

MACERICH CO  
Form 10-Q  
August 06, 2007

# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

## FORM 10-Q

### QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended June 30, 2007

Commission File No. 1-12504

## THE MACERICH COMPANY

(Exact name of registrant as specified in its charter)

**MARYLAND**  
(State or other jurisdiction of  
incorporation or organization)

**95-4448705**  
(I.R.S. Employer  
Identification Number)

**401 Wilshire Boulevard, Suite 700, Santa Monica, California 90401**  
(Address of principal executive office, including zip code)

**(310) 394-6000**  
(Registrant's telephone number, including area code)

N/A  
(Former name, former address and former fiscal year, if changed since last report)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding twelve (12) months (or such shorter period that the Registrant was required to file such report) and (2) has been subject to such filing requirements for the past ninety (90) days.

YES  NO

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer. See definition of accelerated filer and large accelerated filer in Rule 12b-2 of the Exchange Act.

Large accelerated filer

Accelerated filer

Non-accelerated filer

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

YES  NO

Edgar Filing: MACERICH CO - Form 10-Q

Number of shares outstanding of the registrant's common stock, as of August 3, 2007 Common Stock, par value \$.01 per share: 71,871,268 shares

---

THE MACERICH COMPANY  
FORM 10-Q  
INDEX

**Part I**

Item 1.

**Financial Information**

Financial Statements

Consolidated Balance Sheets of the Company as of June 30, 2007 and December 31, 2006

3

Consolidated Statements of Operations of the Company for the three and six months ended June 30, 2007 and 2006

4

Consolidated Statement of Common Stockholders' Equity of the Company for the six months ended June 30, 2007

5

Consolidated Statements of Cash Flows of the Company for the six months ended June 30, 2007 and 2006

6

Notes to Consolidated Financial Statements

7

Item 2.

Management's Discussion and Analysis of Financial Condition and Results of Operations

28

Item 3.

Quantitative and Qualitative Disclosures About Market Risk

41

Item 4.

Controls and Procedures

43

**Part II**

**Other Information**

Item 1.

Legal Proceedings

44

Item 1A.

Risk Factors

44

Item 2.

Unregistered Sales of Equity Securities and Use of Proceeds

44

Item 3.

Defaults Upon Senior Securities

44

Item 4.

Submission of Matters to a Vote of Security Holders

44

Item 5.

Other Information

45

Item 6.

Exhibits

45

**Signature**

47

**THE MACERICH COMPANY**  
**CONSOLIDATED BALANCE SHEETS**  
(Dollars in thousands, except share amounts)

	<b>June 30, 2007 (Unaudited)</b>	<b>December 31, 2006</b>
<b>ASSETS:</b>		
Property, net	\$ 5,914,882	\$ 5,755,283
Cash and cash equivalents	49,034	269,435
Restricted cash	70,619	66,376
Marketable securities	29,469	30,019
Tenant receivables, net	116,533	117,855
Deferred charges and other assets, net	326,465	307,825
Loans to unconsolidated joint ventures	447	708
Due from affiliates	4,344	4,282
Investments in unconsolidated joint ventures	987,021	1,010,380
<b>Total assets</b>	<b>\$ 7,498,814</b>	<b>\$ 7,562,163</b>
<b>LIABILITIES, PREFERRED STOCK AND COMMON STOCKHOLDERS EQUITY:</b>		
<b>Mortgage notes payable:</b>		
Related parties	\$ 227,596	\$ 151,311
Others	3,062,916	3,179,787
<b>Total</b>	<b>3,290,512</b>	<b>3,331,098</b>
Bank and other notes payable	1,833,037	1,662,781
Accounts payable and accrued expenses	85,307	86,127
Other accrued liabilities	240,647	212,249
Preferred stock dividends payable	6,199	6,199
<b>Total liabilities</b>	<b>5,455,702</b>	<b>5,298,454</b>
Minority interest	342,961	387,183
<b>Commitments and contingencies</b>		
Class A participating convertible preferred units	213,786	213,786
Class A non-participating convertible preferred units	16,459	21,501
Series A cumulative convertible redeemable preferred stock, \$.01 par value, 3,627,131 shares authorized, issued and outstanding at June 30, 2007 and December 31, 2006, respectively	98,934	98,934
<b>Common stockholders equity:</b>		
Common stock, \$.01 par value, 145,000,000 shares authorized, 71,641,889 and 71,567,908 shares issued and outstanding at June 30, 2007 and December 31, 2006, respectively	716	716
Additional paid-in capital	1,624,044	1,717,498
Accumulated deficit	(264,360)	(178,249)
Accumulated other comprehensive income	10,572	2,340
<b>Total common stockholders equity</b>	<b>1,370,972</b>	<b>1,542,305</b>
<b>Total liabilities, preferred stock and common stockholders equity</b>	<b>\$ 7,498,814</b>	<b>\$ 7,562,163</b>

The accompanying notes are an integral part of these consolidated financial statements.

**THE MACERICH COMPANY**  
**CONSOLIDATED STATEMENTS OF OPERATIONS**  
(Dollars in thousands, except per share amounts)  
(Unaudited)

	For the Three Months Ended June 30,		For the Six Months Ended June 30,	
	2007	2006	2007	2006
<b>Revenues:</b>				
Minimum rents	\$ 125,901	\$ 116,591	\$ 249,883	\$ 238,679
Percentage rents	2,862	2,546	6,627	4,916
Tenant recoveries	68,139	60,625	135,793	122,968
Management Companies	9,599	7,369	18,353	14,626
Other	9,287	5,960	16,800	12,592
<b>Total revenues</b>	<b>215,788</b>	<b>193,091</b>	<b>427,456</b>	<b>393,781</b>
<b>Expenses:</b>				
Shopping center and operating expenses	68,774	63,998	137,395	125,842
Management Companies operating expenses	18,519	12,125	36,274	26,839
REIT general and administrative expenses	4,412	3,292	9,785	6,990
Depreciation and amortization	60,404	56,010	117,494	115,421
	152,109	135,425	300,948	275,092
<b>Interest expense:</b>				
Related parties	3,213	2,714	5,862	5,412
Other	59,048	65,434	123,954	131,517
	62,261	68,148	129,816	136,929
<b>Total expenses</b>	<b>214,370</b>	<b>203,573</b>	<b>430,764</b>	<b>412,021</b>
Minority interest in consolidated joint ventures	(27)	(541)	(1,516)	(1,004)
Equity in income of unconsolidated joint ventures	18,997	17,861	33,480	38,877
Income tax benefit (provision)	787	(218)	907	315
Gain (loss) on sale of assets	2,279		4,031	(501)
Loss on early extinguishment of debt			(877)	(1,782)
Income from continuing operations	23,454	6,620	32,717	17,665
<b>Discontinued operations:</b>				
(Loss) gain on sale of assets	(1,124)	25,952	(1,413)	25,952
(Loss) income from discontinued operations	(362)	3,840	(181)	7,677
<b>Total (loss) income from discontinued operations</b>	<b>(1,486)</b>	<b>29,792</b>	<b>(1,594)</b>	<b>33,629</b>
Income before minority interest and preferred dividends	21,968	36,412	31,123	51,294
Less: minority interest in Operating Partnership	2,398	4,770	2,865	6,230
<b>Net income</b>	<b>19,570</b>	<b>31,642</b>	<b>28,258</b>	<b>45,064</b>
Less: preferred dividends	6,122	5,970	12,244	11,939
<b>Net income available to common stockholders</b>	<b>\$ 13,448</b>	<b>\$ 25,672</b>	<b>\$ 16,014</b>	<b>\$ 33,125</b>
<b>Earnings per common share basic:</b>				
Income from continuing operations	\$ 0.21	\$ 0.01	\$ 0.24	\$ 0.07
Discontinued operations	(0.02)	0.35	(0.02)	0.40
<b>Net income</b>	<b>\$ 0.19</b>	<b>\$ 0.36</b>	<b>\$ 0.22</b>	<b>\$ 0.47</b>
<b>Earnings per common share diluted:</b>				
Income from continuing operations	\$ 0.21	\$ 0.01	\$ 0.24	\$ 0.07
Discontinued operations	(0.02)	0.35	(0.02)	0.40
<b>Net income</b>	<b>\$ 0.19</b>	<b>\$ 0.36</b>	<b>\$ 0.22</b>	<b>\$ 0.47</b>
<b>Weighted average number of common shares outstanding:</b>				
Basic	71,528,000	71,458,000	71,597,000	70,152,000
Diluted	84,552,000	85,023,000	84,792,000	83,807,000

The accompanying notes are an integral part of these consolidated financial statements.

**THE MACERICH COMPANY**  
**CONSOLIDATED STATEMENT OF COMMON STOCKHOLDERS EQUITY**  
(Dollars in thousands, except per share data)  
(Unaudited)

	Common Stock Shares	Par Value	Additional Paid-in Capital	Accumulated Deficit	Accumulated Other Comprehensive Income	Total Common Stockholders Equity
Balance January 1, 2007	71,567,908	\$ 716	\$ 1,717,498	\$ (178,249 )	\$ 2,340	\$ 1,542,305
Comprehensive income:						
Net income				28,258		28,258
Reclassification of deferred losses					478	478
Interest rate swap/cap agreements					7,754	7,754
Total comprehensive income				28,258	8,232	36,490
Amortization of share and unit-based plans	212,994	2	10,262			10,264
Exercise of stock options	9,500		274			274
Employee stock purchases	4,099		259			259
Distributions paid (\$1.42) per share				(102,125 )		(102,125 )
Preferred dividends				(12,244 )		(12,244 )
Conversion of Operating Partnership units and Class A non-participating convertible preferred units	654,388	6	20,542			20,548
Repurchase of common shares	(807,000 )	(8 )	(74,962 )			(74,970 )
Purchase of capped calls on convertible senior notes			(59,850 )			(59,850 )
Change in accounting principle due to adoption of FIN 48			(1,574 )			(1,574 )
Adjustment to reflect minority interest on a pro rata basis for period end ownership percentage of Operating Partnership units			11,595			11,595
Balance June 30, 2007	71,641,889	\$ 716	\$ 1,624,044	\$ (264,360 )	\$ 10,572	\$ 1,370,972

The accompanying notes are an integral part of these consolidated financial statements.

**THE MACERICH COMPANY**  
**CONSOLIDATED STATEMENTS OF CASH FLOWS**  
(Dollars in thousands)  
(Unaudited)

	<b>For the Six Months Ended June 30,</b>	
	<b>2007</b>	<b>2006</b>
Cash flows from operating activities:		
Net income available to common stockholders	\$ 16,014	\$ 33,125
Preferred dividends	12,244	11,939
Net income	28,258	45,064
Adjustments to reconcile net income to net cash provided by operating activities:		
Loss on early extinguishment of debt	877	1,782
(Gain) loss on sale of assets	(4,031 )	501
Loss (gain) on sale of assets of discontinued operations	1,413	(25,952 )
Depreciation and amortization	117,491	122,951
Amortization of net premium on mortgage and bank and other notes payable	(5,171 )	(5,949 )
Amortization of share and unit-based plans	7,194	4,345
Minority interest in Operating Partnership	2,865	6,230
Minority interest in consolidated joint ventures	1,516	1,397
Equity in income of unconsolidated joint ventures	(33,480 )	(38,877 )
Distributions of income from unconsolidated joint ventures	2,658	1,189
Changes in assets and liabilities, net of acquisitions:		
Tenant receivables, net	1,322	(8,401 )
Other assets	534	14,943
Accounts payable and accrued expenses	(15,795 )	(17,453 )
Due from affiliates	(62 )	(3,109 )
Other accrued liabilities	(3,617 )	(14,410 )
Net cash provided by operating activities	101,972	84,251
Cash flows from investing activities:		
Acquisitions of property, development, redevelopment and property improvements	(223,477 )	(341,146 )
Issuance of note receivable		(10,000 )
Maturities of marketable securities	724	
Deferred leasing costs	(18,870 )	(10,346 )
Distributions from unconsolidated joint ventures	65,426	127,016
Contributions to unconsolidated joint ventures	(16,131 )	(8,800 )
Repayments of loans to unconsolidated joint ventures	261	531
Proceeds from sale of assets	14,550	116,800
Restricted cash	(4,243 )	(1,149 )
Net cash used in investing activities	(181,760 )	(127,094 )
Cash flows from financing activities:		
Proceeds from mortgages and bank and other notes payable	1,460,124	521,270
Payments on mortgages and bank and other notes payable	(1,334,479 )	(1,175,205 )
Deferred financing costs	(873 )	(1,148 )
Purchase of Capped Calls	(59,850 )	
Repurchase of common stock	(74,970 )	
Proceeds from share and unit-based plans	533	366
Net proceeds from stock offering		746,819
Dividends and distributions	(118,854 )	(146,944 )
Dividends to preferred stockholders / preferred unit holders	(12,244 )	(11,939 )
Net cash used in financing activities	(140,613 )	(66,781 )
Net decrease in cash	(220,401 )	(109,624 )
Cash and cash equivalents, beginning of period	269,435	155,113
Cash and cash equivalents, end of period	\$ 49,034	\$ 45,489
Supplemental cash flow information:		
Cash payments for interest, net of amounts capitalized	\$ 137,960	\$ 155,536
Non-cash transactions:		
Increase in other accrued liabilities and additional paid-in capital recorded upon adoption of FIN 48	\$ 1,574	\$
Reclassification from other accrued liabilities to additional paid-in capital recorded upon adoption of SFAS No. 123(R)	\$	\$ 6,000
Accrued development costs included in accounts payable and accrued expenses and other accrued liabilities	\$ 38,486	\$ 5,796

The accompanying notes are an integral part of these consolidated financial statements.





**THE MACERICH COMPANY**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
**(Dollars in thousands, except per share amounts)**  
**(Unaudited)**

**1. Organization:**

The Macerich Company (the **Company**) is involved in the acquisition, ownership, development, redevelopment, management and leasing of regional and community shopping centers (the **Centers**) located throughout the United States.

The Company commenced operations effective with the completion of its initial public offering on March 16, 1994. As of June 30, 2007, the Company is the sole general partner of and holds an 85% ownership interest in The Macerich Partnership, L.P. (the **Operating Partnership**). The interests in the Operating Partnership are known as **OP Units**. **OP Units** not held by the Company are redeemable, subject to certain restrictions, on a one-for-one basis for the Company's common stock or cash at the Company's option.

The Company is organized to qualify as a real estate investment trust (**REIT**) under the Internal Revenue Code of 1986, as amended. The 15% limited partnership interest of the Operating Partnership not owned by the Company is reflected in these financial statements as minority interest in the Operating Partnership.

The property management, leasing and redevelopment of the Company's portfolio is provided by the Company's management companies, Macerich Property Management Company, LLC, (**MPMC, LLC**) a single member Delaware limited liability company, Macerich Management Company (**MMC**), a California corporation, Westcor Partners, L.L.C., a single member Arizona limited liability company, Macerich Westcor Management LLC, a single member Delaware limited liability company, Westcor Partners of Colorado, LLC, a Colorado limited liability company, MACW Mall Management, Inc., a New York corporation and MACW Property Management, LLC, a single member New York limited liability company. The two MACW management companies are collectively referred to herein as the **Wilmorite Management Companies**. The three Westcor management companies are collectively referred to herein as the **Westcor Management Companies**. All seven of the management companies are collectively referred to herein as the **Management Companies**.

