# SECURITIES AND EXCHANGE COMMISSION 

Washington, D.C. 20549

## Form 10-Q

(Mark One)
x QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934
For the quarterly period ended March 31, 2009
OR

## .. TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from $\qquad$ to $\qquad$

# PACIFIC CAPITAL BANCORP 

(Exact Name of Registrant as Specified in its Charter)
Edgar Filing: PACIFIC CAPITAL BANCORP /CA/ - Form 10-Q
(State or other jurisdiction of
incorporation or organization) Identification No.)
(I.R.S. Employer

## 1021 Anacapa Street

## Santa Barbara, California <br> 93101

(Address of principal executive offices)
(Zip Code)
(805) 564-6405
(Registrant s telephone number, including area code)

## Not Applicable

Former name, former address and former fiscal year, if changed since last report.

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes x No *

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T ( $\$ 232.405$ of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or smaller reporting company. See definitions of large accelerated filer, accelerated filer and a smaller reporting company in Rule 12b-2 of the Exchange Act.

Large accelerated filer x Accelerated filer . Non-accelerated filer * Smaller reporting company
(Do not check if a smaller reporting company)
Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

Yes * No x

Number of shares of common stock of the registrant outstanding as of April 30, 2009: 46,682,465

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## PART I FINANCIAL INFORMATION

## Forward-Looking Statements

Certain statements contained in Pacific Capital Bancorp s (the Company ) Annual Report on Form 10-K and Quarterly Report on Form 10-Q, as well as statements by the Company in periodic press releases and oral statements made by Company officials to securities analysts and shareholders during presentations about the Company, are forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. The Company intends such forward-looking statements to be covered by the safe harbor provisions for forward-looking statements in these provisions. All statements other than statements of historical fact are forward-looking statements for purposes of federal and state securities laws, including, but not limited to, statements that relate to or are dependent on estimates or assumptions relating to the prospects of continued loan and deposit growth, improved credit quality, the health of the capital markets, the Company s de novo branching and acquisition efforts, the operating characteristics of the Company s income tax refund loan and transfer programs and the economic conditions within its markets. These forward-looking statements involve certain risks and uncertainties, many of which are beyond the Company s control. Factors that may cause actual results to differ materially from those contemplated by such forward-looking statements include, among others, (1) increased competitive pressure among financial services companies; (2) changes in the interest rate environment reducing interest margins or increasing interest rate risk; (3) deterioration in general economic conditions, internationally, nationally or in California; (4) the occurrence of terrorist acts or natural disasters, such as earthquakes; (5) reduced demand for or earnings derived from the Company s refund anticipation loan ( $R A L$ ) and refund transfer ( $R T$ ) programs; (6) legislative or regulatory changes or litigation adversely affecting the businesses in which the Company engages; (7) unfavorable conditions in the capital markets; (8) challenges in opening additional branches, integrating acquisitions or introducing new products or services; and (9) other risks detailed in reports filed by the Company with the Securities and Exchange Commission (SEC ). Forward-looking statements speak only as of the date they are made, and the Company does not undertake to update forward-looking statements to reflect circumstances or events that occur after the date the forward-looking statements are made. For a more detailed description of the risk factors associated with the Company s businesses, please refer to Part II, Item 1A of this Form 10-Q and to the Company s Annual Report on Form 10-K for the fiscal year ended December 31, 2008.

The assets, liabilities, and results of operations of the Company s RAL and RT programs are reported in its periodic filings with the SEC as a segment of its business. Because these are activities conducted by very few other financial institutions, users of the financial statements have indicated that they are interested in information for the Company exclusive of these programs so that they may compare the results of operations with financial institutions that do not have comparable programs. The amounts and ratios may generally be computed from the information provided in the notes to the financial statements that disclose segment information, but are computed and included in the Company s Annual Report on Form 10-K and Quarterly Report Form 10-Q for the convenience of those users.

## Purpose and Definition of Terms

The following document includes executive management s(Management) insight of the Company sfinancial condition and results of operations of Pacific Capital Bancorp ( PCB ) and its subsidiaries. Unless otherwise stated, the Company refers to this consolidated entity. The Company utilizes the term Core Bank throughout this Form 10-Q ( 10-Q ). Core Bank is defined as the consolidated financial results less the financial results from the RAL and RT Programs and is interchangeably referred to as Excluding RAL and RT .

Net interest margin is discussed throughout this document and presented on a fully tax equivalent basis ( FTE ). This discussion should be read in conjunction with the Company s 2008 Annual Report on Form 10-K ( 2008 10-K ). Terms and acronyms used throughout this document are defined in the glossary on pages 49 through 51.

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## PACIFIC CAPITAL BANCORP AND SUBSIDIARIES

## CONSOLIDATED BALANCE SHEETS

|  | March 31,2009(unaudited) $\quad$ December 31,(in thousands, except pershare amounts) |  |  |
| :---: | :---: | :---: | :---: |
| Assets: |  |  |  |
| Cash and due from banks | \$ 58,442 | \$ | 80,135 |
| Interest-bearing demand deposits in other financial institutions | 1,236,210 |  | 1,859,144 |
| Cash and cash equivalents | 1,294,652 |  | 1,939,279 |
| Investment securities trading, at fair value | 205,450 |  | 213,939 |
| Investment securities available-for-sale, at fair value; amortized cost of \$1,438,071 at |  |  |  |
| March 31, 2009 and \$1,152,060 at December 31, 2008 | 1,465,105 |  | 1,178,743 |
| Loans: |  |  |  |
| Held for sale, at lower of cost or fair value | 20,638 |  | 11,137 |
| Held for investment, net of allowance for loan losses of \$144,307 at March 31, 2009 and $\$ 140,908$ at December 31, 2008 | 5,609,792 |  | 5,623,948 |
| Total loans | 5,630,430 |  | 5,635,085 |
| Premises and equipment, net | 83,091 |  | 78,608 |
| Goodwill and other intangible assets | 137,666 |  | 138,372 |
| Other assets | 406,094 |  | 390,265 |
| Total assets | \$ 9,222,488 | \$ | 9,574,291 |
| Liabilities: |  |  |  |
| Deposits: |  |  |  |
| Non-interest-bearing demand | \$ 1,156,919 | \$ | 981,944 |
| Interest-bearing | 5,281,150 |  | 5,608,032 |
| Total deposits | 6,438,069 |  | 6,589,976 |
| Securities sold under agreements to repurchase and Federal funds purchased | 342,284 |  | 342,157 |
| Long-term debt and other borrowings | 1,524,783 |  | 1,740,240 |
| Other liabilities | 140,610 |  | 113,481 |
| Total liabilities | 8,445,746 |  | 8,785,854 |
| Commitments and contingencies (Note 11) |  |  |  |
| Shareholders equity: |  |  |  |
| Preferred stock no par value; $\$ 1,000$ per share stated value; 1,000 authorized, 181 issued and outstanding. | 176,111 |  | 175,907 |
| Common stock no par value; \$0.25 per share stated value; 100,000 authorized; 46,648 shares issued and outstanding at March 31, 2009 and 46,617 at December 31, 2008 | 11,666 |  | 11,659 |
| Surplus | 120,970 |  | 120,137 |
| Retained earnings | 458,442 |  | 471,531 |
| Accumulated other comprehensive income | 9,553 |  | 9,203 |
| Total shareholders equity | 776,742 |  | 788,437 |

Total liabilities and shareholders equity\$ 9,222,488\$ 9,574,291
See the accompanying notes

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## PACIFIC CAPITAL BANCORP AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF OPERATIONS (UNAUDITED)

|  | Three-Months Ended March 31, <br> 2009 <br> 2008 <br> (in thousands, except per share amounts) |  |
| :---: | :---: | :---: |
| Interest income: |  |  |
| Loans | \$ 226,446 | \$ 194,088 |
| Investment securities - trading | 2,638 | 833 |
| Investment securities - available-for-sale | 11,067 | 14,087 |
| Other | 1,232 | 2,012 |
| Total interest income | 241,383 | 211,020 |
| Interest expense: |  |  |
| Deposits | 32,457 | 28,424 |
| Securities sold under agreements to repurchase and Federal funds purchased | 3,160 | 3,614 |
| Long-term debt and other borrowings | 17,654 | 17,797 |
| Total interest expense | 53,271 | 49,835 |
| Net interest income | 188,112 | 161,185 |
| Provision for loan losses | 155,724 | 48,394 |
| Net interest income after provision for loan losses | 32,388 | 112,791 |
| Non-interest income: |  |  |
| Refund transfer fees | 58,465 | 59,555 |
| Service charges and fees | 8,911 | 10,125 |
| Trust and investment advisory fees | 5,594 | 6,631 |
| Gain on securities, net | 2,029 | 2,839 |
| Gain on sale of RALs, net |  | 44,580 |
| Other | 1,094 | 1,584 |
| Total non-interest income | 76,093 | 125,314 |
| Non-interest expenses: |  |  |
| Refund program marketing and technology fees | 46,884 | 45,000 |
| Salaries and employee benefits | 36,720 | 35,474 |
| Occupancy expenses, net | 6,282 | 6,509 |
| Other | 33,375 | 34,871 |
| Total non-interest expenses | 123,261 | 121,854 |
| (Loss)/income before (benefit)/provision for income taxes | $(14,780)$ | 116,251 |
| (Benefit)/provision for income taxes | $(9,268)$ | 43,769 |
| Net (loss)/income | $(5,512)$ | 72,482 |
| Dividends and accretion on preferred stock | 2,412 |  |


| Net (loss)/income available to common shareholders | $\$$ | $(7,924)$ | $\$$ |
| :--- | ---: | ---: | ---: |
|  | 72,482 |  |  |
| (Loss)/income per common share basic | $\$$ | $(0.17)$ | $\$$ |
| (Loss)/income per common share diluted (Note 2) | $\$$ | $(0.17)$ | $\$$ |
| Average number of common shares basic | 46,620 | 46,139 |  |
| Average number of common shares diluted | 47,108 | 46,471 |  |
| Dividends per common share | $\$$ | 0.11 | $\$$ |
| See the accompanying notes. | 0.22 |  |  |

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## PACIFIC CAPITAL BANCORP AND SUBSIDIARIES

CONSOLIDATED STATEMENTS OF COMPREHENSIVE (LOSS) INCOME (UNAUDITED)

|  | Three-Months Ended March 31, 2009 2008 (in thousands) |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Net (loss)/income |  | $(5,512)$ | ¢ | 72,482 |
| Other comprehensive income, net: |  |  |  |  |
| Unrealized gain on securities available-for-sale ( AFS ), net |  | 117 |  | 1,496 |
| Impairment loss on securities included in earnings, net |  | 3 |  | 464 |
| Realized loss (gain) on sale of securities AFS included in earnings, net |  | 84 |  | (12) |
| Postretirement benefit obligation arising during period, net |  | 146 |  | (35) |
| Total other comprehensive income |  | 350 |  | 1,913 |
| Comprehensive (loss)/income |  | $(5,162)$ | \$ | 74,395 |

The amounts reclassified out of accumulated other comprehensive income into earnings for the three month periods ended March 31, 2009 and 2008, were $\$ 147,000$ and $\$ 781,000$, respectively. The income tax benefit related to these amounts were $\$ 62,000$ and $\$ 329,000$ for the three month periods ended March 31, 2009 and 2008, respectively.

See the accompanying notes.

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## PACIFIC CAPITAL BANCORP AND SUBSIDIARIES

## CONSOLIDATED STATEMENTS OF CASH FLOWS (UNAUDITED)

|  | Three-Months Ended March 31, 2009 2008 (in thousands) |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Cash flows from operating activities: |  |  |  |  |
| Net (loss) income | \$ | $(5,512)$ | \$ | 72,482 |
| Adjustments to reconcile net (loss)/income to net cash provided by operating activities: |  |  |  |  |
| Provision for loan losses |  | 155,724 |  | 48,394 |
| Depreciation and amortization |  | 5,599 |  | 5,021 |
| Stock-based compensation |  | 882 |  | 1,493 |
| Excess tax benefit of stock-based compensation |  |  |  | (23) |
| Net amortization of discounts and premiums for investment securities |  | $(1,720)$ |  | $(2,772)$ |
| Loans originated for sale and principal collections, net |  | 20,638 |  |  |
| (Gains)/losses on: |  |  |  |  |
| Sale of loans, net |  | (543) |  | $(44,726)$ |
| Securities, AFS |  | 147 |  | 781 |
| Futures |  | 255 |  |  |
| Changes in: |  |  |  |  |
| Other assets |  | $(15,526)$ |  | $(29,998)$ |
| Other liabilities |  | 27,174 |  | 94,931 |
| Trading securities, net |  | 8,489 |  | 80,977 |
| Servicing rights, net |  | 306 |  | (205) |
| Net cash provided by operating activities |  | 195,913 |  | 226,355 |
| Cash flows from investing activities: |  |  |  |  |
| Proceeds from loan sales |  |  |  | 2,096,725 |
| Principal pay downs, calls and maturities of AFS securities |  | 395,001 |  | 179,730 |
| Purchase of AFS securities |  | $(679,439)$ |  | $(93,346)$ |
| Loan originations and principal collections, net |  | $(171,164)$ |  | $(2,199,709)$ |
| Purchase of Federal Home Loan Bank stock |  | (705) |  | $(4,361)$ |
| Purchase of premises and equipment, net |  | $(4,515)$ |  | $(1,706)$ |
| Proceeds from sale of other real estate owned |  |  |  | 420 |
| Net cash used in investing activities |  | $(460,822)$ |  | $(22,247)$ |
| Cash flows from financing activities: |  |  |  |  |
| Net decrease in deposits |  | $(151,907)$ |  | $(128,608)$ |
| Net (decrease) increase in short-term borrowings |  | $(227,456)$ |  | 943 |
| Proceeds from long-term debt and other borrowings |  | 25,000 |  | 30,000 |
| Re-payment of long-term debt and other borrowings |  | $(18,041)$ |  | $(38,106)$ |
| Excess tax benefit of stock-based compensation |  |  |  | 23 |
| Proceeds from stock transactions |  | 7 |  | 152 |
| Cash dividends paid on common stock |  | $(5,165)$ |  | $(10,243)$ |
| Cash dividends paid on preferred stock |  | $(2,107)$ |  |  |
| Other, net |  | (49) |  | (27) |
| Net cash used by financing activities |  | $(379,718)$ |  | $(145,866)$ |
| Net (decrease) increase in cash and cash equivalents |  | $(644,627)$ |  | 58,242 |


| Cash and cash equivalents at beginning of period | $1,939,279$ | 141,086 |
| :--- | ---: | ---: |
| Cash and cash equivalents at end of period | $\$ 1,294,652$ | $\$ 199,328$ |
|  | (continued) |  |

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## PACIFIC CAPITAL BANCORP AND SUBSIDIARIES

## CONSOLIDATED STATEMENTS OF CASH FLOWS (UNAUDITED)

(continued)


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## Pacific Capital Bancorp And Subsidiaries

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)

## 1. Summary of Significant Accounting Policies

## The financial statements and notes included in this $10-Q$ should be read with reference to Pacific Capital Bancorp s Annual Report on Form 10-K for the fiscal year ended December 31, 2008.

## Nature of Operations

PCB is a bank holding company organized under the laws of the state of California. PCB provides a full range of commercial and consumer banking services to households, professionals, and businesses through its wholly-owned subsidiary Pacific Capital Bank, National Association ( PCBNA or the Bank ). These banking services include depository, lending, and wealth management services. PCBNA s lending products include commercial, consumer, commercial and residential real estate loans and SBA loans. PCBNA is also one of the largest nationwide providers of financial services related to the electronic filing of income tax returns including the RAL and RT business products. Depository services include checking, interest-bearing checking ( NOW ), money market ( MMDA ), savings, and certificate of deposit (CD ) accounts, as well as safe deposit boxes, travelers checks, money orders, foreign exchange services, and cashiers checks. PCBNA offers a wide range of wealth management services through the Commercial \& Wealth Management Group which includes two wholly-owned subsidiaries, Morton Capital Management ( MCM ) and R.E. Wacker and Associates ( REWA ) and a $20 \%$ non-controlling interest in Veritas Wealth Advisors, LLC ( Veritas ), a registered investment advisor.

PCBNA conducts its banking services under five brand names: Santa Barbara Bank \& Trust ( SBB\&T ), First National Bank of Central California ( FNB ), South Valley National Bank ( SVNB ), San Benito Bank ( SBB ), and First Bank of San Luis Obispo ( FBSLO ). The SBB\&T offices are located in Santa Barbara, Ventura and Los Angeles counties. Banking offices are located in eight counties in the central coast of California from Los Angeles to Santa Clara.

## Basis of Presentation

The accounting and reporting policies of the Company are in accordance with accounting principles generally accepted in the United States of America ( GAAP ) and conform to practices within the financial services industry. The accounts of the Company and its consolidated subsidiaries are included in these Consolidated Financial Statements. All significant intercompany balances and transactions have been eliminated.

The accompanying unaudited Consolidated Financial Statements have been prepared in accordance with GAAP. The preparation of financial statements in conformity to GAAP requires management to make estimates and assumptions that affect the amount of assets and liabilities as well as disclosures of contingent assets and liabilities at the date of the financial statements. Although Management believes these estimates to be reasonably accurate, actual amounts may differ. In the opinion of Management, all adjustments considered necessary have been reflected in the financial statements during their preparation.

Certain amounts in the 2008 financial statements have been reclassified to be comparable with classifications used in the 2009 financial statements.

## Consolidation of Subsidiaries and Variable Interest Entities

PCB has five wholly-owned subsidiaries. PCBNA, a banking subsidiary and four unconsolidated subsidiaries used as business trusts in connection with issuance of trust-preferred securities as described in Note 14, Long-term Debt and Other Borrowings of the 2008 10-K Consolidated Financials Statements.

PCBNA has four wholly-owned consolidated subsidiaries:

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MCM and REWA, two registered investment advisors that provide investment advisory services to individuals, foundations, retirement plans and select institutional clients.
n SBBT RAL Funding Corp. which is utilized as part of the financing of the RAL program as described in Note 6, RAL and RT Programs .
n PCB Service Corporation, utilized as a trustee of deeds of trust in which PCBNA is the beneficiary. PCBNA also retains ownership in several low-income housing partnerships that generate tax credits. These partnerships are considered variable interest entities and are not consolidated into these Consolidated Financial Statements.

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PCBNA has a $20 \%$ non-controlling interest in Veritas of $\$ 1.0$ million of equity at risk. For the three-month period ended March 31, 2009, Veritas had an immaterial loss. PCBNA s share of Veritas loss is included in the Company s Consolidated Financial Statements using the equity method.

The Company does not have any other entities that should be considered for consolidation.

