

XILINX INC  
Form 10-Q  
January 26, 2017

Table of Contents

---

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
WASHINGTON, D.C. 20549

FORM 10-Q

(Mark One)

☒ QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended December 31, 2016

or

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_\_ to \_\_\_\_\_ .  
Commission File Number 000-18548

Xilinx, Inc.

(Exact name of registrant as specified in its charter)

Delaware 77-0188631  
(State or other jurisdiction of (I.R.S. Employer  
incorporation or organization) Identification No.)

2100 Logic Drive, San Jose, California 95124  
(Address of principal executive offices) (Zip Code)  
(408) 559-7778

(Registrant's telephone number, including area code)

N/A

(Former name, former address, and former fiscal year, if changed since last report)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes ☒ No ☐  
Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Website, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes ☒ No ☐

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer ☒ Accelerated filer ☐

Edgar Filing: XILINX INC - Form 10-Q

Non-accelerated filer ☐ Smaller reporting company ☐

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes ☐ No ☒

Shares outstanding of the registrant's common stock:

Class	Shares Outstanding as of January 13, 2017
-------	---

Common Stock, \$.01 par value	248,934,802
-------------------------------	-------------

---

---

Table of Contents

TABLE OF CONTENTS

<u>PART I. FINANCIAL INFORMATION</u>	<u>3</u>
<u>Item 1. FINANCIAL STATEMENTS</u>	<u>3</u>
<u>CONDENSED CONSOLIDATED STATEMENTS OF INCOME</u>	<u>3</u>
<u>CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME</u>	<u>4</u>
<u>CONDENSED CONSOLIDATED BALANCE SHEETS</u>	<u>5</u>
<u>CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS</u>	<u>6</u>
<u>NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS</u>	<u>7</u>
<u>ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS</u>	<u>27</u>
<u>ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK</u>	<u>35</u>
<u>ITEM 4. CONTROLS AND PROCEDURES</u>	<u>37</u>
 <u>PART II. OTHER INFORMATION</u>	 <u>38</u>
<u>ITEM 1. LEGAL PROCEEDINGS</u>	<u>38</u>
<u>ITEM 1A. RISK FACTORS</u>	<u>38</u>
<u>ITEM 2. UNREGISTERED SALE OF EQUITY SECURITIES AND USE OF PROCEEDS</u>	<u>48</u>
<u>ITEM 6. EXHIBITS</u>	<u>48</u>
<u>SIGNATURES</u>	<u>49</u>

Table of Contents

## PART I. FINANCIAL INFORMATION

## Item 1. Financial Statements

## XILINX, INC.

## CONDENSED CONSOLIDATED STATEMENTS OF INCOME

(Unaudited)

	Three Months Ended		Nine Months Ended	
	December 31, 2016	January 2, 2016	December 31, 2016	January 2, 2016
(In thousands, except per share amounts)				
Net revenues	\$585,688	\$566,235	\$1,739,877	\$1,642,815
Cost of revenues	178,233	178,514	522,404	496,108
Gross margin	407,455	387,721	1,217,473	1,146,707
Operating expenses:				
Research and development	159,248	141,378	437,187	398,246
Selling, general and administrative	83,780	84,470	250,353	251,374
Amortization of acquisition-related intangibles	1,455	1,769	3,943	5,306
Total operating expenses	244,483	227,617	691,483	654,926
Operating income	162,972	160,104	525,990	491,781
Interest and other expense, net	392	5,053	6,130	24,793
Income before income taxes	162,580	155,051	519,860	466,988
Provision for income taxes	20,734	24,232	50,773	61,155
Net income	\$141,846	\$130,819	\$469,087	\$405,833
Net income per common share:				
Basic	\$0.57	\$0.51	\$1.86	\$1.58
Diluted	\$0.52	\$0.49	\$1.74	\$1.51
Cash dividends per common share	\$0.33	\$0.31	\$0.99	\$0.93
Shares used in per share calculations:				
Basic	250,982	256,450	252,811	257,491
Diluted	270,781	269,611	269,182	268,716

See notes to condensed consolidated financial statements.

Table of Contents

XILINX, INC.

## CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

(Unaudited)

(In thousands)	Three Months Ended		Nine Months Ended	
	December 31,	January 2,	December 31,	January 2,
	2016	2016	2016	2016
Net income	\$141,846	\$130,819	\$469,087	\$405,833
Other comprehensive income (loss), net of tax:				
Change in net unrealized losses on available-for-sale securities	(20,030 )	(7,911 )	(17,799 )	(13,091 )
Reclassification adjustment for (gains) losses on available-for-sale securities	(170 )	8	(587 )	(188 )
Change in net unrealized losses on hedging transactions	(3,059 )	(696 )	(3,742 )	(1,074 )
Reclassification adjustment for losses on hedging transactions	875	2,166	1,513	6,110
Cumulative translation adjustment, net	(2,848 )	(451 )	(3,195 )	(1,997 )
Other comprehensive loss	(25,232 )	(6,884 )	(23,810 )	(10,240 )
Total comprehensive income	\$116,614	\$123,935	\$445,277	\$395,593

See notes to condensed consolidated financial statements.

Table of ContentsXILINX, INC.  
CONDENSED CONSOLIDATED BALANCE SHEETS

(In thousands, except par value amounts)	December 31, April 2, 2016 2016 (unaudited)	
<b>ASSETS</b>		
Current assets:		
Cash and cash equivalents	\$ 839,546	\$ 503,816
Short-term investments	2,414,589	2,833,883
Accounts receivable, net	340,852	307,458
Inventories	205,927	178,550
Prepaid expenses and other current assets	115,138	92,951
Total current assets	3,916,052	3,916,658
Property, plant and equipment, at cost	836,481	810,582
Accumulated depreciation and amortization	(534,977)	) (527,236 )
Net property, plant and equipment	301,504	283,346
Long-term investments	183,082	220,807
Goodwill	161,287	159,296
Acquisition-related intangibles, net	4,759	6,202
Other assets	269,604	232,960
Total Assets	\$ 4,836,288	\$ 4,819,269
<b>LIABILITIES, TEMPORARY EQUITY AND STOCKHOLDERS' EQUITY</b>		
Current liabilities:		
Accounts payable	\$ 118,629	\$ 101,534
Accrued payroll and related liabilities	171,846	154,294
Income taxes payable	6,334	6,286
Deferred income on shipments to distributors	53,626	51,758
Other accrued liabilities	64,815	45,108
Current portion of long-term debt	594,792	585,417
Total current liabilities	1,010,042	944,397
Long-term debt	994,842	993,639
Deferred tax liabilities	323,777	261,467
Long-term income taxes payable	5,815	15,889
Other long-term liabilities	17,604	1,090
Commitments and contingencies	—	—
Temporary equity (Note 10)	4,605	12,894
Stockholders' equity:		
Preferred stock, \$.01 par value (none issued)	—	—
Common stock, \$.01 par value	2,488	2,537
Additional paid-in capital	778,110	726,921
Retained earnings	1,729,446	1,867,066
Accumulated other comprehensive loss	(30,441)	) (6,631 )
Total stockholders' equity	2,479,603	2,589,893
Total Liabilities, Temporary Equity and Stockholders' Equity	\$ 4,836,288	\$ 4,819,269

See notes to condensed consolidated financial statements.



Table of Contents

XILINX, INC.  
 CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS  
 (Unaudited)

(In thousands)	Nine Months Ended	
	December 31, 2016	January 2, 2016
Cash flows from operating activities:		
Net income	\$469,087	\$405,833
Adjustments to reconcile net income to net cash provided by operating activities:		
Depreciation	33,917	38,768
Amortization	12,601	13,149
Stock-based compensation	90,073	84,464
Net gain on sale of available-for-sale securities	(771)	(599)
Amortization of debt discounts	9,053	9,033
Provision for deferred income taxes	74,617	49,435
Changes in assets and liabilities:		
Accounts receivable, net	(33,395)	43,439
Inventories	(27,295)	35,050
Prepaid expenses and other current assets	(8,619)	(148)
Other assets	(11,160)	(3,291)
Accounts payable	14,754	(5,511)
Accrued liabilities	29,019	4,909
Income taxes payable	(25,936)	(35,982)
Deferred income on shipments to distributors	1,868	(19,055)
Net cash provided by operating activities	627,813	619,494
Cash flows from investing activities:		
Purchases of available-for-sale securities	(2,250,810)	(2,253,840)
Proceeds from sale and maturity of available-for-sale securities	2,685,977	2,183,296
Purchases of property, plant and equipment	(51,825)	(19,169)
Other investing activities	(20,754)	(5,700)
Net cash provided by (used in) investing activities	362,588	(95,413)
Cash flows from financing activities:		
Repurchases of common stock	(413,983)	(299,998)
Proceeds from issuance of common stock, net of withholding taxes	10,708	21,720
Payment of dividends to stockholders	(250,733)	(240,111)
Other financing activities	(663)	—
Net cash used in financing activities	(654,671)	(518,389)
Net increase in cash and cash equivalents	335,730	5,692
Cash and cash equivalents at beginning of period	503,816	892,572
Cash and cash equivalents at end of period	\$839,546	\$898,264
Supplemental disclosure of cash flow information:		
Interest paid	\$28,563	\$28,563
Income taxes paid, net	\$2,156	\$47,562

See notes to condensed consolidated financial statements.



## Table of Contents

XILINX, INC.

### NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

#### Note 1. Basis of Presentation

The accompanying interim condensed consolidated financial statements have been prepared in conformity with United States (U.S.) generally accepted accounting principles (GAAP) for interim financial information and the instructions to Form 10-Q and Article 10 of Regulation S-X, and should be read in conjunction with the Xilinx, Inc. (Xilinx or the Company) consolidated financial statements filed with the U.S. Securities and Exchange Commission (SEC) on Form 10-K for the fiscal year ended April 2, 2016. The interim financial statements are unaudited, but reflect all adjustments which are, in the opinion of management, of a normal, recurring nature necessary to provide a fair statement of results for the interim periods presented. The results of operations for the interim periods shown in this report are not necessarily indicative of the results that may be expected for the fiscal year ending April 1, 2017 or any future period. The Company uses a 52- to 53-week fiscal year ending on the Saturday nearest March 31. Fiscal 2017 will be a 52-week year ending on April 1, 2017, while fiscal 2016 was a 53-week year ended on April 2, 2016. The third quarter of fiscal 2017 was a 13-week quarter ended on December 31, 2016. The third quarter of fiscal 2016 was a 14-week quarter ended on January 2, 2016.

#### Note 2. Recent Accounting Changes and Accounting Pronouncements

##### Adoption of New Accounting Guidance

In the first quarter of fiscal 2017, the Company adopted an amended authoritative guidance simplifying the presentation of debt issuance costs as a direct deduction from the carrying value of the debt liability rather than showing the debt issuance costs as an asset. We have applied the amendment retrospectively to the comparable period presented and it did not have a significant impact on our financial statements.

In the first quarter of fiscal 2017, the Company early adopted the authoritative guidance that simplifies how share-based payments are accounted for and presented in the financial statements. Under the new guidance, excess tax benefits or tax deficiencies are recorded in the condensed consolidated statement of income when the awards vest or are settled. Previously, they were recorded in stockholders' equity of the condensed consolidated balance sheet. In addition, cash flows related to excess tax benefits or tax deficiencies are now classified as an operating activity, with prior periods adjusted accordingly. While the new guidance provides an accounting policy election to account for forfeitures as they occur, the Company elected to continue to estimate forfeitures to determine the amount of compensation cost to be recognized in each period. As a result of the adoption of this guidance, the condensed consolidated statement of cash flows for the nine months ended January 2, 2016 was adjusted as follows: a \$12.3 million increase to net cash provided by operating activities and a \$12.3 million increase to the net cash used in financing activities. Additionally, the Company recorded excess tax benefits of \$1.2 million and \$10.9 million for the third quarter and first nine months of fiscal 2017, respectively. This resulted in no change in net income per diluted share for the third quarter and an increase in net income per diluted share of \$0.04 for the first nine months of fiscal 2017 in the condensed consolidated statement of income as a component of the provision for income taxes.

##### Recent Accounting Pronouncements

In April 2014, the Financial Accounting Standards Board (FASB) issued new global revenue recognition guidance that replaces virtually all existing U.S. GAAP guidance on contracts with customers and the related other assets and deferred costs. The guidance provides a five-step process for recognizing revenue that depicts the transfer of promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services. The guidance also requires expanded qualitative and quantitative disclosures

relating to the nature, amount, timing and uncertainty of revenue and cash flows arising from contracts with customers. In July 2015, the FASB approved the deferral of the effective date of this guidance by one year. As a result, this guidance will be effective for the Company beginning in fiscal year 2019, with an option to early adopt in fiscal year 2018. The new guidance is required to be applied retrospectively to each prior reporting period presented, or retrospectively with the cumulative effect of initially applying it recognized at the date of initial application. The Company is currently evaluating the full impact of this new guidance on its consolidated financial statements, including selection of the transition method. However, assuming all other revenue recognition criteria have been met, it is likely that the new guidance would require the Company to recognize revenue and cost relating to distributor sales upon product delivery, subject to estimated allowance for distributor price adjustments and rights of return.

In February 2016, the FASB issued the authoritative guidance on leases. The new guidance requires the recognition of assets and liabilities arising from lease transactions on the balance sheet and will also require significant additional disclosures about the

## Table of Contents

amount, timing and uncertainty of cash flows from leases. Accordingly, a lessee will recognize a lease asset for its right to use the underlying asset and a lease liability for the corresponding lease obligation. The new guidance is effective for public business entities for fiscal years beginning after December 15, 2018, and interim periods within those fiscal years, which for Xilinx would be the first quarter of fiscal year 2020. Early adoption is permitted. The new guidance must be adopted using a modified retrospective transition and provides for certain practical expedients. In addition, the transition will require application of the new guidance at the beginning of the earliest comparative period presented. The Company is currently evaluating the impact of this new guidance on its consolidated financial statements.

In March 2016, the FASB finalized its amendments in the new revenue recognition guidance on assessing whether an entity is a principal or an agent in a revenue transaction. The amendments clarify how an entity should identify the unit of accounting for the principal versus agent evaluation, and how it should apply the control principle to certain types of arrangements, such as service transactions, by explaining what a principal controls before the specified good or service is transferred to the customer. The FASB also addressed how an entity acting as a principal would determine its transaction price when it does not know the price charged to its customer for its goods or services by an intermediary. The amendments have the same effective date and transition requirements as the new revenue recognition guidance, which for Xilinx would be the beginning of fiscal year 2019. The Company is currently evaluating the impact of this new guidance on its consolidated financial statements.

In April 2016, the FASB finalized amendments in the new revenue recognition guidance on identifying performance obligations and accounting for licenses of intellectual property. The amendments address implementation issues that were raised by stakeholders and discussed by the Revenue Recognition Transition Resource Group (TRG). The amendments have the same effective date and transition requirements as the new revenue recognition guidance, which for Xilinx would be the beginning of fiscal year 2019. The Company is currently evaluating the impact of this new guidance on its consolidated financial statements.

In May 2016, the FASB finalized amendments in the new revenue recognition guidance on collectability, noncash consideration, presentation of sales tax, and transition. The amendments are intended to address implementation issues that were raised by stakeholders and discussed by TRG, and provide additional practical expedients. The amendments have the same effective date and transition requirements as the new revenue recognition guidance, which for Xilinx would be the beginning of fiscal year 2019. The Company is currently evaluating the impact of this new guidance on its consolidated financial statements.

In June 2016, the FASB issued the authoritative guidance which introduces new guidance for the accounting for credit losses on instruments for both financial services and non-financial services entities. The new guidance introduces an approach based on expected losses to estimate credit losses on certain types of financial instruments. It also modifies the impairment model for available-for-sale debt securities and provides for a simplified accounting model for purchased financial assets with credit deterioration since their origination. The new guidance will be effective for public business entities in fiscal years beginning after December 15, 2019, including interim periods within those years, which for Xilinx would be the first quarter of fiscal year 2021. Early adoption is permitted. The Company is currently evaluating the impact of this new guidance on its consolidated financial statements.

In August 2016, the FASB issued authoritative guidance for cash flow classification. The new guidance is intended to reduce diversity in practice in how cash receipts and cash payments are classified in the statement of cash flows. The new guidance will be effective for public business entities in fiscal years beginning after December 15, 2017, including interim periods within those years, which for Xilinx would be the first quarter of fiscal year 2019. Early adoption is permitted. The Company is currently evaluating the impact of this new guidance on its consolidated financial statements.

In October 2016, the FASB issued authoritative guidance for accounting for income taxes which eliminates the deferred tax effects of intra-entity asset transfers other than inventory. As a result, a reporting entity would recognize the tax expense from the sale of an asset in the seller's tax jurisdiction when the transfer occurs, even though the pre-tax effects of that transaction are eliminated in consolidation. The new guidance will be effective for public business entities in fiscal years beginning after December 15, 2017, including interim periods within those years, which for Xilinx would be the first quarter of fiscal year 2019. Early adoption is permitted. The Company is currently evaluating the impact of this new guidance on its consolidated financial statements.

**Note 3. Significant Customers and Concentrations of Credit Risk**

Avnet, Inc. (Avnet), one of the Company's distributors, distributes the Company's products worldwide. As of December 31, 2016 and April 2, 2016, Avnet accounted for 60% and 75% of the Company's total net accounts receivable, respectively. For the third quarter and first nine months of fiscal 2017, resale of product through Avnet accounted for 45% and 43% of the Company's worldwide net revenues, respectively. For the third quarter and the first nine months of fiscal 2016, resale of product through Avnet accounted for 49% and 50% of the Company's worldwide net revenues, respectively.

