

WESTINGHOUSE AIR BRAKE TECHNOLOGIES CORP  
Form 10-Q  
May 09, 2008  
[Table of Contents](#)

**UNITED STATES**  
**SECURITIES AND EXCHANGE COMMISSION**  
**WASHINGTON, D.C. 20549**

**FORM 10-Q**

**QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**  
**For the quarterly period ended March 31, 2008**

**OR**

**TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**  
**For the transition period from                      to**

**Commission file number: 1-13782**

**WESTINGHOUSE AIR BRAKE TECHNOLOGIES CORPORATION**

**(Exact name of registrant as specified in its charter)**

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**Delaware**  
(State or other jurisdiction of

**25-1615902**  
(I.R.S. Employer

incorporation or organization)

Identification No.)

**1001 Air Brake Avenue**

**Wilmerding, PA**  
(Address of principal executive offices)

**15148**  
(Zip Code)

**412-825-1000**

(Registrant's telephone number, including area code)

N/A

(Former name, former address and former fiscal year, if changed since last report)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act.

Large accelerated filer  Accelerated filer  Non-accelerated filer  Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  No

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date.

| Class                                   | Outstanding at May 7, 2008 |
|---|----------------------------|
| Common Stock, \$.01 par value per share | 48,403,375 shares          |

**Table of Contents**

**WESTINGHOUSE AIR BRAKE  
TECHNOLOGIES CORPORATION**

**March 31, 2008 FORM 10-Q**

**TABLE OF CONTENTS**

|   | <b>Page</b> |
|---|-------------|
| <b><u>PART I FINANCIAL INFORMATION</u></b>  |             |
| Item 1. <u>Financial Statements</u>   |             |
| <u>Condensed Consolidated Balance Sheets as of March 31, 2008 and December 31, 2007</u>                   | 3           |
| <u>Condensed Consolidated Statements of Operations for the three months ended March 31, 2008 and 2007</u> | 4           |
| <u>Condensed Consolidated Statements of Cash Flows for the three months ended March 31, 2008 and 2007</u> | 5           |
| <u>Notes to Condensed Consolidated Financial Statements</u>   | 6           |
| Item 2. <u>Management's Discussion and Analysis of Financial Condition and Results of Operations</u>      | 26          |
| Item 3. <u>Quantitative and Qualitative Disclosures about Market Risk</u>                                 | 33          |
| Item 4. <u>Controls and Procedures</u>  | 34          |
| <b><u>PART II OTHER INFORMATION</u></b>   |             |
| Item 1. <u>Legal Proceedings</u>  | 35          |
| Item 1A. <u>Risk Factors</u>  | 35          |
| Item 2. <u>Unregistered Sales of Equity Securities and Use of Proceeds</u>                                | 35          |
| Item 6. <u>Exhibits</u>   | 36          |
| <u>Signatures</u>   | 37          |

**Table of Contents****PART I FINANCIAL INFORMATION****Item 1. Financial Statements****WESTINGHOUSE AIR BRAKE TECHNOLOGIES CORPORATION****CONDENSED CONSOLIDATED BALANCE SHEETS**

| <i>In thousands, except shares and par value</i> | <b>Unaudited<br/>March 31,<br/>2008</b> | <b>December 31,<br/>2007</b> |
|--|---|------------------------------|
| <b>Assets</b>                                    |   |                              |
| <b>Current Assets</b>                            |   |                              |
| Cash and cash equivalents                        | \$ 174,833                              | \$ 234,689                   |
| Accounts receivable                              | 286,350                                 | 222,235                      |
| Inventories                                      | 186,047                                 | 175,977                      |
| Deferred income taxes                            | 24,306                                  | 24,766                       |
| Other current assets                             | 9,328                                   | 8,100                        |
| Total current assets                             | 680,864                                 | 665,767                      |
| Property, plant and equipment                    | 414,315                                 | 417,157                      |
| Accumulated depreciation                         | (232,297)                               | (234,720)                    |
| Property, plant and equipment, net               | 182,018                                 | 182,437                      |
| <b>Other Assets</b>                              |   |                              |
| Goodwill   | 236,897                                 | 232,593                      |
| Other intangibles, net                           | 58,627                                  | 58,673                       |
| Deferred income taxes                            | 4,516                                   | 4,316                        |
| Other noncurrent assets                          | 14,873                                  | 14,916                       |
| Total other assets                               | 314,913                                 | 310,498                      |
| Total Assets                                     | \$ 1,177,795                            | \$ 1,158,702                 |
| <b>Liabilities and Shareholders Equity</b>       |   |                              |
| <b>Current Liabilities</b>                       |   |                              |
| Accounts payable                                 | \$ 130,050                              | \$ 137,226                   |
| Accrued income taxes                             | 16,937                                  | 3,625                        |
| Customer deposits                                | 66,096                                  | 67,291                       |
| Accrued compensation                             | 25,722                                  | 30,519                       |
| Accrued warranty                                 | 16,101                                  | 14,390                       |
| Other accrued liabilities                        | 35,680                                  | 42,184                       |
| Total current liabilities                        | 290,586                                 | 295,235                      |
| Long-term debt                                   | 150,161                                 | 150,177                      |
| Reserve for postretirement and pension benefits  | 54,518                                  | 53,539                       |
| Deferred income taxes                            | 10,348                                  | 9,834                        |
| Accrued warranty                                 | 10,239                                  | 7,924                        |
| Other long term liabilities                      | 26,253                                  | 24,725                       |
| Total liabilities                                | 542,105                                 | 541,434                      |
| <b>Shareholders Equity</b>                       |   |                              |

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|  |                     |                     |
|--|---------------------|---------------------|
| Preferred stock, 1,000,000 shares authorized, no shares issued   |                     |                     |
| Common stock, \$.01 par value; 100,000,000 shares authorized: 66,174,767 shares issued and 48,306,864 and 48,698,344 outstanding at March 31, 2008 and December 31, 2007, respectively | 662                 | 662                 |
| Additional paid-in capital   | 318,523             | 320,928             |
| Treasury stock, at cost, 17,867,903 and 17,476,423 shares, at March 31, 2008 and December 31, 2007, respectively   | (258,040)           | (238,131)           |
| Retained earnings  | 556,488             | 524,538             |
| Accumulated other comprehensive income   | 18,057              | 9,271               |
| <b>Total shareholders' equity</b>  | <b>635,690</b>      | <b>617,268</b>      |
| <b>Total Liabilities and Shareholders' Equity</b>  | <b>\$ 1,177,795</b> | <b>\$ 1,158,702</b> |

The accompanying notes are an integral part of these statements.

**Table of Contents**

**WESTINGHOUSE AIR BRAKE TECHNOLOGIES CORPORATION**  
**CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS**

|  | <b>Unaudited<br/>Three Months Ended<br/>March 31,</b> |                  |
|--|---|------------------|
| <i>In thousands, except per share data</i>                   | <b>2008</b>   | <b>2007</b>      |
| Net sales  | \$ 383,327  | \$ 314,264       |
| Cost of sales  | (278,112)   | (227,698)        |
| <b>Gross profit</b>  | <b>105,215</b>  | <b>86,566</b>    |
| Selling, general and administrative expenses                 | (40,445)  | (34,945)         |
| Engineering expenses   | (9,981)   | (8,816)          |
| Amortization expense   | (903)   | (541)            |
| <b>Total operating expenses</b>                              | <b>(51,329)</b>                                       | <b>(44,302)</b>  |
| Income from operations                                       | 53,886  | 42,264           |
| Other income and expenses                                    |   |                  |
| Interest expense, net  | (1,481)   | (783)            |
| Other expense, net   | (383)   | (809)            |
| <b>Income from continuing operations before income taxes</b> | <b>52,022</b>   | <b>40,672</b>    |
| Income tax expense   | (19,509)  | (15,118)         |
| <b>Income from continuing operations</b>                     | <b>32,513</b>   | <b>25,554</b>    |
| Discontinued operations                                      |   |                  |
| Loss from discontinued operations (net of tax)               | (3)   | (32)             |
| <b>Net income</b>  | <b>\$ 32,510</b>                                      | <b>\$ 25,522</b> |
| <b>Earnings Per Common Share</b>                             |   |                  |
| <b>Basic</b>   |   |                  |
| Income from continuing operations                            | \$ 0.67   | \$ 0.53          |
| Loss from discontinued operations                            |   |                  |
| Net income   | \$ 0.67   | \$ 0.53          |
| <b>Diluted</b>   |   |                  |
| Income from continuing operations                            | \$ 0.66   | \$ 0.52          |
| Loss from discontinued operations                            |   |                  |
| Net income   | \$ 0.66   | \$ 0.52          |
| <b>Weighted average shares outstanding</b>                   |   |                  |
| Basic  | 48,379  | 48,302           |
| Diluted  | 49,037  | 48,895           |

The accompanying notes are an integral part of these statements.

**Table of Contents**

**WESTINGHOUSE AIR BRAKE TECHNOLOGIES CORPORATION**  
**CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS**

| <i>In thousands</i>  | <b>Unaudited<br/>Three Months Ended<br/>March 31,</b> |             |
|--|---|-------------|
|  | <b>2008</b>   | <b>2007</b> |
| <b>Operating Activities</b>  |   |             |
| Net income   | \$ 32,510   | \$ 25,522   |
| Stock-based compensation expense   | 1,750   | 2,135       |
| Adjustments to reconcile net income to net cash (used for) provided by operations:     |   |             |
| Discontinued operations  | (38)  | 65          |
| Depreciation and amortization  | 7,332   | 6,613       |
| Excess income tax benefits from exercise of stock options                              | (117)   | (605)       |
| Changes in operating assets and liabilities  |   |             |
| Accounts receivable  | (61,543)  | (19,413)    |
| Inventories  | (9,070)   | (10,259)    |
| Accounts payable   | (8,168)   | 7,536       |
| Accrued income taxes   | 13,576  | 12,209      |
| Accrued liabilities and customer deposits  | (9,551)   | (9,537)     |
| Other assets and liabilities   | (570)   | 4,486       |
| Net cash (used for) provided by operating activities                                   | (33,889)  | 18,752      |
| <b>Investing Activities</b>  |   |             |
| Purchase of property, plant and equipment and other                                    | (3,891)   | (3,407)     |
| Proceeds from disposal of property, plant and equipment                                | 53  |             |
| Net cash used for investing activities   | (3,838)   | (3,407)     |
| <b>Financing Activities</b>  |   |             |
| Repayments of other borrowings   | (19)  |             |
| Proceeds from the issuance of treasury stock for stock options and other benefit plans | 285   | 1,567       |
| Stock repurchase   | (24,466)  |             |
| Excess income tax benefits from exercise of stock options                              | 117   | 605         |
| Cash dividends (\$0.01 per share for the three months ended March 31, 2008 and 2007)   | (488)   | (491)       |
| Net cash (used for) provided by financing activities                                   | (24,571)  | 1,681       |
| Effect of changes in currency exchange rates   | 2,442   | 1,474       |
| (Decrease) increase in cash  | (59,856)  | 18,500      |
| Cash, beginning of year  | 234,689   | 187,979     |
| Cash, end of period  | \$ 174,833  | \$ 206,479  |

The accompanying notes are an integral part of these statements.

**Table of Contents**

**WESTINGHOUSE AIR BRAKE TECHNOLOGIES CORPORATION**

**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**

**FOR THE QUARTERLY PERIOD ENDED MARCH 31, 2008 (UNAUDITED)**

**1. BUSINESS**

Wabtec is one of the world's largest providers of value-added, technology-based products and services for the global rail industry. Our products are found on virtually all U.S. locomotives, freight cars and passenger transit vehicles, as well as in more than 100 countries throughout the world. Our products enhance safety, improve productivity and reduce maintenance costs for customers, and many of our core products and services are essential in the safe and efficient operation of freight rail and passenger transit vehicles. Wabtec is a global company with operations in 12 countries. In the first three months of 2008, about 44% of the Company's revenues came from customers outside the U.S.

**2. ACCOUNTING POLICIES**

**Basis of Presentation** The unaudited condensed consolidated interim financial statements have been prepared in accordance with generally accepted accounting principles and the rules and regulations of the Securities and Exchange Commission and include the accounts of Wabtec and its majority owned subsidiaries. These condensed interim financial statements do not include all of the information and footnotes required for complete financial statements. In Management's opinion, these financial statements reflect all adjustments of a normal, recurring nature necessary for a fair presentation of the results for the interim periods presented. Results for these interim periods are not necessarily indicative of results to be expected for the full year.

The Company operates on a four-four-five week accounting quarter, and accordingly, the quarters end on or about March 31, June 30, September 30 and December 31.

The notes included herein should be read in conjunction with the audited consolidated financial statements included in Wabtec's Annual Report on Form 10-K for the year ended December 31, 2007. The December 31, 2007 information has been derived from the Company's December 31, 2007 Annual Report on Form 10-K.