## Segments

GAAP requires that the Company disclose certain information related to the performance of its business segments. Business segments are defined based on how the Chief Executive Officer of the Company views the Company s operations. Based on these guidelines, the Company s Management has determined that there are three operating segments: Community Banking, Commercial and Wealth Management Group and RAL and RT Programs. The All Other segment consists of the administrative support units and the Holding Company. The factors used in determining these reportable segments are defined in Note 13,
Segments of this Form 10-Q and Note 24, Segments in the Consolidated Financial Statements of the 2008 10-K.

## Significant Accounting Policies

Except as noted below, the significant accounting policies have not changed from those described in Note 1, Summary of Significant Accounting Policies in the Consolidated Financial Statements of the 2008 10-K.

## New Accounting Pronouncements

In December 2007, the Financial Accounting Standards Board ( FASB ) issued Statement of Financial Accounting Standard ( SFAS ) No. 141(R), Business Combinations ( SFAS 141(R) ) and SFAS No. 160, Accounting and Reporting of Noncontrolling Interests in Consolidated Financial Statements, an amendment of ARB No. 51 ( SFAS 160 ). SFAS 141(R) is required to be adopted concurrently with SFAS 160 and is effective for business combination transactions for which the acquisition date is on or after the beginning of the first annual reporting period beginning on or after December 15, 2008. This statement is in effect for the calendar year beginning January 1, 2009. There was no material impact on the Company s financial condition or results of operations from adoption of these accounting pronouncements.

In March 2008, the FASB issued SFAS No. 161, Disclosures about Derivative Instruments and Hedging Activities an amendment of FASB Statement No. 133 ( SFAS No. 161 ). SFAS No. 161 amends and expands the disclosure requirements of SFAS No. 133,
Accounting for Derivative Instruments and Hedging Activities, and requires entities to provide enhanced qualitative disclosures about objectives and strategies for using derivatives, quantitative disclosures about fair values and amounts of gains and losses on derivative contracts, and disclosures about credit-risk-related contingent features in derivative agreements. SFAS No. 161 is effective for fiscal years and interim periods beginning after November 15, 2008. Management increased the disclosures for the derivative instruments held in the 2008 10-K Consolidated Financial Statements to comply with SFAS 161. The derivative holdings are not material to the Company s financial statements and, therefore the Company is not presenting additional disclosures in accordance with SFAS 161 for interim financial statements.

In April 2008, the FASB issued FASB Staff Positions ( FSPs ) Financial Accounting Standard ( FAS ) 142-3, Determination of the Useful Life of Intangible Assets ( FSP FAS 142-3 ). FSP FAS 142-3 removes the requirement of SFAS No. 142, Goodwill and Other Intangible Assets (SFAS No. 142 ) for an entity to consider, when determining the useful life of an acquired intangible asset, whether the intangible asset can be renewed without substantial cost or material modifications to the existing terms and conditions associated with the intangible asset. FSP FAS 142-3 replaces the previous useful-life assessment criteria with a requirement that an entity shall consider its own experience in renewing similar arrangements. If the entity has no relevant experience, it would consider market participant assumptions regarding renewal. FSP FAS 142-3 is effective for fiscal years beginning after December 15, 2008, and interim periods within those fiscal years. The Company adopted FSP FAS 142-3 and it did not have a material impact on the Company s Consolidated Financial Statements.

In June 2008, the FASB issued FSP Emerging Issues Task Force ( EITF ) 03-6-1, Determining Whether Instruments Granted in Share-Based Payment Transactions Are Participating Securities ( FSP EITF 03-6-1 ). FSP EITF 03-6-1 addresses whether instruments granted in share-based payment transactions are participating securities prior to vesting and, therefore, need to be included in the earnings allocation in computing earnings per share under the two-class method as described in SFAS No. 128,
Earnings per Share. Under the guidance in FSP EITF 03-6-1, unvested share-based payment awards that contain non-forfeitable rights to dividends or dividend equivalents are participating securities and shall be included in the computation of
earnings per share pursuant to the two-class method. FSP EITF 03-6-1 is effective for fiscal years beginning after December 15, 2008, and interim periods within those fiscal years. All prior-period earnings per share data presented shall be adjusted retrospectively. The Company adopted FSP EITF 03-6-1 and it did not have a material impact on the Company s Consolidated Financial Statements.

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On April 9, 2009, the FASB finalized three FSPs regarding the accounting treatment for investments. These FSPs changed the method for determining if an Other-than-temporary impairment ( OTTI ) exists and the amount of OTTI to be recorded through an entity s income statement. The changes brought about by the FSPs provide greater clarity and reflect a more accurate representation of the credit and noncredit components of an OTTI event. The three FSPs are as follows:

1. FSP SFAS 157-4 Determining Fair Value When the Volume and Level of Activity for the Assets or Liability Have Significantly Decreased and Identifying Transactions That Are Not Orderly provides additional guidelines for estimating fair value in accordance with the principles presented in SFAS 157, Fair Value Measurements when the volume and level of activity for the asset or liability have significantly decreased and identification of circumstances that indicate a transaction is not orderly.
2. FSP SFAS 115-2 and SFAS 124-2, Recognition and Presentation of other-than-temporary impairments amends other-than-temporary impairment ( OTTI ) guidance in U.S. GAAP for debt securities to make the guidance more operational and improves the presentation and disclosure of OTTI on debt and equity securities in financial statements. This FSP does not amend the existing recognition and measurement guidance related to OTTI of equity securities.
3. FSP SFAS 107-1 and APB 28-1, Interim Disclosures about Fair Value of Financial Instruments enhances consistency in financial reporting by increasing the frequency of fair value disclosures to interim and annual financial reports of publicly traded companies.
These staff positions are effective for financial statements issued for periods ending after June 15, 2009, with early adoption permissible for the first quarter of 2009. The Company elected not to early adopt any of the above positions. Management has not completed its evaluation of the impact of these standards on the results of operation and financial position.

## 2. Earnings Per Share

The following table presents a reconciliation of basic earnings per share and diluted earnings per share. The denominator of the diluted earnings per share includes the effect of dilutive stock options and restricted stock option grants.

|  | 2009 <br> 2008 <br> (in thousands, except per share amounts) |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Net (loss) income | \$ | $(5,512)$ |  | 72,482 |
| Less: Dividends and accretion on preferred stock |  | 2,412 |  |  |
| Net (loss) income available to common shareholders | \$ | $(7,924)$ | \$ | 72,482 |
| Basic weighted average shares outstanding |  | 46,620 |  | 46,139 |
| Dilutive effect of stock options |  | 488 |  | 332 |
| Dilutive effect of common stock warrants |  |  |  |  |
| Diluted weighted average shares outstanding |  | 47,108 |  | 46,471 |
| (Loss) income per common share - basic | \$ | (0.17) | \$ | 1.57 |
| (Loss) income per common share - diluted | \$ | (0.17) | \$ | 1.56 |
| For the three months ended March 31, 2009 and 2 $1,164,000$ shares, respectively, were not included in the three months ended March 31, 2009, 1,512,000 share because they were anti-dilutive. | toc | k options hey were mputation | 8, | 000 and ive. For gs per a |

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## 3. Securities

The amortized cost and estimated fair value of investment securities was as follows:


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|  | Amortized Cost | Decemb Gross Unrealized Gains (in tho | 31, 2008 <br> Gross <br> Unrealized Losses sands) | Fair Value |
| :---: | :---: | :---: | :---: | :---: |
| Trading Securities: |  |  |  |  |
| Mortgage-backed securities (3) | \$ 213,939 | \$ | \$ | \$ 213,939 |
| Total trading securities | 213,939 |  |  | 213,939 |
| Available-for-Sale |  |  |  |  |
| U.S. Treasury obligations (1) | 36,826 | 649 |  | 37,475 |
| U.S. Agency obligations (2) | 590,471 | 9,767 | (108) | 600,130 |
| Collateralized mortgage obligations | 20,731 | 142 | $(3,781)$ | 17,092 |
| Mortgage-backed securities (3) | 203,141 | 9,115 |  | 212,256 |
| Asset-backed securities | 1,962 |  | (928) | 1,034 |
| State and municipal securities | 298,929 | 17,042 | $(5,215)$ | 310,756 |
| Total available-for-sale securities | 1,152,060 | 36,715 | $(10,032)$ | 1,178,743 |
| Total Securities | \$ 1,365,999 | \$ 36,715 | \$ $(10,032)$ | \$ 1,392,682 |

(1) U.S. Treasury obligations are securities that are backed by the full faith and credit of the United States government.
(2) U.S. Agency obligations are general obligations that are not backed by the full faith and credit of the United States government. They consist of obligations of Government Sponsored Enterprises issued by the Federal Farm Credit Banks, Federal Home Loan Banks, and Tennessee Valley Authority.
(3) Mortgage-backed securities are securitized mortgage loans that are not backed by the full faith and credit of the United States Government. They consist of obligations of Government Sponsored Enterprises which guarantee the collection of principal and interest payments. The securities primarily consist of securities issued by Federal Home Loan Mortgage Corporation and Federal National Mortgage Association.
Trading Securities
At March 31, 2009, the Company held $\$ 205.5$ million of trading securities, a decrease of $\$ 8.4$ million. This decrease is mostly attributed to principal pay-downs of $\$ 10.9$ million offset by an increase in market value of $\$ 2.5$ million. The change in market value was recorded in non-interest income.

As discussed in the 2008 10-K, Note 22, Derivative Instruments , the Company had $\$ 50.0$ million of treasury future contracts which were entered into in the third quarter of 2008 and that expire on April 17, 2009. The Company entered into these future contracts to economically hedge the exposure of changes in market value for the MBS held in the available for sale ( AFS ) portfolio. During the first quarter of 2009, the Company recorded $\$ 255,000$ of losses associated with these future contracts. These losses are included in the income statement within the line item, net gain (loss) on securities transactions.

## Available for Sale (AFS ) Securities

At March 31 2009, the Company held $\$ 1.47$ billion of AFS Securities, an increase of $\$ 286.4$ million since December 31, 2008. A majority of this increase was due to the purchase of callable short-term U.S. Agencies securities during the first quarter of 2009.

As disclosed in Note 4, Securities of the Consolidated Financial Statements in the 2008 10-K, in the fourth quarter of 2007, Management changed its intent with regard to holding its AFS MBS until maturity or ultimate recovery. As a result, the Company

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recognized $\$ 4,000$ and $\$ 801,000$ of additional impairment loss for the three month periods ended March 31, 2009 and 2008, respectively. Management has not changed its intent with respect to the remainder of the securities held in the AFS portfolio and has the ability to hold them.

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The AFS securities that are in an unrealized loss position and temporarily impaired as of March 31, 2009 and December 31, 2008 are shown in the following table:

|  | Less than Fair Value |  | months ealized Loss | March 12 month Fair Value (in tho | 31, hs or Unr usan | 2009 <br> more ealized oss ds) | Fair <br> Value | Un | realized Loss |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| U.S. Treasury/U.S. Agencies | \$ 369,733 | \$ | $(1,160)$ | \$ | \$ |  | \$ 369,733 | \$ | $(1,160)$ |
| Municipal Bonds | 78,561 |  | $(4,068)$ | 8,291 |  | $(1,875)$ | 86,852 |  | $(5,943)$ |
| Collateralized mortgage obligations | 1,112 |  | $(1,232)$ | 9,899 |  | $(2,392)$ | 11,011 |  | $(3,624)$ |
| Asset-backed Securities |  |  |  | 915 |  | $(1,047)$ | 915 |  | $(1,047)$ |
| Total | \$ 449,406 | \$ | $(6,460)$ | \$ 19,105 | \$ | $(5,314)$ | \$ 468,511 | \$ | $(11,774)$ |


|  | Less than Fair Value |  | onths ealized oss | December 31, 2008 <br> 12 months or more <br> Fair Unrealized <br> Value Loss <br> (in thousands) |  |  |  | Un | ealized Loss |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| U.S. Treasury/U.S. Agencies | \$ 116,348 | \$ | (108) | \$ | \$ |  | \$ 116,348 | \$ | (108) |
| Municipal Bonds | 78,816 |  | $(4,057)$ | 7,351 |  | $(1,158)$ | 86,167 |  | $(5,215)$ |
| Collateralized mortgage obligations | 8,352 |  | $(2,986)$ | 3,075 |  | (795) | 11,427 |  | $(3,781)$ |
| Asset-backed Securities | 1,034 |  | (928) |  |  |  | 1,034 |  | (928) |
| Total | \$ 204,550 | \$ | $(8,079)$ | \$ 10,426 |  | $(1,953)$ | \$ 214,976 | \$ | $(10,032)$ |

The $\$ 11.8$ million and $\$ 10.0$ million of unrealized losses for the AFS portfolio as of March 31, 2009 and December 31, 2008, respectively, are a result of market interest rate fluctuations. The issuers of these securities have not, to the Company $s$ knowledge, established any cause for default on these securities and the most recent ratings on all securities are investment grade. Management is aware of one Asset Backed Security (ABS ) with a fair value of $\$ 915,000$ held in the AFS portfolio that has some sub-prime home equity loans as the underlying collateral. The ABS currently has an investment rating of AAA and is fully collateralized. The Company has the ability and the intent to hold these securities until ultimate recovery or maturity. As such, Management does not believe that there are any securities that are other-than-temporarily impaired as of March 31, 2009 other than the MBS portfolio as discussed above.

The fair value is based on current market prices obtained from independent sources for each security held. All securities in an unrealized loss position for more than 12 months are evaluated for other than temporary impairment quarterly.

## Interest Income

Interest income for trading and AFS securities on a FTE basis was $\$ 15.2$ million and $\$ 15.9$ million for the three month periods ended March 31, 2009 and 2008, respectively. The taxable and non-taxable interest income were taxable interest income of $\$ 9.9$ million and $\$ 12.0$ million and, non-taxable interest income of $\$ 5.3$ million and $\$ 3.9$ million for the three month period ended March 31, 2009 and 2008, respectively.

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## 4. Loans

The composition of the Company s loans held for investment portfolio is as follows:
$\left.\begin{array}{lrr} & \begin{array}{c}\text { March 31, } \\ \text { 2009 }\end{array} & \begin{array}{c}\text { December 31, } \\ \text { 2008 }\end{array} \\ \text { (in thousands) }\end{array}\right]$

Total loans are net of deferred loan origination, commitment and extension fees, and origination costs of $\$ 7.1$ million at March 31, 2009 and $\$ 7.7$ million at December 31, 2008.

## Loans Held for Sale

At March 31, 2009, the Company held $\$ 20.6$ million of loans held for sale compared to $\$ 11.1$ million at December 31, 2008. The loans classified as held for sale were residential real estate loans and small business loans guaranteed by the Small Business Administration (SBA loans ). At March 31, 2009, the loans held for sale consisted of $\$ 10.9$ million of residential loans and $\$ 9.7$ million of SBA loans. At December 31, 2008, the loans held for sale consisted of $\$ 1.1$ million of residential real estate loans and $\$ 10.0$ million of SBA loans.

## Impaired Loans

The following table reflects recorded investment in impaired loans:
$\left.\begin{array}{lccc} & \begin{array}{c}\text { March 31, } \\ \text { 2009 }\end{array} & \begin{array}{c}\text { December 31, } \\ \text { 2008 }\end{array} \\ & & \text { (in thousands) }\end{array}\right]$

A valuation allowance is established for an impaired loan when the fair value of the loan is less than the recorded investment. Impaired loans that are collateralized by real estate when the market value decreases, are charged-off to realizable market value instead of establishing a valuation allowance as identified in the table above as impaired loans without specific valuation allowance. The valuation allowance disclosed above is included in the allowance for loan losses reported in the balance
sheets as of March 31, 2009 and December 31, 2008.

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The table below reflects the average balance and interest recognized for impaired loans for the three month periods ended March 31, 2009 and 2008.

|  | Three-Months Ended <br> March 31, |
| :--- | :---: | :---: |
| 2009 | 2008 |

The increase in the average balance of investment in impaired loans of $\$ 88.3$ million during the three month period ended March 31, 2009 compared to the same period in 2008 is primarily due to the downturn of the economy which started in the latter part of 2008. A majority of the increase of impaired loans are from customer relationships from the construction and/or home builder industry. These relationships have construction and land loans as well as commercial and commercial real estate loans which comprise of $\$ 149.4$ million or $76.2 \%$ of all impaired loans at March 31, 2009.

## Refund Anticipation Loans

Information and disclosures related to RALs and the securitization of RALs are included in Note 6, RAL and RT Programs of these Consolidated Financial Statements.

## Pledged Loans

At March 31, 2009 and December 31, 2008, loans secured by first trust deeds on residential and commercial property with principal balances totaling $\$ 865.2$ million and $\$ 1.29$ billion, respectively, were pledged as collateral to the Federal Reserve Bank of San Francisco ( FRB ); and $\$ 2.88$ billion and $\$ 2.98$ billion, respectively, were pledged to the Federal Home Loan Bank ( FHLB ). The amount of loans pledged does not represent the amount of outstanding borrowings at the FRB or the FHLB. The Company pledges loans as collateral for the Company s borrowings in accordance with the Company s agreements with the FRB and the FHLB.

## Letters and Lines of Credit

In order to meet the financing needs of its customers in the normal course of business, the Company is a party to financial instruments with off-balance sheet risk. Among these financial instruments are commitments to extend credit and standby letters of credit.

The following table represents the contractual commitments for lines and letters of credit as of March 31, 2009:

|  |  |  |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Total | Less than <br> one year | March 31, 2009 <br> One to <br> three years | Three to <br> five years | More than <br> five years |  |
| (in thousands) |  |  |  |  |  |  |
| Unfunded Commitments <br> Standby letters of credit and <br> financial guarantees | $\$ 1,250,311$ | $\$ 521,049$ | $\$ 195,349$ | $\$ 84,427$ | $\$ 449,486$ |  |
| Total | 124,231 | $\$ 47,091$ | $\$$ | 23,303 | $\$ 16,281$ | $\$ 37,556$ |

The Company has recorded a $\$ 368,000$ liability associated with the unearned portion of the letter of credit fees for these guarantees as of March 31, 2009 compared to $\$ 453,000$ at December 31, 2008.

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The Company has exposure to loan losses from unfunded loan commitments and letters of credit. As funds have not been disbursed on these commitments, they are not reported as loans outstanding. Loan losses related to these commitments are not included in the allowance for loan losses reported in Note 6, Allowance for Loan Losses of this Form 10-Q and are accounted for as a separate loss contingency liability or reserve. The reserve for the unfunded loan commitments and letters of credit was $\$ 8.6$ million at March 31, 2009, an increase of $\$ 573,000$ since December 2008. Changes to this liability are adjusted through other non-interest expense and are disclosed in the table below as Additions, net. The increase in the reserve for off balance sheet commitments is attributable to the decrease in the

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collateral values securing the unfunded commitments. In accordance with SFAS 114, when the market values decrease on loans secured by collateral additional reserves are required as the collateral held no longer has the loan to value ratio it had at the time the commitment was made.

