## BANK ONE CORP

Form 10-Q
August 14, 2001
BANK ONE CORPORATIONFinancial Supplement and Form 10-Q
Contents Page
-------- ..... ----
Five-Quarter Summary of Selected Financial Information ..... 1
Business Segments ..... 2
Consolidated Results ..... 24
Risk Management ..... 28
Liquidity Risk Management ..... 28
Market Risk Management ..... 28
Credit Risk Management ..... 30
Operating Risk Management ..... 30
Credit Portfolio Composition ..... 31
Asset Quality ..... 34
Derivative Financial Instruments ..... 37
Loan Securitizations ..... 39
Capital Management ..... 41
Forward-Looking Statements ..... 42
Consolidated Financial Statements ..... 44
Notes to Consolidated Financial Statements ..... 48
Selected Statistical Information ..... 55
Form 10-Q ..... 58


Five-Quarter Summary of Selected Financial Information BANK ONE CORPORATION and Subsidiaries - Continued

|  | $\begin{gathered} \text { June } 30 \\ 2001 \end{gathered}$ | Three Months |  |
| :---: | :---: | :---: | :---: |
|  |  | $\begin{gathered} \text { March } 31 \\ 2001 \end{gathered}$ | $\begin{array}{r} \text { December } \\ 2000 \end{array}$ |
| (In millions, except per share data) |  |  |  |
| Capital Ratios: |  |  |  |
| Risk-based capital: |  |  |  |
| Tier 1. | 8. $2 \%$ | $7.8 \%$ | 7.3 |
| Total | 11.6 | 11.2 | 10.8 |
| Tangible common equity/tangible managed assets. | 5.8 | 5.6 | 5.5 |
| Common Stock Data: |  |  |  |
| Average shares outstanding: |  |  |  |
| Basic. | 1,166 | 1,163 | 1,158 |
| Diluted (4) | 1,176 | 1,173 | 1,158 |
| Stock price, quarter-end. | \$ 35.80 | \$ 36.18 | \$ 36.63 |
| Employees (5). | 78,491 | 79,157 | 80,778 |

[^0]|  | Net Income (Loss) <br> (In millions) |  |  |
| :---: | :---: | :---: | :---: |
| Three Months Ended June 30 | 2001 |  | 2000 |
| Retail. | \$ 322 |  | (81) |



The information provided in the line of business tables beginning with the caption entitled "Financial Performance" is included herein for analytical purposes only and is based on management information systems, assumptions and methodologies that are under continual review. For a detailed discussion of the various business activities of Bank One's business segments, see pages $4-13$ of the Corporation's 2000 Annual Report on Form 10-K.

$$
-3-
$$

The financial information and supplemental data presented for the respective line-of-business sections for both the second quarter and six-month periods ended June 30,2000 are reported on an actual basis. However, for analytical purposes and to better understand underlying trends, the following line of business discussion excludes the impact of the second quarter 2000 significant items noted in tables $1-4$ on pages $22-24$.

## Retail

Retail includes consumer and small business banking, auto and consumer lending, and interactive banking and financial management through bankone.com.

| (Dollars in millions) | Three Months Ended June 30 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2001 |  | 2000 |  | \% Change |
| Net interest income--FTE basis. |  | 1,236 |  | 1,196 | $3 \%$ |
| Non-deposit service charges. |  | 83 |  | 84 | (1) |
| Credit card revenue.. |  | 41 |  | 37 | 11 |
| Service charges on deposits. |  | 198 |  | 205 | (3) |
| Fiduciary and investment management fees |  | 29 |  | 28 | 4 |
| Other income (loss) |  | 8 |  | (449) | N/M |
| Noninterest income (loss) |  | 359 |  | (95) | N/M |
| Total revenue. |  | 1,595 |  | 1,101 | 45 |
| Provision for credit losses. |  | 201 |  | 132 | 52 |
| Salaries and employee benefits. |  | 328 |  | 333 | (2) |
| Other expense. |  | 562 |  | 764 | (26) |
| Noninterest expense. |  | 890 |  | 1,097 | (19) |
| Pretax income (loss)--FTE basis. |  | 504 |  | (128) | N/M |
| Tax expense (benefit) and FTE basis adjustment |  | 182 |  | (47) | N/M |
| Net income (loss) | \$ | 322 | \$ | (81) | N/M |
| FINANCIAL PERFORMANCE: |  |  |  |  |  |
| Return (loss) on equity. |  | 21\% |  | (6) $\%$ |  |
| Efficiency ratio. |  | 56 |  | N/M |  |
| Headcount--full-time (1) |  | 3,570 |  | 36,700 | (3) \% |
| ENDING BALANCES (in billions) : |  |  |  |  |  |
| Commercial loans. | \$ | 12.4 | \$ | 11.8 | 5 \% |
| Home equity loans. |  | 30.3 |  | 27.3 | 11 |
| Indirect auto loans / leases |  | 21.4 |  | 24.1 | (11) |
| Other personal loans. |  | 10.9 |  | 10.8 | 1 |
| Total loans. | \$ | 75.0 | \$ | 74.0 | 1 |
| Assets. |  | 78.9 |  | 76.3 | 3 |
| Demand deposits |  | 24.4 |  | 24.8 | (2) |
| Savings. |  | 33.8 |  | 33.0 | 2 |
| Time. |  | 29.7 |  | 30.4 | (2) |
| Total deposits....................................... |  | 87.9 |  | 88.2 | -- |
| Common equity... |  | 6.3 |  | 6.0 | 5 |

## Edgar Filing: BANK ONE CORP - Form 10-Q



| Households (in thousands) | 7,499 | 7,926 |
| :---: | :---: | :---: |
| \# Business customers (in thousands) | 530 | 545 |
| \# Debit cards issued (in thousands) | 4,256 | 4,215 |

## -5-

| 2001 | 2000 | \% Change | 2001 |
| :---: | :---: | :---: | :---: |
| \$1,142 | \$1,112 | 3\% | \$2,280 |

N/M--Not meaningful.
N/A--Not available due to changes in segment composition; see Note 5 on page 59 of the Corporation's 2000 Annual Report on Form 10-K.
(1) Beginning in the first quarter of 2001, employees on long-term disability and employees of unconsolidated subsidiaries are excluded.
(2) First quarter 2001 and six-months ended June 30, 2001 amounts include $\$ 24$ million and $\$ 64$ million, respectively, of charge-offs which are not so classified in the Corporation's GAAP financials because they are part of a portfolio which has been accounted for as loans held at a discount. The inclusion of these amounts in charge-offs more accurately reflects the performance of the portfolio. In the Corporation's financial statements, this item results in a higher provision in excess of net charge-offs.

Quarterly Results - Adjusted Basis

Retail reported second quarter net income of $\$ 322$ million, up $\$ 75$ million, or $30 \%$, from the year-ago quarter. The year-over-year improvement reflected higher revenue and lower noninterest expense, partially offset by higher provision for credit losses. Compared to the 2001 first quarter, net income declined $\$ 27$ million, or $8 \%$, primarily reflecting lower net interest income partially offset by lower provision.

Net interest income was $\$ 1.236$ billion, up $\$ 31$ million, or $3 \%$, from the year-ago quarter. This increase was driven by wider loan spreads and a $2 \%$ increase in average loans, partially offset by deposit margin compression and a shift in deposit product mix toward certificates of deposit. Average home equity loans increased $16 \%$ from a year ago. In contrast, average auto loans / leases decreased $11 \%$, reflecting a deliberate reduction in the level of new auto leases. Current quarter net interest income was relatively unchanged from the first quarter when adjusted for seasonal tax-refund lending in that period.

Noninterest income was $\$ 359$ million, up $\$ 29$ million, or 9\%, from a year ago. This primarily reflected the absence of auto lease residual losses in the current quarter, compared with $\$ 64$ million of such losses a year ago. Noninterest income was essentially unchanged from the first quarter.

Provision for credit losses was $\$ 201$ million, up $\$ 80$ million from the year-ago quarter. Compared to the first quarter, the provision for credit losses decreased $\$ 43$ million. Managed net charge-offs totaled $\$ 201$ million, up from $\$ 134$ million in the year-ago quarter, but down from $\$ 206$ million in the first quarter. The year-over-year increase in net charge-offs reflected anticipated charge-offs related to brokered home equity loans and certain portions of the
auto lending portfolio. The second quarter net charge-off ratio was $1.07 \%$, up from 0.73\% in the year-ago period, but down from $1.08 \%$ in the first quarter.

Nonperforming assets increased $\$ 497$ million from a year ago, largely driven by a $\$ 435$ million increase in consumer nonperforming loans. Compared with the first quarter, nonperforming assets increased $\$ 83$ million, or $8 \%$, reflecting an increase in both consumer and small business nonperforming loans. The allowance for credit losses expressed as a percent of loans increased to $1.26 \%$ at June 30 , 2001, up from 1.21\% at March 31, 2001, reflecting lower end-of-period loans.

Noninterest expense was $\$ 890$ million, down $\$ 134$ million, or $13 \%$ from the year-ago quarter, reflecting the positive impacts from waste-reduction initiatives and reduced headcount in lending and staff units. Compared with the first quarter, noninterest expense was essentially unchanged. The efficiency ratio in the current quarter was $56 \%$, compared with $67 \%$ a year ago.

$$
-6-
$$

## Year-to-Date Results - Adjusted Basis

For the first six months of 2001, Retail reported net income of $\$ 671$ million, up $\$ 188$ million from the 2000 period. The $\$ 112$ million, or $5 \%$, increase in net interest income for the first six months of 2001 from the prior year is due to wider loan spreads and a 4\% increase in average loan balances, partially offset by deposit margin compression. The higher provision was primarily driven by increased net charge-offs. Noninterest income increased by $\$ 83$ million in the first six months of 2001 , to $\$ 719$ million on an adjusted basis from the prior year, reflecting $\$ 120$ million in realized auto lease residual losses in the 2000 period. Noninterest expense was down $\$ 249$ million, or $12 \%$ due to the impacts of waste-reduction initiatives and reduced headcount in lending and staff units.

## Commercial Banking

Commercial Banking offers a broad array of products, including cash management, capital markets and lending, to Corporate Banking and Middle Market Banking customers.


Edgar Filing: BANK ONE CORP - Form 10-Q

| Provision for credit losses. | 239 | 778 | (69) |
| :---: | :---: | :---: | :---: |
| Salaries and employee benefits. | 270 | 278 | (3) |
| Other expense. | 274 | 286 | (4) |
| Noninterest expense. | 544 | 564 | (4) |
| Pretax income (loss)--FTE basis. | 269 | (336) | N/M |
| Tax expense (benefit) and FTE basis adjustment | 102 | (123) | N/M |
| Net income (loss) | \$ 167 | \$ (213) | N/M |
| Memo: Revenue by activity (4) |  |  |  |
| Lending-related revenue | 495 | 544 | (9) |
| Treasury management services (1) | 292 | 257 | 14 |
| Capital markets (2) | 169 | 75 | N/M |
| Other. | 96 | 130 | (26) |
| FINANCIAL PERFORMANCE: |  |  |  |
| Return (loss) on equity. | 10\% | (13) \% |  |
| Efficiency ratio. | 52 | 56 |  |
| Headcount--full-time |  |  |  |
| Corporate Banking (including Capital Markets) | 4,591 | N/A | N/A |
| Middle Market | 3,952 | N/A | N/A |
| Treasury management services. | 7,216 | N/A | N/A |
| Support and other administration (3) | 43 | N/A | N/A |
| Total headcount - full-time | 15,802 | 16,394 | (4) $\%$ |

-7-
Three Months Ended June 30
2001 $2000 \quad$ \% Change

Six Mont 2001

| ENDING BALANCES (in bill <br> Loans. | \$ | 73.9 | \$ | 83.3 | (11) \% |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Assets |  | 101.4 |  | 110.8 | (8) |
| Demand deposits. |  | 21.8 |  | 20.8 | 5 |
| Savings. |  | 2.9 |  | N/A | N/A |
| Time (+ Savings in 2000) |  | 8.2 |  | 8.9 | (8) |
| Foreign offices. |  | 9.9 |  | 11.1 | (11) |
| Total deposits. |  | 42.8 |  | 40.8 | 5 |
| Common equity. |  | 7.0 |  | 6.8 | 3 |

## AVERAGE BALANCES (in billions):

| Loans | \$ | 76.4 | \$ | 82.1 | (7) $\%$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Assets. |  | 101.7 |  | 110.2 | (8) |
| Demand deposits. |  | 20.5 |  | 21.9 | (6) |
| Savings. |  | 2.7 |  | N/A | N/A |
| Time (+ Savings in 2000) |  | 6.6 |  | 8.9 | (26) |


| Foreign offices. |  | 9.5 |  | 10.1 | (6) |  |  | 8.3 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total deposits. |  | 39.3 |  | 40.9 | (4) |  |  | 37.6 |
| Common equity. |  | 7.0 |  | 6.7 | 4 |  |  | 6.9 |
| CREDIT QUALITY (in millions) : |  |  |  |  |  |  |  |  |
| Net commercial charge-offs. | \$ | 239 |  | \$ 110 | N/M | \$ |  | 488 |
| Net commercial charge-off ratios. |  | 1.25\% |  | $0.54 \%$ |  |  |  | $1.24 \%$ |
| Nonperforming assets: |  |  |  |  |  |  |  |  |
| Commercial nonperforming loans. | \$ | 1,752 |  | \$1,010 | 73\% |  |  |  |
| Other including OREO. |  | 18 |  | 11 | 64 |  |  |  |
| Total nonperforming assets. | \$ | 1,770 |  | \$1,021 | 73 |  |  |  |
| Allowance for loan losses. | \$ | 3,032 |  | N/A | N/A |  |  |  |
| Allowance to period end loans |  | 4.10\% |  | N/A |  |  |  |  |
| Allowance to nonperforming loans |  | 173 |  | N/A |  |  |  |  |
| Nonperforming assets to related assets. |  | 2.40\% |  | 1.23\% |  |  |  |  |
| CORPORATE BANKING (in billions): |  |  |  |  |  |  |  |  |
| Loans--ending balance. | \$ | 39.6 | \$ | 50.8 | (22) \% |  |  |  |
| --average balance |  | 42.0 |  | 50.1 | (16) |  | \$ | 44.1 |
| Deposits--ending balance. | \$ | 23.1 | \$ | 21.0 | 10 |  |  |  |
| --average balance. |  | 20.8 |  | 22.1 | (6) |  | \$ | 19.4 |
| Credit Quality (in millions) : |  |  |  |  |  |  |  |  |
| Net commercial charge-offs. | \$ | 155 |  | \$ 101 | 53\% |  | \$ | 341 |
| Net commercial charge-off ratio |  | 1.48\% |  | 0.81\% |  |  |  | 1.55\% |
| Nonperforming loans. | \$ | 1,050 | \$ | \$ 730 | 44 |  |  |  |
| Nonperforming loans to loans.......... |  | 2.65\% |  | 1.44\% |  |  |  |  |



Six Months
2001

## SYNDICATIONS:

Lead Arranger Deals:


MIDDLE MARKET BANKING (in billions) :
Loans--ending balance.......................... \$34.3 \$32.5 6\%

Deposits--ending balance.......................... $\$ 19.7$ (1)
--average balance.......................... 18.6 (1) 18.8 (18.3
Credit Quality (in millions) :

| Net commercial charge-offs | \$ 84 | \$ 9 | N/M | \$ 147 |
| :---: | :---: | :---: | :---: | :---: |
| Net commercial charge-off ratio | 0.98\% | 0.11\% |  | 0.85\% |
| Nonperforming loans. | \$ 702 | \$ 280 | N/M |  |
| Nonperforming loans to loans | 2.05\% | 0.86\% |  |  |

(1) Treasury Management Services includes both fees and fee equivalent
from compensating balances.
(2) Capital Markets includes trading revenues and underwriting,

(3) | Fyndicated lending and advisory fees. |
| :--- |
| Full-time headcount for June 30,2000 has been restated to reflect |
| the movement of Support and Other Administrative personnel into the |
| respective business units reported. |
| (4) | Second quarter 2000 amounts restated.

