

TEXAS CAPITAL BANCSHARES INC/TX

Form 10-K

March 02, 2007

**Table of Contents**

UNITED STATES SECURITIES AND EXCHANGE COMMISSION  
WASHINGTON, D.C. 20549  
FORM 10-K

- Annual Report Pursuant to Section 13 or 15(d) of the Securities and Exchange Act of 1934 for the fiscal year ended December 31, 2006
- Transition Report Pursuant to Section 13 or 15(d) of the Securities and Exchange Act of 1934 for the transition period from \_\_\_\_ to \_\_\_\_ (No fee required)

Texas Capital Bancshares, Inc.  
(Exact Name of Registrant as Specified in Its Charter)

Delaware (State or other jurisdiction of incorporation or organization)	000-30533 (Commission File Number)	75-2679109 (I.R.S. Employer Identification Number)
2100 McKinney Avenue, Suite 900, Dallas, Texas, U.S.A. (Address of principal executive officers)	75201 (Zip Code)	214-932-6600 (Registrant's telephone number, including area code)

Securities registered under Section 12(b) of the Exchange Act: NONE

Securities registered under Section 12(g) of the Exchange Act:

Common stock, par value \$0.01 per share  
(Title of class)

Indicate by check mark if the issuer is a well-known seasoned issuer, as defined in Rule 405 of the Securities Act. Yes  No

Indicate by check mark if the issuer is not required to file reports pursuant to Section 13 or Section 15(d) of the Securities Act. Yes  No

Indicate by check mark whether the issuer (1) has filed all reports required to be filed by Section 13 or 15(d) of the Exchange Act during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K is not contained herein, and will not be contained, to the best of registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or any amendment to this Form 10-K.

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer. See definition of "accelerated filer and large accelerated filer" in Rule 12b-2 of the Exchange Act. (Check one):  
Large accelerated filer  Accelerated filer  Non-accelerated filer

Indicate by check mark whether the issuer is a shell company (as defined in Rule 12b-2 of the Securities Act). Yes  No

As of June 30, 2006, the last business day of the registrant's most recently completed second fiscal quarter, the aggregate market value of the shares of common stock held by non-affiliates, based upon the closing price per share of the registrant's common stock as reported on The Nasdaq National Market, was approximately \$540,119,000. There were 26,096,994 shares of the registrant's common stock outstanding on February 28, 2007.

Documents Incorporated by Reference

Portions of the registrant's Proxy Statement relating to the 2007 Annual Meeting of Stockholders, which will be filed no later than April 30, 2007, are incorporated by reference into Part III of this Form 10-K.

---

**TABLE OF CONTENTS**

**PART I**

<u>Item 1.</u>	Business	1
<u>Item 1A.</u>	Risk Factors	10
<u>Item 2.</u>	Properties	16
<u>Item 3.</u>	Legal Proceedings	17
<u>Item 4.</u>	Submission of Matters to a Vote of Security Holders	17

**PART II**

<u>Item 5.</u>	Market for Registrant's Common Equity, Related Stockholder Matters and Issuer Purchases of Equity Securities	18
<u>Item 6.</u>	Selected Consolidated Financial Data	20
<u>Item 7.</u>	Management's Discussion and Analysis of Financial Condition and Results of Operations	22
<u>Item 7A.</u>	Quantitative and Qualitative Disclosure About Market Risk	43
<u>Item 8.</u>	Financial Statements and Supplementary Data	46
<u>Item 9.</u>	Changes in and Disagreements With Accountants on Accounting and Financial Disclosures	81
<u>Item 9A.</u>	Controls and Procedures	81
<u>Item 9B.</u>	Other Information	83

**PART III**

<u>Item 10.</u>	Directors and Executive Officers of the Registrant	83
<u>Item 11.</u>	Executive Compensation	83
<u>Item 12.</u>	Security Ownership of Certain Beneficial Owners and Management	83
<u>Item 13.</u>	Certain Relationships and Related Transactions	83
<u>Item 14.</u>	Principal Accountant Fees and Services	83

**PART IV**

<u>Item 15.</u>	Exhibits	83
<u>Subsidiaries</u>		
<u>Consent of Ernst &amp; Young LLP</u>		
<u>Certification of Chief Executive Officer Pursuant to Rule 13a-14(a)</u>		
<u>Certification of Chief Financial Officer Pursuant to Rule 13a-14(a)</u>		
<u>Section 1350 Certification of Chief Executive Officer</u>		
<u>Section 1350 Certification of Chief Financial Officer</u>		

**Table of Contents****ITEM 1. BUSINESS****Background**

We were organized in March 1998 to serve as the holding company for Texas Capital Bank, National Association, an independent bank managed by Texans and oriented to the needs of the Texas marketplace. We decided that the most efficient method of building an independent bank was to acquire an existing bank and substantially increase the equity capitalization of that bank through private equity financing. The acquisition of an existing bank was attractive because it enabled us to avoid the substantial delay involved in chartering a new national or state bank. Our predecessor bank, Resource Bank, N.A., headquartered in Dallas, Texas, had completed the chartering process and commenced operations in October 1997. We acquired Resource Bank in December 1998.

We also concluded that substantial equity capital was needed to enable us to compete effectively with the subsidiary banks of nationwide banking and financial services organizations that operate in the Texas market. Accordingly, in June 1998, we commenced a private offering of our common stock and were successful in raising approximately \$80.0 million upon completion of the offering. In August 2003, we completed our initial public offering, raising \$33.9 million.

**Growth History**

We have grown substantially in both size and profitability since our formation. The table below sets forth data regarding the growth of key areas of our business from December 2002 through December 2006.

<i>(in thousands)</i>	<b>2006</b>	<b>2005</b>	<b>December 31 2004</b>	<b>2003</b>	<b>2002</b>
Loans held for investment	\$ 2,722,097	\$ 2,075,961	\$ 1,564,578	\$ 1,229,773	\$ 1,002,557
Total loans	2,937,955	2,148,344	1,656,163	1,307,751	1,118,663
Assets	3,675,349	3,003,430	2,583,211	2,190,073	1,793,282
Deposits	3,069,330	2,495,179	1,789,887	1,445,030	1,196,535
Stockholders equity	253,515	215,523	195,275	171,756	124,976

The following table provides information about the growth of our loan portfolio by type of loan from December 2002 to December 2006.

<i>(in thousands)</i>	<b>2006</b>	<b>2005</b>	<b>December 31 2004</b>	<b>2003</b>	<b>2002</b>
Commercial loans	\$ 1,602,577	\$ 1,182,734	\$ 818,156	\$ 608,542	\$ 509,505
Total real estate loans	1,284,821	976,975	844,640	675,983	571,260
Construction loans	538,586	387,163	328,074	256,134	172,451
Permanent real estate loans	530,377	478,634	397,029	339,069	282,703

Loans held for sale	215,858	72,383	91,585	77,978	116,106
Loans held for sale from discontinued operations		38,795	27,952	2,802	
Equipment leases	45,280	16,337	9,556	13,152	17,546
Consumer loans	21,113	19,962	15,562	16,564	24,195

**The Texas Market**

The Texas market for banking services is highly competitive. Texas largest banking organizations are headquartered outside of Texas and are controlled by out-of-state organizations. We also compete with other providers of financial services, such as savings and loan associations, credit unions, consumer finance companies, securities firms, insurance companies, insurance agencies, commercial finance and leasing companies, full service brokerage firms and discount brokerage firms. We believe that many middle market companies and high net worth individuals are interested in banking with a company headquartered in, and

## **Table of Contents**

with decision-making authority based in, Texas and with established Texas bankers who have the expertise to act as trusted advisors to the customer with regard to its banking needs. Our banking centers in our target markets are served by experienced bankers with lending expertise in the specific industries found in their market areas and established community ties. We believe our bank can offer customers more responsive and personalized service. We believe that, if we service these customers properly, we will be able to establish long-term relationships and provide multiple products to our customers, thereby enhancing our profitability.

