

SCHWAB CHARLES CORP
Form 10-Q
August 07, 2014
UNITED STATES

SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 10-Q

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d)
OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended June 30, 2014

Commission File Number: 1-9700

THE CHARLES SCHWAB CORPORATION

(Exact name of registrant as specified in its charter)

Delaware 94-3025021

(State or other jurisdiction (I.R.S. Employer Identification No.)

of incorporation or organization)

211 Main Street, San Francisco, CA 94105

(Address of principal executive offices and zip code)

Registrant's telephone number, including area code: (415) 667-7000

Edgar Filing: SCHWAB CHARLES CORP - Form 10-Q

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).

Yes No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of “large accelerated filer,” “accelerated filer” and “smaller reporting company” in Rule 12b-2 of the Exchange Act.

Large accelerated filer

Accelerated filer

Non-accelerated filer (Do not check if a smaller reporting company) Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

Yes No

Indicate the number of shares outstanding of each of the issuer’s classes of common stock, as of the latest practicable date.

1,303,355,243 shares of \$.01 par value Common Stock

Outstanding on July 25, 2014

THE CHARLES SCHWAB CORPORATION

Quarterly Report on Form 10-Q

For the Quarter Ended June 30, 2014

Index

	Page
<u>Part I - Financial Information</u>	
Item 1. <u>Condensed Consolidated Financial Statements (Unaudited):</u>	
<u>Statements of Income</u>	1
<u>Statements of Comprehensive Income</u>	2
<u>Balance Sheets</u>	3
<u>Statements of Cash Flows</u>	4
<u>Notes</u>	5 – 22
Item 2. <u>Management’s Discussion and Analysis of Financial Condition and Results of Operations</u>	23 – 45
Item 3. <u>Quantitative and Qualitative Disclosures About Market Risk</u>	46 – 47
Item 4. <u>Controls and Procedures</u>	47
<u>Part II - Other Information</u>	
Item 1. <u>Legal Proceedings</u>	48
Item 1A. <u>Risk Factors</u>	48
Item 2. <u>Unregistered Sales of Equity Securities and Use of Proceeds</u>	48
Item 3. <u>Defaults Upon Senior Securities</u>	49

Item 4.	<u>Mine Safety Disclosures</u>	49
Item 5.	<u>Other Information</u>	49
Item 6.	<u>Exhibits</u>	49
	<u>Signature</u>	50

Part I – FINANCIAL INFORMATION

Item 1. Condensed Consolidated Financial Statements

THE CHARLES SCHWAB CORPORATION

Condensed Consolidated Statements of Income

(In Millions, Except Per Share Amounts)

(Unaudited)

	Three Months Ended June 30,		Six Months Ended June 30,	
	2014	2013	2014	2013
Net Revenues				
Asset management and administration fees	\$ 632	\$ 572	\$ 1,243	\$ 1,124
Interest revenue	588	499	1,167	996
Interest expense	(26)	(26)	(52)	(54)
Net interest revenue	562	473	1,115	942
Trading revenue	212	235	459	458
Other	65	59	133	115
Provision for loan losses	7	1	6	(5)
Net impairment losses on securities (1)	-	(3)	-	(7)
Total net revenues	1,478	1,337	2,956	2,627
Expenses Excluding Interest				
Compensation and benefits	520	494	1,048	1,030
Professional services	112	106	218	205
Occupancy and equipment	80	77	160	154
Advertising and market development	65	67	128	141
Communications	57	56	113	110
Depreciation and amortization	48	51	96	102
Other	75	74	150	142
Total expenses excluding interest	957	925	1,913	1,884
Income before taxes on income	521	412	1,043	743
Taxes on income	197	156	393	281
Net Income	324	256	650	462
Preferred stock dividends	22	23	30	31
Net Income Available to Common Stockholders	\$ 302	\$ 233	\$ 620	\$ 431

Edgar Filing: SCHWAB CHARLES CORP - Form 10-Q

Weighted-Average Common Shares Outstanding — Diluted	1,313	1,288	1,312	1,285
Earnings Per Common Share — Basic	\$.23	\$.18	\$.47	\$.33
Earnings Per Common Share — Diluted	\$.23	\$.18	\$.47	\$.33

- (1) There were no net impairment losses on securities for the three or six months ended June 30, 2014. Net impairment losses on securities include total other-than-temporary impairment losses of \$2 million recognized in other comprehensive income, net of \$(1) million reclassified from other comprehensive income, for the three months ended June 30, 2013. Net impairment losses on securities include total other-than-temporary impairment losses of \$2 million recognized in other comprehensive income, net of \$(5) million reclassified from other comprehensive income, for the six months ended June 30, 2013.

See Notes to Condensed Consolidated Financial Statements.

THE CHARLES SCHWAB CORPORATION

Condensed Consolidated Statements of Comprehensive Income

(In Millions)

(Unaudited)

	Three Months Ended		Six Months Ended	
	June 30, 2014	2013	June 30, 2014	2013
Net Income	\$ 324	\$ 256	\$ 650	\$ 462
Other comprehensive income (loss), before tax:				
Change in net unrealized gain on securities available for sale:				
Net unrealized gain (loss)	126	(477)	285	(480)
Reclassification of impairment charges included in net impairment losses on securities	-	3	-	7
Other reclassifications included in other revenue	(1)	(3)	(2)	(3)
Other	-	-	-	1
Other comprehensive income (loss), before tax	125	(477)	283	(475)
Income tax effect	(47)	180	(106)	180
Other comprehensive income (loss), net of tax	78	(297)	177	(295)
Comprehensive Income (Loss)	\$ 402	\$ (41)	\$ 827	\$ 167

See Notes to Condensed Consolidated Financial Statements.

THE CHARLES SCHWAB CORPORATION

Condensed Consolidated Balance Sheets

(In Millions, Except Per Share and Share Amounts)

(Unaudited)

	June 30, 2014	December 31, 2013
Assets		
Cash and cash equivalents	\$ 6,832	\$ 7,728
Cash and investments segregated and on deposit for regulatory purposes (including resale agreements of \$10,440 at June 30, 2014 and \$14,016 at December 31, 2013)	19,093	23,553
Receivables from brokers, dealers, and clearing organizations	522	509
Receivables from brokerage clients — net	14,670	13,951
Other securities owned — at fair value	583	517
Securities available for sale	53,203	51,618
Securities held to maturity (fair value — \$32,647 at June 30, 2014 and \$29,490 at December 31, 2013)	32,495	30,318
Loans to banking clients — net	12,869	12,419
Equipment, office facilities, and property — net	883	790
Goodwill	1,227	1,227
Intangible assets — net	244	266
Other assets	780	746
Total assets	\$ 143,401	\$ 143,642
Liabilities and Stockholders' Equity		
Deposits from banking clients	\$ 95,688	\$ 92,972
Payables to brokers, dealers, and clearing organizations	1,725	1,467
Payables to brokerage clients	31,484	35,333
Accrued expenses and other liabilities	1,433	1,586
Long-term debt	1,901	1,903
Total liabilities	132,231	133,261
Stockholders' equity:		
Preferred stock — \$.01 par value per share; aggregate liquidation preference of \$885	871	869
Common stock — 3 billion shares authorized; \$.01 par value per share; 1,487,543,446 shares issued	15	15

Edgar Filing: SCHWAB CHARLES CORP - Form 10-Q

Additional paid-in capital	4,012	3,951
Retained earnings	9,715	9,253
Treasury stock, at cost — 185,261,252 shares at June 30, 2014 and 190,657,263 shares at December 31, 2013	(3,629)	(3,716)
Accumulated other comprehensive income	186	9
Total stockholders' equity	11,170	10,381
Total liabilities and stockholders' equity	\$ 143,401	\$ 143,642

See Notes to Condensed Consolidated Financial Statements.

- 3 -

THE CHARLES SCHWAB CORPORATION

Condensed Consolidated Statements of Cash Flows

(In Millions)

(Unaudited)

	Six Months Ended June 30,	
	2014	2013
Cash Flows from Operating Activities		
Net income	\$ 650	\$ 462
Adjustments to reconcile net income to net cash provided by operating activities:		
Provision for loan losses	(6)	5
Net impairment losses on securities	-	7
Stock-based compensation	54	59
Depreciation and amortization	96	102
Premium amortization, net, on securities available for sale and securities held to maturity	58	92
Other	7	20
Net change in:		
Cash and investments segregated and on deposit for regulatory purposes	4,460	1,458
Receivables from brokers, dealers, and clearing organizations	(9)	(62)
Receivables from brokerage clients	(722)	631
Other securities owned	(66)	148
Other assets	(47)	16
Payables to brokers, dealers, and clearing organizations	95	662
Payables to brokerage clients	(3,849)	(3,478)
Accrued expenses and other liabilities	(220)	42
Net cash provided by operating activities	501	164
Cash Flows from Investing Activities		
Purchases of securities available for sale	(6,493)	(12,587)
Proceeds from sales of securities available for sale	2,045	3,004
Principal payments on securities available for sale	3,194	7,017
Purchases of securities held to maturity	(3,255)	(9,914)
Principal payments on securities held to maturity	1,132	2,413
Net increase in loans to banking clients	(460)	(976)
Purchase of equipment, office facilities, and property	(165)	(111)
Other investing activities	(8)	2
Net cash used for investing activities	(4,010)	(11,152)
Cash Flows from Financing Activities		
Net change in deposits from banking clients	2,716	4,968
Repayment of commercial paper	-	(300)
Repayment of long-term debt	(4)	(3)

Edgar Filing: SCHWAB CHARLES CORP - Form 10-Q

Dividends paid	(186)	(184)
Proceeds from stock options exercised and other	81	81
Other financing activities	6	(3)
Net cash provided by financing activities	2,613	4,559
Decrease in Cash and Cash Equivalents	(896)	(6,429)
Cash and Cash Equivalents at Beginning of Period	7,728	12,663
Cash and Cash Equivalents at End of Period	\$ 6,832	\$ 6,234
Supplemental Cash Flow Information		
Cash paid during the period for:		
Interest	\$ 51	\$ 51
Income taxes	\$ 403	\$ 277
Non-cash investing activity:		
Securities purchased during the period but settled after period end	\$ 163	\$ 420

See Notes to Condensed Consolidated Financial Statements.

- 4 -

THE CHARLES SCHWAB CORPORATION

Notes to Condensed Consolidated Financial Statements

(Tabular Amounts in Millions, Except Per Share Data, Ratios, or as Noted)

(Unaudited)

1. Introduction and Basis of Presentation

The Charles Schwab Corporation (CSC) is a savings and loan holding company engaged, through its subsidiaries, in securities brokerage, banking, money management, and financial advisory services. Charles Schwab & Co., Inc. (Schwab) is a securities broker-dealer with over 300 domestic branch offices in 45 states, as well as a branch in each of the Commonwealth of Puerto Rico and London, England. In addition, Schwab serves clients in Hong Kong through one of CSC's subsidiaries. Other subsidiaries include Charles Schwab Bank (Schwab Bank), a federal savings bank, and Charles Schwab Investment Management, Inc. (CSIM), the investment advisor for Schwab's proprietary mutual funds, which are referred to as the Schwab Funds®, and for Schwab's exchange-traded funds, which are referred to as the Schwab ETFs™.

The accompanying unaudited condensed consolidated financial statements include CSC and its majority-owned subsidiaries (collectively referred to as the Company). Intercompany balances and transactions have been eliminated. These condensed consolidated financial statements have been prepared in conformity with accounting principles generally accepted in the United States (U.S.), which require management to make certain estimates and assumptions that affect the reported amounts in the accompanying financial statements. Certain estimates relate to other-than-temporary impairment of securities available for sale and securities held to maturity, valuation of goodwill, allowance for loan losses, and legal and regulatory reserves. Actual results may differ from those estimates. These condensed consolidated financial statements reflect all adjustments that are, in the opinion of management, necessary for a fair presentation of the results for the periods presented. These adjustments are of a normal recurring nature. The Company's results for any interim period are not necessarily indicative of results for a full year or any other interim period. These condensed consolidated financial statements should be read in conjunction with the consolidated financial statements and notes thereto included in the Company's Annual Report on Form 10-K for the year ended December 31, 2013.

The Company's significant accounting policies are included in note "2 – Summary of Significant Accounting Policies" in the Company's Annual Report on Form 10-K for the year ended December 31, 2013. There have been no significant changes to these accounting policies during the first half of 2014.

2. New Accounting Standards

New Accounting Standards Not Yet Adopted

In January 2014, the Financial Accounting Standards Board (FASB) issued new guidance for creditors of consumer mortgage loans, which is effective January 1, 2015. The guidance clarifies when physical possession of a property underlying a consumer mortgage loan transfers to the creditor, and therefore when a loan receivable should be derecognized and the real estate property underlying the loan should be recognized. The adoption of this new guidance is not expected to have a material impact on the Company's financial position, results of operations, earnings per common share (EPS), or cash flows.

In May 2014, the FASB issued new guidance on revenue recognition, which is effective January 1, 2017. The guidance clarifies that revenue from contracts with customers should be recognized in a manner that depicts both the likelihood of payment and the timing of the related transfer of goods or performance of services. The Company is currently evaluating the impact of this new guidance on its financial position, results of operations, EPS, and cash flows.

THE CHARLES SCHWAB CORPORATION

Notes to Condensed Consolidated Financial Statements

(Tabular Amounts in Millions, Except Per Share Data, Ratios, or as Noted)

(Unaudited)

3. Securities Available for Sale and Securities Held to Maturity

The amortized cost, gross unrealized gains and losses, and fair value of securities available for sale and securities held to maturity are as follows:

June 30, 2014	Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	Fair Value
Securities available for sale:				
U.S. agency mortgage-backed securities	\$ 17,934	\$ 225	\$ 26	\$ 18,133
Asset-backed securities	17,524	96	3	17,617
Corporate debt securities	9,203	62	3	9,262
U.S. agency notes	4,240	-	56	4,184
Certificates of deposit	3,124	3	-	3,127
Non-agency residential mortgage-backed securities	570	15	25	560
Non-agency commercial mortgage-backed securities	311	9	-	320
Total securities available for sale	\$ 52,906	\$ 410	\$ 113	\$ 53,203
Securities held to maturity:				
U.S. agency mortgage-backed securities	\$ 31,393	\$ 454	\$ 284	\$ 31,563
Non-agency commercial mortgage-backed securities	1,002	7	25	984
Other securities	100	-	-	100
Total securities held to maturity	\$ 32,495	\$ 461	\$ 309	\$ 32,647

December 31, 2013	Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	Fair Value
Securities available for sale:				
U.S. agency mortgage-backed securities	\$ 18,554	\$ 140	\$ 49	\$ 18,645
Asset-backed securities	15,201	42	37	15,206
Corporate debt securities	8,973	49	15	9,007
U.S. agency notes	4,239	1	104	4,136
Certificates of deposit	3,650	4	2	3,652
Non-agency residential mortgage-backed securities	616	11	34	593
Non-agency commercial mortgage-backed securities	271	8	-	279

Edgar Filing: SCHWAB CHARLES CORP - Form 10-Q

Other securities	100	-	-	100
Total securities available for sale	\$ 51,604	\$ 255	\$ 241	\$ 51,618
Securities held to maturity:				
U.S. agency mortgage-backed securities	\$ 29,260	\$ 161	\$ 921	\$ 28,500
Non-agency commercial mortgage-backed securities	958	-	68	890
Other securities	100	-	-	100
Total securities held to maturity	\$ 30,318	\$ 161	\$ 989	\$ 29,490

Schwab Bank pledges securities issued by federal agencies to secure certain trust deposits. The fair value of these pledged securities was \$133 million at June 30, 2014.

- 6 -

THE CHARLES SCHWAB CORPORATION

Notes to Condensed Consolidated Financial Statements

(Tabular Amounts in Millions, Except Per Share Data, Ratios, or as Noted)

(Unaudited)

A summary of securities with unrealized losses, aggregated by category and period of continuous unrealized loss, is as follows:

	Less than 12 months		12 months or longer		Total	
	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses
June 30, 2014						
Securities available for sale:						
U.S. agency mortgage-backed securities	\$ 4,266	\$ 22	\$ 577	\$ 4	\$ 4,843	\$ 26
Asset-backed securities	457	1	853	2	1,310	3
Corporate debt securities	-	-	618	3	618	3
U.S. agency notes	-	-	3,684	56	3,684	56
Non-agency residential mortgage-backed securities	33	1	331	24	364	25
Total	\$ 4,756	\$ 24	\$ 6,063	\$ 89	\$ 10,819	\$ 113
Securities held to maturity:						
U.S. agency mortgage-backed securities	\$ 415	\$ 1	\$ 12,125	\$ 283	\$ 12,540	\$ 284
Non-agency commercial mortgage-backed securities	-	-	680	25	680	25
Total	\$ 415	\$ 1	\$ 12,805	\$ 308	\$ 13,220	\$ 309
Total securities with unrealized losses (1)	\$ 5,171	\$ 25	\$ 18,868	\$ 397	\$ 24,039	\$ 422

(1) The number of investment positions with unrealized losses totaled 218 for securities available for sale and 115 for securities held to maturity.

	Less than 12 months		12 months or longer		Total	
	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses
December 31, 2013						
Securities available for sale:						
U.S. agency mortgage-backed securities	\$ 5,044	\$ 47	\$ 93	\$ 2	\$ 5,137	\$ 49
Asset-backed securities	6,391	33	591	4	6,982	37
Corporate debt securities	1,802	14	499	1	2,301	15

Edgar Filing: SCHWAB CHARLES CORP - Form 10-Q

U.S. agency notes	3,636	104	-	-	3,636	104
Certificates of deposit	-	-	299	2	299	2
Non-agency residential mortgage-backed securities	89	2	374	32	463	34
Total	\$ 16,962	\$ 200	\$ 1,856	\$ 41	\$ 18,818	\$ 241
Securities held to maturity:						
U.S. agency mortgage-backed securities	\$ 19,175	\$ 698	\$ 2,345	\$ 223	\$ 21,520	\$ 921
Non-agency commercial mortgage-backed securities	630	43	260	25	890	68
Total	\$ 19,805	\$ 741	\$ 2,605	\$ 248	\$ 22,410	\$ 989
Total securities with unrealized losses (1)	\$ 36,767	\$ 941	\$ 4,461	\$ 289	\$ 41,228	\$ 1,230

(1) The number of investment positions with unrealized losses totaled 273 for securities available for sale and 193 for securities held to maturity.

