

ACCELERIZE NEW MEDIA INC  
Form 10-Q  
August 11, 2009

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

FORM 10-Q

(Mark One)

- QUARTERLY REPORT UNDER SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended June 30, 2009

- TRANSITION REPORT UNDER SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission File Number: 000-52635

ACCELERIZE NEW MEDIA, INC.  
(Exact name of registrant specified in charter)

Delaware  
(State or other jurisdiction of incorporation or organization)

20-3858769  
(I.R.S. Employer Identification No.)

12121 WILSHIRE BLVD.,  
SUITE 322  
LOS ANGELES, CALIFORNIA 90025  
(Address of principal executive offices)

(310) 903 4001  
(Issuer's telephone number)

(Former name, former address and former fiscal year, if changed since last report)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes  No

Indicate by check mark whether the registrant is large accelerated filer, an accelerated filer, or a non-accelerated filer. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the

Exchange Act.

Large accelerated filer

Accelerated filer

Non-accelerated filer

Smaller reporting company

(Do not check if smaller reporting company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes

No

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The number of shares outstanding of the registrant's Common Stock, \$0.001 par value per share, was 28,005,230 as of August 5, 2009.

When used in this quarterly report, the terms "Accelerize," "the Company," "we," "our," and "us" refer to Accelerize New Media, Inc., a Delaware corporation.

#### CAUTIONARY STATEMENT REGARDING FORWARD LOOKING INFORMATION

This quarterly report on Form 10-Q contains certain forward-looking statements. Forward-looking statements may include our statements regarding our goals, beliefs, strategies, objectives, plans, including product and service developments, future financial conditions, results or projections or current expectations. In some cases, you can identify forward-looking statements by terminology such as "may," "will," "should," "expect," "plan," "anticipate," "believe," "estimate," "predict," "potential" or "continue," the negative of such terms, or other comparable terminology. These statements are subject to known and unknown risks, uncertainties, assumptions and other factors that may cause actual results to be materially different from those contemplated by the forward-looking statements. These factors include, but are not limited to, our ability to implement our strategic initiatives, economic, political and market conditions and fluctuations, government and industry regulation, interest rate risk, U.S. and global competition, and other factors. Most of these factors are difficult to predict accurately and are generally beyond our control. You should consider the areas of risk described in connection with any forward-looking statements that may be made herein. The business and operations of Accelerize New Media, Inc. are subject to substantial risks, which increase the uncertainty inherent in the forward-looking statements contained in this report. Except as required by law, we undertake no obligation to release publicly the result of any revision to these forward-looking statements that may be made to reflect events or circumstances after the date hereof or to reflect the occurrence of unanticipated events. Further information on potential factors that could affect our business is described under "Item 1A. Risk Factors" in our annual report on Form 10-K as filed with the Securities and Exchange Commission, or the SEC, on March 31, 2009. Readers are also urged to carefully review and consider the various disclosures we have made in this report and in our annual report on Form 10-K.

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ACCELERIZE NEW MEDIA, INC.

INDEX

	Page
PART I - FINANCIAL INFORMATION:	
Item 1. Financial Statements (Unaudited)	4-17
Item 2. Management's Discussion and Analysis And Results of Operations	18-22
Item 4. Controls and Procedures	22
PART II - OTHER INFORMATION:	
Item 2. Unregistered Sales of Equity Securities and Use of Proceeds	22-23
Item 6. Exhibits	23
SIGNATURES	23

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## PART I-FINANCIAL INFORMATION

## Item 1. Financial Statements

ACCELERIZE NEW MEDIA, INC.  
BALANCE SHEETS

ASSETS	June 30, 2009 (Unaudited)	December 31, 2008 (1)
<b>Current Assets:</b>		
Cash	\$ 288,891	\$ 252,921
Accounts receivable, net of allowance for bad debt of \$19,909 and \$6,857 at June 30, 2009 and December 31, 2008, respectively	208,707	177,752
Prepaid expenses and other assets	34,303	30,224
Domain name rights	8,014	20,411
Deferred tax asset	103,912	56,030
Total current assets	643,827	537,338
Website development costs, net of accumulated amortization of \$227,144 and \$206,410 at June 30, 2009 and December 31, 2008, respectively	119,706	140,075
Fixed assets, net of accumulated depreciation of \$31,705 and \$24,436 at June 30, 2009 and December 31, 2008, respectively	13,408	17,527
Deferred financing fees	56,521	-
Goodwill	154,000	685,547
Total assets	\$ 987,462	\$ 1,380,487
<b>LIABILITIES AND STOCKHOLDERS' DEFICIT</b>		
<b>Current Liabilities:</b>		
Accounts payable and accrued expenses	\$ 431,693	\$ 442,565
Deferred revenues- short-term	476,177	580,920
Deferred tax liability	103,912	56,030
Total current liabilities	1,011,782	1,079,515
Convertible notes payable and accrued interest, net of debt discount of \$339,266 and \$156,852 at March 31, 2009 and December 31, 2008, respectively	813,695	375,787
Deferred revenue- long-term	145,835	86,110
Total liabilities	1,971,312	1,541,412
<b>Stockholders' Deficit:</b>		
Preferred stock, \$0.001 par value, 2,000,000 shares authorized:		
Series A, 54,000 issued and outstanding at March 31, 2009 and December 31, 2008, respectively	728,567	728,567
Series B, 112,125 issued and outstanding at March 31, 2009 and December 31, 2008, respectively	3,565,813	3,644,563
Common stock; \$.001 par value; 100,000,000 shares authorized; 28,005,230 and 27,184,854 shares issued and outstanding at March 31, 2009 and December 31, 2008, respectively	28,505	27,185

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Additional paid-in capital	7,356,953	6,552,272
Treasury stock	(500)	-
Accumulated deficit	(12,663,188)	(11,113,512)
Total stockholders' deficit	(983,850)	(160,925)
Total liabilities and stockholders' deficit	\$ 987,462	\$ 1,380,487

(1) Derived from audited financial statements

See Notes to Unaudited Financial Statements.

4

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ACCELERIZE NEW MEDIA,  
INC.  
STATEMENTS OF  
OPERATIONS

	Three-month periods ended June 30,		Six-month periods ended June 30,	
	2009 (Unaudited)	2008 (Unaudited)	2009 (Unaudited)	2008 (Unaudited)
Revenues:				
Lead generation revenues	\$ 999,565	\$ 226,541	\$ 1,777,214	\$ 529,426
Debt solution revenues	189,348	549,815	380,320	933,947
Advertising and other revenues	39,022	76,619	102,867	164,507
Total revenues:	1,227,935	852,975	2,260,401	1,627,880
Operating expenses:				
Selling, general and administrative	1,562,272	1,799,772	3,549,112	3,531,146
Total operating expenses	1,562,272	1,799,772	3,549,112	3,531,146
Operating loss	(334,337)	(946,797)	(1,288,711)	(1,903,266)
Other expense:				
Interest expense	(39,683)	(10,288)	(54,607)	(6,881)
	(39,683)	(10,288)	(54,607)	(6,881)
Net loss	(374,020)	(957,085)	(1,343,318)	(1,910,147)
Less dividends series A and B preferred stock	104,313	104,313	206,358	207,492
Net loss attributable to common stock	\$ (478,333)	\$ (1,061,398)	\$ (1,549,676)	\$ (2,117,639)
Basic and diluted loss per common share	\$ (0.02)	\$ (0.04)	\$ (0.06)	\$ (0.09)
Basic and diluted weighted average common shares outstanding	27,843,668	24,051,131	27,620,876	23,906,070

See Notes to Unaudited Financial Statements.