## **Business Strategy**

Utilizing the business and community ties of our management and their banking experience, our strategy is to build an independent bank that focuses primarily on middle market business customers and high net worth individuals in each of the five major metropolitan markets of Texas. To achieve this, we seek to implement the following strategies:

Target middle market businesses and high net worth individuals;

Grow our loan and deposit base in our existing markets by hiring additional experienced Texas bankers and opening select, strategically-located banking centers;

Continue the emphasis on credit policy to provide for credit quality consistent with long-term objectives;

Improve our financial performance through the efficient management of our infrastructure and capital base, which includes:

Leveraging our existing infrastructure to support a larger volume of business;

Maintaining tight internal approval processes for capital and operating expenses; and

Extensive use of outsourcing to provide cost-effective operational support with service levels consistent with large-bank operations; and

Extend our reach within target markets through service innovation and service excellence.

## **Products and Services**

We offer a variety of loan, deposit account and other financial products and services to our customers. At December 31, 2006, we maintained approximately 21,500 deposit accounts and 4,500 loan accounts.

*Business Customers.* We offer a full range of products and services oriented to the needs of our business customers, including:

commercial loans for working capital and to finance internal growth, acquisitions and leveraged buyouts;

permanent real estate and construction loans;

equipment leasing;

cash management services;

trust and escrow services;

letters of credit; and

business insurance products.

*Individual Customers.* We also provide complete banking services for our individual customers, including:

personal trust and wealth management services;

certificates of deposit;



## **Table of Contents**

interest bearing and non-interest bearing checking accounts with optional features such as Visa® debit/ATM cards and overdraft protection;

traditional money market and savings accounts;

consumer loans, both secured and unsecured;

mortgages;

branded Visa® credit card accounts, including gold-status accounts;

personal insurance products: and

internet banking through BankDirect, our internet banking division

## **Lending Activities**

*Credit Policy.* We target our lending to middle market businesses and high net worth individuals that meet our credit standards. The credit standards are set by our standing Credit Policy Committee with the assistance of our Chief Credit Officer, who is charged with ensuring that credit standards are met by loans in our portfolio. Our Credit Policy Committee is comprised of senior bank officers including the President of our bank, our Chief Lending Officer and our Chief Credit Officer. We maintain a diversified loan portfolio. Credit policies and underwriting guidelines are tailored to address the unique risks associated with each industry represented in the portfolio. Our credit standards for commercial borrowers reference numerous criteria with respect to the borrower, including historical and projected financial information, strength of management, acceptable collateral and associated advance rates, and market conditions and trends in the borrower's industry. In addition, prospective loans are also analyzed based on current industry concentrations in our loan portfolio to prevent an unacceptable concentration of loans in any particular industry. We believe our credit standards are consistent with achieving business objectives in the markets we serve and will generally mitigate risks. We believe that we differentiate our bank from its competitors by focusing on and aggressively marketing to our core customers and accommodating, to the extent permitted by our credit standards, their individual needs.

We generally extend variable rate loans in which the interest rate fluctuates with a predetermined indicator such as the United States prime rate or the London Inter-Bank Offered Rate (LIBOR). Our use of variable rate loans is designed to protect us from risks associated with interest rate fluctuations since the rates of interest earned will automatically reflect such fluctuations.

*Commercial Loans and Leases.* Our commercial loan portfolio is comprised of lines of credit for working capital and term loans and leases to finance equipment and other business assets. Our energy production loans are generally collateralized with proven reserves based on appropriate valuation standards. Our lines of credit typically are limited to a percentage of the value of the assets securing the line. Lines of credit and term loans typically are reviewed annually and are supported by accounts receivable, inventory, equipment and other assets of our clients' businesses. At December 31, 2006, funded commercial loans and leases totaled approximately \$1.6 billion, approximately 56% of our total funded loans.

*Real Estate Loans.* Approximately 27% of our real estate loan portfolio is comprised of loans secured by commercial properties occupied by the borrower. We also provide temporary financing for commercial and residential property. Our real estate loans generally have terms of five to seven years, and we provide loans with both floating and fixed

rates. We generally avoid long-term loans for commercial real estate held for investment. At December 31, 2006, funded real estate loans totaled approximately \$530.4 million, approximately 18% of our total funded loans; of this total, \$366.1 million were loans with floating rates and \$164.3 million were loans with fixed rates.

*Construction Loans.* Our construction loan portfolio consists primarily of single-family residential properties and commercial projects used in manufacturing, warehousing, service or retail businesses. Our construction loans generally have terms of one to three years. We typically make construction loans to developers, builders and contractors that have an established record of successful project completion and loan repayment and have

**Table of Contents**

a substantial investment of the borrowers' equity. These loans typically have floating rates and commitment fees. At December 31, 2006, funded construction real estate loans totaled approximately \$538.6 million, approximately 18% of our total funded loans.

*Loans Held for Sale.* Our loans held for sale portfolio consists primarily of single-family residential mortgages funded through our mortgage warehouse group. These loans are typically on our balance sheet less than 30 days. At December 31, 2006, loans held for sale totaled approximately \$215.9 million, approximately 7% of our total funded loans.

*Letters of Credit.* We issue standby and commercial letters of credit, and can service the international needs of our clients through correspondent banks. At December 31, 2006, our commitments under letters of credit totaled approximately \$58.2 million.

The table below sets forth information regarding the distribution of our funded loans among various industries at December 31, 2006.

<i>(dollars in thousands)</i>	<b>Funded Loans</b>	
	<b>Amount</b>	<b>Percent of Total</b>
Agriculture	\$ 10,549	0.4%
Contracting - construction and real estate development	456,285	15.4%
Contracting	81,338	2.8%
Government	13,101	0.4%
Manufacturing	149,483	5.1%
Personal/household	370,787	12.6%
Petrochemical and mining	274,197	9.3%
Retail	74,631	2.5%
Services	1,055,530	35.7%
Wholesale	127,470	4.3%
Investors and investment management companies	340,420	11.5%
Total	\$ 2,953,791	100.0%

Loans extended to borrowers within the contracting industry are comprised largely of loans to land developers and to both heavy construction and general commercial contractors. Many of these loans are secured by real estate properties, the development of which is being funded by our bank's financing. Loans extended to borrowers within the petrochemical and mining industries are predominantly loans to finance the exploration and production of petroleum and natural gas. These loans are generally secured by proven petroleum and natural gas reserves. Personal/household loans include loans to certain high net worth individuals for commercial purposes and mortgage loans, in addition to consumer loans. Loans extended to borrowers within the services industries include loans to finance working capital and equipment, as well as loans to finance investment and owner-occupied real estate. Significant trade categories represented within the services industries include, but are not limited to, real estate services, financial services, leasing companies, transportation and communication, and hospitality services. Borrowers represented within the real estate services category are largely owners and managers of both residential and non-residential commercial real estate properties.



**Table of Contents**

We make loans that are appropriately collateralized under our credit standards. Over 90% of our funded loans are secured by collateral. The table below sets forth information regarding the distribution of our funded loans among various types of collateral at December 31, 2006.

