

COLONY BANKCORP INC  
Form 10-Q  
May 05, 2014

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UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, DC 20549

FORM 10-Q

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15 (D) OF THE SECURITIES  
EXCHANGE ACT OF 1934

FOR QUARTER ENDED MARCH 31, 2014 COMMISSION FILE NUMBER 0-12436

COLONY BANKCORP, INC.  
(EXACT NAME OF REGISTRANT AS SPECIFIED IN ITS CHARTER)

GEORGIA 58-1492391  
(STATE OR OTHER JURISDICTION OF (I.R.S. EMPLOYER  
INCORPORATION OR ORGANIZATION) IDENTIFICATION NUMBER)

115 SOUTH GRANT STREET, FITZGERALD, GEORGIA 31750  
ADDRESS OF PRINCIPAL EXECUTIVE OFFICES

229/426-6000  
REGISTRANT'S TELEPHONE NUMBER INCLUDING AREA CODE

INDICATE BY CHECK MARK WHETHER THE REGISTRANT (1) HAS FILED REPORTS REQUIRED TO BE FILED BY SECTIONS 13 OR 15 (D) OF THE SECURITIES EXCHANGE ACT OF 1934 DURING THE PRECEDING 12 MONTHS (OR FOR SUCH SHORTER PERIOD THAT THE REGISTRANT WAS REQUIRED TO FILE SUCH REPORTS), AND (2) HAS BEEN SUBJECT TO SUCH FILING REQUIREMENTS FOR THE PAST 90 DAYS.

YES  NO

INDICATE BY CHECK MARK WHETHER THE REGISTRANT HAS SUBMITTED ELECTRONICALLY AND POSTED ON ITS CORPORATE WEB SITE, IF ANY, EVERY INTERACTIVE DATA FILE REQUIRED TO BE SUBMITTED AND POSTED PURSUANT TO RULE 405 OF REGULATION S-T (§232.405 OF THIS CHAPTER) DURING THE PRECEDING 12 MONTHS (OR FOR SUCH SHORTER PERIOD THAT THE REGISTRANT WAS REQUIRED TO SUBMIT AND POST SUCH FILES).

YES  NO

INDICATE BY CHECK MARK WHETHER THE REGISTRANT IS A LARGE ACCELERATED FILER, AN ACCELERATED FILER, A NON-ACCELERATED FILER OR A SMALLER REPORTING COMPANY. SEE DEFINITIONS OF "ACCELERATED FILER", "LARGE ACCELERATED FILER" AND "SMALLER REPORTING COMPANY" IN RULE 12b-2 OF THE EXCHANGE ACT.

LARGE ACCELERATED FILER  ACCELERATED FILER

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NON-ACCELERATED FILER    SMALLER REPORTING COMPANY      
(DO NOT CHECK IF A SMALLER REPORTING COMPANY)

INDICATE BY CHECK MARK WHETHER THE REGISTRANT IS A SHELL COMPANY (AS DEFINED IN RULE 12B-2 OF THE EXCHANGE ACT).

YES  NO

INDICATE THE NUMBER OF SHARES OUTSTANDING OF EACH OF THE ISSUER'S CLASSES OF COMMON STOCK, AS OF THE LATEST PRACTICABLE DATE.

| <u>CLASS</u>                | <u>OUTSTANDING AT MAY 5, 2014</u> |
|-----------------------------|-----------------------------------|
| COMMON STOCK, \$1 PAR VALUE | 8,439,258                         |

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Forward Looking Statement Disclosure

Certain statements contained in this Quarterly Report that are not statements of historical fact constitute forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995 (the Act), notwithstanding that such statements are not specifically identified. In addition, certain statements may be contained in the Company's future filings with the SEC, in press releases, and in oral and written statements made by or with the approval of the Company that are not statements of historical fact and constitute forward-looking statements within the meaning of the Act. Examples of forward-looking statements include, but are not limited to: (i) projections of revenues, income or loss, earnings or loss per share, the payment or nonpayment of dividends, capital structure and other financial items; (ii) statements of plans and objectives of Colony Bankcorp, Inc. or its management or Board of Directors, including those relating to products or services; (iii) statements of future economic performance; and (iv) statements of assumptions underlying such statements. Words such as "believes," "anticipates," "expects," "intends," "targeted" and similar expressions are intended to identify forward-looking statements but are not the exclusive means of identifying such statements.

Forward-looking statements involve risks and uncertainties that may cause actual results to differ materially from those in such statements. Factors that could cause actual results to differ from those discussed in the forward-looking statements include, but are not limited to:

- Loss and regional economic conditions and the impact they may have on the Company and its customers and the Company's assessment of that impact.
- Changes in estimates of future reserve requirements based upon the periodic review thereof under relevant regulatory and accounting requirements.
- The effects of and changes in trade, monetary and fiscal policies and laws, including interest rate policies of the Federal Reserve Board.
- Inflation, interest rate, market and monetary fluctuations.
- Political instability.
- Acts of war or terrorism.
- The timely development and acceptance of new products and services and perceived overall value of these products and services by users.
- Changes in consumer spending, borrowings and savings habits.
- Technological changes.
- Acquisitions and integration of acquired businesses.
- The ability to increase market share and control expenses.
- The effect of changes in laws and regulations (including laws and regulations concerning taxes, banking, securities and insurance) with which the Company and its subsidiary must comply.
- The effect of changes in accounting policies and practices, as may be adopted by the regulatory agencies, as well as the Financial Accounting Standards Board and other accounting standard setters.

- Changes in the Company's organization, compensation and benefit plans.
- The costs and effects of litigation and of unexpected or adverse outcomes in such litigation.
- Greater than expected costs or difficulties related to the integration of new lines of business.
- The Company's success at managing the risks involved in the foregoing items.
- Restrictions or conditions imposed by our regulators on our operations.

Forward-looking statements speak only as of the date on which such statements are made. The Company undertakes no obligation to update any forward-looking statement to reflect events or circumstances after the date on which such statement is made, or to reflect the occurrence of unanticipated events.

Readers should carefully review all disclosures we file from time to time with the Securities and Exchange Commission (SEC).

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PART 1. FINANCIAL INFORMATION

ITEM 1

FINANCIAL STATEMENTS

THE FOLLOWING FINANCIAL STATEMENTS ARE PROVIDED FOR COLONY BANKCORP, INC. AND ITS WHOLLY-OWNED SUBSIDIARY BANK, COLONY BANK

A. CONSOLIDATED BALANCE SHEETS – MARCH 31, 2014 (UNAUDITED) AND DECEMBER 31, 2013 (AUDITED).

B. CONSOLIDATED STATEMENTS OF INCOME – FOR THE THREE MONTHS ENDED MARCH 31, 2014 AND 2013.

C. CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME – FOR THE THREE MONTHS ENDED MARCH 31, 2014 AND 2013.

D. CONSOLIDATED STATEMENTS OF CASH FLOWS – FOR THE THREE MONTHS ENDED MARCH 31, 2014 AND 2013 (UNAUDITED).

THE CONSOLIDATED FINANCIAL STATEMENTS FURNISHED HAVE NOT BEEN AUDITED BY INDEPENDENT CERTIFIED PUBLIC ACCOUNTANTS, BUT REFLECT, IN THE OPINION OF MANAGEMENT, ALL ADJUSTMENTS (CONSISTING SOLELY OF NORMAL RECURRING ADJUSTMENTS) NECESSARY FOR A FAIR PRESENTATION OF THE RESULTS OF OPERATIONS FOR THE PERIODS PRESENTED.

THE RESULTS OF OPERATIONS FOR THE THREE MONTH PERIOD ENDED MARCH 31, 2014 ARE NOT NECESSARILY INDICATIVE OF THE RESULTS TO BE EXPECTED FOR THE FULL YEAR.

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Part I (Continued)

Item 1 (Continued)

COLONY BANKCORP, INC. AND SUBSIDIARY  
CONSOLIDATED BALANCE SHEETS  
MARCH 31, 2014 AND DECEMBER 31, 2013  
(DOLLARS IN THOUSANDS)

|                                                                                                                      | March 31,<br>2014<br>(Unaudited) | December<br>31, 2013<br>(Audited) |
|----------------------------------------------------------------------------------------------------------------------|----------------------------------|-----------------------------------|
| <b>ASSETS</b>                                                                                                        |                                  |                                   |
| Cash and Cash Equivalents                                                                                            |                                  |                                   |
| Cash and Due from Banks                                                                                              | \$ 20,592                        | \$ 25,692                         |
| Federal Funds Sold                                                                                                   | 18,183                           | 20,495                            |
|                                                                                                                      | 38,775                           | 46,187                            |
| Interest-Bearing Deposits                                                                                            | 22,401                           | 21,960                            |
| Investment Securities                                                                                                |                                  |                                   |
| Available for Sale, at Fair Value                                                                                    | 278,957                          | 263,258                           |
| Held to Maturity, at Cost (Fair Value of \$38 and \$37, as of March 31, 2014 and December 31, 2013, Respectively)    | 38                               | 37                                |
|                                                                                                                      | 278,995                          | 263,295                           |
| Federal Home Loan Bank Stock, at Cost                                                                                | 2,831                            | 3,164                             |
| Loans                                                                                                                | 738,194                          | 751,218                           |
| Allowance for Loan Losses                                                                                            | (11,710 )                        | (11,806 )                         |
| Unearned Interest and Fees                                                                                           | (359 )                           | (360 )                            |
|                                                                                                                      | 726,125                          | 739,052                           |
| Premises and Equipment                                                                                               | 24,637                           | 24,876                            |
| Other Real Estate (Net of Allowance of \$4,404 and \$3,986 as of March 31, 2014 and December 31, 2013, Respectively) | 14,227                           | 15,502                            |
| Other Intangible Assets                                                                                              | 179                              | 188                               |
| Other Assets                                                                                                         | 33,666                           | 34,327                            |
| Total Assets                                                                                                         | \$ 1,141,836                     | \$ 1,148,551                      |
| <b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>                                                                          |                                  |                                   |
| <b>Deposits</b>                                                                                                      |                                  |                                   |
| Noninterest-Bearing                                                                                                  | \$ 119,984                       | \$ 115,261                        |
| Interest-Bearing                                                                                                     | 856,870                          | 872,269                           |
|                                                                                                                      | 976,854                          | 987,530                           |
| <b>Borrowed Money</b>                                                                                                |                                  |                                   |
| Subordinated Debentures                                                                                              | 24,229                           | 24,229                            |
| Other Borrowed Money                                                                                                 | 40,000                           | 40,000                            |
|                                                                                                                      | 64,229                           | 64,229                            |
| Other Liabilities                                                                                                    | 8,405                            | 6,838                             |
| Commitments and Contingencies                                                                                        |                                  |                                   |
| <b>Stockholders' Equity</b>                                                                                          |                                  |                                   |
| Preferred Stock, Stated Value \$1,000 a Share; Authorized 10,000,000 Shares, Issued 28,000 Shares                    | 28,000                           | 28,000                            |

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|                                                                                                                                          |             |             |
|------------------------------------------------------------------------------------------------------------------------------------------|-------------|-------------|
| Common Stock, Par Value \$1 a Share; Authorized 20,000,000 Shares, Issued 8,439,258<br>Shares as of March 31, 2014 and December 31, 2013 | 8,439       | 8,439       |
| Paid-In Capital                                                                                                                          | 29,145      | 29,145      |
| Retained Earnings                                                                                                                        | 34,259      | 33,445      |
| Accumulated Other Comprehensive (Loss), Net of Tax                                                                                       | (7,495 )    | (9,075 )    |
| Total Liabilities and Stockholders' Equity                                                                                               | \$1,141,836 | \$1,148,551 |

The accompanying notes are an integral part of these statements.

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Part I (Continued)

Item 1 (Continued)

COLONY BANKCORP, INC. AND SUBSIDIARY  
CONSOLIDATED STATEMENTS OF INCOME  
THREE MONTHS ENDED MARCH 31, 2014 AND 2013  
(UNAUDITED)  
(DOLLARS IN THOUSANDS)

|                                                     | Three<br>Months<br>Ended<br>March 31,<br>2014 | Three<br>Months<br>Ended<br>March<br>31, 2013 |
|-----------------------------------------------------|-----------------------------------------------|-----------------------------------------------|
| Interest Income                                     |                                               |                                               |
| Loans, Including Fees                               | \$9,689                                       | \$10,361                                      |
| Federal Funds Sold                                  | 9                                             | 14                                            |
| Deposits with Other Banks                           | 13                                            | 11                                            |
| Investment Securities                               |                                               |                                               |
| U.S. Government Agencies                            | 1,184                                         | 712                                           |
| State, County and Municipal                         | 28                                            | 33                                            |
| Corporate Obligations and Asset-Backed Securities   | --                                            | 14                                            |
| Dividends on Other Investments                      | 30                                            | 19                                            |
|                                                     | 10,953                                        | 11,164                                        |
| Interest Expense                                    |                                               |                                               |
| Deposits                                            | 1,321                                         | 1,686                                         |
| Borrowed Money                                      | 438                                           | 432                                           |
|                                                     | 1,759                                         | 2,118                                         |
| Net Interest Income                                 | 9,194                                         | 9,046                                         |
| Provision for Loan Losses                           | 327                                           | 1,500                                         |
| Net Interest Income After Provision for Loan Losses | 8,867                                         | 7,546                                         |
| Noninterest Income                                  |                                               |                                               |
| Service Charges on Deposits                         | 1,067                                         | 1,101                                         |
| Other Service Charges, Commissions and Fees         | 581                                           | 404                                           |
| Mortgage Fee Income                                 | 67                                            | 119                                           |
| Other                                               | 347                                           | 594                                           |
|                                                     | 2,062                                         | 2,218                                         |
| Noninterest Expenses                                |                                               |                                               |
| Salaries and Employee Benefits                      | 4,412                                         | 4,169                                         |
| Occupancy and Equipment                             | 1,020                                         | 933                                           |
| Securities Losses                                   | --                                            | 8                                             |
| Other                                               | 3,434                                         | 3,290                                         |
|                                                     | 8,866                                         | 8,400                                         |
| Income Before Income Taxes                          | 2,063                                         | 1,364                                         |
| Income Taxes                                        | 606                                           | 427                                           |
| Net Income                                          | 1,457                                         | 937                                           |
| Preferred Stock Dividends                           | 643                                           | 370                                           |

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|                                                   |           |           |
|---------------------------------------------------|-----------|-----------|
| Net Income Available to Common Stockholders       | \$814     | \$567     |
| Net Income Per Share of Common Stock              |           |           |
| Basic                                             | \$0.10    | \$0.07    |
| Diluted                                           | \$0.10    | \$0.07    |
| Cash Dividends Declared Per Share of Common Stock | \$0.00    | \$0.00    |
| Weighted Average Basic Shares Outstanding         | 8,439,258 | 8,439,258 |
| Weighted Average Diluted Shares Outstanding       | 8,439,258 | 8,439,258 |

The accompanying notes are an integral part of these statements.

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Part I (Continued)

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COLONY BANKCORP, INC. AND SUBSIDIARY  
 CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME  
 THREE MONTHS ENDED MARCH 31, 2014 AND 2013  
 (UNAUDITED)  
 (DOLLARS IN THOUSANDS)

|                                                                                                                                                                | Three Months<br>Ended |                   |
|----------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------|-------------------|
|                                                                                                                                                                | March<br>31, 2014     | March<br>31, 2013 |
| Net Income                                                                                                                                                     | \$1,457               | \$ 937            |
| Other Comprehensive Income (Loss), Net of Tax<br>Gains (Losses) on Securities Arising During the Year,<br>Net of Tax Effect of \$814 and (\$461), Respectively | 1,580                 | (894 )            |
| Realized Gains on Sale of AFS Securities, Net of Tax Effect of \$0 and \$3, Respectively                                                                       | --                    | 5                 |
| Change in Net Unrealized Gains (Losses) on Securities Available for Sale,<br>Net of Reclassification Adjustment and Tax Effect                                 | 1,580                 | (889 )            |
| Comprehensive Income (Loss)                                                                                                                                    | \$3,037               | \$ 48             |

The accompanying notes are an integral part of these statements.

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Part I (Continued)

Item 1 (Continued)

COLONY BANKCORP, INC. AND SUBSIDIARY  
CONSOLIDATED STATEMENTS OF CASH FLOWS  
THREE MONTHS ENDED MARCH 31, 2014 AND 2013  
(UNAUDITED)  
(DOLLARS IN THOUSANDS)

|                                                                                   | Three Months<br>Ended |                   |
|-----------------------------------------------------------------------------------|-----------------------|-------------------|
|                                                                                   | March<br>31, 2014     | March<br>31, 2013 |
| <b>CASH FLOWS FROM OPERATING ACTIVITIES</b>                                       |                       |                   |
| Net Income                                                                        | \$1,457               | \$937             |
| Adjustments to Reconcile Net Income to Net Cash Provided by Operating Activities: |                       |                   |
| Depreciation                                                                      | 410                   | 387               |
| Provision for Loan Losses                                                         | 327                   | 1,500             |
| Securities Losses                                                                 | --                    | 8                 |
| Amortization and Accretion                                                        | 306                   | 939               |
| (Gains) Losses on Sale of Other Real Estate and Repossessions                     | 24                    | (94 )             |
| Provision for Losses on Other Real Estate                                         | 642                   | 500               |
| Increase in Cash Surrender Value of Life Insurance                                | (157 )                | (53 )             |
| Other Prepaids, Deferrals and Accruals, Net                                       | 895                   | 1,176             |
|                                                                                   | 3,904                 | 5,300             |
| <b>CASH FLOWS FROM INVESTING ACTIVITIES</b>                                       |                       |                   |
| Purchases of Investment Securities Available for Sale                             | (20,727)              | (68,394)          |
| Proceeds from Maturities, Calls, and Paydowns of<br>Investment Securities:        |                       |                   |
| Available for Sale                                                                | 7,136                 | 15,764            |
| Proceeds from Sale of Investment Securities<br>Available for Sale                 | --                    | 30,418            |
| Interest-Bearing Deposits in Other Banks                                          | (441 )                | 13,089            |
| Net Loans to Customers                                                            | 11,465                | 3,474             |
| Purchase of Premises and Equipment                                                | (171 )                | (541 )            |
| Proceeds from Sale of Other Real Estate and Repossessions                         | 1,765                 | 2,129             |
| Proceeds from Sale of Federal Home Loan Bank Stock                                | 333                   | 200               |
|                                                                                   | (640 )                | (3,861 )          |
| <b>CASH FLOWS FROM FINANCING ACTIVITIES</b>                                       |                       |                   |
| Noninterest-Bearing Customer Deposits                                             | 4,723                 | (2,046 )          |
| Interest-Bearing Customer Deposits                                                | (15,399)              | (24,065)          |
| Proceeds from Other Borrowed Money                                                | --                    | 5,000             |
|                                                                                   | (10,676)              | (21,111)          |
| Net Decrease in Cash and Cash Equivalents                                         | (7,412 )              | (19,672)          |
| Cash and Cash Equivalents at Beginning of Period                                  | 46,187                | 49,246            |
| Cash and Cash Equivalents at End of Period                                        | \$38,775              | \$29,574          |

The accompanying notes are an integral part of these statements.



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Part I (Continued)

Item 1 (Continued)

COLONY BANKCORP, INC. AND SUBSIDIARIES  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(1) Summary of Significant Accounting Policies

Presentation

Colony Bankcorp, Inc. (the Company) is a bank holding company located in Fitzgerald, Georgia. The consolidated financial statements include the accounts of Colony Bankcorp, Inc. and its wholly-owned subsidiary, Colony Bank, Fitzgerald, Georgia. All significant intercompany accounts have been eliminated in consolidation. The accounting and reporting policies of Colony Bankcorp, Inc. conform to generally accepted accounting principles and practices utilized in the commercial banking industry.

All dollars in notes to consolidated financial statements are rounded to the nearest thousand.

The consolidated financial statements in this report are unaudited, except for the December 31, 2013 consolidated balance sheet. All adjustments consisting of normal recurring accruals which are, in the opinion of management, necessary for fair presentation of the interim consolidated financial statements have been included and fairly and accurately present the financial position, results of operations and cash flows of the Company. The results of operations for the three months ended March 31, 2014, are not necessarily indicative of the results which may be expected for the entire year.

Nature of Operations

The Bank provides a full range of retail and commercial banking services for consumers and small- to medium-size businesses located primarily in central, south and coastal Georgia. Colony Bank is headquartered in Fitzgerald, Georgia with banking offices in Albany, Ashburn, Broxton, Centerville, Chester, Columbus, Cordele, Douglas, Eastman, Fitzgerald, Leesburg, Moultrie, Pitts, Quitman, Rochelle, Savannah, Soperton, Sylvester, Thomaston, Tifton, Valdosta and Warner Robins. Lending and investing activities are funded primarily by deposits gathered through its retail banking office network.

Use of Estimates

In preparing the financial statements, management is required to make estimates and assumptions that affect the reported amounts of assets and liabilities as of the balance sheet date and revenues and expenses for the period. Actual results could differ significantly from those estimates. Material estimates that are particularly susceptible to significant change in the near term relate to the determination of the allowance for loan losses and the valuation of real estate acquired in connection with foreclosures or in satisfaction of loans.

Reclassifications

In certain instances, amounts reported in prior years' consolidated financial statements have been reclassified to conform to statement presentations selected for 2014. Such reclassifications had no effect on previously reported stockholders' equity or net income.