**Revenue Recognition** Revenue is recognized in accordance with Staff Accounting Bulletins (SABs) 101, "Revenue Recognition in Financial Statements" and 104 "Revision of Topic 13." Revenue is recognized when products have been shipped to the respective customers, title has passed and the price for the product has been determined.

The Company recognizes revenues on long-term contracts based on the percentage of completion method of accounting. The units-of-delivery method or other input-based or output-based measures, as appropriate, are used to measure the progress toward completion of individual contracts. Contract revenues and cost estimates are reviewed and revised at a minimum quarterly and adjustments are reflected in the accounting period as such amounts are determined. Provisions are made currently for estimated losses on uncompleted contracts.

Certain pre-production costs relating to long-term production and supply contracts have been deferred and will be recognized over the life of the contracts. Deferred pre-production costs were \$10.3 million and \$9.5 million at March 31, 2008 and December 31, 2007, respectively.

**Use of Estimates** The preparation of financial statements in conformity with generally accepted accounting principles in the United States requires the Company to make estimates and assumptions that affect the reported amounts of assets and liabilities at the date of the financial statements and reported amounts of revenues and expenses during the reporting period. Actual amounts could differ from the estimates. On an ongoing basis, management reviews its estimates based on currently available information. Changes in facts and circumstances may result in revised estimates.



**Table of Contents**

**WESTINGHOUSE AIR BRAKE TECHNOLOGIES CORPORATION**

**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

**FOR THE QUARTERLY PERIOD ENDED MARCH 31, 2008 (UNAUDITED)**

**Stock-Based Compensation** The Company recognizes compensation expense for stock-based compensation based on the grant date fair value ratably over the requisite service period following the date of grant.

**Financial Derivatives and Hedging Activities** The Company has entered into foreign currency forward contracts to reduce the impact of changes in currency exchange rates. Forward contracts are agreements with a counterparty to exchange two distinct currencies at a set exchange rate for delivery on a set date at some point in the future. There is no exchange of funds until the delivery date. At the delivery date the Company can either take delivery of the currency or settle on a net basis.

At March 31, 2008, the Company had forward contracts for the sale of USD and the purchase of Euro with a notional value of 1.9 million Euro (or \$2.5 million USD), with an average exchange rate of \$1.32 USD per 1 Euro. These forward contracts are used to mitigate the variability in cash flows from the payment of liabilities denominated in currencies other than the USD. Since the Company does not treat these derivatives as hedges, the change in fair value of both the forward contracts and the related liabilities are recorded in the income statement. For the three months ended March 31, 2008, the Company recorded a fair value gain in the amount of \$145,000.

At March 31, 2008, the Company had forward contracts for the sale of USD and the purchase of South African Rand (ZAR). The Company concluded that these foreign currency forward contracts qualify for cash flow hedge accounting which permits the recording of the fair value of the forward contract and corresponding adjustment to other comprehensive income (loss), net of tax, on the balance sheet. As of March 31, 2008, the Company had forward contracts with a notional value of R20 million ZAR (or \$2.7 million USD), with an average exchange rate of R7.68 ZAR per USD. The adjustment resulted in the recording of a current asset of \$236,000 and a corresponding offset in accumulated other comprehensive loss of \$150,000, net of tax.

At December 31, 2006, the Company had forward contracts for the sale of U.S. Dollars (USD) and the purchase of Canadian Dollars (CAD). The Company concluded that these foreign currency forward contracts qualify for cash flow hedge accounting which permits the recording of the fair value of the forward contract and corresponding adjustment to other comprehensive income (loss), net of tax, on the balance sheet. As of December 31, 2006, the Company had forward contracts with a notional value of \$48 million CAD (or \$42.7 million U.S.) with an average exchange rate of \$0.89 USD per \$1 CAD, resulting in the recording of a current liability of \$1.3 million and a corresponding offset in accumulated other comprehensive loss of \$825,000, net of tax. During 2007, these foreign currency forward contracts were settled.

**Foreign Currency Translation** Assets and liabilities of foreign subsidiaries, except for the Company's Mexican operations whose functional currency is the U.S. Dollar, are translated at the rate of exchange in effect on the balance sheet date while income and expenses are translated at the average rates of exchange prevailing during the year. Foreign currency gains and losses resulting from transactions, and the translation of financial statements are recorded in the Company's consolidated financial statements based upon the provisions of SFAS No. 52, Foreign Currency Translation. The effects of currency exchange rate changes on intercompany transactions and balances of a long-term investment nature are accumulated and carried as a component of shareholders' equity. The effects of currency exchange rate changes on intercompany transactions that are non U.S. dollar denominated amounts are charged or credited to earnings. Foreign exchange transaction losses recognized as other expense were \$342,000 and \$750,000 for the three months ended March 31, 2008 and 2007, respectively.

**Table of Contents****WESTINGHOUSE AIR BRAKE TECHNOLOGIES CORPORATION****NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)****FOR THE QUARTERLY PERIOD ENDED MARCH 31, 2008 (UNAUDITED)**

**Other Comprehensive Income** Comprehensive income is defined as net income and all other non-owner changes in shareholders' equity. The Company's accumulated other comprehensive income consists of foreign currency translation adjustments, foreign currency hedges, foreign exchange contracts, and pension and post retirement related adjustments. Changes in the table below adjust components of accumulated other comprehensive income. Total comprehensive income was:

| <i>In thousands</i>   | Three months ended<br>March 31, |           |
|---|---------------------------------|-----------|
|   | 2008                            | 2007      |
| Net income  | \$ 32,510                       | \$ 25,522 |
| Foreign currency translation gain                               | 8,381                           | 3,026     |
| Unrealized gain on foreign exchange contracts, net of tax       | 150                             | 349       |
| Change in pension and post retirement benefit plans, net of tax | 255                             |           |
| Total comprehensive income                                      | \$ 41,296                       | \$ 28,897 |

The components of accumulated other comprehensive loss were:

| <i>In thousands</i>   | March 31,<br>2008 | December 31,<br>2007 |
|---|-------------------|----------------------|
| Foreign currency translation gain                                   | \$ 48,963         | \$ 40,582            |
| Unrealized gain on foreign exchange contracts, net of tax           | 150               |                      |
| Pension benefit plans and post retirement benefit plans, net of tax | (31,056)          | (31,311)             |
| Total accumulated comprehensive income                              | \$ 18,057         | \$ 9,271             |

**Reclassifications** Certain prior year amounts have been reclassified where necessary to conform to the current year presentation.

**Recent Accounting Pronouncements** In September 2006, the FASB issued SFAS No. 157, Fair Value Measurements, (SFAS 157). SFAS 157 defines fair value, establishes a framework for measuring fair value in generally accepted accounting principles, and expands disclosures about fair value measurements. The provisions of this standard apply to other accounting pronouncements that require or permit fair value measurements. The statement indicates, among other things, that a fair value measurement assumes that the transaction to sell an asset or transfer a liability occurs in the principal market for the asset or liability or, in the absence of a principal market, the most advantageous market for the asset or liability. SFAS 157 defines fair value based upon an exit price model. Relative to SFAS 157, the FASB issued FASB Staff Positions (FSP) 157-1, 157-2, and proposed 157-c. FSP 157-1 amends SFAS 157 to exclude SFAS 13 and its related interpretive accounting pronouncements that address leasing transactions, while FSP 157-2 delays the effective date of SFAS 157 for all nonfinancial assets and nonfinancial liabilities, except those that are recognized or disclosed at fair value in the financial statements on a recurring basis. FSP 157-c clarifies the principles in SFAS 157 on the fair value measurement of liabilities. Public comments on FSP 157-c were due in February 2008, and responses and recommendations were presented to the board on April 9, 2008. The Company adopted SFAS 157 as of January 1, 2008, with the exception of the application of the statement to non-recurring nonfinancial assets and nonfinancial liabilities. Refer to Note 13 to the Condensed Consolidated Financial Statements for additional discussion on fair value measurements.



**Table of Contents**

**WESTINGHOUSE AIR BRAKE TECHNOLOGIES CORPORATION**

**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

**FOR THE QUARTERLY PERIOD ENDED MARCH 31, 2008 (UNAUDITED)**

In February 2007, the FASB issued SFAS No. 159, *The Fair Value Option for Financial Assets and Financial Liabilities Including an Amendment of FASB Statement No. 115 (SFAS 159)*. SFAS 159 permits entities to choose to measure eligible items at fair value at specified election dates and report unrealized gains and losses on items for which the fair value option has been elected in earnings at each subsequent reporting date. SFAS 159 is effective for fiscal years beginning after November 15, 2007. The Company adopted SFAS 159 and has elected not to measure any additional financial instruments and other items at fair value.

In December 2007, the FASB issued SFAS No. 141 (Revised), *Business Combinations (SFAS 141(R))*, replacing SFAS No. 141, *Business Combinations (SFAS 141)*, and SFAS No. 160, *Noncontrolling Interests in Consolidated Financial Statements an Amendment of ARB No. 51 (SFAS 160)*. SFAS 141(R) retains the fundamental requirements of SFAS 141, broadens its scope by applying the acquisition method to all transactions and other events in which one entity obtains control over one or more other businesses, and requires, among other things, that assets acquired and liabilities assumed be measured at fair value as of the acquisition date, that liabilities related to contingent consideration be recognized at the acquisition date and remeasured at fair value in each subsequent reporting period, that acquisition-related costs be expensed as incurred, and that income be recognized if the fair value of the net assets acquired exceeds the fair value of the consideration transferred. SFAS 160 establishes accounting and reporting standards for noncontrolling interests (i.e., minority interests) in a subsidiary, including changes in a parent's ownership interest in a subsidiary and requires, among other things, that noncontrolling interests in subsidiaries be classified as a separate component of equity. Except for the presentation and disclosure requirements of SFAS 160, which are to be applied retrospectively for all periods presented, SFAS 141 (R) and SFAS 160 are to be applied prospectively in financial statements issued for fiscal years beginning after December 15, 2008. The Company is currently evaluating the impact of adopting these statements.

In March 2008, the FASB issued SFAS No. 161, *Disclosures about Derivative Instruments and Hedging Activities an Amendment FASB Statement No. 133 (SFAS 161)*. SFAS 161 requires enhanced disclosures about an entity's derivative and hedging activities and thereby improves the transparency of financial reporting. SFAS 161 applies to all derivative instruments within the scope of SFAS No. 133, *Accounting for Derivative Instruments and Hedging Activities (SFAS 133)* as well as related hedged items, bifurcated derivatives, and nonderivative instruments that are designated and qualify as hedging instruments. Entities with instruments subject to SFAS 161 must provide more robust qualitative disclosures and expanded quantitative disclosures. SFAS 161 is effective prospectively for financial statements issued for fiscal years and interim periods beginning after November 15, 2008, with early application permitted. The Company is currently evaluating the disclosure implications of adopting this statement.

**3. ACQUISITIONS AND DISCONTINUED OPERATIONS**

On June 8, 2007, the Company acquired 100% of the stock of Ricon Corporation (Ricon), a manufacturer of a variety of electro-mechanical wheelchair lifts and ramps and anti-graffiti windows. The purchase price was \$73.7 million resulting in preliminary additional goodwill of \$49.9 million, of which none will be deductible for tax purposes. Included in the purchase price is \$6.5 million related to an escrow deposit, which may be released to the Company for working capital adjustments or indemnity claims in accordance with the purchase and escrow agreements.

**Table of Contents**

**WESTINGHOUSE AIR BRAKE TECHNOLOGIES CORPORATION**  
**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)**  
**FOR THE QUARTERLY PERIOD ENDED MARCH 31, 2008 (UNAUDITED)**

For the Ricon acquisition, the following table summarizes the preliminary estimated fair values of the assets acquired and liabilities assumed at the date of the acquisition:

| <i>In thousands</i>                  | <b>Ricon<br/>June 8,<br/>2007</b> |
|--------------------------------------|-----------------------------------|
| Current assets                       | \$ 21,200                         |
| Property, plant & equipment          | 3,000                             |
| Goodwill and other intangible assets | 71,500                            |
| Other assets                         | 100                               |
| <b>Total assets acquired</b>         | <b>95,800</b>                     |
| <b>Total liabilities assumed</b>     | <b>(22,100)</b>                   |
| <b>Net assets acquired</b>           | <b>\$ 73,700</b>                  |

Of the preliminary allocation of \$21.6 million of acquired intangible assets, exclusive of goodwill, \$9.7 million was assigned to the trade name, \$9.3 million was assigned to customer relationships, \$1.8 million was assigned to patents, and \$760,000 was assigned to customer backlog. The trade name is considered to have an infinite useful life while the customer relationships and patents average useful life is 10 years.

