

WASHINGTON TRUST BANCORP INC  
Form 10-Q  
November 06, 2014

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

FORM 10-Q

(Mark One)

- Quarterly Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934 for the quarterly period ended SEPTEMBER 30, 2014 or
- Transition Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934 for the transition period from \_\_\_\_\_ to \_\_\_\_\_.

Commission file number: 001-32991

WASHINGTON TRUST BANCORP, INC.  
(Exact name of registrant as specified in its charter)

|   |  |
|---|--|
| RHODE ISLAND<br>(State or other jurisdiction of incorporation or organization)        | 05-0404671<br>(I.R.S. Employer Identification No.) |
| 23 BROAD STREET<br>WESTERLY, RHODE ISLAND<br>(Address of principal executive offices) | 02891<br>(Zip Code)                                |

(401) 348-1200  
(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.  Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate website, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (Section 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).  Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer, or a smaller reporting company. See definitions of "large accelerated filer," "accelerated filer," and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (Mark one)

|  |   |
|--|---|
| Large accelerated filer <input type="checkbox"/> | Accelerated filer <input checked="" type="checkbox"/> |
| Non-accelerated filer <input type="checkbox"/>   | Smaller reporting company <input type="checkbox"/>    |

(Do not check if a smaller reporting company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).  
 Yes  No

The number of shares of common stock of the registrant outstanding as of October 31, 2014 was 16,725,247.

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FORM 10-Q  
WASHINGTON TRUST BANCORP, INC. AND SUBSIDIARIES  
For the Quarter Ended September 30, 2014

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## PART I. FINANCIAL INFORMATION

## ITEM 1. FINANCIAL STATEMENTS

WASHINGTON TRUST BANCORP, INC. AND SUBSIDIARIES  
CONSOLIDATED BALANCE SHEETS (unaudited)(Dollars in thousands,  
except par value)

|  | September 30,<br>2014 | December 31,<br>2013 |
|--|-----------------------|----------------------|
| Assets:  |                       |                      |
| Cash and due from banks  | \$86,132              | \$81,939             |
| Short-term investments   | 3,869                 | 3,378                |
| Mortgage loans held for sale, at fair value  | 35,473                | 11,636               |
| Securities:  |                       |                      |
| Available for sale, at fair value  | 376,073               | 392,903              |
| Held to maturity, at amortized cost (fair value \$27,074 at September 30, 2014 and \$29,865 at December 31, 2013)  | 26,480                | 29,905               |
| Total securities   | 402,553               | 422,808              |
| Federal Home Loan Bank stock, at cost  | 37,730                | 37,730               |
| Loans:   |                       |                      |
| Commercial   | 1,390,373             | 1,363,335            |
| Residential real estate  | 945,580               | 772,674              |
| Consumer   | 338,094               | 326,875              |
| Total loans  | 2,674,047             | 2,462,884            |
| Less allowance for loan losses   | 27,768                | 27,886               |
| Net loans  | 2,646,279             | 2,434,998            |
| Premises and equipment, net  | 26,367                | 25,402               |
| Investment in bank-owned life insurance  | 63,026                | 56,673               |
| Goodwill   | 58,114                | 58,114               |
| Identifiable intangible assets, net  | 5,004                 | 5,493                |
| Other assets   | 51,335                | 50,696               |
| Total assets   | \$3,415,882           | \$3,188,867          |
| Liabilities:   |                       |                      |
| Deposits:  |                       |                      |
| Demand deposits  | \$476,808             | \$440,785            |
| NOW accounts   | 313,391               | 309,771              |
| Money market accounts  | 833,318               | 666,646              |
| Savings accounts   | 290,561               | 297,357              |
| Time deposits  | 824,810               | 790,762              |
| Total deposits   | 2,738,888             | 2,505,321            |
| Federal Home Loan Bank advances  | 261,685               | 288,082              |
| Junior subordinated debentures   | 22,681                | 22,681               |
| Other liabilities  | 44,066                | 43,137               |
| Total liabilities  | 3,067,320             | 2,859,221            |
| Commitments and contingencies  |                       |                      |
| Shareholders' Equity:  |                       |                      |
| Common stock of \$.0625 par value; authorized 30,000,000 shares; issued and outstanding 16,721,172 shares at September 30, 2014 and 16,613,561 shares at December 31, 2013 | 1,045                 | 1,038                |
| Paid-in capital  | 100,044               | 97,566               |
| Retained earnings  | 247,052               | 232,595              |
| Accumulated other comprehensive income (loss)  | 421                   | (1,553)              |
| Total shareholders' equity   | 348,562               | 329,646              |

|  |             |             |
|--|-------------|-------------|
| Total liabilities and shareholders' equity | \$3,415,882 | \$3,188,867 |
|--|-------------|-------------|

The accompanying notes are an integral part of these unaudited consolidated financial statements.

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WASHINGTON TRUST BANCORP, INC. AND SUBSIDIARIES  
CONSOLIDATED STATEMENTS OF INCOME (unaudited)(Dollars and shares in thousands,  
except per share amounts)

| Periods ended September 30,  | Three months |          | Nine months |          |
|--|--------------|----------|-------------|----------|
|  | 2014         | 2013     | 2014        | 2013     |
| Interest income:   |              |          |             |          |
| Interest and fees on loans   | \$27,239     | \$26,096 | \$78,997    | \$76,832 |
| Interest on securities: Taxable  | 2,397        | 2,582    | 8,038       | 8,003    |
| Nontaxable   | 519          | 629      | 1,658       | 1,935    |
| Dividends on Federal Home Loan Bank stock                              | 140          | 36       | 420         | 113      |
| Other interest income  | 36           | 47       | 99          | 99       |
| Total interest and dividend income                                     | 30,331       | 29,390   | 89,212      | 86,982   |
| Interest expense:  |              |          |             |          |
| Deposits   | 3,317        | 3,064    | 9,406       | 9,354    |
| Federal Home Loan Bank advances  | 1,832        | 2,693    | 5,831       | 8,109    |
| Junior subordinated debentures   | 241          | 241      | 723         | 1,243    |
| Other interest expense   | 3            | 4        | 10          | 12       |
| Total interest expense   | 5,393        | 6,002    | 15,970      | 18,718   |
| Net interest income  | 24,938       | 23,388   | 73,242      | 68,264   |
| Provision for loan losses  | 600          | 700      | 1,350       | 2,000    |
| Net interest income after provision for loan losses                    | 24,338       | 22,688   | 71,892      | 66,264   |
| Noninterest income:  |              |          |             |          |
| Wealth management revenues   | 8,374        | 7,629    | 24,969      | 23,015   |
| Merchant processing fees   | —            | 3,359    | 1,291       | 7,949    |
| Net gains on loan sales and commissions on loans originated for others | 1,742        | 3,883    | 4,688       | 11,534   |
| Service charges on deposit accounts                                    | 881          | 855      | 2,459       | 2,436    |
| Card interchange fees  | 804          | 731      | 2,264       | 2,013    |
| Income from bank-owned life insurance                                  | 468          | 464      | 1,354       | 1,392    |
| Net gains on interest rate swap contracts                              | 339          | 54       | 562         | 225      |
| Equity in earnings (losses) of unconsolidated subsidiaries             | (63 )        | (47 )    | (213 )      | (65 )    |
| Net gain on sale of business line                                      | —            | —        | 6,265       | —        |
| Other income   | 580          | 472      | 1,670       | 1,233    |
| Noninterest income, excluding other-than-temporary impairment losses   | 13,125       | 17,400   | 45,309      | 49,732   |
| Total other-than-temporary impairment losses on securities             | —            | —        | —           | (613 )   |
| Portion of loss recognized in other comprehensive income (before tax)  | —            | —        | —           | (2,159 ) |
| Net impairment losses recognized in earnings                           | —            | —        | —           | (2,772 ) |
| Total noninterest income   | 13,125       | 17,400   | 45,309      | 46,960   |
| Noninterest expense:   |              |          |             |          |
| Salaries and employee benefits   | 14,516       | 14,640   | 43,845      | 45,624   |
| Net occupancy  | 1,557        | 1,404    | 4,672       | 4,282    |
| Equipment  | 1,211        | 1,222    | 3,682       | 3,658    |
| Merchant processing costs  | —            | 2,862    | 1,050       | 6,746    |
| Outsourced services  | 1,138        | 878      | 3,197       | 2,590    |
| Legal, audit and professional fees                                     | 494          | 529      | 1,710       | 1,691    |
| FDIC deposit insurance costs   | 442          | 448      | 1,295       | 1,330    |
| Advertising and promotion  | 368          | 312      | 1,140       | 1,143    |
| Amortization of intangibles  | 161          | 170      | 489         | 516      |
| Foreclosed property costs  | 27           | 38       | 48          | 222      |
| Debt prepayment penalties  | —            | 1,125    | 6,294       | 1,125    |
| Other expenses   | 2,133        | 1,920    | 6,365       | 5,810    |

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|  |          |         |          |          |
|--|----------|---------|----------|----------|
| Total noninterest expense                              | 22,047   | 25,548  | 73,787   | 74,737   |
| Income before income taxes                             | 15,416   | 14,540  | 43,414   | 38,487   |
| Income tax expense                                     | 4,878    | 4,580   | 13,781   | 12,123   |
| Net income   | \$10,538 | \$9,960 | \$29,633 | \$26,364 |
| Weighted average common shares outstanding - basic     | 16,714   | 16,563  | 16,673   | 16,473   |
| Weighted average common shares outstanding - diluted   | 16,855   | 16,696  | 16,832   | 16,600   |
| Per share information: Basic earnings per common share | \$0.63   | \$0.60  | \$1.77   | \$1.59   |
| Diluted earnings per common share                      | \$0.62   | \$0.59  | \$1.75   | \$1.58   |
| Cash dividends declared per share                      | \$0.32   | \$0.26  | \$0.90   | \$0.76   |

The accompanying notes are an integral part of these unaudited consolidated financial statements.

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WASHINGTON TRUST BANCORP, INC. AND SUBSIDIARIES (Dollars in thousands)  
 CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (unaudited)

| Periods ended September 30,  | Three Months |          | Nine Months |          |
|--|--------------|----------|-------------|----------|
|  | 2014         | 2013     | 2014        | 2013     |
| Net income   | \$10,538     | \$9,960  | \$29,633    | \$26,364 |
| Other comprehensive income, net of tax:  |              |          |             |          |
| Securities available for sale:   |              |          |             |          |
| Changes in fair value of securities available for sale   | (953 )       | (129 )   | 1,476       | (5,003 ) |
| Net losses on securities reclassified into earnings  | —            | —        | —           | 393      |
| Net change in fair value of securities available for sale  | (953 )       | (129 )   | 1,476       | (4,610 ) |
| Reclassification adjustment for other-than-temporary impairment losses transferred into earnings | —            | —        | —           | 1,384    |
| Cash flow hedges:  |              |          |             |          |
| Change in fair value of cash flow hedges   | 1            | (47 )    | (29 )       | (15 )    |
| Net cash flow hedge losses reclassified into earnings  | 92           | 91       | 277         | 331      |
| Net change in fair value of cash flow hedges   | 93           | 44       | 248         | 316      |
| Defined benefit plan obligation adjustment   | 81           | 11,440   | 250         | 12,069   |
| Total other comprehensive (loss) income, net of tax  | (779 )       | 11,355   | 1,974       | 9,159    |
| Total comprehensive income   | \$9,759      | \$21,315 | \$31,607    | \$35,523 |

The accompanying notes are an integral part of these unaudited consolidated financial statements.



WASHINGTON TRUST BANCORP, INC. AND SUBSIDIARIES (Dollars and shares in thousands)  
 CONSOLIDATED STATEMENTS OF CHANGES IN SHAREHOLDERS' EQUITY (unaudited)

|  | Common<br>Shares<br>Outstanding | Common<br>Stock | Paid-in<br>Capital | Retained<br>Earnings | Accumulated<br>Other<br>Comprehensive<br>(Loss)<br>Income | Total     |
|--|---------------------------------|-----------------|--------------------|----------------------|---|-----------|
| Balance at January 1, 2014   | 16,614                          | \$1,038         | \$97,566           | \$232,595            | (\$1,553 )  | \$329,646 |
| Net income   |                                 |                 |                    | 29,633               |   | 29,633    |
| Total other comprehensive income,<br>net of tax  |                                 |                 |                    |                      | 1,974   | 1,974     |
| Cash dividends declared  |                                 |                 |                    | (15,176 )            |   | (15,176 ) |
| Share-based compensation   |                                 |                 | 1,433              |                      |   | 1,433     |
| Exercise of stock options, issuance of<br>other compensation-related equity<br>instruments and related tax benefit | 107                             | 7               | 1,045              |                      |   | 1,052     |
| Balance at September 30, 2014  | 16,721                          | \$1,045         | \$100,044          | \$247,052            | \$421   | \$348,562 |

|  | Common<br>Shares<br>Outstanding | Common<br>Stock | Paid-in<br>Capital | Retained<br>Earnings | Accumulated<br>Other<br>Comprehensive<br>Loss | Total     |
|--|---------------------------------|-----------------|--------------------|----------------------|---|-----------|
| Balance at January 1, 2013   | 16,380                          | \$1,024         | \$91,453           | \$213,674            | (\$10,499 )                                   | \$295,652 |
| Net income   |                                 |                 |                    | 26,364               |   | 26,364    |
| Total other comprehensive loss, net of<br>tax  |                                 |                 |                    |                      | 9,159   | 9,159     |
| Cash dividends declared  |                                 |                 |                    | (12,686 )            |   | (12,686 ) |
| Share-based compensation   |                                 |                 | 1,377              |                      |   | 1,377     |
| Deferred compensation plan   | 2                               |                 | 30                 |                      |   | 30        |
| Exercise of stock options, issuance of<br>other compensation-related equity<br>instruments and related tax benefit | 207                             | 13              | 3,676              |                      |   | 3,689     |
| Balance at September 30, 2013  | 16,589                          | \$1,037         | \$96,536           | \$227,352            | (\$1,340 )                                    | \$323,585 |

The accompanying notes are an integral part of these unaudited consolidated financial statements.

| WASHINGTON TRUST BANCORP, INC. AND SUBSIDIARIES<br>CONSOLIDATED STATEMENTS OF CASH FLOWS (unaudited) | (Dollars in thousands) |            |
|--|------------------------|------------|
| Nine months ended September 30,  | 2014                   | 2013       |
| Cash flows from operating activities:  |                        |            |
| Net income   | \$29,633               | \$26,364   |
| Adjustments to reconcile net income to net cash provided by operating activities:                    |                        |            |
| Provision for loan losses  | 1,350                  | 2,000      |
| Depreciation of premises and equipment   | 2,350                  | 2,489      |
| Foreclosed and repossessed property valuation adjustments  | 57                     | 79         |
| Net amortization of premium and discount   | 672                    | 1,196      |
| Net amortization of intangibles  | 489                    | 516        |
| Share-based compensation   | 1,433                  | 1,377      |
| Income from bank-owned life insurance  | (1,354 )               | (1,392 )   |
| Net gain on sale of business line  | (6,265 )               | —          |
| Net gains on loan sales and commissions on loans originated for others                               | (4,688 )               | (11,534 )  |
| Net impairment losses recognized in earnings   | —                      | 2,772      |
| Net gains on interest rate swap contracts  | (562 )                 | (225 )     |
| Equity in losses of unconsolidated subsidiaries  | 213                    | 65         |
| Proceeds from sales of loans   | 176,389                | 356,932    |
| Loans originated for sale  | (196,322 )             | (313,227 ) |
| (Increase) decrease in other assets  | (3,082 )               | 12,388     |
| Decrease in other liabilities  | (56 )                  | (13,769 )  |
| Net cash provided by operating activities  | 257                    | 66,031     |
| Cash flows from investing activities:  |                        |            |
| Purchases of:  |                        |            |
| Mortgage-backed securities available for sale  | (53,051 )              | (66,569 )  |
| Other investment securities available for sale   | (31,009 )              | (25,404 )  |
| Proceeds from sale of:   |                        |            |
| Other investment securities available for sale   | 547                    | —          |
| Maturities and principal payments of:  |                        |            |
| Mortgage-backed securities available for sale  | 63,938                 | 64,270     |
| Other investment securities available for sale   | 38,137                 | 6,550      |
| Mortgage-backed securities held to maturity  | 3,248                  | 8,704      |
| Remittance of Federal Home Loan Bank stock   | —                      | 2,688      |
| Net proceeds from the sale of business line  | 6,305                  | —          |
| Proceeds received and deferred in connection with sale of business line                              | 900                    | —          |
| Net increase in loans  | (205,877 )             | (100,655 ) |
| Proceeds from sale of portfolio loans  | 1,200                  | 49,588     |
| Purchases of loans, including purchased interest   | (7,065 )               | (9,103 )   |
| Proceeds from the sale of property acquired through foreclosure or repossession                      | 1,630                  | 2,142      |
| Purchases of premises and equipment  | (3,315 )               | (1,178 )   |
| Purchases of bank-owned life insurance   | (5,000 )               | —          |
| Net cash used in investing activities  | (189,412 )             | (68,967 )  |
| Cash flows from financing activities:  |                        |            |
| Net increase in deposits   | 233,567                | 142,200    |
| Net decrease in other borrowings   | (33 )                  | (415 )     |
| Proceeds from Federal Home Loan Bank advances  | 259,000                | 204,000    |
| Repayment of Federal Home Loan Bank advances   | (285,397 )             | (276,687 ) |
|  | 592                    | 3,287      |

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|   |           |           |
|---|-----------|-----------|
| Proceeds from the exercise of stock options and issuance of other compensation-related equity instruments |           |           |
| Tax benefit from stock option exercises and issuance of other compensation-related equity instruments     | 460       | 432       |
| Redemption of junior subordinated debentures  | —         | (10,310 ) |
| Cash dividends paid   | (14,350 ) | (12,293 ) |
| Net cash provided by financing activities   | 193,839   | 50,214    |
| Net increase in cash and cash equivalents   | 4,684     | 47,278    |
| Cash and cash equivalents at beginning of period  | 85,317    | 92,650    |
| Cash and cash equivalents at end of period  | \$90,001  | \$139,928 |

The accompanying notes are an integral part of these unaudited consolidated financial statements.

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| WASHINGTON TRUST BANCORP, INC. AND SUBSIDIARIES<br>CONSOLIDATED STATEMENTS OF CASH FLOWS (unaudited) | (Dollars in thousands) |          |
|--|------------------------|----------|
| Nine months ended September 30,  | 2014                   | 2013     |
| Noncash Investing and Financing Activities:  |                        |          |
| Loans charged off  | \$1,638                | \$5,319  |
| Loans transferred to property acquired through foreclosure or repossession                           | 1,659                  | 1,073    |
| Supplemental Disclosures:  |                        |          |
| Interest payments  | \$15,779               | \$18,401 |
| Income tax payments  | 12,734                 | 11,528   |

The accompanying notes are an integral part of these unaudited consolidated financial statements.

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WASHINGTON TRUST BANCORP, INC. AND SUBSIDIARIES  
CONDENSED NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS

(1) General Information

Washington Trust Bancorp, Inc. (the “Bancorp”) is a publicly-owned registered bank holding company and financial holding company. The Bancorp owns all of the outstanding common stock of The Washington Trust Company (the “Bank”), a Rhode Island chartered commercial bank founded in 1800. Through its subsidiaries, the Bancorp offers a complete product line of financial services including commercial, residential and consumer lending, retail and commercial deposit products, and wealth management services through its offices in Rhode Island, eastern Massachusetts and Connecticut.

The consolidated financial statements include the accounts of the Bancorp and its subsidiaries (collectively, the “Corporation” or “Washington Trust”). All significant intercompany transactions have been eliminated.

The accounting and reporting policies of the Corporation conform to accounting principles generally accepted in the United States of America (“GAAP”) and to general practices of the banking industry. In preparing the financial statements, management is required to make estimates and assumptions that affect the reported amounts of assets and liabilities as of the date of the balance sheet and revenues and expenses for the period. Actual results could differ from those estimates. Material estimates that are particularly susceptible to change are the determination of the allowance for loan losses, the review of goodwill and other intangible assets for impairment and the assessment of investment securities for impairment.

The unaudited consolidated financial statements of the Corporation presented herein have been prepared pursuant to the rules of the Securities and Exchange Commission (“SEC”) for quarterly reports on Form 10-Q and do not include all of the information and note disclosures required by GAAP. In the opinion of management, all adjustments (consisting of normal recurring adjustments) and disclosures considered necessary for the fair presentation of the accompanying consolidated financial statements have been included. Interim results are not necessarily reflective of the results of the entire year. The accompanying unaudited consolidated financial statements should be read in conjunction with the audited consolidated financial statements and notes thereto included in the Annual Report on Form 10-K for the fiscal year ended December 31, 2013.

(2) Recently Issued Accounting Pronouncements

Investments - Equity Method and Joint Ventures - Topic 323

Accounting Standards Update No. 2014-01, “Accounting for Investments in Qualified Affordable Housing Projects” (“ASU 2014-01”), was issued in January 2014 and permits a reporting entity to make an accounting policy election to account for investments in qualified affordable housing projects using the proportional amortization method if certain conditions are met. The amendments are expected to enable more entities to record the amortization of the investment in income tax expense together with the tax credits and other tax benefits generated from the partnership. ASU 2014-01 is effective retrospectively for public business entities for annual and interim reporting periods beginning after December 15, 2014. Early adoption is permitted. The adoption of ASU 2014-01 is not expected to have a material impact on the Corporation’s consolidated financial statements.

Receivables - Troubled Debt Restructurings by Creditors - Topic 310

Accounting Standards Update No. 2014-04, “Reclassifications of Residential Real Estate Collateralized Consumer Mortgage Loans upon Foreclosure” (“ASU 2014-04”), was issued in January 2014 and clarifies when banks and similar institutions (creditors) should reclassify mortgage loans collateralized by residential real estate properties from the loan portfolio to other real estate owned (“OREO”). ASU 2014-04 is effective for annual periods, and interim periods within those annual periods, beginning after December 15, 2014. An entity can elect either a modified retrospective or

prospective transition method, and early adoption is permitted. The adoption of ASU 2014-04 is not expected to have a material impact on the Corporation's consolidated financial statements.

Revenue from Contracts with Customers - Topic 606

Accounting Standards Update No. 2014-09, "Revenue from Contracts with Customers" ("ASU 2014-09"), was issued in May 2014 and provides a revenue recognition framework for any entity that either enters into contracts with customers to transfer goods or services or enters into contracts for the transfer of non-financial assets unless those contracts are within the scope of other accounting standards. ASU 2014-09 is effective for annual periods beginning after December 15, 2016, including interim periods within that reporting period with early adoption not permitted. The standard permits the use of either the retrospective or cumulative effect transition method. The Corporation is currently evaluating the impact that ASU 2014-09 will have on the its consolidated financial statements and related disclosures. The Corporation has not yet selected a transition method nor has it determined the effect of ASU 2014-09 on its ongoing financial reporting.

WASHINGTON TRUST BANCORP, INC. AND SUBSIDIARIES  
 CONDENSED NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

(3) Cash and Due from Banks

The Bank maintains certain average reserve balances to meet the requirements of the Board of Governors of the Federal Reserve System ("FRB"). Some or all of these reserve requirements may be satisfied with vault cash. Reserve balances amounted to \$8.1 million at September 30, 2014 and \$6.7 million at December 31, 2013 and were included in cash and due from banks in the Consolidated Balance Sheets.

As of September 30, 2014 and December 31, 2013, cash and due from banks included interest-bearing deposits in other banks of \$50.6 million and \$51.8 million, respectively.

(4) Securities

The following tables present the amortized cost, gross unrealized holding gains, gross unrealized holding losses and fair value of securities by major security type and class of security:

(Dollars in thousands)

| September 30, 2014  | Amortized Cost | Unrealized Gains | Unrealized Losses | Fair Value |
|---|----------------|------------------|-------------------|------------|
| <b>Securities Available for Sale:</b>   |                |                  |                   |            |
| Obligations of U.S. government-sponsored enterprises  | \$31,008       | \$—              | (\$89 )           | \$30,919   |
| Mortgage-backed securities issued by U.S. government agencies and U.S. government-sponsored enterprises | 248,369        | 9,012            | (160 )            | 257,221    |
| Obligations of states and political subdivisions  | 52,526         | 1,991            | —                 | 54,517     |
| Individual name issuer trust preferred debt securities  | 30,743         | —                | (3,546 )          | 27,197     |
| Corporate bonds   | 6,122          | 104              | (7 )              | 6,219      |
| Total securities available for sale   | \$368,768      | \$11,107         | (\$3,802 )        | \$376,073  |
| <b>Held to Maturity:</b>  |                |                  |                   |            |
| Mortgage-backed securities issued by U.S. government agencies and U.S. government-sponsored enterprises | \$26,480       | \$594            | \$—               | \$27,074   |
| Total securities held to maturity   | \$26,480       | \$594            | \$—               | \$27,074   |
| Total securities  | \$395,248      | \$11,701         | (\$3,802 )        | \$403,147  |

(Dollars in thousands)

| December 31, 2013   | Amortized Cost | Unrealized Gains | Unrealized Losses | Fair Value |
|---|----------------|------------------|-------------------|------------|
| <b>Securities Available for Sale:</b>   |                |                  |                   |            |
| Obligations of U.S. government-sponsored enterprises  | \$54,474       | \$720            | (\$79 )           | \$55,115   |
| Mortgage-backed securities issued by U.S. government agencies and U.S. government-sponsored enterprises | 230,387        | 8,369            | (401 )            | 238,355    |
| Obligations of states and political subdivisions  | 60,659         | 2,200            | —                 | 62,859     |
| <b>Trust preferred securities:</b>  |                |                  |                   |            |
| Individual name issuers   | 30,715         | —                | (6,031 )          | 24,684     |
| Collateralized debt obligations   | 547            | —                | —                 | 547        |
| Corporate bonds   | 11,128         | 231              | (16 )             | 11,343     |
| Total securities available for sale   | \$387,910      | \$11,520         | (\$6,527 )        | \$392,903  |
| <b>Held to Maturity:</b>  |                |                  |                   |            |
| Mortgage-backed securities issued by U.S. government agencies and U.S. government-sponsored enterprises | \$29,905       | \$14             | (\$54 )           | \$29,865   |
| Total securities held to maturity   | \$29,905       | \$14             | (\$54 )           | \$29,865   |
| Total securities  | \$417,815      | \$11,534         | (\$6,581 )        | \$422,768  |





WASHINGTON TRUST BANCORP, INC. AND SUBSIDIARIES  
 CONDENSED NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

At September 30, 2014 and December 31, 2013, securities available for sale and held to maturity with a fair value of \$378.3 million and \$397.5 million, respectively, were pledged as collateral for Federal Home Loan Bank of Boston (“FHLBB”) borrowings and letters of credit, potential borrowings with the FRB, certain public deposits and for other purposes.

The schedule of maturities of debt securities available for sale and held to maturity is presented below. Mortgage-backed securities are included based on weighted average maturities, adjusted for anticipated prepayments. All other debt securities are included based on contractual maturities. Actual maturities may differ from amounts presented because certain issuers have the right to call or prepay obligations with or without call or prepayment penalties. Yields on tax exempt obligations are not computed on a tax equivalent basis.

| (Dollars in thousands)   | September 30, 2014 |           |            |                |           | Totals |
|--|--------------------|-----------|------------|----------------|-----------|--------|
|  | Within 1 Year      | 1-5 Years | 5-10 Years | After 10 Years |           |        |
| <b>Securities Available for Sale:</b>  |                    |           |            |                |           |        |
| <b>Obligations of U.S. government-sponsored enterprises:</b>                       |                    |           |            |                |           |        |
| Amortized cost   | \$—                | \$31,008  | \$—        | \$—            | \$31,008  |        |
| Weighted average yield   | —                  | % 1.72    | % —        | % —            | % 1.72    | %      |
| <b>Mortgage-backed securities issued by U.S. government-sponsored enterprises:</b> |                    |           |            |                |           |        |
| Amortized cost   | 41,207             | 111,399   | 63,797     | 31,966         | 248,369   |        |
| Weighted average yield   | 3.73               | % 3.38    | % 2.79     | % 1.80         | % 3.08    | %      |
| <b>Obligations of state and political subdivisions:</b>                            |                    |           |            |                |           |        |
| Amortized cost   | 2,546              | 26,690    | 23,290     | —              | 52,526    |        |
| Weighted average yield   | 3.64               | % 3.92    | % 3.98     | % —            | % 3.93    | %      |
| <b>Individual name issuer trust preferred debt securities:</b>                     |                    |           |            |                |           |        |
| Amortized cost   | —                  | —         | —          | 30,743         | 30,743    |        |
| Weighted average yield   | —                  | % —       | % —        | % 1.08         | % 1.08    | %      |
| <b>Corporate bonds:</b>  |                    |           |            |                |           |        |
| Amortized cost   | 5,714              | 204       | 204        | —              | 6,122     |        |
| Weighted average yield   | 2.81               | % 1.62    | % 3.20     | % —            | % 2.78    | %      |
| <b>Total debt securities available for sale:</b>                                   |                    |           |            |                |           |        |
| Amortized cost   | \$49,467           | \$169,301 | \$87,291   | \$62,709       | \$368,768 |        |
| Weighted average yield   | 3.62               | % 3.16    | % 3.11     | % 1.45         | % 2.92    | %      |
| Fair value   | \$51,123           | \$174,197 | \$90,451   | \$60,302       | \$376,073 |        |
| <b>Securities Held to Maturity:</b>  |                    |           |            |                |           |        |
| <b>Mortgage-backed securities issued by U.S. government-sponsored enterprises:</b> |                    |           |            |                |           |        |
| Amortized cost   | \$3,261            | \$10,120  | \$8,015    | \$5,084        | \$26,480  |        |
| Weighted average yield   | 3.10               | % 3.03    | % 2.82     | % 1.02         | % 2.59    | %      |
| Fair value   | \$3,334            | \$10,347  | \$8,195    | \$5,198        | \$27,074  |        |

Included in the above table are debt securities with an amortized cost balance of \$106.1 million and a fair value of \$104.1 million at September 30, 2014 that are callable at the discretion of the issuers. Final maturities of the callable securities range from twelve months to twenty-two years, with call features ranging from one month to three years.