<i>(dollars in thousands)</i>	<b>Funded Loans</b>	
	<b>Amount</b>	<b>Percent of Total</b>
Business assets	\$ 1,020,649	34.6%
Energy	205,390	6.9%
Highly liquid assets	335,725	11.4%
Real property	1,083,514	36.7%
Rolling stock	46,899	1.6%
U.S. Government guaranty	44,355	1.5%
Other assets	65,348	2.2%
Unsecured	151,911	5.1%
Total	\$ 2,953,791	100.0%

**Deposit Products**

We offer a variety of deposit products to our core customers at interest rates that are competitive with other banks. Our business deposit products include commercial checking accounts, lockbox accounts, cash concentration accounts, and other cash management products. Our consumer deposit products include checking accounts, savings accounts, money market accounts and certificates of deposit. We also allow our consumer deposit customers to access their accounts, transfer funds, pay bills and perform other account functions over the Internet and through ATM machines.

**Trust and Asset Management**

Our trust services include investment management, personal trust and estate services, custodial services, retirement accounts and related services. Our investment management professionals work with our clients to define objectives, goals and strategies for their investment portfolios. We assist the customer with the selection of an investment manager and work with the client to tailor the investment program accordingly. We also offer retirement products such as individual retirement accounts and administrative services for retirement vehicles such as pension and profit sharing plans.

**Insurance and Investment Services**

We operate an insurance subsidiary that was formed in 2005, which brokers corporate and personal property and casualty insurance, life insurance, as well as group benefits to individuals and businesses. Some aspects are subject to regulation by applicable state insurance regulatory agencies.

**Cayman Islands Branch**

In June 2003, we received authorization from the Cayman Islands Monetary Authority to establish a branch of our bank in the Cayman Islands. We believe that a Cayman Islands branch of our bank enables us to offer more competitive cash management and deposit products to our core customers. Our Cayman Islands branch consists of an

agented office to facilitate our offering of these products. We opened our Cayman Islands branch in September 2003. As of December 31, 2006, our Cayman Islands deposits totaled \$884.4 million.

**Employees**

As of December 31, 2006, we had 503 full-time employees relating to our continuing operations. None of our employees is represented by a collective bargaining agreement and we consider our relations with our employees to be good.

**Table of Contents**

**Regulation and Supervision**

Current banking laws contain numerous provisions affecting various aspects of our business. Our bank is subject to federal banking laws and regulations that impose specific requirements on and provide regulatory oversight of virtually all aspects of our operations. These laws and regulations are generally intended for the protection of depositors, the deposit insurance funds of the Federal Deposit Insurance Corporation, or the FDIC, and the banking system as a whole, rather than for the protection of our stockholders. Banking regulators have broad enforcement powers over financial holding companies and banks and their affiliates, including the power to impose large fines and other penalties for violations of laws and regulations. The following is a brief summary of laws and regulations to which we are subject.

National banks such as our bank are subject to examination by the Office of the Comptroller of the Currency, or the OCC. The OCC and the FDIC regulate or monitor all areas of a national bank's operations, including security devices and procedures, adequacy of capitalization and loss reserves, loans, investments, borrowings, deposits, mergers, issuances of securities, payment of dividends, interest rate risk management, establishment of branches, corporate reorganizations, maintenance of books and records, and adequacy of staff training to carry on safe lending and deposit gathering practices. The OCC requires national banks to maintain capital ratios and imposes limitations on its aggregate investment in real estate, bank premises and furniture and fixtures. National banks are currently required by the OCC to prepare quarterly reports on their financial condition and to conduct an annual audit of their financial affairs in compliance with minimum standards and procedures prescribed by the OCC.

*Restrictions on Dividends.* Our source of funding to pay dividends is our bank. Our bank is subject to the dividend restrictions set forth by the OCC. Under such restrictions, national banks may not, without the prior approval of the OCC, declare dividends in excess of the sum of the current year's net profits plus the retained net profits from the prior two years, less any required transfers to surplus. In addition, under the Federal Deposit Insurance Corporation Improvement Act of 1991, our bank may not pay any dividend if payment would cause it to become undercapitalized or in the event it is undercapitalized.

It is the policy of the Federal Reserve, which regulates financial holding companies such as ours, that financial holding companies should pay cash dividends on common stock only out of income available over the past year and only if prospective earnings retention is consistent with the organization's expected future needs and financial condition. The policy provides that financial holding companies should not maintain a level of cash dividends that undermines the financial holding company's ability to serve as a source of strength to its banking subsidiaries.

If, in the opinion of the applicable federal bank regulatory authority, a depository institution or holding company is engaged in or is about to engage in an unsound practice (which could include the payment of dividends), such authority may require, generally after notice and hearing, that such institution or holding company cease and desist such practice. The federal banking agencies have indicated that paying dividends that deplete a depository institution's or holding company's capital base to an inadequate level would be such an unsafe banking practice. Moreover, the Federal Reserve and the FDIC have issued policy statements providing that financial holding companies and insured depository institutions generally should only pay dividends out of current operating earnings.

*Supervision by the Federal Reserve.* We operate as a financial holding company registered under the Bank Holding Company Act, and, as such, we are subject to supervision, regulation and examination by the Federal Reserve. The Bank Holding Company Act and other Federal laws subject financial holding companies to particular restrictions on the types of activities in which they may engage, and to a range of supervisory requirements and activities, including regulatory enforcement actions for violations of laws and regulations.

Because we are a legal entity separate and distinct from our bank, our right to participate in the distribution of assets of any subsidiary upon the subsidiary's liquidation or reorganization will be subject to the prior claims of the subsidiary's creditors. In the event of a liquidation or other resolution of a subsidiary, the claims of depositors and other general or subordinated creditors are entitled to a priority of payment over the claims of



**Table of Contents**

holders of any obligation of the institution to its stockholders, including any financial holding company (such as ours) or any stockholder or creditor thereof.

*Support of Subsidiary Banks.* Under Federal Reserve policy, a financial holding company is expected to act as a source of financial strength to each of its banking subsidiaries and commit resources to their support. Such support may be required at times when, absent this Federal Reserve policy, a holding company may not be inclined to provide it. As discussed below, a financial holding company in certain circumstances could be required to guarantee the capital plan of an undercapitalized banking subsidiary in order for it to be accepted by the regulators.

In the event of a financial holding company's bankruptcy under Chapter 11 of the U.S. Bankruptcy Code, the bankruptcy trustee will be deemed to have assumed and is required to cure immediately any deficit under any commitment by the debtor holding company to any of the federal banking agencies to maintain the capital of an insured depository institution, and any claim for breach of such obligation will generally have priority over most other unsecured claims.

*Capital Adequacy Requirements.* The bank regulators have adopted a system using risk-based capital guidelines to evaluate the capital adequacy of banking organizations. Under the guidelines, specific categories of assets and off-balance sheet assets such as letters of credit are assigned different risk weights, based generally on the perceived credit risk of the asset. These risk weights are multiplied by corresponding asset balances to determine a risk weighted asset base. The guidelines require a minimum total risk-based capital ratio of 8% (of which at least 4% is required to consist of Tier 1 capital elements).

In addition to the risk-based capital guidelines, the Federal Reserve uses a leverage ratio as an additional tool to evaluate the capital adequacy of banking organizations. The leverage ratio is a company's Tier 1 capital divided by its average total consolidated assets. Banking organizations must maintain a minimum leverage ratio of at least 3%, although most organizations are expected to maintain leverage ratios that are at least 100 to 200 basis points above this minimum ratio.

