

Edgar Filing: TRSG CORP - Form 10QSB

TRSG CORP  
Form 10QSB  
August 23, 2002

SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

FORM 10-QSB

(Mark One)

Quarterly report under Section 13 or 15(d) of the Securities Exchange Act of 1934 for the quarterly period ended June 30, 2002.

Transition report under Section 13 or 15(d) of the Securities Exchange Act of 1934 for the transition period from \_\_\_\_\_ to \_\_\_\_\_.

Commission file number: 33-24108D

TRSG CORPORATION  
(Exact name of small business issuer as specified in its charter)

DELAWARE  
-----  
(State or other jurisdiction of incorporation or organization)

87-045382  
-----  
(I.R.S. Employer Identification No.)

3095 E. Patrick Lane, Suite 1, Las Vegas, Nevada 89120  
-----  
(Address of principal executive office) (Zip Code)

(702) 399-4328  
-----  
(Issuer's telephone number)

Check whether the issuer: (1) filed all reports required to be filed by Section 13 or 15(d) of the Exchange Act during the past 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes XX                      No  
-----

The number of outstanding shares of the issuer's common stock, \$0.001 par value (the only class of voting stock), as of August 13, 2002 was 93,408,731.

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PART I - FINANCIAL INFORMATION

ITEM 1. FINANCIAL STATEMENTS

As used herein, the term "Company" refers to TRSG Corporation., a Delaware corporation, and its subsidiaries and predecessors unless otherwise indicated.

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Consolidated, unaudited, condensed interim financial statements including a balance sheet for the Company as of the quarter ended June 30, 2002, and statements of operations, and statements of cash flows for the interim period up to the date of such balance sheet and the comparable period of the preceding year are attached hereto as Pages F-1 through F- 9 and are incorporated herein by this reference.

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TRSG CORPORATION

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FINANCIAL STATEMENTS

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JUNE 30, 2002

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TRSG CORPORATION

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TRSG CORPORATION  
BALANCE SHEET

ASSETS

	June 30, 2002	December 31, 2001
	----- (Unaudited)	----- (Unaudited)
CURRENT ASSETS:		
Cash and cash equivalents	\$ 22,952	\$ 12,000
Accounts receivable:		
Trade	40,453	128,200
Related party	665,445	891,900
Other	127,140	1,500
Inventories	77,871	499,500
	-----	-----
Total current assets	933,861	1,533,400
Property and equipment -	440,963	547,600
Less accumulated depreciation and amortization	(347,924)	(332,600)
	-----	-----
	93,039	214,900
OTHER ASSETS:		
Goodwill, net of accumulated amortization, of \$156,107	-	1,245,900
Other	-	54,100
	-----	-----
	-	1,300,000
	\$ 1,026,900	\$ 3,048,400
	=====	=====

The accompanying notes are an integral part of the financial statements.

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TRSG CORPORATION  
BALANCE SHEET

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(CONTINUED)

LIABILITIES AND STOCKHOLDERS' EQUITY (DEFICIT)

	June 30 , 2002	December 31 2001
	----- (Unaudited)	----- (Unaudited)
CURRENT LIABILITIES:		
Current portion of long-term debt	\$ -	\$ 4,2
Notes payable	346,936	90,0
Accounts payable:		
Trade	625,906 940,966	
Related	-	69,7
Commissions	210,922	201,2
Accrued expenses	62,732	93,2
	-----	-----
Total current liabilities	1,245,956	996,7
STOCKHOLDERS' EQUITY (DEFICIT):		
Preferred stock - \$.001 par value, 5,000,000 shares auth. No shares issued and outstanding	-	-
Common stock, - \$.001 par value, 200,000,000 shares auth. Issued and outstanding - 48,383,731 and 24,822,731 shares at June 30, 2002 and December 31, 2001, respectively	48,384	18,
Additional paid-in capital	3,655,239	2,182,
Accumulated deficit	(3,922,679)	(719,2
	-----	-----
	(219,056)	(1,481,2
	-----	-----
	\$ 1,026,900	\$ 2,478,
	=====	=====

The accompanying notes are an integral part of the financial statements.

