

OLD POINT FINANCIAL CORP  
Form 10-K  
March 16, 2007  
Table of Contents

---

**UNITED STATES**  
**SECURITIES AND EXCHANGE COMMISSION**

Washington, D.C. 20549

---

**FORM 10-K**

---

(Mark One)

**ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the fiscal year ended December 31, 2006

or

**TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission file number 000-12896

---

**OLD POINT FINANCIAL CORPORATION**

(Exact name of registrant as specified in its charter)

---

**VIRGINIA**  
(State or other jurisdiction of

incorporation or organization)

**1 West Mellen Street, Hampton, Virginia 23663**

(Address of principal executive offices) (Zip Code)

**54-1265373**  
(I.R.S. Employer

Identification No.)

Edgar Filing: OLD POINT FINANCIAL CORP - Form 10-K

(757) 728-1200

(Registrant's telephone number, including area code)

---

**Securities registered pursuant to Section 12(b) of the Act:**

**Common Stock, \$5 par value**  
(Title of each class)

**The NASDAQ Stock Market LLC**  
(Name of each exchange on which registered)

**Securities registered pursuant to Section 12(g) of the Act:**

None

---

Indicate by check mark if the registrant is a well-known seasoned issuer, as defined in Rule 405 of the Securities Act. Yes  No

Indicate by check mark if the registrant is not required to file reports pursuant to Section 13 or Section 15(d) of the Exchange Act. Yes  No

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K (§ 229.405 of this chapter) is not contained herein, and will not be contained, to the best of registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or any amendment to this Form 10-K.

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer. See definition of accelerated filer and large accelerated filer in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer  Accelerated filer  Non-accelerated filer

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Act). Yes  No

The aggregate market value of voting and non-voting stock held by non-affiliates of the registrant as of June 30, 2006 was \$74 million.

There were 3,991,014 shares of common stock outstanding as of February 28, 2007.

**DOCUMENTS INCORPORATED BY REFERENCE**

Portions of the Proxy Statement for the Company's Annual Meeting of Stockholders to be held on April 24, 2007, are incorporated by reference in Part III of this report.

---

**Table of Contents**

**OLD POINT FINANCIAL CORPORATION**

**FORM 10-K**

**INDEX**

	<b>Page</b>
<b><u>PART I</u></b>	
Item 1. <u>Business</u>	1
Item 1A. <u>Risk Factors</u>	7
Item 1B. <u>Unresolved Staff Comments</u>	10
Item 2. <u>Properties</u>	10
Item 3. <u>Legal Proceedings</u>	10
Item 4. <u>Submission of Matters to a Vote of Security Holders</u>	10
<b><u>PART II</u></b>	
Item 5. <u>Market for Registrant's Common Equity, Related Stockholder Matters and Issuer Purchases of Equity Securities</u>	12
Item 6. <u>Selected Financial Data</u>	13
Item 7. <u>Management's Discussion and Analysis of Financial Condition and Results of Operation</u>	14
Item 7A. <u>Quantitative and Qualitative Disclosures About Market Risk</u>	31
Item 8. <u>Financial Statements and Supplementary Data</u>	31
Item 9. <u>Changes in and Disagreements With Accountants on Accounting and Financial Disclosure</u>	63
Item 9A. <u>Controls and Procedures</u>	63
Item 9B. <u>Other Information</u>	64
<b><u>PART III</u></b>	
Item 10. <u>Directors, Executive Officers and Corporate Governance</u>	64
Item 11. <u>Executive Compensation</u>	65
Item 12. <u>Security Ownership of Certain Beneficial Owners and Management and Related Stockholder Matters</u>	65
Item 13. <u>Certain Relationships and Related Transactions, and Director Independence</u>	65
Item 14. <u>Principal Accounting Fees and Services</u>	66
<b><u>PART IV</u></b>	
Item 15. <u>Exhibits, Financial Statement Schedules</u>	66
<u>Index to Consolidated Financial Statements</u>	66
<u>Index to Exhibits</u>	66
<u>Signatures</u>	68

---

**Table of Contents**

**PART I**

**Item 1. Business**  
**GENERAL**

Old Point Financial Corporation (the Company) was incorporated under the laws of Virginia on February 16, 1984, for the purpose of acquiring all the outstanding common stock of The Old Point National Bank of Phoebus (the Bank), in connection with the reorganization of the Bank into a one-bank holding company structure. At the annual meeting of the stockholders on March 27, 1984, the proposed reorganization was approved by the requisite stockholder vote. At the effective date of the reorganization on October 1, 1984, the Bank merged into a newly formed national bank as a wholly-owned subsidiary of the Company, with each outstanding share of common stock of the Bank being converted into five shares of common stock of the Company.

The Company completed a spin-off of its trust department as of April 1, 1999. The newly formed organization is chartered as Old Point Trust and Financial Services, N.A. (Trust). Trust is a wholly-owned subsidiary of the Company. The Company's primary activity is as a holding company for the common stock of the Bank and Trust. The principal business of the Company is conducted through its subsidiaries which continue to conduct business in substantially the same manner.

The Bank is a national banking association that was founded in 1922. As of the end of 2006, the Bank had 19 branch offices serving the Hampton Roads localities of Hampton, Newport News, Norfolk, Virginia Beach, Chesapeake, Williamsburg/James City County, York County and Isle of Wight County, and provides a full range of banking and related financial services, including checking, savings, time deposits, and other depository services, commercial, industrial, residential real estate, consumer loan services and safekeeping services.

As of December 31, 2006, the Company had assets of \$847.5 million, loans of \$583.6 million, deposits of \$588.4 million, and stockholders equity of \$74.7 million. At year-end, the Company and its subsidiaries had a total of 311 employees, 26 who were part-time.

The Company's market area is located in Hampton Roads. According to the United States Census Bureau, Hampton Roads is the 39<sup>th</sup> most populous Metropolitan Statistical Area (MSA) in the United States. Situated in the southeastern corner of Virginia and boasting the world's largest natural deepwater harbor, the Hampton Roads MSA includes the cities of Chesapeake, Hampton, Newport News, Norfolk, Poquoson, Portsmouth, Suffolk, Virginia Beach and Williamsburg; and the counties of Isle of Wight, Gloucester, James City, Mathews, York and Surry.

The Hampton Roads MSA is the largest market between Washington, DC and Atlanta, GA, and the fourth largest MSA in the southeast. The region has seen a 6% increase in population between 2000 and 2005 and is home to 1.65 million people. The Virginia Employment Commission projects the population in the Hampton Roads MSA to be nearly 1.75 million people by the year 2020.

The banking business in Virginia, and in the Bank's primary service area in Hampton Roads, is highly competitive for both loans and deposits, and is dominated by a relatively small number of large banks with many offices operating over a wide geographic area. Among the advantages such large banks have over the Company is their ability to finance wide-ranging advertising campaigns and, by virtue of their greater total capitalization, to have substantially higher lending limits than the Bank.

Factors such as interest rates offered, the number and location of branches and the types of products offered, as well as the reputation of the institution affect competition for deposits and loans. The Company competes by emphasizing customer service and technology, establishing long-term customer relationships and building customer loyalty, and providing products and services to address the specific needs of the Company's customers. Through the Bank, the company targets individual and small-to-medium size business customers.

With the opening of the Independence branch in Virginia Beach in October 2005, and the opening of the Eagle Harbor branch in Isle of Wight County in April 2006, the Company has achieved a presence in localities that represent 86% of the Hampton Roads population. The two cities within the Hampton Roads MSA that are not served by a branch of the Company are Portsmouth and Suffolk.

**Table of Contents**

As demonstrated by the following chart, nearly all of the Company's regions have experienced population growth over the past 25 years.

The Hampton Roads MSA is the third largest deposit market in Virginia, after the Richmond MSA and the Washington MSA, according to the Federal Deposit Insurance Corporation (FDIC). 368 branches of banks and savings and loans and 59 credit unions serve the Company's market area, which is located in the Hampton Roads MSA in Virginia. In addition, branches of virtually every major brokerage house serve the community. Personal assets held by non-banks are impossible to track at a local level, so the Company must rely on deposits reported by governmental agencies to measure market share.

According to the FDIC, Virginia community financial institutions, as a whole, have reported declining profits as of June 30, 2006, due primarily to declines in noninterest income and a generally flat net interest margin. Community banks within our market, however, are holding firm with respect to deposits. While four regional and nationwide banks continue to hold the bulk of deposits within our MSA, the combined share at community financial institutions has climbed to 33%, up from 22% five years ago.

Additionally, the number of bank branches being added within the Hampton Roads MSA has increased in the 12 months ending June 30, 2006, with a net gain of 17 branches. Because community banks typically rely on branch deposits to fund loans, competition for local deposits is fierce.

As of June 30, 2006, the Company holds seventh place with 3% market share of all Hampton Roads deposits, up one place from last year. The Company's total deposits for the entire Hampton Roads MSA grew by nearly \$47.5 million, or 9%, between June 2005 and June 2006. In addition, we remain strong on the Virginia Peninsula, with 13% market share. The Company's deposits on the Virginia Peninsula grew by just over \$28 million, or 6%.

Overall deposit growth remains strong in the Company's smaller regions as well. In Hampton, the Company holds 32% market share, with deposit growth totaling just over \$10 million, or 4%. We continue these growth trends in Chesapeake with 15% deposit growth; in Williamsburg/James City County with 13% deposit growth; and in Norfolk with 11% deposit growth.

Eagle Harbor, the Company's first branch in Carrollton/Isle of Wight County, opened in April 2006, and is doing very well. As of June 30, 2006, in only two months, Eagle Harbor acquired nearly \$3 million in deposits. The Company expects its share of deposits in this region to increase over the next year.

---

## **Table of Contents**

Independence, the Company's first branch in Virginia Beach, after having been open for only eight months, had acquired nearly \$10 million in deposits as of June 30, 2006. Independence is located at Town Center in Virginia Beach and is doing well despite the Company not having the name recognition in this region of the MSA as it does in the others. The Company plans to open a second Virginia Beach location in the Hilltop area in 2007. With the second location and expected increasing level of business and revitalization occurring in Virginia Beach, the Company expects its market share to continue to grow.

Moving forward, it is important that the Company maintain a strong presence on the Virginia Peninsula, while striving to increase and grow its presence in Norfolk, Virginia Beach, Chesapeake and Isle of Wight County. This effort has been ongoing beginning with the opening of the Greenbrier branch in the fall of 2003, the opening of the Independence branch in Virginia Beach in October of 2005, the opening of the Eagle Harbor branch in Isle of Wight County in April 2006, and the expected branch openings in Hilltop in late 2007 and Ghent in late 2008.

The Company maintains a website on the Internet at [www.oldpoint.com](http://www.oldpoint.com). The Company makes available free of charge, on or through its website, its proxy statements, annual reports on Form 10-K, quarterly reports on Form 10-Q, current reports on Form 8-K, and any amendments to those reports as soon as reasonably practicable after such material is electronically filed with the Securities and Exchange Commission (SEC). This reference to the Company's Internet address shall not, under any circumstances, be deemed to incorporate the information available at such Internet address into this Form 10-K or other SEC filings. The information available at the Company's Internet address is not part of this Form 10-K or any other report filed by the Company with the SEC. The public may read and copy any documents the Company files at the SEC's Public Reference Room at 100 F Street, N.E. Washington, D.C. 20549. The public may obtain information on the operation of the Public Reference Room by calling the SEC at 1-800-SEC-0330. The Company's SEC filings can also be obtained on the SEC's website on the Internet at [www.sec.gov](http://www.sec.gov).

## **REGULATION AND SUPERVISION**

Set forth below is a brief description of some of the material laws and regulations that affect the Company. The description of these statutes and regulations is only a summary and does not purport to be complete. This discussion is qualified in its entirety by reference to the statutes and regulations summarized below. No assurance can be given that these statutes or regulations will not change in the future.

**General.** The Company is subject to the periodic reporting requirements of the Securities Exchange Act of 1934, as amended (the Exchange Act), which include, but are not limited to, the filing of annual, quarterly and other reports with the SEC. As an Exchange Act reporting company, the Company is directly affected by the Sarbanes-Oxley Act of 2002 (the SOX), which is aimed at improving corporate governance and reporting procedures and requires additional corporate governance measures and expanded disclosure of the Company's corporate operations and internal controls. The Company is complying with the applicable SEC and other rules and regulations implemented pursuant to the SOX and intends to comply with any applicable rules and regulations implemented in the future. Although the Company has incurred and will continue to incur additional expense in complying with the provisions of the SOX and the resulting regulations, this compliance has not had, and is not expected to have, a material impact on the Company's financial condition or results of operations.

The Company is a bank holding company within the meaning of the Bank Holding Company Act of 1956, and is registered as such with, and subject to the supervision of, the Board of Governors Federal Reserve System (the FRB). Generally, a bank holding company is required to obtain the approval of the FRB before it may acquire all or substantially all of the assets of any bank, and before it may acquire ownership or control of the voting shares of any bank if, after giving effect to the acquisition, the bank holding company would own or control more than 5% of the voting shares of such bank. The FRB's approval is also required for the merger or consolidation of bank holding companies.

The Company is required to file periodic reports with the FRB and provide any additional information the FRB may require. The FRB also has the authority to examine the Company and its subsidiaries, as well as any arrangements between the Company and its subsidiaries, with the cost of any such examinations to be borne by the Company.

---

**Table of Contents**

Banking subsidiaries of bank holding companies are also subject to certain restrictions imposed by Federal law in dealings with their holding companies and other affiliates. Subject to certain restrictions set forth in the Federal Reserve Act, a bank can loan or extend credit to an affiliate, purchase or invest in the securities of an affiliate, purchase assets from an affiliate or issue a guarantee, acceptance or letter of credit on behalf of an affiliate, as long as the aggregate amount of such transactions of a bank and its subsidiaries with its affiliates does not exceed 10% of the capital stock and surplus of the bank on a per affiliate basis or 20% of the capital stock and surplus of the bank on an aggregate affiliate basis. In addition, such transactions must be on terms and conditions that are consistent with safe and sound banking practices. In particular, a bank and its subsidiaries generally may not purchase from an affiliate a low-quality asset, as defined in the Federal Reserve Act. These restrictions also prevent a bank holding company and its other affiliates from borrowing from a banking subsidiary of the bank holding company unless the loans are secured by marketable collateral of designated amounts. Additionally, the Company and its subsidiaries are prohibited from engaging in certain tie-in arrangements in connection with any extension of credit, sale or lease of property or furnishing of services.

A bank holding company is prohibited from engaging in or acquiring direct or indirect ownership or control of more than 5% of the voting shares of any company engaged in nonbanking activities. A bank holding company may, however, engage in or acquire an interest in a company that engages in activities which the FRB has determined by regulation or order are so closely related to banking as to be a proper incident to banking. In making these determinations, the FRB considers whether the performance of such activities by a bank holding company would offer advantages to the public that outweigh possible adverse effects.

As a national bank, the Bank is subject to regulation, supervision and regular examination by the Office of the Comptroller of the Currency (the Comptroller). Each depositor's account with the Bank is insured by the FDIC to the maximum amount permitted by law. The Bank is also subject to certain regulations promulgated by the FRB and applicable provisions of Virginia law, insofar as they do not conflict with or are not preempted by Federal banking law.

As a non-depository national banking association, Trust is subject to regulation, supervision and regular examination by the Comptroller. Trust's exercise of fiduciary powers must comply with Regulation 9 promulgated by the Comptroller and with Virginia law.

The regulations of the FDIC, the Comptroller and FRB govern most aspects of the Company's business, including deposit reserve requirements, investments, loans, certain check clearing activities, issuance of securities, payment of dividends, branching, deposit interest rate ceilings and numerous other matters. As a consequence of the extensive regulation of commercial banking activities in the United States, the Company's business is particularly susceptible to changes in state and Federal legislation and regulations, which may have the effect of increasing the cost of doing business, limiting permissible activities or increasing competition.

**Capital Requirements.** The FRB, the Comptroller and the FDIC have adopted risk-based capital adequacy guidelines for bank holding companies and banks. These capital adequacy regulations are based upon a risk-based capital determination, whereby a bank holding company's capital adequacy is determined in light of the risk, both on- and off-balance sheet, contained in the company's assets. Different categories of assets are assigned risk weightings by the regulatory agencies and are counted as a percentage of their book value. See Management's Discussion and Analysis - Capital Resources - Part II, Item 7.

**Federal Deposit Insurance Corporation Improvement Act of 1991 (FDICIA).** There are five capital categories applicable to insured institutions, each with specific regulatory consequences. If the appropriate Federal banking agency determines, after notice and an opportunity for hearing, that an insured institution is in an unsafe or unsound condition, it may reclassify the institution to the next lower capital category (other than critically undercapitalized) and require the submission of a plan to correct the unsafe or unsound condition. The Comptroller has issued regulations to implement these provisions. Under these regulations, the categories are:

a. Well Capitalized - the institution exceeds the required minimum level for each relevant capital measure. A well capitalized institution is one (i) having a Risk-based Capital Ratio of 10% or greater, (ii) having a Tier 1 Risk-based Capital Ratio of 6% or greater, (iii) having a Leverage Ratio of 5% or greater and (iv) that is not subject to any order or written directive to meet and maintain a specific capital level for any capital measure.

---

**Table of Contents**

b. Adequately Capitalized the institution meets the required minimum level for each relevant capital measure. No capital distribution may be made that would result in the institution becoming undercapitalized. An adequately capitalized institution is one (i) having a Risk-based Capital Ratio of 8% or greater, (ii) having a Tier 1 Risk-based Capital Ratio of 4% or greater and (iii) having a Leverage Ratio of 4% or greater or a Leverage Ratio of 3% or greater if the institution is rated composite 1 under the CAMELS (Capital, Assets, Management, Earnings, Liquidity and Sensitivity to market risk) rating system.

c. Undercapitalized the institution fails to meet the required minimum level for any relevant capital measure. An undercapitalized institution is one (i) having a Risk-based Capital Ratio of less than 8% or (ii) having a Tier 1 Risk-based Capital Ratio of less than 4% or (iii) having a Leverage Ratio of less than 4%, or if the institution is rated a composite 1 under the CAMELS rating system, a Leverage Ratio of less than 3%.

d. Significantly Undercapitalized the institution is significantly below the required minimum level for any relevant capital measure. A significantly undercapitalized institution is one (i) having a Risk-based Capital Ratio of less than 6% or (ii) having a Tier 1 Risk-based Capital Ratio of less than 3% or (iii) having a Leverage Ratio of less than 3%.

e. Critically Undercapitalized the institution fails to meet a critical capital level set by the appropriate federal banking agency. A critically undercapitalized institution is one having a ratio of tangible equity to total assets that is equal to or less than 2%.

An institution which is less than adequately capitalized must adopt an acceptable capital restoration plan, is subject to increased regulatory oversight, and is increasingly restricted in the scope of its permissible activities. Each company having control over an undercapitalized institution must provide a limited guarantee that the institution will comply with its capital restoration plan. Except under limited circumstances consistent with an accepted capital restoration plan, an undercapitalized institution may not grow. An undercapitalized institution may not acquire another institution, establish additional branch offices or engage in any new line of business unless determined by the appropriate Federal banking agency to be consistent with an accepted capital restoration plan, or unless the FDIC determines that the proposed action will further the purpose of prompt corrective action. The appropriate Federal banking agency may take any action authorized for a significantly undercapitalized institution if an undercapitalized institution fails to submit an acceptable capital restoration plan or fails in any material respect to implement a plan accepted by the agency. A critically undercapitalized institution is subject to having a receiver or conservator appointed to manage its affairs and for loss of its charter to conduct banking activities.

An insured depository institution may not pay a management fee to a bank holding company controlling that institution or any other person having control of the institution if, after making the payment, the institution would be undercapitalized. In addition, an institution cannot make a capital distribution, such as a dividend or other distribution that is in substance a distribution of capital to the owners of the institution if following such a distribution the institution would be undercapitalized. Thus, if payment of such a management fee or the making of such dividend would cause the Bank to become undercapitalized, it could not pay a management fee or dividend to the Company.

**Deposit Insurance Assessments.** The Bank's deposits are insured up to applicable limits by the Deposit Insurance Fund (the "DIF") of the FDIC. The DIF is the successor to the Bank Insurance Fund and the Savings Association Insurance Fund, which were merged in 2006. The FDIC recently amended its risk-based assessment system for 2007 to implement authority granted by the Federal Deposit Insurance Reform Act of 2005 ("FDIRA"). Under the revised system, insured institutions are assigned to one of four risk categories based on supervisory evaluations, regulatory capital levels and certain other factors. An institution's assessment rate depends upon the category to which it is assigned. Unlike the other categories, Risk Category I, which contains the least risky depository institutions, contains further risk differentiation based on the FDIC's analysis of financial ratios, examination component ratings and other information. Assessment rates are determined by the FDIC and currently range from five to seven basis points for the healthiest institutions (Risk Category I) to 43 basis points of assessable deposits for the riskiest (Risk Category IV). Assessments rates are set in an amount necessary to main a Designated Reserve Ratio within a range of 1.15% and 1.50%, as determined by the FDIC prior to the beginning of each calendar year. The FDIC may adjust rates uniformly from one quarter to the next, except that no single adjustment can exceed three basis points.



## **Table of Contents**

***Mortgage Banking Regulation.*** The Bank's mortgage banking operation is subject to the rules and regulations of, and examination by the U.S. Department of Housing and Urban Development, the Federal Housing Administration, the Veterans Administration and other federal and state regulatory authorities with respect to originating, processing and selling mortgage loans.