**2. Basis of Presentation:**

The accompanying consolidated financial statements of the Company have been prepared in accordance with generally accepted accounting principles (**GAAP**) for interim financial information and with the instructions to Form 10-Q and Article 10 of Regulation S-X. They do not include all of the information and footnotes required by GAAP for complete financial statements and have not been audited by independent public accountants.

The accompanying consolidated financial statements include the accounts of the Company and the Operating Partnership. Investments in entities that are controlled by the Company or meet the definition of a variable interest entity in which an enterprise absorbs the majority of the entity's expected losses, receives a majority of the entity's expected residual returns, or both, as a result of ownership, contractual or other financial interests in the entity are consolidated; otherwise they are accounted for under the equity method and are reflected as **Investments in unconsolidated joint ventures**.

## Edgar Filing: MACERICH CO - Form 10-Q

The unaudited interim consolidated financial statements should be read in conjunction with the audited consolidated financial statements and related notes included in the Company's Annual Report on Form 10-K for the year ended December 31, 2006. In the opinion of management, all adjustments (consisting of normal recurring adjustments) necessary for a fair presentation of the financial statements for the interim periods have been made. The preparation of financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates. The accompanying consolidated balance sheet as of December 31, 2006 has been derived from the audited financial statements, but does not include all disclosures required by GAAP.

All intercompany accounts and transactions have been eliminated in the consolidated financial statements.

### *Recent Accounting Pronouncements:*

In February 2006, the Financial Accounting Standards Board ( FASB ) issued Statement on Financial Accounting Standards ( SFAS ) No. 155, Accounting for Certain Hybrid Financial Instruments An Amendment of FASB Statements No. 133 and 140. This statement amended SFAS No. 133, Accounting for Derivative Instruments and Hedging Activities, and SFAS No. 140, Accounting for Transfers and Servicing of Financial Assets and Extinguishments of Liabilities. SFAS No. 155 permits fair value remeasurement for any hybrid financial instrument that contains an embedded derivative that otherwise would require bifurcation. This statement also established a requirement to evaluate interests in securitized financial assets to identify interests that are freestanding derivatives or that are hybrid financial instruments that contain an embedded derivative requiring bifurcation. The adoption of this statement on January 1, 2007, did not have a material effect on the Company's results of operations or financial condition.

In June 2006, the FASB issued Interpretation No. 48, Accounting for Uncertainty in Income Taxes an interpretation of FASB Statement No. 109 ( FIN 48 ). This interpretation clarifies the accounting for uncertainty in income taxes recognized in an enterprise's financial statements in accordance with SFAS No. 109, Accounting for Income Taxes. This Interpretation prescribes a recognition threshold and measurement attribute for the financial statement recognition and measurement of a tax position taken or expected to be taken in a tax return. This Interpretation also provides guidance on derecognition of previously recognized income tax benefits, classification, interest and penalties, accounting in interim periods, disclosure, and transition. The Company adopted this statement on January 1, 2007. See Note 18 Income Taxes, for the impact of the adoption of FIN 48 on the results of operations and financial condition.

In September 2006, the FASB issued SFAS No. 157, Fair Value Measurements. SFAS No. 157 defines fair value, establishes a framework for measuring fair value, and expands disclosures about fair value measurements. The Company is required to adopt SFAS No. 157 for the year 2008 and does not expect its adoption to have a material effect on the Company's results of operations or financial condition.

In September 2006, the Securities and Exchange Commission issued Staff Accounting Bulletin ( SAB ) No. 108. SAB No. 108 establishes a framework for quantifying materiality of financial statement misstatements. The adoption of SAB No. 108 on January 1, 2007, did not have a material impact on the Company's consolidated results of operations or financial condition.

In February 2007, the FASB issued SFAS No. 159, The Fair Value Option for Financial Assets and Financial Liabilities including an amendment of FASB Statement No. 115. SFAS No. 159 allows for the measurement of many financial instruments and certain other items at fair value. The Company is required

to adopt SFAS No. 159 for the year 2008. The Company is currently evaluating the impact of adoption of this statement on its results of operations and financial condition.

#### *Fair Value of Financial Instruments*

The Company calculates the fair value of financial instruments and includes this additional information in the notes to consolidated financial statements when the fair value is different than the carrying value of those financial instruments. When the fair value reasonably approximates the carrying value, no additional disclosure is made. The estimated fair value amounts have been determined by the Company using available market information and appropriate valuation methodologies. However, considerable judgment is required in interpreting market data to develop the estimates of fair value. Accordingly, the estimates presented herein are not necessarily indicative of the amounts that the Company could realize in a current market exchange. The use of different market assumptions and/or estimation methodologies may have a material effect on the estimated fair value amounts.

### 3. Earnings per Share:

The computation of basic earnings per share (EPS) is based on net income available to common stockholders and the weighted average number of common shares outstanding for the three and six months ended June 30, 2007 and 2006. The computation of diluted earnings per share includes the effect of dilutive securities using the if-converted method and dilutive effect of employee stock options calculated using the treasury stock method. The OP Units and MACWH, LP common units not held by the Company have been included in the diluted EPS since they may be redeemable on a one-for-one basis for common stock or cash, at the Company's option. The following table computes the basic and diluted earnings per share calculation (dollars and shares in thousands):

	For the Three Months Ended June 30,					
	2007 Net Income	Shares	Per Share	2006 Net Income	Shares	Per Share
Net income	\$ 19,570			\$ 31,642		
Less: preferred dividends(1)	6,122			5,970		
<b>Basic EPS:</b>						
Net income available to common stockholders	13,448	71,528	\$ 0.19	25,672	71,458	\$ 0.36
<b>Diluted EPS:</b>						
Conversion of partnership units	2,398	12,726		4,770	13,280	
Employee stock options		298			285	
Net income available to common stockholders	\$ 15,846	84,552	\$ 0.19	\$ 30,442	85,023	\$ 0.36

Edgar Filing: MACERICH CO - Form 10-Q

	For the Six Months Ended June 30, 2007			2006		
	Net Income	Shares	Per Share	Net Income	Shares	Per Share
Net income	\$ 28,258			\$ 45,064		
Less: preferred dividends(1)	12,244			11,939		
<b>Basic EPS:</b>						
Net income available to common stockholders	16,014	71,597	\$ 0.22	33,125	70,152	\$ 0.47
<b>Diluted EPS:</b>						
Conversion of partnership units	2,865	12,890		6,230	13,365	
Employee stock options		305			290	
Net income available to common stockholders	\$ 18,879	84,792	\$ 0.22	\$ 39,355	83,807	\$ 0.47

(1) Preferred dividends include convertible preferred unit dividends of \$3,547 and \$3,503 for the three months ended June 30, 2007 and 2006, and \$7,094 and \$7,006 for the six months ended June 30, 2007 and 2006, respectively.

The minority interest in the Operating Partnership as reflected in the Company's consolidated statements of operations has been allocated for EPS calculations as follows:

	For the Three Months Ended June 30,		For the Six Months Ended June 30,	
	2007	2006	2007	2006
Income from continuing operations	\$ 2,623	\$ 101	\$ 3,108	\$ 850
Discontinued operations:				
(Loss) gain on sale of assets	(170 )	4,067	(215 )	4,152
(Loss) income from discontinued operations	(55 )	602	(28 )	1,228
Total	\$ 2,398	\$ 4,770	\$ 2,865	\$ 6,230

#### 4. Investments in Unconsolidated Joint Ventures:

The following are the Company's investments in unconsolidated joint ventures. The Operating Partnership's interest in each joint venture property as of June 30, 2007 was as follows:

Joint Venture	Partnership's Ownership % <sup>(1)</sup>
Biltmore Shopping Center Partners LLC	50.0 %
Camelback Colonnade SPE LLC	75.0 %
Chandler Festival SPE, LLC	50.0 %
Chandler Gateway SPE LLC	50.0 %
Chandler Village Center, LLC	50.0 %
Coolidge Holding LLC	37.5 %
Corte Madera Village, LLC	50.1 %
Desert Sky Mall Tenants in Common	50.0 %
East Mesa Land, L.L.C.	50.0 %
East Mesa Mall, L.L.C. Superstition Springs Center	33.3 %
Jaren Associates #4	12.5 %
Kierland Tower Lofts, LLC	15.0 %
Macerich Northwestern Associates	50.0 %
MetroRising AMS Holding LLC	15.0 %
New River Associates Arrowhead Towne Center	33.3 %
NorthPark Land Partners, LP	50.0 %
NorthPark Partners, LP	50.0 %
Pacific Premier Retail Trust	51.0 %
PHXAZ/Kierland Commons, L.L.C.	24.5 %
Propcor Associates	25.0 %
Propcor II Associates, LLC Boulevard Shops	50.0 %
SanTan Village Phase 2 LLC	34.9 %
Scottsdale Fashion Square Partnership	50.0 %
SDG Macerich Properties, L.P.	50.0 %
The Market at Estrella Falls LLC	35.1 %
Tysons Corner Holdings LLC	50.0 %
Tysons Corner LLC	50.0 %
Tysons Corner Property Holdings II LLC	50.0 %
Tysons Corner Property Holdings LLC	50.0 %
Tysons Corner Property LLC	50.0 %
W.M. Inland, L.L.C.	50.0 %
West Acres Development, LLP	19.0 %
Westcor/Gilbert, L.L.C.	50.0 %
Westcor/Goodyear, L.L.C.	50.0 %
Westcor/Queen Creek Commercial LLC	37.6 %
Westcor/Queen Creek LLC	37.6 %
Westcor/Queen Creek Medical LLC	37.6 %
Westcor/Queen Creek Residential LLC	37.6 %
Westcor/ Surprise Auto Park LLC	33.3 %
Westcor/ Surprise LLC	33.3 %
Westlinc Associates Hilton Village	50.0 %
Westpen Associates	50.0 %
WM Ridgmar, L.P.	50.0 %

(1) The Operating Partnership's ownership interest in this table reflects its legal ownership interest but may not reflect its economic interest since each joint venture has various agreements regarding cash flow, profits and losses, allocations, capital requirements and other matters.



Edgar Filing: MACERICH CO - Form 10-Q

The Company accounts for its investments in joint ventures using the equity method of accounting unless the Company has a controlling interest in the joint venture or is the primary beneficiary in a variable interest entity. Although the Company has a greater than 50% interest in Pacific Premier Retail Trust, Camelback Colonnade SPE LLC and Corte Madera Village, LLC, the Company shares management control with the partners in these joint ventures and accounts for these joint ventures using the equity method of accounting.

Combined and Condensed Balance Sheets of Unconsolidated Joint Ventures:

	June 30, 2007	December 31, 2006
<b>Assets(1):</b>		
Properties, net	\$ 4,222,099	\$ 4,251,765
Other assets	442,844	429,028
Total assets	\$ 4,664,943	\$ 4,680,793
<b>Liabilities and partners' capital(1):</b>		
Mortgage notes payable(2)	\$ 3,541,566	\$ 3,515,154
Other liabilities	153,034	140,889
The Company's capital(3)	538,123	559,172
Outside partners' capital	432,220	465,578
Total liabilities and partners' capital	\$ 4,664,943	\$ 4,680,793

(1) *These amounts include the assets and liabilities of the following significant joint ventures:*

	SDG Macerich Properties, L.P.	Pacific Premier Retail Trust	Tysons Corner LLC
<i>As of June 30, 2007:</i>			
Total Assets	\$ 899,509	\$ 1,019,865	\$ 641,167
Total Liabilities	\$ 822,096	\$ 845,216	\$ 368,751
<i>As of December 31, 2006:</i>			
Total Assets	\$ 924,720	\$ 1,027,132	\$ 644,545
Total Liabilities	\$ 823,327	\$ 848,070	\$ 371,360

(2) *Certain joint ventures have debt that could become recourse debt to the Company should the joint venture be unable to discharge the obligations of the related debt. As of June 30, 2007 and December 31, 2006, the total amount of debt that could become recourse to the Company was \$8,602 and \$8,570, respectively.*

(3) *The Company's investment in unconsolidated joint ventures was \$448,898 and \$451,208 more than the underlying equity as reflected in the joint ventures' financial statements as of June 30, 2007 and December 31, 2006, respectively. This represents the difference between the cost of the investment and the book value of the underlying equity of the joint venture. The Company is amortizing this difference into income on a straight-line basis, consistent with the depreciable lives on property. The amortization of this difference was \$3,045 and \$3,432 for the three months ended June 30, 2007 and 2006, and \$6,452 and \$7,015 for the six months ended June 30, 2007 and 2006, respectively.*

Edgar Filing: MACERICH CO - Form 10-Q

Combined and Condensed Statements of Operations of Unconsolidated Joint Ventures:

	<b>SDG Macerich Properties, L.P.</b>	<b>Pacific Premier Retail Trust</b>	<b>Tysons Corner LLC</b>	<b>Other Joint Ventures</b>	<b>Total</b>
<i>Three Months Ended June 30, 2007</i>					
Revenues:					
Minimum rents	\$ 22,778	\$ 30,823	\$ 14,754	\$ 61,211	\$ 129,566
Percentage rents	513	872	129	2,669	4,183
Tenant recoveries	11,756	12,782	7,364	28,674	60,576
Other	847	991	487	4,927	7,252
Total revenues	35,894	45,468	22,734	97,481	201,577
Expenses:					
Shopping center and operating expenses	14,342	13,039	6,352	35,080	68,813
Interest expense	11,589	12,329	4,172	24,569	52,659
Depreciation and amortization	7,457	7,737	5,101	21,199	41,494
Total operating expenses	33,388	33,105	15,625	80,848	162,966
Gain on sale of assets	13			772	785
Net income	\$ 2,519	\$ 12,363	\$ 7,109	\$ 17,405	\$ 39,396
Company's equity in net income	\$ 1,260	\$ 6,294	\$ 3,169	\$ 8,274	\$ 18,997
<i>Three Months Ended June 30, 2006</i>					
Revenues:					
Minimum rents	\$ 23,209	\$ 30,517	\$ 12,554	\$ 53,641	\$ 119,921
Percentage rents	500	1,019	283	2,155	3,957
Tenant recoveries	11,019	12,557	6,262	25,525	55,363
Other	815	1,006	537	4,402	6,760
Total revenues	35,543	45,099	19,636	85,723	186,001
Expenses:					
Shopping center and operating expenses	14,414	12,179	6,168	31,767	64,528
Interest expense	11,273	12,860	4,309	21,367	49,809
Depreciation and amortization	7,157	7,334	5,024	16,792	36,307
Total operating expenses	32,844	32,373	15,501	69,926	150,644
Gain on sale of assets				905	905
Net income	\$ 2,699	\$ 12,726	\$ 4,135	\$ 16,702	\$ 36,262
Company's equity in net income	\$ 1,349	\$ 6,479	\$ 1,695	\$ 8,338	\$ 17,861



Edgar Filing: MACERICH CO - Form 10-Q

	SDG Macerich Properties, L.P.	Pacific Premier Retail Trust	Tysons Corner LLC	Other Joint Ventures	Total
<i>Six Months Ended June 30, 2007</i>					
Revenues:					
Minimum rents	\$ 45,927	\$ 61,708	\$ 30,700	\$ 121,036	\$ 259,371
Percentage rents	1,726	2,457	86	4,636	8,905
Tenant recoveries	23,717	24,802	15,616	58,188	122,323
Other	1,788	1,948	917	8,511	13,164
Total revenues	73,158	90,915	47,319	192,371	403,763
Expenses:					
Shopping center and operating expenses	29,141	25,471	12,602	67,934	135,148
Interest expense	23,059	24,617	8,369	50,209	106,254
Depreciation and amortization	14,720	15,320	10,365	47,267	87,672
Total operating expenses	66,920	65,408	31,336	165,410	329,074
(Loss) gain on sale of assets	(4,751 )			772	(3,979 )
Net income	\$ 1,487	\$ 25,507	\$ 15,983	\$ 27,733	\$ 70,710
Company's equity in net income	\$ 744	\$ 12,987	\$ 6,522	\$ 13,227	\$ 33,480
<i>Six Months Ended June 30, 2006</i>					
Revenues:					
Minimum rents	\$ 47,233	\$ 61,894	\$ 28,500	\$ 102,080	\$ 239,707
Percentage rents	1,609	2,656	240	4,848	9,353
Tenant recoveries	22,639	24,066	14,514	51,691	112,910
Other	1,612	1,868	967	9,761	14,208
Total revenues	73,093	90,484	44,221	168,380	376,178
Expenses:					
Shopping center and operating expenses	29,030	24,250	12,418	60,986	126,684
Interest expense	20,443	25,684	8,506	38,003	92,636
Depreciation and amortization	14,524	14,491	10,288	33,326	72,629
Total operating expenses	63,997	64,425	31,212	132,315	291,949
Gain on sale of assets				905	905
Net income	\$ 9,096	\$ 26,059	\$ 13,009	\$ 36,970	\$ 85,134
Company's equity in net income	\$ 4,547	\$ 13,192	\$ 5,048	\$ 16,090	\$ 38,877

Significant accounting policies used by the unconsolidated joint ventures are similar to those used by the Company.

