

CORNING NATURAL GAS CORP

Form 10QSB

August 13, 2004

U.S. SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 10-QSB

QUARTERLY REPORT UNDER SECTION 13 OR 15(d) OF THE SECURITIES
AND

EXCHANGE ACT OF 1934

For The Quarter Ended June 30, 2004

0-643

(Commission File Number)

Corning Natural Gas Corporation

(Exact name of registrant as specified in its
charter)

New York

(State or other jurisdiction of

incorporation or organization)

16-0397420

(IRS Employer ID No)

330 W William Street, PO Box 58, Corning, New York 14830

(Address of principal executive offices)

607-936-3755

(Registrants telephone number, including area code)

Indicate by checkmark whether the registrant (1) filed all reports required to be filed by Section 13 Or 15(d) of the Exchange Act of 1934 during the past 12 months and (2) has been subject to such filing requirements for at least the past 90 days. **Yes X** No _____.

Indicate by checkmark whether the registrant is an accelerated filer (as defined in Rule 12b-2 of the Exchange Act).
Yes ____ No **X**.

Number of shares of Common Stock outstanding at the end of the quarter. **506,918**

There is only one class of Common Stock and no Preference Stock outstanding.

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Total assets					<u>\$29,361,738</u>	<u>\$30,735,916</u>
CORNING NATURAL GAS CORPORATION AND SUBSIDIARY						
Consolidated Balance Sheets						
Unaudited						
Form 10 QSB						
<u>Capitalization and liabilities:</u>					<u>June 30, 2004</u>	<u>September 30, 2003</u>
Common stockholders equity:						
Common stock (common stock \$5.00 par value per share.						
Authorized 1,000,000 shares; issued and outstanding						
506,918 and 482,900 shares at June 30, 2004 and						
September 30, 2003, respectively.)					\$2,534,590	\$2,415,000
Other paid-in capital					959,512	790,886
Retained earnings					1,897,892	2,008,540
Accumulated other comprehensive loss-						
net unrealized loss on securities available for sale and						
minimum pension liability					<u>(1,679,129)</u>	<u>(1,750,483)</u>
Total common stockholders equity					<u>3,712,865</u>	<u>3,463,943</u>
Long-term debt, less current installments					<u>10,414,485</u>	<u>10,539,867</u>
Current liabilities:						
Current portion of long-term debt					309,977	309,977
Borrowings under lines-of-credit					4,524,978	6,550,000
Accounts payable					2,187,667	2,136,859
Accrued expenses					532,987	511,267
Customer deposits and accrued interest					620,072	1,300,797
Deferred income taxes					<u>0</u>	570,083
Total current liabilities					<u>8,175,681</u>	<u>11,378,983</u>
Deferred credits and other liabilities:						
Deferred income taxes					2,121,084	1,171,966
Deferred compensation and post-retirement						

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Other Income		<u>31,294</u>	<u>3,348</u>	<u>84,813</u>	<u>21,132</u>
Net (Loss) Income from Utility Operations		(131,860)	(206,488)	419,069	177,393
Net (Loss) Income from Non-Utility Operations		<u>(22,958)</u>	<u>84,017</u>	<u>(209,050)</u>	<u>199,958</u>
Net (Loss) Income from Continued Operations		(154,818)	(122,471)	210,019	377,351
(Loss) Income from Discontinued Operations, Net of Income Tax		<u>(4,529)</u>	<u>(83,781)</u>	<u>(32,451)</u>	<u>(115,624)</u>
Net (Loss) Income		(159,347)	(206,252)	177,568	261,727
Other Comprehensive Income		<u>(3,045)</u>	<u>83,674</u>	<u>71,354</u>	<u>358,495</u>
Total Comprehensive Income		<u>(\$162,392)</u>	<u>(\$122,578)</u>	<u>\$248,922</u>	<u>\$620,222</u>
Weighted average earnings per share-					
basic & diluted		(\$0.314)	(\$0.427)	\$0.356	\$0.551
Weighted average earnings per share = Net income as shown above divided					
by 506,918 and 483,000 shares for quarters ended June 30, 2004 and 2003, respectively and					
498,912 and 475,333 shares for nine months ended June 30, 2004 and 2003, respectively.					