The following unaudited pro forma financial information presents income statement results as if the acquisition described above had occurred on January 1, 2007:

| <i>In thousands, except per share</i> | <b>Three months ended<br/>March 31, 2007</b> |
|---------------------------------------|--|
| Net sales                             | \$ 330,806                                   |
| Gross profit                          | 91,130                                       |
| Net income                            | 24,910                                       |
| Diluted earnings per share            |  |
| As reported                           | \$ 0.52                                      |
| Pro forma                             | 0.51   |

At March 31, 2006, the sale of a non-core product division was completed for approximately \$1.4 million in cash, including a working capital adjustment of approximately \$600,000 which was established with the buyer in the fourth quarter of 2006. The assets sold primarily included transit car interior products and services for customers located in Europe. This sale resulted in a loss of approximately \$1.7 million including the working capital adjustment. This adjustment is subject to litigation and a resolution is expected sometime in late 2008.

At August 6, 2007, the sale of a joint venture in China was completed for approximately \$398,000 in cash.

**Table of Contents**

**WESTINGHOUSE AIR BRAKE TECHNOLOGIES CORPORATION**  
**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)**  
**FOR THE QUARTERLY PERIOD ENDED MARCH 31, 2008 (UNAUDITED)**

In accordance with SFAS No. 144, Accounting for Impairment or Disposal of Long-Lived Assets, the operating results of businesses that have been classified as discontinued operations for all years presented and are summarized as follows:

| <i>In thousands</i>               | <b>Three Months Ended</b> |             |
|-----------------------------------|---------------------------|-------------|
|                                   | <b>March 31,</b>          |             |
|                                   | <b>2008</b>               | <b>2007</b> |
| Net sales                         | \$                        | \$          |
| (Loss)/income before income taxes | (4)                       | (32)        |
| Income tax benefit                | 1                         |             |
| Loss from discontinued operations | \$ (3)                    | \$ (32)     |

**4. INVENTORIES**

The components of inventory, net of reserves, were:

| <i>In thousands</i> | <b>March 31,</b> | <b>December 31,</b> |
|---------------------|------------------|---------------------|
|                     | <b>2008</b>      | <b>2007</b>         |
| Raw materials       | \$ 70,936        | \$ 68,542           |
| Work-in-process     | 79,019           | 71,282              |
| Finished goods      | 36,092           | 36,153              |
| Total inventory     | \$ 186,047       | \$ 175,977          |

**5. RESTRUCTURING AND IMPAIRMENT CHARGES**

Wabtec downsized two of its Canadian plants included in the Freight segment, Stoney Creek and Wallaceburg, by moving certain products to lower-cost facilities and outsourcing. No charges were taken in 2008 and about \$1.0 million was recorded during the three months ended March 31, 2007. Total expense for restructuring and other expenses recorded to date have been \$10.4 million, comprised of the \$2.9 million for employee severance costs associated for approximately 330 salaried and hourly employees; \$4.1 million of pension and postretirement benefit curtailment for those employees; \$2.9 million related to asset impairments for structures, machinery, and equipment; and \$541,000 for goodwill impairment specific to the Wallaceburg facility. The goodwill impairment was recorded as amortization expense and other charges were recorded to cost of sales. Severance costs are contractual liabilities and payment is dependent on the waiver by or expiration of certain seniority rights of those employees. As of March 31, 2008, \$1.5 million of this amount had been paid.

About \$1.1 million of restructuring charges were recorded during the three months ended March 31, 2007 related to other Canadian operations included in the Transit segment. Total expense for severance, pension, and asset impairment recorded to date has been \$1.5 million. All charges were recorded to cost of sales. As of March 31, all but \$104,000 of these costs had been paid.

**Table of Contents**

**WESTINGHOUSE AIR BRAKE TECHNOLOGIES CORPORATION**  
**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)**  
**FOR THE QUARTERLY PERIOD ENDED MARCH 31, 2008 (UNAUDITED)**

**6. INTANGIBLES**

Goodwill was \$236.9 million and \$232.6 million at March 31, 2008 and December 31, 2007, respectively. The change in the carrying amount of goodwill by segment for the three months ended March 31, 2008 is as follows:

| <i>In thousands</i>                           | <b>Freight<br/>Group</b> | <b>Transit<br/>Group</b> | <b>Total</b> |
|---|--------------------------|--------------------------|--------------|
| Balance at December 31, 2007                  | \$ 114,829               | \$ 117,764               | \$ 232,593   |
| Adjustment to preliminary purchase allocation |                          | 206                      | 206          |
| Foreign currency impact                       | 496                      | 3,602                    | 4,098        |
| Balance at March 31, 2008                     | \$ 115,325               | \$ 121,572               | \$ 236,897   |

As of March 31, 2008 and December 31, 2007, the Company's trademarks had a net carrying amount of \$34.8 million and \$34.5 million, respectively, and the Company believes these intangibles have an indefinite life. Intangible assets of the Company, other than goodwill and trademarks, consist of the following:

| <i>In thousands</i>  | <b>March 31,<br/>2008</b> | <b>December 31,<br/>2007</b> |
|--|---------------------------|------------------------------|
| Patents and other, net of accumulated amortization of \$26,374 and \$25,620    | \$ 8,280                  | \$ 8,702                     |
| Customer relationships, net of accumulated amortization of \$1,704 and \$1,320 | 15,505                    | 15,450                       |
| Total  | \$ 23,785                 | \$ 24,152                    |

The weighted average remaining useful life of patents is 7 years and customer relationships is 13 years. Amortization expense for intangible assets was \$887,000 and \$534,000 for the three months ended March 31, 2008 and 2007, respectively.

**7. LONG-TERM DEBT**

Long-term debt consisted of the following:

| <i>In thousands</i>           | <b>March 31,<br/>2008</b> | <b>December 31,<br/>2007</b> |
|-------------------------------|---------------------------|------------------------------|
| 6.875% senior notes, due 2013 | \$ 150,000                | \$ 150,000                   |
| Capital Leases                | 231                       | 250                          |
| Total                         | 150,231                   | 150,250                      |
| Less current portion          | 70                        | 73                           |
| Long-term portion             | \$ 150,161                | \$ 150,177                   |

*Refinancing Credit Agreement*

In January 2004, the Company refinanced its existing unsecured revolving credit agreement with a consortium of commercial banks. This Refinancing Credit Agreement provided a \$175 million five-year revolving credit facility expiring in January 2009. In November 2005, the Company entered into an amendment



**Table of Contents**

**WESTINGHOUSE AIR BRAKE TECHNOLOGIES CORPORATION**

**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

**FOR THE QUARTERLY PERIOD ENDED MARCH 31, 2008 (UNAUDITED)**

to the Refinancing Credit Agreement which, among other things, extended the expiration of the agreement until December 2010. The Company entered into an amendment to its Refinancing Credit Agreement in February 2007 which permits the Company to complete any acquisitions without prior approval of the bank consortium as long as certain financial parameters and ratios are met. At March 31, 2008, the Company had available bank borrowing capacity, net of \$58.8 million of letters of credit, of approximately \$116.2 million, subject to certain financial covenant restrictions.

Refinancing Credit Agreement borrowings bear variable interest rates indexed to the indices described below. The Company did not borrow under the Refinancing Credit Agreement during the three months ended March 31, 2008 or during the year ended December 31, 2007.

Under the Refinancing Credit Agreement, the Company may elect a base interest rate or an interest rate based on the London Interbank Offered Rates of Interest ( LIBOR ). The base interest rate is the greater of LaSalle Bank National Association's prime rate or the federal funds effective rate plus 0.5% per annum. The LIBOR rate is based on LIBOR plus a margin that ranges from 62.5 to 175 basis points depending on the Company's consolidated total indebtedness to cash flow ratios. The current margin is 62.5 basis points.

The Refinancing Credit Agreement limits the Company's ability to declare or pay cash dividends and prohibits the Company from declaring or making other distributions, subject to certain exceptions. The Refinancing Credit Agreement contains various other covenants and restrictions including the following limitations: incurrence of additional indebtedness; mergers, consolidations and sales of assets and acquisitions; additional liens; sale and leasebacks; permissible investments, loans and advances; certain debt payments; capital expenditures; and imposes a minimum interest expense coverage ratio and a maximum debt to cash flow ratio.

The Refinancing Credit Agreement contains customary events of default, including payment defaults, failure of representations or warranties to be true in any material respect, covenant defaults, defaults with respect to other indebtedness of the Company, bankruptcy, certain judgments against the Company, ERISA defaults and change of control of the Company. The Refinancing Credit Agreement includes the following covenants: a minimum interest coverage ratio of 3, maximum debt to cash flow ratio of 3.25 and a minimum net worth of \$180 million plus 50% of consolidated net income since September 30, 2003. The Company is in compliance with these measurements and covenants and expects that these measurements will not be any type of limiting factor in executing our operating activities.

*6.875% Senior Notes Due August 2013*

In August 2003, the Company issued \$150 million of Senior Notes due in 2013 ( the Notes ). The Notes were issued at par. Interest on the Notes accrues at a rate of 6.875% per annum and is payable semi-annually on January 31 and July 31 of each year. The proceeds were used to repay debt outstanding under the Company's existing credit agreement, and for general corporate purposes. The principal balance is due in full at maturity.

The Notes are senior unsecured obligations of the Company and rank pari passu with all existing and future senior debt and senior to all our existing and future subordinated indebtedness of the Company. The indenture under which the Notes were issued contains covenants and restrictions which limit among other things, the following: the incurrence of indebtedness, payment of dividends and certain distributions, sale of assets, change in control, mergers and consolidations and the incurrence of liens.

During 2007, 509,800 shares were repurchased at an average price of \$35.06 per share. During the first quarter of 2008, the Company repurchased 712,900 shares of Wabtec stock at an average price of \$34.29 per share. All purchases were on the open market.

**Table of Contents****WESTINGHOUSE AIR BRAKE TECHNOLOGIES CORPORATION****NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)****FOR THE QUARTERLY PERIOD ENDED MARCH 31, 2008 (UNAUDITED)****8. EMPLOYEE BENEFIT PLANS**

Effective January 1, 2008, the Company early-adopted the measurement date (the date at which plan assets and the benefit obligation are measured) provisions of Statement of Financial Accounting Standards (SFAS) No. 158, Employers' Accounting for Defined Benefit Pension and Other Postretirement Plans—an amendment of FASB Statements No. 87, 88, 106 and 132(R) (SFAS 158). Under SFAS 158, the measurement date is required to be the Company's fiscal year-end. The Company's U.K. defined benefit pension plan previously used an October 31 measurement date. All plans are now measured as of December 31, consistent with the Company's fiscal year-end. The non-cash effect of the adoption of the measurement date provisions of SFAS 158 at January 1, 2008 decreased retained earnings by \$72,000, net of tax. There was no effect on the results of operations.

**Defined Benefit Pension Plans**

The Company sponsors defined benefit pension plans that cover certain U.S., Canadian, German and United Kingdom employees and which provide benefits of stated amounts for each year of service of the employee.

| <i>In thousands, except percentages</i> | U.S.                            |               | International                   |                 |
|---|---------------------------------|---------------|---------------------------------|-----------------|
|   | Three months ended<br>March 31, |               | Three months ended<br>March 31, |                 |
|   | 2008                            | 2007          | 2008                            | 2007            |
| <b>Net periodic benefit cost</b>        |                                 |               |                                 |                 |
| Service cost                            | \$ 76                           | \$ 88         | \$ 888                          | \$ 922          |
| Interest cost                           | 691                             | 672           | 1,921                           | 1,626           |
| Expected return on plan assets          | (833)                           | (775)         | (2,220)                         | (1,802)         |
| Net amortization/deferrals              | 339                             | 403           | 369                             | 391             |
| Settlement loss recognized              |                                 |               | 132                             |                 |
| <b>Net periodic benefit cost</b>        | <b>\$ 273</b>                   | <b>\$ 388</b> | <b>\$ 1,090</b>                 | <b>\$ 1,137</b> |

**Assumptions**

|                                   |       |       |       |       |
|-----------------------------------|-------|-------|-------|-------|
| Discount rate                     | 6.35% | 5.80% | 5.62% | 5.11% |
| Expected long-term rate of return | 8.00% | 8.00% | 7.17% | 6.70% |
| Rate of compensation increase     | 3.00% | 3.00% | 3.84% | 3.62% |

The Company's funding methods are based on governmental requirements and differ from those methods used to recognize pension expense, which is primarily based on the projected unit credit method applied in the accompanying financial statements. The Company does not expect to contribute to the U.S. plan and expects to contribute \$6.7 million to the international plans during 2008.