The federal banking agencies' risk-based and leverage ratios are minimum supervisory ratios generally applicable to banking organizations that meet specified criteria, assuming that they have the highest regulatory rating. Banking organizations not meeting these criteria are expected to operate with capital positions well above the minimum ratios. The federal bank regulatory agencies may set capital requirements for a particular banking organization that are higher than the minimum ratios when circumstances warrant. Federal Reserve guidelines also provide that banking organizations experiencing significant internal growth or making acquisitions will be expected to maintain strong capital positions substantially above the minimum supervisory levels, without significant reliance on intangible assets. In addition, the regulations of the bank regulators provide that concentration of credit risks arising from non-traditional activities, as well as an institution's ability to manage these risks, are important factors to be taken into account by regulatory agencies in assessing an organization's overall capital adequacy.

*Transactions with Affiliates and Insiders.* Our bank is subject to Section 23A of the Federal Reserve Act which places limits on the amount of loans or extensions of credit to, or investments in, or other transactions with, affiliates that it may make. In addition, extensions of credit must be collateralized by Treasury securities or other collateral in prescribed amounts. Most of these loans and other transactions must be secured in prescribed amounts. It also limits the amount of advances to third parties which are collateralized by our securities or obligations or the securities or obligations of any of our non-banking subsidiaries.

Our bank also is subject to Section 23B of the Federal Reserve Act, which, among other things, prohibits an institution from engaging in transactions with affiliates unless the transactions are on terms substantially the same, or at least as favorable to such institution or its subsidiaries, as those prevailing at the time for comparable transactions with

non-affiliates. We are subject to restrictions on extensions of credit to executive officers, directors, principal stockholders, and their related interests. These restrictions contained in the Federal Reserve Act and Federal Reserve Regulation O apply to all insured institutions and their subsidiaries and holding companies. These restrictions include limits on loans to one borrower and conditions that must be met before such a loan can be made. There is also an aggregate limitation on all loans to insiders and their

**Table of Contents**

related interests. These loans cannot exceed the institution's total unimpaired capital and surplus, and the FDIC may determine that a lesser amount is appropriate. Insiders are subject to enforcement actions for knowingly accepting loans in violation of applicable restrictions.

*Corrective Measures for Capital Deficiencies.* The Federal Deposit Insurance Corporation Improvement Act imposes a regulatory matrix which requires the federal banking agencies, which include the FDIC, the OCC and the Federal Reserve, to take prompt corrective action with respect to capital deficient institutions. The prompt corrective action provisions subject undercapitalized institutions to an increasingly stringent array of restrictions, requirements and prohibitions as their capital levels deteriorate and supervisory problems mount. Should these corrective measures prove unsuccessful in recapitalizing the institution and correcting its problems, the Federal Deposit Insurance Corporation Improvement Act mandates that the institution be placed in receivership.

Pursuant to regulations promulgated under the Federal Deposit Insurance Corporation Improvement Act, the corrective actions that the banking agencies either must or may take are tied primarily to an institution's capital levels. In accordance with the framework adopted by the Federal Deposit Insurance Corporation Improvement Act, the banking agencies have developed a classification system, pursuant to which all banks and thrifts will be placed into one of five categories. Agency regulations define, for each capital category, the levels at which institutions are well capitalized, adequately capitalized, undercapitalized, significantly undercapitalized and critically undercapitalized. A well capitalized bank has a total risk-based capital ratio (total capital to risk-weighted assets) of 10% or higher; a Tier 1 risk-based capital ratio (Tier 1 capital to risk-weighted assets) of 6% or higher; a leverage ratio (Tier 1 capital to total adjusted assets) of 5% or higher; and is not subject to any written agreement, order or directive requiring it to maintain a specific capital level for any capital measure. An institution is critically undercapitalized if it has a tangible equity to total assets ratio that is equal to or less than 2%. Our bank's total risk-based capital ratio was 10.15% at December 31, 2006 and, as a result, it is currently classified as well capitalized for purposes of the FDIC's prompt corrective action regulations.

In addition to requiring undercapitalized institutions to submit a capital restoration plan which must be guaranteed by its holding company (up to specified limits) in order to be accepted by the bank regulators, agency regulations contain broad restrictions on activities of undercapitalized institutions including asset growth, acquisitions, branch establishment and expansion into new lines of business. With some exceptions, an insured depository institution is prohibited from making capital distributions, including dividends, and is prohibited from paying management fees to control persons if the institution would be undercapitalized after any such distribution or payment.

As an institution's capital decreases, the FDIC's enforcement powers become more severe. A significantly undercapitalized institution is subject to mandated capital raising activities, restrictions on interest rates paid and transactions with affiliates, removal of management and other restrictions. The FDIC has only very limited discretion in dealing with a critically undercapitalized institution and is virtually required to appoint a receiver or conservator if the capital deficiency is not corrected promptly.

Banks with risk-based capital and leverage ratios below the required minimums may also be subject to certain administrative actions, including the termination of deposit insurance upon notice and hearing, or a temporary suspension of insurance without a hearing in the event the institution has no tangible capital.

*Sarbanes-Oxley Act of 2002.* The Sarbanes-Oxley Act of 2002 (Sarbanes-Oxley) contains important new requirements for public companies in the area of financial disclosure and corporate governance. In accordance with Section 302(a) of Sarbanes-Oxley, written certifications by our chief executive officer and chief financial officer are required. These certifications attest that our quarterly and annual reports do not contain any untrue statement of a material fact. During 2004, we implemented a program designed to comply with Section 404 of Sarbanes-Oxley, which includes the identification of significant processes and accounts, documentation of the design of control

effectiveness over processes and entity level controls, and testing of the operating effectiveness of key controls.

## **Table of Contents**

*Financial Modernization Act of 1999.* The Gramm-Leach-Bliley Financial Modernization Act of 1999 (the Modernization Act):

allows bank holding companies meeting management, capital and Community Reinvestment Act standards to engage in a substantially broader range of non-banking activities than was permissible prior to enactment, including insurance underwriting and making merchant banking investments in commercial and financial companies;

allows insurers and other financial services companies to acquire banks;

removes various restrictions that applied to bank holding company ownership of securities firms and mutual fund advisory companies; and establishes the overall regulatory structure applicable to bank holding companies that also engage in insurance and securities operations.

The Modernization Act also modifies other current financial laws, including laws related to financial privacy. The financial privacy provisions generally prohibit financial institutions, including us, from disclosing non-public personal financial information to non-affiliated third parties unless customers have the opportunity to opt out of the disclosure.

*Community Reinvestment Act.* The Community Reinvestment Act of 1977 (CRA) requires depository institutions to assist in meeting the credit needs of their market areas consistent with safe and sound banking practice. Under the CRA, each depository institution is required to help meet the credit needs of its market areas by, among other things, providing credit to low- and moderate-income individuals and communities. Depository institutions are periodically examined for compliance with the CRA and are assigned ratings. In order for a financial holding company to commence new activity permitted by the Bank Holding Company Act, each insured depository institution subsidiary of the financial holding company must have received a rating of at least satisfactory in its most recent examination under the CRA.

*The USA Patriot Act and the International Money Laundering Abatement and Financial Anti-Terrorism Act.* A major focus of governmental policy on financial institutions in recent years has been aimed at combating money laundering and terrorist financing. The USA Patriot Act of 2001 and the International Money Laundering Abatement and Financial Anti-Terrorism Act of 2001 substantially broadened the scope of United States anti-money laundering laws and penalties and expanded the extra-territorial jurisdiction of the United States. The United States Treasury Department has issued a number of implementing regulations which apply various requirements of the USA Patriot Act to financial institutions such as our bank. These regulations impose obligations on financial institutions to maintain appropriate policies, procedures and controls to detect, prevent and report money laundering and terrorist financing and to verify the identity of their customers. Failure of a financial institution to maintain and implement adequate programs to combat money laundering and terrorist financing, or to comply with all of the relevant laws or regulations, could have serious legal and reputational consequences for the institution.