## Table of Contents

Xilinx is subject to concentrations of credit risk primarily in its trade accounts receivable and investments in debt securities to the extent of the amounts recorded on the consolidated balance sheet. The Company attempts to mitigate the concentration of credit risk in its trade receivables through its credit evaluation process, collection terms, distributor sales to diverse end customers and through geographical dispersion of sales. Xilinx generally does not require collateral for receivables from its end customers or from distributors.

No end customer accounted for more than 10% of the Company's worldwide net revenues for the third quarter as well as the first nine months of fiscal 2017 and 2016.

The Company mitigates concentrations of credit risk in its investments in debt securities by currently investing approximately 86% of its portfolio in AA (or its equivalent) or higher grade securities as rated by Standard & Poor's or Moody's Investors Service. The Company's methods to arrive at investment decisions are not solely based on the rating agencies' credit ratings. Xilinx also performs additional credit due diligence and conducts regular portfolio credit reviews, including a review of counterparty credit risk related to the Company's forward currency exchange contracts. Additionally, Xilinx limits its investments in the debt securities of a single issuer based upon the issuer's credit rating and attempts to further mitigate credit risk by diversifying risk across geographies and type of issuer.

As of December 31, 2016, approximately 37% of the portfolio consisted of mortgage-backed securities. All of the mortgage-backed securities in the investment portfolio were issued by U.S. government-sponsored enterprises and agencies and are rated AA+ by Standard & Poor's and Aaa by Moody's Investors Service.

### Note 4. Fair Value Measurements

The guidance for fair value measurements established by the FASB defines fair value as the exchange price that would be received from selling an asset or paid to transfer a liability (an exit price) in an orderly transaction between market participants at the measurement date. When determining the fair value measurements for assets and liabilities required or permitted to be recorded at fair value, the Company considers the principal or most advantageous market in which Xilinx would transact and also considers assumptions that market participants would use when pricing the asset or liability, such as inherent risk, transfer restrictions and risk of nonperformance.

The Company determines the fair value for marketable debt securities using industry standard pricing services, data providers and other third-party sources and by internally performing valuation testing and analysis. The Company primarily uses a consensus price or weighted-average price for its fair value assessment. The Company determines the consensus price using market prices from a variety of industry standard pricing services, data providers, security master files from large financial institutions and other third party sources and uses those multiple prices as inputs into a distribution-curve-based algorithm to determine the daily market value. The pricing services use multiple inputs to determine market prices, including reportable trades, benchmark yield curves, credit spreads and broker/dealer quotes as well as other industry and economic events. For certain securities with short maturities, such as discount commercial paper and certificates of deposit, the security is accreted from purchase price to face value at maturity. If a subsequent transaction on the same security is observed in the marketplace, the price on the subsequent transaction is used as the current daily market price and the security will be accreted to face value based on the revised price. For certain other securities, such as student loan auction rate securities, the Company performs its own valuation analysis using a discounted cash flow pricing model.

The Company validates the consensus prices by taking random samples from each asset type and corroborating those prices using reported trade activity, benchmark yield curves, binding broker/dealer quotes or other relevant price information. There have not been any changes to the Company's fair value methodology during the first nine months of fiscal 2017 and the Company did not adjust or override any fair value measurements as of December 31, 2016.

### Fair Value Hierarchy

The fair value framework requires the categorization of assets and liabilities into three levels based upon the assumptions (inputs) used to price the assets or liabilities. The guidance for fair value measurements requires that assets and liabilities carried at fair value be classified and disclosed in one of the following categories:

Level 1 — Quoted (unadjusted) prices in active markets for identical assets or liabilities.

The Company's Level 1 assets consist of U.S. government and agency securities and money market funds.

Level 2 — Observable inputs other than quoted prices included in Level 1, such as quoted prices for similar assets or liabilities in active markets; quoted prices for identical or similar assets or liabilities in markets that are not active; or other inputs that are observable or can be corroborated by observable market data for substantially the full term of the asset or liability.

Table of Contents

The Company's Level 2 assets consist of financial institution securities, non-financial institution securities, municipal bonds, U.S. government and agency securities, foreign government and agency securities, mortgage-backed securities, debt mutual funds, bank loans, asset-backed securities and commercial mortgage-backed securities. The Company's Level 2 assets and liabilities also include foreign currency forward contracts and commodity swap contracts.

Level 3 — Unobservable inputs to the valuation methodology that are supported by little or no market activity and that are significant to the measurement of the fair value of the assets or liabilities. Level 3 assets and liabilities include those whose fair value measurements are determined using pricing models, discounted cash flow methodologies or similar valuation techniques, as well as significant management judgment or estimation.

The Company's Level 3 assets and liabilities include student loan auction rate securities.

Assets and Liabilities Measured at Fair Value on a Recurring Basis

In instances where the inputs used to measure fair value fall into different levels of the fair value hierarchy, the fair value measurement has been determined based on the lowest level input that is significant to the fair value measurement in its entirety. The Company's assessment of the significance of a particular item to the fair value measurement in its entirety requires judgment, including the consideration of inputs specific to the asset or liability. The following tables present information about the Company's assets and liabilities measured at fair value on a recurring basis as of December 31, 2016 and April 2, 2016:

Table of Contents

(In thousands)	December 31, 2016			
	Quoted Prices in Active Markets for Identical Instruments (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)	Total Fair Value
<b>Assets</b>				
Cash equivalents:				
Money market funds	\$ 366,460	\$ —	\$ —	\$ 366,460
Financial institution securities	—	299,875	—	299,875
Non-financial institution securities	—	22,689	—	22,689
U.S. government and agency securities	24,990	58,282	—	83,272
Foreign government and agency securities	—	4,998	—	4,998
Short-term investments:				
Financial institution securities	—	174,997	—	174,997
Non-financial institution securities	—	272,956	—	272,956
Municipal bonds	—	50,067	—	50,067
U.S. government and agency securities	29,607	63,569	—	93,176
Foreign government and agency securities	—	89,752	—	89,752
Asset-backed securities	—	210,465	—	210,465
Mortgage-backed securities	—	1,141,926	—	1,141,926
Debt mutual funds	—	33,952	—	33,952
Bank loans	—	131,056	—	131,056
Commercial mortgage-backed securities	—	216,242	—	216,242
Long-term investments:				
Auction rate securities	—	—	10,227	10,227
Asset-backed securities	—	5,388	—	5,388
Municipal bonds	—	4,726	—	4,726
Mortgage-backed securities	—	110,758	—	110,758
Debt mutual fund	—	51,983	—	51,983
Total assets measured at fair value	\$ 421,057	\$ 2,943,681	\$ 10,227	\$ 3,374,965
<b>Liabilities</b>				
Derivative financial instruments, net	\$ —	\$ 1,753	\$ —	\$ 1,753
Total liabilities measured at fair value	\$ —	\$ 1,753	\$ —	\$ 1,753
Net assets measured at fair value	\$ 421,057	\$ 2,941,928	\$ 10,227	\$ 3,373,212



Table of Contents

(In thousands)	April 2, 2016			
	Quoted Prices in Active Markets for Identical Instruments (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)	Total Fair Value
<b>Assets</b>				
Cash equivalents:				
Money market funds	\$232,698	\$—	\$ —	\$232,698
Non-financial institution securities	—	104,964	—	104,964
Foreign government and agency securities	—	98,967	—	98,967
Municipal bonds	—	1,003	—	1,003
Short-term investments:				
Financial institution securities	—	284,853	—	284,853
Non-financial institution securities	—	460,148	—	460,148
Municipal Bonds	—	61,579	—	61,579
U.S. government and agency securities	81,873	110,420	—	192,293
Foreign government and agency securities	—	214,201	—	214,201
Mortgage-backed securities	—	1,067,157	—	1,067,157
Debt mutual fund	—	35,116	—	35,116
Bank loans	—	102,015	—	102,015
Asset-backed securities	—	210,051	—	210,051
Commercial mortgage-backed securities	—	206,470	—	206,470
Long-term investments:				
Auction rate securities	—	—	9,977	9,977
Municipal bonds	—	7,100	—	7,100
Mortgage-backed securities	—	140,382	—	140,382
Debt mutual fund	—	56,785	—	56,785
Asset-backed securities	—	6,563	—	6,563
Derivative financial instruments, net	—	744	—	744
Total assets measured at fair value	\$314,571	\$3,168,518	\$ 9,977	\$3,493,066

**Changes in Level 3 Instruments Measured at Fair Value on a Recurring Basis**

The following table is a reconciliation of all assets and liabilities measured at fair value on a recurring basis using significant unobservable inputs (Level 3):

(In thousands)	Three Months Ended December 31, 2016		Nine Months Ended January 2, 2016	
	2016	2016	2016	2016
Balance as of beginning of period	\$10,160	\$10,413	\$9,977	\$10,312
Total unrealized gains (losses):				
Included in other comprehensive income (loss)	67	(302)	250	(201)
Balance as of end of period	\$10,227	\$10,111	\$10,227	\$10,111

As of December 31, 2016, marketable securities measured at fair value using Level 3 inputs were comprised of \$10.2 million of student loan auction rate securities. There was no material change to the input assumptions of the pricing model for these student loan auction rate securities.

Table of Contents

## Financial Instruments Not Recorded at Fair Value on a Recurring Basis

The Company's 2.625% Senior Convertible Debentures due June 15, 2017 (2017 Convertible Notes), 2.125% Notes due 2019 (2019 Notes) and 3.000% Notes due 2021 (2021 Notes) are measured at fair value on a quarterly basis for disclosure purposes. The fair values of the 2017 Convertible Notes, 2019 Notes and 2021 Notes as of December 31, 2016 were approximately \$1.25 billion, \$500.8 million and \$506.0 million, respectively, based on the last trading price of the respective debentures for the period (classified as Level 2 in fair value hierarchy due to relatively low trading volume).

## Note 5. Financial Instruments

The following is a summary of cash equivalents and available-for-sale securities as of the end of the periods presented:

(In thousands)	December 31, 2016				April 2, 2016			
	Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	Estimated Fair Value	Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	Estimated Fair Value
Money market funds	\$366,460	\$ —	\$ —	\$366,460	\$232,698	\$ —	\$ —	\$232,698
Financial institution securities	474,872	—	—	474,872	284,853	—	—	284,853
Non-financial institution securities	295,848	541	(744 )	295,645	564,480	862	(230 )	565,112
Auction rate securities	10,500	—	(273 )	10,227	10,500	—	(523 )	9,977
Municipal bonds	55,028	331	(566 )	54,793	68,938	877	(133 )	69,682
U.S. government and agency securities	176,583	7	(142 )	176,448	192,291	73	(71 )	192,293
Foreign government and agency securities	94,783	—	(33 )	94,750	313,168	—	—	313,168
Mortgage-backed securities	1,264,983	5,906	(18,205 )	1,252,684	1,200,071	12,848	(5,380 )	1,207,539
Asset-backed securities	215,879	677	(703 )	215,853	216,068	1,151	(605 )	216,614
Debt mutual funds	101,350	—	(15,415 )	85,935	101,350	—	(9,449 )	91,901
Bank loans	130,029	1,102	(75 )	131,056	102,092	25	(102 )	102,015
Commercial mortgage-backed securities	219,675	128	(3,561 )	216,242	207,847	432	(1,809 )	206,470
	\$3,405,990	\$ 8,692	\$(39,717 )	\$3,374,965	\$3,494,356	\$ 16,268	\$(18,302 )	\$3,492,322

Table of Contents

The following tables show the fair values and gross unrealized losses of the Company's investments, aggregated by investment category, for individual securities that have been in a continuous unrealized loss position for the length of time specified, as of December 31, 2016 and April 2, 2016:

(In thousands)	December 31, 2016					
	Less Than 12 Months		12 Months or Greater		Total	
	Fair Value	Gross Unrealized Losses	Fair Value	Gross Unrealized Losses	Fair Value	Gross Unrealized Losses
Non-financial institution securities	\$69,567	\$ (733 )	\$1,523	\$ (11 )	\$71,090	\$ (744 )
Auction rate securities	—	—	10,227	(273 )	10,227	(273 )
Municipal bonds	32,671	(537 )	1,730	(29 )	34,401	(566 )
U.S. government and agency securities	82,785	(142 )	—	—	82,785	(142 )
Foreign government and agency securities	14,976	(33 )	—	—	14,976	(33 )
Mortgage-backed securities	914,938	(15,537 )	118,236	(2,668 )	1,033,174	(18,205 )
Asset-backed securities	87,937	(561 )	11,380	(142 )	99,317	(703 )
Debt mutual funds	—	—	85,935	(15,415 )	85,935	(15,415 )
Bank loans	12,264	(75 )	—	—	12,264	(75 )
Commercial mortgage-backed securities	151,331	(1,984 )	24,384	(1,577 )	175,715	(3,561 )
	\$1,366,469	\$ (19,602 )	\$253,415	\$ (20,115 )	\$1,619,884	\$ (39,717 )
(In thousands)	April 2, 2016					
	Less Than 12 Months		12 Months or Greater		Total	
	Fair Value	Gross Unrealized Losses	Fair Value	Gross Unrealized Losses	Fair Value	Gross Unrealized Losses
Non-financial institution securities	\$52,756	\$ (230 )	\$—	\$—	\$52,756	\$ (230 )
Auction rate securities	—	—	9,977	(523 )	9,977	(523 )
Municipal bonds	10,138	(44 )	3,867	(89 )	14,005	(133 )
U.S. government and agency securities	84,024	(71 )	—	—	84,024	(71 )
Mortgage-backed securities	346,560	(3,916 )	114,285	(1,464 )	460,845	(5,380 )
Asset-backed securities	81,038	(502 )	20,793	(103 )	101,831	(605 )
Debt mutual funds	—	—	91,901	(9,449 )	91,901	(9,449 )
Bank loans	34,358	(31 )	42,832	(71 )	77,190	(102 )
Commercial mortgage-backed securities	141,761	(878 )	2,150	(931 )	143,911	(1,809 )
	\$750,635	\$ (5,672 )	\$285,805	\$ (12,630 )	\$1,036,440	\$ (18,302 )

As of December 31, 2016, the gross unrealized losses that had been outstanding for less than twelve months were primarily related to mortgage-backed securities and were due to the general rising of the interest-rate environment. However, the percentage of such losses to the total estimated fair value of the mortgage-backed securities was relatively insignificant. The gross unrealized losses that had been outstanding for more than twelve months were primarily related to debt mutual funds and mortgage-backed securities, which were primarily due to the general rising of the interest-rate environment and foreign currency movement.



Table of Contents

The Company reviewed the investment portfolio and determined that the gross unrealized losses on these investments as of December 31, 2016 and April 2, 2016 were temporary in nature. These investments are highly rated by the credit rating agencies and there have been no defaults on any of these securities, and we have received interest payments as they become due. Additionally, in the past several years a portion of the Company's investment in the mortgage-backed securities were redeemed or prepaid by the debtors at par. Furthermore, the aggregate of individual unrealized losses that had been outstanding for twelve months or more was not significant as of December 31, 2016 and April 2, 2016. The Company neither intends to sell these investments nor concludes that it is more-likely-than-not that it will have to sell them until recovery of their carrying values. The Company also believes that it will be able to collect both principal and interest amounts due to the Company at maturity, given the high credit quality of these investments and any related underlying collateral.

The amortized cost and estimated fair value of marketable debt securities (financial institution securities, non-financial institution securities, auction rate securities, municipal bonds, U.S. and foreign government and agency securities, mortgage-backed securities, asset-backed securities, bank loans and commercial mortgage-backed securities), by contractual maturity, are shown below. Actual maturities may differ from contractual maturities because issuers may have the right to call or prepay obligations without call or prepayment penalties.

	December 31, 2016	
	Amortized Cost	Estimated Fair Value
(In thousands)		
Due in one year or less	\$839,365	\$839,380
Due after one year through five years	496,399	494,352
Due after five years through ten years	243,772	243,648
Due after ten years	1,358,644	1,345,190
	\$2,938,180	\$2,922,570

As of December 31, 2016, \$1.95 billion of marketable debt securities with contractual maturities of greater than one year were classified as short-term investments. Additionally, the above table did not include investments in money market and mutual funds because these funds do not have specific contractual maturities.

Certain information related to available-for-sale securities is as follows:

	Three Months Ended		Nine Months Ended	
	December 31, 2016	January 2, 2016	December 31, 2016	January 2, 2016
(In thousands)				
Proceeds from sale of available-for-sale securities	\$130,891	\$82,396	\$384,236	\$203,426
Gross realized gains on sale of available-for-sale securities	\$624	\$203	\$2,055	\$1,038
Gross realized losses on sale of available-for-sale securities	(679)	(221)	(1,284)	(439)
Net realized gains (losses) on sale of available-for-sale securities	\$(55)	\$(18)	\$771	\$599
Amortization of premiums on available-for-sale securities	\$8,034	\$6,906	\$22,209	\$20,417

The cost of securities matured or sold is based on the specific identification method.