***Gramm-Leach-Bliley Act of 1999.*** The Gramm-Leach-Bliley Act of 1999 (the "GLBA") implemented major changes to the statutory framework for providing banking and other financial services in the United States. The GLBA, among other things, eliminated many of the restrictions on affiliations among banks and securities firms, insurance firms and other financial service providers. A bank holding company that qualifies as a financial holding company will be permitted to engage in activities that are financial in nature or incident or complementary to financial activities. The activities that the GLBA expressly lists as financial in nature include insurance underwriting, sales and brokerage activities, providing financial and investment advisory services, underwriting services and limited merchant banking activities.

To become eligible for these expanded activities, a bank holding company must qualify as a financial holding company. To qualify as a financial holding company, each insured depository institution controlled by the bank holding company must be well-capitalized, well-managed and have at least a satisfactory rating under the CRA (discussed below). In addition, the bank holding company must file with the FRB a declaration of its intention to become a financial holding company. While the Company satisfies these requirements, the Company has elected for various reasons not to be treated as a financial holding company under the GLBA.

The GLBA has not had a material adverse impact on the Company's or the Bank's operations. To the extent that it allows banks, securities firms and insurance firms to affiliate, the financial services industry has experienced further consolidation, which has the result of increasing competition that we face from larger institutions and other companies offering financial products and services, many of which may have substantially greater financial resources.

The GLBA and certain new regulations issued by federal banking agencies also provide protections against the transfer and use by financial institutions of consumer nonpublic personal information. A financial institution must provide to its customers, at the beginning of the customer relationship and annually thereafter, the institution's policies and procedures regarding the handling of customers' nonpublic personal financial information. These privacy provisions generally prohibit a financial institution from providing a customer's personal financial information to unaffiliated third parties unless the institution discloses to the customer that the information may be so provided and the customer is given the opportunity to opt out of such disclosure.

***Community Reinvestment Act.*** The Bank is subject to the requirements of the Community Reinvestment Act (the "CRA"). The CRA imposes on financial institutions an affirmative and ongoing obligation to meet the credit needs of their local communities, including low and moderate-income neighborhoods, consistent with the safe and sound operation of those institutions. A financial institution's efforts in meeting community credit needs currently are evaluated as part of the examination process. These efforts also are considered in evaluating mergers, acquisitions and applications to open a branch or facility.

***USA Patriot Act.*** The USA Patriot Act became effective on October 26, 2001 and provides for the facilitation of information sharing among governmental entities and financial institutions for the purpose of combating terrorism and money laundering. Among other provisions, the USA Patriot Act permits financial institutions, upon providing notice to the United States Treasury, to share information with one another in order to better identify and report to the federal government concerning activities that may involve money laundering or terrorists' activities. The USA Patriot Act is considered a significant banking law in terms of information disclosure regarding certain customer transactions. Certain provisions of the USA Patriot Act impose the obligation to establish anti-money laundering programs, including the development of a customer identification program, and the screening of all customers against any government lists of known or suspected terrorists. Although it does create a reporting obligation and compliance costs, the USA Patriot Act has not materially affected the Bank's products, services or other business activities.

## **Table of Contents**

**Reporting Terrorist Activities.** The Office of Foreign Assets Control ( OFAC ), which is a division of the Department of the Treasury, is responsible for helping to insure that United States entities do not engage in transactions with enemies of the United States, as defined by various Executive Orders and Acts of Congress. OFAC has sent, and will send, our banking regulatory agencies lists of names of persons and organizations suspected of aiding, harboring or engaging in terrorist acts. If the Bank finds a name on any transaction, account or wire transfer that is on an OFAC list, it must freeze such account, file a suspicious activity report and notify the FBI. The Bank has appointed an OFAC compliance officer to oversee the inspection of its accounts and the filing of any notifications. The Bank actively checks high-risk OFAC areas such as new accounts, wire transfers and customer files. The Bank performs these checks utilizing software, which is updated each time a modification is made to the lists provided by OFAC and other agencies of Specially Designated Nationals and Blocked Persons.

**Consumer Laws and Regulations.** The Bank is also subject to certain consumer laws and regulations that are designed to protect consumers in transactions with banks. While the list set forth herein is not exhaustive, these laws and regulations include the Truth in Lending Act, the Truth in Savings Act, the Electronic Funds Transfer Act, the Expedited Funds Availability Act, the Equal Credit Opportunity Act, the Fair Credit Reporting Act and the Fair Housing Act, among others. These laws and regulations mandate certain disclosure requirements and regulate the manner in which financial institutions transact business with customers. The Bank must comply with the applicable provisions of these consumer protection laws and regulations as part of its ongoing customer relations.

### **Item 1A. Risk Factors**

**The Company is subject to interest rate risk and variations in interest rates may negatively affect its financial performance.** The Company's profitability depends in substantial part on its net interest margin, which is the difference between the rates received on loans and investments and the rates paid for deposits and other sources of funds. The net interest margin depends on many factors that are partly or completely outside of the Company's control, including competition, federal economic, monetary and fiscal policies, and economic conditions. Changes in interest rates affect operating performance and financial condition. The Company tries to minimize its exposure to interest rate risk, but it is unable to completely eliminate this risk. Because of the differences in the maturities and repricing characteristics of interest-earning assets and interest-bearing liabilities, changes in interest rates do not produce equivalent changes in interest income earned on interest-earning assets and interest paid on interest-bearing liabilities. Accordingly, fluctuations in interest rates could adversely affect the Company's net interest margin and, in turn, its profitability. At December 31, 2006, based on scheduled maturities only, the Company's balance sheet was liability sensitive at the one year time frame and, as a result, its net interest margin will tend to decrease in a rising interest rate environment and increase in a declining interest rate environment.

In addition, any substantial and prolonged increase in market interest rates could reduce the Bank's customers' desire to borrow money or adversely affect their ability to repay their outstanding loans by increasing their credit costs. Interest rate changes could also affect the fair value of the Company's financial assets and liabilities. Accordingly, changes in levels of market interest rates could materially and adversely affect the Company's net interest margin, asset quality, loan origination volume, business, financial condition, results of operations and cash flows.

**The Company's substantial dependence on dividends from its subsidiaries may prevent it from paying dividends to its stockholders and adversely affect its business, results of operations or financial condition.** The Company is a separate legal entity from its subsidiaries and does not have significant operations or revenues of its own. The Company substantially depends on dividends from its subsidiaries to pay dividends to stockholders and to pay its operating expenses. The availability of dividends from the subsidiaries is limited by various statutes and regulations. It is possible, depending upon the financial condition of the Company and other factors, that the Comptroller could assert that payment of dividends by the subsidiaries is an unsafe or unsound practice. In the event the subsidiaries are unable to pay dividends to the Company, the Company may not be able to pay dividends on the Company's common stock, service debt or pay operating expenses. Consequently, the inability to receive dividends from the subsidiaries could adversely affect the Company's financial condition, results of operations, cash flows and prospects and limit stockholders' return, if any, to capital appreciation.

---

## **Table of Contents**

***The Company's profitability depends significantly on local economic conditions.*** The Company's success depends primarily on the general economic conditions of the markets the Company operates in. Unlike larger financial institutions that are more geographically diversified, the Company provides banking and financial services to customers primarily in the Hampton Roads MSA. The local economic conditions in this area have a significant impact on the demand for loans, the ability of the borrowers to repay these loans and the value of the collateral securing these loans. A significant decline in general economic conditions, caused by inflation, recession, acts of terrorism, an outbreak of hostilities or other international or domestic calamities, unemployment or other factors beyond our control could impact these local economic conditions and could negatively affect the financial results of the Company's operations.

***A decline in real estate values could cause a significant portion of the Company's loan portfolio to be under-collateralized and adversely impact the Company's operating results and financial condition.*** The market value of real estate, particularly real estate held for investment, can fluctuate significantly in a short period of time as a result of market conditions in the geographic area in which the real estate is located. If the value of the real estate serving as collateral for the Company's loan portfolio were to decline materially, a significant part of the loan portfolio could become under-collateralized. If the loans that are collateralized by real estate become troubled during a time when market conditions are declining or have declined, then, in the event of foreclosure, the Company may not be able to realize the amount of collateral that it anticipated at the time of originating the loan. In that event, the Company may have to increase its provision for loan losses, which could have a material adverse effect on its operating results and financial condition.

***Market Risk affects the earnings of Trust.*** The fee structure of Trust is generally based upon the market value of accounts under administration. Most of these accounts are invested in equities of publicly traded companies and debt obligations of both government agencies and publicly traded companies. As such, fluctuations in the equity and debt markets in general can have a direct impact upon the earnings of Trust.

***The Company may be adversely affected by changes in government monetary policy.*** As a bank holding company, the Company's business is affected by the monetary policies established by the Board of Governors of the FRB, which regulates the national money supply in order to mitigate recessionary and inflationary pressures. In setting its policy, the FRB may utilize techniques such as the following:

Engaging in open market transactions in United States government securities;

Setting the discount rate on member bank borrowings; and

Determining reserve requirements.

These techniques may have an adverse effect on deposit levels, net interest margin, loan demand or the Company's business and operations.

***The allowance for loan losses may not be adequate to cover actual losses.*** A significant source of risk arises from the possibility that losses could be sustained because borrowers, guarantors, and related parties may fail to perform in accordance with the terms of their loans and leases. Like all financial institutions, the Company maintains an allowance for loan losses to provide for loan defaults and non-performance. The allowance for loan losses may not be adequate to cover actual loan losses. In addition, future provisions for loan losses could materially and adversely affect the Company's operating results. The allowance for loan losses is determined by analyzing historical loan losses, current trends in delinquencies and charge-offs, plans for problem loan resolutions, changes in the size and composition of the loan portfolio and industry information. Also included in management's estimates for loan losses are considerations with respect to the impact of economic events, the outcome of which are uncertain. The amount of future losses is susceptible to changes in economic and other conditions, including changes in interest rates, that may be beyond the Company's control and these future losses may exceed current estimates. Federal regulatory agencies, as an integral part of their examination process, review the Company's loans and allowance for loan losses. While management believes that the Company's allowance is adequate to cover current losses, the Company cannot assure investors that it will not need to increase the allowance or that regulators will not require the allowance to be increased. Either of these occurrences could materially and adversely affect earnings and profitability.

## **Table of Contents**

***The Company and its subsidiaries are subject to extensive regulation which could adversely affect them.*** The Company is subject to extensive regulation by federal, state and local governmental authorities and is subject to various laws and judicial and administrative decisions imposing requirements and restrictions on part or all of operations. Regulations adopted by these agencies, which are generally intended to protect depositors and customers rather than to benefit stockholders, govern a comprehensive range of matters including, without limitation, ownership and control of the Company's shares, acquisition of other companies and businesses, permissible activities for the Company and its subsidiaries may engage in, maintenance of adequate capital levels and other aspects of operations. These regulations could limit the Company's growth by restricting certain of its activities. The laws, rules and regulations applicable to the Company are subject to regular modification and change. Regulatory changes could subject the Company to more demanding regulatory compliance requirements which could affect the Company in unpredictable and adverse ways. Such changes could subject the Company to additional costs, limit the types of financial services and products it may offer and/or increase the ability of non-banks to offer competing financial services and products, among other things. Failure to comply with laws, regulations or policies could result in sanctions by regulatory agencies, civil money penalties and/or reputation damage, which could have a material adverse effect on the Company's business, financial condition and results of operations. Legislation and regulatory initiative containing wide-ranging proposals for altering the structure, regulation and competitive relationship of financial institutions are introduced regularly. The Company cannot predict whether or what form of proposed statute or regulation will be adopted or the extent to which such adoption may affect our business.

***The Company's future success depends on its ability to compete effectively in the highly competitive financial services industry.*** The Company faces substantial competition in all phases of its operations from a variety of different competitors. Growth and success depends on the Company's ability to compete effectively in this highly competitive financial services environment. Many competitors offer products and services that are not offered by the Company, and many have substantially greater resources, name recognition and market presence that benefit them in attracting business. In addition, larger competitors may be able to price loans and deposit more aggressively and may have larger lending limits that would allow them to serve the credit needs of larger customers. Some of the financial service organizations with which the Company competes are not subject to the same degree of regulation as is imposed on bank holding companies and federally insured national banks. As a result, these non-bank competitors have certain advantages over the Company in accessing funding and in providing various services. The financial services industry could become even more competitive as a result of legislative, regulatory and technological changes and continued consolidation. Failure to compete effectively to attract new and retain current customers in the Company's markets could cause it to lose market share, slow its growth rate and may have an adverse effect on its financial condition and results of operations.

***Negative public opinion could damage our reputation and adversely impact the Company's business, financial condition and results of operation.*** Reputation risk, or the risk to the Company's business, financial condition and results of operation from negative public opinion, is inherent in the financial services industry. Negative public opinion can result from actual or alleged conduct in any number of activities, including lending practices and corporate governance, and from actions taken by government regulators and community organizations in response to those activities. Negative public opinion could adversely affect the Company's ability to keep and attract customers and employees and could expose it to litigation and regulatory action. Damage to the Company's reputation could adversely affect deposits and loans and otherwise negatively affect the Company's business, financial condition and results of operation.

***The Company and its subsidiaries are subject to transaction risk, which could adversely affect business, financial condition and results of operation.*** The Company and its subsidiaries, like all businesses, are subject to transaction risk, which is the risk of loss resulting from human error, fraud or unauthorized transactions due to inadequate or failed internal processes and systems, and external events that are wholly or partially beyond the Company's control (including, for example, computer viruses or electrical or telecommunications outages). Transaction risk also encompasses compliance (legal) risk, which is the risk of loss from violations of, or noncompliance with, laws, rules, regulations, prescribed practices or ethical standards. Although the Company and its subsidiaries seek to mitigate operational risk through a system of internal controls, there can be no assurance that they will not suffer losses from operational risks in the future that may be material in amount. Any losses resulting from transaction risk could take the form of explicit charges, increased operational costs, litigation costs, harm to reputation or forgone opportunities, any and all of which could have a material adverse effect on business, financial condition and results of operations.

**Table of Contents**

**Item 1B. Unresolved Staff Comments**

None.

**Item 2. Properties**

The Bank owns the main office located in Hampton, Virginia, five office buildings and 13 branches. All of these are owned directly and free of any encumbrances. The land at the Fort Monroe branch is leased by the Bank under an agreement expiring in October 2011. The remaining four branches are leased from unrelated parties under leases with renewal options that expire anywhere from two to eleven years.

For more information concerning the commitments under current leasing agreements, see Note 11 of the Notes to Consolidated Financial Statements included in Item 8, Financial Statements and Supplementary Data of this report on Form 10-K.

The Bank owns one property in Norfolk which is designated as a future branch location. The Bank anticipates opening this branch in the first quarter of 2008. The Bank also owns a parcel of land and the improvements located thereon in the City of Virginia Beach. The anticipated opening of this branch is the end of 2007.

**Item 3. Legal Proceedings**

The Company is not a party to any material pending legal proceedings before any court, administrative agency, or other tribunal.

**Item 4. Submission of Matters to a Vote of Security Holders**

There were no matters submitted to a vote of security holders during the quarter ended December 31, 2006.

Table of ContentsEXECUTIVE OFFICERS OF THE REGISTRANT

<b>Name (Age)</b>	<b>Executive Officer Since</b>	<b>Principal Occupation During Past Five Years</b>
<b>And Present Position</b> <b>Robert F. Shuford (69)</b>	1965	Banker
Chairman, President & Chief Executive Officer		
Old Point Financial Corporation		
<b>Louis G. Morris (52)</b>	1988	Banker
Executive Vice President/OPNB		
Old Point Financial Corporation		
<b>Cary B. Epes (58)</b>	1994	Banker
Senior Vice President/Business		Resigned a/o 3/1/2007
Development & Lending		
Old Point Financial Corporation		
<b>Margaret P. Causby (56)</b>	1996	Banker
Senior Vice President/Risk Management		
Old Point Financial Corporation		
<b>Laurie D. Grabow (49)</b>	1999	Banker
Chief Financial Officer & Senior Vice President/Finance		
Old Point Financial Corporation		
<b>Eugene M. Jordan, II (52)</b>	2003	Banker
Executive Vice President/Trust		
Old Point Financial Corporation		
<b>Robert F. Shuford, Jr. (42)</b>	2003	Banker
Senior Vice President/Operations		
Old Point Financial Corporation		

**Table of Contents****Part II****Item 5. Market for Registrant's Common Equity, Related Stockholder Matters and Issuer Purchases of Equity Securities**

The common stock of the Company is quoted on the NASDAQ Capital Market under the symbol "OPOF". The approximate number of stockholders of record as of February 28, 2007 was 1,264. On that date, the closing price of the Company's common stock on the NASDAQ Capital Market was \$27.56. The range of high and low prices and dividends paid per share of the Company's common stock for each quarter during 2006 and 2005 is presented in Item 7 of this report on Form 10-K under "Capital Resources" and is incorporated herein by reference. Additional information related to stockholder matters can be found in Note 15 "Regulatory Matters" of the Notes to Consolidated Financial Statements found in Item 8 "Financial Statements" and Supplementary Data of this report on Form 10-K.

<b>Period</b>	<b>Total Number of Shares Purchased</b>	<b>Average Price Paid Per Share</b>	<b>Total Number of Shares Purchased as Part of the Repurchase Program (1)</b>	<b>Maximum Number of Shares that May Yet Be Purchased Under the Repurchase Program (1)</b>
10/1/2006 - 10/31/2006				167,065
11/1/2006 - 11/30/2006				167,065
12/1/2006 - 12/31/2006				167,065
<b>Total</b>				

- (1) On January 10, 2006, the Company authorized a program to repurchase during any given calendar year up to an aggregate of five percent (5%) of the shares of the Company's common stock outstanding as of January 1 of that calendar year. There is currently no stated expiration date for this program. As of December 31, 2006, the Company has repurchased 33,613 shares under the current program. The Company did not repurchase any shares of the Company's common stock during the quarter ended December 31, 2006.

**Table of Contents****Item 6. Selected Financial Data**

The following table summarizes the Company's performance for the past five years.

**SELECTED FINANCIAL HIGHLIGHTS**

Years ended December 31,	2006	2005	2004	2003	2002
	(in thousands except per share data)				
<b>RESULTS OF OPERATIONS</b>					
Interest income	\$ 44,885	\$ 36,487	\$ 33,639	\$ 33,167	\$ 34,112
Interest expense	20,276	12,321	9,248	9,643	11,956
Net interest income	24,609	24,166	24,391	23,524	22,156
Provision for loan loss	1,200	1,050	850	1,000	1,700
Net interest income after provision for loan loss	23,409	23,116	23,541	22,524	20,456
Net gains on available-for-sale securities	9	10	215	60	14
Noninterest income	11,397	10,355	9,205	7,408	7,128
Noninterest expenses	25,181	23,585	21,172	19,596	18,291
Income before income taxes	9,634	9,896	11,789	10,396	9,307
Income tax expense	2,610	2,628	3,209	2,571	2,256
Net income	\$ 7,024	\$ 7,268	\$ 8,580	\$ 7,825	\$ 7,051
<b>FINANCIAL CONDITION</b>					
Total assets	\$ 847,521	\$ 739,993	\$ 686,275	\$ 645,915	\$ 576,623
Total deposits	588,414	536,744	512,160	490,422	454,052
Total loans	583,593	494,697	433,253	405,111	377,961
Stockholders' equity	74,665	71,056	69,139	63,299	58,116
Average assets	794,367	706,076	669,869	600,733	543,184
Average equity	72,540	70,472	66,456	61,085	55,079
<b>PERTINENT RATIOS</b>					
Return on average assets	0.88%	1.03%	1.28%	1.30%	1.30%
Return on average equity	9.68%	10.31%	12.91%	12.81%	12.80%
Dividends paid as a percent of net income	39.76%	36.47%	28.92%	27.35%	25.19%
Average equity as a percent of average assets	9.13%	9.98%	9.92%	10.17%	10.14%
<b>PER SHARE DATA</b>					
Basic earnings per share	\$ 1.76	\$ 1.81	\$ 2.15	\$ 1.98	\$ 1.80
Diluted earnings per share	1.73	1.78	2.10	1.92	1.77
Cash dividends declared	0.70	0.66	0.62	0.54	0.453
Book value	18.70	17.70	17.23	15.92	14.76
<b>GROWTH RATES</b>					
Year-end assets	14.53%	7.83%	6.25%	12.02%	11.15%
Year-end deposits	9.63%	4.80%	4.43%	8.01%	10.13%
Year-end loans	17.97%	14.18%	6.95%	7.18%	9.09%
Year-end equity	5.08%	2.77%	9.23%	8.92%	14.15%
Average assets	12.50%	5.41%	11.51%	10.59%	8.20%
Average equity	2.93%	6.04%	8.79%	10.90%	10.78%
Net income	-3.36%	-15.29%	9.65%	10.98%	23.49%
Cash dividends declared	6.06%	6.45%	14.81%	19.21%	9.69%
Book value	5.65%	2.73%	8.23%	7.84%	13.07%





---

## **Table of Contents**

### **Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operation**

The following discussion is intended to assist readers in understanding and evaluating the financial condition, changes in financial condition and the results of operations of the Company, consisting of the parent company and its wholly-owned subsidiaries, the Bank and Trust. This discussion should be read in conjunction with the consolidated financial statements and other financial information contained elsewhere in this report.

