

ROYAL CARIBBEAN CRUISES LTD
Form 10-Q
November 01, 2006

UNITED STATES

SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 10-Q

(Mark One)

**QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d)
OF THE SECURITIES EXCHANGE ACT OF 1934**

For the quarterly period ended September 30, 2006

OR

**TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d)
OF THE SECURITIES EXCHANGE ACT OF 1934**

For the transition period from _____ to _____

Commission File Number: 1-11884

ROYAL CARIBBEAN CRUISES LTD.

(Exact name of registrant as specified in its charter)

Republic of Liberia
(State or other jurisdiction of incorporation or organization)

98-0081645
(I.R.S. Employer Identification No.)

Edgar Filing: ROYAL CARIBBEAN CRUISES LTD - Form 10-Q

1050 Caribbean Way, Miami, Florida 33132

(Address of principal executive offices) (zip code)

(305) 539-6000

(Registrant's telephone number, including area code)

N/A

(Former name, former address and former fiscal year, if changed since last report)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer. See definition of "accelerated filer and large accelerated filer" in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer

Accelerated filer

Non-accelerated filer

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

Yes No

There were 212,064,644 shares of common stock outstanding as of October 19, 2006.

ROYAL CARIBBEAN CRUISES LTD.

TABLE OF CONTENTS

| | <u>Page</u> |
|---|--------------------|
| PART I. FINANCIAL INFORMATION | |
| Item 1. Financial Statements | 1 |
| Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations | 16 |
| Item 3. Quantitative and Qualitative Disclosures About Market Risk | 28 |
| Item 4. Controls and Procedures | 28 |
| PART II. OTHER INFORMATION | |
| Item 1. Legal Proceedings | 29 |
| Item 2. Unregistered Sales of Equity Securities and Use of Proceeds | 29 |
| Item 5. Other Information | 30 |
| Item 6. Exhibits | 30 |
| SIGNATURES | 31 |

PART I. FINANCIAL INFORMATION**Item 1. Financial Statements****ROYAL CARIBBEAN CRUISES LTD.****CONSOLIDATED STATEMENTS OF OPERATIONS**

(unaudited, in thousands, except per share data)

| | Quarter Ended September 30, | |
|--|--|-------------------|
| | 2006 | 2005 |
| Passenger ticket revenues | \$1,211,758 | \$1,110,394 |
| Onboard and other revenues | 425,093 | 391,821 |
| Total revenues | 1,636,851 | 1,502,215 |
| Cruise operating expenses | | |
| Commissions, transportation and other | 289,462 | 253,496 |
| Onboard and other | 123,167 | 113,230 |
| Payroll and related | 130,039 | 129,415 |
| Food | 74,606 | 70,779 |
| Fuel | 126,077 | 98,961 |
| Other operating | 200,815 | 178,751 |
| Total cruise operating expenses | 944,166 | 844,632 |
| Marketing, selling and administrative expenses | 163,745 | 156,107 |
| Depreciation and amortization expenses | 109,331 | 101,020 |
| Operating Income | 419,609 | 400,456 |
| Other income (expense) | | |
| Interest income | 4,472 | 3,360 |
| Interest expense, net of interest capitalized | (71,824) | (65,260) |
| Other (expense) income | (6,885) | 36,155 |
| | (74,237) | (25,745) |
| Net Income | \$ 345,372 | \$ 374,711 |

Earnings Per Share:

| | | |
|-------|--------|--------|
| Basic | \$1.66 | \$1.79 |
|-------|--------|--------|

| | | |
|---------|--------|--------|
| Diluted | \$1.63 | \$1.64 |
|---------|--------|--------|

Weighted-Average Shares Outstanding:

| | | |
|-------|---------|---------|
| Basic | 208,129 | 209,811 |
|-------|---------|---------|

| | | |
|---------|---------|---------|
| Diluted | 213,526 | 236,038 |
|---------|---------|---------|

The accompanying notes are an integral part of these financial statements.

ROYAL CARIBBEAN CRUISES LTD.**CONSOLIDATED STATEMENTS OF OPERATIONS**

(unaudited, in thousands, except per share data)

| | Nine Months Ended September 30, | |
|--|--|-------------------|
| | 2006 | 2005 |
| Passenger ticket revenues | \$3,006,928 | \$2,871,018 |
| Onboard and other revenues | 1,069,443 | 1,002,516 |
| Total revenues | 4,076,371 | 3,873,534 |
| Cruise operating expenses | | |
| Commissions, transportation and other | 720,460 | 679,167 |
| Onboard and other | 267,945 | 254,373 |
| Payroll and related | 370,800 | 383,487 |
| Food | 205,898 | 203,563 |
| Fuel | 360,307 | 257,370 |
| Other operating | 573,863 | 512,449 |
| Total cruise operating expenses | 2,499,273 | 2,290,409 |
| Marketing, selling and administrative expenses | 518,681 | 466,599 |
| Depreciation and amortization expenses | 313,513 | 300,757 |
| Operating Income | 744,904 | 815,769 |
| Other income (expense) | | |
| Interest income | 11,789 | 7,205 |
| Interest expense, net of interest capitalized | (196,136) | (209,291) |
| Other income | 26,742 | 53,386 |
| | (157,605) | (148,700) |
| Income Before Cumulative Effect of a Change in Accounting Principle | 587,299 | 667,069 |
| Cumulative effect of a change in accounting principle | - | 52,491 |
| Net Income | \$ 587,299 | \$ 719,560 |

Basic Earnings Per Share:

| | | |
|---|--------|--------|
| Income before cumulative effect of a change in accounting principle | \$2.79 | \$3.26 |
| | <hr/> | |
| Cumulative effect of a change in accounting principle | - | \$0.26 |
| | <hr/> | |
| Net income | \$2.79 | \$3.51 |
| | <hr/> | |

Diluted Earnings Per Share:

| | | |
|---|--------|--------|
| Income before cumulative effect of a change in accounting principle | \$2.70 | \$2.99 |
| | <hr/> | |
| Cumulative effect of a change in accounting principle | \$ - | \$0.22 |
| | <hr/> | |
| Net income | \$2.70 | \$3.22 |
| | <hr/> | |

Weighted-Average Shares Outstanding:

| | | |
|---------|---------|---------|
| Basic | 210,239 | 204,837 |
| | <hr/> | |
| Diluted | 224,078 | 236,075 |
| | <hr/> | |

The accompanying notes are an integral part of these financial statements.

ROYAL CARIBBEAN CRUISES LTD.**CONSOLIDATED BALANCE SHEETS**

(in thousands, except share data)

| | As of | |
|---|-----------------------|----------------------|
| | September 30, 2006 | December 31, 2005 |
| | (unaudited) | |
| Assets | | |
| Current assets | | |
| Cash and cash equivalents | \$ 220,538 | \$ 125,385 |
| Trade and other receivables, net | 106,691 | 95,254 |
| Inventories | 69,432 | 57,803 |
| Prepaid expenses and other assets | 122,444 | 98,568 |
| Total current assets | 519,105 | 377,010 |
| Property and equipment at cost less accumulated depreciation and amortization | 10,983,829 | 10,276,948 |
| Goodwill less accumulated amortization of \$138,606 | 283,133 | 283,133 |
| Other assets | 425,665 | 318,680 |
| | \$12,211,732 | \$11,255,771 |
| Liabilities and Shareholders' Equity | | |
| Current liabilities | | |
| Current portion of long-term debt | \$ 268,638 | \$ 600,883 |
| Accounts payable | 168,721 | 159,910 |
| Accrued expenses and other liabilities | 424,393 | 342,995 |
| Customer deposits | 959,871 | 884,994 |
| Total current liabilities | 1,821,623 | 1,988,782 |
| Long-term debt | 4,181,502 | 3,553,892 |
| Other long-term liabilities | 165,473 | 158,632 |
| Commitments and contingencies (Note 7) | 2,212 | 2,165 |
| Shareholders' equity | | |

Edgar Filing: ROYAL CARIBBEAN CRUISES LTD - Form 10-Q

Common stock (\$.01 par value; 500,000,000 shares authorized; 221,164,558 and 216,504,849 shares issued)

| | | |
|---|--------------|--------------|
| Paid-in capital | 2,858,274 | 2,706,236 |
| Retained earnings | 3,624,412 | 3,132,286 |
| Accumulated other comprehensive loss | (18,804) | (28,263) |
| Treasury stock (10,965,755 and 6,143,392 common shares at cost) | (422,960) | (257,959) |
| | <hr/> | <hr/> |
| Total shareholders equity | 6,043,134 | 5,554,465 |
| | <hr/> | <hr/> |
| | \$12,211,732 | \$11,255,771 |
| | <hr/> | <hr/> |

The accompanying notes are an integral part of these financial statements.

