Cole Credit Property Trust II Inc
Form 10-Q
August 12, 2011

Table of Contents

UNITED STATES SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549
Form 10-Q

þ **QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the quarterly period ended June 30, 2011

OR

o **TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the transition period from __________ to __________

Commission file number 000-51963

COLE CREDIT PROPERTY TRUST II, INC.

(Exact name of registrant as specified in its charter)

Maryland	**20-1676382**
(State or other jurisdiction of incorporation or organization)	*(I.R.S. Employer Identification Number)*
2555 East Camelback Road, Suite 400 **Phoenix, Arizona, 85016**	**(602) 778-8700**
(Address of principal executive offices; zip code)	*(Registrant s telephone number, including area code)*

Not Applicable

(Former name, former address and former fiscal year, if changed since last report)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Sections 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes þ No o

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§ 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes þ No o

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company. See definition of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer o	Accelerated filer o	Non-accelerated filer þ (Do not check if a smaller reporting company)	Smaller reporting company o

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes o No þ

As of August 11, 2011, there were 209,037,985 shares of common stock, par value $0.01, of Cole Credit Property Trust II, Inc. outstanding.

COLE CREDIT PROPERTY TRUST II, INC.
INDEX

PART I FINANCIAL INFORMATION

Item 1. Financial Statements

Condensed Consolidated Unaudited Balance Sheets as of June 30, 2011 and December 31, 2010 — 4

Condensed Consolidated Unaudited Statements of Operations for the three and six months ended June 30, 2011 and 2010 — 5

Condensed Consolidated Unaudited Statement of Stockholders Equity for the six months ended June 30, 2011 — 6

Condensed Consolidated Unaudited Statements of Cash Flows for the six months ended June 30, 2011 and 2010 — 7

Notes to Condensed Consolidated Unaudited Financial Statements — 8

Item 2. Management s Discussion and Analysis of Financial Condition and Results of Operations — 22

Item 3. Quantitative and Qualitative Disclosures About Market Risk — 34

Item 4. Controls and Procedures — 34

PART II OTHER INFORMATION

Item 1. Legal Proceedings — 35

Item 1A. Risk Factors — 35

Item 2. Unregistered Sales of Equity Securities and Use of Proceeds — 35

Item 3. Defaults Upon Senior Securities — 36

Item 4. [Removed and Reserved] — 36

Item 5. Other Information — 36

Item 6. Exhibits — 36

Signatures — 37

Exhibit 31.1
Exhibit 31.2
Exhibit 32.1
EX-101 INSTANCE DOCUMENT
EX-101 SCHEMA DOCUMENT
EX-101 CALCULATION LINKBASE DOCUMENT
EX-101 LABELS LINKBASE DOCUMENT

EX-101 PRESENTATION LINKBASE DOCUMENT
EX-101 DEFINITION LINKBASE DOCUMENT

Table of Contents

PART I
FINANCIAL INFORMATION

The accompanying condensed consolidated unaudited interim financial statements as of and for the three and six months ended June 30, 2011 have been prepared by Cole Credit Property Trust II, Inc. (the Company, we, us or our pursuant to the rules and regulations of the Securities and Exchange Commission (the SEC) regarding interim financial reporting. Accordingly, they do not include all of the information and footnotes required by accounting principles generally accepted in the United States of America (GAAP) for complete financial statements, and should be read in conjunction with the audited consolidated financial statements and related notes thereto included in the Company s Annual Report on Form 10-K for the year ended December 31, 2010. The financial statements herein should also be read in conjunction with the notes to the financial statements and Management s Discussion and Analysis of Financial Condition and Results of Operations contained in this Quarterly Report on Form 10-Q. The results of operations for the three and six months ended June 30, 2011 are not necessarily indicative of the operating results expected for the full year. The information furnished in our accompanying condensed consolidated unaudited balance sheets and condensed consolidated unaudited statements of operations, stockholders equity, and cash flows reflects all adjustments that are, in our opinion, necessary for a fair presentation of the aforementioned financial statements. Such adjustments are of a normal recurring nature.

Forward-looking statements that were true at the time made may ultimately prove to be incorrect or false. We caution readers not to place undue reliance on forward-looking statements, which reflect our management s view only as of the date of this Quarterly Report on Form 10-Q. We undertake no obligation to update or revise forward-looking statements to reflect changed assumptions, the occurrence of unanticipated events or changes to future operating results. The forward-looking statements should be read in light of the risk factors identified in the Item 1A Risk Factors section of the Company s Annual Report on Form 10-K.

Table of Contents

COLE CREDIT PROPERTY TRUST II, INC.
CONDENSED CONSOLIDATED UNAUDITED BALANCE SHEETS
(in thousands except share and per share amounts)

	June 30, 2011	December 31, 2010
ASSETS		
Investment in real estate assets:		
Land	$ 856,886	$ 833,833
Buildings and improvements, less accumulated depreciation of $208,475 and $178,906, respectively	1,971,491	1,943,307
Real estate assets under direct financing leases, less unearned income of $14,313 and $15,284, respectively	36,472	36,946
Acquired intangible lease assets, less accumulated amortization of $112,496 and $97,387, respectively	336,308	340,606
Total investment in real estate assets, net	3,201,157	3,154,692
Investment in mortgage notes receivable, net	78,289	79,778
Total investment in real estate and mortgage assets, net	3,279,446	3,234,470
Cash and cash equivalents	21,466	45,791
Restricted cash	10,809	8,345
Marketable securities pledged as collateral		81,995
Investment in unconsolidated joint ventures	36,917	38,324
Rents and tenant receivables, less allowance for doubtful accounts of $460 and $646, respectively	50,650	45,616
Prepaid expenses and other assets	2,180	3,866
Deferred financing costs, less accumulated amortization of $15,986 and $13,599, respectively	24,952	26,928
Total assets	$ 3,426,420	$ 3,485,335
LIABILITIES AND STOCKHOLDERS EQUITY		
Notes payable and line of credit	$ 1,722,103	$ 1,673,243
Repurchase agreement		54,312
Accounts payable and accrued expenses	16,546	15,597
Due to affiliates	955	1,496
Acquired below market lease intangibles, less accumulated amortization of $37,396 and $32,095, respectively	135,343	140,797
Distributions payable	10,772	11,097
Deferred rent, derivative and other liabilities	12,576	16,181
Total liabilities	1,898,295	1,912,723
Commitments and contingencies		
Redeemable common stock	12,510	12,237
STOCKHOLDERS EQUITY:		

Preferred stock, $0.01 par value; 10,000,000 shares authorized, none issued and outstanding				
Common stock, $0.01 par value; 240,000,000 shares authorized, 209,970,522 and 209,317,346 shares issued and outstanding, respectively		2,100		2,093
Capital in excess of par value		1,883,665		1,878,118
Accumulated distributions in excess of earnings		(365,797)		(332,547)
Accumulated other comprehensive (loss) income		(4,353)		12,711
Total stockholders equity		1,515,615		1,560,375
Total liabilities and stockholders equity	$	3,426,420	$	3,485,335

The accompanying notes are an integral part of these condensed consolidated unaudited financial statements.

Table of Contents

COLE CREDIT PROPERTY TRUST II, INC.
CONDENSED CONSOLIDATED UNAUDITED STATEMENTS OF OPERATIONS
(in thousands except share and per share amounts)

	Three Months Ended June 30,		Six Months Ended June 30,	
	2011	**2010**	**2011**	**2010**
Revenues:				
Rental and other property income	$ 62,853	$ 60,010	$ 123,836	$ 118,953
Tenant reimbursement income	3,906	3,551	8,693	7,126
Earned income from direct financing leases	485	497	971	1,071
Interest income on mortgage notes receivable	1,611	1,671	3,232	3,347
Interest income on marketable securities	521	1,907	2,459	3,793
Total revenue	69,376	67,636	139,191	134,290
Expenses:				
General and administrative expenses	1,941	1,840	3,943	3,893
Property operating expenses	5,655	5,169	11,467	10,264
Property and asset management expenses	4,106	4,065	8,462	8,377
Acquisition related expenses	1,956	625	2,318	625
Depreciation	14,912	14,018	29,569	28,044
Amortization	7,077	8,043	14,474	15,056
Impairment of real estate assets		4,500		4,500
Total operating expenses	35,647	38,260	70,233	70,759
Operating income	33,729	29,376	68,958	63,531
Other income (expense):				
Equity in income (loss) of unconsolidated joint ventures and other income	368	(10)	536	86
Gain on sale of marketable securities	7,728		15,587	
Interest expense	(26,898)	(25,626)	(53,419)	(50,850)
Total other expense	(18,802)	(25,636)	(37,296)	(50,764)
Net income	$ 14,927	$ 3,740	$ 31,662	$ 12,767
Weighted average number of common shares outstanding:				
Basic	209,586,828	206,653,839	209,430,055	205,989,957
Diluted	209,586,828	206,656,925	209,430,055	205,993,403

Net income per common share:								
Basic and diluted	$	0.07	$	0.02	$	0.15	$	0.06
Distributions declared per common share	$	0.16	$	0.16	$	0.31	$	0.31

The accompanying notes are an integral part of these condensed consolidated unaudited financial statements.

COLE CREDIT PROPERTY TRUST II, INC.
CONDENSED CONSOLIDATED UNAUDITED STATEMENT OF STOCKHOLDERS EQUITY
(in thousands, except share amounts)

	Common Stock Number of Shares	Par Value	Capital in Excess of Par Value	Accumulated Distributions in Excess of Earnings	Accumulated Other Comprehensive Income (Loss)	Total Stockholders Equity
January 1, 2011	209,317,346	$ 2,093	$ 1,878,118	$ (332,547)	$ 12,711	$ 1,560,375
Issuance of common stock	3,720,351	37	29,910			29,947
Distributions				(64,912)		(64,912)
Redemptions of common stock	(3,067,175)	(30)	(24,090)			(24,120)
Redeemable common stock			(273)			(273)
Comprehensive income:						
Net income				31,662		31,662
Unrealized loss on marketable securities					(1,713)	(1,713)
Reclassification of previous unrealized gain on marketable securities into net income					(14,654)	(14,654)
Unrealized loss on interest rate swaps					(697)	(697)
Total comprehensive income						14,598
Balance, June 30, 2011	209,970,522	$ 2,100	$ 1,883,665	$ (365,797)	$ (4,353)	$ 1,515,615

The accompanying notes are an integral part of these condensed consolidated unaudited financial statements.

COLE CREDIT PROPERTY TRUST II, INC.
CONDENSED CONSOLIDATED UNAUDITED STATEMENTS OF CASH FLOWS
(in thousands)

	Six Months Ended June 30,	
	2011	**2010**
Cash flows from operating activities:		
Net income	$ 31,662	$ 12,767
Adjustments to reconcile net income to net cash provided by operating activities:		
Depreciation	29,569	28,044
Amortization of intangible lease assets and below market lease intangibles, net	11,292	10,327
Amortization of deferred financing costs	3,380	3,544
Amortization of premiums on mortgage notes receivable	349	339
Accretion of discount on marketable securities	(846)	(1,246)
Amortization of fair value adjustments of mortgage notes payable assumed	939	900
Bad debt (recovery) expense	(92)	50
Stock compensation expense		7
Impairment of real estate assets		4,500
Equity in income of unconsolidated joint ventures	(390)	(7)
Return on investment in unconsolidated joint ventures	465	1,751
Property condemnation and easement gain	(92)	
Gain on sale of marketable securities	(15,587)	
Changes in assets and liabilities:		
Rents and tenant receivables	(4,858)	(4,260)
Prepaid expenses and other assets	1,886	1,922
Accounts payable and accrued expenses	1,683	(2,261)
Due to affiliates, deferred rent and other liabilities	(4,843)	(3,019)
Net cash provided by operating activities	54,517	53,358
Cash flows from investing activities:		
Investment in real estate and related assets and other capital expenditures	(94,143)	(23,320)
Proceeds from sale of marketable securities	82,061	
Principal repayments from mortgage notes receivable and real estate assets under direct financing leases	1,614	1,342
Return of investment from unconsolidated joint ventures	1,248	
Refund of property escrow deposits	1,090	
Payment of property escrow deposits	(1,290)	
Proceeds from easement of real estate assets	247	
Change in restricted cash	(2,464)	615
Net cash used in investing activities	(11,637)	(21,363)
Cash flows from financing activities:		
Redemptions of common stock	(24,120)	(5,820)
Distributions to investors	(35,290)	(33,058)
Proceeds from notes payable and line of credit	130,111	144,000
Repayment of notes payable and line of credit	(82,190)	(128,507)
Proceeds from repurchase agreement	10,685	

Repayment of repurchase agreement		(64,997)		
Refund of loan deposits				1,230
Payment of loan deposits				(2,145)
Deferred financing costs paid		(1,404)		(1,215)
Net cash used in financing activities		(67,205)		(25,515)
Net (decrease) increase in cash and cash equivalents		(24,325)		6,480
Cash and cash equivalents, beginning of period		45,791		28,417
Cash and cash equivalents, end of period	$	21,466	$	34,897

The accompanying notes are an integral part of these condensed consolidated unaudited financial statements.

Table of Contents

COLE CREDIT PROPERTY TRUST II, INC.
NOTES TO CONDENSED CONSOLIDATED UNAUDITED FINANCIAL STATEMENTS
June 30, 2011

NOTE 1 ORGANIZATION AND BUSINESS

Cole Credit Property Trust II, Inc. (the Company) is a Maryland corporation formed on September 29, 2004, that has elected to be taxed, and currently qualifies, as a real estate investment trust (REIT) for federal income tax purposes. Substantially all of the Company s business is conducted through Cole Operating Partnership II, LP (Cole OP II), a Delaware limited partnership. The Company is the sole general partner of and owns a 99.99% partnership interest in Cole OP II. Cole REIT Advisors II, LLC (Cole Advisors II), the affiliate advisor to the Company, is the sole limited partner and owner of an insignificant noncontrolling partnership interest of less than 0.01% of Cole OP II.

