

Edgar Filing: SMITH INTERNATIONAL INC - Form 10-Q

SMITH INTERNATIONAL INC  
Form 10-Q  
May 15, 2003

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
WASHINGTON, D.C. 20549

FORM 10-Q

(Mark One)

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE  
SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended March 31, 2003

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE  
SECURITIES EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_ to \_\_\_\_

Commission file number  
1-8514

SMITH INTERNATIONAL, INC.  
(Exact name of Registrant as specified in its charter)

DELAWARE  
(State or other jurisdiction of  
incorporation or organization)

95-3822631  
(I.R.S. Employer  
Identification No.)

411 NORTH SAM HOUSTON PARKWAY, SUITE 600  
HOUSTON, TEXAS  
(Address of principal executive offices)

77060  
(Zip Code)

(281) 443-3370  
(Registrant's telephone number, including area code)

NOT APPLICABLE  
(Former name, former address and former fiscal year,  
if changed since last report)

Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the Registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the Registrant is an accelerated filer (as defined in Rule 12b-2 of the Exchange Act). Yes  No

The number of shares outstanding of the Registrant's common stock as of May 9, 2003 was 101,971,435.

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INDEX

PAGE NO.

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PART I - FINANCIAL INFORMATION

Item 1. Financial Statements (Unaudited)

CONSOLIDATED CONDENSED STATEMENTS OF OPERATIONS  
For the Three Months ended March 31, 2003 and 2002.....1

CONSOLIDATED CONDENSED BALANCE SHEETS  
As of March 31, 2003 and December 31, 2002.....2

CONSOLIDATED CONDENSED STATEMENTS OF CASH FLOWS  
For the Three Months ended March 31, 2003 and 2002.....3

NOTES TO CONSOLIDATED CONDENSED FINANCIAL STATEMENTS.....4

Item 2. Management's Discussion and Analysis of Financial  
Condition and Results of Operations.....11

Item 3. Qualitative and Quantitative Market Risk Disclosures.....18

Item 4. Controls and Procedures.....18

PART II - OTHER INFORMATION

Items 1-6.....19

SIGNATURES.....20

CERTIFICATIONS.....21

PART I - FINANCIAL INFORMATION

ITEM 1. FINANCIAL STATEMENTS

SMITH INTERNATIONAL, INC.  
CONSOLIDATED CONDENSED STATEMENTS OF OPERATIONS  
(In thousands, except per share data)  
(Unaudited)

Three Months Ended  
March 31,

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	2003	2002
Revenues .....	\$ 808,837	\$ 827,377
Costs and expenses:		
Costs of revenues .....	570,494	585,875
Selling expenses .....	137,128	131,059
General and administrative expenses .....	38,061	35,995
Total costs and expenses .....	745,683	752,929
Operating income .....	63,154	74,448
Interest expense, net .....	9,692	10,016
Income before income taxes, minority interests and cumulative effect of change in accounting principle ....	53,462	64,432
Income tax provision .....	16,840	19,645
Income before minority interests and cumulative effect of change in accounting principle .....	36,622	44,787
Minority interests .....	14,907	16,057
Income before cumulative effect of change in accounting principle .....	21,715	28,730
Cumulative effect of change in accounting principle .....	(1,154)	--
Net income .....	\$ 20,561	\$ 28,730
Basic (See Note 5):		
Earnings per share before cumulative effect of change in accounting principle .....	\$ 0.22	\$ 0.29
Cumulative effect of change in accounting principle ....	(0.01)	--
Earnings per share .....	\$ 0.21	\$ 0.29
Diluted (See Note 5):		
Earnings per share before cumulative effect of change in accounting principle .....	\$ 0.22	\$ 0.29
Cumulative effect of change in accounting principle ....	(0.01)	--
Earnings per share .....	\$ 0.21	\$ 0.29
Weighted average shares outstanding (See Note 5):		
Basic .....	99,265	98,840
Diluted .....	100,267	99,838

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The accompanying notes are an integral part of these consolidated condensed financial statements.

1

SMITH INTERNATIONAL, INC.  
 CONSOLIDATED CONDENSED BALANCE SHEETS  
 (In thousands, except par value data)

	March 31, 2003	December 2002
	-----	-----
	(Unaudited)	
<b>ASSETS</b>		
<b>CURRENT ASSETS:</b>		
Cash and cash equivalents .....	\$ 43,914	\$ 86,
Receivables, net .....	707,885	633,
Inventories, net .....	658,760	634,
Deferred tax assets, net .....	25,473	25,
Prepaid expenses and other .....	54,738	46,
	-----	-----
Total current assets .....	1,490,770	1,426,
	-----	-----
Property, Plant and Equipment, net .....	523,686	519,
Goodwill, net .....	679,288	620,
Other Assets .....	198,492	183,
	-----	-----
Total Assets .....	\$ 2,892,236	\$ 2,749,
	=====	=====
<b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>		
<b>CURRENT LIABILITIES:</b>		
Short-term borrowings and current portion of long-term debt .....	\$ 191,821	\$ 159,
Accounts payable .....	257,736	256,
Accrued payroll costs .....	46,672	49,
Income taxes payable .....	54,627	43,
Other .....	88,180	85,
	-----	-----
Total current liabilities .....	639,036	595,
	-----	-----
Long-Term Debt .....	487,768	441,
Deferred Tax Liabilities .....	63,648	64,
Other Long-Term Liabilities .....	74,091	67,
Minority Interests .....	533,226	517,
Commitments and Contingencies (See Note 13)		
<b>STOCKHOLDERS' EQUITY:</b>		

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Preferred stock, \$1 par value; 5,000 shares authorized; no shares issued or outstanding in 2003 or 2002 .....	--	
Common stock, \$1 par value; 150,000 shares authorized; 101,815 shares issued in 2003 (101,546 shares issued in 2002) .....	101,815	101,
Additional paid-in capital .....	351,644	345,
Retained earnings .....	676,204	655,
Accumulated other comprehensive income .....	(6,066)	(10,
Less - Treasury securities, at cost; 2,384 common shares .....	(29,130)	(29,
	-----	-----
Total stockholders' equity .....	1,094,467	1,063,
	-----	-----
Total Liabilities and Stockholders' Equity .....	\$ 2,892,236	\$ 2,749,
	=====	=====

The accompanying notes are an integral part of these consolidated condensed financial statements.