CORNING NATURAL GAS CORPORATION AND SUBSIDIARY				
Consolidated Statements of Cash Flows				
For the Nine Months Ended June 30, 2004 and 2003				
Unaudited				
Form 10-QSB				
			<u>2004</u>	<u>2003</u>
Cash flows from operating activities:				
Net income			\$177,568	\$261,727

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Adjustments to reconcile net income to net cash			
used in operating activities:			
	Depreciation and amortization	488,386	616,210
	(Gain) loss on sale of marketable securities	(40,339)	(17,700)
	Deferred income taxes	14,050	220,241
Changes in assets and liabilities:			
(Increase) decrease in:			
	Accounts receivable	(300,876)	(1,112,200)
	Gas stored underground	799,260	(59,906)
	Gas and appliance inventories	6,724	45,552
	Prepaid expenses	(151,679)	(227,952)
	Unrecovered gas costs	1,392,534	39,497
	Prepaid income taxes	0	(469)
	Deferred charges - pension and other	117,907	696,448
Increase (decrease) in:			
	Accounts payable	50,808	314,869
	Customer deposit liability	(680,725)	(379,161)
	Accrued general taxes	0	(57,513)
	Other liabilities and deferred credits	<u>1,067,963</u>	<u>60,348</u>
	Net cash provided by operating activities	<u>2,941,581</u>	<u>399,991</u>
Cash flow from investing activities:			
	Purchase of securities available for sale	(144,238)	(158,247)
	Capital expenditures, net of minor disposals	<u>(601,945)</u>	<u>(892,601)</u>
	Net cash used in investing activities	<u>(746,183)</u>	<u>(1,050,848)</u>
Cash flows from financing activities:			
	Net borrowings under lines-of-credit	(2,025,022)	655,000
	Repayment of long-term debt	<u>(125,382)</u>	<u>(97,532)</u>
	Net cash provided by (used in) financing activities	<u>(2,150,404)</u>	<u>557,468</u>
	Net increase (decrease) in cash	44,994	(93,389)
	Cash and cash equivalents at beginning of period	<u>266,160</u>	<u>281,036</u>
	Cash and cash equivalents at end of period	<u>\$311,154</u>	<u>\$187,647</u>
Supplemental disclosures of cash flow information:			

Cash paid during the period for:			
Interest		<u>\$929,727</u>	<u>\$923,294</u>
Income taxes		<u>\$14,000</u>	<u>\$201,898</u>

Corning Natural Gas Corporation

Notes to Consolidated Financial Statements

Note A: Basis of Presentation

The information furnished herewith reflects all adjustments, which are in the opinion of management necessary to a fair statement of the results for the period. Certain information and footnote disclosures normally included in financial statements prepared in accordance with accounting principals generally accepted in the United States of America have been condensed or omitted pursuant to SEC rules and regulations, although the Company believes the disclosures which are made are adequate to make the information presented not misleading.

The condensed consolidated financial statements contained herein should be read in conjunction with the consolidated financial statements and notes thereto included in the Companys latest annual report on Form 10-KSB. These unaudited interim financial statements have not been audited or certified by a firm of certified public accountants.

Note B: New Accounting Standards

In December 2003, the FASB issued a revised SFAS No. 132, "Employers Disclosures about Pensions and Other Post-retirement Benefits," which added disclosure requirements for defined benefit plans. The annual disclosure requirements are effective for the Companys fiscal year ending 2004. The disclosures provided by the Company in its 2003 annual report on Form 10-K comply with most of the annual disclosure requirements of the new Statement. In its 2004 annual report, the Company will enhance its disclosure of investment strategies and the basis for determining the long-term rate of return on plan assets assumption. Also, the Company will provide information related to the amount and timing of expected future benefit payments. Under SFAS No. 132, companies are now required to report the various elements of pension benefit costs on a quarterly basis. The quarterly disclosure requirements were effective beginning the second quarter of fiscal year 2004, and the Company has included interim disclosures under Pension and Other Postretirement Benefits below.

In December 2003, the Securities and Exchange Commission ("SEC") issued Staff Accounting Bulletin ("SAB") No. 104, "Revenue Recognition," which updates the guidance in SAB No. 101, integrates the related set Frequently Asked Questions, and recognizes the role of EITF 00-21. The adoption of SAB No. 104 did not have a material effect on the Companys consolidated financial statements.