Included in mortgage notes payable are amounts due to affiliates of Northwestern Mutual Life ( NML ) of \$129,117 and \$132,170 as of June 30, 2007 and December 31, 2006, respectively. NML is considered a related party because it is a joint venture partner with the Company in Macerich Northwestern Associates. Interest expense incurred on these borrowings amounted to \$2,188 and \$2,269 for the three months ended June 30, 2007 and 2006 and \$4,367 and \$4,545 for the six months ended June 30, 2007 and 2006, respectively.

## 5. Derivative Instruments and Hedging Activities

The Company recognizes and measures all derivatives in the consolidated financial statements at fair value. The Company uses derivative financial instruments in the normal course of business to manage or reduce its exposure to adverse fluctuations in interest rates. The Company designs its hedges to be effective in reducing the risk exposure that they are designated to hedge. Any instrument that meets the cash flow hedging criteria in SFAS No. 133, Accounting for Derivative Instruments and Hedging Activities, is formally designated as a cash flow hedge at the inception of the derivative contract. On an ongoing quarterly basis, the Company adjusts its balance sheet to reflect the current fair value of its derivatives. To the extent they are effective, changes in fair value of derivatives are recorded in comprehensive income. Ineffective portions, if any, are included in net income. No ineffectiveness was recorded in net income during the three or six months ended June 30, 2007 or 2006. If any derivative instrument used for risk management does not meet the hedging criteria, it is marked-to-market each period in the consolidated statements of operations. As of June 30, 2007, three of the Company's derivative instruments were not designated as a cash flow hedge. Changes in the market value of these derivative instruments will be recorded in the consolidated statements of operations.

As of June 30, 2007 and December 31, 2006, the Company had \$773 and \$1,252, respectively, reflected in other comprehensive income related to treasury rate locks settled in prior years. The Company reclassified \$241 and \$336 for the three months ended June 30, 2007 and 2006 and \$478 and \$668 for the six months ended June 30, 2007 and 2006, respectively, related to treasury rate lock transactions settled in prior years from accumulated other comprehensive (loss) income to earnings. It is anticipated that an additional \$488 will be reclassified during the remainder of the current year.

Interest rate swap and cap agreements are purchased by the Company from third parties to manage the risk of interest rate changes on some of the Company's floating rate debt. Payments received as a result of these agreements are recorded as a reduction of interest expense. The fair value of the instrument is included in deferred charges and other assets if the fair value is an asset or in other accrued liabilities if the fair value is a deficit. The Company recorded other comprehensive income related to the marking-to-market of interest rate swap/cap agreements of \$11,447 and \$4,854 for the three months ended June 30, 2007 and 2006 and \$7,754 and \$11,438 for the six months ended June 30, 2007 and 2006, respectively. The amount expected to be reclassified to interest expense in the next 12 months will be immaterial.

## 6. Property:

Property consists of the following:

	June 30, 2007	December 31, 2006
Land	\$ 1,178,137	\$ 1,147,464
Building improvements	4,776,347	4,743,960
Tenant improvements	244,870	231,210
Equipment and furnishings	83,943	82,456
Construction in progress	455,552	294,115
	6,738,849	6,499,205
Less accumulated depreciation	(823,967 )	(743,922 )
	\$ 5,914,882	\$ 5,755,283

Depreciation expense was \$44,586 and \$39,182 for the three months ended June 30, 2007 and 2006 and \$87,162 and \$78,655 for the six months ended June 30, 2007 and 2006, respectively.

Edgar Filing: MACERICH CO - Form 10-Q

Gain (loss) on sale of assets consists of the following:

	For the Three Months Ended		For the Six Months Ended	
	June 30, 2007	2006	June 30, 2007	2006
Building improvements and equipment	\$	\$	\$ 35	\$ (622 )
Land and Building	2,279		3,996	121
	\$ 2,279	\$	\$ 4,031	\$ (501 )

7. Marketable Securities:

Marketable securities consist of the following:

	June 30, 2007	December 31, 2006
Government debt securities, at par value	\$ 31,142	31,866
Less discount	(1,673 )	(1,847 )
	29,469	30,019
Unrealized gain	310	514
Fair value	\$ 29,779	30,533

Future contractual maturities of marketable securities at June 30, 2007 are as follows:

1 year or less	\$ 1,405
1 to 5 years	3,900
5 to 10 year	25,837
	\$ 31,142

The proceeds from maturities and interest receipts from the marketable securities are restricted to the service of the \$27,981 note on which the Company remains obligated following the sale of Greeley Mall on July 27, 2006 (See Note 10 Bank and Other Notes Payable).

8. Deferred Charges And Other Assets:

Deferred charges and other assets are summarized as follows:

	June 30, 2007	December 31, 2006
Leasing	\$ 102,039	\$ 115,657
Financing	45,410	40,906
Intangible assets resulting from SFAS No. 141 allocations:		
In-place lease values	200,095	207,023
Leasing commissions and legal costs	35,455	36,177
	382,999	399,763
Less accumulated amortization(1)	(144,150 )	(171,073 )
	238,849	228,690
Other assets	87,616	79,135
	\$ 326,465	\$ 307,825

(1) Accumulated amortization includes \$84,971 and \$86,172 relating to intangibles resulting from SFAS No. 141 allocations at June 30, 2007 and December 31, 2006, respectively.



Edgar Filing: MACERICH CO - Form 10-Q

The allocated values of above market leases included in other assets and the below market leases included in other accrued liabilities, related to SFAS No. 141, consist of the following:

	<b>June 30, 2007</b>	<b>December 31, 2006</b>
<i>Above Market Leases</i>		
Original allocated value	\$ 65,752	\$ 64,718
Less accumulated amortization	(34,951 )	(36,058 )
	\$ 30,801	\$ 28,660
<i>Below Market Leases</i>		
Original allocated value	\$ 156,667	\$ 150,300
Less accumulated amortization	(83,768 )	(77,261 )
	\$ 72,899	\$ 73,039

9. Mortgage Notes Payable:

Edgar Filing: MACERICH CO - Form 10-Q

Mortgage notes payable consist of the following:

Property Pledged as Collateral	Carrying Amount of Mortgage Notes(a)				Interest Rate	Monthly Payment Term(b)	Maturity Date
	June 30, 2007		December 31, 2006				
	Other	Related Party	Other	Related Party			
Borgata(c)	\$ 14,609	\$	\$ 14,885	\$	5.39 %	\$ 115	2007
Capitola Mall		40,166		40,999	7.13 %	380	2011
Carmel Plaza	26,465		26,674		8.18 %	202	2009
Casa Grande(d)	26,833		7,304		6.75 %	151	2009
Chandler Fashion Center	171,367		172,904		5.48 %	1,043	2012
Chesterfield Towne Center(e)	56,445		57,155		9.07 %	548	2024
Danbury Fair Mall	179,688		182,877		4.64 %	1,225	2011
Deptford Mall(f)	172,500		100,000		5.41 %	453	2013
Eastview Commons	8,966		9,117		5.46 %	66	2010
Eastview Mall	101,943		102,873		5.10 %	592	2014
Fiesta Mall	84,000		84,000		4.88 %	346	2015
Flagstaff Mall	37,000		37,000		4.97 %	155	2015
FlatIron Crossing	189,412		191,046		5.23 %	1,102	2013
Freehold Raceway Mall	180,600		183,505		4.68 %	1,184	2011
Fresno Fashion Fair	64,095		64,595		6.52 %	437	2008
Great Northern Mall	40,618		40,947		5.19 %	224	2013
Greece Ridge Center(g)	72,000		72,000		5.97 %	358	2008
La Cumbre Plaza(h)	30,000		30,000		6.20 %	155	2008
La Encantada(i)		78,000	51,000		5.60 %	364	2012
Marketplace Mall	39,916		40,473		5.30 %	267	2017
Northridge Mall(j)	81,826		82,514		4.84 %	453	2009
Oaks, The(k)			92,000		5.37 %		
Pacific View	89,557		90,231		7.16 %	648	2011
Panorama Mall(l)	50,000		50,000		6.16 %	257	2010
Paradise Valley Mall(m)			74,990		5.89 %		
Paradise Valley Mall	21,698		22,154		5.89 %	183	2009
Pittsford Plaza	24,941		25,278		5.02 %	160	2013
Prescott Gateway	60,000		60,000		5.78 %	289	2011
Queens Center	91,283		92,039		6.88 %	633	2009

17

Queens Center	109,431	109,430	110,313	110,312	7.00 %	1,501	2013
Rimrock Mall	43,146		43,452		7.45 %	320	2011
Salisbury, Center at	115,000		115,000		5.79 %	555	2016
Santa Monica Place	79,545		80,073		7.70 %	606	2010
Shoppingtown Mall	45,435		46,217		5.01 %	319	2011
South Plains Mall	59,209		59,681		8.22 %	454	2009
South Towne Center	64,000		64,000		6.61 %	357	2008
Towne Mall	15,066		15,291		4.99 %	101	2012
Twenty Ninth Street(n)	105,176		94,080		6.12 %	536	2009
Valley River Center(o)	120,000		100,000		5.59 %	559	2016
Valley View Center	125,000		125,000		5.72 %	596	2011
Victor Valley, Mall of	51,823		52,429		4.60 %	304	2008
Village Fair North	11,046		11,210		5.89 %	82	2008
Vintage Faire Mall	64,884		65,363		7.89 %	508	2010
Westside Pavilion	92,779		93,513		6.67 %	628	2008
Wilton Mall	45,614		46,604		4.79 %	349	2009
	\$ 3,062,916	\$ 227,596	\$ 3,179,787	\$ 151,311			

(a) *The mortgage notes payable balances include the unamortized debt premiums (discount). Debt premiums (discount) represent the excess (deficiency) of the fair value of debt over (under) the principal value of debt assumed in various acquisitions and are amortized into interest expense over the remaining term of the related debt in a manner that approximates the effective interest method. The interest rate represents the effective interest rate, including the debt premium (discount).*

*Debt premiums (discounts) consist of the following:*

<b>Property Pledged as Collateral</b>	<b>June 30, 2007</b>	<b>December 31, 2006</b>
<i>Borgata</i>	\$ 98	\$ 245
<i>Danbury Fair Mall</i>	15,537	17,634
<i>Eastview Commons</i>	675	776
<i>Eastview Mall</i>	1,877	2,018
<i>Freehold Raceway Mall</i>	14,089	15,806
<i>Great Northern Mall</i>	(177 )	(191 )
<i>Marketplace Mall</i>	1,731	1,813
<i>Paradise Valley Mall</i>		2
<i>Paradise Valley Mall</i>	538	685
<i>Pittsford Plaza</i>	941	1,025
<i>Shoppingtown Mall</i>	4,276	4,813
<i>Towne Mall</i>	511	558
<i>Victor Valley, Mall of</i>	216	377
<i>Village Fair North</i>	97	146
<i>Wilton Mall</i>	3,462	4,195
	\$ 43,871	\$ 49,902

(b) *This represents the monthly payment of principal and interest.*

(c) *This loan was paid off in full on July 11, 2007.*

- (d) *The construction loan allows for total borrowings of up to \$110,000, and bears interest at LIBOR plus a spread of 1.20% to 1.40% depending on certain conditions. The loan matures in August 2009, with two one-year extension options. At June 30, 2007 and December 31, 2006, the total interest rate was 6.75%.*
- (e) *In addition to monthly principal and interest payments, contingent interest, as defined in the loan agreement, may be due to the extent that 35% of the amount by which the property's gross receipts exceeds a base amount. Contingent interest expense recognized by the Company was \$113 and \$142 for the three months ended June 30, 2007 and 2006, and \$192 and \$212 for the six months ended June 30, 2007 and 2006, respectively.*
- (f) *On May 23, 2007, the Company borrowed an additional \$72,500 under the loan agreement at a fixed rate of 5.38%. The total interest rate at June 30, 2007 and December 31, 2006, was 5.41% and 5.58%, respectively.*
- (g) *The floating rate loan bears interest at LIBOR plus 0.65%. The Company has stepped interest rate cap agreements over the term of the loan that effectively prevent LIBOR from exceeding 7.95%. At June 30, 2007 and December 31, 2006, the total interest rate was 5.97% and 6.0%, respectively. In July 2007, the loan was extended until November 6, 2008.*
- (h) *The floating rate loan bears interest at LIBOR plus 0.88% and matures on August 9, 2007 with two one-year extension options. The Company has an interest rate cap agreement over the loan term which effectively prevents LIBOR from exceeding 7.12%. At June 30, 2007 and December 31, 2006, the total interest rate was 6.20% and 6.23%, respectively. In July 2007, the loan was extended until August 9, 2008.*
- (i) *On March 23, 2007, the Company paid off the \$51,000 interest only loan on the property. On May 15, 2007, the Company placed a new \$78,000 loan on the property that bears interest at a fixed rate of 5.60% and matures on June 1, 2012.*
- (j) *The loan bore interest at LIBOR plus 2.0% for six months and then converted at January 1, 2005 to a fixed rate loan at 4.94%. The effective interest rate over the entire term is 4.84%.*
- (k) *The loan was paid off in full on February 2, 2007.*
- (l) *The floating rate loan bears interest at LIBOR plus 0.85% and matures in February 2010. There is an interest rate cap agreement on this loan which effectively prevents LIBOR from exceeding 6.65%. At June 30, 2007 and December 31, 2006, the total interest rate was 6.16% and 6.23%, respectively.*
- (m) *The loan was paid off in full on January 2, 2007.*
- (n) *The construction loan allows for total borrowings of up to \$115,000, and bears interest at LIBOR plus a spread of 1.1% to 1.25% depending on certain conditions. The loan matures in June 2009, with a one-year extension option. At June 30, 2007 and December 31, 2006, the total interest rate was 6.12% and 6.67%, respectively.*
- (o) *Concurrent with the acquisition of this property, the Company placed a \$100,000 loan that bears interest at 5.58% and matures on February 16, 2016. On January 23, 2007, the Company exercised an earn-out provision under the loan agreement and borrowed an additional \$20,000 at a fixed rate of 5.64%. The total interest rate at June 30, 2007 and December 31, 2006, was 5.59% and 5.58%, respectively.*

Most of the mortgage loan agreements contain a prepayment penalty provision for the early extinguishment of the debt.