## **Forward Looking Statements**

This report contains forward-looking statements within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934. All statements other than historical or current facts, including, without limitation, statements about our business, financial condition, business strategy, plans and objectives of management and our future prospects, are forward-looking statements. Such forward-looking statements are subject to risks and uncertainties that could cause actual results to differ materially from these expectations.

## **Available Information**

Under the Securities Exchange Act of 1934, we are required to file annual, quarterly and current reports, proxy statements and other information with the Securities and Exchange Commission ( SEC ). You may read and copy any document in our files with the SEC at the SEC s Public Reference Room at 450 Fifth Street, N.W., Washington, D.C. 20549. Please call the SEC at 1-800-SEC-0330 for further information about the public reference room. The SEC maintains a website at <http://www.sec.gov> that contains reports, proxy and

## **Table of Contents**

information statements and other information regarding issuers that file electronically with the SEC. We file electronically with the SEC.

We make available, free of charge through our website, our reports on Forms 10-K, 10-Q and 8-K, and amendments to those reports, as soon as reasonably practicable after such reports are filed with or furnished to the SEC. Additionally, we have adopted and posted on our website a code of ethics that applies to our principal executive officer, principal financial officer and principal accounting officer. The address for the Corporation's website is <http://www.texascapitalbank.com>. We will provide a printed copy of any of the aforementioned documents to any requesting shareholder.

### **ITEM 1A. RISK FACTORS**

An investment in our common stock involves certain risks. You should consider carefully the following risks and other information in this report, including our financial information and related notes, before investing in our common stock. The risks and uncertainties described below are not the only ones facing us. Additional risks and uncertainties that management is not aware of or focused on or that management currently deems immaterial may also impair our business operations. This report is qualified in its entirety by these risk factors.

#### **Risk Factors Associated With Our Business**

*We must effectively manage our credit risk.* There are risks inherent in making any loan, including risks with respect to the period of time over which the loan may be repaid, risks resulting from changes in economic and industry conditions, risks inherent in dealing with individual borrowers and risks resulting from uncertainties as to the future value of collateral. The risk of non-payment of loans is inherent in commercial banking. Although we attempt to minimize our credit risk by carefully monitoring the concentration of our loans within specific industries and through prudent loan application approval procedures in all categories of our lending, we cannot assure you that such monitoring and approval procedures will reduce these lending risks. We cannot assure you that our credit administration personnel, policies and procedures will adequately adapt to any new geographic markets.

*Our results of operation and financial condition would be adversely affected if our allowance for loan losses is not sufficient to absorb actual losses.* Experience in the banking industry indicates that a portion of our loans in all categories of our lending business will become delinquent, and some may only be partially repaid or may never be repaid at all. Our methodology for establishing the adequacy of the allowance for loan losses depends on subjective application of risk grades as indicators of borrowers' ability to repay. Deterioration in general economic conditions and unforeseen risks affecting customers may have an adverse effect on borrowers' capacity to honor their obligations before risk grades could reflect those changing conditions. Moreover, in times of improving credit quality, with growth in our loan portfolio, the allowance for loan losses may decrease as a percent of total loans. A decrease in the ratio of the allowance for loan losses to total loans may increase the risk that the allowance would become inadequate if borrowers experience economic and other conditions adverse to their businesses. Maintaining the adequacy of our allowance for loan losses may require that we make significant and unanticipated increases in our provisions for loan losses in the future, which would materially affect our results of operations. Recognizing that many of our loans individually represent a significant percentage of our total allowance for loan losses, which may have decreased as a percent of total loans, adverse collection experience in a relatively small number of loans could require an increase in our allowance. Federal regulators, as an integral part of their respective supervisory functions, periodically review our allowance for loan losses. The regulatory agencies may require us to increase our provision for loan losses or to recognize further loan charge-offs based upon their judgments, which may be different from ours. Any increase in the allowance for loan losses required by these regulatory agencies could have a negative effect on our results of operations and financial condition. For additional descriptions of risks in the loan portfolio, the methodology for determining, and information related to, the adequacy of the reserve for loan losses, see the Summary of Loan Loss

Experience section in Management's Discussion and Analysis of Financial Condition and Results of Operations.



**Table of Contents**

*Our operations are significantly affected by interest rate levels.* Our profitability is dependent to a large extent on our net interest income, which is the difference between interest income we earn as a result of interest paid to us on loans and investments and interest we pay to third parties such as our depositors and those from whom we borrow funds. Like most financial institutions, we are affected by changes in general interest rate levels, which are currently at relatively low levels, and by other economic factors beyond our control. Interest rate risk can result from mismatches between the dollar amount of repricing or maturing assets and liabilities and from mismatches in the timing and rate at which our assets and liabilities reprice. Although we have implemented strategies which we believe reduce the potential effects of changes in interest rates on our results of operations, these strategies may not always be successful. In addition, any substantial and prolonged increase in market interest rates could reduce our customers' desire to borrow money from us or adversely affect their ability to repay their outstanding loans by increasing their credit costs since most of our loans have adjustable interest rates that reset periodically. Any of these events could adversely affect our results of operations or financial condition.

*Our business faces unpredictable economic conditions.* General economic conditions impact the banking industry. The credit quality of our loan portfolio necessarily reflects, among other things, the general economic conditions in the areas in which we conduct our business. Our continued financial success depends somewhat on factors beyond our control, including:

national and local economic conditions;

the supply and demand for investable funds;

interest rates; and

federal, state and local laws affecting these matters.

Any substantial deterioration in any of the foregoing conditions could have a material adverse effect on our results of operation and financial condition, which would likely adversely affect the market price of our common stock. Further, with the exception of our BankDirect customers, which comprised 6% of our total deposits as of December 2006, our bank's customer base is primarily commercial in nature, and our bank does not have a significant branch network or retail deposit base. In periods of economic downturn, business and commercial deposits may tend to be more volatile than traditional retail consumer deposits and, therefore, during these periods our financial condition and results of operations could be adversely affected to a greater degree than our competitors that have a larger retail customer base.

*Our recent operating results may not be indicative of our future operating results.* We have initiated internal growth programs with new lines of business and opened additional offices in the past few years. We may not be able to sustain our historical rate of growth. Various factors, such as competition, economic conditions and regulatory considerations, may impede growth in lines of business and markets we serve.

*We are dependent upon key personnel.* Our success depends to a significant extent upon the performance of certain key employees, the loss of whom could have an adverse effect on our business. Although we have entered into employment agreements with certain employees, we cannot assure you that we will be successful in retaining key employees.

*Our business is concentrated in Texas and a downturn in the economy of Texas may adversely affect our business.* A substantial majority of our business is located in Texas. As a result, our financial condition and results of operations may be affected by changes in the Texas economy. A prolonged period of economic recession or other adverse economic conditions in Texas may result in an increase in non-payment of loans and a decrease in collateral value.

Our business strategy includes significant growth plans and, if we fail to manage our growth effectively as we pursue our expansion strategy, it could negatively affect our operations. We intend to develop our business by pursuing a significant growth strategy. Our prospects must be considered in light of the risks, expenses and

**Table of Contents**

difficulties frequently encountered by companies in significant growth stages of development. In order to execute our growth strategy successfully, we must, among other things:

- identify and expand into suitable markets and lines of business;
- build our customer base;
- maintain credit quality;
- attract sufficient deposits to fund our anticipated loan growth;
- attract and retain qualified bank management in each of our targeted markets;
- identify and pursue suitable opportunities for opening new banking locations; and
- maintain adequate regulatory capital.