2

SMITH INTERNATIONAL, INC.  
CONSOLIDATED CONDENSED STATEMENTS OF CASH FLOWS  
(In thousands)  
(Unaudited)

	Three Months Ended	
	March 31,	
	2003	2002
	-----	-----
<b>CASH FLOWS FROM OPERATING ACTIVITIES:</b>		
Net income .....	\$ 20,561	\$ 20,561
Adjustments to reconcile net income to net cash provided by operating activities, excluding the net effects of acquisitions:		
Cumulative effect of change in accounting principle .....	1,154	
Depreciation and amortization .....	24,384	
Minority interests .....	14,907	
Provision for losses on receivables .....	430	
Gain on disposal of property, plant and equipment .....	(2,110)	
Foreign currency translation losses (gains) .....	813	
Changes in operating assets and liabilities:		
Receivables .....	(64,331)	
Inventories .....	(10,946)	
Accounts payable .....	(3,297)	
Other current assets and liabilities .....	(3,374)	
Other non-current assets and liabilities .....	(8,150)	
	-----	-----
Net cash provided by (used in) operating activities .....	(29,959)	
	-----	-----
<b>CASH FLOWS FROM INVESTING ACTIVITIES:</b>		
Acquisition of businesses, net of cash acquired .....	(77,769)	
Purchases of property, plant and equipment .....	(20,699)	
Proceeds from disposal of property, plant and equipment .....	4,420	

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Net cash used in investing activities .....	(94,048)		
CASH FLOWS FROM FINANCING ACTIVITIES:			
Proceeds from issuance of long-term debt .....	58,758		
Principal payments of long-term debt .....	(1,316)		
Net change in short-term borrowings .....	19,390		
Proceeds from exercise of stock options .....	4,253		
Net cash provided by (used in) financing activities .....	81,085		
Effect of exchange rate changes on cash .....	86		
Decrease in cash and cash equivalents .....	(42,836)		
Cash and cash equivalents at beginning of period .....	86,750		
Cash and cash equivalents at end of period .....	\$ 43,914	\$	\$
SUPPLEMENTAL DISCLOSURES OF CASH FLOW INFORMATION:			
Cash paid for interest .....	\$ 16,665	\$	\$
Cash paid for income taxes .....	\$ 5,929	\$	\$

The accompanying notes are an integral part of these consolidated condensed financial statements.

3

SMITH INTERNATIONAL, INC.  
NOTES TO CONSOLIDATED CONDENSED FINANCIAL STATEMENTS  
(Unaudited)

1. BASIS OF PRESENTATION OF INTERIM FINANCIAL STATEMENTS

The accompanying unaudited consolidated condensed financial statements of Smith International, Inc. and subsidiaries (the "Company") were prepared in accordance with U.S. generally accepted accounting principles and all applicable financial statement rules and regulations of the Securities and Exchange Commission (the "Commission") pertaining to interim financial information. These interim financial statements do not include all information or footnote disclosures required by generally accepted accounting principles for complete financial statements and, therefore, should be read in conjunction with the audited financial statements and accompanying notes included in the Company's 2002 Annual Report on Form 10-K and other current filings with the Commission. All adjustments which are, in the opinion of management, of a normal recurring nature and are necessary for a fair presentation of the interim financial statements have been included.

Preparation of financial statements in conformity with U.S. generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities, the

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disclosed amounts of contingent assets and liabilities and the reported amounts of revenues and expenses. If the underlying estimates and assumptions, upon which the financial statements are based, change in future periods, actual amounts may differ from those included in the accompanying consolidated condensed financial statements.

Management believes the consolidated condensed financial statements present fairly the financial position, results of operations and cash flows of the Company as of the dates indicated. The results of operations for the interim periods presented may not be indicative of results for the fiscal year.

### 2. RECENT ACCOUNTING PRONOUNCEMENTS

On January 1, 2003, the Company adopted Statement of Financial Accounting Standards ("SFAS") No. 143, "Accounting for Asset Retirement Obligations," which addresses the financial accounting and reporting for retirement obligations and costs associated with tangible long-lived assets. SFAS No. 143 requires that liabilities for asset retirement obligations be recognized during the periods incurred rather than when expended. The Company's asset retirement obligations principally relate to the removal of leasehold improvements upon exiting certain leased properties, primarily associated with the M-I operations. Upon adoption, the Company recognized a charge of \$2.5 million, or \$1.2 million after tax and minority interests, to reflect the cumulative amount of expense which was required to be recognized as of January 1, 2003. This amount has been recorded as a cumulative effect of change in accounting principle in the accompanying consolidated condensed statement of operations. Additionally, the Company recorded a \$3.7 million long-term liability at the adoption date reflecting the present value of projected future asset retirement obligations. The differential of \$1.2 million, which primarily represents the associated capitalized retirement costs, will be charged to earnings over the remaining leasehold period. Neither the amount charged to earnings in the first quarter of 2003 nor the pro forma effect for the three months ended March 31, 2002 (assuming adoption of SFAS No. 143 as of January 1, 2002) were significant to net income or earnings per share amounts.

From time to time, new accounting pronouncements are issued by the Financial Accounting Standards Board (the "FASB") which are adopted by the Company as of the specified effective date. Unless otherwise discussed, management believes the impact of recently issued standards, which are not yet effective, will not have a material impact on the Company's consolidated financial statements upon adoption.

4

### 3. BUSINESS COMBINATION

On January 29, 2003, M-I acquired certain oilfield chemical assets of Dynea International ("Dynea") for cash consideration of \$77.8 million. The acquired operations, which are based in Norway, provide a complete line of oilfield specialty chemicals used to eliminate hydrocarbon flow problems encountered during production and transportation.

This acquisition has been recorded using the purchase method of accounting and, accordingly, the acquired operations have been included in the results of operations since the date of acquisition. The excess of the purchase price over the estimated fair value of the net assets acquired has been recorded as goodwill. The purchase price allocation related to this acquisition is based upon preliminary information and is subject to change when additional data concerning final asset and liability valuations is obtained. Material changes in

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the preliminary allocations are not anticipated by management.

