

SIMON PROPERTY GROUP INC /DE/  
Form 10-Q  
November 07, 2008

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**UNITED STATES**  
**SECURITIES AND EXCHANGE COMMISSION**  
Washington, D.C. 20549  
**FORM 10-Q**

**QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF  
THE SECURITIES EXCHANGE ACT OF 1934**

For the quarterly period ended September 30, 2008

**SIMON PROPERTY GROUP, INC.**

(Exact name of registrant as specified in its charter)

Delaware

(State of incorporation or organization)

001-14469

(Commission File No.)

046-268599

(I.R.S. Employer Identification No.)

225 West Washington Street

Indianapolis, Indiana 46204

(Address of principal executive offices)

(317) 636-1600

(Registrant's telephone number, including area code)

Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the Registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. **Yes**  **No**

Indicate by check mark whether the Registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller company. See the definitions of "large accelerated filer," "accelerated filer," and "smaller reporting company" in Rule 12b-2 of the Exchange Act (check one):

Large accelerated filer  Accelerated filer  Non-accelerated filer  Smaller reporting company

(Do not check if a smaller reporting company)

Indicate by check mark whether Registrant is a shell company (as defined by Rule 12b-2 of the Exchange Act). **Yes**  **No**

As of September 30, 2008, Simon Property Group, Inc. had 225,802,005 shares of common stock, par value \$0.0001 per share and 8,000 shares of Class B common stock, par value \$0.0001 per share outstanding.

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Simon Property Group, Inc. and Subsidiaries

Form 10-Q

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**Simon Property Group, Inc. and Subsidiaries**

*Consolidated Balance Sheets*

*(Dollars in thousands, except share amounts)*

|  | September 30,<br>2008 | December 31,<br>2007 |
|--|-----------------------|----------------------|
|  | <i>Unaudited</i>      |                      |
| <b>ASSETS:</b>   |                       |                      |
| Investment properties, at cost   | \$ 24,992,727         | \$ 24,415,025        |
| Less accumulated depreciation  | 5,933,544             | 5,312,095            |
|  | <b>19,059,183</b>     | 19,102,930           |
| Cash and cash equivalents  | 646,116               | 501,982              |
| Tenant receivables and accrued revenue, net  | 368,727               | 447,224              |
| Investment in unconsolidated entities, at equity   | 1,696,726             | 1,886,891            |
| Deferred costs and other assets  | 1,462,823             | 1,118,635            |
| Note receivable from related party   | 530,700               | 548,000              |
| <b>Total assets</b>  | <b>\$ 23,764,275</b>  | \$ 23,605,662        |
| <b>LIABILITIES:</b>  |                       |                      |
| Mortgages and other indebtedness   | \$ 17,879,266         | \$ 17,218,674        |
| Accounts payable, accrued expenses, intangibles, and deferred revenues   | 1,151,176             | 1,251,044            |
| Cash distributions and losses in partnerships and joint ventures, at equity  | 358,607               | 352,798              |
| Other liabilities, minority interest and accrued dividends   | 182,231               | 180,644              |
| <b>Total liabilities</b>   | <b>19,571,280</b>     | 19,003,160           |
| <b>COMMITMENTS AND CONTINGENCIES</b>   |                       |                      |
| LIMITED PARTNERS' INTEREST IN THE OPERATING PARTNERSHIP  | 644,384               | 731,406              |
| LIMITED PARTNERS' PREFERRED INTEREST IN THE OPERATING PARTNERSHIP  | 235,520               | 307,713              |
| <b>STOCKHOLDERS' EQUITY:</b>   |                       |                      |
| CAPITAL STOCK (750,000,000 total shares authorized, \$.0001 par value, 237,996,000 shares of excess common stock):   |                       |                      |
| All series of preferred stock, 100,000,000 shares authorized, 14,752,522 and 14,801,884 issued and outstanding, respectively, and with liquidation values of \$737,626 and \$740,094, respectively | 743,893               | 746,608              |
| Common stock, \$.0001 par value, 400,000,000 shares authorized, 230,181,401 and 227,719,614 issued and outstanding, respectively   | 24                    | 23                   |
| Class B common stock, \$.0001 par value, 12,000,000 shares authorized, 8,000 issued and outstanding  |                       |                      |
| Class C common stock, \$.0001 par value, 0 and 4,000 shares authorized, issued and outstanding   |                       |                      |
| Capital in excess of par value   | 5,130,176             | 5,067,718            |
| Accumulated deficit  | (2,384,363)           | (2,055,447)          |
| Accumulated other comprehensive income   | 9,571                 | 18,087               |
| Common stock held in treasury at cost, 4,379,396 and 4,697,332 shares, respectively  | (186,210)             | (213,606)            |
| <b>Total stockholders' equity</b>  | <b>3,313,091</b>      | 3,563,383            |
| <b>Total liabilities and stockholders' equity</b>  | <b>\$ 23,764,275</b>  | \$ 23,605,662        |

*The accompanying notes are an integral part of these statements.*



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**Simon Property Group, Inc. and Subsidiaries**

*Unaudited Consolidated Statements of Operations and Comprehensive Income*

*(Dollars in thousands, except per share amounts)*

|  | For the Three Months<br>Ended September 30, |                   | For the Nine Months<br>Ended September 30, |                   |
|--|---|-------------------|--|-------------------|
|  | 2008  | 2007              | 2008                                       | 2007              |
| <b>REVENUE:</b>  |   |                   |  |                   |
| Minimum rent   | \$ 567,938                                  | \$ 536,377        | \$ 1,684,819                               | \$ 1,569,328      |
| Overage rent   | 26,295                                      | 27,049            | 60,782                                     | 63,575            |
| Tenant reimbursements  | 266,616                                     | 262,183           | 776,667                                    | 730,780           |
| Management fees and other revenues   | 33,350                                      | 34,952            | 101,249                                    | 73,369            |
| Other income   | 41,395                                      | 46,584            | 130,322                                    | 178,166           |
| <b>Total revenue</b>   | <b>935,594</b>                              | <b>907,145</b>    | <b>2,753,839</b>                           | <b>2,615,218</b>  |
| <b>EXPENSES:</b>   |   |                   |  |                   |
| Property operating   | 127,515                                     | 121,698           | 352,187                                    | 343,047           |
| Depreciation and amortization  | 235,915                                     | 224,662           | 700,575                                    | 670,544           |
| Real estate taxes  | 84,101                                      | 77,939            | 254,071                                    | 236,184           |
| Repairs and maintenance  | 20,392                                      | 26,322            | 75,258                                     | 84,073            |
| Advertising and promotion  | 22,942                                      | 22,192            | 64,054                                     | 61,486            |
| Provision for credit losses  | 4,004                                       | 3,134             | 17,367                                     | 5,100             |
| Home and regional office costs   | 34,322                                      | 32,976            | 108,766                                    | 95,945            |
| General and administrative   | 5,035                                       | 4,887             | 15,432                                     | 14,905            |
| Other  | 17,673                                      | 14,636            | 51,070                                     | 42,718            |
| <b>Total operating expenses</b>  | <b>551,899</b>                              | <b>528,446</b>    | <b>1,638,780</b>                           | <b>1,554,002</b>  |
| <b>OPERATING INCOME</b>  | <b>383,695</b>                              | <b>378,699</b>    | <b>1,115,059</b>                           | <b>1,061,216</b>  |
| Interest expense   | (239,955)                                   | (238,155)         | (702,207)                                  | (704,287)         |
| Loss on extinguishment of debt   |   |                   | (20,330)                                   |                   |
| Minority interest in income of consolidated entities                       | (3,101)                                     | (3,052)           | (8,445)                                    | (9,098)           |
| Income tax expense of taxable REIT subsidiaries                            | (972)                                       | (648)             | (1,576)                                    | (1,405)           |
| Income from unconsolidated entities  | 17,312                                      | 8,491             | 13,060                                     | 37,723            |
| Gain on sale of assets and interests in unconsolidated entities            |   | 91,135            |  | 91,635            |
| Limited partners' interest in the Operating Partnership                    | (28,620)                                    | (44,743)          | (70,869)                                   | (86,069)          |
| Preferred distributions of the Operating Partnership                       | (4,266)                                     | (5,382)           | (13,398)                                   | (16,218)          |
| <b>Income from continuing operations</b>                                   | <b>124,093</b>                              | <b>186,345</b>    | <b>311,294</b>                             | <b>373,497</b>    |
| Discontinued operations, net of Limited Partners' interest                 |   | (26)              |  | (171)             |
| Loss on sale of discontinued operations, net of Limited Partners' interest |   | (7,092)           |  | (7,092)           |
| <b>NET INCOME</b>  | <b>124,093</b>                              | <b>179,227</b>    | <b>311,294</b>                             | <b>366,234</b>    |
| Preferred dividends  | (11,284)                                    | (14,290)          | (33,980)                                   | (42,999)          |
| <b>NET INCOME AVAILABLE TO COMMON STOCKHOLDERS</b>                         | <b>\$ 112,809</b>                           | <b>\$ 164,937</b> | <b>\$ 277,314</b>                          | <b>\$ 323,235</b> |
| <b>BASIC EARNINGS PER COMMON SHARE:</b>                                    |   |                   |  |                   |
| Income from continuing operations  | \$ 0.50                                     | \$ 0.77           | \$ 1.23                                    | \$ 1.48           |
| Discontinued operations  |   | (0.03)            |  | (0.03)            |
| <b>Net income</b>  | <b>\$ 0.50</b>                              | <b>\$ 0.74</b>    | <b>\$ 1.23</b>                             | <b>\$ 1.45</b>    |
| <b>DILUTED EARNINGS PER COMMON SHARE:</b>                                  |   |                   |  |                   |

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|  |           |                |           |             |           |                |           |             |
|--|-----------|----------------|-----------|-------------|-----------|----------------|-----------|-------------|
| Income from continuing operations  | \$        | 0.50           | \$        | 0.77        | \$        | 1.23           | \$        | 1.48        |
| Discontinued operations  |           |                |           | (0.03)      |           |                |           | (0.03)      |
| <b>Net income</b>  | <b>\$</b> | <b>0.50</b>    | <b>\$</b> | <b>0.74</b> | <b>\$</b> | <b>1.23</b>    | <b>\$</b> | <b>1.45</b> |
| <b>Net Income</b>  | <b>\$</b> | <b>124,093</b> | <b>\$</b> | 179,227     | <b>\$</b> | <b>311,294</b> | <b>\$</b> | 366,234     |
| Unrealized loss on interest rate hedge agreements  |           | (2,865)        |           | (4,556)     |           | (2,966)        |           | (2,312)     |
| Net income (loss) on derivative instruments reclassified from accumulated other comprehensive income into interest expense |           | (232)          |           | 337         |           | (2,798)        |           | 1,142       |
| Currency translation adjustments   |           | (2,903)        |           | 2,528       |           | (9,009)        |           | 3,723       |
| Changes in available-for-sale securities and other   |           | 10,501         |           | 60          |           | 6,257          |           | (517)       |
| <b>Comprehensive Income</b>  | <b>\$</b> | <b>128,594</b> | <b>\$</b> | 177,596     | <b>\$</b> | <b>302,778</b> | <b>\$</b> | 368,270     |

