

BRUKER CORP  
Form DEF 14A  
April 17, 2018

[QuickLinks](#) -- Click here to rapidly navigate through this document

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

**SCHEDULE 14A**

Proxy Statement Pursuant to Section 14(a) of  
the Securities Exchange Act of 1934 (Amendment No. )

Filed by the Registrant

Filed by a Party other than the Registrant

Check the appropriate box:

- Preliminary Proxy Statement
- Confidential, for Use of the Commission Only (as permitted by Rule 14a-6(e)(2))**
- Definitive Proxy Statement
- Definitive Additional Materials
- Soliciting Material under §240.14a-12

**Brucker Corporation**

---

(Name of Registrant as Specified In Its Charter)

---

(Name of Person(s) Filing Proxy Statement, if other than the Registrant)

Payment of Filing Fee (Check the appropriate box):

- No fee required.
- Fee computed on table below per Exchange Act Rules 14a-6(i)(1) and 0-11.
  - (1) Title of each class of securities to which transaction applies:
  - (2) Aggregate number of securities to which transaction applies:
  - (3) Per unit price or other underlying value of transaction computed pursuant to Exchange Act Rule 0-11 (set forth the amount on which the filing fee is calculated and state how it was determined):
  - (4) Proposed maximum aggregate value of transaction:
  - (5) Total fee paid:

Edgar Filing: BRUKER CORP - Form DEF 14A

- o Fee paid previously with preliminary materials.
  - o Check box if any part of the fee is offset as provided by Exchange Act Rule 0-11(a)(2) and identify the filing for which the offsetting fee was paid previously. Identify the previous filing by registration statement number, or the Form or Schedule and the date of its filing.
    - (1) Amount Previously Paid:
    - (2) Form, Schedule or Registration Statement No.:
    - (3) Filing Party:
    - (4) Date Filed:
-

**BRUKER CORPORATION**

**40 Manning Road  
Billerica, MA 01821  
(978) 663-3660**

Dear Stockholder:

On behalf of the board of directors and management of Bruker Corporation, I would like to invite you to attend our Annual Meeting of Stockholders to be held on Monday, May 21, 2018 at 9:30 a.m., Local Time, at the offices of Nixon Peabody LLP, 100 Summer Street, Boston, Massachusetts.

The Notice of Annual Meeting of Stockholders and Proxy Statement, which describe the formal business to be conducted at the meeting, and Proxy Card accompany this letter. The Company's Annual Report to Stockholders is also enclosed for your information.

All Stockholders are invited to attend the Meeting. To ensure your representation at the Meeting, however, you are urged to vote by proxy by completing, dating and returning the enclosed Proxy Card. A postage-paid envelope is enclosed for that purpose. Regardless of the number of shares you own, your careful consideration of, and vote on, the matters before the Stockholders is important.

I look forward to your participation and thank you for your continued support.

Sincerely,

**Frank H. Laukien, Ph.D.**  
Chairman, President and Chief Executive Officer

---

**BRUKER CORPORATION  
NOTICE OF ANNUAL MEETING OF STOCKHOLDERS**

To Our Stockholders:

Notice is hereby given that the Annual Meeting of the Stockholders of Bruker Corporation will be held on Monday, May 21, 2018, at 9:30 a.m., Local Time, at the offices of Nixon Peabody LLP, 100 Summer Street, Boston, Massachusetts, for the following purposes:

1. To elect the Class III nominees for director named in the accompanying proxy statement to hold office until the 2021 Annual Meeting of Stockholders.
2. To hold an advisory vote to approve compensation paid to our named executive officers.
3. To ratify the selection of PricewaterhouseCoopers LLP as our independent registered public accounting firm for fiscal year 2018.
4. To transact such other business as may properly come before the meeting or any adjournment or postponement thereof.

The board of directors has fixed the close of business on March 26, 2018 as the record date for the determination of stockholders entitled to notice of and to vote at this Annual Meeting and at any adjournment or postponement thereof.

By order of the board of directors

**Frank H. Laukien, Ph.D.**  
Chairman, President and Chief Executive Officer

Billerica, Massachusetts  
April 17, 2018

All stockholders are invited to attend the meeting. Whether or not you plan to attend, you can ensure that your shares are represented at the meeting by promptly voting and submitting your proxy by telephone or by the internet, or by completing, dating and returning the enclosed Proxy Card in the enclosed postage-paid envelope. Your shares cannot be voted unless you vote by telephone or internet, date, sign and return the enclosed Proxy Card, or attend the meeting in person. Regardless of the number of shares you own, your careful consideration of, and vote on, the matters before the stockholders is important. Even if you have given your proxy, you may still vote in person if you attend the meeting. Please note, however, that if your shares are held of record by a broker, bank or other nominee and you wish to vote at the meeting, you will not be permitted to vote in person at the meeting unless you first obtain a proxy issued in your name from the record holder.

\*\*\*\*\*

**IMPORTANT NOTICE REGARDING THE AVAILABILITY OF PROXY MATERIALS FOR THE ANNUAL MEETING OF STOCKHOLDERS TO BE HELD ON MAY 21, 2018:**

**This Proxy Statement and the accompanying Annual Report are available via the Internet at: <https://ir.bruker.com>**

---

**BRUKER CORPORATION  
PROXY STATEMENT**

This proxy statement and the enclosed proxy card are furnished in connection with the solicitation of proxies by the board of directors of Bruker Corporation (the "Company") for use at the 2018 Annual Meeting of Stockholders (the "2018 Annual Meeting") to be held on May 21, 2018, at the time and place set forth in the notice of the meeting and at any adjournments thereof. The approximate date on which this proxy statement and form of proxy are first being sent to stockholders is April 17, 2018.

The holders of a majority in interest of all of the Company's common stock, par value \$.01 per share ("Common Stock") issued, outstanding and entitled to vote are required to be present in person or be represented by proxy at the 2018 Annual Meeting in order to constitute a quorum for the transaction of business. Each share of Common Stock outstanding on the record date will be entitled to one vote on all matters.

For Proposal No. 1, the candidates for election as Class III directors at the 2018 Annual Meeting who receive the highest number of affirmative votes will be elected to serve for terms expiring at the 2021 Annual Meeting of Stockholders. For Proposal No. 2, the non-binding, advisory vote regarding the compensation of the Company's named executive officers, and Proposal No. 3, the ratification of the appointment of PricewaterhouseCoopers LLP as our independent registered public accounting firm for fiscal 2018, the affirmative vote of holders of a majority of the shares of Common Stock represented in person or by proxy and entitled to vote on the proposal will be required for approval.

Because abstentions with respect to any matter are treated as shares present or represented and entitled to vote for the purposes of determining whether that matter has been approved by the stockholders, abstentions have the same effect as negative votes for each proposal other than the election of directors. "Withhold" votes for any of the nominees for election as a director will have no effect on the outcome of Proposal No. 1, the election of the nominees for director.

If the enclosed proxy card is properly executed and returned, it will be voted in the manner instructed by the stockholder. If a proxy card is properly submitted but contains no instructions, the shares represented thereby will be voted FOR all nominees for director in Proposal No. 1, FOR approval of the non-binding, advisory vote regarding the compensation of the Company's named executive officers in Proposal No. 2 and FOR ratification of the appointment of PricewaterhouseCoopers LLP as our independent registered public accounting firm for fiscal 2018 in Proposal No. 3. In addition, if other matters come before the meeting, the persons named in the accompanying proxy and acting thereunder will have discretion to vote on those matters in accordance with their best judgment. Any person signing the enclosed form of proxy has the power to revoke it by voting in person at the meeting or by giving written notice of revocation to the Secretary of the Company at any time before the proxy is exercised. Please note, however, that if your shares are held of record by a broker, bank or nominee and you wish to vote at the meeting, you will not be permitted to vote in person unless you first obtain a proxy issued in your name from the record holder.

If shares are held in the "street name" of a broker or other nominee, the broker or nominee may not be permitted to exercise voting discretion with respect to certain of the proposals to be acted upon. If the broker or nominee is not given instructions as to how to vote such shares, the broker has authority under New York Stock Exchange rules to vote those shares for or against "routine" matters, such as Proposal No. 3, the ratification of PricewaterhouseCoopers LLP as our independent registered public accounting firm. Brokers cannot vote on their customers' behalf on "non-routine" matters such as Proposal No. 1, the election of directors or Proposal No. 2, the approval of the advisory vote on the compensation of the Company's named executive officers. These rules apply notwithstanding the fact that shares of the Company's Common Stock are traded on the NASDAQ Global Select Market. If you provide voting instructions to the broker or nominee holder of your shares for Proposal No. 1 or Proposal No. 2, but do not provide voting instructions for each of these proposals, your shares will be voted in accordance with your instructions on the particular matters for which you provided instructions, and will result in a "broker non-vote" with respect to the matters for which you did not

---

## Edgar Filing: BRUKER CORP - Form DEF 14A

provide voting instructions. If the brokerage firm lacks discretionary voting power with respect to an item that is not a routine matter and you do not provide voting instructions, such shares will be counted for purposes of establishing a quorum to conduct business at the 2018 Annual Meeting, but will not be counted for purposes of determining whether stockholder approval of any particular matter has been obtained.

The Company will bear the cost of the solicitation. Although it is expected that the solicitation will be primarily by mail, regular employees or representatives of the Company (none of whom will receive any extra compensation for their activities) may also solicit proxies by telephone, facsimile and in person and arrange for brokerage houses and other custodians, nominees and fiduciaries to send proxies and proxy materials to their principals at the expense of the Company.

The 2018 Annual Meeting will be held at the offices of Nixon Peabody LLP, 100 Summer Street, Boston, Massachusetts. Directions to the meeting may be obtained by contacting Investor Relations at (978) 663-3660, extension 1479.

The Company's 2017 Annual Report, including the Company's audited financial statements for the fiscal year ended December 31, 2017, is being mailed to stockholders concurrently with this proxy statement.

The Company's principal executive offices are located at 40 Manning Road, Billerica, Massachusetts 01821, and its telephone number is (978) 663-3660.

### RECORD DATE AND VOTING SECURITIES

Only stockholders of record at the close of business on March 26, 2018 are entitled to notice of and to vote at the 2018 Annual Meeting. On March 26, 2018, the Company had outstanding and entitled to vote 156,077,866 shares of Common Stock. Each outstanding share of Common Stock entitles the record holder to one vote. Broadridge Financial Solutions, Inc. will tabulate all votes that are received prior to the date of the 2018 Annual Meeting. The inspector of elections, who will be one of our employees or one of our attorneys, will receive Broadridge's tabulation, tabulate all other votes, and certify the voting results.

### CORPORATE INFORMATION

Bruker Corporation was incorporated in Massachusetts as Bruker Federal Systems Corporation. In February 2000, we reincorporated in Delaware as Bruker Daltonics Inc. In July 2003, we merged with Bruker AXS Inc., and we were the surviving corporation in that merger. In connection with that merger, we changed our name to Bruker BioSciences Corporation and formed two operating subsidiaries, Bruker Daltonics and Bruker AXS, into which we transferred substantially all of their respective assets and liabilities, except cash. We acquired Bruker Optics Inc. in July 2006 and the Bruker BioSpin group of companies in February 2008. In connection with the Bruker BioSpin acquisition, we changed our name to Bruker Corporation. Our four principal operating segments are the Bruker BioSpin Group, the Bruker CALID Group, the Bruker Nano Group and Bruker Energy & Supercon Technologies, or BEST.

**PROPOSAL NO. 1  
ELECTION OF DIRECTORS**

The first proposal on the agenda for the 2018 Annual Meeting is the election of Joerg C. Laukien, William A. Linton, Ph.D. and Adelene Q. Perkins to serve as Class III directors for three-year terms beginning at the 2018 Annual Meeting and ending at our 2021 Annual Meeting of Stockholders or until a successor has been duly elected and qualified. The Company's Certificate of Incorporation, as amended, provides that the board of directors shall consist of three classes of directors with overlapping three-year terms. One class of directors is to be elected each year for a three-year term. Directors are assigned to each class in accordance with a resolution or resolutions adopted by the board of directors, each class consisting, as nearly as possible, of one-third the total number of directors. There are currently twelve members of our board of directors, consisting of four Class I directors serving terms expiring at the Annual Meeting of Stockholders in 2019, four Class II directors serving terms expiring at the Company's 2020 Annual Meeting and four Class III directors serving terms expiring at the Company's Annual Meeting of Stockholders in 2018.

Effective as of the 2018 Annual Meeting, in conjunction with the expiration of the terms of the four current Class III directors, the number of directors will be reduced to eleven and the classes will be adjusted to consist of four Class I directors, four Class II directors and three Class III directors. At the 2018 Annual Meeting, three nominees will be elected as Class III directors to serve for terms expiring at the 2021 Annual Meeting of Stockholders. Each of the nominees for Class III director, Joerg C. Laukien, William A. Linton, Ph.D. and Adelene Q. Perkins, was previously elected by our stockholders and is currently serving as a Class III director. All nominees were unanimously approved by our board of directors, including unanimous approval by our independent directors, upon the recommendation of the Nominating Committee.

Richard D. Kniss, who has served as a Class III director since 2003, has not been nominated for re-election and, accordingly, his service on the board of directors will terminate at the 2018 Annual Meeting.

Unless marked otherwise, proxies received will be voted **FOR** the election of each of the nominees for the office of director. If any such nominee is unwilling or unable to serve as a nominee for the office of director at the time of the 2018 Annual Meeting, the proxies may be voted for a substitute nominee who shall be designated by the present board of directors to fill such vacancy. Alternatively, if no such nominee is designated, a vacancy will be created in Class III. The board of directors has no reason to believe that any of the nominees will be unwilling or unable to serve if elected as a director.

*The Board of Directors recommends a vote FOR the election of Joerg C. Laukien, William A. Linton, Ph.D. and Adelene Q. Perkins to serve as Class III directors.*

**Certain Information Regarding Directors and Nominees**

The biographies of the nominees and each of our continuing directors below contain information regarding each person's service as a director, business experience, director positions held currently or at any time during the last five years, information regarding involvement in certain legal or administrative proceedings, if applicable, and the experiences, qualifications, attributes or skills that caused the board of directors to determine that the person should serve as a director of the Company.

**Nominees for Election to a Three-Year Term Expiring at the 2021 Annual Meeting**

**Joerg C. Laukien**

Age 64

**Director Since 2003**

Mr. Joerg Laukien served as Executive Chairman of Bruker BioSpin Corporation from 2010 until his retirement from employment effective December 31, 2017. Until December 2013, Joerg Laukien was a Managing Director of Bruker BioSpin MRI GmbH since 1997 and a Managing Director of Bruker Elektronik GmbH from 1991 until its merger with Bruker BioSpin GmbH in 2010, a director and President of Bruker BioSpin MRI, Inc. from 1997 to 2010 and a director of Bruker Energy & Supercon Technologies, Inc. from 2008 through March 2013. Joerg Laukien is the Company's third largest shareholder, and he is the brother of Dr. Frank H. Laukien, the Chairman, President and Chief Executive Officer of the Company. Joerg Laukien serves as a member of the regional advisory council of Deutsche Bank AG in Germany. He holds a Bachelor of Arts degree from the Verwaltungs- und Wirtschafts-Akademie in Karlsruhe, Germany. Joerg Laukien brings extensive executive experience within the Company to the Board, as well as experience in financial and strategic planning.

**William A. Linton, Ph.D.**

Age 70

**Director Since 2000**

Dr. Linton serves as the lead director of our board of directors. He was appointed lead director in March 2004 by the independent members of the board of directors. As lead director, Dr. Linton performs the usual responsibilities of a lead director including acting as a liaison between management and the board of directors. Since 1978, Dr. Linton has served as the Chairman, President and Chief Executive Officer of Promega Corporation, Madison, Wisconsin, a privately-held life science supply company founded by Dr. Linton. Dr. Linton received a Bachelor of Science degree from University of California, Berkeley in 1970 and honorary doctorate degrees from Hannam University (Korea) in 2004 and the University of Wisconsin Madison in 2015. Dr. Linton is a director of ALDA (Analytical, Life Science & Diagnostics Association), a director of Heffter Research Institute (a non-profit research institute), a member of the Supervisory Board of Eppendorf AG, Hamburg (a private life sciences company), founder and Executive Director of Usona Institute (a non-profit medical research organization) and President of the BioPharmaceutical Technology Center Institute (a non-profit organization). Dr. Linton brings to the board extensive executive, international operations management and technical expertise in the life sciences industry, as well as significant experience in strategic planning, corporate governance, and executive compensation matters.

Dr. Linton serves on the Company's Nominating Committee.



**Adelene Q. Perkins**

Age 58

Director Since 2017

Ms. Perkins currently serves as Chief Executive Officer of Infinity Pharmaceuticals, Inc., a publicly traded clinical-stage biopharmaceutical company, a position she has held since January 2010. Ms. Perkins also has served as Chair of Infinity Pharmaceuticals, Inc.'s board of directors since November 2012. Within Infinity Pharmaceuticals, Inc., Ms. Perkins served as President and Chief Business Officer from October 2008 through December 2009, and as Executive Vice President and Chief Business Officer from June 2002 to October 2008. Ms. Perkins served from 2000 to 2002 as Vice President of Business and Corporate Development of TransForm Pharmaceuticals, Inc., a privately-held specialty pharmaceutical company. From 1992 to 1999, Ms. Perkins held various positions at Genetics Institute, now a unit of Pfizer. From 1985 to 1992, Ms. Perkins held a variety of positions at Bain & Company, a management consulting firm. Ms. Perkins currently serves on the board of directors of Massachusetts General Hospital, BIO (Biotechnology Industry Organization), the Massachusetts Biotechnology Council and two biotechnology industry trade organizations, and is the Vice Chairman of the board of Project Hope, a not-for-profit social service agency. She previously served on the board of Padlock Therapeutics, Inc., a privately-held biotechnology company, prior to its acquisition by Bristol-Myers Squibb Company in 2016. Ms. Perkins holds a Master of Business Administration from the Harvard Business School, as well as a Bachelor of Science degree in chemical engineering from Villanova University. Ms. Perkins has more than 30 years of international business and corporate strategy experience and brings to the board a valuable understanding of the pharmaceutical and life sciences industries, as well as significant experience in various aspects of public company management and governance.

Ms. Perkins serves on the Company's Audit Committee.

**Directors Continuing in Office until the 2019 Annual Meeting**

**Frank H. Laukien, Ph.D.**

Age 58

Director Since 1991

Dr. Frank H. Laukien has been the Chairman, President and Chief Executive Officer of the Company since February 1991 and is the Company's largest shareholder. Dr. Laukien also serves as a director of various subsidiaries of the Company. Dr. Laukien is the brother of Joerg C. Laukien, a director of the Company. Dr. Laukien served as a director of ALDA (Analytical, Life Science & Diagnostics Association), an industry association formerly known as Analytical & Life Sciences Systems Association, or ALSSA, for several terms in the past, and was ALSSA Chairman from 2002 to 2003. Dr. Laukien holds a Bachelor of Science degree in physics from the Massachusetts Institute of Technology, as well as a Ph.D. in chemical physics from Harvard University. Dr. Laukien was a member of the Dean's Advisory Committee of the MIT School of Science until 2014, and a Trustee of the Rivers School in Weston, Massachusetts until mid-2013. In May 2017, Dr. Laukien was elected a senator of acatech, the German National Academy of Science and Engineering. As the Company's largest shareholder and based on his long history of leading the profitable growth of the Company, Dr. Laukien brings to the board the perspective of a significant stakeholder with an in-depth knowledge of all aspects of the Company's operations. He also provides extensive executive experience in organizational management, strategic planning, finance, global business development and life-science tools markets, as well as the scientific and technical background required for a deep understanding of the Company's key technologies, markets and industry dynamics.

**John Ornell**

Age 60

Director Since 2015

Mr. Ornell is retired from Waters Corporation, where he served as Vice President, Finance and Administration and Chief Financial Officer from 2001 to 2013. During his time at Waters, he was also responsible for information technology, investor relations and the TA Instruments Division. Mr. Ornell joined Waters in 1994 and served there in a variety of operational and financial leadership roles before assuming the position of Waters' Chief Financial Officer. During 2014, Mr. Ornell continued to serve Waters on a part-time, transitional basis. Prior to joining Waters, Mr. Ornell progressed through a series of roles of increasing responsibility at a number of multinational corporations, primarily in operational finance functions. Mr. Ornell holds a Master of Business Administration degree from Southern New Hampshire University. Mr. Ornell brings to the board a depth of knowledge in the life sciences and analytical instruments industry, as well as a global perspective with significant experience managing the operational, strategic and financial matters of life sciences companies.

Mr. Ornell serves as Chair of the Company's Audit Committee.

**Richard A. Packer**

Age 60

Director Since 2007

Mr. Packer is a Primary Executive Officer of Asahi Kasei Corporation and co-leader of Asahi Kasei's healthcare business unit. Mr. Packer also serves as the non-executive Chairman of ZOLL Medical Corporation, a manufacturer of resuscitation devices and related software solutions that was publicly traded until it was acquired by Asahi Kasei Corporation in April 2012. From November 1999 to April 2016, Mr. Packer was the Chief Executive Officer and a director of ZOLL. He served as Chairman of ZOLL from 1999 until November 2010. From 1996 until his appointment as Chairman and Chief Executive Officer in 1999, Mr. Packer served as ZOLL's President, Chief Operating Officer and director. From 1992 to 1996, he served as Vice President of Operations of ZOLL and also served as Chief Financial Officer and Head of North American Sales of ZOLL from 1995 to 1996. Prior to joining ZOLL, Mr. Packer served for five years as Vice President of various functions for Whistler Corporation, a consumer electronics company. Before joining Whistler in 1987, Mr. Packer was a manager with the consulting firm of PRTM/KPMG, specializing in operations of high technology companies. Mr. Packer has served as a director of Teleflex Incorporated, a publicly traded provider of medical devices, since May 2017 and is a member of the Teleflex Incorporated governance committee. Mr. Packer is the past Chairperson of MassMEDIC, the industry council for Medical Devices in Massachusetts. He also currently serves as a board member of the Medical Device Manufacturers Association and the ZOLL Foundation. Mr. Packer holds a Master of Business Administration from the Harvard Business School, as well as Bachelor of Science and Master of Engineering degrees from Rensselaer Polytechnic Institute. Mr. Packer has extensive financial, operations and management experience in the medical devices industry. He also brings to the board significant experience in corporate governance, strategic planning and public company compensation matters.

Mr. Packer serves on the Company's Audit and Compensation Committees and is the Chair of the Company's Nominating Committee.

