## SHOE CARNIVAL INC

Form 10-Q
December 08, 2011

# UNITED STATES <br> SECURITIES AND EXCHANGE COMMISSION <br> Washington, D.C. 20549 

Form 10-Q
x Quarterly report pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934
For the quarterly period ended October 29, 2011
or
o Transition report pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934
For the transition period from $\qquad$ to $\qquad$
Commission File Number:
Shoe Carnival, Inc.

# (Exact name of registrant as specified in its charter) 

Indiana<br>(State or other jurisdiction of incorporation or organization)<br>(IRS Employer Identification Number)<br>7500 East Columbia Street Evansville, IN<br>(Address of principal executive offices)<br>35-1736614<br>47715<br>(Zip code)

(812) 867-6471
(Registrant's telephone number, including area code)

## NOT APPLICABLE

(Former name, former address and former fiscal year, if changed since last report)
Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.
x Yes
o No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate website, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T ( $\$ 232.405$ of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).

```
x Yes
o No
```

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company. See definitions of "large accelerated filer", "accelerated filer" and "smaller reporting
company" in Rule 12b-2 of the Exchange Act. (Check one):

| o Large accelerated | x Accelerated filer | o Non-accelerated <br> filer | o Smaller reporting <br> company |
| :--- | :--- | :--- | :--- |

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).
x Yes
o No

## APPLICABLE ONLY TO CORPORATE ISSUERS:

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date.

Number of Shares of Common Stock, \$. 01 par value, outstanding at November 30, 2011 were 13,354,469.

## SHOE CARNIVAL, INC.

## INDEX TO FORM 10-Q

Page
Part I Financial Information
Item 1. Financial Statements (Unaudited)
Condensed Consolidated Balance Sheets ..... 3
Condensed Consolidated Statements of Income ..... 4
Condensed Consolidated Statement of Shareholders' Equity ..... 5
Condensed Consolidated Statements of Cash Flows ..... 6
Notes to Condensed Consolidated Financial Statements ..... 7
Item 2. Management's Discussion and Analysis of Financial Condition and Results of ..... 13
Operations
Item 3. Quantitative and Qualitative Disclosures About Market Risk ..... 20
Item 4. Controls and Procedures ..... 20
Part II Other Information
Item 1A Risk Factors ..... 21
Item 2. Unregistered Sales of Equity Securities and Use of Proceeds ..... 21
Item 6. Exhibits ..... 22
Signature ..... 23

## Edgar Filing: SHOE CARNIVAL INC - Form 10-Q

Index
SHOE CARNIVAL, INC.

PART I - FINANCIAL INFORMATION

ITEM 1.

## FINANCIAL STATEMENTS

SHOE CARNIVAL, INC.
CONDENSED CONSOLIDATED BALANCE SHEETS
Unaudited

|  | October 29, <br> (In thousands) <br> 2011 | January 29, | October 30, <br> 2011 |
| :--- | :---: | :---: | :---: |
| Assets |  |  |  |
| Current Assets: |  |  |  |
| Cash and cash equivalents | $\$ 52,997$ | $\$ 60,193$ | $\$ 43,312$ |
| Accounts receivable | 3,029 | 1,550 | 2,596 |
| Merchandise inventories | 245,131 | 212,929 | 228,233 |
| Deferred income tax benefit | 2,830 | 4,275 | 3,531 |
| Other | 3,664 | 2,407 | 2,977 |
| Total Current Assets | 307,651 | 281,354 | 280,649 |
| Property and equipment-net | 67,899 | 62,391 | 62,608 |
| Other | 1,252 | 1,400 | 1,286 |
| Total Assets | $\$ 376,802$ | $\$ 345,145$ | $\$ 344,543$ |
|  |  |  |  |
|  |  |  |  |
| Liabilities and Shareholders' Equity |  |  |  |
| Current Liabilities: | $\$ 54,088$ | $\$ 55,219$ | $\$ 58,668$ |
| Accounts payable | 16,722 | 15,457 | 18,856 |
| Accrued and other liabilities | 70,810 | 70,676 | 77,524 |
| Total Current Liabilities | 11,576 | 8,211 | 7,348 |
| Deferred lease incentives | 5,759 | 5,082 | 5,162 |
| Accrued rent | 1,566 | 669 | 0 |
| Deferred income taxes | 5,791 | 4,907 | 4,569 |
| Deferred compensation | 892 | 1,257 | 1,578 |
| Other | 96,394 | 90,802 | 96,181 |
| Total Liabilities |  |  |  |


| Shareholders' Equity: |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- |
| Common stock, $\$ .01$ par value, 50,000 shares authorized, 13,652, 13,655, |  |  |  |  |
| 13,655 shares issued at October 29, 2011, January 29, 2011 and October |  |  |  |  |
| 30, 2010 | 137 | 137 | 137 |  |
| Additional paid-in capital | 68,506 | 68,833 | 67,268 |  |
| Retained earnings | 218,960 | 195,853 | 191,493 |  |
| Treasury stock, at cost, 298, 456 and 461 shares at October 29, 2011, |  |  |  |  |
| January 29, 2011 and October 30, 2010 | $(7,195$ | $)$ | $(10,480$ | $)$ |
| Total Shareholders' Equity | 280,408 | 254,343 | 248,362 |  |
| Total Liabilities and Shareholders' Equity | $\$ 376,802$ | $\$ 345,145$ | $\$ 344,543$ |  |

See notes to condensed consolidated financial statements.

Edgar Filing: SHOE CARNIVAL INC - Form 10-Q

Index
SHOE CARNIVAL, INC. CONDENSED CONSOLIDATED STATEMENTS OF INCOME

Unaudited

| (In thousands, except per share data) | Thirteen <br> Weeks Ended October 29, 2011 | Thirteen <br> Weeks <br> Ended <br> October 30, 2010 | Thirty-nine Weeks Ended October 29, 2011 | Thirty-nine Weeks Ended October 30, 2010 |
| :---: | :---: | :---: | :---: | :---: |
| Net sales | \$215,472 | \$ 204,443 | \$580,594 | \$559,294 |
| Cost of sales (including buying,distribution and occupancy costs) | 150,317 | 142,933 | 407,306 | 391,765 |
| Gross profit | 65,155 | 61,510 | 173,288 | 167,529 |
| Selling, general and administrative expenses | 48,276 | 47,096 | 136,160 | 132,135 |
| Operating income | 16,879 | 14,414 | 37,128 | 35,394 |
| Interest income | (17 | (28 | (66 | (79 |
| Interest expense | 68 | 64 | 200 | 196 |
| Income before income taxes | 16,828 | 14,378 | 36,994 | 35,277 |
| Income tax expense | 6,355 | 5,282 | 13,887 | 12,816 |
| Net income | \$10,473 | \$9,096 | \$23,107 | \$22,461 |
| Net income per share: |  |  |  |  |
| Basic | \$0.79 | \$. 71 | \$ 1.74 | \$1.77 |
| Diluted | \$0.78 | \$.70 | \$ 1.72 | \$1.73 |

See notes to condensed consolidated financial statements.

