UNITY BANCORP INC /NJ/ Form 10-O August 07, 2018 **UNITED STATES** SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549 FORM 10-O (Mark One) (X) QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934 For the quarterly period ended June 30, 2018 OR () TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934 For the transition period from _____ to ____. Commission File Number 1-12431 Unity Bancorp, Inc. (Exact name of registrant as specified in its charter) New Jersey 22-3282551 (State or other jurisdiction of incorporation or organization) (I.R.S. Employer Identification No.) 08809 64 Old Highway 22, Clinton, NJ (Address of principal executive offices) (Zip Code) Registrant's telephone number, including area code (908) 730-7630

Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15 (d) of the Securities Exchange Act of 1934, as amended, during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days:

Yes No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company (as defined in Rule 12b-2 of the Exchange Act):

Large accelerated filer Accelerated filer Nonaccelerated filer Smaller reporting company Emerging Growth Company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Indicate by check mark whether the registrant is a shell company as defined in Rule 12b-2 of the Exchange Act: Yes No

The number of shares outstanding of each of the registrant's classes of common equity stock, as of July 31, 2018 common stock, no par value: 10,736,071 shares outstanding.

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PART I CONSOLIDATED FINANCIAL INFORMATION ITEM 1 Consolidated Financial Statements (Unaudited) Unity Bancorp, Inc. Consolidated Balance Sheets (Unaudited) June 30, December 31, (In thousands) 2018 2017 **ASSETS** Cash and due from banks \$26,784 \$23,701 Federal funds sold, interest-bearing deposits and repos 112,491 126,553 Cash and cash equivalents 139,275 150,254 Securities: Securities available for sale (amortized cost of \$50,133 and \$52,763 in 2018 and 2017, 48,707 52,287 respectively) Securities held to maturity (fair value of \$15,614 and \$16,346 in 2018 and 2017, 15,777 16,307 respectively) Equity securities (amortized cost of \$1,262 in 2018 and 2017) 1,198 1,206 Total securities 65,682 69,800 Loans: SBA loans held for sale 14,889 22,810 43,999 SBA loans held for investment 41,351 Commercial loans 673,480 628,865 Residential mortgage loans 398,383 365,145 Consumer loans 109,855 118,408 Total loans 1,246,511 1,170,674 Allowance for loan losses (14,634) (13,556) Net loans 1,231,877 1,157,118 Premises and equipment, net 23,493 23,470 Bank owned life insurance ("BOLI") 24,573 24,227 Deferred tax assets 4,438 4,017 Federal Home Loan Bank ("FHLB") stock 11,245 12,863 Accrued interest receivable 6.027 5,447 56 426 Other real estate owned ("OREO") 1,516 1,516 Goodwill Prepaid expenses and other assets 5,938 6,358 Total assets \$1,514,120 \$1,455,496 LIABILITIES AND SHAREHOLDERS' EQUITY Liabilities: Deposits: Noninterest-bearing demand \$250,500 \$256,119 Interest-bearing demand 164,997 160,327 398,694 396,557 Savings Time, under \$100,000 190,282 133,881 Time, \$100,000 to \$250,000 108,854 71,480 Time, \$250,000 and over 37,742 20,103 Total deposits 1,146,399 1,043,137 Borrowed funds 275,000 220,000

Subordinated debentures

Accrued interest payable

10,310

436

10,310

Accrued expenses and other liabilities Total liabilities	8,761 1,385,979	8,508 1,337,391
Shareholders' equity:	1,363,979	1,337,391
Common stock	87,755	86,782
Retained earnings	40,386	31,117
Accumulated other comprehensive income		206
Total shareholders' equity	128,141	118,105
Total liabilities and shareholders' equity	\$1,514,120	\$1,455,496
Issued and outstanding common shares	10,731	10,615

The accompanying notes to the Consolidated Financial Statements are an integral part of these statements.

Unity Bancorp, Inc. Consolidated Statements of Income (Unaudited)

	For the three months ended		For the si months en	
	June 30		June 30,	
(In thousands, except per share amounts) INTEREST INCOME	2018	2017	2018	2017
Federal funds sold, interest-bearing deposits and repos	\$171	\$203	\$376	\$332
FHLB stock	123	73	257	166
Securities:		, -		
Taxable	484	538	976	1,030
Tax-exempt	30	44	61	88
Total securities	514	582	1,037	1,118
Loans:			-,,	-,
SBA loans	1,131	886	2,314	1,739
Commercial loans	8,209	6,882	15,934	13,350
Residential mortgage loans	4,522	3,584	8,863	6,967
Consumer loans	1,699	1,267	3,228	2,400
Total loans	-	-	30,339	24,456
Total interest income		13,477		26,072
INTEREST EXPENSE		,	,	,-,-
Interest-bearing demand deposits	259	161	483	314
Savings deposits	943	678	1,719	1,261
Time deposits	1,303	814	2,302	1,618
Borrowed funds and subordinated debentures	720	674	1,489	1,338
Total interest expense	3,225		5,993	4,531
Net interest income	-	-	26,016	21,541
Provision for loan losses	550	400	1,050	650
Net interest income after provision for loan losses	12,594	10,750	24,966	20,891
NONINTEREST INCOME				
Branch fee income	419	344	750	675
Service and loan fee income	411	512	976	1,024
Gain on sale of SBA loans held for sale, net	582	479	1,130	963
Gain on sale of mortgage loans, net	421	264	845	796
BOLI income	175	89	346	178
Net security gains (losses)	7	16	(9)	16
Other income	297	317	560	573
Total noninterest income	2,312	2,021	4,598	4,225
NONINTEREST EXPENSE				
Compensation and benefits	4,736	4,299	9,570	8,394
Occupancy	693	590	1,383	1,190
Processing and communications	674	632	1,363	1,236
Furniture and equipment	610	513	1,146	1,024
Professional services	161	251	412	477
Loan collection and OREO expenses	6	38	11	379
Other loan expenses	53	18	86	102
Deposit insurance	216	144	402	220
Advertising	362	323	681	560

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Director fees	165	149	327	346		
Other expenses	482	464	970	934		
Total noninterest expense	8,158	7,421	16,351	14,862		
Income before provision for income taxes	6,748	5,350	13,213	10,254		
Provision for income taxes	1,351	1,906	2,586	3,618		
Net income	\$5,397	\$3,444	\$10,627	\$6,636		
				40.60		
Net income per common share - Basic	\$0.50	\$0.33	\$0.99	\$0.63		
Net income per common share - Diluted	\$0.49	\$0.32	\$0.98	\$0.62		
W. Lt. I	10.717	10 546	10.600	10.520		
Weighted average common shares outstanding - Basic	10,/1/	10,546	10,698	10,528		
Weighted average common shares outstanding - Diluted	10,915	10,735	10,897	10,720		
The accompanying notes to the Consolidated Financial Statements are an integral part of these statements.						

Unity Bancorp, Inc. Consolidated Statements of Comprehensive Income (Unaudited)

	For the three months ended June 30, 2018 June 30, 2017					
(In thousands)	Before tax amount	Income tax expense	Net of tax amount	Before tax amount	Income tax expense (benefit)	Net of tax amount
Net income	\$6,748	\$1,351	\$5,397	\$5,350	\$1,906	\$3,444
Other comprehensive (loss) income						
Investment securities available for sale:						
Unrealized holding (losses) gains on securities arising during the period	(136) (63	(73)	409	163	246
Less: reclassification adjustment for gains on securities included in net income	7	1	6	16	5	11
Total unrealized (losses) gains on securities available for sale	(143) (64	(79)	393	158	235
Adjustments related to defined benefit plan:						
Amortization of prior service cost	21	6	15	21	8	13
Total adjustments related to defined benefit plan	21	6	15	21	8	13
Net unrealized gains (losses) from cash flow hedges:						
Unrealized holding gains (losses) on cash flow hedges arising during the period	82	23	59	(312)	(128)	(184)
Total unrealized gains (losses) on cash flow hedges	82	23	59	(312)	(128)	(184)
Total other comprehensive (loss) income	(40		,	102	38	64
Total comprehensive income	\$6,708	\$1,316	\$5,392	\$5,452	\$ 1,944	\$3,508

The accompanying notes to the Consolidated Financial Statements are an integral part of these statements.

Unity Bancorp, Inc. Consolidated Statements of Comprehensive Income (Unaudited)

	For the six months ended						
	June 30,	2018		June 30, 2017			
(In thousands)	Before tax amount	Income tax expense (benefit)	Net of tax amount	Before tax amount	Income tax expense (benefit)	Net of tax amount	
Net income	\$13,213	\$2,586	\$10,627	\$10,254	\$3,618	\$6,636	
Other comprehensive (loss) income							
Investment securities available for sale:							
Unrealized holding (losses) gains on securities arising during the period	(943)	(289)	(654)	265	105	160	
Less: reclassification adjustment for gains on securities included in net income	7	1	6	16	5	11	
Total unrealized (losses) gains on securities available for sale	(950)	(290)	(660)	249	100	149	
Adjustments related to defined benefit plan:							
Amortization of prior service cost	42	161	(119)	42	17	25	
Total adjustments related to defined benefit plan	42	161	(119)	42	17	25	
Net unrealized gains (losses) from cash flow hedges:							
Unrealized holding gains (losses) on cash flow hedges arising during the period	665	57	608	(231)	(95)	(136)	
Total unrealized gains (losses) on cash flow hedges	665	57	608	(231)	(95)	(136)	
Total other comprehensive (loss) income	` ,	,	. ,	60	22	38	
Total comprehensive income	\$12,970	\$2,514	\$10,456	\$10,314	\$3,640	\$6,674	

The accompanying notes to the Consolidated Financial Statements are an integral part of these statements.