The table below summarizes the activity for the off balance sheet reserve:

|  | Three-Months Ended <br> March 31, |
| :--- | ---: | ---: |
| 2009 |  |

## 5. Loan Sales and Transactions

During the first quarter of 2009 and 2008, the Company sold residential real estate and SBA loans. In the first quarter of 2008, the Company also sold RALs. A summary of the activity is discussed below.

## Residential Real Estate Loans

In September 2008, the Company began originating residential real estate loans for sale from the Community Banking segment. In the first quarter of 2009, the Company sold $\$ 44.3$ million of residential real estate loans and recognized a gain on sale of $\$ 564,000$. Of the $\$ 44.3$ million of residential loans sold, $\$ 8.2$ million of loans were sold with servicing retained and a small servicing right was recorded.

On January 4, 2008, the Company re-characterized $\$ 68.2$ million of adjustable rate residential real estate loans from the Community Banking segment to MBS held in the Company s trading portfolio with a discounted par amount of $\$ 67.6$ million. The Company retained the servicing on the loans sold at a rate of 25 basis points and recognized a servicing right of $\$ 402,000$. Any resulting gain or loss for this transaction will be realized by the Company when the securities received in the re-characterization are sold.

## SBA Loans

The Company occasionally sells the guaranteed portion of selected SBA 7(a) loans into the secondary market, on a servicing retained basis. During the first quarter of 2009 and 2008, the Company sold $\$ 553,000$ and $\$ 2.2$ million, respectively, of the guaranteed portion of selected SBA 7(a) loans for a premium. The Company recorded nominal servicing rights for the sold loans and a net loss on loan sales of $\$ 21,000$ for the three months ended March 31, 2009. The Company recorded a net gain on SBA loan sales of $\$ 142,000$ for the three months ended March 31, 2008. As of January 1, 2009, the SBA lending activities are included in the Community Banking segment.

## RALs

The Company did not utilize a securitization facility for RALs in 2009. In the first quarter of 2008, the Company sold $\$ 2.21$ billion of RALs into a securitization facility through SBBT RAL Funding Corp. and recognized a net gain on sale of RALs of $\$ 44.6$ million. A detailed description of RALs sold through the securitization is discussed in Note 6, RAL and RT Programs of the Consolidated Financial Statements of this Form 10-Q. The income generated by the sale of RALs is reported in the RAL and RT segment.

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## 6. RAL and RT Programs

## RAL and RT Programs

The Company sells two products related to the electronic filing of tax returns. The products are designed to provide taxpayers with faster access to funds claimed by them as a refund on their tax returns. This access may be in the form of a loan from the Company secured by the refund claim, a RAL, or in the form of a facilitated electronic transfer or check prepared by their tax preparer, a RT. The RAL and RT Programs are highly seasonal. Approximately $90 \%$ of the activity occurs in the first quarter of each year. For additional financial information on the RAL and RT programs, for the comparable periods, see the discussion below, and Note 7, RAL and RT Programs of the Consolidated Financial Statements of the 2008 10-K.

## Refund Anticipation Loans

RALs are short-term consumer loans offered to taxpayers, secured by their anticipated tax refund and subject to an underwriting process prior to approval. At the request of the taxpayer, the refund claim is paid by the IRS to the Bank once the tax return has been processed. This constitutes the source of repayment of the RAL. Funds received from the IRS above the sum of the RAL less associated contractual fees are remitted to the taxpayer by the Bank.

The RAL funds advanced by the Bank are generally repaid by the IRS within several weeks. Therefore, the processing costs and provision for loan loss represent the major costs of these loans. This cost structure is different than for other loans since usually the cost of funds is the major cost in making a loan. Because of RALs short duration, the Bank cannot recover the processing costs through interest calculated over the term of the loan. PCBNA has structured the fees to have a fixed component to cover processing costs and a variable component to cover loan losses and the cost of funds. The customer signs a promissory note which requires the Company to report fees received for RALs as interest income.

Net interest income for RALs for the three month periods ended March 31, 2009 and 2008 was $\$ 140.1$ million and $\$ 101.2$ million, respectively. As discussed above, approximately $90 \%$ of the activity occurs in the first quarter each year.

The following table represents RAL originations and net charge-offs:
$\left.\begin{array}{lrr} & \begin{array}{c}\text { Three-Months Ended } \\ \text { March 31, }\end{array} \\ \text { 2009 } \\ \text { (in thousands) }\end{array}\right\}$

For the 2008 and 2009 RAL seasons, any outstanding RAL that is determined to be uncollectible at June $30^{\text {th }}$ will be charged-off for the current RAL season. Regardless of the balance of RALs at June $30^{\text {th }}$, all RALs are charged-off by December $31^{\text {st }}$ of each year. At March 31, 2009 and 2008, the outstanding RAL balance was $\$ 60.2$ million and $\$ 61.1$ million, respectively. As of the date of this Form 10-Q filing, a majority of the RALs outstanding at March 31, 2009 has been collected. Management expects the remaining balance of RALs will be collected by the end of the second quarter of 2009. The allowance for loan loss for RAL at March 31, 2009 and 2008 was $\$ 3.3$ million and $\$ 7.2$ million, respectively.

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Fees Earned on RALs and RTs

The following table summarizes RAL and RT fees:

|  | Three-Months Ended <br> March 31, |
| :--- | :---: | :---: |
| 2009 |  |

Total RAL fees increased by $\$ 42.8$ million or $40.7 \%$ to $\$ 147.9$ million for the three months ended March 31,2009 compared to $\$ 105.2$ million for the three months ended March 31, 2008. This increase was due to the Bank not securitizing and selling RALs in 2009 which contributed approximately $\$ 64.1$ million to the gain on RAL loans in 2008. RAL volume was down for the comparable three month periods in 2009 and 2008 which contributed to the $\$ 21.3$ million net decline in all RAL fees including those recognized as a component of the securitization. Total RT fees decreased by $\$ 1.1$ million due to an increase in volume offset by a decrease in average fee collected of approximately one dollar. Total RT transactions increased by 151,000 or $2.8 \%$ from 5.6 million for the three months ended March 31, 2009 compared to 5.4 million for the three months ended March 31, 2008. Fees earned on RTs are recognized in non-interest income as a separate line item, Refund transfer fees .

## RAL Allowance and Provision for loan losses

RAL provision for loan losses was $\$ 82.2$ million and $\$ 32.8$ million for the three months ended March 31, 2009 and 2008, respectively. The increased provision for loan losses on RALs for the comparable periods is due to the internal revenue service ( IRS ) remitting funds differently than in past years and, holding-up more tax returns for review pending additional taxpayer information to be provided before processing. Losses associated with RALs result from the IRS not remitting funds associated with a particular tax return. This occurs for a number of reasons, including errors in the tax return and tax return fraud. In addition, $\$ 14.9$ million of loan losses was included in 2008 gain on sale of RALs as a reduction.

## Refund Anticipation Loan Securitizations

Management was not able to set-up a securitization facility for the 2009 RAL season due to the current economic conditions and current United States credit crisis. The securitization used in prior years assisted in removing RALs from the Bank s balance sheet which helped maintain capital ratios at an adequately capitalized level. In preparation for the 2009 RAL season and to replace the unavailability of a securitization facility, the Bank raised $\$ 1.28$ billion of funding through brokered CDs and a syndicated funding line of $\$ 524$ million which was drawn upon during the peak of the 2009 RAL season.

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In 2008, the Bank sold $\$ 2.21$ billion of RALs into a securitization facility through the SBBT RAL Funding Corp during the first quarter of 2008. The net gain on sale of RALs was $\$ 44.6$ million. In the calculation of the net gain on sale of RALs, the RAL fees received on securitized loans are reduced by the direct costs of the securitization (fees paid to investor, commitment fees paid and other fees paid) and loan losses. A summary of the components of the net gain on sale of RALs is in the table below:

|  | Three-Months Ended March 31, 2008 (in thousands) |  |
| :---: | :---: | :---: |
| RAL fees received on securitized loans | \$ | 64,123 |
| Fees paid to investor |  | $(2,176)$ |
| Commitment fees paid |  | $(2,320)$ |
| Other fees paid |  | (133) |
| Loan losses |  | $(14,914)$ |
| Net gain on sale of RALs | \$ | 44,580 |

## 7. Allowance for Loan Losses

The following summarizes the changes in the allowance for loan losses:

|  | Three-Months Ended March 31, 2009 2008 (in thousands) |  |  |
| :---: | :---: | :---: | :---: |
| Balance, beginning of period |  | 140,908 | \$ 44,843 |
| Loans charged-off: |  |  |  |
| RALs |  | $(95,941)$ | $(47,537)$ |
| Core Bank Loans |  | $(76,075)$ | $(4,791)$ |
| Total Loans charged-off |  | $(172,016)$ | $(52,328)$ |
| Recoveries on loans previously charged-off: |  |  |  |
| RALs |  | 17,055 | 21,960 |
| Core Bank Loans |  | 2,636 | 2,622 |
| Total recoveries on loans previously charged-off |  | 19,691 | 24,582 |
| Net charge-offs |  | $(152,325)$ | $(27,746)$ |
| Provision for loan losses: |  |  |  |
| RALs |  | 82,208 | 32,792 |
| Core Bank Loans |  | 73,516 | 15,602 |
| Total provision for loan losses |  | 155,724 | 48,394 |
| Balance, end of period |  | 144,307 | \$ 65,491 |

The allowance for loan losses increased by $\$ 78.8$ million when comparing the balance at March 31, 2009 to March 31, 2008. This increase is mostly due to the inherent loan losses in the Core Bank loan portfolio associated with the economic downturn which started in the latter part of 2008 and that has continued through the current period. The economic downturn has caused the Core Bank to have increased charge-offs, non-performing loans and loan delinquencies as well as caused collateral values to decrease

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which required valuation write-downs on the impaired loans. In addition, the peak of RAL season is in the first quarter of each year and in 2009 the loss rate on RALs has increased for various reasons. The discussions surrounding the causes for these increases are located in the Management Discussion \& Analysis ( MD\&A ), Provision for Loan Losses and Allowance for Loan Losses sections which are on page 36 and 40 of this Form 10-Q and in Note 6, RAL and RT Programs of these Consolidated Financial Statements.

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## 8. Long-Term Debt and Other Borrowings

The following table is a summary of long-term debt and other borrowings:

|  | $\begin{gathered} \text { March 31, } \\ 2009 \end{gathered}$ <br> (in | D | $\begin{aligned} & \text { cember 31, } \\ & 2008 \end{aligned}$ <br> s) |
| :---: | :---: | :---: | :---: |
| Other short-term borrowings: |  |  |  |
| Amounts due to the Federal Reserve Bank | \$ 5,337 | \$ | 2,920 |
| Federal Home Loan Bank advances |  |  | 230,000 |
| Total short-term borrowings | 5,337 |  | 232,920 |
| Long-term debt: |  |  |  |
| Federal Home Loan Bank advances | 1,313,924 |  | 1,306,965 |
| Subordinated debt issued by the Bank | 121,000 |  | 121,000 |
| Subordinated debt issued by the Company | 69,426 |  | 69,426 |
| Total long-term debt | 1,504,350 |  | 1,497,391 |
| Total long-term debt and other short-term borrowings | 1,509,687 |  | 1,730,311 |
| Obligations under capital leases | 15,096 |  | 9,929 |
| Total long-term debt and other borrowings | \$ 1,524,783 | \$ | 1,740,240 |

## Other Short-Term Borrowings

For the three months ended March 31, 2009 and 2008, interest expense on short-term borrowings was $\$ 163,000$ and $\$ 1.0$ million, respectively, with a weighted average rate of $0.35 \%$ and $2.16 \%$, respectively.

## 9. Postretirement Benefits

All eligible retirees may obtain health insurance coverage through the Company s Retiree Health Plan. The Company is required to recognize its portion of the cost of the benefits as the eligible retirees earn the benefits rather than when the benefits are paid. The commitment is recognized in the financial statements. For a comprehensive explanation of these benefits see Note 15, Postretirement Benefits of the Consolidated Financial Statements in the 2008 10-K.

The following table summarizes the expense recognized for postretirement benefits:

|  | Three-Months <br> Ended March 31, |  |
| :--- | :---: | :---: |
|  | 2009 | 2008 |

At the end of each year, the Company contracts a third party to estimate the amount of the Company s required liability for postretirement benefits and to forecast the postretirement benefit expense for the following year. As of March 31, 2009 and December 31, 2008, the Company has recorded a liability for postretirement benefits of $\$ 13.3$ million and $\$ 13.8$ million, respectively.

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## 10. Other Expense

## Other Expense

The following table summarizes the significant items that are included in the other expense line item of the income statement:

|  | Three-Months Ended March 31, |  |  |  | Change |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $2009$ |  |  | 2008 | \$ |  | \% |
| Other Expense: |  |  |  |  |  |  |  |
| Software Expense | \$ | 4,260 | \$ | 3,408 | \$ | 852 | 25.0\% |
| Borrowing fee |  | 3,961 |  |  |  | 3,961 | N/A |
| Consulting and professional services |  | 3,786 |  | 3,122 |  | 664 | 21.3\% |
| Loan origination and collection |  | 2,978 |  | 2,332 |  | 646 | 27.7\% |
| Customer deposit service and support |  | 2,673 |  | 1,820 |  | 853 | 46.9\% |
| Furniture, fixtures, and equipment, net |  | 2,626 |  | 2,605 |  | 21 | 0.8\% |
| Telephone and data |  | 2,115 |  | 2,238 |  | (123) | (5.5\%) |
| Reserve for off balance sheet commitments |  | 573 |  | 2,556 |  | $(1,983)$ | (77.6\%) |
| Developer performance fees |  |  |  | 9,055 |  | $(9,055)$ | (100.0\%) |
| Other expense |  | 10,403 |  | 7,735 |  | 2,668 | 34.5\% |
| Total | \$ | 33,375 | \$ | 34,871 |  | $(1,496)$ | (4.3\%) |

Other expense was $\$ 33.4$ million for the three months ended March 31, 2009 a decrease of $\$ 1.5$ million compared to the same three month period in 2008. The decrease in other expense is mostly attributed to four line items from the table above: a decrease in developer fees of $\$ 9.1$ million which occurred from changes in the contracts of tax preparers for the RAL and RT programs, a $\$ 4.0$ million borrowing fee for the $\$ 524.0$ million syndicated funding line to assist with the funding of RALs, an increase in other expense of $\$ 2.7$ million described below, and a decrease in the reserve for off balance sheet commitments of $\$ 2.0$ million. The decrease in reserve for off balance sheet commitments is due to additional reserves that were added throughout 2008 resulting from changes in qualitative factors as the U.S. economy entered into a recession. In addition, customer deposit service and support expense increased by $46.9 \%$ for the comparable quarters. This increase is largely related to outsourcing the item processing services to a third party starting in May 2008 and additional expenses incurred from being a member of the Certificate of Deposit Account Registry Service (CDARS ), which provides Federal Deposit Insurance Corporation (FDIC ) coverage for large deposits made by the Bank s customers. The remaining balance of other expenses increased by $\$ 2.7$ million to $\$ 10.4$ million for the three month period ended March 31, 2009 from $\$ 7.7$ million for the three month period ended March 31, 2008. The drivers of this increase are increased regulatory assessments for FDIC insurance of $\$ 1.2$ million due to the increase in failed banks and an increase in operating losses of $\$ 457,000$. The increase in operating losses is mostly attributed to an increase in the number of fraudulent and counterfeit checks which were cleared against customer accounts.

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## 11. Commitments and Contingencies

## Leasing of Premises

The Company leases the majority of its locations. Substantially all of these leases contain multiple renewal options and provisions for increases to lease payments. As of March 31, 2009, the minimum obligations under non-cancelable leases for the next five years and thereafter are shown in the table below. These amounts are not adjusted for the contractual obligations of sub-tenants due to the Company. Sub-tenants lease obligations to the Company were approximately $\$ 3.1$ million at March 31, 2009. Approximately $78 \%$ of these payments are due to the Company over the next three years.

The following table summarizes the contractual lease obligations at March 31, 2009:

|  | March 31, 2009 |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Less than one year |  | ne to years |  | hree to ve years <br> (in th |  | re than <br> years nds) |  | Total |  | $\begin{aligned} & \text { mber 31, } \\ & \text { pons } \end{aligned}$ |
| Non-cancelable leases | \$ 12,604 | \$ | 23,740 | \$ | 17,462 | \$ | 40,005 | \$ | 93,811 | \$ | 89,983 |
| Capital leases | 710 |  | 1,535 |  | 1,727 |  | 39,863 |  | 43,835 |  | 25,621 |
| Total | \$ 13,314 | \$ | 25,275 | \$ | 19,189 | \$ | 79,868 |  | 37,646 | \$ | 115,604 |

1. The Company has been a defendant in a class action lawsuit brought on behalf of persons who entered into a refund anticipation loan application and agreement (the RAL Agreement) with the Company from whose tax refund the Company deducted a debt owed by the applicant to another RAL lender. The lawsuit was filed on March 18, 2003 in the Superior Court in San Francisco, California as Canieva Hood and Congress of California Seniors v. Santa Barbara Bank \& Trust, Pacific Capital Bank, N.A., and Jackson-Hewitt, Inc. The Company is a party to a separate cross-collection agreement with each of the other RAL lenders by which it agrees to collect sums due to those other lenders on delinquent RALs by deducting those sums from tax refunds due to its RAL customers and remitting those funds to the RAL lender to whom the debt is owed. This cross-collection procedure is disclosed in the RAL Agreement with the RAL customer and is specifically authorized and agreed to by the customer. The plaintiff does not contest the validity of the debt, but contends that the cross-collection is illegal and requests damages on behalf of the class, injunctive relief against the Company, restitution of sums collected, punitive damages and attorneys fees. Venue for this suit was changed to Santa Barbara. The Company filed an answer to the complaint and a cross complaint for indemnification against the other RAL lenders. On May 4, 2005, a superior court judge in Santa Barbara granted a motion filed by the Company and the other RAL lenders, which resulted in the entry of a judgment in favor of the Company dismissing the suit.

The plaintiffs filed an appeal. On September 29, 2006, the Court of Appeal, in a 2-1 decision, issued an opinion which held that the claims in the Complaint that the Company had violated certain California consumer protection laws were not preempted by Federal law and regulations. The Company and the Cross-Defendants filed a petition for writ of certiorari with the United States Supreme Court seeking to reverse the Court of Appeal s opinion. The petition was denied.

The plaintiff filed an amended complaint in the superior court. The Company filed a demurrer to the cause of action in the amended complaint based on the California Consumers Legal Remedies Act. The superior court granted the demurrer without leave to amend. The plaintiff s petition for writ of mandate seeking to reverse the superior court s decision was denied by the Court of Appeal. The plaintiff filed an appeal to the California Supreme Court which was denied.