4

Index

## SHOE CARNIVAL, INC. <br> CONDENSED CONSOLIDATED STATEMENT OF SHAREHOLDERS' EQUITY <br> Unaudited

|  | Common Stock |  |  |  | Additional <br> Paid-In Retained |  | Treasury Stock |  | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (In thousands) | Issued | Treasury |  | Amount | Capital | Earnings |  |  |  |
| Balance at January 29, 2011 | 13,655 | (456 |  | \$137 | \$68,833 | \$ 195,853 | \$ 10,480 |  | \$254,343 |
| Stock option exercises | 0 | 104 |  |  | (909 | ) | 2,511 |  | 1,602 |
| Stock-based compensation income tax benefit |  |  |  |  | 1,611 |  |  |  | 1,611 |
| Employee stock purchase plan purchases |  | 6 |  |  | (8 | ) | 157 |  | 149 |
| Restricted stock awards | (3 | ) 141 |  |  | (3,254 | ) | 3,254 |  | 0 |
| Common stock repurchased |  | (93 |  |  |  |  | (2,637 | ) | (2,637 |
| Stock-based compensation expense |  |  |  |  | 2,233 |  |  |  | 2,233 |
| Net income |  |  |  |  |  | 23,107 |  |  | 23,107 |
| Balance at October 29, 2011 | 13,652 | (298 |  | \$137 | \$68,506 | \$218,960 | \$(7,195 |  | \$280,408 |

See notes to condensed consolidated financial statements.

5

Index

## SHOE CARNIVAL, INC. CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS

## Unaudited

$\left.\begin{array}{lcc} & \begin{array}{c}\text { Thirty-nine } \\ \text { Weeks }\end{array} & \begin{array}{c}\text { Thirty-nine } \\ \text { Weeks } \\ \text { Ended }\end{array} \\ \text { Onded }\end{array}\right)$

See notes to condensed consolidated financial statements.

Edgar Filing: SHOE CARNIVAL INC - Form 10-Q

## Index

SHOE CARNIVAL, INC. NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS Unaudited

## Note 1 - Basis of Presentation

In our opinion, the accompanying unaudited condensed consolidated financial statements contain all normal recurring adjustments necessary to present fairly our financial position and the results of our operations and our cash flows for the periods presented. Certain information and disclosures normally included in the notes to consolidated financial statements have been condensed or omitted according to the rules and regulations of the Securities and Exchange Commission (the "SEC"), although we believe that the disclosures are adequate to make the information presented not misleading. The results of operations for the interim periods are not necessarily indicative of the results to be expected for the full year. The condensed consolidated financial statements should be read in conjunction with the audited consolidated financial statements and the notes thereto contained in our Annual Report on Form 10-K for the fiscal year ended January 29, 2011.

## Note 2 - Net Income Per Share

The following table sets forth the computation of basic and diluted earnings per share as shown on the face of the accompanying condensed consolidated statements of income.
$\left.\begin{array}{lcccc} & \begin{array}{c}\text { Thirteen } \\ \text { Weeks } \\ \text { Ended } \\ \text { October }\end{array} & \begin{array}{c}\text { Thirteen } \\ \text { Weeks } \\ \text { Ended } \\ \text { October }\end{array} & \begin{array}{c}\text { Thirty-nine } \\ \text { Weeks } \\ \text { Ended }\end{array} & \begin{array}{c}\text { Thirty-nine } \\ \text { October } \\ \text { Weeks } \\ \text { Ended }\end{array} \\ \text { October }\end{array}\right\}$

Our basic and diluted earnings per share are computed using the two-class method. The two-class method is an earnings allocation that determines net income per share for each class of common stock and participating securities according to participation rights in undistributed earnings. Non-vested stock awards that include non-forfeitable rights to dividends are considered participating securities. Per share amounts are computed by dividing net income available to common shareholders by the weighted average shares outstanding during each period. No options to purchase

## Edgar Filing: SHOE CARNIVAL INC - Form 10-Q

shares of common stock were excluded in the computation of diluted shares for the periods presented.
Note 3 - Recently Issued Accounting Pronouncements
In May 2011, the Financial Accounting Standards Board ("FASB") issued guidance which amends certain accounting and disclosure requirements related to fair value measurements. For fair value measurements categorized as Level 3, a reporting entity should disclose quantitative information of the unobservable inputs and assumptions, a description of the valuation processes and narrative description of the sensitivity of the fair value to changes in unobservable inputs. The guidance is effective for interim and annual reporting periods beginning on or after December 15, 2011, with early adoption prohibited. We do not believe the guidance will have a material impact on our condensed consolidated financial statements.

## Index

Note 4 - Fair Value Measurements
The FASB has established guidance for using fair value to measure assets and liabilities. This guidance only applies when other standards require or permit the fair value measurement of assets and liabilities. It does not expand the use of fair value measurements. A fair value hierarchy was established, which prioritizes the inputs used in measuring fair value into three broad levels.

Level 1 - Quoted prices in active markets that are unadjusted and accessible at the measurement date for identical, unrestricted assets or liabilities;
Level 2 - Quoted prices for identical assets and liabilities in markets that are not active, quoted prices for similar assets and liabilities in active markets or financial instruments for which significant inputs are observable, either directly or indirectly; and
Level 3 - Prices or valuations that require inputs that are both significant to the fair value measurement and unobservable.

Our financial assets as of October 29, 2011, January 29, 2011, and October 30, 2010 included cash and cash equivalents, which are valued using the market approach. The carrying value of cash and cash equivalents approximates fair value due to its short-term nature and is considered a Level 1 fair value measurement. We did not have any financial liabilities measured at fair value for these periods.

The following table summarizes our cash and cash equivalents that are measured at fair value on a recurring basis:


As of January 29, 2011

| Cash and short-term investments (1) | $\$$ | 54,915 | $\$ 0$ | $\$ 0$ | $\$ 54,915$ |
| :--- | :---: | :---: | :---: | :---: | :---: |
| Credit and debit card receivables (2) |  | 5,278 | 0 | 0 | 5,278 |
|  | $\$$ | 60,193 | $\$ 0$ | $\$ 0$ | $\$ 60,193$ |

As of October 30, 2010

| Cash (1) | $\$$ | 38,105 | $\$ 0$ | $\$ 0$ | $\$ 38,105$ |
| :--- | ---: | :--- | ---: | ---: | :---: |
| Credit and debit card receivables (2) |  | 5,207 | 0 | 0 | 5,207 |
|  | $\$$ | 43,312 | $\$ 0$ | $\$ 0$ | $\$ 43,312$ |

(1)Cash and short-term investments represent cash deposits and short-term investments held with financial institutions, such as commercial paper and money market funds. To date, we have experienced no loss or lack of access to either invested cash or cash held in our bank accounts.
(2)Our credit and debit card receivables are highly liquid financial assets that typically settle in less than three days.

From time to time, we measure certain assets at fair value on a non-recurring basis, specifically long-lived assets evaluated for impairment. Long-lived assets are reviewed for impairment in accordance with current authoritative
literature whenever events or changes in circumstances indicate that full recoverability is questionable. If the expected future cash flows related to the long-lived assets are less than the assets' carrying value, an impairment loss would be recognized for the difference between estimated fair value and carrying value. Assets subject to impairment are adjusted to estimated fair value and, if applicable, an impairment loss is recorded in selling, general and administrative expenses.