Consolidated Statements of Changes in Shareholders' Equity For the six months ended June 30, 2018 and 2017 (Unaudited)

	Commo	on stock		other	·	u Т	Γotal	
(In thousands)	Shares	Amount		•			shareholde	rs'
Balance, December 31, 2017	10.615	\$86,782	earnings \$31.117		ne (loss)6		equity \$ 118,105	
Net income	,	+,	10,627	· -			10,627	
Other comprehensive loss, net of tax				(171)	((171)
Dividends on common stock (\$0.13 per share)		53	(1,393)		((1,340)
Common stock issued and related tax effects (1)	116	920				9	920	
Balance, Retained earnings impact due to adoption of ASU 2016-01 (2)			(40) 40		_	_	
Tax rate adjustment to AOCI (3)			75	(75)	_	_	
Balance, June 30, 2018	10,731	\$87,755	\$40,386	\$ —	-	\$	\$ 128,141	

Accumulated

	Common stock		Aco	cumulated er	Total		
(In thousands) Shares A		Retai		cor	nprehensive	shareholde	rs'
(III tilousalius)	Shares Amount ea		earnings	inc	ome	equity	
Balance, December 31, 2016	10,477	\$85,383	\$20,748	\$	160	\$ 106,291	
Net income			6,636			6,636	
Other comprehensive income, net of tax				38		38	
Dividends on common stock (\$0.11 per share)		74	(1,247)			(1,173)
Common stock issued and related tax effects (1)	90	655				655	
Balance, June 30, 2017	10,567	\$86,112	\$26,137	\$	198	\$ 112,447	

- (1) Includes the issuance of common stock under employee benefit plans, which includes nonqualified stock options and restricted stock expense related entries, employee option exercises and the tax benefit of options exercised.
- (2) As a result of ASU 2016-01, "Financial Instruments Overall (Subtopic 825-10): Recognition and Measurement of Financial Assets and Financial Liabilities", the Company reclassed \$40 thousand of gains (losses) on available for sale equity securities sitting in accumulated other comprehensive income to retained earnings.
- (3) As a result of ASU 2018-02, "Income Statement Reporting Comprehensive Income (Topic 220): Reclassification of Certain Tax Effects from Accumulated Other Comprehensive Income", the Company reclassed \$75 thousand from accumulated other comprehensive income to retained earnings.

The accompanying notes to the Consolidated Financial Statements are an integral part of these statements.

Unity Bancorp, Inc. Consolidated Statements of Cash Flows (Unaudited)

	For the six ended June	e 30,	
(In thousands)	2018	2017	
OPERATING ACTIVITIES:			
Net income	\$10,627	\$6,636	
Adjustments to reconcile net income to net cash provided by operating activities:			
Provision for loan losses	1,050	650	
Net amortization of purchase premiums and discounts on securities	108	137	
Depreciation and amortization	895	797	
Deferred income tax benefit	(543) (82)
Net security gains		(16)
Stock compensation expense	528	390	
(Gain) loss on sale of OREO	(13	253	
Valuation writedowns on OREO		50	
Gain on sale of mortgage loans held for sale, net	(682	(841)
Gain on sale of SBA loans held for sale, net	(1,130) (963)
Origination of mortgage loans held for sale	(26,501)	(42,348)
Origination of SBA loans held for sale	(4,424	(9,867)
Proceeds from sale of mortgage loans held for sale, net	27,183	43,189	
Proceeds from sale of SBA loans held for sale, net	13,516	12,304	
BOLI income	(346	(178)
Net change in other assets and liabilities	1,123	604	
Net cash provided by operating activities	21,391	10,715	
INVESTING ACTIVITIES			
Purchases of securities available for sale		(25,720)
Purchases of FHLB stock, at cost	(32,155)	(2,009)
Maturities and principal payments on securities held to maturity	514	711	
Maturities and principal payments on securities available for sale	2,538	8,840	
Proceeds from sales of securities held to maturity		2,777	
Proceeds from redemption of FHLB stock	33,773	945	
Proceeds from sale of OREO	439	546	
Net increase in loans	(84,020	(75,776)
Purchases of premises and equipment	(773	(451)
Net cash used in investing activities	(79,684)	(90,137)
FINANCING ACTIVITIES			
Net increase in deposits	103,262	58,244	
Proceeds from new borrowings	190,000	77,000	
Repayments of borrowings	(245,000)	(56,000)
Proceeds from exercise of stock options	392	271	
Dividends on common stock	(1,340	(1,173)
Net cash provided by financing activities	47,314	78,342	
Decrease in cash and cash equivalents	(10,979)	(1,080)
Cash and cash equivalents, beginning of period	150,254	105,895	
Cash and cash equivalents, end of period	\$139,275	\$104,815	5

Unity Bancorp, Inc.

Consolidated Statements of Cash Flows (Continued)

(Unaudited)

For the six months ended June 30, 2018 2017 (In thousands) SUPPLEMENTAL DISCLOSURES Cash: Interest paid \$5,920 \$4,551 Income taxes paid 2,111 3,277 Noncash investing activities: Transfer of SBA loans held for sale to held to maturity 13 Capitalization of servicing rights 426 146 Transfer of loans to OREO 106 396

The accompanying notes to the Consolidated Financial Statements are an integral part of these statements.

Unity Bancorp, Inc.
Notes to the Consolidated Financial Statements (Unaudited)
June 30, 2018

NOTE 1. Significant Accounting Policies

The accompanying Consolidated Financial Statements include the accounts of Unity Bancorp, Inc. (the "Parent Company") and its wholly-owned subsidiary, Unity Bank (the "Bank" or when consolidated with the Parent Company, the "Company"), and reflect all adjustments and disclosures which are generally routine and recurring in nature, and in the opinion of management, necessary for a fair presentation of interim results. The Bank has multiple subsidiaries used to hold part of its investment and loan portfolios and OREO properties. All significant intercompany balances and transactions have been eliminated in consolidation. Certain reclassifications have been made to prior period amounts to conform to the current year presentation, with no impact on current earnings or shareholders' equity. The financial information has been prepared in accordance with U.S. generally accepted accounting principles and has not been audited. In preparing the financial statements, management is required to make estimates and assumptions that affect the reported amounts of assets and liabilities and revenues and expenses during the reporting periods. Actual results could differ from those estimates. Amounts requiring the use of significant estimates include the allowance for loan losses, valuation of deferred tax and servicing assets, the carrying value of loans held for sale and other real estate owned, the valuation of securities and the determination of other-than-temporary impairment for securities and fair value disclosures. Management believes that the allowance for loan losses is adequate. While management uses available information to recognize losses on loans, future additions to the allowance for loan losses may be necessary based on changes in economic conditions. The Company has evaluated subsequent events for potential recognition and/or disclosure through the date the Consolidated Financial Statements included in this Quarterly Report on Form 10-Q were available to be issued.

The interim unaudited Consolidated Financial Statements included herein have been prepared in accordance with instructions for Form 10-Q and the rules and regulations of the Securities and Exchange Commission ("SEC") and consist of normal recurring adjustments necessary for the fair presentation of interim results. The results of operations for the three and six months ended June 30, 2018 are not necessarily indicative of the results which may be expected for the entire year. As used in this Form 10-Q, "we" and "us" and "our" refer to Unity Bancorp, Inc., and its consolidated subsidiary, Unity Bank, depending on the context. Certain information and financial disclosures required by U.S. generally accepted accounting principles have been condensed or omitted from interim reporting pursuant to SEC rules. Interim financial statements should be read in conjunction with the Company's Consolidated Financial Statements and notes thereto included in the Company's Annual Report on Form 10-K for the year ended December 31, 2017.

Other-Than-Temporary Impairment

The Company has a process in place to identify securities that could potentially incur credit impairment that is other-than-temporary. This process involves monitoring late payments, pricing levels, downgrades by rating agencies, key financial ratios, financial statements, revenue forecasts and cash flow projections as indicators of credit issues. Management evaluates securities for other-than-temporary impairment at least on a quarterly basis, and more frequently when economic or market concern warrants such evaluation. This evaluation considers relevant facts and circumstances in evaluating whether a credit or interest rate-related impairment of a security is other-than-temporary. Relevant facts and circumstances considered include:

(1) the extent and length of time the fair value has been below cost; (2) the reasons for the decline in value; (3) the financial position and access to capital of the issuer, including the current and future impact of any specific events and (4) for fixed maturity securities, our intent to sell a security or whether it is more likely than not we will be required to sell the security before the recovery of its amortized cost which, in some cases, may extend to maturity and for equity

securities, our ability and intent to hold the security for a forecasted period of time that allows for the recovery in value.

Management assesses its intent to sell or whether it is more likely than not that it will be required to sell a security before recovery of its amortized cost basis less any current-period credit losses. For debt securities that are considered other-than-temporarily impaired with no intent to sell and no requirement to sell prior to recovery of its amortized cost basis, the amount of the impairment is separated into the amount that is credit related (credit loss component) and the amount due to all other factors. The credit loss component is recognized in earnings and is the difference between the security's amortized cost basis and the present value of its expected future cash flows. The remaining difference between the security's fair value and the present value of future expected cash flows is due to factors that are not credit related and is recognized in other comprehensive income. For debt securities where management has the intent to sell, the amount of the impairment is reflected in earnings as realized losses.

The present value of expected future cash flows is determined using the best estimate cash flows discounted at the effective interest rate implicit to the security at the date of purchase or the current yield to accrete an asset-backed or floating rate security. The methodology and assumptions for establishing the best estimate cash flows vary depending on the type of security. The asset-backed securities cash flow estimates are based on bond specific facts and circumstances that may include collateral characteristics, expectations of delinquency and default rates, loss severity and prepayment speeds and structural support, including subordination and guarantees. The corporate bond cash flow estimates are derived from scenario-based outcomes of expected corporate restructurings or the disposition of assets using bond specific facts and circumstances including timing, security interests and loss severity.

Transfers of Financial Assets

Transfers of financial assets are accounted for as sales, when control over the assets has been surrendered. Control over transferred assets is deemed to be surrendered when (1) the assets have been isolated from the Company, (2) the transferred obtains the right (free of conditions that constrain it from taking advantage of that right) to pledge or exchange the transferred assets, and (3) the Company does not maintain effective control over the transferred assets through an agreement to repurchase them before their maturity.

Loans

Loans Held for Sale

Loans held for sale represent the guaranteed portion of Small Business Administration ("SBA") loans and are reflected at the lower of aggregate cost or market value. The Company originates loans to customers under an SBA program that historically has provided for SBA guarantees of up to 90 percent of each loan. The Company generally sells the guaranteed portion of its SBA loans to a third party and retains the servicing, holding the nonguaranteed portion in its portfolio. The net amount of loan origination fees on loans sold is included in the carrying value and in the gain or loss on the sale. When sales of SBA loans do occur, the premium received on the sale and the present value of future cash flows of the servicing assets are recognized in income. All criteria for sale accounting must be met in order for the loan sales to occur; see details under the "Transfers of Financial Assets" heading above.

Servicing assets represent the estimated fair value of retained servicing rights, net of servicing costs, at the time loans are sold. Servicing assets are amortized in proportion to, and over the period of, estimated net servicing revenues. Impairment is evaluated based on stratifying the underlying financial assets by date of origination and term. Fair value is determined using prices for similar assets with similar characteristics, when available, or based upon discounted cash flows using market-based assumptions. Any impairment, if temporary, would be reported as a valuation allowance.

Serviced loans sold to others are not included in the accompanying Consolidated Balance Sheets. Income and fees collected for loan servicing are credited to noninterest income when earned, net of amortization on the related servicing assets.