As of June 30, 2011, the Company owned 749 properties comprising 21.0 million rentable square feet of single and multi-tenant retail and commercial space located in 45 states and the U.S. Virgin Islands. As of June 30, 2011, the rentable space at these properties was 95% leased. As of June 30, 2011, the Company also owned 69 mortgage notes receivable secured by 43 restaurant properties and 26 single-tenant retail properties, each of which is subject to a net lease. Through two joint ventures, the Company had a majority indirect interest in a 386,000 square foot multi-tenant retail building in Independence, Missouri and a majority indirect interest in a ten-property storage facility portfolio as of June 30, 2011.

The Company ceased offering shares of common stock in its initial primary offering (the Initial Offering) on May 22, 2007, and ceased offering shares of common stock in its follow-on offering (the Follow-on Offering) on January 2, 2009. The Company continues to issue shares of common stock under its dividend reinvestment plan (the DRIP Offering , and collectively with the Initial Offering and the Follow-on Offering, the Offerings). As of June 30, 2011, the Company had issued approximately 221.8 million shares of common stock in its Offerings for aggregate gross proceeds of $2.2 billion (including proceeds from the issuance of shares pursuant to the DRIP Offering of $239.6 million), before share redemptions of $106.3 million. As of June 30, 2011, the Company had incurred an aggregate of $188.3 million in offering costs, selling commissions, and dealer management fees in the Offerings.

NOTE 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Principles of Consolidation and Basis of Presentation

The condensed consolidated unaudited financial statements of the Company have been prepared in accordance with the rules and regulations of the SEC, including the instructions to Form 10-Q and Article 10 of Regulation S-X, and do not include all of the information and footnotes required by GAAP for complete financial statements. In the opinion of management, the statements for the interim periods presented include all adjustments, which are of a normal and recurring nature, necessary to present a fair presentation of the results for such periods. Results for these interim periods are not necessarily indicative of full year results. The information included in this Quarterly Report on Form 10-Q should be read in conjunction with the Company s audited consolidated financial statements as of and for the year ended December 31, 2010, and related notes thereto set forth in the Company s Annual Report on Form 10-K.

The accompanying condensed consolidated unaudited financial statements include the accounts of the Company and its wholly-owned subsidiaries. All intercompany accounts and transactions have been eliminated in consolidation.

The Company evaluates the need to consolidate joint ventures based on standards set forth in the Financial Accounting Standards Board (FASB) Accounting Standards Codification (ASC) 810, Consolidation (ASC 810). In determining whether the Company has a controlling interest in a joint venture and the requirement to consolidate the accounts of that entity, management considers factors such as ownership interest, authority to make decisions and contractual and substantive participating rights of the partners/members as well as whether the entity is a variable interest entity for which the Company is the primary beneficiary.

COLE CREDIT PROPERTY TRUST II, INC.
NOTES TO CONDENSED CONSOLIDATED UNAUDITED FINANCIAL STATEMENTS (Continued)
June 30, 2011

Valuation of Real Estate and Related Assets

The Company continually monitors events and changes in circumstances that could indicate that the carrying amounts of its real estate and related intangible assets may not be recoverable. Impairment indicators that the Company considers include, but are not limited to, bankruptcy or other credit concerns of a property s major tenant, such as a history of late payments, rental concessions, and other factors, a significant decrease in a property s revenues due to lease terminations, vacancies, co-tenancy clauses, reduced lease rates or other circumstances. When indicators of potential impairment are present, the Company assesses the recoverability of the assets by determining whether the carrying value of the assets will be recovered through the undiscounted future operating cash flows expected from the use of the assets and their eventual disposition. In the event that such expected undiscounted future cash flows do not exceed the carrying value, the Company will adjust the real estate and related intangible assets to their fair value and recognize an impairment loss.

The Company continues to monitor certain properties for which it has identified impairment indicators. As of June 30, 2011, the Company had eight properties with an aggregate book value of $59.5 million for which it had assessed the recoverability of the carrying values. For each of these properties, the undiscounted future operating cash flows expected from the use of these properties and their eventual disposition continued to exceed the carrying value of these assets and their related intangible assets as of June 30, 2011. Should the conditions related to any of these, or any of our other properties change, the underlying assumptions used to determine the expected undiscounted future operating cash flows may change and adversely affect the recoverability of the carrying values related to such properties. No impairment losses were recorded during the three and six months ended June 30, 2011. The Company recorded an impairment loss on one property of $4.5 million during the three and six months ended June 30, 2010. Projections of expected future cash flows require the Company to use estimates such as current market rental rates on vacant properties, future market rental income amounts subsequent to the expiration of current lease agreements, property operating expenses, terminal capitalization and discount rates, the number of months it takes to re-lease the property, required tenant improvements and the number of years the property is held for investment. The use of alternative assumptions in the future cash flow analysis could result in a different assessment of the property s future cash flow and a different conclusion regarding the existence of an impairment, the extent of such loss, if any, as well as the carrying value of the real estate and related intangible assets.

Restricted Cash and Escrows

Restricted cash of $10.8 million and $8.3 million as of June 30, 2011 and December 31, 2010, respectively, represented tenant and capital improvements, leasing commissions, repairs and maintenance and other lender reserves for certain properties, in accordance with the respective lender s loan agreement.

Concentration of Credit Risk

As of June 30, 2011, the Company had cash on deposit, including restricted cash, in five financial institutions, four of which had deposits in excess of federally insured levels totaling $28.8 million; however, the Company has not experienced any losses in such accounts. The Company limits significant cash holdings to accounts held by financial institutions with high credit standing; therefore, the Company believes it is not exposed to any significant credit risk on cash.

Investment in Unconsolidated Joint Ventures

Investment in unconsolidated joint ventures as of June 30, 2011 consisted of the Company s non-controlling majority interest in a joint venture that owns a multi-tenant property in Independence, Missouri and a majority interest in a joint venture that owns a ten-property storage facility portfolio. Consolidation of these investments is not required as the entities do not qualify as variable interest entities and do not meet the control requirements for consolidation, as defined in ASC 810. Both the Company and the respective joint venture partner must approve decisions about the respective entity s activities that have a significant effect on the success of the entity. As of June 30, 2011, the aggregate carrying value of assets held within the unconsolidated joint ventures was $147.8 million and the face value of the non-recourse mortgage notes payable was $110.6 million. As of December 31, 2010, the aggregate carrying

value of assets held within the unconsolidated joint ventures was $148.6 million and the face value of the non-recourse mortgage notes payable was $111.6 million.

COLE CREDIT PROPERTY TRUST II, INC.
NOTES TO CONDENSED CONSOLIDATED UNAUDITED FINANCIAL STATEMENTS (Continued)
June 30, 2011

The Company accounts for the unconsolidated joint ventures using the equity method of accounting per guidance established under ASC 323, *Investments Equity Method and Joint Ventures* (ASC 323). The equity method of accounting requires the investments to be initially recorded at cost and subsequently adjusted for the Company s share of equity in the joint ventures earnings and distributions. The Company evaluates the carrying amount of each investment for impairment in accordance with ASC 323. The unconsolidated joint ventures are reviewed for potential impairment if the carrying amount of the investment exceeds its fair value. To determine whether impairment is other-than-temporary, the Company considers whether it has the ability and intent to hold the investment until the carrying value is fully recovered. The evaluation of an investment in a joint venture for potential impairment can require the Company s management to exercise significant judgments and assumptions. The use of different judgments and assumptions could result in different conclusions. No impairment losses were recorded related to the unconsolidated joint ventures for the three and six months ended June 30, 2011 or 2010.

Redeemable Common Stock

The Company s share redemption program provides that the Company will not redeem in excess of 3% of the weighted average number of shares outstanding during the prior calendar year (including shares requested for redemption upon the death of a stockholder), and the cash available for redemptions (including those upon death or qualifying disability) is limited to the net proceeds from the sale of shares pursuant to the DRIP Offering. In addition, the Company will redeem shares on a quarterly basis, at the rate of one-fourth of 3% of the weighted average number of shares outstanding during the prior calendar year (including shares requested for redemption upon the death of a stockholder). Funding for redemptions for each quarter (including those upon death or qualifying disability of a stockholder) will also be limited to the net proceeds the Company receives from the sale of shares during such quarter from the DRIP Offering. As of June 30, 2011 and December 31, 2010, the Company had redeemed approximately 11.8 million and approximately 8.8 million shares of common stock, respectively, for an aggregate price of $106.3 million and $82.2 million, respectively. Redeemable common stock is recorded at the greater of the carrying amount or redemption value each reporting period. Changes in the value from period to period are recorded as an adjustment to capital in excess of par value.

The redemption price per share is dependent on the length of time the shares are held and the estimated share value. For purposes of establishing the redemption price per share, estimated share value means the most recently disclosed estimated value of the Company s shares of common stock, as determined by the Company s board of directors, including a majority of the Company s independent directors (the Estimated Share Value). As of June 30, 2011, the Estimated Share Value was $8.05 per share, as determined by the Company s board of directors on June 22, 2010. Subsequent to June 30, 2011, the Company announced a new Estimated Share Value of $9.35 as determined by the Company s board of directors on July 27, 2011.

NOTE 3 FAIR VALUE MEASUREMENTS

ASC 820, *Fair Value Measurements and Disclosures* (ASC 820) defines fair value, establishes a framework for measuring fair value in GAAP and expands disclosures about fair value measurements. ASC 820 emphasizes that fair value is intended to be a market-based measurement, as opposed to a transaction-specific measurement.

Fair value is defined by ASC 820 as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. Depending on the nature of the asset or liability, various techniques and assumptions can be used to estimate the fair value. Assets and liabilities are measured using inputs from three levels of the fair value hierarchy, as follows:

Level 1 Inputs are quoted prices (unadjusted) in active markets for identical assets or liabilities that the Company has the ability to access at the measurement date. An active market is defined as a market in which transactions for the assets or liabilities occur with sufficient frequency and volume to provide pricing information on an ongoing basis.

Level 2 Inputs include quoted prices for similar assets and liabilities in active markets, quoted prices for identical or similar assets or liabilities in markets that are not active (markets with few transactions), inputs other than quoted prices that are observable for the asset or liability (i.e., interest rates, yield curves, etc.), and inputs that are derived

principally from or corroborated by observable market data correlation or other means (market corroborated inputs).
Level 3 Unobservable inputs, only used to the extent that observable inputs are not available, reflect the Company s assumptions about the pricing of an asset or liability.

Table of Contents

COLE CREDIT PROPERTY TRUST II, INC.
NOTES TO CONDENSED CONSOLIDATED UNAUDITED FINANCIAL STATEMENTS (Continued)
June 30, 2011

During the six months ended June 30, 2011, there were no real estate assets measured at fair value on a non-recurring basis. A summary of the Company s real estate assets measured at fair value on a non-recurring basis during the six months ended June 30, 2010 is as follows (in thousands):

		Fair Value Measurement of Reporting Data Using			
Description:	**Re-measured Balance**	**Level 1**	**Level 2**	**Level 3**	**Total Losses**
Investment in real estate assets	$ 3,523	$	$	$ 3,523	$ 4,500

During the six months ended June 30, 2010, real estate assets with a carrying amount of $8.0 million related to one property were deemed to be impaired and their carrying values were reduced to their estimated fair value of $3.5 million, resulting in an impairment charge of $4.5 million, which is included in impairment on real estate assets on the condensed consolidated unaudited statement of operations for the three and six months ended June 30, 2010. The Company used a discounted cash flow analysis and recent comparable sales transactions to estimate the fair value of real estate assets. The discounted cash flow analysis utilized internally prepared probability-weighted cash flow estimates, including estimated discount ranges and terminal capitalization rates, which were within historical average ranges and gathered for specific geographic areas based on available information obtained from third-party service providers and reports.

The following describes the methods the Company uses to estimate the fair value of the Company s financial assets and liabilities:

Cash and cash equivalents, restricted cash, rents and tenant receivables, and accounts payable and accrued expenses
The Company considers the carrying values of these financial instruments to approximate fair value because of the short period of time between origination of the instruments and their expected realization.

Mortgage notes receivable The fair value is estimated by discounting the expected cash flows on the notes at rates at which management believes similar loans would be made as of June 30, 2011 and December 31, 2010. The estimated fair value of these notes was $84.2 million and $83.9 million as of June 30, 2011 and December 31, 2010, respectively, as compared to the carrying values of $78.3 million and $79.8 million as of June 30, 2011 and December 31, 2010, respectively.

Notes payable, line of credit and repurchase agreement The fair value is estimated using a discounted cash flow technique based on estimated borrowing rates available to the Company as of June 30, 2011 and December 31, 2010. The estimated fair value of the notes payable, line of credit and repurchase agreement was $1.7 billion as of June 30, 2011 and December 31, 2010, which was equal to the carrying value of $1.7 billion as of June 30, 2011 and December 31, 2010.

Marketable securities As of June 30, 2011, the Company did not own any marketable securities. As of December 31, 2010, the Company owned six marketable securities. The Company s marketable securities, including those pledged as collateral, are carried at fair value and are valued using Level 3 inputs. The Company primarily uses estimated non-binding quoted market prices from the trading desks of financial institutions that are dealers in such bonds, where available, for similar commercial mortgage backed securities (CMBS) tranches that actively participate in the CMBS market, adjusted for industry benchmarks, such as the CMBX Index, where applicable. Market conditions, such as interest rates, liquidity, trading activity and credit spreads, may cause significant variability to the received quotes. If the Company is unable to obtain quotes from third parties or if the Company believes quotes received are inaccurate, the Company would estimate fair value using internal models that primarily consider the CMBX Index, expected cash flows, known and expected defaults and rating agency reports. Changes in market conditions, as well as changes in the assumptions or methodology used to estimate fair value, could result in a significant increase or decrease in the recorded amount of the securities. No marketable securities were valued using internal models. Significant judgment is involved in valuations and different judgments and assumptions used in management s valuation could result in different valuations. If there continues to be significant disruptions to the financial markets, the Company s estimates

of fair value may have significant volatility.

Derivative Instruments The Company s derivative instruments represent interest rate swaps. All derivative instruments are carried at fair value and are valued using Level 2 inputs. The fair value of these instruments is determined using interest rate market pricing models. The Company includes the impact of credit valuation adjustments on derivative instruments measured at fair value.