## Index

Impaired long-lived assets were measured at fair value on a non-recurring basis using Level 3 inputs as defined in the fair value hierarchy. During the thirteen weeks ended October 29, 2011, long-lived assets held and used with a gross carrying amount of $\$ 175,000$ were written down to their fair value of $\$ 136,000$, resulting in an impairment charge of $\$ 39,000$, which was included in earnings for the period. Subsequent to this impairment, these long-lived assets had a remaining unamortized basis of $\$ 0$. During the thirty-nine weeks ended October 29, 2011, long-lived assets held and used with a gross carrying amount of $\$ 712,000$ were written down to their fair value of $\$ 455,000$, resulting in an impairment charge of $\$ 257,000$, which was included in earnings for the period. Subsequent to this impairment, these long-lived assets had a remaining unamortized basis of $\$ 84,000$.

During the thirteen weeks ended October 30, 2010, long-lived assets held and used with a gross carrying amount of $\$ 476,000$ were written down to their fair value of $\$ 387,000$, resulting in an impairment charge of $\$ 89,000$, which was included in earnings for the period. Subsequent to this impairment, these long-lived assets had a remaining unamortized basis of $\$ 22,000$. During the thirty-nine weeks ended October 30, 2010, long-lived assets held and used with a gross carrying amount of $\$ 7.7$ million were written down to their fair value of $\$ 6.5$ million, resulting in an impairment charge of $\$ 1.2$ million, which was included in earnings for the period. Subsequent to this impairment, these long-lived assets had a remaining unamortized basis of $\$ 397,000$.

We did not have any non-financial liabilities measured at fair value for these periods.

## Note 5 - Stock-Based Compensation

## Stock Options

The following table summarizes the stock option transactions pursuant to the stock-based compensation plans:

|  | Number of Shares | Weighted- <br> Average <br> Exercise <br> Price | WeightedAverage Remaining Contractual Term (Years) | Aggregate Intrinsic Value (in thousands) |
| :---: | :---: | :---: | :---: | :---: |
| Outstanding at January 29, 2011 | 342,718 | \$ 14.70 | 2.25 | 3,393 |
| Grants | 0 |  |  |  |
| Forfeited or expired | 0 |  |  |  |
| Exercised | (103,934 | 15.41 |  |  |
| Outstanding October 29, 2011 | 238,784 | \$ 14.39 | 1.65 | \$3,196 |
| Options outstanding at October 29, 2011, net of estimated forfeitures | 238,775 | \$ 14.39 | 1.65 | \$3,196 |
| Exercisable at October 29, 2011 | 236,283 | \$14.42 | 1.60 | \$3,158 |

The total fair value at grant date of previously non-vested stock options that vested during each of the thirty-nine week periods ended October 29, 2011 and October 30, 2010 was $\$ 32,000$. No stock options were granted during the first nine months of fiscal 2011 or fiscal 2010.

## Index

The following table summarizes information regarding options exercised:

|  | Thirteen | Thirteen | Thirty-nine |  |
| :--- | :---: | :---: | :---: | :---: |
|  | Weeks | Weeks | Weeks | Thirty-nine |
|  | Ended | Ended | Ended | Weeks |
|  | October | October | October | Ended |
|  | 29, | 30, | 29, | October |
| In thousands) | 2011 | 2010 | 2011 | 30,2010 |
| Total intrinsic value (1) | $\$ 690$ | $\$ 94$ | $\$ 1,055$ | $\$ 324$ |
| Total cash received | $\$ 1,253$ | $\$ 114$ | $\$ 1,601$ | $\$ 438$ |
| Associated excess income tax benefits recorded | $\$ 266$ | $\$ 36$ | $\$ 405$ | $\$ 115$ |

(1) Defined as the difference between the market value at exercise and the grant price of stock options exercised.

The following table summarizes information regarding outstanding and exercisable options at October 29, 2011:

|  |  | Options Outstanding |  | Options Exercisable |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Number of Options Outstanding | Weighted | Weighted Average Exercise Price |  |  |  |
|  |  |  | Average |  | Number | Weighted |  |
|  | Range of |  | Remaining |  | of Options |  |  |
|  | Exercise Price |  | Life |  | Exercisable | Exe |  |
| \$ | 11.44-13.68 | 131,984 | 2.05 | \$ 12.54 | 129,483 | \$ | 12.55 |
| \$ | 13.87-17.12 | 106,800 | 1.16 | \$ 16.68 | 106,800 | \$ | 16.68 |

The following table summarizes information regarding stock-based compensation expense recognized for non-vested options:

|  | Thirteen | Thirteen | Thirty-nine | Thirty-nine |
| :--- | :---: | :---: | :---: | :---: |
|  | Weeks | Weeks | Weeks | Weeks |
|  | Ended | Ended | Ended | Ended |
|  | October | October | October | October |
|  | 29, | 30, | 29, | 30,2010 |
|  | $2011(1)$ | $2010(1)$ | $2011(1)$ | $(1)$ |
| (In thousands) |  |  |  | $\$ 57$ |
| Stock-based compensation expense before the recognized | $\$ 2$ | $\$ 18$ | $\$ 19$ | $\$ 57$ |
| income tax benefit | $\$ 1$ | $\$ 7$ | $\$ 7$ | $\$ 22$ |

(1) Income tax benefit was calculated using an adjusted effective tax rate. The adjusted rate removes the tax effect from the favorable resolution of certain tax positions.

As of October 29, 2011, there was approximately $\$ 1,000$ of unrecognized compensation expense, net of estimated forfeitures, remaining related to non-vested stock options. This expense is expected to be recognized over a weighted-average period of approximately 0.1 years.

Restricted Stock Awards
The following table summarizes the share transactions for restricted stock awards:

Edgar Filing: SHOE CARNIVAL INC - Form 10-Q

|  | Shares | Average <br> Grant <br> Date Fair <br> Value |
| :--- | :--- | :---: |
| Non-vested at January 29, 2011 |  | 391,346 |
| Granted | 141,393 | 25.91 |
| Vested | $(276,549$ | 20.83 |
| Forfeited | $(2,668$ | 25.72 |
| Non-vested at October 29, 2011 | 253,522 | $\$ 22.04$ |

10

## Index

The total fair value at grant date of previously non-vested stock awards that vested during the first nine months of fiscal 2011 and the first nine months of fiscal 2010 was $\$ 5.8$ million and $\$ 487,000$, respectively. The weighted-average grant date fair value of stock awards granted during the thirty-nine week period ended October 29, 2011 was $\$ 25.62$. The weighted-average grant date fair value of stock awards granted during the thirty-nine week period ended October 30, 2010 was $\$ 21.63$.

The following table summarizes information regarding stock-based compensation expense recognized for restricted stock awards:

|  | Thirteen | Thirteen | Thirty-nine | Thirty-nine |
| :--- | :---: | :---: | :---: | :---: |
|  | Weeks | Weeks | Weeks | Weeks |
|  | Ended | Ended | Ended | Ended |
|  | October | October | October | October |
|  | 29, | 30, | 29, | 30, |
| In thousands) | $2011(1)$ | $2010(1)$ | $2011(1)$ | $2010(1)$ |
| Stock-based compensation expense before the recognized    <br> income tax benefit    <br> Income tax benefit $\$ 533$ $\$ 1,066$ $\$ 2,188$$\quad \$ 203$ | $\$ 405$ | $\$ 834$ | $\$ 1,218$ |  |

(1) Income tax benefit was calculated using an adjusted effective tax rate. The adjusted rate removes the tax effectsfrom the favorable resolution of certain tax positions.