#### Note 6. Derivative Financial Instruments

The Company's primary objective for holding derivative financial instruments is to manage foreign currency exchange rate risk and interest rate risk. As a result of the use of derivative financial instruments, the Company is exposed to the risk that counterparties to derivative contracts may fail to meet their contractual obligations. The Company manages counterparty credit risk in derivative contracts by reviewing counterparty creditworthiness on a regular basis, establishing collateral requirement and limiting exposure to any single counterparty. The right of set-off that exists with certain transactions enables the Company to net amounts due to and from the counterparty, reducing the maximum loss from credit risk in the event of counterparty default.



Table of Contents

As of December 31, 2016 and April 2, 2016, the Company had the following outstanding forward currency exchange contracts (in notional amount), which were derivative financial instruments:

(In thousands and U.S. dollars)	December 31, 2016	April 2, 2016
Singapore Dollar	\$ 21,448	\$26,978
Euro	18,436	19,123
Indian Rupee	34,606	23,302
British Pound	8,429	10,716
Japanese Yen	3,834	3,387
	\$ 86,753	\$83,506

As part of the Company's strategy to reduce volatility of operating expenses due to foreign exchange rate fluctuations, the Company employs a hedging program with a forward outlook of up to two years for major foreign-currency-denominated operating expenses. The outstanding forward currency exchange contracts expire at various dates through August 2018. The majority of net unrealized gains, which approximate the fair market value of the outstanding forward currency exchange contracts, are expected to be realized into net income within the next two years.

As of December 31, 2016, all of the forward foreign currency exchange contracts were designated and qualified as cash flow hedges and the effective portion of the gain or loss on the forward contracts was reported as a component of other comprehensive income (loss) and reclassified into net income in the same period during which the hedged transaction affects earnings. The estimated amount of such gains or losses as of December 31, 2016 that is expected to be reclassified into earnings was not material. The ineffective portion of the gains or losses on the forward contracts was included in the net income for all periods presented.

The Company may enter into forward foreign currency exchange contracts to hedge firm commitments such as acquisitions and capital expenditures. Gains and losses on foreign currency forward contracts that are designated as hedges of anticipated transactions, for which a firm commitment has been attained and the hedged relationship has been effective, are deferred and included in income or expenses in the same period that the underlying transaction is settled. Gains and losses on any instruments not meeting the above criteria are recognized in income or expenses in the consolidated statements of income as they are incurred.

The Company had the following derivative instruments as of December 31, 2016 and April 2, 2016, located on the condensed consolidated balance sheet, utilized for risk management purposes detailed above:

Foreign Exchange Contracts			
Asset Derivatives		Liability Derivatives	
(In thousands)	Balance Sheet Location	Fair Value	Balance Sheet Location Fair Value
December 31, 2016	Prepaid expenses and other current assets	\$380	Other accrued liabilities \$2,133
April 2, 2016	Prepaid expenses and other current assets	\$2,161	Other accrued liabilities \$1,417

The Company does not offset or net the fair value amounts of derivative financial instruments in its condensed consolidated balance sheets. The potential effect of rights of set-off associated with the derivative financial instruments was not material to the Company's condensed consolidated balance sheet for all periods presented.



Table of Contents

The following table summarizes the effect of derivative instruments on the condensed consolidated statements of income for the third quarter and the first nine months of fiscal 2017 and 2016:

(In thousands)	Three Months Ended		Nine Months Ended	
	December 31, 2016	January 2, 2016	December 31, 2016	January 2, 2016
Amount of losses recognized in other comprehensive income on derivative (effective portion of cash flow hedging)	\$(2,185)	\$(1,470 )	\$(2,229)	\$(5,035 )
Amount of losses reclassified from accumulated other comprehensive income into income (effective portion) *	\$(875 )	\$(2,166 )	\$(1,513)	\$(6,110 )
Amount of gains (losses) recorded (ineffective portion) *	\$23	\$7	\$31	\$(15 )

\*Recorded in Interest and Other Expense, net within the condensed consolidated statements of income.

#### Note 7. Stock-Based Compensation Plans

The Company's equity incentive plans are broad-based, long-term retention programs that cover employees, consultants and non-employee directors of the Company. These plans are intended to attract and retain talented employees, consultants and non-employee directors and to provide such persons with a proprietary interest in the Company.

#### Stock-Based Compensation

The following table summarizes stock-based compensation expense related to stock awards granted under the Company's equity incentive plans and rights to acquire stock granted under the Company's Employee Stock Purchase Plan (ESPP):

(In thousands)	Three Months Ended		Nine Months Ended	
	December 31, 2016	January 2, 2016	December 31, 2016	January 2, 2016
Stock-based compensation included in:				
Cost of revenues	\$1,945	\$ 2,145	\$5,994	\$ 5,872
Research and development	17,154	16,935	48,803	44,561
Selling, general and administrative	11,768	12,383	35,276	34,031
	\$30,867	\$ 31,463	\$90,073	\$ 84,464

As a result of the early adoption of new guidance on accounting for share-based payments in the first quarter of fiscal 2017, during the third quarter and first nine months of fiscal 2017 the Company recorded excess tax benefits realized for the tax deduction from option exercises and other awards of \$1.2 million and \$10.9 million, respectively, in the provision for income taxes. During the third quarter and first nine months of fiscal 2016, the Company recorded excess tax benefits realized for the tax deduction from option exercises and other awards of \$1.2 million and \$8.5 million, respectively, in additional paid-in capital.

Table of Contents

## Employee Stock Option Plans

A summary of the Company's option plans activity and related information is as follows:

(Shares in thousands)	Options Outstanding	
	Number of Shares	Weighted-Average Exercise Price Per Share
April 2, 2016	1,257	\$ 25.42
Exercised	(1,010)	\$ 24.78
Forfeited/cancelled/expired	(3 )	\$ 26.21
December 31, 2016	244	\$ 28.03
Options exercisable at:		
December 31, 2016	243	\$ 28.01
April 2, 2016	1,241	\$ 25.33

The types of awards allowed under the 2007 Equity Incentive Plan (2007 Equity Plan) include incentive stock options, non-qualified stock options, restricted stock units (RSUs), restricted stock and stock appreciation rights. To date, the Company has issued a mix of non-qualified stock options and RSUs under the 2007 Equity Plan. As of December 31, 2016, 12.7 million shares remained available for grant under the 2007 Equity Plan.

The total pre-tax intrinsic value of options exercised during the three and nine months ended December 31, 2016 was \$2.8 million and \$24.2 million, respectively. The total pre-tax intrinsic value of options exercised during the three and nine months ended January 2, 2016 was \$8.3 million and \$31.6 million, respectively. This intrinsic value represents the difference between the exercise price and the fair market value of the Company's common stock on the date of exercise.

The Company's stock-based compensation expense relating to options during the first nine months of fiscal 2017 and 2016 was not material.

## RSU Awards

A summary of the Company's RSU activity and related information is as follows:

(Shares in thousands)	RSUs Outstanding	
	Number of Shares	Weighted-Average Grant-Date Fair Value Per Share
April 2, 2016	6,678	\$ 40.74
Granted	3,130	\$ 43.40
Vested	(2,269)	\$ 39.49
Cancelled	(412 )	\$ 41.15
December 31, 2016	7,127	\$ 42.27

The estimated fair values of RSU awards were calculated based on the market price of Xilinx common stock on the date of grant, reduced by the present value of dividends expected to be paid on Xilinx common stock prior to vesting. The per share weighted-average fair value of RSUs granted during the third quarter of fiscal 2017 was \$49.50 (\$43.41 for the third quarter of fiscal 2016), and for the first nine months of fiscal 2017 was \$43.40 (\$41.24 for the first nine months of fiscal 2016), which were calculated based on estimates at the date of grant using the following weighted-average assumptions:

Edgar Filing: XILINX INC - Form 10-Q

	Three Months Ended December 31, 2016			Nine Months Ended January 2, 2016		
Risk-free interest rate	1.4 %	1.3 %		0.9 %	1.3 %	
Dividend yield	2.5 %	2.7 %		2.8 %	2.8 %	

18

---

Table of Contents

For the majority of RSUs granted, the number of shares of common stock issued on the date the RSU awards vest is net of the minimum statutory withholding requirements that we pay in cash to the appropriate taxing authorities on behalf of our employees. In the condensed consolidated statement of cash flows, these amounts have been included as a reduction in the cash proceeds from issuance of common stock under our various stock plans. During the first nine months of fiscal 2017 and 2016, we withheld \$29.9 million and \$29.8 million worth of RSU awards, respectively, to satisfy the employees' tax obligations.

Employee Stock Purchase Plan

Under the ESPP, shares are only issued during the second and fourth quarters of each fiscal year. Employees purchased 446 thousand shares for \$15.0 million during the second quarter of fiscal 2017 and 438 thousand shares for \$14.5 million in the second quarter of fiscal 2016. The per-share weighted-average fair value of stock purchase rights granted under the ESPP during the second quarter of fiscal 2017 and 2016 was \$11.64 and \$9.78, respectively. The fair values of stock purchase plan rights granted in the second quarter of fiscal 2017 and 2016 were estimated using the Black-Scholes option pricing model at the date of grant using the following assumptions:

	2017	2016
Expected life of options (years)	1.25	1.25
Expected stock price volatility	0.23	0.25
Risk-free interest rate	0.5 %	0.4 %
Dividend yield	2.6 %	3.0 %

The next scheduled purchase under the ESPP is in the fourth quarter of fiscal 2017. As of December 31, 2016, 9.0 million shares were available for future issuance under the ESPP.

Note 8. Net Income Per Common Share

The computation of basic net income per common share for all periods presented is derived from the information on the condensed consolidated statements of income, and there are no reconciling items in the numerator used to compute diluted net income per common share. The following table summarizes the computation of basic and diluted net income per common share:

	Three Months Ended		Nine Months Ended	
	December 31, 2016	January 2, 2016	December 31, 2016	January 2, 2016
(In thousands, except per share amounts)				
Net income available to common stockholders	\$ 141,846	\$ 130,819	\$ 469,087	\$ 405,833
Weighted average common shares outstanding-basic	250,982	256,450	252,811	257,491
Dilutive effect of employee equity incentive plans	2,907	2,538	2,400	2,416
Dilutive effect of 2017 Convertible Notes <sup>[1]</sup>	10,165	8,067	9,212	7,303
Dilutive effect of warrants	6,727	2,556	4,759	1,506
Weighted average common shares outstanding-diluted	270,781	269,611	269,182	268,716
Basic earnings per common share	\$0.57	\$0.51	\$1.86	\$1.58
Diluted earnings per common share	\$0.52	\$0.49	\$1.74	\$1.51

<sup>[1]</sup> To hedge against potential dilution upon conversion of the 2017 Convertible Notes, the Company purchased call options on its common stock from the hedge counter-parties. The call options give the Company the right to purchase up to 20.8 million shares of its common stock at \$28.86 per share. These call options are not considered for purposes of calculating the total shares outstanding under the basic and diluted net income per share, as their effect would be anti-dilutive. Upon exercise, the call options would serve to neutralize the dilutive effect of the 2017 Convertible Notes and reduce the weighted number of diluted shares used in per share calculations.

The total shares used in the denominator of the diluted net income per common share calculation includes potentially dilutive common equivalent shares outstanding that are not included in basic net income per common share by applying the treasury stock method to the impact of the equity incentive plans and to the incremental shares issuable assuming conversion of the Company's convertible debt and warrants (see "Note 10. Debt and Credit Facility" for more discussion of the Company's debt and warrants).

Table of Contents

Outstanding stock options and RSUs under the Company's stock award plans to purchase approximately 296 thousand and 4.3 million shares, for the third quarter and the first nine months of fiscal 2017, respectively, were excluded from diluted net income per common share by applying the treasury stock method, as their inclusion would have been anti-dilutive. These options and RSUs could be dilutive in the future if the Company's average share price increases and is greater than the combined exercise prices and the unamortized fair values of these options and RSUs.

## Note 9. Inventories

Inventories are stated at the lower of actual cost (determined using the first-in, first-out method) or market (estimated net realizable value) and are comprised of the following:

(In thousands)	December 31, 2016	April 2, 2016
Raw materials	\$ 15,354	\$ 15,346
Work-in-process	147,650	123,675
Finished goods	42,923	39,529
	\$ 205,927	\$ 178,550

## Note 10. Debt and Credit Facility

## 2017 Convertible Notes

As of December 31, 2016, the Company had \$600.0 million principal amount of 2017 Convertible Notes outstanding. The 2017 Convertible Notes are senior in right of payment to the Company's existing and future unsecured indebtedness that is expressly subordinated in right of payment to the 2017 Convertible Notes, and are ranked equally with all of our other existing and future unsecured senior indebtedness, including the 2019 and 2021 Notes discussed below. The Company may not redeem the 2017 Convertible Notes prior to maturity.

The 2017 Convertible Notes are convertible, subject to certain conditions, into shares of Xilinx common stock at a conversion rate of 34.6495 shares of common stock per \$1 thousand principal amount of the 2017 Convertible Notes, representing an effective conversion price of approximately \$28.86 per share of common stock. The conversion rate is subject to adjustment for certain events as outlined in the indenture governing the 2017 Convertible Notes, but will not be adjusted for accrued interest. One of the conditions allowing holders of the 2017 Convertible Notes to convert during any fiscal quarter is if the last reported sale price of the Company's common stock for at least 20 trading days during a period of 30 consecutive trading days ending on the last trading day of the preceding fiscal quarter is greater than or equal to 130% of the conversion price on each applicable trading day. This condition was met as of December 31, 2016 and as a result, the 2017 Convertible Notes were convertible at the option of the holders. As of December 31, 2016, the 2017 Convertible Notes were classified as a current liability on the Company's condensed consolidated balance sheet. Additionally, a portion of the equity component attributable to the conversion feature of the 2017 Convertible Notes was classified in temporary stockholders' equity. The amount classified as temporary equity was equal to the difference between the principal amount and carrying value of the 2017 Convertible Notes. Upon conversion, the Company would pay the holders of the 2017 Convertible Notes cash up to the aggregate principal amount of the 2017 Convertible Notes. If the conversion value exceeds the principal amount, the Company would deliver shares of its common stock in respect to the remainder of its conversion obligation in excess of the aggregate principal amount (conversion spread). Accordingly, there is no adjustment to the numerator in the net income per common share computation for the cash settled portion of the 2017 Convertible Notes, as that portion of the debt liability will always be settled in cash. The conversion spread is included in the denominator for the computation of diluted net income per common share, using the treasury stock method.

The Company received conversion notices for an aggregate of \$142.0 million in principal amount of the 2017 Convertible Notes during the third quarter of fiscal year 2017. Settlements of these conversion requests are expected to be completed in the fourth quarter of fiscal year 2017 based on a 30 trading-day observation period subsequent to the receipt of the conversion notices.



Table of Contents

The carrying values of the liability and equity components of the 2017 Convertible Notes are reflected in the Company's condensed consolidated balance sheets as follows:

(In thousands)	December 31, 2016	April 2, 2016
Liability component:		
Principal amount of the 2017 Convertible Notes (discount is based on imputed discount rate of 5.75%)	\$ 600,000	\$ 600,000
Unamortized discount of liability component	(6,477)	(18,135)
Hedge accounting adjustment – sale of interest rate swap	1,872	5,241
Unamortized debt issuance costs associated with 2017 Convertible Notes	(603)	(1,689)
Net carrying value of the 2017 Convertible Notes	\$ 594,792	\$ 585,417

Equity component (including temporary equity) – net carrying value \$ 66,415 \$ 66,415

The remaining unamortized debt discount, net of the hedge accounting adjustment from the previous sale of the interest rate swap, is being amortized as additional non-cash interest expense over the expected remaining term of the 2017 Convertible Notes. As of December 31, 2016, the remaining term of the 2017 Convertible Notes is 0.5 years. As of December 31, 2016, the if-converted value of the 2017 Convertible Notes was \$1.18 billion.

Interest expense related to the 2017 Convertible Notes was included in interest and other expense, net on the condensed consolidated statements of income as follows:

(In thousands)	Three Months Ended December 31, 2016		Nine Months Ended January 2, 2016	
Contractual coupon interest	\$3,938	\$ 3,938	\$11,813	\$ 11,813
Amortization of debt issuance costs	362	362	1,086	1,086
Amortization of debt discount, net	2,763	2,763	8,289	8,289
Total interest expense related to the 2017 Convertible Notes	\$7,063	\$ 7,063	\$21,188	\$ 21,188

To hedge against potential dilution upon conversion of the 2017 Convertible Notes, the Company purchased call options on its common stock from the hedge counter parties. The call options give the Company the right to purchase up to 20.8 million shares of its common stock at \$28.86 per share. The call options will terminate upon the earlier of the maturity of the 2017 Convertible Notes or the last day any of the 2017 Convertible Notes remain outstanding. To reduce the hedging cost, under separate transactions the Company sold warrants to the hedge counter parties, which give the hedge counter parties the right to purchase up to 20.8 million shares of the Company's common stock at \$40.89 per share. These warrants expire on a gradual basis over a specified period starting on September 13, 2017.

2019 and 2021 Notes  
As of December 31, 2016, the Company had \$500.0 million principal amount of 2019 Notes and \$500.0 million principal amount of 2021 Notes with maturity dates of March 15, 2019 and March 15, 2021 respectively. The 2019 and 2021 Notes were offered to the public at a discounted price of 99.477% and 99.281% of par, respectively. Interest on the 2019 and 2021 Notes is payable semiannually on March 15 and September 15.

As of December 31, 2016, the remaining term of the 2019 and 2021 Notes are 2.2 years and 4.2 years, respectively.