Concentrations of Credit Risk

Concentrations of credit risk can exist in relation to individual borrowers or groups of borrowers, certain types of collateral, certain types of industries, or certain geographic regions. The Company has a concentration in real estate loans as well as a geographic concentration that could pose an adverse credit risk, particularly with the current economic downturn in the real estate market. At March 31, 2014, approximately 88 percent of the Company's loan portfolio was concentrated in loans secured by real estate. A substantial portion of borrowers' ability to honor their contractual obligations is dependent upon the viability of the real estate economic sector. Declining collateral real estate values that secure land development, construction and speculative real estate loans in the Company's larger MSA markets have resulted in high loan loss provisions in recent years. In addition, a large portion of the Company's foreclosed assets are also located in these same geographic markets, making the recovery of the carrying amount of foreclosed assets susceptible to changes in market conditions. Management continues to monitor these concentrations and has considered these concentrations in its allowance for loan loss analysis.

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Part I (Continued)

Item 1 (Continued)

(1) Summary of Significant Accounting Policies (Continued)

Concentrations of Credit Risk (Continued)

The success of the Company is dependent, to a certain extent, upon the economic conditions in the geographic markets it serves. Adverse changes in the economic conditions in these geographic markets would likely have a material adverse effect on the Company's results of operations and financial condition. The operating results of Colony depend primarily on its net interest income. Accordingly, operations are subject to risks and uncertainties surrounding the exposure to changes in the interest rate environment.

At times, the Company may have cash and cash equivalents at financial institutions in excess of federal deposit insurance limits. The Company places its cash and cash equivalents with high credit quality financial institutions whose credit rating is monitored by management to minimize credit risk.

Investment Securities

The Company classifies its investment securities as trading, available for sale or held to maturity. Securities that are held principally for resale in the near term are classified as trading. Trading securities are carried at fair value, with realized and unrealized gains and losses included in noninterest income. Currently, no securities are classified as trading. Securities acquired with both the intent and ability to be held to maturity are classified as held to maturity and reported at amortized cost. All securities not classified as trading or held to maturity are considered available for sale. Securities available for sale are reported at estimated fair value. Unrealized gains and losses on securities available for sale are excluded from earnings and are reported, net of deferred taxes, in accumulated other comprehensive income (loss), a component of stockholders' equity. Gains and losses from sales of securities available for sale are computed using the specific identification method. Securities available for sale includes securities, which may be sold to meet liquidity needs arising from unanticipated deposit and loan fluctuations, changes in regulatory capital requirements, or unforeseen changes in market conditions.

The Company evaluates each held to maturity and available for sale security in a loss position for other-than-temporary impairment (OTTI). In estimating other-than-temporary impairment losses, management considers such factors as the length of time and the extent to which the market value has been below cost, the financial condition of the issuer and the Company's intent to sell and whether it is more likely than not that the Company will be required to sell the security before anticipated recovery of the amortized cost basis. If the Company intends to sell or if it is more likely than not that the Company will be required to sell the security before recovery, the OTTI write-down is recognized in earnings. If the Company does not intend to sell the security or it is not more likely than not that it will be required to sell the security before recovery, the OTTI write-down is separated into an amount representing credit loss, which is recognized in earnings and an amount related to all other factors, which is recognized in other comprehensive income (loss).

Federal Home Loan Bank Stock

Investment in stock of a Federal Home Loan Bank (FHLB) is required for every federally insured institution that utilizes its services. FHLB stock is considered restricted, as defined in the accounting standards. The FHLB stock is reported in the consolidated financial statements at cost. Dividend income is recognized when earned.

Loans



Loans that the Company has the ability and intent to hold for the foreseeable future or until maturity are recorded at their principal amount outstanding, net of unearned interest and fees. Loan origination fees, net of certain direct origination costs, are deferred and amortized over the estimated terms of the loans using the straight-line method. Interest income on loans is recognized using the effective interest method.

A loan is considered to be delinquent when payments have not been made according to contractual terms, typically evidenced by nonpayment of a monthly installment by the due date.

When management believes there is sufficient doubt as to the collectibility of principal or interest on any loan or generally when loans are 90 days or more past due, the accrual of applicable interest is discontinued and the loan is designated as nonaccrual, unless the loan is well secured and in the process of collection. Interest payments received on nonaccrual loans are either applied against principal or reported as income, according to management's judgment as to the collectibility of principal. Loans are returned to an accrual status when factors indicating doubtful collectibility on a timely basis no longer exist.

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Part I (Continued)

Item 1 (Continued)

(1) Summary of Significant Accounting Policies (Continued)

Loans Modified in a Troubled Debt Restructuring (TDR)

Loans are considered to have been modified in a TDR when due to a borrower's financial difficulty, the Company makes certain concessions to the borrower that it would not otherwise consider for new debt with similar risk characteristics. Modifications may include interest rate reductions, principal or interest forgiveness, forbearance, and other actions intended to minimize economic loss and to avoid foreclosure or repossession of the collateral. Generally, a non-accrual loan that has been modified in a TDR remains on non-accrual status for a period of 6 months to demonstrate that the borrower is able to meet the terms of the modified loan. However, performance prior to the modification, or significant events that coincide with the modification, are included in assessing whether the borrower can meet the new terms and may result in the loan being returned to accrual status at the time of loan modification or after a shorter performance period. If the borrower's ability to meet the revised payment schedule is uncertain, the loan remains on non-accrual status. Once a loan is modified in a troubled debt restructuring it is accounted for as an impaired loan, regardless of its accrual status, until the loan is paid in full, sold or charged off.

Allowance for Loan Losses

The allowance for loan losses is established as losses are estimated to have occurred through a provision for loan losses charged to earnings. Loan losses are charged against the allowance when management believes the uncollectibility of a loan balance is confirmed. Subsequent recoveries, if any, are credited to the allowance.

The allowance for loan losses is evaluated on a regular basis by management and is based upon management's periodic review of the collectibility of the loans in light of historical experience, the nature and volume of the loan portfolio, adverse situations that may affect the borrower's ability to repay, estimated value of any underlying collateral and prevailing economic conditions. This evaluation is inherently subjective, as it requires estimates that are susceptible to significant revisions as more information becomes available.

The allowance consists of specific, historical and general components. The specific component relates to loans that are classified as either doubtful, substandard or special mention. For such loans that are also classified as impaired, an allowance is established when the discounted cash flows (or collateral value or observable market price) of the impaired loan is lower than the carrying value of that loan. The historical component covers nonclassified loans and is based on historical loss experience adjusted for qualitative factors. A general component is maintained to cover uncertainties that could affect management's estimate of probable losses. The general component of the allowance reflects the margin of imprecision inherent in the underlying assumptions used in the methodologies for estimating specific and historical losses in the portfolio. General valuation allowances are based on internal and external qualitative risk factors such as (i) changes in the composition of the loan portfolio, (ii) the extent of loan concentrations within the portfolio, (iii) the effectiveness of the Company's lending policies, procedures and internal controls, (iv) the experience, ability and effectiveness of the Company's lending management and staff, and (v) national and local economics and business conditions.

Loans identified as losses by management, internal loan review and/or regulatory agencies are charged off.

A loan is considered impaired when, based on current information and events, it is probable that the Company will be unable to collect the scheduled payments of principal or interest when due according to the contractual terms of the loan agreement. Factors considered by management in determining impairment include payment status, collateral value and the probability of collecting scheduled principal and interest payments when due. Loans that experience

insignificant payment delays and payment shortfalls generally are not classified as impaired. Management determines the significance of payment delays and payment shortfalls on a case-by-case basis, taking into consideration all of the circumstances surrounding the loan and the borrower, including the length of the delay, the reasons for the delay, the borrower's prior payment record and the amount of the shortfall in relation to the principal and interest owed. Impairment is measured on a loan-by-loan basis by either the present value of expected future cash flows discounted at the loan's effective interest rate, the loan's obtainable market price or the fair value of the collateral if the loan is collateral dependent.

A significant portion of the Company's impaired loans are deemed to be collateral dependent. Management therefore measures impairment on these loans based on the fair value of the collateral. Collateral values are determined based on appraisals performed by qualified licensed appraisers hired by the Company or by senior members of the Company's credit administration staff. The decision whether or not to obtain an external third-party appraisal usually depends on the type of property being evaluated. External appraisals are usually obtained on more complex, income producing properties such as hotels, shopping centers and businesses. Less complex properties such as residential lots, farm land and single family houses may be evaluated internally by senior credit administration staff.

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Part I (Continued)

Item 1 (Continued)

## (1) Summary of Significant Accounting Policies (Continued)

## Allowance for Loan Losses (Continued)

When the Company does obtain appraisals from external third-parties, the values utilized in the impairment calculation are “as is” or current market values. The appraisals, whether prepared internally or externally, may utilize a single valuation approach or a combination of approaches including the comparable sales, income and cost approach. Appraised amounts used in the impairment calculation are typically discounted 10 percent to account for selling and marketing costs, if the repayment of the loan is to come from the sale of the collateral. Although appraisals are not obtained each year on all impaired loans, the collateral values used in the impairment calculations are evaluated quarterly by management. Based on management’s knowledge of the collateral and the current real estate market conditions, appraised values may be further discounted to reflect facts and circumstances known to management since the initial appraisal was performed.

Adjustments are routinely made in the appraisal process by the appraisers to adjust for differences between the comparable sales and income data available. Such adjustments are typically significant and result in a level 3 classification of the inputs for determining fair value. Because of the high degree of judgment required in estimating the fair value of collateral underlying impaired loans and because of the relationship between fair value and general economic conditions, we consider the fair value of impaired loans to be highly sensitive to changes in market conditions.

## Premises and Equipment

Premises and equipment are recorded at acquisition cost net of accumulated depreciation.

Depreciation is charged to operations over the estimated useful lives of the assets. The estimated useful lives and methods of depreciation are as follows:

| Description             | Life in Years | Method                        |
|-------------------------|---------------|-------------------------------|
| Banking Premises        | 15-40         | Straight-Line and Accelerated |
| Furniture and Equipment | 5-10          | Straight-Line and Accelerated |

Expenditures for major renewals and betterments are capitalized. Maintenance and repairs are charged to operations as incurred. When property and equipment are retired or sold, the cost and accumulated depreciation are removed from the respective accounts and any gain or loss is reflected in other income or expense.

## Intangible Assets

Intangible assets consist of core deposit intangibles acquired in connection with a business combination. The core deposit intangible is initially recognized based on a valuation performed as of the consummation date. The core deposit intangible is amortized by the straight-line method over the average remaining life of the acquired customer deposits.

## Transfers of Financial Assets

Transfers of financial assets are accounted for as sales, when control over the assets has been surrendered. Control over transferred assets is deemed to be surrendered when (1) the assets have been isolated from the Company, (2) the

transferee obtains the right (free of conditions that constrain it from taking advantage of that right) to pledge or exchange the transferred assets and (3) the Company does not maintain effective control over the transferred assets through an agreement to repurchase them before their maturity.

#### Statement of Cash Flows

For reporting cash flows, cash and cash equivalents include cash on hand, noninterest-bearing amounts due from banks and federal funds sold. Cash flows from demand deposits, interest-bearing checking accounts, savings accounts, loans and certificates of deposit are reported net.

#### Advertising Costs

The Company expenses the cost of advertising in the periods in which those costs are incurred.

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Part I (Continued)

Item 1 (Continued)

(1) Summary of Significant Accounting Policies (Continued)

Income Taxes

The provision for income taxes is based upon income for financial statement purposes, adjusted for nontaxable income and nondeductible expenses. Deferred income taxes have been provided when different accounting methods have been used in determining income for income tax purposes and for financial reporting purposes.

Deferred tax assets and liabilities are recognized based on future tax consequences attributable to differences arising from the financial statement carrying values of assets and liabilities and their tax bases. The differences relate primarily to depreciable assets (use of different depreciation methods for financial statement and income tax purposes) and allowance for loan losses (use of the allowance method for financial statement purposes and the direct write-off method for tax purposes). In the event of changes in the tax laws, deferred tax assets and liabilities are adjusted in the period of the enactment of those changes, with effects included in the income tax provision. Deferred tax assets are reduced by a valuation allowance when, in the opinion of management, it is more likely than not that some portion or all of the deferred tax assets will not be realized. The Company and its subsidiary file a consolidated federal income tax return. The subsidiary pays its proportional share of federal income taxes to the Company based on its taxable income.

Positions taken in the Company's tax returns may be subject to challenge by the taxing authorities upon examination. Uncertain tax positions are initially recognized in the consolidated financial statements when it is more likely than not the position will be sustained upon examination by the tax authorities. Such tax positions are both initially and subsequently measured as the largest amount of tax benefit that is greater than 50 percent likely of being realized upon settlement with the tax authority, assuming full knowledge of the position and all relevant facts. The Company provides for interest and, in some cases, penalties on tax positions that may be challenged by the taxing authorities. Interest expense is recognized beginning in the first period that such interest would begin accruing. Penalties are recognized in the period that the Company claims the position in the tax return. Interest and penalties on income tax uncertainties are classified within income tax expense in the consolidated statement of income.

Other Real Estate

Other real estate generally represents real estate acquired through foreclosure and is initially recorded at estimated fair value at the date of acquisition less the cost of disposal. Losses from the acquisition of property in full or partial satisfaction of debt are recorded as loan losses. Properties are evaluated regularly to ensure the recorded amounts are supported by current fair values, and valuation allowances are recorded as necessary to reduce the carrying amount to fair value less estimated cost of disposal. Routine holding costs and gains or losses upon disposition are included in other noninterest expense.

Bank-Owned Life Insurance

The Company has purchased life insurance on the lives of certain key members of management and directors. The life insurance policies are recorded at the amount that can be realized under the insurance contract at the balance sheet date, which is the cash surrender value adjusted for other charges or amounts due that are probable at settlement, if applicable. Increases in the cash surrender value are recorded as other income in the consolidated statements of income. The cash surrender value of the insurance contracts is recorded in other assets on the consolidated balance sheets in the amount of \$14,097 and \$13,940 as of March 31, 2014 and December 31, 2013, respectively.

## Comprehensive Income

Accounting principles generally require that recognized revenue, expenses, gains and losses be included in net income. Certain changes in assets and liabilities, such as unrealized gains and losses on securities available for sale, represent equity changes from economic events of the period other than transactions with owners and are not reported in the consolidated statements of operations but as a separate component of the equity section of the consolidated balance sheets. Such items are considered components of other comprehensive income (loss). Accounting standards codification requires the presentation in the consolidated financial statements of net income and all items of other comprehensive income (loss) as total comprehensive income (loss).

## Off-Balance Sheet Credit Related Financial Instruments

In the ordinary course of business, the Company has entered into commitments to extend credit, commercial letters of credit and standby letters of credit. Such financial instruments are recorded when they are funded.

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Part I (Continued)

Item 1 (Continued)

## (1) Summary of Significant Accounting Policies (Continued)

## Changes in Accounting Principles and Effects of New Accounting Pronouncements

## Adoption of New Accounting Standards

In January 2014, the FASB issued ASU No. 2014-04, "Reclassification of Residential Real Estate Collateralized Consumer Mortgage Loans upon Foreclosure." The objective of this guidance is to clarify when an in substance repossession or foreclosure occurs, that is, when a creditor should be considered to have received physical possession of residential real estate property collateralizing a consumer mortgage loan such that the loan receivable should be derecognized and the real estate property recognized. ASU No. 2014-04 states that an in substance repossession or foreclosure occurs, and a creditor is considered to have received physical possession of residential real estate property collateralizing a consumer mortgage loan, upon either (1) the creditor obtaining legal title to the residential real estate property upon completion of a foreclosure or (2) the borrower conveying all interest in the residential real estate property to the creditor to satisfy that loan through completion of a deed in lieu of foreclosure or through a similar legal agreement. Additionally, ASU No. 2014-04 requires interim and annual disclosure of both (1) the amount of foreclosed residential real estate property held by the creditor and (2) the recorded investment in consumer mortgage loans collateralized by residential real estate property that are in the process of foreclosure according to local requirements of the applicable jurisdiction. ASU No. 2014-04 is effective for interim and annual reporting periods beginning after December 15, 2014. The adoption of ASU No. 2014-04 is not expected to have a material impact on the Company's Consolidated Financial Statements.

## (2) Investment Securities

Investment securities as of March 31, 2014 and December 31, 2013 are summarized as follows:

| March 31, 2014                 | Amortized<br>Cost | Gross<br>Unrealized<br>Gains | Gross<br>Unrealized<br>Losses | Fair<br>Value |
|--------------------------------|-------------------|------------------------------|-------------------------------|---------------|
| Securities Available for Sale: |                   |                              |                               |               |
| U.S. Government Agencies       |                   |                              |                               |               |
| Mortgage-Backed                | \$ 286,438        | \$ 209                       | \$ (11,524 )                  | \$ 275,123    |
| State, County & Municipal      | 3,875             | 11                           | (52 )                         | 3,834         |
|                                | \$ 290,313        | \$ 220                       | \$ (11,576 )                  | \$ 278,957    |
| Securities Held to Maturity:   |                   |                              |                               |               |
| State, County and Municipal    | \$ 38             | \$ --                        | \$ --                         | \$ 38         |
| December 31, 2013              |                   |                              |                               |               |
| Securities Available for Sale: |                   |                              |                               |               |
| U.S. Government Agencies       |                   |                              |                               |               |
| Mortgage-Backed                | \$ 273,029        | \$ 119                       | \$ (13,800 )                  | \$ 259,348    |
| State, County & Municipal      | 3,979             | 15                           | (84 )                         | 3,910         |
|                                | \$ 277,008        | \$ 134                       | \$ (13,884 )                  | \$ 263,258    |
| Securities Held to Maturity:   |                   |                              |                               |               |
| State, County and Municipal    | \$ 37             | \$ --                        | \$ --                         | \$ 37         |





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Part I (Continued)

Item 1 (Continued)

## (2) Investment Securities (Continued)

The amortized cost and fair value of investment securities as of March 31, 2014, by contractual maturity, are shown hereafter. Expected maturities will differ from contractual maturities because issuers have the right to call or prepay obligations with or without call or prepayment penalties. This is often the case with mortgage-backed securities, which are disclosed separately in the table below.

|                                        | Securities                        |            | Held to Maturity |            |
|----------------------------------------|-----------------------------------|------------|------------------|------------|
|                                        | Available for Sale Amortized Cost | Fair Value | Amortized Cost   | Fair Value |
| Due In One Year or Less                | \$779                             | \$782      | \$--             | \$ --      |
| Due After One Year Through Five Years  | 1,245                             | 1,252      | 38               | 38         |
| Due After Five Years Through Ten Years | 1,198                             | 1,174      | --               | --         |
| Due After Ten Years                    | 653                               | 626        | --               | --         |
|                                        | 3,875                             | 3,834      | 38               | 38         |
| Mortgage-Backed Securities             | 286,438                           | 275,123    | --               | --         |
|                                        | \$290,313                         | \$278,957  | \$38             | \$ 38      |

Proceeds from the sale of investments available for sale during the first three months of 2014 totaled \$0 compared to \$30,418 for the first three months of 2013. The sale of investments available for sale during the first three months of 2014 resulted in gross realized gains of \$0 and losses of \$0. The sale of investments available for sale during the first three months of 2013 resulted in gross realized gains of \$125 and losses of \$(133).

Investment securities having a carry value approximating \$113,418 and \$112,913 as of March 31, 2014 and December 31, 2013, respectively, were pledged to secure public deposits and for other purposes.

Information pertaining to securities with gross unrealized losses at March 31, 2014 and December 31, 2013 aggregated by investment category and length of time that individual securities have been in a continuous loss position, follows:

|                             | Less Than 12 Months |                         | 12 Months or Greater |                         | Total      |                         |
|-----------------------------|---------------------|-------------------------|----------------------|-------------------------|------------|-------------------------|
|                             | Fair Value          | Gross Unrealized Losses | Fair Value           | Gross Unrealized Losses | Fair Value | Gross Unrealized Losses |
| March 31, 2014              |                     |                         |                      |                         |            |                         |
| U.S. Government Agencies    |                     |                         |                      |                         |            |                         |
| Mortgage-Backed             | \$ 141,975          | \$ (4,715 )             | \$ 115,624           | \$ (6,809 )             | \$ 257,599 | \$ (11,524 )            |
| State, County and Municipal | 953                 | (25 )                   | 626                  | (27 )                   | 1,579      | (52 )                   |
|                             | \$ 142,928          | \$ (4,740 )             | \$ 116,250           | \$ (6,836 )             | \$ 259,178 | \$ (11,576 )            |

December 31, 2013

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U.S. Government Agencies

|                             |            |             |           |             |            |              |
|-----------------------------|------------|-------------|-----------|-------------|------------|--------------|
| Mortgage-Backed             | \$ 190,064 | \$ (9,441 ) | \$ 63,194 | \$ (4,359 ) | \$ 253,258 | \$ (13,800 ) |
| State, County and Municipal | 1,647      | (84 )       | --        | --          | 1,647      | (84 )        |
|                             | \$ 191,711 | \$ (9,525 ) | \$ 63,194 | \$ (4,359 ) | \$ 254,905 | \$ (13,884 ) |

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Part I (Continued)

Item 1 (Continued)

## (2) Investments (Continued)

Management evaluates securities for other-than-temporary impairment at least on a quarterly basis, and more frequently when economic or market concerns warrant such evaluation. Consideration is given to (1) the length of time and the extent to which the fair value has been less than cost, (2) the financial condition and near-term prospects of the issuer and (3) the intent and ability of the Company to retain its investment in the issuer for a period of time sufficient to allow for any anticipated recovery in fair value.

At March 31, 2014, the debt securities with unrealized losses have depreciated 4.28 percent from the Company's amortized cost basis. These securities are guaranteed by either the U.S. Government, other governments or U.S. corporations. In analyzing an issuer's financial condition, management considers whether the securities are issued by the federal government or its agencies, whether downgrades by bond rating agencies have occurred and the results of reviews of the issuer's financial condition. The unrealized losses are largely due to increases in market interest rates over the yields available at the time the underlying securities were purchased. As management has the ability to hold debt securities until maturity, or for the foreseeable future if classified as available-for-sale, no declines are deemed to be other than temporary.

