

ARETE INDUSTRIES INC
Form 10-Q
February 03, 2011

UNITED STATES SECURITIES AND EXCHANGE COMMISSION
WASHINGTON, D.C. 20549

FORM 10-Q

Quarterly Report pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934.

For the quarterly period ended: March 31, 2009

Or

Transition Report pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934.

For the transition period from _____ to _____

Commission File Number 33-16820-D

ARÊTE INDUSTRIES, INC.
(Exact Name of Registrant as Specified in Its Charter)

Colorado
(State or Other Jurisdiction of Incorporation or
Organization)

84-1508638
(I.R.S. Employer Identification No.)

P.O. Box 141 Westminster, Colorado
(Address of Principal Executive Offices)

80036
(Zip Code)

303-427-8688
(Registrant's Telephone Number, Including Area Code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes No

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes No

Large Accelerated Filer Accelerated Filer Non-Accelerated Filer Smaller Reporting Company

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(Do not check if a
smaller reporting
company)

As of January 31, 2011, Registrant had 493,155,754 shares of common stock issued and outstanding.

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Part 1 - Financial Information

Item 1 - Financial Statements (Unaudited)

ARETE INDUSTRIES, INC. AND SUBSIDIARIES
CONSOLIDATED BALANCE SHEET

(UNAUDITED)

| | December 31, 2008 | March 31, 2009 |
|--|-------------------------|-------------------|
| ASSETS | | |
| Current assets | | |
| Cash and cash equivalents | \$23,904 | \$25,097 |
| Advances | 30,000 | - |
| Revenue receivable | 5,151 | 12,113 |
| Total current assets | 59,055 | 37,210 |
| | | |
| Furniture and equipment, at cost net of accumulated depreciation of \$95,682(2008) and \$106,737(2009) | 366,184 | 355,130 |
| | \$425,239 | \$392,340 |
| | | |
| LIABILITIES AND STOCKHOLDERS' DEFICIT | | |
| Current liabilities | | |
| Accounts payable | \$343,088 | \$350,865 |
| Accrued expenses | 86,728 | 102,609 |
| Accrued payroll taxes | 235,898 | 235,898 |
| Notes payable & advances related parties | 492,125 | 492,125 |
| Total current liabilities | 1,157,839 | 1,181,497 |
| | | |
| Stockholders' deficit | | |
| Convertible Class A preferred stock; \$10 face value, 1,000,000 shares authorized | | |
| Series 1, 30,000 shares authorized, 0 (2008) and 0 (2009) shares issued and outstanding | - | - |
| Series 2, 25,000 shares authorized, 0 (2008) and 0 (2009) shares issued and outstanding | - | - |
| Common stock, no par value; 499,000,000 shares authorized, 491,155,754 (2008) and 493,155,754 (2009) shares issued and outstanding | 13,577,403 | 13,587,403 |
| Accumulated deficit | (14,307,664) | (14,374,221) |
| Notes receivable from sale of stock | (2,339) | (2,339) |
| Total stockholders' deficit | (732,600) | (789,157) |

| | |
|-----------|-----------|
| \$425,239 | \$392,340 |
|-----------|-----------|

See accompanying notes

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ARÊTE INDUSTRIES, INC. AND SUBSIDIARIES
CONSOLIDATED STATEMENT OF OPERATIONS
For the three Months ended March 31,
(UNAUDITED)

| | 2008 | 2009 |
|---|---------------------|--------------------|
| Revenues | | |
| Oil & gas revenue | \$193,211 | \$34,072 |
| Other income | - | - |
| Total revenues | 193,211 | 34,072 |
| Operating expenses | | |
| Oil & gas operating expenses | 203,992 | 55,951 |
| Depreciation | 11,055 | 11,055 |
| Rent | 955 | 1,331 |
| Other operating expenses | 195,112 | 20,494 |
| Total operating expenses | 411,114 | 88,831 |
| Net loss from operations | (217,903) | (54,759) |
| Other income (expense): | | |
| Loss on sale of investments | - | - |
| Extinguishment of debt | - | - |
| Interest expense | (11,978) | (11,798) |
| Interest income | - | - |
| Total other income (expense) | (11,978) | (11,798) |
| Net income (loss) | \$(229,881) | \$(66,557) |
| Basic and diluted loss per share | * | * |
| Weighted average common shares outstanding | 446,000,000 | 493,000,000 |