Loans Held to Maturity

Loans held to maturity are stated at the unpaid principal balance, net of unearned discounts and deferred loan origination fees and costs. In accordance with the level yield method, loan origination fees, net of direct loan origination costs, are deferred and recognized over the estimated life of the related loans as an adjustment to the loan yield. Interest is credited to operations primarily based upon the principal balance outstanding.

Loans are reported as past due when either interest or principal is unpaid in the following circumstances: fixed payment loans when the borrower is in arrears for two or more monthly payments; open end credit for two or more billing cycles; and single payment notes if interest or principal remains unpaid for 30 days or more.

Nonperforming loans consist of loans that are not accruing interest as a result of principal or interest being in default for a period of 90 days or more or when the ability to collect principal and interest according to the contractual terms is in doubt (nonaccrual loans). When a loan is classified as nonaccrual, interest accruals are discontinued and all past due interest previously recognized as income is reversed and charged against current period earnings. Generally, until the loan becomes current, any payments received from the borrower are applied to outstanding principal until such time as management determines that the financial condition of the borrower and other factors merit recognition of a portion of such payments as interest income. Loans may be returned to an accrual status when the ability to collect is reasonably assured and when the loan is brought current as to principal and interest.

Loans are charged off when collection is sufficiently questionable and when the Company can no longer justify maintaining the loan as an asset on the balance sheet. Loans qualify for charge-off when, after thorough analysis, all possible sources of repayment are insufficient. These include: 1) potential future cash flows, 2) value of collateral, and/or 3) strength of co-makers and guarantors. All unsecured loans are charged off upon the establishment of the loan's nonaccrual status. Additionally, all loans classified as a loss or that portion of the loan classified as a loss is charged off. All loan charge-offs are approved by the Board of Directors.

Troubled debt restructurings ("TDRs") occur when a creditor, for economic or legal reasons related to a debtor's financial condition, grants a concession to the debtor that it would not otherwise consider. These concessions typically include reductions in interest rate, extending the maturity of a loan, or a combination of both. Interest income on accruing TDRs is credited to operations primarily based upon the principal amount outstanding, as stated in the paragraphs above.

The Company evaluates its loans for impairment. A loan is considered impaired when, based on current information and events, it is probable that the Company will be unable to collect all amounts due according to the contractual terms of the loan agreement. The Company has defined impaired loans to be all TDRs and nonperforming loans individually evaluated for impairment. Impairment is evaluated in total for smaller-balance loans of a similar nature (consumer and residential mortgage loans), and on an individual basis for all other loans. Impairment of a loan is measured based on the present value of expected future cash flows, discounted at the loan's effective interest rate, or as a practical expedient, based on a loan's observable market price or the fair value of collateral, net of estimated costs to sell, if the loan is collateral-dependent. If the value of the impaired loan is less than the recorded investment in the loan, the Company establishes a valuation allowance, or adjusts existing valuation allowances, with a corresponding charge to the provision for loan losses.

For additional information on loans, see Note 8 to the Consolidated Financial Statements and the section titled "Loan Portfolio" under Item 2. Management's Discussion and Analysis.

Allowance for Loan Losses and Reserve for Unfunded Loan Commitments

The allowance for loan losses is maintained at a level management considers adequate to provide for probable loan losses as of the balance sheet date. The allowance is increased by provisions charged to expense and is reduced by net charge-offs.

The level of the allowance is based on management's evaluation of probable losses in the loan portfolio, after consideration of prevailing economic conditions in the Company's market area, the volume and composition of the loan portfolio, and historical loan loss experience. The allowance for loan losses consists of specific reserves for individually impaired credits and TDRs, reserves for nonimpaired loans based on historical loss factors and reserves based on general economic factors and other qualitative risk factors such as changes in delinquency trends, industry concentrations or local/national economic trends. This risk assessment process is performed at least quarterly, and, as adjustments become necessary, they are realized in the periods in which they become known.

Although management attempts to maintain the allowance at a level deemed adequate to provide for probable losses, future additions to the allowance may be necessary based upon certain factors including changes in market conditions and underlying collateral values. In addition, various regulatory agencies periodically review the adequacy of the Company's allowance for loan losses. These agencies may require the Company to make additional provisions based on their judgments about information available to them at the time of their examination.

The Company maintains an allowance for unfunded loan commitments that is maintained at a level that management believes is adequate to absorb estimated probable losses. Adjustments to the allowance are made through other

expenses and applied to the allowance which is maintained in other liabilities.

For additional information on the allowance for loan losses and unfunded loan commitments, see Note 9 to the Consolidated Financial Statements and the sections titled "Asset Quality" and "Allowance for Loan Losses and Reserve for Unfunded Loan Commitments" under Item 2. Management's Discussion and Analysis.

Income Taxes

The Company accounts for income taxes according to the asset and liability method. Under this method, deferred tax assets and liabilities are recognized for the future tax consequences attributable to differences between the financial statement carrying amounts of existing assets and liabilities and their respective tax basis. Deferred tax assets and liabilities are measured using the enacted tax rates applicable to taxable income for the years in which those temporary differences are expected to be recovered or settled. The effect on deferred tax assets and liabilities of a change in tax rates is recognized in income in the period that includes the enactment date.

Valuation reserves are established against certain deferred tax assets when it is more likely than not that the deferred tax assets will not be realized. Increases or decreases in the valuation reserve are charged or credited to the income tax provision. When tax returns are filed, it is highly certain that some positions taken would be sustained upon examination by the taxing authorities, while others are subject to uncertainty about the merits of the position taken or the amount of the position that ultimately would be sustained. The benefit of a tax position is recognized in the financial statements in the period during which, based on all available evidence, management believes it is more likely than not that the position will be sustained upon examination, including the resolution of appeals or litigation processes, if any. The evaluation of a tax position taken is considered by itself and not offset or aggregated with other positions. Tax positions that meet the more likely than not recognition threshold are measured as the largest amount of tax benefit that is more than 50 percent likely of being realized upon settlement with the applicable taxing authority. The portion of benefits associated with tax positions taken that exceeds the amount measured as described above is reflected as a liability for unrecognized tax benefits in the accompanying balance sheet along with any associated interest and penalties that would be payable to the taxing authorities upon examination.

Interest and penalties associated with unrecognized tax benefits would be recognized in income tax expense on the income statement.

NOTE 2. Litigation

The Company may, in the ordinary course of business, become a party to litigation involving collection matters, contract claims and other legal proceedings relating to the conduct of its business. In the best judgment of management, based upon consultation with counsel, the consolidated financial position and results of operations of the Company will not be affected materially by the final outcome of any pending legal proceedings or other contingent liabilities and commitments.

NOTE 3. Net Income per Share

Basic net income per common share is calculated as net income divided by the weighted average common shares outstanding during the reporting period.

Diluted net income per common share is computed similarly to that of basic net income per common share, except that the denominator is increased to include the number of additional common shares that would have been outstanding if all potentially dilutive common shares, principally stock options, were issued during the reporting period utilizing the Treasury stock method.

The following is a reconciliation of the calculation of basic and diluted income per share:

For the three For the six months ended months ended June 30, June 30, 2018 2017

(In thousands, except per share amounts)

Net income	\$5,397	\$3,444	\$10,627	\$6,636
Weighted average common shares outstanding - Basic	10,717	10,546	10,698	10,528
Plus: Potential dilutive common stock equivalents	198	189	199	192
Weighted average common shares outstanding - Diluted	10,915	10,735	10,897	10,720
Net income per common share - Basic	\$0.50	\$0.33	\$0.99	\$0.63
Net income per common share - Diluted	0.49	0.32	0.98	0.62
Stock options and common stock excluded from the income per share calculation as	\$112	\$77	\$99	\$66
their effect would have been anti-dilutive	\$11 2	D / /	ゆ ソソ	\$00

.NOTE 4. Income Taxes

The Company follows FASB ASC Topic 740, "Income Taxes," which prescribes a threshold for the financial statement recognition of income taxes and provides criteria for the measurement of tax positions taken or expected to be taken in a tax return. ASC 740 also includes guidance on derecognition, classification, interest and penalties, accounting in interim periods, disclosure and transition of income taxes.

On December 22, 2017, the "Tax Cuts and Jobs Act" (TCJA) was signed into law, lowering the corporate tax rate from 35 percent to 21 percent. This provided significant tax benefits in 2018 by lowering the effective tax rate.

On July 1, 2018, New Jersey's Assembly Bill 4202 was signed into law. The new Bill, effective January 1, 2018, imposed a temporary surtax on corporations earning New Jersey allocated income in excess of \$1 million at a rate of 2.5% for tax years beginning on or after January 1, 2018, through December 31, 2019, and at 1.5% for tax years beginning on or after January 1, 2020, through December 31, 2021. In addition, effective for periods on or after January 1, 2019, New Jersey is adopting mandatory unitary combined reporting for its Corporation Business Tax.

For the quarter ended June 30, 2018, the Company reported income tax expense of \$1.4 million for an effective tax rate of 20.0 percent, compared to an income tax expense of \$1.9 million and an effective tax rate of 35.6 percent for the prior year's quarter. For the six months ended June 30, 2018, the Company reported income tax expense of \$2.6 million for an effective tax rate of 19.6 percent, compared to an income tax expense of \$3.6 million and an effective tax rate of 35.3 percent for the six months ended June 30, 2017. The Company did not recognize or accrue any interest or penalties related to income taxes during the three or six months ended June 30, 2018 or 2017. The Company did not have an accrual for uncertain tax positions as of June 30, 2018 or December 31, 2017, as deductions taken and benefits accrued are based on widely understood administrative practices and procedures and are based on clear and unambiguous tax law. Tax returns for all years 2013 and thereafter are subject to future examination by tax authorities.

NOTE 5. Other Comprehensive Income (Loss)

The following tables show the changes in other comprehensive income (loss) for the three and six months ended June 30, 2018 and 2017, net of tax:

2 0, 2 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0		_			
	For the three months ended June 30, 2018				
	Net Adjustme unrealized related to		Net unrealized	Accumula	ated
(In thousands)	(losses) defined		gains	other	
(In thousands)	gains		from cash	comprehe	nsive
	on benefit		flow	income (le	oss)
	securities plan		hedges		
Balance, beginning of period	\$(916) \$ (475)	\$ 1,431	\$ 40	
Other comprehensive (loss) income before reclassification	(73) —		59	(14)
Less amounts reclassified from accumulated other comprehensive income (loss)	6 (15)	_	(9)
Period change	(79) 15		59	(5)
Balance, end of period (1)	\$(995) \$ (460)	\$ 1,490	\$ 35	
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(1) AOCI does not reflect the net reclassification of \$35 thousand to Retained Earnings as a result of ASU 2016-01, "Financial Instruments Overall (Subtopic 825-10): Recognition and Measurement of Financial Assets and Financial Liabilities" & ASU 2018-02, "Income Statement - Reporting Comprehensive Income (Topic 220): Reclassification of Certain Tax Effects from Accumulated Other Comprehensive Income".

