

AVISTA CORP  
Form 10-Q  
May 04, 2012  
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**UNITED STATES**  
**SECURITIES AND EXCHANGE COMMISSION**

Washington D.C. 20549

**FORM 10-Q**

(Mark One)

**QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the quarterly period ended March 31, 2012

OR

**TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the transition period from            to

Commission file number 1-3701

**AVISTA CORPORATION**

(Exact name of registrant as specified in its charter)

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**Washington**  
(State or other jurisdiction of  
incorporation or organization)

**91-0462470**  
(I.R.S. Employer  
Identification No.)

**1411 East Mission Avenue, Spokane, Washington**  
(Address of principal executive offices)

**99202-2600**  
(Zip Code)

Registrant's telephone number, including area code: **509-489-0500**

Web site: <http://www.avistacorp.com>

None

(Former name, former address and former fiscal year, if changed since last report)

Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the Registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer  Accelerated filer

Non-accelerated filer  (Do not check if a smaller reporting company) Smaller reporting company

Indicate by check mark whether the Registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act): Yes  No

As of April 23, 2012, 58,674,851 shares of Registrant's Common Stock, no par value (the only class of common stock), were outstanding.

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**FORWARD-LOOKING STATEMENTS**

From time to time, we make forward-looking statements such as statements regarding projected or future:

financial performance,

cash flows,

capital expenditures,

dividends,

capital structure,

other financial items,

strategic goals and objectives, and

plans for operations.

These statements have underlying assumptions (many of which are based, in turn, upon further assumptions). Such statements are made both in our reports filed under the Securities Exchange Act of 1934, as amended (including this Quarterly Report on Form 10-Q), and elsewhere.

Forward-looking statements are all statements except those of historical fact including, without limitation, those that are identified by the use of words that include will, may, could, should, intends, plans, seeks, anticipates, estimates, expects, forecasts, projects, p expressions. Forward-looking statements (including those made in this Quarterly Report on Form 10-Q) are subject to a variety of risks and uncertainties and other factors. Many of these factors are beyond our control and they could have a significant effect on our operations, results of operations, financial condition or cash flows. This could cause actual results to differ materially from those anticipated in our statements. Such risks, uncertainties and other factors include, among others:

weather conditions (temperatures, precipitation levels and wind patterns) and their effects on energy demand and electric generation, including the effect of precipitation and temperatures on the availability of hydroelectric resources, the effect of wind patterns on the availability of wind resources, the effect of temperatures on customer demand, and similar impacts on supply and demand in the wholesale energy markets;

the effect of state and federal regulatory decisions on our ability to recover costs and earn a reasonable return including, but not limited to, the disallowance of costs and investments, and delay in the recovery of capital investments and operating costs;

changes in wholesale energy prices that can affect, among other things, the cash requirements to purchase electricity and natural gas, the value received for sales in the wholesale energy market, the necessity to request changes in rates that are subject to regulatory approval, collateral required of us by counterparties on wholesale energy transactions and credit risk to us from such transactions, and the market value of derivative assets and liabilities;

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economic conditions in our service areas, including the effect on the demand for, and customers' payment for, our utility services;

global financial and economic conditions (including the impact on capital markets) and their effect on our ability to obtain funding at a reasonable cost;

our ability to obtain financing through the issuance of debt and/or equity securities, which can be affected by various factors including our credit ratings, interest rates and other capital market conditions;

the potential effects of legislation or administrative rulemaking, including the possible adoption of national or state laws requiring our resources to meet certain standards and placing restrictions on greenhouse gas emissions to mitigate concerns over global climate changes;

changes in actuarial assumptions, interest rates and the actual return on plan assets for our pension plan, which can affect future funding obligations, pension expense and pension plan liabilities;

volatility and illiquidity in wholesale energy markets, including the availability of willing buyers and sellers, and prices of purchased energy and demand for energy sales;

unplanned outages at any of our generating facilities or the inability of facilities to operate as intended;

the outcome of pending regulatory and legal proceedings arising out of the western energy crisis of 2000 and 2001, including possible refunds;

the outcome of legal proceedings and other contingencies;

changes in, and compliance with, environmental and endangered species laws, regulations, decisions and policies, including present and potential environmental remediation costs;

wholesale and retail competition including, but not limited to, alternative energy sources, suppliers and delivery arrangements;

the ability to comply with the terms of the licenses for our hydroelectric generating facilities at cost-effective levels;

natural disasters that can disrupt energy generation, transmission and distribution, as well as the availability and costs of materials, equipment, supplies and support services;

explosions, fires, accidents, or mechanical breakdowns that may occur while operating and maintaining our generation, transmission and distribution systems;

blackouts or disruptions of interconnected transmission systems;

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disruption to information systems, automated controls and other technologies that we rely on for operations, communications and customer service;

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the potential for terrorist attacks, cyber security attacks or other malicious acts, that cause damage to our utility assets, as well as the national economy in general; including the impact of acts of terrorism, cyber security attacks or vandalism that damage or disrupt information technology systems;

delays or changes in construction costs, and/or our ability to obtain required permits and materials for present or prospective facilities;

changes in the long-term climate of the Pacific Northwest, which can affect, among other things, customer demand patterns and the volume and timing of streamflows to our hydroelectric resources;

changes in industrial, commercial and residential growth and demographic patterns in our service territory or the loss of significant customers;

the loss of key suppliers for materials or services;

default or nonperformance on the part of any parties from which we purchase and/or sell capacity or energy;

deterioration in the creditworthiness of our customers and counterparties;

the effect of any potential decline in our credit ratings, including impeded access to capital markets, higher interest costs, and certain covenants with ratings triggers in our financing arrangements and wholesale energy contracts;

increasing health care costs and the resulting effect on health insurance provided to our employees and retirees;

increasing costs of insurance, more restricted coverage terms and our ability to obtain insurance;

work force issues, including changes in collective bargaining unit agreements, strikes, work stoppages or the loss of key executives, availability of workers in a variety of skill areas, and our ability to recruit and retain employees;

the potential effects of negative publicity regarding business practices, whether true or not, which could result in, among other things, costly litigation and a decline in our common stock price;

changes in technologies, possibly making some of the current technology obsolete;

changes in tax rates and/or policies;

changes in the payment acceptance policies of Ecova's client vendors that could reduce operating revenues;

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potential difficulties for Ecova in integrating acquired operations and in realizing expected opportunities, diversions of management resources and losses of key employees, challenges with respect to operating new businesses and other unanticipated risks and liabilities; and

changes in our strategic business plans, which may be affected by any or all of the foregoing, including the entry into new businesses and/or the exit from existing businesses.

Our expectations, beliefs and projections are expressed in good faith. We believe they are reasonable based on, without limitation, an examination of historical operating trends, our records and other information available from third parties. However, there can be no assurance that our expectations, beliefs or projections will be achieved or accomplished. Furthermore, any forward-looking statement speaks only as of the date on which such statement is made. We undertake no obligation to update any forward-looking statement or statements to reflect events or circumstances that occur after the date on which such statement is made or to reflect the occurrence of unanticipated events. New risks, uncertainties and other factors emerge from time to time, and it is not possible for us to predict all such factors, nor can we assess the effect of each such factor on our business or the extent that any such factor or combination of factors may cause actual results to differ materially from those contained in any forward-looking statement.



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## CONDENSED CONSOLIDATED STATEMENTS OF INCOME

*Avista Corporation*

For the Three Months Ended March 31

Dollars in thousands, except per share amounts

(Unaudited)

	2012	2011
<b>Operating Revenues:</b>		
Utility revenues	\$ 405,460	\$ 437,697
Non-utility revenues	46,797	38,889
<b>Total operating revenues</b>	<b>452,257</b>	<b>476,586</b>
<b>Operating Expenses:</b>		
Utility operating expenses:		
Resource costs	211,012	248,121
Other operating expenses	63,357	59,682
Depreciation and amortization	27,318	25,852
Taxes other than income taxes	25,142	24,993
Non-utility operating expenses:		
Other operating expenses	43,702	31,246
Depreciation and amortization	3,004	1,867
<b>Total operating expenses</b>	<b>373,535</b>	<b>391,761</b>
<b>Income from operations</b>	<b>78,722</b>	<b>84,825</b>
Interest expense	19,137	18,440
Interest expense to affiliated trusts	140	151
Capitalized interest	(525)	(438)
Other expense-net	619	632
<b>Income before income taxes</b>	<b>59,351</b>	<b>66,040</b>
Income tax expense	21,138	23,637
<b>Net income</b>	<b>38,213</b>	<b>42,403</b>
Net loss (income) attributable to noncontrolling interests	175	(485)
<b>Net income attributable to Avista Corporation</b>	<b>\$ 38,388</b>	<b>\$ 41,918</b>
<b>Weighted-average common shares outstanding (thousands), basic</b>	<b>58,581</b>	<b>57,342</b>
<b>Weighted-average common shares outstanding (thousands), diluted</b>	<b>58,950</b>	<b>57,414</b>
<b>Earnings per common share attributable to Avista Corporation:</b>		
Basic	\$ 0.66	\$ 0.73
Diluted	\$ 0.65	\$ 0.73

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Dividends paid per common share

\$ 0.29 \$ 0.275

*The Accompanying Notes are an Integral Part of These Statements.*

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## CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

*Avista Corporation*

For the Three Months Ended March 31

Dollars in thousands

(Unaudited)

	2012	2011
Net income	\$ 38,213	\$ 42,403
Other Comprehensive Income (Loss):		
Unrealized investment gains - net of taxes of \$39	69	
Reclassification adjustment for realized gains on investment securities included in net income - net of taxes of \$(5)	(11)	
Change in unfunded benefit obligation for pension and other postretirement benefit plans - net of taxes of \$82 and \$(106), respectively	153	(196)
Total other comprehensive income (loss)	211	(196)
Comprehensive income	38,424	42,207
Comprehensive loss (income) attributable to noncontrolling interests	175	(485)
Comprehensive income attributable to Avista Corporation	\$ 38,599	\$ 41,722

*The Accompanying Notes are an Integral Part of These Statements.*

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## CONDENSED CONSOLIDATED BALANCE SHEETS

*Avista Corporation*

Dollars in thousands

(Unaudited)

	March 31, 2012	December 31, 2011
<b>Assets:</b>		
Current Assets:		
Cash and cash equivalents	\$ 72,703	\$ 74,662
Accounts and notes receivable-less allowances of \$45,198 and \$43,958	188,726	203,452
Utility energy commodity derivative assets	2,282	1,139
Regulatory asset for utility derivatives	79,232	69,685
Investments and funds held for clients	164,363	118,536
Materials and supplies, fuel stock and natural gas stored	36,354	52,006
Deferred income taxes	36,598	30,473
Income taxes receivable		15,378
Other current assets	26,943	49,225
Total current assets	607,201	614,556
Net Utility Property:		
Utility plant in service	3,921,154	3,887,384
Construction work in progress	80,023	79,322
Total	4,001,177	3,966,706
Less: Accumulated depreciation and amortization	1,128,237	1,105,930
Total net utility property	2,872,940	2,860,776
Other Non-current Assets:		
Investment in exchange power-net	18,171	18,783
Investment in affiliated trusts	11,547	11,547
Goodwill	73,783	39,045
Long-term energy contract receivable of Spokane Energy	59,985	62,525
Other intangibles, property and investments-net	99,825	80,309
Total other non-current assets	263,311	212,209
Deferred Charges:		
Regulatory assets for deferred income tax	81,709	84,576
Regulatory assets for pensions and other postretirement benefits	256,542	260,359
Other regulatory assets	108,492	119,738
Non-current utility energy commodity derivative assets	2,183	185
Non-current regulatory asset for utility derivatives	40,523	40,345
Other deferred charges	21,103	21,787

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Total deferred charges	510,552	526,990
Total assets	\$ 4,254,004	\$ 4,214,531

*The Accompanying Notes are an Integral Part of These Statements.*

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## CONDENSED CONSOLIDATED BALANCE SHEETS (continued)

Avista Corporation

Dollars in thousands

(Unaudited)

	March 31, 2012	December 31, 2011
<b>Liabilities and Equity:</b>		
Current Liabilities:		
Accounts payable	\$ 134,261	\$ 166,954
Client fund obligations	164,003	118,325
Current portion of long-term debt	7,409	7,474
Current portion of nonrecourse long-term debt of Spokane Energy	13,984	13,668
Short-term borrowings	47,000	96,000
Utility energy commodity derivative liabilities	73,604	70,824
Natural gas deferrals	15,221	12,140
Other current liabilities	149,547	141,789
<b>Total current liabilities</b>	<b>605,029</b>	<b>627,174</b>
Long-term debt	1,170,175	1,169,826
Nonrecourse long-term debt of Spokane Energy	29,181	32,803
Long-term debt to affiliated trusts	51,547	51,547
Long-term borrowings under committed line of credit	50,000	
Regulatory liability for utility plant retirement costs	228,438	227,282
Pensions and other postretirement benefits	235,576	246,177
Deferred income taxes	508,753	505,954
Other non-current liabilities and deferred credits	110,001	116,084
<b>Total liabilities</b>	<b>2,988,700</b>	<b>2,976,847</b>
<b>Commitments and Contingencies (See Notes to Condensed Consolidated Financial Statements)</b>		
Redeemable Noncontrolling Interests	57,633	51,809
<b>Equity:</b>		
Avista Corporation Stockholders' Equity:		
Common stock, no par value; 200,000,000 shares authorized; 58,670,801 and 58,422,781 shares outstanding	857,747	855,188
Accumulated other comprehensive loss	(5,426)	(5,637)
Retained earnings	355,818	336,150
<b>Total Avista Corporation stockholders' equity</b>	<b>1,208,139</b>	<b>1,185,701</b>
Noncontrolling Interests	(468)	174
<b>Total equity</b>	<b>1,207,671</b>	<b>1,185,875</b>

Total liabilities and equity	\$ 4,254,004	\$ 4,214,531
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*The Accompanying Notes are an Integral Part of These Statements.*

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## CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS

Avista Corporation

For the Three Months Ended March 31

Dollars in thousands

(Unaudited)

	2012	2011
<b>Operating Activities:</b>		
Net income	\$ 38,213	\$ 42,403
<b>Non-cash items included in net income:</b>		
Depreciation and amortization	30,322	27,719
Provision (benefit) for deferred income taxes	(303)	966
Power and natural gas cost amortizations, net	4,098	3,950
Amortization of debt expense and premium	965	1,236
Equity-related AFUDC	(843)	(842)
Other	14,348	12,650
Contributions to defined benefit pension plan	(14,700)	(8,500)
<b>Changes in working capital components:</b>		
Accounts and notes receivable	16,079	12,505
Materials and supplies, fuel stock and natural gas stored	15,652	10,222
Other current assets	21,265	10,509
Accounts payable	(16,112)	(16,674)
Other current liabilities	12,315	7,118
<b>Net cash provided by operating activities</b>	<b>121,299</b>	<b>103,262</b>
<b>Investing Activities:</b>		
Utility property capital expenditures (excluding equity-related AFUDC)	(57,771)	(49,654)
Other capital expenditures	(1,144)	(474)
Federal grant payments received	2,855	4,353
Cash paid by subsidiaries for acquisitions, net of cash received	(50,310)	(199)
Decrease (increase) in funds held for clients	(35,857)	47,635
Purchase of securities available for sale	(36,461)	
Sale of securities available for sale	27,000	
Other	(2,628)	(1,502)
<b>Net cash provided by (used in) investing activities</b>	<b>(154,316)</b>	<b>159</b>
<b>Financing Activities:</b>		
Net decrease in short-term borrowings	(24,000)	(45,000)
Borrowings from Ecova line of credit	25,000	
Redemption and maturity of long-term debt	(65)	(95)
Maturity of nonrecourse long-term debt of Spokane Energy	(3,307)	(3,016)
Long-term debt and short-term borrowing issuance costs	(33)	(2,303)
Issuance of common stock	1,437	8,458
Cash dividends paid	(17,073)	(15,780)



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Purchase of subsidiary noncontrolling interest	(134)	(5,639)
Increase (decrease) in client fund obligations	45,169	(47,635)
Issuance of subsidiary noncontrolling interests	3,714	
Other	350	13
Net cash provided by (used in) financing activities	31,058	(110,997)
Net decrease in cash and cash equivalents	(1,959)	(7,576)
Cash and cash equivalents at beginning of period	74,662	69,413
Cash and cash equivalents at end of period	\$ 72,703	\$ 61,837

Supplemental Cash Flow Information:

Cash paid during the year:

Interest	\$ 6,680	\$ 6,433
Income taxes	1,322	2,200
Non-cash financing and investing activities:		
Accounts payable for capital expenditures	2,677	3,963
Redeemable noncontrolling interests	1,764	(2,429)

*The Accompanying Notes are an Integral Part of These Statements.*

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AND REDEEMABLE NONCONTROLLING INTERESTS*Avista Corporation*

For the Three Months Ended March 31

Dollars in thousands

(Unaudited)

	2012	2011
<b>Common Stock, Shares:</b>		
Shares outstanding at beginning of period	58,422,781	57,119,723
Issuance of common stock	248,020	502,495
Shares outstanding at end of period	58,670,801	57,622,218
<b>Common Stock, Amount:</b>		
Balance at beginning of period	\$ 855,188	\$ 827,592
Equity compensation expense	1,120	889
Issuance of common stock, net of issuance costs	1,437	8,458
Equity transactions of consolidated subsidiaries	2	(3,322)
Balance at end of period	857,747	833,617
<b>Accumulated Other Comprehensive Loss:</b>		
Balance at beginning of period	(5,637)	(4,326)
Other comprehensive income (loss)	211	(196)
Balance at end of period	(5,426)	(4,522)
<b>Retained Earnings:</b>		
Balance at beginning of period	336,150	302,518
Net income attributable to Avista Corporation	38,388	41,918
Cash dividends paid (common stock)	(17,073)	(15,780)
Valuation adjustments and other noncontrolling interests activity	(1,647)	2,628
Balance at end of period	355,818	331,284
Total Avista Corporation stockholders' equity	1,208,139	1,160,379
<b>Noncontrolling Interests:</b>		
Balance at beginning of period	174	(600)
Net income attributable to noncontrolling interests	31	33
Deconsolidation of variable interest entity	(673)	

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Other		(5)
Balance at end of period	(468)	(572)
Total equity	\$ 1,207,671	\$ 1,159,807
<b>Redeemable Noncontrolling Interests:</b>		
Balance at beginning of period	\$ 51,809	\$ 46,722
Net income (loss) attributable to noncontrolling interests	(206)	452
Issuance of subsidiary noncontrolling interests	3,714	
Purchase of subsidiary noncontrolling interests	(134)	(5,639)
Valuation adjustments and other noncontrolling interests activity	2,450	1,282
Balance at end of period	\$ 57,633	\$ 42,817

*The Accompanying Notes are an Integral Part of These Statements.*

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The accompanying condensed consolidated financial statements of Avista Corporation (Avista Corp. or the Company) for the interim periods ended March 31, 2012 and 2011 are unaudited; however, in the opinion of management, the statements reflect all adjustments necessary for a fair statement of the results for the interim periods. The condensed consolidated financial statements have been prepared in accordance with accounting principles generally accepted in the United States of America (U.S. GAAP) for interim financial information and with the instructions to Form 10-Q and Rule 10-01 of Regulation S-X. The Condensed Consolidated Statements of Income for the interim periods are not necessarily indicative of the results to be expected for the full year. These condensed consolidated financial statements do not contain the detail or footnote disclosure concerning accounting policies and other matters which would be included in full fiscal year consolidated financial statements; therefore, they should be read in conjunction with the Company's audited consolidated financial statements included in the Company's Annual Report on Form 10-K for the year ended December 31, 2011 (2011 Form 10-K). Please refer to the section "Acronyms and Terms" in the 2011 Form 10-K for definitions of terms. The acronyms and terms are an integral part of these condensed consolidated financial statements.

**NOTE 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES*****Nature of Business***

Avista Corp. is an energy company engaged in the generation, transmission and distribution of energy, as well as other energy-related businesses. Avista Utilities is an operating division of Avista Corp., comprising the regulated utility operations. Avista Utilities generates, transmits and distributes electricity in parts of eastern Washington and northern Idaho. In addition, Avista Utilities has electric generating facilities in Montana and northern Oregon. Avista Utilities also provides natural gas distribution service in parts of eastern Washington and northern Idaho, as well as parts of northeast and southwest Oregon. Avista Capital, Inc. (Avista Capital), a wholly owned subsidiary of Avista Corp., is the parent company of all of the subsidiary companies in the non-utility businesses, except Spokane Energy, LLC (Spokane Energy). Avista Capital's subsidiaries include Ecova, Inc. (Ecova), a 79.2 percent owned subsidiary as of March 31, 2012. Ecova is a provider of energy efficiency and other facility information and cost management programs and services for multi-site customers and utilities throughout North America. See Note 12 for business segment information.

***Basis of Reporting***

The condensed consolidated financial statements include the assets, liabilities, revenues and expenses of the Company and its subsidiaries, including Ecova and other majority owned subsidiaries and variable interest entities for which the Company or its subsidiaries are the primary beneficiaries. Intercompany balances were eliminated in consolidation. The accompanying condensed consolidated financial statements include the Company's proportionate share of utility plant and related operations resulting from its interests in jointly owned plants.