#### **Caution About Forward-Looking Statements**

In addition to historical information, this report may contain forward-looking statements. For this purpose, any statement, that is not a statement of historical fact may be deemed to be a forward-looking statement. These forward-looking statements may include statements regarding profitability, liquidity, allowance for loan losses, interest rate sensitivity, market risk, growth strategy and financial and other goals.

Forward-looking statements often use words such as believes, expects, plans, may, will, should, projects, contemplates, anticipates, intends or other words of similar meaning. You can also identify them by the fact that they do not relate strictly to historical or current facts. Forward-looking statements are subject to numerous assumptions, risks and uncertainties, and actual results could differ materially from historical results or those anticipated by such statements.

Factors that could have a material adverse effect on the operations and future prospects of the Company include, but are not limited to, changes in: interest rates, general economic conditions, monetary and fiscal policies of the U.S. Government, including policies of the Comptroller, U.S. Treasury and the Federal Reserve Board, the quality or composition of the loan or investment portfolios, demand for loan products, deposit flows, competition, and accounting principles, policies and guidelines. These risks and uncertainties should be considered in evaluating the forward-looking statements contained herein, and readers are cautioned not to place undue reliance on such statements. Any forward-looking statement speaks only as of the date on which it is made, and we undertake no obligation to update any forward-looking statement to reflect events or circumstances after the date on which it is made. In addition, past results of operations are not necessarily indicative of future results.

#### **Executive Overview**

##### *Description of Operations*

Headquartered in Hampton, Virginia, the Company is the locally-owned parent company of Trust and the Bank. Trust is a wealth management services provider. The Bank offers a complete line of consumer, mortgage and business banking services, including loan, deposit, cash management, and investment management services to individual and business customers. The Bank is an independent community bank with 19 branches throughout the Hampton Roads localities of Chesapeake, Hampton, Isle of Wight County, Newport News, Norfolk, Virginia Beach, Williamsburg/James City County and York County.

##### *Primary Financial Data for 2006*

The Company earned \$7.0 million in 2006, a 3.36% decrease in net income from 2005. The \$7.0 million was below what the Company had expected. The decrease in net income was directly impacted by the net interest margin. While total interest and dividend income rose by \$8.4 million, total interest expense rose by \$8.0 million. The Company provided \$150 thousand more in the provision for loan loss in 2006 compared to the 2005 provision. Therefore, net interest income after provision for loan loss was only \$293 thousand more in 2006 when compared to 2005. In addition, two noninterest expense items, salaries and benefits and occupancy and equipment expenses, were substantially higher than in 2005. Staffing levels increased by 14 full-time-equivalent positions, 5 of these positions were in the Bank's brokered mortgage sales and support area. Occupancy and equipment expenses were 10.2% higher in 2006 as compared to 2005. This increase was related to a full year of expenses for our three newest branches in 2006.

##### *Significant Factors Affecting Earnings in 2007*

The Company plans to open a branch office in the Hilltop section of Virginia Beach during the fourth quarter of 2007. The opening of the Hilltop branch is expected to negatively impact earnings in 2007 due to pre-opening expenses that will not be completely offset by the new branches earnings, due to the short period of time the new branch will be open in 2007. Over the long term, the Hilltop branch is expected to be accretive to earnings.

The Company intends to improve its net interest margin. \$101.1 million in securities are maturing with an average yield of 3.43% in 2007. The Company plans to either invest these maturing funds in higher yielding investments or loans, or reduce some of its long term borrowing.



---

## **Table of Contents**

The new consumer checking account initiative that began in 2005 increased the Company's customer base. We intend to continue this initiative in 2007 and expect it to be a relative factor in increased earnings. In addition, management intends to focus on cross-selling other products and services to these new customers in order to build stronger and longer lasting relationships. In addition, the Company plans to continue its incentive plan started in the last half of 2006 directed at the generation of low cost deposits.

### **Critical Accounting Estimates**

The accounting and reporting policies of the Company are in accordance with U.S. generally accepted accounting principles ( GAAP ) and conform to general practices within the banking industry. The Company's financial position and results of operations are affected by management's application of accounting policies, including estimates, assumptions and judgments made to arrive at the carrying value of assets and liabilities and amounts reported for revenues, expenses and related disclosures. Different assumptions in the application of these policies could result in material changes in the Company's consolidated financial position and/or results of operations. The accounting policy that required management's most difficult, subjective or complex judgments is the Company's Allowance for Loan Losses, which is described below.

#### *Allowance for Loan Losses*

The allowance for loan losses is an estimate of the losses that may be sustained in the loan portfolio. The allowance is based on three basic principles of accounting: (i) Statement of Financial Accounting Standards (SFAS) No. 5, Accounting for Contingencies, which requires that losses be accrued when they are probable of occurring and estimable, (ii) SFAS No. 114, Accounting by Creditors for Impairment of a Loan, which requires that losses be accrued based on the differences between the value of collateral, present value of future cash flows or values that are observable in the secondary market and the loan balance and (iii) U.S. Securities and Exchange Commission Staff Accounting Bulletin (SAB) No. 102, Selected Loan Loss Allowance Methodology and Documentation Issues, which requires adequate documentation to support the allowance for loan losses estimate.

The Company's allowance for loan losses is the accumulation of various components that are calculated based on independent methodologies. All components of the allowance represent an estimation performed pursuant to either SFAS No. 5 or SFAS No. 114. Management's estimate of each SFAS No. 5 component is based on certain observable data that management believes are most reflective of the underlying credit losses being estimated. This evaluation includes credit quality trends; collateral values; loan volumes; geographic, borrower and industry concentrations; seasoning of the loan portfolio; the findings of internal credit quality assessments and results from external bank regulatory examinations. These factors, as well as historical losses and current economic and business conditions, are used in developing estimated loss factors used in the calculations.

The Company adopted SFAS No. 114, which has been amended by SFAS No. 118, Accounting by Creditors for Impairment of a Loan - Income Recognition and Disclosures ( SFAS No. 118 ). SFAS No. 114, as amended, requires that the impairment of loans that have been separately identified for evaluation be measured based on the present value of expected future cash flows or, alternatively, the observable market price of the loans or the fair value of the collateral. However, for those loans that are collateral dependent (that is, if repayment of those loans is expected to be provided solely by the underlying collateral) and for which management has determined foreclosure is probable, the measure of impairment is to be based on the net realizable value of the collateral. SFAS No. 114, as amended, also requires certain disclosures about investments in impaired loans and the allowance for loan losses and interest income recognized on loans.

Reserves for commercial loans are determined by applying estimated loss factors to the portfolio based on management's evaluation and risk grading of the commercial loan portfolio. Reserves are provided for noncommercial loan categories using estimated loss factors applied to the total outstanding loan balance of each loan category. Specific reserves are determined on a loan-by-loan basis based on management's evaluation of the Company's exposure for each credit, given the current payment status of the loan and the net market value of any underlying collateral.

While management uses the best information available to establish the allowance for loan and lease losses, future adjustment to the allowance may be necessary if economic conditions differ substantially from the assumptions used in making the valuations or if required by regulators, based upon information available to them at the time of their examinations. Such adjustments to original estimates, as necessary, are made in the period in which these factors and other relevant considerations indicate that loss levels may vary from previous estimates.

---

## **Table of Contents**

### **Income Taxes**

The Company recognizes expense for federal income and state bank franchise taxes payable as well as deferred federal income taxes for estimated future tax effects of temporary differences between the tax basis of assets and liabilities and amounts reported in the consolidated financial statements. Income and franchise tax returns are subject to audit by the Internal Revenue Service and state taxing authorities. Income and franchise tax expense for current and prior periods is subject to adjustment based on the outcome of such audits. The Company believes it has adequately provided for all taxes payable.

### **Earnings Summary**

Net income was \$7.0 million, or \$1.73 diluted earnings per share in 2006 compared to \$7.3 million, or \$1.78 diluted earnings per share in 2005 and \$8.6 million, or \$2.10 diluted earnings per share in 2004. As stated in the Executive Overview above, net income for 2006 was below management expectations due to a lower than expected net interest and dividend income; and, due to higher total interest expense. Our loan yield was below what was expected because of strong competition and the flat yield curve. In addition, our cost of funds was above what was expected due to lower than expected noninterest-bearing deposit growth. Noninterest-bearing deposits dropped by \$2.0 million between December 31, 2005 and December 31, 2006. The low cost funds were replaced with higher cost time deposits and Federal Home Loan Bank ( FHLB ) advances in order to fund the \$88.9 million loan growth experienced in 2006. This movement of source of funds from noninterest-bearing deposits to higher cost funds along with a low loan yield caused net interest income for 2006 to be only \$443 thousand above 2005.

Return on average assets was 0.88% in 2006, 1.03% in 2005 and 1.28% in 2004. Return on average equity was 9.68% in 2006, 10.31% in 2005 and 12.91% in 2004. Both return on average assets and return on average equity were lower in 2006 because of reduction in net income.

### **Net Interest Income**

The principal source of earnings for the Company is net interest income. Net interest income is the difference between interest and fees generated by earning assets and interest expense paid to fund them. Changes in the volume and mix of interest-earning assets and interest-bearing liabilities, as well as their respective yields and rates, have a significant impact on the level of net interest income. The net interest margin is calculated by dividing tax equivalent net interest income by average earning assets. Net interest income, on a fully tax equivalent basis, was \$25.4 million in 2006, up \$323 thousand from 2005 and down \$2 thousand from 2004. The net interest margin was 3.42% in 2006 as compared to 3.81% in 2005 and 4.05% in 2004. The net interest margin was lower in 2006 as compared to 2005 because the rates paid on interest-bearing liabilities increased more than the rates earned on interest-earning assets.

Tax equivalent interest income increased \$8.3 million, or 22.12%, in 2006. Average earning assets grew \$84.7 million, or 12.86%. Total average loans increased \$93.1 million, or 20.68%, while average investment securities decreased \$9.2 million, or 4.58%. The yield on earning assets increased in 2006 by 47 basis points primarily due to increasing yields in the loan portfolio.

Interest expense increased \$8.0 million, or 64.56% in 2006, while interest-bearing liabilities increased \$89.8 million, or 16.92% in 2006. The cost of funding those liabilities increased 95 basis points due to higher interest rates.

The following table shows an analysis of average earning assets, interest-bearing liabilities and rates and yields. Nonaccrual loans are included in loans outstanding.

**Table of Contents****TABLE I****AVERAGE BALANCE SHEETS, NET INTEREST INCOME\* AND RATES\***

Years ended December 31,	2006			2005			2004		
	Average Balance	Interest Income/ Expense	Yield/ Rate	Average Balance	Interest Income/ Expense	Yield/ Rate	Average Balance	Interest Income/ Expense	Yield/ Rate
<b>ASSETS</b>									
Loans	\$ 543,136	\$ 37,520	6.91%	\$ 450,053	\$ 29,041	6.45%	\$ 418,781	\$ 26,361	6.29%
Investment securities:									
Taxable	160,108	5,533	3.46%	164,311	5,536	3.37%	155,601	5,287	3.40%
Tax-exempt	31,113	2,189	7.04%	36,094	2,584	7.16%	40,063	2,862	7.14%
Total investment securities	191,221	7,722	4.04%	200,405	8,120	4.05%	195,664	8,149	4.16%
Federal funds sold	9,198	467	5.08%	8,356	270	3.23%	13,475	173	1.28%
Total earning assets	743,555	45,709	6.15%	658,814	37,431	5.68%	627,920	34,683	5.52%
Reserve for loan losses	(4,588)			(4,210)			(4,723)		
	738,967			654,604			623,197		
Cash and due from banks	14,695			15,554			16,397		
Bank premises and equipment, net	23,322			20,025			16,341		
Other assets	17,383			15,893			13,934		
Total assets	\$ 794,367			\$ 706,076			\$ 669,869		
<b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>									
Time and savings deposits:									
Interest-bearing transaction accounts	\$ 9,210	\$ 24	0.26%	\$ 8,360	\$ 22	0.26%	\$ 9,654	\$ 25	0.26%
Money market deposit accounts	150,950	2,063	1.37%	144,655	1,196	0.83%	138,776	798	0.58%
Savings accounts	40,612	203	0.50%	42,559	213	0.50%	41,937	209	0.50%
Time deposits, \$100,000 or more	106,227	4,071	3.83%	79,321	2,367	2.98%	68,434	1,536	2.24%
Other time deposits	157,133	6,932	4.41%	141,526	4,620	3.26%	139,771	4,046	2.89%
Total time and savings deposits	464,132	13,293	2.86%	416,421	8,418	2.02%	398,572	6,614	1.66%
Federal funds purchased, repurchase agreements and other borrowings	51,167	1,913	3.74%	51,134	1,160	2.27%	35,850	371	1.03%
Federal Home Loan Bank advances	105,386	5,070	4.81%	63,316	2,743	4.33%	54,315	2,263	4.17%
Total interest-bearing liabilities	620,685	20,276	3.27%	530,871	12,321	2.32%	488,737	9,248	1.89%
Demand deposits	98,622			102,722			112,043		
Other liabilities	2,520			2,011			2,671		
Total liabilities	721,827			635,604			603,451		
Stockholders' equity	72,540			70,472			66,418		
Total liabilities and stockholders' equity	\$ 794,367			\$ 706,076			\$ 669,869		

Edgar Filing: OLD POINT FINANCIAL CORP - Form 10-K

Net interest margin	\$ 25,433	3.42%	\$ 25,110	3.81%	\$ 25,435	4.05%
---------------------	-----------	-------	-----------	-------	-----------	-------

---

\* Computed on a fully taxable equivalent basis using a 34% rate

- 17 -

**Table of Contents**

The following table summarizes changes in net interest income attributable to changes in the volume of interest bearing assets and liabilities and changes in interest rates.

**TABLE II**  
**VOLUME AND RATE ANALYSIS\***

(in thousands)

	2006 vs. 2005			2005 vs. 2004			2004 vs. 2003		
	Increase (Decrease)			Increase (Decrease)			Increase (Decrease)		
	Due to Changes in:			Due to Changes in:			Due to Changes in:		
	Volume	Rate	Total	Volume	Rate	Total	Volume	Rate	Total
<b>EARNING ASSETS:</b>									
Loans	\$ 6,006	\$ 2,473	\$ 8,479	\$ 1,968	\$ 712	\$ 2,680	\$ 2,169	\$ (2,346)	\$ (177)
<b>Investment Securities:</b>									
Taxable	(142)	139	(3)	296	(47)	249	1,441	(522)	919
Tax-exempt	(357)	(38)	(395)	(284)	6	(278)	(420)	(14)	(434)
Total investment securities	(499)	101	(398)	12	(41)	(29)	1,022	(537)	485
Federal funds sold	27	170	197	(66)	163	97	(25)	34	9
Total earning assets	5,534	2,744	8,278	1,914	834	2,748	3,167	(2,850)	317
<b>INTEREST-BEARING LIABILITIES:</b>									
Interest-bearing transaction accounts	2	(0)	2	(3)	0	(3)	(2)	(8)	(10)
Money market deposit accounts	52	815	867	34	364	398	126	(145)	(19)
Savings accounts	(10)	(0)	(10)	3	1	4	30	(26)	4
Time deposits, \$100,000 or more	803	901	1,704	244	587	831	322	(383)	(61)
Other time deposits	509	1,803	2,312	51	523	574	(256)	(402)	(658)
Total time and savings deposits	1,356	3,519	4,875	329	1,475	1,804	220	(964)	(744)
Federal funds purchased, repurchase agreements and other borrowings	1	752	753	158	631	789	115	25	140
Federal Home Loan Bank advances	1,823	504	2,327	375	105	480	601	(392)	209
Total interest-bearing liabilities	3,180	4,775	7,955	862	2,211	3,073	936	(1,331)	(395)
Change in net interest income	\$ 2,354	\$ (2,031)	\$ 323	\$ 1,052	\$ (1,377)	\$ (325)	\$ 2,231	\$ (1,519)	\$ 712

\* Computed on a fully taxable equivalent basis using a 34% rate.

**Interest Sensitivity**

An important element of earnings performance and the maintenance of sufficient liquidity is proper management of the interest sensitivity gap. The interest sensitivity gap is the difference between interest sensitive assets and interest sensitive liabilities in a specific time interval. This gap can be managed by repricing assets or liabilities, which are variable rate instruments, by replacing an asset or liability at maturity or by adjusting the interest rate during the life of the asset or liability. Matching the amounts of assets and liabilities maturing in the same time interval helps to hedge interest rate risk and to minimize the impact of rising or falling interest rates on net interest income.





**Table of Contents**

The Company determines the overall magnitude of interest sensitivity risk and then formulates policies governing asset generating and pricing, funding sources and pricing, and off-balance sheet commitments. These decisions are based on management's expectations regarding future interest rate movements, the state of the national and regional economy, and other financial and business risk factors. The Company uses computer simulations to measure the effect of various interest rate scenarios on net interest income. This modeling reflects interest rate changes and the related impact on net interest income and net income over specified time horizons.

Based on scheduled maturities only, the Company was liability sensitive at the one-year timeframe as of December 31, 2006. It should be noted, however, that non-maturing deposit liabilities, which consist of interest checking, money market and savings accounts, are less interest sensitive than other market driven deposits. On December 31, 2006 non-maturing deposit liabilities totaled \$201.3 million, or 30%, of total interest-bearing liabilities. In a rising rate environment these deposit rates have historically lagged behind the changes in earning asset rates, thus mitigating the impact from the liability sensitivity position. The asset/liability model allows the Company to reflect the fact that non-maturing deposits are less rate sensitive than other deposits by using a decay rate. The decay rate is a type of artificial maturity that simulates maturities for non-maturing deposits over the number of months that more closely reflects historic data. Using the decay rate, the model reveals that the Company is slightly asset sensitive.

When the Company is liability sensitive, net interest income should decrease if interest rates rise since liabilities will reprice faster than assets. Conversely, if interest rates fall, net interest income should increase, depending on the optionality (prepayment speeds) of the assets. When the Company is asset sensitive, net interest income should rise if rates rise and should fall if rates fall.

The most likely scenario represents the rate environment as management forecasts it to occur. Management uses a static test to measure the effects of changes in interest rates on net interest income. This test assumes that management takes no steps to adjust the balance sheet to respond to the shock by repricing assets/liabilities, as discussed in the first paragraph of this section.

Under the rate environment forecasted by management, the rate shocks in 100 basis point increments are applied to see the impact on the Company's earnings. The rate shock model reveals that a 100 basis point decrease in rates would cause an approximate 1.33% decrease in net income for the year ended December 31, 2006 and a 200 basis point decrease in rates would cause an approximate 3.55% decrease in net income for the year ended December 31, 2006. The rate shock model reveals that a 100 basis point rise in rates would cause an approximate 1.35% increase in net income for the year ended December 31, 2006 and that a 200 basis point rise in rates would cause an approximate 1.98% increase in net income for the year ended December 31, 2006.

**Table of Contents****Interest Sensitivity**

The following table reflects the earlier of the maturity or repricing data for various assets and liabilities.

**TABLE III**  
**INTEREST SENSITIVITY ANALYSIS**

As of December 31, 2006	Within		1-5		
(in thousands)	3 Months	4-12 Months	Years	Over 5 Years	Total
<b>Uses of funds</b>					
Federal funds sold	\$ 18,213	\$	\$	\$	\$ 18,213
Taxable investments	17,497	86,040	55,434		158,971
Tax-exempt investments	711	4,293	17,645	6,618	29,267
<b>Total investments</b>	<b>36,421</b>	<b>90,333</b>	<b>73,079</b>	<b>6,618</b>	<b>206,451</b>
<b>Loans</b>					
Commercial	23,623	4,188	30,174	4,600	62,585
Tax-exempt	48			3,143	3,191
Consumer	3,573	2,327	40,107	17,664	63,671
Real estate	113,157	32,521	208,119	95,237	449,034
Other	2,667	20	2,425		5,112
<b>Total loans</b>	<b>143,068</b>	<b>39,056</b>	<b>280,825</b>	<b>120,644</b>	<b>583,593</b>
<b>Total earning assets</b>	<b>\$ 179,489</b>	<b>\$ 129,389</b>	<b>\$ 353,904</b>	<b>\$ 127,262</b>	<b>\$ 790,044</b>
<b>Sources of funds</b>					
Interest-bearing transaction accounts	\$ 13,960	\$	\$	\$	\$ 13,960
Money market deposit accounts	148,127				148,127
Savings accounts	39,186				39,186
Time deposits \$100,000 or more	35,731	46,258	25,700		107,689
Other time deposits	27,357	79,920	75,522		182,799
Federal funds purchased, repurchase agreements and FHLB advances	76,696	10,000	30,000	65,000	181,696
Other borrowings	357				357
<b>Total interest bearing liabilities</b>	<b>\$ 341,414</b>	<b>\$ 136,178</b>	<b>\$ 131,222</b>	<b>\$ 65,000</b>	<b>\$ 673,814</b>
<b>Rate sensitivity GAP</b>	<b>\$ (161,925)</b>	<b>\$ (6,789)</b>	<b>\$ 222,682</b>	<b>\$ 62,262</b>	<b>\$ 116,230</b>
<b>Cumulative GAP</b>	<b>\$ (161,925)</b>	<b>\$ (168,714)</b>	<b>\$ 53,968</b>	<b>\$ 116,230</b>	
<b>Provision for Loan Losses</b>					

The provision for loan losses is a charge against earnings necessary to maintain the allowance for loan losses at a level consistent with management's evaluation of the loan portfolio.