(In thousands)	For the three months ended June 30, 2017 Net Net Adjustmentsunrealized unrealized to gains (losses) gains benefit (losses) on plan securities Net Accumulated other comprehensive income (loss) hedges
Balance, beginning of period	\$(247) \$ (379) \$ 760 \$ 134
Other comprehensive income (loss) before reclassification Less amounts reclassified from accumulated other comprehensive	246 — (184) 62
income (loss)	11 (13) — (2)
Period change	235 13 (184) 64
Balance, end of period	\$(12) \$ (366) \$ 576 \$ 198
	For the six months ended June 30, 2018
(In thousands)	Net unrealized justments (losses) related to gains defined on benefit plan securities Net unrealized gains from cash flow hedges Accumulated other comprehensive income (loss)
Balance, beginning of period	\$(335) \$ (341) \$ 882 \$ 206
Other comprehensive (loss) income before reclassification	(654) — 608 (46)
Less amounts reclassified from accumulated other comprehensive income	6 119 — 125

Period change	(660) (119) 608	(171)
Balance, end of period (1)	\$(995) \$ (460) \$ 1,490	\$ 35	

(1) AOCI does not reflect the net reclassification of \$35 thousand to Retained Earnings as a result of ASU 2016-01, "Financial Instruments Overall (Subtopic 825-10): Recognition and Measurement of Financial Assets and Financial Liabilities" & ASU 2018-02, "Income Statement - Reporting Comprehensive Income (Topic 220): Reclassification of Certain Tax Effects from Accumulated Other Comprehensive Income".

	For the six months ended June 30, 2017					
(In thousands)	Net Adjustmen unrealized related to (losses) defined gains benefit on plan securities	Net tsunrealized gains (losses) from cash flow hedges	Accumulated other comprehensive income (loss)			
Balance, beginning of period	\$(161) \$ (391)	\$ 712	\$ 160			
Other comprehensive income (loss) before reclassification	160 —	(136)	24			
Less amounts reclassified from accumulated other comprehensive income (loss)	11 (25)	_	(14)			
Period change	149 25	(136)	38			
Balance, end of period	\$(12) \$ (366)	\$ 576	\$ 198			

NOTE 6. Fair Value

Fair Value Measurement

The Company follows FASB ASC Topic 820, "Fair Value Measurement and Disclosures," which requires additional disclosures about the Company's assets and liabilities that are measured at fair value. Fair value is the exchange price that would be received for an asset or paid to transfer a liability (an exit price) in the principal or most advantageous market for the asset or liability in an orderly transaction between market participants on the measurement date. In determining fair value, the Company uses various methods including market, income and cost approaches. Based on these approaches, the Company often utilizes certain assumptions that market participants would use in pricing the asset or liability, including assumptions about risk and/or the risks inherent in the inputs to the valuation technique. These inputs can be readily observable, market corroborated, or generally unobservable inputs. The Company utilizes techniques that maximize the use of observable inputs and minimize the use of unobservable inputs. The fair value hierarchy ranks the quality and reliability of the information used to determine fair values. Financial assets and liabilities carried at fair value will be classified and disclosed as follows:

Level 1 Inputs

Unadjusted quoted prices in active markets that are accessible at the measurement date for identical, unrestricted assets or liabilities.

Generally, this includes debt and equity securities and derivative contracts that are traded in an active exchange market (i.e. New York Stock Exchange), as well as certain U.S. Treasury, U.S. Government and sponsored entity agency mortgage-backed securities that are highly liquid and are actively traded in over-the-counter markets.

Level 2 Inputs

Quoted prices for similar assets or liabilities in active markets.

Quoted prices for identical or similar assets or liabilities in inactive markets.

Inputs other than quoted prices that are observable, either directly or indirectly, for the term of the asset or liability (i.e., interest rates, yield curves, credit risks, prepayment speeds or volatilities) or "market corroborated inputs." Generally, this includes U.S. Government and sponsored entity mortgage-backed securities, corporate debt securities and derivative contracts.

Level 3 Inputs

Prices or valuation techniques that require inputs that are both unobservable (i.e. supported by little or no market activity) and that are significant to the fair value of the assets or liabilities.

These assets and liabilities include financial instruments whose value is determined using pricing models, discounted eash flow methodologies, or similar techniques, as well as instruments for which the determination of fair value requires significant management judgment or estimation.

Fair Value on a Recurring Basis

The following is a description of the valuation methodologies used for instruments measured at fair value on a recurring basis:

Securities Available for Sale

The fair value of available for sale ("AFS") securities is the market value based on quoted market prices, when available, or market prices provided by recognized broker dealers (Level 1). If listed prices or quotes are not available, fair value is based upon quoted market prices for similar or identical assets or other observable inputs (Level 2) or externally developed models that use unobservable inputs due to limited or no market activity of the instrument (Level 3).

As of June 30, 2018, the fair value of the Company's AFS securities portfolio was \$48.7 million. Approximately 59 percent of the portfolio was made up of residential mortgage-backed securities, which had a fair value of \$28.9 million at June 30, 2018. Approximately \$28.3 million of the residential mortgage-backed securities are guaranteed by the Government National Mortgage Association ("GNMA"), the Federal National Mortgage Association ("FNMA") or the Federal Home Loan Mortgage Corporation ("FHLMC"). The underlying loans for these securities are residential mortgages that are geographically dispersed throughout the United States.

All of the Company's AFS securities were classified as Level 2 assets at June 30, 2018. The valuation of AFS securities using Level 2 inputs was primarily determined using the market approach, which uses quoted prices for similar assets or liabilities in active markets and all other relevant information. It includes model pricing, defined as valuing securities based upon their relationship with other benchmark securities.

Equity Securities

The fair value of equity securities is the market value based on quoted market prices, when available, or market prices provided by recognized broker dealers (Level 1). If listed prices or quotes are not available, fair value is based upon quoted market prices for similar or identical assets or other observable inputs (Level 2) or externally developed models that use unobservable inputs due to limited or no market activity of the instrument (Level 3).

As of June 30, 2018, the fair value of the Company's equity securities portfolio was \$1.2 million.

All of the Company's equity securities were classified as Level 2 assets at June 30, 2018. The valuation of securities using Level 2 inputs was primarily determined using the market approach, which uses quoted prices for similar assets or liabilities in active markets and all other relevant information.

There were no changes in the inputs or methodologies used to determine fair value during the period ended June 30, 2018, as compared to the periods ended December 31, 2017 and June 30, 2017.

The tables below present the balances of assets and liabilities measured at fair value on a recurring basis as of June 30, 2018 and December 31, 2017:

	Fair Value Measurements at June 30, 2018 Using					
(In thousands)	Assets/L	Quoted Prices in inabilities dMarkets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservab Inputs (Lev 3)		
Measured on a recurring basis: Assets:						
Securities available for sale: U.S. Government sponsored entities State and political subdivisions Residential mortgage-backed securities Corporate and other securities Total securities available for sale	\$5,598 4,822 28,853 9,434 \$48,707	_ _ _	-\$ 5,598 4,822 28,853 9,434 -\$ 48,707	\$ 	_	
Equity securities Total equity securities	1,198 \$1,198	\$ -	1,198 -\$ 1,198	\$	_	
Interest rate swap agreements Total swap agreements	2,073 \$2,073	\$ -	2,073 -\$ 2,073	\$		
	Fair Value Measurements at December 31,					
(In thousands)	2017 Using Quoted Prices in Assets/Liabilities MeasuredMarkets at Fair for Value Identical Assets (Level 1)		Significant Other Observable Inputs (Level 2)	Significant		
Measured on a recurring basis:		(== : == =)				
Assets: Securities available for sale: U.S. Government sponsored entities State and political subdivisions	\$5,691 5,192	\$ 	-\$ 5,691 5,192	\$ —	_	
Residential mortgage-backed securities Corporate and other securities Total securities available for sale (1)	31,878 10,732 \$53,493	<u> </u>	31,878 10,732 -\$ 53,493	<u> </u>		
Interest rate swap agreements Total swap agreements	1,407 \$1,407	\$ -	1,407 -\$ 1,407	\$		

(1) Securities available for sale at December 31, 2017, include equity securities of \$1.2 million.

Fair Value on a Nonrecurring Basis

Certain assets and liabilities are not measured at fair value on an ongoing basis but are subject to fair value adjustments in certain circumstances (for example, when there is evidence of impairment). The following is a description of the valuation methodologies used for instruments measured at fair value on a nonrecurring basis:

Appraisal Policy

All appraisals must be performed in accordance with the Uniform Standards of Professional Appraisal Practice ("USPAP"). Appraisals are certified to the Company and performed by appraisers on the Company's approved list of appraisers. Evaluations are completed by a person independent of Company management. The content of the appraisal depends on the complexity of the property. Appraisals are completed on a "retail value" and an "as is value".

The Company requires current real estate appraisals on all loans that become OREO or in-substance foreclosure, loans that are classified substandard, doubtful or loss, or loans that are over \$100 thousand and nonperforming. Prior to each balance sheet date, the Company values impaired collateral-dependent loans and OREO based upon a third party appraisal, broker's price opinion, drive by appraisal, automated valuation model, updated market evaluation, or a combination of these methods. The amount is discounted for the decline in market real estate values (for original appraisals), for any known damage or repair costs, and for selling and closing costs. The amount of the discount ranges from 10 to 25 percent and is dependent upon the method used to determine the original value. The original appraisal is generally used when a loan is first determined to be impaired. When applying the discount, the Company takes into consideration when the appraisal was performed, the collateral's location, the type of collateral, any known damage to the property and the type of business. Subsequent to entering impaired status and the Company determining that there is a collateral shortfall, the Company will generally, depending on the type of collateral, order a third party appraisal, broker's price opinion, automated valuation model or updated market evaluation. After receiving the third party results, the Company will discount the value 8 to 10 percent for selling and closing costs.

OREO

The fair value of OREO is determined using appraisals, which may be discounted based on management's review and changes in market conditions (Level 3 Inputs).

Impaired Collateral-Dependent Loans

The fair value of impaired collateral-dependent loans is derived in accordance with FASB ASC Topic 310, "Receivables." Fair value is determined based on the loan's observable market price or the fair value of the collateral. Partially charged-off loans are measured for impairment based upon an appraisal for collateral-dependent loans. When an updated appraisal is received for a nonperforming loan, the value on the appraisal is discounted in the manner discussed above. If there is a deficiency in the value after the Company applies these discounts, management applies a specific reserve and the loan remains in nonaccrual status. The receipt of an updated appraisal would not qualify as a reason to put a loan back into accruing status. The Company removes loans from nonaccrual status generally when the borrower makes nine months of contractual payments and demonstrates the ability to service the debt going forward. Charge-offs are determined based upon the loss that management believes the Company will incur after evaluating collateral for impairment based upon the valuation methods described above and the ability of the borrower to pay any deficiency.