Non-agency residential mortgage-backed securities include securities collateralized by loans that are considered to be “Prime” (defined as loans to borrowers with a Fair Isaac Corporation (FICO) credit score of 620 or higher at origination), and “Alt-A” (defined as Prime loans with reduced documentation at origination). Management determined that it does not expect to recover all of the amortized cost of certain of its Alt-A and Prime residential mortgage-backed securities and therefore determined that these securities were other-than-temporarily impaired (OTTI). The Company does not intend to sell these securities and it is not “more likely than not” that the Company will be required to sell these securities before anticipated

- 7 -

THE CHARLES SCHWAB CORPORATION

Notes to Condensed Consolidated Financial Statements

(Tabular Amounts in Millions, Except Per Share Data, Ratios, or as Noted)

(Unaudited)

recovery of the unrealized losses on these securities. The Company may recognize an impairment charge equal to the securities' expected credit losses based on the Company's cash flow projections for these securities. The expected credit losses are measured as the difference between the present value of expected cash flows and the amortized cost of the securities. There were no impairment charges recognized during the second quarter or first half of 2014. Further deterioration in the performance of the underlying loans in the Company's non-agency residential mortgage-backed securities portfolio could result in the recognition of impairment losses.

The following table is a rollforward of the amount of credit losses recognized in earnings for OTTI securities held by the Company during the period for which a portion of the impairment was recognized in or reclassified from other comprehensive income:

	Three Months Ended		Six Months	
	June 30,		Ended	
	2014	2013	2014	2013
Balance at beginning of period	\$ 169	\$ 163	\$ 169	\$ 159
Credit losses recognized into current period earnings on debt securities for which an other-than-temporary impairment was not previously recognized	-	1	-	1
Credit losses recognized into current period earnings on debt securities for which an other-than-temporary impairment was previously recognized	-	2	-	6
Balance at end of period	\$ 169	\$ 166	\$ 169	\$ 166

The maturities of securities available for sale and securities held to maturity at June 30, 2014 are as follows:

	Within	After 1	After 5 years	After	Total
	1 year	year	through	10 years	
		through	10 years		
		5 years			
Securities available for sale:					
U.S. agency mortgage-backed securities (1)	\$ -	\$ 1,183	\$ 3,964	\$ 12,986	\$ 18,133
Asset-backed securities	-	1,491	4,732	11,394	17,617
Corporate debt securities	1,163	8,049	50	-	9,262

Edgar Filing: SCHWAB CHARLES CORP - Form 10-Q

U.S. agency notes	-	4,184	-	-	4,184
Certificates of deposit	1,527	1,600	-	-	3,127
Non-agency residential mortgage-backed securities (1)	-	3	-	557	560
Non-agency commercial mortgage-backed securities (1)	-	-	-	320	320
Total fair value	\$ 2,690	\$ 16,510	\$ 8,746	\$ 25,257	\$ 53,203
Total amortized cost	\$ 2,682	\$ 16,502	\$ 8,633	\$ 25,089	\$ 52,906
Securities held to maturity:					
U.S. agency mortgage-backed securities (1)	\$ -	\$ 613	\$ 14,053	\$ 16,897	\$ 31,563
Non-agency commercial mortgage-backed securities (1)	-	-	354	630	984
Other securities	100	-	-	-	100
Total fair value	\$ 100	\$ 613	\$ 14,407	\$ 17,527	\$ 32,647
Total amortized cost	\$ 100	\$ 600	\$ 14,379	\$ 17,416	\$ 32,495

- (1) Mortgage-backed securities have been allocated to maturity groupings based on final contractual maturities. Actual maturities will differ from final contractual maturities because borrowers on a certain portion of loans underlying these securities have the right to prepay their obligations.

THE CHARLES SCHWAB CORPORATION

Notes to Condensed Consolidated Financial Statements

(Tabular Amounts in Millions, Except Per Share Data, Ratios, or as Noted)

(Unaudited)

Proceeds and gross realized gains from sales of securities available for sale are as follows:

	Three Months Ended		Six Months Ended	
	June 30,		June 30,	
	2014	2013	2014	2013
Proceeds	\$ 760	\$ 3,004	\$ 2,045	\$ 3,004
Gross realized gains	\$ 1	\$ 3	\$ 2	\$ 3

4.Loans to Banking Clients and Related Allowance for Loan Losses

The composition of loans to banking clients by loan segment is as follows:

	December	
	June 30,	31,
	2014	2013
Residential real estate mortgages	\$ 8,055	\$ 8,006
Home equity lines of credit	3,017	3,041
Personal loans secured by securities	1,804	1,384
Other	34	36
Total loans to banking clients (1)	12,910	12,467
Allowance for loan losses	(41)	(48)
Total loans to banking clients – net	\$ 12,869	\$ 12,419

(1) All loans are evaluated for impairment by loan segment.

The Company has commitments to extend credit related to unused home equity lines of credit (HELOCs), personal loans secured by securities, and other lines of credit, which totaled \$6.0 billion and \$5.7 billion at June 30, 2014 and December 31, 2013, respectively. All of the personal loans were fully collateralized by securities with fair values in excess of borrowings at June 30, 2014 and December 31, 2013.

Changes in the allowance for loan losses were as follows:

Three Months Ended	June 30, 2014			June 30, 2013		
	Residential real estate mortgages	Home equity lines of credit	Total	Residential real estate mortgages	Home equity lines of credit	Total
Balance at beginning of period	\$ 33	\$ 15	\$ 48	\$ 40	\$ 19	\$ 59
Charge-offs	-	(1)	(1)	(1)	(1)	(2)
Recoveries	1	-	1	-	1	1
Provision for loan losses	(6)	(1)	(7)	1	(2)	(1)
Balance at end of period	\$ 28	\$ 13	\$ 41	\$ 40	\$ 17	\$ 57

Six Months Ended	June 30, 2014			June 30, 2013		
	Residential real estate mortgages	Home equity lines of credit	Total	Residential real estate mortgages	Home equity lines of credit	Total
Balance at beginning of period	\$ 34	\$ 14	\$ 48	\$ 36	\$ 20	\$ 56
Charge-offs	(1)	(2)	(3)	(3)	(3)	(6)
Recoveries	1	1	2	1	1	2
Provision for loan losses	(6)	-	(6)	6	(1)	5
Balance at end of period	\$ 28	\$ 13	\$ 41	\$ 40	\$ 17	\$ 57

THE CHARLES SCHWAB CORPORATION

Notes to Condensed Consolidated Financial Statements

(Tabular Amounts in Millions, Except Per Share Data, Ratios, or as Noted)

(Unaudited)

Included in the loan portfolio are nonaccrual loans totaling \$37 million and \$48 million at June 30, 2014 and December 31, 2013, respectively. There were no loans accruing interest that were contractually 90 days or more past due at June 30, 2014 or December 31, 2013. Nonperforming assets, which include nonaccrual loans and other real estate owned, totaled \$44 million and \$53 million at June 30, 2014 and December 31, 2013, respectively. Troubled debt restructurings were not material at June 30, 2014 or December 31, 2013.

Schwab Bank provides a co-branded loan origination program for Schwab Bank clients (the Program) with Quicken Loans, Inc. (Quicken Loans®). Pursuant to the Program, Quicken Loans originates and services first lien residential real estate mortgage loans (First Mortgages) and HELOCs for Schwab Bank clients. Under the Program, Schwab Bank purchases certain First Mortgages and HELOCs that are originated by Quicken Loans. Schwab Bank sets the underwriting guidelines and pricing for all loans it intends to purchase for its portfolio. Schwab Bank purchased First Mortgages of \$332 million and \$928 million during the second quarters of 2014 and 2013, respectively, and \$618 million and \$2.2 billion during the first halves of 2014 and 2013, respectively. Schwab Bank purchased HELOCs with commitments of \$175 million and \$221 million during the second quarters of 2014 and 2013, respectively, and \$347 million and \$439 million during the first halves of 2014 and 2013, respectively. The First Mortgages purchased under the Program are included in the First mortgages loan class in the tables below.

The delinquency analysis by loan class is as follows:

		30-59 days	60-89 days	>90 days past due and other nonaccrual loans	Total past due	Total loans
June 30, 2014	Current	past due	past due			
Residential real estate mortgages:						
First mortgages	\$ 7,856	\$ 10	\$ 3	\$ 23	\$ 36	\$ 7,892
Purchased first mortgages	157	1	-	5	6	163
Home equity lines of credit	3,003	4	1	9	14	3,017
Personal loans secured by securities	1,803	1	-	-	1	1,804
Other	34	-	-	-	-	34
Total loans to banking clients	\$ 12,853	\$ 16	\$ 4	\$ 37	\$ 57	\$ 12,910

December 31, 2013	Current	30-59 days past due	60-89 days past due	>90 days past due and other nonaccrual loans	Total past due	Total loans
Residential real estate mortgages:						
First mortgages	\$ 7,808	\$ 3	\$ 4	\$ 30	\$ 37	\$ 7,845
Purchased first mortgages	154	1	-	6	7	161
Home equity lines of credit	3,025	2	2	12	16	3,041
Personal loans secured by securities	1,384	-	-	-	-	1,384
Other	36	-	-	-	-	36
Total loans to banking clients	\$ 12,407	\$ 6	\$ 6	\$ 48	\$ 60	\$ 12,467

In addition to monitoring delinquency, the Company monitors the credit quality of residential real estate mortgages and HELOCs by stratifying the portfolios by the year of origination, borrower FICO scores at origination (Origination FICO), updated borrower FICO scores (Updated FICO), loan-to-value (LTV) ratios at origination (Origination LTV), and estimated current LTV ratios (Estimated Current LTV), as presented in the following tables. Borrowers' FICO scores are provided by an independent third party credit reporting service and were last updated in June 2014. The Origination LTV and Estimated Current LTV ratios for a HELOC include any first lien mortgage outstanding on the same property at the time of the HELOC's origination. The Estimated Current LTV for each loan is estimated by reference to a home price appreciation index.

THE CHARLES SCHWAB CORPORATION

Notes to Condensed Consolidated Financial Statements

(Tabular Amounts in Millions, Except Per Share Data, Ratios, or as Noted)

(Unaudited)

June 30, 2014 Year of origination	Residential real estate mortgages			Home equity lines of credit
	First mortgages	Purchased first mortgages	Total	
Pre-2010	\$ 774	\$ 51	\$ 825	\$ 2,196
2010	427	7	434	182
2011	635	35	670	149
2012	2,256	26	2,282	153
2013	3,215	35	3,250	253
2014	585	9	594	84
Total	\$ 7,892	\$ 163	\$ 8,055	\$ 3,017
Origination FICO				
<620	\$ 10	\$ 1	\$ 11	\$ -
620 – 679	90	12	102	19
680 – 739	1,338	32	1,370	564
>740	6,454	118	6,572	2,434
Total	\$ 7,892	\$ 163	\$ 8,055	\$ 3,017
Updated FICO				
<620	\$ 50	\$ 5	\$ 55	\$ 39
620 – 679	183	7	190	104
680 – 739	1,063	27	1,090	456
>740	6,596	124	6,720	2,418
Total	\$ 7,892	\$ 163	\$ 8,055	\$ 3,017
Origination LTV				
<70%	\$ 5,362	\$ 113	\$ 5,475	\$ 2,019
>70% – <90%	2,516	44	2,560	975
>90% – <100%	14	6	20	23
Total	\$ 7,892	\$ 163	\$ 8,055	\$ 3,017

June 30, 2014	Balance	Weighted Average Updated FICO	Utilization Rate (1)	Percent of Loans that are on Nonaccrual Status
Residential real estate mortgages: Estimated Current LTV				
<70%	\$ 6,771	775	N/A	0.06 %

Edgar Filing: SCHWAB CHARLES CORP - Form 10-Q

>70% – <90%	1,130	765	N/A	0.37	%
>90% – <100%	74	738	N/A	2.21	%
>100%	80	734	N/A	8.08	%
Total	\$ 8,055	773	N/A	0.21	%
Home equity lines of credit:					
Estimated Current LTV					
<70%	\$ 2,154	773	36	%	0.08
>70% – <90%	652	763	47	%	0.25
>90% – <100%	110	753	57	%	0.91
>100%	101	746	60	%	1.22
Total	\$ 3,017	769	39	%	0.19

(1) The Utilization Rate is calculated using the outstanding HELOC balance divided by the associated total line of credit.

N/A Not applicable.

- 11 -

THE CHARLES SCHWAB CORPORATION

Notes to Condensed Consolidated Financial Statements

(Tabular Amounts in Millions, Except Per Share Data, Ratios, or as Noted)

(Unaudited)

December 31, 2013 Year of origination	Residential real estate mortgages			Home equity lines of credit
	First mortgages	Purchased first mortgages	Total	
Pre-2010	\$ 859	\$ 55	\$ 914	\$ 2,304
2010	503	7	510	191
2011	733	38	771	155
2012	2,403	26	2,429	162
2013	3,347	35	3,382	229
Total	\$ 7,845	\$ 161	\$ 8,006	\$ 3,041
Origination FICO				
<620	\$ 10	\$ 1	\$ 11	\$ -
620 – 679	96	14	110	20
680 – 739	1,352	32	1,384	576
>740	6,387	114	6,501	2,445
Total	\$ 7,845	\$ 161	\$ 8,006	\$ 3,041
Updated FICO				
<620	\$ 50	\$ 5	\$ 55	\$ 42
620 – 679	209	10	219	106
680 – 739	1,012	29	1,041	453
>740	6,574	117	6,691	2,440
Total	\$ 7,845	\$ 161	\$ 8,006	\$ 3,041
Origination LTV				
<70%	\$ 5,306	\$ 110	\$ 5,416	\$ 2,040
>70% – <90%	2,523	45	2,568	977
>90% – <100%	16	6	22	24
Total	\$ 7,845	\$ 161	\$ 8,006	\$ 3,041

December 31, 2013	Balance	Weighted Average Updated FICO	Utilization Rate (1)	Percent of Loans that are on Nonaccrual Status
Residential real estate mortgages:				
Estimated Current LTV				

Edgar Filing: SCHWAB CHARLES CORP - Form 10-Q

<70%	\$ 6,649	775	N/A	0.05	%
>70% – <90%	1,181	763	N/A	0.34	%
>90% – <100%	86	732	N/A	4.77	%
>100%	90	730	N/A	10.50	%
Total	\$ 8,006	772	N/A	0.26	%
Home equity lines of credit:					
Estimated Current LTV					
<70%	\$ 2,127	773	36	%	0.13
>70% – <90%	664	762	48	%	0.22
>90% – <100%	127	752	59	%	1.22
>100%	123	743	63	%	1.34
Total	\$ 3,041	769	39	%	0.24

(1) The Utilization Rate is calculated using the outstanding HELOC balance divided by the associated total line of credit.

N/A Not applicable.

THE CHARLES SCHWAB CORPORATION

Notes to Condensed Consolidated Financial Statements

(Tabular Amounts in Millions, Except Per Share Data, Ratios, or as Noted)

(Unaudited)

5. Commitments and Contingencies

The Company has clients that sell (i.e., write) listed option contracts that are cleared by the Options Clearing Corporation – a clearing house that establishes margin requirements on these transactions. The Company partially satisfies the margin requirements by arranging unsecured standby letter of credit agreements (LOCs), in favor of the Options Clearing Corporation, which are issued by multiple banks. At June 30, 2014, the aggregate face amount of these LOCs totaled \$240 million. There were no funds drawn under any of these LOCs at June 30, 2014. In connection with its securities lending activities, the Company is required to provide collateral to certain brokerage clients. The Company satisfies the collateral requirements by providing cash as collateral.

The Company also provides guarantees to securities clearing houses and exchanges under standard membership agreements, which require members to guarantee the performance of other members. Under the agreements, if another member becomes unable to satisfy its obligations to the clearing houses and exchanges, other members would be required to meet shortfalls. The Company's liability under these arrangements is not quantifiable and may exceed the cash and securities it has posted as collateral. However, the potential requirement for the Company to make payments under these arrangements is remote. Accordingly, no liability has been recognized for these guarantees.

Legal contingencies: The Company is subject to claims and lawsuits in the ordinary course of business, including arbitrations, class actions and other litigation, some of which include claims for substantial or unspecified damages. The Company is also the subject of inquiries, investigations, and proceedings by regulatory and other governmental agencies.

The Company believes it has strong defenses in all significant matters currently pending and is contesting liability and any damages claimed. Nevertheless, some of these matters may result in adverse judgments or awards, including penalties, injunctions or other relief, and the Company may also determine to settle a matter because of the uncertainty and risks of litigation. Described below are certain matters in which there is a reasonable possibility that a material loss could be incurred or where the matter may otherwise be of significant interest to stockholders. With respect to all other pending matters, based on current information and consultation with counsel, it does not appear that the outcome of any such matter could be material to the financial condition, operating results or cash flows of the Company. However, predicting the outcome of a litigation or regulatory matter is inherently difficult, requiring significant judgment and evaluation of various factors, including the procedural status of the matter and any recent developments; prior experience and the experience of others in similar cases; available defenses, including potential opportunities to dispose of a case on the merits or procedural grounds before trial (e.g., motions to dismiss or for summary judgment);

the progress of fact discovery; the opinions of counsel and experts regarding potential damages; potential opportunities for settlement and the status of any settlement discussions; and potential insurance coverage and indemnification. Often, as in the case of the Auction Rate Securities Regulatory Inquiries and Total Bond Market Fund Litigation matters described below, it is not possible to reasonably estimate potential liability, if any, or a range of potential liability until the matter is closer to resolution – pending, for example, further proceedings, the outcome of key motions or appeals, or discussions among the parties. Numerous issues may have to be developed, such as discovery of important factual matters and determination of threshold legal issues, which may include novel or unsettled questions of law. Reserves are established or adjusted or further disclosure and estimates of potential loss are provided as the matter progresses and more information becomes available.

