

BankUnited, Inc.  
Form 10-Q  
November 06, 2018

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

FORM 10-Q

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended September 30, 2018

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission File Number: 001-35039

BankUnited, Inc.

(Exact name of registrant as specified in its charter)

Delaware 27-0162450

(State or other jurisdiction (I.R.S. Employer of incorporation or organization) Identification No.)

14817 Oak Lane, Miami Lakes, FL 33016

(Address of principal executive offices) (Zip Code)

Registrant's telephone number, including area code: (305) 569-2000

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer  Accelerated filer

Non-accelerated filer  Smaller reporting company

Emerging growth company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  No

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date.

Class

November 2, 2018

Common Stock, \$0.01 Par Value 103,066,802

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BANKUNITED, INC.  
 Form 10-Q  
 For the Quarter Ended September 30, 2018  
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GLOSSARY OF DEFINED TERMS

The following acronyms and terms may be used throughout this Form 10-Q, including the consolidated financial statements and related notes.

ACI	Loans acquired with evidence of deterioration in credit quality since origination (Acquired Credit Impaired)
AFS	Available for sale
ALCO	Asset/Liability Committee
ALLL	Allowance for loan and lease losses
AOCI	Accumulated other comprehensive income
ARM	Adjustable rate mortgage
ASC	Accounting Standards Codification
ASU	Accounting Standards Update
BKU	BankUnited, Inc.
BankUnited	BankUnited, National Association
The Bank	BankUnited, National Association
Bridge	Bridge Funding Group, Inc.
Buyout loans	FHA and VA insured mortgages from third party servicers who have exercised their right to purchase these loans out of GNMA securitizations
CET1	Common Equity Tier 1 capital
CECL	Current expected credit loss
CME	Chicago Mercantile Exchange
CMOs	Collateralized mortgage obligations
Commercial Shared-Loss Agreement	A commercial and other loans shared-loss agreement entered into with the FDIC in connection with the FSB Acquisition
Covered assets	Assets covered under the Loss Sharing Agreements
Covered loans	Loans covered under the Loss Sharing Agreements
EVE	Economic value of equity
FASB	Financial Accounting Standards Board
FDIA	Federal Deposit Insurance Act
FDIC	Federal Deposit Insurance Corporation
FHLB	Federal Home Loan Bank
FHA loan	Loan guaranteed by the Federal Housing Administration
FICO	Fair Isaac Corporation (credit score)
FNMA	Federal National Mortgage Association
FRB	Federal Reserve Bank
FSB Acquisition	Acquisition of substantially all of the assets and assumption of all of the non-brokered deposits and substantially all of the other liabilities of BankUnited, FSB from the FDIC on May 21, 2009
GAAP	U.S. generally accepted accounting principles
GDP	Gross Domestic Product
GNMA	Government National Mortgage Association
HTM	Held to maturity
IPO	Initial public offering
ISDA	International Swaps and Derivatives Association
LIBOR	London InterBank Offered Rate
Loss Sharing Agreements	Two loss sharing agreements entered into with the FDIC in connection with the FSB Acquisition



LTV	Loan-to-value
MBS	Mortgage-backed securities
MSA	Metropolitan Statistical Area
MSRs	Mortgage servicing rights
Non-ACI	Loans acquired without evidence of deterioration in credit quality since origination
Non-Covered Loans	Loans other than those covered under the Loss Sharing Agreements
NYTLC	New York City Taxi and Limousine Commission
OCI	Other comprehensive income
OCC	Office of the Comptroller of the Currency
OREO	Other real estate owned
OTTI	Other-than-temporary impairment
PSU	Performance Share Unit
Pinnacle	Pinnacle Public Finance, Inc.
RSU	Restricted Share Unit
SBA	U.S. Small Business Administration
SBF	Small Business Finance Unit
SEC	Securities and Exchange Commission
Single Family Shared-Loss Agreement	A single-family loan shared-loss agreement entered into with the FDIC in connection with the FSB Acquisition
TCJA	The Tax Cuts and Jobs Act of 2017
TDR	Troubled-debt restructuring
UPB	Unpaid principal balance
VA loan	Loan guaranteed by the U.S. Department of Veterans Affairs

## PART I - FINANCIAL INFORMATION

## Item 1. Financial Statements and Supplementary Data

## BANKUNITED, INC. AND SUBSIDIARIES

## CONSOLIDATED BALANCE SHEETS - UNAUDITED

(In thousands, except share and per share data)

	September 30, 2018	December 31, 2017
<b>ASSETS</b>		
Cash and due from banks:		
Non-interest bearing	\$ 11,644	\$ 35,246
Interest bearing	268,155	159,336
Cash and cash equivalents	279,799	194,582
Investment securities (including securities recorded at fair value of \$7,217,403 and \$6,680,832)	7,227,403	6,690,832
Non-marketable equity securities	273,427	265,989
Loans held for sale	37,179	34,097
Loans (including covered loans of \$359,767 and \$503,118)	21,919,171	21,416,504
Allowance for loan and lease losses	(124,740)	(144,795)
Loans, net	21,794,431	21,271,709
FDIC indemnification asset	152,517	295,635
Bank owned life insurance	262,987	252,462
Equipment under operating lease, net	661,677	599,502
Goodwill and other intangible assets	77,729	77,796
Other assets	746,487	664,382
<b>Total assets</b>	<b>\$ 31,513,636</b>	<b>\$ 30,346,986</b>
<b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>		
<b>Liabilities:</b>		
<b>Demand deposits:</b>		
Non-interest bearing	\$ 3,413,610	\$ 3,071,032
Interest bearing	1,587,812	1,757,581
Savings and money market	10,588,075	10,715,024
Time	6,715,793	6,334,842
<b>Total deposits</b>	<b>22,305,290</b>	<b>21,878,479</b>
Federal funds purchased	175,000	—
Federal Home Loan Bank advances	4,946,000	4,771,000
Notes and other borrowings	402,780	402,830
Other liabilities	609,678	268,615
<b>Total liabilities</b>	<b>28,438,748</b>	<b>27,320,924</b>
<b>Commitments and contingencies</b>		
<b>Stockholders' equity:</b>		
Common stock, par value \$0.01 per share, 400,000,000 shares authorized; 103,793,325 and 106,848,185 shares issued and outstanding	1,037	1,068
Paid-in capital	1,364,864	1,498,227
Retained earnings	1,667,092	1,471,781
Accumulated other comprehensive income	41,895	54,986
<b>Total stockholders' equity</b>	<b>3,074,888</b>	<b>3,026,062</b>

Total liabilities and stockholders' equity	\$31,513,636	\$30,346,986
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The accompanying notes are an integral part of these consolidated financial statements.

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BANKUNITED, INC. AND SUBSIDIARIES  
CONSOLIDATED STATEMENTS OF INCOME - UNAUDITED  
(In thousands, except per share data)

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2018	2017	2018	2017
Interest income:				
Loans	\$293,543	\$253,815	\$855,807	\$739,586
Investment securities	59,319	51,851	165,396	141,624
Other	4,855	3,777	13,145	10,606
Total interest income	357,717	309,443	1,034,348	891,816
Interest expense:				
Deposits	75,257	45,919	196,916	120,161
Borrowings	30,492	22,260	82,392	60,209
Total interest expense	105,749	68,179	279,308	180,370
Net interest income before provision for loan losses	251,968	241,264	755,040	711,446
Provision for (recovery of) loan losses (including (\$50), \$261, \$517 and \$2,693 for covered loans)	1,200	37,854	13,342	63,573
Net interest income after provision for loan losses	250,768	203,410	741,698	647,873
Non-interest income:				
Income from resolution of covered assets, net	3,134	6,400	10,689	22,066
Net gain (loss) on FDIC indemnification	3,090	(4,838)	(1,925)	(14,174)
Deposit service charges and fees	3,677	3,251	10,674	9,706
Gain (loss) on sale of loans, net (including \$5,037, \$0, \$4,739 and \$(1,582) related to covered loans)	8,691	2,447	12,960	6,601
Gain on investment securities, net	432	26,931	2,938	29,194
Lease financing	14,091	13,287	45,685	40,067
Other non-interest income	5,620	5,848	17,673	17,903
Total non-interest income	38,735	53,326	98,694	111,363
Non-interest expense:				
Employee compensation and benefits	65,612	58,327	198,185	178,386
Occupancy and equipment	18,887	18,829	56,704	56,689
Amortization of FDIC indemnification asset	48,255	45,225	132,852	135,351
Deposit insurance expense	5,375	5,764	14,810	16,827
Professional fees	5,240	2,748	10,772	12,573
Telecommunications and data processing	4,187	3,452	11,772	10,481
Depreciation of equipment under operating lease	9,870	8,905	28,662	25,655
Other non-interest expense	13,372	13,455	40,105	37,735
Total non-interest expense	170,798	156,705	493,862	473,697
Income before income taxes	118,705	100,031	346,530	285,539
Provision for income taxes	21,377	32,252	74,067	89,060
Net income	\$97,328	\$67,779	\$272,463	\$196,479
Earnings per common share, basic	\$0.90	\$0.62	\$2.50	\$1.79
Earnings per common share, diluted	\$0.90	\$0.62	\$2.49	\$1.79
Cash dividends declared per common share	\$0.21	\$0.21	\$0.63	\$0.63

The accompanying notes are an integral part of these consolidated financial statements.

BANKUNITED, INC. AND SUBSIDIARIES  
 CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME - UNAUDITED  
 (In thousands)

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2018	2017	2018	2017
Net income	\$97,328	\$67,779	\$272,463	\$196,479
Other comprehensive income (loss), net of tax:				
Unrealized gains on investment securities available for sale:				
Net unrealized holding gain (loss) arising during the period	(18,147 )	8,557	(58,577 )	32,826
Reclassification adjustment for net securities gains realized in income	(382 )	(16,293 )	(2,974 )	(17,662 )
Net change in unrealized gains on securities available for sale	(18,529 )	(7,736 )	(61,551 )	15,164
Unrealized gains on derivative instruments:				
Net unrealized holding gain (loss) arising during the period	10,536	(170 )	40,175	(8,337 )
Reclassification adjustment for net (gains) losses realized in income	(772 )	1,210	(617 )	4,515
Net change in unrealized gains on derivative instruments	9,764	1,040	39,558	(3,822 )
Other comprehensive income (loss)	(8,765 )	(6,696 )	(21,993 )	11,342
Comprehensive income	\$88,563	\$61,083	\$250,470	\$207,821

The accompanying notes are an integral part of these consolidated financial statements.

BANKUNITED, INC. AND SUBSIDIARIES  
CONSOLIDATED STATEMENTS OF CASH FLOWS - UNAUDITED  
(In thousands)

	Nine Months Ended September 30,	
	2018	2017
Cash flows from operating activities:		
Net income	\$272,463	\$196,479
Adjustments to reconcile net income to net cash provided by operating activities:		
Amortization and accretion, net	(97,064 )	(71,111 )
Provision for loan losses	13,342	63,573
Income from resolution of covered assets, net	(10,689 )	(22,066 )
Net loss on FDIC indemnification	1,925	14,174
Gain on sale of loans, net	(12,960 )	(6,601 )
Gain on investment securities, net	(2,938 )	(29,194 )
Equity based compensation	18,045	14,337
Depreciation and amortization	51,472	45,204
Deferred income taxes	60,071	31,625
Proceeds from sale of loans held for sale	182,330	126,778
Loans originated for sale, net of repayments	(125,509 )	(109,588 )
Other:		
(Increase) decrease in other assets	(77,393 )	11,096
Increase (decrease) in other liabilities	130,827	(33,546 )
Net cash provided by operating activities	403,922	231,160
Cash flows from investing activities:		
Purchase of investment securities	(2,557,757 )	(2,355,872 )
Proceeds from repayments and calls of investment securities	1,134,995	861,618
Proceeds from sale of investment securities	938,555	827,353
Purchase of non-marketable equity securities	(235,876 )	(185,718 )
Proceeds from redemption of non-marketable equity securities	228,438	199,751
Purchases of loans	(913,840 )	(949,294 )
Loan originations, repayments and resolutions, net	320,550	(192,075 )
Proceeds from sale of loans, net	250,769	98,404
Proceeds from sale of equipment under operating lease	50,902	3,173
Acquisition of equipment under operating lease	(137,305 )	(77,121 )
Other investing activities	(16,548 )	(14,950 )
Net cash used in investing activities	(937,117 )	(1,784,731 )

(Continued)

The accompanying notes are an integral part of these consolidated financial statements.

BANKUNITED, INC. AND SUBSIDIARIES  
CONSOLIDATED STATEMENTS OF CASH FLOWS (Continued)  
(In thousands)

	Nine Months Ended September 30,	
	2018	2017
Cash flows from financing activities:		
Net increase in deposits	426,811	1,732,354
Net increase in federal funds purchased	175,000	—
Additions to Federal Home Loan Bank advances	3,847,000	3,921,000
Repayments of Federal Home Loan Bank advances	(3,672,000)	(4,290,000)
Dividends paid	(68,911 )	(68,583 )
Exercise of stock options	7,727	61,519
Repurchase of common stock	(150,000 )	—
Other financing activities	52,785	41,569
Net cash provided by financing activities	618,412	1,397,859
Net increase (decrease) in cash and cash equivalents	85,217	(155,712 )
Cash and cash equivalents, beginning of period	194,582	448,313
Cash and cash equivalents, end of period	\$279,799	\$292,601
Supplemental disclosure of cash flow information:		
Interest paid	\$269,520	\$169,759
Income taxes paid, net	\$21,031	\$46,320
Supplemental schedule of non-cash investing and financing activities:		
Transfers from loans to other real estate owned and other repossessed assets	\$9,411	\$6,738
Transfers from loans to loans held for sale	\$54,322	\$1,971
Dividends declared, not paid	\$22,394	\$23,045
Unsettled purchases of investment securities	\$146,503	\$107,500

The accompanying notes are an integral part of these consolidated financial statements.

BANKUNITED, INC. AND SUBSIDIARIES  
CONSOLIDATED STATEMENTS OF STOCKHOLDERS' EQUITY - UNAUDITED  
(In thousands, except share data)

	Common Shares Outstanding	Common Stock	Paid-in Capital	Retained Earnings	Accumulated Other Comprehensive Income	Total Stockholders' Equity
Balance at June 30, 2018	106,241,116	\$ 1,062	\$ 1,455,554	\$ 1,592,157	\$ 50,660	\$ 3,099,433
Comprehensive income	—	—	—	97,328	(8,765 )	88,563
Dividends	—	—	—	(22,393 )	—	(22,393 )
Equity based compensation	11,857	—	5,067	—	—	5,067
Forfeiture of unvested shares and shares surrendered for tax withholding obligations	(27,999 )	—	(181 )	—	—	(181 )
Repurchase of common stock	(2,431,649 )	(25 )	(95,576 )	—	—	(95,601 )
Balance at September 30, 2018	103,793,325	\$ 1,037	\$ 1,364,864	\$ 1,667,092	\$ 41,895	\$ 3,074,888
Balance at June 30, 2017	106,800,972	\$ 1,068	\$ 1,488,159	\$ 1,032,308	\$ 59,285	\$ 2,580,820
Comprehensive income	—	—	—	67,779	(6,696 )	61,083
Dividends	—	—	—	(23,045 )	—	(23,045 )
Equity based compensation	26,307	—	4,723	—	—	4,723
Forfeiture of unvested shares and shares surrendered for tax withholding obligations	(5,377 )	—	(92 )	—	—	(92 )
Balance at September 30, 2017	106,821,902	\$ 1,068	\$ 1,492,790	\$ 1,077,042	\$ 52,589	\$ 2,623,489
Balance at December 31, 2017	106,848,185	\$ 1,068	\$ 1,498,227	\$ 1,471,781	\$ 54,986	\$ 3,026,062
Cumulative effect of adoption of new accounting standards	—	—	—	(8,902 )	8,902	—
Comprehensive income	—	—	—	272,463	(21,993 )	250,470
Dividends	—	—	—	(68,250 )	—	(68,250 )
Equity based compensation	666,277	6	15,403	—	—	15,409
Forfeiture of unvested shares and shares surrendered for tax withholding obligations	(235,719 )	(2 )	(6,528 )	—	—	(6,530 )
Exercise of stock options	291,689	3	7,724	—	—	7,727
Repurchase of common stock	(3,777,107 )	(38 )	(149,962 )	—	—	(150,000 )
Balance at September 30, 2018	103,793,325	\$ 1,037	\$ 1,364,864	\$ 1,667,092	\$ 41,895	\$ 3,074,888
Balance at December 31, 2016	104,166,945	\$ 1,042	\$ 1,426,459	\$ 949,681	\$ 41,247	\$ 2,418,429
Comprehensive income	—	—	—	196,479	11,342	207,821
Dividends	—	—	—	(69,118 )	—	(69,118 )
Equity based compensation	618,306	6	12,103	—	—	12,109
Forfeiture of unvested shares and shares surrendered for tax withholding obligations	(267,457 )	(3 )	(7,268 )	—	—	(7,271 )

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Exercise of stock options	2,304,108	23	61,496	—	—	61,519
Balance at September 30, 2017	106,821,902	\$ 1,068	\$ 1,492,790	\$ 1,077,042	\$ 52,589	\$ 2,623,489

The accompanying notes are an integral part of these consolidated financial statements.

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BANKUNITED, INC. AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - UNAUDITED

September 30, 2018

Note 1 Basis of Presentation and Summary of Significant Accounting Policies

BankUnited, Inc. is a national bank holding company with one wholly-owned subsidiary, BankUnited, collectively, the Company. BankUnited, a national banking association headquartered in Miami Lakes, Florida, provides a full range of banking and related services to individual and corporate customers through 86 banking centers located in 15 Florida counties and 5 banking centers located in the New York metropolitan area at September 30, 2018. The Bank also offers certain commercial lending and deposit products through national platforms.

In connection with the FSB Acquisition, BankUnited entered into two loss sharing agreements with the FDIC. The Loss Sharing Agreements consisted of the Single Family Shared-Loss Agreement and the Commercial Shared-Loss Agreement. Assets covered by the Loss Sharing Agreements are referred to as covered assets or, in certain cases, covered loans. The Single Family Shared-Loss Agreement provides for FDIC loss sharing and the Bank's reimbursement for recoveries to the FDIC through May 21, 2019 for single family residential loans and OREO. Loss sharing under the Commercial Shared-Loss Agreement terminated on May 21, 2014. The Commercial Shared-Loss Agreement continued to provide for the Bank's reimbursement of recoveries to the FDIC through June 30, 2017 for all other covered assets, including commercial real estate, commercial and industrial and consumer loans, certain investment securities and commercial OREO. Pursuant to the terms of the Loss Sharing Agreements, the covered assets are subject to a stated loss threshold whereby the FDIC will reimburse BankUnited for 80% of losses related to the covered assets up to \$4.0 billion and 95% of losses in excess of this amount, beginning with the first dollar of loss incurred.

The accompanying unaudited consolidated financial statements have been prepared in accordance with generally accepted accounting principles for interim financial information and the instructions to Form 10-Q and Article 10 of Regulation S-X of the SEC. Accordingly, these do not include all of the information and footnotes required for a fair presentation of financial position, results of operations and cash flows in conformity with GAAP and should be read in conjunction with the Company's consolidated financial statements and the notes thereto appearing in BKU's Annual Report on Form 10-K for the year ended December 31, 2017 filed with the SEC. In the opinion of management, all adjustments, consisting of normal recurring adjustments, considered necessary for a fair presentation have been included. Operating results for the three and nine months ended September 30, 2018 are not necessarily indicative of the results that may be expected in future periods.

Certain amounts presented for prior periods have been reclassified to conform to the current period presentation.

Accounting Estimates

In preparing the consolidated financial statements, management is required to make estimates and assumptions that affect the reported amounts of assets, liabilities, revenues, and expenses and disclosures of contingent assets and liabilities. Actual results could differ significantly from these estimates.

Significant estimates include the ALLL, the amount and timing of expected cash flows from covered assets and the FDIC indemnification asset, the fair values of investment securities and other financial instruments and uncertain tax positions. Management has used information provided by third party valuation specialists to assist in the determination of the fair values of investment securities.

New Accounting Pronouncements Adopted

ASU No. 2014-09, Revenue from Contracts with Customers (Topic 606), superseded the revenue recognition requirements in Topic 605, Revenue Recognition, and most industry-specific revenue recognition guidance throughout the Accounting Standards Codification. The amendments in this update affect any entity that either enters into contracts with customers to transfer goods or services or enters into contracts for the transfer of non-financial assets unless those contracts are within the scope of other standards. The amendments establish a core principle requiring the recognition of revenue to depict the transfer of goods or services to customers in an amount reflecting the consideration to which the entity expects to be entitled in exchange for such goods or services and require

expanded disclosure about revenue from contracts with customers that are within the scope of the standard. Revenue from financial instruments and lease contracts are generally outside the scope of Topic 606 as are revenues that are in the scope of ASC 860 "Transfers and Servicing", ASC 460 "Guarantees" and ASC 815 "Derivatives and Hedging". The Company adopted this standard in the first quarter of 2018 with respect to contracts not completed on the date of adoption using the modified retrospective transition method. Substantially all of the Company's revenues are generated from activities outside the scope of Topic 606; existing revenue recognition policies for contracts with

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BANKUNITED, INC. AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - UNAUDITED

September 30, 2018

customers that are within the scope of the standard are consistent with the principles in Topic 606. Therefore, there was no impact at adoption to the Company's consolidated financial position, results of operations, or cash flows.

ASU No. 2016-01, Financial Instruments - Overall (Subtopic 825-10): Recognition and Measurement of Financial Assets and Financial Liabilities. The amendments in the ASU addressed certain aspects of recognition, measurement, presentation and disclosure of certain financial instruments. The main provisions of this ASU that are applicable to the Company are to (1) eliminate the available for sale classification for equity securities and require investments in equity securities (except those accounted for under the equity method of accounting or those that result in consolidation of the investee) to be measured at fair value with changes in fair value recognized in net income, provided that equity investments that do not have readily determinable fair values may be re-measured at fair value upon occurrence of an observable price change or recognition of impairment, (2) eliminate the requirement to disclose the method(s) and significant assumptions used to estimate the fair value that is required to be disclosed for financial instruments measured at amortized cost on the balance sheet, and (3) require public business entities to use the exit price notion when measuring the fair value of financial instruments for disclosure purposes. The amendments also clarified that an entity should evaluate the need for a valuation allowance on a deferred tax asset related to available for sale securities in combination with the entity's other deferred tax assets, which is consistent with the Company's previous practice. The Company adopted this ASU in the first quarter of 2018 using the modified retrospective transition method. The cumulative effect adjustment to reclassify unrealized gains on equity securities from AOCI to retained earnings totaled \$2.2 million, net of tax, at adoption. Unrealized losses on equity securities recognized in earnings totaled \$0.1 million and \$1.1 million, respectively, for the three and nine months ended September 30, 2018.

ASU No. 2016-15, Statement of Cash Flows (Topic 230): Classification of Certain Cash Receipts and Cash Payments. This amendment provided guidance on eight specific cash flow classification issues where there had been diversity in practice. The provisions of this ASU that are expected to be applicable to the Company include requirements to: (1) classify cash payments for debt prepayment or extinguishment costs to be classified as cash outflows for financing activities, (2) classify proceeds from settlement of insurance claims on the basis of the nature of the loss and (3) require cash payments from settlement of bank-owned life insurance policies to be classified as cash flows from investing activities. The Company adopted this ASU for the first quarter of 2018; the provisions of the ASU were generally consistent with the Company's existing practice, therefore, adoption did not have an impact on the Company's consolidated cash flows.

ASU No. 2018-02, Income Statement-Reporting Comprehensive Income (Topic 220): Reclassification of Certain Tax Effects from Accumulated Other Comprehensive Income. The amendments in this ASU allowed a reclassification from AOCI to retained earnings of stranded tax effects in AOCI resulting from enactment of the TCJA that reduced the statutory federal tax rate from 35 percent to 21 percent. The Company's existing accounting policy was to release stranded tax effects only when the entire portfolio of the type of item that created them is liquidated. This ASU was early adopted effective January 1, 2018 and a cumulative-effect adjustment was recorded to reclassify stranded tax effects totaling \$11.1 million from AOCI to retained earnings.

ASU No. 2018-13, Fair Value Measurement (Topic 820): Disclosure Framework—Changes to the Disclosure Requirements for Fair Value Measurement. The amendments in this ASU modified the disclosure requirements on fair value measurements by removing certain disclosures not considered cost beneficial, clarifying certain disclosure requirements and adding some additional disclosures. The provisions of the ASU that are applicable to the fair value disclosures of the Company include: (1) adding disclosure of the changes in unrealized gains and losses for the period included in other comprehensive income for recurring level 3 fair value measurements, (2) adding the range and weighted average of significant unobservable inputs used to develop level 3 fair value measurements, (3) removing the requirement to disclose the amount of and reasons for transfers between level 1 and level 2 of the fair value hierarchy, (4) removing the requirement to disclose the policy for timing of transfers between levels of the fair value hierarchy, and (5) removing disclosure of the valuation processes for level 3 fair value measurements. The Company

early adopted this ASU for the third quarter of 2018.

ASU No. 2018-15, Intangibles—Goodwill and Other—Internal-Use Software (Subtopic 350-40): Customer’s Accounting for Implementation Costs Incurred in a Cloud Computing Arrangement That Is a Service Contract (a consensus of the FASB Emerging Issues Task Force). The amendments in this ASU require customers in a cloud computing arrangement (i.e., hosting arrangement) that is a service contract to capitalize certain implementation costs in the same manner as software developed for internal use. The guidance allows for qualifying costs incurred during the application and development stage to be capitalized, which may include: (1) integration, (2) customization, (3) configuration, (4) installation, (5) architecture and design, (6) coding, and (7) testing. Capitalized implementation costs related to a hosting arrangement that is a service contract will be amortized over the term of the hosting arrangement, beginning when the applicable component of the hosting arrangement is ready for its

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intended use. The accounting for the cost of the hosting component of the arrangement is not affected by this ASU. The Company early adopted this ASU in the third quarter of 2018 using the prospective transition approach with no significant impact to the Company's consolidated financial position, results of operations, or cash flows.

**Recent Accounting Pronouncements Not Yet Adopted**

In February 2016, the FASB issued ASU No. 2016-02, Leases (Topic 842). The amendments in this ASU require a lessee to recognize in the statement of financial position a liability to make lease payments and a right-of-use asset representing its right to use the underlying asset for leases with terms longer than one year. Accounting applied by lessors is largely unchanged by this ASU. The ASU also will require both qualitative and quantitative disclosures that provide additional information about the amounts recorded in the consolidated financial statements. The amendments in this ASU are effective for the Company for interim and annual periods in fiscal years beginning after December 15, 2018. Early adoption is permitted; however, the Company does not intend to early adopt this ASU. The most significant impact of adoption is expected to be the recognition, as lessee, of new right-of-use assets and lease liabilities on the Consolidated Balance Sheet for real estate leases currently classified as operating leases. Under a package of practical expedients that the Company plans to elect, the Company will not be required to (i) re-assess whether expired or existing contracts contain leases, (ii) re-assess the classification of expired or existing leases, (iii) re-evaluate initial direct costs for existing leases or (iv) separate lease components of certain contracts from non-lease components. The Company also plans to elect the transition method that allows entities the option of applying the provisions of the ASU at the effective date without adjusting the comparative periods presented. Management is in the process of finalizing its evaluation of the impact of adoption of this ASU on its processes and controls. The Company has completed its review of contractual arrangements for embedded leases. The Company has acquired and implemented software to facilitate calculation and reporting of the lease liability and right-of-use asset. Certain accounting policy decisions have been made including use of the incremental borrowing rate to determine the discount rate and assumptions around inclusion of renewals in lease terms. Based on the population of lease contracts existing at September 30, 2018 and an incremental borrowing rate determined as of that date, the Company estimates that a lease liability and related right-of-use asset of approximately \$100 million and \$90 million, respectively, will be recognized on adoption at January 1, 2019. The amounts actually recognized will be based on terms of contracts in place and an incremental borrowing rate determined at the date of adoption. The Company does not expect the impact of adoption to be material to its consolidated results of operations or cash flows.

In June 2016, the FASB issued ASU No. 2016-13, Financial Instruments - Credit Losses (Topic 326); Measurement of Credit Losses on Financial Instruments. The ASU introduces new guidance which makes substantive changes to the accounting for credit losses. The ASU introduces the CECL model which applies to financial assets subject to credit losses and measured at amortized cost, as well as certain off-balance sheet credit exposures. This includes loans, loan commitments, standby letters of credit, net investments in leases recognized by a lessor and HTM debt securities. The CECL model requires an entity to estimate credit losses expected over the life of an exposure, considering information about historical events, current conditions and reasonable and supportable forecasts, and is generally expected to result in earlier recognition of credit losses. The ASU also modifies certain provisions of the current OTTI model for AFS debt securities. Credit losses on AFS debt securities will be limited to the difference between the security's amortized cost basis and its fair value, and will be recognized through an allowance for credit losses rather than as a direct reduction in amortized cost basis. The ASU also provides for a simplified accounting model for purchased financial assets with more than insignificant credit deterioration since their origination. The ASU requires expanded disclosures including, but not limited to, (i) information about the methods and assumptions used to estimate expected credit losses, including changes in the factors that influenced management's estimate and the reasons for those changes, (ii) for financing receivables and net investment in leases measured at amortized cost, further disaggregation of information about the credit quality of those assets and (iii) a rollforward of the allowance for credit losses for AFS and HTM securities. The amendments in this ASU are effective for the Company for interim and annual periods in

fiscal years beginning after December 15, 2019. Early adoption is permitted; however, the Company does not intend to early adopt this ASU. Management is in the process of evaluating the impact of adoption of this ASU on its consolidated financial statements, processes and controls and is not currently able to reasonably estimate the impact of adoption on the Company's consolidated financial position, results of operations or cash flows; however, adoption is likely to lead to significant changes in accounting policies related to, and the methods employed in estimating, the ALLL. It is possible that the impact will be material to the Company's consolidated financial position and results of operations. To date, the Company has completed a gap analysis, adopted and is in the process of executing a detailed implementation plan, established a formal governance structure, selected and implemented credit loss models for key portfolio segments, chosen loss estimation methodologies for key portfolio segments, and is implementing a software solution to serve as its CECL platform.