ROYAL CARIBBEAN CRUISES LTD.**CONSOLIDATED STATEMENTS OF CASH FLOWS**

(unaudited, in thousands)

| | Nine Months Ended September 30, | |
|---|--|-------------|
| | 2006 | 2005 |
| Operating Activities | | |
| Net income | \$ 587,299 | \$ 719,560 |
| Adjustments: | | |
| Depreciation and amortization | 313,513 | 300,757 |
| Cumulative effect of a change in accounting principle | - | (52,491) |
| Gain on redemption of investment | - | (44,207) |
| Accretion of original issue discount on debt | 17,578 | 37,284 |
| Changes in operating assets and liabilities: | | |
| (Increase) decrease in trade and other receivables, net | (11,437) | 220 |
| Increase in inventories | (11,629) | (8,620) |
| Increase in prepaid expenses and other assets | (18,923) | (21,530) |
| Increase (decrease) in accounts payable | 8,811 | (8,436) |
| Increase in accrued expenses and other liabilities | 43,162 | 18,049 |
| Increase in customer deposits | 74,877 | 22,609 |
| Accreted interest paid on LYONs repurchase | (121,199) | - |
| Other, net | 25,982 | 20,644 |
| Net cash provided by operating activities | 908,034 | 983,839 |
| Investing Activities | | |
| Purchases of property and equipment | (1,019,462) | (320,646) |
| Purchases of notes from First Choice Holidays PLC | (100,000) | - |
| Purchases of short-term investments | - | (56,500) |
| Proceeds from sale of short-term investments | - | 56,500 |
| Proceeds from redemption of investment | - | 348,070 |
| Other, net | (13,204) | (4,313) |
| Net cash (used in) provided by investing activities | (1,132,666) | 23,111 |
| Financing Activities | | |
| Net proceeds from issuance of debt | 1,806,215 | 100,000 |

Edgar Filing: ROYAL CARIBBEAN CRUISES LTD - Form 10-Q

| | | |
|--|-------------|-------------|
| Debt issuance costs | (8,804) | (5,512) |
| Repayments of debt, net | (1,276,673) | (1,257,245) |
| Dividends | (63,543) | (54,807) |
| Proceeds from exercise of common stock options | 19,161 | 19,935 |
| Purchases of treasury stock | (164,582) | (249,122) |
| Other, net | 8,011 | 429 |
| | <hr/> | |
| Net cash provided by (used in) financing activities | 319,785 | (1,446,322) |
| | <hr/> | |
| Net increase (decrease) in cash and cash equivalents | 95,153 | (439,372) |
| Cash and cash equivalents at beginning of period | 125,385 | 628,578 |
| | <hr/> | |
| Cash and cash equivalents at end of period | \$ 220,538 | \$ 189,206 |
| | <hr/> | |
| Supplemental Disclosure | | |
| Cash paid during the period for: | | |
| Interest, net of amount capitalized | \$ 276,785 | \$ 180,756 |
| | <hr/> | |

The accompanying notes are an integral part of these financial statements.

ROYAL CARIBBEAN CRUISES LTD.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

(unaudited)

As used in this document, the terms Royal Caribbean, company, we, our and us refer to Royal Caribbean Cruises Ltd., the term Celebrity to Celebrity Cruise Lines Inc. and the terms Royal Caribbean International and Celebrity Cruises refer to our two cruise brands. In accordance with cruise vacation industry practice, the term berths is determined based on double occupancy per cabin even though many cabins can accommodate three or more passengers.

Note 1. Basis for Preparation of Consolidated Financial Statements

We believe the accompanying unaudited consolidated financial statements contain all normal recurring accruals necessary for a fair presentation. Our revenues are seasonal and results for interim periods are not necessarily indicative of results for the entire year.

The interim unaudited consolidated financial statements should be read in conjunction with the audited consolidated financial statements and notes thereto for the year ended December 31, 2005.

Note 2. Summary of Significant Accounting Policies

Change in Accounting Principle Related to Drydocking Costs

In the third quarter of 2005, we changed our method of accounting for drydocking costs from the accrual in advance to the deferral method. The cumulative effect of the change on prior years of \$52.5 million, or \$0.22 per share on a diluted basis, was included in net income for the nine months ended September 30, 2005. Other than this one-time gain, the change did not have a material impact on our Consolidated Statements of Operations or Consolidated Balance Sheet.

Stock-Based Employee Compensation

We have three stock-based compensation plans which provide for awards to our officers, directors and key employees. The plans consist of a 1990 Employee Stock Option Plan, a 1995 Incentive Stock Option Plan and a 2000 Stock Award Plan. The 1990 Stock Option Plan and the 1995 Incentive Stock Option Plan terminated by their terms in March 2000 and February 2005, respectively. The 2000 Stock Award Plan, as amended, provides for the issuance of (i) incentive and non-qualified stock options, (ii) stock appreciation rights, (iii) restricted stock, (iv) restricted stock units and (v) performance shares of up to 13,000,000 shares of our common stock. During any calendar year, no one individual

Edgar Filing: ROYAL CARIBBEAN CRUISES LTD - Form 10-Q

shall be granted awards of more than 500,000 shares. Options and restricted stock units outstanding as of September 30, 2006, vest in equal installments over three to five years and four to five years, respectively, from the date of grant. Generally, options and restricted stock units are forfeited if the recipient ceases to be a director or employee before the shares vest. Options are granted at a price not less than the fair value of the shares on the date of grant and expire not later than ten years after the date of grant.

In September 2006, the Compensation Committee amended the Company's 2000 Stock Award Plan. The amendment extends to one year the period during which a participant must exercise non-qualified options following a termination of service. It also limits to one year the period for exercise of both qualified and non-qualified options following termination of service due to a participant's death or disability. This amendment is effective for options granted on or after September 18, 2006.

We also provide an Employee Stock Purchase Plan to facilitate the purchase by employees of up to 800,000 shares of common stock. Offerings to employees are made on a quarterly basis. Subject to certain limitations, the purchase price for each share of common stock is equal to 90% of the average of the market prices of the common stock as reported on the New York Stock Exchange on the first business day of the purchase period and the last business day of each month of the purchase period.

Under an executive compensation program approved in 1994, we award to a trust 10,086 shares of common stock per quarter, up to a maximum of 806,880 shares.

Effective January 1, 2006, we adopted Statement of Financial Accounting Standard (SFAS) No. 123 (revised 2004), Share-Based Payment, (SFAS 123R). SFAS 123R requires the measurement and recognition of compensation expense at fair value of employee stock awards. Compensation expense for awards and related tax effects is recognized as they vest. Through December 31, 2005, we used the intrinsic value method to account for stock-based awards to our employees under APB Opinion No. 25, Accounting for Stock Issued to Employees, and disclosed pro forma information as if we had applied the fair value recognition provisions of SFAS No. 123, Accounting for Stock-Based Compensation (SFAS 123). We have adopted SFAS 123R using the modified prospective transition method in which we are recognizing compensation expense on the unvested portion of the awards over the remaining vesting period. Under this transition method, prior period results have not been restated. In addition, SFAS 123R requires us to estimate the amount of expected forfeitures in calculating compensation costs for all outstanding awards. Previously, we had accounted for forfeitures as they occurred. As of January 1, 2006, the cumulative effect of adopting the expected forfeiture method and the impact on cash flows was not significant.

The impact of adopting SFAS 123R was a reduction of our net income by approximately \$2.9 million or \$0.01 on a basic and diluted earnings per share basis for the quarter ended September 30, 2006 and \$8.5 million or \$0.04 on a basic and diluted earnings per share basis, for the nine months ended September 30, 2006.

Total compensation expense recognized for employee stock based compensation for the quarter ended September 30, 2006 was \$4.6 million, of which \$3.4 million has been included within marketing, selling and administrative expenses and \$1.2 million within payroll and related expenses. Total compensation expense recognized for employee stock based compensation for the nine months ended September 30, 2006 was \$13.8 million, of which \$10.3 million has been included within marketing, selling and administrative expenses and \$3.5 million within payroll and related expenses.

Edgar Filing: ROYAL CARIBBEAN CRUISES LTD - Form 10-Q

The following table illustrates the effect on income before cumulative effect of a change in accounting principle, net income and earnings per share for the quarter ended and nine months ended September 30, 2005, if we had applied the fair value recognition provisions of SFAS 123 (in thousands, except per share amounts):

| | Quarter Ended September 30, 2005 | Nine Months Ended September 30, 2005 |
|--|---|---|
| Income before cumulative effect of a change in accounting principle, as reported | \$374,711 | \$667,069 |
| Deduct: Total stock-based employee compensation expense determined under fair value method for all awards | (2,199) | (7,381) |
| Pro forma income before cumulative effect of a change in accounting principle | 372,512 | 659,688 |
| Add: Interest on dilutive convertible notes | 12,188 | 39,832 |
| Pro forma income before cumulative effect of a change in accounting principle for diluted earnings per share | \$384,700 | \$699,520 |
| Net income, as reported | \$374,711 | \$719,560 |
| Deduct: Total stock-based employee compensation expense determined under fair value method for all awards | (2,199) | (7,381) |
| Pro forma net income | 372,512 | 712,179 |
| Add: Interest on dilutive convertible notes | 12,188 | 39,832 |
| Pro forma net income for diluted earnings per share | \$384,700 | \$752,011 |
| Weighted-average common shares outstanding | 209,811 | 204,837 |
| Dilutive effect of stock options and restricted stock awards | 2,394 | 2,586 |
| Dilutive effect of convertible notes | 23,694 | 28,399 |
| Diluted weighted-average shares outstanding | 235,899 | 235,822 |
| <i>Earnings per share before cumulative effect of a change in accounting principle:</i> | | |
| Basic as reported | \$ 1.79 | \$ 3.26 |
| Basic pro forma | \$ 1.78 | \$ 3.22 |
| Diluted as reported | \$ 1.64 | \$ 2.99 |
| Diluted pro forma | \$ 1.63 | \$ 2.97 |
| <i>Earnings per share:</i> | | |
| Basic as reported | \$ 1.79 | \$ 3.51 |
| Basic pro forma | \$ 1.78 | \$ 3.48 |
| Diluted as reported | \$ 1.64 | \$ 3.22 |
| Diluted pro forma | \$ 1.63 | \$ 3.19 |