* Less than \$.01 per share

See accompanying notes

ARÊTE INDUSTRIES, INC. AND SUBSIDIARIES
 CONSOLIDATED STATEMENT OF ACCUMULATED DEFICIT
 For the three Months ended March 31, 2009
 (UNAUDITED)

| | Common Stock Shares | Amount | Accumulated Deficit | Notes Receivable from sale of stock | Total |
|---|------------------------|---------------|------------------------|--|--------------|
| Balance at December 31, 2008 | 491,155,754 | \$ 13,577,403 | \$(14,307,664) | \$(2,339) | \$(732,600) |
| Issuance of common stock to directors and consultants for services | 2,000,000 | 10,000 | | | 10,000 |
| Net loss | | | (66,557) | | (66,557) |
| Balance at March 31, 2009 | 493,155,754 | \$ 13,587,403 | \$(14,374,221) | \$(2,339) | \$(789,157) |

See accompanying notes

ARÊTE INDUSTRIES, INC. AND SUBSIDIARIES
CONSOLIDATED STATEMENTS OF CASH FLOW
For the three Months ended March 31,
(UNAUDITED)

| | 2008 | 2009 |
|--|--------------|-------------|
| Cash flows from operating activities: | | |
| Net (loss) income | \$(229,881) | \$(66,557) |
| Adjustments to reconcile net loss to net cash used in operating activities: | | |
| Depreciation and amortization | 11,054 | 11,054 |
| Stock and options issued for services and interest on notes | 190,400 | 10,000 |
| Gain on reduction of notes receivable on sale of stock | - | - |
| Changes in assets and liabilities: | | |
| Accounts receivable | (15,023) | (6,962) |
| Advances | - | 30,000 |
| Accounts payable | 121,393 | 7,777 |
| Accrued expenses | 16,629 | 15,881 |
| Total adjustments | 324,453 | 67,750 |
| Net cash used in operating activities | 94,572 | 1,193 |
| Cash flows from investing activities: | | |
| Purchase of property and equipment | - | - |
| Net cash used in investing activities | - | - |
| Cash flows from financing activities: | | |
| Reciept of advances - related parties | - | - |
| Payment of advances - related parties | - | - |
| Net cash provided by financing activities | - | - |
| Net increase (decrease) in cash and cash equivalents | 94,572 | 1,193 |
| Cash and cash equivalents at beginning of period | 28,992 | 23,904 |
| Cash and cash equivalents at end of period | \$ 123,564 | \$ 25,097 |
| Supplemental disclosure of cash flow information: | | |
| | 2008 | 2009 |
| Interest paid during the period | \$- | \$- |
| Income taxes paid during the period | \$- | \$- |
| Supplemental disclosure of non-cash investing and financing activities: | | |
| During the quarter ended March 31, 2008 wages to officers and directors and fees to consultants of \$190,400 were paid by the issuance of common stock | | |

During the quarter ended March 31, 2009 wages to officers and directors and fees to consultants of \$10,000 were paid by the issuance of common stock

See accompanying notes

ARÊTE INDUSTRIES, INC. AND SUBSIDIARIES
NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS
March 31, 2009

1. Basis of Presentation

The accompanying financial statements have been prepared by the Company and its subsidiary, without audit. In the opinion of management, the accompanying unaudited financial statements contain all adjustments (consisting of only normal recurring accruals) necessary for a fair presentation of the financial position as of December 31, 2008 and March 31, 2009, and the results of operations, stockholders' deficit, and cash flows for the periods ended March 31, 2008 and March 31, 2009.

The Company purchased and is operating a gas pipeline in Wyoming. Aggression Sports, Inc. (inactive) has discontinued operations and is consolidated in the Company's financial statements.