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In October 2018, the FASB issued ASU No. 2018-16, Derivatives and Hedging (Topic 815): Inclusion of the Secured Overnight Financing Rate (SOFR) Overnight Index Swap (OIS) Rate as a Benchmark Interest Rate for Hedge Accounting Purposes. The ASU adds the Overnight Index Swap (OIS) rate based on Secured Overnight Financing Rate (SOFR) as a benchmark interest rate for hedge accounting purposes. The ASU is effective for the Company for interim and annual periods in fiscal years beginning after December 15, 2018. The Company does not expect the impact of adoption to be material to its consolidated financial position, results of operations, or cash flows.

Revenue From Contracts with Customers

Revenue from contracts with customers within the scope of Topic 606 "Revenue from Contracts with Customers", is recognized in an amount that reflects the consideration the Company expects to be entitled to receive in exchange for those goods or services as the related performance obligations are satisfied. The majority of our revenues, including revenues from loans, leases, investment securities, derivative instruments and letters of credit and from transfers and servicing of financial assets, are excluded from the scope of Topic 606. Deposit service charges and fees is the most significant category of revenue within the scope of the standard. These service charges and fees consist primarily of monthly maintenance fees and other transaction based fees. Revenue is recognized when our performance obligations are complete, generally monthly for account maintenance fees or when a transaction, such as a wire transfer, is completed. Payment is typically received at the time the performance obligation is satisfied. The aggregate amount of revenue that is within the scope of Topic 606 from sources other than deposit service charges and fees is not material.

Investment Securities

Investment securities include debt securities and marketable equity securities. Debt securities that the Company has the positive intent and ability to hold to maturity are classified as held to maturity and reported at amortized cost. Debt securities that the Company may not have the intent to hold to maturity are classified as available for sale at the time of acquisition and carried at fair value with unrealized gains and losses, net of tax, excluded from earnings and reported in AOCI. Marketable equity securities with readily determinable fair values are reported at fair value with unrealized gains and losses included in earnings. Equity securities that do not have readily determinable fair values are reported at cost and re-measured at fair value upon occurrence of an observable price change or recognition of impairment.

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## Note 2 Earnings Per Common Share

The computation of basic and diluted earnings per common share is presented below for the periods indicated (in thousands, except share and per share data):

	Three Months Ended September 30, 2018		Nine Months Ended September 30, 2017	
c				
Basic earnings per common share:				
Numerator:				
Net income	\$97,328	\$ 67,779	\$272,463	\$ 196,479
Distributed and undistributed earnings allocated to participating securities	(3,771 )	(2,525 )	(10,444 )	(7,331 )
Income allocated to common stockholders for basic earnings per common share	\$93,557	\$ 65,254	\$262,019	\$ 189,148
Denominator:				
Weighted average common shares outstanding	105,063,770	106,809,381	105,914,807	106,488,396
Less average unvested stock awards	(1,178,982)	(1,101,485)	(1,170,209)	(1,102,381)
Weighted average shares for basic earnings per common share	103,884,788	105,707,896	104,744,598	105,386,015
Basic earnings per common share	\$0.90	\$ 0.62	\$2.50	\$ 1.79
Diluted earnings per common share:				
Numerator:				
Income allocated to common stockholders for basic earnings per common share	\$93,557	\$ 65,254	\$262,019	\$ 189,148
Adjustment for earnings reallocated from participating securities	13	6	37	21
Income used in calculating diluted earnings per common share	\$93,570	\$ 65,260	\$262,056	\$ 189,169
Denominator:				
Weighted average shares for basic earnings per common share	103,884,788	105,707,896	104,744,598	105,386,015
Dilutive effect of stock options and executive share-based awards	499,431	365,286	512,801	479,459
Weighted average shares for diluted earnings per common share	104,384,219	106,073,182	105,257,399	105,865,474
Diluted earnings per common share	\$0.90	\$ 0.62	\$2.49	\$ 1.79

Included in participating securities above are unvested shares and 3,023,314 dividend equivalent rights outstanding at September 30, 2018 that were issued in conjunction with the IPO of the Company's common stock. These dividend equivalent rights expire in 2021 and participate in dividends on a one-for-one basis.

The following potentially dilutive securities were outstanding at September 30, 2018 and 2017, but excluded from the calculation of diluted earnings per common share for the periods indicated because their inclusion would have been anti-dilutive:

	Three Months Ended September 30, 2018		Nine Months Ended September 30, 2017	
Unvested shares and share units	1,639,183	1,111,300	1,639,183	1,111,300
Stock options and warrants	1,850,279	1,850,279	1,850,279	1,850,279

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## Note 3 Investment Securities

Investment securities include investment securities available for sale, marketable equity securities, and investment securities held to maturity. The investment securities available for sale portfolio consisted of the following at the dates indicated (in thousands):

	September 30, 2018			
	Amortized Cost	Gross Gains	Unrealized Losses	Fair Value
Investment securities available for sale:				
U.S. Treasury securities	\$34,874	\$—	\$(28)	\$34,846
U.S. Government agency and sponsored enterprise residential MBS	1,916,210	19,275	(5,655)	1,929,830
U.S. Government agency and sponsored enterprise commercial MBS	240,393	734	(1,997)	239,130
Private label residential MBS and CMOs	1,016,659	10,096	(18,215)	1,008,540
Private label commercial MBS	1,167,228	6,374	(5,729)	1,167,873
Single family rental real estate-backed securities	525,061	327	(5,268)	520,120
Collateralized loan obligations	1,186,639	1,527	(839)	1,187,327
Non-mortgage asset-backed securities	208,674	1,119	(2,635)	207,158
State and municipal obligations	426,686	2,640	(6,551)	422,775
SBA securities	425,388	7,017	(625)	431,780
Other debt securities	1,560	4,104	—	5,664
	\$7,149,372	\$53,213	\$(47,542)	\$7,155,043
	December 31, 2017			
	Amortized Cost	Gross Gains	Unrealized Losses	Fair Value
Investment securities available for sale:				
U.S. Treasury securities	\$24,981	\$—	\$(28)	\$24,953
U.S. Government agency and sponsored enterprise residential MBS	2,043,373	16,094	(1,440)	2,058,027
U.S. Government agency and sponsored enterprise commercial MBS	233,522	1,330	(344)	234,508
Private label residential MBS and CMOs	613,732	16,473	(1,958)	628,247
Private label commercial MBS	1,033,022	13,651	(258)	1,046,415
Single family rental real estate-backed securities	559,741	3,823	(858)	562,706
Collateralized loan obligations	720,429	3,252	—	723,681
Non-mortgage asset-backed securities	119,939	1,808	—	121,747
Marketable equity securities	59,912	3,631	—	63,543
State and municipal obligations	640,511	17,606	(914)	657,203
SBA securities	534,534	16,208	(60)	550,682
Other debt securities	4,090	5,030	—	9,120
	\$6,587,786	\$98,906	\$(5,860)	\$6,680,832

Marketable equity securities, recorded at fair value, totaled \$62.4 million and \$63.5 million, at September 30, 2018 and December 31, 2017, respectively. Investment securities held to maturity at September 30, 2018 and December 31, 2017 consisted of one State of Israel bond with a carrying value of \$10 million maturing in 2024. Fair value approximated carrying value at September 30, 2018 and December 31, 2017.

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At September 30, 2018, contractual maturities of investment securities available for sale, adjusted for anticipated prepayments of mortgage-backed and other pass-through securities, were as follows (in thousands):

	Amortized Cost	Fair Value
Due in one year or less	\$757,130	\$759,520
Due after one year through five years	3,551,176	3,556,350
Due after five years through ten years	2,457,655	2,453,558
Due after ten years	383,411	385,615
	\$7,149,372	\$7,155,043

Based on the Company's assumptions, the estimated weighted average life of the investment portfolio as of September 30, 2018 was 4.7 years. The effective duration of the investment portfolio as of September 30, 2018 was 1.5 years. The model results are based on assumptions that may differ from actual results.

The carrying value of securities pledged as collateral for FHLB advances, public deposits, interest rate swaps and to secure borrowing capacity at the FRB totaled \$2.2 billion and \$2.6 billion at September 30, 2018 and December 31, 2017, respectively.

The following table provides information about gains and losses on investment securities for the periods indicated (in thousands):

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2018	2017	2018	2017
Proceeds from sale of investment securities available for sale	\$102,238	\$399,430	\$938,555	\$827,353
Gross realized gains:				
Investment securities available for sale	\$521	\$28,261	\$6,561	\$30,553
Gross realized losses:				
Investment securities available for sale	—	(1,330)	(2,514)	(1,359)
Net realized gain	521	26,931	4,047	29,194
Net unrealized losses on marketable equity securities recognized in earnings	(89)	—	(1,109)	—
Gain on investment securities, net	\$432	\$26,931	\$2,938	\$29,194



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The following tables present the aggregate fair value and the aggregate amount by which amortized cost exceeded fair value for investment securities available for sale in unrealized loss positions, aggregated by investment category and length of time that individual securities had been in continuous unrealized loss positions at the dates indicated (in thousands):

	September 30, 2018					
	Less than 12 Months		12 Months or Greater		Total	
	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses
U.S. Treasury securities	\$34,846	\$(28 )	\$—	\$—	\$34,846	\$(28 )
U.S. Government agency and sponsored enterprise residential MBS	478,707	(4,139 )	39,045	(1,516 )	517,752	(5,655 )
U.S. Government agency and sponsored enterprise commercial MBS	121,004	(1,524 )	7,004	(473 )	128,008	(1,997 )
Private label residential MBS and CMOs	800,549	(16,545 )	45,644	(1,670 )	846,193	(18,215 )
Private label commercial MBS	181,266	(3,999 )	31,092	(1,730 )	212,358	(5,729 )
Single family rental real estate-backed securities	293,384	(4,833 )	13,129	(435 )	306,513	(5,268 )
Collateralized loan obligations	335,018	(839 )	—	—	335,018	(839 )
Non-mortgage asset-backed securities	178,454	(2,635 )	—	—	178,454	(2,635 )
State and municipal obligations	275,664	(6,040 )	16,110	(511 )	291,774	(6,551 )
SBA securities	116,748	(591 )	13,399	(34 )	130,147	(625 )
	\$2,815,640	\$(41,173 )	\$165,423	\$(6,369 )	\$2,981,063	\$(47,542 )
	December 31, 2017					
	Less than 12 Months		12 Months or Greater		Total	
	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses
U.S. Treasury securities	\$24,953	\$(28 )	\$—	\$—	\$24,953	\$(28 )
U.S. Government agency and sponsored enterprise residential MBS	471,120	(1,141 )	13,028	(299 )	484,148	(1,440 )
U.S. Government agency and sponsored enterprise commercial MBS	26,265	(344 )	—	—	26,265	(344 )
Private label residential MBS and CMOs	330,068	(1,858 )	5,083	(100 )	335,151	(1,958 )
Private label commercial MBS	81,322	(258 )	—	—	81,322	(258 )
Single family rental real estate-backed securities	94,750	(858 )	—	—	94,750	(858 )
State and municipal obligations	30,715	(49 )	60,982	(865 )	91,697	(914 )
SBA securities	21,300	(10 )	15,427	(50 )	36,727	(60 )
	\$1,080,493	\$(4,546 )	\$94,520	\$(1,314 )	\$1,175,013	\$(5,860 )

The Company monitors its investment securities available for sale for OTTI on an individual security basis. No securities were determined to be other-than-temporarily impaired during the nine months ended September 30, 2018 or 2017. The Company does not intend to sell securities that are in significant unrealized loss positions at September 30, 2018 and it is not more likely than not that the Company will be required to sell these securities before recovery of the amortized cost basis,

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which may be at maturity. At September 30, 2018, 175 securities were in unrealized loss positions. The amount of impairment related to 35 of these securities was considered insignificant both individually and in the aggregate, totaling approximately \$297 thousand and no further analysis with respect to these securities was considered necessary. The basis for concluding that impairment of the remaining securities was not other-than-temporary is further described below:

U.S. Treasury Securities

At September 30, 2018, one U.S. Treasury security was in an unrealized loss position. Impairment of this security was primarily attributable to increases in market interest rates subsequent to the date of acquisition. The timely payment of principal and interest on this security is explicitly guaranteed by the U.S. Government. Given the expectation of timely payment of principal and interest the impairment was considered to be temporary.

U.S. Government agency and sponsored enterprise residential and commercial MBS

At September 30, 2018, forty-three U.S. Government agency and sponsored enterprise residential MBS and five U.S. Government agency and sponsored enterprise commercial MBS were in unrealized loss positions. Impairment of these securities was primarily attributable to increases in market interest rates subsequent to the date of acquisition. The timely payment of principal and interest on these securities is explicitly or implicitly guaranteed by the U.S. Government. Given the expectation of timely payment of principal and interest the impairments were considered to be temporary.

Private label residential MBS and CMOs

At September 30, 2018, thirty-three private label residential MBS and CMOs were in unrealized loss positions, primarily as a result of an increase in medium and long-term market interest rates subsequent to acquisition. These securities were assessed for OTTI using credit and prepayment behavioral models that incorporate CUSIP level constant default rates, voluntary prepayment rates and loss severity and delinquency assumptions. The results of these assessments were not indicative of credit losses related to any of these securities as of September 30, 2018. Given the expectation of timely recovery of outstanding principal the impairments were considered to be temporary.

Private label commercial MBS

At September 30, 2018, fourteen private label commercial MBS were in unrealized loss positions, primarily as a result of an increase in market interest rates. These securities were assessed for OTTI using credit and prepayment behavioral models incorporating assumptions consistent with the collateral characteristics of each security. The results of this analysis were not indicative of expected credit losses. Given the expectation of timely recovery of outstanding principal the impairments were considered to be temporary.

Single family rental real estate-backed securities

At September 30, 2018, ten single family rental real estate-backed securities were in unrealized loss positions. The unrealized losses were primarily due to increases in market interest rates since the purchase of the securities. Management's analysis of the credit characteristics, including loan-to-value and debt service coverage ratios, and levels of subordination for each of the securities is not indicative of projected credit losses. Given the absence of projected credit losses the impairments were considered to be temporary.

Collateralized loan obligations:

At September 30, 2018, six collateralized loan obligations were in unrealized loss positions. The amount of impairment of each of the individual securities was less than 1% of amortized cost. These securities were assessed for OTTI using credit and prepayment behavioral models incorporating assumptions consistent with the collateral characteristics of each security. The results of this analysis were not indicative of expected credit losses. Given the limited severity of impairment and the expectation of timely recovery of outstanding principal, the impairments were considered to be temporary.

Non-mortgage asset-backed securities

At September 30, 2018, seven non-mortgage asset-backed securities were in unrealized loss positions, due primarily to increases in market interest rates subsequent to the date of acquisition. The amount of impairment each of the individual

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securities was 3% or less of amortized cost. These securities were assessed for OTTI using credit and prepayment behavioral models incorporating assumptions consistent with the collateral characteristics of each security. The results of this analysis were not indicative of expected credit losses. Given the limited severity of impairment and the expectation of timely recovery of outstanding principal, the impairment were considered to be temporary.

State and municipal obligations

At September 30, 2018, seventeen state and municipal obligations were in unrealized loss positions. The impairments are primarily attributable to increases in market interest rates and changes in statutory tax rates. All of the securities are rated investment grade by nationally recognized statistical ratings organizations. Management's evaluation of these securities for OTTI also encompassed the review of credit scores and analysis provided by a third party firm specializing in the analysis and credit review of municipal securities. Given the absence of expected credit losses, the impairments were considered to be temporary.

SBA Securities

At September 30, 2018, four SBA securities were in unrealized loss positions. The amount of impairment of each of these securities was less than 1% of amortized cost. These securities were purchased at a premium and the impairment was attributable primarily to increased prepayment speeds. The timely payment of principal and interest on these securities is guaranteed by this U.S. Government agency. Given the limited severity of impairment and the expectation of timely payment of principal and interest, the impairments were considered to be temporary.

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## Note 4 Loans and Allowance for Loan and Lease Losses

The Company segregates its loan portfolio between covered and non-covered loans. Non-covered loans include loans originated since the FSB acquisition and commercial and consumer loans acquired in the FSB acquisition for which loss share coverage has terminated. Covered loans are further segregated between ACI and non-ACI loans.

Loans consisted of the following at the dates indicated (dollars in thousands):

	September 30, 2018				Percent of Total	
	Non-Covered	Covered Loans ACI	Non-ACI	Total		
Residential and other consumer:						
1-4 single family residential	\$4,322,915	\$344,078	\$18,779	\$4,685,772	21.4	%
Government insured residential	163,241	—	—	163,241	0.7	%
Home equity loans and lines of credit	1,715	—	—	1,715	—	%
Other consumer loans	16,796	—	—	16,796	0.1	%
	4,504,667	344,078	18,779	4,867,524	22.2	%
Commercial:						
Multi-family	2,760,856	—	—	2,760,856	12.6	%
Non-owner occupied commercial real estate	4,579,278	—	—	4,579,278	21.0	%
Construction and land	245,077	—	—	245,077	1.1	%
Owner occupied commercial real estate	2,094,371	—	—	2,094,371	9.6	%
Commercial and industrial	4,720,532	—	—	4,720,532	21.6	%
Commercial lending subsidiaries	2,611,920	—	—	2,611,920	11.9	%
	17,012,034	—	—	17,012,034	77.8	%
Total loans	21,516,701	344,078	18,779	21,879,558	100.0	%
Premiums, discounts and deferred fees and costs, net	42,703	—	(3,090)	39,613		
Loans including premiums, discounts and deferred fees and costs	21,559,404	344,078	15,689	21,919,171		
Allowance for loan and lease losses	(124,726)	—	(14)	(124,740)		
Loans, net	\$21,434,678	\$344,078	\$15,675	\$21,794,431		

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## BANKUNITED, INC. AND SUBSIDIARIES

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - UNAUDITED

September 30, 2018

	December 31, 2017				Percent of Total	
	Non-Covered	Covered Loans ACI	Non-ACI	Total		
Residential and other consumer:						
1-4 single family residential	\$4,089,994	\$479,068	\$27,198	\$4,596,260	21.5	%
Government insured residential	26,820	—	—	26,820	0.1	%
Home equity loans and lines of credit	1,654	—	—	1,654	—	%
Other consumer loans	20,512	—	—	20,512	0.1	%
	4,138,980	479,068	27,198	4,645,246	21.7	%
Commercial:						
Multi-family	3,215,697	—	—	3,215,697	15.0	%
Non-owner occupied commercial real estate	4,485,276	—	—	4,485,276	21.0	%
Construction and land	310,999	—	—	310,999	1.5	%
Owner occupied commercial real estate	2,014,908	—	—	2,014,908	9.4	%
Commercial and industrial	4,145,785	—	—	4,145,785	19.4	%
Commercial lending subsidiaries	2,553,576	—	—	2,553,576	12.0	%
	16,726,241	—	—	16,726,241	78.3	%
Total loans	20,865,221	479,068	27,198	21,371,487	100.0	%
Premiums, discounts and deferred fees and costs, net	48,165	—	(3,148)	45,017		
Loans including premiums, discounts and deferred fees and costs	20,913,386	479,068	24,050	21,416,504		
Allowance for loan and lease losses	(144,537)	—	(258)	(144,795)		
Loans, net	\$20,768,849	\$479,068	\$23,792	\$21,271,709		

Included in non-covered loans above are \$27 million and \$34 million at September 30, 2018 and December 31, 2017, respectively, of ACI commercial loans acquired in the FSB Acquisition.

Through two subsidiaries, the Bank provides commercial and municipal equipment and franchise financing utilizing both loan and lease structures. At September 30, 2018 and December 31, 2017, the commercial lending subsidiaries portfolio included a net investment in direct financing leases of \$764 million and \$738 million, respectively.

During the three and nine months ended September 30, 2018 and 2017, the Company purchased 1-4 single family residential loans totaling \$310 million, \$914 million, \$312 million and \$949 million, respectively. Purchases for the three and nine months ended September 30, 2018 included \$90 million and \$201 million, respectively, of government insured residential loans.

At September 30, 2018, the Company had pledged real estate loans with UPB of approximately \$10.2 billion and recorded investment of approximately \$9.9 billion as security for FHLB advances.

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## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - UNAUDITED

September 30, 2018

At September 30, 2018 and December 31, 2017, the UPB of ACI loans was \$0.7 billion and \$1.1 billion, respectively. The accretable yield on ACI loans represents the amount by which undiscounted expected future cash flows exceed recorded investment. Changes in the accretable yield on ACI loans for the nine months ended September 30, 2018 and the year ended December 31, 2017 were as follows (in thousands):

Balance at December 31, 2016	\$675,385
Reclassifications from non-accretable difference, net	81,501
Accretion	(301,827 )
Balance at December 31, 2017	455,059
Reclassifications from non-accretable difference, net	78,561
Accretion	(249,609 )
Balance at September 30, 2018	\$284,011

## Covered loan sales

During the periods indicated, the Company sold covered residential loans to third parties on a non-recourse basis. The following table summarizes the impact of these transactions (in thousands):

	Three Months Ended September 30, 2018	Nine Months Ended September 30, 2018	2017
UPB of loans sold	\$ 154,415	\$279,764	\$123,737
Cash proceeds, net of transaction costs	\$ 129,144	\$238,773	\$98,404
Recorded investment in loans sold	124,107	234,034	99,986
Gain (loss) on sale of covered loans, net	\$ 5,037	\$4,739	\$(1,582 )
Gain on FDIC indemnification, net	\$ 5,449	\$5,692	\$1,266

There was no sale of covered loans for the three months ended September 30, 2017.

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## BANKUNITED, INC. AND SUBSIDIARIES

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - UNAUDITED

September 30, 2018

## Allowance for loan and lease losses

Activity in the ALLL is summarized as follows for the periods indicated (in thousands):

	Three Months Ended September 30,			2017			Unallocated Total
	2018	2017		2017	2017		
	Residential and Other Consumer	Commercial	Total	Residential and Other Consumer	Commercial		
Beginning balance	\$ 10,338	\$ 124,633	\$ 134,971	\$ 13,550	\$ 142,098	\$ —	\$ 155,648
Provision for (recovery of) loan losses:							
Covered loans	(50 )	—	(50 )	268	(7 )	—	261
Non-covered loans	290	960	1,250	363	32,230	5,000	37,593
Total provision	240	960	1,200	631	32,223	5,000	37,854
Charge-offs:							
Covered loans	(740 )	—	(740 )	—	—	—	—
Non-covered loans	—	(12,340 )	(12,340 )	—	(36,028 )	—	(36,028 )
Total charge-offs	(740 )	(12,340 )	(13,080 )	—	(36,028 )	—	(36,028 )
Recoveries:							
Covered loans	214	—	214	31	7	—	38
Non-covered loans	251	1,184	1,435	8	1,053	—	1,061
Total recoveries	465	1,184	1,649	39	1,060	—	1,099
Ending balance	\$ 10,303	\$ 114,437	\$ 124,740	\$ 14,220	\$ 139,353	\$ 5,000	\$ 158,573
	Nine Months Ended September 30,			2017			
	2018	2017		2017	2017		
	Residential and Other Consumer	Commercial	Total	Residential and Other Consumer	Commercial	Unallocated	Total
Beginning balance	\$ 10,720	\$ 134,075	\$ 144,795	\$ 11,503	\$ 141,450	\$ —	\$ 152,953
Provision for (recovery of) loan losses:							
Covered loans	517	—	517	2,738	(45 )	—	2,693
Non-covered loans	(183 )	13,008	12,825	(52 )	55,932	5,000	60,880
Total provision	334	13,008	13,342	2,686	55,887	5,000	63,573
Charge-offs:							
Covered loans	(979 )	—	(979 )	(55 )	—	—	(55 )
Non-covered loans	(265 )	(34,736 )	(35,001 )	—	(61,034 )	—	(61,034 )
Total charge-offs	(1,244 )	(34,736 )	(35,980 )	(55 )	(61,034 )	—	(61,089 )
Recoveries:							
Covered loans	218	—	218	65	45	—	110
Non-covered loans	275	2,090	2,365	21	3,005	—	3,026
Total recoveries	493	2,090	2,583	86	3,050	—	3,136
Ending balance	\$ 10,303	\$ 114,437	\$ 124,740	\$ 14,220	\$ 139,353	\$ 5,000	\$ 158,573





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## BANKUNITED, INC. AND SUBSIDIARIES

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - UNAUDITED

September 30, 2018

The following table presents information about the balance of the ALLL and related loans at the dates indicated (in thousands):

	September 30, 2018			December 31, 2017		
	Residential and Other Consumer	Commercial	Total	Residential and Other Consumer	Commercial	Total
Allowance for loan and lease losses:						
Ending balance	\$ 10,303	\$ 114,437	\$ 124,740	\$ 10,720	\$ 134,075	\$ 144,795
Covered loans:						
Ending balance	\$ 14	\$—	\$ 14	\$ 258	\$—	\$ 258
Ending balance: non-ACI loans individually evaluated for impairment	\$ 14	\$—	\$ 14	\$ 118	\$—	\$ 118
Ending balance: non-ACI loans collectively evaluated for impairment	\$—	\$—	\$—	\$ 140	\$—	\$ 140
Non-covered loans:						
Ending balance	\$ 10,289	\$ 114,437	\$ 124,726	\$ 10,462	\$ 134,075	\$ 144,537
Ending balance: loans individually evaluated for impairment	\$ 143	\$ 23,050	\$ 23,193	\$ 63	\$ 18,776	\$ 18,839
Ending balance: loans collectively evaluated for impairment	\$ 10,146	\$ 91,387	\$ 101,533	\$ 10,399	\$ 115,299	\$ 125,698
Loans:						
Covered loans:						
Ending balance	\$ 359,767	\$—	\$ 359,767	\$ 503,118	\$—	\$ 503,118
Ending balance: non-ACI loans individually evaluated for impairment	\$ 956	\$—	\$ 956	\$ 2,221	\$—	\$ 2,221
Ending balance: non-ACI loans collectively evaluated for impairment	\$ 14,733	\$—	\$ 14,733	\$ 21,829	\$—	\$ 21,829
Ending balance: ACI loans	\$ 344,078	\$—	\$ 344,078	\$ 479,068	\$—	\$ 479,068
Non-covered loans:						
Ending balance	\$ 4,563,578	\$ 16,995,826	\$ 21,559,404	\$ 4,196,080	\$ 16,717,306	\$ 20,913,386
Ending balance: loans, other than ACI loans, individually evaluated for impairment	\$ 6,218	\$ 191,340	\$ 197,558	\$ 1,234	\$ 173,706	\$ 174,940
Ending balance: loans, other than ACI loans, collectively evaluated for impairment	\$ 4,557,360	\$ 16,777,108	\$ 21,334,468	\$ 4,194,846	\$ 16,509,824	\$ 20,704,670
Ending balance: ACI loans	\$—	\$ 27,378	\$ 27,378	\$—	\$ 33,776	\$ 33,776

## Credit quality information

Loans other than ACI loans are considered impaired when, based on current information and events, it is probable that the Company will be unable to collect the scheduled payments of principal or interest when due, according to the contractual terms of the loan agreements. Commercial relationships on non-accrual status with committed balances greater than or equal to \$1.0 million that have internal risk ratings of substandard or doubtful, as well as loans that have been modified in TDRs, are individually evaluated for impairment. Other commercial relationships on non-accrual status with committed balances under \$1.0 million may also be evaluated individually for impairment, at management's discretion. The likelihood of loss related to loans assigned internal risk ratings of substandard or

doubtful is considered elevated due to their identified credit weaknesses. Factors considered by management in evaluating impairment include payment status, financial condition of the borrower, collateral value, and other factors impacting the probability of collecting scheduled principal and interest payments when due.

ACI loans or pools are considered to be impaired when it is probable that the Company will be unable to collect all of the expected cash flows at acquisition (as adjusted for any additional cash flows expected to be collected arising from changes in estimates after acquisition), other than due to changes in interest rate indices and prepayment assumptions.

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## BANKUNITED, INC. AND SUBSIDIARIES

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - UNAUDITED

September 30, 2018

The table below presents information about loans or ACI pools identified as impaired at the dates indicated (in thousands):

	September 30, 2018			December 31, 2017		
	Recorded Investment	UPB	Related Specific Allowance	Recorded Investment	UPB	Related Specific Allowance
Non-covered loans:						
With no specific allowance recorded:						
1-4 single family residential <sup>(1)</sup>	\$4,241	\$4,138	\$ —	\$ 120	\$ 122	\$ —
Multi-family	6,549	6,580	—	—	—	—
Non-owner occupied commercial real estate	14,049	13,965	—	10,922	10,838	—
Construction and land	10,166	10,169	—	1,175	1,175	—
Owner occupied commercial real estate	9,860	9,858	—	22,002	22,025	—
Commercial and industrial						
Taxi medallion loans	10,586	10,585	—	13,560	13,559	—
Other commercial and industrial	16,786	16,795	—	345	374	—
Commercial lending subsidiaries	1,923	1,920	—	—	—	—
With a specific allowance recorded:						
1-4 single family residential <sup>(1)</sup>	1,977	1,952	143	1,114	1,090	63
Multi-family	19,280	19,281	3,144	23,173	23,175	1,732
Owner occupied commercial real estate	2,768	2,768	5	3,075	3,079	2,960
Non-owner occupied commercial real estate	1,689	1,690	240	—	—	—
Commercial and industrial						
Taxi medallion loans	69,569	69,570	10,957	92,507	92,508	12,214
Other commercial and industrial	6,996	6,998	1,705	3,626	3,624	1,540
Commercial lending subsidiaries	21,119	21,029	6,999	3,321	3,296	330
Total:						
Residential and other consumer	\$6,218	\$6,090	\$ 143	\$1,234	\$1,212	\$ 63
Commercial	191,340	191,208	23,050	173,706	173,653	18,776
	\$197,558	\$197,298	\$ 23,193	\$174,940	\$174,865	\$ 18,839
Covered loans:						
Non-ACI loans:						
With no specific allowance recorded:						
1-4 single family residential	\$—	\$—	\$ —	\$1,061	\$1,203	\$ —
With a specific allowance recorded:						
1-4 single family residential	956	1,145	14	1,160	1,314	118
	\$956	\$1,145	\$ 14	\$2,221	\$2,517	\$ 118

(1) Includes government insured residential loans at September 30, 2018 and December 31, 2017.

