

SONIC AUTOMOTIVE INC  
Form 4  
March 21, 2007

**FORM 4**

UNITED STATES SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

OMB APPROVAL

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Check this box if no longer subject to Section 16. Form 4 or Form 5 obligations may continue. See Instruction 1(b).

**STATEMENT OF CHANGES IN BENEFICIAL OWNERSHIP OF SECURITIES**

Filed pursuant to Section 16(a) of the Securities Exchange Act of 1934, Section 17(a) of the Public Utility Holding Company Act of 1935 or Section 30(h) of the Investment Company Act of 1940

(Print or Type Responses)

1. Name and Address of Reporting Person \*  
RACHOR JEFFREY C

(Last) (First) (Middle)

C/O SONIC AUTOMOTIVE, INC., 5401 EAST INDEPENDENCE BOULEVARD

(Street)

CHARLOTTE, NC 28212

(City) (State) (Zip)

2. Issuer Name and Ticker or Trading Symbol  
SONIC AUTOMOTIVE INC [SAH]

3. Date of Earliest Transaction  
(Month/Day/Year)  
03/19/2007

4. If Amendment, Date Original Filed(Month/Day/Year)

5. Relationship of Reporting Person(s) to Issuer

(Check all applicable)

Director  10% Owner  
 Officer (give title below)  Other (specify below)

6. Individual or Joint/Group Filing(Check Applicable Line)  
 Form filed by One Reporting Person  
 Form filed by More than One Reporting Person

**Table I - Non-Derivative Securities Acquired, Disposed of, or Beneficially Owned**

1. Title of Security (Instr. 3)	2. Transaction Date (Month/Day/Year)	2A. Deemed Execution Date, if any (Month/Day/Year)	3. Transaction Code (Instr. 8)	4. Securities Acquired (A) or Disposed of (D) (Instr. 3, 4 and 5)	5. Amount of Securities Beneficially Owned Following Reported Transaction(s) (Instr. 3 and 4)	6. Ownership Form: Direct (D) or Indirect (I) (Instr. 4)	7. Nature of Indirect Ownership (Instr. 4)
				(A) or (D)	Price		
				Code	V	Amount	
Class A Common Stock	03/19/2007		M	A	\$ 33,333	124,653	D
Class A Common Stock	03/19/2007		M	A	\$ 16,667	141,320	D
Class A Common Stock	03/19/2007		S	D	\$ 50,000	91,320	D
Class A Common Stock	03/20/2007		M	A	\$ 3,333	94,653	D

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Common Stock						15.0312		
Class A Common Stock	03/20/2007		M	46,667	A	\$ 15.4375	141,320	D
Class A Common Stock	03/20/2007		S	50,000	D	\$ 27.9857	91,320	D
Class A Common Stock	03/21/2007		M	50,000	A	\$ 15.4375	141,320	D
Class A Common Stock	03/21/2007		S	50,000	D	\$ 28.2795	91,320	D

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

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(9-02)

**Table II - Derivative Securities Acquired, Disposed of, or Beneficially Owned**  
(e.g., puts, calls, warrants, options, convertible securities)

1. Title of Derivative Security (Instr. 3)	2. Conversion or Exercise Price of Derivative Security	3. Transaction Date (Month/Day/Year)	3A. Deemed Execution Date, if any (Month/Day/Year)	4. Transaction Code (Instr. 8)	5. Number of Derivative Securities Acquired (A) or Disposed of (D) (Instr. 3, 4, and 5)	6. Date Exercisable and Expiration Date (Month/Day/Year)	7. Title and Amount of Underlying Securities (Instr. 3 and 4)		
				Code	V (A) (D)	Date Exercisable	Expiration Date	Title	Amount or Number of Shares
Options to Purchase	\$ 11.1875	03/19/2007		M	33,333	<u>(1)</u>	04/28/2010	Class A Common Stock	33,333
Options to Purchase	\$ 15.0312	03/19/2007		M	16,667	<u>(2)</u>	12/10/2008	Class A Common Stock	16,667
Options to Purchase	\$ 15.0312	03/20/2007		M	3,333	<u>(2)</u>	12/10/2008	Class A Common Stock	3,333
Options to Purchase	\$ 15.4375	03/20/2007		M	46,667	<u>(3)</u>	05/05/2009	Class A Common Stock	46,667

Options								Class A	
to	\$ 15.4375	03/21/2007		M	50,000	(3)	05/05/2009	Common	50,000
Purchase								Stock	

## Reporting Owners

Reporting Owner Name / Address	Relationships			
	Director	10% Owner	Officer	Other
RACHOR JEFFREY C C/O SONIC AUTOMOTIVE, INC. 5401 EAST INDEPENDENCE BOULEVARD CHARLOTTE, NC 28212				X

## Signatures

/s/ Jeffrey C.  
Rachor

03/21/2007

\_\_Signature of  
Reporting Person

Date

## Explanation of Responses:

- \* If the form is filed by more than one reporting person, *see* Instruction 4(b)(v).
- \*\* Intentional misstatements or omissions of facts constitute Federal Criminal Violations. *See* 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).
- (1) These options vested in increments of 16,667 shares and 16,666 shares on 4/28/2002 and 4/28/2003, respectively.
- (2) These options vested in increments of 6,667 shares, 6,666 shares and 6,667 shares on 12/10/1999, 12/10/2000 and 12/10/2001, respectively.
- (3) These options vested in five equal annual installments beginning on 5/5/2000.

Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, *see* Instruction 6 for procedure. Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB number.