Considerable judgment is necessary to develop estimated fair values of financial instruments. Accordingly, the estimates presented herein are not necessarily indicative of the amounts the Company could realize, or be liable for, on disposition of the financial instruments.

Table of Contents

COLE CREDIT PROPERTY TRUST II, INC.
NOTES TO CONDENSED CONSOLIDATED UNAUDITED FINANCIAL STATEMENTS (Continued)
June 30, 2011

In accordance with the fair value hierarchy described above, the following table shows the fair value of the Company s financial assets and liabilities that are required to be measured at fair value on a recurring basis as of June 30, 2011 (in thousands):

	Balance as of June 30, 2011	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)
Liabilities:				
Interest rate swaps	$ 4,353	$	$ 4,353	$

In accordance with the fair value hierarchy described above, the following table shows the fair value of the Company s financial assets and liabilities that are required to be measured at fair value on a recurring basis as of December 31, 2010 (in thousands):

	Balance as of December 31, 2010	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)
Assets:				
Marketable securities	$ 81,995	$	$	$ 81,995
Liabilities:				
Interest rate swaps	$ 3,656	$	$ 3,656	$

The following table shows a reconciliation of the change in fair value of the Company s financial assets and liabilities with significant unobservable inputs (Level 3) for the six months ended June 30, 2011 and 2010 (in thousands):

	Six Months Ended June 30, 2011	2010
Balance at beginning of period	**$** 81,995	**$** 56,366
Total gains or losses		
Realized gain included in earnings	15,587	
Reclassification of previous unrealized gain out of other comprehensive income	(14,654)	
Unrealized (loss) gain included in other comprehensive income	(1,713)	6,584
Purchases, issuances, settlements, sales and accretion		
Purchases		
Issuances		

Settlements	(82,061)	
Accretion of discount	846	1,246
Balance at end of period	$	$ 64,196

COLE CREDIT PROPERTY TRUST II, INC.
NOTES TO CONDENSED CONSOLIDATED UNAUDITED FINANCIAL STATEMENTS (Continued)
June 30, 2011

NOTE 4 INVESTMENT IN DIRECT FINANCING LEASES

The components of investment in direct financing leases as of June 30, 2011 and December 31, 2010 were as follows (in thousands):

	June 30, 2011	December 31, 2010
Minimum lease payments receivable	$ 22,931	$ 24,376
Estimated residual value of leased assets	27,854	27,854
Unearned income	(14,313)	(15,284)
Total	$ 36,472	$ 36,946

NOTE 5 REAL ESTATE ACQUISITIONS

2011 Property Acquisitions

During the six months ended June 30, 2011, the Company acquired a 100% interest in 24 commercial properties for an aggregate purchase price of $76.9 million (the 2011 Acquisitions). The Company purchased the 2011 Acquisitions with a combination of proceeds from the DRIP Offering and net proceeds from borrowings. The Company allocated the purchase price of these properties to the fair value of the assets acquired and liabilities assumed. The following table summarizes the purchase price allocation (in thousands):

	June 30, 2011
Land	$ 23,208
Building and improvements	41,879
Acquired in-place leases	11,450
Acquired above-market leases	805
Acquired below-market leases	(444)
Total purchase price	$ 76,898

The Company recorded revenue for the three and six months June 30, 2011 of $1.3 million and $1.4 million, respectively, and a net loss for the three and six months June 30, 2011 of $1.0 million and $1.2 million, respectively, related to the 2011 Acquisitions. In addition, the Company expensed $2.0 million and $2.3 million of acquisition costs for the three and six months ended June 30, 2011, respectively.

The following information summarizes selected financial information from the combined results of operations of the Company, as if all of the 2011 Acquisitions were completed on January 1, 2010 for each period presented below. The table below presents the Company s estimated revenue and net income, on a pro forma basis, for the three and six months June 30, 2011 and 2010, respectively (in thousands):

	Three Months Ended June 30,		Six Months Ended June 30,	
	2011	2010	2011	2010
Pro Forma Basis:				
Revenue	$ 69,990	$ 69,549	$ 141,634	$ 138,117
Net income	$ 16,925	$ 4,708	$ 34,841	$ 12,508

The pro forma information is presented for informational purposes only and may not be indicative of what actual results of operations would have been had the transactions occurred at the beginning of each year, nor does it purport

to represent the results of future operations.

COLE CREDIT PROPERTY TRUST II, INC.
NOTES TO CONDENSED CONSOLIDATED UNAUDITED FINANCIAL STATEMENTS (Continued)
June 30, 2011

2011 Other Investment in Real Estate

During the six months ended June 30, 2011, the Company paid a tenant improvement allowance of $12.0 million for an expansion and improvements to an existing property, including the conversion of an existing warehouse into office space and the construction of a parking area, for which the Company will receive additional rents. Such costs were capitalized to buildings and improvements and will be depreciated over their estimated useful life.

2010 Property Acquisitions

During the six months ended June 30, 2010, the Company acquired a 100% interest in four commercial properties for an aggregate purchase price of $21.0 million (the 2010 Acquisitions). The Company financed the 2010 Acquisitions with a combination of proceeds from the Offerings, cash flows from operations, available cash, and net proceeds from borrowings. The Company allocated the purchase price of these properties to the fair value of the assets acquired and liabilities assumed. The following table summarizes the purchase price allocation (in thousands):

	June 30, 2010
Land	$ 4,307
Building and improvements	14,291
Acquired in-place leases	2,409
Acquired below-market leases	(37)
Total purchase price	$ 20,970

The Company recorded revenue for the three and six months ended June 30, 2010 of $139,000 and a net loss for the three and six months ended June 30, 2010 of $533,000 related to the operations of the 2010 Acquisitions. In addition, the Company expensed $625,000 of acquisition costs during the three and six months ended June 30, 2010.

NOTE 6 INVESTMENT IN MORTGAGE NOTES RECEIVABLE

As of June 30, 2011, the Company owned 69 mortgage notes receivable, which were secured by 43 restaurant properties and 26 single-tenant retail properties (each, a Mortgage Note , and collectively, the Mortgage Notes). As of June 30, 2011, the Mortgage Notes balance of $78.3 million consisted of the face amount of the Mortgage Notes of $71.8 million, a $6.9 million premium, $2.0 million of acquisition costs, and was net of accumulated amortization of premium and acquisition costs of $2.4 million. As of December 31, 2010, the Mortgage Notes balance of $79.8 million consisted of the face amount of the Mortgage Notes of $73.0 million, a $6.9 million premium, $2.0 million of acquisition costs, and was net of accumulated amortization of premium and acquisition costs of $2.1 million. The premium and acquisition costs are amortized into interest income over the term of each of the Mortgage Notes using the effective interest rate method. The Mortgage Notes mature on various dates from August 1, 2020 to January 1, 2021. Interest and principal are due each month at interest rates ranging from 8.60% to 10.47% per annum and a weighted average interest rate of 9.88%. There were no amounts past due as of June 30, 2011.

The Company evaluates the collectability of both interest and principal on each Mortgage Note to determine whether it is collectible, primarily through the evaluation of credit quality indicators, such as underlying collateral and payment history. No impairment losses or allowances were recorded related to the Mortgage Notes for the three and six months ended June 30, 2011 or 2010.

Table of Contents

COLE CREDIT PROPERTY TRUST II, INC.
NOTES TO CONDENSED CONSOLIDATED UNAUDITED FINANCIAL STATEMENTS (Continued)
June 30, 2011

NOTE 7 MARKETABLE SECURITIES

During the six months ended June 30, 2011, the Company sold six CMBS bonds for total proceeds of $82.1 million, and realized a gain on the sale of $15.6 million, of which $14.7 million had previously been recorded in other comprehensive income. Prior to the sale, the securities were pledged as collateral to a bank under a repurchase agreement (the Repurchase Agreement), which provided secured borrowings (see Note 9 below). Realized gains and losses from the sale of available-for-sale securities are determined on a specific identification basis. The following provides the activity for the CMBS bonds during the six months ended June 30, 2011 (in thousands):

	Amortized Cost Basis	Unrealized (Loss) Gain	Total
Marketable securities as of December 31, 2010	$ 65,628	$ 16,367	$ 81,995
Accretion of discounts on marketable securities	846		846
Decrease in fair value of marketable securities		(1,713)	(1,713)
Decrease due to sale of marketable securities	(66,474)	(14,654)	(81,128)
Marketable securities as of June 30, 2011	$	$	$

All of the six CMBS bonds were in an unrealized gain position as of December 31, 2010.

NOTE 8 DERIVATIVE INSTRUMENTS AND HEDGING ACTIVITIES

In the normal course of business, the Company uses certain types of derivative instruments for the purpose of managing or hedging its interest rate risks. The table below summarizes the notional amount and fair value of the Company s derivative instruments (in thousands):

						Fair Value of Liability	
	Balance Sheet Location	Notional Amount	Interest Rate	Effective Date	Maturity Date	June 30, 2011	December 31, 2010
Derivatives designated as hedging instruments							
Interest Rate Swap	Deferred rent, derivative and other liabilities	$ 32,000	6.2%	11/4/2008	10/31/2012	$ (1,390)	$ (1,767)
Interest Rate Swap	Deferred rent, derivative and other liabilities	38,250	5.6%	12/10/2008	9/26/2011	(196)	(571)
Interest Rate Swap	Deferred rent, derivative and other liabilities	15,043	6.2%	6/12/2009	6/11/2012	(371)	(531)
Interest Rate Swap	Deferred rent, derivative and other liabilities	7,200	5.8%	2/20/2009	3/1/2016	(308)	(210)

Interest Rate Swap	Deferred rent, derivative and other liabilities	30,000	6.0%	11/24/2009	10/16/2012	(489)	(577)
Interest Rate Swap	Deferred rent, derivative and other liabilities	111,111	4.9%[(1)]	2/28/2011	11/30/2013	(1,599)	
		$ 233,604				$ (4,353)	$ (3,656)

(1) The interest rate swap fixes LIBOR at 1.44%. The applicable spread is based on the Company s overall leverage. Additional disclosures related to the fair value of the Company s derivative instruments are included in Note 3 above. The notional amount under the agreements is an indication of the extent of the Company s involvement in each instrument, but does not represent exposure to credit, interest rate or market risks.

COLE CREDIT PROPERTY TRUST II, INC.
NOTES TO CONDENSED CONSOLIDATED UNAUDITED FINANCIAL STATEMENTS (Continued)
June 30, 2011

Accounting for changes in the fair value of a derivative instrument depends on the intended use and the designation of the derivative instrument. The change in fair value of the effective portion of the derivative instrument that is designated as a hedge is recorded as other comprehensive income or loss. The Company designated the interest rate swaps as cash flow hedges, to hedge the variability of the anticipated cash flows on its variable rate notes payable.
The following table summarizes the unrealized gains and losses on the Company s derivative instruments and hedging activities (in thousands):

	Amount of Loss Recognized in Other Comprehensive Income on Derivative			
	Three Months Ended June 30,		Six Months Ended June 30,	
Derivatives in Cash Flow Hedging Relationships	**2011**	**2010**	**2011**	**2010**
Interest Rate Swaps [(1)]	$ (956)	$ (679)	$ (697)	$ (1,175)

(1) There were no portions of the change in the fair value of the interest rate swap agreements that were considered ineffective during the three and six months ended June 30, 2011 and 2010. No previously effective portion of gains or losses that were recorded in accumulated other comprehensive income during the term of the hedging relationship was reclassified into earnings during the three and six months ended June 30, 2011 and 2010.

The Company has agreements with each of its derivative counterparties that contain a provision whereby, if the Company defaults on certain of its unsecured indebtedness, then the Company could also be declared in default on its derivative obligations resulting in an acceleration of payment. In addition, the Company is exposed to credit risk in the event of non-performance by its derivative counterparties. The Company believes it mitigates its credit risk by entering into agreements with credit-worthy counterparties. The Company records counterparty credit risk valuation adjustments on its interest rate swap derivative asset in order to properly reflect the credit quality of the counterparty. In addition, the Company s fair value of interest rate swap derivative liabilities is adjusted to reflect the impact of the Company s credit quality. As of June 30, 2011 and December 31, 2010, there have been no termination events or events of default related to the interest rate swaps.

NOTE 9 NOTES PAYABLE, LINE OF CREDIT AND REPURCHASE AGREEMENT

As of June 30, 2011, the Company had $1.7 billion of debt outstanding, consisting of (i) $1.5 billion in fixed rate mortgage loans (the Fixed Rate Debt), (ii) $38.3 million in variable rate mortgage loans (the Variable Rate Debt), and (iii) $208.1 million outstanding under a senior unsecured line of credit entered into on December 17, 2010 (the Credit Facility). The aggregate balance of gross real estate assets and marketable securities, net of gross intangible lease liabilities, securing the Fixed Rate Debt and the Variable Rate Debt was $2.5 billion as of June 30, 2011. Additionally, the combined weighted average interest rate was 5.64% and the weighted average years to maturity was 4.7 years as of June 30, 2011.

The Credit Facility and certain notes payable contain customary affirmative, negative and financial covenants, including requirements for minimum net worth and debt service coverage ratios, in addition to limits on the Company s overall leverage ratios and Variable Rate Debt. Based on the Company s analysis and review of its results of operations and financial condition, as of June 30, 2011, the Company believes it was in compliance with the covenants of the Credit Facility and such notes payable.

Notes Payable

The Fixed Rate Debt has annual interest rates ranging from 5.04% to 7.22%, with a weighted average annual interest rate of 5.90%, and various maturity dates ranging from September 2011 through August 2031. The Variable Rate Debt has annual interest rates ranging from LIBOR plus 200 to 325 basis points, and matures in September 2011. The notes payable are secured by properties in the portfolio and their related tenant leases, as well as other real estate

related assets on which the debt was placed. During the six months ended June 30, 2011, the Company repaid $60.2 million of fixed rate debt, including monthly principal payments on amortizing loans.

COLE CREDIT PROPERTY TRUST II, INC.
NOTES TO CONDENSED CONSOLIDATED UNAUDITED FINANCIAL STATEMENTS (Continued)
June 30, 2011

Line of Credit

The Credit Facility provides for up to $350.0 million of unsecured borrowings, and allows the Company to borrow up to $238.9 million in revolving loans (the Revolving Loans) and $111.1 million in a term loan (the Term Loan). The Credit Facility matures on December 17, 2013.