The following unaudited pro forma supplemental information presents consolidated results of operations as if the Company's significant current and prior year acquisitions had occurred on January 1, 2002. The unaudited pro forma data is based on historical information and does not include estimated cost savings; therefore, it does not purport to be indicative of the results of operations had the combinations been in effect at the dates indicated or of future results for the combined entities (in thousands, except per share data):

	Three Months Ended March 31,	
	2003	2002
Revenues .....	\$ 814,445	\$ 854,389
Income before cumulative effect of change in accounting principle ...	21,813	30,183
Net income .....	20,659	30,183
 Basic:		
Earnings per share before cumulative effect of change in accounting principle .....	\$ 0.22	\$ 0.31
Earnings per share .....	0.21	0.31
 Diluted:		
Earnings per share before cumulative effect of change in accounting principle .....	\$ 0.22	\$ 0.30
Earnings per share .....	0.21	0.30

The following schedule summarizes investing activities related to the current year acquisition included in the consolidated statement of cash flows (in thousands):

Fair value of tangible and identifiable intangible assets, net of cash acquired .....	\$ 28,607
Goodwill recorded .....	57,116
Total liabilities assumed .....	(7,954)
	-----
Cash paid for acquisition of business, net of cash acquired .....	\$ 77,769
	=====

#### 4. OTHER CHARGES

During the first quarter of 2002, the Company recognized certain other charges totaling \$7.9 million, or \$3.4 million net of tax and minority interests. The first quarter charge included a \$4.3 million provision for losses on receivables in Argentina attributable to local economic events. The provision



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was necessitated by Argentinean legislation, which required the Company to settle certain U.S. dollar-denominated transactions in pesos. The remainder of the charge related to restructuring efforts undertaken in response to activity-level declines, the primary component of which is severance costs incurred in connection with employee terminations. All such restructuring costs were paid in 2002.

In the accompanying consolidated condensed statement of operations for the three months ended March 31, 2002, \$5.8 million of the charges are included in general and administrative expenses, \$1.7 million are reflected in selling expenses with the remainder recorded as cost of revenues.

### 5. STOCK SPLIT

On June 6, 2002, the Company's Board of Directors approved a two-for-one stock split, effected in the form of a stock dividend. Stockholders of record as of June 20, 2002 were entitled to the dividend, which was distributed on July 8, 2002. Unless otherwise noted, all prior year share and per share amounts included in the financial statements and related notes have been restated for the effect of the stock split.

### 6. EARNINGS PER SHARE

Basic earnings per share ("EPS") is computed using the weighted average number of common shares outstanding during the period. Diluted EPS gives effect to the potential dilution of earnings which could have occurred if additional shares were issued for stock option exercises under the treasury stock method. Certain outstanding employee stock options were not included in the computation of diluted earnings per common share, as the exercise price was greater than the average market price for the Company's stock during the corresponding period. The following schedule reconciles the income and shares used in the basic and diluted EPS computations (in thousands, except per share data):

	Three Months Ended March 31,	
	2003	2002
<b>BASIC EPS BEFORE CUMULATIVE EFFECT OF CHANGE IN ACCOUNTING PRINCIPLE:</b>		
Income before cumulative effect of change in accounting principle .....	\$ 21,715	\$ 28,730
	=====	=====
Weighted average number of common shares outstanding .....	99,265	98,840
	=====	=====
Basic EPS before cumulative effect of change in accounting principle.....	\$ 0.22	\$ 0.29
	=====	=====
<b>DILUTED EPS BEFORE CUMULATIVE EFFECT OF CHANGE IN ACCOUNTING PRINCIPLE:</b>		
Income before cumulative effect of change in accounting principle .....	\$ 21,715	\$ 28,730
	=====	=====

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Weighted average number of common shares		
outstanding .....	99,265	98,840
Dilutive effect of stock options .....	1,002	998
	-----	-----
	100,267	99,838
	=====	=====
Diluted EPS before cumulative effect of change in accounting principle .....	\$ 0.22	\$ 0.29
	=====	=====

6

7. INVENTORIES

Inventories are stated at the lower of cost or market. Cost is determined by the first-in, first-out ("FIFO"), last-in, first-out ("LIFO") or average cost methods. Inventory costs, consisting of materials, labor and factory overhead, are as follows (in thousands):

	March 31, 2003	December 31, 2002
	-----	-----
Raw materials .....	\$ 57,011	\$ 49,880
Work-in-process .....	54,976	54,201
Products purchased for resale .....	160,377	155,202
Finished goods .....	411,400	399,252
	-----	-----
	683,764	658,535
Reserves to state certain domestic inventories (FIFO cost of \$272,594 and \$265,304 in 2003 and 2002, respectively) on a LIFO basis .....	(25,004)	(24,047)
	-----	-----
	\$ 658,760	\$ 634,488
	=====	=====

8. PROPERTY, PLANT AND EQUIPMENT

Property, plant and equipment consists of the following (in thousands):

	March 31, 2003	December 31, 2002
	-----	-----
Land .....	\$ 34,047	\$ 33,412
Buildings .....	130,263	125,589
Machinery and equipment .....	503,774	506,245
Rental tools .....	283,272	268,134
	-----	-----
	951,356	933,380
Less-Accumulated depreciation .....	427,670	414,160
	-----	-----

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\$ 523,686      \$ 519,220  
 =====

7

9. GOODWILL AND OTHER INTANGIBLE ASSETS

The following schedule presents goodwill, net of amortization, on a segment basis as of March 31, 2003 and December 31, 2002 and the related changes in the carrying amount of goodwill (in thousands):

	Oilfield Segment	Distribution Segment	Consolidated
	-----	-----	-----
Balance as of December 31, 2002 .....	\$ 582,786	\$ 37,289	\$ 620,075
Goodwill acquired .....	57,116	--	57,116
Purchase price and other adjustments .....	1,710	387	2,097
	-----	-----	-----
Balance as of March 31, 2003 .....	\$ 641,612	\$ 37,676	\$ 679,288
	=====	=====	=====

The accompanying consolidated condensed balance sheets as of March 31, 2003 and December 31, 2002 include \$66.6 million and \$60.1 million of intangible assets (net of accumulated amortization of \$14.8 million and \$13.2 million), respectively, which are classified in other assets. The Company amortizes identifiable intangible assets, generally consisting of patents, trademarks and non-compete agreements, on a straight-line basis over their expected useful lives, which range from three to 27 years.