**Robert Rosenthal, Ph.D.**

Age 61

**Director Since 2015**

Dr. Rosenthal currently serves as Chief Executive Officer of Taconic Biosciences, Inc., a privately-held provider of research models for the pharmaceutical and biotech industry, a position he has held since joining Taconic Biosciences in June 2014. Dr. Rosenthal also serves as a director of Taconic Biosciences and The ECHO Group, a privately-held information management company. Dr. Rosenthal previously served since 1995 in a variety of senior management positions with companies involved in the development of diagnostics, therapeutics, medical devices, and life sciences tools, most recently including from 2010 through 2012 as President and Chief Executive Officer of IMI Intelligent Medical Implants, AG, a medical technology company, and from 2005 through 2009 as President and Chief Executive Officer of Magellan Biosciences, Inc., a provider of clinical diagnostics and life sciences research tools. Dr. Rosenthal has served since 2007 as a director of Safeguard Scientifics, Inc., a publicly-traded provider of capital for early- and growth-stage companies, and as Chairman of its board of directors since May 2016. He also currently serves as a director of Galvanic Applied Sciences, Inc., a privately-held Canadian company. Earlier in his career, Dr. Rosenthal served in senior management positions at Perkin Elmer Inc. and Thermo Fisher Scientific, Inc. Dr. Rosenthal holds a Ph.D. from Emory University and a Master of Science degree from the State University of New York. Dr. Rosenthal brings to the board an extensive understanding of corporate governance due to his public company board experience as well as an entrepreneurial perspective due to his success as an entrepreneur.

Dr. Rosenthal serves on the Company's Audit Committee.

**Directors Continuing in Office until the 2020 Annual Meeting**

**Cynthia M. Friend, Ph.D.**

Age 63

**Director Since 2016**

Dr. Friend currently serves as Director of the Rowland Institute at Harvard University, a non-profit organization whose goal is to support the high risk/high reward research of early career scientists. In 2014, she became Director of the Energy Frontier Research Center for Sustainable Catalysis at Harvard University, a Department of Energy-funded multi-institution effort focused on the design of efficient catalytic processes, where her responsibilities include management of the fiscal health of the Center and strategic scientific planning. Dr. Friend became the Theodore Williams Richards Professor of Chemistry in 1998 and a Professor of Materials Science in 2002 at Harvard University. Since joining the Harvard University Department of Chemistry in 1982, Dr. Friend has served in a variety of senior faculty and leadership roles at Harvard, including member of the Advisory Board to the Dean of Faculty of Arts and Sciences from 1999 to 2012, Associate Director of the Harvard Materials Research Science and Engineering Center from 2001 to 2011 and Chair of the Harvard University Department of Chemistry and Chemical Biology from 2004 to 2007. Dr. Friend has received numerous awards for her scientific research and scholarship and has served on a number of research and scientific advisory boards and panels. Dr. Friend holds a Ph.D. in Chemistry from the University of California, Berkeley. Dr. Friend brings to the board extensive technical expertise and significant experience in the investment strategy and infrastructure of academic as well as government research markets. Further, Dr. Friend has substantial management experience in non-profit scientific institutions and brings to the board valuable insight into science policy and scientific research funding priorities.

**Marc A. Kastner, Ph.D.**

Age 72

**Director Since 2015**

Dr. Kastner currently serves as President of the Science Philanthropy Alliance, a non-profit organization whose goal is to increase private funding for fundamental research, a position he has held since March 2015. In January 2016 he became Donner Professor of Science Emeritus at Massachusetts Institute of Technology ("MIT"), having held the Donner Chair since 1989. After joining the MIT Department of Physics in 1973, Dr. Kastner served in a variety of senior faculty and leadership roles at MIT, including as Dean of the MIT School of Science from July 2007 to December 2013, Head of the MIT Department of Physics from 1998 to 2007, Director of MIT's Center for Materials Science and Engineering from 1993 to 1998 and as Associate Director of MIT's Consortium for Superconducting Electronics from 1989 to 1992. Dr. Kastner previously served a term on the Company's board of directors from February 2013 to May 2014. Dr. Kastner has received numerous awards for his scientific research and scholarship and currently serves on a number of research and scientific advisory boards. Dr. Kastner holds a Ph.D. in Physics from the University of Chicago. Dr. Kastner brings to the board significant expertise in recent and emerging scientific, technological and research funding trends, as well as in academic and government research markets, from which the Company derives approximately half of its revenues. Moreover, Dr. Kastner has extensive organizational and management experience in non-profit institutions and insights into U.S. government research management and priorities.

Dr. Kastner serves on the Company's Nominating Committee.

**Gilles G. Martin, Ph.D.**

Age 54

**Director Since 2014**

Dr. Martin is Chairman and Chief Executive Officer of the Eurofins Scientific Group, a Luxembourg-based international life sciences company with approximately 30,000 employees in laboratories located in 42 countries. The Eurofins Scientific Group provides a range of analytical testing services to clients across multiple industries. Dr. Martin is also a director of Eurofins Scientific SE, Analytical Bioventures SCA and certain of their affiliates. Dr. Martin founded the original Eurofins Scientific Nantes food authenticity laboratory in 1988 and is a past President of the French Association of private analytical laboratories, or APROLAB, and the North American Technical Committee for Juice and Juice Products. Dr. Martin holds a Ph.D. in Statistics and Applied Mathematics from Ecole Centrale, Paris, and a Master of Science from Syracuse University. As Chairman and Chief Executive Officer of Eurofins Scientific, the largest group of independent food testing laboratories in the world, Dr. Martin is and has been involved throughout his career with many generations of analytical instruments and their suppliers. Dr. Martin brings extensive international business and management experience in the life-science and analytical testing industries to the board, including specialized expertise in the environmental testing, food safety analysis, pharmaceutical research and clinical markets. Dr. Martin also brings an entrepreneurial perspective to the board.

**Hermann Requardt, Ph.D.**

Age 63

**Director Since 2015**

Dr. Requardt currently serves as an independent strategic advisor to a number of European public and private life science and healthcare technology companies. From 2009 to February 2015 he served as Chief Executive Officer of the healthcare division of Munich, Germany-based Siemens AG. He also served as Chief Technology Officer of Siemens AG from 2008 through 2011. Additionally, from 2006 through January 2015 he was a member of the Siemens AG Managing Board, during which time he also held a variety of regional and operational responsibilities at Siemens and its affiliates. Dr. Requardt joined Siemens Medical Solutions in 1984 and served there in roles of increasing responsibility before assuming global responsibility for the magnetic resonance business unit in 1994. Dr. Requardt is an honorary Professor of Physics at the University of Frankfurt and serves on several academic and industrial boards in Germany, including, among other positions, Vice President of acatech, the National Academy of Science and Engineering. He also is a member of the Advisory Board of Dekra SE, headquartered in Stuttgart, Germany, and the Supervisory Board of Sivantos Group, which was Siemens Audiology Solutions prior to its spin-off from Siemens AG in early 2015. Dr. Requardt holds a Ph.D. in Biophysics, with a focus on radiation biophysics and microbiology, from the University of Frankfurt. In addition to his global and technical industry expertise, Dr. Requardt brings to the board significant experience in the management and strategic planning of life sciences companies.

Dr. Requardt serves on the Company's Compensation Committee.

### **BOARD LEADERSHIP STRUCTURE**

Under our bylaws, the chairman of the Company's board of directors has the power to preside at all meetings of the board. Dr. Frank Laukien, our Chief Executive Officer and President, serves as the Chairman of our board of directors and has done so throughout the time we have been a public company. Although the board believes that the combination of the Chairman and Chief Executive Officer roles is appropriate in the current circumstances, the board does not have a fixed policy regarding the combination or separation of the offices of Chairman and Chief Executive Officer. Our board of directors believes that it should have the flexibility to make these determinations at any given point in time in the way that it considers best to provide appropriate leadership for the Company at that time.

The Chief Executive Officer is appointed by our board to manage the Company's daily affairs and operations. Dr. Laukien's extensive industry knowledge and long history of direct involvement in the Company's operations make him best suited to serve as Chairman in order to (i) lead the board in productive discussions on important matters affecting the Company; (ii) create a firm link between management and the board and promote the development and implementation of corporate strategy; (iii) determine necessary and appropriate agenda items for meetings of the board with input from the independent lead director and board committee chairpersons; and (iv) determine and manage the amount of time and information devoted to discussion and analysis of agenda items and other matters that may come before the board. Additionally, his significant equity ownership, at approximately 26% of the outstanding shares of the Company's common stock, means that he has a close and direct alignment of interests with the interests of our other stockholders.

While we believe that having a unified Chairman and Chief Executive Officer is appropriate and in the best interests of the Company and its stockholders at this time, our board structure also fosters strong oversight by independent directors. Since 2004, an independent lead director has been appointed by the independent directors to ensure an independent leadership contact. The lead director's responsibilities include: (i) consulting with the Chairman regarding agenda items for board meetings; (ii) chairing executive sessions of the independent directors; (iii) calling executive sessions of the independent directors of the board and advising the Chairman and Chief Executive Officer of actions or deliberations at such sessions; (iv) acting as a liaison between the independent directors and the full board, as necessary; and (v) establishing, in consultation with the Chairman and Chief Executive Officer and any appropriate board committees, procedures to govern the board's work, ensuring that the board of directors is appropriately approving strategy and supervising management's progress. Dr. William Linton has served in the role of lead director since the position was established in 2004. Our Chairman and Chief Executive Officer consults periodically with the lead director on governance matters and on issues facing the Company. In addition, the lead director serves as the principal liaison between the Chairman and the independent directors and presides at executive sessions of independent directors at regularly scheduled in-person board meetings. The board of directors believes that this approach appropriately and effectively complements the Company's combined Chairman and Chief Executive Officer.

### BOARD MEETINGS, COMMITTEES AND COMPENSATION

There are currently twelve members of our board of directors. Ten of our current directors, Cynthia M. Friend, Marc A. Kastner, Richard D. Kniss, William A. Linton, Gilles G. Martin, John Ornell, Richard A. Packer, Adelene Q. Perkins, Hermann Requardt and Robert Rosenthal, meet the independence requirements of the NASDAQ Stock Market LLC, or NASDAQ, listing standards. All of our director nominees, other than Joerg C. Laukien, are independent under such standards. Our former director, Chris van Ingen, was also determined to be independent when serving as a member of our board. In making its independence determinations, the board of directors considered, among other things, relevant transactions between the Company and entities associated with the independent directors, as further described in this proxy statement under the heading "*Transactions with Related Persons*," and determined that none have any relationship with the Company or other relationships that would impair the directors' independence.

Following the 2018 Annual Meeting, the board of directors will consist of eleven members, nine of whom are expected to be independent.

During 2017, the board of directors of the Company held four meetings and acted by unanimous written consent twice. Our incumbent directors, on average, attended 91 percent of board and committee meetings during 2017. No director, other than Ms. Perkins, attended less than 75 percent of the total number of 2017 meetings of the board of directors and board committees of which he or she was a member. Ms. Perkins was elected to the board of directors at the 2017 Annual Meeting held in May. During her term, there were two meetings of the board of directors in 2017. Due to a prior commitment, Ms. Perkins was unable to attend one such meeting. It is the policy of our board of directors that at least two directors, including at least one independent director, attend our Annual Meeting, either in person or by telephonic conference. Two directors attended our 2017 Annual Meeting.

As described below, the board of directors has three standing committees: an Audit Committee, a Compensation Committee and a Nominating Committee.

**Audit Committee.** The Audit Committee of the board of directors currently consists of John Ornell, Robert Rosenthal, Richard A. Packer and Adelene Q. Perkins, each of whom satisfies the applicable independence requirements of the rules and regulations of the SEC and NASDAQ. Under

these rules, we are required to have an Audit Committee consisting of at least three independent members. The Audit Committee met seven times during 2017. Mr. Ornell, Chair of the Audit Committee, qualifies as an audit committee financial expert pursuant to applicable SEC rules and regulations.

The Audit Committee provides assistance to the board of directors in fulfilling its legal and fiduciary obligations with respect to matters involving the accounting, auditing, treasury, financial reporting and internal control functions of the Company and its subsidiaries. The Audit Committee works extensively with the independent auditors, pre-approves all audit and non-audit services provided to the Company by its independent auditors, reviews the performance of the independent auditors and replaces or terminates the independent auditors when circumstances warrant. The Audit Committee is also charged with establishing and monitoring procedures for (i) the receipt, retention or treatment of complaints received by the Company regarding accounting, internal accounting controls or auditing matters, and (ii) the confidential submission by the Company's employees of concerns regarding questionable accounting or auditing matters. None of the members of the Audit Committee has participated in the preparation of any financial statements of the Company at any time during the last three fiscal years. The Audit Committee's charter is available on the Company's website at <https://ir.bruker.com> under the "Corporate Governance" section.

**Compensation Committee.** The Compensation Committee currently consists of Richard D. Kniss, Hermann Requardt and Richard Packer, all of whom meet the independence requirements of the NASDAQ listing rules. The Compensation Committee met eight times and acted by unanimous written consent four times during 2017. Mr. Kniss is the Chair of the Compensation Committee. The Compensation Committee (i) administers the Company's stock incentive plan; (ii) determines the chief executive officer's salary, bonus, and equity based compensation; (iii) oversees the executive compensation program for the Company's other executive officers; and (iv) determines such compensation, reviews general policy matters relating to compensation and employee benefits and makes recommendations concerning these matters to the board of directors. From time to time, the Company expects that various of its senior executive officers will provide analysis and recommendations to the Compensation Committee on compensation issues, as requested by the Compensation Committee. In particular, the Chief Executive Officer annually evaluates the performance of the executive officers who report directly to him, including, among others, the Chief Financial Officer, and makes recommendations to the Compensation Committee regarding such executive officers' compensation. Additionally, the Chief Financial Officer provides the Chief Executive Officer input on the annual evaluations of the performance of the Company's other named executive officers and makes recommendations to the Compensation Committee regarding compensation of these officers. The Compensation Committee reviews these performance evaluations and recommendations and discusses the recommendations with our Chief Executive Officer and, as appropriate, our Chief Financial Officer. In some cases, these discussions may lead to adjustments to an executive officer's performance evaluation and compensation recommendation. In other cases in which the Compensation Committee deems it appropriate, the evaluations and management recommendations may be approved by the Compensation Committee with little or no change. Our Chief Executive Officer, Chief Financial Officer and our Corporate Senior Director of Human Resources may routinely attend meetings of the Compensation Committee to provide information relating to matters the Compensation Committee is considering. The Compensation Committee may, from time to time, meet in executive session without any executive officers or other members of management present. The Compensation Committee's charter is available on the Company's website at <https://ir.bruker.com> under the "Corporate Governance" section.

The Company anticipates appointing an incumbent independent director to succeed Mr. Kniss in his Compensation Committee assignments prior to the 2018 Annual Meeting.

**Nominating Committee.** The Nominating Committee currently consists of Marc A. Kastner, Richard A. Packer and William A. Linton, all of whom meet the independence requirements of the NASDAQ listing rules. Mr. Packer is the Chair of the Nominating Committee. The purpose of the Nominating Committee is to assist the board in identifying and recruiting individuals qualified to become board members, consistent with criteria approved by the board, and to recommend to the board nominees for election to the office of director at the next annual meeting of stockholders, or for election to fill any vacancies between annual meetings. While the board of directors retains responsibility for selecting nominees and recommending them for election by the Company's stockholders, the Nominating Committee is responsible for developing and implementing a process to identify qualified and willing candidates for recommendation to the board. The Nominating Committee's charter is available on the Company's website at <https://ir.bruker.com> under the "Corporate Governance" section.

The Nominating Committee met one time and acted by unanimous written consent once during 2017. In addition, members of the Nominating Committee communicated periodically throughout the year regarding candidates for director and director nomination matters. At a meeting held in February 2018, the Nominating Committee unanimously recommended each of the current nominees for director to the full board of directors.

## DIRECTOR NOMINATIONS

On March 3, 2004, the Company adopted a policy by board resolution governing the nomination of directors, according to which the full board of directors approves all nominees for board membership. All nominees must also be approved by a majority of the Company's independent directors. Upon recommendation of the Nominating Committee, the qualifications of candidates will be reviewed by at least a majority of the independent directors of the Company, as well as the full board of directors. Stockholders may recommend director candidates for inclusion by the board of directors in the slate of nominees which the board recommends to stockholders for election as described below.

The process followed to identify and evaluate potential candidates includes requests to board members and others for recommendations, meetings from time to time to evaluate biographical information and background material relating to potential candidates and interviews of selected candidates by the members of the Nominating Committee, the independent directors and the board. The Nominating Committee, the independent directors and the board are each authorized to retain advisers and consultants and to compensate them for their services. No such advisers or consultants were retained for this purpose during 2017.

The Company does not have a formal policy with regard to the consideration of diversity in identifying director nominees, but strives to identify and recruit director candidates with a variety of complementary skills, expertise and backgrounds so that, as a group, the board will possess the appropriate talent, skills and expertise to oversee the Company's business. The Committee seeks to promote through the nominations process an appropriate diversity in board composition, recognizing that the Corporation's businesses and operations are diverse and global in nature. In considering individual director candidates, the Committee takes into account such factors as diversity in professional experience, skills and background, as well as diversity in gender, race and ethnicity. Search firms retained to assist the Committee are advised to actively seek to identify qualified, diverse candidates, including women and minorities.

In considering whether to recommend any candidate for inclusion in the board's slate of recommended director nominees, the board and the independent directors apply the criteria which are set forth in a resolution of the board approved and adopted on March 3, 2004.



## Edgar Filing: BRUKER CORP - Form DEF 14A

These criteria include, but are not limited to, the following:

- experience in aspects of business or technology relevant to the Company's business;
- sufficient time available to devote to the affairs of the Company;
- character and integrity;
- ability to represent the best interests of stockholders as a whole rather than special interest groups;
- willingness to participate actively as a board member; and
- communication, decision-making and interpersonal skills.

The board and the independent directors may also consider the following for some of the director nominees:

- experience serving as a director of a public company;
- familiarity with corporate governance issues;
- independence, as determined in accordance with SEC rules and regulations and NASDAQ listing standards;
- experience in running a comparable company or division of a comparable company;
- insight into the Company, its strategy, business model, operations, and financials;
- knowledge of industry trends and markets; and
- qualification as an "audit committee financial expert" to serve on the Audit Committee in accordance with SEC and NASDAQ definitions.

In evaluating candidates recommended by the Nominating Committee, the board and the independent directors do not assign specific weights to particular criteria and no particular criterion is necessarily applicable to all prospective nominees. We believe that the backgrounds and qualifications of the directors, considered as a group, should provide a significant composite mix of experience, knowledge, backgrounds and abilities that will allow the board to fulfill its responsibilities.

Although the Company does not have a specific policy with respect to the nomination of directors by stockholders, the Nominating Committee will consider nominations made by stockholders. The Company believes that it is not necessary to have a policy for director nominations by stockholders because the board of directors, including the Nominating Committee and the independent directors, is able to effectively locate and evaluate potential candidates for nomination to the board of directors due to the directors' intimate knowledge of the Company and the life science industry. However, stockholders may communicate directly with the Nominating Committee of the board of directors by written communication submitted to Richard M. Stein at the address set forth below under "Stockholder Communications." Mr. Stein shall be primarily responsible for monitoring the communications and providing summaries or copies of such communications to the Nominating Committee or the board of directors as he deems appropriate, and, as described below, will submit communications to the Nominating Committee or the board of directors, as appropriate, relating to corporate governance matters and long-term corporate strategy. Stockholders may use this process to suggest potential nominations to the board of directors. Such suggested nominations shall be forwarded to

## Edgar Filing: BRUKER CORP - Form DEF 14A

the Nominating Committee and the proposed candidates shall be evaluated using substantially the same process and applying the same criteria as used and applied in evaluating candidates submitted by board members. Nominations must be received by the Company within the timeframe set forth herein under "Time for Submission of Stockholder Proposals."

## Edgar Filing: BRUKER CORP - Form DEF 14A

At the 2018 Annual Meeting, stockholders will be asked to consider the re-election of Joerg C. Laukien, William A. Linton, Ph.D. and Adelene Q. Perkins to serve as Class III directors. Each of the nominees is standing for election following the unanimous recommendation for nomination first by the Nominating Committee, and then by the full board of directors, including the unanimous approval of all of the Company's independent directors.

### **ROLE OF THE BOARD IN RISK OVERSIGHT**

Our board of directors considers general oversight of the Company's risk management efforts to be a responsibility of the entire board. The Audit and Compensation Committees assist the board in carrying out this responsibility by focusing on specific key areas of risk that our business faces. The board's role in risk oversight includes receiving regular reports from members of senior management on areas of material risk to the Company, or to the success of a particular project or endeavor under consideration, including operational, financial, legal and regulatory, strategic and reputational risks. The full board of directors, the Audit Committee in the case of financial and compliance risks that are within the oversight of the Audit Committee or the Compensation Committee in the case of matters relating to our compensation policies and practices, receives these reports from members of management to enable the board or the Audit or Compensation Committee, as applicable, to understand the Company's risk identification, risk management, and risk mitigation strategies. To facilitate this process and assist the Audit Committee in fulfilling its responsibility for monitoring legal and compliance risks, our senior director of internal audit, who reports directly to our Chief Financial Officer, also has a dotted line reporting relationship to the chairperson of the Audit Committee. The Audit Committee chairperson is authorized to give instructions and assignments directly to the senior director of internal audit, as to which assignments the director of internal audit reports directly and only to the Audit Committee chairperson. When a report is evaluated at the Audit Committee level, the chairperson of the Audit Committee subsequently reports on the matter to the full board to ensure coordination of the board's risk oversight activities. Our board of directors also believes that risk management is an integral part of our strategic planning process, which addresses, among other things, the risks and opportunities facing the Company.

### **COMPENSATION OF DIRECTORS**

We pay the non-employee members of our board of directors a mix of cash and share-based compensation based on the determination of the Compensation Committee. Employee directors, including Dr. Frank Laukien and, until December 31, 2017, Mr. Joerg Laukien, receive compensation only as employees of the Company and receive no additional compensation for service as a director. Directors are reimbursed for reasonable out-of-pocket expenses incurred in attending meetings of the board or board committees.