*The accompanying notes are an integral part of these statements.*

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**Simon Property Group, Inc. and Subsidiaries**  
*Unaudited Consolidated Statements of Cash Flows*  
*(Dollars in thousands)*

|   | For the Nine Months<br>Ended September 30, |                    |
|---|--|--------------------|
|   | 2008                                       | 2007               |
| <b>CASH FLOWS FROM OPERATING ACTIVITIES:</b>  |  |                    |
| <b>Net income</b>   | <b>\$ 311,294</b>                          | <b>\$ 366,234</b>  |
| Adjustments to reconcile net income to net cash provided by operating activities          |  |                    |
| Depreciation and amortization   | 686,852                                    | 647,021            |
| Gain on sale of assets and interests in unconsolidated entities                           |  | (82,697)           |
| Limited partners' interest in the Operating Partnership                                   | 70,869                                     | 84,223             |
| Limited partners' interest in the results of operations from discontinued operations      |  | (44)               |
| Preferred distributions of the Operating Partnership                                      | 13,398                                     | 16,218             |
| Straight-line rent  | (26,050)                                   | (13,985)           |
| Minority interest   | 8,445                                      | 9,098              |
| Minority interest distributions   | (18,131)                                   | (75,428)           |
| Equity in income of unconsolidated entities   | (13,060)                                   | (37,723)           |
| Distributions of income from unconsolidated entities                                      | 84,296                                     | 56,905             |
| <b>Changes in assets and liabilities</b>  |  |                    |
| Tenant receivables and accrued revenue, net   | 24,195                                     | 28,985             |
| Deferred costs and other assets   | (26,901)                                   | (53,077)           |
| Accounts payable, accrued expenses, intangibles, deferred revenues and other liabilities  | 91,891                                     | 13,908             |
| <b>Net cash provided by operating activities</b>  | <b>1,207,098</b>                           | <b>959,638</b>     |
| <b>CASH FLOWS FROM INVESTING ACTIVITIES:</b>  |  |                    |
| Acquisitions  |  | (256,762)          |
| Funding of loans to related parties   | (8,000)                                    | (1,473,540)        |
| Repayments on loans to related parties  | 25,300                                     | 703,960            |
| Capital expenditures, net   | (668,239)                                  | (688,840)          |
| Cash impact from the consolidation and de-consolidation of properties                     |  | 6,117              |
| Net proceeds from sale of partnership interests, other assets and discontinued operations |  | 38,709             |
| Investments in unconsolidated entities  | (66,315)                                   | (662,313)          |
| Purchase of marketable and non-marketable securities                                      | (357,400)                                  | (30,299)           |
| Distributions of capital from unconsolidated entities and other                           | 191,508                                    | 248,499            |
| <b>Net cash used in investing activities</b>  | <b>(883,146)</b>                           | <b>(2,114,469)</b> |
| <b>CASH FLOWS FROM FINANCING ACTIVITIES:</b>  |  |                    |
| Proceeds from sales of common and preferred stock and other                               | 9,452                                      | 6,915              |
| Purchase of limited partner units   | (14,361)                                   | (81,367)           |
| Preferred stock redemptions   | (1,845)                                    | (250)              |
| Minority interest contributions   | 1,835                                      |                    |
| Preferred distributions of the Operating Partnership                                      | (13,398)                                   | (16,218)           |
| Preferred dividends and distributions to stockholders                                     | (640,210)                                  | (604,854)          |
| Distributions to limited partners   | (154,932)                                  | (146,160)          |
| Mortgage and other indebtedness proceeds, net of transaction costs                        | 4,109,078                                  | 4,587,296          |
| Mortgage and other indebtedness principal payments  | (3,475,437)                                | (3,129,923)        |
| <b>Net cash (used in) provided by financing activities</b>                                | <b>(179,818)</b>                           | <b>615,439</b>     |
| <b>INCREASE/(DECREASE) IN CASH AND CASH EQUIVALENTS</b>                                   | <b>144,134</b>                             | <b>(539,392)</b>   |
| <b>CASH AND CASH EQUIVALENTS, beginning of year</b>                                       |  |                    |

|   |                   |                   |
|---|-------------------|-------------------|
|   | 501,982           | 929,360           |
| <b>CASH AND CASH EQUIVALENTS, end of period</b> | <b>\$ 646,116</b> | <b>\$ 389,968</b> |

*The accompanying notes are an integral part of these statements.*



**Simon Property Group, Inc. and Subsidiaries**

**Condensed Notes to Consolidated Financial Statements**

**(Unaudited)**

(Dollars in thousands, except share and per share amounts and where indicated as in millions or billions)

**1. Organization**

Simon Property Group, Inc. is a Delaware corporation that operates as a self-administered and self-managed real estate investment trust, or REIT, under the Internal Revenue Code. Simon Property Group, L.P., or the Operating Partnership, is our majority-owned partnership subsidiary that owns all of our real estate properties. In these condensed notes to the unaudited consolidated financial statements, the terms "we", "us" and "our" refer to Simon Property Group, Inc. and its subsidiaries.

We own, develop, and manage retail real estate properties, which consist primarily of regional malls, Premium Outlet® centers, The Mills®, and community/lifestyle centers. As of September 30, 2008, we owned or held an interest in 324 income-producing properties in the United States, which consisted of 164 regional malls, 39 Premium Outlet centers, 70 community/lifestyle centers, 36 properties acquired in the 2007 acquisition of The Mills Corporation, or Mills, and 15 other shopping centers or outlet centers in 41 states and Puerto Rico. Of the 36 properties acquired in the Mills portfolio, 16 of these properties are The Mills, 16 are regional malls, and four are community centers. We also own interests in three parcels of land held in the United States for future development. Internationally as of September 30, 2008, we have ownership interests in 52 European shopping centers (France, Italy and Poland); six Premium Outlet centers in Japan; one Premium Outlet center in Mexico; one Premium Outlet center in South Korea; and one shopping center in China.

**2. Basis of Presentation**

The accompanying unaudited consolidated financial statements of Simon Property Group, Inc. include the accounts of all majority-owned subsidiaries, and all significant inter-company amounts have been eliminated. Due to the seasonal nature of certain operational activities, the results for the interim periods ended September 30, 2008 are not necessarily indicative of the results that may be obtained for the full fiscal year.

These consolidated financial statements have been prepared in accordance with the instructions to Form 10-Q and include all of the information and disclosures required by accounting principles generally accepted in the United States (GAAP) for interim reporting. Accordingly, they do not include all of the disclosures required by GAAP for complete financial statements. In the opinion of management, all adjustments necessary for fair presentation (including normal recurring accruals) have been included. The consolidated financial statements in this Form 10-Q should be read in conjunction with the audited consolidated financial statements and related notes contained in our 2007 Annual Report on Form 10-K.

As of September 30, 2008, we consolidated 201 wholly-owned properties and 19 additional properties that are less than wholly-owned, but which we control or for which we are the primary beneficiary. We account for the remaining 165 properties, or the joint venture properties, using the equity method of accounting. We manage the day-to-day operations of 94 of the 165 joint venture properties, but have determined that our partner or partners have substantive participating rights with respect to the assets and operations of these joint venture properties. Our investments in joint ventures in Japan, Europe, and Asia comprise 61 of the remaining 71 properties that are managed by others. Additionally, we account for our investment in SPG-FCM Ventures, LLC, or SPG-FCM, the joint venture which acquired Mills in April 2007, using the equity method of accounting. We have determined that SPG-FCM is not a variable interest entity (VIE) and that Farallon Capital Management, L.L.C., or Farallon, our joint venture partner, has substantive participating rights with respect to the assets and operations of SPG-FCM pursuant to the applicable partnership agreements.

We allocate net operating results of the Operating Partnership after preferred distributions to third parties and to us based on the partners' respective weighted average ownership interests in the Operating Partnership. Our weighted average ownership interest in the Operating Partnership was 79.7% and 79.3% for the nine months ended September 30, 2008 and 2007, respectively. As of September 30, 2008 and December 31, 2007, our ownership interest in the Operating Partnership was 79.9% and 79.4%, respectively. We adjust the limited partners' interests in the Operating Partnership at the end of each period to reflect their respective interests in the Operating Partnership.

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Preferred distributions of the Operating Partnership in the accompanying statements of operations and cash flows represent distributions on outstanding preferred units of limited partnership interest.

### *Reclassifications*

We made certain reclassifications of prior period amounts in the financial statements to conform to the 2008 presentation. The reclassifications were to amounts reported in the unaudited consolidated statement of cash flows and had no impact on previously reported operating results.

### 3. Significant Accounting Policies

#### *Cash and Cash Equivalents*

We consider all highly liquid investments purchased with an original maturity of 90 days or less to be cash and cash equivalents. Cash equivalents are carried at cost, which approximates market value. Cash equivalents generally consist of commercial paper, bankers acceptances, Eurodollars, repurchase agreements and money market funds or accounts. Cash and cash equivalents, as of September 30, 2008, includes a balance of \$28.7 million related to our co-branded gift card programs which we do not consider available for general working capital purposes. Financial instruments that potentially subject us to concentrations of credit risk include our cash and cash equivalents and our trade accounts receivable. We place our cash and cash equivalents with institutions with high credit quality. However, at certain times, such cash and cash equivalents may be in excess of FDIC and SIPC insurance limits.

#### *Fair Value Measurements*

We hold marketable securities that total \$548.2 million at September 30, 2008, and are considered to have Level 1 fair value inputs. In addition, we have derivative instruments, primarily interest rate swap agreements, with a gross asset balance of \$1.1 million, which are classified as having Level 2 inputs. As defined by Statement of Financial Accounting Standard No. 157, "Fair Value Measurements" (SFAS 157), Level 1 fair value inputs are quoted prices for identical items in active, liquid and visible markets such as stock exchanges, and Level 2 fair value inputs are observable information for similar items in active or inactive markets, and appropriately consider counterparty creditworthiness in the valuations.

### 4. Per Share Data

We determine basic earnings per share based on the weighted average number of shares of common stock outstanding during the period. We determine diluted earnings per share based on the weighted average number of shares of common stock outstanding combined with the incremental weighted average shares that would have been outstanding assuming all dilutive potential common shares were converted into shares at the earliest date possible. The following table sets forth the computation of our basic and diluted earnings per share. The amounts presented in the reconciliation below represent the common stockholders' pro rata share of the respective line items in the statements of operations and are after considering the effect of preferred dividends.

|  | <i>For the Three Months<br/>Ended September 30,</i> |             | <i>For the Nine Months<br/>Ended September 30,</i> |             |
|--|---|-------------|--|-------------|
|  | <i>2008</i>   | <i>2007</i> | <i>2008</i>  | <i>2007</i> |
| <b>Net Income available to Common Stockholders Basic</b>   | <b>\$ 112,809</b>                                   | \$ 164,937  | <b>\$ 277,314</b>                                  | \$ 323,235  |
| <b>Effect of dilutive securities:</b>  |   |             |  |             |
| Impact to General Partner's interest in Operating Partnership from all dilutive securities and options | <b>115</b>  | 167         | <b>149</b>   | 244         |
| <b>Net Income available to Common Stockholders Diluted</b>   | <b>\$ 112,924</b>                                   | \$ 165,104  | <b>\$ 277,463</b>                                  | \$ 323,479  |
| <b>Weighted Average Shares Outstanding Basic</b>   | <b>225,356,074</b>                                  | 223,103,314 | <b>224,600,761</b>                                 | 222,992,547 |
| Effect of stock options  | <b>569,458</b>                                      | 745,568     | <b>592,850</b>                                     | 814,384     |
| <b>Weighted Average Shares Outstanding Diluted</b>   | <b>225,925,532</b>                                  | 223,848,882 | <b>225,193,611</b>                                 | 223,806,931 |

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For the nine months ended September 30, 2008, potentially dilutive securities include stock options, convertible preferred stock, units of limited partnership interest in the Operating Partnership, or units, that are exchangeable for

common stock and preferred units of limited partnership interest of the Operating Partnership, or preferred units, that are convertible into units or exchangeable for our preferred stock. The only securities that had a dilutive effect for the nine months ended September 30, 2008, and 2007, were stock options. We accrue dividends when they are declared. Dividends declared for the nine month periods ended September 30, 2008 and 2007 were \$2.70 per share and \$2.52 per share, respectively.

## 5. Investment in Unconsolidated Entities

### *Real Estate Joint Ventures*

Joint ventures are common in the real estate industry. We use joint ventures to finance properties, develop new properties, and diversify our risk in a particular property or portfolio. We held joint venture ownership interests in 104 properties in the United States as of September 30, 2008 and 103 as of December 31, 2007. We also held interests in two joint ventures which owned 52 and 51 European shopping centers as of September 30, 2008 and December 31, 2007, respectively. We also held interests in six joint venture properties under operation in Japan, one joint venture property in China, one joint venture property in Mexico, and one joint venture property in South Korea. We account for these joint venture properties using the equity method of accounting.

Substantially all of our joint venture properties are subject to rights of first refusal, buy-sell provisions, or other sale or marketing rights for partners which are customary in real estate joint venture agreements and the industry. Our partners in these joint ventures may initiate these provisions at any time (subject to any applicable lock up or similar restrictions), which could result in either the sale of our interest or the use of available cash or borrowings to acquire a joint venture interest from our partner.