Interest income recognized on impaired loans and pools was insignificant for the three and nine months ended September 30, 2018 and approximately \$2.9 million and \$8.3 million for the three and nine months ended September 30, 2017.

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## BANKUNITED, INC. AND SUBSIDIARIES

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - UNAUDITED

September 30, 2018

The following table presents the average recorded investment in impaired loans for the periods indicated (in thousands):

	Three Months Ended September 30,		September 30,	
	2018	2017	2017	2017
	Non-Covered Loans	Covered Non-ACI Loans	Non-Covered Loans	Covered Non-ACI Loans
<b>Residential and other consumer:</b>				
1-4 single family residential	\$5,745	\$ 1,906	\$962	\$ 2,304
Home equity loans and lines of credit	—	—	—	9,533
	5,745	\$ 1,906	962	\$ 11,837
<b>Commercial:</b>				
Multi-family	26,041		1,359	
Non-owner occupied commercial real estate	14,577		8,216	
Construction and land	7,766		2,797	
Owner occupied commercial real estate	14,004		20,579	
Commercial and industrial				
Taxi medallion loans	83,683		123,867	
Other commercial and industrial	22,179		42,479	
Commercial lending subsidiaries	12,562		21,398	
	180,812		220,695	
	\$186,557		\$221,657	
	Nine Months Ended September 30,		September 30,	
	2018	2017	2017	2017
	Non-Covered Loans	Covered Non-ACI Loans	Non-Covered Loans	Covered Non-ACI Loans
<b>Residential and other consumer:</b>				
1-4 single family residential	\$4,228	\$ 2,164	\$800	\$ 2,369
Home equity loans and lines of credit	—	—	—	9,638
	4,228	\$ 2,164	800	\$ 12,007
<b>Commercial:</b>				
Multi-family	25,674		1,816	
Non-owner occupied commercial real estate	13,858		4,056	
Construction and land	5,386		3,317	
Owner occupied commercial real estate	17,451		18,872	
Commercial and industrial				
Taxi medallion loans	92,893		107,529	
Other commercial and industrial	15,559		43,308	
Commercial lending subsidiaries	5,398		27,202	
	176,219		206,100	
	\$180,447		\$206,900	

In addition to the above, a pool of ACI home equity loans and lines of credit was impaired during the three and nine months ended September 30, 2017. All of the loans from this pool were sold in the fourth quarter of 2017. The

average balance of impaired ACI home equity loans and lines of credit for the three and nine months ended September 30, 2017 was \$5.2 million and \$4.2 million, respectively.

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## BANKUNITED, INC. AND SUBSIDIARIES

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - UNAUDITED

September 30, 2018

The following table presents the recorded investment in loans on non-accrual status as of dates indicated (in thousands):

	September 30, 2018		December 31, 2017	
	Non-Covered Loans	Covered Non-ACI Loans	Non-Covered Loans	Covered Non-ACI Loans
Residential and other consumer:				
1-4 single family residential	\$8,021	\$ 167	\$9,705	\$ 1,341
Other consumer loans	1,956	—	821	—
	9,977	\$ 167	10,526	\$ 1,341
Commercial:				
Multi-family	25,829		—	
Non-owner occupied commercial real estate	15,364		12,716	
Construction and land	10,166		1,175	
Owner occupied commercial real estate	17,513		29,020	
Commercial and industrial				
Taxi medallion loans	80,155		106,067	
Other commercial and industrial	24,036		7,049	
Commercial lending subsidiaries	22,438		3,512	
	195,501		159,539	
	\$205,478		\$170,065	

Non-covered loans contractually delinquent by 90 days or more and still accruing totaled \$0.7 million and \$1.9 million at September 30, 2018 and December 31, 2017, respectively. The amount of additional interest income that would have been recognized on non-accrual loans had they performed in accordance with their contractual terms was approximately \$2.1 million and \$5.0 million for the three and nine months ended September 30, 2018, respectively, and \$1.4 million and \$3.7 million for the three and nine months ended September 30, 2017, respectively.

Management considers delinquency status to be the most meaningful indicator of the credit quality of 1-4 single family residential, home equity and consumer loans. Delinquency statistics are updated at least monthly. See "Aging of loans" below for more information on the delinquency status of loans. Original LTV and original FICO score are also important indicators of credit quality for the non-covered 1-4 single family residential portfolio.

Internal risk ratings are considered the most meaningful indicator of credit quality for commercial loans. Internal risk ratings are a key factor in identifying loans that are individually evaluated for impairment and impact management's estimates of loss factors used in determining the amount of the ALLL. Internal risk ratings are updated on a continuous basis. Generally, relationships with balances in excess of defined thresholds, ranging from \$1 million to \$3 million, are re-evaluated at least annually and more frequently if circumstances indicate that a change in risk rating may be warranted. Loans exhibiting potential credit weaknesses that deserve management's close attention and that if left uncorrected may result in deterioration of the repayment capacity of the borrower are categorized as special mention. Loans with well-defined credit weaknesses, including payment defaults, declining collateral values, frequent overdrafts, operating losses, increasing balance sheet leverage, inadequate cash flow, project cost overruns, unreasonable construction delays, past due real estate taxes or exhausted interest reserves, are assigned an internal risk rating of substandard. A loan with a weakness so severe that collection in full is highly questionable or improbable, but because of certain reasonably specific pending factors has not been charged off, will be assigned an internal risk rating of doubtful.





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## BANKUNITED, INC. AND SUBSIDIARIES

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September 30, 2018

The following tables summarize key indicators of credit quality for the Company's loans at the dates indicated.

Amounts include premiums, discounts and deferred fees and costs (in thousands):

1-4 Single Family Residential credit exposure for non-covered loans, excluding government insured residential loans, based on original LTV and FICO score:

September 30, 2018					
FICO					
LTV	720 or less	721 - 740	741 - 760	761 or greater	Total
60% or less	\$103,798	\$122,757	\$200,142	\$810,505	\$1,237,202
60% - 70%	114,254	108,560	171,213	601,041	995,068
70% - 80%	155,595	197,569	360,631	1,221,788	1,935,583
More than 80%	16,428	34,166	33,830	128,448	212,872
	\$390,075	\$463,052	\$765,816	\$2,761,782	\$4,380,725
December 31, 2017					
FICO					
LTV	720 or less	721 - 740	741 - 760	761 or greater	Total
60% or less	\$91,965	\$117,318	\$185,096	\$815,792	\$1,210,171
60% - 70%	100,866	103,387	147,541	590,493	942,287
70% - 80%	149,209	183,064	324,884	1,139,902	1,797,059
More than 80%	16,116	30,408	28,149	121,689	196,362
	\$358,156	\$434,177	\$685,670	\$2,667,876	\$4,145,879

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## BANKUNITED, INC. AND SUBSIDIARIES

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## Commercial credit exposure, based on internal risk rating:

September 30, 2018

	Multi-Family	Non-Owner		Owner		Commercial and Industrial		Commercial Lending Subsidiaries		Total
		Occupied Commercial Real Estate	Construction and Land	Occupied Commercial Real Estate	Taxi Medallion Loans	Other Commercial and Industrial	Pinnacle	Bridge		
Pass	\$2,690,193	\$4,499,176	\$234,453	\$2,048,491	\$—	\$4,528,964	\$1,482,125	\$1,094,950	\$16,578,352	
Special mention	6,459	3,288	—	8,774	—	43,732	—	1,144	63,397	
Substandard	66,346	65,125	10,166	34,713	80,155	54,198	—	34,715	345,418	
Doubtful	—	—	—	—	—	1,496	—	7,163	8,659	
	\$2,762,998	\$4,567,589	\$244,619	\$2,091,978	\$80,155	\$4,628,390	\$1,482,125	\$1,137,972	\$16,995,826	

December 31, 2017

	Multi-Family	Non-Owner		Owner		Commercial and Industrial		Commercial Lending Subsidiaries		Total
		Occupied Commercial Real Estate	Construction and Land	Occupied Commercial Real Estate	Taxi Medallion Loans	Other Commercial and Industrial	Pinnacle	Bridge		
Pass	\$3,124,819	\$4,360,827	\$305,043	\$1,954,464	\$—	\$3,965,241	\$1,524,622	\$954,376	\$16,189,392	
Special mention	34,837	33,094	—	22,161	—	37,591	—	55,551	183,234	
Substandard	59,297	80,880	5,441	33,145	104,682	27,010	—	27,950	338,405	
Doubtful	—	—	—	2,972	1,385	1,918	—	—	6,275	
	\$3,218,953	\$4,474,801	\$310,484	\$2,012,742	\$106,067	\$4,031,760	\$1,524,622	\$1,037,877	\$16,717,306	

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## BANKUNITED, INC. AND SUBSIDIARIES

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - UNAUDITED

September 30, 2018

## Aging of loans:

The following table presents an aging of loans at the dates indicated. Amounts include premiums, discounts and deferred fees and costs (in thousands):

	September 30, 2018					December 31, 2017				
	Current	30 - 59 Days Past Due	60 - 89 Days Past Due	90 Days or More Past Due	Total	Current	30 - 59 Days Past Due	60 - 89 Days Past Due	90 Days or More Past Due	Total
Non-covered loans:										
1-4 single family residential	\$4,365,863	\$6,842	\$3,102	\$4,918	\$4,380,725	\$4,121,624	\$15,613	\$4,941	\$3,701	\$4,145,879
Government insured residential	24,804	3,606	7,141	128,823	164,374	23,455	1,611	1,153	1,855	28,074
Home equity loans and lines of credit	1,694	21	—	—	1,715	1,633	21	—	—	1,654
Other consumer loans	13,071	2,035	—	1,658	16,764	19,958	15	—	500	20,473
Multi-family Non-owner occupied commercial real estate	2,762,998	—	—	—	2,762,998	3,218,953	—	—	—	3,218,953
Construction and land Owner occupied commercial real estate	4,561,612	—	1,080	4,897	4,567,589	4,464,967	7,549	—	2,285	4,474,801
Commercial and industrial Taxi medallion loans	238,573	—	4,950	1,096	244,619	309,309	—	—	1,175	310,484
Other commercial and industrial Commercial lending	2,078,599	1,527	1,271	10,581	2,091,978	2,004,397	1,292	499	6,554	2,012,742
	63,236	263	3,294	13,362	80,155	88,394	6,048	3,333	8,292	106,067
	4,609,194	269	16,336	2,591	4,628,390	4,025,784	4,291	291	1,394	4,031,760

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subsidiaries										
Pinnacle	1,482,125	—	—	—	1,482,125	1,524,622	—	—	—	1,524,622
Bridge	1,136,744	—	—	1,228	1,137,972	1,037,025	852	—	—	1,037,877
	\$21,338,513	\$14,563	\$37,174	\$169,154	\$21,559,404	\$20,840,121	\$37,292	\$10,217	\$25,756	\$20,913,386
Covered										
loans:										
Non-ACI										
loans:										
1-4 single										
family residential	\$15,442	\$80	\$67	\$100	\$15,689	\$21,106	\$1,603	\$—	\$1,341	\$24,050
ACI loans:										
1-4 single										
family residential	\$339,176	\$4,256	\$410	\$236	\$344,078	\$448,125	\$10,388	\$2,719	\$17,836	\$479,068

1-4 single family residential ACI loans that are contractually delinquent by more than 90 days and accounted for in pools on which discount continues to be accreted totaled \$0.2 million and \$18 million at September 30, 2018 and December 31, 2017, respectively. Government insured residential loans on accrual status that are delinquent by more than 90 days totaled \$129 million at September 30, 2018.

Foreclosure of residential real estate

The carrying amount of foreclosed residential real estate properties included in "Other assets" in the accompanying consolidated balance sheets, all of which were covered, totaled \$5 million and \$3 million at September 30, 2018 and December 31, 2017, respectively. The recorded investment in non-government insured residential mortgage loans in the process of foreclosure totaled \$1 million and \$11 million at September 30, 2018 and December 31, 2017, respectively, substantially all of which were covered loans at December 31, 2017. The recorded investment in government insured residential loans in the process of foreclosure totaled \$59 million at September 30, 2018.

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## BANKUNITED, INC. AND SUBSIDIARIES

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - UNAUDITED

September 30, 2018

## Troubled debt restructurings

The following table summarizes loans that were modified in TDRs during the periods indicated, as well as loans modified during the twelve months preceding September 30, 2018 and 2017, that experienced payment defaults during the periods indicated (dollars in thousands):

	Three Months Ended September 30, 2018				2017			
	Loans Modified in TDRs During the Period		TDRs Experiencing Payment Defaults During the Period		Loans Modified in TDRs During the Period		TDRs Experiencing Payment Defaults During the Period	
	Number of TDRs	Recorded Investment	Number of TDRs	Recorded Investment	Number of TDRs	Recorded Investment	Number of TDRs	Recorded Investment
Non-covered loans:								
1-4 single family residential <sup>(1)</sup>	11	\$ 956	4	\$ 311	—	\$ —	2	\$ 269
Non-owner occupied commercial real estate	2	3,037	—	—	—	—	—	—
Commercial and industrial								
Taxi medallion loans	1	217	1	215	15	5,439	6	2,105
Other commercial and industrial	2	3,953	—	—	1	978	—	—
	16	\$ 8,163	5	\$ 526	16	\$ 6,417	8	\$ 2,374
Covered loans:								
Non-ACI loans:								
Home equity loans and lines of credit	—	\$ —	—	\$ —	—	\$ —	1	\$ 70
	—	\$ —	—	\$ —	—	\$ —	1	\$ 70
Nine Months Ended September 30, 2018								
Loans Modified in TDRs During the Period		TDRs Experiencing Payment Defaults During the Period		Loans Modified in TDRs During the Period		TDRs Experiencing Payment Defaults During the Period		
	Number of TDRs	Recorded Investment	Number of TDRs	Recorded Investment	Number of TDRs	Recorded Investment	Number of TDRs	Recorded Investment
Non-covered loans:								
1-4 single family residential <sup>(1)</sup>	24	\$ 4,986	5	\$ 411	4	\$ 351	2	\$ 269
Non-owner occupied commercial real estate	2	3,037	—	—	1	5,389	—	—
Owner occupied commercial real estate	—	—	—	—	2	4,522	—	—
Commercial and industrial								
Taxi medallion loans	7	1,418	1	215	97	48,692	8	3,509
Other commercial and industrial	3	4,117	—	—	14	20,860	—	—
Commercial lending subsidiaries	—	—	—	—	1	12,810	—	—
	36	\$ 13,558	6	\$ 626	119	\$ 92,624	10	\$ 3,778
Covered loans:								
Non-ACI loans:								
Home equity loans and lines of credit	—	\$ —	—	\$ —	5	\$ 939	1	\$ 70

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— \$ —      —    \$    —                    5    \$ 939      1            \$ 70

(1) Includes government insured residential loans modified during the three and nine months ended September 30, 2018 and 2017.

Modifications during the three and nine months ended September 30, 2018 and 2017 included interest rate reductions, restructuring of the amount and timing of required periodic payments, extensions of maturity and covenant waivers. Included in TDRs are residential loans to borrowers who have not reaffirmed their debt discharged in Chapter 7 bankruptcy. The total amount of such loans is not material. Modified ACI loans accounted for in pools are not considered TDRs, are not separated from the pools and are not classified as impaired loans.

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## Note 5 FDIC Indemnification Asset

When the Company recognizes gains or losses related to covered assets in its consolidated financial statements, changes in the estimated amount recoverable from the FDIC under the Loss Sharing Agreements with respect to those gains or losses are also reflected in the consolidated financial statements. Covered loans may be resolved through prepayment, short sale of the underlying collateral, foreclosure, sale of the loans or charge-off. For loans resolved through prepayment, short sale or foreclosure, the difference between consideration received in satisfaction of the loans and the allocated carrying value of the loans is recognized in the consolidated statement of income line item "Income from resolution of covered assets, net." Losses from the resolution of covered loans increase the amount recoverable from the FDIC under the Loss Sharing Agreements. Gains from the resolution of covered loans reduce the amount recoverable from the FDIC under the Loss Sharing Agreements. Similarly, differences in proceeds received on the sale of covered OREO and covered loans and their allocated carrying amounts result in gains or losses and reduce or increase the amount recoverable from the FDIC under the Loss Sharing Agreements. Increases in valuation allowances or impairment charges related to covered assets also increase the amount estimated to be recoverable from the FDIC. These additions to or reductions in amounts recoverable from the FDIC related to transactions in the covered assets are recorded in the consolidated statement of income line item "Net gain (loss) on FDIC indemnification" and reflected as corresponding increases or decreases in the FDIC indemnification asset.

The following tables summarize the components of the gains and losses associated with covered assets, along with the related additions to or reductions in the amounts recoverable from the FDIC under the Loss Sharing Agreements, as reflected in the consolidated statements of income for the periods indicated (in thousands):

	Three Months Ended September 30,					
	2018			2017		
	Transaction Income (Loss)	Net Gain (Loss) on FDIC Indemnification	Net Impact on Pre-tax Earnings	Transaction Income (Loss)	Net Loss on FDIC Indemnification	Net Impact on Pre-tax Earnings
Recovery of (provision for) losses on covered loans	\$50	\$ (40 )	\$ 10	\$(261 )	\$ 215	\$ (46 )
Income from resolution of covered assets, net	3,134	(2,532 )	602	6,400	(5,082 )	1,318
Gain on sale of covered loans	5,037	5,449	10,486	—	—	—
Loss on covered OREO	(260 )	213	(47 )	(35 )	29	(6 )
	\$7,961	\$ 3,090	\$ 11,051	\$ 6,104	\$ (4,838 )	\$ 1,266
	Nine Months Ended September 30,					
	2018			2017		
	Transaction Income (Loss)	Net Loss on FDIC Indemnification	Net Impact on Pre-tax Earnings	Transaction Income (Loss)	Net Loss on FDIC Indemnification	Net Impact on Pre-tax Earnings
Provision for losses on covered loans	\$(517 )	\$ 413	\$(104 )	\$(2,693 )	\$ 2,095	\$(598 )
Income from resolution of covered assets, net	10,689	(8,592 )	2,097	22,066	(17,591 )	4,475
Gain (loss) on sale of covered loans	4,739	5,692	10,431	(1,582 )	1,266	(316 )
Loss on covered OREO	(796 )	562	(234 )	(65 )	56	(9 )
	\$14,115	\$ (1,925 )	\$ 12,190	\$ 17,726	\$ (14,174 )	\$ 3,552

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Changes in the FDIC indemnification asset for the nine months ended September 30, 2018 and the year ended December 31, 2017, were as follows (in thousands):

Balance at December 31, 2016	\$515,910
Amortization	(176,466 )
Reduction for claims filed	(21,589 )
Net loss on FDIC indemnification	(22,220 )
Balance at December 31, 2017	295,635
Amortization	(132,852 )
Reduction for claims filed	(8,341 )
Net loss on FDIC indemnification	(1,925 )
Balance at September 30, 2018	\$152,517

## Note 6 Income Taxes

A reconciliation of expected income tax expense at the statutory federal income tax rate of 21% and 35%, during the three and nine months ended September 30, 2018 and 2017, respectively, to the Company's effective income tax rate for the periods indicated follows:

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2018	2017	2018	2017
Tax expense calculated at the statutory federal income tax rate	21.00 %	35.00 %	21.00 %	35.00 %
Increases (decreases) resulting from:				
Income not subject to tax	(6.59 )%	(7.36 )%	(4.92 )%	(7.75 )%
State income taxes, net of federal tax benefit	6.89 %	5.60 %	6.91 %	5.60 %
Other, net	(3.29 )%	(1.00 )%	(1.62 )%	(1.66 )%
	18.01 %	32.24 %	21.37 %	31.19 %

The Company has investments in affordable housing limited partnerships which generate federal Low Income Housing Tax Credits and other tax benefits. The balance of these investments, included in other assets in the accompanying consolidated balance sheet, was \$59 million and \$64 million at September 30, 2018 and December 31, 2017, respectively. Unfunded commitments for affordable housing investments, included in other liabilities in the accompanying consolidated balance sheet, were \$17 million and \$26 million at September 30, 2018 and December 31, 2017, respectively. The maximum exposure to loss as a result of the Company's involvement with these limited partnerships at September 30, 2018 was approximately \$72 million. While the Company believes the likelihood of potential losses from these investments is remote, the maximum exposure was determined by assuming a scenario where the projects completely fail and do not meet certain government compliance requirements resulting in recapture of the related tax credits. These investments did not have a material impact on income tax expense for the three and nine months ended September 30, 2018 and 2017.

## Note 7 Derivatives and Hedging Activities

The Company uses interest rate swaps to manage interest rate risk related to liabilities that expose the Company to variability in cash flows due to changes in interest rates. The Company enters into LIBOR-based interest rate swaps that are designated as cash flow hedges with the objective of limiting the variability of interest payment cash flows resulting from changes in the benchmark interest rate LIBOR. Changes in the fair value of interest rate swaps designated as cash flow hedging instruments are reported in AOCI and subsequently reclassified into interest expense in the same period in which the related interest on the floating-rate debt obligations affects earnings.

The Company also enters into interest rate derivative contracts with certain of its commercial borrowers to enable those borrowers to manage their exposure to interest rate fluctuations. To mitigate interest rate risk associated with



these derivative

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contracts, the Company enters into offsetting derivative contract positions with primary dealers. These interest rate derivative contracts are not designated as hedging instruments; therefore, changes in the fair value of these derivatives are recognized immediately in earnings. The impact on earnings related to changes in fair value of these derivatives for the three and nine months ended September 30, 2018 and 2017 was not material.

The Company may be exposed to credit risk in the event of non-performance by the counterparties to its interest rate derivative agreements. The Company assesses the credit risk of its financial institution counterparties by monitoring publicly available credit rating and financial information. The Company manages dealer credit risk by entering into interest rate derivatives only with primary and highly rated counterparties, the use of ISDA master agreements, central clearing mechanisms and counterparty limits. The agreements contain bilateral collateral arrangements with the amount of collateral to be posted generally governed by the settlement value of outstanding swaps. The Company manages the risk of default by its borrower counterparties through its normal loan underwriting and credit monitoring policies and procedures. The Company does not currently anticipate any losses from failure of interest rate derivative counterparties to honor their obligations.

The CME legally characterizes variation margin payments for centrally cleared derivatives as settlements of the derivatives' exposures rather than collateral. As a result, the variation margin payment and the related derivative instruments are considered a single unit of account for accounting and financial reporting purposes. The Company's clearing agent for interest rate derivative contracts centrally cleared through the CME settles the variation margin daily with the CME; therefore, those interest rate derivative contracts the Company clears through the CME are reported at a fair value of approximately zero at September 30, 2018.

The following tables set forth certain information concerning the Company's interest rate contract derivative financial instruments and related hedged items at the dates indicated (dollars in thousands):

September 30, 2018

Hedged Item	Weighted Average Pay Rate	Weighted Average Receive Rate	Weighted Average Remaining Life in Years	Notional Amount	Balance Sheet Location	Fair Value	
						Asset	Liability
Derivatives designated as cash flow hedges:							
Pay-fixed interest rate swaps	2.32%	3-Month Libor	4.4	\$2,596,000	Other assets / Other liabilities	\$6,763	\$—
Derivatives not designated as hedges:							
Pay-fixed interest rate swaps	3.96%	Indexed to 1-month Libor	5.9	1,051,884	Other assets / Other liabilities	26,933	(3,686 )
Pay-variable interest rate swaps	Indexed to 1-month Libor	3.96%	5.9	1,051,884	Other assets / Other liabilities	4,211	(34,581 )

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Interest rate caps purchased, indexed to 1-month Libor	3.27%	1.1	124,915	Other assets	53	—
Interest rate caps sold, indexed to 1-month Libor	3.27%	1.1	124,915	Other liabilities	—	(53 )
			\$4,949,598		\$37,960	\$(38,320)

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## BANKUNITED, INC. AND SUBSIDIARIES

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		December 31, 2017					Fair Value	
Hedged Item		Weighted Average Pay Rate	Weighted Average Receive Rate	Weighted Average Remaining Life in Years	Notional Amount	Balance Sheet Location	Asset	Liability
Derivatives designated as cash flow hedges:								
Pay-fixed interest rate swaps	Variability of interest cash flows on variable rate borrowings	1.77%	3-Month Libor	4.3	\$2,046,000	Other assets / Other liabilities	\$2,350	\$—
Derivatives not designated as hedges:								
Pay-fixed interest rate swaps		3.87%	Indexed to 1-month Libor	6.4	1,028,041	Other assets / Other liabilities	10,856	(13,173 )
Pay-variable interest rate swaps		Indexed to 1-month Libor	3.87%	6.4	1,028,041	Other assets / Other liabilities	14,410	(12,189 )
Interest rate caps purchased, indexed to 1-month Libor			2.81%	1.3	145,354	Other assets	11	—
Interest rate caps sold, indexed to 1-month Libor		2.81%		1.3	145,354	Other liabilities	—	(11 )
					\$4,392,790		\$27,627	\$(25,373)

The following table provides information about the amount of gain (loss) related to derivatives designated as cash flow hedges reclassified from AOCI into interest expense for the periods indicated (dollars in thousands):

	Three Months Ended September 30, 2018		Nine Months Ended September 30, 2017		
Interest rate contracts	\$1,050	\$(2,001)	\$839	\$(7,463)	Location of Gain (Loss) Reclassified from AOCI into Income
					Interest expense on borrowings

During the three and nine months ended September 30, 2018 and 2017, no derivative positions designated as cash flow hedges were discontinued and none of the gains and losses reported in AOCI were reclassified into earnings as a result of the discontinuance of cash flow hedges or because of the early extinguishment of debt. As of September 30, 2018, the amount of net gain expected to be reclassified from AOCI into earnings during the next twelve months was

\$10.1 million.

Some of the Company's ISDA master agreements with financial institution counterparties contain provisions that permit either counterparty to terminate the agreements and require settlement in the event that regulatory capital ratios fall below certain designated thresholds, upon the initiation of other defined regulatory actions or upon suspension or withdrawal of the Bank's credit rating. Currently, there are no circumstances that would trigger these provisions of the agreements.

The Company does not offset assets and liabilities under master netting agreements for financial reporting purposes. Information on interest rate swaps subject to these agreements is as follows at the dates indicated (in thousands):

September 30, 2018

	Gross Amounts Recognized	Gross Amounts Offset in Balance Sheet	Net Amounts Presented in Balance Sheet	Gross Amounts Not Offset in Balance Sheet		Net Amount
				Derivative Instruments	Collateral Pledged	
Derivative assets	\$33,749	\$ —	\$ 33,749	\$ (3,432 )	\$ (30,306 )	\$ 11
Derivative liabilities	(3,686 )	\$ —	(3,686 )	3,432	169	(85 )
	\$30,063	\$ —	\$ 30,063	\$ —	\$ (30,137 )	\$ (74 )

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	December 31, 2017			Gross Amounts Not Offset in		
	Gross Amounts	Net Amounts	Gross Amounts	Balance Sheet		
	Offset in Balance	Presented in	Derivative	Collateral	Net Amount	
	Sheet	Balance Sheet	Instruments	Pledged		
	Gross Amounts					
	Recognized					
Derivative assets	\$13,217	\$ —	\$ (7,996 )	\$ (5,221 )	\$ —	
Derivative liabilities	(13,173 )	—	7,996	4,962	(215 )	
	\$44	\$ —	\$ —	\$ (259 )	\$ (215 )	

The difference between the amounts reported for interest rate swaps subject to master netting agreements and the total fair value of interest rate contract derivative financial instruments reported in the consolidated balance sheets is related to interest rate contracts entered into with borrowers not subject to master netting agreements.

At September 30, 2018, the Company had pledged financial collateral of \$32 million as collateral for initial margin requirements on centrally cleared derivatives and interest rate swaps in a liability position that are not centrally cleared. Financial collateral of \$31 million was pledged by counterparties to the Company for interest rate swaps in an asset position. The amount of collateral required to be posted varies based on the settlement value of outstanding swaps and in some cases may include initial margin requirements.

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## Note 8 Stockholders' Equity

## Accumulated Other Comprehensive Income

Changes in other comprehensive income are summarized as follows for the periods indicated (in thousands):

	Three Months Ended September 30,					
	2018			2017		
	Before Tax	Tax Effect	Net of Tax	Before Tax	Tax Effect	Net of Tax
Unrealized gains on investment securities available for sale:						
Net unrealized holding gain (loss) arising during the period	\$ (24,690)	\$ 6,543	\$ (18,147)	\$ 14,144	\$ (5,587)	\$ 8,557
Amounts reclassified to gain on investment securities available for sale, net	(520)	) 138	(382)	) (26,931)	10,638	(16,293)
Net change in unrealized gains on investment securities available for sale	(25,210)	) 6,681	(18,529)	) (12,787)	5,051	(7,736)
Unrealized losses on derivative instruments:						
Net unrealized holding gain (loss) arising during the period	14,335	(3,799)	) 10,536	(281)	) 111	(170)
Amounts reclassified to interest expense on borrowings	(1,050)	) 278	(772)	) 2,001	(791)	) 1,210
Net change in unrealized losses on derivative instruments	13,285	(3,521)	) 9,764	1,720	(680)	) 1,040
Other comprehensive loss	\$ (11,925)	\$ 3,160	\$ (8,765)	\$ (11,067)	\$ 4,371	\$ (6,696)
	Nine Months Ended September 30,					
	2018			2017		
	Before Tax	Tax Effect	Net of Tax	Before Tax	Tax Effect	Net of Tax
Unrealized gains on investment securities available for sale:						
Net unrealized holding gain (loss) arising during the period	\$ (79,697)	\$ 21,120	\$ (58,577)	\$ 54,258	\$ (21,432)	\$ 32,826
Amounts reclassified to gain on investment securities available for sale, net	(4,047)	) 1,073	(2,974)	) (29,194)	11,532	(17,662)
Net change in unrealized gains on investment securities available for sale	(83,744)	) 22,193	(61,551)	) 25,064	(9,900)	) 15,164
Unrealized losses on derivative instruments:						
Net unrealized holding gain (loss) arising during the period	54,660	(14,485)	) 40,175	(13,780)	) 5,443	(8,337)
Amounts reclassified to interest expense on borrowings	(839)	) 222	(617)	) 7,463	(2,948)	) 4,515
Net change in unrealized losses on derivative instruments	53,821	(14,263)	) 39,558	(6,317)	) 2,495	(3,822)
Other comprehensive income (loss)	\$ (29,923)	\$ 7,930	\$ (21,993)	\$ 18,747	\$ (7,405)	\$ 11,342





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The categories of AOCI and changes therein are presented below for the periods indicated (in thousands):

	Unrealized Gain (Loss) on Investment Securities Available for Sale	Unrealized Gain (Loss) on Derivative Instruments	Total
Balance at December 31, 2017	\$ 56,534	\$ (1,548 )	\$54,986
Cumulative effect of adoption of new accounting standards	9,187	(285 )	8,902
Other comprehensive loss	(61,551 )	39,558	(21,993 )
Balance at September 30, 2018	\$ 4,170	\$ 37,725	\$41,895
Balance at December 31, 2016	\$ 47,057	\$ (5,810 )	\$41,247
Other comprehensive income	15,164	(3,822 )	11,342
Balance at September 30, 2017	\$ 62,221	\$ (9,632 )	\$52,589

In January 2018, the Company's Board of Directors authorized a now completed share repurchase program under which the Company repurchased 3.8 million shares of common stock for an aggregate purchase price of \$150.0 million.