ACCELERIZE NEW MEDIA, INC.  
STATEMENTS OF CASH FLOWS

	Six-month periods ended	
	June 30,	
	2009	2008
	(Unaudited)	(Unaudited)
Cash flows from operating activities:		
Net loss	\$ (1,343,318)	\$ (1,910,147)
Adjustments to reconcile net loss to net cash used in operating activities:		
Depreciation and amortization	62,882	198,698
Amortization of deferred compensation	-	64,260
Impairment of goodwill	531,547	-
Fair value of shares issued for services	50,000	-
Change in terms of warrants issued	97,414	-
Fair value of warrants issued for services	139,080	-
Fair value of options granted	54,177	68,053
Changes in operating assets and liabilities:		
Accounts receivable	(30,955)	(47,993)
Prepaid expenses	20,921	(21,859)
Deferred tax asset	(35,253)	(5,756)
Other assets	(25,000)	(12,584)
Accrued interest	8,148	3,201
Accounts payable and accrued expenses	(10,872)	293,405
Deferred tax liability	35,253	5,756
Deferred revenues	(45,018)	159,730
Net cash used in operating activities	(490,994)	(1,205,236)
Cash flows used in investing activities:		
Capital expenditures	(3,150)	(12,130)
Website development costs	(365)	(45,547)
Net cash used in investing activities	(3,515)	(57,677)
Cash flows from financing activities:		
Proceeds from notes payable	580,479	530,000
Payment to former member	-	(14,491)
Repurchase of shares of common stock	(50,000)	-
Net cash provided by financing activities	530,479	515,509
Net increase (decrease) in cash	35,970	(747,404)
Cash, beginning of period	252,921	951,317
Cash, end of period	\$ 288,891	\$ 203,913
Supplemental disclosures of cash flow information:		
Cash paid for interest	\$ 45,120	\$ 9,679



Cash paid for income taxes	\$	-	\$	-
Non-cash investing and financing activities:				
Beneficial conversion feature associated with convertible notes payable	\$	194,703	\$	144,794
Revaluation of beneficial conversion feature associated with convertible notes payable	\$	35,019	\$	-
Conversion of preferred stock Series B to common stock	\$	78,750	\$	-
Cashless exercise of warrants	\$	102	\$	-
Preferred stock dividends	\$	206,358	\$	207,492
Fair value of shares issued for future services	\$	50,000	\$	71,400
Goodwill resulting from acquisition and corresponding increase (decrease) in:	\$	-	\$	105,000
Assets	\$	-	\$	-
Common stock and additional paid-in capital	\$	-	\$	105,000

See Notes to Unaudited Financial  
Statements.

ACCELERIZE NEW MEDIA, INC.  
NOTES TO UNAUDITED FINANCIAL STATEMENTS

NOTE 1: ORGANIZATION, DESCRIPTION OF BUSINESS AND GOING CONCERN:

Accelerize New Media, Inc., or the Company, a Delaware corporation, incorporated on November 22, 2005, is a multi-faceted Internet company providing performance-based solutions for its customers.

The Company offers online media solutions for U.S. based businesses to reach their target audience on the Internet. The Company provides lead generation and performance-based customer acquisition solutions via internet marketing communications offerings, such as portals, blogs, and search engine optimization. The Company's primary revenue sources are as follows: (1) Online advertising – the Company's financial content network is available over the Internet, and the Company's revenues are generated through the sale of display advertisings, list management, targeted lead generation, and web consulting services, and (2) Lead generation/Performance based marketing - utilizing the Company's internally designed and developed lead generation platform, the Company delivers information to sellers by providing vendors with opportunities to contact qualified and interested potential customers, and new-business leads for such vendors, and in return the Company receives fees. The Company's current lead generation focus surrounds, but is not limited to, the industry of debt settlement, credit repair/reports, and tax settlements.

The Company ceased operating its Debt Settlement Referral Division effective January 1, 2009. During 2009 it will continue to receive commissions for debt settlement solutions provided to past clients, but will not be adding additional clients.

The balance sheet presented as of December 31, 2008 has been derived from our audited financial statements. The unaudited financial statements have been prepared pursuant to the rules and regulations of the SEC. Certain information and footnote disclosures normally included in the annual financial statements prepared in accordance with accounting principles generally accepted in the United States of America, have been omitted pursuant to those rules and regulations, but we believe that the disclosures are adequate to make the information presented not misleading. The financial statements and notes included herein should be read in conjunction with the annual financial statements and notes for the year ended December 31, 2008 included in our Annual Report on Form 10-K dated March 31, 2009. The results of operations for the six-month period ended June 30, 2009 are necessarily indicative of the results for the year ending December 31, 2009.

The accompanying financial statements have been prepared on a going concern basis. The Company has used net cash in its operating activities of approximately \$491,000 during the six-month period ended June 30, 2009. The Company's ability to continue as a going concern is dependent upon its ability to obtain the necessary financing to meet its obligations and repay its liabilities arising from normal business operations when they come due, to fund possible future acquisitions, and to generate profitable operations in the future. Management plans to continue to provide for its capital requirements by issuing additional equity securities and debt. The outcome of these matters cannot be predicted at this time and there are no assurances that if achieved, the Company will have sufficient funds to execute its business plan or generate positive operating results.

NOTE 2: SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reporting amounts of revenues and expenses during the reported period. Actual results will differ from those estimates.



## Cash and Cash Equivalents

The Company considers all highly liquid temporary cash investments with an original maturity of three months or less when purchased, to be cash equivalents.

## Concentration of Credit Risks

The Company is subject to concentrations of credit risk primarily from cash and cash equivalents and accounts receivable.

The Company's cash and cash equivalents accounts are held at financial institutions and are insured by the Federal Deposit Insurance Corporation, or the FDIC, up to \$250,000. During the six-month period ended June 30, 2009, the Company has reached bank balances exceeding the FDIC insurance limit. To reduce its risk associated with the failure of such financial institutions, the Company periodically evaluates the credit quality of the financial institutions in which it holds deposits.

The Company's accounts receivable are due from a few customers, all located in the United States. Three of the Company's customers accounted for 16%, 15% and 14% of its accounts receivables at June 30, 2009. Three of the customers accounted for 24%, 15%, and 11% of its accounts receivables at December 31, 2008. The Company recorded an allowance for doubtful accounts of \$19,909 and \$6,857 at June 30, 2009 and December 31, 2008, respectively.

## Property and Equipment

Property and equipment are recorded at cost and are depreciated on a straight-line basis over their estimated useful lives of three years. Maintenance and repairs are charged to expense as incurred. Significant renewals and betterments are capitalized.

Property and equipment consist of the following as:

	June 30, 2009	December 31, 2008
Computer equipment and software	\$ 14,508	\$ 11,358
Phone equipment	19,155	19,155
Office furniture and equipment	11,450	11,450
	45,113	41,963
Accumulated depreciation	(31,705)	(24,436)
	\$ 13,408	\$ 17,527

Depreciation expense amounted to approximately \$7,000 and \$15,000 during the six-month periods ended June 30, 2009 and 2008, respectively.

## Revenue Recognition

The Company recognizes revenue on arrangements in accordance with Securities and Exchange Commission Staff Accounting Bulletin No. 104 "Revenue Recognition." Revenue is recognized only when the price is fixed or determinable, persuasive evidence of an arrangement exists, the service is performed, and collectability of the resulting receivable is reasonably assured.

The Company's online advertising revenues are generated from the pay-per-click, cost-per-action listings, and banner ad sales of its portfolio of web sites. When an online user navigates to one of the Company's owned and operated Web

sites and clicks and or visits on a particular listing/web page or completes the specified action, the Company receives a fee.

The Company's lead generation network revenues are primarily generated using third-party distribution networks to deliver the merchant advertisers' listings. The distribution network includes search engines, shopping engines, directories, destination sites, Internet domains or Web sites, and other targeted Web-based content. The Company generates revenue upon delivery of a qualified lead to the Company's merchant advertisers or partner. Other revenues include the Company's lead generation web services, paid search optimization, landing page development services, and creative design.