Auction Rate Securities Regulatory Inquiries: Schwab has been responding to industry wide inquiries from federal and state regulators regarding sales of auction rate securities to clients who were unable to sell their holdings when the normal auction process for those securities froze unexpectedly in February 2008. On August 17, 2009, a civil complaint was filed against Schwab in New York state court by the Attorney General of the State of New York (NYAG) alleging material misrepresentations and omissions by Schwab regarding the risks of auction rate securities, and seeking restitution, disgorgement, penalties and other relief, including repurchase of securities held in client accounts. As reflected in a statement issued August 17, 2009, Schwab has responded that the allegations are without merit, and has been contesting all charges. By order dated October 24, 2011, the court granted Schwab's motion to dismiss the complaint with prejudice. The NYAG appealed, and in a decision issued August 29, 2013, the Appellate Division reinstated two of the NYAG's four causes of action. A petition by the NYAG for reconsideration of part of the Appellate Division's decision was subsequently denied. On June 10, 2014, Schwab filed a motion for summary judgment of the NYAG's remaining two causes of action.

Total Bond Market Fund Litigation: On August 28, 2008, a class action lawsuit was filed in the U.S. District Court for the Northern District of California on behalf of investors in the Schwab Total Bond Market Fund™ (Northstar lawsuit). The lawsuit, which alleges violations of state law and federal securities law in connection with the fund's investment policy,

THE CHARLES SCHWAB CORPORATION

Notes to Condensed Consolidated Financial Statements

(Tabular Amounts in Millions, Except Per Share Data, Ratios, or as Noted)

(Unaudited)

names Schwab Investments (registrant and issuer of the fund's shares) and CSIM as defendants. Allegations include that the fund improperly deviated from its stated investment objectives by investing in collateralized mortgage obligations (CMOs) and investing more than 25% of fund assets in CMOs and mortgage-backed securities without obtaining a shareholder vote. Plaintiffs seek unspecified compensatory and rescission damages, unspecified equitable and injunctive relief, costs and attorneys' fees. Plaintiffs' federal securities law claim and certain of plaintiffs' state law claims were dismissed in proceedings before the court and following a successful petition by defendants to the Ninth Circuit Court of Appeals. On August 8, 2011, the court dismissed plaintiffs' remaining claims with prejudice. Plaintiffs have again appealed to the Ninth Circuit, where the case is currently pending.

Other Regulatory Matters: A subsidiary of optionsXpress Holdings, Inc. (optionsXpress) and an individual employee are respondents in a pending regulatory matter which predates the Company's acquisition of optionsXpress. On April 16, 2012, optionsXpress, Inc., a securities broker-dealer and wholly-owned subsidiary of optionsXpress, was charged by the SEC in an administrative proceeding alleging violations of the firm's close-out obligations under Regulation SHO (short sale delivery rules) in connection with certain customer trading activity. Following trial, in a decision issued June 7, 2013, the judge held that optionsXpress, Inc. violated Regulation SHO and aided and abetted fraudulent trading activity by its customer, and ordered the firm to pay disgorgement and penalties. The Company continues to dispute the allegations and is appealing the decision. The Company has a contingent liability associated with this matter, which was not material at June 30, 2014.

6. Fair Values of Assets and Liabilities

For a description of the fair value hierarchy and the Company's fair value methodologies, including the use of independent third-party pricing services, see note "2 – Summary of Significant Accounting Policies" in the Company's Annual Report on Form 10-K for the year ended December 31, 2013. There were no significant changes in these methodologies during the quarter ended June 30, 2014. The Company did not transfer any assets or liabilities between Level 1, Level 2, or Level 3 during the quarter ended June 30, 2014, or the year ended December 31, 2013. In addition, the Company did not adjust prices received from the primary independent third-party pricing service at June 30, 2014 or December 31, 2013.

THE CHARLES SCHWAB CORPORATION

Notes to Condensed Consolidated Financial Statements

(Tabular Amounts in Millions, Except Per Share Data, Ratios, or as Noted)

(Unaudited)

Financial Instruments Recorded at Fair Value

The following tables present the fair value hierarchy for assets measured at fair value. Liabilities recorded at fair value were not material, and therefore are not included in the following tables:

	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)	Balance at Fair Value
June 30, 2014				
Cash equivalents:				
Money market funds	\$ 1,422	\$ -	\$ -	\$ 1,422
Commercial paper	-	41	-	41
Total cash equivalents	1,422	41	-	1,463
Investments segregated and on deposit for regulatory purposes:				
Certificates of deposit	-	3,825	-	3,825
U.S. Government securities	-	322	-	322
Total investments segregated and on deposit for regulatory purposes	-	4,147	-	4,147
Other securities owned:				
Schwab Funds® money market funds	297	-	-	297
Equity and bond mutual funds	219	-	-	219
State and municipal debt obligations	-	35	-	35
Equity, U.S. Government and corporate debt, and other securities	1	31	-	32
Total other securities owned	517	66	-	583
Securities available for sale:				
U.S. agency mortgage-backed securities	-	18,133	-	18,133
Asset-backed securities	-	17,617	-	17,617
Corporate debt securities	-	9,262	-	9,262
U.S. agency notes	-	4,184	-	4,184
Certificates of deposit	-	3,127	-	3,127
Non-agency residential mortgage-backed securities	-	560	-	560

Edgar Filing: SCHWAB CHARLES CORP - Form 10-Q

Non-agency commercial mortgage-backed securities	-	320	-	320
Total securities available for sale	-	53,203	-	53,203
Total	\$ 1,939	\$ 57,457	\$ -	\$ 59,396

- 15 -

THE CHARLES SCHWAB CORPORATION

Notes to Condensed Consolidated Financial Statements

(Tabular Amounts in Millions, Except Per Share Data, Ratios, or as Noted)

(Unaudited)

December 31, 2013	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)	Balance at Fair Value
Cash equivalents:				
Money market funds	\$ 1,141	\$ -	\$ -	\$ 1,141
Commercial paper	-	22	-	22
Total cash equivalents	1,141	22	-	1,163
Investments segregated and on deposit for regulatory purposes:				
Certificates of deposit	-	2,737	-	2,737
U.S. Government securities	-	2,539	-	2,539
Total investments segregated and on deposit for regulatory purposes	-	5,276	-	5,276
Other securities owned:				
Schwab Funds® money market funds	261	-	-	261
Equity and bond mutual funds	208	-	-	208
State and municipal debt obligations	-	32	-	32
Equity, U.S. Government and corporate debt, and other securities	1	15	-	16
Total other securities owned	470	47	-	517
Securities available for sale:				
U.S. agency mortgage-backed securities	-	18,645	-	18,645
Asset-backed securities	-	15,206	-	15,206
Corporate debt securities	-	9,007	-	9,007
U.S. agency notes	-	4,136	-	4,136
Certificates of deposit	-	3,652	-	3,652
Non-agency residential mortgage-backed securities	-	593	-	593
Non-agency commercial mortgage-backed securities	-	279	-	279
Other securities	-	100	-	100
Total securities available for sale	-	51,618	-	51,618
Total	\$ 1,611	\$ 56,963	\$ -	\$ 58,574

THE CHARLES SCHWAB CORPORATION

Notes to Condensed Consolidated Financial Statements

(Tabular Amounts in Millions, Except Per Share Data, Ratios, or as Noted)

(Unaudited)

Financial Instruments Not Recorded at Fair Value

Descriptions of the valuation methodologies and assumptions used to estimate the fair value of financial instruments not recorded at fair value are also described in note “2 – Summary of Significant Accounting Policies” in the Company’s Annual Report on Form 10-K for the year ended December 31, 2013. There were no significant changes in these methodologies or assumptions during the quarter ended June 30, 2014. The following tables present the fair value hierarchy for financial instruments not recorded at fair value:

June 30, 2014	Carrying Amount	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)	Balance at Fair Value
Assets:					
Cash and cash equivalents	\$ 5,369	\$ -	\$ 5,369	\$ -	\$ 5,369
Cash and investments segregated and on deposit for regulatory purposes	14,943	-	14,943	-	14,943
Receivables from brokers, dealers, and clearing organizations	522	-	522	-	522
Receivables from brokerage clients – net	14,664	-	14,664	-	14,664
Securities held to maturity:					
U.S. agency mortgage-backed securities	31,393	-	31,563	-	31,563
Non-agency commercial mortgage-backed securities	1,002	-	984	-	984
Other securities	100	-	100	-	100
Total securities held to maturity	32,495	-	32,647	-	32,647
Loans to banking clients: (1)					
Residential real estate mortgages	8,055	-	8,047	-	8,047
Home equity lines of credit	3,017	-	3,048	-	3,048
Personal loans secured by securities	1,804	-	1,804	-	1,804
Other	34	-	34	-	34
Total loans to banking clients	12,910	-	12,933	-	12,933

Edgar Filing: SCHWAB CHARLES CORP - Form 10-Q

Other assets	72	-	72	-	72
Total	\$ 80,975	\$ -	\$ 81,150	\$ -	\$ 81,150
Liabilities:					
Deposits from banking clients	\$ 95,688	\$ -	\$ 95,688	\$ -	\$ 95,688
Payables to brokers, dealers, and clearing organizations	1,725	-	1,725	-	1,725
Payables to brokerage clients	31,484	-	31,484	-	31,484
Accrued expenses and other liabilities	519	-	519	-	519
Long-term debt	1,901	-	2,016	-	2,016
Total	\$ 131,317	\$ -	\$ 131,432	\$ -	\$ 131,432

(1) The carrying value of loans to banking clients excludes the allowance for loan losses of \$41 million at June 30, 2014.

THE CHARLES SCHWAB CORPORATION

Notes to Condensed Consolidated Financial Statements

(Tabular Amounts in Millions, Except Per Share Data, Ratios, or as Noted)

(Unaudited)

December 31, 2013	Carrying Amount	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)	Balance at Fair Value
Assets:					
Cash and cash equivalents	\$ 6,565	\$ -	\$ 6,565	\$ -	\$ 6,565
Cash and investments segregated and on deposit for regulatory purposes	18,273	-	18,273	-	18,273
Receivables from brokers, dealers, and clearing organizations	509	-	509	-	509
Receivables from brokerage clients – net	13,949	-	13,949	-	13,949
Securities held to maturity:					
U.S. agency mortgage-backed securities	29,260	-	28,500	-	28,500
Non-agency commercial mortgage-backed securities	958	-	890	-	890
Other securities	100	-	100	-	100
Total securities held to maturity	30,318	-	29,490	-	29,490
Loans to banking clients: (1)					
Residential real estate mortgages	8,006	-	7,930	-	7,930
Home equity lines of credit	3,041	-	3,043	-	3,043
Personal loans secured by securities	1,384	-	1,384	-	1,384
Other	36	-	35	-	35
Total loans to banking clients	12,467	-	12,392	-	12,392
Other assets	64	-	64	-	64
Total	\$ 82,145	\$ -	\$ 81,242	\$ -	\$ 81,242
Liabilities:					
Deposits from banking clients	\$ 92,972	\$ -	\$ 92,972	\$ -	\$ 92,972
Payables to brokers, dealers, and clearing organizations	1,467	-	1,467	-	1,467
Payables to brokerage clients	35,333	-	35,333	-	35,333
Accrued expenses and other liabilities	680	-	680	-	680
Long-term debt	1,903	-	1,989	-	1,989
Total	\$ 132,355	\$ -	\$ 132,441	\$ -	\$ 132,441

- (1) The carrying value of loans to banking clients excludes the allowance for loan losses of \$48 million at December 31, 2013.

Securities lending: Payables to brokers, dealers, and clearing organizations include securities loaned. The Company loans client securities temporarily to other brokers in connection with its securities lending activities and receives cash as collateral for the securities loaned. The fair value of client securities pledged in securities lending transactions to other broker-dealers was \$1.2 billion at June 30, 2014 and \$1.1 billion at December 31, 2013. The Company has also pledged a portion of its securities owned in connection with securities lending transactions to other broker-dealers. Additionally, the Company borrows securities from other broker-dealers to fulfill short sales by clients, which are included in receivables from brokers, dealers, and clearing organizations. The fair value of these borrowed securities was \$192 million at June 30, 2014 and \$276 million at December 31, 2013. All of the Company's securities lending transactions are subject to enforceable master netting arrangements with other broker-dealers. However, the Company does not net securities lending transactions and therefore, the Company's securities loaned and securities borrowed are presented gross in the condensed consolidated balance sheets.

Resale agreements: Cash and investments segregated and on deposit for regulatory purposes include securities purchased under agreements to resell (resale agreements), which are collateralized by U.S. Government and agency securities. Schwab enters into collateralized resale agreements principally with other broker-dealers, which could result in losses in the event the counterparty fails to purchase the securities held as collateral for the cash advanced and the fair value of the securities declines. Schwab utilizes the collateral provided under these resale agreements to meet obligations under broker-dealer client

THE CHARLES SCHWAB CORPORATION

Notes to Condensed Consolidated Financial Statements

(Tabular Amounts in Millions, Except Per Share Data, Ratios, or as Noted)

(Unaudited)

protection rules, which place limitations on its ability to access such segregated securities. The Company's resale agreements are not subject to master netting arrangements.

7. Accumulated Other Comprehensive Income

Accumulated other comprehensive income represents cumulative gains and losses that are not reflected in earnings. The components of other comprehensive income (loss) are as follows:

Three Months Ended June 30,	2014			2013		
	Before tax	Tax effect	Net of tax	Before tax	Tax effect	Net of tax
Change in net unrealized gain on securities available for sale:						
Net unrealized gain (loss)	\$ 126	\$ (47)	\$ 79	\$ (477)	\$ 179	\$ (298)
Reclassification of impairment charges included in net impairment losses on securities	-	-	-	3	-	3
Other reclassifications included in other revenue	(1)	-	(1)	(3)	1	(2)
Change in net unrealized gain on securities available for sale	125	(47)	78	(477)	180	(297)
Other comprehensive income (loss)	\$ 125	\$ (47)	\$ 78	\$ (477)	\$ 180	\$ (297)

Six Months Ended June 30,	2014			2013		
	Before tax	Tax effect	Net of tax	Before tax	Tax effect	Net of tax

Edgar Filing: SCHWAB CHARLES CORP - Form 10-Q

Change in net unrealized gain on securities available for sale:						
Net unrealized gain (loss)	\$ 285	\$ (106)	\$ 179	\$ (480)	\$ 181	\$ (299)
Reclassification of impairment charges included in net impairment losses on securities	-	-	-	7	(2)	5
Other reclassifications included in other revenue	(2)	-	(2)	(3)	1	(2)
Change in net unrealized gain on securities available for sale	283	(106)	177	(476)	180	(296)
Other	-	-	-	1	-	1
Other comprehensive income (loss)	\$ 283	\$ (106)	\$ 177	\$ (475)	\$ 180	\$ (295)

Accumulated other comprehensive income balances are as follows:

	Net unrealized gain on securities available for sale	Other	Total accumulated other comprehensive income
Balance at December 31, 2012	\$ 299	\$ (1)	\$ 298
Other net changes	(296)	1	(295)
Balance at June 30, 2013	\$ 3	\$ -	\$ 3
Balance at December 31, 2013	\$ 9	\$ -	\$ 9
Other net changes	177	-	177
Balance at June 30, 2014	\$ 186	\$ -	\$ 186

THE CHARLES SCHWAB CORPORATION

Notes to Condensed Consolidated Financial Statements

(Tabular Amounts in Millions, Except Per Share Data, Ratios, or as Noted)

(Unaudited)

8.Earnings Per Common Share

Basic EPS is computed by dividing net income available to common stockholders by the weighted-average number of common shares outstanding during the period. The computation of diluted EPS is similar to the computation of basic EPS except that the denominator is increased to include the number of additional common shares that would have been outstanding if dilutive potential common shares had been issued. Dilutive potential common shares include, if dilutive, the effect of outstanding stock options and unvested restricted stock awards and units. EPS under the basic and diluted computations is as follows:

	Three Months		Six Months Ended	
	Ended		June 30,	
	June 30,	2013	2014	2013
Net income	\$ 324	\$ 256	\$ 650	\$ 462
Preferred stock dividends	(22)	(23)	(30)	(31)
Net income available to common stockholders	\$ 302	\$ 233	\$ 620	\$ 431
Weighted-average common shares outstanding — basic	1,302	1,282	1,301	1,280
Common stock equivalent shares related to stock incentive plans	11	6	11	5
Weighted-average common shares outstanding — diluted (1)	1,313	1,288	1,312	1,285
Basic EPS	\$.23	\$.18	\$.47	\$.33
Diluted EPS	\$.23	\$.18	\$.47	\$.33

(1) Antidilutive stock options and restricted stock awards excluded from the calculation of diluted EPS totaled 16 million and 28 million shares for the second quarters of 2014 and 2013, respectively, and 17 million and 32 million shares for the first halves of 2014 and 2013, respectively.

9.Regulatory Requirements

CSC is a savings and loan holding company and Schwab Bank, CSC's depository institution subsidiary, is a federal savings bank. CSC is subject to supervision and regulation by the Board of Governors of the Federal Reserve System (Federal Reserve) and Schwab Bank is subject to supervision and regulation by the Office of the Comptroller of the Currency (OCC). CSC is currently not subject to specific statutory capital requirements, however, CSC is required to serve as a source of strength for Schwab Bank. CSC will be subject to new capital requirements set by the Federal Reserve that will be phased in beginning January 1, 2015.