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TRSG CORPORATION  
STATEMENT OF OPERATIONS  
(UNAUDITED)

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	THREE MONTHS ENDED JUNE 30,		SIX MONTHS ENDED JUNE 30,	
	2002	2001	2002	2001
SALES	\$ 279,380	\$ 393,488	\$ 559,234	\$ 1,010,000
COST OF SALES	8,761	80,540	117,102	1,010,000
GROSS PROFIT	270,619	312,948	442,222	800,000
SELLING, GENERAL AND ADMINISTRATIVE EXPENSES	539,767	616,455	1,282,926	1,300,000
LOSS FROM OPERATIONS	(269,178)	(303,507)	(810,704)	(440,000)
OTHER INCOME (EXPENSE):				
Loss on sale - A&A Medical Supply Co.	-	-	(43,105)	
Interest expense - net	(3,264)	(18,064)	(6,733)	(20,000)
Gain on settlement	-	-	-	5,000
Other	-	2,814	-	
Abandonment of leasehold improvements	-	-	(26,329)	
Impairment of goodwill	(1,203,953)	-	(1,203,953)	
NET INCOME (LOSS)	\$ (1,476,395)	\$ (318,757)	\$ (2,090,824)	\$ 1,000,000
BASIC EARNINGS (LOSS) PER SHARE	\$ (.034)	\$ (0.02)	\$ (.048)	\$ 1.00
WEIGHTED AVERAGE SHARES OUTSTANDING	43,241,786	18,234,623	43,365,286	16,700,000

The accompanying notes are an integral part of the financial statements.

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TRSG CORPORATION  
STATEMENT OF CASH FLOWS  
(UNAUDITED)

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	-----
	JUNE
	200
	-----
CASH FLOWS FROM OPERATING ACTIVITIES:	
Net income (loss)	\$ (2,09
Adjustments to reconcile net income (loss)	
to net cash from (to) operating activities:	
Loss on disposal of A&A Medical Supply	
Loss on abandonment of leasehold improvements	
Net current assets disposed of with A&A Medical Supply	(2
Depreciation and amortization	
Stock issued for services	2
Impairment of goodwill	1,2
Changes in operating assets and liabilities which increase	
(decrease) cash flow:	
Accounts receivable	(12
Inventories	4
Prepaid expenses	
Accounts payable	(37
Accrued expenses	(3
Deferred revenue	
	-----
Net cash from (to) operating activities	(63
CASH FLOWS FROM INVESTING ACTIVITIES:	
Proceeds from sale of A&A Medical Supply Co.	1
Capital expenditures	(
Purchase of TRSG CORPORATION	
Advances to related party	2
Cash received in acquisition	
Deposit	
Other	
	-----
Net cash to investing activities	3
CASH FLOWS FROM FINANCING ACTIVITIES:	
Proceeds from issuance of stock	
Proceeds from issuance of debt	2
	-----
Net cash from financing activities	2
NET INCREASE (DECREASE) IN CASH EQUIVALENTS	
CASH AND CASH EQUIVALENTS:	
BALANCE - beginning of period	
	-----
BALANCE - end of period	\$
	=====

The accompanying notes are an integral part of the financial statements.



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TRSG CORPORATION  
STATEMENT OF CASH FLOWS - CONTINUED  
(UNAUDITED)

SUPPLEMENTAL DISCLOSURE

	SIX MONTHS ENDED	
	JUNE 30, 2002	JUNE 30, 2001
	-----	-----
CASH PAID FOR INTEREST	\$ -	\$ 21,252
	=====	=====
CASH PAID FOR TAXES	\$ -	\$ -
	=====	=====
NONCASH INVESTING AND FINANCING ACTIVITIES		
STOCK ISSUED FOR ACQUISITION	\$ -	\$ 1,224,131
	=====	=====
STOCK ISSUED FOR SERVICES	\$ 241,140	\$ -
	=====	=====

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TRSG CORPORATION  
NOTES TO FINANCIAL STATEMENTS  
JUNE 30, 2002

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### NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES:

The balance sheet as of June 30, 2002 and the related statements of operations, and cash flows for the six months ended June 30, 2002 and 2001 are unaudited. In the opinion of management, the information reflects all adjustments (consisting solely of normal recurring adjustments) that are necessary to a fair presentation of the financial statements. The results of operations for the six months ended June 30, 2002 are not necessarily indicative of the results to be expected for the whole year.