**Components of Director Compensation**

During 2017, directors other than employee directors were paid cash compensation according to the following schedule:

	<b>2017 Director Cash Compensation</b>
Board Service	\$ 60,000
Audit Committee Service	\$ 18,000
Audit Committee Chair	\$ 15,000
Compensation Committee Service	\$ 8,000
Compensation Committee Chair	\$ 10,000
Nominating Committee Service	\$ 3,000
Nominating Committee Chair	\$ 6,000
Lead Director Service	\$ 10,000

In addition to the cash component of director compensation, it is currently our policy to grant non-employee directors as a component of their compensation an annual equity award. These awards from 2013 through 2016 consisted of an option to purchase 10,000 shares of common stock, with an exercise price equal to the fair market value of our common stock on the date of grant and vesting over a three-year period in approximately equal annual increments. Effective as of January 1, 2017, the board of directors, upon the recommendation of the Compensation Committee, approved a change in the form and amount of annual non-employee director equity compensation from option awards to awards of restricted stock units valued at \$100,000 as of the grant date. As of January 1, 2018, the value of the awards of restricted stock units increased to \$125,000. Restricted stock unit awards to non-employee directors vest in full on the first anniversary of the grant date. Additionally, it has been our policy to grant an equity award to each newly-elected non-employee director, effective upon commencement of service on the board, upon terms consistent with those of the annual awards to incumbent non-employee directors. The number of shares underlying such new director awards are determined as follows: 100% of the annual director equity award amount if elected to service commencing in the first quarter of the calendar year; 75% of the annual director equity award amount if elected to service commencing in the second quarter of the calendar year; 50% of the annual director equity award amount if elected to service commencing in the third quarter of the calendar year; and 25% of the annual director equity award amount if elected to service commencing in the fourth quarter of the calendar year.

On January 5, 2017, the Company granted each non-employee director an annual equity award consisting of 4,577 restricted stock units. The 2017 restricted stock unit awards vested in full on January 5, 2018. Upon initial election to our board of directors in May 2017, Ms. Perkins received an award of 2,756 restricted stock units which will vest in full on May 31, 2018.

The following table provides information concerning the compensation paid by us to each of our non-employee directors for the fiscal year ended December 31, 2017. The compensation paid to Dr. Frank Laukien, our President and Chief Executive Officer, is shown in the Summary Compensation Table on page 46 of this proxy statement. The compensation paid in 2017 to Mr. Joerg Laukien as an employee of the Company is described in this proxy statement under the heading "*Transactions with Related Persons.*"

## 2017 Director Compensation Table

Name	Fees Earned or Paid in Cash (\$)	Equity Awards(1) (\$)	Total (\$)
Stephen W. Fesik(2)	\$ 26,714		\$ 26,714
Cynthia M. Friend	\$ 60,000	\$ 100,007	\$ 160,007
Chris van Ingen(3)	\$ 40,500	\$ 100,007	\$ 140,507
Marc A. Kastner	\$ 63,000	\$ 100,007	\$ 163,007
Richard D. Kniss	\$ 78,000	\$ 100,007	\$ 178,007
William A. Linton	\$ 71,500	\$ 100,007	\$ 171,507
Gilles G. Martin	\$ 60,000	\$ 100,007	\$ 160,007
John Ornell	\$ 93,000	\$ 100,007	\$ 193,007
Richard A. Packer	\$ 91,879	\$ 100,007	\$ 191,886
Adelene Q. Perkins(4)	\$ 36,593	\$ 74,991	\$ 111,584
Hermann Requardt	\$ 68,000	\$ 100,007	\$ 168,007
Robert Rosenthal	\$ 78,000	\$ 100,007	\$ 178,007

(1)

Reported amounts reflect the grant date fair value of restricted stock units granted to each director in 2017, computed in accordance with Financial Accounting Standards Board Accounting Standards Codification Topic 718. Assumptions used in the calculations of these amounts may be found in Note 2 to our 2017 audited financial statements included in the Company's Annual Report on Form 10-K filed with the SEC on March 16, 2018. The actual amount realized by the director will likely vary based on a number of factors, including our performance, stock price fluctuations and applicable vesting.

As of December 31, 2017, our non-employee directors held the following aggregate vested and unvested options to purchase common stock of the Company and unvested restricted stock units ("RSUs"):

Name	Number of Vested Options	Number of Unvested Options	Number of Unvested RSUs
Stephen W. Fesik(2)			
Cynthia M. Friend	2,475	5,025	4,577
Chris van Ingen(3)			
Marc A. Kastner	9,900	10,100	4,577
Richard D. Kniss	35,900	10,100	4,577
William A. Linton	53,900	10,100	4,577
Gilles G. Martin	19,900	10,100	4,577
John Ornell	6,650	8,350	4,577
Richard A. Packer	53,900	10,100	4,577
Adelene Q. Perkins(4)			2,756
Hermann Requardt	6,650	8,350	4,577
Robert Rosenthal	4,950	7,550	4,577

(2)

Dr. Fesik's term of service on the board of directors expired May 22, 2017.

(3)

Mr. van Ingen's term of service on the board of directors ended June 27, 2017.

(4)

Ms. Perkins was elected to the board of directors effective May 22, 2017.

## SECURITY OWNERSHIP OF CERTAIN BENEFICIAL OWNERS AND MANAGEMENT

The following table sets forth certain information regarding beneficial ownership of the Company's common stock as of April 2, 2018 by (i) each person who is known by the Company to own beneficially more than 5% of the Company's common stock, (ii) each of our directors and nominees for director, (iii) each named executive officer of the Company, as defined under the heading "Summary of Executive Compensation," and (iv) all directors and executive officers who served as directors or executive officers as of April 2, 2018 as a group. Unless otherwise noted, the address of each beneficial owner is c/o Bruker Corporation, 40 Manning Road, Billerica, Massachusetts 01821.

Beneficial Owners	Amount and Nature of Beneficial Ownership(1)	Percent of Class(1)
<i>Executive Officers, Directors and Director Nominees</i>		
Frank H. Laukien(2)	40,660,761	26.1%
Gerald N. Herman(3)	2,419	*
Michael G. Knell		
Mark R. Munch(4)	70,394	*
Burkhard Prause(5)	3,734	*
Juergen Srega(6)	196,426	*
Anthony L. Mattacchione(7)	97,734	*
Cynthia M. Friend(8)	9,527	*
Marc A. Kastner(9)	21,177	*
Richard D. Kniss(10)	83,353	*
Joerg C. Laukien	15,212,295	9.8%
William A. Linton(11)	117,927	*
Gilles G. Martin(12)	31,177	*
John Ornell(13)	14,527	*
Richard A. Packer(14)	100,284	*
Adelene Q. Perkins(15)	2,756	*
Hermann Requardt(16)	14,527	*
Robert Rosenthal(17)	12,827	*
All executive officers and directors as a group (17 persons)(18)	56,651,845	36.3%

Beneficial Owners	Amount and Nature of Beneficial Ownership(1)	Percent of Class(1)
<i>5% Beneficial Owners</i>		
T. Rowe Price Associates, Inc.(19) 100 E. Pratt Street Baltimore, MD 21202	28,418,579	18.2%
The Vanguard Group(20) 100 Vanguard Blvd. Malvern, PA 19355	9,673,104	6.2%

\*  
Less than one percent

(1) Beneficial ownership is determined in accordance with the rules of the Securities and Exchange Commission. In computing the number of shares beneficially owned by a person and the percentage ownership of that person, shares of common stock subject to options held by that person that are currently exercisable, or become exercisable within 60 days from the date hereof, are deemed outstanding. However, such shares are not deemed outstanding for purposes of computing the percentage ownership of any other person.

## Edgar Filing: BRUKER CORP - Form DEF 14A

- (2) Includes options to purchase 161,474 shares of common stock that are currently exercisable, or become exercisable within 60 days of the date hereof and 43,187 shares of restricted common stock. Also includes: 1,846,499 shares owned by Robyn Laukien, his former spouse, as to which Dr. Laukien has sole voting power; 336,607 shares held by each of his adult children, as to which Dr. Laukien has sole voting power and shared investment power; and 224,522 aggregate shares held as custodian for the benefit of his minor children, as to which Dr. Laukien has sole voting and investment power. 5,000,000 shares have been pledged by Dr. Laukien to secure a personal loan. Dr. Laukien retains voting power of all such pledged shares. Does not include 6,920 shares held in trust for Dr. Laukien's adult daughter, 7,400 shares held by Dr. Laukien's adult son or 1,042 shares held by his spouse, in each case as to which Dr. Laukien disclaims beneficial ownership.
- (3) Includes options to purchase 2,001 shares of common stock that are currently exercisable, or become exercisable, within 60 days of the date hereof.
- (4) Includes options to purchase 50,244 shares of common stock that are currently exercisable, or become exercisable, within 60 days of the date hereof and 17,942 shares of restricted common stock.
- (5) Includes options to purchase 2,842 shares of common stock that are currently exercisable, or become exercisable, within 60 days of the date hereof.
- (6) Includes options to purchase 136,615 shares of common stock that are currently exercisable, or become exercisable, within 60 days of the date hereof and 14,569 shares of restricted common stock.
- (7) Includes options to purchase 93,474 shares of common stock that are currently exercisable, or become exercisable, within 60 days of the date hereof.
- (8) Includes options to purchase 4,950 shares of common stock that are currently exercisable, or become exercisable, within 60 days of the date hereof.
- (9) Includes options to purchase 16,600 shares of common stock that are currently exercisable, or become exercisable, within 60 days of the date hereof.
- (10) Includes options to purchase 42,600 shares of common stock that are currently exercisable, or become exercisable, within 60 days of the date hereof.
- (11) Includes options to purchase 60,600 shares of common stock that are currently exercisable, or become exercisable, within 60 days of the date hereof.
- (12) Includes options to purchase 26,600 shares of common stock that are currently exercisable, or become exercisable, within 60 days of the date hereof.
- (13) Includes options to purchase 9,950 shares of common stock that are currently exercisable, or become exercisable, within 60 days of the date hereof.
- (14) Includes options to purchase 60,600 shares of common stock that are currently exercisable, or become exercisable, within 60 days of the date hereof.
- (15) Includes 2,756 restricted stock units that vest within 60 days of the date hereof.
- (16)

Edgar Filing: BRUKER CORP - Form DEF 14A

Includes options to purchase 9,950 shares of common stock that are currently exercisable, or become exercisable, within 60 days of the date hereof.

(17)

Includes options to purchase 8,250 shares of common stock that are currently exercisable, or become exercisable, within 60 days of the date hereof.



Edgar Filing: BRUKER CORP - Form DEF 14A

- (18) Includes options to purchase 686,750 shares of common stock that are currently exercisable, or become exercisable, within 60 days of the date hereof and 2,756 restricted stock units that vest within 60 days of the date hereof.
- (19) According to a Schedule 13G filed February 14, 2018, T. Rowe Price Associates, Inc. ("Price Associates") beneficially owns, or may be deemed to beneficially own, 28,418,579 shares as a result of acting as investment advisor to various investment companies, including the T. Rowe Price Mid-Cap Growth Fund, Inc. (the "Fund"), and institutional clients. Price Associates reported sole power to dispose of 28,418,579 shares and sole power to vote or direct the voting of 7,493,659 shares. The Fund reported sole power to vote or direct the voting of 9,400,000 shares.
- (20) According to a Schedule 13G filed February 8, 2018, The Vanguard Group ("Vanguard") and certain of its affiliates, subsidiaries and other companies beneficially own, or may be deemed to beneficially own, 9,673,104 shares. Vanguard reported sole power to dispose of 9,612,576 shares, sole power to vote or direct the voting of 54,597 shares and shared power to vote or direct the voting of 14,151 shares.

**EXECUTIVE OFFICERS**

Our executive officers are designated annually by the board of directors. The persons listed below are serving as the Company's executive officers for the fiscal year ending December 31, 2018. Each of these executive officers, other than Dr. Prause, who was appointed an executive officer of the Company in February 2018, and Mr. Herman, who was appointed an executive officer in March 2018, also served as executive officers of the Company throughout the fiscal year ended December 31, 2017.

<b>Name</b>	<b>Age</b>	<b>Position</b>
Frank H. Laukien, Ph.D.	58	Chairman, President and Chief Executive Officer
Gerald N. Herman	60	Interim Chief Financial Officer
Mark R. Munch, Ph.D.	56	Executive Vice President, President of Bruker Nano Group and Bruker Nano Surfaces Division
Burkhard Prause, Ph.D.	51	President and Chief Executive Officer, BEST
Juergen Srega	63	President, Bruker CALID Group and Bruker Daltonics Division

For biographical information relating to Dr. Laukien, who serves as both an executive officer and a director of the Company, please see "*Certain Information Regarding Directors and Nominees*" above. Biographical information relating to our current non-director executive officers is presented below. As previously reported in our Current Report on Form 8-K filed with the SEC on February 21, 2018, Mr. Anthony Mattacchione, who served as the Company's Chief Financial Officer throughout the fiscal year ended December 31, 2017 and is a "named executive officer" as discussed in this proxy statement under the heading "Compensation Discussion and Analysis," resigned from the Company, effective March 16, 2018. Mr. Mattacchione continued to serve as Chief Financial Officer of the Company and as an executive officer of the Company until the effective date of his resignation.

*Gerald N. Herman.* Mr. Herman has served as the Company's Interim Chief Financial Officer since March 2018. Mr. Herman joined the Company in 2016 as Vice President and Corporate Controller. Prior to joining Bruker, Mr. Herman had served in senior executive positions with various publicly traded companies, including as Corporate Vice President Clinical Operations of PAREXEL International from 2014 to February 2016, and as Corporate Vice President & Controller-Finance of PAREXEL from 2008 to 2013. Prior to 2008, Mr. Herman was Vice President Corporate Controller of Presstek, Inc. He also served in financial, consulting and accounting roles at various organizations, including as Senior Manager at Arthur Andersen LLP from 1979 to 1987. Mr. Herman is a Certified Public Accountant (CPA) and holds a Master of Business Administration degree from the University of Chicago, and a Master of Science in Taxation from Bentley University.

*Mark R. Munch, Ph.D.* Dr. Munch has served since September 2012 as President, Bruker Nano Group, with responsibility for management of the global operations of our Bruker Nano Group, which manufactures and distributes the Company's advanced analytical X-ray technologies and spark-optical emission spectroscopy, atomic force microscopy, fluorescence microscopy, and stylus and optical metrology instrumentation used in non-destructive molecular, materials and elemental analysis. He has also served, since July 2015, as an Executive Vice President of the Company, and in that capacity is responsible for providing oversight to the Company's global information technology function and enterprise resource planning, as well as other strategic management development and business process initiatives. Dr. Munch has also served as President of Bruker Nano, Inc., a wholly-owned subsidiary of the Company, since October 2010. Prior to joining Bruker Nano, Inc., from February 2008 to October 2010, Dr. Munch was Executive Vice President of Veeco Instruments Inc. Dr. Munch also served as a

## Edgar Filing: BRUKER CORP - Form DEF 14A

Senior Vice President of Coherent, Inc. from February 2006 to January 2008 and as President and Chief Executive Officer of Cooligy, Inc., a subsidiary of Emerson Electric, from 2004 to 2006. Dr. Munch's background includes over 26 years of experience in marketing, product development, operations and sales, as well as experience in managing significant business units of multi-national corporations. Dr. Munch holds a Bachelor of Science degree in Chemical Engineering from the University of Colorado and a Master of Science degree and Ph.D. in Chemical Engineering from Stanford University.

*Burkhard Prause, Ph.D.* Dr. Prause has served as President and Chief Executive Officer of BEST since April 2008, with responsibility for management of the global operations of BEST, which designs, manufactures and distributes superconducting materials for use in magnetic resonance imaging, nuclear magnetic resonance, fusion energy research and other applications, as well as ceramic, second generation high temperature superconductors for energy technology and magnet research applications. Dr. Prause also was a director of BEST from April 2012 to February 2013. Additionally, he has served as a director of Hydrostatic Extrusions Ltd. since April 2013, and as a Managing Director of Bruker EAS GmbH and Bruker HTS GmbH since January 2005, RI Research Instruments GmbH since December 2008, and Bruker ASC GmbH since March 2009. Prior to that time, Dr. Prause served as Product Manager for Bruker BioSpin MRI GmbH. Before joining Bruker BioSpin MRI GmbH in 2002, Dr. Prause was a senior staff scientist at the Max-Planck Institute in Tübingen, Germany. Dr. Prause currently is a director of CCAS (the Coalition for the Commercial Application of Superconductors), and from 2006 to 2010, Dr. Prause was Chairman of ivSupra, a German superconductor industry coalition. Dr. Prause holds a Ph.D. in Physics from the University of Notre Dame.

*Juergen Srega.* Mr. Srega has served as President of the Bruker CALID Group since January 2013, with responsibility for management of the global operations of our Bruker CALID Group, which manufactures and distributes the Company's mass spectrometry and chromatography instruments for life science and applied markets, as well as analytical instruments for chemical, biological, radiological, nuclear and explosives detection and research and process instruments based on infrared and Raman molecular spectroscopy technologies. Mr. Srega also serves as a Managing Director of Bruker Daltonik GmbH, an indirect wholly-owned subsidiary of the Company located in Germany. Prior to joining the Company, Mr. Srega served since 1996 in a variety of senior management roles at Thermo Fisher Scientific Inc., a global provider of analytical instruments, equipment, reagents and consumables, software and services for research, analysis, discovery and diagnostics headquartered in Waltham, Massachusetts. At Thermo Fisher Scientific, Mr. Srega led a number of significant operating divisions, including as Vice President and General Manager Biomarkers, BRAHMS GmbH, from 2011 to 2012, Vice President and General Manager Scientific Instruments Division Global Products from 2005 to 2011 and Vice President and General Manager Advanced MS from 1996 to 2004. Prior to 1996, Mr. Srega was with Badenwerk AG, a German power utility company located in Karlsruhe, Germany, from 1988 to 1995 and an employee of Bruker GmbH from 1980 to 1988. Mr. Srega holds a Bachelor of Arts degree in Finance from Nord Akademie in Hamburg, Germany and a Bachelor of Arts degree in Engineering from Karlsruhe University of Applied Science in Karlsruhe, Germany.

## COMPENSATION DISCUSSION AND ANALYSIS

This Compensation Discussion and Analysis ("CD&A") describes the principles, objectives, and features of our executive compensation program, which is generally applicable to each of our senior officers. However, this CD&A focuses primarily on the program as applied to our Chief Executive Officer and the other executive officers listed below and included in the Summary Compensation Table, whom we refer to collectively in this proxy statement as the "named executive officers."

Dr. Frank H. Laukien, Chairman, President and Chief Executive Officer

Mr. Anthony L. Mattacchione, Former Senior Vice President and Chief Financial Officer

Dr. Mark R. Munch, Executive Vice President and President, Bruker Nano Group and Bruker Nano Surfaces Division

Mr. Juergen Srega, President, Bruker CALID Group and Bruker Daltonics Division

Mr. Michael G. Knell, Former Vice President of Finance and Chief Accounting Officer

Mr. Mattacchione, who served as our Chief Financial Officer throughout 2017, resigned from the Company effective March 16, 2018. Additionally, Mr. Knell resigned from the Company effective March 31, 2017. These former executive officers are included as named executive officers in this proxy statement pursuant to applicable rules of the SEC.

### Executive Overview

Our executive compensation program is designed to attract, motivate, retain and reward the individuals who lead the Company and who are responsible for developing and executing the overall business strategy. Our approach to compensation for our executive officers targets a mix of competitive salaries, performance-based cash incentive awards linked to corporate and individual objectives and long-term equity incentive awards. The majority of our executive officers' pay opportunities are in the form of incentives, rather than base salary, with a significant amount of those opportunities tied to long-term equity incentive awards, thereby strongly linking the interests of our overall pay program with those of our shareholders. We provide limited perquisites and no excise tax gross ups. We also have a recoupment ("clawback") provision under our 2017 incentive plans that allows us to seek reimbursement of short-term incentive payments and repayment of stock award gains in the following circumstances: (a) to the extent of the excess of what would have been paid to the participant in the event of a restatement, due to material noncompliance with any financial reporting requirements, that is required to be prepared at any time during the three-year period following such payment or (b) in the event the recipient engages in activities that are detrimental to the business of the Company.

We believe that our compensation policies and practices are effectively designed to motivate and reward performance, and that the mix of compensation elements creates incentives that are closely aligned with increasing shareholder value without encouraging excessive or unnecessary risk-taking.

### *2017 Financial Performance*

Our business strategy is to create value for our stockholders based on our ability to innovate and generate revenue growth, both organically and through acquisitions. Achieving improvements in our gross profit margins, operating margins, earnings and cash flow are also important to our success. In 2017, our revenues increased by \$154.6 million, or 9.6%, to \$1,765.9 million from \$1,611.3 million in 2016. Included in our 2017 revenues was an increase of approximately \$77.2 million attributable to our recent acquisitions and an increase of approximately \$19.6 million from the impact of foreign currency translation caused by the weakening of the U.S. Dollar versus the euro and other currencies. Excluding the effects of foreign currency translation and our recent acquisitions, our organic revenue, a non-GAAP financial measure, increased by \$57.8 million, or 3.6%. Our gross profit margin remained

## Edgar Filing: BRUKER CORP - Form DEF 14A

approximately consistent at 46.0% during the year ended December 31, 2017, compared to 46.1% during the year ended December 31, 2016. Excluding various charges for amortization of acquisition-related intangible assets and other acquisition-related costs and restructuring costs, our non-GAAP gross profit margin also was consistent at 48.1% in each of the years ended December 31, 2017 and 2016. Operating income for the year ended December 31, 2017 was \$214.7 million, resulting in an operating margin of 12.2%, compared to income from operations of \$177.2 million and an operating margin of 11.0%, for the year ended December 31, 2016. The operating margin increase reflected improved operating leverage on higher sales following our multi-year operational transformation, cost discipline and savings from restructuring initiatives. These factors more than offset dilution from recent acquisitions and foreign currency translation effects. Excluding various charges for amortization of acquisition-related intangible assets and other acquisition-related costs and restructuring costs, our non-GAAP operating margin also improved to 15.6% for the year ended December 31, 2017, compared to 14.8% in the year ended December 31, 2016. For the year ended December 31, 2017, we reported GAAP diluted earnings per share (EPS) of \$0.49, compared to \$0.95 for the year ended December 31, 2016. The decrease in our GAAP EPS was primarily attributed to charges related to the estimated impact of U.S. tax reform legislation which resulted in a significantly higher effective tax rate for the year ended December 31, 2017. On a non-GAAP basis, our diluted non-GAAP EPS for the year ended December 31, 2017 of \$1.21 compared to \$1.19 for the year ended December 31, 2016, which in turn had benefited from an unusually favorable effective tax rate in fiscal year 2016. Our working capital ratio weakened slightly in 2017, with working capital per dollar of revenue of \$0.405, compared to \$0.371 in 2016.