Schwab Bank is subject to regulation and supervision and to various requirements and restrictions under federal and state laws, including regulatory capital guidelines. Among other things, these requirements also restrict and govern the terms of affiliate transactions, such as extensions of credit and repayment of loans between Schwab Bank and CSC or CSC's other subsidiaries. In addition, Schwab Bank is required to provide notice to and may be required to obtain approval of the OCC and the Federal Reserve to declare dividends to CSC. The federal banking agencies have broad powers to enforce these regulations, including the power to terminate deposit insurance, impose substantial fines and other civil and criminal penalties, and appoint a conservator or receiver. Under the Federal Deposit Insurance Act, Schwab Bank could be subject to restrictive actions if it were to fall within one of the lowest three of five capital categories. Schwab Bank is required to maintain minimum capital levels as specified in federal banking laws and regulations. Failure to meet the minimum levels could result in certain mandatory, and possibly additional discretionary actions, by the regulators that, if undertaken, could have a direct material effect on Schwab Bank. At June 30, 2014, CSC and Schwab Bank met the capital level requirements.

THE CHARLES SCHWAB CORPORATION

Notes to Condensed Consolidated Financial Statements

(Tabular Amounts in Millions, Except Per Share Data, Ratios, or as Noted)

(Unaudited)

The regulatory capital and ratios for Schwab Bank at June 30, 2014 are as follows:

	Actual		Minimum to be Well Capitalized		Minimum Capital Requirement	
	Amount	Ratio	Amount	Ratio	Amount	Ratio
Tier 1 Risk-Based Capital	\$ 7,261	20.5 %	\$ 2,125	6.0 %	\$ 1,417	4.0 %
Total Risk-Based Capital	\$ 7,303	20.6 %	\$ 3,542	10.0 %	\$ 2,834	8.0 %
Tier 1 Leverage	\$ 7,261	7.0 %	\$ 5,169	5.0 %	\$ 4,136	4.0 %
Tangible Equity	\$ 7,261	7.0 %	N/A		\$ 2,068	2.0 %

N/A Not applicable.

Based on its regulatory capital ratios at June 30, 2014, Schwab Bank is considered well capitalized (the highest category) pursuant to banking regulatory guidelines. There are no conditions or events since June 30, 2014, that management believes have changed Schwab Bank's capital category.

CSC's principal U.S. broker-dealers are Schwab and optionsXpress, Inc. Schwab and optionsXpress, Inc. are both subject to Rule 15c3-1 under the Securities Exchange Act of 1934 (the Uniform Net Capital Rule). Schwab and optionsXpress, Inc. compute net capital under the alternative method permitted by the Uniform Net Capital Rule. This method requires the maintenance of minimum net capital, as defined, of the greater of 2% of aggregate debit balances arising from client transactions or a minimum dollar requirement (\$250,000), which is based on the type of business conducted by the broker-dealer. Under the alternative method, a broker-dealer may not repay subordinated borrowings, pay cash dividends, or make any unsecured advances or loans to its parent company or employees if such payment would result in a net capital amount of less than 5% of aggregate debit balances or less than 120% of its minimum dollar requirement.

optionsXpress, Inc. is also subject to Commodity Futures Trading Commission Regulation 1.17 (Reg. 1.17) under the Commodity Exchange Act, which also requires the maintenance of minimum net capital. optionsXpress, Inc., as a futures commission merchant, is required to maintain minimum net capital equal to the greater of its net capital requirement under Reg. 1.17 (\$1 million), or the sum of 8% of the total risk margin requirements for all positions carried in client accounts and 8% of the total risk margin requirements for all positions carried in non-client accounts

(as defined in Reg. 1.17).

Net capital and net capital requirements for Schwab and optionsXpress, Inc. at June 30, 2014 are as follows:

	Net Capital	% of Aggregate Debit Balances	Minimum Net Capital Required	2% of Aggregate Debit Balances	Net Capital in Excess of Required Net Capital	Net Capital in Excess of 5% of Aggregate Debit Balances
Schwab	\$ 1,617	10 %	\$ 0.250	\$ 316	\$ 1,301	\$ 828
optionsXpress, Inc.	\$ 112	37 %	\$ 1	\$ 6	\$ 106	\$ 97

10. Segment Information

The Company's two reportable segments are Investor Services and Advisor Services. The Company structures its operating segments according to its clients and the services provided to those clients. The Investor Services segment provides retail brokerage and banking services to individual investors, retirement plan services, and corporate brokerage services. The Advisor Services segment provides custodial, trading, and support services to independent investment advisors, and retirement business services to independent retirement plan advisors and recordkeepers whose plan assets are held at Schwab Bank. Revenues and expenses are allocated to the Company's two segments based on which segment services the client.

The Company evaluates the performance of its segments on a pre-tax basis, excluding extraordinary or significant non-recurring items and results of discontinued operations. Segment assets and liabilities are not used for evaluating segment performance or in deciding how to allocate resources to segments. There are no revenues from transactions between the segments.

THE CHARLES SCHWAB CORPORATION

Notes to Condensed Consolidated Financial Statements

(Tabular Amounts in Millions, Except Per Share Data, Ratios, or as Noted)

(Unaudited)

Financial information for the Company's reportable segments is presented in the following table:

Three Months Ended June 30,	Investor Services		Advisor Services		Unallocated		Total	
	2014	2013	2014	2013	2014	2013	2014	2013
Net Revenues:								
Asset management and administration fees	\$ 441	\$ 402	\$ 191	\$ 170	\$ -	\$ -	\$ 632	\$ 572
Net interest revenue	504	418	58	55	-	-	562	473
Trading revenue	145	160	67	75	-	-	212	235
Other	47	43	18	16	-	-	65	59
Provision for loan losses	6	1	1	-	-	-	7	1
Net impairment losses on securities	-	(3)	-	-	-	-	-	(3)
Total net revenues	1,143	1,021	335	316	-	-	1,478	1,337
Expenses Excluding Interest	734	722	223	203	-	-	957	925
Income before taxes on income	\$ 409	\$ 299	\$ 112	\$ 113	\$ -	\$ -	\$ 521	\$ 412
Taxes on income							197	156
Net Income							\$ 324	\$ 256

Six Months Ended June 30,	Investor Services		Advisor Services		Unallocated		Total	
	2014	2013	2014	2013	2014	2013	2014	2013
Net Revenues:								
Asset management and administration fees	\$ 869	\$ 789	\$ 374	\$ 335	\$ -	\$ -	\$ 1,243	\$ 1,124
Net interest revenue	999	831	116	111	-	-	1,115	942
Trading revenue	316	309	143	149	-	-	459	458
Other	98	85	35	30	-	-	133	115
Provision for loan losses	5	(4)	1	(1)	-	-	6	(5)
Net impairment losses on securities	-	(7)	-	-	-	-	-	(7)
Total net revenues	2,287	2,003	669	624	-	-	2,956	2,627
Expenses Excluding Interest	1,472	1,473	441	411	-	-	1,913	1,884
Income before taxes on income	\$ 815	\$ 530	\$ 228	\$ 213	\$ -	\$ -	\$ 1,043	\$ 743

Taxes on income	393	281
Net Income	\$ 650	\$ 462

11.Subsequent Events

The Company has evaluated the impact of events that have occurred subsequent to June 30, 2014, through the date the condensed consolidated financial statements were filed with the SEC. Based on this evaluation, other than as recorded or disclosed within these condensed consolidated financial statements and related notes, the Company has determined none of these events were required to be recognized or disclosed.

THE CHARLES SCHWAB CORPORATION

Management's Discussion and Analysis of Financial Condition and Results of Operations

(Tabular Amounts in Millions, Except Ratios, or as Noted)

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

OVERVIEW

Management of The Charles Schwab Corporation (CSC) and its subsidiaries (collectively referred to as the Company) focuses on several key client activity and financial metrics in evaluating the Company's financial position and operating performance. Management believes that earnings per common share (EPS), net revenue growth, pre-tax profit margin, and return on average common stockholders' equity provide broad indicators of the Company's overall financial health, operating efficiency, and ability to generate acceptable returns within the context of a given operating environment. Expenses excluding interest as a percentage of average client assets is considered by management to be another measure of operating efficiency. Results for the second quarters and first halves of 2014 and 2013 are:

	Three Months Ended			Six Months Ended		
	June 30, 2014	2013	Percent Change	June 30, 2014	2013	Percent Change
Client Activity Metrics:						
Net new client assets (1) (in billions)	\$ 22.7	\$ (21.7)	N/M	\$ 56.9	\$ 21.7	162 %
Client assets (2) (in billions, at quarter end)	\$ 2,401.9	\$ 2,050.9	17 %			
New brokerage accounts (3) (in thousands)	242	243	-	500	487	3 %
Active brokerage accounts (4) (in thousands, at quarter end)	9,252	8,962	3 %			
Company Financial Metrics:						
Net revenues	\$ 1,478	\$ 1,337	11 %	\$ 2,956	\$ 2,627	13 %
Expenses excluding interest	957	925	3 %	1,913	1,884	2 %
Income before taxes on income	521	412	26 %	1,043	743	40 %
Taxes on income	197	156	26 %	393	281	40 %
Net income	\$ 324	\$ 256	27 %	\$ 650	\$ 462	41 %
Preferred stock dividends	\$ 22	\$ 23	(4) %	\$ 30	\$ 31	(3) %
Net income available to common stockholders	\$ 302	\$ 233	30 %	\$ 620	\$ 431	44 %
Earnings per common share – diluted	\$.23	\$.18	28 %	\$.47	\$.33	42 %

Edgar Filing: SCHWAB CHARLES CORP - Form 10-Q

Net revenue growth from prior year	11	%	4	%	13	%	6	%
Pre-tax profit margin	35.3	%	30.8	%	35.3	%	28.3	%
Return on average common stockholders' equity (annualized) (5)	12	%	10	%	13	%	10	%
Expenses excluding interest as a percentage of average client assets (annualized)	0.16	%	0.18	%	0.16	%	0.19	%

- (1) Net new client assets is defined as the total inflows of client cash and securities to the firm less client outflows. Management believes that this metric, along with core net new assets, depicts how well the Company's products and services appeal to new and existing clients in a given operating environment. Core net new assets, defined as net new client assets before significant one-time flows, is a useful metric when comparing period-to-period client asset flows. There were no significant one-time flows during the second quarter and first half of 2014 and core net new assets totaled \$22.6 billion and \$66.0 billion in the second quarter and first half of 2013, respectively. See below for items excluded from core net new assets.
- (2) Client assets is the market value of all client assets custodied at the Company. Management considers client assets to be indicative of the Company's appeal in the marketplace. Additionally, fluctuations in certain components of client assets (e.g., Mutual Fund OneSource® funds) directly impact asset management and administration fees.
- (3) New brokerage accounts include all brokerage accounts opened during the period, as well as any accounts added via acquisition. This metric measures the Company's effectiveness in attracting new clients and building stronger relationships with existing clients.
- (4) Active brokerage accounts include accounts with balances or activity within the preceding eight months. This metric is an indicator of the Company's success in both attracting and retaining clients.
- (5) Calculated as net income available to common stockholders divided by average common stockholders' equity.

THE CHARLES SCHWAB CORPORATION

Management's Discussion and Analysis of Financial Condition and Results of Operations

(Tabular Amounts in Millions, Except Ratios, or as Noted)

The following one-time flows were excluded from core net new assets.

- Second quarter and first half of 2013 include outflows of \$44.3 billion relating to the planned transfer of a mutual fund clearing services client.

The Company continued to operate in an environment that contained mixed market drivers of performance during the second quarter of 2014. The Nasdaq Composite Index, Standard & Poor's 500 Index, and Dow Jones Industrial Average increased 30%, 22%, and 13% from the second quarter of 2013, respectively. In addition, long-term interest rates, including the average 10-year Treasury yield, increased compared to the second quarter of 2013. Meanwhile, short-term interest rates continued to be constrained as the federal funds target rate remained unchanged at a range of zero to 0.25% and the average three-month Treasury Bill yield decreased by 2 basis points to 0.02% compared to the second quarter of 2013.

The Company's full-service investing model continued to attract clients during the second quarter of 2014. Net new client assets of \$22.7 billion in the second quarter of 2014 were comparable to core net new assets in the second quarter of 2013. Total client assets ended the second quarter of 2014 at \$2.40 trillion, up 17% from the second quarter of 2013. The Company added 242,000 new brokerage accounts to its client base during the second quarter of 2014, which was relatively flat compared to the second quarter of 2013. Active brokerage accounts ended the second quarter of 2014 at 9.3 million, up 3% on a year-over-year basis.

For the second quarter of 2014, cash held at the Company as part of investing relationships, the Company's growth in its client base, and higher balances in fee-based products and services all contributed to the Company achieving an 11% increase in net revenues compared to the second quarter of 2013. Net revenues increased primarily due to increases in net interest revenue and asset management and administration fees, partially offset by a decrease in trading revenue. Net interest revenue increased primarily due to higher balances of interest-earning assets, including margin loans and the Company's investment portfolio (securities available for sale and securities held to maturity), and the effect higher average interest rates on securities held to maturity had on the Company's average net interest margin. Asset management and administration fees increased primarily due to growth in client assets enrolled in advisory offers and client assets invested in Mutual Fund OneSource funds and equity and bond funds, and due to other asset management and administration fee revenue. Trading revenue decreased primarily due to lower daily average revenue trades.

For the first half of 2014, net revenues increased by 13% compared to the first half of 2013 primarily due to increases in net interest revenue and asset management and administration fees. Net interest revenue increased primarily due to

higher balances of interest-earning assets, including margin loans and the Company's investment portfolio (securities available for sale and securities held to maturity), and the effect higher average interest rates on securities held to maturity had on the Company's average net interest margin. Asset management and administration fees increased primarily due to growth in client assets enrolled in advisory offers and client assets invested in Mutual Fund OneSource funds and equity and bond funds, and due to other asset management and administration fee revenue.

Expenses excluding interest increased 3% and 2% in the second quarter and first half of 2014 compared to the same periods in 2013, respectively, primarily due to increases in compensation and benefits, professional services, and other expense, partially offset by a decrease in advertising and market development expense.

As a result of the Company's strong key client activity metrics and expense discipline, the Company achieved a pre-tax profit margin of 35.3% in both the second quarter and first half of 2014. Overall, net income increased by 27% and 41% in the second quarter and first half of 2014 compared to the same periods in 2013, respectively. The return on average common stockholders' equity was 12% and 13% in the second quarter and first half of 2014, respectively.

CURRENT MARKET AND REGULATORY ENVIRONMENT AND OTHER DEVELOPMENTS

To the extent short-term interest rates remain at current low levels, the Company's net interest revenue will continue to be constrained, even as growth in average balances helps to increase such revenue. The low short-term interest rate environment also affects asset management and administration fees. The Company continues to waive a portion of its management fees, as the overall yields on certain Schwab-sponsored money market mutual funds have remained at levels at or below the management fees on those funds. These and certain other Schwab-sponsored money market mutual funds may not be able to replace maturing securities with securities of equal or higher yields. As a result, the yields on such funds may remain around

THE CHARLES SCHWAB CORPORATION

Management's Discussion and Analysis of Financial Condition and Results of Operations

(Tabular Amounts in Millions, Except Ratios, or as Noted)

or decline from their current levels, and therefore below the stated management fees on those funds. To the extent this occurs, asset management and administration fees may be negatively affected.

In July 2013, the U.S. banking agencies issued regulatory capital rules that implemented Basel III and relevant provisions of the "Dodd-Frank Wall Street Reform and Consumer Protection Act" (the Dodd-Frank Act) (Final Regulatory Capital Rules), which are applicable to savings and loan holding companies, such as CSC, and federal savings banks, such as Charles Schwab Bank (Schwab Bank). The rules will be phased in beginning on January 1, 2015. The Company does not expect the Final Regulatory Capital Rules to have a material impact on the Company's business, financial condition, and results of operations.

On October 24, 2013, the Board of Governors of the Federal Reserve System (Federal Reserve), in collaboration with the Office of the Comptroller of the Currency (OCC) and the Federal Deposit Insurance Corporation, issued a joint notice of proposed rulemaking that would implement a quantitative liquidity requirement generally consistent with the liquidity coverage ratio (LCR) standard established by Basel III. The LCR would apply to all internationally active banking organizations. The Federal Reserve also proposed a modified LCR standard, which would apply to the Company. Under the modified LCR, a depository institution holding company would be required to maintain high-quality liquid assets in an amount related to its total net cash outflows over a prospective period. The proposed transition period for the rule could begin as early as 2015. The impact of this proposed rule to Schwab cannot be assessed until the final rule is released.

The Company is pursuing lawsuits in state court in San Francisco for rescission and damages against issuers, underwriters, and dealers of individual non-agency residential mortgage-backed securities on which the Company has experienced realized and unrealized losses. The lawsuits allege that offering documents for the securities contained material untrue and misleading statements about the securities and the underwriting standards and credit quality of the underlying loans. On January 27, 2012 and July 24, 2012, the court denied defendants' motions to dismiss the claims and discovery is proceeding. A trial date for claims relating to an initial group of securities and defendants is set for July 2015.

THE CHARLES SCHWAB CORPORATION

Management's Discussion and Analysis of Financial Condition and Results of Operations

(Tabular Amounts in Millions, Except Ratios, or as Noted)

Results of Operations

The following discussion presents an analysis of the Company's results of operations for the second quarter and first half of 2014 compared to the same periods in 2013.

Net Revenues

The Company's major sources of net revenues are asset management and administration fees, net interest revenue, and trading revenue. Asset management and administration fees and net interest revenue increased, while trading revenue decreased in the second quarter of 2014 compared to the same period in 2013. Asset management and administration fees and net interest revenue increased, while trading revenue was relatively flat in the first half of 2014 compared to the first half of 2013.