8

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Since January 1, 2007, the Company generates a substantial portion of its revenues from fees earned from the sale and marketing of debt reduction solutions offered to consumers by debt settlement agencies. The consumers generally enter in a debt solution program with a debt settlement agency which provides for monthly payments by the consumers over a period of up to 3 years. The commission earned by the Company will vary between 7.5% and 8.9% of the total debt of the consumer to be negotiated by the respective debt settlement agency. For consumers enrolled prior to March 1, 2007 the Company receives its fees from debt settlement agencies upon payment by consumers to the debt settlement agencies within the first 8 months of the debt solution program, assuming that all consumers make all their payments. This payment was subject to a partial refund by the Company to the debt settlement agencies if: 1) the debt settlement agency does not receive all scheduled monthly payments for the duration of the contract during the first 15 months of such contract, or 2) the debt settlement agencies issue a refund to the consumer over the term of the respective contract. For consumers enrolled since March 1, 2007, the Company receives its fee from debt settlement agencies upon payment by consumers to the debt settlement agencies within the first 18 months of the debt solution program, assuming that all consumers make all their payments. Accordingly, the fee earned by the Company is recognized over the terms of the underlying contract between the debt settlement agencies and the consumer, which is generally 3 years. Consequently, the Company defers the fees received from the debt settlement agency in excess of the revenues recognized over the term of the underlying contract between the debt settlement agencies and the consumer. Such excess amounted to approximately \$622,000 and \$667,000 at June 30, 2009 and December 31, 2008, respectively, and is recorded as deferred revenue on the balance sheet.

Since September 2007, the payment to the Company is subject to a partial refund only if a debt settlement agency issues a refund to the consumer over the term of the respective contract.

The Company ceased operating its Debt Settlement Referral Division effective January 1, 2009. During 2009 it will continue to receive commissions for debt settlement solutions provided to past clients, but will not be adding additional clients.

#### Customer Concentration

One of the Company's customers accounted for approximately 14% of its revenues during the six-month period ended June 30, 2009. Three of the Company's customers accounted for 21%, 13%, and 10% of the Company's revenue during the six-month period ended June 30, 2008.

#### Product Concentration

The Company generates revenues from the following sources: (1) Online advertising – the Company's financial content network is available over the Internet, and the Company's revenues are generated through the sale of display advertisements, list management, targeted lead generation, and web consulting services, and (2) Lead generation/Performance based marketing - utilizing the Company's internally designed and developed lead generation platform, the Company delivers information to sellers by providing vendors with opportunities to contact qualified and interested potential customers, and new-business leads for such vendors, and in return the Company receives fees.

#### Fair Value of Financial Instruments

Effective January 1, 2008, the Company adopted SFAS No. 157, "Fair Value Measurements" ("SFAS 157"), for assets and liabilities measured at fair value on a recurring basis. SFAS 157 establishes a common definition for fair value to be applied to existing generally accepted accounting principles that require the use of fair value measurements, establishes a framework for measuring fair value and expands disclosure about such fair value measurements. The adoption of SFAS 157 did not have an impact on the Company's financial position or operating results, but did expand certain disclosures.



SFAS 157 defines fair value as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. Additionally, SFAS 157 requires the use of valuation techniques that maximize the use of observable inputs and minimize the use of unobservable inputs. These inputs are prioritized below:

- Level 1: Observable inputs such as quoted market prices in active markets for identical assets or liabilities
- Level 2: Observable market-based inputs or unobservable inputs that are corroborated by market data
- Level 3: Unobservable inputs for which there is little or no market data, which require the use of the reporting entity's own assumptions.

The Company did not have any Level 2 or Level 3 assets or liabilities as of June 30, 2009 and December 31, 2008, with the exception of its convertible promissory notes. The carrying amount of the convertible promissory notes at June 30, 2009 and December 31, 2008, approximate their respective fair value based on the Company's incremental borrowing rate.

Cash and cash equivalents include money market securities that are considered to be highly liquid and easily tradable as of June 30, 2009 and December 31, 2008, respectively. These securities are valued using inputs observable in active markets for identical securities and are therefore classified as Level 1 within our fair value hierarchy.

In addition, SFAS No. 159, "The Fair Value Option for Financial Assets and Financial Liabilities," was effective for January 1, 2008. SFAS 159 expands opportunities to use fair value measurements in financial reporting and permits entities to choose to measure many financial instruments and certain other items at fair value. The Company did not elect the fair value options for any of its qualifying financial instruments.

#### Advertising

The Company expenses advertising costs as incurred. Advertising expense amounted to \$84,504 and \$127,473 during the six-month periods ended June 30, 2009 and 2008, respectively.

#### Website Development Costs

The Company has capitalized certain internal use software and website development costs amounting to approximately \$400 and \$51,000 during the six-month period ended June 30, 2009 and fiscal year ended December 31, 2008, respectively. The estimated useful life of costs capitalized is evaluated for each specific project and ranges from one to three years.

#### Goodwill

The Company accounts for goodwill and intangible assets in accordance with Statement of Financial Accounting Standards, or SFAS No. 142, "Goodwill and Other Intangible Assets". SFAS No. 142 requires that goodwill and other intangibles with indefinite lives should be tested for impairment annually or on an interim basis if events or circumstances indicate that the fair value of an asset has decreased below its carrying value.

Goodwill represents the excess of the purchase price over the fair value of net assets acquired in business combinations. SFAS No. 142, requires that goodwill be tested for impairment at the reporting unit level (operating segment or one level below an operating segment) on an annual basis and between annual tests when circumstances indicate that the recoverability of the carrying amount of goodwill may be in doubt. Application of the goodwill impairment test requires judgment, including the identification of reporting units, assigning assets and liabilities to reporting units, assigning goodwill to reporting units, and determining the fair value. Significant judgments required



to estimate the fair value of reporting units include estimating future cash flows, determining appropriate discount rates and other assumptions. Changes in these estimates and assumptions could materially affect the determination of fair value and/or goodwill impairment for each reporting unit.

#### Income Taxes

Income taxes are accounted for in accordance with the provisions of SFAS No. 109, "Accounting for Income Taxes." Deferred tax assets and liabilities are recognized for the future tax consequences attributable to differences between the financial statement carrying amounts of existing assets and liabilities and their respective tax bases. Deferred tax assets and liabilities are measured using enacted tax rates expected to apply to taxable income in the years in which those temporary differences are expected to be recovered or settled. The effect on deferred tax assets and liabilities of a change in tax rates is recognized in income in the period that includes the enactment date. Valuation allowances are established, when necessary, to reduce deferred tax assets to the amounts expected to be realized, but no less than quarterly.

## Share-Based Payment

In December 2004, the Financial Accounting Standards Board, or FASB, issued SFAS No. 123(R), "Share-Based Payment," or SFAS No. 123(R) which replaced SFAS No. 123 and superseded Accounting Principles Board, or APB Opinion No. 25. Under SFAS No. 123(R), companies are required to measure the compensation costs of share-based compensation arrangements based on the grant-date fair value and recognize the costs in the financial statements over the period during which employees are required to provide services. Share-based compensation arrangements include stock options, restricted share plans, performance-based awards, share appreciation rights and employee share purchase plans. In March 2005 the Securities and Exchange Commission, or the SEC, issued Staff Accounting Bulletin No. 107, "Disclosures about Fair Value of Financial Instruments," or SAB 107. SAB 107 expresses views of the staff regarding the interaction between SFAS No. 123(R) and certain SEC rules and regulations and provides the staff's views regarding the valuation of share-based payment arrangements for public companies. SFAS No. 123(R) permits public companies to adopt its requirements using one of two methods. Companies may elect to apply this statement either prospectively, or on a modified version of retrospective application under which financial statements for prior periods are adjusted on a basis consistent with the pro forma disclosures required for those periods under SFAS 123. Effective with its fiscal 2006, the Company has adopted the provisions of SFAS No. 123 (R) and related interpretations as provided by SAB 107 prospectively. As such, compensation cost is measured on the date of grant as its fair value. Such compensation amounts, if any, are amortized over the respective vesting periods or period of service of the option grant.