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A Sixth Amended Complaint was filed which added an additional plaintiff, Tyree Bowman. The Company filed an answer to the complaint.

The plaintiff, the Company, the other defendant and the cross-defendants have entered into an agreement to settle the case. Following a hearing on April 29, 2009, the Court approved the settlement and ordered that judgment be entered consistent with the settlement agreement. The judgment will become final 60 days thereafter, if no appeal is filed. The judgment will not have a material effect on the Company s financial position, results of operation or cash flow.
2. The Company is a defendant in a class actions which was filed on January 14, 2008. Big Sky Ventures I, LCC, et al v. Pacific Capital Bancorp, et al was filed in the United States District Court, Central District of California.

In Big Sky Ventures, the plaintiffs purport to represent a class consisting of all tax preparation franchisees of Jackson Hewitt, Inc located outside of California.

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The plaintiffs entered into annual Bank Product Agreements (the Agreement ) with the Company which gave them the right, but not the obligation, to provide to their customers certain Company financial products such as refund anticipation loans. The plaintiffs allege that prior to the Agreement with the Company applicable to the 2006 tax year, they could charge their customers fees in connection with the Company s financial products which they provided. The plaintiffs allege that in the 2006 tax year Agreement, their fees were limited to $\$ 40$ per product and that in the Agreements for the 2007 and 2008 tax years, they were prohibited from charging their customers any fee for providing them with such products. Further, they allege that in their franchise agreements with Jackson Hewitt, Inc, they are required to provide the Company s financial products to their customers.

In this action, the plaintiffs make the following claims for relief:

1. A judicial declaration that the agreements applicable to the 2007 and 2008 tax years are unconscionable, void and unenforceable for economic duress, lack of consent, undue influence, and lack of consideration.
2. Injunctive relief prohibiting the Company from enforcing the terms of the 2008 Bank Product Agreement.
3. For restitution from the Company for the uncompensated services provided by the plaintiffs during the 2006, 2007 and 2008 tax years.
4. For rescission of the 2008 Bank Product Agreement.
5. For damages from the Company pursuant to California s Unfair Competition Law under Business and Professions Code Sections 172000, et seq.

The Company filed a motion to dismiss the complaint. Following a hearing on May 15, 2008, the motion was granted in part and denied in part. The judge s order granted the motion to dismiss as to the causes of action for restitution and unjust enrichment and denied it as to the other causes of action. In addition, the order struck the plaintiffs requests for punitive damages and attorneys fees.

The plaintiffs filed an amended complaint which added causes of action for 1 ) intentional interference with prospective economic advantage, 2) negligent interference with prospective advantage, and 3) quantum meruit. The Company filed an answer to the amended complaint. The amended complaint was dismissed with prejudice by the plaintiffs on March 24, 2009.
3. The Company is involved in various lawsuits of a routine nature that are being handled and defended in the ordinary course of the Company s business. Expenses are being incurred in connection with defending the Company, but in the opinion of Management, based in part on consultation with legal counsel, the resolution of these lawsuits will not have a material impact on the Company s financial position, results of operations, or cash flows.

## 12. Fair Value of Financial Instruments

The Company uses fair value measurements to record fair value adjustments to certain assets and liabilities. AFS and trading securities are recorded at fair value on a recurring basis. Additionally, the Company may be required to record other assets and liabilities at fair value on a non-recurring basis. These non-recurring fair value adjustments involve the lower of cost or market accounting and write downs resulting from impairment of assets.

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Statement of Financial Accounting Standard (SFAS ) No. 157, Fair Value Measurements (SFAS 157 ) establishes a framework for measuring fair value, establishes a three-level valuation hierarchy for disclosure of fair value measurement and enhances disclosure requirements for fair value measurements. The valuation hierarchy is based upon the transparency of inputs to the valuation of an asset or liability as of the measurement date. The three levels are defined as follows:

Level 1: Observable quoted prices in active markets for identical assets and liabilities.
Level 2: Observable quoted prices for similar assets and liabilities in active markets, quoted prices for identical or similar instruments in markets that are not active, and model-based valuation techniques for which all significant assumptions are observable in the market.

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Level 3: Model-based techniques that use at least one significant assumption not observable in the market. These unobservable assumptions reflect estimates of assumptions that market participants would use in pricing the asset or liability. Valuation techniques include use of option pricing models, discounted cash flow models and similar techniques. The following methods and assumptions were used to estimate the fair value of each class of financial instruments and servicing rights that are recognized at fair value on a recurring and non-recurring basis:

## Securities

AFS and trading securities are recorded at fair value on a recurring basis. The U.S. Treasuries in the AFS portfolio are classified as level 1 of the valuation hierarchy as there are quoted prices available in an active market for identical assets. The remaining securities held in the trading and AFS portfolios are valued using observable market information for similar assets and accordingly, classified as level 2 of the valuation hierarchy. If observable market information is not available and there is limited activity or less transparency around inputs, securities would be classified within level 3 of the valuation hierarchy.

## Loans Held for Sale

Loans held for sale are carried at the lower of cost or market. The fair value of loans held for sale is based on what secondary markets are currently offering for portfolios with similar characteristics or based on the agreed upon sale price. As such, the Company classifies loans held for sale as a non-recurring valuation within level 2 of the fair value hierarchy. At March 31, 2009, the Company had loans held for sale with an aggregate carrying value of $\$ 20.6$ million. At December 31, 2008, the Company had loans held for sale with an aggregate carrying value of $\$ 11.1$ million and an estimated fair value of $\$ 11.3$ million.

## Impaired Loans

The Company records certain loans at fair value on a non-recurring basis. When a loan is considered impaired, an allowance for loan losses is established. SFAS 157 applies to loans measured for impairment using the practical expedients method permitted by SFAS 114, Accounting by Creditors for Impairment of a Loan. Impaired loans are measured at an observable market price, if available or at the fair value of the loans collateral, if the loan is collateral dependent. The fair value of the loan scollateral is determined by appraisals or independent valuation which is then adjusted for the cost related to liquidation of the collateral. When the fair value of the loan s collateral is based on an observable market price or current appraised value, given the current real estate markets, the appraisals may contain a wide range of values and depend on unobservable significant valuation inputs, and accordingly, the Company classifies the impaired loans as a non-recurring level 3 of the valuation hierarchy. When the Company measures impairment using anything but an observable market price or a current appraised value, the fair value measurement is not in the scope of SFAS 157 and is not included in the tables below.

## Goodwill

Goodwill is tested for impairment at a minimum during the third quarter of each year or if management determines there is a triggering event which may indicate a need to review goodwill for impairment as disclosed in the Critical Accounting Polices section of the 2008 10-K and in Note 1, Significant Accounting Polices of the Consolidated Financial Statements of the 2008 10-K. SFAS 142, Goodwill and Other intangible Assets (SFAS 142 ) provides the accounting guidance of evaluating a Company s Goodwill for impairment. SFAS 142 has a two step approach in determining if there is an impairment of Goodwill. In Step 1, the book value of each reporting unit is compared to the fair value. When the fair value of a reporting unit is less than its carrying value, the Company is required to utilize a Step 2 valuation approach which requires all of the assets and liabilities be reviewed individually for each of their fair value prior to determining if there is impairment. The goodwill impairment testing was performed by an independent third party. The determination of the fair value takes into consideration the capitalized earnings of each reporting unit, the outlook of the current economic environment and transaction multiples of publicly traded financial institutions adjusted for a change in control. The goodwill impairment calculation is an estimate subject to ongoing review as certain circumstances may cause additional impairment to be assessed in the future. As such, the Company used primarily level 3 inputs in its fair value of Goodwill.

## Servicing Rights

Servicing rights are carried at the lower of aggregate cost or estimated fair value. Servicing rights are subject to quarterly impairment testing. When the fair value of the servicing rights is lower than their carrying value an impairment is recorded by reducing the right to the current fair value. The Company uses independent third parties to value the servicing rights. The

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valuation model used takes into consideration discounted cash flows using current interest rates, and prepayment speeds for each type of the underlying asset being serviced. The Company classifies these servicing rights as non-recurring level 3 in the valuation hierarchy. For the three month periods ended March 31, 2009 and 2008, the Company reduced the carrying value of the servicing rights by $\$ 190,000$ and $\$ 374,000$, respectfully due to amortization and $\$ 202,000$ and $\$ 260,000$, respectively due changes in the fair value.

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## Derivatives

The Company s swap derivatives are not listed on an exchange and are instead executed over the counter ( OTC ). As no quoted market prices exist for such instruments, the Company values these OTC derivatives primarily based on the broker pricing indications and in consideration of the risk of counterparty nonperformance. OTC interest rate swap key valuation inputs are observable interest rate and/or yield curves and do not require significant judgment, and accordingly, the swap values are classified within Level 2 of the fair value hierarchy.

Assets and liabilities measured at fair value on a recurring basis at March 31, 2009 and December 31, 2008 are summarized in the following tables:

|  | $\begin{gathered} \text { As of March 31, } \\ 2009 \end{gathered}$ |  | $\left.\begin{array}{cc}\text { Recurring Fair Value Measurements at } \\ \text { Reporting }\end{array}\right]$ |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Assets: |  |  |  |  |  |  |
| Trading Securities: |  |  |  |  |  |  |
| Mortgage-backed securities | \$ | 205,450 | \$ | \$ | 205,450 | \$ |
| Total trading securities |  | 205,450 |  |  | 205,450 |  |
| Available-for-Sale: |  |  |  |  |  |  |
| U.S. Treasury obligations |  | 37,093 | 37,093 |  |  |  |
| U.S. Agency obligations |  | 892,697 |  |  | 892,697 |  |
| Collateralized mortgage obligations |  | 16,450 |  |  | 16,450 |  |
| Mortgage-backed securities |  | 206,082 |  |  | 206,082 |  |
| Asset-backed securities |  | 915 |  |  | 915 |  |
| State and municipal securities |  | 311,868 |  |  | 311,868 |  |
| Total available for sale securities |  | 1,465,105 | 37,093 |  | 1,428,012 |  |
| Fair value swap asset |  | 17,228 |  |  | 17,228 |  |
| Fair value of futures contracts |  | 134 | 134 |  |  |  |
| Total assets at fair value |  | 1,687,917 | \$ 37,227 | \$ | 1,650,690 | \$ |
| Liabilities: |  |  |  |  |  |  |
| Fair value swap liability | \$ | 18,879 | \$ | \$ | 18,879 | \$ |
| Total liabilities at fair value | \$ | 18,879 | \$ | \$ | 18,879 | \$ |

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$\left.\begin{array}{llll} & \begin{array}{c}\text { Recurring Fair Value Measurements } \\ \text { Quoted } \\ \text { prices } \\ \text { in }\end{array} \\ \text { active } \\ \text { markets } \\ \text { for }\end{array}\right]$

The Company may be required to measure certain assets and liabilities at fair value on a non-recurring basis in accordance with GAAP. These include assets and liabilities that are measured at the lower of cost or market that were recognized at fair value below cost at the end of the period.

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Assets and liabilities measured at fair value on a non-recurring basis at March 31, 2009 and December 31, 2008 are summarized in the tables below:
$\left.\begin{array}{lccccc} & \begin{array}{c}\text { Non-recurring Fair Value Measurements at Reporting } \\ \text { Quoted } \\ \text { prices } \\ \text { in }\end{array} \\ \text { active } \\ \text { markets } \\ \text { for }\end{array}\right]$

|  | As of | Non-recu December 31, $2008$ | ing Fair Quoted prices in active markets for identical assets (Level 1) | Meas | po | rvable uts 3) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Intangible assets | \$ | \$ 5,940 | \$ | \$ | \$ | 5,940 |
| Servicing Rights |  | 3,722 |  |  |  | 3,722 |
| Impaired Loans |  | 29,929 |  |  |  |  |
| Impaired off balance sheet commitments |  | 2,489 |  |  |  |  |
| Total assets at fair value | \$ | \$ 42,080 | \$ | \$ | \$ | 9,662 |

There were no liabilities measured at fair value on a non-recurring basis at March 31, 2009 or December 31, 2008. In addition, there were no transfers in or out of the Company s level 3 financial assets and liabilities for the three month periods ended March 31, 2009 and 2008.

## 13. Segments

In January 2009, the Chief Executive Officer (CEO ) presented his strategic vision for the Company to the Board of Directors and determined that the Commercial Banking and Wealth Management segments should be combined into one segment. The newly combined segment is called the Commercial \& Wealth Management Group. The new Commercial \& Wealth Management Group provides products and services to meet the needs of middle market companies and high net-worth individuals under one platform and one manager. The same services and products continue to be offered as described in the 2008 10-K for the Commercial and

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Wealth Management segments but, under one platform with a common business model. The new combined segment will no longer offer SBA loans as these products service small businesses and are offered through the Community Banking segment.

The Company has three operating lines of business for segment reporting purposes including Community Banking, Commercial \& Wealth Management Group and RAL and RT Programs. The reported financial results for each respective business are based on Management assumptions, which allocate balance sheet and income statement items to each

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segment based on the type of customer and the types of products and services offered. If the Management structure and or allocation process changes, allocations, transfers and assignments may change. A detailed description of each segment and, the products, services and customers from which revenues are derived for each segment are disclosed within the Company s 2008 10-K Consolidated Financial Statements, Note 24, Segments .

The following tables present information for each specific operating segment regarding assets, profit or loss, and specific items of revenue and expense that is included in that measure of segment profit or loss as viewed by the Chief Executive Officer. Included in the table is the All Other information which includes the unallocated portions of administrative support units and PCB.

|  | Community Banking |  | $\begin{array}{r} \text { oera } \\ \text { Co } \end{array}$ | hree-Mon ing Segme mercial Wealth agement Group | ns Ended Marc ts <br> RAL and RT Programs (in thousands) |  | AII Other |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Interest income | \$ | 27,331 | \$ | 51,174 | \$ | 149,173 | \$ | 13,705 | \$ | 241,383 |
| Interest expense |  | 13,253 |  | 7,939 |  | 9,063 |  | 23,016 |  | 53,271 |
| Net interest income |  | 14,078 |  | 43,235 |  | 140,110 |  | $(9,311)$ |  | 188,112 |
| Provision for loan losses |  | 6,070 |  | 67,446 |  | 82,208 |  |  |  | 155,724 |
| Non-interest income |  | 5,458 |  | 7,686 |  | 60,495 |  | 2,454 |  | 76,093 |
| Non-interest expense |  | 11,538 |  | 12,718 |  | 63,402 |  | 35,603 |  | 123,261 |
| Direct income before tax |  | 1,928 |  | $(29,243)$ |  | 54,995 |  | $(42,460)$ |  | $(14,780)$ |
| Indirect credit (charge) for funds |  | 6,799 |  | $(40,876)$ |  | $(3,595)$ |  | 37,672 |  |  |
| Net income (loss) before tax | \$ | 8,727 | \$ | $(70,119)$ | \$ | 51,400 | \$ | $(4,788)$ | \$ | $(14,780)$ |
| Total assets | \$ 3,374,882 |  | \$ | ,325,518 | \$ | 1,278,619 |  | 243,469 | \$ | ,222,488 |
|  |  Operating Segme <br> Commercial <br> \& Wealth <br> Community <br> Banking <br> Management <br> Group  |  |  |  | RAL and RT <br> Programs (in thousands) |  | AII Other |  | Total |  |
| Interest income | \$ | 31,931 | \$ | 57,010 | \$ | 106,854 | \$ | 15,225 | \$ | 211,020 |
| Interest expense |  | 12,998 |  | 8,147 |  | 5,649 |  | 23,041 |  | 49,835 |
| Net interest income |  | 18,933 |  | 48,863 |  | 101,205 |  | $(7,816)$ |  | 161,185 |
| Provision for loan losses |  | 7,419 |  | 8,183 |  | 32,792 |  |  |  | 48,394 |
| Non-interest income |  | 5,630 |  | 8,867 |  | 106,754 |  | 4,063 |  | 125,314 |
| Non-interest expense |  | 10,526 |  | 9,807 |  | 67,186 |  | 34,335 |  | 121,854 |
| Direct income before tax |  | 6,618 |  | 39,740 |  | 107,981 |  | $(38,088)$ |  | 116,251 |
| Indirect credit (charge) for funds |  | 634 |  | $(33,730)$ |  | $(2,187)$ |  | 35,283 |  |  |

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| Net income (loss) before tax | $\$$ | 7,252 | $\$$ | 6,010 | $\$$ | 105,794 | $\$$ | $(2,805)$ | $\$$ | 116,251 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Total assets | $2,955,189$ | $3,766,118$ |  | 493,916 | 184,158 | $\$ 7,399,381$ |  |  |  |  |

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As referenced in Note 1, Summary of Significant Accounting Policies, certain amounts in the table above has been reclassified from 2008 to 2009 for comparability.

As disclosed in the 2008 10-K, Note 24, Segments , in the third quarter of 2008, during the periodic SFAS 142 goodwill impairment analysis process, the Company was required to re-allocate goodwill due to changes made to the reportable segments based on each segment s pro-rata fair value.

During the process of re-allocating goodwill, several of the assets and liabilities which had been reported in the All Other segment were re-allocated to the appropriate operating segment based on usage by each operating segment. The process of allocating the assets and liabilities to re-balance the balance sheets at the individual segment level is how the indirect credit (charge) for funds is accounted for within the tables above. The indirect credit (charge) for funds is the interest income, interest expense, non-interest income and non-interest expense associated with the transfers of the assets and liabilities to the operating segments.

Included in indirect credit (charge) for funds is an allocation of non-interest expense from the All Other segment for the services provided by the administrative support units which include the Company s executive administration, risk management, information technology, marketing, credit administration, human resources, corporate real estate, legal, treasury and finance based on the estimated use of each departments services.

## 14. Regulatory Matters

PCBNA entered into a memorandum of understanding with the Office of the Comptroller of the Currency ( OCC ) on April 16, 2009 (the OCC Memorandum ). A memorandum of understanding is characterized by regulatory authorities as an informal action that is not published or publicly available and that is used when circumstances warrant a milder form of action than a formal supervisory action, such as a formal written agreement or order. Under the OCC Memorandum, PCBNA agreed to develop and implement an updated three-year strategic plan with goals and plans to maintain adequate capital and ensure sustained earnings, and enhanced written programs designed to (i) manage the risk in its commercial real estate and residential real estate loan portfolios, (ii) reduce its classified assets, (iii) strengthen its collection efforts relating to delinquent residential real estate loans, (iv) ensure that it recognizes loss relating to delinquent residential real estate loans in a timely manner, and (v) ensure that the risk associated with its commercial loan portfolio is properly reflected and accounted for in its books and records. PCBNA agreed to provide notice and obtain the non-objection of the OCC prior to declaring dividends to PCB and prior to making certain changes to its directors or senior executive officers. In addition, PCBNA has agreed to maintain a minimum Tier 1 leverage ratio of $8.5 \%$ as of June 30, 2009 and $9.0 \%$ as of September 30, 2009, and a minimum total risk based capital ratio of $11.0 \%$ as of June 30, 2009 and $12.0 \%$ as of September 30, 2009. The Board of Directors of PCBNA has established a compliance committee comprised entirely of non-management directors and has retained a consulting firm to ensure PCBNA scompliance with the provisions of the OCC Memorandum.