Quarterly Results - Adjusted Basis


#### Abstract

Commercial Banking reported second quarter net income of $\$ 167$ million, down $\$ 47$ million, or $22 \%$, from the year-ago quarter. Results continued to reflect ongoing efforts to review all relationships in the portfolio to manage overall exposure as well as relationship profitability.

At June 30, 2001, loans were $\$ 73.9$ billion, down $\$ 9.4$ billion, or $11 \%$ from the end of the year-ago quarter and $\$ 4.6$ billion, or $6 \%$, from the end of the first quarter. Corporate Banking loans were $\$ 39.6$ billion at June 30, down $\$ 11.2$ billion, or $22 \%$ from a year ago and down $\$ 4.5$ billion, or $10 \%$ from the end of the first quarter. The Corporate Banking decline from the first quarter included $\$ 232$ million related to problem loan sales, of which $\$ 147$ million were classified as nonperforming. Middle Market loans were $\$ 34.3$ billion at quarter end, up $\$ 1.8$ billion, or $6 \%$, from last year but down slightly from the end of the first quarter.


Revenue totaled $\$ 1.052$ billion, up slightly from the year-ago quarter with growth in noninterest income partially offset by a decline in net interest income. Revenue decreased $\$ 11$ million from the first quarter.

Net interest income was $\$ 660$ million, down $\$ 34$ million, or $5 \%$ from the year-ago quarter and $\$ 5$ million from the first quarter. This reflected lower average loan balances following efforts to reduce credit risk exposure, the cost of carrying a higher level of nonperforming loans, and the impact of lower rates on customer compensating deposit balances. Second quarter average loans were $\$ 76.4$ billion, down $\$ 5.7$ billion, or $7 \%$ from the prior year and $\$ 4.2$ billion, or $5 \%$, from the first quarter.

Noninterest income was $\$ 392$ million, up $\$ 36$ million, or $10 \%$ from the year-ago quarter. Non-deposit service charges increased $\$ 31$ million, or $22 \%$, reflecting better underwriting and asset backed finance activities. Trading revenue increased $\$ 27$ million. Service charges on deposits increased $\$ 21$ million, or $16 \%$, reflecting growth in the Treasury Management business. Other income declined $\$ 45$ million, including a net loss on the sale of assets.

Compared with the first quarter, noninterest income declined $\$ 6$ million. Non-deposit service charges increased $\$ 13$ million, or $8 \%$, reflecting improved loan syndication activity from depressed first quarter levels and continued growth in the asset backed finance business. Trading revenue declined \$10 million, or $13 \%$, due to a lower level of

> -9-
activity. Service charges on deposits increased $\$ 19$ million, or $14 \%$ reflecting the seasonality of the Treasury Management business. Other income decreased $\$ 29$ million, reflecting the net loss on the sale of assets.

The provision for credit losses was $\$ 239$ million, up $\$ 89$ million, or 59\%, from the year-ago quarter but down $\$ 25$ million, or $9 \%$, from the first quarter. Total net charge-offs were $\$ 239$ million in the second quarter, including $\$ 68$ million related to problem loan sales. This represented $1.25 \%$ of average loans, up significantly from 0.54\% in the year-ago quarter, but up only slightly from $1.23 \%$ in the first quarter. Corporate Banking net charge-offs were $\$ 155$ million, or $1.48 \%$ of average loans, up from $0.81 \%$ a year ago, but down from $1.61 \%$ in the first quarter. Middle Market net charge-offs were $\$ 84$ million, or $0.98 \%$ of average loans, up from $0.11 \%$ in the year-ago quarter and $0.73 \%$ in the first quarter.

The allowance for credit losses at June 30, 2001, was $\$ 3.032$ billion, essentially unchanged from the first quarter. This represented $4.10 \%$ of period-end loans and $173 \%$ of nonperforming loans, compared with $3.86 \%$ and $197 \%$, respectively, at March 31, 2001. At June 30, 2001, nonperforming loans were $\$ 1.752$ billion, up $\$ 208$ million from the first quarter. Corporate Banking nonperforming loans at quarter end were $\$ 1.050$ billion, up $\$ 98$ million, or $10 \%$, from the end of the first quarter. Adjusting for the impact of second quarter nonperforming loan sales, Corporate Banking nonperforming loans increased $\$ 245$ million, compared to increases on a comparable basis of about $\$ 270$ million in the prior two quarters. Middle Market nonperforming loans were $\$ 702$ million at June 30, 2001, up $\$ 110$ million from the end of the first quarter.

Noninterest expense totaled $\$ 544$ million, down $\$ 19$ million, or $3 \%$ from the year-ago quarter, and was flat with the first quarter. The decline from the year-ago quarter reflected the impact of waste-reduction efforts and lower headcount. The efficiency ratio in the current quarter was 52\%, down from 54\% a year ago, but up slightly from 51\% in the first quarter.

Year-to-Date Results - Adjusted Basis

Commercial Banking reported year-to-date net income of $\$ 326$ million, down $\$ 88$ million, or $21 \%$, from the prior year reflecting higher credit costs and the initiative to more actively manage the credit risk profile and profitability of our relationships.

Net interest income was $\$ 1.325$ billion, down $\$ 33$ million, or $2 \%$ for the same reasons mentioned in the quarterly results.

Noninterest income was $\$ 790$ million, up $\$ 80$ million, or 11\%, reflecting an increase in fixed income and asset backed finance underwriting activities, growth in the Treasury Management business, and improved fixed income trading results. These were partially offset by losses on asset sales.

The provision for credit losses was $\$ 503$ million, up $\$ 221$ million, or $78 \%$, from 2000. Total net charge-offs were $\$ 488$ million in the first half of 2001 , including $\$ 157$ million related to problem loan sales. This represented $1.24 \%$ of average loans, up significantly from $0.48 \%$ in the prior year. Nonperforming loans at June 30,2001 , were $\$ 1.752$ billion, up $\$ 742$ million, or $73 \%$ from the prior year period reflecting the deterioration in the Commercial portfolio.

Noninterest expense totaled $\$ 1.088$ billion, down $\$ 45$ million, or $4 \%$, reflecting the impact of waste-reduction efforts and lower headcount.

## First USA

First USA is the third largest credit card company in the United States and is the largest Visa(R) credit card issuer in the world, with $\$ 63$ billion in managed credit card receivables and 50.4 million cardmembers.

| (Dollars in millions) | Three Months Ended June 30 |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2001 |  | 2000 |  | \% Change |  |  |
| Net interest income--FTE basis. | \$ | 1,458 |  | 1,451 |  | \% | \$ |
| Non-deposit service charges |  | 1 |  | 2 | ( 50 |  |  |
| Credit card revenue. |  | 278 |  | 108 | N/M |  |  |
| Fiduciary and investment management fees. |  | 21 |  | 20 | 5 |  |  |
| Investment securities gains. |  | -- |  | -- | -- |  |  |
| Other income (loss). |  | 36 |  | (283) | -- |  |  |
| Noninterest income (loss) |  | 336 |  | (153) | N/M |  |  |
| Total revenue.. |  | 1,794 |  | 1,298 | 38 |  |  |
| Provision for credit losses. |  | 962 |  | 935 | 3 |  |  |
| Salaries and employee benefits |  | 124 |  | 132 | ( 6 |  |  |
| Other expense. |  | 398 |  | 829 | ( 52 |  |  |
| Noninterest expense. |  | 522 |  | 961 | ( 46 |  |  |
| Pretax income (loss)--FTE basis |  | 310 |  | (598) | N/M |  |  |
| Tax expense (benefit) and FTE basis adjustment |  | 117 |  | (219) | N/M |  |  |
| Net income (loss). | \$ | 193 | \$ | (379) | N/M |  | \$ |
| Memo: Net securitization gains (amortization). | \$ | (19) | \$ | (30) | 37 |  | \$ |
| FINANCIAL PERFORMANCE: |  |  |  |  |  |  |  |
| \% of average outstandings: |  |  |  |  |  |  |  |
| Net interest income -- FTE basis. |  | $9.25 \%$ |  | $8.83 \%$ |  |  |  |
| Provision for credit losses.. |  | 6.11 |  | 5.69 |  |  |  |
| Noninterest income (loss). |  | 2.13 |  | (0.93) |  |  |  |
| Risk adjusted margin. |  | 5.27 |  | 2.21 |  |  |  |
| Noninterest expense.. |  | 3.31 |  | 5.85 |  |  |  |
| Pretax income -- FTE basis |  |  |  |  |  |  |  |
| Return on outstandings. |  | 1.97 |  | (3.64) |  |  |  |
| Net income (loss).. |  | 1.22 |  | (2.31) |  |  |  |
| Return (loss) on equity. |  | 12\% |  | (25) |  |  |  |
| Efficiency ratio... |  | 29 |  | 74 |  |  |  |
| Headcount--full-time. |  | 0,785 |  | 11,009 |  | ) $\%$ |  |

## Edgar Filing: BANK ONE CORP - Form 10-Q

|  | Three Months Ended June 30 |  |  |  |  | Six |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 2001 |  | 2000 | \% Chan |  | 200 |
| ENDING BALANCES (in billions) : |  |  |  |  |  |  |  |
| Owned. | \$ | 6.2 | \$ | 4.5 | $38 \%$ |  |  |
| Seller's interest |  | 17.0 |  | 18.5 | (8) |  |  |
| Loans on balance sheet |  | 23.2 |  | 23.0 | 1 |  |  |
| Securitized. |  | 39.8 |  | 43.3 | (8) |  |  |
| Loans - managed. |  | 63.0 | \$ | 66.3 | (5) |  |  |
| Assets - managed. |  | 64.9 |  | 69.7 | (7) |  |  |
| Common equity. |  | 6.3 |  | 6.1 | 3 |  |  |
| AVERAGE BALANCES (in billions): |  |  |  |  |  |  |  |
| Owned. | \$ | 6.0 | \$ | 5.1 | $18 \%$ | \$ | 5. |
| Seller's interest |  | 16.6 |  | 17.3 | (4) |  | 18. |
| Loans on balance sheet |  | 22.6 |  | 22.4 | 1 |  | 24. |
| Securitized. |  | 40.6 |  | 43.7 | (7) |  | 40. |
| Loans - managed. | \$ | 63.2 | \$ | 66.1 | (4) | \$ | 64. |
| Assets - managed. |  | 65.3 |  | 70.6 | (8) |  | 66. |
| Common equity. |  | 6.3 |  | 6.1 | 3 |  | 6. |
| CREDIT QUALITY (in millions): |  |  |  |  |  |  |  |
| Net charge-offs: |  |  |  |  |  |  |  |
| Credit card--managed. | \$ | 962 | \$ | 900 | 7 \% | \$ | 1,91 |
| Net charge-off ratios: |  |  |  |  |  |  |  |
| Credit card--managed. |  | $6.09 \%$ |  | $5.44 \%$ |  |  | 5.9 |
| 12-month lagged.... |  | 5.82 |  | 5.22 |  |  | 5.7 |
| Delinquency ratio--30+ days |  | 4.10 |  | 3.83 |  |  |  |
| --90+ days |  | 1.78 |  | 1.69 |  |  |  |
| Allowance for loan losses. | \$ | 197 |  | N/A | N/A |  |  |
| Allowance to period end owned loans. |  | $3.18 \%$ |  | N/A |  |  |  |
| OTHER DATA: |  |  |  |  |  |  |  |
| Charge volume (in billions) |  | 34.4 |  | 36.8 | (7) $\%$ | \$ | 66. |
| New accounts opened (in thousands) |  | 1,003 |  | 826 | 21 |  | 1,77 |
| Cards issued (in thousands) |  | 0,449 |  | 54,648 | (8) |  |  |
| Number of FUSA.com customers (in millions).... |  | 2.6 |  | 1.6 | 63 |  |  |

## Quarterly Results - Adjusted Basis

First USA reported second quarter net income of $\$ 193$ million, up $\$ 80$ million, or 71\%, from the year-ago quarter, reflecting higher noninterest income and reduced expenses partially offset by increased credit costs. Net income increased $\$ 45$ million, or $30 \%$, from the first quarter, driven primarily by higher net interest income. Second quarter results represented a 1.97\% pre-tax return on outstandings, up from $1.46 \%$ in the prior quarter.

Net interest income was $\$ 1.458$ billion, up $\$ 7$ million from the year-ago quarter and $\$ 67$ million, or $5 \%$, from the first quarter. Current period net interest income benefited from lower interest rates, partially offset by lower average outstandings.

Average managed outstandings for the second quarter were $\$ 63.2$ billion, down $\$ 2.9$ billion, or $4 \%$, from the year-ago period and $\$ 2.2$ billion, or $3 \%$ from the first quarter. End of period managed loans declined to $\$ 63.0$ billion. First USA opened 1 million new accounts during the quarter, up $21 \%$ and $29 \%$ from the year-ago and first quarters, respectively. At June 30, 2001, 50.4 million cards were issued. First USA continues to be a leader in online

$$
-12-
$$

card marketing and customer service with over 2.6 million registered users of its website, FirstUSA.com, up 63\% from a year ago.

Noninterest income was $\$ 336$ million, up $\$ 29$ million, or $9 \%$ from the year-ago period, reflecting higher fee income. Noninterest income increased \$27 million, or $9 \%$, from the first quarter due to seasonally higher net interchange revenue partially offset by a reduction in securitization activity.

The managed provision for credit losses was $\$ 962$ million, up $\$ 62$ million, or $7 \%$, from the year-ago quarter. The managed charge-off rate increased to $6.09 \%$ from 5.44\% over the same time period, reflecting the impact of both lower average outstandings and higher net charge-offs. The provision increased $\$ 12$ million from the first quarter, reflecting increased bankruptcy losses. The managed 30 -day and 90 -day delinquency rates were $4.10 \%$ and $1.78 \%$, respectively, up from 3.83\% and $1.69 \%$ in the year-ago quarter but down from $4.33 \%$ and $2.02 \%$ in the first quarter.

Noninterest expense totaled $\$ 522$ million, down $\$ 157$ million, or $23 \%$ from the year-ago quarter, reflecting lower headcount, reduced operating losses and a decrease in internally allocated costs related to a mid-year 2000 change in methodology. The decline from a year ago also reflected the sale of the international operations in the 2000 second quarter. Noninterest expense increased slightly from the first quarter. The efficiency ratio for the current period was $29 \%$ down from $39 \%$ in the prior year and $30 \%$ in the first quarter.

```
Year-to-Date Results - Adjusted Basis
```

First USA reported net income of $\$ 341$ million, up $\$ 161$ million, or $89 \%$, from the 2000 period, reflecting reduced expenses and higher noninterest income partially offset by lower net interest income. Net interest income was $\$ 2.849$ billion, down $\$ 127$ million from the 2000 period due to lower average outstandings partially offset by lower interest rates and loan fee income. The managed provision for credit losses was $\$ 1.912$ billion, up $\$ 43$ million, or $2 \%$, from the 2000 period.

Noninterest income was $\$ 645$ million, up $\$ 74$ million, or 13\%, from the 2000 period, primarily reflecting increased securitization activity.

Noninterest expense totaled $\$ 1.036$ billion, down $\$ 358$ million, or $26 \%$, from the 2000 period, reflecting lower headcount, reduced operating losses, improved operating efficiencies and a decrease in internally allocated costs related to a mid-year 2000 change in methodology. The decline from a year ago also reflected the sale of the international operations in the 2000 second quarter.

$$
-13-
$$

## Investment Management

The Investment Management Group (IMG) provides investment, insurance, trust and private banking services to individuals. The Group also provides investment-related services, including retirement and custody services, securities lending and corporate trust to institutions.