***Taxes Other Than Income Taxes***

Taxes other than income taxes include state excise taxes, city occupational and franchise taxes, real and personal property taxes and certain other taxes not based on net income. These taxes are generally based on revenues or the value of property. Utility related taxes collected from customers (primarily state excise taxes and city utility taxes) are recorded as operating revenue and expense and totaled the following amounts for the three months ended March 31 (dollars in thousands):

	2012	2011
Utility taxes	\$ 17,834	\$ 18,123
<b><i>Other Expense (Income) - Net</i></b>		

Other expense (income) - net consisted of the following items for the three months ended March 31 (dollars in thousands):

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	2012	2011
Interest income	\$ (275)	\$ (289)
Interest on regulatory deferrals	(8)	(45)
Equity-related AFUDC	(843)	(842)
Net loss (gain) on investments	439	(103)
Other expense	1,306	1,911
Total	\$ 619	\$ 632

*Investments and Funds Held for Clients and Client Fund Obligations*

In connection with the bill paying services, Ecova collects funds from its clients and remits the funds to the appropriate utility or other service provider. The funds collected are invested and classified as investments and

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funds held for clients and a related liability for client fund obligations is recorded. Investments and funds held for clients include cash and cash equivalent investments and investment securities classified as available for sale. Investments and funds held for clients as of March 31, 2012 are as follows (dollars in thousands):

	Amortized Cost	Unrealized Gain (Loss)	Fair Value
Cash and cash equivalents	\$ 58,385	\$	\$ 58,385
Securities available for sale:			
U.S. government agency	78,653	82	78,735
Municipal	5,373	(9)	5,364
Corporate fixed income financial	11,604	134	11,738
Corporate fixed income industrial	6,463	54	6,517
Corporate fixed income utility	2,082	32	2,114
Certificates of deposit	1,500	10	1,510
<b>Total securities available for sale</b>	<b>105,675</b>	<b>303</b>	<b>105,978</b>
<b>Total investments and funds held for clients</b>	<b>\$ 164,060</b>	<b>\$ 303</b>	<b>\$ 164,363</b>

Investments and funds held for clients as of December 31, 2011 are as follows (dollars in thousands):

	Amortized Cost	Unrealized Gain (Loss)	Fair Value
Cash and cash equivalents	\$ 21,957	\$	\$ 21,957
Securities available for sale:			
U.S. government agency	74,721	172	74,893
Municipal	425		425
Corporate fixed income financial	11,139	15	11,154
Corporate fixed income industrial	6,495	23	6,518
Corporate fixed income utility	2,088	4	2,092
Certificates of deposit	1,500	(3)	1,497
<b>Total securities available for sale</b>	<b>96,368</b>	<b>211</b>	<b>96,579</b>
<b>Total investments and funds held for clients</b>	<b>\$ 118,325</b>	<b>\$ 211</b>	<b>\$ 118,536</b>

The Company has classified investments and funds held for clients as a current asset since these funds are held solely for the purpose of satisfying the client fund obligations. Approximately 92 percent and 88 percent of the investment portfolio was rated AA or higher as of March 31, 2012 and December 31, 2011, respectively, by Nationally Recognized Statistical Rating Organizations. All fixed income securities were rated as investment grade as of March 31, 2012 and December 31, 2011. Contractual maturities of securities available for sale (at fair value) as of March 31, 2012 and December 31, 2011 are as follows (dollars in thousands):

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	Due within 1 year	After 1 but within 5 years	After 5 but within 10 years	Total
March 31, 2012	\$ 1,459	\$ 38,703	\$ 65,816	\$ 105,978
December 31, 2011	425	55,126	41,028	96,579

Actual maturities may differ due to call or prepayment rights and the effective duration was 1.7 years as of March 31, 2012 and 1.3 years as of December 31, 2011.

**Goodwill**

Goodwill arising from acquisitions represents the excess of the purchase price over the estimated fair value of net assets acquired. The Company evaluates goodwill for impairment using a discounted cash flow model on at least an annual basis or more frequently if impairment indicators arise. The Company completed its annual evaluation of goodwill for potential impairment as of November 30, 2011 for the other businesses and as of December 31, 2011 for Ecova and determined that goodwill was not impaired at that time. The changes in the carrying amount of goodwill are as follows (dollars in thousands):

	Ecova	Other	Accumulated Impairment Losses	Total
Balance as of December 31, 2011	\$ 33,799	\$ 12,979	\$ (7,733)	\$ 39,045
Goodwill acquired during the period	33,484			33,484
Adjustments	1,254			1,254
Balance as of the March 31, 2012	\$ 68,537	\$ 12,979	\$ (7,733)	\$ 73,783

Accumulated impairment losses are attributable to the other businesses. The goodwill acquired in 2012 was related to Ecova's acquisition of LPB Energy Management (LPB) effective January 31, 2012. The adjustment to goodwill recorded represents purchase accounting adjustments for Ecova's acquisition of Prenova based upon the further review of the fair market values of relevant assets and liabilities identified as of the acquisition date.



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Other Intangibles represent the amounts assigned to client relationships related to the Ecova acquisition of Cadence Network in 2008 (estimated amortization period of 12 years), Ecos in 2009 (estimated amortization period of 3 years), Loylton in 2010 (estimated amortization period of 6 years), Prenova in 2011 (estimated amortization period of 9 years) and LPB in 2012 (estimated amortization period of 3 to 10 years), software development costs (estimated amortization period of 3 to 7 years) and other. Other Intangibles are included in other intangibles, property and investments - net on the Condensed Consolidated Balance Sheets. Amortization expense related to Other Intangibles was as follows for the three months ended March 31 (dollars in thousands):

	2012	2011
Other intangible amortization	\$ 2,097	\$ 900

The following table details the future estimated amortization expense related to Other Intangibles for each of the five years ending December 31 (dollars in thousands):

	2012	2013	2014	2015	2016
Estimated amortization expense	\$ 9,675	\$ 10,235	\$ 9,265	\$ 6,204	\$ 4,687

The gross carrying amount and accumulated amortization of Other Intangibles as of March 31, 2012 and December 31, 2011 are as follows (dollars in thousands):

	March 31, 2012	December 31, 2011
Client relationships	\$ 32,577	\$ 18,859
Software development costs	29,650	29,327
Other	4,735	3,065
Total other intangibles	66,962	51,251
Client relationships accumulated amortization	(4,255)	(3,623)
Software development costs accumulated amortization	(12,939)	(12,016)
Other accumulated amortization	(1,047)	(990)
Total accumulated amortization	(18,241)	(16,629)
Total other intangibles - net	\$ 48,721	\$ 34,622

**Derivative Assets and Liabilities**

Derivatives are recorded as either assets or liabilities on the Condensed Consolidated Balance Sheets measured at estimated fair value. In certain defined conditions, a derivative may be specifically designated as a hedge for a particular exposure. The accounting for derivatives depends on the intended use of the derivatives and the resulting designation.

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The Washington Utilities and Transportation Commission (WUTC) and the Idaho Public Utilities Commission (IPUC) issued accounting orders authorizing Avista Utilities to offset commodity derivative assets or liabilities with a regulatory asset or liability. This accounting treatment is intended to defer the recognition of mark-to-market gains and losses on energy commodity transactions until the period of settlement. The orders provide for Avista Utilities to not recognize the unrealized gain or loss on utility derivative commodity instruments in the Condensed Consolidated Statements of Income. Realized gains or losses are recognized in the period of settlement, subject to approval for recovery through retail rates. Realized gains and losses, subject to regulatory approval, result in adjustments to retail rates through purchased gas cost adjustments, the Energy Recovery Mechanism (ERM) in Washington, the Power Cost Adjustment (PCA) mechanism in Idaho, and periodic general rates cases. Regulatory assets are assessed regularly and are probable for recovery through future rates.

Substantially all forward contracts to purchase or sell power and natural gas are recorded as derivative assets or liabilities at estimated fair value with an offsetting regulatory asset or liability. Contracts that are not considered derivatives are accounted for on the accrual basis until they are settled or realized, unless there is a decline in the fair value of the contract that is determined to be other than temporary.

### ***Fair Value Measurements***

Fair value represents the price that would be received to sell an asset or paid to transfer a liability (an exit price) in an orderly transaction between market participants at the measurement date. Energy commodity derivative assets and liabilities, investments and funds held for clients, deferred compensation assets, as well as derivatives related to interest rate swap agreements and foreign currency exchange contracts, are reported at estimated fair value on the Condensed Consolidated Balance Sheets. See Note 9 for the Company's fair value disclosures.

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***Regulatory Deferred Charges and Credits***

The Company prepares its condensed consolidated financial statements in accordance with regulatory accounting practices because:

rates for regulated services are established by or subject to approval by independent third-party regulators,

the regulated rates are designed to recover the cost of providing the regulated services, and

in view of demand for the regulated services and the level of competition, it is reasonable to assume that rates can be charged to and collected from customers at levels that will recover costs.

Regulatory accounting practices require that certain costs and/or obligations (such as incurred power and natural gas costs not currently included in rates, but expected to be recovered or refunded in the future) are reflected as deferred charges or credits on the Condensed Consolidated Balance Sheets. These costs and/or obligations are not reflected in the Condensed Consolidated Statements of Income until the period during which matching revenues are recognized. If at some point in the future the Company determines that it no longer meets the criteria for continued application of regulatory accounting practices for all or a portion of its regulated operations, the Company could be:

required to write off its regulatory assets, and

precluded from the future deferral of costs not recovered through rates at the time such costs are incurred, even if the Company expected to recover such costs in the future.

***Contingencies***

The Company has unresolved regulatory, legal and tax issues which have inherently uncertain outcomes. The Company accrues a loss contingency if it is probable that a liability has been incurred and the amount of the loss or impairment can be reasonably estimated. The Company also discloses losses that do not meet these conditions for accrual, if there is a reasonable possibility that a loss may be incurred.

**NOTE 2. NEW ACCOUNTING STANDARDS**

Effective January 1, 2012, the Company adopted Accounting Standards Update (ASU) No. 2011-04, Fair Value Measurement (Topic 820): Amendments to Achieve Common Fair Value Measurement and Disclosure Requirements in U.S. GAAP and IFRSs. This ASU requires enhanced disclosures for fair value measurements, including quantitative sensitivity analysis of unobservable inputs used in Level 3 fair value measurements. The ASU also clarifies the FASB's intent about the application of existing fair value measurement requirements. The Company adopted this ASU effective January 1, 2012. The adoption of this ASU did not have any impact on the Company's financial condition, results of operations and cash flows. See Note 9 for the Company's fair value disclosures.

In September 2011, the Financial Accounting Standards Board (FASB) issued ASU No. 2011-08, Intangibles—Goodwill and Other (Topic 350): Testing Goodwill for Impairment. This ASU amends the guidance on testing goodwill for impairment, providing entities with the option of performing a qualitative assessment before calculating the fair value of the reporting unit. If it is determined, on the basis of the qualitative assessment, that the fair value of the reporting unit is more likely than not less than the carrying amount, the two-step impairment test would be required. This ASU does not change how goodwill is calculated or assigned to reporting units, nor does it revise the requirement to test goodwill annually for impairment. This ASU is effective for goodwill impairment tests performed for fiscal years beginning after December 15, 2011,

with early adoption permitted. The Company does not expect that this ASU will have any material impact on its testing of goodwill for impairment.

**NOTE 3. VARIABLE INTEREST ENTITIES**

The Company has a power purchase agreement (PPA) for the purchase of all the output of the Lancaster Plant, a 270 MW natural gas-fired combined cycle combustion turbine plant located in Idaho, owned by an unrelated third-party (Rathdrum Power LLC), through 2026.

Avista Corp. has a variable interest in the PPA. Accordingly, Avista Corp. made an evaluation of which interest holders have the power to direct the activities that most significantly impact the economic performance of the entity and which interest holders have the obligation to absorb losses or receive benefits that could be significant to the entity. Avista Corp. pays a fixed capacity and operations and maintenance payment and certain monthly variable costs under the PPA. Under the terms of the PPA, Avista Corp. makes the dispatch decisions, provides all natural gas fuel and receives all of the electric energy output from the Lancaster Plant. However, Rathdrum Power LLC (the owner) controls the daily operation of the Lancaster Plant and makes operating and maintenance decisions. Rathdrum Power LLC controls all of the rights and obligations of the Lancaster Plant after the expiration of the PPA in 2026. It is estimated that the plant will have 15 to 25 years of useful life after that time. Rathdrum Power LLC

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bears the maintenance risk of the plant and will receive the residual value of the Lancaster Plant. Avista Corp. has no debt or equity investments in the Lancaster Plant and does not provide financial support through liquidity arrangements or other commitments (other than the PPA). Based on its analysis, Avista Corp. does not consider itself to be the primary beneficiary of the Lancaster Plant. Accordingly, neither the Lancaster Plant nor Rathdrum Power LLC is included in Avista Corp.'s condensed consolidated financial statements. The Company has a future contractual obligation of approximately \$336 million under the PPA (representing the fixed capacity and operations and maintenance payments through 2026) and believes this would be its maximum exposure to loss. However, the Company believes that such costs will be recovered through retail rates.

Ecova formed a partnership, SEEL, LLC (SEEL) with a third party for the purpose of entering into utility contracts to provide energy efficiency services. SEEL is funded 49 percent by Ecova and 51 percent by the third party. Prior to 2012, Ecova determined that it was the primary beneficiary of SEEL based on its management of the entity and its technical expertise in obtaining and fulfilling the utility contracts, and Ecova was obligated to absorb the losses or receive the benefits that could be significant to SEEL. In 2012, Ecova is no longer the primary beneficiary of SEEL because it is no longer the sole provider of the technical expertise necessary to obtain and fulfill utility contracts. As of January 1, 2012, Ecova uses the equity method to account for its arrangement with SEEL.

**NOTE 4. REDEEMABLE NONCONTROLLING INTERESTS AND SUBSIDIARY ACQUISITIONS**

The acquisition of Cadence Network in July 2008 was funded with the issuance of Ecova common stock. Under the transaction agreement, the previous owners of Cadence Network can exercise a right to have their shares of Ecova common stock redeemed during July 2011 or July 2012 if Ecova is not liquidated through either an initial public offering or sale of the business to a third party. These rights were not exercised during July 2011. These redemption rights expire July 31, 2012. The redemption price would be determined based on the fair market value of Ecova at the time of the redemption election as determined by certain independent parties. Additionally, certain minority shareholders and option holders of Ecova have the right to put their shares back to Ecova at their discretion during an annual put window. The following details redeemable noncontrolling interests as of March 31, 2012 and December 31, 2011 (dollars in thousands):

	March 31, 2012	December 31, 2011
Previous owners of Cadence Network	\$ 44,295	\$ 38,893
Stock options and other outstanding redeemable stock	13,338	12,916
<b>Total redeemable noncontrolling interests</b>	<b>\$ 57,633</b>	<b>\$ 51,809</b>

On November 30, 2011, Ecova acquired Prenova, Inc. (Prenova), an Atlanta-based energy management company. The cash paid for the acquisition of Prenova of \$35.6 million was funded primarily through borrowings under Ecova's committed credit agreement. The acquired assets and assumed liabilities of Prenova were recorded at their respective estimated fair values as of the date of acquisition. Final purchase accounting is pending the completion of further review of the fair market values of relevant assets and liabilities identified as of the acquisition date. The results of operations of Prenova are included in the condensed consolidated financial statements beginning December 1, 2011.

On January 31, 2012, Ecova acquired LPB Energy Management (LPB), a Dallas, Texas-based energy management company. The cash paid for the acquisition of LPB of \$50.6 million was funded by Ecova through \$25.0 million of borrowings under its committed credit agreement, a \$20.0 million equity infusion from existing shareholders (including Avista Capital and certain other owners of Ecova), and available cash. The acquired assets and assumed liabilities of LPB were recorded at their respective estimated fair values as of the date of acquisition. Assets recorded include the following: accounts receivable of \$2.5 million, goodwill of \$33.5 million, client backlog of \$8.2 million (estimated amortization period of 3 years), client relationships of \$4.8 million (estimated amortization period of 10 years) and internal use software of \$2.5 million (estimated amortization period of 3 to 4 years). These intangible assets are included in other intangibles, property and investments on the Condensed Consolidated Balance Sheet. Final purchase accounting is pending the completion of further review of the fair market values of relevant assets and liabilities identified as of the acquisition date. The results of operations of LPB are included in the condensed consolidated financial statements beginning February 1, 2012.

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Pro forma disclosures reflecting the effects of Ecova's acquisitions are not presented, as the acquisitions are not material to Avista Corp.'s condensed consolidated results of operations.

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**NOTE 5. DERIVATIVES AND RISK MANAGEMENT**

***Energy Commodity Derivatives***

Avista Utilities is exposed to market risks relating to changes in electricity and natural gas commodity prices and certain other fuel prices. Market risk is, in general, the risk of fluctuation in the market price of the commodity being traded and is influenced primarily by supply and demand. Market risk includes the fluctuation in the market price of associated derivative commodity instruments. Market risk may also be influenced by market participants' nonperformance of their contractual obligations and commitments, which affects the supply of, or demand for, the commodity. Avista Utilities utilizes derivative instruments, such as forwards, futures, swaps and options in order to manage the various risks relating to these commodity price exposures. The Company has an energy resources risk policy and control procedures to manage these risks. The Company's Risk Management Committee establishes the Company's energy resources risk policy and monitors compliance. The Risk Management Committee is comprised of certain Company officers and other members of management. The Audit Committee of the Company's Board of Directors periodically reviews and discusses enterprise risk management processes, and it focuses on the Company's material financial and accounting risk exposures and the steps management has undertaken to control them.

As part of its resource procurement and management operations in the electric business, Avista Utilities engages in an ongoing process of resource optimization, which involves the economic selection from available energy resources to serve Avista Utilities' load obligations and the use of these resources to capture available economic value. Avista Utilities sells and purchases wholesale electric capacity and energy and fuel as part of the process of acquiring and balancing resources to serve its load obligations. These transactions range from terms of 30 minutes up to multiple years.

Avista Utilities makes continuing projections of:

electric loads at various points in time (ranging from 30 minutes to multiple years) based on, among other things, estimates of customer usage and weather, historical data and contract terms, and

resource availability at these points in time based on, among other things, fuel choices and fuel markets, estimates of streamflows, availability of generating units, historic and forward market information, contract terms, and experience.

On the basis of these projections, Avista Utilities makes purchases and sales of electric capacity and energy and fuel to match expected resources to expected electric load requirements. Resource optimization involves generating plant dispatch and scheduling available resources and also includes transactions such as:

purchasing fuel for generation,

when economical, selling fuel and substituting wholesale electric purchases, and

other wholesale transactions to capture the value of generation and transmission resources and fuel delivery capacity contracts. Avista Utilities' optimization process includes entering into hedging transactions to manage risks.

As part of its resource procurement and management operations in the natural gas business, Avista Utilities makes continuing projections of its natural gas loads and assesses available natural gas resources including natural gas storage availability. Natural gas resource planning typically

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includes peak requirements, low and average monthly requirements and delivery constraints from natural gas supply locations to Avista Utilities distribution system. However, daily variations in natural gas demand can be significantly different than monthly demand projections. On the basis of these projections, Avista Utilities plans and executes a series of transactions to hedge a significant portion of its projected natural gas requirements through forward market transactions and derivative instruments. These transactions may extend as much as four natural gas operating years (November through October) into the future. Avista Utilities also leaves a significant portion of its natural gas supply requirements unhedged for purchase in short-term and spot markets. Natural gas resource optimization activities include:

wholesale market sales of surplus natural gas supplies,

optimization of interstate pipeline transportation capacity not needed to serve daily load, and

purchases and sales of natural gas to optimize use of storage capacity.



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The following table presents the underlying energy commodity derivative volumes as of March 31, 2012 that are expected to settle in each respective year (in thousands of MWhs and mmBTUs):

Year	Purchases				Sales			
	Electric Derivatives		Gas Derivatives		Electric Derivatives		Gas Derivatives	
	Physical MWH	Financial MWH	Physical mmBTUs	Financial mmBTUs	Physical MWH	Financial MWH	Physical mmBTUs	Financial mmBTUs
2012	976	845	28,466	7,577	638	433	6,819	4,634
2013	537	245	11,895	10,270	310	491	1,533	1,727
2014	366	0	5,939	5,586	286	246	1,050	225
2015	379		3,013	980	285			
2016	367		1,137	455	287			
Thereafter	949				730			

**Foreign Currency Exchange Contracts**

A significant portion of Avista Utilities' natural gas supply (including fuel for power generation) is obtained from Canadian sources. Most of those transactions are executed in U.S. dollars, which avoids foreign currency risk. A portion of Avista Utilities' short-term natural gas transactions and long-term Canadian transportation contracts are committed based on Canadian currency prices and settled within sixty days with U.S. dollars. Avista Utilities economically hedges a portion of the foreign currency risk by purchasing Canadian currency contracts when such commodity transactions are initiated. This risk has not had a material effect on the Company's financial condition, results of operations or cash flows and these differences in cost related to currency fluctuations were included with natural gas supply costs for ratemaking. The following table summarizes the foreign currency hedges that the Company has entered into as of March 31, 2012 and December 31, 2011 (dollars in thousands):

	March 31, 2012	December 31, 2011
Number of contracts	31	28
Notional amount (in United States dollars)	\$ 4,258	\$ 7,033
Notional amount (in Canadian dollars)	4,235	7,192
Derivatives in other current assets (liabilities)	(25)	32

**Interest Rate Swap Agreements**

Avista Corp. hedges a portion of its interest rate risk with financial derivative instruments, which may include interest rate swaps and U.S. Treasury lock agreements. These interest rate swap agreements are considered economic hedges against fluctuations in future cash flows associated with anticipated debt issuances. The following table summarizes the interest rate swaps that the Company has entered into as of March 31, 2012 and December 31, 2011 (dollars in thousands):

	March 31, 2012	December 31, 2011
Number of contracts	3	3
Notional amount	\$ 75,000	\$ 75,000
Mandatory cash settlement date	July 2012	July 2012
Current derivative liability	(9,241)	(16,253)

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Number of contracts	2	2
Notional amount	\$ 85,000	\$ 85,000
Mandatory cash settlement date	June 2013	June 2013
Non-current derivative asset (liability)	5,084	(2,642)

Upon settlement of the interest rate swaps, the regulatory asset or liability (included as part of long-term debt) is amortized as a component of interest expense over the life of the forecasted interest payments.

