

AECOM TECHNOLOGY CORP  
Form 10-Q  
May 08, 2013  
[Table of Contents](#)

**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION**

WASHINGTON, D.C. 20549

---

**FORM 10-Q**

(Mark One)

**QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

**For the quarterly period ended March 31, 2013**

**OR**

**TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

**For the transition period from            to**

**Commission File Number 0-52423**

## AECOM TECHNOLOGY CORPORATION

(Exact name of registrant as specified in its charter)

**Delaware**  
(State or other jurisdiction of  
incorporation or organization)

**61-1088522**  
(I.R.S. Employer  
Identification Number)

**555 South Flower Street, Suite 3700**  
**Los Angeles, California 90071**

(Address of principal executive office and zip code)

**(213) 593-8000**

(Registrant's telephone number, including area code)

---

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate website, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer

Accelerated filer

Non-accelerated filer   
(Do not check if a smaller reporting company)

Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  No

Edgar Filing: AECOM TECHNOLOGY CORP - Form 10-Q

As of April 26, 2013, 103,082,772 shares of the registrant's common stock were outstanding.

---

Table of Contents

AECOM TECHNOLOGY CORPORATION

INDEX

<u>PART I.</u>	<u>FINANCIAL INFORMATION</u>	1
Item 1.	<u>Financial Statements</u>	1
	<u>Consolidated Balance Sheets as of March 31, 2013 (unaudited) and September 30, 2012</u>	1
	<u>Consolidated Statements of Income for the Three and Six Months Ended March 31, 2013 (unaudited) and March 31, 2012 (unaudited)</u>	2
	<u>Consolidated Statements of Comprehensive Income for the Three and Six Months Ended March 31, 2013 (unaudited) and March 31, 2012 (unaudited)</u>	3
	<u>Consolidated Statements of Cash Flows for the Six Months Ended March 31, 2013 (unaudited) and March 31, 2012 (unaudited)</u>	4
	<u>Notes to Consolidated Financial Statements (unaudited)</u>	5
Item 2.	<u>Management's Discussion and Analysis of Financial Condition and Results of Operations</u>	20
Item 3.	<u>Quantitative and Qualitative Disclosures About Market Risk</u>	32
Item 4.	<u>Controls and Procedures</u>	32
<u>PART II.</u>	<u>OTHER INFORMATION</u>	33
Item 1.	<u>Legal Proceedings</u>	33
Item 1A.	<u>Risk Factors</u>	33
Item 2.	<u>Unregistered Sales of Equity Securities, Use of Proceeds and Issuer Purchases of Equity Securities</u>	41
Item 6.	<u>Exhibits</u>	42
<u>SIGNATURES</u>		43

Table of Contents**PART I. FINANCIAL INFORMATION****Item 1. Financial Statements****AECOM Technology Corporation****Consolidated Balance Sheets**

(in thousands, except share data)

	<b>March 31, 2013 (Unaudited)</b>	<b>September 30, 2012</b>
<b>ASSETS</b>		
<b>CURRENT ASSETS:</b>		
Cash and cash equivalents	\$ 491,146	\$ 456,983
Cash in consolidated joint ventures	136,586	136,793
Total cash and cash equivalents	627,732	593,776
Accounts receivable net	2,331,265	2,395,881
Prepaid expenses and other current assets	157,675	140,764
Income taxes receivable	13,116	
Deferred tax assets net	32,021	16,872
<b>TOTAL CURRENT ASSETS</b>	<b>3,161,809</b>	<b>3,147,293</b>
<b>PROPERTY AND EQUIPMENT NET</b>	<b>312,702</b>	<b>325,917</b>
<b>DEFERRED TAX ASSETS NET</b>	<b>117,183</b>	<b>126,948</b>
<b>INVESTMENTS IN UNCONSOLIDATED JOINT VENTURES</b>	<b>87,321</b>	<b>91,049</b>
<b>GOODWILL</b>	<b>1,807,943</b>	<b>1,775,352</b>
<b>INTANGIBLE ASSETS NET</b>	<b>94,112</b>	<b>96,973</b>
<b>OTHER NON-CURRENT ASSETS</b>	<b>104,074</b>	<b>101,036</b>
<b>TOTAL ASSETS</b>	<b>\$ 5,685,144</b>	<b>\$ 5,664,568</b>
<b>LIABILITIES AND STOCKHOLDERS EQUITY</b>		
<b>CURRENT LIABILITIES:</b>		
Short-term debt	\$ 14,832	\$ 1,641
Accounts payable	682,605	761,211
Accrued expenses and other current liabilities	840,330	821,663
Income taxes payable		12,641
Billings in excess of costs on uncompleted contracts	340,406	320,296
Current portion of long-term debt	152,785	160,950
<b>TOTAL CURRENT LIABILITIES</b>	<b>2,030,958</b>	<b>2,078,402</b>
<b>OTHER LONG-TERM LIABILITIES</b>	<b>438,139</b>	<b>454,537</b>
<b>LONG-TERM DEBT</b>	<b>1,123,456</b>	<b>907,141</b>
<b>TOTAL LIABILITIES</b>	<b>3,592,553</b>	<b>3,440,080</b>
<b>COMMITMENTS AND CONTINGENCIES (Note 15)</b>		
<b>AECOM STOCKHOLDERS EQUITY:</b>		
Preferred stock, Class E authorized, 20 shares; issued and outstanding, 2 and 3 shares as of March 31, 2013 and September 30, 2012, respectively; no par value, \$1.00 liquidation preference value		
	994	1,070

## Edgar Filing: AECOM TECHNOLOGY CORP - Form 10-Q

Common stock authorized, 300,000,000 shares of \$0.01 par value as of March 31, 2013 and September 30, 2012; issued and outstanding, 99,364,985 and 107,041,003 as of March 31, 2013 and September 30, 2012, respectively

Additional paid-in capital	1,783,395	1,741,478
Accumulated other comprehensive loss	(208,607)	(179,173)
Retained earnings	460,197	606,089
TOTAL AECOM STOCKHOLDERS EQUITY	2,035,979	2,169,464
Noncontrolling interests	56,612	55,024
TOTAL STOCKHOLDERS EQUITY	2,092,591	2,224,488
TOTAL LIABILITIES AND STOCKHOLDERS EQUITY	\$ 5,685,144	\$ 5,664,568

See accompanying Notes to Consolidated Financial Statements.

Table of Contents**AECOM Technology Corporation****Consolidated Statements of Income****(unaudited - in thousands, except per share data)**

	Three Months Ended		Six Months Ended	
	March 31, 2013	March 31, 2012	March 31, 2013	March 31, 2012
Revenue	\$ 1,989,646	\$ 2,010,951	\$ 4,006,918	\$ 4,040,131
Cost of revenue	1,889,803	1,934,834	3,828,957	3,873,668
Gross profit	99,843	76,117	177,961	166,463
Equity in earnings of joint ventures	7,846	16,898	13,761	25,860
General and administrative expenses	(27,253)	(19,857)	(49,355)	(42,468)
Income from operations	80,436	73,158	142,367	149,855
Other income	156	4,852	827	7,121
Interest expense	(11,855)	(11,585)	(22,776)	(22,549)
Income before income tax expense	68,737	66,425	120,418	134,427
Income tax expense	13,961	16,769	26,664	36,347
Net income	54,776	49,656	93,754	98,080
Noncontrolling interests in income of consolidated subsidiaries, net of tax	(965)	(662)	(1,834)	(1,155)
Net income attributable to AECOM	\$ 53,811	\$ 48,994	\$ 91,920	\$ 96,925
Net income attributable to AECOM per share:				
Basic	\$ 0.54	\$ 0.43	\$ 0.89	\$ 0.85
Diluted	\$ 0.53	\$ 0.43	\$ 0.88	\$ 0.85
Weighted average shares outstanding:				
Basic	100,430	113,352	102,791	113,659
Diluted	101,818	114,288	103,875	114,439

See accompanying Notes to Consolidated Financial Statements.

Table of Contents**AECOM Technology Corporation****Consolidated Statements of Comprehensive Income****(unaudited in thousands)**

	<b>Three Months Ended</b>		<b>Six Months Ended</b>	
	<b>March 31,</b>	<b>March 31,</b>	<b>March 31,</b>	<b>March 31,</b>
	<b>2013</b>	<b>2012</b>	<b>2013</b>	<b>2012</b>
Net income	\$ 54,776	\$ 49,656	\$ 93,754	\$ 98,080
Other comprehensive income, net of tax:				
Foreign currency translation adjustments	(28,900)	29,486	(34,878)	48,962
Unrealized gain (loss) on derivatives:				
Unrealized holding gain (loss) on derivatives	15	(949)	4	(1,725)
Reclassification adjustments for losses included in net income	456	180	894	551
Net unrealized gain (loss) on derivatives, net of tax	471	(769)	898	(1,174)
Pension adjustments, net of tax	2,443	(1,194)	4,546	(1,585)
Comprehensive income, net of tax	28,790	77,179	64,320	144,283
Noncontrolling interests in comprehensive income of consolidated subsidiaries, net of tax	(965)	(662)	(1,834)	(1,155)
Comprehensive income attributable to AECOM, net of tax	\$ 27,825	\$ 76,517	\$ 62,486	\$ 143,128

See accompanying Notes to Consolidated Financial Statements.



Table of Contents**AECOM Technology Corporation****Consolidated Statements of Cash Flows****(unaudited - in thousands)**

	<b>Six Months Ended March 31,</b>	
	<b>2013</b>	<b>2012</b>
<b>CASH FLOWS FROM OPERATING ACTIVITIES:</b>		
Net income	\$ 93,754	\$ 98,080
Adjustments to reconcile net income to net cash provided by operating activities:		
Depreciation and amortization	47,839	50,808
Equity in earnings of unconsolidated joint ventures	(13,761)	(25,860)
Distribution of earnings from unconsolidated joint ventures	15,869	10,063
Non-cash stock compensation	18,164	17,643
Excess tax benefit from share-based payment	(1,220)	(1,106)
Foreign currency translation	(11,309)	5,424
Other	1,194	(3,659)
Changes in operating assets and liabilities, net of effects of acquisitions:		
Accounts receivable	106,140	(178,454)
Prepaid expenses and other assets	(11,884)	13,573
Accounts payable	(93,491)	32,301
Accrued expenses and other current liabilities	(493)	(56,220)
Billings in excess of costs on uncompleted contracts	13,062	61,210
Other long-term liabilities	(11,530)	(18,805)
Net cash provided by operating activities	152,334	4,998
<b>CASH FLOWS FROM INVESTING ACTIVITIES:</b>		
Payments for business acquisitions, net of cash acquired	(39,548)	(13,768)
Net investment in unconsolidated joint ventures	1,746	(1,502)
(Purchase) sale of investments	(19,583)	6,078
Payments for capital expenditures	(24,632)	(32,205)
Other		2,525
Net cash used in investing activities	(82,017)	(38,872)
<b>CASH FLOWS FROM FINANCING ACTIVITIES:</b>		
Proceeds from borrowings under credit agreements	1,353,431	776,048
Repayments of borrowings under credit agreements	(1,134,014)	(679,570)
Proceeds from issuance of common stock	7,665	6,806
Proceeds from exercise of stock options	8,831	3,656
Payments to repurchase common stock under the Repurchase Program	(247,615)	(68,526)
Payments for other repurchases of common stock	(7,863)	(6,826)
Excess tax benefit from share-based payment	1,220	1,106
Net distributions to noncontrolling interests	(13,046)	(5)
Net cash (used in) provided by financing activities	(31,391)	32,689
EFFECT OF EXCHANGE RATE CHANGES ON CASH	(4,970)	9,907
NET INCREASE IN CASH AND CASH EQUIVALENTS	33,956	8,722
CASH AND CASH EQUIVALENTS AT BEGINNING OF PERIOD	593,776	456,940
CASH AND CASH EQUIVALENTS AT END OF PERIOD	\$ 627,732	\$ 465,662
<b>NON-CASH INVESTING AND FINANCING ACTIVITY</b>		
Common stock issued in acquisitions	\$ 14,322	\$ 857

See accompanying Notes to Consolidated Financial Statements.

Table of Contents

**AECOM Technology Corporation**

**Notes to Consolidated Financial Statements**

**(unaudited)**

**1. Basis of Presentation**

The accompanying consolidated financial statements of AECOM Technology Corporation (the Company) are unaudited and, in the opinion of management, include all adjustments, including all normal recurring items necessary for a fair statement of the Company's financial position and results of operations for the periods presented. All inter-company balances and transactions are eliminated in consolidation.

The consolidated financial statements should be read in conjunction with the consolidated financial statements and notes thereto included in the Company's Form 10-K for the fiscal year ended September 30, 2012. The accompanying unaudited consolidated financial statements and related notes have been prepared in accordance with generally accepted accounting principles (GAAP) in the U.S. for interim financial information and with the instructions to Form 10-Q and Rule 10-01 of Regulation S-X. Accordingly, they do not include all of the information and footnotes required by GAAP for complete financial statements. Certain immaterial reclassifications were made to the prior year to conform to current year presentation.

The results of operations for the six months ended March 31, 2013 are not necessarily indicative of the results to be expected for the fiscal year ending September 30, 2013.

The Company reports its annual results of operations based on 52 or 53-week periods ending on the Friday nearest September 30. The Company reports its quarterly results of operations based on periods ending on the Friday nearest December 31, March 31, and June 30. For clarity of presentation, all periods are presented as if the periods ended on September 30, December 31, March 31, and June 30.

**2. New Accounting Pronouncements and Changes in Accounting**

In June 2011, the Financial Accounting Standards Board (FASB) issued guidance on the presentation of comprehensive income. The standard requires companies to present items of net income, items of other comprehensive income and total comprehensive income in one continuous statement or two separate consecutive statements. This guidance was effective for the Company in its fiscal year beginning October 1, 2012 and it did not have a material impact on its financial condition or results of operations.

In September 2011, the FASB issued guidance intended to simplify goodwill impairment testing. Entities are allowed to perform a qualitative assessment to determine whether it is more likely than not that the fair value of a reporting unit is less than its carrying amount as a basis for determining whether it is necessary to perform the two-step goodwill impairment test. This guidance was effective for goodwill impairment tests

performed in interim and annual periods for the Company in its fiscal year beginning October 1, 2012. This guidance did not have a material impact on its consolidated financial statements.

In February 2013, the FASB issued new accounting guidance to update the presentation of reclassifications from comprehensive income to net income in consolidated financial statements. Under this new guidance, an entity is required to present information about the amounts reclassified out of accumulated other comprehensive income either by the respective line items of net income or by cross-reference to other required disclosures. The new guidance does not change the requirements for reporting net income or other comprehensive income in financial statements. This guidance is effective for the Company's fiscal year beginning October 1, 2013 and it is not expected to have a material impact on the Company's consolidated financial statements.

### **3. Stock Repurchase Program**

In August 2011, the Company's Board of Directors authorized a stock repurchase program (Repurchase Program), pursuant to which the Company could initially purchase up to \$200 million of its common stock. As of March 31, 2013, the Company's Board of Directors had authorized an additional \$800 million in common stock repurchases, increasing the total authorized repurchases under the Repurchase Program to \$1.0 billion.

Share repurchases under the Repurchase Program can be made through open market purchases, unsolicited or solicited privately negotiated transactions or other methods, including pursuant to a Rule 10b5-1 plan. Under the Repurchase Program, which includes purchases made through an accelerated share repurchase (ASR) agreement, Rule 10b5-1 repurchase plans and the open market, the Company has purchased a total of 22.2 million shares at an average price of \$22.56 per share, for a total cost of \$500.0 million. As of March 31, 2013, \$500.0 million was available for the repurchase of the Company's common stock pursuant to the Repurchase Program. Repurchased shares are returned to treasury status, but remain authorized for registration and issuance in the future.

Table of Contents

*Accelerated Share Repurchase*

In connection with the Repurchase Program, the Company entered into an ASR agreement with Bank of America, N.A. (Bank of America) on August 16, 2011. Under the ASR agreement, the Company agreed to repurchase \$100 million of its common stock from Bank of America. During the quarter ended September 30, 2011, Bank of America delivered 4.3 million shares to the Company, at which point the Company's shares outstanding were reduced and accounted for as a reduction to retained earnings. The number of shares delivered was the minimum amount of shares Bank of America was contractually obligated to provide under the ASR agreement.

The number of shares that ultimately were repurchased by the Company under the ASR agreement was based upon the volume-weighted average share price of the Company's common stock during the term of the ASR agreement, less an agreed discount, subject to collar provisions which established a maximum and minimum price and other customary conditions under the ASR agreement. The ASR agreement was settled in full on March 7, 2012 and the total number of shares repurchased was 4.8 million at an average price of \$20.97 per share.

*Rule 10b5-1 Repurchase Plan and Open Market Purchases*

In connection with the Repurchase Program, the Company enters into Rule 10b5-1 repurchase plans. The timing, nature and amount of purchases depended on a variety of factors, including market conditions and the volume limit defined by Rule 10b-18.

From the inception of the Repurchase Program through March 31, 2013, the Company had repurchased through open market purchases and purchases made under Rule 10b5-1 plans, a total of 17.4 million shares at an average price of \$22.99 per share, for a total cost of \$400.0 million. All purchases made in the second quarter of fiscal 2013 were settled in that quarter.

**4. Business Acquisitions, Goodwill and Intangible Assets**

Consideration for business acquisitions during the six months ended March 31, 2013 totaled \$54.3 million in cash and \$14.3 million in stock. Business acquisitions included South Africa-based BKS Group and Asia-based KPK Quantity Surveyors. These business acquisitions did not meet the quantitative thresholds, either individually or in the aggregate, to require pro forma disclosures of operating results based on the Company's consolidated assets and income.

At the time of acquisition, the Company preliminarily estimates the amount of the identifiable intangible assets acquired based upon historical valuations of similar acquisitions and the facts and circumstances available at the time. The Company determines the final value of the identifiable intangible assets as soon as information is available, but not more than 12 months from the date of acquisition. Post-acquisition adjustments primarily relate to project related liabilities.