In October 2018 the Company's Board of Directors authorized the repurchase of up to an additional \$150 million in shares of its outstanding common stock. Any repurchases will be made in accordance with applicable securities laws from time to time in open market or private transactions. The extent to which the Company repurchases shares, and the timing of such repurchases, will depend upon a variety of factors, including market conditions, the Company's capital position and amount of retained earnings, regulatory requirements and other considerations. No time limit was set for the completion of the share repurchase program, and the program may be suspended or discontinued at any time.

## Note 9 Equity Based and Other Compensation Plans

## Share Awards

## Unvested share awards

A summary of activity related to unvested share awards follows for the periods indicated:

	Number of Share Awards	Weighted Average Grant Date Fair Value
Unvested share awards outstanding, December 31, 2017	1,108,477	\$ 36.06
Granted	666,277	40.32
Vested	(529,469 )	34.64
Canceled or forfeited	(72,465 )	38.77
Unvested share awards outstanding, September 30, 2018	1,172,820	\$ 38.95
Unvested share awards outstanding, December 31, 2016	1,120,700	\$ 31.46
Granted	618,306	40.25
Vested	(550,382 )	31.67
Canceled or forfeited	(77,324 )	34.40
Unvested share awards outstanding, September 30, 2017	1,111,300	\$ 36.04



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Unvested share awards are generally valued at the closing price of the Company's common stock on the date of grant. All of the shares vest in equal annual installments over a period of three years from the date of grant. The following table summarizes the closing price of the Company's stock on the date of grant for shares granted and the aggregate grant date fair value of shares vesting for the periods indicated (in thousands, except per share data):

	Nine Months Ended September 30,	
	2018	2017
Range of the closing price on date of grant	\$39.04 - \$42.80	\$33.21 - \$40.84
Aggregate grant date fair value of shares vesting	\$18,341	\$17,429

The total unrecognized compensation cost of \$30.2 million for all unvested share awards outstanding at September 30, 2018 will be recognized over a weighted average remaining period of 1.95 years.

Executive share-based awards

Certain of the Company's executives are eligible to receive annual awards of RSUs and PSUs (collectively, the "share units"). Annual awards of RSUs represent a fixed number of shares and vest on December 31st in equal tranches over three years. PSUs are initially granted based on a target value. The number of PSUs that ultimately vest at the end of a three-year performance measurement period will be based on the achievement of performance criteria pre-established by the Compensation Committee of the Board of Directors. The performance criteria established for the PSUs granted in 2018, 2017 and 2016 include both performance and market conditions. Upon vesting, the share units will be converted to common stock on a one-for-one basis, or may be settled in cash at the Company's option. The share units will accumulate dividends declared on the Company's common stock from the date of grant to be paid subsequent to vesting.

The Company has cash settled all tranches of RSUs that have vested to date. As a result, all RSUs and PSUs have been determined to be liability instruments and are remeasured at fair value each reporting period until the awards are settled. The RSUs are valued based on the closing price of the Company's common stock at the reporting date. The PSUs are valued based on the closing price of the Company's common stock at the reporting date net of a discount related to any applicable market conditions, considering the probability of meeting the defined performance conditions. Compensation cost related to PSUs is recognized during the performance period based on the probable outcome of the respective performance conditions.

A summary of activity related to executive share-based awards follows for the periods indicated:

	RSU	PSU
Unvested executive share-based awards outstanding, December 31, 2017	91,168	105,721
Granted	52,026	52,026
Unvested executive share-based awards outstanding, September 30, 2018	143,194	157,747
Unvested executive share-based awards outstanding, December 31, 2016	78,561	57,873
Granted	47,848	47,848
Unvested executive share-based awards outstanding, September 30, 2017	126,409	105,721

The total liability for the share units was \$5.7 million at September 30, 2018. The total unrecognized compensation cost of \$5.2 million for these share units at September 30, 2018 will be recognized over a weighted average remaining period of 1.82 years.

Incentive awards

The Company's annual incentive compensation arrangements for employees other than those eligible for the executive share-based awards discussed above provide for settlement through a combination of cash payments and unvested

share awards following the end of the annual performance period. The dollar value of share awards to be granted is based on the achievement of performance criteria established in the incentive arrangements. The number of shares of common stock to be awarded is variable based on the closing price of the Company's stock on the date of grant; therefore, these awards are initially classified as

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liability instruments, with compensation cost recognized from the beginning of the performance period. The awards vest in equal installments over a period of three years from the date of grant. The total liability for incentive share awards was \$1.1 million at September 30, 2018. The total unrecognized compensation cost of \$4.8 million for incentive share awards at September 30, 2018 will be recognized over a weighted average remaining period of 3.25 years. The accrued liability and unrecognized compensation cost are based on management's current estimate of the likely outcome of the performance criteria established in the incentive arrangements and may differ from actual results.

The 666,277 unvested share awards granted during the nine months ended September 30, 2018, as discussed above, included 90,642 unvested share awards granted under the Company's annual incentive compensation arrangements based on the achievement of established performance criteria for the year ended December 31, 2017.

Option Awards

A summary of activity related to stock option awards for the nine months ended September 30, 2018 follows:

	Number of Option Awards	Weighted Average Exercise Price
Option awards outstanding, December 31, 2017	1,270,688	\$ 26.93
Exercised	(291,689)	26.49
Option awards outstanding and exercisable, September 30, 2018	978,999	\$ 27.07
Option awards outstanding, December 31, 2016	3,602,076	\$ 26.74
Exercised	(2,304,108)	26.70
Option awards outstanding and exercisable, September 30, 2017	1,297,968	\$ 26.81

The intrinsic value of options exercised was \$4.6 million and \$25.3 million, respectively, during the nine months ended September 30, 2018 and 2017. The related tax benefit of options exercised was \$1.1 million and \$3.8 million, respectively, during the nine months ended September 30, 2018 and 2017.

Note 10 Fair Value Measurements

Assets and liabilities measured at fair value on a recurring basis

Following is a description of the methodologies used to estimate the fair values of assets and liabilities measured at fair value on a recurring basis and the level within the fair value hierarchy in which those measurements are typically classified.

Investment securities available for sale and marketable equity securities—Fair value measurements are based on quoted prices in active markets when available; these measurements are classified within level 1 of the fair value hierarchy. These securities typically include U.S. Treasury securities and certain preferred stocks. If quoted prices in active markets are not available, fair values are estimated using quoted prices of securities with similar characteristics, quoted prices of identical securities in less active markets, discounted cash flow techniques, or matrix pricing models. These securities are generally classified within level 2 of the fair value hierarchy and include U.S. Government agency securities, U.S. Government agency and sponsored enterprise MBS, preferred stock investments for which level 1 valuations are not available, corporate debt securities, non-mortgage asset-backed securities, single family rental real estate-backed securities, certain private label residential MBS and CMOs, private label commercial MBS, collateralized loan obligations and state and municipal obligations. Pricing of these securities is generally primarily spread driven. Observable inputs that may impact the valuation of these securities include benchmark yield curves, credit spreads, reported trades, dealer quotes, bids, issuer spreads, current rating, historical constant prepayment rates, historical voluntary prepayment rates, structural and waterfall features of individual securities, published collateral data, and for certain securities, historical constant default rates and default severities. Investment securities available

for sale generally classified within level 3 of the fair value hierarchy include certain private label MBS and trust preferred securities. The Company typically values these securities using third-party proprietary pricing models, primarily discounted cash flow valuation techniques, which incorporate both observable and unobservable inputs. Unobservable inputs that may impact the valuation of these securities include risk adjusted discount rates, projected prepayment rates, projected default rates and projected loss severity.

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The Company uses third-party pricing services in determining fair value measurements for investment securities. To obtain an understanding of the methodologies and assumptions used, management reviews written documentation provided by the pricing services, conducts interviews with valuation desk personnel and reviews model results and detailed assumptions used to value selected securities as considered necessary. Management has established a robust price challenge process that includes a review by the treasury front office of all prices provided on a monthly basis. Any price evidencing unexpected month over month fluctuations or deviations from expectations is challenged. If considered necessary to resolve any discrepancies, a price will be obtained from an additional independent valuation source. The Company does not typically adjust the prices provided, other than through this established challenge process. The results of price challenges are subject to review by executive management. The Company has also established a quarterly process whereby prices provided by its primary pricing service for a sample of securities are validated. Any price discrepancies are resolved based on careful consideration of the assumptions and inputs employed by each of the pricing sources.

**Servicing rights**—Commercial servicing rights are valued using a discounted cash flow methodology incorporating contractually specified servicing fees and market based assumptions about prepayments, discount rates, default rates and costs of servicing. Prepayment and default assumptions are based on historical industry data for loans with similar characteristics. Assumptions about costs of servicing are based on market convention. Discount rates are based on rates of return implied by observed trades of underlying loans in the secondary market. Fair value of residential MSRs is estimated using a discounted cash flow technique that incorporates market based assumptions including estimated prepayment speeds, contractual servicing fees, cost to service, discount rates, escrow account earnings, ancillary income, and estimated defaults. Due to the nature of the valuation inputs and the limited availability of market pricing, servicing rights are classified as level 3.

**Derivative financial instruments**—Fair values of interest rate swaps are determined using widely accepted discounted cash flow modeling techniques. These discounted cash flow models use projections of future cash payments and receipts that are discounted at mid-market rates. Observable inputs that may impact the valuation of these instruments include LIBOR swap rates and LIBOR forward yield curves. These fair value measurements are generally classified within level 2 of the fair value hierarchy.

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## BANKUNITED, INC. AND SUBSIDIARIES

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - UNAUDITED

September 30, 2018

The following tables present assets and liabilities measured at fair value on a recurring basis at the dates indicated (in thousands):

	September 30, 2018			Total
	Level 1	Level 2	Level 3	
Investment securities available for sale:				
U.S. Treasury securities	\$34,846	\$—	\$—	\$34,846
U.S. Government agency and sponsored enterprise residential MBS	—	1,929,830	—	1,929,830
U.S. Government agency and sponsored enterprise commercial MBS	—	239,130	—	239,130
Private label residential MBS and CMOs	—	971,138	37,402	1,008,540
Private label commercial MBS	—	1,167,873	—	1,167,873
Single family rental real estate-backed securities	—	520,120	—	520,120
Collateralized loan obligations	—	1,187,327	—	1,187,327
Non-mortgage asset-backed securities	—	207,158	—	207,158
State and municipal obligations	—	422,775	—	422,775
SBA securities	—	431,780	—	431,780
Other debt securities	—	—	5,664	5,664
Marketable equity securities	62,360	—	—	62,360
Servicing rights	—	—	37,613	37,613
Derivative assets	—	37,960	—	37,960
Total assets at fair value	\$97,206	\$7,115,091	\$80,679	\$7,292,976
Derivative liabilities	\$—	\$38,320	\$—	\$38,320
Total liabilities at fair value	\$—	\$38,320	\$—	\$38,320



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## BANKUNITED, INC. AND SUBSIDIARIES

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - UNAUDITED

September 30, 2018

	December 31, 2017			Total
	Level 1	Level 2	Level 3	
Investment securities available for sale:				
U.S. Treasury securities	\$24,953	\$—	\$—	\$24,953
U.S. Government agency and sponsored enterprise residential MBS	—	2,058,027	—	2,058,027
U.S. Government agency and sponsored enterprise commercial MBS	—	234,508	—	234,508
Private label residential MBS and CMOs	—	576,033	52,214	628,247
Private label commercial MBS	—	1,046,415	—	1,046,415
Single family rental real estate-backed securities	—	562,706	—	562,706
Collateralized loan obligations	—	723,681	—	723,681
Non-mortgage asset-backed securities	—	121,747	—	121,747
Marketable equity securities	63,543	—	—	63,543
State and municipal obligations	—	657,203	—	657,203
SBA securities	—	550,682	—	550,682
Other debt securities	—	3,791	5,329	9,120
Servicing rights	—	—	30,737	30,737
Derivative assets	—	27,627	—	27,627
Total assets at fair value	\$88,496	\$6,562,420	\$88,280	\$6,739,196
Derivative liabilities	\$—	\$25,373	\$—	\$25,373
Total liabilities at fair value	\$—	\$25,373	\$—	\$25,373

The following table reconciles changes in the fair value of assets and liabilities measured at fair value on a recurring basis and classified in level 3 of the fair value hierarchy during the periods indicated (in thousands):

	Three Months Ended September 30,			Three Months Ended September 30,		
	2018			2017		
	Private Label Residential MBS	Other Debt Securities	Servicing Rights	Private Label Residential MBS	Other Debt Securities	Servicing Rights
Balance at beginning of period	\$40,564	\$ 5,581	\$35,915	\$108,790	\$ 4,923	\$29,128
Gains (losses) for the period included in:						
Net income	—	—	(2,390 )	24,146	—	(1,330 )
Other comprehensive income	(1,043 )	75	—	(24,668 )	101	—
Discount accretion	701	19	—	2,332	59	—
Purchases or additions	—	—	4,088	—	—	2,338
Sales	—	—	—	(40,732 )	—	—
Settlements	(2,820 )	(11 )	—	(9,071 )	(59 )	—
Balance at end of period	\$37,402	\$ 5,664	\$37,613	\$60,797	\$ 5,024	\$30,136
Change in unrealized gains or losses included in OCI for assets held at the end of the reporting period	\$(1,043 )	\$ 75	—	\$(522 )	\$ 101	—

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## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - UNAUDITED

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	Nine Months Ended September 30,					
	2018			2017		
	Private Label Residential MBS	Other Debt Securities	Servicing Rights	Private Label Residential MBS	Other Debt Securities	Servicing Rights
Balance at beginning of period	\$52,214	\$ 5,329	\$30,737	\$120,610	\$ 4,572	\$27,159
Gains (losses) for the period included in:						
Net income	1,319	—	(4,011 )	24,146	—	(4,273 )
Other comprehensive income	(4,504 )	362	—	(25,651 )	469	—
Discount accretion	2,286	232	—	5,208	248	—
Purchases or additions	—	—	10,887	—	—	7,250
Sales	(5,120 )	—	—	(40,732 )	—	—
Settlements	(8,793 )	(259 )	—	(22,784 )	(265 )	—
Balance at end of period	\$37,402	\$ 5,664	\$37,613	\$60,797	\$ 5,024	\$30,136
Change in unrealized gains or losses included in OCI for assets held at the end of the reporting period	\$(3,035 )	\$ 362		\$(14,251 )	\$ 469	

Gains on private label residential MBS recognized in net income during the three and nine months ended September 30, 2018 and 2017 are included in the consolidated statement of income line item "Gain on investment securities, net." Changes in the fair value of servicing rights are included in the consolidated statement of income line item "Other non-interest income." Changes in fair value include changes due to valuation assumptions, primarily discount rates and prepayment speeds, as well as other changes such as runoff and the passage of time. The amount of net unrealized gains (losses) included in earnings for the nine months ended September 30, 2018 and 2017 that were related to servicing rights held at September 30, 2018 and 2017 totaled approximately \$0.4 million and \$(0.8) million, respectively, and were primarily due to changes in discount rates and prepayment speeds.

Securities for which fair value measurements are categorized in level 3 of the fair value hierarchy at September 30, 2018 consisted of pooled trust preferred securities with a fair value of \$6 million and private label residential MBS and CMOs with a fair value of \$37 million. The trust preferred securities are not material to the Company's financial statements. Private label residential MBS consisted of senior and mezzanine tranches collateralized by prime fixed rate and hybrid 1-4 single family residential mortgages originated before 2005. Substantially all of these securities have variable rate coupons. Weighted average subordination levels at September 30, 2018 were 18.1% and 11.3% for investment grade and non-investment grade securities, respectively.

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## BANKUNITED, INC. AND SUBSIDIARIES

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September 30, 2018

The following table provides information about the valuation techniques and unobservable inputs used in the valuation of private label residential MBS and CMOs falling within level 3 of the fair value hierarchy as of September 30, 2018 (dollars in thousands):

	Fair Value at September 30, 2018	Valuation Technique	Unobservable Input	Range (Weighted Average)
Investment grade	\$ 22,805	Discounted cash flow	Voluntary prepayment rate	10.40% - 25.50% (18.33%)
			Probability of default	0.00% - 6.75% (1.67%)
			Loss severity	15.00% - 100.00% (28.36%)
			Discount rate	0.47% - 8.81% (4.57%)
Non-investment grade	\$ 14,597	Discounted cash flow	Voluntary prepayment rate	1.20% - 25.00% (17.37%)
			Probability of default	0.00% - 5.85% (2.91%)
			Loss severity	15.00% - 80.00% (33.67%)
			Discount rate	1.29% - 10.99% (6.19%)

The significant unobservable inputs impacting the fair value measurement of private label residential MBS and CMOs include voluntary prepayment rates, probability of default, loss severity given default and discount rates. Generally, increases in probability of default, loss severity or discount rates would result in a lower fair value measurement. Alternatively, decreases in probability of default, loss severity or discount rates would result in a higher fair value measurement. For securities with less favorable credit characteristics, decreases in voluntary prepayment speeds may be interpreted as a deterioration in the overall credit quality of the underlying collateral and as such, lead to lower fair value measurements. The fair value measurements of those securities with higher levels of subordination will be less sensitive to changes in these unobservable inputs other than discount rates, while securities with lower levels of subordination will show a higher degree of sensitivity to changes in these unobservable inputs other than discount rates. Generally, a change in the assumption used for probability of default is accompanied by a directionally similar change in the assumption used for loss severity given default and a directionally opposite change in the assumption used for voluntary prepayment rate.

The following table provides information about the valuation techniques and significant unobservable inputs used in the valuation of servicing rights as of September 30, 2018 (dollars in thousands):

	Fair Value at September 30, 2018	Valuation Technique	Unobservable Input	Range (Weighted Average)
Residential MSRs	\$ 27,852	Discounted cash flow	Prepayment rate	3.76% - 21.83% (10.44%)
			Discount rate	10.25% - 10.32% (10.26%)
Commercial servicing rights	\$ 9,761	Discounted cash flow	Prepayment rate	0.83% - 15.61% (11.40%)
			Discount rate	3.05% - 22.69% (14.38%)

Increases in prepayment rates or discount rates would result in lower fair value measurements and decreases in prepayment rates or discount rates would result in higher fair value measurements. Although the prepayment rate and the discount rate are not directly interrelated, they generally move in opposite directions.

Assets and liabilities measured at fair value on a non-recurring basis

Following is a description of the methodologies used to estimate the fair values of assets and liabilities that may be measured at fair value on a non-recurring basis, and the level within the fair value hierarchy in which those

measurements are typically classified.

Impaired loans, OREO and other repossessed assets—The carrying amount of collateral dependent impaired loans is typically based on the fair value of the underlying collateral, which may be real estate, taxi medallions, or other business assets, less estimated costs to sell. The carrying value of OREO is initially measured based on the fair value of the real estate acquired

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## BANKUNITED, INC. AND SUBSIDIARIES

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - UNAUDITED

September 30, 2018

in foreclosure and subsequently adjusted to the lower of cost or estimated fair value, less estimated cost to sell. Fair values of real estate collateral and OREO are typically based on third-party real estate appraisals which utilize market and income approaches to valuation incorporating both observable and unobservable inputs. When current appraisals are not available, the Company may use brokers' price opinions, home price indices or other available information about changes in real estate market conditions to adjust the latest appraised value available. These adjustments to appraised values may be subjective and involve significant management judgment. The fair value of repossessed assets, other than taxi medallions, or collateral consisting of other business assets may be based on third-party appraisals or internal analyses that use market approaches to valuation incorporating primarily unobservable inputs. The valuation of New York City taxi medallions collateralizing loans is based primarily on recent transfer prices published by the NYTLC or obtained from other external sources. Taxi medallions in municipalities other than New York City are generally valued based on published information about recent transfer prices; the valuation of these assets did not have a material impact on the Company's consolidated financial statements for any period presented as the taxi medallion portfolio is heavily concentrated in New York City.

Fair value measurements related to collateral dependent impaired loans, OREO and other repossessed assets are classified within levels 2 and 3 of the fair value hierarchy.

The following tables present the carrying value of assets for which non-recurring changes in fair value have been recorded for the periods indicated (in thousands):

	September 30, 2018			Losses from Fair Value Changes	
	Level 2	Level 3	Total	Three Months Ended September 30, 2018	Nine Months Ended September 30, 2018
OREO and repossessed assets	\$—	\$1,300	\$1,300	\$(646)	\$(2,447)
Impaired loans	\$61,029	\$22,436	\$83,465	\$(1,552)	\$(14,510)
	September 30, 2017			Losses from Fair Value Changes	
	Level 2	Level 3	Total	Three Months Ended September 30, 2017	Nine Months Ended September 30, 2017
OREO and repossessed assets	\$—	\$5,520	\$5,520	\$(515)	\$(1,534)
Impaired loans	\$107,173	\$—	\$107,173	\$(35,106)	\$(58,073)

Included in the tables above are impaired taxi medallion loans with carrying values of \$61.0 million and \$90.1 million at September 30, 2018 and 2017, respectively, the majority of which were in New York City. Losses of \$11.7 million and \$54.3 million were recognized on impaired taxi medallion loans during the nine months ended September 30, 2018 and 2017, respectively. In addition, OREO and repossessed assets reported above included repossessed taxi medallions with carrying values of \$1.3 million and \$2.5 million at September 30, 2018 and 2017, respectively. Losses of \$0.2 million, \$0.6 million, \$0.6 million and \$1.0 million were recognized on repossessed taxi medallions during the three and nine months ended September 30, 2018 and 2017, respectively.



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## BANKUNITED, INC. AND SUBSIDIARIES

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - UNAUDITED

September 30, 2018

The following table presents the carrying value and fair value of financial instruments and the level within the fair value hierarchy in which those measurements are classified at the dates indicated (dollars in thousands):

	Level	September 30, 2018		December 31, 2017	
		Carrying Value	Fair Value	Carrying Value	Fair Value
<b>Assets:</b>					
Cash and cash equivalents	1	\$279,799	\$279,799	\$194,582	\$194,582
Investment securities	1/2/3	7,227,403	7,227,403	6,690,832	6,690,832
Non-marketable equity securities	2	273,427	273,427	265,989	265,989
Loans held for sale	2	37,179	40,581	34,097	37,847
<b>Loans:</b>					
Covered	3	359,753	627,924	502,860	922,888
Non-covered	3	21,434,678	21,407,477	20,768,849	20,759,567
FDIC indemnification asset	3	152,517	68,500	295,635	148,356
Derivative assets	2	37,960	37,960	27,627	27,627
<b>Liabilities:</b>					
Demand, savings and money market deposits	2	\$15,589,497	\$15,589,497	\$15,543,637	\$15,543,637
Time deposits	2	6,715,793	6,701,219	6,334,842	6,324,010
Federal funds purchased	2	175,000	175,000	—	—
FHLB advances	2	4,946,000	4,948,464	4,771,000	4,774,160
Notes and other borrowings	2	402,780	414,915	402,830	435,361
Derivative liabilities	2	38,320	38,320	25,373	25,373

## Note 11 Commitments and Contingencies

The Company issues off-balance sheet financial instruments to meet the financing needs of its customers. These financial instruments include commitments to fund loans, unfunded commitments under existing lines of credit, and commercial and standby letters of credit. These commitments expose the Company to varying degrees of credit and market risk which are essentially the same as those involved in extending loans to customers, and are subject to the same credit policies used in underwriting loans. Collateral may be obtained based on the Company's credit evaluation of the counterparty. The Company's maximum exposure to credit loss is represented by the contractual amount of these commitments.

## Commitments to fund loans

These are agreements to lend funds to customers as long as there is no violation of any condition established in the contract. Commitments to fund loans generally have fixed expiration dates or other termination clauses and may require payment of a fee. Many of these commitments are expected to expire without being funded and, therefore, the total commitment amounts do not necessarily represent future liquidity requirements.

## Unfunded commitments under lines of credit

Unfunded commitments under lines of credit include commercial, commercial real estate, home equity and consumer lines of credit to existing customers. Some of these commitments may mature without being fully funded.

## Commercial and standby letters of credit

Letters of credit are conditional commitments issued by the Company to guarantee the performance of a customer to a third party. These letters of credit are primarily issued to support trade transactions or guarantee arrangements. The credit risk involved in issuing letters of credit is essentially the same as that involved in extending loan facilities to customers.

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BANKUNITED, INC. AND SUBSIDIARIES

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Total lending related commitments outstanding at September 30, 2018 were as follows (in thousands):

Commitments to fund loans	\$577,539
Commitments to purchase loans	398,745
Unfunded commitments under lines of credit	2,855,444
Commercial and standby letters of credit	88,626
	\$3,920,354

Legal Proceedings

The Company is involved as plaintiff or defendant in various legal actions arising in the normal course of business. In the opinion of management, based upon advice of legal counsel, the likelihood is remote that the impact of these proceedings, either individually or in the aggregate, would be material to the Company's consolidated financial position, results of operations or cash flows.

Note 12 Subsequent EventsCovered Loan Sale

On October 31, 2018 the Bank received consent (the "consent") from the FDIC, pursuant to the terms of the Single Family Shared-Loss Agreement, to execute a portfolio sale of certain Covered loans and OREO. The UPB, as of September 30, 2018, of loans encompassed by the consent totaled approximately \$263 million. The Bank intends to sell these loans in the fourth quarter of 2018. Pursuant to the terms of the consent, this sale will be the final portfolio sale conducted under the terms of the Single Family Shared-Loss Agreement. Covered loans with UPB totaling approximately \$421 million as of September 30, 2018, are expected to be retained by the Bank. The Single Family Shared-Loss Agreement is expected to terminate on May 21, 2019.

At September 30, 2018, the Company's estimates of expected cash flows from ACI residential loans and from the FDIC under the Single Family Shared-Loss Agreement underlying the reported balances of accretible yield and future estimated amortization of the FDIC indemnification asset were predicated on the assumption that a final sale of all of the remaining Covered loans would occur in the second quarter of 2019. The acceleration of the expected timing of the sale of a portion of these loans, and expected retention of a portion of the loans beyond the second quarter of 2019 will result in increased amortization of the FDIC indemnification asset in the fourth quarter of 2018. Following the portfolio sale, we expect the balance of the FDIC indemnification asset to be amortized to zero or near zero in the fourth quarter of 2018, as expectations of losses eligible for indemnification with respect to the retained loans prior to termination of the Single Family Shared-Loss Agreement are insignificant. Additionally, the balance of the accretible yield related to the loans retained is expected to increase, in part due to expected collection of additional contractual interest, and that accretion is expected to occur over a longer period of time reflective of the expected lives of the retained loans.

Based on our most recent estimates of expected cash flows from the Covered loans, both those expected to be sold in the fourth quarter of 2018 and those expected to be retained, and expected cash flows from the FDIC under the terms of the Single Family Shared-Loss Agreement related to the expected fourth quarter portfolio sale, we estimate accretion related to Covered loans to total approximately \$114 million and amortization of the FDIC indemnification asset to total approximately \$117 million in the fourth quarter of 2018. Estimated accretion related to the retained loans to be recognized after the fourth quarter of 2018, over the expected lives of those loans, is approximately \$302 million. These estimates are based on several assumptions, including but not limited to the estimated price to be received for loans included in the fourth quarter portfolio sale, as well as estimated future prepayment speeds, default rates and loss severity related to the loans retained. As a result, actual results may differ materially from these estimates.

Hurricane Michael

In October, 2018, Hurricane Michael made landfall in the Florida panhandle as a category 4 hurricane, impacting some areas of Florida and the southeastern United States with significant wind damage, flooding and power outages.



While the Company does not have physical operations in areas significantly impacted by the storm, some of the Company's borrowers may have been impacted.

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BANKUNITED, INC. AND SUBSIDIARIES

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The Company is in the process of evaluating the potential impact of the hurricane on the value of collateral underlying our loans and the ability of borrowers to repay their obligations to the Bank.

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

The following discussion and analysis is intended to focus on significant changes in the financial condition and results of operations of the Company during the nine months ended September 30, 2018 and should be read in conjunction with the consolidated financial statements and notes hereto included in this Quarterly Report on Form 10-Q and BKU's 2017 Annual Report on Form 10-K for the year ended December 31, 2017 (the "2017 Annual Report on Form 10-K").

Forward-Looking Statements

This Quarterly Report on Form 10-Q contains forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995 that reflect the Company's current views with respect to, among other things, future events and financial performance. Words such as "anticipates," "expects," "intends," "plans," "believes," "seeks," "estimates" similar expressions identify forward-looking statements. These forward-looking statements are based on the historical performance of the Company or on the Company's current plans, estimates and expectations. The inclusion of this forward-looking information should not be regarded as a representation by the Company that the future plans, estimates or expectations so contemplated will be achieved. Such forward-looking statements are subject to various risks and uncertainties and assumptions relating to the Company's operations, financial results, financial condition, business prospects, growth strategy and liquidity. If one or more of these or other risks or uncertainties materialize, or if the Company's underlying assumptions prove to be incorrect, the Company's actual results may vary materially from those indicated in these statements. A number of important factors could cause actual results to differ materially from those indicated by the forward-looking statements, including, but not limited to, the risk factors described in Part I, Item 1A of the 2017 Annual Report on Form 10-K. The Company does not undertake any obligation to publicly update or review any forward looking statement, whether as a result of new information, future developments or otherwise.