As of October 29, 2011, there was approximately $\$ 3.1$ million of unrecognized compensation expense remaining related to both our performance-based and service-based non-vested stock awards. The cost is expected to be recognized over a weighted average period of approximately 1.7 years. This incorporates the current assumptions of the estimated requisite service period required to achieve the designated performance conditions for performance-based stock awards.

## Cash-Settled Stock Appreciation Rights (SARs)

Cash-settled stock appreciation rights (SARs) were granted to certain non-executive employees in fiscal 2008 such that one-third of the shares underlying the SARs granted would vest and become fully exercisable on each of the first three anniversaries of the date of the grant and were assigned a five-year term from the date of grant. Each SAR entitles the holder, upon exercise, to receive cash in the amount equal to the closing price of our stock on the date of exercise less the exercise price. The maximum amount paid, however, cannot exceed $100 \%$ of the exercise price. In accordance with current authoritative guidance, cash-settled SARs are classified as Other liabilities on the Condensed Consolidated Balance Sheets.

The following table summarizes the SARs activity:

|  |  | Weighted- <br> Average |
| :--- | :---: | :---: | :---: |
| Remaining |  |  |
| Contractual |  |  |


| Exercised | 0 | 0.00 |  |
| :--- | :--- | :--- | :--- |
| Outstanding at October 29, 2011 | 48,018 | $\$ 9.72$ | 2.14 |
| Exercisable at October 29, 2011 | 0 | $\$ 0.00$ | 0.00 |

The fair value of these liability awards is remeasured at each reporting period until the date of settlement. Increases or decreases in stock-based compensation expense are recognized over the vesting period, or immediately for vested awards. The weighted-average fair value of outstanding, non-vested SAR awards was $\$ 9.62$ as of October 29, 2011.

## Index

The fair value was estimated using a trinomial lattice model with the following assumptions:

|  | October 29, |
| :--- | :---: | :---: |
|  | 2011 |,

The risk free interest rate was based on the U.S. Treasury yield curve in effect at the end of the reporting period. We had not paid and did not include in our assumptions paying cash dividends; therefore, the expected dividend yield was assumed to be zero. Expected volatility was based on the historical volatility of our stock. The exercise multiple and employee exit rate are based on historical option data.

The following table summarizes information regarding stock-based compensation expense recognized for SARs:

|  | Thirteen | Thirteen |  | Thirty-nine |
| :--- | :---: | :---: | :---: | :---: |
|  | Weeks | Weeks | Thirty-nine | Weeks |
|  | Ended | Ended | Weeks | Ended |
|  | October | October | Ended | October |
|  | 29, | 30, | October 29, | 30, |
| (In thousands) | $2011(1)$ | $2010(1)$ | $2011(1)$ | $2010(1)$ |
| Stock-based compensation expense before the recognized |  |  |  |  |
| income tax benefit | $\$ 48$ | $\$ 151$ | $\$ 180$ | $\$ 366$ |
| Income tax benefit | $\$ 18$ | $\$ 57$ | $\$ 69$ | $\$ 140$ |

(1) Income tax benefit was calculated using an adjusted effective tax rate. The adjusted rate removes the tax effectsfrom the favorable resolution of certain tax positions.

As of October 29, 2011, there was approximately $\$ 23,000$ in unrecognized compensation expense related to non-vested SARs. The cost is expected to be recognized over a weighted-average period of approximately 0.1 years.

## Employee Stock Purchase Plan

The following table summarizes information regarding stock-based compensation expense recognized for the employee stock purchase plan:

|  | Thirteen | Thirteen | Thirty-nine | Thirty-nine |
| :--- | :---: | :---: | :---: | :---: |
|  | Weeks | Weeks | Weeks | Weeks |
|  | Ended | Ended | Ended | Ended |
|  | October | October | October | October |
|  | 29, | 30, | 29, | 30, |
| (In thousands) | $2011(1)$ | $2010(1)$ | $2011(1)$ | $2010(1)$ |
| Stock-based compensation expense before the recognized <br> income tax benefit (2) | $\$ 8$ | $\$ 6$ | $\$ 26$ | $\$ 21$ |


| Income tax benefit | $\$ 3$ | $\$ 2$ | $\$ 10$ | $\$ 8$ |
| :--- | :--- | :--- | :--- | :--- |

(1) Income tax benefit was calculated using an adjusted effective tax rate. The adjusted rate removes the tax effects from the favorable resolution of certain tax positions.
(2) Amounts are representative of the $15 \%$ discount employees are provided for purchases under the employee stock purchase plan.

12

## Index

## ITEMMANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF 2.OPERATIONS

Factors That May Effect Future Results

This quarterly report on Form 10-Q contains forward-looking statements, within the meaning of the Private Securities Litigation Reform Act of 1995, that involve a number of risks and uncertainties. A number of factors could cause our actual results, performance, achievements or industry results to be materially different from any future results, performance or achievements expressed or implied by these forward-looking statements. These factors include, but are not limited to: general economic conditions in the areas of the United States in which our stores are located; the effects and duration of economic downturns and unemployment rates; changes in the overall retail environment and more specifically in the apparel and footwear retail sectors; our ability to generate increased sales at our stores; the potential impact of national and international security concerns on the retail environment; changes in our relationships with key suppliers; the impact of competition and pricing; changes in weather patterns, consumer buying trends and our ability to identify and respond to emerging fashion trends; the impact of disruptions in our distribution or information technology operations; the effectiveness of our inventory management; the impact of hurricanes or other natural disasters on our stores, as well as on consumer confidence and purchasing in general; risks associated with the seasonality of the retail industry; our ability to successfully execute our growth strategy, including the availability of desirable store locations at acceptable lease terms, our ability to open new stores in a timely and profitable manner, including our entry into major new markets, and the availability of sufficient funds to implement our growth plans; higher than anticipated costs associated with the closing of underperforming stores; our ability to successfully implement an e-commerce business; the inability of manufacturers to deliver products in a timely manner; changes in the political and economic environments in the People's Republic of China, Brazil, Italy and East Asia, where the primary manufacturers of footwear are located; the impact of regulatory changes in the United States and the countries where our manufacturers are located; and the continued favorable trade relations between the United States and China and the other countries which are the major manufacturers of footwear. For a more detailed discussion of certain risk factors see the "Risk Factors" section of our Annual Report on Form 10-K for the fiscal year ended January 29, 2011 in addition to PART II, ITEM 1A. RISK FACTORS of this Quarterly Report on Form 10-Q.

## General

Management's Discussion and Analysis of Financial Condition and Results of Operations is intended to provide information to assist the reader in better understanding and evaluating our financial condition and results of operations. We encourage you to read this in conjunction with our condensed consolidated financial statements and the notes to those statements included in PART I, ITEM 1. FINANCIAL STATEMENTS of this Quarterly Report on Form 10-Q, as well as our Annual Report on Form 10-K for the fiscal year ended January 29, 2011 as filed with the SEC.