Edgar Filing: AECOM TECHNOLOGY CORP - Form 10-Q

The changes in the carrying value of goodwill by reportable segment for the six months ended March 31, 2013 and 2012 were as follows:

	September 30, 2012	Post- Acquisition Adjustments	Foreign Exchange Impact (in millions)	Acquired	March 31, 2013
Professional Technical Services	\$ 1,608.6	\$	\$ (15.7)	\$ 48.2	\$ 1,641.1
Management Support Services	166.8				166.8
Total	\$ 1,775.4	\$	\$ (15.7)	\$ 48.2	\$ 1,807.9

	September 30, 2011	Post- Acquisition Adjustments	Foreign Exchange Impact (in millions)	Acquired	March 31, 2012
Professional Technical Services	\$ 1,733.9	\$ (0.4)	\$ 20.9	\$ 11.0	\$ 1,765.4
Management Support Services	352.4	7.5			359.9
Total	\$ 2,086.3	\$ 7.1	\$ 20.9	\$ 11.0	\$ 2,125.3

Table of Contents

The gross amounts and accumulated amortization of the Company's acquired identifiable intangible assets with finite useful lives as of March 31, 2013 and September 30, 2012, included in intangible assets net, in the accompanying consolidated balance sheets, were as follows:

	Gross Amount	March 31, 2013 Accumulated Amortization	Intangible Assets, Net (in millions)	Gross Amount	September 30, 2012 Accumulated Amortization	Intangible Assets, Net	Amortization Period (years)
Backlog	\$ 95.2	\$ (86.9)	\$ 8.3	\$ 91.1	\$ (83.8)	\$ 7.3	1.5
Customer relationships	147.4	(61.7)	85.7	143.6	(54.1)	89.5	10
Trademark / tradename	7.8	(7.7)	0.1	7.8	(7.6)	0.2	2
Total	\$ 250.4	\$ (156.3)	\$ 94.1	\$ 242.5	\$ (145.5)	\$ 97.0	

Amortization expense of acquired intangible assets included within cost of revenue was \$10.8 million and \$11.8 million for the six months ended March 31, 2013 and 2012, respectively. The following table presents estimated amortization expense of intangible assets for the remainder of fiscal 2013 and for the succeeding years:

Fiscal Year	(in millions)
2013 (six months remaining)	\$ 10.4
2014	18.9
2015	15.9
2016	13.2
2017	11.9
Thereafter	23.8
Total	\$ 94.1

## 5. Accounts Receivable Net

Net accounts receivable consisted of the following as of March 31, 2013 and September 30, 2012:

	March 31, 2013	September 30, 2012
	(in millions)	
Billed	\$ 1,187.1	\$ 1,207.0
Unbilled	1,083.9	1,145.1
Contract retentions	164.0	156.6
Total accounts receivable gross	2,435.0	2,508.7
Allowance for doubtful accounts	(103.7)	(112.8)
Total accounts receivable net	\$ 2,331.3	\$ 2,395.9

Billed accounts receivable represent amounts billed to clients that have yet to be collected. Unbilled accounts receivable represent revenue recognized but not yet billed pursuant to contract terms or accounts billed after the period end. Substantially all unbilled receivables as of March 31, 2013 and September 30, 2012 are expected to be billed and collected within twelve months. Contract retentions represent amounts

## Edgar Filing: AECOM TECHNOLOGY CORP - Form 10-Q

invoiced to clients where payments have been withheld pending the completion of certain milestones, or other contractual conditions, or upon the completion of a project. These retention agreements vary from project to project and could be outstanding for several months or years.

Allowances for doubtful accounts have been determined through specific identification of amounts considered to be uncollectible and potential write-offs, plus a non-specific allowance for other amounts for which some potential loss has been determined to be probable based on current and past experience.

Other than the U.S. Government, no single client accounted for more than 10% of the Company's accounts receivable as of March 31, 2013 or September 30, 2012.

The Company sold trade receivables to financial institutions, of which \$96.8 million and \$31.2 million was outstanding as of March 31, 2013 and September 30, 2012, respectively. The Company does not retain financial or legal interest in these receivables.



Table of Contents

**6. Joint Ventures and Variable Interest Entities**

The Company's joint ventures provide architecture, engineering, program management, construction management and operations and maintenance services. Joint ventures, the combination of two or more partners, are generally formed for a specific project. Management of the joint venture is typically controlled by a joint venture executive committee, comprised of representatives from the joint venture partners. The joint venture executive committee normally provides management oversight and controls decisions which could have significant impact on the joint venture.

Some of the Company's joint ventures have no employees and minimal operating expenses. For these joint ventures, the Company's employees perform work for the joint venture, which is then billed to a third-party customer by the joint venture. These joint ventures function as pass through entities to bill the third-party customer. For consolidated entities, the Company records the entire amount of the services performed and the costs associated with these services, including the services provided by the other joint venture partners, in the Company's results of operations. For certain of these joint ventures where a fee is added by an unconsolidated joint venture to client billings, the Company's portion of that fee is recorded in equity in earnings of joint ventures.

The Company also has joint ventures that have their own employees and operating expenses, and to which the Company generally makes a capital contribution. The Company accounts for these joint ventures either as consolidated entities or equity method investments based on the criteria further discussed below.

The Company follows guidance issued by the FASB on the consolidation of variable interest entities (VIEs) that requires companies to utilize a qualitative approach to determine whether it is the primary beneficiary of a VIE. The process for identifying the primary beneficiary of a VIE requires consideration of the factors that indicate a party has the power to direct the activities that most significantly impact the joint venture's economic performance, including powers granted to the joint venture's program manager, powers contained in the joint venture governing board and, to a certain extent, a company's economic interest in the joint venture. The Company analyzes its joint ventures and classifies them as either:

- a VIE that must be consolidated because the Company is the primary beneficiary or the joint venture is not a VIE and the Company holds the majority voting interest with no significant participative rights available to the other partners; or
- a VIE that does not require consolidation because the Company is not the primary beneficiary or the joint venture is not a VIE and the Company does not hold the majority voting interest.

If it is determined that the Company has the power to direct the activities that most significantly impact the joint venture's economic performance, the Company considers whether or not it has the obligation to absorb losses or rights to receive benefits of the VIE that could potentially be significant to the VIE.

## Edgar Filing: AECOM TECHNOLOGY CORP - Form 10-Q

The Company has not provided financial or other support during the periods presented to any of its VIEs that it was not previously contractually required to provide. Contractually required support provided to the Company's joint ventures is further discussed in Note 15.

Summary of unaudited financial information of the consolidated joint ventures is as follows:

		March 31, 2013	(in millions)		September 30, 2012
Current assets	\$	194.2		\$	243.2
Non-current assets					
<b>Total assets</b>	<b>\$</b>	<b>194.2</b>		<b>\$</b>	<b>243.2</b>
Current liabilities	\$	35.5		\$	43.1
Non-current liabilities					
<b>Total liabilities</b>		<b>35.5</b>			<b>43.1</b>
Total AECOM equity		115.0			145.1
Noncontrolling interests		43.7			55.0
<b>Total owners' equity</b>		<b>158.7</b>			<b>200.1</b>
<b>Total liabilities and owners' equity</b>	<b>\$</b>	<b>194.2</b>		<b>\$</b>	<b>243.2</b>

Table of Contents

Total revenue of the consolidated joint ventures was \$256.0 million and \$213.6 million for the six months ended March 31, 2013 and 2012, respectively. The assets of the Company's consolidated joint ventures are restricted for use only by the particular joint venture and are not available for the general operations of the Company.

Summary of unaudited financial information of the unconsolidated joint ventures is as follows:

	March 31, 2013	September 30, 2012
	(in millions)	
Current assets	\$ 577.4	\$ 598.8
Non-current assets	13.4	15.2
Total assets	\$ 590.8	\$ 614.0
Current liabilities	\$ 391.8	\$ 411.2
Non-current liabilities	3.3	2.7
Total liabilities	395.1	413.9
Joint ventures' equity	195.7	200.1
Total liabilities and joint ventures' equity	\$ 590.8	\$ 614.0
AECOM's investment in joint ventures	\$ 87.3	\$ 91.0

Total revenue of the unconsolidated joint ventures was \$966.0 million and \$996.5 million for the six months ended March 31, 2013 and 2012, respectively. Total operating income of the unconsolidated joint ventures was \$36.6 million and \$61.2 million for the six months ended March 31, 2013 and 2012, respectively.

Summary of AECOM's equity in earnings of unconsolidated joint ventures is as follows:

	Six Months Ended	
	March 31, 2013	March 31, 2012
	(in millions)	
Pass through joint ventures	\$ 3.7	\$ 2.8
Other joint ventures	10.1	23.1
Total	\$ 13.8	\$ 25.9

## 7. Pension Benefit Obligations

The following table details the components of net periodic cost for the Company's pension plans for the three and six months ended March 31, 2013 and 2012:

Edgar Filing: AECOM TECHNOLOGY CORP - Form 10-Q

	Three Months Ended				Six Months Ended											
	March 31, 2013		March 31, 2012		March 31, 2013		March 31, 2012									
	U.S.	Int 1	U.S.	Int 1	U.S.	Int 1	U.S.	Int 1								
(in millions)																
Components of net periodic (benefit) cost:																
Service costs	\$	\$	0.2	\$	\$	0.3	\$	\$	0.5	\$	\$	0.6				
Interest cost on projected benefit obligation		1.7	6.0		2.0	6.4		3.3	12.1		3.9	12.8				
Expected return on plan assets		(2.2)	(5.7)		(2.1)	(6.4)		(4.3)	(11.5)		(4.2)	(12.7)				
Amortization of prior service costs						(0.1)			(0.1)			(0.1)				
Amortization of net loss		1.1	1.0		0.7	0.6		2.2	2.0		1.5	1.1				
Settlement loss recognized			1.8						2.6			0.5				
Net periodic (benefit) cost	\$	0.6	\$	3.3	\$	0.6	\$	0.8	\$	1.2	\$	5.6	\$	1.2	\$	2.2

The total amounts of employer contributions paid for the six months ended March 31, 2013 were \$2.7 million for U.S. plans and \$8.6 million for non-U.S. plans. The expected remaining scheduled annual employer contributions for the fiscal year ending September 30, 2013 are \$6.2 million for U.S. plans and \$8.6 million for non-U.S. plans. Included in other long-term liabilities are net pension liabilities of \$182.0 million and \$192.2 million as of March 31, 2013 and September 30, 2012, respectively.

Table of Contents**8. Debt**

Debt consisted of the following:

	March 31, 2013	September 30, 2012
	(in millions)	
Unsecured term credit agreement	\$ 675.0	\$ 750.0
Unsecured senior notes	258.5	256.8
Unsecured revolving credit facility	298.5	24.0
Notes secured by real properties	23.8	24.2
Other debt	35.3	14.7
Total debt	1,291.1	1,069.7
Less: Current portion of debt and short-term borrowings	(167.6)	(162.6)
Long-term debt, less current portion	\$ 1,123.5	\$ 907.1

The following table presents, in millions, scheduled maturities of our debt as of March 31, 2013:

Fiscal Year	
2013 (six months remaining)	\$ 91.3
2014	168.2
2015	152.0
2016	600.4
2017	1.6
Thereafter	277.6
Total	\$ 1,291.1

***Unsecured Term Credit Agreement***

In September 2011, the Company entered into an Amended and Restated Credit Agreement (Term Credit Agreement) with Bank of America, N.A., as administrative agent and a lender, and the other lenders party thereto. Pursuant to the Term Credit Agreement, the Company borrowed \$750 million in term loans on the closing date and may borrow up to an additional \$100 million in term loans upon request by the Company subject to certain conditions, including Company and lender approval. The Company used approximately \$600 million of the proceeds from the loans to repay indebtedness under its prior term loan facility, approximately \$147 million of the proceeds to pay down indebtedness under its revolving credit facility and a portion of the proceeds to pay fees and expenses related to the Term Credit Agreement. The loans under the Term Credit Agreement bear interest, at the Company's option, at either the Base Rate (as defined in the Term Credit Agreement) plus an applicable margin or the Eurodollar Rate (as defined in the Term Credit Agreement) plus an applicable margin. The applicable margin for the Base Rate loans is a range of 0.375% to 1.500% and the applicable margin for Eurodollar Rate loans is a range of 1.375% to 2.500%, both based on the debt-to-earnings leverage ratio of the Company at the end of each fiscal quarter. For the six months ended March 31, 2013 and 2012, the average interest rate of the Company's term loan facility was 2.01% and 2.13%, respectively. Payments of the initial principal amount outstanding under the Term Credit Agreement are required on a quarterly basis beginning on December 31, 2012, while interest payments are required on a quarterly basis beginning December 31, 2011. Any remaining principal of the loans under the Term Credit Agreement is due no later than July 20, 2016. Accrued interest is payable in arrears on a quarterly basis for Base Rate loans, and at the end of the applicable interest period (but

at least every three months) for Eurodollar Rate loans. The Company may, at its option, prepay the loans at any time, without penalty.

*Unsecured Senior Notes*

In July 2010, the Company issued \$300 million of notes to private institutional investors. The notes consisted of \$175.0 million of 5.43% Senior Notes, Series A, due July 2020 and \$125.0 million of 1.00% Senior Discount Notes, Series B, due July 2022 for net proceeds of \$249.8 million. The outstanding accreted balance of Series B Notes, which have an effective interest rate of 5.62%, was \$83.5 million and \$81.8 million at March 31, 2013 and September 30, 2012, respectively. The fair value of the Company's unsecured senior notes was approximately \$281.5 million at March 31, 2013 and \$277.8 million at September 30, 2012. The Company calculated the fair values based on model-derived valuations using market observable inputs, which are Level 2 inputs under the accounting guidance. The Company's obligations under the notes are guaranteed by certain subsidiaries of the Company pursuant to one or more subsidiary guarantees.

Table of Contents

*Unsecured Revolving Credit Facility*

In July 2011, the Company entered into a Third Amended and Restated Credit Agreement (Revolving Credit Agreement) with Bank of America, N.A., as an administrative agent and a lender and the other lenders party thereto, which amended and restated its unsecured revolving credit facility and increased its available borrowing capacity to \$1.05 billion in order to support its working capital and acquisition needs. The Revolving Credit Agreement has an expiration date of July 20, 2016 and prior to this expiration date, principal amounts outstanding under the Revolving Credit Agreement may be repaid and reborrowed at the option of the Company without prepayment or penalty, subject to certain conditions. The Company may also, at its option, request an increase in the commitments under the facility up to a total of \$1.15 billion, subject to certain conditions, including Company and lender approval. The loans under the Revolving Credit Agreement may be borrowed in dollars or in certain foreign currencies and bear interest, at the Company's option, at either the Base Rate (as defined in the Revolving Credit Agreement) plus an applicable margin or the Eurocurrency Rate (as defined in the Revolving Credit Agreement) plus an applicable margin. The applicable margin for the Base Rate loans is a range of 0.00% to 1.50% and the applicable margin for the Eurocurrency Rate loans is a range of 1.00% to 2.50%, both based on the Company's debt-to-earnings leverage ratio at the end of each fiscal quarter. In addition to these borrowing rates, there is a commitment fee which ranges from 0.150% to 0.375% on any unused commitment. Accrued interest is payable in arrears on a quarterly basis for Base Rate loans, and at the end of the applicable interest period (but at least every three months) for Eurocurrency Loans. At March 31, 2013 and September 30, 2012, \$298.5 million and \$24.0 million, respectively, were outstanding under the revolving credit facility. At March 31, 2013 and September 30, 2012, outstanding standby letters of credit totaled \$34.8 million and \$35.1 million, respectively, under the revolving credit facility. As of March 31, 2013, the Company had \$716.7 million available under its Revolving Credit Agreement.

*Covenants and Restrictions*

Under the Company's debt agreements relating to its unsecured revolving credit facility and unsecured term credit agreements, the Company is subject to a maximum consolidated leverage ratio at the end of each fiscal quarter. This ratio is calculated by dividing consolidated funded debt (including financial letters of credit) by consolidated earnings before interest, taxes, depreciation, and amortization (EBITDA). For the Company's debt agreements, EBITDA is defined as consolidated net income attributable to AECOM plus interest, depreciation and amortization expense, amounts set aside for taxes and other non-cash items (including a calculated annualized EBITDA from the Company's acquisitions). As of March 31, 2013, the consolidated leverage ratio was 2.61, which did not exceed the Company's most restrictive maximum consolidated leverage ratio of 3.0.

The Company's Revolving Credit Agreement and Term Credit Agreement also contain certain covenants that limit the Company's ability to, among other things, (i) merge with other entities, (ii) enter into a transaction resulting in a change of control, (iii) create new liens, (iv) sell assets outside of the ordinary course of business, (v) enter into transactions with affiliates, (vi) substantially change the general nature of the Company and its subsidiaries taken as a whole, and (vii) incur indebtedness and contingent obligations.

Additionally, the Company's unsecured senior notes contain covenants that limit (i) certain types of indebtedness, which include indebtedness incurred by subsidiaries and indebtedness secured by a lien, (ii) merging with other entities, (iii) entering into a transaction resulting in a change of control, (iv) creating new liens, (v) selling assets outside of the ordinary course of business, (vi) entering into transactions with affiliates, and (vii) substantially changing the general nature of the Company and its subsidiaries taken as a whole. The unsecured senior notes also contain a financial covenant that requires the Company to maintain a net worth above a calculated threshold. The threshold is calculated as \$1.2 billion plus 40% of the consolidated net income for each fiscal quarter commencing with the fiscal quarter ending June 30, 2010. In the calculation of this threshold, the Company cannot include a consolidated net loss that may occur in any fiscal quarter. The Company's net worth for this financial covenant is defined as total AECOM stockholders' equity, which is consolidated stockholders' equity, including any redeemable common stock and stock units and the liquidation preference of any preferred stock. As of March 31, 2013, this amount was \$2.0 billion, which exceeds the calculated threshold of \$1.5 billion.

Should the Company fail to comply with these covenants, all or a portion of its borrowings under the unsecured senior notes and unsecured term credit agreements could become immediately payable and its unsecured revolving credit facility could be terminated. At March 31, 2013 and September 30, 2012, the Company was in compliance with all such covenants.

