to the Company's Acuform drug delivery technology to be used in developing fixed dose combinations of extended release metformin and proprietary Boehringer Ingelheim compounds in development for type 2 diabetes. Under the terms of the agreement, Boehringer Ingelheim was also granted a right of reference to the New Drug Application covering the Company's Glumetza product and associated data for use in potential regulatory submission processes.

Under the terms of the agreement, Depomed will receive a \$10.0 million upfront license fee, and may receive an additional \$2.5 million upon delivery of experimental batches of prototype formulations. The Company is also eligible to receive additional milestone payments based on regulatory filing and approval events, as well as royalties on worldwide net sales of products.

Depomed is responsible for providing certain initial formulation work associated with the fixed dose combination products. Services performed by the Company under the agreement will be reimbursed by Boehringer Ingelheim on an agreed-upon rate, and out-of-pocket expenses will be reimbursed.

# SCHEDULE II: VALUATION AND QUALIFYING ACCOUNTS

# (in thousands)

	Additions									
Description	Balance at Beginning of Year		Charged as a Reduction to Revenue(1)		Change in Deferred Revenue(1)		Deductions(2)		Balance at End of Year	
Sales & return allowances,										
discounts, chargebacks and										
rebates:										
Year ended December 31,										
2010	\$	7,859	\$	14,060	\$	(50)	\$	(13,777)	\$	8,092
Year ended December 31,										
2009		3,742		11,284		21		(7,188)		7,859
Year ended December 31, 2008		468		7,355		(525)		(3,556)		3,742

<sup>(1)</sup> Additions to sales discounts and allowances are recorded as a reduction of deferred revenue until such time revenue is recognized.

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<sup>(2)</sup> Deductions to sales discounts and allowances relate to discounts or allowances actually taken or paid.