**Other-Than-Temporary Impairment Assessment**

The Corporation assesses whether the decline in fair value of investment securities is other-than-temporary on a regular basis. Unrealized losses on debt securities may occur from current market conditions, increases in interest rates since the time of purchase, a structural change in an investment, volatility of earnings of a specific issuer, or deterioration in credit quality of the issuer. Management evaluates impairments in value both qualitatively and quantitatively to assess whether they are other-than-temporary.

WASHINGTON TRUST BANCORP, INC. AND SUBSIDIARIES  
 CONDENSED NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

The following tables summarize temporarily impaired securities, segregated by length of time the securities have been in a continuous unrealized loss position:

| (Dollars in thousands)  | Less than 12 Months |            |                   | 12 Months or Longer |            |                   | Total |            |                   |
|---|---------------------|------------|-------------------|---------------------|------------|-------------------|-------|------------|-------------------|
|   | #                   | Fair Value | Unrealized Losses | #                   | Fair Value | Unrealized Losses | #     | Fair Value | Unrealized Losses |
| September 30, 2014  |                     |            |                   |                     |            |                   |       |            |                   |
| Obligations of U.S. government-sponsored enterprises  | 4                   | \$30,919   | (\$89 )           | —                   | \$—        | \$—               | 4     | \$30,919   | (\$89 )           |
| Mortgage-backed securities issued by U.S. government agencies and U.S. government-sponsored enterprises | 4                   | 42,231     | (147 )            | 1                   | 912        | (13 )             | 5     | 43,143     | (160 )            |
| Individual name issuer trust preferred debt securities  | —                   | —          | —                 | 11                  | 27,197     | (3,546 )          | 11    | 27,197     | (3,546 )          |
| Corporate bonds   | 1                   | 214        | (3 )              | 1                   | 198        | (4 )              | 2     | 412        | (7 )              |
| Total temporarily impaired securities   | 9                   | \$73,364   | (\$239 )          | 13                  | \$28,307   | (\$3,563 )        | 22    | \$101,671  | (\$3,802 )        |

| (Dollars in thousands)  | Less than 12 Months |            |                   | 12 Months or Longer |            |                   | Total |            |                   |
|---|---------------------|------------|-------------------|---------------------|------------|-------------------|-------|------------|-------------------|
|   | #                   | Fair Value | Unrealized Losses | #                   | Fair Value | Unrealized Losses | #     | Fair Value | Unrealized Losses |
| December 31, 2013   |                     |            |                   |                     |            |                   |       |            |                   |
| Obligations of U.S. government-sponsored enterprises  | 1                   | \$9,909    | (\$79 )           | —                   | \$—        | \$—               | 1     | \$9,909    | (\$79 )           |
| Mortgage-backed securities issued by U.S. government agencies and U.S. government-sponsored enterprises | 7                   | 76,748     | (455 )            | —                   | —          | —                 | 7     | 76,748     | (455 )            |
| Individual name issuer trust preferred debt securities  | —                   | —          | —                 | 11                  | 24,684     | (6,031 )          | 11    | 24,684     | (6,031 )          |
| Corporate bonds   | 2                   | 407        | (16 )             | —                   | —          | —                 | 2     | 407        | (16 )             |
| Total temporarily impaired securities   | 10                  | \$87,064   | (\$550 )          | 11                  | \$24,684   | (\$6,031 )        | 21    | \$111,748  | (\$6,581 )        |

Further deterioration in credit quality of the underlying issuers of the securities, further deterioration in the condition of the financial services industry, a continuation or worsening of the current economic environment, or additional declines in real estate values, among other things, may further affect the fair value of these securities and increase the potential that certain unrealized losses be designated as other-than-temporary in future periods, and the Corporation may incur additional write-downs.

Trust Preferred Debt Securities of Individual Name Issuers

Included in debt securities in an unrealized loss position at September 30, 2014 were eleven trust preferred security holdings issued by seven individual companies in the banking sector. Management believes the unrealized loss position in these holdings is attributable to the general widening of spreads for this category of debt securities issued

by financial services companies since the time these securities were purchased. Based on the information available through the filing date of this report, all individual name issuer trust preferred debt securities held in our portfolio continue to accrue and make payments as expected with no payment deferrals or defaults on the part of the issuers. As of September 30, 2014, individual name issuer trust preferred debt securities with an amortized cost of \$11.9 million and unrealized losses of \$1.4 million were rated below investment grade by Standard & Poors, Inc.

("S&P"). Management reviewed the collectibility of these securities taking into consideration such factors as the financial condition of the issuers, reported regulatory capital ratios of the issuers, credit ratings, including ratings in effect as of the reporting period date as well as credit rating changes between the reporting period date and the filing date of this report, and other information. We noted no additional downgrades to below investment grade between the reporting period date and the filing date of this report. Based on these analyses, management concluded that it expects to recover the entire amortized cost basis of these securities. Furthermore, Washington Trust does not intend to sell these securities and it is not more-likely-than-not that Washington Trust will be required to sell these securities before recovery of their cost basis, which may be maturity. Therefore, management does not consider these investments to be other-than-temporarily impaired at September 30, 2014.

WASHINGTON TRUST BANCORP, INC. AND SUBSIDIARIES  
 CONDENSED NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

Credit-Related Impairment Losses Recognized on Debt Securities

The following table presents a rollforward of the cumulative credit-related impairment losses on debt securities held by the Corporation:

| (Dollars in thousands)   | Three months |         | Nine months |          |
|--|--------------|---------|-------------|----------|
|  | 2014         | 2013    | 2014        | 2013     |
| Periods ended September 30,  |              |         |             |          |
| Balance at beginning of period   | \$—          | \$1,229 | \$—         | \$3,325  |
| Credit-related impairment loss on debt securities for which an other-than-temporary impairment was not previously recognized                                   | —            | —       | —           | —        |
| Additional increases to the amount of credit-related impairment loss on debt securities for which an other-than-temporary impairment was previously recognized | —            | —       | —           | 2,772    |
| Reductions for securities for which a liquidation notice was received during the period  | —            | —       | —           | (4,868 ) |
| Balance at end of period   | \$—          | \$1,229 | \$—         | \$1,229  |

The January 1, 2014 beginning balance of the cumulative credit-related impairment losses was corrected from the \$6.8 million reported in our Form 10-K for the fiscal year ended December 31, 2013 to reflect the impact of the notice of liquidation of a pooled trust preferred security that occurred during the first quarter of 2013 and management's change in intent to no longer hold its other pooled trust preferred security, which was made in December 2013.

(5) Loans

The following is a summary of loans:

| (Dollars in thousands)           | September 30, 2014 |       | December 31, 2013 |       |
|----------------------------------|--------------------|-------|-------------------|-------|
|                                  | Amount             | %     | Amount            | %     |
| Commercial:                      |                    |       |                   |       |
| Mortgages (1)                    | \$766,703          | 29 %  | \$796,249         | 32 %  |
| Construction and development (2) | 58,750             | 2     | 36,289            | 1     |
| Other (3)                        | 564,920            | 21    | 530,797           | 22    |
| Total commercial                 | 1,390,373          | 52    | 1,363,335         | 55    |
| Residential real estate:         |                    |       |                   |       |
| Mortgages                        | 912,956            | 34    | 749,163           | 30    |
| Homeowner construction           | 32,624             | 1     | 23,511            | 1     |
| Total residential real estate    | 945,580            | 35    | 772,674           | 31    |
| Consumer:                        |                    |       |                   |       |
| Home equity lines                | 240,567            | 9     | 231,362           | 9     |
| Home equity loans                | 46,455             | 2     | 40,212            | 2     |
| Other (4)                        | 51,072             | 2     | 55,301            | 3     |
| Total consumer                   | 338,094            | 13    | 326,875           | 14    |
| Total loans (5)                  | \$2,674,047        | 100 % | \$2,462,884       | 100 % |

(1) Amortizing mortgages and lines of credit, primarily secured by income producing property.

(2) Loans for construction commercial properties, loans to developers for construction of residential properties and loans for land development.

(3) Loans to businesses and individuals, a substantial portion of which are fully or partially collateralized by real estate.

(4) Fixed-rate consumer installment loans.

(5) Includes net unamortized loan origination costs of \$2.1 million and \$879 thousand, respectively, and net unamortized premiums on purchased loans of \$97 thousand and \$99 thousand, respectively, at September 30, 2014

and December 31, 2013.

WASHINGTON TRUST BANCORP, INC. AND SUBSIDIARIES  
 CONDENSED NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

At September 30, 2014 and December 31, 2013, there were \$1.18 billion and \$1.14 billion, respectively, of loans pledged as collateral to the FHLBB under a blanket pledge agreement and to the FRB for the discount window. See Note 8 for additional disclosure regarding borrowings.

#### Nonaccrual Loans

Loans, with the exception of certain well-secured loans that are in the process of collection, are placed on nonaccrual status and interest recognition is suspended when such loans are 90 days or more overdue with respect to principal and/or interest, or sooner if considered appropriate by management. Well-secured loans are permitted to remain on accrual status provided that full collection of principal and interest is assured and the loan is in the process of collection. Loans are also placed on nonaccrual status when, in the opinion of management, full collection of principal and interest is doubtful. Interest previously accrued but not collected on such loans is reversed against current period income. Subsequent interest payments received on nonaccrual loans are applied to the outstanding principal balance of the loan or recognized as interest income depending on management's assessment of the ultimate collectability of the loan. Loans are removed from nonaccrual status when they have been current as to principal and interest for a period of time, the borrower has demonstrated an ability to comply with repayment terms, and when, in management's opinion, the loans are considered to be fully collectible.

The following is a summary of nonaccrual loans, segregated by class of loans:

| (Dollars in thousands)                  | Sep 30,<br>2014 | Dec 31,<br>2013 |
|---|-----------------|-----------------|
| Commercial:                             |                 |                 |
| Mortgages                               | \$6,022         | \$7,492         |
| Construction and development            | —               | —               |
| Other                                   | 1,326           | 1,291           |
| Residential real estate:                |                 |                 |
| Mortgages                               | 7,890           | 8,315           |
| Homeowner construction                  | —               | —               |
| Consumer:                               |                 |                 |
| Home equity lines                       | 1,426           | 469             |
| Home equity loans                       | 300             | 687             |
| Other                                   | 1               | 48              |
| Total nonaccrual loans                  | \$16,965        | \$18,302        |
| Accruing loans 90 days or more past due | \$—             | \$—             |

As of September 30, 2014 and December 31, 2013, nonaccrual loans of \$2.6 million and \$2.7 million, respectively, were current as to the payment of principal and interest.

At September 30, 2014, there were no significant commitments to lend additional funds to borrowers whose loans were on nonaccrual status.

WASHINGTON TRUST BANCORP, INC. AND SUBSIDIARIES  
 CONDENSED NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

Past Due Loans

Past due status is based on the contractual payment terms of the loan. The following tables present an age analysis of past due loans, segregated by class of loans:

| (Dollars in thousands)       | Days Past Due |         |          | Total Past Due | Current     | Total Loans |
|------------------------------|---------------|---------|----------|----------------|-------------|-------------|
| September 30, 2014           | 30-59         | 60-89   | Over 90  |                |             |             |
| Commercial:                  |               |         |          |                |             |             |
| Mortgages                    | \$—           | \$—     | \$5,995  | \$5,995        | \$760,708   | \$766,703   |
| Construction and development | —             | —       | —        | —              | 58,750      | 58,750      |
| Other                        | 1,129         | 314     | 970      | 2,413          | 562,507     | 564,920     |
| Residential real estate:     |               |         |          |                |             |             |
| Mortgages                    | 2,582         | 2,001   | 3,922    | 8,505          | 904,451     | 912,956     |
| Homeowner construction       | —             | —       | —        | —              | 32,624      | 32,624      |
| Consumer:                    |               |         |          |                |             |             |
| Home equity lines            | 1,441         | 346     | 852      | 2,639          | 237,928     | 240,567     |
| Home equity loans            | 188           | 8       | 136      | 332            | 46,123      | 46,455      |
| Other                        | 48            | 2       | 1        | 51             | 51,021      | 51,072      |
| Total loans                  | \$5,388       | \$2,671 | \$11,876 | \$19,935       | \$2,654,112 | \$2,674,047 |

| (Dollars in thousands)       | Days Past Due |         |          | Total Past Due | Current     | Total Loans |
|------------------------------|---------------|---------|----------|----------------|-------------|-------------|
| December 31, 2013            | 30-59         | 60-89   | Over 90  |                |             |             |
| Commercial:                  |               |         |          |                |             |             |
| Mortgages                    | \$—           | \$—     | \$7,492  | \$7,492        | \$788,757   | \$796,249   |
| Construction and development | —             | —       | —        | —              | 36,289      | 36,289      |
| Other                        | 276           | 302     | 731      | 1,309          | 529,488     | 530,797     |
| Residential real estate:     |               |         |          |                |             |             |
| Mortgages                    | 4,040         | 1,285   | 5,633    | 10,958         | 738,205     | 749,163     |
| Homeowner construction       | —             | —       | —        | —              | 23,511      | 23,511      |
| Consumer:                    |               |         |          |                |             |             |
| Home equity lines            | 831           | 100     | 269      | 1,200          | 230,162     | 231,362     |
| Home equity loans            | 448           | 66      | 348      | 862            | 39,350      | 40,212      |
| Other                        | 43            | —       | 39       | 82             | 55,219      | 55,301      |
| Total loans                  | \$5,638       | \$1,753 | \$14,512 | \$21,903       | \$2,440,981 | \$2,462,884 |

Included in past due loans as of September 30, 2014 and December 31, 2013, were nonaccrual loans of \$14.4 million and \$15.6 million, respectively. All loans 90 days or more past due at September 30, 2014 and December 31, 2013 were classified as nonaccrual.



WASHINGTON TRUST BANCORP, INC. AND SUBSIDIARIES  
 CONDENSED NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

Impaired Loans

Impaired loans are loans for which it is probable that the Corporation will not be able to collect all amounts due according to the contractual terms of the loan agreements and loans restructured in a troubled debt restructuring. Impaired loans do not include large groups of smaller-balance homogeneous loans that are collectively evaluated for impairment, which consist of most residential mortgage loans and consumer loans.

The following is a summary of impaired loans:

| (Dollars in thousands)           | Recorded Investment (1) |              | Unpaid Principal |              | Related Allowance |              |
|----------------------------------|-------------------------|--------------|------------------|--------------|-------------------|--------------|
|                                  | Sep 30, 2014            | Dec 31, 2013 | Sep 30, 2014     | Dec 31, 2013 | Sep 30, 2014      | Dec 31, 2013 |
| No Related Allowance Recorded:   |                         |              |                  |              |                   |              |
| Commercial:                      |                         |              |                  |              |                   |              |
| Mortgages                        | \$1,147                 | \$998        | \$1,176          | \$998        | \$—               | \$—          |
| Construction and development     | —                       | —            | —                | —            | —                 | —            |
| Other                            | 1,031                   | 1,055        | 1,031            | 1,050        | —                 | —            |
| Residential real estate:         |                         |              |                  |              |                   |              |
| Mortgages                        | 2,302                   | 1,167        | 2,659            | 1,259        | —                 | —            |
| Homeowner construction           | —                       | —            | —                | —            | —                 | —            |
| Consumer:                        |                         |              |                  |              |                   |              |
| Home equity lines                | —                       | —            | —                | —            | —                 | —            |
| Home equity loans                | —                       | —            | —                | —            | —                 | —            |
| Other                            | 113                     | —            | 112              | —            | —                 | —            |
| Subtotal                         | \$4,593                 | \$3,220      | \$4,978          | \$3,307      | \$—               | \$—          |
| With Related Allowance Recorded: |                         |              |                  |              |                   |              |
| Commercial:                      |                         |              |                  |              |                   |              |
| Mortgages                        | \$14,579                | \$29,335     | \$14,558         | \$31,731     | \$927             | \$552        |
| Construction and development     | —                       | —            | —                | —            | —                 | —            |
| Other                            | 1,335                   | 1,506        | 1,753            | 1,945        | 207               | 463          |
| Residential real estate:         |                         |              |                  |              |                   |              |
| Mortgages                        | 1,734                   | 3,122        | 1,790            | 3,507        | 256               | 463          |
| Homeowner construction           | —                       | —            | —                | —            | —                 | —            |
| Consumer:                        |                         |              |                  |              |                   |              |
| Home equity lines                | 82                      | 173          | 82               | 174          | 41                | 1            |
| Home equity loans                | 73                      | 55           | 90               | 54           | 12                | —            |
| Other                            | 3                       | 127          | 4                | 130          | 1                 | 2            |
| Subtotal                         | \$17,806                | \$34,318     | \$18,277         | \$37,541     | \$1,444           | \$1,481      |
| Total impaired loans             | \$22,399                | \$37,538     | \$23,255         | \$40,848     | \$1,444           | \$1,481      |
| Total:                           |                         |              |                  |              |                   |              |
| Commercial                       | \$18,092                | \$32,894     | \$18,518         | \$35,724     | \$1,134           | \$1,015      |
| Residential real estate          | 4,036                   | 4,289        | 4,449            | 4,766        | 256               | 463          |
| Consumer                         | 271                     | 355          | 288              | 358          | 54                | 3            |
| Total impaired loans             | \$22,399                | \$37,538     | \$23,255         | \$40,848     | \$1,444           | \$1,481      |

The recorded investment in impaired loans consists of unpaid principal balance net of charge-offs, interest payments received applied to principal and unamortized deferred loan origination fees and costs. For impaired (1) accruing loans (troubled debt restructurings for which management has concluded that the collectibility of the loan is not in doubt), the recorded investment also includes accrued interest.



WASHINGTON TRUST BANCORP, INC. AND SUBSIDIARIES  
 CONDENSED NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

The following table presents the average recorded investment balance of impaired loans and interest income recognized on impaired loans segregated by loan class, for the periods indicated:

| (Dollars in thousands)           | Average Recorded Investment |          | Interest Income Recognized |       |
|----------------------------------|-----------------------------|----------|----------------------------|-------|
|                                  | 2014                        | 2013     | 2014                       | 2013  |
| Three months ended September 30, |                             |          |                            |       |
| Commercial:                      |                             |          |                            |       |
| Mortgages                        | \$23,435                    | \$29,430 | \$175                      | \$192 |
| Construction and development     | —                           | —        | —                          | —     |
| Other                            | 2,570                       | 3,536    | 25                         | 43    |
| Residential real estate:         |                             |          |                            |       |
| Mortgages                        | 4,253                       | 3,818    | 31                         | 51    |
| Homeowner construction           | —                           | —        | —                          | —     |
| Consumer:                        |                             |          |                            |       |
| Home equity lines                | 82                          | 173      | —                          | 2     |
| Home equity loans                | 83                          | 58       | 1                          | 1     |
| Other                            | 117                         | 131      | 2                          | 2     |
| Totals                           | \$30,540                    | \$37,146 | \$234                      | \$291 |

| (Dollars in thousands)          | Average Recorded Investment |          | Interest Income Recognized |       |
|---------------------------------|-----------------------------|----------|----------------------------|-------|
|                                 | 2014                        | 2013     | 2014                       | 2013  |
| Nine months ended September 30, |                             |          |                            |       |
| Commercial:                     |                             |          |                            |       |
| Mortgages                       | \$25,605                    | \$26,110 | \$580                      | \$444 |
| Construction and development    | —                           | —        | —                          | —     |
| Other                           | 2,477                       | 7,159    | 63                         | 157   |
| Residential real estate:        |                             |          |                            |       |
| Mortgages                       | 4,151                       | 4,104    | 81                         | 100   |
| Homeowner construction          | —                           | —        | —                          | —     |
| Consumer:                       |                             |          |                            |       |
| Home equity lines               | 92                          | 209      | 2                          | 6     |
| Home equity loans               | 111                         | 77       | 4                          | 5     |
| Other                           | 120                         | 146      | 6                          | 6     |
| Totals                          | \$32,556                    | \$37,805 | \$736                      | \$718 |

#### Troubled Debt Restructurings

Loans are considered restructured in a troubled debt restructuring when the Corporation has granted concessions to a borrower due to the borrower's financial condition that it otherwise would not have considered. These concessions may include modifications of the terms of the debt such as deferral of payments, extension of maturity, reduction of principal balance, reduction of the stated interest rate other than normal market rate adjustments, or a combination of these concessions. Debt may be bifurcated with separate terms for each tranche of the restructured debt. Restructuring a loan in lieu of aggressively enforcing the collection of the loan may benefit the Corporation by increasing the ultimate probability of collection.

Restructured loans are classified as accruing or non-accruing based on management's assessment of the collectibility of the loan. Loans which are already on nonaccrual status at the time of the restructuring generally remain on nonaccrual status for approximately six months before management considers such loans for return to accruing status. Accruing restructured loans are placed into nonaccrual status if and when the borrower fails to comply with the restructured

terms and management deems it unlikely that the borrower will return to a status of compliance in the near term.

WASHINGTON TRUST BANCORP, INC. AND SUBSIDIARIES  
 CONDENSED NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

Troubled debt restructurings are reported as such for at least one year from the date of the restructuring. In years after the restructuring, troubled debt restructured loans are removed from this classification if the restructuring did not involve a below- market rate concession and the loan is not deemed to be impaired based on the terms specified in the restructuring agreement.

Troubled debt restructurings are classified as impaired loans. The Corporation identifies loss allocations for impaired loans on an individual loan basis. The recorded investment in troubled debt restructurings was \$18.4 million at September 30, 2014 and \$26.4 million at December 31, 2013. These amounts included accrued interest of \$30 thousand and \$44 thousand, respectively. The allowance for loan losses included specific reserves for these troubled debt restructurings of \$1.2 million and \$556 thousand, respectively, at September 30, 2014 and December 31, 2013. As of September 30, 2014, there were no significant commitments to lend additional funds to borrowers whose loans had been restructured.

The following table presents loans modified as a troubled debt restructuring during the periods indicated:  
 (Dollars in thousands)

|                                  | # of Loans |      | Outstanding Recorded Investment (1) |         |                    |         |
|----------------------------------|------------|------|-------------------------------------|---------|--------------------|---------|
|                                  | 2014       | 2013 | Pre-Modifications                   |         | Post-Modifications |         |
| Three months ended September 30, |            |      | 2014                                | 2013    | 2014               | 2013    |
| Commercial:                      |            |      |                                     |         |                    |         |
| Mortgages                        | —          | 1    | \$—                                 | \$6,018 | \$—                | \$4,909 |
| Construction and development     | —          | —    | —                                   | —       | —                  | —       |
| Other                            | 1          | 2    | 63                                  | 30      | 63                 | 30      |
| Residential real estate:         |            |      |                                     |         |                    |         |
| Mortgages                        | 1          | —    | 264                                 | —       | 264                | —       |
| Homeowner construction           | —          | —    | —                                   | —       | —                  | —       |
| Consumer:                        |            |      |                                     |         |                    |         |
| Home equity lines                | —          | —    | —                                   | —       | —                  | —       |
| Home equity loans                | —          | —    | —                                   | —       | —                  | —       |
| Other                            | —          | —    | —                                   | —       | —                  | —       |
| Totals                           | 2          | 3    | \$327                               | \$6,048 | \$327              | \$4,939 |

(Dollars in thousands)

|                                 | # of Loans |      | Outstanding Recorded Investment (1) |          |                    |          |
|---------------------------------|------------|------|-------------------------------------|----------|--------------------|----------|
|                                 | 2014       | 2013 | Pre-Modifications                   |          | Post-Modifications |          |
| Nine months ended September 30, |            |      | 2014                                | 2013     | 2014               | 2013     |
| Commercial:                     |            |      |                                     |          |                    |          |
| Mortgages                       | —          | 6    | \$—                                 | \$15,974 | \$—                | \$14,785 |
| Construction and development    | —          | —    | —                                   | —        | —                  | —        |
| Other                           | 10         | 7    | 826                                 | 1,198    | 826                | 1,198    |
| Residential real estate:        |            |      |                                     |          |                    |          |
| Mortgages                       | 3          | —    | 743                                 | —        | 743                | —        |
| Homeowner construction          | —          | —    | —                                   | —        | —                  | —        |
| Consumer:                       |            |      |                                     |          |                    |          |
| Home equity lines               | —          | 1    | —                                   | 92       | —                  | 92       |
| Home equity loans               | —          | —    | —                                   | —        | —                  | —        |
| Other                           | —          | —    | —                                   | —        | —                  | —        |
| Totals                          | 13         | 14   | \$1,569                             | \$17,264 | \$1,569            | \$16,075 |

(1)

The recorded investment in troubled debt restructurings consists of unpaid principal balance, net of charge-offs and unamortized deferred loan origination fees and costs, at the time of the restructuring. For accruing troubled debt restructured loans, the recorded investment also includes accrued interest.

WASHINGTON TRUST BANCORP, INC. AND SUBSIDIARIES  
 CONDENSED NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

The following table provides information on how loans were modified as a troubled debt restructuring during the periods indicated.

(Dollars in thousands)

| Periods ended September 30,           | Three months |         | Nine months |          |
|---------------------------------------|--------------|---------|-------------|----------|
|                                       | 2014         | 2013    | 2014        | 2013     |
| Below-market interest rate concession | \$—          | \$6,018 | \$77        | \$15,836 |
| Payment deferral                      | 63           | —       | 542         | —        |
| Maturity / amortization concession    | —            | 21      | 599         | 21       |
| Interest only payments                | —            | 9       | —           | 424      |
| Combination (1)                       | 264          | —       | 351         | 983      |
| Total                                 | \$327        | \$6,048 | \$1,569     | \$17,264 |

(1) Loans included in this classification were modified with a combination of any two of the concessions listed in this table.

The following table presents loans modified in a troubled debt restructuring within the previous twelve months for which there was a payment default during the periods indicated:

(Dollars in thousands)

| Three months ended September 30, | # of Loans |      | Recorded Investment (1) |       |
|----------------------------------|------------|------|-------------------------|-------|
|                                  | 2014       | 2013 | 2014                    | 2013  |
| Commercial:                      |            |      |                         |       |
| Mortgages                        | —          | 1    | \$—                     | \$482 |
| Construction and development     | —          | —    | —                       | —     |
| Other                            | 3          | —    | 426                     | —     |
| Residential real estate:         |            |      |                         |       |
| Mortgages                        | —          | —    | —                       | —     |
| Homeowner construction           | —          | —    | —                       | —     |
| Consumer:                        |            |      |                         |       |
| Home equity lines                | —          | —    | —                       | —     |
| Home equity loans                | —          | —    | —                       | —     |
| Other                            | —          | —    | —                       | —     |
| Totals                           | 3          | 1    | \$426                   | \$482 |

WASHINGTON TRUST BANCORP, INC. AND SUBSIDIARIES  
 CONDENSED NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

| (Dollars in thousands)          | # of Loans |      | Recorded Investment (1) |       |
|---------------------------------|------------|------|-------------------------|-------|
|                                 | 2014       | 2013 | 2014                    | 2013  |
| Nine months ended September 30, |            |      |                         |       |
| Commercial:                     |            |      |                         |       |
| Mortgages                       | —          | 1    | \$—                     | \$482 |
| Construction and development    | —          | —    | —                       | —     |
| Other                           | 5          | —    | 666                     | —     |
| Residential real estate:        |            |      |                         |       |
| Mortgages                       | —          | —    | —                       | —     |
| Homeowner construction          | —          | —    | —                       | —     |
| Consumer:                       |            |      |                         |       |
| Home equity lines               | —          | —    | —                       | —     |
| Home equity loans               | —          | —    | —                       | —     |
| Other                           | —          | —    | —                       | —     |
| Totals                          | 5          | 1    | \$666                   | \$482 |

The recorded investment in troubled debt restructurings consists of unpaid principal balance, net of charge-offs and (1) unamortized deferred loan origination fees and costs. For accruing troubled debt restructured loans, the recorded investment also includes accrued interest.

#### Credit Quality Indicators

##### Commercial

The Corporation utilizes an internal rating system to assign a risk to each of its commercial loans. Loans are rated on a scale of 1 to 10. This scale can be assigned to three broad categories including “pass” for ratings 1 through 6, “special mention” for 7-rated loans, and “classified” for loans rated 8, 9 or 10. The loan rating system takes into consideration parameters including the borrower’s financial condition, the borrower’s performance with respect to loan terms, and the adequacy of collateral. As of September 30, 2014 and December 31, 2013, the weighted average risk rating of the Corporation’s commercial loan portfolio was 4.63 and 4.64, respectively. For non-impaired loans, the Corporation assigns a loss allocation factor to each loan, based on its risk rating for purposes of establishing an appropriate allowance for loan losses. See Note 6 for additional information.

Descriptions of the commercial loan categories are as follows:

**Pass** - Loans with acceptable credit quality, defined as ranging from superior or very strong to a status of lesser stature. Superior or very strong credit quality is characterized by a high degree of cash collateralization or strong balance sheet liquidity. Lesser stature loans have an acceptable level of credit quality but exhibit some weakness in various credit metrics such as collateral adequacy, cash flow, or performance inconsistency or may be in an industry or of a loan type known to have a higher degree of risk.

**Special Mention** - Loans with potential weaknesses that deserve management’s close attention. If left uncorrected, these potential weaknesses may result in deterioration of the repayment prospects for the asset or in the Bank’s position as creditor at some future date. Special Mention assets are not adversely classified and do not expose the Bank to sufficient risk to warrant adverse classification. Examples of these conditions include but are not limited to outdated or poor quality financial data, strains on liquidity and leverage, losses or negative trends in operating results, marginal cash flow, weaknesses in occupancy rates or trends in the case of commercial real estate and frequent delinquencies.