### *Acquisition of The Mills Corporation by SPG-FCM*

As previously disclosed, SPG-FCM, a 50/50 joint venture between an affiliate of the Operating Partnership and funds managed by Farallon, completed its acquisition of Mills in April 2007. During 2007, we and Farallon each contributed \$650.0 million to SPG-FCM to fund the acquisition. As part of the transaction the Operating Partnership also made loans to SPG-FCM and Mills that bore interest primarily at rates of LIBOR plus 270-275 basis points. These funds were used to repay loans and other obligations of Mills, including the redemption of preferred stock of Mills. All of the loans made to Mills were repaid in 2007. The Operating Partnership's only remaining loan is to SPG-FCM which had a balance of \$530.7 million at September 30, 2008. During the first three quarters of 2008 and 2007, we recorded approximately \$11.7 million and \$32.7 million in interest income (net of inter-entity eliminations), respectively, related to loans from the Operating Partnership to SPG-FCM and Mills. We also recorded fee income, including fee income amortization related to up-front fees on loans made to SPG-FCM and Mills, during the first three quarters of 2008 and 2007 of approximately \$2.5 million and \$12.4 million (net of inter-entity eliminations), respectively, for providing refinancing services to the Mills portfolio and SPG-FCM. The loan facility to SPG-FCM bears an interest rate of LIBOR plus 275 basis points and matures on June 7, 2009, with three available one-year extensions, subject to certain terms and conditions.

### *International Joint Venture Investments*

We conduct our international operations in Europe through two European joint ventures: Simon Ivanhoe S.à.r.l., or Simon Ivanhoe, and Gallerie Commerciali Italia, or GCI. The carrying amount of our combined investment in these two joint venture investments was \$271.9 million and \$361.4 million as of September 30, 2008 and December 31, 2007, respectively, including the related cumulative translation adjustments. As of September 30, 2008, the Operating Partnership had a 50% ownership in Simon Ivanhoe and a 49% ownership in GCI. During the quarter, Simon Ivanhoe refinanced a property and as a result we received a distribution of €60 million as our share of the excess proceeds. These proceeds were utilized to pay down the multi-currency portion of our corporate credit facility in the same currency.

We conduct our investment in the six international Premium Outlet operations in Japan through joint ventures in which we hold a 40% ownership interest. The carrying amount of our investment in these joint ventures was \$267.3 million and \$273.0 million as of September 30, 2008 and December 31, 2007, respectively, including the related cumulative translation adjustments. We also have a 50% ownership interest in one Premium Outlet center in Mexico. The carrying amount of our investment in this Premium Outlet center in Mexico was \$16.1 million and \$17.3 million as of September 30, 2008 and December 31, 2007, respectively, including related cumulative translation adjustments. On

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June 1, 2007, we opened Yeosu Premium Outlets, our first Premium Outlet center in South Korea, in which we hold a 50% ownership interest. Our investment in this property was \$21.1 million and \$23.1 million as of September 30, 2008 and December 31, 2007, respectively, including related cumulative translation adjustments.

Through joint venture arrangements, we currently have a 32.5% ownership interest in shopping centers in China. One center, located in Changshu, opened in June 2008 while the remaining centers are still under construction. We expect our share of the total equity commitment for these shopping centers to be approximately \$65.3 million. Our combined investment in the Chinese joint ventures was approximately \$43.9 million and \$33.7 million as of September 30, 2008 and December 31, 2007, respectively, including the related cumulative translation adjustments. We account for our investments in these joint ventures under the equity method of accounting.

**Summary Financial Information**

Summary financial information (in thousands) of all of our joint ventures and a summary of our investment in and share of income from such joint ventures follow. We condensed into separate line items major captions of the statements of operations for joint venture interests sold or consolidated. Consolidation occurs when we acquire an additional interest in the joint venture and, as a result, gain unilateral control of the property or are determined to be the primary beneficiary. We reclassify these line items into "Discontinued Joint Venture Interests" and "Consolidated Joint Venture Interests" on the balance sheets and statements of operations, if material, so that we may present comparative results of operations for these joint venture properties held as of September 30, 2008.

|   | <i>September 30,<br/>2008</i> | <i>December 31,<br/>2007</i> |
|---|-------------------------------|------------------------------|
| <b>BALANCE SHEETS</b>   |                               |                              |
| <b>Assets:</b>  |                               |                              |
| Investment properties, at cost  | \$ 21,148,378                 | \$ 21,009,416                |
| Less accumulated depreciation   | 3,688,239                     | 3,217,446                    |
|   | <b>17,460,139</b>             | 17,791,970                   |
| Cash and cash equivalents   | 835,782                       | 747,575                      |
| Tenant receivables and accrued revenue, net                           | 374,124                       | 435,093                      |
| Investment in unconsolidated entities, at equity                      | 222,528                       | 258,633                      |
| Deferred costs and other assets                                       | 691,831                       | 713,180                      |
| <br>Total assets  | <br><b>\$ 19,584,404</b>      | <br>\$ 19,946,451            |
| <b>Liabilities and Partners' Equity:</b>                              |                               |                              |
| Mortgages and other indebtedness                                      | \$ 16,639,190                 | \$ 16,507,076                |
| Accounts payable, accrued expenses, intangibles, and deferred revenue | 1,080,855                     | 972,699                      |
| Other liabilities   | 770,023                       | 825,279                      |
| <br>Total liabilities   | <br><b>18,490,068</b>         | <br>18,305,054               |
| Preferred units   | 67,450                        | 67,450                       |
| Partners' equity  | 1,026,886                     | 1,573,947                    |
| <br>Total liabilities and partners' equity                            | <br><b>\$ 19,584,404</b>      | <br>\$ 19,946,451            |
| <b>Our Share of:</b>  |                               |                              |
| Total assets  | \$ 8,041,762                  | \$ 8,040,987                 |
| Partners' equity  | \$ 612,410                    | \$ 776,857                   |
| Add: Excess Investment  | 725,709                       | 757,236                      |
| <br>Our net Investment in Joint Ventures                              | <br><b>\$ 1,338,119</b>       | <br>\$ 1,534,093             |
| <br>Mortgages and other indebtedness                                  | <br><b>\$ 6,617,474</b>       | <br>\$ 6,568,403             |



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"Excess Investment" represents the unamortized difference of our investment over our share of the equity in the underlying net assets of the joint ventures acquired. We amortize excess investment over the life of the related properties, typically no greater than 40 years, and the amortization is included in the reported amount of income from unconsolidated entities.

|  | <i>For the Three Months<br/>Ended September 30,</i> |                   | <i>For the Nine Months<br/>Ended September 30,</i> |                   |
|--|---|-------------------|--|-------------------|
|  | <i>2008</i>   | <i>2007</i>       | <i>2008</i>  | <i>2007</i>       |
| <b>STATEMENTS OF OPERATIONS</b>                                |   |                   |  |                   |
| <b>Revenue:</b>  |   |                   |  |                   |
| Minimum rent   | \$ 486,586  | \$ 466,933        | \$ 1,435,067                                       | \$ 1,184,208      |
| Overage rent   | 26,910  | 26,448            | 72,439   | 64,090            |
| Tenant reimbursements  | 257,259   | 220,621           | 730,597  | 572,820           |
| Other income   | 61,862  | 47,841            | 145,380  | 136,707           |
| Total revenue  | 832,617   | 761,843           | 2,383,483  | 1,957,825         |
| <b>Operating Expenses:</b>                                     |   |                   |  |                   |
| Property operating   | 177,761   | 165,419           | 494,498  | 407,021           |
| Depreciation and amortization                                  | 192,787   | 160,403           | 572,256  | 400,234           |
| Real estate taxes  | 63,254  | 60,073            | 195,627  | 160,989           |
| Repairs and maintenance  | 28,582  | 24,672            | 89,085   | 77,691            |
| Advertising and promotion                                      | 16,119  | 14,997            | 45,241   | 38,037            |
| Provision for credit losses                                    | 6,244   | 7,416             | 14,072   | 14,139            |
| Other  | 37,640  | 35,494            | 123,245  | 103,853           |
| Total operating expenses                                       | 522,387   | 468,474           | 1,534,024  | 1,201,964         |
| <b>Operating Income</b>  | <b>310,230</b>                                      | <b>293,369</b>    | <b>849,459</b>                                     | <b>755,861</b>    |
| Interest expense   | (243,569)   | (248,588)         | (727,279)  | (594,093)         |
| Income (loss) from unconsolidated entities                     | 346   | 545               | (3,783)  | 458               |
| Loss on sale of asset  |   |                   |  | (4,759)           |
| <b>Income from Continuing Operations</b>                       | <b>67,007</b>                                       | <b>45,326</b>     | <b>118,397</b>                                     | <b>157,467</b>    |
| Income (loss) from consolidated joint venture interests        |   | (28)              |  | 2,562             |
| Income from discontinued joint venture interests               |   |                   | 47   | 176               |
| Gain on disposal or sale of discontinued operations, net       |   | 198,135           |  | 198,154           |
| <b>Net Income</b>  | <b>\$ 67,007</b>                                    | <b>\$ 243,433</b> | <b>\$ 118,444</b>                                  | <b>\$ 358,359</b> |
| <b>Third-Party Investors' Share of Net Income</b>              | <b>\$ 37,846</b>                                    | <b>\$ 133,705</b> | <b>\$ 71,403</b>                                   | <b>\$ 194,377</b> |
| <b>Our Share of Net Income</b>                                 | <b>29,161</b>                                       | <b>109,728</b>    | <b>47,041</b>                                      | <b>163,982</b>    |
| <b>Amortization of Excess Investment</b>                       | <b>(11,849)</b>                                     | <b>(11,014)</b>   | <b>(33,981)</b>                                    | <b>(36,036)</b>   |
| <b>Our Share of Net Gain Related to Properties/Assets Sold</b> |   | <b>(90,223)</b>   |  | <b>(90,223)</b>   |
| <b>Income from Unconsolidated Entities, Net</b>                | <b>\$ 17,312</b>                                    | <b>\$ 8,491</b>   | <b>\$ 13,060</b>                                   | <b>\$ 37,723</b>  |

**6. Debt**

*Unsecured Debt*

Our unsecured debt currently consists of \$10.7 billion of senior unsecured notes of the Operating Partnership and our \$3.5 billion unsecured credit facility, or Credit Facility. The Credit Facility bears interest at LIBOR plus 37.5 basis points and an additional facility fee of 12.5 basis points. The Credit Facility matures January 11, 2010 and may be extended one year at our option.

On May 19, 2008, we issued two tranches of senior unsecured notes totaling \$1.5 billion at a weighted average fixed interest rate of 5.74% consisting of one \$700.0 million tranche with a fixed interest rate of 5.30% due May 30, 2013 and a second \$800.0 million tranche with a

fixed interest rate of 6.125% due May 30, 2018. We used the proceeds from the offering to reduce borrowings on the Credit Facility for general working capital purposes.



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On June 16, 2008, the Operating Partnership completed the redemption of the \$200.0 million outstanding principal amount of its 7% MandatOry Par Put Remarketed Securities, or MOPPRS. The redemption was accounted for as an extinguishment and resulted in a charge in the second quarter of 2008 of approximately \$20.3 million.

On August 28, 2008, the Operating Partnership repaid a \$150.0 million unsecured note which had a fixed rate of 5.38%.

During the nine months ended September 30, 2008, we drew amounts from the Credit Facility to fund the redemption of the MOPPRS and the repayment of a \$150.0 million unsecured note. All other amounts drawn on the Credit Facility during the period were for general working capital purposes. We repaid a total of \$2.5 billion on the Credit Facility during the nine months ended September 30, 2008. The total outstanding balance of the Credit Facility as of September 30, 2008 was \$965.4 million, and the maximum amount outstanding during the nine months ended September 30, 2008 was approximately \$2.6 billion. During the nine months ended September 30, 2008, the weighted average outstanding balance was approximately \$1.4 billion. The outstanding balance as of September 30, 2008 includes \$460.4 million (U.S. dollar equivalent) of Euro and Yen-denominated borrowings.

### *Secured Debt*

Total secured indebtedness was \$6.2 billion and \$5.3 billion at September 30, 2008 and December 31, 2007, respectively. During the nine months ended September 30, 2008, we repaid \$274.0 million in mortgage loans, unencumbering five properties.

On January 15, 2008, we entered into a swap transaction that effectively converted \$300.0 million of our variable rate debt to fixed rate debt at a net rate of 3.21%.

On March 6, 2008, we borrowed \$705 million on a term loan that matures March 5, 2012 and bears interest at a rate of LIBOR plus 70 basis points. On May 27, 2008, the loan was increased to \$735 million. This loan is secured by the cash flow distributed from six properties and has additional availability of \$115 million through the maturity date.