The valuation allowance for impaired loans is included in the allowance for loan losses in the consolidated balance sheets. At June 30, 2018, the valuation allowance for impaired loans was \$586 thousand, an increase of \$254 thousand from \$332 thousand at December 31, 2017.

The following tables present the assets and liabilities subject to fair value adjustments (impairment) on a non-recurring basis carried on the balance sheet by caption and by level within the hierarchy (as described above):

Fair Value Measurements at June 30, 2018 Using

(In thousands)	Asset Meas at Fair Value	Active ured Markets for	esSignificant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)	Net Provisio (Credit) During Period	
Measured on a non-recurring basis: Financial assets:						
OREO	\$56	\$ -	_\$ _	-\$ 56	\$ (175)
Impaired collateral-dependent loans	3,534	. —	_	3,534	(254)
(In thousands)		Quoted Prices in S/Liabilition Active ured Markets for Identical	essignificant Other Observable Inputs (Level 2)	December 31, 2 Significant Unobservable Inputs (Level 3)	Net Provisic (Credit) During Period	on
Measured on a non-recurring basis: Financial assets: OREO Impaired collateral-dependent loans	\$426 1 126	•	-\$ -	-\$ 426 1,126	\$ (299 (52)

Fair Value of Financial Instruments

FASB ASC Topic 825, "Financial Instruments," requires the disclosure of the estimated fair value of certain financial instruments, including those financial instruments for which the Company did not elect the fair value option. These estimated fair values as of June 30, 2018 and December 31, 2017 have been determined using available market information and appropriate valuation methodologies. Considerable judgment is required to interpret market data to develop estimates of fair value. The estimates presented are not necessarily indicative of amounts the Company could realize in a current market exchange. The use of alternative market assumptions and estimation methodologies could have had a material effect on these estimates of fair value. The methodology for estimating the fair value of financial assets and liabilities that are measured on a recurring or nonrecurring basis are discussed above. The following methods and assumptions were used to estimate the fair value of other financial instruments for which it is practicable to estimate that value:

Cash and Cash Equivalents

For these short-term instruments, the carrying value is a reasonable estimate of fair value.

Securities

The fair value of securities is based upon quoted market prices for similar or identical assets or other observable inputs (Level 2) or externally developed models that use unobservable inputs due to limited or no market activity of the instrument (Level 3).

SBA Loans Held for Sale

The fair value of SBA loans held for sale is estimated by using a market approach that includes significant other observable inputs.

Loans

The fair value of loans is estimated by discounting the future cash flows using current market rates that reflect the interest rate risk inherent in the loan, except for previously discussed impaired loans.

FHLB Stock

Federal Home Loan Bank stock is carried at cost. Carrying value approximates fair value based on the redemption provisions of the issues.

Servicing Assets

Servicing assets do not trade in an active, open market with readily observable prices. The Company estimates the fair value of servicing assets using discounted cash flow models incorporating numerous assumptions from the perspective of a market participant including market discount rates and prepayment speeds.

Accrued Interest

The carrying amounts of accrued interest approximate fair value.

OREO

The fair value of OREO is determined using appraisals, which may be discounted based on management's review and changes in market conditions (Level 3 Inputs).

Deposit Liabilities

The fair value of demand deposits and savings accounts is the amount payable on demand at the reporting date (i.e. carrying value). The fair value of fixed-maturity certificates of deposit is estimated by discounting the future cash flows using current market rates.

Borrowed Funds and Subordinated Debentures

The fair value of borrowings is estimated by discounting the projected future cash flows using current market rates.

Standby Letters of Credit

At June 30, 2018, the Bank had standby letters of credit outstanding of \$5.5 million, as compared to \$5.6 million at December 31, 2017. The fair value of these commitments is nominal.

The table below presents the carrying amount and estimated fair values of the Company's financial instruments presented as of June 30, 2018 and December 31, 2017:

		June 30, 2018		December	31, 2017
(In they canda)	Fair value level	Carrying	Estimated	Carrying	Estimated
(In thousands)	ran value level	amount	fair value	amount	fair value
Financial assets:					
Cash and cash equivalents	Level 1	\$139,275	\$139,275	\$150,254	\$150,254
Securities (1)	Level 2	65,682	65,519	69,800	69,839
SBA loans held for sale	Level 2	14,889	16,368	22,810	25,568
Loans, net of allowance for loan losses (2)	Level 2	1,216,988	1,208,298	1,134,308	1,133,739
FHLB stock	Level 2	11,245	11,245	12,863	12,863
Servicing assets	Level 3	1,985	1,985	1,800	1,800
Accrued interest receivable	Level 2	6,027	6,027	5,447	5,447
OREO	Level 3	56	56	426	426
Financial liabilities:					
Deposits	Level 2	1,146,399	1,142,797	1,043,137	1,041,111
Borrowed funds and subordinated debentures	Level 2	230,310	228,267	285,310	284,117
Accrued interest payable	Level 2	509	509	436	436

Includes held to maturity ("HTM") corporate securities that are considered Level 3. These securities had book values (1) of \$3.6 million and \$3.7 million at June 30, 2018 and December 31, 2017, respectively, with market values of \$3.4 million and \$3.5 million.

Includes collateral-dependent impaired loans that are considered Level 3 and reported separately in the tables under (2)the "Fair Value on a Nonrecurring Basis" heading. Collateral-dependent impaired loans, net of specific reserves totaled \$3.5 thousand and \$1.1 million at June 30, 2018 and December 31, 2017, respectively.

NOTE 7. Securities

This table provides the major components of AFS, HTM and Equity securities at amortized cost and estimated fair value at June 30, 2018 and December 31, 2017:

,	June 30, 2018			December 31, 2017						
(In thousands)	Amortiz	Gross ed unrealized gains	Gross dunrealize losses	ed	Estimated fair value	l Amortiz cost	Gross ed unrealized gains	Gross dunrealiz losses	zed	Estimated fair value
Available for sale:										
U.S. Government sponsored entities	\$5,761	\$ —	\$ (163)	\$5,598	\$5,765	\$ —	\$ (74)	\$5,691
State and political subdivisions	5,001	1	(180)	4,822	5,227	21	(56)	5,192
Residential mortgage-backed securities	29,715	79	(941)	28,853	32,111	153	(386)	31,878
Corporate and other securities	9,656	19	(241)	9,434	9,660	9	(143)	9,526
Total securities available for sale	\$50,133	\$ 99	\$ (1,525)	\$48,707	\$52,763	\$ 183	\$ (659)	\$52,287
Held to maturity:										
U.S. Government sponsored entities	\$2,789	\$ —	\$ (112)	\$ 2,677	\$3,026	\$ —	\$ (93)	\$ 2,933
State and political subdivisions	1,113	109			1,222	1,113	144			1,257
Residential mortgage-backed securities	3,727	19	(68)	3,678	3,958	59	(18)	3,999
Commercial mortgage-backed securities	3,628	_	(188)	3,440	3,685	_	(142)	3,543
Corporate and other securities	4,520	77	_		4,597	4,525	89	_		4,614
Total securities held to maturity Equity securities:	\$15,777	\$ 205	\$ (368)	\$15,614	\$16,307	\$ 292	\$ (253)	\$ 16,346
Total equity securities	\$1,262	\$ 30	\$ (94)	\$1,198	\$1,262	\$ 15	\$ (71)	\$ 1,206

This table provides the remaining contractual maturities and yields of securities within the investment portfolios. The carrying value of securities at June 30, 2018 is distributed by contractual maturity. Mortgage-backed securities and other securities, which may have principal prepayment provisions, are distributed based on contractual maturity. Expected maturities will differ materially from contractual maturities as a result of early prepayments and calls.

cans.	Within year	one	After one through the years		After five through the years		After te	n years	Total car	rying
(In thousands, except percentages)	Amoun	tYield	Amount	Yield	Amount	Yield	Amoun	tYield	Amount	Yield
Available for sale at fair value:										
U.S. Government sponsored entities	\$ —	_ %	\$3,653	1.61%	\$1,945	2.17%	\$—	— %	\$5,598	1.80%
State and political subdivisions	796	3.89	359	2.41	1,695	2.41	1,972	2.69	4,822	2.77
Residential mortgage-backed securities	237	3.11	11,565	2.75	15,383	2.81	1,668	2.68	28,853	2.78
Corporate and other securities	_		5,637	4.20	3,797	3.93	—		9,434	4.09
Total securities available for sale	\$1,033	3.71%	\$21,214	2.93%	\$22,820	2.91%	\$3,640	2.69%	\$48,707	2.92%
Held to maturity at cost:										
U.S. Government sponsored entities	\$—	_ %	\$—	_ %	\$2,789	1.98%	\$—	_ %	\$2,789	1.98%
State and political subdivisions	162	1.48	494	5.07	—		457	5.84	1,113	4.86
Residential mortgage-backed securities	1	4.23	1,156	3.09	800	3.09	1,770	3.77	3,727	3.41
Commercial mortgage-backed securities	_	_	_	_	1,624	2.48	2,004	2.98	3,628	2.76
Corporate and other securities	_		4,520	5.73					4,520	5.73
Total securities held to maturity	\$163	1.50%	\$6,170	5.18%	\$5,213	2.31%	\$4,231	3.62%	\$15,777	3.77%
Equity securities at fair value:										
Total equity securities	\$ —	— %	\$ —	_ %	\$ —	— %	\$1,198	2.04%	\$1,198	2.04%

The fair value of securities with unrealized losses by length of time that the individual securities have been in a continuous unrealized loss position at June 30, 2018 and December 31, 2017 are as follows:

	Ju	ne 30, 201	.8							
	Less than 12 months			12 months and greater			Total			
(In thousands, except number in a loss position)	nu in a los	tal mber Estimate fair value	d Unrealiz loss	ed	Estimate	d Unrealize loss	ed	Estimate fair value	d Unrealiz loss	ed
	po	sition								
Available for sale:										
U.S. Government sponsored entities	5	\$1,720	\$ (32)	\$3,878	\$ (131)	\$5,598	\$ (163)
State and political subdivisions	6	2,513	(72)	1,513	(108)	4,026	(180)
Residential mortgage-backed securities	28	13,576	(345)	13,339	(596)	26,915	(941)
Corporate and other securities	5	3,129	(40)	3,786	(201)	6,915	(241)
Total temporarily impaired securities	44	\$20,938	\$ (489)	\$22,516	\$ (1,036)	\$43,454	\$ (1,525)
Held to maturity:										
U.S. Government sponsored entities	2	\$—	\$ —		\$2,677	\$ (112)	\$2,677	\$ (112)