**Classified** - Loans identified as “substandard”, “doubtful” or “loss” based on criteria consistent with guidelines provided by banking regulators. A “substandard” loan has defined weaknesses which make payment default or principal exposure



likely, but not yet certain. Such loans are apt to be dependent upon collateral liquidation, a secondary source of repayment or an event outside of the normal course of business. The loans are closely watched and are either already on nonaccrual status or may be placed on nonaccrual status when management determines there is uncertainty of collectibility. A “doubtful” loan is placed on non-accrual status and has a high probability of loss, but the extent of the loss is difficult to quantify due to dependency upon collateral having a value that is difficult to determine or upon some near-term event which lacks certainty. A loan in the “loss” category is considered generally uncollectible or the timing or amount of payments cannot be determined. “Loss” is not intended to imply that the loan has no recovery value but rather it is not practical or desirable to continue to carry the asset.

WASHINGTON TRUST BANCORP, INC. AND SUBSIDIARIES  
 CONDENSED NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

The Corporation's procedures call for loan ratings and classifications to be revised whenever information becomes available that indicates a change is warranted. The criticized loan portfolio, which consists of commercial real estate and other commercial loans that are risk rated special mention or worse, are reviewed by management on a quarterly basis, focusing on the current status and strategies to improve the credit. An annual loan review program is conducted by a third party to provide an independent evaluation of the creditworthiness of the commercial loan portfolio, the quality of the underwriting and credit risk management practices and the appropriateness of the risk rating classifications. This review is supplemented with selected targeted internal reviews of the commercial loan portfolio.

The following table presents the commercial loan portfolio, segregated by category of credit quality indicator:

| (Dollars in thousands)       | Pass            |                 | Special Mention |                 | Classified      |                 |
|------------------------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|
|                              | Sep 30,<br>2014 | Dec 31,<br>2013 | Sep 30,<br>2014 | Dec 31,<br>2013 | Sep 30,<br>2014 | Dec 31,<br>2013 |
| Mortgages                    | \$736,646       | \$756,838       | \$23,305        | \$23,185        | \$6,752         | \$16,226        |
| Construction and development | 58,750          | 36,289          | —               | —               | —               | —               |
| Other                        | 546,663         | 507,962         | 14,317          | 19,887          | 3,940           | 2,948           |
| Total commercial loans       | \$1,342,059     | \$1,301,089     | \$37,622        | \$43,072        | \$10,692        | \$19,174        |

#### Residential and Consumer

The residential and consumer portfolios are monitored on an ongoing basis by the Corporation using delinquency information and loan type as credit quality indicators. These credit quality indicators are assessed on an aggregate basis in these relatively homogeneous portfolios. For non-impaired loans, the Corporation assigns loss allocation factors to each respective loan type and delinquency status. See Note 6 for additional information.

Various other techniques are utilized to monitor indicators of credit deterioration in the portfolios of residential real estate mortgages and home equity lines and loans. Among these techniques is the periodic tracking of loans with an updated FICO score and an estimated loan to value ("LTV") ratio. LTV is determined via statistical modeling analyses. The indicated LTV levels are estimated based on such factors as the location, the original LTV, and the date of origination of the loan and do not reflect actual appraisal amounts. The results of these analyses are taken into consideration in the determination of loss allocation factors for residential mortgage and home equity consumer credits. See Note 6 for additional information.

The following table presents the residential and consumer loan portfolios, segregated by category of credit quality indicator:

| (Dollars in thousands)              | Current and<br>Under 90 Days Past Due |                 | Over 90 Days Past Due |                 |
|-------------------------------------|---------------------------------------|-----------------|-----------------------|-----------------|
|                                     | Sep 30,<br>2014                       | Dec 31,<br>2013 | Sep 30,<br>2014       | Dec 31,<br>2013 |
| Residential real estate:            |                                       |                 |                       |                 |
| Accruing mortgages                  | \$905,066                             | \$740,848       | \$—                   | \$—             |
| Nonaccrual mortgages                | 3,968                                 | 2,682           | 3,922                 | 5,633           |
| Homeowner construction              | 32,624                                | 23,511          | —                     | —               |
| Total residential real estate loans | \$941,658                             | \$767,041       | \$3,922               | \$5,633         |
| Consumer:                           |                                       |                 |                       |                 |
| Home equity lines                   | \$239,715                             | \$231,093       | \$852                 | \$269           |
| Home equity loans                   | 46,319                                | 39,864          | 136                   | 348             |
| Other                               | 51,071                                | 55,262          | 1                     | 39              |

|                      |           |           |       |       |
|----------------------|-----------|-----------|-------|-------|
| Total consumer loans | \$337,105 | \$326,219 | \$989 | \$656 |
|----------------------|-----------|-----------|-------|-------|

(6) Allowance for Loan Losses

The allowance for loan losses is management's best estimate of the inherent risk of loss in the loan portfolio as of the balance sheet date. The allowance is increased by provisions charged to earnings and by recoveries of amounts previously charged off,

WASHINGTON TRUST BANCORP, INC. AND SUBSIDIARIES  
CONDENSED NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

and is reduced by charge-offs on loans. The Corporation uses a methodology to systematically measure the amount of estimated loan loss exposure inherent in the loan portfolio for purposes of establishing a sufficient allowance for loan losses. The methodology includes three elements: (1) identification of loss allocations for individual loans deemed to be impaired, (2) loss allocation factors for non-impaired loans based on credit grade, historical loss experience, delinquency factors and other similar credit quality indicators, and (3) an unallocated allowance maintained for measurement imprecision and to reflect management's consideration of other environmental factors.

Periodic assessments and revisions to the loss allocation factors used in the assignment of loss exposure are made to appropriately reflect the analysis of migrational loss experience. The Corporation analyzes historical loss experience in the various portfolios over periods deemed to be relevant to the inherent risk of loss in the respective portfolios as of the balance sheet date. The Corporation adjusts the loss allocations for various factors it believes are not adequately presented in historical loss experience, including trends in real estate values, trends in rental rates on commercial real estate, trends in unemployment rates in primary markets, consideration of general economic conditions, and our assessments of credit risk associated with certain industries and an ongoing trend toward larger credit relationships. These factors are also evaluated taking into account the geographic location of the underlying loans. Revisions to loss allocation factors are not retroactively applied.

Loss allocations for loans deemed to be impaired are measured on a discounted cash flow method based upon the loan's contractual effective interest rate, or at the loan's observable market price, or, if the loan is collateral dependent, at the fair value of the collateral. For collateral dependent loans for which repayment is dependent on the sale of the collateral, management adjusts the fair value for estimated costs to sell. For collateral dependent loans for which repayment is dependent on the operation of the collateral, such as accruing troubled debt restructured loans, estimated costs to sell are not incorporated into the measurement. Management may also adjust appraised values to reflect estimated market value declines or apply other discounts to appraised values for unobservable factors resulting from its knowledge of circumstances associated with the property.

Loss allocation factors are used for non-impaired loans based on credit grade, historical loss experience, delinquency factors and other similar credit quality indicators. Individual commercial loans not deemed to be impaired are evaluated using the internal rating system described in Note 5 under the caption "Credit Quality Indicators" and the application of loss factors. The loan rating system and the related loss allocation factors take into consideration parameters including the borrower's financial condition, the borrower's performance with respect to loan terms, and the adequacy of collateral. Portfolios of more homogeneous populations of loans, including the various categories of residential mortgages and consumer loans, are analyzed as groups, taking into account delinquency status and historical loss experience and other qualitative environmental factors for each type of credit product.

An unallocated allowance is maintained to allow for measurement imprecision attributable to uncertainty in the economic environment and ever changing conditions and to reflect management's consideration of qualitative and quantitative assessments of other environmental factors, including, but not limited to, conditions that may affect the collateral position such as environmental matters, regulatory changes affecting the foreclosure process, as well as conditions that may affect the ability of borrowers to meet debt service requirements.

Because the methodology is based upon historical experience and trends, current economic data as well as management's judgment, factors may arise that result in different estimations. Significant factors that could give rise to changes in these estimates may include, but are not limited to, changes in economic conditions in our market area, concentration of risk and declines in local property values. Adversely different conditions or assumptions could lead to increases in the allowance. In addition, various regulatory agencies periodically review the allowance for loan losses. Such agencies may require additions to the allowance based on their judgments about information available to

them at the time of their examination.

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WASHINGTON TRUST BANCORP, INC. AND SUBSIDIARIES  
 CONDENSED NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

The following table presents the activity in the allowance for loan losses for the three months ended September 30, 2014:

| (Dollars in thousands) | Commercial |              |         | Total Commercial | Residential | Consumer | Un-allocated | Total    |
|------------------------|------------|--------------|---------|------------------|-------------|----------|--------------|----------|
|                        | Mortgages  | Construction | Other   |                  |             |          |              |          |
| Beginning Balance      | \$6,973    | \$494        | \$5,454 | \$12,921         | \$4,840     | \$2,569  | \$6,939      | \$27,269 |
| Charge-offs            | —          | —            | (92 )   | (92 )            | —           | (56 )    | —            | (148 )   |
| Recoveries             | 7          | —            | 29      | 36               | 1           | 10       | —            | 47       |
| Provision              | 133        | 206          | 162     | 501              | 94          | 227      | (222 )       | 600      |
| Ending Balance         | \$7,113    | \$700        | \$5,553 | \$13,366         | \$4,935     | \$2,750  | \$6,717      | \$27,768 |

The following table presents the activity in the allowance for loan losses for the three months ended September 30, 2013:

| (Dollars in thousands) | Commercial |              |         | Total Commercial | Residential | Consumer | Un-allocated | Total    |
|------------------------|------------|--------------|---------|------------------|-------------|----------|--------------|----------|
|                        | Mortgages  | Construction | Other   |                  |             |          |              |          |
| Beginning Balance      | \$6,748    | \$277        | \$5,442 | \$12,467         | \$4,691     | \$2,455  | \$8,271      | \$27,884 |
| Charge-offs            | (640 )     | —            | (81 )   | (721 )           | —           | (49 )    | —            | (770 )   |
| Recoveries             | 38         | —            | 83      | 121              | —           | 73       | —            | 194      |
| Provision              | 493        | 164          | 126     | 783              | (11 )       | 16       | (88 )        | 700      |
| Ending Balance         | \$6,639    | \$441        | \$5,570 | \$12,650         | \$4,680     | \$2,495  | \$8,183      | \$28,008 |

The following tables present the activity in the allowance for loan losses for nine months ended September 30, 2014:

| (Dollars in thousands) | Commercial |              |         | Total Commercial | Residential | Consumer | Un-allocated | Total    |
|------------------------|------------|--------------|---------|------------------|-------------|----------|--------------|----------|
|                        | Mortgages  | Construction | Other   |                  |             |          |              |          |
| Beginning Balance      | \$6,969    | \$362        | \$5,433 | \$12,764         | \$4,700     | \$2,511  | \$7,911      | \$27,886 |
| Charge-offs            | (977 )     | —            | (403 )  | (1,380 )         | (72 )       | (186 )   | —            | (1,638 ) |
| Recoveries             | 19         | —            | 75      | 94               | 36          | 40       | —            | 170      |
| Provision              | 1,102      | 338          | 448     | 1,888            | 271         | 385      | (1,194 )     | 1,350    |
| Ending Balance         | \$7,113    | \$700        | \$5,553 | \$13,366         | \$4,935     | \$2,750  | \$6,717      | \$27,768 |

The following tables present the activity in the allowance for loan losses for nine months ended September 30, 2013:

| (Dollars in thousands) | Commercial |              |         | Total Commercial | Residential | Consumer | Un-allocated | Total    |
|------------------------|------------|--------------|---------|------------------|-------------|----------|--------------|----------|
|                        | Mortgages  | Construction | Other   |                  |             |          |              |          |
| Beginning Balance      | \$9,407    | \$224        | \$5,996 | \$15,627         | \$4,269     | \$2,684  | \$8,293      | \$30,873 |
| Charge-offs            | (4,754 )   | —            | (259 )  | (5,013 )         | (48 )       | (258 )   | —            | (5,319 ) |
| Recoveries             | 230        | —            | 127     | 357              | 3           | 94       | —            | 454      |

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|                |         |       |         |          |         |         |         |          |
|----------------|---------|-------|---------|----------|---------|---------|---------|----------|
| Provision      | 1,756   | 217   | (294 )  | 1,679    | 456     | (25 )   | (110 )  | 2,000    |
| Ending Balance | \$6,639 | \$441 | \$5,570 | \$12,650 | \$4,680 | \$2,495 | \$8,183 | \$28,008 |

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WASHINGTON TRUST BANCORP, INC. AND SUBSIDIARIES  
 CONDENSED NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

The following table presents the Corporation's loan portfolio and associated allowance for loan loss by portfolio segment and by impairment methodology:

| (Dollars in thousands)                       | September 30, 2014 |                   | December 31, 2013 |                   |
|--|--------------------|-------------------|-------------------|-------------------|
|  | Loans              | Related Allowance | Loans             | Related Allowance |
| Loans Individually Evaluated for Impairment: |                    |                   |                   |                   |
| Commercial:                                  |                    |                   |                   |                   |
| Mortgages                                    | \$15,701           | \$927             | \$30,292          | \$552             |
| Construction & development                   | —                  | —                 | —                 | —                 |
| Other  | 2,361              | 207               | 2,556             | 463               |
| Residential real estate                      | 4,037              | 256               | 4,290             | 463               |
| Consumer                                     | 270                | 54                | 355               | 3                 |
| Subtotal                                     | \$22,369           | \$1,444           | \$37,493          | \$1,481           |
| Loans Collectively Evaluated for Impairment: |                    |                   |                   |                   |
| Commercial:                                  |                    |                   |                   |                   |
| Mortgages                                    | \$751,002          | \$6,186           | \$765,957         | \$6,417           |
| Construction & development                   | 58,750             | 700               | 36,289            | 362               |
| Other  | 562,559            | 5,346             | 528,241           | 4,970             |
| Residential real estate                      | 941,543            | 4,679             | 768,384           | 4,237             |
| Consumer                                     | 337,824            | 2,696             | 326,520           | 2,508             |
| Subtotal                                     | \$2,651,678        | \$19,607          | \$2,425,391       | \$18,494          |
| Unallocated                                  | —                  | 6,717             | —                 | 7,911             |
| Totals                                       | \$2,674,047        | \$27,768          | \$2,462,884       | \$27,886          |

(7) Time Certificates of Deposit

Time certificates of deposit amounted to \$824.8 million and \$790.8 million, respectively, at September 30, 2014 and December 31, 2013. These amounts included wholesale brokered time certificates of deposit of \$211.2 million and \$98.0 million, respectively, at September 30, 2014 and December 31, 2013.

The following table presents scheduled maturities of time certificates of deposit outstanding at September 30, 2014:

| (Dollars in thousands)                    | Scheduled Maturity | Weighted Average Rate |   |
|---|--------------------|-----------------------|---|
| October 1, 2014 through December 31, 2014 | \$193,864          | 0.72                  | % |
| 2015                                      | 245,925            | 1.22                  | % |
| 2016                                      | 146,861            | 1.15                  | % |
| 2017                                      | 111,250            | 1.11                  | % |
| 2018                                      | 61,587             | 1.38                  | % |
| Thereafter                                | 65,323             | 1.63                  | % |
| Balance at September 30, 2014             | \$824,810          | 1.12                  | % |



WASHINGTON TRUST BANCORP, INC. AND SUBSIDIARIES  
 CONDENSED NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

The following table presents the amount of time certificates of deposit in denominations of \$100 thousand or more at September 30, 2014, maturing during the periods indicated:

| (Dollars in thousands)               | Scheduled<br>Maturity |
|--------------------------------------|-----------------------|
| October 1, 2014 to December 31, 2014 | \$48,404              |
| January 1, 2015 to March 31, 2015    | 115,503               |
| April 1, 2015 to September 30, 2015  | 47,386                |
| October 1, 2015 and beyond           | 95,087                |
| Balance at September 30, 2014        | \$306,380             |

(8) Borrowings

Federal Home Loan Bank Advances

Advances payable to the FHLBB amounted to \$261.7 million and \$288.1 million, respectively, at September 30, 2014 and December 31, 2013.

The following table presents maturities of FHLBB advances outstanding as of September 30, 2014:

| (Dollars in thousands)               | Total<br>Outstanding | Weighted<br>Average Rate |   |
|--------------------------------------|----------------------|--------------------------|---|
| October 1, 2014 to December 31, 2014 | \$67,887             | 0.37                     | % |
| 2015                                 | 9,069                | 1.12                     | % |
| 2016                                 | 43,130               | 3.10                     | % |
| 2017                                 | 41,045               | 3.16                     | % |
| 2018                                 | 64,803               | 3.85                     | % |
| 2019 and after                       | 35,751               | 4.50                     | % |
| Balance at September 30, 2014        | \$261,685            | 2.71                     | % |

As of September 30, 2014, the Bank also has access to an unused line of credit with the FHLBB amounting to \$20.0 million. In addition, the FHLBB has issued standby letters of credit to depositor customers of the Bank to collateralize public deposits. The Bank's FHLBB borrowings, line of credit and letters of credit are collateralized by a blanket pledge agreement on the Bank's FHLBB stock, certain qualified investment securities and loans, as well as amounts maintained on deposit at the FHLBB. The Bank's unused remaining available borrowing capacity at the FHLBB was approximately \$674.3 million and \$564.1 million, respectively, at September 30, 2014 and December 31, 2013.

WASHINGTON TRUST BANCORP, INC. AND SUBSIDIARIES  
 CONDENSED NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

## (9) Shareholders' Equity

## Regulatory Capital Requirements

The following table presents the Corporation's and the Bank's actual capital amounts and ratios as well as the corresponding minimum and well capitalized regulatory amounts and ratios:

| (Dollars in thousands)                    | Actual    |       | For Capital Adequacy Purposes |       | To Be "Well Capitalized" Under Prompt Corrective Action Provisions |       |   |
|---|-----------|-------|-------------------------------|-------|--|-------|---|
|   | Amount    | Ratio | Amount                        | Ratio | Amount   | Ratio |   |
| September 30, 2014                        |           |       |                               |       |  |       |   |
| Total Capital (to Risk-Weighted Assets):  |           |       |                               |       |  |       |   |
| Corporation                               | \$336,638 | 13.26 | % \$203,026                   | 8.00  | % \$253,783  | 10.00 | % |
| Bank                                      | \$332,090 | 13.09 | % \$202,947                   | 8.00  | % \$253,684  | 10.00 | % |
| Tier 1 Capital (to Risk-Weighted Assets): |           |       |                               |       |  |       |   |
| Corporation                               | \$308,534 | 12.15 | % \$101,513                   | 4.00  | % \$152,270  | 6.00  | % |
| Bank                                      | \$303,986 | 11.98 | % \$101,473                   | 4.00  | % \$152,210  | 6.00  | % |
| Tier 1 Capital (to Average Assets): (1)   |           |       |                               |       |  |       |   |
| Corporation                               | \$308,534 | 9.35  | % \$132,015                   | 4.00  | % \$165,019  | 5.00  | % |
| Bank                                      | \$303,986 | 9.22  | % \$131,883                   | 4.00  | % \$164,854  | 5.00  | % |
| December 31, 2013                         |           |       |                               |       |  |       |   |
| Total Capital (to Risk-Weighted Assets):  |           |       |                               |       |  |       |   |
| Corporation                               | \$319,486 | 13.29 | % \$192,306                   | 8.00  | % \$240,382  | 10.00 | % |
| Bank                                      | \$314,458 | 13.09 | % \$192,147                   | 8.00  | % \$240,184  | 10.00 | % |
| Tier 1 Capital (to Risk-Weighted Assets): |           |       |                               |       |  |       |   |
| Corporation                               | \$291,292 | 12.12 | % \$96,153                    | 4.00  | % \$144,229  | 6.00  | % |
| Bank                                      | \$286,264 | 11.92 | % \$96,074                    | 4.00  | % \$144,111  | 6.00  | % |
| Tier 1 Capital (to Average Assets): (1)   |           |       |                               |       |  |       |   |
| Corporation                               | \$291,292 | 9.41  | % \$123,785                   | 4.00  | % \$154,732  | 5.00  | % |
| Bank                                      | \$286,264 | 9.26  | % \$123,633                   | 4.00  | % \$154,541  | 5.00  | % |

(1) Leverage ratio

## (10) Derivative Financial Instruments

The Corporation's derivative financial instruments are used to manage differences in the amount, timing, and duration of the Corporation's known or expected cash receipts and its known or expected cash payments principally to manage the Corporation's interest rate risk. Additionally, the Corporation enters into interest rate derivatives to accommodate the business requirements of its customers. All derivatives are recognized as either assets or liabilities on the balance sheet and are measured at fair value. The accounting for changes in the fair value of derivatives depends on the intended use of the derivative and resulting designation.

## Interest Rate Risk Management Agreements

Interest rate swaps are used from time to time as part of the Corporation's interest rate risk management strategy. Swaps are agreements in which the Corporation and another party agree to exchange interest payments (e.g., fixed-rate for variable-rate payments) computed on a notional principal amount. The credit risk associated with swap transactions is the risk of default by the counterparty. To minimize this risk, the Corporation enters into interest rate

agreements only with highly rated counterparties that management believes to be creditworthy. The notional amounts of these agreements do not represent amounts exchanged by the parties and, thus, are not a measure of the potential loss exposure.

#### Cash Flow Hedging Instruments

As of September 30, 2014 and December 31, 2013, the Bancorp had two interest rate swap contracts designated as cash flow hedges to hedge the interest rate associated with \$22.7 million of variable rate junior subordinated debentures. The effective portion of the changes in fair value of derivatives designated as cash flow hedges is recorded in other comprehensive income and subsequently reclassified to earnings when gains or losses are realized. The ineffective portion of changes in fair value of the derivatives is recognized directly in earnings as interest expense. The Bancorp has pledged collateral to derivative

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 CONDENSED NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

counterparties in the form of cash totaling \$939 thousand at September 30, 2014 and \$1.6 million at December 31, 2013. The Bancorp may need to post additional collateral in the future in proportion to potential increases in unrealized loss positions.

#### Customer Related Derivative Contracts

The Corporation has entered into interest rate swap contracts to help commercial loan borrowers manage their interest rate risk. The interest rate swap contracts with commercial loan borrowers allow them to convert floating-rate loan payments to fixed-rate loan payments. When we enter into an interest rate swap contract with a commercial loan borrower, we simultaneously enter into a “mirror” swap contract with a third party. The third party exchanges the client’s fixed-rate loan payments for floating-rate loan payments. We retain the risk that is associated with the potential failure of counterparties and the risk inherent in originating loans. As of September 30, 2014 and December 31, 2013, Washington Trust had interest rate swap contracts with commercial loan borrowers with notional amounts of \$125.6 million and \$105.6 million, respectively, and equal amounts of “mirror” swap contracts with third-party financial institutions. These derivatives are not designated as hedges and therefore, changes in fair value are recognized in earnings.

#### Loan Commitments

Interest rate lock commitments are extended to borrowers and relate to the origination of residential real estate mortgage loans held for sale. To mitigate the interest rate risk inherent in these rate locks, as well as closed residential real estate mortgage loans held for sale, best efforts forward commitments are established to sell individual residential real estate mortgage loans. Both interest rate lock commitments and commitments to sell residential real estate mortgage loans are derivative financial instruments, but do not meet criteria for hedge accounting and, as such are treated as derivatives not designated as hedging instruments. These derivative financial instruments are recorded at fair value and changes in fair value of these commitments are reflected in earnings in the period of change. The Corporation has elected to carry newly originated closed residential real estate mortgage loans held for sale at fair value, as changes in fair value in these loans held for sale generally offset changes in interest rate lock and forward sale commitments.

The following table presents the fair values of derivative instruments in the Corporation’s Consolidated Balance Sheets as of the dates indicated:

| (Dollars in thousands)                                   | Asset Derivatives      |                               |                 | Liability Derivatives  |                               |                 |
|--|------------------------|-------------------------------|-----------------|------------------------|-------------------------------|-----------------|
|  | Balance Sheet Location | Fair Value<br>Sep 30,<br>2014 | Dec 31,<br>2013 | Balance Sheet Location | Fair Value<br>Sep 30,<br>2014 | Dec 31,<br>2013 |
| Derivatives Designated as Cash Flow Hedging Instruments: |                        |                               |                 |                        |                               |                 |
| Interest rate risk management contracts:                 |                        |                               |                 |                        |                               |                 |
| Interest rate swap contracts                             | Other assets           | \$—                           | \$—             | Other liabilities      | \$626                         | \$1,012         |
| Derivatives not Designated as Hedging Instruments:       |                        |                               |                 |                        |                               |                 |
| Forward loan commitments:                                |                        |                               |                 |                        |                               |                 |
| Interest rate lock commitments                           | Other assets           | 1,493                         | 392             | Other liabilities      | —                             | —               |
| Commitments to sell mortgage loans                       | Other assets           | 5                             | 10              | Other liabilities      | 2,315                         | 583             |
| Customer related derivative contracts:                   |                        |                               |                 |                        |                               |                 |

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|                                    |              |         |         |                   |         |         |
|------------------------------------|--------------|---------|---------|-------------------|---------|---------|
| Interest rate swaps with customers | Other assets | 2,776   | 2,403   | Other liabilities | 133     | 297     |
| Mirror swaps with counterparties   | Other assets | 145     | 330     | Other liabilities | 2,839   | 2,406   |
| Total                              |              | \$4,419 | \$3,135 |                   | \$5,913 | \$4,298 |

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WASHINGTON TRUST BANCORP, INC. AND SUBSIDIARIES  
 CONDENSED NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

The following tables present the effect of derivative instruments in the Corporation's Consolidated Statements of Income and Changes in Shareholders' Equity for the periods indicated:

| (Dollars in thousands)                                   | Gain (Loss) Recognized in Other Comprehensive Income (Effective Portion) |      |             |       | Location of Gain (Loss) Recognized in Income (Ineffective Portion and Amount Excluded from Effectiveness Testing) | Gain (Loss) Recognized in Income (Ineffective Portion) |      |             |      |
|--|--|------|-------------|-------|---|--|------|-------------|------|
|  | Three months   |      | Nine months |       |   | Three months   |      | Nine months |      |
| Periods ended September 30,                              | 2014   | 2013 | 2014        | 2013  |   | 2014   | 2013 | 2014        | 2013 |
| Derivatives Designated as Cash Flow Hedging Instruments: |  |      |             |       |   |  |      |             |      |
| Interest rate risk management contracts:                 |  |      |             |       |   |  |      |             |      |
| Interest rate swap contracts                             | \$93   | \$44 | \$248       | \$316 | Interest Expense  | \$—  | \$—  | \$—         | \$—  |
| Total  | \$93   | \$44 | \$248       | \$316 |   | \$—  | \$—  | \$—         | \$—  |

| (Dollars in thousands)                             | Statement of Income Location   | Amount of Gain (Loss) Recognized in Income |         |             |           |
|--|--|--|---------|-------------|-----------|
|  |  | Three months                               |         | Nine months |           |
| Periods ended September 30,                        |  | 2014                                       | 2013    | 2014        | 2013      |
| Derivatives not Designated as Hedging Instruments: |  |  |         |             |           |
| Forward loan commitments:                          |  |  |         |             |           |
| Interest rate lock commitments                     | Net gains on loan sales & commissions on loans originated for others | \$498                                      | \$127   | \$1,101     | (\$1,646) |
| Commitments to sell mortgage loans                 | Net gains on loan sales & commissions on loans originated for others | (672)                                      | (667)   | (1,737)     | 3,057     |
| Customer related derivative contracts:             |  |  |         |             |           |
| Interest rate swaps with customers                 | Net gains on interest rate swaps                                     | 317  | 306     | 2,467       | (105)     |
| Mirror swaps with counterparties                   | Net gains on interest rate swaps                                     | 22   | (252)   | (1,905)     | 330       |
| Total  |  | \$165                                      | (\$486) | (\$74)      | \$1,636   |

WASHINGTON TRUST BANCORP, INC. AND SUBSIDIARIES  
 CONDENSED NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

(11) Fair Value Measurements

The Corporation uses fair value measurements to record fair value adjustments on certain assets and liabilities and to determine fair value disclosures. As of September 30, 2014 and December 31, 2013, securities available for sale, residential real estate mortgage loans held for sale and derivatives were recorded at fair value on a recurring basis. Additionally, from time to time, we may be required to record at fair value other assets on a nonrecurring basis, such as collateral dependent impaired loans, property acquired through foreclosure or repossession and mortgage servicing rights. These nonrecurring fair value adjustments typically involve the application of lower of cost or market accounting or write-downs of individual assets.

Fair value is a market-based measurement, not an entity-specific measurement. Fair value measurements are determined based on the assumptions the market participants would use in pricing the asset or liability. In addition, GAAP specifies a hierarchy of valuation techniques based on whether the types of valuation information (“inputs”) are observable or unobservable. Observable inputs reflect market data obtained from independent sources, while unobservable inputs reflect the Corporation’s market assumptions. These two types of inputs have created the following fair value hierarchy:

Level 1 – Quoted prices for identical assets or liabilities in active markets.

Level 2 – Quoted prices for similar assets or liabilities in active markets; quoted prices for identical or similar assets or liabilities in inactive markets; and model-derived valuations in which all significant inputs and significant value drivers are observable in active markets.

Level 3 – Valuations derived from valuation techniques in which one or more significant inputs or significant value drivers are unobservable in the markets and which reflect the Corporation’s market assumptions.

Fair Value Option Election

GAAP allows for the irrevocable option to elect fair value accounting for the initial and subsequent measurement for certain financial assets and liabilities on a contract-by-contract basis. The Corporation elected the fair value option for its portfolio of residential real estate mortgage loans held for sale to reduce certain timing differences and better match changes in fair value of the loans with changes in the fair value of the derivative loan sale contracts use to economically hedge them.