On July 30, 2008, we borrowed \$190.0 million on a loan secured by Philadelphia Premium Outlets, which matures on July 30, 2014 and bears interest at a variable rate of LIBOR plus 185 basis points.

On September 23, 2008, we borrowed \$170 million on a term loan that matures September 23, 2013 and bears interest at a rate of Prime plus 100 basis points or LIBOR plus 195 basis points at our option. This is a cross-collateralized loan that is secured by The Domain, Shops at Arbor Walk, and Palms Crossing and has additional availability of \$90.0 million through the maturity date.

## **7. Stockholders' Equity**

On February 28, 2008, the Compensation Committee of our Board of Directors, or the Board, awarded 310,166 shares of restricted stock under The Simon Property Group L.P. 1998 Stock Incentive Plan to employees at fair market value of \$85.79 per share. On May 8, 2008, our non-employee Directors were awarded 7,770 shares of restricted stock under this plan at a fair market value of \$101.35 per share. The fair market value of the restricted stock awarded on February 28, 2008, is being recognized as expense over the four-year vesting service period. The fair market value of the restricted stock awarded on May 8, 2008 is being recognized as expense over a one-year vesting service period. We issued shares held in treasury to make the awards.

During the first nine months of 2008, we issued 2,234,987 shares of common stock to five limited partners in exchange for an equal number of limited partnership units of the Operating Partnership.

On July 26, 2007, the Board authorized us to repurchase up to \$1.0 billion of our common stock over the following twenty-four months. We may repurchase the shares in the open market or in privately negotiated transactions. No purchases have been made as part of this program in 2008. The program has remaining availability of approximately \$950.7 million.

For the quarter ending September 30, 2008, holders of our Series I 6% Convertible Perpetual Preferred Stock, or the Series I Preferred Stock, could have elected to convert their shares during the quarter into shares of our common stock. The optional conversion is as a result of the closing price of our common stock exceeding the applicable trigger price per share for a period of 20 trading days in the last 30 trading days of the prior quarter. During the nine months ended September 30, 2008, 71,762 shares of Series I Preferred Stock were converted into 57,175 shares of common stock. As of September 30, 2008, the conversion trigger price of \$78.10 had been met and

each share of Series I Preferred Stock is convertible into 0.800295 of a share of common stock through December 31, 2008.

During the quarter ended September 30, 2008, the holders of the 4,000 shares of Class C common stock converted these shares into 4,000 shares of Class A common stock and, in connection with that conversion, the two Class C designees resigned from our Board of Directors.

## **8. Commitments and Contingencies**

### *Litigation*

There have been no material developments with respect to the pending litigation disclosed in our 2007 Annual Report on Form 10-K and no new material developments or litigation has arisen since those disclosures were made.

We are involved in various other legal proceedings that arise in the ordinary course of our business. We believe that such routine litigation, claims and administrative proceedings will not have a material adverse impact on our financial position or our results of operations. We record a liability when a loss is considered probable and the amount can be reasonably estimated.

### *Guarantees of Indebtedness*

Joint venture debt is the liability of the joint venture, and is typically secured by the joint venture property, which is non-recourse to us. As of September 30, 2008, we have loan guarantees and other guarantee obligations of \$125.9 million and \$8.3 million, respectively, to support our total \$6.6 billion share of joint venture mortgage and other indebtedness in the event that the joint venture borrower defaults under the terms of the underlying arrangement. Mortgages which are guaranteed by us are secured by the property of the joint venture and that property may be sold in order to satisfy the outstanding obligation.

## **9. Real Estate Acquisitions and Dispositions**

Effective January 1, 2008, we acquired an additional 1.8% interest in Oxford Valley Mall and Lincoln Plaza, assets that we have consolidated for all periods presented, for \$1.5 million (which gives us a combined ownership interest in each of those assets of 64.99%). In addition, on September 12, 2008, we acquired an additional 3.2% interest in White Oaks Mall, an asset that we have consolidated for all periods presented, for \$2.1 million (which gives us an interest in the asset of 80.68%).

We had no consolidated property dispositions during the nine months ended September 30, 2008.

## **10. Recent Financial Accounting Standards**

In September 2006, the FASB issued SFAS 157. SFAS 157 is definitional and disclosure oriented and addresses how companies should approach measuring fair value when required by GAAP; it does not create or modify any current GAAP requirements to apply fair value accounting. SFAS 157 provides a single definition for fair value that is to be applied consistently for all accounting applications, and also generally describes and prioritizes according to reliability the methods and inputs used in valuations. SFAS 157 prescribes various disclosures about financial statement categories and amounts which are measured at fair value, if such disclosures are not already specified elsewhere in GAAP. The new measurement and disclosure requirements of SFAS 157 were effective for us in the first quarter of 2008. The FASB deferred application of certain elements of SFAS No. 157 relating to non-financial assets and liabilities. The adoption of the provisions of SFAS 157 that we were required to adopt did not have a significant impact on our financial position or results of operations.

In December 2007, the FASB issued SFAS No. 141(R), "Business Combinations", or SFAS 141(R), and SFAS No. 160, "Noncontrolling Interests in Consolidated Financial Statements", or SFAS 160. SFAS 141(R) requires an acquirer to measure the identifiable assets acquired, the liabilities assumed and any noncontrolling interest in the acquiree at their fair values on the acquisition date, with goodwill being the excess value over the net identifiable assets acquired. SFAS 160 clarifies that a noncontrolling interest in a subsidiary should be reported as equity in the consolidated balance sheet and the minority interest's share of earnings is included in consolidated net income. The calculation of earnings per share will continue to be based on income amounts attributable to the parent. SFAS 141(R) and SFAS 160 are effective for financial statements issued for fiscal years beginning after December 15, 2008. Early

adoption is prohibited. We do not expect the adoption of SFAS 141(R) or SFAS 160 will have a significant impact on our results of operations or financial position other than the reclassification of minority interests.

In March 2008, the FASB issued SFAS No. 161, "Disclosures about Derivative Instruments and Hedging Activities" an amendment of FASB Statement No. 133." This statement amends and expands the disclosure requirements of SFAS No. 133. This statement is effective for fiscal years beginning after November 15, 2008, and interim periods within those fiscal years. We are in the process of determining the impact of adopting this statement.

## Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

You should read the following discussion in conjunction with the financial statements and notes thereto that are included in this report.

### Overview

Simon Property Group, Inc., or Simon Property, is a Delaware corporation that operates as a self-administered and self-managed real estate investment trust, or REIT, under the Internal Revenue Code. To qualify as a REIT, among other things, a company must distribute at least 90 percent of its taxable income to its stockholders annually. Taxes are paid by stockholders on ordinary dividends received and any capital gains distributed. Most states also follow this federal treatment and do not require REITs to pay state income tax. Simon Property Group, L.P., or the Operating Partnership, is a majority-owned partnership subsidiary of Simon Property that owns all of our real estate properties. In this discussion, the terms "we", "us" and "our" refer to Simon Property, the Operating Partnership, and their subsidiaries.

We own, develop, and manage retail real estate properties, primarily regional malls, Premium Outlet® centers, The Mills®, and community/lifestyle centers. As of September 30, 2008, we owned or held an interest in 324 income-producing properties in the United States, which consisted of 164 regional malls, 39 Premium Outlet centers, 70 community/lifestyle centers, 36 properties acquired in the 2007 acquisition of The Mills Corporation, or Mills, and 15 other shopping centers or outlet centers in 41 states plus Puerto Rico. Of the 36 properties in the Mills portfolio, 16 of these properties are The Mills, 16 are regional malls, and 4 are community centers. We also own interests in three parcels of land held in the United States for future development. In the United States, we have two new properties currently under development aggregating approximately 0.8 million square feet which will open during 2008 and 2009. Internationally, we have ownership interests in 52 European shopping centers (France, Italy and Poland); six Premium Outlet centers in Japan; one Premium Outlet center in Mexico; one Premium Outlet center in South Korea; and one shopping center in China.

We generate the majority of our revenues from leases with retail tenants including:

Base minimum rents,

Overage and percentage rents based on tenants' sales volume, and

Recoveries of substantially all of our recoverable expenditures, which consist of property operating, real estate taxes, repair and maintenance, and advertising and promotional expenditures.

Revenues of our management company, after intercompany eliminations, consist primarily of management fees that are typically based upon the revenues of the property being managed.

We seek growth in earnings, funds from operations, or FFO, and cash flows by enhancing the profitability and operation of our properties and investments. We seek to accomplish this growth through the following:

Focusing on leasing to increase revenues and utilization of economies of scale to reduce operating expenses,

Expanding and re-tenanting existing franchise locations at competitive market rates,

Adding mixed-use elements to properties through our asset intensification initiatives, including the addition of multifamily housing, condominiums, hotels, office, and self-storage facilities,

Acquiring high quality real estate assets or portfolios of assets, and

Selling non-core assets.

We also grow by generating supplemental revenues from the following activities:

Establishing our malls as leading market resource providers for retailers and other businesses and consumer-focused corporate alliances, including: payment systems (including handling fees relating to the sales of bank-issued prepaid gift cards), national marketing alliances, static and digital media initiatives, business development, sponsorship, and events,

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Offering usual and customary property operating services to our tenants and others, including waste handling and facility services, as well as major capital expenditures such as roofing, parking lots and energy systems,

Leasing or selectively selling land adjacent to our shopping center properties, commonly referred to as "outlots" or "outparcels," and,

Generating interest income on cash deposits and loans made to related entities.

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We focus on high quality real estate across the retail real estate spectrum. We expand or renovate to enhance existing assets' profitability and market share when we believe the investment of our capital meets our risk-reward criteria. We selectively develop new properties in metropolitan areas that exhibit strong population and economic growth.

We routinely review and evaluate acquisition opportunities based on their ability to complement our portfolio. Lastly, we are selectively expanding our international presence. Our international strategy includes partnering with established real estate companies and financing international investments with local currency to minimize foreign exchange risk.

To support our growth, we employ a three-fold capital strategy:

Provide the capital necessary to fund growth,

Maintain sufficient flexibility to access capital in many forms, both public and private, and

Manage our overall financial structure in a fashion that preserves our investment grade credit ratings.

### **Results Overview**

Diluted earnings per common share decreased \$0.22 during the first nine months of 2008, or 15.2%, to \$1.23 from \$1.45 for the same period last year. The decrease is primarily due to the recognition in 2007 of our share of the gain on the sale of assets in Poland of \$90.6 million, or \$0.32 per common share. Also contributing to the decrease in earnings per common share were a \$15.2 million decrease in lease termination income in 2008, a reduced level of interest income derived on loans made to SPG-FCM Ventures, LLC, or SPG-FCM, the joint venture we formed to acquire Mills, and the impact of our 50% share of the additional depreciation expense related to the Mills portfolio. During 2008, we also realized a \$20.3 million loss on extinguishment of debt related to our redemption of the 7% MandatOry Par Put Remarketed Securities, or MOPPRS. These decreases were offset in part by the positive full year effect of our 2008 and 2007 openings and expansion activities, the releasing of space at higher rates, and the additional management fees derived from the Mills portfolio, which we began receiving in July 2007.

Despite the current unfavorable economic environment, core business fundamentals were relatively stable during the third quarter of 2008. Regional mall comparable sales per square foot, or psf, continued to increase during the third quarter of 2008, increasing 0.4% to \$493 psf from \$491 psf for the same period in 2007. Our regional mall average base rents increased 6.3% to \$39.26 psf as of September 30, 2008, from \$36.92 psf as of September 30, 2007. Regional mall occupancy was 92.5% as of September 30, 2008, as compared to 92.7% as of September 30, 2007. In addition, our regional mall leasing spreads were \$8.65 psf as of September 30, 2008, representing a 23.6% increase over expiring rents. The operating fundamentals of the Premium Outlet centers also contributed to our positive operating results for the nine month period, with that portion of the portfolio nearly fully occupied at 98.8%, with comparable sales psf increasing 4.2% to \$520, and leasing spreads at \$13.02, or 49.4% above expiring rents.