**Table of Contents****AVISTA CORPORATION****Derivative Instruments Summary**

The following table presents the fair values and locations of derivative instruments recorded on the Condensed Consolidated Balance Sheet as of March 31, 2012 (in thousands):

Derivative	Balance Sheet Location	Fair Value		Net Asset (Liability)
		Asset	Liability	
Foreign currency contracts	Other current liabilities	\$	\$ (25)	\$ (25)
Interest rate contracts	Other current liabilities		(9,241)	(9,241)
Interest rate contracts	Other intangibles, property and Investments - net	5,084		5,084
Commodity contracts	Current utility energy commodity derivative assets	2,647	(365)	2,282
Commodity contracts	Non-current utility energy commodity derivative assets	8,148	(5,965)	2,183
Commodity contracts	Current utility energy commodity derivative liabilities	10,461	(84,065)	(73,604)
Commodity contracts	Other non-current liabilities and deferred credits	1,147	(35,864)	(34,717)
Total derivative instruments recorded on the balance sheet		\$ 27,487	\$ (135,525)	\$ (108,038)

The following table presents the fair values and locations of derivative instruments recorded on the Condensed Consolidated Balance Sheet as of December 31, 2011 (in thousands):

Derivative	Balance Sheet Location	Fair Value		Net Asset (Liability)
		Asset	Liability	
Foreign currency contracts	Other current assets	\$ 32	\$	\$ 32
Interest rate contracts	Other current liabilities		(16,253)	(16,253)
Interest rate contracts	Other non-current liabilities and deferred credits		(2,642)	(2,642)
Commodity contracts	Current utility energy commodity derivative assets	1,618	(479)	1,139
Commodity contracts	Non-current utility energy commodity derivative assets	185		185
Commodity contracts	Current utility energy commodity derivative liabilities	40,090	(110,914)	(70,824)
Commodity contracts	Other non-current liabilities and deferred credits	44,308	(84,838)	(40,530)
Total derivative instruments recorded on the balance sheet		\$ 86,233	\$ (215,126)	\$ (128,893)

**Exposure to Demands for Collateral**

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The Company's derivative contracts often require collateral (in the form of cash or letters of credit) or other credit enhancements, or reductions or terminations of a portion of the contract through cash settlement, in the event of a downgrade in the Company's credit ratings or changes in market prices. In periods of price volatility, the level of exposure can change significantly. As a result, sudden and significant demands may be made against the Company's credit facilities and cash. The Company actively monitors the exposure to possible collateral calls and takes steps to mitigate capital requirements. As of March 31, 2012, the Company had cash deposited as collateral of \$20.5 million and letters of credit of \$12.5 million outstanding related to its energy derivative contracts. The Consolidated Balance Sheet at March 31, 2012 reflects the offsetting of \$15.9 million of cash collateral against net derivative positions where management believes a legal right of offset exists.

Certain of the Company's derivative instruments contain provisions that require the Company to maintain an investment grade credit rating from the major credit rating agencies. If the Company's credit ratings were to fall below investment grade, it would be in violation of these provisions, and the counterparties to the derivative instruments could request immediate payment or demand immediate and ongoing collateralization on derivative instruments in net liability positions. The aggregate fair value of all derivative instruments with credit-risk-related contingent features that are in a liability position as of March 31, 2012 was \$84.7 million. If the credit-risk-related contingent features underlying these agreements were triggered on March 31, 2012, the Company could be required to post \$64.3 million of additional collateral to its counterparties.

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***Credit Risk***

Credit risk relates to the potential losses that the Company would incur as a result of non-performance by counterparties of their contractual obligations to deliver energy or make financial settlements. The Company often extends credit to counterparties and customers and is exposed to the risk that it may not be able to collect amounts owed to the Company. Credit risk includes potential counterparty default due to circumstances:

relating directly to it,

caused by market price changes, and

relating to other market participants that have a direct or indirect relationship with such counterparty.

Changes in market prices may dramatically alter the size of credit risk with counterparties, even when conservative credit limits are established. Should a counterparty fail to perform, the Company may be required to honor the underlying commitment or to replace existing contracts with contracts at then-current market prices. The Company seeks to mitigate credit risk by:

entering into bilateral contracts that specify credit terms and protections against default,

applying credit limits and duration criteria to existing and prospective counterparties,

actively monitoring current credit exposures, and

conducting transactions on exchanges with fully collateralized clearing arrangements that significantly reduce counterparty default risk.

These credit policies include an evaluation of the financial condition and credit ratings of counterparties, collateral requirements or other credit enhancements, such as letters of credit or parent company guarantees. The Company also uses standardized agreements that allow for the netting or offsetting of positive and negative exposures associated with a single counterparty or affiliated group.

The Company has concentrations of suppliers and customers in the electric and natural gas industries including:

electric and natural gas utilities,

electric generators and transmission providers,

natural gas producers and pipelines,

financial institutions including commodity clearing exchanges and related parties, and

energy marketing and trading companies.

In addition, the Company has concentrations of credit risk related to geographic location as it operates in the western United States and western Canada. These concentrations of counterparties and concentrations of geographic location may impact the Company's overall exposure to credit risk because the counterparties may be similarly affected by changes in conditions.

The Company maintains margin agreements with certain counterparties and margin calls are periodically made and/or received. Margin calls are triggered when exposures exceed predetermined contractual limits or when there are changes in a counterparty's creditworthiness. Price movements in electricity and natural gas can generate exposure levels in excess of these contractual limits. Negotiating for collateral in the form of cash, letters of credit, or performance guarantees is common industry practice.

#### **NOTE 6. PENSION PLANS AND OTHER POSTRETIREMENT BENEFIT PLANS**

The Company has a defined benefit pension plan covering substantially all regular full-time employees at Avista Utilities. Individual benefits under this plan are based upon the employee's years of service, date of hire and average compensation as specified in the plan. The Company's funding policy is to contribute at least the minimum amounts that are required to be funded under the Employee Retirement Income Security Act, but not more than the maximum amounts that are currently deductible for income tax purposes. The Company contributed \$26 million in cash to the pension plan in 2011. The Company expects to contribute \$44 million in cash to the pension plan in 2012 (\$14.7 million was contributed during the three months ended March 31, 2012).

The Company also has a Supplemental Executive Retirement Plan (SERP) that provides additional pension benefits to executive officers of the Company. The SERP is intended to provide benefits to executive officers whose benefits under the pension plan are reduced due to the application of Section 415 of the Internal Revenue Code of 1986 and the deferral of salary under deferred compensation plans. The liability and expense for this plan are included as pension benefits in the tables included in this Note.

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The Company provides certain health care and life insurance benefits for substantially all of its retired employees. The Company accrues the estimated cost of postretirement benefit obligations during the years that employees provide services.

The Company has a Health Reimbursement Arrangement to provide employees with tax-advantaged funds to pay for allowable medical expenses upon retirement. The amount earned by the employee is fixed on the retirement date based on the employee's years of service and the ending salary. The liability and expense of this plan are included as other postretirement benefits.

The Company provides death benefits to beneficiaries of executive officers who die during their term of office or after retirement. Under the plan, an executive officer's designated beneficiary will receive a payment equal to twice the executive officer's annual base salary at the time of death (or if death occurs after retirement, a payment equal to twice the executive officer's total annual pension benefit). The liability and expense for this plan are included as other postretirement benefits.

The Company uses a December 31 measurement date for its pension and other postretirement benefit plans. The following table sets forth the components of net periodic benefit costs for the three months ended March 31 (dollars in thousands):

	Pension Benefits		Other Post-retirement Benefits	
	2012	2011	2012	2011
Service cost	\$ 3,791	\$ 2,942	\$ 689	\$ 227
Interest cost	6,109	6,109	1,281	919
Expected return on plan assets	(6,000)	(5,591)	(375)	(443)
Transition obligation recognition			126	126
Amortization of prior service cost	75	119	(38)	(37)
Net loss recognition	2,757	2,105	1,312	435
<b>Net periodic benefit cost</b>	<b>\$ 6,732</b>	<b>\$ 5,684</b>	<b>\$ 2,995</b>	<b>\$ 1,227</b>

**NOTE 7. SHORT-TERM BORROWINGS****Avista Corp.**

Avista Corp. has a committed line of credit with various financial institutions in the total amount of \$400.0 million with an expiration date of February 2017. The committed line of credit is secured by non-transferable First Mortgage Bonds of the Company issued to the agent bank that would only become due and payable in the event, and then only to the extent, that the Company defaults on its obligations under the committed line of credit.

The committed line of credit agreement contains customary covenants and default provisions. The credit agreement has a covenant which does not permit the ratio of consolidated total debt to consolidated total capitalization of Avista Corp. to be greater than 65 percent at any time. As of March 31, 2012, the Company was in compliance with this covenant.

Balances outstanding and interest rates of borrowings (excluding letters of credit) under the Company's revolving committed lines of credit were as follows as of March 31, 2012 and December 31, 2011 (dollars in thousands):

March 31, 2012	December 31, 2011
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Balance outstanding at end of period	\$ 37,000	\$ 61,000
Letters of credit outstanding at end of period	\$ 20,090	\$ 29,030
Average interest rate at end of period	3.25%	1.12%

**Ecova**

Ecova has a \$60.0 million committed line of credit agreement with a financial institution that expires in April 2014. The amount of this committed line of credit will decrease to \$55.0 million on September 30, 2012 and \$50.0 million on December 31, 2012. The credit agreement is secured by substantially all of Ecova's assets. Balances outstanding and interest rates of borrowings under Ecova's credit agreements were as follows as of March 31, 2012 and December 31, 2011 (dollars in thousands):

	March 31, 2012	December 31, 2011
Balance outstanding at end of period	\$ 60,000	\$ 35,000
Average interest rate at end of period	2.25%	2.38%



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As of March 31, 2012, \$50.0 million of the borrowings under Ecova's committed line of credit were classified as long-term and \$10.0 million were classified as short-term.

**NOTE 8. LONG-TERM DEBT**

The following details long-term debt outstanding as of March 31, 2012 and December 31, 2011 (dollars in thousands):

Maturity Year	Description	Interest Rate	March 31, 2012	December 31, 2011
2012	Secured Medium-Term Notes	7.37%	\$ 7,000	\$ 7,000
2013	First Mortgage Bonds	1.68%	50,000	50,000
2018	First Mortgage Bonds	5.95%	250,000	250,000
2018	Secured Medium-Term Notes	7.39%-7.45%	22,500	22,500
2019	First Mortgage Bonds	5.45%	90,000	90,000
2020	First Mortgage Bonds	3.89%	52,000	52,000
2022	First Mortgage Bonds	5.13%	250,000	250,000
2023	Secured Medium-Term Notes	7.18%-7.54%	13,500	13,500
2028	Secured Medium-Term Notes	6.37%	25,000	25,000
2032	Secured Pollution Control Bonds (1)	(1)	66,700	66,700
2034	Secured Pollution Control Bonds (2)	(2)	17,000	17,000
2035	First Mortgage Bonds	6.25%	150,000	150,000
2037	First Mortgage Bonds	5.70%	150,000	150,000
2040	First Mortgage Bonds	5.55%	35,000	35,000
2041	First Mortgage Bonds	4.45%	85,000	85,000
	Total secured long-term debt		1,263,700	1,263,700
2023	Unsecured Pollution Control Bonds	6.00%	4,100	4,100
	Other long-term debt and capital leases		5,389	5,455
	Settled interest rate swaps		(10,321)	(10,629)
	Unamortized debt discount		(1,584)	(1,626)
	Total		1,261,284	1,261,000
	Secured Pollution Control Bonds held by Avista Corporation (1) (2)		(83,700)	(83,700)
	Current portion of long-term debt		(7,409)	(7,474)
	Total long-term debt		\$ 1,170,175	\$ 1,169,826

- (1) In December 2010, \$66.7 million of the City of Forsyth, Montana Pollution Control Revenue Refunding Bonds (Avista Corporation Colstrip Project) due 2032, which had been held by Avista Corp. since 2008, were refunded by a new bond issue (Series 2010A). The new bonds were not offered to the public and were purchased by Avista Corp. due to market conditions. The Company expects that at a later date, subject to market conditions, these bonds may be remarketed to unaffiliated investors. So long as Avista Corp. is the holder of these bonds, the bonds will not be reflected as an asset or a liability on Avista Corp.'s Condensed Consolidated Balance Sheet.
- (2) In December 2010, \$17.0 million of the City of Forsyth, Montana Pollution Control Revenue Refunding Bonds, (Avista Corporation Colstrip Project) due 2034, which had been held by Avista Corp. since 2009, were refunded by a new bond issue (Series 2010B). The new bonds were not offered to the public and were purchased by Avista Corp. due to market conditions. The Company expects that at a later

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date, subject to market conditions, the bonds may be remarketed to unaffiliated investors. So long as Avista Corp. is the holder of these bonds, the bonds will not be reflected as an asset or a liability on Avista Corp.'s Condensed Consolidated Balance Sheet.

### ***Nonrecourse Long-Term Debt***

Nonrecourse long-term debt (including current portion) represents the long-term debt of Spokane Energy. To provide funding to acquire a long-term fixed rate electric capacity contract from Avista Corp., Spokane Energy borrowed \$145.0 million from a funding trust in December 1998. The long-term debt has scheduled monthly installments and interest at a fixed rate of 8.45 percent with the final payment due in January 2015. Spokane Energy bears full recourse risk for the debt, which is secured by the fixed rate electric capacity contract and \$1.6 million of funds held in a trust account.

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The carrying values of cash and cash equivalents, accounts and notes receivable, accounts payable and short-term borrowings are reasonable estimates of their fair values. Long-term debt (including current portion, but excluding capital leases), nonrecourse long-term debt and long-term debt to affiliated trusts are reported at carrying value on the Condensed Consolidated Balance Sheets.

The fair value hierarchy prioritizes the inputs used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (Level 1 measurement) and the lowest priority to unobservable inputs (Level 3 measurement).

The three levels of the fair value hierarchy are defined as follows:

**Level 1** Quoted prices are available in active markets for identical assets or liabilities. Active markets are those in which transactions for the asset or liability occur with sufficient frequency and volume to provide pricing information on an ongoing basis.

**Level 2** Pricing inputs are other than quoted prices in active markets included in Level 1, which are either directly or indirectly observable as of the reporting date. Level 2 includes those financial instruments that are valued using models or other valuation methodologies. These models are primarily industry-standard models that consider various assumptions, including quoted forward prices for commodities, time value, volatility factors, and current market and contractual prices for the underlying instruments, as well as other relevant economic measures. Substantially all of these assumptions are observable in the marketplace throughout the full term of the instrument, can be derived from observable data or are supported by observable levels at which transactions are executed in the marketplace.

**Level 3** Pricing inputs include significant inputs that are generally unobservable from objective sources. These inputs may be used with internally developed methodologies that result in management's best estimate of fair value.

Financial assets and liabilities are classified in their entirety based on the lowest level of input that is significant to the fair value measurement. The Company's assessment of the significance of a particular input to the fair value measurement requires judgment, and may affect the valuation of fair value assets and liabilities and their placement within the fair value hierarchy levels. The determination of the fair values incorporates various factors that not only include the credit standing of the counterparties involved and the impact of credit enhancements (such as cash deposits and letters of credit), but also the impact of Avista Corp.'s nonperformance risk on its liabilities.

The following table sets forth the carrying value and estimated fair value of the Company's financial instruments not reported at estimated fair value on the Condensed Consolidated Balance Sheets as of March 31, 2012 and December 31, 2011 (dollars in thousands):

	March 31, 2012		December 31, 2011	
	Carrying Value	Estimated Fair Value	Carrying Value	Estimated Fair Value
Long-term debt (Level 2)	\$ 962,100	\$ 1,099,091	\$ 962,100	\$ 1,135,536
Long-term debt (Level 3)	222,000	232,748	222,000	234,226
Nonrecourse long-term debt (Level 3)	43,165	48,227	46,471	51,974
Long-term debt to affiliated trusts (Level 3)	51,547	43,810	51,547	43,810

These estimates of fair value of long-term debt and long-term debt to affiliated trusts were primarily based on available market information. The Company's publicly held long-term debt was classified as Level 2 as the fair value was determined utilizing observable inputs in non-active markets. The Company's other long-term debt (including long-term debt to affiliated trusts and nonrecourse long-term debt) was classified as Level 3 as certain inputs used to determine the fair value are unobservable. In particular, due to the unique nature of the long-term fixed rate electric capacity contract securing the long-term debt of Spokane Energy (nonrecourse long-term debt), the estimated fair value of nonrecourse long-term debt was determined based on a discounted cash flow model using available market information.



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The following table discloses by level within the fair value hierarchy the Company's assets and liabilities measured and reported on the Condensed Consolidated Balance Sheets as of March 31, 2012 and December 31, 2011 at fair value on a recurring basis (dollars in thousands):

	Level 1	Level 2	Level 3	Counterparty Netting (1)	Total
<b>March 31, 2012</b>					
<b>Assets:</b>					
Energy commodity derivatives	\$	\$ 21,369	\$	\$ (16,904)	\$ 4,465
Level 3 energy commodity derivatives:					
Power exchange agreements			1,034	(1,034)	
Interest rate swaps		5,084			5,084
Investments and funds held for clients:					
Cash and cash equivalents	58,385				58,385
Securities available for sale:					
U.S. government agency		78,735			78,735
Municipal		5,364			5,364
Corporate fixed income financial		11,738			11,738
Corporate fixed income industrial		6,517			6,517
Corporate fixed income utility		2,114			2,114
Certificate of deposits		1,510			1,510
Funds held in trust account of					
Spokane Energy	1,600				1,600
Deferred compensation assets:					
Fixed income securities (2)	2,142				2,142
Equity securities (2)	5,773				5,773
<b>Total</b>	<b>\$ 67,900</b>	<b>\$ 132,431</b>	<b>\$ 1,034</b>	<b>\$ (17,938)</b>	<b>\$ 183,427</b>
<b>Liabilities:</b>					
Energy commodity derivatives	\$	\$ 103,312	\$	\$ (16,904)	\$ 86,408
Level 3 energy commodity derivatives:					
Natural gas exchange agreements			2,354		2,354
Power exchange agreements			19,606	(1,034)	18,572
Power option agreements			987		987
Foreign currency derivatives		25			25
Interest rate swaps		9,241			9,241
<b>Total</b>	<b>\$</b>	<b>\$ 112,578</b>	<b>\$ 22,947</b>	<b>\$ (17,938)</b>	<b>\$ 117,587</b>
<b>December 31, 2011</b>					
<b>Assets:</b>					
Energy commodity derivatives	\$	\$ 80,571	\$	\$ (79,247)	\$ 1,324
Level 3 energy commodity derivatives:					
Natural gas exchange agreements			956	(956)	
Power exchange agreements			4,674	(4,674)	
Foreign currency derivatives		32			32
Investments and funds held for clients:					
Cash and cash equivalents	21,957				21,957

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Securities available for sale:

U.S. government agency		74,893			74,893
Municipal		425			425
Corporate fixed income	financial	11,154			11,154
Corporate fixed income	industrial	6,518			6,518
Corporate fixed income	utility	2,092			2,092
Certificate of deposits		1,497			1,497
Funds held in trust account of Spokane Energy		1,600			1,600
Deferred compensation assets:					
Fixed income securities (2)		2,116			2,116
Equity securities (2)		5,252			5,252
Total		\$ 30,925	\$ 177,182	\$ 5,630	\$ (84,877) \$ 128,860

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	Level 1	Level 2	Level 3	Counterparty Netting (1)	Total
<b>Liabilities:</b>					
Energy commodity derivatives	\$	\$ 177,743	\$	\$ (79,247)	\$ 98,496
Level 3 energy commodity derivatives:					
Natural gas exchange agreements			2,644	(956)	1,688
Power exchange agreements			14,584	(4,674)	9,910
Power option agreements			1,260		1,260
Interest rate swaps		18,895			18,895
Total	\$	\$ 196,638	\$ 18,488	\$ (84,877)	\$ 130,249

- (1) The Company is permitted to net derivative assets and derivative liabilities with the same counterparty when a legally enforceable master netting agreement exists.
- (2) These assets are trading securities and are included in other intangibles, property and investments-net on the Condensed Consolidated Balance Sheets.

Avista Utilities enters into forward contracts to purchase or sell a specified amount of energy at a specified time, or during a specified period, in the future. These contracts are entered into as part of Avista Utilities' management of loads and resources and certain contracts are considered derivative instruments. The difference between the amount of derivative assets and liabilities disclosed in respective levels and the amount of derivative assets and liabilities disclosed on the Condensed Consolidated Balance Sheets is due to netting arrangements with certain counterparties. The Company uses quoted market prices and forward price curves to estimate the fair value of utility derivative commodity instruments included in Level 2. In particular, electric derivative valuations are performed using broker quotes, adjusted for periods in between quotable periods. Natural gas derivative valuations are estimated using New York Mercantile Exchange (NYMEX) pricing for similar instruments, adjusted for basin differences, using broker quotes. Where observable inputs are available for substantially the full term of the contract, the derivative asset or liability is included in Level 2.

For securities available for sale (held at Ecova) the Company uses a nationally recognized third party to obtain fair value and reviews these prices for accuracy using a variety of market tools and analysis. The Company's pricing vendor uses a generic model which uses standard inputs, including (listed in order of priority for use) benchmark yields, reported trades, broker/dealer quotes, issuer spreads, two-sided markets, benchmark securities, market bids/offers and other reference data. The pricing vendor also monitors market indicators, as well as industry and economic events. Further, the model uses Option Adjusted Spread and is a multidimensional relational model. All securities available for sale were deemed Level 2.

Deferred compensation assets and liabilities represent funds held by the Company in a Rabbi Trust for an executive deferral plan. These funds consist of actively traded equity and bond funds with quoted prices in active markets. The balance disclosed in the table above excludes cash and cash equivalents of \$1.3 million as of March 31, 2012 and \$1.3 million as of December 31, 2011.

**Level 3 Fair Value**

For power exchange agreements, the Company compares the Level 2 brokered quotes and forward price curves described above to an internally developed forward price which is based on the average operating and maintenance ( O&M ) charges from four surrogate nuclear power plants around the country for the current year which ranged from \$29.01 to \$43.81 per MWh for an average of \$36.73 per MWh. Because the nuclear power plant O&M charges are only known for one year, all forward years are estimated assuming an escalation factor of 5 percent per year through 2015 and 3 percent per year for 2016 to 2019. In addition to the forward price being estimated using unobservable inputs, the Company also estimates the volumes of the transactions that will take place in the future based on historical average transaction volumes and these range from 365,619 MWhs to 379,156 MWhs per delivery year (November to April). Significant increases or decreases in any of these inputs in isolation would result in a significantly higher or lower fair value measurement. Generally, a change in the current year O&M charges for the surrogate plants is accompanied by a directionally similar change in O&M charges in future years. There is generally not a correlation between

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external market prices and the O&M charges used to develop the internal forward price.