Edgar Filing: ROYAL CARIBBEAN CRUISES LTD - Form 10-Q

The fair value of each stock option grant is estimated on the date of grant using the Black-Scholes option pricing model. The estimated fair value of stock options, less estimated forfeitures, is amortized over the vesting period using the graded-vesting method. The assumptions used in the Black-Scholes option-pricing model are as follows:

| | Quarter Ended | |
|--------------------------|----------------------|-------------|
| | September 30, | |
| | 2006 | 2005 |
| Dividend yield | 1.62 | 1.36 |
| Expected volatility | 0.33 | 0.49 |
| Risk-free interest rate | 4.78% | 4.05% |
| Expected life (in years) | 5 | 5 |

7

| | Nine Months Ended | |
|--------------------------|--------------------------|-------------|
| | September 30, | |
| | 2006 | 2005 |
| Dividend yield | 1.36 | 0.95 |
| Expected volatility | 0.33 | 0.49 |
| Risk-free interest rate | 4.52% | 3.63% |
| Expected life (in years) | 5 | 5 |

Upon the adoption of SFAS 123R, expected volatility was based on a combination of historical and implied volatilities. The risk-free interest rate is based on U.S. Treasury zero-coupon issues with a remaining term equal to the expected option life assumed at the date of grant. The expected term was calculated based on historical experience and represents the time period options actually remain outstanding. We estimated forfeitures based on historical pre-vesting forfeitures and shall revise those estimates in subsequent periods if actual forfeitures differ from those estimates. For purposes of calculating pro forma information for periods prior to fiscal 2006, we accounted for forfeitures as they occurred.

Stock options activity is summarized in the following table:

| <u>Stock Options Activity</u> | <u>Number of</u> | <u>Weighted-Average</u> | <u>Weighted-Average</u> | <u>Aggregate</u> |
|---|-------------------------|--------------------------------|--------------------------------|--|
| | <u>Options</u> | <u>Exercise Price</u> | <u>Remaining</u> | <u>Intrinsic Value</u> ¹ |
| | | | <u>Contractual Term</u> | <u>(in thousands)</u> |
| | | | <u>(years)</u> | |
| Outstanding at January 1, 2006 | 6,858,134 | \$30.00 | 5.54 | \$103,283 |
| Granted | 920,485 | \$44.11 | | |
| Exercised | (932,698) | \$21.22 | | |
| Canceled | (300,499) | \$43.78 | | |
| | <hr/> | | | |
| Outstanding at September 30, 2006 | 6,545,422 | \$32.65 | 5.62 | \$ 59,162 |
| | <hr/> | | | |
| Options Exercisable at September 30, 2006 | 4,501,609 | \$29.10 | | \$ 53,642 |
| | <hr/> | | | |

¹ The intrinsic value represents the amount by which the fair value of stock exceeds the option exercise price.

The weighted-average estimated fair value of stock options granted was \$11.61 and \$18.14 during the quarter ended September 30, 2006 and 2005, respectively. The total intrinsic value of stock options exercised during the quarters ended September 30, 2006 and 2005 was \$155,200 and \$4.7 million, respectively. The weighted-average estimated fair value of stock options granted during the nine months ended September 30, 2006 and 2005 was \$14.06 and \$20.45, respectively. The total intrinsic value of stock options exercised during the nine months ended September 30, 2006 and 2005 was \$19.3 million and \$23.2 million, respectively. As of September 30, 2006, there was approximately \$13.8 million of total unrecognized compensation cost, net of estimated forfeitures, related to stock options granted under our stock incentive plans which is expected to be recognized over a weighted-average period of 1.55 years.

Restricted stock units are converted into shares of common stock upon vesting on a one-for-one basis. The cost of these awards is determined using the fair value of our common stock on the date of the grant and compensation expense is recognized over the vesting period. Restricted stock activity is summarized in the following table:

| <u>Restricted Stock Activity</u> | Weighted- Average Grant Date | |
|---|---|-------------------|
| | <u>Number of Awards</u> | <u>Fair Value</u> |
| Non-vested share units at January 1, 2006 | 345,530 | \$42.67 |
| Granted | 193,244 | \$43.76 |
| Vested | (98,207) | \$40.74 |
| Canceled | (29,951) | \$42.74 |
| | <hr style="border: 1px solid black;"/> | |
| Non-vested share units expected to vest at September 30, 2006 | 410,616 | \$43.64 |
| | <hr style="border: 1px solid black;"/> | |

The weighted-average estimated fair value of restricted stock units granted during the quarter ended September 30, 2006 was \$36.96. The weighted-average estimated fair value of restricted stock units granted during the quarter and nine months ended September 30, 2005 was \$42.98 and \$46.60 respectively. As of September 30, 2006, we had \$7.9 million of total unrecognized compensation expense, net of estimated forfeitures, related to restricted stock unit grants, which will be recognized over the weighted-average period of 1.4 years.

Reclassification

A reclassification has been made to our prior year amounts to separately disclose fuel expense in our Consolidated Statements of Operations to conform to the current year presentation.

Recent Accounting Pronouncements

In June 2006, the Financial Accounting Standards Board ("FASB") issued Interpretation No. 48, Accounting for Uncertainty in Income Taxes, an interpretation of FASB Statement No. 109 (FIN 48). FIN 48 clarifies the accounting for uncertainty in income taxes recognized in an enterprise's financial statements. This Interpretation prescribes a recognition threshold and measurement attribute for the financial statement recognition and measurement of a tax position taken or expected to be taken in the tax return. This Interpretation is effective for fiscal years beginning after December 15, 2006. We are currently evaluating the impact FIN 48 may have on our consolidated financial statements.

In September 2006, FASB issued SFAS No. 158, Employers' Accounting for Defined Benefit Pension and Other Postretirement Plans, an amendment of FASB Statements No. 87, 88, 106 and 132(R) (SFAS 158). SFAS 158 requires an employer to recognize the over-funded or under-funded status of a defined benefit postretirement plan (other than a multi-employer plan) as an asset or liability in its statement of financial position and to recognize changes in that funded status in the year in which the changes occur through comprehensive income. SFAS 158 also requires the measurement of defined benefit plan assets and obligations as of the date of the employer's fiscal year-end statement of financial position (with limited exceptions). SFAS 158 is effective as of the end of the fiscal year ending after December 15, 2006. We are currently evaluating the impact SFAS 158 will have on our consolidated financial statements.

Note 3. Earnings Per Share

A reconciliation between basic and diluted earnings per share is as follows (in thousands, except per share data):

| | Quarter Ended September 30, | | Nine Months Ended September 30, | |
|---|--|-------------|--|-------------|
| | 2006 | 2005 | 2006 | 2005 |
| Income before cumulative effect of a change in accounting principle | \$345,372 | \$374,711 | \$587,299 | \$667,069 |
| Cumulative effect of a change in accounting principle | - | - | - | 52,491 |
| Net income | 345,372 | 374,711 | 587,299 | 719,560 |
| Interest on dilutive convertible notes | 1,641 | 12,188 | 17,096 | 39,832 |
| Net income for diluted earnings per share | \$347,013 | \$386,899 | \$604,395 | \$759,392 |
| Weighted-average common shares outstanding | 208,129 | 209,811 | 210,239 | 204,837 |
| Dilutive effect of stock options and restricted stock awards | 1,433 | 2,533 | 1,745 | 2,839 |
| Dilutive effect of convertible notes | 3,964 | 23,694 | 12,094 | 28,399 |
| Diluted weighted-average shares outstanding | 213,526 | 236,038 | 224,078 | 236,075 |
| Basic earnings per share: | | | | |
| Income before cumulative effect of a change in accounting principle | \$1.66 | \$1.79 | \$2.79 | \$3.26 |
| Cumulative effect of a change in accounting principle | \$ - | \$ - | \$ - | \$0.26 |
| Net income | \$1.66 | \$1.79 | \$2.79 | \$3.51 |
| Diluted earnings per share: | | | | |
| Income before cumulative effect of a change in accounting principle | \$1.63 | \$1.64 | \$2.70 | \$2.99 |
| Cumulative effect of a change in accounting principle | \$ - | \$ - | \$ - | \$0.22 |
| Net income | \$1.63 | \$1.64 | \$2.70 | \$3.22 |

Diluted earnings per share did not include options to purchase 3.3 million and 1.4 million shares for the third quarters of 2006 and 2005, respectively, and 3.3 million and 1.4 million shares for the first nine months of 2006 and 2005, respectively, because the effect of including them would have been antidilutive.