Three Months Ended June 30,	2014		% of		2013		% of	
	Percent Change	Amount	Total Net Revenues	Amount	Total Net Revenues	Amount	Total Net Revenues	
Asset management and administration fees								
Schwab money market funds before fee waivers	4 %	\$ 235			\$ 226			
Fee waivers	17 %	(183)			(157)			
Schwab money market funds after fee waivers	(25) %	52	4 %		69	5 %		
Equity and bond funds	24 %	47	3 %		38	3 %		
Mutual Fund OneSource®	10 %	211	14 %		191	14 %		
Total mutual funds	4 %	310	21 %		298	22 %		
Advice solutions	18 %	209	14 %		177	13 %		
Other	16 %	113	8 %		97	8 %		
Asset management and administration fees	10 %	632	43 %		572	43 %		
Net interest revenue								
Interest revenue	18 %	588	40 %		499	37 %		
Interest expense	-	(26)	(2) %		(26)	(2) %		

Edgar Filing: SCHWAB CHARLES CORP - Form 10-Q

Net interest revenue	19	%	562	38	%	473	35	%
Trading revenue								
Commissions	(12)	%	199	13	%	226	17	%
Principal transactions	44	%	13	1	%	9	1	%
Trading revenue	(10)	%	212	14	%	235	18	%
Other	10	%	65	4	%	59	4	%
Provision for loan losses	NM		7	1	%	1	-	
Net impairment losses on securities	(100)	%	-	-		(3)	-	
Total net revenues	11	%	\$ 1,478	100	%	\$ 1,337	100	%

- 26 -

THE CHARLES SCHWAB CORPORATION

Management's Discussion and Analysis of Financial Condition and Results of Operations

(Tabular Amounts in Millions, Except Ratios, or as Noted)

Six Months Ended June 30,			2014		2013			
	Percent Change		Amount	% of Total Net Revenues	Amount	% of Total Net Revenues		
Asset management and administration fees								
Schwab money market funds before fee waivers	4 %		\$ 474		\$ 456			
Fee waivers	18 %		(368)		(312)			
Schwab money market funds after fee waivers	(26) %		106	4 %	144	6 %		
Equity and bond funds	26 %		92	3 %	73	3 %		
Mutual Fund OneSource®	11 %		415	14 %	375	14 %		
Total mutual funds	4 %		613	21 %	592	23 %		
Advice solutions	20 %		408	14 %	340	13 %		
Other	16 %		222	7 %	192	7 %		
Asset management and administration fees	11 %		1,243	42 %	1,124	43 %		
Net interest revenue								
Interest revenue	17 %		1,167	40 %	996	38 %		
Interest expense	(4) %		(52)	(2) %	(54)	(2) %		
Net interest revenue	18 %		1,115	38 %	942	36 %		
Trading revenue								
Commissions	(1) %		433	15 %	437	16 %		
Principal transactions	24 %		26	1 %	21	1 %		
Trading revenue	-		459	16 %	458	17 %		
Other	16 %		133	4 %	115	4 %		
Provision for loan losses	NM		6	-	(5)	-		
Net impairment losses on securities	(100) %		-	-	(7)	-		
Total net revenues	13 %		\$ 2,956	100 %	\$ 2,627	100 %		

Asset Management and Administration Fees

Asset management and administration fees include mutual fund service fees and fees for other asset-based financial services provided to individual and institutional clients. The Company earns mutual fund service fees for shareholder services, administration, and investment management provided to its proprietary funds, and recordkeeping and

shareholder services provided to third-party funds. These fees are based upon the daily balances of client assets invested in these funds. The Company also earns asset management fees for advice solutions, which include advisory and managed account services that are based on the daily balances of client assets subject to the specific fee for service. The fair values of client assets included in proprietary and third-party mutual funds are based on quoted market prices and other observable market data. Other asset management and administration fees include various asset based fees, such as third-party mutual fund service fees, trust fees, 401(k) record keeping fees, and mutual fund clearing and other service fees. Asset management and administration fees vary with changes in the balances of client assets due to market fluctuations and client activity. For a discussion of the impact of current market conditions on asset management and administration fees, see “Current Market and Regulatory Environment and Other Developments.”

Asset management and administration fees increased by \$60 million, or 10%, and \$119 million, or 11%, in the second quarter and first half of 2014 compared to the same periods in 2013, due to increases in revenue from mutual fund services, advice solutions, and other asset management and administration services.

Mutual fund service fees increased by \$12 million, or 4%, and \$21 million, or 4%, in the second quarter and first half of 2014 compared to the same periods in 2013, primarily due to growth in client assets invested in the Company’s Mutual Fund OneSource funds and equity and bond funds, partially offset by a decrease in net money market mutual fund fees as a result of continued low yields on fund assets.

THE CHARLES SCHWAB CORPORATION

Management's Discussion and Analysis of Financial Condition and Results of Operations

(Tabular Amounts in Millions, Except Ratios, or as Noted)

Advice solutions fees increased by \$32 million, or 18%, and \$68 million, or 20%, in the second quarter and first half of 2014 compared to the same periods in 2013, primarily due to growth in client assets enrolled in advisory offers, including Schwab Private Client™, Windhaven®, and ThomasPartners®.

Other asset management and administration fees increased by \$16 million, or 16%, and \$30 million, or 16%, in the second quarter and first half of 2014 compared to the same periods in 2013, primarily due to an increase in third-party mutual fund service fees as a result of an increase in client asset balances invested in other third-party mutual funds.

Net Interest Revenue

Net interest revenue is the difference between interest earned on interest-earning assets and interest paid on funding sources. Net interest revenue is affected by changes in the volume and mix of these assets and liabilities, as well as by fluctuations in interest rates and portfolio management strategies. The majority of the Company's interest-earning assets and interest-bearing liabilities are sensitive to changes in short-term interest rates. The Company's investment strategy is structured to produce an increase in net interest revenue when interest rates rise and, conversely, a decrease in net interest revenue when interest rates fall, from current levels. When interest rates fall, the Company may attempt to mitigate some of this negative impact by extending the maturities of assets in investment portfolios to lock in asset yields, and by lowering rates paid to clients on interest-bearing liabilities. Since the Company establishes the rates paid on certain brokerage client cash balances and deposits from banking clients, as well as the rates charged on receivables from brokerage clients, and also controls the composition of its investment securities, it has some ability to manage its net interest spread. However, the spread is influenced by external factors such as the interest rate environment and competition. The current low interest rate environment limits the extent to which the Company can reduce interest expense paid on funding sources. To a lesser degree, the Company is sensitive to changes in long-term interest rates through some of its investment portfolios. To mitigate the related risk, the Company may alter the types of investments purchased.

The Company's interest-earning assets are financed primarily by brokerage client cash balances and deposits from banking clients. Non-interest-bearing funding sources include non-interest-bearing brokerage client cash balances, stockholders' equity, and proceeds from stock-lending activities. Revenue from stock-lending activities is included in other interest revenue.

Schwab Bank maintains available for sale and held to maturity investment portfolios for liquidity as well as to earn interest by investing funds from deposits that are in excess of loans to banking clients and liquidity requirements. Schwab Bank lends funds to banking clients primarily in the form of mortgage loans, HELOCs, and personal loans secured by securities. These loans are largely funded by interest-bearing deposits from banking clients.

In clearing their clients' trades, Charles Schwab & Co., Inc. (Schwab) and optionsXpress, Inc., a securities broker-dealer and wholly-owned subsidiary of optionsXpress Holdings, Inc. (optionsXpress), hold cash balances payable to clients. In most cases, Schwab and optionsXpress, Inc. pay their clients interest on cash balances awaiting investment, and in turn invest these funds and earn interest revenue. Receivables from brokerage clients consist primarily of margin loans to brokerage clients. Margin loans are loans made to clients on a secured basis to purchase securities. Pursuant to applicable regulations, client cash balances that are not used for margin lending are generally segregated into investment accounts that are maintained for the exclusive benefit of clients, which are recorded in cash and investments segregated on the Company's condensed consolidated balance sheets.

THE CHARLES SCHWAB CORPORATION

Management's Discussion and Analysis of Financial Condition and Results of Operations

(Tabular Amounts in Millions, Except Ratios, or as Noted)

The following tables present net interest revenue information corresponding to interest-earning assets and funding sources on the condensed consolidated balance sheet:

Three Months Ended June 30,	2014			2013		
	Average Balance	Interest Revenue/Expense	Average Yield/Rate	Average Balance	Interest Revenue/Expense	Average Yield/Rate
Interest-earning assets:						
Cash and cash equivalents	\$ 6,001	\$ 3	0.20 %	\$ 6,148	\$ 3	0.20 %
Cash and investments segregated	19,614	6	0.12 %	26,438	9	0.14 %
Broker-related receivables (1)	312	-	-	398	-	0.12 %
Receivables from brokerage clients	13,634	120	3.53 %	11,571	106	3.67 %
Securities available for sale (2)	52,564	138	1.05 %	48,611	137	1.13 %
Securities held to maturity	32,043	206	2.58 %	22,857	133	2.33 %
Loans to banking clients	12,775	88	2.76 %	11,603	79	2.73 %
Total interest-earning assets	136,943	561	1.64 %	127,626	467	1.47 %
Other interest revenue		27			32	
Total interest-earning assets	\$ 136,943	\$ 588	1.72 %	\$ 127,626	\$ 499	1.57 %
Funding sources:						
Deposits from banking clients	\$ 94,938	\$ 8	0.03 %	\$ 82,260	\$ 7	0.03 %
Payables to brokerage clients (1)	26,352	-	0.01 %	31,164	-	0.01 %
Long-term debt	1,901	18	3.80 %	1,630	17	4.18 %
Total interest-bearing liabilities	123,191	26	0.08 %	115,054	24	0.08 %
Non-interest-bearing funding sources	13,752			12,572		
Other interest expense (1)		-			2	
Total funding sources	\$ 136,943	\$ 26	0.07 %	\$ 127,626	\$ 26	0.08 %
Net interest revenue		\$ 562	1.65 %		\$ 473	1.49 %

(1) Interest revenue or expense was less than \$500,000 in the period or periods presented.

(2) Amounts have been calculated based on amortized cost.

THE CHARLES SCHWAB CORPORATION

Management's Discussion and Analysis of Financial Condition and Results of Operations

(Tabular Amounts in Millions, Except Ratios, or as Noted)

Six Months Ended June 30,	2014			2013		
	Average Balance	Interest Revenue/Expense	Average Yield/Rate	Average Balance	Interest Revenue/Expense	Average Yield/Rate
Interest-earning assets:						
Cash and cash equivalents	\$ 6,349	\$ 7	0.22 %	\$ 7,023	\$ 8	0.23 %
Cash and investments segregated	20,611	12	0.12 %	27,011	21	0.16 %
Broker-related receivables (1)	303	-	0.15 %	379	-	0.13 %
Receivables from brokerage clients	13,397	236	3.55 %	11,457	212	3.73 %
Securities available for sale (2)	52,269	278	1.07 %	47,764	275	1.16 %
Securities held to maturity	31,448	405	2.60 %	21,965	264	2.42 %
Loans to banking clients	12,661	175	2.79 %	11,348	159	2.83 %
Total interest-earning assets	137,038	1,113	1.64 %	126,947	939	1.49 %
Other interest revenue		54			57	
Total interest-earning assets	\$ 137,038	\$ 1,167	1.72 %	\$ 126,947	\$ 996	1.58 %
Funding sources:						
Deposits from banking clients	\$ 94,360	\$ 15	0.03 %	\$ 81,306	\$ 17	0.04 %
Payables to brokerage clients	26,779	1	0.01 %	31,627	1	0.01 %
Long-term debt	1,902	36	3.82 %	1,631	34	4.20 %
Total interest-bearing liabilities	123,041	52	0.09 %	114,564	52	0.09 %
Non-interest-bearing funding sources	13,997			12,383		
Other interest expense (1)		-			2	
Total funding sources	\$ 137,038	\$ 52	0.08 %	\$ 126,947	\$ 54	0.08 %
Net interest revenue		\$ 1,115	1.64 %		\$ 942	1.50 %

(1) Interest revenue or expense was less than \$500,000 in the period or periods presented.

(2) Amounts have been calculated based on amortized cost.

Net interest revenue increased in the second quarter and first half of 2014 compared to the same periods in 2013, primarily due to higher balances of interest-earning assets, including margin loans and the Company's investment portfolio (securities available for sale and securities held to maturity), and the effect higher average interest rates on securities held to maturity had on the Company's average net interest margin. The growth in the average balance of deposits from banking clients funded the increase in the balances of securities held to maturity and securities available for sale.

Trading Revenue

Trading revenue includes commission and principal transaction revenues. Commission revenue is affected by the number of revenue trades executed and the average revenue earned per revenue trade. Principal transaction revenue is primarily comprised of revenue from trading activity in client fixed income securities. To accommodate clients' fixed income trading activity, the Company maintains positions in fixed income securities, including state and municipal debt obligations, U.S. Government, corporate debt, and other securities. The difference between the price at which the Company buys and sells securities to and from its clients and other broker-dealers is recognized as principal transaction revenue. Principal transaction revenue also includes adjustments to the fair value of these securities positions. Factors that influence principal transaction revenue include the volume of client trades and market price volatility.

- 30 -

THE CHARLES SCHWAB CORPORATION

Management's Discussion and Analysis of Financial Condition and Results of Operations

(Tabular Amounts in Millions, Except Ratios, or as Noted)

Trading revenue decreased by \$23 million, or 10%, in the second quarter of 2014 compared to the second quarter of 2013, due to lower daily average revenue trades. Trading revenue remained relatively flat in the first half of 2014 compared to the first half of 2013. Daily average revenue trades decreased in the second quarter of 2014 primarily due to a lower volume of equity, mutual fund, future, and option trades. Daily average revenue trades were relatively flat in the first half of 2014 primarily due to a higher volume of equity, future, and option trades, offset by a lower volume of mutual fund trades. Average revenue per revenue trade remained relatively flat in the second quarter and first half of 2014 compared to the same periods in 2013.

	Three Months Ended			Six Months Ended		
	June 30, 2014	2013	Percent Change	June 30, 2014	2013	Percent Change
Daily average revenue trades (1) (in thousands)	274	302	(9) %	305	300	2 %
Clients' daily average trades (2) (in thousands)	483	497	(3) %	518	498	4 %
Number of trading days	63.0	64.0	(2) %	124.0	124.0	-
Average revenue per revenue trade	\$ 12.26	\$ 12.19	1 %	\$ 12.13	\$ 12.26	(1) %

(1) Includes all client trades that generate trading revenue (i.e., commission revenue or principal transaction revenue).

(2) Includes daily average revenue trades, trades by clients in asset-based pricing relationships, and all commission-free trades, including the Company's Mutual Fund OneSource funds and exchange-traded funds (ETFs), and other proprietary products. Clients' daily average trades is an indicator of client engagement with securities markets.

Other Revenue

Other revenue includes payments from order flow, software fees from the Company's portfolio management services, exchange processing fees, realized gains or losses on sales of securities available for sale, and other service fees. Other revenue increased by \$6 million, or 10%, and \$18 million, or 16%, in the second quarter and first half of 2014 compared to the same periods in 2013, respectively, primarily due to increases in payments from order flow and software fees from the Company's portfolio management services.

Expenses Excluding Interest

As shown in the table below, expenses excluding interest increased in the second quarter and first half of 2014 compared to the same periods in 2013. Increases in compensation and benefits, professional services, and other expense were partially offset by a decrease in advertising and market development expense.

	Three Months Ended			Six Months Ended		
	June 30, 2014	2013	Percent Change	June 30, 2014	2013	Percent Change
Compensation and benefits	\$ 520	\$ 494	5 %	\$ 1,048	\$ 1,030	2 %
Professional services	112	106	6 %	218	205	6 %
Occupancy and equipment	80	77	4 %	160	154	4 %
Advertising and market development	65	67	(3) %	128	141	(9) %
Communications	57	56	2 %	113	110	3 %
Depreciation and amortization	48	51	(6) %	96	102	(6) %
Other	75	74	1 %	150	142	6 %
Total expenses excluding interest	\$ 957	\$ 925	3 %	\$ 1,913	\$ 1,884	2 %
Expenses as a percentage of total net revenues:						
Total expenses excluding interest	65 %	69 %		65 %	72 %	
Advertising and market development	4 %	5 %		4 %	5 %	

Compensation and Benefits

Compensation and benefits expense includes salaries and wages, incentive compensation, and related employee benefits and taxes. Incentive compensation includes variable compensation, discretionary bonuses, and stock-based compensation.

THE CHARLES SCHWAB CORPORATION

Management's Discussion and Analysis of Financial Condition and Results of Operations

(Tabular Amounts in Millions, Except Ratios, or as Noted)

Variable compensation includes payments to certain individuals based on their sales performance. Discretionary bonuses are based on the Company's overall performance as measured by EPS, and therefore fluctuate with this measure. Stock-based compensation primarily includes employee and board of director stock options, restricted stock units, and restricted stock awards.

Compensation and benefits expense increased by \$26 million, or 5%, in the second quarter of 2014 compared to the second quarter of 2013 due to increases in salaries and wages and incentive compensation. Compensation and benefits expense was relatively flat in the first half of 2014 compared to the first half of 2013, primarily due to an increase in salaries and wages, offset by a decrease in incentive compensation. The following table shows a comparison of certain compensation and benefits components and employee data:

	Three Months Ended			Six Months Ended		
	June 30, 2014	2013	Percent Change	June 30, 2014	2013	Percent Change
Salaries and wages	\$ 293	\$ 280	5 %	\$ 588	\$ 564	4 %
Incentive compensation	147	140	5 %	294	303	(3) %
Employee benefits and other	80	74	8 %	166	163	2 %
Total compensation and benefits expense	\$ 520	\$ 494	5 %	\$ 1,048	\$ 1,030	2 %
Compensation and benefits expense as a percentage of total net revenues:						
Salaries and wages	20 %	21 %		20 %	21 %	
Incentive compensation	10 %	10 %		10 %	12 %	
Employee benefits and other	5 %	6 %		5 %	6 %	
Total compensation and benefits expense	35 %	37 %		35 %	39 %	
Full-time equivalent employees (1) (in thousands)						
At quarter end	14.1	13.9	1 %			
Average	14.0	13.9	-	14.0	14.0	-

(1) Includes full-time, part-time and temporary employees, and persons employed on a contract basis, and excludes employees of outsourced service providers.

Salaries and wages increased in the second quarter and first half of 2014 compared to the second quarter and first half of 2013, primarily due to annual salary increases.