### NOTE 2- BUSINESS COMBINATION:

On January 11, 2001, the Company obtained substantially all of the assets and operations of Gateway Distributors, Ltd. ("Gateway") in exchange for 13,448,660 shares of common stock. Gateway is a publicly held company and is a distributor of vitamin and nutritional supplements, health foods, cleaning and skin care products mainly in the United States, Canada, and Japan. On January 4, 2002, the Company issued an additional 8,000,000 shares to Gateway. In addition, subsequent to the end of the period, the Company issued 45,000,000 restricted shares to Gateway to reimburse them for payments made in the Company's behalf. As a result of these transactions, TRSG Corporation is now became a 71.1% owned subsidiary of Gateway and is consolidated in its financial statements. The transaction was accounted for under the purchase method of accounting, therefore, assets and liabilities were recorded on their fair values at the date of acquisition.

### NOTE 3 - NOTES PAYABLE:

At June 30, 2002, the Company had \$258,238 of notes payable to certain individuals. Both notes bear interest at a fixed rate of 15%, are unsecured and due within one year.

### NOTE 4 - SETTLEMENT PAYABLE:

On December 29, 2000, the Company obtained a settlement on the judgment against it of \$618,970 for \$50,000. The obligation was satisfied and resulted in a gain on settlement of \$568,970 in the current period ended June 30, 2001.

### NOTE 5 - NOTE PAYABLE - RELATED PARTIES:

At June 30, 2002, the Company had a \$88,158 note payable to stockholders. There is no schedule for repayments of these notes at June 30, 2002.

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NOTE 6 - SALE OF A & A MEDICAL SUPPLY CO:

On February 1, 2002, the Company sold its medical supply division in Utah. A summary of the transaction is as follows:

Assets sold	\$	619,817
Liabilities assumed by buyer		316,712
		-----
		303,105
Sales price - cash to be received over term of agreement		(260,000)
		-----
Loss on sale of division		\$43,105

At March 31, 2002, other receivables include an amount of \$126,000 related to this sale.

NOTE 7 - ADDITIONAL FOOTNOTES INCLUDED BY REFERENCE:

Except as indicated in Notes above, there have been no other material changes in the information disclosed in the notes to the financial statements included in the Company's Annual Report on Form 10-KSB for the year ended December 31, 2001. Therefore, these footnotes are included by reference. In addition, the footnotes for inventory, property and equipment and amortization of Gateway Distributors, LTD. December 31, 2001 10-KSB should also be referred to due to the acquisition per Note 2.

NOTE 8 - IMPAIRMENT OF GOODWILL:

Goodwill is assigned to specific reporting units and is reviewed for possible impairment at least annually or more frequently upon the occurrence of an event or when circumstances indicate that a reporting unit's carrying amount is greater than its fair value. During 2002, the Company determined that the carrying amount exceeded the fair value, which estimated based on the present value of expected future cash inflows. Accordingly, a goodwill impairment loss of \$1,205,953 was recognized.

Changes in the carrying amount of goodwill during 2002 are summarized below:

Balance, January 1, 2002	\$	1,245,925
Amortization expense - goodwill		(41,972)
Impairment loss		(1,203,953)
		-----
Balance, June 30, 2002	\$	-
		=====

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### ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULT OF OPERATION

#### General

As used herein the term "Company" refers to TRSG Corporation., a Delaware corporation, its subsidiaries and predecessors, unless the context indicates otherwise. The Company was originally incorporated in the State of Delaware on January 11, 1988.

On January 11, 2001, the Company issued 13,448,660 shares of its common stock to Gateway Distributors, Inc. ("Gateway") in exchange for substantially all of the assets and operations of Gateway. On January 4, 2002, the Company issued an additional 8,000,000 shares to Gateway. Finally, subsequent to the end of the quarter, the Company issued 45,000,000 shares to Gateway to reimburse them for payments made in the Company's behalf. As a result of these transactions, the Company is now a 71.1 % owned subsidiary of Gateway.

The Company's products are marketed through network marketing within the United States and wholesale personal import sales outside of the United States. Network marketing enables the Company's independent distributors in the United States to earn profits by selling the Company's products to retail consumers. Distributors may also develop their own distributor organizations by sponsoring others to do business in any market where the Company operates, entitling the sponsors to receive overrides or commissions (cash incentives, including royalties and bonuses) on product sales within their down-line organizations.

The Company believes that through special blends, whole foods such as grains and vegetables can be combined to help produce optimum health. Recent studies reveal that prevention through health maintenance is a key to enjoying a healthy lifestyle. However, health challenges today are at an all-time high. The need for proper nutrition has never been greater. The Company markets whole food products based on the proposition that pure, natural, unprocessed, unpreserved, unsprayed, simple, organic foods provide whole food nutrition. The Company believes that whole food nutrition is the key, the answer, and the solution to creating a long healthy life. The health care products that the Company sells are intended to provide nutritional supplementation to the product's users. The products are not intended to diagnose, treat, cure or prevent any disease.