The provision for loan losses increased to \$1.2 million in 2006 as compared to \$1.1 million in 2005 and \$850 thousand in 2004. The increase was due to loan growth of \$88.9 million and factored into the quarterly calculation of the allowance for loan loss.

Loans that were charged off during 2006 totaled \$1.2 million compared to \$1.3 million in 2005 and \$1.7 million in 2004. Recoveries amounted to \$331 thousand in 2006, \$370 thousand in 2005 and \$351 thousand in 2004. The Company's net loans charged off to year-end loans were 0.15% in 2006, 0.20% in 2005, and 0.32% in 2004. The allowance for loan losses, as a percentage of year-end loans, was 0.82% in 2006, 0.90% in 2005, and 0.99% in 2004.



## **Table of Contents**

As of December 31, 2006, nonperforming assets were \$623 thousand, up from \$473 thousand at year-end 2005. Nonperforming assets consist of loans in nonaccrual status and other real estate. The 2006 total consisted of other real estate of \$165 thousand and \$458 thousand in nonaccrual loans. The other real estate consists of \$165 thousand in commercial property originally acquired as a potential branch site and now listed for sale. Nonaccrual loans consisted of \$389 thousand in real estate loans and \$69 thousand in commercial loans not secured by real estate. Loans still accruing interest but past due 90 days or more decreased to \$826 thousand as of December 31, 2006 compared to \$935 thousand as of December 31, 2005.

## **Noninterest Income**

Noninterest income increased \$1.0 million, or 10.04%, in 2006 from 2005 compared to an increase of \$945 thousand, or 10.03%, in 2005 from 2004. The majority of the growth in noninterest income is attributed to increases in service charges on deposit accounts and other service charges, commissions and fees.

The increase in service charges on deposits accounts is because the Company added 5,675 in new consumer deposit accounts. The growth in other service charges, commissions and fees is related to an increased volume of debit card transactions. The increased volume of debit card transactions are related to the bank wide new consumer checking account initiative started in 2005 and the additional new checking accounts opened in 2006.

## **Noninterest Expenses**

Noninterest expenses increased \$1.6 million, or 6.77%, in 2006 over 2005 after increasing \$2.4 million, or 11.40%, in 2005 over 2004. One cause of the increase was salaries and employee benefits which increased by \$814 thousand, or 5.66%. The increase in the salaries and employee benefits category occurred because staffing levels increased by 14 full-time-equivalent positions in 2006.

Another category of noninterest expense that increased substantially was occupancy expense. This was caused by experiencing one full year of expenses for the Company's three newest branches.

## **Balance Sheet Review**

At December 31, 2006, the Company had total assets of \$847.5 million, an increase of 14.53% from \$740.0 million at December 31, 2005. Net loans as of December 31, 2006 were \$578.8 million, an increase of 18.06% from \$490.2 million at December 31, 2005. The Company realized significant growth in the real estate category of loans. Note 4 of the consolidated financial statements details the loan balance by category for the past two years.

Total investment securities at December 31, 2006 were \$188.2 million, a decrease of 3.99% from \$196.1 million on December 31, 2005. The Company's goal is to provide maximum return on the investment portfolio within the framework of its asset/liability objectives. The objectives include managing interest sensitivity, liquidity and pledging requirements. The reduction in investment securities helped fund the current growth in the loan portfolio.

At December 31, 2006, total deposits increased to \$588.4 million, an increase of 9.63% from \$536.7 million on December 31, 2005. Noninterest-bearing deposits decreased \$2.0 million, or 2.06% at year-end 2006 over 2005. Savings and interest-bearing deposits increased \$5.4 million, or 2.78% in 2006 over 2005. Time deposits increased \$48.3 million, or 19.93% in 2006 from 2005. Several new time deposit products were introduced in 2006 that offered a choice of higher rates or special features. Management's goal for 2007 is to reverse the downward trend of noninterest-bearing deposits as these funds provide a low cost source of funds for our lending divisions.

FHLB advances increased to \$125.0 million at December 31, 2006, an increase of 56.25% from \$80.0 million on December 31, 2005. FHLB advances were used to fund the majority of the Company's loan growth.

**Table of Contents****Investment Portfolio**

The following table sets forth a summary of the investment portfolio:

**TABLE IV**  
**INVESTMENT PORTFOLIO**

As of December 31,	2006	2005 (in thousands)	2004
<b>Available-for-sale securities, at fair value:</b>			
United States Treasury securities	\$ 981	\$ 985	\$ 992
Obligations of U.S. Government agencies	146,086	150,392	155,187
Obligations of state and political subdivisions	29,615	35,583	40,441
Money market investments	721	686	662
Federal Home Loan Bank stock restricted	7,094	4,963	3,757
Federal Reserve Bank stock restricted	169	169	169
Other marketable equity securities	140	165	172
	<b>\$ 184,806</b>	<b>\$ 192,943</b>	<b>\$ 201,380</b>
<b>Held-to-maturity securities, at cost:</b>			
Obligations of U.S. Government agencies	\$ 2,700	\$ 2,300	\$ 8,509
Obligations of state and political subdivisions	732	823	915
	<b>\$ 3,432</b>	<b>\$ 3,123</b>	<b>\$ 9,424</b>
<b>Total</b>	<b>\$ 188,238</b>	<b>\$ 196,066</b>	<b>\$ 210,804</b>

**Table of Contents**

The following table summarizes the contractual maturity of the investment portfolio and their weighted average yields as of December 31, 2006:

	1 year or less	1-5 years	5-10 years	Over 10 years	Total
United States Treasury securities	\$ 981	\$	\$	\$	\$ 981
Weighted average yield	5.02%				5.02%
Obligations of U.S. Government agencies	\$ 93,353	\$ 55,433	\$	\$	\$ 148,786
Weighted average yield	3.17%	3.33%			3.23%
Obligations of state and political subdivisions	\$ 6,083	\$ 17,646	\$ 6,618	\$	\$ 30,347
Weighted average yield	5.07%	4.57%	4.62%		4.68%
Money market investments	\$ 721	\$	\$	\$	\$ 721
Weighted average yield	4.61%				4.61%
Federal Home Loan Bank stock restricted	\$	\$	\$	\$ 7,094	\$ 7,094
Weighted average yield				5.02%	5.02%
Federal Reserve Bank stock restricted	\$	\$	\$	\$ 169	\$ 169
Weighted average yield				6.00%	6.00%
Other marketable equity securities	\$	\$	\$	\$ 140	\$ 140
Weighted average yield				23.89%	23.89%
Total securities	\$ 101,138	\$ 73,079	\$ 6,618	\$ 7,403	\$ 188,238
Weighted average yield	3.31%	3.63%	4.62%	5.40%	3.56%

Yields are calculated on a fully tax equivalent basis using a 34% rate.

**Loan Portfolio**

The following table shows a breakdown of total loans by type at December 31 for years 2002 through 2006:

**TABLE V**  
**LOAN PORTFOLIO**

As of December 31,	2006	2005	2004 (in thousands)	2003	2002
Commercial and other	\$ 67,697	\$ 63,224	\$ 56,231	\$ 53,711	\$ 52,183
Real estate construction	81,227	36,517	44,228	32,844	29,822
Real estate mortgage	367,808	325,677	263,096	241,868	204,946
Tax exempt	3,191	2,376	2,568	2,844	2,966
Installment loans to individuals	63,670	66,903	67,130	73,844	88,044
Total	\$ 583,593	\$ 494,697	\$ 433,253	\$ 405,111	\$ 377,961

**Table of Contents**

Based on Standard Industry Code, there are no categories of loans that exceed 10% of total loans other than the categories disclosed in the preceding table.

The maturity distribution and rate sensitivity of certain categories of the Bank's loan portfolio at December 31, 2006 is presented below:

**TABLE VI**  
**MATURITY SCHEDULE OF SELECTED LOANS**

December 31, 2006	Within 1 year	1 to 5 years	After 5 years	Total
	(in thousands)			
Commercial and other	\$ 30,498	\$ 32,599	\$ 4,600	\$ 67,697
Real estate construction	64,865	12,482	3,880	81,227
<b>Total</b>	<b>\$ 95,363</b>	<b>\$ 45,081</b>	<b>\$ 8,480</b>	<b>\$ 148,924</b>
Loans due after 1 year with:				
Fixed interest rate	\$	\$ 40,965	\$ 8,480	\$ 49,445
Variable interest rate	\$	\$ 4,116	\$	\$ 4,116

The following table presents information concerning the aggregate amount of nonaccrual, past due and restructured loans as of December 31 for the years 2002 through 2006.

**TABLE VII**  
**NONACCRUAL, PAST DUE AND RESTRUCTURED LOANS**

As of December 31,	2006	2005	2004	2003	2002
	(in thousands)				
Nonaccrual loans	\$ 458	\$ 308	\$ 402	\$ 243	\$ 314
Loans past due 90 days or more and accruing interest	826	935	1,122	736	608
Restructured loans			1,806		
Interest income that would have been recorded under original loan terms	38	66	42	34	49
Interest income recorded for the period	24	35	35	12	16

Loans are placed in nonaccrual status if principal or interest has been in default for a period of 90 days or more unless the obligation is both well secured and in the process of collection. A debt is well secured if it is secured (i) by collateral in the form of liens on or pledges of real or personal property, including securities, that have a realizable value sufficient to discharge the debt in full or (ii) by the guaranty of a financially responsible party. A debt is in the process of collection if collection of the debt is proceeding in due course either through legal action, including judgment enforcement procedures, or, in appropriate circumstances, through collection efforts not involving legal action which are reasonably expected to result in repayment of the debt or in its restoration to a current status.

Potential problem loans consist of loans that, because of potential credit problems of the borrowers, have caused management to have serious doubts as to the ability of such borrowers to comply with the loan repayment terms. At December 31, 2006 such problem loans, not included in Table VII, amounted to approximately \$5.1 million.



**Table of Contents**

**Summary of Loan Loss Experience**

The determination of the balance of the Allowance for Loan Losses is based upon a review and analysis of the loan portfolio and reflects an amount which, in management's judgment, is adequate to provide for possible future losses. Management's review includes monthly analysis of past due and nonaccrual loans and detailed periodic loan by loan analyses.

The principal factors considered by management in determining the adequacy of the allowance are the growth and composition of the loan portfolio, historical loss experience, the level of nonperforming loans, economic conditions, the value and adequacy of collateral, and the current level of the allowance.

**Table of Contents**

The following table shows an analysis of the Allowance for Loan Losses for the years 2002 through 2006.

**TABLE VIII**  
**ANALYSIS OF THE ALLOWANCE FOR LOAN LOSSES**

As of December 31,	2006	2005	2004 (in thousands)	2003	2002
Balance at the beginning of period	\$ 4,448	\$ 4,303	\$ 4,832	\$ 4,565	\$ 3,894
Charge-offs:					
Commercial, financial and agricultural	223	76	468	149	545
Real estate construction			4		8
Real estate mortgage	69	108	327	244	98
Consumer loans	558	584	702	802	761
Other loans	345	507	229		
Total charge-offs	1,195	1,275	1,730	1,195	1,412
Recoveries:					
Commercial, financial and agricultural	49	21	29	219	90
Real estate mortgage	6	9	36	6	5
Consumer loans	138	230	220	237	288
Other loans	138	110	66		
Total recoveries	331	370	351	462	383
Net charge-offs	864	905	1,379	733	1,029
Additions charged to operations	1,200	1,050	850	1,000	1,700
Balance at end of period	\$ 4,784	\$ 4,448	\$ 4,303	\$ 4,832	\$ 4,565
Selected loan loss statistics					
Loans (net of unearned income):					
End of period balance	\$ 583,593	\$ 494,697	\$ 433,253	\$ 405,111	\$ 377,961
Average balance	\$ 543,136	\$ 450,053	\$ 418,781	\$ 387,137	\$ 362,228
Net charge-offs to average total loans	0.16%	0.20%	0.32%	0.19%	0.28%
Provision for loan losses to average total loans	0.22%	0.23%	0.20%	0.26%	0.47%
Provision for loan losses to net charge-offs	138.89%	116.02%	61.64%	136.43%	165.21%
Allowance for loan losses to period end loans	0.82%	0.90%	0.99%	1.19%	1.21%
Earnings to loan loss coverage*	12.54	12.10	9.17	15.55	8.89

\* Income before taxes plus provision for loan losses, divided by net charge-offs.

**Table of Contents**

The following table shows the amount of the Allowance for Loan Losses ( ALL ) allocated to each category at December 31 for the years 2002 through 2006. Although the ALL is allocated into these categories, the entire ALL is available to cover loan losses in any category. For example, if real estate construction loans experienced losses of \$64 thousand, the ALL could handle these losses even though only \$55 thousand is allocated to that category.

**TABLE IX**  
**ALLOCATION OF THE ALLOWANCE FOR LOAN LOSSES**

As of December 31,	2006		2005		2004		2003		2002	
	Amount	Percent of loans to Total Loans	Amount	Percent of loans to Total Loans	Amount	Percent of loans to Total Loans	Amount	Percent of loans to Total Loans	Amount	Percent of loans to Total Loans
	(in thousands)									
Commercial and other	1,668	12.2%	1,426	13.3%	1,207	13.6%	1,032	14.0%	781	14.6%
Real Estate Construction	55	13.9%	31	7.4%	18	10.2%	106	8.1%	149	7.9%
Real Estate Mortgage	2,398	63.0%	2,224	65.8%	1,957	60.7%	743	59.7%	1,362	54.2%
Consumer	663	10.9%	767	13.5%	1,014	15.5%	777	18.2%	1,135	23.3%
Unallocated	N/A	N/A	N/A	N/A	107	N/A	2,174	N/A	1,138	N/A
<b>Total Deposits</b>	<b>\$ 4,784</b>	<b>100.0%</b>	<b>\$ 4,448</b>	<b>100.0%</b>	<b>\$ 4,303</b>	<b>100.0%</b>	<b>\$ 4,832</b>	<b>100.0%</b>	<b>\$ 4,565</b>	<b>100.0%</b>

The following table shows the average balances and average rates paid on deposits for the years ended December 31, 2006, 2005 and 2004.

**TABLE X**  
**DEPOSITS**

Years ended December 31,	2006		2005		2004	
	Average Balance	Average Rate	Average Balance	Average Rate	Average Balance	Average Rate
	(in thousands)					
Interest-bearing transaction accounts	\$ 9,210	0.26%	\$ 8,360	0.26%	\$ 9,654	0.26%
Money market deposit accounts	150,950	1.37%	144,655	0.83%	138,776	0.58%
Savings accounts	40,612	0.50%	42,559	0.50%	41,937	0.50%
Time deposits, \$100,000 or more	106,227	3.83%	79,321	2.98%	68,434	2.24%
Other time deposits	157,133	4.41%	141,526	3.26%	139,771	2.89%
Total interest-bearing deposits	464,132	2.86%	416,421	2.02%	398,572	1.66%
Demand deposits	98,622		102,722		112,043	
Total deposits	\$ 562,754		\$ 519,143		\$ 510,615	

**Table of Contents**

The following table shows time deposits in amounts of \$100,000 or more as of December 31, 2006, 2005, and 2004 by time remaining until maturity.

**TABLE XI**  
**TIME DEPOSITS OF \$100,000 OR MORE**

As of December 31,	2006	2005 (in thousands)	2004
<b>Maturing in:</b>			
3 months or less	\$ 34,561	\$ 23,647	\$ 22,821
3 through 6 months	19,826	10,537	6,235
6 through 12 months	26,779	16,438	8,743
greater than 12 months	26,523	30,000	27,785
	\$ 107,689	\$ 80,622	\$ 65,583

**Return on Equity and Assets**

The return on average stockholders' equity and assets, the dividend pay-out ratio, and the average equity to average assets ratio for the past three years are presented below.

As of December 31,	2006	2005	2004
Return on average assets	0.88%	1.03%	1.28%
Return on average equity	9.68%	10.31%	12.91%
Dividend pay-out ratio	39.76%	36.47%	28.92%
Average equity to average assets	9.13%	9.98%	9.92%

**Capital Resources**

Total stockholders' equity as of December 31, 2006 was \$74.7 million, up 5.08% from \$71.1 million on December 31, 2005. The Company's capital position remains strong as evidenced by the regulatory capital measurements. Under the banking regulations, Total Capital is composed of core capital (Tier 1) and supplemental capital (Tier 2). Tier 1 capital consists of common stockholders' equity less goodwill. Tier 2 capital consists of certain qualifying debt and a qualifying portion of the allowance for loan losses. The following is a summary of the Company's capital ratios for 2006, 2005 and 2004. As shown below, these ratios were all well above the regulatory minimum levels.

	<b>2006 Regulatory Minimums</b>	2006	2005	2004
Tier 1	4.00%	12.41%	13.79%	14.45%
Total Capital	8.00%	13.18%	14.62%	15.35%
Tier 1 Leverage	3.00%	9.19%	9.98%	9.95%

Year-end book value was \$18.70 in 2006 and \$17.70 in 2005. Cash dividends were \$2.8 million, or \$0.70 per share in 2006 and \$2.7 million, or \$0.66 per share in 2005. The common stock of the Company has not been extensively traded. The table below shows the high and low sales prices for each quarter of 2006 and 2005. The stock is quoted on the NASDAQ Capital Market under the symbol "OPOF" and the prices below are based on trade information as reported by The NASDAQ Stock Market, LLC. There were 1,269 stockholders of the Company as of December 31, 2006. This stockholder count does not include stockholders who hold their stock in a nominee registration.

**Table of Contents**

The following is a summary of the dividends paid and high and low market prices on Old Point Financial Corporation common stock for 2006 and 2005.

	2006			2005		
	Dividend	Market Price		Dividend	Market Price	
		High	Low		High	Low
1st Quarter	\$ 0.17	\$ 29.50	\$ 27.70	\$ 0.16	\$ 34.78	\$ 29.60
2nd Quarter	\$ 0.17	\$ 30.00	\$ 28.02	\$ 0.16	\$ 32.77	\$ 29.25
3rd Quarter	\$ 0.18	\$ 29.46	\$ 27.01	\$ 0.17	\$ 31.00	\$ 29.32
4th Quarter	\$ 0.18	\$ 29.75	\$ 28.21	\$ 0.17	\$ 30.90	\$ 27.56

**Liquidity**

Liquidity is the ability of the Company to meet present and future financial obligations through either the sale or maturity of existing assets or the acquisition of additional funds through liability management. Liquid assets include cash, interest-bearing deposits with banks, federal funds sold, investments in securities and loans maturing within one year.

In addition, secondary sources are available through the use of borrowed funds if the need should arise. The Company's sources of funds include a large stable deposit base and secured advances from the FHLB. As of December 31, 2006, the Company had \$128 million in FHLB borrowing availability. The Company has available short-term unsecured borrowed funds in the form of federal funds with correspondent banks. As of year-end 2006, the Company had \$40 million available in federal funds to handle any short-term borrowing needs.

As a result of the Company's management of liquid assets, availability of borrowed funds and the ability to generate liquidity through liability funding, management believes that the Company maintains overall liquidity sufficient to satisfy its depositors' requirements and to meet its customers' future borrowing needs.

The following table sets forth information relating to the Company's sources of liquidity and the outstanding commitments for use for liquidity at December 31, 2006 and December 31, 2005. Dividing the total sources of liquidity by the outstanding commitments for use of liquidity derives the liquidity coverage ratio.

**LIQUIDITY SOURCES AND USES**

(in thousands)

	December 31, 2006			December 31, 2005		
	Total	In Use	Available	Total	In Use	Available
<b>Sources:</b>						
Federal funds lines of credit	\$ 40,000		\$ 40,000	\$ 40,000		\$ 40,000
Federal Home Loan Bank advances	252,552	125,000	\$ 127,552	220,394	80,000	\$ 140,397
Federal funds sold			18,213			2,004
Securities, available for sale and unpledged at fair value			53,470			62,777
Total short-term funding sources			\$ 239,235			\$ 245,178
<b>Uses:</b>						
Unfunded loan commitments and lending lines of credit			39,933			45,074
Letters of credit			1,617			1,816
Commitments to purchase assets			1,148			4,631
Anticipated decline in borrowed funds (Demand Note)			356			1,710
Total potential short-term funding uses			\$ 43,054			\$ 53,231
Ratio of short-term funding sources to potential uses			555.7%			460.6%



**Table of Contents**

Management is not aware of any market or institutional trends, events or uncertainties that are expected to have a material effect on the liquidity, capital resources or operations of the Company. Nor is management aware of any current recommendations by regulatory authorities that would have a material effect on liquidity, capital resources or operations. The Company's internal sources of such liquidity are deposits, loan and investment repayments and securities available for sale. The Company's primary external source of liquidity is advances from the FHLB of Atlanta.

**Effects of Inflation**

Management believes that the key to achieving satisfactory performance in an inflationary environment is its ability to maintain or improve its net interest margin and to generate additional fee income. The Company's policy of investing in and funding with interest-sensitive assets and liabilities is intended to reduce the risks inherent in a volatile inflationary economy.

**Off-Balance Sheet Lending Related Commitments**

The Company had \$113.2 million in consumer and commercial commitments at December 31, 2006. The Company also had \$5.3 million at December 31, 2006 in letters of credit that the Bank will fund if certain future events occur. It is expected that only a portion of these commitments will ever actually be funded.

The Company has the liquidity and capital resources to handle these commitments in the normal course of business. See Note 13 to the consolidated financial statements.