Failure to manage our growth effectively could have a material adverse effect on our business, future prospects, financial condition or results of operations, and could adversely affect our ability to successfully implement our business strategy.

*We compete with many larger financial institutions which have substantially greater financial resources than we have.* Competition among financial institutions in Texas is intense. We compete with other financial and bank holding companies, state and national commercial banks, savings and loan associations, consumer finance companies, credit unions, securities brokerages, insurance companies, mortgage banking companies, money market mutual funds, asset-based non-bank lenders and other financial institutions. Many of these competitors have substantially greater financial resources, lending limits and larger branch networks than we do, and are able to offer a broader range of products and services than we can. Failure to compete effectively for deposit, loan and other banking customers in our markets could cause us to lose market share, slow our growth rate and may have an adverse effect on our financial condition and results of operations.

*The risks involved in commercial lending may be material.* We generally invest a greater proportion of our assets in commercial loans than other banking institutions of our size, and our business plan calls for continued efforts to increase our assets invested in these loans. Commercial loans generally involve a higher degree of credit risk than some other types of loans due, in part, to their larger average size, the dependency on the cash flow of the borrowers businesses to service debt, the sale of assets securing the loans, and disposition of collateral which may not be readily marketable. Losses incurred on a relatively small number of commercial loans could have a materially adverse impact on our results of operations and financial condition.

*Real estate lending in our core Texas markets involves risks related to a decline in value of commercial and residential real estate.* Our real estate lending activities, and the exposure to fluctuations in real estate values, are significant and expected to increase. The market value of real estate can fluctuate significantly in a relatively short period of time as a result of market conditions in the geographic area in which the real estate is located. If the value of the real estate serving as collateral for our loan portfolio were to decline materially, a significant part of our loan portfolio could become under-collateralized and we may not be able to realize the amount of security that we anticipated at the time of originating the loan.

*Our future profitability depends, to a significant extent, upon revenue we receive from our middle market business customers and their ability to meet their loan obligations.* We expect that our future profitability will depend, to a

significant extent, upon revenue we receive from middle market business customers, and their ability to continue to meet existing loan obligations. As a result, adverse economic conditions or other factors adversely affecting this market segment may have a greater adverse effect on us than on other financial institutions that have a more diversified customer base.

*System failure or breaches of our network security could subject us to increased operating costs as well as litigation and other liabilities.* The computer systems and network infrastructure we use could be vulnerable to unforeseen problems. Our operations are dependent upon our ability to protect our computer equipment against damage from fire, power loss, telecommunications failure or a similar catastrophic event. Any damage or failure that causes an interruption in our operations could have an adverse effect on our customers. In addition, we must

**Table of Contents**

be able to protect the computer systems and network infrastructure utilized by us against physical damage, security breaches and service disruption caused by the Internet or other users. Such computer break-ins and other disruptions would jeopardize the security of information stored in and transmitted through our computer systems and network infrastructure, which may result in significant liability to us and deter potential customers. Although we, with the help of third-party service providers, will continue to implement security technology and establish operational procedures to prevent such damage, there can be no assurance that these security measures will be successful.

*We are subject to extensive government regulation and supervision.* We are subject to extensive federal and state regulation and supervision. Banking regulations are primarily intended to protect depositors' funds, federal deposit insurance funds and the banking system as a whole, not shareholders. These regulations affect our lending practices, capital structure, investment practices, dividend policy and growth, among other things. Congress and federal regulatory agencies continually review banking laws, regulations and policies for possible changes. Changes to statutes, regulations or regulatory policies, including changes in interpretation or implementation of statutes, regulations or policies, could affect us in substantial and unpredictable ways. Such changes could subject us to additional costs, limit the types of financial services and products we may offer and/or increase the ability of non-banks to offer competing financial services and products, among other things. Failure to comply with laws, regulations or policies could result in sanctions by regulatory agencies, civil money penalties and/or reputation damage, which could have a material adverse effect on our business, financial condition and results of operations. While we have policies and procedures designed to prevent any such violations, there can be no assurance that such violations will not occur.

Furthermore, the Sarbanes-Oxley Act of 2002, and the related rules and regulations promulgated by the SEC and NASDAQ that are applicable to us, have increased the scope, complexity and cost of corporate governance, reporting and disclosure practices. As a result, we have experienced, and may continue to experience, greater compliance costs.

*Severe weather, natural disasters, acts of war or terrorism and other external events could significantly impact our business.* Severe weather, natural disasters, acts of war or terrorism and other adverse external events could have a significant impact on our ability to conduct business. Such events could affect the stability of our deposit base, impair the ability of borrowers to repay outstanding loans, impair the value of collateral securing loans, cause significant property damage, result in loss of revenue and/or cause us to incur additional expenses. For example, during 2005, hurricanes Katrina and Rita made landfall and subsequently caused extensive flooding and destruction along the coastal areas of the Gulf of Mexico, including communities where we conduct business. Operations in Houston were disrupted to a minor degree. While the impact of these hurricanes did not significantly affect us, other severe weather or natural disasters, acts of war or terrorism or other adverse external events may occur in the future. Although management has established disaster recovery policies and procedures, the occurrence of any such event could have a material adverse effect on our business, which, in turn, could have a material adverse effect on our financial condition and results of operations.

*Our management maintains significant control over us.* Our current executive officers and directors beneficially own slightly more than 10% of the outstanding shares of our common stock. Accordingly, our current executive officers and directors are able to influence, to a significant extent, the outcome of all matters required to be submitted to our stockholders for approval (including decisions relating to the election of directors), the determination of day-to-day corporate and management policies and other significant corporate activities.

*There are substantial regulatory limitations on changes of control.* With certain limited exceptions, federal regulations prohibit a person or company or a group of persons deemed to be acting in concert from, directly or indirectly, acquiring more than 10% (5% if the acquirer is a bank holding company) of any class of our voting stock or obtaining the ability to control in any manner the election of a majority of our directors or otherwise direct the management or policies of our company without prior notice or application to and the approval of the Federal

Reserve. Accordingly, prospective investors need to be aware of and comply with these requirements, if applicable, in connection with any purchase of shares of our common stock.

## **Table of Contents**

*Anti-takeover provisions of our certificate of incorporation, bylaws and Delaware law may make it more difficult for you to receive a change in control premium.* Certain provisions of our certificate of incorporation and bylaws could make a merger, tender offer or proxy contest more difficult, even if such events were perceived by many of our stockholders as beneficial to their interests. These provisions include advance notice for nominations of directors and stockholders proposals, and authorize the issuance of blank check preferred stock with such designations, rights and preferences as may be determined from time to time by our board of directors. Although we have no present intention to issue any shares of our preferred stock, there can be no assurance that we will not do so in the future. In addition, as a Delaware corporation, we are subject to Section 203 of the Delaware General Corporation Law which, in general, prevents an interested stockholder, defined generally as a person owning 15% or more of a corporation's outstanding voting stock, from engaging in a business combination with our company for three years following the date that person became an interested stockholder unless certain specified conditions are satisfied.

*We are subject to claims and litigation pertaining to fiduciary responsibility.* From time to time, customers make claims and take legal action pertaining to our performance of our fiduciary responsibilities. Whether customer claims and legal action related to our performance of its fiduciary responsibilities are founded or unfounded, if such claims and legal actions are not resolved in a manner favorable to us they may result in significant financial liability and/or adversely affect the market perception of us and our products and services as well as impact customer demand for those products and services. Any financial liability or reputation damage could have a material adverse effect on our business, which, in turn, could have a material adverse effect on our financial condition and results of operations.