Table of Contents

The following table summarizes the carrying value of the 2019 and 2021 Notes as of December 31, 2016 and April 2, 2016:

(In thousands)	December 31, 2016	April 2, 2016
Principal amount of the 2019 Notes (discount is based on imputed interest rate of 2.236%)	\$ 500,000	\$ 500,000
Unamortized discount of the 2019 Notes	(1,169 )	(1,560 )
Unamortized debt issuance costs associated with the 2019 Notes	(740 )	(996 )
Principal amount of the 2021 Notes (discount is based on imputed interest rate of 3.115%)	500,000	500,000
Unamortized discount of the 2021 Notes	(2,233 )	(2,605 )
Unamortized debt issuance costs associated with the 2021 Notes	(1,016 )	(1,200 )
Total carrying value	\$ 994,842	\$ 993,639

Interest expense related to the 2019 and 2021 Notes was included in interest and other expense, net on the condensed consolidated statements of income as follows:

(In thousands)	Three Months Ended December 31, 2016		Nine Months Ended January 2, 2016	
Contractual coupon interest	\$6,406	\$ 6,406	\$19,219	\$ 19,219
Amortization of debt issuance costs	146	146	439	439
Amortization of debt discount, net	257	251	764	745
Total interest expense related to the 2019 and 2021 Notes	\$6,809	\$ 6,803	\$20,422	\$ 20,403
Revolving Credit Facility				

On December 7, 2016, the Company entered into a \$400.0 million senior unsecured revolving credit facility that, upon certain conditions, may be extended by an additional \$150.0 million, with a syndicate of banks (expiring in December 2021). Borrowings under the credit facility will bear interest at a benchmark rate plus an applicable margin based upon the Company's credit rating. In connection with the credit facility, the Company is required to maintain certain financial and nonfinancial covenants. As of December 31, 2016, the Company had made no borrowings under this credit facility and was not in violation of any of the covenants.

The previous \$250.0 million senior unsecured revolving credit facility, which was entered on December 7, 2011, expired in December 2016.

#### Note 11. Common Stock Repurchase Program

The Board of Directors has approved stock repurchase programs enabling the Company to repurchase its common stock in the open market or through negotiated transactions with independent financial institutions. On November 17, 2014, the Board authorized the repurchase of \$800.0 million of the Company's common stock (2014 Repurchase Program). On May 16, 2016, the Board authorized the repurchase of up to \$1.00 billion of the Company's common stock and debentures (2016 Repurchase Program). The 2014 and 2016 Repurchase Programs have no stated expiration date.

Through December 31, 2016, the Company had used all of the \$800.0 million authorized under the 2014 Repurchase Program and \$209.8 million of the \$1.00 billion authorized under the 2016 Repurchase Program, leaving \$790.2 million available for future repurchases. The Company's current policy is to retire all repurchased shares, and consequently, no treasury shares were held as of December 31, 2016 and April 2, 2016.

During the first nine months of fiscal 2017, the Company repurchased 8.0 million shares of common stock in the open market and through an accelerated share repurchase agreement with an independent financial institution for a total of

\$414.0 million. During the first nine months of fiscal 2016, the Company repurchased 6.7 million shares of common stock in the open market for a total of \$300.0 million.

Table of Contents

## Note 12. Interest and Other Expense, Net

The components of interest and other expense, net are as follows:

	Three Months Ended		Nine Months Ended	
(In thousands)	December 31, 2016	January 2, 2016	December 31, 2016	January 2, 2016
Interest income	\$14,504	\$12,640	\$38,068	\$28,739
Interest expense	(13,872 )	(13,866 )	(41,610 )	(41,591 )
Other expense, net	(1,024 )	(3,827 )	(2,588 )	(11,941 )
	\$(392 )	\$(5,053 )	\$(6,130 )	\$(24,793 )

## Note 13. Accumulated Other Comprehensive Loss

Comprehensive income (loss) is defined as the change in equity of a company during a period from transactions and other events and circumstances from non-owner sources. The components of accumulated other comprehensive loss are as follows:

(In thousands)	December 31, 2016	April 2, 2016
Accumulated unrealized losses on available-for-sale securities, net of tax	\$ (19,646 )	\$(1,260)
Accumulated unrealized gains (losses) on hedging transactions, net of tax	(1,973 )	256
Accumulated cumulative translation adjustment, net of tax	(8,822 )	(5,627 )
Accumulated other comprehensive loss	\$ (30,441 )	\$(6,631)

The related tax effects of other comprehensive loss were not material for all periods presented.

## Note 14. Income Taxes

The Company recorded tax provisions of \$20.7 million and \$50.8 million for the third quarter and the first nine months of fiscal 2017, respectively, representing an effective tax rate of 13% and 10%, respectively. The Company recorded tax provisions of \$24.2 million and \$61.2 million for the third quarter and the first nine months of fiscal 2016, respectively, representing an effective tax rate of 16% and 13%, respectively.

The difference between the U.S. federal statutory tax rate of 35% and the Company's effective tax rate in all periods is primarily due to income earned in lower tax rate jurisdictions, for which no U.S. income tax has been provided, as the Company intends to permanently reinvest these earnings outside of the U.S.

The Company's total gross unrecognized tax benefits as of December 31, 2016, determined in accordance with FASB authoritative guidance for measuring uncertain tax positions, increased by \$289 thousand in the third quarter of fiscal 2017 to \$26.3 million. The total amount of unrecognized tax benefits that, if realized in a future period, would favorably affect the effective tax rate was \$7.6 million as of December 31, 2016.

The Company's policy is to include interest and penalties related to income tax liabilities within the provision for income taxes on the condensed consolidated statements of income. The balance of accrued interest and penalties recorded in the condensed consolidated balance sheets and the amounts of interest and penalties included in the Company's provision for income taxes were not material for all periods presented.

The Company is no longer subject to U.S. federal audits by taxing authorities for years through fiscal 2011, U.S. state audits for years through fiscal 2010 and tax audits in Ireland for years through fiscal 2012.

The Company had been subject to examination by the IRS for fiscal years 2012 through 2014. During the fourth quarter of fiscal 2016, the IRS completed its fieldwork and issued a Revenue Agent Report. The case was then moved forward to the Joint Committee on Taxation for review. On July 29, 2016, the Company received written notification that the Joint Committee had completed its review and had taken no exception to the conclusions reached by the IRS.

As a result of the early adoption of new guidance on accounting for share-based payments, the Company recorded excess tax benefits of \$1.2 million and \$10.9 million for the third quarter and first nine months of fiscal 2017, respectively, in the condensed

Table of Contents

consolidated statement of income as a component of the provision for income taxes. Please refer to "Note 2. Recent Accounting Changes and Accounting Pronouncements" for more details regarding the adoption of the new guidance.

## Note 15. Commitments

Xilinx leases some of its facilities and office buildings under non-cancelable operating leases that expire at various dates through December 2025. Additionally, Xilinx entered into a land lease in conjunction with the Company's building in Singapore, which will expire in November 2035 and the lease cost was settled in an up-front payment in June 2006. Some of the operating leases for facilities and office buildings require payment of operating costs, including property taxes, repairs, maintenance and insurance. Most of the Company's leases contain renewal options for varying terms. Approximate future minimum lease payments under non-cancelable operating leases are as follows:

Fiscal	(In thousands)
2017 (remaining three months)	\$ 1,640
2018	5,591
2019	4,358
2020	3,311
2021	2,292
Thereafter	1,774
Total	\$ 18,966

Aggregate future rental income to be received from owned property totaled \$2.2 million as of December 31, 2016. Rent expense, net of rental income, under all operating leases was \$1.3 million and \$3.8 million for the three and nine months ended December 31, 2016, respectively. Rent expense, net of rental income, under all operating leases was \$1.2 million and \$3.3 million for the three and nine months ended January 2, 2016, respectively. Rental income was not material for the third quarter and the first nine months of fiscal 2017 and 2016.

Other commitments as of December 31, 2016 totaled \$143.7 million and consisted of purchases of inventory and other non-cancelable purchase obligations related to subcontractors that manufacture silicon wafers and provide assembly and test services. The Company expects to receive and pay for these materials and services in the next three to six months, as the products meet delivery and quality specifications. As of December 31, 2016, the Company had \$55.7 million of non-cancelable license obligations to providers of electronic design automation software and hardware/software maintenance expiring at various dates through December 2019.

## Note 16. Product Warranty and Indemnification

The Company generally sells products with a limited warranty for product quality. The Company provides an accrual for known product issues if a loss is probable and can be reasonably estimated. As of the end of the third quarter of fiscal 2017 and the end of fiscal 2016, the accrual balance of the product warranty liability was immaterial.

The Company offers, subject to certain terms and conditions, to indemnify customers and distributors for costs and damages awarded against these parties in the event the Company's hardware products are found to infringe third-party intellectual property rights, including patents, copyrights or trademarks, and to compensate certain customers for limited specified costs they actually incur in the event our hardware products experience epidemic failure. To a lesser extent, the Company may from time-to-time offer limited indemnification with respect to its software products. The terms and conditions of these indemnity obligations are limited by contract, which obligations are typically perpetual from the effective date of the agreement. The Company has historically received only a limited number of requests for indemnification under these provisions and has not made any significant payments pursuant to these provisions. The Company cannot estimate the maximum amount of potential future payments, if any, that the Company may be required to make as a result of these obligations due to the limited history of indemnification claims and the unique facts and circumstances that are likely to be involved in each particular claim and indemnification provision.

However, there can be no assurances that the Company will not incur any financial liabilities in the future as a result of these obligations.

## Table of Contents

### Note 17. Contingencies

#### Patent Litigation

On November 7, 2014, the Company filed a complaint for declaratory judgment against Papst Licensing GmbH & Co., KG (Papst) in the U.S. District Court for the Northern District of California (Xilinx, Inc. v. Papst Licensing GmbH & Co., KG, Case No. 3:14-CV-04963) (the California Action). On the same date, a patent infringement lawsuit was filed by Papst against the Company in the U.S. District Court for the District of Delaware (Papst Licensing GmbH & Co., KG v. Xilinx, Inc., Case No. 1:14-CV-01376) (the Delaware Action). Both the California Action and the Delaware Action pertain to the same two patents. In the Delaware Action, Papst seeks unspecified damages, interest and costs. On July 9, 2015, the Court in the California Action granted Papst's motion to dismiss for lack of personal jurisdiction, and the California Action was dismissed. The Company has appealed the decision dismissing in the California Action. On September 1, 2015, the Court in the Delaware Action granted the Company's motion to transfer the Delaware Action to the U.S. District Court for the Northern District of California (Papst Licensing GmbH & Co., KG v. Xilinx, Inc., Case No. 3:16-cv-00925-EDL). On June 9, 2016, the Court in the transferred Delaware Action granted the Company's motion for judgment on the pleadings, determining that each of the asserted claims is directed to a patent-ineligible abstract idea and dismissing Papst's claims for infringement. On July 8, 2016, Papst filed a notice of appeal from the judgment in favor of the Company. The Company is unable to estimate its range of possible loss, if any, in this matter at this time.

On July 17, 2014, a patent infringement lawsuit was filed by PLL Technologies, Inc. (PTI) against the Company in the U.S. District Court for the District of Delaware (PLL Technologies, Inc. v. Xilinx, Inc., Case No. 1:14-CV-00945). On April 28, 2015, the United States Patent Trial and Appeal Board (PTAB) granted Xilinx's request for inter partes review (IPR) with respect to all claims in the litigation. On May 5, 2015, the Court ordered the litigation be stayed pending final resolution of the IPR. On April 18, 2016, the PTAB issued a final written decision in which all of the asserted claims were found unpatentable. On June 14, 2016, PTI filed notice of appeal from the final written decision. The lawsuit pertains to one patent and PTI seeks unspecified damages, interest and costs. The Company is unable to estimate its range of possible loss, if any, in this matter at this time.

On October 6, 2016, a patent infringement lawsuit was filed by Marking Object Virtualization Intelligence, LLC ("MOVI") against the Company in the U.S. District Court for the Eastern District of Texas (Marking Object Virtualization Intelligence, LLC v. Xilinx, Inc., Case No. 2:16-cv-01109-JRG). The lawsuit pertained to two patents, and was dismissed with prejudice on January 9, 2017.

The Company intends to continue to protect and defend our IP vigorously.

#### Other Matters

On June 11, 2015, John P. Neblett, as Chapter 7 Trustee of Valley Forge Composite Technologies, Inc., filed a complaint against Xilinx and others in the U.S. Bankruptcy Court for the Middle District of Pennsylvania (Bankruptcy No. 1:13-bk-05253-JJT). The complaint alleges causes of actions against Xilinx for negligence and civil conspiracy relating to alleged violations of U.S. export laws. It seeks at least \$50.0 million in damages, together with punitive damages, from the defendants. On September 21, 2015, the action was withdrawn from the U.S. Bankruptcy Court for the Middle District of Pennsylvania and transferred to the U.S. District Court for the Eastern District of Kentucky. On November 2, 2015, Xilinx, along with other defendants, filed a motion to dismiss the complaint. On November 3, 2015, Xilinx filed a motion for sanctions pursuant to Federal Rule of Civil Procedure 11. On June 27, 2016, the Court denied both motions. The Company intends to vigorously defend the case and is unable to estimate its range of possible loss, if any, in this matter at this time.

From time to time, the Company is involved in various disputes and litigation matters that arise in the ordinary course of its business. These include disputes and lawsuits related to intellectual property, mergers and acquisitions, licensing, contract law, tax, regulatory, distribution arrangements, employee relations and other matters. Periodically, the Company reviews the status of each matter and assesses its potential financial exposure. If the potential loss from any claim or legal proceeding is considered probable and a range of possible losses can be estimated, the Company accrues a liability for the estimated loss. Legal proceedings are subject to uncertainties, and the outcomes are difficult to predict. Because of such uncertainties, accruals are based only on the best information available at the time. As additional information becomes available, the Company continues to reassess the potential liability related to pending claims and litigation and may revise estimates.



Table of Contents

## Note 18. Goodwill and Acquisition-Related Intangibles

As of December 31, 2016 and April 2, 2016, the amount of goodwill and the gross and net amounts of acquisition-related intangibles for all acquisitions were as follows:

(In thousands)	December 31, April 2,		Weighted-Average
	2016	2016	Amortization Life
Goodwill	\$ 161,287	\$ 159,296	
Core technology, gross	79,980	77,640	5.6 years
Less accumulated amortization	(75,348 )	(71,472 )	
Core technology, net	4,632	6,168	
Other intangibles, gross	46,766	46,606	2.6 years
Less accumulated amortization	(46,639 )	(46,572 )	
Other intangibles, net	127	34	
Total acquisition-related intangibles, gross	126,746	124,246	
Less accumulated amortization	(121,987 )	(118,044 )	
Total acquisition-related intangibles, net	\$ 4,759	\$ 6,202	

Amortization expense for acquisition-related intangibles for the three and nine months ended December 31, 2016 was \$1.5 million and \$3.9 million, respectively. Based on the carrying value of acquisition-related intangibles recorded as of December 31, 2016, and assuming no subsequent impairment of the underlying assets, the annual amortization expense for acquisition-related intangibles is expected to be as follows:

Fiscal	(In thousands)
2017 (remaining three months)	\$ 1,184
2018	1,922
2019	561
2020	468
2021	468
Thereafter	156
Total	\$ 4,759

## Note 19. Business Combination

During the second quarter of fiscal 2017, the Company completed the acquisition of Auviz Systems Inc., an independent software vendor that accelerates algorithms for data center and embedded devices. This acquisition aligns with the Company's strategy for accelerating vertical market growth and meets the increasing demand from customers for data libraries. This acquisition was accounted for under the purchase method of accounting. The aggregate financial impact of this acquisition was not material to the Company.

## Note 20. Subsequent Events

On January 24, 2017, the Company's Board of Directors declared a cash dividend of \$0.33 per common share for the fourth quarter of fiscal 2017. The dividend is payable on February 23, 2017 to stockholders of record on February 8, 2017.

Table of Contents

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

The statements in this Management's Discussion and Analysis that are forward-looking, within the meaning of the Private Securities Litigation Reform Act of 1995, involve numerous risks and uncertainties and are based on current expectations. The reader should not place undue reliance on these forward-looking statements. Our actual results could differ materially from those anticipated in these forward-looking statements for many reasons, including those risks discussed under "Risk Factors" and elsewhere in this document. Often, forward-looking statements can be identified by the use of forward-looking words, such as "may," "will," "could," "should," "expect," "believe," "anticipate," "estimate," "continue," "plan," "intend," "project" and other similar terminology, or the negative of such terms. We disclaim any responsibility to update or revise any forward-looking statement provided in this Management's Discussion and Analysis for any reason.