#### Results Of Operations

The Company's results of operations for the periods described below are not necessarily indicative of results of operations for future periods, which depend upon numerous factors including the Company's ability in the future to enter new markets and introduce additional and new products into its markets.

Sales for the three months ended June 30, 2002 were \$279,380, as compared to sales of \$393,488 in the three months ended June 30, 2001. The decrease resulted from a lack of inventory to support customer demand.

Sales for the six months ended June 30, 2002 were \$ 559,324, as compared to sales of \$1,097,285 in the six months ended June 30, 2001. The decrease resulted from a lack of inventory to support customer demand.

Net loss was \$1,476,395 for the three months ended June 30, 2002, as compared to net loss of \$318,757 for the three months ended June 30, 2001. The increase in net loss primarily resulted from impairment of goodwill in the amount of \$1,203,953.

Net loss was \$2,090,824 for the six months ended June 30, 2002, as compared to net profit of \$113,386 for the six months ended June 30, 2001. The decrease in net profit for the six month period ended June 30, 2002 as compared to the same period in 2001 primarily resulted from the impairment of goodwill of \$1,203,953 coupled with an operating loss of \$810,704.

General, and administrative expenses were \$539,797 for the three months ended on June 30, 2002 and \$616,455 for the comparable period in 2001, an decrease of \$76,658. The decrease in general and administrative expenses resulted from the reduced administrative costs associated with a slowdown in the operations of the Company.

General, and administrative expenses were \$1,282,926 for the six months ended on June 30, 2002 and \$1,316,033 for the comparable period in 2001, a decrease of \$33,107. The primary reason for decrease is the slowdown mentioned above.

Operating loss was \$269,178 during the three months ended on June 30, 2002, compared to an operating loss of \$303,507 for the comparable three months in 2001. The Company's operating loss decreased for the comparable three months ended June 30, 2001, because of a decrease in general and administrative costs.

Operating loss was \$810,704 during the six months ended on June 30, 2002, compared to an operating loss of \$440,252 for the comparable six months in 2001. The Company's operating loss increased for the comparable six months ended June 30, 2002 because of a decrease in sales by 50%.

#### Liquidity and Capital Resources

The Company had a net working capital deficit of \$312,095 as of June 30, 2002, as compared to a net working capital surplus of \$133,963 as of December 31, 2001. The decrease in net working capital is due to an increase in notes payable coupled with a dramatic reduction in inventories and trade receivables.

Net stockholders' deficit in the Company was \$219,056 as of June 30, 2002, compared to net stockholder's equity of \$1,630,628 as of December 31, 2001. The decrease in stockholder's equity is due to the large losses in the current period from impairment of goodwill and losses from a drop in sales.

Cash flows used in operating activities were \$636,618 for the six months ended June 30, 2002 as compared to cash flows provided by operations of \$197,005 for the comparable period in 2001. The major

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reasons for this drop is due to the large loss of \$2,090,824 compared to a gain of \$113,386 for the comparable period in 2001.

Cash flows provided by investing activities were \$391,078 for the six months ended June 30, 2002 compared to cash flow used in investing activities of \$922,897 for the six months ended June 30, 2001.

Cash flows provided by financing activities were \$256,396 for the six months ending June 30, 2002, as compared to \$831,702 provided by financing activities for the comparable period in 2001.

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Due to the Company's expected cash flow fluctuations, the Company may experience occasional cash flow shortages. To satisfy its cash requirements, including debt servicing, the Company must periodically raise funds from external sources. This may involve the Company conducting exempt offerings of its equity securities and obtaining advances from related parties.

### Impact of Inflation

The Company believes that inflation has had a negligible effect on operations over the past two years. The Company believes that it can offset inflationary increases in the cost of materials and labor through increased sales and improved operating efficiency.

### Capital Expenditures

The Company made no material capital expenditures during the period covered by this report.

### Income Tax Expense (Benefit)

The Company's income tax benefits may be limited to the losses sustained since January 12, 2001 due to the change of control and management.