Organic revenue, non-GAAP gross profit margin, non-GAAP operating margin and non-GAAP EPS are non-GAAP financial measures we use to supplement our financial results prepared and presented in accordance with U.S. generally accepted accounting principles (GAAP).<sup>(1)</sup> The Compensation Committee considers these non-GAAP measures, as well as other non-GAAP measures, when setting incentive compensation targets. We use these non-GAAP financial measures to evaluate

(1)

**Non-GAAP Financial Measures** For additional information regarding our organic revenue, non-GAAP gross profit margin and non-GAAP operating margin non-GAAP financial measures, including reconciliations to the most directly comparable GAAP financial measures, please see pages 41 to 42 and pages 45 to 47 under Part II, Item 7 *Management's Discussion and Analysis of Financial Condition and Results of Operations* of our Annual Report on Form 10-K filed with the SEC on March 16, 2018. Non-GAAP EPS includes the following adjustments to our reported GAAP EPS:

	2017	2016
GAAP Earnings Per Share (Diluted)	\$ 0.49	\$ 0.95
<i>Non-GAAP Adjustments:</i>		
Restructuring Costs	0.10	0.13
Acquisition-Related Costs	0.06	0.07
Purchased Intangible Amortization	0.19	0.14
Other Costs	0.03	0.04
Bargain Purchase Gain		(0.06)
Income Tax Rate Differential	0.33	(0.08)
<b>Total Non-GAAP Adjustments</b>	<b>0.72</b>	<b>0.24</b>
Non-GAAP Earnings Per Share (Diluted)	\$ 1.21	\$ 1.19

our period-over-period operating performance because our management believes they provide more comparable measures of our continuing business because they adjust for certain items that are not reflective of the underlying performance of our business. These measures may also be useful to investors in evaluating the underlying operating performance of our business. We regularly use these non-GAAP financial measures internally to understand, manage, and evaluate our business results and make operating decisions. We also measure our employees and compensate them, in part, based on such non-GAAP measures and use this information for our planning and forecasting activities. The presentation of these non-GAAP financial measures is not intended to be a substitute for, or superior to, the financial information prepared and presented in accordance with GAAP and may be different from non-GAAP financial measures used by other companies, and therefore, may not be comparable among companies.

In 2017, we significantly exceeded the performance goals for each of the financial performance goals established by the Compensation Committee at the Corporate level, other than our goal linked to reducing our working capital ratio. Specifically, our Corporate level goals linked to currency-adjusted revenue growth, increasing our non-GAAP operating profit and meeting our earnings per share target were exceeded. Our goal of reducing our working capital ratio was not achieved. Our underlying business results also were generally favorable, with the Bruker CALID and Bruker Nano Groups overachieving with respect to their Group level currency-adjusted revenue growth, non-GAAP gross profit improvement and non-GAAP operating profit improvement metrics, though not achieving their Group level goals related to reducing the working capital ratio. The Bruker BioSpin Group did not achieve its Group level financial objectives in 2017. Our management team also continued to make significant progress returning the business to positive revenue growth, as well as on a number of strategic initiatives aimed at reducing our operating costs and improving our operating efficiency, which we believe will contribute to positive shareholder value creation over the long-term. Consequently, consistent with our pay for performance philosophy, the 2017 cash incentive awards approved for our executive officers reflect these generally strong results at the Corporate and Group levels and were substantially above target award levels.

#### *2017 Executive Compensation Actions*

Highlighted below are some of the key actions and decisions with respect to our executive compensation programs for fiscal year 2017, as approved by the Compensation Committee:

*Salaries.* For fiscal 2017, the Compensation Committee evaluated our executive officers' base salaries in light of competitive market levels and approved a 5.2% salary increase for Dr. Frank Laukien, our Chief Executive Officer. The Compensation Committee considered this adjustment appropriate based on peer group survey data, as Dr. Laukien's base salary and total target cash compensation continue to be significantly below the market median for chief executive officers of the Company's compensation peer group. The 2017 base salaries for each of our other executive officers, other than Mr. Knell, were set at levels which the Compensation Committee considered appropriate given their respective responsibilities, overall performance and competitive market conditions with salary increases ranging from 5% to 7%.

*Performance-Based Cash Incentive Awards and Payouts.* Consistent with our pay-for-performance philosophy, a significant portion of our executive officers' total compensation potential for fiscal 2017 was linked to achievement of corporate and individual performance goals. Additionally, as executive officers assume greater responsibility, a larger portion of their total cash compensation is designed to and does become dependent on and varies based on Company and individual performance. For example, the Chief Executive Officer's variable cash compensation represented nearly 60% of his total cash compensation opportunity based on target levels. For the remaining named executive officers, cash-based variable pay represented nearly 40% of total cash

compensation based on target levels, tying over one-third of their total earnings opportunity to strategic performance objectives which are aligned with shareholder value creation.

As in past years, the Compensation Committee established specific fiscal year 2017 financial and individual performance goals for our executive officers. Financial goals represented 70% of each of our executive officers' total cash incentive compensation potential, with the remaining 30% allocated to individual performance goals established by the Compensation Committee.

The Compensation Committee approved 2017 financial performance targets related to revenue growth, operating profit improvement, earnings per share growth and working capital management for our corporate level executives, including Dr. Laukien and Mr. Mattacchione, based on our business plan goals for these key metrics. The Compensation Committee selected as 2017 metrics the same metrics used to measure 2015 and 2016 performance, as they continued to be considered the critical operating imperatives for our business. The financial performance targets approved by the Compensation Committee for our executive officers with primary operating Group management responsibilities, including Mr. Srega and Dr. Munch, varied based on key performance drivers for their respective operating Group, with approximately 85% of such targets allocated to Group financial performance (60% of the total 70%) and approximately 15% (10% of the total 70%) allocated to Corporate financial objectives.

Payment for cash incentive bonuses linked to the achievement of pre-established financial performance goals is calculated based on percentage achievement of the respective goals relative to a threshold level of performance established by the Compensation Committee based on our 2016 financial results and the goals included in our 2017 business plan. While there is no maximum payout for any of the financial goals, total 2017 incentive award payouts, after combining both financial and individual portions, are subject to a maximum payout amount equal to 200% of the executive officer's incentive award target.

Annual cash incentive awards for fiscal 2017 rewarded our executive officers for generally strong operational performance relative to their individual goals, and also reflected the fact that our financial performance was mixed across the Groups. Examples of operational successes include returning to revenue growth, closing several strategic acquisitions, launching and successfully selling new product innovations, continuing to build operational efficiencies and lean strategies throughout the Company, and implementing tax planning strategies to optimize effective tax rates around the world. Based on 2017 financial goals and performance results, cash incentive payments calculated for performance against financial goals ranged from 162% to 184% of our named executive officers' target bonuses linked to their 2017 financial performance goals. In addition, cash incentive payments calculated for performance against 2017 individual performance goals were in amounts ranging from 90% to 104% of our named executive officers' target bonuses linked to their individual performance goals. Reflecting this performance, total cash incentive payouts to our named executive officers for 2017 ranged from 141% to 159% of incentive award targets.

*Long-Term Incentive Awards.* In 2017, the Compensation Committee approved long-term incentive awards to our named executive officers and senior management team, including awards of stock options and restricted stock units, in each case subject to time-based vesting. The value of such awards to our Chief Executive Officer approximated 3.6 times his base salary and almost 62% of his total direct compensation, which includes base salary, target bonus and long-term equity incentives, thus linking a significant portion of his total compensation to shareholder value. Our Group presidents, Dr. Munch and Mr. Srega, and our Chief Financial Officer also

were awarded significant equity stakes, approximating 1.6 times their base salaries, and had long-term incentives represent approximately 50% of their total direct compensation at target levels. We believe the combination of a high proportion of total compensation tied to share price performance and a four-year vesting period for equity awards further aligns the interests of our executives with the long-term interests of our stockholders.

## 2017 Say on Pay Vote

At the Company's 2017 Annual Meeting of Stockholders, our stockholders voted on a proposal on the frequency of future stockholder advisory votes regarding the compensation of the Company's named executive officers. A frequency of once every year received the highest number of votes cast, as well as a majority of the votes cast on the proposal. Our Board of Directors considered these results and determined that we will hold an annual advisory say on pay vote. In May 2017, our stockholders also cast the most recent advisory vote on the Company's executive compensation decisions and policies as disclosed in the proxy statement for the 2017 Annual Meeting of Stockholders. Over 97% percent of the shares voted on the matter at the 2017 Annual Meeting of Stockholders approved the compensation decisions and policies described in the 2017 proxy statement. The Compensation Committee considered this result in 2017 and determined that it was not necessary to make any material changes to the Company's compensation policies and practices in response to the most recent advisory vote. However, the Compensation Committee regularly reviews the compensation programs of our executive officers to ensure that they achieve our objectives.

At the 2018 Annual Meeting, our stockholders are being asked to cast an advisory vote regarding executive officer compensation. Our stockholders will next be asked to cast a vote on the frequency of future stockholder advisory votes regarding executive compensation at the Company's 2023 Annual Meeting of Stockholders.

## Executive Compensation Philosophy and Process

### *Key Considerations in Setting Compensation*

Our key objectives in structuring and determining executive compensation are to:

attract and retain qualified executive officers by offering competitive and comprehensive compensation packages;

motivate existing officers to perform by providing meaningful incentive-based compensation;

align compensation with Bruker Corporation's annual and long-term strategic performance goals; and

balance both the short-term goals of the Company with a focus on creating long-term value for our stockholders, without encouraging excessive or unnecessary risk-taking.

To achieve these objectives, we have embraced a compensation philosophy that seeks to align compensation with our strategic objectives and reward our executive officers for meeting or exceeding certain pre-determined performance goals. Executive compensation at Bruker is based in large part on a pay-for-performance philosophy, through annual incentive bonus awards which emphasize both company and individual performance measures that correlate closely with the achievement of our short and long term strategic performance objectives. To motivate our executive officers, we focus on cash compensation in the form of salary and annual performance incentives, a portion of which is tied to the individual's performance, and we augment this cash compensation with equity grants. In structuring executive compensation, the Compensation Committee focuses on our goal of long-term enhancement of shareholder value through grants of equity incentive awards with extended multi-year vesting schedules.



*Role of the Compensation Committee*

Our executive compensation program is administered by the Compensation Committee of the board of directors. The Compensation Committee oversees the Company's equity incentive plan, including determining overall option and restricted stock award guidelines and aggregate share usage and dilution levels, determines the Chief Executive Officer's salary, target and actual bonus, and equity-based compensation, oversees the executive compensation program for our other executive officers, including reviewing and approving the overall values and forms of compensation for the named executive officers listed in the Summary Compensation Table included in this proxy statement as well as for other officers, reviews general policy matters relating to compensation and employee benefits and makes recommendations concerning these matters to the board of directors.

The Compensation Committee conducts the annual performance evaluation of our Chief Executive Officer. Generally, the process begins with the Chief Executive Officer completing a self-evaluation, which is submitted to the Compensation Committee for review and discussion. As part of this review, the Chair of the Compensation Committee may solicit views from other members of our board of directors, after which the Chair of the Compensation Committee provides feedback to the Chief Executive Officer. The Compensation Committee uses this evaluation along with market data comprised of peer group and salary survey information in setting the Chief Executive Officer's compensation.

For executive officers other than our Chief Executive Officer, the Compensation Committee relies primarily on input and recommendations from our Chief Executive Officer in the case of our Chief Financial Officer and Group presidents. Our Chief Executive Officer, Chief Financial Officer and Corporate Senior Director of Human Resources also may contribute input to the Compensation Committee in connection with its evaluation of executive officers' performance objectives and performance of the executive officers against those objectives to assist it in making appropriate decisions regarding salary and incentive awards. The Corporate Senior Director of Human Resources may also provide market analyses and other relevant market intelligence to the Compensation Committee as part of its evaluation and deliberations.

Prior to the end of the first quarter of each fiscal year, the Compensation Committee reviews and approves changes to our executive officers' total target cash compensation, including base salary and target incentive compensation. Also during this time, the Compensation Committee reviews recommendations from management on the most recently completed fiscal year short-term incentive compensation programs relative to anticipated corporate and individual performance. Additionally, during the third and fourth quarters of each fiscal year, the Compensation Committee reviews and makes recommendations to the full board of directors regarding any changes to board compensation. The Compensation Committee generally reviews recommendations for long-term equity incentive awards during the second and third quarters of the fiscal year.

The Compensation Committee assesses competitive market compensation for our executive officers using a variety of external sources, including cash and long-term incentive compensation data derived from independent sources, including market surveys and proxy information, for a reference group of publicly-traded companies in the same or similar industries. Although individual pay is driven largely by individual and corporate performance considerations, the Compensation Committee has historically used reference group data as a "market check" to help ensure that individual cash compensation levels remain reasonable and competitive. The Company has retained independent consulting firm Radford Consulting, or Radford, since September 2013 to provide support in evaluating the Company's executive compensation levels and practices, particularly with respect to total direct compensation, internal pay equity, pay for performance alignment, and long-term incentive award levels, and types of equity vehicles and processes, including the impact of overall stockholder dilution resulting from equity awards.

The Compensation Committee retains the discretion to approve awards in excess of those calculated to have been earned under the pre-established cash incentive plans of our executive officers in recognition of exceptional individual performance or contributions to Company performance. Additionally, the Compensation Committee may exercise its discretion not to approve cash incentive plan awards calculated to have been earned under a pre-established cash incentive plan of an executive officer in the event the Compensation Committee determines that such executive officer has violated Company policies or has failed to meet minimum performance expectations of an executive officer in that executive's position. The Compensation Committee may also recoup incentive compensation payments if it determines that a recipient has engaged in activities detrimental to the Company's business, as well as excess payments made resulting from a financial restatement which results from material non-compliance with accepted financial requirements or reporting standards.

#### *Role of Management*

The Chief Executive Officer, with the assistance of the Chief Financial Officer, is responsible for making recommendations to the Compensation Committee for our Company-wide financial performance goals and their respective weightings. He is also responsible for making recommendations to the Compensation Committee for the individual incentive goals and weightings for the Company's other executive officers. The Chief Executive Officer is also responsible for developing and providing a proposal to the Compensation Committee for his own cash incentive plan, including the goals, weightings and target levels. The Compensation Committee reviews the recommendations of the Chief Executive Officer and Chief Financial Officer and determines the final incentive plan structure and goals for each of the executive officers, including threshold and target performance levels. After the close of the fiscal year, the Chief Executive Officer, assisted by the Chief Financial Officer and the Senior Director of Human Resources, provides the Compensation Committee with his assessment of the performance of the other executive officers against their respective bonus goals and proposed cash incentive payout. When determining the cash incentive plan payout for our executive officers, the Compensation Committee, while considering the recommendations of the Chief Executive Officer, makes the final determination based on its assessment of each executive officer's performance relative to his or her performance-based goals.

The Chief Executive Officer and the Senior Director of Human Resources participate in Compensation Committee meetings, at the request of the Compensation Committee, to provide background information and explanations supporting compensation recommendations, including the results of annual performance evaluations for our Chief Executive Officer, Chief Financial Officer and our other named executive officers. The Chief Financial Officer also participates in Compensation Committee meetings to provide perspective and supplemental information related to the Company's financial goals and other financial plan topics.

#### *Role of Compensation Consultants*

In light of the growth and evolution in recent years in the size and complexity of the Company and its global operations, changes in the competitive landscape as a result of industry consolidation and changes in the Company's own organizational and management structure, the Compensation Committee and management have worked with Radford to, among other things, review market surveys, observations and recommendations regarding our executive compensation program relative to other similarly situated public companies and receive external perspectives on evolving trends related to executive compensation program design, best practices and changes in the regulatory landscape.

Since September 2013, Company management has engaged Radford to provide support to management and the Compensation Committee, including the selection of a peer group of companies and development of peer group survey data, as well as analysis and advice on the Company's executive compensation structure, program design and market practices. Services provided during fiscal 2017 by

Radford under its engagement with the Company included working with the Company to assess the current peer group for reasonableness and various compensation analyses and assessments. The analyses and recommendations provided by Radford were among the inputs considered in the evaluation of the Company's compensation process, program design and executive compensation determinations for 2017. The selected peer group is generally used for compensation assessments and analyzing the Company's executive compensation pay levels and practices, including the Company's share allocation and utilization for employee equity awards as compared with peer companies.

Aon and Aon Hewitt, affiliates of Radford, provided insurance consulting services to the Company in 2017 for which services they received aggregate fees of \$52,500. For its services as an executive compensation consultant to the Company, Radford received aggregate fees of approximately \$84,000 in 2017, as well as approximately \$43,000 for non-executive compensation consulting and surveys. The Committee has evaluated Radford's independence by considering each of the independence factors adopted by NASDAQ and the SEC. Based on such evaluation, the Committee determined that no conflicts of interest existed during fiscal 2017 or exist currently. The Compensation Committee has the authority to retain, compensate and terminate any consultants or advisers it deems necessary to assist it in the fulfillment of its responsibilities.

*Peer Group Review and Market Data*

In establishing and evaluating fiscal 2017 compensation for our executive officers, the Compensation Committee utilized survey market data and peer group analysis provided by Radford. The Compensation Committee believes that it is important to consider compensation practices of companies that are comparable to us in terms of revenue, market capitalization, employees, global reach, scale and complexity, along with industry. Radford generally targeted companies in the range of 1/2 to three times the size of the Company across various categories, considering the global complexity and reach of the Company. The market data provided by Radford was based on published survey sources, including Radford's Global Technology Survey and Aon Hewitt's Total Compensation Management Database, as well as recent proxy statements of the Company's peer group companies. The Compensation Committee references ranges of the market data provided, including the 10th, 25th, 50th, and 75th percentiles, considering all of these sources in determining the appropriate level of compensation for our executive officers.

For fiscal 2017 compensation evaluations, the peer group identified by Radford and referenced by the Compensation Committee comprised 16 other companies in the scientific tools, instruments, and services industries. The Compensation Committee believes that a peer group consisting of broad competitors of various sizes provides useful insight for its consideration of compensation levels, including information about the range and median of competitive salaries, cash bonuses and long-term incentives. In addition to industry, complexity and size characteristics, the Compensation Committee also considers the extent to which our selected peer group companies consider us a peer, how other third-party organizations categorize the Company, such as the Standard and Poor's GICS methodology, and other companies which shareholder advisory firms, such as ISS, consider comparable to us. The Committee also strives for consistency in the peer group from year to year, to maintain consistency of results. The same peer group has generally been used since 2013, with modifications primarily due to industry consolidation. In 2017, at the time Radford compiled data for the peer group companies, the companies in our selected peer group ranged in size on a revenue basis from approximately \$1.97 to \$3.0 billion, at the 25th and 75th percentiles, respectively, with a median of \$2.3 billion, compared to our trailing twelve month revenue of \$1.6 billion, and a range of 5,560 to 12,675 employees at the 25th and 75th percentiles, respectively, with median number of employees of 7,900 compared to our

6,200. The peer group considered by the Compensation Committee for its evaluation of 2017 executive compensation levels and practices included:

Agilent Technologies	Illumina Inc.
AMETEK, Inc.	KLA-Tencor Corporation
Bio-Rad Laboratories, Inc.	Mettler-Toledo International Inc.
C.R. Bard, Inc.	OSI Systems, Inc.
Charles River Laboratories International, Inc.	PAREXEL
FLIR Systems, Inc.	PerkinElmer, Inc.
Haemonetics Corporation	Varian Medical Systems, Inc.
Hologic, Inc.	Waters Corporation

In general, in light of our relative market position, the Compensation Committee considered the range and median compensation levels of the companies in the peer group to be appropriate and reasonable competitive comparisons for our executive officers when evaluating and approving 2017 compensation packages.

#### **Executive Compensation Components and 2017 Compensation Determinations**

Consistent with our compensation objectives and philosophy, when setting compensation for our named executive officers the Compensation Committee focuses on providing a competitive and complementary mix of pay components, including base salary, annual incentive compensation and long-term equity incentive awards, designed to work together to reward performance and create incentives that encourage behavior consistent with the overall short- and long-term interests of the Company.

In determining compensation packages for our named executive officers, the Compensation Committee seeks to strike an appropriate balance between fixed and variable compensation and between short-and long-term compensation. We believe that making a significant portion of our named executive officers' compensation variable and long-term supports our pay-for-performance executive compensation philosophy, while also mitigating potential excessive risk-taking behavior.

#### **Components of Executive Compensation**

Total direct compensation consists of cash compensation in the form of annual base salary and annual incentive bonus awards, as well as long-term incentive compensation in the form of stock option and restricted stock grants.

*Annual Base Salary.* Base salaries are determined based on a variety of factors, including each officer's level of responsibility, scope of the role, experience and potential, performance and a comparison of salaries paid to peers within the Company and to those with similar roles at other similarly situated companies, including those found in the market surveys and peer group data reviewed by the Compensation Committee. Base salaries are set at levels that the Compensation Committee believes are reasonably competitive to allow us to attract and retain qualified executives. Base salaries are reviewed annually and may be adjusted after considering the various factors described above.

*Annual Cash Incentive Awards.* Annual incentive awards in the form of performance-based cash incentive bonuses for the Chief Executive Officer and our other executive officers are based upon management's success in meeting our financial and strategic goals. Specific criteria for these awards are based on a combination of financial and individual measures established each year by the Compensation Committee after consultation with management. The specific goals vary for each executive officer based on responsibilities and role within our Company and may include financial or strategic measures, including, among others, revenue growth, gross profit and operating profit margin

## Edgar Filing: BRUKER CORP - Form DEF 14A

improvement, working capital ratio improvements, achieving return on invested capital goals, meeting earnings per share targets, identifying and developing new product and market opportunities and furthering or achieving other strategic initiatives. The individual goals are intended to reward performance which results in our Company meeting or exceeding its financial or operational goals.

The Compensation Committee also considers the mix of performance goals to balance the incentives created to mitigate risks that may be associated with a particular performance goal. In 2017, for example, and as in recent prior years, the cash incentive compensation plans, or ICPs, established for our corporate level officers, including our Chief Executive Officer and Chief Financial Officer, consisted of a revenue target goal along with targets for non-GAAP operating profit improvement, improvement in working capital and non-GAAP earnings per share, such that the combination of goals emphasized profitable revenue growth and cash flow improvements based on the business plan approved by our board of directors. For our Group presidents, the financial metrics included Group level revenue growth, increases in Group level non-GAAP gross and operating profit and improvements in Group level working capital, as well as linkage to the overall Bruker non-GAAP earnings per share result, to ensure alignment and teamwork across the leadership team. Through a mix of financial metrics and individual goals, cash incentive awards reflect both the individual's contributions compared to his or her specific performance goals for the year and the overall performance of our Company or the particular operations under the executive officer's leadership.