-14-

FINANCIAL PERFORMANCE:

| Return on equity | 33\% |  | 33\% |  | (4) \% |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Efficiency ratio. | 65 |  | 70 |  |  |
| Headcount--full-time |  | 6,371 |  | 6,645 |  |
| ENDING BALANCES (in billions): |  |  |  |  |  |
| Loans. | \$ | 7.1 | \$ | 6.7 | 6 |
| Assets |  | 8.4 |  | 7.7 | 9 |
| Demand deposits.. |  | 2.3 |  | 3.1 | (26) |


| Savings. |  | 2.5 |  | 1.9 | 32 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Time. |  | 3.3 |  | 3.8 | (13) |  |  |
| Foreign offices. |  | 0.1 |  | 0.2 | (50) |  |  |
| Total deposits... |  | 8.2 |  | 9.0 | (9) |  |  |
| Common equity... |  | 1.0 |  | 0.9 | 11 |  |  |
| AVERAGE BALANCES (in billions) : |  |  |  |  |  |  |  |
| Loans. | \$ | 6.9 | \$ | 6.5 | 6 | \$ | 6.9 |
| Assets. |  | 8.1 |  | 7.5 | 8 |  | 8.1 |
| Demand deposits. |  | 1.9 |  | 2.5 | (24) |  | 2.0 |
| Savings. |  | 2.7 |  | 2.0 | 35 |  | 2.7 |
| Time. |  | 3.3 |  | 3.9 | (15) |  | 3.3 |
| Foreign offices. |  | 0.2 |  | 0.2 | -- |  | 0.2 |
| Total deposits. |  | 8.1 |  | 8.6 | (6) |  | 8.2 |
| Common equity.. |  | 1.0 |  | 0.9 | 11 |  | 1.0 |
| CREDIT QUALITY (in millions) : |  |  |  |  |  |  |  |
| Net charge-offs: |  |  |  |  |  |  |  |
| Commercial | \$ | 10 |  | N/A | N/A | \$ | 10 |
| Consumer. |  | 3 |  | N/A | N/A |  | 3 |
| Total net charge-offs. | \$ | 13 |  | N/A | N/A | \$ | 13 |
| Net charge-off ratios: |  |  |  |  |  |  |  |
| Commercial. |  | 1.07\% |  | N/A |  |  | $0.61 \%$ |
| Consumer. |  | 0.37 |  | N/A |  |  | 0.17 |
| Total net charge-offs. |  | 0.72 |  | N/A |  |  | 0.38 |
| Nonperforming assets: |  |  |  |  |  |  |  |
| Commercial... | \$ | 37 |  | N/A | N/A |  |  |
| Consumer.... . . . . . . . . . . . . . . . . . . . . . . . . . . . . . |  | 5 |  | N/A | N/A |  |  |
| Total nonperforming assets ............... | \$ | 42 |  | N/A | N/A |  |  |
| Allowance for loan losses. | \$ | 25 |  | N/A | N/A |  |  |
| Allowance to period end loans. |  | $0.35 \%$ |  | N/A |  |  |  |
| Allowance to nonperforming loans. |  | 60 |  | N/A |  |  |  |
| Nonperforming assets to related assets. |  | $0.59 \%$ |  | N/A |  |  |  |



ASSETS UNDER MANAGEMENT
ENDING BALANCES (in billions):


By type:
Money market......................................... . . . . .
$\qquad$
Fixed income
Total

By channel:
 \$ $\$ 47.8 \$$ $\$ \quad 40.4$ 18

Retail brokerage.....................................
Institutional
Commercial cash sweep $\qquad$

Total $\qquad$
9.59 .2
12
54.3 48.329

All other
$\qquad$
All other8.96.910

\$ 131.2
\$ 132.3 \$ 131.2 ..... 1
Morningstar Rankings:
Percentage of customer assets in4 and 5 ranked funds54\%62\%
Percentage of customer assets in$3+$ ranked funds.9590
TRUST ASSETS
ENDING BALANCES:
Trust assets under administration (inbillions).$\$ 342.3$N/A
CORPORATE TRUST SECURITIES
ENDING BALANCES:
Corp. trust sec. under administration (inbillions)$\$ 892.3$N/AN/A
RETAIL BROKERAGE:

| Mutual fund sales (in millions) | \$ | 559 | \$ | 652 | (14) \% | \$ | 1,173 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Annuity sales. |  | 582 |  | 460 | 27 |  | 1,106 |
| Total sales | \$ | 1,141 | \$ | 1,112 | 3 | \$ | 2,279 |
| Number of accounts--end of period (in thousands).............................. |  | 393 |  | 370 | 6 |  |  |
| Market value customer assets-end of period (in billions)....................... | \$ | 23.6 | \$ | 23.6 | -- |  |  |
| Number of registered sales representatives. |  | 704 |  | 674 | 4 |  |  |
| Number of licensed retail bankers |  | 2,904 |  | 2,520 | 15 |  |  |


| 2001 | 2000 | \% | Change | 2001 |
| :---: | :---: | :---: | :---: | :---: |

PRIVATE CLIENT SERVICES:
Number of Private Client advisors. ..... 682 ..... 815
(16) \%105
Number of Private Client offices. 104(13)
Client Assets:
$\$ 52.0 \$ 59.9$ Assets under management (in billions) ..... $\$ 52.0 \$ 59.9$

Ending Balances (in billions):

|  |  |  |
| :---: | :---: | :---: |
| Deposits. <br> Average Balances (in billions): |  |  |
|  |  |  |
| Loans |  |  |
| Deposits............ |  |  |
| Quarterly Results - Adjusted Basis |  |  |


| $\$$ | 6.9 | $\$$ | 6.5 | 6 |
| :---: | :---: | :---: | :---: | :---: |
|  | 6.6 |  | 6.8 | $(3)$ |
|  |  |  |  |  |
|  |  |  |  |  |
|  | 6.9 | $\$$ | 6.4 | 8 |
|  | 6.9 |  | 7.2 | $(4)$ |

## (4)

$\$ 6.9$
7.0

Investment Management reported second quarter net income of $\$ 83$ million, up $\$ 4$ million, or $5 \%$, from the year-ago quarter, reflecting a $\$ 26$ million, or $7 \%$, increase in revenue partially offset by higher provision expense. Net income increased slightly from the first quarter, reflecting modest revenue growth and lower expenses, offset by higher provision expense.

Period-end assets under management increased slightly to $\$ 132.3$ billion from both the year-ago and first quarters. One Group(R) mutual fund assets under management increased to $\$ 74.4$ billion in the second quarter, up $10 \%$ year-over-year and 5\% from the first quarter. Overall, One Group net fund flows remained positive. In the second quarter, the mix of assets under management shifted to equities from money market and fixed income assets as equity markets improved. Equity assets increased 5\% from the first quarter, while fixed income assets declined $4 \%$ and money market assets remained relatively flat.

Net interest income totaled $\$ 107$ million, up $\$ 6$ million, or $6 \%$ from the year-ago period. Higher spread income associated with a $6 \%$ increase in average loans was partially offset by a $6 \%$ decrease in average deposits. Compared to the first quarter, net interest income was up $\$ 3$ million, or $3 \%$, primarily as a result of wider deposit spreads.

Noninterest income was $\$ 308$ million, up $\$ 20$ million, or $7 \%$, from the year-ago quarter. Beginning in the 2000 fourth quarter, fees associated with the in-house administration of the One Group mutual funds were recorded as revenue, with a corresponding increase in expense. Prior to that, a third-party administrator incurred such fees and expenses, which totaled $\$ 24$ million in the second quarter. Excluding the impact of this change, noninterest income was essentially flat from the year-ago and first quarters.

Retail brokerage sales of mutual funds and annuities were $\$ 1.1$ billion in the second quarter, an increase of $\$ 29$ million, or $3 \%$, from the year-ago quarter and essentially unchanged from the first quarter.

Noninterest expense of $\$ 268$ million was up $\$ 5$ million, or $2 \%$ from the year-ago quarter. Excluding the expenses associated with the administration of the One Group, noninterest expense declined 7\%, driven by lower headcount and waste-reduction initiatives. Noninterest expense decreased $\$ 9$ million, or $3 \%$, from the first quarter due to lower operating losses.
-17-

Year-to-Date Results - Adjusted Basis

Investment Management reported year-to-date net income of $\$ 165$ million, up $\$ 5$ million, or $3 \%$, from the year-ago period. Net interest income was $\$ 211$ million, up $\$ 10$ million, or $5 \%$, from the year-ago period. Noninterest income was $\$ 615$ million, up $\$ 40$ million, or $7 \%$, from the year-ago period. Excluding the impact of the in-house administration of the One Group mutual funds, noninterest income was essentially flat from the year-ago period. For the

## Edgar Filing: BANK ONE CORP - Form 10-Q

six-month period, retail brokerage sales of mutual funds and annuities were $\$ 2.3$ billion, a decrease of $\$ 26$ million, or $1 \%$, from the year-ago period reflecting slower mutual fund sales partially offset by an increase in annuity sales. Noninterest expense was $\$ 545$ million, $\$ 25$ million or up $5 \%$ from the year-ago period. Excluding the expenses associated with the administration of the One Group, noninterest expense declined 4\%, driven by lower headcount and wastereduction initiatives.

Corporate Investments

The Corporate Investments Group engages in proprietary investment activities for the account of Bank One.

|  | Three Months Ended June 30 |  |  |  |  | Six |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (Dollars in millions) |  | 2001 |  | 000 | \% Change |  | 2001 |
| Net interest income--FTE basis. | \$ | 28 | \$ | 30 | (7) \% | \$ | 54 |
| Investment securities gains (losses). |  | 4 |  | 62 | (94) |  | (93) |
| Trading gains (losses) |  | -- |  | (4) | 100 |  | (1) |
| Other income (losses). |  | (5) |  | (6) | 17 |  | 6 |
| Noninterest income (loss) |  | (1) |  | 52 | N/M |  | (88) |
| Total revenue (loss). |  | 27 |  | 82 | ( 67 ) |  | (34) |
| Provision for credit losses. |  | -- |  | 1 | (100) |  | -- |
| Salaries and employee benefits. |  | 7 |  | 11 | (36) |  | 13 |
| Other expense. |  | 12 |  | 20 | (40) |  | 25 |
| Noninterest expense. |  | 19 |  | 31 | (39) |  | 38 |
| Pretax income--FTE basis |  | 8 |  | 50 | (84) |  | (72) |
| Tax expense (benefit) and FTE basis adjustment. |  | (22) |  | (11) | (100) |  | (73) |
| Net income (1). | \$ | 30 | \$ | 61 | (51) | \$ | 1 |
| FINANCIAL PERFORMANCE: |  |  |  |  |  |  |  |
| Return on equity. |  | 10\% |  | 20\% |  |  | -- |
| Efficiency ratio. |  | 70 |  | 38 |  |  | N/M |
| Headcount--full time. |  | 186 |  | 318 | (42) \% |  |  |
| ENDING BALANCES (in billions) : |  |  |  |  |  |  |  |
| Loans. | \$ | 3.9 | \$ | 3.6 | 8\% |  |  |
| Assets. |  | 9.3 |  | 8.6 | 8 |  |  |
| Common equity................................ |  | 1.2 |  | 1.2 | -- |  |  |
| AVERAGE BALANCES (in billions): |  |  |  |  |  |  |  |
| Loans. | \$ | 3.9 | \$ | 3.5 | 11\% | \$ | 3.9 |
| Assets. |  | 9.3 |  | 8.4 | 11 |  | 9.3 |
| Common equity.................. . . . . . . . . . . . . . . . |  | 1.2 |  | 1.2 | -- |  | 1.2 |


|  | Three Months Ended June 30 |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  | 2001 | 2000 | \% Change |
| CREDIT QUALITY (in millions) |  |  |  |  |
| Nonperforming assets: |  |  |  |  |
| Commercial nonperforming loans. | \$ | 10 | N/A | N/A |
| Other, including OREO. |  | 10 | N/A | N/A |
| Total nonperforming assets. |  | 20 | N/A | N/A |
| Allowance for loan losses | \$ | 25 | N/A | N/A |
| Allowance to period end loans |  | $0.64 \%$ | N/A |  |
| Allowance to nonperforming loans. |  | 250 | N/A |  |
| Nonperforming assets to related assets. |  | $0.51 \%$ | N/A |  |

(1) Excludes accounting change.

Quarterly Results - Adjusted Basis


#### Abstract

Corporate Investments reported net income of $\$ 30$ million, excluding the impact of the accounting change related to the way collateralized debt obligations (CDOs) are valued and recorded. This compared with $\$ 61$ million net income in the year-ago quarter and a net loss of $\$ 29$ million in the first quarter. The decline in net income from the year-ago quarter reflected weaker capital markets, which resulted in lower market valuations. Tax-oriented and leasing activities continued to produce expected results and, while profitable, market-driven activities continued to be impacted by unfavorable market conditions.


Year-to-Date Results - Adjusted Basis

Net income for the six months ended June 30 was $\$ 1$ million, compared to $\$ 202$ million for the year-ago period. The change in net income from the prior year was primarily the result of a decline in market-driven revenue.

Net interest income for the year-to-date period was $\$ 54$ million, a decline of $\$ 11$ million, or $17 \%$, versus the prior year. Lower interest income on the portfolio and the growth in volume of non-interest yielding investments contributed to the decline.

Noninterest income for the six months was an $\$ 88$ million loss compared to income of $\$ 237$ million in the year ago period. The weaker capital markets in 2001 resulted in lower market valuations compared to a year ago. Gains from venture capital and private equity investments declined by $\$ 207$ million while other market driven investments declined by $\$ 106$ million.

Noninterest expense decreased $\$ 32$ million or $46 \%$ to $\$ 38$ million in the current year. Lower incentive compensation and a reduction in headcount were primary drivers to the lower expense levels.

During the third quarter, Corporate Investments will be reorganized. The tax-oriented business will move to Commercial Banking and the remainder (direct investments and fixed income investments) will be included in

## Edgar Filing: BANK ONE CORP - Form 10-Q


#### Abstract

Corporate/Unallocated. Prior periods will be restated for this reorganization. -19-

Corporate/Unallocated

Corporate/Unallocated includes certain items that are not allocated to the lines of business.


| (Dollars in millions) | Three Months Ended June 30 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 2001 |  | 2000 | \% Change |
| Net interest expense--FTE basis.................. | \$ | (246) | \$ | (75) | N/M |
| Non-deposit service charges. |  | 4 |  | N/A | N/A |
| Credit card revenue. |  | (2) |  | N/A | N/A |
| Service charges on deposits |  | 7 |  | N/A | N/A |
| Fiduciary \& investment management fees. |  | 1 |  | N/A | N/A |
| Investment securities gains....... |  | 65 |  | N/A | N/A |
| Trading. |  | (7) |  | N/A | N/A |
| Other income |  | 47 |  | N/A | N/A |
| Noninterest income (loss). |  | 115 |  | (422) | N/M |
| Total revenue (loss)............................... |  | (131) |  | (497) | 74\% |
| Provision for credit losses...................... |  | -- |  | -- | -- |
| Salaries and employee benefits. |  | 141 |  | N/A | N/A |
| Other expense.. |  | (78) |  | N/A | N/A |
| Noninterest expense. |  | 63 |  | 582 | (89) |
| Pretax loss--FTE basis. |  | (194) |  | , 079) | 82 |
| Tax benefit and FTE basis adjustment. |  | (107) |  | (349) | 69 |
| Net loss. | \$ | (87) | \$ | (730) | 88 |
| FINANCIAL PERFORMANCE: |  |  |  |  |  |
| Headcount - full-time. |  | 9,777 |  | , 377 | (14) \% |
| ENDING BALANCES (in billions) : |  |  |  |  |  |
| Loans... | \$ | 0.5 | \$ | 0.5 | -- |
| Assets................... . . . . . . . . . . . . . . . . . . . . . . . . |  | 49.4 |  | 42.9 | 15\% |
| Deposits...................................... . . . . |  | 25.4 |  | 25.2 | 1 |
| Common equity..................................... . . . |  | (2.5) |  | (2.4) | ( 4 ) |
| AVERAGE BALANCES (in billions) : |  |  |  |  |  |
| Loans.... | \$ | 0.7 | \$ | -- | -- |
| Assets.................. . . . . . . . . . . . . . . . . . . . . . . . . |  | 45.0 |  | 42.0 | 7\% |
| Deposits........................................ |  | 26.2 |  | 25.0 | 5 |

# Common equity.......................................... <br> (2.6) <br> (1.1) <br> N/M <br> <br> -20- 

 <br> <br> -20-}

Quarterly Results - Adjusted Basis

Corporate/Unallocated includes Treasury, unallocated corporate expenses and any gains or losses from corporate transactions. Corporate/Unallocated reported a second quarter net loss of $\$ 87$ million, compared with net losses of $\$ 70$ million in the year-ago quarter and $\$ 30$ million in the first quarter. The first quarter had $\$ 73$ million of pre-tax gains on corporate transactions.

```
Year-to-Date Results - Adjusted Basis
```

Corporate/Unallocated reported a year-to-date net loss of $\$ 117$ million, compared with a net loss of $\$ 106$ million in the prior year. Included in the current results were gains of $\$ 150$ million pre-tax ( $\$ 95$ million after tax) on corporate transactions and $\$ 79$ million pre-tax ( $\$ 50$ million after tax) in the prior year.