## Segment Reporting

The Company generates revenues from the following sources: (1) Online advertising – the Company's financial content network is available over the Internet, and the Company's revenues are generated through the sale of display advertisings, list management, targeted lead generation, and web consulting services, and (2) Lead generation/Performance based marketing - utilizing the Company's internally designed and developed lead generation platform, the Company delivers information to sellers by providing vendors with opportunities to contact qualified and interested potential customers, and new-business leads for such vendors, and in return the Company receives fees.

## Recent Accounting Pronouncements

In May 2009, the FASB issued SFAS No. 165, "Subsequent Events". The new standard is intended to establish general standards of accounting for and disclosure of events that occur after the balance sheet date, but before the issuance of financial statements. Specifically, the standard sets forth: 1) the period after the balance sheet date during which management should evaluate events or transactions that may occur for potential recognition or disclosure in the financial statements, 2) the circumstances that an entity should recognize events or transactions that occur after the balance sheet date, and 3) the disclosures that an entity should make about events or transactions that occur after the balance sheet date. In preparing these consolidated financial statements, the Company evaluated events that occurred through August 11, 2009 for potential recognition or disclosure.

In June 2009, the FASB issued SFAS No. 168, "The FASB Accounting Standards Codification and the Hierarchy of Generally Accepted Accounting Principles- a replacement of FASB Statement No. 162". The new standard sets forth that the FASB Accounting Standards Codification (Codification) will become the source of authoritative U.S. generally accepted accounting principles (GAAP) recognized by the FASB to be applied to nongovernmental entities. Rules and interpretive releases of the Securities and Exchange Commission (SEC) under authority of federal securities laws are also source for authoritative GAAP for SEC registrants. When the statement is effective, the Codification will supersede all then-existing non-SEC accounting and reporting standards. All other nongrandfathered non-SEC accounting literature not included in the Codification will become nonauthoritative.

## Basic and Diluted Earnings Per Share

Basic earnings per share are calculated by dividing income available to stockholders by the weighted-average number of common shares outstanding during each period. Diluted earnings per share are computed using the weighted average number of common and dilutive common share equivalents outstanding during the period. Dilutive common share equivalents consist of shares issuable upon the exercise of stock options and warrants (calculated using the modified-treasury stock method). The outstanding options and warrants amounted to 18,309,008 and 14,815,375 at June 30, 2009 and 2008, respectively, and have been excluded from the earnings per share computation due to their anti-dilutive effect.

The following sets forth the computation of basic and diluted earnings per share for the six-month periods ended June 30, 2009 and 2008:

	For the six-month periods ended June 30,	
	2009	2008
<b>Numerator:</b>		
Net loss attributable to common stock	\$ (1,549,676)	\$ (2,117,639)
<b>Denominator:</b>		
<b>Denominator for basic earnings per share-</b>		
Weighted average shares outstanding	27,620,876	23,906,070
<b>Denominator for diluted earnings per share-</b>		
Weighted average shares outstanding	27,620,876	23,906,070
Basic earnings per share	\$ (0.06)	\$ (0.09)
Diluted earnings per share	\$ (0.06)	\$ (0.09)

## NOTE 3: PREPAID EXPENSES

At June 30, 2009, the prepaid expenses consisted primarily of prepaid insurance.

## NOTE 4: DOMAIN NAME RIGHTS

During 2008, the Company renewed the domain name rights for \$25,000 for an additional year. The Company recognized amortization expense of \$12,397 and \$99,726 in connection with the domain name rights during the six-month period ended June 30, 2009 and 2008, respectively.

## NOTE 5: WEBSITE DEVELOPMENT COSTS

Website development costs, net of accumulated amortization are as follows:

	June 30, 2009	December 31, 2008
Website development costs	\$ 346,850	\$ 346,485
Less: accumulated amortization	(227,144)	(206,410)
Website development costs, net	\$ 119,706	\$ 140,075

Amortization expense of the website development costs amounted to \$20,734 and \$76,651 during the six-month periods ended June 30, 2009 and 2008, respectively.

NOTE 6: GOODWILL

At June 30, 2009, the Company wrote-down the value of its goodwill. Goodwill represents the excess of the purchase price over the fair value of net assets acquired in business combinations. SFAS 142, requires that goodwill be tested for impairment at the reporting unit level (operating segment or one level below an operating segment) on an annual basis and between annual tests when circumstances indicate that the recoverability of the carrying amount of goodwill may be in doubt. Application of the goodwill impairment test requires judgment, including the identification of reporting units, assigning assets and liabilities to reporting units, assigning goodwill to reporting units, and determining the fair value. Significant judgments required to estimate the fair value of reporting units include estimating future cash flows, determining appropriate discount rates and other assumptions. Changes in these estimates and assumptions could materially affect the determination of fair value and/or goodwill impairment for each reporting unit. The Company wrote-down approximately \$532,000 during the six-month period ended June 30, 2009.

## NOTE 7: CONVERTIBLE NOTES PAYABLE

During the year ended December 31, 2008, the Company issued convertible promissory notes aggregating \$530,000 to certain stockholders. The notes bear interest at 10% per annum. Accrued interest may be payable, at the noteholder's option, in cash or in shares of common stock. If the accrued interest is paid in shares of common stock, the number of shares issuable to satisfy the accrued interest is primarily based on the closing price, as quoted on the Over-the-Counter Bulletin Board ("OTCBB") of the trading day immediately prior to the interest payment date. The interest is payable commencing June 1, 2008 and every quarter thereafter, until the obligations under the convertible promissory notes are satisfied. The convertible promissory notes are due ranging from March 15, 2011 to March 31, 2011. Effective May 29, 2009, on the maturity date, the lender has the option of having the note paid in cash or shares of common stock as follows: 1) if the average closing price of the common stock on the last five trading days prior to the maturity date is \$0.50 or more, then the lender may elect to have the principal paid in shares of common stock. In such case, the number of shares of common stock to be issued to the lender shall be determined by dividing the principal amount outstanding on the maturity date by \$0.50, 2) if the average closing price of the common stock on the last five trading days prior to maturity date is less than \$0.50, then the principal may only be paid in cash. The Company may prepay the convertible promissory notes as follows: if prior to July 30, 2008, at a premium amounting to sum of 0.5% for each full month remaining between the prepayment date and the maturity date; if after July 30, 2008, without premium. Each noteholder may convert, at his option, the outstanding principal of the convertible promissory note, after July 30, 2008 and prior to maturity at the lesser of: 1) \$0.75 or 2) the average closing price of the Company's common stock, but in no event less than \$0.50, or 3) the effective price per share of a subsequent financing of the Company occurring prior to March 2011.

During the six-month period ended June 30, 2009, the Company issued convertible promissory notes aggregating \$637,000 to certain stockholders. The notes bear interest at 12% per annum. Accrued interest may be payable, at the noteholder's option, in cash or in shares of common stock. If the accrued interest is paid in shares of common stock, the number of shares issuable to satisfy the accrued interest is primarily based on the closing price, as quoted on the OTCBB of the trading day immediately prior to the interest payment date. The interest is payable commencing June 1, 2009 and every quarter thereafter, until the obligations under the convertible promissory notes are satisfied. The maturity dates of the convertible promissory notes range from February to April 2012. Effective May 29, 2009, on the maturity date, the lender has the option of having the note prepaid in cash or share of common stock as follows: 1) if the average closing price of the common stock on the last five trading days prior to the maturity date is \$0.50 or more, then the lender may elect to have the principal paid in shares of common stock. In such case, the number of shares of common stock to be issued to the lender shall be determined by dividing the principal amount outstanding on the maturity date by \$0.50, 2) if the average closing price of the common stock on the last five trading days prior to maturity date is less than \$0.50, then the principal may only be paid in cash. The Company may prepay the convertible promissory notes as follows: if prior to July 1, 2009, at a premium amounting to sum of 0.5% for each full month remaining between the prepayment date and the maturity date; if after July 1, 2009, without premium. Each noteholder may convert, at his option, the outstanding principal of the convertible promissory note, after July 1, 2009 and prior to maturity at the lesser of: 1) \$0.50 or 2) the effective price per share of a subsequent financing of the Company occurring prior to the maturity date.