*Long-Term Incentive Awards.* Equity incentive compensation in the form of stock option, restricted stock awards and restricted stock unit (RSU) awards is designed to provide long-term incentives to executive officers and other employees, to encourage the executive officers and other employees to remain with us and to enable recipients to develop and maintain a long-term stock ownership position in our common stock, which in turn motivates the recipient to focus on creating long-term enhancement to shareholder value.

Effective as of its approval by our stockholders in May 2016, the Company's 2016 Incentive Compensation Plan, or the 2016 Plan, is the vehicle used for grants of equity incentive awards to our executive officers and other employees. Prior to the approval of the 2016 Plan, equity incentives in the form of stock option and restricted stock awards were granted pursuant to the Company's 2010 Incentive Compensation Plan. The 2016 Plan provides for the grant of awards of options, including nonqualified stock options or incentive stock options, restricted stock, unrestricted stock, restricted stock units, stock appreciation rights, performance shares and performance units, as well as cash-based awards. Following adoption of the 2016 Plan, we shifted to the use of RSU awards from restricted stock awards to provide a more tax-effective equity vehicle for our international employees and additional flexibility for the Company to deliver awards in the form of stock or cash. The Company management evaluates the efficacy of our long-term incentive compensation on an ongoing basis and provides input and recommendations to the Compensation Committee with regard to the optimal form and extent of equity incentives to be granted to employees, including the executive officers.

Equity incentive awards are discretionary and may be granted by the Compensation Committee at any time. Historically, we have not awarded equity incentive compensation with performance-based vesting, meaning that individual vesting is not based upon the achievement of any specific pre-determined goals or objectives. However, increases in stock price provide the only value available to executives from stock options, and increases in shareholder value deliver higher values in the restricted stock and RSU awards held by our executive officers and other key personnel. The Compensation Committee also considers individual and Company performance in determining the value of total and individual equity awards. The Compensation Committee has determined that equity compensation awards to executives and all other employees should be based upon the economic value of the grant award and should be considered part of the compensation package in determining award levels. In making specific grants to executives, the Compensation Committee evaluates each executive officer's total equity compensation package. The Compensation Committee also generally reviews the option and restricted stock holdings of each of the executive officers, including vesting and exercise price and the then current in-the-money value of such options or restricted stock, in addition to the impact of those values under various stock price scenarios. We consider long-term equity compensation to be an integral part of a competitive executive compensation package as both a way to reinforce the

individual's commitment to the Company, create an ownership mentality and provide an important mechanism to align the interests of management with those of our stockholders.

### **Mix of Compensation**

In accordance with our pay-for-performance philosophy, variable compensation in the form of short-term cash incentive compensation and long-term equity incentive awards are intended to be a significant portion of overall compensation, with this at-risk component increasing as a percentage of overall compensation potential as the individual officer's responsibility increases. For example, approximately 84% of the Chief Executive Officer's total compensation is variable or "at risk," meaning these amounts must be re-earned each year. Similarly, almost 69% of the total compensation of our other named executive officers is comprised of variable pay.

Specifically, on a target basis in 2017, approximately 58% of our Chief Executive Officer's total potential cash compensation at the target level was at risk through his short-term cash incentive program. Additionally, recognizing the importance of providing further incentives directly linked to the performance of our common stock and aligned with stockholder interests, in 2017 the Compensation Committee approved market competitive long-term incentive awards to our named executive officers, including, among others, awards to Dr. Laukien, our Chief Executive Officer, and Mr. Mattacchione, our Chief Financial Officer during fiscal year 2017, of stock options and RSU awards valued at the time of the respective awards at over 385% and 184% of base salary, respectively, in each case subject to time-based vesting over four years and continued employment. Equity awards for our Group presidents on average approximated 155% of base salary, signifying strong alignment for our executive team with stockholder interests. Equity compensation comprised approximately 62% of our Chief Executive Officer's total direct compensation and approximately half of our Chief Financial Officer's total direct compensation, which includes base salary, annual bonus and long-term incentives. Long-term incentives as a percent of total direct compensation for our Group presidents also approximated half of their total direct compensation. Long-term incentives as a percent of total direct compensation for the named executive officers as a group, including the CEO, ranged from approximately 49% to 62%.

The following charts and table illustrate the mix of base salary at approved 2017 levels, short-term cash incentive bonus at target levels and long-term incentive awards ("LTI") provided in the compensation packages of our Chief Executive Officer ("CEO"), and, on average, our named executive officers other than our Chief Executive Officer ("Other NEOs").

Named Executive Officer Compensation Mix

Element	CEO Pay Mix		Other NEO Average Pay Mix	
	Value (\$)	% of Total Direct Compensation	Value(1) (\$)	% of Total Direct Compensation
Base Salary(2)	704,269	16%	448,811	31%
Bonus(3)	1,000,999	22%	278,041	19%
Long Term Incentives(4)	2,750,000	62%	756,667	50%
Total Direct Compensation	4,455,268		1,483,519	

- (1) The values reported reflect conversions from euros, in the case of Mr. Srega, to U.S. dollars at a conversion rate of €1.0 = \$1.1300 reflecting the 2017 average midpoint rates as published on www.oanda.com.
- (2) Base salaries are as reported in the Summary Compensation Table following this CD&A.
- (3) Bonus represents the target level of the short-term cash incentive plan of the CEO and Other NEOs.
- (4) Long-term incentive awards are based on the economic values of the awards as approved by the Compensation Committee.

2017 Base Salaries

Annual base salaries approved by the Compensation Committee for each of our named executive officers for 2017 were as follows:

	2017 Base Salary (\$)	2016 Base Salary (\$)	% Change
Dr. Frank Laukien	715,000	680,000	5.2%
Mr. Mattacchione	447,260	418,000	7.0%
Mr. Srega	369,238(1)	351,121(2)	5.2%(3)
Dr. Munch	529,935	504,700	5.0%
Mr. Knell	233,147	233,200	0%

- (1) Amount represents the U.S. dollar equivalent value of Mr. Srega's base salary (€326,759), based on the 2017 average midpoint conversion rate of €1.0 = \$1.1300.
- (2)



Edgar Filing: BRUKER CORP - Form DEF 14A

Amount represents the U.S. dollar equivalent value of Mr. Srega's base salary (€317,240), based on the 2016 average midpoint conversion rate of €1.0 = \$1.1068.

(3)

For 2017, the Compensation Committee approved a 3.0% increase in Mr. Srega's base salary denominated in euros, the currency of payment, from €317,440 to €326,759. The dollar amount reported in the table above is converted from euros and reflects the impact of changes in foreign exchange rates in 2017.

For fiscal 2017, the Compensation Committee approved a 5.2% salary increase for Dr. Laukien, our Chief Executive Officer. The Compensation Committee considered this adjustment appropriate based on the updated peer group data reviewed by the Compensation Committee, as Dr. Laukien's base salary and total compensation potential was, and after the increase continued to be, significantly below the market median for chief executive officers of the Company's compensation peer group.

For fiscal 2017, the Compensation Committee approved a 7.0% salary increase for Mr. Mattacchione, our former Chief Financial Officer. The Compensation Committee considered this adjustment appropriate based on the updated peer group data and Mr. Mattacchione's performance evaluation.

The Compensation Committee determined that, based on Dr. Munch's performance evaluation and the comparison to compensation paid to executives in comparable positions according to peer group and other market data reviewed by the Compensation Committee, Dr. Munch's base salary for fiscal 2017 should be increased by 5.0% from \$504,700 to \$529,935. The change reported in the table above reflects the cumulative effect of these determinations. The base salary established for Mr. Srega reflects the Compensation Committee's assessment of competitive market levels, individual performance, experience and overall responsibilities, as well as internal pay equity. Mr. Knell's base salary remained essentially unchanged in 2017 as his pay was not adjusted by the Compensation Committee due to his resignation from the Company effective March 2017.

Base salary increases became effective April 1, 2017.

#### **Cash Incentive Plans and Review of 2017 Performance**

Annual cash incentive compensation supports the Compensation Committee's pay-for-performance philosophy and aligns individual goals with those of the Company. Under the annual short-term incentive compensation plans, or ICPs, executive officers are eligible for cash awards based on a combination of the Company's attainment of pre-established financial performance metrics and achievement of specific individual performance goals. While still measurable, individual performance goals may not always be as quantifiable as the financial objectives. Thus, and consistent with its past practice, the Compensation Committee structured our executive officers' 2017 ICPs as follows:

At the beginning of the fiscal year, the Compensation Committee set individual target awards for each executive officer, expressed as a percentage of base salary, based on the executive's level of responsibility and upon a review of management recommendations, compensation information from our peer group and survey market data for comparable positions.

Also at the beginning of the fiscal year, the Compensation Committee established performance measures and goals for the ICPs, which included the financial and strategic metrics being assessed, performance thresholds and targets and weightings for each metric. The Compensation Committee also approved the executive officers' individual performance goals.

After the close of the fiscal year, the Compensation Committee received a report from management regarding Company, operating Group and individual performance against the pre-established performance goals of the ICPs. Actual awards for 2017 were approved based on each named executive officer's individual award target percentage and the overall Company, Group and/or individual performance relative to the specific performance goal, as determined by the Compensation Committee.

## Edgar Filing: BRUKER CORP - Form DEF 14A

The Compensation Committee sets the performance metrics as well as the performance thresholds and targets for each metric after consultation with management. The two primary classifications of performance goals utilized in ICPs are financial goals and individual goals. Each performance metric represents part of the total incentive award calculation, with the financial goals accounting for, in the aggregate, 70% of the target award potential and the individual goals accounting for, in the aggregate, 30% of the total incentive award potential. Payments for cash incentive bonuses linked to the achievement of pre-established financial performance goals are calculated based on percentage achievement of the financial target goal. While there is no maximum payout for any single financial goal, total incentive award payouts, after combining both financial and individual portions, are subject to a maximum amount of 200% of the individual's incentive award target.

Payments for individual performance goals are made in a range of 0% to 125%, based on evaluation of the named executive officer's performance and determined by the Compensation Committee according to the following schedule:

### 2017 Individual Goal Performance Measurement and Payout Levels

Performance Descriptor	Performance Level	Payout Percentage
Significantly Exceeded	125%	125%
Achieved	100%	100%
Mostly Achieved	75%	75%
Partially Achieved	50%	50%
Not Achieved	0%	0%

Individual performance goals are generally set as stretch but attainable goals, with over-achievement of goals anticipated to occur in limited circumstances. Additionally, the Compensation Committee may, in its discretion, award cash incentive bonuses above the target level in the event it determines that an executive officer has delivered exceptional performance. Cash incentive compensation plans of our named executive officers operate under a common set of performance metrics and calculation methodologies, with goals adjusted at the Corporate or Group level to reflect individual areas of responsibility. Moreover, each Group president also has a portion of his financial goals tied to the overall profitability of the Company, creating additional alignment, unity of purpose and teamwork across the Company.

### 2017 Cash Incentive Plans

*Setting Incentive Target Levels.* The Compensation Committee establishes annual ICPs for our executive officers, including each of our named executive officers, which are designed to provide meaningful performance incentives, relative to both fixed cash compensation in the form of salary and overall potential cash compensation, consistent with the Company's strategic goals and objectives and each individual executive officer's responsibilities. The following table summarizes the 2017 ICP target levels approved for each of our named executive officers, other than Mr. Knell, and the relationship of performance-based cash compensation at target levels to base salary and total potential cash compensation. Mr. Knell resigned effective March 31, 2017 and was not eligible to participate in the 2017 ICP program.

## 2017 Cash Incentive Targets

	Target Level (\$)	% of Base Salary at Target Achievement	% of Total Potential Cash Compensation at Target Achievement
Dr. Frank Laukien	1,000,999	140%	58%
Mr. Mattacchione	313,082	70%	41%
Mr. Srega(1)	203,081	55%	35%
Dr. Munch	317,961	60%	38%

(1)

Amounts in the table represent the U.S. dollar equivalent value of Mr. Srega's cash incentive target (€179,718), based on the 2017 average midpoint conversion rate of €1.0 = \$1.1300.

When setting individual target incentive levels for fiscal 2017 ICPs, the Compensation Committee reviewed, for each named executive officer, individual target awards applicable in fiscal 2016, the total cash compensation established for fiscal 2016 and the projected cash compensation for fiscal 2017, considering how the total cash compensation of each named executive officer compared to peer group and related market data, and the responsibilities of each named executive officer. Additionally, the Committee considered long-term incentive target levels, to take into account a total direct compensation view, so that no one element was determined in isolation, but rather the entire total compensation picture was considered. Based upon this review, the Compensation Committee determined Dr. Laukien's cash incentive target should remain at 140% of base pay. The Compensation Committee also determined that a greater amount of Mr. Mattacchione's potential cash compensation should be tied to performance incentives in light of his responsibilities and therefore increased his cash incentive target to 70% of base salary from 65% of base salary in 2016. Finally, based on its review of peer group data and the overall compensation of each other named executive officer, the Compensation Committee determined to maintain the relative levels of Mr. Srega's and Dr. Munch's cash incentive targets for 2017 at 55% and 60% of base salary, respectively.

*Setting Performance Goals and Thresholds.* The Compensation Committee establishes specific Corporate level financial performance goals for our executive officers with corporate responsibilities, including named executive officers Dr. Laukien and Mr. Mattacchione, and Group level financial performance goals for our executive officers with Group level management responsibilities, including Mr. Srega and Dr. Munch, based on key Corporate, Group or divisional business plan goals for the fiscal year. In addition to goals tied to Group level financial performance, each of our Group Presidents has a portion of his incentive award potential linked directly to our profitability at the Corporate level, creating additional alignment with the overall strategic objectives of the Company. Financial performance goals generally reflect targeted growth over the results achieved in the prior year for the relevant metric, with a threshold level of current year performance required for any cash incentive payout that is typically equal to the prior year performance. However, in the case of business plan goals for which only modest or no growth is forecast, performance thresholds may be set at 95% of the business plan goal, which may result in a performance threshold that is less than the results achieved in the prior year. For example, because our 2017 business plan included goals of less than 5% currency-adjusted revenue growth at the Corporate and Group levels, the performance thresholds for our named executive officers' financial performance targets tied to revenue growth at the Corporate or Group level, as applicable, were set at approximately 95% of the relevant business plan goal. As a result, the threshold level of 2017 revenue needed to earn any portion of their goals linked to revenue growth, on a currency-adjusted basis, was slightly below 2016 results. Similarly, the performance threshold for our named executive officers' financial performance tied to the increase in non-GAAP EPS was set at 95% of the relevant business plan goal. As a result, the threshold level of 2017 non-GAAP EPS needed to earn any portion of their goals linked to non-GAAP EPS growth was below 2016 results.

*2017 Cash Incentive Award Determinations***2017 Corporate Level Performance Goals**

*Dr. Frank Laukien*  
*Mr. Mattacchione*

**Financial Performance Goals**  
**(70% of Target Bonus Potential)**

2017 Corporate Level Performance Goals(1)	Weighting	Performance Threshold	2017 Performance(2)	% of Incentive Goal Achieved	% of Total Incentive Target Earned
\$82.7 million Currency-Adjusted Revenue Growth	15%	95%(3)	\$120.0 million Currency-Adjusted Revenue Growth	145.0%	21.75%
\$17.6 million Non-GAAP Operating Profit Improvement	20%	100%(4)	\$39.7 million increase in Non-GAAP Operating Profit	225.4%	45.08%
\$0.05 Increase in Non-GAAP Earnings Per Share	15%	95%(3)	\$0.19 increase in Non- GAAP Earnings Per Share	380.0%	57.0%
\$0.018 Reduction in Working Capital Ratio	20%	105%(3)	\$0.033 increase	0.0%	0.0%
<b>Total</b>	<b>70%</b>			<b>176.9%</b>	<b>123.8%</b>

(1) The performance goal reflected for each financial goal is equal to the difference between (x) the Company's 2017 business plan goal for the respective financial measure and (y) the corresponding threshold performance level established by the Compensation Committee for the executive officer's 2017 ICP.

(2) Reflects 2017 results, after adjustments for restructuring costs, acquisition-related costs, purchased intangible amortization, information technology transformation costs, impairment and the exclusion of acquisitions not included in the Company's 2017 business plan goal, relative to the threshold performance level established by the Compensation Committee for the executive officer's 2017 ICP for the corresponding financial goal.

Currency-Adjusted Revenue Growth is the difference between the Company's 2017 actual results and 95% of the 2017 business plan. The Currency-Adjusted Revenue Growth is determined by applying the 2017 business plan exchange rates to local currency results, which resulted in a \$70.1 million downward adjustment. Currency-Adjusted Revenue Growth also includes a \$4.5 million downward adjustment associated with acquisitions not included in the Company's 2017 business plan goal.

The change in Non-GAAP Operating Profit is the difference between the Company's 2017 and 2016 non-GAAP results and has been adjusted upward \$1.5 million for the impact associated with acquisitions not included in the Company's 2017 business plan goal.

## Edgar Filing: BRUKER CORP - Form DEF 14A

The change in Non-GAAP Earnings Per Share is the difference between the 2017 non-GAAP results and 95% of the 2017 business plan. The change has been adjusted upward \$0.01 for the impact associated with acquisitions not included in the Company's 2017 business plan goal.

The change in the Working Capital Ratio is the difference between the 2017 actual results and 105% of the 2017 business plan, and includes a \$0.001 adjustment associated with acquisitions not included in the Company's 2017 business plan goal.

For additional information regarding our GAAP and non-GAAP results, please see Part II, Item 7 *Management's Discussion and Analysis of Financial Condition and Results of Operations* of our Annual

## Edgar Filing: BRUKER CORP - Form DEF 14A

Report on Form 10-K filed with the SEC on March 16, 2018 and the Executive Overview 2017 Financial Performance section of this CD&A.

- (3) Reflects the performance threshold expressed as a percentage of the Company's 2017 business plan goal. Since working capital ratio improvement is a reduction measure, threshold performance is expressed as a percentage higher than the targeted performance goal.
- (4) Reflects the performance threshold expressed as a percentage of the Company's 2016 results.

For 2017, the Compensation Committee established financial performance targets that represented 70% of each named executive officer's total incentive award target. The Corporate level goals for these executive officers emphasized key elements of our strategy for providing value to our stockholders, with a mix of goals that focus on generating revenue growth, improving efficiency and profitability, and working capital reduction. As summarized in the table above, we did not achieve our Corporate level reduction in working capital goal, but significantly exceeded each of our other Corporate level financial performance goals. Consistent with our pay-for-performance philosophy, the cash incentives earned by Dr. Laukien and Mr. Mattacchione for the financial performance portion of their 2017 ICPs was equal to approximately 177% of their cash incentive targets linked to financial performance goals, or approximately 124% of their respective total cash incentive targets.

### **Individual Performance Goals (30% of Target Bonus Potential)**

In addition to the financial performance goals, the Compensation Committee established individual performance goals for each of our executive officers to measure and reward performance with respect to organizational, strategic and other predominantly, although not exclusively, non-financial focuses of corporate or individual development. In determining award payouts for these goals, the Compensation Committee considered each of the executive officers' achievements in meeting their individual performance goals and the substantial progress made during 2017 with respect to a variety of strategic, organizational and infrastructure initiatives implemented under their leadership. The individual performance goals for Dr. Laukien's and Mr. Mattacchione's 2017 ICPs are described below.

#### ***Dr. Laukien***

The individual performance goals established by the Compensation Committee for Dr. Laukien's 2017 ICP were designed to measure and reward the achievement of objectives relating to strategic acquisition targets, continued strengthening and development of the senior management team, innovation in product development to drive organic revenue growth, tax planning and implementation of operational efficiency initiatives and management of the Bruker BioSpin Group leadership transition. The Compensation Committee assessed Dr. Laukien's performance relative to these individual performance goals and rewarded Dr. Laukien for fully achieving his goals relating to strategic acquisition targets, management development, implementation of operational efficiency initiatives and management of the Bruker BioSpin Group leadership transition. The Compensation Committee also rewarded Dr. Laukien for mostly achieving goals linked to product innovation and tax planning initiatives. Consistent with this assessment of performance, Dr. Laukien earned 90% of the portion of his cash incentive target linked to individual performance goals, or 27% of his total cash incentive target.

#### ***Mr. Mattacchione***

Mr. Mattacchione's individual performance goals were designed to measure and reward the achievement of goals relating to strengthening and increasing the effectiveness of the global finance and internal audit organizations, implementing process improvement initiatives and advancing systems improvements. Based on the Compensation Committee's assessment that Mr. Mattacchione fully or

Edgar Filing: BRUKER CORP - Form DEF 14A

mostly achieved his individual performance goals relating to organizational development and process improvements and advancing the global finance organization, and significantly exceeded his goal relating to capital allocation, tax planning and focused investor relations, Mr. Mattacchione earned 100% of the portion of his cash incentive target linked to individual performance goals, or 30% of his total cash incentive target.

**2017 Bruker CALID Group Performance Goals**

*Mr. Srega*

**Financial Performance Goals  
(70% of Target Bonus Potential)**

2017 Bruker CALID Group (CALID) Performance Goals(1)	Performance			% of Incentive Goal Achieved	% of Total Incentive Target Earned
	Weighting	Threshold	2017 Performance(2)		
\$23.5 million CALID Currency-Adjusted Revenue Growth	15%	95%(3)	\$29.1 million increase in Currency- Adjusted Revenue Growth	123.7%	18.6%
\$12.7 Million CALID Non-GAAP Gross Profit Improvement	15%	95%(3)	\$27.2 million increase in Non-GAAP Gross Profit	214.4%	32.2%
\$7.3 Million CALID Non-GAAP Operating Profit Improvement	15%	100%(4)	\$19.4 million increase in Non-GAAP Operating Profit	265.3%	39.8%
\$0.02 Reduction in CALID Working Capital Ratio	15%	100%(4)	\$0.00 reduction	0.0%	0.0%
\$0.05 Increase in Non-GAAP Earnings Per Share	10%	95%(3)	\$0.19 increase in Non-GAAP Earnings Per Share	380.0%	38.0%
<b>Total</b>	<b>70%</b>			<b>184.0%</b>	<b>128.5%</b>

(1) The performance goal reflected for each financial goal is equal to the difference between (x) the Company's 2017 business plan goal for the respective financial measure and (y) the corresponding threshold performance level established by the Compensation Committee for the executive officer's 2016 ICP.