For power commodity option agreements, the Company uses the Black-Scholes-Merton valuation model to estimate the fair value and this model includes significant inputs not observable or corroborated in the market. These inputs include 1) the strike price (which is an internally derived price based on a combination of generation plant heat rate factors, natural gas market pricing, delivery and other O&M charges and range from \$32.78 per MWh in 2012 to



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\$73.76 per MWh in 2019), 2) estimated delivery volumes for years beyond 2012 which range from 254,328 MWhs in 2013 to 157,517 MWhs in 2019, and 3) volatility rates for periods beyond April 2015 which were estimated at 0.20 compared to a range of known volatilities of 0.44 for 2012 to 0.22 in April 2015. Significant increases or decreases in any of these inputs in isolation would result in a significantly higher or lower fair value measurement. Generally, changes in overall commodity market prices and volatility rates are accompanied by directionally similar changes in the strike price and volatility assumptions used in the calculation.

For natural gas commodity exchange agreements, the Company uses the same Level 2 brokered quotes described above; however, the Company also estimates the purchase and sales volumes (within contractual limits) as well as the timing of those transactions. Changing the timing of volume estimates changes the timing of purchases and sales impacting which brokered quote is used. Because the brokered quotes can vary significantly from period to period, the unobservable estimates of the timing and volume of transactions can have a significant impact on the calculated fair value. The range of forward prices for purchases was from a low of \$2.65 per mmbTU to a high of \$3.61 per mmbTU and the range for sales was a low of \$2.95 per mmbTU to a high of \$4.14 per mmbTU. The Company currently estimates volumes and timing of transactions based on a most likely scenario using historical data and these ranged from 53,546 mmbTUs to 620,000 mmbTUs for purchases and 140,000 mmbTUs to 310,000 mmbTUs for sales. Historically, the timing and volume of transactions have not been highly correlated with market prices and market volatility.

Refer to Note 5 for further discussion of the Company's energy commodity derivative assets and liabilities.

Avista Corp.'s risk management team and accounting team are responsible for developing the valuation methods described above and both groups report to the Chief Financial Officer. The valuation methods, the significant inputs, and the resulting fair values described above are reviewed on at least a quarterly basis by the risk management team and the accounting team to ensure they provide a reasonable estimate of fair value each reporting period.

The following table presents activity for net energy commodity derivative assets (liabilities) measured at fair value using significant unobservable inputs (Level 3) for the three months ended March 31, 2012 (dollars in thousands):

	Natural Gas Exchange Agreements	Power Exchange Agreements	Power Option Agreements	Total
Balance as of January 1, 2012	\$ (1,688)	\$ (9,910)	\$ (1,260)	\$ (12,858)
Total gains or losses (realized/unrealized):				
Included in net income				
Included in other comprehensive income				
Included in regulatory assets/liabilities (1)	290	(10,914)	273	(10,351)
Purchases				
Issuances				
Settlements	(956)	2,252		1,296
Transfers to other categories				
Ending balance as of March 31, 2012	\$ (2,354)	\$ (18,572)	\$ (987)	\$ (21,913)

The following table presents activity for net energy commodity derivative assets (liabilities) measured at fair value using significant unobservable inputs (Level 3) for the three months ended March 31, 2011 (dollars in thousands):

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	Natural Gas Exchange Agreements	Power Exchange Agreements	Power Option Agreements	Total
Balance as of January 1, 2011	\$	\$ 15,793	\$ (2,334)	\$ 13,459
Total gains or losses (realized/unrealized):				
Included in net income				
Included in other comprehensive income				
Included in regulatory assets/liabilities (1)		(887)	801	(86)
Purchases				
Issuances				
Settlements		956		956
Transfers to other categories				
Ending balance as of March 31, 2011	\$	\$ 15,862	\$ (1,533)	\$ 14,329

- (1) The WUTC and the IPUC issued accounting orders authorizing Avista Utilities to offset commodity derivative

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assets or liabilities with a regulatory asset or liability. This accounting treatment is intended to defer the recognition of mark-to-market gains and losses on energy commodity transactions until the period of settlement. The orders provide for Avista Utilities to not recognize the unrealized gain or loss on utility derivative commodity instruments in the Condensed Consolidated Statements of Income. Realized gains or losses are recognized in the period of settlement, subject to approval for recovery through retail rates. Realized gains and losses, subject to regulatory approval, result in adjustments to retail rates through purchased gas cost adjustments, the ERM in Washington, the PCA mechanism in Idaho, and periodic general rates cases.

**NOTE 10. EARNINGS PER COMMON SHARE ATTRIBUTABLE TO AVISTA CORPORATION**

The following table presents the computation of basic and diluted earnings per common share attributable to Avista Corporation for the three months ended March 31 (in thousands, except per share amounts):

	2012	2011
<b>Numerator:</b>		
Net income attributable to Avista Corporation	\$ 38,388	\$ 41,918
Subsidiary earnings adjustment for dilutive securities		(74)
Adjusted net income attributable to Avista Corporation for computation of diluted earnings per common share	\$ 38,388	\$ 41,844
<b>Denominator:</b>		
Weighted-average number of common shares outstanding-basic	58,581	57,342
Effect of dilutive securities:		
Performance and restricted stock awards	344	12
Stock options	25	60
Weighted-average number of common shares outstanding-diluted	58,950	57,414
Potential shares excluded in calculation		
<b>Earnings per common share attributable to Avista Corporation:</b>		
Basic	\$ 0.66	\$ 0.73
Diluted	\$ 0.65	\$ 0.73

**NOTE 11. COMMITMENTS AND CONTINGENCIES**

In the course of its business, the Company becomes involved in various claims, controversies, disputes and other contingent matters, including the items described in this Note. Some of these claims, controversies, disputes and other contingent matters involve litigation or other contested proceedings. For all such matters, the Company intends to vigorously protect and defend its interests and pursue its rights. However, no assurance can be given as to the ultimate outcome of any particular matter because litigation and other contested proceedings are inherently subject to numerous uncertainties. For matters that affect Avista Utilities' operations, the Company intends to seek, to the extent appropriate, recovery of incurred costs through the ratemaking process. With respect to matters discussed in this Note relating to Avista Energy, any potential liabilities or refunds by Avista Energy remain the responsibility of Avista Corp. and/or its subsidiaries and were not assumed by the purchaser of Avista Energy's contracts and operations in 2007.

***Federal Energy Regulatory Commission Inquiry***

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In April 2004, the Federal Energy Regulatory Commission (FERC) approved the contested Agreement in Resolution of Section 206 Proceeding (Agreement in Resolution) between Avista Corp. doing business as Avista Utilities, Avista Energy and the FERC's Trial Staff which stated that there was: (1) no evidence that any executives or employees of Avista Utilities or Avista Energy knowingly engaged in or facilitated any improper trading strategy during 2000 and 2001; (2) no evidence that Avista Utilities or Avista Energy engaged in any efforts to manipulate the western energy markets during 2000 and 2001; and (3) no finding that Avista Utilities or Avista Energy withheld relevant information from the FERC's inquiry into the western energy markets for 2000 and 2001 (Trading Investigation). The Attorney General of the State of California (California AG), the California Electricity Oversight Board, and the City of Tacoma, Washington challenged the FERC's decisions approving the Agreement in Resolution, which are now pending before the United States Court of Appeals for the Ninth Circuit (Ninth Circuit).

In May 2004, the FERC provided notice that Avista Energy was no longer subject to an investigation reviewing certain bids above \$250 per MW in the short-term energy markets operated by the California Independent System Operator (CalISO) and the California Power Exchange (CalPX) from May 1, 2000 to October 2, 2000 (Bidding Investigation). That matter is also pending before the Ninth Circuit, after the California AG, Pacific Gas & Electric (PG&E), Southern California Edison Company (SCE) and the California Public Utilities Commission (CPUC) filed petitions for review in 2005.

Based on the FERC's order approving the Agreement in Resolution in the Trading Investigation and order denying rehearing requests, the Company does not expect that this proceeding will have any material effect on its financial

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condition, results of operations or cash flows. Furthermore, based on information currently known to the Company regarding the Bidding Investigation and the fact that the FERC Staff did not find any evidence of manipulative behavior, the Company does not expect that this matter will have a material effect on its financial condition, results of operations or cash flows.

***California Refund Proceeding***

In July 2001, the FERC ordered an evidentiary hearing to determine the amount of refunds due to California energy buyers for purchases made in the spot markets operated by the CalISO and the CalPX during the period from October 2, 2000 to June 20, 2001 (Refund Period). Proposed refunds are based on the calculation of mitigated market clearing prices for each hour. The FERC ruled that if the refunds required by the formula would cause a seller to recover less than its actual costs for the Refund Period, sellers may document these costs and limit their refund liability commensurately. In September 2005, Avista Energy submitted its cost filing claim pursuant to the FERC's August 2005 order. The filing was initially accepted by the FERC, but in March 2011, the FERC ordered Avista Energy to remove any return on equity in a compliance filing with the CalISO, which Avista Energy did in April 2011. A challenge to Avista Energy's cost filing by the California AG, the CPUC, PG&E and SCE was denied in July 2011 as a collateral attack on the FERC's prior orders accepting Avista Energy's cost filing. In July 2011, the California AG, the CPUC, PG&E and SCE filed a petition for review of the FERC's orders regarding Avista Energy's cost filing with the Ninth Circuit.

The 2001 bankruptcy of PG&E resulted in a default on its payment obligations to the CalPX. As a result, Avista Energy has not been paid for all of its energy sales during the Refund Period. Those funds are now in escrow accounts and will not be released until the FERC issues an order directing such release in the California refund proceeding. The CalISO continues to work on its compliance filing for the Refund Period, which will show who owes what to whom. In July 2011, the FERC accepted the preparatory rerun compliance filings by the CalPX and CalISO, and responded to the CalPX request for guidance on issues related to completing the final determination of who owes what to whom. The FERC directed both the CalISO and the CalPX to prepare and submit to the FERC their final refund rerun compliance filings. The FERC's order also directs the CalPX to pay past due principal amounts to governmental entities. In February 2012, the FERC denied the challenges made to the July 2011 order by the California AG, the CPUC, PG&E and SCE. As of March 31, 2012, Avista Energy's accounts receivable outstanding related to defaulting parties in California were fully offset by reserves for uncollected amounts and funds collected from the defaulting parties.

Many of the orders that the FERC has issued in the California refund proceedings were appealed to the Ninth Circuit. In October 2004, the Ninth Circuit ordered that briefing proceed in two rounds. The first round was limited to three issues: (1) which parties are subject to the FERC's refund jurisdiction in light of the exemption for government-owned utilities in section 201(f) of the FPA; (2) the temporal scope of refunds under section 206 of the FPA; and (3) which categories of transactions are subject to refunds. The second round of issues and their corresponding briefing schedules have not yet been set by the Ninth Circuit.

In September 2005, the Ninth Circuit held that the FERC did not have the authority to order refunds for sales made by municipal utilities in the California refund proceeding. In August 2006, the Ninth Circuit upheld October 2, 2000 as the refund effective date for the FPA section 206 refund proceeding, but remanded to the FERC its decision not to consider an FPA section 309 remedy for tariff violations prior to that date. A FERC hearing on that issue commenced in April 2012. A May 2011 FERC order denied a motion filed by Avista Energy and Avista Utilities asking that the companies be dismissed from any further proceedings involving alleged tariff violations under FPA section 309. Avista Energy and Avista Utilities sought rehearing of that ruling in June 2011. As noted above, in Docket No. EL02-115, Avista Energy and Avista Utilities were absolved of any wrongdoing related to allegations of tariff violations during 2000 and 2001 and have argued that the doctrines of *res judicata* and collateral estoppel preclude relitigation of the same issues. The California AG, the CPUC, PG&E and SCE also filed for rehearing of the FERC's May 2011 order, arguing that it improperly denies them a market-wide remedy for the pre-refund period. They also filed a petition for review of the May 2011 order with the Ninth Circuit.

Because the resolution of the California refund proceeding remains uncertain, legal counsel cannot express an opinion on the extent of the Company's liability, if any. However, based on information currently known, the Company does not expect that the refunds ultimately ordered for the Refund Period would result in a material loss. This is primarily due to the fact that the FERC orders have stated that any refunds will be netted against unpaid amounts owed to the respective parties and the Company does not believe that refunds would exceed unpaid amounts owed to the Company.



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In July 2001, the FERC initiated a preliminary evidentiary hearing to develop a factual record as to whether prices for spot market sales of wholesale energy in the Pacific Northwest between December 25, 2000 and June 20, 2001 were just and reasonable. In June 2003, the FERC terminated the Pacific Northwest refund proceedings, after finding that the equities do not justify the imposition of refunds. In August 2007, the Ninth Circuit found that the FERC, in denying the request for refunds, had failed to take into account new evidence of market manipulation in the California energy market and its potential ties to the Pacific Northwest energy market and that such failure was arbitrary and capricious and, accordingly, remanded the case to the FERC, stating that the FERC's findings must be reevaluated in light of the evidence. In addition, the Ninth Circuit concluded that the FERC abused its discretion in denying potential relief for transactions involving energy that was purchased by the California Department of Water Resources (CERS) in the Pacific Northwest and ultimately consumed in California. The Ninth Circuit expressly declined to direct the FERC to grant refunds. The Ninth Circuit denied petitions for rehearing by various parties, and remanded the case to the FERC in April 2009.

On October 3, 2011, the FERC issued an Order on Remand, finding that, in light of the Ninth Circuit's remand order, additional procedures are needed to address possible unlawful activity that may have influenced prices in the Pacific Northwest spot market during the period from December 25, 2000 through June 20, 2001. The Order establishes an evidentiary, trial-type hearing before an Administrative Law Judge (ALJ), and reopens the record to permit parties to present evidence of unlawful market activity during the relevant period. The Order also allows participants to supplement the record with additional evidence on CERS transactions in the Pacific Northwest spot market from January 18, 2001 to June 20, 2001. The Order states that parties seeking refunds must submit evidence demonstrating that specific unlawful market activity occurred, and must demonstrate that such activity directly affected the specific contract rate about which they complain. Simply alleging a general link between the dysfunctional spot market in California and the Pacific Northwest spot market will not be sufficient to establish a causal connection between a particular seller's alleged unlawful activities and the specific contract negotiations. A procedural schedule in this docket has not yet been set.

Both Avista Utilities and Avista Energy were buyers and sellers of energy in the Pacific Northwest energy market during the period between December 25, 2000 and June 20, 2001 and, are subject to potential claims in this proceeding, and if refunds are ordered by the FERC with regard to any particular contract, could be liable to make payments. The Company cannot predict the outcome of this proceeding or the amount of any refunds that Avista Utilities or Avista Energy could be ordered to make. Therefore, the Company cannot predict the potential impact the outcome of this matter could ultimately have on the Company's results of operations, financial condition or cash flows.

***California Attorney General Complaint (the Lockyer Complaint)***

In May 2002, the FERC conditionally dismissed a complaint filed in March 2002 by the California AG that alleged violations of the FPA by the FERC and all sellers (including Avista Corp. and its subsidiaries) of electric power and energy into California. The complaint alleged that the FERC's adoption and implementation of market-based rate authority was flawed and, as a result, individual sellers should refund the difference between the rate charged and a just and reasonable rate. In May 2002, the FERC issued an order dismissing the complaint. In September 2004, the Ninth Circuit upheld the FERC's market-based rate authority, but held that the FERC erred in ruling that it lacked authority to order refunds for violations of its reporting requirement. The Court remanded the case for further proceedings.

In March 2008, the FERC issued an order establishing a trial-type hearing to address whether any individual public utility seller's violation of the FERC's market-based rate quarterly reporting requirement led to an unjust and unreasonable rate for that particular seller in California during the 2000-2001 period. Purchasers in the California markets were given the opportunity to present evidence that any seller that violated the quarterly reporting requirement failed to disclose an increased market share sufficient to give it the ability to exercise market power and thus cause its market-based rates to be unjust and unreasonable. In March 2010, the Presiding ALJ granted the motions for summary disposition and found that a hearing was unnecessary because the California AG, CPUC, PG&E and SCE failed to apply the appropriate test to determine market power during the relevant time period. The judge determined that [w]ithout a proper showing of market power, the California Parties failed to establish a prima facie case. In May 2011, the FERC affirmed in all respects the ALJ's decision. In June 2011, the California AG, CPUC, PG&E and SCE filed for rehearing of that order.





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**Table of Contents*****AVISTA CORPORATION***

Based on information currently known to the Company's management, and the ALJ's granting of Avista Utilities and Avista Energy's summary disposition motion, the Company does not expect that this matter will have a material effect on its financial condition, results of operations or cash flows.

***Colstrip Generating Project Complaint***

In March 2007, two families that own property near the holding ponds from Units 3 & 4 of the Colstrip Generating Project (Colstrip) filed a complaint against the owners of Colstrip and Hydrometrics, Inc. in Montana District Court. Avista Corp. owns a 15 percent interest in Units 3 & 4 of Colstrip. The plaintiffs allege that the holding ponds and remediation activities have adversely impacted their property. They allege contamination, decrease in water tables, reduced flow of streams on their property and other similar impacts to their property. They also seek punitive damages, attorney's fees, an order by the court to remove certain ponds, and the forfeiture of profits earned from the generation of Colstrip. In September 2010, the owners of Colstrip filed a motion with the court to enforce a settlement agreement that would resolve all issues between the parties. In October 2011, the court issued an order, which enforces the settlement agreement. The plaintiffs have subsequently appealed the court's decision. Under the settlement, Avista Corp.'s portion of payment (which was accrued in 2010) to the plaintiffs was not material to its financial condition, results of operations or cash flows. Although the final resolution of this complaint remains uncertain, based on information currently known to the Company's management, the Company does not expect this complaint will have a material effect on its financial condition, results of operations or cash flows.

***Harbor Oil Inc. Site***

Avista Corp. used Harbor Oil Inc. (Harbor Oil) for the recycling of waste oil and non-PCB transformer oil in the late 1980s and early 1990s. In June 2005, the Environmental Protection Agency (EPA) Region 10 provided notification to Avista Corp. and several other parties, as customers of Harbor Oil, that the EPA had determined that hazardous substances were released at the Harbor Oil site in Portland, Oregon and that Avista Corp. and several other parties may be liable for investigation and cleanup of the site under the Comprehensive Environmental Response, Compensation, and Liability Act, commonly referred to as the federal Superfund law, which provides for joint and several liability. The initial indication from the EPA is that the site may be contaminated with PCBs, petroleum hydrocarbons, chlorinated solvents and heavy metals. Six potentially responsible parties, including Avista Corp., signed an Administrative Order on Consent with the EPA on May 31, 2007 to conduct a remedial investigation and feasibility study (RI/FS). The draft final RI/FS was submitted to the EPA in December 2011 and was accepted as pre-final in March 2012. The EPA indicated in their approval letter that they intend to recommend a finding of No Further Action later in 2012. The actual cleanup, if any, will not occur until the RI/FS is finalized and approved by the EPA. Based on the review of its records related to Harbor Oil, the Company does not believe it is a major contributor to this potential environmental contamination based on the small volume of waste oil it delivered to the Harbor Oil site. As such, the Company does not expect that this matter will have a material effect on its financial condition, results of operations or cash flows. The Company has expensed its share of the RI/FS (\$0.5 million) for this matter.

***Spokane River Licensing***

The Company owns and operates six hydroelectric plants on the Spokane River. Five of these (Long Lake, Nine Mile, Upper Falls, Monroe Street, and Post Falls) are regulated under one 50-year FERC license issued in June 2009 and are referred to as the Spokane River Project. The sixth, Little Falls, is operated under separate Congressional authority and is not licensed by the FERC. The license incorporated the 4(e) conditions that were included in the December 2008 Settlement Agreement with the United States Department of Interior and the Coeur d'Alene Tribe, as well as the mandatory conditions that were agreed to in the Idaho 401 Water Quality Certifications and in the amended Washington 401 Water Quality Certification.

As part of the Settlement Agreement with the Washington Department of Ecology (DOE), the Company has participated in the Total Maximum Daily Load (TMDL) process for the Spokane River and Lake Spokane, the reservoir created by Long Lake Dam. On May 20, 2010, the EPA approved the TMDL and on May 27, 2010, the DOE filed an amended 401 Water Quality Certification with the FERC for inclusion into the license. The amended 401 Water Quality Certification includes the Company's level of responsibility, as defined in the TMDL, for low dissolved oxygen levels in Lake Spokane. The Company has until May 27, 2012 to develop mitigation strategies to address the low levels of dissolved oxygen. It is not possible to provide cost estimates at this time because the mitigation measures have not been fully identified or approved by the DOE. On July 16, 2010, the City of Post Falls and the Hayden Area Regional Sewer Board filed an appeal with the United States District Court

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for the District of Idaho with respect to the EPA's approval of the TMDL. The Company, the City of Coeur d'Alene, Kaiser Aluminum and the Spokane River Keeper subsequently moved to intervene in the appeal. In September 2011, the EPA issued a stay to the litigation that will be in effect until either the permits are issued and all appeals and challenges are complete or the court lifts the stay. The EPA and the Idaho Department of Environmental

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***AVISTA CORPORATION***

Quality (Idaho DEQ) are preparing draft National Pollutant Discharge Elimination System permits and the 401 Water Quality Certifications for the Idaho dischargers, respectively, which once issued will be released for a 30-day public comment period.

The IPUC and the WUTC approved the recovery of licensing costs through the general rate case settlements in 2009. The Company will continue to seek recovery, through the ratemaking process, of all operating and capitalized costs related to implementing the license for the Spokane River Project.