Note 4. Other Assets

In March 2006, we purchased \$100.0 million of notes issued by First Choice Holidays PLC (First Choice), our joint-venture partner in Island Cruises. The notes bear interest at 6% and are due from First Choice in March 2009.

Note 5. Long-Term Debt

In April 2006, we entered into and drew in full a \$570.0 million unsecured term loan due through 2013 at a rate of 3.77%. The contractual interest rate under this loan agreement varies with our debt rating.

In June 2006, we issued \$550.0 million of 7% senior unsecured notes due 2013, at a price of 99.509% of par and \$350.0 million of 7.25% senior unsecured notes due 2016, at a price of 99.690% of par.

In June 2006, we paid \$530.6 million to redeem in full the accreted balance of our outstanding Liquid Yield Option Notes (LYONs) due February 2, 2021.

During the nine months ended September 30, 2006, holders of our LYONs converted approximately \$13.5 million of the accreted value of these notes into approximately 319,000 shares of common stock and cash for fractional shares.

In September 2006, we called for redemption all of our outstanding zero coupon convertible notes due May 18, 2021. The redemption period ended in October 2006 at a redemption price of \$503.85 per note. Most holders of the notes elected to convert them into shares of our common stock, rather than redeem them for cash, resulting in the issuance of approximately 2.9 million shares through September 30, 2006 and approximately 1.2 million shares through the end of the redemption period for a total of approximately 4.1 million shares. In addition to the 4.1 million shares issued related to the redemption, for the nine months ended September 30, 2006, holders of our zero coupon convertible notes converted approximately \$11.5 million of the accreted balance of these notes into approximately 369,000 shares of common stock and cash for fractional shares.

During the nine months ended September 30, 2006, we prepaid a total of \$153.8 million on a term loan secured by a certain Celebrity ship. We borrowed \$150.0 million on our unsecured revolving credit facility to prepay the term loan.

11

Note 6. Shareholders' Equity

On June 2, 2006, we announced that we and an investment bank had finalized a forward sale agreement relating to an Accelerated Share Repurchase (ASR) transaction. As part of the ASR transaction, we purchased 4.2 million shares of our common stock on June 15, 2006 from the investment bank at an initial price of \$39.15 per share. Total consideration paid to repurchase such shares, including commissions and other fees, was approximately \$164.6 million and was recorded in shareholders' equity as a component of treasury stock.

The forward sale agreement matured in August 2006. During the term of the forward sale agreement, the investment bank purchased shares of our common stock in the open market to settle its obligation related to the shares borrowed from third parties and sold to us. On August 17, 2006 and upon settlement of the agreement, we received approximately 370,000 additional shares of our common stock which reduced the settlement price of the ASR transaction from an initial price of \$39.15 per share to \$35.99 per share. The incremental shares were recorded in shareholders equity as a component of treasury stock.

Cash dividends of \$0.15 per share were declared in the first, second and third quarters of 2006. Cash dividends of \$0.13 per share were declared in the first and second quarters of 2005 and \$0.15 per share in the third quarter of 2005.

Note 7. Commitments and Contingencies

Capital Expenditures. As of September 30, 2006, the expected delivery dates and planned berths of our ships on order are as follows:

| <u>Ship</u> | <u>Expected Delivery Date</u> | <u>Approximate Berths</u> |
|--------------------------------|-----------------------------------|-------------------------------|
| Royal Caribbean International: | | |
| Freedom-class: | | |
| <i>Liberty of the Seas</i> | 2nd Quarter 2007 | 3,600 |
| <i>Unnamed</i> | 2nd Quarter 2008 | 3,600 |
| New Class (unnamed) | | |
| <i>Unnamed</i> | 3rd Quarter 2009 | 5,400 |
| Celebrity Cruises: | | |
| Solstice-class: | | |
| <i>Celebrity Solstice</i> | 4th Quarter 2008 | 2,850 |
| <i>Celebrity Equinox</i> | 3rd Quarter 2009 | 2,850 |
| <i>Unnamed</i> | 2nd Quarter 2010 | 2,850 |

The aggregate cost of these ships is approximately \$5.3 billion, of which we have deposited \$367.3 million as of September 30, 2006. Approximately 10.5% of the aggregate cost was exposed to fluctuations in the euro exchange rate at September 30, 2006.

We have an option to purchase an additional ship for Royal Caribbean International, exercisable through March 2007, for an additional capacity of approximately 5,400 berths. If ordered, this ship will be delivered in the third quarter of 2010.

As of September 30, 2006, we anticipated overall capital expenditures, including the six ships on order, will be approximately \$1.2 billion for 2006, \$1.3 billion for 2007, \$1.8 billion for 2008, \$2.0 billion for 2009 and \$1.0 billion for 2010.

Litigation. In April 2005, a purported class action lawsuit was filed in the United States District Court for the Southern District of Florida alleging that Celebrity Cruises improperly requires its cabin stewards to share guest gratuities with assistant cabin stewards. The suit sought payment of damages, including penalty wages under 46 U.S.C. Section 10113 of U.S. law and interest. In March 2006, the Court granted our motion to dismiss the lawsuit. In April 2006, the plaintiffs filed an appeal of the dismissal to the Eleventh Circuit Court of Appeals. We are not able at this time to estimate the impact of this proceeding on us.

In January 2006, we partially settled a pending lawsuit against Rolls Royce and Alstom Power Conversion, co-producers of the Mermaid pod-propulsion system on Millennium-class ships, for the recurring Mermaid pod failures. Under the terms of the partial settlement, we received \$38.0 million from Alstom and released them from the suit, which remains pending against Rolls Royce. The \$38.0 million settlement resulted in a gain of \$36.0 million, net of reimbursements to insurance companies, which we have recorded within other income in our Consolidated Statements of Operations.

In January 2006, a purported class action lawsuit was filed in the United States District Court for the Southern District of New York alleging that we infringed rights in copyrighted works and other intellectual property by presenting performances on our cruise ships without securing the necessary

13

licenses. The suit seeks payment of damages, disgorgement of profits and a permanent injunction against future infringement. We are not able at this time to estimate the impact of this proceeding on us.

In June 2006, a federal court jury in New York awarded Celebrity approximately \$193 million, exclusive of pre-judgment interest and attorneys fees, in a lawsuit against Essef Corp. for damages stemming from a 1994 outbreak of Legionnaires' disease on one of Celebrity's ships. The verdict is subject to appeal and, due to the ongoing nature of the proceedings, the ultimate financial benefit to Celebrity is undetermined at this time. Any gain from this verdict will only be recognized when the outcome is known with certainty.

In July 2006, a purported class action lawsuit was filed in the United States District Court for the Central District of California alleging that we failed to timely pay crew wages and failed to pay proper crew overtime. The suit seeks payment of damages, including penalty wages under 46 USC Section 10313 and equitable relief damages under the California Unfair Competition Law. We are not able at this time to estimate the impact of this proceeding on us. However, we believe that we have meritorious defenses and we intend to vigorously defend against this action.

We are routinely involved in other claims typical within the cruise vacation industry. The majority of these claims are covered by insurance. We believe the outcome of such claims, net of expected insurance recoveries, will not have a material adverse effect upon our financial condition, results of operations or liquidity.

Other. Under the *Brilliance of the Seas* operating lease, we have agreed to indemnify the lessor to the extent its after-tax return is negatively impacted by unfavorable changes in corporate tax rates and capital allowance deductions. These indemnifications could result in an increase in our lease payments. We are unable to estimate the maximum potential increase in such lease payments due to the various circumstances, timing or combination of events that could trigger such indemnifications. Under current circumstances we do not believe an indemnification in any material amount is probable.

Some of the contracts that we enter into include indemnification provisions that obligate us to make payments to the counterparty if certain events occur. These contingencies generally relate to changes in taxes, increased lender capital costs and other similar costs. The indemnification clauses are often standard contractual terms and are entered into in the normal course of business. There are no stated or notional amounts included in the indemnification clauses and we are not able to estimate the maximum potential amount of future payments, if any, under these indemnification clauses. We have not been required to make any payments under such indemnification clauses in the past and, under current circumstances, we do not believe an indemnification in any material amount is probable.

If any person other than A. Wilhelmsen AS and Cruise Associates, our two principal shareholders, acquires ownership of more than 30% of our common stock and our two principal shareholders, in the aggregate, own less of our common stock than such person and do not collectively have the right to elect, or to designate for election, at least a majority of the board of directors, we may be obligated to prepay indebtedness outstanding under the majority of our credit facilities, which we may be unable to replace on similar terms. If this were to occur, it could have an adverse impact on our liquidity and operations.

