AMERICAN PUBLIC EDUCATION INC Form 10-Q May 11, 2015

## UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

#### FORM 10-Q

(Mark One)

X QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES AND EXCHANGE ACT OF 1934

For the quarterly period ended March 31, 2015

or

o TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from to

Commission File Number: - 001-33810

## AMERICAN PUBLIC EDUCATION, INC. (Exact name of registrant as specified in its charter)

Delaware (State or other jurisdiction of Incorporation or organization) 01-0724376 (I.R.S. Employer Identification No.)

111 West Congress Street
Charles Town, West Virginia 25414
(Address, including zip code, of principal executive offices)

(304) 724-3700

(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes x No o

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (\$232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes x No o

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer, or a smaller reporting company. See the definition of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer x Accelerated filer o

Non-accelerated filer o Smaller reporting company o

(Do not check if a smaller reporting company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes o No x

The total number of shares of common stock outstanding as of May 7, 2015 was 17,146,418.

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#### PART I – FINANCIAL INFORMATION

#### Item 1. Financial Statements

#### AMERICAN PUBLIC EDUCATION, INC. Consolidated Balance Sheets (Current Period Unaudited) (In thousands)

ASSETS		As of March 31, 2015 (Unaudited)		of December 31, 2014
Current assets:	ф	110 227	Φ	115 624
Cash and cash equivalents (Note 2) Accounts receivable, net of allowance of \$13,550 in 2015 and \$10,699 in	\$	112,337	\$	115,634
2014		9,241		6,130
Prepaid expenses		6,954		6,379
Income tax receivable		1,947		2,029
Deferred income taxes		6,009		6,046
Total current assets		136,488		136,218
Property and equipment, net		104,278		102,424
Investments		12,013		12,051
Goodwill		38,634		38,634
Other assets, net		9,094		8,577
Total assets	\$	300,507	\$	297,904
Total assets	Ψ	300,307	Ψ	291,904
LIABILITIES AND STOCKHOLDERS' EQUITY				
Current liabilities:				
Accounts payable	\$	6,251	\$	11,029
Accrued liabilities	Ψ	15,017	Ψ	13,416
Deferred revenue and student deposits		23,741		23,805
Total current liabilities		45,009		48,250
Deferred income taxes		16,031		15,436
Total liabilities		61,040		63,686
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Commitments and contingencies (Note 2)				
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Stockholders' equity:				
Preferred stock, \$.01 par value; Authorized shares - 10,000; no shares issued				
or outstanding		_		_
Common stock, \$.01 par value; Authorized shares - 100,000; 17,146 issued				
and outstanding in 2015; 17,152 issued and outstanding in 2014		171		172
Additional paid-in capital		169,279		169,654
Retained earnings		70,017		64,392
Total stockholders' equity		239,467		234,218
Total liabilities and stockholders' equity	\$	300,507	\$	297,904

The accompanying notes are an integral part of these consolidated financial statements.

#### AMERICAN PUBLIC EDUCATION, INC.

Consolidated Statements of Income (Unaudited) (In thousands, except share and per share amounts)

	Three Months Ended March 31,				
		2015		2014	
		(	(Unaudited)		
Revenue	\$	85,444	\$	88,553	
Costs and expenses:					
Instructional costs and services		30,260		31,348	
Selling and promotional		17,019		17,067	
General and administrative		19,105		19,524	
Depreciation and amortization		4,589		3,889	
Total costs and expenses		70,973		71,828	
Income from operations before interest income and income taxes		14,471		16,725	
Interest income		10		81	
Income before income taxes		14,481		16,806	
Income tax expense		5,650		6,327	
Equity investment loss, net of taxes		38		43	
Net income	\$	8,793	\$	10,436	
Net Income per common share:					
Basic	\$	0.51	\$	0.59	
Diluted	\$	0.51	\$	0.59	
Weighted average number of common shares:					
Basic		17,183,952		17,599,199	
Diluted		17,353,529		17,805,473	

The accompanying notes are an integral part of these consolidated financial statements.

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# AMERICAN PUBLIC EDUCATION, INC. Consolidated Statements of Cash Flows (Unaudited)

(In thousands)

	Three Months Ended March 31, 2015 2014 (Unaudited)		
Operating activities			
Net income	\$ 8,793	\$	10,436
Adjustments to reconcile net income to net cash provided by operating activities:			
Depreciation and amortization	4,589		3,889
Stock-based compensation	1,394		•