Table of Contents

**WESTINGHOUSE AIR BRAKE TECHNOLOGIES CORPORATION**  
**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)**  
**FOR THE QUARTERLY PERIOD ENDED MARCH 31, 2008 (UNAUDITED)**

**Post Retirement Benefit Plans**

In addition to providing pension benefits, the Company has provided certain unfunded postretirement health care and life insurance benefits for a portion of North American employees. The Company is not obligated to pay health care and life insurance benefits to individuals who had retired prior to 1990.

| <i>In thousands, except percentages</i> | U.S.<br>Three months ended<br>March 31, |               | International<br>Three months ended<br>March 31, |               |
|---|---|---------------|--|---------------|
|   | 2008                                    | 2007          | 2008   | 2007          |
| <b>Net periodic benefit cost</b>        |   |               |  |               |
| Service cost                            | \$ 50                                   | \$ 58         | \$ 13  | \$ 57         |
| Interest cost                           | 495                                     | 528           | 53   | 88            |
| Net amortization/deferrals              | (226)                                   | (83)          | (103)  | 57            |
| <b>Net periodic benefit cost</b>        | <b>\$ 319</b>                           | <b>\$ 503</b> | <b>\$ (37)</b>                                   | <b>\$ 202</b> |

**Assumptions**

|               |       |       |       |       |
|---------------|-------|-------|-------|-------|
| Discount rate | 6.35% | 5.80% | 5.50% | 5.25% |
|---------------|-------|-------|-------|-------|

**9. STOCK-BASED COMPENSATION**

As of March 31, 2008, the Company maintains employee stock-based compensation plans for stock options, restricted stock, and incentive stock awards as governed by the 2000 Stock Incentive Plan, as amended (the 2000 Plan). The Company also maintains a Non-Employee Directors' Fee and Stock Option Plan (Directors Plan).

Stock-based compensation expense was \$1.8 million and \$2.1 million for the three months ended March 31, 2008 and 2007, respectively. Included in the stock-based compensation expense for 2008 above is \$179,000 of expense related to stock options, \$626,000 related to restricted stock, and \$945,000 related to incentive stock awards. At March 31, 2008, unamortized compensation expense related to those stock options, restricted shares and incentive stock awards expected to vest totaled \$19.0 million and will be recognized over a weighted average period of 2.3 years.

**Stock Options** Under the 2000 Plan, stock options are granted to eligible employees at the fair market value, which is the average of the high and low Wabtec stock price on the date of grant. Generally, the options become exercisable over a three or four year vesting period and expire ten years from the date of grant. Options issued under the Directors Plan become exercisable over a three-year vesting period and expire ten years from the date of grant.

The following table summarizes the Company's stock option activity and related information for both the 2000 Plan and Directors Plan for the three months ended March 31, 2008:

| Options | Weighted<br>Average<br>Exercise<br>Price | Weighted Average<br>Remaining<br>Contractual Life | Aggregate<br>intrinsic value<br>(in thousands) |
|---------|--|---|--|
|---------|--|---|--|

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|                                  |           |          |     |           |
|----------------------------------|-----------|----------|-----|-----------|
| Outstanding at December 31, 2007 | 1,009,494 | \$ 14.61 | 5.2 | \$ 20,022 |
| Granted                          | 252,000   | 34.72    |     | 500       |
| Exercised                        | (21,507)  | 13.10    |     | (508)     |
| Canceled                         | (6,667)   | 17.07    |     | (131)     |
| Outstanding at March 31, 2008    | 1,233,320 | \$ 18.73 | 6.0 | \$ 22,165 |
| Exercisable at March 31, 2008    | 942,312   | \$ 13.95 | 4.8 | \$ 21,433 |

**Table of Contents**

**WESTINGHOUSE AIR BRAKE TECHNOLOGIES CORPORATION**  
**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)**  
**FOR THE QUARTERLY PERIOD ENDED MARCH 31, 2008 (UNAUDITED)**

The fair value of each option grant is estimated on the date of grant using the Black-Scholes option-pricing model with the following weighted-average assumptions:

|                         | Three months ended<br>March 31, |      |
|-------------------------|---------------------------------|------|
|                         | 2008                            | 2007 |
| Dividend yield          | .3%                             | .3%  |
| Risk-free interest rate | 3.7%                            | 4.7% |
| Stock price volatility  | 33.9                            | 40.7 |
| Expected life (years)   | 5.0                             | 5.0  |

The dividend yield is based on the Company's dividend rate and the current market price of the underlying common stock at the date of grant. Expected life in years is determined from historical stock option exercise data. Expected volatility is based on the historical volatility of the Company's stock. The risk-free interest rate is based on the U.S. Treasury bond rates for the expected life of the option.

**Restricted Stock and Incentive Stock Awards** Under the 2000 Plan, the Company adopted a restricted stock plan in 2006. Eligible employees are granted restricted stock that generally vests over three or four years from the date of grant.

In addition, the Company has issued incentive stock awards to eligible employees that vest upon attainment of certain cumulative three year performance goals. The incentive stock awards included in the table below represent the maximum number of shares that may ultimately vest. As of March 31, 2008, based on the Company's performance, we estimate that the majority of these stock awards will vest and have recorded compensation expense accordingly. If our estimate of the number of these stock awards expected to vest changes in a future accounting period, compensation expense could be reduced and will be recognized over the remaining vesting period.

Compensation expense for the restricted stock and incentive stock awards is based on the closing price of the Company's common stock on the date of grant and recognized over the applicable vesting period.

The following table summarizes the restricted stock and incentive stock awards activity and related information for the three months ended March 31, 2008:

|                                  | Restricted<br>Stock | Incentive<br>Stock<br>Awards | Weighted<br>Average Grant<br>Date Fair<br>Value |
|----------------------------------|---------------------|------------------------------|---|
| Outstanding at December 31, 2007 | 301,500             | 694,049                      | \$ 29.65  |
| Granted                          | 72,500              | 291,000                      | 34.85   |
| Vested                           | (82,958)            | (243,913)                    | 20.51   |
| Canceled                         | (16,500)            | (51,470)                     | 27.16   |
| Outstanding at March 31, 2008    | 274,542             | 689,666                      | \$ 34.88  |

**10. INCOME TAXES**

The overall effective income tax rate was 37.5% and 37.2% for the three months ended March 31, 2008 and 2007, respectively.



**Table of Contents**

**WESTINGHOUSE AIR BRAKE TECHNOLOGIES CORPORATION**  
**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)**  
**FOR THE QUARTERLY PERIOD ENDED MARCH 31, 2008 (UNAUDITED)**

The Company adopted the provisions of Financial Accounting Standards Board Interpretation No. 48 Accounting for Uncertainty in Income Taxes ( FIN 48 ) an interpretation of FASB Statement No. 109 on January 1, 2007. FIN 48 clarifies the accounting for uncertainty in income taxes.

As of December 31, 2007, the liability for income taxes associated with uncertain tax positions was \$17.2 million, of which \$10.6 million, if recognized, would favorably affect the Company's effective tax rate. These amounts did not materially change as of March 31, 2008.

The Company includes interest and penalties related to uncertain tax positions in income tax expense. As of December 31, 2007, the Company has accrued approximately \$3.3 million of interest and \$1.8 million of penalties related to uncertain tax positions. These amounts did not materially change as of March 31, 2008.

In April 2008, the Internal Revenue Service completed its audit of the tax year ended December 31, 2004 without change to the tax as reported by the Company. With limited exception, the Company is no longer subject to examination by various U.S. and foreign taxing authorities for years before 2003.

At this time, the Company believes that it is reasonably possible that unrecognized tax benefits may significantly change within the next twelve months. The approximate range is \$3.2 million to \$4.2 million based on the expiration of statutory review periods and current examinations.

**11. EARNINGS PER SHARE**

The computation of earnings per share is as follows:

| <i>In thousands, except per share</i>                               | <b>Three Months Ended<br/>March 31,</b> |             |
|---|---|-------------|
|   | <b>2008</b>                             | <b>2007</b> |
| <b>Basic earnings per share</b>                                     |   |             |
| Income from continuing operations applicable to common shareholders | \$ 32,513                               | \$ 25,554   |
| Divided by  |   |             |
| Weighted average shares outstanding                                 | 48,379                                  | 48,302      |
| Basic earnings from continuing operations per share                 | \$ 0.67                                 | \$ 0.53     |
| <b>Diluted earnings per share</b>                                   |   |             |
| Income from continuing operations applicable to common shareholders | \$ 32,513                               | \$ 25,554   |
| Divided by sum of the   |   |             |
| Weighted average shares outstanding                                 | 48,379                                  | 48,302      |
| Conversion of dilutive stock options and non-vested stock           | 658                                     | 593         |
| Diluted shares outstanding  | 49,037                                  | 48,895      |
| Diluted earnings from continuing operations per share               | \$ 0.66                                 | \$ 0.52     |

**Table of Contents**

**WESTINGHOUSE AIR BRAKE TECHNOLOGIES CORPORATION**  
**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)**  
**FOR THE QUARTERLY PERIOD ENDED MARCH 31, 2008 (UNAUDITED)**

**12. WARRANTIES**

The following table reconciles the changes in the Company's product warranty reserve:

| <i>In thousands</i>                                 | <b>Three Months Ended<br/>March 31,</b> |             |
|---|---|-------------|
|   | <b>2008</b>                             | <b>2007</b> |
| Balance at December 31, 2007 and 2006, respectively | \$ 22,314                               | \$ 17,399   |
| Warranty provision                                  | 6,463                                   | 2,750       |
| Warranty claim payments                             | (2,437)                                 | (3,046)     |
| Balance at March 31, 2008 and 2007, respectively    | \$ 26,340                               | \$ 17,103   |

**13. FAIR VALUE MEASUREMENT**

In September 2006, the FASB issued SFAS No. 157, Fair Value Measurements, (SFAS 157), which is effective for fiscal years beginning after November 15, 2007 and for interim periods within those years. This statement defines fair value, establishes a framework for measuring fair value and expands the related disclosure requirements. This statement is also applicable under other accounting pronouncements that require or permit fair value measurements. The statement indicates, among other things, that a fair value measurement assumes that the transaction to sell an asset or transfer a liability occurs in the principal market for the asset or liability or, in the absence of a principal market, the most advantageous market for the asset or liability. SFAS 157 defines fair value based upon an exit price model.

Relative to SFAS 157, the FASB issued FASB Staff Positions (FSP) 157-1 and 157-2. FSP 157-1 amends SFAS 157 to exclude SFAS No. 13, Accounting for Leases, (SFAS 13) and its related interpretive accounting pronouncements that address leasing transactions, while FSP 157-2 delays the effective date of the application of SFAS 157 to fiscal years beginning after November 15, 2008 for all nonfinancial assets and nonfinancial liabilities that are recognized or disclosed at fair value in the financial statements on a nonrecurring basis.

The Company adopted SFAS 157 as of January 1, 2008, with the exception of the application of the statement to non-recurring nonfinancial assets and nonfinancial liabilities. Non-recurring nonfinancial assets and nonfinancial liabilities for which the Company has not applied the provisions of SFAS 157 include those measured at fair value in goodwill impairment testing, indefinite lived intangible assets measured at fair value for impairment testing, asset retirement obligations initially measured at fair value, and those initially measured at fair value in a business combination. The implementation of SFAS 157 for financial assets and financial liabilities did not have a material impact on the Company's consolidated financial position and results of operations. The Company is currently evaluating the impact of adopting SFAS 157 for nonfinancial assets and nonfinancial liabilities.

**Valuation Hierarchy.** SFAS 157 establishes a valuation hierarchy for disclosure of the inputs to valuation used to measure fair value. This hierarchy prioritizes the inputs into three broad levels as follows. Level 1 inputs are quoted prices (unadjusted) in active markets for identical assets or liabilities. Level 2 inputs are quoted prices for similar assets and liabilities in active markets or inputs that are observable for the asset or liability, either directly or indirectly through market corroboration, for substantially the full term of the financial instrument. Level 3 inputs are unobservable inputs based on the Company's assumptions used to measure assets and liabilities at fair value. A financial asset or liability's classification within the hierarchy is determined based on the lowest level input that is significant to the fair value measurement.



**Table of Contents**

**WESTINGHOUSE AIR BRAKE TECHNOLOGIES CORPORATION**  
**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)**  
**FOR THE QUARTERLY PERIOD ENDED MARCH 31, 2008 (UNAUDITED)**

The following table provides the assets and liabilities carried at fair value measured on a recurring basis as of March 31, 2008:

| <i>In thousands</i>                | Fair Value Measurements at March 31, 2008 Using<br>Quoted Prices in |   |   |  |
|------------------------------------|---|---|---|--|
|                                    | Total Carrying<br>Value at<br>March 31,<br>2008                     | Active Markets for<br>Identical<br>Assets<br>(Level<br>1) | Significant Other<br>Observable Inputs<br>(Level 2) | Significant<br>Unobservable<br>Inputs<br>(Level 3) |
| Foreign currency forward contracts | \$ 696  | \$  | \$ 696  | \$   |
| Total                              | \$ 696  | \$  | \$ 696  | \$   |

As a result of our global operating activities, the Company is exposed to market risks from changes in foreign currency exchange rates, which may adversely affect our operating results and financial position. When deemed appropriate, the Company minimizes these risks through entering into foreign currency forward contracts. The foreign currency forward contracts are valued using broker quotations, or market transactions in either the listed or over-the counter markets. As such, these derivative instruments are classified within level 2.