During the first nine months of 2008, our effective overall borrowing rate for the nine months ended September 30, 2008, decreased 22 basis points as compared to the nine months ended September 30, 2007. This was a result of a significant decrease in the base LIBOR rate applicable to a majority of our floating rate debt (3.93% at September 30, 2008, versus 5.12% at September 30, 2007) and also the issuance of new unsecured and secured debt at favorable rates. Our financing activities for the nine months ended September 30, 2008, included:

decreasing our borrowings on our \$3.5 billion unsecured credit facility, or Credit Facility, to approximately \$965.4 million during the nine months ended September 30, 2008. The amount outstanding includes \$460.4 million (U.S. dollar equivalent) in Euro and Yen-denominated borrowings.

borrowing \$735 million on a term loan that matures March 5, 2012 and bears a rate of LIBOR plus 70 basis points. This loan is secured by the cash flow distributed from six properties and has additional availability of \$115 million through the maturity date.

issuing two tranches of senior unsecured notes in May totaling \$1.5 billion at a weighed average fixed interest rate of 5.74%. We used the proceeds of the offering to reduce borrowings on the Credit Facility and for general working capital purposes.

redeeming the \$200.0 million MOPPRS that bore interest at 7.00%, and, as discussed above, resulted in our recognizing a \$20.3 million charge to earnings in the second quarter related to this extinguishment of debt.

redeeming a \$150.0 million unsecured note that bore interest at a fixed rate of 5.38%.

borrowing \$190.0 million on a loan secured by Philadelphia Premium Outlets, which matures on July 30, 2014 and bears interest at a variable rate of LIBOR plus 185 basis points. We used the proceeds of the borrowing for general working capital purposes.

borrowing \$170 million on a term loan that matures September 23, 2013 and bears interest at a variable rate of Prime plus 100 basis points or LIBOR plus 195 basis points. This is a cross-collateralized loan that is secured by The Domain, Shops at Arbor Walk, and Palms Crossing and has additional availability of \$90.0 million through the maturity date. We used the proceeds of the borrowing for general working capital purposes.

*United States Portfolio Data*

The portfolio data discussed in this overview includes the following key operating statistics: occupancy, average base rent per square foot, and comparable sales per square foot for our domestic asset platforms. We include acquired properties in this data beginning in the year of acquisition and remove properties sold in the year disposed. We do not include any properties located outside of the United States. The following table sets forth these key operating statistics for:

properties that are consolidated in our consolidated financial statements,

properties we account for under the equity method of accounting as joint ventures, and

the foregoing two categories of properties on a total portfolio basis.

|  | September 30,<br>2008 | %/basis point<br>Change(1) | September 30,<br>2007 | %/basis point<br>Change(1) |
|--|-----------------------|----------------------------|-----------------------|----------------------------|
| <b>Regional Malls:</b>                   |                       |                            |                       |                            |
| <b>Occupancy</b>                         |                       |                            |                       |                            |
| Consolidated                             | 92.9%                 | -10 bps                    | 93.0%                 | +60 bps                    |
| Unconsolidated                           | 91.7%                 | -50 bps                    | 92.2%                 | -60 bps                    |
| <b>Total Portfolio</b>                   | <b>92.5%</b>          | <b>-20 bps</b>             | <b>92.7%</b>          | <b>+20 bps</b>             |
| <b>Average Base Rent per Square Foot</b> |                       |                            |                       |                            |
| Consolidated                             | \$ 38.09              | 5.8%                       | \$ 35.99              | 3.6%                       |
| Unconsolidated                           | \$ 41.58              | 7.4%                       | \$ 38.71              | 7.2%                       |
| <b>Total Portfolio</b>                   | <b>\$ 39.26</b>       | <b>6.3%</b>                | <b>\$ 36.92</b>       | <b>4.8%</b>                |
| <b>Comparable Sales Per Square Foot</b>  |                       |                            |                       |                            |
| Consolidated                             | \$ 466                | -1.5%                      | \$ 473                | 2.8%                       |
| Unconsolidated                           | \$ 553                | 4.3%                       | \$ 530                | 6.0%                       |
| <b>Total Portfolio</b>                   | <b>\$ 493</b>         | <b>0.4%</b>                | <b>\$ 491</b>         | <b>3.8%</b>                |
| <b>Premium Outlet Centers:</b>           |                       |                            |                       |                            |
| <b>Occupancy</b>                         | <b>98.8%</b>          | <b>-80 bps</b>             | <b>99.6%</b>          | <b>+30 bps</b>             |
| <b>Average base rent per square foot</b> | <b>\$ 27.12</b>       | <b>6.6%</b>                | <b>\$ 25.45</b>       | <b>5.8%</b>                |
| <b>Comparable sales per square foot</b>  | <b>\$ 520</b>         | <b>4.2%</b>                | <b>\$ 499</b>         | <b>8.0%</b>                |
| <b>The Mills®:(2)</b>                    |                       |                            |                       |                            |
| <b>Occupancy</b>                         | <b>94.4%</b>          | <b>+30 bps</b>             | <b>94.1%</b>          |                            |
| <b>Average base rent per square foot</b> | <b>\$ 19.46</b>       | <b>3.4%</b>                | <b>\$ 18.82</b>       |                            |
| <b>Comparable sales per square foot</b>  | <b>\$ 378</b>         | <b>1.3%</b>                | <b>\$ 373</b>         |                            |
| <b>Mills Regional Malls:(2)</b>          |                       |                            |                       |                            |
| <b>Occupancy</b>                         | <b>87.6%</b>          | <b>-90 bps</b>             | <b>88.5%</b>          |                            |
| <b>Average base rent per square foot</b> | <b>\$ 37.19</b>       | <b>6.0%</b>                | <b>\$ 35.10</b>       |                            |
| <b>Comparable sales per square foot</b>  | <b>\$ 442</b>         | <b>-2.0%</b>               | <b>\$ 451</b>         |                            |
| <b>Community/Lifestyle Centers:</b>      |                       |                            |                       |                            |
| <b>Occupancy</b>                         |                       |                            |                       |                            |
| Consolidated                             | 90.4%                 | -60 bps                    | 91.0%                 | +290 bps                   |
| Unconsolidated                           | 93.6%                 | -290 bps                   | 96.5%                 | -10 bps                    |
| <b>Total Portfolio</b>                   | <b>91.5%</b>          | <b>-130 bps</b>            | <b>92.8%</b>          | <b>+210 bps</b>            |
| <b>Average Base Rent per Square Foot</b> |                       |                            |                       |                            |
| Consolidated                             | \$ 13.43              | 8.9%                       | \$ 12.33              | 3.1%                       |
| Unconsolidated                           | \$ 12.18              | 3.4%                       | \$ 11.78              | 5.9%                       |
| <b>Total Portfolio</b>                   | <b>\$ 13.00</b>       | <b>7.0%</b>                | <b>\$ 12.15</b>       | <b>3.9%</b>                |

(1) Percentages may not recalculate due to rounding. Percentages and basis point changes are representative of the change from the comparable prior period.

(2) No 2006 comparable data available for The Mills or Mills regional malls.





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**Occupancy Levels and Average Base Rent Per Square Foot.** Occupancy and average base rent are based on mall GLA owned by us in the regional malls, all tenants at the Premium Outlet centers, all tenants in the Mills portfolio, and all tenants at community/lifestyle centers. Our portfolio has maintained stable occupancy and increased average base rents.

**Comparable Sales Per Square Foot.** Comparable sales include total reported retail tenant sales at owned GLA (for mall and freestanding stores with less than 10,000 square feet) in the regional malls and all reporting tenants at the Premium Outlet centers and the Mills portfolio. Retail sales at Owned GLA affect revenue and profitability levels because sales determine the amount of minimum rent that can be charged, the percentage rent realized, and the recoverable expenses (common area maintenance, real estate taxes, etc.) that tenants can afford to pay.

### **International Property Data**

The following key operating statistics are provided for our international properties, which we account for using the equity method of accounting.

|   | <i>September 30,<br/>2008</i> | <i>%/basis point<br/>Change</i> | <i>September 30,<br/>2007</i> | <i>%/basis point<br/>Change</i> |
|---|-------------------------------|---------------------------------|-------------------------------|---------------------------------|
| <b>European Shopping Centers:</b>       |                               |                                 |                               |                                 |
| Occupancy                               | <b>98.1%</b>                  | <b>-80 bps</b>                  | 98.9%                         | +200 bps                        |
| Comparable sales per square foot        | <b>€ 429</b>                  | <b>4.4%</b>                     | € 411                         | 6.5%                            |
| Average base rent per square foot       | <b>€ 30.11</b>                | <b>4.5%</b>                     | € 28.81                       | 9.7%                            |
| <b>International Premium Outlets(1)</b> |                               |                                 |                               |                                 |
| Occupancy                               | <b>98.9%</b>                  | <b>-90 bps</b>                  | 99.8%                         |                                 |
| Comparable sales per square foot        | <b>¥94,387</b>                | <b>2.8%</b>                     | ¥91,791                       | 2.3%                            |
| Average base rent per square foot       | <b>¥ 4,651</b>                | <b>-0.5%</b>                    | ¥ 4,674                       | -0.3%                           |

(1) Does not include our centers in Mexico (Premium Outlets Punta Norte), South Korea (Yeoju Premium Outlets), or China (Changshu IN CITY Plaza).

### **Results of Operations**

In addition to the activity discussed above in the Results Overview section, the following acquisitions, property openings, and other activity affected our consolidated results from continuing operations in the comparative periods:

On September 12, 2008, we acquired an additional 3.2% interest in White Oaks Mall.

On May 1, 2008, we opened Pier Park, a 900,000 square foot, open-air lifestyle center located in Panama City, Florida.

On March 27, 2008, we opened Houston Premium Outlets, a 427,000 square foot outlet center located approximately 30 miles west of Houston in Cypress, Texas.

On January 1, 2008 we acquired an additional 1.8% interest in Oxford Valley Mall and Lincoln Plaza.

On November 15, 2007, we opened Palms Crossing, a 396,000 square foot community center, located adjacent to the new McAllen Convention Center in McAllen, Texas.

On November 8, 2007, we opened Philadelphia Premium Outlets, a 425,000 square foot outlet center located 35 miles northwest of Philadelphia in Limerick, Pennsylvania.

On November 1, 2007, we acquired an additional 6.5% interest in Montgomery Mall.

On August 23, 2007, we acquired Las Americas Premium Outlets, a 560,000 square foot upscale outlet center located in San Diego, California, for \$283.5 million, including the assumption of its \$180.0 million mortgage.

On July 13, 2007, we acquired an additional 1% interest in Bangor Mall.

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On March 29, 2007, we acquired an additional 25% interest in two regional malls (Town Center at Cobb and Gwinnett Place) acquired as part of the Mills portfolio and now consolidate those properties.

On March 28, 2007, we acquired a 100% interest in The Maine Outlet, a 112,000 square foot outlet center located in Kittery, Maine for a purchase price of \$45.2 million. The center is 99% occupied.

On March 9, 2007, we opened The Domain, in Austin, Texas, which combines 700,000 square feet of luxury fashion and restaurant space, 75,000 square feet of Class A office space and 390 apartments.

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On March 1, 2007, we acquired the remaining 40% interest in University Park Mall and University Center. We had previously consolidated these properties, but now have no provision for minority interest in our consolidated income from continuing operations since March 1, 2007.

In addition to the activities discussed in "Results Overview," the following acquisitions, dispositions, and openings affected our income from unconsolidated entities in the comparative periods:

On August 25, 2008, Gallerie Commerciali Italia, or GCI, one of our European joint ventures, opened Monza, a 211,600 square foot shopping center in Monza, Italy.

On June 5, 2008, we opened Changshu IN CITY Plaza, a 487,000 square foot retail center located in Changshu, China. The center is anchored by Wal-Mart and has approximately 140 other retail shops.

On May 2, 2008, we opened Hamilton Town Center, a 950,000 square foot open-air retail center in Noblesville, Indiana. We hold a 50% interest in this center.

On December 6, 2007, GCI opened Nola, a 876,000 square foot shopping center in Naples, Italy.

On October 17, 2007, we acquired an 18.75% interest in Denver West Village in Lakewood, Colorado through our ownership in SPG-FCM.

On September 27, 2007, GCI opened Cinisello, located in Milan, Italy.

On July 26, 2007, GCI opened Porta di Roma, a 1.3 million square foot shopping center in Rome, Italy.

On July 5, 2007, Simon Ivanhoe S.à.r.l, or Simon Ivanhoe, our other European joint venture, sold its interest in five assets located in Poland, for which we recorded our share of the gain of \$90.6 million.

On July 5, 2007, we opened the 195,000 square foot first phase of Kobe-Sanda Premium Outlets, located just north of downtown Kobe, Japan.

On June 1, 2007, we opened Yeosu Premium Outlets, a 250,000 square foot center in South Korea.