### Critical Accounting Policies and Estimates

The methods, estimates and judgments we use in applying our most critical accounting policies have a significant impact on the results we report in our condensed consolidated financial statements. The SEC has defined critical accounting policies as those that are most important to the portrayal of our financial condition and results of operations and require us to make our most difficult and subjective judgments, often as a result of the need to make estimates of matters that are inherently uncertain. Based on this definition, our critical accounting policies include: valuation of marketable securities, which impacts losses on debt and equity securities when we record impairments; revenue recognition, which impacts the recording of revenues; and valuation of inventories, which impacts cost of revenues and gross margin. Our critical accounting policies also include: the assessment of impairment of long-lived assets, which impacts their valuation; the assessment of the recoverability of goodwill, which impacts goodwill impairment; accounting for income taxes, which impacts the provision or benefit recognized for income taxes, as well as the valuation of deferred tax assets recorded on our condensed consolidated balance sheet; and valuation and recognition of stock-based compensation, which impacts gross margin, research and development (R&D) expenses, and selling, general and administrative (SG&A) expenses. For more discussion please refer to "Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations" included in our Form 10-K for the year ended April 2, 2016. We also have other key accounting policies that are not as subjective, and therefore, their application would not require us to make estimates or judgments that are as difficult, but which nevertheless could significantly affect our financial reporting.

Results of Operations: third quarter and first nine months of fiscal 2017 compared to the third quarter and first nine months of fiscal 2016

The following table sets forth statement of income data as a percentage of net revenues for the periods indicated:

	Three Months Ended December 31, 2016		Nine Months Ended January 2, 2017	
	2016	2016	2016	2016
Net revenues	100.0%	100.0 %	100.0%	100.0 %
Cost of revenues	30.4	31.5	30.0	30.2
Gross margin	69.6	68.5	70.0	69.8
Operating expenses:				
Research and development	27.2	25.0	25.1	24.3

Edgar Filing: XILINX INC - Form 10-Q

Selling, general and administrative	14.3	14.9	14.4	15.3
Amortization of acquisition-related intangibles	0.2	0.3	0.2	0.3
Total operating expenses	41.7	40.2	39.7	39.9
Operating income	27.9	28.3	30.3	29.9
Interest and other expense, net	0.1	0.9	0.4	1.5
Income before income taxes	27.8	27.4	29.9	28.4
Provision for income taxes	3.5	4.3	2.9	3.7
Net income	24.3	% 23.1	% 27.0	% 24.7

27

---

Table of Contents

## Net Revenues

We sell our products to global manufacturers of electronic products in end markets such as wireline and wireless communications, aerospace and defense, industrial, scientific and medical, audio, video and broadcast, and automotive. The vast majority of our net revenues are generated by sales of our semiconductor products, but we also generate sales from support products, which include configuration solutions, software and support/services. We classify our product offerings into two categories: Advanced Products and Core Products:

Advanced Products include our most recent product offerings and include the UltraScale+, UltraScale and 7-series product families.

Core Products include all other product families.

These product categories are modified on a periodic basis to better reflect the maturity of the products and advances in technology. The most recent modification was made on April 3, 2016, which was the beginning of our fiscal 2017, whereby we reclassified our product categories to be consistent with how these categories are analyzed and reviewed internally. Specifically, we grouped the products manufactured at the 28nm, 20nm and 16nm nodes into a category named Advanced Products while all other products are included in a category named Core Products. The amounts for the prior periods presented have been reclassified to conform to the new categorization.

Net revenues of \$585.7 million in the third quarter of fiscal 2017 represented a 3% increase from the comparable prior year period of \$566.2 million. Net revenues from Advanced Products increased significantly in the third quarter of fiscal 2017 versus the comparable prior year period, but the declines from our Core Products partially offset the increase. No end customer accounted for more than 10% of our net revenues for the third quarter and the first nine months of fiscal 2017 and 2016.

For the first nine months of fiscal 2017, approximately 52% of our net revenues were from products sold to distributors for subsequent resale to original equipment manufacturers (OEMs) or their subcontract manufacturers. As of December 31, 2016, we had \$71.4 million of deferred revenue and \$17.8 million of deferred cost of revenues recognized as a net \$53.6 million of deferred income on shipments to distributors. As of April 2, 2016, we had \$70.9 million of deferred revenue and \$19.1 million of deferred cost of revenues recognized as a net \$51.8 million of deferred income on shipments to distributors. The deferred income on shipments to distributors that will ultimately be recognized in our condensed consolidated statement of income will be different than the amount shown on the condensed consolidated balance sheet due to actual price adjustments issued to the distributors when the product is sold to their end customers.

## Net Revenues by Product

Net revenues by product categories for the third quarter and the first nine months of fiscal 2017 and 2016 were as follows:

(In millions)	Three Months Ended			Nine Months Ended		
	December 31,		January 2,	December 31,		January 2,
	2016	Change	2016	2016	Change	2016
Advanced Products	\$273.1	30	\$ 210.2	\$782.6	48	\$527.2
Core Products	312.6	(12 )	356.0	957.3	(14 )	1,115.6
Total net revenues	\$585.7	3	\$ 566.2	\$1,739.9	6	\$1,642.8

Net revenues from Advanced Products increased significantly in both the third quarter and the first nine months of fiscal 2017 compared to the comparable prior year periods. The increases for both periods were a result of sales growth from our 28nm and 20nm product families. We expect sales of Advanced Products to continue to grow as more customer programs enter into volume production with our 28nm, 20nm and 16nm products.

Net revenues from Core Products decreased in both the third quarter and the first nine months of fiscal 2017 from the comparable prior year periods. For the third quarter of fiscal 2017, the decrease was largely due to the decline in sales of our Virtex-6, and Spartan-3 product families. For the first nine months of fiscal 2017, the decrease was primarily due to the decline in sales of our Spartan-3, Virtex-2 and Virtex-6 product families.

Table of Contents

## Net Revenues by End Markets

Our end market revenue data is derived from our understanding of our end customers' primary markets. Net revenues by end markets are classified into the following three categories: Communications & Data Center; Industrial, Aerospace & Defense; and Broadcast, Consumer & Automotive. The percentage change calculation in the table below represents the year-to-year dollar change in each end market.

Net revenues by end markets for the third quarter and the first nine months of fiscal 2017 and 2016 were as follows:

(% of total net revenues)	Three Months Ended			Nine Months Ended		
	December 31, 2016		January 2, 2016		December 31, 2016	
	Change in Dollars		Change in Dollars		Change in Dollars	
Communications & Data Center	44	% 4	43	%	43	% 11
Industrial, Aerospace & Defense	41	5	41		40	2
Broadcast, Consumer & Automotive	15	(2 )	16		17	2
Total net revenues	100	% 3	100	%	100	% 6

Net revenues from Communications & Data Center increased, in terms of absolute dollars, for the third quarter and the first nine months of fiscal 2017 from the comparable prior year periods. The increases for both periods were driven by higher sales from wireless, primarily in China and India. For the third quarter of fiscal 2017, the increase was partially offset by a decline in sales to wireline, primarily in the North American region.

Net revenues from Industrial, Aerospace & Defense increased, in terms of absolute dollars, for the third quarter and the first nine months of fiscal 2017 from the comparable prior year periods. The increases for both periods were primarily due to higher sales from aerospace & defense and test & measurement, particularly in the North American region. These increases were partially offset by a decline in sales from industrial, scientific & medical in Japan for the third quarter of fiscal 2017, and across all geographic regions for the first nine months of fiscal 2017.

Net revenues from Broadcast, Consumer & Automotive decreased slightly, in terms of absolute dollars, for the third quarter of fiscal 2017, and increased slightly for the first nine months of fiscal 2017 from the comparable prior year periods. The slight decline for the third quarter of fiscal 2017 was mainly due to lower sales from consumer and automotive, particularly in the European region, partially offset by higher sales from audio, video and broadcast. For the first nine months of fiscal 2017, the slight increase, in terms of absolute dollars, was driven by higher sales from all sub-segments within the Broadcast, Consumer & Automotive end market.

## Net Revenues by Geography

Geographic revenue information reflects the geographic location of the distributors, OEMs or contract manufacturers who purchased our products. This may differ from the geographic location of the end customers. Net revenues by geography for the third quarter and the first nine months of fiscal 2017 and 2016 were as follows:

(In millions)	Three Months Ended			Nine Months Ended		
	December 31, 2016	Change	January 2, 2016	December 31, 2016	Change	January 2, 2016
North America	\$175.2	(3 )	\$181.2	\$549.8	4	\$526.5
Asia Pacific	250.0	9	229.6	702.0	10	637.7
Europe	112.0	13	98.7	338.5	10	307.9
Japan	48.5	(14 )	56.7	149.6	(12 )	170.7

Edgar Filing: XILINX INC - Form 10-Q

Total net revenues \$585.7 3      \$ 566.2    \$1,739.9 6      \$ 1,642.8

Net revenues in North America decreased in the third quarter of fiscal 2017, but increased in the first nine months of fiscal 2017, from the comparable prior year periods. The decrease in the third quarter of fiscal 2017 was primarily due to lower sales from wireline, but partially offset by increases in test & measurement and aerospace & defense. The increase in the first nine months of fiscal 2017 was largely driven by higher sales from test & measurement and aerospace & defense, which more than offset the decline in sales from industrial, scientific & medical.

Table of Contents

Net revenues in Asia Pacific increased in both the third quarter and the first nine months of fiscal 2017 from the comparable prior year periods. The increases were primarily due to higher sales from wireless communications, primarily in China and India, but partially offset by a decline in sales from industrial, scientific & medical.

Net revenues in Europe increased in both the third quarter and the first nine months of fiscal 2017 from the comparable prior year periods. The increase in the third quarter of fiscal 2017 was largely driven by higher sales from aerospace & defense, but partially offset by lower sales from automotive. For the first nine months of fiscal 2017, the increase in revenues was primarily due to higher sales from test & measurement, but partially offset by a decrease in sales from industrial, scientific & medical.

Net revenues in Japan decreased in both the third quarter and the first nine months of fiscal 2017 from the comparable prior year periods. The decreases for both periods were primarily driven by lower sales in industrial, scientific & medical, which more than offset an increase in wireless.

## Gross Margin

(In millions)	Three Months Ended			Nine Months Ended		
	December 31, 2016	Change	January 2, 2016	December 31, 2016	Change	January 2, 2016
Gross margin	\$407.5	5	\$387.7	\$1,217.5	6	\$1,146.7
Percentage of net revenues	69.6	%	68.5	70.0	%	69.8

Gross margin was higher by 1.1 and 0.2 percentage points in the third quarter and the first nine months of fiscal 2017, respectively. Higher gross margin in both periods was driven primarily by product cost reductions, and to a lesser extent by lower inventory reserve.

Gross margin may be affected in the future due to multiple factors, including but not limited to those set forth in "Item 1A. Risk Factors" included in Part II of this Form 10-Q, shifts in the mix of customers and products, competitive-pricing pressure, manufacturing-yield issues and wafer pricing. We expect to mitigate any adverse impacts from these factors by continuing to improve yields on our Advanced Products, improve manufacturing efficiencies, and improve average selling price management. Advanced Products generally have lower gross margins than Core Products as they are in the early stages of their product life cycle and have higher unit costs associated with relatively lower volumes and early manufacturing maturity.

In order to compete effectively, we pass manufacturing cost reductions to our customers in the form of reduced prices to the extent that we can maintain acceptable margins. Price erosion is common in the semiconductor industry, as advances in both product architecture and manufacturing process technology permit continual reductions in unit cost. We have historically been able to offset much of this revenue decline in our mature products with increased revenues from newer products.

## Research and Development

(In millions)	Three Months Ended			Nine Months Ended		
	December 31, 2016	Change	January 2, 2016	December 31, 2016	Change	January 2, 2016
Research and development	\$159.2	13	\$141.4	\$437.2	10	\$398.2
Percentage of net revenues	27	%	25	25	%	24



R&D spending increased \$17.8 million, or 13%, for the third quarter of fiscal 2017 from the comparable prior year period. For the first nine months of fiscal 2017, R&D spending increased \$39.0 million, or 10%, from the comparable prior year period. The increases for both periods were primarily attributable to increased tape-out expenses as well as an increase in headcount and employee compensation (including stock-based compensation) required to support our next generation product development.

In fiscal 2017, we have increased investment in R&D to further extend our leadership in a competitive market. This increased spending has largely be in the areas of mask spending on the 16nm product roll out, the expansion of the 16nm portfolio, early investment on the 7nm development and the expansion of our cost-optimized product families.

Table of Contents

## Selling, General and Administrative

(In millions)	Three Months Ended			Nine Months Ended		
	December 31, 2016	Change	January 2, 2016	December 31, 2016	Change	January 2, 2016
Selling, general and administrative	\$83.8	(1 )	\$ 84.5	\$250.4	—	\$ 251.4
Percentage of net revenues	14 %		15 %	14 %		15 %

SG&A expenses were slightly lower during the third quarter of fiscal 2017, but were relatively flat during the first nine months of fiscal 2017, as compared to the comparable prior year periods. The decrease for the third quarter of fiscal 2017 was primarily due to the fact that this was a 13 week quarter, compared to the 14 week third quarter of fiscal 2016. The decrease in spending due to having 1 week shorter period in the third quarter of fiscal 2017 more than offset the impact of higher employee compensations due to increased headcount when compared with the third quarter of fiscal 2016.

## Amortization of Acquisition-Related Intangibles

(In millions)	Three Months Ended			Nine Months Ended		
	December 31, 2016	Change	January 2, 2016	December 31, 2016	Change	January 2, 2016
Amortization of acquisition-related intangibles	\$1.5	(18 )	\$ 1.8	\$3.9	(26 )	\$ 5.3
Percentage of net revenues	— %		— %	— %		— %

Amortization expense for both the third quarter and the first nine months of fiscal 2017 decreased from the comparable prior year periods as certain intangibles were fully amortized by fiscal 2017.

## Stock-Based Compensation

(In millions)	Three Months Ended			Nine Months Ended		
	December 31, 2016	Change	January 2, 2016	December 31, 2016	Change	January 2, 2016
Stock-based compensation included in:						
Cost of revenues	\$1.9	(9 )	2.2	\$6.0	2	\$ 5.9
Research and development	17.2	1	16.9	48.8	10	44.6
Selling, general and administrative	11.8	(5 )	12.4	35.3	4	34.0
	\$30.9	(2 )	\$ 31.5	\$90.1	7	\$ 84.5

Stock-based compensation expense for the third quarter of fiscal 2017 decreased as compared to the prior year period primarily because our fiscal 2016 period was a 14-week period compared to a 13-week period in fiscal 2017, which more than offset the impact of higher fair value of restricted stock units granted in recent quarters. The increase in stock-based compensation expense for the first nine months of fiscal 2017 as compared to the prior year period was primarily related to higher expenses associated with restricted stock units granted in the recent quarters, since more restricted stock units were granted and at a higher fair value. The increase was partially offset by the impact of the additional week in the fiscal 2016.

## Interest and Other Expense, Net

Edgar Filing: XILINX INC - Form 10-Q

(In millions)	Three Months Ended			Nine Months Ended		
	December 31, 2016	Change	January 2, 2016	December 31, 2016	Change	January 2, 2016
Interest and other expense, net	\$0.4	(92 )	\$ 5.1	\$6.1	(75 )	\$ 24.8
Percentage of net revenues	— %		1 %	— %		2 %

31

---

Table of Contents

Our net interest and other expense decreased in both the third quarter and the first nine months of fiscal 2017 from the comparable prior year periods. The decreases were primarily due to higher interest income from the investment portfolio, and to a lesser extent lower losses related to foreign-exchange transactions.

## Provision for Income Taxes

(In millions)	Three Months Ended			Nine Months Ended		
	December 31, 2016	Change	January 2, 2016	December 31, 2016	Change	January 2, 2016
Provision for income taxes	\$20.7	(14 )	\$ 24.2	\$50.8	(17 )	\$ 61.2
Percentage of net revenues	4 %		4 %	3 %		4 %
Effective tax rate	13 %		16 %	10 %		13 %

The difference between the U.S. federal statutory tax rate of 35% and our effective tax rate in all periods was primarily due to income earned in lower tax rate jurisdictions for which no U.S. income tax has been provided, as we intend to permanently reinvest these earnings outside of the U.S.

The decrease in the effective tax rate in the third quarter of fiscal 2017 from the comparable prior year period was primarily due to a change in the third quarter of fiscal 2016 in the amount of permanently reinvested foreign earnings for which no U.S. taxes were provided. The decrease in the effective tax rate was partially offset by the reinstatement of the U.S. federal research tax credit during the third quarter of fiscal 2016. Both periods include a U.S. federal research tax credit. However, the credit reported in fiscal 2016 was larger than the credit in fiscal 2017 as it included a catch up for the fourth quarter of fiscal 2015.

The decrease in the effective tax rate in the first nine months of fiscal 2017 from the comparable prior year period was due to fiscal 2017 benefits from the adoption of new accounting guidance with respect to share-based payment accounting and the release of reserves for uncertain tax positions.

## Financial Condition, Liquidity and Capital Resources

We have historically used a combination of cash flows from operations and equity as well as debt financing to support ongoing business activities, acquire or invest in critical or complementary technologies, purchase facilities and capital equipment, repurchase our common stock and debentures under our repurchase program, pay dividends and finance working capital. Additionally, our investments in debt securities are liquid and available for future business needs.

The combination of cash, cash equivalents as well as short-term and long-term investments as of December 31, 2016 and April 2, 2016 totaled \$3.44 billion and \$3.56 billion, respectively. As of December 31, 2016, we had cash, cash equivalents and short-term investments of \$3.25 billion and working capital of \$2.91 billion. As of April 2, 2016, cash, cash equivalents and short-term investments were \$3.34 billion and working capital was \$2.97 billion.