## Overview of Our Business

Shoe Carnival, Inc. is one of the nation's largest family footwear retailers. As of October 29, 2011, we operated 327 stores in 32 states, primarily in the Midwest, South and Southeast regions of the United States. In addition to our retail stores, we also operate an internet retailing site at shoecarnival.com.

Our marketing effort targets moderate income, value-conscious consumers seeking name brand footwear for all age groups. We believe that by offering a wide selection of popular styles of name brand merchandise at competitive prices, we generate broad customer appeal.

## Edgar Filing: SHOE CARNIVAL INC - Form 10-Q

Our stores combine competitive pricing with a highly promotional, in-store marketing effort that encourages customer participation and creates a fun and exciting shopping experience. We believe this highly promotional atmosphere results in various competitive advantages, including increased multiple unit sales; the building of a loyal, repeat customer base; the creation of word-of-mouth advertising; and enhanced sell through of in-season goods. Our objective is to be the destination store-of-choice for a wide range of consumers seeking moderately priced, current season name brand and private label footwear. Our product assortment includes dress and casual shoes, sandals, boots and a wide assortment of athletic shoes for the entire family. We believe that by offering a wide selection of both athletic and non-athletic footwear, we are able to reduce our exposure to shifts in fashion preferences between those categories.

## Edgar Filing: SHOE CARNIVAL INC - Form 10-Q

## Index

Our cost-efficient store operations and real estate strategy enable us to price products competitively. Low labor costs are achieved by housing merchandise directly on the selling floor in an open-stock format, enabling customers to serve themselves, if they choose. This reduces the staffing required to assist customers and reduces store level labor costs as a percentage of sales. We locate stores predominantly in strip shopping centers in order to take advantage of lower occupancy costs and maximize our exposure to value-oriented shoppers.

In addition to our 327 stores, we announced the launched of our e-commerce site on October 4, 2011. Our e-commerce site reflects the excitement and spontaneity that is a vital part of our in-store experience including special promotions and limited time sales. We believe our e-commerce site will allow us to attract new Shoe Carnival customers in areas where we do not currently operate stores and offer our current customers a virtual store for their shopping convenience, providing us with an additional long-term growth vehicle in addition to the opportunity to gain national brand exposure.

## Critical Accounting Policies

It is necessary for us to include certain judgments in our reported financial results. These judgments involve estimates that are inherently uncertain and actual results could differ materially from these estimates. The accounting policies that require the more significant judgments are:

Merchandise Inventories - Merchandise inventories are stated at the lower of cost or market using the first-in, first-out (FIFO) method. In determining market value, we estimate the future sales price of items of merchandise contained in the inventory as of the balance sheet date. Factors considered in this determination include, among others, current and recently recorded sales prices, the length of time product has been held in inventory and quantities of various product styles contained in inventory. The ultimate amount realized from the sale of certain product could differ materially from our estimates. We also estimate a shrinkage reserve for the period between the last physical count and the balance sheet date. The estimate for the shrinkage reserve can be affected by changes in merchandise mix and changes in actual shrinkage trends.

Valuation of Long-Lived Assets - We periodically review our long-lived assets if events or circumstances indicate the carrying value may not be recoverable. The carrying value of long-lived assets is considered impaired when the carrying value of the assets exceeds the expected future cash flows to be derived from their use. We conduct our reviews at the lowest identifiable level. Our stores are reviewed for impairment on an individual basis.

If the expected future cash flows related to the long-lived assets are less than the assets' carrying value, an impairment loss is recognized for the difference between estimated fair value and carrying value. Assets subject to impairment are adjusted to estimated fair value and, if applicable, an impairment loss is recorded in selling, general and administrative expenses. We estimate the fair value of our long-lived assets using company-specific assumptions, which would fall within Level 3 of the fair value hierarchy. Our assumptions and estimates used in the evaluation of impairment, including current and future economic trends for stores, are subject to a high degree of judgment. If actual results or market conditions differ from those anticipated, additional losses may be recorded.

Income Taxes - We calculate income taxes and account for uncertain tax positions in accordance with current authoritative guidance. Deferred tax assets and liabilities are recognized based on the difference between the consolidated financial statement carrying amounts of existing assets and liabilities and their respective tax basis. Deferred tax assets and liabilities are measured using the estimated tax rates in effect in the years when those temporary differences are expected to reverse. We are also required to make many subjective assumptions and judgments regarding our income tax exposures. Interpretations of and guidance surrounding income tax laws and regulations are often complex, ambiguous and change over time. As such, changes in our subjective assumptions and judgments can materially affect amounts recognized in the consolidated financial statements.

Edgar Filing: SHOE CARNIVAL INC - Form 10-Q

## Index

Insurance Reserves - We use a combination of self-insurance and third-party insurance for workers' compensation, employee medical and general liability insurance. These plans have stop-loss provisions that protect us from individual and aggregate losses over specified dollar values. When estimating our self-insured liabilities, we consider a number of factors, including historical claims experience, severity factors, statistical trends and, in certain instances, valuation assistance provided by independent third-parties. We will continue to evaluate our self-insured liabilities and the underlying assumptions on a quarterly basis and make adjustments as needed. The ultimate cost of these claims may be greater than or less than the established accruals. While we believe that the recorded amounts are adequate, there can be no assurance that changes to management's estimates will not occur due to limitations inherent in the estimating process. In the event we determine an accrual should be increased or reduced, we will record such adjustments in the period in which such determination is made.

Results of Operations Summary Information

| Quarter Ended |  | Number of Stores |  | Store Square Footage |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Beginning |  |  | End of Period | Net | End | Comp |  |
| April 30, 2011 | 314 | 4 | 0 | 318 | 39,000 | 3,429,000 | 3.4 | \% |
| July 30, 2011 | 318 | 5 | 2 | 321 | 55,000 | 3,484,000 | -1.1 | \% |
| October 29, 2011 | 321 | 7 | 1 | 327 | 70,000 | 3,554,000 | 2.8 | \% |
| Year-to-date 2011 | 314 | 16 | 3 | 327 | 164,000 | 3,554,000 | 1.9 | \% |
| May 1, 2010 | 311 | 3 | 3 | 311 | 2,000 | 3,374,000 | 13.1 | \% |
| July 31, 2010 | 311 | 3 | 1 | 313 | 23,000 | 3,397,000 | 8.3 | \% |
| October 30, 2010 | 313 | 4 | 1 | 316 | 15,000 | 3,412,000 | 7.2 | \% |
| Year-to-date 2010 | 311 | 10 | 5 | 316 | 40,000 | 3,412,000 | 9.4 | \% |

Comparable store sales for the periods indicated include stores that have been open for 13 full months prior to the beginning of the period, including those stores that have been relocated or remodeled. Therefore, stores opened or closed during the periods indicated are not included in comparable store sales nor are our e-commerce sales. Our e-commerce sales will be included in comparable sales starting with the first quarter in fiscal 2013.