## 2000 Second Quarter Significant Items

Results in the year-ago second quarter included the negative impact of $\$ 1.913$ billion after tax ( $\$ 2.940$ billion pre-tax), or $\$ 1.66$ per share, of significant items. Excluding the impact of these items, operating earnings in the year-ago quarter and six months ended June 30,2000 were $\$ 644$ million, or $\$ 0.55$ per dilited share, and $\$ 1.333$ billion, or $\$ 1.15$ per diluted share, respectively. The tables below reconciles 2000 actual results with results adjusted for the significant items.

2000 Quarterly Significant Items - Table 1


Consolidated

| Net interest income | \$3,243 | \$3,396 | \$ | (9) | \$3,405 | \$ | (153) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Noninterest income. | 1,508 | (18) |  | $(1,361)$ | 1,343 |  | 1,526 |
| Provision for credit losses. | 1,415 | 1,846 |  | 674 | 1,172 |  | (431) |
| Noninterest expense. | 2,306 | 3,507 |  | 896 | 2,611 |  | $(1,201)$ |
| Net income (loss) | 664 | $(1,269)$ |  | $(1,913)$ | 644 |  | 1,933 |
| Retail |  |  |  |  |  |  |  |
| Net interest income. | \$1,236 | \$1,196 | \$ | (9) | \$1,205 | \$ | 40 |
| Noninterest income. | 359 | (95) |  | (425) | 330 |  | 454 |
| Provision for credit losses | 201 | 132 |  | 11 | 121 |  | 69 |
| Noninterest expense. | 890 | 1,097 |  | 73 | 1,024 |  | (207) |
| Net income (loss) | 322 | (81) |  | (328) | 247 |  | 403 |


-22-

2000 Year to Date Significant Items - Table 2

|  | Six Months Ended |  |  |  | Six Months June 30, 2001 vs. Six Months |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { June } 30, \\ 2001 \end{gathered}$ | Six Mont | Ended June | 30, 2000 |  |
| (Dollars in millions) | Actual | Actual | Adjustments | Adjusted | June 30, 2000 |

Consolidated

| Net interest | \$6,551 | \$6,841 | \$ | (9) | \$6,850 | \$ (290) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Noninterest income | 2,901 | 1,496 |  | $(1,361)$ | 2,857 | 1,405 |
| Provision for credit losses | 2,876 | 3,118 |  | 674 | 2,444 | (242) |
| Noninterest expense | 4,542 | 6,168 |  | 896 | 5,272 | $(1,626)$ |

Net income (loss)................ 1,343 (580) (1,913) 1,333 1,923

## Retail

------

| Net interest income | \$2,553 | \$2,432 | \$ | (9) | \$2,441 | \$ | 121 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Noninterest income. | 719 | 211 |  | (425) | 636 |  | 508 |
| Provision for credi | 445 | 299 |  | 11 | 288 |  | 146 |
| Noninterest expense | 1,777 | 2,099 |  | 73 | 2,026 |  | (322) |
| Net income | 671 | 155 |  | (328) | 483 |  | 516 |

Commercial Banking

\$1,

$$
\$ 1,3
$$

$\$ 1,358$
666
\$
(44)

| $\$ 1,358$ | $\$$ | $(33)$ |
| ---: | :--- | :--- |
| 710 |  | 124 |
| 282 |  | $(407)$ |
| 1,133 |  | $(46)$ |
| 414 |  | 339 |

First USA
---------
Net interest income..............
Noninterest income................
\$2,849
\$2,976 \$ --

| $\$ 2,976$ | $\$$ | $(127)$ |
| ---: | :---: | :---: |
| 571 |  | 534 |
| 1,869 |  | 8 |
| 1,394 |  | $(640)$ |
| 180 |  | 653 |

Investment Management


Corporate Investments

| Net interest income. | \$ | 54 | \$ | 65 | \$ | -- | \$ | 65 | \$ | (11) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Noninterest income |  | (88) |  | 237 |  | -- |  | 237 |  | (325) |
| Provision for credit losses. |  | -- |  | 2 |  | -- |  | 2 |  | (2) |
| Noninterest expense. |  | 38 |  | 70 |  | -- |  | 70 |  | (32) |
| Net income. |  | 1 |  | 202 |  | -- |  | 202 |  | (201) |
| Corporate / Unallocated |  |  |  |  |  |  |  |  |  |  |
| Net interest income. | \$ | (441) | \$ | (190) | \$ | -- | \$ | (190) | \$ | (251) |
| Noninterest income. |  | 221 |  | (304) |  | (432) |  | 128 |  | 525 |
| Provision for credit losses |  | -- |  | -- |  | -- |  | -- |  | -- |
| Noninterest expense. |  | 58 |  | 660 |  | 531 |  | 129 |  | (602) |
| Net income (loss)............... |  | (117) |  | (766) |  | (660) |  | (106) |  | 649 |

The significant items recorded in the second quarter 2000 by each business segment and income statement line are summarized as follows:

Business Segments--Table 3

(1) At December 31, 2000, Management discontinued its plan to dispose of these loans, and as such, are now considered part of the general portfolio.

Consolidated Results
Summary of Financial Results

The Corporation reported net income of $\$ 664$ million, or $\$ 0.56$ per diluted share, for the second quarter of 2001 , compared to a net loss of $\$ 1.269$ billion, or $\$ 1.11$ per diluted share, for the second quarter of 2000 . The second quarter 2001 results included a $\$ 44$ million after tax ( $\$ 69$ million pre-tax) charge, or $\$ 0.04$ per diluted share, for the cumulative effect of the change in accounting
principle (see Note 2 to the consolidated financial statements). Results in the year-ago second quarter included the negative impact of $\$ 1.913$ billion after tax (\$2.940 billion pre-tax), or $\$ 1.66$ per share, of significant items noted in tables 1-4 above.

$$
-24-
$$

For the six months ended June 30, 2001, the Corporation reported net income of $\$ 1.343$ billion, or $\$ 1.14$ per diluted share, compared to a net loss of $\$ 580$ million, or $\$ 0.51$ per diluted share, for the six months ended June 30,2000 . Excluding the impact of the cumulative effect of the change in accounting principle noted above in the 2001 period, the Corporation earned $\$ 1.387$ billion or $\$ 1.18$ per diluted share. The impact of the 2000 significant items noted in tables $1-4$ above amounted to $\$ 1.66$ per diluted share for the six months ended June 30, 2000.

Net Interest Income

Net interest income includes spreads on earning assets as well as items such as loan fees, cash interest collections on problem loans, dividend income, interest reversals, and income or expense on derivatives used to manage interest rate risk. Net interest margin measures how efficiently the Corporation uses its earning assets and underlying capital.

In order to understand fundamental trends in net interest income, average earning assets and net interest margins, it is useful to analyze financial performance on a managed portfolio basis, which adds data on securitized loans to reported data on loans as presented below:
(Dollars in millions)



The decline in net interest income and net interest margin for the second quarter 2001 and six-months ended 2001 reflected reduced loan volumes, shifts in the deposit mix and the cost of carrying a higher level of nonperforming loans.

Noninterest Income

The components of managed noninterest income for the periods indicated are:


(1) Excludes net credit card revenue due to securitization totaling \$283 million in 2001 and $\$ 306$ million in 2000 for the three months ended June 30. For the six months ended June 30, the amounts totaled $\$ 497$ million in 2001 and $\$ 613$ million in 2000.

In order to provide more meaningful trend analysis, credit card fee revenue and total noninterest income in the above table are shown on a managed basis. Credit card fee revenue excludes the net interest revenue associated with securitized credit card receivables. Components of noninterest income that are primarily related to a single business segment are discussed within that business segment rather than the consolidated section.

$$
-25-
$$

Managed non-deposit service charges increased from both the year-ago quarter and prior six-months by $19 \%$ and $12 \%$, respectively. These increases were primarily the result of increased annuity sales and in fees associated with the in-house administration of the One Group mutual funds, which the Corporation began recording as revenue in the 2000 fourth quarter.

Managed credit card revenue in the second quarter of 2001 increased $\$ 167$ million, or $98 \%$ over the prior year period. For the first six months of 2001, credit card revenue increased $\$ 203$ million, or $46 \%$, compared to the previous period. These increases are the result of significant items recorded in the 2000 second quarter, (see table 4 on page 24).

Investment securities in the second quarter of 2001 generated gains of $\$ 69$ million, compared to a loss of $\$ 354$ million in the second quarter of 2000 . Significant items charges taken in the second quarter of 2000, (see table 4 page 24), contributed to most of this increase. However, for the first six months of 2001 there was a loss of $\$ 27$ million reflecting first quarter 2001 losses due to market valuation.

Other income totaled $\$ 65$ million, a $\$ 791$ million increase compared to the year-ago quarter. The majority of these increases reflect significant items recorded in the second quarter of 2000, (see table 4 page 24).

## Noninterest Expense

The components of noninterest expense for the periods indicated are:

|  | June 30 |  |  |  | $\begin{aligned} & \text { Increase } \\ & \text { (Decrease) } \end{aligned}$ |  | Ju |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (Dollars in millions) |  | 2001 |  | 2000 |  | 2001 |  |
| Salaries and employee benefits: |  |  |  |  |  |  |  |
| Salaries. | \$ | 870 | \$ | 967 | (10) \% | \$ | 1,707 |
| Employee benefits. |  | 142 |  | 165 | (14) |  | 287 |
| Total salaries and employee benefits. |  | 1,012 |  | 1,132 | (11) |  | 1,994 |
| Occupancy expense. |  | 164 |  | 172 | (5) |  | 331 |
| Equipment expense |  | 119 |  | 155 | (23) |  | 240 |
| Outside service fees and processing |  | 311 |  | 375 | (17) |  | 566 |
| Marketing and development |  | 201 |  | 245 | (18) |  | 406 |
| Telecommunications. |  | 95 |  | 96 | (1) |  | 204 |
| Other intangible amortization |  | 19 |  | 317 | (94) |  | 39 |
| Goodwill amortization |  | 18 |  | 18 | -- |  | 35 |
| Other. |  | 370 |  | 768 | (52) |  | 730 |
| Total noninterest expense before mergerrelated and restructuring charges..... |  | 2,309 |  | 3,278 | (30) |  | 4,545 |
| Merger-related and restructuring charges. |  | (3) |  | 229 | N/M |  | (3 |
| Total noninterest expense. | \$ | 2,306 | \$ | 3,507 | (34) | \$ | 4,542 |
| Employees. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . |  | 78,491 |  | 82,443 | (5) |  | 78,491 |
| Efficiency ratio--managed basis. |  | 48.5\% |  | 103.8\% |  |  | 48.1 |

[^1]Components of noninterest expense that are primarily related to a single business segment are discussed within that business segment rather than the consolidated section.

Salary and benefit costs, including severance charges, in the second quarter and first six months of 2001 declined 11\% from the year-ago periods. These decreases reflected significant items recorded in June of 2000, as outlined in table 4 on page 24, and expense savings from reduced headcount, lower incentive compensation and cost reductions associated with the modification of the Corporation's medical benefit plan.

Equipment expense for both the second quarter and first six months of 2001 decreased 23\% from the year-ago periods, primarily due to reduced furniture and equipment rental and lower maintenance and depreciation expense.

$$
-26-
$$

Outside service fees and processing expense decreased $\$ 64$ million, or $17 \%$, in the second quarter of 2001 and $\$ 217$ million, or $28 \%$, for the first six months of 2001 compared to the year-ago periods. These decreases reflected lower consulting expenses and other benefits from the continuation of the Corporation's waste-reduction initiatives.

Marketing and development expense decreased for both the second quarter and first six months of 2001 compared with the prior periods as continued expense reductions in the Retail line of business more than offset increased expenditures for First USA.

## Edgar Filing: BANK ONE CORP - Form 10-Q

Other intangible amortization expense significantly decreased for both the second quarter and first six months of 2001 when compared with previous periods, mainly due to significant items recorded in second quarter 2000 , (see table 4 on page 24).

Other operating expense in the second quarter and first six months of 2001 also significantly decreased compared to the year ago periods. The decrease in the second quarter is attributed to reduced legal provisions and fraud expense and the continuation of the Corporation's waste-reduction initiatives to lower expenses for such items as travel and entertainment and other miscellaneous items. The six-month decrease is due to significant items recorded in the second quarter of 2000 , (see table 4 on page 24).

In July, the Corporation announced the acceleration of the four remaining major deposit system conversions, following the successful conversion of Texas/Louisiana. Over the last year this conversion required 90,000 hours of development time and $\$ 75$ million to convert 1.2 million customer accounts. Also announced was the planned acceleration of streamlining programs across the Corporation, which may require restructuring charges of up to $\$ 200$ million in the second half of 2001 .

## Applicable Income Taxes

The Corporation's income before income taxes and the cumulative effect of a change in accounting principle (see Note 2 to the consolidated financial statements), as well as applicable income tax expense and effective tax rate for each of the periods indicated are:

|  | Three Months Ended June 30 |  | Six Month |
| :---: | :---: | :---: | :---: |
| (Dollars in millions) | 2001 | 2000 | 2001 |
| Income (loss) before income taxes and the cumulative effect of change in accounting |  |  |  |
| principle | \$1,000 | \$ (2, 011 ) | \$1,971 |
| Applicable income taxes (benefits) | 292 | (742) | 584 |
| Effective tax rates. | 29.2\% | $36.9 \%$ | 29.6 |

Applicable income tax expense or (benefit) for both periods included benefits for tax-exempt income, tax-advantaged investments and general business tax credits, offset by the effect of nondeductible expenses, including goodwill. In the case of a loss before income taxes, the effect of the net benefits described above is to increase, rather than decrease, the effective rate of tax. This is the primary reason for the difference in effective tax rates between the 2001 and 2000 periods.

$$
-27-
$$

## Risk Management

The Corporation's various business activities generate liquidity, market, credit and operating risks:
. Liquidity risk is the possibility of being unable to meet all current
and future financial obligations in a timely manner.
. Market risk is the possibility that changes in future market rates or prices will make the Corporation's positions less valuable.
. Credit risk is the possibility of loss from borrowers and counterparties failing to perform according to the terms of a transaction.
. Operating risk, among other things, includes the risk of fraud by employees or persons outside the Corporation, the execution of unauthorized transactions by employees, and errors relating to transaction processing and systems.

The following discussion of the Corporation's risk management processes focuses primarily on developments since March 31, 2001. The Corporation's risk management processes for liquidity, market, credit and operating risks are described in detail in the Corporation's 2000 Annual Report on Form 10-K, beginning on page 20.

## Liquidity Risk Management

Liquidity is managed in order to preserve stable, reliable and cost-effective sources of cash to meet all current and future financial obligations in a timely manner. The Corporation considers strong capital ratios, credit quality and core earnings essential to retaining high credit ratings and, consequently, cost-effective access to market liquidity. In addition, a portfolio of liquid assets, consisting of federal funds sold, deposit placements and selected highly marketable investment securities, is maintained to meet short-term demands on liquidity.

The Corporation's ability to attract wholesale funds on a regular basis and at a competitive cost is fostered by strong ratings from the major credit rating agencies. The Corporation and its principal banks had the following long- and short-term debt ratings:

|  | Short-Term Debt |  | Senior |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  | Long-Term Debt |  |
|  | $S$ \& P | Moody's | $S$ \& P | Moody's |
| The Corporation (Parent) | A-1 | P-1 | A | Aa 3 |
| Principal Banks....... | A-1 | P-1 | A+ | Aa 2 |

The Corporation's funding source mix at June 30, 2001 was consistent with that at March 31, 2001.

Market Risk Management
Overview

Market risk refers to potential losses arising from changes in interest rates, foreign exchange rates, equity prices and commodity prices, as well as the correlation among these factors and their volatility. The portfolio effect of engaging in diverse trading activities helps reduce the potential impact of market risk on earnings. Through its trading activities, the Corporation strives to take advantage of profit opportunities available in interest and exchange rate movements. In asset and liability management activities, policies are in place that are designed to closely manage structural interest rate and foreign exchange rate risk.