In January 2003, the Financial Accounting Standards Board ("FASB") issued Interpretation No. 46, "Consolidation of variable Interest entities and interpretation of ARB 51" (FIN 46). FIN 46 addresses when a company should include in its financial statements the assets, liabilities and activities of a variable interest entity. It defines variable interest entities as those entities with a business purpose that either do not have equity investors with voting rights in proportion to such investors equity for the entity to support its activities and have equity investors that lack a controlling financial interest. FIN 46 also requires disclosures about variable interest entities that a company is not

required to consolidate, but in which it has a significant variable interest. FIN 46 consolidation requirements apply immediately to variable interest entities created on or obtained after January 31, 2003, but this had no impact on the Companys 2003 financial statements. A modification to FIN 46 ("FIN 46R") was released on December 17, 2003. FIN 46R delayed the effective date for variable interest entities created before February 1, 2003, with the exception of special-purpose entities, until the first fiscal year or interim period after December 15, 2003. As of January 1, 2004, the Company adopted FIN 46R. In conjunction with this adoption, the Company performed an evaluation of variable interest entities in which it has an ownership, contractual or other monetary interest and adopted FIN 46R. The adoption of FIN 46R did not have a material effect on the Companys condensed consolidated financial statements.

Note C: Dividends

On November 13, 2003 the Companys Board of Directors approved a stock dividend of 5% of the Companys common stock payable on or about December 31, 2003 to stockholders of record on December 1, 2003.

Note D - Pension and Other Post-retirement Benefit Plans

The following illustrates the disclosures of a publicly traded entity for the third fiscal quarter beginning after September 30, 2003.

Components of Net Period Benefit Cost

Three months ended June 30, 2004							
	<u>Pension Benefits</u>				<u>Other Benefits</u>		
	<u>2004</u>		<u>2003</u>		<u>2004</u>		<u>2003</u>
Service cost	\$ 114,596	\$	93,666	\$	9,971	\$	8,682
Interest cost	185,047		184,084		17,737		19,883
Expected return on plan assets	(164,256)		(163,889)		0		0
Amortization of prior service cost	28,720		28,720		15,606		15,606
Amortization of net (gain) loss	114,431		68,164		(3,111)		(3,229)
Net periodic benefit cost	\$ 278,538	\$	210,745	\$	40,203	\$	40,942
Nine months ended June 30, 2004							
	<u>Pension Benefits</u>				<u>Other Benefits</u>		
	<u>2004</u>		<u>2003</u>		<u>2004</u>		<u>2003</u>
Service cost	\$ 343,788	\$	280,998	\$	29,913	\$	26,045
Interest cost	555,140		552,253		53,212		59,650
Expected return on plan assets	(492,767)		(491,666)		0		0
Amortization of prior service cost	86,159		86,159		46,819		46,819

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Amortization of net (gain) loss		<u>343,293</u>		<u>204,491</u>		<u>(9,332)</u>		<u>(9,686)</u>
Net periodic benefit cost	\$	<u>835,613</u>	\$	<u>632,235</u>	\$	<u>120,612</u>	\$	<u>122,828</u>

The required contribution for plan year ended December 31, 2003 is \$447,268 of which a payment of \$118,916 has been made. The remaining payments of \$328,352 will be made prior to September 15, 2004.

Note E: Subsequent Event

On July 8, 2004, the Company sold the assets of Foodmart Plaza LLC for \$1,300,000. Proceeds from the sale were used to pay expenses and payoff the mortgage. A gain was recognized on the sale.

CORNING NATURAL GAS CORPORATION FORM 10-QSB FOR THE QUARTER ENDED JUNE 30, 2004

Managements Discussion & Analysis

As the Companys business is seasonal, the interim results should not be used as an indication of what results of the fiscal year 2004 may be.

Consolidated revenue of \$5,607,000 for the quarter decreased \$677,000 compared to the same quarter last year due primarily to a decrease in utility revenue as a result of a decrease in gas costs billed.

Consolidated net loss for the quarter was \$159,300 compared to a loss of \$206,000 in the same quarter the previous year. A net loss of \$131,900 was experienced in the utility operations compared to a loss of \$206,500 last year. The loss is due to the seasonality of utility operations and the 2004 improvement is due in part to reduced interest expense due to lower rates and lower outstanding borrowings. In addition, 2004 contains approximately \$40,000 of new revenues from the transportation of local production gas. Corning Realty experienced earnings of \$89,900 for the quarter compared to earnings of \$13,200 for the same quarter last year as the result of reduced advertising, occupancy and commission expenses. The Foodmart Plaza experienced earnings of \$15,400 compared to earnings of \$16,200 last year. The Tax Center International experienced earnings of \$8,300 compared to \$40,500 last year due to a reduction in consulting revenues. Corning Mortgage experienced earnings of \$2,300 compared to earnings of \$14,000 last year.