The Company's average effective interest rate on total borrowings, including the effects of the interest rate swap agreements, during the six months ended March 31, 2013 and 2012 was 3.0% and 3.1%, respectively.



Table of Contents

***Notes Secured by Real Properties***

Notes secured by real properties, payable to a bank, were assumed in connection with a business acquired during the year ended September 30, 2008. These notes payable bear interest at 6.04% per annum and mature in December 2028.

***Other Debt***

Other debt consists primarily of bank overdrafts and obligations under capital leases and other unsecured credit facilities. In addition to the unsecured revolving credit facility discussed above, the Company also has other unsecured credit facilities primarily used for standby letters of credit issued for payment and performance guarantees. See Note 15 herein. At March 31, 2013 and September 30, 2012, outstanding standby letters of credit totaled \$220.0 million and \$209.8 million, respectively. The Company had no obligations outstanding under these unsecured credit facilities as of March 31, 2013. Included in other debt as of September 30, 2012 were \$4.8 million in outstanding obligations under these unsecured credit facilities. As of March 31, 2013, the Company had \$256.7 million available under its unsecured credit facilities.

**9. Derivative Financial Instruments**

The Company uses certain interest rate derivative contracts to hedge interest rate exposures on the Company's variable rate debt. The Company enters into foreign currency derivative contracts with financial institutions to reduce the risk that its cash flows and earnings will be adversely affected by foreign currency exchange rate fluctuations. The Company's hedging program is not designated for trading or speculative purposes.

The Company recognizes derivative instruments as either assets or liabilities on the accompanying consolidated balance sheets at fair value. The Company records changes in the fair value (i.e., gains or losses) of the derivatives that have been designated as accounting hedges in the accompanying consolidated statements of income as cost of revenue, interest expense, or to accumulated other comprehensive loss in the accompanying consolidated balance sheets.

***Cash Flow Hedges***

The Company uses interest rate swap agreements designated as cash flow hedges to fix the variable interest rates on portions of the Company's debt. The Company also uses foreign currency options designated as cash flow hedges to hedge forecasted revenue transactions denominated in currencies other than the U.S. dollar. The Company initially reports any gain on the effective portion of a cash flow hedge as a component of accumulated other comprehensive loss. Depending on the type of cash flow hedge, the gain is subsequently reclassified to either interest expense when the interest expense on the variable rate debt is recognized, or to cost of sales when the hedged revenues are recorded. If the hedged transaction becomes probable of not occurring, any gain or loss related to interest rate swap agreements or foreign currency options would be recognized in other income (expense). Further, the Company excludes the change in the time value of the foreign currency options from the assessment of hedge effectiveness. The Company records the premium paid or time value of an option on the date of purchase as an asset. Thereafter, the Company recognizes any change to this time value in cost of sales.

## Edgar Filing: AECOM TECHNOLOGY CORP - Form 10-Q

At March 31, 2013, the effective portion of the Company's interest rate swap agreements designated as cash flow hedges before tax effect was \$4.7 million, of which \$2.7 million is expected to be reclassified from accumulated other comprehensive loss to interest expense within the next 12 months. At March 31, 2013, the effective portion of the Company's foreign currency options designated as cash flow hedges before tax effect, were immaterial.

As of March 31, 2013 and September 30, 2012, the notional principal, fixed rates and related expiration dates of the Company's outstanding interest rate swap agreements were as follows:

	<b>Notional Amount (in millions)</b>	<b>Fixed Rate</b>	<b>Expiration Date</b>
\$	250.0	0.95%	September 2015
	200.0	0.68%	December 2014
	150.0	0.55%	December 2013

The notional principal of foreign currency options to purchase British Pounds (GBP) with Brazilian Reais (BRL) was BRL 3.4 million and BRL 16.4 million (or approximately \$1.7 million and \$8.1 million) at March 31, 2013 and September 30, 2012, respectively. These foreign exchange contracts have maturities of 24 months or less.

Table of Contents**Foreign Currency Forward Contracts**

The Company uses foreign currency forward contracts, which are not designated as accounting hedges, to hedge intercompany transactions and other monetary assets or liabilities denominated in currencies other than the functional currency of the Company and its subsidiaries. Gains and losses on these contracts are recognized in cost of sales for those instruments related to the provision of our services or general and administrative expenses, along with the offsetting losses and gains of the related hedged items. The notional principal of foreign currency forward contracts to purchase U.S. dollars with foreign currencies was \$170.7 million and \$60.1 million at March 31, 2013 and September 30, 2012, respectively. The notional principal of foreign currency forward contracts to sell U.S. dollars for foreign currencies was \$273.8 million and \$110.2 million at March 31, 2013 and September 30, 2012, respectively. The notional principal of foreign currency forward contracts to purchase GBP with BRL was BRL 24.3 million and BRL 9.7 million (or approximately \$12.0 million and \$4.9 million) at March 31, 2013 and September 30, 2012, respectively. The notional principal of foreign currency forward contracts to sell GBP for BRL was BRL 9.9 million (or approximately \$4.9 million) at March 31, 2013.

**Other Derivatives**

Other derivatives that are not designated as hedging instruments consist of option contracts that the Company uses to hedge anticipated transactions in currencies other than the functional currency of the Company and its subsidiaries. The Company recognizes gains and losses on these contracts as well as the offsetting losses and gains of the related hedged item in costs other income (expense). The Company records the premium paid or time value of an option on the date of purchase as an asset. Thereafter, the Company recognizes any change to this time value in other income (expense). The notional principal of option contracts to sell U.S. dollars for foreign currencies was \$17.3 million at September 30, 2012 and no such option contracts were outstanding at March 31, 2013. The notional principal of option contracts to purchase U.S. dollars with foreign currencies was \$43.3 million at March 31, 2013 and no such option contracts were outstanding at September 30, 2012.

The fair values of our outstanding derivative instruments were as follows (in millions):

	Balance Sheet Location	Fair Value of Derivative Instruments as of	
		Mar 31, 2013	Sep 30, 2012
<b>Derivative assets</b>			
Derivatives designated as hedging instruments:			
Foreign currency options	Prepaid expenses and other current assets	\$	\$ 0.1
Derivatives not designated as hedging instruments:			
Option contracts	Prepaid expenses and other current assets	0.1	0.1
Foreign currency forward contracts	Prepaid expenses and other current assets	1.3	0.4
<b>Total</b>		<b>\$ 1.4</b>	<b>\$ 0.6</b>
<b>Derivative liabilities</b>			
Derivatives designated as hedging instruments:			
Interest rate swap agreements	Accrued expenses and other current liabilities	\$ 2.7	\$ 2.9
Interest rate swap agreements	Other long-term liabilities	2.0	3.2
Derivatives not designated as hedging instruments:			

Edgar Filing: AECOM TECHNOLOGY CORP - Form 10-Q

Foreign currency forward contracts	Accrued expenses and other current liabilities		2.0		0.6
Total		\$	6.7	\$	6.7

The effect of derivative instruments in cash flow hedging relationships on income and other comprehensive income is summarized below (in millions):

	Increase in Losses Recognized in Accumulated Other Comprehensive Loss on Derivatives Before Tax Effect (Effective Portion) Three Months Ended Mar 31,		Increase in Losses Recognized in Accumulated Other Comprehensive Loss on Derivatives Before Tax Effect (Effective Portion) Six Months Ended Mar 31,		
	2013	2012	2013	2012	
Derivatives in cash flow hedging relationship:					
Interest rate swap agreements	\$	\$	(2.1)	\$	(2.9)

Table of Contents

	Location	Losses Reclassified from Accumulated Other Comprehensive Loss into Income (Effective Portion) Three Months Ended Mar 31,		Losses Reclassified from Accumulated Other Comprehensive Loss into Income (Effective Portion) Six Months Ended Mar 31,	
		2013	2012	2013	2012
Derivatives in cash flow hedging relationship:					
Interest rate swap agreements	Interest expense	\$ (0.8)	\$ (0.5)	\$ (1.5)	\$ (0.9)

	Location	Losses Recognized in Income on Derivatives (Amount Excluded from Effectiveness Testing and Ineffective Portion)(1) Three Months Ended Mar 31,		Losses Recognized in Income on Derivatives (Amount Excluded from Effectiveness Testing and Ineffective Portion)(1) Six Months Ended Mar 31,	
		2013	2012	2013	2012
Derivatives in cash flow hedging relationship:					
Foreign currency options	Cost of revenue	\$	\$	\$ 0.1	\$

(1) Losses related to the ineffective portion of the hedges were not material in all periods presented.

The gain recognized in accumulated other comprehensive loss from the Company's foreign currency options was immaterial for the six months ended March 31, 2013 and the Company had no foreign currency options outstanding for the six months ended March 31, 2012. There were no losses reclassified from accumulated other comprehensive loss into income from the foreign currency options in any of the years presented. Additionally, there were no losses recognized in income due to amounts excluded from effectiveness testing from the Company's interest rate swap agreements.

The effect of derivative instruments not designated as hedging instruments on income is summarized below (in millions):

	Location	Gains / (Losses) Recognized in Income on Derivatives (Amount Excluded from Effectiveness Testing and Ineffective Portion) (1) Three Months Ended Mar 31,		Gains / (Losses) Recognized in Income on Derivatives (Amount Excluded from Effectiveness Testing and Ineffective Portion) (1) Six Months Ended Mar 31,	
		2013	2012	2013	2012
Derivatives not designated as hedging instruments:					
Foreign currency forward contracts	General and administrative expenses	\$ 1.1	\$ 1.2	\$ 0.1	\$ 2.7
Option contracts	Other income (expense)	(0.3)	1.2	(0.4)	2.7
		\$ 0.8	\$ 1.2	\$ (0.3)	\$ 2.7

(1) Losses related to the ineffective portion of the hedges were not material in all periods presented.

## 10. Fair Value Measurements

Fair value is the price that would be received from selling an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. When determining fair value, the Company considers the principal or most advantageous market in which it would transact, and the Company considers assumptions that market participants would use when pricing the asset or liability. It measures certain financial and nonfinancial assets and liabilities at fair value on a recurring and nonrecurring basis.

Nonfinancial assets and liabilities include items such as goodwill and long lived assets that are measured at fair value resulting from impairment, if deemed necessary. During the six months ended March 31, 2013 and 2012, the Company did not record any fair value adjustments to those financial and nonfinancial assets and liabilities measured at fair value on a nonrecurring basis.

### *Fair Value Hierarchy*

The three levels of inputs that may be used to measure fair value are as follows:

- *Level 1* Quoted prices in active markets for identical assets or liabilities that the Company has the ability to access at the measurement date.
- *Level 2* Observable inputs other than quoted prices included within Level 1, such as quoted prices for similar assets or liabilities, quoted prices in markets with insufficient volume or infrequent transactions (less active markets), or model-derived valuations in which all significant inputs are observable or can be derived principally from or corroborated with observable market data for substantially the full term of the assets or liabilities.

Table of Contents

- *Level 3* Unobservable inputs that are significant to the measurement of the fair value of assets or liabilities.

The following table summarizes the Company's non-pension financial assets and liabilities measured at fair value on a recurring basis (at least annually) in millions:

	<b>March 31, 2013</b>		<b>Quoted Prices in Active Markets for Identical Assets (Level 2)</b>	
Foreign currency options	\$	0.1	\$	0.1
Foreign currency forward contracts		1.3		1.3
<b>Total assets</b>	<b>\$</b>	<b>1.4</b>	<b>\$</b>	<b>1.4</b>
Interest rate swap agreements	\$	4.7	\$	4.7
Foreign currency forward contracts		2.0		2.0
<b>Total liabilities</b>	<b>\$</b>	<b>6.7</b>	<b>\$</b>	<b>6.7</b>

	<b>September 30, 2012</b>		<b>Quoted Prices in Active Markets for Similar Assets (Level 2)</b>	
Foreign currency options	\$	0.1	\$	0.1
Option contracts		0.1		0.1
Foreign currency forward contracts		0.4		0.4
<b>Total assets</b>	<b>\$</b>	<b>0.6</b>	<b>\$</b>	<b>0.6</b>
Interest rate swap agreements	\$	6.1	\$	6.1
Foreign currency forward contracts		0.6		0.6
<b>Total liabilities</b>	<b>\$</b>	<b>6.7</b>	<b>\$</b>	<b>6.7</b>

For additional information about the Company's derivatives, refer to Note 9 herein.

## 11. Share-based Payments

The fair value of the Company's employee stock option awards is estimated on the date of grant using the Black-Scholes option-pricing model. The expected term of awards granted represents the period of time the awards are expected to be outstanding. The risk-free interest rate is based on U.S. Treasury bond rates with maturities equal to the expected term of the option on the grant date. The Company uses historical data as a basis to estimate the probability of forfeitures. The Company did not grant any employee stock options during the six months ended March 31, 2013 and 2012.

Stock option activity for the six months ended March 31 was as follows:

	2013		2012	
	Shares of stock under options (in millions)	Weighted average exercise price	Shares of stock under options (in millions)	Weighted average exercise price
Outstanding at September 30	2.5	\$ 22.81	2.9	\$ 21.38
Options granted				
Options exercised	(0.5)	16.99	(0.3)	11.08
Options forfeited or expired	(0.2)	26.93		28.17
Outstanding at March 31	1.8	24.21	2.6	22.58
Vested and expected to vest in the future as of March 31	1.8	\$ 24.19	2.6	\$ 22.54

The Company grants stock units to employees under its Performance Earnings Program (PEP), whereby units are earned and issued dependent upon meeting established cumulative performance objectives over a two or three-year period. Additionally, the Company issues restricted stock units to employees which are earned based on service conditions. Total compensation expense related to share-based payments was \$18.2 million and \$17.6 million during the six months ended March 31, 2013 and 2012, respectively. Unrecognized compensation expense related to total share-based payments outstanding was \$81.7 million and \$39.0 million as of March 31, 2013 and September 30, 2012, respectively, to be recognized on a straight-line basis over the awards' respective vesting periods which are generally three years.



Table of Contents

Cash flows attributable to tax benefits resulting from tax deductions in excess of compensation cost recognized for those stock options (excess tax benefits) is classified as financing cash flows. Excess tax benefits of \$1.2 million and \$1.1 million for the six months ended March 31, 2013 and 2012, respectively, have been classified as financing cash inflows in the consolidated statements of cash flows.

**12. Income Taxes**

The Company's effective tax rate was 22.1% and 27.0% for the six months ended March 31, 2013 and 2012, respectively. The Company's effective tax rate is lower than the federal statutory rate of 35.0% primarily due to the tax rate differential on foreign earnings where the statutory rates are generally lower than the federal statutory rate. Our effective tax rate fluctuates from quarter to quarter due to several factors including the change in the mix of foreign and domestic earnings, tax law changes, outcomes of administrative audits, changes in our assessment of valuation allowances and other tax contingencies.

**13. Earnings Per Share**

Basic earnings per share (EPS) excludes dilution and is computed by dividing net income available for common stockholders by the weighted average number of common shares outstanding for the period. Diluted EPS is computed by dividing net income by the weighted average number of common shares outstanding and potential common stock equivalent shares for the period. The Company includes as potential common shares the weighted average dilutive effects of outstanding stock options and restricted stock units using the treasury stock method.

The following table sets forth a reconciliation of the denominators for basic and diluted earnings per share:

	Three Months Ended		Six Months Ended	
	March 31, 2013	March 31, 2012	March 31, 2013	March 31, 2012
	(in millions)			
Denominator for basic earnings per share	100.4	113.4	102.8	113.7
Potential common shares	1.4	0.9	1.1	0.7
Denominator for diluted earnings per share	101.8	114.3	103.9	114.4

EPS includes the effect of repurchased shares, which are discussed in Note 3 herein. For the six months ended March 31, 2013 and 2012, options excluded from the calculation of potential common shares were not significant.

**14. Other Financial Information**

Edgar Filing: AECOM TECHNOLOGY CORP - Form 10-Q

Accrued expenses and other current liabilities consist of the following:

	March 31, 2013	(in millions)	September 30, 2012
Accrued salaries and benefits	\$ 377.4	\$	415.2
Accrued contract costs	386.1		333.4
Other accrued expenses	76.8		73.1
	\$ 840.3	\$	821.7

Accrued contract costs above include balances related to professional liability accruals of \$120.3 million and \$117.8 million as of March 31, 2013 and September 30, 2012, respectively. The remaining accrued contract costs primarily relate to costs for services provided by subcontractors and other non-employees.

Table of Contents

Other long-term liabilities consist of the following:

	March 31, 2013	September 30, 2012
	(in millions)	
Pension liabilities (Note 7)	\$ 182.0	\$ 192.2
Reserve for uncertain tax positions	55.7	56.3
Other	200.4	206.0
	\$ 438.1	\$ 454.5

The components of accumulated other comprehensive loss are as follows:

	March 31, 2013	September 30, 2012
	(in millions)	
Loss on cash flow hedge valuations, net of tax	\$ (2.8)	\$ (3.7)
Foreign currency translation adjustment	(32.1)	2.7
Defined benefit minimum pension liability adjustment, net of tax	(173.7)	(178.2)
	\$ (208.6)	\$ (179.2)

## 15. Commitments and Contingencies

The Company records amounts representing its probable estimated liabilities relating to claims, guarantees, litigation, audits and investigations. The Company relies in part on qualified actuaries to assist it in determining the level of reserves to establish for insurance-related claims that are known and have been asserted against it, and for insurance-related claims that are believed to have been incurred based on actuarial analysis, but have not yet been reported to the Company's claims administrators as of the respective balance sheet dates. The Company includes any adjustments to such insurance reserves in its consolidated results of operations.

The Company is a defendant in various lawsuits arising in the normal course of business. In the opinion of management, the ultimate resolution of these matters will not have a material adverse effect on its consolidated balance sheet or statements of income or cash flows.

In some instances, the Company guarantees that a project, when complete, will achieve specified performance standards. If the project subsequently fails to meet guaranteed performance standards, the Company may either incur additional costs or be held responsible for the costs incurred by the client to achieve the required performance standards. At March 31, 2013, the Company was contingently liable in the amount of approximately \$254.8 million under standby letters of credit issued primarily in connection with general and professional liability insurance programs and for payment and performance guarantees.