## (3) Loans

The following table presents the composition of loans segregated by class of loans, as of March 31, 2014 and December 31, 2013.

|                             | March<br>31,<br>2014 | December<br>31,<br>2013 |
|-----------------------------|----------------------|-------------------------|
| Commercial and Agricultural |                      |                         |
| Commercial                  | \$43,979             | \$48,107                |
| Agricultural                | 12,654               | 10,666                  |
| Real Estate                 |                      |                         |
| Commercial Construction     | 54,608               | 52,739                  |
| Residential Construction    | 9,779                | 6,549                   |
| Commercial                  | 337,835              | 341,783                 |
| Residential                 | 202,159              | 206,258                 |
| Farmland                    | 47,886               | 47,035                  |
| Consumer and Other          |                      |                         |
| Consumer                    | 23,693               | 25,676                  |
| Other                       | 5,601                | 12,405                  |
| Total Loans                 | \$738,194            | \$751,218               |

Commercial and industrial loans are extended to a diverse group of businesses within the Company's market area. These loans are often underwritten based on the borrower's ability to service the debt from income from the business. Real estate construction loans often require loan funds to be advanced prior to completion of the project. Due to uncertainties inherent in estimating construction costs, changes in interest rates and other economic conditions, these loans often pose a higher risk than other types of loans. Consumer loans are originated at the bank level. These loans

are generally smaller loan amounts spread across many individual borrowers to help minimize risk.

**Credit Quality Indicators.** As part of the ongoing monitoring of the credit quality of the loan portfolio, management tracks certain credit quality indicators including trends related to (i) the risk grade assigned to commercial and consumer loans, (ii) the level of classified commercial loans, (iii) net charge-offs, (iv) nonperforming loans, and (v) the general economic conditions in the Company's geographic markets.

The Company uses a risk grading matrix to assign a risk grade to each of its loans. Loans are graded on a scale of 1 to 8. A description of the general characteristics of the grades is as follows:

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Part I (Continued)

Item 1 (Continued)

## (3)Loans (Continued)

Grades 1 and 2 – Borrowers with these assigned grades range in risk from virtual absence of risk to minimal risk. Such loans may be secured by Company-issued and controlled certificates of deposit or properly margined equity securities or bonds. Other loans comprising these grades are made to companies that have been in existence for a long period of time with many years of consecutive profits and strong equity, good liquidity, excellent debt service ability and unblemished past performance, or to exceptionally strong individuals with collateral of unquestioned value that fully secures the loans. Loans in this category fall into the “pass” classification.

Grades 3 and 4 – Loans assigned these “pass” risk grades are made to borrowers with acceptable credit quality and risk. The risk ranges from loans with no significant weaknesses in repayment capacity and collateral protection to acceptable loans with one or more risk factors considered to be more than average.

Grade 5 – This grade includes “special mention” loans on management’s watch list and is intended to be used on a temporary basis for pass grade loans where risk-modifying action is intended in the short-term.

Grade 6 – This grade includes “substandard” loans in accordance with regulatory guidelines. This category includes borrowers with well-defined weaknesses that jeopardize the payment of the debt in accordance with the agreed terms. Loans considered to be impaired are assigned this grade, and these loans often have assigned loss allocations as part of the allowance for loan and lease losses. Generally, loans on which interest accrual has been stopped would be included in this grade.

Grades 7 and 8 – These grades correspond to regulatory classification definitions of “doubtful” and “loss,” respectively. In practice, any loan with these grades would be for a very short period of time, and generally the Company has no loans with these assigned grades. Management manages the Company’s problem loans in such a way that uncollectible loans or uncollectible portions of loans are charged off immediately with any residual, collectible amounts assigned a risk grade of 6.

The following table presents the loan portfolio by credit quality indicator (risk grade) as of March 31, 2014 and December 31, 2013. Those loans with a risk grade of 1, 2, 3 or 4 have been combined in the pass column for presentation purposes.

March 31, 2014

|                             | Pass     | Special<br>Mention | Substandard | Total<br>Loans |
|-----------------------------|----------|--------------------|-------------|----------------|
| Commercial and Agricultural |          |                    |             |                |
| Commercial                  | \$37,721 | \$2,705            | \$3,553     | \$43,979       |
| Agricultural                | 12,475   | 13                 | 166         | 12,654         |
| Real Estate                 |          |                    |             |                |
| Commercial Construction     | 44,861   | 1,523              | 8,224       | 54,608         |
| Residential Construction    | 9,679    | 100                | --          | 9,779          |
| Commercial                  | 312,175  | 9,154              | 16,506      | 337,835        |
| Residential                 | 179,656  | 13,630             | 8,873       | 202,159        |
| Farmland                    | 45,644   | 528                | 1,714       | 47,886         |

Consumer and Other

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|             |           |          |           |           |
|-------------|-----------|----------|-----------|-----------|
| Consumer    | 22,810    | 260      | 623       | 23,693    |
| Other       | 5,363     | --       | 238       | 5,601     |
| Total Loans | \$670,384 | \$27,913 | \$ 39,897 | \$738,194 |

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Part I (Continued)

Item 1 (Continued)

## (3)Loans (Continued)

December 31, 2013

|                             | Pass      | Special<br>Mention | Substandard | Total<br>Loans |
|-----------------------------|-----------|--------------------|-------------|----------------|
| Commercial and Agricultural |           |                    |             |                |
| Commercial                  | \$41,759  | \$2,770            | \$ 3,578    | \$48,107       |
| Agricultural                | 10,638    | 17                 | 11          | 10,666         |
| Real Estate                 |           |                    |             |                |
| Commercial Construction     | 42,669    | 1,512              | 8,558       | 52,739         |
| Residential Construction    | 6,341     | 208                | --          | 6,549          |
| Commercial                  | 317,567   | 10,760             | 13,456      | 341,783        |
| Residential                 | 182,977   | 13,524             | 9,757       | 206,258        |
| Farmland                    | 44,777    | 507                | 1,751       | 47,035         |
| Consumer and Other          |           |                    |             |                |
| Consumer                    | 24,609    | 320                | 747         | 25,676         |
| Other                       | 12,355    | 1                  | 49          | 12,405         |
| Total Loans                 | \$683,692 | \$29,619           | \$ 37,907   | \$751,218      |

A loan's risk grade is assigned at the inception of the loan and is based on the financial strength of the borrower and the type of collateral. Loan risk grades are subject to reassessment at various times throughout the year as part of the Company's ongoing loan review process. Loans with an assigned risk grade of 6 or below and an outstanding balance of \$250,000 or more are reassessed on a quarterly basis. During this reassessment process individual reserves may be identified and placed against certain loans which are not considered impaired.

In assessing the overall economic condition of the markets in which it operates, the Company monitors the unemployment rates for its major service areas. The unemployment rates are reviewed on a quarterly basis as part of the allowance for loan loss determination.

Loans are considered past due if the required principal and interest payments have not been received as of the date such payments were due. Generally, loans are placed on nonaccrual status if principal or interest payments become 90 days past due or when, in management's opinion, the borrower may be unable to meet payment obligations as they become due, as well as when required by regulatory provision. Loans may be placed on nonaccrual status regardless of whether or not such loans are considered past due.

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Part I (Continued)

Item 1 (Continued)

## (3)Loans (Continued)

The following table represents an age analysis of past due loans and nonaccrual loans, segregated by class of loans, as of March 31, 2014 and December 31, 2013:

March 31, 2014

|                             | Accruing Loans               |                                         |                                        | Nonaccrual<br>Loans | Current<br>Loans | Total<br>Loans |
|-----------------------------|------------------------------|-----------------------------------------|----------------------------------------|---------------------|------------------|----------------|
|                             | 30-89<br>Days<br>Past<br>Due | 90<br>Days<br>or<br>More<br>Past<br>Due | Total<br>Accruing<br>Loans<br>Past Due |                     |                  |                |
| Commercial and Agricultural |                              |                                         |                                        |                     |                  |                |
| Commercial                  | \$ 709                       | \$ --                                   | \$ 709                                 | \$ 1,976            | \$ 41,294        | \$ 43,979      |
| Agricultural                | 86                           | --                                      | 86                                     | 51                  | 12,517           | 12,654         |
| Real Estate                 |                              |                                         |                                        |                     |                  |                |
| Commercial Construction     | 441                          | --                                      | 441                                    | 7,824               | 46,343           | 54,608         |
| Residential Construction    | --                           | --                                      | --                                     | --                  | 9,779            | 9,779          |
| Commercial                  | 6,176                        | --                                      | 6,176                                  | 9,128               | 322,531          | 337,835        |
| Residential                 | 2,941                        | --                                      | 2,941                                  | 3,814               | 195,404          | 202,159        |
| Farmland                    | 94                           | --                                      | 94                                     | 1,672               | 46,120           | 47,886         |
| Consumer and Other          |                              |                                         |                                        |                     |                  |                |
| Consumer                    | 332                          | 15                                      | 347                                    | 252                 | 23,094           | 23,693         |
| Other                       | --                           | --                                      | --                                     | 203                 | 5,398            | 5,601          |
| Total Loans                 | \$ 10,779                    | \$ 15                                   | \$ 10,794                              | \$ 24,920           | \$ 702,480       | \$ 738,194     |

December 31, 2013

|                             | Accruing Loans               |                                         |                                        | Nonaccrual<br>Loans | Current<br>Loans | Total<br>Loans |
|-----------------------------|------------------------------|-----------------------------------------|----------------------------------------|---------------------|------------------|----------------|
|                             | 30-89<br>Days<br>Past<br>Due | 90<br>Days<br>or<br>More<br>Past<br>Due | Total<br>Accruing<br>Loans<br>Past Due |                     |                  |                |
| Commercial and Agricultural |                              |                                         |                                        |                     |                  |                |
| Commercial                  | \$ 581                       | \$ --                                   | \$ 581                                 | \$ 1,646            | \$ 45,880        | \$ 48,107      |
| Agricultural                | 81                           | --                                      | 81                                     | --                  | 10,585           | 10,666         |
| Real Estate                 |                              |                                         |                                        |                     |                  |                |
| Commercial Construction     | 140                          | --                                      | 140                                    | 8,222               | 44,377           | 52,739         |

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|                          |         |      |          |           |           |           |
|--------------------------|---------|------|----------|-----------|-----------|-----------|
| Residential Construction | --      | --   | --       | --        | 6,549     | 6,549     |
| Commercial               | 2,287   | --   | 2,287    | 7,367     | 332,129   | 341,783   |
| Residential              | 5,274   | --   | 5,274    | 4,933     | 196,051   | 206,258   |
| Farmland                 | 351     | --   | 351      | 1,630     | 45,054    | 47,035    |
| Consumer and Other       |         |      |          |           |           |           |
| Consumer                 | 454     | 4    | 458      | 307       | 24,911    | 25,676    |
| Other                    | 198     | --   | 198      | 9         | 12,198    | 12,405    |
| Total Loans              | \$9,366 | \$ 4 | \$ 9,370 | \$ 24,114 | \$717,734 | \$751,218 |

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Part I (Continued)

Item 1 (Continued)

## (3)Loans (Continued)

The following table details impaired loan data as of March 31, 2014:

March 31, 2014

|                                    | Unpaid<br>Contractual<br>Principal<br>Balance | Impaired<br>Balance | Related<br>Allowance | Average<br>Recorded<br>Investment | Interest<br>Income<br>Recognized | Interest<br>Income<br>Collected |
|------------------------------------|-----------------------------------------------|---------------------|----------------------|-----------------------------------|----------------------------------|---------------------------------|
| With No Related Allowance Recorded |                                               |                     |                      |                                   |                                  |                                 |
| Commercial                         | \$ 599                                        | \$ 599              | \$ --                | \$ 599                            | \$ 5                             | \$ 13                           |
| Agricultural                       | 56                                            | 51                  | --                   | 51                                | (9 )                             | --                              |
| Commercial Construction            | 7,460                                         | 4,354               | --                   | 4,354                             | 8                                | 8                               |
| Residential Construction           | --                                            | --                  | --                   | --                                | --                               | --                              |
| Commercial Real Estate             | 21,196                                        | 20,686              | --                   | 20,686                            | 130                              | 132                             |
| Residential Real Estate            | 7,113                                         | 5,642               | --                   | 5,642                             | 46                               | 46                              |
| Farmland                           | 349                                           | 348                 | --                   | 348                               | (2 )                             | 1                               |
| Consumer                           | 256                                           | 251                 | --                   | 251                               | 4                                | 5                               |
| Other                              | 203                                           | 203                 | --                   | 203                               | 2                                | 2                               |
|                                    | 37,232                                        | 32,134              | --                   | 32,134                            | 184                              | 207                             |
| With An Allowance Recorded         |                                               |                     |                      |                                   |                                  |                                 |
| Commercial                         | 1,380                                         | 1,380               | 423                  | 1,380                             | --                               | --                              |
| Agricultural                       | --                                            | --                  | --                   | --                                | --                               | --                              |
| Commercial Construction            | 5,922                                         | 3,470               | 1,548                | 3,470                             | --                               | --                              |
| Residential Construction           | --                                            | --                  | --                   | --                                | --                               | --                              |
| Commercial Real Estate             | 6,466                                         | 6,109               | 407                  | 6,109                             | 46                               | 46                              |
| Residential Real Estate            | 962                                           | 954                 | 289                  | 954                               | 11                               | 15                              |
| Farmland                           | 1,324                                         | 1,324               | 233                  | 1,324                             | --                               | --                              |
| Consumer                           | --                                            | --                  | --                   | --                                | --                               | --                              |
| Other                              | --                                            | --                  | --                   | --                                | --                               | --                              |
|                                    | 16,054                                        | 13,237              | 2,900                | 13,237                            | 57                               | 61                              |
| Total                              |                                               |                     |                      |                                   |                                  |                                 |
| Commercial                         | 1,979                                         | 1,979               | 423                  | 1,979                             | 5                                | 13                              |
| Agricultural                       | 56                                            | 51                  | --                   | 51                                | (9 )                             | --                              |
| Commercial Construction            | 13,382                                        | 7,824               | 1,548                | 7,824                             | 8                                | 8                               |
| Residential Construction           | --                                            | --                  | --                   | --                                | --                               | --                              |
| Commercial Real Estate             | 27,662                                        | 26,795              | 407                  | 26,795                            | 176                              | 178                             |
| Residential Real Estate            | 8,075                                         | 6,596               | 289                  | 6,596                             | 57                               | 61                              |
| Farmland                           | 1,673                                         | 1,672               | 233                  | 1,672                             | (2 )                             | 1                               |
| Consumer                           | 256                                           | 251                 | --                   | 251                               | 4                                | 5                               |
| Other                              | 203                                           | 203                 | --                   | 203                               | 2                                | 2                               |

\$ 53,286    \$45,371    \$ 2,900    \$ 45,371    \$ 241    \$ 268

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Part I (Continued)

Item 1 (Continued)

(3)Loans (Continued)

The following table details impaired loan data as of December 31, 2013:

December 31, 2013

|                                    | Unpaid<br>Contractual<br>Principal<br>Balance | Impaired<br>Balance | Related<br>Allowance | Average<br>Recorded<br>Investment | Interest<br>Income<br>Recognized | Interest<br>Income<br>Collected |
|------------------------------------|-----------------------------------------------|---------------------|----------------------|-----------------------------------|----------------------------------|---------------------------------|
| With No Related Allowance Recorded |                                               |                     |                      |                                   |                                  |                                 |
| Commercial                         | \$ 305                                        | \$ 305              | \$ --                | \$ 216                            | \$ 24                            | \$ 25                           |
| Agricultural                       | --                                            | --                  | --                   | 10                                | --                               | --                              |
| Commercial Construction            | 7,856                                         | 4,750               | --                   | 4,106                             | 35                               | 41                              |
| Residential Construction           | --                                            | --                  | --                   | --                                | --                               | --                              |
| Commercial Real Estate             | 20,121                                        | 19,253              | --                   | 13,199                            | 494                              | 504                             |
| Residential Real Estate            | 7,837                                         | 6,362               | --                   | 4,564                             | 224                              | 209                             |
| Farmland                           | 303                                           | 303                 | --                   | 1,859                             | 1                                | 1                               |
| Consumer                           | 313                                           | 307                 | --                   | 253                               | 18                               | 21                              |
| Other                              | 9                                             | 9                   | --                   | 2                                 | 1                                | 1                               |
|                                    | 36,744                                        | 31,289              | --                   | 24,209                            | 797                              | 802                             |
| With An Allowance Recorded         |                                               |                     |                      |                                   |                                  |                                 |
| Commercial                         | 1,453                                         | 1,453               | 434                  | 1,689                             | 15                               | 21                              |
| Agricultural                       | --                                            | --                  | --                   | --                                | --                               | --                              |
| Commercial Construction            | 5,923                                         | 3,472               | 830                  | 5,025                             | --                               | --                              |
| Residential Construction           | --                                            | --                  | --                   | --                                | --                               | --                              |
| Commercial Real Estate             | 5,874                                         | 5,874               | 424                  | 11,072                            | 157                              | 148                             |
| Residential Real Estate            | 1,949                                         | 1,849               | 526                  | 3,662                             | 26                               | 24                              |
| Farmland                           | 1,327                                         | 1,327               | 85                   | 664                               | 45                               | 47                              |
| Consumer                           | --                                            | --                  | --                   | --                                | --                               | --                              |
| Other                              | --                                            | --                  | --                   | --                                | --                               | --                              |
|                                    | 16,526                                        | 13,975              | 2,299                | 22,112                            | 243                              | 240                             |
| Total                              |                                               |                     |                      |                                   |                                  |                                 |
| Commercial                         | 1,758                                         | 1,758               | 434                  | 1,905                             | 39                               | 46                              |
| Agricultural                       | --                                            | --                  | --                   | 10                                | --                               | --                              |
| Commercial Construction            | 13,779                                        | 8,222               | 830                  | 9,131                             | 35                               | 41                              |
| Residential Construction           | --                                            | --                  | --                   | --                                | --                               | --                              |
| Commercial Real Estate             | 25,995                                        | 25,127              | 424                  | 24,271                            | 651                              | 652                             |
| Residential Real Estate            | 9,786                                         | 8,211               | 526                  | 8,226                             | 250                              | 233                             |
| Farmland                           | 1,630                                         | 1,630               | 85                   | 2,523                             | 46                               | 48                              |
| Consumer                           | 313                                           | 307                 | --                   | 253                               | 18                               | 21                              |
| Other                              | 9                                             | 9                   | --                   | 2                                 | 1                                | 1                               |

\$ 53,270    \$ 45,264    \$ 2,299    \$ 46,321    \$ 1,040    \$ 1,042

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Part I (Continued)

Item 1 (Continued)

## (3)Loans (Continued)

The following table details impaired loan data as of March 31, 2013:

March 31, 2013

|                                    | Unpaid<br>Contractual<br>Principal<br>Balance | Impaired<br>Balance | Related<br>Allowance | Average<br>Recorded<br>Investment | Interest<br>Income<br>Recognized | Interest<br>Income<br>Collected |
|------------------------------------|-----------------------------------------------|---------------------|----------------------|-----------------------------------|----------------------------------|---------------------------------|
| With No Related Allowance Recorded |                                               |                     |                      |                                   |                                  |                                 |
| Commercial                         | \$ 264                                        | \$ 122              | \$ --                | \$ 122                            | \$ 3                             | \$ 4                            |
| Agricultural                       | 39                                            | 39                  | --                   | 39                                | --                               | --                              |
| Commercial Construction            | 9,002                                         | 4,962               | --                   | 4,962                             | 4                                | 5                               |
| Residential Construction           | --                                            | --                  | --                   | --                                | --                               | --                              |
| Commercial Real Estate             | 15,405                                        | 15,331              | --                   | 15,331                            | 102                              | 129                             |
| Residential Real Estate            | 2,726                                         | 2,382               | --                   | 2,382                             | 10                               | 18                              |
| Farmland                           | 2,590                                         | 2,548               | --                   | 2,548                             | (1 )                             | 3                               |
| Consumer                           | 229                                           | 217                 | --                   | 217                               | --                               | 2                               |
| Other                              | --                                            | --                  | --                   | --                                | --                               | --                              |
|                                    | 30,255                                        | 25,601              | --                   | 25,601                            | 118                              | 161                             |
| With An Allowance Recorded         |                                               |                     |                      |                                   |                                  |                                 |
| Commercial                         | 1,465                                         | 1,465               | 456                  | 1,465                             | 20                               | 17                              |
| Agricultural                       | --                                            | --                  | --                   | --                                | --                               | --                              |
| Commercial Construction            | 5,339                                         | 4,690               | 1,493                | 4,690                             | --                               | 1                               |
| Residential Construction           | --                                            | --                  | --                   | --                                | --                               | --                              |
| Commercial Real Estate             | 10,077                                        | 9,917               | 1,426                | 9,917                             | 73                               | 91                              |
| Residential Real Estate            | 6,959                                         | 5,916               | 1,118                | 5,916                             | 40                               | 36                              |
| Farmland                           | --                                            | --                  | --                   | --                                | --                               | --                              |
| Consumer                           | --                                            | --                  | --                   | --                                | --                               | --                              |
| Other                              | --                                            | --                  | --                   | --                                | --                               | --                              |
|                                    | 23,840                                        | 21,988              | 4,493                | 21,988                            | 133                              | 145                             |
| Total                              |                                               |                     |                      |                                   |                                  |                                 |
| Commercial                         | 1,729                                         | 1,587               | 456                  | 1,587                             | 23                               | 21                              |
| Agricultural                       | 39                                            | 39                  | --                   | 39                                | --                               | --                              |
| Commercial Construction            | 14,341                                        | 9,652               | 1,493                | 9,652                             | 4                                | 6                               |
| Residential Construction           | --                                            | --                  | --                   | --                                | --                               | --                              |
| Commercial Real Estate             | 25,482                                        | 25,248              | 1,426                | 25,248                            | 175                              | 220                             |
| Residential Real Estate            | 9,685                                         | 8,298               | 1,118                | 8,298                             | 50                               | 54                              |
| Farmland                           | 2,590                                         | 2,548               | --                   | 2,548                             | (1 )                             | 3                               |
| Consumer                           | 229                                           | 217                 | --                   | 217                               | --                               | 2                               |
| Other                              | --                                            | --                  | --                   | --                                | --                               | --                              |

\$ 54,095    \$47,589    \$ 4,493    \$ 47,589    \$ 251    \$ 306



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Part I (Continued)

Item 1 (Continued)

## (3)Loans (Continued)

Troubled Debt Restructurings (TDRs) are troubled loans on which the original terms of the loan have been modified in favor of the borrower due to deterioration in the borrower's financial condition. Each potential loan modification is reviewed individually and the terms of the loan are modified to meet the borrower's specific circumstances at a point in time. Not all loan modifications are TDRs. Loan modifications are reviewed and approved by the Company's senior lending staff, who then determine whether the loan meets the criteria for a TDR. Generally, the types of concessions granted to borrowers that are evaluated in determining whether a loan is classified as a TDR include:

Interest rate reductions – Occur when the stated interest rate is reduced to a nonmarket rate or a rate the borrower would not be able to obtain elsewhere under similar circumstances.