Management expects that PCB will enter into a memorandum of understanding with the Federal Reserve Board of San Francisco (the FRB ) during the second quarter of 2009 (the FRB Memorandum ). It is anticipated that the FRB Memorandum will require PCB to provide notice and obtain the prior approval of the FRB prior to (i) receiving dividends from PCBNA, (ii) declaring or paying any dividends to its shareholders, (iii) incurring, renewing, increasing or guaranteeing any debt or purchasing, redeeming or otherwise acquiring any of its capital stock, (iv) making any payments on its trust preferred securities, and (v) making certain changes to its directors or senior executive officers.

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## Item 2. Management s Discussiomnd Analysis of Financial Condition and Results of Operations

This discussion is designed to provide insight into Management s assessment of significant trends related to the Company s consolidated financial condition, results of operations, liquidity, capital resources, and interest rate sensitivity. It should be read in conjunction with the 2008 10-K and unaudited interim consolidated financial statements and notes hereto and the other financial information appearing elsewhere in this report.

## Business

PCB is a bank holding company. All references to the Company apply to PCB and its subsidiaries on a consolidated basis. The Company s organizational structure and description of services are discussed in Item 1, Business and in Note 1, Summary of Significant Accounting Policies of the 2008 10-K and should be read in conjunction with this 10-Q. Terms and acronyms used throughout this document are defined in the glossary on pages 49 through 51 . Throughout the MD\&A of this 10-Q, there is discussion of the Company s financial information with and without the RAL and RT programs. When the discussion refers to the Core Bank, this means all of the financial activity of the consolidated financial statements excluding the RAL and RT programs.

## Segments

In January 2009, the Chief Executive Officer (CEO ) presented his strategic vision for the Company to the Board of Directors and determined that the Commercial Banking and Wealth Management segments should be combined into one segment. The newly combined segment is called the Commercial \& Wealth Management Group. The new Commercial \& Wealth Management Group provides products and services to meet the needs of middle market companies and high net-worth individuals under one platform and one manager. The same services and products continue to be offered as described in the 2008 10-K for the Commercial and Wealth Management segments but, under one platform with a common business model. The new combined segment will no longer offer SBA loans as these products service small businesses and are offered through the Community Banking segment.

The Company s businesses as viewed by Management are organized by product line and result in three operating segments. The operating segments are: Community Banking, Commercial \& Wealth Management Group and RAL and RT Programs. The administrative functions and the Holding Company operations of the Company are not considered part of operating activities of the Company and for financial reporting purposes the unallocated activity is reported in the All Other segment. A description of the segments, financial results and allocation methodology is discussed in the Company s Consolidated Financial Statements within the 2008 10-K, Note 24, Segments and the current financial results for each segment are presented in this 10-Q, Note 13 ,
Segments in the Consolidated Financial Statements. The significant changes within the financial statements that relate to each segment are incorporated in the MD\&A below.

## Recent Developments

PCBNA recently entered into a memorandum of understanding with the OCC and Management expects that PCB will enter into a memorandum of understanding with the FRB during the second quarter of 2009. A more detailed description of these memoranda is in Note 14, Regulatory Matters in the Consolidated Financial Statements of this Form 10-Q.

PCB and PCBNA are committed to addressing and resolving the issues raised by their principal regulators, and the Board of Directors and management of each have initiated corrective actions to comply with the provisions of the respective memoranda.

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## Significant Accounting Polices

The Company s significant accounting policies are disclosed in this Form 10-Q in Note 1, Summary of Significant Accounting Polices which are an update to the 2008 10-K, Note 1, Summary of Significant Accounting Policies on pages 87-101. Management believes that a number of the significant accounting policies are essential to the understanding of the Company sfinancial condition and results of operation because they involve estimates, judgment, or are otherwise less subject to precise measurement and because the quality of the estimates materially impact those results. A number of significant accounting policies are used in the preparation of the Company s consolidated financial statements. In addition, the Critical Accounting Polices section of the MD\&A on pages 6367 of the $200810-\mathrm{K}$ should also be read in conjunction with this Form 10-Q. The Critical Accounting Policies include: allowance for loan losses, accounting for income taxes, goodwill and other intangible assets and revenue recognition for the RAL and RT Programs. Management believes these estimates and assumptions to be reasonably accurate, actual results may differ.

## Overview and Highlights

The Company s net loss for the first quarter of 2009 was $\$ 7.9$ million or ( $\$ 0.17$ ) per share, compared with net income of $\$ 72.5$ million, or $\$ 1.56$ per diluted share, reported for the first quarter of 2008.

The significant factors impacting the decrease of income for the first quarter of 2009 compared to the first quarter of 2008 were:
n Increased provision for loan losses for RALs and Core Bank of $\$ 155.7$ million due to increased charge-offs,
n a decrease in short term interest rates by the Federal Open Market Committee of the Federal Reserve System ( FOMC ) from 2.25\% at March 31, 2008 to $0.00 \%-0.25 \%$ at March 31, 2009 and
n for the 2009 RAL season, the Company was not able to utilize a securitization facility due to the current economic conditions which caused the credit markets to tighten.
The impact to the Company from these items will be discussed in more detail throughout the management discussion and analysis sections of this report as they pertain to the Company s overall comparative performance for the quarter ended March 31, 2009 compared to the quarter ended March 31, 2008.

## RESULTS OF OPERATIONS

## Interest Income

The following table presents a summary of interest income for the three month periods ended March 31, 2009 and 2008:

|  | Three-Months Ended March 31, |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Change |  |  |  |  |

Interest income for the first quarter of 2009 was $\$ 241.4$ million, an increase of $\$ 30.4$ million, or $14.4 \%$ compared to the first quarter of 2008. This increase was mostly attributable to an increase in interest income on RALs. The RAL portfolio was the primary driver of the increase in the loan interest income due to the bank not securitizing and selling RALs in 2009 which it had in prior RAL seasons. When RALs are securitized, they are removed from the Company s balance sheet and sold to third parties. The fees associated with the RALs sold into the securitization are then included in the gain on sale calculation which is reported in non-interest income. In 2008, the fees on sold RALs were $\$ 64.1$ million.

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The RAL interest income increase was offset by a decrease in the Core Bank loan interest income due to the FOMC decreasing short-term interest rates which mostly impacted the commercial and consumer loan portfolio. The commercial loan portfolio s interest income decreased to $\$ 13.1$ million in the three month period ended March 31, 2009 from $\$ 20.9$ million at March 31, 2008, a decrease of $\$ 7.8$ million. The consumer loan portfolio s interest income declined by $\$ 2.8$ million for the comparable three month periods ended March 31, 2009 and 2008.

## Interest Expense

The following table represents the three month comparable periods of interest expense:
$\left.\begin{array}{lrrrrr} & & \begin{array}{c}\text { Three-Months Ended } \\ \text { March 31, }\end{array} \\ \text { Change }\end{array}\right)$

Interest expense for the first quarter of 2009 increased by $\$ 3.4$ million or $6.9 \%$, to $\$ 53.3$ million compared to $\$ 49.8$ million for the first quarter of 2008. This increase in interest expense is primarily due to the growth in deposits. The average balance of interest-bearing deposits increased by $\$ 1.88$ billion when comparing the three month period ended of March 31, 2009 to March 31, 2008. A majority of the increase of deposits came from time certificate of deposits (CDs ). The time certificate of deposits consisted of a combination of customer CDs and brokered CDs. The customer CD growth is attributed to the targeted CD campaigns run in the latter part of 2008 while a majority of the brokered CDs were purchased to fund RALs in 2009. At the same time, interest rates paid on deposits decreased by 60 basis points when comparing the quarters ended March 31, 2009 to 2008 which is primarily attributable to the FOMC decreasing short-term interest rates.

## Net Interest Margin

The net interest margin is reported on a FTE basis. A tax equivalent adjustment is added to reflect that interest earned on certain municipal securities and loans which are exempt from Federal income tax.

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The following tables present FTE net interest margin for the comparable three month periods:

|  | Three-Months Ended March 31, |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Balance | $2009$ Income | Rate ollars in th | us | Balance sands) |  | 008 Income | Rate |
| Assets: |  |  |  |  |  |  |  |  |  |
| Commercial paper | \$ |  | \$ | 0.00\% | \$ | 60,373 | \$ | 454 | 3.02\% |
| Interest bearing deposits in other Financial Institutions |  | 1,620,890 | 1,231 | 0.31\% |  |  |  |  | 0.00\% |
| Federal funds sold |  | 1,333 | 1 | 0.30\% |  | 209,193 |  | 1,558 | 3.00\% |
| Securities: (1) (2) |  |  |  |  |  |  |  |  |  |
| Taxable |  | 1,063,368 | 9,961 | 3.80\% |  | 959,956 |  | 11,956 | 5.01\% |
| Non-taxable |  | 298,930 | 5,254 | 7.03\% |  | 225,760 |  | 3,933 | 6.97\% |
| Total securities |  | 1,362,298 | 15,215 | 4.51\% |  | 1,185,716 |  | 15,889 | 5.38\% |
| Loans: (1) (3) |  |  |  |  |  |  |  |  |  |
| Commercial |  | 1,141,463 | 13,051 | 4.64\% |  | 1,178,684 |  | 20,850 | 7.11\% |
| Real estate-multi family \& commercial |  | 2,870,121 | 41,380 | 5.77\% |  | 2,546,352 |  | 40,977 | 6.44\% |
| Real estate-residential 1-4 family |  | 1,097,321 | 16,195 | 5.90\% |  | 1,082,328 |  | 16,294 | 6.02\% |
| Consumer |  | 1,412,574 | 155,957 | 44.78\% |  | 984,920 |  | 115,942 | 47.35\% |
| Other |  | 5,442 | 23 | 1.71\% |  | 4,974 |  | 73 | 5.90\% |
| Total loans, net |  | 6,526,921 | 226,606 | 14.03\% |  | 5,797,258 |  | 194,136 | 13.45\% |
| Total interest-earning assets |  | 9,511,442 | 243,053 | 10.33\% |  | 7,252,540 |  | 212,037 | 11.74\% |
| Market Value Adjustment |  | 30,917 |  |  |  | 29,097 |  |  |  |
| Noninterest-earning assets |  | 795,473 |  |  |  | 1,107,818 |  |  |  |
| Total assets |  | 10,337,832 |  |  |  | 8,389,455 |  |  |  |
| Liabilities and shareholders equity: |  |  |  |  |  |  |  |  |  |
| Interest-bearing deposits: |  |  |  |  |  |  |  |  |  |
| Savings and interest-bearing transaction accounts | \$ | 2,028,292 | 5,249 | 1.05\% |  | 2,104,083 |  | 9,038 | 1.73\% |
| Time certificates of deposit |  | 3,905,455 | 27,208 | 2.83\% |  | 1,945,691 |  | 19,386 | 4.01\% |
| Total interest-bearing deposits |  | 5,933,747 | 32,457 | 2.22\% |  | 4,049,774 |  | 28,424 | 2.83\% |
| Borrowed funds: |  |  |  |  |  |  |  |  |  |
| Repos and Federal funds purchased |  | 344,921 | 3,160 | 3.72\% |  | 389,524 |  | 3,614 | 3.73\% |
| Other borrowings |  | 1,707,197 | 17,654 | 4.19\% |  | 1,395,557 |  | 17,797 | 5.13\% |
| Total borrowed funds |  | 2,052,118 | 20,814 | 4.11\% |  | 1,785,081 |  | 21,411 | 4.82\% |
| Total interest-bearing liabilities |  | 7,985,865 | 53,271 | 2.71\% |  | 5,834,855 |  | 49,835 | 3.44\% |
| Noninterest-bearing demand deposits |  | 1,407,243 |  |  |  | 1,368,499 |  |  |  |
| Other liabilities |  | 142,356 |  |  |  | 485,960 |  |  |  |
| Shareholders equity |  | 802,368 |  |  |  | 700,141 |  |  |  |
| Total liabilities and shareholders equity |  | 10,337,832 |  |  |  | 8,389,455 |  |  |  |


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| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Tax equivalent net interest income/margin |  |  | 189,782 | 8.09\% |  | 162,202 | 9.00\% |
| Less: non-taxable interest from securities and loans |  |  | 1,670 | 0.07\% |  | 1,017 | 0.06\% |
| Net interest income |  |  | \$ 188,112 | 8.02\% |  | \$ 161,185 | 8.94\% |
| Consumer loans, Core Bank | \$ | 645,815 | \$ 8,015 | 5.03\% | \$ 593,895 | \$ 10,791 | 7.31\% |
| Loans, Core Bank | \$ | 5,760,162 | \$ 78,664 | 5.48\% | \$ 5,406,233 | \$ 88,985 | 6.60\% |

(1) Income and yield calculations are presented on a fully taxable equivalent basis.
(2) Average securities balances are based on amortized historical cost, excluding SFAS 115 adjustments to fair value, which are included in other assets.
(3) Nonaccrual loans are included in loan balances. Interest income includes related fee income.

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Volume and Rate Variance Analysis of Net Interest Income Tax Equivalent Basis:

|  | Three-Months Ended <br> March 31, 2009 vs. March 31, 2008 (in thousands) <br> Changes due to |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Assets: |  |  |  |  |  |  |
| Commercial paper | \$ | (227) |  | (227) | \$ | (454) |
| Interest bearing deposits in other financial institutions |  |  |  | 1,231 |  | 1,231 |
| Federal funds sold |  | (740) |  | (817) |  | $(1,557)$ |
| Securities: |  |  |  |  |  |  |
| Taxable |  | $(3,146)$ |  | 1,151 |  | $(1,995)$ |
| Non-taxable |  | 34 |  | 1,287 |  | 1,321 |
| Investment securities |  | $(3,112)$ |  | 2,438 |  | (674) |
| Loans: |  |  |  |  |  |  |
| Commercial |  | $(7,149)$ |  | (650) |  | $(7,799)$ |
| Real estate-multi family \& nonresidential |  | $(4,446)$ |  | 4,849 |  | 403 |
| Real estate-residential 1-4 family |  | (321) |  | 222 |  | (99) |
| Consumer |  | $(6,649)$ |  | 46,664 |  | 40,015 |
| Other |  | (56) |  | 6 |  | (50) |
| Loans, net |  | $(18,621)$ |  | 51,091 |  | 32,470 |
| Total interest-earning assets |  | $(22,700)$ |  | 53,716 | \$ | 31,016 |
| Liabilities: |  |  |  |  |  |  |
| Interest-bearing deposits: |  |  |  |  |  |  |
| Savings and interest-bearing demand transaction accounts |  | $(3,471)$ |  | (318) |  | $(3,789)$ |
| Time certificates of deposit |  | $(6,994)$ |  | 14,816 |  | 7,822 |
|  |  | $(10,465)$ |  | 14,498 |  | 4,033 |
| Borrowed funds: |  |  |  |  |  |  |
| Repos and Federal funds purchased |  | (11) |  | (443) |  | (454) |
| Other borrowings |  | $(3,618)$ |  | 3,475 |  | (143) |
|  |  | $(3,629)$ |  | 3,032 |  | (597) |
| Total interest-bearing liabilities |  | $(14,094)$ |  | 17,530 |  | 3,436 |
| Tax equivalent net interest income |  | $(8,606)$ |  | 36,186 | \$ | 27,580 |
| Loans, Core Bank |  | $(15,602)$ |  | 5,281 | \$ | $(10,321)$ |
| Consumer loans, Core Bank |  | $(3,630)$ |  | 854 | \$ | $(2,776)$ |

Note: Income and yield calculations are presented on a fully taxable equivalent basis.
The change not solely due to volume or rate has been prorated into rate and volume components.
Net Interest Margin

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The FTE net interest margin for the quarter ended March 31, 2009 and 2008 was $8.09 \%$ compared to $9.00 \%$, respectively for the same comparable periods. This net interest margin decrease is the result of an increase in average balances of interest earning assets of $\$ 2.26$ billion and interest bearing liabilities of $\$ 2.15$ billion and declining interest rates. The decline in interest rates has mostly impacted the Company s average earning assets. Average earning assets interest rates decreased by 141 basis points, partially offset by declining interest rates paid on average earning liabilities which decreased by 73 basis points for the comparable three month periods.

FTE interest income on loans increased by $\$ 32.5$ million, or 58 basis points for the three month comparable periods ended March 31, 2009 and 2008. As discussed in the interest income section of this Form 10-Q, the increase in interest income is mostly attributable to RALs offset by decreased interest rates earned on commercial and consumer loans.

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Interest expense was positively impacted by a reduction in interest rates paid on interest-bearing liabilities but, was significantly impacted by the RAL programs dependency on brokered CDs which accounted for $\$ 8.2$ million of interest expense for the three month period ended or an increase of $\$ 4.5$ million for the comparable quarter in 2008.

The first and second quarters net interest margin of each year are significantly impacted by the RAL activity that peaks during the first quarter of each year. RALs generally have a very short duration (2-3 weeks) which cause the interest rates received on consumer loans to be significantly higher than what is anticipated for the entire year.

The table below summarizes the net interest margin excluding RALs:

|  | Three-Months Ended March 31, |  |
| :---: | :---: | :---: |
|  | 2009 <br> (dollars in | $\begin{aligned} & 2008 \\ & \text { usands) } \end{aligned}$ |
| Consolidated average earning assets | \$ 9,511,442 | \$ 7,252,540 |
| Less: RAL average earning assets | 2,387,059 | 507,040 |
| Core bank average earning assets | 7,124,383 | 6,745,500 |
| Consolidated tax equivalent net interest income | 189,782 | 162,202 |
| Less: RAL net interest income | 140,110 | 101,205 |
| Core bank tax equivalent, non-GAAP net interest income | \$ 49,672 | \$ 60,997 |
| Core bank net interest margin | 2.83\% | 3.64\% |

Excluding RALs, interest income on loans decreased $\$ 10.3$ million with $\$ 15.6$ million attributable to a decrease in rate and $\$ 5.3$ million attributable to increased balances/volumes.

The net interest margin for the Core Bank decreased to $2.83 \%$ for the three months ended March 31, 2009 compared to $3.64 \%$ for the same period of 2008. Due to the seasonality of the RAL product, Management has disclosed the Core Bank net interest margin, which excludes RALs. The Core Bank s FTE net interest income was $\$ 49.7$ million, a decrease of $\$ 11.3$ million when comparing to the same period in 2008. The main driver of this decrease is a decline in interest rates paid on loans which were $6.60 \%$ at March 31, 2008 to $5.48 \%$ at March 31, 2009. The decrease in interest rates was mostly attributable to the commercial loan portfolio which decreased by 247 basis points and consumer loan portfolios which decreased by 228 basis points.