Residential mortgage-backed securities	8	2,550	(26)	873	(42) \$3,423	(68)
Commercial mortgage-backed securities	2		_		3,439	(188) 3,439	(188)
Total temporarily impaired securities	12	\$2,550	\$ (26)	\$6,989	\$ (342) \$9,539	\$ (368)
Equity securities:									
Total temporarily impaired securities	2	\$ —	\$ —		\$906	\$ (94) \$906	\$ (94)

	December 31, 2017 Less than 12 months Total			12 months and greater			Total			
(In thousands, except number in a loss position)	nui in a los	mber Estimate fair value	d Unrealizations	ed	Estimate fair value	d Unrealizations	ed	Estimate fair value	d Unrealiz loss	zed
Available for sale:	•									
U.S. Government sponsored entities	5	\$3,732	\$ (40)	\$1,958	\$ (34)	\$5,690	\$ (74)
State and political subdivisions	2	476	(6)	1,792	(50)	2,268	(56)
Residential mortgage-backed securities	22	20,646	(218)	4,028	(168)	24,674	(386)
Corporate and other securities	7	4,563	(30)	2,803	(184)	7,366	(214)
Total temporarily impaired securities	36	\$29,417	\$ (294)	\$10,581	\$ (436)	\$39,998	\$ (730)
Held to maturity:										
U.S. Government sponsored entities	2	\$ —	\$ —		\$2,933	\$ (93)	\$2,933	\$ (93)
Residential mortgage-backed securities	2	_	_		979	(18)	979	(18)
Commercial mortgage-backed securities	2	_	_		3,543	(142)	3,543	(142)
Total temporarily impaired securities	6	\$ —	\$ —		\$7,455	\$ (253)	\$7,455	\$ (253)

Unrealized Losses

The unrealized losses in each of the categories presented in the tables above are discussed in the paragraphs that follow:

U.S. government sponsored entities and state and political subdivision securities: The unrealized losses on investments in these types of securities were caused by the increase in interest rate spreads or the increase in interest rates at the long end of the Treasury curve. The contractual terms of these investments do not permit the issuer to settle the securities at a price less than the par value of the investments. Because the Company does not intend to sell the investments and it is not more likely than not that the Company will be required to sell the investments before recovery of their amortized cost basis, which may be at maturity, the Company did not consider these investments to be other-than temporarily impaired as of June 30, 2018. There was no impairment on these securities at December 31, 2017.

Residential and commercial mortgage-backed securities: The unrealized losses on investments in mortgage-backed securities were caused by increases in interest rate spreads or the increase in interest rates at the long end of the Treasury curve. The majority of contractual cash flows of these securities are guaranteed by the FNMA, GNMA, and the FHLMC. It is expected that the securities would not be settled at a price significantly less than the par value of the investment. Because the decline in fair value is attributable to changes in interest rates and not credit quality, and because the Company does not intend to sell the investments and it is not more likely than not that the Company will be required to sell the investments before recovery of their amortized cost basis, which may be at maturity, the Company did not consider these investments to be other-than-temporarily impaired as of June 30, 2018 or December 31, 2017.

Corporate and other securities: Included in this category are corporate debt securities, Community Reinvestment Act ("CRA") investments, asset-backed securities, and trust preferred securities. The unrealized losses on corporate debt securities were due to widening credit spreads or the increase in interest rates at the long end of the Treasury curve

and the unrealized losses on CRA investments were caused by decreases in the market value of underlying bonds and rate changes. The Company evaluated the prospects of the issuers and forecasted a recovery period; and as a result determined it did not consider these investments to be other-than-temporarily impaired as of June 30, 2018 or December 31, 2017. The contractual terms do not allow the securities to be settled at a price less than the par value. Because the Company does not intend to sell the securities and it is not more likely than not that the Company will be required to sell the securities before recovery of their amortized cost basis, which may be at maturity, the Company did not consider these securities to be other-than-temporarily impaired as of June 30, 2018 or December 31, 2017.

Equity Securities: Included in this category are Community Reinvestment Act ("CRA") investments and the Company's current other equity holdings. Equity securities are defined to include (a) preferred, common and other ownership interests in entities including partnerships, joint ventures and limited liability companies and (b) rights to acquire or dispose of ownership interest in entities at fixed or determinable prices. As a result of the adoption of ASU 2016-01 in January 2018, these securities were transferred from available for sale and reclassified into equity securities on the balance sheet. These securities are measured at fair value with unrealized holding gains and losses reflected in net income. The unrealized losses on these securities were caused by decreases in the market value of the shares.

Realized Gains and Losses

Gross realized gains on securities for the three and six months ended June 30, 2018 and 2017 are detailed in the table below:

three six	
months mo	onths
ended ended	ded
June Jui	ne
30, 30,	,
(In thousands) 20 20 17 20	28 17
Available for sale:	
Realized gains \$-\\$74 \$-	\$ 74
Realized losses —(58)—	(58)
Total securities available for sale —16 —	16
Held to maturity:	
Realized gains —— —	
Realized losses —— —	
Total securities held to maturity —— —	
Net gains on sales of securities \$-\\$16 \$-	\$ 16

The net realized gains are included in noninterest income in the Consolidated Statements of Income as net security gains. There were no gross realized gains for the three and six months ended June 30, 2018. There was a gross realized gain of \$16 thousand for the three and six months ended June 30, 2017.

For the three and six months ended June 30, 2017, the net gains are attributed to the sale of three residential mortgage-backed securities with a total book value of \$1.2 million and resulting gains of \$71 thousand, and the call of two asset-backed securities with a total book value of \$3.5 million and resulting gains of \$3 thousand, partially offset by the sale of two residential mortgage-backed securities with a book value of \$1.6 million which resulted in a loss of \$58 thousand.

The Company follows ASU 2016-01, "Financial Instruments - Overall (Subtopic 825-10) - Recognition and Measurement of Financial Assets and Financial Liabilities," which aims to simplify accounting for financial instruments and to converge the guidance between U.S. GAAP and IFRS. ASU 2016-01 also includes guidance on how entities account for equity investments, present and disclose financial instruments, and measure the valuation allowance on deferred tax assets related to available-for-sale debt securities. The guidance in ASU 2016-01 requires an entity to disaggregate the net gains and losses on the equity investments recognized in the income statement during a reporting period into realized and unrealized gains and losses. As a result, equity securities are no longer carried at fair value through other comprehensive income (OCI) or by applying the cost method to those equity securities that do not have readily determinable values. Equity securities are generally required to be measured at fair value with unrealized holding gains and losses reflected in net income. The Company adopted this standard as of January 1,

2018. The following is a summary of unrealized and realized gains and losses recognized in net income on equity securities during the three and six months ended June 30, 2018:

	Three	Six
		months
thousands)	ended	ended
	June	June
	30,	30,
	2018	2018
Net gains (losses) recognized during the period on equity securities	7	(9)
Less: Net gains (losses) recognized during the period on equity securities sold during the period		
Unrealized gains (losses) recognized during the reporting period on equity securities still held at the reporting date	7	(9)
26		

Pledged Securities

Securities with a carrying value of \$3.8 million and \$20.8 million for June 30, 2018 and December 31, 2017, respectively, were pledged to secure Government deposits, secure other borrowings and for other purposes required or permitted by law.

NOTE 8. Loans

The following table sets forth the classification of loans by class, including unearned fees, deferred costs and excluding the allowance for loan losses as of June 30, 2018 and December 31, 2017:

(In thousands)	June 30,	December 31,
(III tilousalius)	2018	2017
SBA loans held for investment	\$41,351	\$ 43,999
Commercial loans		
SBA 504 loans	23,927	21,871
Commercial other	96,759	82,825
Commercial real estate	479,530	469,696
Commercial real estate construction	73,264	54,473
Residential mortgage loans	398,383	365,145
Consumer loans		
Home equity	60,974	55,817
Consumer other	57,434	54,038
Total loans held for investment	\$1,231,622	\$ 1,147,864
SBA loans held for sale	14,889	22,810
Total loans	\$1,246,511	\$ 1,170,674

Loans are made to individuals as well as commercial entities. Specific loan terms vary as to interest rate, repayment, and collateral requirements based on the type of loan requested and the credit worthiness of the prospective borrower. Credit risk tends to be geographically concentrated in that a majority of the loan customers are located in the markets serviced by the Bank. Loan performance may be adversely affected by factors impacting the general economy or conditions specific to the real estate market such as geographic location and/or property type. A description of the Company's different loan segments follows:

SBA Loans: SBA 7(a) loans, on which the SBA has historically provided guarantees of up to 90 percent of the principal balance, are considered a higher risk loan product for the Company than its other loan products. The guaranteed portion of the Company's SBA loans is generally sold in the secondary market with the nonguaranteed portion held in the portfolio as a loan held for investment. SBA loans are for the purpose of providing working capital, financing the purchase of equipment, inventory or commercial real estate and for other business purposes. Loans are guaranteed by the businesses' major owners. SBA loans are made based primarily on the historical and projected cash flow of the business and secondarily on the underlying collateral provided.

Commercial Loans: Commercial credit is extended primarily to middle market and small business customers. Commercial loans are generally made in the Company's market place for the purpose of providing working capital, financing the purchase of equipment, inventory or commercial real estate and for other business purposes. The SBA 504 program consists of real estate backed commercial mortgages where the Company has the first mortgage and the SBA has the second mortgage on the property. Loans will generally be guaranteed in full or for a meaningful amount by the businesses' major owners. Commercial loans are made based primarily on the historical and projected cash flow of the business and secondarily on the underlying collateral provided. Generally, the Company has a 50

percent loan to value ratio on SBA 504 program loans at origination.

Residential Mortgage and Consumer Loans: The Company originates mortgage and consumer loans including principally residential real estate and home equity lines and loans and consumer construction lines. The Company originates qualified mortgages which are generally sold in the secondary market and nonqualified mortgages which are generally held for investment. Each loan type is evaluated on debt to income, type of collateral and loan to collateral value, credit history and Company's relationship with the borrower.

Inherent in the lending function is credit risk, which is the possibility a borrower may not perform in accordance with the contractual terms of their loan. A borrower's inability to pay their obligations according to the contractual terms can create the risk of past due loans and, ultimately, credit losses, especially on collateral deficient loans. The Company minimizes its credit risk by loan diversification and adhering to credit administration policies and procedures. Due diligence on loans begins when we initiate contact regarding a loan with a borrower. Documentation, including a borrower's credit history, materials establishing the value and liquidity of potential collateral, the purpose of the loan, the source of funds for repayment of the loan, and other factors, are analyzed before a loan is submitted for approval. The loan portfolio is then subject to on-going internal reviews for credit quality which in part is derived from ongoing collection and review of borrowers' financial information, as well as independent credit reviews by an outside firm.