### Going Concern

The Company's ability to continue as a going concern is an issue raised as a result of an accumulated deficit of \$3,922,679 as of June 30, 2002 as well as the current period loss of \$1,476,395 and a working capital deficit of \$312,095. The Company's ability to continue as a going concern is subject to the ability of the Company to operate at a profit and /or obtaining the necessary funding from outside sources. Management is committed to taking the necessary steps to ensure the Company remains a going concern. Management's plan to address the Company's ability to continue as a going concern includes: (1) obtaining additional funding from the sale of the Company's securities; (2) increasing sales; (3) obtaining loans and grants from various financial institutions where possible. Although management believes that it will be able to obtain the necessary funding to allow the Company to remain a going concern through the methods discussed above, there can be no assurances that such methods will prove successful

PART II - OTHER INFORMATION

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### ITEM 2. CHANGES IN SECURITIES AND USE OF PROCEEDS

Subsequent to June 30, 2002, the Company issued an additional 45,000,000 restricted shares of common stock to Gateway Distributors (the Company's parent) to reimburse them for payments made on their behalf to Neptune Communications, Inc. for consulting services. The Company issued the shares pursuant to section 4(2) of the Securities Act of 1933 in an isolated private transaction by the Company which did not involve a public offering. The Company made this transfer based on the following factors: (1) The issuance was an isolated private transaction by the Company which did not involve a public

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offering, being made to a single entity for services; (2) there was only one offeree who was issued stock for services rendered; (3) the offeree has not resold the stock but has continued to hold it since the date of issue; (4) there were no subsequent or contemporaneous public offerings of the stock; (5) the stock was not broken down into smaller denominations; and (6) the negotiations for the sale of the stock took place directly between the offeree and the Company.

During the quarter ended June 30, 2002, the Company issued 1,690,000 shares of common stock under S-8, valued at par, to various individuals for services rendered to the Company.

### ITEM 6. EXHIBITS AND REPORTS ON FORM 8-K

(a) Exhibits required to be attached by Item 601 of Regulation S-B are listed in the Index to Exhibits on page 9 of this Form 10-QSB, and are incorporated herein by this reference.

(b) Reports on Form 8-K. No reports were filed on Form 8-K during the quarter.

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SIGNATURES

In accordance with the requirements of the Exchange Act, the registrant caused this report to be signed on its behalf by the undersigned, thereunto duly authorized, this 22nd day of August 2002.

TRSG Corporation

By: /s/ Rick Bailey

-----  
Rick Bailey

Its: President, Chief Executive Officer and Director

CERTIFICATION PURSUANT TO 18 U.S.C. SECTION 1350, AS ADOPTED PURSUANT TO SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

In connection with the Quarterly Report of TRSG Corporation (the "Company") on Form 10-QSB for the period ending June 30, 2002 as filed with the Securities and Exchange Commission on the date hereof (the "Report"), I, Rick Bailey, sole Executive Officer of the Company, certify, pursuant to 18 U.S.C. S 1350, as adopted pursuant to S 906 of the Sarbanes-Oxley Act of 2002, that:

(1) The Report complies with the requirements of section 13 (a) or 15 (d) of the Securities Exchange Act of 1934; and

(2) The financial information contained in the Report fairly presents, in all material respects, the financial condition and result of operations of the Company.

/s/ Rick Bailey

-----  
Rick Bailey

CEO/CFO

August 22, 2002

INDEX TO EXHIBITS

Exhibit	Page	Description
3(i)	*	Articles of Incorporation of the Company (incorporated herein by reference to the



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Company's Form S-18 as filed with the Securities and Exchange Commission on December 6, 1988 ).

- 3(i) (a)           \*
- Certificate of Amendment of Articles of Incorporation Changing the Company's Name From Jutland Enterprises, Inc. to Professional Wrestling Alliance Corporation and increasing the number of authorized shares of stock dated November 15, 1999. (Incorporated herein by reference to the Company's Form 8-K filed with the Securities and Exchange Commission on December 3, 1999).
- 3(ii)               \*
- Bylaws of the Company, as amended (incorporated herein by reference to the Company's Form S-18 as filed with the Securities and Exchange Commission on December 6, 1988).

### Material Contracts

- 10(i)              \*
- Asset Purchase Agreement dated February 1, 2002 between TRSG Corporation and A and A Medical Company, filed with the Form 10-QSB for March 31, 2002 as exhibit 10(vi).
- 10(ii)             \*
- Bill of Sale and Assignment of Assets dated February 6, 2002, filed with the Form 10-QSB for March 31, 2002 as exhibit 10(vii)
- 10(iii)           \*
- Assignment of Contracts dated February 6, 2002, filed with the Form 10-QSB for March 30, 2002 as exhibit 10(viii)

\* Incorporated by reference from previous filings of the Company, as noted.