The aggregate principal amount of the residential real estate mortgage loans held for sale was \$34.7 million and \$11.5 million, respectively, at September 30, 2014 and December 31, 2013. The aggregate fair value of these loans as of the same dates was \$35.5 million and \$11.6 million, respectively. As of September 30, 2014 and December 31, 2013, the aggregate fair value of residential real estate mortgage loans held for sale exceeded the aggregate principal amount by \$815 thousand and \$181 thousand, respectively.

There were no residential real estate mortgage loans held for sale 90 days or more past due at September 30, 2014 and December 31, 2013.

The following table presents the changes in fair value related to mortgage loans held for sale, interest rate lock commitments and commitments to sell residential real estate mortgage loans for the periods indicated. Changes in fair values are reported as a component of net gains on loan sales and commissions on loans originated for others in the Consolidated Statements of Income.

(Dollars in thousands)

| Periods ended September 30,  | Three Months |       | Nine months |            |
|------------------------------|--------------|-------|-------------|------------|
|                              | 2014         | 2013  | 2014        | 2013       |
| Mortgage loans held for sale | \$172        | \$606 | \$634       | (\$1,353 ) |

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|                                |        |        |          |          |
|--------------------------------|--------|--------|----------|----------|
| Interest rate lock commitments | 498    | 127    | 1,101    | (1,646 ) |
| Commitments to sell            | (672 ) | (667 ) | (1,737 ) | 3,057    |
| Total changes in fair value    | (\$2 ) | \$66   | (\$2 )   | \$58     |

Items Measured at Fair Value on a Recurring Basis

Securities available for sale are recorded at fair value on a recurring basis. When available, the Corporation uses quoted market prices to determine the fair value of securities; such items are classified as Level 1. There were no Level 1 securities held at September 30, 2014 and December 31, 2013.

Level 2 securities include debt securities with quoted prices, which are traded less frequently than exchange-traded instruments, whose value is determined using matrix pricing with inputs that are observable in the market or can be derived principally from



WASHINGTON TRUST BANCORP, INC. AND SUBSIDIARIES  
CONDENSED NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

or corroborated by observable market data. This category generally includes obligations of U.S. government-sponsored enterprises, mortgage-backed securities issued by U.S. government agencies and U.S. government-sponsored enterprises, obligations of state and political subdivisions, trust preferred debt securities and corporate bonds.

Securities not actively traded whose fair value is determined through the use of cash flows utilizing inputs that are unobservable are classified as Level 3. There were no such securities held at September 30, 2014 and December 31, 2013.

#### Mortgage Loans Held for Sale

The fair values of mortgage loans held for sale are generally estimated based on secondary market rates offered for loans with similar characteristics. When secondary market information exists, these loans are classified as Level 2. In certain cases when quoted market prices are not available, fair value is determined by utilizing a discounted cash flow analysis and these assets are classified as Level 3. Any changes in the valuation of mortgage loans held for sale is based upon the change in market interest rates between the loan closing date and the measurement date and an immaterial portion attributable to changes in instrument-specific credit risk. There were no level 3 mortgage loans held for sale at September 30, 2014 and December 31, 2013.

#### Derivatives

Interest rate swap contracts are traded in over-the-counter markets where quoted market prices are not readily available. Fair value measurements are determined using independent pricing models that utilize primarily market observable inputs, such as swap rates of different maturities and LIBOR rates and, accordingly, are classified as Level 2. For purposes of potential valuation adjustments to its interest rate swap contracts, the Corporation evaluates the credit risk of its counterparties as well as that of the Corporation. Accordingly, Washington Trust considers factors such as the likelihood of default by the Corporation and its counterparties, its net exposures and remaining contractual life, among other factors, in determining if any fair value adjustments related to credit risk are required. Counterparty exposure is evaluated by netting positions that are subject to master netting agreements, as well as considering the amount of collateral securing the position. Additionally, in accordance with fair value measurement guidance in ASU 2011-04, Washington Trust has made an accounting policy election to measure the credit risk of its derivative financial instruments that are subject to master netting agreements on a net basis by counterparty portfolio.

Level 2 fair value measurements of forward loan commitments (interest rate lock commitments and commitments to sell residential real estate mortgages) are estimated using the anticipated market price based on pricing indications provided from syndicate banks. In certain cases when quoted market prices are not available, fair value is determined by utilizing a discounted cash flow analysis and these assets are classified as Level 3. There were no level 3 forward loan commitments held at September 30, 2014 and December 31, 2013.

#### Items Measured at Fair Value on a Nonrecurring Basis

##### Collateral Dependent Impaired Loans

Collateral dependent loans that are deemed to be impaired are valued based upon the fair value of the underlying collateral. Such collateral primarily consists of real estate and, to a lesser extent, other business assets. For collateral dependent loans for which repayment is dependent on the sale of the collateral, management adjusts the fair value for estimated costs to sell. For collateral dependent loans for which repayment is dependent on the operation of the collateral, such as accruing troubled debt restructured loans, estimated costs to sell are not incorporated into the measurement. Management may also adjust appraised values to reflect estimated market value declines or apply other discounts to appraised values resulting from its knowledge of the property. Internal valuations are utilized to

determine the fair value of other business assets. Collateral dependent impaired loans are categorized as Level 3.

**Property Acquired Through Foreclosure or Repossession**

Property acquired through foreclosure or repossession included in other assets in the Consolidated Balance Sheets is adjusted to fair value less costs to sell upon transfer out of loans through a charge to the allowance for loan losses. Subsequently, it is carried at the lower of carrying value or fair value less costs to sell. Such subsequent valuation charges are charged through earnings. Fair value is generally based upon appraised values of the collateral. Management may adjust appraised values to reflect estimated market value declines or apply other discounts to appraised values for unobservable factors resulting from its knowledge of the property, and such property is categorized as Level 3.

WASHINGTON TRUST BANCORP, INC. AND SUBSIDIARIES  
 CONDENSED NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

Items Recorded at Fair Value on a Recurring Basis

The tables below present the balances of assets and liabilities reported at fair value on a recurring basis:  
 (Dollars in thousands)

| September 30, 2014  | Total     | Quoted<br>Prices in<br>Active<br>Markets for<br>Identical<br>Assets<br>(Level 1) | Significant<br>Other<br>Unobservable<br>Inputs<br>(Level 2) | Significant<br>Unobservable<br>Inputs<br>(Level 3) |
|---|-----------|--|---|--|
| <b>Assets:</b>  |           |  |   |  |
| Securities available for sale:  |           |  |   |  |
| Obligations of U.S. government-sponsored enterprises  | \$30,919  | \$—  | \$30,919  | \$—  |
| Mortgage-backed securities issued by U.S. government agencies and U.S. government-sponsored enterprises | 257,221   | —  | 257,221   | —  |
| Obligations of states and political subdivisions  | 54,517    | —  | 54,517  | —  |
| Individual name issuer trust preferred debt securities  | 27,197    | —  | 27,197  | —  |
| Corporate bonds   | 6,219     | —  | 6,219   | —  |
| Mortgage loans held for sale  | 35,473    | —  | 35,473  | —  |
| Derivative assets (1):  |           |  |   |  |
| Interest rate swap contracts with customers   | 2,921     | —  | 2,921   | —  |
| Forward loan commitments  | 1,498     | —  | 1,498   | —  |
| Total assets at fair value on a recurring basis   | \$415,965 | \$—  | \$415,965   | \$—  |
| <b>Liabilities:</b>   |           |  |   |  |
| Derivative liabilities (1):   |           |  |   |  |
| Mirror swap contracts with counterparties   | \$2,972   | \$—  | \$2,972   | \$—  |
| Interest rate risk management swap contracts  | 626       | —  | 626   | —  |
| Forward loan commitments  | 2,315     | —  | 2,315   | —  |
| Total liabilities at fair value on a recurring basis  | \$5,913   | \$—  | \$5,913   | \$—  |

(1) Derivative assets are included in other assets and derivative liabilities are reported in other liabilities in the Consolidated Balance Sheets.

WASHINGTON TRUST BANCORP, INC. AND SUBSIDIARIES  
 CONDENSED NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

(Dollars in thousands)

| December 31, 2013   | Total     | Quoted<br>Prices in<br>Active<br>Markets for<br>Identical<br>Assets<br>(Level 1) | Significant<br>Other<br>Unobservable<br>Inputs<br>(Level 2) | Significant<br>Unobservable<br>Inputs<br>(Level 3) |
|---|-----------|--|---|--|
| <b>Assets:</b>  |           |  |   |  |
| Securities available for sale:  |           |  |   |  |
| Obligations of U.S. government-sponsored enterprises  | \$55,115  | \$—  | \$55,115  | \$—  |
| Mortgage-backed securities issued by U.S. government agencies and U.S. government-sponsored enterprises | 238,355   | —  | 238,355   | —  |
| Obligations of states and political subdivisions  | 62,859    | —  | 62,859  | —  |
| Individual name issuer trust preferred debt securities  | 24,684    | —  | 24,684  | —  |
| Pooled trust preferred debt securities  | 547       | —  | 547   | —  |
| Corporate bonds   | 11,343    | —  | 11,343  | —  |
| Mortgage loans held for sale  | 11,636    | —  | 11,636  | —  |
| Derivative assets (1):  |           |  |   |  |
| Interest rate swap contracts with customers   | 2,733     | —  | 2,733   | —  |
| Forward loan commitments  | 402       | —  | 402   | —  |
| Total assets at fair value on a recurring basis   | \$407,674 | \$—  | \$407,674   | \$—  |
| <b>Liabilities:</b>   |           |  |   |  |
| Derivative liabilities (1):   |           |  |   |  |
| Mirror swap contracts with counterparties   | \$2,703   | \$—  | \$2,703   | \$—  |
| Interest rate risk management swap contracts  | 1,012     | —  | 1,012   | —  |
| Forward loan commitments  | 583       | —  | 583   | —  |
| Total liabilities at fair value on a recurring basis  | \$4,298   | \$—  | \$4,298   | \$—  |

(1) Derivative assets are included in other assets and derivative liabilities are reported in other liabilities in the Consolidated Balance Sheets.

WASHINGTON TRUST BANCORP, INC. AND SUBSIDIARIES  
 CONDENSED NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

It is the Corporation's policy to review and reflect transfers between Levels as of the financial statement reporting date. During the nine months ended September 30, 2014 and 2013, there were no transfers in and/or out of Level 1, 2 or 3.

There were no Level 3 assets and liabilities measured at fair value on a recurring basis during the three and nine months ended September 30, 2014.

The following table presents the changes in Level 3 assets and liabilities measured at fair value on a recurring basis:

| (Dollars in thousands)                      | Securities Available for Sale (1) | Total       | Securities Available for Sale (1) | Mortgage Loans Held for Sale (2) | Derivative Assets / (Liabilities) (3) |
|---|-----------------------------------|-------------|-----------------------------------|----------------------------------|---------------------------------------|
| Periods ended September 30, 2013            | Three Months                      | Nine Months | Three Months                      | Three Months                     | Three Months                          |
| Balance at beginning of period              | \$397                             | \$10,514    | \$843                             | 9,813                            | (\$142 )                              |
| Gains and losses (realized and unrealized): |                                   |             |                                   |                                  |                                       |
| Included in earnings (4)                    | —                                 | (2,780 )    | (2,772 )                          | (150 )                           | 142                                   |
| Included in other comprehensive income      | 28                                | 2,487       | 2,487                             | —                                | —                                     |
| Purchases                                   | —                                 | —           | —                                 | —                                | —                                     |
| Issuances                                   | —                                 | 12,692      | —                                 | 12,692                           | —                                     |
| Sales                                       | —                                 | (22,355 )   | —                                 | (22,355 )                        | —                                     |
| Settlements                                 | —                                 | (133 )      | (133 )                            | —                                | —                                     |
| Transfers into Level 3                      | —                                 | —           | —                                 | —                                | —                                     |
| Transfers out of Level 3                    | —                                 | —           | —                                 | —                                | —                                     |
| Balance at end of period                    | \$425                             | \$425       | \$425                             | \$—                              | \$—                                   |

(1) Level 3 securities available for sale were comprised of pooled trust preferred debt securities in the form of collateralized debt obligations.

(2) Level 3 mortgage loans held for sale consisted of certain mortgage loans whose fair value was determined utilizing a discounted cash flow analysis.

(3) Level 3 derivative assets / liabilities consisted of forward loan commitments (interest rate lock commitments and commitments to sell residential real estate mortgages) whose fair value was determined utilizing a discounted cash flow analysis.

(4) Losses included in earnings for Level 3 securities available for sale were included in net impairment losses recognized in earnings in the Consolidated Income Statement. Losses included in earnings for Level 3 mortgage loans held for sale and derivative assets and liabilities were included in net gains on loan sales and commissions on loans originated for others in the Consolidated Statements of Income.

#### Items Recorded at Fair Value on a Nonrecurring Basis

Certain assets are measured at fair value on a nonrecurring basis in accordance with GAAP. These adjustments to fair value usually result from the application of lower of cost or market accounting or write-downs of individual assets. The valuation methodologies used to measure these fair value adjustments are described above.

The following table summarizes such assets, which were written down to fair value during the nine months ended September 30, 2014:

| (Dollars in thousands) | Total | Quoted Prices in Active Markets for Identical | Significant Other Unobservable Inputs | Significant Unobservable Inputs (Level 3) |
|------------------------|-------|---|---------------------------------------|---|
| September 30, 2014     |       |   |                                       |   |

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|   |         | Assets<br>(Level 1) | (Level 2) |         |
|---|---------|---------------------|-----------|---------|
| Collateral dependent impaired loans                   | \$5,022 | \$—                 | \$—       | \$5,022 |
| Property acquired through foreclosure or repossession | 218     | —                   | —         | 218     |
| Total assets at fair value on a nonrecurring basis    | \$5,240 | \$—                 | \$—       | \$5,240 |

The allowance for loan losses on collateral dependent impaired loans amounted to \$1.1 million at September 30, 2014.

WASHINGTON TRUST BANCORP, INC. AND SUBSIDIARIES  
CONDENSED NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

The following table summarizes such assets, which were written down to fair value during the year ended December 31, 2013:

| (Dollars in thousands)                                | Total    | Quoted Prices<br>in Active<br>Markets for<br>Identical<br>Assets<br>(Level 1) | Significant<br>Other<br>Unobservable<br>Inputs<br>(Level 2) | Significant<br>Unobservable<br>Inputs<br>(Level 3) |
|---|----------|---|---|--|
| December 31, 2013                                     |          |   |   |  |
| Collateral dependent impaired loans                   | \$11,177 | \$—   | \$—   | \$11,177   |
| Property acquired through foreclosure or repossession | 435      | —   | —   | 435  |
| Total assets at fair value on a nonrecurring basis    | \$11,612 | \$—   | \$—   | \$11,612   |

The allowance for loan losses allocation on collateral dependent impaired loans amounted to \$453 thousand at December 31, 2013.

The following tables present additional quantitative information about assets measured at fair value on a nonrecurring basis for which the Corporation has utilized Level 3 inputs to determine fair value for the dates indicated.

| (Dollars in thousands)                                | Fair Value | Valuation Technique      | Unobservable Input         | Range of Inputs<br>Utilized (Weighted<br>Average) |
|---|------------|--------------------------|----------------------------|---|
| September 30, 2014                                    |            |                          |                            |   |
| Collateral dependent impaired loans                   | \$5,022    | Appraisals of collateral | Discount for costs to sell | 0% - 10% (2%)                                     |
|   |            |                          | Appraisal adjustments (1)  | 0% - 40% (3%)                                     |
| Property acquired through foreclosure or repossession | \$218      | Appraisals of collateral | Discount for costs to sell | 10% (10%)   |
|   |            |                          | Appraisal adjustments (1)  | 9% - 37% (17%)                                    |

| (Dollars in thousands)                                | Fair Value | Valuation Technique      | Unobservable Input         | Range of Inputs<br>Utilized (Weighted<br>Average) |
|---|------------|--------------------------|----------------------------|---|
| December 31, 2013                                     |            |                          |                            |   |
| Collateral dependent impaired loans                   | \$11,177   | Appraisals of collateral | Discount for costs to sell | 1% - 45% (11%)                                    |
|   |            |                          | Appraisal adjustments (1)  | 0% - 50% (2%)                                     |
| Property acquired through foreclosure or repossession | \$435      | Appraisals of collateral | Discount for costs to sell | 2% - 10% (9%)                                     |
|   |            |                          | Appraisal adjustments (1)  | 0% - 22% (13%)                                    |

(1) Management may adjust appraisal values to reflect market value declines or other discounts resulting from its knowledge of the property.

#### Valuation of Other Financial Instruments

The methodologies for estimating the fair value of financial instruments that are measured at fair value on a recurring or nonrecurring basis are discussed above. The methodologies for other financial instruments are discussed below.

#### Loans

Fair values are estimated for categories of loans with similar financial characteristics. Loans are segregated by type and are then further segmented into fixed-rate and adjustable-rate interest terms to determine their fair value. The fair value of fixed-rate commercial and consumer loans is calculated by discounting scheduled cash flows through the

estimated maturity of the loan using interest rates offered at the measurement date that reflect the credit and interest rate risk inherent in the loan. The estimate of maturity is based on the Corporation's historical repayment experience. For residential mortgages, fair value is estimated by using market prices for sales of similar loans on the secondary market. The fair value of floating rate commercial and consumer loans approximates carrying value. Fair value for impaired loans is estimated using a discounted cash flow method based upon the loan's contractual effective interest rate, or at the loan's observable market price, or if the loan is collateral dependent, at the fair value of the collateral. Loans are classified within Level 3 of the fair value hierarchy.

#### Time Deposits

The discounted values of cash flows using the rates currently offered for deposits of similar remaining maturities were used to estimate the fair value of time deposits. Time deposits are classified within Level 2 of the fair value hierarchy.



WASHINGTON TRUST BANCORP, INC. AND SUBSIDIARIES  
CONDENSED NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

Federal Home Loan Bank Advances

Rates currently available to the Corporation for advances with similar terms and remaining maturities are used to estimate fair value of existing advances. FHLBB advances are categorized as Level 2.

Junior Subordinated Debentures

The fair value of the junior subordinated debentures is estimated using rates currently available to the Corporation for debentures with similar terms and maturities. Junior subordinated debentures are categorized as Level 2.

The following tables present the carrying amount, estimated fair value and placement in the fair value hierarchy of the Corporation's financial instruments. The tables exclude financial instruments for which the carrying value approximates fair value. Financial assets for which the fair value approximates carrying value include cash and cash equivalents, FHLBB stock, accrued interest receivable and bank-owned life insurance ("BOLI"). Financial liabilities for which the fair value approximates carrying value include non-maturity deposits and accrued interest payable.

(Dollars in thousands)

| September 30, 2014                      | Carrying Amount | Total Fair Value | Quoted Prices in Active Markets for Identical Assets (Level 1) | Significant Other Unobservable Inputs (Level 2) | Significant Unobservable Inputs (Level 3) |
|---|-----------------|------------------|--|---|---|
| Financial Assets:                       |                 |                  |  |   |   |
| Securities held to maturity             | \$26,480        | \$27,074         | \$—  | \$27,074  | \$—                                       |
| Loans, net of allowance for loan losses | 2,646,279       | 2,682,694        | —  | —   | 2,682,694                                 |
| Financial Liabilities:                  |                 |                  |  |   |   |
| Time deposits                           | \$824,810       | \$824,875        | \$—  | \$824,875                                       | \$—                                       |
| FHLBB advances                          | 261,685         | 275,366          | —  | 275,366   | —   |
| Junior subordinated debentures          | 22,681          | 17,662           | —  | 17,662  | —   |

(Dollars in thousands)

| December 31, 2013                       | Carrying Amount | Total Fair Value | Quoted Prices in Active Markets for Identical Assets (Level 1) | Significant Other Unobservable Inputs (Level 2) | Significant Unobservable Inputs (Level 3) |
|---|-----------------|------------------|--|---|---|
| Financial Assets:                       |                 |                  |  |   |   |
| Securities held to maturity             | \$29,905        | \$29,865         | \$—  | \$29,865  | \$—                                       |
| Loans, net of allowance for loan losses | 2,434,998       | 2,479,527        | —  | —   | 2,479,527                                 |
| Financial Liabilities:                  |                 |                  |  |   |   |
| Time deposits                           | \$790,762       | \$797,748        | \$—  | \$797,748                                       | \$—                                       |
| FHLBB advances                          | 288,082         | 308,317          | —  | 308,317   | —   |
| Junior subordinated debentures          | 22,681          | 16,282           | —  | 16,282  | —   |

(12) Defined Benefit Pension Plans

The Corporation maintains a tax-qualified defined benefit pension plan for the benefit of certain eligible employees who were hired prior to October 1, 2007. The Corporation also has non-qualified retirement plans to provide supplemental retirement

WASHINGTON TRUST BANCORP, INC. AND SUBSIDIARIES  
 CONDENSED NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

benefits to certain employees, as defined in the plans. In September 2013, the Corporation amended its defined benefit pension plans primarily to freeze benefit accruals after a ten-year transition period ending in December 2023.

The composition of net periodic benefit cost was as follows for the periods indicated:

| (Dollars in thousands)             | Qualified Pension Plan |        |             |          | Non-Qualified Retirement Plans |       |             |       |
|------------------------------------|------------------------|--------|-------------|----------|--------------------------------|-------|-------------|-------|
|                                    | Three months           |        | Nine months |          | Three months                   |       | Nine months |       |
| Periods ended September 30,        | 2014                   | 2013   | 2014        | 2013     | 2014                           | 2013  | 2014        | 2013  |
| Service cost                       | \$538                  | \$710  | \$1,614     | \$2,171  | \$11                           | \$48  | \$34        | \$147 |
| Interest cost                      | 723                    | 722    | 2,168       | 2,160    | 119                            | 116   | 358         | 346   |
| Expected return on plan assets     | (1,016 )               | (931 ) | (3,047 )    | (2,780 ) | —                              | —     | —           | —     |
| Amortization of prior service cost | (6 )                   | 17     | (17 )       | —        | —                              | —     | —           | —     |
| Recognized net actuarial loss      | 115                    | 354    | 345         | 1,182    | 18                             | 47    | 53          | 145   |
| Curtailment                        | —                      | (61 )  | —           | (61 )    | —                              | (2 )  | —           | (2 )  |
| Net periodic benefit cost          | \$354                  | \$811  | \$1,063     | \$2,672  | \$148                          | \$209 | \$445       | \$636 |

The pension plan is funded on a current basis, in compliance with the requirements of ERISA.

(13) Share-Based Compensation Arrangements

During the nine months ended September 30, 2014, the Corporation granted to non-employee directors 5,880 nonvested share units with three-year cliff vesting. The nonvested share units awarded were valued at the fair market value as of the award date, or \$36.12.

Also, during the nine months ended September 30, 2014, performance share awards were granted to certain executive officers providing the opportunity to earn shares of common stock of the Corporation. The performance shares awarded were valued at the fair market value as of the award date, or \$34.66, and will be earned over a three-year performance period. The number of shares earned will range from zero to 200% of the target number of shares dependent upon the Corporation's core return on equity and core earnings per share growth ranking compared to an industry peer group. The current assumption based on the most recent peer group information available results in shares earned at 140% of the target, or 21,140 shares.

(14) Business Segments

Washington Trust segregates financial information in assessing its results among its Commercial Banking and Wealth Management Services operating segments. The amounts in the Corporate column include activity not related to the segments, such as the investment securities portfolio, wholesale funding activities and administrative units. The Corporate column is not considered to be an operating segment. The methodologies and organizational hierarchies that define the business segments are periodically reviewed and revised. Results may be restated, when necessary, to reflect changes in organizational structure or allocation methodology. Any changes in estimates and allocations that may affect the reported results of any business segment will not affect the consolidated financial position or results of operations of Washington Trust as a whole.

Management uses certain methodologies to allocate income and expenses to the business lines. A funds transfer pricing methodology is used to assign interest income and interest expense to each interest-earning asset and interest-bearing liability on a matched maturity funding basis. Certain indirect expenses are allocated to segments. These include support unit expenses such as technology and processing operations and other support functions.

Commercial Banking

The Commercial Banking segment includes commercial, residential and consumer lending activities; equity in losses of unconsolidated investments in real estate limited partnerships; mortgage banking, secondary market and loan servicing activities; deposit generation; merchant credit card services; cash management activities; and direct banking activities, which include the operation of ATMs, telephone and Internet banking services and customer support and sales.

WASHINGTON TRUST BANCORP, INC. AND SUBSIDIARIES  
 CONDENSED NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

Wealth Management Services

Wealth Management Services includes investment management; financial planning; personal trust services, including services as trustee, administrator, custodian and guardian; and estate settlement. Institutional trust services are also provided, including fiduciary services.

Corporate

Corporate includes the Treasury Unit, which is responsible for managing the wholesale investment portfolio and wholesale funding needs. It also includes income from bank-owned life insurance, net gain on sale of business line as well as administrative and executive expenses not allocated to the operating segments and the residual impact of methodology allocations such as funds transfer pricing offsets.

The following tables present the statement of operations and total assets for Washington Trust's reportable segments:

| (Dollars in thousands)  | Commercial Banking |             | Wealth Management Services |          | Corporate |           | Consolidated Total |             |
|---|--------------------|-------------|----------------------------|----------|-----------|-----------|--------------------|-------------|
|   | 2014               | 2013        | 2014                       | 2013     | 2014      | 2013      | 2014               | 2013        |
| Three months ended September 30,                              |                    |             |                            |          |           |           |                    |             |
| Net interest income (expense)                                 | \$19,965           | \$20,364    | (\$8 )                     | (\$4 )   | \$4,981   | \$3,028   | \$24,938           | \$23,388    |
| Provision for loan losses                                     | 600                | 700         | —                          | —        | —         | —         | 600                | 700         |
| Net interest income (expense) after provision for loan losses | 19,365             | 19,664      | (8 )                       | (4 )     | 4,981     | 3,028     | 24,338             | 22,688      |
| Noninterest income  | 4,370              | 8,302       | 8,374                      | 7,629    | 381       | 1,469     | 13,125             | 17,400      |
| Noninterest expenses:   |                    |             |                            |          |           |           |                    |             |
| Depreciation and amortization expense                         | 627                | 614         | 269                        | 316      | 51        | 52        | 947                | 982         |
| Other noninterest expenses                                    | 12,793             | 15,840      | 5,620                      | 4,944    | 2,687     | 3,782     | 21,100             | 24,566      |
| Total noninterest expenses                                    | 13,420             | 16,454      | 5,889                      | 5,260    | 2,738     | 3,834     | 22,047             | 25,548      |
| Income before income taxes                                    | 10,315             | 11,512      | 2,477                      | 2,365    | 2,624     | 663       | 15,416             | 14,540      |
| Income tax expense (benefit)                                  | 3,401              | 3,875       | 942                        | 876      | 535       | (171 )    | 4,878              | 4,580       |
| Net income  | \$6,914            | \$7,637     | \$1,535                    | \$1,489  | \$2,089   | \$834     | \$10,538           | \$9,960     |
| Total assets at period end                                    | \$2,792,759        | \$2,460,150 | \$51,012                   | \$50,297 | \$572,111 | \$621,511 | \$3,415,882        | \$3,131,958 |
| Expenditures for long-lived assets                            | \$327              | \$277       | \$241                      | \$39     | \$66      | \$25      | \$634              | \$341       |



WASHINGTON TRUST BANCORP, INC. AND SUBSIDIARIES  
CONDENSED NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

| (Dollars in thousands)  | Commercial Banking |             | Wealth Management Services |          | Corporate |           | Consolidated Total |             |
|---|--------------------|-------------|----------------------------|----------|-----------|-----------|--------------------|-------------|
|   | 2014               | 2013        | 2014                       | 2013     | 2014      | 2013      | 2014               | 2013        |
| Nine months ended September 30,                               |                    |             |                            |          |           |           |                    |             |
| Net interest income (expense)                                 | \$59,503           | \$59,606    | (\$19 )                    | \$5      | \$13,758  | \$8,653   | \$73,242           | \$68,264    |
| Provision for loan losses                                     | 1,350              | 2,000       | —                          | —        | —         | —         | 1,350              | 2,000       |
| Net interest income (expense) after provision for loan losses | 58,153             | 57,606      | (19 )                      | 5        | 13,758    | 8,653     | 71,892             | 66,264      |
| Noninterest income (expense)                                  | 12,771             | 24,239      | 24,969                     | 23,015   | 7,569     | (294 )    | 45,309             | 46,960      |
| Noninterest expenses:   |                    |             |                            |          |           |           |                    |             |
| Depreciation and amortization expense                         | 1,833              | 1,876       | 852                        | 968      | 154       | 161       | 2,839              | 3,005       |
| Other noninterest expenses                                    | 39,565             | 47,244      | 16,489                     | 15,078   | 14,894    | 9,410     | 70,948             | 71,732      |
| Total noninterest expenses                                    | 41,398             | 49,120      | 17,341                     | 16,046   | 15,048    | 9,571     | 73,787             | 74,737      |
| Income (loss) before income taxes                             | 29,526             | 32,725      | 7,609                      | 6,974    | 6,279     | (1,212 )  | 43,414             | 38,487      |
| Income tax expense (benefit)                                  | 9,764              | 11,421      | 2,836                      | 2,635    | 1,181     | (1,933 )  | 13,781             | 12,123      |
| Net income  | \$19,762           | \$21,304    | \$4,773                    | \$4,339  | \$5,098   | \$721     | \$29,633           | \$26,364    |
| Total assets at period end                                    | \$2,792,759        | \$2,460,150 | \$51,012                   | \$50,297 | \$572,111 | \$621,511 | \$3,415,882        | \$3,131,958 |
| Expenditures for long-lived assets                            | \$2,710            | \$1,014     | \$477                      | \$93     | \$128     | \$71      | \$3,315            | \$1,178     |

WASHINGTON TRUST BANCORP, INC. AND SUBSIDIARIES  
 CONDENSED NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

## (15) Other Comprehensive Income

The following tables present the activity in other comprehensive income for the periods indicated:

| Three months ended September 30,                                | 2014               |                 |               | 2013               |                 |               |
|---|--------------------|-----------------|---------------|--------------------|-----------------|---------------|
| (Dollars in thousands)  | Pre-tax<br>Amounts | Income<br>Taxes | Net of<br>Tax | Pre-tax<br>Amounts | Income<br>Taxes | Net of<br>Tax |
| Securities available for sale:                                  |                    |                 |               |                    |                 |               |
| Changes in fair value of securities available for sale          | (\$1,489)          | (\$536 )        | (\$953 )      | (\$202 )           | (\$73 )         | (\$129 )      |
| Net losses (gains) on securities reclassified into earnings (1) | —                  | —               | —             | —                  | —               | —             |
| Net change in fair value of securities available for sale       | (1,489 )           | (536 )          | (953 )        | (202 )             | (73 )           | (129 )        |
| Cash flow hedges:   |                    |                 |               |                    |                 |               |
| Change in fair value of cash flow hedges                        | (10 )              | (11 )           | 1             | (72 )              | (25 )           | (47 )         |
| Net cash flow hedge losses reclassified into earnings (3)       | 145                | 53              | 92            | 141                | 50              | 91            |
| Net change in fair value of cash flow hedges                    | 135                | 42              | 93            | 69                 | 25              | 44            |
| Defined benefit plan obligation adjustment (4)                  | 126                | 45              | 81            | 17,842             | 6,402           | 11,440        |
| Total other comprehensive (loss) income                         | (\$1,228)          | (\$449 )        | (\$779 )      | \$17,709           | \$6,354         | \$11,355      |

| Nine months ended September 30,  | 2014               |                 |               | 2013               |                 |               |
|--|--------------------|-----------------|---------------|--------------------|-----------------|---------------|
| (Dollars in thousands)   | Pre-tax<br>Amounts | Income<br>Taxes | Net of<br>Tax | Pre-tax<br>Amounts | Income<br>Taxes | Net of<br>Tax |
| Securities available for sale:   |                    |                 |               |                    |                 |               |
| Changes in fair value of securities available for sale   | \$2,312            | \$836           | \$1,476       | (\$7,771 )         | (\$2,768 )      | (\$5,003 )    |
| Net losses on securities reclassified into earnings (1)  | —                  | —               | —             | 613                | 220             | 393           |
| Net change in fair value of securities available for sale  | 2,312              | 836             | 1,476         | (7,158 )           | (2,548 )        | (4,610 )      |
| Reclassification adjustment for other-than-temporary impairment losses transferred into earnings (2) | —                  | —               | —             | 2,159              | 775             | 1,384         |
| Cash flow hedges:  |                    |                 |               |                    |                 |               |
| Change in fair value of cash flow hedges   | (34 )              | (5 )            | (29 )         | (27 )              | (12 )           | (15 )         |
| Net cash flow hedge losses reclassified into earnings (3)  | 434                | 157             | 277           | 515                | 184             | 331           |
| Net change in fair value of cash flow hedges   | 400                | 152             | 248           | 488                | 172             | 316           |
| Defined benefit plan obligation adjustment (4)   | 380                | 130             | 250           | 18,751             | 6,682           | 12,069        |
| Total other comprehensive income   | \$3,092            | \$1,118         | \$1,974       | \$14,240           | \$5,081         | \$9,159       |

(1) Reported as total other-than-temporary impairment losses on securities in the Consolidated Statements of Income.