The Company's extension of credit is governed by the Credit Risk Policy which was established to control the quality of the Company's loans. This policy and the underlying procedures are reviewed and approved by the Board of Directors on a regular basis.

Credit Ratings

For SBA 7(a) and commercial loans, management uses internally assigned risk ratings as the best indicator of credit quality. A loan's internal risk rating is updated at least annually and more frequently if circumstances warrant a change in risk rating. The Company uses a 1 through 10 loan grading system that follows regulatory accepted definitions.

Pass: Risk ratings of 1 through 6 are used for loans that are performing, as they meet, and are expected to continue to meet, all of the terms and conditions set forth in the original loan documentation, and are generally current on principal and interest payments. These performing loans are termed "Pass".

Special Mention: Criticized loans are assigned a risk rating of 7 and termed "Special Mention", as the borrowers exhibit potential credit weaknesses or downward trends deserving management's close attention. If not checked or corrected, these trends will weaken the Bank's collateral and position. While potentially weak, these borrowers are currently marginally acceptable and no loss of interest or principal is anticipated. As a result, special mention assets do not expose an institution to sufficient risk to warrant adverse classification. Included in "Special Mention" could be turnaround situations, such as borrowers with deteriorating trends beyond one year, borrowers in startup or deteriorating industries, or borrowers with a poor market share in an average industry. "Special Mention" loans may include an element of asset quality, financial flexibility, or below average management. Management and ownership may have limited depth or experience. Regulatory agencies have agreed on a consistent definition of "Special Mention" as an asset with potential weaknesses which, if left uncorrected, may result in deterioration of the repayment prospects for the asset or in the Bank's credit position at some future date. This definition is intended to ensure that the "Special Mention" category is not used to identify assets that have as their sole weakness credit data exceptions or collateral documentation exceptions that are not material to the repayment of the asset.

Substandard: Classified loans are assigned a risk rating of an 8 or 9, depending upon the prospect for collection, and deemed "Substandard". A risk rating of 8 is used for borrowers with well-defined weaknesses that jeopardize the orderly liquidation of debt. The loan is inadequately protected by the current paying capacity of the obligor or by the collateral pledged, if any. Normal repayment from the borrower is in jeopardy, although no loss of principal is envisioned. There is a distinct possibility that a partial loss of interest and/or principal will occur if the deficiencies are not corrected. Loss potential, while existing in the aggregate amount of substandard assets, does not have to exist in individual assets classified "Substandard".

A risk rating of 9 is used for borrowers that have all the weaknesses inherent in a loan with a risk rating of 8, with the added characteristic that the weaknesses make collection of debt in full, on the basis of currently existing facts, conditions, and values, highly questionable and improbable. Serious problems exist to the point where partial loss of principal is likely. The possibility of loss is extremely high, but because of certain important, reasonably specific pending factors that may work to strengthen the assets, the loans' classification as estimated losses is deferred until a more exact status may be determined. Pending factors include proposed merger, acquisition, or liquidation procedures; capital injection; perfecting liens on additional collateral; and refinancing plans. Partial charge-offs are likely.

Loss: Once a borrower is deemed incapable of repayment of unsecured debt, the risk rating becomes a 10, the loan is termed a "Loss", and charged-off immediately. Loans to such borrowers are considered uncollectible and of such little value that continuance as active assets of the Bank is not warranted. This classification does not mean that the loan has absolutely no recovery or salvage value, but rather it is not practical or desirable to defer writing off these basically worthless assets even though partial recovery may be affected in the future.

For residential mortgage and consumer loans, management uses performing versus nonperforming as the best indicator of credit quality. Nonperforming loans consist of loans that are not accruing interest (nonaccrual loans) as a result of principal or interest being in default for a period of 90 days or more or when the ability to collect principal and interest according to the contractual terms is in doubt. These credit quality indicators are updated on an ongoing basis, as a loan is placed on nonaccrual status as soon as management believes there is sufficient doubt as to the ultimate ability to collect interest on a loan.

At June 30, 2018, the Company owned no residential consumer properties that were included in OREO in the Consolidated Balance Sheets, compared to \$166 thousand at December 31, 2017. Additionally, there were \$3.0 million of residential consumer loans in the process of foreclosure at June 30, 2018, compared to \$1.2 million at December 31, 2017.

The tables below detail the Company's loan portfolio by class according to their credit quality indicators discussed in the paragraphs above as of June 30, 2018:

June 30, 2018

	SBA, SBA 304 & Commercial loans - Internal								
	risk ratings								
(In thousands)	Pass	Special mention	Substandard	Total					
SBA loans held for investment	\$39,215	\$ 564	\$ 1,572	\$41,351					
Commercial loans									
SBA 504 loans	22,838		1,089	23,927					
Commercial other	96,121	187	451	96,759					
Commercial real estate	474,481	2,115	2,934	479,530					
Commercial real estate construction	73,264		_	73,264					
Total commercial loans	666,704	2,302	4,474	673,480					
Total SBA, SBA 504 and commercial loans	\$705,919	\$ 2,866	\$ 6,046	\$714,831					

Residential mortgage & Consumer loans - Performing/Nonperforming

SBA SBA 504 & Commercial loans - Internal

T CHOIM	ng, r tomperro	5	
(In thousands)	Performing	Nonperforming	Total
Residential mortgage loans	\$ 396,723	\$ 1,660	\$398,383
Consumer loans			
Home equity	60,907	67	60,974
Consumer other	57,434	_	57,434
Total consumer loans	118,341	67	118,408
Total residential mortgage and consumer loans	\$515,064	\$ 1,727	\$516,791

The tables below detail the Company's loan portfolio by class according to their credit quality indicators discussed in the paragraphs above as of December 31, 2017:

December 31, 2017 SBA, SBA 504 & Commercial loans - Internal risk ratings

(In thousands)	Pass	Special mention	Substandard	Total
SBA loans held for investment	\$42,415	\$ 373	\$ 1,211	\$43,999
Commercial loans				
SBA 504 loans	20,751	1,024	96	21,871
Commercial other	82,201	599	25	82,825
Commercial real estate	464,589	3,047	2,060	469,696
Commercial real estate construction	54,473	_	_	54,473
Total commercial loans	622,014	4,670	2,181	628,865
Total SBA, SBA 504 and commercial loans	\$664,429	\$5,043	\$ 3,392	\$672,864

Residential mortgage & Consumer loans -

Performing/Nonperforming

(In thousands)	Performing	Nonperforming	Total
Residential mortgage loans	\$ 363,476	\$ 1,669	\$365,145
Consumer loans			
Home equity	55,192	625	55,817
Consumer other	54,038		54,038
Total consumer loans	109,230	625	109,855
Total residential mortgage and consumer loans	\$472,706	\$ 2,294	\$475,000

Nonperforming and Past Due Loans

Nonperforming loans consist of loans that are not accruing interest (nonaccrual loans) as a result of principal or interest being in default for a period of 90 days or more or when the ability to collect principal and interest according to the contractual terms is in doubt. Loans past due 90 days or more and still accruing interest are not included in nonperforming loans and generally represent loans that are well collateralized and in a continuing process expected to result in repayment or restoration to current status. The risk of loss is difficult to quantify and is subject to fluctuations in collateral values, general economic conditions and other factors. The improved state of the economy has resulted in a substantial reduction in nonperforming loans and loan delinquencies. The Company values its collateral through the use of appraisals, broker price opinions, and knowledge of its local market.

The following tables set forth an aging analysis of past due and nonaccrual loans as of June 30, 2018 and December 31, 2017:

	June 30	, 2018					
(In thousands)	30-59 days past due	60-89 days past due	90+ days and still accruing	Nonaccrual (1)	Total past due	Current	Total loans
SBA loans held for investment	\$60	\$ —	\$ —	\$ 1,420	\$1,480	\$39,871	\$41,351
Commercial loans							
SBA 504 loans					_	23,927	23,927
Commercial other	39	_	_	19	58	96,701	96,759
Commercial real estate	312	_	_	2,043	2,355	477,175	479,530
Commercial real estate construction		_	_	_	_	73,264	73,264
Residential mortgage loans	3,749	1,839	286	1,660	7,534	390,849	398,383
Consumer loans							
Home equity	101	198		67	366	60,608	60,974
Consumer other		_	_	_	_	57,434	57,434
Total loans held for investment	\$4,261	\$2,037	\$ 286	\$ 5,209	\$11,793	\$1,219,829	\$1,231,622
SBA loans held for sale		_	_			14,889	14,889
Total loans	\$4,261	\$2,037	\$ 286	\$ 5,209	\$11,793	\$1,234,718	\$1,246,511
(1) At June 30, 2018, nonaccrual loar	s includ	ed \$129	thousand	of loans guar	anteed by	the SBA	

⁽¹⁾ At June 30, 2018, nonaccrual loans included \$129 thousand of loans guaranteed by the SBA.

	December 31, 2017								
(In thousands)	30-59 days past due	days past due	90+ days and still accruing	Nonaccrual (1)	Total past due	Current	Total loans		
SBA loans held for investment	\$240	\$313	\$ —	\$ 632	\$1,185	\$42,814	\$43,999		
Commercial loans									
SBA 504 loans	_		_			21,871	21,871		
Commercial other	23		60	25	108	82,717	82,825		
Commercial real estate	558	1,073		43	1,674	468,022	469,696		
Commercial real estate construction	_	_				54,473	54,473		
Residential mortgage loans	1,830	958		1,669	4,457	360,688	365,145		
Consumer loans									
Home equity	51	205	_	625	881	54,936	55,817		
Consumer other	3				3	54,035	54,038		
Total loans held for investment	\$2,705	\$2,549	\$ 60	\$ 2,994	\$8,308	\$1,139,556	\$1,147,864		
SBA loans held for sale	_		_			22,810	22,810		
Total loans	\$2,705	\$2,549	\$ 60	\$ 2,994	\$8,308	\$1,162,366	\$1,170,674		
(1) At December 31, 2017, nonaccrual loans included \$27 thousand of loans guaranteed by the SBA.									

Impaired Loans

The Company has defined impaired loans to be all nonperforming loans individually evaluated for impairment and TDRs. Management considers a loan impaired when, based on current information and events, it is determined that the Company will not be able to collect all amounts due according to the loan contract. Impairment is evaluated on an individual basis for SBA, SBA 504, and commercial loans.