In the ordinary course of business, the Company enters into various agreements providing financial or performance assurances to clients on behalf of certain unconsolidated partnerships, joint ventures and other jointly executed contracts. These agreements are entered into primarily to

support the project execution commitments of these entities. The guarantees have various expiration dates. For the majority of these projects, the maximum potential payment amount of an outstanding performance guarantee is the remaining cost of work to be performed by or on behalf of third parties. On projects where the Company has additional exposure including for delay or consequential damages, the policy is to cap such damages in order to limit this exposure and, in any case, to cap the performance guarantees themselves. Generally, under joint venture arrangements, if a partner is financially unable to complete its share of the contract, the other partner(s) will be required to complete those activities. The Company generally only enters into joint venture arrangements with partners who are reputable, financially sound and who carry appropriate levels of surety bonds for the project in order to adequately assure completion of their assignments. The Company does not expect that these guarantees will have a material adverse effect on its consolidated balance sheet or statements of income or cash flows.

*Global Linguists Solutions Joint Venture*

On October 5, 2011 and February 8, 2012, the U.S. Defense Contract Audit Agency (DCAA) issued DCAA Forms 1 questioning costs incurred by Global Linguists Solutions (GLS), an equity method joint venture, of which McNeil Technologies, Inc., acquired by the Company in August 2010, is an owner. The questioned costs were incurred by GLS during fiscal 2009, a period prior to the acquisition. Specifically, the DCAA questioned direct labor, associated burdens, and fees billed to the U.S. Government under a contract for the U.S. Army for linguists that allegedly did not meet specific contract requirements. As a result of the issuance of the DCAA Forms 1, the U.S. Government has withheld approximately \$19 million from payments on current year billings pending final resolution.

Table of Contents

GLS is performing a review of the issues raised in the Forms 1 in order to respond fully to the questioned costs. Based on a preliminary review, GLS believes that it met the applicable contract requirements in all material respects.

Additionally, on April 20, 2012, GLS received a subpoena from the Office of the Inspector General of the U.S. Department of Defense requesting documentation related to the same contract with the United States Army. GLS has responded to the government's request and is cooperating in the government's investigation. If the DCAA Forms 1 are not overruled and subsequent appeals are unsuccessful or there are unfavorable consequences from the Inspector General's investigation, these events could have a material adverse effect on the Company's results of operations.

***AECOM Australia***

In 2005 and 2006, the Company's main Australian subsidiary, AECOM Australia Pty Ltd (AECOM Australia), performed a traffic forecast assignment for a client consortium as part of their project to design, build, finance and operate a tolled motorway tunnel in Australia. To fund the motorway's design and construction, the client formed a special purpose vehicle (SPV) that raised approximately \$700 million Australian dollars through an initial public offering (IPO) of equity units in 2006 and another approximately \$1.4 billion Australian dollars in long term bank loans. The SPV (and certain affiliated SPVs) went into insolvency administrations in February 2011.

A class action lawsuit, which has been amended to include approximately 770 of the IPO investors, was filed against AECOM Australia in the Federal Court of Australia on May 31, 2012. Separately, KordaMentha, the receivers for the SPVs, filed a lawsuit in the Federal Court of Australia on May 14, 2012 claiming damages that purportedly resulted from AECOM Australia's role in connection with the above described traffic forecast. WestLB, one of the lending banks to the SPVs, filed a lawsuit in the Federal Court of Australia on May 18, 2012. Centerbridge Credit Partners (and a number of related entities) and Midtown Acquisitions (and a number of related entities), both claiming to be assignees of certain other lending banks, previously filed their own proceedings in the Federal Court of Australia and then subsequently withdrew the lawsuits. None of the lawsuits specify the amount of damages sought and the damages sought by WestLB are duplicative of damages already included in the receivers' claim.

AECOM Australia intends to vigorously defend the claims brought against it.

***Hawaii Project***

The U.S. Attorney's Office (USAO) informed the Company in May 2011 that the USAO and the U.S. Environmental Protection Agency are investigating potential criminal charges in connection with services the Company's subsidiary provided to the operator of the Waimanalo Gulch Sanitary Landfill in Hawaii. The Company has cooperated fully with the investigation and, as of this date, no actions have been filed. The Company believes that the investigation will show that there has been no criminal wrongdoing on the Company's part or any of its subsidiaries and, if any actions are brought, the Company intends to vigorously defend against such actions.

The services performed by the subsidiary included the preparation of a pollution control plan, which the operator used to obtain permits necessary for the operation of the landfill. The USAO is investigating whether flooding at the landfill that resulted in the discharge of waste materials and storm water into the Pacific Ocean in December 2010 and January 2011 was due in part to reliance on information contained in the plan prepared by a subsidiary of the Company.

## **16. Reportable Segments**

The Company's operations are organized into two reportable segments: Professional Technical Services (PTS) and Management Support Services (MSS). The Company's PTS reportable segment delivers planning, consulting, architectural and engineering design, and program and construction management services to commercial and government clients worldwide. The Company's MSS reportable segment provides program and facilities management and maintenance, training, logistics, consulting, and technical assistance and systems integration services, primarily for agencies of the U.S. Government. These reportable segments are organized by the types of services provided, the differing specialized needs of the respective clients, and how the Company manages its business. The Company has aggregated various operating segments into its PTS reportable segment based on their similar characteristics, including similar long term financial performance, the nature of services provided, internal processes for delivering those services, and types of customers.

Management internally analyzes the results of its operations using several non-GAAP measures. A significant portion of the Company's revenues relates to services provided by subcontractors and other non-employees that it categorizes as other direct costs. Other direct costs are segregated from cost of revenues resulting in revenue, net of other direct costs, which is a measure of work performed by Company employees. The Company has included information on revenue, net of other direct costs, as it believes that it is useful to view its revenue exclusive of costs associated with external service providers.

Edgar Filing: AECOM TECHNOLOGY CORP - Form 10-Q

Table of Contents

The following tables set forth summarized financial information concerning the Company's reportable segments:

Reportable Segments:	Professional Technical Services	Management Support Services	Corporate	Total
	(in millions)			
<b>Three Months Ended March 31, 2013:</b>				
Revenue	\$ 1,765.9	\$ 223.7	\$	\$ 1,989.6
Revenue, net of other direct costs(1)	1,110.3	141.6		1,251.9
Gross profit	92.2	7.7		99.9
Equity in earnings of joint ventures	4.1	3.8		7.9
General and administrative expenses			(27.3)	(27.3)
Operating income	96.3	11.5	(27.3)	80.5
Gross profit as a % of revenue	5.2%	3.4%		5.0%
Gross profit as a % of revenue, net of other direct costs(1)	8.3%	5.4%		8.0%
<b>Three Months Ended March 31, 2012:</b>				
Revenue	\$ 1,801.1	\$ 209.8	\$	\$ 2,010.9
Revenue, net of other direct costs(1)	1,163.1	126.4		1,289.5
Gross profit (loss)	86.4	(10.2)		76.2
Equity in earnings of joint ventures	4.6	12.3		16.9
General and administrative expenses			(19.9)	(19.9)
Operating income	91.0	2.1	(19.9)	73.2
Gross profit as a % of revenue	4.8%	(4.9)%		3.8%
Gross profit as a % of revenue, net of other direct costs(1)	7.4%	(8.1)%		5.9%

Reportable Segments:	Professional Technical Services	Management Support Services	Corporate	Total
	(in millions)			
<b>Six Months Ended March 31, 2013:</b>				
Revenue	\$ 3,537.1	\$ 469.8	\$	\$ 4,006.9
Revenue, net of other direct costs(1)	2,204.1	292.8		2,496.9
Gross profit	161.4	16.6		178.0
Equity in earnings of joint ventures	9.4	4.4		13.8
General and administrative expenses			(49.4)	(49.4)
Operating income	170.8	21.0	(49.4)	142.4
Gross profit as a % of revenue	4.6%	3.5%		4.4%
Gross profit as a % of revenue, net of other direct costs(1)	7.3%	5.7%		7.1%
<b>Six Months Ended March 31, 2012:</b>				
Revenue	\$ 3,608.5	\$ 431.6	\$	\$ 4,040.1
Revenue, net of other direct costs(1)	2,264.0	256.3		2,520.3
Gross profit (loss)	171.2	(4.7)		166.5
Equity in earnings of joint ventures	7.0	18.9		25.9
General and administrative expenses			(42.5)	(42.5)
Operating income	178.2	14.2	(42.5)	149.9

Edgar Filing: AECOM TECHNOLOGY CORP - Form 10-Q

Gross profit as a % of revenue	4.7%	(1.1)%	4.1%
Gross profit as a % of revenue, net of other direct costs(1)	7.6%	(1.8)%	6.6%

---

(1) Non-GAAP measure



Table of Contents

**Item 2. Management's Discussion And Analysis Of Financial Condition And Results Of Operations**

**Forward-Looking Statements**

This Quarterly Report contains certain forward-looking statements, including the plans and objectives of management for our business, operations and economic performance. These forward-looking statements generally can be identified by the context of the statement or the use of forward-looking terminology, such as believes, estimates, anticipates, intends, expects, plans, is confident that or words of similar nature with reference to us or our management. Similarly, statements that describe our future operating performance, financial results, financial position, plans, objectives, strategies or goals are forward-looking statements. Although management believes that the assumptions underlying the forward-looking statements are reasonable, these assumptions and the forward-looking statements are subject to various factors, risks and uncertainties, many of which are beyond our control, including, but not limited to, our dependence on long-term government contracts, which are subject to uncertainties concerning the government's budgetary approval process, the possibility that our government contracts may be terminated by the government, the risk of employee misconduct or our failure to comply with laws and regulations, and our ability to successfully execute our mergers and acquisitions strategy, including the integration of new companies into our business. Accordingly, actual results could differ materially from those contemplated by any forward-looking statement. Please review Part II, Item 1A Risk Factors in this Quarterly Report for a discussion of the factors, risks and uncertainties that could affect our future results.

**Overview**

We are a leading global provider of professional technical and management support services for public and private clients around the world. We provide our services in a broad range of end markets through a network of approximately 46,000 employees.

Our business focuses primarily on providing fee-based professional technical and support services and therefore our business is labor and not capital intensive. We derive income from our ability to generate revenue and collect cash from our clients through the billing of our employees time spent on client projects and our ability to manage our costs. We report our business through two segments: Professional Technical Services (PTS) and Management Support Services (MSS).

Our PTS segment delivers planning, consulting, architectural and engineering design, and program and construction management services to commercial and government clients worldwide in major end markets such as transportation, facilities, environmental, energy, water and government markets. PTS revenue is primarily derived from fees from services that we provide, as opposed to pass-through fees from subcontractors and other direct costs.

Our MSS segment provides program and facilities management and maintenance, training, logistics, consulting, technical assistance and systems integration services, primarily for agencies of the U.S. Government. MSS revenue typically includes a significant amount of pass-through fees from subcontractors and other direct costs.

## Edgar Filing: AECOM TECHNOLOGY CORP - Form 10-Q

Our revenue is dependent on our ability to attract and retain qualified and productive employees, identify business opportunities, integrate and maximize the value of our recent acquisitions, allocate our labor resources to profitable and high growth markets, secure new contracts and renew existing client agreements. Demand for our services is cyclical and may be vulnerable to sudden economic downturns and reductions in government and private industry spending, which may result in clients delaying, curtailing or canceling proposed and existing projects. Moreover, as a professional services company, maintaining the high quality of the work generated by our employees is integral to our revenue generation and profitability.

Our costs consist primarily of the compensation we pay to our employees, including salaries, fringe benefits, the costs of hiring subcontractors and other project-related expenses, and sales, general and administrative costs.

We define revenue provided by acquired companies as revenue included in the current period up to twelve months subsequent to their acquisition date. Throughout this section, we refer to companies we acquired in the last twelve months as acquired companies.

### **Components of Income and Expense**

Our management analyzes the results of our operations using several financial measures not in accordance with generally accepted accounting principles (GAAP). A significant portion of our revenue relates to services provided by subcontractors and other non-employees that we categorize as other direct costs. Those costs are typically paid to service providers upon our receipt of payment from the client. We segregate other direct costs from revenue resulting in a measurement that we refer to as revenue, net of other direct costs, which is a measure of work performed by AECOM employees. A large portion of our fees are derived through work performed by AECOM employees rather than other parties. We have included information on revenue, net of other direct costs, as we believe that it is useful to view our revenue exclusive of costs associated with external service providers, and the related gross margins, as discussed in Results of Operations below. Because of the importance of maintaining the high quality of work generated by our employees, gross margin is an important metric that we review in evaluating our operating performance.

Table of Contents

The following table presents, for the periods indicated, a presentation of the non-GAAP financial measures reconciled to the closest GAAP measures:

	Three Months Ended March 31,		Six Months Ended March 31,	
	2013	2012	2013	2012
(in millions)				
<b>Other Financial Data:</b>				
Revenue	\$ 1,989.6	\$ 2,010.9	\$ 4,006.9	\$ 4,040.1
Other direct costs(1)	737.7	721.4	1,510.0	1,519.8
Revenue, net of other direct costs(1)	1,251.9	1,289.5	2,496.9	2,520.3
Cost of revenue, net of other direct costs(1)	1,152.0	1,213.3	2,318.9	2,353.8
Gross profit	99.9	76.2	178.0	166.5
Equity in earnings of joint ventures	7.9	16.9	13.8	25.9
General and administrative expenses	(27.3)	(19.9)	(49.4)	(42.5)
Income from operations	\$ 80.5	\$ 73.2	\$ 142.4	\$ 149.9
<b>Reconciliation of Cost of Revenue:</b>				
Other direct costs	\$ 737.7	\$ 721.4	\$ 1,510.0	\$ 1,519.8
Cost of revenue, net of other direct costs	1,152.0	1,213.3	2,318.9	2,353.8
Cost of revenue	\$ 1,889.7	\$ 1,934.7	\$ 3,828.9	\$ 3,873.6

(1) Non-GAAP measure

**Results of Operations**

*Three and six months ended March 31, 2013 compared to the three and six months ended March 31, 2012*

Consolidated Results

	Three Months Ended				Six Months Ended			
	March 31, 2013	March 31, 2012	Change \$	Change %	March 31, 2013	March 31, 2012	Change \$	Change %
(in millions)								
Revenue	\$ 1,989.6	\$ 2,010.9	\$ (21.3)	(1.1)%	\$ 4,006.9	\$ 4,040.1	\$ (33.2)	(0.8)%
Other direct costs	737.7	721.4	16.3	2.3	1,510.0	1,519.8	(9.8)	(0.6)
Revenue, net of other direct costs	1,251.9	1,289.5	(37.6)	(2.9)	2,496.9	2,520.3	(23.4)	(0.9)

Edgar Filing: AECOM TECHNOLOGY CORP - Form 10-Q

Cost of revenue, net of other direct costs	1,152.0	1,213.3	(61.3)	(5.1)	2,318.9	2,353.8	(34.9)	(1.5)
Gross profit	99.9	76.2	23.7	31.1	178.0	166.5	11.5	6.9
Equity in earnings of joint ventures	7.9	16.9	(9.0)	(53.3)	13.8	25.9	(12.1)	(46.7)
General and administrative expenses	(27.3)	(19.9)	(7.4)	37.2	(49.4)	(42.5)	(6.9)	16.2
Income from operations	80.5	73.2	7.3	10.0	142.4	149.9	(7.5)	(5.0)
Other income	0.1	4.8	(4.7)	(97.9)	0.8	7.1	(6.3)	(88.7)
Interest expense	(11.9)	(11.6)	(0.3)	2.6	(22.8)	(22.6)	(0.2)	0.9
Income before income tax expense	68.7	66.4	2.3	3.5	120.4	134.4	(14.0)	(10.4)
Income tax expense	14.0	16.7	(2.7)	(16.2)	26.7	36.3	(9.6)	(26.4)
Net income	54.7	49.7	5.0	10.1	93.7	98.1	(4.4)	(4.5)
Noncontrolling interests in income of consolidated subsidiaries, net of tax	(0.9)	(0.7)	(0.2)	28.6	(1.8)	(1.2)	(0.6)	50.0
Net income attributable to AECOM	\$ 53.8	\$ 49.0	\$ 4.8	9.8%	\$ 91.9	\$ 96.9	\$ (5.0)	(5.2)%

Table of Contents

The following table presents the percentage relationship of certain items to revenue, net of other direct costs:

	Three Months Ended		Six Months Ended	
	March 31, 2013	March 31, 2012	March 31, 2013	March 31, 2012
Revenue, net of other direct costs	100.0%	100.0%	100.0%	100.0%
Cost of revenue, net of other direct costs	92.0	94.1	92.9	93.4
Gross margin	8.0	5.9	7.1	6.6
Equity in earnings of joint ventures	0.6	1.3	0.6	1.0
General and administrative expense	(2.2)	(1.5)	(2.0)	(1.7)
Income from operations	6.4	5.7	5.7	5.9
Other income	0.0	0.4	0.0	0.3
Interest expense	(0.9)	(1.0)	(0.9)	(0.9)
Income before income tax expense	5.5	5.1	4.8	5.3
Income tax expense	1.1	1.2	1.0	1.4
Net income	4.4	3.9	3.8	3.9
Noncontrolling interests in income of consolidated subsidiaries, net of tax	(0.1)	(0.1)	(0.1)	(0.1)
Net income attributable to AECOM	4.3%	3.8%	3.7%	3.8%

**Revenue**

Our revenue for the three months ended March 31, 2013 decreased \$21.3 million, or 1.1%, to \$1,989.6 million as compared to \$2,010.9 million for the corresponding period last year. Revenue provided by acquired companies was \$44.4 million for the three months ended March 31, 2013. Excluding the revenue provided by acquired companies, revenue decreased \$65.7 million, or 3.3%, from the three months ended March 31, 2012.