(2) Reported as the portion of loss recognized in other comprehensive income in the Consolidated Statements of Income.

(3) Included in interest expense on junior subordinated debentures in the Consolidated Statements of Income.

(4) Included in salaries and employee benefits expense in the Consolidated Statements of Income.



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 CONDENSED NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

The following table presents the changes in accumulated other comprehensive income (loss) by component, net of tax, for the nine months ended September 30, 2014:

| (Dollars in thousands)   | Net<br>Unrealized<br>Gains on<br>Available<br>For Sale<br>Securities | Noncredit<br>-related<br>Impairment | Net<br>Unrealized<br>Losses on<br>Cash Flow<br>Hedges | Pension<br>Benefit<br>Adjustment | Total      |
|--|--|-------------------------------------|---|----------------------------------|------------|
| Balance at December 31, 2013                                     | \$3,089  | \$112                               | (\$618 )  | (\$4,136 )                       | (\$1,553 ) |
| Other comprehensive income (loss) before reclassifications       | 1,476  | —                                   | (29 )   | —                                | 1,447      |
| Amounts reclassified from accumulated other comprehensive income | —  | —                                   | 277   | 250                              | 527        |
| Net other comprehensive income                                   | 1,476  | —                                   | 248   | 250                              | 1,974      |
| Balance at September 30, 2014                                    | \$4,565  | \$112                               | (\$370 )  | (\$3,886 )                       | \$421      |

The following table presents the changes in accumulated other comprehensive income (loss) by component, net of tax, for the nine months ended September 30, 2013:

| (Dollars in thousands)   | Net<br>Unrealized<br>Gains on<br>Available<br>For Sale<br>Securities | Noncredit<br>-related<br>Impairment | Net<br>Unrealized<br>Losses on<br>Cash Flow<br>Hedges | Pension<br>Benefit<br>Adjustment | Total       |
|--|--|-------------------------------------|---|----------------------------------|-------------|
| Balance at December 31, 2012                                     | \$9,709  | (\$1,937 )                          | (\$1,006 )  | (\$17,265 )                      | (\$10,499 ) |
| Other comprehensive loss before reclassifications                | (5,003 )   | —                                   | (15 )   | —                                | (5,018 )    |
| Amounts reclassified from accumulated other comprehensive income | 393  | 1,384                               | 331   | 12,069                           | 14,177      |
| Net other comprehensive (loss) income                            | (4,610 )   | 1,384                               | 316   | 12,069                           | 9,159       |
| Balance at September 30, 2013                                    | \$5,099  | (\$553 )                            | (\$690 )  | (\$5,196 )                       | (\$1,340 )  |

WASHINGTON TRUST BANCORP, INC. AND SUBSIDIARIES  
 CONDENSED NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

## (16) Earnings Per Common Share

Washington Trust utilizes the two-class method earnings allocation formula to determine earnings per share of each class of stock according to dividends and participation rights in undistributed earnings. Share-based payments that entitle holders to receive non-forfeitable dividends before vesting are considered participating securities and are included in earnings allocation for computing basic earnings per share under this method. Undistributed income is allocated to common shareholders and participating securities under the two-class method based upon the proportion of each to the total weighted average shares available.

The calculations of earnings per common share are presented below.

(Dollars and shares in thousands, except per share amounts)

| Periods ended September 30,   | Three Months |         | Nine months |          |
|---|--------------|---------|-------------|----------|
|   | 2014         | 2013    | 2014        | 2013     |
| Earnings per common share - basic:  |              |         |             |          |
| Net income  | \$10,538     | \$9,960 | \$29,633    | \$26,364 |
| Less dividends and undistributed earnings allocated to participating securities | (32 )        | (37 )   | (106 )      | (115 )   |
| Net income applicable to common shareholders                                    | \$10,506     | \$9,923 | \$29,527    | \$26,249 |
| Weighted average common shares  | 16,714       | 16,563  | 16,673      | 16,473   |
| Earnings per common share - basic   | \$0.63       | \$0.60  | \$1.77      | \$1.59   |
| Earnings per common share - diluted:  |              |         |             |          |
| Net income  | \$10,538     | \$9,960 | \$29,633    | \$26,364 |
| Less dividends and undistributed earnings allocated to participating securities | (32 )        | (37 )   | (106 )      | (115 )   |
| Net income applicable to common shareholders                                    | \$10,506     | \$9,923 | \$29,527    | \$26,249 |
| Weighted average common shares  | 16,714       | 16,563  | 16,673      | 16,473   |
| Dilutive effect of common stock equivalents                                     | 141          | 133     | 159         | 127      |
| Weighted average common shares  | 16,855       | 16,696  | 16,832      | 16,600   |
| Earnings per common share - diluted   | \$0.62       | \$0.59  | \$1.75      | \$1.58   |

Weighted average common stock equivalents, not included in common stock equivalents above because they were anti-dilutive, were 52,426 and zero, respectively, for the three months ended September 30, 2014 and 2013. These amounts were 53,853 and 7,165, respectively, for the nine months ended September 30, 2014 and 2013.

## (17) Commitments and Contingencies

## Financial Instruments with Off-Balance Sheet Risk

The Corporation is a party to financial instruments with off-balance sheet risk in the normal course of business to meet the financing needs of its customers and to manage the Corporation's exposure to fluctuations in interest rates. These financial instruments include commitments to extend credit, standby letters of credit, interest rate swap agreements and interest rate lock commitments and commitments to sell residential real estate mortgage loans. These instruments involve, to varying degrees, elements of credit risk in excess of the amount recognized in the Corporation's Consolidated Balance Sheets. The contract or notional amounts of these instruments reflect the extent of involvement the Corporation has in particular classes of financial instruments. The Corporation's credit policies with respect to interest rate swap agreements with commercial borrowers, commitments to extend credit, and financial guarantees are similar to those used for loans. The interest rate swaps with other counterparties are generally subject to bilateral collateralization terms.



WASHINGTON TRUST BANCORP, INC. AND SUBSIDIARIES  
 CONDENSED NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

The contractual and notional amounts of financial instruments with off-balance sheet risk are as follows:

| (Dollars in thousands)   | Sep 30,<br>2014 | Dec 31,<br>2013 |
|--|-----------------|-----------------|
| Financial instruments whose contract amounts represent credit risk:            |                 |                 |
| Commitments to extend credit:  |                 |                 |
| Commercial loans   | \$344,316       | \$259,061       |
| Home equity lines  | 199,336         | 198,432         |
| Other loans  | 49,324          | 35,175          |
| Standby letters of credit  | 5,351           | 1,363           |
| Financial instruments whose notional amounts exceed the amount of credit risk: |                 |                 |
| Forward loan commitments:  |                 |                 |
| Interest rate lock commitments   | 49,545          | 17,910          |
| Commitments to sell residential real estate mortgage loans                     | 84,203          | 29,364          |
| Customer related derivative contracts:   |                 |                 |
| Interest rate swaps with customers   | 125,645         | 105,582         |
| Mirror swaps with counterparties   | 125,645         | 105,582         |
| Interest rate risk management contracts:                                       |                 |                 |
| Interest rate swaps  | 22,681          | 22,681          |

#### Commitments to Extend Credit

Commitments to extend credit are agreements to lend to a customer as long as there are no violations of any condition established in the contract. Commitments generally have fixed expiration dates or other termination clauses and may require payment of a fee. Since some of the commitments are expected to expire without being drawn upon, total commitment amounts do not necessarily represent future cash requirements. Each borrower's creditworthiness is evaluated on a case-by-case basis. The amount of collateral obtained is based on management's credit evaluation of the borrower.

#### Standby Letters of Credit

Standby letters of credit are conditional commitments issued to guarantee the performance of a customer to a third party. These standby letters of credit are primarily issued to support the financing needs of the Bank's commercial customers. The credit risk involved in issuing standby letters of credit is essentially the same as that involved in extending loan facilities to customers. The collateral supporting those commitments is essentially the same as for other commitments. Most standby letters of credit extend for one year. As of September 30, 2014 and December 31, 2013, the maximum potential amount of undiscounted future payments, not reduced by amounts that may be recovered, totaled \$5.4 million and \$1.4 million, respectively. At September 30, 2014 and December 31, 2013, there were no liabilities to beneficiaries resulting from standby letters of credit. Fee income on standby letters of credit for the three and nine months ended September 30, 2014 and 2013 was immaterial.

#### Forward Loan Commitments

Interest rate lock commitments are extended to borrowers and relate to the origination of residential real estate mortgage loans held for sale. To mitigate the interest rate risk inherent in these rate locks, as well as closed residential real estate mortgage loans held for sale, best efforts forward commitments are established to sell individual residential real estate mortgage loans. Both interest rate lock commitments and commitments to sell residential real estate mortgage loans are derivative financial instruments.

#### Leases

As of September 30, 2014 and December 31, 2013, the Corporation was obligated under various non-cancellable operating leases for properties used as banking offices and other office facilities. Rental expense under the operating leases amounted to \$799 thousand and \$2.3 million, respectively, for the three and nine months ended September 30, 2014, compared to \$699 thousand and \$2.0 million, respectively, for the same periods in 2013. Rental expense is recorded as a component of net occupancy expense in the accompanying Consolidated Statements of Income.

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 CONDENSED NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

As of September 30, 2014, the minimum annual lease payments under the terms of these leases, exclusive of renewal provisions, are as follows:

(Dollars in thousands)

|                                      |          |
|--------------------------------------|----------|
| October 1, 2014 to December 31, 2014 | \$629    |
| 2015                                 | 2,622    |
| 2016                                 | 2,483    |
| 2017                                 | 2,347    |
| 2018                                 | 2,081    |
| Thereafter                           | 25,967   |
| Total minimum lease payments         | \$36,129 |

Lease expiration dates range from one month to 26 years, with renewal options on certain leases of six months to 25 years.

#### Other Contingencies

##### Litigation

The Corporation is involved in various claims and legal proceedings arising out of the ordinary course of business. Management is of the opinion, based on its review with counsel of the development of such matters to date, that the ultimate disposition of such matters will not materially affect the consolidated financial position or results of operations of the Corporation.

##### Other

When selling a residential real estate mortgage loan or acting as originating agent on behalf of a third party, Washington Trust generally makes various representations and warranties. The specific representations and warranties depend on the nature of the transaction and the requirements of the buyer. Contractual liability may arise when the representations and warranties are breached. In the event of a breach of these representations and warranties, Washington Trust may be required to either repurchase the residential real estate mortgage loan (generally at unpaid principal balance plus accrued interest) with the identified defects or indemnify (“make-whole”) the investor for its losses.

In the case of a repurchase, Washington Trust will bear any subsequent credit loss on the residential real estate mortgage loan. Washington Trust has experienced an insignificant number of repurchase demands over a period of many years. As of September 30, 2014 and December 31, 2013, the carrying value of loans repurchased due to representation and warranty claims was \$302 thousand and \$682 thousand, respectively. In the nine months ended September 30, 2014 and 2013, rebates for loans sold that were paid off within contractually agreed upon periods of time were insignificant. Washington Trust has recorded a reserve for its exposure to losses for premium recapture and the obligation to repurchase previously sold residential real estate mortgage loans. The reserve balance amounted to \$275 thousand at both September 30, 2014 and December 31, 2013 and is included in other liabilities in the Consolidated Balance Sheets. Any change in the estimate is recorded in net gains on loan sales and commissions on loans originated for others in the Consolidated Statements of Income.

#### (18) Sale of Business Line

On March 1, 2014, the Corporation sold its merchant processing service business line to a third party. The sale resulted in a net gain of \$6.3 million, after-tax \$4.0 million, or 24 cents per diluted share. In connection with the sale, Washington Trust incurred divestiture related costs of \$355 thousand, after-tax \$227 thousand, or 1 cent per diluted share, in the first quarter of 2014. The Corporation also has the opportunity to earn additional referral revenues during the ten-year period following the transaction.



## ITEM 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

The following discussion should be read in conjunction with the Corporation's consolidated financial statements and notes thereto included in the Annual Report on Form 10-K for the year ended December 31, 2013, and in conjunction with the condensed unaudited consolidated financial statements and notes thereto included in Item 1 of this report. Operating results for the three and nine months ended September 30, 2014 are not necessarily indicative of the results for the full-year ended December 31, 2014 or any future period.

### Forward-Looking Statements

This report contains statements that are "forward-looking statements." We may also make written or oral forward-looking statements in other documents we file with the Securities and Exchange Commission ("SEC"), in our annual reports to shareholders, in press releases and other written materials, and in oral statements made by our officers, directors or employees. You can identify forward-looking statements by the use of the words "believe," "expect," "anticipate," "intend," "estimate," "assume," "outlook," "will," "should," and other expressions that predict or indicate future events and trends and which do not relate to historical matters. You should not rely on forward-looking statements, because they involve known and unknown risks, uncertainties and other factors, some of which are beyond the control of the Corporation. These risks, uncertainties and other factors may cause the actual results, performance or achievements of the Corporation to be materially different from the anticipated future results, performance or achievements expressed or implied by the forward-looking statements.

Some of the factors that might cause these differences include the following: continued weakness in national, regional or international economies; reductions in net interest income resulting from a sustained low interest rate environment as well as changes in the balance and mix of loans and deposits; reductions in the market value of wealth management assets under administration; changes in the value of securities and other assets; reductions in loan demand; changes in loan collectibility, default and charge-off rates; changes in the size and nature of the Corporation's competition; changes in legislation or regulation and accounting principles, policies and guidelines and changes in the assumptions used in making such forward-looking statements. In addition, the factors described under "Risk Factors" in Item 1A of our Annual Report on Form 10-K for the fiscal year ended December 31, 2013, as updated by our Quarterly Reports on Form 10-Q and other filings submitted to the SEC, may result in these differences. You should carefully review all of these factors and you should be aware that there may be other factors that could cause these differences. These forward-looking statements were based on information, plans and estimates at the date of this report, and we assume no obligation to update any forward-looking statements to reflect changes in underlying assumptions or factors, new information, future events or other changes.

### Critical Accounting Policies and Estimates

Accounting policies involving significant judgments, estimates and assumptions by management, which have, or could have, a material impact on the carrying value of certain assets and impact income are considered critical accounting policies. The Corporation considers the following to be its critical accounting policies: the determination of the allowance for loan losses, the review of goodwill and intangible assets for impairment and the assessment of investment securities for impairment. There have been no significant changes in the Corporation's critical accounting policies and estimates from those disclosed in our Annual Report on Form 10-K for the fiscal year ended December 31, 2013.

### Recently Issued Accounting Pronouncements

See Note 2 to the Unaudited Consolidated Financial Statements for details of recently issued accounting pronouncements and their expected impact on the Corporation's consolidated financial position, results of operations or cash flows.

### Overview

Washington Trust offers a comprehensive product line of financial services to individuals and businesses, including commercial, residential and consumer lending, retail and commercial deposit products, and wealth management



services through its offices in Rhode Island, eastern Massachusetts and Connecticut, its ATM networks, and its Internet website at [www.washtrust.com](http://www.washtrust.com).

Our largest source of operating income is net interest income, the difference between interest earned on loans and securities and interest paid on deposits and borrowings. In addition, we generate noninterest income from a number of sources, including wealth management services, loan sales and commissions on loans originated for others, deposit services, card interchange fees and bank-owned life insurance. Our principal noninterest expenses include salaries and employee benefits, occupancy and facility-related costs, technology and other administrative expenses.

Our financial results are affected by interest rate fluctuations, changes in economic and market conditions, competitive conditions within our market area and changes in legislation, regulation and/or accounting principles. While the regional economic climate has been improving in recent quarters, adverse changes in future economic growth, consumer confidence, credit availability and corporate earnings could impact our financial results. Management believes that overall credit quality continues to be affected by the slow pace of recovery in national and regional economic conditions, including comparatively high unemployment levels in Rhode Island.

We continue to leverage our strong, statewide brand to build market share in Rhode Island whenever possible and bring select business lines to new markets with high-growth potential while remaining steadfast in our commitment to provide superior service. In the first quarter of 2015, Washington Trust expects to open a new full-service branch in Rumford, Rhode Island, in Providence County. This will be Washington Trust's twentieth branch office.

#### Composition of Earnings

Net income for the third quarter of 2014 amounted to \$10.5 million, or \$0.62 per diluted share, up from \$10.0 million, or \$0.59 per diluted share, reported for the third quarter of 2013. The returns on average equity and average assets for the third quarter of 2014 were 12.15% and 1.25%, respectively, compared to 12.82% and 1.29%, respectively, for the same quarter in 2013.

For the nine months ended September 30, 2014, net income totaled \$29.6 million, or \$1.75 per diluted share, up from \$26.4 million, or \$1.58 per diluted share, reported for the same period in 2013. The returns on average equity and average assets for the nine months ended September 30, 2014 were 11.60% and 1.21%, respectively, compared to 11.54% and 1.15%, respectively, for the same period in 2013.

2014 results included the following transactions:

On March 1, 2014, the Corporation sold its merchant processing service business line to a third party. The sale resulted in a gain of \$6.3 million, after-tax \$4.0 million, or 24 cents per diluted share.

In connection with this sale, the Corporation incurred divestiture related costs of \$355 thousand, after-tax \$227 thousand, or 1 cent per diluted share.

Washington Trust also prepaid FHLBB advances totaling \$99.3 million, resulting in debt prepayment penalty expense of \$6.3 million, after-tax \$4.0 million, or 24 cents per diluted share.

2013 results included the following transactions:

In the first quarter of 2013, other-than-temporary impairment charges of \$2.8 million were recognized on a pooled trust preferred debt security due to an announcement of liquidation by the trustee. The net after-tax impact of this impairment loss was \$1.9 million, or 11 cents per diluted share.

During the second quarter of 2013, certain junior subordinated debentures were redeemed and as a result, unamortized debt issuance costs of \$244 thousand, after-tax \$156 thousand, or 1 cent per diluted share, were expensed.

Executive severance related expenses of \$270 thousand, after-tax \$173 thousand, or 1 cent per diluted share, were recognized in the second quarter of 2013.

Residential mortgage portfolio loans totaling \$48.7 million were sold in the third quarter of 2013 at a gain of \$977 thousand, after-tax \$626 thousand, or 4 cents per diluted share. This included a pre-tax gain of \$456 thousand attributable to mortgage servicing rights retained.

Debt prepayment penalty expense of \$1.1 million, after-tax \$721 thousand, or 4 cents per diluted share, was recognized in the third quarter of 2013.

Excluding the above mentioned transactions, as well as the merchant processing fee revenue and expenses recognized prior to the consummation of the business line sale, results for the first nine months of 2014 reflected growth in net interest income, higher wealth management revenues, lower salaries and employee benefit costs and a decrease in the provision for loan losses, which were partially offset by declines in mortgage banking revenues (net gains on loan sales and commissions on loans originated for others.)

Net interest income for the three and nine months ended September 30, 2014 amounted to \$24.9 million and \$73.2 million, respectively, up by 7% from each of the comparable periods in 2013, reflecting growth in average loan balances and reduction in funding costs. The net interest margin (fully taxable equivalent net interest income as a percentage of average interest-earnings

assets) was 3.21% and 3.30%, respectively, for the three and nine months ended September 30, 2014, compared to 3.29% for each of the comparable periods in 2013.

The provision for loan losses for the three and nine months ended September 30, 2014 amounted to \$600 thousand and \$1.4 million, respectively, down by \$100 thousand and \$650 thousand, respectively, from the same periods in 2013. Management believes that the level of provision for loan losses has been consistent with the trends in asset quality and credit quality indicators.

Wealth management revenues for the three and nine months ended September 30, 2014 totaled \$8.4 million and \$25.0 million, respectively, up by 10% and 8%, respectively, from the same periods in 2013, due to an increase in asset-based wealth management revenues.

Mortgage banking revenues for the three and nine months ended September 30, 2014 amounted to \$1.7 million and \$4.7 million, respectively, down by \$2.1 million and \$6.8 million, respectively, from the same periods in 2013, largely due to declines in mortgage loan sales activity.

Salaries and employee benefit costs, the largest component of noninterest expenses, totaled \$14.5 million and \$43.8 million, respectively, down by 1% and 4%, respectively, from the same periods in 2013, primarily due to a reduction in defined benefit pension costs.

## Results of Operations

### Segment Reporting

Washington Trust manages its operations through two business segments, Commercial Banking and Wealth Management Services. Activity not related to the segments, such as the investment securities portfolio, wholesale funding activities, net gain on sale of business line, income from BOLI and administrative expenses not allocated to the operating segments are considered Corporate. The Corporate unit also includes the residual impact of methodology allocations such as funds transfer pricing offsets. Methodologies used to allocate income and expenses to business lines are periodically reviewed and revised. See Note 14 to the Unaudited Consolidated Financial Statements for additional disclosure related to business segments.

The Commercial Banking segment reported net income of \$6.9 million and \$19.8 million, respectively, for the three and nine months ended September 30, 2014, compared to \$7.6 million and \$21.3 million, respectively, for the same periods in 2013.

Net interest income for this operating segment for the three and nine months ended September 30, 2014 decreased modestly compared to the same periods in 2013, reflecting a lower level of prepayment penalty fee income in 2014, lower yields on loans, as well as narrower spreads in the funds transfer pricing allocation with the Corporate unit. The provision for loan losses for the three and nine months ended September 30, 2014 decreased by \$100 thousand and \$650 thousand, respectively, from the comparable 2013 periods, reflecting stable and favorable trends in asset quality and credit quality indicators.

Noninterest income derived from the Commercial Banking segment totaled \$4.4 million and \$12.8 million, respectively, for the three and nine months ended September 30, 2014, down by \$3.9 million and \$11.5 million, respectively, from the comparable 2013 periods. The decline in noninterest income was due to lower mortgage banking revenues and a decrease in merchant processing fee revenue, due to the sale of this business line on March 1, 2014. The decrease in merchant processing fee revenue corresponded to a decline in merchant processing costs included in this operating segment's noninterest expenses.

Commercial Banking noninterest expenses for the three and nine months ended September 30, 2014 were down by \$3.0 million and \$7.7 million, respectively, from the same periods in 2013. The decline in noninterest expenses reflected decreases in salaries and employee benefit costs and a decline in merchant processing costs.

The Wealth Management Services segment reported net income of \$1.5 million and \$4.8 million, respectively, for the three and nine months ended September 30, 2014, compared to \$1.5 million and \$4.3 million, respectively, for the same periods in 2013.

Noninterest income derived from the Wealth Management Services segment was \$8.4 million and \$25.0 million, respectively, for the three and nine months ended September 30, 2014, up by 10% and 8%, respectively, compared to the same periods in 2013, due to an increase in asset-based wealth management revenues. Wealth Management assets under administration totaled \$4.98 billion at September 30, 2014, up by 4% from December 31, 2013 and by 8% from September 30, 2013.

Noninterest expenses for this operating segment totaled \$5.9 million and \$17.3 million, respectively, for the three and nine months ended September 30, 2014, up by 12.0% and 8.1%, respectively, from the same periods a year ago, reflecting an increase in salaries and benefit costs and outsourced services.

Net income attributed to the Corporate unit amounted to \$2.1 million and \$5.1 million, respectively, for the three and nine months ended September 30, 2014, compared to \$834 thousand and \$721 thousand, respectively, for the same periods in 2013.

The Corporate unit's net interest income for the three and nine months ended September 30, 2014 increased by \$2.0 million and \$5.1 million, respectively, from the comparable 2013 periods, largely due to a favorable change in net funds transfer pricing offsets with the Commercial Banking segment, as well as declining wholesale funding costs in 2014 compared to 2013.

Noninterest income for the Corporate unit for the three months ended September 30, 2014 decreased by \$1.1 million, compared to the same period a year ago, due to the recognition of a \$977 thousand gain on sale of residential mortgage portfolio loans in September 2013. For the nine months ended September 30, 2014 noninterest income increased by \$7.9 million, compared to the same period a year ago. This increase reflected the \$6.3 million gain recognized on the first quarter 2014 sale of the merchant processing services business line and the \$2.8 million other-than-temporary impairment loss recognized on a pooled trust preferred in the first quarter of 2013, offset, in part, by the September 2013 residential mortgage portfolio loan sale gain.

The Corporate unit's noninterest expenses for the three and nine months ended September 30, 2014 decreased by \$1.1 million and increased by \$5.5 million, respectively, from the same periods in 2013, due to the debt prepayment penalty expense recognized in the third quarter of 2013 and the first quarter of 2014. See additional discussion regarding these noninterest income and expense items in the "Overview" section under the caption "Composition of Earnings."

#### Net Interest Income

Net interest income continues to be the primary source of Washington Trust's operating income. Net interest income is affected by the level of interest rates, changes in interest rates and changes in the amount and composition of interest-earning assets and interest-bearing liabilities. Included in interest income are loan prepayment fees and certain other fees, such as late charges. The following discussion presents net interest income on a fully taxable equivalent ("FTE") basis by adjusting income and yields on tax-exempt loans and securities to be comparable to taxable loans and securities. For more information, see the section entitled "Average Balances / Net Interest Margin - Fully Taxable Equivalent (FTE) Basis" below.

FTE net interest income for the three and nine months ended September 30, 2014 amounted to \$25.5 million and \$75.1 million, respectively, up from \$24.0 million and \$69.9 million, respectively, for the same periods in 2013. The net interest margin was 3.21% and 3.30%, respectively, for the three and nine months ended September 30, 2014, compared to 3.29% for each of the comparable periods in 2013.

Included in these results were the following transactions:

In early March 2014, FHLBB advances totaling \$99.3 million that had a weighted average rate of 3.01% and a weighted average remaining term of thirty-six months were prepaid. Brokered time deposits of \$80.0 million and existing on-balance sheet liquidity were utilized for the prepayment of these advances. The brokered time deposits had an initial weighted average cost of 0.93% and weighted average maturity of thirty-five months.

During the second quarter of 2013, \$10.3 million of junior subordinated debentures were redeemed and as a result, unamortized debt issuance costs of \$244 thousand were expensed and classified as interest expense in that quarter. The rate on this debt was approximately 5.69% at the time of redemption, which included the cost of a related interest rate swap that matured upon the redemption event.

Average interest-earning assets for the three and nine months ended September 30, 2014 were up by 9% and 7%, respectively, from the average balances for the same periods in 2013, primarily due to loan growth. The yield on

average interest-earning assets for the three and nine months ended September 30, 2014 declined by 23 basis points and 17 basis points, respectively, from the comparable periods in 2013, reflecting the impact of a sustained low interest rate environment.