Edgar Filing: MACERICH CO - Form 10-Q

Total interest expense capitalized was \$8,816 and \$3,045 for the three months ended June 30, 2007 and 2006 and \$14,115 and \$6,040 and for the six months ended June 30, 2007 and 2006, respectively.

19

---

The fair value of mortgage notes payable is estimated to be approximately \$3,279,540 and \$3,368,727, at June 30, 2007 and December 31, 2006, respectively, based on current interest rates for comparable loans.

**10. Bank and Other Notes Payable:**

Bank and other notes payable consist of the following:

*Convertible Senior Notes*

On March 16, 2007, the Company issued \$950,000 in convertible senior notes ( *Senior Notes* ) that are to mature on March 15, 2012. The Senior Notes bear interest at 3.25%, payable semiannually, are senior unsecured debt of the Company and are guaranteed by the Operating Partnership. Prior to December 14, 2011, upon the occurrence of certain specified events, the Senior Notes will be convertible at the option of holder into cash, shares of the Company's common stock or a combination of cash and shares of the Company's common stock, at the election of the Company, at an initial conversion rate of 8.9702 shares per \$1 principal amount. On and after December 15, 2011, the Senior Notes will be convertible at any time prior to the second business day preceding the maturity date at the option of the holder at the initial conversion rate. The initial conversion price of approximately \$111.48 per share represents a 20% premium over the closing price of the Company's common stock on March 12, 2007. The initial conversion rate is subject to adjustment in certain circumstances. Holders of the Senior Notes will not have the right to require the Company to repurchase the Senior Notes prior to maturity except in connection with the occurrence of certain fundamental change transactions. The carrying value of the Senior Notes at June 30, 2007, includes an unamortized discount of \$8,944 incurred at issuance and is amortized into interest expense over the term of the Senior Notes in a manner that approximates the effective interest method. As of June 30, 2007, the effective interest rate was 3.48%.

In connection with the issuance of the Senior Notes, the Company purchased two capped calls ( *Capped Calls* ) from affiliates of the initial purchasers of the Senior Notes. The Capped Calls effectively increased the conversion price of the Senior Notes to approximately \$130.06, which represents a 40% premium to the March 12, 2007 closing price of \$92.90 per common share of the Company. The Capped Calls are expected to generally reduce the potential dilution upon exchange of the Senior Notes in the event the market value per share of the Company's common stock, as measured under the terms of the relevant settlement date, is greater than the strike price of the Capped Calls. If, however, the market value per share of the Company's common stock exceeds \$130.06 per common share, then the dilution mitigation under the Capped Calls will be capped, which means there would be dilution from exchange of the Senior Notes to the extent that the market value per share of the Company's common stock exceeds \$130.06. The cost of the Capped Calls was approximately \$59,850 and was recorded as a charge to Additional paid-in capital .

*Line of Credit*

The Company has a \$1,500,000 revolving line of credit that matures on April 25, 2010 with a one-year extension option. The interest rate fluctuated from LIBOR plus 1.0% to LIBOR plus 1.35% depending on the Company's overall leverage. On July 3, 2007, the Company amended the revolving line of credit agreement. Interest rates, after amendment, will fluctuate between LIBOR plus 0.75% to LIBOR plus 1.10% depending on the Company's overall leverage. The Company has an interest rate swap agreement that effectively fixed the interest rate on \$400,000 of the outstanding balance of the line of credit at 6.23% until April 25, 2011. As of June 30, 2007 and December 31, 2006, borrowings outstanding were \$414,000 and \$934,500 at an average interest rate, excluding the \$400,000 swapped portion, of 6.47% and 6.60%, respectively.

## Edgar Filing: MACERICH CO - Form 10-Q

### *Term Notes*

On May 13, 2003, the Company issued \$250,000 in unsecured notes that were to mature in May 2007 with a one-year extension option and bore interest at LIBOR plus 2.50%. These notes were repaid in full on March 16, 2007, from the proceeds of the Senior Notes offering. At December 31, 2006, all of the notes were outstanding at an interest rate of 6.94%.

On April 25, 2005, the Company obtained a five-year, \$450,000 term loan bearing interest at LIBOR plus 1.50%. In November 2005, the Company entered into an interest rate swap agreement that effectively fixed the interest rate of the term loan at 6.30% from December 1, 2005 to April 25, 2010. As of June 30, 2007 and December 31, 2006, the entire term loan was outstanding with an effective interest rate of 6.30%.

On July 27, 2006, concurrent with the sale of Greeley Mall (See Note 14 Discontinued Operations), the Company provided marketable securities to replace Greeley Mall as collateral for the mortgage note payable on the property (See Note 7 Marketable Securities). As a result of this transaction, the debt was reclassified to bank and other notes payable. This note bears interest at 6.18% and matures in September 2013. As of June 30, 2007 and December 31, 2006, the note had a balance outstanding of \$27,981 and \$28,281, respectively. The fair value is estimated to be approximately \$28,255 and \$29,288 at June 30, 2007 and December 31, 2006, respectively, based on current interest rates for comparable loans.

As of June 30, 2007 and December 31, 2006, the Company was in compliance with all applicable loan covenants.

### 11. Related-Party Transactions:

Certain unconsolidated joint ventures have engaged the Management Companies to manage the operations of the Centers. Under these arrangements, the Management Companies are reimbursed for compensation paid to on-site employees, leasing agents and project managers at the Centers, as well as insurance costs and other administrative expenses.

The following fees were charged to unconsolidated joint ventures:

	For the Three Months Ended		For the Six Months Ended	
	June 30, 2007	2006	June 30, 2007	2006
<i>Management Fees</i>				
MMC	\$ 2,544	\$ 2,781	\$ 5,106	\$ 5,792
Westcor Management Companies	1,658	1,675	3,261	3,339
Wilmorite Management Companies	345	369	773	712
	\$ 4,547	\$ 4,825	\$ 9,140	\$ 9,843
<i>Development and Leasing Fees</i>				
MMC	\$ 78	\$ 231	\$ 183	\$ 489
Westcor Management Companies	2,712	927	4,388	1,683
Wilmorite Management Companies	22	25	50	72
	\$ 2,812	\$ 1,183	\$ 4,621	\$ 2,244

Certain mortgage notes on the properties are held by NML (See Note 9 Mortgage Notes Payable). Interest expense in connection with these notes was \$3,213 and \$2,715 for the three months ended June 30, 2007 and 2006, and \$5,862 and \$5,412 for the six months ended June 30, 2007 and 2006, respectively. Included in accounts payable and accrued expenses is interest payable to these partners of \$1,116 and \$793 at June 30, 2007 and December 31, 2006, respectively.

As of June 30, 2007 and December 31, 2006, the Company had loans to unconsolidated joint ventures of \$447 and \$708, respectively. Interest income associated with these notes was \$10 and \$21 for the three months ended June 30, 2007 and 2006 and \$22 and \$45 for the six months ended June 30, 2007 and 2006, respectively. These loans represent initial funds advanced to development stage projects prior to construction loan funding. Correspondingly, loan payables in the same amount have been accrued as an obligation by the various joint ventures.

Due from affiliates of \$4,344 and \$4,282 at June 30, 2007 and December 31, 2006, respectively, represents unreimbursed costs and fees due from unconsolidated joint ventures under management agreements.

Certain Company officers and affiliates have guaranteed mortgages of \$21,750 at one of the Company's joint venture properties.

## 12. Stock Repurchase Program:

On March 16, 2007, the Company repurchased 807,000 shares for \$74,970 concurrent with the Senior Notes offering (See Note 10 Bank and Other Notes Payable). These shares were repurchased pursuant to the Company's stock repurchase program authorized by the Company's Board of Directors on March 9, 2007. This repurchase program ended March 16, 2007 because the maximum shares allowed to be repurchased under the program was reached.

## 13. Acquisitions:

The following were acquisitions completed by the Company in 2006:

### *Valley River:*

On February 1, 2006, the Company acquired Valley River Center, an 835,694 square foot super-regional mall in Eugene, Oregon. The total purchase price was \$187,500 and concurrent with the acquisition, the Company placed a \$100,000 ten-year loan on the property. On January 23, 2007, the Company exercised an earn-out provision under the loan agreement and borrowed an additional \$20,000. The balance of the purchase price was funded by cash and borrowings under the Company's line of credit. The results of Valley River Center's operations have been included in the Company's consolidated financial statements since the acquisition date.

### *Federated:*

On July 26, 2006, the Company purchased 11 department stores located in 10 of its Centers from Federated Department Stores, Inc. for approximately \$100,000. The purchase price consisted of a \$93,000 cash payment at closing and a \$7,000 cash payment on March 29, 2007 paid in connection with a development work commitment by Federated. The Company's share of the purchase price of \$81,043 was funded in part from the proceeds of sales of properties and from borrowings under the Company's line of credit. The balance of the purchase price was paid by the Company's joint venture partners where four of the eleven stores are located. The purchase price allocation included in the Company's balance sheet as of June 30, 2007 and December 31, 2006 was based on information available at that time.

### *Deptford:*

On December 1, 2006, the Company acquired Deptford Mall, a 1,039,840 square foot super-regional mall in Deptford, New Jersey. The total purchase price was \$240,055. The purchase price was funded by cash and borrowings under the Company's line of credit. Subsequently in 2006, the Company placed a \$100,000 six-year loan on the property. On May 23, 2007, the Company borrowed an additional \$72,500

under the loan agreement. The proceeds from the two borrowings were used to pay down the Company's line of credit. The results of Deptford Mall's operations have been included in the Company's consolidated financial statements since the acquisition date. The purchase price allocation included in the Company's balance sheet as of December 31, 2006 was based on information available at that time. Subsequent adjustment to the allocation was made during the three months ended March 31, 2007 based upon the receipt of a third-party valuation report.

**14. Discontinued Operations:**

The following were dispositions completed by the Company in 2006:

On June 9, 2006, the Company sold Scottsdale/101 for \$117,600 resulting in a gain on sale of asset of \$62,633. The Company's share of the gain was \$25,802 in 2006. The Company's pro rata share of the proceeds were used to pay down the Company's line of credit.

On July 13, 2006, the Company sold Park Lane Mall for \$20,000 resulting in a gain on sale of asset of \$5,853 in 2006.

On July 27, 2006, the Company sold Holiday Village and Greeley Mall in a combined sale for \$86,800, resulting in a gain on sale of asset of \$28,711 in 2006. Concurrent with the sale, the Company defeased the mortgage note payable on Greeley Mall. As a result of the defeasance, the lender's secured interest in the property was replaced with a secured interest in marketable securities (See Note 7 Marketable Securities). This transaction did not meet the criteria for extinguishment of debt under SFAS No. 140, Accounting for Transfers and Servicing of Financial Assets and Extinguishment of Liabilities.

On August 11, 2006, the Company sold Great Falls Marketplace for \$27,500 resulting in a gain on sale of asset of \$11,826 in 2006.

The proceeds from the sale of Park Lane Mall, Holiday Village, Greeley Mall and Great Falls Marketplace were used in part to fund the Company's pro rata share of the purchase price of the Federated stores acquisition (See Note 13 Acquisitions) and pay down the Company's line of credit.

On December 29, 2006, the Company sold Citadel Mall, Northwest Arkansas Mall and Crossroads Mall in a combined sale for \$373,800, resulting in a gain of \$132,671 in 2006. The proceeds were used to pay down the Company's line of credit and pay off the mortgage note payable on Paradise Valley Mall (See Note 9 Mortgage Notes Payable).

The Company has classified the results of operations for the three and six months ended June 30, 2007 and 2006 for all of the above dispositions as discontinued operations.

Loss on sale of assets from discontinued operations of \$1,124 and \$1,413 for the three and six months ended June 30, 2007, consisted of additional costs related to properties sold in 2006.

Edgar Filing: MACERICH CO - Form 10-Q

Revenues and (loss) income were as follows:

	Three Months Ended		Six Months Ended	
	June 30, 2007	2006	June 30, 2007	2006
<b>Revenues:</b>				
Scottsdale/101	\$ 26	\$ 2,044	\$ 42	\$ 4,641
Park Lane Mall	2	676	14	1,401
Holiday Village	68	1,229	133	2,470
Greeley Mall	(2 )	2,028	(3 )	3,900
Great Falls Marketplace		667		1,328
Citadel Mall	(38 )	3,977	47	8,155
Northwest Arkansas Mall	9	3,231	33	6,522
Crossroads Mall	(63 )	2,936	(26 )	5,844
	\$ 2	\$ 16,788	\$ 240	\$ 34,261
<b>(Loss) income from discontinued operations:</b>				
Scottsdale/101	\$	\$ 304	\$ 3	\$ 311
Park Lane Mall	2	(54 )	19	95
Holiday Village	51	491	114	976
Greeley Mall	(253 )	382	(258 )	677
Great Falls Marketplace		393	1	802
Citadel Mall	(194 )	461	(134 )	1,125
Northwest Arkansas Mall	17	836	23	1,727
Crossroads Mall	15	1,027	51	1,964
	\$ (362 )	\$ 3,840	\$ (181 )	\$ 7,677

**15. Commitments and Contingencies:**

The Company has certain properties that are subject to non-cancelable operating ground leases. The leases expire at various times through 2007, subject in some cases, to options to extend the terms of the lease. Certain leases provide for contingent rent payments based on a percentage of base rental income, as defined in the lease agreements. Ground rent expenses were \$851 and \$835 for the three months ended June 30, 2007 and 2006, and \$1,717 and \$2,114 for the six months ended June 30, 2007 and 2006, respectively. No contingent rent was incurred in either period.

As of June 30, 2007 and December 31, 2006, the Company was contingently liable for \$6,262 in letters of credit guaranteeing performance by the Company of certain obligations relating to the Centers. The Company does not believe that these letters of credit will result in a liability to the Company. In addition, the Company has a \$24,000 letter of credit that serves as collateral to a liability assumed in the acquisition of Shoppingtown Mall in 2005.

**16. Share and Unit-Based Plans:**

The Company has established share and unit-based compensation plans for the purpose of attracting and retaining executive officers, directors and key employees. The share-based compensation plans provide for grants of stock awards, stock options, operating partnership units and phantom stock units. In addition, the Company has established an Employee Stock Purchase Plan to allow employees to purchase the Company's common stock at a discount.

Edgar Filing: MACERICH CO - Form 10-Q

On January 1, 2006, the Company adopted SFAS No. 123(R), Share-Based Payment, to account for its share and unit-based compensation plans using the modified-prospective method. Accordingly, prior period amounts have not been restated. Under SFAS No. 123(R), an equity instrument is not recorded to common stockholders' equity until the related compensation expense is recorded over the requisite service period of the award. The Company records compensation cost on a straight-line basis for awards, excluding the market-indexed awards under the Long-Term Incentive Plan ( LTIP ). Compensation cost for the market-indexed LTIP awards are recognized under the graded attribution method.