Amortization or maturity date changes – Result when the amortization period of the loan is extended beyond what is considered a normal amortization period for loans of similar type with similar collateral.

Principal reductions – These are often the result of commercial real estate loan workouts where two new notes are created. The primary note is underwritten based upon our normal underwriting standards and is structured so that the projected cash flows are sufficient to repay the contractual principal and interest of the newly restructured note. The terms of the secondary note vary by situation and often involve that note being charged-off, or the principal and interest payments being deferred until after the primary note has been repaid. In situations where a portion of the note is charged-off during modification there is often no specific reserve allocated to those loans. This is due to the fact that the amount of the charge-off usually represents the excess of the original loan balance over the collateral value and the Company has determined there is no additional exposure on those loans.

As discussed in Note 1, Summary of Significant Accounting Policies, once a loan is identified as a TDR, it is accounted for as an impaired loan. The Company had no unfunded commitments to lend to a customer that has a troubled debt restructured loan as of March 31, 2014. The following tables present the number of loan contracts restructured during the three month period ended March 31, 2014 and 2013. It shows the pre- and post-modification recorded investment as well as the number of contracts and the recorded investment for those TDRs modified during the previous twelve months which subsequently defaulted during the period. Loans modified in a troubled debt restructuring are considered to be in default once the loan becomes 90 days past due.

|                              | Three Months Ended March 31, 2014 |                   |
|------------------------------|-----------------------------------|-------------------|
| Troubled Debt Restructurings | #                                 |                   |
|                              | of Pre-Modification               | Post-Modification |
|                              | Contracts                         |                   |
| Commercial RE                | 2                                 | \$ 1,771          |
|                              |                                   | \$ 1,775          |
| Total Loans                  | 2                                 | \$ 1,771          |
|                              |                                   | \$ 1,775          |

|                              | Three Months Ended March 31, 2013 |                   |
|------------------------------|-----------------------------------|-------------------|
| Troubled Debt Restructurings | #                                 |                   |
|                              | of Pre-Modification               | Post-Modification |
|                              | Contracts                         |                   |

|                         |   |          |          |
|-------------------------|---|----------|----------|
| Commercial Real Estate  | 1 | \$ 84    | \$ 81    |
| Residential Real Estate | 2 | 1,024    | 1,001    |
| Total Loans             | 3 | \$ 1,108 | \$ 1,082 |

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Part I (Continued)

Item 1 (Continued)

## (3)Loans (Continued)

The company did not have any TDRs that subsequently defaulted for the three months ended March 31, 2014 and 2013.

At March 31, 2014 all restructured loans were performing as agreed.

## (4) Allowance for Loan Losses

The following tables detail activity in the allowance for loan losses, segregated by class of loan, for the three month period ended March 31, 2014 and March 31, 2013. Allocation of a portion of the allowance to one category of loans does not preclude its availability to absorb losses in other loan categories and periodically may result in reallocation within the provision categories.

March 31, 2014

|                             | Beginning<br>Balance | Charge-Offs | Recoveries | Provision | Ending<br>Balance |
|-----------------------------|----------------------|-------------|------------|-----------|-------------------|
| Commercial and Agricultural |                      |             |            |           |                   |
| Commercial                  | \$ 1,017             | \$ (27 )    | \$ 14      | \$ 7      | \$1,011           |
| Agricultural                | 294                  | --          | 1          | 2         | 297               |
| Real Estate                 |                      |             |            |           |                   |
| Commercial Construction     | 1,782                | --          | 182        | 125       | 2,089             |
| Residential Construction    | 138                  | --          | --         | --        | 138               |
| Commercial                  | 4,379                | (236 )      | 6          | 131       | 4,280             |
| Residential                 | 3,278                | (293 )      | 6          | 38        | 3,029             |
| Farmland                    | 312                  | --          | --         | 1         | 313               |
| Consumer and Other          |                      |             |            |           |                   |
| Consumer                    | 243                  | (102 )      | 25         | 23        | 189               |
| Other                       | 363                  | --          | 1          | --        | 364               |
|                             | \$ 11,806            | \$ (658 )   | \$ 235     | \$ 327    | \$11,710          |

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Part I (Continued)

Item 1 (Continued)

## (4) Allowance for Loan Losses (Continued)

March 31, 2013

|                             | Beginning<br>Balance | Charge-Offs | Recoveries | Provision | Ending<br>Balance |
|-----------------------------|----------------------|-------------|------------|-----------|-------------------|
| Commercial and Agricultural |                      |             |            |           |                   |
| Commercial                  | \$ 981               | \$ (31 )    | \$ 18      | \$ 39     | \$1,007           |
| Agricultural                | 296                  | --          | 4          | --        | 300               |
| Real Estate                 |                      |             |            |           |                   |
| Commercial Construction     | 1,890                | (692 )      | 80         | 511       | 1,789             |
| Residential Construction    | 138                  | --          | --         | --        | 138               |
| Commercial                  | 5,163                | (485 )      | 43         | 593       | 5,314             |
| Residential                 | 3,406                | (187 )      | 5          | 228       | 3,452             |
| Farmland                    | 291                  | (1 )        | 11         | 1         | 302               |
| Consumer and Other          |                      |             |            |           |                   |
| Consumer                    | 228                  | (101 )      | 32         | 123       | 282               |
| Other                       | 344                  | (4 )        | 1          | 5         | 346               |
|                             | \$ 12,737            | \$ (1,501 ) | \$ 194     | \$ 1,500  | \$12,930          |

The loss history period used at March 31, 2014 was based on the loss rate from the eight quarters ended December 31, 2013.

During the third quarter 2013, management implemented a change to its methodology for calculating the allowance for loan losses. This change was intended to better reflect the current position of the loan portfolio. Prior to the third quarter, the allowance for loan loss calculation incorporated a qualitative factor related to improvements in credit administration. These improvements, which began in 2008, included organizational changes to credit administration, specifically related to managing past due loans, grading of loans, recognition of losses and underwriting of new loans. Primary among the organizational changes was the appointment of experienced lending officers to oversee the lending function, as well as the appointment of a chief credit officer. Management feels these organizational changes are now fully implemented, as evidenced by a lower charge-off rate, and therefore, the qualitative factor is no longer relevant. The removal of this qualitative factor did not result in a significant adjustment to the recorded allowance for loan loss balance.

The Company determines its individual reserves during its quarterly review of substandard loans. This process involves reviewing all loans with a risk grade of 6 or greater and an outstanding balance of \$250,000 or more, regardless of the loans impairment classification.

Since not all loans in the substandard category are considered impaired, this quarterly review process may result in the identification of specific reserves on nonimpaired loans. Management considers those loans graded substandard, but not classified as impaired, to be higher risk loans and, therefore, makes specific allocations to the allowance for those loans if warranted. The total of such loans is \$7.4 million and \$10.6 million as of March 31, 2014 and 2013, respectively. Specific allowance allocations were made for these loans totaling \$620 thousand and \$645 thousand as of March 31, 2014 and 2013, respectively. Since these loans are not considered impaired, both the loan balance and

related specific allocation are included in the “Collectively Evaluated for Impairment” column of the following tables.

At March 31, 2014, impaired loans totaling \$3.99 million were below the \$250,000 review threshold and were not individually reviewed for impairment. Those loans were subject to the bank’s general loan loss reserve methodology and are included in the “Collectively Evaluated for Impairment” column of the following tables. Likewise, at March 31, 2013, impaired loans totaling \$1.97 million were below the \$250,000 review threshold and were subject to the bank’s general loan loss reserve methodology and are included in the “Collectively Evaluated for Impairment” column of the following tables.

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Part I (Continued)

Item 1 (Continued)

## (4) Allowance for Loan Losses (Continued)

The following tables present breakdowns of the allowance for loan losses, segregated by impairment methodology for March 31, 2014 and 2013:

March 31, 2014

|                             | Ending Allowance Balance       |                                |          | Ending Loan Balance            |                                |           |
|-----------------------------|--------------------------------|--------------------------------|----------|--------------------------------|--------------------------------|-----------|
|                             | Individual                     | Collectively                   | Total    | Individual                     | Collectively                   | Total     |
|                             | Evaluated<br>for<br>Impairment | Evaluated<br>for<br>Impairment |          | Evaluated<br>for<br>Impairment | Evaluated<br>for<br>Impairment |           |
| Commercial and Agricultural |                                |                                |          |                                |                                |           |
| Commercial                  | \$423                          | \$ 588                         | \$1,011  | \$1,469                        | \$ 42,510                      | \$43,979  |
| Agricultural                | --                             | 297                            | 297      | --                             | 12,654                         | 12,654    |
| Real Estate                 |                                |                                |          |                                |                                |           |
| Commercial Construction     | 1,548                          | 541                            | 2,089    | 7,683                          | 46,925                         | 54,608    |
| Residential Construction    | --                             | 138                            | 138      | --                             | 9,779                          | 9,779     |
| Commercial                  | 407                            | 3,873                          | 4,280    | 26,192                         | 311,643                        | 337,835   |
| Residential                 | 289                            | 2,740                          | 3,029    | 4,412                          | 197,747                        | 202,159   |
| Farmland                    | 233                            | 80                             | 313      | 1,614                          | 46,272                         | 47,886    |
| Consumer and Other          |                                |                                |          |                                |                                |           |
| Consumer                    | --                             | 189                            | 189      | --                             | 23,693                         | 23,693    |
| Other                       | --                             | 364                            | 364      | 9                              | 5,592                          | 5,601     |
| Total End of Period Balance | \$2,900                        | \$ 8,810                       | \$11,710 | \$41,379                       | \$ 696,815                     | \$738,194 |

March 31, 2013

|                             | Ending Allowance Balance       |                                |         | Ending Loan Balance            |                                |          |
|-----------------------------|--------------------------------|--------------------------------|---------|--------------------------------|--------------------------------|----------|
|                             | Individual                     | Collectively                   | Total   | Individual                     | Collectively                   | Total    |
|                             | Evaluated<br>for<br>Impairment | Evaluated<br>for<br>Impairment |         | Evaluated<br>for<br>Impairment | Evaluated<br>for<br>Impairment |          |
| Commercial and Agricultural |                                |                                |         |                                |                                |          |
| Commercial                  | \$456                          | \$ 551                         | \$1,007 | \$1,554                        | \$ 51,352                      | \$52,906 |
| Agricultural                | --                             | 300                            | 300     | --                             | 7,856                          | 7,856    |
| Real Estate                 |                                |                                |         |                                |                                |          |
| Commercial Construction     | 1,493                          | 296                            | 1,789   | 9,442                          | 42,652                         | 52,094   |
| Residential Construction    | --                             | 138                            | 138     | --                             | 7,570                          | 7,570    |
| Commercial                  | 1,426                          | 3,888                          | 5,314   | 25,175                         | 303,677                        | 328,852  |
| Residential                 | 1,118                          | 2,334                          | 3,452   | 7,173                          | 197,485                        | 204,658  |
| Farmland                    | --                             | 302                            | 302     | 2,277                          | 45,931                         | 48,208   |

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|                             |         |          |          |          |            |           |
|-----------------------------|---------|----------|----------|----------|------------|-----------|
| Consumer and Other          |         |          |          |          |            |           |
| Consumer                    | --      | 282      | 282      | --       | 28,379     | 28,379    |
| Other                       | --      | 346      | 346      | --       | 6,297      | 6,297     |
| Total End of Period Balance | \$4,493 | \$ 8,437 | \$12,930 | \$45,621 | \$ 691,199 | \$736,820 |

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Part I (Continued)

Item 1 (Continued)

## (5) Other Real Estate Owned

The aggregate carrying amount of Other Real Estate Owned (OREO) at March 31, 2014 and December 31, 2013 was \$14,227 and \$15,502, respectively. All of the Company's other real estate owned represents properties acquired through foreclosure or deed in lieu of foreclosure. The following table details the change in OREO for the three months ended March 31, 2014 and the year ended December 31, 2013.

|                      | Three<br>Months<br>Ended<br>March<br>31,<br>2014 | Twelve<br>Months<br>Ended<br>December<br>31,<br>2013 |
|----------------------|--------------------------------------------------|------------------------------------------------------|
| Balance, Beginning   | \$ 15,502                                        | \$ 15,941                                            |
| Additions            | 1,091                                            | 10,251                                               |
| Sales of OREO        | (1,700 )                                         | (7,804 )                                             |
| Gain (Loss) on Sale  | (24 )                                            | (1,564 )                                             |
| Provision for Losses | (642 )                                           | (1,322 )                                             |
| Balance, Ending      | \$ 14,227                                        | \$ 15,502                                            |

## (6) Deposits

The aggregate amount of overdrawn deposit accounts reclassified as loan balances totaled \$308 and \$401 as of March 31, 2014 and December 31, 2013.

Components of interest-bearing deposits as of March 31, 2014 and December 31, 2013 are as follows:

|                          | March<br>31,<br>2014 | December<br>31,<br>2013 |
|--------------------------|----------------------|-------------------------|
| Interest-Bearing Demand  | \$344,827            | \$357,291               |
| Savings                  | 57,463               | 54,095                  |
| Time, \$100,000 and Over | 220,692              | 220,673                 |
| Other Time               | 233,888              | 240,210                 |
|                          | \$856,870            | \$872,269               |

At March 31, 2014 and December 31, 2013, the Company had brokered deposits of \$28,015 and \$26,580, respectively. Of the \$28,015 and \$26,580 brokered deposits at March 31, 2014 and December 31, 2013, \$28,015 and \$26,580 represented Certificate of Deposits Account Registry Service (CDARS) reciprocal deposits in which customers placed core deposits into the CDARS program for FDIC insurance coverage and the Company received reciprocal brokered deposits in a like amount. Thus, brokered deposits less the reciprocal deposits totaled \$0 at March 31, 2014 and December 31, 2013. The aggregate amount of short-term jumbo certificates of deposit, each with a minimum denomination of \$100,000 was approximately \$148,342 and \$143,389 as of March 31, 2014 and December 31, 2013, respectively.



As of March 31, 2014 and December 31, 2013, the scheduled maturities of certificates of deposits are as follows:

| Maturity             | March<br>31,<br>2014 | December<br>31,<br>2013 |
|----------------------|----------------------|-------------------------|
| One Year and Under   | \$326,656            | \$322,971               |
| One to Three Years   | 97,490               | 106,946                 |
| Three Years and Over | 30,434               | 30,966                  |
|                      | \$454,580            | \$460,883               |

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Part I (Continued)

Item 1 (Continued)

## (7) Other Borrowed Money

Other borrowed money at March 31, 2014 and December 31, 2013 is summarized as follows:

|                                 | March    | December  |
|---------------------------------|----------|-----------|
|                                 | 31,      | 31,       |
|                                 | 2014     | 2013      |
| Federal Home Loan Bank Advances | \$40,000 | \$ 40,000 |

Advances from the Federal Home Loan Bank (FHLB) have maturities ranging from 2017 to 2020 and interest rates ranging from 0.48 percent to 4.75 percent. As collateral on the outstanding FHLB advances, the Company has provided a blanket lien on its portfolio of qualifying residential first mortgage loans and commercial loans. At March 31, 2014 the book value of those loans pledged was approximately \$93,618. At March 31, 2014 the Company had remaining credit availability from the FHLB of approximately \$131,790. The Company may be required to pledge additional qualifying collateral in order to utilize the full amount of the remaining credit line.

The aggregate stated maturities of other borrowed money at March 31, 2014 are as follows:

| <u>Year</u> | <u>Amount</u> |
|-------------|---------------|
| 2017        | \$9,000       |
| 2018        | 20,500        |
| 2019        | 8,000         |
| 2020        | 2,500         |
|             | \$40,000      |

The Company also has available federal funds lines of credit with various financial institutions totaling \$43,000, none of which were outstanding at March 31, 2014.

The Company has the ability to borrow funds from the Federal Reserve Bank (FRB) of Atlanta utilizing the discount window. The discount window is an instrument of monetary policy that allows eligible institutions to borrow money from the FRB on a short-term basis to meet temporary liquidity shortages caused by internal or external disruptions. At March 31, 2014, the Company had borrowing capacity available under this arrangement, with no outstanding balances. The Company would be required to pledge certain available-for-sale investment securities as collateral under this agreement.

In addition, at March 31, 2014, the Company had an available repurchase agreement line of credit with a third party totaling \$50,000. Use of this credit facility is subject to the underwriting and risk management policies of the third party in effect at the time of the request. Such policies may take into consideration current market conditions, the current financial condition of the Company and the ability of the Company to provide adequate securities as collateral for the transaction, among other factors.

## (8) Preferred Stock and Warrants

At March 31, 2014, the Company had 28,000 shares of Fixed Rate Cumulative Perpetual Preferred Stock, Series A (the Preferred Stock) issued and outstanding with private investors. The Company also had a warrant (the Warrant) to purchase up to 500,000 shares of the Company's common stock outstanding with private investors. Both the Preferred

Stock and the Warrant originated in 2009 through transactions with the United States Department of the Treasury and were subsequently sold to the public through an auction process during 2013.

The Preferred stock qualifies as Tier 1 capital and is nonvoting, other than class voting rights on certain matters that could adversely affect the Preferred Stock. The Preferred Stock may be redeemed by the Company at the liquidation preference of \$1,000 per share, plus any accrued and unpaid dividends. The Warrant may be exercised on or before January 9, 2019 at an exercise price of \$8.40 per share. No voting rights may be exercised with respect to the shares of the Warrant until the Warrant has been exercised.

The Preferred Stock requires a cumulative cash dividend be paid quarterly at a rate of 9 percent per annum. Prior to January 9, 2014 the annual dividend rate for the Preferred Stock was 5 percent. On February 13, 2012, the Company announced the suspension of dividends on Preferred Stock. Unpaid dividends on the Preferred Stock must be declared and set aside for the benefit of the holders of the Preferred Stock before any dividend may be declared on common stock. At March 31, 2014 there were accumulated dividends in arrears of \$3.76 million including accrued interest.

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## (9) Subordinated Debentures (Trust Preferred Securities)

| <u>Description</u>                  | Date      | Amount | 3 Month | Added  | Total   | 5 Year    |             |
|-------------------------------------|-----------|--------|---------|--------|---------|-----------|-------------|
|                                     |           |        | Libor   | Points | Rate    | Maturity  | Call Option |
| Colony Bankcorp Statutory Trust III | 6/17/2004 | 4,500  | 0.23335 | 2.68   | 2.91335 | 6/14/2034 | 6/17/2009   |
| Colony Bankcorp Capital Trust I     | 4/13/2006 | 5,000  | 0.23360 | 1.50   | 1.73360 | 4/13/2036 | 4/13/2011   |
| Colony Bankcorp Capital Trust II    | 3/12/2007 | 9,000  | 0.23360 | 1.65   | 1.88360 | 3/12/2037 | 3/12/2012   |
| Colony Bankcorp Capital Trust III   | 9/14/2007 | 5,000  | 0.23610 | 1.40   | 1.63610 | 9/14/2037 | 9/14/2012   |

The Trust Preferred Securities are recorded as subordinated debentures on the consolidated balance sheets, but subject to certain limitations, qualify as Tier 1 Capital for regulatory capital purposes. The proceeds from the offerings were used to fund certain acquisitions, pay off holding company debt and inject capital into the bank subsidiary.

On February 13, 2012, the Company announced the suspension of the quarterly interest payments on the Trust Preferred Securities. Under the terms of the trust documents, the Company may defer payments of interest for up to 20 consecutive quarterly periods without default or penalty. The regularly scheduled interest payments will continue to be accrued for payment in the future and reported as an expense in the current period. At March 31, 2014, accrued but unpaid interest expense totaled \$1.2 million.

## (10) Commitments and Contingencies

**Credit-Related Financial Instruments.** The Company is a party to credit related financial instruments with off-balance sheet risk in the normal course of business to meet the financing needs of its customers. These financial instruments include commitments to extend credit, standby letters of credit and commercial letters of credit. Such commitments involve, to varying degrees, elements of credit and interest rate risk in excess of the amount recognized in the consolidated balance sheets.