The Company has incurred significant losses and at March 31, 2009, the Company has a working capital deficit of \$1,144,287 and a stockholders' deficit of \$789,157. As a result, substantial doubt exists about the Company's ability to continue to fund future operations using its existing resources.

The Company continues to rely on infusions of debt and equity capital to fund operations. The Company relies principally on cash infusions from its directors and affiliates, deferred compensation and expenses from the executive officers, and paid a significant amount of personal services, salaries and incentives in the form of common stock and common stock options.

2. Delinquent amounts payable

As of March 31, 2009 the Company is delinquent on payments of various payroll taxes and penalties from the fiscal years prior to fiscal 2002. Failure to pay these liabilities could result in liens being filed on the Company's assets and may result in assets being attached by creditors resulting in the Company's inability to continue operations.

3. Income taxes

The book to tax temporary differences resulting in deferred tax assets and liabilities are primarily net operating loss carry forwards of \$7,244,279 which expire in years through 2028.

100% valuation allowance has been established against the deferred tax assets, as utilization of the loss carry forwards and realization of other deferred tax assets cannot be reasonably assured.

4. Discontinued Operations

The Company's decision to pursue projects and investments in traditional oil and gas required that it take the decisive step to formally discontinue its former operations beginning August 1, 2003. This decision is reflected by a change in the presentation of the Company's financial statements to segregate discontinued operating results in previous periods from continuing operations going forward. There is no effect in the current three month period of this reclassification.

During 2003, the Company abandoned the development of Aggression Sports Inc., a subsidiary. At March 31, 2009, the remaining liabilities of this division were \$0 in trade payables and \$79,351 in unpaid payroll taxes.

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ARÊTE INDUSTRIES, INC. AND SUBSIDIARIES
NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS
March 31, 2009

5. Stock transactions

During the quarter ended March 31, 2009, the Company issued a total of 2,000,000 common shares for compensation of officers, directors and consultants, valued at an aggregate of \$10,000.

The Company has adopted the disclosure-only provisions of Statement of Financial Accounting Standards No.123, Accounting for Stock-Based Compensation. Accordingly, no compensation cost has been recognized for the stock option plans. Had compensation costs for the Company's stock option plans been determined based on the fair value at the grant date for awards during the quarter ended March 31, 2009 in accordance with the provisions of SFAS No. 123, the Company's net loss.

6. Notes payable and advances – related parties

The officers and directors of the Company have advanced funds to pay for the filing and other necessary costs of the Company. The following are the advances from the officers and directors:

As of December 31, 2008 and March 2009, the Company owed the related parties are unsecured, due on demand, and working capital advances:

| | 2008 | 2009 |
|----------------------------|------------------|-------------------|
| Advances – Donald Prosser | \$200,000 | \$ 200,000 |
| Advances – Donald Prosser | 4,290 | 4,290 |
| Advances – Charles Gamber | 4,966 | 4,966 |
| Advances – William Stewart | 20,219 | 20,219 |
| Advances – William Stewart | 75,000 | 75,000 |
| Advances – Charles Davis | 125,000 | 125,000 |
| Advances – Charles Davis | 40,000 | 40,000 |
| Advances – John Herzog | 2,650 | 2,650 |
| Balances | \$492,125 | \$ 492,125 |

Approximately \$460,000 of the advances bear interest at 9.6% per annum.

Approximately \$32,125 of the advances bear interest at 8.0% per annum.

The Company has related party payables of accrued interest to the officers and directors above of \$ 85,707 at March 31, 2009. In addition, the Company owes an entity owned by Charles Davis, DNR Oil & Gas, Inc. The balance owed to DNR Oil & Gas, Inc. as of March 31, 2009 for expenses of \$92,983 included in accounts payable and production to the operator of \$221,174 also included in accounts payable. In addition, Donald W. Prosser advanced \$10,000 at no interest.