In accordance with Emergency Issues Task Force, or EITF Issue No.00-27, "Application of Issue No. 98-5, Accounting for convertible securities with beneficial conversion features of contingently adjustable conversion ratios, to certain convertible instruments", the Company recorded a beneficial conversion feature related to the Convertible promissory notes. Under the terms of these notes, the intrinsic value of the beneficial conversion feature was calculated assuming that the conversion date was the same as the issue date. During the six-month periods ended June 30, 2009 and 2008, respectively, the beneficial conversion feature amounted to \$194,703 and \$179,450. This beneficial conversion feature is reflected in the accompanying financial statements as additional paid-in capital and corresponding debt discount.



The interest and amortization expense associated with the notes payable amounted to \$30,630 and \$10,438 during the six-month periods ended June 30, 2009 and 2008, respectively. The unamortized debt discount amounted to \$364,092 at June 30, 2009.

Following the modification of the terms of the 10% convertible promissory notes in May 2009, the Company recognized a beneficial conversion feature in excess of that previously recognized, which amounted to \$35,019. The revised beneficial conversion feature is partly based on the following assumptions for the valuation of warrants associated with the convertible promissory notes, using Black Scholes Model: term: 5 years; exercise price: \$0.75; risk-free interest rate: 2.01%; expected volatility: 61.33% to 62.10%; market value: \$0.40. The expected volatility of the beneficial conversion features was based on the average historical volatility of comparable publicly-traded companies.

Associated with the convertible notes payable issued during the three-month period ended March 31, 2009, the Company paid finder's fees of \$62,700 that were deferred and amortized over the period of the loans. At June 30, 2009, the Company had recognized amortization of \$7,179 for the fees.

#### NOTE 8: STOCKHOLDERS' EQUITY

##### Common Stock

On January 1, 2008, the Company issued 1,750,000 shares of common stock valued at \$105,000, pursuant to its acquisition of TDRG.

During the six-month period ending June 30, 2008, the Company entered into a six-month contract for banking and financial services. As per the contract, the Company issued 105,000 shares of common stock, valued at \$71,400. At June 30, 2008, the Company had expensed \$64,260 and had deferred compensation of \$7,140.

During the six-month period ended June 30, 2008, the Company paid dividends on its preferred stock amounting to 508,076 shares of common stock, which were valued at \$207,492.

During the six-month period ended June 30, 2009, the Company paid dividends on its preferred stock amounting to 743,547 shares of common stock, which were valued at \$206,358.

During the six-month period ended June 30, 2009, the Company issued 250,000 shares of common stock to a service provider valued at \$50,000.

During the six-month period ended June 30, 2009, the Company issued 101,829 shares of common stock to a warrant holder pursuant to a cashless exercise of a warrant issued to them in connection with the Company's Series A Preferred financing.

During the six-month period ended June 30, 2009, the Company issued 225,000 shares of common stock to a holder of Preferred Stock Series B, pursuant to a conversion of 2,250 shares of Preferred Stock Series B stock.

During the six-month period ended June 30, 2009, the Company repurchased 500,000 shares of its common stock from a stockholder.

##### Preferred Stock- Series A

Between August 2006 and October 2006 the Company issued 54,000 shares of 10% Series A Convertible Preferred Stock, or Series A Preferred Stock, with a par value of \$0.001 per share, resulting in gross proceeds of \$728,567 to the Company after financing fees of \$81,433.





The holders of the Series A Preferred Stock are entitled to cumulative preferential dividends at the rate of 10% per annum, payable quarterly in arrears on each of September 1, December 1, March 1, and June 1, commencing on the first quarter after the issuance date beginning September 1, 2006 in cash or shares of the Company's Common Stock. If the Company elects to pay any dividend in shares of Common Stock, the number of shares of Common Stock to be issued to each holder shall be an amount equal to the quotient of (i) the dividend payment divided by (ii) \$0.15 per share.

The shares of Series A Preferred Stock include a liquidation preference corresponding to the amount invested. All issued or accrued but unpaid dividends may also be converted at the election of the holder, and converted at \$0.15 per share. The shares of Series A Preferred Stock are convertible into shares of common stock, at any time, at the option of the holder and a conversion price of \$0.15 per share, at an initial rate of conversion of 100 shares of common stock for each one share of Series A Preferred Stock, subject to anti-dilution provisions in the case of stock splits, dividends or if the Company issues shares of common stock or other securities convertible into shares of common stock at an effective price less than \$0.15 per share. In the event a public market is established for the Company's common stock, the 10% Series A Preferred Stock is subject to mandatory conversion by the Company upon a 30 day notice if the average closing price of its common stock is \$0.40 or more per share for 10 consecutive trading days and the average daily volume is at least 100,000 shares.

The Company granted the Series A Preferred Stockholders piggyback registration rights covering the common shares underlying the Series A Preferred Stock and common stock underlying warrants. Resales of such underlying shares were registered on a registration statement on Form SB-2 declared effective by the SEC on May 9, 2007.

#### Preferred Stock- Series B

Between June 2007 and September 2007, the Company issued 118,875 shares of 8% Series B Convertible Preferred Stock, or Series B Preferred Stock, with a par value of \$0.001 per share, which generated net proceeds of \$3,244,563 to the Company, after financing fees of \$516,063 and conversion of notes payable of \$400,000.

The holders of the Series B Preferred Stock are entitled to cumulative preferential dividends at the rate of 8% per annum, payable quarterly in arrears on each of September 1, December 1, March 1, and June 1, commencing on December 1, 2007. If the Company elects to pay any dividend in shares of Common Stock, the number of shares of Common Stock to be issued to each holder shall be an amount equal to the higher of (i) the average of the closing bid prices for the common stock over the five trading days immediately prior to the dividend date or (ii) \$0.35.

The shares of Series B Preferred Stock include a liquidation preference corresponding to the amount invested. All issued or accrued but unpaid dividends may also be converted at the election of the Holder, and converted at \$0.35 per share. The shares of Series B Preferred Stock are convertible into shares of common stock, at any time, at the option of the holder and a conversion price of \$0.35 per share, at an initial rate of conversion of 100 shares of common stock for each one share of Series B Preferred Stock, subject to anti-dilution provisions in the case of stock splits, dividends or if the Company issues shares of common stock or other securities convertible into shares of common stock at an effective price less than \$0.35 per share. In the event a public market is established for the Company's common stock, the Series B Preferred Stock is subject to mandatory conversion by the Company upon a 30 day notice if the average closing price of its common stock is \$1.00 or more per share for 10 consecutive trading days.

The rights of the holders of the Series B Preferred Stock are subordinate to the rights of the holders of Series A Preferred Stock.

During the six-month period ended June 30, 2009, the Company issued 225,000 shares of common stock to a holder of Preferred Stock Series B, pursuant to a conversion of 2,250 shares of Preferred Stock Series B stock

#### Warrants

In connection with the issuance of notes payable with a 10% annum interest, the Company issued warrants to purchase 265,000 shares of Common Stock exercisable at a price of \$0.75 per share at March 31, 2008. The warrants expire in March 2013.

15

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The fair value of the warrants issued in connection with the issuance of the notes payable amounted to \$179,450. The fair value is based on the following assumptions, using Black Scholes Model: term: 5 years; exercise price: \$0.75; risk-free interest rate: 2.46% to 3.34%; expected volatility: 63.12% to 66.28%; market value: \$0.72 to \$0.75.