***Cabinet Gorge Total Dissolved Gas Abatement Plan***

Dissolved atmospheric gas levels in the Clark Fork River exceed state of Idaho and federal water quality standards downstream of the Cabinet Gorge Hydroelectric Generating Project (Cabinet Gorge) during periods when excess river flows must be diverted over the spillway. In 2002, the Company submitted a Gas Supersaturation Control Program (GSCP) to the Idaho DEQ and U.S. Fish and Wildlife Service (USFWS). This submission was part of the Clark Fork Settlement Agreement for licensing the use of Cabinet Gorge. The GSCP provided for the possible opening and modification of two diversion tunnels around Cabinet Gorge to allow streamflow to be diverted when flows are in excess of powerhouse capacity. In 2007, engineering studies determined that the tunnels would not sufficiently reduce Total Dissolved Gas (TDG). In consultation with the Idaho DEQ and the USFWS, the Company developed an addendum to the GSCP. The GSCP addendum abandons the concept to reopen the two diversion tunnels and requires the Company to evaluate a variety of different options to abate TDG. In March 2010, the FERC approved the GSCP addendum of preliminary design for alternative abatement measures. In the second quarter of 2011, the Company completed preliminary feasibility assessments for several alternative abatement measures and determined that two alternatives will be considered for continued development. Further analysis and review of these alternatives is expected to be completed through at least the middle of 2012. The Company will continue to seek recovery, through the ratemaking process, of all operating and capitalized costs related to this issue.

***Fish Passage at Cabinet Gorge and Noxon Rapids***

In 1999, the USFWS listed bull trout as threatened under the Endangered Species Act. The Clark Fork Settlement Agreement describes programs intended to help restore bull trout populations in the project area. Using the concept of adaptive management and working closely with the USFWS, the Company is evaluating the feasibility of fish passage at Cabinet Gorge and Noxon Rapids. The results of these studies led, in part, to the decision to move forward with development of permanent facilities, among other bull trout enhancement efforts. In 2009, the Company selected a contractor to design a permanent upstream passage facility at Cabinet Gorge. The Company anticipates that the design and cost estimates will be completed by the end of 2012 with construction taking place in 2013 and 2014.

In January 2010, the USFWS revised its 2005 designation of critical habitat for the bull trout to include the lower Clark Fork River as critical habitat. The Company believes its ongoing efforts through the Clark Fork Settlement Agreement continue to effectively address issues related to bull trout. The Company will continue to seek recovery, through the ratemaking process, of all operating and capitalized costs related to fish passage at Cabinet Gorge and Noxon Rapids.

***Aluminum Recycling Site***

In October 2009, the Company (through its subsidiary Pentzer Venture Holdings II, Inc. (Pentzer)) received notice from the DOE proposing to find Pentzer liable for a release of hazardous substances under the Model Toxics Control Act, under Washington state law. Pentzer owns property that adjoins land owned by the Union Pacific Railroad (UPR). UPR leased their property to operators of a facility designated by the DOE as Aluminum Recycling Trentwood. Operators of the UPR property maintained piles of aluminum black dross, which can be designated as a state-only dangerous waste in Washington State. In the course of its business, the operators placed a portion of the aluminum dross pile on the property owned by Pentzer. Pentzer does not believe it is a contributor to any environmental contamination associated with the dross pile, and submitted a response to the DOE's proposed findings in November 2009. In December 2009, Pentzer received notice from the DOE that it had been designated as a potentially liable party for any hazardous substances located on this site. UPR completed a RI/FS Work Plan in June 2010. At that time, UPR requested a contribution from Pentzer towards the cost of performing the RI/FS and also an access agreement to investigate the material deposited on the Pentzer property. Pentzer concluded an access agreement with UPR in October 2010. UPR completed the RI/FS during the fourth quarter of 2011. Based on information currently known to the Company's management, the Company does not expect this issue will have a material effect on its financial condition, results of operations or cash flows.



**Table of Contents****AVISTA CORPORATION*****Damages from Fire in Stevens County, Washington***

In August 2010, a fire in Stevens County, Washington occurred during a wind storm. The apparent cause of the fire may be a tree located outside of Avista Corp. 's right-of-way that came in contact with an electric line owned by Avista Corp. The fire area is a rural farm and timber landscape. The fire destroyed two residences and six outbuildings. The Company is not aware of any personal injuries resulting from the fire. Although no lawsuits have been filed, Avista Corp. has received several claims and it is possible that additional claims may be made and lawsuits may be filed against the Company. The Company has expensed its estimated liability for this matter, which was not material to its financial condition, results of operations or cash flows. Based on information currently known to the Company 's management, the Company does not expect this complaint will have a material effect on its financial condition, results of operations or cash flows.

***Other Contingencies***

In the normal course of business, the Company has various other legal claims and contingent matters outstanding. The Company believes that any ultimate liability arising from these actions will not have a material impact on its financial condition, results of operations or cash flows. It is possible that a change could occur in the Company 's estimates of the probability or amount of a liability being incurred. Such a change, should it occur, could be significant.

**NOTE 12. INFORMATION BY BUSINESS SEGMENTS**

The business segment presentation reflects the basis used by the Company 's management to analyze performance and determine the allocation of resources. Avista Utilities ' business is managed based on the total regulated utility operation. Ecova is a provider of facility information and cost management services for multi-site customers throughout North America. The Other category, which is not a reportable segment, includes Spokane Energy, other investments and operations of various subsidiaries, as well as certain other operations of Avista Capital. The following table presents information for each of the Company 's business segments (dollars in thousands):

	Avista Utilities	Ecova	Other	Total Non- Utility	Intersegment Eliminations (1)	Total
<b>For the three months ended March 31, 2012:</b>						
Operating revenues	\$ 405,910	\$ 37,010	\$ 9,787	\$ 46,797	\$ (450)	\$ 452,257
Resource costs	211,012					211,012
Other operating expenses	63,357	35,774	8,378	44,152	(450)	107,059
Depreciation and amortization	27,318	2,836	168	3,004		30,322
Income (loss) from operations	79,081	(1,600)	1,241	(359)		78,722
Interest expense (2)	18,046	360	965	1,325	(94)	19,277
Income taxes	21,726	(381)	(207)	(588)		21,138
Net income attributable to Avista Corporation	39,477	(826)	(263)	(1,089)		38,388
Capital expenditures	57,771	1,142	2	1,144		58,915
<b>For the three months ended March 31, 2011:</b>						
Operating revenues	\$ 438,147	\$ 29,158	\$ 9,731	\$ 38,889	\$ (450)	\$ 476,586
Resource costs	248,121					248,121
Other operating expenses	59,682	24,008	7,688	31,696	(450)	90,928
Depreciation and amortization	25,852	1,664	203	1,867		27,719
Income from operations	79,499	3,486	1,840	5,326		84,825
Interest expense (2)	17,356	11	1,597	1,608	(373)	18,591
Income taxes	22,255	1,254	128	1,382		23,637
Net income attributable to Avista Corporation	40,117	1,707	94	1,801		41,918
Capital expenditures	49,654	315	159	474		50,128
<b>Total Assets:</b>						

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As of March 31, 2012	\$ 3,758,726	\$ 389,782	\$ 105,496	\$ 495,278	\$	\$ 4,254,004
As of December 31, 2011	\$ 3,809,446	\$ 292,940	\$ 112,145	\$ 405,085	\$	\$ 4,214,531

- (1) Intersegment eliminations reported as operating revenues and resource costs represent intercompany purchases and sales of electric capacity and energy. Intersegment eliminations reported as interest expense represent intercompany interest.
- (2) Including interest expense to affiliated trusts.

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REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

To the Board of Directors and Stockholders of

Avista Corporation

Spokane, Washington

We have reviewed the accompanying condensed consolidated balance sheet of Avista Corporation and subsidiaries (the Corporation ) as of March 31, 2012, and the related condensed consolidated statements of income, comprehensive income, equity and redeemable noncontrolling interests, and cash flows for the three-month periods ended March 31, 2012 and 2011. These interim financial statements are the responsibility of the Corporation s management.

We conducted our reviews in accordance with the standards of the Public Company Accounting Oversight Board (United States). A review of interim financial information consists principally of applying analytical procedures and making inquiries of persons responsible for financial and accounting matters. It is substantially less in scope than an audit conducted in accordance with the standards of the Public Company Accounting Oversight Board (United States), the objective of which is the expression of an opinion regarding the financial statements taken as a whole. Accordingly, we do not express such an opinion.

Based on our reviews, we are not aware of any material modifications that should be made to such condensed consolidated interim financial statements for them to be in conformity with accounting principles generally accepted in the United States of America.

We have previously audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the consolidated balance sheet of Avista Corporation and subsidiaries as of December 31, 2011, and the related consolidated statements of income, comprehensive income, equity and redeemable noncontrolling interests, and cash flows for the year then ended (not presented herein); and in our report dated February 28, 2012, we expressed an unqualified opinion on those consolidated financial statements, which included an explanatory paragraph related to the adoption of accounting guidance for variable interest entities. In our opinion, the information set forth in the accompanying condensed consolidated balance sheet as of December 31, 2011 is fairly stated, in all material respects, in relation to the consolidated balance sheet from which it has been derived.

/s/ Deloitte & Touche LLP

Seattle, Washington

May 4, 2012

**Table of Contents****AVISTA CORPORATION****Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations****Business Segments**

We have two reportable business segments as follows:

**Avista Utilities** is an operating division of Avista Corp. that comprises our regulated utility operations. Avista Utilities generates, transmits and distributes electricity and distributes natural gas. The utility also engages in wholesale purchases and sales of electricity and natural gas.

**Ecova** is an indirect subsidiary of Avista Corp. (79.2 percent owned as of March 31, 2012) provides energy efficiency and cost management programs and services for multi-site customers and utilities throughout North America. Ecova's primary product lines include expense management services for utility and telecom needs as well as strategic energy management and efficiency services that include procurement, conservation, performance reporting, financial planning, facility optimization and continuous monitoring, and energy efficiency program management for commercial enterprises and utilities.

We have other businesses, including sheet metal fabrication, venture fund investments and real estate investments, Spokane Energy, as well as certain other operations of Avista Capital. These activities do not represent a reportable business segment and are conducted by various direct and indirect subsidiaries of Avista Corp., including AM&D, doing business as METALfx.

The following table presents net income (loss) attributable to Avista Corp. for each of our business segments (and the other businesses) for the three months ended March 31 (dollars in thousands):

	2012	2011
Avista Utilities	\$ 39,477	\$ 40,117
Ecova	(826)	1,707
Other	(263)	94
Net income attributable to Avista Corporation	\$ 38,388	\$ 41,918

**Executive Level Summary*****Overall***

Net income attributable to Avista Corporation was \$38.4 million for three months ended March 31, 2012, a decrease from \$41.9 million for the three months ended March 31, 2011. This was due to a decrease in earnings at Ecova (primarily due to costs associated with completing and integrating recent acquisitions), Avista Utilities (primarily due to an increase in other operating expenses, and depreciation and amortization, as well as warmer weather that reduced retail loads, partially offset by the implementation of general rate increases), as well as the net loss from the other businesses.

***Avista Utilities***

Avista Utilities is our most significant business segment. Our utility financial performance is dependent upon, among other things:



weather conditions,

regulatory decisions, allowing our utility to recover costs, including purchased power and fuel costs, on a timely basis, and to earn a reasonable return on investment,

the price of natural gas in the wholesale market, including the effect on the price of fuel for generation,

the price of electricity in the wholesale market, including the effects of weather conditions, natural gas prices and other factors affecting supply and demand, and

the ability to obtain financing through the issuance of debt and/or equity securities, which can be affected by various factors including our credit ratings, interest rates and other capital market conditions.

In our utility operations, we regularly review the need for rate changes in each jurisdiction to improve the recovery of costs and capital investments in our generation, transmission and distribution systems. General rate increases went into effect in Idaho on October 1, 2011, in Washington on January 1, 2012, and in Oregon effective March 15, 2011 and June 1, 2011. On April 2, 2012, we filed general rate increase requests in Washington.

Our utility net income was \$39.5 million for the three months ended March 31, 2012, a decrease from \$40.1 million for the three months ended March 31, 2011. The decrease in utility earnings was primarily due to an increase in other operating expenses, and depreciation and amortization, partially offset by an increase in gross margin (operating revenues less resource costs). The increase in other operating expenses was primarily due to increased electric generation and distribution operation and maintenance costs, pensions and other postretirement benefits expense, and labor costs. The increase in gross margin was primarily due to general rate increases, partially offset by warmer weather that reduced retail loads.

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***AVISTA CORPORATION***

We are making significant capital investments in generation, transmission and distribution systems to preserve and enhance service reliability for our customers and replace aging infrastructure. Utility capital expenditures were \$57.8 million for the three months ended March 31, 2012. We expect utility capital expenditures to be about \$250 million for the full year of 2012. These estimates of capital expenditures are subject to continuing review and adjustment (see discussion under *Avista Utilities Capital Expenditures* ).

***Ecova***

Ecova had a net loss attributable to Avista Corporation of \$0.8 million for the three months ended March 31, 2012, a decrease from net income of \$1.7 million for the three months ended March 31, 2011. This decrease was primarily due to \$1.5 million in costs of completing the acquisitions and integrating Prenova and LPB. Depreciation and amortization increased \$1.2 million due to intangibles recorded in connection with the acquisitions. In addition, Ecova's total operating expenses increased and revenue growth, excluding the acquisitions, was slightly lower than would be expected on an annualized basis.

On November 30, 2011, Ecova acquired Prenova, an Atlanta-based energy management company. The cash paid for the acquisition of Prenova of \$35.6 million was funded primarily through borrowings under Ecova's committed credit agreement.

On January 31, 2012, Ecova acquired LPB, a Dallas-based energy management company. The cash paid for the acquisition of LPB of \$50.6 million was funded by Ecova through \$25.0 million of borrowings under its committed credit agreement, a \$20.0 million equity infusion from existing shareholders (including Avista Capital and the other owners of Ecova), and available cash.

While we do not expect these acquisitions to have a significant impact on earnings for the full year of 2012, they increase Ecova's market share and allow Ecova to offer its clients a broader range of services leading to potential future earnings growth.

The acquisition of Cadence Network in July 2008 was funded with the issuance of Ecova common stock. Under the transaction agreement, the previous owners of Cadence Network can exercise a right to have their shares of Ecova common stock redeemed by Ecova during July 2011 or July 2012 if Ecova is not liquidated through either an initial public offering or sale of the business to a third party. These redemption rights were not exercised in July 2011. These redemption rights expire July 31, 2012. The redemption price would be determined based on the fair market value of Ecova at the time of the redemption election as determined by certain independent parties. As of March 31, 2012, there were redeemable noncontrolling interests of \$44.3 million related to these redemption rights. Should the previous owners of Cadence Network exercise their redemption rights, Ecova will seek the necessary funding through expansion of its credit facility, a capital request from existing owners, an infusion of capital from potential new investors or a combination of these sources.

We may seek to monetize all or part of our investment in Ecova in the future, regardless of whether Ecova's minority owner redemption rights are exercised. The value of a potential monetization depends on future market conditions, growth of the business and other factors. This may provide access to public market capital and provide potential liquidity to Avista Corp. and the other owners of Ecova. There can be no assurance that such a transaction will be completed.

***Other Businesses***

The net loss for these operations was \$0.3 million for the three months ended March 31, 2012 compared to net income of \$0.1 million for the three months ended March 31, 2011. The decline in results was primarily due to the net loss on investments in the first quarter of 2012.

***Liquidity and Capital Resources***

We need to access long-term capital markets from time to time to finance capital expenditures, repay maturing long-term debt and obtain additional working capital. Our ability to access capital on reasonable terms is subject to numerous factors, many of which, including market conditions, are beyond our control. If we are unable to obtain capital on reasonable terms, it may limit or eliminate our ability to finance capital expenditures and repay maturing long-term debt. Our liquidity needs could exceed our short-term credit availability and lead to defaults on various financing arrangements. We would also likely be prohibited from paying dividends on our common stock.

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We have a committed line of credit with various financial institutions in the total amount of \$400.0 million with an expiration date of February 2017. As of March 31, 2012, there were \$37.0 million of cash borrowings and \$20.1 million in letters of credit outstanding. As of March 31, 2012, we had \$342.9 million of available liquidity under this line of credit.

We expect to issue up to \$100.0 million of long-term debt in 2012.

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***AVISTA CORPORATION***

We expect to issue up to \$45 million of common stock from time to time in 2012 (with the majority in the second half of the year) in order to maintain our capital structure at an appropriate level for our business. We have 0.2 million shares available to be issued under the sales agency agreement and we expect to expand this agreement. After considering the issuances of long-term debt and common stock during 2012, we expect net cash flows from operating activities, together with cash available under our \$400.0 million committed line of credit agreement, to provide adequate resources to fund:

capital expenditures,

dividends, and

other contractual commitments.

**Avista Utilities Regulatory Matters**

***General Rate Cases***

We regularly review the need for electric and natural gas rate changes in each state in which we provide service. We will continue to file for rate adjustments to:

provide for recovery of operating costs and capital investments, and

provide the opportunity to improve our earned returns as allowed by regulators.

With regards to the timing and plans for future filings, the assessment of our need for rate relief and the development of rate case plans takes into consideration short-term and long-term needs, as well as specific factors that can affect the timing of rate filings. Such factors include, but are not limited to, in-service dates of major capital investments and the timing of changes in major revenue and expense items. We filed general rate cases in Washington in May 2011 (which was settled with new rates effective January 1, 2012) and in Idaho in July 2011 (which was settled with new rates effective October 1, 2011). We filed a general rate case in Washington in April 2012 and we expect to file a general rate case in Idaho in the second half of 2012.

***Washington General Rate Cases***

In December 2011, the WUTC approved a settlement agreement in our electric and natural gas general rate cases filed in May 2011. As agreed to in the settlement agreement, base electric rates for our Washington customers increased by an average of 4.6 percent, which is designed to increase annual revenues by \$20.0 million. Base natural gas rates for our Washington customers increased by an average of 2.4 percent, which is designed to increase annual revenues by \$3.75 million. The new electric and natural gas rates became effective on January 1, 2012. No capital structure ratios or cost of capital components were specified in the settlement agreement. As part of the settlement agreement, we agreed to not file a general rate case in Washington prior to April 1, 2012.

The settlement agreement also provides for the deferral of certain generation plant maintenance costs. In order to address the variability in year-to-year maintenance costs, beginning in 2011, we are deferring changes in maintenance costs related to our Coyote Spring 2 natural gas-fired generation plant and our 15 percent ownership interest in Units 3&4 of the Colstrip generation plant. We compare actual, non-fuel, maintenance expenses for the Coyote Springs 2 and Colstrip plants with the amount of baseline maintenance expenses used to establish base

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retail rates, and defer the difference. The deferral will occur annually, with no carrying charge, with deferred costs being amortized over a four-year period, beginning in the year following the period costs are deferred. The amount of expense to be requested for recovery in future general rate cases would be the actual maintenance expense recorded in the test period, less any amount deferred during the test period, plus the amortization of previously deferred costs. Total net deferred costs under this mechanism in Washington were an asset of \$0.1 million as of March 31, 2012 compared to a liability of \$0.5 million as of December 31, 2011.

On April 2, 2012, we filed electric and natural gas general rate cases with the WUTC. We have requested an overall increase in billed electric rates of 8.8 percent (9.0 percent in base rates) and an overall increase in billed natural gas rates of 6.8 percent (7.0 percent in base rates). The filings are designed to increase annual electric revenues by \$41.0 million and increase annual natural gas revenues by \$10.1 million. Our requests are based on a proposed overall rate of return of 8.25 percent, with a common equity ratio of 48.4 percent and a 10.9 percent return on equity. As part of the filing, we have requested a one-year rate decrease of 2.9 percent, designed to reduce electric revenues by \$13.6 million, to rebate to customers the deferred liability for the Energy Recovery Mechanism (ERM) for 2011. This rate decrease would not have any impact on Avista Corp.'s net income. The net effect of the general rate increase request of 8.8 percent coupled with the ERM rebate of 2.9 percent is an overall increase in billed electric rates of 5.9 percent. The WUTC has up to 11 months to review the filings and issue a decision.

As part of this general rate case, we have asked the WUTC to address the delay between the time costs are incurred and when customers' rates are reviewed and approved by the WUTC. This delay is referred to as regulatory lag. We contracted with a consultant to develop an attrition study to determine the annual revenue short-fall related to regulatory lag. We proposed an attrition adjustment in this general rate case filing, based on the attrition study, which is designed to eliminate the annual revenue short-fall related to regulatory lag.

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***AVISTA CORPORATION***

As part of the April 2, 2012 Washington general rate case filing, we have proposed certain changes to the ERM as discussed at Power Cost Deferrals and Recovery Mechanisms.

***Idaho General Rate Cases***

In September 2011, the IPUC approved a settlement agreement in our general rate case filed in July 2011. The new electric and natural gas rates became effective on October 1, 2011. As agreed to in the settlement agreement, base electric rates for our Idaho customers increased by an average of 1.1 percent, which is designed to increase annual revenues by \$2.8 million. Base natural gas rates for our Idaho customers increased by an average of 1.6 percent, which is designed to increase annual revenues by \$1.1 million.

As part of the settlement agreement, we agreed not to file a general rate case seeking a change in base electric or natural gas rates effective prior to April 1, 2013. This does not preclude us from filing annual rate adjustments such as the PCA and the PGA.

The settlement agreement also provides for the deferral of certain generation plant operation and maintenance costs. In order to address the variability in year-to-year operation and maintenance costs, beginning in 2011, we are deferring changes in operation and maintenance costs related to the Coyote Spring 2 natural gas-fired generation plant and our 15 percent ownership interest in Units 3&4 of the Colstrip generation plant. We compare actual, non-fuel, operation and maintenance expenses for the Coyote Springs 2 and Colstrip plants with the amount of expenses authorized for recovery in base rates in the applicable deferral year, and defer the difference from that currently authorized. The deferral will occur annually, with no carrying charge, with deferred costs being amortized over a three-year period, beginning in the year following the period costs are deferred. The amount of expense to be requested for recovery in future general rate cases will be the actual operation and maintenance expense recorded in the test period, less any amount deferred during the test period, plus the amortization of previously deferred costs. Total net deferred costs under this mechanism in Idaho were an asset of \$0.4 million as of March 31, 2012 compared to an asset of \$0.1 million as of December 31, 2011.

***Oregon General Rate Cases***

In March 2011, the OPUC approved an all-party settlement stipulation in our general rate case that was filed in September 2010. The settlement provides for an overall rate increase of 3.1 percent for our Oregon customers, designed to increase annual revenues by \$3.0 million. Part of the rate increase became effective March 15, 2011, with the remaining increase effective June 1, 2011. An additional rate adjustment designed to increase revenues by \$0.6 million is proposed to occur on June 1, 2012 to recover capital costs associated with certain reinforcement and replacement projects upon a demonstration that such projects are complete and the costs were prudently incurred.