Overview

Quarterly Highlights

In evaluating our financial performance, we consider the level of and trends in net interest income, the net interest margin, levels and composition of non-interest income and non-interest expense, performance ratios such as the return on average equity and return on average assets and asset quality ratios, particularly for the non-covered portfolio, including the ratio of non-performing loans to total loans, non-performing assets to total assets, and portfolio delinquency and charge-off trends. We consider growth in earning assets and deposits, trends in funding mix and cost of funds. We analyze these ratios and trends against our own historical performance, our budgeted performance and the financial condition and performance of comparable financial institutions.

Quarterly highlights include:

Net income for the three months ended September 30, 2018 was \$97.3 million, or \$0.90 per diluted share, compared to \$67.8 million, or \$0.62 per diluted share, for the three months ended September 30, 2017. For the nine months ended September 30, 2018, net income was \$272.5 million, or \$2.49 per diluted share, compared to \$196.5 million, or \$1.79 per diluted share, for the nine months ended September 30, 2017. Earnings for the nine months ended September 30, 2018 generated an annualized return on average stockholders' equity of 11.80% and an annualized return on average assets of 1.19%.

Net interest income increased by \$10.7 million to \$252.0 million for the quarter ended September 30, 2018 from \$241.3 million for the quarter ended September 30, 2017. Interest income increased by \$48.3 million, driven by increases in the average balances of loans and investment securities outstanding as well as increases in yields on interest earning assets. Interest expense increased by \$37.6 million, driven primarily by increases in average interest

bearing deposits and an increase in the cost of interest bearing liabilities. For the nine months ended September 30, 2018, net interest income increased by \$43.6 million to \$755.0 million from \$711.4 million for the nine months ended September 30, 2017.

The net interest margin, calculated on a tax-equivalent basis, was 3.51% for the quarter ended September 30, 2018 compared to 3.62% for the quarter ended September 30, 2017. Significant factors contributing to the decline in the net interest margin from the comparable quarter of the prior year were (i) an increase in the cost of interest bearing liabilities; (ii) the impact on tax equivalent yields of the reduction in the statutory federal income tax rate; and (iii) although yields on all categories of interest earning assets increased, non-covered loans and investment securities were added to the balance sheet at yields lower than the existing yield on earning assets, which is impacted by the yield on covered loans.

Non-covered loans and leases, including equipment under operating lease, grew by \$211 million during the quarter ended September 30, 2018. For the nine months ended September 30, 2018, non-covered loans and leases grew by \$708 million.

For the quarter ended September 30, 2018, total deposits increased by \$127 million, of which \$98 million was non-interest bearing demand deposits. Total deposits increased by \$427 million for the nine months ended September 30, 2018, of which \$343 million was non-interest bearing demand deposits.

The Company's capital ratios exceeded all regulatory "well capitalized" guidelines, with a Tier 1 leverage ratio of 9.5%, CET1 and Tier 1 risk-based capital ratios of 13.2% and a Total risk-based capital ratio of 13.8% at September 30, 2018.

Book value per common share grew to \$29.63 at September 30, 2018 from \$28.32 at December 31, 2017 while tangible book value per common share increased to \$28.88 from \$27.59 over the same period.

During the quarter ended September 30, 2018, the Company completed the \$150 million share repurchase program authorized by its Board of Directors in the first quarter of 2018, repurchasing 2.4 million shares for an aggregate purchase price of \$96 million. During the nine months ended September 30, 2018, the Company repurchased approximately 3.8 million shares of its common stock for an aggregate purchase price of \$150.0 million.

On October 23, 2018 the Board of Directors of the Company authorized the repurchase of up to an additional \$150 million in shares of its outstanding common stock. Any repurchases will be made in accordance with applicable securities laws from time to time in open market or private transactions. The extent to which the Company repurchases shares, and the timing of such repurchases, will depend upon a variety of factors, including market conditions, the Company's capital position and amount of retained earnings, regulatory requirements and other considerations. No time limit was set for the completion of the share repurchase program, and the program may be suspended or discontinued at any time.

## Results of Operations

### Net Interest Income

Net interest income is the difference between interest earned on interest earning assets and interest incurred on interest bearing liabilities and is the primary driver of core earnings. Net interest income is impacted by the relative mix of interest earning assets and interest bearing liabilities, the ratio of interest earning assets to total assets and of interest bearing liabilities to total funding sources, movements in market interest rates, levels of non-performing assets and pricing pressure from competitors.

The mix of interest earning assets is influenced by loan demand, market and competitive conditions in our primary lending markets and by management's continual assessment of the rate of return and relative risk associated with various classes of earning assets. The mix of interest bearing liabilities is influenced by the Company's liquidity profile, management's assessment of the desire for lower cost funding sources weighed against relationships with customers and growth requirements and is impacted by competition for deposits in the Company's markets and the availability and pricing of other sources of funds.

Net interest income is also impacted by the accounting for ACI loans acquired in conjunction with the FSB Acquisition. ACI loans were initially recorded at fair value, measured based on the present value of expected cash flows. The excess of expected cash flows over carrying value, known as accretable yield, is recognized as interest income over the lives of the underlying loans.

The impact of ACI loan accounting on net interest income makes it difficult to compare our net interest margin and interest rate spread to those reported by other financial institutions.



The following table presents, for the periods indicated, information about (i) average balances, the total dollar amount of taxable equivalent interest income from earning assets and the resultant average yields; (ii) average balances, the total dollar amount of interest expense on interest bearing liabilities and the resultant average rates; (iii) net interest income; (iv) the interest rate spread; and (v) the net interest margin. Non-accrual and restructured loans are included in the average balances presented in this table; however, interest income foregone on non-accrual loans is not included. Interest income, yields, spread and margin have been calculated on a tax-equivalent basis for loans and investment securities that are exempt from federal income taxes, at a federal tax rate of 21.0% during the three and nine months ended September 30, 2018 and 35.0% during the three and nine months ended September 30, 2017 (dollars in thousands):

	Three Months Ended September 30,					
	2018			2017		
	Average Balance	Interest (1)	Yield/ Rate (1)(2)	Average Balance	Interest (1)	Yield/ Rate (1)(2)
<b>Assets:</b>						
<b>Interest earning assets:</b>						
Non-covered loans	\$21,311,706	\$216,746	4.05 %	\$19,710,115	\$187,928	3.79 %
Covered loans	408,182	81,302	79.67 %	518,026	73,452	56.70 %
Total loans	21,719,888	298,048	5.47 %	20,228,141	261,380	5.15 %
Investment securities <sup>(3)</sup>	7,118,626	60,677	3.41 %	7,002,615	55,046	3.14 %
Other interest earning assets	507,318	4,855	3.80 %	545,224	3,777	2.75 %
Total interest earning assets	29,345,832	363,580	4.94 %	27,775,980	320,203	4.60 %
Allowance for loan and lease losses	(137,784 )			(160,231 )		
Non-interest earning assets	1,859,619			1,699,912		
Total assets	\$31,067,667			\$29,315,661		
<b>Liabilities and Stockholders' Equity:</b>						
<b>Interest bearing liabilities:</b>						
Interest bearing demand deposits	\$1,592,908	4,550	1.13 %	\$1,590,206	3,415	0.85 %
Savings and money market deposits	10,483,248	38,520	1.46 %	9,968,512	21,964	0.87 %
Time deposits	6,728,915	32,187	1.90 %	6,290,056	20,540	1.30 %
Total interest bearing deposits	18,805,071	75,257	1.59 %	17,848,774	45,919	1.02 %
Federal funds purchased	89,218	445	2.00 %	—	—	— %
FHLB advances	4,772,902	24,743	2.06 %	4,924,325	16,946	1.37 %
Notes and other borrowings	402,782	5,304	5.27 %	402,828	5,314	5.28 %
Total interest bearing liabilities	24,069,973	105,749	1.74 %	23,175,927	68,179	1.17 %
Non-interest bearing demand deposits	3,369,393			3,036,046		
Other non-interest bearing liabilities	520,118			468,735		
Total liabilities	27,959,484			26,680,708		
Stockholders' equity	3,108,183			2,634,953		
Total liabilities and stockholders' equity	\$31,067,667			\$29,315,661		
Net interest income		\$257,831			\$252,024	
Interest rate spread			3.20 %			3.43 %
Net interest margin			3.51 %			3.62 %

On a tax-equivalent basis where applicable. The tax-equivalent adjustment for tax-exempt loans was \$4.5 million (1) and \$7.6 million, and the tax-equivalent adjustment for tax-exempt investment securities was \$1.4 million and \$3.2 million for the three months ended September 30, 2018 and 2017, respectively.

(2) Annualized.

(3) At fair value except for securities held to maturity.



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	Nine Months Ended September 30,					
	2018			2017		
	Average Balance	Interest (1)	Yield/ Rate (1)(2)	Average Balance	Interest (1)	Yield/ Rate (1)(2)
<b>Assets:</b>						
<b>Interest earning assets:</b>						
Non-covered loans	\$21,073,130	\$622,039	3.94 %	\$19,169,479	\$535,926	3.73 %
Covered loans	460,485	246,811	71.46 %	560,934	225,194	53.54 %
Total loans	21,533,615	868,850	5.39 %	19,730,413	761,120	5.15 %
Investment securities (3)	6,932,504	169,645	3.26 %	6,569,553	151,337	3.07 %
Other interest earning assets	503,378	13,145	3.49 %	557,623	10,606	2.54 %
Total interest earning assets	28,969,497	1,051,640	4.85 %	26,857,589	923,063	4.59 %
Allowance for loan and lease losses	(141,047 )			(157,015 )		
Non-interest earning assets	1,905,278			1,754,499		
Total assets	\$30,733,728			\$28,455,073		
<b>Liabilities and Stockholders' Equity:</b>						
<b>Interest bearing liabilities:</b>						
Interest bearing demand deposits	\$1,604,666	12,902	1.07 %	\$1,564,229	8,913	0.76 %
Savings and money market deposits	10,610,889	100,891	1.27 %	9,557,907	55,741	0.78 %
Time deposits	6,507,726	83,123	1.71 %	5,988,433	55,507	1.24 %
Total interest bearing deposits	18,723,281	196,916	1.41 %	17,110,569	120,161	0.94 %
Federal funds purchased	30,066	445	1.97 %	—	—	— %
FHLB advances	4,665,799	66,028	1.89 %	4,889,578	44,262	1.21 %
Notes and other borrowings	402,809	15,919	5.27 %	402,821	15,947	5.28 %
Total interest bearing liabilities	23,821,955	279,308	1.57 %	22,402,968	180,370	1.08 %
Non-interest bearing demand deposits	3,327,521			3,034,682		
Other non-interest bearing liabilities	498,368			443,430		
Total liabilities	27,647,844			25,881,080		
Stockholders' equity	3,085,884			2,573,993		
Total liabilities and stockholders' equity	\$30,733,728			\$28,455,073		
Net interest income		\$772,332			\$742,693	
Interest rate spread			3.28 %			3.51 %
Net interest margin			3.56 %			3.69 %

On a tax-equivalent basis where applicable. The tax-equivalent adjustment for tax-exempt loans was \$13.0 million (1) and \$21.5 million, and the tax-equivalent adjustment for tax-exempt investment securities was \$4.2 million and \$9.7 million for the nine months ended September 30, 2018 and 2017, respectively.

(2) Annualized.

(3) At fair value except for securities held to maturity.

The TCJA was signed into law on December 22, 2017, reducing the statutory corporate federal income tax rate from 35% to 21%, effective January 1, 2018. Tax-equivalent yields on non-covered loans and investment securities and the net interest margin were each negatively impacted by approximately 0.08% for the quarter ended September 30, 2018 as compared to the quarter ended September 30, 2017 as a result of the reduction in the statutory federal income tax rate. For the nine months ended September 30, 2018 as compared to the nine months ended September 30, 2017, the tax rate change negatively impacted the tax-equivalent yields on non-covered loans and investment securities by approximately 0.09% and the net interest margin by approximately 0.08%.

Three months ended September 30, 2018 compared to three months ended September 30, 2017



Net interest income, calculated on a tax-equivalent basis, was \$257.8 million for the three months ended September 30, 2018 compared to \$252.0 million for the three months ended September 30, 2017, an increase of \$5.8 million. The increase in

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net interest income was comprised of an increase in tax-equivalent interest income of \$43.4 million, offset by an increase in interest expense of \$37.6 million.

The increase in tax-equivalent interest income was comprised primarily of a \$36.7 million increase in interest income from loans and a \$5.6 million increase in interest income from investment securities.

Increased interest income from loans was attributable to a \$1.5 billion increase in the average balance and a 0.32% increase in the tax-equivalent yield to 5.47% for the three months ended September 30, 2018 from 5.15% for the three months ended September 30, 2017. Offsetting factors contributing to the increase in the yield on loans included:

The tax-equivalent yield on non-covered loans increased to 4.05% for the three months ended September 30, 2018 from 3.79% for the three months ended September 30, 2017. The most significant factor contributing to the increased yield on non-covered loans was an increase in benchmark interest rates, partially offset by the impact of the decline in the statutory federal income tax rate.

Interest income on covered loans totaled \$81.3 million and \$73.5 million for the three months ended September 30, 2018 and 2017, respectively. The yield on those loans increased to 79.67% for the three months ended September 30, 2018 from 56.70% for the three months ended September 30, 2017, reflecting continued improvements in expected cash flows for ACI loans. The increase in yield offset the impact of the decline in the average balance of covered loans outstanding.

The impact on the overall yield on loans of increased yields on both covered and non-covered loans considered individually was partially offset by the continued increase in lower-yielding non-covered loans as a percentage of the portfolio. Non-covered loans represented 98.1% of the average balance of loans outstanding for the three months ended September 30, 2018 compared to 97.4% for the three months ended September 30, 2017.

The reduction of the statutory corporate federal income tax rate from 35 percent to 21 percent, effective January 1, 2018, negatively impacted tax-equivalent yields on non-covered loans by approximately 0.08% for the three months ended September 30, 2018, as discussed above.

The average balance of investment securities increased by \$116 million for the three months ended September 30, 2018 from the three months ended September 30, 2017, while the tax-equivalent yield increased to 3.41% from 3.14%. The increase in tax-equivalent yield primarily reflects changes in portfolio composition to securities with higher tax-equivalent yields and resetting of coupon rates on floating-rate securities, partially offset by the reduction of the statutory corporate federal income tax rate discussed above.

The components of the increase in interest expense for the three months ended September 30, 2018 as compared to the three months ended September 30, 2017 were a \$29.3 million increase in interest expense on deposits and a \$7.8 million increase in interest expense on FHLB advances.

The increase in interest expense on deposits was attributable to an increase of \$1.0 billion in average interest bearing deposits and an increase in the average cost of interest bearing deposits of 0.57% to 1.59% for the three months ended September 30, 2018 from 1.02% for the three months ended September 30, 2017. These cost increases were generally driven by the growth of deposits in competitive markets and a rising short-term interest rate environment.

The increase in interest expense on FHLB advances was primarily a result of an increase in the average cost of advances of 0.69% to 2.06% for the three months ended September 30, 2018 from 1.37% for the three months ended September 30, 2017. The increased cost was driven by increased market rates and an extension of duration of FHLB advances.

The net interest margin, calculated on a tax-equivalent basis, for the three months ended September 30, 2018 was 3.51% as compared to 3.62% for the three months ended September 30, 2017. The interest rate spread decreased to 3.20% for the three months ended September 30, 2018 from 3.43% for the three months ended September 30, 2017. The declines in net interest margin and interest rate spread resulted primarily from the cost of interest-bearing liabilities increasing by more than the yield on interest earning assets, resulting from the factors discussed above. Future trends in the net interest margin will be impacted by changes in market interest rates, including changes in the shape of the yield curve, by the mix of interest earning assets, including the decline in covered loans as a percentage of total loans, by changes in the proportion of total funding represented by non-interest bearing deposits and by the Company's ability to manage the cost of funds while growing deposits in competitive markets.

Nine months ended September 30, 2018 compared to nine months ended September 30, 2017

Net interest income, calculated on a tax-equivalent basis, was \$772.3 million for the nine months ended September 30, 2018 compared to \$742.7 million for the nine months ended September 30, 2017, an increase of \$29.6 million. The increase in net

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interest income was comprised of an increase in tax-equivalent interest income of \$128.6 million, offset by an increase in interest expense of \$98.9 million.

The increase in tax-equivalent interest income was comprised primarily of a \$107.7 million increase in interest income from loans and an \$18.3 million increase in interest income from investment securities.

Increased interest income from loans was attributable to a \$1.8 billion increase in the average balance and a 0.24% increase in the tax-equivalent yield to 5.39% for the nine months ended September 30, 2018 from 5.15% for the nine months ended September 30, 2017.

The average balance of investment securities increased by \$363 million for the nine months ended September 30, 2018 from the nine months ended September 30, 2017, while the tax-equivalent yield increased to 3.26% from 3.07%. The components of the increase in interest expense for the nine months ended September 30, 2018 as compared to the nine months ended September 30, 2017 were a \$76.8 million increase in interest expense on deposits and a \$21.8 million increase in interest expense on FHLB advances.

The increase in interest expense on deposits was attributable to an increase of \$1.6 billion in average interest bearing deposits and an increase in the average cost of interest bearing deposits of 0.47% to 1.41% for the nine months ended September 30, 2018 from 0.94% for the nine months ended September 30, 2017. The increase in interest expense on FHLB advances was primarily a result of an increase in the average cost of advances of 0.68% to 1.89% for the nine months ended September 30, 2018 from 1.21% for the nine months ended September 30, 2017.

Factors contributing to the changes in yields and costs for the nine month periods were consistent with those for the three month periods discussed above.

The net interest margin, calculated on a tax-equivalent basis, for the nine months ended September 30, 2018 was 3.56% as compared to 3.69% for the nine months ended September 30, 2017. The interest rate spread decreased to 3.28% for the nine months ended September 30, 2018 from 3.51% for the nine months ended September 30, 2017.

The declines in net interest margin and interest rate spread resulted primarily from the factors discussed above.

#### Provision for Loan Losses

The provision for loan losses is the amount of expense that, based on our judgment, is required to maintain the ALLL at an adequate level to absorb probable losses inherent in the loan portfolio at the balance sheet date and that, in management's judgment, is appropriate under GAAP. The determination of the amount of the ALLL is complex and involves a high degree of judgment and subjectivity. Our determination of the amount of the allowance and corresponding provision for loan losses considers ongoing evaluations of the credit quality of and level of credit risk inherent in various segments of the loan portfolio and of individually significant credits, levels of non-performing loans and charge-offs, historical and statistical trends and economic and other relevant factors. See "Analysis of the Allowance for Loan and Lease Losses" below for more information about how we determine the appropriate level of the allowance.

For the quarters ended September 30, 2018 and 2017, the Company recorded provisions for loan losses of \$1.2 million and \$37.9 million, respectively, substantially all of which related to non-covered loans. For the nine months ended September 30, 2018 and 2017, the Company recorded provisions for loan losses of \$13.3 million and \$63.6 million, respectively, substantially all of which related to non-covered loans. The Company recorded net recoveries of \$1.8 million and a provision of \$32.7 million related to taxi medallion loans for the quarters ended September 30, 2018 and September 30, 2017, respectively. For the nine months ended September 30, 2018 and 2017, the provision related to taxi medallion loans totaled \$12.2 million and \$49.6 million, respectively. Additionally, during the quarter ended September 30, 2017, the Company recorded a provision of \$5 million related to the impact of hurricanes. Other offsetting factors impacting the amount of the provision for loan losses related to non-covered loans for the quarter and nine months ended September 30, 2018 as compared to the quarter and nine months ended September 30, 2017 were (i) lower loan growth in 2018; (ii) a net decrease in the provision related to certain quantitative and qualitative loss factors; and (iii) an increase in the provision related to specific reserves for loans other than taxi medallion loans. The provision for loan losses related to covered loans was not material for any period presented.

## Non-Interest Income

The following table presents a comparison of the categories of non-interest income for the periods indicated (in thousands):

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2018	2017	2018	2017
Income from resolution of covered assets, net	\$3,134	\$6,400	\$10,689	\$22,066
Gain (loss) on sale of covered loans, net	5,037	—	4,739	(1,582 )
Net gain (loss) on FDIC indemnification	3,090	(4,838 )	(1,925 )	(14,174 )
Other	330	237	917	957
Non-interest income related to the covered assets	11,591	1,799	14,420	7,267
Deposit service charges and fees	3,677	3,251	10,674	9,706
Gain on sale of non-covered loans, net	3,654	2,447	8,221	8,183
Gain on investment securities, net	432	26,931	2,938	29,194
Lease financing	14,091	13,287	45,685	40,067
Other service charges and fees	2,102	1,687	6,272	5,848
Other non-interest income	3,188	3,924	10,484	11,098
	\$38,735	\$53,326	\$98,694	\$111,363

Refer to the section titled "Impact of the Covered Loans, the FDIC Indemnification Asset and the Loss Sharing Agreements" below for further information about non-interest income related to the covered assets.

Increases in deposit service charges and fees for the three and nine months ended September 30, 2018 compared to the three and nine months ended September 30, 2017 corresponded to the growth in deposits.

The most significant component of gain on sale of non-covered loans, net for the three and nine months ended September 30, 2018 and 2017 was gains on sales of the guaranteed portions of SBA loans by SBF.

Gain on investment securities, net for the three and nine months ended September 30, 2018 reflected net realized gains of \$0.5 million and \$4.0 million, respectively, from the sale of investment securities available for sale, offset by the net unrealized loss on equity securities of \$0.1 million and \$1.1 million, respectively, which are reported in earnings subsequent to the adoption of ASU 2016-01 effective January 1, 2018. Decreases in gain on investment securities, net for the quarter and nine months ended September 30, 2018 as compared to the quarter and nine months ended September 30, 2017 resulted primarily from gains recognized in the quarter ended September 30, 2017 from the sale of certain securities formerly covered under the Commercial Shared-Loss Agreement and originally acquired at significant discounts in the FSB Acquisition.

Period over period increases in income from lease financing are primarily attributed to gains on the sale of equipment under operating lease of \$4.4 million during the nine months ended September 30, 2018.

## Non-Interest Expense

The following table presents the components of non-interest expense for the periods indicated (in thousands):

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2018	2017	2018	2017
Employee compensation and benefits	\$65,612	\$58,327	\$198,185	\$178,386
Occupancy and equipment	18,887	18,829	56,704	56,689
Amortization of FDIC indemnification asset	48,255	45,225	132,852	135,351
Deposit insurance expense	5,375	5,764	14,810	16,827
Professional fees	5,240	2,748	10,772	12,573
Telecommunications and data processing	4,187	3,452	11,772	10,481
Depreciation of equipment under operating lease	9,870	8,905	28,662	25,655
Other non-interest expense	13,372	13,455	40,105	37,735
	\$170,798	\$156,705	\$493,862	\$473,697

Excluding amortization of the FDIC indemnification asset, non-interest expense as a percentage of average assets was 1.6% for both the three and nine months ended September 30, 2018, respectively and 1.5% and 1.6% for the three and nine months ended September 30, 2017, respectively. The more significant changes in the components of non-interest expense are discussed below.

## Employee compensation and benefits

As is typical for financial institutions, employee compensation and benefits represents the single largest component of recurring non-interest expense. Employee compensation and benefits for the three and nine months ended September 30, 2018 increased by \$7.3 million and \$19.8 million compared to the three and nine months ended September 30, 2017. The increases in 2018 primarily reflected an increase in the number of employees and compensation increases.

## Amortization of FDIC indemnification asset

See the section titled "Impact of Covered Loans, the FDIC Indemnification Asset and the Loss Sharing Agreements" below for more information about amortization of the FDIC indemnification asset.

## Professional Fees

The increase in professional fees for the quarter ended September 30, 2018 as compared to the quarter ended September 30, 2017 related primarily to fees incurred related to the implementation of CECL and certain technology projects.

## Other non-interest expense

The most significant components of other non-interest expense are advertising, promotion and business development, costs related to lending activities and deposit generation, OREO and foreclosure related expenses, regulatory examination assessments, travel and general office expense.

## Impact of the Covered Loans, FDIC Indemnification Asset and the Loss Sharing Agreements

The accounting for covered loans, the indemnification asset and the provisions of the Loss Sharing Agreements impact our financial condition and results of operations. The more significant ways in which our financial statements are impacted are:

Interest income and the net interest margin reflect the impact of accretion related to the covered loans;

Non-interest expense includes the effect of amortization of the FDIC indemnification asset;

The Single Family Shared-Loss Agreement affords the Company significant protection against credit losses related to covered assets. The impact of any provision for loan losses related to the covered loans, losses related to covered OREO and expenses related to resolution of covered assets is significantly mitigated by loss sharing with the FDIC; Under the acquisition method of accounting, the assets acquired and liabilities assumed in the FSB Acquisition were initially recorded on the consolidated balance sheet at their estimated fair values as of the acquisition date. The carrying



amounts of covered loans and the FDIC indemnification asset continue to be impacted by acquisition accounting adjustments. The carrying amount of covered loans, particularly ACI loans, is materially less than their UPB. Additionally, no ALLL was recorded with respect to acquired loans at the FSB Acquisition date; Non-interest income includes gains and losses associated with the resolution of covered assets and the related effect of indemnification under the terms of the Single Family Shared-Loss Agreement. The impact of gains or losses related to transactions in covered assets is significantly mitigated by FDIC indemnification; and ACI loans that are contractually delinquent may not be reflected as non-accrual loans or non-performing assets due to the accounting treatment accorded such loans under ASC 310-30, "Loans and Debt Securities Acquired with Deteriorated Credit Quality."

The following table summarizes the net impact on pre-tax earnings of transactions in the covered assets for the periods indicated (in thousands):

	Three Months Ended		Nine Months Ended	
	September 30, 2018	September 30, 2017	September 30, 2018	September 30, 2017
Interest income on covered loans	\$81,302	\$73,452	\$246,811	\$225,194
Amortization of FDIC indemnification asset	(48,255 )	(45,225 )	(132,852 )	(135,351 )
	33,047	28,227	113,959	89,843
Income from resolution of covered assets, net	3,134	6,400	10,689	22,066
Gain (loss) on sale of covered loans, net	5,037	—	4,739	(1,582 )
Net gain (loss) on FDIC indemnification	3,090	(4,838 )	(1,925 )	(14,174 )
Other, net	(167 )	(520 )	(215 )	1,171
	11,094	1,042	13,288	7,481
Net impact on pre-tax earnings of transactions in the covered assets	\$44,141	\$29,269	\$127,247	\$97,324
Combined yield on covered loans and indemnification asset <sup>(1)</sup>	22.58 %	12.66 %	21.88 %	11.37 %

The combined yield on the covered loans and the FDIC indemnification asset presented above is calculated as the (1) interest income on the covered loans, net of the amortization of the FDIC indemnification asset, divided by the average combined balance of the covered loans and FDIC indemnification asset.

The table above does not reflect any allocation of employee compensation or other general operating expenses that may be associated with holding and maintaining the covered assets or insuring compliance with the terms of the Shared-Loss Agreements.

Interest income on covered loans and amortization of the FDIC indemnification asset

The yield on covered loans increased to 79.67% for the three months ended September 30, 2018 from 56.70% for the three months ended September 30, 2017, and 71.46% for the nine months ended September 30, 2018 from 53.54% for the nine months ended September 30, 2017. See "Net Interest Income" above for further discussion of trends in interest income and yields on the covered loan portfolio.



The FDIC indemnification asset was initially recorded at its estimated fair value at the date of the FSB Acquisition, representing the present value of estimated future cash payments from the FDIC for probable losses on covered assets. As projected cash flows from the ACI loans have improved, the yield on the loans has increased accordingly and the estimated future cash payments from the FDIC have decreased. This change in estimated cash flows from the FDIC is recognized prospectively, consistent with the recognition of the estimated increased cash flows from the ACI loans. As a result, the FDIC indemnification asset is being amortized to the amount of the estimated future cash payments from the FDIC. For the three and nine months ended September 30, 2018, the average rate at which the FDIC indemnification asset was amortized was 103.87% and 76.73%, respectively, compared to 46.62% and 41.19%, respectively, during the comparable periods in 2017. These increases correspond to increases in the yield on covered loans. The amount of amortization is impacted by both the change in the amortization rate and the decrease in the average balance of the indemnification asset. Although the amortization rate increased, total amortization expense declined for the nine months ended September 30, 2018 compared to the nine months ended September 30, 2017 due to the reduction in the average balance of the indemnification asset. See Note 5 to the consolidated financial statements for a rollforward of the FDIC indemnification asset for the nine months ended September 30, 2018 and the year ended December 31, 2017.

The following table presents the carrying value of the FDIC indemnification asset, expected future amortization of the asset, and the estimated future cash flows from the FDIC at the dates indicated (in thousands):

	September 30, 2018	December 31, 2017
FDIC indemnification asset	\$152,517	\$295,635
Less expected amortization	(81,954 )	(140,830 )
Amount expected to be collected from the FDIC	\$70,563	\$154,805

The amounts of expected amortization and amounts expected to be collected from the FDIC in the table above were based on estimates of expected future cash flows from the covered loans and the FDIC as of September 30, 2018; they were predicated on an assumption that substantially all of the then remaining covered assets would be sold in the second quarter of 2019, consistent with the expected termination date of the Single Family Shared-Loss Agreement. Based on these same assumptions with respect to expected cash flows, the amount of accretable yield related to covered residential loans at September 30, 2018 was \$279 million.

On October 31, 2018 the Bank received consent from the FDIC, pursuant to the terms of the Single Family Shared-Loss Agreement, to execute a portfolio sale of certain Covered loans and OREO. The Bank intends to sell these loans and OREO in the fourth quarter of 2018. The UPB, as of September 30, 2018, of loans encompassed by the consent totaled \$263 million. Pursuant to the terms of the consent, this sale will be the final portfolio sale conducted under the terms of the Single Family Shared-Loss Agreement. Covered loans with UPB totaling \$421 million as of September 30, 2018, are expected to be retained by the Bank. The Single Family Shared-Loss Agreement is expected to terminate on May 21, 2019. The loans expected to be retained have a weighted average LTV of 47%, a weighted average FICO of 754 and a weighted average coupon of 5.2%; 86% of the loans are variable rate.