Item 2 - Management's Discussion and Analysis and Results of Operations

Forward Looking Statement

Some of the statements contained in this quarterly report of Arête Industries, Inc., a Colorado corporation (hereinafter referred to as "we", "us", "our", "Company" and the "Registrant") discuss future expectations, contain projections of our plan of operation or financial condition or state other forward-looking information. Forward-looking statements give our current expectations or forecasts of future events. You can identify these statements by the fact that they do not relate strictly to historical or current facts. They use words such as "anticipate," "estimate," "expect," "project," "intend," "plan," "believe," and other words and terms of similar meaning in connection with any discussion of future operating or financial performance. From time to time, we also may provide forward-looking statements in other materials we release to the public.

Critical accounting policies

The Company has identified the accounting policies described below as critical to its business operations and the understanding of the Company's results of operations. The impact and any associated risks related to these policies on the Company's business operations is discussed throughout this section where such policies affect the Company's reported and expected financial results. The preparation of this Report requires the Company to make estimates and assumptions that affect the reported amount of assets and liabilities of the Company, revenues and expenses of the Company during the reporting period and contingent assets and liabilities as of the date of the Company's financial statements. There can be no assurance that the actual results will not differ from those estimates.

Stock issuances

The Company has relied upon the issuance of shares of its common and preferred stock, and options to purchase its common stock and preferred stock to fund much of the Company's operations. The following describes the methods used to record various stock related transactions.

Stock issued for services is valued at the market price of the Company's stock at the date of grant.

Compensation related to the issuance of stock options to employees and directors is recorded at the intrinsic value of the options, which is the market price of the Company's common stock less the exercise price of the option at the measurement date. The Company's common stock issued to consultants is recorded at the market price of the Company's common stock at the measurement date. The Company's common stock options issued to consultants are recorded at the fair value of the Company's options computed using the Black-Scholes Model.

Plan of Operation

Arête, as part of its new business plan developed in mid 2005, has begun the process of pursuing a merger candidate for the parent company Arête Industries, Inc. as soon as possible. To make a merger an alternative for the future of Arête and its shareholders we have begun the task of settling old liabilities including the payroll taxes, wages and other related payroll liabilities. The ownership of and the future of Aggression Sports, Inc. and its related liabilities have added to the process. We are pursuing a merger or active business for Aggression Sports, Inc. and have to be able to settle their debt as part of the process. We have had some discussions with a candidate but have no plan or letter of intent.

In the first quarter of 2006 we have begun identifying possible merger candidates and have begun discussions on a

merger with more than one company. The main requirement for a merger to take place will be the resolution of all remaining debt that the company has outstanding that would allow for a merger candidate to accept a proposal of debt liquidation and allow us to move forward with a merger. While we are very optimistic about our progress in identifying merger candidates to benefit the shareholders of this company there are no assurances that we can resolve all of our debt obligations meet remaining expenses gain any significant revenue for operations in the immediate future.

In September 2006, the company acquired a gas gathering system (Pipeline and compressor station related assets) located in Campbell County, Wyoming. This system was constructed in late 2001 and began operations early in 2002. The system consists of 4.5 miles of 8-inch coated steel pipeline. This pipeline is currently transporting approximately 900,000 Mcf (thousand cubic feet) of coal bed methane per day and is cash flowing from its operations. This system has a current throughput capacity of approximately 4 million cubic feet ("MMcf") of gas per day. Gathering fees are subject to contracts which are life of lease or 10-year contracts expiring in 2012. In 2008 we have negotiated a purchase of oil & gas properties operated and controlled by DNR Oil & Gas, Inc. The offer to purchase is subject to financing and we are continuing to pursue financing with several lenders and loan brokers.

Financial Condition

In prior periods, we wrote off Aggression Sports, Inc.'s fixed assets and inventory and molds held for disposal from discontinued operations. Additionally, we continue to reduce certain amounts payable from discontinued operations as extinguishment of debt, through the passage of statutes of limitation. We expect future write-downs and reclassifications from discontinued operations and extinguishment of debt to be nominal and incremental in nature.