*Our controls and procedures may fail or be circumvented.* Management regularly reviews and updates our internal controls, disclosure controls and procedures, and corporate governance policies and procedures. Any system of controls, however well designed and operated, is based in part on certain assumptions and can provide only reasonable, not absolute, assurances that the objectives of the system are met. Any failure or circumvention of our controls and procedures or failure to comply with regulations related to controls and procedures could have a material adverse effect on our business, results of operations and financial condition.

*New lines of business or new products and services may subject us to additional risks.* From time to time, we may develop and grow new lines of business or offer new products and services within existing lines of business. There are substantial risks and uncertainties associated with these efforts, particularly in instances where the markets are not fully developed. In developing and marketing new lines of business and/or new products and services we may invest significant time and resources. Initial timetables for the introduction and development of new lines of business and/or new products or services may not be achieved and price and profitability targets may not prove feasible. External factors, such as compliance with regulations, competitive alternatives and shifting market preferences, may also impact the successful implementation of a new line of business or a new product or service. Furthermore, any new line of business and/or new product or service could have a significant impact on the effectiveness of our system of internal controls. Failure to successfully manage these risks in the development and implementation of new lines of business or new products or services could have a material adverse effect on the Corporation's business, results of operations and financial condition.

### **Risks Associated With Our Common Stock**

*Our stock price can be volatile.* Stock price volatility may make it more difficult for you to resell your common stock when you want and at prices you find attractive. Our stock price can fluctuate significantly in response to a variety of factors including, among other things:

Actual or anticipated variations in quarterly results of operations;

Recommendations by securities analysts;

Operating and stock price performance of other companies that investors deem comparable to us;

News reports relating to trends, concerns and other issues in the financial services industry;

Perceptions in the marketplace regarding us and/or our competitors;



**Table of Contents**

New technology used, or services offered, by competitors;

Significant acquisitions or business combinations, strategic partnerships, joint ventures or capital commitments by or involving us or our competitors;

Failure to integrate acquisitions or realize anticipated benefits from acquisitions;

Changes in government regulations; and

Geopolitical conditions such as acts or threats of terrorism or military conflicts.

General market fluctuations, industry factors and general economic and political conditions and events, such as economic slowdowns or recessions, interest rate changes or credit loss trends, could also cause our stock price to decrease regardless of operating results.

*The trading volume in our common stock is less than that of other larger financial services companies.* Although our common stock is listed for trading on the NASDAQ, the trading volume in its common stock is less than that of other larger financial services companies. A public trading market having the desired characteristics of depth, liquidity and orderliness depends on the presence in the marketplace of willing buyers and sellers of our common stock at any given time. This presence depends on the individual decisions of investors and general economic and market conditions over which we have no control. Given the lower trading volume of our common stock, significant sales of our common stock, or the expectation of these sales, could cause the our stock price to fall.

*An investment in our common stock is not an insured deposit.* Our common stock is not a bank deposit and, therefore, is not insured against loss by the FDIC, any other deposit insurance fund or by any other public or private entity. Investment in our common stock is inherently risky for the reasons described in this Risk Factors section and elsewhere in this report and is subject to the same market forces that affect the price of common stock in any company. As a result, if you acquire our common stock, you may lose some or all of your investment.

*Our certificate of incorporation and bylaws as well as certain Delaware and banking laws may have an anti-takeover effect.* Provisions of our certificate of incorporation and bylaws, as well as Delaware General Corporation Law, and federal banking laws, including regulatory approval requirements, could make it more difficult for a third party to acquire us, even if doing so would be perceived to be beneficial to our shareholders. The combination of these provisions effectively inhibits a non-negotiated merger or other business combination, which, in turn, could adversely affect the market price of our common stock.

*The holders of our junior subordinated debentures have rights that are senior to those of our shareholders.* As of December 31, 2006, we had \$113.4 million in junior subordinated debentures outstanding that were issued to our statutory trusts. The trusts purchased the junior subordinated debentures from us using the proceeds from the sale of trust preferred securities to third party investors. Payments of the principal and interest on the trust preferred securities are conditionally guaranteed by us to the extent not paid or made by each trust, provided the trust has funds available for such obligations.

The junior subordinated debentures are senior to our shares of common stock. As a result, we must make payments on the junior subordinated debentures (and the related trust preferred securities) before any dividends can be paid on its common stock and, in the event of our bankruptcy, dissolution or liquidation, the holders of the debentures must be satisfied before any distributions can be made to the holders of our common stock. If certain conditions are met, we have the right to defer interest payments on the junior subordinated debentures (and the related trust preferred

securities) at any time or from time to time for a period not to exceed 20 consecutive quarters in a deferral period, during which time no dividends may be paid to holders of our common stock.

*Our ability to pay dividends is limited and we may be unable to pay future dividends.* Our ability to pay dividends is limited by regulatory restrictions and the need to maintain sufficient consolidated capital. The ability of our bank subsidiary, Texas Capital Bank, to pay dividends to us is limited by its obligations to maintain sufficient capital and by other general restrictions on its dividends that are applicable to our regulated bank subsidiary. If

**Table of Contents**

these regulatory requirements are not met, our subsidiary bank will not be able to pay dividends to us, and we may be unable to pay dividends on our common stock.

**Risks Associated With Our Industry**

*We compete in an industry that continually experiences technological change, and we may have fewer resources than many of our competitors to continue to invest in technological improvements.* The financial services industry is undergoing rapid technological changes, with frequent introductions of new technology-driven products and services which our customers may require. Many of our competitors have substantially greater resources to invest in technological improvements. We may not be able to effectively implement new technology-driven products and services or be successful in marketing these products and services to our customers.

*The earnings of financial services companies are significantly affected by general business and economic conditions.* Our operations and profitability are impacted by general business and economic conditions in the United States and abroad. These conditions include short-term and long-term interest rates, inflation, money supply, political issues, legislative and regulatory changes, fluctuations in both debt and equity capital markets, broad trends in industry and finance and the strength of the U.S. economy and the local economies in which we operate, all of which are beyond our control. Deterioration in economic conditions could result in an increase in loan delinquencies and non-performing assets, decreases in loan collateral values and a decrease in demand for our products and services, among other things, any of which could have a material adverse impact on our results of operation and financial condition.

*Financial services companies depend on the accuracy and completeness of information about customers and counterparties.* In deciding whether to extend credit or enter into other transactions, we may rely on information furnished by or on behalf of customers and counterparties, including financial statements, credit reports and other financial information. We may also rely on representations of those customers, counterparties or other third parties, such as independent auditors, as to the accuracy and completeness of that information. Reliance on inaccurate or misleading financial statements, credit reports or other financial information could have a material adverse impact on our business and, in turn, our results of operation and financial condition.

*Consumers and businesses may decide not to use banks to complete their financial transactions.* Technology and other changes are allowing parties to complete financial transactions that historically have involved banks through alternative methods. The possibility of eliminating banks as intermediaries could result in the loss of interest and fee income, as well as the loss of customer deposits and the related income generated from those deposits. The loss of these revenue streams and the lower cost deposits as a source of funds could have a material adverse effect on our results of operations and financial condition.

**ITEM 2. PROPERTIES**

As of December 31, 2006, we conducted business at nine full service banking locations and one operations center. Our operations center houses our loan and deposit operations and the BankDirect call center. We lease the space in which our banking centers and the operations call center are located. These leases expire between July 2007 and June 2015, not including any renewal options that may be available.

**Table of Contents**

The following table sets forth the location of our executive offices, operations center and each of our banking centers.