Our revenue for the six months ended March 31, 2013 decreased \$33.2 million, or 0.8%, to \$4,006.9 million as compared to \$4,040.1 million for the corresponding period last year. Revenue provided by acquired companies was \$73.4 million for the six months ended March 31, 2013. Excluding the revenue provided by acquired companies, revenue decreased \$106.6 million, or 2.6%, from the six months ended March 31, 2012.

The decrease in revenue, excluding acquired companies, for the three months ended March 31, 2013 was primarily attributable to a decrease in mining related services in Australia of approximately \$80 million, partially offset by the increase in revenue provided by the MSS segment of \$14 million.

## Edgar Filing: AECOM TECHNOLOGY CORP - Form 10-Q

The decrease in revenue, excluding acquired companies, for the six months ended March 31, 2013 was primarily attributable to a decrease in mining related services in Australia of approximately \$100 million and a reduction in engineering, program management, and construction management services provided in the Americas of \$80 million. These decreases were partially offset by increased engineering and program management services on infrastructure projects in Asia of approximately \$40 million and a \$38 million increase in our MSS segment.

### *Revenue, Net of Other Direct Costs*

Our revenue, net of other direct costs, for the three months ended March 31, 2013 decreased \$37.6 million, or 2.9%, to \$1,251.9 million as compared to \$1,289.5 million for the corresponding period last year. Revenue, net of other direct costs, provided by acquired companies was \$32.4 million for the three months ended March 31, 2013. Excluding revenue, net of other direct costs, provided by acquired companies, revenue, net of other direct costs, decreased \$70.0 million, or 5.4%, from the three months ended March 31, 2012.

Our revenue, net of other direct costs, for the six months ended March 31, 2013 decreased \$23.4 million, or 0.9%, to \$2,496.9 million as compared to \$2,520.3 million for the corresponding period last year. Revenue, net of other direct costs, provided by acquired companies was \$53.7 million for the six months ended March 31, 2013. Excluding revenue, net of other direct costs, provided by acquired companies, revenue, net of other direct costs, decreased \$77.1 million, or 3.1%, from the six months ended March 31, 2012.

The decrease in revenue, net of other direct costs, excluding revenue, net of other direct costs provided by acquired companies, for the three months ended March 31, 2013 was primarily due to a decrease in mining related services in Australia of approximately \$50 million and a reduction in engineering, program management, and construction management services in the Americas of approximately \$30 million, partially offset by the increase in revenue, net of other direct costs, provided by the MSS segment of \$15 million.

Table of Contents

The decrease in revenue, net of other direct costs, excluding revenue, net of other direct costs provided by acquired companies, for the six months ended March 31, 2013 was primarily due to a reduction in engineering, program management, and construction management services in the Americas of approximately \$80 million and a decrease in mining related services in Australia of approximately \$70 million, partially offset by increases in our MSS segment of \$37 million and increased engineering and program management services on infrastructure projects in Asia of approximately \$30 million.

***Gross Profit***

Our gross profit for the three months ended March 31, 2013 increased \$23.7 million, or 31.1%, to \$99.9 million as compared to \$76.2 million for the corresponding period last year. Gross profit provided by acquired companies was \$3.3 million for the three months ended March 31, 2013. Excluding gross profit provided by acquired companies, gross profit increased \$20.4 million, or 26.8%, from the three months ended March 31, 2012. For the three months ended March 31, 2013, gross profit, as a percentage of revenue, net of other direct costs, increased to 8.0% from 5.9% for the three months ended March 31, 2012.

Our gross profit for the six months ended March 31, 2013 increased \$11.5 million, or 6.9%, to \$178.0 million as compared to \$166.5 million for the corresponding period last year. Gross profit provided by acquired companies was \$4.1 million for the six months ended March 31, 2013. Excluding gross profit provided by acquired companies, gross profit increased \$7.4 million, or 4.4%, from the six months ended March 31, 2012. For the six months ended March 31, 2013, gross profit, as a percentage of revenue, net of other direct costs, increased to 7.1% from 6.6% for the six months ended March 31, 2012.

The increases in gross profit and gross profit as a percentage of revenue, net of other direct costs, for the three and six months ended March 31, 2013 were primarily due to improved project performance and cost structure as well as increased activity on a project with the United States Army in the Middle East within the MSS reportable segment.

***Equity in Earnings of Joint Ventures***

Our equity in earnings of joint ventures for the three months ended March 31, 2013 decreased \$9.0 million, or 53.3%, to \$7.9 million as compared to \$16.9 million in the corresponding period last year.

Our equity in earnings of joint ventures for the six months ended March 31, 2013 decreased \$12.1 million, or 46.7%, to \$13.8 million as compared to \$25.9 million in the corresponding period last year.

The decreases were primarily due to reduced earnings on a joint venture that supports the United States Army in another project in the Middle East and a joint venture that provides services to the United States Department of Energy.

***General and Administrative Expenses***

Our general and administrative expenses for the three months ended March 31, 2013 increased \$7.4 million, or 37.2%, to \$27.3 million as compared to \$19.9 million for the corresponding period last year. As a percentage of revenue, net of other direct costs, general and administrative expenses increased to 2.2% for the three months ended March 31, 2013 from 1.5% for the three months ended March 31, 2012.

Our general and administrative expenses for the six months ended March 31, 2013 increased \$6.9 million, or 16.2%, to \$49.4 million as compared to \$42.5 million for the corresponding period last year. As a percentage of revenue, net of other direct costs, general and administrative expenses increased to 2.0% for the six months ended March 31, 2013 from 1.7% for the six months ended March 31, 2012.

The increases in general administrative expenses are primarily due to increased performance based compensation.

***Other Income***

Our other income for the three months ended March 31, 2013 decreased \$4.7 million to \$0.1 million as compared to \$4.8 million for the three months ended March 31, 2012.

Our other income for the six months ended March 31, 2013 decreased \$6.3 million to \$0.8 million as compared to \$7.1 million for the six months ended March 31, 2012.

The decreases in other income are primarily due to decreased earnings from investments.



Table of Contents

***Interest Expense***

Our interest expense for the three months ended March 31, 2013 increased \$0.3 million to \$11.9 million as compared to \$11.6 million for the three months ended March 31, 2012.

Our interest expense for the six months ended March 31, 2013 increased \$0.2 million to \$22.8 million as compared to \$22.6 million for the six months ended March 31, 2012.

***Income Tax Expense***

Our income tax expense for the three months ended March 31, 2013 decreased \$2.7 million, or 16.2%, to \$14.0 million as compared to \$16.7 million for the three months ended March 31, 2012.

Our income tax expense for the six months ended March 31, 2013 decreased \$9.6 million, or 26.4%, to \$26.7 million as compared to \$36.3 million for the six months ended March 31, 2012.

The American Taxpayer Relief Act of 2012, enacted on January 2, 2013, retroactively extended the U.S. Research and Experimentation Credits, which lapsed on December 31, 2011. As a result of the retroactive extension, the Company recognized a \$2.7 million benefit net of uncertainties during the three months ended March 31, 2013 reflecting anticipated credits for the nine-months ended September 30, 2012.

***Net Income Attributable to AECOM***

The factors described above resulted in net income attributable to AECOM of \$53.8 million and \$91.9 million for the three and six months ended March 31, 2013, respectively, as compared to net income attributable to AECOM of \$49.0 million and \$96.9 million for the three and six months ended March 31, 2012, respectively.

***Results of Operations by Reportable Segment:***

**Professional Technical Services**

Revenue	\$ 1,765.9	\$ 1,801.1	\$ (35.2)	(2.0)%	\$ 3,537.1	\$ 3,608.5	\$ (71.4)	(2.0)%
Revenue, net of other direct costs	1,110.3	1,163.1	(52.8)	(4.5)	2,204.1	2,264.0	(59.9)	(2.6)
Gross profit	\$ 92.2	\$ 86.4	\$ 5.8	6.7%	\$ 161.4	\$ 171.2	\$ (9.8)	(5.7)%

The following table presents the percentage relationship of certain items to revenue, net of other direct costs:

	Three Months Ended		Six Months Ended	
	March 31, 2013	March 31, 2012	March 31, 2013	March 31, 2012
Revenue, net of other direct costs	100.0%	100.0%	100.0%	100.0%
Cost of revenue, net of other direct costs	91.7	92.6	92.7	92.4
Gross profit	8.3%	7.4%	7.3%	7.6%

### Revenue

Revenue for our PTS segment for the three months ended March 31, 2013 decreased \$35.2 million, or 2.0%, to \$1,765.9 million as compared to \$1,801.1 million for the corresponding period last year. Revenue provided by acquired companies was \$44.4 million for the three months ended March 31, 2013. Excluding revenue provided by acquired companies, revenue decreased \$79.6 million, or 4.4%, from the three months ended March 31, 2012.

Revenue for our PTS segment for the six months ended March 31, 2013 decreased \$71.4 million, or 2.0%, to \$3,537.1 million as compared to \$3,608.5 million for the corresponding period last year. Revenue provided by acquired companies was \$73.4 million for the six months ended March 31, 2013. Excluding revenue provided by acquired companies, revenue decreased \$144.8 million, or 4.0%, from the six months ended March 31, 2012.

Table of Contents

The decrease in revenue, excluding acquired companies, for the three months ended March 31, 2013 was primarily attributable to a decrease in mining related services in Australia of approximately \$80 million.

The decrease in revenue, excluding acquired companies, for the six months ended March 31, 2013 was primarily attributable to a decrease in mining related services in Australia of approximately \$100 million and a reduction in engineering, program management, and construction management services provided in the Americas of approximately \$80 million. These decreases were partially offset by increased engineering and program management services on infrastructure projects in Asia of approximately \$40 million.

***Revenue, Net of Other Direct Costs***

Revenue, net of other direct costs, for our PTS segment for the three months ended March 31, 2013 decreased \$52.8 million, or 4.5%, to \$1,110.3 million as compared to \$1,163.1 million for the corresponding period last year. Revenue, net of other direct costs, provided by acquired companies was \$32.4 million for the three months ended March 31, 2013. Excluding revenue, net of other direct costs, provided by acquired companies, revenue, net of other direct costs, decreased \$85.2 million, or 7.3%, from the three months ended March 31, 2012.

Revenue, net of other direct costs, for our PTS segment for the six months ended March 31, 2013 decreased \$59.9 million, or 2.6%, to \$2,204.1 million as compared to \$2,264.0 million for the corresponding period last year. Revenue, net of other direct costs, provided by acquired companies was \$53.7 million for the six months ended March 31, 2013. Excluding revenue, net of other direct costs, provided by acquired companies, revenue, net of other direct costs, decreased \$113.6 million, or 5.0%, from the six months ended March 31, 2012.

The decrease in revenue, net of other direct costs, excluding revenue, net of other direct costs provided by acquired companies, for the three months ended March 31, 2013 was primarily due to a decrease in mining related services in Australia of approximately \$50 million and a reduction in engineering and program management services in the Americas of approximately \$30 million.

The decrease in revenue, net of other direct costs, excluding revenue, net of other direct costs provided by acquired companies, for the six months ended March 31, 2013 was primarily due to a reduction in engineering, program management, and construction management services in the Americas of approximately \$80 million and a decrease in mining related services in Australia of approximately \$70 million, partially offset by an increase in program management services on infrastructure projects in Asia of approximately \$30 million.

***Gross Profit***

Gross profit for our PTS segment for the three months ended March 31, 2013 increased \$5.8 million, or 6.7%, to \$92.2 million as compared to \$86.4 million for the corresponding period last year. Gross profit provided by acquired companies was \$3.3 million for the three months ended March 31, 2013. Excluding gross profit provided by acquired companies, gross profit increased \$2.5 million, or 2.9%, from the three months ended March 31, 2012. As a percentage of revenue, net of other direct costs, gross profit increased to 8.3% of revenue, net of other direct costs, for the three months ended March 31, 2013 from 7.4% in the corresponding period last year.

Gross profit for our PTS segment for the six months ended March 31, 2013 decreased \$9.8 million, or 5.7%, to \$161.4 million as compared to \$171.2 million for the corresponding period last year. Gross profit provided by acquired companies was \$4.1 million for the six months ended March 31, 2013. Excluding gross profit provided by acquired companies, gross profit decreased \$13.9 million, or 8.1%, from the six months ended March 31, 2012. As a percentage of revenue, net of other direct costs, gross profit decreased to 7.3% of revenue, net of other direct costs, for the six months ended March 31, 2013 from 7.6% in the corresponding period last year.

The decrease in gross profit and gross profit as a percentage of revenue, net of other direct costs, for the six months ended March 31, 2013 was primarily attributable to a decline in our Australian mining related services, which led us to incur severance costs of approximately \$11 million during the six months ended March 31, 2013.

Table of ContentsManagement Support Services

	Three Months Ended		Change		Six Months Ended		Change	
	March 31, 2013	March 31, 2012	\$	%	March 31, 2013	March 31, 2012	\$	%
(in millions)								
Revenue	\$ 223.7	\$ 209.8	\$ 13.9	6.6%	\$ 469.8	\$ 431.6	\$ 38.2	8.9%
Other direct costs	82.1	83.4	(1.3)	(1.6)	177.0	175.3	1.7	1.0
Revenue, net of other direct costs	141.6	126.4	15.2	12.0	292.8	256.3	36.5	14.2
Cost of revenue, net of other direct costs	133.9	136.6	(2.7)	(2.0)	276.2	261.0	15.2	5.8
Gross profit (loss)	\$ 7.7	\$ (10.2)	\$ 17.9	175.5%	\$ 16.6	\$ (4.7)	\$ 21.3	453.2%

The following table presents the percentage relationship of certain items to revenue, net of other direct costs:

	Three Months Ended		Six Months Ended	
	March 31, 2013	March 31, 2012	March 31, 2013	March 31, 2012
Revenue, net of other direct costs	100.0%	100.0%	100.0%	100.0%
Cost of revenue, net of other direct costs	94.6	108.1	94.3	101.8
Gross profit (loss)	5.4%	(8.1)%	5.7%	(1.8)%

**Revenue**

Revenue for our MSS segment for the three months ended March 31, 2013 increased \$13.9 million, or 6.6%, to \$223.7 million as compared to \$209.8 million for the corresponding period last year.

Revenue for our MSS segment for the six months ended March 31, 2013 increased \$38.2 million, or 8.9%, to \$469.8 million as compared to \$431.6 million for the corresponding period last year.

The increases in revenue for the three and six months ended March 31, 2013 were primarily attributable to increased services provided to the U.S. Armed Forces in the Middle East.

**Revenue, Net of Other Direct Costs**

## Edgar Filing: AECOM TECHNOLOGY CORP - Form 10-Q

Revenue, net of other direct costs, for our MSS segment for the three months ended March 31, 2013 increased \$15.2 million, or 12.0%, to \$141.6 million as compared to \$126.4 million for the corresponding period last year.

Revenue, net of other direct costs, for our MSS segment for the six months ended March 31, 2013 increased \$36.5 million, or 14.2%, to \$292.8 million as compared to \$256.3 million for the corresponding period last year.

The increases in revenue, net of other direct costs, for the three and six months ended March 31, 2013 were primarily attributable to increased services provided to the U.S. Armed Forces in the Middle East.

### ***Gross Profit (Loss)***

Gross profit (loss) for our MSS segment for the three months ended March 31, 2013 increased \$17.9 million, or 175.5%, to \$7.7 million as compared to \$(10.2) million for the corresponding period last year. As a percentage of revenue, net of other direct costs, gross profit increased to 5.4% of revenue, net of other direct costs, for the three months ended March 31, 2013 from (8.1)% in the corresponding period last year.

Gross profit (loss) for our MSS segment for the six months ended March 31, 2013 increased \$21.3 million, or 453.2%, to \$16.6 million as compared to \$(4.7) million for the corresponding period last year. As a percentage of revenue, net of other direct costs, gross profit increased to 5.7% of revenue, net of other direct costs, for the six months ended March 31, 2013 from (1.8)% in the corresponding period last year.

The increases in gross profit and gross profit as a percentage of revenue, net of other direct costs, for the three and six months ended March 31, 2013 were primarily due to improved project performance and cost structure as well as increased activity on a project with the United States Army.

Table of Contents

**Seasonality**

We experience seasonal trends in our business. The first quarter of our fiscal year (October 1 to December 31) is typically our weakest quarter. The harsher weather conditions impact our ability to complete work in parts of North America and the holiday season schedule affects our productivity during this period. Our revenue is typically higher in the last half of the fiscal year. Many U.S. state governments with fiscal years ending on June 30 tend to accelerate spending during their first quarter, when new funding becomes available. In addition, we find that the U.S. federal government tends to authorize more work during the period preceding the end of our fiscal year, September 30. Further, our construction management revenue typically increases during the high construction season of the summer months. Within the United States, as well as other parts of the world, our business generally benefits from milder weather conditions in our fiscal fourth quarter, which allows for more productivity from our on-site civil services. For these reasons, coupled with the number and significance of client contracts commenced and completed during a period, as well as the time of expenses incurred for corporate initiatives, it is not unusual for us to experience seasonal changes or fluctuations in our quarterly operating results.

**Liquidity and Capital Resources**

*Cash Flows*

Our principal sources of liquidity are cash flows from operations, borrowings under our credit facilities, and access to financial markets. Our principal uses of cash are operating expenses, capital expenditures, working capital requirements, acquisitions, repurchases of stock under our stock repurchase program and repayment of debt. We believe our anticipated sources of liquidity including operating cash flows, existing cash and cash equivalents, borrowing capacity under our revolving credit facility and our ability to issue debt or equity, if required, will be sufficient to meet our projected cash requirements for at least the next 12 months.

At March 31, 2013, cash and cash equivalents were \$627.7 million, an increase of \$33.9 million, or 5.7%, from \$593.8 million at September 30, 2012. The increase in cash and cash equivalents was primarily attributable to cash provided by operating activities and net borrowings under credit agreements, partially offset by cash payments for business acquisitions, stock repurchases and investing activities.