Incentive compensation increased in the second quarter of 2014 compared to the second quarter of 2013, primarily due to an increase in discretionary bonus costs, partially offset by the impact the new payout schedule for field incentive plans had on 2013 expense. Incentive compensation decreased in the first half of 2014 compared to the first half of 2013 primarily due to the impact the transition to a new payout schedule for field incentive plans had in 2013, partially offset by an increase in discretionary bonus costs.

Expenses Excluding Compensation and Benefits

Professional services expense increased in the second quarter and first half of 2014 compared to the same periods in 2013, primarily due to higher spending on technology services and an increase in fees paid to outsourced service providers and consultants.

Advertising and market development expense decreased in the second quarter and first half of 2014 compared to the same periods in 2013, primarily due to production costs incurred in the first half of 2013 relating to the development of the Company's advertising and branding initiative, Own your tomorrow™. The decrease in advertising and market development expense in the first half of 2014 was also due to lower spending on customer promotions.

Other expense increased in the first half of 2014 compared to the first half of 2013, primarily due to an increase in regulatory assessments.

THE CHARLES SCHWAB CORPORATION

Management's Discussion and Analysis of Financial Condition and Results of Operations

(Tabular Amounts in Millions, Except Ratios, or as Noted)

Taxes on Income

The Company's effective income tax rate on income before taxes was 37.8% and 37.9% for the second quarters of 2014 and 2013, respectively. The Company's effective income tax rate on income before taxes was 37.7% and 37.8% for the first half of 2014 and 2013, respectively.

Segment Information

The Company provides financial services to individuals and institutional clients through two segments – Investor Services and Advisor Services. The Investor Services segment provides retail brokerage and banking services to individual investors, retirement plan services, and corporate brokerage services. The Advisor Services segment provides custodial, trading, and support services to independent investment advisors, and retirement business services to independent retirement plan advisors and recordkeepers whose plan assets are held at Schwab Bank. Banking revenues and expenses are allocated to the Company's two segments based on which segment services the client. The Company evaluates the performance of its segments on a pre-tax basis, excluding items such as significant nonrecurring gains, impairment charges on non-financial assets, discontinued operations, extraordinary items, and significant restructuring and other charges. Segment assets and liabilities are not used for evaluating segment performance or in deciding how to allocate resources to segments.

Financial information for the Company's reportable segments is presented in the following tables:

Three Months Ended June 30,	Investor Services			Advisor Services				
	Change	Percent	2014	2013	Change	Percent	2014	2013
Net Revenues:								
Asset management and administration fees	10	%	\$ 441	\$ 402	12	%	\$ 191	\$ 170
Net interest revenue	21	%	504	418	5	%	58	55
Trading revenue	(9)	%	145	160	(11)	%	67	75
Other	9	%	47	43	13	%	18	16
Provision for loan losses	N/M		6	1	-		1	-

Edgar Filing: SCHWAB CHARLES CORP - Form 10-Q

Net impairment losses on securities	(100)%	-	(3)	-	-	-
Total net revenues	12 %	1,143	1,021	6 %	335	316
Expenses Excluding Interest	2 %	734	722	10 %	223	203
Income before taxes on income	37 %	\$ 409	\$ 299	(1) %	\$ 112	\$ 113

Three Months Ended June 30,	Unallocated Percent Change	2014	2013	Total Percent Change	2014	2013
Net Revenues:						
Asset management and administration fees	-	\$ -	\$ -	10 %	\$ 632	\$ 572
Net interest revenue	-	-	-	19 %	562	473
Trading revenue	-	-	-	(10) %	212	235
Other	-	-	-	10 %	65	59
Provision for loan losses	-	-	-	N/M	7	1
Net impairment losses on securities	-	-	-	(100) %	-	(3)
Total net revenues	-	-	-	11 %	1,478	1,337
Expenses Excluding Interest	-	-	-	3 %	957	925
Income before taxes on income	-	\$ -	\$ -	26 %	\$ 521	\$ 412
Taxes on income				26 %	197	156
Net Income				27 %	\$ 324	\$ 256

THE CHARLES SCHWAB CORPORATION

Management's Discussion and Analysis of Financial Condition and Results of Operations

(Tabular Amounts in Millions, Except Ratios, or as Noted)

Six Months Ended June 30,	Investor Services			Advisor Services		
	Percent Change	2014	2013	Percent Change	2014	2013
Net Revenues:						
Asset management and administration fees	10 %	\$ 869	\$ 789	12 %	\$ 374	\$ 335
Net interest revenue	20 %	999	831	5 %	116	111
Trading revenue	2 %	316	309	(4) %	143	149
Other	15 %	98	85	17 %	35	30
Provision for loan losses	N/M	5	(4)	(200) %	1	(1)
Net impairment losses on securities	(100) %	-	(7)	-	-	-
Total net revenues	14 %	2,287	2,003	7 %	669	624
Expenses Excluding Interest	-	1,472	1,473	7 %	441	411
Income before taxes on income	54 %	\$ 815	\$ 530	7 %	\$ 228	\$ 213

Six Months Ended June 30,	Unallocated			Total		
	Percent Change	2014	2013	Percent Change	2014	2013
Net Revenues:						
Asset management and administration fees	-	\$ -	\$ -	11 %	\$ 1,243	\$ 1,124
Net interest revenue	-	-	-	18 %	1,115	942
Trading revenue	-	-	-	-	459	458
Other	-	-	-	16 %	133	115
Provision for loan losses	-	-	-	N/M	6	(5)
Net impairment losses on securities	-	-	-	(100) %	-	(7)
Total net revenues	-	-	-	13 %	2,956	2,627
Expenses Excluding Interest	-	-	-	2 %	1,913	1,884
Income before taxes on income	-	\$ -	\$ -	40 %	\$ 1,043	\$ 743
Taxes on income				40 %	393	281
Net Income				41 %	\$ 650	\$ 462

Investor Services

Net revenues increased by \$122 million, or 12%, and \$284 million, or 14%, in the second quarter and first half of 2014 compared to the same periods in 2013 primarily due to increases in net interest revenue and asset management and administration fees. The increase in net revenues for the second quarter of 2014 was partially offset by a decrease in trading revenue. Net interest revenue increased primarily due to higher balances of interest-earning assets, including

margin loans and the Company's investment portfolio, and the effect higher average interest rates on securities held to maturity had on the Company's average net interest margin. Asset management and administration fees increased due to increases in revenue from mutual fund services, advice solutions, and other asset management and administration services. Mutual fund service fees increased primarily due to growth in client assets invested in the Company's Mutual Fund OneSource funds and equity and bond funds, partially offset by a decrease in net money market mutual fund fees as a result of lower yields on fund assets. Advice solutions fees increased primarily due to growth in client assets enrolled in advisory offers. Other asset management and administration fees increased primarily due to an increase in third-party mutual fund service fees as a result of an increase in client asset balances invested in other third-party mutual funds. Trading revenue decreased primarily due to lower daily average revenue trades.

Expenses excluding interest increased by \$12 million, or 2%, in the second quarter of 2014 compared to the second quarter of 2013 primarily due to an increase in compensation and benefits expense. Expenses excluding interest remained flat in the first half of 2014 compared to the first half of 2013 primarily due to increases in occupancy and equipment, professional services, and other expense, offset by a decrease in advertising and market development expense.

THE CHARLES SCHWAB CORPORATION

Management's Discussion and Analysis of Financial Condition and Results of Operations

(Tabular Amounts in Millions, Except Ratios, or as Noted)

Advisor Services

Net revenues increased by \$19 million, or 6%, and \$45 million, or 7%, in the second quarter and first half of 2014 compared to the same periods in 2013 primarily due to an increase in asset management and administration fees, partially offset by a decrease in trading revenue. Asset management and administration fees increased due to increases in revenue from mutual fund services, advice solutions, and other asset management and administration services. Mutual fund service fees increased primarily due to growth in client assets invested in the Company's Mutual Fund OneSource funds and equity and bond funds, partially offset by a decrease in net money market mutual fund fees as a result of lower yields on fund assets. Advice solutions fees increased primarily due to growth in client assets enrolled in advisory offers. Other asset management and administration fees increased primarily due to an increase in third-party mutual fund service fees as a result of an increase in client asset balances invested in other third-party mutual funds. Trading revenue decreased primarily due to lower daily average revenue trades.

Expenses excluding interest increased by \$20 million, or 10%, and \$30 million, or 7%, in the second quarter and first half of 2014 compared to the same periods in 2013 primarily due to increases in compensation and benefits and professional services expenses.

Liquidity and Capital Resources

CSC conducts substantially all of its business through its wholly-owned subsidiaries. The Company's capital structure is designed to provide each subsidiary with capital and liquidity to meet its operational needs and regulatory requirements.

CSC is a savings and loan holding company and Schwab Bank, CSC's depository institution, is a federal savings bank. CSC is subject to supervision and regulation by the Federal Reserve and Schwab Bank is subject to supervision and regulation by the OCC.

Liquidity

CSC

CSC's liquidity needs arise from funding its subsidiaries' operations, including margin and mortgage lending, and transaction settlement, in addition to funding cash dividends, acquisitions, investments, short- and long-term debt, and managing statutory capital requirements.

CSC's liquidity needs are generally met through cash generated by its subsidiaries, as well as cash provided by external financing. CSC has a universal automatic shelf registration statement on file with the SEC which enables CSC to issue debt, equity and other securities. CSC maintains excess liquidity in the form of overnight cash deposits and short-term investments to cover daily funding needs and to support growth in the Company's business. Generally, CSC does not hold liquidity at its subsidiaries in excess of amounts deemed sufficient to support the subsidiaries' operations, including any regulatory capital requirements. Schwab, Schwab Bank, and optionsXpress, Inc. are subject to regulatory requirements that may restrict them from certain transactions with CSC, as further discussed below. Management believes that funds generated by the operations of CSC's subsidiaries will continue to be the primary funding source in meeting CSC's liquidity needs, providing adequate liquidity to meet Schwab Bank's capital guidelines, and maintaining Schwab and optionsXpress, Inc.'s net capital.

While CSC is not currently subject to specific statutory capital requirements, CSC is required to serve as a source of strength for Schwab Bank and must have the ability to provide financial assistance if Schwab Bank experiences financial distress. To manage capital adequacy, the Company currently utilizes a target Tier 1 Leverage Ratio for CSC, as currently defined by the Federal Reserve, of at least 6%. At June 30, 2014, CSC's Tier 1 Leverage Ratio was 6.8%, Tier 1 Capital Ratio was 17.2%, and Total Capital Ratio was 17.3%. Beginning in 2015, CSC will be subject to new capital requirements set by the Federal Reserve.

- 35 -

THE CHARLES SCHWAB CORPORATION

Management's Discussion and Analysis of Financial Condition and Results of Operations

(Tabular Amounts in Millions, Except Ratios, or as Noted)

The following are details of CSC's long-term debt:

June 30, 2014	Par Outstanding	Maturity	Interest Rate	Moody's	Standard & Poor's	Fitch
Senior Notes	\$ 1,581	2015 – 2022	0.850% to 4.45% fixed	A2	A	A
Medium-Term Notes	\$ 250	2017	6.375% fixed	A2	A	A

CSC has authorization from its Board of Directors to issue unsecured commercial paper notes (Commercial Paper Notes) not to exceed \$1.5 billion. Management has set a current limit for the commercial paper program of \$800 million. The maturities of the Commercial Paper Notes may vary, but are not to exceed 270 days from the date of issue. The commercial paper is not redeemable prior to maturity and cannot be voluntarily prepaid. The proceeds of the commercial paper program are to be used for general corporate purposes. There were no borrowings of Commercial Paper Notes outstanding at June 30, 2014. CSC's ratings for these short-term borrowings are P1 by Moody's, A1 by Standard & Poor's, and F1 by Fitch.

CSC maintains an \$800 million committed, unsecured credit facility with a group of 12 banks, which is scheduled to expire in June 2015. This facility replaced a similar facility that expired in June 2014 and was unused during the first half of 2014. The funds under this facility are available for general corporate purposes. The financial covenants under this facility require Schwab to maintain a minimum net capital ratio, as defined, Schwab Bank to be well capitalized, as defined, and CSC to maintain a minimum level of stockholders' equity, excluding accumulated other comprehensive income. At June 30, 2014, the minimum level of stockholders' equity required under this facility was \$7.5 billion (CSC's stockholders' equity, excluding accumulated other comprehensive income, at June 30, 2014 was \$11.0 billion). Management believes that these restrictions will not have a material effect on CSC's ability to meet foreseeable dividend or funding requirements.

CSC also has direct access to \$647 million of the \$1.0 billion uncommitted, unsecured bank credit lines discussed below, that are primarily utilized by Schwab to manage short-term liquidity. These lines were not used by CSC during the first half of 2014.

In addition, Schwab provided CSC with a \$1.0 billion credit facility during the first half of 2014, which was scheduled to expire in December 2014. There were no funds drawn under this facility at June 30, 2014. In July 2014,

this credit facility was terminated by Schwab.

Schwab

Schwab's liquidity needs relating to client trading and margin borrowing activities are met primarily through cash balances in brokerage client accounts, which were \$29.6 billion and \$33.2 billion at June 30, 2014 and December 31, 2013, respectively. Management believes that brokerage client cash balances and operating earnings will continue to be the primary sources of liquidity for Schwab.

Schwab is subject to regulatory requirements of Rule 15c3-1 under the Securities Exchange Act of 1934 (the Uniform Net Capital Rule) that are intended to ensure the general financial soundness and liquidity of broker-dealers. These regulations prohibit Schwab from repaying subordinated borrowings from CSC, paying cash dividends, or making unsecured advances or loans to its parent company or employees if such payment would result in a net capital amount of less than 5% of aggregate debit balances or less than 120% of its minimum dollar requirement of \$250,000. At June 30, 2014, Schwab's net capital was \$1.6 billion (10% of aggregate debit balances), which was \$1.3 billion in excess of its minimum required net capital and \$828 million in excess of 5% of aggregate debit balances.

Schwab is also subject to Rule 15c3-3 under the Securities Exchange Act of 1934 and other applicable regulations that require it to maintain cash or qualified securities in a segregated reserve account for the exclusive benefit of clients. These funds are included in cash and investments segregated and on deposit for regulatory purposes in the Company's condensed consolidated balance sheets and are not available as a general source of liquidity.

Most of Schwab's assets are readily convertible to cash, consisting primarily of short-term investment-grade, interest-earning investments (the majority of which are segregated for the exclusive benefit of clients pursuant to regulatory requirements), receivables from brokerage clients, and receivables from brokers, dealers, and clearing organizations. Client margin loans are demand loan obligations secured by readily marketable securities. Receivables from and payables to brokers, dealers, and

THE CHARLES SCHWAB CORPORATION

Management's Discussion and Analysis of Financial Condition and Results of Operations

(Tabular Amounts in Millions, Except Ratios, or as Noted)

clearing organizations primarily represent current open transactions, which usually settle, or can be closed out, within a few business days.

Schwab has a finance lease obligation related to an office building and land under a 20-year lease. The remaining finance lease obligation of \$85 million at June 30, 2014 is being reduced by a portion of the lease payments over the remaining lease term of 10 years.

To manage short-term liquidity, Schwab maintains uncommitted, unsecured bank credit lines with a group of seven banks totaling \$1.0 billion at June 30, 2014. The need for short-term borrowings arises primarily from timing differences between cash flow requirements, scheduled liquidation of interest-earning investments, and movements of cash to meet regulatory brokerage client cash segregation requirements. Schwab used such borrowings for 3 days during the first half of 2014, with average daily amounts borrowed of \$25 million. There were no borrowings outstanding under these lines at June 30, 2014.

To partially satisfy the margin requirement of client option transactions with the Options Clearing Corporation, Schwab has unsecured standby letter of credit agreements (LOCs) with five banks in favor of the Options Clearing Corporation aggregating \$225 million at June 30, 2014. There were no funds drawn under any of these LOCs during the first half of 2014. In connection with its securities lending activities, Schwab is required to provide collateral to certain brokerage clients. Schwab satisfies the collateral requirements by providing cash as collateral.

To manage Schwab's regulatory capital requirement, CSC provides Schwab with a \$1.4 billion subordinated revolving credit facility, which is scheduled to expire in March 2016. The amount outstanding under this facility at June 30, 2014 was \$315 million. Borrowings under this subordinated lending arrangement qualify as regulatory capital for Schwab.

In addition, CSC provides Schwab with a \$2.5 billion credit facility, which is scheduled to expire in December 2014. Borrowings under this facility do not qualify as regulatory capital for Schwab. There were no funds drawn under this facility at June 30, 2014.

Schwab Bank

Schwab Bank's liquidity needs are met through deposits from banking clients and equity capital.

Deposits from banking clients at June 30, 2014 were \$95.7 billion, which includes the excess cash held in certain Schwab and optionsXpress, Inc. brokerage client accounts that is swept into deposit accounts at Schwab Bank. At June 30, 2014, these balances totaled \$75.3 billion.

Schwab Bank is subject to regulatory requirements that restrict and govern the terms of affiliate transactions, such as extensions of credit and repayment of loans between Schwab Bank and CSC or CSC's other subsidiaries. In addition, Schwab Bank is required to provide notice to and may be required to obtain approval of the OCC and the Federal Reserve to declare dividends to CSC.

Schwab Bank is required to maintain capital levels as specified in federal banking laws and regulations. Failure to meet the minimum levels could result in certain mandatory, and possibly additional discretionary actions, by the regulators that, if undertaken, could have a direct material effect on Schwab Bank. The Company currently utilizes a target Tier 1 Leverage Ratio for Schwab Bank of at least 6.25%. Beginning in 2015, Schwab Bank will be subject to new capital requirements set by the OCC. Based on its regulatory capital ratios at June 30, 2014, Schwab Bank is considered well capitalized. Schwab Bank's regulatory capital and ratios are as follows:

	Actual		Minimum to be Well Capitalized		Minimum Capital Requirement	
	Amount	Ratio	Amount	Ratio	Amount	Ratio
June 30, 2014						
Tier 1 Risk-Based Capital	\$ 7,261	20.5 %	\$ 2,125	6.0 %	\$ 1,417	4.0 %
Total Risk-Based Capital	\$ 7,303	20.6 %	\$ 3,542	10.0 %	\$ 2,834	8.0 %
Tier 1 Leverage	\$ 7,261	7.0 %	\$ 5,169	5.0 %	\$ 4,136	4.0 %
Tangible Equity	\$ 7,261	7.0 %	N/A		\$ 2,068	2.0 %

N/A Not applicable.