***Proposed Electric Decoupling Washington***

In the September 2011 Washington general rate case settlement (which was approved by the WUTC in December 2011), one party, the Northwest Energy Coalition (NWECC), did not sign the agreement and is pursuing an electric decoupling mechanism in Washington. The issue of electric decoupling is being addressed through a separate procedural schedule. Decoupling would separate the link between actual kWh sales and the recovery of our fixed costs. In summary, the NWECC proposes that actual fixed cost recovery per customer be compared to authorized fixed cost recovery per customer, and that any difference be deferred for later surcharge or rebate to customers. The current schedule would provide for a decision by the WUTC in the second half of 2012. If the WUTC adopted a decoupling mechanism, this could affect future rates and our results of operations. However, there are many variables that could be incorporated into a decoupling mechanism, and we cannot currently predict the design of the mechanism, if any, the WUTC might ultimately adopt or the affect that any mechanism adopted may have on future rates or our results of operations.

***Purchased Gas Adjustments***

Effective March 1, 2012, natural gas rates decreased 6.4 percent in Washington and 6.0 percent in Idaho. Effective October 1, 2011, natural gas rates increased 1.0 percent in Idaho. Effective November 1, 2011, natural gas rates increased 1.0 percent in Washington, while decreasing 0.2 percent in Oregon. In Oregon, we absorb (gain or loss) 10 percent of the difference between actual and projected gas costs for supply that is not

hedged. Total net deferred natural gas costs were a liability of \$15.2 million as of March 31, 2012, compared to \$12.1 million as of December 31, 2011. PGAs are designed to pass through changes in natural gas costs to our customers with no change in gross margin (operating revenues less resource costs) or net income.

***Power Cost Deferrals and Recovery Mechanisms***

The Energy Recovery Mechanism (ERM) is an accounting method used to track certain differences between actual power supply costs, net of the margin on wholesale sales and sales of fuel, and the amount included in base retail

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rates for our Washington customers. In the 2010 Washington general rate case settlement, the parties agreed that there would be no deferrals under the ERM in 2010. Deferrals under the ERM resumed in 2011. Total net deferred power costs under the ERM were a liability of \$13.5 million as of March 31, 2012 compared to \$12.9 million as of December 31, 2011. As part of our April 2, 2012 general rate case filing, we have requested a one-year rate decrease of 2.9 percent to rebate to customers the 2011 deferred liability for the ERM.

The difference in net power supply costs under the ERM primarily results from changes in:

short-term wholesale market prices and sales and purchase volumes,

the level of hydroelectric generation,

the level of thermal generation (including changes in fuel prices), and

retail loads.

Under the ERM, we absorb the cost or receive the benefit from the initial amount of power supply costs in excess of or below the level in retail rates, which is referred to as the deadband. The annual (calendar year) deadband amount is currently \$4.0 million. We incur the cost of, or receive the benefit from, 100 percent of this initial power supply cost variance. We share annual power supply cost variances between \$4.0 million and \$10.0 million with customers. There is a 50 percent customers/50 percent Company sharing when actual power supply expenses are higher (surcharge to customers) than the amount included in base retail rates within this band. There is a 75 percent customers/25 percent Company sharing when actual power supply expenses are lower (rebate to customers) than the amount included in base retail rates within this band. To the extent that the annual power supply cost variance from the amount included in base rates exceeds \$10.0 million, there is 90 percent customers/10 percent Company sharing of the cost variance. The following is a summary of the ERM:

Annual Power Supply Cost Variability	Deferred for Future Surcharge or Rebate to Customers	Expense or Benefit to the Company
+/- \$0 - \$4 million	0%	100%
+ between \$4 million - \$10 million	50%	50%
- between \$4 million - \$10 million	75%	25%
+/- excess over \$10 million	90%	10%

Under the ERM, we make an annual filing on or before April 1 of each year to provide the opportunity for the WUTC staff and other interested parties to review the prudence of and audit the ERM deferred power cost transactions for the prior calendar year. We made our annual filing on March 29, 2012. The ERM provides for a 90-day review period for the filing; however, the period may be extended by agreement of the parties or by WUTC order.

Under the terms of a prior settlement, we were required to make a filing (no sooner than June 2011), to allow all interested parties the opportunity to review the ERM, and make recommendations to the WUTC related to the continuation, modification or elimination of the ERM.



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As part of our April 2, 2012 general rate case filing we proposed a continuation and modification of the ERM. Among the proposed changes, is a proposal for the entire power supply cost variance to be shared 90 percent customers/10 percent Company, consistent with our Power Cost Adjustment (PCA) mechanism in Idaho. We have also proposed that customers' rates be adjusted on an annual basis to provide a surcharge or rebate to customers for any deferral balance resulting from the ERM in the prior calendar year.

We have a PCA mechanism in Idaho that allows us to modify electric rates on October 1 of each year with IPUC approval. Under the PCA mechanism, we defer 90 percent of the difference between certain actual net power supply expenses and the amount included in base retail rates for our Idaho customers. The October 1 rate adjustments recover or rebate power supply costs deferred during the preceding July-June twelve-month period. Total net power supply costs deferred under the PCA mechanism were a regulatory liability of \$1.4 million as of March 31, 2012 compared to \$0.7 million as of December 31, 2011.

### *Natural Gas Safety Regulations*

On February 3, 2012, President Obama signed into law the Pipeline Safety, Regulatory Certainty and Job Creation Act of 2011 mandating new regulations be created to address public safety concerns. Regulations include requiring automatic shut-off valves on pipeline mains, increased installation of excess flow valves on gas service piping, increased high consequence area boundaries as well as to provide additional scrutiny on existing emergency preparedness plans, quality assurance plans and damage prevention programs, and broader federal oversight including broader use of fines and penalties to pipeline operators. We are evaluating the Act and cannot predict the impact the Act may ultimately have on our operations.

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In addition, the Pipeline and Hazardous Materials Safety Administration issued an Advisory Bulletin in January 2011 to remind operators of gas and hazardous liquid pipeline facilities of their responsibilities, under federal integrity management regulations, to perform detailed threat and risk analyses especially with regards to their pipelines' maximum allowable operating pressures. While we believe that we operate our pipeline systems in a safe manner, we cannot predict the impact of any future regulations or inspections on our natural gas system.

**Results of Operations**

The following provides an overview of changes in our Condensed Consolidated Statements of Income. More detailed explanations are provided, particularly for operating revenues and operating expenses, in the business segment discussions (Avista Utilities, Ecova and the other businesses) that follow this section.

Utility revenues decreased \$32.2 million, after elimination of intracompany revenues of \$27.6 million in the first quarter of 2012 and \$17.0 million in the first quarter of 2011. Including intracompany revenues, electric revenues decreased \$15.9 million and natural gas revenues decreased \$5.7 million. Retail electric revenues decreased \$3.4 million due to a decrease in volumes sold caused by warmer weather during the first three months of 2012 compared to 2011, partially offset by general rate increases. In addition, sales of fuel decreased \$19.3 million (reflecting higher usage of our thermal generating plants and decreased sales of natural gas fuel not used in generation). These decreases in retail electric revenues and sales of fuel were partially offset by an increase in wholesale electric revenues of \$6.0 million (due to an increase in volumes, partially offset by a decrease in wholesale prices). Retail natural gas revenues decreased \$4.4 million due to a decrease in volumes caused by warmer weather, partially offset by rate increases, while wholesale natural gas revenues decreased \$0.7 million.

Non-utility revenues increased \$7.9 million to \$46.8 million primarily as a result of Ecova's revenues increasing due to growth in expense management and energy management services, as well as the acquisitions of Prenova effective November 30, 2011 and LPB effective January 31, 2012.

Utility resource costs decreased \$37.1 million, after elimination of intracompany resource costs of \$27.6 million in the first quarter of 2012 and \$17.0 million in the first quarter of 2011. Including intracompany resource costs, electric resource costs decreased \$19.1 million and natural gas resource costs decreased \$7.4 million. The decrease in electric resource costs was primarily due to a decrease in other fuel costs (represents fuel that was purchased for generation but was later sold when conditions indicated that it was not economical to use the fuel for generation as part of the resource optimization process) and the amortization of deferred power supply costs, partially offset by an increase in fuel costs (due to higher thermal generation). The decrease in natural gas resource costs was primarily due to a decrease in natural gas purchased due to a decrease in prices, partially offset by an increase in volumes.

Utility other operating expenses increased \$3.7 million primarily due to increased electric generation and distribution operation and maintenance costs, pensions and other postretirement benefits expense, and labor costs.

Utility depreciation and amortization increased \$1.5 million driven by additions to utility plant.

Non-utility other operating expenses increased \$12.5 million primarily due to an increase of \$11.8 million for Ecova reflecting increased costs necessary for business growth and the acquisitions of Prenova and LPB, including transaction and integration costs of \$1.5 million.

Non-utility depreciation and amortization increased \$1.1 million primarily due to the amortization of intangibles recorded in connection with the acquisitions of Prenova and LPB.

Interest expense increased \$0.7 million primarily due to the issuance of long-term debt in December 2011 that increased the balance of long-term debt outstanding.

Income taxes decreased \$2.5 million and our effective tax rate was 35.6 percent for the three months ended March 31, 2012 compared to 35.8 percent for the three months ended March 31, 2011. This decrease in expense was primarily due to a decrease in income before income taxes.

**Avista Utilities**

Net income for Avista Utilities was \$39.5 million for the three months ended March 31, 2012, a decrease from \$40.1 million for the three months ended March 31, 2011. Avista Utilities' income from operations was \$79.1 million for the three months ended March 31, 2012 compared to \$79.5 million for the three months ended March 31, 2011. The decrease in net income and income from operations was primarily due to an increase in other operating expenses, and depreciation and amortization, partially offset by an increase in gross margin (operating revenues less resource costs). The decrease in net income from Avista Utilities was also due to an increase in interest expense.

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The following table presents our operating revenues, resource costs and resulting gross margin for the three months ended March 31 (dollars in thousands):

	Electric		Natural Gas		Intracompany		Total	
	2012	2011	2012	2011	2012	2011	2012	2011
Operating revenues	\$ 256,056	\$ 271,952	\$ 177,500	\$ 183,231	\$ (27,646)	\$ (17,036)	\$ 405,910	\$ 438,147
Less: resource costs	117,932	137,049	120,726	128,108	(27,646)	(17,036)	211,012	248,121
Gross margin	\$ 138,124	\$ 134,903	\$ 56,774	\$ 55,123	\$	\$	\$ 194,898	\$ 190,026

Avista Utilities operating revenues decreased \$32.2 million and resource costs decreased \$37.1 million, which resulted in an increase of \$4.9 million in gross margin. The gross margin on electric sales increased \$3.2 million and the gross margin on natural gas sales increased \$1.7 million. The increase in electric and natural gas gross margin was primarily due to general rate increases, partially offset by warmer weather that reduced retail loads. For the three months ended March 31, 2012, we recognized a benefit of \$4.2 million under the ERM in Washington compared to \$4.9 million for the three months ended March 31, 2011.

Intracompany revenues and resource costs represent purchases and sales of natural gas between our natural gas distribution operations and our electric generation operations (as fuel for our generation plants). These transactions are eliminated in the presentation of total results for Avista Utilities and in the consolidated financial statements.

The following table presents our utility electric operating revenues and megawatt-hour (MWh) sales for the three months ended March 31 (dollars and MWhs in thousands):

	Electric Operating Revenues		Electric Energy MWh sales	
	2012	2011	2012	2011
Residential	\$ 98,768	\$ 103,245	1,120	1,175
Commercial	72,222	70,190	782	775
Industrial	28,466	29,449	497	514
Public street and highway lighting	1,784	1,758	6	7
Total retail	201,240	204,642	2,405	2,471
Wholesale	25,017	19,051	886	596
Sales of fuel	25,043	44,372		
Other	4,756	3,887		
Total	\$ 256,056	\$ 271,952	3,291	3,067

Retail electric revenues decreased \$3.4 million due to a decrease in total MWhs sold (decreased revenues \$5.5 million) primarily due to a decrease in use per customer as a result of warmer weather, partially offset by an increase in revenue per MWh (increased revenues \$2.1 million). Compared to the first quarter of 2011, residential electric use per customer decreased 5 percent. The increase in revenue per MWh was primarily due to the Washington and Idaho general rate increases.

Wholesale electric revenues increased \$6.0 million due to an increase in sales volumes (increased revenues \$8.2 million), partially offset by a decrease in sales prices (decreased revenues \$2.2 million). The increase in sales volumes was primarily due to increased wholesale power

optimization and lower than expected retail sales caused by warmer weather.

When electric wholesale market prices are below the cost of operating our natural gas-fired thermal generating units, we sell the natural gas purchased for generation in the wholesale market rather than operate the generating units. The revenues from sales of fuel decreased \$19.3 million due to a decrease in sales of natural gas fuel as part of thermal generation resource optimization activities and higher usage of our thermal generation plants in 2012 as compared to 2011. This was due in part to decreased hydroelectric generation. In the first quarter of 2012, \$16.8 million of these sales were made to our natural gas operations and are included as intracompany revenues and resource costs. In the first quarter of 2011, \$6.4 million of these sales were made to our natural gas operations.

The net margin on wholesale sales and sales of fuel is applied to reduce or increase resource costs as accounted for under the ERM, the PCA mechanism, and in general rate cases as part of base power supply costs.

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The following table presents our utility natural gas operating revenues and therms delivered for the three months ended March 31 (dollars and therms in thousands):

	Natural Gas Operating Revenues		Natural Gas Therms Delivered	
	2012	2011	2012	2011
Residential	\$ 84,833	\$ 87,177	82,564	85,458
Commercial	42,625	44,585	48,296	50,332
Interruptible	750	829	1,385	1,458
Industrial	1,283	1,281	1,696	1,659
<b>Total retail</b>	<b>129,491</b>	<b>133,872</b>	<b>133,941</b>	<b>138,907</b>
Wholesale	44,340	45,022	157,936	114,531
Transportation	1,900	1,804	44,530	44,595
Other	1,769	2,533	181	233
<b>Total</b>	<b>\$ 177,500</b>	<b>\$ 183,231</b>	<b>336,588</b>	<b>298,266</b>

Retail natural gas revenues decreased \$4.4 million due to a decrease in volumes (decreased revenues \$4.8 million), partially offset by slightly higher retail rates (increased revenues \$0.4 million). We sold less retail natural gas in the first quarter of 2012 as compared to the first quarter of 2011 primarily due to warmer weather. Compared to the first quarter of 2011, residential natural gas use per customer decreased 4 percent and commercial use per customer decreased 5 percent.

Wholesale natural gas revenues decreased \$0.7 million due to a decrease in prices (decreased revenues \$12.8 million), partially offset by an increase in volumes (increased revenues \$12.1 million). We plan for sufficient natural gas capacity to serve our retail customers on a theoretical peak day. As such, we generally have more pipeline and storage capacity than what is needed. We engage in optimization of available interstate pipeline transportation and storage capacity through wholesale purchases and sales of natural gas to generate economic value that offsets net natural gas costs. We hedge against expected natural gas volumes with forward purchases. In some situations, customer demand is below the amount hedged and we sell natural gas in excess of load requirements. In the first quarter of 2012, \$10.8 million of these sales were made to our electric generation operations and are included as intracompany revenues and resource costs. In the first quarter of 2011, \$10.6 million of these sales were made to our electric generation operations. Differences between revenues and costs from sales of resources in excess of retail load requirements and from resource optimization are accounted for through the PGA mechanisms.

The following table presents our average number of electric and natural gas retail customers for the three months ended March 31:

	Electric Customers		Natural Gas Customers	
	2012	2011	2012	2011
Residential	318,586	317,149	286,862	285,167
Commercial	39,803	39,575	33,821	33,636
Interruptible			37	36
Industrial	1,388	1,367	259	249
Public street and highway lighting	457	454		
<b>Total retail customers</b>	<b>360,234</b>	<b>358,545</b>	<b>320,979</b>	<b>319,088</b>

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The following table presents our utility resource costs for the three months ended March 31 (dollars in thousands):

	2012	2011
<b>Electric resource costs:</b>		
Power purchased	\$ 51,292	\$ 54,561
Power cost amortizations, net	1,138	10,759
Fuel for generation	27,977	15,968
Other fuel costs	28,254	47,212
Other regulatory amortizations, net	4,541	3,962
Other electric resource costs	4,730	4,587
<b>Total electric resource costs</b>	<b>117,932</b>	<b>137,049</b>
<b>Natural gas resource costs:</b>		
Natural gas purchased	113,955	128,299
Natural gas cost amortizations, net	2,960	(6,809)
Other regulatory amortizations, net	3,811	6,618
<b>Total natural gas resource costs</b>	<b>120,726</b>	<b>128,108</b>
Intracompany resource costs	(27,646)	(17,036)
<b>Total resource costs</b>	<b>\$ 211,012</b>	<b>\$ 248,121</b>

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Power purchased decreased \$3.2 million due to a decrease in wholesale prices (decreased costs \$4.5 million), partially offset by an increase in the volume of power purchases (increased costs \$1.3 million).

Net amortization of deferred power costs was \$1.1 million for the first quarter of 2012 compared to \$10.8 million for the first quarter of 2011. During the first quarter of 2012, we recovered (collected as revenue) \$0.6 million of previously deferred power costs in Idaho through the PCA surcharge. The Washington ERM surcharge was eliminated in February 2010, since the previous balance of deferred power costs had been recovered. During the first quarter of 2012, actual power supply costs were below the amount included in base retail rates and we deferred \$0.5 million in Washington for potential future rebate to customers.

Fuel for generation increased \$12.0 million primarily due to an increase in thermal generation. This was due in part to a decrease in hydroelectric generation. The increase in thermal generation usage was partially offset by a decrease in natural gas fuel prices.

Other fuel costs decreased \$19.0 million. This represents fuel that was purchased for generation but was later sold when conditions indicated that it was not economical to use the fuel for generation, as part of the resource optimization process. The associated revenues are reflected as sales of fuel.

The expense for natural gas purchased decreased \$14.3 million due to a decrease in the price of natural gas (decreased costs \$23.1 million), partially offset by an increase in total therms purchased (increased costs \$8.8 million). Total therms purchased increased due to an increase in wholesale sales with the balancing of loads and resources as part of the natural gas procurement and resource optimization process. We engage in optimization of available interstate pipeline transportation and storage capacity through wholesale purchases and sales of natural gas to generate economic value that offsets net natural gas costs.

**Ecova**

Ecova's net loss attributable to Avista Corp. was \$0.8 million for the three months ended March 31, 2012 compared to net income of \$1.7 million for the three months ended March 31, 2011. Operating revenues increased \$7.9 million and total operating expenses increased \$12.9 million. The increase in operating revenues was primarily due to the acquisitions of Prenova effective November 30, 2011 and LPB effective January 31, 2012, which added \$5.2 million to operating revenues for the first quarter of 2012. The increase in total operating expenses primarily reflects increased costs necessary to support ongoing and future business growth, as well as to support the increased revenue volume obtained through the acquisitions. Ecova experienced increases in employee costs, facilities costs, information technology costs and professional fees. In addition, Ecova incurred \$1.5 million in transaction and integration costs, and \$0.3 million paid for the early termination of an earn-out contract. Depreciation and amortization increased \$1.2 million due to intangibles recorded in connection with the acquisitions. As of March 31, 2012, Ecova had 749 expense management customers representing 539,000 billed sites in North America. In the first quarter of 2012, Ecova managed bills totaling \$4.4 billion, a decrease of \$0.4 billion as compared to the first quarter of 2011. This decrease was due to a decrease in the average value of each bill (due in part to a decline in natural gas prices), partially offset by an increase in accounts managed.

**Other Businesses**

The net loss from these operations was \$0.3 million for the three months ended March 31, 2012 compared to net income of \$0.1 million for the three months ended March 31, 2011. Earnings attributable to Avista Corporation from METALfx were \$0.3 million for each of the first quarters of 2012 and 2011. Losses on investments were \$0.4 million for the first quarter of 2012 compared to gains of \$0.1 million for the first quarter of 2011.

**Critical Accounting Policies and Estimates**

The preparation of our consolidated financial statements in conformity with accounting principles generally accepted in the United States of America requires us to make estimates and assumptions that affect amounts reported in the consolidated financial statements. Changes in these estimates and assumptions are considered reasonably possible and may have a material effect on our consolidated financial statements and thus actual results could differ from the amounts reported and disclosed herein. Our critical accounting policies that require the use of estimates and



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assumptions were discussed in detail in the 2011 Form 10-K and have not changed materially from that discussion.

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**Liquidity and Capital Resources**

**Review of Condensed Consolidated Cash Flow Statement**

**Overall** During the three months ended March 31, 2012, positive cash flows from operating activities of \$121.3 million were used to fund the majority of our cash requirements. These cash requirements included utility capital expenditures of \$57.8 million and dividends of \$17.1 million.

**Operating Activities** Net cash provided by operating activities was \$121.3 million for the three months ended March 31, 2012 compared to \$103.3 million for the three months ended March 31, 2011. Net cash provided by working capital components was \$49.2 million for the three months ended March 31, 2012, compared to \$23.7 million for the three months ended March 31, 2011. The net cash provided during the first quarter of 2012 primarily reflects positive cash flows from other current assets (primarily related to a decrease in income taxes receivable), net cash inflows related to accounts receivable and a seasonal decrease in natural gas stored. These positive cash flows were partially offset by net cash outflows related to accounts payable.

The net cash provided during the first quarter of 2011 primarily reflects positive cash flows from accounts receivable (representing a seasonal decrease in receivables outstanding at Avista Utilities and Ecova), a decrease in materials and supplies, fuel stock and natural gas stored, and a decrease in other current assets (primarily due to a decrease in income taxes receivable).

Contributions to our defined benefit pension plan were \$14.7 million for the first quarter of 2012 compared to \$8.5 million for the first quarter of 2011. Cash paid for interest was \$6.7 million for the first quarter of 2012, compared to \$6.4 million for the first quarter of 2011.