The Company's exposure to credit loss is represented by the contractual amount of these commitments. The Company follows the same credit policies in making commitments as it does for on-balance sheet instruments.

At March 31, 2014 and December 31, 2013 the following financial instruments were outstanding whose contract amounts represent credit risk:

|                   | Contract Amount      |                      |
|-------------------|----------------------|----------------------|
|                   | March<br>31,<br>2014 | December<br>31, 2013 |
| Loan Commitments  | \$77,826             | \$ 65,688            |
| Letters of Credit | 1,591                | 1,411                |

Commitments to extend credit are agreements to lend to a customer as long as there is no violation of any condition established in the contract. Commitments generally have fixed expiration dates or other termination clauses and may require payment of a fee. The commitments for equity lines of credit may expire without being drawn upon. Therefore, the total commitment amounts do not necessarily represent future cash requirements. The amount of collateral obtained, if it is deemed necessary by the Company, is based on management's credit evaluation of the

customer.

Unfunded commitments under commercial lines of credit, revolving credit lines and overdraft protection agreements are commitments for possible future extensions of credit to existing customers. These lines of credit are uncollateralized and usually do not contain a specified maturity date and may not be drawn upon to the total extent to which the Company is committed.

Standby and performance letters of credit are conditional lending commitments issued by the Company to guarantee the performance of a customer to a third party. Those letters of credit are primarily issued to support public and private borrowing arrangements. Essentially all letters of credit issued have expiration dates within one year. The credit risk involved in issuing letters of credit is essentially the same as that involved in extending loan facilities to customers.

Legal Contingencies. In the ordinary course of business, there are various legal proceedings pending against Colony and its subsidiary. The aggregate liabilities, if any, arising from such proceedings would not, in the opinion of management, have a material adverse effect on Colony's consolidated financial position.

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Part I (Continued)

Item 1 (Continued)

(11) Fair Value of Financial Instruments and Fair Value Measurements

Generally accepted accounting standards in the U.S. require disclosure of fair value information about financial instruments, whether or not recognized on the face of the balance sheet, for which it is practicable to estimate that value. The assumptions used in the estimation of the fair value of Colony Bankcorp, Inc. and Subsidiary's financial instruments are detailed hereafter. Where quoted prices are not available, fair values are based on estimates using discounted cash flows and other valuation techniques. The use of discounted cash flows can be significantly affected by the assumptions used, including the discount rate and estimates of future cash flows. The following disclosures should not be considered a surrogate of the liquidation value of the Company, but rather a good-faith estimate of the increase or decrease in value of financial instruments held by the Company since purchase, origination or issuance.

**Cash and Short-Term Investments** – For cash, due from banks, bank-owned deposits and federal funds sold, the carrying amount is a reasonable estimate of fair value and is classified as Level 1.

**Investment Securities** – Fair values for investment securities are based on quoted market prices where available. If quoted market prices are not available, estimated fair values are based on quoted market prices of comparable Instruments. If a comparable is not available, the investment securities are classified as level 3.

**Federal Home Loan Bank Stock** – The fair value of Federal Home Loan Bank stock approximates carrying value.

**Loans** – The fair value of fixed rate loans is estimated by discounting the future cash flows using the current rates at which similar loans would be made to borrowers with similar credit ratings. For variable rate loans, the carrying amount is a reasonable estimate of fair value.

**Bank-Owned Life Insurance** – The carrying value of bank-owned life insurance policies approximate fair value.

**Deposit Liabilities** – The fair value of demand deposits, savings accounts and certain money market deposits is the amount payable on demand at the reporting date and is classified as Level 1. The fair value of fixed maturity certificates of deposit is estimated by discounting the future cash flows using the rates currently offered for deposits of similar remaining maturities and is classified as Level 2.

**Subordinated Debentures** – Fair value approximates carrying value due to the variable interest rates of the subordinated debentures.

**Other Borrowed Money** – The fair value of other borrowed money is calculated by discounting contractual cash flows using an estimated interest rate based on current rates available to the Company for debt of similar remaining maturities and collateral terms. Other borrowed money is classified as Level 2 due to their expected maturities.

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Part I (Continued)

Item 1 (Continued)

## (11) Fair Value of Financial Instruments and Fair Value Measurements (Continued)

Disclosures of the fair value of financial assets and financial liabilities, including those financial assets and financial liabilities that are not measured and reported at fair value on a recurring basis or non-recurring basis, are required in the financial statements.

The carrying amount, estimated fair values, and placement in the fair value hierarchy of the Company's financial instruments as of March 31, 2014 and December 31, 2013 are as follows:

|                                          | Fair Value Measurements at<br>March 31, 2014    |                            |            |            |            |
|------------------------------------------|-------------------------------------------------|----------------------------|------------|------------|------------|
|                                          | Carrying<br>Value                               | Estimated<br>Fair<br>Value | Level<br>1 | Level<br>2 | Level<br>3 |
| <b>Assets</b>                            |                                                 |                            |            |            |            |
| Cash and Short-Term Investments          | \$61,176                                        | \$61,176                   | \$61,176   | \$---      | \$---      |
| Investment Securities Available for Sale | 278,957                                         | 278,957                    | ---        | 278,012    | 945        |
| Investment Securities Held to Maturity   | 38                                              | 38                         | ---        | 38         | ---        |
| Federal Home Loan Bank Stock             | 2,831                                           | 2,831                      | 2,831      | ---        | ---        |
| Loans, Net                               | 726,125                                         | 728,009                    | ---        | 717,672    | 10,337     |
| Bank-Owned Life Insurance                | 10,260                                          | 10,260                     | 10,260     | ---        | ---        |
| <b>Liabilities</b>                       |                                                 |                            |            |            |            |
| Deposits                                 | 976,854                                         | 978,294                    | 522,273    | 456,021    | ---        |
| Subordinated Debentures                  | 24,229                                          | 24,229                     | 24,229     | ---        | ---        |
| Other Borrowed Money                     | 40,000                                          | 42,065                     | ---        | 42,065     | ---        |
|                                          | Fair Value Measurements at<br>December 31, 2013 |                            |            |            |            |
|                                          | Carrying<br>Value                               | Estimated<br>Fair<br>Value | Level<br>1 | Level<br>2 | Level<br>3 |
| <b>Assets</b>                            |                                                 |                            |            |            |            |
| Cash and Short-Term Investments          | \$68,147                                        | \$68,147                   | \$68,147   | \$---      | \$---      |
| Investment Securities Available for Sale | 263,258                                         | 263,258                    | ---        | 262,317    | 941        |
| Investment Securities Held to Maturity   | 37                                              | 37                         | ---        | 37         | ---        |
| Federal Home Loan Bank Stock             | 3,164                                           | 3,164                      | 3,164      | ---        | ---        |
| Loans, Net                               | 739,052                                         | 741,112                    | ---        | 729,436    | 11,676     |
| Bank-Owned Life Insurance                | 10,165                                          | 10,165                     | 10,165     | ---        | ---        |
| <b>Liabilities</b>                       |                                                 |                            |            |            |            |
| Deposits                                 | 987,529                                         | 989,101                    | 526,646    | 462,455    | ---        |
| Subordinated Debentures                  | 24,229                                          | 24,229                     | 24,229     | ---        | ---        |
| Other Borrowed Money                     | 40,000                                          | 42,074                     | ---        | 42,074     | ---        |

Fair value estimates are made at a specific point in time, based on relevant market information and information about the financial instrument. These estimates do not reflect any premium or discount that could result from offering for sale at one time the Company's entire holdings of a particular financial instrument. Because no market exists for a significant portion of the Company's financial instruments, fair value estimates are based on many judgments. These estimates are subjective in nature and involve uncertainties and matters of significant judgment and therefore cannot be determined with precision. Changes in assumptions could significantly affect the estimates.

Fair value estimates are based on existing on and off-balance sheet financial instruments without attempting to estimate the value of anticipated future business and the value of assets and liabilities that are not considered financial instruments. Significant assets and liabilities that are not considered financial instruments include deferred income taxes and premises and equipment. In addition, the tax ramifications related to the realization of the unrealized gains and losses can have a significant effect on fair value estimates and have not been considered in the estimates.

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Part I (Continued)

Item 1 (Continued)

(11) Fair Value of Financial Instruments and Fair Value Measurements (Continued)

Fair Value Measurements

Generally accepted accounting principles related to Fair Value Measurements, defines fair value, establishes a framework for measuring fair value, establishes a three-level valuation hierarchy for disclosure of fair value measurements and enhances disclosure requirements for fair value measurements. The valuation hierarchy is based upon the transparency of inputs to the valuation of an asset or liability as of the measurement date. The three levels are defined as follows:

Level 1 inputs to the valuation methodology are quoted prices (unadjusted) for identical assets or liabilities in active markets.

Level 2 inputs to the valuation methodology include quoted prices for similar assets and liabilities in active markets, and inputs that are observable for the asset or liability, either directly or indirectly, for substantially the full term of the financial instrument.

Level 3 inputs to the valuation methodology are unobservable and represent the Company's own assumptions about the assumptions that market participants would use in pricing the assets or liabilities.

Following is a description of the valuation methodologies used for instruments measured at fair value, as well as the general classification of such instruments pursuant to the valuation hierarchy:

Assets

Securities – Where quoted prices are available in an active market, securities are classified within level 1 of the valuation hierarchy. Level 1 inputs include securities that have quoted prices in active markets for identical assets. If quoted market prices are not available, then fair values are estimated by using pricing models, quoted prices of securities with similar characteristics, or discounted cash flow. Examples of such instruments, which would generally be classified within level 2 of the valuation hierarchy, include certain collateralized mortgage and debt obligations and certain high-yield debt securities. In certain cases where there is limited activity or less transparency around inputs to the valuation, securities are classified within level 3 of the valuation hierarchy. When measuring fair value, the valuation techniques available under the market approach, income approach and/or cost approach are used. The Company's evaluations are based on market data and the Company employs combinations of these approaches for its valuation methods depending on the asset class.

Impaired Loans – Impaired loans are those loans which the Company has measured impairment generally based on the fair value of the loan's collateral. Fair value is generally determined based upon independent third-party appraisals of the properties, or discounted cash flows based upon the expected proceeds. These assets are included as Level 3 fair values, based upon the lowest level of input that is significant to the fair value measurements.

Other Real Estate – Other real estate owned assets are adjusted to fair value less estimated selling costs upon transfer of the loans to other real estate owned. Typically, an external, third-party appraisal is performed on the collateral upon transfer into the other real estate owned account to determine the asset's fair value. Subsequent adjustments to the collateral's value may be based upon either updated third-party appraisals or management's knowledge of the collateral and the current real estate market conditions. Appraised amounts used in determining the asset's fair value, whether internally or externally prepared, are discounted 10 percent to account for selling and marketing costs. Adjustments

are routinely made in the appraisal process by the appraisers to adjust for differences between the comparable sales and income data available. Such adjustments are typically significant and result in a level 3 classification of the inputs for determining fair value. Because of the high degree of judgment required in estimating the fair value of other real estate owned assets and because of the relationship between fair value and general economic conditions, we consider the fair value of other real estate owned assets to be highly sensitive to changes in market conditions.

Assets and Liabilities Measured at Fair Value on a Recurring Basis – The following table presents the recorded amount of the Company’s assets measured at fair value on a recurring and nonrecurring basis as of March 31, 2014 and December 31, 2013, aggregated by the level in the fair value hierarchy within which those measurements fall. The table below includes only impaired loans with a specific reserve and only other real estate properties with a valuation allowance at March 31, 2014. Those impaired loans and other real estate properties are shown net of the related specific reserves and valuation allowances.

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Part I (Continued)

Item 1 (Continued)

## (11) Fair Value of Financial Instruments and Fair Value Measurements (Continued)

|                               | Total<br>Fair<br>Value | Fair Value Measurements at<br>Reporting Date Using |                                             |                                                    |
|-------------------------------|------------------------|----------------------------------------------------|---------------------------------------------|----------------------------------------------------|
|                               |                        | Quoted<br>Prices<br>in<br>Active<br>Markets<br>for | Significant<br>Other<br>Inputs<br>(Level 2) | Significant<br>Unobservable<br>Inputs<br>(Level 3) |
| March 31, 2014                |                        |                                                    |                                             |                                                    |
| Recurring                     |                        |                                                    |                                             |                                                    |
| Securities Available for Sale |                        |                                                    |                                             |                                                    |
| U.S. Government Agencies      |                        |                                                    |                                             |                                                    |
| Mortgage-Backed               | \$275,123              | \$---                                              | \$275,123                                   | \$---                                              |
| State, County and Municipal   | 3,834                  | ---                                                | 2,889                                       | 945                                                |
|                               | \$278,957              | \$---                                              | \$278,012                                   | \$945                                              |
| Nonrecurring                  |                        |                                                    |                                             |                                                    |
| Impaired Loans                | \$10,337               | \$---                                              | \$---                                       | \$10,337                                           |
| Other Real Estate             | \$6,727                | \$---                                              | \$---                                       | \$6,727                                            |
| December 31, 2013             |                        |                                                    |                                             |                                                    |
| Recurring                     |                        |                                                    |                                             |                                                    |
| Securities Available for Sale |                        |                                                    |                                             |                                                    |
| U.S. Government Agencies      |                        |                                                    |                                             |                                                    |
| Mortgage-Backed               | \$259,348              | \$---                                              | \$259,348                                   | \$---                                              |
| State, County and Municipal   | 3,910                  | ---                                                | 2,969                                       | 941                                                |
|                               | \$263,258              | \$---                                              | \$262,317                                   | \$941                                              |

|                             |          |       |       |           |
|-----------------------------|----------|-------|-------|-----------|
| Nonrecurring Impaired Loans | \$11,676 | \$--- | \$--- | \$ 11,676 |
| Other Real Estate           | \$7,020  | \$--- | \$--- | \$ 7,020  |

Liabilities

The Company did not identify any liabilities that are required to be presented at fair value.

Fair Value Measurements Using Significant Unobservable Inputs (Level 3)

The following table presents quantitative information about the significant unobservable inputs used in the fair value measurements for assets in level 3 of the fair value hierarchy measured on a nonrecurring basis at March 31, 2014 and 2013. This table is comprised primarily of collateral dependent impaired loans and other real estate owned:

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Part I (Continued)

Item 1 (Continued)

## (11) Fair Value of Financial Instruments and Fair Value Measurements (Continued)

|                         |       | Valuation        | Unobservable                                                                        | Range                         |
|-------------------------|-------|------------------|-------------------------------------------------------------------------------------|-------------------------------|
|                         | March | Techniques       | Inputs                                                                              | Weighted Avg                  |
|                         | 31,   |                  |                                                                                     |                               |
|                         | 2014  |                  |                                                                                     |                               |
| Impaired Loans          |       |                  |                                                                                     |                               |
| Commercial              | \$957 | Sales Comparison | Adjustment for Differences<br>Between the Comparable Sales                          | 0.00% - 15.00%<br>7.50%       |
|                         |       |                  | Management Adjustments for<br>Age of Appraisals and/or Current<br>Market Conditions | 10.00% - 50.00%<br>30.00%     |
| Real Estate             |       |                  |                                                                                     |                               |
| Commercial Construction | 1,922 | Sales Comparison | Adjustment for Differences<br>Between the Comparable Sales                          | (16.00%) - 28.00%<br>6.00%    |
|                         |       |                  | Management Adjustments for<br>Age of Appraisals and/or Current<br>Market Conditions | 0.00% - 10.00%<br>5.00%       |
|                         |       | Income Approach  | Capitalization Rate                                                                 | 8.50%                         |
| Residential Real Estate | 665   | Sales Comparison | Adjustment for Differences<br>Between the Comparable Sales                          | (7.00%) - 46.00%<br>19.50%    |
|                         |       |                  | Management Adjustments for<br>Age of Appraisals and/or Current<br>Market Conditions | 0.00% - 25.00%<br>12.50%      |
| Commercial Real Estate  | 5,702 | Sales Comparison | Management Adjustments for<br>Age of Appraisals and/or Current<br>Market Conditions | 0.00% - 10.00%<br>5.00%       |
|                         |       | Income Approach  | Capitalization Rate                                                                 | 11.00%                        |
| Farmland                | 1,091 | Sales Comparison | Adjustment for Differences<br>Between the Comparable Sales                          | (55.00%) - 388.00%<br>166.50% |
|                         |       |                  | Management Adjustment for<br>Age of Appraisals and/or Current<br>Market Conditions  | 10.00% - 35.00%<br>22.50%     |
| Other Real Estate Owned | 6,727 | Sales Comparison | Adjustment for Differences<br>Between the Comparable Sales                          | (45.00%) - 955.90%<br>455.45% |

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Management Adjustment for 3.23% - 77.34%  
Age of Appraisals and/or Current 36.52%  
Market Conditions

Income Approach Discount Rate 3.00%

Capitalization Rate 10.50%

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Part I (Continued)

Item 1 (Continued)

## (11) Fair Value of Financial Instruments and Fair Value Measurements (Continued)

|                         | December<br>31, 2013 | Valuation<br>Techniques | Unobservable<br>Inputs                                                              | Range<br>Weighted Avg        |
|-------------------------|----------------------|-------------------------|-------------------------------------------------------------------------------------|------------------------------|
| Impaired Loans          |                      |                         |                                                                                     |                              |
| Commercial              | \$ 1,019             | Sales Comparison        | Adjustment for Differences<br>Between the Comparable Sales                          | 0.00% - 15.00%<br>7.50%      |
|                         |                      |                         | Management Adjustments for<br>Age of Appraisals and/or Current<br>Market Conditions | 10.00% - 50.00%<br>30.00%    |
| Real Estate             |                      |                         |                                                                                     |                              |
| Commercial Construction | 2,641                | Sales Comparison        | Adjustment for Differences<br>Between the Comparable Sales                          | (16.00%) - 28.00%<br>6.00%   |
|                         |                      |                         | Management Adjustments for<br>Age of Appraisals and/or Current<br>Market Conditions | 0.00% - 10.00%<br>5.00%      |
|                         |                      | Income Approach         | Capitalization Rate                                                                 | 8.50%                        |
| Residential Real Estate | 1,323                | Sales Comparison        | Adjustment for Differences<br>Between the Comparable Sales                          | 0.00% - 46.00%<br>23.00%     |
|                         |                      |                         | Management Adjustments for<br>Age of Appraisals and/or Current<br>Market Conditions | 0.00% - 25.00%<br>12.50%     |
| Commercial Real Estate  | 5,451                | Sales Comparison        | Adjustment for differences<br>Between the comparable Sales                          | (27.20%) - 216.80%<br>94.80% |
|                         |                      |                         | Management Adjustments for<br>Age of Appraisals and/or Current<br>Market Conditions | 25.00% - 90.00%<br>57.50%    |
|                         |                      | Income Approach         | Capitalization Rate                                                                 | 11.00%                       |
| Farmland                | 1,242                | Sales Comparison        | Adjustment for Differences<br>Between the Comparable Sales                          | (55.00%) - 388.00%<br>166.50 |
|                         |                      |                         | Management Adjustments for<br>Age of Appraisals and/or Current<br>Market Conditions | 10.00% - 35.00%<br>22.50%    |
| Other Real Estate Owned | 7,020                | Sales Comparison        | Adjustment for Differences                                                          | (10.00%) - 319.10%           |

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|                                                                                    |                          |
|------------------------------------------------------------------------------------|--------------------------|
| Between the Comparable Sales                                                       | 154.55%                  |
| Management Adjustment for<br>Age of Appraisals and/or Current<br>Market Conditions | 0.36% - 87.81%<br>29.99% |
| Income Approach Discount Rate                                                      | 10.00%                   |



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Part I (Continued)

Item 1 (Continued)

## (11) Fair Value of Financial Instruments and Fair Value Measurements (Continued)

The table below presents a reconciliation and statement of income classification of gains and losses for all assets measured at fair value on a recurring basis using significant unobservable inputs (level 3) for the three months ended March 31, 2014 and the twelve months ended December 31, 2013.

|                                                                | Available for<br>Sale Securities |                      |
|----------------------------------------------------------------|----------------------------------|----------------------|
|                                                                | March<br>31,<br>2014             | December<br>31, 2013 |
| Balance, Beginning                                             | \$941                            | \$ 1,138             |
| Transfers into Level 3                                         | --                               | --                   |
| Transfers out of Level 3                                       | --                               | (42 )                |
| Securities Purchased During the Year                           | --                               | --                   |
| Securities Called During the Year                              | --                               | --                   |
| Loss on OTTI Impairment Included in Noninterest Income         | --                               | (367 )               |
| Unrealized Gains included in Other Comprehensive Income (Loss) | 4                                | 212                  |
| Balance, Ending                                                | \$945                            | \$ 941               |

The Company's policy is to recognize transfers in and transfers out of levels 1, 2 and 3 as of the end of a reporting period. As of December 31, 2013, the Company transferred certain state, county and municipal securities out of level 3 and into level 2. The transfers out of level 3 were the result of increased market activity for these types of securities, as well as more current credit ratings on these securities. There were no transfers of securities between levels for the three months ended March 31, 2014.

The following table presents quantitative information about recurring level 3 fair value measurements as of March 31, 2014.

|                             | Fair<br>Value | Valuation<br>Techniques | Unobservable<br>Inputs | Range<br>Weighted<br>Avg |
|-----------------------------|---------------|-------------------------|------------------------|--------------------------|
| State, County and Municipal | \$ 945        | Discounted Cash Flow    | Discount Rate          | N/A *                    |

\* The Company relies on a third-party pricing service to value its municipal securities. The details of the unobservable inputs and other adjustments used by the third-party pricing service were not readily available to the Company.