THE CHARLES SCHWAB CORPORATION

Management's Discussion and Analysis of Financial Condition and Results of Operations

(Tabular Amounts in Millions, Except Ratios, or as Noted)

Schwab Bank has access to traditional funding sources such as deposits, federal funds purchased, and repurchase agreements. Additionally, Schwab Bank has access to short-term funding through the Federal Reserve Bank (FRB) discount window. Amounts available under the FRB discount window are dependent on the fair value of certain of Schwab Bank's securities available for sale and/or securities held to maturity that are pledged as collateral to the FRB. Schwab Bank maintains policies and procedures necessary to access this funding and tests discount window borrowing procedures annually. At June 30, 2014, \$2.5 billion was available under this arrangement. There were no funds drawn under this arrangement during the first half of 2014.

Schwab Bank maintains a credit facility with the Federal Home Loan Bank System. Amounts available under this facility are dependent on the amount of Schwab Bank's residential real estate mortgages and HELOCs that are pledged as collateral. Schwab Bank maintains policies and procedures necessary to access this funding and tests borrowing procedures annually. At June 30, 2014, \$7.3 billion was available under this facility. There were no funds drawn under this facility during the first half of 2014.

optionsXpress, Inc.

optionsXpress, Inc.'s liquidity needs relating to client trading and margin borrowing activities are met primarily through cash balances in brokerage client accounts, which were \$1.1 billion at both June 30, 2014 and December 31, 2013. Management believes that brokerage client cash balances and operating earnings will continue to be the primary sources of liquidity for optionsXpress, Inc.

optionsXpress, Inc. is subject to regulatory requirements of the Uniform Net Capital Rule that are intended to ensure the general financial soundness and liquidity of broker-dealers. These regulations prohibit optionsXpress, Inc. from paying cash dividends or making unsecured advances or loans to its parent company or employees if such payment would result in a net capital amount of less than 5% of aggregate debit balances or less than 120% of its minimum dollar requirement of \$250,000. At June 30, 2014, optionsXpress, Inc.'s net capital was \$112 million (37% of aggregate debit balances), which was \$106 million in excess of its minimum required net capital and \$97 million in excess of 5% of aggregate debit balances.

optionsXpress, Inc. is also subject to Commodity Futures Trading Commission Regulation 1.17 (Reg. 1.17) under the Commodity Exchange Act, which also requires the maintenance of minimum net capital. optionsXpress, Inc. as a futures commission merchant, is required to maintain minimum net capital equal to the greater of its net capital requirement under Reg. 1.17 (\$1 million), or the sum of 8% of the total risk margin requirements for all positions carried in customer accounts and 8% of the total risk margin requirements for all positions carried in non-customer accounts (as defined in Reg. 1.17). At June 30, 2014, optionsXpress, Inc. met the requirements of Reg. 1.17.

Additionally, optionsXpress, Inc. is subject to Rule 15c3-3 under the Securities Exchange Act of 1934 and other applicable regulations that require it to maintain cash or qualified securities in a segregated reserve account for the exclusive benefit of clients. These funds are included in cash and investments segregated and on deposit for regulatory purposes in the Company's condensed consolidated balance sheets and are not available as a general source of liquidity.

To partially satisfy the margin requirement of client option transactions with the Options Clearing Corporation, optionsXpress, Inc. has an unsecured standby LOC with one bank in favor of the Options Clearing Corporation in the amount of \$15 million at June 30, 2014. There were no funds drawn under this LOC during the first half of 2014.

CSC provides optionsXpress, Inc. with a \$200 million credit facility, which is scheduled to expire in December 2014. Borrowings under this facility do not qualify as regulatory capital for optionsXpress, Inc. There were no borrowings outstanding under this facility at June 30, 2014.

optionsXpress has a term loan with CSC, of which \$26 million was outstanding at June 30, 2014, and it matures in December 2017.

THE CHARLES SCHWAB CORPORATION

Management's Discussion and Analysis of Financial Condition and Results of Operations

(Tabular Amounts in Millions, Except Ratios, or as Noted)

Capital Resources

The Company monitors both the relative composition and absolute level of its capital structure. Management is focused on optimizing the Company's use of capital and currently targets a long-term debt to total financial capital ratio not to exceed 30%. The Company's total financial capital (long-term debt plus stockholders' equity) at June 30, 2014 was \$13.1 billion, up \$787 million, or 6%, from December 31, 2013.

The Company's cash position (reported as cash and cash equivalents on its condensed consolidated balance sheets) and cash flows are affected by changes in brokerage client cash balances and the associated amounts required to be segregated under regulatory guidelines. Timing differences between cash and investments actually segregated on a given date and the amount required to be segregated for that date may arise in the ordinary course of business, and are addressed by the Company in accordance with applicable regulations. Other factors which affect the Company's cash position and cash flows include investment activity in security portfolios, levels of capital expenditures, acquisition and divestiture activity, banking client deposit activity, brokerage and banking client loan activity, financing activity in long-term debt, payments of dividends, and repurchases and issuances of CSC's preferred and common stock. The combination of these factors can cause significant fluctuations in the cash position during specific time periods.

Long-term Debt

At both June 30, 2014, and December 31, 2013, the Company had long-term debt of \$1.9 billion, or 15% of total financial capital. At June 30, 2014, the Company had long term debt that bears interest at a weighted-average rate of 3.60%. The Company repaid \$4 million of long-term debt in the first half of 2014.

Capital Expenditures

The Company's capital expenditures were \$168 million and \$115 million in the first halves of 2014 and 2013, respectively. Capital expenditures in the first half of 2014 were primarily for buildings, developing internal-use software, and software and equipment relating to the Company's information technology systems. Capital expenditures for the first half of 2013 were primarily for developing internal-use software, software and equipment relating to the

Company's information technology systems, buildings, and land. Capitalized costs for developing internal-use software were \$36 million and \$37 million in the first halves of 2014 and 2013, respectively.

As discussed in the Company's Annual Report on Form 10-K for the year ended December 31, 2013, management anticipated that 2014 capital expenditures would be approximately 20% higher than 2013. However, during the second quarter management revised the Company's estimated full-year 2014 capital expenditures to approximately 75% higher than 2013 levels primarily due to the decision to acquire additional facilities and land to support future growth and expansion. The Company intends to occupy certain of these facilities beginning in the third quarter of 2014.

Dividends

CSC paid common stock cash dividends of \$157 million (\$0.12 per share) and \$155 million (\$0.12 per share) in the first halves of 2014 and 2013, respectively.

CSC paid Series A Preferred Stock cash dividends of \$14 million (\$35.00 per share) in both the first halves of 2014 and 2013. CSC paid Series B Preferred Stock cash dividends of \$15 million (\$30 per share) in both the first halves of 2014 and 2013.

Share Repurchases

There were no repurchases of CSC's common stock in the first halves of 2014 and 2013. As of June 30, 2014, CSC had remaining authority from the Board of Directors to repurchase up to \$596 million of its common stock, which is not subject to expiration.

THE CHARLES SCHWAB CORPORATION

Management's Discussion and Analysis of Financial Condition and Results of Operations

(Tabular Amounts in Millions, Except Ratios, or as Noted)

Off-Balance Sheet Arrangements

The Company enters into various off-balance sheet arrangements in the ordinary course of business, primarily to meet the needs of its clients. These arrangements include firm commitments to extend credit. Additionally, the Company enters into guarantees and other similar arrangements as part of transactions in the ordinary course of business. For discussion on the Company's off-balance sheet arrangements, see "Part II – Item 7 – Management's Discussion and Analysis of Financial Condition and Results of Operations – Liquidity and Capital Resources – Off-Balance Sheet Arrangements" in the Company's Annual Report on Form 10-K for the year ended December 31, 2013, and "Item 1 – Condensed Consolidated Financial Statements (Unaudited) – Notes – 5. Commitments and Contingencies."

Risk Management

The Company's business activities expose it to a variety of risks, including operational, credit, market, liquidity, compliance and legal risk. The Company has a comprehensive risk management program to identify and manage these risks and their associated potential for financial and reputational impact. Despite the Company's efforts to identify areas of risk and implement risk management policies and procedures, there can be no assurance that the Company will not suffer unexpected losses due to these risks.

For a discussion on risks that the Company faces and the Company's process of risk identification and assessment, risk measurement, risk monitoring and reporting and risk mitigation, see "Item 7 – Management's Discussion and Analysis of Financial Condition and Results of Operations – Risk Management" in the Company's Annual Report on Form 10-K for the year ended December 31, 2013. For updated information on the Company's credit risk and concentration risk exposures, see below. See "Item 3 – Quantitative and Qualitative Disclosures About Market Risk" for additional information relating to market risk.

Credit Risk Exposures

The Company's credit risk exposure related to loans to banking clients is actively managed through individual and portfolio reviews performed by management. Management regularly reviews asset quality, including concentrations, delinquencies, nonaccrual loans, charge-offs, and recoveries. All are factors in the determination of an appropriate allowance for loan losses. The Company's mortgage loan portfolios primarily include first lien residential real estate mortgage loans (First Mortgages) of \$8.1 billion and HELOCs of \$3.0 billion at June 30, 2014.

The Company's underwriting guidelines include maximum loan-to-value (LTV) ratios, cash out limits, and minimum Fair Isaac Corporation (FICO) credit scores. The specific guidelines are dependent on the individual characteristics of a loan (for example, whether the property is a primary or secondary residence, whether the loan is for investment property, whether the loan is for an initial purchase of a home or refinance of an existing home, and whether the loan is conforming or jumbo). These credit underwriting standards have limited the exposure to the types of loans that experienced high foreclosures and loss rates elsewhere in the industry in recent years. In January 2014, the Company revised its First Mortgage underwriting criteria in conformance with the Consumer Financial Protection Bureau's new guidance on Qualified Mortgage lending and a borrower's ability to repay. Revisions were made to requirements affecting debt to income ratio, loan to value ratio, and liquid asset holdings. These revised underwriting criteria are not expected to have a material impact on the credit quality of the Company's First Mortgage or HELOC portfolios. The Company does not purchase loans that allow for negative amortization and does not purchase subprime loans (generally defined as extensions of credit to borrowers with a FICO score of less than 620 at origination), unless the borrower has compensating credit factors. At June 30, 2014, approximately 1% of both the First Mortgage and HELOC portfolios consisted of loans to borrowers with updated FICO scores of less than 620.

At June 30, 2014, the weighted-average originated LTV ratio was 59% for both the First Mortgage and HELOC portfolios. The computation of the origination LTV ratio for a HELOC includes any first lien mortgage outstanding on the same property at the time of origination. At June 30, 2014, 22% of HELOCs (\$665 million of the HELOC portfolio) were in a first lien position. The weighted-average originated FICO score was 769 and 768 for the First Mortgage and HELOC portfolios, respectively.

THE CHARLES SCHWAB CORPORATION

Management's Discussion and Analysis of Financial Condition and Results of Operations

(Tabular Amounts in Millions, Except Ratios, or as Noted)

The Company monitors the estimated current LTV ratios of its First Mortgage and HELOC portfolios on an ongoing basis. At June 30, 2014, the weighted-average estimated current LTV ratios were 52% and 58% for the First Mortgage and HELOC portfolios, respectively. The computation of the estimated current LTV ratio for a HELOC includes any first lien mortgage outstanding on the same property at the time of the HELOC's origination. The Company estimates the current LTV ratio for each loan by reference to a home price appreciation index. The Company also monitors updated borrower FICO scores, delinquency trends, and verified liquid assets held by individual borrowers. At June 30, 2014, the weighted-average updated FICO scores were 773 and 769 for the First Mortgage and HELOC portfolios, respectively.

A portion of the Company's HELOC portfolio is secured by second liens on the associated properties. Second lien mortgage loans possess a higher degree of credit risk given the subordination to the first lien holder in the event of default. At June 30, 2014, \$2.4 billion, or 78%, of the HELOC portfolio was in a second lien position. In addition to the credit monitoring activities described above, the Company also monitors credit risk on second lien HELOC loans by reviewing the delinquency status of the first lien loan on the associated property. Additionally, at June 30, 2014, approximately 30% of the HELOC borrowers that had a balance only paid the minimum amount due.

For more information on the Company's credit quality indicators relating to its First Mortgage and HELOC portfolios, including delinquency characteristics, borrower FICO scores at origination, updated borrower FICO scores, LTV ratios at origination, and estimated current LTV ratios, see "Item 1 – Condensed Consolidated Financial Statements (Unaudited) – Notes – 4. Loans to Banking Clients and Related Allowance for Loan Losses."

The following table presents certain of the Company's loan quality metrics as a percentage of total outstanding loans:

	June 30, 2014	December 31, 2013
Loan delinquencies (1)	0.32 %	0.48 %
Nonaccrual loans	0.29 %	0.39 %
Allowance for loan losses	0.32 %	0.39 %

(1) Loan delinquencies include loans that are 30 days or more past due and other nonaccrual loans.

The Company has exposure to credit risk associated with its securities available for sale and securities held to maturity portfolios, whose fair values totaled \$53.2 billion and \$32.6 billion at June 30, 2014, respectively. These portfolios include U.S. agency and non-agency mortgage-backed securities, asset-backed securities, corporate debt securities, U.S. agency notes, and certificates of deposit. U.S. agency mortgage-backed securities do not have explicit credit ratings; however, management considers these to be of the highest credit quality and rating given the guarantee of principal and interest by the U.S. government-sponsored enterprises.

At June 30, 2014, with the exception of certain non-agency residential mortgage-backed securities, all securities in the available for sale and held to maturity portfolios were rated investment grade (defined as a rating equivalent to a Moody's rating of "Baa" or higher, or a Standard & Poor's rating of "BBB-" or higher). Although the Company has recognized net impairment losses on certain non-agency residential mortgage-backed securities in prior quarters, at June 30, 2014, the amortized cost of all non-agency residential mortgage-backed securities represented less than 1% of the securities available for sale and securities held to maturity portfolios.

Concentration Risk Exposures

The Company has exposure to concentration risk when holding large positions in financial instruments collateralized by assets with similar economic characteristics or in securities of a single issuer or within a particular industry.

The fair value of the Company's investments in mortgage-backed securities totaled \$51.6 billion at June 30, 2014. Of these, \$49.7 billion were issued by U.S. agencies and \$1.9 billion were issued by private entities (non-agency securities). These U.S. agency and non-agency securities are included in securities available for sale and securities held to maturity.

The fair value of the Company's investments in corporate debt securities and commercial paper totaled \$9.4 billion at June 30, 2014, with the majority issued by institutions in the financial services industry. These securities are included in securities available for sale, securities held to maturity, cash and cash equivalents, and other securities owned in the

THE CHARLES SCHWAB CORPORATION

Management's Discussion and Analysis of Financial Condition and Results of Operations

(Tabular Amounts in Millions, Except Ratios, or as Noted)

Company's condensed consolidated balance sheets. Issuer, geographic, and sector concentrations are controlled by established credit policy limits to each concentration type.

The Company's loans to banking clients include \$7.3 billion of adjustable rate first lien residential real estate mortgage loans at June 30, 2014. The Company's adjustable rate mortgages primarily have initial fixed interest rates for three to ten years and interest rates that adjust annually thereafter. Approximately 40% of these mortgages consisted of loans with interest-only payment terms. The interest rates on approximately 65% of these interest-only loans are not scheduled to reset for three or more years. The Company's mortgage loans do not include interest terms described as temporary introductory rates below current market rates. At June 30, 2014, 46% of the residential real estate mortgages and 52% of the HELOC balances were secured by properties which are located in California.

The Company's HELOC product has a 30-year loan term with an initial draw period of ten years from the date of origination. After the initial draw period, the balance outstanding at such time is converted to a 20-year amortizing loan. The interest rate during the initial draw period and the 20-year amortizing period is a floating rate based on the prime rate plus a margin. The following table presents when current outstanding HELOCs will convert to amortizing loans:

June 30, 2014	Balance
Converted to amortizing loan by period end	\$ 232
Within 1 year	247
> 1 year – 3 years	419
> 3 years – 5 years	1,192
> 5 years	927
Total	\$ 3,017

The Company also has exposure to concentration risk from its margin and securities lending activities collateralized by securities of a single issuer or within a single industry. This concentration risk is mitigated by collateral arrangements that require the fair value of such collateral exceeds the amounts loaned.

The Company has indirect exposure to U.S. Government and agency securities held as collateral to secure its resale agreements. The Company's primary credit exposure on these resale transactions is with its counterparty. The

Company would have exposure to the U.S. Government and agency securities only in the event of the counterparty's default on the resale agreements. The fair value of U.S. Government and agency securities held as collateral for resale agreements totaled \$10.7 billion at June 30, 2014.

- 42 -

THE CHARLES SCHWAB CORPORATION

Management's Discussion and Analysis of Financial Condition and Results of Operations

(Tabular Amounts in Millions, Except Ratios, or as Noted)

European Holdings

The Company has exposure to non-sovereign financial and non-financial institutions in Europe. The following table shows the balances of this exposure by each country in Europe in which the issuer or counterparty is domiciled. The Company has no direct exposure to sovereign governments in Europe. The Company does not have unfunded commitments to counterparties in Europe, nor does it have exposure as a result of credit default protection purchased or sold separately as of June 30, 2014.