For the purposes of the following comparison between the nine months ended September 30, 2008, and 2007, the above transactions are referred to as the "property transactions". In the following discussions of our results of operations, "comparable" refers to properties open and operating throughout the periods in both 2008 and 2007.

### ***Three Months Ended September 30, 2008 vs. Three Months Ended September 30, 2007***

Minimum rents increased \$31.6 million during the period, of which the property transactions accounted for \$16.1 million of the increase. Comparable rents increased \$15.5 million, or 3.1%. This was primarily due to the leasing of space at higher rents that resulted in an increase in minimum rents of \$20.0 million and a \$0.7 million increase in straight-line rents, offset by a \$5.9 million decrease in comparable property activity, primarily attributable to lowered amounts of fair market value of in-place lease amortization. In addition, rents from carts, kiosks, and other temporary tenants increased comparable rents by \$0.7 million.

Overage rents decreased \$0.8 million or 2.8%, reflecting moderating tenant sales for the quarter as compared to the prior year.

Tenant reimbursements increased \$4.4 million, due to a \$5.8 million increase attributable to the property transactions offset by a \$1.4 million net decrease in the comparable properties as a result of an increase in reimbursements due to our ongoing initiative to convert our leases to a fixed reimbursement with an annual escalation provision for common area maintenance costs offset by decreases in reimbursable common area improvement costs.

Management fees and other revenues decreased \$1.6 million principally as a result of decreased earned premiums of our wholly-owned captive insurance entities.

Total other income decreased \$5.2 million, and was principally the result of the following:

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a \$1.9 million net decrease in interest income, comprised of a \$3.8 million decrease on income from loans made to SPG-FCM and Mills due to repayments and lower LIBOR rates, lower interest on invested cash of \$2.0 million due primarily to lower investment rates, partially offset by dividend income of \$3.9 million received as a result of our investment in Liberty International, a UK-based REIT,

a \$1.4 million decrease in loan financing fees from loans to SPG-FCM and Mills due to lower refinancing activity,

a \$1.0 million decrease in lease settlement income, and

a \$0.9 million decrease in net land sale activity.

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Property operating costs increased \$5.8 million primarily related to higher utility expenses due to the net effect of increased energy rates partially offset by a decrease in energy usage.

Depreciation and amortization expense increased \$11.3 million primarily due to the impact of our 2007 and 2008 acquisition, expansion and renovation activity and the accelerated depreciation of tenant improvements for tenant leases terminated during the period and for properties scheduled for redevelopment.

Real estate taxes increased \$6.2 million from the prior period, \$2.2 million of which is related to the property transactions, and \$4.0 million from our comparable properties due to the effect of increases resulting from reassessments, higher tax rates, and the effect of expansion and renovation activities.

Repairs and maintenance decreased \$5.9 million primarily due to our cost savings efforts.

Home and regional office expense increased \$1.3 million primarily due to increased personnel costs.

Other expense increased \$3.0 million primarily due to increased professional and legal costs.

Income from unconsolidated entities increased \$8.8 million, due primarily to the gain from our disposition of an investment in a 50% owned multi-family residential facility adjacent to one of our regional mall operating properties.

The gain on sale of assets and interests in unconsolidated entities of \$91.1 million in 2007 was primarily the result of Simon Ivanhoe selling its interest in assets located in Poland.

Preferred dividends decreased \$3.0 million as a result of the redemption of the Series G preferred stock in the fourth quarter of 2007.

### *Nine Months Ended September 30, 2008 vs. Nine Months Ended September 30, 2007*

Minimum rents increased \$115.5 million during the period, of which the property transactions accounted for \$52.9 million of the increase. Comparable rents increased \$62.6 million, or 4.2%. This was primarily due to the leasing of space at higher rents that resulted in an increase in minimum rents of \$64.0 million and an \$8.6 million increase in straight-line rents, offset by a \$10.5 million decrease in comparable property activity, primarily attributable to lowered amounts of fair market value of in-place lease amortization.

Overage rents decreased \$2.8 million or 4.4%, reflecting moderating tenant sales for the period as compared to the prior year.

Tenant reimbursements increased \$45.9 million, due to a \$21.4 million increase attributable to the property transactions and a \$24.5 million, or 3.4%, increase in the comparable properties due to our ongoing initiative to convert our leases to a fixed reimbursement with an annual escalation provision for common area maintenance costs.

Management fees and other revenues increased \$27.9 million principally as a result of additional management fees derived from managing the properties in the Mills portfolio, and additional leasing and development fees as a result of incremental joint venture property activity.

Total other income decreased \$47.8 million, and was principally the result of the following:

a \$23.9 million decrease in interest income primarily due to the repayment of loans made to SPG-FCM and Mills, combined with decreased interest earned on investments due to lower excess cash balances and interest rates in 2008,

a \$15.2 million decrease in lease settlement income as a result of settlements received from two department stores in 2007, and

a \$9.8 million decrease in loan financing fees related to Mills-related loans.

These decreases were offset in part by a \$1.3 million increase in net land sale activity.

Property operating costs increased \$9.1 million primarily related to increased energy rates resulting in higher utility expenses.

Depreciation and amortization expense increased \$30.0 million primarily due to the impact of our 2007 and 2008 acquisition, expansion and renovation activity and the accelerated depreciation of tenant improvements for tenant leases terminated during the period and for properties scheduled for redevelopment.

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Real estate taxes increased \$17.9 million from the prior period, \$8.5 million of which is related to the property transactions, and \$9.4 million from our comparable properties due to the effect of increases resulting from reassessments, higher tax rates, and the effect of expansion and renovation activities.

Repairs and maintenance decreased \$8.8 million due to our cost savings efforts.

Provision for credit losses increased \$12.3 million primarily due to an increase in tenant bankruptcies and tenant delinquencies over the prior year. This was reflected in the total square feet lost to tenant bankruptcies of 435,000 during the first nine months of 2008 as compared to the comparable period in 2007 of only 53,000 square feet. Given the current challenges in the economic climate generally, we would expect this trend to continue for the duration of 2008 and into 2009.

Home and regional office expense increased \$12.8 million primarily due to increased personnel costs, primarily the result of the Mills acquisition, and the increased expense from our incentive compensation plans.

Other expenses increased \$8.4 million due to increased consulting and professional fees, including legal fees and related costs.

Interest expense decreased \$2.1 million due to the savings that resulted from a significant reduction in the LIBOR rate and the effect of our financing activity discussed above in the Results Overview section.

We recognized a loss on extinguishment of debt of \$20.3 million in the second quarter of 2008 related to the redemption of the \$200 million outstanding principal of MOPPRS. We extinguished the debt because the remarketing reset base rate of the MOPPRS was above the rate for 30-year U.S. Treasury securities at the date of redemption.

Income from unconsolidated entities decreased \$24.7 million, due primarily to the impact of the Mills transaction (net of eliminations). On a net basis, our share of loss from SPG-FCM increased \$35.6 million from the prior period due to a full nine months of SPG-FCM activity in 2008 as compared to only six months of activity in 2007 and the loss is being driven by depreciation and amortization expense on asset basis step-ups in purchase accounting. This is partially offset by the non-retail gain from our disposition of an investment in a 50% owned multi-family residential facility adjacent to one of our regional mall operating properties.

The gain on sale of assets and interests in unconsolidated entities of \$91.6 million in 2007 was primarily the result of Simon Ivanhoe selling its interest in assets located in Poland.

Preferred dividends decreased \$9.0 million as a result of the redemption of the Series G preferred stock in the fourth quarter of 2007.

We sold the following properties in 2007 on the indicated date. Due to the limited significance of these properties on our financial statements, the operating results are reflected in our income from continuing operations.

| <i>Property</i>     | <i>Date of Disposition</i> |
|---------------------|----------------------------|
| Lafayette Square    | December 27, 2007          |
| University Mall     | September 28, 2007         |
| Boardman Plaza      | September 28, 2007         |
| Griffith Park Plaza | September 20, 2007         |
| Alton Square        | August 2, 2007             |

### Liquidity and Capital Resources

Because we generate revenues primarily from long-term leases, our financing strategy relies primarily on long-term fixed rate debt. We manage our floating rate debt to be at or below 15-25% of total outstanding indebtedness by setting interest rates for each financing or refinancing based on current market conditions. However, floating rate debt currently comprises only approximately 14% of our total consolidated debt. We also enter into interest rate protection agreements as appropriate to assist in managing our interest rate risk. We derive most of our liquidity from leases that generate positive net cash flow from operations and distributions of capital from unconsolidated entities that totaled \$1.4 billion during the first nine months of 2008. In addition, the Credit Facility provides an alternative source of liquidity as our cash needs vary from time to time.

Our balance of cash and cash equivalents increased \$144.1 million during the first nine months of 2008 to \$646.1 million as of September 30, 2008. Our balance of cash and cash equivalents as of September 30, 2008, and



December 31, 2007, includes \$28.7 million and \$41.3 million, respectively, related to our co-branded gift card programs, which we do not consider available for general working capital purposes. The increase in our deferred costs and other assets for the period include increases in our investments in marketable and non-marketable securities of approximately \$362.7 million.

On September 30, 2008, the Credit Facility had available borrowing capacity of approximately \$2.5 billion. During the first nine months of 2008, the maximum amount outstanding under the Credit Facility was \$2.6 billion and the weighted average amount outstanding was \$1.4 billion. The weighted average interest rate was 3.58% for the nine months ended September 30, 2008.

Our business model requires us to regularly access the debt and equity capital markets to raise funds for some of our acquisition activity, development and redevelopment capital, as well as to refinance many of our existing debt maturities. We are currently seeing unprecedented turmoil in the capital markets. This has significantly impacted access to debt and equity capital for many organizations, including ours. As demonstrated by recent activities, we were able to access capital in the third quarter; however, there is no assurance we will be able to do so in future periods or on similar terms or conditions. We believe we have sufficient cash on hand and availability under our corporate Credit Facility to address our debt maturities and capital needs through 2009.

#### **Acquisition of The Mills Corporation by SPG-FCM**

As previously disclosed, SPG-FCM, a 50/50 joint venture between an affiliate of the Operating Partnership and funds managed by Farallon, completed its acquisition of Mills in April 2007. During 2007, we and Farallon each contributed \$650.0 million to SPG-FCM to fund the acquisition. As part of the transaction the Operating Partnership also made loans to SPG-FCM and Mills that bore interest primarily at rates of LIBOR plus 270-275 basis points. These funds were used to repay loans and other obligations of Mills, including the redemption of preferred stock of Mills. All of the loans made to Mills were repaid in 2007. The Operating Partnership's only remaining loan is to SPG-FCM which had a balance of \$530.7 million at September 30, 2008. During the first three quarters of 2008 and 2007, we recorded approximately \$11.7 million and \$32.7 million in interest income (net of inter-entity eliminations), respectively, related to loans from the Operating Partnership to SPG-FCM and Mills. We also recorded fee income, including fee income amortization related to up-front fees on loans made to SPG-FCM and Mills, during the first three quarters of 2008 and 2007 of approximately \$2.5 million and \$12.4 million (net of inter-entity eliminations), respectively, for providing refinancing services to the Mills portfolio and SPG-FCM. The loan facility to SPG-FCM bears an interest rate of LIBOR plus 275 basis points and matures on June 7, 2009, with three available one-year extensions, subject to certain terms and conditions.

#### **Cash Flows**

Our net cash flow from operating activities and distributions of capital from unconsolidated entities for the nine months ended September 30, 2008, totaled \$1.4 billion. In addition, we had net proceeds from all of our debt financing and repayment activities in this period of \$633.6 million. These activities are further discussed below in "Financing and Debt." During the 2008 period we also:

repurchased limited partner units amounting to \$14.4 million,

paid stockholder dividends and unitholder distributions of \$761.1 million,

paid preferred stock dividends and preferred unit distributions totaling \$47.4 million,

funded consolidated capital expenditures of \$668.2 million (these capital expenditures include development costs of \$247.3 million, renovation and expansion costs of \$328.1 million, and tenant costs and other operational capital expenditures of \$92.8 million), and

funded investments in unconsolidated entities of \$66.3 million.

In general, we anticipate that cash generated from operations will be sufficient to meet operating expenses, monthly debt service, recurring capital expenditures, and distributions to stockholders necessary to maintain our REIT qualification for 2008. In addition, we expect to be able to obtain capital for nonrecurring capital expenditures, such as acquisitions, major building renovations and expansions, as well as for scheduled principal maturities on outstanding indebtedness, from excess cash generated from operations and working capital reserves, and from borrowings on our Credit Facility.