**Contractual Obligations**

In the normal course of business there are various outstanding contractual obligations of the Company that will require future cash outflows. In addition, there are commitments and contingent liabilities, such as commitments to extend credit that may or may not require future cash outflows. The following table provides the Company's contractual obligations as of December 31, 2006:

## Payments due by period

(in thousands)	Total	Less			
		than 1 year	1-3 years	3-5 years	More Than 5 Years
<i>Contractual Obligations</i>					
Short-Term Debt Obligations	\$ 57,053	\$ 57,053			
Long-Term Debt Obligations	\$ 125,000	\$ 25,000	\$ 30,000	\$ 20,000	\$ 50,000
Operating Lease Obligations	\$ 987	\$ 374	\$ 592	\$ 21	
Commitment to purchase assets	\$ 1,148	\$ 1,148			
<b>Total contractual cash obligations excluding deposits</b>	<b>\$ 184,188</b>	<b>\$ 83,575</b>	<b>\$ 30,592</b>	<b>\$ 20,021</b>	<b>\$ 50,000</b>
Deposits	\$ 588,414	\$ 487,192	\$ 82,102	\$ 19,120	
<b>Total</b>	<b>\$ 772,602</b>	<b>\$ 570,767</b>	<b>\$ 112,694</b>	<b>\$ 39,141</b>	<b>\$ 50,000</b>

Short-term debt obligations include federal funds purchased, securities sold under agreement to repurchase and Demand Note U.S. Treasury. As of December 31, 2006, the long-term debt obligations of FHLB advances increased to \$125 million as compared to \$80 million as of December 31, 2005.

As of December 31, 2006, there are no other material changes in the Company's contractual obligations disclosed in the Company's Annual Report on Form 10-K for the year ended December 31, 2005.

**Table of Contents****Short-Term Borrowings**

Short-term borrowings consist of the following at December 31, 2006, 2005 and 2004:

**TABLE XII**  
**SHORT-TERM BORROWINGS**

	2006		2005		2004	
	Balance	Rate	Balance	Rate	Balance	Rate
	(in thousands)					
<b>Balance at December 31,</b>						
Securities sold under agreements to repurchase	\$ 56,696	3.99%	\$ 48,911	2.96%	\$ 45,768	1.02%
U.S. treasury demand notes and other borrowed money	357	5.00%	1,711	4.00%	3,160	2.00%
Total	\$ 57,053		\$ 50,622		\$ 48,928	
<b>Average daily balance at December 31,</b>						
Federal funds purchased	\$ 2,863	4.96%	\$ 2,862	3.26%	\$ 1,269	1.82%
Securities sold under agreements to repurchase	47,682	3.66%	47,196	2.27%	32,914	1.04%
U.S. treasury demand notes and other borrowed money	622	4.71%	1,076	2.73%	1,667	1.15%
Total	\$ 51,167	3.74%	\$ 51,134	2.27%	\$ 35,850	1.03%
<b>Maximum month-end outstanding balance:</b>						
Federal funds purchased	\$ 11,100		\$ 7,500		\$	
Securities sold under agreements to repurchase	\$ 56,696		\$ 55,495		\$ 46,067	
U.S. treasury demand notes and other borrowed money	\$ 1,256		\$ 5,213		\$ 5,316	

**Item 7A. Quantitative and Qualitative Disclosures About Market Risk**

This information is incorporated herein by reference from Item 7 Management's Discussion and Analysis of Financial Condition and Results of Operations, on pages 18 through 20 of this Form 10-K.

**Item 8. Financial Statements and Supplementary Data**

The consolidated financial statements and related footnotes of the Company are presented below followed by the financial statements of the Parent.



**Table of Contents**

To the Stockholders and Board of Directors

Old Point Financial Corporation

Hampton, Virginia

**REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM**

We have audited the accompanying consolidated balance sheets of Old Point Financial Corporation and subsidiaries as of December 31, 2006 and 2005, and the related consolidated statements of income, changes in stockholders' equity, and cash flows for the years ended December 31, 2006, 2005 and 2004. We also have audited management's assessment, included in the accompanying Management Report on Internal Control over Financial Reporting, that Old Point Financial Corporation maintained effective internal control over financial reporting as of December 31, 2006, based on criteria established in *Internal Control - Integrated Framework* issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO). Old Point Financial Corporation and subsidiaries' management is responsible for these financial statements, for maintaining effective internal control over financial reporting, and for its assessment of the effectiveness of internal control over financial reporting. Our responsibility is to express an opinion on these financial statements, an opinion on management's assessment, and an opinion on the effectiveness of the Old Point Financial Corporation and subsidiaries' internal control over financial reporting based on our audits.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free of material misstatement and whether effective internal control over financial reporting was maintained in all material respects. Our audit of financial statements included examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management, and evaluating the overall financial statement presentation. Our audit of internal control over financial reporting included obtaining an understanding of internal control over financial reporting, evaluating management's assessment, testing and evaluating the design and operating effectiveness of internal control, and performing such other procedures as we considered necessary in the circumstances. We believe that our audits provide a reasonable basis for our opinions.

A company's internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

**Table of Contents**

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of Old Point Financial Corporation and subsidiaries as of December 31, 2006 and 2005, and the results of its operations and its cash flows for the years ended December 31, 2006, 2005 and 2004 in conformity with accounting principles generally accepted in the United States of America. Also in our opinion, management's assessment that Old Point Financial Corporation and subsidiaries maintained effective internal control over financial reporting as of December 31, 2006, is fairly stated, in all material respects, based on criteria established in *Internal Control Integrated Framework* issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO). Furthermore, in our opinion, Old Point Financial Corporation and subsidiaries maintained, in all material respects, effective internal control over financial reporting as of December 31, 2006, based on criteria established in *Internal Control Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO)*.

As described in Note 12 to the consolidated financial statements, on December 31, 2006, Old Point Financial Corporation changed its method of accounting for its pension plan to adopt FASB Statement No. 158, *Employers Accounting for Defined Benefit Pension and Other Postretirement Plans*.

Winchester, Virginia

March 8, 2007

**Table of Contents****Old Point Financial Corporation and Subsidiaries**

## Consolidated Balance Sheets

	December 31,	
	2006	2005
	(in thousands)	
<b>Assets</b>		
Cash and due from banks	\$ 18,571	\$ 13,602
Federal funds sold	18,213	2,004
Cash and cash equivalents	36,784	15,606
Securities available-for-sale, at fair value	184,806	192,943
Securities held-to-maturity (fair value approximates \$3,454 and \$ 3,141)	3,432	3,123
Loans, net of allowance for loan losses of \$4,784 and \$ 4,448	578,809	490,249
Premises and equipment, net	26,410	21,277
Bank owned life insurance	10,608	9,458
Other assets	6,672	7,337
	\$ 847,521	\$ 739,993
<b>Liabilities &amp; Stockholders Equity</b>		
Deposits:		
Noninterest-bearing deposits	\$ 96,653	\$ 98,686
Savings and interest-bearing demand deposits	201,273	195,833
Time deposits	290,488	242,225
Total deposits	588,414	536,744
Federal funds purchased, repurchase agreements and other borrowings	57,053	50,622
Federal Home Loan Bank advances	125,000	80,000
Accrued expenses and other liabilities	2,389	1,571
Total liabilities	772,856	668,937
Commitments and contingencies		
Stockholders Equity:		
Common stock, \$5 par value, 10,000,000 shares authorized; 3,992,155 and 4,013,553 shares issued	19,961	20,068
Additional paid-in capital	14,719	14,320
Retained earnings	42,245	39,074
Accumulated other comprehensive income (loss)	(2,260)	(2,406)
Total stockholders equity	74,665	71,056
	\$ 847,521	\$ 739,993

See Notes to Consolidated Financial Statements.

**Table of Contents****Old Point Financial Corporation and Subsidiaries**

## Consolidated Statements of Income

	Years Ended December 31,		
	2006	2005	2004
	(in thousands, except per share data)		
<b>Interest and Dividend Income:</b>			
Interest and fees on loans	\$ 37,440	\$ 28,975	\$ 26,290
Interest on federal funds sold	467	270	173
Interest on securities:			
Taxable	5,118	5,311	5,152
Tax-exempt	1,445	1,705	1,889
Dividends and interest on all other securities	415	226	135
 Total interest and dividend income	 44,885	 36,487	 33,639
<b>Interest Expense:</b>			
Interest on savings and interest-bearing demand deposits	2,290	1,431	1,032
Interest on time deposits	11,003	6,987	5,582
Interest on federal funds purchased, securities sold under agreements to repurchase and other borrowings	1,913	1,160	371
Interest on Federal Home Loan Bank advances	5,070	2,743	2,263
 Total interest expense	 20,276	 12,321	 9,248
Net interest income	24,609	24,166	24,391
Provision for loan losses	1,200	1,050	850
 Net interest income, after provision for loan losses	 23,409	 23,116	 23,541
<b>Noninterest Income:</b>			
Income from fiduciary activities	2,669	2,705	2,530
Service charges on deposit accounts	5,445	4,852	4,348
Other service charges, commissions and fees	2,197	1,779	1,523
Income from bank owned life insurance	547	497	458
Net gains on available-for-sale securities	9	10	215
Other operating income	539	522	346
 Total noninterest income	 11,406	 10,365	 9,420
<b>Noninterest Expense:</b>			
Salaries and employee benefits	15,192	14,378	13,201
Occupancy and equipment	3,514	3,190	2,985
Supplies	525	491	427
Postage and courier	516	489	443
Service fees	706	698	615
Data processing	738	612	591
Advertising	775	748	342
Customer development	684	547	404
Employee professional development	591	546	470
Other	1,940	1,886	1,694
 Total noninterest expenses	 25,181	 23,585	 21,172

Edgar Filing: OLD POINT FINANCIAL CORP - Form 10-K

Income before income taxes	9,634	9,896	11,789
Income tax expenses	2,610	2,628	3,209

Net income	\$ 7,024	\$ 7,268	\$ 8,580
------------	----------	----------	----------

**Basic Earnings per Share**

Average shares outstanding (in thousands)	3,992	4,016	3,997
Net income per share of common stock	\$ 1.76	\$ 1.81	\$ 2.15

**Diluted Earnings per Share**

Average shares outstanding (in thousands)	4,049	4,093	4,086
Net income per share of common stock	\$ 1.73	\$ 1.78	\$ 2.10

See Notes to Consolidated Financial Statements.

**Table of Contents****Old Point Financial Corporation and Subsidiaries**

## Consolidated Statements of Changes in Stockholders' Equity

Years ended December 31, 2006, 2005 and 2004

	Shares of Common Stock	Common Stock	Additional Paid-in Capital  (in thousands, except share data)	Retained Earnings	Accumulated Other Comprehensive Income (Loss)	Total
<b>Balance at December 31, 2003</b>	3,976,019	\$ 19,880	\$ 12,433	\$ 30,246	\$ 740	\$ 63,299
Comprehensive income:						
Net income				8,580		8,580
Unrealized holding losses arising during the period (net of tax, \$664)					(1,287)	(1,287)
Reclassification adjustment, (net of tax, \$73)					(142)	(142)
Minimum pension liability adjustment (net of tax \$454)					882	882
Total comprehensive income (loss)				8,580	(547)	8,033
Sale of common stock	53,374	267	1,563	(1,154)		676
Repurchase and retirement of common stock	(15,749)	(79)		(387)		(466)
Nonqualified stock options			78			78
Cash dividends (\$.62 per share)				(2,481)		(2,481)
<b>Balance at December 31, 2004</b>	4,013,644	\$ 20,068	14,074	\$ 34,804	\$ 193	\$ 69,139
Comprehensive income:						
Net income				7,268		7,268
Unrealized holding losses arising during the period (net of tax, \$1,335)					(2,592)	(2,592)
Reclassification adjustment, (net of tax, \$3)					(7)	(7)
Total comprehensive income (loss)				7,268	(2,599)	4,669
Sale of common stock	7,046	35	237	(172)		100
Repurchase and retirement of common stock	(7,137)	(35)		(175)		(210)
Nonqualified stock options			9			9
Cash dividends (\$.66 per share)				(2,651)		(2,651)
<b>Balance at December 31, 2005</b>	4,013,553	\$ 20,068	\$ 14,320	\$ 39,074	\$ (2,406)	\$ 71,056
Comprehensive income:						
Net income				7,024		7,024
Unrealized holding gains arising during the period (net of tax, \$404)					785	785
Reclassification adjustment, (net of tax, \$3)					(6)	(6)
Total comprehensive income				7,024	779	7,803
Adjustment to initially apply FASB Statement No. 158 (net of tax, \$326) (in regards to pension plan)					(633)	(633)
Sale of common stock	12,215	61	358	(260)		159
Repurchase and retirement of common stock	(33,613)	(168)		(800)		(968)
Nonqualified stock options			41			41
Cash dividends (\$.70 per share)				(2,793)		(2,793)

Edgar Filing: OLD POINT FINANCIAL CORP - Form 10-K

<b>Balance at December 31, 2006</b>	3,992,155	\$ 19,961	\$ 14,719	\$ 42,245	\$ (2,260)	\$ 74,665
-------------------------------------	-----------	-----------	-----------	-----------	------------	-----------

See Notes to Consolidated Financial Statements.

- 36 -

**Table of Contents****Old Point Financial Corporation and Subsidiaries**

## Consolidated Statements of Cash Flows

Years Ended December 31,	2006	2005 (in thousands)	2004
<b>CASH FLOWS FROM OPERATING ACTIVITIES</b>			
Net income	\$ 7,024	\$ 7,268	\$ 8,580
Adjustments to reconcile net income to net cash provided by operating activities:			
Depreciation and amortization	1,589	1,397	1,270
Provision for loan losses	1,200	1,050	850
Net gain on sale of available-for-sale securities			(172)
Net gain on call of available-for-sale securities	(9)	(10)	(43)
Net amortization (accretion) of securities	(54)	(7)	31
Loss on disposal of equipment	5	8	9
Loss on sale of other real estate owned			6
Deferred tax expense (benefit)	(36)	51	401
Increase in other assets	(850)	(1,102)	(1,244)
Increase (decrease) in other liabilities	184	523	(447)
Net cash provided by operating activities	9,053	9,178	9,241
<b>CASH FLOWS FROM INVESTING ACTIVITIES</b>			
Purchases of available-for-sale securities	(6,977)	(5,153)	(119,056)
Purchases of held-to-maturity securities	(1,200)	(700)	(400)
Proceeds from maturities and calls of securities	14,387	11,871	74,706
Proceeds from sales of available-for-sale securities	2,860	4,799	17,213
Loans made to customers	(300,785)	(187,795)	(147,355)
Principal payments received on loans	211,026	125,447	117,833
Purchases of premises and equipment	(6,727)	(4,140)	(5,659)
Proceeds from sales of other real estate owned			42
Net cash used in investing activities	(87,416)	(55,671)	(62,676)
<b>CASH FLOWS FROM FINANCING ACTIVITIES</b>			
Decrease in noninterest-bearing deposits	(2,033)	(2,841)	(12,574)
Increase (decrease) in savings deposits	5,440	(4,652)	20,185
Proceeds from the sale of time deposits	191,905	163,346	124,236
Payments for maturing time deposits	(143,641)	(131,269)	(110,109)
Increase in federal funds purchased and repurchase agreements	7,785	3,143	7,761
Increase in Federal Home Loan Bank advances	45,000	25,000	5,000
Increase (decrease) in interest-bearing demand notes and other borrowed money	(1,354)	(1,449)	1,349
Proceeds from issuance of common stock	159	100	676
Repurchase and retirement of common stock	(968)	(210)	(466)
Effect of nonqualified stock options	41	9	78
Cash dividends paid on common stock	(2,793)	(2,651)	(2,481)
Net cash provided by financing activities	99,541	48,526	33,655
Net increase (decrease) in cash and cash equivalents	21,178	2,033	(19,780)
Cash and cash equivalents at beginning of period	15,606	13,573	33,353
Cash and cash equivalents at end of period	\$ 36,784	\$ 15,606	\$ 13,573

**SUPPLEMENTAL DISCLOSURES OF CASH FLOW INFORMATION**

Cash payments for:



Edgar Filing: OLD POINT FINANCIAL CORP - Form 10-K

Interest	\$ 19,463	\$ 11,785	\$ 9,185
Income taxes	2,625	2,550	2,775

**SUPPLEMENTAL SCHEDULE OF NONCASH TRANSACTIONS**

Unrealized gain (loss) on investment securities	\$ 1,180	\$ (3,937)	\$ (2,166)
Change in pension liability	\$ 959	\$	\$ 1,336

See Notes to Consolidated Financial Statements.

- 37 -

## Table of Contents

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

#### NOTE 1. Significant Accounting Policies

#### **PRINCIPLES OF CONSOLIDATION:**

The consolidated financial statements include the accounts of Old Point Financial Corporation (the Company) and its wholly-owned subsidiaries, The Old Point National Bank of Phoebus (the Bank) and Old Point Trust & Financial Services N.A. (Trust). All significant intercompany balances and transactions have been eliminated in consolidation.

#### **NATURE OF OPERATIONS:**

Old Point Financial Corporation is a holding company that conducts substantially all of its operations through two subsidiaries, The Old Point National Bank of Phoebus and Old Point Trust and Financial Services, N.A. The Bank services individual and commercial customers, the majority of which are in Hampton Roads. As of December 31, 2006, the Bank had 19 branch offices. The Bank offers a full range of deposit and loan products to its retail and commercial customers. Trust offers a full range of services for individuals and businesses. Products and services include retirement planning, estate planning, financial planning, trust accounts, tax services and investment management services.

#### **USE OF ESTIMATES:**

In preparing consolidated financial statements in conformity with U.S. generally accepted accounting principles, management is required to make estimates and assumptions that affect the reported amounts of assets and liabilities as of the date of the balance sheet and reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates. Material estimates that are particularly susceptible to significant change in the near term relate to the determination of the allowance for loan losses and the valuation of deferred tax assets.

#### **CASH AND CASH EQUIVALENTS:**

For purposes of the consolidated statements of cash flows, cash and cash equivalents includes cash and balances due from banks and federal funds sold, all which mature within 90 days.

#### **INVESTMENT SECURITIES:**

Statement of Financial Accounting Standards (SFAS) No. 115, Accounting for Certain Investments in Debt and Equity Securities (SFAS 115), addresses the accounting and reporting for investments in equity securities that have readily determinable fair values and for all investments in debt securities. Those investments are to be classified in two categories and accounted for as follows:

**Held-to-maturity** Debt securities for which the Company has the positive intent and ability to hold to maturity are classified as held-to-maturity securities and reported at cost, adjusted for premiums and discounts that are recognized in interest income using the interest method over the period to maturity.

**Available-for-sale** Debt and equity securities not classified as held-to-maturity securities are classified as available-for-sale securities and recorded at fair value, with unrealized gains and losses reported as a component of comprehensive income. Gains and losses on the sale of available-for-sale securities are determined using the specific identification method.

Purchase premiums and discounts are recognized in interest income using the interest method over the terms of the securities. Declines in the fair value of held-to-maturity and available-for-sale securities below their cost that are deemed to be other than temporary are reflected in earnings as realized losses. In estimating other-than-temporary impairment losses, management considers (i) the length of time and the extent to which the fair value has been less than cost, (ii) the financial condition and near-term prospects of the issuer, and (iii) the intent and ability of the Company to retain its investment in the issuer for a period of time sufficient to allow for any anticipated recovery in fair value.



---

**Table of Contents**

**LOANS:**

The Company grants mortgage, commercial and consumer loans to customers. A substantial portion of the loan portfolio is represented by mortgage loans throughout Hampton Roads. The ability of the Company's debtors to honor their contracts is dependent upon the real estate and general economic conditions in this area.

Loans that management has the intent and ability to hold for the foreseeable future or until maturity or pay-off generally are reported at their outstanding unpaid principal balances adjusted for charge-offs, the allowance for loan losses and any deferred fees or costs on originated loans. Interest income is accrued on the unpaid principal balance. Loan origination fees and certain direct origination costs are capitalized and recognized as an adjustment of the yield on the related loan.

Accrual of interest is discontinued on a loan when management believes, after considering collection efforts and other factors, that the borrower's financial condition is such that collection of interest is doubtful.

All interest accrued but not collected for loans that are placed on non-accrual or charged off is reversed against interest income. The interest on these loans is accounted for on the cash basis or cost recovery method, until qualifying for return to accrual. Loans are returned to accrual status when all the principal and interest amounts contractually due are brought current and future payments are reasonably assured.

**ALLOWANCE FOR LOAN LOSSES:**

The allowance for loan losses is established as losses are estimated to have occurred through a provision for loan losses charged to earnings. Loan losses are charged against the allowance when management believes the uncollectibility of a loan balance is confirmed. Subsequent recoveries, if any, are credited to the allowance.

The allowance for loan losses is evaluated on a regular basis by management and is based upon management's periodic review of the collectibility of the loans in light of historical experience, the nature and volume of the loan portfolio, adverse situations that may affect the borrower's ability to repay, estimated value of any underlying collateral and prevailing economic conditions. This evaluation is inherently subjective as it requires estimates that are susceptible to significant revision as more information becomes available.

The allowance consists of specific and general components. The specific component relates to loans that are classified as doubtful, substandard or special mention. For such loans that are also classified as impaired, an allowance is established when the discounted cash flows (or collateral value or observable market price) of the impaired loan is lower than the carrying value of that loan. The general component covers non-classified loans and is based on historical loss experience adjusted for qualitative factors.