During the six months ended June 30, 2011, the Company borrowed $130.1 million and repaid $22.0 million under the Credit Facility. As of June 30, 2011, the Company had $111.1 million outstanding under the Term Loan and an additional $97.0 million in Revolving Loans. Additionally, the Company has established a letter of credit in the amount of $476,000 from the Credit Facility lenders to support an escrow agreement between a certain property and that property s lender. This letter of credit reduces the amount of borrowings available under the Credit Facility. The Company executed an interest rate swap agreement on February 24, 2011, which fixed LIBOR for amounts outstanding under the Term Loan to 1.44%. The all-in rate for the Term Loan includes a spread of 275 to 400 basis points, as determined by the leverage ratio of the Company, which was equal to a spread of 350 basis points as of June 30, 2011. Revolving Loans outstanding as of June 30, 2011 bore interest at 3.69%.

Repurchase Agreement

During the six months ended June 30, 2011, the Company borrowed $10.7 million under the Repurchase Agreement and repaid the total amount outstanding of $65.0 million under the Repurchase Agreement in connection with the sale of all of the Company s CMBS bonds (see Note 7 above). As of June 30, 2011, there were no amounts outstanding under the Repurchase Agreement.

NOTE 10 SUPPLEMENTAL CASH FLOW DISCLOSURES

Supplemental cash flow disclosures for the six months ended June 30, 2011 and 2010 are as follows (in thousands):

	Six Months Ended June 30,	
	2011	**2010**
Supplemental Disclosures of Non-Cash Investing and Financing Activities:		
Distributions declared and unpaid	$ 10,772	$ 10,639
Common stock issued through the DRIP Offering	$ 29,947	$ 30,993
Net unrealized (loss) gain on marketable securities	$ (1,713)	$ 6,584
Reclassification of unrealized gain on marketable securities into net income	$ 14,654	$
Net unrealized loss on interest rate swaps	$ (697)	$ (1,175)
Decrease in earnout liability	$	$ (983)
Accrued capital expenditures	$ 57	$ 1,923
Supplemental Cash Flow Disclosures:		
Interest paid	$ 49,085	$ 47,060

NOTE 11 COMMITMENTS AND CONTINGENCIES

Litigation

In the ordinary course of business, the Company may become subject to litigation or claims. The Company is not aware of any pending legal proceedings of which the outcome is reasonably likely to have a material effect on its results of operations, financial condition or liquidity.

COLE CREDIT PROPERTY TRUST II, INC.
NOTES TO CONDENSED CONSOLIDATED UNAUDITED FINANCIAL STATEMENTS (Continued)
June 30, 2011

Environmental Matters

In connection with the ownership and operation of real estate, the Company potentially may be liable for costs and damages related to environmental matters. The Company owns certain properties that are subject to environmental remediation. In each case, the seller of the property, the tenant of the property and/or another third party has been identified as the responsible party for environmental remediation costs related to the respective property. Additionally, in connection with the purchase of certain of the properties, the respective sellers and/or tenants have indemnified the Company against future remediation costs. In addition, the Company carries environmental liability insurance on its properties that provides limited coverage for remediation liability and pollution liability for third-party bodily injury and property damage claims. The Company does not believe that the environmental matters identified at such properties will have a material effect on its results of operations, financial condition or liquidity, nor is it aware of any environmental matters at other properties which it believes will have a material effect on its results of operations financial condition or liquidity.

NOTE 12 RELATED-PARTY TRANSACTIONS AND ARRANGEMENTS

The Company has incurred commissions, fees and expenses payable to Cole Advisors II and its affiliates in connection with the Offerings, and has incurred and will continue to incur commissions, fees and expenses in connection with the acquisition, management and sale of the assets of the Company.

DRIP Offering

During the three and six months June 30, 2011 and 2010, the Company did not pay any amounts to Cole Advisors II for selling commissions, dealer manager fees, or other organization and offering expense reimbursements incurred in connection with the DRIP Offering.

Acquisitions and Operations

Cole Advisors II or its affiliates also receives acquisition and advisory fees of up to 2.0% of the contract purchase price of each asset for the acquisition, development or construction of properties, and will be reimbursed for acquisition expenses incurred in the process of acquiring properties, so long as the total acquisition fees and expenses relating to the transaction do not exceed 4.0% of the contract purchase price.

The Company paid, and expects to continue to pay, Cole Advisors II an annualized asset management fee of 0.25% of the aggregate asset value of the Company s aggregate invested assets, as reasonably estimated by the Company s board of directors. The Company also reimburses certain costs and expenses incurred by Cole Advisors II in providing asset management services.

The Company paid, and expects to continue to pay, Cole Realty Advisors, Inc. (Cole Realty Advisors), its affiliated property manager, up to (i) 2.0% of gross revenues received from the Company s single tenant properties and (ii) 4.0% of gross revenues received from the Company s multi-tenant properties, plus leasing commissions at prevailing market rates; provided however, that the aggregate of all property management and leasing fees paid to affiliates plus all payments to third parties will not exceed the amount that other nonaffiliated management and leasing companies generally charge for similar services in the same geographic location. Cole Realty Advisors may subcontract certain of its duties for a fee that may be less than the fee provided for in the property management agreement. The Company will also reimburse Cole Realty Advisors costs of managing and leasing the properties.

The Company will reimburse Cole Advisors II for all expenses it paid or incurred in connection with the services provided to the Company, subject to the limitation that the Company will not reimburse Cole Advisors II for any amount by which its operating expenses (including the Asset Management Fee) at the end of the four preceding fiscal quarters exceeds the greater of (i) 2% of average invested assets, or (ii) 25% of net income other than any additions to reserves for depreciation, bad debts or other similar non-cash reserves and excluding any gain from the sale of assets for that period, unless the Company s independent directors find that a higher level of expense is justified for that year based on unusual and non-recurring factors. The Company will not reimburse Cole Advisors II for personnel costs in connection with services for which Cole Advisors II receives acquisition fees and real estate commissions.

Table of Contents

COLE CREDIT PROPERTY TRUST II, INC.
NOTES TO CONDENSED CONSOLIDATED UNAUDITED FINANCIAL STATEMENTS (Continued)
June 30, 2011

If Cole Advisors II provides services in connection with the origination or refinancing of any debt financing obtained by the Company that is used to acquire properties or to make other permitted investments, or that is assumed, directly or indirectly, in connection with the acquisition of properties, the Company will pay Cole Advisors II or its affiliates a financing coordination fee equal to 1% of the amount available under such financing; provided however, that Cole Advisors II or its affiliates shall not be entitled to a financing coordination fee in connection with the refinancing of any loan secured by any particular property that was previously subject to a refinancing in which Cole Advisors II or its affiliates received such a fee. Financing coordination fees payable from loan proceeds from permanent financing are paid to Cole Advisors II or its affiliates as the Company acquires and/or assumes such permanent financing. However, no financing coordination fees are paid on loan proceeds from any line of credit until such time as all net offering proceeds have been invested by the Company.

The Company recorded fees and expense reimbursements as shown in the table below for services provided by Cole Advisors II and its affiliates related to the services described above during the period indicated (in thousands):

	Three Months Ended June 30,		Six Months Ended June 30,	
	2011	2010	2011	2010
Acquisitions and Operations:				
Acquisition and advisory fees and expenses	$ 1,380	$ 460	$ 1,823	$ 460
Asset management fees and expenses	$ 2,141	$ 2,119	$ 4,299	$ 4,251
Property management and leasing fees and expenses	$ 1,865	$ 1,915	$ 3,969	$ 4,033
Operating expenses	$ 355	$ 306	$ 788	$ 846
Financing coordination fees	$ 970	$ 410	$ 1,081	$ 410

Liquidation/Listing

If Cole Advisors II or its affiliates provides a substantial amount of services, as determined by the Company s independent directors, in connection with the sale of one or more properties, the Company will pay Cole Advisors II up to one-half of the brokerage commission paid, but in no event to exceed an amount equal to 2% of the sales price of each property sold. In no event will the combined real estate commission paid to Cole Advisors II, its affiliates and unaffiliated third parties exceed 6% of the contract sales price. In addition, after investors have received a return of their net capital contributions and an 8% annual cumulative, non-compounded return, then Cole Advisors II is entitled to receive 10% of the remaining net sale proceeds.

Upon listing of the Company s common stock on a national securities exchange, a fee equal to 10% of the amount by which the market value of the Company s outstanding stock plus all distributions paid by the Company prior to listing, exceeds the sum of the total amount of capital raised from investors and the amount of cash flow necessary to generate an 8% annual cumulative, non-compounded return to investors will be paid to Cole Advisors II (the Subordinated Incentive Listing Fee).

Upon termination of the advisory agreement with Cole Advisors II, other than termination by the Company because of a material breach of the advisory agreement by Cole Advisors II, a performance fee of 10% of the amount, if any, by which (i) the appraised asset value at the time of such termination plus total distributions paid to stockholders through the termination date exceeds (ii) the aggregate capital contribution contributed by investors less distributions from sale proceeds plus payment to investors of an 8% annual, cumulative, non-compounded return on capital. No subordinated performance fee will be paid to the extent that the Company has already paid or become obligated to pay Cole Advisors II a subordinated participation in net sale proceeds or the Subordinated Incentive Listing Fee.

During the six months ended June 30, 2011, and 2010, no commissions or fees were incurred for services provided by Cole Advisors II and its affiliates related to the services described above.

Other

As of June 30, 2011 and December 31, 2010, $955,000 and $1.5 million, respectively, had been incurred, primarily for the general and administrative, acquisition, construction management, property and asset management expenses, by Cole Advisors II and its affiliates, but had not yet been reimbursed by the Company and were included in due to affiliates on the condensed consolidated unaudited balance sheet.

COLE CREDIT PROPERTY TRUST II, INC.
NOTES TO CONDENSED CONSOLIDATED UNAUDITED FINANCIAL STATEMENTS (Continued)
June 30, 2011

NOTE 13 ECONOMIC DEPENDENCY

Under various agreements, the Company has engaged or will engage Cole Advisors II and its affiliates to provide certain services that are essential to the Company, including asset management services, supervision of the management and leasing of properties owned by the Company, asset acquisition and disposition decisions, the sale of shares of the Company s common stock available for issue, as well as other administrative responsibilities for the Company, including accounting services and investor relations. As a result of these relationships, the Company is dependent upon Cole Advisors II and its affiliates. In the event that these companies are unable to provide the Company with these services, the Company would be required to find alternative providers of these services.

NOTE 14 NEW ACCOUNTING PRONOUNCEMENTS

In December 2010, FASB issued (ASU) ASU 2010-29, *Disclosure of Supplementary Pro Forma Information for Business Combinations*, (ASU 2010-29), which clarifies the manner in which pro forma disclosures are calculated and provides additional disclosure requirements regarding material nonrecurring adjustments recorded as a result of a business combination. ASU 2010-29 was effective for the Company beginning on January 1, 2011, and its provisions were applied to the pro forma information presented in Note 5. The adoption of ASU 2010-29 has not had a material impact on the Company s consolidated financial statements.

In May 2011, FASB issued ASU 2011-04, *Fair Value Measurements and Disclosures (Topic 820): Amendments to Achieve Common Fair Value Measurements and Disclosure Requirements in U.S. GAAP and IFRS*, (ASU 2011-04), which converges guidance between GAAP and International Financial Reporting Standards (IFRS) on how to measure fair value and on what disclosures to provide about fair value measurements. ASU 2011-04 is effective for the Company on January 1, 2012. The adoption of ASU 2011-04 is not expected to have a material impact on the Company s consolidated financial statements.

In June 2011, FASB issued ASU 2011-05, *Comprehensive Income (Topic 220): Presentation of Comprehensive Income*, (ASU 2011-05), which improves the comparability, consistency and transparency of financial reporting and increases the prominence of items reported in other comprehensive income. ASU 2011-05 is effective for the Company on January 1, 2012. The adoption of ASU 2011-05 is not expected to have a material impact on the Company s consolidated financial statements.

NOTE 15 INDEPENDENT DIRECTORS STOCK OPTION PLAN

The Company has a stock option plan, the Independent Director s Stock Option Plan (the IDSOP), which authorizes the grant of non-qualified stock options to the Company s independent directors, subject to the absolute discretion of the board of directors and the applicable limitations of the IDSOP. The term of the IDSOP is ten years, at which time any outstanding options will be forfeited. The exercise price for the options granted under the IDSOP was $9.15 per share for 2005 and 2006, and $9.10 per share for 2007, 2008 and 2009. The Company does not intend to continue to grant options under the IDSOP; however, the exercise price for any future options granted under the IDSOP will be at least 100% of the fair market value of the Company s common stock as of the date the option is granted. As of June 30, 2011, the Company had granted options to purchase 50,000 shares at a weighted average exercise price of $9.12 per share, of which options to purchase 45,000 shares remained outstanding with a weighted average contractual remaining life of six years. Options to purchase 5,000 shares were exercised at a price of $9.10 per share in 2009. A total of 1,000,000 shares have been authorized and reserved for issuance under the IDSOP.

During the three and six months ended June 30, 2011, the Company did not record any stock-based compensation charges, as all stock-based compensation charges related to unvested share-based compensation awards granted under the IDSOP had previously been recognized. During the three and six months ended June 30, 2010, the Company recorded stock-based compensation charges of $3,000 and $7,000, respectively. Stock-based compensation expense is based on awards ultimately expected to vest and reduced for estimated forfeitures. Forfeitures are estimated at the time of grant and revised, if necessary, in subsequent periods if actual forfeitures differ from those estimates. The Company s calculations assume no forfeitures.

20

Table of Contents

COLE CREDIT PROPERTY TRUST II, INC.
NOTES TO CONDENSED CONSOLIDATED UNAUDITED FINANCIAL STATEMENTS (Continued)
June 30, 2011

NOTE 16 SUBSEQUENT EVENTS

Issuance of shares of common stock through DRIP Offering

Subsequent to June 30, 2011, the Company issued approximately 608,000 shares of common stock in the DRIP Offering, resulting in proceeds of $4.9 million. No selling commissions or dealer manager fees were paid in connection with the issuance of these shares.