Net cash provided by operating activities was \$152.3 million for the six months ended March 31, 2013, compared to \$5.0 million for the six months ended March 31, 2012. The increase was primarily attributable to the timing of receipts and payments of working capital, which include accounts receivable, accounts payable, accrued expenses, and billings in excess of costs on uncompleted contracts. The increase in cash provided by operating activities provided by our accounts receivable was partially due to the sale of trade receivables to financial institutions, which provided a net benefit of \$55.9 million. We expect to continue to sell trade receivables in the future as long as the terms continue to remain favorable to AECOM.

Net cash used in investing activities was \$82.0 million for the six months ended March 31, 2013, compared to \$38.9 million for the six months ended March 31, 2012. This increase was primarily attributable to a \$25.8 million increase in payments for business acquisitions, net of cash acquired and \$25.7 million increase in purchases of investments.

## Edgar Filing: AECOM TECHNOLOGY CORP - Form 10-Q

Net cash used in financing activities was \$31.4 million for the six months ended March 31, 2013, compared with net cash provided by financing activities of \$32.7 million for the six months ended March 31, 2012. The change was primarily attributable to a \$179.1 million increase in payments to repurchase common stock under the Repurchase Program, partially offset by an increase in net borrowings under credit agreements of \$122.9 million.

### *Working Capital*

Working capital, or current assets less current liabilities, increased \$62.0 million, or 5.8%, to \$1,130.9 million at March 31, 2013 from \$1,068.9 million at September 30, 2012. Net accounts receivable, which includes billed and unbilled costs and fees, net of billings in excess of costs on uncompleted contracts, decreased \$84.7 million, or 4.1%, to \$1,990.9 million at March 31, 2013.

Accounts receivable decreased 2.7%, or \$64.6 million, to \$2,331.3 million at March 31, 2013 from \$2,395.9 million at September 30, 2012.

Days Sales Outstanding (DSO), which includes accounts receivable, net of billings in excess of costs on uncompleted contracts, and excludes the effects of recent acquisitions was 91 days at both March 31, 2013 and September 30, 2012.



Table of Contents

In Note 5, Accounts Receivable Net, in the notes to our consolidated financial statements, a comparative analysis of the various components of accounts receivable is provided. Substantially all unbilled receivables as of March 31, 2013 and September 30, 2012 are expected to be billed and collected within twelve months.

Unbilled receivables related to claims are recorded only if it is probable that the claim will result in additional contract revenue and if the amount can be reliably estimated. In such cases, revenue is recorded only to the extent that contract costs relating to the claim have been incurred. Other than as disclosed, there are no significant net receivables related to contract claims as of March 31, 2013 and September 30, 2012. Award fees in unbilled receivables are accrued only when there is sufficient information to assess contract performance. On contracts that represent higher than normal risk or technical difficulty, award fees are generally deferred until an award fee letter is received.

Because our revenue depends to a great extent on billable labor hours, most of our charges are invoiced following the end of the month in which the hours were worked, the majority usually within 15 days. Other direct costs are normally billed along with labor hours. However, as opposed to salary costs, which are generally paid on either a bi-weekly or monthly basis, other direct costs are generally not paid until payment is received (in some cases in the form of advances) from the customers.

**Debt**

Debt consisted of the following:

	March 31, 2013	September 30, 2012
	(in millions)	
Unsecured term credit agreement	\$ 675.0	\$ 750.0
Unsecured senior notes	258.5	256.8
Unsecured revolving credit facility	298.5	24.0
Notes secured by real properties	23.8	24.2
Other debt	35.3	14.7
Total debt	1,291.1	1,069.7
Less: Current portion of debt and short-term borrowings	(167.6)	(162.6)
Long-term debt, less current portion	\$ 1,123.5	\$ 907.1

The following table presents, in millions, scheduled maturities of our debt as of March 31, 2013:

Fiscal Year	
2013 (six months remaining)	\$ 91.3
2014	168.2
2015	152.0
2016	600.4
2017	1.6
Thereafter	277.6
Total	\$ 1,291.1

*Unsecured Term Credit Agreement*

In September 2011, we entered into an Amended and Restated Credit Agreement (Term Credit Agreement) with Bank of America, N.A., as administrative agent and a lender, and the other lenders party thereto. Pursuant to the Term Credit Agreement, we borrowed \$750 million in term loans on the closing date and may borrow up to an additional \$100 million in term loans upon our request subject to certain conditions, including Company and lender approval. We used approximately \$600 million of the proceeds from the loans to repay indebtedness under our prior term loan facility, approximately \$147 million of the proceeds to pay down indebtedness under our revolving credit facility and a portion of the proceeds to pay fees and expenses related to the Term Credit Agreement. The loans under the Term Credit Agreement bear interest, at our option, at either the Base Rate (as defined in the Term Credit Agreement) plus an applicable margin or the Eurodollar Rate (as defined in the Term Credit Agreement) plus an applicable margin. The applicable margin for the Base Rate loans is a range of 0.375% to 1.500% and the applicable margin for Eurodollar Rate loans is a range of 1.375% to 2.500%, both based on our debt-to-earnings leverage ratio at the end of each fiscal quarter. For the six months ended March 31, 2013 and 2012, the average interest rate of our term loan facility was 2.01% and 2.13%, respectively. Payments of the initial principal amount outstanding under the Term Credit Agreement are required on a quarterly basis beginning on December 31, 2012, while interest payments are required on a quarterly basis beginning December 31, 2011. Any remaining principal of the loans under the Term Credit Agreement is due no later than July 20, 2016. Accrued interest is payable in arrears on a quarterly basis for Base Rate loans, and at the end of the applicable interest period (but at least every three months) for Eurodollar Rate loans. We may, at our option, prepay the loans at any time, without penalty.

Table of Contents

*Unsecured Senior Notes*

In July 2010, we issued \$300 million of notes to private institutional investors. The notes consisted of \$175.0 million of 5.43% Senior Notes, Series A, due July 2020 and \$125.0 million of 1.00% Senior Discount Notes, Series B, due July 2022 for net proceeds of \$249.8 million. The outstanding accreted balance of Series B Notes, which have an effective interest rate of 5.62%, was \$83.5 million and \$81.8 million at March 31, 2013 and September 30, 2012, respectively. The fair value of our unsecured senior notes was approximately \$281.5 million at March 31, 2013 and \$277.8 million at September 30, 2012. We calculated the fair values based on model-derived valuations using market observable inputs, which are Level 2 inputs under the accounting guidance. Our obligations under the notes are guaranteed by certain of our subsidiaries pursuant to one or more subsidiary guarantees.

*Unsecured Revolving Credit Facility*

In July 2011, we entered into a Third Amended and Restated Credit Agreement (Revolving Credit Agreement) with Bank of America, N.A., as an administrative agent and a lender and the other lenders party thereto, which amended and restated our unsecured revolving credit facility and increased our available borrowing capacity to \$1.05 billion in order to support our working capital and acquisition needs. The Revolving Credit Agreement has an expiration date of July 20, 2016, and prior to this expiration date, principal amounts outstanding under the Revolving Credit Agreement may be repaid and reborrowed at our option without prepayment or penalty, subject to certain conditions. We may also, at our option, request an increase in the commitments under the facility up to a total of \$1.15 billion, subject to certain conditions, including Company and lender approval. The loans under the Revolving Credit Agreement may be borrowed in dollars or in certain foreign currencies and bear interest, at our option, at either the Base Rate (as defined in the Revolving Credit Agreement) plus an applicable margin or the Eurocurrency Rate (as defined in the Revolving Credit Agreement) plus an applicable margin. The applicable margin for the Base Rate loans is a range of 0.00% to 1.50% and the applicable margin for Eurocurrency Rate loans is a range of 1.00% to 2.50%, both based on our debt-to-earnings leverage ratio at the end of each fiscal quarter. In addition to these borrowing rates, there is a commitment fee which ranges from 0.150% to 0.375% on any unused commitment. Accrued interest is payable in arrears on a quarterly basis for Base Rate loans, and at the end of the applicable interest period (but at least every three months) for Eurocurrency Loans. At March 31, 2013 and September 30, 2012, \$298.5 million and \$24.0 million, respectively, were outstanding under our revolving credit facility. At March 31, 2013 and September 30, 2012, outstanding standby letters of credit totaled \$34.8 million and \$35.1 million, respectively, under our revolving credit facility. As of March 31, 2013, we had \$716.7 million available under our Revolving Credit Agreement.

*Covenants and Restrictions*

Under our debt agreements relating to our unsecured revolving credit facility and unsecured term credit agreements, we are subject to a maximum consolidated leverage ratio at the end of each fiscal quarter. This ratio is calculated by dividing consolidated funded debt (including financial letters of credit) by consolidated earnings before interest, taxes, depreciation, and amortization (EBITDA). For our debt agreements, EBITDA is defined as consolidated net income attributable to AECOM plus interest, depreciation and amortization expense, amounts set aside for taxes and other non-cash items (including a calculated annualized EBITDA from our acquisitions). As of March 31, 2013, our consolidated leverage ratio was 2.61, which did not exceed our most restrictive maximum consolidated leverage ratio of 3.0.

Our Revolving Credit Agreement and Term Credit Agreement also contain certain covenants that limit our ability to, among other things, (i) merge with other entities, (ii) enter into a transaction resulting in a change of control, (iii) create new liens, (iv) sell assets outside of the ordinary course of business, (v) enter into transactions with affiliates, (vi) substantially change the general nature of the Company and its subsidiaries taken as a whole, and (vii) incur indebtedness and contingent obligations.

Additionally, our unsecured senior notes contain covenants that limit (i) certain types of indebtedness, which include indebtedness incurred by subsidiaries and indebtedness secured by a lien, (ii) merging with other entities, (iii) entering into a transaction resulting in a change of control, (iv) creating new liens, (v) selling assets outside of the ordinary course of business, (vi) entering into transactions with affiliates, and (vii) substantially changing the general nature of the Company and its subsidiaries taken as a whole. The unsecured senior notes also contain a financial covenant that requires us to maintain a net worth above a calculated threshold. The threshold is calculated as \$1.2 billion plus 40% of the consolidated net income for each fiscal quarter commencing with the fiscal quarter ending June 30, 2010. In the calculation of this threshold, we cannot include a consolidated net loss that may occur in any fiscal quarter. Our net worth for this financial covenant is defined as total AECOM stockholders' equity, which is consolidated stockholders' equity, including any redeemable common stock and stock units and the liquidation preference of any preferred stock. As of March 31, 2013, this amount was \$2.0 billion, which exceeds the calculated threshold of \$1.5 billion.

Table of Contents

Should we fail to comply with these covenants, all or a portion of our borrowings under the unsecured senior notes and unsecured term credit agreements could become immediately payable and our unsecured revolving credit facility could be terminated. At March 31, 2013 and September 30, 2012, we were in compliance with all such covenants.

Our average effective interest rate on total borrowings, including the effects of the interest rate swap agreements, during the six months ended March 31, 2013 and 2012 was 3.0% and 3.1%, respectively.

*Notes Secured by Real Properties*

Notes secured by real properties, payable to a bank, were assumed in connection with a business acquired during the year ended September 30, 2008. These notes payable bear interest at 6.04% per annum and mature in December 2028.

*Other Debt*

Other debt consists primarily of bank overdrafts and obligations under capital leases and other unsecured credit facilities. In addition to the unsecured revolving credit facility discussed above, we also have other unsecured credit facilities primarily used for standby letters of credit issued for payment and performance guarantees. At March 31, 2013 and September 30, 2012, outstanding standby letters of credit totaled \$220.0 million and \$209.8 million, respectively. We had no obligations outstanding under these unsecured credit facilities as of March 31, 2013. Included in other debt as of September 30, 2012 were \$4.8 million in outstanding obligations under these unsecured credit facilities. As of March 31, 2013, we had \$256.7 million available under our unsecured credit facilities.

*Commitments and Contingencies*

Other than normal property and equipment additions and replacements, expenditures to further the implementation of our Enterprise Resource Planning system, commitments under our incentive compensation programs, amounts we may expend to repurchase stock under our stock repurchase program and acquisitions from time to time, we currently do not have any significant capital expenditures or outlays planned except as described below. However, as we acquire additional businesses in the future or if we embark on other capital-intensive initiatives, additional working capital may be required.

Under our unsecured revolving credit facility and other facilities discussed in Other Debt above, as of March 31, 2013, there was approximately \$254.8 million outstanding under standby letters of credit issued primarily in connection with general and professional liability insurance programs and for contract performance guarantees. For those projects for which we have issued a performance guarantee, if the project subsequently fails to meet guaranteed performance standards, we may either incur significant additional costs or be held responsible for the costs incurred by the client to achieve the required performance standards.

## Edgar Filing: AECOM TECHNOLOGY CORP - Form 10-Q

We recognized on our balance sheet the funded status (measured as the difference between the fair value of plan assets and the projected benefit obligation) of our pension plans. The total amounts of employer contributions paid for the six months ended March 31, 2013 were \$2.7 million for U.S. plans and \$8.6 million for non-U.S. plans. Funding requirements for each plan are determined based on the local laws of the country where such plan resides. In certain countries, the funding requirements are mandatory while in other countries, they are discretionary. We do not have a required minimum contribution for our domestic plans; however, we may make additional discretionary contributions. In the future, such pension funding may increase or decrease depending on changes in the levels of interest rates, pension plan performance and other factors.

### *Global Linguists Solutions Joint Venture*

On October 5, 2011 and February 8, 2012, the DCAA issued DCAA Forms 1 questioning costs incurred by Global Linguists Solutions (GLS), an equity method joint venture, of which McNeil Technologies Inc., which we acquired in August 2010, is an owner. The questioned costs were incurred by GLS during fiscal 2009, a period prior to the acquisition. Specifically, the DCAA questioned direct labor, associated burdens, and fees billed to the U.S. Government under a contract for the U.S. Army for linguists that allegedly did not meet specific contract requirements. As a result of the issuance of the DCAA Forms 1, the U.S. Government has withheld approximately \$19 million from payments on current year billings pending final resolution.

GLS is performing a review of the issues raised in the Forms 1 in order to respond fully to the questioned costs. Based on a preliminary review, GLS believes that it met the applicable contract requirements in all material respects.

Additionally, on April 20, 2012, GLS received a subpoena from the Office of the Inspector General of the U.S. Department of Defense requesting documentation related to the same contract with the United States Army. GLS has responded to the government's request and is cooperating in the government's investigation. If the DCAA Forms 1 are not overruled and subsequent appeals are unsuccessful or there are unfavorable consequences from the Inspector General's investigation, these events could have a material adverse effect on our results of operations.

Table of Contents

*AECOM Australia*

In 2005 and 2006, our main Australian subsidiary, AECOM Australia Pty Ltd (AECOM Australia), performed a traffic forecast assignment for a client consortium as part of their project to design, build, finance and operate a tolled motorway tunnel in Australia. To fund the motorway's design and construction, the client formed a special purpose vehicle (SPV) that raised approximately \$700 million Australian dollars through an initial public offering (IPO) of equity units in 2006 and approximately an additional \$1.4 billion Australian dollars in long term bank loans. The SPV (and certain affiliated SPVs) went into insolvency administrations in February 2011.

A class action lawsuit, which has been amended to include approximately 770 of the IPO investors, was filed against AECOM Australia in the Federal Court of Australia on May 31, 2012. Separately, KordaMentha, the receivers for the SPVs, filed a lawsuit in the Federal Court of Australia on May 14, 2012, claiming damages that purportedly resulted from AECOM Australia's role in connection with the above described traffic forecast. WestLB, one of the lending banks to the SPVs, filed a lawsuit in the Federal Court of Australia on May 18, 2012. Centerbridge Credit Partners (and a number of related entities) and Midtown Acquisitions (and a number of related entities), both claiming to be assignees of certain other lending banks, previously filed their own proceedings in the Federal Court of Australia and then subsequently withdrew the lawsuits. None of the lawsuits specify the amount of damages sought and the damages sought by WestLB are duplicative of damages already included in the receivers' claim.

AECOM Australia intends to vigorously defend the claims brought against it.

*Hawaii Project*

The U.S. Attorney's Office (USAO) informed us in May 2011 that the USAO and the U.S. Environmental Protection Agency are investigating potential criminal charges in connection with services our subsidiary provided to the operator of the Waimanalo Gulch Sanitary Landfill in Hawaii. We have cooperated fully with the investigation and, as of this date, no actions have been filed. We believe that the investigation will show that there has been no criminal wrongdoing on our part or any of our subsidiaries and, if any actions are brought, we intend to vigorously defend against such actions.

The services performed by the subsidiary included the preparation of a pollution control plan, which the operator used to obtain permits necessary for the operation of the landfill. The USAO is investigating whether flooding at the landfill that resulted in the discharge of waste materials and storm water into the Pacific Ocean in December 2010 and January 2011 was due in part to reliance on information contained in the plan prepared by our subsidiary.

**New Accounting Pronouncements and Changes in Accounting**

In June 2011, the Financial Accounting Standards Board (FASB) issued guidance on the presentation of comprehensive income. The standard requires companies to present items of net income, items of other comprehensive income and total comprehensive income in one continuous statement or two separate consecutive statements. This guidance was effective for us in our fiscal year beginning October 1, 2012 and it did not

have a material impact on our financial condition or results of operations.

In September 2011, the FASB issued guidance intended to simplify goodwill impairment testing. Entities are allowed to perform a qualitative assessment to determine whether it is more likely than not that the fair value of a reporting unit is less than its carrying amount as a basis for determining whether it is necessary to perform the two-step goodwill impairment test. This guidance was effective for goodwill impairment tests performed in interim and annual periods for our fiscal year beginning October 1, 2012. This guidance did not have a material impact on our consolidated financial statements.

In February 2013, the FASB issued new accounting guidance to update the presentation of reclassifications from comprehensive income to net income in consolidated financial statements. Under this new guidance, an entity is required to present information about the amounts reclassified out of accumulated other comprehensive income either by the respective line items of net income or by cross-reference to other required disclosures. The new guidance does not change the requirements for reporting net income or other comprehensive income in financial statements. This guidance is effective for our fiscal year beginning October 1, 2013 and it is not expected to have a material impact on our consolidated financial statements.