The acceleration of the expected timing of the sale of a portion of these loans, and expected retention of a portion of the loans beyond the second quarter of 2019 will result in increased amortization of the FDIC indemnification asset in the fourth quarter of 2018. Following the portfolio sale, we expect the balance of the FDIC indemnification asset to be amortized to zero or near zero in the fourth quarter of 2018, as expectations of losses eligible for indemnification with respect to the retained loans prior to termination of the Single Family Shared-Loss Agreement are insignificant.

Additionally, the balance of the accretable yield related to the loans retained is expected to increase, in part due to expected collection of additional contractual interest, and that accretion is expected to occur over a longer period of time reflective of the expected lives of the retained loans. The yield on these loans is expected to decline from current levels as cash flows from the loans will be collected over a longer period of time.

The table below presents our updated estimates of future accretion on covered loans, including those expected to be included in the portfolio sale in the fourth quarter of 2018 and those to be retained, and estimated future amortization of the FDIC indemnification asset(in thousands):

	Expected To Be Recognized In The Fourth Quarter Of 2018	Expected To Be Recognized After The Fourth Quarter Of 2018
Estimated accretion	\$ 114,179	\$ 301,716
Estimated amortization of the FDIC indemnification asset	(116,844 )	—
Net estimated cumulative impact on future pre-tax earnings	\$ (2,665 )	\$ 301,716
Net estimated cumulative impact on future after-tax earnings (assuming 26.5% marginal tax rate)	\$ (1,959 )	\$ 221,761

Future accretion on loans to be retained will be recognized over the expected lives of those loans. The estimates above are based on several assumptions, including but not limited to the estimated price to be received for loans included in the fourth quarter portfolio sale, as well as estimated future prepayment speeds, default rates and loss severity related to the loans retained. As a result, actual results may differ materially from these estimates.

Non-interest income related to the covered assets

The most significant components of non-interest income related to the covered assets are income from resolution of covered assets, gain (loss) on sale of covered loans and the related gain or loss on indemnification asset. Covered loans may be resolved through prepayment, short sale of the underlying collateral, foreclosure, sale of the loans or charge-off. For loans resolved through prepayment, short sale or foreclosure, the difference between consideration received in resolution of the loans and the allocated carrying value of the loans is recorded in the consolidated statement of income line item "Income from resolution of covered assets, net." Both gains and losses on individual resolutions are included in this line item. For loans resolved through sale of the loans, the difference between consideration received and the allocated carrying value of the loans is recorded in the consolidated statement of income line item "Gain (loss) on sale of loans, net." Losses from the resolution of covered loans increase the amount recoverable from the FDIC under the Single-Family Shared Loss Agreement. Gains from the resolution of covered loans reduce the amount recoverable from the FDIC under the Single-Family Shared Loss Agreement. These additions to or reductions in amounts recoverable from the FDIC related to the resolution of covered loans are recorded in non-interest income in the line item "Net gain (loss) on FDIC indemnification" and reflected as corresponding increases or decreases in the FDIC indemnification asset. The amount of income or loss recorded in any period will be impacted by the amount of covered loans resolved, the amount of consideration received, and our ability to accurately project cash flows from ACI loans in future periods.

For the nine months ended September 30, 2018 and 2017, the substantial majority of Income from resolution of covered assets, net, resulted from payments in full. Decreases in Income from resolution of covered assets, net, reflected decreases in both the number of resolutions and the average income per resolution.

The following table summarizes the loss recorded on the sale of covered residential loans and the impact of related FDIC indemnification for the periods indicated (in thousands):

	Three Months Ended September 30, 2018	Nine Months Ended September 30, 2018	2017
Net gain (loss) on sale of covered loans	\$ 5,037	\$ 4,739	\$(1,582)

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Net gain on FDIC indemnification	5,449	5,692	1,266
Net impact on pre-tax earnings	\$ 10,486	\$ 10,431	\$(316 )

The Bank did not sell covered residential loans during the three months ended September 30, 2017.

Pricing received on the sale of covered loans may vary based on (i) market conditions, including the interest rate environment, the amount of capital seeking investment and the secondary supply of loans with a particular performance history or collateral type, (ii) the type and quality of collateral, (iii) the performance history of loans included in the sale and (iv) whether or not the loans have been modified.

We do not expect non-interest income related to the covered assets to be material in periods after December 31, 2018.

#### Income Taxes

The effective income tax rate was 18.0% and 21.4% for the quarter and nine months ended September 30, 2018, compared to 32.2% and 31.2% for the quarter and nine months ended September 30, 2017. These declines in the effective income tax rate were primarily attributable to the reduction of the statutory corporate federal income tax rate from 35% to 21%, effective January 1, 2018. For all periods presented, the effective income tax rate differed from the applicable statutory federal income tax rate due primarily to income not subject to tax, offset by state income taxes. For more information about income taxes, see Note 6 to the consolidated financial statements.

#### Analysis of Financial Condition

Average interest-earning assets increased \$2.1 billion to \$29.0 billion for the nine months ended September 30, 2018 from \$26.9 billion for the nine months ended September 30, 2017. This increase was driven by a \$1.8 billion increase in the average balance of outstanding loans and a \$363 million increase in the average balance of investment securities. The increase in average loans reflected growth of \$1.9 billion in average non-covered loans outstanding, partially offset by a \$100 million decrease in the average balance of covered loans. A \$151 million increase in average non-interest earning assets was primarily attributed to an increase in income taxes receivable related to a discrete income tax benefit recognized during the fourth quarter of 2017, partially offset by a decrease in the average balance of the FDIC indemnification asset.

Average interest bearing liabilities increased \$1.4 billion to \$23.8 billion for the nine months ended September 30, 2018 from \$22.4 billion for the nine months ended September 30, 2017, due to increases of \$1.6 billion in average interest bearing deposits, offset by a decrease of \$224 million in average FHLB advances. Average non-interest bearing deposits increased by \$293 million. We expect growth in average deposits to continue, corresponding to anticipated growth in interest earning assets.

Average stockholders' equity increased by \$512 million, due primarily to the retention of earnings, including the discrete income tax benefit recorded during the fourth quarter of 2017, and also reflecting proceeds from the exercise of stock options, offset by the repurchase of common stock.

#### Investment Securities

The following table shows the amortized cost and fair value of investment securities as of the dates indicated (in thousands):

	September 30, 2018		December 31, 2017	
	Amortized Cost	Fair Value	Amortized Cost	Fair Value
U.S. Treasury securities	\$34,874	\$34,846	\$24,981	\$24,953
U.S. Government agency and sponsored enterprise residential MBS	1,916,210	1,929,830	2,043,373	2,058,027
U.S. Government agency and sponsored enterprise commercial MBS	240,393	239,130	233,522	234,508
Private label residential MBS and CMOs	1,016,659	1,008,540	613,732	628,247
Private label commercial MBS	1,167,228	1,167,873	1,033,022	1,046,415
Single family rental real estate-backed securities	525,061	520,120	559,741	562,706
Collateralized loan obligations	1,186,639	1,187,327	720,429	723,681
Non-mortgage asset-backed securities	208,674	207,158	119,939	121,747
State and municipal obligations	426,686	422,775	640,511	657,203
SBA securities	425,388	431,780	534,534	550,682
Other debt securities	1,560	5,664	4,090	9,120
Marketable equity securities	62,360	62,360	59,912	63,543
Investment securities held to maturity	10,000	10,000	10,000	10,000
	\$7,221,732	\$7,227,403	\$6,597,786	\$6,690,832

Our investment strategy has focused on insuring adequate liquidity, maintaining a suitable balance of high credit quality, diverse assets, managing interest rate risk, and generating acceptable returns given our established risk parameters. We have sought to maintain liquidity by investing a significant portion of the portfolio in high quality liquid securities including U.S. Treasury securities, GNMA securities, SBA securities and U.S. Government Agency MBS. Investment grade municipal securities provide liquidity along with higher tax-equivalent yields at longer durations than the portfolio in general. We have also invested in highly rated structured products, including commercial MBS, residential MBS, collateralized loan obligations, single family rental real estate-backed securities and non-mortgage asset-backed securities that, while somewhat less liquid, provide us with attractive yields. Relatively short effective portfolio duration helps mitigate interest rate risk. The weighted average expected life of the investment portfolio as of September 30, 2018 was 4.7 years and the effective duration was 1.5 years.

The following table shows the scheduled maturities, carrying values and current yields for investment securities available for sale as of September 30, 2018, as well as the carrying value and yield of marketable equity securities. Scheduled maturities have been adjusted for anticipated prepayments of MBS and other pass through securities. Yields on tax-exempt securities have been calculated on a tax-equivalent basis, based on a federal income tax rate of 21% (dollars in thousands):

	Within One Year		After One Year Through Five Years		After Five Years Through Ten Years		After Ten Years		Total	
	Carrying Value	Weighted Average Yield	Carrying Value	Weighted Average Yield	Carrying Value	Weighted Average Yield	Carrying Value	Weighted Average Yield	Carrying Value	Weighted Average Yield
U.S. Treasury securities	\$34,846	2.12 %	\$—	— %	\$—	— %	\$—	— %	\$34,846	2.12 %
U.S. Government agency and sponsored enterprise residential MBS	241,436	3.31 %	785,814	3.12 %	760,362	3.00 %	142,218	2.95 %	1,929,830	3.08 %
U.S. Government agency and sponsored enterprise commercial MBS	6,130	3.99 %	51,603	4.05 %	96,159	3.05 %	85,238	3.22 %	239,130	3.35 %
Private label residential MBS and CMOs	225,382	3.72 %	589,199	3.65 %	162,748	3.61 %	31,211	3.71 %	1,008,540	3.66 %
Private label commercial MBS	109,308	4.16 %	784,757	3.89 %	272,876	3.32 %	932	3.05 %	1,167,873	3.78 %
Single family rental real estate-backed securities	14,146	2.93 %	303,103	3.38 %	202,871	3.43 %	—	— %	520,120	3.39 %
Collateralized loan	22,568	4.17 %	672,313	3.95 %	492,446	4.08 %	—	— %	1,187,327	4.01 %

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obligations											
Non-mortgage											
asset-backed securities	21,994	3.96 %	139,987	3.27 %	44,343	3.02 %	834	2.81 %	207,158	3.29 %	
State and municipal obligations	1,556	1.96 %	26,145	2.52 %	322,704	3.64 %	72,370	4.27 %	422,775	3.67 %	
SBA securities	82,154	3.14 %	203,429	3.03 %	99,049	2.97 %	47,148	2.92 %	431,780	3.03 %	
Other debt securities	—	— %	—	— %	—	— %	5,664	14.70 %	5,664	14.70 %	
	\$759,520	3.52 %	\$3,556,350	3.57 %	\$2,453,558	3.41 %	\$385,615	3.37 %	7,155,043	3.50 %	
Marketable equity securities with no scheduled maturity									62,360	7.24 %	
Total investment securities available for sale and marketable equity securities									\$7,217,403	3.53 %	

The investment securities available for sale portfolio was in a net unrealized gain position of \$5.7 million at September 30, 2018 with aggregate fair value equal to 100.1% of amortized cost. Net unrealized gains included \$53.2 million of gross unrealized gains and \$47.5 million of gross unrealized losses. Investment securities available for sale in an unrealized loss position at September 30, 2018 had an aggregate fair value of \$3.0 billion. At September 30, 2018, 99.4% of investment securities available for sale were backed by the U.S. Government, U.S. Government agencies or sponsored enterprises or were rated AAA, AA or A, based on the most recent third-party ratings. Investment securities available for sale totaling \$40 million were rated below investment grade or not rated at September 30, 2018, substantially all of which were acquired in the FSB Acquisition and all of which were in unrealized gain positions at September 30, 2018.

We evaluate the credit quality of individual securities in the portfolio quarterly to determine whether any of the investments in unrealized loss positions are other-than-temporarily impaired. This evaluation considers, but is not necessarily limited to, the following factors, the relative significance of which varies depending on the circumstances pertinent to each individual security:

- our intent to hold the security until maturity or for a period of time sufficient for a recovery in value;
- whether it is more likely than not that we will be required to sell the security prior to recovery of its amortized cost basis;

- the length of time and extent to which fair value has been less than amortized cost;
- adverse changes in expected cash flows;
- collateral values and performance;
- the payment structure of the security, including levels of subordination or over-collateralization;
- changes in the economic or regulatory environment;
- the general market condition of the geographic area or industry of the issuer;
- the issuer's financial condition, performance and business prospects; and
- changes in credit ratings.

No securities were determined to be other-than-temporarily impaired at September 30, 2018 and 2017, or during the three and nine months then ended.

We do not intend to sell securities in significant unrealized loss positions at September 30, 2018. Based on an assessment of our liquidity position and internal and regulatory guidelines for permissible investments and concentrations, it is not more likely than not that we will be required to sell securities in significant unrealized loss positions prior to recovery of amortized cost basis. Unrealized losses in the portfolio at September 30, 2018 were primarily attributable to an increase in market interest rates subsequent to the date the securities were acquired. The timely repayment of principal and interest on U.S. Treasury and U.S. Government agency and sponsored enterprise securities in unrealized loss positions is explicitly or implicitly guaranteed by the full faith and credit of the U.S. Government. Management performed projected cash flow analyses of the private label residential MBS and CMOs, private label commercial MBS, collateralized loan obligations and non-mortgage asset-backed securities in unrealized loss positions, incorporating CUSIP level assumptions consistent with the collateral characteristics of each security including collateral default rate, voluntary prepayment rate, severity and delinquency assumptions. Based on the results of this analysis, no credit losses were projected. Management's analysis of the credit characteristics of individual securities and the underlying collateral and levels of subordination for each of the single family rental real estate-backed securities in unrealized loss positions is not indicative of projected credit losses. Management's analysis of the state and municipal obligations in unrealized loss positions included reviewing the ratings of the securities and the results of credit surveillance performed by an independent third party. Given the expectation of timely repayment of principal and interest, the impairments were considered to be temporary.

For further discussion of our analysis of investment securities for OTTI, see Note 3 to the consolidated financial statements.

We use third-party pricing services to assist us in estimating the fair value of investment securities. We perform a variety of procedures to ensure that we have a thorough understanding of the methodologies and assumptions used by the pricing services including obtaining and reviewing written documentation of the methods and assumptions employed, conducting interviews with valuation desk personnel and reviewing model results and detailed assumptions used to value selected securities as considered necessary. Our classification of prices within the fair value hierarchy is based on an evaluation of the nature of the significant assumptions impacting the valuation of each type of security in the portfolio. We have established a robust price challenge process that includes a review by our treasury front office of all prices provided on a monthly basis. Any price evidencing unexpected month over month fluctuations or deviations from our expectations based on recent observed trading activity and other information available in the marketplace that would impact the value of the security is challenged. Responses to the price challenges, which generally include specific information about inputs and assumptions incorporated in the valuation and their sources, are reviewed in detail. If considered necessary to resolve any discrepancies, a price will be obtained from additional independent valuation sources. We do not typically adjust the prices provided, other than through this established challenge process. Our primary pricing services utilize observable inputs when available, and employ unobservable inputs and proprietary models only when observable inputs are not available. As a matter of course, the services validate prices by comparison to recent trading activity whenever such activity exists. Quotes obtained from the pricing services are typically non-binding.

We have also established a quarterly price validation process to assess the propriety of the pricing methodologies utilized by our primary pricing services by independently verifying the prices of a sample of securities in the portfolio. Sample sizes vary based on the type of security being priced, with higher sample sizes applied to more difficult to

value security types. Verification procedures may consist of obtaining prices from an additional outside source or internal modeling, generally based on Intex. We have established acceptable percentage deviations from the price provided by the initial pricing source. If deviations fall outside the established parameters, we will obtain and evaluate more detailed information about the assumptions



and inputs used by each pricing source or, if considered necessary, employ an additional valuation source to price the security in question. Pricing issues identified through this evaluation are addressed with the applicable pricing service and methodologies or inputs are revised as determined necessary. Depending on the results of the validation process, sample sizes may be extended for particular classes of securities. Results of the validation process are reviewed by the treasury front office and by senior management.

The majority of our investment securities are classified within level 2 of the fair value hierarchy. U.S. Treasury securities and equity securities are classified within level 1 of the hierarchy. At September 30, 2018 and December 31, 2017, 0.6% and 0.9%, respectively, of our investment securities were classified within level 3 of the fair value hierarchy. Securities classified within level 3 of the hierarchy at September 30, 2018 included certain private label residential MBS and trust preferred securities. These securities were classified within level 3 of the hierarchy because proprietary assumptions related to voluntary prepayment rates, default probabilities, loss severities and discount rates were considered significant to the valuation. There were no transfers of investment securities between levels of the fair value hierarchy during the nine months ended September 30, 2018 and 2017.

For additional discussion of the fair values of investment securities, see Note 10 to the consolidated financial statements.

#### Loans Held for Sale

Loans held for sale at September 30, 2018 and December 31, 2017 included \$37 million and \$34 million, respectively, of commercial loans originated by SBF with the intent to sell in the secondary market. Commercial loans held for sale are comprised of the portion of loans guaranteed by U.S. government agencies, primarily the SBA. Loans are generally sold with servicing retained. Commercial servicing activity did not have a material impact on the results of operations for the three and nine months ended September 30, 2018 and 2017.

#### Loans

The loan portfolio comprises the Company's primary interest-earning asset. The following tables show the composition of the loan portfolio and the breakdown of the portfolio among non-covered loans, covered ACI loans and covered non-ACI loans at the dates indicated (dollars in thousands):

	September 30, 2018				Percent of Total	
	Non-Covered Loans	Covered Loans ACIs	Non-ACI	Total		
Residential and other consumer:						
1-4 single family residential	\$4,322,915	\$344,078	\$18,779	\$4,685,772	21.4	%
Government insured residential	163,241	—	—	163,241	0.7	%
Home equity loans and lines of credit	1,715	—	—	1,715	—	%
Other consumer loans	16,796	—	—	16,796	0.1	%
	4,504,667	344,078	18,779	4,867,524	22.2	%
Commercial:						
Multi-family	2,760,856	—	—	2,760,856	12.6	%
Non-owner occupied commercial real estate	4,579,278	—	—	4,579,278	21.0	%
Construction and land	245,077	—	—	245,077	1.1	%
Owner occupied commercial real estate	2,094,371	—	—	2,094,371	9.6	%
Commercial and industrial	4,720,532	—	—	4,720,532	21.6	%
Commercial lending subsidiaries	2,611,920	—	—	2,611,920	11.9	%
	17,012,034	—	—	17,012,034	77.8	%
Total loans	21,516,701	344,078	18,779	21,879,558	100.0	%
Premiums, discounts and deferred fees and costs, net	42,703	—	(3,090)	39,613		
Loans including premiums, discounts and deferred fees and costs	21,559,404	344,078	15,689	21,919,171		
Allowance for loan and lease losses	(124,726)	—	(14)	(124,740)		
Loans, net	\$21,434,678	\$344,078	\$15,675	\$21,794,431		



	December 31, 2017				Percent of Total	
	Non-Covered Loans	ACIs	Non-ACI	Total		
Residential and other consumer:						
1-4 single family residential	\$4,089,994	\$479,068	\$27,198	\$4,596,260	21.5	%
Government insured residential	26,820	—	—	26,820	0.1	%
Home equity loans and lines of credit	1,654	—	—	1,654	—	%
Other consumer loans	20,512	—	—	20,512	0.1	%
	4,138,980	479,068	27,198	4,645,246	21.7	%
Commercial:						
Multi-family	3,215,697	—	—	3,215,697	15.0	%
Non-owner occupied commercial real estate	4,485,276	—	—	4,485,276	21.0	%
Construction and land	310,999	—	—	310,999	1.5	%
Owner occupied commercial real estate	2,014,908	—	—	2,014,908	9.4	%
Commercial and industrial	4,145,785	—	—	4,145,785	19.4	%
Commercial lending subsidiaries	2,553,576	—	—	2,553,576	12.0	%
	16,726,241	—	—	16,726,241	78.3	%
Total loans	20,865,221	479,068	27,198	21,371,487	100.0	%
Premiums, discounts and deferred fees and costs, net	48,165	—	(3,148)	45,017		
Loans including premiums, discounts and deferred fees and costs	20,913,386	479,068	24,050	21,416,504		
Allowance for loan and lease losses	(144,537)	—	(258)	(144,795)		
Loans, net	\$20,768,849	\$479,068	\$23,792	\$21,271,709		

Total loans, including premiums, discounts and deferred fees and costs, increased by \$503 million to \$21.9 billion at September 30, 2018, from \$21.4 billion at December 31, 2017. Non-covered loans grew by \$646 million while covered loans declined by \$143 million from December 31, 2017 to September 30, 2018. Non-covered residential and other consumer loans grew by \$367 million and non-covered commercial loans increased by \$279 million during the nine months ended September 30, 2018.

The following tables show the composition of the non-covered loan portfolio and the breakdown between the Florida portfolio, the New York portfolio and national platforms at the dates indicated. Amounts include premiums, discounts and deferred fees and costs (dollars in thousands):

	September 30, 2018			
	Florida	New York	National	Total
Residential and other consumer	\$17,938	\$541	\$4,545,099	\$4,563,578
Commercial:				
Multi-family	551,513	2,211,485	—	2,762,998
Non-owner occupied commercial real estate	2,922,413	1,563,136	82,040	4,567,589
Construction and land	121,614	109,683	13,322	244,619
Owner occupied commercial real estate	1,155,406	825,691	110,881	2,091,978
Commercial and industrial	3,174,771	956,287	577,487	4,708,545
Commercial lending subsidiaries	—	—	2,620,097	2,620,097
	\$7,943,655	\$5,666,823	\$7,948,926	\$21,559,404
	36.8	% 26.3	% 36.9	% 100.0

	December 31, 2017			
	Florida	New York	National	Total
Residential and other consumer:	\$20,779	\$1,348	\$4,173,953	\$4,196,080
Commercial:				
Multi-family	580,599	2,638,354	—	3,218,953
Non-owner occupied commercial real estate	2,805,820	1,572,884	96,097	4,474,801
Construction and land	149,658	145,702	15,124	310,484
Owner occupied commercial real estate	1,116,249	790,993	105,500	2,012,742
Commercial and industrial	2,684,524	963,886	489,417	4,137,827
Commercial lending subsidiaries	—	—	2,562,499	2,562,499
	\$7,357,629	\$6,113,167	\$7,442,590	\$20,913,386
	35.2	% 29.2	% 35.6	% 100.0

Residential and other consumer loans grew by \$367 million for the nine months ended September 30, 2018.

Multi-family loans declined by \$456 million for the nine months ended September 30, 2018, primarily due to continued run-off of the New York portfolio, which decreased by \$427 million, reflecting management's decision to reduce our multi-family concentration in New York. Commercial and industrial loans, inclusive of owner occupied commercial real estate, grew by \$650 million for the nine months ended September 30, 2018, driven largely by growth in the Florida portfolio. We expect the balance of the New York multi-family portfolio to continue to decline in the near-term, and other major portfolio segments to grow across geographies. Actual results will be dependent on our continual evaluation of relative risk and return and on market and competitive conditions.

Included in multi-family and non-owner occupied commercial real estate loans above at September 30, 2018 were \$113 million and \$14 million, respectively, in re-positioning loans. These loans, substantially all of which are in New York, provided financing for some level of improvements by the borrower to the underlying collateral to enhance the cash flow generating capacity of the collateral. The primary purpose of these loans was not for construction.

Residential mortgages and other consumer loans

Residential mortgages and other consumer loans totaled \$4.9 billion, or 22.2% of total loans, at September 30, 2018 and \$4.6 billion, or 21.7% of total loans, at December 31, 2017.

The non-covered 1-4 single family residential loan portfolio is primarily comprised of loans purchased on a national basis through established correspondent channels. The portfolio also includes loans originated through retail channels in our Florida and New York geographic footprint prior to the termination of our retail residential mortgage origination business in 2016. All non-covered 1-4 single family residential loans are managed together and reported as part of the national platform in the disclosures above. Non-covered 1-4 single family residential mortgage loans are primarily closed-end, first lien jumbo mortgages for the purchase or re-finance of owner occupied property. The loans have terms ranging from 10 to 30 years, with either fixed or adjustable interest rates. At September 30, 2018, \$85 million or 1.9% of non-covered residential mortgage loans were interest-only loans, substantially all of which begin amortizing 10 years after origination.

In 2018, the Company began acquiring non-performing FHA and VA insured mortgages from third party servicers who have exercised their right to purchase these loans out of GNMA securitizations (collectively, "government insured pool buyout loans" or "buyout loans"). Buyout loans that re-perform, either through modification or self-cure, may be eligible for re-securitization. The balance of government insured residential loans in the table above includes \$138 million of buyout loans at September 30, 2018. The Company is not the servicer of these loans.

We do not originate or acquire option ARMs, "no-doc" or "reduced-doc" mortgages and do not utilize wholesale mortgage origination channels although the covered loan portfolio contains loans with these characteristics. The Company's exposure to future losses on these covered mortgage loans is mitigated by the Single Family Shared-Loss Agreement.

The following charts present the distribution of the non-covered 1-4 single family residential mortgage portfolio, excluding government insured residential loans, by product type at the dates indicated:

(1) Fixed-rate loans with contractual terms of 20 years comprise less than 3% of the total at both September 30, 2018 and December 31, 2017 are reported with 15 year fixed above.

The geographic concentration of the non-covered 1-4 single family residential portfolio, excluding government insured residential loans, is summarized as follows at the dates indicated (dollars in thousands):

	September 30, 2018		December 31, 2017	
California	\$1,169,806	26.7 %	\$1,094,047	26.4 %
New York	961,267	21.9 %	871,331	21.0 %
Florida	521,628	11.9 %	526,540	12.7 %
DC	177,106	4.1 %	169,501	4.1 %
Virginia	174,312	4.0 %	181,911	4.4 %
Others <sup>(1)</sup>	1,376,606	31.4 %	1,302,553	31.4 %
	\$4,380,725	100.0 %	\$4,145,883	100.0 %

(1) No other state represented borrowers with more than 4.0% of 1-4 single family residential loans outstanding at September 30, 2018 or December 31, 2017.

Home equity loans and lines of credit are not significant.

Other consumer loans are comprised primarily of consumer installment financing, loans secured by certificates of deposit, unsecured personal lines of credit and demand deposit account overdrafts.

Commercial loans and leases

The commercial portfolio segment includes loans secured by multi-family properties, loans secured by both owner-occupied and non-owner occupied commercial real estate, a limited amount of construction and land loans, commercial and industrial loans and direct financing leases. Management's loan origination strategy is heavily focused on the commercial portfolio segment, which comprised 79.1% and 80.2% of non-covered loans as of September 30, 2018 and December 31, 2017, respectively.

Commercial real estate loans include term loans secured by owner and non-owner occupied income producing properties including rental apartments, mixed-use properties, industrial properties, retail shopping centers, free-standing single-tenant buildings, office buildings, warehouse facilities and hotels as well as real estate secured lines of credit.

The following charts present the distribution of non-owner occupied commercial real estate by product type at the dates indicated:

The Company's commercial real estate underwriting standards generally provide for loan terms of five to ten years, with amortization schedules of no more than thirty years. LTV ratios are typically limited to no more than 80%. Owner-occupied commercial real estate loans typically have risk profiles more closely aligned with that of commercial and industrial loans than with other types of commercial real estate loans. Construction and land loans represented only 1.1% of the total loan portfolio at September 30, 2018. Construction and land loans are generally made for projects expected to stabilize within eighteen months of completion in sub-markets with strong fundamentals and, to a lesser extent, for-sale residential projects to experienced developers with a strong cushion between market prices and loan basis.

Commercial and industrial loans are typically made to small, middle market and larger corporate businesses and include equipment loans, secured and unsecured working capital facilities, formula-based loans, trade finance, mortgage warehouse lines, SBA product offerings and business acquisition finance credit facilities. These loans may be structured as term loans, typically with maturities of five to ten years, or revolving lines of credit which may have multi-year maturities. The Bank also provides financing to state and local governmental entities within its geographic footprint. Commercial loans include shared national credits totaling \$1.7 billion at September 30, 2018, typically relationship based loans to borrowers in Florida and New York.

Through its commercial lending subsidiaries, Pinnacle and Bridge, the Bank provides equipment and franchise financing on a national basis using both loan and lease structures. Pinnacle provides financing to state and local governmental entities directly and through vendor programs and alliances. Pinnacle offers a full array of financing structures including equipment lease purchase agreements and direct (private placement) bond re-fundings and loan agreements. Bridge has two operating divisions. The franchise finance division offers franchise acquisition, expansion and equipment financing, typically to experienced operators in well-established concepts. The equipment finance division provides primarily transportation equipment financing through a variety of loan and lease structures. The Bank's SBF unit primarily originates SBA guaranteed commercial and commercial real estate loans, generally selling the guaranteed portion in the secondary market and retaining the unguaranteed portion in portfolio. The Bank engages in mortgage warehouse lending on a national basis.

The following table presents the recorded investment in loans and direct finance leases held for investment for each of our national commercial lending platforms at the dates indicated (in thousands):

	September 30, 2018	December 31, 2017
Pinnacle	\$1,482,125	\$1,524,650
Bridge - franchise finance	497,659	434,582
Bridge - equipment finance	640,313	603,267
SBF	247,091	246,750
Mortgage warehouse lending	536,639	459,388
	\$3,403,827	\$3,268,637

The geographic concentration of the commercial loans and direct financing leases in the national platforms is summarized as follows at the dates indicated. Amounts include premiums, discounts and deferred fees and costs (dollars in thousands):

	September 30, 2018		December 31, 2017	
Florida	\$617,112	18.1 %	\$639,474	19.6 %
California	530,473	15.6 %	486,733	14.9 %
North Carolina	180,114	5.3 %	147,987	4.5 %
Virginia	161,967	4.8 %	148,884	4.6 %
Utah	157,833	4.6 %	123,027	3.8 %
Texas	155,530	4.6 %	160,606	4.9 %
Arizona	153,507	4.5 %	175,704	5.4 %
Iowa	152,402	4.5 %	151,935	4.6 %
All others (1)	1,294,889	38.0 %	1,234,287	37.7 %
	\$3,403,827	100.0 %	\$3,268,637	100.0 %

(1) No other state represented borrowers with more than 4.5% of loans outstanding at September 30, 2018 or December 31, 2017.