10. COMPREHENSIVE INCOME

Comprehensive income includes net income and changes in the components of accumulated other comprehensive income during the periods presented. The Company's comprehensive income is as follows (in thousands):

	Three Months Ended March 31,	
	2003	2002
	-----	-----
Net income .....	\$ 20,561	\$ 28,730
Changes in unrealized fair value of derivatives, net .....	406	35
Currency translation adjustments .....	3,963	(467)
	-----	-----
Comprehensive income .....	\$ 24,930	\$ 28,298
	=====	=====

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As of March 31, 2003, accumulated other comprehensive income in the accompanying consolidated condensed balance sheet includes \$5.3 million of cumulative currency translation losses and \$3.5 million of cumulative pension liability adjustments, partially offset by \$2.7 million of cumulative changes in the unrealized fair value of derivatives.

8

### 11. STOCK-BASED COMPENSATION

The Company's Board of Directors and its stockholders have authorized an employee stock option plan. As of March 31, 2003, 6.0 million shares were issued and outstanding under the program and an additional 3.3 million shares were authorized for future issuance. Options are generally granted at the fair market value on the date of grant, vest over a four-year period and expire ten years after the date of grant.

Certain option awards granted on December 4, 2001 were subject to stockholder approval which was not obtained until April 24, 2002. Accordingly, these options were granted with a strike price more than five percent below the market value on the date of issuance and do not meet the conditions necessary to qualify as a non-compensatory option grant. Compensation expense related to these grants is being recognized over the four-year vesting period and resulted in the inclusion of \$0.1 million of related expense in the accompanying consolidated condensed statement of operations for the three month period ended March 31, 2003.

The Company continues to apply Accounting Principles Board Opinion No. 25, "Accounting for Stock Issued to Employees," and related interpretations in accounting for its stock option program, as allowed under SFAS No. 123, "Accounting for Stock-Based Compensation." Therefore, for all options other than those mentioned above, the Company elects to make pro forma disclosures versus recognizing the related compensation expense in the accompanying consolidated condensed financial statements.

Had the Company elected to apply the accounting standards of SFAS No. 123, the Company's net income and earnings per share on a diluted basis would have approximated the pro forma amounts indicated below (in thousands, except per share data):

	Three Months Ended March 31,	
	2003	2002
Net income, as reported .....	\$ 20,561	\$ 28,730
Add: Stock-based compensation expense included in reported income, net of related tax effect .....	68	--
Less: Total stock-based compensation expense determined under the Black-Scholes option-pricing model, net of related tax effect .....	(2,347)	(1,896)
Pro forma net income .....	\$ 18,282	\$ 26,834

Earnings per share:

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As reported:

Basic .....	\$	0.21	\$	0.29
Diluted .....		0.21		0.29
Pro forma:				
Basic .....	\$	0.18	\$	0.27
Diluted .....		0.18		0.27

In addition to the stock option program described above, the Company maintains a stock grant program. The stock grants are issued at par value and are subject to a four-year cliff-vesting schedule. Compensation expense, calculated as the difference between the market value on the date of grant and the exercise price, is being recognized ratably over the vesting period and resulted in the inclusion of \$0.2 million and \$0.1 million of related expense in the accompanying consolidated condensed statements of operations for the three month periods ended March 31, 2003 and 2002, respectively.

9

### 12. INDUSTRY SEGMENTS

The Company manufactures and markets premium products and services to the oil and gas exploration and production industry, the petrochemical industry and other industrial markets. The Company aggregates its operations into two reportable segments: Oilfield Products and Services and Distribution. The Oilfield Products and Services segment consists of three business units: M-I, Smith Bits and Smith Services. The Distribution segment includes the Wilson business unit. The following table presents financial information for each reportable segment (in thousands):

	Three Months Ended March 31,	
	2003	2002
Revenues:		
Oilfield Products and Services .....	\$ 603,560	\$ 592,870
Distribution .....	205,277	234,507
	\$ 808,837	\$ 827,377
	=====	=====
Operating Income:		
Oilfield Products and Services .....	\$ 68,933	\$ 75,939
Distribution .....	(4,099)	68
General corporate .....	(1,680)	(1,559)
	\$ 63,154	\$ 74,448
	=====	=====

### 13. COMMITMENTS AND CONTINGENCIES

#### Standby Letters of Credit and Guarantees

In the normal course of business with customers, vendors and others, the Company is contingently liable for performance under standby letters of

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credit and bid, performance and surety bonds which totaled approximately \$75.0 million at March 31, 2003. Management does not expect any material amounts to be drawn on these instruments. The Company has also provided guarantees for loans related to certain joint ventures accounted for by the equity method of accounting. As the net assets of the joint ventures are available to satisfy obligations as they become due, management believes the likelihood is remote that the Company will be required to make payments related to these agreements. The Company's estimated maximum exposure under these contingent guarantees was approximately \$12.0 million as of March 31, 2003.

### Environmental

The Company routinely establishes and reviews the adequacy of reserves for estimated future environmental clean-up costs for properties currently or previously operated by the Company.

In connection with most business acquisitions, the Company obtains contractual indemnifications from the seller related to environmental matters. These indemnifications generally provide for the reimbursement of environmental clean-up costs incurred by the Company for events occurring or circumstances existing prior to the purchase date, whether the event or circumstance was known or unknown at that time. A substantial portion of the Company's total environmental exposure is associated with its M-I operations, which are subject to various indemnifications from former owners.

As of March 31, 2003, the Company has established an environmental reserve of approximately \$12.5 million. This amount reflects the future undiscounted estimated exposure related to identified properties, without regard to indemnifications from former owners. While actual future environmental costs may differ from estimated liabilities recorded at March 31, 2003, the Company does not believe that these differences will have a material impact on the Company's financial position or results of operations, subject to the indemnifications in place. During the first quarter of 2003, the Company initiated legal action against M-I's former owners to address issues associated with certain provisions of the environmental indemnification provided. In the event that i) M-I's former owners and other parties to indemnification agreements with the Company do not fulfill their obligations, and ii) costs incurred to remediate the identified properties reach estimated maximum exposure limits, the Company would be required to establish additional environmental reserves of up to \$25.0 million, impacting earnings and cash flows in future periods.

10

## ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

### GENERAL

The following "Management's Discussion and Analysis of Financial Condition and Results of Operations" is provided to assist readers in understanding the Company's financial performance during the periods presented and significant trends which may impact the future performance of the Company. This discussion should be read in conjunction with the consolidated condensed financial statements of the Company and the related notes thereto included elsewhere in this Form 10-Q and the consolidated financial statements of the Company, the notes thereto and the related "Management's Discussion and Analysis of Financial Condition and Results of Operations" included in the Company's 2002 Annual Report on Form 10-K.