Total average loans for the three and nine months ended September 30, 2014 increased by \$263.1 million and \$186.8 million, respectively, from the average balances for the comparable 2013 periods, led by growth in average residential real estate mortgage balances. The yield on total loans for the three and nine months ended September 30, 2014 was 4.10% and 4.19%, respectively, down by 25 basis points and 18 basis points, respectively, from the same periods in 2013. The contribution of loan prepayment

fees and other fees to the yield on total loans was 1 basis point and 3 basis points, respectively, for the three and nine months ended September 30, 2014. Comparable amounts for the same periods in 2013 were 3 basis points and 4 basis points, respectively. During 2014, yields on new loan originations have been below the average yield of the existing loan portfolio. Due to the combined effect of new loan growth and the runoff of higher yielding loan balances, interest rates on total interest-earning assets may continue to decline.

Total average securities for the three and nine months ended September 30, 2014 increased by \$14.1 million and \$15.4 million, respectively, from the average balances for the same periods a year earlier, reflecting purchases of debt securities offset, in part, by maturities, calls and pay-downs. The FTE rate of return on securities for the three and nine months ended September 30, 2014 decreased by 52 basis points and 29 basis points, respectively, from the comparable periods in 2013, due to maturities, calls and pay-downs of higher yielding securities combined with purchases of lower yielding securities.

Average interest-bearing liabilities for the three and nine months ended September 30, 2014 increased by 8% and 6%, respectively, from the average balances for the same periods in 2013, due to deposit growth offset, in part, by decreases in FHLBB advances. The cost of funds for the three and nine months ended September 30, 2014 declined by 17 basis points and 21 basis points, respectively, from the comparable 2013 periods, largely due to declines in the rate paid on FHLBB advances and time deposits. See additional discussion above regarding the March 2014 funding transactions and the second quarter of 2013 redemption of junior subordinated debentures.

The average balances of FHLBB advances for the three and nine months ended September 30, 2014 were down by \$45.5 million and \$75.7 million, respectively, compared to the average balances for the same periods in 2013. The average rate paid on such advances for the three and nine months ended September 30, 2014 was 2.57% and 3.02%, respectively, compared to 3.25%, respectively, for the comparable periods in 2013.

Total average interest-bearing deposits for the three and nine months ended September 30, 2014 increased by \$241.0 million and \$211.8 million, respectively, from the average balances for the same periods in 2013. This included increases of \$101.0 million and \$60.6 million, respectively, in average out-of-market wholesale brokered time certificates of deposit. Excluding the increases in wholesale brokered time deposits, growth in average interest-bearing deposits was primarily due to increases in average money market account balances, partially offset by a decrease in average in-market time deposit balances. The average rate paid on interest-bearing deposits for the three and nine months ended September 30, 2014 decreased by 2 basis points and 6 basis points, respectively, compared to the same periods in 2013, due to lower rates on time deposits, offset, in part by higher rates on money market deposits.

The average balance of noninterest-bearing demand deposits for the three and nine months ended September 30, 2014 increased by \$54.7 million and \$53.6 million, respectively, compared to the average balances for the same periods in 2013.

#### Average Balances / Net Interest Margin - Fully Taxable Equivalent (FTE) Basis

The following tables present average balance and interest rate information. Tax-exempt income is converted to a FTE basis using the statutory federal income tax rate adjusted for applicable state income taxes net of the related federal tax benefit. For dividends on corporate stocks, the 70% federal dividends received deduction is also used in the calculation of tax equivalency. Average balances and yields for securities available for sale are based on amortized cost. Nonaccrual and renegotiated loans, as well as interest earned on these loans (to the extent recognized in the Consolidated Statements of Income) are included in amounts presented for loans.



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| (Dollars in thousands)   | Average<br>Balance<br>2014 | Interest | Yield/<br>Rate | Average<br>Balance<br>2013 | Interest | Yield/<br>Rate |
|--|----------------------------|----------|----------------|----------------------------|----------|----------------|
| Three months ended September 30,<br>Assets:                              |                            |          |                |                            |          |                |
| Commercial loans   | \$1,380,229                | \$14,624 | 4.20 %         | \$1,297,705                | \$15,274 | 4.67 %         |
| Residential real estate loans, including<br>mortgage loans held for sale | 946,738                    | 9,685    | 4.06 %         | 780,323                    | 7,991    | 4.06 %         |
| Consumer loans   | 337,598                    | 3,259    | 3.83 %         | 323,398                    | 3,083    | 3.78 %         |
| Total loans  | 2,664,565                  | 27,568   | 4.10 %         | 2,401,426                  | 26,348   | 4.35 %         |
| Cash, federal funds sold and short-term<br>investments                   | 74,569                     | 36       | 0.19 %         | 87,048                     | 47       | 0.21 %         |
| FHLBB stock  | 37,730                     | 140      | 1.47 %         | 37,730                     | 36       | 0.38 %         |
| Taxable debt securities  | 323,140                    | 2,397    | 2.94 %         | 297,532                    | 2,582    | 3.44 %         |
| Nontaxable debt securities   | 53,374                     | 789      | 5.86 %         | 64,836                     | 960      | 5.87 %         |
| Total securities   | 376,514                    | 3,186    | 3.36 %         | 362,368                    | 3,542    | 3.88 %         |
| Total interest-earning assets  | 3,153,378                  | 30,930   | 3.89 %         | 2,888,572                  | 29,973   | 4.12 %         |
| Noninterest-earning assets   | 216,945                    |          |                | 209,656                    |          |                |
| Total assets   | \$3,370,323                |          |                | \$3,098,228                |          |                |
| Liabilities and Shareholders' Equity:                                    |                            |          |                |                            |          |                |
| Interest-bearing demand deposits   | \$12,862                   | \$—      | — %            | \$6,688                    | \$—      | — %            |
| NOW accounts   | 311,077                    | 47       | 0.06 %         | 293,634                    | 45       | 0.06 %         |
| Money market accounts  | 798,273                    | 830      | 0.41 %         | 591,860                    | 456      | 0.31 %         |
| Savings accounts   | 291,386                    | 46       | 0.06 %         | 295,821                    | 47       | 0.06 %         |
| Time deposits  | 827,267                    | 2,394    | 1.15 %         | 811,850                    | 2,516    | 1.23 %         |
| FHLBB advances   | 283,219                    | 1,832    | 2.57 %         | 328,705                    | 2,693    | 3.25 %         |
| Junior subordinated debentures   | 22,681                     | 241      | 4.22 %         | 22,681                     | 241      | 4.22 %         |
| Other  | 151                        | 3        | 7.88 %         | 353                        | 4        | 4.50 %         |
| Total interest-bearing liabilities                                       | 2,546,916                  | 5,393    | 0.84 %         | 2,351,592                  | 6,002    | 1.01 %         |
| Demand deposits  | 439,353                    |          |                | 384,665                    |          |                |
| Other liabilities  | 37,217                     |          |                | 51,186                     |          |                |
| Shareholders' equity   | 346,837                    |          |                | 310,785                    |          |                |
| Total liabilities and shareholders' equity                               | \$3,370,323                |          |                | \$3,098,228                |          |                |
| Net interest income  |                            | \$25,537 |                |                            | \$23,971 |                |
| Interest rate spread   |                            |          | 3.05 %         |                            |          | 3.11 %         |
| Net interest margin  |                            |          | 3.21 %         |                            |          | 3.29 %         |

Interest income amounts presented in the preceding table include the following adjustments for taxable equivalency:

| (Dollars in thousands)           | 2014  | 2013  |
|----------------------------------|-------|-------|
| Three months ended September 30, |       |       |
| Commercial loans                 | \$329 | \$252 |
| Nontaxable debt securities       | 270   | 331   |
| Total                            | \$599 | \$583 |

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| (Dollars in thousands)  | Average<br>Balance<br>2014 | Interest | Yield/<br>Rate | Average<br>Balance<br>2013 | Interest | Yield/<br>Rate |
|---|----------------------------|----------|----------------|----------------------------|----------|----------------|
| Nine months ended September 30,                                       |                            |          |                |                            |          |                |
| Assets:   |                            |          |                |                            |          |                |
| Commercial loans  | \$1,352,271                | \$43,733 | 4.32 %         | \$1,277,753                | \$44,443 | 4.65 %         |
| Residential real estate loans, including mortgage loans held for sale | 869,230                    | 26,704   | 4.11 %         | 766,162                    | 23,805   | 4.15 %         |
| Consumer loans  | 333,127                    | 9,527    | 3.82 %         | 323,871                    | 9,226    | 3.81 %         |
| Total loans   | 2,554,628                  | 79,964   | 4.19 %         | 2,367,786                  | 77,474   | 4.37 %         |
| Cash, federal funds sold and short-term investments                   | 65,486                     | 99       | 0.20 %         | 61,945                     | 99       | 0.21 %         |
| FHLBB stock   | 37,730                     | 420      | 1.49 %         | 38,409                     | 113      | 0.39 %         |
| Taxable debt securities   | 329,779                    | 8,038    | 3.26 %         | 304,854                    | 8,003    | 3.51 %         |
| Nontaxable debt securities  | 56,894                     | 2,520    | 5.92 %         | 66,444                     | 2,949    | 5.93 %         |
| Total securities  | 386,673                    | 10,558   | 3.65 %         | 371,298                    | 10,952   | 3.94 %         |
| Total interest-earning assets   | 3,044,517                  | 91,041   | 4.00 %         | 2,839,438                  | 88,638   | 4.17 %         |
| Noninterest-earning assets  | 209,286                    |          |                | 211,108                    |          |                |
| Total assets  | \$3,253,803                |          |                | \$3,050,546                |          |                |
| Liabilities and Shareholders' Equity:                                 |                            |          |                |                            |          |                |
| Interest-bearing demand deposits                                      | \$10,906                   | \$—      | — %            | \$2,299                    | \$—      | — %            |
| NOW accounts  | 309,101                    | 141      | 0.06 %         | 288,871                    | 135      | 0.06 %         |
| Money market accounts   | 748,121                    | 2,152    | 0.38 %         | 541,160                    | 1,189    | 0.29 %         |
| Savings accounts  | 291,949                    | 136      | 0.06 %         | 287,360                    | 139      | 0.06 %         |
| Time deposits   | 812,871                    | 6,977    | 1.15 %         | 841,418                    | 7,891    | 1.25 %         |
| FHLBB advances  | 257,814                    | 5,831    | 3.02 %         | 333,544                    | 8,109    | 3.25 %         |
| Junior subordinated debentures  | 22,681                     | 723      | 4.26 %         | 28,988                     | 1,243    | 5.73 %         |
| Other   | 162                        | 10       | 8.25 %         | 565                        | 12       | 2.84 %         |
| Total interest-bearing liabilities                                    | 2,453,605                  | 15,970   | 0.87 %         | 2,324,205                  | 18,718   | 1.08 %         |
| Demand deposits   | 424,120                    |          |                | 370,508                    |          |                |
| Other liabilities   | 35,335                     |          |                | 51,250                     |          |                |
| Shareholders' equity  | 340,743                    |          |                | 304,583                    |          |                |
| Total liabilities and shareholders' equity                            | \$3,253,803                |          |                | \$3,050,546                |          |                |
| Net interest income   |                            | \$75,071 |                |                            | \$69,920 |                |
| Interest rate spread  |                            |          | 3.13 %         |                            |          | 3.09 %         |
| Net interest margin   |                            |          | 3.30 %         |                            |          | 3.29 %         |

Interest income amounts presented in the preceding table include the following adjustments for taxable equivalency:

| (Dollars in thousands)          | 2014    | 2013    |
|---------------------------------|---------|---------|
| Nine months ended September 30, |         |         |
| Commercial loans                | \$967   | \$642   |
| Nontaxable debt securities      | 862     | 1,014   |
| Total                           | \$1,829 | \$1,656 |

## Volume / Rate Analysis - Interest Income and Expense (Fully Taxable Equivalent Basis)

The following table presents certain information on a FTE basis regarding changes in our interest income and interest expense for the period indicated. The net change attributable to both volume and rate has been allocated proportionately.

| (Dollars in thousands)   | Three months<br>September 30, 2014 vs. 2013<br>Increase (Decrease) Due to |           |               | Nine months<br>September 30, 2014 vs. 2013<br>Increase (Decrease) Due to |           |               |
|--|---|-----------|---------------|--|-----------|---------------|
|  | Volume  | Rate      | Net<br>Change | Volume   | Rate      | Net<br>Change |
|  |   |           |               |  |           |               |
| <b>Interest on Interest-Earning Assets:</b>                              |   |           |               |  |           |               |
| Commercial loans   | \$939   | (\$1,589) | (\$650 )      | \$2,525  | (\$3,235) | (\$710 )      |
| Residential real estate loans, including mortgage<br>loans held for sale | 1,694   | —         | 1,694         | 3,132  | (233 )    | 2,899         |
| Consumer loans   | 135   | 41        | 176           | 276  | 25        | 301           |
| Cash, federal funds sold and other short-term<br>investments             | (7 )  | (4 )      | (11 )         | 5  | (5 )      | —             |
| FHLBB stock  | —   | 104       | 104           | (2 )   | 309       | 307           |
| Taxable debt securities  | 210   | (395 )    | (185 )        | 628  | (593 )    | 35            |
| Nontaxable debt securities   | (169 )  | (2 )      | (171 )        | (424 )   | (5 )      | (429 )        |
| Total interest income  | 2,802   | (1,845 )  | 957           | 6,140  | (3,737 )  | 2,403         |
| <b>Interest on Interest-Bearing Liabilities:</b>                         |   |           |               |  |           |               |
| Interest-bearing demand deposits   | —   | —         | —             | —  | —         | —             |
| NOW accounts   | 2   | —         | 2             | 6  | —         | 6             |
| Money market accounts  | 194   | 180       | 374           | 532  | 431       | 963           |
| Savings accounts   | (1 )  | —         | (1 )          | (3 )   | —         | (3 )          |
| Time deposits  | 46  | (168 )    | (122 )        | (272 )   | (642 )    | (914 )        |
| FHLBB advances   | (342 )  | (519 )    | (861 )        | (1,736 )   | (542 )    | (2,278 )      |
| Junior subordinated debentures   | —   | —         | —             | (239 )   | (281 )    | (520 )        |
| Other  | (3 )  | 2         | (1 )          | (13 )  | 11        | (2 )          |
| Total interest expense   | (104 )  | (505 )    | (609 )        | (1,725 )   | (1,023 )  | (2,748 )      |
| Net interest income  | \$2,906   | (\$1,340) | \$1,566       | \$7,865  | (\$2,714) | \$5,151       |

## Provision and Allowance for Loan Losses

The provision for loan losses is based on management's periodic assessment of the adequacy of the allowance for loan losses which, in turn, is based on such interrelated factors as the composition of the loan portfolio and its inherent risk characteristics; the level of nonperforming loans and net charge-offs, both current and historic; local economic and credit conditions; the direction of real estate values; and regulatory guidelines. The provision for loan losses is charged against earnings in order to maintain an allowance for loan losses that reflects management's best estimate of probable losses inherent in the loan portfolio at the balance sheet date.

The provision for loan losses for the three and nine months ended September 30, 2014 amounted to \$600 thousand and \$1.4 million, respectively, compared to \$700 thousand and \$2.0 million, respectively, for the same periods in 2013. Net charge-offs for the three and nine months ended September 30, 2014 totaled \$101 thousand and \$1.5 million, respectively. Year-to-date 2014 charge-offs included an \$853 charge-off recognized in the first quarter on one commercial mortgage relationship. Net charge-offs for the three and nine months ended September 30, 2013 totaled \$576 thousand and \$4.9 million, respectively, and the latter included a \$4.0 million charge-off recognized in the second quarter on one commercial mortgage loan.

The allowance for loan losses was \$27.8 million, or 1.04% of total loans, at September 30, 2014, compared to \$27.9 million, or 1.13% of total loans, at December 31, 2013. The decline in the ratio of the allowance for loan losses to

total loans reflects stable and favorable trends in asset quality and credit quality metrics. See additional discussion under the caption “Asset Quality” below for further information on the Allowance for Loan Losses.

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Noninterest Income

Noninterest income is an important source of revenue for Washington Trust. The principal categories of noninterest income are shown in the following table:

| (Dollars in thousands)   | Three months |          |              |         | Nine months |          |              |         |
|--|--------------|----------|--------------|---------|-------------|----------|--------------|---------|
|  | 2014         | 2013     | Change<br>\$ | %       | 2014        | 2013     | Change<br>\$ | %       |
| Periods ended September 30,  | 2014         | 2013     | \$           | %       | 2014        | 2013     | \$           | %       |
| Noninterest income:  |              |          |              |         |             |          |              |         |
| Wealth management revenues   | \$8,374      | \$7,629  | \$745        | 10 %    | \$24,969    | \$23,015 | \$1,954      | 8 %     |
| Merchant processing fees   | —            | 3,359    | (3,359 )     | (100 )% | 1,291       | 7,949    | (6,658 )     | (84 )%  |
| Net gains on loan sales and commissions on loans originated for others | 1,742        | 3,883    | (2,141 )     | (55 )%  | 4,688       | 11,534   | (6,846 )     | (59 )%  |
| Service charges on deposit accounts                                    | 881          | 855      | 26           | 3 %     | 2,459       | 2,436    | 23           | 1 %     |
| Card interchange fees  | 804          | 731      | 73           | 10 %    | 2,264       | 2,013    | 251          | 12 %    |
| Income from bank-owned life insurance                                  | 468          | 464      | 4            | 1 %     | 1,354       | 1,392    | (38 )        | (3 )%   |
| Net gains on interest rate swap contracts                              | 339          | 54       | 285          | 528 %   | 562         | 225      | 337          | 150 %   |
| Equity in earnings (losses) of unconsolidated subsidiaries             | (63 )        | (47 )    | (16 )        | (34 )%  | (213 )      | (65 )    | (148 )       | (228 )% |
| Gain on sale of business line  | —            | —        | —            | — %     | 6,265       | —        | 6,265        | 100 %   |
| Other income   | 580          | 472      | 108          | 23 %    | 1,670       | 1,233    | 437          | 35 %    |
| Noninterest income, excluding other-than-temporary impairment losses   | 13,125       | 17,400   | (4,275 )     | (25 )%  | 45,309      | 49,732   | (4,423 )     | (9 )%   |
| Total other-than-temporary impairment losses on securities             | —            | —        | —            | — %     | —           | (613 )   | 613          | 100 %   |
| Portion of loss recognized in other comprehensive income (before tax)  | —            | —        | —            | — %     | —           | (2,159 ) | 2,159        | 100 %   |
| Net impairment losses recognized in earnings                           | —            | —        | —            | — %     | —           | (2,772 ) | 2,772        | 100 %   |
| Total noninterest income   | \$13,125     | \$17,400 | (\$4,275)    | (25 )%  | \$45,309    | \$46,960 | (\$1,651)    | (4 )%   |

Noninterest Income Analysis

Revenue from wealth management services is our largest source of noninterest income. A substantial portion of wealth management revenues is largely dependent on the value of wealth management assets under administration and is closely tied to the performance of the financial markets. This portion of wealth management revenues is referred to as “asset-based” and includes trust and investment management fees and mutual fund fees. Wealth management revenues also include “transaction-based” revenues, such as financial planning, commissions and other service fees that are not primarily derived from the value of assets.

The categories of wealth management revenues are shown in the following table:

| (Dollars in thousands)               | Three months |         |              |      | Nine months |          |              |      |
|--------------------------------------|--------------|---------|--------------|------|-------------|----------|--------------|------|
|                                      | 2014         | 2013    | Change<br>\$ | %    | 2014        | 2013     | Change<br>\$ | %    |
| Periods ended September 30,          | 2014         | 2013    | \$           | %    | 2014        | 2013     | \$           | %    |
| Wealth management revenues:          |              |         |              |      |             |          |              |      |
| Trust and investment management fees | \$6,982      | \$6,291 | \$691        | 11 % | \$20,495    | \$18,587 | \$1,908      | 10 % |

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|                                  |         |         |       |    |   |          |          |         |     |   |
|----------------------------------|---------|---------|-------|----|---|----------|----------|---------|-----|---|
| Mutual fund fees                 | 1,100   | 1,075   | 25    | 2  |   | 3,267    | 3,174    | 93      | 3   |   |
| Asset-based revenues             | 8,082   | 7,366   | 716   | 10 |   | 23,762   | 21,761   | 2,001   | 9   |   |
| Transaction-based revenues       | 292     | 263     | 29    | 11 |   | 1,207    | 1,254    | (47)    | (4) |   |
| Total wealth management revenues | \$8,374 | \$7,629 | \$745 | 10 | % | \$24,969 | \$23,015 | \$1,954 | 8   | % |

The following table presents the changes in wealth management assets under administration for the periods indicated: (Dollars in thousands)

| Periods ended September 30,                         | Three months |             | Nine months |             |
|---|--------------|-------------|-------------|-------------|
|   | 2014         | 2013        | 2014        | 2013        |
| Wealth management assets under administration:      |              |             |             |             |
| Balance at the beginning of period                  | \$5,010,588  | \$4,433,574 | \$4,781,958 | \$4,199,640 |
| Net investment (depreciation) appreciation & income | (29,199 )    | 190,931     | 146,405     | 383,954     |
| Net client cash flows                               | 2,075        | (28,911 )   | 55,101      | 12,000      |
| Balance at the end of period                        | \$4,983,464  | \$4,595,594 | \$4,983,464 | \$4,595,594 |

Wealth management revenues for the three and nine months ended September 30, 2014 were \$8.4 million and \$25.0 million, respectively, up by 10% and 8%, respectively, from the same periods in 2013, due to an increase in asset-based revenues. Wealth management assets under administration totaled \$4.98 billion at September 30, 2014, up by \$201.5 million, or 4%, from December 31, 2013, and up by \$387.9 million, or 8%, from a year-ago, largely due to net investment appreciation and income.

As disclosed in the Overview section under the caption “Composition of Earnings,” the Corporation sold its merchant processing services business line on March 1, 2014, resulting in a net gain on sale of business line of \$6.3 million. Prior to the consummation of this business line sale, merchant processing fee revenues of \$1.3 million were recognized in the first quarter of 2014. See discussion below regarding corresponding merchant processing costs under the caption “Noninterest Expenses.”

Mortgage banking revenues (net gains on loan sales and commissions on loans originated for others) are dependent on mortgage origination volume and are sensitive to interest rates and the condition of housing markets. For the three and nine months ended September 30, 2014, this revenue source decreased by \$2.1 million, or 55%, and \$6.8 million, or 59%, compared to the same periods in 2013, including the impact of a September 2013 residential mortgage portfolio loan sale, in which loans totaling \$48.7 million were sold from portfolio at a gain of \$977 thousand. Excluding this portfolio sale, the decline in mortgage banking revenues was largely due to a lower level of sales activity. Mortgage refinancing activity decreased in the latter portion of 2013 following a rise in rates near the end of second quarter of that year. In addition, regulatory changes that became effective in 2014 regarding underwriting standards for residential mortgages have adversely affected the secondary market. Residential mortgages sold to the secondary market, including brokered loans, totaled \$80.1 million and \$214.0 million, respectively, for the three and nine months ended September 30, 2014. Comparable amounts for the same periods in 2013 were \$114.3 million and \$399.4 million, respectively.

Card interchange fees represent fee income related to debit card transactions. Card interchange fee income for the three and nine months ended September 30, 2014 increased by \$73 thousand and \$251 thousand, respectively, from the comparable periods in 2013, largely due to increased transaction volume.

Net gains on interest rate swap contracts for the three and nine months ended September 30, 2014 increased by \$285 thousand and \$337 thousand, respectively, from the same periods in 2013, due to an increase in customer-related interest rate swap transactions.

There were no impairment losses recognized on securities in the three and nine months ended September 30, 2014. In the first nine months of 2013, net impairment losses amounted to \$2.8 million and were recognized in earnings in the first quarter of that year. See additional discussion in the “Overview” section above under the caption “Composition of Earnings.”

Other noninterest income for the three and nine months ended September 30, 2014 amounted to \$580 thousand and \$1.7 million, respectively, compared to \$472 thousand and \$1.2 million, respectively, for the same periods in 2013.

The year over year increase included a gain of \$131 thousand recognized in the third quarter of 2014 on the sale of a nonaccrual commercial mortgage loan described in the Asset Quality section under the caption "Nonaccrual Loans" and income of \$160 thousand recognized in second quarter of 2014 as a result of a successful claim against a third-party. As described in Note 18 to the Unaudited Consolidated Financial Statements, Washington Trust has the opportunity to earn referral revenues during the ten-year period following the March 2014 sale of the merchant processing services business line. The year-over-year increase in other income also included merchant referral fee revenue of \$43 thousand and \$120 thousand, respectively, recognized in the three and nine months ended September 30, 2014.



## Noninterest Expense

The following table presents noninterest expense comparisons for the periods indicated:

| (Dollars in thousands)             | Three months                     |          |           |        | Nine months |          |           |       |
|------------------------------------|----------------------------------|----------|-----------|--------|-------------|----------|-----------|-------|
|                                    | Periods ended September 30, 2014 | 2013     | Change    | %      | 2014        | 2013     | Change    | %     |
| Noninterest expenses:              |                                  |          |           |        |             |          |           |       |
| Salaries and employee benefits     | \$14,516                         | \$14,640 | (\$124)   | (1)%   | \$43,845    | \$45,624 | (\$1,779) | (4)%  |
| Net occupancy                      | 1,557                            | 1,404    | 153       | 11%    | 4,672       | 4,282    | 390       | 9%    |
| Equipment                          | 1,211                            | 1,222    | (11)      | (1)%   | 3,682       | 3,658    | 24        | 1%    |
| Merchant processing costs          | —                                | 2,862    | (2,862)   | (100)% | 1,050       | 6,746    | (5,696)   | (84)% |
| Outsourced services                | 1,138                            | 878      | 260       | 30%    | 3,197       | 2,590    | 607       | 23%   |
| Legal, audit and professional fees | 494                              | 529      | (35)      | (7)%   | 1,710       | 1,691    | 19        | 1%    |
| FDIC deposit insurance costs       | 442                              | 448      | (6)       | (1)%   | 1,295       | 1,330    | (35)      | (3)%  |
| Advertising and promotion          | 368                              | 312      | 56        | 18%    | 1,140       | 1,143    | (3)       | —%    |
| Amortization of intangibles        | 161                              | 170      | (9)       | (5)%   | 489         | 516      | (27)      | (5)%  |
| Foreclosed property costs          | 27                               | 38       | (11)      | (29)%  | 48          | 222      | (174)     | (78)% |
| Debt prepayment penalties          | —                                | 1,125    | (1,125)   | (100)% | 6,294       | 1,125    | 5,169     | 459%  |
| Other                              | 2,133                            | 1,920    | 213       | 11%    | 6,365       | 5,810    | 555       | 10%   |
| Total noninterest expense          | \$22,047                         | \$25,548 | (\$3,501) | (14)%  | \$73,787    | \$74,737 | (\$950)   | (1)%  |

## Noninterest Expense Analysis

For the three and nine months ended September 30, 2014, salaries and employee benefit costs decreased by 1% and 4%, respectively, compared to the same periods in 2013. Included in salaries and employee benefits were \$291 thousand of divestiture costs expensed in the first quarter of 2014 and \$270 thousand of executive severance related costs recognized in the second quarter of 2013. The year over year declines in salaries and employee benefit costs reflected a reduction in defined benefit pension costs, which was principally due to a plan amendment adopted in the third quarter of 2013 and a higher discount rate in 2014 compared to 2013.

Net occupancy costs for the three and nine months ended September 30, 2014 increased by 11% and 9%, respectively, from the comparable 2013 periods, largely due to increased rental expense and other occupancy costs associated with a de novo branch opened in 2014 and residential mortgage lending offices that opened in the latter portion of 2013.

As disclosed in the Overview section under the caption “Composition of Earnings,” the Corporation incurred \$355 thousand of divestiture costs in the first quarter of 2014 in connection with the sale of its merchant processing services business line. These costs included \$291 thousand of salaries and employee benefit expenses and \$64 thousand of legal expenses. In addition, prior to the consummation of this business line sale, merchant processing costs of \$1.1 million were recognized in the first quarter of 2014. See discussion above regarding corresponding merchant processing fee revenue under the caption “Noninterest Income.”

Outsourced services for the three and nine months ended September 30, 2014 increased by \$260 thousand, or 30%, and by \$607 thousand, or 23%, from the same periods in 2013, reflecting an expansion of services utilized in our wealth management area and services utilized in support of deposit products.

The prepayment of FHLBB advances in the first quarter of 2014 and the third quarter of 2013 resulted in debt prepayment penalty expense of \$6.3 million and \$1.1 million, respectively. See additional discussion regarding the prepayments in the “Overview” section above under the caption “Composition of Earnings.”

Other noninterest expenses three and nine months ended September 30, 2014 increased by \$213 thousand and \$555 thousand, compared to the same periods in 2013. The increases include higher costs associated with business development efforts and other matters.

## Income Taxes

Income tax expense amounted to \$4.9 million and \$13.8 million, respectively, for the three and nine months ended September 30, 2014, compared to \$4.6 million and \$12.1 million, respectively, for the same periods in 2013. The Corporation's effective tax rate was 31.6% and 31.7%, respectively, for the three and nine months ended September 30, 2014, up modestly from 31.5% for each of the comparable 2013 periods. The effective tax rates differed from the federal rate of 35% due largely to the benefits of tax-exempt income, income from BOLI and federal tax credits.

## Financial Condition

### Summary

Total assets amounted to \$3.42 billion at September 30, 2014, up by \$227.0 million, or 7%, from the end of 2013, primarily due to net loan growth of \$211.2 million, or 9%.

