KEY TECHNOLOGY INC Form 10-Q May 06, 2014

UNITED STATES	
SECURITIES AND EXCHANGE COMMISSION	
WASHINGTON, D.C. 20549	
FORM 10-Q	
ý QUARTERLY REPORT PURSUANT TO SECTION	13 OR 15(d) OF THE
SECURITIES EXCHANGE ACT OF 1934	
for the quarterly period ended March 31, 2014	
or	
o TRANSITION REPORT PURSUANT TO SECTION SECURITIES EXCHANGE ACT OF 1934	13 OR 15(d) OF THE
for the transition period from to	
Commission File No. 0-21820	
KEY TECHNOLOGY, INC.	
(Exact name of registrant as specified in its charter)	
Oregon	93-0822509
(State or jurisdiction of	(I.R.S. Employer
incorporation or organization)	Identification No.)
incorporation of organization)	identification No.)
150 Avery Street	
Walla Walla, Washington 99362	
(Address of principal executive offices and zip code)	
(509) 529-2161	
(Registrant's telephone number, including area code)	

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Sections 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  $\circ$  No "

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes ý No "

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer," and "smaller reporting

company" in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer " Accelerated filer ý

Non-accelerated filer " Smaller reporting company "

(Do not check if a smaller reporting company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes "No  $\acute{y}$ 

The number of shares outstanding of the registrant's common stock, no par value, on April 30, 2014 was 6,300,630 shares.

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PART I ITEM 1. FINANCIAL STATEMENTS

## KEY TECHNOLOGY, INC. AND SUBSIDIARIES UNAUDITED CONDENSED CONSOLIDATED BALANCE SHEETS MARCH 31, 2014 AND SEPTEMBER 30, 2013

	March 31, 2014 (in thousands)	September 30, 2013
Assets		
Current assets:		
Cash and cash equivalents	\$13,362	\$17,601
Trade accounts receivable, net of allowance for doubtful accounts of \$346 and	13,028	17,725
\$296, respectively	13,020	17,723
Inventories:		
Raw materials	9,832	10,657
Work-in-process and sub-assemblies	13,017	7,802
Finished goods	8,554	9,462
Total inventories	31,403	27,921
Deferred income taxes	4,036	5,034
Prepaid expenses and other assets	5,719	4,292
Total current assets	67,548	72,573
Property, plant and equipment, net	16,720	17,259
Deferred income taxes	1,212	760
Goodwill	11,962	11,821
Investment in Proditec	1,148	1,148
Intangibles and other assets, net	10,348	11,063
Total	\$108,938	\$114,624
Liabilities and Shareholders' Equity		
Current liabilities:		
Accounts payable	\$6,111	\$6,669
Accrued payroll liabilities and commissions	6,688	9,440
Customers' deposits	7,852	6,048
Accrued customer support and warranty costs	2,736	3,301
Customer purchase plans	2,014	1,731
Income taxes payable	2	430
Current portion of long-term debt	828	871
Other accrued liabilities	1,621	1,745
Total current liabilities	27,852	30,235
Long-term debt	5,230	5,612
Deferred income taxes	4,843	5,226
Other long-term liabilities	386	426
Shareholders' equity:		
Common stock	30,629	30,086
Warrants	665	665
Retained earnings and other shareholders' equity	39,333	42,374
Total shareholders' equity	70,627	73,125
Total	\$108,938	\$114,624

See notes to unaudited condensed consolidated financial statements.

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# KEY TECHNOLOGY, INC. AND SUBSIDIARIES UNAUDITED CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS FOR THE THREE MONTHS ENDED MARCH 31, 2014 AND 2013

