

COMERICA INC /NEW/  
Form 11-K  
May 21, 2004

**Table of Contents**

---

---

**SECURITIES AND EXCHANGE COMMISSION  
WASHINGTON, D.C. 20549**

**FORM 11-K**

Annual Report Pursuant to Section 15(d) of the  
Securities Exchange Act of 1934  
For the Fiscal Year Ended December 30, 2003  
Commission File Number 33-42485

A. Full title of the Plan and address of the Plan, if different from that of the issuer named below:

**COMERICA INCORPORATED PREFERRED SAVINGS PLAN**

B. Name of issuer of securities held pursuant to the Plan and address of its principal executive office:

COMERICA INCORPORATED  
Comerica Tower at  
One Detroit Center  
500 Woodward Avenue  
Detroit, Michigan 48226

---

---

---

**Table of Contents**

INFORMATION FURNISHED WITH RESPECT TO THE PLAN

The following financial statements, notes to financial statements and consents are included in this Report:

1. Financial statements for the Plan consisting of:
  - A. Report of Independent Auditors.
  - B. Financial Statements
    1. Statements of Assets Available for Benefits as of December 30, 2003 and 2002.
    2. Statement of Changes in Assets Available for Benefits for the Year Ended December 30, 2003.
    3. Notes to Financial Statements
  - C. Supplemental Schedules to Financial Statements.
2. Consent of Independent Auditors.

**Table of Contents**

SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the administrator of the Plan has duly caused this Annual Report to be signed by the undersigned thereunto duly authorized.

Comerica Incorporated  
Preferred Savings Plan

By: /s/ Carol H. Rodriguez  
Carol H. Rodriguez  
Vice President, Senior Counsel and  
Assistant Secretary,  
Comerica Incorporated

Dated: May 21, 2004

-3-

---

**Table of Contents**

INDEX

Name of Document

1. Comerica Incorporated Preferred Savings  
Plan Financial Statements and Supplemental Schedules as of  
December 30, 2003 and 2002 and Year Ended December 30, 2003  
(Including Report of Independent Auditors).
2. Consent of Ernst and Young LLP.

**Table of Contents**

FINANCIAL STATEMENTS AND SUPPLEMENTAL SCHEDULES

Comerica Incorporated Preferred Savings Plan

December 30, 2003 and 2002 and Year Ended December 30, 2003  
with Report of Independent Auditors

---

Comerica Incorporated  
Preferred Savings Plan

Financial Statements and Supplemental Schedules

December 30, 2003 and 2002 and  
Year Ended December 30, 2003

**Contents**

<u>Report of Independent Auditors</u>	1
Financial Statements	
<u>Statements of Assets Available for Benefits</u>	2
<u>Statement of Changes in Assets Available for Benefits</u>	3
<u>Notes to Financial Statements</u>	4
<u>Supplemental Schedules</u>	
<u>Schedule H, Line 4i Schedule of Assets (Held at End of Year)</u>	11
<u>Schedule H, Line 4j Schedule of Reportable Transactions</u>	12

---

**Table of Contents**

**Report of Independent Auditors**

Employee Benefits Committee  
Comerica Incorporated Preferred Savings Plan

We have audited the accompanying statements of assets available for benefits of the Comerica Incorporated Preferred Savings Plan as of December 30, 2003 and 2002 and the related statement of changes in assets available for benefits for the year ended December 30, 2003. These financial statements are the responsibility of the Plan's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the assets available for benefits of the Plan at December 30, 2003 and 2002 and the changes in its assets available for benefits for the year ended December 30, 2003, in conformity with accounting principles generally accepted in the United States.

Our audits were made for the purpose of forming an opinion on the financial statements taken as a whole. The accompanying supplemental schedules of assets (held at end of year) as of December 30, 2003 and reportable transactions for the year then ended, are presented for purposes of additional analysis and are not a required part of the financial statements but are supplementary information required by the Department of Labor's Rules and Regulations for Reporting and Disclosure under the Employee Retirement Income Security Act of 1974. These supplemental schedules are the responsibility of the Plan's management. The supplemental schedules have been subjected to the auditing procedures applied in our audits of the financial statements and, in our opinion, are fairly stated in all material respects in relation to the financial statements taken as a whole.