A loan is considered impaired when, based on current information and events, it is probable that the Company will be unable to collect the scheduled payments of principal or interest when due according to the contractual terms of the loan agreement. Factors considered by management in determining impairment include payment status, collateral value and the probability of collecting scheduled principal and interest payments when due. Loans that experience insignificant payment delays and payment shortfalls generally are not classified as impaired. Management determines the significance of payment delays and payment shortfalls on a case-by-case basis, taking into consideration all of the circumstances surrounding the loan and the borrower, including the length of the delay, the reasons for the delay, the borrower's prior payment record, and the amount of the shortfall in relation to the principal and interest owed. Impairment is measured on a loan by loan basis for commercial and construction loans by either the present value of expected future cash flows discounted at the loan's effective interest rate, the loan's obtainable market price, or the fair value of the collateral if the loan is collateral dependent.

Large groups of smaller balance homogeneous loans are collectively evaluated for impairment. Accordingly, the Company does not separately identify individual consumer and residential loans for impairment disclosures, unless such loans are the subject of a restructuring agreement.

**OFF-BALANCE SHEET CREDIT RELATED FINANCIAL INSTRUMENTS:**

In the ordinary course of business, the Company has entered into commitments to extend credit, including commitments under commercial letters of credit and lines of credit. Such financial instruments are recorded when they are funded.

## **Table of Contents**

### **OTHER REAL ESTATE OWNED:**

Other real estate owned is carried at the lower of cost or estimated fair value and consists of foreclosed real property and other property held for sale. The estimated fair value is reviewed periodically by management and any write-downs are charged against current earnings.

### **PREMISES AND EQUIPMENT:**

Land is carried at cost. Premises and equipment are stated at cost less accumulated depreciation and amortization. Premises and equipment are depreciated over their estimated useful lives ranging from three to 39 years; leasehold improvements are amortized over the lives of the respective leases or the estimated useful life of the leasehold improvement, whichever is less. Software is amortized over its estimated useful life ranging from three to five years. Depreciation and amortization are calculated on the straight-line method.

### **INCOME TAXES:**

Deferred income tax assets and liabilities are determined using the liability (or balance sheet) method. Under this method, the new deferred tax asset or liability is determined based on the tax effects of the temporary differences between the book and tax basis of the various balance sheet assets and liabilities and gives current recognition to changes in tax rates and laws.

### **PENSION PLAN:**

The Company has a non-contributory defined benefit pension plan. Effective September 30, 2006, the Company took action to freeze the Plan. Benefits for participants will remain frozen in the plan until such time as further action occurs. No additional participants will be added to the plan.

Although the plan is frozen, contributions to the plan will continue using the Company's policy to fund the maximum amount of contributions allowed for tax purposes. The Company accrues an amount equal to its actuarially computed obligation under the plan.

The actuarial valuation was performed using the initial frozen liability method. Under this method, the Company's contribution equals the sum of the amount necessary to amortize the frozen initial liability (past service base) over a period of years and the normal cost of the plan.

### **STOCK COMPENSATION PLANS:**

The Company adopted Statement of Financial Accounting Standards (SFAS) No. 123R, Share-Based Payment (SFAS No. 123R) effective January 1, 2006 using the modified prospective method and as such, results for prior periods have not been restated. Share-based compensation arrangements include stock options, restricted stock plans, performance-based awards, stock appreciation rights and employee stock purchase plans. SFAS No. 123R requires all share-based payments to employees to be valued using a fair value method on the date of grant and to be expensed based on that fair value over the applicable vesting period. The initial implementation had no effect on the Company's financial statements as all outstanding options were fully vested at December 31, 2005 and the Company has not issued new options in 2006.

**Table of Contents**

Had compensation cost for the Company's stock option plan been determined based on the fair value at the grant dates for awards under the plan consistent with the method prescribed by SFAS No. 123, the Company's net income and earnings per share would have been adjusted to the pro forma amounts indicated below:

**Pro forma disclosure under SFAS No. 123**

	Years Ended December 31,	
	2005	2004
	(in thousands, except per share data)	
<b>Net income:</b>		
As reported	\$ 7,268	\$ 8,580
Fair value-based expense, net of tax	(349)	(225)
Pro forma	\$ 6,919	\$ 8,355
<b>Basic earnings per share:</b>		
As reported	\$ 1.81	\$ 2.15
Pro forma	\$ 1.72	\$ 2.09
<b>Diluted earnings per share:</b>		
As reported	\$ 1.78	\$ 2.10
Pro forma	\$ 1.69	\$ 2.04

The pro forma disclosures include the effects of all unexpired awards.

The Company did not issue any stock options in 2005. However, options issued in 2004 became fully vested in 2005.

For purposes of computing the pro forma amounts indicated above, the fair value of each option on the date of grant is estimated using the Black-Scholes option-pricing model with the following assumptions for the grants in 2004, dividend yield of 2.07%, expected volatility of 31.60%, risk-free interest rate of 4.73%, and an expected option life of ten years. The fair value of each option granted in 2004 was \$11.28.

The pro forma effect of the potential exercise of stock options on basic earnings per share would be to increase the number of weighted average outstanding shares by approximately 77,000 in 2005 and 89,000 in 2004.

**EARNINGS PER COMMON SHARE:**

Basic earnings per share represents income available to common stockholders divided by the weighted-average number of common shares outstanding during the period. Diluted earnings per share reflects additional common shares that would have been outstanding if dilutive potential common shares had been issued, as well as any adjustment to income that would result from the assumed issuance. Potential common shares that may be issued by the Company relate solely to outstanding stock options and are determined using the treasury stock method.

**Table of Contents**

Earnings per common share have been computed based on the following:

	Years Ended December 31,		
	2006	2005	2004
	(in thousands)		
Net Income applicable to common stock	\$ 7,024	\$ 7,268	\$ 8,580
Average number of common shares outstanding	3,992	4,016	3,997
Effect of dilutive options	57	77	89
Average number of common shares outstanding used to calculate diluted earnings per common share	4,049	4,093	4,086

There were 69,600 anti-dilutive shares in 2006, 73,100 in 2005 and none in 2004.

**TRUST ASSETS AND INCOME:**

Securities and other property held by Trust in a fiduciary or agency capacity are not assets of the Company and are not included in the accompanying consolidated financial statements.

**ADVERTISING EXPENSES:**

Advertising expenses are expensed as incurred.

**RECLASSIFICATIONS:**

Certain amounts in the consolidated financial statements have been reclassified to conform with classifications adopted in the current year.

**RECENT ACCOUNTING PRONOUNCEMENTS:**

In February 2006, the Financial Accounting Standards Board (FASB) issued Statement of Financial Accounting Standards No. 155, *Accounting for Certain Hybrid Financial Instruments* an amendment of FASB Statements No. 133 and 140 (SFAS 155). SFAS 155 permits fair value measurement of any hybrid financial instrument that contains an embedded derivative that otherwise would require bifurcation. The Statement also clarifies which interest-only strips and principal-only strips are not subject to the requirements of Statement 133. It establishes a requirement to evaluate interests in securitized financial assets to identify interests that are freestanding derivatives or that are hybrid financial instruments that contain an embedded derivative requiring bifurcation. SFAS 155 also clarifies that concentrations of credit risk in the form of subordination are not embedded derivatives. SFAS 155 is effective for all financial instruments acquired or issued after the beginning of an entity's first fiscal year that begins after September 15, 2006. The Company does not expect the implementation of SFAS 155 to have a material impact on its consolidated financial statements.

In March 2006, the FASB issued Statement of Financial Accounting Standards No. 156, *Accounting for Servicing of Financial Assets* an amendment of FASB Statement No. 140 (SFAS 156). SFAS 156 requires an entity to recognize a servicing asset or servicing liability each time it undertakes an obligation to service a financial asset by entering into certain servicing contracts. The Statement also requires all separately recognized servicing assets and servicing liabilities to be initially measured at fair value, if practicable. SFAS 156 permits an entity to choose between the amortization and fair value methods for subsequent measurements. At initial adoption, the Statement permits a one-time reclassification of available for sale securities to trading securities by entities with recognized servicing rights. SFAS 156 also requires separate presentation of servicing assets and servicing liabilities subsequently measured at fair value in the statement of financial position and additional disclosures for all separately recognized servicing assets and servicing liabilities. This Statement is effective as of the beginning of an entity's first fiscal year that begins after September 15, 2006. The Company does not expect the implementation of SFAS 156 to have a material impact on its consolidated financial statements.

---

**Table of Contents**

In June 2006, the FASB issued Interpretation No. 48, *Accounting for Uncertainty in Income Taxes: An Interpretation of FASB Statement No. 109* (FIN 48). FIN 48 clarifies the accounting for uncertainty in income taxes recognized in an entity's financial statements in accordance with SFAS 109. The Interpretation prescribes a recognition threshold and measurement principles for the financial statement recognition and measurement of tax positions taken or expected to be taken on a tax return that are not certain to be realized. FIN 48 is effective for fiscal years beginning after December 15, 2006. The Company does not expect the implementation of FIN 48 to have a material impact on its consolidated financial statements.

In September 2006, the Securities and Exchange Commission (SEC) released Staff Accounting Bulletin No. 108 (SAB 108). SAB 108 expresses the SEC staff's views regarding the process of quantifying financial statement misstatements. SAB 108 expresses the SEC staff's view that a registrant's materiality evaluation of an identified unadjusted error should quantify the effects of the error on each financial statement and related financial statement disclosures and that prior year misstatements should be considered in quantifying misstatements in current year financial statements. SAB 108 also states that correcting prior year financial statements for immaterial errors would not require previously filed reports to be amended. Such correction may be made the next time the registrant files the prior year financial statements. The cumulative effect of the initial application should be reported in the carrying amounts of assets and liabilities as of the beginning of that fiscal year and the offsetting adjustment should be made to the opening balance of retained earnings for that year. Registrants should disclose the nature and amount of each individual error being corrected in the cumulative adjustment. The SEC staff encourages early application of the guidance in SAB 108 for interim periods of the first fiscal year ending after November 15, 2006. The Company does not expect the implementation of SAB 108 to have a material impact on its consolidated financial statements.

In September 2006, the FASB issued Statement of Financial Accounting Standards No. 157, *Fair Value Measurements* (SFAS 157). SFAS 157 defines fair value, establishes a framework for measuring fair value in generally accepted accounting principles, and expands disclosures about fair value measurements. SFAS 157 does not require any new fair value measurements but may change current practice for some entities. This Statement is effective for financial statements issued for fiscal years beginning after November 15, 2007 and interim periods within those years. The Company does not expect the implementation of SFAS 157 to have a material impact on its consolidated financial statements.

In September 2006, the FASB issued Statement of Financial Accounting Standards No. 158, *Employers' Accounting for Defined Benefit Pension and Other Postretirement Plans*—an amendment of FASB Statements No. 87, 88, 106, and 132(R) (SFAS 158). SFAS 158 requires an employer to recognize the overfunded or underfunded status of a defined benefit postretirement plan as an asset or liability in its statement of financial position and to recognize changes in that funded status in the year in which the changes occur through comprehensive income. The funded status of a benefit plan will be measured as the difference between plan assets at fair value and the benefit obligation. For a pension plan, the benefit obligation is the projected benefit obligation. For any other postretirement plan, the benefit obligation is the accumulated postretirement benefit obligation. SFAS 158 also requires an employer to measure the funded status of a plan as of the date of its year-end statement of financial position. The Statement also requires additional disclosure in the notes to financial statements about certain effects on net periodic benefit cost for the next fiscal year that arise from delayed recognition of the gains or losses, prior service costs or credits, and transition asset or obligation. The Company is required to initially recognize the funded status of a defined benefit postretirement plan and to provide the required disclosures as of the end of the fiscal year ending after December 15, 2006. The requirement to measure plan assets and benefit obligations as of the date of the employers' fiscal year-end statement of financial position is effective for fiscal years ending after December 15, 2008. The implementation of SFAS 158 had an after tax effect to Accumulated Other Comprehensive Income (Loss) of \$633 thousand.

In September 2006, the Emerging Issues Task Force issued EITF 06-4, *Accounting for Deferred Compensation and Postretirement Benefit Aspects of Endorsement Split-Dollar Life Insurance Arrangements*. This consensus concludes that for a split-dollar life insurance arrangement within the scope of this Issue, an employer should recognize a liability for future benefits in accordance with FASB Statement No. 106 (if, in substance, a postretirement benefit plan exists) or APB Opinion No. 12 (if the arrangement is, in substance, an individual deferred compensation contract) based on the substantive agreement with the employee. The consensus is effective for fiscal years beginning after December 15, 2007. The Company is currently evaluating the effect that EITF No. 06-4 will have on its consolidated financial statements when implemented.



**Table of Contents**

In September 2006, The Emerging Issues Task Force issued EITF 06-5, Accounting for Purchases of Life Insurance Determining the Amount That Could Be Realized in Accordance with FASB Technical Bulletin No. 85-4. This consensus concludes that a policyholder should consider any additional amounts included in the contractual terms of the insurance policy other than the cash surrender value in determining the amount that could be realized under the insurance contract. A consensus also was reached that a policyholder should determine the amount that could be realized under the life insurance contract assuming the surrender of an individual-life by individual-life policy (or certificate by certificate in a group policy). The consensus are effective for fiscal years beginning after December 15, 2006. The Company is currently evaluating the effect that EITF No. 06-5 will have on its consolidated financial statements when implemented.

**NOTE 2. Restrictions on Cash and Amounts Due from Banks**

The Company must maintain a reserve against its deposits in accordance with Regulation D of the Federal Reserve Act. For the final weekly reporting period in the years ended December 2006 and 2005, the aggregate amount of daily average required reserves, net of vault cash, was approximately \$350 thousand and \$2.6 million.

The Company has approximately \$13.2 million in deposits in financial institutions in excess of amounts insured by the FDIC at December 31, 2006.

**NOTE 3. Securities Portfolio**

At December 31, 2006, the securities portfolio is composed of securities classified as held-to-maturity and available-for-sale, in conjunction with SFAS 115. Securities held-to-maturity are carried at cost, adjusted for amortization of premiums and accretion of discounts, and securities available-for-sale are carried at fair value.

The amortized cost and fair value of securities held-to-maturity at December 31, 2006 and 2005, were:

	Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	Fair Value
	(in thousands)			
<b>December 31, 2006</b>				
Obligations of U. S. Government agencies	\$ 2,700	\$	\$ (24)	\$ 2,676
Obligations of state and political subdivisions	732	46		778
	\$ 3,432	\$ 46	\$ (24)	\$ 3,454
<b>December 31, 2005</b>				
Obligations of U. S. Government agencies	\$ 2,300	\$	\$ (41)	\$ 2,259
Obligations of state and political subdivisions	823	59		882
	\$ 3,123	\$ 59	\$ (41)	\$ 3,141

**Table of Contents**

The amortized cost and fair values of securities available-for-sale at December 31, 2006 and December 31, 2005 were:

	Amortized Cost	Gross Unrealized Gains (in thousands)	Gross Unrealized Losses (in thousands)	Fair Value
<b>December 31, 2006</b>				
United States Treasury securities	\$ 981	\$	\$	\$ 981
Obligations of U. S. Government agencies	148,981		(2,895)	146,086
Obligations of state and political subdivisions	29,157	458		29,615
Money market investments	721			721
Federal Home Loan Bank stock restricted	7,094			7,094
Federal Reserve Bank stock restricted	169			169
Other marketable equity securities	168		(28)	140
<b>Total</b>	<b>\$ 187,271</b>	<b>\$ 458</b>	<b>\$ (2,923)</b>	<b>\$ 184,806</b>
<b>December 31, 2005</b>				
United States Treasury securities	\$ 984	\$ 1	\$	\$ 985
Obligations of U. S. Government agencies	154,761	1	(4,370)	150,392
Obligations of state and political subdivisions	34,832	763	(12)	35,583
Money market investments	686			686
Federal Home Loan Bank stock restricted	4,963			4,963
Federal Reserve Bank stock restricted	169			169
Other marketable equity securities	193		(28)	165
<b>Total</b>	<b>\$ 196,588</b>	<b>\$ 765</b>	<b>\$ (4,410)</b>	<b>\$ 192,943</b>

Securities with an amortized cost of \$125.5 million and \$125.7 million at December 31, 2006 and 2005, respectively, were pledged to secure public deposits and securities sold under agreements to repurchase, FHLB advances and for other purposes required or permitted by law. The FHLB stock and the FRB stock are stated at cost as these are restricted securities without readily determinable fair values.

The amortized cost and fair value of securities at December 31, 2006 by contractual maturity are shown below.

	December 31, 2006			
	Available-For-Sale Amortized Cost	Fair Value (in thousands)	Held-To-Maturity Amortized Cost	Fair Value
Due in one year or less	\$ 100,202	\$ 99,017	\$ 1,400	\$ 1,390
Due after one year through five years	73,131	71,779	1,300	1,286
Due after five years through ten years	5,786	5,886	732	778
Due after ten years				
<b>Total debt securities</b>	<b>179,119</b>	<b>176,682</b>	<b>3,432</b>	<b>3,454</b>
Other securities without stated maturities	8,152	8,124		
<b>Total securities</b>	<b>\$ 187,271</b>	<b>\$ 184,806</b>	<b>\$ 3,432</b>	<b>\$ 3,454</b>



**Table of Contents**

The proceeds from the sale of available-for-sale (AFS) securities, and the related realized gains and losses are shown below:

	2006	2005	2004
	(in thousands)		
Proceeds from sales of AFS investments	\$ 2,860	\$ 4,799	\$ 17,213
Gross realized gains	\$	\$	\$ 220
Gross realized losses	\$	\$	\$ 48

The tax provision applicable to the net gain in 2004 amounted to \$58 thousand.

**Table of Contents**

Information pertaining to securities with gross unrealized losses at December 31, aggregated by investment category and length of time that individual securities have been in a continuous loss position, follows:

	Year Ended December 31, 2006					
	Less Than Twelve Months		More Than Twelve Months		Total	
	Gross Unrealized Losses	Fair Value	Gross Unrealized Losses	Fair Value	Gross Unrealized Losses	Fair Value
<b>Securities Available-for-Sale</b>						
Debt securities:						
Obligations of U. S. Government agencies	\$	\$	\$ 2,895	\$ 146,087	\$ 2,895	\$ 146,087
Total debt securities			2,895	146,087	2,895	146,087
Other marketable equity securities			28	22	28	22
Total securities available-for-sale	\$	\$	\$ 2,923	\$ 146,109	\$ 2,923	\$ 146,109
<b>Securities Held-to-Maturity</b>						
Obligations of U. S. Government agencies	\$ 1	\$ 499	\$ 23	\$ 1,677	\$ 24	\$ 2,176
Total securities held-to-maturity	\$ 1	\$ 499	\$ 23	\$ 1,677	\$ 24	\$ 2,176
Total	\$ 1	\$ 499	\$ 2,946	\$ 147,786	\$ 2,947	\$ 148,285

	Year Ended December 31, 2005					
	Less Than Twelve Months		More Than Twelve Months		Total	
	Gross Unrealized Losses	Fair Value	Gross Unrealized Losses	Fair Value	Gross Unrealized Losses	Fair Value
<b>Securities Available-for-Sale</b>						
Debt securities:						
Obligations of U. S. Government agencies	\$ 96	\$ 5,903	\$ 4,274	\$ 142,689	\$ 4,370	\$ 148,592
Obligations of state and political subdivisions	12	253			12	253
Total debt securities	108	6,156	4,274	142,689	4,382	148,845
Other marketable equity securities			28	22	28	22
Total securities available-for-sale	\$ 108	\$ 6,156	\$ 4,302	\$ 142,711	\$ 4,410	\$ 148,867
<b>Securities Held-to-Maturity</b>						
Obligations of U. S. Government agencies	\$ 14	\$ 1,086	\$ 27	\$ 1,173	\$ 41	\$ 2,259
Total securities held-to-maturity	\$ 14	\$ 1,086	\$ 27	\$ 1,173	\$ 41	\$ 2,259
Total	\$ 122	\$ 7,242	\$ 4,329	\$ 143,884	\$ 4,451	\$ 151,126

**Table of Contents**

Management evaluates securities for other-than-temporary impairment on at least a quarterly basis, and more frequently when economic or market concerns warrant such evaluation. Consideration is given to (i) the length of time and the extent to which the fair value has been less than cost, (ii) the financial condition and near-term prospects of the issuer, and (iii) the intent and ability of the Company to retain its investment in the issuer for a period of time sufficient to allow for any anticipated recovery in fair value.

At December 31, 2006, 95 debt securities had unrealized losses with aggregate depreciation of 1.5% from the Company's amortized cost basis. At December 31, 2005, 97 debt securities had unrealized losses with aggregate depreciation of 2.3% from the Company's amortized cost basis. These unrealized losses relate principally to U.S. Government Agency Securities. In analyzing an issuer's financial condition, management considers whether the securities are issued by the federal government or its agencies, whether downgrades by bond rating agencies have occurred, and industry analysts' reports. The unrealized losses are a result of interest rates and not credit issues. As management has the ability to hold debt securities until maturity, or for the foreseeable future if classified as available for sale, no declines are deemed to be other than temporary.