Redemption of Shares of Common Stock

Subsequent to June 30, 2011, the Company redeemed approximately 1.5 million shares for $14.3 million at an average price per share of $9.21.

Notes Payable and Line of Credit

Subsequent to June 30, 2011, the Company borrowed $15.0 million under the Credit Facility. As of August 11, 2011, the Company had $223.1 million outstanding under the Credit Facility and $126.4 million available for borrowing.

Share Valuation

Subsequent to June 30, 2011, the Company s board of directors established an estimated value of the Company s common stock, as of July 27, 2011, of $9.35 per share.

21

Table of Contents

ITEM 2. MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

The following discussion and analysis of our financial condition and results of operations should be read in conjunction with our condensed consolidated unaudited financial statements, the notes thereto, and the other unaudited financial data included elsewhere in this Quarterly Report on Form 10-Q. The following discussion should also be read in conjunction with our audited consolidated financial statements, and the notes thereto, and Management s Discussion and Analysis of Financial Condition and Results of Operations included in our Annual Report on Form 10-K for the year ended December 31, 2010. The terms we, us, our and the Company refer to Cole Credit Property Trust II, Inc. and unless otherwise defined herein, capitalized terms used herein shall have the same meanings as set forth in our condensed consolidated unaudited financial statements and the notes thereto.

Forward-Looking Statements

Except for historical information, this section contains certain forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995, including discussion and analysis of our financial condition and our subsidiaries, our anticipated capital expenditures, amounts of anticipated cash distributions to our stockholders in the future and other matters. These forward-looking statements are not historical facts but are the intent, belief or current expectations of our management based on their knowledge and understanding of our business and industry. Words such as may, will, anticipates, expects, intends, plans, believes, seeks, estimates, would, could, words, variations and similar expressions are intended to identify forward-looking statements. All statements not based on historical fact are forward-looking statements. These statements are not guarantees of future performance and are subject to risks, uncertainties and other factors, some of which are beyond our control, are difficult to predict and could cause actual results to differ materially from those expressed or implied in the forward-looking statements. A full discussion of our risk factors may be found under Part I Item 1A Risk Factors in our Annual Report on Form 10-K for the year ended December 31, 2010.

Forward-looking statements that were true at the time made may ultimately prove to be incorrect or false. Investors are cautioned not to place undue reliance on forward-looking statements, which reflect our management s view only as of the date of this Quarterly Report on Form 10-Q. We undertake no obligation to update or revise forward-looking statements to reflect changed assumptions, the occurrence of unanticipated events or changes to future operating results. Factors that could cause actual results to differ materially from any forward-looking statements made in this Quarterly Report on Form 10-Q include, among others, changes in general economic conditions, changes in real estate conditions, construction costs that may exceed estimates, construction delays, increases in interest rates, lease-up risks, rent relief, inability to obtain new tenants upon the expiration or termination of existing leases, and the potential need to fund tenant improvements or other capital expenditures out of operating cash flows. The forward-looking statements should be read in light of the risk factors identified in the Risk Factors section of our Annual Report on Form 10-K for the year ended December 31, 2010.

Management s discussion and analysis of financial condition and results of operations are based upon our condensed consolidated unaudited financial statements, which have been prepared in accordance with GAAP. The preparation of these financial statements requires our management to make estimates and assumptions that affect the reported amounts of assets, liabilities, revenues and expenses, and related disclosure of contingent assets and liabilities. On a regular basis, we evaluate these estimates. These estimates are based on management s historical industry experience and on various other assumptions that are believed to be reasonable under the circumstances. Actual results may differ from these estimates.

Overview

We were formed on September 29, 2004 to acquire and operate commercial real estate primarily consisting of freestanding, single-tenant, retail properties net leased to investment grade and other creditworthy tenants located throughout the United States. We commenced our principal operations on September 23, 2005, when we issued the initial 486,000 shares of our common stock in our Initial Offering. We have no paid employees and are externally advised and managed by Cole Advisors II, our advisor. We currently qualify, and intend to continue to elect to qualify, as a REIT for federal income tax purposes.

22

Our operating results and cash flows are primarily influenced by rental income from our commercial properties and interest expense on our property indebtedness. Rental and other property income accounted for 91% and 89% of total revenue for the three and six months ended June 30, 2011, respectively, and accounted for 89% of total revenue during the three and six months ended June 30, 2010. As 95% of our rentable square feet was under lease as of June 30, 2011, with a weighted average remaining lease term of 10.9 years, we believe our exposure to changes in commercial rental rates on our portfolio is substantially mitigated, except for vacancies caused by tenant bankruptcies or other factors. Our advisor regularly monitors the creditworthiness of our tenants by reviewing the tenant s financial results, credit rating agency reports (if any) on the tenant or guarantor, the operating history of the property with such tenant, the tenant s market share and track record within its industry segment, the general health and outlook of the tenant s industry segment, and other information for changes and possible trends. If our advisor identifies significant changes or trends that may adversely affect the creditworthiness of a tenant, it will gather a more in-depth knowledge of the tenant s financial condition and, if necessary, attempt to mitigate the tenant s credit risk by evaluating the possible sale of the property, or identifying a possible replacement tenant should the current tenant fail to perform on the lease.

As of June 30, 2011, the debt leverage ratio of our consolidated real estate assets, which is the ratio of debt to total gross real estate assets and marketable securities, net of gross intangible lease liabilities, was 50%, with 8% of the debt, or $135.3 million, including $97.0 million in Revolving Loans outstanding under the Credit Facility, subject to variable interest rates. Should we continue to acquire additional commercial real estate, we will be subject to changes in real estate prices and changes in interest rates on any new indebtedness used to acquire the properties. We may manage our risk of changes in real estate prices on future property acquisitions, if any, by entering into purchase agreements and loan commitments simultaneously so that our operating yield is determinable at the time we enter into a purchase agreement, by contracting with developers for future delivery of properties, or by entering into sale-leaseback transactions. We manage our interest rate risk by monitoring the interest rate environment in connection with our future property acquisitions, if any, or upcoming debt maturities to determine the appropriate financing or refinancing terms, which may include fixed rate loans, variable rate loans or interest rate hedges. If we are unable to acquire suitable properties or obtain suitable financing terms for future acquisitions or refinancing, our results of operations may be adversely affected.

Recent Market Conditions and Portfolio Strategies

Beginning in late 2007, domestic and international financial markets experienced significant disruptions that were brought about in large part by challenges in the world-wide banking system. These disruptions severely impacted the availability of credit and have contributed to rising costs associated with obtaining credit. In 2010, the volume of mortgage lending for commercial real estate began increasing and lending terms improved; however, such lending activity is significantly less than previous levels. Although lending market conditions have improved, we have experienced, and may continue to experience, more stringent lending criteria, which may affect our ability to finance certain property acquisitions or refinance our debt at maturity. For properties for which we are able to obtain financing, the interest rates and other terms on such loans may be unacceptable. Additionally, if we are able to refinance our existing debt as it matures, it may be at lower leverage levels or at rates and terms which are less favorable than our existing debt or, if we elect to extend the maturity dates of the mortgage notes in accordance with the hyper-amortization provisions, the interest rates charged to us will be higher, each of which may adversely affect our results of operations and the distribution rate we are able to pay to our investors. We have managed, and expect to continue to manage, the current mortgage lending environment by utilizing borrowings on our Credit Facility, and considering alternative lending sources, including the securitization of debt, utilizing fixed rate loans, short-term variable rate loans, assuming existing mortgage loans in connection with property acquisitions, or entering into interest rate lock or swap agreements, or any combination of the foregoing. We have acquired, and may continue to acquire, our properties for cash without financing. If we are unable to obtain suitable financing for future acquisitions or we are unable to identify suitable properties at appropriate prices in the current credit environment, we may have a larger amount of uninvested cash, which may adversely affect our results of operations. We will continue to evaluate alternatives in the current market, including purchasing or originating debt backed by real estate, which could produce attractive yields in the current market environment.

The economic downturn has led to high unemployment rates and a decline in consumer spending. These economic trends have adversely impacted the retail and real estate markets, causing higher tenant vacancies, declining rental rates and declining property values. Recently, the economy has improved and continues to show signs of recovery. Additionally, the real estate markets have recently observed an improvement in property values, occupancy and rental rates; however, in most markets property values, occupancy and rental rates continue to be below those previously experienced before the economic downturn. As of June 30, 2011, 95% of our rentable square feet was under lease. During the three months ended June 30, 2011, our percentage of rentable square feet under lease remained stable. However, if the recent improvements in economic conditions do not continue, we may experience additional vacancies or be required to reduce rental rates on occupied space. Our advisor is actively seeking to lease all of our vacant space, however, as many retailers and other tenants have been delaying or eliminating their store expansion plans, the amount of time required to re-lease a property has increased.

As a result of these improvements in market conditions, we have begun evaluating potential strategies to exit the portfolio within the next twelve months. Potential exit strategies we are evaluating include, but are not limited to, a sale of the portfolio or a listing of our stock on a public stock exchange.

Results of Operations

As of June 30, 2011, we owned 749 properties comprising 21.0 million rentable square feet of single and multi-tenant retail and commercial space located in 45 states and the U.S. Virgin Islands. As of June 30, 2011, 418 of the properties were freestanding, single-tenant retail properties, 310 of the properties were freestanding, single-tenant commercial properties and 21 of the properties were multi-tenant retail properties. Of the leases related to these properties, 13 were classified as direct financing leases, as discussed in Note 4 to our condensed consolidated unaudited financial statements accompanying this report. As of June 30, 2011, 95% of the rentable square feet of our properties were leased with a weighted-average remaining lease term of 10.9 years. In addition, as of June 30, 2011, we owned 69 mortgage notes receivable, which were secured by 43 restaurant properties and 26 single-tenant retail properties. As of June 30, 2011, we had outstanding debt of $1.7 billion, secured by properties in our portfolio and their related tenant leases and other real estate related assets on which the debt was placed. Through two joint ventures, we had a majority indirect interest in a 386,000 square foot multi-tenant retail building in Independence, Missouri, and a majority indirect interest in a ten-property storage facility portfolio as of June 30, 2011. As of June 30, 2011, the total assets held within the unconsolidated joint ventures was $147.8 million and the face value of the non-recourse mortgage notes payable was $110.6 million.

Three Months Ended June 30, 2011 Compared to the Three Months Ended June 30, 2010

Revenue. Revenue increased $1.8 million, or 3%, to $69.4 million for the three months ended June 30, 2011, compared to $67.6 million for the three months ended June 30, 2010. Our revenue consisted primarily of rental and other property income from net leased commercial properties, which accounted for 91% and 89% of total revenues during the three months ended June 30, 2011 and 2010, respectively.

Rental and other property income increased $2.9 million, or 5%, to $62.9 million for the three months ended June 30, 2011, compared to $60.0 million for the three months ended June 30, 2010. The increase was primarily due to the acquisition of 51 properties subsequent to June 30, 2010, combined with new lease agreements for approximately 257,000 square feet of rental space at previously owned properties. We also pay certain operating expenses subject to reimbursement by the tenant, which resulted in $3.9 million in tenant reimbursement income during the three months ended June 30, 2011, compared to $3.6 million during the three months ended June 30, 2010. The increase was primarily due to additional operating expenses resulting from increased property tax rates at certain multi-tenant properties, combined with additional operating expenses related to properties acquired subsequent to June 30, 2010.

Earned income from direct financing leases remained relatively constant, decreasing $12,000, or 2%, to $485,000 for the three months ended June 30, 2011, compared to $497,000 for the three months ended June 30, 2010. We owned 13 properties accounted for as direct financing leases for each of the three months ended June 30, 2011 and 2010.

Interest income on mortgage notes receivable remained relatively constant decreasing $60,000, or 4%, to $1.6 million for the three months ended June 30, 2011, compared to $1.7 million for the three months ended June 30, 2010, as we recorded interest income on mortgages receivable on 69 amortizing mortgage notes receivable during each of the three months ended June 30, 2011 and 2010.

Interest income on marketable securities decreased $1.4 million, or 73%, to $521,000 for the three months ended June 30, 2011 compared to $1.9 million for the three months ended June 30, 2010. The decrease is primarily due to the sale of six CMBS bonds subsequent to June 30, 2010, four of which were sold during the three months ended June 30, 2011, as discussed in Note 7 to our condensed consolidated unaudited financial statements.

General and Administrative Expenses. General and administrative expenses remained relatively constant, increasing $101,000, or 6%, to $1.9 million for the three months ended June 30, 2011, compared to $1.8 million for the three months ended June 30, 2010, primarily due to higher unused fees on our Credit Facility due to the increase in the size of the Credit Facility from $135.0 million to $350.0 million in December 2010, which was partially offset by lower professional fees for the three months ended June 30, 2011, compared to the three months ended June 30, 2010. The primary general and administrative expense items were operating expenses reimbursable to our advisor, accounting and legal fees, state franchise and income taxes, and escrow and trustee fees.

Property Operating Expenses. Property operating expenses increased $486,000, or 9%, to $5.7 million for the three months ended June 30, 2011, compared to $5.2 million for the three months ended June 30, 2010. The increase was primarily related to an increase in property taxes for the three months ended June 30, 2011 compared to the three

months ended June 30, 2010, resulting from an increase in the applicable property tax rate at certain of our multi-tenant properties, combined with additional operating expenses related to 51 properties acquired subsequent to June 30, 2010. The primary property operating expense items are property taxes, repairs and maintenance, insurance and bad debt expense.

Property and Asset Management Expenses. Pursuant to the advisory agreement with our advisor, as amended, we are required to pay to our advisor a monthly asset management fee equal to one-twelfth of 0.25% of the aggregate valuation of our invested assets, as determined by our board of directors. Additionally, we reimburse costs incurred by our advisor in providing asset management services, subject to certain limitations, as set forth in the advisory agreement. Pursuant to the property management agreement with our affiliated property manager, we are required to pay to our property manager a property management fee in an amount up to 2% of gross revenues received from each of our single-tenant properties and up to 4% of gross revenues received from each of our multi-tenant properties, less all payments to third-party management subcontractors. We reimburse Cole Realty Advisors costs of managing and leasing the properties, subject to certain limitations as set forth in the property management agreement.