## Provision for Loan Losses

Quarterly, the Company determines the amount of allowance for loan losses adequate to provide for losses inherent in the Company s loan portfolios. The provision for loan loss methodology is determined by the net change in the allowance for loan losses. For a detailed discussion of the Company s allowance for loan losses, refer to the Significant Accounting Policies discussion in Note 1, Summary of Significant Accounting Policies in the 2008 10-K and in the MD\&A allowance for loan loss discussion of this Form 10-Q on page 40.

A summary of the provision for loan losses for the comparable three month periods are as follows:

|  | Three-Months Ended March 31, Change |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | (in thousands) |  |  |  |  |
| Provision for loan losses: |  |  |  |  |  |
| Core Bank | \$ 73,516 | \$ 15,602 | \$ 5 | 57,914 | 371.2\% |

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| RAL | 82,208 | 32,792 | 49,416 | $150.7 \%$ |
| :--- | :--- | :--- | :--- | :--- | :--- |
| Total | $\$ 155,724$ | $\$ 48,394$ | $\$ 107,330$ | $221.8 \%$ |

Provision for loan losses was $\$ 155.7$ million for the quarter ended March 31, 2009 compared to $\$ 48.4$ million for the

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quarter ended March 31, 2008, an increase of $\$ 107.3$ million. The increased provision for loan losses for the Core Bank was driven by the slowing economy which began in the latter part of 2008 and has continued into 2009. The declining economy has caused increased charge-offs, impairments due to reduced values of real estate which are reflected as charge-offs, and an increase in non-performing loans requiring the Core Bank to substantially increase the loan loss provision.

In addition, the RAL program experienced higher than anticipated loan losses attributed to the first few weeks of the RAL season due to an expanded number of tax refunds under review by the IRS for further documentation. RAL management detected the changes in the IRS payment patterns and adjusted the RAL underwriting to reflect the IRS change in payment. The held back tax returns resulted in more charged-off RALs as many of these RALs were outstanding for more than 60 days which required the Company to charge them off. The RAL provision was also impacted by the inability to set-up a securitization facility which had accounted for $\$ 14.9$ million of provision for loan losses within the gain on sale calculation in the first quarter of 2008.

## Non Interest Income

Non-interest income primarily consists of fee income received from servicing deposit relationships, trust and investment advisory fees, RT fees earned from processing tax refunds, fees and commissions earned on certain transactions, unrealized gains and losses on the trading portfolio, impairment of AFS MBS and realized gains and losses on sold and called securities and gains and losses on the sale or disposal of assets.

The table below summarizes the changes in non-interest income for the comparable quarters:

|  |  |  | Three-Months Ended <br> March 31, |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Change |  |  |  |

Total non-interest income was $\$ 76.1$ million for the three months ended March 31,2009 compared to $\$ 125.3$ million for the same period in 2008, a decrease of $\$ 49.2$ million or $39.3 \%$. This decrease is mostly attributed to the Company not utilizing a securitization facility to sell RAL loans for the 2009 RAL season which accounted for $\$ 44.6$ million in non-interest income in the first quarter of 2008. Service charges and fees decreased by $\$ 1.2$ million primarily from reduced charges on deposit accounts. Although RTs volume increased in 2009 season, the average fees collected for RTs decreased causing the $\$ 1.1$ million decrease in RT fees.

For additional explanation and disclosure regarding the securitization of RALs refer to Note 7, RAL and RT Programs of the Consolidated Financial Statements of the 2008 10-K.

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## Non-Interest Expense

The following table summarizes the changes in non-interest expenses for the comparable quarters:

|  | Three-Months Ended March 31, |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2009 | 2008(in thousands) |  |  |
|  |  |  |  | \% |
| Non-interest expense: |  |  |  |  |
| Refund program marketing and technology fees | \$ 46,884 | \$ 45,000 | \$ 1,884 | 4.2\% |
| Salaries and employee benefits | 36,720 | 35,474 | 1,246 | 3.5\% |
| Occupancy expenses, net | 6,282 | 6,509 | (227) | (3.5\%) |
| Other | 33,375 | 34,871 | $(1,496)$ | (4.3\%) |
| Total | \$ 123,261 | \$ 121,854 | \$ 1,407 | 1.2\% |

The Company s non-interest expenses increased by $\$ 1.4$ million for the first quarter of 2009 compared to the first quarter of 2008. This increase is mostly attributed to an increase in salary and employee benefits which occurred due to the announcement of the reduction in workforce by $22 \%$ in March 2009 and required an accrual for anticipated severance payments of $\$ 3.8$ million. In addition, the Company had an increase in the FDIC insurance premiums of $\$ 1.2$ million. These increases were offset by a decrease of $\$ 3.8$ million in non-interest expense for the RAL and RT Programs.

The peak of the RAL/RT season occurs during the first quarter of each year resulting in increased non-interest expense for the first quarter of each year. Non-interest expense associated with the RAL and RT programs was $\$ 63.4$ million for the three month period ended March 31, 2009 compared to $\$ 67.2$ million for the three month period ended March 31, 2009. This decrease in non-interest expense of $\$ 3.8$ million is mostly attributable to other expenses decreasing offset by higher refund program marketing and technology fees of $\$ 1.9$ million. The increase in refund program marketing and technology fees are due to the contract fee structure with Jackson Hewitt. The decrease in other expense is mostly attributable to changes in other preparer contracts as they relate to performance incentives and is also discussed in Note 10, Other Expense of the Consolidated Financial Statements on page 22.

## Provision for Income Taxes

The Company recorded a $\$ 9.3$ million tax benefit for the first quarter of 2009 compared to tax expense of $\$ 43.8$ million for the first quarter of 2008. The decrease in tax expense is primarily attributable to decreased pretax income and to a change in the Company s effective tax rate for 2009 to $62.7 \%$ compared to 2008 s full year tax rate of $44.9 \%$. The increase in the 2009 tax rate is the result of large permanent differences for tax exempt interest of $\$ 3.7$ million and low income housing credits of $\$ 1.5$ million relative to the Company s year-to-date pretax loss of $\$ 14.8$ million.

FASB Interpretation No. 18, Accounting for Income Taxes in Interim Periods ( FIN 18 ), provides that, when a small change in the enterprise s projected income for the year could produce a large change in the estimated annual effective tax rate, the actual effective tax rate for the year-to-date period may be used. Accordingly, for the three month period ended March 31, 2009, the Company has determined that the actual effective tax rate for the year-to-date period is the best estimate of the annual effective tax rate.

The Company is permitted to recognize deferred tax assets only to the extent that they are expected to be used to reduce amounts that have been paid or will be paid to tax authorities. Management has determined, based on all positive and negative evidence, that the deferred tax asset is more likely-than-not-to be realized.

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## BALANCE SHEET ANALYSIS

Total assets were $\$ 9.22$ billion at March 31, 2009, a decrease of $\$ 351.8$ million and total liabilities were $\$ 8.45$ billion at March 31, 2009, a decreased of $\$ 340.1$ million since December 31,2008 . The major changes to these balances are described in the following sections.

## Cash and Cash Equivalents

The Company s cash and cash equivalents were $\$ 1.29$ billion at March 31, 2009, a decrease of $\$ 644.6$ million or $33.2 \%$ compared to December 31, 2008. This decrease is primarily from matured brokered CDs purchased during the fourth quarter of 2008 used to fund the 2009 RAL program.

## Securities

## Trading Portfolio

The Company s trading portfolio decreased by $\$ 8.5$ million mostly due to principal pay downs on MBS held in the trading portfolio slightly offset by an increase in the market value of the trading securities portfolio.

## Available for Sale (AFS ) Portfolio

The AFS investment securities portfolio increased by $\$ 286.4$ million, or $24.3 \%$ to $\$ 1.47$ billion at March 31, 2009 compared to December 31, 2008. This increase was attributable to the purchase of liquid short-term investments of U.S. Agency securities during the first quarter of 2009 to obtain a higher rate of interest on the excess cash retained to fund the RAL program. In mid-December 2008, the FRB dropped the interest rate paid on cash left in the correspondent account from 1 percent to 25 basis points.

## Loan Portfolio

## Loans Held for Sale

Loans held for sale at March 31, 2009 were $\$ 20.6$ million, a increase of $\$ 9.5$ million, or $85.3 \%$. The increase of $\$ 9.5$ million is from an increase in mortgage loan originations. The increase in mortgage loans held for sale is attributable to lower loan interest rates prompting consumers to refinance their home loans.

## Loans Held for Investment

The following table summarizes loans held for investment (HFI ):

|  | $\begin{gathered} \text { March 31, } \\ 2009 \end{gathered}$ | $\begin{gathered} \text { December 31, } \\ 2008 \end{gathered}$ |  | Change |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | (in thousands) |  |  |  |  |
| Real estate: |  |  |  |  |  |  |
| Residential 1 to 4 family | \$ 1,089,046 | \$ | 1,098,592 | \$ | $(9,546)$ | (0.9\%) |
| Multi-family residential | 275,779 |  | 273,644 |  | 2,135 | 0.8\% |
| Commercial | 2,038,465 |  | 2,031,790 |  | 6,675 | 0.3\% |
| Construction | 516,081 |  | 553,307 |  | $(37,226)$ | (6.7\%) |
| Commercial loans | 1,128,810 |  | 1,159,843 |  | $(31,033)$ | (2.7\%) |
| Home equity loans | 454,292 |  | 448,650 |  | 5,642 | 1.3\% |
| Consumer loans | 187,594 |  | 196,482 |  | $(8,888)$ | (4.5\%) |
| RALs | 60,211 |  |  |  | 60,211 | N/A |
| Other loans | 3,821 |  | 2,548 |  | 1,273 | 50.0\% |

Total HFI loans decreased by $\$ 10.8$ million from December 31, 2008 to March 31, 2008. A majority of the decrease is from the construction loan portfolio of $\$ 37.2$ million and in the commercial loan portfolio of $\$ 31.0$ million both from the Commercial \& Wealth Management Group. These decreases were offset with new RALs of $\$ 60.2$ million.

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The decrease in construction and commercial loans is attributable to valuation write downs from impaired loans where collateral values have decreased due to the current economic conditions. Net charge-offs of construction loans during the first quarter of 2009 was $\$ 38.1$ million and $\$ 28.1$ million for commercial loans.

RALs are originated out of the RAL and RT Programs segment and are short-term consumer loans offered to taxpayers, secured by their anticipated tax refund and subject to an underwriting process prior to approval. At the request of the taxpayer, the refund claim is paid by the IRS to the Bank once the tax return has been processed. This constitutes the source of repayment of the RAL. Funds received from the IRS above the sum of the RAL less associated contractual fees are remitted to the taxpayer by the Bank. For additional information on RALs refer to Note 6, RAL and RT Programs of the Consolidated Financial Statements of this $10-\mathrm{Q}$ and in Note 7, RAL and RT Programs of the 2008 10-K.

Although the loan balances decreased during the first quarter, the Company originated $\$ 105.3$ million of new loans HFI or $\$ 143.6$ million of new commitments. A majority of the new loan originations were in the Commercial \& Wealth Management Group of $\$ 70.4$ million and the remainder was from the Community Banking segment.

A summary of the new loan originations and commitments by loan portfolio are as follows:

|  | Origination | Commitments sands) |  |
| :---: | :---: | :---: | :---: |
| Real estate: |  |  |  |
| Residential 1 to 4 family | \$ 24,438 | \$ | 24,441 |
| Commercial | 42,504 |  | 42,521 |
| Construction | 6,972 |  | 12,119 |
| Commercial loans | 20,960 |  | 41,687 |
| Home equity loans | 6,534 |  | 15,579 |
| Consumer loans | 3,848 |  | 7,266 |
| Total loans | \$ 105,256 | \$ | 143,613 |

## Allowance For Loan Losses ( ALL )

Total ALL increased by $\$ 3.4$ million to $\$ 144.3$ million at March 31, 2009 from $\$ 140.9$ million at December 31, 2008. The increase to ALL is due to an increase in charged-off loans and nonperforming loans which is described below in the nonaccrual loans section. The increase in ALL improves the ratio of ALL to total loans to $2.51 \%$ from $2.44 \%$ at December 31, 2008. This increase is mostly attributable to increased charge-offs which reduce the carrying balance of the loans. Net-charge offs were $\$ 152.3$ million during the first quarter. Of the $\$ 152.3$ million charged-off loans, $\$ 78.9$ million were RALs and $\$ 73.4$ million were from the Core Bank loan portfolio. For RALs, any loan that was originated in January or February and past due was charged-off at March 31, 2009. As discussed in the provision for loan losses section of the MD\&A on page 37 and in the Consolidated Financial Statements, Note 6, RAL and RT Programs the large RAL charge-off in 2009 occurred from the IRS holding-up more tax returns than in previous years for review pending additional taxpayer information to be provided before processing.

The increased charge-offs in the Core Bank loan portfolios were mostly from the construction loan portfolio of $\$ 38.1$ million and the commercial portfolio of $\$ 28.1$ million. During the first quarter of 2009, the Bank obtained updated appraisals for many of the nonperforming loans which are secured with real estate. In accordance with SFAS 114, the Bank wrote the loans down to the current market value of the collateral.

Management believes that the continued increase in ALL will better position the Company to manage anticipated loan losses through the forecasted prolonged economic downturn impacting all of the Company s loan portfolios.

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## Nonperforming Loans

The table below summarizes the Company s nonperforming assets and loan quality ratios.

|  | $\begin{gathered} \text { March 31, } \\ 2009 \end{gathered}$ |  | $\begin{aligned} & \text { mber 31, } \\ & 2008 \\ & \text { (in th } \end{aligned}$ | Se | $\begin{aligned} & \text { mber 30, } \\ & 2008 \end{aligned}$ | $\begin{gathered} \text { March 31, } \\ 2008 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Nonaccrual loans | \$ 224,437 | \$ | 186,610 | \$ | 136,940 |  | 159,508 |
| Loans past due 90 days or more on accrual status | 1,855 |  | 14,045 |  | 445 |  | 1,240 |
| Troubled debt restructured loans | 34,857 |  | 33,737 |  | 29,022 |  |  |
| Total nonperforming loans | 261,149 |  | 234,392 |  | 166,407 |  | 160,748 |
| Foreclosed collateral | 9,911 |  | 7,100 |  | 5,181 |  | 2,910 |
| Total nonperforming assets | \$ 271,060 | \$ | 241,492 | \$ | 171,588 |  | 163,658 |
| Allowance for loan losses, Core Bank | \$ 140,985 | \$ | 140,908 | \$ | 122,097 | \$ | 58,276 |
| Allowance for loan losses, RALs | 3,322 |  |  |  |  |  | 7,215 |
| Total allowance for loan losses, Consolidated | \$ 144,307 | \$ | 140,908 | \$ | 122,097 | \$ | 65,491 |
| COMPANY RATIOS Consolidated: |  |  |  |  |  |  |  |
| Coverage ratio of allowance for loan losses to total loans | 2.51\% |  | 2.44\% |  | 2.13\% |  | 1.18\% |
| Coverage ratio of allowance for loan losses to nonperforming loans | 55\% |  | 60\% |  | 73\% |  | 41\% |
| Ratio of nonperforming loans to total loans | 4.54\% |  | 4.07\% |  | 2.91\% |  | 2.90\% |
| Ratio of nonperforming assets to total assets | 2.94\% |  | 2.52\% |  | 2.23\% |  | 2.21\% |
| Ratio of allowance for loan losses to potential problem loans and nonperforming loans | 21.93\% |  | 24.01\% |  | 26.33\% |  | 18.22\% |
| COMPANY RATIOS Core Bank: |  |  |  |  |  |  |  |
| Coverage ratio of allowance for loan losses to total loans | 2.48\% |  | 2.44\% |  | 2.13\% |  | 1.06\% |
| Coverage ratio of allowance for loan losses to nonperforming loans | 54\% |  | 60\% |  | 73\% |  | 36\% |
| Ratio of nonperforming loans to total loans | 4.59\% |  | 4.07\% |  | 2.91\% |  | 2.93\% |
| Ratio of nonperforming assets to total assets | 3.41\% |  | 2.65\% |  | 2.23\% |  | 2.27\% |
| Ratio of allowance for loan losses to potential problem loans and nonperforming loans | 21.43\% |  | 24.01\% |  | 26.33\% |  | 16.21\% |

Nonaccrual Loans

When a borrower discontinues making payments as contractually required by the note, the Company must determine whether it is appropriate to continue to accrue interest. Generally, the Company places loans in a nonaccrual status and ceases recognizing interest income when the loan has become delinquent by more than 90 days and/or when Management determines that the repayment of principal and collection of interest is unlikely. The Company may decide that it is appropriate to continue to accrue interest on certain loans more than 90 days delinquent if they are well secured by collateral and collection is in process.

When a loan is placed in a nonaccrual status, any accrued but uncollected interest for the loan is reversed out of interest income in the period in which the status is changed. Subsequent payments received from the customer are applied to principal and no further interest income is recognized until the principal has been paid in full or until circumstances have changed such that payments are again consistently received as contractually required. In the case of commercial customers, the pattern of payment must also be accompanied by a positive change in the financial condition of the borrower.

Since December 31, 2008, nonperforming loans increased to $\$ 261.1$ million, an increase of $\$ 26.8$ million. The increase in nonperforming loans was mostly from the commercial loan portfolio of $\$ 70.3$ million, an increase of $\$ 20.6$ million and

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residential real estate loan portfolio of $\$ 33.9$ million, an increase of $\$ 14.2$ million since December 31, 2008. Both of these loan portfolios have been impacted by the recessionary economy as unemployment rates continue to rise and consumer spending continues to decline. Management anticipates that these portfolios will continue to be impacted by the downturn in the economy. The construction loan portfolio s nonperforming loans decreased during the first quarter by $\$ 14.8$ million since many of these loans were written down to the current market value or fully charged-off.

## Foreclosed Collateral

Foreclosed collateral consists of other real estate owned ( OREO ) obtained through foreclosure. The Company holds OREO at the current market value less the estimated costs to sell. Net OREO s increased to $\$ 9.9$ million at March 31, 2009 compared to $\$ 7.1$ million at December 31, 2008. This increase is mostly from the addition of two commercial, mixed-use properties foreclosed on in the first quarter of 2009 with a combined fair market value of $\$ 2.0$ million. One of these properties has since sold. The remaining increase in OREO was from three residential real estate loan properties which were foreclosed on during the first quarter of 2009.