Prior to the adoption of SFAS No. 123(R), and in accordance with the previous accounting guidance, the Company recognized compensation expense and an increase to additional paid in capital for the fair value of vested stock awards and stock options. In addition, the Company recognized compensation expense and a corresponding liability for the fair value of vested stock units issued under the Eligible Directors Deferred Compensation/Phantom Stock Plan.

The following summarizes the compensation cost under share-based plans:

	For the Three Months Ended		For the Six Months Ended	
	June 30, 2007	2006	June 30, 2007	2006
LTIP	\$ 2,054	\$	\$ 4,044	\$
Stock awards	3,229	2,985	5,996	5,987
Phantom stock	223	(63 )	290	266
	\$ 5,506	\$ 2,922	\$ 10,330	\$ 6,253

The following table summarizes the activity of LTIP awards:

	Number of Units	Weighted Average Grant Date Fair Value
Balance at January 1, 2007	215,709	\$ 52.18
Granted	57,258	\$ 64.35
Vested		\$
Forfeited		\$
Balance at June 30, 2007	272,967	\$ 54.73

As of June 30, 2007, there was \$10,211 of unrecognized compensation cost related to non-vested LTIP units, which is expected to be recognized over the three year period ending December 31, 2009.

The following table summarizes the activity of non-vested stock awards:

	Number of Shares	Weighted Average Grant Date Fair Value
Balance at January 1, 2007	392,294	\$ 61.06
Granted	150,057	\$ 92.36
Vested	(201,311 )	\$ 56.89
Forfeited	(2,428 )	\$ 70.09
Balance at June 30, 2007	338,612	\$ 77.84

The following table summarizes the activity of the non-vested phantom stock units:

	Number of Units	Weighted Average Exercise Price
Balance at January 1, 2007		\$
Granted	11,353	\$ 84.57
Vested	(3,330 )	\$ 85.04
Forfeited		\$
Balance at June 30, 2007	8,023	\$ 84.53

#### 17. Cumulative Convertible Redeemable Preferred Stock:

On February 25, 1998, the Company issued 3,627,131 shares of Series A cumulative convertible redeemable preferred stock ( Series A Preferred Stock ) for proceeds totaling \$100,000 in a private placement. The preferred stock can be converted on a one for one basis into common stock and will pay a quarterly dividend equal to the greater of \$0.46 per share, or the dividend then payable on a share of common stock.

No dividends will be declared or paid on any class of common or other junior stock to the extent that dividends on Series A Preferred Stock have not been declared and/or paid.

The holders of Series A Preferred Stock have redemption rights if a change in control of the Company occurs, as defined under the Articles Supplementary. Under such circumstances, the holders of the Series A Preferred Stock are entitled to require the Company to redeem their shares, to the extent the Company has funds legally available therefor, at a price equal to 105% of its liquidation preference plus accrued and unpaid dividends. The Series A Preferred Stock holder also has the right to require the Company to repurchase its shares if the Company fails to be taxed as a REIT for federal tax purposes at a price equal to 115% of its liquidation preference plus accrued and unpaid dividends, to the extent funds are legally available therefor.

#### 18. Income Taxes:

The Company elected to be taxed as a REIT under the Internal Revenue Code of 1986, as amended, commencing with its taxable year ended December 31, 1994. To qualify as a REIT, the Company must meet a number of organizational and operational requirements, including a requirement that it distribute at least 90% of its taxable income to its stockholders. It is management's current intention to adhere to these requirements and maintain the Company's REIT status. As a REIT, the Company generally will not be subject to corporate level federal income tax on net income it distributes currently to its stockholders. If the Company fails to qualify as a REIT in any taxable year, then it will be subject to federal income taxes at regular corporate rates (including any applicable alternative minimum tax) and may not be able to qualify as a REIT for four subsequent taxable years. Even if the Company qualifies for taxation as a REIT, the Company may be subject to certain state and local taxes on its income and property and to federal income and excise taxes on its undistributed taxable income, if any.

Each partner is taxed individually on its share of partnership income or loss, and accordingly, no provision for federal and state income tax is provided for the Operating Partnership in the consolidated financial statements.

The Company has made Taxable REIT Subsidiary elections for all of its corporate subsidiaries other than its Qualified REIT Subsidiaries. The elections, effective for the year beginning January 1, 2001 and future years, were made pursuant to section 856(l) of the Internal Revenue Code. The Company's Taxable REIT Subsidiaries ( TRSs ) are subject to corporate level income taxes which are provided for in the Company's consolidated financial statements. The Company's primary TRSs include Macerich Management Company and Westcor Partners, L.L.C.



The income tax benefit (expense) of the TRSs is as follows:

	For the Three Months Ended June 30,		For the Six Months Ended June 30,	
	2007	2006	2007	2006
Current	\$ (8 )	\$ (9 )	\$ (17 )	\$ (20 )
Deferred	795	(209 )	924	335
	\$ 787	\$ (218 )	\$ 907	\$ 315

SFAS No. 109 requires recognition of deferred tax assets and liabilities for the expected future tax consequences of events that have been included in the financial statements or tax returns. Under this method, deferred tax assets and liabilities are determined based on the differences between the financial reporting and tax bases of assets and liabilities using enacted tax rates in effect for the year in which the differences are expected to reverse. The deferred tax assets and liabilities of the TRSs relate primarily to differences in the book and tax bases of property and to operating loss carryforwards for federal and state income tax purposes. A valuation allowance for deferred tax assets is provided if the Company believes it is more likely than not that all or some portion of the deferred tax assets will not be realized. Realization of deferred tax assets is dependent on the Company generating sufficient taxable income in future periods. The net operating loss carryforwards are currently scheduled to expire through 2026, beginning in 2011. Net deferred tax assets were \$12,374 and \$11,227 at June 30, 2007 and December 31, 2006, respectively.

The Company adopted the provisions of FIN 48 on January 1, 2007. The adoption of this standard did not have a material impact on the Company's results of operations or financial condition. At the adoption date of January 1, 2007, the Company had \$1,574 of unrecognized tax benefit, all of which would affect the Company's effective tax rate if recognized, and which was recorded as a charge to additional paid-in capital. At June 30, 2007, the Company had \$1,871 of unrecognized tax benefit. As a result of tax positions taken during the current period, an increase in the unrecognized tax benefit of \$297 was included in the Company's consolidated statement of operations.

The tax years 2003-2006 remain open to examination by the taxing jurisdictions to which the Company is subject. The Company does not expect that the total amount of unrecognized tax benefit will materially change within the next 12 months as a result of the expiration of the statute of limitations on the 2003 year during the third quarter of 2007.

## 19. Segment Information:

The Company currently operates in one business segment, the acquisition, ownership, development, redevelopment, management and leasing of regional and community shopping centers. Additionally, the Company operates in one geographic area, the United States.

## 20. Subsequent Events:

On July 2, 2007, the joint venture refinanced Scottsdale Fashion Square with a \$550 million mortgage loan bearing interest at a fixed rate of 5.66% and maturing on July 6, 2013. The Company used its pro rata share of excess proceeds to pay down its line of credit.

On July 27, 2007, the Company declared a dividend/distribution of \$0.71 per share for common stockholders, OP unit holders and Series A Preferred stock holders of record on August 21, 2007. In addition, MACWH, LP declared a distribution of \$0.96 per unit for its convertible preferred unit holders and \$0.71 per unit for its common unit holders of record on August 21, 2007. All dividends/distributions will be paid on September 7, 2007.

**Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations**

This quarterly report on the Form 10-Q of The Macerich Company (the "Company") contains or incorporates statements that constitute forward-looking statements. Those statements appear in a number of places in this Form 10-Q and include statements regarding, among other matters, the Company's growth, acquisition, redevelopment and development opportunities, the Company's acquisition and other strategies, regulatory matters pertaining to compliance with governmental regulations and other factors affecting the Company's financial condition or results of operations. Words such as "expects," "anticipates," "intends," "projects," "predicts," "plans," "believes," "seeks," "estimates," and "should" or other similar expressions, are used in many cases to identify these forward-looking statements. Stockholders are cautioned that any such forward-looking statements are not guarantees of future performance and involve risks, uncertainties and other factors that may cause actual results, performance or achievements of the Company or industry to vary materially from the Company's future results, performance or achievements, or those of the industry, expressed or implied in such forward-looking statements. Such factors include the matters described herein and in the matters described under the caption "Item 1A. Risk Factors" in our Annual Report on Form 10-K for the year ended December 31, 2006, which matters are incorporated herein by reference. The Company will not update any forward-looking information to reflect actual results or changes in the factors affecting the forward-looking information.

**Management's Overview and Summary**

The Company is involved in the acquisition, ownership, development, redevelopment, management, and leasing of regional and community shopping centers located throughout the United States. The Company is the sole general partner of, and owns a majority of the ownership interests in, The Macerich Partnership, L.P., a Delaware limited partnership (the "Operating Partnership"). As of June 30, 2007, the Operating Partnership owned or had an ownership interest in 73 regional shopping centers and 18 community shopping centers aggregating approximately 77 million square feet of gross leasable area. These 91 regional and community shopping centers are referred to hereinafter as the "Centers," unless the context otherwise requires. The Company is a self-administered and self-managed real estate investment trust ("REIT") and conducts all of its operations through the Operating Partnership and the Company's Management Companies.

The following discussion is based primarily on the consolidated financial statements of the Company for the three and six months ended June 30, 2007 and 2006. This information should be read in conjunction with the accompanying consolidated financial statements and notes thereto.

*Acquisitions and dispositions:*

The financial statements reflect the following acquisitions, dispositions and changes in ownership subsequent to the occurrence of each transaction.

On February 1, 2006, the Company acquired Valley River Center, an 835,694 square foot super-regional mall in Eugene, Oregon. The total purchase price was \$187.5 million and concurrent with the acquisition, the Company placed a \$100.0 million ten-year loan on the property. The balance of the purchase price was funded by cash and borrowings under the Company's line of credit.

On June 9, 2006, the Company sold Scottsdale/101, a 564,000 square foot center in Phoenix, Arizona. The sale price was \$117.6 million from which \$56.0 million was used to payoff the mortgage on the property. The Company's share of the realized gain was \$25.8 million.

On July 13, 2006, the Company sold Park Lane Mall, a 370,000 square foot center in Reno, Nevada, for \$20 million resulting in a gain of \$5.9 million.

## Edgar Filing: MACERICH CO - Form 10-Q

On July 26, 2006, the Company purchased 11 department stores located in 10 of its Centers from Federated Department Stores, Inc. ( Federated ) for approximately \$100.0 million. The purchase price consisted of a \$93.0 million cash payment at closing and a \$7.0 million cash payment on March 29, 2007 in connection with a commitment by Federated to perform development work at certain Company properties. The Company's share of the purchase price was \$81.0 million and was funded from the proceeds of sales of Park Lane Mall, Greeley Mall, Holiday Village and Great Falls Marketplace, and from borrowings under the Company's line of credit. The balance of the purchase price was paid by the Company's joint venture partners.

On July 27, 2006, the Company sold Holiday Village, a 498,000 square foot center in Great Falls, Montana and Greeley Mall, a 564,000 square foot center in Greeley, Colorado, in a combined sale for \$86.8 million, resulting in a gain of \$28.7 million.

On August 11, 2006, the Company sold Great Falls Marketplace, a 215,000 square foot community center in Great Falls, Montana, for \$27.5 million resulting in a gain of \$11.8 million.

On December 1, 2006, the Company acquired Deptford Mall, a two-level 1.0 million square foot super-regional mall in Deptford, New Jersey. The total purchase price of \$241.0 million was funded by cash and borrowings under the Company's line of credit. On December 7, 2006, the Company placed a \$100.0 million six-year loan bearing interest at a fixed rate of 5.44% on the property. On May 23, 2007, the Company borrowed an additional \$72.5 million under the loan agreement.

On December 29, 2006, the Company sold Citadel Mall, a 1,095,000 square foot center in Colorado Springs, Colorado, Crossroads Mall, a 1,268,000 square foot center in Oklahoma City, Oklahoma and Northwest Arkansas Mall, a 820,000 square foot center in Fayetteville, Arkansas, in a combined sale for \$373.8 million, resulting in a gain of \$132.7 million. The net proceeds were used to pay down the Company's line of credit and pay off the Company's \$75.0 million loan on Paradise Valley Mall.

Deptford Mall is referred herein as the 2006 Acquisition Center for the purposes of comparing the results for the three months ended June 30, 2007 to the three months ended June 30, 2006. Valley River Center and Deptford Mall are referred to herein as the 2006 Acquisition Centers for the purposes of comparing the results of the six months ended June 30, 2007 to the six months ended June 30, 2006.

### *Redevelopment:*

The grand opening of the first phase of Twenty Ninth Street, an 817,085 square foot shopping district in Boulder, Colorado, took place on October 13, 2006. The balance of the project is scheduled for completion in the Summer 2007. Recent store openings include Borders Books, Chipotle Mexican Grill, Helly Hansen, Lady Foot Locker, lululemon, and Solstice Sunglass Boutique. Wild Oats has also opened their corporate headquarters at this project. Recent lease commitments include Anthropologie, Sephora, Cantina Laredo, Jamba Juice and North Face.

On November 1, 2006, the Company received Phoenix City Council approval to add up to five mixed-use towers of up to 165 feet at Biltmore Fashion Park. Biltmore Fashion Park is an established luxury destination for first-to-market, high-end and luxury tenants in the metropolitan Phoenix market. The mixed-use towers are planned to be built over time based upon demand.

On January 22, 2007, the Fairfax County Board of Supervisors approved plans for a transit-oriented development at Tysons Corner Center in McLean, Virginia. The expansion will add 3.5 million square feet of mixed-use space to the existing 2.2 million square foot regional shopping center. The project is planned to be built in phases over the next 10 years based on market demand and the expansion of the area's light rail system. Completion of the entitlement process for Phase I, totaling roughly 1.4 million square feet, is anticipated for the first quarter of 2008. The first phase of the project is anticipated to begin development in late 2009.

## Edgar Filing: MACERICH CO - Form 10-Q

In March 2007, the Company submitted its entitlement requests to redevelop Santa Monica Place, a 540,000 square foot shopping center in Santa Monica, California. In 2006, the Company acquired one of the two anchor spaces at Santa Monica Place as a result of its Federated acquisition. The redevelopment is estimated to be completed in late 2009.

SanTan Village, a 1.2 million square foot regional shopping center on 120 acres, will be the first regional shopping center developed in the fast-growing area of Gilbert, Arizona and the first regional mall opened in the Phoenix metroplex since the opening of Chandler Fashion Center in 2001. Currently 90% committed, the first phase of the open-air shopping center, including approximately 100 specialty retailers and Dillard's, is scheduled to open in October, 2007. Remaining retail phases are slated to open in 2008.

Phase I of The Promenade at Casa Grande, a 1 million square foot, 120 acre regional shopping center in fast growing Pinal County, Arizona, is 90% committed and scheduled to open in November, 2007. The first phase features mini-anchors, restaurants and shops. Bed, Bath & Beyond, Claire's, Cost Plus World Market, Fashion Bug, Olive Garden, Mimi's Café and Sports Authority will join the existing line up which includes Dillard's, JCPenney, Target, Kohl's and Harkins Theaters. Phase II is scheduled to open Spring 2008. The Promenade at Casa Grande is 51% owned by the Company.