	2014	2012
	2014	2013
		s, except per share data)
Net sales	\$31,598	\$35,486
Cost of sales	21,334	22,673
Gross profit	10,264	12,813
Operating expenses:		
Sales and marketing	4,650	4,740
Research and development	3,142	2,296
General and administrative	2,992	2,836
Amortization of intangibles	439	148
Total operating expenses	11,223	10,020
Gain (loss) on disposition of assets	(6	) 29
Earnings (loss) from operations	(965	) 2,822
Other income (expense)	(93	) 10
Earnings (loss) before income taxes	(1,058	) 2,832
Income tax expense (benefit)	(361	) 686
Net earnings (loss)	\$(697	) \$2,146
Net earnings (loss) per share		
- basic	\$(0.11	) \$0.38
- diluted	\$(0.11	) \$0.38
Shares used in per share calculations - basic	6,298	5,687
•		
Shares used in per share calculations - diluted	6,298	5,692
See notes to unaudited condensed consolidated financial statements.		
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## KEY TECHNOLOGY, INC. AND SUBSIDIARIES UNAUDITED CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS FOR THE SIX MONTHS ENDED MARCH 31, 2014 AND 2013

	2014	2013	
Net color		s, except per share data)	
Net sales	\$54,323	\$55,339	
Cost of sales	37,889	36,043	
Gross profit	16,434	19,296	
Operating expenses:	0.404	0.706	
Sales and marketing	9,424	8,596	
Research and development	5,572	4,033	
General and administrative	5,407	4,965	
Amortization of intangibles	876	152	
Total operating expenses	21,279	17,746	
Gain (loss) on disposition of assets	_	50	
Earnings (loss) from operations	(4,845	) 1,600	
Other income (expense)	(158	) (53	)
Earnings (loss) before income taxes	(5,003	) 1,547	
Income tax expense (benefit)	(1,701	) 275	
Net earnings (loss)	\$(3,302	) \$1,272	
Net earnings (loss) per share			
- basic	\$(0.53	) \$0.23	
- diluted	\$(0.53	) \$0.23	
Shares used in per share calculations - basic	6,287	5,493	
Shares used in per share calculations - diluted See notes to unaudited condensed consolidated financial statements.	6,287	5,498	

# KEY TECHNOLOGY, INC. AND SUBSIDIARIES UNAUDITED CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME FOR THE THREE AND SIX MONTHS ENDED MARCH 31, 2014 AND 2013

	Three Months Ended March 31,			Six Months Ended March 31,				
	2014		2013		2014		2013	
	(in thou	sanc	ds)		(in thous	sanc	ls)	
Net earnings (loss)	\$(697	)	\$2,146		\$(3,302	)	\$1,272	
Other comprehensive income (loss):								
Foreign currency translation adjustment	(21	)	(536	)	352		(481	)
Unrealized changes in fair value of derivatives	(17	)	55		44		84	
Income tax (expense) benefit related to items of comprehensive income (loss)	13		163		(134	)	135	
Total comprehensive income (loss)	\$(722	)	\$1,828		\$(3,040	)	\$1,010	

See notes to unaudited condensed consolidated financial statements.

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## KEY TECHNOLOGY, INC. AND SUBSIDIARIES UNAUDITED CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS FOR THE SIX MONTHS ENDED MARCH 31, 2014 AND 2013

	2014 (in thousands)	2013	
CASH FLOWS FROM OPERATING ACTIVITIES:			
Net earnings (loss)	\$(3,302	) \$1,272	
Adjustments to reconcile net loss to net cash provided by (used in) operating			
activities:			
Gain on disposition of assets		(50	)
Foreign currency exchange (gain) loss	22	(9	)
Depreciation and amortization	2,703	2,162	
Share based payments	734	549	
Excess tax benefits from share based payments	(20	) (20	)
Deferred income taxes	(13	) (1,103	)
Deferred rent	7	(12	)
Bad debt expense	47	(5	)
Changes in assets and liabilities:			
Trade accounts receivable	4,687	(2,997	)
Inventories	(3,322	) (4,232	)
Prepaid expenses and other current assets	268	236	
Income taxes receivable	(1,680	) 280	
Intangibles and other long term assets		(135	)
Accounts payable	(579	) 472	
Accrued payroll liabilities and commissions	(2,797	) 1,814	
Customers' deposits	1,752	9,461	
Accrued customer support and warranty costs	(582	) 383	
Income taxes payable	(436	) 1,101	
Other accrued liabilities	157	(34	)
Other	(3	) 3	
Cash provided by (used in) operating activities	(2,357	) 9,136	
CASH FLOWS FROM INVESTING ACTIVITIES:			
Proceeds from sale of property	17		