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The Company manufactures and markets premium products and services to the oil and gas exploration and production industry, the petrochemical industry and other industrial markets. The Company provides a comprehensive line of technologically-advanced products and engineering services, including drilling and completion fluid systems, solids-control and separation equipment, waste-management services, oilfield production chemicals, three-cone drill bits, diamond drill bits, turbine products, fishing services, drilling tools, underreamers, casing exit and multilateral systems, packers and liner hangers. The Company also offers supply chain management solutions through an extensive branch network providing pipe, valves, fittings and mill, safety and other maintenance products.

The Company's worldwide operations are largely driven by the level of exploration and production activity in major energy-producing areas and the depth and drilling conditions of these projects. Drilling activity levels are primarily influenced by energy prices but may also be affected by expectations related to the worldwide supply of and demand for oil and natural gas, finding and development costs, decline and depletion rates, political actions and uncertainties, environmental concerns, capital expenditure plans of exploration and production companies and the overall level of global economic growth and activity.

The year-over-year increase in the worldwide rig count relates to higher North American activity levels, driven by a 22 percent increase in land-based drilling programs. Drilling activity in the United States and Canada is heavily influenced by natural gas fundamentals, as approximately 80 percent of the North American rig count is currently natural gas-directed. A combination of declining production and higher weather-related demand has reduced U.S. natural gas storage levels to nearly 40 percent below the five-year average, which has favorably impacted commodity prices and North American drilling activity. Activity levels in markets outside of North America, which are primarily influenced by crude oil fundamentals, have remained relatively consistent with the prior year and are forecasted to show modest improvement throughout the remainder of 2003. While worldwide activity levels are currently above the average reported in the first quarter of 2002, various factors, including political and regional instabilities, oil and natural gas storage levels, commodity prices and depletion rates, will likely influence drilling activity on a going forward basis. The Company's business outlook, however, is highly dependent on the general economic environment in the United States and other major world economies, which ultimately impact energy consumption and the resulting demand for our products and services. Further weakness in the global economic environment could result in reduced worldwide drilling activity, adversely impacting the Company's future financial results.

Management also believes the increasing complexity of drilling programs has resulted in a shift in exploration and production spending toward value-added, technology-based products, which reduce operators' overall drilling costs. The Company continues to focus on investing in the development of technology-based products that considerably improve the drilling process through increased efficiency and rates of penetration and reduced formation damage. Management believes the overall savings realized by the use of the Company's premium products, such as polycrystalline diamond drill bits, diamond-enhanced three-cone drill bits and synthetic drilling fluids, compensate for the higher costs of these products over their non-premium counterparts.

### RESULTS OF OPERATIONS

#### Segment Discussion

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The Company markets its products and services throughout the world through four business units which are aggregated into two reportable segments. The Oilfield Products and Services segment consists of three business units: M-I, Smith Bits and Smith Services. The Distribution segment includes the Wilson business unit. The revenue discussion below has been summarized by business unit in order to provide additional information in analyzing the Company's operations (dollars in thousands).

	Three Months Ended March 31,		
	----- 2003 -----		
	Amount	%	Amount
	-----	-----	-----
<b>Financial Data:</b>			
<b>Revenues:</b>			
M-I .....	\$ 416,289	52	\$ 396,656
Smith Bits .....	92,239	11	89,478
Smith Services .....	95,032	12	106,736
	-----	-----	-----
Oilfield Products and Services .....	603,560	75	592,870
Distribution .....	205,277	25	234,507
	-----	-----	-----
Total .....	\$ 808,837	100	\$ 827,377
	=====	=====	=====
<b>Revenues by Area:</b>			
United States .....	\$ 367,315	45	\$ 391,948
Canada .....	86,281	11	88,219
Non-North America .....	355,241	44	347,210
	-----	-----	-----
Total .....	\$ 808,837	100	\$ 827,377
	=====	=====	=====
<b>Operating Income:</b>			
Oilfield Products and Services .....	\$ 68,933	11	\$ 75,939
Distribution .....	(4,099)	--	68
General corporate .....	(1,680)	*	(1,559)
	-----	-----	-----
Total .....	\$ 63,154	8	\$ 74,448
	=====	=====	=====
<b>Market Data:</b>			
<b>M-I Average Worldwide Rig Count:</b>			
United States .....	1,052	42	877
Canada .....	455	18	386
Non-North America .....	1,008	40	1,001
	-----	-----	-----
Total .....	2,515	100	2,264
	=====	=====	=====

\*not meaningful



## Oilfield Products and Services Segment

## Revenues

M-I provides drilling and completion fluid systems, engineering and technical services to the oil and gas industry through its M-I Fluids division, and it manufactures and markets equipment and services for solids-control, separation, pressure control, rig instrumentation and waste-management through its M-I SWACO division. M-I also provides a complete line of oilfield specialty chemicals and related technical services through its Oilfield Production Chemical division, acquired in January 2003. M-I's business operations are largely influenced by the number of offshore drilling programs, which are more revenue-intensive than land-based projects due to the complex nature of the related drilling environment. For the three months ended March 31, 2003, M-I's revenues totaled \$416.3 million, five percent above the prior year quarter. The year-over-year variance was largely attributable to incremental revenues from acquisitions completed during the past 12-month period, primarily the Dynea Oilfield Chemical transaction finalized on January 29, 2003. Excluding the impact of acquisitions, revenues increased one percent above the prior year quarter reflecting new contract awards and increased customer activity in certain Eastern Hemisphere markets, primarily the Commonwealth of Independent States and West Africa. Western Hemisphere revenues were slightly below the prior year as the effect of a reduced number of U.S. offshore drilling programs and lower activity levels in certain areas of Latin America was partially offset by incremental revenues associated with increased North American land-based drilling activity.

Smith Bits designs, manufactures and sells three three-cone drill bits, diamond drill bits and turbines for use in the oil and gas industry. Smith Bits reported revenues of \$92.2 million for the first quarter of 2003, an increase of three percent from the comparable prior year period. The period-to-period comparison was affected by the sale of several large Eastern Hemisphere export orders during the prior year quarter, which did not recur in the first quarter of 2003, as well as the acquisition of two business operations during the latter half of 2002. Excluding the impact of these items, Smith Bits' revenues increased approximately five percent over the prior year period, attributable to improved North American drilling activity.