At Flagstaff Mall, in Flagstaff, Arizona the first phase of the 287,000 square foot power center addition is scheduled for a Fall 2007 opening. Home Depot will anchor The Marketplace and will open with first-to-market retailers including Shoe Pavilion, Marshall's, Best Buy, Old Navy, Linens n Things, Cost Plus World Market and Petco.

At Freehold Raceway Mall in Freehold, New Jersey, construction continues on the 110,000 square foot lifestyle expansion which is slated to open in November, 2007. The project is 85% committed. New retailers include Borders, The Cheesecake Factory, P.F. Chang's, Jared and The Territory Ahead. New retailers joining the existing 1.6 million square foot regional shopping center, which is undergoing an interior renovation, include Ruehl, Robot Galaxy, Solstice, Charlotte Russe, Amuse and Pro Image.

Scottsdale Fashion Square, the 2 million square foot luxury flagship, is undergoing a \$130 million redevelopment and expansion. Phase I of the expansion is expected to begin Fall 2007 with the demolition of the vacant anchor space, acquired from Federated, and an adjacent parking structure. A 65,000 square foot, first-to-market Barneys New York, will anchor an additional 100,000-square-feet of new shop space slated to open Fall 2009.

Construction continues on the combined redevelopment, expansion and interior renovation of The Oaks, an upscale 1.1 million square foot super-regional shopping center in California's affluent Thousand Oaks. The project is expected to be completed in Fall 2008. The market's first Nordstrom department store is under construction.

At Estrella Falls, plans continue moving forward. Infrastructure improvements are underway and the site plan approval process for the regional shopping center is anticipated to be completed in Fall 2007. The adjacent power center is expected to open in phases beginning in 2008. Regional shopping center retailers announced to date include Coach, Chico's, White House/Black Market and Industrial Ride Shop; announced power center retailers include Bashas', Staples, Shoe Pavilion and Razmataz. The mall is projected to open in phases beginning in 2009.

The Redevelopment Centers include Twenty Ninth Street, the Oaks, Santa Monica Place and Westside Pavilion Adjacent.

### *Inflation:*

In the last three years, inflation has not had a significant impact on the Company because of a relatively low inflation rate. Most of the leases at the Centers have rent adjustments periodically through the lease term. These rent increases are either in fixed increments or based on using an annual multiple of

increases in the Consumer Price Index ( CPI ). In addition, about 6%-13% of the leases expire each year, which enables the Company to replace existing leases with new leases at higher base rents if the rents of the existing leases are below the then existing market rate. Additionally, historically the majority of the leases required the tenants to pay their pro rata share of operating expenses. In January 2005, the Company began entering into leases that require tenants to pay a stated amount for operating expenses, generally excluding property taxes, regardless of the expenses actually incurred at any Center. This change shifts the burden of cost control to the Company.

*Seasonality:*

The shopping center industry is seasonal in nature, particularly in the fourth quarter during the holiday season when retailer occupancy and retail sales are typically at their highest levels. In addition, shopping malls achieve a substantial portion of their specialty (temporary retailer) rents during the holiday season and the majority of percentage rent is recognized in the fourth quarter. As a result of the above, earnings are generally higher in the fourth quarter.

**Critical Accounting Policies**

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates. Some of these estimates and assumptions include judgments on revenue recognition, estimates for common area maintenance and real estate tax accruals, provisions for uncollectible accounts, impairment of long-lived assets, the allocation of purchase price between tangible and intangible assets, and estimates for environmental matters. The Company's significant accounting policies are described in more detail in Note 2 to the audited Consolidated Financial Statements in the Company's Annual Report on Form 10-K for the year ended December 31, 2006. However, the following policies are deemed to be critical.

*Revenue Recognition*

Minimum rental revenues are recognized on a straight-line basis over the term of the related lease. The difference between the amount of rent due in a year and the amount recorded as rental income is referred to as the straight lining of rent adjustment. Currently, 40% of the mall and freestanding leases contain provisions for CPI rent increases periodically throughout the term of the lease. The Company believes that using an annual multiple of CPI increases, rather than fixed contractual rent increases, results in revenue recognition that more closely matches the cash revenue from each lease and will provide more consistent rent growth throughout the term of the leases. Percentage rents are recognized when the tenants' specified sales targets have been met. Estimated recoveries from tenants for real estate taxes, insurance and other shopping center operating expenses are recognized as revenues in the period the applicable expenses are incurred.

*Property*

Costs related to the development, redevelopment, construction and improvement of properties are capitalized. Interest incurred on development, redevelopment and construction projects is capitalized until construction is substantially complete.

Maintenance and repairs expenses are charged to operations as incurred. Costs for major replacements and betterments, which includes HVAC equipment, roofs, parking lots, etc., are capitalized

and depreciated over their estimated useful lives. Gains and losses are recognized upon disposal or retirement of the related assets and are reflected in earnings.

Property is recorded at cost and is depreciated using a straight-line method over the estimated useful lives of the assets as follows:

Buildings and improvements	5-40 years
Tenant improvements	5-7 years
Equipment and furnishings	5-7 years

*Accounting for Acquisitions*

The Company accounts for all acquisitions in accordance with Statement of Financial Accounting Standards ( SFAS ) No. 141, Business Combinations. The Company will first determine the value of the land and buildings utilizing an as if vacant methodology. The Company will then assign a fair value to any debt assumed at acquisition. The balance of the purchase price will be allocated to tenant improvements and identifiable intangible assets or liabilities. Tenant improvements represent the tangible assets associated with the existing leases valued on a fair market value basis at the acquisition date prorated over the remaining lease terms. The tenant improvements are classified as an asset under property and are depreciated over the remaining lease terms. Identifiable intangible assets and liabilities relate to the value of in-place operating leases which come in three forms: (i) leasing commissions and legal costs, which represent the value associated with cost avoidance of acquiring in-place leases, such as lease commissions paid under terms generally experienced in the Company's markets; (ii) value of in-place leases, which represents the estimated loss of revenue and of costs incurred for the period required to lease the assumed vacant property to the occupancy level when purchased; and (iii) above or below market value of in-place leases, which represents the difference between the contractual rents and market rents at the time of the acquisition, discounted for tenant credit risks. Leasing commissions and legal costs are recorded in deferred charges and other assets and are amortized over the remaining lease terms. The value of in-place leases are recorded in deferred charges and other assets and amortized over the remaining lease terms plus an estimate of renewal of the acquired leases. Above or below market leases are classified in deferred charges and other assets or in other accrued liabilities, depending on whether the contractual terms are above or below market, and the asset or liability is amortized to rental revenue over the remaining terms of the leases.

When the Company acquires real estate properties, the Company allocates the purchase price to the components of these acquisitions using relative fair values computed using estimates and assumptions. These estimates and assumptions impact the amount of costs allocated between various components as well as the amount of costs assigned to individual properties in multiple property acquisitions. These allocations also impact depreciation expense and gains or losses recorded on future sales of properties. Generally, the Company engages a valuation firm to assist with these allocations.

*Asset Impairment*

The Company assesses whether the value of its long-lived assets has been impaired by considering factors such as expected future operating income, trends and prospects, as well as the effects of demand, competition and other economic factors. Such factors include the tenant's ability to perform their duties and pay rent under the terms of the leases. The Company may recognize an impairment loss if the cash flows are not sufficient to cover its investment. Such a loss would be determined as the difference between the carrying value and the fair value of a Center.

*Deferred Charges*

Costs relating to obtaining tenant leases are deferred and amortized over the initial term of the agreement using the straight-line method. Costs relating to financing of shopping center properties are deferred and amortized over the life of the related loan using the straight-line method, which approximates the effective interest method. In-place lease values are amortized over the remaining lease term plus an estimate of renewal. Leasing commissions and legal costs are amortized on a straight-line basis over the individual remaining lease years. The ranges of the terms of the agreements are as follows:

Deferred lease costs	1-15 years
Deferred financing costs	1-15 years
In-place lease values	Remaining lease term plus an estimate for renewal
Leasing commissions and legal costs	5-10 years

**Results of Operations**

Many of the variations in the results of operations, discussed below, occurred due to the transactions described above including the 2006 Acquisition Center(s) and the Redevelopment Centers. For the comparison of the three and six months ended June 30, 2007 to the three and six months ended June 30, 2006, the Same Centers include all consolidated Centers, excluding 2006 Acquisition Center(s) and the Redevelopment Centers.

**Comparison of the Three Months Ended June 30, 2007 and 2006**

*Revenues*

Minimum and percentage rents (collectively referred to as rental revenue) increased by \$9.6 million, or 8.1%, from 2006 to 2007. Rental revenue increased \$3.8 million from the 2006 Acquisition Center, \$3.7 million from the Redevelopment Centers and \$2.1 million from the Same Centers.

The amortization of above and below market leases, which is recorded in rental revenue, decreased to \$2.4 million in 2007 from \$3.5 million in 2006. The decrease in amortization is primarily due to accelerated amortization of leases terminated in 2006. The amortization of straight-lined rents, included in rental revenue, was \$2.3 million in 2007 compared to \$2.2 million in 2006. Lease termination income, included in rental revenue, was \$2.9 million in 2007 compared to \$1.2 million in 2006.

Tenant recoveries increased \$7.5 million, or 12.4%, from 2006 to 2007. Approximately \$3.8 million of the increase in tenant recoveries related to the Same Centers, \$2.5 million related to the 2006 Acquisition Center and \$1.2 million related to the Redevelopment Centers.

*Management Companies Revenues*

Management Companies revenues increased by \$2.2 million from 2006 to 2007, primarily due to increased management fees received from the joint venture Centers, additional third party management contracts and increased development fees from joint ventures.

*Shopping Center and Operating Expenses*

Shopping center and operating expenses increased \$4.8 million, or 7.5%, from 2006 to 2007. Approximately \$2.2 million of the increase in shopping center and operating expenses relates to the 2006 Acquisition Center, \$1.3 million relates to the Redevelopment Centers and \$0.6 million relates to the Same Centers.

*Management Companies Operating Expenses*

## Edgar Filing: MACERICH CO - Form 10-Q

Management Companies operating expenses increased to \$18.5 million in 2007 from \$12.1 million in 2006, in part as a result of the additional costs of managing the joint venture Centers and third party managed properties.

33

---



*REIT General and Administrative Expenses*

REIT general and administrative expenses increased by \$1.1 million in 2007 from 2006, primarily due to increased share and unit-based compensation expense in 2007.

*Depreciation and Amortization*

Depreciation and amortization increased \$4.4 million in 2007 from 2006. The increase in depreciation and amortization is primarily attributed to a \$2.8 million increase at the 2006 Acquisition Center and a \$2.2 million increase at the Redevelopment Centers offset in part by a decrease of \$1.0 million at the Same Centers.

*Interest Expense*

Interest expense decreased \$5.9 million in 2007 from 2006. The decrease is primarily attributed to the following decreases: \$3.1 million from the Same Centers, \$4.8 million from the line of credit, \$4.2 million from the term loans and \$2.8 million from the Redevelopment Centers. The decrease in interest expense was offset in part by an increase of \$8.2 million due to the issuance of \$950.0 million of convertible senior notes on March 16, 2007 and an \$1.8 million increase from the 2006 Acquisition Center. The decrease in interest on the term loans was due to the repayment of the \$250 million loan in 2007 and the repayment of the \$619 million term loan in 2006. (See *Liquidity and Capital Resources* ). The decrease in interest on the line of credit was due to a decrease in average outstanding borrowings during 2007 due to the issuance of the senior notes and a decrease in interest rates due to the \$400 million swap and lower LIBOR rates and spreads. The above interest expense items are net of capitalized interest of \$8.8 million in 2007, up from \$3.0 million in 2006 due to increases in redevelopment activity.

*Equity in Income of Unconsolidated Joint Ventures*

The equity in income of unconsolidated joint ventures increased \$1.1 million in 2007 from 2006. The increase in equity in income of unconsolidated joint ventures is primarily attributed to an increase in rental revenues in 2007.

*Discontinued Operations*

The income from discontinued operations decreased \$31.3 million in 2007 from 2006. The decrease relates primarily to the sale in 2006 of Scottsdale/101, resulting in a gain on sale of \$25.8 million. In addition, the Company sold Park Lane Mall, Holiday Village, Greeley Mall, Great Falls Marketplace, Citadel Mall, Crossroads Mall and Northwest Arkansas Mall in 2006 (See *Management's Overview and Summary Acquisitions and Dispositions* ). As result of these sales, the Company classified the results of operations for these properties to discontinued operations.

*Minority Interest in the Operating Partnership*

The minority interest in the Operating Partnership represents the 15.1% weighted average interest of the Operating Partnership not owned by the Company during 2007 compared to the 15.7% not owned by the Company during 2006. The change in ownership interest is primarily due to the stock offering by the Company in 2006, the redemption of OP Units in 2007 and the repurchase of 807,000 shares in 2007 (See Note 12 *Stock Repurchase Program of the Company's Consolidated Financial Statements*).

*Funds From Operations*

Primarily as a result of the factors mentioned above, Funds from Operations ( FFO ) diluted increased 18.0% to \$100.7 million in 2007 from \$85.3 million in 2006. For the reconciliation of FFO and FFO-diluted to net income available to common stockholders, see *Funds from Operations*.

## Comparison of the Six Months Ended June 30, 2007 and 2006

### *Revenues*

Rental revenue increased by \$12.9 million, or 5.3%, from 2006 to 2007. The increase in rental revenue is attributed to an increase of \$9.0 million from the 2006 Acquisition Centers and \$5.0 million from the Redevelopment Centers, offset in part by a \$0.8 million decrease from the Same Centers.

The amortization of above and below market leases, which is recorded in rental revenue, decreased to \$5.7 million in 2007 from \$7.4 million in 2006. The decrease in amortization is primarily due to accelerated amortization of leases terminated in 2006. The amortization of straight-lined rents, included in rental revenue, was \$3.6 million in 2007 compared to \$4.0 million in 2006. Lease termination income, included in rental revenue, was \$5.1 million in 2007 compared to \$8.1 million in 2006.

Tenant recoveries increased \$12.8 million, or 10.4%, from 2006 to 2007. The increase in tenant recoveries is attributed to an increase of \$5.6 million from the 2006 Acquisition Centers, \$5.4 million from the Same Centers and \$1.9 million from the Redevelopment Centers.

### *Management Companies Revenues*

Management Companies revenues increased by \$3.7 million from 2006 to 2007, primarily due to increased management fees received from the joint venture Centers, additional third party management contracts and increased development fees from joint ventures.

### *Shopping Center and Operating Expenses*

Shopping center and operating expenses increased \$11.6 million, or 9.2%, from 2006 to 2007. Approximately \$5.0 million of the increase in shopping center and operating expenses related to the 2006 Acquisition Centers, \$3.3 million related to the Same Centers and \$2.8 million related to the Redevelopment Centers.

### *Management Companies Operating Expenses*

Management Companies operating expenses increased to \$36.3 million in 2007 from \$26.8 million in 2006, in part as a result of the additional costs of managing the joint venture Centers and third party managed properties.

### *REIT General and Administrative Expenses*

REIT general and administrative expenses increased by \$2.8 million in 2007 from 2006, primarily due to increased share and unit-based compensation expense in 2007.