#### Equipment under Operating Lease

Equipment under operating lease totaled \$662 million at September 30, 2018. The portfolio consisted primarily of railcars, non-commercial aircraft and other transport equipment. We have a total of 5,320 railcars with a carrying value of \$418 million at September 30, 2018, including hoppers, tank cars, boxcars, auto carriers, center beams and gondolas leased to North American commercial end-users. The largest concentrations of rail cars were 2,065 hopper cars and 1,517 tank cars, primarily used to ship sand and petroleum products, respectively, for the energy industry. Equipment with a carrying value of \$281 million at September 30, 2018 was leased to companies for use in the energy industry.

#### Asset Quality

##### Non-covered Loans and Leases

##### Commercial Loans

We have a robust credit risk management framework, an experienced team to lead the workout and recovery process for the commercial and commercial real estate portfolios and a dedicated internal credit review function. Loan performance is monitored by our credit administration and workout and recovery departments. Generally, commercial relationships with balances in excess of defined thresholds are re-evaluated at least annually and more frequently if circumstances indicate that a change in risk rating may be warranted. The defined thresholds range from \$1 million to \$3 million. Homogenous groups of smaller balance commercial loans may be monitored collectively. Additionally, commercial loans as well as underwriting and portfolio management practices are regularly reviewed by our internal credit review department. The Company utilizes a 13 grade internal asset risk classification system as part of its efforts to monitor and maintain commercial asset quality. Loans exhibiting potential credit weaknesses that deserve management's close attention and that if left uncorrected may result in deterioration of the repayment capacity of the borrower are categorized as special mention. These borrowers may exhibit negative financial trends or erratic financial performance, strained liquidity, marginal collateral coverage, declining industry trends or weak management. Loans with well-defined credit weaknesses that may result in a loss if the deficiencies are not corrected are assigned a risk rating of substandard. These borrowers may exhibit payment defaults, inadequate cash flows, operating losses, increasing balance sheet leverage, project cost overruns, unreasonable construction delays, exhausted interest reserves, declining collateral values, frequent overdrafts or past due real estate taxes. Loans with weaknesses so severe that collection in full is highly questionable or improbable, but because of certain reasonably specific pending factors have not been charged off, are assigned an internal risk rating of doubtful.

We believe internal risk rating is the best indicator of the credit quality of commercial loans. The following table summarizes the Company's commercial credit exposure, based on internal risk rating, at the dates indicated (in thousands):

	September 30, 2018		December 31, 2017	
	Balance	Percent of Total	Balance	Percent of Total
Pass	\$ 16,578,352	97.5 %	\$ 16,189,392	96.8 %
Special mention	63,397	0.4 %	183,234	1.1 %
Substandard <sup>(1)</sup>	345,418	2.0 %	338,405	2.0 %
Doubtful	8,659	0.1 %	6,275	0.1 %
	\$ 16,995,826	100.0%	\$ 16,717,306	100.0%

The balance of substandard loans at September 30, 2018 and December 31, 2017 included \$80 million and \$105 million, respectively, of taxi medallion finance loans. Criticized and classified loans represented 2.5% of the commercial loan portfolio, of which 0.5% were taxi medallion loans, at September 30, 2018. See Note 4 to the consolidated financial statements for more detailed information about risk rating of commercial loans.

#### Taxi Medallion Finance

The commercial and industrial loan portfolio includes exposure to taxi medallion finance of \$80 million at September 30, 2018. The estimated value of underlying taxi medallion collateral and liquidity in the market for sales of medallions, a potential secondary source of repayment, have declined significantly in recent years due to competitive developments in the transportation-for-hire industry. Due to the ongoing trend of declining estimated cash flows from the operation of taxi medallions leading to declines in medallion valuations, the entire taxi medallion portfolio is on non-accrual status and risk rated substandard as of September 30, 2018. At September 30, 2018, we based our methodology for measuring impairment of taxi medallion loans primarily on medallion transfer prices as reported by the NYTLC and other external sources.

The taxi medallion portfolio had the following characteristics at September 30, 2018:

• Approximately 98% of the portfolio secured directly by taxi medallions was concentrated in New York City.

• Loans delinquent by 30 days or more totaled \$16.9 million or 21.1% of the portfolio, compared to \$17.7 million or 16.7% of the portfolio at December 31, 2017. Loans delinquent by 90 days or more totaled \$13.4 million or 16.7% of the portfolio, compared to \$8.3 million or 7.8% of the portfolio at December 31, 2017.

• The portfolio included 184 loans modified in TDRs with a recorded investment of \$69.9 million.

In the aggregate, the ALLL related to taxi medallion loans was \$11.0 million, or 13.7% of the outstanding balance, at September 30, 2018, compared to \$12.2 million, or 11.5% of the outstanding balance, at December 31, 2017. Net charge-offs of \$0.1 million and \$13.4 million were recognized in the three and nine months ended September 30, 2018 related to taxi medallion loans. Cumulative net charge-offs of \$81.2 million have been recognized related to taxi medallion loans through September 30, 2018.

We are no longer originating taxi medallion loans. Our portfolio management strategies include, but are not limited to, working with borrowers experiencing cash flow challenges to provide short term relief and/or extended amortization periods, pro-actively attempting to refinance loans prior to maturity, obtaining principal reductions or additional collateral when possible, continuing to monitor industry data and obtaining updated borrower and guarantor financial information.

#### Equipment Under Operating Lease

Two operating lease relationships with a carrying value of assets under lease totaling \$37 million, of which \$32 million were exposures to the energy industry, were internally risk rated substandard at September 30, 2018. The present value of remaining lease payments on these leases totaled approximately \$14 million at September 30, 2018, of which \$9 million were exposures to the energy industry. There have been no missed payments related to the operating lease portfolio to date. One relationship has been restructured to date, with no decrease in total minimum lease payments.



The primary risks inherent in the equipment leasing business are asset risk resulting from ownership of the equipment on operating lease and credit risk. Asset risk arises from fluctuations in supply and demand for the underlying leased equipment. The equipment is leased to commercial end-users with original lease terms generally ranging from 3-10 years at September 30, 2018. We are exposed to the risk that, at the end of the lease term, the value of the asset will be lower than expected, potentially

resulting in reduced future lease income over the remaining life of the asset or a lower sale value. Asset risk may also lead to changes in depreciation as a result of changes in the residual values of the operating lease assets or through impairment of asset carrying values. Asset risk may be higher for long-lived equipment such as railcars, which have useful lives of approximately 35-50 years.

Asset risk is evaluated and managed by a dedicated internal staff of asset managers, managed by seasoned equipment finance professionals with a broad depth and breadth of experience in the leasing business. Additionally, we have partnered with an industry leading, experienced service provider who provides fleet management and servicing relating to the railcar fleet, including lease administration and reporting, a Regulation Y compliant full service maintenance program and railcar re-marketing. Risk is managed by setting appropriate residual values at inception and systematic reviews of residual values based on independent appraisals, performed at least annually. Additionally, our internal management team and our external service provider closely follow the rail markets, monitoring traffic flows, supply and demand trends and the impact of new technologies and regulatory requirements. Demand for railcars is sensitive to shifts in general and industry specific economic and market trends and shifts in trade flows from specific events such as natural or man-made disasters. We seek to mitigate these risks by leasing to a stable end-user base, by maintaining a relatively young and diversified fleet of assets that are expected to maintain stronger and more stable utilization rates despite impacts from unexpected events or cyclical trends and by staggering lease maturities. We regularly monitor the impact of oil prices on the estimated residual value of rail cars being used in the petroleum/natural gas extraction sector.

Credit risk in the leased equipment portfolio results from the potential default of lessees, possibly driven by obligor specific or industry-wide conditions, and is economically less significant than asset risk, because in the operating lease business, there is no extension of credit to the obligor. Instead, the lessor deploys a portion of the useful life of the asset. Credit losses, if any, will manifest through reduced rental income due to missed payments, time off lease, or lower rental payments due either to a restructuring or re-leasing of the asset to another obligor. Credit risk in the operating lease portfolio is managed and monitored utilizing credit administration infrastructure, processes and procedures similar to those used to manage and monitor credit risk in the commercial loan portfolio. We also mitigate credit risk in this portfolio by leasing only to high credit quality obligors.

We expect our operating lease portfolio to continue to grow, and may expand into additional asset classes to mitigate concentration risk.

#### Residential and Other Consumer Loans

The majority of our non-covered residential mortgage portfolio consists of loans purchased through established correspondent channels. Most of our purchases are of performing jumbo mortgage loans which have FICO scores above 700, primarily are owner-occupied and full documentation, and have a current LTV of 80% or less although loans with LTVs higher than 80% may be extended to selected credit-worthy borrowers. We perform due diligence on the purchased loans for credit, compliance, counterparty, payment history and property valuation.

We have a dedicated residential credit risk management function, and the residential portfolio is monitored by our internal credit review function. Residential mortgage loans and consumer loans are not individually risk rated.

Delinquency status is the primary measure we use to monitor the credit quality of these loans. We also consider original LTV and FICO score to be significant indicators of credit quality for the non-covered 1-4 single family residential portfolio.

The following tables show the distribution of non-covered 1-4 single family residential loans, excluding government insured residential loans, by original FICO and LTV as of the dates indicated:

	September 30, 2018				
	FICO				
LTV	720 or less	721 - 740	741 - 760	761 or greater	Total
60% or less	2.4%	2.8%	4.5%	18.5%	28.2%
60% - 70%	2.6%	2.5%	3.9%	13.7%	22.7%
70% - 80%	3.6%	4.5%	8.2%	27.9%	44.2%

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More than 80% 0.4% 0.8 % 0.8 % 2.9 % 4.9 %  
9.0% 10.6% 17.4 % 63.0% 100.0%

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December 31, 2017						
FICO						
LTV	720	721 -	741 - 760	761 or	Total	
	or less	740		greater		
60% or less	2.2%	2.8 %	4.6 %	19.7 %	29.3 %	
60% - 70%	2.4%	2.5 %	3.6 %	14.2 %	22.7 %	
70% - 80%	3.6%	4.4 %	7.8 %	27.5 %	43.3 %	
More than 80%	0.4%	0.7 %	0.7 %	2.9 %	4.7 %	
	8.6%	10.4%	16.7 %	64.3 %	100.0%	

At September 30, 2018, the non-covered 1-4 single family residential loan portfolio, excluding government insured residential loans, had the following characteristics: substantially all were full documentation with a weighted-average FICO score of 765 and a weighted-average LTV of 67.3%. The majority of this portfolio was owner-occupied, with 86.3% primary residence, 7.8% second homes and 5.9% investment properties. In terms of vintage, 25.4% of the portfolio was originated pre-2015, 17.8% in 2015, 20.9% in 2016, 23.8% in 2017 and 12.1% in 2018.

Non-covered 1-4 single family residential loans past due more than 30 days totaled \$14.9 million and \$28.9 million at September 30, 2018 and December 31, 2017, respectively. The amount of these loans 90 days or more past due was \$4.9 million and \$3.7 million at September 30, 2018 and December 31, 2017, respectively.

#### Other Consumer Loans

One consumer loan with a carrying value of \$1.7 million was past due more than 90 days at September 30, 2018. Substantially all consumer loans were current at December 31, 2017.

#### Covered Loans

At September 30, 2018, residential ACI loans totaled \$344 million and residential non-ACI loans totaled \$16 million, including premiums, discounts and deferred fees and costs. Our exposure to loss related to covered loans is significantly mitigated by the Single Family Shared-Loss Agreement (until the termination date of that agreement) and by the fair value basis recorded in these loans in conjunction with the FSB Acquisition. We have an experienced resolution team in place for covered residential mortgage loans, and have implemented outsourcing arrangements with industry leading firms in certain areas such as OREO resolution.

Covered residential loans were placed into homogenous pools at the time of the FSB Acquisition and the ongoing credit quality and performance of these loans is monitored on a pool basis. We monitor the pools quarterly to determine whether any changes have occurred in expected cash flows that would be indicative of impairment or necessitate reclassification between non-accretable difference and accretable yield.

At September 30, 2018, the recorded investment in non-ACI 1-4 single family residential loans was \$15.7 million, substantially all of which were current. At September 30, 2018, the recorded investment in ACI 1-4 single family residential loans totaled \$344.1 million; \$4.9 million or 1.4% of these loans were delinquent by 30 days or more and \$236 thousand or 0.1% were delinquent by 90 days or more.

#### Impact of Hurricane Michael

In October, 2018, Hurricane Michael made landfall in the Florida panhandle as a category 4 hurricane, impacting some areas of Florida and the southeastern United States with significant wind damage, flooding and power outages. While the Company does not have physical operations in areas significantly impacted by the storm, some of the Company's borrowers may have been impacted.

The Company is in the process of evaluating the potential impact of the hurricane on the value of collateral underlying our loans and the ability of borrowers to repay their obligations to the Bank. Commercial and commercial real estate loans with an aggregate UPB of approximately \$677 million at September 30, 2018 were determined to be either made to borrowers that have significant business operations in or secured by collateral in areas that were potentially impacted by the hurricane. Approximately 98% of those borrowers, based on UPB, had been contacted as of October 29, 2018. For approximately \$628 million of these loans, the borrowers contacted initially reported little or no impact from the storm; for approximately \$35 million of these loans, borrowers contacted initially reported moderate to significant impact. The Company has not completed its assessment of the



potential impact on the ability of these borrowers to repay their obligations and uncertainty remains as to the ultimate impact, if any, of the storm on future estimates of the ALLL or future credit losses.

Residential exposure was not material.

#### Impaired Loans and Non-Performing Assets

Non-performing assets generally consist of (i) non-accrual loans, including loans that have been modified in TDRs and placed on non-accrual status, (ii) accruing loans that are more than 90 days contractually past due as to interest or principal, excluding ACI loans and government insured residential loans, and (iii) OREO and repossessed assets. Impaired loans also typically include loans modified in TDRs that are accruing and ACI loans or pools for which expected cash flows at acquisition (as adjusted for any additional cash flows expected to be collected arising from changes in estimates after acquisition) have been revised downward since acquisition, other than due to changes in interest rate indices and prepayment assumptions.

The following table summarizes the Company's impaired loans and non-performing assets at the dates indicated (dollars in thousands):

	September 30, 2018			December 31, 2017				
	Covered Assets	Non-Covered Assets	Total	Covered Assets	Non-Covered Assets	Total		
Non-accrual loans								
Residential and other consumer:								
1-4 single family residential	\$ 167	\$ 8,021	\$ 8,188	\$ 1,341	\$ 9,705	\$ 11,046		
Other consumer loans	—	1,956	1,956	—	821	821		
Total residential and other consumer loans	167	9,977	10,144	1,341	10,526	11,867		
Commercial:								
Multi-family	—	25,829	25,829	—	—	—		
Non-owner occupied commercial real estate	—	15,364	15,364	—	12,716	12,716		
Construction and land	—	10,166	10,166	—	1,175	1,175		
Owner occupied commercial real estate	—	17,513	17,513	—	29,020	29,020		
Commercial and industrial								
Taxi medallion loans	—	80,155	80,155	—	106,067	106,067		
Other commercial and industrial	—	24,036	24,036	—	7,049	7,049		
Commercial lending subsidiaries	—	22,438	22,438	—	3,512	3,512		
Total commercial loans	—	195,501	195,501	—	159,539	159,539		
Total non-accrual loans	167	205,478	205,645	1,341	170,065	171,406		
Loans past due 90 days and still accruing	—	654	654	—	1,948	1,948		
Total non-performing loans	167	206,132	206,299	1,341	172,013	173,354		
OREO	5,226	7,644	12,870	2,862	7,018	9,880		
Repossessed assets	—	1,300	1,300	—	2,128	2,128		
Total non-performing assets	5,393	215,076	220,469	4,203	181,159	185,362		
Performing TDRs	956	12,917	13,873	1,264	24,723	25,987		
Total impaired loans and non-performing assets	\$ 6,349	\$ 227,993	\$ 234,342	\$ 5,467	\$ 205,882	\$ 211,349		
Non-performing loans to total loans <sup>(1) (3)</sup>	0.96	%	0.94	%	0.82	%	0.81	%
Non-performing assets to total assets <sup>(2)</sup>	0.68	%	0.70	%	0.60	%	0.61	%
ALLL to total loans <sup>(1)</sup>	0.58	%	0.57	%	0.69	%	0.68	%
ALLL to non-performing loans	60.51	%	60.47	%	84.03	%	83.53	%
Net charge-offs to average loans <sup>(4)</sup>	0.21	%	0.21	%	0.38	%	0.38	%

(1) Total loans for purposes of calculating these ratios include premiums, discounts and deferred fees and costs.

(2) Ratio for non-covered assets is calculated as non-performing non-covered assets to total assets.

(3)

Non-performing taxi medallion loans comprised 0.37% and 0.51% of total non-covered loans at September 30, 2018 and December 31, 2017 respectively.

- (4) The annualized ratio of charge-offs of taxi medallion loans to average non-covered loans was 0.09% and 0.29% for the nine months ended September 30, 2018 and the year ended December 31, 2017, respectively.

The increase in non-accrual multi-family loans was primarily attributable to re-positioning loans in New York that did not reach stabilization in accordance with initially established timelines. The most significant factors impacting the decline in the ratio of the allowance for non-covered loan and lease losses to total non-covered loans were (i) a decrease in certain loss factors, (ii) a decline in total criticized, classified and impaired loans, which typically carry higher reserves on a percentage basis, as a percentage of total loans and (iii) the impact of charge-offs on the ratio. Contractually delinquent ACI loans with remaining accretable yield are not reflected as non-accrual loans and are not considered to be non-performing assets because accretion continues to be recorded in income. Accretion continues to be recorded as long as there is an expectation of future cash flows in excess of carrying amount from these loans. The carrying value of ACI loans contractually delinquent by more than 90 days but on which income was still being recognized was \$0.2 million and \$18 million at September 30, 2018 and December 31, 2017, respectively. Contractually delinquent government insured residential loans are excluded from non-performing loans as defined in the table above as interest guaranteed by the applicable government agency continues to be accrued. The carrying value of such loans contractually delinquent by more than 90 days was \$129 million and \$2 million at September 30, 2018 and December 31, 2017, respectively. The increase is attributable to the government insured pool buyout activity which began in 2018.

Commercial loans, other than ACI loans, are placed on non-accrual status when (i) management has determined that full repayment of all contractual principal and interest is in doubt, or (ii) the loan is past due 90 days or more as to principal or interest unless the loan is well secured and in the process of collection. Residential and consumer loans, other than ACI loans and government insured pool buyout loans, are generally placed on non-accrual status when 90 days of interest is due and unpaid. When a loan is placed on non-accrual status, uncollected interest accrued is reversed and charged to interest income. Commercial loans are returned to accrual status only after all past due principal and interest has been collected and full repayment of remaining contractual principal and interest is reasonably assured. Residential loans are generally returned to accrual status when less than 90 days of interest is due and unpaid. Past due status of loans is determined based on the contractual next payment due date. Loans less than 30 days past due are reported as current.

A loan modification is considered a TDR if the Company, for economic or legal reasons related to the borrower's financial difficulties, grants a concession to the borrower that the Company would not otherwise grant. These concessions may take the form of temporarily or permanently reduced interest rates, payment abatement periods, restructuring of payment terms, extensions of maturity at below market terms, or in some cases, partial forgiveness of principal. Under GAAP, modified ACI loans accounted for in pools are not accounted for as TDRs and are not separated from their respective pools when modified. Included in TDRs are residential loans to borrowers who have not reaffirmed their debt discharged in Chapter 7 bankruptcy.

The following table summarizes loans modified in TDRs at September 30, 2018 (dollars in thousands):

	Number of TDRs	Recorded Investment	Related Specific Allowance
Residential and other consumer:			
Covered	2	\$ 956	\$ 14
Non-covered	35	6,219	143
Commercial:			
Taxi medallion loans	184	69,852	9,595
Other	15	30,143	5,073
	236	\$ 107,170	\$ 14,825

#### Potential Problem Loans

Potential problem loans have been identified by management as those commercial loans included in the "substandard accruing" risk rating category. These loans are typically performing, but possess specifically identified credit weaknesses that, if not remedied, may lead to a downgrade to non-accrual status and identification as impaired in the

near-term. Substandard accruing commercial loans totaled \$159 million at September 30, 2018, substantially all of which were current as to principal and interest at September 30, 2018.

#### Loss Mitigation Strategies

Criticized or classified commercial loans in excess of certain thresholds are reviewed quarterly by the Criticized Asset Committee, which evaluates the appropriate strategy for collection to mitigate the amount of credit losses. Criticized asset reports for each relationship are presented by the assigned relationship manager and credit officer to the Criticized Asset Committee until such time as the relationships are returned to a satisfactory credit risk rating or otherwise resolved. The Criticized Asset Committee may require the transfer of a loan to our workout and recovery department, which is tasked to effectively manage the loan with the goal of minimizing losses and expenses associated with restructure, collection and/or liquidation of collateral. Commercial loans with a risk rating of substandard; impaired loans on non-accrual status; loans modified as TDRs; taxi medallion loans; or assets classified as OREO or repossessed assets are usually transferred to workout and recovery. Oversight of the workout and recovery department is provided by the Asset Recovery Committee.

We evaluate each residential loan in default to determine the most effective loss mitigation strategy, which may be modification, short sale, or foreclosure. We offer a modification program modeled after the FNMA standard modification program.

#### Analysis of the Allowance for Loan and Lease Losses

The ALLL relates to (i) loans originated or purchased since the FSB acquisition, (ii) estimated additional losses arising on non-ACI loans subsequent to the FSB Acquisition, and (iii) impairment recognized as a result of decreases in expected cash flows on ACI loans due to further credit deterioration. The impact of any additional provision for losses on covered loans is significantly mitigated by an increase in the FDIC indemnification asset. The determination of the amount of the ALLL is, by nature, highly complex and subjective. Future events that are inherently uncertain could result in material changes to the level of the ALLL. General economic conditions including but not limited to unemployment rates, the level of business investment and growth, real estate values, vacancy rates and rental rates in our primary market areas, the level of interest rates, and a variety of other factors that affect the ability of borrowers' businesses to generate cash flows sufficient to service their debts will impact the future performance of the portfolio.

#### Commercial loans

The allowance is comprised of specific reserves for loans that are individually evaluated and determined to be impaired as well as general reserves for loans that have not been identified as impaired.

Commercial relationships graded substandard or doubtful and on non-accrual status with committed credit facilities greater than or equal to \$1.0 million, as well as loans modified in TDRs, are individually evaluated for impairment. Other commercial relationships on non-accrual status with committed balances under \$1.0 million may also be evaluated for impairment, at management's discretion. All loans secured by taxi medallions have been placed on non-accrual status and are individually evaluated for impairment. For loans evaluated individually for impairment and determined to be impaired, a specific allowance is established based on the present value of expected cash flows discounted at the loan's effective interest rate, the estimated fair value of the loan, or the estimated fair value of collateral less costs to sell.

We believe that loans rated special mention, substandard or doubtful that are not individually evaluated for impairment exhibit characteristics indicative of a heightened level of credit risk. We apply a quantitative loss factor for loans rated special mention based on average annual probability of default and implied severity, derived from internal and external data. Loss factors for substandard and doubtful loans that are not individually evaluated are determined by using default frequency and severity information applied at the loan level. Estimated default frequencies and severities are based on available industry and internal data. In addition, we apply a floor to these calculated loss factors, based on the loss factor applied to the special mention portfolio.

To the extent, in management's judgment, commercial portfolio segments have sufficient observable loss history, the quantitative portion of the ALLL is based on the Bank's historical net charge-off rates. These commercial segments include commercial and industrial loans and the Bridge portfolios. For commercial portfolio segments that have not yet exhibited an observable loss trend, the quantitative loss factors are based on peer group average annual historical net charge-off rates by loan class and the Company's internal credit risk rating system. These commercial segments include multifamily, non-owner occupied commercial real estate and construction and land loans. Quantitative loss factors for SBF loans are based on historical charge-off rates published by the SBA. For Pinnacle, quantitative loss



factors are based primarily on historical municipal default data. For most commercial portfolio segments, we use a 20 quarter look-back period in the calculation of historical net charge-off rates.

Where applicable, the peer group used to calculate average annual historical net charge-off rates used in estimating general reserves is made up of 26 banks included in the OCC Midsize Bank Group plus five additional banks not included in the OCC Midsize Bank Group that management believes to be comparable based on size, geography and nature of lending operations. Peer bank data is obtained from the Statistics on Depository Institutions Report published by the FDIC for the most recent quarter available. These banks, as a group, are considered by management to be comparable to BankUnited in size, nature of lending operations and loan portfolio composition. We evaluate the composition of the peer group annually, or more frequently if, in our judgment, a more frequent evaluation is necessary. Our internal risk rating system comprises 13 credit grades; grades

1 through 8 are “pass” grades. The risk ratings are driven largely by debt service coverage. Peer group historical loss rates are adjusted upward for loans assigned a lower “pass” rating.

As noted above, we generally use a 20 quarter look-back period to calculate quantitative loss rates. We believe this look-back period to be consistent with the range of industry practice and appropriate to capture a sufficient range of observations reflecting the performance of our loans, which were originated in the current economic cycle. With the exception of the Pinnacle municipal finance portfolio, a four quarter loss emergence period is used in the calculation of general reserves. A twelve quarter loss emergence period is used in the calculation of general reserves for the Pinnacle portfolio.

The primary assumptions underlying estimates of expected cash flows for ACI commercial loans are default probability and severity of loss given default. Assessments of default probability and severity are based on net realizable value analyses prepared at the individual loan level. Based on our analysis, no ALLL related to ACI commercial loans was recorded at September 30, 2018 or December 31, 2017.

Residential and other consumer loans

Non-covered Loans

Due to the lack of similarity between the risk characteristics of non-covered loans and covered loans in the residential and home equity portfolios, management does not believe it is appropriate to use the historical performance of the covered residential mortgage portfolio as a basis for calculating the ALLL applicable to non-covered loans. The non-covered loan portfolio has not yet developed an observable loss trend. Therefore, the ALLL for non-covered residential loans is based primarily on relevant proxy historical loss rates. The ALLL for non-covered 1-4 single family residential loans, excluding government insured residential loans, is estimated using average annual loss rates on prime residential mortgage securitizations issued between 2003 and 2008 as a proxy. Based on the comparability of FICO scores and LTV ratios between loans included in those securitizations and loans in the Bank’s portfolio and the geographic diversity in the new purchased residential portfolio, we determined that prime residential mortgage securitizations provide an appropriate proxy for incurred losses in this portfolio class. A peer group 18-quarter average net charge-off rate is used to estimate the ALLL for the non-covered home equity and other consumer loan classes. See further discussion of peer group loss factors above. The non-covered home equity and other consumer loan portfolios are not significant components of the overall loan portfolio.

Covered non-ACI Loans

Based on an analysis of historical performance, OREO and short sale losses, recent trending data and other internal and external factors, we have concluded that historical performance by portfolio class is the best indicator of incurred loss for the non-ACI 1-4 single family residential portfolio class. A quarterly roll rate matrix is calculated by delinquency bucket to measure the rate at which loans move from one delinquency bucket to the next during a given quarter. An average 16-quarter roll rate matrix is used to estimate the amount within each delinquency bucket expected to roll to 120+ days delinquent. We assume no cure for those loans that are currently 120+ days delinquent. Loss severity given default is estimated based on internal data about OREO sales and short sales from the portfolio. The allowance is initially calculated based on UPB. The total of UPB less the calculated allowance is then compared to the carrying amount of the loans, net of unamortized credit related fair value adjustments established at acquisition. If the calculated balance net of the allowance is less than the carrying amount, an additional allowance is established. Any increase or decrease in the allowance for non-ACI residential loans will result in a corresponding increase or decrease in the FDIC indemnification asset.

Qualitative Factors

Qualitative adjustments are made to the ALLL when, based on management’s judgment, there are internal or external factors impacting probable incurred losses not taken into account by the quantitative calculations. Potential qualitative adjustments are categorized as follows:

- Portfolio performance trends, including trends in and the levels of delinquencies, non-performing loans and classified loans;
- Changes in the nature of the portfolio and terms of the loans, specifically including the volume and nature of policy and procedural exceptions;
- Portfolio growth trends;

Changes in lending policies and procedures, including credit and underwriting guidelines and portfolio management practices;

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• Economic factors, including unemployment rates and GDP growth rates and other factors considered relevant by management;

• Changes in the value of underlying collateral;

• Quality of risk ratings, as evaluated by our independent credit review function;

• Credit concentrations;

• Changes in and experience levels of credit administration management and staff; and

• Other factors identified by management that may impact the level of losses inherent in the portfolio, including but not limited to competition and legal and regulatory considerations.

#### Covered ACI Loans

For ACI loans, a valuation allowance is established when periodic evaluations of expected cash flows reflect a deterioration resulting from credit related factors from the level of cash flows that were estimated to be collected at acquisition plus any additional expected cash flows arising from revisions in those estimates. We perform a quarterly analysis of expected cash flows for ACI loans.

Expected cash flows are estimated on a pool basis for ACI 1-4 single family residential loans. The analysis of expected pool cash flows incorporates updated pool level expected prepayment rate, default rate, delinquency level and loss severity given default assumptions. Prepayment, delinquency and default curves are derived primarily from roll rates generated from the historical performance of the portfolio over the immediately preceding four quarters. Loss severity given default assumptions are generated from the historical performance of the portfolio taking into consideration current market considerations and portfolio characteristics. Estimates of default probability and loss severity given default also incorporate updated LTV ratios, at the loan level, based on Case-Shiller Home Price Indices for the relevant MSA. Costs and fees represent an additional component of loss on default and are projected based on historical experience over the last three years.

No ALLL related to 1-4 single family residential ACI pools was recorded at September 30, 2018 or December 31, 2017.