Note 8. Comprehensive Income

Comprehensive income includes net income and changes in the fair value of derivative instruments that qualify as cash flow hedges. The cumulative changes in fair value of the derivatives are deferred and recorded as a component of accumulated other comprehensive income until the hedged transactions are realized and recognized in earnings. Comprehensive income was as follows (in thousands):

| | Quarter Ended September 30, | | Nine Months Ended September 30, | |
|--|--------------------------------|-----------|------------------------------------|-----------|
| | 2006 | 2005 | 2006 | 2005 |
| Net income | \$345,372 | \$374,711 | \$587,299 | \$719,560 |
| Changes related to cash flow derivative hedges | (21,992) | (8,156) | 9,459 | (84,077) |
| Total comprehensive income | \$323,380 | \$366,555 | \$596,758 | \$635,483 |

Note 9. Business Combinations

In August 2006, we announced an agreement to acquire all of the capital stock of Pullmantur S.A. (Pullmantur), a Madrid-based cruise and tour operator with five ships operating in Europe and Latin America. We have signed an agreement to buy all of Pullmantur's capital stock for approximately 430 million or approximately \$559 million and have agreed to repay or refinance Pullmantur's debt which, as of September 30, 2006, was approximately 270 million or approximately \$351 million. We have committed to a bridge facility to finance the purchase price and the debt repayment or refinancing. On October 31, 2006, we announced receipt of antitrust approvals from Spain and Portugal on our acquisition of Pullmantur. The consummation of this acquisition is expected in mid-November 2006.

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

Certain statements under this caption Management's Discussion and Analysis of Financial Condition and Results of Operations and elsewhere in this document constitute forward-looking statements under the Private Securities Litigation Reform Act of 1995. Words such as expect, anticipate, goal, project, plan, believe, seek and similar expressions are intended to identify these forward-looking statements. Forward-looking statements do not guarantee future performance and may involve risks, uncertainties and other factors which could cause our actual results, performance or achievements to differ materially from the future results, performance or achievements expressed or implied in those forward-looking statements. Examples of these risks, uncertainties and other factors include, but are not limited to the following:

general economic and business conditions,

vacation industry competition, including cruise vacation industry competition,

changes in vacation industry capacity, including over capacity in the cruise vacation industry,

the impact of tax laws and regulations affecting our business or our principal shareholders,

the impact of changes in other laws and regulations affecting our business,

the impact of pending or threatened litigation,

the delivery of scheduled new ships,

emergency ship repairs,

negative incidents involving cruise ships including those involving the health and safety of passengers,

reduced consumer demand for cruises as a result of any number of reasons, including geo-political and economic uncertainties and the unavailability of air service,

Edgar Filing: ROYAL CARIBBEAN CRUISES LTD - Form 10-Q

fears of terrorist attacks, armed conflict and the resulting concerns over safety and security aspects of traveling,

the impact of the spread of contagious diseases,

the availability under our unsecured revolving credit facility, cash flows from operations and our ability to obtain new borrowings and raise new capital on terms that are favorable or consistent with our expectations to fund operations, debt payment requirements, capital expenditures and other commitments.

changes in our stock price or principal shareholders,

the impact of changes in operating and financing costs, including changes in foreign currency, interest rates, fuel, food, payroll, insurance and security costs,

the implementation of regulations in the United States requiring United States citizens to obtain passports for travel to additional foreign destinations, and

weather.

The above examples are not exhaustive and new risks emerge from time to time. We undertake no obligation to publicly update or revise any forward-looking statements, whether as a result of new information, future events or otherwise.

This report should be read in conjunction with our annual report on Form 10-K for the year ended December 31, 2005.

Terminology and Non-GAAP Financial Measures

Available Passenger Cruise Days (APCD) are our measurement of capacity and represent double occupancy per cabin multiplied by the number of cruise days for the period.

Gross Cruise Costs represent the sum of total cruise operating expenses plus marketing, selling and administrative expenses.

Gross Yields represent total revenues per APCD.

Net Cruise Costs represent Gross Cruise Costs excluding commissions, transportation and other expenses and onboard and other expenses (each of which is described below under the Overview heading). In measuring our ability to control costs in a manner that positively impacts net income, we believe changes in Net Cruise Costs to be the most relevant indicator of our performance. A reconciliation of historical Gross Cruise Costs to Net Cruise Costs is provided below under *Summary of Historical Results of Operations*. We have not provided a quantitative reconciliation of projected Gross Cruise Costs to projected Net Cruise Costs due to the significant uncertainty in projecting the costs deducted to arrive at this measure. Accordingly, we do not believe that reconciling information for such projected figures would be meaningful.

Net Debt-to-Capital is a ratio which represents total long-term debt, including current portion of long-term debt, less cash and cash equivalents (Net Debt) divided by the sum of Net Debt and total shareholders' equity (Capital). We believe Net Debt and Net Debt-to-Capital, along with total long-term debt and shareholders' equity are useful measures of our capital structure.

Net Yields represent Gross Yields less commissions, transportation and other expenses and onboard and other expenses (each of which is described below under the Overview heading) per APCD. We utilize Net Yields to manage our business on a day-to-day basis and believe that it is the most relevant measure of our pricing performance because it reflects the cruise revenues earned by us net of our most significant variable

Edgar Filing: ROYAL CARIBBEAN CRUISES LTD - Form 10-Q

costs. A reconciliation of historical Gross Yields to Net Yields is provided below under *Summary of Historical Results of Operations*. We have not provided a quantitative reconciliation of projected Gross Yields to projected Net Yields due to the significant uncertainty in projecting the costs deducted to arrive at this measure. Accordingly, we do not believe that reconciling information for such projected figures would be meaningful.

Occupancy, in accordance with cruise vacation industry practice, is calculated by dividing Passenger Cruise Days by APCD. A percentage in excess of 100% indicates that three or more passengers occupied some cabins.

17

Passenger Cruise Days represent the number of passengers carried for the period multiplied by the number of days of their respective cruises.

Overview

Our revenues consist of the following:

Passenger ticket revenues consist of revenue recognized from the sale of passenger tickets and the sale of air transportation to and from our ships.

Onboard and other revenues consist primarily of revenues from the sale of goods and/or services onboard our ships, cancellation fees, sales of vacation protection insurance and pre and post tours. Also included are revenues we receive from independent third party concessionaires that pay us a percentage of their revenues in exchange for the right to provide selected goods and/or services onboard our ships.

Our cruise operating expenses consist of the following:

Commissions, transportation and other expenses consist of those costs directly associated with passenger ticket revenues, including travel agent commissions, air and other transportation expenses, port costs that vary with passenger head counts and related credit card fees.

Onboard and other expenses consist of the direct costs associated with onboard and other revenues. These costs include the cost of products sold onboard our ships, vacation protection insurance premiums, costs associated with pre and post tours and related credit card fees. Concession revenues have minimal costs associated with them, as the costs related to these activities are incurred by the concessionaires.

Payroll and related expenses consist of costs for shipboard personnel.

Food expenses include food costs for both passengers and crew.

Fuel expenses include fuel and delivery costs, net of the financial impact of fuel swap agreements.

Edgar Filing: ROYAL CARIBBEAN CRUISES LTD - Form 10-Q

Other operating expenses consist of operating costs such as repairs and maintenance, port costs that do not vary with passenger head counts, insurance, entertainment and all other operating costs.

We do not allocate payroll and related costs, food costs, fuel costs or other operating costs to the expense categories attributable to passenger ticket revenues or onboard and other revenues since they are incurred to provide the total cruise vacation experience.

Recent Developments

In August 2006, we announced an agreement to acquire all of the capital stock of Pullmantur S.A. (Pullmantur), a Madrid-based cruise and tour operator with five ships operating in Europe and Latin America. We have signed an agreement to buy all of Pullmantur's capital stock for approximately 430 million or approximately \$559 million and have agreed to repay or refinance Pullmantur's debt which, as of September 30, 2006, was approximately 270 million or approximately \$351 million. We have committed to a bridge facility to finance the purchase price and the debt repayment or refinancing. On October 31, 2006, we announced receipt of antitrust approvals from Spain and Portugal on our acquisition of Pullmantur. The consummation of this acquisition is expected in mid-November 2006.

Summary of Historical Results of Operations

Our demand environment remained positive during the third quarter of 2006 allowing us to achieve improved pricing for our products compared to prior year. This trend allowed us to achieve a 2.7% increase in Net Yields for the third quarter of 2006 compared to the same period in 2005. This increase in Net Yields was partially offset by increases in fuel expenses, ships refurbishment and marketing, selling and administrative expenses. In addition, third quarter of 2005 included a net gain of \$44.2 million related to the redemption of our investment in First Choice. As a result, net income was \$345.4 million or \$1.63 per share on a diluted basis for the third quarter of 2006 compared to \$374.7 million or \$1.64 per share for the third quarter of 2005.

Highlights for the third quarter include:

Total revenues for the third quarter of 2006 increased by approximately 9.0 % to \$1.6 billion from total revenues of \$ 1.5 billion for the same period in 2005 primarily due to a 3.8% increase in Gross Yields and a 5.0% increase in capacity.

Net Cruise Costs per APCD increased 4.5% in the third quarter of 2006 compared to the same period in 2005 primarily as a result of an increase in fuel and ship refurbishment expenses.

While we continue our efforts to mitigate increases in fuel costs, fuel expenses on an APCD basis increased by 21.4% during the third quarter of 2006 as compared to the same period in 2005.

Net Debt-to-Capital decreased to 41.2% as of September 30, 2006 as compared to 41.6% as of September 30, 2005.

We called for redemption all of our outstanding zero coupon convertible notes due May 18, 2021. The redemption period ended in October 2006 at a redemption price of \$503.85 per note. Most holders of the notes elected to convert them into shares of our common stock, rather than redeem them for cash, resulting in the issuance of approximately 2.9 million shares through September 30, 2006 and approximately 1.2 million shares through the end of the redemption period for a total of approximately 4.1 million shares.