(2) Reflects 2017 results, after adjustments for restructuring costs, acquisition-related costs, purchased intangible amortization and the exclusion of acquisitions not included in the Company's 2017 business plan goal, relative to the threshold performance level



## Edgar Filing: BRUKER CORP - Form DEF 14A

established by the Compensation Committee for the executive officer's 2017 ICP for the corresponding financial goal. Currency-Adjusted Revenue Growth is determined by applying 2017 business plan exchange rates to local currency results.

- (3) Reflects the performance threshold expressed as a percentage of the Company's 2017 business plan goal.
- (4) Reflects the performance threshold expressed as a percentage of the Company's 2016 results.

As President of the Bruker CALID Group, Mr. Srega's 2017 ICP included financial performance goals directly relating to his leadership of the Bruker CALID Group. As summarized in the table above, the Bruker CALID did not achieve its goal related to working capital ratio reduction but exceeded its other 2017 financial performance goals. As a result, the cash incentive award payout earned by Mr. Srega for the financial performance portion of his 2017 ICP opportunity was equal to

approximately 184% of his cash incentive target linked to financial performance goals, or approximately 129% of his total cash incentive target.

**Individual Performance Goals  
(30% of Target Bonus Potential)**

Similar to the individual performance goals established by the Compensation Committee to measure and reward Dr. Laukien's and Mr. Mattacchione's performance in 2017, Mr. Srega's individual performance goals were designed to measure and reward the achievement of Bruker CALID Group objectives relating to strategic acquisition targets and investment opportunities, innovation in product development and service offerings to drive organic revenue growth, and implementation of operational efficiency initiatives. The Compensation Committee assessed Mr. Srega's performance relative to these individual performance goals and rewarded Mr. Srega for significantly exceeding his goals relating to integrating recent acquisitions and leveraging overhead, fully achieving his goals linked to improving selling processes, growing the Pharma business, innovation in product development to drive organic revenue growth and implementation of operational efficiency initiatives, and partially achieving his goal relating to strategic acquisition targets. Consistent with this assessment of performance, Mr. Srega earned 103.75% of his cash incentive target linked to individual performance goals, or 31.125% of his total cash incentive target.

## 2017 Bruker Nano Group Performance Goals

Dr. Munch

**Financial Performance Goals  
(70% of Target Bonus Potential)**

2017 Bruker Nano Group (NANO) Performance Goals(1)	Weighting	Performance Threshold	2017 Performance(2)	% of Incentive Goal Achieved	% of Incentive Target Earned
\$23.8 Million NANO Currency-Adjusted Revenue Growth	15%	95%(3)	\$40.2 million increase in Currency-Adjusted Revenue	168.9%	25.3%
\$21.0 Million NANO Non-GAAP Gross Profit Improvement	15%	100%(4)	\$38.3 million increase in Non-GAAP Gross Profit	182.7%	27.4%
\$13.0 Million NANO Non-GAAP Operating Profit Improvement	15%	100%(4)	\$19.6 million increase in Non-GAAP Operating Profit	150.0%	22.5%
\$0.017 Reduction in NANO Working Capital Ratio	15%	105%(3)	\$0.062 increase in Working Capital Ratio	0.0%	0.0%
\$0.05 Increase in Non-GAAP Earnings Per Share	10%	95%(4)	\$0.19 increase in Non-GAAP Earnings Per Share	380.0%	38.0%
<b>Total</b>	<b>70%</b>			<b>162.0%</b>	<b>113.2%</b>

- (1) The performance goal reflected for each financial goal is equal to the difference between (x) the Company's 2017 business plan goal for the respective financial measure and (y) the corresponding threshold performance level established by the Compensation Committee for the executive officer's 2017 ICP.
- (2) Reflects 2017 results, after adjustments for restructuring costs, acquisition-related costs, purchased intangible amortization and the exclusion of acquisitions not included in the Company's 2017 business plan goal, relative to the threshold performance level established by the Compensation Committee for the executive officer's 2017 ICP for the corresponding financial goal. Currency-Adjusted Revenue Growth is determined by applying 2017 business plan exchange rates to local currency results.
- (3) Reflects the performance threshold expressed as a percentage of the Company's 2017 business plan goal. Since working capital ratio improvement is a reduction measure, threshold performance is expressed as a percentage higher than the targeted performance goal.
- (4) Reflects the performance threshold expressed as a percentage of the Company's 2016 results.

As Executive Vice President, and President of the Bruker Nano Group, Dr. Munch's 2017 ICP included financial performance goals relating to his leadership of the Bruker Nano Group. As summarized in the table above, Dr. Munch did not achieve the portion of his goals tied to Bruker Nano Group working capital reduction but exceeded his other 2017 financial performance goals. Accordingly, the cash incentive award payout earned by Dr. Munch for the financial performance portion of his 2017 ICP opportunity was equal to approximately 162% of his cash incentive target linked to financial performance goals, or approximately 113% of his total cash incentive target.

**Individual Performance Goals  
(30% of Target Bonus Potential)**

The individual performance goals established by the Compensation Committee for Dr. Munch's 2017 ICP were designed to reward the achievement of Bruker Nano Group objectives relating to divisional profitable growth, strategic acquisition targets and increasing sales in the division's highest growth area. Additionally, a portion of Dr. Munch's individual performance goals was linked to maximizing specific market segments and product lines. After consideration of Dr. Munch's performance relative to his individual performance goals, the Compensation Committee determined that Dr. Munch significantly exceeded his goals related to strategic acquisition targets and achieved or mostly achieved his goals related to new product development and operational initiatives, other than his goal relating to certain high-growth product support initiatives, which he partially achieved. Dr. Munch also achieved his goal related to corporate information technology infrastructure development. Accordingly, Dr. Munch earned a cash incentive award equal to 93.75% of the portion of his target cash incentive bonus potential attributable to his individual performance goals, or 28.125% of his total cash incentive target.

*Determining Incentive Award Payments.* Following review of the performance of our named executive officers in fiscal 2017, the Compensation Committee approved ICP awards to the named executive officers based on their respective percentage achievement of 2017 financial and individual performance goals as follows: Dr. Laukien 150.8%; Mr. Mattacchione 153.8%; Mr. Srega 159.6%; and Dr. Munch 141.4%. The actual cash incentive award payments to our named executive officers are reported in the "Non-Equity Incentive Plan Compensation" column of the Summary Compensation Table in this proxy statement.

**2017 Long-Term Incentive Awards**

The Compensation Committee uses long-term incentive compensation in the form of equity awards to deliver competitive compensation that recognizes employees for their contributions to the Company and aligns the interests of named executive officers with stockholders by focusing them on long-term growth and stock price performance.

During 2017, upon consideration of a variety of factors, including the individual performance, experience and responsibilities of each of our named executive officers, our stock price, competitive market practices and trends, including stockholder total potential dilution and annual equity burn rate market levels, outstanding equity awards held by our named executive officers and overall Company performance, the Compensation Committee approved long-term incentive awards to certain of our executive officers, including the following awards to our named executive officers:

**2017 Long-Term Equity Incentive Awards**

	<b>Aggregate Economic Value (\$)(1)</b>	<b>Stock Options</b>	<b>Restricted Stock Units</b>
Dr. Frank Laukien	2,750,000	84,337	76,192
Mr. Mattacchione	825,000	25,301	22,858
Mr. Srega	575,000	17,635	15,931
Dr. Munch	870,000	26,682	24,105
Mr. Knell(2)	N/A	N/A	N/A

(1) Economic Value reflects the combined grant date fair value of option and RSU awards, computed in accordance with Financial Accounting Standards Board Accounting Standards Codification Topic 718.

(2)

Mr. Knell resigned effective March 31, 2017 and was not eligible for a 2017 long-term incentive award.

The Company uses a combination of stock options and RSU awards to balance the performance orientation of stock options to enhance our pay-for-performance culture and the retentive qualities of restricted stock and RSUs. The Compensation Committee believes this mix to be reasonable considering market practices, the overall level of pay for our executives and the long-term orientation of the equity award vehicles, given that they vest over a period of four years. In general, the Compensation Committee endeavors to deliver approximately 25% of the value in stock options and 75% of the value in RSUs. In 2017, the value of awards to our named executive officers consisted of 25% stock options and 75% restricted stock units.

#### **Executive Benefits**

In 2017, our named executive officers were eligible for the same level and offering of benefits made available to other employees, including the Company's 401(k) plan and welfare benefit programs in the U.S., or those comparable local benefit programs for our overseas executives. We generally do not provide additional benefits or perquisites to our executive officers, except as follows:

Drs. Munch and Prause are each provided automobile allowances based on the nature of their responsibilities.

Mr. Srega, who is based in Germany and serves as a Managing Director of our subsidiary Bruker Daltonik GmbH, is provided a leased vehicle and a personal pension scheme in accordance with local custom. The personal pension scheme established for Mr. Srega's benefit consists of three individual components funded during the term of his employment by contributions made by Bruker Daltonik GmbH. Contributions made to Mr. Srega's personal pension scheme in 2017 are reported in the "All Other Compensation" column of the Summary Compensation Table included in this proxy statement under the heading "*Summary of Executive Compensation*." Additional information regarding Mr. Srega's personal pension scheme is included in this proxy statement under the heading "*Pension Benefits*."

#### **Employment Contracts, Termination of Employment and Change in Control Arrangements**

On June 25, 2012, the Company entered into a letter agreement with Mr. Srega which sets forth certain terms of Mr. Srega's employment as President of the Bruker CALID Group. Under the terms of the letter agreement, Mr. Srega's target cash compensation includes the following elements: (i) an annual base salary initially set at 280,000 euros, or approximately \$371,896, for 2013, subject to annual review and (ii) a cash incentive bonus plan with an initial target of 50% of base salary. Mr. Srega was also entitled to an initial cash bonus payment of 100,000 euros, or approximately \$132,820, and an initial equity grant consisting of restricted stock valued at \$400,000 and options to purchase 90,000 shares of common stock upon commencement of employment, as well as reimbursement of certain relocation expenses. The letter agreement also provides that, beginning in 2014, Mr. Srega is entitled to receive an annual equity award with a value of \$550,000 pursuant to the Company's incentive compensation plans. During the term of his employment, Mr. Srega will be eligible to participate in all customary employee benefit plans or programs of the Company generally available to the Company's employees and/or executive officers. Additionally, the Company assumed a personal pension scheme for Mr. Srega's benefit carried forward in part from his former employer. The personal pension scheme is funded by contributions made by Bruker Daltonik GmbH and voluntary contributions by Mr. Srega, if any, during the term of his employment.

Mr. Srega will be entitled to a lump sum severance payment equal to six months of his then current base salary, or approximately \$184,619 as of December 31, 2017, in the event there is a change

in the voting control of the Company and his employment is terminated, voluntarily or involuntarily, within 6 months after such change of control.

On March 23, 2017, the Company entered into a letter agreement with Mr. Knell which set forth certain terms of Mr. Knell's separation from employment and provision of transition services. Under the terms of the letter agreement, Mr. Knell was entitled to receive a cash incentive award payment for 2016 performance in the amount of \$68,788. Additionally, Mr. Knell was eligible to receive a payment of \$116,573 in connection with his departure, as well as COBRA healthcare coverage for a period of up to six months and certain other separation benefits, subject to satisfactory completion of various transition responsibilities. Mr. Knell also agreed to be bound by non-competition and non-solicitation obligations to the Company for a period of one year from the date of his separation from employment.

Under the terms of the awards of options and restricted stock units granted under the 2016 Incentive Compensation Plan, and awards of options and restricted common stock granted under the 2010 Incentive Compensation Plan, unvested amounts are forfeited if the grantee's employment or business relationship with our Company is terminated for any reason, other than in the event of death or disability. The board of directors does, however, have the authority to accelerate vesting of any and all unvested amounts in the event of a change in control of Bruker Corporation.

### **Section 162(m) Limitations**

Section 162(m) of the U.S. Internal Revenue Code limits the tax deductibility by a corporation of compensation in excess of \$1,000,000 paid for any fiscal year to certain "covered employees." Prior to the U.S. tax reform legislation enacted in December 2017 ("2017 Tax Act"), covered employees generally consisted of our Chief Executive Officer and each of the next three highest compensated officers serving at the end of the taxable year other than our Chief Financial Officer, and compensation that qualified as "performance-based" under Section 162(m) was exempt from this \$1 million deduction limitation if specific requirements were met. Under the 2017 Tax Act, this exemption for performance-based compensation will not be available with respect to taxable years beginning after December 31, 2017 unless the compensation is pursuant to a written binding contract which was in effect on November 2, 2017 and is not modified in any material respect on or after such date. Additionally, the 2017 Tax Act expanded the definition of covered employees to cover additional executive officers, including the chief financial officer, so that the compensation of the chief executive officer and chief financial officer (at any time during the fiscal year), and the three other most highly compensated executive officers (as of the end of any fiscal year) will be subject to Section 162(m) of the Code. Any executive officer whose compensation is subject to Section 162(m) of the Code in taxable years beginning after December 31, 2016 will have compensation subject to Section 162(m) of the Code for all future years, including years after the executive terminates employment or dies.

The Compensation Committee and management consider the accounting and tax effects of various compensation elements when designing our annual incentive and equity compensation plans and making other compensation decisions. Although we have considered the impact of Section 162(m) when designing our executive compensation programs and incentive plans so that a number of awards may be granted under these plans and programs in a manner that complies with the requirements imposed by Section 162(m), tax deductibility is not the primary factor used by the Compensation Committee in setting compensation and likely will become less of a factor following the changes to Section 162(m) as provided in the 2017 Tax Act. Rather, these considerations are secondary to meeting the overall objectives of the executive compensation program. The Compensation Committee will continue to monitor the compensation levels potentially payable under our compensation programs but intends to retain the flexibility necessary to provide total compensation in line with competitive practice and our compensation philosophy, even if such compensation is not deductible under Section 162(m).

**Other Benefit Plans**

In October 2009, the board of directors of BEST adopted the Bruker Energy & Supercon Technologies, Inc. 2009 Stock Option Plan, or the BEST Plan. The BEST Plan provides for the issuance of up to 1,600,000 shares of BEST common stock in connection with awards under the plan. The BEST Plan allows a committee of the BEST board of directors to grant incentive stock options and non-qualified stock options to key employees and directors of BEST. The BEST Plan is tied exclusively to increases in BEST's value regardless of the Company's performance as a whole. As of December 31, 2017, 465,000 incentive stock options and non-qualified stock options had been awarded and were outstanding. No awards have been granted under the BEST Plan since July 2010. As director of BEST, Dr. Laukien participates in the BEST Plan. Dr. Laukien holds options to purchase 10,000 shares of BEST, which have an exercise price of \$3.50 per share and expire October 1, 2019.

**COMPENSATION COMMITTEE REPORT**

The Compensation Committee has reviewed and discussed with management the Compensation Discussion and Analysis required by Item 402(b) of Regulation S-K, promulgated under the Securities Act of 1933, as amended. Based on such review and discussions, the Compensation Committee recommended to the board of directors that the Compensation Discussion and Analysis be included in this Proxy Statement on Schedule 14A.

Submitted by the Compensation Committee of Bruker Corporation's Board of Directors.

Richard D. Kniss, Chairman  
Richard A. Packer  
Hermann Requardt

**COMPENSATION COMMITTEE INTERLOCKS  
AND INSIDER PARTICIPATION**

Dr. Requardt and Messrs. Kniss and Packer currently serve as members of the Compensation Committee. Former director Stephen W. Fesik served on the Compensation Committee until the expiration of his term of service in May 2017. Dr. Requardt and Messrs. Kniss and Packer were not officers or employees of the Company or any of its subsidiaries during fiscal year 2017. None of our executive officers serves as a member of the board of directors or compensation committee of any entity that has one or more of its executive officers serving as a member of our Compensation Committee. In addition, none of our executive officers serves as a member of the compensation committee of any entity that has one or more of its executive officers serving as a member of our board of directors.

## SUMMARY OF EXECUTIVE COMPENSATION

The following table summarizes the compensation earned by our named executive officers for the years ended December 31, 2017, 2016 and 2015.

Summary Compensation Table

Name and Principal Position	Year	Salary (\$)	Bonus (\$)	Stock Awards(1) (\$)	Option Awards(2) (\$)	Change in Pension Value and Non-Equity Non-Qualified Incentive Plan Awards		All Other Compensation (\$)	Total (\$)
						Earnings (\$)	Deferred (\$)		
Frank H. Laukien, Ph.D. Chairman, President and Chief Executive Officer	2017	704,269		2,062,517	605,540	1,491,583		8,100(3)	4,872,009
	2016	652,477		1,074,995	968,904	737,895		7,950	3,442,221
	2015	636,250		1,292,660	248,634	1,750,000		7,950	3,935,494
Anthony L. Mattacchione Former Senior Vice President and Chief Financial Officer(4)	2017	439,382		618,766	204,432	465,916		8,100(3)	1,736,596
	2016	400,744	150,000	325,004	296,580	214,472		7,950	1,394,750
	2015	322,520			244,999	328,241		7,950	903,710
Juergen Srega President, Bruker CALID Group(5)	2017	369,238		431,252	142,491	321,866		90,444(6)	1,355,291
	2016	351,121		275,001	275,092	84,262		88,587	1,074,063
	2015	310,632		275,003	274,999	251,383		87,681	1,199,698
Mark R. Munch, Ph.D. Executive Vice President and President, Bruker Nano Group	2017	523,141		652,522	215,591	444,182		16,500(7)	1,851,936
	2016	504,474		410,005	410,136	194,652		15,650	1,534,917
	2015	471,846	45,000	385,004	384,997	167,983		17,050	1,471,880
Michael G. Knell Former Vice President and Chief Accounting Officer(8)	2017	76,221						121,055(9)	197,276
	2016	233,059		40,807	40,794	68,788		7,950	391,398
	2015	231,697			72,789	171,962		7,950	484,398

- (1) The amounts in this column reflect the grant date fair value of awards of restricted stock units, computed in accordance with Financial Accounting Standards Board Accounting Standards Codification Topic 718. Assumptions used in the calculations of these amounts may be found in Note 2 to our 2017 audited financial statements included in the Company's Annual Report on Form 10-K filed with the SEC on March 16, 2018. The actual amount realized by the named executive officer will likely vary based on a number of factors, including our performance, stock price fluctuations and applicable vesting.
- (2) The amounts in this column reflect the grant date fair value of stock option awards, computed in accordance with Financial Accounting Standards Board Accounting Standards Codification Topic 718. Assumptions used in the calculations of these amounts may be found in Note 2 to our 2017 audited financial statements included in the Company's Annual Report on Form 10-K filed with the SEC on March 16, 2018. The actual amount realized by the named executive officer will likely vary based on several factors, including our performance, stock price fluctuations and applicable vesting.
- (3) Amount represents a matching contribution made by the Company to a 401(k) plan for the benefit of the named executive officer.
- (4) Mr. Mattacchione, who served as Chief Financial Officer throughout 2017, resigned from the Company effective March 16, 2018.
- (5)



## Edgar Filing: BRUKER CORP - Form DEF 14A

The amounts reflected for 2017 compensation, other than amounts reported under the headings "*Stock Awards*," "*Option Awards*" and "*Non-Equity Incentive Plan Awards*," are based on actual payments in euros converted to U.S. dollars at a conversion rate of €1.0 = \$1.1300, which represents the 2017 average midpoint rate as published on [www.oanda.com](http://www.oanda.com). The amounts reflected under the heading "*Non-Equity Incentive Plan Awards*" are converted from euros to U.S. dollars at a conversion rate equal to the midpoint rate as published on [www.oanda.com](http://www.oanda.com) on the date of approval by the Compensation Committee.

- (6) Amounts reported in 2017 include contributions in the amount of \$75,145 made by Bruker Daltonik GmbH to the personal pension scheme established for Mr. Srega and an automobile allowance of \$15,299.
- (7) Amounts reported include matching contributions made by the Company to a 401(k) plan for the benefit of Dr. Munch and an automobile allowance.

(8) Mr. Knell resigned from the Company effective March 31, 2017.

(9) Amounts reported include matching contributions made by the Company to a 401(k) plan for the benefit of Mr. Knell and \$116,573 which Mr. Knell received in connection with the termination of his employment upon completion of certain transition responsibilities.

**2017 Grants of Plan-Based Awards**

The following table sets forth certain information with respect to individual grants of plan-based awards to our named executive officers during the fiscal year ended December 31, 2017.

Name	Grant Date	Estimated Future Payouts Under Non-Equity Incentive Plan Awards			All Other Stock Awards: Number of Shares of Stock or Units (#)	All Other Option Awards: Number of Securities Underlying Options (#)	Exercise or Base Price of Option Awards (\$)(2)	Grant Date Fair Value of Stock and Option Awards (\$)(2)
		Threshold (\$)(1)	Target (\$)(1)	Maximum (\$)(1)				
Frank H. Laukien	8/10/2017	0	1,000,999	2,001,998	76,192	84,337	29.777	2,668,057
Anthony L. Mattacchione	8/10/2017	0	313,082	626,164	22,858	25,301	27.07	823,198
Juergen Srega	8/10/2017	0	203,081	406,162	15,931	17,635	27.07	573,743
Mark R. Munch	8/10/2017	0	317,961	635,922	24,105	26,682	27.07	868,113
Michael G. Knell(4)	N/A	0	N/A	N/A	N/A	N/A	N/A	N/A

(1) Represents estimated possible payouts on the grant date for annual cash incentive bonus awards granted for 2017 performance under the 2017 cash incentive bonus plans of our named executive officers. The amounts reflected for Mr. Srega, which were based in local currency, are converted from euros to U.S. dollars at a conversion rate of €1.0 = \$1.1300, which represents the 2017 average midpoint rate.

(2) Represents the grant date fair value of RSU and stock option awards granted under the Company's 2016 Incentive Compensation Plan, computed in accordance with Financial Accounting Standards Board Accounting Standards Codification Topic 718. Assumptions used in the calculations of these amounts may be found in Note 2 to our 2017 audited financial statements included in the Company's Annual Report on Form 10-K filed with the SEC on March 16, 2018. Unless otherwise noted: (i) option awards vest in equal annual installments on the first, second, third and fourth anniversaries of the grant date, are exercisable upon vesting at a price equal to the closing price of our common stock on the date of the grant and expire on the ten year anniversary of the grant date; and (ii) restricted stock and RSU awards vest in equal annual installments on the first, second, third and fourth anniversaries of the grant date.