The expected volatility of the warrants issued in connection with the notes payable was based on the average historical volatility of comparable publicly-traded companies.

The fair value of the warrants was recorded as a debt discount and as an increase to additional paid-in capital.

On February 27, 2009 the board approved the reduction of the exercise price of the warrants issued in connection with the notes payable with a 10% annum interest from \$0.75 to \$0.55. The fair value of these warrants amounted to \$97,414, and was recorded as a selling, general, and administrative expense and as an increase to additional paid-in capital.

In connection with the issuance of notes payable with a 12% annum interest, the Company issued warrants to purchase 318,500 shares of Common Stock exercisable at a price of \$0.55 per share at June 30, 2009. The warrants expire in March and April 2014.

The fair value of the warrants issued in connection with the issuance of the notes payable amounted to \$194,703. The fair value is based on the following assumptions, using Black Scholes Model: term: 5 years; exercise price: \$0.55; risk-free interest rate: 1.67% to 1.83%; expected volatility: 61.33% to 62.10%; market value: \$0.32.

The expected volatility of the warrants issued in connection with the notes payable was based on the average historical volatility of comparable publicly-traded companies.

The fair value of the warrants was recorded as a debt discount and as an increase to additional paid-in capital.

During the three-month period ended March 31, 2009, in consideration for services, the Company issued to a service provider warrants to purchase 600,000 shares of Common Stock exercisable at a price of \$0.35 per share. The warrants expire in March 2014.

The fair value of the warrants issued in consideration for services amounted to \$139,080. The fair value is based on the following assumptions, using Black Scholes Model: term: 5 years; exercise price: \$0.35; risk-free interest rate: 1.69%; expected volatility: 62.10%; market value: \$0.20.

The expected volatility of the warrants issued in consideration for services was based on the average historical volatility of comparable publicly-traded companies.

The fair value of the warrants issued was recorded as an expense and as an increase to additional paid-in capital.

### Stock Option Plan

On December 15, 2006, the Company's Board of Directors and stockholders approved the Accelerize New Media, Inc. Stock Option Plan, or the Plan. The total number of shares of capital stock of the Company that may be subject to options under the Plan was initially 4,300,000 shares of common stock, and on May 16, 2007 was increased to 10,000,000 shares of common stock, \$.001 par value per share, from either authorized but unissued shares or treasury shares. The individuals who are eligible to receive option grants under the Plan are employees, directors and other individuals who render services to the management, operation or development of the Company or its subsidiaries and who have contributed or may be expected to contribute to the success of the Company or a subsidiary. Every option granted under the Plan shall be evidenced by a written stock option agreement in such form as the Board shall approve from time to time, specifying the number of shares of common stock that may be purchased pursuant to the option, the

time or times at which the option shall become exercisable in whole or in part, whether the option is intended to be an incentive stock option or a non-incentive stock option, and such other terms and conditions as the Board shall approve.

16

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During the six-month period ended June 30, 2009, the Company granted 20,000 options to certain of its employees.

At June 30, 2009, options to purchase 7,146,000 shares of Common Stock were outstanding. The outstanding options are exercisable at a weighted average price per share of \$0.16 per share. The options outstanding vest over periods ranging from two to three years.

During the six-month periods ended June 30, 2009 and 2008, the Company recorded a share-based payment expense amounting to approximately \$35,700 and \$68,000, respectively, in connection with all options granted at the respective measurement dates.

The share-based payment is based on the fair value of the outstanding options amortized over the requisite period of service for option holders, which is generally the vesting period of the options. The fair value of the options granted during the three-month period ended June 30, 2009 is based on the Black Scholes Model using the following assumptions:

Exercise price:	\$ 0.35
Market price at date of grant:	\$ 0.35
Expected volatility:	68.0 to 74.6%
Expected dividend rate:	0%
Risk-free interest rate:	1.67 to 1.99%

The expected volatility is based on the historical volatility of publicly-traded companies comparable to the Company.

The weighted-average grant-date fair value of options granted during the six-month period ended June 30, 2009 amounted to \$0.21.

The total compensation cost related to non-vested awards not yet recognized amounted to approximately \$44,000 and \$214,000 at June 30, 2009 and 2008, respectively and the Company expects that it will be recognized over the following weighted-average period of 30 months.

If any options granted under the Plan expire or terminate without having been exercised or cease to be exercisable, such options will be available again under the Plan. All employees of the Company and its subsidiaries are eligible to receive non-qualified stock options. Non-employee directors and outside consultants who provided bona-fide services not in connection with the offer or sale of securities in a capital raising transaction are eligible to receive non-qualified stock options. Incentive stock options may not be granted below their fair market value at the time of grant or, if to an individual who beneficially owns more than 10% of the total combined voting power of all stock classes of the Company or a subsidiary, the option price may not be less than 110% of the fair value of the common stock at the time of grant. The expiration date of an incentive stock option may not be longer than ten years from the date of grant. Option holders, or their representatives, may exercise their vested options up to three months after their employment termination or one year after their death or permanent and total disability. The Plan provides for adjustments upon changes in capitalization.

The Company's policy is to issue shares pursuant to the exercise of stock options from its available authorized but unissued shares of common stock. It does not issue shares pursuant to the exercise of stock options from its treasury shares.

## Item 2. MANAGEMENT'S DISCUSSION AND ANALYSIS AND RESULTS OF OPERATIONS

The following discussion of our financial condition and results of operations should be read in conjunction with the financial statements and related notes included elsewhere in this report and our Annual Report on Form 10-K for the year ended December 31, 2008. Certain statements in this discussion and elsewhere in this report constitute forward-looking statements. See "Cautionary Statement Regarding Forward Looking Information" elsewhere in this report. Because this discussion involves risk and uncertainties, our actual results may differ materially from those anticipated in these forward-looking statements.

## Overview

We offer online media solutions for U.S. based businesses to reach their target audience on the Internet by providing lead generation and performance based customer acquisition solutions. We own and operate approximately 6,000 web properties, provide real-time SEC filing and financial data services and operate a proprietary performance-based lead generation platform. We primarily make money from the following two lines of business: (1) Online advertising - Our financial content network is available over the Internet, and our revenues are generated through the sale of display advertisements, list management, targeted lead generation, and web consulting services, and (2) Lead generation/Performance based marketing - Utilizing our internally designed and developed lead generation platform, we deliver buyers to sellers by providing vendors with opportunities to contact qualified and interested potential customers, and essentially crafting high-quality new-business leads for such vendors, and in return we receive fees. Our current lead generation focus surrounds, but is not limited to, the industry of debt settlement, credit repair/reports, and tax settlements.

## Recent Developments

In May 2009 the Company and the lenders entered amendments to both the 10% Convertible Promissory Notes issued in March 2008 and the 12% Convertible Promissory Notes issued in March and April 2009. The amendments provide for certain changes in the Terms of Repayment and the Lender's Conversion Price of both Notes.