The former Appliance segment experienced a net loss of \$143,500 versus a loss of \$83,800 last year. The \$143,500 is made up of a loss from discontinued operations of \$4,500 and expense allocations (net of tax) of \$139,000, which is included in net loss from non-utility operations. The assets of the Appliance Corporation were sold and operations discontinued in September 2003, but that segment still incurs expense allocations that were established in the Companys last rate case by the New York Public Service Commissions (PSCs) December 23, 2002 Order Adopting

the Terms of a Joint Proposal (2002 Order). The pre-sale allocations between regulated and unregulated business segments were used as a basis for setting the rates that became effective as of January 11, 2003 and that are to continue through 2005. Upon the sale of the Appliance Corporation assets, the amounts allocated to unregulated operations became overstated and, conversely, the amounts allocated to regulated operations, which would otherwise be recoverable in rates, became understated.

On March 12, 2004, the Company filed with the PSC a petition to amend the Joint Proposal approved in its last rate case. Among the matters highlighted in the Petition as requiring review and modification were:

(a) the allocation of costs between utility and non-utility business functions to reflect the sale of the Companys Appliance business; (b) restrictions on the Companys ability to record as current income the \$174,124 annual additional revenues for improving its equity ratio; (c) the treatment of the costs of Pensions and Other Post-Employment Benefits (OPEBs) for prior periods; and (d) the computation of costs pertaining to natural gas stored underground. On July 23, 2004, the Company reached a settlement (Joint Proposal) with the staff of the Public Service Commission. The Joint Proposal represents a negotiated resolution of the issues, and is subject to final approval by the Public Service Commission. The Joint Proposal provides for the release of the \$174,124 from rate year 2003 to income, as well as the release of the pro-rata portion of \$174,124 for rate year 2004. The Joint Proposal also provides for the filing of a deferral petition for the allocation costs resulting from the sale of the Appliance business. Hence, these costs will be deferred on the Balance Sheet, and subject to a future PSC review for recovery through utility rates. Although the Company cannot predict for certain when the PSC will issue its decision on the July 23 Joint Proposal, it is expected that such action will be taken in fiscal 2004.

The Company finances its capital additions, as well as gas purchased, through a combination of internally generated funds and short-term borrowing. For all operations, the Company has \$8,000,000 available through lines of credit at local banks, the terms of which are disclosed in the Companys latest annual report on form 10-KSB. It is expected that, on a consolidated basis, current capital resources will continue to be sufficient for the Companys operations over the next twelve months. As described in the Companys Petition to the PSC, however, the sufficiency of cash flow for regulated operations continues to be dependent upon resources from the Companys unregulated operations. The Company currently projects that it will need to refinance a portion of its short-term borrowings as long-term debt to avoid a potential cash flow shortage during 2005. The Companys ability to effect such a refinancing is dependent, in part, on PSC approval of the July 23 Joint Proposal.

Segment Overview

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The following table reflects year to date results of the segments consistent with the Companys internal financial reporting process. The following results are used in part, by management, both in evaluating the performance of, and in allocating resources to, each of these segments.

		<u>Gas</u>	<u>Appliance</u>	<u>Tax</u>	<u>Corning</u>	<u>Foodmart</u>	<u>Corning</u>	
		<u>Company</u>	<u>Corporation</u>	<u>Center</u>	<u>Realty</u>	<u>Plaza</u>	<u>Mortgage</u>	<u>Total</u>
Revenue:(1)								
04	\$	19,731,524	112,972	447,183	2,818,383	188,431	16,329	\$ 23,314,822
03	\$	18,567,338	1,763,516	440,889	2,852,392	198,108	46,923	\$ 23,869,166
Net income (loss):								
04	\$	419,069	(417,110)	61,283	66,897	40,449	6,980	\$ 177,568
03	\$	177,393	(115,113)	107,201	38,399	31,495	22,352	\$ 261,727
Interest Income: (1)								
04	\$	84,036	69,985	10,798	-----	-----	-----	\$ 164,819
03	\$	20,094	53,274	7,371	-----	-----	-----	\$ 80,739
Interest Expense: (1)								
04	\$	865,924	14,566	-----	64,138	32,648	5,682	\$ 982,958
03	\$	845,175	14,418	121	66,928	47,409	8,596	\$ 982,647
Total assets: (1)&(2)								
04	\$	28,940,456	3,893,566	682,468	1,617,269	1,118,945	198,391	\$ 36,451,095
03	\$	28,320,077	3,929,975	606,691	1,741,915	1,154,930	216,605	\$ 35,970,193
Depreciation and amortization:								
04	\$	398,611	2,700	12,062	50,127	24,886	-----	\$ 488,386
03	\$	377,564	159,838	10,408	44,502	23,898	-----	\$ 616,210
Income tax expense(benefit):								
04	\$	373,500	(139)	30,466	34,462	(20,837)	2,210	\$ 419,662

03	\$	184,037	(61,879)	54,372	22,536	(19,626)	11,867	\$	191,307
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(1) Before elimination of intercompany transactions.