May 17, 2004

**Table of Contents**

## Comerica Incorporated Preferred Savings Plan

## Statements of Assets Available for Benefits

	<b>December 30,</b>	
	<b>2003</b>	<b>2002</b>
<b>Assets</b>		
Investments, at fair value:		
Mutual and money market funds	<b>\$ 174,208,361</b>	\$ 122,110,720
Collective trust funds	<b>205,849,619</b>	167,015,973
Comerica Incorporated Common Stock	<b>252,859,573</b>	194,380,609
Participant loans	<b>18,555,301</b>	19,005,399
	<hr/>	<hr/>
Total investments	<b>651,472,854</b>	502,512,701
Accrued income	<b>2,517,042</b>	2,568,172
Contribution receivable	<b>5,940,374</b>	2,066,000
	<hr/>	<hr/>
Total assets	<b>\$ 659,930,270</b>	\$ 507,146,873
	<hr/>	<hr/>

*See accompanying notes.*



**Table of Contents**

## Comerica Incorporated Preferred Savings Plan

Statement of Changes in Assets  
Available for Benefits

Year Ended December 30, 2003

<b>Additions</b>	
Participant contributions	\$ 37,201,978
Employer contributions	12,093,765
Interest and dividend income	17,218,902
	<hr/>
Total additions	66,514,645
<b>Deductions</b>	
Distributions to participants	28,852,388
Loan fees	174,861
	<hr/>
Total deductions	29,027,249
Net appreciation in fair value of investments	115,296,001
	<hr/>
Net increase	152,783,397
Assets available for benefits:	
Beginning of year	507,146,873
	<hr/>
End of year	\$ 659,930,270
	<hr/>

*See accompanying notes.*

**Table of Contents**

Comerica Incorporated Preferred Savings Plan

Notes to Financial Statements

December 30, 2003 and 2002 and  
Year Ended December 30, 2003

**1. Description of the Plan**

The Comerica Incorporated Preferred Savings Plan (the Plan) is a defined contribution plan covering all eligible employees of Comerica Incorporated (the Corporation) and certain subsidiaries.

Information about the Plan agreement, participants' investment alternatives and the vesting and benefit provisions is contained in the summary plan description captioned Comerica Incorporated Preferred Savings Plan. Copies of this summary plan description are available through the Corporation's Human Resources Office.

Participants may make annual contributions to the Plan on a pre-tax basis, not to exceed the lesser of 50% of the participant's annual compensation or the IRS allowed maximum (\$12,000, plus an additional \$2,000 for participants over 50 years of age, in 2003 and \$11,000, plus an additional \$1,000 for participants over 50 years of age, in 2002).

The Corporation will match a percentage of the first \$3,000 of the participant's pre-tax contributions, as defined by the Plan. In addition, the Corporation may make discretionary contributions based upon attaining certain corporate financial performance measurements. Both the Corporation match and discretionary contribution are invested in the Corporation's common stock.

Participants' investments in the Corporation's common stock, including vested corporate matching contributions, are held in an Employee Stock Ownership Plan (ESOP). Participants may elect to either reinvest the dividends in the Corporation's common stock within the Plan or receive the dividends as cash with their regular pay.

Contributions receivable represent amounts due from the Corporation under a performance match program, which rewards employees through a corporate contribution to the participants' accounts.

Participants direct the investment of their accounts, except the nonparticipant directed investment in the Corporation's common stock, among the investment funds offered by the Plan. The benefit to which a participant is entitled is the benefit that can be provided from the participant's account.

**Table of Contents**

Comerica Incorporated Preferred Savings Plan

Notes to Financial Statements

December 30, 2003 and 2002 and  
Year Ended December 30, 2003

**1. Description of the Plan (continued)**

Employer matches and employer contributions are held in a restricted Comerica Incorporated common stock account until the end of the calendar year, when the assets held in such account become vested and unrestricted and, therefore, eligible to be reallocated to other fund options. Approximately \$6.2 million of restricted common stock was transferred to unrestricted funds during the plan year ended December 30, 2003.

Unallocated matching employer contributions are retained in the Plan and used to reduce future employer contributions. Such amounts totaled \$490,826 in 2003 and are combined with employer contributions in the accompanying statement of changes in assets available for benefits. There are \$4,707 and \$1,323 of unallocated matching employer contributions in the Comerica Incorporated Stock Fund balance as of December 30, 2003 and 2002, respectively.

The Corporation has the right to amend or terminate the Plan at any time. In the event the Plan is terminated, all participants' accounts become fully vested and nonforfeitable.