## (12) Regulatory Capital Matters

The amount of dividends payable to the parent company from the subsidiary bank is limited by various banking regulatory agencies. Upon approval by regulatory authorities, the Bank may pay cash dividends to the parent company in excess of regulatory limitations. Additionally, in the third quarter of 2009, the Company suspended the payment of dividends to common shareholders. At March 31, 2014, the Company is subject to certain regulatory

restrictions that preclude the declaration of or payment of any dividends to its common stockholders, without prior approval from the Federal Reserve Bank.

The Company is subject to various regulatory capital requirements administered by federal banking agencies. Failure to meet minimum capital requirements can initiate certain mandatory and, possibly, additional discretionary actions by regulators that, if undertaken, could have a direct material effect on the Company's consolidated financial statements. Under capital adequacy guidelines and the regulatory framework for prompt corrective action, the Company must meet specific capital guidelines that involve quantitative measures of the Company's assets, liabilities and certain off-balance sheet items as calculated under regulatory accounting practices. The Company's capital amounts and classifications are also subject to qualitative judgments by the regulators about components, risk weightings and other factors.

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Part I (Continued)

Item 1 (Continued)

## (12) Regulatory Capital Matters (Continued)

Quantitative measures established by regulation to ensure capital adequacy require the Company to maintain minimum amounts and ratios of total and Tier 1 capital to risk-weighted assets, and of Tier 1 capital to average assets. The amounts and ratios as defined in regulations are presented hereafter. Management believes, as of March 31, 2014, the Company meets all capital adequacy requirements to which it is subject under the regulatory framework for prompt corrective action. In the opinion of management, there are no conditions or events since prior notification of capital adequacy from the regulators that have changed the institution's category.

The following table summarizes regulatory capital information as of March 31, 2014 and December 31, 2013 on a consolidated basis and for each significant subsidiary, as defined.

|                                        | Actual     |         | For Capital Adequacy Purposes |        | To Be Well Capitalized Under Prompt Corrective Action Provisions |         |
|----------------------------------------|------------|---------|-------------------------------|--------|------------------------------------------------------------------|---------|
|                                        | Amount     | Ratio   | Amount                        | Ratio  | Amount                                                           | Ratio   |
| As of March 31, 2014                   |            |         |                               |        |                                                                  |         |
| Total Capital to Risk-Weighted Assets  |            |         |                               |        |                                                                  |         |
| Consolidated                           | \$ 130,292 | 17.34 % | \$ 60,112                     | 8.00 % | NA                                                               | NA      |
| Colony Bank                            | 132,571    | 17.68   | 59,992                        | 8.00   | \$ 74,990                                                        | 10.00 % |
| Tier 1 Capital to Risk-Weighted Assets |            |         |                               |        |                                                                  |         |
| Consolidated                           | 120,871    | 16.09   | 30,056                        | 4.00   | NA                                                               | NA      |
| Colony Bank                            | 123,168    | 16.42   | 29,996                        | 4.00   | 44,994                                                           | 6.00    |
| Tier 1 Capital to Average Assets       |            |         |                               |        |                                                                  |         |
| Consolidated                           | 120,871    | 10.62   | 45,546                        | 4.00   | NA                                                               | NA      |
| Colony Bank                            | 123,168    | 10.84   | 45,460                        | 4.00   | 56,825                                                           | 5.00    |
| As of December 31, 2013                |            |         |                               |        |                                                                  |         |
| Total Capital to Risk-Weighted Assets  |            |         |                               |        |                                                                  |         |
| Consolidated                           | \$ 129,569 | 17.06 % | \$ 60,791                     | 8.00 % | NA                                                               | NA      |
| Colony Bank                            | 131,024    | 17.29   | 60,638                        | 8.00   | \$ 75,797                                                        | 10.00 % |

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Tier 1 Capital to Risk-Weighted Assets

|              |         |       |        |      |        |      |
|--------------|---------|-------|--------|------|--------|------|
| Consolidated | 120,048 | 15.81 | 30,396 | 4.00 | NA     | NA   |
| Colony Bank  | 121,521 | 16.03 | 30,319 | 4.00 | 45,478 | 6.00 |

Tier 1 Capital to Average Assets

|              |         |       |        |      |        |      |
|--------------|---------|-------|--------|------|--------|------|
| Consolidated | 120,048 | 10.57 | 45,419 | 4.00 | NA     | NA   |
| Colony Bank  | 121,521 | 10.72 | 45,333 | 4.00 | 56,666 | 5.00 |

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Item 1 (Continued)

## (12)Regulatory Capital Matters (Continued)

At March 31, 2014, the Bank continued to be subject to a board resolution (BR) which requires, among other things, that the Bank maintain minimum capital ratios at specified levels higher than those otherwise required by applicable regulations as follows: Tier 1 capital to total average assets of 8% and total risk-based capital to total risk-weighted assets of 10% during the life of the BR. The BR also requires that, prior to declaring or paying any cash dividend to the Company, the Bank must obtain written consent of its regulators.

## Basel III Capital Rules

In July 2013, the Federal Reserve Board released its final rules which will implement the Basel III regulatory capital reforms from the Basel Committee on Banking Supervision and certain changes required by the Dodd-Frank Act. These rules become effective January 1, 2015 for community banks and will increase both the quality and quantity of capital held by banks. The final rule implements strict eligibility criteria for regulatory capital instruments and improves the methodology for calculating risk-weighted assets to enhance risk sensitivity. Consistent with the international Basel framework, the final rule includes a new minimum ratio of common equity Tier I capital to risk-weighted assets of 4.5 percent and a common equity Tier I capital conservation buffer of 2.5 percent of risk-weighted assets. The conservation buffer will be phased in from 2016 through 2019. In addition, the final rule raises the minimum ratio of Tier I capital to risk-weighted assets from 4 percent to 6 percent and includes a minimum leverage ratio of 4 percent for all banking organizations.

## (13)Earnings Per Share

Basic earnings per share is computed by dividing net income available to common stockholders by the weighted average number of common shares outstanding during each period. Diluted earnings per share reflects the potential dilution of restricted stock and common stock warrants. Net income available to common stockholders represents net income after preferred stock dividends. The following table presents earnings per share for the three month period ended March 31, 2014 and 2013:

|                                                                                             | Three Months<br>Ended<br>March 31 |       |
|---------------------------------------------------------------------------------------------|-----------------------------------|-------|
|                                                                                             | 2014                              | 2013  |
| Numerator                                                                                   |                                   |       |
| Net Income Available to Common Stockholders                                                 | \$814                             | \$567 |
| Denominator                                                                                 |                                   |       |
| Weighted Average Number of Common Shares<br>Outstanding for Basic Earnings Per Common Share | 8,439                             | 8,439 |
| Dilutive Effect of Potential Common Stock                                                   |                                   |       |
| Restricted Stock                                                                            | --                                | --    |
| Stock Warrants                                                                              | --                                | --    |
| Weighted-Average Number of Shares Outstanding for<br>Diluted Earnings Per Common Share      | 8,439                             | 8,439 |

|                            |        |        |
|----------------------------|--------|--------|
| Earnings Per Share - Basic | \$0.10 | \$0.07 |
|----------------------------|--------|--------|

|                              |        |        |
|------------------------------|--------|--------|
| Earnings Per Share - Diluted | \$0.10 | \$0.07 |
|------------------------------|--------|--------|

For the three months ended March 31, 2014 and 2013, respectively, the Company has excluded 500 shares of common stock equivalents because the strike price of the common stock equivalents would cause them to have an anti-dilutive effect.

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Item 2

MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

Forward-Looking Statements and Factors that Could Affect Future Results

Certain statements contained in this Quarterly Report that are not statements of historical fact constitute forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995 (the Act), notwithstanding that such statements are not specifically identified. In addition, certain statements may be contained in the Company's future filings with the SEC, in press releases, and in oral and written statements made by or with the approval of the Company that are not statements of historical fact and constitute forward-looking statements within the meaning of the Act. Examples of forward-looking statements include, but are not limited to: (i) projections of revenues, income or loss, earnings or loss per share, the payment or nonpayment of dividends, capital structure and other financial items; (ii) statements of plans and objectives of Colony Bankcorp, Inc. or its management or Board of Directors, including those relating to products or services; (iii) statements of future economic performance; and (iv) statements of assumptions underlying such statements. Words such as "believes," "anticipates," "expects," "intends," "targeted" and similar expressions are intended to identify forward-looking statements but are not the exclusive means of identifying such statements.

Forward-looking statements involve risks and uncertainties that may cause actual results to differ materially from those in such statements. Factors that could cause actual results to differ from those discussed in the forward-looking statements include, but are not limited to:

- Local and regional economic conditions and the impact they may have on the Company and its customers and the Company's assessment of that impact.

- Changes in estimates of future reserve requirements based upon the periodic review thereof under relevant regulatory and accounting requirements.

- The effects of and changes in trade, monetary and fiscal policies and laws, including interest rate policies of the Federal Reserve Board.

- Inflation, interest rate, market and monetary fluctuations.

- Political instability.

- Acts of war or terrorism.

- The timely development and acceptance of new products and services and perceived overall value of these products and services by users.

- Changes in consumer spending, borrowings and savings habits.

- Technological changes.

- Acquisitions and integration of acquired businesses.

- The ability to increase market share and control expenses.

The effect of changes in laws and regulations (including laws and regulations concerning taxes, banking, securities and insurance) with which the Company and its subsidiary must comply.

The effect of changes in accounting policies and practices, as may be adopted by the regulatory agencies, as well as the Financial Accounting Standards Board and other accounting standard setters.

Changes in the Company's organization, compensation and benefit plans.

The costs and effects of litigation and of unexpected or adverse outcomes in such litigation.

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- Greater than expected costs or difficulties related to the integration of new lines of business.
- The Company's success at managing the risks involved in the foregoing items.
- Restrictions or conditions imposed by our regulators on our operations.

Forward-looking statements speak only as of the date on which such statements are made. The Company undertakes no obligation to update any forward-looking statement to reflect events or circumstances after the date on which such statement is made, or to reflect the occurrence of unanticipated events.

The following discussion sets forth management's discussion and analysis of our consolidated financial condition as of March 31, 2014, and the consolidated results of operations for the three months ended March 31, 2014. This discussion should be read in conjunction with the Company's annual report on Form 10-K filed with the Securities and Exchange Commission on March 14, 2014. Readers should also carefully review all other disclosures we file from time to time with the SEC.

#### The Company

Colony Bankcorp, Inc. (Colony) is a bank holding company headquartered in Fitzgerald, Georgia that provides, through its wholly owned subsidiary (collectively referred to as the Company), a broad array of products and services throughout 18 Georgia markets. The Company offers commercial, consumer and mortgage banking services.

#### Application of Critical Accounting Policies and Accounting Estimates

The accounting and reporting policies of the Company are in accordance with accounting principles generally accepted in the United States of America and conform to general practices within the banking industry. The Company's financial position and results of operations are affected by management's application of accounting policies, including judgments made to arrive at the carrying value of assets and liabilities and amounts reported for revenues, expenses and related disclosures. Different assumptions in the application of these policies could result in material changes in the Company's financial position and/or results of operations. Critical accounting policies are those policies that management believes are the most important to the portrayal of the Company's financial condition and results of operations, and they require management to make estimates that are difficult, subjective or complete.

**Allowance for Loan Losses** – The allowance for loan losses provides coverage for probable losses inherent in the Company's loan portfolio. Management evaluates the adequacy of the allowance for loan losses quarterly based on changes, if any, in underwriting activities, the loan portfolio composition (including product mix and geographic, industry or customer-specific concentrations), trends in loan performance, regulatory guidance and economic factors. This evaluation is inherently subjective, as it requires the use of significant management estimates. Many factors can affect management's estimates of specific and expected losses, including volatility of default probabilities, collateral values, rating migrations, loss severity and economic and political conditions. The allowance is increased through provisions charged to operating earnings and reduced by net charge-offs.

The Company determines the amount of the allowance based on relative risk characteristics of the loan portfolio. The allowance recorded for loans is based on reviews of individual credit relationships and historical loss experience. The allowance for losses relating to impaired loans is based on the loan's observable market price, the discounted cash flows using the loan's effective interest rate, or the value of collateral for collateral dependent loans.

Regardless of the extent of the Company's analysis of customer performance, portfolio trends or risk management processes, certain inherent but undetected losses are probable within the loan portfolio. This is due to several factors, including inherent delays in obtaining information regarding a customer's financial condition or changes in their unique business conditions, the judgmental nature of individual loan evaluations, collateral assessments and the interpretation of economic trends. Volatility of economic or customer-specific conditions affecting the identification and estimation of losses for larger nonhomogeneous credits and the sensitivity of assumptions utilized to establish allowances for homogeneous groups of loans are among other factors. The Company estimates a range of inherent losses related to the existence of these exposures. The estimates are based upon the Company's evaluation of risk associated with the commercial and consumer levels and the estimated impact of the current economic environment.

#### Overview

The following discussion and analysis presents the more significant factors affecting the Company's financial condition as of March 31, 2014 and 2013, and results of operations for each of the three months in the periods ended March 31, 2014 and 2013. This

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discussion and analysis should be read in conjunction with the Company's consolidated financial statements, notes thereto and other financial information appearing elsewhere in this report.

Taxable-equivalent adjustments are the result of increasing income from tax-free loans and investments by an amount equal to the taxes that would be paid if the income were fully taxable based on a 34 percent federal tax rate, thus making tax-exempt yields comparable to taxable asset yields.

Dollar amounts in tables are stated in thousands, except for per share amounts.

## Results of Operations

The Company's results of operations are determined by its ability to effectively manage interest income and expense, to minimize loan and investment losses, to generate noninterest income and to control noninterest expense. Since market forces and economic conditions beyond the control of the Company determine interest rates, the ability to generate net interest income is dependent upon the Company's ability to obtain an adequate spread between the rate earned on earning assets and the rate paid on interest-bearing liabilities. Thus, the key performance for net interest income is the interest margin or net yield, which is taxable-equivalent net interest income divided by average earning assets. Net income available to shareholders totaled \$814 thousand, or \$0.10 diluted per common share, in three months ended March 31, 2014 compared to net income available to shareholders of \$567 thousand, or \$0.07 diluted per common share, in three months ended March 31, 2013.

Selected income statement data, returns on average assets and average equity and dividends per share for the comparable periods were as follows:

|                                             | Three Months Ended |         | \$<br>Variance | %<br>Variance |   |
|---------------------------------------------|--------------------|---------|----------------|---------------|---|
|                                             | March 31<br>2014   | 2013    |                |               |   |
| Taxable-equivalent net interest income      | \$9,224            | \$9,085 | \$ 139         | 1.53          | % |
| Taxable-equivalent adjustment               | 30                 | 39      | (9 )           | (23.08        | ) |
| Net interest income                         | 9,194              | 9,046   | 148            | 1.64          |   |
| Provision for loan losses                   | 327                | 1,500   | (1,173 )       | (78.20        | ) |
| Noninterest income                          | 2,062              | 2,218   | (156 )         | (7.03         | ) |
| Noninterest expense                         | 8,866              | 8,400   | 466            | 5.55          |   |
| Income before income taxes                  | \$2,063            | \$1,364 | \$ 699         | 51.25         |   |
| Income Taxes                                | 606                | 427     | 179            | 41.92         |   |
| Net income                                  | \$1,457            | \$937   | \$ 520         | 55.50         |   |
| Preferred stock dividends                   | 643                | 370     | 273            | 73.78         |   |
| Net income available to common shareholders | \$814              | \$567   | \$ 247         | 43.56         | % |

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Net income available to common shareholders:

|                                 |        |        |         |       |   |
|---------------------------------|--------|--------|---------|-------|---|
| Basic                           | \$0.10 | \$0.07 | \$ 0.03 | 42.86 | % |
| Diluted                         | \$0.10 | \$0.07 | \$ 0.03 | 42.86 | % |
| Return on average assets        | 0.29 % | 0.20 % | 0.09 %  | 45.00 | % |
| Return on average common equity | 3.55 % | 2.37 % | 1.18 %  | 49.79 | % |

Net income from operations for three months ended March 31, 2014 increased \$520 thousand, or 55.50 percent, compared to the same period in 2013. The increase was primarily the result of an increase of \$148 thousand in net interest income and a decrease of \$1.17 million in provision for loan losses. This was offset by a decrease of \$156 thousand in noninterest income, an increase of \$466 thousand in noninterest expense and an increase of \$273 thousand in income taxes.

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Details of the changes in the various components of net income are further discussed below.

Net Interest Income

Net interest income is the difference between interest income on earning assets, such as loans and securities, and interest expense on liabilities, such as deposits and borrowings, which are used to fund those assets. Net interest income is the Company's largest source of revenue, representing 81.68 percent of total revenue for three months ended March 31, 2014 and 80.31 percent for the same period a year ago.

Net interest margin is the taxable-equivalent net interest income as a percentage of average earning assets for the period. The level of interest rates and the volume and mix of earning assets and interest-bearing liabilities impact net interest income and net interest margin.

The Federal Reserve Board influences the general market rates of interest, including the deposit and loan rates offered by many financial institutions. The Company's loan portfolio is significantly affected by changes in the prime interest rate. The prime interest rate, which is the rate offered on loans to borrowers with strong credit is currently 3.25 percent and has been for the past three years. The federal funds rate moved similar to prime rate with interest rates currently at 0.25 percent and has been for the past three years. We anticipate the Federal Reserve maintaining its current interest rate policy in 2014, which should benefit Colony's net interest margin.

The following table presents the changes in taxable-equivalent net interest income and identifies the changes due to differences in the average volume of earning assets and interest-bearing liabilities and the changes due to changes in the average interest rate on those assets and liabilities. The changes in net interest income due to changes in both average volume and average interest rate have been allocated to the average volume change or the average interest rate change in proportion to the absolute amounts of the change in each. The Company's consolidated average balance sheets along with an analysis of taxable-equivalent net interest earnings are presented in the Quantitative and Qualitative Disclosures About Market Risk included elsewhere in this report.

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## Rate/Volume Analysis

The rate/volume analysis presented hereafter illustrates the change from March 31, 2013 to March 31, 2014 for each component of the taxable equivalent net interest income separated into the amount generated through volume changes and the amount generated by changes in the yields/rates.

| (\$ in thousands)                               | Changes from March<br>31, 2013 to March 31,<br>2014 |         |         |
|-------------------------------------------------|-----------------------------------------------------|---------|---------|
|                                                 | Volume                                              | Rate    | Total   |
| Interest Income                                 |                                                     |         |         |
| Loans, Net-taxable                              | \$223                                               | \$(905) | \$(682) |
| Investment Securities                           |                                                     |         |         |
| Taxable                                         | 86                                                  | 366     | 452     |
| Tax-exempt                                      | 16                                                  | (14)    | 2       |
| Total Investment Securities                     | 102                                                 | 352     | 454     |
| Interest-Bearing Deposits in other Banks        | 15                                                  | (13)    | 2       |
| Federal Funds Sold                              | (18)                                                | 13      | (5)     |
| Other Interest - Earning Assets                 | (5)                                                 | 16      | 11      |
| Total Interest Income                           | 317                                                 | (537)   | (220)   |
| Interest Expense                                |                                                     |         |         |
| Interest-Bearing Demand and<br>Savings Deposits | 86                                                  | (64)    | 22      |
| Time Deposits                                   | (259)                                               | (128)   | (387)   |
| Subordinated Debentures                         | ---                                                 | (1)     | (1)     |
| Other Borrowed Money                            | 149                                                 | (142)   | 7       |
| Total Interest Expense                          | (24)                                                | (335)   | (359)   |
| Net Interest Income                             | \$341                                               | \$(202) | \$139   |

Changes in net interest income for the periods, based on either changes in average balances or changes in average rates for interest-earning assets and interest-bearing liabilities, are shown on this table. During each year, there are (1) numerous and simultaneous balance and rate changes; therefore, it is not possible to precisely allocate the changes between balances and rates. For the purpose of this table, changes that are not exclusively due to balance changes or rate changes have been attributed to rates.

Our financial performance is impacted by, among other factors, interest rate risk and credit risk. We do not utilize derivatives to mitigate our interest rate or credit risk, relying instead on an extensive loan review process and our allowance for loan losses.

Interest rate risk is the change in value due to changes in interest rates. The Company is exposed only to U.S. dollar interest rate changes and accordingly, the Company manages exposure by considering the possible changes in the net interest margin. The Company does not have any trading instruments nor does it classify any portion of its investment portfolio as held for trading. The Company does not engage in any hedging activity or utilize any derivatives. The Company has no exposure to foreign currency exchange rate risk, commodity price risk and other market risks. This risk is addressed by our Asset & Liability Management Committee (“ALCO”) which includes senior management representatives. The ALCO monitors interest rate risk by analyzing the potential impact of alternative strategies or changes in balance sheet structure.

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Interest rates play a major part in the net interest income of financial institutions. The repricing of interest earning assets and interest-bearing liabilities can influence the changes in net interest income. The timing of repriced assets and liabilities is Gap management and our Company has established its policy to maintain a Gap ratio in the one-year time horizon of 0.80 to 1.20.

Our exposure to interest rate risk is reviewed on a quarterly basis by our Board of Directors and the ALCO. Interest rate risk exposure is measured using interest rate sensitivity analysis to determine our change in net portfolio value in the event of assumed changes in interest rates, in order to reduce the exposure to interest rate fluctuations, we have implemented strategies to more closely match our balance sheet composition. We are generally focusing our investment activities on securities with terms or average lives in the 2-5 year range.

The Company maintains about 15 percent of its loan portfolio in adjustable rate loans that reprice with prime rate changes, while the bulk of its other loans mature within 3 years. The liabilities to fund assets are primarily in short term certificate of deposits that mature within one year. The net interest margin increased to 3.47 percent for three months ended March 31, 2014 compared to 3.45 percent for the same period a year ago. We anticipate continued improvement in the net interest margin in 2014 as a result of our loan and deposit pricing guidance and balance sheet restructuring.