The following table sets forth our results of operations expressed as a percentage of net sales for the periods indicated:

|  | Thirteen <br> Weeks Ended <br> October 29, <br> 2011 | Thirteen <br> Weeks Ended <br> October 30, <br> 2010 | Thirty-nine <br> Weeks Ended <br> October 29, <br> 2011 | Thirty-nine <br> Weeks Ended <br> October 30, <br> 2010 |  |
| :--- | :---: | :---: | :---: | :---: | :---: |
| Net sales | 100.0 | $\%$ | 100.0 | $\%$ | 100.0 |
| Cost of sales (including buying, distribution and |  |  |  | 100.0 | $\%$ |
| occupancy costs) | 69.8 | 69.9 | 70.2 |  |  |
| Gross profit | 30.2 | 30.1 | 29.8 | 70.1 |  |
| Selling, general and administrative expenses | 22.4 | 23.0 | 23.4 | 29.9 |  |
| Operating income | 7.8 | 7.1 | 6.4 | 6.3 |  |
| Interest (income) expense, net | 0.0 | 0.0 | 0.0 | 0.0 |  |
| Income before income taxes | 7.8 | 7.1 | 6.4 | 6.3 |  |
| Income tax expense | 2.9 | 2.6 | 2.4 | 2.3 |  |

Edgar Filing: SHOE CARNIVAL INC - Form 10-Q
Net income
4.9
\% 4.5
\% $\quad 4.0$
\% 4.0

## Index

Executive Summary for Third Quarter Ended October 29, 2011
During the third quarter of fiscal 2011, we were able to improve our year-over-year financial performance and achieved all-time Company records in both net sales and in earnings per diluted share.

- Our net sales increased $5.4 \%$ over the third quarter last year, to a record $\$ 215.5$ million.
- Our comparable store sales increased $2.8 \%$, which followed a $7.2 \%$ comparable store sales increase in the third quarter last year. We achieved these results even though our strong sales during the back-to-school season this year were partially offset by a decline in comparable store sales resulting from lower than expected store traffic trends in late September and October.
- We achieved a gross profit margin of $30.2 \%$ as compared to $30.1 \%$ in the third quarter of the prior year. The merchandise margin remained unchanged, while buying, distribution and occupancy costs decreased $0.1 \%$, as a percentage of sales, due to the leveraging effect of higher sales.
- Earnings per diluted share increased approximately $11 \%$ over the third quarter last year to $\$ 0.78$, primarily as a result of our sales growth.
- Inventories at October 29, 2011, when compared to levels at the end of the third quarter of fiscal 2010, increased $3.8 \%$ on a per store basis. This increase was due in part to an increase in pairs of footwear within key categories, along with the addition of inventory for our new e-commerce site.
- We ended the quarter with $\$ 53.0$ million in cash and cash equivalents and no interest bearing debt.

Results of Operations for the Third Quarter Ended October 29, 2011

## Net Sales

Net sales increased $\$ 11.1$ million to $\$ 215.5$ million during the third quarter of fiscal 2011, a $5.4 \%$ increase over the prior year's third quarter net sales of $\$ 204.4$ million. This increase was due to a $\$ 6.6$ million increase in sales generated by our new stores which opened since the beginning of the third quarter of fiscal 2010 and our e-commerce site which launched in the third quarter of fiscal 2011, in addition to a $2.8 \%$ increase in comparable store sales. This increase was partially offset by a $\$ 1.2$ million loss in sales from the six stores closed since the beginning of the third quarter of fiscal 2010. Our comparable store sales gains were primarily driven by an increase in our average unit price of footwear.

## Gross Profit

Gross profit increased $\$ 3.7$ million to $\$ 65.2$ million in the third quarter of fiscal 2011, as compared to the same period last year, and the gross margin for the quarter increased $0.1 \%$ to $30.2 \%$. Our merchandise margin remained unchanged as compared to the prior year comparative period, while buying, distribution and occupancy costs decreased $0.1 \%$.

## Selling, General and Administrative Expenses

Selling, general and administrative expenses increased $\$ 1.2$ million in the third quarter of fiscal 2011 to $\$ 48.3$ million as compared to $\$ 47.1$ million in the third quarter of fiscal 2010; however, our sales gain enabled us to leverage these costs by $0.6 \%$ as a percentage of sales. During the third quarter of fiscal 2011 we incurred an additional $\$ 2.3$ million
of incremental expense as compared to the same period last year to support our sales growth, expanded store base and e-commerce initiative. This increase in selling expenses was partially offset by a reduction in performance-based incentive compensation. We recorded $\$ 1.3$ million less in incentive compensation as compared to the third quarter last year when record-breaking financial performance drove material increases in performance-based compensation.

Index
Interest (Income) Expense, Net
We recorded net interest expense of $\$ 51,000$ in the third quarter of fiscal 2011 as compared to net interest expense of $\$ 36,000$ in the third quarter of the prior year.

## Income Taxes

The effective income tax rate for the third quarter of fiscal 2011 was $37.8 \%$ as compared to $36.7 \%$ for the third quarter of fiscal 2010. Our provision for income tax expense is based on the current estimate of our annual effective tax rate and is adjusted as necessary for quarterly events. Included in income tax expense for the third quarter of both fiscal periods were benefits related to the favorable resolution of certain tax positions, which lowered our effective income tax rate as compared to other third quarter historical periods.

Results of Operations for the Nine Months Ended October 29, 2011

## Net Sales

Net sales increased $\$ 21.3$ million to $\$ 580.6$ million during the first nine months of fiscal 2011, a $3.8 \%$ increase over net sales of $\$ 559.3$ million for the first nine months of fiscal 2010. This increase was primarily due to a $\$ 14.9$ million increase in sales from new stores which opened since the beginning of fiscal 2010 and our e-commerce site which launched in the third quarter of fiscal 2011, in addition to a $1.9 \%$ gain in comparable store sales. This increase was partially offset by a $\$ 3.9$ million loss in sales from the ten stores that were closed since the beginning of fiscal 2010. Our comparable store sales gains were primarily driven by an increase in our average unit price of footwear partially offset by a $1.0 \%$ decrease in the number of footwear units sold.

## Gross Profit

Gross profit increased $\$ 5.8$ million to $\$ 173.3$ million in the first nine months of fiscal 2011, as compared to the same period last year, while the gross margin decreased $0.1 \%$ to $29.8 \%$. The merchandise margin decreased $0.1 \%$ and buying, distribution and occupancy costs remained flat, as a percentage of sales.

Selling, General and Administrative Expenses
Selling, general and administrative expenses increased $\$ 4.1$ million in the first nine months of fiscal 2011 to $\$ 136.2$ million from $\$ 132.1$ million in the first nine months of fiscal 2010; however, our sales gain enabled us to leverage these costs by $0.2 \%$ as a percentage of sales. Significant changes in expense between the comparative periods included the following:

- We incurred an additional $\$ 5.2$ million of incremental expense during fiscal 2011, as compared to the same period last year, to support our sales growth, expanded store base and e-commerce initiative.
- Our self-insured health care costs increased $\$ 1.3$ million during fiscal 2011, as compared to the same period last year. This increase resulted from a higher level of claim activity primarily during the second quarter of fiscal 2011 which was in contrast to the significantly lower claim experience during the second quarter of fiscal 2010.
- The above increases were partially offset by $\$ 3.4$ million less in incentive compensation this year as compared to the same period last year when record-breaking financial performance drove material increases in performance-based compensation.
- During the first nine months of last year we recorded non-cash asset impairments of $\$ 1.1$ million related to certain underperforming stores, whereas $\$ 217,000$ in non-cash asset impairments were recorded in the first nine months of fiscal 2011.