## Value-At-Risk - Trading Activities

The Corporation has developed policies and procedures to manage market risk through a value-at-risk measurement and control system, through a stress testing process and through dollar trading limits. The objective of this process is to quantify and manage market risk in order to limit single and aggregate exposures.

Value-at-risk is intended to measure the maximum fair value the Corporation could lose on a trading position, given a specified confidence level and time horizon. Value-at-risk limits and exposure are monitored on a daily basis for each significant trading portfolio. Stress testing is similar to value-at-risk except that the confidence level is geared to capture more extreme, less frequent market events.

The Corporation's value-at-risk calculation measures potential losses in fair value using a $99 \%$ confidence level and a one-day time horizon. This equates to 2.33 standard deviations from the mean under a normal distribution. This means that, on average, daily profits and losses are expected to exceed value-at-risk one out of every 100 overnight trading days. Value-at-risk is calculated using various statistical models and techniques for cash and derivative positions, including options.

The value-at-risk at June 30, 2001 and March 31, 2001 (in millions) is as follows:

| Risk Type | $\begin{aligned} & \text { June } 30, \\ & 2001 \end{aligned}$ |  | $\begin{gathered} \text { March 31, } \\ 2001 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: |
| Interest rate | \$ | 11 | \$ | 8 |
| Currency exchange rate |  | -- |  | -- |
| Equity... |  | 1 |  | 1 |
| Aggregate portfolio market risk | \$ | 12 | \$ | 9 |

The activities covered by the table above reflect trading and other activities, including certain overseas balance sheet positions that are managed principally as trading risk. Value-at-risk from commodity price risk was immaterial.

Interest rate risk was the predominant type of market risk incurred during the second quarter of 2001 . At June 30,2001 , approximately $90 \%$ of primary market risk exposures were related to interest rate risk. Exchange rate, equity and commodity risks accounted for $10 \%$ of primary market risk exposures.

Structural Interest Rate Risk Management

Interest rate risk exposure in the Corporation's "core" business (non-trading) activities, i.e., asset/liability management ("ALM") position, is a result of reprice, option and basis risks associated with on- and off-balance sheet positions. The ALM position is measured and monitored using sophisticated and detailed risk management tools, including earnings simulation modeling and economic value of equity sensitivity analysis, to capture both near-term and longer-term interest rate risk exposures.

Earnings simulation analysis, or earnings-at-risk, measures the sensitivity

## Edgar Filing: BANK ONE CORP - Form 10-Q

of pretax earnings to various interest rate movements. The base-case scenario is established using the implied forward curve. The comparative scenarios assume an immediate parallel shock of the forward curve in increments of $+/-100$ basis point rate movements. Numerous other scenarios are analyzed, including more gradual rising or declining rate changes and non-parallel rate shifts. Estimated earnings for each scenario are calculated over a 12 -month and $24-m o n t h$ horizon. The interest rate scenarios are used for analytical purposes and do not necessarily represent Management's view of future market movements. Rather, these are intended to provide a measure of the degree of volatility interest rate movements may introduce into the earnings and economic value of the Corporation.

$$
-29-
$$

The Corporation's pretax earnings sensitivity profile as of June 30, 2001 and March 31, 2001 is as follows:


Modeling the sensitivity of earnings to interest rate risk is highly dependent on the numerous assumptions embedded in the model. While the earnings sensitivity analysis incorporates Management's best estimate of interest rate and balance sheet dynamics under various market rate movements, the actual behavior and resulting earnings impact will likely differ from that projected.

Foreign Exchange Risk Management

Whenever possible, foreign currency-denominated assets are funded with liability instruments denominated in the same currency. If a liability denominated in the same currency is not immediately available or desired, a forward foreign exchange or cross-currency swap contract is used to fully hedge the risk due to cross-currency funding.

To minimize the capital impact of translation gains or losses measured on an after-tax basis, the Corporation uses forward foreign exchange contracts to hedge the exposure created by investments in overseas branches and subsidiaries.

## Credit Risk Management

In conducting its business operations, the Corporation is exposed to the risk that borrowers or counterparties may default on their obligations to the Corporation. These transactions create credit exposure that is reported both on and off the balance sheet. On-balance sheet credit exposure includes such items as loans. Off-balance sheet credit exposure includes unfunded credit commitments and other credit-related financial instruments.

In order to meet its credit risk management objectives, the Corporation

## Edgar Filing: BANK ONE CORP - Form 10-Q

maintains a risk profile that is diverse in terms of borrower concentrations, product type, and industry and geographic concentrations. Additional diversification of the Corporation's exposure is accomplished through syndication of credits, participations, loan sales, securitizations and other risk-reduction measures.

## Operating Risk Management

In addition to being exposed to liquidity, market and credit risk, the Corporation is also exposed to numerous types of operating risk. Operating risk generally refers to the risk of loss resulting from the Corporation's operations, including, but not limited to, the risk of fraud by employees or persons outside the Corporation, the execution of unauthorized transactions by employees, errors relating to transaction processing and systems, and other breaches of the internal control system and compliance requirements. This risk of loss also includes the potential legal actions that could arise as a result of the operational deficiency or as a result of noncompliance with applicable regulatory standards.

$$
-30-
$$

## Credit Portfolio Composition

## Selected Statistical Information

The significant components of credit risk and the related ratios, presented on a reported basis, for the periods indicated are as follows:

| (Dollars in millions) | $\begin{gathered} \text { June } 30 \\ 2001 \end{gathered}$ | $\begin{gathered} \text { March } 31 \\ 2001 \end{gathered}$ | $\begin{gathered} \text { December } 31 \\ 2000 \end{gathered}$ |
| :---: | :---: | :---: | :---: |
| Loans outstanding. | \$166,576 | \$171,427 | \$174,251 |
| Average loans. | 169,140 | 173,677 | 175,588 |
| Nonperforming loans | 2,854 | 2,559 | 2,475 |
| Other, including other real estate owned. | 97 | 106 | 98 |
| Nonperforming assets. | 2,951 | 2,665 | 2,573 |
| Allowance for credit losses. | 4,229 | 4,205 | 4,110 |
| Net charge-offs........ | 516 | 489 | 487 |
| Nonperforming assets to related assets. | 1.77\% | 1. $55 \%$ | 1.48\% |
| Allowance for credit losses/loans outstanding..... | 2.54 | 2.45 | 2.36 |
| Allowance for credit losses/nonperforming loans | 148 | 164 | 166 |
| Net charge-offs/average loans | 1.22 | 1.13 | 1.11 |
| Allowance for credit losses/net charge-offs. | 205 | 215 | 211 |

-31-

## Loan Composition

For analytical purposes, the Corporation's loan portfolio is divided into commercial, consumer and credit card loan categories as follows for the periods indicated:

(1) Percentages shown for loan type are determined as a percentage of total managed loans.

For management purposes, the Corporation's loan portfolio is divided into Retail, Commercial Banking, First USA and other lines of business as follows for the periods indicated:


Line of Business

| Retail | \$ | 75,063 | 34\% | \$ | 76,102 | 33\% | \$ | 77,301 | 33\% | \$ | 76,798 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Commercial Banking. |  | 73,866 | 33 |  | 78,527 | 34 |  | 81,435 | 34 |  | 84,300 |
| Other lines of business. |  | 11,446 | 5 |  | 11,281 | 5 |  | 10,771 | 5 |  | 10,523 |

First USA:

# Edgar Filing: BANK ONE CORP - Form 10-Q 


(1) Percentages shown for line of business are determined as a percentage of total managed loans.
-32-

## Commercial Portfolio Concentrations

The Corporation's commercial loan portfolio primarily comprises Corporate Banking (including syndicated credits) and Middle Market Banking loans within Commercial Banking, and also includes small business loans originated by Retail.

The more significant borrower industry concentrations of the commercial loan portfolio as of June 30, 2001, March 31, 2001 and December 31, 2000 are as follows:

|  | June 30, 2001 |  | March 31, 2001 |  |
| :---: | :---: | :---: | :---: | :---: |
| (Dollars in millions) | Carrying Amount | Percent | Carrying Amount | Percent |
| Commercial real estate | \$21,952 | 23.4\% | \$22,485 | 23.0\% |
| Wholesale trade. | 5,874 | 6.3 | 5,783 | 5.9 |
| Industrial materials | 5,064 | 5.4 | 5,125 | 5.2 |
| Oil and gas. | 3,745 | 4.0 | 4,040 | 4.1 |
| Metals and products | 3,793 | 4.1 | 3,841 | 3.9 |
| Consumer staples. | 4,311 | 4.6 | 4,308 | 4.4 |
| Other. | 48,881 | 52.2 | 52,397 | 53.5 |
| Total commercial. | \$93, 620 | 100.0\% | \$97,979 | 100.0\% |

## Commercial Real Estate

The commercial real estate segment of the portfolio is the largest product category and consists primarily of loans secured by real estate as well as certain loans that are real estate-related. This exposure includes loans and commitments that finance both owner-occupied and investment properties/projects.

Commercial real estate lending is conducted in several lines of business, with the majority of these loans originated by Corporate Banking primarily through its specialized National Commercial Real Estate Group. This group's focus is lending to targeted regional and national real estate developers, homebuilders and REITs/REOCs. As of June 30, 2001, this group's loan outstandings totaled $\$ 9.2$ billion, or $42 \%$, of the commercial real estate portfolio. Middle Market Banking originates primarily owner-occupied real estate

## Edgar Filing: BANK ONE CORP - Form 10-Q

loans located in the Middle Market footprint. At June 30, 2001, commercial real estate loans totaled $\$ 22.0$ billion, or $23.4 \%$ of total commercial loans, compared with $\$ 22.5$ billion, or $23.0 \%$ of commercial loans, at March 31, 2001.

The commercial real estate loans for the National Commercial Real Estate Group by property type as of June 30, 2001, March 31, 2001 and December 31, 2000 are as follows:

|  | June 30, 2001 |  | March 3 | 2001 |
| :---: | :---: | :---: | :---: | :---: |
| ```PROPERTY-TYPE (National Commercial Real Estate Group only) (Dollars in millions)``` | Carrying <br> Amount | Percent | Carrying <br> Amount | Percent |
| Retail | \$ 1,618 | 17.5\% | \$ 1,582 | 16.8\% |
| Apartment complexes | 1,504 | 16.3 | 1,520 | 16.1 |
| Office buildings | 1,342 | 14.5 | 1,364 | 14.5 |
| REIT/REOC | 938 | 10.2 | 991 | 10.5 |
| Industrial | 515 | 5.6 | 523 | 5.6 |
| Lodging. | 337 | 3.6 | 375 | 4.0 |
| Other. | 2,989 | 32.3 | 3,060 | 32.5 |
| Total National Commercial <br> Real Estate Group loans................. | 9,243 | 100.0\% | 9,415 | 100.0\% |
| Other commercial real estate loans (1)... | 12,709 |  | 13,070 |  |
| Total commercial real estate loans. | \$21,952 |  | \$22,485 |  |

(1) Comprised primarily of Middle Market Banking loans secured by real estate.

The National Commercial Real Estate Group real estate portfolio is diverse, with no geographic concentrations greater than $10 \%$ of the portfolio at June 30 , 2001 .

$$
-33-
$$

Asset Quality

Nonperforming Assets

The Corporation defines nonperforming loans as commercial loans that are impaired and/or on nonaccrual status, consumer loans (i.e., non-credit card) greater than 90 days past due and restructured loans. These loans, along with assets primarily consisting of foreclosed real estate, represent nonperforming assets.

The Corporation's nonperforming loans by line of business and total nonperforming assets for the periods indicated are as follows:

|  | June 30 | March 31 | December 31 |
| :---: | :---: | :---: | :---: |
| (Dollars in millions) | 2001 | 2001 | 2000 |

Nonperforming Loans:

| Retail | \$1,050 | \$ 959 | \$ 912 | \$ |
| :---: | :---: | :---: | :---: | :---: |
| Commercial Banking. | 1,752 | 1,544 | 1,523 | 1, |
| Other lines of business. | 52 | 56 | 40 |  |
| Total | 2,854 | 2,559 | 2,475 | 2, |
| Other, primarily other real estate owned.. | 97 | 106 | 98 |  |
| Total nonperforming assets. | \$2,951 | \$2,665 | \$2,573 | \$2, |
| Nonperforming assets/related assets. | $1.77 \%$ | $1.55 \%$ | $1.48 \%$ |  |
| Loans 90 days or more past due and accruing interest: |  |  |  |  |
| Credit Card. | \$ 59 | \$ 63 | \$ 57 | \$ |
| Other.. | 9 | 7 | 5 |  |
| Total. | \$ 68 | \$ 70 | \$ 62 | \$ |

The Corporation has experienced credit quality deterioration in a number of distinct market segments. A weakening economy, among other things, has led to an increase in nonperforming loans. The Corporation has established processes for identifying potential problem areas of the portfolio, which currently include exposure to leveraged lending and acquisition finance activities, healthcare, automotive parts and manufacturing, business finance and leasing, professional services, miscellaneous transportation services, selected utilities, telecommunications, and companies engaged in ongoing asbestos litigation. The Corporation will continue to monitor of these potential risks.

$$
-34-
$$

The Corporation's net charge-offs by line of business for the proceeds indicated are as follows:

| (Dollars in millions) | June 30, 2001 |  |  |  |  | March 31, 2001 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Net chargeoffs |  | Average balance |  | ```Net charge-off rate``` | Net chargeoffs |  | Average balance |  | ```Net charge-of rate``` |
| Retail (1) | \$ | 177 | \$ | 75,279 | 1.07\% | \$ | 166 | \$ | 76,746 | $0.87 \%$ |
| Commercial banking |  | 239 |  | 76,400 | 1.25 |  | 249 |  | 80,628 | 1.23 |
| First USA (2) |  | 962 |  | 63,179 | 6.09 |  | 950 |  | 65,443 | 5.81 |
| Other lines of business |  | 13 |  | 11,494 | - |  | - |  | 11,065 | - |
| Total--Managed (1) (2). |  | 391 |  | 226,352 | $2.50 \%$ |  | 1,365 |  | 233,882 | $2.33 \%$ |
| Securitized. |  | (875) |  | $(57,212)$ |  |  | (876) |  | $(60,205)$ |  |
| Total--Reported.. | \$ | 516 | \$ | 169,140 | 1.22\% | \$ | 489 |  | 173,677 | 1.13\% |


(1) June 30, 2001 and March 31, 2001 amounts exclude $\$ 24$ million and $\$ 40$ million, respectively, of charge-offs relating to part of a portfolio that has been accounted for as loans held at a discount, but viewed for management purposes as charge-offs. In Management's view, the inclusion of these amounts in charge-offs more accurately reflects the performance of the portfolio. See Retail LOB discussion on page 4 for further detail.
(2) Reported on a managed basis.

Allowance for Credit Losses
The allowance for credit losses is maintained at a level that in Management's judgment is adequate to provide for estimated probable credit losses inherent in various on- and off-balance sheet financial instruments. This process includes deriving probable loss estimates that are based on historical loss ratios and portfolio stress testing and Management's judgment. The allowance is based on ranges of estimates and is intended to be adequate but not excessive. Each quarter, reserves are formally estimated by each line of business and reviewed by the Corporate Risk Management Department and Senior Management.
-35-

The following table shows the components of, by line of business, the change in the Corporation's allowance for credit losses for the periods indicated:

| (In millions) | $\begin{gathered} \text { June } 30 \\ 2001 \end{gathered}$ | $\begin{gathered} \text { March } 31 \\ 2001 \end{gathered}$ | $\begin{gathered} \text { December } 31 \\ 2000 \end{gathered}$ |
| :---: | :---: | :---: | :---: |
| Line of Business |  |  |  |
| Balance, beginning of period. | \$4,205 | \$4,110 | \$3,090 |
| Charge-offs: |  |  |  |
| Retail. | 222 | 216 | 199 |
| Commercial Banking. | 266 | 287 | 284 |


-36-

Derivative Financial Instruments

The Corporation uses a variety of derivative financial instruments in its trading, asset and liability management, and corporate investment activities, as well as to manage certain currency translation exposures of foreign operations. These instruments include interest rate, currency, equity and commodity swaps, forwards, spot, futures, options, caps, floors, forward rate agreements, and other conditional or exchange contracts, and include both exchange-traded and over-the-counter contracts.