Smith Services manufactures and markets products and services used in the oil and gas industry for drilling, workover, well completion and well re-entry. For the three months ended March 31, 2003, Smith Services' revenues totaled \$95.0 million, 11 percent below the prior year quarter. The majority of the year-over-year revenue decline related to the more than 40 percent reduction in demand for tubular products in the United States, primarily drill pipe. The remainder of the decline relates to reduced customer spending for completion products and services in certain markets in Latin America and West Africa.

## Operating Income

Operating income for the Oilfield Products and Services segment was \$68.9 million, a nine percent decline from the prior year quarter. Segment operating margins were 11.4 percent for the first quarter of 2003, 1.4 percentage points below the level reported in the prior year quarter. The year-over-year decline in segment operating income primarily reflected inclusion of higher operating expenses, partially offset by increased gross profit attributable to the improved revenue volumes. Incremental expenses related to

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five operations acquired over the past 12-month period, higher costs associated with U.S. medical and casualty insurance programs and increased employee profit-sharing accruals accounted for the reported operating expense increase. The year-over-year comparison was also impacted by the recognition of \$7.0 million in charges, primarily related to receivable write-downs in Argentina and employee termination costs, in the first quarter of 2002 which did not recur. Excluding the effect of these charges, operating margins declined 2.6 percentage points from the prior year quarter.

13

### Distribution Segment

#### Revenues

Wilson markets pipe, valves, fittings and mill, safety and other maintenance products to energy and industrial markets, primarily through an extensive network of supply branches in the United States and Canada. Wilson reported revenues of \$205.3 million for the first quarter of 2003, 12 percent below the prior year quarter. Over 70 percent of the revenue variance was reported in Wilson's U.S. industrial and downstream operations attributable to lower spending on major maintenance programs and projects by engineering and construction, refining and petrochemical customers. To a lesser extent, the year-over-year revenue comparison was impacted by reduced tubular product sales in Canada as certain customers now purchase tubular goods directly from the manufacturer.

#### Operating Income

Operating income for the Distribution segment decreased \$4.2 million from the amount reported in the first quarter of 2002. The operating income variance reflects lower gross profit associated with the reported revenue decline, partially offset by a reduction in variable-based operating expenses. As a percentage of revenues, operating income decreased two percentage points from the prior year quarter, as lower sales volumes impacted coverage of fixed sales and administrative support costs.

14

### Consolidated Results

For the periods indicated, the following table summarizes the results of the Company and presents these results as a percentage of total revenues (dollars in thousands):

Three Months	
-----	
2003	
-----	-----
Amount	%
-----	-----

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Revenues .....	\$ 808,837	10
	-----	-----
Gross profit .....	238,343	2
Operating expenses .....	175,189	2
	-----	-----
Operating income .....	63,154	
Interest expense, net .....	9,692	
	-----	-----
Income before income taxes, minority interests and cumulative effect of change in accounting principle .....	53,462	
Income tax provision .....	16,840	
	-----	-----
Income before minority interests and cumulative effect of change in accounting principle .....	36,622	
Minority interests .....	14,907	
	-----	-----
Income before cumulative effect of change in accounting principle .....	21,715	
Cumulative effect of change in accounting principle .....	(1,154)	-
	-----	-----
Net income .....	\$ 20,561	
	=====	=====

Consolidated revenues were \$808.8 million for the first quarter of 2003, two percent below the prior year period. The year-over-year comparison was impacted by the inclusion of revenues from five acquisitions completed during the prior 12-month period. Excluding the impact of acquired operations, base revenues fell five percent from the first quarter of 2002, with revenue declines experienced in both the Oilfield and Distribution segments. Approximately 70 percent of the base revenue decline was reported in the Distribution operations associated with a significant decline in customer spending levels in the industrial and downstream market. The base revenue reduction in the Oilfield segment resulted from lower demand for tubular goods in the United States and a reduction in the level of Eastern Hemisphere export orders, partially offset by incremental revenues associated with improved North American activity levels.

Gross profit totaled \$238.3 million for the first quarter of 2003, approximately one percent below the prior year period. The decrease in gross profit reflects the lower sales volumes experienced in the Company's Distribution segment. Gross profit margins for the period were 29 percent of revenues, comparable with the levels reported in the prior year quarter due, in part, to a favorable shift in revenue mix. The impact of the increased proportion of consolidated revenues generated in the Oilfield segment, which traditionally generate higher gross profit margins than the Distribution operations, served to offset the minimal margin deterioration reported in the Oilfield segment.

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expenses, increased \$8.1 million from the prior year period. Over half of the variance relates to incremental expenses associated with operations acquired during the past 12-month period. To a lesser extent, higher costs associated with U.S. medical and casualty insurance programs and increased employee profit-sharing amounts resulting from reported profitability levels contributed to the period-to-period increase. The reported increase in operating expenses was impacted by the inclusion of \$7.5 million of charges, primarily for receivable write-offs in Argentina and employee termination costs recognized in the prior year period which did not recur.

Net interest expense, which represents interest expense less interest income, equaled \$9.7 million in the first quarter of 2003. Net interest expense decreased \$0.3 million from the prior year period as excess cash flow was utilized to repay outstanding borrowings under revolving credit facilities, resulting in a \$35.0 million reduction in average debt levels.

The effective tax rate for the first quarter approximated 32 percent, which is lower than the U.S. statutory rate due to the impact of M-I's U.S. partnership earnings for which the minority partner is directly responsible for their related income taxes. The Company properly consolidates the pre-tax income related to the minority partner's share of U.S. partnership earnings but excludes the related tax provision. The effective tax rate increased one percentage point above the first quarter of 2002, reflecting the lower proportion of M-I U.S. partnership earnings and, to a lesser extent, an unfavorable shift in the geographic mix of pre-tax income toward higher rate jurisdictions.

Minority interests reflect the portion of the results of majority-owned operations, which are applicable to the minority interest partners. Minority interests was \$1.2 million below amounts reported in the prior year quarter due to the lower profitability reported in the M-I operations.

The cumulative effect of change in accounting principle represents the impact of adopting Statement of Financial Accounting Standards ("SFAS") No. 143, "Accounting for Asset Retirement Obligations," which was effective January 1, 2003.

### LIQUIDITY AND CAPITAL RESOURCES

#### General

At March 31, 2003, cash and cash equivalents equaled \$43.9 million. For the first quarter of 2003, the Company's operations utilized \$30.0 million of cash flow which compared to the \$39.4 million generated in the prior year period. The current year improvement in North American activity levels has resulted in higher working capital levels, particularly the required investment in accounts receivable and inventories, in contrast to the prior year quarter when declining activity favorably impacted these working capital accounts.