Nonperforming assets as a percent of total assets amounted to 0.53% at September 30, 2014, down by 9 basis points from the end of 2013. While the overall credit quality continues to be affected by relatively weak economic conditions, we have noted stable and favorable trends in many of our asset and credit quality indicators.

Total deposits increased by \$233.6 million, or 9%, at September 30, 2014, from the end of 2013, including a net increase of \$113.2 million of out-of-market wholesale brokered time certificates of deposit. FHLBB advances amounted to \$261.7 million and \$288.1 million, respectively, as of September 30, 2014 and December 31, 2013.

Shareholders' equity totaled \$348.6 million at September 30, 2014, up by \$18.9 million from the balance at the end of 2013. Capital levels continue to exceed the regulatory minimum levels to be considered well-capitalized, with a total risk-based capital ratio of 13.26% at September 30, 2014, compared to 13.29% at December 31, 2013.

### Securities

Washington Trust's securities portfolio is managed to generate interest income, to implement interest rate risk management strategies, and to provide a readily available source of liquidity for balance sheet management. Securities are designated as either available for sale, held to maturity or trading at the time of purchase. The Corporation does not currently maintain a portfolio of trading securities. Securities available for sale may be sold in response to changes in market conditions, prepayment risk, rate fluctuations, liquidity, or capital requirements. Securities available for sale are reported at fair value, with any unrealized gains and losses excluded from earnings and reported as a separate component of shareholders' equity, net of tax, until realized. Securities held to maturity are reported at amortized cost.

### Determination of Fair Value

The Corporation uses an independent pricing service to obtain quoted prices. The prices provided by the independent pricing service are generally based on observable market data in active markets. The determination of whether markets are active or inactive is based upon the level of trading activity for a particular security class. The Corporation reviews the independent pricing service's documentation to gain an understanding of the appropriateness of the pricing methodologies. The Corporation also reviews the prices provided by the independent pricing service for reasonableness based upon current trading levels for similar securities. If the prices appear unusual, they are re-examined and the value is either confirmed or revised. In addition, the Corporation periodically performs independent price tests of securities to ensure proper valuation and to verify our understanding of how securities are priced. As of September 30, 2014 and December 31, 2013, the Corporation did not make any adjustments to the prices provided by the pricing service.

Our fair value measurements generally utilize Level 2 inputs, representing quoted prices for similar assets or liabilities in active markets, quoted prices for identical or similar assets or liabilities in inactive markets, and model-derived valuations in which all significant input assumptions are observable in active markets.

See Notes 4 and 11 to the Unaudited Consolidated Financial Statements for additional information regarding the determination of fair value of investment securities.

## Securities Portfolio

The carrying amounts of securities held are as follows:

(Dollars in thousands)

|   | September 30, 2014 |       | December 31, 2013 |       |
|---|--------------------|-------|-------------------|-------|
|   | Amount             | %     | Amount            | %     |
| <b>Securities Available for Sale:</b>   |                    |       |                   |       |
| Obligations of U.S. government-sponsored enterprises  | \$30,919           | 8 %   | \$55,115          | 14 %  |
| Mortgage-backed securities issued by U.S. government agencies and U.S. government-sponsored enterprises | 257,221            | 69    | 238,355           | 61    |
| Obligations of states and political subdivisions  | 54,517             | 14    | 62,859            | 16    |
| Individual name issuer trust preferred debt securities  | 27,197             | 7     | 24,684            | 6     |
| Pooled trust preferred debt securities  | —                  | —     | 547               | —     |
| Corporate bonds   | 6,219              | 2     | 11,343            | 3     |
| Total securities available for sale   | \$376,073          | 100 % | \$392,903         | 100 % |

(Dollars in thousands)

|   | September 30, 2014 |       | December 31, 2013 |       |
|---|--------------------|-------|-------------------|-------|
|   | Amount             | %     | Amount            | %     |
| <b>Securities Held to Maturity:</b>   |                    |       |                   |       |
| Mortgage-backed securities issued by U.S. government agencies and U.S. government-sponsored enterprises | \$26,480           | 100 % | \$29,905          | 100 % |
| Total securities held to maturity   | \$26,480           | 100 % | \$29,905          | 100 % |

As of September 30, 2014, the investment portfolio totaled \$402.6 million, down by \$20.3 million from the balance at December 31, 2013, reflecting maturities, calls and principal repayments of debt securities, partially offset by purchases of debt obligations and mortgage-backed securities of U.S. government-sponsored enterprises.

At September 30, 2014 and December 31, 2013, the net unrealized gain position on securities available for sale and held to maturity amounted to \$7.9 million and \$5.0 million, respectively, and included gross unrealized losses of \$3.8 million and \$6.6 million, respectively. These gross unrealized losses were temporary in nature and concentrated in variable rate trust preferred securities issued by financial services companies.

## State and Political Subdivision Holdings

The carrying amount of state and political subdivision holdings included in our securities portfolio at September 30, 2014 totaled \$54.5 million. The following table presents state and political subdivision holdings by geographic location.

(Dollars in thousands)

| September 30, 2014 | Amortized Cost | Unrealized Gains | Unrealized Losses | Fair Value |
|--------------------|----------------|------------------|-------------------|------------|
| New Jersey         | \$29,247       | \$1,239          | \$—               | \$30,486   |
| New York           | 8,074          | 360              | —                 | 8,434      |
| Pennsylvania       | 4,997          | 149              | —                 | 5,146      |
| Illinois           | 6,022          | 82               | —                 | 6,104      |
| Other              | 4,186          | 161              | —                 | 4,347      |
| Totals             | \$52,526       | \$1,991          | \$—               | \$54,517   |

The following table presents state and political subdivision holdings by category.

| (Dollars in thousands)  | Amortized Cost | Unrealized Gains | Unrealized Losses | Fair Value |
|-------------------------|----------------|------------------|-------------------|------------|
| September 30, 2014      |                |                  |                   |            |
| General obligations     | \$46,385       | \$1,842          | \$—               | \$48,227   |
| Revenue obligations (1) | 6,141          | 149              | —                 | 6,290      |
| Totals                  | \$52,526       | \$1,991          | \$—               | \$54,517   |

(1)Includes water and sewer districts, tax revenue obligations and other.

Washington Trust owns trust preferred security holdings of 7 individual name issuers in the financial industry. The following tables present information concerning these holdings, including credit ratings. The Corporation's Investment Policy contains rating standards that specifically reference ratings issued by Moody's and S&P.

#### Individual Name Issuer Trust Preferred Debt Securities

| Named Issuer<br>(parent holding company) | (a) | September 30, 2014 |            |                 | Credit Ratings     |          | Form 10-Q Filing Date |          |         |
|--|-----|--------------------|------------|-----------------|--------------------|----------|-----------------------|----------|---------|
|  |     | Amortized Cost     | Fair Value | Unrealized Loss | September 30, 2014 |          | Moody's S&P           |          |         |
|  |     |                    |            |                 | Moody's            | S&P      | Moody's               | S&P      |         |
| JPMorgan Chase & Co.                     | 2   | \$9,764            | \$8,550    | (\$1,214)       | Baa2               | BBB-     | Baa2                  | BBB-     |         |
| Bank of America Corporation              | 3   | 5,767              | 5,111      | (656)           | Ba1                | BB       | (b)                   | Ba1      | BB (b)  |
| Wells Fargo & Company                    | 2   | 5,141              | 4,620      | (521)           | A3/Baa1            | BBB+/BBB | A3/Baa1               | BBB+/BBB |         |
| SunTrust Banks, Inc.                     | 1   | 4,173              | 3,696      | (477)           | Baa3               | BB       | (b)                   | Baa3     | BB+ (b) |
| Northern Trust Corporation               | 1   | 1,985              | 1,760      | (225)           | Baa1               | BBB+     | Baa1                  | BBB+     |         |
| State Street Corporation                 | 1   | 1,976              | 1,740      | (236)           | A3                 | BBB      | A3                    | BBB      |         |
| Huntington Bancshares Incorporated       | 1   | 1,937              | 1,720      | (217)           | Baa3               | BB       | (b)                   | Baa3     | BB (b)  |
| Totals                                   | 11  | \$30,743           | \$27,197   | (\$3,546)       |                    |          |                       |          |         |

(a)Number of separate issuances, including issuances of acquired institutions.

(b)Rating is below investment grade.

The Corporation's evaluation of the impairment status of individual name trust preferred securities includes various considerations, including the degree of impairment and the duration of impairment. We review the reported regulatory capital ratios of the issuer and, in all cases, the regulatory capital ratios were deemed to be in excess of the regulatory minimums. Credit ratings were also taken into consideration, including ratings in effect as of the reporting period date as well as credit rating changes between the reporting period date and the filing date of this report. We noted no additional downgrades to below investment grade between the reporting period date and the filing date of this report. Where available, credit ratings from multiple rating agencies are obtained and rating downgrades are specifically analyzed. Our review process for these credit-sensitive holdings also includes a periodic review of relevant financial information for each issuer, such as quarterly financial reports, press releases and analyst reports. This information is used to evaluate the current and prospective financial condition of the issuer in order to assess the issuer's ability to meet its debt obligations. Through the filing date of this report, each of the individual name issuer securities was current with respect to interest payments. Based on our evaluation of the facts and circumstances relating to each issuer, management concluded that all principal and interest payments for these

individual issuer trust preferred securities would be collected according to their contractual terms and it expects to recover the entire amortized cost basis of these securities. Furthermore, Washington Trust does not intend to sell these securities and it is not more-likely-than-not that Washington Trust will be required to sell these securities before recovery of their cost basis, which may be at maturity. Therefore, management does not consider these investments to be other-than-temporarily impaired at September 30, 2014.

Further deterioration in credit quality of the underlying issuers of the securities, further deterioration in the condition of the financial services industry, a continuation or worsening of the current economic environment, or additional declines in real estate values, amount other things, may further affect the fair value of these securities and increase the potential that certain unrealized

losses may be designated as other-than-temporary in future periods, and the Corporation may incur write-downs.

#### Loans

Total loans amounted to \$2.67 billion at September 30, 2014, up by \$211.2 million, or 9%, in the first nine months of 2014, largely due to growth in the residential real estate loan portfolio.

#### Commercial Loans

Commercial loans fall into two major categories, commercial real estate and other commercial loans (commercial and industrial). A significant portion of the Bank's commercial and industrial loans are also collateralized by real estate, but are not classified as commercial real estate loans because such loans are not made for the purpose of acquiring, developing, constructing, improving or refinancing the real estate securing the loan, nor is the repayment source income generated directly from such real property.

#### Commercial Real Estate Loans

Commercial real estate loans amounted to \$825.5 million at September 30, 2014, down by \$7.0 million, or 1%, from \$832.5 million at December 31, 2013. Included in these amounts were commercial construction loans of \$58.8 million and \$36.3 million, respectively. The year-to-date decline in commercial real estate loans reflected the early payoff of several larger loans in the portfolio, partially offset by loans to new and existing borrowers.

Commercial real estate loans are secured by a variety of property types, with approximately 83% of the total composed of office buildings, retail facilities, commercial mixed use, multi-family dwellings, lodging and industrial and warehouse properties.

The following table presents a geographic summary of commercial real estate loans, including commercial construction, by property location.

(Dollars in thousands)

|  | September 30, 2014 |            |  | December 31, 2013 |            |  |
|--|--------------------|------------|--|-------------------|------------|--|
|  | Amount             | % of Total |  | Amount            | % of Total |  |
| Rhode Island, Connecticut, Massachusetts | \$778,746          | 94 %       |  | \$791,682         | 95 %       |  |
| New York, New Jersey, Pennsylvania       | 38,131             | 5 %        |  | 32,126            | 4 %        |  |
| New Hampshire                            | 8,576              | 1 %        |  | 8,730             | 1 %        |  |
| Total                                    | \$825,453          | 100 %      |  | \$832,538         | 100 %      |  |

#### Other Commercial Loans

Commercial and industrial loans amounted to \$564.9 million at September 30, 2014, up by \$34.1 million, or 6%, from the balance at December 31, 2013. The increase primarily consisted of loans to new customers, additional extensions of credit to existing borrowers and additional advances on lines of credit with existing borrowers. This portfolio includes loans to a variety of business types. Approximately 80% of the total is composed of owner occupied and other real estate, health care/social assistance, retail trade, manufacturing, accommodation and food services, public administration, entertainment and recreation, construction, wholesale trade businesses and other services.

#### Residential Real Estate Loans

Washington Trust originates residential real estate mortgages within our general market area of Southern New England for portfolio and for sale in the secondary market. In recent years, the mortgage origination business has been expanded beyond our bank branch network, which is primarily located in Rhode Island, through the addition of residential mortgage lending offices, in Massachusetts and Connecticut. We also originate residential real estate mortgages for various investors in a broker capacity, including convention mortgages and reverse mortgages.

The residential real estate mortgage loan portfolio amounted to \$945.6 million at September 30, 2014, up by \$172.9 million, or 22%, from the balance at December 31, 2013.



Total residential real estate loan originations for retention in portfolio were \$270.7 million and \$219.6 million, respectively, for the nine months ended September 30, 2014 and 2013. Total residential real estate loan originations for sale into the secondary market, including loans originated in a broker capacity, were \$237.2 million and \$362.3 million, respectively, for the nine months ended September 30, 2014 and 2013.

Loans are sold with servicing retained or released. In recent years, we began to retain servicing on a higher proportion of loans sold to the secondary market. In general, loans sold with the retention of servicing yield a larger gain on sale due to the capitalization of servicing rights, which are subsequently amortized over the estimated period of servicing. The net balance of capitalized servicing rights amounted to \$2.9 million and \$2.7 million, respectively, as of September 30, 2014 and December 31, 2013. The balance of residential mortgage loans serviced for others, which are not included in the Consolidated Balance Sheets, amounted to \$358.1 million and \$310.7 million, respectively, as of September 30, 2014 and December 31, 2013.

Prior to March 2009, Washington Trust had periodically purchased one- to four-family residential mortgages originated in other states as well as southern New England from other financial institutions. All residential mortgage loans purchased from other financial institutions were individually underwritten using standards similar to those employed for Washington Trust's self-originated loans. Purchased residential mortgage balances totaled \$35.1 million and \$42.6 million, respectively, as of September 30, 2014 and December 31, 2013.

The following is a geographic summary of residential real estate mortgages by property location.

| (Dollars in thousands)  | September 30, 2014 |            |   | December 31, 2013 |            |   |
|---|--------------------|------------|---|-------------------|------------|---|
|   | Amount             | % of Total |   | Amount            | % of Total |   |
| Rhode Island, Connecticut, Massachusetts  | \$926,029          | 98.1       | % | \$751,932         | 97.3       | % |
| New Hampshire   | 9,522              | 1.0        | % | 7,900             | 1.0        | % |
| New York, Virginia, New Jersey, Maryland, Pennsylvania,<br>District of Columbia | 5,138              | 0.5        | % | 6,972             | 0.9        | % |
| Ohio  | 2,025              | 0.2        | % | 2,509             | 0.3        | % |
| Washington and Oregon   | 1,337              | 0.1        | % | 1,356             | 0.2        | % |
| Georgia   | 1,067              | 0.1        | % | 1,083             | 0.1        | % |
| Other   | 462                | —          | % | 922               | 0.2        | % |
| Total residential real estate mortgages   | \$945,580          | 100.0      | % | \$772,674         | 100.0      | % |

#### Consumer Loans

Consumer loans amounted to \$338.1 million at September 30, 2014, up by \$11.2 million, or 3%, from December 31, 2013. Our consumer portfolio is predominantly home equity lines and home equity loans, representing 85% of the total consumer portfolio at September 30, 2014. Consumer loans also include personal installment loans and loans to individuals secured by general aviation aircraft and automobiles.

#### Investment in Bank-Owned Life Insurance

BOLI amounted to \$63.0 million and \$56.7 million at September 30, 2014 and December 31, 2013, respectively. In the third quarter of 2014, Washington Trust purchased an additional \$5.0 million of bank owned life insurance policy contracts. BOLI provides a means to mitigate increasing employee benefit costs. Washington Trust expects to benefit from its BOLI contracts as a result of the tax-free growth in cash surrender value and death benefits that are expected to be generated over time.

## Asset Quality

## Nonperforming Assets

Nonperforming assets include nonaccrual loans, nonaccrual investment securities and property acquired through foreclosure or repossession. The following table presents nonperforming assets and additional asset quality data for the dates indicated:

| (Dollars in thousands)                                     | Sep 30,<br>2014 | Dec 31,<br>2013 |      |   |
|--|-----------------|-----------------|------|---|
| Nonaccrual loans:  |                 |                 |      |   |
| Commercial mortgages                                       | \$6,022         | \$7,492         |      |   |
| Commercial construction and development                    | —               | —               |      |   |
| Other commercial   | 1,326           | 1,291           |      |   |
| Residential real estate mortgages                          | 7,890           | 8,315           |      |   |
| Consumer   | 1,727           | 1,204           |      |   |
| Total nonaccrual loans                                     | 16,965          | 18,302          |      |   |
| Nonaccrual investment securities                           | —               | 547             |      |   |
| Property acquired through foreclosure or repossession, net | 988             | 932             |      |   |
| Total nonperforming assets                                 | \$17,953        | \$19,781        |      |   |
| Nonperforming assets to total assets                       | 0.53            | %               | 0.62 | % |
| Nonperforming loans to total loans                         | 0.63            | %               | 0.74 | % |
| Total past due loans to total loans                        | 0.75            | %               | 0.89 | % |
| Accruing loans 90 days or more past due                    | \$—             |                 | \$—  |   |

Nonperforming assets decreased to \$18.0 million, or 0.53% of total assets, at September 30, 2014, from \$19.8 million, or 0.62% of total assets, at December 31, 2013.

Nonaccrual loans totaled \$17.0 million at September 30, 2014, down by \$1.3 million from the balance at December 31, 2013.

## Nonaccrual Loans

During the nine months ended September 30, 2014, the Corporation made no changes in its practices or policies concerning the placement of loans or investment securities into nonaccrual status. There were no significant commitments to lend additional funds to borrowers whose loans were on nonaccrual status at September 30, 2014. The following table presents additional detail on nonaccrual loans as of the dates indicated:

| (Dollars in thousands)            | September 30, 2014 |          |          |        | December 31, 2013 |          |          |        |  |  |
|-----------------------------------|--------------------|----------|----------|--------|-------------------|----------|----------|--------|--|--|
|                                   | Days Past Due      |          |          |        | Days Past Due     |          |          |        |  |  |
|                                   | Over 90            | Under 90 | Total    | % (1)  | Over 90           | Under 90 | Total    | % (1)  |  |  |
| Commercial:                       |                    |          |          |        |                   |          |          |        |  |  |
| Mortgages                         | \$5,995            | \$27     | \$6,022  | 0.79 % | \$7,492           | \$—      | \$7,492  | 0.94 % |  |  |
| Construction and development      | —                  | —        | —        | —      | —                 | —        | —        | —      |  |  |
| Other commercial                  | 970                | 356      | 1,326    | 0.23 % | 731               | 560      | 1,291    | 0.24 % |  |  |
| Residential real estate mortgages | 3,922              | 3,968    | 7,890    | 0.83 % | 5,633             | 2,682    | 8,315    | 1.08 % |  |  |
| Consumer                          | 989                | 738      | 1,727    | 0.51 % | 656               | 548      | 1,204    | 0.37 % |  |  |
| Total nonaccrual loans            | \$11,876           | \$5,089  | \$16,965 | 0.63 % | \$14,512          | \$3,790  | \$18,302 | 0.74 % |  |  |

(1) Percentage of nonaccrual loans to the total loans outstanding within the respective category.



Approximately 82% of total nonaccrual loans at September 30, 2014 consisted of commercial mortgages and residential real estate mortgage loans.

Nonaccrual commercial mortgage loans decreased by a net \$1.5 million from the balance at the end of 2013. All of the nonaccrual commercial mortgage loans at September 30, 2014 and December 31, 2013 were located in Rhode Island and Connecticut.

As of September 30, 2014, the largest nonaccrual relationship in the commercial mortgage category was comprised of one troubled debt restructured loan with a carrying value of \$4.9 million, which was classified into nonaccrual status in the third quarter of 2014 because the borrower failed to perform in accordance with the terms of the restructuring. This loan is secured by commercial property and is collateral dependent. Based on the fair value of the underlying collateral, an \$854 thousand loss allocation was deemed necessary at September 30, 2014.

In addition, during 2014 certain nonaccrual commercial mortgage relationships were resolved. One had a carrying value of \$4.7 million at December 31, 2013. In the first quarter of 2014, payoff proceeds of \$2.6 million were received and final charge-offs of previously determined loss exposure of \$853 thousand were recognized on two of the loans in this relationship. In the third quarter of 2014, a third loan in this relationship with a carrying value of \$1.3 million was sold and a gain on sale of \$131 thousand was recognized and classified as other income. In addition, another nonaccrual commercial mortgage loan that had a carrying value of \$1.7 million at December 31, 2013 was paid off in the second quarter of 2014, resulting in a final charge-off of \$32 thousand.

Nonaccrual residential real estate mortgage loans declined modestly from the balance at the end of 2013. As of September 30, 2014, the \$7.9 million balance of nonaccrual residential mortgage loans consisted of 34 loans, with \$7.5 million located in Rhode Island, Connecticut and Massachusetts. The loss allocation on total nonaccrual residential mortgages was \$1.1 million at September 30, 2014. Included in total nonaccrual residential mortgages at September 30, 2014 were fifteen loans purchased for portfolio and serviced by others amounting to \$4.0 million. Management monitors the collection efforts of its third party servicers as part of its assessment of the collectibility of nonperforming loans.

#### Past Due Loans

The following table presents past due loans by category as of the dates indicated:

| (Dollars in thousands)            | September 30, 2014 |       |   | December 31, 2013 |       |   |
|-----------------------------------|--------------------|-------|---|-------------------|-------|---|
|                                   | Amount             | % (1) |   | Amount            | % (1) |   |
| Commercial:                       |                    |       |   |                   |       |   |
| Mortgages                         | \$5,995            | 0.78  | % | \$7,492           | 0.94  | % |
| Construction and development      | —                  | —     | % | —                 | —     | % |
| Other commercial loans            | 2,413              | 0.43  | % | 1,309             | 0.25  | % |
| Residential real estate mortgages | 8,505              | 0.90  | % | 10,958            | 1.42  | % |
| Consumer loans                    | 3,022              | 0.89  | % | 2,144             | 0.66  | % |
| Total past due loans              | \$19,935           | 0.75  | % | \$21,903          | 0.89  | % |

(1) Percentage of past due loans to the total loans outstanding within the respective category.

As of September 30, 2014, total past due loans amounted to \$19.9 million, or 0.75% of total loans, down by \$2.0 million from December 31, 2013, largely due to a decline in past due residential real estate mortgage loans.

All loans 90 days or more past due at September 30, 2014 and December 31, 2013 were classified as nonaccrual.

#### Troubled Debt Restructurings

Loans are considered restructured in a troubled debt restructuring when the Corporation has granted concessions to a borrower due to the borrower's financial condition that it otherwise would not have considered. These concessions

include modifications of the terms of the debt such as reduction of the stated interest rate other than normal market rate adjustments, extension of maturity dates, or reduction of principal balance or accrued interest. The decision to restructure a loan, versus aggressively enforcing the collection of the loan, may benefit the Corporation by increasing the ultimate probability of collection.

Restructured loans are classified as accruing or non-accruing based on management's assessment of the collectibility of the loan. Loans which are already on nonaccrual status at the time of the restructuring generally remain on nonaccrual status for approximately six months before management considers such loans for return to accruing status. Accruing restructured loans are placed into nonaccrual status if and when the borrower fails to comply with the restructured terms and management deems it unlikely that the borrower will return to a status of compliance in the near term.

Troubled debt restructurings are reported as such for at least one year from the date of the restructuring. In years after the restructuring, troubled debt restructured loans are removed from this classification if the restructuring did not involve a below market rate concession and the loan is not deemed to be impaired based on the terms specified in the restructuring agreement. As of September 30, 2014, there were no significant commitments to lend additional funds to borrowers whose loans had been restructured.

The following table sets forth information on troubled debt restructured loans as of the dates indicated. The carrying amounts below consist of unpaid principal balance, net of charge-offs and unamortized deferred loan origination fees and costs. Accrued interest is not included in the carrying amounts set forth below.

| (Dollars in thousands)                       | Sep 30,<br>2014 | Dec 31,<br>2013 |
|--|-----------------|-----------------|
| Accruing troubled debt restructured loans:   |                 |                 |
| Commercial mortgages                         | \$9,677         | \$22,800        |
| Other commercial                             | 1,036           | 1,265           |
| Residential real estate mortgages            | 1,258           | 1,442           |
| Consumer                                     | 164             | 236             |
| Accruing troubled debt restructured loans    | 12,135          | 25,743          |
| Nonaccrual troubled debt restructured loans: |                 |                 |
| Commercial mortgages                         | 4,898           | —               |
| Other commercial                             | 854             | 542             |
| Residential real estate mortgages            | 441             | —               |
| Consumer                                     | —               | 38              |
| Nonaccrual troubled debt restructured loans  | 6,193           | 580             |
| Total troubled debt restructured loans       | \$18,328        | \$26,323        |

As of September 30, 2014, loans classified as troubled debt restructurings totaled \$18.3 million, down by \$8.0 million from the end of 2013, due to the payoff of an accruing troubled debt restructured commercial mortgage loan that had a carrying value of \$8.1 million at December 31, 2013.

The largest troubled debt restructured relationship at September 30, 2014 consisted of an accruing commercial mortgage relationship with a carrying value of \$9.5 million, secured by mixed use properties. The restructuring took place in the second quarter of 2013 and included a modification of certain payment terms and a below-market rate concession for a temporary period. The second largest troubled debt restructured relationship consisted of a commercial mortgage with a carrying value of \$4.9 million, secured by commercial property. The restructuring took place in the third quarter of 2013 and included a modification of certain payment terms and a below-market rate concession for a temporary period. In connection with this restructuring, a principal pay-down of \$1.2 million was provided by the borrower during the third quarter of 2013. This troubled debt restructured loan was classified into nonaccrual status in the third quarter of 2014. See additional disclosure above under the caption "Nonaccrual Loans."

#### Potential Problem Loans

The Corporation classifies certain loans as "substandard," "doubtful," or "loss" based on criteria consistent with guidelines provided by banking regulators. Potential problem loans consist of classified accruing commercial loans that were less than 90 days past due at September 30, 2014 and other loans for which known information about possible credit problems of the related borrowers causes management to have doubts as to the ability of such borrowers to comply

with the present loan repayment terms and which may result in disclosure of such loans as nonperforming at some time in the future. These loans are not included in the amounts of nonaccrual or restructured loans presented above. Management cannot predict the extent to which economic



conditions or other factors may impact borrowers and the potential problem loans. Accordingly, there can be no assurance that other loans will not become 90 days or more past due, be placed on nonaccrual, become restructured, or require increased allowance coverage and provision for loan losses. The Corporation has identified approximately \$2.0 million in potential problem loans at September 30, 2014, compared to \$931 thousand at December 31, 2013. Potential problem loans are assessed for loss exposure using the methods described in Note 5 to the Unaudited Consolidated Financial Statements under the caption "Credit Quality Indicators."

#### Allowance for Loan Losses

Establishing an appropriate level of allowance for loan losses necessarily involves a high degree of judgment. The Corporation uses a methodology to systematically measure the amount of estimated loan loss exposure inherent in the loan portfolio for purposes of establishing a sufficient allowance for loan losses. For a more detailed discussion on the allowance for loan losses, see additional information in Item 7 under the caption "Critical Accounting Policies and Estimates" of Washington Trust's Annual Report on Form 10-K for the fiscal year ended December 31, 2013.

The allowance for loan losses is management's best estimate of probable loan losses inherent in the loan portfolio as of the balance sheet date. The allowance is increased by provisions charged to earnings and by recoveries of amounts previously charged off, and is reduced by charge-offs on loans. The status of nonaccrual loans, delinquent loans and performing loans were all taken into consideration in the assessment of the adequacy of the allowance for loan losses. In addition, the balance and trends of credit quality indicators, including the commercial loan categories of Pass, Special Mention and Classified, are integrated into the process used to determine the allocation of loss exposure. See Note 5 to the Unaudited Consolidated Financial Statements for additional information under the caption "Credit Quality Indicators." While management believes that the level of allowance for loan losses at September 30, 2014 is adequate and consistent with asset quality and delinquency indicators, management will continue to assess the adequacy of the allowance for loan losses in accordance with its established policies.

The Bank's general practice is to identify problem credits early and recognize full or partial charge-offs as promptly as practicable when it is determined that the collection of loan principal is unlikely. The Bank recognizes full or partial charge-offs on collateral dependent impaired loans when the collateral is deemed to be insufficient to support the carrying value of the loan. The Bank does not recognize a recovery when an updated appraisal indicates a subsequent increase in value.

The estimation of loan loss exposure inherent in the loan portfolio includes, among other procedures, (1) identification of loss allocations for individual loans deemed to be impaired, (2) loss allocation factors for non-impaired loans based on credit grade, historical loss experience, delinquency factors and other similar credit quality indicators, and (3) an unallocated allowance maintained for measurement imprecision and to reflect management's consideration of other environment factors. We periodically reassess and revise the loss allocation factors used in the assignment of loss exposure to appropriately reflect our analysis of migrational loss experience. We analyze historical loss experience in the various portfolios over periods deemed to be relevant to the inherent risk of loss in the respective portfolios as of the balance sheet date. Revisions to loss allocation factors are not retroactively applied.