**NOTE 4, Loans**

A summary of the balances of loans follows:

	2006	2005
	(in thousands)	
Commercial and other loans	\$ 67,697	\$ 63,224
Real estate loans:		
Construction	81,227	36,517
Farmland	220	168
Equity lines of credit	26,809	21,765
1-4 family residential	120,915	101,328
Multifamily residential	5,898	8,526
Nonfarm nonresidential	213,606	193,744
Installment loans to individuals	63,670	66,903
Tax-exempt loans	3,191	2,376
<b>Total loans</b>	<b>583,233</b>	<b>494,551</b>
Less: Allowance for loan losses	(4,784)	(4,448)
Net deferred loan costs	360	146
<b>Loans, net</b>	<b>\$ 578,809</b>	<b>\$ 490,249</b>

At December 31, 2006 and 2005, there were \$300.7 million and \$238.8 million, or 51.6% and 48.3%, respectively of total loans concentrated in commercial real estate. Commercial real estate for purposes of this note includes all construction loans, loans secured by 5+ family residential properties and loans secured by non-farm, non-residential properties. At December 31, 2006 and 2005, construction loans represented 13.9% and 7.4% of total loans, loans secured by 5+ family residential properties represented 1.0% and .02%, and loans secured by non-farm, non-residential properties represented 36.6% and 39.2%, respectively. Construction loans at December 31, 2006 and 2005 included \$27.6 million and \$12.4 million in loans to commercial builders of single family housing in the Hampton Roads market, representing 4.7% and 2.5% of total loans, respectively.

At December 31, 2006, 2005 and 2004 impaired loans amounted to \$3.1 million, \$2.9 million and \$2.1 million, respectively. Included in the allowance for loan losses was \$485 thousand related to \$3.1 million of impaired loans at December 31, 2006, \$467 thousand related to \$2.9 million of impaired loans at December 31, 2005, and \$747 thousand related to \$2.1 million of impaired loans at December 31, 2004. For the years ended December 31, 2006, 2005 and 2004, the average recorded investment in impaired loans was \$2.8 million, \$2.5 million and \$3.1 million, respectively; and \$196 thousand, \$153 thousand and \$194 thousand, respectively, of interest income was recognized on loans while they were impaired.

**Table of Contents**

Information concerning loans which are contractually past due or in non-accrual status as of December 31, is as follows:

	2006	2005
	(in thousands)	
Contractually past due loans past due 90 days or more and still accruing interest	\$ 826	\$ 935
Loans which are in non-accrual status	\$ 458	\$ 308

The Bank has had, and may be expected to have in the future, banking transactions in the ordinary course of business with directors, executive officers, their immediate families and companies in which they are principal owners (commonly referred to as related parties), on the same terms, including interest rates and collateral, as those prevailing at the time for comparable transactions with others. The aggregate direct and indirect loans of these persons totaled \$3.7 million and \$3.8 million at December 31, 2006 and 2005, respectively. These totals do not include loans made in the ordinary course of business to other companies where a director or executive officer of the Bank was also a director or officer of such company but not a principal owner. None of the directors or executive officers had direct or indirect loans exceeding 10% of stockholders' equity at December 31, 2006. Changes to the outstanding loan balances are as follows:

	2006	2005
	(in thousands)	
Balance, beginning of year	\$ 3,819	\$ 4,205
Additions	1,980	258
Reductions	(2,124)	(644)
Balance, end of year	\$ 3,675	\$ 3,819

**NOTE 5. Allowance for Loan Losses**

Changes in the allowance for loan losses are as follows:

	2006	2005	2004
	(in thousands)		
Balance, beginning of year	\$ 4,448	\$ 4,303	\$ 4,832
Recoveries	331	370	351
Provision for loan losses	1,200	1,050	850
Loans charged off	(1,195)	(1,275)	(1,730)
Balance, end of year	\$ 4,784	\$ 4,448	\$ 4,303

**NOTE 6. Premises and Equipment**

At December 31, premises and equipment consisted of:

	2006	2005
	(in thousands)	
Land	\$ 7,711	\$ 4,772
Buildings	20,188	17,542
Leasehold improvements	964	983

Edgar Filing: OLD POINT FINANCIAL CORP - Form 10-K

Furniture, fixtures and equipment	12,527	12,018
	41,390	35,315
Less accumulated depreciation and amortization	14,980	14,038
	\$ 26,410	\$ 21,277

- 49 -



**Table of Contents**

Depreciation expense for the years ended December 31, 2006, 2005 and 2004 amounted to \$1.6 million, \$1.4 million and \$1.3 million, respectively.

**NOTE 7. Deposits**

The aggregate amount of time deposits in denominations of \$100,000 or more at December 31, 2006 and 2005 was \$107.7 million and \$80.6 million respectively.

At December 31, 2006, the scheduled maturities of time deposits (in thousands) are as follows:

2007	\$ 185,648
2008	54,363
2009	31,358
2010	12,276
2011	6,843
	\$ 290,488

**NOTE 8. Federal Home Loan Bank Advances and Other Borrowings**

The Bank's short-term borrowings include federal funds purchased, securities sold under agreement to repurchase (including \$248 thousand and \$2.3 million to directors of the Company in 2006 and 2005, respectively) and United States Treasury Demand Notes. Securities sold under agreements to repurchase, which are classified as secured borrowings generally mature within one to four days from the transaction date. Securities sold under agreements to repurchase are reflected at the amount of cash received in connection with the transaction. The Company may be required to provide additional collateral based on the fair value of the underlying securities. The United States Treasury Demand Notes are subject to call by the United States Treasury with interest paid monthly at the rate of 25 basis points (1/4%) below the federal funds rate.

The Bank's fixed-rate, long-term debt of \$125 million at December 31, 2006 matures through 2016. At December 31, 2006 and 2005, the interest rates ranged from 3.33% to 6.49% and from 2.35% to 6.49%, respectively. At December 31, 2006 and 2005, the weighted average interest rate was 4.83% and 4.50%, respectively.

The contractual maturities of long-term debt are as follows:

	2006		December 31,		2005	
	Fixed	Floating	Fixed	Floating		
	Rate	Rate	Total (in thousands)	Rate	Rate	Total
Due in 2006					15,000	15,000
Due in 2007	10,000	15,000	25,000	10,000		10,000
Due in 2008	10,000		10,000	10,000		10,000
Due in 2009	5,000		5,000	5,000		5,000
Due in 2010	15,000		15,000	15,000	10,000	25,000
Due in 2012	5,000		5,000	10,000		10,000
Due in 2013	10,000	5,000	15,000	5,000		5,000
Due in 2016	50,000		50,000			
<b>Total long-term debt</b>	<b>\$ 105,000</b>	<b>\$ 20,000</b>	<b>\$ 125,000</b>	<b>\$ 55,000</b>	<b>\$ 25,000</b>	<b>\$ 80,000</b>



**Table of Contents****NOTE 9. Employee Benefit Plans****Stock Option Plans**

The Company has stock option plans which have 405,565 shares of common stock reserved for grants to key employees and directors. Currently, 243,747 shares of common stock from these plans are outstanding at December 31, 2006. The exercise price of each option equals the market price of the Company's common stock on the date of the grant and an option's maximum term is ten years.

Stock option plan activity for the year ended December 31, 2006 is summarized below:

	Shares	Weighted Average Exercise Price	Remaining Contractual Life (in years)	Aggregate Intrinsic Value
Options outstanding, January 1	265,387	\$ 22.09		
Granted				
Exercised	(15,140)	16.01		
Canceled or expired	(6,500)	28.92		
Options outstanding, December 31	243,747	22.28	4.28	\$ 1,588,221
Options exercisable, December 31	243,747	\$ 22.28	4.28	\$ 1,588,221

The aggregate intrinsic value of a stock option in the table above represents the total pre-tax intrinsic value (the amount by which the current market value of the underlying stock exceeds the exercise price of the option) that would have been received by the option holders had all option holders exercised their options on December 31, 2006. This amount changes based on changes in the market value of the Company's stock.

The total proceeds of the in-the-money options exercised during the year ended December 31, 2006 was \$434 thousand.

As of December 31, 2006, there was no unrecognized compensation expense because all outstanding options were vested.

Information pertaining to options (in thousands) outstanding at December 31, 2006 is as follows:

Options Outstanding & Exercisable			
Weighted			
	Number	Average	Weighted
Range of	Outstanding	Remaining	Average
Exercise	&	Contractual	Exercise
Prices	Exercisable	Life	Price
\$13.83	14,196	0.4	13.83
\$27.91	61,965	1.5	27.91
\$12.27	38,370	3.7	12.27

Edgar Filing: OLD POINT FINANCIAL CORP - Form 10-K

\$16.13	59,616	4.6	16.13
\$29.79	69,600	7.6	29.79
\$12.27 - \$29.79	243,747	4.3	\$22.28

- 51 -

**Table of Contents****401(k) Plan**

The Company has a 401(k) Plan in which substantially all employees are eligible to participate. Employees may contribute up to 15% of their compensation subject to certain limits based on federal tax laws. The Company makes matching contributions equal to 50% of the first 6% of an employee's compensation contributed to the Plan. Matching contributions vest to the employee over a six-year period. The Company may make profit sharing contributions to the Plan as determined by the Board of Directors. Contributions vest to the employee over a seven-year period. For the years ended December 31, 2006, 2005 and 2004, expense attributable to the Plan amounted to \$421 thousand, \$474 thousand and \$433 thousand, respectively.

**NOTE 10. Income Taxes**

The components of the net deferred tax asset, included in other assets, are as follows:

	December 31,	
	2006	2005
	(in thousands)	
Deferred tax assets:		
Allowance for loan losses	\$ 1,626	\$ 1,512
Interest on non-accrual loans	15	30
Foreclosed assets	64	64
Pension adjustment to apply FASB 158	326	
Net unrealized loss on securities available-for-sale	838	1,239
	<b>\$ 2,869</b>	<b>\$ 2,845</b>
Deferred tax liabilities:		
Depreciation	\$ (450)	\$ (443)
Accretion of discounts on securities	(19)	(16)
Deferred loan fees and costs	(371)	(272)
Pension	(374)	(420)
	<b>(1,214)</b>	<b>(1,151)</b>
Net deferred tax assets	<b>\$ 1,655</b>	<b>\$ 1,694</b>

The components of income tax expense are as follows:

	2006	2005	2004
	(in thousands)		
Current tax expense	\$ 2,646	\$ 2,577	\$ 2,808
Deferred tax expense	(36)	51	401
Reported tax expense	<b>\$ 2,610</b>	<b>\$ 2,628</b>	<b>\$ 3,209</b>

**Table of Contents**

A reconciliation of the expected Federal income tax expense on income before income taxes with the reported income tax expense follows:

	2006	2005	2004
	(in thousands)		
Expected tax expense (34%)	\$ 3,276	\$ 3,365	\$ 4,008
Interest expense on tax-exempt assets	58	45	39
Tax-exempt interest	(544)	(623)	(689)
Officer's life	(187)	(170)	(156)
Other, net	7	11	7
Reported tax expense	\$ 2,610	\$ 2,628	\$ 3,209

The effective tax rate for 2006, 2005 and 2004 is 27.1%, 26.6% and 27.2%, respectively.

**NOTE 11. Lease Commitments**

The Bank has noncancellable leases on premises and equipment expiring at various dates, not including extensions to the year 2011. Certain leases provide for increased annual payments based on increases in real estate taxes and the Consumer Price Index.

The total approximate minimum rental commitment at December 31, 2006, under noncancellable leases is \$987 thousand which is due as follows:

Year	(in thousands)
2007	374
2008	243
2009	212
2010	136
2011	22
Total	\$ 987

The aggregate rental expense of premises and equipment was \$360 thousand, \$342 thousand and \$322 thousand for 2006, 2005 and 2004, respectively.

**NOTE 12. Pension Plan**

The Company provides pension benefits for eligible participants through a non-contributory defined benefits pension plan. The plan was frozen effective September 30, 2006, therefore no additional participants will be added to the plan.

**Table of Contents**

The Company adopted the recognition provisions of FAS 158 in its December 31, 2006 financial statements. The following table illustrates the effect of these provisions:

**Incremental Effect of Applying FASB Statement No. 158  
on Individual Line Items in the Statement of Financial Position**

**December 31, 2006**

**(in thousands)**

	Before Application		After
	of Statement		Application of
	158	Adjustments	Statement
			158
Prepaid pension	\$ 1,099	\$ (959)	\$ 140
Deferred income taxes	1,329	326	1,655
Total Assets	848,154	(633)	847,521
Accumulated other comprehensive income (loss)	(1,627)	(633)	(2,260)
Total stockholders' equity	75,298	(633)	74,665

- 54 -

**Table of Contents**

Information pertaining to the activity in the plan, using a measurement date of September 30, is as follows:

	<b>Years ended December 31</b>	
	<b>2006</b>	<b>2005</b>
	<b>(in thousands)</b>	
<b>Change in benefit obligation</b>		
Benefit obligation at beginning of year	\$ 6,639	\$ 5,572
Service cost	504	425
Interest cost	335	320
Benefits paid	(462)	(112)
Loss due to change in discount rate	(499)	671
Actuarial change	362	(237)
Plan amendment	(1,559)	
<b>Benefit obligation at end of year</b>	<b>\$ 5,320</b>	<b>\$ 6,639</b>
<b>Change in plan assets</b>		
Fair value of plan assets at beginning of year	\$ 5,059	\$ 4,251
Expected return on plan assets	384	321
Employer contribution	500	750
Benefits paid	(462)	(112)
Loss for year	(21)	(151)
<b>Fair value of plan assets at end of year</b>	<b>\$ 5,460</b>	<b>\$ 5,059</b>
<b>Funded Status at end of year</b>	<b>\$ 140</b>	<b>\$ (1,580)</b>
Unrecognized prior service cost	N/A	3
Unrecognized transition obligation	N/A	
Unrecognized actuarial gain	N/A	2,814
<b>Prepaid pension cost recognized</b>	<b>N/A</b>	<b>\$ 1,237</b>
<b>Accumulated benefit obligation</b>	<b>\$ 5,320</b>	<b>\$ 4,968</b>
<b>Amounts recognized in accumulated other comprehensive income (loss) consist of:</b>		
Net loss	\$ 633	\$
	<b>2006</b>	<b>2005</b>
<b>Assumptions used to determine the benefit obligations at December 31</b>		
Discount rate	5.75%	5.25%
Rate of compensation increase	N/A	4.50%
<b>Amounts recognized in the statement of financial position at December 31</b>	<b>\$ 140</b>	<b>\$ 1,237</b>
<b>Prepaid pension cost</b>	<b>\$ 140</b>	<b>\$ 1,237</b>



**Table of Contents**

	Years ended December 31		
	2006	2005	2004
	(in thousands)		
<b>Components of net periodic pension cost</b>			
Service cost	\$ 504	\$ 425	\$ 383
Interest cost	335	320	310
Actual return on plan assets	(363)	(170)	(29)
Amortization of deferred asset loss	(21)	(151)	(239)
Amortization of prior service cost	4	1	1
Amortization of unrecognized loss	179	152	168
Net periodic pension cost	\$ 638	\$ 577	\$ 594
<b>Components of other amounts recognized in other comprehensive income (OCI)</b>			
Net gain	\$ (1,676)	N/A	N/A
Amortization of loss	(179)	N/A	N/A
Amortization of prior service cost	(4)	N/A	N/A
Total recognized in OCI	\$ (1,859)	N/A	N/A
Total recognized in net periodic benefit cost and OCI	\$ (1,221)	N/A	N/A

The estimated net loss and prior service cost for the pension plan that will be amortized from accumulated OCI into net periodic pension cost over the next fiscal year are \$34 and \$0, respectively.

	Years ended December 31	
	2006	2005
<b>Assumptions used to determine net periodic pension cost</b>		
Discount rate	5.25%	6.00%
Expected long-term rate of return on plan assets	8.00%	8.00%
Annual salary increase	4.50%	4.50%

The overall expected long-term rate of return on plan assets was determined based on the current asset allocation and the related volatility of those investments.

	Percentage of Plan Assets	
	2006	2005
<b>Weighted average asset allocations at September 30</b>		
Cash and cash equivalents	14%	16%
Government agencies	36%	35%
Corporate debt and equity	50%	49%
	100%	100%

The pension invests in large and mid-cap equities and government and corporate bonds, with the following target allocations: equities 55%, fixed income 40% and cash 5%. The pension does not invest in options or derivatives.

Although the plan is frozen, contributions to the plan will continue using the Company's policy to fund the maximum amount of contributions allowed for tax purposes. The Company accrues an amount equal to its actuarially computed obligation under the plan.

The actuarial valuation was performed using the initial frozen liability method. Under this method, the Company's contribution equals the sum of the amount necessary to amortize the frozen initial liability (past service base) over a period of years and the normal cost of the plan.



**Table of Contents**

Estimated future benefit payments, which reflect expected future service, as appropriate, are as follows:

	(in thousands)	
2007	\$	630
2008		150
2009		126
2010		322
2011		192
Years 2012 - 2016		1,849
<b>Total</b>	<b>\$</b>	<b>3,269</b>

**NOTE 13. Commitments and Contingencies**

In the normal course of business, the Bank makes various commitments and incurs certain contingent liabilities. These commitments and contingencies represent off-balance sheet risk for the Bank. To meet the financing needs of its customers, the Bank makes lending commitments under commercial lines of credit, home equity lines and construction and development loans. The Bank also incurs contingent liabilities related to irrevocable letters of credit.

Off-balance sheet items at December 31 are as follows:

	2006	2005
	(in thousands)	
<b>Commitments to extend credit:</b>		
Home equity lines of credit	\$ 29,737	\$ 22,214
Commercial real estate, construction and development loans committed but not funded	48,078	61,536
Other lines of credit (principally commercial)	35,338	40,684
<b>Total</b>	<b>\$ 113,153</b>	<b>\$ 124,434</b>
Irrevocable letters of credit	\$ 5,392	\$ 6,053

Commitments to extend credit are agreements to lend to a customer as long as there is no violation of any condition established in the contract. Commitments generally have fixed expiration dates or other termination clauses and may require payment of a fee. Since many of the commitments are expected to expire without being drawn upon, the total commitment amounts do not necessarily represent future cash requirements. The Bank evaluates each customer's credit worthiness on a case-by-case basis. The amount of collateral obtained, if deemed necessary by the Bank, upon extensions of credit is based on management's credit evaluation of the customer. Collateral held varies but may include accounts receivable, inventory, property, plant and equipment and income-producing commercial properties.

Standby letters of credit and financial guarantees written are conditional commitments issued by the Bank to guarantee the performance of a customer to a third party. Those guarantees are primarily issued to support private borrowing agreements. The majority of guarantees extends for less than one year and expires in decreasing amounts through 2007, with the exception of one guarantee which extends for 10 years and expires in 2014. The credit risk involved in issuing letters of credit is essentially the same as that involved in extending loans to customers. The Bank holds various collateral supporting those commitments for which collateral is deemed necessary.

Various legal claims arise from time to time in the normal course of business, which management does not anticipate will have a material effect on the Company's consolidated financial statements.

## **Table of Contents**

### **NOTE 14. Fair Value of Financial Instruments**

The fair value of a financial instrument is the current amount that would be exchanged between willing parties, other than in a forced liquidation. Fair value is best determined based upon quoted market prices. However, in many instances, there are no quoted market prices for the Company's various financial instruments. In cases where quoted market prices are not available, fair values are based on estimates using present value or other valuation techniques. Those techniques are significantly affected by the assumption used, including the discount rate and estimates of future cash flows. Accordingly, the fair value estimates may not be realized in an immediate settlement of the instrument. SFAS No. 107

Disclosures about Fair Value of Financial Instruments ( SFAS 107 ) excludes certain financial instruments and all non-financial instruments from its disclosure requirements. Accordingly, the aggregate fair value amounts presented may not necessarily represent the underlying fair value of the Company.

The following methods and assumptions were used by the Company in estimating fair value disclosures for financial instruments:

#### **Cash and cash equivalents**

The carrying amounts of cash and short-term instruments approximate fair values.

#### **Investment securities**

Fair values for securities, excluding FHLB stock, are based on quoted market prices. The carrying value of FHLB stock approximates fair value based on the redemption provisions of the FHLB.

#### **Loans receivable**

For variable-rate loans that reprice frequently and with no significant change in credit risk, fair values are based on carrying values. Fair values for certain mortgage loans (e.g., one-to-four family residential), credit card loans, and other consumer loans are based on quoted market prices of similar loans sold in conjunction with securitization transactions, adjusted for differences in loan characteristics. Fair values for other loans (e.g., commercial real estate and investment property mortgage loans, commercial and industrial loans) are estimated using discounted cash flow analyses, using interest rates currently being offered for loans with similar terms to borrowers of similar credit quality. Fair values for non-performing loans are estimated using discounted cash flow analyses or underlying collateral values, where applicable.

#### **Deposit liabilities**

The fair value of demand deposits, savings and certain money market deposits is the amount payable on demand at the reporting date. The fair value of certificates of deposits is estimated by discounting the future cash flows using the rates currently offered for deposits of similar remaining maturities.

#### **Short-term borrowings**

The carrying amounts of federal funds purchased, securities sold under agreement to repurchase, and other short-term borrowings maturing within 90 days approximate their fair values. Fair values of other short-term borrowings are estimated using discounted cash flow analyses based on the Company's current incremental borrowing rates for similar types of borrowing arrangements.

#### **Long-term borrowings**

The fair values of the Company's long-term borrowings are estimated using discounted cash flow analyses based on the Company's current incremental borrowing rates for similar types of borrowing arrangements.

#### **Accrued interest**

The carrying amounts of accrued interest approximate fair value.