Taxable-equivalent net interest income for three months ended March 31, 2014 increased \$139 thousand, or 1.53 percent compared to the same period a year ago. The average volume of earning assets during three months ended March 31, 2014 increased \$10.18 million compared to the same period a year ago while over the same period the net interest margin increased by 2 basis points from 3.45 percent to 3.47 percent. Growth in average earning assets during 2014 was primarily in interest bearing deposits, investments and loans. The increase in the net interest margin in 2014 is primarily the result of reducing and repricing higher cost time deposits and borrowed money.

The average volume of loans increased \$3.95 million in three months ended March 31, 2014 compared to the same period a year ago. The average yield on loans decreased 40 basis points in three months ended March 31, 2014 compared to the same period a year ago. The average volume of investment securities increased \$8.23 million in three months ended March 31, 2014 compared to the same year ago period, while the average yield on investment securities increased 61 basis points for the same period comparison. The average volume of deposits increased \$4.63 million in three months ended March 31, 2014 compared to the same period a year ago, with interest-bearing deposits increasing \$863 thousand in three months ended March 31, 2014. Accordingly, the ratio of average interest-bearing deposits to total average deposits was 87.78 percent in three months ended March 31, 2014 compared to 88.11 percent in the same period a year ago. This deposit mix, combined with a general decrease in market rates, had the effect of (i) decreasing the average cost of total deposits by 15 basis points in three months ended March 31, 2014 compared to the same period a year ago and, (ii) mitigating a portion of the impact of decreasing yields on earning assets.

The Company's net interest spread, which represents the difference between the average rate earned on earning assets and the average rate paid on interest-bearing liabilities, was 3.36 percent in three months ended March 31, 2014 compared to 3.33 percent in the same period a year ago. The net interest spread, as well as the net interest margin, will be impacted by future changes in short-term and long-term interest rate levels, as well as the impact from the competitive environment. A discussion of the effects of changing interest rates on net interest income is set forth in Quantitative and Qualitative Disclosures About Market Risk included elsewhere in this report.

Provision for Loan Losses



The provision for loan losses is determined by management as the amount to be added to the allowance for loan losses after net charge-offs have been deducted to bring the allowance to a level which, in management's best estimate, is necessary to absorb probable losses within the existing loan portfolio. The provision for loan losses totaled \$327 thousand in three months ended March 31, 2014 compared to \$1.50 million in the same period a year ago. See the section captioned "Allowance for Loan Losses" elsewhere in this discussion for further analysis of the provision for loan losses.

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## Noninterest Income

The components of noninterest income were as follows:

|                                     | Three Months<br>Ended |         | \$        | %        |   |
|-------------------------------------|-----------------------|---------|-----------|----------|---|
|                                     | March 31              |         |           |          |   |
|                                     | 2014                  | 2013    |           |          |   |
| Service Charges on Deposit Accounts | \$1,067               | \$1,101 | \$ (34 )  | (3.09 )  | % |
| Other Charges, Commissions and Fees | 581                   | 404     | 177       | 43.81    |   |
| Other                               | 347                   | 594     | (247 )    | (41.58 ) |   |
| Mortgage Fee Income                 | 67                    | 119     | (52 )     | (43.70 ) |   |
| Total                               | \$2,062               | \$2,218 | \$ (156 ) | (7.03 )  | % |

Changes in these items and the other components of noninterest income are discussed in more detail below.

**Mortgage Fee Income.** The volume of mortgage loans has been sluggish in 2014 compared to the same period in 2013.

**All Other Noninterest Income.** Significant amounts impacting the comparable periods was primarily attributed to premiums on sale of guaranteed loans which decreased to \$0 in 2014 compared to \$352 thousand in 2013. ATM and debit card interchange fees increased \$154 thousand in 2014 compared to 2013.

## Noninterest Expense

The components of noninterest expense were as follows:

|                                | Three Months<br>Ended |         | \$     | %         |   |
|--------------------------------|-----------------------|---------|--------|-----------|---|
|                                | March 31              |         |        |           |   |
|                                | 2014                  | 2013    |        |           |   |
| Salaries and Employee Benefits | \$4,412               | \$4,169 | \$ 243 | 5.83      | % |
| Occupancy and Equipment        | 1,020                 | 933     | 87     | 9.32      |   |
| Securities Losses              | --                    | 8       | (8 )   | (100.00 ) |   |
| Other                          | 3,434                 | 3,290   | 144    | 4.38      |   |
| Total                          | \$8,866               | \$8,400 | \$ 466 | 5.55      | % |

These items and the changes in the various components of noninterest expense are discussed in more detail below.

**Salaries and Employee Benefits.** The increase is primarily attributable to merit pay increases.



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## Loans

The following table presents the composition of the Company's loan portfolio as of March 31, 2014 and December 31, 2013:

|                             | March<br>31, 2014 | December<br>31, 2013 | \$<br>Variance | %<br>Variance |
|-----------------------------|-------------------|----------------------|----------------|---------------|
| Commercial and Agricultural |                   |                      |                |               |
| Commercial                  | \$43,979          | \$48,107             | \$(4,128 )     | (8.58 )%      |
| Agricultural                | 12,654            | 10,666               | 1,988          | 18.64         |
| Real Estate                 |                   |                      |                |               |
| Commercial Construction     | 54,608            | 52,739               | 1,869          | 3.54          |
| Residential Construction    | 9,779             | 6,549                | 3,230          | 49.32         |
| Commercial                  | 337,835           | 341,783              | (3,948 )       | (1.16 )       |
| Residential                 | 202,159           | 206,258              | (4,099 )       | (1.99 )       |
| Farmland                    | 47,886            | 47,035               | 851            | 1.81          |
| Consumer and Other          |                   |                      |                |               |
| Consumer                    | 23,693            | 25,676               | (1,983 )       | (7.72 )       |
| Other                       | 5,601             | 12,405               | (6,804 )       | (54.85 )      |
| Gross Loans                 | 738,194           | 751,218              | (13,024 )      | (1.73 )       |
| Unearned Interest and Fees  | (359 )            | (360 )               | 1              | 0.28          |
| Allowance for Loan Losses   | (11,710 )         | (11,806 )            | (96 )          | (0.81 )       |
| Net Loans                   | \$726,125         | \$739,052            | \$(12,927 )    | (1.75 )%      |

**Loan Origination/Risk Management.** In accordance with the Company's decentralized banking model, loan decisions are made at the local bank level. The Company utilizes an Executive Loan Committee to assist lenders with the decision making and underwriting process of larger loan requests. Due to the diverse economic markets served by the Company, evaluation and underwriting criterion may vary slightly by bank. Overall, loans are extended after a review of the borrower's repayment ability, collateral adequacy, and overall credit worthiness.

Commercial purpose, commercial real estate, and industrial loans are underwritten similar to other loans throughout the company. The properties securing the Company's commercial real estate portfolio are diverse in terms of type and geographic location. This diversity helps reduce the Company's exposure to adverse economic events that affect any single market or industry. Management monitors and evaluates commercial real estate loans based on collateral, geography, and risk grade criteria. The Company also utilizes information provided by third-party agencies to provide additional insight and guidance about economic conditions and trends affecting the markets it serves.

The Company extends loans to builders and developers that are secured by non-owner occupied properties. In such cases, the Company reviews the overall economic conditions and trends for each market to determine the desirability of loans to be extended for residential construction and development. Sources of repayment for these types of loans may be pre-committed permanent loans from approved long-term lenders, sales of developed property or an interim mini-perm loan commitment from the Company until permanent financing is obtained. In some cases, loans are extended for residential loan construction for speculative purposes and are based on the perceived present and future demand for housing in a particular market served by the Company. These loans are monitored by on-site inspections

and are considered to have higher risks than other real estate loans due to their ultimate repayment being sensitive to interest rate changes, general economic conditions and trends, the demand for the properties, and the availability of long-term financing.

The Company originates consumer loans at the bank level. Due to the diverse economic markets served by the Company, underwriting criterion may vary slightly by bank. The Company is committed to serving the borrowing needs of all markets served and, in some cases, adjusts certain evaluation methods to meet the overall credit demographics of each market. Consumer loans represent relatively small loan amounts that are spread across many individual borrowers that helps minimize risk. Additionally, consumer trends and outlook reports are reviewed by management on a regular basis.

The Company utilizes an independent third party to perform loan reviews on an ongoing basis. The Loan Review Company reviews and validates the credit risk program on a periodic basis. Results of these reviews are presented to management and the audit committee. The loan review process complements and reinforces the risk identification and assessment decisions made by lenders and credit personnel, as well as the Company's policies and procedures.

The Company's commercial and agricultural loans are a diverse group of loans to small, medium and large businesses. The purpose of these loans varies from supporting seasonal working capital needs to term financing of equipment. While some short-term loans may

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be made on an unsecured basis, most are secured by the assets being financed with collateral margins that are consistent with the Company's loan policy guidelines.

**Collateral Concentrations.** Concentrations of credit risk can exist in relation to individual borrowers or groups of borrowers, certain types of collateral, certain types of industries, or certain geographic regions. The Company has a concentration in real estate loans as well as a geographic concentration that could pose an adverse credit risk, particularly with the current economic downturn in the real estate market. At March 31, 2014, approximately 88 percent of the Company's loan portfolio was concentrated in loans secured by real estate. A substantial portion of borrowers' ability to honor their contractual obligations is dependent upon the viability of the real estate economic sector. In addition, a large portion of the Company's foreclosed assets are also located in these same geographic markets, making the recovery of the carrying amount of foreclosed assets susceptible to changes in market conditions. Management continues to monitor these concentrations and has considered these concentrations in its allowance for loan loss analysis.

**Nonperforming Assets and Potential Problem Loans**

Nonperforming assets and accruing past due loans as of March 31, 2014, December 31, 2013 and March 31, 2013 were as follows:

|                                                 | March<br>31,<br>2014 | December<br>31, 2013 | March<br>31,<br>2013 |
|-------------------------------------------------|----------------------|----------------------|----------------------|
| Loans Accounted for on Nonaccrual               | \$24,920             | \$ 24,114            | \$20,439             |
| Loans Accruing Past Due 90 Days or More         | 15                   | 4                    | --                   |
| Other Real Estate Foreclosed                    | 14,227               | 15,502               | 18,771               |
| Securities Accounted for on Nonaccrual          | --                   | --                   | 367                  |
| <b>Total Nonperforming Assets</b>               | <b>\$39,162</b>      | <b>\$ 39,620</b>     | <b>\$39,577</b>      |
| <b>Nonperforming Assets by Segment</b>          |                      |                      |                      |
| Construction and Land Development               | 16,416               | 17,323               | 22,822               |
| 1-4 Family Residential                          | 4,994                | 5,926                | 5,991                |
| Multifamily Residential                         | 200                  | 335                  | 547                  |
| Nonfarm Residential                             | 13,383               | 12,441               | 7,012                |
| Farmland                                        | 1,672                | 1,629                | 2,548                |
| Commercial and Consumer                         | 2,497                | 1,966                | 657                  |
| <b>Total Nonperforming Assets</b>               | <b>\$39,162</b>      | <b>\$ 39,620</b>     | <b>\$39,577</b>      |
| <b>Nonperforming Assets as a Percentage of:</b> |                      |                      |                      |
| Total Loans and Foreclosed Assets               | 5.21 %               | 5.17 %               | 5.24 %               |
| Total Assets                                    | 3.43 %               | 3.45 %               | 3.54 %               |
| <b>Nonperforming Loans as a Percentage of:</b>  |                      |                      |                      |
| Total Loans                                     | 3.38 %               | 3.21 %               | 2.77 %               |
| <b>Supplemental Data:</b>                       |                      |                      |                      |
| Trouble Debt Restructured Loans                 |                      |                      |                      |
| In Compliance with Modified Terms               | 19,838               | 20,715               | 26,998               |

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|                                 |          |          |          |  |  |
|---------------------------------|----------|----------|----------|--|--|
| Trouble Debt Restructured Loans |          |          |          |  |  |
| Past Due 30-89 Days             | 790      | 435      | 152      |  |  |
| Accruing Past Due Loans:        |          |          |          |  |  |
| 30-89 Days Past Due             | \$10,779 | \$9,366  | \$11,331 |  |  |
| 90 or More Days Past Due        | 15       | 4        | --       |  |  |
| Total Accruing Past Due Loans   | \$10,794 | \$9,370  | \$11,331 |  |  |
| Allowance for Loan Losses       | \$11,710 | \$11,806 | \$12,930 |  |  |
| ALLL as a Percentage of:        |          |          |          |  |  |
| Total Loans                     | 1.59 %   | 1.57 %   | 1.76 %   |  |  |
| Nonperforming Loans             | 46.96 %  | 48.95 %  | 63.26 %  |  |  |

Nonperforming assets include nonaccrual loans, loans past due 90 days or more, foreclosed real estate and nonaccrual securities. Nonperforming assets at March 31, 2014 decreased 1.16 percent from December 31, 2013.

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Generally, loans are placed on non-accrual status if principal or interest payments become 90 days past due and/or management deems the collectability of the principal and/or interest to be in question, as well as when required by regulatory requirements. Loans to a customer whose financial condition has deteriorated are considered for non-accrual status whether or not the loan is 90 days or more past due. For consumer loans, collectability and loss are generally determined before the loan reaches 90 days past due. Accordingly, losses on consumer loans are recorded at the time they are determined. Consumer loans that are 90 days or more past due are generally either in liquidation/payment status or bankruptcy awaiting confirmation of a plan. Once interest accruals are discontinued, accrued but uncollected interest is charged to current year operations. Subsequent receipts on non-accrual loans are recorded as a reduction of principal, and interest income is recorded only after principal recovery is reasonably assured. Classification of a loan as non-accrual does not preclude the ultimate collection of loan principal or interest.

Troubled debt restructured loans are loans on which, due to deterioration in the borrower's financial condition, the original terms have been modified in favor of the borrower or either principal or interest has been forgiven.

Foreclosed assets represent property acquired as the result of borrower defaults on loans. Foreclosed assets are recorded at estimated fair value less estimated selling costs. Write-downs occurring at foreclosure are charged against the allowance for possible loan losses. On an ongoing basis, properties are appraised as required by market indications and applicable regulations. Write-downs are provided for subsequent declines in value and are included in other non-interest expense along with other expenses related to maintaining the properties.

#### Allowance for Loan Losses

The allowance for loan losses is a reserve established through a provision for loan losses charged to expense, which represents management's best estimate of probable losses that have been incurred within the existing portfolio of loans. The allowance, in the judgment of management, is necessary to reserve for estimated loan losses and risks inherent in the loan portfolio. The allowance for loan losses includes allowance allocations calculated in accordance with current U.S. accounting standards. The level of the allowance reflects management's continuing evaluation of industry concentrations, specific credit risks, loan loss experience, current loan portfolio quality, present economic, political and regulatory conditions and unidentified losses inherent in the current loan portfolio. Portions of the allowance may be allocated for specific credits; however, the entire allowance is available for any credit that, in management's judgment, should be charged off. While management utilizes its best judgment and information available, the ultimate adequacy of the allowance is dependent upon a variety of factors beyond the Company's control, including the performance of the Company's loan portfolio, the economy, changes in interest rates and the view of the regulatory authorities toward loan classifications.

The Company's allowance for loan losses consists of specific valuation allowances established for probable losses on specific loans and historical valuation allowances for other loans with similar risk characteristics.

The allowances established for probable losses on specific loans are based on a regular analysis and evaluation of classified loans. Loans are classified based on an internal credit risk grading process that evaluates, among other things: (i) the obligor's ability to repay; (ii) the underlying collateral, if any; and (iii) the economic environment and industry in which the borrower operates. This analysis is performed at the subsidiary bank level and is reviewed at the parent company level. Once a loan of \$250 thousand or more is classified, it is considered impaired and is reviewed to determine the amount of specific valuation allowance needed, if any. Specific valuation allowances are determined after considering the borrower's financial condition, collateral deficiencies, and economic conditions affecting the borrower's industry, among other things.



Historical valuation allowances are calculated from loss factors applied to loans with similar risk characteristics. The loss factors are based on loss ratios for groups of loans with similar risk characteristics. The loss ratios are derived from the proportional relationship between actual loan losses and the total population of loans in the risk category. The historical loss ratios are periodically updated based on actual charge-off experience. The Company's groups of similar loans include similarly risk-graded groups of loans not reviewed for individual impairment. In addition, the Company has also segmented its' real estate portfolio into thirteen separate categories and captured loan loss experience for each category. Most of the company's charge-offs the past two years have been real estate dependent loans and we believe this segmentation provides more accuracy in determining allowance for loan loss adequacy.

Management evaluates the adequacy of the allowance for each of these components on a quarterly basis. Peer comparisons, industry comparisons, and regulatory guidelines are also used in the determination of the general valuation allowance.

Loans identified as losses by management, internal loan review, and/or bank examiners are charged-off.

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An allocation for loan losses has been made according to the respective amounts deemed necessary to provide for the possibility of incurred losses within the various loan categories. The allocation is based primarily on previous charge-off experience adjusted for changes in experience among each category. Additional amounts are allocated by evaluating the loss potential of individual loans that management has considered impaired. The reserve for loan loss allocation is subjective since it is based on judgment and estimates, and therefore is not necessarily indicative of the specific amounts or loan categories in which the charge-offs may ultimately occur. An analysis of the allocation of the reserve for loan losses and a detail of the Company's loss experience by loan segment is included in footnote 4 in the accompanying notes to the interim financial statements.

The allowance for loan losses is maintained at a level considered appropriate by management, based on estimated probable losses within the existing loan portfolio. The allowance, in the judgment of management, is necessary to reserve for estimated loan losses and risks inherent in the loan portfolio. The provision for loan losses reflects loan quality trends, including the level of net charge-offs or recoveries, among other factors. The provision for loan losses decreased \$1.17 million from \$1.50 million in three months ended March 31, 2013 to \$327 thousand in three months ended March 31, 2014. The provision for loan losses charged to earnings was based upon management's judgment of the amount necessary to maintain the allowance at an adequate level to absorb losses inherent in the loan portfolio at quarter-end. The amount each period is dependent upon many factors, including changes in the risk ratings of the loan portfolio, net charge-offs, past due ratios, the value of collateral, and other environmental factors that include portfolio loan quality indicators; portfolio growth and composition of commercial real estate and concentrations; portfolio policies, procedures, underwriting standards, loss recognition, collection and recovery practices; local economic business conditions; and the experience, ability, and depth of lending management and staff. Of significance to changes in the allowance during the first quarter 2014 was the provision of \$327 thousand and net charge-offs of \$423 thousand. Net charge-offs for first quarter 2013 totaled \$1.31 million. The Company believes that collection efforts have reduced impaired loans and the reduction in net charge-offs runs parallel with the improvement in the substandard assets. As we begin to see stabilization in the economy and the housing and real estate market, we expect continued improvement in our substandard assets, including net charge-offs.

While the allowance for loan losses decreased from \$11.81 million at December 31, 2013 to \$11.71 million at March 31, 2014, the allowance percentage of total loans increased from 1.57 percent at December 31, 2013 to 1.59 percent of total loans at March 31, 2014. The allowance for loan losses is inherently judgmental, nevertheless the Company's methodology is consistently applied based on standards for current accounting by creditors for impairment of a loan and allowance allocations determined in accordance with accounting for contingencies. Loans individually selected for impairment review consist of all loans classified substandard that are \$250 thousand and over. The remaining portfolio is analyzed based on historical loss data. Loans selected for individual review where no individual impairment amount is identified do not receive any contribution to the allowance for loan losses based on historical data. Historical loss rates are updated quarterly to provide the annual loss rate which is applied to the appropriate portfolio grades. In addition, environmental factors as discussed earlier are evaluated for any adjustments needed to the allowance for loan losses determination produced by individual loan impairment analysis and remaining portfolio segmentation analysis. The allowance for loan losses determination is based on reviews throughout the year and an environmental analysis at quarter end.

As part of our monitoring and evaluation of collateral values for nonperforming and problem loans in determining adequate allowance for loan losses, regional credit officers along with lending officers submit quarterly problem loan reports for loans greater than \$250 thousand in which impairment is identified. This process typically determines collateral shortfall based upon local market real estate value estimates should the collateral be liquidated. Once the loan is deemed uncollectible, it is transferred to our problem loan department for workout, foreclosure and/or liquidation. The problem loan department gets a current appraisal on the property in order to record a fair market

value (less selling expenses) when the property is foreclosed on and moved into other real estate.

The allowance for loan losses is \$96 thousand less than the prior quarter end, after factoring in net charge-offs, additional provisions, and the normal determination for an adequate funding level, management believes the level of the allowance for loan losses was adequate as of March 31, 2014. Should any of the factors considered by management in evaluating the adequacy of the allowance for loan losses change, the Company's estimate of probable loan losses could also change, which could affect the level of future provisions for loan losses.

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## Deposits

The following table presents the average amount outstanding and the average rate paid on deposits by the Company for the three month periods ended March 31, 2014 and March 31, 2013.

| (\$ in thousands)                            | March 31, 2014 |                  | March 31, 2013 |                  |
|----------------------------------------------|----------------|------------------|----------------|------------------|
|                                              | Average Amount | Average Rate (1) | Average Amount | Average Rate (1) |
| Noninterest-Bearing Demand Deposits          | \$ 118,477     |                  | \$ 114,708     |                  |
| Interest-Bearing Demand and Savings Deposits | 392,855        | 0.36 %           | 369,059        | 0.36 %           |
| Time Deposits                                | 458,107        | 0.85 %           | 481,040        | 1.13 %           |
| Total Deposits                               | \$969,439      | 0.55 %           | \$964,807      | 0.70 %           |

(1) Average rate is an annualized rate.