#### **Off-Balance Sheet Arrangements**

We enter into various joint venture arrangements to provide architectural, engineering, program management, construction management and operations and maintenance services. The ownership percentage of these joint ventures is typically representative of the work to be performed or the amount of risk assumed by each joint venture partner. Some of these joint ventures are considered variable interest. We have consolidated all joint ventures for which we have control. For all others, our portion of the earnings are recorded in equity in earnings of joint ventures. See Note 6 in the notes to our consolidated financial statements. We do not believe that we have any off-balance sheet arrangements that have or are reasonably likely to have a current or future effect on our financial condition, changes in financial condition, revenues or expenses, results of operations, liquidity, capital expenditures or capital resources that would be material to investors.



Table of Contents

**Item 3. Quantitative and Qualitative Disclosures About Market Risk**

**Financial Market Risks**

*Financial Market Risks*

We are exposed to market risk, primarily related to foreign currency exchange rates and interest rate exposure of our debt obligations that bear interest based on floating rates. We actively monitor these exposures. Our objective is to reduce, where we deem appropriate to do so, fluctuations in earnings and cash flows associated with changes in foreign exchange rates and interest rates. In order to accomplish this objective, we sometimes enter into derivative financial instruments, such as forward contracts and interest rate hedge contracts. It is our policy and practice to use derivative financial instruments only to the extent necessary to manage our exposures. We do not use derivative financial instruments for trading purposes.

*Foreign Exchange Rates*

We are exposed to foreign currency exchange rate risk resulting from our operations outside of the U.S. We do not comprehensively hedge our exposure to currency rate changes; however, our exposure to foreign currency fluctuations is limited in that most of our contracts require client payments to be in currencies corresponding to the currency in which costs are incurred. As a result, we typically do not need to hedge foreign currency cash flows for contract work performed. The functional currency of our significant foreign operations is the local currency.

*Interest Rates*

Our senior revolving credit facility and certain other debt obligations are subject to variable rate interest which could be adversely affected by an increase in interest rates. As of March 31, 2013 and September 30, 2012, we had \$973.5 million and \$774.0 million, respectively, in outstanding borrowings under our unsecured term credit agreements and our unsecured revolving credit facility. Interest on amounts borrowed under these agreements is subject to adjustment based on certain levels of financial performance. These borrowings are at offshore rates, for which the applicable margin added can range from 1.0% to 2.5%. For the six months ended March 31, 2013, our weighted average floating rate borrowings were \$400.5 million, excluding borrowings with effective fixed interest rates due to swap agreements. If short term floating interest rates had increased or decreased by 1%, our interest expense for the six months ended March 31, 2013 would have increased or decreased by \$2.0 million. We invest our cash in a variety of financial instruments, consisting principally of money market securities or other highly liquid, short-term securities that are subject to minimal credit and market risk.

**Item 4. Controls and Procedures**

*Evaluation of Disclosure Controls and Procedures*

Based on an evaluation under the supervision and with the participation of our management, our principal executive officer and principal financial officer have concluded that our disclosure controls and procedures as defined in Rules 13a-15(e) and 15d-15(e) under the Securities Exchange Act of 1934, as amended ( Exchange Act ), were effective as of March 31, 2013 to ensure that information required to be disclosed by us in reports that we file or submit under the Exchange Act is (i) recorded, processed, summarized and reported within the time periods specified in the Securities and Exchange Commission rules and forms and (ii) accumulated and communicated to our management, including our principal executive officer and principal financial officer, as appropriate, to allow timely decisions regarding required disclosures.

*Changes in Internal Control Over Financial Reporting*

There were no changes in our internal control over financial reporting during our quarter ended March 31, 2013 which were identified in connection with management's evaluation required by paragraph (d) of Rules 13a-15 and 15d-15 under the Exchange Act that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

Table of Contents

**PART II. OTHER INFORMATION**

**Item 1. Legal Proceedings**

As a government contractor, we are subject to various laws and regulations that are more restrictive than those applicable to non-government contractors. Intense government scrutiny of contractors' compliance with those laws and regulations through audits and investigations is inherent in government contracting, and, from time to time, we receive inquiries, subpoenas, and similar demands related to our ongoing business with government entities. Violations can result in civil or criminal liability as well as suspension or debarment from eligibility for awards of new government contracts or option renewals.

We are involved in various investigations, claims and lawsuits in the normal conduct of our business. Although the outcome of our legal proceedings cannot be predicted with certainty and no assurances can be provided, in the opinion of our management, based upon current information and discussions with counsel, none of the investigations, claims and lawsuits in which we are involved is expected to have a material adverse effect on our consolidated financial position, results of operations, cash flows or our ability to conduct business. See Note 15,

Commitments and Contingencies, to the financial statements contained in this report for a discussion of certain matters to which we are a party. From time to time, we establish reserves for litigation when we consider it probable that a loss will occur.

**Item 1A. Risk Factors**

*We operate in a changing environment that involves numerous known and unknown risks and uncertainties that could materially adversely affect our operations. The risks described below highlight some of the factors that have affected, and in the future could affect our operations. Additional risks we do not yet know of or that we currently think are immaterial may also affect our business operations. If any of the events or circumstances described in the following risks actually occur, our business, financial condition or results of operations could be materially adversely affected.*

*We depend on long-term government contracts, some of which are only funded on an annual basis. If appropriations for funding are not made in subsequent years of a multiple-year contract, we may not be able to realize all of our anticipated revenue and profits from that project.*

A substantial majority of our revenue is derived from contracts with agencies and departments of national, state and local governments. During fiscal 2012, 2011 and 2010, approximately 60%, 64% and 73%, respectively, of our revenue was derived from contracts with government entities.

Most government contracts are subject to the government's budgetary approval process. Legislatures typically appropriate funds for a given program on a year-by-year basis, even though contract performance may take more than one year. As a result, at the beginning of a program, the related contract is only partially funded, and additional funding is normally committed only as appropriations are made in each subsequent fiscal year. These appropriations, and the timing of payment of appropriated amounts, may be influenced by, among other things, the state of the

economy, competing priorities for appropriation, changes in administration or control of legislatures and the timing and amount of tax receipts and the overall level of government expenditures. If appropriations are not made in subsequent years on our government contracts, then we will not realize all of our potential revenue and profit from that contract.

*The Budget Control Act of 2011 could significantly reduce U.S. Government spending for the services we provide.*

Under the Budget Control Act of 2011, an automatic sequestration process, or across-the-board budget cuts, was triggered when the Joint Select Committee on Deficit Reduction, a committee of twelve members of Congress, failed to agree on a deficit reduction plan for the U.S. federal budget. The sequestration began on March 1, 2013. Absent additional legislative or other remedial action, the sequestration requires \$1.2 trillion in reduced U.S. federal government spending over a ten-year period. A significant reduction in federal government spending could reduce demand for our services, cancel or delay federal projects, and result in the closure of federal facilities, and significant personnel reductions, which could have a material adverse effect on our results of operations and financial condition.

*Governmental agencies may modify, curtail or terminate our contracts at any time prior to their completion and, if we do not replace them, we may suffer a decline in revenue.*

Most government contracts may be modified, curtailed or terminated by the government either at its discretion or upon the default of the contractor. If the government terminates a contract at its discretion, then we typically are able to recover only costs incurred or committed, settlement expenses and profit on work completed prior to termination, which could prevent us from

Table of Contents

recognizing all of our potential revenue and profits from that contract. In addition, the U.S. Government has announced its intention to scale back outsourcing of services in favor of insourcing jobs to its employees, which could reduce the number of contracts awarded to us. The adoption of similar practices by other government entities could also adversely affect our revenues. If a government terminates a contract due to our default, we could be liable for excess costs incurred by the government in obtaining services from another source.

***Demand for our services is cyclical and may be vulnerable to sudden economic downturns and reductions in government and private industry spending. If economic conditions remain weak and decline further, our revenue and profitability could be adversely affected.***

Demand for our services is cyclical and may be vulnerable to sudden economic downturns and reductions in government and private industry spending, which may result in clients delaying, curtailing or canceling proposed and existing projects. Economic conditions in the U.S. and a number of other countries and regions, including the United Kingdom, have been weak and may remain difficult for the foreseeable future. If global economic and financial market conditions remain weak and/or decline further, some of our clients may face considerable budget shortfalls that may limit their overall demand for our services. In addition, our clients may find it more difficult to raise capital in the future to fund their projects due to uncertainty in the municipal and general credit markets.

Where economies are weakening, our clients may demand more favorable pricing or other terms while their ability to pay our invoices or to pay them in a timely manner may be adversely affected. Our government clients may face budget deficits that prohibit them from funding proposed and existing projects. If economic conditions remain uncertain and/or weaken and/or government spending is reduced, our revenue and profitability could be adversely affected.

***Our contracts with governmental agencies are subject to audit, which could result in adjustments to reimbursable contract costs or, if we are charged with wrongdoing, possible temporary or permanent suspension from participating in government programs.***

Our books and records are subject to audit by the various governmental agencies we serve and their representatives. These audits can result in adjustments to the amount of contract costs we believe are reimbursable by the agencies and the amount of our overhead costs allocated to the agencies. For example, as discussed elsewhere in this report, the U.S. Defense Contract Audit Agency (DCAA) issued a DCAA Form 1 questioning costs incurred during fiscal 2009 by Global Linguists Solutions, a joint venture that includes McNeil Technologies, Inc., in the performance of U.S. Government contracts. In addition, the U.S. Attorney's Office (USAO) has informed us that the USAO and the U.S. Environmental Protection Agency are investigating potential criminal charges relating to one of our subsidiaries' projects in the state of Hawaii. If such matters are not resolved in our favor, they could have a material adverse effect on our business. In addition, if one of our subsidiaries is charged with wrongdoing as a result of an audit, that subsidiary, and possibly our company as a whole, could be temporarily suspended or could be prohibited from bidding on and receiving future government contracts for a period of time. Furthermore, as a government contractor, we are subject to an increased risk of investigations, criminal prosecution, civil fraud actions, whistleblower lawsuits and other legal actions and liabilities to which purely private sector companies are not, the results of which could materially adversely impact our business.

***An impairment charge of goodwill could have a material adverse impact on our financial condition and results of operations.***

Because we have grown in part through acquisitions, goodwill and intangible assets-net represent a substantial portion of our assets. Goodwill and intangible assets-net were \$1.9 billion as of March 31, 2013. Under accounting principles generally accepted in the United States, we are

## Edgar Filing: AECOM TECHNOLOGY CORP - Form 10-Q

required to test goodwill carried in our Consolidated Balance Sheets for possible impairment on an annual basis based upon a fair value approach and whenever events occur that indicate impairment could exist. These events or circumstances could include a significant change in the business climate, including a significant sustained decline in a reporting unit's market value, legal factors, operating performance indicators, competition, sale or disposition of a significant portion of our business, a significant sustained decline in our market capitalization and other factors.

For example, in connection with our annual goodwill impairment testing for fiscal 2012, we recorded an impairment charge of \$336 million due to market conditions and business trends within the Europe, Middle East, and Africa (EMEA) and MSS reporting units. We cannot accurately predict the amount and timing of any future impairment. In addition to the goodwill impairment charge we recorded in fiscal 2012, we may be required to take additional goodwill impairment charges relating to certain of our reporting units if the fair value of our reporting units is less than their carrying value. Similarly, certain Company transactions, such as merger and acquisition transactions, could result in additional goodwill impairment charges being recorded.

In addition, if we experience a decrease in our stock price and market capitalization over a sustained period, we would have to record an impairment charge in the future. The amount of any impairment could be significant and could have a material adverse impact on our financial condition and results of operations for the period in which the charge is taken.

Table of Contents

*Our operations worldwide expose us to legal, political and economic risks in different countries as well as currency exchange rate fluctuations that could harm our business and financial results.*

During fiscal 2012, revenue attributable to our services provided outside of the United States to non-U.S. clients was approximately 42% of our total revenue. There are risks inherent in doing business internationally, including:

- imposition of governmental controls and changes in laws, regulations or policies;
- political and economic instability;
- civil unrest, acts of terrorism, force majeure, war, or other armed conflict;
- changes in U.S. and other national government trade policies affecting the markets for our services;
- changes in regulatory practices, tariffs and taxes;
- potential non-compliance with a wide variety of laws and regulations, including anti-corruption, export control and anti-boycott laws and similar non-U.S. laws and regulations;
- changes in labor conditions;
- logistical and communication challenges; and
- currency exchange rate fluctuations, devaluations and other conversion restrictions.

Any of these factors could have a material adverse effect on our business, results of operations or financial condition.

*Political, economic and military conditions in the Middle East, Africa and other regions could negatively impact our business.*

Over the last two years, civil unrest, which initially began in Tunisia and Egypt, spread to other areas in the Middle East and beyond. For example, due to the civil unrest in Libya in February 2011, we ceased providing services as the program manager for the Libyan Housing and Infrastructure Board's program to modernize the country's infrastructure. We cannot currently determine when or if we will resume services. This business disruption resulted in an operating loss, primarily due to demobilization and shutdown costs, and certain asset write-downs. If civil unrest were to disrupt our business in other countries in the Middle East or other regions in which we operate, and particularly if political activities were to result in prolonged unrest or civil war, our financial condition could be adversely affected.

*We operate in many different jurisdictions and we could be adversely affected by violations of the U.S. Foreign Corrupt Practices Act and similar worldwide anti-corruption laws.*

The U.S. Foreign Corrupt Practices Act (FCPA) and similar worldwide anti-corruption laws, including the U.K. Bribery Act of 2010, generally prohibit companies and their intermediaries from making improper payments to non-U.S. officials for the purpose of obtaining or retaining business. Our internal policies mandate compliance with these anti-corruption laws, including the requirements to maintain accurate information and internal controls which may fall within the purview of the FCPA, its books and records provisions or its anti-bribery provisions. We operate in many parts of the world that have experienced governmental corruption to some degree and, in certain circumstances, strict compliance with anti-corruption laws may conflict with local customs and practices. Despite our training and compliance programs, we cannot assure that our internal control policies and procedures always will protect us from reckless or criminal acts committed by our employees or agents. Our continued expansion outside the U.S., including in developing countries, could increase the risk of such violations in the future. In addition, from time to time, government investigations of corruption in construction-related industries affect us and our peers. Violations of these laws, or allegations of such violations, could disrupt our business and result in a material adverse effect on our results of operations or financial condition.

*We work in international locations where there are high security risks, which could result in harm to our employees and contractors or material costs to us.*

Some of our services are performed in high-risk locations, such as Afghanistan, and, until recently, Iraq and Libya, where the country or location is suffering from political, social or economic problems, or war or civil unrest. In those locations where we have employees or operations, we may incur material costs to maintain the safety of our personnel. Despite these precautions, the safety of our personnel in these locations may continue to be at risk. Acts of terrorism and threats of armed conflicts in or around various areas in which we operate could limit or disrupt markets and our operations, including disruptions resulting from the evacuation of personnel, cancellation of contracts, or the loss of key employees, contractors or assets. For example, as discussed above, we incurred losses related to demobilization and shutdown costs related to the cessation of our operations in Libya due to ongoing civil unrests.



Table of Contents

***Our business and operating results could be adversely affected by losses under fixed-price contracts.***

Fixed-price contracts require us to either perform all work under the contract for a specified lump-sum or to perform an estimated number of units of work at an agreed price per unit, with the total payment determined by the actual number of units performed. In fiscal 2012, approximately 47% of our revenue was recognized under fixed-price contracts. Fixed-price contracts are more frequently used outside of the United States and, thus, the exposures resulting from fixed-price contracts may increase as we increase our business operations outside of the United States. Fixed-price contracts expose us to a number of risks not inherent in cost-plus and time and material contracts, including underestimation of costs, ambiguities in specifications, unforeseen costs or difficulties, problems with new technologies, delays beyond our control, failures of subcontractors to perform and economic or other changes that may occur during the contract period. Losses under fixed-price contracts could be substantial and adversely impact our results of operations.

***We conduct a portion of our operations through joint venture entities, over which we may have limited control.***

Approximately 13% of our fiscal 2012 revenue was derived from our operations through joint ventures or similar partnership arrangements, where control may be shared with unaffiliated third parties. As with most joint venture arrangements, differences in views among the joint venture participants may result in delayed decisions or disputes. We also cannot control the actions of our joint venture partners, and we typically have joint and several liability with our joint venture partners under the applicable contracts for joint venture projects. These factors could potentially adversely impact the business and operations of a joint venture and, in turn, our business and operations.

Operating through joint ventures in which we are minority holders results in us having limited control over many decisions made with respect to projects and internal controls relating to projects. Sales of our services provided to our unconsolidated joint ventures were approximately 7% of our fiscal 2012 revenue. We generally do not have control of these unconsolidated joint ventures. These joint ventures may not be subject to the same requirements regarding internal controls and internal control over financial reporting that we follow. As a result, internal control problems may arise with respect to these joint ventures, which could have a material adverse effect on our financial condition and results of operations.

***Misconduct by our employees or consultants or our failure to comply with laws or regulations applicable to our business could cause us to lose customers or lose our ability to contract with government agencies.***

As a government contractor, misconduct, fraud or other improper activities caused by our employees or consultants failure to comply with laws or regulations could have a significant negative impact on our business and reputation. Such misconduct could include the failure to comply with federal procurement regulations, environmental regulations, regulations regarding the protection of sensitive government information, legislation regarding the pricing of labor and other costs in government contracts, regulations on lobbying or similar activities, and anti-corruption, export control and other applicable laws or regulations. For example, as discussed elsewhere in this report, the U.S. Attorney's Office (USAO) has informed us that the USAO and the U.S. Environmental Protection Agency are investigating potential criminal charges relating to one of our subsidiaries' projects in the state of Hawaii. If such matter is not resolved in our favor, it could have a material adverse effect on our business. Our failure to comply with applicable laws or regulations, misconduct by any of our employees or consultants or our failure to make timely and accurate certifications to government agencies regarding misconduct or potential misconduct could subject us to fines and penalties, loss of government granted eligibility, cancellation of contracts and suspension or debarment from contracting with government agencies, any of which may adversely affect our business.