Property and asset management expenses remained relatively constant at $4.1 million for the three months ended June 30, 2011 and 2010. Of this amount, property management expenses remained constant at $2.0 million for the three months ended June 30, 2011 and 2010 and asset management expenses remained constant at $2.1 million for the three months ended June 30, 2011 and 2010.

Acquisition Related Expenses. Acquisition related expenses increased $1.3 million, or 213%, to $2.0 million for the three months ended June 30, 2011, compared to $625,000 for the three months ended June 30, 2010. The increase is a result of costs associated with the purchase of 22 properties during the three months ended June 30, 2011, compared to costs associated with the purchase of four properties during the three months ended June 30, 2010.

Depreciation and Amortization Expenses. Depreciation and amortization expenses remained relatively constant, decreasing $72,000, or less than 1%, to $22.0 million for the three months ended June 30, 2011, compared to $22.1 million for the three months ended June 30, 2010.

Impairment of Real Estate Assets. During the three months ended June 30, 2011, we did not record any impairment losses. During the three months ended June 30, 2010, we recorded an impairment loss of $4.5 million on one property, as discussed in Note 2 to our condensed consolidated unaudited financial statements in this Quarterly Report on Form 10-Q.

Equity in income of unconsolidated joint ventures and other income. Equity in income of unconsolidated joint ventures and other income increased $378,000 to $368,000 during the three months ended June 30, 2011, compared to a loss of $10,000 during the three months ended June 30, 2010. The increase was primarily due to an increase in net income recorded by one of our joint ventures during the three months ended June 30, 2011, as compared to the three months ended June 30, 2010. In addition, we recorded a gain on a partial condemnation of a property of $92,000 during the three months ended June 30, 2011, and no similar gain was recorded during the three months ended June 30, 2010.

Gain on sale of marketable securities. During the three months ended June 30, 2011, we recorded a gain on sale of marketable securities of $7.7 million in connection with the sale of four CMBS bonds, as discussed in Note 7 to our condensed consolidated unaudited financial statements in this Quarterly Report on Form 10-Q. No similar transactions occurred during the three months ended June 30, 2010.

Interest Expense. Interest expense increased $1.3 million, or 5%, to $26.9 million for the three months ended June 30, 2011, compared to $25.6 million during the three months ended June 30, 2010, primarily due to an increase of $114.3 million in the average outstanding debt balance resulting from borrowings incurred to acquire 51 properties subsequent to June 30, 2010.

Six Months Ended June 30, 2011 Compared to the Six Months Ended June 30, 2010

Revenue. Revenue increased $4.9 million, or 4%, to $139.2 million for the six months ended June 30, 2011, compared to $134.3 million for the six months ended June 30, 2010. Our revenue consisted primarily of rental and other property income from net leased commercial properties, which accounted for 89% of total revenues during the six months ended June 30, 2011 and 2010.

Rental and other property income increased $4.8 million, or 4%, to $123.8 million for the six months ended June 30, 2011, compared to $119.0 million for the six months ended June 30, 2010. The increase was primarily due to the acquisition of 51 properties subsequent to June 30, 2010, combined with new lease agreements for approximately 257,000 square feet of rental space at previously owned properties. We also pay certain operating expenses subject to reimbursement by the tenant, which resulted in $8.7 million in tenant reimbursement income during the six months

ended June 30, 2011, compared to $7.1 million during the six months ended June 30, 2010. The increase was primarily due to additional operating expenses resulting from increased property tax rates at certain multi-tenant properties and additional operating expenses related to 51 properties acquired subsequent to June 30, 2010.

Earned income from direct financing leases remained relatively constant, decreasing $100,000, or 9%, to $971,000 for the six months ended June 30, 2011, compared to $1.1 million for the six months ended June 30, 2010. We owned 13 properties accounted for as direct financing leases for each of the six months ended June 30, 2011 and 2010.
Interest income on mortgage notes receivable remained relatively constant decreasing $115,000, or 3%, to $3.2 million for the six months ended June 30, 2011, compared to $3.3 million for the six months ended June 30, 2010, as we recorded interest income on mortgages receivable on 69 amortizing mortgage notes receivable during each of the six months ended June 30, 2011 and 2010.
Interest income on marketable securities decreased $1.3 million, or 35%, to $2.5 million for the six months ended June 30, 2011 compared to $3.8 million for the three months ended June 30, 2010. The decrease is primarily due to the sale of six CMBS bonds during the six months ended June 30, 2011, as discussed in Note 7 to our condensed consolidated unaudited financial statements.
General and Administrative Expense. General and administrative expenses remained relatively constant, at $3.9 million for the six months ended June 30, 2011 and 2010. The primary general and administrative expense items were operating expenses reimbursable to our advisor, accounting and legal fees, state franchise and income taxes, and escrow and trustee fees.
Property Operating Expenses. Property operating expenses increased $1.2 million, or 12%, to $11.5 million for the six months ended June 30, 2011, compared to $10.3 million for the six months ended June 30, 2010. The increase was primarily related to an increase in property taxes for the six months ended June 30, 2011 compared to the six months ended June 30, 2010, resulting from an increase in the applicable tax rate at certain of our multi-tenant properties, combined with additional operating expenses related to 51 properties acquired subsequent to June 30, 2010. The primary property operating expense items are property taxes, repairs and maintenance, insurance and bad debt expense.
Property and Asset Management Expenses. Pursuant to the advisory agreement with our advisor, as amended, we are required to pay to our advisor a monthly asset management fee equal to one-twelfth of 0.25% of the aggregate valuation of our invested assets, as determined by our board of directors. Additionally, we reimburse costs incurred by our advisor in providing asset management services, subject to certain limitations, as set forth in the advisory agreement. Pursuant to the property management agreement with our affiliated property manager, we are required to pay to our property manager a property management fee in an amount up to 2% of gross revenues received from each of our single-tenant properties and up to 4% of gross revenues received from each of our multi-tenant properties, less all payments to third-party management subcontractors. We reimburse Cole Realty Advisors   costs of managing and leasing the properties, subject to certain limitations as set forth in the property management agreement.
Property and asset management expenses remained relatively constant, increasing $85,000, or 1%, to $8.5 million for the six months ended June 30, 2011, compared to $8.4 million for the six months ended June 30, 2010. Of this amount, property management expenses increase to $4.2 million for the six months ended June 30, 2011 from $4.1 million for the six months ended June 30, 2010, primarily due to an increase in property management fees related to 51 new properties acquired subsequent to June 30, 2010 and asset management expenses remained constant at $4.3 million for the six months ended June 30, 2011 and 2010.
Acquisition Related Expenses. Acquisition related expenses increased $1.7 million, or 271%, to $2.3 million for the six months ended June 30, 2011, compared to $625,000 for the six months ended June 30, 2010. The increase in acquisition related expenses is a result of recording acquisition costs as we purchased 24 properties during the six months ended June 30, 2011, compared to four properties during the six months ended June 30, 2010.
Depreciation and Amortization Expenses. Depreciation and amortization expenses increased $943,000, or 2%, to $44.0 million for the six months ended June 30, 2011, compared to $43.1 million for the six months ended June 30, 2010. The increase was primarily related to additional depreciation and amortization recorded on 51 new properties acquired subsequent to June 30, 2010.
Impairment of Real Estate Assets. There were no impairment losses recorded during the six months ended June 30, 2011. Impairment losses of $4.5 million were recorded on one property during the six months ended June 30, 2010, as discussed in Note 2 to our condensed consolidated unaudited financial statements in this Quarterly Report on Form 10-Q.

Table of Contents

Equity in income of unconsolidated joint ventures and other income. Equity in income of unconsolidated joint ventures and other income increased $450,000, or 523%, to $536,000 during the six months ended June 30, 2011, compared to $86,000 during the six months ended June 30, 2010. The increase was primarily due to an increase in the net income recorded by one of our joint ventures during the six months ended June 30, 2011, as compared to the six months ended June 30, 2010. Additionally, we recognized a $92,000 gain on a partial condemnation of a property during the six months ended June 30, 2011. There was no such gain for the six months ended June 30, 2010.

Gain on sale of marketable securities. During the six months ended June 30, 2011, we recorded a gain on sale of marketable securities of $15.6 million in connection with the sale of six CMBS bonds, as discussed in Note 7 to our condensed consolidated unaudited financial statements in this Quarterly Report on Form 10-Q. No similar transactions occurred during the six months ended June 30, 2010.

Interest Expense. Interest expense increased $2.6 million, or 5%, to $53.4 million for the six months ended June 30, 2011, compared to $50.9 million during the six months ended June 30, 2010, primarily due to an increase of $109.2 million in the average outstanding debt balance resulting from borrowings incurred to acquire 51 properties subsequent to June 30, 2010.

Funds From Operations and Modified Funds From Operations

Funds From Operations (FFO) is a non-GAAP financial performance measure defined by the National Association of Real Estate Investment Trusts (NAREIT) and widely recognized by investors and analysts as one measure of operating performance of a real estate company. The FFO calculation excludes items such as real estate depreciation and amortization, and gains and losses on the sale of real estate assets. Depreciation and amortization as applied in accordance with GAAP implicitly assumes that the value of real estate assets diminishes predictably over time. Since real estate values have historically risen or fallen with market conditions, it is management s view, and we believe the view of many industry investors and analysts, that the presentation of operating results for real estate companies by using the cost accounting method alone is insufficient. In addition, FFO excludes gains and losses from the sale of real estate, which we believe provides management and investors with a helpful additional measure of the performance of our real estate portfolio, as it allows for comparisons, year to year, that reflect the impact on operations from trends in items such as occupancy rates, rental rates, operating costs, general and administrative expenses, and interest costs.

In addition to FFO, we use Modified Funds From Operations (MFFO) as a non-GAAP supplemental financial performance measure to evaluate the operating performance of our real estate portfolio. MFFO, as defined by our company, excludes from FFO acquisition related costs and real estate impairment charges, which are required to be expensed in accordance with GAAP. In evaluating the performance of our portfolio over time, management employs business models and analyses that differentiate the costs to acquire investments from the investments revenues and expenses. Management believes that excluding acquisition costs from MFFO provides investors with supplemental performance information that is consistent with the performance models and analysis used by management, and provides investors a view of the performance of our portfolio over time, including after the Company ceases to acquire properties on a frequent and regular basis. MFFO also allows for a comparison of the performance of our portfolio with other REITs that are not currently engaging in acquisitions, as well as a comparison of our performance with that of other non-traded REITs, as MFFO, or an equivalent measure, is routinely reported by non-traded REITs, and we believe often used by analysts and investors for comparison purposes.

Additionally, impairment charges are items that management does not include in its evaluation of the operating performance of its real estate investments, as management believes that the impact of these items will be reflected over time through changes in rental income or other related costs. As many other non-traded REITs exclude impairments in reporting their MFFO, we believe that our calculation and reporting of MFFO will also assist investors and analysts in comparing our performance versus other non-traded REITs.

For all of these reasons, we believe FFO and MFFO, in addition to net income and cash flows from operating activities, as defined by GAAP, are helpful supplemental performance measures and useful in understanding the various ways in which our management evaluates the performance of our real estate portfolio over time. However, not all REITs calculate FFO and MFFO the same way, so comparisons with other REITs may not be meaningful. FFO and MFFO should not be considered as alternatives to net income or to cash flows from operating activities, and are not intended to be used as a liquidity measure indicative of cash flow available to fund our cash needs.

Table of Contents

MFFO may provide investors with a useful indication of our future performance, particularly after our acquisition stage, and of the sustainability of our current distribution policy. However, because MFFO excludes acquisition expenses, which are an important component in an analysis of the historical performance of a property, MFFO should not be construed as a historic performance measure. Neither the SEC, NAREIT, nor any other regulatory body has evaluated the acceptability of the exclusions contemplated to adjust FFO in order to calculate MFFO and its use as a non-GAAP financial performance measure.

Our calculation of FFO and MFFO, and reconciliation to net income, which is the most directly comparable GAAP financial measure, is presented in the table below for the periods as indicated (in thousands). FFO and MFFO are influenced by the timing of acquisitions and the operating performance of our real estate investments.

	Three Months Ended June 30,		Six Months Ended June 30,	
	2011	**2010**	**2011**	**2010**
NET INCOME	$ 14,927	$ 3,740	$ 31,662	$ 12,767
Depreciation of real estate assets	14,912	14,018	29,569	28,044
Amortization of lease related costs	7,077	8,043	14,474	15,056
Depreciation and amortization of real estate assets in unconsolidated joint ventures	281	823	831	1,647
Gain on sale of easement	(92)		(92)	
Funds from operations (FFO)	37,105	26,624	76,444	57,514
Acquisition related expenses	1,956	625	2,318	625
Impairment on real estate assets		4,500		4,500
Modified funds from operations (MFFO)	$ 39,061	$ 31,749	$ 78,762	$ 62,639

Set forth below is additional information that may be helpful in assessing our operating results:

During the six months ended June 30, 2011, we sold six CMBS bonds for $82.1 million, and realized a gain on the sale of $15.6 million, of which $14.7 million had previously been recorded in other comprehensive income. No sales of CMBS bonds occurred during the six months ended June 30, 2010.

In order to recognize revenues on a straight-line basis over the terms of the respective leases, we recognized additional revenue by straight-lining rental revenue of $2.7 million and $5.4 million during the three and six months ended June 30, 2011, respectively and $2.8 million and $5.4 million during the three and six months ended June 30, 2010. In addition, related to our unconsolidated joint ventures, straight-line revenue of $6,000 and $14,000 for the three and six months ended June 30, 2011, respectively and $11,000 and $23,000 during the three and six months ended June 30, 2010 is included in equity in income of unconsolidated joint ventures.