The methodology to measure the amount of estimated loan loss exposure includes an analysis of individual loans deemed to be impaired. Impaired loans are loans for which it is probable that the Bank will not be able to collect all amounts due according to the contractual terms of the loan agreements and all loans restructured in a troubled debt restructuring. Impaired loans do not include large groups of smaller-balance homogeneous loans that are collectively evaluated for impairment, which consist of most residential mortgage loans and consumer loans. Impairment is measured on a discounted cash flow method based upon the loan's contractual effective interest rate, or at the loan's observable market price, or if the loan is collateral dependent, at the fair value of the collateral. For collateral dependent loans for which repayment is dependent on the sale of the collateral, management adjusts the fair value for estimated costs to sell. For collateral dependent loans for which repayment is dependent on the operation of the collateral, such as accruing troubled debt restructured loans, estimated costs to sell are not incorporated into the

measurement. Management may also adjust appraised values to reflect estimated market value declines or apply other discounts to appraised values for unobservable factors resulting from its knowledge of circumstances associated with the property.

The following is a summary of impaired loans by measurement type:

| (Dollars in thousands)                                     | Sep 30,<br>2014 | Dec 31,<br>2013 |
|--|-----------------|-----------------|
| Collateral dependent impaired loans (1)                    | \$20,194        | \$21,940        |
| Impaired loans measured on discounted cash flow method (2) | 2,175           | 15,553          |
| Total impaired loans                                       | \$22,369        | \$37,493        |

(1) Net of partial charge-offs of \$455 thousand and \$2.4 million, respectively, at September 30, 2014 and December 31, 2013.

(2) Net of partial charge-offs of \$146 thousand and \$141 thousand, respectively, at September 30, 2014 and December 31, 2013.

Impaired loans consist of nonaccrual commercial loans, troubled debt restructured loans and other loans classified as impaired. The loss allocation on impaired loans amounted to \$1.4 million at September 30, 2014, down modestly from the balance at December 31, 2013. Various loan loss allowance coverage ratios are affected by the timing and extent of charge-offs, particularly with respect to impaired collateral dependent loans. For such loans, the Bank generally recognizes a partial charge-off equal to the identified loss exposure; therefore, the remaining allocation of loss is minimal.

Other individual commercial loans and commercial mortgage loans not deemed to be impaired are evaluated using the internal rating system and the application of loss allocation factors. The loan rating system is described under the caption "Credit Quality Indicators" in Note 5 to the Unaudited Consolidated Financial Statements. The loan rating system and the related loss allocation factors take into consideration parameters including the borrower's financial condition, the borrower's performance with respect to loan terms, and the adequacy of collateral. Portfolios of more homogeneous populations of loans including residential mortgages and consumer loans are analyzed as groups taking into account delinquency ratios and other indicators, as well as our historical loss experience for each type of credit product. We continue to periodically reassess and revise the loss allocation factors and estimates used in the assignment of loss exposure to appropriately reflect our analysis of migrational loss experience.

Appraisals are generally obtained with values determined on an "as is" basis from independent appraisal firms for real estate collateral dependent commercial loans in the process of collection or when warranted by other deterioration in the borrower's credit status. Updates to appraisals are generally obtained for troubled or nonaccrual loans or when management believes it is warranted. The Corporation has continued to maintain appropriate professional standards regarding the professional qualifications of appraisers and has an internal review process to monitor the quality of appraisals.

For residential mortgages and real estate collateral dependent consumer loans that are in the process of collection, valuations are obtained from independent appraisal firms with values determined on an "as is" basis.

The provision for loan losses for the three and nine months ended September 30, 2014 amounted to \$600 thousand and \$1.4 million, respectively, compared to \$700 thousand and \$2.0 million, respectively, for the same periods in 2013. Net charge-offs for the three and nine months ended September 30, 2014 totaled \$101 thousand and \$1.5 million, respectively. Year-to-date 2014 charge-offs included an \$853 charge-off recognized in the first quarter on one commercial mortgage relationship. Net charge-offs for the three and nine months ended September 30, 2013 totaled \$576 thousand and \$4.9 million, respectively, and included a \$4.0 million charge-off recognized in the second quarter on one commercial mortgage loan.

As of September 30, 2014, the allowance for loan losses was \$27.8 million, or 1.04% of total loans, compared to \$27.9 million, or 1.13% of total loans, at December 31, 2013. The decline in the ratio of the allowance for loan losses to total loans reflects stable and favorable trends in asset quality and credit quality metrics. See Note 5 to the Unaudited Consolidated Financial Statements for additional information under the caption "Credit Quality Indicators."



The following table presents additional detail on the Corporation's loan portfolio and associated allowance for loan losses as of the dates indicated:

| (Dollars in thousands)                               | September 30, 2014 |                   |                   |   | December 31, 2013 |                   |                   |   |
|--|--------------------|-------------------|-------------------|---|-------------------|-------------------|-------------------|---|
|  | Loans              | Related Allowance | Allowance / Loans | % | Loans             | Related Allowance | Allowance / Loans | % |
| Impaired loans individually evaluated for impairment | \$22,369           | \$1,444           | 6.46              | % | \$37,493          | \$1,481           | 3.95              | % |
| Loans collectively evaluated for impairment          | 2,651,678          | 19,607            | 0.74              | % | 2,425,391         | 18,494            | 0.76              | % |
| Unallocated  | —                  | 6,717             | —                 |   | —                 | 7,911             | —                 |   |
| Totals   | \$2,674,047        | \$27,768          | 1.04              | % | \$2,462,884       | \$27,886          | 1.13              | % |

The following table presents the allocation of the allowance for loan losses as of the dates indicated:

| (Dollars in thousands)       | September 30, 2014 |       |   | December 31, 2013 |       |   |
|------------------------------|--------------------|-------|---|-------------------|-------|---|
|                              | Amount             | % (1) | % | Amount            | % (1) | % |
| Commercial:                  |                    |       |   |                   |       |   |
| Mortgages                    | \$7,113            | 29    | % | \$6,969           | 32    | % |
| Construction and development | 700                | 2     |   | 362               | 2     |   |
| Other                        | 5,553              | 21    |   | 5,433             | 22    |   |
| Residential real estate:     |                    |       |   |                   |       |   |
| Mortgage                     | 4,755              | 34    |   | 4,571             | 30    |   |
| Homeowner construction       | 180                | 1     |   | 129               | 1     |   |
| Consumer                     | 2,750              | 13    |   | 2,511             | 13    |   |
| Unallocated                  | 6,717              |       |   | 7,911             |       |   |
| Balance at end of period     | \$27,768           | 100   | % | \$27,886          | 100   | % |

(1) Percentage of loans within the respective category to the total loans outstanding.

#### Sources of Funds

Our sources of funds include deposits, brokered time certificates of deposit, FHLBB borrowings, other borrowings and proceeds from the maturities and payments of loans and investment securities. Washington Trust uses funds to originate and purchase loans, purchase investment securities, conduct operations, expand the branch network and pay dividends to shareholders.

Management's preferred strategy for funding asset growth is to grow low-cost deposits, including demand deposit, NOW and savings accounts. Asset growth in excess of low-cost deposits is typically funded through higher-cost deposits (including certificates of deposit and money market accounts), brokered certificates of deposit, FHLBB borrowings and securities portfolio cash flow.

#### Deposits

Washington Trust offers a wide variety of deposit products to consumer and business customers. Deposits provide an important source of funding for the Bank as well as an ongoing stream of fee revenue.

Washington Trust is a participant in the Insured Cash Sweep ("ICS") program, Demand Deposit Marketplace ("DDM") program, and the Certificate of Deposit Account Registry Service ("CDARS") program. Washington Trust uses these deposit sweep services to place customer funds into interest-bearing demand accounts, money market accounts, and/or certificates of deposits issued by other participating banks. Customer funds are placed at one or more participating bank to ensure that each deposit customer is eligible for the full amount of FDIC insurance. As a program participant, we receive reciprocal amounts of deposits from other participating banks. ICS, DDM and CDARS deposits are considered to be brokered deposits for bank regulatory purposes. We consider these reciprocal deposit balances to be in-market deposits as distinguished from traditional out-of-market brokered deposits.

Total deposits amounted to \$2.74 billion at September 30, 2014, up by \$233.6 million, or 9%, from the balance at December 31, 2013. This included a net increase of \$113.2 million of out-of-market wholesale brokered time certificates of deposit. See

additional disclosure regarding wholesale brokered time deposits below under the caption "Borrowings." Excluding out-of-market brokered certificates of deposits, in-market deposits were up by \$120.4 million, or 5%, in 2014, reflecting growth in money market accounts and demand deposits, partially offset by declines in in-market time deposits.

Demand deposits totaled \$476.8 million at September 30, 2014, up by \$36.0 million, or 8%, from December 31, 2013. Included in demand deposits at September 30, 2014 and December 31, 2013 were DDM reciprocal demand deposits of \$12.6 million and \$11.3 million, respectively.

NOW account balances increased modestly by \$3.6 million, or 1%, and totaled \$313.4 million at September 30, 2014.

Savings accounts totaled \$290.6 million at September 30, 2014, down by \$6.8 million, or 2%, from December 31, 2013.

Money market accounts totaled \$833.3 million at September 30, 2014, up by \$166.7 million, or 25%, from the balance at December 31, 2013. Included in total money market deposits were ICS reciprocal money market deposits totaling \$272.0 million at September 30, 2014, up by \$69.7 million from the balance at December 31, 2013.

Time deposits amounted to \$824.8 million at September 30, 2014, up by \$34.0 million, or 4%, from the balance at December 31, 2013. Included in time deposits at September 30, 2014 were out-of-market wholesale brokered time certificates of deposit of \$171.2 million, which were up by \$113.2 million from the balance at December 31, 2013 as noted above. Excluding out-of-market brokered certificates of deposits, in-market time deposits totaled \$625.0 million at September 30, 2014, down by \$79.2 million from December 31, 2013. Included in in-market time deposits were CDARS reciprocal time deposits of \$98.9 million and \$157.0 million, respectively, at September 30, 2014 and December 31, 2013.

#### Borrowings

The Corporation utilizes advances from the FHLBB as well as other borrowings as part of its overall funding strategy. FHLBB advances are used to meet short-term liquidity needs, to purchase securities and to purchase loans from other institutions.

FHLBB advances amounted to \$261.7 million at September 30, 2014, down by \$26.4 million from the balance at the end of 2013.

As disclosed in the Results of Operations section under the caption "Net Interest Income," in early March 2014 Washington Trust prepaid FHLBB advances totaling \$99.3 million, resulting in debt prepayment penalty expense of \$6.3 million. Brokered time deposits of \$80.0 million as well as existing on balance sheet liquidity were utilized as the funding source for the prepayments.

#### Liquidity and Capital Resources

##### Liquidity Management

Liquidity is the ability of a financial institution to meet maturing liability obligations and customer loan demand. Washington Trust's primary source of liquidity is deposits, which funded approximately 80% of total average assets in the nine months ended September 30, 2014. While the generally preferred funding strategy is to attract and retain low cost deposits, the ability to do so is affected by competitive interest rates and terms in the marketplace. Other sources of funding include discretionary use of purchased liabilities (e.g., FHLBB term advances and brokered time certificates of deposit), cash flows from the Corporation's securities portfolios and loan repayments. Securities designated as available for sale may also be sold in response to short-term or long-term liquidity needs although management has no intention to do so at this time. For a more detailed discussion on Washington Trust's detailed liquidity funding policy and contingency funding plan, see additional information in Item 7 under the caption

“Liquidity and Capital Resources” of Washington Trust’s Annual Report on Form 10-K for the fiscal year ended December 31, 2013.

Liquidity remained well within target ranges established by the Corporation’s Asset/Liability Committee (“ALCO”) during the nine months ended September 30, 2014. Based on its assessment of the liquidity considerations described above, management believes the Corporation’s sources of funding will meet anticipated funding needs.

For the nine months ended September 30, 2014, net cash provided by financing activities amounted to \$193.8 million. Total deposits increased by \$233.6 million and FHLBB advances decreased by \$26.4 million in the first nine months of 2014. See additional disclosure in the “Sources of Funds” section under the caption “Borrowings.” In addition, cash dividends paid totaled \$14.4 million for the nine months ended September 30, 2014. Net cash used in investing activities totaled \$189.4 million for the nine months ended September 30, 2014. The most significant elements of cash flow within investment activities were net



outflows related to growth in the loan portfolio and purchases of securities, which were partially offset by net cash inflows from maturities, calls and principal repayments of debt securities. Net cash provided by operating activities amounted to \$257 thousand for the nine months ended September 30, 2014. Net income totaled \$29.6 million in the first nine months of 2014 and the most significant adjustments to reconcile net income to net cash provided by operating activities pertained to mortgage banking activities and the gain on the sale of our merchant processing service business line. See the Corporation's Consolidated Statements of Cash Flows for further information about sources and uses of cash.

#### Capital Resources

Total shareholders' equity amounted to \$348.6 million at September 30, 2014, up by \$18.9 million from December 31, 2013, including net income of \$29.6 million and a reduction of \$15.2 million for dividend declarations.

The ratio of total equity to total assets amounted to 10.20% at September 30, 2014 compared to a ratio of 10.34% at December 31, 2013. Book value per share at September 30, 2014 and December 31, 2013 amounted to \$20.85 and \$19.84, respectively.

The Bancorp and the Bank are subject to various regulatory capital requirements. As of September 30, 2014, the Bancorp and the Bank are categorized as "well-capitalized" under the regulatory framework for prompt corrective action.

See Note 9 to the Unaudited Consolidated Financial Statements for additional discussion of capital requirements.

#### Contractual Obligations and Commitments

The Corporation has entered into numerous contractual obligations and commitments. The following tables summarize our contractual cash obligations and other commitments at September 30, 2014:

| (Dollars in thousands)          | Payments Due by Period |                         |           |           |                  |
|---------------------------------|------------------------|-------------------------|-----------|-----------|------------------|
|                                 | Total                  | Less Than<br>1 Year (1) | 1-3 Years | 3-5 Years | After 5<br>Years |
| Contractual Obligations:        |                        |                         |           |           |                  |
| FHLBB advances (2)              | \$261,685              | \$76,556                | \$74,139  | \$81,587  | \$29,403         |
| Junior subordinated debentures  | 22,681                 | —                       | —         | —         | 22,681           |
| Operating lease obligations     | 36,129                 | 2,636                   | 4,861     | 4,067     | 24,565           |
| Software licensing arrangements | 3,209                  | 2,250                   | 959       | —         | —                |
| Other borrowings                | 145                    | 48                      | 97        | —         | —                |
| Total contractual obligations   | \$323,849              | \$81,490                | \$80,056  | \$85,654  | \$76,649         |

(1) Maturities or contractual obligations are considered by management in the administration of liquidity and are routinely refinanced in the ordinary course of business.

(2) All FHLBB advances are shown in the period corresponding to their scheduled maturity.

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| (Dollars in thousands)                         | Amount of Commitment Expiration – Per Period |                     |           |           |                  |
|--|--|---------------------|-----------|-----------|------------------|
|  | Total  | Less Than<br>1 Year | 1-3 Years | 3-5 Years | After 5<br>Years |
| Other Commitments:                             |  |                     |           |           |                  |
| Commercial loans                               | \$344,316                                    | \$187,326           | \$57,905  | \$43,267  | \$55,818         |
| Home equity lines                              | 199,336                                      | —                   | —         | —         | 199,336          |
| Other loans                                    | 49,324                                       | 42,919              | 2,566     | 3,839     | —                |
| Standby letters of credit                      | 5,351  | 4,978               | 373       | —         | —                |
| Forward loan commitments:                      |  |                     |           |           |                  |
| Interest rate lock commitments                 | 49,545                                       | 49,545              | —         | —         | —                |
| Commitments to sell residential mortgage loans | 84,203                                       | 84,203              | —         | —         | —                |
| Customer related derivative contracts:         |  |                     |           |           |                  |
| Interest rate swaps with customers             | 125,645                                      | 18,603              | 31,533    | 36,538    | 38,971           |
| Mirror swaps with counterparties               | 125,645                                      | 18,603              | 31,533    | 36,538    | 38,971           |
| Interest rate risk management contract:        |  |                     |           |           |                  |
| Interest rate swap contracts                   | 22,681                                       | 8,248               | 14,433    | —         | —                |
| Total commitments                              | \$1,006,046                                  | \$414,425           | \$138,343 | \$120,182 | \$333,096        |

#### Off-Balance Sheet Arrangements

For information on financial instruments with off-balance sheet risk and derivative financial instruments see Notes 10 and 17 to the Unaudited Consolidated Financial Statements.

#### Asset/Liability Management and Interest Rate Risk

Interest rate risk is the primary market risk category associated with the Corporation's operations. Interest rate risk is the risk of loss to future earnings due to changes in interest rates. The ALCO is responsible for establishing policy guidelines on liquidity and acceptable exposure to interest rate risk. Periodically, the ALCO reports on the status of liquidity and interest rate risk matters to the Bank's Board of Directors. The objective of the ALCO is to manage assets and funding sources to produce results that are consistent with Washington Trust's liquidity, capital adequacy, growth, risk and profitability goals.

The ALCO manages the Corporation's interest rate risk using income simulation to measure interest rate risk inherent in the Corporation's on-balance sheet and off-balance sheet financial instruments at a given point in time by showing the effect of interest rate shifts on net interest income over a 12-month horizon, the 13- to 24-month horizon and a 60-month horizon. The simulations assume that the size and general composition of the Corporation's balance sheet remain static over the simulation horizons, with the exception of certain deposit mix shifts from low-cost core savings to higher-cost time deposits in selected interest rate scenarios. Additionally, the simulations take into account the specific repricing, maturity, call options, and prepayment characteristics of differing financial instruments that may vary under different interest rate scenarios. The characteristics of financial instrument classes are reviewed periodically by the ALCO to ensure their accuracy and consistency.

The ALCO reviews simulation results to determine whether the Corporation's exposure to a decline in net interest income remains within established tolerance levels over the simulation horizons and to develop appropriate strategies to manage this exposure. As of September 30, 2014 and December 31, 2013, net interest income simulations indicated that exposure to changing interest rates over the simulation horizons remained within tolerance levels established by the Corporation. The Corporation defines maximum unfavorable net interest income exposure to be a change of no more than 5% in net interest income over the first 12 months, no more than 10% over the second 12 months, and no more than 10% over the full 60-month simulation horizon. All changes are measured in comparison to the projected net interest income that would result from an "unchanged" rate scenario where both interest rates and the composition of the Corporation's balance sheet remain stable for a 60-month period. In addition to measuring the change in net interest income as compared to an unchanged interest rate scenario, the ALCO also measures the trend

of both net interest income and net interest margin over a 60-month horizon to ensure the stability and adequacy of this source of earnings in different interest rate scenarios.

The ALCO regularly reviews a wide variety of interest rate shift scenario results to evaluate interest risk exposure, including scenarios showing the effect of steepening or flattening changes in the yield curve of up to 500 basis points as well as parallel changes in interest rates of up to 400 basis points. Because income simulations assume that the Corporation's balance sheet will remain static over the simulation horizon, the results do not reflect adjustments in strategy that the ALCO could implement in response to rate shifts.

The following table sets forth the estimated change in net interest income from an unchanged interest rate scenario over the periods indicated for parallel changes in market interest rates using the Corporation's on- and off-balance sheet financial instruments as of September 30, 2014 and December 31, 2013. Interest rates are assumed to shift by a parallel 100, 200 or 300 basis points upward or 100 basis points downward over a 12-month period, except for core savings deposits, which are assumed to shift by lesser amounts due to their relative historical insensitivity to market interest rate movements. Further, deposits are assumed to have certain minimum rate levels below which they will not fall. It should be noted that the rate scenarios shown do not necessarily reflect the ALCO's view of the "most likely" change in interest rates over the periods indicated.

|                               | September 30, 2014 |                | December 31, 2013 |                |
|-------------------------------|--------------------|----------------|-------------------|----------------|
|                               | Months 1 - 12      | Months 13 - 24 | Months 1 - 12     | Months 13 - 24 |
| 100 basis point rate decrease | (1.11)             | )% (3.93)%     | (1.66)%           | (6.02)%        |
| 100 basis point rate increase | 0.88               | % 0.48%        | 2.22%             | 3.91%          |
| 200 basis point rate increase | 3.07               | % 3.38%        | 4.44%             | 7.16%          |
| 300 basis point rate increase | 5.28               | % 6.20%        | 5.30%             | 6.98%          |

The ALCO estimates that the negative exposure of net interest income to falling rates as compared to an unchanged rate scenario results from a more rapid decline in earning asset yields compared to rates paid on deposits. If market interest rates were to fall from their already low levels and remain lower for a sustained period, certain core savings and time deposit rates could decline more slowly and by a lesser amount than other market rates. Asset yields would likely decline more rapidly than deposit costs as current asset holdings mature or reprice, since cash flow from mortgage-related prepayments and redemption of callable securities would increase as market rates fall.

The positive exposure of net interest income to rising rates as compared to an unchanged rate scenario results from a more rapid projected relative rate of increase in asset yields than funding costs over the near term. For simulation purposes, deposit rate changes are anticipated to lag other market rates in both timing and magnitude. The ALCO's estimate of interest rate risk exposure to rising rate environments, including those involving changes to the shape of the yield curve, incorporates certain assumptions regarding the shift in deposit balances from low-cost core savings categories to higher-cost deposit categories, which has characterized a shift in funding mix during the past rising interest rate cycles. The relative decrease from December 31, 2013 to September 30, 2014 in positive exposure of net interest income to rising rates was attributable to several factors, including a net increase of \$172.9 million in the residential real estate mortgage portfolio during this period, the largest portion of which was in adjustable rate mortgages with an initial interest rate reset date in year seven; and, to a lesser extent, a reduction in longer term market interest rates. During the three months ended September 30, 2014, \$50.0 million in wholesale funding in the form of longer-term brokered certificates of deposit were executed, which were used to pay down short-term FHLBB borrowings. This liability extension and other factors, including a beneficial impact from an increase in non-rate sensitive demand deposit balances have resulted in an increase in positive exposure to rising rates compared to June 30, 2014. The benefit to rising rates in the 200 basis points upward scenario increased from June 30, 2014 in the 12-month horizon from 1.95% to 3.07% and increased in the 13- to 24-month horizon from 2.39% to 3.38%.

While the ALCO reviews and updates simulation assumptions and also periodically back-tests the simulation results to ensure that the assumptions are reasonable and current, income simulation may not always prove to be an accurate indicator of interest rate risk or future net interest margin. Over time, the repricing, maturity and prepayment characteristics of financial instruments and the composition of the Corporation's balance sheet may change to a different degree than estimated. Simulation modeling assumes a static balance sheet, with the exception of certain

modeled deposit mix shifts from low-cost core savings deposits to higher-cost time deposits in rising rate scenarios as noted above. Due to the current low level of market interest rates, the banking industry has experienced relatively strong growth in low-cost core deposits over the past several years. The ALCO recognizes that a portion of these increased levels of low-cost balances could shift into higher yielding alternatives in the future, particularly if interest rates rise and as confidence in financial markets strengthens, and has modeled increased amounts of deposit shifts out of these low-cost categories into higher-cost alternatives in the rising rate simulation scenarios presented above. Deposit balances may also be subject to possible outflow to non-bank alternatives in a rising rate environment, which may cause interest rate

sensitivity to differ from the results as presented. Another significant simulation assumption is the sensitivity of core savings deposits to fluctuations in interest rates. Income simulation results assume that changes in both core savings deposit rates and balances are related to changes in short-term interest rates. The relationship between short-term interest rate changes and core deposit rate and balance changes may differ from the ALCO's estimates used in income simulation. It should be noted that the static balance sheet assumption does not necessarily reflect the Corporation's expectation for future balance sheet growth, which is a function of the business environment and customer behavior. Lastly, mortgage-backed securities and mortgage loans involve a level of risk that unforeseen changes in prepayment speeds may cause related cash flows to vary significantly in differing rate environments. Such changes could affect the level of reinvestment risk associated with cash flow from these instruments, as well as their market value. Changes in prepayment speeds could also increase or decrease the amortization of premium or accretion of discounts related to such instruments, thereby affecting interest income.

The Corporation also monitors the potential change in market value of its available for sale debt securities in changing interest rate environments. The purpose is to determine market value exposure that may not be captured by income simulation, but which might result in changes to the Corporation's capital position. Results are calculated using industry-standard analytical techniques and securities data.

The following table summarizes the potential change in market value of the Corporation's available for sale debt securities as of September 30, 2014 and December 31, 2013 resulting from immediate parallel rate shifts: (Dollars in thousands)

| Security Type   | Down 100<br>Basis Points | Up 200 Basis<br>Points |
|---|--------------------------|------------------------|
| U.S. government sponsored enterprise securities (callable)  | \$283                    | (\$2,376 )             |
| Obligations of states and political subdivisions  | 750                      | (1,452 )               |
| Mortgage-backed securities issued by U.S. government agencies and U.S. government-sponsored enterprises | 5,143                    | (19,079 )              |
| Trust preferred debt and other corporate debt securities  | 29                       | 683                    |
| Total change in market value as of September 30, 2014   | \$6,205                  | (\$22,224 )            |
| Total change in market value as of December 31, 2013  | \$6,863                  | (\$20,841 )            |

### ITEM 3. Quantitative and Qualitative Disclosures About Market Risk

Information regarding quantitative and qualitative disclosures about market risk appears under Item 2, "Management's Discussion and Analysis of Financial Condition and Results of Operations," under the caption "Asset/Liability Management and Interest Rate Risk."

### ITEM 4. Controls and Procedures

#### Disclosure Controls and Procedures

As required by Rule 13a-15 under the Securities Exchange Act of 1934, as amended (the "Exchange Act"), the Corporation carried out an evaluation under the supervision and with the participation of the Corporation's management, including the Corporation's principal executive officer and principal financial officer, of the Corporation's disclosure controls and procedures as of the periods ended September 30, 2014. Based upon that evaluation, the principal executive officer and principal financial officer concluded that the Corporation's disclosure controls and procedures are effective and designed to ensure that information required to be disclosed by the Corporation in the reports it files or submits under the Exchange Act is (i) recorded, processed, summarized and reported within the time periods specified in the SEC's rules and forms and (ii) accumulated and communicated to the Corporation's management including its Chief Executive Officer and Chief Financial Officer as appropriate to allow timely decisions regarding required disclosures. The Corporation will continue to review and document its disclosure controls and procedures and consider such changes in future evaluations of the effectiveness of such controls and procedures, as it deems appropriate.

Internal Control Over Financial Reporting

The Corporation's management is responsible for establishing and maintaining adequate internal control over financial reporting as such term is defined by the Exchange Act Rule 13a-15(f). The Corporation's internal control system was designed to provide reasonable assurance to its management and the Board of Directors regarding the preparation and fair presentation of published

financial statements. All internal control systems, no matter how well designed, have inherent limitations. Therefore, even those systems determined to be effective can provide only reasonable assurance with respect to financial statement preparation and presentation. The Corporation's management assessed the effectiveness of its internal control over financial reporting as of the end of the period covered by this report.

There has been no change in our internal control over financial reporting during the period ended September 30, 2014 that has materially affected, or is reasonably likely to materially affect, our internal control over financial reporting.

## PART II

### Other Information

#### Item 1. Legal Proceedings

The Corporation is involved in various claims and legal proceedings arising out of the ordinary course of business. Management is of the opinion, based on its review with counsel of the development of such matters to date, that the ultimate disposition of such matters will not materially affect the consolidated financial position or results of operations of the Corporation.

#### Item 1A. Risk Factors

There have been no material changes in the risk factors described in Item 1A to Part I of Washington Trust's Annual Report on Form 10-K for the year ended December 31, 2013.

#### Item 6. Exhibits

(a) Exhibits. The following exhibits are included as part of this Form 10-Q:

##### Exhibit

##### Number

|      |   |
|------|---|
| 10.1 | First Amendment to Change in Control Agreement – Filed as Exhibit 10.1 to the Registrant's Current Report on Form 8-K, as filed with the Securities and Exchange Commission on August 5, 2014. (1) (2)  |
| 10.2 | Form of Amended and Restated Change in Control Agreement – Filed herewith. (1)  |
| 10.3 | Terms of Amended and Restated Change in Control Agreement – Filed herewith. (1)   |
| 31.1 | Certification of Chief Executive Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002 – Filed herewith.  |
| 31.2 | Certification of Chief Financial Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002 – Filed herewith.  |
| 32.1 | Certifications of Chief Executive Officer and Chief Financial Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 – Furnished herewith. (3)  |
| 101  | The following materials from Washington Trust Bancorp, Inc.'s Quarterly Report on Form 10-Q for the quarter ended September 30, 2014 formatted in XBRL (eXtensible Business Reporting Language): (i) the Consolidated Balance Sheets, (ii) the Consolidated Statements of Income, (iii) the Consolidated Statements of Comprehensive Income, (iv) the Consolidated Statements of Changes in Shareholders' Equity, (v) the Consolidated Statements of Cash Flows, and (vi) related notes to these financial statements - Furnished herewith. (4) |

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Not filed herewith. In accordance with Rule 12b-32 promulgated pursuant to the Exchange Act, reference is made (1) to the documents previously filed with the Securities and Exchange Commission, which are incorporated by reference herein.

(2) Management contract or compensatory plan or arrangement.

(3) These certifications are not "filed" for purposes of Section 18 of the Exchange Act or incorporated by reference into any filing under the Securities Act or the Securities Exchange Act.

(4) Pursuant to Rule 406T of Regulation S-T, the XBRL related information in Exhibit 101 to this Quarterly Report on Form 10-Q is furnished and not filed for purposes of Sections 11 and 12 of the Securities Act of 1933 and Section



18 of the Securities Exchange Act of 1934.

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SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

WASHINGTON TRUST BANCORP, INC.  
(Registrant)

Date: November 6, 2014

By: /s/ Joseph J. MarcAurele  
Joseph J. MarcAurele  
Chairman and Chief Executive Officer  
(principal executive officer)

Date: November 6, 2014

By: /s/ David V. Devault  
David V. Devault  
Vice Chair, Secretary and Chief Financial Officer  
(principal financial and accounting officer)

Exhibit Index

Exhibit  
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