During the first quarter of 2003, cash flows used in investing activities totaled \$94.0 million, consisting of amounts required to fund acquisitions and, to a lesser extent, capital expenditures. During the period, the Company acquired the oilfield chemical assets of Dynea International in exchange for cash consideration of \$77.8 million. The Company also invested \$16.2 million in property, plant and equipment, net of cash proceeds arising from certain asset disposals. The level of cash used for investing activities increased from the prior year period, with the variance related to current year acquisition funding.

In the first three months of 2003, cash flows from operations were not sufficient to fund investing activities, resulting in a \$76.8 million increase in outstanding debt levels. Cash flows provided by financing activities, which

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totaled \$81.1 million for the three months ended March 31, 2003, were also impacted by proceeds from the exercise of stock options, which equaled \$4.3 million during the period.

The Company's primary internal source of liquidity is cash flow generated from operations. Cash flow generated by operations is primarily influenced by the level of worldwide drilling activity, which affects profitability levels and working capital requirements. Capacity under revolving credit agreements is also available, if necessary, to fund operating or investing activities. As of March 31, 2003, the Company had \$344.4 million of funds available under U.S. revolving credit facilities to fund future operating or investing needs of its worldwide operations. The Company also has revolving credit facilities in place outside the United States, which are generally used to finance local operating needs. At March 31, 2003, borrowing capacity of \$42.8 million was available under the non-U.S. borrowing facilities.

16

External sources of liquidity include debt and equity financing in the public capital markets, if needed. The Company carries an investment-grade credit rating with recognized rating agencies, generally providing the Company with access to debt markets. The Company's overall borrowing capacity is, in part, dependent on maintaining compliance with financial covenants under the various credit agreements. As of March 31, 2003, the Company was well within the covenant compliance thresholds under its various loan indentures, as amended, providing the ability to access available borrowing capacity. Management believes funds generated from operations, amounts available under existing credit facilities and external sources of liquidity will be sufficient to finance capital expenditures and working capital needs of the existing operations for the foreseeable future. Management continues to evaluate opportunities to acquire products or businesses complementary to the Company's operations. These acquisitions, if they arise, may involve the use of cash or, depending upon the size and terms of the acquisition, may require debt or equity financing.

### Commitments and Contingencies

#### Standby Letters of Credit and Guarantees

In the normal course of business with customers, vendors and others, the Company is contingently liable for performance under standby letters of credit and bid, performance and surety bonds which totaled approximately \$75.0 million at March 31, 2003. Management does not expect any material amounts to be drawn on these instruments. The Company has also provided guarantees for loans related to certain joint ventures accounted for by the equity method of accounting. As the net assets of the joint ventures are available to satisfy obligations as they become due, management believes the likelihood is remote that the Company will be required to make payments related to these agreements. The Company's estimated maximum exposure under these contingent guarantees was approximately \$12.0 million as of March 31, 2003.

#### Environmental

The Company routinely establishes and reviews the adequacy of reserves for estimated future environmental clean-up costs for properties currently or previously operated by the Company.

In connection with most business acquisitions, the Company obtains contractual indemnifications from the seller related to environmental matters.

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These indemnifications generally provide for the reimbursement of environmental clean-up costs incurred by the Company for events occurring or circumstances existing prior to the purchase date, whether the event or circumstance was known or unknown at that time. A substantial portion of the Company's total environmental exposure is associated with its M-I operations, which are subject to various indemnifications from former owners.

As of March 31, 2003, the Company has established an environmental reserve of approximately \$12.5 million. This amount reflects the future undiscounted estimated exposure related to identified properties, without regard to indemnifications from former owners. While actual future environmental costs may differ from estimated liabilities recorded at March 31, 2003, the Company does not believe that these differences will have a material impact on the Company's financial position or results of operations, subject to the indemnifications in place. During the first quarter of 2003, the Company initiated legal action against M-I's former owners to address issues associated with certain provisions of the environmental indemnification provided. In the event that i) M-I's former owners and other parties to indemnification agreements with the Company do not fulfill their obligations, and ii) costs incurred to remediate the identified properties reach estimated maximum exposure limits, the Company would be required to establish additional environmental reserves of up to \$25.0 million, impacting earnings and cash flows in future periods.

17

### Critical Accounting Policies and Estimates

The discussion and analysis of financial condition and results of operations are based upon the Company's consolidated condensed financial statements, which have been prepared in accordance with accounting principles generally accepted in the United States. The preparation of these financial statements requires the Company to make estimates and judgments that affect the reported amounts of assets, liabilities, revenues and expenses, and related disclosure of contingent assets and liabilities. The Company evaluates its estimates on an on-going basis, based on historical experience and on various other assumptions that are believed to be reasonable under the circumstances. Actual results may differ from these estimates under different assumptions or conditions. In its 2002 Annual Report on Form 10-K, the Company has described the critical accounting policies that require management's most significant judgments and estimates. There have been no material changes in these critical accounting policies.

### Recent Accounting Pronouncements

On January 1, 2003, the Company adopted Statement of Financial Accounting Standards ("SFAS") No. 143, "Accounting for Asset Retirement Obligations," which addresses the financial accounting and reporting for retirement obligations and costs associated with tangible long-lived assets. SFAS No. 143 requires that liabilities for asset retirement obligations be recognized during the periods incurred rather than when expended. The Company's asset retirement obligations principally relate to the removal of leasehold improvements upon exiting certain leased properties, primarily associated with the M-I operations. Upon adoption, the Company recognized a charge of \$2.5 million, or \$1.2 million after tax and minority interests, to reflect the cumulative amount of expense which was required to be recognized as of January 1, 2003. This amount has been recorded as a cumulative effect of change in accounting principle in the accompanying consolidated condensed statement of operations. Additionally, the Company recorded a \$3.7 million long-term

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liability at the adoption date reflecting the present value of projected future asset retirement obligations. The differential of \$1.2 million, which primarily represents the associated capitalized retirement costs, will be charged to earnings over the remaining leasehold period. Neither the amount charged to earnings in the first quarter of 2003 nor the pro forma effect for the three months ended March 31, 2002 (assuming adoption of SFAS No. 143 as of January 1, 2002) were significant to net income or earnings per share amounts.