(3) Options granted to Dr. Laukien vest in equal annual installments on the first, second, third and fourth anniversaries of the grant date, are exercisable upon vesting at a price equal to 110% of the closing price of our common stock on the date of the grant and expire on the five year anniversary of the grant date.

(4) Mr. Knell resigned effective March 31, 2017 and was not eligible for a grant of a plan-based award.

**Outstanding Equity Awards at December 31, 2017**

The following table provides information concerning outstanding equity-based plan awards, including unexercised options and stock that has not vested, for each of our named executive officers as of the end of our most recently completed fiscal year.

Name	Option Grant Date	Option Awards			Stock Awards			
		Number of Securities Underlying Unexercised Options Exercisable (#)	Number of Securities Underlying Unexercised Options (#)	Option Exercise Price (\$)	Option Expiration Date	Stock Award Grant Date	Number of Shares of Stock That Have Not Vested (#)	Market Value of Shares of Stock That Have Not Vested (\$)(1)
Frank H. Laukien(2)	8/30/2013	62,274		22.04	8/30/2018	8/08/2014	10,577(3)	363,003
	8/08/2014	43,242	14,415(4)	22.748	8/08/2019	8/07/2015	32,610(5)	1,119,175
	8/07/2015	17,387	17,387(6)	21.80	8/07/2020	10/04/2016	36,334(7)	1,246,983
	10/04/2016	38,571	115,713(8)	24.409	10/04/2021	8/10/2017	76,192(9)	2,614,909
	8/10/2017		84,337(10)	29.777	8/10/2022			
Anthony L. Mattacchione	2/25/2013	40,000		17.41	2/25/2023	2/18/2016	9,829(11)	337,331
	8/30/2013	7,473		20.04	8/30/2023	8/10/2017	22,858(9)	784,487
	8/08/2014	12,972	4,321(4)	20.68	8/08/2024			
	8/07/2015	15,786	15,786(6)	19.82	8/07/2025			
	2/18/2016	8,621	25,865(8)	24.80	2/18/2026			
	8/10/2017		25,301(10)	27.07	8/10/2027			
Mark R. Munch	8/30/2013	15,059		20.04	8/30/2023	5/07/2013	4,000(3)	137,280
	8/08/2014	8,072	8,072(4)	20.68	8/08/2024	8/08/2014	4,229(3)	145,139
	8/07/2015	12,403	24,807(6)	19.82	8/07/2025	8/07/2015	9,713(5)	333,350
	10/04/2016	14,710	44,133(8)	22.19	10/04/2026	10/04/2016	13,858(7)	475,607
	8/10/2017		26,682(10)	27.07	8/10/2027	8/10/2017	24,105(9)	827,284
Juergen Srega	4/03/2013	72,000	18,000(4)	18.57	4/03/2023	4/03/2013	4,308(3)	147,851
	8/08/2014	19,029	6,340(4)	20.68	8/08/2024	8/08/2014	3,323(3)	114,045
	8/07/2015	17,719	17,719(6)	19.82	8/07/2025	8/07/2015	6,938(5)	238,112
	10/04/2016	9,867	29,601(8)	22.19	10/04/2026	10/04/2016	9,295(7)	319,004
	8/10/2017		17,635(10)	27.07	8/10/2027	8/10/2017	15,931(9)	546,752
Michael G. Knell(12)								

- (1) The amounts in this column were calculated by multiplying \$34.32, the closing price of our common stock on the NASDAQ Global Select Market as of December 29, 2017, the last trading day of 2017, by the number of unvested shares.
- (2) In addition to the awards reported for equity securities of Bruker Corporation, Dr. Laukien held options to purchase 10,000 shares of BEST. The BEST options have an exercise price of \$3.50 per share, are fully vested and expire October 1, 2019.
- (3) The unvested shares of restricted stock vest on the anniversary of the grant date in 2018.
- (4) The options become exercisable on the anniversary of the grant date in 2018.
- (5) The unvested shares of restricted stock vest in equal annual installments on the anniversary of the grant date in 2018 and 2019.
- (6) The options become exercisable in equal annual installments on the anniversary of the grant date in 2018 and 2019.
- (7) The unvested restricted stock units vest in equal annual installments on the anniversary of the grant date in 2018, 2019 and 2020.
- (8)

## Edgar Filing: BRUKER CORP - Form DEF 14A

The options become exercisable in equal annual installments on the anniversary of the grant date in 2018, 2019 and 2020.

- (9) The unvested restricted stock units vest in equal annual installments on the anniversary of the grant date in 2018, 2019, 2020 and 2021.
- (10) The options become exercisable in equal annual installments on the anniversary of the grant date in 2018, 2019, 2020 and 2021.
- (11) The unvested shares of restricted stock vest in equal annual installments on the anniversary of the grant date in 2018, 2019 and 2020.
- (12) As a result of Mr. Knell's resignation, which was effective March 31, 2017, no equity awards were outstanding as of December 31, 2017.

**2017 Option Exercises and Stock Vested**

The following table provides information regarding the number of shares acquired by our named executive officers upon the exercise of options or vesting of restricted stock awards and restricted stock units and the value realized at that time before payment of any applicable withholding taxes and brokerage commission.

Name	Option Awards		Stock Awards	
	Number of Shares Acquired on Exercise (#)	Value Realized on Exercise (\$)(1)	Number of Shares Acquired on Vesting (#)	Value Realized on Vesting (\$)(2)
Frank H. Laukien			67,569	1,914,438
Anthony L. Mattacchione.			3,276	80,720
Juergen Srega			14,200	381,638
Mark R. Munch	73,724	571,867	17,707	493,191
Michael G. Knell	46,094	480,100		

(1) Represents the difference between the exercise price of the options exercised and the closing price of Bruker Corporation common stock as of the date of exercise.

(2) Represents the aggregate value of shares vested in 2017 based on the closing price of Bruker Corporation common stock as of the date of vesting or, if the NASDAQ Global Select Market was closed on such date, the next trading date thereafter. As of December 31, 2017, our named executive officers continued to hold all of the shares reported as acquired upon vesting of restricted stock awards and restricted stock units in 2017, except as follows: 1,237 of the shares reported as acquired by Mr. Mattacchione, with an aggregate value of \$30,480, were withheld to satisfy tax withholding obligations upon vesting; and 15,499 of the shares reported as acquired by Mr. Munch, of which 8,072 shares, with an aggregate value of \$225,763, were withheld to satisfy tax withholding obligations upon vesting.

**Pension Benefits**

*Retirement Plan for Mr. Srega.* A personal pension scheme established for Mr. Srega's benefit, which was in part carried forward from his former employer, is funded by contributions made by Bruker Daltonik GmbH and voluntary contributions by Mr. Srega, if any, during the term of his employment. The personal pension scheme has three components: a contribution-based plan of Bruker Daltonik GmbH (the "Bruker Daltonik Plan"); a pension fund guarantee (the "Guarantee Plan"); and a cash value life insurance policy (the "Life Insurance Policy"). The Bruker Daltonik Plan provides for monthly Company contributions in the amount of €5,541 (approximately \$6,638 per month or \$79,656 per year) and a lifetime monthly retirement benefit based on the value of accumulated capital beginning at age 67 or a lump-sum payment. In the event of termination of employment or death prior to age 67, the Bruker Daltonik Plan provides for a reduced benefit to be determined based on the cash assets of the plan at such time. Mr. Srega may also elect to receive a reduced benefit beginning at age 62 in the event of early retirement. The Guarantee Plan provides an inflation hedge and an additional monthly retirement benefit, commencing December 1, 2019, with an annually increasing benefit based on Guarantee Plan earnings or, at Mr. Srega's election, a lump-sum payment. The Guarantee Plan is funded by annual Company contributions during the term of employment in amounts which increase annually by the same percentage as the upper earnings limit established under German law for pension insurance contributions. In the event of death prior to December 1, 2019, the Guarantee Plan provides for a lump-sum payment in an amount to be determined based on the plan assets at such time. In the event of death on or after December 1, 2019, benefits will terminate effective November 30, 2024. If Mr. Srega's employment terminates prior to the eligible retirement age, Mr. Srega may elect to continue funding through personal contributions or the Guarantee Plan may be transferred to a

## Edgar Filing: BRUKER CORP - Form DEF 14A

subsequent employer. Under the Life Insurance Policy, which matures on November 1, 2019, Mr. Srega is entitled to receive at the earlier of death or maturity a payment in the amount €53,028 (approximately \$63,528), adjusted for increases in the value of accumulated surplus and reserves, if any. In the event Mr. Srega's employment terminates prior to the maturity date, other than by reason of death, the Life Insurance Policy and continued funding obligations are to be transferred to Mr. Srega. Amounts payable in euros are converted to U.S. dollars at the midpoint conversion rate of €1.0=\$1.1980 as of December 31, 2017. Mr. Srega may also make voluntary contributions to the personal pension scheme during the term of his employment.

Information about our contributions to the personal pension scheme of Mr. Srega is provided in the Summary Compensation Table above under the column entitled "All Other Compensation" and the related footnotes.

### 2017 Non-Qualified Deferred Compensation Table

The following table provides information about 2017 activity relating to the personal pension scheme established for Mr. Srega. All amounts reported are as of December 31, 2017 and are converted from euros to U.S. dollars at the 2017 average midpoint conversion rate of €1.0=\$1.1300.

Name	Executive Contributions in Last Fiscal Year (\$)	Registrant Contributions in Last Fiscal Year (\$)(1)	Aggregate Earnings in Last Fiscal Year (\$)(2)	Aggregate Balance at Last Fiscal Year-End \$(3)
Juergen Srega	4,729	75,145	22,958	427,763

- (1) The reported amount is included in the "*All Other Compensation*" column in the Summary Compensation Table.
- (2) The reported amount includes earnings attributable to plan assets amounts contributed by Mr. Srega and Mr. Srega's former employer, which amounts were carried forward into the personal pension scheme following commencement of Mr. Srega's employment in 2013. The reported amount also reflects the impact of changes in exchange rates and currency translation from euros to U.S. dollars. Aggregate earnings in local currency were 12,808 euros, or approximately \$14,484 on a constant currency basis.
- (3) The reported amount includes \$4,729 and \$4,478 reported as 2017 and 2016 compensation, respectively, in the "*Salary*" column in the Summary Compensation Table, which was contributed by Mr. Srega from his compensation in those years. Also included in the reported amount is the value of contributions to and earnings on amounts contributed by Mr. Srega and Mr. Srega's former employer prior to his employment with the Company, which amounts were carried forward into the personal pension scheme following commencement of Mr. Srega's employment in 2013.

There were no withdrawals or distributions from Mr. Srega's personal pension scheme during 2017. Further information on the personal pension scheme established for Mr. Srega is included above under the heading "*Pension Benefits Retirement Plan.*"

### Potential Payments upon Termination or Change-in-Control

The following information describes and quantifies certain compensation and benefits that would have been payable under existing agreements, plans, and arrangements if the named executive officer's employment had terminated on December 31, 2017, given his compensation and service levels as of that date. These benefits are in addition to the benefits to which the named executive officer was already entitled or in which he was vested as of such date, as well as certain benefits that are generally available to salaried employees. Due to the number of factors that affect the nature and amount of the compensation and benefits potentially payable upon the events described below, any amounts actually

paid or distributed may be different than those shown in the table. Factors that could affect these amounts include the nature of or basis for such termination, the timing during the year of any such event, whether and when a named executive officer decides to exercise stock options and our stock price on that date and the exercise of discretion by the Board or Compensation Committee regarding the payment of compensation and benefits.

*Severance Benefits.* The cash severance benefits contained in the employment agreement for Mr. Srega, and the amounts he would be paid in connection with a termination of employment within six months of a change in voting control of the Company are described in the Compensation and Discussion & Analysis section of this proxy statement under the heading "*Employment Agreements, Termination of Employment and Change in Control Arrangements.*" The separation arrangement and agreement provided for Mr. Knell are also described in that section of this proxy statement. Other than as contained in such agreements, we do not have arrangements with any of our other named executive officers, including Dr. Laukien, Mr. Mattacchione and Dr. Munch, which provide cash severance benefits in the event of termination of employment or a change in control of the Company. Upon completion of his transition responsibilities, Mr. Knell received a payment of \$116,573 in connection with the termination of his employment.

*Equity Awards.* The vested equity awards held by each of the named executive officers as of December 31, 2017 are described above in the 2017 Outstanding Equity Awards table. Each of the stock option and restricted stock awards granted prior to May 20, 2016 were granted pursuant to our 2010 Incentive Compensation Plan, or 2010 Plan. Each of the equity-based awards granted on or after May 20, 2016 were granted pursuant to our 2016 Plan. In accordance with the terms of the 2010 Plan and the 2016 Plan and our related award agreements, except as noted below, no accelerated vesting of stock options or stock awards would have occurred as of December 31, 2017 in the event of a voluntary termination by a named executive officer or an involuntary termination by us, whether with or without cause. Generally, upon termination of employment, (a) any unvested restricted stock is forfeited and (b) the participant has a period of 90 days from termination to exercise any vested option awards (or, if earlier, until the option expiration date). However, in the event of termination for cause, including as a result of dishonesty with respect to the Company or any of its affiliates, breach of fiduciary duty, insubordination, substantial malfeasance or non-feasance of duty, unauthorized disclosure of confidential information, material failure or refusal to comply with Company's published policies generally applicable to all employees or conduct materially harmful to the business of the Company or any of its affiliates, all vested and unexercised options are forfeited immediately upon termination. Additionally, in the event of death or disability of a plan participant, including any named executive officer, (a) any unvested restricted stock will become vested and (b) all vested stock options will remain exercisable for a period of 90 days following such event (or, if earlier, until the stock option expiration date).

The Compensation Committee has discretion to revise or amend outstanding equity awards and may, at its discretion, accelerate vesting of any unvested option or stock awards, including in connection with a "Change in Control" of the Company, as defined in our 2010 Plan or 2016 Plan, as applicable. Under these plans, a "Change in Control" occurs if: (a) within one year of any merger, consolidation, sale of a substantial part of the Company's assets, or contested election, the persons who were directors of the Company immediately before such transaction cease to constitute a majority of the board of directors of the Company or its successor to the Company; (b) if, as a result of any such transaction, the Company does not survive as an entity, or its shares are changed into the shares of another corporation unless the stockholders of the Company immediately prior to the transaction own a majority of the outstanding shares of such other corporation immediately following the transaction; (c) any person or group who owned less than twenty percent of the outstanding common stock of the Company at the time of adoption of the 2010 Plan or 2016 Plan, as applicable, acquires ownership of fifty percent or more of the Company's outstanding common stock; (d) the dissolution or liquidation of

## Edgar Filing: BRUKER CORP - Form DEF 14A

the Company is approved by its stockholders; or (e) the members of the board of directors as of the date the 2010 Plan or 2016 Plan, as applicable, was adopted cease to represent at least two thirds of the Board, subject to certain exceptions.

Additionally, with respect to awards granted pursuant to the 2016 Plan, in the event of a Change in Control, if (a) an award is assumed or continued (including through conversion or substitution for a substantially similar award of the successor) and, within twenty four (24) months following the Change in Control (or such shorter period as specified in the applicable award agreement), the executive officer's employment is terminated without cause or is voluntarily terminated for good reason (a "double-trigger" provision), or (b) an award is not assumed or continued, then any then outstanding awards of stock options will vest and become fully exercisable and any outstanding unvested awards of restricted stock units that are not performance-based will be treated as vested.

The values of (i) unvested in-the-money stock options that would have been received by each of the named executive officers in the event of acceleration upon a Change in Control, assuming the Change in Control was effective December 31, 2017 and (ii) unvested restricted stock that would have been received by each of the named executive officers in the event (a) of acceleration upon a Change in Control, assuming the Change in Control was effective December 31, 2017 or (b) of the death or disability of the respective named executive officer are set forth in the following table. All calculations are based on a price per share equal to the NASDAQ Global Select Market closing price of \$34.32 per share on December 29, 2017, the last trading day of 2017.

Name	Unvested In-the-Money Stock Options (\$)	Unvested Restricted Stock (\$)	Unvested Restricted Stock Units (\$)
Frank H. Laukien	1,914,470	1,482,178	3,861,892
Anthony L. Mattacchione.	717,502	337,331	784,487
Juergen Srega	1,113,817	500,008	865,756
Mark R. Munch	1,198,581	615,770	1,302,890
Michael G. Knell			

*Retirement Plans.* The retirement plan provided for Mr. Srega is described under the heading "*Pension Benefits*" above. In the event of termination of employment as of December 31, 2017 by reason of death, Mr. Srega's beneficiary would be entitled to receive an estimated lump-sum payment of \$521,488, which amount is payable in euros and converted to U.S. dollars based on the midpoint conversion rate of €1.0=\$1.1980 as of December 31, 2017.

### PAY RATIO DISCLOSURE

As required by Section 953(b) of the Dodd-Frank Wall Street Reform Act and Consumer Protection Act of 2010, and Item 402(u) of Regulation S-K, we are providing the following disclosure about the ratio of the annual total compensation of Dr. Frank Laukien, our President and Chief Executive Officer (CEO), to the annual total compensation of our median employee.

For 2017, our last completed fiscal year, the median of the annual total compensation of all employees of our Company (other than our CEO) was \$72,517. The 2017 annual total compensation of our CEO, as reported in the Summary Compensation Table included in this proxy statement, was \$4,872,009. Based on this information, for 2017 the ratio of our CEO's annual total compensation to the annual total compensation of our median employee was 67:1. This ratio is a reasonable estimate calculated in a manner consistent with Item 402(u) of Regulation S-K.

For purposes of reporting annual total compensation and the ratio of annual total compensation of the CEO to the median employee, both the CEO and median employee's annual total compensation



were calculated consistent with the disclosure requirements of executive compensation under the Summary Compensation Table.

To identify the median employee, we examined the 2017 target total cash compensation, including annualized base salaries plus target performance bonus, incentive pay and commissions, for all individuals, excluding our CEO, who were employed by us as of October 31, 2017, as reflected in our payroll records. In accordance with Item 402(u) and instructions thereto, we included all 6,125 full-time, part-time, temporary and seasonal employees. We selected target total cash compensation for all employees as a consistently applied compensation measure because we do not widely distribute annual equity awards to employees and because we believe that this measure reasonably reflects the total annual compensation of our employees. For purposes of calculating the target total cash compensation of our non-U.S. employees, we converted local currencies at the applicable 2017 average exchange rates as of October 31, 2017.

Once we identified our median employee based on that analysis, we then determined that employee's total compensation in the same manner that we determine the total compensation of our named executive officers for purposes of the Summary Compensation Table, as discussed above.

## RELATED PERSONS TRANSACTIONS

### Review and Approval of Transactions with Related Persons

We have adopted a written Related Person Transactions Policy that prohibits transactions involving the Company and any related person, except in accordance with the policy. For purposes of this policy, related persons include (a) our executive officers, directors, director nominees or greater than 5% shareholders, or any of their immediate family members and (b) any firm, academic entity or other entity in which any of the foregoing persons is employed or is a partner or principal or in a similar position or in which such person has more than a 10% beneficial ownership interest. The Related Person Transactions Policy applies to any transaction or series of transactions, other than product or service sales or purchases entered into in the ordinary course of business involving aggregate amounts of less than \$50,000 annually, in which the Company is a participant and in which any related person has a direct or indirect interest.

Our Related Person Transactions Policy provides for standing pre-approval of certain categories of transactions with related persons, including:

transactions involving indebtedness for ordinary business travel and expense payments and similar indebtedness transactions arising in the ordinary course of business;

transactions in which a related person's interest arises solely from the ownership of a class of the Company's equity securities and in which all holders receive proportional benefits;

transactions involving compensation to executive officers approved by the Compensation Committee; and

transactions involving compensation to directors for services as a director of the Company.

Under our Related Person Transactions Policy, any related person transaction not in one of the preceding categories must be submitted to our Chief Financial Officer for review and approval. Related person transactions involving amounts of \$500,000 or less, as well as all product or service sales and purchases in the ordinary course of business, are subject solely to review and approval, ratification, amendment, termination or rescission by our Chief Financial Officer. Any transaction in excess of \$500,000, other than a transaction involving product or service sales or purchases in the ordinary course of business, must be forwarded to the Audit Committee for review and approval, ratification, amendment, termination or rescission, at the discretion of the Audit Committee. In reviewing such transactions, our Chief Financial Officer or Audit Committee, as applicable, evaluates all material facts

relating to the transaction and takes into account, among other factors deemed appropriate, the related person's relationship to the Company and interest in the transaction, the terms of the transaction, including its aggregate value, whether the transaction is in the best interests of the Company, the impact on a director's independence in the event the related person is a director, a family member of a director, or an entity in which a director is a partner, shareholder or executive officer and, if applicable, the availability of other sources of comparable products or services and whether the transaction is on terms comparable to the terms available to an unrelated third party. Neither the Chief Financial Officer nor any member of the Audit Committee may participate in the review of any transaction involving such person or any of his or her immediate family members.

Our Chief Financial Officer must report to the Audit Committee any approval or other action taken with respect to a related party transaction at or prior to the next audit committee meeting following such approval or other action. Additionally, Company management must provide to the Audit Committee an annual report of any amounts paid or payable to, or received or receivable from, any related person. The Audit Committee is responsible for reviewing such reports and may make inquiries or take such actions as it deems appropriate upon consideration of all of the relevant facts and circumstances.

### **Transactions with Related Persons**

Under a lease agreement, Bruker BioSpin Corporation rents laboratory, manufacturing and office space from a trust controlled equally by Dr. Frank Laukien and Dr. Dirk Laukien. During 2017, Dr. Frank Laukien and Dr. Dirk Laukien were each paid \$263,195 as a beneficiary of the trust. Payments under the terms of the lease were equal to the estimated fair market value of the rental.

Dr. Dirk Laukien, a director and employee of the Company until July 10, 2012 and half-brother of Dr. Frank Laukien, is also a party to a lease agreement under which Bruker BioSpin AG rents certain office space. During 2017, Dr. Dirk Laukien was paid \$124,303 under this lease agreement. Payments under the terms of the lease were equal to the estimated fair market value of the rental.

During 2017, in connection with our continued operational cost-saving and consolidation initiatives, two additional lease agreements between Bruker Corporation and Dr. Dirk Laukien were terminated. Payments made to Dr. Dirk Laukien under the terminated leases during 2017 were \$2,245,143, including rental payments in the amount of \$306,143 and early termination payments in the amount of \$1,939,000. No further payments are anticipated under these leases.