17

## Index

Pre-opening costs included in selling, general and administrative expenses were $\$ 907,000$, or $0.2 \%$ as a percentage of sales, for the first nine months of fiscal 2011 as compared to $\$ 465,000$, or $0.1 \%$ as a percentage of sales, for the comparable period in fiscal 2010. We opened 16 stores in the first nine months of fiscal 2011 as compared to ten stores in the first nine months of fiscal 2010. Pre-opening costs, such as advertising, payroll and supplies, incurred prior to the opening of a new store are charged in the period they are incurred. The total amount of pre-opening expense incurred will vary by store depending on the specific market and the promotional activities involved.

The portion of store closing costs and non-cash asset impairment charges included in selling, general and administrative expenses for the first nine months of fiscal 2011 was $\$ 417,000$, or $0.1 \%$ as a percentage of sales. These costs related to the closing of three stores, non-cash asset impairment of certain underperforming stores and acceleration of expenses associated with management's determination to close certain underperforming stores in future periods. In the first nine months of fiscal 2010, we incurred store closing costs and non-cash asset impairment charges of $\$ 1.4$ million, or $0.3 \%$ as a percentage of sales. These costs related to the closing of five stores, non-cash asset impairment of certain underperforming stores and acceleration of expenses associated with management's determination to close certain underperforming stores in future periods. The timing and actual amount of expense recorded in closing a store can vary significantly depending, in part, on the period in which management commits to a closing plan, the remaining basis in the fixed assets to be disposed of at closing and the amount of any lease buyout.

## Interest (Income) Expense, Net

We recorded net interest expense of $\$ 134,000$ in the first nine months of fiscal 2011 as compared to net interest expense of $\$ 117,000$ for the prior year comparable period.

## Income Taxes

The effective income tax rate for the first nine months of fiscal 2011 was $37.5 \%$ as compared to $36.3 \%$ for first nine months of fiscal 2010. The annual effective income tax rate for fiscal 2011 is expected to be approximately $37.7 \%$.

## Liquidity and Capital Resources

Our primary sources of funds are cash flows from operations and borrowings under our revolving credit facility. Our net cash provided by operating activities was $\$ 10.1$ million in the first nine months of fiscal 2011 as compared to $\$ 8.4$ million in the first nine months of 2010. The change in operating cash flow, when comparing the two periods of each year, was primarily driven by an increase in deferred income taxes and lease incentives, partially offset by an increase in merchandise inventories and a decrease in accounts payable and accrued liabilities.

Working capital increased to $\$ 236.8$ million at October 29, 2011 from $\$ 203.1$ million at October 30, 2010. This $\$ 33.7$ million increase resulted primarily from an increase in cash and cash equivalents and inventories, combined with a decrease in accounts payable and accrued and other liabilities. The current ratio at October 29, 2011 was 4.3 as compared to 3.6 at October 30, 2010. We had no outstanding interest bearing debt during or as of the end of either period.

We expended $\$ 17.8$ million in cash during the first nine months of fiscal 2011 for the purchase of property and equipment, of which $\$ 13.6$ million was for new stores, remodeling and store relocation activities. Approximately $\$ 1.7$ million was used towards developing our e-commerce platform. The remaining capital expenditures were used for continued investments in technology and normal asset replacement activities. Cash lease incentives received from landlords during the first nine months of fiscal 2011 were $\$ 4.1$ million.

## Edgar Filing: SHOE CARNIVAL INC - Form 10-Q

Additional capital expenditures of approximately $\$ 3.5$ million to $\$ 4.5$ million are expected to be made during the fourth quarter of fiscal 2011. We intend to open one additional store and undertake remodeling activities prior to the end of fiscal 2011, which collectively should total approximately $\$ 1.1$ million. The remaining capital expenditures are expected to be incurred for various other store improvements, investments in technology and asset purchases and construction costs for fiscal 2012 new and relocated stores. Additional lease incentives to be received from landlords are expected to approximate $\$ 1.8$ million during the fourth quarter of fiscal 2011. The actual amount of cash required for capital expenditures for store operations depends in part on the number of new stores opened, the amount of lease incentives, if any, received from landlords and the number of stores remodeled. The opening of new stores will be dependent upon, among other things, the availability of desirable locations, the negotiation of acceptable lease terms and general economic and business conditions affecting consumer spending in areas we target for expansion.

## Index

Our current store prototype uses between 8,000 and 12,000 square feet depending upon, among other factors, the location of the store and the population base the store is expected to service. On a per-store basis, the 17 stores opened during fiscal 2011, the initial inventory investment will average approximately $\$ 600,000$, capital expenditures will average $\$ 300,000$ and lease incentives received from landlords will average $\$ 126,000$. Pre-opening expenses, such as advertising, salaries and supplies, will average approximately $\$ 62,000$ per store in fiscal 2011. Pre-opening costs, such as advertising, payroll and supplies, incurred prior to the opening of a new store are charged to expense in the period they are incurred. The total amount of pre-opening expense incurred will vary on a store-by-store basis depending on the specific market and the promotional activities involved.

We closed three stores in the first nine months of fiscal 2011 and expect to close one additional store during the fourth quarter of fiscal 2011. Depending upon the results of lease negotiations with certain landlords of underperforming stores, we may increase or decrease the number of store closures in future periods. The timing and actual amount of expense recorded in closing a store can vary significantly depending, in part, on the period in which management commits to a closing plan, the remaining basis in the fixed assets to be disposed of at closing and the amount of any lease buyout.

We will continue to review our annual store growth rate based on our view of the internal and external opportunities and challenges in the marketplace. At this time, we anticipate opening approximately 30 new stores during fiscal 2012 and closing five for a net square footage growth of approximately $8 \%$. Included in our new store openings is our plan to enter two new major markets - Dallas, Texas and Puerto Rico. We plan to enter the Dallas market in the first half of fiscal 2012, opening eight stores by the end of fiscal 2012. This will be followed by our expansion into Puerto Rico, as we plan to open approximately four stores in the second half of fiscal 2012. We continue to believe our strong, unleveraged financial position provides a solid platform for additional square footage growth, as the retail real estate market continues to improve over the next several months and coming years.

Our unsecured credit agreement provides for up to $\$ 50.0$ million in cash advances and commercial and standby letters of credit with borrowing limits based on eligible inventory. It contains covenants which stipulate: (1) Total Shareholders' Equity, adjusted for the effect of any share repurchases, will not fall below that of the prior fiscal year-end; (2) the ratio of funded debt plus rent to EBITDA plus rent will not exceed 2.5 to 1.0 ; and (3) cash dividends for a fiscal year will not exceed $30 \%$ of consolidated net income for the immediately preceding fiscal year. We were in compliance with these covenants as of October 29, 2011. Should a default condition be reported, the lenders may preclude additional borrowings and call all loans and accrued interest at their discretion. As of October 29, 2011, there was $\$ 3.3$ million in letters of credit outstanding and $\$ 46.7$ million available to us for additional borrowings under the credit facility.