As of December 31, 2016, we had \$2.68 billion of cash, cash equivalents and short-term investments held by our non-U.S. jurisdictions. From a financial statement perspective, approximately \$1.17 billion of the \$2.68 billion held by our non-U.S. jurisdictions was available for use in the U.S. without incurring additional U.S. income taxes in excess of the amounts already accrued in our financial statements as of December 31, 2016. The remaining amount of non-U.S. cash, cash equivalents and short-term investments was permanently reinvested and, therefore, no U.S. current or deferred taxes was accrued on this amount, which is intended for investment in our operations outside the U.S. We believe our U.S. sources of cash and liquidity are sufficient to meet our business needs in the U.S. and do not

expect that we will need to repatriate the funds we have designated as permanently reinvested outside the U.S. Under current tax laws, should our plans change and we were to choose to repatriate some or all of the funds we have designated as permanently reinvested outside the U.S., such amounts would be subject to U.S. income taxes and applicable non-U.S. income and withholding taxes.

**Operating Activities** —During the first nine months of fiscal 2017, our operations generated net positive cash flow of \$627.8 million, which was \$8.3 million higher than the \$619.5 million generated during the first nine months of fiscal 2016. The net cash provided by operations during the first nine months of fiscal 2017 was primarily from net income as adjusted for non-cash related items, increases in accounts payable and other accrued liabilities. These items were partially offset by an increase in accounts receivable, inventories, prepaid expenses and other assets and a decrease in income taxes payable. Accounts receivable increased by \$33.4 million and days sales outstanding slightly increased to 53 days at December 31, 2016 from 52 days at April 2, 2016

## Table of Contents

primarily due to timing of shipments and collections. Our inventory levels as of December 31, 2016 were \$27.3 million higher at \$205.9 million compared to \$178.6 million at April 2, 2016, and combined inventory days at Xilinx and distribution increased to 117 days at December 31, 2016 from 109 days at April 2, 2016.

**Investing Activities** —Net cash provided by investing activities was \$362.6 million during the first nine months of fiscal 2017, as compared to net cash used in investing activities of \$95.4 million in the first nine months of fiscal 2016. Net cash provided by investing activities during the first nine months of fiscal 2017 consisted primarily of \$435.2 million of net proceeds from sale and maturity of available-for-sale securities, which was partially offset by \$51.8 million net cash used in for purchases of property, plant and equipment and \$20.8 million used in other investing activities.

**Financing Activities** —Net cash used in financing activities was \$654.7 million in the first nine months of fiscal 2017, as compared to \$518.4 million in the first nine months of fiscal 2016. Net cash used in financing activities during the first nine months of fiscal 2017 consisted of \$414.0 million cash payment to repurchase common stock and \$250.7 million dividend payments to stockholders, which were partially offset by \$10.7 million of net proceeds from issuance of common stock under employee stock plans.

## **Contractual Obligations**

We lease some of our facilities, office buildings and land under non-cancelable operating leases that expire at various dates through December 2025. See "Note 15. Commitments" to our condensed consolidated financial statements, included in "Part I. Financial Information," for a schedule of our operating lease commitments as of December 31, 2016 and additional information about operating leases.

Due to the nature of our business, we depend entirely upon subcontractors to manufacture our silicon wafers and provide assembly and test services. The lengthy subcontractor lead times require us to order the materials and services in advance, and we are obligated to pay for the materials and services when completed. As of December 31, 2016, we had \$143.7 million of outstanding inventory and other non-cancelable purchase obligations to subcontractors. We expect to receive and pay for these materials and services in the next three to six months, as the products meet delivery and quality specifications. As of December 31, 2016, we also had \$55.7 million of non-cancelable license obligations to providers of electronic design automation software and hardware/software maintenance expiring at various dates through December 2019.

As of December 31, 2016, we had \$600.0 million of 2017 Convertible Notes outstanding. The 2017 Convertible Notes require payment of interest semiannually on June 15 and December 15 of each year. As of December 31, 2016, the 2017 Convertible Notes are convertible at the option of the holders. We received conversion notices for an aggregate of \$142 million in principal amount of the 2017 Convertible Notes during the third quarter of fiscal year 2017. Settlements of these conversion requests are expected to be completed in the fourth quarter of fiscal year 2017 based on a 30 trading-day observation period subsequent to the receipt of the conversion notices. We also had \$500.0 million of 2019 Notes and \$500.0 million of 2021 Notes outstanding as of December 31, 2016. The 2019 Notes and 2021 Notes require payment of interest semiannually on March 15 and September 15. See "Note 10. Debt and Credit Facility" to our condensed consolidated financial statements, included in Part 1. "Financial Information," for additional information about our debentures.

As of December 31, 2016, \$5.8 million of liabilities for uncertain tax positions and related interest and penalties were classified as long-term income taxes payable in the condensed consolidated balance sheet. Due to the inherent uncertainty with respect to the timing of future cash outflows associated with such liabilities, we are unable to reliably estimate the timing of cash settlement with the respective taxing authorities.

#### Off-Balance-Sheet Arrangements

As of December 31, 2016, we did not have any significant off-balance-sheet arrangements, as defined in Item 303(a)(4)(ii) of Regulation S-K.

#### Liquidity and Capital Resources

Cash generated from operations is used as our primary source of liquidity and capital resources. Our investment portfolio is also available for future cash requirements as is our \$400.0 million revolving credit facility that, upon certain conditions, may be extended by an additional \$150.0 million, entered into in December 2016 (expiring in December 2021). We are not aware of any lack of access to the revolving credit facility; however, we can provide no assurance that access to the credit facility will not be impacted by adverse conditions in the financial markets. Our credit facility is not reliant upon a single bank. There have been no borrowings to date under our existing revolving credit facility.

Table of Contents

During the first nine months of fiscal 2017, we repurchased 8.0 million shares of common stock in the open market and through an accelerated share repurchase agreement with an independent financial institution for a total of \$414.0 million. During the first nine months of fiscal 2016, we repurchased 6.7 million shares of common stock in the open market for a total of \$300.0 million. On October 19, 2016, we announced our plan to utilize the \$1.00 billion repurchase authorization under the 2016 Repurchase Program over the next several quarters. As of December 31, 2016, we have \$790.2 million left available for future purchase. During the first nine months of fiscal 2017, we paid \$250.7 million in cash dividends to stockholders, representing \$0.99 per common share. During the first nine months of fiscal 2016, we paid \$240.1 million in cash dividends to stockholders, representing \$0.93 per common share. On January 24, 2017, our Board of Directors declared a cash dividend of \$0.33 per common share for the fourth quarter of fiscal 2017. The dividend is payable on February 23, 2017 to stockholders of record on February 8, 2017. Our common stock and debentures repurchase program and dividend policy could be impacted by, among other items, our views on potential future capital requirements relating to R&D, investments and acquisitions, legal risks, principal and interest payments on our debentures and other strategic investments.

We anticipate that existing sources of liquidity and cash flows from operations will be sufficient to satisfy our cash needs for the foreseeable future. We will continue to evaluate opportunities for investments to obtain additional wafer capacity, to procure additional capital equipment and facilities, to develop new products, and to potentially acquire technologies or businesses that could complement our business. However, the risk factors discussed in "Item 1A. Risk Factors" included in Part II of this Form 10-Q and below could affect our cash positions adversely.



Table of Contents

## Item 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

## Interest Rate Risk

Our exposure to interest rate risk relates primarily to our investment portfolio, which consists of fixed income securities with a fair value of approximately \$3.01 billion as of December 31, 2016. Our primary aim with our investment portfolio is to invest available cash while preserving principal and meeting liquidity needs. Our investment portfolio includes municipal bonds, mortgage-backed securities, asset-backed securities, financial institution securities, non-financial institution securities, student loan auction rate securities, U.S. and foreign government and agency securities, bank loans, debt mutual funds and commercial mortgage-backed securities. In accordance with our investment policy, we place investments with high credit quality issuers and limit the amount of credit exposure to any one issuer based upon the issuer's credit rating. These securities are subject to interest rate risk and will decrease in value if market interest rates increase. A hypothetical 100 basis-point (one percentage point) increase or decrease in interest rates compared to rates at December 31, 2016 would have affected the fair value of our investment portfolio by approximately \$60.0 million.

## Credit Market Risk

The global credit markets may experience adverse conditions that negatively impact the values of various types of investment and non-investment grade securities. The global credit and capital markets may experience significant volatility and disruption due to instability in the global financial system, uncertainty related to global economic conditions and concerns regarding sovereign financial stability. Therefore, there is a risk that we may incur other-than-temporary impairment charges for certain types of investments should credit market conditions deteriorate. See "Note 5. Financial Instruments" to our condensed consolidated financial statements, included in "Part 1. Financial Information."

## Foreign Currency Exchange Risk

Sales to all direct OEMs and distributors are denominated in U.S. dollars.

Gains and losses on foreign currency forward contracts that are designated as hedges of anticipated transactions, for which a firm commitment has been attained and the hedged relationship has been effective, are deferred and included in income or expenses in the same period that the underlying transaction is settled. Gains and losses on any instruments not meeting the above criteria are recognized in income or expenses in the condensed consolidated statements of income as they are incurred.

We enter into forward currency exchange contracts to hedge our overseas operating expenses and other liabilities when deemed appropriate. As of December 31, 2016 and April 2, 2016, we had the following outstanding forward currency exchange contracts (in notional amount):

(In millions and U.S. dollars)	December 31, 2016	April 2, 2016
Singapore Dollar	\$ 21.5	\$27.0
Euro	18.5	19.1
Indian Rupee	34.6	23.3
British Pound	8.4	10.7
Japanese Yen	3.8	3.4

\$ 86.8      \$83.5

As part of our strategy to reduce volatility of operating expenses due to foreign exchange rate fluctuations, we employ a hedging program with forward outlook of up to two years for major foreign-currency-denominated operating expenses. The outstanding forward currency exchange contracts expire at various dates through August 2018. The majority of net unrealized gains, which approximate the fair market value of the outstanding forward currency exchange contracts, are expected to be realized into net income within the next two years.

Table of Contents

Our investments in several of our wholly-owned subsidiaries are recorded in currencies other than the U.S. dollar. As the financial statements of these subsidiaries are translated at each quarter end during consolidation, fluctuations of exchange rates between the foreign currency and the U.S. dollar increase or decrease the value of those investments. These fluctuations are recorded within stockholders' equity as a component of accumulated other comprehensive income (loss). Other monetary foreign-denominated assets and liabilities are revalued on a monthly basis with gains and losses on revaluation reflected in net income. A hypothetical 10% favorable or unfavorable change in foreign currency exchange rates at December 31, 2016 would have affected the annualized foreign-currency-denominated operating expenses of our foreign subsidiaries by less than \$10.0 million. In addition, a hypothetical 10% favorable or unfavorable change in foreign currency exchange rates compared to rates at December 31, 2016 would have affected the value of foreign-currency-denominated cash and investments by less than \$6.0 million.

Table of Contents

Item 4. Controls and Procedures

We maintain a system of disclosure controls and procedures designed to ensure that information required to be disclosed in our reports filed or submitted under the U.S. Securities Exchange Act of 1934, as amended (Exchange Act), is recorded, processed, summarized and reported within the time periods specified in the SEC rules and forms. These controls and procedures are also designed to ensure that such information is accumulated and communicated to our management, including the Chief Executive Officer (CEO) and Chief Financial Officer (CFO), as appropriate to allow timely decisions regarding required disclosure. Internal controls are procedures designed to provide reasonable assurance that: transactions are properly authorized; assets are safeguarded against unauthorized or improper use; and transactions are properly recorded and reported, to permit the preparation of our financial statements in conformity with generally accepted accounting principles.

A control system, no matter how well designed and operated, can provide only reasonable, not absolute, assurance that the control system's objectives will be met. Further, the design of a control system must reflect the fact that there are resource constraints, and the benefits of controls must be considered relative to their costs. Because of the inherent limitations in all control systems, no evaluation of controls can provide absolute assurance that all control issues and instances of fraud, if any, within the company have been detected. These inherent limitations include the realities that judgments in decision-making can be faulty, and that breakdowns can occur because of simple errors or mistakes. Controls can also be circumvented by the individual acts of some persons, by collusion of two or more people, or by management override of the controls. The design of any system of controls is based in part upon certain assumptions about the likelihood of future events, and there can be no assurance that any design will succeed in achieving its stated goals under all potential future conditions. Over time, controls may become inadequate because of changes in conditions or deterioration in the degree of compliance with its policies or procedures. Because of the inherent limitations in a cost-effective control system, misstatements due to error or fraud may occur and not be detected. We continuously evaluate our internal controls and make changes to improve them as necessary. Our intent is to maintain our disclosure controls as dynamic systems that change as conditions warrant.

An evaluation was carried out, under the supervision of and with the participation of our management, including our CEO and CFO, of the effectiveness of our disclosure controls and procedures (as defined in Rules 13a-15(e) and 15d-15(e) under the Exchange Act) as of the end of the period covered by this report. Based upon this evaluation, our CEO and CFO have concluded that, as of the end of the period covered by this Form 10-Q, our disclosure controls and procedures are effective to provide reasonable assurance that information required to be disclosed in our Exchange Act reports is recorded, processed, summarized and reported within the time periods specified in the SEC rules and forms, and is accumulated and communicated to our management, including our CEO and CFO, as appropriate to allow timely decisions regarding required disclosure.

There were no changes in our internal control over financial reporting (as defined in Rules 13a-15(f) and 15d-15(f) under the Exchange Act) during the fiscal quarter ended December 31, 2016 that materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

Table of Contents

PART II. OTHER INFORMATION

Item 1. Legal Proceedings

For information regarding our legal proceedings, see "Note 17. Contingencies" to our condensed consolidated financial statements, included in "Item 1. Financial Statements", which is incorporated herein by reference.

Item 1A. Risk Factors

The following risk factors and other information included in this Quarterly Report on Form 10-Q should be carefully considered. The risks and uncertainties described below are not the only risks to the Company. Additional risks and uncertainties not presently known to the Company or that the Company's management currently deems immaterial also may impair its business operations. If any of the risks described below were to occur, our business, financial condition, operating results and cash flows could be materially adversely affected.

There have been no material changes to our risk factors from those previously disclosed in Part I, Item 1A of our Annual Report on Form 10-K for the fiscal year ended April 2, 2016.

Our success depends on our ability to develop and introduce new products and failure to do so would have a material adverse impact on our financial condition and results of operations.

Our success depends in large part on our ability to develop and introduce new products that address customer requirements and compete effectively on the basis of price, density, functionality, power consumption and performance. Consolidation in our industry may increasingly mean that our competitors have greater resources, or other synergies, that provide them with a competitive advantage in those regards. The success of new product introductions is dependent upon several factors, including:

- timely completion of new product designs;
- ability to generate new design opportunities and design wins;
- availability of specialized field application engineering resources supporting demand creation and customer adoption of new products;
- ability to utilize advanced manufacturing process technologies on circuit geometries of 28nm and smaller;
- achieving acceptable yields;
- ability to obtain adequate production capacity from our wafer foundries and assembly and test subcontractors;
- ability to obtain advanced packaging;
- availability of supporting software design tools;
- utilization of predefined IP logic;
- customer acceptance of advanced features in our new products;
- ability of our customers to complete their product designs and bring them to market; and
- market acceptance of our customers' products.

Our product development efforts may not be successful, our new products may not achieve industry acceptance and we may not achieve the necessary volume of production that would lead to further per unit cost reductions. Revenues relating to our mature products are expected to decline in the future, which is normal for our product life cycles. As a result, we may be increasingly dependent on revenues derived from design wins for our newer products as well as anticipated cost reductions in the manufacture of our current products. We rely primarily on obtaining yield improvements and corresponding cost reductions in the manufacture of existing products, and on introducing new products that incorporate advanced features and other price/performance factors that enable us to increase revenues

while maintaining consistent margins. To the extent that such cost reductions and new product introductions do not occur in a timely manner, or to the extent that our products do not achieve market acceptance at prices with higher margins, our financial condition and results of operations could be materially adversely affected.

We rely on independent foundries for the manufacture of all of our products and a manufacturing problem or insufficient foundry capacity could adversely affect our operations.

Most of our wafers are manufactured in Taiwan by United Microelectronics Corporation (UMC) and by Taiwan Semiconductor Manufacturing Company Limited (TSMC) for our newest products. In addition, we also have wafers manufactured in South Korea by Samsung Electronics Co., Ltd. Terms with respect to the volume and timing of wafer production and the pricing of wafers produced by the semiconductor foundries are determined by periodic negotiations between Xilinx and these wafer foundries, which usually result in short-term agreements that do not provide for long-term supply or allocation commitments. We are dependent on these foundries to supply the substantial majority of our wafers. We rely on UMC, TSMC and our other foundries to produce

## Table of Contents

wafers with competitive performance attributes. Therefore, the foundries, particularly TSMC who manufactures our newest products, must be able to transition to advanced manufacturing process technologies and increased wafer sizes, produce wafers at acceptable yields and deliver them in a timely manner. Furthermore, we cannot guarantee that the foundries that supply our wafers will offer us competitive pricing terms or other commercial terms important to our business.

We cannot guarantee that our foundries will not experience manufacturing problems, including delays in the realization of advanced manufacturing process technologies or difficulties due to limitations of new and existing process technologies. Furthermore, we cannot guarantee the foundries will be able to manufacture sufficient quantities of our products or that they will continue to manufacture a product for the full life of the product. In addition, weak economic conditions may adversely impact the financial health and viability of the foundries and result in their insolvency or their inability to meet their commitments to us. For example, we may experience supply shortages due to the difficulties foundries may encounter if they must rapidly increase their production capacities from low utilization levels to high utilization levels because of an unexpected increase in demand. We may also experience supply shortages due to very strong demand for our products and a surge in demand for semiconductors in general, which may lead to tightening of foundry capacity across the industry. The insolvency of a foundry or any significant manufacturing problem or insufficient foundry capacity would disrupt our operations and negatively impact our financial condition and results of operations.