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The following tables provide an analysis of the ALLL, provision for loan losses and net charge-offs for the periods indicated (in thousands):

	Nine Months Ended September 30, 2018		
	Non-Covered Loans	Covered Loans Non-ACI Loans	Total
Balance at December 31, 2017	\$144,537	\$— 258	\$144,795
Provision for (recovery of) loan losses:			
1-4 single family residential	(791 )	—736	(55 )
Home equity loans and lines of credit	(4 )	—(219 )	(223 )
Other consumer loans	612	—	612
Multi-family	(10,644 )	—	(10,644 )
Non-owner occupied commercial real estate	(10,358 )	—	(10,358 )
Construction and land	(1,473 )	—	(1,473 )
Owner occupied commercial real estate	3,281	—	3,281
Commercial and industrial			
Taxi medallion loans	12,186	—	12,186
Other commercial and industrial	14,261	—	14,261
Commercial lending subsidiaries			
Pinnacle	(55 )	—	(55 )
Bridge - franchise finance	1,400	—	1,400
Bridge - equipment finance	4,410	—	4,410
Total Provision	12,825	—517	13,342
Charge-offs:			
1-4 single family residential	—	—(979 )	(979 )
Other consumer loans	(265 )	—	(265 )
Non-owner occupied commercial real estate	(184 )	—	(184 )
Construction and land	(79 )	—	(79 )
Owner occupied commercial real estate	(6,100 )	—	(6,100 )
Commercial and industrial			
Taxi medallion loans	(14,241 )	—	(14,241 )
Other commercial and industrial	(14,132 )	—	(14,132 )
Total Charge-offs	(35,001 )	—(979 )	(35,980 )
Recoveries:			
Home equity loans and lines of credit	—	—218	218
Other consumer loans	275	—	275
Non-owner occupied commercial real estate	123	—	123
Owner occupied commercial real estate	161	—	161
Commercial and industrial			
Taxi medallion loans	798	—	798
Other commercial and industrial	1,006	—	1,006
Commercial lending subsidiaries			
Bridge - franchise finance	2	—	2
Total Recoveries	2,365	—218	2,583
Net Charge-offs:	(32,636 )	—(761 )	(33,397 )
Balance at September 30, 2018	\$124,726	\$— 14	\$124,740



	Nine Months Ended September 30, 2017			
	Covered Loans			
	Non-Covered	ACI	Non-ACI	Total
	Loans	Loans	Loans	
Balance at December 31, 2016	\$150,853	\$—	\$2,100	\$152,953
Provision for (recovery of) loan losses:				
1-4 single family residential	(4 )	—	212	208
Home equity loans and lines of credit	—	1,812	714	2,526
Other consumer loans	(48 )	—	—	(48 )
Multi-family	(3,303 )	—	—	(3,303 )
Non-owner occupied commercial real estate	4,032	—	—	4,032
Construction and land	(9 )	—	—	(9 )
Owner occupied commercial real estate	4,884	—	—	4,884
Commercial and industrial				
Taxi medallion loans	49,604	—	—	49,604
Other commercial and industrial	9,338	—	(45 )	9,293
Commercial lending subsidiaries				
Pinnacle	(6,061 )	—	—	(6,061 )
Bridge - franchise finance	(2,436 )	—	—	(2,436 )
Bridge - equipment finance	(117 )	—	—	(117 )
Unallocated	5,000	—	—	5,000
Total Provision	60,880	1,812	881	63,573
Charge-offs:				
Home equity loans and lines of credit	—	—	(55 )	(55 )
Non-owner occupied commercial real estate	(162 )	—	—	(162 )
Owner occupied commercial real estate	(1,164 )	—	—	(1,164 )
Commercial and industrial				
Taxi medallion loans	(47,141 )	—	—	(47,141 )
Other commercial and industrial	(12,567 )	—	—	(12,567 )
Total Charge-offs	(61,034 )	—	(55 )	(61,089 )
Recoveries:				
Home equity loans and lines of credit	—	—	65	65
Other consumer loans	21	—	—	21
Owner occupied commercial real estate	2	—	—	2
Commercial and industrial				
Taxi medallion loans	—	—	—	—
Other commercial and industrial	2,400	—	45	2,445
Commercial lending subsidiaries				
Bridge - franchise finance	603	—	—	603
Total Recoveries	3,026	—	110	3,136
Net Charge-offs:	(58,008 )	—	55	(57,953 )
Balance at September 30, 2017	\$153,725	\$1,812	\$3,036	\$158,573

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The following tables show the distribution of the ALLL, broken out between covered and non-covered loans, at the dates indicated (dollars in thousands):

	September 30, 2018				Total	%(1)
	Covered Loans		Non-Covered Loans	Non-ACI Loans		
	Non-Covered Loans	ACI Loans				
<b>Residential and other consumer:</b>						
1 - 4 single family residential	\$9,349	\$—	\$14	\$9,363	22.1	%
Home equity loans and lines of credit	3	—	—	3	—	%
Other consumer loans	937	—	—	937	0.1	%
	10,289	—	14	10,303	22.2	%
<b>Commercial:</b>						
Multi-family	13,350	—	—	13,350	12.6	%
Non-owner occupied commercial real estate	30,203	—	—	30,203	21.0	%
Construction and land	1,452	—	—	1,452	1.1	%
Owner occupied commercial real estate	10,953	—	—	10,953	9.6	%
Commercial and industrial						
Taxi medallion loans	10,957	—	—	10,957	0.4	%
Other commercial and industrial	30,833	—	—	30,833	21.2	%
Commercial lending subsidiaries						
Pinnacle	517	—	—	517	6.8	%
Bridge - franchise finance	4,707	—	—	4,707	2.3	%
Bridge - equipment finance	11,465	—	—	11,465	2.9	%
	114,437	—	—	114,437	77.8	%
	\$124,726	\$—	\$14	\$124,740	100.0	%
<b>December 31, 2017</b>						
	Covered Loans		Non-Covered Loans	Non-ACI Loans	Total	%(1)
	Non-Covered Loans	ACI Loans				
	<b>Residential and other consumer:</b>					
1 - 4 single family residential	\$10,140	\$—	\$257	\$10,397	21.6	%
Home equity loans and lines of credit	7	—	1	8	—	%
Other consumer loans	315	—	—	315	0.1	%
	10,462	—	258	10,720	21.7	%
<b>Commercial:</b>						
Multi-family	23,994	—	—	23,994	15.0	%
Non-owner occupied commercial real estate	40,622	—	—	40,622	21.0	%
Construction and land	3,004	—	—	3,004	1.5	%
Owner occupied commercial real estate	13,611	—	—	13,611	9.4	%
Commercial and industrial						
Taxi medallion loans	12,214	—	—	12,214	0.6	%
Other commercial and industrial	29,698	—	—	29,698	18.8	%
Commercial lending subsidiaries						
Pinnacle	572	—	—	572	7.1	%
Bridge - franchise finance	3,305	—	—	3,305	2.1	%
Bridge - equipment finance	7,055	—	—	7,055	2.8	%
	134,075	—	—	134,075	78.3	%



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\$144,537 \$- 258 \$144,795 100.0%

(1) Represents percentage of loans receivable in each category to total loans receivable.

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The balance of the ALLL for non-covered loans at September 30, 2018 decreased \$19.8 million from the balance at December 31, 2017. Factors influencing the change in the ALLL related to specific loan types at September 30, 2018 as compared to December 31, 2017, include:

A decrease of \$0.8 million in the ALLL for 1-4 single family residential loans, despite an increase in the outstanding balance, was primarily attributable to decreases in both quantitative and qualitative loss factors and an increase in buyout loans which carry lower reserves due to their government agency guarantees.

A decrease of \$10.6 million for multi-family loans was primarily attributable to a decrease in the outstanding balance and a decrease in certain qualitative loss factors, partially offset by an increase in specific reserves.

- A decrease of \$10.4 million for non-owner occupied commercial real estate loans was primarily attributable to decreases in both historical net charge-off rates for the peer group and certain qualitative loss factors.

A decrease of \$2.7 million for owner occupied commercial real estate loans was primarily attributable to a decrease in specific reserves for one impaired loan relationship, which was fully charged-off during the nine months ended September 30, 2018.

An increase of \$1.1 million for other commercial and industrial loans was attributable to loan growth, offset by a decrease in the historical net charge-off rate.

A \$4.4 million increase for Bridge equipment finance primarily reflected an increase in specific reserves for one impaired loan relationship, offset by a decline in the historical net charge-off rate.

For additional information about the ALLL, see Note 4 to the consolidated financial statements.

#### Deposits

Average balances and rates paid on deposits were as follows for the periods indicated (dollars in thousands):

	Three Months Ended September 30,				Nine Months Ended September 30,			
	2018		2017		2018		2017	
	Average Balance	Average Rate Paid	Average Balance	Average Rate Paid	Average Balance	Average Rate Paid	Average Balance	Average Rate Paid
Demand deposits:								
Non-interest bearing	\$3,369,393	— %	\$3,036,046	— %	\$3,327,521	— %	\$3,034,682	— %
Interest bearing	1,592,908	1.13 %	1,590,206	0.85 %	1,604,666	1.07 %	1,564,229	0.76 %
Money market	10,214,843	1.49 %	9,590,333	0.90 %	10,314,470	1.30 %	9,187,225	0.80 %
Savings	268,405	0.25 %	378,179	0.24 %	296,419	0.26 %	370,682	0.19 %
Time	6,728,915	1.90 %	6,290,056	1.30 %	6,507,726	1.71 %	5,988,433	1.24 %
	\$22,174,464	1.35 %	\$20,884,820	0.87 %	\$22,050,802	1.19 %	\$20,145,251	0.80 %

Total deposits included \$2.5 billion and \$2.4 billion of brokered deposits at both September 30, 2018 and December 31, 2017, respectively.

The following table shows scheduled maturities of certificates of deposit with denominations greater than or equal to \$100,000 as of September 30, 2018 (in thousands):

Three months or less	\$833,545
Over three through six months	1,162,577
Over six through twelve months	1,163,731
Over twelve months	928,329
	\$4,088,182

## Borrowings

In addition to deposits, we utilize FHLB advances as a funding source; the advances provide us with additional flexibility in managing both term and cost of funding and in mitigating interest rate risk. FHLB advances are secured by FHLB stock, qualifying residential first mortgage, commercial real estate and home equity loans, and MBS.

The contractual balance of FHLB advances outstanding at September 30, 2018 is scheduled to mature as follows (in thousands):

Maturing in:

2018—One month or less	\$1,950,000
2018—Over one month	600,000
2019	1,746,000
2020	375,000
2021	275,000
Carrying value	\$4,946,000

The table above reflects contractual maturities of outstanding advances, and does not incorporate the impact that interest rate swaps designated as cash flow hedges have on the duration of borrowings. See Note 7 to the consolidated financial statements for more information about derivative instruments.

The Bank utilizes federal funds purchased to manage the daily cash position. At September 30, 2018, the Company had \$175 million in federal funds purchased.

Outstanding senior notes payable and other borrowings consisted of the following at the dates indicated (in thousands):

	September 30, December 31,	
	2018	2017
Senior notes	\$ 394,221	\$ 393,725
Capital lease obligations	8,559	9,105
	\$ 402,780	\$ 402,830

Senior notes have a face amount of \$400 million, a fixed coupon rate of 4.875% and mature on November 17, 2025.

## Capital Resources

Pursuant to the FDIA, the federal banking agencies have adopted regulations setting forth a five-tier system for measuring the capital adequacy of the financial institutions they supervise. At September 30, 2018 and December 31, 2017, BankUnited and the Company had capital levels that exceeded both the regulatory well-capitalized guidelines and all internal capital ratio targets.

Stockholders' equity increased to \$3.1 billion at September 30, 2018, an increase of \$49 million, or 1.61%, from December 31, 2017, due primarily to the retention of earnings, offset by dividends and shares repurchased.

Since our formation, stockholders' equity has been impacted primarily by the retention of earnings, and to a lesser extent, proceeds from the issuance of common shares and changes in unrealized gains and losses, net of taxes, on investment securities available for sale and cash flow hedges. Our rate of earnings retention is derived by dividing undistributed earnings per common share by earnings per common share. Our retention ratio was 76.7% and 74.8% for the three and nine months ended September 30, 2018, respectively, compared to 66.0% and 64.9% for the three and nine months ended September 30, 2017, respectively. We retain a high percentage of our earnings to support our planned growth.

In January 2018, the Company's Board of Directors authorized a now completed share repurchase program under which the Company repurchased 3.8 million shares of common stock for an aggregate purchase price of \$150.0 million.

In October 2018 the Company's Board of Directors authorized the repurchase of up to an additional \$150 million in shares of its outstanding common stock. Any repurchases will be made in accordance with applicable securities laws from time to time in open market or private transactions. The extent to which the Company repurchases shares, and the timing of such repurchases, will depend upon a variety of factors, including market conditions, the Company's capital position and amount of retained earnings, regulatory requirements and other considerations. No time limit was set for the completion of the share repurchase program, and the program may be suspended or discontinued at any time.

We filed a shelf registration statement with the SEC in October 2018 that allows the Company to periodically offer and sell in one or more offerings, individually or in any combination, our common stock, preferred stock and other non-equity securities. The shelf registration provides us with flexibility in issuing capital instruments and enables us to more readily access the capital markets as needed to pursue future growth opportunities and to ensure continued compliance with regulatory capital requirements. Our ability to issue securities pursuant to the shelf registration is subject to market conditions.

The following table provides information regarding regulatory capital for the Company and the Bank as of September 30, 2018 (dollars in thousands):

	Actual		Required to be Considered Well Capitalized		Required to be Considered Adequately Capitalized	
	Amount	Ratio	Amount	Ratio	Amount	Ratio
<b>BankUnited, Inc.:</b>						
Tier 1 leverage	\$2,953,548	9.5 %	N/A <sup>(1)</sup>	N/A <sup>(1)</sup>	\$1,238,391	4.0 %
CET1 risk-based capital	\$2,953,548	13.2 %	\$1,455,614	6.5 %	\$1,007,733	4.5 %
Tier 1 risk-based capital	\$2,953,548	13.2 %	\$1,791,525	8.0 %	\$1,343,644	6.0 %
Total risk based capital	\$3,080,810	13.8 %	\$2,239,407	10.0 %	\$1,791,525	8.0 %
<b>BankUnited:</b>						
Tier 1 leverage	\$3,190,905	10.3 %	\$1,544,683	5.0 %	\$1,235,747	4.0 %
CET1 risk-based capital	\$3,190,905	14.3 %	\$1,452,084	6.5 %	\$1,005,289	4.5 %
Tier 1 risk-based capital	\$3,190,905	14.3 %	\$1,787,180	8.0 %	\$1,340,385	6.0 %
Total risk based capital	\$3,318,167	14.9 %	\$2,233,975	10.0 %	\$1,787,180	8.0 %

(1) There is no Tier 1 leverage ratio component in the definition of a well-capitalized bank holding company.

Levels of capital required to be well capitalized or adequately capitalized as reflected above do not include a capital conservation buffer that is being phased in between 2016 and 2019. When fully phased in on January 1, 2019, the Bank and the

Company will have to maintain this capital conservation buffer composed of CET1 capital equal to 2.50% of risk-weighted

assets above the amounts required to be adequately capitalized, as reflected above, in order to avoid limitations on capital

distributions, including dividend payments and certain discretionary bonus payments to executive officers. Capital ratios

required to be considered well-capitalized exceed the ratios required under the capital conservation buffer requirement at September 30, 2018.

#### Interest Rate Risk

The principal component of the Company's risk of loss arising from adverse changes in the fair value of financial instruments, or market risk, is interest rate risk, including the risk that assets and liabilities with similar re-pricing characteristics may not reprice at the same time or to the same degree. A primary objective of the Company's asset/liability management activities is to maximize net interest income, while maintaining acceptable levels of interest rate risk. The ALCO is responsible for establishing policies to limit exposure to interest rate risk, and to

ensure procedures are established to monitor compliance with these policies. The guidelines established by the ALCO are approved at least annually by the Board of Directors.

Management believes that the simulation of net interest income in different interest rate environments provides the most meaningful measure of interest rate risk. Income simulation analysis is designed to capture not only the potential of all assets and liabilities to mature or reprice, but also the probability that they will do so. Income simulation also attends to the relative interest rate sensitivities of these items, and projects their behavior over an extended period of time. Finally, income simulation permits management to assess the probable effects on the balance sheet not only of changes in interest rates, but also of proposed strategies for responding to them.

The income simulation model analyzes interest rate sensitivity by projecting net interest income over twelve and twenty-four month periods in a most likely rate scenario based on consensus forward interest rate curves versus net interest income in alternative rate scenarios. Simulations are generated based on both static and dynamic balance sheet assumptions. Management continually reviews and refines its interest rate risk management process in response to changes in the interest rate environment and economic climate. Currently, our model projects instantaneous rate shocks of down 100, plus 100, plus 200, plus 300 and plus 400 basis point shifts as well as flattening and inverted yield curve scenarios. We continually evaluate the scenarios being modeled with a view toward adapting them to changing economic conditions, expectations and trends.

The Company's ALCO policy provides that net interest income sensitivity will be considered acceptable if decreases in forecast net interest income, based on a dynamic forecasted balance sheet, in specified rate shock scenarios are within specified percentages of forecast net interest income in the most likely rate scenario over the next twelve months and in the second year. The following table illustrates the acceptable limits as defined by policy and the impact on forecasted net interest income of down 100, plus 100, plus 200, plus 300 and plus 400 basis point rate shock scenarios at September 30, 2018 and December 31, 2017:

	Down 100	Plus 100	Plus 200	Plus 300	Plus 400
Policy Limits:					
In year 1	(6.0)%	(6.0)%	(10.0)%	(14.0)%	(18.0)%
In year 2	(9.0)%	(9.0)%	(13.0)%	(17.0)%	(21.0)%
Model Results at September 30, 2018 - increase (decrease):					
In year 1	0.1 %	(0.6)%	(1.5 )%	(2.8 )%	(4.4 )%
In year 2	(4.7)%	3.4 %	6.3 %	9.1 %	11.1 %
Model Results at December 31, 2017 - increase (decrease):					
In year 1	(0.3)%	(0.1)%	(0.5 )%	(1.4 )%	(2.7 )%
In year 2	(3.5)%	1.8 %	3.2 %	4.3 %	4.8 %

Management also simulates changes in EVE in various interest rate environments. The ALCO policy has established parameters of acceptable risk that are defined in terms of the percentage change in EVE from a base scenario under eight rate scenarios, derived by implementing immediate parallel movements of plus and minus 100, 200, 300 and 400 basis points from current rates. We did not simulate decreases in interest rates greater than 100 basis points at September 30, 2018 due to the current low rate environment. The following table illustrates the acceptable limits as established by ALCO and the modeled change in EVE in plus or minus 100, plus 200, plus 300 and plus 400 basis point scenarios at September 30, 2018 and December 31, 2017:

	Down 100	Plus 100	Plus 200	Plus 300	Plus 400
Policy Limits	9.0 %	9.0 %	18.0 %	27.0 %	36.0 %
Model Results at September 30, 2018 - increase (decrease):	2.1 %	(3.5)%	(7.4 )%	(11.4)%	(15.7)%
Model Results at December 31, 2017 - increase (decrease):	1.9 %	(3.8)%	(8.0 )%	(12.4)%	(16.9)%

These measures fall within an acceptable level of interest rate risk per the policies established by the ALCO and the Board of Directors. In the event the models indicate an unacceptable level of risk, the Company could undertake a number of actions that would reduce this risk, including the sale or re-positioning of a portion of its investment portfolio, restructuring of borrowings, or the use of derivatives such as interest rate swaps and caps.

Many assumptions were used by the Company to calculate the impact of changes in interest rates, including the change in rates. Actual results may not be similar to the Company's projections due to several factors including the timing and frequency of rate changes, market conditions, changes in depositor behavior and the shape of the yield curve. Actual results may also differ due to the Company's actions, if any, in response to changing rates and conditions.

#### Derivative Financial Instruments

Interest rate swaps are one of the tools we use to manage interest rate risk. These derivative instruments are used to mitigate exposure to changes in interest rates on variable rate borrowings such as FHLB advances and to manage

duration of liabilities. These interest rate swaps are designated as cash flow hedging instruments. The fair value of these instruments is included in other assets and other liabilities in our consolidated balance sheets and changes in fair value are reported in accumulated other comprehensive income. At September 30, 2018, outstanding interest rate swaps designated as cash flow

hedges had an aggregate notional amount of \$2.6 billion. The aggregate fair value of interest rate swaps designated as cash flow hedges included in other assets was \$6.8 million.

Interest rate swaps and caps not designated as cash flow hedges had an aggregate notional amount of \$2.4 billion at September 30, 2018. The aggregate fair value of these interest rate swaps and caps included in other assets was \$31.2 million and the aggregate fair value included in other liabilities was \$38.3 million. These interest rate swaps and caps were entered into as accommodations to certain of our commercial borrowers.

See Note 7 to the consolidated financial statements for additional information about derivative financial instruments.

#### Liquidity

Liquidity involves our ability to generate adequate funds to support planned interest earning asset growth, meet deposit withdrawal requests, maintain reserve requirements, conduct routine operations, pay dividends, service outstanding debt and meet other contractual obligations.

Primary sources of liquidity include cash flows from operations, cash generated by the repayment and resolution of covered loans, cash payments received from the FDIC pursuant to the Single Family Shared-Loss Agreement, deposit growth, the available for sale securities portfolio and FHLB advances.

For the nine months ended September 30, 2018 and 2017, net cash provided by operating activities was \$403.9 million and \$231.2 million, respectively. Accretion on ACI loans, which is reflected as a non-cash reduction in net income to arrive at operating cash flows, totaled \$249.6 million and \$226.3 million for the nine months ended September 30, 2018 and 2017, respectively. Accretible yield on ACI loans represents the excess of expected future cash flows over the carrying amount of the loans, and is recognized as interest income over the expected lives of the loans. Amounts recorded as accretion are realized in cash as individual loans are paid down or otherwise resolved; however, the timing of cash realization may differ from the timing of income recognition. These cash flows from the repayment or resolution of covered loans, inclusive of amounts that have been accreted through earnings over time, are recognized as cash flows from investing activities in the consolidated statements of cash flows upon receipt. Cash payments from the FDIC in the form of reimbursements of losses related to the covered loans under the Single Family Shared-Loss Agreement are also characterized as investing cash flows. Cash generated by the repayment and resolution of covered loans and reimbursements from the FDIC totaled \$412.0 million and \$334.2 million for the nine months ended September 30, 2018 and 2017, respectively. Both cash generated by the repayment and resolution of covered loans and cash payments received from the FDIC have been and are expected to continue to be, through 2018, consistent and relatively predictable sources of liquidity.

In addition to cash provided by operating activities, the repayment and resolution of covered loans and payments under the Single Family Shared-Loss Agreement from the FDIC, BankUnited's liquidity needs, particularly liquidity to fund growth of interest earning assets, have been and continue to be met by deposit growth and FHLB advances. The investment portfolio also provides a source of liquidity.

BankUnited has access to additional liquidity through FHLB advances, other collateralized borrowings, wholesale deposits or the sale of available for sale securities. At September 30, 2018, unencumbered investment securities totaled \$5.0 billion. At September 30, 2018, BankUnited had available borrowing capacity at the FHLB of \$3.5 billion, unused borrowing capacity at the FRB of \$491 million and unused Federal funds lines of credit totaling \$70 million. Management also has the ability to exert substantial control over the rate and timing of growth of the non-covered loan portfolio, and resultant requirements for liquidity to fund loans.

Continued growth of deposits and the non-covered loan portfolio, along with runoff of the covered loan portfolio and FDIC indemnification asset are the most significant trends expected to impact the Bank's liquidity in the near term.

The ALCO policy has established several measures of liquidity which are monitored monthly by the ALCO and quarterly by the Board of Directors. One primary measure of liquidity monitored by management is the 30 day total liquidity ratio, defined as (a) the sum of cash and cash equivalents, pledgeable securities and a measure of funds expected to be generated by operations over the next 30 days; divided by (b) the sum of potential deposit runoff, liabilities maturing within the 30 day time frame and a measure of funds expected to be used in operations over the next 30 days. BankUnited's liquidity is considered acceptable if the 30 day total liquidity ratio exceeds 100%. At September 30, 2018, BankUnited's 30 day total liquidity ratio was 182%. Management also monitors a one year liquidity ratio, defined as (a) cash and cash equivalents, pledgeable securities, unused borrowing capacity at the



FHLB, and loans and non-agency securities maturing within one year; divided by (b) forecasted deposit outflows and borrowings maturing within one year. This ratio allows management to monitor liquidity over a longer time horizon. The acceptable threshold established by the ALCO for this liquidity measure is 100%. At September 30, 2018, BankUnited's one year liquidity ratio was 155%. Additional measures of liquidity regularly monitored by the ALCO include the ratio of wholesale funding to total assets, a measure of available liquidity to volatile liabilities, the ratio

of brokered deposits to total deposits, the ratio of FHLB advances to total funding, the percentage of investment securities backed by the U.S. government and government agencies and concentrations of large deposits. At September 30, 2018, BankUnited was within acceptable limits established by the ALCO and the Board of Directors for each of these measures.

As a holding company, BankUnited, Inc. is a corporation separate and apart from its banking subsidiary, and therefore, provides for its own liquidity. BankUnited, Inc.'s main sources of funds include management fees and dividends from the Bank, access to capital markets and, to a lesser extent, its own available for sale securities portfolio. There are regulatory limitations that affect the ability of the Bank to pay dividends to BankUnited, Inc. Management believes that such limitations will not impact our ability to meet our ongoing near-term cash obligations. We expect that our liquidity requirements will continue to be satisfied over the next 12 months through the sources of funds described above.

#### Off-Balance Sheet Arrangements

For more information on contractual obligations and commitments, see Note 11 to the consolidated financial statements, the Borrowings section of this MD&A and Off-Balance Sheet Arrangements in the MD&A of the Company's 2017 Annual Report on Form 10-K.

#### Critical Accounting Policies and Estimates

The Company has made no significant changes in its critical accounting policies and significant estimates from those disclosed in the 2017 Annual Report on Form 10-K.

#### Non-GAAP Financial Measures

Tangible book value per common share is a non-GAAP financial measure. Management believes this measure is relevant to understanding the capital position and performance of the Company. Disclosure of this non-GAAP financial measure also provides a meaningful base for comparability to other financial institutions. The following table reconciles the non-GAAP financial measurement of tangible book value per common share to the comparable GAAP financial measurement of book value per common share at September 30, 2018 (in thousands except share and per share data):

Total stockholders' equity	\$ 3,074,888
Less: goodwill and other intangible assets	77,729
Tangible stockholders' equity	\$ 2,997,159

Common shares issued and outstanding	103,793,325
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Book value per common share	\$ 29.63
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Tangible book value per common share	\$ 28.88
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#### Item 3. Quantitative and Qualitative Disclosures About Market Risk

See the section entitled "Interest Rate Risk" included in Item 2. "Management's Discussion and Analysis of Financial Condition and Results of Operations."

## Item 4. Controls and Procedures

## Evaluation of Disclosure Controls and Procedures

As of the end of the period covered by this Form 10-Q, we carried out an evaluation under the supervision and with the participation of our management, including the Chief Executive Officer and Chief Financial Officer, of the effectiveness of the design and operation of our disclosure controls and procedures as defined in Exchange Act Rules 13a-15(e) and 15d-15(e). Based upon that evaluation, the Chief Executive Officer and the Chief Financial Officer concluded that our disclosure controls and procedures were effective.

During the quarter ended September 30, 2018, there were no changes in the Company's internal control over financial reporting that materially affected, or are reasonably likely to materially affect, the Company's internal control over financial reporting.

## PART II. OTHER INFORMATION

## Item 1. Legal Proceedings

The Company is involved as plaintiff or defendant in various legal actions arising in the normal course of business. In the opinion of management, based upon currently available information and the advice of legal counsel, the likelihood is remote that the impact of these proceedings, either individually or in the aggregate, would be material to the Company's consolidated financial position, results of operations or cash flows.

## Item 1A. Risk Factors

There have been no material changes in the risk factors disclosed by the Company in its 2017 Annual Report on Form 10-K filed with the Securities and Exchange Commission on March 1, 2018.

## Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

## Issuer Purchases of Equity Securities

Period	Total number of shares purchased	Average price paid per share	Total number of shares purchased as part of publicly announced plans or programs	Maximum number (or approximate dollar value) of shares that may yet be purchased under the plans or programs <sup>(2)</sup>
July 1 – July 31, 2018	759,200	\$ 39.60	759,200	\$65,537,574
August 1 – August 31, 2018	954,292	39.52	954,292	\$27,827,591
September 1 – September 30, 2018	718,157	38.75	718,157	\$—
Total	2,431,649	\$ 39.32	2,431,649	

(1) The total number of shares purchased during the periods indicated includes shares purchased as part of a publicly announced program.

On January 23, 2018, the Company's Board of Directors authorized a now completed share repurchase program under which the Company repurchased \$150 million of its outstanding common stock. On October 23, 2018, the

(2) Company's Board of Directors authorized the repurchase of up to an additional \$150 million in shares of its outstanding common stock. No time limit was set for the completion of the share repurchase program. The authorization does not require the Company to acquire any specified number of common shares and may be commenced, suspended or discontinued without prior notice.

Item 6.  
Exhibits  
Exhibit  
Number

Description

Location

<u>31.1</u>	<u>Certification of Chief Executive Officer Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002</u>	Filed herewith
<u>31.2</u>	<u>Certification of Chief Financial Officer Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002</u>	Filed herewith
<u>32.1</u>	<u>Certification of Chief Executive Officer Pursuant to 18 U.S.C. Section 1350 as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002</u>	Filed herewith
<u>32.2</u>	<u>Certification of Chief Financial Officer Pursuant to 18 U.S.C. Section 1350 as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002</u>	Filed herewith
101.INS	XBRL Instance Document	Filed herewith
101.SCH	XBRL Taxonomy Extension Schema	Filed herewith
101.CAL	XBRL Taxonomy Extension Calculation Linkbase	Filed herewith
101.DEF	XBRL Taxonomy Extension Definition Linkbase	Filed herewith
101.LAB	XBRL Taxonomy Extension Label Linkbase	Filed herewith
101.PRE	XBRL Taxonomy Extension Presentation Linkbase	Filed herewith

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SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized this 6th day of November 2018.

/s/ Rajinder P. Singh

Rajinder P. Singh

President and Chief Executive Officer

/s/ Leslie N. Lunak

Leslie N. Lunak

Chief Financial Officer