### *Depreciation and Amortization*

Depreciation and amortization increased \$2.1 million in 2007 from 2006. The increase in depreciation and amortization is primarily attributed to an increase of \$5.8 million at the 2006 Acquisition Centers and \$3.6 million at the Redevelopment Centers offset in part by a decrease of \$7.7 million at the Same Centers.

### *Interest Expense*

Interest expense decreased \$7.1 million in 2007 from 2006. The decrease is primarily attributed to the following decreases: \$6.6 million from term loans, \$5.9 million from the Same Centers, \$5.7 million from the line of credit and \$3.4 million from the Redevelopment Centers. The decrease in interest expense was offset in part by an increase of \$9.6 million due to the issuance of \$950.0 million of convertible senior notes on March 16, 2007 and an increase of \$4.1 million from the 2006 Acquisition Centers. The decrease in interest on term loans was due to the repayment of the \$250 million loan in 2007 and the repayment of the

\$619 million term loan in 2006. (See *Liquidity and Capital Resources* ). The decrease in interest on the line of credit was due to a decrease in average outstanding borrowings during 2007 due to the issuance of the senior notes and a decrease in interest rates. The above interest expense items are net of capitalized interest of \$14.1 million in 2007, up from \$6.0 million in 2006 due to increases in redevelopment activity.

*Equity in Income of Unconsolidated Joint Ventures*

The equity in income of unconsolidated joint ventures decreased \$5.4 million in 2007 from 2006. The decrease in equity in income of unconsolidated joint ventures is due in part to a \$2.4 million loss on sale of assets at the SDG Macerich Properties, L.P. joint venture and \$3.1 million in additional interest expense and depreciation at other joint ventures due to the completion of development projects.

*Loss on Early Extinguishment of Debt*

The Company recorded a \$0.9 million loss from the early extinguishment of the \$250 million term loan in 2007. In 2006, the Company recorded a loss from the early extinguishment of debt of \$1.8 million related to the pay off of the \$619 million term loan.

*Discontinued Operations*

The income from discontinued operations decreased \$35.2 million in 2007 from 2006. The decrease primarily relates to the recognition of the \$25.8 million gain relating to the sale of Scottsdale/101 in 2006. In addition, the Company sold Park Lane Mall, Holiday Village, Greeley Mall, Great Falls Marketplace, Citadel Mall, Crossroads Mall and Northwest Arkansas Mall in 2006 (See *Management's Overview and Summary Acquisitions and Dispositions* ). As result of these sales, the Company classified the results of operations for these properties to discontinued operations.

*Minority Interest in the Operating Partnership*

The minority interest in the Operating Partnership represents the 15.3% weighted average interest of the Operating Partnership not owned by the Company during 2007 compared to the 16.0% not owned by the Company during 2006. The change in ownership interest is primarily due to the stock offering by the Company in 2006, the redemption of OP Units in 2007 and the repurchase of 807,000 shares in 2007 (See Note 12 *Stock Repurchase Program of the Company's Consolidated Financial Statements*).

*Funds From Operations*

Primarily as a result of the factors mentioned above, FFO diluted increased 1.0% to \$177.1 million in 2007 from \$175.4 million in 2006. For the reconciliation of FFO and FFO-diluted to net income available to common stockholders, see *Funds from Operations*.

*Operating Activities*

Cash flow from operations increased to \$102.0 million in 2007 from \$84.3 million in 2006. The increase was primarily due to changes in assets and liabilities in 2007 compared to 2006 and due to the results at the Centers as discussed above.

*Investing Activities*

Cash used in investing activities increased to \$181.8 million in 2007 from \$127.1 million in 2006. The increase was primarily attributed to a distribution in 2006 from the refinancing of assets at the SDG Macerich Properties, L.P. joint venture and the increase of proceeds from sales of assets in 2006 compared to 2007. These increases in 2006 are offset in part by the 2006 Acquisition Centers.

*Financing Activities*

Cash flow used in financing activities increased to \$140.6 million in 2007 from \$66.8 million in 2006. The increase in cash used in financing activities was primarily attributed to \$59.8 million for the purchase of the Capped Calls in connection with the issuance of the convertible senior notes and \$75.0 million for the repurchase of the Company's common stock in 2007, offset in part by the \$950 million convertible senior notes issuance in 2007 and the \$746.8 million in proceeds from the common stock offering in 2006 (See *Liquidity and Capital Resources* ).

**Liquidity and Capital Resources**

The Company intends to meet its short term liquidity requirements through cash generated from operations, working capital reserves, property secured borrowings, unsecured corporate borrowings and borrowings under the revolving line of credit. The Company anticipates that revenues will continue to provide necessary funds for its operating expenses and debt service requirements, and to pay dividends to stockholders in accordance with REIT requirements. The Company anticipates that cash generated from operations, together with cash on hand, will be adequate to fund capital expenditures which will not be reimbursed by tenants, other than non-recurring capital expenditures.

The following tables summarize capital expenditures incurred at the Centers for the six months ended June 30:

	<b>For the Six Months Ended</b>	
	<b>June 30,</b>	
	<b>2007</b>	<b>2006</b>
	<b>(Dollars in thousands)</b>	
<b>Consolidated Centers:</b>		
Acquisitions of property and equipment	\$ 3,331	\$ 262,455
Development, redevelopment and expansion of Centers	240,741	54,056
Renovations of Centers	14,607	23,359
Tenant allowances	8,909	8,598
Deferred leasing charges	13,327	11,387
	<b>\$ 280,915</b>	<b>\$ 359,855</b>
<b>Joint Venture Centers (at Company's pro rata share):</b>		
Acquisitions of property and equipment	\$ 1,885	\$ 3,000
Development, redevelopment and expansion of Centers	7,612	26,808
Renovations of Centers	5,171	2,710
Tenant allowances	4,606	5,025
Deferred leasing charges	2,079	2,220
	<b>\$ 21,353</b>	<b>\$ 39,763</b>

Management expects similar levels to be incurred in future years for tenant allowances and deferred leasing charges and to incur between \$400 million to \$600 million in the next twelve months for development, redevelopment, expansion and renovations. Capital for major expenditures or major developments and redevelopments has been, and is expected to continue to be, obtained from equity or debt financings which include borrowings under the Company's line of credit and construction loans. However, many factors impact the Company's ability to access capital, such as its overall debt level, interest rates, interest coverage ratios and prevailing market conditions.

The Company's total outstanding loan indebtedness at June 30, 2007 was \$6.8 billion (including \$1.7 billion of its pro rata share of joint venture debt). This equated to a debt to Total Market Capitalization (defined as total debt of the Company, including its pro rata share of joint venture debt, plus aggregate

## Edgar Filing: MACERICH CO - Form 10-Q

market value of outstanding shares of common stock, assuming full conversion of OP Units, MACWH, LP units and preferred stock into common stock) ratio of approximately 47.4% at June 30, 2007. The majority of the Company's debt consists of fixed-rate conventional mortgages payable collateralized by individual properties.

The Company filed a shelf registration statement, effective June 6, 2002, to sell securities. The shelf registration is for a total of \$1.0 billion of common stock, common stock warrant or common stock rights. The Company sold a total of 15.2 million shares of common stock under this shelf registration on November 27, 2002. The aggregate offering price of this transaction was approximately \$440.2 million, leaving approximately \$559.8 million available under the shelf registration statement. In addition, the Company filed another shelf registration statement, effective October 27, 2003, to sell up to \$300 million of preferred stock. On January 12, 2006, the Company filed a shelf registration statement registering an unspecified amount of common stock that it may offer in the future.

On March 16, 2007, the Company issued \$950 million in convertible senior notes ( Senior Notes ) that are to mature on March 15, 2012. The Senior Notes bear interest at 3.25%, payable semiannually, are senior to unsecured debt of the Company and are guaranteed by the Operating Partnership. Prior to December 14, 2011, upon the occurrence of certain specified events, the Senior Notes will be convertible at the option of holder into cash, shares of the Company's common stock or a combination of cash and shares of the Company's common stock, at the election of the Company, at an initial conversion rate of 8.9702 shares per \$1,000 principal amount. On and after December 15, 2011, the Senior Notes will be convertible at any time prior to the second business day preceding the maturity date at the option of the holder at the initial conversion rate. The initial conversion price of approximately \$111.48 per share represents a 20% premium over the closing price of the Company's common stock on March 12, 2007. The initial conversion rate is subject to adjustment in certain circumstances. Holders of the Senior Notes do not have the right to require the Company to repurchase the Senior Notes prior to maturity except in connection with the occurrence of certain fundamental change transactions.

In connection with the issuance of the Senior Notes, the Company purchased two capped calls ( Capped Calls ) from affiliates of the initial purchasers of the Senior Notes. The Capped Calls effectively increase the conversion price of the Senior Notes to approximately \$130.06, which represents a 40% premium to the March 12, 2007 closing price of \$92.90 per common share of the Company.

The Company has a \$1.5 billion revolving line of credit that matures on April 25, 2010 with a one-year extension option. The interest rate fluctuated from LIBOR plus 1.0% to LIBOR plus 1.35% depending on the Company's overall leverage. On July 3, 2007, the Company amended its \$1.5 billion revolving line of credit (See Note 10 Bank and Other Notes Payable of the Company's Consolidated Financial Statements). Interest rates, after amendment, will fluctuate between LIBOR plus 0.75% to LIBOR plus 1.10% depending on the Company's overall leverage. In September 2006, the Company entered into an interest rate swap agreement that effectively fixed the interest rate on \$400.0 million of the outstanding balance of the line of credit at 6.23% until April 25, 2011. As of June 30, 2007 and December 31, 2006, borrowings outstanding were \$414.0 million and \$934.5 million at an average interest rate, net of the \$400.0 million swapped portion, of 6.47% and 6.60%, respectively. On March 16, 2007, the Company repaid \$541.5 million of borrowings outstanding from the proceeds of the Senior Notes (See Note 10 Bank and Other Notes Payable of the Company's Consolidated Financial Statements).

On May 13, 2003, the Company issued \$250.0 million in unsecured notes maturing in May 2007 with a one-year extension option bearing interest at LIBOR plus 2.50%. On April 25, 2005, the Company modified these unsecured notes and reduced the interest rate to LIBOR plus 1.50%. On March 16, 2007, the Company repaid the notes from the proceeds of the Senior Notes (See Note 10 Bank and Other Notes Payable of the Company's Consolidated Financial Statements). At December 31, 2006, all of the notes were outstanding at an interest rate of 6.94%.

## Edgar Filing: MACERICH CO - Form 10-Q

On April 25, 2005, the Company obtained a five year, \$450.0 million term loan bearing interest at LIBOR plus 1.50%. In November 2005, the Company entered into an interest rate swap agreement that effectively fixed the interest rate of the \$450.0 million term loan at 6.30% from December 1, 2005 to April 15, 2010. At June 30, 2007 and December 31, 2006, the entire loan was outstanding with an interest rate of 6.30%.

At June 30, 2007, the Company was in compliance with all applicable loan covenants.

At June 30, 2007, the Company had cash and cash equivalents available of \$49.0 million.

### *Off-Balance Sheet Arrangements*

The Company has an ownership interest in a number of joint ventures as detailed in Note 4 to the Company's Consolidated Financial Statements included herein. The Company accounts for those investments that it does not have a controlling interest or is not the primary beneficiary using the equity method of accounting and those investments are reflected on the Consolidated Balance Sheets of the Company as Investments in Unconsolidated Joint Ventures. A pro rata share of the mortgage debt on these properties is shown in Item 3. Quantitative and Qualitative Disclosure about Market Risk.

In addition, certain joint ventures also have debt that could become recourse debt to the Company or its subsidiaries, in excess of its pro rata share, should the joint ventures be unable to discharge the obligations of the related debt.

The following reflects the maximum amount of debt principal that could be recourse to the Company at June 30, 2007 (in thousands):

Property	Recourse Debt	Maturity Date
Boulevard Shops	\$ 4,280	12/16/2007
Chandler Village Center	4,322	12/19/2007
	\$ 8,602	

Additionally, as of June 30, 2007, the Company is contingently liable for \$6.3 million in letters of credit guaranteeing performance by the Company of certain obligations relating to the Centers. The Company does not believe that these letters of credit will result in a liability to the Company.

### *Long-term contractual obligations*

The following is a schedule of long-term contractual obligations for the consolidated Centers as of June 30, 2007, over the periods in which they are expected to be paid (in thousands):

Contractual Obligations	Payment Due by Period				
	Total	Less than 1 year	1 - 3 years	3 - 5 years	More than five years
Long-term debt obligations (includes expected interest payments)	\$ 6,232,602	\$ 488,385	\$ 1,286,553	\$ 3,062,010	\$ 1,395,654
Operating lease obligations	261,272	5,262	10,608	10,712	234,690
Purchase obligations	274,139	274,139			
Other long-term liabilities	332,153	332,153			
	\$ 7,100,166	\$1,099,939	\$ 1,297,161	\$ 3,072,722	\$ 1,630,344

**Funds From Operations**

The Company uses Funds from Operations ( FFO ) in addition to net income to report its operating and financial results and considers FFO and FFO-diluted as supplemental measures for the real estate industry and a supplement to Generally Accepted Accounting Principles ( GAAP ) measures. The National Association of Real Estate Investment Trusts ( NAREIT ) defines FFO as net income (loss) (computed in accordance with GAAP), excluding gains (or losses) from extraordinary items and sales of depreciated operating properties, plus real estate related depreciation and amortization and after adjustments for unconsolidated partnerships and joint ventures. Adjustments for unconsolidated partnerships and joint ventures are calculated to reflect FFO on the same basis. FFO and FFO on a fully diluted basis are useful to investors in comparing operating and financial results between periods. This is especially true since FFO excludes real estate depreciation and amortization as the Company believes real estate values fluctuate based on market conditions rather than depreciating in value ratably on a straight-line basis over time. FFO on a fully diluted basis is one of the measures investors find most useful in measuring the dilutive impact of outstanding convertible securities. FFO does not represent cash flow from operations as defined by GAAP, should not be considered as an alternative to net income as defined by GAAP and is not indicative of cash available to fund all cash flow needs. FFO, as presented, may not be comparable to similarly titled measures reported by other real estate investment trusts. The reconciliation of FFO and FFO-diluted to net income available to common stockholders is provided below.

The following reconciles net income available to common stockholders to FFO and FFO-diluted (dollars in thousands):

	For the Three Months Ended		For the Six Months Ended	
	June 30, 2007	2006	June 30, 2007	2006
Net income available to common stockholders	\$ 13,448	\$ 25,672	\$ 16,014	\$ 33,125
Adjustments to reconcile net income to FFO basic:				
Minority interest in the Operating Partnership	2,398	4,770	2,865	6,230
Gain on sale of consolidated assets	(1,183 )	(62,961 )	(2,646 )	(62,460 )
Add: (loss) gain on undepreciated assets consolidated assets	(542 )	3,255	339	3,376
Add: minority interest share of (loss) gain on sale of consolidated joint ventures	(488 )	37,008	348	37,008
(Gain) loss on sale of assets from unconsolidated entities (pro rata)	(362 )	(244 )	2,020	(244 )
Add: gain on undepreciated assets on unconsolidated assets (pro rata)	350	244	350	244
Depreciation and amortization on consolidated assets	60,404	59,411	117,492	122,951
Less: depreciation and amortization allocable to minority interests on consolidated joint ventures	(1,332 )	(1,247 )	(2,326 )	(3,222 )
Depreciation and amortization on joint ventures (pro rata)	20,696	20,585	45,084	41,164
Less: depreciation on personal property and amortization of loan costs and interest rate caps	(3,980 )	(3,633 )	(7,640 )	(7,668 )
FFO basic	89,409	82,860	171,900	170,504
Additional adjustments to arrive at FFO diluted:				
Impact of convertible preferred stock	2,575	2,467	5,151	4,933
Impact of convertible debt	8,712			
FFO diluted	\$ 100,696	\$ 85,327	\$ 177,051	\$ 175,437

Weighted average number of FFO shares outstanding for:				
FFO basic(1)	84,254	84,738	84,487	83,517
Adjustments for the impact of dilutive securities in computing FFO diluted:				
Convertible preferred stock	3,627	3,627	3,627	3,627
Stock options	298	285	305	290
Convertible debt	8,522			
FFO diluted(2)	96,701	88,650	88,419	87,434

(1) Calculated based upon basic net income as adjusted to reach basic FFO. As of June 30, 2007 and 2006, 12.6 million and 13.3 million OP Units were outstanding, respectively.