**2. Summary of Significant Accounting Policies**

The fair values of the participation units owned by the Plan in mutual and collective trust funds are based on the net asset values on the last business day of the plan year.

Marketable securities are stated at fair value. Securities traded on a national securities exchange are valued at the last reported sales price on the last business day of the plan year. Investments traded in the over-the-counter market and listed securities for which no sale was reported on that date are valued at the average of the last reported bid and ask prices.

The fair value of investments in the Corporation's common stock is based on the last reported sales price on the last business day of the plan year as traded on the New York Stock Exchange.

The participant loans are valued at their outstanding balances, which approximate fair value.

Administrative expenses incurred in connection with the operation of the Plan are borne by the Corporation, except for a \$10 per quarter loan fee paid by participants, which is reported in loan fees in the accompanying statement of changes in assets available for benefits. In addition, a one-time \$50 loan application fee is paid by the participant directly to the Plan Trustee for each new loan.

**Table of Contents**

## Comerica Incorporated Preferred Savings Plan

## Notes to Financial Statements

December 30, 2003 and 2002 and  
Year Ended December 30, 2003

**2. Summary of Significant Accounting Policies (continued)**

The preparation of financial statements in conformity with accounting principles generally accepted in the United States requires management to make estimates and assumptions that affect the amounts in the financial statements and accompanying notes. Actual results could differ from those estimates.

**3. Investments**

The fair value of individual investments that represent 5% or more of the Plan assets at the end of the respective years are as follows:

	<b>December 30</b>	
	<b>2003</b>	<b>2002</b>
*Comerica Incorporated Common Stock	<b>\$ 252,859,573</b>	\$ 194,380,609
Comerica S&P 500 Index Fund	<b>103,395,162</b>	78,030,248
Comerica Stable Value Fund	<b>102,454,457</b>	88,985,725

\*includes nonparticipant directed investment

During 2003, the Plan's investments (including investments bought and sold, as well as held during the year) appreciated in fair value as follows:

	<b>Year Ended December 30, 2003</b>
Mutual and money market funds	<b>\$ 31,504,417</b>
Collective trust funds	<b>22,694,453</b>
Common Stock	<b>61,097,131</b>
	<b>\$ 115,296,001</b>

**Table of Contents**

## Comerica Incorporated Preferred Savings Plan

## Notes to Financial Statements

December 30, 2003 and 2002 and  
Year Ended December 30, 2003**4. Nonparticipant-Directed Investments**

The following information represents the net assets and the significant components of changes in net assets related to the nonparticipant-directed portion of the Comerica Incorporated Common Stock investment.

	<b>December 30</b>	
	<b>2003</b>	<b>2002</b>
	<hr/>	<hr/>
Investment, at fair value: Comerica Incorporated Common Stock	<b>\$8,400,910</b>	\$4,893,961
	<hr/>	<hr/>
		<b>Year Ended December 30, 2003</b>
		<hr/>
Changes in net assets:		
Employer contributions		<b>\$ 6,148,754</b>
Interest and dividend income		<b>215,132</b>
Distributions to participants		<b>(120,012)</b>
Net appreciation in fair value of investments		<b>3,503,111</b>
Transfer of assets from restricted common stock account to unrestricted account		<b>(6,240,036)</b>
		<hr/>
Increase in net assets		<b>\$ 3,506,949</b>
		<hr/>

**Table of Contents**

## Comerica Incorporated Preferred Savings Plan

## Notes to Financial Statements (continued)

December 30, 2003 and 2002 and  
Year Ended December 30, 2003**5. Transactions with Parties in Interest**

The following is a summary of transactions (at cost) with parties in interest:

	<b>Comerica Incorporated Common Stock</b>	<b>Comerica Stable Value Fund</b>	<b>Munder Cash Investment Fund</b>	<b>Munder Multi-Season Growth Fund</b>	<b>Munder Instl. S&amp;P 500 Index Fund</b>	<b>Munder Bond Fund</b>	
Balance at December 31, 2001	\$ 180,489,263	\$ 77,591,044	\$	\$ 42,927,608	\$ 66,907,301	\$ 2,525,558	
Purchases in 2002	39,250,331	42,185,250	61,927,192	1,765,085	10,649,958	3,871,291	
Sales in 2002	38,873,346	30,790,569	61,927,192	4,636,211	12,767,450	1,987,973	
Transfer to/from funds				(40,056,482)	(64,789,809)		
Balance at December 30, 2002	180,866,248	88,985,725				4,408,876	
Purchases in 2003	<b>36,143,023</b>	<b>34,404,499</b>	<b>69,859,087</b>			<b>3,557,806</b>	
Sales in 2003	<b>29,925,077</b>	<b>25,637,771</b>	<b>69,859,087</b>			<b>2,696,465</b>	
Transfer to/from funds	<b>(3,508,780)</b>	<b>4,702,004</b>				<b>(18,383)</b>	
Balance at December 30, 2003	<b>\$ 183,575,414</b>	<b>\$ 102,454,457</b>	<b>\$</b>	<b>\$</b>	<b>\$</b>	<b>\$ 5,251,834</b>	
	<b>Munder Large Cap Value Fund</b>	<b>Munder U.S. Government Income Fund</b>	<b>Munder S&amp;P Small Cap Index Fund</b>	<b>Munder MidCap Select Fund</b>	<b>Munder S&amp;P MidCap Index Fund</b>	<b>Comerica S&amp;P 500 Index Fund</b>	<b>Total</b>

Balance at December 31, 2001	\$7,539,942	\$10,972,324	\$	\$	\$	\$	\$388,953,040
Purchases in 2002	1,808,156	8,743,124	378,060		8,033,517	2,533,253	181,145,217
Sales in 2002	1,543,629	4,018,779	52,578		789,690	2,950,237	160,337,654
Transfer to/from funds						73,609,185	(31,237,106)
	<u>          </u>	<u>          </u>	<u>          </u>	<u>          </u>	<u>          </u>	<u>          </u>	<u>          </u>
Balance at December 30, 2002	7,804,469	15,696,669	325,482		7,243,827	73,192,201	378,523,497
Purchases in 2003	<b>1,740,277</b>	<b>4,990,772</b>	<b>2,281,395</b>	<b>1,677,130</b>	<b>3,004,979</b>	<b>15,277,141</b>	<b>172,936,109</b>
Sales in 2003	<b>1,343,341</b>	<b>4,833,889</b>	<b>663,759</b>	<b>878,159</b>	<b>1,280,303</b>	<b>10,737,641</b>	<b>147,855,492</b>
Transfer to/from funds	<b>(39,762)</b>	<b>(90,429)</b>		<b>6,455,123</b>	<b>(33)</b>		<b>7,499,740</b>
	<u>          </u>	<u>          </u>	<u>          </u>	<u>          </u>	<u>          </u>	<u>          </u>	<u>          </u>
Balance at December 30, 2003	<b>\$8,161,643</b>	<b>\$15,763,123</b>	<b>\$1,943,118</b>	<b>\$7,254,094</b>	<b>\$8,968,470</b>	<b>\$77,731,701</b>	<b>\$411,103,854</b>
	<u>          </u>	<u>          </u>	<u>          </u>	<u>          </u>	<u>          </u>	<u>          </u>	<u>          </u>

The Munder mutual funds are managed by Munder Capital Management, a consolidated subsidiary of Comerica Incorporated.

**Table of Contents**

Comerica Incorporated Preferred Savings Plan

Notes to Financial Statements

December 30, 2003 and 2002 and  
Year Ended December 30, 2003

**6. Tax Status**

The Plan has received a determination letter from the Internal Revenue Service dated November 14, 2003, stating that the Plan is qualified under Section 401(a) of the Internal Revenue Code (the Code) and, therefore, the related trust is exempt from taxation. Once qualified, the Plan is required to operate in conformity with the Code to maintain its qualification. The plan administrator believes the Plan is being operated in compliance with the applicable requirements of the Code and, therefore, believes that the Plan is qualified and the related trust is tax exempt.

**7. Differences Between Financial Statements and Form 5500**

Amounts allocated to withdrawn participants are recorded on the Form 5500 for benefit claims that have been processed and approved for payment prior to year-end but not yet paid. Amounts allocated on Form 5500 to withdrawn participants at December 30, 2003 and 2002, respectively, were \$2,522,459 and \$1,422,494.

**8. Risks and Uncertainties**

The Plan invests in various investment securities. Investment securities are exposed to various risks such as interest rate, market and credit risks. Due to the level of risk associated with certain investment securities, it is reasonably possible that changes in the values of investment securities will occur in the near term and that such changes could materially affect participants' account balances and the amounts reported in the statements of assets available for benefits.