As of the end of the quarter ended March 31, 2009, the Company had \$392,340 in total assets. This compares to total assets of \$425,239 as of the fiscal year ended December 31, 2008. Total liabilities were \$1,181,497 as of March 31, 2009 compared to \$1,157,839 as of the fiscal year ended December 31, 2008. Accounts payable and accrued expenses at March 31, 2009 were \$453,474 as compared to \$429,816 at December 31, 2008. Advances and notes payable to related parties at March 31, 2009 were \$492,125 as compared to \$492,125 at December 31, 2008. During the quarter ended March 31, 2009, total liabilities were increased by \$23,658 due to operation of the pipeline and related costs and overhead costs. Net (loss) was \$(66,557), increased the accumulated deficit as of March 31, 2009 to \$14,374,221, as compared to an accumulated deficit as of December 31, 2008 of \$14,307,664.

During 2003, the Company abandoned the development of the Aggression Sports, Inc. subsidiary. At March 31, 2009, the remaining liabilities of this subsidiary were \$102,554 in unpaid payroll taxes. As of March 31, 2009, the consolidated entity owes \$237,474 in unpaid payroll taxes of which \$44,408 applies specifically to the parent company for periods through the fourth quarter of 2000.

During the quarter ended March 31, 2009, the Company continued to rely upon infusions of cash from exercise of stock options by officers, directors and consultants, and upon payment of compensation to officers, directors and consultants in the form of common stock and common stock options. During the quarter ended March 31, 2009, the Company paid \$10,000 to consultants and professionals with 2,000,000 shares of common stock.

Results of operations for the Three Months ended March 31, 2008 Compared to Three Months ended March 31, 2009.

The Company had \$34,072 in revenues from operations during the quarter ended March 31, 2009, and \$193,211 in revenues during the comparable period ended March 31, 2008. During the quarter ended March 31, 2009 we changed the compressors to reduce costs and had no production in January. In addition, the price of natural gas for the fiscal quarter ended March 31, 2009 was below \$4.00 per mcf verses \$7.00 to \$8.00 per mcf for the quarter ended March 31, 2008. Net loss from operations for the quarter ended March 31, 2009 was \$(54,759) as compared to a net loss from operations of \$(217,903) for the quarter ended March 31, 2008. The net loss during the quarter ended March 31, 2009 was reduced interest expense of \$11,798 resulting in a net loss of \$(66,557) for the period. The net loss for the quarter ended March 31, 2008 was \$(229,881).

The Company rents space for file storage and furniture for \$581 for the quarter ended March 31, 2009. The Company uses space rented by Director for meetings and to keep current records and pays \$750 in rent per quarter.

As stated above, we will continue to operate the Company on an austere program of minimum overhead, while utilizing skills of its board members, independent contractors as administrative staff and individual independent contractors with expertise in business development, capital acquisition, corporate visibility, oil and gas development, geology and operations with the use of our common stock and common stock options as incentives during the development of our new business model. Further as opportunities for participation in profitable revenue producing projects come forward, we intend that consultants and advisors will be offered compensation from revenues or interests, direct participations, royalties or other incentives from the specific projects to which they contribute. While reducing the amount of variable costs, there is almost no way to reduce or offset our fixed expenses related to office expense, legal, accounting, transfer agent fees, Securities Act reporting, corporate governance, and shareholder communications. Our future expectation is that monthly operating expenses will remain as low as possible until new opportunities are initiated, of which there can be no assurance, in which event, the operating costs of the Company may increase relative to the need for administrative and executive staff and overhead to provide support for these new business activities.

Liquidity and Capital Resources

The Company had a working capital deficit as of March 31, 2009 of \$1,144,497. This compares to a working capital deficit of \$1,098,784 as of December 31, 2008. During the quarter ended March 31, 2008 an aggregate of 2,000,000 shares of common stock were issued for aggregate consideration of \$10,000 (for an average of \$0.005 per share).

The Company had a stockholder's deficit at March 31, 2009 of \$789,157. This is compared to stockholder's deficit at December 31, 2008 of \$732,600. The stockholder's deficit increased due the Company's operating loss and increased by the payment of services with the issuance of stock.