(2) The computation of FFO diluted shares outstanding includes the effect of outstanding common stock options and restricted stock using the treasury method. It also assumes the conversion of MACWH, LP common and preferred units and the Senior Notes to the extent that they are dilutive to the FFO computation (See Note 10 Bank and Other Notes Payable of the Company's Consolidated Financial Statements). The preferred stock can be converted on a one-for-one basis for common stock. The then outstanding preferred shares are assumed converted for purposes of the FFO-diluted as they are dilutive to that calculation. The MACWH, LP preferred units were antidilutive to the calculations at June 30, 2007 and 2006 and were not included in the above calculations. The Senior Notes were dilutive to the calculations for the three months ended June 30, 2007 and antidilutive for the six months ended June 30, 2007.

### Item 3. Quantitative and Qualitative Disclosures about Market Risk

The Company's primary market risk exposure is interest rate risk. The Company has managed and will continue to manage interest rate risk by (1) maintaining a ratio of fixed rate, long-term debt to total debt such that floating rate exposure is kept at an acceptable level, (2) reducing interest rate exposure on certain long-term floating rate debt through the use of interest rate caps and/or swaps with appropriately matching maturities, (3) using treasury rate locks where appropriate to fix rates on anticipated debt transactions, and (4) taking advantage of favorable market conditions for long-term debt and/or equity.



Edgar Filing: MACERICH CO - Form 10-Q

The following table sets forth information as of June 30, 2007 concerning the Company's long term debt obligations, including principal cash flows by scheduled maturity, weighted average interest rates and estimated fair value ( FV ) (dollars in thousands):

	For the years ended June 30,						Total	FV
	2008	2009	2010	2011	2012	Thereafter		
<b>CONSOLIDATED CENTERS:</b>								
Long term debt:								
Fixed rate(1)	\$ 110,816	\$ 464,377	\$ 163,443	\$ 1,385,728	\$ 1,381,087	\$ 1,320,089	\$ 4,825,540	\$ 4,727,579
Average interest rate	5.50	% 5.43	% 5.36	% 5.20	% 5.22	% 5.74	% 5.49	%
Floating rate	102,000	105,176	76,833	14,000			298,009	298,009
Average interest rate	6.20	% 6.10	% 6.40	% 6.47	%		6.15	%
Total debt Consolidated Centers	\$ 212,816	\$ 569,553	\$ 240,276	\$ 1,399,728	\$ 1,381,087	\$ 1,320,089	\$ 5,123,549	\$ 5,025,588
<b>JOINT VENTURE CENTERS:</b>								
Long term debt (at Company's pro rata share):								
Fixed rate	\$ 143,677	\$ 142,552	\$ 201,650	\$ 64,184	\$ 195,269	\$ 725,366	\$ 1,472,698	\$ 1,450,482
Average interest rate	5.60	% 5.99	% 7.22	% 6.64	% 6.94	% 5.48	% 5.83	%
Floating rate	83,407	20,572		66,300		22,498	192,777	192,777
Average interest rate	6.52	% 7.28	%	5.87	%	5.69	% 6.28	%
Total debt Joint Venture Centers	\$ 227,084	\$ 163,124	\$ 201,650	\$ 130,484	\$ 195,269	\$ 747,864	\$ 1,665,475	\$ 1,643,259

(1) Fixed rate debt includes the \$450 million floating rate term note and \$400 million of the line of credit balance. These amounts have effective fixed rates over the remaining terms due to swap agreements as discussed below.

The consolidated Centers' total fixed rate debt at June 30, 2007 and December 31, 2006 was \$4.8 billion and \$3.8 billion, respectively. The average interest rate on fixed rate debt at June 30, 2007 and December 31, 2006 was 5.49% and 5.99%, respectively. The consolidated Centers' total floating rate debt at June 30, 2007 and December 31, 2006 was \$298.0 million and \$1.2 billion, respectively. The average interest rate on floating rate debt at June 30, 2007 and December 31, 2006 was 6.15% and 6.59%, respectively. The increase in total fixed rate debt and decrease in floating rate debt at the consolidated Centers was primarily due to the issuance of the \$950 million Senior Notes and the use of the proceeds, in part, to pay off the \$250 million floating rate term notes and to pay down the Company's line of credit. (See Note 10 Bank and Other Notes Payable of the Company's Consolidated Financial Statements).

The Company's pro rata share of the joint venture Centers' fixed rate debt at June 30, 2007 and December 31, 2006 was \$1.5 billion. The average interest rate on fixed rate debt at June 30, 2007 and December 31, 2006 was 5.83% and 5.84%, respectively. The Company's pro rata share of the joint venture centers' floating rate debt at June 30, 2007 and December 31, 2006 was \$192.8 million and \$198.4 million, respectively. The average interest rate on the floating rate debt at June 30, 2007 and December 31, 2006 was 6.28% and 6.33%, respectively.

The Company uses derivative financial instruments in the normal course of business to manage or hedge interest rate risk and records all derivatives on the balance sheet at fair value in accordance with SFAS No. 133, Accounting for Derivative Instruments and Hedging Activities (See Note 5 Derivative Instruments and Hedging Activities of the Company's Consolidated Financial Statements).

## Edgar Filing: MACERICH CO - Form 10-Q

The following derivatives were outstanding at June 30, 2007 (amounts in thousands):

Property/Entity	Notional Amount	Product	Rate	Maturity	Company's Ownership	Fair Value(1)
Camelback Colonnade	\$ 41,500	Cap	8.54 %	11/15/2008	75 %	\$
Desert Sky Mall	51,500	Cap	7.65 %	3/15/2008	50 %	
Greece Ridge Center	72,000	Cap	7.95 %	12/15/2008	100 %	
La Cumbre Plaza	30,000	Cap	7.12 %	8/9/2008	100 %	
Metrocenter Mall	37,380	Cap	7.25 %	2/15/2008	15 %	
Metrocenter Mall	11,500	Cap	5.25 %	2/15/2008	15 %	1
Panorama Mall	50,000	Cap	6.65 %	3/1/2008	100 %	
Superstition Springs Center	67,500	Cap	8.63 %	9/9/2008	33.33 %	
Metrocenter Mall	112,000	Swap	3.86 %	2/15/2008	15 %	157
The Operating Partnership	450,000	Swap	4.80 %	4/15/2010	100 %	5,103
The Operating Partnership	400,000	Swap	5.08 %	4/25/2011	100 %	2,649

(1) Fair value at the Company's ownership percentage.

Interest rate cap agreements ( Cap ) offer protection against floating rates on the notional amount from exceeding the rates noted in the above schedule and interest rate swap agreements ( Swap ) effectively replace a floating rate on the notional amount with a fixed rate as noted above.

In addition, the Company has assessed the market risk for its floating rate debt and believes that a 1% increase in interest rates would decrease future earnings and cash flows by approximately \$4.9 million per year based on \$490.8 million outstanding of floating rate debt at June 30, 2007.

The fair value of the Company's long term debt is estimated based on discounted cash flows at interest rates that management believes reflect the risks associated with long term debt of similar risk and duration.

#### Item 4. Controls and Procedures

Management, including our Chief Executive Officer and Chief Financial Officer, does not expect that its disclosure controls and procedures or its internal controls will prevent all errors and all fraud. A control system, no matter how well conceived and operated, can provide only reasonable, not absolute, assurance that the objectives of the control system are met. Further, the design of a control system must reflect the fact that there are resource constraints, and the benefits of controls must be considered relative to their cost. Because of the inherent limitations in all control systems, no evaluation of controls can provide absolute assurance that all control issues and instances of fraud, if any, within the Company have been detected.

However, based on their evaluation as of June 30, 2007, the Company's Chief Executive Officer and Chief Financial Officer have concluded that the Company's disclosure controls and procedures (as defined in Rule 13a-15(e) and 15d-15(e) under the Securities Exchange Act of 1934, as amended) were effective to ensure that the information required to be disclosed by the Company in the reports that it files or submits under the Securities Exchange Act of 1934 is (a) recorded, processed, summarized, and reported within the time periods specified in the SEC's rules and forms and (b) is accumulated and communicated to the Company's management, including its Chief Executive Officer and Chief Financial Officer, as appropriate to allow timely decisions regarding required disclosure. There has been no change in the Company's internal control over financial reporting that occurred during the Company's most recent fiscal quarter that has materially affected, or is reasonably likely to materially affect, the Company's internal control over financial reporting.

#### Item 4T. Controls and Procedures

Not applicable

**PART II OTHER INFORMATION****Item 1. Legal Proceedings**

None of the Company, the Operating Partnership, Macerich Property Management Company, LLC, Macerich Management Company, the Westcor Management Companies, the Wilmorite Management Companies or their respective subsidiaries are currently involved in any material litigation nor, to the Company's knowledge, is any material litigation currently threatened against such entities or the Centers, other than routine litigation arising in the ordinary course of business, most of which is expected to be covered by liability insurance.

**Item 1A. Risk Factors**

There have been no material changes to the risk factors relating to the Company set forth under the caption "Item 1A. Risk Factors" in the Company's Annual Report on Form 10-K for the year ended December 31, 2006.

**Item 2. Unregistered Sales of Equity Securities and Use of Proceeds**

(a) During the second quarter of 2007, the Company, as general partner of the Operating Partnership, issued an aggregate of 191,263 shares of common stock of the Company upon the redemption of 191,263 common partnership units of the Operating Partnership as follows: (May 24, 2007 - 31,000 shares), (May 25, 2007 - 125,263 shares), (May 29, 2007 - 5,000 shares) and (May 30, 2007 - 30,000 shares). These shares of common stock were issued in a private placement to four limited partners of the Operating Partnership, each an accredited investor, pursuant to Section 4(2) of the Securities Act of 1933, as amended.

**Item 3. Defaults upon Senior Securities**

None

**Item 4. Submission of Matters to a Vote of Security Holders**

The following matters were voted upon at the Annual Meeting held on May 30, 2007:

(a) The following three persons were elected as directors of the Company to serve until the annual meeting of stockholders in 2010 and until their respective successors are duly elected and qualify:

	<b>For</b>	<b>Authority Withheld</b>
Edward C. Coppola	61,854,810	2,415,169
Fred S. Hubbell	62,175,931	2,094,048
Dr. William P. Sexton	62,173,628	2,096,351

(b) The ratification of the selection of Deloitte & Touche LLP as the Company's independent public accountants for the fiscal year ending December 31, 2007.

<b>Votes</b>	
For:	64,233,984
Against:	19,958
Abstain:	16,036

(c) The approval of a stockholder proposal regarding declassification of the Board of Directors.

<b>Votes</b>	
For:	53,547,289
Against:	5,872,213
Abstain:	70,163
Broker Non Votes:	4,780,313

**Item 5. Other Information**

None

**Item 6. Exhibits**

- 3.1\* Articles of Amendment and Restatement of the Company
- 3.1.1\*\* Articles Supplementary of the Company
- 3.1.2\*\*\* Articles Supplementary of the Company (Series A Preferred Stock)
- 3.1.3\*\*\*\* Articles Supplementary of the Company (Series C Junior Participating Preferred Stock)
- 3.1.4\*\*\*\*\* Articles Supplementary of the Company (Series D Preferred Stock)
- 3.1.5# Articles Supplementary of the Company (reclassification of shares)
- 3.2## Amended and Restated By-Laws of the Company, as adopted on February 8, 2007
- 4.1### Form of Common Stock Certificate
- 4.2#### Form of Preferred Stock Certificate (Series A Preferred Stock)
- 4.2.1#### Form of Preferred Stock/Right Certificate (Series C Junior Participating Preferred Stock)
- 4.2.2##### Form of Preferred Stock Certificate (Series D Preferred Stock)
- 4.3### Agreement dated as of November 10, 1998 between the Company and Computershare Investor Services as successor to EquiServe Trust Company, N.A., as successor to First Chicago Trust Company of New York, as Rights Agent
- 4.4#\* Indenture, dated as of March 16, 2007, among the Company, the Operating Partnership and Deutsche Bank Trust Company Americas (includes form of the Notes and Guarantee)
- 4.5#\* Registration Rights Agreement, dated as of March 16, 2007, among the Company, J.P. Morgan Securities Inc. and Deutsche Bank Securities Inc.
- 31.1 Section 302 Certification of Arthur Coppola, Chief Executive Officer
- 31.2 Section 302 Certification of Thomas O Hern, Chief Financial Officer
- 32.1 Section 906 Certification of Arthur Coppola, Chief Executive Officer and Thomas O Hern, Chief Financial Officer

\* Previously filed as an exhibit to the Company's Registration Statement on Form S-11, as amended (No. 33-68964), and incorporated herein by reference.

\*\* Previously filed as an exhibit to the Company's Current Report on Form 8-K, event date May 30, 1995, and incorporated herein by reference.

Edgar Filing: MACERICH CO - Form 10-Q

- \*\*\* *Previously filed as an exhibit to the Company's Current Report on Form 8-K, event date February 25, 1998, and incorporated herein by reference.*
- \*\*\*\* *Previously filed as an exhibit to the Company's Annual Report on Form 10-K for the year ended December 31, 1998, and incorporated herein by reference.*
- \*\*\*\*\* *Previously filed as an exhibit to the Company's Current Report on Form 8-K, event date July 26, 2002, and incorporated herein by reference.*
- # *Previously filed as an exhibit to the Company's Registration Statement on Form S-3, as amended (No. 333-88718), and incorporated herein by reference.*
- ## *Previously filed as an exhibit to the Company's Current Report on Form 8-K, event date February 8, 2007, and incorporated herein by reference.*
- ### *Previously filed as an exhibit to the Company's Current Report on Form 8-K, event date November 10, 1998, as amended, and incorporated herein by reference.*
- #### *Previously filed as an exhibit to the Company's Annual Report on Form 10-K for the year ended December 31, 1997, and incorporated herein by reference.*
- ##### *Previously filed as an exhibit to the Company's Registration Statement on Form S 3 (No. 333-107063), and incorporated herein by reference.*
- #\* *Previously filed as an exhibit to the Company's Current Report on Form 8-K, event date March 16, 2007, and incorporated herein by reference.*

**Signature**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

THE MACERICH COMPANY

By: /s/ THOMAS E. O HERN  
Thomas E. O Hern  
*Executive Vice President and  
Chief Financial Officer*

Date: August 6, 2007

47

---