(2) Total assets include property, plant and equipment, accounts receivable, inventories, cash and other amounts specifically related to each identified segment.

Interest income and expense have been displayed in the segment in which it has been earned or incurred. Segment interest expense other than the Gas Company is included within unregulated expenses in the consolidated statements of income.

There were no sales of unregistered securities (debt of equity) during the quarter ended June 30, 2004.

Controls and Procedures

a. Evaluation of Disclosure Controls and Procedures. As of the end of the period covered by this quarterly report Form 10-QSB the Company carried out an evaluation, under the supervision and with the participation of the Companys management, including our Chief Executive Officer and our Chief Financial Officer, of the effectiveness of the design and operation of our "disclosure controls and procedures" (as defined in the Securities Exchange Act of 1934 Rules 13a-15). Based upon that evaluation, our Chief Executive Officer and Chief Financial Officer concluded that, as of the Evaluation Date, our disclosure controls and procedures were effective to ensure that material information relating to us and our consolidated subsidiaries is recorded, processed, summarized and reported in a timely manner.

b. Changes in Internal Controls. There have been no changes in our internal controls over financial reporting that occurred during the period covered by this report that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

SIGNATURES

In accordance with the requirements of the Exchange Act, the registrant caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

Date:

August 13, 2004

Thomas K. Barry, Chairman of the Board,

President and CEO.

Date:

August 13, 2004

Kenneth J. Robinson, Chief Financial Officer

CERTIFICATION PURSUANT TO
SECTION 302 OF THE SARBANES/OXLEY ACT OF 2002

We, Thomas K. Barry and Kenneth J. Robinson, certify that:

1. We have reviewed this quarterly report on Form 10-QSB of Corning Natural Gas Corporation,
 2. Based on our knowledge, this quarterly report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this quarterly report;
 3. Based on our knowledge, the financial statements, and other financial information included in this quarterly report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this quarterly report;
 4. We are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f) for the registrant and we have:
 - a) designed such disclosure controls and procedures to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this quarterly report is being prepared;
 - b) evaluated the effectiveness of the registrants disclosure controls and procedures as of a date within 90 days prior to the filing date of this quarterly report (the "Evaluation Date"); and
 - c) presented in this quarterly report our conclusions about the effectiveness of the disclosure controls and procedures based on our evaluation as of the Evaluation Date;
 5. We have disclosed, based on our most recent evaluation, to the registrants auditors and the audit committee of registrants board of directors:
 - a) all significant deficiencies in the design or operation of internal controls which could adversely affect the registrants ability to record, process, summarize and report financial data and have identified for the registrants auditors any material weaknesses in internal controls; and
 - b) any fraud, whether or not material, that involves management or other employees who have a significant role in the registrants internal controls; and
 6. We have indicated in this quarterly report whether or not there were significant changes in internal controls or in other factors that could significantly affect internal controls subsequent to the date of our most recent evaluation, including any corrective actions with regard to significant deficiencies and material weaknesses.

Date: August 13, 2004

Thomas K. Barry, Chairman of
the Board,
Chief Executive
Officer

Kenneth J. Robinson, Executive Vice
President, Chief Financial Officer

Corning Natural Gas Corporation Certification under Section 906 of the Sarbanes/Oxley Act filed as part of the 10 QSB for Quarter Ended June 30, 2004.

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CERTIFICATION

Each of the undersigned hereby certifies in his capacity as an officer of Corning Natural Gas Corporation (the "Company") that the Quarterly Report of the Company on Form 10-QSB for the period ended June 30, 2004 fully complies with the requirements of Section 13(a) of the Securities Exchange Act of 1934 and that the information contained in such report fairly presents, in all material respects, the financial condition of the Company at the end of such period and the results of operations of the Company for such period.

Dated: August 13, 2004

Thomas K. Barry, Chairman of the Board,

Chief Executive Officer

Kenneth J. Robinson, Executive Vice President,

Chief Financial Officer