*Our defined benefit plans have significant deficits that could grow in the future and cause us to incur additional costs.*

We have defined benefit pension plans for employees in the United States, United Kingdom, Australia, Ireland, and Canada. At March 31, 2013, our defined benefit pension plans had an aggregate deficit (the excess of projected benefit obligations over the fair value of plan assets) of approximately \$182.0 million. In the future, our pension deficits may increase or decrease depending on changes in the levels of interest rates, pension plan performance and other factors. Because the current economic environment has resulted in declining investment returns and interest rates, we may be required to make additional cash contributions to our pension plans and recognize further increases in our net pension cost to satisfy our funding requirements. If we are forced or elect to make up all or a portion of the deficit for unfunded benefit plans, our results of operations could be materially and adversely affected.

*New legal requirements could adversely affect our operating results.*

Our business and results of operations could be adversely affected by the passage of U.S. health care reform, climate change, and other environmental legislation and regulations. We are continually assessing the impact that health care reform could have on our

Table of Contents

employer-sponsored medical plans. Growing concerns about climate change may result in the imposition of additional environmental regulations. For example, legislation, international protocols, regulation or other restrictions on emissions could increase the costs of projects for our clients or, in some cases, prevent a project from going forward, thereby potentially reducing the need for our services. However, these changes could also increase the pace of development of other projects, which could have a positive impact on our business. We cannot predict when or whether any of these various proposals may be enacted or what their effect will be on us or on our customers.

*Failure to successfully execute our acquisition strategy may inhibit our growth.*

We have grown in part as a result of our acquisitions over the last several years, and we expect continued growth in the form of additional acquisitions and expansion into new markets. If we are unable to pursue suitable acquisition opportunities, as a result of global economic uncertainty or other factors, our growth may be inhibited. We cannot assure that suitable acquisitions or investment opportunities will continue to be identified or that any of these transactions can be consummated on favorable terms or at all. Any future acquisitions will involve various inherent risks, such as:

- our ability to accurately assess the value, strengths, weaknesses, liabilities and potential profitability of acquisition candidates;
  
- the potential loss of key personnel of an acquired business;
  
- increased burdens on our staff and on our administrative, internal control and operating systems, which may hinder our legal and regulatory compliance activities;
  
- liabilities related to pre-acquisition activities of an acquired business and the burdens on our staff and resources to comply with, conduct or resolve investigations into such activities;
  
- post-acquisition integration challenges; and
  
- post-acquisition deterioration in an acquired business that could result in lower or negative earnings contribution and/or goodwill impairment charges.

Furthermore, during the acquisition process and thereafter, our management may need to assume significant transaction-related responsibilities, which may cause them to divert their attention from our existing operations. If our management is unable to successfully integrate acquired companies or implement our growth strategy, our operating results could be harmed. Moreover, we cannot assure that we will continue to successfully expand or that growth or expansion will result in profitability.

***Our ability to grow and to compete in our industry will be harmed if we do not retain the continued services of our key technical and management personnel and identify, hire, and retain additional qualified personnel.***

There is strong competition for qualified technical and management personnel in the sectors in which we compete. We may not be able to continue to attract and retain qualified technical and management personnel, such as engineers, architects and project managers, who are necessary for the development of our business or to replace qualified personnel. Our planned growth may place increased demands on our resources and will likely require the addition of technical and management personnel and the development of additional expertise by existing personnel. Also, some of our personnel hold government granted eligibility that may be required to obtain certain government projects. If we were to lose some or all of these personnel, they would be difficult to replace. Loss of the services of, or failure to recruit, key technical and management personnel could limit our ability to successfully complete existing projects and compete for new projects.

***Our revenue and growth prospects may be harmed if we or our employees are unable to obtain government granted eligibility or other qualifications we and they need to perform services for our customers.***

A number of government programs require contractors to have certain kinds of government granted eligibility, such as security clearance credentials. Depending on the project, eligibility can be difficult and time-consuming to obtain. If we or our employees are unable to obtain or retain the necessary eligibility, we may not be able to win new business, and our existing customers could terminate their contracts with us or decide not to renew them. To the extent we cannot obtain or maintain the required security clearances for our employees working on a particular contract, we may not derive the revenue or profit anticipated from such contract.

***Our industry is highly competitive and we may be unable to compete effectively, which could result in reduced revenue, profitability and market share.***

We are engaged in a highly competitive business. The professional technical and management support services markets we serve are highly fragmented and we compete with a large number of regional, national and international companies. Certain of these

Table of Contents

competitors have greater financial and other resources than we do. Others are smaller and more specialized, and concentrate their resources in particular areas of expertise. The extent of our competition varies according to the particular markets and geographic area. The degree and type of competition we face is also influenced by the type and scope of a particular project. Our clients make competitive determinations based upon qualifications, experience, performance, reputation, technology, customer relationships and ability to provide the relevant services in a timely, safe and cost-efficient manner. Increased competition may result in our inability to win bids for future projects and loss of revenue, profitability and market share.

***If we extend a significant portion of our credit to clients in a specific geographic area or industry, we may experience disproportionately high levels of collection risk and nonpayment if those clients are adversely affected by factors particular to their geographic area or industry.***

Our clients include public and private entities that have been, and may continue to be, negatively impacted by the changing landscape in the global economy. While outside of the U.S. Federal Government no one client accounts for over 10% of our revenue, we face collection risk as a normal part of our business where we perform services and subsequently bill our clients for such services. In the event that we have concentrated credit risk from clients in a specific geographic area or industry, continuing negative trends or a worsening in the financial condition of that specific geographic area or industry could make us susceptible to disproportionately high levels of default by those clients. Such defaults could materially adversely impact our revenues and our results of operations.

***Our services expose us to significant risks of liability and our insurance policies may not provide adequate coverage.***

Our services involve significant risks of professional and other liabilities that may substantially exceed the fees that we derive from our services. In addition, we sometimes contractually assume liability to clients on projects under indemnification agreements. We cannot predict the magnitude of potential liabilities from the operation of our business.

Our professional liability policies cover only claims made during the term of the policy. Additionally, our insurance policies may not protect us against potential liability due to various exclusions in the policies and self-insured retention amounts. Partially or completely uninsured claims, if successful and of significant magnitude, could have a material adverse effect on our business.

***Our backlog of uncompleted projects under contract is subject to unexpected adjustments and cancellations and, thus, may not accurately reflect future revenue and profits.***

At March 31, 2013, our contracted backlog was approximately \$9.5 billion and our awarded backlog was approximately \$7.6 billion for a total backlog of \$17.1 billion. Our contracted backlog includes revenue we expect to record in the future from signed contracts and, in the case of a public sector client, where the project has been funded. Our awarded backlog includes revenue we expect to record in the future where we have been awarded the work, but the contractual agreement has not yet been signed. We cannot guarantee that future revenue will be realized from either category of backlog or, if realized, will result in profits. Many projects may remain in our backlog for an extended period of time because of the size or long-term nature of the contract. In addition, from time to time, projects are delayed, scaled back or cancelled. These types of backlog reductions adversely affect the revenue and profits that we ultimately receive from contracts reflected in our backlog.

*We have submitted claims to clients for work we performed beyond the initial scope of some of our contracts. If these clients do not approve these claims, our results of operations could be adversely impacted.*

We typically have pending claims submitted under some of our contracts for payment of work performed beyond the initial contractual requirements for which we have already recorded revenue. In general, we cannot guarantee that such claims will be approved in whole, in part, or at all. If these claims are not approved, our revenue may be reduced in future periods.

*In conducting our business, we depend on other contractors and subcontractors. If these parties fail to satisfy their obligations to us or other parties or if we are unable to maintain these relationships, our revenue, profitability and growth prospects could be adversely affected.*

We depend on contractors and subcontractors in conducting our business. There is a risk that we may have disputes with our subcontractors arising from, among other things, the quality and timeliness of work performed by the subcontractor, customer concerns about the subcontractor, or our failure to extend existing task orders or issue new task orders under a subcontract. In addition, if any of our subcontractors fail to deliver on a timely basis the agreed-upon supplies and/or perform the agreed-upon services, our ability to fulfill our obligations as a prime contractor may be jeopardized and/or we could be held responsible for such failures.

We also rely on relationships with other contractors when we act as their subcontractor or joint venture partner. Our future revenue and growth prospects could be adversely affected if other contractors eliminate or reduce their subcontracts or joint venture relationships with us, or if a government agency terminates or reduces these other contractors' programs, does not award them new

Table of Contents

contracts or refuses to pay under a contract. In addition, due to pay when paid provisions that are common in subcontracts in certain countries, including the U.S., we could experience delays in receiving payment if the prime contractor experiences payment delays.

***If clients use our reports or other work product without appropriate disclaimers or in a misleading or incomplete manner, our business could be adversely affected.***

The reports and other work product we produce for clients sometimes include projections, forecasts and other forward-looking statements. Such information by its nature is subject to numerous risks and uncertainties, any of which could cause the information produced by us to ultimately prove inaccurate. While we include appropriate disclaimers in the reports that we prepare for our clients, once we produce such written work product, we do not always have the ability to control the manner in which our clients use such information. As a result, if our clients reproduce such information to solicit funds for projects without appropriate disclaimers and the information proves to be incorrect, or if our clients reproduce such information for potential investors in a misleading or incomplete manner, our clients or such investors may threaten to or file suit against us for, among other things, securities law violations. If we were found to be liable for any claims related to our client work product, our business could be adversely affected.

***Our quarterly operating results may fluctuate significantly.***

We experience seasonal trends in our business with our revenue typically being higher in the last half of the fiscal year. Our fourth quarter (July 1 to September 30) typically is our strongest quarter, and our first quarter is typically our weakest quarter. Our quarterly revenue, expenses and operating results may fluctuate significantly because of a number of factors, including:

- the spending cycle of our public sector clients;
- employee hiring and utilization rates;
- the number and significance of client engagements commenced and completed during a quarter;
- the ability of clients to terminate engagements without penalties;
- the ability of our project managers to accurately estimate the percentage of the project completed;
- delays incurred as a result of weather conditions;

- delays incurred in connection with an engagement;
- the size and scope of engagements;
- the timing and magnitude of expenses incurred for, or savings realized from, corporate initiatives;
- changes in foreign currency rates;
- the seasonality of our business;
- the impairment of goodwill or other intangible assets; and
- general economic and political conditions.

Variations in any of these factors could cause significant fluctuations in our operating results from quarter to quarter.

*If we are unable to continue to access credit on acceptable terms, our business may be adversely affected.*

The state of the global credit markets could make it more difficult for us to access funds, refinance our existing indebtedness, enter into agreements for new indebtedness, replace our existing credit agreement on or before its expiration in 2016 or obtain funding through the issuance of our securities. We use credit facilities to support our working capital and acquisition needs. There is no guarantee that we can continue to renew our credit facility on terms as favorable as those in our existing credit facility and, if we are unable to do so, our costs of borrowing and our business may be adversely affected.



Table of Contents

***Our debt agreements contain restrictive covenants and financial ratio tests that restrict or prohibit our ability to engage in or enter into a variety of transactions. If we fail to comply with these covenants or tests, our indebtedness under these agreements could become accelerated, which could adversely affect us.***

Our debt agreements, including our senior credit facility and the agreement governing our senior notes, contain various covenants that may have the effect of limiting, among other things, our ability and the ability of certain of our subsidiaries to: merge with other entities, enter into a transaction resulting in a change in control, create new liens, incur additional indebtedness, sell assets outside of the ordinary course of business, enter into transactions with affiliates (other than subsidiaries) or substantially change the general nature of our and our subsidiaries' business, taken as a whole, and, in the case of our senior credit facility, make certain investments, enter into restrictive agreements, or make certain dividends or other distributions. These restrictions could limit our ability to take advantage of financing, merger, acquisition or other opportunities, to fund our business operations or to fully implement our current and future operating strategies.

All of our debt agreements relating to our unsecured revolving credit facility and unsecured term credit agreements require us to maintain compliance with a maximum consolidated leverage ratio at the end of any fiscal quarter. The agreement governing our senior notes also requires us to maintain a net worth above a required threshold. As of March 31, 2013, our consolidated leverage ratio was 2.61, which did not exceed our most restrictive maximum consolidated leverage ratio of 3.0. As of March 31, 2013, our net worth was \$2.0 billion, which exceeds the required threshold of \$1.5 billion. Our ability to continue to meet these financial ratios and tests will be dependent upon our future performance and may be affected by events beyond our control (including factors discussed in this *Risk Factors* section). If we fail to satisfy these requirements, our indebtedness under these agreements could become accelerated and payable at a time when we are unable to pay them. This would adversely affect our ability to implement our operating strategies and would have a material adverse effect on our financial condition.

***Systems and information technology interruption could adversely impact our ability to operate.***

We rely heavily on computer, information and communications technology and related systems in order to properly operate. From time to time, we experience occasional system interruptions and delays. If we are unable to continually add software and hardware, effectively upgrade our systems and network infrastructure and take other steps to improve the efficiency of and protect our systems, the operation of our systems could be interrupted or delayed. Our computer and communications systems and operations could be damaged or interrupted by natural disasters, telecommunications failures, acts of war or terrorism and similar events or disruptions. Any of these or other events could cause system interruption, delays and loss of critical data, or delay or prevent operations, and adversely affect our operating results.

In addition, we face the threat to our computer systems of unauthorized access, computer hackers, computer viruses, malicious code, organized cyber attacks and other security problems and system disruptions, including possible unauthorized access to our and our clients' proprietary or classified information. We rely on industry-accepted security measures and technology to securely maintain all confidential and proprietary information on our information systems. We have devoted and will continue to devote significant resources to the security of our computer systems, but they may still be vulnerable to these threats. A user who circumvents security measures could misappropriate confidential or proprietary information or cause interruptions or malfunctions in operations. As a result, we may be required to expend significant resources to protect against the threat of these system disruptions and security breaches or to alleviate problems caused by these disruptions and breaches. Any of these events could damage our reputation and have a material adverse effect on our business, financial condition, results of operations and cash flows.

***Failure to adequately protect, maintain, or enforce our rights in our intellectual property may adversely limit our competitive position.***

Our success depends, in part, upon our ability to protect our intellectual property. We rely on a combination of intellectual property policies and other contractual arrangements to protect much of our intellectual property where we do not believe that trademark, patent or copyright protection is appropriate or obtainable. Trade secrets are generally difficult to protect. Although our employees are subject to confidentiality obligations, this protection may be inadequate to deter or prevent misappropriation of our confidential information and/or the infringement of our patents and copyrights. Further, we may be unable to detect unauthorized use of our intellectual property or otherwise take appropriate steps to enforce our rights. Failure to adequately protect, maintain, or enforce our intellectual property rights may adversely limit our competitive position.

Table of Contents

*Our charter documents contain provisions that may delay, defer or prevent a change of control.*

Provisions of our certificate of incorporation and bylaws could make it more difficult for a third party to acquire control of us, even if the change in control would be beneficial to stockholders. These provisions include the following:

- division of our Board of Directors into three classes, with each class serving a staggered three-year term;
- removal of directors for cause only;
- ability of our Board of Directors to authorize the issuance of preferred stock in series without stockholder approval;
- two-thirds stockholder vote requirement to approve specified business combinations, which include a sale of substantially all of our assets;
- vesting of exclusive authority in our Board of Directors to determine the size of the board (subject to limited exceptions) and to fill vacancies;
- advance notice requirements for stockholder proposals and nominations for election to our Board of Directors; and
- prohibitions on our stockholders from acting by written consent and limitations on calling special meetings.

**Item 2. Unregistered Sales of Equity Securities, Use of Proceeds and Issuer Purchases of Equity Securities**

*Unregistered Sales of Equity Securities*

During the three-month period ended March 31, 2013, we issued the following securities that were not registered under the Securities Act of 1933, as amended (the Securities Act):

## Edgar Filing: AECOM TECHNOLOGY CORP - Form 10-Q

99,357 shares of our common stock to the shareholders of privately-held companies in connection with our acquisition of the companies.

We issued the securities identified above in reliance upon Regulation S promulgated under the Securities Act as sales occurring outside of the United States.

### *Stock Repurchase Program*

As of March 31 2013, our Board of Directors has authorized \$1.0 billion to purchase our common stock under our stock repurchase program. Share repurchases under this program can be made through open market purchases, unsolicited or solicited privately negotiated transactions or other methods, including pursuant to a Rule 10b5-1 plan. The timing, nature and amount of purchases depended on a variety of factors, including market conditions and the volume limit defined by Rule 10b-18. Repurchased shares are retired, but remain authorized for registration and issuance in the future.

A summary of the repurchase activity for the three months ended March 31, 2013 is as follows:

Period	Total Number of Shares Purchased	Average Price Paid Per Share (Amounts in millions, Except Per Share Amounts)	Total Number of Shares Purchased as Part of Publicly Announced Plans or Programs	Maximum Dollar Value that May Yet Be Purchased Under the Plans or Programs
January 1 31, 2013		\$		\$ 564.6
February 1 28, 2012	2.2	30.09	2.2	500.0
March 1 31, 2013				500.0
Total	2.2	\$ 30.09	2.2	\$ 500.0

Table of Contents**Item 6. Exhibits**

The following documents are filed as Exhibits to the Report:

<b>Exhibit Numbers</b>	<b>Description</b>
10.1	Consulting Agreement Renewal Letter, dated as of May 7, 2013, between Richard G. Newman and AECOM Technology Corporation
31.1	Certification of the Company's Chief Executive Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
31.2	Certification of the Company's Chief Financial Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
32	Certification of the Company's Chief Executive Officer and Chief Financial Officer pursuant to Section 906 of the Sarbanes-Oxley Act of 2002
101.INS	XBRL Instance Document
101.SCH	XBRL Taxonomy Extension Schema Document
101.CAL	XBRL Taxonomy Extension Calculation Linkbase Document
101.LAB	XBRL Taxonomy Extension Label Linkbase Document
101.PRE	XBRL Taxonomy Extension Presentation Linkbase Document
101.DEF	XBRL Taxonomy Extension Definition Linkbase Document

Table of Contents

**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

AECOM TECHNOLOGY CORPORATION

Date: May 7, 2013

By:

/s/ STEPHEN M. KADENACY  
Stephen M. Kadenacy  
*Executive Vice President and Chief Financial Officer*