**Financing and Debt****Unsecured Debt**

Our unsecured debt currently consists of \$10.7 billion of senior unsecured notes of the Operating Partnership and the Credit Facility. The Credit Facility bears interest at LIBOR plus 37.5 basis points and an additional facility fee of 12.5 basis points. The Credit Facility matures January 11, 2010 and may be extended one year at our option.

On May 19, 2008, we issued two tranches of senior unsecured notes totaling \$1.5 billion at a weighted average fixed interest rate of 5.74% consisting of a \$700.0 million tranche with a fixed interest rate of 5.30% due May 30, 2013 and a second \$800.0 million tranche with a fixed interest rate of 6.125% due May 30, 2018. We used proceeds from the offering to reduce borrowings on our Credit Facility and for general working capital purposes.

On June 16, 2008, the Operating Partnership completed redemption of the \$200.0 million outstanding principal amount of its 7% Mandatory Par Put Remarketed Securities, or MOPPRS. The redemption was accounted for as an extinguishment and resulted in a charge in the second quarter of 2008 of approximately \$20.3 million.

On August 28, 2008, the Operating Partnership repaid a \$150.0 million unsecured note, which had a fixed rate of 5.38%.

During the nine months ended September 30, 2008, we drew amounts from our \$3.5 billion Credit Facility to fund the redemption of the MOPPRS and the repayment of the \$150.0 million unsecured note. All other amounts drawn on the Credit Facility during the period were primarily for general working capital purposes. We repaid a total of \$2.5 billion on our Credit Facility during the nine months ended September 30, 2008. The total outstanding balance of the Credit Facility as of September 30, 2008 was \$965.4 million, and the maximum outstanding balance during the six months ended September 30, 2008 was approximately \$2.6 billion. During the first nine months of 2008, the weighted average outstanding balance on the Credit Facility was approximately \$1.4 billion. The outstanding balance as of September 30, 2008 includes \$460.4 million (U.S. dollar equivalent) in Euro and Yen-denominated borrowings.

**Secured Debt**

Total secured indebtedness was \$6.2 billion and \$5.3 billion at September 30, 2008, and December 31, 2007, respectively.

On January 15, 2008, we entered into a swap transaction that effectively converted \$300.0 million of variable rate debt to fixed rate debt at a net rate of 3.21%.

On March 6, 2008, we borrowed \$705 million on a term loan that matures March 5, 2012 and bears a rate of LIBOR plus 70 basis points. On May 27, 2008, the loan was increased to \$735 million. This loan is secured by the cash flow distributed from six properties and has additional availability of \$115 million through the maturity date.

On July 30, 2008, we borrowed \$190.0 million on a loan secured by Philadelphia Premium Outlets, which matures on July 30, 2014 and bears interest at a variable rate of LIBOR plus 185 basis points.

On September 23, 2008, we borrowed \$170.0 million on a term loan that matures September 23, 2013 and bears interest at a rate of Prime plus 100 basis points or LIBOR plus 195 basis points. This is a cross-collateralized loan that is secured by The Domain, Shops at Arbor Walk, and Palms Crossing and has additional availability of \$90.0 million through the maturity date.

**Summary of Financing**

Our consolidated debt, adjusted to reflect outstanding derivative instruments, and the effective weighted average interest rates as of September 30, 2008, and December 31, 2007, consisted of the following (dollars in thousands):

| <b>Debt Subject to</b> | <b>Adjusted Balance<br/>as of<br/>September 30, 2008</b> | <b>Effective<br/>Weighted Average<br/>Interest Rate</b> | <b>Adjusted Balance<br/>as of<br/>December 31, 2007</b> | <b>Effective<br/>Weighted Average<br/>Interest Rate</b> |
|------------------------|--|---|---|---|
| <b>Fixed Rate</b>      | \$ 15,440,074  | 5.76%   | \$ 14,056,008   | 5.88%   |
| <b>Variable Rate</b>   | 2,439,192  | 4.84%   | 3,162,666   | 4.73%   |
|                        | <b>\$ 17,879,266</b>                                     | <b>5.64%</b>  | <b>\$ 17,218,674</b>                                    | <b>5.67%</b>  |



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As of September 30, 2008, we had interest rate cap protection agreements on approximately \$282.4 million of consolidated variable rate debt. We also hold \$300.0 million of notional amount fixed rate swap agreements that have a weighted average fixed pay rate of 3.21% and a weighted average variable receive rate of 2.83%. As of September 30, 2008, the net effect of these agreements effectively converted \$300.0 million of variable rate debt to fixed rate debt.

**Contractual Obligations and Off-Balance Sheet Arrangements.** There have been no material changes to our outstanding capital expenditure commitments previously disclosed in our 2007 Annual Report on Form 10-K. The following table summarizes the material aspects of our future obligations as of September 30, 2008, for the remainder of 2008 and subsequent years thereafter (dollars in thousands):

|   | 2008              | 2009                | 2010 | 2011                | 2013 | After 2013          | Total                |
|---|-------------------|---------------------|------|---------------------|------|---------------------|----------------------|
| <b>Long Term Debt</b>                         |                   |                     |      |                     |      |                     |                      |
| Consolidated(1)                               | \$ 14,116         | \$ 3,767,224        |      | \$ 7,852,848        |      | \$ 6,224,455        | \$ 17,858,643        |
| <b>Pro rata share of Long-Term Debt:</b>      |                   |                     |      |                     |      |                     |                      |
| Consolidated(2)                               | \$ 13,415         | \$ 3,738,010        |      | \$ 7,718,581        |      | \$ 6,109,607        | \$ 17,579,613        |
| Joint Ventures(2)                             | 260,824           | 1,119,449           |      | 2,221,570           |      | 3,003,494           | 6,605,337            |
| <b>Total Pro Rata Share of Long-Term Debt</b> | <b>\$ 274,239</b> | <b>\$ 4,857,459</b> |      | <b>\$ 9,940,151</b> |      | <b>\$ 9,113,101</b> | <b>\$ 24,184,950</b> |

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- (1) Represents principal maturities and therefore, excludes net premiums and discounts and fair value swaps of \$20,623.
- (2) Represents our pro rata share of principal maturities and excludes net premiums and discounts.

Our off-balance sheet arrangements consist primarily of our investments in real estate joint ventures which are common in the real estate industry and are described in Note 5 of the notes to the accompanying financial statements. Joint venture debt is the liability of the joint venture, is typically secured by the joint venture property, and is non-recourse to us. As of September 30, 2008, we had loan guarantees and other guarantee obligations of \$125.9 million and \$8.3 million, respectively, to support our total \$6.6 billion share of joint venture mortgage and other indebtedness presented in the table above.

### Acquisitions and Dispositions

Buy-sell provisions are common in real estate partnership agreements. Most of our partners are institutional investors who have a history of direct investment in retail real estate. Our partners in our joint venture properties may initiate these provisions at any time. If we determine it is in our stockholders' best interests for us to purchase the joint venture interest and we believe we have adequate liquidity to execute the purchase without hindering our cash flows, then we may initiate these provisions or elect to buy. If we decide to sell any of our joint venture interests, we expect to use the net proceeds to reduce outstanding indebtedness or to reinvest in development, redevelopment, or expansion opportunities.

**Acquisitions.** The acquisition of high quality individual properties or portfolios of properties remains an integral component of our growth strategies. Effective January 1, 2008 we acquired an additional 1.8% interest in Oxford Valley Mall and Lincoln Plaza (which gives us a combined ownership interest in each of 64.99%). In addition, on September 12, 2008 we acquired an additional 3.2% interest in White Oaks Mall (which gives us an ownership interest of 80.68%).

**Dispositions.** We continue to pursue the sale of properties that no longer meet our strategic criteria or that are not the primary retail venue within their trade area. However, we did not dispose of any operating properties during the first nine months of 2008.

**Development Activity**

**New U.S. Developments.** The following describes certain of our significant new development projects, the estimated total cost, and our share of the estimated total cost and our share of the construction in progress balance as of September 30, 2008 (dollars in millions):

| <i>Property</i>              | <i>Location</i>  | <i>Gross Leasable Area</i> | <i>Estimated Total Cost (a)</i> | <i>Our Share of Estimated Total Cost</i> | <i>Our Share of Construction in Progress</i> | <i>Estimated Opening Date</i> |
|------------------------------|------------------|----------------------------|---------------------------------|--|--|-------------------------------|
| <b>Under Construction:</b>   |                  |                            |                                 |  |  |                               |
| Cincinnati Premium Outlets   | Monroe, OH       | 400,000                    | \$ 92                           | \$ 92                                    | \$ 21  | 3 <sup>rd</sup> Quarter 2009  |
| Jersey Shore Premium Outlets | Tinton Falls, NJ | 435,000                    | 157                             | 157                                      | 123  | 4 <sup>th</sup> Quarter 2008  |

(a) Represents the project costs net of land sale proceeds, tenant reimbursements for construction and other items (where applicable).

We expect to fund these projects with available cash flow from operations, borrowings from our credit facility, or project specific construction loans. We do not expect our share of new development costs for the remainder of the year to exceed \$100 million.

**Strategic Expansions and Renovations.** In addition to new development, we also incur costs related to construction for significant renovation and/or expansion projects at our properties. Included in these projects are the renovation and addition of Nordstrom at Northshore Mall, Ross Park Mall and South Shore Plaza; a life-style addition at Tacoma Mall; and Phase II expansions at The Domain, Orlando Premium Outlets, and The Promenade at Camarillo.

We expect to fund these capital projects with available cash flow from operations or borrowings from the Credit Facility. We have other renovation and/or expansion projects currently under construction or in preconstruction development and expect our share of expansion and renovation activities for the remainder of 2008 to be less than \$200 million.

**International.** Our international joint venture properties typically reinvest the net cash flow from the properties to fund future international development activity. We believe this strategy mitigates some of the risk of our initial investment and our exposure to changes in foreign currencies. We have also funded our European investments with Euro-denominated borrowings that act as a natural hedge against local currency fluctuations. This has also been the case with our Premium Outlet joint ventures in Japan and Mexico where we use Yen and Peso denominated financing.

Currently, our net income exposure to changes in the volatility of the Euro, Yen, Peso and other foreign currencies is not material. Except for our share of the proceeds from the sale of five properties owned by one of our European joint ventures and the distribution of excess refinancing proceeds described below, we do not expect to repatriate a significant amount of any foreign denominated operating earnings in the near term since cash flows from operations are currently being reinvested in other development projects.

Our combined investment in Simon Ivanhoe and GCI as of September 30, 2008 was \$271.9 million, including the related cumulative translation adjustments. We account for these investments using the equity method of accounting. Currently, two European developments are under construction, which will add approximately 1,091,000 square feet of GLA for a total net cost of approximately €222 million, of which our share is approximately €53.1 million, or \$76.7 million based on Euro:USD exchange rates at September 30, 2008. Additionally, on July 5, 2007, Simon Ivanhoe sold its interest in five of the assets located in Poland, for which we recorded our share of the gain of \$90.6 million. On July 17, 2008 Simon Ivanhoe refinanced a property and we received our share of the excess proceeds as a distribution of €60 million. These proceeds were utilized to pay down the multi-currency portion of the corporate credit facility in the same currency.

As of September 30, 2008, the carrying amount of our 40% joint venture investment in the six Japanese Premium Outlet centers was \$267.3 million, including the related cumulative translation adjustments. Currently, one property in Japan is under development which will add approximately 172,200 square feet of GLA for a total net cost

of approximately ¥5.5 billion, of which our share is approximately ¥2.2 billion, or \$20.6 million based on Yen:USD exchange rates at September 30, 2008. We also have a 50% ownership interest in one Premium Outlet center in Mexico. The carrying amount of our investment in this Premium Outlet center in Mexico was \$16.1 million as of September 30, 2008, including related cumulative translation adjustments. On June 1, 2007, we opened Yeosu Premium Outlets, our first Premium Outlet center in South Korea, in which we hold a 50% ownership interest. Our investment in this property was \$21.1 million as of September 30, 2008, including related cumulative translation adjustments.