Average deposits increased \$4.63 million to \$969.44 million at March 31, 2014 from \$964.81 million at March 31, 2013. The change included a decrease of \$22.93 million, or 4.77 percent, related to time deposits. Accordingly the ratio of average noninterest-bearing deposits to total average deposits was 12.22 percent for three months ended March 31, 2014 compared to 11.89 percent for three months ended March 31, 2013. The general decrease in market rates, had the effect of (i) decreasing the average cost of total deposits by 15 basis points in three months ended March 31, 2014 compared to the same period a year ago; and (ii) mitigating a portion of the impact of decreasing yields on earning assets.

## Off-Balance-Sheet Arrangements, Commitments, Guarantees

In the ordinary course of business, the Company enters into off-balance sheet financial instruments which are not reflected in the consolidated financial statements. These instruments include commitments to extend credit, standby letters of credit, performance letters of credit, guarantees and liability for assets held in trust. Such financial instruments are recorded in the financial statements when funds are disbursed or the instruments become payable. The Company uses the same credit policies for these off-balance sheet financial instruments as they do for instruments that are recorded in the consolidated financial statements.

**Loan Commitments.** The Company enters into contractual commitments to extend credit, normally with fixed expiration dates or termination clauses, at specified rates and for specific purposes. Substantially all of the Company's commitments to extend credit are contingent upon customers maintaining specific credit standards at the time of loan funding. The Company minimizes its exposure to loss under these commitments by subjecting them to credit approval and monitoring procedures. Management assesses the credit risk associated with certain commitments to extend credit in determining the level of the allowance for possible loan losses. Loan commitments outstanding at March 31, 2014 are included in the table in Footnote 10.

## Capital and Liquidity

At March 31, 2014, stockholders' equity totaled \$92.3 million compared to \$90.0 million at December 31, 2013. In addition to net income of \$1.46 million, other significant changes in stockholders' equity during three months ended March 31, 2014 included \$643 thousand of preferred stock dividends declared. The accumulated other comprehensive

income (loss) component of stockholders' equity totaled \$(7.50) million at March 31, 2014 compared to \$(9.08) million at December 31, 2013. This fluctuation was mostly related to the after-tax effect of changes in the fair value of securities available for sale. Under regulatory requirements the unrealized gain or loss on securities available for sale does not increase or reduce regulatory capital and is not included in the calculation of risk-based capital and leverage ratios. Regulatory agencies for banks and bank holding companies utilize capital guidelines designed to measure Tier 1 and total capital and take into consideration the risk inherent in both on-balance sheet and off-balance sheet items. Tier 1 capital consists of common stock and qualifying preferred stockholders' equity and trust preferred securities less goodwill. Tier 2 capital consists of certain convertible, subordinated and other qualifying debt and the allowance for loan losses up to 1.25 percent of risk-weighted assets. The Company has no Tier 2 capital other than the allowance for loan losses.

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Using the capital requirements presently in effect, the Tier 1 ratio as of March 31, 2014 was 16.09 percent and total Tier 1 and 2 risk-based capital was 17.34 percent. Both of these measures compare favorably with the regulatory minimum to be adequately capitalized of 4 percent for Tier 1 and 8 percent for total risk-based capital. The Company's Tier 1 leverage ratio as of March 31, 2014 was 10.62 percent, which exceeds the required ratio standard of 4 percent.

The Company suspended cash dividends on its common stock beginning in the third quarter of 2009 and has not reinstated dividend payments. In addition on February 13, 2012, the Company announced the suspension of the quarterly interest payments on the Trust Preferred Securities and of the dividends on the Preferred Stock.

The Company, primarily through the actions of its subsidiary bank, engages in liquidity management to ensure adequate cash flow for deposit withdrawals, credit commitments and repayments of borrowed funds. Needs are met through loan repayments, net interest and fee income and the sale or maturity of existing assets. In addition, liquidity is continuously provided through the acquisition of new deposits, the renewal of maturing deposits and external borrowings.

Management monitors deposit flow and evaluates alternate pricing structures to retain and grow deposits. To the extent needed to fund loan demand, traditional local deposit funding sources are supplemented by the use of FHLB borrowings, brokered deposits and other wholesale deposit sources outside the immediate market area. Internal policies have been updated to monitor the use of various core and non-core funding sources, and to balance ready access with risk and cost. Through various asset/liability management strategies, a balance is maintained among goals of liquidity, safety and earnings potential. Internal policies that are consistent with regulatory liquidity guidelines are monitored and enforced by the Bank.

The investment portfolio provides a ready means to raise cash if liquidity needs arise. As of March 31, 2014, the Company held \$279.0 million in bonds (excluding FHLB stock), at current market value in the available for sale portfolio. At December 31, 2013, the available for sale bond portfolio totaled \$263.3 million. Only marketable investment grade bonds are purchased. Although most of the banks' bond portfolios are encumbered as pledges to secure various public funds deposits, repurchase agreements, and for other purposes, management can restructure and free up investment securities for a sale if required to meet liquidity needs.

Management continually monitors the relationship of loans to deposits as it primarily determines the Company's liquidity posture. Colony had ratios of loans to deposits of 75.6 percent as of March 31, 2014 and 76.1 percent at December 31, 2013. Management employs alternative funding sources when deposit balances will not meet loan demands. The ratios of loans to all funding sources (excluding Subordinated Debentures) at March 31, 2014 and December 31, 2013 were 72.6 percent and 73.1 percent, respectively. Management continues to emphasize programs to generate local core deposits as our Company's primary funding sources. The stability of the banks' core deposit base is an important factor in Colony's liquidity position. A heavy percentage of the deposit base is comprised of accounts of individuals and small business with comprehensive banking relationships and limited volatility. At March 31, 2014 and December 31, 2013, Colony had \$220.7 million and \$220.7 million in certificates of deposit of \$100,000 or more. These larger deposits represented 22.6 percent and 22.3 percent of respective total deposits. Management seeks to monitor and control the use of these larger certificates, which tend to be more volatile in nature, to ensure an adequate supply of funds as needed. Relative interest costs to attract local core relationships are compared to market rates of interest on various external deposit sources to help minimize the Company's overall cost of funds.

As of March 31, 2014, the Company had \$28.0 million, or 2.87 percent of total deposits, in brokered certificates of deposit attracted by external third parties. Additionally, Colony uses external wholesale or Internet services to obtain

out-of-market certificates of deposit at competitive interest rates when funding is needed. As of March 31, 2014, the Company had \$22.11 million, or 2.26 percent of total deposits in internet deposits.

To plan for contingent sources of funding not satisfied by both local and out-of-market deposit balances, Colony and its subsidiary has established multiple borrowing sources to augment their funds management. The Company has borrowing capacity through membership of the Federal Home Loan Bank program. The Bank has also established overnight borrowing for Federal Funds purchased through various correspondent banks. Management believes the various funding sources discussed above are adequate to meet the Company's liquidity needs in the future without any material adverse impact on operating results.

Liquidity measures the ability to meet current and future cash flow needs as they become due. The liquidity of a financial institution reflects its ability to meet loan requests, to accommodate possible outflows in deposits and to take advantage of interest rate market opportunities. The ability of a financial institution to meet its current financial obligations is a function of balance sheet structure, the ability to liquidate assets, and the availability of alternative sources of funds. The Company seeks to ensure its funding needs are met by maintaining a level of liquid funds through asset/liability management.

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Asset liquidity is provided by liquid assets which are readily marketable or pledgeable or which will mature in the near future. Liquid assets include cash, interest-bearing deposits in banks, securities available for sale, maturities and cash flow from securities held to maturity, and federal funds sold and securities purchased under resale agreements.

Liability liquidity is provided by access to funding sources which include core deposits. Should the need arise, the Company also maintains relationships with the Federal Home Loan Bank, Federal Reserve Bank, three correspondent banks and repurchase agreement lines that can provide funds on short notice.

Since Colony is a bank holding company and does not conduct operations, its primary sources of liquidity are dividends up streamed from the subsidiary bank and borrowings from outside sources.

The liquidity position of the Company is continuously monitored and adjustments are made to the balance between sources and uses of funds as deemed appropriate. Management is not aware of any events that are reasonably likely to have a material adverse effect on the Company's liquidity, capital resources or operations. In addition, management is not aware of any regulatory recommendations regarding liquidity, which if implemented, would have a material adverse effect on the Company.

The Bank operated under a Memorandum of Understanding (MOU) beginning November 23, 2010 until October 4, 2013, when it was released. As of March 31, 2014 the Bank continues to be subject to an informal Board Resolution (BR) which requires the Bank to obtain written consent of its regulators to declare or pay any cash dividends.

The Bank has also agreed to have and maintain minimum capital ratios at specified levels higher than those otherwise required by applicable regulations as follows: Tier 1 capital to total average assets of 8% and total risk-based capital to total risk-weighted assets of 10%. At March 31, 2014, the Bank's capital ratios were 10.84% and 17.68%, respectively.

## Return on Assets and Stockholders' Equity

The following table presents selected financial ratios for each of the periods indicated.

|                                        | Three<br>Months<br>Ended<br>March 31 |       |
|----------------------------------------|--------------------------------------|-------|
|                                        | 2014                                 | 2013  |
| Return on Average Assets (1)           | 0.29%                                | 0.20% |
| Return on Average Total Equity (1)     | 3.55%                                | 2.37% |
| Average Total Equity to Average Assets | 8.09%                                | 8.50% |

(1) Computed using annualized net income available to common shareholders.



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Item 3

## Item 3 - Quantitative and Qualitative Disclosures About Market Risk

| AVERAGE BALANCE SHEETS<br><br>(\$ in thousands)                | Three Months Ended<br>March 31, 2014 |                    |                  | Three Months Ended<br>March 31, 2013 |                    |                  |
|----------------------------------------------------------------|--------------------------------------|--------------------|------------------|--------------------------------------|--------------------|------------------|
|                                                                | Average<br>Balances                  | Income/<br>Expense | Yields/<br>Rates | Average<br>Balances                  | Income/<br>Expense | Yields/<br>Rates |
| Assets                                                         |                                      |                    |                  |                                      |                    |                  |
| Interest-Earning Assets                                        |                                      |                    |                  |                                      |                    |                  |
| Loans, Net of Unearned Interest and fees                       |                                      |                    |                  |                                      |                    |                  |
| Taxable (1)                                                    | \$740,843                            | \$9,707            | 5.24 %           | \$736,897                            | \$10,389           | 5.64 %           |
| Investment Securities                                          |                                      |                    |                  |                                      |                    |                  |
| Taxable                                                        | 279,555                              | 1,189              | 1.70 %           | 271,648                              | 737                | 1.09 %           |
| Tax-Exempt (2)                                                 | 2,937                                | 35                 | 4.77 %           | 2,619                                | 33                 | 5.04 %           |
| Total Investment Securities                                    | 282,492                              | 1,224              | 1.73 %           | 274,267                              | 770                | 1.12 %           |
| Interest-Bearing Deposits                                      | 21,299                               | 13                 | 0.24 %           | 15,984                               | 11                 | 0.28 %           |
| Federal Funds Sold                                             | 15,039                               | 9                  | 0.24 %           | 22,131                               | 14                 | 0.25 %           |
| Interest-Bearing Other Assets                                  | 3,134                                | 30                 | 3.83 %           | 3,345                                | 19                 | 2.27 %           |
| Total Interest-Earning Assets                                  | 1,062,807                            | \$10,983           | 4.13 %           | 1,052,624                            | \$11,203           | 4.26 %           |
| Non-interest-Earning Assets                                    |                                      |                    |                  |                                      |                    |                  |
| Cash and Cash Equivalents                                      | 20,160                               |                    |                  | 21,267                               |                    |                  |
| Allowance for Loan Losses                                      | (12,203 )                            |                    |                  | (13,292 )                            |                    |                  |
| Other Assets                                                   | 62,765                               |                    |                  | 63,807                               |                    |                  |
| Total Noninterest-Earning Assets                               | 70,722                               |                    |                  | 71,782                               |                    |                  |
| Total Assets                                                   | \$1,133,529                          |                    |                  | \$1,124,406                          |                    |                  |
| Liabilities and Stockholders' Equity                           |                                      |                    |                  |                                      |                    |                  |
| Interest-Bearing Liabilities                                   |                                      |                    |                  |                                      |                    |                  |
| Interest-Bearing Deposits                                      |                                      |                    |                  |                                      |                    |                  |
| Interest-Bearing Demand and Savings                            | \$392,855                            | \$353              | 0.36 %           | \$369,059                            | \$331              | 0.36 %           |
| Other Time                                                     | 458,107                              | 968                | 0.85 %           | 481,040                              | 1,355              | 1.13 %           |
| Total Interest-Bearing Deposits                                | 850,962                              | 1,321              | 0.62 %           | 850,099                              | 1,686              | 0.79 %           |
| Other Interest-Bearing Liabilities                             |                                      |                    |                  |                                      |                    |                  |
| Other Borrowed Money                                           | 40,000                               | 310                | 3.10 %           | 35,611                               | 303                | 3.40 %           |
| Subordinated Debentures                                        | 24,229                               | 128                | 2.11 %           | 24,229                               | 129                | 2.13 %           |
| Federal Funds Purchased and Repurchase                         |                                      |                    |                  |                                      |                    |                  |
| Agreements                                                     | --                                   | --                 | --               | --                                   | --                 | --               |
| Total Other Interest-Bearing Liabilities                       | 64,229                               | 438                | 2.73 %           | 59,840                               | 432                | 2.89 %           |
| Total Interest-Bearing Liabilities                             | 915,191                              | \$1,759            | 0.77 %           | 909,939                              | \$2,118            | 0.93 %           |
| Noninterest-Bearing Liabilities and Stockholders' Equity       |                                      |                    |                  |                                      |                    |                  |
| Demand Deposits                                                | 118,477                              |                    |                  | 114,708                              |                    |                  |
| Other Liabilities                                              | 8,200                                |                    |                  | 4,179                                |                    |                  |
| Stockholders' Equity                                           | 91,661                               |                    |                  | 95,580                               |                    |                  |
| Total Noninterest-Bearing Liabilities and Stockholders' Equity | 218,338                              |                    |                  | 214,467                              |                    |                  |
| Total Liabilities and Stockholders' Equity                     | \$1,133,529                          |                    |                  | \$1,124,406                          |                    |                  |
| Interest Rate Spread                                           |                                      |                    | 3.36 %           |                                      |                    | 3.33 %           |

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|                     |         |        |         |        |
|---------------------|---------|--------|---------|--------|
| Net Interest Income | \$9,224 |        | \$9,085 |        |
| Net Interest Margin |         | 3.47 % |         | 3.45 % |

The average balance of loans includes the average balance of nonaccrual loans. Income on such loans is (1) recognized and recorded on the cash basis. Taxable equivalent adjustments totaling \$18 and \$28 for three month periods ended March 31, 2014 and 2013, respectively, are included in tax-exempt interest on loans.

Taxable-equivalent adjustments totaling \$12 and \$11 for three month periods ended March 31, 2014 and 2013, (2) respectively, are included in tax-exempt interest on investment securities. The adjustments are based on a federal tax rate of 34 percent with appropriate reductions for the effect of disallowed interest expense incurred in carrying tax-exempt obligations.

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Item 4

CONTROLS AND PROCEDURES

The Company's Chief Executive Officer and Chief Financial Officer have evaluated the Company's disclosure controls and procedures (as such term is defined in Rules 13a-15(e) or 15d-15(e) promulgated under the Securities Exchange Act of 1934, as amended (the "Exchange Act")), as of the end of the period covered by this report, as required by paragraph (b) of Rules 13a-15 or 15d-15 of the Exchange Act. Based on such evaluation, such officers have concluded that, as of the end of the period covered by this report, the Company's disclosure controls and procedures are effective.

During the quarter ended March 31, 2014, there was not any change in the Company's internal control over financial reporting identified in connection with the evaluation required by paragraph (d) of Rules 13a-15 or 15d-15 of the Exchange Act that has materially affected, or is reasonably likely to materially affect, the Company's internal control over financial reporting.

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PART II – OTHER INFORMATION

ITEM 1 – LEGAL PROCEEDINGS

None

ITEM 1A – RISK FACTORS

N/A

ITEM 2 – UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS

None

ITEM 3 – DEFAULTS UPON SENIOR SECURITIES

None

ITEM 4 – (REMOVED AND RESERVED)

None

ITEM 5 – OTHER INFORMATION

None

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Part II (Continued)

Item 6

ITEM 6 – EXHIBITS

3.1 Articles of Incorporation

-filed as Exhibit 3(a) to the Registrant's Registration Statement on Form 10 (File No. 0-18486), filed with the Commission on April 25, 1990 and incorporated herein by reference.

3.2 Bylaws, as Amended

-filed as Exhibit 3(b) to the Registrant's Registration Statement on Form 10 (File No. 0-18486), filed with the Commission on April 25, 1990 and incorporated herein by reference.

3.3 Article of Amendment to the Company's Articles of Incorporation Authorizing Additional Capital Stock in the Form of Ten Million Shares of Preferred Stock

-filed as Exhibit 3.1 to the Registrant's Current Report on Form 8-K (File No. 000-12436) filed with the Commission on January 13, 2009 and incorporated herein by reference.

3.4 Articles of Amendment to the Company's Articles of Incorporation Establishing the Terms of the Series A Preferred Stock

-filed as Exhibit 3.2 to the Registrant's Current Report on Form 8-K (File No. 000-12436) filed with the Commission on January 13, 2009 and incorporated herein by reference.

4.1 Instruments Defining the Rights of Security Holders

-incorporated herein by reference to page 1 of the Company's Definitive Proxy Statement for Annual Meeting of Stockholders to be held on April 27, 2004, filed with the Securities and Exchange Commission on March 3, 2004 (File No. 000-12436).

4.2 Warrant to Purchase up to 500,000 shares of Common Stock

-filed as Exhibit 4.1 to the Registrant's Current Report on Form 8-K (File No. 000-12436), filed with the Commission on January 13, 2009 and incorporated herein by reference.

4.3 Form of Series A Preferred Stock Certificate

-filed as Exhibit 4.2 to the Registrant's Current Report on Form 8-K (File No. 000-12436), filed with the Commission on January 13, 2009 and incorporated herein by reference.

10.1 Deferred Compensation Plan and Sample Director Agreement

-filed as Exhibit 10(a) to the Registrant's Registration Statement on Form 10 (File No. 0-18486), filed with the Commission on April 25, 1990 and incorporated herein by reference.

10.2 Profit-Sharing Plan Dated January 1, 1979

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-filed as Exhibit 10(b) to the Registrant's Registration Statement on Form 10 (File No. 0-18486), filed with the Commission on April 25, 1990 and incorporated herein by reference.

10.3 1999 Restricted Stock Grant Plan and Restricted Stock Grant Agreement

-filed as Exhibit 10(c) the Registrant's Annual Report on Form 10-K (File No. 000-12436), filed with the Commission on March 30, 2001 and incorporated herein by reference.

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Item 6

10.4 2004 Restricted Stock Grant Plan and Restricted Stock Grant Agreement

- filed as Exhibit C to the Registrant's Definitive Proxy Statement for Annual Meeting of Shareholders held on April 27, 2004, filed with the Securities and Exchange Commission on March 3, 2004 (File No. 000-12436) and incorporated herein by reference.

10.5 Lease Agreement – Mobile Home Tracts, LLC c/o Stafford Properties, Inc. and Colony Bank Worth

- filed as Exhibit 10.5 to the Registrant's Quarterly Report on Form 10Q (File No. 000-12436), filed with Securities and Exchange Commission on November 5, 2004 and incorporated herein by reference.

10.6 Letter Agreement, Dated January 9, 2009, Including Securities Purchase Agreement – Standard Terms Incorporated by Reference Therein, Between the Company and the United States Department of the Treasury

- filed as Exhibit 10.1 to the Registrant's Current Report on Form 8-K (File No. 000-12436), filed with the Commission on January 13, 2009 and incorporated herein by reference.

10.7 Form of Waiver, Executed by Each of Messrs Al D. Ross, Terry L. Hester, Henry F. Brown, Jr., Walter P. Patten and Larry E. Stevenson

- filed as Exhibit 10.2 to the Registrant's Current Report on Form 8-K (File No. 000-12436), filed with the Commission on January 13, 2009 and incorporated herein by reference.

10.8 Employment Agreement, Dated April 27, 2012 Between Edward P. Loomis, Jr. and Colony Bankcorp, Inc.

-filed as Exhibit 10.1 to the Registrant's Current Report on Form 8-K (File No. 000-12436), filed with the Commission on May 2, 2012 and incorporated herein by reference.

31.1 Certificate of Chief Executive Officer Pursuant to Section 302 of Sarbanes-Oxley Act of 2002

31.2 Certificate of Chief Financial Officer Pursuant to Section 302 of Sarbanes – Oxley Act of 2002

32.1 Certification of Chief Executive Officer and Chief Financial Officer Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002

101.INS XBRL Instance Document

101.SCH XBRL Schema Document

101.CAL XBRL Calculation Linkbase Document

101.DEF XBRL Definition Linkbase Document

101.LAB XBRL Label Linkbase Document

101.PRE XBRL Presentation Linkbase Document





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SIGNATURES

Pursuant to the requirements of the Securities and Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Colony Bankcorp, Inc.

/s/ Edward P. Loomis, Jr.

Date: May 5, 2014 Edward P. Loomis, Jr.,  
President and Chief Executive Officer

/s/ Terry L. Hester

Date: May 5, 2014 Terry L. Hester,  
Executive Vice President and Chief Financial Officer