From time to time, new accounting pronouncements are issued by the Financial Accounting Standards Board (the "FASB") which are adopted by the Company as of the specified effective date. Unless otherwise discussed, management believes the impact of recently issued standards, which are not yet effective, will not have a material impact on the Company's consolidated financial statements upon adoption.

### ITEM 3. QUALITATIVE AND QUANTITATIVE MARKET RISK DISCLOSURES

The Company is exposed to certain market risks arising from transactions that are entered into in the normal course of business which are primarily related to interest rate changes and fluctuations in foreign exchange rates. During the reporting period, no events or transactions have occurred which would materially change the information disclosed in the Company's Annual Report on Form 10-K.

### ITEM 4. CONTROLS AND PROCEDURES

The Company maintains disclosure controls and procedures and internal controls designed to ensure that information required to be disclosed in our filings under the Securities Exchange Act of 1934 is recorded, processed, summarized and reported within the time frame specified in the Commission's rules and regulations. Our principal executive and financial officers have evaluated our disclosure controls and procedures within 90 days prior to the filing of the Quarterly Report on Form 10-Q and have determined that such disclosure controls and procedures are effective.

There were no significant changes in the Company's internal controls or in other factors that could significantly affect those controls subsequent to the evaluation date.

18

## PART II - OTHER INFORMATION

### ITEM 1. LEGAL PROCEEDINGS

None.

### ITEM 2. CHANGES IN SECURITIES

None.

### ITEM 3. DEFAULTS UPON SENIOR SECURITIES

None.

### ITEM 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS

None.

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ITEM 5. OTHER INFORMATION

None.

ITEM 6. EXHIBITS AND REPORTS ON FORM 8-K

(a) Exhibits

- 99.1 Certification Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, filed herewith.
- 99.2 Certification Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, filed herewith.

(b) Reports on Form 8-K

The Registrant filed reports on Form 8-K during the quarterly period ended March 31, 2003. All filings were reported under "Item 5. Other Events" and disclosed the following:

- 1. Form 8-K dated January 29, 2003 relating to a press release announcing the acquisition of the oilfield chemical operations of Dynea International.
- 2. Form 8-K dated January 30, 2003 relating to a press release announcing the Company's results for the quarter and year ended December 31, 2002.

19

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

SMITH INTERNATIONAL, INC.  
Registrant

Date: May 15, 2003  
-----

By: /s/ DOUG ROCK  
-----

Doug Rock  
Chairman of the Board, Chief  
Executive Officer, President and  
Chief Operating Officer

Date: May 15, 2003  
-----

By: /s/ MARGARET K. DORMAN  
-----

Margaret K. Dorman



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Senior Vice President,  
Chief Financial Officer and  
Treasurer  
(Principal Accounting Officer)

20

CERTIFICATION PURSUANT TO RULE 13a-14 OR 15d-14 OF THE SECURITIES EXCHANGE ACT OF 1934, AS ADOPTED PURSUANT TO SECTION 302 OF THE SARBANES-OXLEY ACT OF 2002

I, Doug Rock, certify that:

1. I have reviewed this quarterly report on Form 10-Q of Smith International, Inc;
2. Based on my knowledge, this quarterly report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this quarterly report;
3. Based on my knowledge, the financial statements, and other financial information included in this quarterly report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this quarterly report;
4. The registrant's other certifying officers and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-14 and 15d-14) for the registrant and we have:
  - a. designed such disclosure controls and procedures to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this quarterly report is being prepared;
  - b. evaluated the effectiveness of the registrant's disclosure controls and procedures as of a date within 90 days prior to the filing date of this quarterly report (the "Evaluation Date"); and
  - c. presented in this quarterly report our conclusions about the effectiveness of the disclosure controls and procedures based on our evaluation as of the Evaluation Date;
5. The registrant's other certifying officers and I have disclosed, based on our most recent evaluation to the registrant's auditors and the audit committee of registrant's board of directors (or persons performing the equivalent function):
  - a. all significant deficiencies in the design or operation of internal controls which could adversely affect the registrant's ability to record, process, summarize and report financial data and have identified for the registrant's auditors any material weaknesses in internal controls; and

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- b. any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal controls; and
- 6. The registrant's other certifying officers and I have indicated in this quarterly report whether or not there were significant changes in internal controls or in other factors that could significantly affect internal controls subsequent to the date of our most recent evaluation, including any corrective actions with regard to significant deficiencies and material weaknesses.

Date: May 15, 2003

/s/ DOUG ROCK

-----  
Doug Rock  
Chairman of the Board, Chief  
Executive Officer, President and  
Chief Operating Officer

21

CERTIFICATION PURSUANT TO RULE 13a-14 OR 15d-14 OF THE SECURITIES EXCHANGE ACT OF 1934, AS ADOPTED PURSUANT TO SECTION 302 OF THE SARBANES-OXLEY ACT OF 2002

I, Margaret K. Dorman, certify that:

- 1. I have reviewed this quarterly report on Form 10-Q of Smith International, Inc;
- 2. Based on my knowledge, this quarterly report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this quarterly report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this quarterly report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this quarterly report;
- 4. The registrant's other certifying officers and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-14 and 15d-14) for the registrant and we have:
  - a. designed such disclosure controls and procedures to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this quarterly report is being prepared;
  - b. evaluated the effectiveness of the registrant's disclosure controls and procedures as of a date within 90 days prior to the filing date of this quarterly report (the "Evaluation Date"); and
  - c. presented in this quarterly report our conclusions about the effectiveness of the disclosure controls and procedures based on our evaluation as of the Evaluation Date;

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5. The registrant's other certifying officers and I have disclosed, based on our most recent evaluation to the registrant's auditors and the audit committee of registrant's board of directors (or persons performing the equivalent function):
- a. all significant deficiencies in the design or operation of internal controls which could adversely affect the registrant's ability to record, process, summarize and report financial data and have identified for the registrant's auditors any material weaknesses in internal controls; and
  - b. any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal controls; and
6. The registrant's other certifying officers and I have indicated in this quarterly report whether or not there were significant changes in internal controls or in other factors that could significantly affect internal controls subsequent to the date of our most recent evaluation, including any corrective actions with regard to significant deficiencies and material weaknesses.

Date: May 15, 2003

/s/ MARGARET K. DORMAN

-----  
Margaret K. Dorman  
Senior Vice President,  
Chief Financial Officer and Treasurer

INDEX TO EXHIBITS

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