**14. COMMITMENTS AND CONTINGENCIES**

Claims have been filed against the Company and certain of its affiliates in various jurisdictions across the United States by persons alleging bodily injury as a result of exposure to asbestos-containing products. Since 2000, the number of such claims has increased and the resolution of these claims may take a significant period of time. Most of these claims have been made against our wholly owned subsidiary, Railroad Friction Products Corporation (RFPC), and are based on a product sold by RFPC prior to the time that the Company acquired any interest in RFPC. On April 17, 2005, a claim against the Company by a former stockholder of RFPC contending that the Company assumed that entity's liability for asbestos claims arising from exposure to RFPC's product was resolved in the Company's favor.

Most of these claims, including all of the RFPC claims, are submitted to insurance carriers for defense and indemnity or to non-affiliated companies that retain the liabilities for the asbestos-containing products at issue. We cannot, however, assure that all these claims will be fully covered by insurance or that the indemnitors will remain financially viable. Our ultimate legal and financial liability with respect to these claims, as is the case with other pending litigation, cannot be estimated.

It is Management's belief that the potential range of loss for asbestos-related bodily injury cases is not reasonably determinable at present for a variety of factors, including: (1) the limited asbestos case settlement history of the Company's wholly owned subsidiary, RFPC; (2) the unpredictable nature of personal injury litigation in general; and (3) the uncertainty of asbestos litigation in particular. Despite this uncertainty, and although the results of the Company's operations and cash flows for any given period could be adversely affected by asbestos-related lawsuits, Management believes that the final resolution of the Company's asbestos-related cases will not be material to the Company's overall financial position, results of operations and cash flows. In general, this belief is based upon: (1) Wabtec's and RFPC's limited history of settlements and dismissals of asbestos-related cases to date; (2) the inability of many plaintiffs to establish any exposure or causal relationship to RFPC's product; and (3) the inability of many plaintiffs to demonstrate any identifiable injury or compensable loss.

**Table of Contents**

**WESTINGHOUSE AIR BRAKE TECHNOLOGIES CORPORATION**

**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

**FOR THE QUARTERLY PERIOD ENDED MARCH 31, 2008 (UNAUDITED)**

More specifically, as to RFPC, Management's belief that any losses due to asbestos-related cases would not be material is also based on the fact that RFPC owns insurance which provides coverage for asbestos-related bodily injury claims. To date, RFPC's insurers have provided RFPC with defense and indemnity in these actions. As to Wabtec and its divisions, Management's belief that asbestos-related cases will not have a material impact is also based on its position that it has no legal liability for asbestos-related bodily injury claims, and that the former owners of Wabtec's assets retained asbestos liabilities for the products at issue. To date, Wabtec has been able to successfully defend itself on this basis, including two arbitration decisions and a judicial opinion, all of which confirmed Wabtec's position that it did not assume any asbestos liabilities from the former owners of certain Wabtec assets. Although Wabtec has incurred defense and administrative costs in connection with asbestos bodily injury actions, these costs have not been material, and the Company has no information that would suggest these costs would become material in the foreseeable future.

In March 2006, Management began an internal investigation related to business transactions conducted by a subsidiary, Pioneer Friction Limited (Pioneer), in West Bengal, India. Through an internal compliance review, Management discovered that disbursements were made which may be in violation of applicable laws and regulations. Pioneer is a fourth-tier subsidiary of Wabtec; two of the intermediate subsidiaries are Australian companies which are, in turn, owned by a U.S. holding company. The Company has entered into a non-prosecution agreement with the United States Department of Justice and has paid a penalty of \$300,000. The Company has reached a civil settlement with the Securities and Exchange Commission and will pay a penalty of \$377,000.

On October 18, 2007, Faiveley Transport Malmo AB filed a request for arbitration with the International Chamber of Commerce alleging breach of contract and trade secret violations relating to the Company's manufacture and sale of certain components. The components at issue are limited in number and used in the transit industry. On that same day, Faiveley also filed a related proceeding against the Company in the United States District Court for the Southern District of New York, requesting a preliminary injunction in aid of the arbitration. In both forums, Faiveley seeks to prevent the Company from manufacturing and selling the subject components until the arbitration panel decides Faiveley's claim. In the arbitration, Faiveley also seeks an unspecified amount of damages. The Company's motion and subsequent appeal to dismiss the federal court action on jurisdictional grounds were denied. The federal court has scheduled a hearing on Faiveley's injunction request for late July, 2008. The arbitration panel expects to conduct its hearing on the underlying breach of contract issue in February, 2009. The Company denies Faiveley's allegations and does not believe that it has any material legal liability in this matter; it will vigorously contest both proceedings.

The Company is subject to a number of other commitments and contingencies as described in its Annual Report on Form 10-K for the Year Ended December 31, 2007, filed on February 29, 2008. During the first three months of 2008, there were no material changes to the information described in Note 18 therein.

**15. SEGMENT INFORMATION**

Wabtec has two reportable segments—the Freight Group and the Transit Group. The key factors used to identify these reportable segments are the organization and alignment of the Company's internal operations, the nature of the products and services, and customer type. The business segments are:

**Freight Group** manufactures products and provides services geared primarily to the production and operation of freight cars and locomotives, including braking control equipment, on-board electronic components and train coupler equipment.

**Table of Contents****WESTINGHOUSE AIR BRAKE TECHNOLOGIES CORPORATION****NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)****FOR THE QUARTERLY PERIOD ENDED MARCH 31, 2008 (UNAUDITED)**

**Transit Group** consists of products for passenger transit vehicles and locomotives (typically subways, commuter rail and buses) that include braking, coupling, monitoring systems, climate control and door equipment engineered to meet individual customer specifications, as well as commuter rail locomotives.

The Company evaluates its business segments' operating results based on income from operations. Corporate activities include general corporate expenses, elimination of intersegment transactions, interest income and expense and other unallocated charges. Since certain administrative and other operating expenses and other items have not been allocated to business segments, the results in the following tables are not necessarily a measure computed in accordance with generally accepted accounting principles and may not be comparable to other companies.

Segment financial information for the three months ended March 31, 2008 is as follows:

| <i>In thousands</i>  | <b>Freight<br/>Group</b> | <b>Transit<br/>Group</b> | <b>Corporate<br/>Activities and<br/>Elimination</b> | <b>Total</b>      |
|--|--------------------------|--------------------------|---|-------------------|
| Sales to external customers                                  | \$ 191,766               | \$ 191,561               | \$  | \$ 383,327        |
| Intersegment sales/(elimination)                             | 4,543                    | 444                      | (4,987)   |                   |
| <b>Total sales</b>   | <b>\$ 196,309</b>        | <b>\$ 192,005</b>        | <b>\$ (4,987)</b>                                   | <b>\$ 383,327</b> |
| Income (loss) from operations                                | \$ 36,009                | \$ 22,432                | \$ (4,555)  | \$ 53,886         |
| Interest expense and other, net                              |                          |                          | (1,864)   | (1,864)           |
| Income (loss) from continuing operations before income taxes | \$ 36,009                | \$ 22,432                | \$ (6,419)  | \$ 52,022         |

Segment financial information for the three months ended March 31, 2007 is as follows:

| <i>In thousands</i>  | <b>Freight<br/>Group</b> | <b>Transit<br/>Group</b> | <b>Corporate<br/>Activities and<br/>Elimination</b> | <b>Total</b>      |
|--|--------------------------|--------------------------|---|-------------------|
| Sales to external customers                                  | \$ 184,667               | \$ 129,597               | \$  | \$ 314,264        |
| Intersegment sales/(elimination)                             | 3,704                    | 222                      | (3,926)   |                   |
| <b>Total sales</b>   | <b>\$ 188,371</b>        | <b>\$ 129,819</b>        | <b>\$ (3,926)</b>                                   | <b>\$ 314,264</b> |
| Income (loss) from operations                                | \$ 35,485                | \$ 10,615                | \$ (3,836)  | \$ 42,264         |
| Interest expense and other, net                              |                          |                          | (1,592)   | (1,592)           |
| Income (loss) from continuing operations before income taxes | \$ 35,485                | \$ 10,615                | \$ (5,428)  | \$ 40,672         |

**Table of Contents**

**WESTINGHOUSE AIR BRAKE TECHNOLOGIES CORPORATION**  
**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)**  
**FOR THE QUARTERLY PERIOD ENDED MARCH 31, 2008 (UNAUDITED)**

Sales by product is as follows:

| <i>In thousands</i>                      | <b>Three Months Ended<br/>March 31,</b> |                   |
|--|---|-------------------|
|  | <b>2008</b>                             | <b>2007</b>       |
| Brake Products                           | \$ 119,692                              | \$ 108,586        |
| Remanufacturing, Overhaul & Build        | 94,692                                  | 71,386            |
| Freight Electronics & Specialty Products | 93,883                                  | 87,269            |
| Other                                    | 50,994                                  | 45,556            |
| Transit Products                         | 48,552                                  | 26,487            |
| Intercompany sales between products      | (24,486)                                | (25,020)          |
| <b>Total Sales</b>                       | <b>\$ 383,327</b>                       | <b>\$ 314,264</b> |

**16. GUARANTOR SUBSIDIARIES FINANCIAL INFORMATION**

Effective August 2003, the Company issued \$150 million of Senior Notes due in 2013 ( Notes ). The obligations under the Notes are fully and unconditionally guaranteed by all U.S. subsidiaries as guarantors. In accordance with positions established by the Securities and Exchange Commission, the following shows separate financial information with respect to the parent, the guarantor subsidiaries and the non-guarantor subsidiaries. The principal elimination entries eliminate investment in subsidiaries and certain intercompany balances and transactions.

Balance Sheet as of March 31, 2008:

| <i>In thousands</i>           | <b>Parent</b>       | <b>Guarantors</b> | <b>Non-Guarantors</b> | <b>Elimination</b>    | <b>Consolidated</b> |
|-------------------------------|---------------------|-------------------|-----------------------|-----------------------|---------------------|
| Cash and Cash Equivalents     | \$ 30,047           | \$ 5,330          | \$ 139,456            | \$                    | \$ 174,833          |
| Accounts Receivable           | 184                 | 189,269           | 96,897                |                       | 286,350             |
| Inventories                   |                     | 115,958           | 70,089                |                       | 186,047             |
| Other Current Assets          | 25,671              | 3,420             | 4,543                 |                       | 33,634              |
| <b>Total Current Assets</b>   | <b>55,902</b>       | <b>313,977</b>    | <b>310,985</b>        |                       | <b>680,864</b>      |
| Property, Plant and Equipment | 2,376               | 100,506           | 79,136                |                       | 182,018             |
| Goodwill                      | 7,980               | 150,479           | 78,438                |                       | 236,897             |
| Investment in Subsidiaries    | 1,384,475           | 222,241           | 59,850                | (1,666,566)           |                     |
| Other Intangibles             | 1,156               | 46,039            | 11,432                |                       | 58,627              |
| Other Long Term Assets        | (1,415)             | 397               | 20,407                |                       | 19,389              |
| <b>Total Assets</b>           | <b>\$ 1,450,474</b> | <b>\$ 833,639</b> | <b>\$ 560,248</b>     | <b>\$ (1,666,566)</b> | <b>\$ 1,177,795</b> |
| <b>Current Liabilities</b>    | <b>\$ 4,917</b>     | <b>\$ 195,376</b> | <b>\$ 90,293</b>      | <b>\$</b>             | <b>\$ 290,586</b>   |
| Intercompany                  | 606,414             | (654,526)         | 48,112                |                       |                     |
| Long-Term Debt                | 150,000             | 161               |                       |                       | 150,161             |
| Other Long Term Liabilities   | 53,453              | 15,156            | 32,749                |                       | 101,358             |

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|   |              |            |            |                |              |
|---|--------------|------------|------------|----------------|--------------|
| Total Liabilities                         | 814,784      | (443,833)  | 171,154    |                | 542,105      |
| Stockholders Equity                       | 635,690      | 1,277,472  | 389,094    | (1,666,566)    | 635,690      |
| Total Liabilities and Stockholders Equity | \$ 1,450,474 | \$ 833,639 | \$ 560,248 | \$ (1,666,566) | \$ 1,177,795 |

**Table of Contents**

**WESTINGHOUSE AIR BRAKE TECHNOLOGIES CORPORATION**  
**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)**  
**FOR THE QUARTERLY PERIOD ENDED MARCH 31, 2008 (UNAUDITED)**