**Table of Contents****Commitments to extend credit and irrevocable letters of credit**

The fair value of commitments is estimated using the fees currently charged to enter into similar agreements, taking into account the remaining terms of the agreements and the present creditworthiness of the counterparties. For fixed-rate loan commitments fair value also considers the difference between current levels of interest rates and the committed rates. The fair value of letters of credit is based on fees currently charged for similar agreements or on the estimated cost to terminate them or otherwise settle the obligations with the counterparties at the reporting date. At December 31, 2006 and 2005, the fair value of loan commitments and irrevocable letters of credit was immaterial.

The estimated fair values, and related carrying or notional amounts, of the Company's financial instruments are as follows:

	2006		December 31, 2005	
	Carrying	Fair	Carrying	Fair
	Amount	Value	Amount	Value
(in thousands)				
<b>Financial assets:</b>				
Cash and cash equivalents	\$ 36,784	\$ 36,784	\$ 15,606	\$ 15,606
Securities available-for-sale	184,806	184,806	192,943	192,943
Securities held-to-maturity	3,432	3,454	3,123	3,141
Loans, net of allowances for loan losses	578,809	566,982	490,249	476,511
Accrued interest receivable	3,720	3,720	3,240	3,240
<b>Financial liabilities:</b>				
Deposits	588,414	587,150	536,744	480,832
Federal funds purchased, repurchase agreements and other borrowings	57,053	57,050	50,622	50,618
Federal Home Loan Bank advances	125,000	123,749	80,000	80,664
Accrued interest payable	2,333	2,333	1,531	1,531

**NOTE 15. Regulatory Matters**

The Company (on a consolidated basis) and the Bank are subject to various regulatory capital requirements administered by the federal banking agencies. Failure to meet minimum capital requirements can cause certain mandatory and possibly additional discretionary actions to be initiated by regulators that, if undertaken, could have a direct material effect on the Company's and the Bank's financial statements. Under capital adequacy guidelines and the regulatory framework for prompt corrective action, the Company and the Bank must meet specific capital guidelines that involve quantitative measures of their assets, liabilities and certain off-balance sheet items as calculated under regulatory accounting practices. The capital amounts and classification are also subject to qualitative judgments by the regulators about components, risk weightings and other factors. Prompt corrective action provisions are not applicable to bank holding companies.

Quantitative measures established by regulation to ensure capital adequacy require the Company and the Bank to maintain minimum amounts and ratios (set forth in the following table) of total and Tier 1 capital (as defined in the regulations) to risk-weighted assets (as defined) and of Tier 1 capital (as defined) to average assets (as defined). Management believes, as of December 31, 2006 and 2005, that the Company and the Bank meets all capital adequacy requirements to which they are subject.

**Table of Contents**

As of December 31, 2006, the most recent notification from the Comptroller categorized the Bank as well-capitalized under the regulatory framework for prompt corrective action. To be categorized as well-capitalized, an institution must maintain minimum total risk-based, Tier 1 risk-based and Tier 1 leverage ratios as set forth in the following tables. There are no conditions or events since the notification that management believes have changed the Bank's category. The Company's and the Bank's actual capital amounts and ratios as of December 31, 2006 and 2005 are also presented in the table.

	Actual		Requirement		Minimum	
	Amount	Ratio	Amount	Ratio	To Be Well	Capitalized Under
					Capital	Prompt Corrective
			(in thousands)		Action Provisions	
					Amount	Ratio
<b>December 31, 2006:</b>						
Total Capital to Risk Weighted Assets:						
Consolidated	\$ 81,858	13.18%	\$ 49,686	8.00%	N/A	N/A
Old Point National Bank	74,535	12.03%	49,566	8.00%	61,958	10.00%
Tier 1 Capital to Risk Weighted Assets:						
Consolidated	77,074	12.41%	24,843	4.00%	N/A	N/A
Old Point National Bank	69,751	11.26%	24,778	4.00%	37,167	6.00%
Tier 1 Capital to Average Assets:						
Consolidated	77,074	9.19%	25,160	3.00%	N/A	N/A
Old Point National Bank	69,751	8.37%	25,000	3.00%	41,667	5.00%
<b>December 31, 2005:</b>						
Total Capital to Risk Weighted Assets:						
Consolidated	\$ 77,882	14.62%	\$ 42,617	8.00%	N/A	N/A
Old Point National Bank	71,181	13.40%	42,496	8.00%	53,120	10.00%
Tier 1 Capital to Risk Weighted Assets:						
Consolidated	73,434	13.79%	21,301	4.00%	N/A	N/A
Old Point National Bank	66,733	12.57%	21,236	4.00%	31,853	6.00%
Tier 1 Capital to Average Assets:						
Consolidated	73,434	9.98%	22,074	3.00%	N/A	N/A
Old Point National Bank	66,733	9.13%	21,928	3.00%	36,546	5.00%

The approval of the Comptroller is required if the total of all dividends declared by a national bank in any calendar year exceeds the Bank's net profits for that year combined with its retained net profits for the preceding two calendar years. Under this formula, the Bank can distribute as dividends to the Company in 2007, without approval of the Comptroller, \$14.9 million plus an additional amount equal to the Bank's retained net profits for 2007 up to the date of any dividend declaration.

**Table of Contents**Note 16. Quarterly Data (Unaudited)

	Year Ended December 31,							
	2006				2005			
	(in thousands, except per share data)							
	Second		First		Third		First	
	Fourth	Third	Quarter	Quarter	Fourth	Third	Second	Quarter
	Quarter	Quarter	Quarter	Quarter	Quarter	Quarter	Quarter	Quarter
Interest and dividend income	\$ 12,285	\$ 11,663	\$ 10,822	\$ 10,115	\$ 9,841	\$ 9,236	\$ 8,747	\$ 8,663
Interest expense	(5,949)	(5,446)	(4,716)	(4,165)	(3,732)	(3,206)	(2,768)	(2,615)
Net interest income	6,336	6,217	6,106	5,950	6,110	6,029	5,979	6,048
Provision for loan losses	(300)	(300)	(300)	(300)	(300)	(300)	(225)	(225)
Net interest income, after provision for loan losses	6,036	5,917	5,806	5,650	5,810	5,729	5,754	5,823
Noninterest income	2,880	2,713	3,025	2,788	2,634	2,674	2,551	2,506
Noninterest expenses	(6,407)	(6,289)	(6,345)	(6,140)	(6,220)	(6,086)	(5,781)	(5,498)
Income before income taxes	2,509	2,341	2,486	2,298	2,224	2,317	2,524	2,831
Provision for income taxes	(692)	(630)	(680)	(608)	(588)	(596)	(670)	(774)
Net income	\$ 1,817	\$ 1,711	\$ 1,806	\$ 1,690	\$ 1,636	\$ 1,721	\$ 1,854	\$ 2,057
Earnings per common share:								
Basic	\$ 0.46	\$ 0.43	\$ 0.45	\$ 0.42	\$ 0.41	\$ 0.43	\$ 0.46	\$ 0.51
Diluted	\$ 0.45	\$ 0.42	\$ 0.45	\$ 0.42	\$ 0.40	\$ 0.43	\$ 0.45	\$ 0.50

**Table of Contents****Note 17. Condensed Financial Statements of Parent Company**

Financial information pertaining to Old Point Financial Corporation (parent company only) is as follows:

	December 31, 2006      2005 (in thousands)	
<b>Balance Sheets</b>		
Assets		
Cash and cash equivalents	\$ 445	\$ 269
Repurchase agreement	330	975
Securities available-for-sale	1,100	1,045
Securities held-to-maturity	732	823
Investment in common stock of subsidiaries	71,839	67,691
Other assets	219	253
<b>Total assets</b>	<b>\$ 74,665</b>	<b>\$ 71,056</b>
Liabilities and Stockholders' Equity		
Common stock, \$5 par value, 10,000,000 shares authorized; 3,992,155 and 4,013,553 shares issued	\$ 19,961	\$ 20,068
Additional paid-in capital	14,719	14,320
Retained earnings	42,245	39,074
Accumulated other comprehensive income (loss)	(2,260)	(2,406)
<b>Total liabilities and stockholders' equity</b>	<b>\$ 74,665</b>	<b>\$ 71,056</b>

	Years Ended December 31, 2006      2005      2004 (in thousands)		
<b>Statements of Income</b>			
Income:			
Dividends from subsidiary	\$ 3,200	\$ 2,700	\$ 2,500
Interest on investments	87	104	99
Securities gains			127
Other income	144	144	144
<b>Total income</b>	<b>3,431</b>	<b>2,948</b>	<b>2,870</b>
Expenses:			
Salary and benefits	369	367	327
Stationery, supplies and printing	40	47	35
Service fees	102	90	80
Other operating expenses	26	35	24
<b>Total expenses</b>	<b>537</b>	<b>539</b>	<b>466</b>
Income before income taxes and equity in undistributed net income of subsidiaries	2,894	2,409	2,404
Income tax benefit	122	117	53
	3,016	2,526	2,457
<b>Equity in undistributed net income of subsidiaries</b>	<b>4,008</b>	<b>4,742</b>	<b>6,123</b>



Edgar Filing: OLD POINT FINANCIAL CORP - Form 10-K

Net income	\$ 7,024	\$ 7,268	\$ 8,580
------------	----------	----------	----------

- 62 -

**Table of Contents**

	Years Ended December 31,		
	2006	2005	2004
	(in thousands)		
<b>Statement of Cash Flows</b>			
Cash flows from operating activities:			
Net income	\$ 7,024	\$ 7,268	\$ 8,580
Adjustments to reconcile net income to net cash provided by operating activities:			
Equity in undistributed net income of subsidiaries	(4,008)	(4,742)	(6,123)
Net gain on sale of available-for-sale securities			(127)
Decrease (increase) in other assets	(15)	(229)	(11)
Decrease in other liabilities			(16)
<b>Net cash provided by operating activities</b>	<b>3,001</b>	<b>2,297</b>	<b>2,303</b>
Cash flows from investing activities:			
Proceeds from sale of investment securities			262
Maturities and calls of investment securities	91	92	100
Payments for investments in subsidiaries	645		(800)
Repayment of investments in subsidiaries			325
<b>Net cash provided by (used in) investing activities</b>	<b>736</b>	<b>92</b>	<b>(113)</b>
Cash flows from financing activities:			
Proceeds from issuance of common stock	159	109	754
Repurchase and retirement of common stock	(927)	(210)	(466)
Cash dividends paid on common stock	(2,793)	(2,651)	(2,481)
<b>Net cash used in financing activities</b>	<b>(3,561)</b>	<b>(2,752)</b>	<b>(2,193)</b>
<b>Net increase (decrease) in cash and cash equivalents</b>	<b>176</b>	<b>(363)</b>	<b>(3)</b>
Cash and cash equivalents at beginning of year	269	632	635
<b>Cash and cash equivalents at end of year</b>	<b>\$ 445</b>	<b>\$ 269</b>	<b>\$ 632</b>

**Item 9. Changes in and Disagreements With Accountants on Accounting and Financial Disclosure**

None.

**Item 9A. Controls and Procedures**

*Evaluation of Disclosure Controls and Procedures.* The Company maintains disclosure controls and procedures, as such term is defined in Rule 13a-15(e) under the Securities Exchange Act of 1934 (the Exchange Act), that are designed to ensure that information required to be disclosed in reports that it files or submits under the Exchange Act is recorded, processed, summarized, and reported within the time periods specified in Securities and Exchange Commission rules and forms, and that such information is accumulated and communicated to management, including the Chief Executive Officer and Chief Financial Officer, as appropriate, to allow timely decisions regarding required disclosure. In designing and evaluating its disclosure controls and procedures, management recognized that disclosure controls and procedures, no matter how well conceived and operated, can provide only reasonable, not absolute, assurance that the objectives of the disclosure controls and procedures are met. Additionally, in designing disclosure controls and procedures, management was required to apply its judgment in evaluating the cost-benefit relationship of possible disclosure controls and procedures. The design of any disclosure controls and procedures also is based in part upon certain assumptions about the likelihood of future events, and there can be no assurance that any design will succeed in achieving its stated goals under all potential future conditions.

## Edgar Filing: OLD POINT FINANCIAL CORP - Form 10-K

As required, management, including the Chief Executive Officer and Chief Financial Officer, evaluated the effectiveness of the design and operation of the Company's disclosure controls and procedures as of the end of the period covered by this report. Based on this evaluation, the Chief Executive Officer and Chief Financial Officer concluded that the Company's disclosure controls and procedures were operating effectively to ensure that information required to be disclosed by the Company in reports that it files or submits under the Exchange Act is recorded, summarized and reported within the time periods specified in the rules and forms of the SEC.

- 63 -

---

**Table of Contents**

*Management's Report on Internal Control over Financial Reporting.* Management is responsible for establishing and maintaining adequate internal control over financial reporting as defined in Rule 13a-15(f) of the Securities Exchange Act of 1934. Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

Management assessed the effectiveness of the Company's internal control over financial reporting as of December 31, 2006. In making this assessment, management used the criteria set forth by the Committee of Sponsoring Organizations of the Treadway Commission ( COSO ) in *Internal Control-Integrated Framework*. Based on the assessment using those criteria, management concluded that the internal control over financial reporting was effective as of December 31, 2006.

Management's assessment of the effectiveness of internal control over financial reporting as of December 31, 2006 has been audited by Yount, Hyde & Barbour P. C., an independent registered public accounting firm, as stated in their report which appears on page 32 of this report on Form 10-K.

*Changes in Internal Control over Financial Reporting.* There was no change in the internal control over financial reporting that occurred during the quarter ended December 31, 2006 that has materially affected, or is reasonably likely to materially affect, the internal control over financial reporting.

**Item 9B. Other Information**

None.

**Part III**

Except as otherwise indicated, information called for by the following items under Part III is contained in the Proxy Statement for the Company's 2007 Annual Meeting of Stockholders (the 2007 Proxy Statement ) to be held on April 24, 2007.

**Item 10. Directors, Executive Officers and Corporate Governance**

The information with respect to the directors of the Company is set forth under the caption Election of Directors in the 2007 Proxy Statement and is incorporated herein by reference. The information regarding the Section 16(a) reporting requirements of the directors and executive officers is set forth under the caption Section 16(a) Beneficial Ownership Reporting Compliance in the 2007 Proxy Statement and is incorporated herein by reference. The information concerning the executive officers of the Company required by this item is included in Part I of this report on Form 10-K under the caption Executive Officers of the Registrant. The information regarding the Company's Audit Committee and its Audit Committee Financial Expert is set forth under the caption Board Committees and Attendance in the 2007 Proxy Statement and is incorporated herein by reference.

The Company has a Code of Ethics which details principles and responsibilities governing ethical conduct for all Company directors, officers, employees and principal stockholders. The Code of Ethics is incorporated by reference to Exhibit 14 to Form 10-K filed March 16, 2006.

A copy of the Code of Ethics will be provided free of charge, upon written request made to Company's secretary at 1 West Mellen Street, Hampton, Virginia 23663 or by calling (757) 728-1200. The Code of Ethics is posted on the Company's website at [www.oldpoint.com](http://www.oldpoint.com) in the

About Old Point section under Investor Relations and then Governance Documents of the website. The Company intends to satisfy the disclosure requirements of Form 8-K with respect to waivers of or amendments to the Code of Ethics with respect to certain officers of the Company by posting such disclosures on its website under Waivers of or amendments to the Code of Ethics. The Company may, however, elect to disclose any such amendment or waiver in a report on Form 8-K filed with the SEC either in addition to or in lieu of the website disclosure.

**Table of Contents**

**Item 11. Executive Compensation**

The information set forth under the captions Compensation Committee Interlocks and Insider Participation and Executive Compensation in the 2007 Proxy Statement is incorporated herein by reference.

**Item 12. Security Ownership of Certain Beneficial Owners and Management and Related Stockholder Matters**

The information set forth under the caption Securities Authorized for Issuance Under Equity Compensation Plans in the 2007 Proxy Statement is incorporated herein by reference.

The information set forth under the caption Security Ownership of Certain Beneficial Owners and Management in the 2007 Proxy Statement is incorporated herein by reference.

**Item 13. Certain Relationships and Related Transactions, and Director Independence**

The information set forth under the caption Interest of Management in Certain Transactions in the 2007 Proxy Statement is incorporated herein by reference.

The information regarding director independence set forth under the captions Board Committees and Attendance, Audit Committee and Compensation Committee in the 2007 Proxy Statement is incorporated herein by reference.

**Table of Contents**

**Item 14. Principal Accounting Fees and Services**

The information set forth under the caption Principal Accounting Fees and Audit Committee Pre-Approval Policy in the 2007 Proxy Statement is incorporated herein by reference.

**Part IV**

**Item 15. Exhibits, Financial Statement Schedules**

**(a)(1) Financial Statements**

The following consolidated financial statements and reports are included in Part II, Item 8, of this report on Form 10K.

Report of Independent Registered Public Accounting Firm (Yount, Hyde & Barbour, P.C.)

Consolidated Balance Sheets December 31, 2006 and 2005

Consolidated Statements of Income Years Ended December 31, 2006, 2005 and 2004

Consolidated Statements of Changes in Stockholders Equity Years Ended December 31, 2006, 2005 and 2004

Consolidated Statements of Cash Flows Years Ended December 31, 2006, 2005 and 2004

Notes to Consolidated Financial Statements

**(a)(2) Financial Statement Schedules**

All schedules are omitted since they are not required, are not applicable, or the required information is shown in the consolidated financial statements or notes thereto.

**(a)(3) Exhibits**

The following exhibits are filed as part of this Form 10-K and this list includes the Exhibit Index.

<b>Exhibit No.</b>	<b>Description</b>
3.1	Articles of Incorporation of Old Point Financial Corporation, as amended April 25, 1995 (incorporated by reference to Exhibit 3 to Form 10-K filed March 26, 1999)
3.2	Bylaws of Old Point Financial Corporation, as amended August 11, 1992 (incorporated by reference to Exhibit 3 to Form 10-K filed March 26, 1999)
10.1*	Old Point Financial Corporation 1998 Stock Option Plan, as amended April 24, 2001 (incorporated by reference to Exhibit 4.4 to Form S-8 filed July 24, 2001)
10.2*	Form of Incentive Stock Option Agreement (incorporated by reference to Exhibit 10.2 to Form 10-K filed March 29, 2005)
10.3*	Form of Non-Qualified Stock Option Agreement (incorporated by reference to Exhibit 10.3 to Form 10-K filed March 29, 2005)
10.4*	Form of Endorsement Method Split Dollar Plan Life Insurance Policy entered into with each of Robert F. Shuford, Louis G. Morris, Cary B. Epes, Margaret P. Causby and Laurie D. Grabow (incorporated by reference to Exhibit 10.4 to Form 10-K filed March 29, 2005)
10.5*	Directors Compensation

Edgar Filing: OLD POINT FINANCIAL CORP - Form 10-K

- 10.6\* Base Salaries of Named Executive Officers of the Registrant
- 10.7\* 2007 Target Bonuses and Performance Goals under the Executive Incentive Plan (incorporated by reference to Form 8-K filed February 14, 2007)

- 66 -

**Table of Contents**

14	Code of Ethics (incorporated by reference to Exhibit 14 to Form 10-K filed March 16, 2006)
21	Subsidiaries of the Registrant (incorporated by reference to Exhibit 21 to Form 10-K filed March 29, 2005)
23	Consent of Yount, Hyde & Barbour, P.C.
24	Powers of attorney
31.1	Certification of Chief Executive Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
31.2	Certification of Chief Financial Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
32.1	Certification of Chief Executive Officer and Chief Financial Officer pursuant to Section 906 of the Sarbanes-Oxley Act of 2002

---

\* Denotes management contract.



**Table of Contents**

**SIGNATURES**

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

**OLD POINT FINANCIAL CORPORATION**

/s/ Robert F. Shuford  
Robert F. Shuford,  
Chairman, President & Chief Executive Officer

Date: March 16, 2007

Pursuant to the requirements of the Securities Exchange Act of 1934, this report has been signed below by the following persons on behalf of the registrant and in the capacities and on the dates indicated.

/s/ Robert F. Shuford  
Robert F. Shuford  
Chairman, President & Chief Executive Officer and Director  
Principal Executive Officer

Date: March 16, 2007

/s/ Laurie D. Grabow  
Laurie D. Grabow  
Chief Financial Officer & Senior Vice President/Finance  
Principal Financial & Accounting Officer

Date: March 16, 2007

/s/ James Reade Chisman\*  
James Reade Chisman  
Director

/s/ Richard F. Clark\*  
Richard F. Clark  
Director

/s/ Russell S. Evans, Jr.\*  
Russell S. Evans, Jr.  
Director

/s/ Dr. Arthur D. Greene\*  
Dr. Arthur D. Greene  
Director

/s/ Gerald E. Hansen\*  
Gerald E. Hansen  
Director

/s/ Stephen D. Harris\*  
Stephen D. Harris  
Director

/s/ John Cabot Ishon\*  
John Cabot Ishon  
Director

/s/ Eugene M. Jordan\*  
Eugene M. Jordan  
Director

Edgar Filing: OLD POINT FINANCIAL CORP - Form 10-K

/s/ John B. Morgan, II\*  
John B. Morgan, II

Director

/s/ Louis G. Morris\*  
Louis G. Morris

Director

/s/ Robert L. Riddle\*  
Robert L. Riddle

Director

- 68 -

**Table of Contents**

/s/ Dr. H. Robert Schappert\*                      Director  
Dr. H. Robert Schappert

/s/ Ellen Clark Thacker\*                      Director  
Ellen Clark Thacker

/s/ Melvin R. Zimm\*                      Director  
Melvin R. Zimm

---

\* By Robert F. Shuford, as Attorney in Fact  
Date: March 16, 2007