The Company has net cash provided by operating activities for the three months ended March 31, 2009 of \$1,193 as compared to net cash provided by operating activities of \$94,572 for the three months ended March 31, 2008.

The Company had no net cash used in investing activities for the three months ended March 31, 2009 and for the three months ended March 31, 2008.

The Company had no net cash provided by financing activities for the three months ended March 31, 2009 and for the three months ended March 31, 2008.

At March 31, 2009, the Company had no material commitments for capital expenditures.

Management believes that the Company will experience significant difficulty internally raising significant additional equity capital or debt until these matters have been resolved and the Company has eliminated a substantial amount of its outstanding debt and/or achieves operating revenue from its oil and gas operations. The Company looks to earn management fees through its newly formed subsidiary and revenue from proposed oil and gas development activities that it can earn-in on successful financing and commencement of operations, of which there is no assurance.

Unless and until it achieves success in its proposed activities, of which there is no assurance, the Company may continue to be required to issue further stock to pay executives, consultants and other employees, which may have a continuing dilutive effect on other shareholders of the Company. Failure of the Company to acquire additional capital in the form of either debt or equity capital or revenue from proposed operations will most likely impair the ability of the Company to meet its obligations in the near-term.

Item 3 - Quantitative and Qualitative Disclosures about Market Risk

The Company is defined by Rule 229.10 (f)(1) as a “Smaller Reporting Company” and is not required to provide or disclose the information required by this item.

Item 4 - Controls and Procedures

As of March 31, 2009 our Chief Executive Officer and Chief Financial Officer (the “Certifying Officers”) conducted evaluations of our disclosure controls and procedures. As defined under Sections 13a-15(e) and 15d-15(e) of the Exchange Act, the term “disclosure controls and procedures” means controls and other procedures of an issuer that are designed to ensure that information required to be disclosed by the issuer in the reports that it files or submits under the Exchange Act is recorded, processed, summarized and reported, within the time periods specified in the SEC’s rules and forms. Disclosure controls and procedures include, without limitation, controls and procedures designed to ensure that information required to be disclosed by an issuer in the reports that it files or submits under the Exchange Act is accumulated and communicated to the issuer’s management, including the Certifying Officers, to allow timely decisions regarding required disclosure. Based on this evaluation, the Certifying Officers have concluded that our disclosure controls and procedures were effective to ensure that material information is recorded, processed, summarized and reported by our management on a timely basis in order to comply with our disclosure obligations under the Exchange Act and the rules and regulations promulgated thereunder.

Further, there were no changes in our internal control over financial reporting during the first fiscal quarter that has materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

PART II - OTHER INFORMATION

Item 1 - Legal Proceedings.

None

Item 2 - Unregistered Sales of Equity Securities and Use of Proceeds.

None

Item 3 - Defaults upon Senior Securities.

None

Item 4 - Submission of Matters to a Vote of Securities Holders.

None

Item 5 - Other Information.

None

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Item 6. Exhibits

The following documents are filed as exhibits to this report on Form 10-Q or incorporated by reference herein.

- 31.1 Certification of CEO pursuant to Rule 13a-14(a) or 15d-14(a) of the Exchange Act pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
- 31.2 Certification of CFO pursuant to Rule 13a-14(a) or 15d-14(a) of the Exchange Act pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
- 32.1 Certification of CEO pursuant to 18 U.S.C. Section 1350 as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
- 32.2 Certification of CFRO pursuant to 18 U.S.C. Section 1350 as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.

ARÊTE INDUSTRIES, INC.

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, this report has been signed below by the following persons on behalf of the registrant and in the capacities and on the date indicated.

By: /s/ Charles L. Gamber, CEO
Charles L. Gamber, Principal Executive
Officer
Dated: February 2, 2011

By: /s/ John Herzog, Interim CFO
John Herzog,
Interim Principal Financial and Accounting
Officer
Dated: February 2, 2011

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