Earthquakes and other natural disasters could disrupt our operations and have a material adverse effect on our financial condition and results of operations.

The independent foundries, upon which we rely to manufacture our products, as well as our California and Singapore facilities, are located in regions that are subject to earthquakes and other natural disasters. UMC's and TSMC's foundries in Taiwan and our assembly and test partners in other regions as well as many of our operations in California are centered in areas that have been seismically active in the recent past and some areas have been affected by other natural disasters such as typhoons. Any catastrophic event in these locations will disrupt our operations, including our manufacturing activities, and our insurance may not cover losses resulting from such disruptions of our operations. This type of disruption could result in our inability to manufacture or ship products, thereby materially adversely affecting our financial condition and results of operations. For example, as a result of the March 2011 earthquake in Japan, production at the Seiko foundry at Sakata was halted temporarily, impacting production of some of our older devices. In addition, suppliers of wafers and substrates were forced to halt production temporarily. Disruption of operations at these foundries for any reason, including other natural disasters such as typhoons, tsunamis, volcano eruptions, fires or floods, as well as disruptions in access to adequate supplies of electricity, natural gas or water could cause delays in shipments of our products, and could have a material adverse effect on our results of operations. Furthermore, natural disasters can also indirectly impact us. For example, our customers' supply of other complimentary products may be disrupted by a natural disaster and may cause them to delay orders of our products. More vertically-integrated competitors may be less exposed to some or all of these and other risks.

General economic conditions and any related deterioration in the global business environment could have a material adverse effect on our business, operating results and financial condition.

During the past seven years, global consumer confidence eroded amidst concerns over declining asset values, inflation, volatility in energy costs, geopolitical issues, the availability and cost of credit, rising unemployment, and the stability and solvency of financial institutions, financial markets, businesses and sovereign nations, among other concerns. These concerns slowed global economic growth and resulted in recessions in numerous countries, including many of those in North America, Europe and Asia. The financial condition of certain sovereign nations, particularly in Europe, is of continuing concern as the sovereign debt crisis remains unresolved. These weak economic conditions

resulted in reduced customer demand and had a negative impact on our results of operations in some parts of fiscal 2012 and fiscal 2013. If weak economic conditions return, there may be a number of negative effects on our business, including customers or potential customers reducing or delaying orders, the insolvency of key suppliers, potentially causing production delays, the inability of customers to obtain credit, and the insolvency of one or more customers. Any of these effects could impact our ability to effectively manage inventory levels and collect receivables and ultimately decrease our net revenues and profitability.

The semiconductor industry is characterized by cyclical market patterns and a significant industry downturn could adversely affect our operating results.

The semiconductor industry is highly cyclical and our financial performance has been affected by downturns in the industry. Down cycles are generally characterized by price erosion and weaker demand for our products. Weaker demand for our products resulting from economic conditions in the end markets we serve and reduced capital spending by our customers can result, and in the past has resulted, in excess and obsolete inventories and corresponding inventory write-downs. We attempt to identify changes in market conditions as soon as possible; however, the dynamics of the market in which we operate make prediction of and timely reaction to such events difficult. Due to these and other factors, our past results are not reliable predictors of our future results.



## Table of Contents

The nature of our business makes our revenues difficult to predict which could have an adverse impact on our business.

In addition to the challenging market conditions we may face, we have limited visibility into the demand for our products, particularly new products, because demand for our products depends upon our products being designed into our end customers' products and those products achieving market acceptance. Due to the complexity of our customers' designs, the design to volume production process for our customers requires a substantial amount of time, frequently longer than a year. In addition to this, other factors may affect our end customers' demand for our products, including, but not limited to, end customer program delays and the ability of end customers to secure other complimentary products. We also are dependent upon "turns," orders received and turned for shipment in the same quarter. These factors make it difficult for us to forecast future sales and project quarterly revenues. The difficulty in forecasting future sales impairs our ability to project our inventory requirements, which could result, and in the past has resulted, in inventory write-downs or failure to meet customer product demands in a timely manner. In addition, difficulty in forecasting revenues compromises our ability to provide forward-looking revenue and earnings guidance.

If we are not able to compete successfully in our industry, our financial results and future prospects will be adversely affected.

Our PLDs compete in the IC industry, an industry that is intensely competitive, continues to consolidate, and is characterized by rapid technological change, increasing levels of integration, product obsolescence and continuous price erosion. We expect increased competition from our primary PLD competitors, Altera (part of Intel), Lattice and Microsemi, and from new market entrants. In addition, competition from the ASIC market and from the ASSP market continues. We believe that important competitive factors in the logic IC industry include:

- product pricing;
- time-to-market;
- product performance, reliability, quality, power consumption and density;
- field upgradeability;
- adaptability of products to specific applications;
- ease of use and functionality of software design tools;
  - availability and functionality of predefined IP logic;
- inventory and supply chain management;
- access to leading-edge process technology and assembly capacity;
- ability to provide timely customer service and support; and
- access to advanced packaging technology.

Our strategy for expansion in the logic market includes continued introduction of new product architectures that address high-volume, low-cost and low-power applications as well as high-performance, high-density applications. However, we may not be successful in executing this strategy. In addition, we anticipate continued pressure from our customers to reduce prices, which may outpace our ability to lower the cost for established products.

Other competitors include manufacturers of:

- high-density programmable logic products characterized by FPGA type architectures;
- high-volume and low-cost FPGAs as programmable replacements for ASICs and ASSPs;
- ASICs and ASSPs with incremental amounts of embedded programmable logic;

- high-speed, low-density complex programmable logic devices;
- high-performance digital signal processing devices;
- products with embedded processors;
- products with embedded multi-gigabit transceivers; and
- other new or emerging programmable logic products.

Several companies have introduced products that compete with ours or have announced their intention to sell PLD products. To the extent that our efforts to compete are not successful, our financial condition and results of operations could be materially adversely affected.

The benefits of programmable logic have attracted a number of competitors to this segment. We recognize that different applications require different programmable technologies, and we are developing architectures, processes and products to meet these varying customer needs. Recognizing the increasing importance of standard software solutions, we have developed common software

## Table of Contents

design tools that support the full range of our IC products. We believe that automation and ease of design are significant competitive factors in this segment.

We could also face competition from our licensees. In the past we have granted limited rights to other companies with respect to certain aspects of our older technology, and we may do so in the future. Granting such rights may enable these companies to manufacture and market products that may be competitive with some of our older products.

Increased costs of wafers and materials, or shortages in wafers and materials, could adversely impact our gross margins and lead to reduced revenues.

If greater demand for wafers is not offset by an increase in foundry capacity, market demand for wafers or production and assembly materials increases, or if a supplier of our wafers or other materials ceases or suspends operations, our supply of wafers and other materials could become limited. Such shortages raise the likelihood of potential wafer price increases, wafer shortages or shortages in materials at production and test facilities, resulting in potential inability to address customer product demands in a timely manner. For example, when certain suppliers were forced to temporarily halt production as the result of a natural disaster, this resulted in a tightening of supply for those materials. Such shortages of wafers and materials as well as increases in wafer or materials prices could adversely affect our gross margins and would adversely affect our ability to meet customer demands and lead to reduced revenue.

We depend on distributors, primarily Avnet, to generate a majority of our sales and complete order fulfillment.

Resale of product through Avnet accounted for 43% of our worldwide net revenues in the first nine months of fiscal 2017 and as of December 31, 2016, Avnet accounted for 60% of our total net accounts receivable. Any adverse change to our relationship with Avnet or our remaining distributors could have a material impact on our business. Furthermore, if a key distributor materially defaults on a contract or otherwise fails to perform, our business and financial results would suffer. In addition, we are subject to concentrations of credit risk in our trade accounts receivable, which includes accounts of our distributors. A significant reduction of effort by a distributor to sell our products or a material change in our relationship with one or more distributors may reduce our access to certain end customers and adversely affect our ability to sell our products.

In addition, the financial health of our distributors and our continuing relationships with them are important to our success. Unpredictable economic conditions may adversely impact the financial health of some of these distributors, particularly our smaller distributors. This could result in the insolvency of certain distributors, the inability of distributors to obtain credit to finance the purchase of our products, or cause distributors to delay payment of their obligations to us and increase our credit risk exposure. Our business could be harmed if the financial health of these distributors impairs their performance and we are unable to secure alternate distributors.

We are dependent on independent subcontractors for most of our assembly and test services, and unavailability or disruption of these services could negatively impact our financial condition and results of operations.

We are dependent on subcontractors to provide semiconductor assembly, substrate, test and shipment services. Any prolonged inability to obtain wafers with competitive performance and cost attributes, adequate yields or timely delivery, any disruption in assembly, test or shipment services, delays in stabilizing manufacturing processes and ramping up volume for new products, transitions to new service providers or any other circumstance that would require us to seek alternative sources of supply, could delay shipments and have a material adverse effect on our ability to meet customer demands. In addition, unpredictable economic conditions may adversely impact the financial health and viability of these subcontractors and result in their insolvency or their inability to meet their commitments to us. These factors would result in reduced net revenues and could negatively impact our financial condition and

results of operations.

A number of factors, including our inventory strategy, can impact our gross margins.

A number of factors, including yield, wafer pricing, product mix, market acceptance of our new products, competitive pricing dynamics, licensing costs, geographic and/or market segment pricing strategies can cause our gross margins to fluctuate. In addition, forecasting our gross margins is difficult because a significant portion of our business is based on turns within the same quarter.

While our overall inventory levels fluctuate over time, the inventory of newer product lines may be higher than other products due to a planned increase in safety stock in anticipation of future revenue growth. We continue to manage our inventory by balancing levels against expected demand and potential upsides from customers. In the event demand does not materialize, we may be subject to incremental obsolescence costs. In addition, future product cost reductions could have an increased impact on our inventory valuation, which would then impact our operating results.

## Table of Contents

Reductions in the average selling prices of our products could have a negative impact on our gross margins.

The average selling prices of our products generally decline as the products mature. We seek to offset the decrease in selling prices through yield improvement, manufacturing cost reductions and increased unit sales. We also continue to develop higher value products or product features that increase, or slow the decline of, the average selling price of our products. However, there is no guarantee that our ongoing efforts will be successful or that they will keep pace with the decline in selling prices of our products, which could ultimately lead to a decline in revenues and have a negative effect on our gross margins.

Because of our international business and operations, we are vulnerable to the economic conditions of the countries in which we operate and currency fluctuations could have a material adverse effect on our business and negatively impact our financial condition and results of operations.

In addition to our U.S. operations, we also have significant international operations, including foreign sales offices to support our international customers and distributors, our regional headquarters in Ireland and Singapore and an R&D site in India. Our international operations have grown because we have established certain operations and administrative functions outside the U.S. Sales and operations outside of the U.S. subject us to the risks associated with conducting business in foreign economic and regulatory environments. Our financial condition and results of operations could be adversely affected by unfavorable economic conditions in countries in which we do significant business or by changes in foreign currency exchange rates affecting those countries. We derive over one-half of our revenues from international sales, primarily in the Asia Pacific region, Europe and Japan. Past economic weaknesses in these markets adversely affected revenues. Sales to all direct OEMs and distributors are denominated in U.S. dollars. While the recent movements of the Euro and Yen exchange rates against the U.S. dollar had no material impact to our business, increased volatility could impact our European and Japanese customers. Currency instability and volatility and disruptions in the credit and capital markets, including as a result of the United Kingdom referendum on June 23, 2016, in which voters approved an exit from the European Union (commonly referred to as "Brexit"), may increase credit risks for some of our customers and may impair our customers' ability to repay existing obligations. Increased currency volatility could also positively or negatively impact our foreign-currency-denominated costs, assets and liabilities. In addition, any devaluation of the U.S. dollar relative to other foreign currencies may increase the operating expenses of our foreign subsidiaries adversely affecting our results of operations. Furthermore, because we are increasingly dependent on the global economy, instability in worldwide economic environments occasioned, for example, directly or indirectly by political instability (such as due to Brexit), terrorist activity, U.S. or other military actions, and international sanctions or other diplomatic actions (potentially including sanctions adopted or under consideration by the U.S. or European Union with respect to Russia or Russian individuals or businesses), could adversely impact economic activity and lead to a contraction of capital spending by our customers generally or in specific regions. Any or all of these factors could adversely affect our financial condition and results of operations in the future.

We are subject to the risks associated with conducting business operations outside of the U.S. which could adversely affect our business.

In addition to international sales and support operations and development activities, we purchase our wafers from foreign foundries, have our commercial products assembled, packaged and tested by subcontractors located outside the U.S. and utilize third party warehouse operators to store and manage inventory levels for certain of our products. All of these activities are subject to the uncertainties associated with international business operations, including global laws and regulations, trade barriers, economic sanctions, tax regulations, import and export regulations, duties and tariffs and other trade restrictions, changes in trade policies, anti-corruption laws, foreign governmental

regulations, potential vulnerability of and reduced protection for IP, longer receivable collection periods and disruptions or delays in production or shipments, any of which could have a material adverse effect on our business, financial condition and/or operating results. For example, on March 8, 2016, the U.S. Department of Commerce added ZTE Corporation to its "Entity List" and placed certain export restrictions on ZTE and its suppliers. While on March 24, 2016 the U.S. Department of Commerce announced a temporary relief from the sanction until June 30, 2016, which relief has been extended until February 27, 2017, the announced restrictions could cause a material adverse effect on our business, financial condition and/or operating results. Additional factors that could adversely affect us due to our international operations include rising oil prices and increased costs of natural resources. Moreover, our financial condition and results of operations could be affected in the event of political conflicts or economic crises in countries where our main wafer providers, warehouses, end customers and contract manufacturers who provide assembly and test services worldwide, are located. Adverse change to the circumstances or conditions of our international business operations, including instability and uncertainty as a result of Brexit, could have a material adverse effect on our business.

## Table of Contents

We are exposed to fluctuations in interest rates and changes in credit rating and in the market values of our portfolio investments which could have a material adverse impact on our financial condition and results of operations.

Our cash, short-term and long-term investments represent significant assets that may be subject to fluctuating or even negative returns depending upon interest rate movements, changes in credit rating and financial market conditions. Global credit market disruptions and economic slowdown and uncertainty have in the past negatively impacted the values of various types of investment and non-investment grade securities. The global credit and capital markets may again experience significant volatility and disruption due to instability in the global financial system, uncertainty related to global economic conditions and concerns regarding sovereign financial stability.

Therefore, there is a risk that we may incur other-than-temporary impairment charges for certain types of investments should credit market conditions deteriorate or the underlying assets fail to perform as anticipated. Our future investment income may fall short of expectations due to changes in interest rates or if the decline in fair values of our debt securities is judged to be other than temporary. Furthermore, we may suffer losses in principal if we are forced to sell securities that have declined in market value due to changes in interest rates or financial market conditions.

Our failure to protect and defend our IP could impair our ability to compete effectively.

We rely upon patent, copyright, trade secret, mask work and trademark laws to protect our IP. We cannot provide assurance that such IP rights can be successfully asserted in the future or will not be invalidated, violated, circumvented or challenged. From time to time, third parties, including our competitors, have asserted against us patent, copyright and other IP rights to technologies that are important to us. Third parties may attempt to misappropriate our IP through electronic or other means or assert infringement claims against our indemnities or us in the future. Such assertions by third parties may result in costly litigation, indemnity claims or other legal actions, and we may not prevail in such matters or be able to license any valid and infringed patents from third parties on commercially reasonable terms. This could result in the loss of our ability to import and sell our products or require us to pay costly royalties to third parties in connection with sales of our products. Any infringement claim, indemnification claim, or impairment or loss of use of our IP could materially adversely affect our financial condition and results of operations.

Our ability to design and introduce new products in a timely manner is dependent upon third-party IP.

In the design and development of new products and product enhancements, we rely on third-party intellectual property such as software development tools and hardware testing tools. Furthermore, certain product features may rely on intellectual property acquired from third parties. The design requirements necessary to meet future consumer demands for more features and greater functionality from semiconductor products may exceed the capabilities of the third-party intellectual property or development tools that are available to us. If the third-party intellectual property that we use becomes unavailable or fails to produce designs that meet consumer demands, our business could be adversely affected.

We rely on information technology (IT) systems, and failure of these systems to function properly or unauthorized access to our systems could result in business disruption.