Balance Sheet as of December 31, 2007:

| <i>In thousands</i>                               | Parent              | Guarantors        | Non-Guarantors    | Elimination           | Consolidated        |
|---|---------------------|-------------------|-------------------|-----------------------|---------------------|
| Cash and Cash Equivalents                         | \$ 82,911           | \$ 10,004         | \$ 141,774        | \$                    | \$ 234,689          |
| Accounts Receivable                               | 135                 | 150,662           | 71,438            |                       | 222,235             |
| Inventories                                       |                     | 108,958           | 67,019            |                       | 175,977             |
| Other Current Assets                              | 24,703              | 3,530             | 4,633             |                       | 32,866              |
| <b>Total Current Assets</b>                       | <b>107,749</b>      | <b>273,154</b>    | <b>284,864</b>    |                       | <b>665,767</b>      |
| Property, Plant and Equipment                     | 2,493               | 100,806           | 79,138            |                       | 182,437             |
| Goodwill  | 7,980               | 151,297           | 73,316            |                       | 232,593             |
| Investment in Subsidiaries                        | 1,311,343           | 223,145           | 59,850            | (1,594,338)           |                     |
| Other Intangibles                                 | 1,354               | 46,602            | 10,717            |                       | 58,673              |
| Other Long Term Assets                            | (1,526)             | 693               | 20,065            |                       | 19,232              |
| <b>Total Assets</b>                               | <b>\$ 1,429,393</b> | <b>\$ 795,697</b> | <b>\$ 527,950</b> | <b>\$ (1,594,338)</b> | <b>\$ 1,158,702</b> |
| Current Liabilities                               | \$ 1,576            | \$ 203,938        | \$ 89,721         | \$                    | \$ 295,235          |
| Intercompany                                      | 608,282             | (644,920)         | 36,638            |                       |                     |
| Long-Term Debt                                    | 150,000             | 177               |                   |                       | 150,177             |
| Other Long Term Liabilities                       | 52,267              | 13,445            | 30,310            |                       | 96,022              |
| <b>Total Liabilities</b>                          | <b>812,125</b>      | <b>(427,360)</b>  | <b>156,669</b>    |                       | <b>541,434</b>      |
| Stockholders' Equity                              | 617,268             | 1,223,057         | 371,281           | (1,594,338)           | 617,268             |
| <b>Total Liabilities and Stockholders' Equity</b> | <b>\$ 1,429,393</b> | <b>\$ 795,697</b> | <b>\$ 527,950</b> | <b>\$ (1,594,338)</b> | <b>\$ 1,158,702</b> |

Income Statement for the Three Months Ended March 31, 2008:

| <i>In thousands</i>            | Parent          | Guarantors    | Non-Guarantors | Elimination(1) | Consolidated   |
|--------------------------------|-----------------|---------------|----------------|----------------|----------------|
| Net Sales                      | \$              | \$ 287,231    | \$ 126,201     | \$ (30,105)    | \$ 383,327     |
| Cost Of Sales                  | (219)           | (196,777)     | (104,233)      | 23,117         | (278,112)      |
| <b>Gross (Loss) Profit</b>     | <b>(219)</b>    | <b>90,454</b> | <b>21,968</b>  | <b>(6,988)</b> | <b>105,215</b> |
| Operating Expenses             | (15,945)        | (24,951)      | (10,433)       |                | (51,329)       |
| <b>Operating (Loss) Profit</b> | <b>(16,164)</b> | <b>65,503</b> | <b>11,535</b>  | <b>(6,988)</b> | <b>53,886</b>  |
| Interest (Expense) Income      | (4,825)         | 2,391         | 953            |                | (1,481)        |
| Other (Expense) Income         | (223)           | 1,592         | (1,752)        |                | (383)          |
| Equity Earnings                | 65,014          | 7,035         |                | (72,049)       |                |
|                                | 43,802          | 76,521        | 10,736         | (79,037)       | 52,022         |

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|   |           |           |          |             |           |
|---|-----------|-----------|----------|-------------|-----------|
| Income (Loss) From Continuing Operations Before |           |           |          |             |           |
| Income Tax                                      |           |           |          |             |           |
| Income Tax Expense                              | (11,292)  | (3,744)   | (4,473)  |             | (19,509)  |
| Income (Loss) From Continuing Operations        | 32,510    | 72,777    | 6,263    | (79,037)    | 32,513    |
| Loss from discontinued operations (net of tax)  |           |           | (3)      |             | (3)       |
| Net income (loss)                               | \$ 32,510 | \$ 72,777 | \$ 6,260 | \$ (79,037) | \$ 32,510 |

(1) Includes elimination of gross profit realized with certain intercompany transactions between Guarantor and Non-Guarantor subsidiaries.

**Table of Contents**

**WESTINGHOUSE AIR BRAKE TECHNOLOGIES CORPORATION**  
**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)**  
**FOR THE QUARTERLY PERIOD ENDED MARCH 31, 2008 (UNAUDITED)**

Income Statement for the Three Months Ended March 31, 2007:

| <i>In thousands</i>   | <b>Parent</b> | <b>Guarantors</b> | <b>Non-Guarantors</b> | <b>Elimination(1)</b> | <b>Consolidated</b> |
|---|---------------|-------------------|-----------------------|-----------------------|---------------------|
| Net Sales   | \$            | \$ 242,379        | \$ 104,550            | \$ (32,665)           | \$ 314,264          |
| Cost of Sales   | 1,045         | (162,050)         | (89,859)              | 23,166                | (227,698)           |
| Gross Profit (Loss)   | 1,045         | 80,329            | 14,691                | (9,499)               | 86,566              |
| Operating Expenses  | (11,189)      | (23,027)          | (10,086)              |                       | (44,302)            |
| Operating (Loss) Profit                                       | (10,144)      | 57,302            | 4,605                 | (9,499)               | 42,264              |
| Interest (Expense) Income                                     | (4,067)       | 2,709             | 575                   |                       | (783)               |
| Other (Expense) Income  | (399)         | 438               | (848)                 |                       | (809)               |
| Equity Earnings   | 48,581        | 1,706             |                       | (50,287)              |                     |
| Income (Loss) From Continuing Operations Before<br>Income Tax | 33,971        | 62,155            | 4,332                 | (59,786)              | 40,672              |
| Income Tax Expense  | (8,449)       | (4,050)           | (2,619)               |                       | (15,118)            |
| Income (Loss) From Continuing Operations                      | 25,522        | 58,105            | 1,713                 | (59,786)              | 25,554              |
| Loss From Discontinued Operations (Net of Tax)                |               |                   | (32)                  |                       | (32)                |
| Net Income (Loss)   | \$ 25,522     | \$ 58,105         | \$ 1,681              | \$ (59,786)           | \$ 25,522           |

(1) Includes elimination of gross profit realized with certain intercompany transactions between Guarantor and Non-Guarantor subsidiaries.  
Condensed Statement of Cash Flows for the Three Months Ended March 31, 2008:

| <i>In thousands</i>                                     | <b>Parent</b> | <b>Guarantors</b> | <b>Non-Guarantors</b> | <b>Elimination</b> | <b>Consolidated</b> |
|---|---------------|-------------------|-----------------------|--------------------|---------------------|
| Net Cash (Used for) Provided by Operating<br>Activities | \$ (26,112)   | \$ 69,686         | \$ 1,574              | \$ (79,037)        | \$ (33,889)         |
| Net Cash Used for Investing Activities                  | (2,181)       | (1,583)           | (74)                  |                    | (3,838)             |
| Net Cash Provided by (Used for) Financing<br>Activities | (24,571)      | (72,777)          | (6,260)               | 79,037             | (24,571)            |
| Effect of Changes in Currency Exchange Rates            |               |                   | 2,442                 |                    | 2,442               |
| Decrease in Cash  | (52,864)      | (4,674)           | (2,318)               |                    | (59,856)            |
| Cash, Beginning of Year                                 | 82,911        | 10,004            | 141,774               |                    | 234,689             |
| Cash, End of Period                                     | \$ 30,047     | \$ 5,330          | \$ 139,456            | \$                 | \$ 174,833          |





**Table of Contents**

**WESTINGHOUSE AIR BRAKE TECHNOLOGIES CORPORATION**  
**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)**  
**FOR THE QUARTERLY PERIOD ENDED MARCH 31, 2008 (UNAUDITED)**

Condensed Statement of Cash Flows for the Three Months Ended March 31, 2007:

| <i>In thousands</i>                                  | Parent     | Guarantors | Non-Guarantors | Elimination | Consolidated |
|--|------------|------------|----------------|-------------|--------------|
| Net Cash Provided by (Used for) Operating Activities | \$ 11,180  | \$ 57,109  | \$ 10,249      | \$ (59,786) | \$ 18,752    |
| Net Cash Provided by (Used for) Investing Activities | 6          | (1,744)    | (1,669)        |             | (3,407)      |
| Net Cash Provided by (Used for) Financing Activities | 1,681      | (58,105)   | (1,681)        | 59,786      | 1,681        |
| Effect of Changes in Currency Exchange Rates         |            |            | 1,474          |             | 1,474        |
| Increase (Decrease) in Cash                          | 12,867     | (2,740)    | 8,373          |             | 18,500       |
| Cash, Beginning of Year                              | 106,233    | (231)      | 81,977         |             | 187,979      |
| Cash, End of Period                                  | \$ 119,100 | \$ (2,971) | \$ 90,350      | \$          | \$ 206,479   |

**17. OTHER EXPENSE, NET**

The components of other expense are as follows:

| <i>In thousands</i>         | Three Months Ended<br>March 31, |          |
|-----------------------------|---------------------------------|----------|
|                             | 2008                            | 2007     |
| Foreign currency loss       | \$ (342)                        | \$ (750) |
| Other miscellaneous expense | (41)                            | (59)     |
| Total other expense         | \$ (383)                        | \$ (809) |

## **Table of Contents**

### **Item 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS**

*The following discussion should be read in conjunction with the information in the unaudited condensed consolidated financial statements and notes thereto included herein and Westinghouse Air Brake Technologies Corporation's Financial Statements and Management's Discussion and Analysis of Financial Condition and Results of Operations included in its 2007 Annual Report on Form 10-K, filed February 29, 2008.*

#### **OVERVIEW**

Wabtec is one of the world's largest providers of value-added, technology-based products and services for the global rail industry. Our products are found on virtually all U.S. locomotives, freight cars and passenger transit vehicles, as well as in more than 100 countries throughout the world. Our products enhance safety, improve productivity and reduce maintenance costs for customers, and many of our core products and services are essential in the safe and efficient operation of freight rail and passenger transit vehicles. Wabtec is a global company with operations in 12 countries. In the first three months of 2008, about 44% of the Company's revenues came from customers outside the U.S.

#### *Management Review and Future Outlook*

Wabtec's long-term financial goals are to generate free cash flow in excess of net income, maintain a strong credit profile while minimizing our overall cost of capital, increase margins through strict attention to cost controls, and increase revenues through a focused growth strategy, including global and market expansion, new products and technologies, aftermarket products and services, and acquisitions. In addition, Management evaluates the Company's short-term operational performance through measures such as quality and on-time delivery.

The Company monitors a variety of factors and statistics to gauge market activity. The freight rail industry is largely driven by general economic conditions, which can cause fluctuations in rail traffic. Based on those fluctuations, railroads can increase or decrease purchases of new locomotive and freight cars.

In 2008, the Company expects conditions to remain generally favorable in its passenger transit rail markets and expects its freight rail markets to remain stable, but subject to changes in overall economic conditions. Through mid-April 2008, revenue ton-miles increased 2.2%, compared to the same period in 2007. Demand for new locomotives is expected to be slightly higher than in 2007, while demand for new freight cars is expected to be lower. Less than 20% of the Company's revenues are directly related to deliveries of new freight cars. At March 31, 2008, the industry backlog of freight cars ordered was 65,223, compared to 75,860 at the end of the prior year. In the passenger transit rail market, the Company believes that increases in ridership and federal funding will continue to have a positive effect on the demand for new equipment and aftermarket parts. In addition, the Company has a strong backlog of transit-related projects, some of which are expected to generate increased revenues in 2008.

In 2008 and beyond, we will continue to face many challenges, including increased costs for raw materials, higher costs for medical and insurance premiums, and foreign currency fluctuations. In addition, we face general economic risks, as well as the risk that our customers could curtail spending on new and existing equipment. Risks associated with our four-point growth strategy include the level of investment that customers are willing to make in new technologies developed by the industry and the Company, and risks inherent in global expansion. When necessary, we will modify our financial and operating strategies to reflect changes in market conditions and risks.