Amortization of deferred financing costs and amortization of fair value adjustments of mortgage notes assumed totaled $2.2 million and $4.3 million during the three and six months June 30, 2011, respectively and $2.3 million and $4.4 million during the three and six months June 30, 2010. In addition, related to our unconsolidated joint ventures, amortization of deferred financing costs and amortization of fair value adjustments of mortgage notes assumed totaled $7,000 and $142,000, respectively, which is included in equity in income of unconsolidated joint ventures for the three and six months June 30, 2011, respectively and $257,000 and $509,000 during the three and six months June 30, 2010.

Distributions

On March 7, 2011, our board of directors authorized a daily distribution, based on 365 days in the calendar year, of $0.001712523 per share (which equates to 6.25% on an annualized basis calculated at the current rate, assuming a $10.00 per share purchase price, and an annualized return of approximately 7.76%, based on the previous estimate of the value of the Company s shares of $8.05 per share) for stockholders of record as of the close of business on each day of the period, commencing on April 1, 2011 and ending on June 30, 2011. On May 11, 2011, our board of directors authorized a daily distribution, based on 365 days in the calendar year, of $0.001712523 per share (which equates to 6.25% on an annualized basis calculated at the current rate, assuming a $10.00 per share purchase price, and an annualized return of approximately 6.68%, based on the most recent estimate of the value of the Company s shares of $9.35 per share) for stockholders of record as of the close of business on each day of the period, commencing on July 1, 2011 and ending on September 30, 2011.

During the six months ended June 30, 2011 and 2010, respectively, we paid distributions of $65.2 million and $64.1 million, including $29.9 million and $31.0 million, respectively, through the issuance of shares pursuant to our DRIP Offering. Our distributions for the six months ended June 30, 2011 were funded by net cash provided by operating activities of $54.5 million, proceeds from the DRIP Offering of $2.3 million, return of capital from unconsolidated joint ventures of $1.2 million, and a portion of the net proceeds from the sale of marketable securities of $7.2 million. Our distributions for the six months ended June 30, 2010 were funded by net cash provided by operating activities of $53.4 million, proceeds from the DRIP Offering of $625,000, and borrowings of $10.1 million. Net cash provided by operating activities for the six months ended June 30, 2011 and 2010, reflects a reduction for real estate acquisition-related expenses incurred and expensed of $2.3 million and $625,000, respectively, in accordance with ASC 805, *Business Combinations*. We treat our real estate acquisition expenses as funded by proceeds from the offering of our shares. Therefore, for consistency, proceeds from the issuance of common stock for the six months ended June 30, 2011 and 2010, respectively, have been reported as a source of distributions to the extent that acquisition expenses have reduced net cash flows from operating activities.

Share Redemptions

Our share redemption program provides that we will redeem shares of our common stock from requesting stockholders, subject to the terms and conditions of the share redemption program. On November 10, 2009, our board of directors voted to temporarily suspend our share redemption program other than for requests made upon the death of a stockholder. Effective August 1, 2010, our board of directors reinstated our share redemption program and adopted several amendments to the program. In particular, during any calendar year, we will not redeem in excess of 3% of the weighted average number of shares outstanding during the prior calendar year and the cash available for redemption is limited to the proceeds from the sale of shares pursuant to our DRIP Offering during such calendar year. In addition, we will redeem shares on a quarterly basis, at the rate of approximately one-fourth of 3% of the weighted average number of shares outstanding during the prior calendar year (including shares requested for redemption upon the death of a stockholder). Funding for redemptions for each quarter will be limited to the net proceeds we receive from the sale of shares, during such quarter, from our DRIP Offering.

Pursuant to the share redemption program, as amended, the redemption price per share is dependent on the length of time the shares are held and the most recently disclosed Estimated Share Value. As of June 30, 2011, the Estimated Share Value was $8.05 per share, as determined by the board of directors on June 22, 2010. On July 27, 2011, our board of directors determined a new Estimated Share Value of $9.35. During the three months ended June 30, 2011, we received valid redemption requests pursuant to the share redemption program, as amended, relating to approximately 4.7 million shares, and requests relating to approximately 1.5 million shares were redeemed for $14.3 million at an average price of $9.21 per share subsequent to June 30, 2011 based on an Estimated Share Value of $9.35. The remaining redemption requests relating to approximately 3.2 million shares went unfulfilled, including those requests unfulfilled and resubmitted from a previous period. During the six months ended June 30, 2011, we received valid redemption requests pursuant to the share redemption program, as amended, relating to approximately 9.5 million shares, and requests relating to approximately 3.1 million shares were redeemed for $26.4 million at an average price of $8.53 per share, of which 1.5 million shares were redeemed subsequent to June 30, 2011. The remaining redemption requests relating to approximately 6.4 million shares went unfulfilled, including those requests unfulfilled and resubmitted from a previous period. Requests for redemptions that are not fulfilled in a period may be resubmitted by stockholders in a subsequent period. Unfulfilled requests for redemptions are not carried over automatically to subsequent redemption periods. A valid redemption request is one that complies with the applicable requirements and guidelines of our share redemption program, as amended, and set forth in our Current Report on Form 8-K filed on May 13, 2011. We have funded and intend to continue funding share redemptions with proceeds from our DRIP Offering.

Liquidity and Capital Resources

General

Our principal demands for funds are for the payment of principal and interest on our outstanding indebtedness, operating and property maintenance expenses and distributions to and redemptions by our stockholders. We may also acquire additional real estate and real estate-related investments. Generally, cash needs for payments of interest,

operating and property maintenance expenses and distributions to stockholders will be generated from cash flows from operations from our real estate assets. The sources of our operating cash flows are primarily driven by the rental income received from leased properties, interest income earned on mortgage notes receivable and on our cash balances and by distributions from our unconsolidated joint ventures. We expect to utilize the available cash from issuance of shares under the DRIP Offering, available borrowings on our Credit Facility and possible additional financings and refinancings to repay our outstanding indebtedness and complete possible future property acquisitions. As of June 30, 2011, we had cash and cash equivalents of $21.5 million and available borrowings of $141.4 million under our Credit Facility. Additionally, as of June 30, 2011, we had unencumbered properties with a gross book value of $867.6 million, including $537.1 million of assets that are part of the Credit Facility s unencumbered borrowing base (the Borrowing Base Assets), that may be used as collateral to secure additional financing in future periods or as additional collateral to facilitate the refinancing of current mortgage debt as it becomes due, subject to certain covenants and leverage and borrowing base restrictions related to our Credit Facility; however, the use of any Borrowing Base Assets as collateral would reduce the available borrowings under our Credit Facility.

Short-term Liquidity and Capital Resources

We expect to meet our short-term liquidity requirements through available cash, cash provided by property operations and borrowings from our Credit Facility. As of June 30, 2011, we had a total of $109.6 million of debt maturing within the next 12 months, including $71.3 million of the Fixed Rate Debt, and $38.3 million of the Variable Rate Debt. Of the $109.6 million of debt maturing in the next 12 months, $49.0 million contain extension options, and $18.1 million includes hyper-amortization provisions that would require us to apply 100% of the rents received from the properties securing the debt to pay interest due on the loans, reserves, if any, and principal reductions until such balance is paid in full through the extended maturity dates, all of which will adversely affect our available cash for distributions should we exercise these options. If we are unable to extend, finance, or refinance the amounts maturing of $109.6 million, we expect to pay down any remaining amounts through a combination of the use of cash provided by property operations, available borrowings on our Credit Facility, under which $141.4 million was available as of June 30, 2011, borrowings on our unencumbered properties, proceeds from our DRIP Offering, and/or the strategic sale of real estate and related assets. In addition, we may elect to extend the maturity dates of the mortgage notes in accordance with the hyper-amortization provisions, if available. If we are able to refinance our existing debt as it matures it may be at rates and terms that are less favorable than our existing debt or, if we elect to extend the maturity dates of the mortgage notes in accordance with the hyper-amortization provisions, the interest rates charged to us will be higher than each respective current interest rate, each of which may adversely affect our results of operations and the distributions we are able to pay to our investors. The Credit Facility and certain notes payable contain customary affirmative, negative and financial covenants, including requirements for minimum net worth, debt service coverage ratios and leverage ratios, in addition to variable rate debt and investment restrictions. These covenants may limit our ability to incur additional debt and the amount of available borrowings on our Credit Facility.

Long-term Liquidity and Capital Resources

We expect to meet our long-term liquidity requirements through proceeds from secured or unsecured financings from banks and other lenders, borrowing on our Credit Facility, available cash from issuance of shares under the DRIP Offering, the selective and strategic sale of properties and net cash flows from operations. We expect that our primary uses of capital will be for property and other asset acquisitions and the payment of tenant improvements, operating expenses, including debt service payments on any outstanding indebtedness, and distributions and redemptions to our stockholders.

We expect that substantially all cash generated from operations will be used to pay distributions to our stockholders after certain capital expenditures, including tenant improvements and leasing commissions, are paid at the properties; however, we may use other sources to fund distributions as necessary, including the proceeds of our DRIP Offering, cash advanced to us by our advisor, borrowing on our Credit Facility and/or borrowings in anticipation of future cash flow. To the extent that cash flows from operations are lower due to lower than expected returns on the properties or we elect to retain cash flows from operations to make additional real estate investments or reduce our outstanding debt, distributions paid to our stockholders may be lower. We expect that substantially all net cash resulting from the DRIP Offering or debt financing will be used to fund acquisitions, for certain capital expenditures identified at acquisition, for repayments of outstanding debt, or for any distributions to stockholders in excess of cash flows from operations and redemption of shares from our stockholders.

As of June 30, 2011, we had received and accepted subscriptions for 221.8 million shares of common stock in the Offerings for gross proceeds of $2.2 billion. As of June 30, 2011, we had redeemed a total of 11.8 million shares of common stock for a cost of $106.3 million. Redemption request relating to approximately 6.4 million shares that were received during the six months ended June 30, 2011 went unfulfilled.

As of June 30, 2011, we had $1.7 billion of debt outstanding, consisting of (i) $1.5 billion of Fixed Rate Debt, which includes $122.5 million of variable rate debt swapped to fixed rates, (ii) $38.3 million of Variable Rate Debt and (iii) $208.1 million outstanding under the Credit Facility, which includes $111.1 million swapped to a fixed rate. See Note 9 to our condensed consolidated unaudited financial statements in this quarterly report on Form 10-Q for additional terms of the Credit Facility. The Fixed Rate Debt has annual interest rates ranging from 5.04% to 7.22%, with a weighted average interest rate of 5.90%, and matures on various dates from April 2011 through August 2031. The Variable Rate Debt has annual interest rates that range from one-month LIBOR plus 200 to 325 basis points, and

various maturity dates in September 2011. Additionally, the ratio of debt to total gross real estate and related assets net of gross intangible lease liabilities, as of June 30, 2011, was 50% and the weighted average years to maturity was 4.7 years.

As of June 30, 2011, the interest rate in effect for Revolving Loans outstanding under the Credit Facility was 3.69% and the interest rate in effect for the Term Loan outstanding under the Credit Facility was 4.94%.

Table of Contents

Our contractual obligations as of June 30, 2011 were as follows (in thousands):

		Payments due by period[1] [2] [3]			
	Total	Less Than 1 Year	1-3 Years	4-5 Years	More Than 5 Years
Principal payments fixed rate debt[4]	$ 1,486,944	$ 75,815	$ 180,656	$ 774,133	$ 456,340
Interest payments fixed rate debt[5]	443,605	85,842	232,149	109,391	16,223
Principal payments variable rate debt	38,250	38,250			
Interest payments variable rate debt[6]	168	168			
Principal payments credit facility	208,111		208,111		
Interest payments credit facility[5] [7]	22,418	9,068	13,350		
Total	$ 2,199,496	$ 209,143	$ 634,266	$ 883,524	$ 472,563

(1) The table does not include amounts due to our advisor or its affiliates pursuant to our advisory agreement because such amounts are not fixed and determinable.

(2) Principal paydown amounts are included in payments due by period.

(3) The table above does not include loan amounts associated with the two unconsolidated joint ventures, with a face amount totaling $110.6 million of which $34.1 million matures in January 2012 (with an extension option to January 2019) and $76.5 million matures in January 2016, as these loans are non-recourse to us.

(4) Principal payment amounts reflect actual payments based on face amount of notes payable. As of June 30, 2011, the fair value adjustment, net of amortization, of mortgage notes assumed was $11.2 million.

(5) As of June 30, 2011, we had $233.6 million of Variable Rate Debt and Credit Facility borrowings fixed through the use of interest rate swaps. We used the fixed rates under the swap agreement to calculate the debt payment obligations in future periods.

(6) Rates ranging from 2.19% to 3.44% were used to calculate the variable rate debt payment obligations in future periods. These were the rates effective as of June 30, 2011.

(7) Payment obligations for the Term Loan and Revolving Loans outstanding under the Credit Facility calculated based on interest rates of 4.94% and 3.69%, respectively, in effect as of June 30, 2011.

Our charter prohibits us from incurring debt that would cause our borrowings to exceed the greater of 60% of our gross assets, valued at the greater of the aggregate cost (before depreciation and other non-cash reserves) or fair value of all assets owned by us, unless approved by a majority of our independent directors and disclosed to our stockholders in our next quarterly report.

Cash Flow Analysis

Operating Activities. Net cash provided by operating activities remained relatively constant, increasing $1.2 million, or 2%, to $54.5 million for the six months ended June 30, 2011 compared to $53.4 million for the six months ended June 30, 2010. The increase was primarily due to an increase in net income of $18.9 million for the six months ended June 30, 2011 compared to June 30, 2010, which was offset by a gain on the sale of marketable securities of $15.6 million for the six months ended June 30, 2011.

Investing Activities. Net cash used in investing activities decreased $9.7 million, or 45%, to $11.6 million for the six months ended June 30, 2011 compared to $21.4 million for the six months ended June 30, 2010. The decrease was primarily related to proceeds of $82.1 million received from the sale of marketable securities during the six months ended June 30, 2011. No marketable securities were sold during the six months ended June 30, 2010. The increase from proceeds from the sale of marketable securities were partially offset by an increase in the acquisition of real estate and related assets of $70.8 million, which resulted from the acquisition of 24 properties for a total purchase price of $76.9 million, combined with the additions to real estate assets of $17.2 million resulting primarily from a build out at one of our properties during the six months ended June 30, 2011. Four properties were acquired for $21.0 million and the Company paid $2.4 million for additions to real estate assets during the six months ended June 30, 2010.