## Deposits

The following table summarizes the deposits.

|  | March 31, <br> 2009 | December 31, <br> 2008 <br> (dollars in thousands) | Change |  | \% |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Non-interest bearing deposits | $\$ 1,156,919$ | $\$$ | 981,944 | $\$ 174,975$ | $17.8 \%$ |
| Interest-bearing deposits: |  |  |  |  |  |
| NOW accounts | $1,116,008$ | $1,044,301$ | 71,707 | $6.9 \%$ |  |
| Money market deposit accounts | 582,717 | 612,710 | $(29,993)$ | $(4.9 \%)$ |  |
| Other savings deposits | 363,758 | 320,842 | 42,916 | $13.4 \%$ |  |
| Time certificates of $\$ 100,000$ or more | $1,626,878$ | $1,682,974$ | $(56,096)$ | $(3.3 \%)$ |  |
| Other time deposits | $1,591,789$ | $1,947,205$ | $(355,416)$ | $(18.3 \%)$ |  |
|  |  |  |  |  |  |
| Total deposits | $\$ 6,438,069$ | $\$$ | $6,589,976$ | $\$(151,907)$ | $(2.3 \%)$ |

The Company s deposits were $\$ 6.44$ billion, a decrease of $\$ 152,000$ since December 31,2008 . This decrease is due to the maturing of brokered CDs purchased in the fourth quarter of 2008 to fund the 2009 RAL program. As disclosed in Note 6, RAL and RT Programs the Company was unable to utilize a securitization facility to assist with the funding of the 2009 RAL season. At December 31, 2008 the Company had $\$ 1.28$ billion of brokered CDs for the funding of the 2009 RAL program compared to $\$ 740.4$ million at March 31, 2009. The brokered CDs are included in the other time deposits line item in the table above.

Excluding the brokered CDs for RAL and RAL non-interest bearing deposits of $\$ 235.2$ million and $\$ 43.2$ million at March 31, 2009 and December 31, 2008, Core Bank deposits at March 31, 2009 were $\$ 5.46$ billion and $\$ 5.27$ billion, an increase of $\$ 194.5$ million. The increase in the Core Bank deposits was mostly attributed to the growth in CDs of $\$ 126.9$ million since December 31, 2008. This increase is mostly the result of the Bank s targeted CD campaigns that have attracted new customers and are providing cross-selling opportunities for other deposit, loan, and wealth management products.

## Long-Term Debt and Other Borrowings

Long-term debt and other borrowings were $\$ 1.52$ billion, a decrease of $\$ 215.5$ million or $12.4 \%$. This decrease is mostly from the repayment of $\$ 230.0$ million of short-term FHLB advances during the first quarter of 2009.

## Other Liabilities

Other liabilities increased by $\$ 27.1$ million when comparing the balance at March 31, 2009 to December 31, 2008. This increase is attributed to the RAL and RT programs which had undisbursed RAL and RT proceeds of $\$ 17.6$ million, State advanced fee reserve of $\$ 8.0$ million, and unearned fees on RALs of $\$ 2.0$ million. The State advanced fee reserve is for contractual fees payable to third
parties. The unearned fees on RALs are deferred loan income on RALs.

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## CAPITAL RESOURCES

As of March 31, 2009, the Company and PCBNA exceeded the guidelines and definitions for being deemed well-capitalized under the Federal Deposit Insurance Corporation Improvement Act ( FDICIA ).

## Capital Adequacy Standards

The Company and PCBNA are subject to various regulatory capital requirements administered by the Federal banking agencies. Failure to meet minimum capital requirements as specified by the regulatory framework for prompt corrective action could cause the regulators to initiate certain mandatory or discretionary actions that, if undertaken, could have a direct material effect on the Company s financial statements. For additional information regarding the Company s capital refer to the Capital Resources section of the $200810-\mathrm{K}$ as well as, Note 19, Shareholders Equity and Note 20, Regulatory Capital Requirements of the 2008 10-K Consolidated Financial Statements.

The Company s and PCBNA s capital ratios as of March 31, 2009 and December 31, 2008 were as follows:

|  | Total <br> Capital | Tier 1 <br> Capital | Risk <br> Weighted <br> Assets <br> (dollars in thousands) | Tangible <br> Average <br> Assets | Total <br> Capital <br> Ratio | Tier 1 <br> Capital <br> Ratio | Tier 1 <br> Leverage <br> Ratio |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| March 31, 2009 |  |  |  |  |  |  |  |  |
| PCB (consolidated) | $\$ 865,369$ | $\$ 695,339$ | $\$ 6,135,077$ | $\$ 10,190,333$ | $14.1 \%$ | $11.3 \%$ | $6.8 \%$ |  |
| PCBNA | 849,154 | 679,267 | $6,123,633$ | $10,171,002$ | $13.9 \%$ | $11.1 \%$ | $6.7 \%$ |  |
| December 31, 2008 |  |  |  |  |  |  |  |  |
| PCB (consolidated) | $\$ 880,523$ | $\$ 712,003$ | $\$ 6,016,764$ | $\$ 8,107,248$ | $14.6 \%$ | $11.8 \%$ | $8.8 \%$ |  |
| PCBNA | 863,613 | 695,237 | $6,005,146$ | $8,098,895$ | $14.4 \%$ | $11.6 \%$ | $8.6 \%$ |  |
| Well-capitalized ratios |  |  |  |  | $10.0 \%$ | $6.0 \%$ |  | $5.0 \%$ |
| Minimum capital ratios |  |  |  | $8.0 \%$ | $4.0 \%$ | $4.0 \%$ |  |  |

The minimum capital ratios the Company must maintain under the regulatory requirements to meet the standard of adequately capitalized and the minimum amounts and ratios required to meet the regulatory standards of well capitalized are in the table above. In addition, the Bank has agreed to maintain a minimum Tier 1 leverage ratio of $8.5 \%$ as of June 30,2009 and $9.0 \%$ as of September 30, 2009, and a minimum total risk based capital ratio of $11.0 \%$ as of June 30, 2009 and $12.0 \%$ as of September 30, 2009. Management expects that the Bank will continue to be deemed well capitalized under the regulatory guidelines and definitions notwithstanding the obligation to maintain these expected minimum capital ratios.

PCB is the parent company and sole owner of the Bank, and dividends from the Bank constitute the principal source of income to PCB. However, there are various statutory and regulatory limitations and restrictions on the amount of dividends, if any, that may be paid by the Bank to PCB. For a general discussion on such limitations and restrictions, refer to Regulation and Supervision, Dividends and Other Transfer of Funds on page 69 of the 2008 10-K. As a result of the OCC Memorandum, the Bank will now be required to provide notice and obtain the non-objection of the OCC prior to declaring dividends to PCB. In addition, Management anticipates that PCB will be required pursuant to the FRB Memorandum to provide notice and obtain the prior approval of the FRB prior to receiving dividends from the Bank.

## Availability of Capital

As a result of recent market disruptions, the availability of capital (principally to financial services companies) has become significantly restricted. While some companies have been successful in raising additional capital, the cost of the capital has been substantially higher than the prevailing market rates prior to the market volatility. Management cannot predict when or if the markets will return to more favorable conditions.

The Company received $\$ 180.6$ million pursuant to the TARP CPP on November 21, 2008 as disclosed in Note 19, Shareholders Equity of the 2008 10-K Consolidated Financial Statements.

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There are four primary considerations Management must keep in mind in managing capital levels and ratios. The first is the Company must be able to meet the credit needs of our customers when they need to borrow. The second consideration is that the Company must be prepared to sell some of the loans it originates in order to manage capital targets. The third consideration is to divest of underperforming divisions or business lines. The fourth consideration is that as loan demand picks up in an improving economy, raising additional capital may be necessary.

Management maintains a capital plan to address any capital shortfalls. This capital plan is based on a rolling twelve month forecast, stressed accordingly for market conditions and the Company s balance sheet conditions. Based on the current rolling twelve month capital plan, Management believes the Company has sufficient resources to maintain adequate capital to support the Company s operations for the next twelve months. If any capital shortfalls become apparent, Management will immediately activate contingency plans to address any such shortfalls, which may include additional capital raising, reduction of loans, asset sales or other means as necessary.

## Impact of RAL and RT Programs on Capital Adequacy

Formal measurement of the capital ratios for the Company and PCBNA are done at each quarter-end. However, the Company does more frequent estimates of its capital classification during late January and early February of each year because of the large volume of RALs. RALs are $100 \%$ risk weighted and due to the large volume of RALs in January and February, Management monitors the Company s capital ratios daily during these months. Management estimates that, if a formal computation of capital ratios were done, on certain days during those weeks it and PCBNA may be classified as adequately capitalized, rather than well-capitalized. The Company has discussed this with its regulators and creditors.

Management was not able to set-up a securitization facility for the 2009 RAL season due to the current economic conditions and current credit crisis the U.S. economy is currently experiencing. The securitization assisted with the removal of RALs from the Bank s balance sheet to assist with maintaining their capital ratios at an adequately capitalized level. In preparation for the 2009 RAL season and to replace the unavailability of a securitization facility, the Bank raised $\$ 1.28$ billion through wholesale funding sources, brokered CDs and entered into a syndicated funding line of $\$ 524$ million which may be drawn upon as needed throughout the RAL season.

## LIQUIDITY

Liquidity is the ability to effectively raise funds on a timely basis to meet the cash needs of our customers and the Company, whether it be to handle fluctuations in deposits, to provide for customers credit needs, or to take advantage of investment opportunities as they are presented in the market place.

The Company s objective, managed through the Company s Asset and Liability Committee ( ALCO ), is to ensure adequate liquidity at all times by maintaining adequate liquid assets, the ability to raise deposits and liabilities, and having access to additional funds via the capital markets.

The Company manages the adequacy of its liquidity by monitoring and managing its immediate liquidity, intermediate liquidity, and long term liquidity. ALCO monitors and sets policy and related targets to ensure the Company maintains adequate liquidity. The monitoring of liquidity is done over the various time horizons, to avoid over dependence on volatile sources of funding and to provide a diversified set of funding sources. These targets are increased during certain periods to accommodate any liquidity risks of special programs like RALs.

During 2008 and continuing into 2009, liquidity was a major focus of the Bank as traditional sources of liquidity changed. In particular, the securitization market seized in the latter half of the year which was a major funding source for the RAL Program. As a risk management measure to compensate for this and other potential funding and liquidity changes in the future, Management developed and expanded its use of a twelve month rolling cash position analysis so that changes in liquidity sources and related needs could be identified and addressed well in advance of any issues or shortfalls. Management has determined, based on all positive and negative evidence, that the deferred tax asset is more likely-than-not-to be realized. At this time, no shortfalls have been identified for the foreseeable future, though results could change depending on industry conditions.

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Short-term liquidity is the ability to raise funds on an overnight basis. Sources of short-term liquidity include, but are not limited to, Federal funds, FHLB short-term advances, the Federal Reserve Bank Discount Window and repurchase agreements.

Intermediate liquidity is the ability to raise funds during the next few months to meet cash obligations over those next few months. Sources of intermediate liquidity include maturities or sales of securities, term repurchase agreements, brokered CDs and term advances from the FHLB.

Long-term liquidity is the ability to raise funds over the entire planning horizon to meet cash needs anticipated due to strategic balance sheet changes. Long-term liquidity sources include: initiating special programs to increase core deposits in expanded market areas; reducing the size of securities portfolios; taking long-term advances with the FHLB; securitizing or selling loans; and accessing capital markets for the issuance of debt or equity.

Federal funds purchased and overnight repurchase agreements are used to balance short-term mismatches between cash inflows from deposits, loan repayments, and maturing securities and cash outflows to fund loans, purchase securities and deposit withdrawals. During the first quarter of each year, they may also be used to provide a portion of the short-term funding needed for the RAL Program. Beginning in late January, the IRS pays weekly refunds to the Company. This allows the Company to repay up to all of its overnight borrowing and still have an excess of cash that must be invested.

At March 31, 2009, the Bank had available borrowing capacity of $\$ 469.0$ million at the FHLB and $\$ 865.2$ million of borrowing capacity with the FRB. This borrowing capacity is utilized to fund loans when loan growth outpaces deposit growth.

## RALs

For the Company, the most significant challenge relating to liquidity management is providing sufficient liquidity to fund the large amount of RALs, primarily in late January and early February of each year.

In addition to the discussion above the following considerations are kept in mind in providing the needed liquidity:
n Using a large number of institutions so as to not become overly reliant on a limited number of sources or a particular type of funding vehicle;
n Using a mixture of committed and uncommitted lines so as to assure a minimum amount of funding in the event of tight liquidity in the markets; and
n Arranging for approximately $30 \%$ more funding than anticipated on the peak-funding days for RALs. The securitization of RALs has historically assisted in the management of the Company s capital position during the RAL season by selling some RALs to third parties. For the 2009 RAL season, the Company was not able to secure a securitization facility with the current economic conditions causing difficulty within the credit markets. In place of the securitization facility, the Company purchased $\$ 1.28$ billion of brokered CDs by the end of December 31, 2008 and entered into a syndicated funding through a syndicated funding line of $\$ 524$ million which is collateralized with RALs and may be drawn upon as needed throughout the RAL season. In prior years, the securitization facility represented yet another source of liquidity as the proceeds from the sales are lent out to new RAL customers.

RALs present the Company with some special funding and liquidity needs. Additional funds are needed for RAL lending only for the very short period of time that RALs are outstanding. The season starts in January and continues into April, but even within that time frame, RAL originations are highly concentrated in the last week of January and first two weeks of February. For the 2009 RAL season, Management utilized the excess cash from the purchase of brokered CDs to fund a majority of the RALs. In addition, the syndicated funding line was utilized during the peak of the RAL season. In addition, Management arranged for a significant amount of very short-term borrowing capacity from other financial institutions. Extensive funding planning is accomplished prior to the RAL season to make effective and efficient use of various funding sources.

Management anticipates that PCB will be required pursuant to the FRB Memorandum to provide notice and obtain the prior approval of the FRB prior to incurring, renewing, increasing or guaranteeing any debt. In addition, under the OCC Memorandum, PCBNA agreed to provide advance notice to the OCC prior to the payment of any dividend to the PCB. Should the OCC object to the payment of a dividend, PCBNA would be prevented from paying the proposed dividend to the Company, which could adversely affect PCB s liquidity.

Restrictions on Trust Preferred Securities at $P C B$

Management expects that PCB will be required pursuant to the FRB Memorandum to provide notice and obtain the prior approval of the FRB prior to making any payments on its outstanding $\$ 69.4$ million of trust preferred securities. If PCB is unable to make payments on any of its trust preferred securities for more than 20 consecutive quarters, PCB would be in default under the governing agreements for such securities and the amounts due under such agreements would be immediately due and payable.

## Liquidity Ratio

At March 31, 2009, the Company s liquidity ratio, which is the ratio of liquid assets of cash and cash equivalents, investment securities from the trading and AFS portfolios, Federal funds sold and loans held for sale divided by short-term liabilities of demand deposits, repurchase agreements and Federal funds purchased was $83.8 \%$ at March 31, 2008 compared to $101.3 \%$ at December 31, 2008. The Company s liquidity ratio decreased at March 31, 2009 compared to December 2008 as a result of the decrease in cash and cash equivalents of $\$ 644.6$ million for the comparable periods due to the maturing of brokered CDs. Total available liquidity at March 31, 2009 was $\$ 2.99$ billion.

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## Item 3. Quantitative and Qualitative Disclosures About Market Risk

As described in the MD\&A Recent Developments section of this Form 10-Q and in the 2008 10-K economic conditions continue to be adversely affected and the resulting disruption has been particularly acute in the financial sector. Although the Company remains well capitalized and has not suffered any significant liquidity issues as a result of these recent events, the cost and availability of funds may be adversely affected by illiquid credit markets and the demand for our products and services may decline as our borrowers and customers realize the impact of an economic slowdown and recession. In addition, the severity and duration of these adverse conditions is unknown and may exacerbate the Company s exposure to credit risk and adversely affect the ability of borrowers to perform under the terms of their lending arrangements with us. Accordingly, continued turbulence in the U.S. and international markets and economy may adversely affect our liquidity, financial condition, results of operations and profitability.

Risk definition and assessment allows the Company to select the appropriate level of risk for the anticipated level of reward and then decide on the steps necessary to manage this risk. The key risk factors affecting the Company s business are addressed in Item 1A, Risk Factors of this Form 10-Q and Item 1A, Risk Factors in the Company s 2008 10-K.

Changes in interest rates can potentially have a significant impact on the Company s earnings. The Company has addressed the risks associated with interest rate risk in the section below.

## Interest Rate Risk

With such a large proportion of the Company s income derived from net interest income, it is important to understand how the Company is subject to interest rate risk.
n In general, for a given change in interest rates, the amount of the change in value up or down is larger for instruments with longer remaining maturities. For instance, the shape of the yield curve may affect new loan yields and funding costs differently.
n The remaining maturity of various assets or liabilities may shorten or lengthen as interest rates change. For example, if long-term mortgage interest rates decline sharply, higher fixed rate mortgages may prepay, or pay down, faster than anticipated, thus increasing cash flows and reducing interest income.
n Repricing frequencies and maturity profiles for assets and liabilities may occur at different times. For example, in a falling rate environment, if assets reprice faster than liabilities there will be an initial decline in earnings. Moreover, if assets and liabilities reprice at the same time, they may not be by the same increment. For instance, if the Federal funds rate increased 50 bps, demand deposits may rise by 10 bps, whereas prime based loans will instantly rise 50 bps.
Monthly evaluations, monitoring and management of interest rate risk (including market risk, mismatch risk and basis risk) compare our most likely rate scenario, base case, with various earnings simulations using many interest rate scenarios. These scenarios differ in the direction of interest rate changes, the degree of change over time, the speed of change and the projected shape of the yield curve. These results are prepared by the Company s Treasury department and presented to the Asset and Liability Committee ( ALCO ) each month for further consideration. The Company does not have a significant amount of derivative instruments.

Financial instruments do not respond in a parallel fashion to rising or falling interest rates. This causes asymmetry in the magnitude of changes in net interest income and net economic value resulting from the hypothetical increases and decreases in rates. It is therefore mandatory to monitor interest rate risk and adjust our funding strategies to mitigate adverse effects of interest rate shifts on the Company s balance sheet. While derivative instruments are effective hedging tools, the Company has been successful at maintaining its interest rate risk profile within policy limits strictly from pro-active deposit pricing and funding strategies. In the future, however, other strategies may be implemented to manage interest rate risk. These strategies may include, but may not be limited to, utilizing interest rate derivatives, buying or selling loans or securities, extending maturities of borrowings and deposits and entering into other interest rate risk management instruments and techniques.

The sections below summarize the interest rate risk analysis for the periods covered within the Form 10-Q.