We placed an additional ship order, bringing our total number of ships on order to six for an additional capacity of approximately 21,150 berths.

Our revenues are seasonal based on the demand for cruises. Demand is strongest for cruises during the summer months and holidays.

Edgar Filing: ROYAL CARIBBEAN CRUISES LTD - Form 10-Q

The following table presents historical operating data as a percentage of total revenues:

| | Quarter Ended September 30, | | Nine Months Ended September 30, | |
|--|--------------------------------|---------------|------------------------------------|---------------|
| | 2006 | 2005 | 2006 | 2005 |
| Passenger ticket revenues | 74.0 | 73.9 | 73.8 | 74.1 |
| Onboard and other revenues | 26.0 | 26.1 | 26.2 | 25.9 |
| Total revenues | 100.0% | 100.0% | 100.0% | 100.0% |
| Cruise operating expenses | | | | |
| Commissions, transportation and other | 17.7 | 16.9 | 17.7 | 17.5 |
| Onboard and other | 7.5 | 7.5 | 6.6 | 6.6 |
| Payroll and related | 7.9 | 8.6 | 9.1 | 9.9 |
| Food | 4.6 | 4.7 | 5.1 | 5.3 |
| Fuel | 7.7 | 6.6 | 8.8 | 6.6 |
| Other operating | 12.3 | 11.9 | 14.0 | 13.2 |
| Total cruise operating expenses | 57.7 | 56.2 | 61.3 | 59.1 |
| Marketing, selling and administrative expenses | 10.0 | 10.4 | 12.7 | 12.0 |
| Depreciation and amortization expenses | 6.7 | 6.7 | 7.7 | 7.8 |
| Operating income | 25.6 | 26.7 | 18.3 | 21.1 |
| Other income (expense) | (4.5) | (1.8) | (3.9) | (3.9) |
| Income before cumulative effect of a change in accounting principle | 21.1 | 24.9 | 14.4 | 17.2 |
| Cumulative effect of a change in accounting principle | - | - | - | 1.4 |
| Net income | 21.1% | 24.9% | 14.4% | 18.6% |

Selected historical statistical information is shown in the following table:

| | Quarter Ended September 30, | | Nine Months Ended September 30, | |
|-----------------------|--------------------------------|-----------|------------------------------------|------------|
| | 2006 | 2005 | 2006 | 2005 |
| Passengers Carried | 957,019 | 910,635 | 2,698,770 | 2,609,991 |
| Passenger Cruise Days | 6,428,544 | 6,109,222 | 17,749,885 | 17,546,794 |
| APCD | 5,865,782 | 5,588,596 | 16,543,430 | 16,347,308 |

Edgar Filing: ROYAL CARIBBEAN CRUISES LTD - Form 10-Q

| | | | | |
|-----------|--------|--------|--------|--------|
| Occupancy | 109.6% | 109.3% | 107.3% | 107.3% |
|-----------|--------|--------|--------|--------|

20

Edgar Filing: ROYAL CARIBBEAN CRUISES LTD - Form 10-Q

Gross Yields and Net Yields were calculated as follows (in thousands, except APCD and Yields):

| | Quarter Ended September 30, | | Nine Months Ended September 30, | |
|---------------------------------------|--------------------------------|--------------------|------------------------------------|--------------------|
| | 2006 | 2005 | 2006 | 2005 |
| Passenger ticket revenues | \$1,211,758 | \$1,110,394 | \$3,006,928 | \$ 2,871,018 |
| Onboard and other revenues | 425,093 | 391,821 | 1,069,443 | 1,002,516 |
| Total revenues | 1,636,851 | 1,502,215 | 4,076,371 | 3,873,534 |
| Less: | | | | |
| Commissions, transportation and other | 289,462 | 253,496 | 720,460 | 679,167 |
| Onboard and other | 123,167 | 113,230 | 267,945 | 254,373 |
| Net revenues | \$1,224,222 | \$1,135,489 | \$3,087,966 | \$2,939,994 |
| APCD | 5,865,782 | 5,588,596 | 16,543,430 | 16,347,308 |
| Gross Yields | \$ 279.05 | \$ 268.80 | \$ 246.40 | \$ 236.95 |
| Net Yields | \$ 208.71 | \$ 203.18 | \$ 186.66 | \$ 179.85 |

Gross Cruise Costs and Net Cruise Costs were calculated as follows (in thousands, except APCD and costs per APCD):

| | Quarter Ended September 30, | | Nine Months Ended September 30, | |
|--|--------------------------------|------------------|------------------------------------|--------------------|
| | 2006 | 2005 | 2006 | 2005 |
| Total cruise operating expenses | \$944,166 | \$844,632 | \$2,499,273 | \$2,290,409 |
| Marketing, selling and administrative expenses | 163,745 | 156,107 | 518,681 | 466,599 |
| Gross Cruise Costs | 1,107,911 | 1,000,739 | 3,017,954 | 2,757,008 |
| Less: | | | | |
| Commissions, transportation and other | 289,462 | 253,496 | 720,460 | 679,167 |
| Onboard and other | 123,167 | 113,230 | 267,945 | 254,373 |
| Net Cruise Costs | \$695,282 | \$634,013 | \$2,029,549 | \$1,823,468 |

Edgar Filing: ROYAL CARIBBEAN CRUISES LTD - Form 10-Q

| | | | | |
|-----------------------------|-----------|-----------|------------|------------|
| APCD | 5,865,782 | 5,588,596 | 16,543,430 | 16,347,308 |
| Gross Cruise Costs per APCD | \$ 188.88 | \$ 179.07 | \$ 182.43 | \$ 168.65 |
| Net Cruise Costs per APCD | \$ 118.53 | \$ 113.45 | \$ 122.68 | \$ 111.55 |

Net Debt-to-Capital was calculated as follows (in thousands):

| | As of September 30, | |
|-----------------------------------|--------------------------------|-------------|
| | 2006 | 2005 |
| Long-term debt | 4,181,502 | 3,594,102 |
| Current portion of long-term debt | 268,638 | 559,285 |
| Total long-term debt | 4,450,140 | 4,153,387 |
| Less: Cash and cash equivalents | 220,538 | 189,206 |
| Net Debt | 4,229,602 | 3,964,181 |
| Total shareholders' equity | 6,043,134 | 5,571,139 |
| Net Debt | 4,229,602 | 3,964,181 |
| Net Debt and Capital | 10,272,736 | 9,535,320 |
| Net Debt-to-Capital | 41.2% | 41.6% |

Outlook

Full Year 2006

We expect Net Yields for the full year 2006 will increase in the range of 3% to 4% compared to 2005, which is consistent with our previous guidance.

We estimate that Net Cruise Costs per APCD for 2006 will increase approximately 6% as compared to the prior year. Higher fuel costs account for approximately 3.9 percentage points of this increase. Our current at-the-pump fuel price is \$388 per metric ton. If fuel prices for the rest of the year remain at today's level, the company estimates that its 2006 fuel costs (net of hedging and fuel savings initiatives) will be approximately \$110 million higher than the prior year.

Depreciation and amortization is expected to be in the range of \$420 to \$425 million and net interest expense is expected to be in the range of \$265 to \$270 million.

Based upon the expectations and assumptions contained in this outlook section (including Pullmantur), we expect full year 2006 earnings per share to be in the range of \$2.90 to \$2.95.

Fourth Quarter 2006

We expect Net Yields for the fourth quarter of 2006 will show year over year increases consistent with those seen in the third quarter.

We estimate that Net Cruise Costs per APCD for the fourth quarter of 2006 will decrease approximately 4% compared to the same quarter in 2005, driven mainly by the timing of drydock and marketing expenses. Our current at-the-pump fuel price is \$388 per metric ton. If fuel prices for the rest of the quarter remain at today's level, we estimate that our fourth quarter 2006 fuel costs (net of hedging and fuel savings initiatives) will increase approximately \$5 million.

Based upon the expectations and assumptions contained in this outlook section (including Pullmantur), we expect fourth quarter earnings per share to be in the range of \$0.20 to \$0.25.

Quarter Ended September 30, 2006 Compared to Quarter Ended September 30, 2005

Revenues

Net revenues increased 7.8% in 2006 compared to the same period in 2005 primarily due to a 2.7% increase in Net Yields and a 5.0% increase in capacity. The increase in Net Yields was primarily due to increases in ticket prices on a per passenger basis. The increase in capacity was primarily due to the addition of *Freedom of the Seas* in the second quarter of 2006 and the additional capacity from the lengthening of *Enchantment of the Seas* in 2005. This increase was partially offset by the charter of *Horizon* to Island Cruises, our joint venture with First Choice Holidays PLC (First Choice), in October of 2005. Occupancy in 2006 was 109.6% and in 2005 was 109.3%. Gross Yields increased 3.8% in 2006 compared to 2005 primarily due to the same reasons discussed above.

Concession revenues, included within onboard and other revenues, increased to \$62.9 million in 2006 compared to \$57.9 million in 2005, primarily due to the addition of the *Freedom of the Seas*.