On August 23, 2010, our Board of Directors authorized a $\$ 25$ million share repurchase program, which will terminate upon the earlier of the repurchase of the maximum amount or December 31, 2011 unless extended by the Board of Directors. The purchases may be made in the open market or privately negotiated transactions from time-to-time and in accordance with applicable laws, rules and regulations. The program may be amended, suspended or discontinued at any time and does not commit us to repurchase shares of our common stock. We intend to fund the share repurchase program from cash on hand and any shares acquired will be available for stock-based compensation awards and other corporate purposes. The actual number and value of the shares to be purchased will depend on the performance of our stock price and other market conditions. As required by our credit agreement, consent was obtained from the Agent and the Majority Banks, each as defined in the credit agreement. No shares have been repurchased under this program as of October 29, 2011.

## Index

We anticipate that our existing cash and cash flow from operations, supplemented by borrowings under our revolving credit line, will be sufficient to fund our planned store expansion along with other capital expenditures and other operating cash requirements for at least the next 12 months.

Seasonality
Our quarterly results of operations have fluctuated and are expected to continue to fluctuate in the future primarily as a result of seasonal variances and the timing of sales and costs associated with opening new stores. Non-capital expenditures, such as advertising and payroll, incurred prior to opening a new store are charged to expense as incurred. Therefore, our results of operations may be adversely affected in any quarter in which we incur pre-opening expenses related to the opening of new stores.

We have three distinct peak selling periods: Easter, back-to-school and Christmas.
New Accounting Pronouncements
Recent accounting pronouncements applicable to our operations are contained in Note 3 - "Recently Issued Accounting Pronouncements" contained in the Notes to Condensed Consolidated Financial Statements included in PART I, ITEM 1. FINANCIAL STATEMENTS of this Quarterly Report on Form 10-Q.

## ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

We are exposed to market risk in that the interest payable under our credit facility is based on variable interest rates and therefore is affected by changes in market rates. We do not use interest rate derivative instruments to manage exposure to changes in market interest rates. We had no borrowings under our credit facility during the first nine months of fiscal 2011.

ITEM 4.

## CONTROLS AND PROCEDURES

Our Chief Executive Officer and Chief Financial Officer have concluded, based on their evaluation as of October 29, 2011, that our disclosure controls and procedures are effective to ensure that information required to be disclosed by us in the reports filed or submitted by us under the Securities Exchange Act of 1934, as amended, is recorded, processed, summarized and reported within the time periods specified in the Securities and Exchange Commission's rules and forms, and include controls and procedures designed to ensure that information required to be disclosed by us in such reports is accumulated and communicated to our management, including the Chief Executive Officer and Chief Financial Officer, as appropriate to allow timely decisions regarding required disclosure.

There has been no change in our internal control over financial reporting that occurred during the quarter ended October 29, 2011 that has materially affected, or is reasonably likely to materially affect, our internal control over financial reporting.

Index

# SHOE CARNIVAL, INC. <br> PART II - OTHER INFORMATION 

## ITEM 1A.

## RISK FACTORS

You should carefully consider the risks and uncertainties we describe both in this Quarterly Report on Form 10-Q and in the "Risk Factors" section of our Annual Report on Form 10-K for the fiscal year ended January 29, 2011 before deciding to invest in, or retain, shares of our common stock. These are not the only risks and uncertainties that we face. Additional risks and uncertainties that we do not currently know about, we currently believe are immaterial or we have not predicted may also harm our business operations or adversely affect us. If any of these risks or uncertainties actually occurs, our business, financial condition, results of operations or cash flows could be materially adversely affected. There have been no material changes to the risk factors set forth in our Annual Report on Form 10-K for the fiscal year ended January 29, 2011, except as follows:

Various risks associated with our e-commerce business may adversely affect our business and results of operation. We launched our e-commerce site on October 4, 2011, selling shoes and related accessories through our website at www.shoecarnival.com. Although our e-commerce operations are not at this time material in relation to our total sales, we anticipate that the percentage of our sales through our e-commerce site will grow and thus the risks associated with these operations could have an impact on our overall operations. Our e-commerce operations are subject to numerous risks, including unanticipated operating problems, reliance on third party computer hardware and software providers, system failures and the need to invest in additional computer systems. Our e-commerce operations also involve other risks that could have an impact on our results of operations including hiring, retaining and training personnel to conduct our e-commerce operations, diversion of sales from our stores, managing any upgrades or other technological changes, liability for online content, credit card fraud, risks related to the failure of the computer systems that operate our e-commerce site and its related support systems, including computer viruses, telecommunication failures and electronic break-ins and similar disruptions, and security risks related to our electronic processing and transmission of confidential customer information. There can be no assurance that our e-commerce operations will achieve growing sales and profitability.

ITEM 2.
UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS
$\left.\begin{array}{lclll} & \text { Issuer Purchases of Equity Securities } & \\ & & \begin{array}{l}\text { Total } \\ \text { Number } \\ \text { Of Shares }\end{array} & \begin{array}{l}\text { Approximate } \\ \text { Purchased } \\ \text { Dollar Value } \\ \text { of Shares }\end{array} \\ \text { that May Yet }\end{array}\right]$

On August 23, 2010, our Board of Directors authorized a $\$ 25$ million share repurchase program, which will terminate upon the earlier of the repurchase of the maximum amount or December 31, 2011, unless extended by our Board of Directors.

## EXHIBITS

|  |  | Incorporated by Reference To |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Exhibit No. | Description | Form | Exhibit | Filing <br> Date | Filed Herewith |
| 3-A | Restated Articles of Incorporation of Registrant | 10-K | 3-A | 4/25/2002 |  |
| 3-B | By-laws of Registrant, as amended to date | 10-Q | 3-B | 12/9/2010 |  |
| 31.1 | Certification of Chief Executive Officer Pursuant to Rule 13a-14(a)/15d-14(a) of the Securities Exchange Act of 1934, as Adopted Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002 |  |  |  | X |
| 31.2 | Certification of Chief Financial Officer Pursuant to Rule 13a-14(a)/15d-14(a) of the Securities Exchange Act of 1934, as Adopted Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002 |  |  |  | X |
| 32.1 | Certification of Chief Executive Officer Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 |  |  |  | X |
| 32.2 | Certification of Chief Financial Officer Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 |  |  |  | X |
| 101 | The following materials from Shoe Carnival, Inc.'s Quarterly Report on Form 10-Q for the quarter ended October 29, 2011, formatted in XBRL (Extensible Business Reporting Language): (1) Condensed Consolidated Balance Sheets, (2) Condensed Consolidated Statements of Income, (3) Condensed Consolidated Statement of Shareholders' Equity, (4) Condensed Consolidated Statements of Cash Flows, and (5) Notes to Consolidated Financial Statements, tagged as blocks of text. |  |  |  | X | Consolidated Financial Statements, tagged as blocks of text.

## Index

## SHOE CARNIVAL, INC. <br> SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed, on its behalf by the undersigned thereunto duly authorized.

Date: December 8, 2011 SHOE CARNIVAL, INC.
(Registrant)
By: /s/ W. Kerry Jackson
W. Kerry Jackson

Executive Vice President and
Chief Financial Officer
(Duly Authorized Officer and Principal Financial Officer)