Wabtec downsized two of its Canadian plants included in the Freight segment, Stoney Creek and Wallaceburg, by moving certain products to lower-cost facilities and outsourcing. No charges were taken in 2008 and about \$1.0 million was recorded during the three months ended March 31, 2007. Total expense for

**Table of Contents**

restructuring and other expenses recorded to date have been \$10.4 million, comprised of the \$2.9 million for employee severance costs associated for approximately 330 salaried and hourly employees; \$4.1 million of pension and postretirement benefit curtailment for those employees; \$2.9 million related to asset impairments for structures, machinery, and equipment; and \$541,000 for goodwill impairment specific to the Wallaceburg facility. The goodwill impairment was recorded as amortization expense and other charges were recorded to cost of sales. Severance costs are contractual liabilities and payment is dependent on the waiver by or expiration of certain seniority rights of those employees. As of March 31, 2008, \$1.5 million of this amount had been paid.

About \$1.1 million of restructuring charges were recorded during the three months ended March 31, 2007 related to other Canadian operations included in the Transit segment. Total expense for severance, pension, and asset impairment recorded to date has been \$1.5 million. All charges were recorded to cost of sales. As of March 31, all but \$104,000 of these costs had been paid.

**RESULTS OF OPERATIONS**

The following table shows our Consolidated Statements of Operations for the periods indicated.

| <i>In millions</i>                                    | Three Months Ended |          |
|---|--------------------|----------|
|   | March 31,          |          |
|   | 2008               | 2007     |
| Net sales   | \$ 383.3           | \$ 314.3 |
| Cost of sales   | (278.1)            | (227.7)  |
| Gross profit  | 105.2              | 86.6     |
| Selling, general and administrative expenses          | (40.4)             | (35.0)   |
| Engineering expenses                                  | (10.0)             | (8.8)    |
| Amortization expense                                  | (0.9)              | (0.5)    |
| Total operating expenses                              | (51.3)             | (44.3)   |
| Income from operations                                | 53.9               | 42.3     |
| Interest expense, net                                 | (1.5)              | (0.8)    |
| Other expense, net                                    | (0.4)              | (0.8)    |
| Income from continuing operations before income taxes | 52.0               | 40.7     |
| Income tax expense                                    | (19.5)             | (15.2)   |
| Income from continuing operations                     | 32.5               | 25.5     |
| Loss from discontinued operations                     |                    |          |
| Net income  | \$ 32.5            | \$ 25.5  |

**FIRST QUARTER 2008 COMPARED TO FIRST QUARTER 2007**

The following table summarizes the results of operations for the period:

| <i>In thousands</i>    | Three months ended March 31, |            |                |
|------------------------|------------------------------|------------|----------------|
|                        | 2008                         | 2007       | Percent Change |
| Net sales              | \$ 383,327                   | \$ 314,264 | 22.0%          |
| Income from operations | 53,886                       | 42,264     | 27.5%          |
| Net income             | 32,510                       | 25,522     | 27.4%          |

Net sales increased by \$69.1 million to \$383.3 million from \$314.3 million for the three months ended March 31, 2008 and 2007, respectively. The increase is primarily due to internal growth from increased sales of



**Table of Contents**

\$12.0 million for refurbishing transit cars, \$11.0 million for locomotives, \$9.3 million for contracts related to transit authorities, \$5.9 million for monitoring equipment, and \$17.6 million from an acquisition completed in the second quarter of 2007. Offsetting those increases was a decrease of \$5.9 million in our Freight segment primarily related to lower industry deliveries of freight cars. The Company did realize a net sales improvement of \$5.0 million due to foreign exchange but net earnings were negatively impacted by \$1.1 million due to foreign exchange. Net income for the three months ended March 31, 2008 was \$32.3 million or \$0.66 per diluted share. Net income for the three months ended March 31, 2007 was \$25.5 million or \$0.52 per diluted share. Net income improved primarily due to sales increases and consistent operating costs.

**Net sales by Segment** The following table shows the Company's net sales by business segment:

| <i>In thousands</i> | Three months ended<br>March 31, |                   |
|---------------------|---------------------------------|-------------------|
|                     | 2008                            | 2007              |
| Freight Group       | \$ 191,766                      | \$ 184,667        |
| Transit Group       | 191,561                         | 129,597           |
| <b>Net sales</b>    | <b>\$ 383,327</b>               | <b>\$ 314,264</b> |

Freight Group sales increased by \$7.1 million or 3.8% primarily due to increased sales of \$5.9 million for monitoring equipment, \$4.8 million for aftermarket sales and services of brake components, \$3.3 million for international brake and specialty products, \$2.1 million for freight locomotive components, and \$614,000 due to foreign exchange. Offsetting those increases was a decrease of \$5.9 million in our Freight segment primarily related to lower industry deliveries of freight cars and \$5.7 million for locomotives for the Freight segment. Transit Group sales increased by \$62.0 million or 47.8% primarily due to increased sales of \$16.7 million for locomotives for the Transit segment, \$10.9 million for refurbishing transit cars, \$9.3 million for contracts related to transit authorities, \$16.7 million from an acquisition completed in the second quarter of 2007, and \$4.4 million due to foreign exchange.

**Gross profit** Gross profit increased to \$105.2 million in the first quarter of 2008 compared to \$86.6 million in the same period of 2007. Gross profit is dependent on a number of factors including pricing, sales volume and product mix. In the first quarter of 2008, gross profit, as a percentage of sales, was 27.4% compared to 27.5% the same period of 2007. The gross profit percentage was flat due to the changing mix of revenues from Freight to Transit as Transit margins tend to be lower than Freight. This was offset by ongoing efficiency and cost saving initiatives.

In addition in the first quarter of 2008, the provision for warranty expense was \$3.7 million higher compared to the same period of 2007, which had a negative impact on gross profit and margin. These increases relate to specific reserves. In addition, reserves, which are established based on historical claims as a percentage of revenue, were slightly higher due to increased sales resulting in a higher reserve compared to the first quarter of 2007. In the first quarter of 2007, restructuring plan expenses of \$2.1 million were recorded in cost of sales which had a negative impact on gross profit.

**Operating expenses** The following table shows our operating expenses:

| <i>In thousands</i>                          | Three months ended March 31, |                  |                   |
|--|------------------------------|------------------|-------------------|
|  | 2008                         | 2007             | Percent<br>Change |
| Selling, general and administrative expenses | \$ 40,445                    | \$ 34,945        | 15.7%             |
| Engineering expenses                         | 9,981                        | 8,816            | 13.2%             |
| Amortization expense                         | 903                          | 541              | 66.9%             |
| <b>Total operating expenses</b>              | <b>\$ 51,329</b>             | <b>\$ 44,302</b> | <b>15.9%</b>      |

**Table of Contents**

Selling, general, and administrative expenses increased \$5.5 million in the first quarter of 2008 compared to the same period of 2007 due to \$2.6 million from increased legal expenses and \$2.8 million from an acquisition completed during the second quarter of 2007 offset by \$2.5 million for expenses related to the Bombardier settlement that were recorded in the first quarter of 2007. Engineering expenses increased by \$1.2 million in the first quarter of 2008 compared to the same period of 2007 mostly due to the same acquisition. Total operating expenses were 13.4% and 14.1% of sales for the first quarters of 2008 and 2007, respectively.

**Income from operations** Income from operations totaled \$53.9 million (or 14.1% of sales) in the first quarter of 2008 compared with \$42.3 million (or 13.4% of sales) in the same period of 2007. Income from operations improved primarily due to sales increases and higher operating margins.

**Interest expense, net** Interest expense, net increased \$698,000 in the first quarter of 2008 compared to the same period of 2007 primarily due to the Company's overall lower cash balances, resulting in lower interest income.

**Other expense, net** The Company recorded foreign exchange expense of \$342,000 and \$750,000 in the first quarter of 2008 and 2007, respectively, due to the effect of currency exchange rate changes on intercompany transactions that are non U.S. dollar denominated amounts and charged or credited to earnings.

**Income taxes** The overall effective income tax rate was 37.5% and 37.2% for the three months ended March 31, 2008 and 2007, respectively.

**Net income** Net income for the first quarter of 2008 increased \$7.0 million, compared with the same period of 2007. Net income improved primarily due to sales increases and higher operating margins.

**Liquidity and Capital Resources**

Liquidity is provided primarily by operating cash flow and borrowings under the Company's unsecured credit facility with a consortium of commercial banks (credit agreement). The following is a summary of selected cash flow information and other relevant data:

| <i>In thousands</i>          | Three months ended |                |
|------------------------------|--------------------|----------------|
|                              | 2008               | March 31, 2007 |
| Cash (used for) provided by: |                    |                |
| Operating activities         | \$ (33,889)        | \$ 18,752      |
| Investing activities         | (3,838)            | (3,407)        |
| Financing activities         | (24,571)           | 1,681          |
| (Decrease) increase in cash  | \$ (59,856)        | \$ 18,500      |

**Operating activities** Cash used for operations in the first three months of 2008 was \$33.9 million as compared to cash provided by operations of \$18.8 million for the same period of 2007. This \$52.6 million decrease was the result of increased earnings offset by certain changes in operating assets and liabilities. Net income for the Company increased \$7.0 million primarily as a result of increased sales and higher operating margins. Accounts receivable decreased operating cash flows by \$42.1 million due to large customer billings for certain transit contracts. Accounts payable decreased operating cash flows by \$15.7 million due to timing differences of payments. Other assets and liabilities used cash of \$5.1 million primarily due to the conversion of marketable securities during the first quarter of 2007.

**Investing activities** In the first three months of 2008 and 2007, cash used in investing activities was \$3.8 million and \$3.4 million, respectively. Capital expenditures were \$3.9 million and \$3.4 million in the first three months of 2008 and 2007, respectively.

**Table of Contents**

**Financing activities** In the first three months of 2008, cash used by financing activities was \$24.6 million, which included \$402,000 of proceeds from the exercise of stock options and other benefit plan activity, offset by \$488,000 of dividend payments and \$24.5 million for the repurchase of 712,900 shares of stock. In the first three months of 2007, cash provided by financing activities was \$1.7 million, which included \$2.2 million of proceeds from the exercise of stock options and other benefit plan activity offset by \$491,000 of dividend payments. No shares of stock were repurchased during the first three months of 2007.

The following table shows outstanding indebtedness at March 31, 2008 and December 31, 2007.

| <i>In thousands</i>           | <b>March 31,<br/>2008</b> | <b>December 31,<br/>2007</b> |
|-------------------------------|---------------------------|------------------------------|
| 6.875% senior notes, due 2013 | \$ 150,000                | \$ 150,000                   |
| Capital Leases                | 231                       | 250                          |
| <b>Total</b>                  | <b>150,231</b>            | <b>150,250</b>               |
| Less current portion          | 70                        | 73                           |
| <b>Long-term portion</b>      | <b>\$ 150,161</b>         | <b>\$ 150,177</b>            |

Cash balance at March 31, 2008 and December 31, 2007 was \$174.8 million and \$234.7 million, respectively.

*Refinancing Credit Agreement*

In January 2004, the Company refinanced its existing unsecured revolving credit agreement with a consortium of commercial banks. This Refinancing Credit Agreement provided a \$175 million five-year revolving credit facility expiring in January 2009. In November 2005, the Company entered into an amendment to the Refinancing Credit Agreement which, among other things, extended the expiration of the agreement until December 2010. The Company entered into an amendment to its Refinancing Credit Agreement in February 2007 which permits the Company to complete any acquisitions without prior approval of the bank consortium as long as certain financial parameters and ratios are met. At March 31, 2008, the Company had available bank borrowing capacity, net of \$58.8 million of letters of credit, of approximately \$116.2 million, subject to certain financial covenant restrictions.

Refinancing Credit Agreement borrowings bear variable interest rates indexed to the indices described below. The Company did not borrow under the Refinancing Credit Agreement during the three months ended March 31, 2008 or during the year ended December 31, 2007.

Under the Refinancing Credit Agreement, the Company may elect a base interest rate or an interest rate based on the London Interbank Offered Rates of Interest ( LIBOR ). The base interest rate is the greater of LaSalle Bank National Association's prime rate or the federal funds effective rate plus 0.5% per annum. The LIBOR rate is based on LIBOR plus a margin that ranges from 62.5 to 175 basis points depending on the Company's consolidated total indebtedness to cash flow ratios. The current margin is 62.5 basis points.

The Refinancing Credit Agreement limits the Company's ability to declare or pay cash dividends and prohibits the Company from declaring or making other distributions, subject to certain exceptions. The Refinancing Credit Agreement contains various other covenants and restrictions including the following limitations: incurrence of additional indebtedness; mergers, consolidations and sales of assets and acquisitions; additional liens; sale and leasebacks; permissible investments, loans and advances; certain debt payments; capital expenditures; and imposes a minimum interest expense coverage ratio and a maximum debt to cash flow ratio.

The Refinancing Credit Agreement contains customary events of default, including payment defaults, failure of representations or warranties to be true in any material respect, covenant defaults, defaults with respect to other indebtedness of the Company, bankruptcy, certain judgments against the Company, ERISA defaults and



## **Table of Contents**

change of control of the Company. The Refinancing Credit Agreement includes the following covenants: a minimum interest coverage ratio of 3, maximum debt to cash flow ratio of 3.25 and a minimum net worth of \$180 million plus 50% of consolidated net income since September 30, 2003. The Company is in compliance with these measurements and covenants and expects that these measurements will not be any type of limiting factor in executing our operating activities.