Expenses

Net Cruise Costs increased 9.7% in 2006 compared to the same period in 2005 due to a 4.5% increase in Net Cruise Costs per APCD and a 5.0% increase in capacity. Approximately 3.3 percentage points of the increase in Net Cruise Costs per APCD was attributed to increases in fuel expenses. Total fuel expenses (net of the financial impact of fuel swap agreements) for 2006 increased 22.3% per metric ton. As a percentage of total revenues, fuel expenses were 7.7 % and 6.6 % in 2006 and 2005, respectively. The remaining percentage points of the increase in Net Cruise Costs per APCD were primarily attributed to increases in other operating expenses. Other operating expenses increased primarily due to ship refurbishment expenses, unscheduled drydocks and costs related to a cancelled sailing in the third quarter of 2006 as compared to the same period in 2005. Gross Cruise Costs increased 10.7% in 2006 compared to the same period in 2005, which was a larger percentage increase than Net Cruise Costs primarily due to an increase in average air costs and a higher proportion of passengers who purchased air transportation from us in the third quarter of 2006.

Depreciation and amortization expenses increased 8.2% in 2006 compared to the same period in 2005. The increase was primarily due to the addition of the *Freedom of the Seas* and ship improvements.

Other Income (Expense)

In July 2005, First Choice redeemed in full its 6.75% convertible preferred shares. We received \$348.1 million in cash, resulting in a net gain of \$44.2 million, primarily due to foreign exchange.

Gross interest expense increased to \$ 77.8 million in 2006 from \$69.8 million for the same period in 2005. The increase was primarily attributable to higher interest rates as well as a higher average debt level. Interest capitalized during 2006 increased to \$6.0 million from \$4.5 million during the same period in 2005 primarily due to a higher average level of investment in ships under construction.

Dividend income decreased approximately \$1.7 million for 2006 compared to the same period in 2005 due to the redemption of our First Choice investment in the third quarter of 2005.

Nine Months Ended September 30, 2006 Compared to Nine Months Ended September 30, 2005

Revenues

Net revenues increased 5.0% in 2006 compared to the same period in 2005 primarily due to a 3.8% increase in Net Yields and a 1.2% increase in capacity. The increase in Net Yields was primarily due to increases in ticket prices on a per passenger basis. The increase in capacity was

Edgar Filing: ROYAL CARIBBEAN CRUISES LTD - Form 10-Q

primarily due to the addition of *Freedom of the Seas* in the second quarter of 2006 and the additional capacity from the lengthening of *Enchantment of the Seas* in 2005. This increase was partially offset by the charter of *Horizon* to Island Cruises, our joint venture with First Choice Holidays PLC (First Choice), in October of 2005, and the revitalization of *Enterprise*, which was out of service for 30 days during the nine-month period ended September 30, 2006. Occupancy was 107.3% in 2006 and in 2005. Gross Yields increased 4.0% in 2006 compared to 2005 primarily due to the same reasons discussed above for Net Yields.

Concession revenues, included within onboard and other revenues, increased to \$171.4 million in 2006 as compared to \$161.9 million in 2005, primarily due to the addition of the *Freedom of the Seas*.

Expenses

Net Cruise Costs increased 11.3% in 2006 compared to the same period in 2005 due to a 10.0% increase in Net Cruise Costs per APCD and a 1.2% increase in capacity. Approximately 5.4 percentage points of the increase in Net Cruise Costs per APCD was attributed to increases in fuel costs as compared to the same period in 2005. Total fuel expenses (net of the financial impact of fuel swap agreements) for 2006 increased 39.8% per metric ton. As a percentage of total revenues, fuel costs were 8.8% and 6.6% in 2006 and 2005, respectively. The remaining percentage points of the increase in Net Cruise Costs per APCD were primarily attributed to increases in other operating expenses and marketing, selling and administrative expenses. Other operating expenses increased primarily due to ship refurbishment expenses and expenses associated with the revitalization of *Century*. Ship refurbishment expenses increased due to unscheduled drydocks during the nine month period ended September 30, 2006 as compared to the same period in 2005. Marketing, selling and administrative expenses increased primarily due to inflationary and other cost pressures. Gross Cruise Costs increased 9.5% in 2006 compared to the same period in 2005, which was a lower percentage increase than Net Cruise Costs primarily due to lower commission expenses as a result of an increase in direct business.

Depreciation and amortization expenses increased 4.2% in 2006 compared to the same period in 2005. The increase was primarily due to the addition of the *Freedom of the Seas*, ship improvements and shore-side additions.

Other Income (Expense)

In July 2005, First Choice redeemed in full its 6.75% convertible preferred shares. We received \$348.1 million in cash, resulting in a net gain of \$44.2 million, primarily due to foreign exchange.

Gross interest expense decreased to \$ 215.5 million in 2006 from \$ 221.1 million for the same period in 2005. The decrease was primarily attributable to a lower average debt level, partially offset by higher interest rates. Interest capitalized during 2006 increased to \$ 19.3 million from \$11.8 million during the same period in 2005 primarily due to a higher average level of investment in ships under construction.

In January 2006, we partially settled a pending lawsuit against Rolls Royce and Alstom Power Conversion, co-producers of the mermaid pod-propulsion system on Millennium-class ships, for the recurring Mermaid pod failures. Under the terms of the partial settlement, we received \$38 million from Alstom and released them from the suit, which remains pending against Rolls Royce. The \$38 million settlement resulted in a gain of \$36 million, net of reimbursements to insurance companies.

Dividend income decreased approximately \$14.2 million for 2006 compared to the same period in 2005 due to the redemption of our First Choice investment in the third quarter of 2005.

Cumulative Effect of a Change in Accounting Principle

In the third quarter of 2005, we changed our method of accounting for drydocking costs from the accrual in advance to the deferral method. The change resulted in a one-time gain of \$52.5 million, or \$0.22 per share on a diluted basis, to recognize the cumulative effect of the change on prior years, which we reflected as part of our results for the nine month period ended September 30, 2005.

Liquidity and Capital Resources

Sources and Uses of Cash

Cash flow generated from operations provides us with a significant source of liquidity. Net cash provided by operating activities was \$908.0 million for the first nine months of 2006 compared to \$983.8 million for the same period in 2005. The decrease was primarily due to the payment of \$121.2 million of accreted interest in connection with the repurchase of our LYONs partially offset by an increase in customer deposits and accrued expenses and other liabilities.

Net cash used in investing activities was \$1.1 billion for the first nine months of 2006 compared to net cash provided by investing activities of \$23.1 million for the same period in 2005. The change was primarily due to an increase in capital expenditures and the purchase of \$100.0 million of notes from First Choice. Our capital expenditures increased to approximately \$1.0 billion in the first nine months of 2006 from \$320.6 million for the same period in 2005, primarily due to the delivery of *Freedom of the Seas* and ships under construction. Capital expenditures for the first nine months of 2005 were primarily related to ships under construction. In addition, we received \$348.1 million in cash from the redemption of our investment in First Choice during the first nine months of 2005.

Net cash provided by financing activities was \$319.8 million in the first nine months of 2006 compared to net cash used in financing activities of \$1.4 billion for the same period in 2005. The change was primarily due to an increase in net proceeds from debt issuances. During the first nine months of 2006, we received net proceeds of approximately \$890.5 million from a public offering consisting of \$550.0 million of 7.0% senior unsecured notes due 2013, and \$350.0 million of 7.25% senior unsecured notes due 2016. In addition, we drew the full amount of a 7-year, \$570 million unsecured term loan due through 2013 and drew \$340 million on our revolving credit facility. During the first nine months of 2006, we made debt repayments on various loan facilities and capital leases of approximately \$1.3 billion including \$530.6 million to redeem in full the accreted balance of our remaining outstanding LYONs, \$260.0 million in payments towards our \$1.0 billion revolving credit facility and \$153.7 million prepayment of term loan secured by a certain Celebrity ship. In June 2006, as part of an ASR transaction, we purchased 4.2 million shares of our common stock from an investment bank at an initial price of \$39.15 per share. Total consideration paid to repurchase such shares, including commission and other fees, was approximately \$164.6 million. The forward sale agreement matured in August 2006. During the term of the forward sale agreement, the investment bank purchased shares of our common stock in the open market to settle its obligation related to the shares borrowed from third parties and sold to us. On August 17, 2006 and upon settlement of the agreement, we received 369,972 additional shares of our common stock which reduced the settlement price of the ASR transaction from an initial price of \$39.15 per share to \$35.99 per share. The incremental shares were recorded in shareholders' equity as a component of treasury stock (see Note 6. Shareholders' Equity). During the first nine months of 2006, we received \$19.2 million in connection with the exercise of common stock options and we paid cash dividends on our common stock of \$63.5 million. Net Debt-to-Capital decreased to 41.2% in the first nine months of 2006 compared to 41.6% for the same period in 2005.

In September 30, 2006, we called for redemption all of our outstanding zero coupon convertible notes due May 18, 2021. The redemption period ended in October 2006 at a redemption price of \$503.85 per note. Most holders of the notes elected to convert them into shares of our common stock, rather than redeem them for cash, resulting in the issuance of approximately 2.9 million shares through September 30, 2006 and approximately 1.2 million shares through the end of the redemption period for a total of approximately 4.1 million shares.