Financing Activities. Net cash used in financing activities increased $41.7 million, or 163%, to $67.2 million for the six months ended June 30, 2011 compared to $25.5 million for the six months ended June 30, 2010. This increase was primarily due to $54.3 million in net repayments of all amounts outstanding on the Repurchase Agreement, and an increase in cash used for the redemptions of common stock of $18.3 million for the six months ended June 30, 2011 compared to the six months ended June 30, 2010. These amounts were partially offset by an increase in net proceeds provided from notes payable and the Credit Facility of $32.4 million for the six months ended June 30, 2011 compared to the six months ended June 30, 2010.

Election as a REIT

We are taxed as a REIT under the Internal Revenue Code of 1986, as amended. To maintain our qualification as a REIT, we must continue to meet certain requirements relating to our organization, sources of income, nature of assets, distributions of income to our stockholders and recordkeeping. As a REIT, we generally are not subject to federal income tax on taxable income that we distribute to our stockholders so long as we distribute at least 90% of our annual taxable income (computed with regard to the dividends paid deduction excluding net capital gains).

If we fail to maintain our qualification as a REIT for any reason in a taxable year and applicable relief provisions do not apply, we will be subject to tax, including any applicable alternative minimum tax, on our taxable income at regular corporate rates. We will not be able to deduct distributions paid to our stockholders in any year in which we fail to maintain our qualification as a REIT. We also will be disqualified for the four taxable years following the year during which qualification was lost unless we are entitled to relief under specific statutory provisions. Such an event could materially adversely affect our net income and net cash available for distribution to stockholders. However, we believe that we are organized and operate in such a manner as to qualify for treatment as a REIT for federal income tax purposes. No provision for federal income taxes has been made in our accompanying condensed consolidated unaudited financial statements. We are subject to certain state and local taxes related to the operations of properties in certain locations, which have been provided for in our accompanying condensed consolidated unaudited financial statements.

Critical Accounting Policies and Estimates

Our accounting policies have been established to conform to GAAP. The preparation of financial statements in conformity with GAAP requires us to use judgment in the application of accounting policies, including making estimates and assumptions. These judgments affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the dates of the financial statements and the reported amounts of revenue and expenses during the reporting periods. If our judgment or interpretation of the facts and circumstances relating to the various transactions had been different, it is possible that different accounting policies would have been applied, thus resulting in a different presentation of the financial statements. Additionally, other companies may utilize different estimates that may impact comparability of our results of operations to those of companies in similar businesses. We consider our critical accounting policies to be the following:

- Investment in and Valuation of Real Estate and Related Assets;
- Allocation of Purchase Price of Real Estate and Related Assets;
- Investment in Direct Financing Leases;
- Investment in Mortgage Notes Receivable;
- Investment in Marketable Securities;
- Investment in Unconsolidated Joint Ventures;
- Revenue Recognition;
- Income Taxes; and

Derivative Instruments and Hedging Activities.

Table of Contents

A complete description of such policies and our considerations is contained in our Annual Report on Form 10-K for the year ended December 31, 2010, and our critical accounting policies have not changed during the six months ended June 30, 2011. The information included in this Quarterly Report on Form 10-Q should be read in conjunction with our audited consolidated financial statements as of and for the year ended December 31, 2010, and related notes thereto.

Commitments and Contingencies

We are subject to certain contingencies and commitments with regard to certain transactions. Refer to Note 11 to our condensed consolidated unaudited financial statements accompanying this Quarterly Report on Form 10-Q for further explanations.

Related-Party Transactions and Agreements

We have entered into agreements with Cole Advisor II and its affiliates, whereby we have paid, and expect to continue to pay, certain fees or reimbursements of certain expenses to our advisor or its affiliates for acquisition and advisory fees and expenses, financing coordination fees, organization and offering costs, sales commissions, dealer manager fees, asset and property management fees and expenses, leasing fees and reimbursement of certain operating costs. See Note 12 to our condensed consolidated unaudited financial statements included in this Quarterly Report on Form 10-Q for a discussion of the various related-party transactions, agreements and fees.

Subsequent Events

Certain events occurred subsequent to June 30, 2011 through the filing date of this Quarterly Report on Form 10-Q. Refer to Note 16 to our condensed consolidated unaudited financial statements included in this Quarterly Report on Form 10-Q for further explanation. Such events include:

- Issuance of shares of common stock through our DRIP Offering;
- Redemption of shares of common stock;
- Notes payable and line of credit; and
- Share valuation.

New Accounting Pronouncements

There are no accounting pronouncements that have been issued but not yet adopted by us that will have a material impact on our consolidated financial statements.

Off Balance Sheet Arrangements

As of June 30, 2011 and December 31, 2010, we had no material off-balance sheet arrangements that had or are reasonably likely to have a current or future effect on our financial condition, results of operations, liquidity or capital resources.

Item 3. Quantitative and Qualitative Disclosures About Market Risk

In connection with property acquisitions, we have obtained variable rate debt financing to fund certain property acquisitions, and therefore we are exposed to changes in LIBOR and a bank s prime rate. Our objectives in managing interest rate risk will be to limit the impact of interest rate changes on operations and cash flows, and to lower overall borrowing costs. To achieve these objectives we will borrow primarily at interest rates with the lowest margins available and, in some cases, with the ability to convert variable interest rates to fixed rates. We have entered and expect to continue to enter into derivative financial instruments such as interest rate swaps and caps in order to mitigate our interest rate risk on a given financial instrument. We have not entered, and do not intend to enter, into derivative or interest rate transactions for speculative purposes. We may enter into rate lock arrangements to lock interest rates on future borrowings.

As of June 30, 2011, $135.3 million of the $1.7 billion outstanding on notes payable and the Credit Facility was subject to variable interest rates. Revolving Loan amounts due under the Credit Facility bore interest at LIBOR plus 350 basis points. The remaining variable rate debt bore interest at the one-month LIBOR plus 200 to 325 basis points. As of June 30, 2011, an increase of 50 basis points in interest rates would result in a change in interest expense of $677,000 per year, assuming all of our derivatives remain effective hedges.

As of June 30, 2011, we had six interest rate swap agreements outstanding, which mature on various dates from September 2011 through March 2016, with an aggregate notional amount under the swap agreements of $233.6 million and an aggregate net fair value of ($4.4) million. The fair value of these interest rate swaps is dependent upon existing market interest rates and swap spreads. As of June 30, 2011, an increase of 50 basis points in interest rates would result in an increase to the fair value of these interest rate swaps of $2.0 million. These interest rate swaps were designated as hedging instruments.

We do not have any foreign operations and thus we are not exposed to foreign currency fluctuations.

Item 4. Controls and Procedures

Evaluation of Disclosure Controls and Procedures

As required by Rules 13a-15(b) and 15d-15(b) of the Securities Exchange Act of 1934, as amended (the Exchange Act), we, under the supervision and with the participation of our chief executive officer and chief financial officer, carried out an evaluation of the effectiveness of our disclosure controls and procedures (as defined in Rules 13a-15(e) and 15d-15(e) of the Exchange Act) as of the end of the period covered by this Quarterly Report on Form 10-Q. Based on that evaluation, our chief executive officer and chief financial officer concluded that our disclosure controls and procedures, as of June 30, 2011, were effective to ensure that information required to be disclosed by us in this Quarterly Report on Form 10-Q is recorded, processed, summarized and reported within the time periods specified by the rules and forms promulgated under the Exchange Act, and is accumulated and communicated to management, including our chief executive officer and chief financial officer, as appropriate to allow timely decisions regarding required disclosures.

Changes in Internal Control Over Financial Reporting

No change occurred in our internal control over financial reporting (as defined in Rules 13a-15(f) and 15d -15(f) of the Exchange Act) in connection with the foregoing evaluations that occurred during the three months ended June 30, 2011 that has materially affected, or is reasonably likely to materially affect, our internal control over financial reporting.

Table of Contents

PART II
OTHER INFORMATION

Item 1. Legal Proceedings

In the ordinary course of business, we may become subject to litigation or claims. We are not aware of any material pending legal proceedings, other than ordinary routine litigation incidental to our business.

Item 1A. Risk Factors

There have been no material changes from the risk factors set forth in our Annual Report on Form 10-K for the year ended December 31, 2010.

Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

As of June 30, 2011, we had accepted subscriptions for 221.8 million shares (including shares sold pursuant to our DRIP Offering and net of redemptions) of common stock in the Offerings, resulting in gross proceeds of $2.2 billion, out of which we paid $171.9 million in selling commissions and dealer manager fees, $69.9 million in acquisition fees, $21.9 million in finance coordination fees, and $16.4 million in organization and offering costs to our advisor or its affiliates. We paid no selling commissions, dealer manager fees or organization and offering costs to Cole Capital during the three months ended June 30, 2011.

Total net offering proceeds from the Offerings are thus $1.9 billion as of June 30, 2011. With the net offering proceeds and indebtedness, we acquired $3.5 billion in real estate and related assets. As of August 11, 2011, we had sold an aggregate of approximately 222.4 million shares in our Offerings for gross offering proceeds of $2.2 billion (including shares sold pursuant to our DRIP Offering). We did not sell any unregistered equity securities during the three months ended June 30, 2011.

Our board of directors has adopted a share redemption program that enables our stockholders who hold their shares for more than one year to sell their shares to us in limited circumstances. On November 10, 2009, our board of directors voted to temporarily suspend our share redemption program other than for requests made upon the death of a stockholder, which we will continue to accept. On June 22, 2010, our board of directors reinstated our share redemption program, effective August 1, 2010, and adopted several amendments to the program. Under the terms of the revised share redemption program, during any calendar year, we will redeem shares on a quarterly basis, at the rate of approximately one-fourth of 3% of the weighted average number of shares outstanding during the prior calendar year (including shares requested for redemption upon the death of a stockholder). Funding for redemptions for each quarter are limited to the net proceeds we receive from the sale of shares, in that quarter, under our DRIP Offering. These limits might prevent us from accommodating all redemption requests made in any fiscal quarter or in any twelve month period. Our board of directors also reserves the right, in its sole discretion at any time, and from time to time, to reject any request for redemption for any reason.

The provisions of the share redemption program in no way limit our ability to repurchase shares from stockholders by any other legally available means for any reason that our board of directors, in its discretion, deems to be in our best interest. During the three months ended June 30, 2011, we redeemed shares as follows:

	Total Number of Shares Redeemed	Average Price Paid per Share	Purchased as Part of Publicly Announced Plans or Programs	Shares that May Yet Be Purchased Under the Plans or Programs
April 2011		$		(1)
May 2011	1,553,207	$ 7.86	1,553,207	(1)
June 2011		$		(1)
Total	1,553,207		1,553,207	(1)

(1) A description of the maximum number of shares that may be purchased under our redemption program is included in the narrative preceding this table.

Table of Contents

Item 3. Defaults Upon Senior Securities

No events occurred during the three months ended June 30, 2011 that would require a response to this item.

Item 4. [Removed and Reserved]

Item 5. Other Information

No events occurred during the three months ended June 30, 2011 that would require a response to this item.

Item 6. Exhibits

The exhibits listed on the Exhibit Index (following the signatures section of this Quarterly Report on Form 10-Q) are included herewith, or incorporated herein by reference.

Table of Contents

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, as amended, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Cole Credit Property Trust II, Inc.
(Registrant)

By: /s/ Simon J. Misselbrook

Name: Simon J. Misselbrook
Title: Vice President of Accounting
(Principal Accounting Officer)

Date: August 11, 2011

Table of Contents

EXHIBIT INDEX

The following exhibits are included, or incorporated by reference, in this Quarterly Report on Form 10-Q for the quarterly period ended June 30, 2011 (and are numbered in accordance with Item 601 of Regulation S-K).

Exhibit No.	Description
3.1	Fifth Articles of Amendment and Restatement, as corrected (Incorporated by reference to Exhibit 3.1 to the Company s Annual Report on Form 10-K (File No. 333-121094), filed on March 23, 2006).
3.2	Amended and Restated Bylaws (Incorporated by reference to Exhibit 99.1 to the Company s Current Report on Form 8-K (File No. 333-121094), filed on September 6, 2005).
3.3	Articles of Amendment to Fifth Articles of Amendment and Restatement (Incorporated by reference to Exhibit 3.3 to the Company s Form S-11 (File No. 333-138444), filed on November 6, 2006).
31.1*	Certification of the Chief Executive Officer of the Company pursuant to Exchange Act Rule 13a-14(a) or 15d-14(a), as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
31.2*	Certification of the Chief Financial Officer of the Company pursuant to Exchange Act Rule 13a-14(a) or 15d-14(a), as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
32.1**	Certification of the Chief Executive Officer and Chief Financial Officer of the Company pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
99.1	Share Redemption Program, as amended May 11, 2011 (Incorporated by reference to Exhibit 99.1 to the Company s Current Report on Form 8-K (File No. 000-51963), filed May 13, 2011).
101.INS***	XBRL Instance Document.
101.SCH***	XBRL Taxonomy Extension Schema Document.
101.CAL***	XBRL Taxonomy Extension Calculation Linkbase Document.
101.DEF***	XBRL Taxonomy Extension Definition Linkbase Document.
101.LAB***	XBRL Taxonomy Extension Label Linkbase Document.
101.PRE***	XBRL Taxonomy Extension Presentation Linkbase Document.

* Filed herewith.

** In accordance with Item 601(b) (32) of Regulation S-K, this Exhibit is not deemed filed for purposes of Section 18 of the Exchange Act or otherwise subject to the liabilities of that section. Such certifications will not be deemed incorporated by reference into any filing under the Securities Act of 1933, as amended, or the

Exchange Act, except to the extent that the registrant specifically incorporates it by reference.

*** XBRL (Extensible Business Reporting Language) information is deemed not filed or a part of a registration statement or prospectus for purposes of Sections 11 or 12 of the Securities Act of 1933, as amended, is deemed not filed for purposes of Section 18 of the Exchange Act, and otherwise is not subject to liability under these sections.