Accounting for Derivative Financial Instruments

Effective January 1, 2001, the Corporation adopted Statement of Financial Accounting Standards ("SFAS") No. 133 "Accounting for Derivative Instruments and Hedging Activities" as amended. The new standard significantly changed the accounting treatment for interest rate and foreign exchange derivatives the Corporation uses in its asset and liability management ("ALM") activities. The new accounting treatment for ALM derivatives is described below. Cash flows from derivative financial instruments are reported net as operating activities.

Trading Derivative Instruments

The Corporation's accounting policies for derivatives used in trading activities have not changed as the result of SFAS No. 133. A detailed discussion of accounting for trading derivative instruments is presented in the Corporation's 2000 Annual Report on Form 10-K.

ALM Derivative Instruments

Derivative financial instruments used in ALM activities, principally interest rate swaps, are classified as fair value hedges or cash flow hedges and are required to meet specific criteria. Such interest rate swaps are designated as ALM derivatives, and are linked to and adjust the interest rate sensitivity of a specific asset, liability, firm commitment, or anticipated transaction or a specific pool of transactions with similar risk characteristics. Interest rate swaps that do not meet these and the following criteria are designated as derivatives used in trading activities and are accounted for at estimated fair value.

Fair Value Hedge (primarily hedges of fixed rate interest-bearing instruments) -- The change in fair value of both the hedging derivative and hedged item is recorded in current earnings. If a hedge is dedesignated prior to maturity, previous adjustments to the carrying value of the hedged item are recognized in earnings to match the earnings recognition pattern of the hedged item (e.g., level yield amortization if hedging an interest-bearing instrument).

Cash Flow Hedge (primarily hedges of variable rate interest-bearing instruments) -- The effective portion of the change in fair value of the hedging derivative is recorded in Accumulated Other Adjustments to Stockholders' Equity ("AOASE") and the ineffective portion directly in earnings. Amounts in "AOASE" are reclassified into earnings in a manner consistent with the earnings pattern of the underlying hedged item (generally, reflected in interest expense). The total amount of such reclassification into earnings is projected to be charges of $\$ 92$ million after-tax ( $\$ 143$ million pre-tax) over the next twelve months. If a hedge is dedesignated prior to maturity, previous adjustments to "AOASE" are recognized in earnings to match the earnings recognition pattern of the hedged
item (e.g., level yield amortization if hedging an interest-bearing instrument) or immediately recognized in current earnings if the hedged item is sold.

Interest income or expense on most ALM derivatives used to manage interest rate exposure is recorded on an accrual basis, as an adjustment to the yield of the linked exposures over the periods covered by the contracts. This matches the income recognition treatment of that exposure, generally assets or liabilities carried at historical cost, that are recorded on an accrual basis. If all or part of a linked position is terminated, e.g., a linked asset is sold or prepaid, or if the amount of an anticipated transaction is likely to be less than originally expected, then the related pro rata portion of any unrecognized gain or loss on the swap is recognized in earnings at that time, and the related pro rata portion of the swap is subsequently accounted for at estimated fair value.

## -37-

Hedges of the Net Investment in Foreign Operations

In order to minimize the capital impact of translation gains or losses measured on an after-tax basis, the corporation uses forward foreign exchange contracts to hedge the exposure relating to the net investment in foreign operations. The effective portion of the change in fair value of the hedging derivatives is recorded in "AOASE" as part of the cumulative translation adjustment. The amount of after-tax gains included in the cumulative translation adjustment during the six months ended June 30,2001 , related to hedges of the foreign currency exposures of net investments in foreign operations, totaled $\$ 6$ million.

Income Resulting from Derivative Financial Instruments

The Corporation uses interest rate derivative financial instruments to reduce structural interest rate risk and the volatility of net interest margin. Net interest margin reflects the effective use of these derivatives. Without their use, net interest income would have been lower by $\$ 14$ million in the second quarter 2001 and higher by $\$ 2$ million in the second quarter of 2000 . For six month ended June 302001 and 2000, net interest income would have been lower by $\$ 21$ million and $\$ 9$ million, respectively.

The amount of hedge ineffectiveness recognized for cash flow and fair value hedges in the quarter ended June 30,2001 was insignificant. No component of a hedging derivative instrument's gain or loss is excluded from the assessment of fair value and cash flow hedge effectiveness.

Credit Exposure Resulting from Derivative Financial Instruments

Credit exposure from derivative financial instruments arises from the risk of a counterparty default on the derivative contract. The amount of loss created by the default is the replacement cost or current fair value of the defaulted contract. The Corporation utilizes master netting agreements whenever possible to reduce its credit exposure from counterparty defaults. These agreements allow the netting of contracts with unrealized losses against contracts with unrealized gains to the same counterparty, in the event of a counterparty default.

The table below shows the impact of these master netting agreements:

\$ 12,334

## $(7,390)$

--------
\$ 3,145
========= ========

Asset and Liability Management Derivatives
Access to the derivatives market is an important element in maintaining the Corporation's desired interest rate risk position. In general, the assets and liabilities generated through ordinary business activities do not naturally create offsetting positions with respect to repricing, basis or maturity characteristics. Using derivative instruments, principally plain vanilla interest rate swaps (ALM swaps), interest rate sensitivity is adjusted to maintain the desired interest rate risk profile.
-38-

At June 30, 2001, the notional value of ALM interest rate swaps tied to specific assets or liabilities, firm commitments and forecasted transactions totaled $\$ 13.0$ billion as follows:
(In millions)

| Receive Fixed | Pay Fixed <br> Pay Floating | Receive Floating |
| :---: | :---: | :---: |

Interest rate swaps used to adjust the interest rate sensitivity of securities and funds borrowed will not need to be replaced at maturity, since the corresponding asset or liability will mature along with the swap. Interest rate swaps designated as an interest rate related hedge of an existing fixed rate asset or liability are fair value type hedges. Conversely, interest rate swaps designated as an interest rate hedge of an existing variable rate asset or liability are cash flow type hedges. Management designates interest rate swaps as hedges of both fixed and variable rate assets and liabilities interchangeably. The type of hedge for accounting purposes is not a strategic consideration. The Corporation has an insignificant amount of hedges involving forecasted transactions and firm commitments, and no non-derivative instruments are designated as a hedge.

## Loan Securitizations

Investors in the beneficial interests of the securitized loans have no recourse against the Corporation if cash flows generated from the securitized loans are inadequate to service the obligations of the SPE. To help ensure that adequate funds are available in the event of a shortfall, the Corporation is required to deposit funds into cash spread accounts if excess spread falls below certain minimum levels. Spread accounts are funded from excess spread that would

## Edgar Filing: BANK ONE CORP - Form 10-Q

normally be returned to the Corporation. In addition, various forms of other credit enhancement are provided to protect more senior investor interests from loss. Credit enhancements associated with credit card securitizations, such as cash collateral or spread accounts, totaled $\$ 205$ million at June 30,2001 , and are classified on the balance sheet as other assets.

For further discussion of Bank One's loan securitization process and other related disclosures, see pages $41-42$ and pages $63-65$ of the Corporation's 2000 Annual Report on Form 10-K.

The following comprised the Corporation's managed credit card loans at June 30, 2001:
(In millions)

Owned credit card loans - held in portfolio
Owned credit card loans - held for future securitization
Seller's interest in credit card loans (investment securities)

Total credit card loans reflected on balance sheet
Securities sold to investors and removed from balance sheet

Managed credit card loans

At June 30, 2001, the estimated fair value of seller's interest and interest-only strip from credit card securitizations were as follows:
(In millions)

Seller's interest


Total interests in credit card securitizations

$$
-39-
$$

For analytical purposes only, income statement line items adjusted for the net impact of securitization of credit card receivables for the periods indicated are as follows:

| (Dollars in millions) | Credit Card |  |  |  |  |  | Reported |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Three Months Ended June 30 |  |  |  |  |  |  | Three |
|  | 2001 |  |  |  |  |  |  |  |
| Net interest income--FTE basis | \$ | 2,085 | \$ | 1,158 | \$ | 3,243 | \$ | 2,257 |
| Provision for credit losses. |  | 540 |  | 875 |  | 1,415 |  | 1,013 |
| Noninterest income... |  | 1,791 |  | (283) |  | 1,508 |  | 288 |


| Noninterest expense |  | 2,306 |  | -- |  | 2,306 |  | 3,507 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net income. |  | 664 |  | -- |  | 664 |  | $(1,269)$ |
| Total average loans. | \$ | 169,140 | \$ | 57,212 | \$ | 226,352 | \$ | 170,743 |
| Total average earning assets. |  | 238,971 |  | 40,590 |  | 279,561 |  | 240,826 |
| Total average assets. |  | 268,259 |  | 40,590 |  | 308,849 |  | 272,823 |
| Net interest margin. |  | 3.50\% |  | 11.44\% |  | 4.65\% |  | 3.77\% |
| Delinquency and charge-off rates: |  |  |  |  |  |  |  |  |
| Credit card delinquencies over 30 days as a percentage of ending credit card |  | 2.23\% |  | 4.30\% |  | 4.10\% |  | 2.70\% |
| Credit card delinquencies over 90 days as a percentage of ending credit card loan balances........................... |  | $0.94 \%$ |  | 1.87\% |  | 1.78\% |  | 1.17\% |
| Net credit card charge-offs as a percentage of average credit card |  |  |  |  |  |  |  |  |
| loan balances. |  | 5.78\% |  | 6.12\% |  | 6.09\% |  | 5.25\% |



## CAPITAL MANAGEMENT

Capital represents the stockholders' investment on which the Corporation strives to generate attractive returns. It is the foundation of a cohesive risk management framework and links return with risk. Capital supports business growth and provides protection to depositors and creditors.

In conjunction with the annual financial planning process, a capital plan is established to ensure that the Corporation and all of its subsidiaries have capital structures consistent with prudent management principles and regulatory requirements.

## Economic Capital

An important aspect of risk management and performance measurement is the ability to evaluate the risk and return of a business unit, product or customer consistently across all lines of business. The Corporation's economic capital framework facilitates this standard measure of risk and return. Business units are assigned capital consistent with the underlying risks of their product set, customer base and delivery channels. For a more detailed discussion of Bank One's economic capital framework, see page 44 of the Corporation's 2000 Annual Report on Form 10-K.

Selected Capital Ratios
The Corporation aims to maintain regulatory capital ratios, including those of the principal banking subsidiaries, in excess of the well-capitalized guidelines under federal banking regulations. The Corporation has maintained a well-capitalized regulatory position for the past several years.

The tangible common equity to tangible managed assets ratio is also monitored. This ratio adds securitized credit card loans to reported total assets and is calculated net of total intangible assets. The tangible common equity to tangible managed assets ratio was $5.8 \%$ at June 30,2001 , up from $5.6 \%$ at March 31, 2001. Tier 1 and Total Capital ratios were $8.2 \%$ and $11.6 \%$ and $7.8 \%$ and 11.2\%, respectively, at June 30, 2001, and March 31, 2001.

The Corporation's capital ratios that adhere to regulatory guidelines appear in the table below:

|  | $\begin{gathered} \text { June } 30 \\ 2001 \end{gathered}$ | $\begin{gathered} \text { March } 31 \\ 2001 \end{gathered}$ | $\begin{gathered} \text { December } 31 \\ 2000 \end{gathered}$ | $\begin{gathered} \text { September } 30 \\ 2000 \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: |
| Risk-based capital ratios (1) |  |  |  |  |
| Tier 1. | 8.2\% | 7.8\% | 7.3\% | 7.5\% |
| Total. | 11.6 | 11.2 | 10.8 | 10.9 |
| Common equity/managed assets | 6.2 | 6.0 | 6.0 | 5.9 |
| Tangible common equity/tangible |  |  |  |  |
| Double leverage ratio (1) | 105 | 106 | 108 | 109 |
| Dividend payout ratio. | 37 | 36 | N/M | 42 |

N/M--Not meaningful.
(1) Includes trust preferred capital securities.

The components of the Corporation's regulatory risk-based capital and risk-weighted assets are as follows:

| (In millions) | $\begin{gathered} \text { June } 30 \\ 2001 \end{gathered}$ | $\begin{gathered} \text { March } 31 \\ 2001 \end{gathered}$ | $\begin{gathered} \text { December } 31 \\ 2000 \end{gathered}$ | Septemb 200 |
| :---: | :---: | :---: | :---: | :---: |
| Regulatory risk-based capital: |  |  |  |  |
| Tier 1 capital. | \$ 21,243 | \$ 20,727 | \$ 19,824 |  |



## -41-

In deriving Tier 1 and total capital, goodwill and other nonqualifying intangible assets are deducted as indicated:

| (In millions) | $\begin{aligned} & \text { June } 30 \\ & 2001 \end{aligned}$ |  | $\begin{gathered} \text { March } 31 \\ 2001 \end{gathered}$ |  | $\begin{gathered} \text { December } 31 \\ 2000 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Goodwill | \$ | 824 | \$ | 841 | \$ | 858 |
| Other nonqualifying intangibles. |  | 273 |  | 299 |  | 375 |
| Subtotal. |  | 1,097 |  | 1,140 |  | 1,233 |
| Qualifying intangibles. |  | 205 |  | 205 |  | 214 |
| Total intangibles. |  | 1,302 |  | 1,345 |  | 1,447 |

## Dividend Policy

The Corporation's common stock dividend policy reflects its earnings outlook, desired payout ratios, the need to maintain an adequate capital level and alternative investment opportunities. The common stock dividend payout ratio is targeted in the range of $25 \%-30 \%$ of earnings over time. On July 17, 2001, the Corporation declared its quarterly common cash dividend of 21 cents per share, payable on October 1, 2001. The common stock dividend declared for the second quarter of 2000 was 42 cents per share. The decrease from the year-ago period reflects a $50 \%$ reduction of the quarterly dividend rate from 42 cents per share to 21 cents per share commencing in the third quarter of 2000.

## Double Leverage

Double leverage is the extent to which the Corporation's resources are used to finance investments in subsidiaries. Double leverage was 105\% at June 30, 2001, 106\% at March 31, 2001 and 108\% at December 31, 2000. Trust Preferred Capital Securities of $\$ 2.790$ billion for the first and second quarter of 2001 and $\$ 1.578$ billion in the prior year quarter were included in capital for purposes of this calculation.

## FORWARD-LOOKING STATEMENTS

Management's Discussion and Analysis included herein contains certain forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. In addition, the Corporation may make or approve certain statements in future filings with the Securities and Exchange Commission, in press releases, and in oral and written statements made by or with the Corporation's approval that are not statements of historical fact and may constitute forward-looking statements. Forward-looking statements may relate to, without limitation, the Corporation's financial condition, results of operations, plans, objectives, future performance or business.

Forward-looking statements can be identified by the fact that they do not relate strictly to historical or current facts. They often include the words "believes", "anticipates", "expects", "intends", "plans", "estimates", "targets" or words of similar meaning or future or conditional verbs such as "will", "would", "should", "could" or "may".

Forward-looking statements involve risks and uncertainties. Actual conditions, events or results may differ materially from those contemplated by a forward-looking statement. Factors that could cause this difference - many of which are beyond the Corporation's control - include the following, without limitation:
. Local, regional and international business or economic conditions may differ from those expected.
. The effects of and changes in trade, monetary and fiscal policies and laws, including the Federal Reserve Board's interest rate policies may adversely affect the Corporation's business.
. The timely development and acceptance of new products and services may be different than anticipated.
. Technological changes instituted by the Corporation and by persons who may affect the Corporation's business may be more difficult to accomplish or more expensive than anticipated or may have unforeseen consequences.
. Acquisitions and integration of acquired businesses may be more difficult or expensive than expected.
. The ability to increase market share and control expenses may be more difficult than anticipated.

$$
-42-
$$

. Changes in laws and regulations (including laws and regulations concerning taxes, banking, securities and insurance) may adversely affect the Corporation or its business.
. Changes in accounting policies and practices, as may be adopted by regulatory agencies and the Financial Accounting Standards Board, may affect expected financial reporting.
. The costs, effects and outcomes of litigation may adversely affect the Corporation or its business.
. The Corporation may not manage the risks involved in the foregoing as well as anticipated.
. Forward-looking statements speak only as of the date they are made. The Corporation undertakes no obligation to update any forward-looking statement to reflect subsequent circumstances or events.