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Rate Sensitivity

The economic value of equity ( EVE ) interest rate shock report for March 31, 2009 and 2008 is as follows:

## EVE Shock Summary Report

|  | (in millions) |  |  |
| ---: | ---: | ---: | ---: |
|  | DN 200 | Base | UP 200 |
| Total Assets: | $\$ 9,461$ | $\$ 9,199$ | $\$ 8,888$ |
| Total Liabilities: | 8,735 | 8,501 | 8,100 |
| Net Asset Value: | $\$ 726$ | $\$ 698$ | $\$ 788$ |
|  |  |  |  |
| Current | $\mathbf{3 . 9 \%}$ |  | $\mathbf{1 2 . 9 \%}$ |
| Prior year | $-5.0 \%$ |  | $-4.8 \%$ |
|  |  |  |  |
|  |  |  |  |
| Upper Policy: | $-15.0 \%$ | $-15.0 \%$ | $-15.0 \%$ |
| Lower Policy: | $-10.0 \%$ | $-10.0 \%$ | $-10.0 \%$ |
|  |  |  |  |
| Wes |  | Yes |  |
| EVE Limit: | Yes |  |  |

Assuming the entire yield curve was to instantaneously increase 200 basis points; our projected EVE at March 31, 2009 would increase by approximately $12.9 \%$ from the base. At March 31, 2008 in the up 200 basis point scenario, our EVE was projected to decrease by approximately $4.8 \%$ from the base projection. The rates down 200 basis point scenario assume the yield curve instantaneously decreases 200 basis points where appropriate. When the yield curve is less than 2 percent, the yield curve is assigned a floor of zero. Using this methodology and assuming the entire yield curve shifts down 200 basis points, the projected EVE at March 31, 2009 is forecasted to increase by approximately $3.9 \%$ from the base. At March 31, 2008, in the down 200 basis point scenario, our EVE was projected to decrease by approximately $5.0 \%$ from the base projection.

The net interest income ( NII ) interest rate shock report for the three month periods ended March 31, 2009 and 2008 is as follows:

## NII Shock Summary Report

|  | (in millions) |  |  |
| ---: | :---: | :---: | :---: |
|  | DN 200 | Base | UP 200 |
| Interest Income | $\$ 364.4$ | $\$ 379.9$ | $\$ 439.6$ |
| Interest Expense | $\$ 117.7$ | $\$ 121.1$ | $\$ 133.2$ |
| Net Interest Income: | $\$ 246.7$ | $\$ 258.8$ | $\$ 306.4$ |
|  |  |  |  |
| Current | $\mathbf{- 4 . 7 \%}$ |  | $\mathbf{1 8 . 4 \%}$ |
| Prior year | $-7.1 \%$ |  | $5.0 \%$ |
|  |  |  |  |
|  |  |  |  |


#### Abstract

Edgar Filing: PACIFIC CAPITAL BANCORP /CA/ - Form 10-Q Lower Policy: $\quad-5.0 \% \quad-5.0 \% \quad-5.0 \%$ w/in Limit: Yes Yes NII Summary

Assuming the entire yield curve was to instantaneously increase 200 basis points, the projected net interest income for the next twelve periods beginning April 1, 2009 would increase by approximately $18.4 \% \%$ from the base projection. At March 31, 2008 in the up 200 basis point scenario, our projected net interest income for the twelve month period


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beginning April 1, 2008 would have increased by approximately $5.0 \%$ from the base projection. The rates down 200 basis points scenario assumes the yield curve instantaneously decreases 200 basis points where appropriate. When the yield curve is less than 2 percent, the yield curve is assigned a floor of zero. Using this methodology and assuming the entire yield curve shifts down 200 basis points, our projected net interest income for the twelve month period beginning April 1, 2009 would decrease by approximately $4.7 \%$. At March 31, 2008, in the down 200 basis point scenario, our projected net interest income for the twelve month period beginning April 1, 2008 was projected to decrease by approximately $7.1 \%$ from the base projection.

The following have contributed to the improved figures:
n The Bank used brokered CDs and wholesale funding to pre-fund the 2009 RAL season, as discussed in the Liquidity section above. This strategy provided the Bank the opportunity to secure liquidity during a time of uncertainty and volatile credit markets, but it also had a positive impact on EVE in all scenarios and NII in the plus 200 basis point scenario. By carrying more cash on the balance sheet, the EVE risk was reduced and net interest income increased in the plus 200 scenario.
n The Bank extended the maturities of wholesale borrowings and retail CDs during the fourth quarter of 2008. This continues to produce a positive impact on the profile of the EVE and the NII in the plus 200 scenario.
n The Bank sold $\$ 81.7$ million of fixed rate mortgage loans in the fourth quarter of 2008. Among the assumptions that have been included in the model are those that address optionality. Management has updated and implemented a more robust process surrounding the following examples of optionality:
n The option customers have to prepay their loans or the attrition rate of non maturing deposits;
n The option issuers of some of the securities held by the Company to prepay or call their debt;
n The option of the Company to prepay or call certain types of its debt;
n The option of the Company to reprice its administered deposits.
n Improved incorporation of loan features, including imbedded caps and floors, reset features and other aspects of loan terms and conditions.
Simulation estimates depend on, and will change with the size and mix of the actual and projected balance sheet at the time of each simulation. Management is unaware of any material limitations such that results would not reflect the net interest risk exposures of the Company. Various shortcomings are inherent in both the EVE and NII sensitivity analyses. Certain assumptions may not reflect the manner in which actual yields and costs respond to market changes. Similarly, prepayment estimates and similar assumptions are subjective in nature, involve uncertainties and, therefore, cannot be determined with precision. Changes in interest rates may also affect our operating environment and operating strategies as well as those of our competitors. In addition, certain adjustable rate assets have limitations on the magnitude of rate changes over specified periods of time. Accordingly, although our NII sensitivity analyses may provide an indication of our IRR exposure, such analyses are not intended to and do not provide a precise forecast of the effect of changes in market interest rates on our net interest income and our actual results will differ. There are no material positions, instruments or transactions that are not included in the modeling or included instruments that have special features that are not included.

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## Item 4. Controls and Procedures

Evaluation of disclosure controls and procedures

An evaluation was conducted under the supervision and with the participation of the Company s Management, including the Chief Executive Officer and Chief Financial Officer, of the effectiveness of the design and operation of the disclosure controls and procedures as of March 31, 2009. Based on that evaluation, the Chief Executive Officer and Chief Financial Officer have concluded that the disclosure controls and procedures (as defined in Rules 13a-15(e) and 15d-15(e)) under the Securities Exchange Act of 1934, as amended, (the Exchange Act ) were effective as of such date to ensure that information required to be disclosed by the Company in reports filed or submitted under the Exchange Act is recorded, processed, summarized and reported within the time periods specified in the Securities and Exchange Commission rules and forms and that such information is accumulated and communicated to Management, including the Chief Executive Officer and Chief Financial Officer, as appropriate, to allow timely decisions regarding required disclosures.

Changes in internal control over financial reporting

There was no change in our internal control over financial reporting during the quarter ended March 31, 2009 that has materially affected, or is reasonably likely to materially affect, our internal control over financial reporting.

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## GLOSSARY

Accretion: Accretion is the recognition as interest income of the excess of the par value of a security over its cost at the time of purchase.

AFS: Available for sale.

Asset and Liability Committee (ALCO): Oversees the decisions made by the Company s Management to manage the risk associated with the assets and liabilities held by the Company.

Accumulated Postretirement Benefit Obligation (APBO): is the actuarial net present value of the obligation for: (1) already retired employees expected postretirement benefits; and (2) the portion of the expected postretirement benefit obligation earned to date by current employees.

ALL: Allowance for loan loss

ARB: Accounting Research Bulletin

ARRA: American Recovery and Reinvestment Act of 2009

ATM: Automated Teller Machine

Average balances: Average balances are daily averages, i.e., the average is computed using the balances for each day of the year, rather than computing the average of the first and last day of the year.

Bps (Basis Points): Basis points are a percentage expressed by multiplying a percentage by 100. For example, $1.0 \%$ is 100 basis points.

Basis risk: When financial instruments have interest rates that differ in how often they change, the extent to which they change, and whether they change sooner or later than other interest rates.

BHCA: Bank Holding Company Act of 1965
BOD: Board of Directors
Call Code: Regulatory code assigned to each individual loan account in order to classify on appropriate FDIC Call Report line item.
CD: Certificate of Deposit
CDARs: Certificate of Deposit Account Registry Services

Core Bank: Includes the Community Banking, Commercial Banking, Wealth Management and All Other segments of the Bank.
Core Deposit Intangibles (CDI): Premium paid on deposits during the time of acquisition.
CEO: Chief Executive Officer

CFO: Chief Financial Officer
CMO: Collateralized Mortgage Obligations

Coupon rate: The stated rate of the loan or security.
COSO: Committee of Sponsoring Organizations
CRA: Community Reinvestment Act
Credit risk: Credit risk relates to the possibility that a debtor will not repay according to the terms of the debt contract.

DIF: Deposit Insurance Fund

ECOA: Equal Credit Opportunity Act

Effective tax rate: The effective tax rate is the amount of the combined current and deferred tax expense divided by the Company s income before taxes as reported in the Consolidated Statements of Income.

ESOP: Employee Stock Ownership Plan

EESA: Emergency Economic Stabilization Act of 2008
Economic Value of Equity (EVE): A cash flow calculation that takes the present value of all asset cash flows and subtracts the present value of all liability cash flows.

FACT: Fair and Accurate Credit Transactions Act

FASB: Financial Accounting Standards Board
FBSLO: First Bank of San Luis Obispo
FDI Act: Federal Deposit Insurance Act

FDIC: Federal Deposit Insurance Corporation
FDICIA: Federal Deposit Insurance Corporation Improvement Act

FDIRA: Federal Deposit Insurance Reform Act of 2006
FH Act: Fair Housing Act
FHLB: Federal Home Loan Bank

FHLMC: Federal Home Loan Mortgage Corporation
FICO: Financing Corporation, an agency of the federal government established to recapitalize the predecessor to the DIF
FIN 48: FASB Interpretation No. 48

FNB: First National Bank of Central California

FNMA: Federal National Mortgage Association
FOMC: Federal Open Market Committee

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FRB: Board of Governors of the Federal Reserve System

## FTE: Fully Taxable Equivalent

Fully tax equivalent yield (FTE): A basis of presentation of net interest income and net interest margin adjusted to consistently reflect income from taxable and tax-exempt loans and securities based on the California franchise tax rate of $10.84 \%$ and a Federal tax rate of $35 \%$. While the income from these securities and loans is taxable for California, the Company does receive a Federal income tax benefit of $35 \%$ of the California tax paid. Since, state taxes are deductible for Federal taxes, and to the extent that the Company pays California franchise tax on this income from these loans and securities, the deduction for state taxes on the Company s Federal return is larger. The tax equivalent yield is also impacted by the disallowance of a portion of the underlying cost of funds used to support tax-exempt securities and loans. To compute the tax equivalent yield for these securities one must first add to the actual interest earned an amount such that if the resulting total were fully taxed, and if there were no disallowance of interest expense, the after-tax income would be equivalent to the actual tax-exempt income. This tax equivalent income is then divided by the average balance to obtain the tax equivalent yield.

FTE Net Interest Margin: FTE net interest margin is net interest income plus the FTE expressed as a percentage of average earning assets. It is used to measure the difference between the average rate of interest earned on assets and the average rate of interest that must be paid on liabilities used to fund those assets.

GAAP: General Accepted Accounting Principles, which are approved principles of accounting as generally accepted in the United States of America.

GLBA: Gramm-Leach-Bliley Act

HFI: Loans held for Investment

HMDA: Home Mortgage Disclosure Act
HOEPA: Home Ownership and Equal Protection Act of 1994
Holiday Loans: Holiday loans are products offered by professional tax preparers to their clients.
I\&I Plan: Incentive and Investment Plan, which permits contributions by the Company to be invested in various mutual funds chosen by the Employees.

Interest rate risk: Interest rate risk relates to the adverse impacts of changes in interest rates on financial instruments.
IRA: Individual Retirement Accounts

IRC: Internal Revenue Code

IRS: Internal Revenue Service

## IT: Information Technology

JH: Refers to both Jackson Hewitt, Inc. and Jackson Hewitt Technology Service. The Company has a contract with each company. These contracts outline the payments as it relates to the program and marketing fees. Throughout this document a combination of these contracts is referred to as JH.

LIBOR: London Inter-Bank Offered Rate

Market risk: Market risk results from the fact that the market values of assets or liabilities on which the interest rate is fixed will increase or decrease with changes in market interest rates.

Mismatch risk: Mismatch risk arises from the fact that when interest rates change, the changes do not occur equally in the rates of interest earned on assets and paid on liabilities. This occurs because of differences in the contractual maturity terms of the assets and liabilities held.

MCM: Morton Capital Management
MD\&A: Management Discussion and Analysis

MBS: Mortgage Backed Securities
MSR: Mortgage Servicing Rights
NASDAQ: National Association of Securities Dealers Automated Quotations

Net Interest Income (NII): Net interest income is the difference between the interest earned on the loans and securities portfolios and the interest paid on deposits and wholesale borrowings.

Net interest margin: Net interest margin is net interest income expressed as a percentage of average earning assets. It is used to measure the difference between the average rate of interest earned on assets and the average rate of interest that must be paid on liabilities used to fund those assets.

NFIA: National Flood Insurance Act

Net Periodic Postretirement Benefit Cost (NPPBC): The portion of the change in APBO that the Company recognizes as an expense.

NOW: Negotiable Order of Withdrawal
OCC: Office of the Comptroller of the Currency
OCI: Other Comprehensive Income

OREO: Other Real Estate Owned

PATRIOT Act: Under the PATRIOT Act, financial institutions are required to establish and maintain anti-money laundering programs.

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PCB: Pacific Capital Bancorp

PCBNA: Pacific Capital Bank, National Association
PCCI: Pacific Crest Capital Inc.
PER: Self Filers

PRO: Other professional tax preparers
RAL: Refund anticipation loan
RAL and RT Programs: There are two products related to income tax returns filed electronically, RAL and RT. The Company provides these products to taxpayers who file their returns electronically nationwide.

Repos: Federal funds purchased and securities sold under agreement to repurchase.
RESPA: Real Estate Settlement Procedures Act

REWA: R.E. Wacker Associates
RT: Refund transfer

Sarbanes-Oxley Act: In 2002, the Sarbanes-Oxley Act (SOX ) was enacted as Federal legislation. This legislation imposes a number of new requirements on financial reporting and corporate governance on all corporations.

SBA: Small Business Administration

SBB: San Benito Bank
SBB\&T: Santa Barbara Bank \& Trust

SBNB: Santa Barbara National Bank

SEC: Securities and Exchange Commission
SFAS: Statement of Financial Accounting Standards issued by the FASB.

SOX: See Sarbanes-Oxley Act

SVNB: South Valley National Bank
The Company: The Company is Pacific Capital Bancorp, which is a bank holding company.
TLGP: FDIC s Temporary Liquidity Guarantee Program
TARP: Troubled Asset Relief Program
TARP CPP: TARP Capital Purchase Program
TDR: Troubled debt restructure, restructured loans

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TILA: Truth in Lending Act
TIO: FRB s Term investment option

TT\&L: Treasury tax and loan

Veritas: Veritas Wealth Advisors, a limited liability company.
VEBA: Voluntary Employees Beneficiary Association

Weighted average rate: The weighted average rate is calculated by dividing the total interest by the computed average balance.
Wholesale funding: Wholesale funding is comprised of borrowings from other financial institutions and deposits received from sources other than through customer relationships.

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## PART II. OTHER INFORMATION

## Item 1. Legal Proceedings

Information regarding legal proceedings is incorporated by reference from Note 11, Commitments and Contingencies to the Consolidated Financial Statements of this quarterly report on Form 10-Q.

## Item 1A. Risk Factors

The 2008 Form 10-K includes detailed disclosure about the risks faced by our business. Such risks have not materially changed since December 31, 2008 except as described below:

## Regulatory Risk

PCBNA entered into the OCC Memorandum, and Management expects that PCB will enter into the FRB Memorandum, during the second quarter of 2009. See Item 1-Business-Recent Developments for a detailed discussion of the terms of the OCC Memorandum and the anticipated terms of the FRB Memorandum. In addition, PCBNA agreed during the second quarter of 2009 to maintain a minimum Tier 1 leverage ratio of $8.5 \%$ as of June 30, 2009 and $9.0 \%$ as of September 30, 2009, and a minimum total risk based capital ratio of $11.0 \%$ as of June 30, 2009 and $12.0 \%$ as of September 30, 2009. If PCBNA fails to comply with the OCC Memorandum or to maintain its minimum capital ratios, or if PCB fails to comply with the FRB Memorandum, PCB and PCBNA may be subject to further supervisory enforcement action, which could have a material adverse effect on its results of operations, financial condition and business.

## Dividends from the Bank

The principal source of funds from which PCB services its debt and pays its obligations and dividends is the receipt of dividends from PCBNA. The availability of dividends from PCBNA is limited by various statutes and regulations. It is possible, depending upon the financial condition of PCBNA and other supervisory factors, that the OCC or FRB could restrict or prohibit PCBNA from paying dividends to $P C B$. In this regard, and as a result of the OCC Memorandum, OCC approval will now be required before PCBNA can pay dividends to PCB. In addition, Management anticipates that PCB will be required pursuant to the FRB Memorandum to provide notice and obtain the prior approval of the FRB prior to receiving dividends from the Bank. In the event that PCBNA is unable to pay dividends to PCB, PCB in turn may not be able to service its debt, pay its obligations or pay dividends on its outstanding equity securities, which would adversely affect PCB s business, financial condition, results of operations and prospects.

## Restrictions on Dividends and Payments on Trust Preferred Securities

Management expects that PCB will be required pursuant to the FRB Memorandum to provide notice and obtain the prior approval of the FRB prior to declaring or paying any dividends on its outstanding equity securities or making any payments on its outstanding $\$ 69.4$ million of trust preferred securities. If PCB is unable to pay dividends on its outstanding equity securities, the market price of such securities could be materially adversely affected. If PCB is unable to make payments on any of its trust preferred securities for more than 20 consecutive quarters, PCB would be in default under the governing agreements for such securities and the amounts due under such agreements would be immediately due and payable.

## Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

None.

## Item 3. Defaults Upon Senior Securities

None.

Item 4. Submission of Matters to a Vote of Security Holders
None.

Item 5. Other Information
None.

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## Іtem 6. Exhibits

Exhibit
Number Description
31. Certifications pursuant to Section 302 of Sarbanes-Oxley Act of 2002
31.1 Certification of George S. Leis
31.2 Certification of Stephen V. Masterson
32. Certification pursuant to Section 906 of Sarbanes-Oxley Act of 2002
32.1 Certification of George S. Leis and Stephen V. Masterson

Signatures

Pursuant to the requirements of the Securities Exchange Act of 1934, the Company has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized:

PACIFIC CAPITAL BANCORP
/s/ George S. Leis
May 11, 2009
George S. Leis
President and
Chief Executive Officer
/s/ Stephen V. Masterson
May 11, 2009
Stephen V. Masterson
Executive Vice President
and Chief Financial Officer