**Investing Activities** Net cash used in investing activities was \$154.3 million for the three months ended March 31, 2012, compared to net cash provided of \$0.2 million for the three months ended March 31, 2011. Utility property capital expenditures increased by \$8.1 million for the first quarter of 2012 as compared to the first quarter of 2011. In the first quarter of 2012, a significant portion of Ecova's funds held for clients were held as securities available for sale (purchases of \$36.5 million and sales of \$27.0 million). In the first quarter of 2011, the funds held for clients were in cash and cash equivalents, as well as money market funds. The net cash paid by subsidiaries for acquisitions in the first quarter of 2012 of \$50.3 million primarily represents Ecova's acquisition of LPB.

**Financing Activities** Net cash provided by financing activities was \$31.1 million for the three months ended March 31, 2012 compared to net cash used of \$111.0 million for the three months ended March 31, 2011. During the first quarter of 2012, short-term borrowings on Avista Corp.'s committed line of credit decreased \$24.0 million. Borrowings on Ecova's committed line of credit increased \$25.0 million and these proceeds were used to fund the acquisition of LPB. Cash dividends paid increased to \$17.1 million (or 29 cents per share) for the first quarter of 2012 from \$15.8 million (or 27.5 cents per share) for the first quarter of 2011. Client fund obligations at Ecova increased \$45.2 million.

During the first quarter of 2011, our short-term borrowings decreased \$45.0 million. We issued \$8.5 million of common stock during the first quarter of 2011, including \$5.8 million under a sales agency agreement. Additionally, client fund obligations at Ecova decreased by \$47.6 million.

**Overall Liquidity**

Our consolidated operating cash flows are primarily derived from the operations of Avista Utilities. The primary source of operating cash flows for our utility operations is revenues from sales of electricity and natural gas. Significant uses of cash flows from our utility operations include the purchase of power, fuel and natural gas, and payment of other operating expenses, taxes and interest, with any excess being available for other corporate uses such as capital expenditures and dividends.

We design operating and capital budgets to control operating costs and to direct capital expenditures to choices that support immediate and long-term strategies, particularly for our regulated utility operations. In addition to operating expenses, we have continuing commitments for capital expenditures for construction, improvement and maintenance of utility facilities.

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Over time, our operating cash flows usually do not fully support the amount required for utility capital expenditures. As such, from time to time, we need to access long-term capital markets in order to fund these needs as well as fund maturing debt. See further discussion at [Capital Resources](#).

We periodically file for rate adjustments for recovery of operating costs and capital investments to provide the opportunity to improve our earned returns as allowed by regulators. See further details in the section [Avista Utilities - Regulatory Matters](#).

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For our utility operations, when power and natural gas costs exceed the levels currently recovered from retail customers, net cash flows are negatively affected. Factors that could cause purchased power and natural gas costs to exceed the levels currently recovered from our customers include, but are not limited to, higher prices in wholesale markets when we buy energy or an increased need to purchase power in the wholesale markets. Factors beyond our control that could result in an increased need to purchase power in the wholesale markets include, but are not limited to:

increases in demand (either due to weather or customer growth),

low availability of streamflows for hydroelectric generation,

unplanned outages at generating facilities, and

failure of third parties to deliver on energy or capacity contracts.

We monitor the potential liquidity impacts of increasing energy commodity prices and other increased operating costs for our utility operations. We believe that we have adequate liquidity to meet the increased cash needs of potentially higher energy commodity prices and increased other operating costs through our \$400.0 million committed line of credit.

As of March 31, 2012, we had \$342.9 million of available liquidity under our committed line of credit. With our \$400.0 million credit facility that expires in February 2017, we believe that we have adequate liquidity to meet our needs for the next 12 months.

Our utility has regulatory mechanisms in place that provide for the deferral and recovery of the majority of power and natural gas supply costs. However, if prices rise above the level currently allowed in retail rates in periods when we are buying energy, deferral balances would increase, negatively affecting our cash flow and liquidity until such time as these costs, with interest, are recovered from customers.

**Credit and Nonperformance Risk**

Our contracts for the purchase and sale of energy commodities can require collateral in the form of cash or letters of credit. As of March 31, 2012, we had cash deposited as collateral of \$20.5 million and letters of credit of \$12.5 million outstanding related to our energy derivative contracts. Price movements and/or a downgrade in our credit ratings may impact further the amount of collateral required. See **Credit Ratings** for further information. For example, in addition to limiting our ability to conduct transactions, if our credit ratings were lowered to below investment grade, based on our positions outstanding at March 31, 2012, we would potentially be required to post additional collateral of up to \$30.3 million. The additional collateral amount is different from the amount disclosed in **Note 5 of the Notes to Condensed Consolidated Financial Statements** because this analysis includes contracts that are not considered derivatives and due to the assumptions about potential energy price changes.

Under the terms of interest rate swap agreements that we enter into periodically, we may be required to post cash or letters of credit as collateral depending on fluctuations in the fair value of the instrument. This has not historically been significant to our liquidity position. As of March 31, 2012, we had interest rate swap agreements outstanding with a notional amount totaling \$160 million and we did not have any collateral posted. If our credit ratings were lowered to below investment grade based on our interest rate swap agreements outstanding at March 31, 2012, we would potentially be required to post additional collateral of up to \$4.3 million.

**Dodd-Frank Wall Street Reform and Consumer Protection Act**

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The Dodd-Frank Wall Street Reform and Consumer Protection Act (Dodd-Frank Act) was enacted into law in July 2010. The Dodd-Frank Act establishes regulatory jurisdiction by the Commodity Futures Trading Commission (CFTC) and the Securities and Exchange Commission (SEC) for certain swaps (which include a variety of derivative instruments) and the users of such swaps, that previously had been largely exempted from regulation.

A variety of rules must be adopted by federal agencies (including the CFTC, SEC and the FERC) to implement the Dodd-Frank Act. These rules being developed and implemented will clarify the impact of the Dodd-Frank Act on Avista Corp., which may be significant.

Under the Dodd-Frank Act, Swap Dealers and Major Swap Participants generally will be required to collect minimum initial and variation margin from their counterparties for non-cleared swaps. However, the requirement varies with the type of counterparty and the regulator of the Major Swap Participant or Swap Dealer. Avista Corp. should be categorized as a counterparty that is a non-financial end user for the purposes of the Dodd-Frank Act, i.e., as a non-financial entity that engages in derivatives to hedge commercial risk. In April 2012, the SEC and the CFTC issued a joint final rule with respect to security-based swap dealers or security-based major swap participants. Based on the proposed definitions and the de minimis rule, we believe that Avista Corp. is unlikely to be classified as a security-based swap dealer or security-based major swap participant. However, notwithstanding levels of margin required by regulation (or the lack thereof), concern remains that swap dealer and major swap participant counterparties will pass along their increased capital and interdealer margin costs through higher prices and reductions in thresholds for posting.

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The Dodd-Frank Act also requires certain swaps to be cleared and traded on exchanges or swap execution facilities. Such clearing requirements would result in a significant change from our current practice of bilaterally negotiated credit terms. An exemption to mandatory clearing is available under the Dodd-Frank Act for counterparties that are non-financial end users using swaps to hedge commercial risk. However, the cost of entering into a non-cleared swap that is available as a cleared swap may be greater and margin levels are expected to be higher.

We will continue to monitor developments including certain proposals to delay various implementation steps defined in the Act. We cannot predict the impact the Dodd-Frank Act may ultimately have on our operations.

**Capital Resources**

Our consolidated capital structure, including the current portion of long-term debt and short-term borrowings, and excluding noncontrolling interests, consisted of the following as of March 31, 2012 and December 31, 2011 (dollars in thousands):

	March 31, 2012		December 31, 2011	
	Amount	Percent of total	Amount	Percent of total
Current portion of long-term debt	\$ 7,409	0.3%	\$ 7,474	0.3%
Current portion of nonrecourse long-term debt	13,984	0.6	13,668	0.5
Short-term borrowings	47,000	1.8	96,000	3.8
Long-term borrowings under committed line of credit	50,000	1.9		
Long-term debt to affiliated trusts	51,547	2.0	51,547	2.0
Nonrecourse long-term debt	29,181	1.1	32,803	1.3
Long-term debt	1,170,175	45.4	1,169,826	45.7
Total debt	1,369,296	53.1	1,371,318	53.6
Total Avista Corporation stockholders' equity	1,208,139	46.9	1,185,701	46.4
Total	\$ 2,577,435	100.0%	\$ 2,557,019	100.0%

We need to finance capital expenditures and acquire additional funds for operations from time to time. The cash requirements needed to service our indebtedness, both short-term and long-term, reduces the amount of cash flow available to fund capital expenditures, purchased power, fuel and natural gas costs, dividends and other requirements. Our stockholders' equity increased \$22.4 million during the first quarter of 2012 primarily due to net income, partially offset by dividends.

We generally fund capital expenditures with a combination of internally generated cash and external financing. The level of cash generated internally and the amount that is available for capital expenditures fluctuates depending on a variety of factors. Cash provided by our utility operating activities, as well as issuances of long-term debt and common stock, are expected to be the primary source of funds for operating needs, dividends and capital expenditures for 2012. Borrowings under our \$400.0 million committed line of credit will supplement these funds to the extent necessary.

We are planning to issue up to \$45 million of common stock from time to time in 2012 (with the majority in the second half of the year) in order to maintain our capital structure at an appropriate level for our business. As of March 31, 2012, we had 0.2 million shares available to be issued under this agreement and we expect to expand this agreement.

We expect to issue up to \$100.0 million of long-term debt in 2012.

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We have a committed line of credit with various financial institutions in the total amount of \$400.0 million with an expiration date of February 2017.

Our committed line of credit agreement contains customary covenants and default provisions, including a covenant which does not permit our ratio of consolidated total debt to consolidated total capitalization to be greater than 65 percent at any time. As of March 31, 2012, we were in compliance with this covenant with a ratio of 53.1 percent.

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Balances outstanding and interest rates of borrowings (excluding letters of credit) under our committed line of credit were as follows as of and for the three months ended March 31 (dollars in thousands):

	2012	2011
Balance outstanding at end of period	\$ 37,000	\$ 65,000
Letters of credit outstanding at end of period	\$ 20,090	\$ 22,123
Maximum balance outstanding during the period	\$ 63,500	\$ 110,000
Average balance outstanding during the period	\$ 18,341	\$ 85,383
Average interest rate during the period	1.24%	1.19%
Average interest rate at end of period	3.25%	1.55%

The decrease in the average balance outstanding was due in part to a new intercompany borrowing arrangement between Avista Corp. and Ecova. As part of its cash management practices and operations, Ecova and Avista Corp. entered into a master promissory note in January 2012, where Ecova will from time to time make unsecured short-term loans to Avista Corp. The master promissory note limits the total outstanding indebtedness to no more than \$50.0 million in principal. Additionally, such loans are required to be repaid on the last business day of each quarter (March, June, September and December) and sooner upon demand by Ecova. Amounts are loaned at a rate consistent with Avista Corp. s credit facility. The average balance outstanding was \$32.1 million and the maximum balance was \$50.0 million during the first quarter of 2012.

Any default on the line of credit or other financing arrangements of Avista Corp. or any of our significant subsidiaries could result in cross-defaults to other agreements of such entity, and/or to the line of credit or other financing arrangements of any other of such entities. Any defaults could also induce vendors and other counterparties to demand collateral. In the event of any such default, it would be difficult for us to obtain financing on reasonable terms to pay creditors or fund operations. We would also likely be prohibited from paying dividends on our common stock. Avista Corp. does not guarantee the indebtedness of any of its subsidiaries. As of March 31, 2012, Avista Corp. and its subsidiaries were in compliance with all of the covenants of their financing agreements and none of Avista Corp. s subsidiaries constituted a significant subsidiary as defined in Avista Corp. s committed line of credit.

**Avista Utilities Capital Expenditures**

We expect utility capital expenditures to be about \$250 million for each of 2012, 2013 and 2014. These estimates of capital expenditures are subject to continuing review and adjustment. Actual capital expenditures may vary from our estimates due to factors such as changes in business conditions, construction schedules and environmental requirements. Future generation resource decisions may be further impacted by legislation for restrictions on greenhouse gas (GHG) emissions and renewable energy requirements as discussed at Environmental Issues and Other Contingencies.

**Ecova Credit Agreement**

Ecova has a \$60.0 million committed line of credit agreement with a financial institution that has an expiration date of April 2014, which is scheduled to decrease to \$55.0 million on September 30, 2012 and \$50.0 million on December 31, 2012. Ecova is working towards expanding this facility through a multi-bank syndication in 2012. The credit agreement is secured by substantially all of Ecova s assets. There were \$60.0 million of borrowings outstanding under Ecova s credit agreement as of March 31, 2012, with \$10.0 million classified as short-term and \$50.0 million classified as long-term. The proceeds from these borrowings were used to fund the acquisitions of Prenova in November 2011 and LPB in January 2012.

**Ecova Redeemable Stock**

In 2007, Ecova amended its employee stock incentive plan to provide an annual window at which time holders of common stock can put their shares back to Ecova providing the shares are held for a minimum of six months. Stock is reacquired at estimated fair value at the date of reacquisition. As the repurchase feature is at the discretion of the minority shareholders and option holders, there were redeemable noncontrolling interests of \$13.3 million as of March 31, 2012 for the intrinsic value of stock options outstanding, as well as outstanding



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redeemable stock. In 2009, the Ecova employee stock incentive plan was amended such that, on a prospective basis, not all options granted under the plan have the put right. Additionally, there were redeemable noncontrolling interests of \$44.3 million related to the Cadence Network acquisition, as the previous owners can exercise a right to put their stock back to Ecova in July 2011 or July 2012 if Ecova is not liquidated through either an initial public offering or sale of the business to a third party. These redemption rights were not exercised in July 2011. These redemption rights expire July 31, 2012. Should the previous owners of Cadence Network exercise their redemption rights, Ecova will seek the necessary funding through expansion of its credit facility, a capital request from existing owners, an infusion of capital from potential new investors or a combination of these sources.

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**Off-Balance Sheet Arrangements**

As of March 31, 2012, we had \$20.1 million in letters of credit outstanding under our \$400.0 million committed line of credit, a decrease from \$29.0 million as of December 31, 2011.

**Pension Plan**

As of March 31, 2012, our pension plan had assets with a fair value that was less than the benefit obligation under the plan. We contributed \$26 million to the pension plan in 2011. We expect to contribute a total of \$176 million (or \$44 million per year) to the pension plan in the period 2012 through 2015. In the first quarter of 2012, we contributed \$14.7 million to the pension plan. The final determination of pension plan contributions for future periods is subject to multiple variables, most of which are beyond our control, including further changes to the fair value of pension plan assets and changes in actuarial assumptions (in particular the discount rate used in determining the benefit obligation).

**Credit Ratings**

Our access to capital markets and our cost of capital are directly affected by our credit ratings. In addition, many of our contracts for the purchase and sale of energy commodities contain terms dependent upon our credit ratings. See Credit and Nonperformance Risk and Note 5 of the Notes to Condensed Consolidated Financial Statements. The following table summarizes our credit ratings as of May 4, 2012:

	Standard & Poor's (1)	Moody's (2)
Corporate/Issuer rating	BBB	Baa2
Senior secured debt	A-	A3
Senior unsecured debt	BBB	Baa2

(1) Standard & Poor's lowest level of investment grade credit rating is BBB-.

(2) Moody's lowest level of investment grade credit rating is Baa3.

A security rating is not a recommendation to buy, sell or hold securities. Each security rating is subject to revision or withdrawal at any time by the assigning rating organization. Each security rating agency has its own methodology for assigning ratings, and, accordingly, each rating should be considered in the context of the applicable methodology, independent of all other ratings. The rating agencies provide ratings at the request of Avista Corporation and charge fees for their services.

**Dividends**

The Board of Directors considers the level of dividends on our common stock on a regular basis, taking into account numerous factors including, without limitation:

our results of operations, cash flows and financial condition,

the success of our business strategies, and

general economic and competitive conditions.

Our net income available for dividends is primarily derived from our regulated utility operations. The payment of dividends on common stock is restricted by provisions of certain covenants applicable to preferred stock (when outstanding) contained in our Restated Articles of Incorporation, as amended.

In February 2012, Avista Corp.'s Board of Directors declared a quarterly dividend of \$0.29 per share on the Company's common stock. This was an increase of \$0.015 per share, or 5 percent from the previous quarterly dividend of \$0.275 per share.

### **Contractual Obligations**

Our future contractual obligations have not changed materially from the amounts disclosed in the 2011 Form 10-K, with the following exceptions:

As of March 31, 2012, we had \$37.0 million of borrowings outstanding under our committed line of credit. There were \$61.0 million in borrowings outstanding as of December 31, 2011.

As of March 31, 2012, Ecova had \$60.0 million of borrowings outstanding under its committed line of credit. There were \$35.0 million in borrowings outstanding as of December 31, 2011.

Redeemable noncontrolling interests increased to \$57.6 million as of March 31, 2012 from \$51.8 million as of December 31, 2011.

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**Economic Conditions and Utility Load Growth**

The general economic data, on both national and local levels, contained in this section is based, in part, on independent government and industry publications, reports by market research firms or other independent sources. While we believe that these publications and other sources are reliable, we have not independently verified such data and can make no representation as to its accuracy.

We continue to experience customer growth as the regional economy recovers from the recession. We have three distinct metropolitan areas in our service area: Spokane, Washington, Coeur d'Alene, Idaho and Medford, Oregon; and we are tracking three separate economic indicators: employment change, unemployment rates and foreclosure rates. We have observed mixed results during the economic recovery. The March 2012 employment indicators are positive except for Spokane, unemployment rates are lower in all three areas and foreclosure rates have decreased compared to prior periods. Compared to the U.S. the economy in our service area is broadly weaker than the national average. In 2012, we expect economic growth in our service area to be lower as compared to the U.S.

Employment in our northern Idaho service area is exhibited moderate growth in March 2012 compared to March 2011. Job performance in eastern Washington has yet to show signs of recovery, while our southwestern Oregon service area has stabilized. Non-farm employment growth for March 2012 was 0.7 percent in Medford, Oregon with gains in manufacturing and retail trade offset by declines in local government. We observed an employment decline of 0.4 percent in the Spokane area with gains in manufacturing and business and professional services offset by losses in state government. Employment increased by 5.5 percent in Coeur d'Alene, Idaho and was broadly across all job categories with considerable strength in manufacturing. The U.S. nonfarm sector jobs grew by 1.5 percent in the same twelve-month period.

The unemployment rate went down in March 2012 from the year earlier level in Spokane, Medford, and Coeur d'Alene. In Spokane the rate was 10.6 percent in March 2011 and declined to 9.9 percent in March 2012. In Medford the rate declined from 12.9 percent to 11.7 percent while in Coeur d'Alene the rate went from 11.9 percent to 10.3 percent. The U.S. rate declined from 9.2 percent to 8.4 percent in the same period.

The housing market in our service area has improved when measured by foreclosure rates, with two of our three metropolitan areas better than the national average. The March 2012 national rate was 0.15 percent with a near national average level at 0.14 percent in Jackson County, Oregon. The Spokane housing market was 0.02 percent and Kootenai County, Idaho was 0.05 percent.

**Environmental Issues and Other Contingencies**

We are subject to environmental regulation by federal, state and local authorities. The generation, transmission, distribution, service and storage facilities in which we have ownership interests are designed and operated in compliance with applicable environmental laws. Furthermore, we conduct periodic reviews and audits of pertinent facilities and operations to ensure compliance and to respond to or anticipate emerging environmental issues. The Company's Board of Directors has a committee to oversee environmental issues.

We monitor legislative and regulatory developments at all levels of government for environmental issues, particularly those with the potential to impact the operation and productivity of our generating plants and other assets.

Environmental laws and regulations may:

increase the operating costs of generating plants,

increase the lead time and capital costs for the construction of new generating plants,

require modification of our existing generating plants,

require existing generating plant operations to be curtailed or shut down,

reduce the amount of energy available from our generating plants,

restrict the types of generating plants that can be built or contracted with, and

require construction of specific types of generation plants at higher cost.

Compliance with environmental laws and regulations could result in increases to capital expenditures and operating expenses. We intend to seek recovery of any such costs through the ratemaking process.

*Climate Change and Greenhouse Gas Emission Reduction Initiatives*

Concerns about long-term global climate changes could have a significant effect on our business. Our operations could also be affected by changes in laws and regulations intended to mitigate the risk of or alter global climate changes, including restrictions on the operation of our power generation resources and obligations imposed on the sale of natural gas. Changing temperatures and precipitation, including snowpack conditions, affect the availability and

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timing of streamflows, which impact hydroelectric generation. Extreme weather events could increase service interruptions, outages and maintenance costs. Changing temperatures could also increase or decrease customer demand.

Greenhouse gas (GHG) emission standards could result in significant compliance costs. Such standards could also preclude us from developing, operating or contracting with certain types of generating plants.

We continue to monitor and evaluate the possible adoption of international, national, regional, or state GHG emission legislation and regulations. As the U.S. Congress has not enacted any comprehensive climate change legislation, for the foreseeable future climate change regulations are expected to emerge from the EPA and from individual states. In particular, climate change legislation was passed in the state of Washington, which includes a bill establishing GHG emissions reduction targets and another requiring that regulated sources report GHG emission from facilities that emit more than 10,000 metric tons of GHGs per year.

Although we are actively monitoring developments for climate change policies and restrictions on GHG emissions, it is important to note that we have relatively low GHG emissions as compared to other investor-owned utilities in the U.S. With 60 percent of our electric generation resource mix derived from renewable sources (including hydroelectric, biomass and contracts with wind generation projects) and a majority of our thermal generation fueled with natural gas, plus a commitment to energy efficiency, we are among the lowest carbon-emitting utilities in the nation.

Our Climate Policy Council (an interdisciplinary team of management and other employees) works to:

facilitate internal and external communications regarding climate change issues,

analyze policy impacts, anticipate opportunities and evaluate strategies for Avista Corp., and

develop recommendations on climate related policy positions and action plans.

***National Legislation***

Climate change legislation has been proposed in the U.S. Congress; however, recent actions in the U.S. Congress indicate that climate change legislation is unlikely at this time. We continue to monitor the situation for new developments that could affect our business.