Through joint venture arrangements, we currently have a 32.5% ownership interest in shopping centers in China. One center, located in Changshu, opened in June 2008 while the remaining centers are still under construction. We expect our share of the total equity commitment for these shopping centers to be approximately \$65.3 million. Our combined investment in the Chinese joint ventures was approximately \$43.9 million and \$33.7 million as of September 30, 2008 and December 31, 2007 respectively, excluding the related cumulative translation adjustments. We account for our investments in these joint ventures under the equity method of accounting.

#### **Dividends and Stock Repurchase Program**

We paid a common stock dividend of \$0.90 per share in the third quarter of 2008. We are required to pay a minimum level of dividends to maintain our status as a REIT. Our dividends and limited partner distributions typically exceed our net income generated in any given year primarily because of depreciation, which is a "non-cash" expense. Future dividends and distributions of the Operating Partnership will be determined by our Board of Directors based on actual results of operations, cash available for dividends and limited partner distributions, and what may be required to maintain our status as a REIT.

On July 26, 2007, our Board of Directors authorized the repurchase of up to \$1.0 billion of common stock over the following twenty-four months. We may repurchase the shares in the open market or in privately negotiated transactions. During 2008, no purchases were made as part of this program. The program had remaining availability of approximately \$950.7 million at September 30, 2008.

#### **Forward-Looking Statements**

Certain statements made in this section or elsewhere in this report may be deemed "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. Although we believe the expectations reflected in any forward-looking statements are based on reasonable assumptions, we can give no assurance that our expectations will be attained, and it is possible that our actual results may differ materially from those indicated by these forward-looking statements due to a variety of risks and uncertainties. Such factors include, but are not limited to: our ability to meet debt service requirements, the availability of financing, changes in our credit rating, changes in market rates of interest and foreign exchange rates for foreign currencies, the ability to hedge interest rate risk, risks associated with the acquisition, development and expansion of properties, general risks related to retail real estate, the liquidity of real estate investments, environmental liabilities, international, national, regional and local economic climates, changes in market rental rates, trends in the retail industry, relationships with anchor tenants, the inability to collect rent due to the bankruptcy or insolvency of tenants or otherwise, risks relating to joint venture properties, costs of common area maintenance, competitive market forces, risks related to international activities, insurance costs and coverage, terrorist activities, changes in economic and market conditions and maintenance of our status as a real estate investment trust. We discussed these and other risks and uncertainties under the heading "Risk Factors" in our most recent Annual Report on Form 10-K. We may update that discussion in our Quarterly Reports on Form 10-Q, but otherwise we undertake no duty or obligation to update or revise these forward-looking statements, whether as a result of new information, future developments, or otherwise.

#### **Non-GAAP Financial Measure Funds from Operations**

Industry practice is to evaluate real estate properties in part based on funds from operations, or FFO. We consider FFO to be a key measure of our operating performance that is not specifically defined by accounting principles generally accepted in the United States, or GAAP. We believe that FFO is helpful to investors because it is a widely recognized measure of the performance of REITs and provides a relevant basis for comparison among REITs. We also use FFO to internally measure the operating performance of our portfolio.

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We determine FFO based on the definition set forth by the National Association of Real Estate Investment Trusts, or NAREIT, as consolidated net income computed in accordance with GAAP:

excluding real estate related depreciation and amortization,

excluding gains and losses from extraordinary items and cumulative effects of accounting changes,

excluding gains and losses from the sales of previously depreciated operating properties,

plus the allocable portion of FFO of unconsolidated entities accounted for under the equity method of accounting, based upon economic ownership interest, and

all determined on a consistent basis in accordance with GAAP.

We have adopted NAREIT's clarification of the definition of FFO that requires us to include the effects of nonrecurring items not classified as extraordinary, cumulative effect of accounting changes, or a gain or loss resulting from the sale of previously depreciated operating properties. We include in FFO gains and losses realized from the sale of land, outlot buildings, marketable and non-marketable securities, and investment holdings of non-retail real estate.

However, you should understand that our computation of FFO might not be comparable to FFO reported by other REITs and that FFO:

does not represent cash flow from operations as defined by GAAP,

should not be considered as an alternative to net income determined in accordance with GAAP as a measure of operating performance, and

is not an alternative to cash flows as a measure of liquidity.

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The following schedule sets forth total FFO before allocation to the limited partners of the Operating Partnership. This schedule also reconciles consolidated net income, which we believe is the most directly comparable GAAP financial measure, to FFO for the periods presented.

|   | <i>For the Three Months<br/>Ended September 30,</i> |             | <i>For the Nine Months<br/>Ended September 30,</i> |              |
|---|---|-------------|--|--------------|
|   | <i>2008</i>   | <i>2007</i> | <i>2008</i>  | <i>2007</i>  |
| (in thousands)  |   |             |  |              |
| <b>Funds from Operations</b>  | <b>\$ 463,897</b>                                   | \$ 418,710  | <b>\$ 1,311,804</b>                                | \$ 1,184,144 |
| <b>Increase in FFO from prior period</b>  | <b>10.8%</b>  | 13.3%       | <b>10.8%</b>                                       | 9.0%         |
| <b>Reconciliation:</b>  |   |             |  |              |
| <b>Net Income</b>   | <b>\$ 124,093</b>                                   | \$ 179,227  | <b>\$ 311,294</b>                                  | \$ 366,234   |
| Limited partners' interest in the Operating Partnership and preferred distributions of the Operating Partnership  | <b>32,886</b>                                       | 50,125      | <b>84,267</b>                                      | 102,287      |
| Limited partners' interest in discontinued operations   |   | (6)         |  | (44)         |
| Depreciation and amortization from consolidated properties and discontinued operations  | <b>232,524</b>                                      | 220,984     | <b>690,029</b>                                     | 660,325      |
| Simon's share of depreciation and amortization from unconsolidated entities   | <b>91,924</b>                                       | 74,397      | <b>280,039</b>                                     | 205,697      |
| Gain on sales of assets and interests in unconsolidated entities, net of limited partners' interest   |   | (84,043)    |  | (84,543)     |
| Minority interest portion of depreciation and amortization  | <b>(1,980)</b>                                      | (2,302)     | <b>(6,447)</b>                                     | (6,595)      |
| Preferred distributions and dividends   | <b>(15,550)</b>                                     | (19,672)    | <b>(47,378)</b>                                    | (59,217)     |
| <b>Funds from Operations</b>  | <b>\$ 463,897</b>                                   | \$ 418,710  | <b>\$ 1,311,804</b>                                | \$ 1,184,144 |
| FFO Allocable to Simon Property   | <b>\$ 370,157</b>                                   | \$ 332,392  | <b>\$ 1,044,800</b>                                | \$ 939,481   |
| <b>Diluted net income per share to diluted FFO per share reconciliation:</b>  |   |             |  |              |
| <b>Diluted net income per share</b>   | <b>\$ 0.50</b>                                      | \$ 0.74     | <b>\$ 1.23</b>                                     | \$ 1.45      |
| Depreciation and amortization from consolidated properties and our share of depreciation and amortization from unconsolidated affiliates, net of minority interest portion of depreciation and amortization | <b>1.14</b>   | 1.04        | <b>3.42</b>  | 3.05         |
| Gain on sales of other assets and interests in unconsolidated entities, net of limited partners' interest   |   | (0.29)      |  | (0.29)       |
| Impact of additional dilutive securities for FFO per share  | <b>(0.03)</b>                                       | (0.03)      | <b>(0.09)</b>                                      | (0.07)       |
| <b>Diluted FFO per share</b>  | <b>\$ 1.61</b>                                      | \$ 1.46     | <b>\$ 4.56</b>                                     | \$ 4.14      |

**Item 3. Qualitative and Quantitative Disclosure About Market Risk**

**Sensitivity Analysis.** We disclosed a comprehensive qualitative and quantitative analysis regarding market risk in the Management's Discussion and Analysis of Financial Condition and Results of Operations included in our 2007 Annual Report on Form 10-K. There have been no material changes in the assumptions used or results obtained regarding market risk since December 31, 2007.

**Item 4. Controls and Procedures**

**Evaluation of Disclosure Controls and Procedures.** We carried out an evaluation under the supervision and with participation of management, including the Chief Executive Officer and Chief Financial Officer, of the effectiveness of the design and operation of our "disclosure controls and procedures" (as defined in Rule 13a-15(e) under the Securities Exchange Act of 1934 (the "Exchange Act")) as of the



end of the period covered by this Quarterly Report on Form 10-Q. Based upon that evaluation, the Chief Executive Officer and Chief Financial Officer have concluded that our disclosure controls and procedures were effective as of September 30, 2008.

***Changes in Internal Control Over Financial Reporting.*** There have not been any changes in our internal control over financial reporting (as defined in Rule 13a-15(f)) that occurred during the quarter ended September 30, 2008 that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

## Part II Other Information

### Item 1. Legal Proceedings

There have been no material developments with respect to the pending litigation disclosed in our 2007 Annual Report on Form 10-K and no new material developments or litigation has arisen since those disclosures were made.

We are involved in various other legal proceedings that arise in the ordinary course of our business. We believe that such routine litigation, claims and administrative proceedings will not have a material adverse impact on our financial position or our results of operations. We record a liability when a loss is considered probable and the amount can be reasonably estimated.

### Item 1A. Risk Factors

Except as set forth below, there have been no material changes from the risk factors disclosed in Part I Item 1A of our Annual Report on Form 10-K for the year ended December 31, 2007.

The following risk factor should be added to "Risks Relating to Debt and the Financial Markets:"

*Disruption in the credit markets may adversely affect our ability to refinance maturing debt.*

We are currently seeing unprecedented turmoil in the capital markets. This has significantly impacted access to debt and equity capital for many organizations, including ours. As described in the "Financing and Debt" section of this Form 10-Q, we were able to obtain capital in the third quarter through new debt financing; however, there is no assurance we will be able to access debt or capital markets in future periods.

The following two risk factors under "Retail Operations Risks" have been revised as follows:

*We are subject to risks that affect the general retail environment.*

Our concentration in the retail real estate market means that we are subject to the risks that affect the retail environment generally, including the levels of consumer spending, seasonality, the willingness of retailers to lease space in our shopping centers, changes in economic conditions, consumer confidence and terrorist activities. The likelihood that the United States is entering a recession could adversely affect consumer spending. A reduction in consumer spending or confidence during the holiday season, when many retailers generate a disproportionate amount of their annual profits, could have an adverse effect on our results of operations or financial condition.

*We face potential adverse effects from increasing numbers of tenant bankruptcies.*

Bankruptcy filings by retailers occur frequently in the course of our operations. We are continually re-leasing vacant spaces resulting from tenant terminations. We have seen a significant increase in tenant bankruptcies to date in 2008 and current economic conditions suggest this trend could continue or worsen. The bankruptcy of a tenant, particularly an anchor tenant, may make it more difficult to lease the remainder of the affected properties. Future tenant bankruptcies could adversely affect our properties or impact our ability to successfully execute our re-leasing strategy.

### Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

There have been no unregistered sales of our equity securities during the quarter ended September 30, 2008.

There were no reportable purchases of equity securities during the quarter ended September 30, 2008. We have the authority to repurchase shares of our common stock up to an aggregate price of \$950.7 million through July 26, 2009.

### Item 5. Other Information

During the quarter covered by this report, the Audit Committee of Simon Property Group, Inc.'s Board of Directors approved Ernst & Young, LLP, the Company's independent registered public accounting firm, to perform certain international tax compliance services. This disclosure is made pursuant to Section 10A(i)(2) of the Securities Exchange Act of 1934, as added by Section 202 of the Sarbanes-Oxley Act of 2002.



**Item 6. Exhibits**

| <i>Exhibit<br/>Number</i> | <i>Exhibit Descriptions</i>   |
|---------------------------|---|
| 3.2                       | Amended and Restated By-Laws of Simon Property Group, Inc. (incorporated by reference to Exhibit 3.2 of the Current Report on Form 8-K filed by the Registrant on July 30, 2008).               |
| 31.1                      | Certification by the Chief Executive Officer pursuant to rule 13a-14(a)/15d-14(a) of the Securities Exchange Act of 1934, as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002. |
| 31.2                      | Certification by the Chief Financial Officer pursuant to rule 13a-14(a)/15d-14(a) of the Securities Exchange Act of 1934, as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002. |
| 32                        | Certification by the Chief Executive Officer and Chief Financial Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.              |

**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

**SIMON PROPERTY GROUP, INC.**

/s/ STEPHEN E. STERRETT

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Stephen E. Sterrett  
Executive Vice President and Chief Financial  
Officer

Date: November 7, 2008

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