**9. Subsequent Event - Corrective Contribution**

As a result of a Department of Labor finding in 2004 related to the method of payment of the participant loan origination fees from 1998 through 2003, the Corporation plans to make a corrective contribution to the Plan in 2004, of approximately \$400,000. The final amount will be included in the 2004 financial statements.



**Table of Contents**

Supplemental Schedules

---

**Table of Contents**

## Comerica Incorporated Preferred Savings Plan

EIN: 38-1998421

Plan Number: 002

Schedule H, Line 4i Schedule of Assets  
(Held at End of Year)

December 30, 2003

Identity of Issue, Borrower, Lessor or Similar Party	Description of Investment Including Maturity Date, Rate of Interest, Collateral, Par or Maturity Value	Cost	Current Value
*Munder Mutual Funds	S&P MidCap Index Fund 1,007,829 shares	**	\$ 10,824,086
	S&P Small Cap Index Fund 167,860 shares	**	2,198,963
	MidCap Select Fund 505,205 shares	**	8,462,176
	Bond Fund 547,229 shares	**	5,302,647
	Large Cap Value Fund 651,137 shares	**	8,380,136
	U.S. Government Income Fund 1,514,973 shares	**	15,634,517
AIM Funds	AIM Basic Value Fund 467,874 shares	**	13,671,277
	AIM Blue Chip Fund 1,086,241 shares	**	12,144,169
Neuberger Berman	Genesis Fund 544,427 shares	**	20,328,891
Fidelity Advisor	Fidelity Advisor Diversified International Fund 23,314 shares	**	365,098
Franklin/Templeton Investments	Franklin Rising Dividends Fund 620,381 shares	**	18,400,509
	Templeton Growth Fund 683,446 shares	**	14,051,646
MFS	MFS New Discovery Fund 986,556 shares	**	15,252,155
Putnam Investments	Putnam International Growth Fund 725,040 shares	**	14,892,324
Van Kampen Funds	Van Kampen Equity & Income Fund 1,812,391 shares	**	14,299,767
*Comerica Collective Trust Funds	Stable Value Fund 102,454,457 shares	**	102,454,457
	S&P 500 Index Fund 10,947,775 shares	**	103,395,162
*Comerica Incorporated	Common Stock 4,489,827 shares	\$183,575,414	252,859,573

*Participant Loans	Interest rate range: 6% to 10.5%, with various maturity dates	18,555,301
		<hr/>
<b>Total Investments</b>		<b>\$ 651,472,854</b>
		<hr/>

*\*Party-in-interest.*

*\*\* Disclosure of historical cost information is not required for participant-directed investments.*

**Table of Contents**

Comerica Incorporated Preferred Savings Plan

Employer ID # 1998421  
Plan # 002

Schedule H, Line 4j Schedule of Reportable Transactions

Year Ended December 30, 2003

Identity of Party Involved	Description of Asset (Including Interest Rate and Maturity Purchase in Case of a Loan)	Price	Expense Incurred			Current Value of Asset on Transaction Date	Net Gain (Loss)
			Selling Price	Lease with Rentals	Cost of Asset*		

Category (iii) A series of transactions involving securities of the same issue which, when aggregated, involve an amount in excess of 5% of the current value of plan assets:

Comerica Incorporated	Common Stock:						
	235 purchases	\$36,143,023			\$36,143,023	\$36,143,023	
	337 sales		\$34,679,477		29,925,077	34,679,477	\$4,754,400

\* The commissions and fees related to purchases and sales of investments are included in the cost of investment or proceeds from the sale and are not separately identified by the Trustee.

There were no category i), ii), or iv) reportable transactions.

**Table of Contents**

Consent of Independent Auditors

We consent to the incorporation by reference in the Registration Statements listed below, of our report on the financial statements and supplemental schedules of Comerica Incorporated Preferred Savings Plan dated May 17, 2004 included in this Annual Report on Form 11-K for the year ended December 30, 2003:

Registration Statement No. 33-42485 on Form S-8 dated August 29, 1991

Registration Statement No. 33-49964 on Form S-8 dated July 23, 1992

Registration Statement No. 33-49966 on Form S-8 dated July 23, 1992

Registration Statement No. 33-53220 on Form S-8 dated October 13, 1992

Registration Statement No. 333-00839 on Form S-8 dated February 9, 1996

Registration Statement No. 333-24567 on Form S-8 dated April 4, 1997

Registration Statement No. 333-50966 on Form S-8 dated November 30, 2000

/s/Ernst & Young LLP

Detroit, Michigan  
May 17, 2004