We rely in part on various IT systems to manage our operations, including financial reporting, and we regularly evaluate these systems and make changes to improve them as necessary. Consequently, we periodically implement new, or upgrade or enhance existing, operational and IT systems, procedures and controls. Any delay in the implementation of, or disruption in the transition to, new or enhanced systems, procedures or controls, could harm our ability to record and report financial and management information on a timely and accurate basis. These systems are

also subject to power and telecommunication outages or other general system failures. Failure of our IT systems or difficulties in managing them could result in business disruption. We also may be subject to unauthorized access to our IT systems through a security breach or cyber attack. We experience cyber attacks of varying degrees on an ongoing basis. In the past there have been attempts by third parties to penetrate and/or infect our network and systems with malicious software in an effort to gain access to our network and systems. Third parties may continue to attempt to fraudulently induce employees, users, or customers to disclose sensitive information in order to gain access to our network systems. We seek to detect and investigate any security incidents and prevent their recurrence, but in some cases, we might be unaware of an incident or its magnitude and effects. Because the techniques used to obtain unauthorized access to and sabotage our systems change frequently, we may be unable to anticipate these techniques or to implement adequate protections. Our business could be significantly harmed, and we could be subject to third party claims in the event of such a security breach. Our IT systems are also linked to the IT systems of customers, suppliers, and distribution partners and those links provide critical information we use to manage our operations, including information used for financial reporting. The IT systems of our customers, suppliers, and distribution partners and the links between our IT systems and our customers are subject to the same risks as that of our IT systems. For example, in early April 2016, one of our key distribution partners began implementing a new information system in North



## Table of Contents

America, and if it had not successfully completed that implementation, our ability to record and report financial and management information on a timely and accurate basis could have been compromised.

If we are unable to maintain effective internal controls, our stock price could be adversely affected.

We are subject to the ongoing internal control provisions of Section 404 of the Sarbanes-Oxley Act of 2002 (the Act). Our controls necessary for continued compliance with the Act may not operate effectively at all times and may result in a material weakness disclosure. The identification of material weaknesses in internal control, if any, could indicate a lack of proper controls to generate accurate financial statements and could cause investors to lose confidence and our stock price to drop.

We compete with others to attract and retain key personnel, and any loss of, or inability to attract, such personnel would harm us.

We depend on the efforts and abilities of certain key members of management and other technical personnel. Our future success depends, in part, upon our ability to retain such personnel and attract and retain other highly qualified personnel, particularly product engineers. Competition for such personnel is intense and we may not be successful in hiring or retaining new or existing qualified personnel. From time to time we have effected restructurings which eliminate a number of positions. Even if such personnel are not directly affected by the restructuring effort, such terminations can have a negative impact on morale and our ability to attract and hire new qualified personnel in the future. If we lose existing qualified personnel or are unable to hire new qualified personnel, as needed, our business, financial condition and results of operations could be seriously harmed.

Unfavorable results of legal proceedings could adversely affect our financial condition and operating results.

From time to time we are subject to various legal proceedings and claims that arise out of the ordinary conduct of our business. The amount of damages alleged in certain legal claims may be significant. For example, in December 2013, we entered into a Settlement and License Agreement with PACT XPP Technologies, AG (PACT) in which the parties agreed to dismiss with prejudice all outstanding patent litigation among us, Avnet and PACT. As part of the settlement, we agreed to pay PACT a lump sum of \$33.5 million. Certain other claims involving the Company are not yet resolved, including those that are discussed under "Item 3. Legal Proceedings," included in Part I of our Form 10-K for the year ended April 2, 2016, and additional claims may arise in the future. Results of legal proceedings cannot be predicted with certainty. Regardless of its merit, litigation may be both time-consuming and disruptive to our operations and cause significant expense and diversion of management attention and we may enter into material settlements to avoid these risks. Should we fail to prevail in certain matters, or should several of these matters be resolved against us in the same reporting period, we may be faced with significant monetary damages or injunctive relief against us that would materially and adversely affect a portion of our business and might materially and adversely affect our financial condition and operating results.

Our products could have defects which could result in reduced revenues and claims against us.

We develop complex and evolving products that include both hardware and software. Despite our testing efforts and those of our subcontractors, defects may be found in existing or new products. These defects may cause us to incur significant warranty, support and repair or replacement costs, divert the attention of our engineering personnel from our product development efforts and harm our relationships with customers. Subject to certain terms and conditions, we have agreed to compensate certain customers for limited specified costs they actually incur in the event our hardware products experience epidemic failure. As a result, epidemic failure and other performance problems could result in claims against us, the delay or loss of market acceptance of our products and would likely harm our business.

Our customers could also seek damages from us for their losses.

In addition, we could be subject to product liability claims. A product liability claim brought against us, even if unsuccessful, would likely be time-consuming and costly to defend. Product liability risks are particularly significant with respect to aerospace, automotive and medical applications because of the risk of serious harm to users of these products. Any product liability claim, whether or not determined in our favor, could result in significant expense, divert the efforts of our technical and management personnel, and harm our business.

In preparing our financial statements, we make good faith estimates and judgments that may change or turn out to be erroneous.

In preparing our financial statements in conformity with accounting principles generally accepted in the U.S., we must make estimates and judgments in applying our most critical accounting policies. Those estimates and judgments have a significant impact on the results we report in our consolidated financial statements. The most difficult estimates and subjective judgments that we

## Table of Contents

make concern valuation of marketable and non-marketable securities, revenue recognition, inventories, long-lived assets including acquisition-related intangibles, goodwill, taxes and stock-based compensation. We base our estimates on historical experience, input from outside experts and on various other assumptions that we believe to be reasonable under the circumstances, the results of which form the basis for making judgments about the carrying values of assets and liabilities that are not readily apparent from other sources. We also have other key accounting policies that are not as subjective, and therefore, their application would not require us to make estimates or judgments that are as difficult, but which nevertheless could significantly affect our financial reporting. Actual results may differ materially from these estimates. If these estimates or their related assumptions change, our operating results for the periods in which we revise our estimates or assumptions could be adversely and perhaps materially affected.

Our failure to comply with the requirements of the Export Administration Regulations (EAR) and the International Traffic and Arms Regulations (ITAR) could have a material adverse effect on our financial condition and results of operations.

Xilinx FPGAs and related technologies are subject to EAR, which are administered by the U.S. Department of Commerce. In addition, Xilinx may, from time to time, receive technical data from third parties that is subject to the ITAR, which are administered by the U.S. Department of State. EAR and ITAR govern the export and re-export of these FPGAs, the transfer of related technologies, whether in the U.S. or abroad, and the provision of services. We are required to maintain an internal compliance program and security infrastructure to meet EAR and ITAR requirements.

An inability to obtain the required export licenses, or to predict when they will be granted, increases the difficulties of forecasting shipments. In addition, security or compliance program failures that could result in penalties or a loss of export privileges, as well as stringent licensing restrictions that may make our products less attractive to overseas customers, could have a material adverse effect on our business, financial condition and/or operating results.

Our inability to effectively control the sale of our products on the gray market could have a material adverse effect on us.

We market and sell our products directly to OEMs and through authorized third-party distributors which helps to ensure that products delivered to our customers are authentic and properly handled. From time to time, customers may purchase products bearing our name from the unauthorized "gray market." These parts may be counterfeit, salvaged or re-marked parts, or parts that have been altered, mishandled, or damaged. Gray market products result in shadow inventory that is not visible to us, thus making it difficult to forecast supply or demand. Also, when gray market products enter the market, we and our authorized distributors may compete with brokers of these discounted products, which can adversely affect demand for our products and negatively impact our margins. In addition, our reputation with customers may be negatively impacted when gray market products bearing our name fail or are found to be substandard.

The conflict minerals provisions of the Dodd-Frank Wall Street Reform and Consumer Protection Act could result in additional costs and liabilities.

In accordance with the Dodd-Frank Wall Street Reform and Consumer Protection Act, the SEC established disclosure and reporting requirements for those companies who use "conflict" minerals mined from the Democratic Republic of Congo and adjoining countries in their products, regardless of whether such products are manufactured by third parties. These requirements could affect the sourcing and availability of minerals used in the manufacture of our semiconductor products. The costs associated with complying with the disclosure requirements include those for due diligence in regard to the sources of any conflict minerals used in our products, remediation and other changes to products, processes, or sources of supply as a consequence of such verification activities. We may face reputational

challenges if we are unable to sufficiently verify the origins for all minerals used in our products through the due diligence process we implement. Moreover, we may encounter challenges to satisfy those customers who require that all of the components of our products are certified as conflict free.

## Table of Contents

Exposure to greater than anticipated income tax liabilities, changes in tax rules and regulations, changes in interpretation of tax rules and regulations, or unfavorable assessments from tax audits could affect our effective tax rates, financial condition and results of operations.

We are a U.S.-based multinational company subject to tax in multiple U.S. and foreign tax jurisdictions. Our income tax obligations could be affected by many factors, including but not limited to changes to our corporate operating structure, intercompany arrangements and tax planning strategies. A significant portion of our earnings are earned by our subsidiaries outside the U.S. In addition to providing for U.S. income taxes on earnings from the U.S., we provide for U.S. income taxes on the earnings of foreign subsidiaries unless the subsidiaries' earnings are considered permanently reinvested outside the U.S. While we do not anticipate changing our intention regarding permanently reinvested earnings, if certain foreign earnings previously treated as permanently reinvested are repatriated, the related U.S. tax on such repatriated earnings could negatively impact our effective tax rates, financial condition and results of operations.

Our income tax expense is computed based on tax rates at the time of the respective financial period. Our future effective tax rates, financial condition and results from operations could be unfavorably affected by changes in the tax rates in jurisdictions where our income is earned, by changes in the tax rules and regulations or the interpretation of tax rules and regulations in the jurisdictions in which we do business or by changes in the valuation of our deferred tax assets.

In addition, we are subject to examinations of our income tax returns by domestic and foreign tax authorities. We regularly assess the likelihood of outcomes resulting from these examinations to determine the adequacy of our provision for income taxes and have reserved for potential adjustments that may result from the current examinations. There can be no assurance that the final determination of any of these examinations will not have an adverse effect on our effective tax rates, financial position and results of operations.

The conditional conversion features of our 2017 Convertible Notes were triggered and holders of the 2017 Convertible Notes may elect to convert such 2017 Convertible Notes which could have a material effect on our liquidity.

The 2017 Convertible Notes have conditional conversion features which were triggered in fiscal 2013. Holders of the 2017 Convertible Notes are entitled to convert the 2017 Convertible Notes at any time during specified periods at their option. As a result of this, we were required under applicable accounting rules to reclassify all or a portion of the outstanding principal of the 2017 Convertible Notes as a current rather than long-term liability. In addition, we were required to increase the number of shares used in our net income per share calculations to reflect the potentially dilutive impact of the conversion.

If one or more holders elect to convert their 2017 Convertible Notes, we would be required to settle any converted principal through the payment of cash, which could adversely affect our liquidity.

Considerable amounts of our common shares are available for issuance under our equity incentive plans and 2017 Convertible Notes, and significant issuances in the future may adversely impact the market price of our common shares.

As of December 31, 2016 we had 2.00 billion authorized common shares, of which 248.8 million shares were outstanding. In addition, 29.0 million common shares were reserved for issuance pursuant to our equity incentive plans and Employee Stock Purchase Plan, 20.8 million common shares were reserved for issuance upon conversion or repurchase of the 2017 Convertible Notes and 20.8 million common shares were reserved for issuance upon exercise

of warrants. The availability of substantial amounts of our common shares resulting from the exercise or settlement of equity awards outstanding under our equity incentive plans or the conversion or repurchase of convertible debentures using common shares, which would be dilutive to existing stockholders, could adversely affect the prevailing market price of our common shares and could impair our ability to raise additional capital through the sale of equity securities.

We have indebtedness that could adversely affect our financial condition and prevent us from fulfilling our debt obligations.

The aggregate amount of our consolidated indebtedness as of December 31, 2016 was \$1.60 billion (principal amount), which consists of \$500.0 million in aggregate principal amount of our 2019 Notes, \$500.0 million in aggregate principal amount of our 2021 Notes and \$600.0 million in aggregate principal amount of our 2017 Convertible Notes. We also may incur additional indebtedness in the future. Our indebtedness may:

- make it difficult for us to satisfy our financial obligations, including making scheduled principal and interest payments on the debentures and our other indebtedness;
- limit our ability to borrow additional funds for working capital, capital expenditures, acquisitions or other general corporate purposes;

## Table of Contents

- limit our ability to use our cash flow or obtain additional financing for future working capital, capital expenditures, acquisitions or other general business purposes;
- require us to use a portion of our cash flow from operations to make debt service payments;
- limit our flexibility to plan for, or react to, changes in our business and industry;
- place us at a competitive disadvantage compared to our less leveraged competitors;
- increase our vulnerability to the impact of adverse economic and industry conditions; and
- require us to repatriate off-shore cash to the U.S. at unfavorable tax rates.

Our ability to meet our debt service obligations will depend on our future performance, which will be subject to financial, business and other factors affecting our operations, many of which are beyond our control.

The agreements governing the 2019 Notes and 2021 Notes contain covenants that may adversely affect our ability to operate our business.

The indentures governing the 2019 Notes and 2021 Notes contain various covenants limiting our and our subsidiaries' ability to, among other things:

- create certain liens on principal property or the capital stock of certain subsidiaries;
- enter into certain sale and leaseback transactions with respect to principal property; and
- consolidate or merge with, or convey, transfer or lease all or substantially all our assets, taken as a whole, to, another person.

A failure to comply with these covenants and other provisions in these indentures could result in events of default under the indentures, which could permit acceleration of the 2019 Notes and the 2021 Notes. Any required repayment as a result of such acceleration could have a material adverse effect on our business, results of operations, financial condition or cash flows.

The call options and warrant transactions related to our 2017 Convertible Notes may affect the value of the debentures and our common stock.

To hedge against potential dilution upon conversion of the 2017 Convertible Notes, we purchased call options on our common stock from the hedge counterparties. We also sold warrants to the hedge counterparties, which could separately have a dilutive effect on our earnings per share to the extent that the market price per share of our common stock exceeds the applicable strike price of the warrants of \$40.89 per share. Such dilutive effects could be exacerbated, or we could experience other adverse effects, if a hedge counterparty becomes subject to insolvency proceedings or otherwise fails to deliver common shares they may owe us under those hedges.

As the hedge counterparties and their respective affiliates modify hedge positions, they may enter or unwind various derivatives with respect to our common stock and/or purchase or sell our common stock in secondary market transactions. This activity also could affect the market price of our common stock and/or debentures, which could affect the ability of the holders of the debentures to convert and the number of shares and value of the consideration that will be received by the holders of the debentures upon conversion.

Acquisitions and strategic investments present risks, and we may not realize the goals that were contemplated at the time of a transaction.

In the past, we have acquired technology companies whose products complement our products. We also have made a number of strategic investments in other technology companies. We may make similar acquisitions and strategic

investments in the future. Acquisitions and strategic investments present risks, including:

- our ongoing business may be disrupted and our management's attention may be diverted by investment, acquisition, transition or integration activities;
- an acquisition or strategic investment may not further our business strategy as we expected, and we may not integrate an acquired company or technology as successfully as we expected;
- our operating results or financial condition may be adversely impacted by claims or liabilities that we assume from an acquired company or technology or that are otherwise related to an acquisition;
- we may have difficulty incorporating acquired technologies or products with our existing product lines;
- we may have higher than anticipated costs in continuing support and development of acquired products, and in general and administrative functions that support such products;
- our strategic investments may not perform as expected; and



Table of Contents

we may experience unexpected changes in how we are required to account for our acquisitions and strategic investments pursuant to U.S. GAAP.

The occurrence of any of these risks could have a material adverse effect on our business, results of operations, financial condition or cash flows, particularly in the case of a larger acquisition or several concurrent acquisitions or strategic investments.

## Item 2. Unregistered Sale of Equity Securities and Use of Proceeds

On November 17, 2014, the Board authorized the repurchase of \$800.0 million of the Company's common stock. On May 16, 2016, the Board authorized the repurchase of up to \$1.00 billion of the Company's common stock and debentures. The 2014 and 2016 Repurchase Program has no stated expiration date. Through December 31, 2016, the Company had used all of the \$800.0 million authorized under the 2014 Repurchase Program and \$209.8 million of the \$1.00 billion authorized under the 2016 Repurchase Program, leaving \$790.2 million available for future purchases.

The following table summarizes our repurchase of our common stock during the third quarter of fiscal 2017:

(In thousands, except per share amounts)	Total Number of Shares Purchased	Average Price Paid per Share	Total Number of Shares Purchased as Part of Publicly Announced Program	Approximate Dollar Value of Shares that May Yet Be Purchased Under the Program
Period				
October 2, 2016 to November 5, 2016	278	\$ 49.86	278	\$ 990,195
November 6, 2016 to December 2, 2016	2,759	\$ 55.10	2,759	\$ 838,207
December 3, 2016 to December 31, 2016	871	\$ 55.10	871	\$ 790,195
Total for the Quarter	3,908		3,908	

## Item 6. Exhibits

31.1 Certification of Chief Executive Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002

31.2 Certification of Chief Financial Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002

32.1 Certification of Chief Executive Officer pursuant to Section 906 of the Sarbanes-Oxley Act of 2002

32.2 Certification of Chief Financial Officer pursuant to Section 906 of the Sarbanes-Oxley Act of 2002

101.INS XBRL Instance Document

101.SCH XBRL Taxonomy Extension Schema Document

101.CAL XBRL Taxonomy Extension Calculation Linkbase Document

101.LAB XBRL Taxonomy Extension Label Linkbase Document

101.PRE XBRL Taxonomy Extension Presentation Linkbase Document

101.DEF XBRL Taxonomy Extension Definition Linkbase.

Items 3, 4 and 5 are not applicable and have been omitted.

48

---

Table of Contents

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

XILINX, INC.

Date: January 26, 2017    /s/ Lorenzo A. Flores  
Lorenzo A. Flores  
Senior Vice President  
and Chief Financial Officer  
(as principal accounting and financial  
officer and on behalf of Registrant)