Isolde Laukien-Kleiner is the stepmother of Dr. Frank Laukien and Mr. Joerg Laukien and the mother of Dr. Dirk Laukien. Dr. Dirk Laukien and Ms. Laukien-Kleiner are parties to a lease agreement with Bruker BioSpin AG under which Bruker BioSpin AG rents certain office and laboratory space. During 2017, Ms. Laukien-Kleiner was paid \$340,113 under that agreement. Ms. Laukien-Kleiner is party to an additional lease agreement with Bruker BioSpin AG under which Bruker BioSpin AG rents certain office space. During 2017, Ms. Laukien-Kleiner was paid \$232,935 under that agreement. Payments under the terms of each of the leases referenced above were equal to the estimated fair market value of the respective rental.

Joerg C. Laukien, a director of the Company, was Executive Chairman of Bruker BioSpin Corporation until his retirement from employment effective December 31, 2017. During 2017, Joerg Laukien earned aggregate cash compensation of 265,192 euros in salary, or \$299,667 based on a conversion rate of €1.0=\$1.1300, which represents the 2017 average midpoint rate.

Dr. Gilles Martin, a director of the Company, is the Chairman, Chief Executive Officer and controlling shareholder of the Eurofins Scientific Group, a provider of analytical testing services, and a director of various of its affiliates. During 2017, the Company received approximately \$2,623,765 from, and paid approximately \$144,953 to, entities affiliated with the Eurofins Scientific Group in connection

with purchases and sales of goods and services entered into in the normal course of business. We believe that the terms of such transactions are comparable to those that would have been reached by unrelated parties in arm's-length transactions. We expect to engage in similar commercial transactions with affiliates of the Eurofins Scientific Group during fiscal 2018.

Dr. Meike Hamester, the wife of Bruker CALID Group President Juergen Srega, is employed by our Bruker Daltonik GmbH subsidiary as the Director of Small Molecule Pharma & CRO. During 2017, Dr. Hamester received a base salary in the amount of \$99,246 and earned an annual performance-based cash incentive bonus for 2017 performance of \$29,520. She also received a bonus payment in the amount of \$20,566 which was earned in 2016 but paid in 2017. Dr. Hamester's base salary and bonus are payable in euros; amounts are converted to U.S. dollars at a conversion rate of €1.0=\$1.1300, which represents the 2017 average midpoint rate as published on [www.oanda.com](http://www.oanda.com)). Her compensation is consistent with the total compensation provided to other employees of the same level with similar responsibilities. Dr. Hamester continues to be an employee of Bruker Daltonik GmbH and she may receive compensation and other benefits in 2018 in amounts similar to those she received during 2017.

#### **SECTION 16(A) BENEFICIAL OWNERSHIP REPORTING COMPLIANCE**

Section 16(a) of the Securities Exchange Act of 1934 and the rules promulgated thereunder require our officers and directors and persons owning more than 10% of the outstanding common stock of the Company to file reports of ownership and changes in ownership with the Securities and Exchange Commission and to furnish us with copies of all these filings. We believe, based solely upon a review of those reports and amendments thereto furnished to us during and with respect to our fiscal year ended December 31, 2017, that all of our directors and executive officers complied with the reporting requirements of Section 16(a) of the Exchange Act during fiscal 2017, with the exception of one transaction reported in a late Form 4 filing by Mr. Joerg Laukien and one transaction reported in a late Form 4 filing by Mr. Mattacchione, in each case due to an administrative error.

**AUDIT COMMITTEE REPORT**

The Audit Committee, which operates pursuant to a written charter, assists the board of directors in fulfilling its oversight responsibilities by reviewing Bruker Corporation's financial reporting process on behalf of the board. Management is responsible for Bruker Corporation's internal controls, the financial reporting process and compliance with laws and regulations and ethical business standards. PricewaterhouseCoopers LLP ("PwC"), Bruker Corporation's independent registered public accounting firm, is responsible for expressing opinions on the conformity of Bruker Corporation's consolidated financial statements with generally accepted accounting principles and on the effectiveness of Bruker Corporation's internal control over financial reporting. The Audit Committee is responsible for overseeing and monitoring these practices. It is not the duty or responsibility of the Audit Committee to conduct auditing or accounting reviews or procedures.

In this context, the Audit Committee reviewed and discussed with management and PwC, among other things, the scope of the audit to be performed, the results of the audit performed, PwC's evaluation of Bruker Corporation's internal control over financial reporting and the independent registered public accounting firm's fees for the services performed. Management represented to the Audit Committee that Bruker Corporation's consolidated financial statements were prepared in accordance with generally accepted accounting principles. Discussions about Bruker Corporation's audited financial statements included the auditors' judgments about the quality, not just the acceptability, of the accounting principles, the reasonableness of significant judgments and the clarity of disclosures in its financial statements.

The Audit Committee also discussed with PwC other matters required by Auditing Standard 1301, *Communications with Audit Committees*, as adopted by the Public Company Accounting Oversight (PCAOB), including the quality, not just the acceptability, of the accounting principles, the reasonableness of significant judgments, and the clarity of the disclosures in the financial statements. PwC also provided to the Audit Committee written disclosures and the letter required by applicable requirements of the PCAOB regarding communications with the Audit Committee concerning independence. The Audit Committee discussed with PwC the registered public accounting firm's independence from Bruker Corporation and considered the compatibility of non-audit services with PwC's independence.

Based on the Audit Committee's discussion with management and PwC, and the Audit Committee's review of the representations of management and the report of PwC to the Audit Committee, the Audit Committee recommended to the board that that the audited financial statements be included in the Company's Annual Report on Form 10-K for the year ended December 31, 2017 filed with the Securities and Exchange Commission.

Submitted by the Audit Committee of Bruker Corporation's Board of Directors.

John Ornell, Chair  
Richard A. Packer  
Adelene Q. Perkins  
Robert Rosenthal

56

---

**PROPOSAL NO. 2**  
**ADVISORY VOTE ON EXECUTIVE COMPENSATION**

The Board of Directors recognizes the interest our stockholders have in the compensation of our executives. In recognition of that interest and as required by the Dodd-Frank Wall Street Reform and Consumer Protection Act (the "Dodd-Frank Act") and SEC rules, we are providing our stockholders the opportunity to cast a non-binding advisory vote on the compensation of our named executive officers, as disclosed pursuant to the compensation disclosure rules of the SEC.

The compensation of our named executive officers is disclosed in the Compensation Discussion and Analysis, or "CD&A," the compensation tables, and the related disclosures contained in this Proxy Statement. As described in our CD&A, we have adopted an executive compensation philosophy designed to deliver competitive total compensation, upon the achievement of financial and/or strategic performance objectives, which will attract, motivate and retain leaders who will drive the creation of shareholder value. In order to implement that philosophy, the Compensation Committee has established a disciplined and rigorous process for the adoption of executive compensation programs and individual executive officer pay actions.

We believe that our compensation policies and decisions are focused on pay-for-performance principles, are strongly aligned with the long-term interests of our stockholders, and provide an appropriate balance between risk and incentives. Stockholders are urged to read the CD&A section of this Proxy Statement, which discusses in greater detail how our compensation policies and procedures implement our executive compensation philosophy. We are asking our stockholders to indicate their support for our named executive officer compensation, as described in this Proxy Statement, by approval of the following resolution:

"RESOLVED, that the compensation paid to the Company's named executive officers, as disclosed pursuant to Item 402 of Regulation S-K, including the Compensation Discussion and Analysis, compensation tables and narrative discussion, is hereby APPROVED."

Your vote on this Proposal No. 2 is advisory, and therefore not binding on the Company, the Compensation Committee, or the board of directors. The vote will not be construed to create or imply any change to the fiduciary duties of the Company or the board, or to create or imply any additional fiduciary duties for the Company or the board. The approval or disapproval of this proposal by stockholders will not require the Company's board of directors or the Compensation Committee to take any action regarding the Company's executive compensation practices. However, our board and our Compensation Committee value input from stockholders and will consider the outcome of the vote when making future executive compensation decisions.

**The Board of Directors recommends a vote FOR the approval, on an advisory basis, of the 2017 compensation paid to the named executive officers, as disclosed in the Compensation Discussion and Analysis, the compensation tables, and related narratives in this Proxy Statement.**

**PROPOSAL NO. 3**  
**RATIFICATION OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM**

PricewaterhouseCoopers LLP has been our independent registered public accounting firm since June 1, 2016, and has been selected by the Audit Committee of the board of directors as our independent registered public accounting firm for the fiscal year ending December 31, 2018. Although the Company is not required to seek stockholder approval of this appointment, the board of directors believes it to be sound corporate governance to do so. In the event that the stockholders fail to ratify the appointment, the Audit Committee will investigate the reasons for stockholder rejection and will reconsider the appointment. Even if the selection is ratified, the Audit Committee in its discretion may direct the appointment of a different independent public accounting firm during the year if the Audit Committee believes that such a change would be in the best interests of the Company and its stockholders.

A representative of PricewaterhouseCoopers LLP is expected to be present at the 2018 Annual Meeting and will have the opportunity to make a statement if he or she so desires to do so and will be available to respond to appropriate stockholder questions.

**The Board of Directors recommends a vote FOR the ratification of the appointment of PricewaterhouseCoopers LLP as the Company's independent registered public accounting firm for fiscal 2018.**

**INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM**

At a meeting held on June 1, 2016, the Audit Committee of the Company's Board of Directors approved the dismissal of Ernst & Young LLP ("Ernst & Young") as the Company's independent registered public accounting firm, effective June 1, 2016, and the appointment of PricewaterhouseCoopers LLP ("PwC") as the Company's independent registered public accounting firm, effective June 1, 2016, to perform independent audit services for the fiscal year ending December 31, 2016. During the fiscal years ended December 31, 2014 and 2015 and through June 1, 2016, neither the Company, nor anyone on its behalf, consulted PwC regarding either (i) the application of accounting principles to a specified transaction, either completed or proposed, or the type of audit opinion that might be rendered with respect to the consolidated financial statements of the Company, and no written report or oral advice was provided to the Company by PwC that was an important factor considered by the Company in reaching a decision as to any accounting, auditing or financial reporting issue; or (ii) any matter that was the subject of a disagreement within the meaning of Item 304(a)(1)(iv) of Regulation S-K and related instructions or a reportable event within the meaning of Item 304(a)(1)(v) of Regulation S-K.

The reports of Ernst & Young on the consolidated financial statements of the Company for each of the fiscal years ended December 31, 2015 and 2014 did not contain an adverse opinion or disclaimer of opinion and were not qualified or modified as to uncertainty, audit scope, or accounting principles.

In connection with the audits of our financial statements for each of the fiscal years ended December 31, 2015 and 2014, and in the subsequent interim period through June 1, 2016, there were no "disagreements" (as that term is defined in Item 304(a)(1)(iv) of Regulation S-K and the related instructions) with Ernst & Young on any matter of accounting principles or practices, financial statement disclosure, or auditing scope and procedures, which, if not resolved to the satisfaction of Ernst & Young, would have caused Ernst & Young to make reference to the matter in their reports for such years. There were no "reportable events" as that term is described in Item 304(a)(1)(v) of Regulation S-K, except for a material weakness in the Company's internal control over financial reporting as of December 31, 2015 concerning the accounting for income taxes, which material weakness was identified subsequent to the filing of our Annual Report on Form 10-K for the year ended December 31, 2015.

As a result of such material weakness, our management concluded in November 2016 that the Company's internal control over financial reporting was not effective at December 31, 2015. On November 15, 2016, the Company filed Amendment No. 1 to its Annual Report on Form 10-K for the fiscal year ended December 31, 2015, as well as amendments to each of its Quarterly Reports on Form 10-Q for the periods ended March 31, 2016, and June 30, 2016, to reflect the conclusion by management that there was a material weakness in internal control over financial reporting as of the end of the periods covered by those reports. The Company's Amendment No. 1 to its Annual Report on Form 10-K for the fiscal year ended December 31, 2015 also included revised auditor's reports from Ernst & Young stating that the Company's internal control over financial reporting at December 31, 2015 was not effective. During the year ended December 31, 2017, we remediated the material weakness in our internal controls over the accounting for income taxes.

**Fees Billed to the Company**

Fees billed to the Company by its independent registered public accounting firms for fiscal years 2017 and 2016, all of which were approved by the Audit Committee, consisted of the following:

	2017\$(1)	2016\$(2)
Audit Fees	6,555,369	5,990,966
Audit Related Fees	30,720	5,887
Tax Fees	2,078,281	1,059,953
All Other Fees and Expenses	42,286	278,737
<b>Total Fees</b>	<b>8,706,656</b>	<b>7,335,543</b>

(1) Reflects fees paid to PwC for the fiscal year ended December 31, 2017.

(2) Reflects fees paid to PwC for the fiscal year ended December 31, 2016.

*Audit Fees.* Audit fees for the years ended December 31, 2017 and 2016 were for the audit of the Company's annual consolidated financial statements, including the integrated audit of internal control over financial reporting, its review of the consolidated financial statements included in our quarterly reports on Form 10-Q, audits of statutory filings, comfort letter procedures and review of other regulatory filings.

*Audit-Related Fees.* Audit-related fees for the years ended December 31, 2017 and 2016 include amounts related to accounting consultations and services provided due to other statutory requirements.

*Tax Fees.* Tax fees for the years ended December 31, 2017 and 2016 were for tax services provided to us, including tax compliance, tax advice and planning.

*All Other Fees.* All other fees for the years ended December 31, 2017 and 2016 relate to license fees for a web-based accounting research tool as well as other advisory non-audit services.

**Audit Committee Pre-Approval Policies and Procedures**

In order to ensure that audit and non-audit services proposed to be performed by the Company's independent registered public accounting firm do not impair the auditor's independence from the Company, the Audit Committee has adopted, and the board of directors has ratified, the following pre-approval policies and procedures.

*Policies*

Before engaging the independent registered public accounting firm to render the proposed service, the Audit Committee must either (i) approve the specific engagement ("specific pre-approval") or (ii) enter into the engagement pursuant to pre-approval policies and procedures established by the Audit Committee ("general pre-approval"), provided the policies and procedures are detailed for the particular service, the Audit Committee is informed of each service, and such policies and procedures do not include delegation of the Audit Committee's responsibilities to management. The Audit Committee annually reviews and pre-approves the services that may be provided by the independent registered public accounting firm without obtaining specific pre-approval. The Audit Committee will add to or subtract from this list of general pre-approved services from time to time, based on subsequent determinations.

Unless a type of service has received general pre-approval, it requires specific pre-approval by the Audit Committee if it is to be provided by the independent registered public accounting firm. Any proposed services exceeding pre-approved cost levels or budgeted amounts also require specific pre-approval by the Audit Committee.



## Edgar Filing: BRUKER CORP - Form DEF 14A

For both types of pre-approval, the Audit Committee considers whether such services are consistent with the SEC's and the PCAOB's rules on auditor independence. The Audit Committee also considers whether the independent registered public accounting firm is best positioned to provide the most effective and efficient service, for reasons such as its familiarity with the Company's business, people, culture, accounting systems, risk profile and other factors, and whether the service might enhance the Company's ability to manage or control risk or improve audit quality. All such factors are considered as a whole, and no one factor will necessarily be determinative.

The Audit Committee also considers the relationship between fees for audit and non-audit services in deciding whether to pre-approve any such services and may determine, for each fiscal year, the appropriate ratio between the total amount of fees for Audit, Audit-related and Tax services and the total amount of fees for certain permissible non-audit services classified as All Other services.

The Audit Committee may delegate either type of pre-approval authority to one or more of its members. The member to whom such authority is delegated must report, for informational purposes only, any pre-approval decisions to the Audit Committee at its next scheduled meeting.

### *Procedures*

Pre-approval fee levels or budgeted amounts for all services to be provided by the independent registered public accounting firm are established annually by the Audit Committee. Any proposed services exceeding these levels or amounts require specific pre-approval by the Audit Committee, even if previously generally pre-approved.

All requests or applications for services to be provided by the independent registered public accounting firm that do not require specific approval by the Audit Committee are submitted to the Chief Financial Officer and must include a detailed description of the services to be rendered.

Requests or applications to provide services that require specific approval by the Audit Committee must be submitted to the Audit Committee by both the independent registered public accounting firm and the Chief Financial Officer, and must include a joint statement as to whether, in their view, the request or application is consistent with the SEC's rules on auditor independence.

The Audit Committee monitors the performance of all services provided by the independent auditor and assesses whether such services are in compliance with this policy.

## **STOCKHOLDER COMMUNICATIONS**

The board will give appropriate attention to written communications that are submitted by stockholders, and will respond if and as appropriate. Absent unusual circumstances or as contemplated by committee charters and subject to any required assistance or advice from legal counsel, Mr. Stein, the Secretary of the Company, is primarily responsible for monitoring communications from stockholders and for providing copies or summaries of such communications to the other directors as he considers appropriate.

Communications are forwarded to all directors if they relate to important substantive matters and include suggestions or comments that Mr. Stein considers to be important for the directors to know. In general, communications relating to corporate governance and long-term corporate strategy are more likely to be forwarded than communications relating to ordinary business affairs, personal grievances and matters as to which we may receive repetitive or duplicative communications.

Stockholders who wish to send communications on any topic to the board should address such communications to Richard M. Stein, Secretary, at Nixon Peabody LLP, 100 Summer Street, Boston, MA 02110.

### TIME FOR SUBMISSION OF STOCKHOLDER PROPOSALS

Pursuant to Rule 14a-8 under the Exchange Act, stockholders may present proper proposals for inclusion in a company's proxy statement and for consideration at the next annual meeting of its stockholders by submitting their proposals to Bruker Corporation in a timely manner.

Stockholders interested in submitting a proposal for inclusion in the proxy materials for the annual meeting of stockholders in 2019 may do so by following the procedures set forth in Rule 14a-8 of the Securities Exchange Act of 1934, as amended. To be eligible for inclusion, stockholder proposals must be received by us no later than December 18, 2018.

Additionally, under our bylaws, no business may be brought before an annual meeting unless it is specified in the notice of meeting by or at the direction of the board of directors or by a stockholder entitled to vote who has delivered notice to Bruker Corporation (containing certain information specified in the bylaws) not less than 90 or more than 120 days prior to the first anniversary of the preceding year's annual meeting.

### OTHER MATTERS

Management knows of no matters which may properly be and are likely to be brought before the meeting other than the matters discussed herein. However, if any other matters properly come before the meeting, the persons named in the enclosed proxy will vote in accordance with their best judgment.

### ANNUAL REPORT

A copy (without exhibits) of our Annual Report on Form 10-K for the fiscal year ended December 31, 2017 is included in the 2017 Annual Report provided to stockholders with this proxy statement. We will provide an additional copy of the 2017 Annual Report to any stockholder, without charge, upon written request of such stockholder. Such requests should be addressed to the attention of Investor Relations at Bruker Corporation, 40 Manning Road, Billerica, Massachusetts 01821.

### VOTING PROXIES

The board of directors recommends an affirmative vote on Proposal No. 1, Proposal No. 2 and Proposal No. 3. Proxies will be voted as specified. If signed proxies are returned without specifying an affirmative or negative vote or other preference on any proposal, the shares represented by such proxies will be voted in favor of the board of directors' recommendations.

By order of the board of directors

**Frank H. Laukien, Ph.D.**  
Chairman, President and Chief Executive Officer

April 17, 2018











QuickLinks

[BRUKER CORPORATION 40 Manning Road Billerica, MA 01821 \(978\) 663-3660](#)  
[BRUKER CORPORATION NOTICE OF ANNUAL MEETING OF STOCKHOLDERS](#)  
[BRUKER CORPORATION PROXY STATEMENT](#)  
[RECORD DATE AND VOTING SECURITIES](#)  
[CORPORATE INFORMATION](#)  
[PROPOSAL NO. 1 ELECTION OF DIRECTORS](#)  
[BOARD LEADERSHIP STRUCTURE](#)  
[BOARD MEETINGS, COMMITTEES AND COMPENSATION](#)  
[DIRECTOR NOMINATIONS](#)  
[ROLE OF THE BOARD IN RISK OVERSIGHT](#)  
[COMPENSATION OF DIRECTORS](#)  
[2017 Director Compensation Table](#)  
[SECURITY OWNERSHIP OF CERTAIN BENEFICIAL OWNERS AND MANAGEMENT](#)  
[EXECUTIVE OFFICERS](#)  
[COMPENSATION DISCUSSION AND ANALYSIS](#)  
[Named Executive Officer Compensation Mix](#)  
[2017 Individual Goal Performance Measurement and Payout Levels](#)  
[2017 Cash Incentive Targets](#)  
[Financial Performance Goals \(70% of Target Bonus Potential\)](#)  
[Individual Performance Goals \(30% of Target Bonus Potential\)](#)  
[Financial Performance Goals \(70% of Target Bonus Potential\)](#)  
[Individual Performance Goals \(30% of Target Bonus Potential\)](#)  
[Financial Performance Goals \(70% of Target Bonus Potential\)](#)  
[Individual Performance Goals \(30% of Target Bonus Potential\)](#)  
[2017 Long-Term Equity Incentive Awards](#)  
[COMPENSATION COMMITTEE REPORT](#)  
[COMPENSATION COMMITTEE INTERLOCKS AND INSIDER PARTICIPATION](#)  
[SUMMARY OF EXECUTIVE COMPENSATION](#)  
[Summary Compensation Table](#)  
[2017 Grants of Plan-Based Awards](#)  
[Outstanding Equity Awards at December 31, 2017](#)  
[2017 Option Exercises and Stock Vested](#)  
[Pension Benefits](#)  
[2017 Non-Qualified Deferred Compensation Table](#)  
[Potential Payments upon Termination or Change-in-Control](#)  
[PAY RATIO DISCLOSURE](#)  
[RELATED PERSONS TRANSACTIONS](#)  
[SECTION 16\(A\) BENEFICIAL OWNERSHIP REPORTING COMPLIANCE](#)  
[AUDIT COMMITTEE REPORT](#)  
[PROPOSAL NO. 2 ADVISORY VOTE ON EXECUTIVE COMPENSATION](#)  
[PROPOSAL NO. 3 RATIFICATION OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM](#)  
[INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM](#)  
[STOCKHOLDER COMMUNICATIONS](#)  
[TIME FOR SUBMISSION OF STOCKHOLDER PROPOSALS](#)



OTHER MATTERS  
ANNUAL REPORT  
VOTING PROXIES