> -43-

Consolidated Balance Sheets BANK ONE CORPORATION and Subsidiaries

## Edgar Filing: BANK ONE CORP - Form 10-Q

June 30
(Dollars in millions)2001
Assets
Cash and due from banks ..... \$ 18,453
Interest-bearing due from banks ..... 2,106
Federal funds sold and securities under resale agreements. ..... 11, 600
Trading assets ..... 7,177
Derivative product assets ..... 3,145
Investment securities ..... 49,732
Loans. ..... 166,576
Allowance for credit losses ..... $(4,229)$
Loans, net ..... 162,347
Premises and equipment, net ..... 2,645
Customers' acceptance liability ..... 343
Other assets ..... 14,864
Total assets ..... \$272, 412
Liabilities
Deposits:
Demand. ..... $\$ \quad 30,662$
Savings ..... 66,974
Time:
Under \$100,000 ..... 23,289
$\$ 100,000$ and over ..... 20,973
Foreign offices. ..... 22,401
Total deposits ..... 164,299
Federal funds purchased and securities under repurchase agreements ..... 17,779
Other short-term borrowings ..... 13, 310
Long-term debt ..... 38,903
Guaranteed preferred beneficial interest in the Corporation's junior subordinated debt ..... 2,790
Acceptances outstanding ..... 343
Derivative product liabilities ..... 3,051
Other liabilities ..... 12,486
Total liabilities ..... 252,961
Stockholders' Equity
Preferred stock ..... 190
Common stock - \$0.01 par value ..... 12
Number of common shares (in thousands):
Authorized.
Issued
Surplus ..... 4,000,000
Retained earnings ..... 9,907
Accumulated other adjustments to stockholders' equity ..... (207)
Deferred compensation ..... (156)
Treasury stock, at cost, $13,587,000,21,557,000$, and $25,872,000$ shares, ..... (624)
respectively Total stockholders' equity ..... 19,451
Total liabilities and stockholders' equity ..... \$272,412

The accompanying notes are an integral part of this statement.
-44-

## Consolidated Income Statements BANK ONE CORPORATION and Subsidiaries

Three MontJune
(In millions, except per share data)2001
Net Interest Income:
Interest income ..... \$ 4, 385
Interest expense ..... 2,330
Total net interest income ..... 2,055
Noninterest Income:
Non-deposit service charges ..... 431
Credit card revenue. ..... 621
Service charges on deposits ..... 360
Fiduciary and investment management fees ..... 184
Investment securities gains (losses) ..... 69
Trading ..... 61
Other income (losses) ..... 65
Total noninterest income ..... 1,791
Total revenue, net of interest expense ..... 3,846
Provision for credit losses ..... 540
Salaries and employee benefits ..... 1,012
Occupancy expense ..... 164
Equipment expense ..... 119
Outside service fees and processing ..... 311
Marketing and development ..... 201
Telecommunications ..... 95
Other intangible amortization ..... 19
Goodwill amortization ..... 18
Other ..... 370
Total noninterest expense before merger and restructuring charges ..... 2,309
Merger-related and restructuring charges.(3)
Total noninterest expense ..... 2,306
Income (loss) before income taxes and cumulative effect of change in accounting principle ..... 1,000
Applicable income taxes (benefit) ..... 292
Income (loss) before cumulative effect of change in accounting principle ..... 708
Cumulative effect of change in accounting principle, net of taxes of $\$ 25$ ..... (44)
Net Income (Loss) ..... \$ ..... 664
Net Income (Loss) Attributable to Common Stockholders' Equity ..... \$ ..... 661

```
Earnings (loss) per share before cumulative effect of change in accounting
principle:
    Basic......................................................................... 
    Diluted
=======
$ 0.60
Earnings (loss) per share:
```



The accompanying notes are an integral part of this statement.
-45-
Consolidated Statement of Stockholders' Equity
BANK ONE CORPORATION and Subsidiaries
(In millions)

| Balance--December 31, 1999 | \$190 | $\$ 12 \quad \$ 10,799$ | $\$ 11,037$ |
| :--- | :--- | :--- | :--- |


Change in fair value, investment securities--
available for sale, net of taxes....... 127
Translation gain, net of hedge results 1
and taxes
Net income and changes in accumulated other
adjustments to stockholders' equity.... (580) 128
Cash dividends declared:
Common stock. . . . . . . . . . . . . . . . . . . . . . . .
(967)
Preferred stock
(6)
Issuance of stock
(129)
Purchase of common stock
Employee Stock Program......................
(59)
Awards granted, net of forfeitures and
amortization
Other
(6)
Balance--June $30,2000 \quad \$ 190 \quad \$ 12 \quad \$ 10,605 \quad \$ 9,484 \quad \$(135)$
Balance--December 31, 2000 \$190
$\$ 12 \quad \$ 10,487 \quad \$ 9,060$
Accumulated
Other
Adjustments
to

| Translation loss, net of hedge results and taxes. $\qquad$ |  |  |  |  |  | (137) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  | (3) |
| Net income and changes in accumulated other |  |  |  |  |  |  |
| adjustments to stockholders' equity. |  |  |  |  | 1,343 | (202) |
| Cash dividends declared: |  |  |  |  |  |  |
| Common stock. |  |  |  |  | (490) |  |
| Preferred stock |  |  |  |  | (6) |  |
| Issuance of stock. |  |  | (159) |  |  |  |
| Awards granted, net of forfeitures and amortization. |  |  |  |  |  |  |
| Other....... |  |  | 1 |  |  |  |
| Balance--June 30, 2001 | \$190 | \$12 | \$10,329 | \$ | 9,907 | \$ (207) |

The accompanying notes are an integral part of this statement. -46-

Consolidated Statement of Cash Flows BANK ONE CORPORATION and Subsidiaries

(In millions)

Cash Flows from Operating Activities

Net income (loss)
Adjustments to reconcile net income to net cash (used in) provided by operating activities: Depreciation and amortization
Cumulative effect of accounting change Provision for credit losses Investment securities losses Net decrease (increase) in net derivative product assets Net (increase) decrease in trading assets Net (increase) decrease in other assets Net increase (decrease) in other liabilities Merger-related and restructuring charges. Other operating adjustments

Net cash (used in) provided by operating activities
Cash Flows from Investing Activities
Net increase in federal funds sold and securities under resale agreements
Securities available for sale:
Purchases
Maturities
Sales
Credit card receivables securitized
Net decrease (increase) in loans
Loan recoveries
Additions to premises and equipment

```
Proceeds from sales of premises and equipment
All other investing activities, net
Net cash provided by (used in) investing activities
Cash Flows from Financing Activities
Net (decrease) increase in deposits
Net increase (decrease) in federal funds purchased and securities under repurchase agreements...
Net (decrease) increase in other short-term borrowings
Proceeds from issuance of long-term debt
Repayment of long-term debt
Cash dividends paid.
Proceeds from issuance of trust preferred capital securities
Proceeds from issuance of common and treasury stock
All other financing activities, net
```

Net cash (used in) provided by financing activities
Effect of Exchange Rate Changes on Cash and Cash Equivalents

Net (Decrease) Increase in Cash and Cash Equivalents
Cash and Cash Equivalents at Beginning of Period

Cash and Cash Equivalents at End of Period

The accompanying notes are an integral part of this statement.
-47-

Notes to Consolidated Financial Statements BANK ONE CORPORATION and Subsidiaries

Note 1--Summary of Significant Accounting Policies

Consolidated financial statements of BANK ONE CORPORATION and Subsidiaries (the "Corporation" or "Bank One") have been prepared in conformity with generally accepted accounting principles. Management is required to make estimates and assumptions that affect the amounts reported in the financial statements and accompanying notes that could differ from actual results. Certain prior-year financial statement information has been reclassified to conform to the current year's financial statement presentation.

Although the interim amounts are unaudited, they do reflect all adjustments that, in the opinion of management, are necessary for a fair presentation of the results of operations for the interim periods. All such adjustments are of a normal, recurring nature. Because the results from commercial banking operations are so closely related and responsive to changes in economic conditions, fiscal policy and monetary policy, and because the results for the investment security and trading portfolios are largely market-driven, the results for any interim period are not necessarily indicative of the results that can be expected for the entire year.

These financial statements should be read in conjunction with the consolidated financial statements and related notes included in the Corporation's Annual Report on Form 10-K for the year ended December 31, 2000.

Note 2--New and Pending Accounting Pronouncements
Accounting for Transfers and Servicing of Financial Assets and Liabilities
Effective April 1, 2001, the Corporation adopted SFAS No. 140, "Accounting for Transfers and Servicing of Financial Assets and Liabilities" ("SFAS No. 140"). On July 23, 2001, the FASB issued a Technical Bulletin that will delay the effective date of certain provisions of SFAS No. 140 relating to isolation in bankruptcy for banks subject to FDIC receivership and for certain other financial institutions. For these entities, the isolation provisions would be effective for transfers of financial assets occurring after December 31, 2001, except for transfers involving revolving credits such as credit card securitizations. An additional transition period was granted for securitizations involving revolving credits that ends three months after the earliest date at which sufficient approvals can be obtained to permit the necessary changes to existing master trusts to meet the isolation provisions, but in no event extend later than June 30, 2006. The new standard also provides revised guidance for an entity to be considered a qualifying special purpose entity ("QSPE") and requires additional disclosures concerning securitization activities and collateral. The impact of adopting SFAS No. 140 was not significant to the Corporation's financial position or net income.

Accounting for Derivative Instruments and Hedging Activities
Effective January 1, 2001, the Corporation adopted SFAS No. 133 "Accounting for Derivative Instruments and Hedging Activities ("SFAS No. 133")", as amended. The new standard significantly changed the accounting treatment for interest rate and foreign exchange derivatives the Corporation uses in its asset and liability management activities. The Corporation's accounting for derivatives used in trading activities has not changed as the result of SFAS No. 133. Hedging derivatives are now recognized on the balance sheet at fair value as either assets or liabilities. Hedge ineffectiveness, if any, is calculated and recorded in current earnings. The accounting for the effective portion of the change in value of a hedging derivative is based on the nature of the hedge. See "Derivative Financial Instruments" on page 37 for detailed information on the Corporation's strategy in using derivative instruments in its asset and liability management and trading activities, as well as the new accounting principles and disclosure for derivative instruments pursuant to SFAS No. 133.
-48-

Recognition and Impairment of Certain Investments
Effective April 1, 2001, the Corporation adopted Emerging Issues Task Force (EITF) Issue No. 99-20, "Recognition of Interest Income and Impairment on Purchased and Retained Beneficial Interests in Securitized Financial Assets" ("EITF No. 99-20"). Under EITF No. 99-20, impairment on certain beneficial interests in securitized assets must be recognized when the asset's fair value is below its carrying value and there has been an adverse change in estimated cash flows. The effect of adopting EITF No. 99-20 was a one-time, non-cash charge to earnings of $\$ 44$ million after-tax ( $\$ 69$ million pre-tax) or $\$ 0.04$ per diluted share. This charge has been presented as a cumulative effect of a change in accounting principle in the income statement. The securities impacted by EITF No. 99-20 primarily involved collateralized debt obligations held by the Corporate Investments line of business.

Business Combinations and Goodwill and Other Intangible Assets
In July 2001, SFAS No. 141, "Business Combinations" ("SFAS No. 141") and SFAS No. 142, "Goodwill and Other Intangible Assets" ("SFAS No. 142") were

## Edgar Filing: BANK ONE CORP - Form 10-Q

issued. SFAS No. 141 requires that all business combinations initiated after June 30, 2001 be accounted for under the purchase method and addresses the initial recognition and measurement of goodwill and other intangible assets acquired in a business combination. SFAS No. 142 addresses the initial recognition and measurement of intangible assets acquired outside of a business combination and the accounting for goodwill and other intangible assets subsequent to their acquisition. SFAS No. 142 provides that intangible assets with finite useful lives be amortized and that goodwill and intangible assets with indefinite lives will not be amortized, but will rather be tested at least annually for impairment. SFAS No. 142 is effective January 1, 2002 for calendar year companies, however, any acquired goodwill or intangible assets recorded in transactions closed subsequent to June 30,2001 will be subject immediately to the nonamortization and amortization provisions of SFAS No. 142. As required under SFAS No. 142, the Company will discontinue the amortization of goodwill with an expected net carrying value of $\$ 789$ million at the date of adoption and annual amortization of $\$ 70$ million that resulted from business combinations prior to the adoption of SFAS No. 141. However, the Company continues to evaluate the additional effect, if any, that adoption of SFAS No. 141 and SFAS No. 142 will have on the Company's consolidated financial statements.

$$
-49-
$$

## Note 3--Earnings per Share

Basic EPS is computed by dividing income available to common stockholders by the average number of common shares outstanding for the period. Except when the effect would be antidilutive, the diluted EPS calculation includes shares that could be issued under outstanding stock options and the employee stock purchase plan, and common shares that would result from the conversion of convertible preferred stock.



Note 4--Acquisition

On July 27, 2001, the Corporation completed its cash purchase of Wachovia Corporation's ("Wachovia") approximately $\$ 7.5$ billion portfolio of consumer credit card receivables. The acquisition will be accounted for under the provisions of SFAS No. 141, Business Combinations and SFAS No. 142, Goodwill and other Intangible Assets. The portfolio includes 2.6 million active customer accounts. There are two components to the transaction. The first component is the primary portfolio of $\$ 6.2$ billion in receivables of card holders who are not customers of Wachovia's retail bank. The second component is the agent bank portfolio of $\$ 1.3$ billion. The transaction includes an agent bank relationship under which Wachovia will offer its branded credit cards to retail customers, with servicing provided by First USA. Flexibility and protections exist for both parties to adapt the relationship to changes in circumstances

$$
-50-
$$

Note 5--Second Quarter 2000 Restructuring Charge

Actions under this restructuring plan have been completed, with only payments of identified obligations remaining, which consist primarily of lease obligations. Unpaid amounts totaled $\$ 82$ million as of June 30 , 2001 , and will be paid as required over the contract period.

Note 6--Business Segments
The information presented on page 2 is consistent with the content of operating segments data provided to the Corporation's management. The Corporation's management currently does not use product group revenues to assess consolidated results. Aside from investment management and insurance products, product offerings are tailored to specific customer segments. As a result, the aggregation of product revenues and related profit measures across lines of business is not available.

Aside from the United States, no single country or geographic region generates a significant portion of the Corporation's revenues or assets. In addition, there are no single customer concentrations of revenue or profitability.

Data presented in the line of business tables prior to the caption entitled

# Edgar Filing: BANK ONE CORP - Form 10-Q 

```
"Financial Performance" are included in the "Business Segments" section (see
pages 2 - 24 for details).
Note 7--Interest Income and Interest Expense
    Details of interest income and expense are as follows:
```



Note 8--Fair Value of Financial Instruments

The carrying values and estimated fair values of financial instruments as of June 30,2001 have not materially changed on a relative basis from the carrying values and estimated fair values of financial instruments disclosed as of December 31, 2000.

$$
-51-
$$

Note 9--Guaranteed Preferred Beneficial Interest in the Corporation's Junior Subordinated Debt

As of June 30,2001 the Corporation has sponsored nine trusts with a total aggregate issuance of $\$ 2.790$ billion in trust preferred securities as follows:


| Issuance Date | Value | Rate | Amount | Matur |
| :---: | :---: | :---: | :---: | :---: |
| January 30, 2001 | \$300 | 8.00\% | \$309. 3 | January 30, |
| August 30, 2000 | 160 | $\begin{aligned} & 3-\mathrm{mo} \text { LIBOR } \\ & \text { plus } 1.50 \% \end{aligned}$ | 164.9 | September 1 |
| August 30, 2000 | 475 | 8.75\% | 489.7 | September 1 |
| August 8, 2000 | 280 | $8.50 \%$ | 288.7 | August 15, |
| September 20, 1999 | 575 | $8.00 \%$ | 593 | September 1 |
| January 31, 1997 | 250 | $\begin{aligned} & 3-\mathrm{mo} \text { LIBOR } \\ & \text { plus } 0.55 \% \end{aligned}$ | 258 | February 1, |
| December 20, 1996 | 200 | 9.33\% | 206.2 | January 15, |
| December 3, 1996 | 500 | $7.95 \%$ | 515 | December 1, |
| December 5, 1996 | 250 | $7.75 \%$ | 258 | December 1, |

(1) Redeemable at any time subject to approval by the Federal Reserve Board.
(2) The Corporation paid a premium of $\$ 36$ million to repurchase $\$ 193$ million of these securities in 1997.