Interest capitalized during the first nine months of 2006 increased to \$19.3 million from \$11.8 million for the same period in 2005 due to a higher average level of investment in ships under construction.

Future Capital Commitments

As of September 30, 2006, we had on order two Freedom-class ships and one ship of a new class designated for Royal Caribbean International, and three Solstice-class ships designated for Celebrity Cruises, for an aggregate additional capacity of approximately 21,150 berths. The aggregate cost of the six ships on order is approximately \$5.3 billion, of which we have deposited \$367.3 million as of September 30, 2006. Approximately 10.5% of the aggregate cost of the ships was exposed to fluctuations in the euro exchange rate at September 30, 2006.

As of September 30, 2006, we anticipated overall capital expenditures, including the six ships on order, will be approximately \$1.2 billion for 2006, \$1.3 billion for 2007, \$1.8 billion for 2008, \$2.0 billion for 2009 and \$1.0 billion for 2010.

Contractual Obligations and Off-Balance Sheet Arrangements

As of September 30, 2006, our contractual obligations were as follows (in thousands):

| | Payments due by period | | | | |
|-----------------------------------|------------------------|--------------------|--------------------|--------------------|--------------------|
| | Less than 1 year | 1-3 years | 3-5 years | More than 5 years | |
| Long-term debt obligations(1)(2) | \$4,405,024 | \$268,011 | \$803,090 | \$1,445,134 | \$1,888,789 |
| Capital lease obligations(3) | 45,116 | 627 | 1,679 | 2,210 | 40,600 |
| Operating lease obligations(4)(5) | 564,393 | 61,987 | 106,611 | 92,977 | 302,818 |
| Ship purchase obligations(6) | 4,305,446 | 767,274 | 2,994,141 | 544,031 | |
| Other(7) | 388,835 | 89,034 | 120,368 | 58,650 | 120,783 |
| Total | \$9,708,814 | \$1,186,933 | \$4,025,889 | \$2,143,002 | \$2,352,990 |

(1) Amounts exclude interest, except for the accreted value of our zero coupon convertible notes.

(2) The \$37.0 million accreted value of the zero coupon convertible notes at September 30, 2006 is included in the one to three years category. These accreted values were calculated based on the number of notes outstanding at September 30, 2006. We may choose to pay any amounts in cash or common stock or a combination thereof.

(3) Amounts exclude interest.

(4) We are obligated under noncancelable operating leases primarily for a ship, offices, warehouses, computer equipment and motor vehicles.

(5) Under the *Brilliance of the Seas* lease agreement, we may be required to make a termination payment of approximately £126 million, or approximately \$236.0 million based on the exchange rate at September 30, 2006, if the lease is canceled in 2012. This amount is included in the more than five years category.

Edgar Filing: ROYAL CARIBBEAN CRUISES LTD - Form 10-Q

- (6) Amounts represent contractual obligations with initial terms in excess of one year.
- (7) Amounts represent future commitments with remaining terms in excess of one year to pay for our usage of certain port facilities, marine consumables, services and maintenance contracts.

Under the *Brilliance of the Seas* operating lease, we have agreed to indemnify the lessor to the extent its after-tax return is negatively impacted by unfavorable changes in corporate tax rates and capital allowance deductions. These indemnifications could result in an increase in our lease payments. We are unable to estimate the maximum potential increase in such lease payments due to the various circumstances, timing or combination of events that could trigger such indemnifications. Under current circumstances we do not believe an indemnification in any material amount is probable.

Some of the contracts that we enter into include indemnification provisions that obligate us to make payments to the counterparty if certain events occur. These contingencies generally relate to changes in taxes, increased lender capital costs and other similar costs. The indemnification clauses are often standard contractual terms and are entered into in the normal course of business. There are no stated or notional amounts included in the indemnification clauses and we are not able to estimate the maximum potential amount of future payments, if any, under these indemnification clauses. We have not been required to make any payments under such indemnification clauses in the past and, under current circumstances, we do not believe an indemnification in any material amount is probable.

As a normal part of our business, depending on market conditions, pricing and our overall growth strategy, we continuously consider opportunities to enter into contracts for the building of additional ships. We may also consider the sale of ships. We continuously consider potential acquisitions and strategic alliances. If any of these were to occur, they would be financed through the incurrence of additional indebtedness, the issuance of additional shares of equity securities or through cash flows from operations.

Funding Sources

As of September 30, 2006, our liquidity was \$1.0 billion consisting of approximately \$0.2 billion in cash and cash equivalents and \$0.8 billion available under our unsecured revolving credit facility. We have contractual obligations of approximately \$1.2 billion due during the twelve-month period ending September 30, 2007. We anticipate these contractual obligations could be funded through a combination of cash flows from operations, drawdowns under our available unsecured revolving credit facility, the incurrence of additional indebtedness and the sales of equity or debt securities in private or public securities markets. Although we believe our existing unsecured revolving credit facility, cash flows from operations, our ability to obtain new borrowings and/or raise new capital or a combination of these sources will be sufficient to fund operations, debt payment requirements, capital expenditures and other commitments over the next twelve-month period, there can be no assurances that these sources of cash will be available in accordance with our expectations.

Our financing agreements contain covenants that require us, among other things, to maintain minimum net worth, and fixed charge coverage ratio and limit our debt-to-capital ratio. We were in compliance with all covenants as of September 30, 2006.

If any person other than A. Wilhelmsen AS. and Cruise Associates, our two principal shareholders, acquires ownership of more than 30% of our common stock and our two principal shareholders, in the aggregate, own less of our common stock than such person and do not collectively have the right to elect, or to designate for election, at least a majority of the board of directors, we may be obligated to prepay indebtedness outstanding under the majority of our credit facilities, which we may be unable to replace on similar terms. If this were to occur, it could have an adverse impact on our liquidity and operations.

Item 3. Quantitative and Qualitative Disclosures About Market Risk

For a discussion of certain market risks related to our business, see Part II, Item 7A. *Quantitative and Qualitative Disclosures About Market Risk* in our annual report on Form 10-K for the year ended December 31, 2005. There have been no significant developments or material changes with respect to our exposure to the market risks previously reported in Form 10-K.

Item 4. Controls and Procedures

Evaluation of Disclosure Controls and Procedures

We carried out under the supervision and with the participation of our management, including our Chairman and Chief Executive Officer and Executive Vice President and Chief Financial Officer, an evaluation of the effectiveness of our disclosure controls and procedures, as such term is defined in Exchange Act Rule 13a-15(e), as of the end of the period covered by this report and concluded that those controls and procedures were effective.

Changes in Internal Control Over Financial Reporting

There were no changes in our internal control over financial reporting identified in connection with the evaluation required by paragraph (d) of Exchange Act Rules 13a-15 and 15d-15 during the quarter ended September 30, 2006 that have materially affected or are reasonably likely to materially affect our internal control over financial reporting.

It should be noted that any system of controls, however well designed and operated, can provide only reasonable, and not absolute, assurance that the objectives of the system will be met. In addition, the design of any control system is based in part upon certain assumptions about the likelihood of future events. Because of these and other inherent limitations of control systems, there is only reasonable assurance that our controls will succeed in achieving their goals under all potential future conditions.

PART II. OTHER INFORMATION**Item 1. Legal Proceedings**

In July 2006, a purported class action lawsuit was filed in the United States District Court for the Central District of California alleging that we failed to timely pay crew wages and failed to pay proper crew overtime. The suit seeks payment of damages, including penalty wages under 46 USC Section 10313 and equitable relief damages under the California Unfair Competition Law. We are not able at this time to estimate the impact of this proceeding on us. However, we believe that we have meritorious defenses and we intend to vigorously defend against this action.

Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

The following table provides information about repurchases of common stock during the quarter ended September 30, 2006:

| Period | Total Number of Shares Purchased | Average Price Paid Per Share | Total Number of Shares Purchased as Part of Publicly Announced Plans or Programs | Maximum Number of Shares that May Yet Be Purchased Under the Plans or Programs |
|-----------------------------|---|-------------------------------------|---|---|
| July 1 to July 31 | - | - | - | - |
| August 1 to August 31 | 369,972(a) | \$35.99 | 369,972 | - |
| September 1 to September 30 | - | - | - | - |

(a) We purchased these shares in connection with the settlement of the Accelerated Share transaction (see Note 6. Shareholders' Equity).

Item 5. Other Information

On October 31, 2006, we announced that Chief Financial Officer Mr. Luis E. Leon will retire from the Company and that Executive Vice President Brian Rice will succeed him as Chief Financial Officer. The Company will pay Mr. Leon \$1,955,000 and provide certain other customary benefits. Mr. Leon will assist in the transition which is expected to be completed before the end of 2006.

Item 6. Exhibits

31 Certifications required by Rule 13a-14(a) or Rule 15d-14(a) of the Securities and Exchange Act of 1934.

32 Certifications pursuant to Section 1350 of Chapter 63 of Title 18 of the United States Code.

30

SIGNATURES

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

ROYAL CARIBBEAN CRUISES LTD.

(Registrant)

/s/ LUIS E. LEON

Luis E. Leon
Executive Vice President and
Chief Financial Officer

Date: October 31, 2006