The following table provides detail on the Company's impaired loans that are individually evaluated for impairment with the associated allowance amount, if applicable, as of June 30, 2018:

(In thousands)	June 30 Unpaid princip balance	-	Specific reserves
With no related allowance:			
SBA loans held for investment (1)	\$331	\$ 304	\$ —
Commercial loans			
Commercial real estate	2,042	2,042	_
Total commercial loans	2,042	2,042	_
Total impaired loans with no related allowance	2,373	2,346	_
With an allowance:			
SBA loans held for investment (1)	1,078	989	448
Commercial loans			
Commercial other	19	19	19
Commercial real estate	767	767	119
Total commercial loans	786	786	138
Total impaired loans with a related allowance	1,864	1,775	586
•			
Total individually evaluated impaired loans:			
SBA loans held for investment (1)	1,409	1,292	448
Commercial loans			
Commercial other	19	19	19
Commercial real estate	2,809	2,809	119
Total commercial loans	2,828	2,828	138
Total individually evaluated impaired loans	-	\$ 4,120	\$ 586
(1) Delenges are reduced by amount appropriated 1			

⁽¹⁾ Balances are reduced by amount guaranteed by the SBA of \$129 thousand at June 30, 2018.

The following table provides detail on the Company's impaired loans that are individually evaluated for impairment with the associated allowance amount, if applicable, as of December 31, 2017:

, 	Decem Unpaid	Specific	
(In thousands)	Unpaid Recorded principal investment balance		reserves
With no related allowance:			
SBA loans held for investment (1)	\$135	\$ 52	\$ —
Commercial loans			
Commercial other	25	25	_
Commercial real estate	43	43	_
Total commercial loans	68	68	_
Total impaired loans with no related allowance	203	120	
With an allowance:			
SBA loans held for investment (1)	748	553	194
Commercial loans			
Commercial real estate	786	786	138
Total commercial loans	786	786	138
Total impaired loans with a related allowance	1,534	1,339	332
Total individually evaluated impaired loans:			
SBA loans held for investment (1)	883	605	194
Commercial loans			
Commercial other	25	25	
Commercial real estate	829	829	138
Total commercial loans	854	854	138
Total individually evaluated impaired loans	\$1,737	\$ 1,459	\$ 332
(1) D 1	.1 01	C 0 0 7 .1	1 .

⁽¹⁾ Balances are reduced by amount guaranteed by the SBA of \$27 thousand at December 31, 2017.

Impaired loans increased \$2.5 million at June 30, 2018 compared to December 31, 2017. The increase in impaired loans was primarily due to the downgrade of three commercial loans totaling \$2.0 million and two SBA loans totaling \$579 thousand, all of which were put on to nonaccrual in 2018.

The following tables present the average recorded investments in impaired loans and the related amount of interest recognized during the time period in which the loans were impaired for the three and six months ended June 30, 2018 and 2017. The average balances are calculated based on the month-end balances of impaired loans. When the ultimate collectability of the total principal of an impaired loan is in doubt and the loan is on nonaccrual status, all payments are applied to principal under the cost recovery method, and therefore no interest income is recognized. The interest income recognized on impaired loans noted below represents primarily nominal amounts of income recognized on a cash basis for well-collateralized impaired loans.

	For the three months ended June 30,						
	2018			2017			
		Inte	erest		Inte	erest	
(In thousands)	Averag recorde investm	rec d on nent	Janeu	Average recorde investment	reco d on nent	ome ognized oaired	
SBA loans held for investment (1)	\$1,076	\$	_	\$989	\$	22	
Commercial loans							
Commercial other	19	_		25	—		
Commercial real estate	2,551	10		921	_		
Total	\$3,646	\$	10	\$1,935	\$	22	

(1) Balances are reduced by the average amount guaranteed by the SBA of \$95 thousand and \$54 thousand for the three months ended June 30, 2018 and 2017, respectively.

	For the six months ended June 30,						
	2018			2017			
	Interest			Interest			
(In thousands)	. recognized			Average recognized recorded on investment impaired loans			
SBA loans held for investment (1)	\$867	\$	(2)	\$993	\$	19
Commercial loans							
SBA 504 loans	_	_			165	_	
Commercial other	9	_			25	—	
Commercial real estate	2,023	25			1,027	22	
Total	\$2,899	\$	23		\$2,210	\$	41

⁽¹⁾ Balances are reduced by the average amount guaranteed by the SBA of \$63 thousand and \$151 thousand for the six months ended June 30, 2018 and 2017, respectively.

TDRs

The Company's loan portfolio also includes certain loans that have been modified as TDRs. TDRs occur when a creditor, for economic or legal reasons related to a debtor's financial condition, grants a concession to the debtor that it would not otherwise consider, unless it results in a delay in payment that is insignificant. These concessions typically include reductions in interest rate, extending the maturity of a loan, or a combination of both. When the Company modifies a loan, management evaluates for any possible impairment using either the discounted cash flows method, where the value of the modified loan is based on the present value of expected cash flows, discounted at the contractual interest rate of the original loan agreement, or by using the fair value of the collateral less selling costs if

the loan is collateral-dependent. If management determines that the value of the modified loan is less than the recorded investment in the loan, impairment is recognized by segment or class of loan, as applicable, through an allowance estimate or charge-off to the allowance. This process is used, regardless of loan type, and for loans modified as TDRs that subsequently default on their modified terms.

The Company had one performing TDR with a balance of \$767 thousand and \$786 thousand as of June 30, 2018, and December 31, 2017, respectively, which was included in the impaired loan numbers as of such dates. At June 30, 2018, and December 31, 2017, there were specific reserves on the performing TDR of \$119 thousand and \$138 thousand, respectively. The loan remains in accrual status since it continues to perform in accordance with the restructured terms.

To date, the Company's TDRs consisted of interest rate reductions, interest only periods, principal balance reductions, and maturity extensions. There were no loans modified during the three or six months ended June 30, 2018 and 2017 that were deemed to be TDRs. There were no loans modified as a TDR within the previous 12 months that subsequently defaulted at

some point during the three or six months ended June 30, 2018. In this case, the subsequent default is defined as 90 days past due or transferred to nonaccrual status.

NOTE 9. Allowance for Loan Losses and Reserve for Unfunded Loan Commitments

Allowance for Loan Losses

The Company has an established methodology to determine the adequacy of the allowance for loan losses that assesses the risks and losses inherent in the loan portfolio. At a minimum, the adequacy of the allowance for loan losses is reviewed by management on a quarterly basis. For purposes of determining the allowance for loan losses, the Company has segmented the loans in its portfolio by loan type. Loans are segmented into the following pools: SBA 7(a), commercial, residential mortgages, and consumer loans. Certain portfolio segments are further broken down into classes based on the associated risks within those segments and the type of collateral underlying each loan. Commercial loans are divided into the following five classes: commercial real estate, commercial real estate construction, unsecured business line of credit, commercial other, and SBA 504. Consumer loans are divided into two classes as follows: Home equity and other.

The standardized methodology used to assess the adequacy of the allowance includes the allocation of specific and general reserves. The same standard methodology is used, regardless of loan type. Specific reserves are made to individual impaired loans and TDRs (see Note 1 for additional information on this term). The general reserve is set based upon a representative average historical net charge-off rate adjusted for the following environmental factors: delinquency and impairment trends, charge-off and recovery trends, changes in the volume of restructured loans, volume and loan term trends, changes in risk and underwriting policy trends, staffing and experience changes, national and local economic trends, industry conditions and credit concentration changes. Within the five-year historical net charge-off rate, the Company weights the past three years more heavily as it believes it is more indicative of future charge-offs. All of the environmental factors are ranked and assigned a basis points value based on the following scale: low, low moderate, moderate, high moderate and high risk. Each environmental factor is evaluated separately for each class of loans and risk weighted based on its individual characteristics.

For SBA 7(a) and commercial loans, the estimate of loss based on pools of loans with similar characteristics is made through the use of a standardized loan grading system that is applied on an individual loan level and updated on a continuous basis. The loan grading system incorporates reviews of the financial performance of the borrower, including cash flow, debt-service coverage ratio, earnings power, debt level and equity position, in conjunction with an assessment of the borrower's industry and future prospects. It also incorporates analysis of the type of collateral and the relative loan to value ratio.

For residential mortgage and consumer loans, the estimate of loss is based on pools of loans with similar characteristics. Factors such as credit score, delinquency status and type of collateral are evaluated. Factors are updated frequently to capture the recent behavioral characteristics of the subject portfolios, as well as any changes in loss mitigation or credit origination strategies, and adjustments to the reserve factors are made as needed.

According to the Company's policy, a loss ("charge-off") is to be recognized and charged to the allowance for loan losses as soon as a loan is recognized as uncollectable. All credits which are 90 days past due must be analyzed for the Company's ability to collect on the credit. Once a loss is known to exist, the charge-off approval process is immediately expedited. This charge-off policy is followed for all loan types.

The allocated allowance is the total of identified specific and general reserves by loan category. The allocation is not necessarily indicative of the categories in which future losses may occur. The total allowance is available to absorb losses from any segment of the portfolio. An unallocated component is maintained to cover uncertainties that could affect management's estimate of probable losses. The unallocated component of the allowance reflects the margin of imprecision inherent in the underlying assumptions used in methodologies for estimating allocated and general

reserves in the portfolio.

The following tables detail the activity in the allowance for loan losses by portfolio segment for the three months ended June 30, 2018 and 2017:

chaca Julie 30, 2018 and 2017.								
	For the three months SBA	ended June 3	30, 2018					
(In thousands)	held for Commercial investment	Residential	Consumer	Unallocated Total				
Balance, beginning of period Charge-offs Recoveries Net (charge-offs) recoveries Provision for loan losses charged to expense Balance, end of period	\$1,504 \$ 8,139 (104) — 3 4 (101) 4 234 212 \$1,637 \$ 8,355	\$ 3,430 — — — 63 \$ 3,493	\$ 1,123 (16) 1 (15) 41 \$ 1,149	\$ —\$14,196 (120) 8 — (112) — 550 \$ —\$14,634				
	For the three months ended June 30, 2017 SBA							
(In thousands)	held for Commercial investment	Residential	Consumer	Unallocated Total				
Balance, beginning of period Charge-offs Recoveries Net charge-offs Provision for loan losses charged to expense Balance, end of period	\$1,653 \$ 7,133 (150) (120) 3 3 (147) (117) 8 371 \$1,514 \$ 7,387	\$ 2,869 — — (53) \$ 2,816	\$ 1,026 (17) — (17) 74 \$ 1,083	\$ —\$12,681 (287) 6 — (281) — 400 \$ —\$12,800				

The following tables detail the activity in the allowance for loan losses portfolio segment for the six months ended June 30, 2018 and 2017:

For the six months ended June 30, 2018

SBA

held

(In thousands) Commercial Residential Consumer Unallocated Total

investment

Balance, beginning of period \$1,471 \$ 7,825 \$ 3,130 \$ 1,130 \$ —\$13,556