These trust preferred securities are tax-advantaged issues that qualify for Tier 1 capital treatment. Distributions on these securities are included in interest expense on long-term debt. Each of the trusts is a statutory business trust organized for the sole purpose of issuing trust securities and investing the proceeds thereof in junior subordinated debentures of the Corporation, the sole asset of each trust. The preferred trust securities of each trust represent preferred beneficial interests in the assets of the respective trusts and are subject to mandatory redemption upon payment of the junior subordinated debentures held by the trust. The common securities of each trust are wholly owned by the Corporation. Each trust's ability to pay amounts due on the trust preferred securities is solely dependent upon the Corporation making payment on the related junior subordinated debentures. The Corporation's obligations under the junior subordinated securities and other relevant trust agreements, in aggregate, constitute a full and unconditional guarantee by the Corporation of each respective trust's obligations under the trust securities issued by such trust.

Note 10--Supplemental Disclosures for Accumulated Other Adjustments to Stockholders' Equity

Accumulated other adjustments to stockholders' equity is as follows:

```
Fair value adjustment on investment securities--available for sale:
    Balance, beginning of period..............................................................
    Change in fair value, net of taxes of $34 and $56, for the six months ended.........
```



```
    Reclassification adjustment, net of taxes of $8 and $(140), for the six months
        ended June 30, 2001 and 2000, respectively
    Balance, end of period
Fair value adjustment on derivative instruments--cash flow type hedges:
    Balance, beginning of period
    Transition adjustment at January 1, 2001, net of taxes of $56.........................
    Net change in fair value associated with current period hedging activities, net of
        taxes of $39, for the six months ended June 30, 2001..................................
    Net reclassification into earnings, net of taxes of $17, for the six months ended
        June 30, 2001
    Balance, end of period
    Accumulated translation adjustment:
    Balance, beginning of period
    Translation gain (losses), net of hedge results and taxes
    Balance, end of period
Total accumulated other adjustments to stockholders' equity
```


## Note 11--Contingent Liabilities

The Corporation and certain of its subsidiaries have been named as defendants in various legal proceedings, including certain class actions, arising out of the normal course of business or operations. In certain of these proceedings, which are based on alleged violations of consumer protection, securities, banking, insurance and other laws, rules or principles, substantial money damages are asserted against the Corporation and its subsidiaries. Since the Corporation and certain of its subsidiaries, which are regulated by one or more federal and state regulatory authorities, are the subject of numerous examinations and reviews by such authorities, the Corporation also is and will be, from time to time, normally engaged in various disagreements with regulators, related primarily to its financial services businesses. The Corporation has also received certain tax deficiency assessments. In view of the inherent difficulty of predicting the outcome of such matters, the Corporation cannot state what the eventual outcome of pending matters will be; however, based on current knowledge and after consultation with counsel, Management does not believe that liabilities arising from these matters, if any, will have a material adverse effect on the consolidated financial position of the Corporation.
-53-

## Note 12--Investment Securities

The following table is a summary of the available for sale investment portfolio:
June 30, 2001 (In millions)

|  | Gross Unrealized | Gross Un |
| :---: | :---: | :---: |
| Amortized Cost | Gains |  |
| $\$ 1,602$ | \$ | 5 |
| 20,469 | 15 | $\$$ |

## Edgar Filing: BANK ONE CORP - Form 10-Q

| States and political subdivisions | 1,293 | 31 |
| :---: | :---: | :---: |
| Interests in credit card securitized receivables | 16,985 | 80 |
| Other debt securities | 5,490 | 23 |
| Equity securities (1). | 2,237 | 20 |
| Total available for sale securities | \$48,076 | \$174 |
| Venture capital and other investments (2)..... |  |  |

[^2]-54-

Selected Statistical Information
BANK ONE CORPORATION and Subsidiaries

Average Balances/Net Interest Margin/Rates
Three Months Ended June 30, 2001

| (Income and rates on tax-equivalent basis) (Dollars in millions) | Average Balance | Interest |  | Average Rate |
| :---: | :---: | :---: | :---: | :---: |
| Assets |  |  |  |  |
| Short-term investments | \$ 15,050 | \$ | 172 | 4.58\% |
| Trading assets. | 7,276 |  | 85 | 4.69 |
| Investment securities: |  |  |  |  |
| U.S. government and federal agencies | 20,013 |  | 314 | 6.29 |
| States and political subdivisions | 1,265 |  | 23 | 7.29 |
| Other. | 26,227 |  | 413 | 6.32 |
| Total investment securities. | 47,505 |  | 750 | 6.33 |
| Loans: (1) | 169,140 |  | 408 | 8.08 |
| Total earning assets (2) | 238,971 |  | 415 | $7.41 \%$ |
| Allowance for credit losses. | $(4,255)$ |  |  |  |
| Other assets. | 33,543 |  |  |  |
| Total assets. | \$268,259 |  |  |  |
| Liabilities and Stockholders' Equity |  |  |  |  |
| Deposits-interest-bearing: |  |  |  |  |
| Savings... | \$ 15,888 | \$ | 45 | $1.14 \%$ |
| Money market.. | 48,914 |  | 330 | 2.71 |


| Time. | 45,649 | 688 | 6.05 |
| :---: | :---: | :---: | :---: |
| Foreign offices (3) | 22,782 | 249 | 4.38 |
| Total deposits-interest-bearing. | 133,233 | 1,312 | 3.95 |
| Federal funds purchased and securities under repur agreements. | 16,890 | 177 | 4.20 |
| Other short-term borrowings | 15,024 | 198 | 5.26 |
| Long-term debt (4). | 42,191 | 643 | 6.11 |
| Total interest-bearing liabilities. | 207,338 | \$2,330 | 4.51\% |
| Demand deposits. | 28,575 |  |  |
| Other liabilities | 13,039 |  |  |
| Preferred stock. | 190 |  |  |
| Common stockholders' equity | 19,117 |  |  |
| Total liabilities and stockholders' equity. | \$268, 259 |  |  |
| Interest income/earning assets (2) |  | \$4,415 | 7.41\% |
| Interest expense/earning assets.. |  | 2,330 | 3.91 |
| Net interest margin. |  | \$2,085 | 3.50\% |

(1) Nonperforming loans are included in average balances used to determine the average rate.
(2) Includes tax-equivalent adjustments based on federal income tax rate of $35 \%$.
(3) Includes international banking facilities' deposit balances in domestic offices and balances of Edge Act and overseas offices.
(4) Includes trust preferred capital securities.

> -55-

| December 31, 2000 |  |  |  | September 30, 2000 |  |  |  | June 3 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Average Balance | Interest |  | Average Rate | Average Balance | Interest |  | Average Rate | Average Balance |  |
| \$ 16, 272 | \$ | 272 | 6.65\% | \$ 18,673 | \$ | 306 | 6.52\% |  | 17,356 |
| 6,140 |  | 101 | 6.54 | 8,252 |  | 138 | 6.65 |  | 6,442 |
| 14,765 |  | 228 | 6.14 | 12,163 |  | 212 | 6.93 |  | 15,074 |
| 1,283 |  | 25 | 7.75 | 1,308 |  | 25 | 7.60 |  | 1,398 |
| 29,485 |  | 620 | 8.37 | 28,861 |  | 603 | 8.31 |  | 29,813 |
| 45,533 |  | 873 | 7.63 | 42,332 |  | 840 | 7.89 |  | 46,285 |
| 175,588 |  | 3,961 | 8.97 | 173,259 |  | ,935 | 9.04 |  | 170,743 |
| 243,533 |  | 5,207 | 8.51\% | 242,516 |  | ,219 | 8.56\% |  | 240,826 |
| $(3,499)$ |  | $===$ | ===== | $(3,036)$ |  | === | ===== |  | $(2,531)$ |
| 33,319 |  |  |  | 33,534 |  |  |  |  | 34,528 |
| \$273,353 |  |  |  | \$273,014 |  |  |  |  | 272,823 |



Selected Statistical Information Bank One Corporation And Subsidiaries

Average Balances/Net Interest Margin/Rates

| Six Months Ended | June 30, 2001 |  |  |
| :---: | :---: | :---: | :---: |
| (Income and rates on tax-equivalent basis) (Dollars in millions) | Average <br> Balance | Interest | Average Rate |
| Assets |  |  |  |
| Short-term investments | \$ 13,644 | \$ 358 | 5.29\% |
| Trading assets. | 6,494 | 167 | 5.19 |
| Investment securities: |  |  |  |
| U.S. government and federal agencies | 19,672 | 616 | 6.31 |
| States and political subdivisions | 1,267 | 47 | 7.48 |
| Other | 28,173 | 957 | 6.85 |
| Total investment securities. | 49,112 | 1,620 | 6.65 |
| Loans: (1) | 171,395 | 7,225 | 8.50 |
| Total earning assets (2) | 240,645 | \$ 9,370 | 7.85\% |


(1) Nonperforming loans are included in average balances used to determine the average rate.
(2) Includes tax-equivalent adjustments based on federal income tax rate of $35 \%$.
(3) Includes international banking facilities' deposit balances in domestic offices and balances of Edge Act and overseas offices.
(4) Includes trust preferred capital securities.

$$
-57-
$$

FORM 10-Q

SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549
(Mark One)
[X] QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15 (d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended June 30, 2001
[_] TRANSITION REPORT PURSUANT TO SECTION 13 or $15(\mathrm{~d})$ OF THE
SECURITIES EXCHANGE ACT OF 1934
(Registrant's telephone number, including area code)
(Former name, former address and former fiscal year, if changed since last report)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or $15(d)$ of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

```
Yes X No
```

--- ---

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of July 31, 2001.

Class $\quad$ Number of Shares Outstanding
Common Stock $\$ 0.01$ par value
$1,167,967,503$

-58-<br>Form 10-Q Cross-Reference Index<br>PART I - FINANCIAL INFORMATION

------------------------------------

ITEM 1. Financial Statements
Page
Consolidated Balance Sheets- June 30, 2001 and 2000, and December 31, 2000 ..... 44
Consolidated Income Statements -
Three months ended June 30, 2001 and 2000Six months ended June 30, 2001 and 200045
Consolidated Statements of Stockholders' Equity - Six months ended June 30, 2001 and 2000 ..... 46
Consolidated Statements of Cash Flows - Six months ended June 30, 2001 and 2000 ..... 47
Notes to Consolidated Financial Statements ..... 48
Selected Statistical Information ..... 55
ITEM 2. Management's Discussion and Analysis of Financial
Condition and Results of Operations$2-43$
PART II - OTHER INFORMATION
ITEM 1. Legal Proceedings ..... 60
ITEM 2. Changes in Securities ..... 60
ITEM 3. Defaults Upon Senior Securities ..... 60
ITEM 4. Submission of Matters to a Vote of Security Holders ..... 60
ITEM 5. Other Information ..... 61
ITEM 6. Exhibits and Reports on Form 8-K ..... 61
Signatures ..... 62
-59-
PART II - OTHER INFORMATION
ITEM 1. Legal Proceedings
None
ITEM 2. Changes in Securities
None

ITEM 3. Defaults Upon Senior Securities

Not applicable
ITEM 4. Submission of Matters to a Vote of Security Holders

BANK ONE CORPORATION held its Annual Meeting of Stockholders on Tuesday, May 15, 2001. A total of $986,403,417$ shares were represented in person or by proxy, or nearly $85 \%$ of the total shares outstanding.

1. Proposal 1--Stockholders elected the fourteen Director nominees named in the Proxy Statement. Each of the nominees received more than 967 million votes, in excess of $98 \%$ of the shares voted at the meeting. The particulars are:

| Name | For | Withheld |
| :--- | :--- | :--- |
| ---- | --- |  |
|  |  |  |
| John H. Bryan | $973,001,031$ | $13,402,38$ |
| James S. Crown | $973,117,545$ | $13,285,87$ |
| James Dimon | $973,700,571$ | $12,702,84$ |
| Maureen A. Fay, O.P. | $972,406,379$ | $13,997,03$ |
| John R. Hall | $967,381,142$ | $19,022,27$ |
| Laban P. Jackson, Jr. | $972,744,318$ | $13,659,09$ |
| John W. Kessler | $972,601,935$ | $13,801,48$ |
| Richard A. Manoogian | $973,011,030$ | $13,392,38$ |
| William T. McCormick, Jr. | $968,171,803$ | $18,231,61$ |
| Heidi G. Miller | $969,037,285$ | $17,366,13$ |
| David C. Novak | $973,439,032$ | $12,964,38$ |
| John W. Rogers, Jr. | $973,412,108$ | $12,991,30$ |
| Frederick P. Stratton, Jr. | $968,117,601$ | $18,285,81$ |
| Robert D. Walter | $973,414,426$ | $12,988,99$ |

2. Proposal 2--the ratification of the appointment of KPMG LLP as Bank One's independent auditor for 2001 --received votes as follows:

3. Proposal 3--approval of an amendment to Bank One's Restated Certificate of Incorporation to increase the number of shares of authorized common stock--received votes as follows:

FOR: $\quad 904,601,308 \quad(91.707 \%$ of the shares present and entitled to vot

$$
-
$$

------------of the total shares outstanding)

-60-
4. Proposal 4--approval of the performance goals under Bank One's Stock Performance Plan--received votes as follows:

5. Proposal 5--approval of the performance goals under Bank One's Planning Group Annual Incentive Plan--received votes as follows:


ITEM 5. Other Information

None
ITEM 6. Exhibits and Reports on Form 8-K
(a) Exhibit 12 - Statement re computation of ratio.
(b) The Registrant filed the following Current Reports on Form 8-K during the quarter ended June 30, 2001.

Date Item Reported
-

4/9/01 The Registrant's press release announcing the purchase of Wachovia Corporation's consumer credit card portfolio.

## Edgar Filing: BANK ONE CORP - Form 10-Q

| 4/17/01 | The Registrant's press release announcing 2001 <br> quarter earnings. |
| :--- | :--- |
| $6 / 6 / 01$ | The Registrant's June 5 press release commenting on <br> 2001 |

-61-

SIGNATURES
----------

Pursuant to the requirements of the Securities Exchange Act of 1934 , the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.


## EXHIBIT INDEX

## Exhibit Number

Description of Exhibit

12 - Statement re computation of ratio.

99 - Minutes of Bank One Corporation Annual Meeting of Stockholders, Tuesday, May 15, 2001.


[^0]:    (1) Common equivalent shares and related income were excluded from the computation of diluted loss per share for the three months ended December 31, 2000 and June 30, 2000 as the effect would be antidilutive.
    (2) Includes trust preferred capital securities.
    (3) Second quarter 2001 and first quarter 2001 amounts include $\$ 24$ million and $\$ 40$ million, respectively, of charge-offs which are not so classified as such in the Corporation's GAAP financial information because they are part of a portfolio which has been accounted for as loans held at a discount. The inclusion of these amounts in charge-offs more accurately reflects the performance of the portfolio. In the Corporation's financial statements, these items result in a higher provision in excess of net charge-offs.
    (4) Common equivalent shares and related income were excluded from the computation of diluted loss per share for the three months ended December 31, 2000 and June 30,2000 as the effect would be antidilutive.
    (5) Beginning in the first quarter of 2001, employees on long-term disability and employees of unconsolidated subsidiaries are excluded. Prior period data have not been restated for this change.

    ## Business Segments

    Bank One Corporation ("Bank One" or the "Corporation") is managed on a line of business basis. The business segments' financial results presented reflect the current organization of the Corporation. The following tables summarize certain financial information (as reported) by line of business for the periods indicated:

[^1]:    ----------

[^2]:    (1) The fair values of certain securities for which market quotations were not available were estimated.
    (2) The fair values of certain securities reflect liquidity and other marketrelated factors, and includes investments accounted for at fair value consistent with specialized industry practice.