	Fair Value as of June 30, 2014								Total
	France	Germany	Italy	Netherlands	Norway	Sweden	Switzerland	United Kingdom	
Cash equivalents	\$ 268	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 150	\$ 418
Cash and investments segregated and on deposit for regulatory purposes	-	400	-	-	-	-	-	-	400
Securities available for sale	356	150	200	136	76	1,198	650	808	3,574
Securities held to maturity	-	-	-	-	-	-	100	-	100
Total fair value	\$ 624	\$ 550	\$ 200	\$ 136	\$ 76	\$ 1,198	\$ 750	\$ 958	\$ 4,492
Total amortized cost	\$ 623	\$ 550	\$ 200	\$ 135	\$ 75	\$ 1,195	\$ 750	\$ 956	\$ 4,484
Maturities:									
Overnight	\$ 268	\$ 400	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 150	\$ 818
1 day – < 6 months	-	-	-	-	-	200	100	72	372
6 months – < 1 year	200	150	200	-	-	326	225	201	1,302
1 year – 2 years	70	-	-	101	-	301	425	385	1,282
> 2 years	86	-	-	35	76	371	-	150	718
Total fair value	\$ 624	\$ 550	\$ 200	\$ 136	\$ 76	\$ 1,198	\$ 750	\$ 958	\$ 4,492

In addition to the direct holdings of European companies listed above, the Company also has indirect exposure to Europe through its investments in Schwab sponsored money market funds (collectively, the Funds) resulting from clearing activities. At June 30, 2014, the Company had \$297 million in investments in these Funds. Certain of the Funds' positions include certificates of deposits, time deposits, commercial paper and corporate debt securities issued by counterparties in Europe.

Critical Accounting ESTIMATES

Certain of the Company's accounting policies that involve a higher degree of judgment and complexity are discussed in "Part II – Item 7 – Management's Discussion and Analysis of Financial Condition and Results of Operations – Critical Accounting Estimates" in the Company's Annual Report on Form 10-K for the year ended December 31, 2013. There have been no changes to these critical accounting estimates during the first half of 2014.

As disclosed in the Company's Annual Report on Form 10-K for the year ended December 31, 2013, the Company's annual goodwill impairment testing date is April 1. In testing for potential impairment of goodwill on April 1, 2014, management performed an assessment of each of the Company's reporting units (generally defined as the Company's businesses for which financial information is available and reviewed regularly by management) and concluded that goodwill was not impaired.

Forward-Looking Statements

In addition to historical information, this Quarterly Report on Form 10-Q contains "forward-looking statements" within the meaning of Section 27A of the Securities Act, and Section 21E of the Securities Exchange Act of 1934. Forward-looking statements are identified by words such as "believe," "anticipate," "expect," "intend," "plan," "will," "may," "estimate," "appear," "aim," "target," "could," and other similar expressions. In addition, any statements that refer to expectations, projections, or other characterizations of future events or circumstances are forward-looking statements.

THE CHARLES SCHWAB CORPORATION

Management's Discussion and Analysis of Financial Condition and Results of Operations

(Tabular Amounts in Millions, Except Ratios, or as Noted)

These forward-looking statements, which reflect management's beliefs, objectives, and expectations as of the date hereof, are necessarily estimates based on the best judgment of the Company's senior management. These statements relate to, among other things:

- the impact of current market conditions on the Company's results of operations (see "Item 1 – Condensed Consolidated Financial Statements (Unaudited) – Notes – 3. Securities Available for Sale and Securities Held to Maturity," "Current Market and Regulatory Environment and Other Developments," and "Results of Operations – Net Interest Revenue");
- the impact of changes in the likelihood of indemnification and guarantee payment obligations on the Company's results of operations (see "Item 1 – Condensed Consolidated Financial Statements (Unaudited) – Notes – 5. Commitments and Contingencies");
- the impact of legal proceedings and regulatory matters (see "Item 1 – Condensed Consolidated Financial Statements (Unaudited) – Notes – 5. Commitments and Contingencies – Legal contingencies" and "Part II – Other Information – Item 1. Legal Proceedings");
- target capital and debt ratios (see "Item 1 – Condensed Consolidated Financial Statements (Unaudited) – Notes – 9. Regulatory Requirements" and "Liquidity and Capital Resources");
- the expected impact of the final regulatory capital rules, which implemented Basel III and relevant provisions of the Dodd-Frank Act, and the Federal Reserve notice of proposed rulemaking regarding quantitative liquidity requirements (see "Current Market and Regulatory Environment and Other Developments");
- sources of liquidity, capital, and level of dividends (see "Item 1 – Condensed Consolidated Financial Statements (Unaudited) – Notes – 9. Regulatory Requirements" and "Liquidity and Capital Resources");
- capital expenditures (see "Liquidity and Capital Resources – Capital Resources – Capital Expenditures"); and
- the impact of the revised underwriting criteria on the credit quality of the Company's mortgage portfolio (see "Risk Management – Credit Risk Exposures").

Achievement of the expressed beliefs, objectives, and expectations described in these statements is subject to certain risks and uncertainties that could cause actual results to differ materially from the expressed beliefs, objectives, and expectations. Readers are cautioned not to place undue reliance on these forward-looking statements, which speak only as of the date of this Quarterly Report on Form 10-Q or, in the case of documents incorporated by reference, as of the date of those documents.

Important factors that may cause actual results to differ include, but are not limited to:

- changes in general economic and financial market conditions;
- changes in revenues and profit margin due to changes in interest rates;
- the Company's ability to attract and retain clients and grow client assets and relationships;
- the Company's ability to develop and launch new products, services and capabilities in a timely and successful manner;
- fluctuations in client asset values due to changes in equity valuations;

- the Company's ability to monetize client assets;
- the performance or valuation of securities available for sale and securities held to maturity;
- trading activity;
 - the level of interest rates, including yields available on money market mutual fund eligible instruments;
- the adverse impact of financial reform legislation and related regulations;
- potential breaches of contractual terms for which the Company has indemnification and guarantee obligations;
- adverse developments in litigation or regulatory matters;
- amounts recovered on insurance policies;
- the extent of any charges associated with litigation and regulatory matters;
- the amount of loans to the Company's brokerage and banking clients;
- the level of the Company's stock repurchase activity;
- capital needs and management;
- the level of brokerage client cash balances and deposits from banking clients;
- the availability and terms of external financing;
- the timing and impact of changes in the Company's level of investments in buildings, land, and leasehold improvements;
- the extent to which past performance of the Company's mortgage portfolio is indicative of future performance;

THE CHARLES SCHWAB CORPORATION

Management's Discussion and Analysis of Financial Condition and Results of Operations

(Tabular Amounts in Millions, Except Ratios, or as Noted)

- the level of field sales volume and related incentive compensation;
- level of expenses;
- the Company's ability to manage expenses;
- regulatory guidance;
- the level of client assets, including cash balances;
- competitive pressures on rates and fees; and
- acquisition integration costs.

Certain of these factors, as well as general risk factors affecting the Company, are discussed in greater detail in "Part I – Item 1A – Risk Factors" in the Company's Annual Report on Form 10-K for the year ended December 31, 2013, and "Part II – Other Information – Item 1A – Risk Factors."

THE CHARLES SCHWAB CORPORATION

Item 3. Quantitative and Qualitative Disclosures About Market Risk

Market risk is the potential for changes in earnings or the value of financial instruments held by the Company as a result of fluctuations in interest rates, equity prices or market conditions.

The Company is exposed to interest rate risk primarily from changes in market interest rates on its interest-earning assets relative to changes in the costs of its funding sources that finance these assets. The majority of the Company's interest-earning assets and interest-bearing liabilities are sensitive to changes in short-term interest rates. To a lesser degree, the Company is sensitive to changes in long-term interest rates through some of its investment portfolios. To manage the Company's market risk related to interest rates, management utilizes simulation models, which include the net interest revenue sensitivity analysis described below.

Net interest revenue is affected by various factors, such as the distribution and composition of interest-earning assets and interest-bearing liabilities, the spread between yields earned on interest-earning assets and rates paid on interest-bearing liabilities, which may reprice at different times or by different amounts, and the spread between short and long-term interest rates. Interest-earning assets include residential real estate loans and mortgage-backed securities. These assets are sensitive to changes in interest rates and to changes to prepayment levels that tend to increase in a declining rate environment and decrease in a rising rate environment. Because the Company establishes the rates paid on certain brokerage client cash balances and deposits from banking clients and the rates charged on margin loans and loans to banking clients, and controls the composition of its investment securities, it has some ability to manage its net interest spread, depending on competitive factors and market conditions.

To mitigate the risk of loss, the Company has established policies and procedures which include setting guidelines on the amount of net interest revenue at risk, and monitoring the net interest margin and average maturity of its interest-earning assets and funding sources. To remain within these guidelines, the Company manages the maturity, repricing, and cash flow characteristics of the investment portfolios.

The Company is also subject to market risk as a result of fluctuations in option and equity prices. The Company's direct holdings of option and equity securities and its associated exposure to option and equity prices are not material. The Company is indirectly exposed to option and equity market fluctuations in connection with client option accounts, securities collateralizing margin loans to brokerage customers, and customer securities loaned out as part of the

Company's securities lending activities. Equity market valuations may also affect the level of brokerage client trading activity, margin borrowing, and overall client engagement with the Company. Additionally, the Company earns mutual fund service fees and asset management fees based upon daily balances of certain client assets. Fluctuations in these client asset balances caused by changes in equity valuations directly impact the amount of fee revenue earned by the Company.

Financial instruments held by the Company are also subject to liquidity risk – that is, the risk that valuations will be negatively affected by changes in demand and the underlying market for a financial instrument. Current conditions in the credit markets have significantly reduced market liquidity in a wide range of financial instruments, including the types of instruments held by the Company, and fair value can differ significantly from the value implied by the credit quality and actual performance of the instrument's underlying cash flows.

For discussion of the impact of current market conditions on asset management and administration fees and net interest revenue, see "Item 2 – Management's Discussion and Analysis of Financial Condition and Results of Operations – Current Market and Regulatory Environment and Other Developments."

The Company's market risk related to financial instruments held for trading is not material.

Net Interest Revenue Simulation

For the Company's net interest revenue sensitivity analysis, the Company uses net interest revenue simulation modeling techniques to evaluate and manage the effect of changing interest rates. The simulation includes all interest-sensitive assets and liabilities. Key variables in the simulation include the repricing of financial instruments, prepayment, reinvestment, and product pricing assumptions. The Company uses constant balances and market rates in the simulation assumptions in order to minimize the number of variables and to better isolate risks. The simulations involve assumptions that are inherently uncertain and, as a result, cannot precisely estimate net interest revenue or predict the impact of changes in interest rates on

THE CHARLES SCHWAB CORPORATION

net interest revenue. Actual results may differ from simulated results due to balance growth or decline and the timing, magnitude, and frequency of interest rate changes, as well as changes in market conditions and management strategies, including changes in asset and liability mix.

If the Company's guidelines for its net interest revenue sensitivity are breached, management must report the breach to the Company's Corporate Asset-Liability Management and Pricing Committee (Corporate ALCO) and establish a plan to address the interest rate risk. This plan could include, but is not limited to, rebalancing certain investment portfolios or using derivative instruments to mitigate the interest rate risk. Depending on the severity and expected duration of the breach, as well as the then current interest rate environment, the plan could also be to take no action. Any plan that recommends taking action is required to be approved by the Company's Corporate ALCO. There were no breaches of the Company's net interest revenue sensitivity guidelines during the first half of 2014 or year-ending December 31, 2013.

As represented by the simulations presented below, the Company's investment strategy is structured to produce an increase in net interest revenue when interest rates rise and, conversely, a decrease in net interest revenue when interest rates fall.

The simulations in the following table assume that the asset and liability structure of the consolidated balance sheet would not be changed as a result of the simulated changes in interest rates. As the Company actively manages its consolidated balance sheet and interest rate exposure, in all likelihood the Company would take steps to manage any additional interest rate exposure that could result from changes in the interest rate environment. The following table shows the results of a gradual 100 basis point increase or decrease in market interest rates relative to the Company's current market rates forecast on simulated net interest revenue over the next 12 months beginning June 30, 2014 and December 31, 2013.

	June 30, 2014	December 31, 2013
Increase of 100 basis points	10.7 %	11.0 %
Decrease of 100 basis points	(4.5) %	(4.5) %

The sensitivities shown in the simulation reflect the fact that short-term interest rates in the first half of 2014 remained at historically low levels, including the federal funds target rate, which was unchanged at a range of zero to 0.25%. The current low interest rate environment limits the extent to which the Company can reduce interest expense paid on funding sources. A decline in interest rates could negatively impact the yield on the Company's investment portfolio to a greater degree than any offsetting reduction in interest expense, further compressing net interest margin. Any increases in short-term interest rates result in a greater impact as yields on interest-earning assets are expected to rise faster than the cost of funding sources.

Item 4. Controls and Procedures

Evaluation of disclosure controls and procedures: The management of the Company, with the participation of the Company's Chief Executive Officer and Chief Financial Officer, has evaluated the effectiveness of the Company's disclosure controls and procedures (as defined in Rule 13a-15(e) under the Securities Exchange Act of 1934) as of June 30, 2014. Based on this evaluation, the Company's Chief Executive Officer and Chief Financial Officer have concluded that the Company's disclosure controls and procedures were effective as of June 30, 2014.

Changes in internal control over financial reporting: No change in the Company's internal control over financial reporting (as defined in Rule 13a-15(f) under the Securities Exchange Act of 1934) was identified during the quarter ended June 30, 2014, that has materially affected, or is reasonably likely to materially affect, the Company's internal control over financial reporting.

THE CHARLES SCHWAB CORPORATION

PART II - OTHER INFORMATION

Item 1. Legal Proceedings

For a discussion of legal proceedings, see “Part I – Financial Information – Item 1 – Condensed Consolidated Financial Statements (Unaudited) – Notes – 5. Commitments and Contingencies.”

Item 1A. Risk Factors

During the first half of 2014, there have been no material changes to the risk factors in “Part I – Item 1A – Risk Factors” in the Company’s Annual Report on Form 10-K for the year ended December 31, 2013.

Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

Issuer Purchases of Equity Securities

The following table summarizes purchases made by or on behalf of CSC of its common stock for each calendar month in the second quarter of 2014:

Month	Total Number of Shares Purchased (in thousands)	Average Price Paid per Share	Total Number of Shares Purchased as Part of Publicly Announced Program (1) (in thousands)	Approximate Dollar Value of Shares that May Yet be Purchased Under the Program (in millions)
April:				
Share repurchase program (1)	-	\$ -	-	\$ 596
Employee transactions (2)	6	\$ 27.58	N/A	N/A
May:				
Share repurchase program (1)	-	\$ -	-	\$ 596
Employee transactions (2)	5	\$ 26.70	N/A	N/A
June:				
Share repurchase program (1)	-	\$ -	-	\$ 596
Employee transactions (2)	4	\$ 25.21	N/A	N/A
Total:				
Share repurchase program (1)	-	\$ -	-	\$ 596
Employee transactions (2)	15	\$ 26.60	N/A	N/A

(1) There were no share repurchases under the Share Repurchase Program during the second quarter. Repurchases under this program would occur under two authorizations by CSC's Board of Directors, each covering up to \$500 million of common stock that were publicly announced by the Company on April 25, 2007 and March 13, 2008. The remaining authorizations do not have an expiration date.

(2) Includes restricted shares withheld (under the terms of grants under employee stock incentive plans) to offset tax withholding obligations that occur upon vesting and release of restricted shares. The Company may receive shares delivered or attested to pay the exercise price and/or to satisfy tax withholding obligations by employees who exercise stock options (granted under employee stock incentive plans), which are commonly referred to as stock swap exercises.

N/A Not applicable.

THE CHARLES SCHWAB CORPORATION

Item 3. Defaults Upon Senior Securities

None.

Item 4. Mine Safety Disclosures

Not applicable.

Item 5. Other Information

None.

Item 6. Exhibits

The following exhibits are filed as part of this Quarterly Report on Form 10-Q.

Exhibit
Number Exhibit

Edgar Filing: SCHWAB CHARLES CORP - Form 10-Q

- 10.363 Credit Agreement (364 – Day Commitment) dated as of June 6, 2014, between the Registrant and financial institutions therein (supersedes Exhibit 10.361)
- 12.1 Computation of Ratio of Earnings to Fixed Charges and Ratio of Earnings to Fixed Charges and Preferred Stock Dividends.
- 31.1 Certification Pursuant to Rule 13a-14(a)/15d-14(a), As Adopted Pursuant to Section 302 of The Sarbanes-Oxley Act of 2002.
- 31.2 Certification Pursuant to Rule 13a-14(a)/15d-14(a), As Adopted Pursuant to Section 302 of The Sarbanes-Oxley Act of 2002.
- 32.1 Certification Pursuant to 18 U.S.C. Section 1350, As Adopted Pursuant to Section 906 of The Sarbanes-Oxley Act of 2002. (1)
- 32.2 Certification Pursuant to 18 U.S.C. Section 1350, As Adopted Pursuant to Section 906 of The Sarbanes-Oxley Act of 2002. (1)
- 101.INS XBRL Instance Document (2)
- 101.SCH XBRL Taxonomy Extension Schema (2)
- 101.CAL XBRL Taxonomy Extension Calculation (2)
- 101.DEF XBRL Extension Definition (2)
- 101.LAB XBRL Taxonomy Extension Label (2)
- 101.PRE XBRL Taxonomy Extension Presentation (2)
- (1) Furnished as an exhibit to this Quarterly Report on Form 10-Q.
- (2) Attached as Exhibit 101 to this Quarterly Report on Form 10-Q for the quarterly period ended June 30, 2014 are the following materials formatted in XBRL (Extensible Business Reporting Language) (i) the Condensed Consolidated Statements of Income, (ii) the Condensed Consolidated Statements of Comprehensive Income, (iii) the Condensed Consolidated Balance Sheets, (iv) the Condensed Consolidated Statements of Cash Flows, and (v) Notes to Condensed Consolidated Financial Statements.

THE CHARLES SCHWAB CORPORATION

SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

THE CHARLES SCHWAB CORPORATION
(Registrant)

Date: August 7, 2014 /s/ Joseph R. Martinetto
Joseph R. Martinetto
Executive Vice President and
Chief Financial Officer

- 50 -