## Results of Operations, June 30, 2009 and 2008

ACCELERIZE NEW MEDIA,  
INC.  
RESULTS OF OPERATIONS

Three-month periods ended		Increase/ (Decrease) in \$ 2009 vs 2008	Increase/ (Decrease) in % 2009 vs 2008	Six-month periods ended		Increase/ (Decrease) in \$ 2009 vs 2008
2009	June 30, 2008			2009	June 30, 2008	
\$ 999,565	\$ 226,541	\$ 773,024	341.2%	\$ 1,777,214	\$ 529,426	\$ 1,247,788
189,348	549,815	(360,467)	-65.6%	380,320	933,947	(553,627)
39,022	76,619	(37,597)	-49.1%	102,867	164,507	(61,640)
1,227,935	852,975	374,960	44.0%	2,260,401	1,627,880	632,521

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1,562,272	1,799,772	(237,500)	-13.2%	3,549,112	3,531,146	17,9
1,562,272	1,799,772	(237,500)	-13.2%	3,549,112	3,531,146	17,9
(334,337)	(946,797)	612,460	-64.7%	(1,288,711)	(1,903,266)	614,5
(39,683)	(10,288)	(29,395)	285.7%	(54,607)	(6,881)	(47,72
(39,683)	(10,288)	(29,395)	285.7%	(54,607)	(6,881)	(47,72
(374,020)	(957,085)	583,065	-60.9%	(1,343,318)	(1,910,147)	566,8
104,313	104,313	-	0.0%	206,358	207,492	\$ (1,13
\$ (478,333)	\$ (1,061,398)	\$ 583,065	-54.9%	\$ (1,549,676)	\$ (2,117,639)	\$ 567,9



## Revenues

The Company generates revenues from the following sources: (1) Online advertising – the Company’s financial content network is available over the Internet, and the Company’s revenues are generated through the sale of display advertisings, list management, targeted lead generation, and web consulting services, and (2) Lead generation/Performance based marketing - utilizing the Company’s internally designed and developed lead generation platform, the Company delivers information to sellers by providing vendors with opportunities to contact qualified and interested potential customers, and new-business leads for such vendors, and in return the Company receives fees.

Our increase in lead generation revenues during the three and six-month period ended June 30, 2009, when compared to the prior period is due primarily to an increase in the number of leads we sold to our marketing partners. During 2009, management placed greater emphasis on our lead generation platform as a dominant business line and source of revenue.

Our decrease in debt settlement referrals revenues during the three and six-month period ended June 30, 2009, when compared to the prior period is primarily due to our decision to cease operating our Debt Settlement Referral Division effective January 1, 2009. During 2009, we will continue to receive commissions for debt settlement solutions provided to past clients, but will not be adding additional clients.

Our decrease in advertising and other revenues during the three and six-month period ended June 30, 2009 when compared to the prior period is due to a change in financial data providers and testing different online marketing and traffic acquisition strategies.

## Selling, General, and Administrative Expenses

Selling, general, and administrative expenses primarily consist of consultant fees related to the marketing and enhancement of our websites, advertising, as well as other general and administrative expenses, such as payroll expenses, necessary to support our existing and anticipated growth in our revenues and legal and professional fees.

The decrease in selling, general and administrative expenses during the three-month period ended June 30, 2009 when compared with the prior period is primarily due to the following:

- an increase in lead acquisition costs of approximately \$74,000; this increase is primarily due to a concerted effort by management to place greater emphasis on our lead generation initiatives;
- an increase in impairment of goodwill according to SFAS No. 142 of approximately \$184,000 which was recorded in the three-month period ended June 30, 2009, and which did not occur in 2008;
- a decrease in IT expense of approximately \$82,000 due to a reduction in cost for hosting and financial data feeds;
- a decrease in amortization costs of approximately \$51,000; this decrease is primarily due to the fact that the Company has invested less in web development costs in 2009 when compared to prior periods, resulting in a lower amortization base;
- a decrease in professional services expense of approximately \$107,000; this decrease is primarily due to the termination of an agreement with a marketing consultant in February 2009 and, to a lesser extent, a decrease in allocation of outside resources to support the operations of the Company; and
- a decrease in payroll expenses of approximately \$212,000; this decrease is primarily due to the termination of a number of employees in September 2008 resulting from the Company’s decreased involvement in the sales and marketing of debt settlement solutions.

The decrease in selling, general and administrative expenses during the six-month period ended June 30, 2009 when compared with the prior period is primarily due to the following:

- an increase in lead acquisition costs of approximately \$203,000; this increase is primarily due to a concerted effort by management to place greater emphasis on our lead generation initiatives;
- an increase in impairment of goodwill according to SFAS No. 142 of approximately \$532,000 which was recorded in the six-month period ended June 30, 2009, and which did not occur in 2008;
- an increase in warrant expense of approximately \$236,000 from the issuance of warrants for consulting services and due to the re-pricing of the warrants issued to the 10% notes holders; the exercise price decreased from \$0.75 to \$0.55;
- a decrease in IT expense of approximately \$77,000 due to a reduction in cost for hosting and financial data feeds;
- a decrease in amortization costs of approximately \$128,000; this decrease is primarily due to the fact that the Company has invested less in web development costs in 2009 when compared to prior periods, resulting in a lower amortization base;
- a decrease in professional services expense of approximately \$221,000; this decrease is primarily due to the termination of an agreement with a marketing consultant in February 2009 and, to a lesser extent, a decrease in allocation of outside resources to support the operations of the Company; and
- a decrease in payroll expenses of approximately \$454,000; this decrease is primarily due to the termination of a number of employees in September 2008 resulting from the Company's decreased involvement in the sales and marketing of debt settlement solutions.

## Interest

Interest expense consists of interest charges associated with notes payable issued in 2008 and 2009. The increase in interest expense during the three and six month periods ended June 30, 2009 is primarily due to the increase in the accrued interest associated with the 12% notes payable issued in 2009.

## Liquidity and Capital Resources

At June 30, 2009, our cash amounted to approximately \$289,000 and our working deficit amounted to approximately \$368,000.

During the six-month period ended June 30, 2009, we used cash in our operating activities amounting to approximately \$491,000. Our cash used in operating activities was comprised of our net loss of approximately \$1,343,000 adjusted for the following:

- Fair value of options granted to employees of approximately \$54,000;
- Amortization of capitalized web development and discount on notes payable, and depreciation of fixed assets of approximately \$63,000;
- Impairment of goodwill of approximately \$532,000;
- Fair value of warrants issued for services of approximately \$139,000;
- Change in terms of warrants issued of approximately \$97,000; and
- Fair value of shares issued for services of \$50,000.

Additionally, the following variations in operating assets and liabilities impacted our cash used in operating activity:

- Increase in accounts receivable of approximately \$31,000, resulting from increased lead generation revenues; and
- Decrease in deferred revenue of approximately \$45,000, resulting from increased number of consumers successfully referred to debt settlement agencies.

During the six-month period ended June 30, 2009, we incurred website development costs of approximately \$400 in connection with development and enhancement of our websites and capital expenditures of approximately \$3,000.

During the six-month period ended June 30, 2009, we generated cash from financing activities of approximately \$530,000, which primarily consisted of the proceeds from notes payable of \$580,000, offset by the repurchase of shares of common stock of \$50,000.

During the six-month period ended June 30, 2008, we used cash in our operating activities amounting to approximately \$1,205,236. Our cash used in operating activities was comprised of our net loss of approximately \$1,910,000 adjusted for the following:

- Fair value of options granted to employees of approximately \$68,000;
- Amortization of capitalized web development and discount on notes payable, and depreciation of fixed assets of approximately \$199,000; and
- Amortization of deferred compensation of approximately \$64,000.

Additionally, the following variations in operating assets and liabilities impacted our cash used in operating activity:

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Increase in accounts receivable of approximately \$48,000, resulting from increased lead generation revenues;

· Increase in accounts payable and accrued expenses of approximately \$293,000, resulting from increased marketing programs expenditures associated with increased acquisition of leads; and

· Increase in deferred revenue of approximately \$160,000, resulting from increased number of consumers successfully referred to debt settlement agencies.

During the six-month period ended June 30, 2008, we incurred website development costs of approximately \$46,000 in connection with development and enhancement of our websites and capital expenditures of approximately \$12,000.

During the six-month period ended June 30, 2008, we generated cash from financing activities of approximately \$516,000, which primarily consisted of the proceeds from notes payable of \$530,000, offset by the payment to former member of approximately \$14,500.