### *6.875% Senior Notes Due August 2013*

In August 2003, the Company issued \$150 million of Senior Notes due in 2013 (the Notes). The Notes were issued at par. Interest on the Notes accrues at a rate of 6.875% per annum and is payable semi-annually on January 31 and July 31 of each year. The proceeds were used to repay debt outstanding under the Company's existing credit agreement, and for general corporate purposes. The principal balance is due in full at maturity.

The Company believes, based on current levels of operations and forecasted earnings, cash flow and liquidity will be sufficient to fund its working capital and capital equipment needs as well as to meet its debt service requirements. If the Company's sources of funds were to fail to satisfy the Company's cash requirements, the Company may need to refinance its existing debt or obtain additional financing. There is no assurance that such new financing alternatives would be available, and, in any case, such new financing, if available, would be expected to be more costly and burdensome than the debt agreements currently in place.

On July 31, 2006, the Board of Directors authorized the repurchase of up to \$50 million of the Company's outstanding shares. On February 20, 2008, the Board of Directors authorized the repurchase of up to an additional \$100 million of the Company's outstanding shares. The Company intends to purchase these shares on the open market or in negotiated or block trades. No time limit was set for the completion of the program which qualifies under the Refinancing Credit Agreement, as well as the 6<sup>7</sup>/<sub>8</sub>% Senior Notes currently outstanding.

During 2007, 509,800 shares were repurchased at an average price of \$35.06 per share. During the first quarter of 2008, the Company repurchased 712,900 shares of Wabtec stock at an average price of \$34.29 per share. All purchases were on the open market.

### **Contractual Obligations and Off-Balance Sheet Arrangements**

After the adoption of FIN 48, the Company has recognized a liability of \$17.2 million for unrecognized tax benefits. The Company estimates that \$3.2 million to \$4.2 million of the total unrecognized tax benefits relate to uncertain tax positions in various taxing jurisdictions that may be resolved within the next 12 months. At this time, the Company is unable to make a reasonably reliable estimate of the timing of cash settlement for the remaining balances due to the uncertainty of the timing and outcome of its audits and other factors.

Since December 31, 2007, there have been no other significant changes in the total amount of the Company's contractual obligations or the timing of cash flows in accordance with those obligations, as reported in the Company's Annual Report on Form 10-K for the year ended December 31, 2007.

### **Forward Looking Statements**

We believe that all statements other than statements of historical facts included in this report, including certain statements under Business and Management's Discussion and Analysis of Financial Condition and Results of Operations, may constitute forward-looking statements. We have based these forward-looking statements on our current expectations and projections about future events. Although we believe that our assumptions made in connection with the forward-looking statements are reasonable, we cannot assure you that our assumptions and expectations are correct.

**Table of Contents**

These forward-looking statements are subject to various risks, uncertainties and assumptions about us, including, among other things:

Economic and industry conditions

materially adverse changes in economic or industry conditions generally or in the markets served by us, including North America, South America, Europe, Australia and Asia;

demand for freight cars, locomotives, passenger transit cars, buses and related products and services;

reliance on major original equipment manufacturer customers;

original equipment manufacturers' program delays;

demand for services in the freight and passenger rail industry;

demand for our products and services;

orders either being delayed, cancelled, not returning to historical levels, or reduced or any combination of the foregoing;

consolidations in the rail industry;

continued outsourcing by our customers; industry demand for faster and more efficient braking equipment; or

fluctuations in interest rates and foreign currency exchange rates;

availability of credit;

Operating factors

supply disruptions;

technical difficulties;

changes in operating conditions and costs;

increases in raw material costs;

successful introduction of new products;

performance under material long-term contracts;

labor relations;

completion and integration of acquisitions;

the development and use of new technology; or

the integration of recently completed or future acquisitions.

Competitive factors

the actions of competitors;

Political/governmental factors

political stability in relevant areas of the world;

future regulation/deregulation of our customers and/or the rail industry;

levels of governmental funding on transit projects, including for some of our customers;

political developments and laws and regulations; or

## **Table of Contents**

the outcome of our existing or any future legal proceedings, including litigation involving our principal customers and any litigation with respect to environmental, asbestos-related matters and pension liabilities; and  
Transaction or commercial factors

the outcome of negotiations with partners, governments, suppliers, customers or others.  
Statements in this 10-Q apply only as of the date on which such statements are made, and we undertake no obligation to update any statement to reflect events or circumstances after the date on which the statement is made or to reflect the occurrence of unanticipated events.

## **Critical Accounting Policies**

A summary of critical accounting policies is included in the Company's Annual Report on Form 10-K for the year ended December 31, 2007. In particular, judgment is used in areas such as accounts receivable and the allowance for doubtful accounts, inventories, goodwill and indefinite-lived intangibles, warranty reserves, pensions and postretirement benefits, income taxes and revenue recognition. There have been no significant changes in accounting policies since December 31, 2007.

## **Recent Accounting Pronouncements**

See Note 2 of Notes to Condensed Consolidated Financial Statements included elsewhere in this report.

## **Item 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK**

### **Interest Rate Risk**

In the ordinary course of business, Wabtec is exposed to risks that increases in interest rates may adversely affect funding costs associated with its variable-rate debt. There was no outstanding variable-rate debt at March 31, 2008.

### **Foreign Currency Exchange Risk**

The Company has entered into foreign currency forward contracts to reduce the impact of changes in currency exchange rates. Forward contracts are agreements with a counterparty to exchange two distinct currencies at a set exchange rate for delivery on a set date at some point in the future. There is no exchange of funds until the delivery date. At the delivery date the Company can either take delivery of the currency or settle on a net basis.

At March 31, 2008, the Company had forward contracts for the sale of USD and the purchase of Euro with a notional value of 1.9 million Euro (or \$2.5 million USD), with an average exchange rate of \$1.32 USD per 1 Euro. These forward contracts are used to mitigate the variability in cash flows from the payment of liabilities denominated in currencies other than the USD. Since the Company does not treat these derivatives as hedges, the change in fair value of both the forward contracts and the related liabilities are recorded in the income statement. For the three months ended March 31, 2008, the Company recorded a fair value gain in the amount of \$145,000, respectively.

At March 31, 2008, the Company had forward contracts for the sale of USD and the purchase of South African Rand (ZAR). The Company concluded that these foreign currency forward contracts qualify for cash flow hedge accounting which permits the recording of the fair value of the forward contract and corresponding adjustment to other comprehensive income (loss), net of tax, on the balance sheet. As of March 31, 2008, the

**Table of Contents**

Company had forward contracts with a notional value of R20 million ZAR (or \$2.7 million USD), with an average exchange rate of R7.68 ZAR per USD. The adjustment resulted in the recording of a current asset of \$236,000 and a corresponding offset in accumulated other comprehensive loss of \$150,000, net of tax.

At December 31, 2006, the Company had forward contracts for the sale of U.S. Dollars (USD) and the purchase of Canadian Dollars (CAD). The Company concluded that these foreign currency forward contracts qualify for cash flow hedge accounting which permits the recording of the fair value of the forward contract and corresponding adjustment to other comprehensive income (loss), net of tax, on the balance sheet. As of December 31, 2006, the Company had forward contracts with a notional value of \$48 million CAD (or \$42.7 million U.S.) with an average exchange rate of \$0.89 USD per \$1 CAD, resulting in the recording of a current liability of \$1.3 million and a corresponding offset in accumulated other comprehensive loss of \$825,000, net of tax. During 2007, these foreign currency forward contracts were settled.

We are also subject to certain risks associated with changes in foreign currency exchange rates to the extent our operations are conducted in currencies other than the U.S. dollar. For the three months of 2008, approximately 56% of Wabtec's net sales were to customers in the United States, 13% in Canada, 2% in Mexico, 4% in Australia, 2% in Germany, 12% in the United Kingdom, and 11% in other international locations.

**Item 4. CONTROLS AND PROCEDURES**

Wabtec's principal executive officer and its principal financial officer have evaluated the effectiveness of Wabtec's disclosure controls and procedures, (as defined in Exchange Act Rule 13a-15(e)) as of March 31, 2008. Based upon their evaluation, the principal executive officer and principal financial officer concluded that Wabtec's disclosure controls and procedures are effective to provide reasonable assurance that information required to be disclosed by Wabtec in the reports filed or submitted by it under the Exchange Act is recorded, processed, summarized and reported within the time periods specified in the SEC's rules and forms, and to provide reasonable assurance that information required to be disclosed by Wabtec in such reports is accumulated and communicated to Wabtec's Management, including its principal executive officer and principal financial officer, as appropriate to allow timely decisions regarding required disclosure.

There was no change in Wabtec's internal control over financial reporting (as defined in Rule 13a-15(f) under the Exchange Act) that occurred during the quarter ended March 31, 2008, that has materially affected, or is reasonably likely to materially affect, Wabtec's internal control over financial reporting.

**Table of Contents****PART II OTHER INFORMATION****Item 1. LEGAL PROCEEDINGS**

There have been no material changes regarding the Company's commitments and contingencies as described in Note 18 of the Company's Annual Report on Form 10-K for the Year Ended December 31, 2007.

**Item 1A. RISK FACTORS**

There have been no material changes in our risk factors from those disclosed in our 2007 Annual Report on Form 10-K.

**Item 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS**

On July 31, 2006, the Board of Directors authorized the repurchase of up to \$50 million of the Company's outstanding shares. On February 20, 2008, the Board of Directors authorized the repurchase of up to an additional \$100 million of the Company's outstanding shares. During the first quarter of 2008, the Company's purchases exhausted the \$50 million authorization made in 2006.

The Company intends to purchase these shares on the open market or in negotiated or block trades. No time limit was set for the completion of the program which qualifies under the Refinancing Credit Agreement, as well as the 6<sup>7/8</sup>% Senior Notes currently outstanding.

During 2007, 509,800 shares were repurchased at an average price of \$35.06 per share. During the first quarter of 2008, the Company repurchased 712,900 shares of Wabtec stock at an average price of \$34.29 per share. All purchases were on the open market.

| <b>Period</b>                         | <b>Total<br/>Number<br/>of Shares<br/>Purchased</b> | <b>Average<br/>Price<br/>Paid per<br/>Share</b> | <b>Number of<br/>Shares<br/>Purchased<br/>for<br/>Announced<br/>Program</b> | <b>Approximate<br/>Dollar Value<br/>of Shares that<br/>May Yet Be<br/>Purchased</b> |
|---------------------------------------|---|---|---|---|
| January 1, 2008 to January 26, 2008   |   |   |   | \$ 13,237,418   |
| January 27, 2008 to February 23, 2008 |   |   |   | 113,237,418   |
| February 24, 2008 to March 29, 2008   | 712,900   | \$ 34.29  | 712,900   | 88,771,490  |
| Total                                 | 712,900   | \$ 34.29  | 712,900   | \$ 88,771,490   |

**Table of Contents**

**Item 6. EXHIBITS**

The following exhibits are being filed with this report:

- 3.1 Restated Certificate of Incorporation of the Company dated January 30, 1995, as amended March 30, 1995.
- 3.2 Amended and Restated By-Laws of the Company, effective December 13, 2007.
- 31.1 Rule 13a-14(a) Certification of Chief Executive Officer.
- 31.2 Rule 13a-14(a) Certification of Chief Financial Officer.
- 32.1 Section 1350 Certification of Chief Executive Officer and Chief Financial Officer.

**Table of Contents**

**SIGNATURES**

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the Company has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

WESTINGHOUSE AIR BRAKE

TECHNOLOGIES CORPORATION

By: */s/* ALVARO GARCIA-TUNON  
**Alvaro Garcia-Tunon,**

**Senior Vice President,**

**Chief Financial Officer and Secretary**

DATE: May 9, 2008



**Table of Contents**

**EXHIBIT INDEX**

**Exhibit**

| <b>Number</b> | <b>Description and Method of Filing</b>   |
|---------------|---|
| 3.1           | Restated Certificate of Incorporation of the Company dated January 30, 1995, as amended March 30, 1995, filed as an exhibit to the Company's Registration Statement on Form S-1 (No. 33-90866), and incorporated herein by reference. |
| 3.2           | Amended and Restated By-Laws of the Company, effective December 13, 2007, filed as Exhibit 3.1 to Form 8-K filed on December 14, 2007, and incorporated herein by reference.  |
| 31.1          | Rule 13a-14(a) Certification of Chief Executive Officer, filed herewith.  |
| 31.2          | Rule 13a-14(a) Certification of Chief Financial Officer, filed herewith.  |
| 32.1          | Section 1350 Certification of Chief Executive Officer and Chief Financial Officer, filed herewith.  |