***Recent EPA Initiatives Related to Climate Change***

After a public comment and review period, in December 2009, the EPA issued an endangerment finding regarding GHG emissions from motor vehicles under section 202(a) of the Clean Air Act (CAA). Specifically, the EPA found that the combined emissions of GHG from new motor vehicles and new motor vehicle engines contribute to the GHG pollution which threatens public health and welfare. The EPA's findings are currently being challenged in the U.S. Court of Appeals for the District of Columbia Circuit. On April 1, 2010, the EPA and the Department of Transportation's National Highway Safety Administration announced a joint final rule establishing GHG emission standards for mobile sources. The GHG emission standards for mobile sources became effective on January 2, 2011. The EPA has concluded that the CAA requires the agency to regulate GHG emissions from stationary sources through its preconstruction and operating permit programs on the date when EPA regulations require any source (mobile or stationary) to meet GHG emission limits. In May 2010, the EPA finalized a rule establishing an applicability threshold for regulating GHG emissions from stationary sources through the preconstruction and operating permit programs.

The EPA issued a series of rules on December 23, 2010 to narrow the CAA permitting requirement so that facilities with GHG emissions below the levels set in the tailoring rule do not need permits, as well as to give the EPA authority to issue GHG permits in states that need to revise

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their permitting regulations to cover GHG emissions. On January 2, 2011, rules took effect requiring that permits issued under the CAA for new large stationary sources begin to address GHG emissions, as well as require Best Available Control Technology (BACT) to control these emissions. On July 20, 2011, the EPA finalized a rule that defers, for a period of three years, the GHG permitting requirements for carbon dioxide for utilities, boilers and other industrial facilities using biomass. The EPA's final decision to regulate GHG emissions from stationary sources and to establish applicability thresholds for GHGs has been challenged in the U.S. Court of Appeals for the District of Columbia.

The EPA is planning to issue regulations controlling GHG emissions from electric generating units. According to a previously announced schedule, the EPA was to propose standards for natural gas, oil and coal-fired electric generating units by September 30, 2011, and issue final standards by May 26, 2012. The EPA recently announced that it would not meet this schedule and has not yet provided a new schedule. The EPA had agreed to the original schedule as part of a settlement, as modified, with several states, local governments and environmental organizations that sued the EPA over its failure to update emissions standards for power plants and refineries as required by Section 111



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of the CAA. Section 111 requires the EPA to issue New Source Performance Standards that set emissions limits for new facilities and, under certain circumstances, address emissions from existing facilities. These rules could significantly impact the costs of modifying existing thermal plants as well as building new thermal generation sources. We cannot determine or estimate the costs of compliance with such measures at this time.

In September 2009, the EPA finalized the Mandatory Reporting Rule (MRR) that requires facilities emitting over 25,000 metric tons of GHG a year to report their emissions to the EPA beginning in January 2011 for 2010 emissions. On March 18, 2011, the EPA issued a rule extending the deadline for reporting 2010 GHG emissions data to September 30, 2011. Based on rule applicability criteria, Colstrip, Coyote Springs 2, and the Rathdrum CT recently reported GHGs to the EPA. The rule also required that natural gas distribution system throughput be reported along with the development of a GHG Monitoring Plan. On March 22, 2010, the EPA proposed to further amend its reporting rule to include several new source categories, including reporting of GHG fugitive emissions from electric power transmission and distribution systems, fugitive emissions from natural gas distribution systems, and fugitive emissions from natural gas storage facilities. Reporting for these additional sources for 2011 emissions was required by March 31, 2012.

On March 27, 2012, the EPA proposed a Carbon Pollution Standard for new power plants. The EPA proposed that new fossil-fuel-fired power plants meet an output-based standard of 1,000 pounds of carbon dioxide per megawatt-hour. New power plants that are designed to use coal or petroleum coke would be able to incorporate technology to reduce carbon dioxide emissions to meet the standard, such as carbon capture and storage. For purposes of this rule, fossil-fuel-fired generation units include fossil-fuel-fired boilers, integrated gasification combined cycle units and stationary combined cycle turbine units that generate electricity for sale and are larger than 25 MW; simple cycle turbine units are exempt. The proposal would not apply to existing units including modifications such as changes needed to meet other air pollution standards and new power plant units that have permits and start construction within 12 months of this proposal. We are unable to determine if or to what extent the proposed standard, if adopted, would have on our thermal generating facilities at this time.

***State Activities***

The states of Washington and Oregon have statutory targets to reduce GHG emissions. Washington's targets are intended to reduce GHG emission to 1990 levels by 2020; to 25 percent below 1990 levels by 2035; and to 50 percent below 1990 levels by 2050. Oregon's targets would reduce GHG emissions to 10 percent below 1990 levels by 2020 and 75 percent below 1990 levels by 2050. Both states enacted their targets expecting that they would be met through a combination of renewable energy standards, and assorted complementary policies, such as land-use policies, energy efficiency codes for buildings, renewable fuel standards and vehicle emission standards. However, neither state has yet adopted any comprehensive requirements aimed specifically at achieving these targets.

Washington State's Department of Ecology has adopted regulations to ensure that its State Implementation Plan comports with the requirements of the EPA's regulation of GHG emissions. We will continue to monitor actions by the Department as it may proceed to adopt additional regulations under its CAA authorities. Late in 2011, a Federal District Court ruled that the Department of Ecology must require six refineries located in the state to install reasonably available control technology (RACT) to control and reduce their greenhouse gas emissions. This decision turned, on the meaning of "air contaminate" under Washington law, the United States Supreme Court decision in *Massachusetts v. EPA* (549 U.S. 497 (2007)), and administrative actions were taken by the EPA. The Court's decision could have implications for other industrial emitters of greenhouse gases in the state of Washington, in part because the decision will require the Department of Ecology to determine what measures might constitute RACT. If and how the decision might impact other industries will not be clear until the decision is finalized and any challenges to it have been exhausted.

Washington and Oregon apply a GHG emissions performance standard to electric generation facilities used to serve retail loads in their jurisdictions. The emissions performance standard prevents utilities from constructing or purchasing generation facilities, or entering into power purchase agreements of five years or longer duration to purchase energy produced by plants that have emission levels higher than 1,100 pounds of GHG per MWh. The Department of Commerce has commenced a process that is expected to result in the adoption of a lower emissions performance standard this year (2012); a new standard will be applicable until at least 2017.

Initiative Measure 937 (I-937), the Energy Independence Act, was passed into law through the 2006 General Election in Washington. I-937 requires investor-owned, cooperative, and government-owned electric utilities with over 25,000 customers to acquire qualified renewable energy

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resources and/or renewable energy credits in incremental amounts until those resources or credits equal 15 percent of the utility's total retail load in 2020. I-937 also requires these utilities to meet biennial energy conservation targets, the first of which must be met in 2012. Furthermore, by January 1, 2012, electric utilities subject to I-937's mandates were required to acquire enough qualified incremental renewable energy and/or renewable energy credits to meet 3 percent of their load. This renewable energy standard increases to 9

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percent in 2016. Failure to comply with renewable energy and energy efficiency standards could result in penalties of \$50 per MWh or greater being assessed against a utility for each MWh it is deficient in meeting a standard. A utility would be deemed to comply with the renewable energy standard if it invests at least 4 percent of its total annual retail revenue requirement on the incremental costs of renewable energy resources and/or renewable energy credits. As noted in the following section, we have taken the steps necessary to meet the requirements of I-937. In 2012, the Governor signed into law Senate Bill 5575, which amended I-937 to define our Kettle Falls Generating Station and certain other biomass energy facilities which commenced operation before March 31, 1999, as resources that may be used to meet the renewable energy standards beginning in 2016.

***Wind Power Purchase Agreement***

In June 2011, we entered into a 30-year power purchase agreement (PPA) with Palouse Wind, LLC (Palouse Wind), an affiliate of First Wind Holdings, LLC. Under the PPA, we will acquire all of the power and renewable attributes produced by a wind project being developed by Palouse Wind in Whitman County, Washington. The wind project is expected to have a nameplate capacity of approximately 105 MW and produce approximately 40 aMW with deliveries beginning by the end of 2012. We decided to enter into this PPA due, in part, to market changes reducing the cost of renewable resource projects. This was due, in part, to tax incentives for the construction of renewable resource projects that remain in effect through 2012. We acquired the development rights for a separate wind generation site near Reardan, Washington in 2008 and continue to study that site in preparation for later development. We plan to meet the state of Washington's renewable energy standards until 2016 with a combination of qualified upgrades at our existing hydroelectric generation plants. The power purchased from Palouse Wind will help to meet our Washington renewable energy requirements beginning in 2016, as well as provide a new energy resource to serve our system retail load requirements. Under the PPA, we have the option to purchase the wind project each year following the 10<sup>th</sup> anniversary of the commercial operation date at a price determined under the contract.

***Clean Air Act***

We must comply with the requirements under the Clean Air Act (CAA) in operating our thermal generating plants. The CAA currently requires a Title V operating permit for Colstrip (which is in the process of being renewed), Coyote Springs 2 (which will expire in 2013), the Kettle Falls GS (which will be renewed in 2012), and the Rathdrum CT (which will expire in 2016). Boulder Park and the Northeast CT currently require only minor source operating permits based on their limited operation and emissions. The CAA also requires Acid Rain Program monitoring, reporting and emissions trading for Colstrip, Coyote Springs 2 and the Rathdrum CT. We continue to monitor legislative and regulatory developments for several programs within the CAA such as the National Ambient Air Quality Standards (NAAQS), New Source Performance Standards and the National Emission Standards for Hazardous Air Pollutants (NESHAPs) or Maximum Achievable Control Technology (MACT).

***Montana mercury regulation and the EPA's Mercury Air Toxic Standards (MATS)***

In 2006, the Montana Department of Environmental Quality (Montana DEQ) adopted final rules for the control of mercury emissions from coal-fired plants that impose strict emission limitations beginning in 2010. Colstrip installed and is successfully operating a mercury emission control system which meets the Montana mercury regulation.

The EPA finalized the MATS (formerly known as the Utility MACT) on December 16, 2011 to control hazardous air pollutants including mercury from coal and oil-fired power plants. The final version of the rule contains a mercury standard that is less stringent than the Montana mercury regulation; therefore, Colstrip's existing emission control system should be sufficient to meet mercury compliance. For the remaining portion of the rule that specifically addresses Air Toxics (including metals and acid gases), the joint owners are currently evaluating what type of new emission control systems may be needed for MATS compliance in 2015. We are unable to determine to what extent or if there will be any material impacts to Colstrip at this time.

***National Ambient Air Quality Standards (NAAQS)***

We continue to monitor legislative and regulatory developments at both the state and national levels for potential operating limitations that may result from updates to the NAAQS. The CAA requires regular updates which have been recently court mandated to occur in June 2013 for

nitrogen dioxide, ozone and particulate matter. We have thermal power plants in Washington, Idaho, Montana and Oregon. Since the EPA has designated most of the western states in which we operate as attainment areas, we do not anticipate any material impacts on our thermal plants from the required updates of these new standards at this time.

***Regional Haze Program***

The United States Congress addressed regional visibility in the 1990 CAA amendments and the EPA published the final Regional Haze regulations in 2005. The EPA's regulations set a national goal of eliminating man-made visibility degradation in Class I areas by the year 2064. The states were expected to take actions through State Implementation Plans (SIPs) to make reasonable progress through 10-year plans, including application of Best Available Retrofit Technology (BART) requirements. In 2009, the EPA announced that many states had failed to submit the required SIPs by the 2007 deadline. In 2011, environmental groups sued the EPA for inaction which resulted in court ordered deadlines for a Montana Federal Implementation Plan (FIP) in July 2012.

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BART is a retrofit program applied to large emission sources, including electric generating units built between 1962 and 1977. In February 2007, Colstrip was notified by the EPA that Colstrip Units 1 & 2 (of which we are not an owner) were determined to be subject to the EPA's BART requirements. In November 2010, the EPA issued a request for additional reasonable progress information for Colstrip Units 3 & 4 (of which we are a 15 percent owner). The owners of Colstrip Units 3 & 4 have submitted the requested information and await the EPA's upcoming FIP proposal, which will include the EPA's determination of BART for Colstrip Units 3 & 4. On March 21, 2012, the EPA released a proposed Federal Implementation Plan (FIP) for Montana. The proposal includes emission limitations and pollution controls for Colstrip Units 1 & 2. Colstrip Units 3 & 4 are not currently affected, but would be evaluated for reasonable progress at the next review period in approximately five years. We will continue to evaluate this proposal for any material impacts to Colstrip Units 3 & 4. The FIP is expected to be finalized in July 2012.

***Coal Ash Management/Disposal***

Currently, coal combustion byproducts (CCBs) are not regulated by the EPA as a hazardous waste. Under a proposed rule issued in 2010, the EPA is reconsidering the classification of CCBs under the Resource Conservation and Recovery Act (RCRA). The draft rules included two options: to require management of CCBs as a hazardous waste under Subtitle C of the RCRA; or to regulate coal ash under Subtitle D, for non-hazardous solid wastes, with possible special waste requirements. Should the EPA determine to regulate CCBs as a hazardous waste under the RCRA, such action could have a significant impact on future operations of Colstrip.

***Fisheries***

A number of species of fish in the Northwest, including the Snake River sockeye salmon and fall chinook salmon, the Kootenai River white sturgeon, the upper Columbia River steelhead, the upper Columbia River spring chinook salmon and the bull trout, are listed as threatened or endangered under the Federal Endangered Species Act. Efforts to protect these and other species have not directly impacted generation levels at any of our hydroelectric facilities. We purchase power under long-term contracts with certain PUDs with hydroelectric generation projects on the Columbia River that are directly impacted by ongoing mitigation measures for salmon and steelhead. The reduction in generation at these projects is relatively minor, resulting in minimal economic impact on our operations at this time. We cannot predict the economic costs to us resulting from future mitigation measures. We received a 45-year FERC operating license for Cabinet Gorge and Noxon Rapids in March 2001 that incorporates a comprehensive settlement agreement. The restoration of native salmonid fish, including bull trout, is a key part of the agreement. The result is a collaborative native salmonid restoration program with the U.S. Fish and Wildlife Service, Native American tribes and the states of Idaho and Montana on the lower Clark Fork River, consistent with requirements of the FERC license. The U.S. Fish & Wildlife Service issued an updated Critical Habitat Designation for bull trout in 2010 that includes the lower Clark Fork River, as well as portions of the Coeur d'Alene basin within our Spokane River Project area, and is currently developing a final Bull Trout Recovery Plan under the ESA. Issues related to these activities are expected to be worked out through the ongoing collaborative effort of our Clark Fork and Spokane River FERC licenses. See *Hydroelectric Licensing* and *Fish Passage at Cabinet Gorge and Noxon Rapids* in Note 11 of the Notes to Condensed Consolidated Financial Statements for further information.

***Western Power Market Issues***

The FERC continues to conduct proceedings and investigations related to market controls within the western United States that include proposals by certain parties to impose refunds, and some of the FERC's decisions have been appealed in Federal Courts. Certain parties have asserted claims for significant refunds from us, which could result in liabilities for refunding revenues recognized in prior periods. We have joined other parties in opposing these proposals. We believe that we have adequate reserves established for refunds that may be ordered. The refund proceedings provide that any refunds would be offset against unpaid energy debts due to the same party. As of March 31, 2012, our accounts receivable outstanding related to defaulting parties in California were fully offset by reserves for uncollected amounts and funds collected from defaulting parties. See *California Refund Proceeding* and *Pacific Northwest Refund Proceeding* in Note 11 of the Notes to Condensed Consolidated Financial Statements for further information on the refund proceedings.

***Other***

For other environmental issues and other contingencies see Note 11 of the Notes to Condensed Consolidated Financial Statements.



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Our primary market risk exposures are:

Commodity prices for electric power and natural gas

Credit related to the wholesale energy market

Interest rates on long-term and short-term debt

Foreign exchange rates between the U.S. dollar and the Canadian dollar

***Commodity Price Risk***

Our qualitative commodity price risk disclosures have not materially changed during the three months ended March 31, 2012. Please refer to the 2011 Form 10-K. The following table presents energy commodity derivative fair values as a net asset or (liability) as of March 31, 2012 that are expected to settle in each respective year (dollars in thousands):

Year	Purchases				Sales			
	Electric Derivatives		Gas Derivatives		Electric Derivatives		Gas Derivatives	
	Physical	Financial	Physical	Financial	Physical	Financial	Physical	Financial
2012	\$ (8,907)	\$ (18,658)	\$ (27,401)	\$ (5,295)	\$ 2,650	\$ 5,166	\$ 387	\$ 11
2013	(3,862)	(2,259)	(20,629)	(6,895)	63	8,123	(838)	(153)
2014	(2,506)		(6,986)	(3,021)	(90)	1,025	(904)	(6)
2015	(2,175)		(1,975)	(196)	(118)			
2016	(2,245)		(364)	68	(136)			
Thereafter	(5,158)				(573)			

***Credit Risk***

Our credit risk has not materially changed during the three months ended March 31, 2012. Please refer to the 2011 Form 10-K.

***Risk Management for Energy Resources***

We use a variety of techniques to manage risks for energy resources and wholesale energy market activities. We have an energy resources risk policy and control procedures to manage these risks, both qualitative and quantitative. Please refer to the 2011 Form 10-K for discussion of risk management policies and procedures.

***Interest Rate Risk***

Our qualitative interest rate risk disclosures have not materially changed during the three months ended March 31, 2012. Please refer to the 2011 Form 10-K.

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As of March 31, 2012, we had outstanding interest rate swap agreements with a total notional amount of \$75.0 million and a mandatory cash settlement date of July 2012. We also have interest rate swap agreements with a notional amount of \$85.0 million and a mandatory cash settlement date of June 2013.

As of March 31, 2012, we had a current derivative liability of \$9.2 million and a long-term derivative asset of \$5.1 million, with an offsetting regulatory asset on the Condensed Consolidated Balance Sheets in accordance with regulatory accounting practices. Upon settlement of the interest rate swaps, the regulatory asset or liability (included as part of long-term debt) will be amortized as a component of interest expense over the life of the forecasted interest payments.

### ***Foreign Currency Risk***

Our qualitative foreign currency risk disclosures have not materially changed during the three months ended March 31, 2012. Please refer to the 2011 Form 10-K. As of March 31, 2012, we had a current derivative liability for foreign currency hedges of less than \$0.1 million included in other current liabilities on the Condensed Consolidated Balance Sheet. As of March 31, 2012, we had entered into 31 Canadian currency forward contracts with a notional amount of \$4.3 million (\$4.2 million Canadian).

Further information for derivatives and fair values is disclosed at Note 5 of the Notes to Condensed Consolidated Financial Statements and Note 9 of the Notes to Condensed Consolidated Financial Statements.

### **Item 4. Controls and Procedures**

The Company has disclosure controls and procedures (as defined in Rules 13a-15(e) and 15d-15(e) under the Securities Exchange Act of 1934, as amended) to ensure that information required to be disclosed in the reports it files or submits under the Act is recorded, processed, summarized and reported on a timely basis. Disclosure controls and procedures include, without limitation, controls and procedures designed to ensure that information required to be



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disclosed by the Company in the reports that it files or submits under the Act is accumulated and communicated to the Company's management, including its principal executive and principal financial officers as appropriate to allow timely decisions regarding required disclosure. Under the supervision and with the participation of the Company's management, including the Company's principal executive officer and principal financial officer, the Company has evaluated its disclosure controls and procedures as of the end of the period covered by this report. There are inherent limitations to the effectiveness of any system of disclosure controls and procedures, including the possibility of human error and the circumvention or overriding of the controls and procedures. Accordingly, even effective disclosure controls and procedures can only provide reasonable assurance of achieving their control objectives. Disclosure controls and procedures are designed to provide reasonable assurance of achieving their objectives. Based upon the Company's evaluation, the Company's principal executive officer and principal financial officer have concluded that the Company's disclosure controls and procedures are effective at a reasonable assurance level as of March 31, 2012.

There have been no changes in the Company's internal control over financial reporting that occurred during the first quarter of 2012 that have materially affected, or are reasonably likely to materially affect, the Company's internal control over financial reporting.

**Part II. Other Information****Item 1. Legal Proceedings**

See Note 11 of the Notes to Condensed Consolidated Financial Statements in Part I. Financial Information Item 1. Condensed Consolidated Financial Statements.

**Item 1A. Risk Factors**

Please refer to the 2011 Form 10-K for disclosure of risk factors that could have a significant impact on our results of operations, financial condition or cash flows and could cause actual results or outcomes to differ materially from those discussed in our reports filed with the Securities and Exchange Commission (including this Quarterly Report on Form 10-Q), and elsewhere. These risk factors have not materially changed from the disclosures provided in the 2011 Form 10-K. In addition to these risk factors, please also see Forward-Looking Statements for additional factors which could have a significant impact on our operations, results of operations, financial condition or cash flows and could cause actual results to differ materially from those anticipated in such statements.

**Item 4. Mine Safety Disclosures**

Not applicable.

**Item 6. Exhibits**

- 10.1 Ecova, Inc. (formerly known as Advantage IQ, Inc.) Second Amended and Restated 1997 Stock Plan
- 12 Computation of ratio of earnings to fixed charges\*
- 15 Letter Re: Unaudited Interim Financial Information\*
- 31.1 Certification of Chief Executive Officer (Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002)\*
- 31.2 Certification of Chief Financial Officer (Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002)\*
- 32 Certification of Corporate Officers (Furnished Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002)\*\*

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101 The following financial information from the Quarterly Report on Form 10 Q for the period ended March 31, 2012, formatted in XBRL (Extensible Business Reporting Language) and furnished electronically herewith: (i) the Condensed Consolidated Statements of Income; (ii) Condensed Consolidated Statements of Comprehensive Income; (iii) the Condensed Consolidated Balance Sheets; (iv) the Condensed Consolidated Statements of Cash Flows; (v) the Condensed Consolidated Statements of Equity and Redeemable Noncontrolling Interests; and (vi) the Notes to Condensed Consolidated Financial Statements.\*\*

\* Filed herewith.

\*\* Furnished herewith.

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*AVISTA CORPORATION*

SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

AVISTA CORPORATION  
(Registrant)

Date: May 4, 2012

/s/ Mark T. Thies  
Mark T. Thies  
Senior Vice President and  
Chief Financial Officer  
(Principal Financial Officer)