#### Capital Raising Transactions

During March and April 2009, we raised an aggregate amount of \$637,000 in convertible loans from 18 different lenders. In May 2009 we and the Lenders amended the Terms of Repayment and Lender's Conversion Price of the Notes. In connection with the loan, we issued to each of the lenders a convertible promissory note and a Common Stock purchase warrant. The notes accrue interest at the rate of 12% per annum and mature in March 2012. Interest may be paid, at the lenders' option, in cash or in shares of Common Stock of the Company. If the accrued interest is paid in shares of Common Stock, the number of shares issuable to satisfy the accrued interest is calculated by dividing the interest dollar amount due on the respective interest payment date by the closing price of the Common Stock, as quoted on the Over-the-Counter Bulletin Board on the last trading day before the respective interest payment date, and rounding it to the nearest whole number. Principal shall be due and payable on the maturity date, and subject to the following conditions, shall be payable at the option of the lender in cash or shares of Common Stock as follows: (i) if the average closing price of the Common Stock on the last 5 trading days prior to the maturity date is \$0.50 or more, then the lender may elect to have the principal paid in shares of Common Stock. In such case, the number of shares of Common Stock to be issued to the lender shall be determined by dividing the principal amount outstanding on the maturity date by \$0.50; (ii) if the average closing price of the Common Stock on the last 5 trading days prior to the maturity date is less than \$0.50, then the principal may only be paid in cash.

We may prepay the notes at any time. If the prepayment is on or prior to July 1, 2009, it will carry a premium equal to the sum of 0.5% for each full month remaining between the prepayment date and the maturity date multiplied by the principal amount then payable. In such case, principal and accrued interest are payable solely in cash. We may prepay the notes at any time on and after July 1, 2009 but prior to the maturity date without any premium or penalty. In such case, the noteholder has the option to have the principal and accrued interest paid in cash or shares of our Common Stock. If the notes are paid in shares, the notes are convertible using the same rate as described below.

The lenders may convert, at their option, the outstanding principal of the notes into shares of the Company's Common Stock, on and after July 1, 2009 and prior to maturity date, at the lesser of: (i) \$0.50 per share; or (ii) the lowest effective purchase price, conversion price or exercise price, as the case may be, of any new transaction pursuant to which shares of Common Stock, or securities convertible or exercisable into shares of Common Stock, are issued by the Company before the maturity date, except for shares of Common Stock issued under the Accelerize New Media Stock Option Plan.

In addition, we issued to the lenders Common Stock purchase warrants to purchase an aggregate of 313,500 shares. The warrants are exercisable for 5 years and expire on 2014, with an exercise price of \$0.55 per share. The exercise price of the warrants and the number of shares issuable upon the exercise of the warrants is subject to adjustment in the event of stock splits, stock dividends and reorganizations, or in the event we issue shares of Common Stock or securities convertible or exchangeable to shares of Common Stock at an effective price less than the then exercise price of the warrants in which event the exercise price would be adjusted downward. We have the right to call the warrants, at a redemption price of \$.001 per warrant share, commencing on the first trading day after our Common Stock has traded for 10 consecutive days at an average closing price at or exceeding \$1.25 per share.

We used the cash proceeds from the offerings, the promissory notes and the line of credit advances to finance our on going operations, including, development, sales, marketing and support services.

The interest and amortization expense associated with the notes payable amounted to \$30,630 during the six-month period ended June 30, 2009.

Going Concern

We have generated revenues since inception but they were not an adequate source of cash to fund future operations. Historically we have relied on private placement issuances of equity and convertible debt.

21

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It is likely that we will need to raise additional working capital to fund our ongoing operations and growth. The amount of our future capital requirements depends primarily on the rate at which we increase our revenues and correspondingly decrease our use of cash to fund operations. Cash used for operations will be affected by numerous known and unknown risks and uncertainties including, but not limited to, our ability to successfully market our products and services and the degree to which competitive products and services are introduced to the market. As long as our cash flow from operations remains insufficient to completely fund operations, we will continue depleting our financial resources and seeking additional capital through equity and/or debt financing. If we raise additional capital through the issuance of debt, this will result in increased interest expense. If we raise additional funds through the issuance of equity or convertible debt securities, the percentage ownership of our company held by existing stockholders will be reduced and those stockholders may experience significant dilution. In addition, new securities may contain rights, preferences or privileges that are senior to those of our Common Stock.

There can be no assurance that acceptable financing to fund our ongoing operations can be obtained on suitable terms, if at all. If we are unable to obtain the financing necessary to support our operations, we may be unable to continue as a going concern. In that event, we may be forced to cease operations and our stockholders could lose their entire investment in our company

#### Item 4. Controls and Procedures

##### Evaluation of Disclosure Controls and Procedures -

Our management, with the participation of our Chief Executive Officer and our Chief Financial Officer, has evaluated the effectiveness of our disclosure controls and procedures pursuant to Rule 13a-15(b) promulgated under the Securities Exchange Act of 1934, as amended (the "Exchange Act"). Based upon that evaluation, our Chief Executive Officer and President and our Chief Financial Officer concluded that, as of June 30, 2009, our disclosure controls and procedures were effective in ensuring that material information required to be disclosed in the reports that we file or submit under the Exchange Act is recorded, processed, summarized and reported within the time periods specified in the Securities and Exchange Commission's rules and forms, including ensuring that such material information is accumulated and communicated to our Chief Executive Officer and President and our Chief Financial Officer, as appropriate, to allow timely decisions regarding required disclosure.

##### Changes in Internal Control Over Financial Reporting –

During the quarter ended June 30, 2009, there were no changes in our internal control over financial reporting that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

## PART II - OTHER INFORMATION

#### Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

During March and April 2009, we raised an aggregate amount of \$637,000 in convertible notes from 18 different lenders as described above under Part I Item 2. Management's Discussion and Analysis and Results of Operations, "Capital Raising Transactions". In addition, we issued to the lenders Common Stock purchase warrants to purchase an aggregate of 318,500 shares.

We used the cash proceeds from the loans to finance our on going operations, including, development, sales, marketing and support services.

During March 2009, we issued to Strategic Growth International, Inc., an investors relations company, 250,000 shares of Common Stock and issued a warrant to purchase up to an additional 1,200,000 shares of Common Stock of the

Company. The Warrant is exercisable for a period of five years at a price of \$0.35 per share.

In February 2009, we issued 101,829 shares of our common stock to a warrant holder pursuant to a cashless exercise of a warrant issued to them in connection with our Series A Preferred financing.



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During June 2009 we issued 225,000 shares of our common stock to a holder of Series B Preferred Stock, pursuant to a conversion of 2,250 shares of Series B Preferred Stock.

On June 1, 2009 we issued to our Series A Preferred Stock holders 269,291 shares of our Common Stock as dividends, valued at \$40,389.

On June 1, 2009 we issued to our Series B Preferred Stock holders 474,256 shares of our Common Stock as dividends, valued at \$165,969.

The above issuances were deemed to be exempt under Regulation D and Section 4(2) of the Securities Act of 1933. No advertising or general solicitation was employed in offering the securities. The offerings and sales were made to a limited number of persons, all of whom were accredited investors, business associates or executive officers of the Company, and transfer was restricted in accordance with the requirements of the Securities Act.

Item 6. Exhibits

- 4.1 Amendment No. 2 to 10% Convertible Promissory Note (filed with our Current Report on Form 8-K filed with the SEC on May 29, 2009.)
- 4.2 Amendment No. 1 to 12% Convertible Promissory Note (filed with our Current Report on Form 8-K filed with the SEC on May 29, 2009.)
- 31.1 Certification of Chief Executive Officer and Principal Financial Officer Pursuant to Rule 13a-14(a) and 15d-14(a) (filed herewith.)
- 32.1 Certification of Chief Executive Officer and Principal Financial Officer Pursuant to 18 U.S.C. 1350 (furnished herewith.)

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

ACCELERIZE NEW MEDIA, INC.

Dated: August 10, 2009

By: /s/ Brian Ross  
Brian Ross  
Chief Executive Officer