<b>Type of Location</b>	<b>Address</b>
Executive offices, banking location	2100 McKinney Avenue Suite 900 Dallas, Texas 75201
Operations center	6060 North Central Expressway Suite 800 Dallas, Texas 75206
Banking location	4230 Lyndon B. Johnson Freeway Suite 100 Dallas, Texas 75244
Banking location	5910 North Central Expressway Suite 150 Dallas, Texas 75206
Banking location	5800 Granite Parkway Suite 150 Plano, Texas 75024
Banking location	500 Throckmorton Suite 300 Fort Worth, Texas 76102
Banking location	114 W. 7 <sup>th</sup> St. Suite 100 Austin, Texas 78701
Banking location	745 East Mulberry Street Suite 350 San Antonio, Texas 78212
Banking location	7373 Broadway Suite 100 San Antonio, Texas 78209
Banking location	One Riverway Suite 150 Houston, Texas 77056

**ITEM 3. LEGAL PROCEEDINGS**

We are not involved in any pending legal proceedings other than legal proceedings occurring in the ordinary course of business. Management believes that none of these legal proceedings, individually or in the aggregate, will have a material adverse impact on our results of operations or financial condition.

**ITEM 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS**

No matters were submitted to a vote of security holders during the fourth quarter of 2006.

**Table of Contents****ITEM 5. MARKET FOR REGISTRANT'S COMMON EQUITY, RELATED STOCKHOLDER MATTERS AND ISSUER PURCHASES OF EQUITY SECURITIES**

Our common stock began trading on The Nasdaq National Market on August 13, 2003, and is traded under the symbol TCBI. Our common stock was not publicly traded, nor was there an established market therefore, prior to August 13, 2003. On March 1, 2007 there were approximately 501 holders of record of our common stock.

No cash dividends have ever been paid by us on our common stock, and we do not anticipate paying any cash dividends in the foreseeable future. Our principal source of funds to pay cash dividends on our common stock would be cash dividends from our bank. The payment of dividends by our bank is subject to certain restrictions imposed by federal and state banking laws, regulations and authorities.

The following table presents the range of high and low bid prices reported on The Nasdaq National Market for each of the four quarters of 2005 and 2006.

Quarter Ended	Price per Share	
	High	Low
March 31, 2005	\$ 24.80	\$ 19.73
June 30, 2005	21.71	17.45
September 30, 2005	24.32	19.30
December 31, 2005	24.68	18.54
March 31, 2006	24.17	20.57
June 30, 2006	24.92	21.45
September 30, 2006	23.92	18.08
December 31, 2006	20.75	18.11

**Equity Compensation Plan Information**

Plan Category	Number of Securities to be Issued Upon Exercise of Outstanding Options, Warrants and Rights	Weighted Average Exercise Price of Outstanding Options, Warrants and Rights	Number of Securities Remaining Available for Future Issuance Under Equity Compensation Plans
Equity compensation plans approved by security holders	3,026,001 84,274	\$ 12.97 6.80	695,902

Equity compensation plans not approved by security holders(1)

Total	3,110,275	\$	12.80	695,902
-------	-----------	----	-------	---------

(1) Refers to deferred compensation agreement. See further discussion in Note 10 to the Consolidated Financial Statements.

### **Stock Performance Graph**

The following table and graph sets forth the cumulative total stockholder return for the Company's common stock beginning on August 12, 2003, the date of the Company's initial public offering compared to an overall

**Table of Contents**

stock market index (Russell 2000 Index) and the Company's peer group index (Nasdaq Bank Index). The Russell 2000 Index and Nasdaq Bank Index are based on total returns assuming reinvestment of dividends.

	<b>August 12, 2003</b>	<b>December 31, 2003</b>	<b>December 31, 2004</b>	<b>December 31, 2005</b>	<b>December 31, 2006</b>
Texas Capital (TCBI)	11.00	14.48	21.62	22.38	19.88
Russell 2000 Index RTY	466.95	556.91	658.72	681.26	796.70
NASDAQ Bank Index CBNK	2535.62	2899.18	3288.71	3154.28	3498.55

The stock performance graph assumes \$100.00 was invested August 12, 2003.

In December 2005, we discovered that we had inadvertently sold 16,361 shares of our common stock to our employees pursuant to our 2000 Employee Stock Purchase Plan in excess of the 160,000 shares of common stock authorized to be issued under the 2000 Employee Stock Purchase Plan. The sale of the excess shares took place on June 30, 2005. The 16,361 shares represented less than one-tenth of one percent of the 25,616,829 shares of common stock outstanding at June 30, 2005.

We filed a Registration Statement on Form S-3 (File No. 333-138207) (the "Registration Statement"), pertaining to the registration of such 16,361 shares of common stock, with the Securities and Exchange Commission on October 25, 2006, and amended by Amendment No. 1 to the Registration Statement on November 14, 2006. The Registration Statement was declared effective by the Securities and Exchange Commission on November 17, 2006. The rescission offer for which we filed the Registration Statement has expired. Five stockholders representing 417 shares of common stock elected to accept our rescission offer. As a result of the rescission offer's expiration pursuant to the terms and conditions set forth in the Registration Statement, we removed from registration 15,944 shares of common stock registered under the Registration Statement which were not repurchased by us pursuant to the rescission offer as of February 1, 2007 (the date of the Post-Effective Amendment No. 1 to the Registration Statement).



**Table of Contents****ITEM 6. SELECTED CONSOLIDATED FINANCIAL DATA**

You should read the selected financial data presented below in conjunction with Management's Discussion and Analysis of Financial Condition and Results of Operations and our consolidated financial statements and the related notes appearing elsewhere in this Form 10-K.

<i>(in thousands, except per share, average share and percentage data)</i>	<b>At or For the Year Ended December 31</b>				
	<b>2006</b>	<b>2005</b>	<b>2004</b>	<b>2003</b>	<b>2002</b>
<b>Consolidated Operating Data(1)(3)</b>					
Interest income	\$ 237,524	\$ 159,459	\$ 107,828	\$ 85,484	\$ 70,142
Interest expense	119,624	65,329	35,965	32,329	27,896
Net interest income	117,900	94,130	71,863	53,155	42,246
Provision for loan losses	4,000		1,688	4,025	5,629
Net interest income after provision for loan losses	113,900	94,130	70,175	49,130	36,617
Non-interest income	20,842	12,555	10,197	10,892	8,625
Non-interest expense	90,494	66,126	50,381	48,380	35,370
Income from continuing operations before income taxes	44,248	40,559	29,991	11,642	9,872
Income tax expense (benefit)	15,064	13,783	10,006	(2,192)	2,529
Income from continuing operations	29,184	26,776	19,985	13,834	7,343
Income (loss) from discontinued operations	(260)	416	(425)		
Net income	\$ 28,924	\$ 27,192	\$ 19,560	\$ 13,834	\$ 7,343
<b>Consolidated Balance Sheet Data(1)(3)</b>					
Total assets	\$ 3,675,349	\$ 3,042,225	\$ 2,611,163	\$ 2,192,875	\$ 1,793,282
Loans held for investment	2,722,097	2,075,961	1,564,578	1,229,773	1,002,557
Loans held for sale	215,858	72,383	91,585	80,780	116,106
Loans held for sale from discontinued operations		38,795	27,952		
Securities available-for-sale	532,053	630,482	804,544	775,338	553,169
Deposits	3,069,330	2,495,179	1,789,887	1,445,030	1,196,535
Federal funds purchased	165,955	103,497	113,478	78,961	83,629
Other borrowings	45,604	162,224	481,513	466,793	365,831
Long-term debt	113,406	46,394	20,620	20,620	10,000
Stockholders' equity	253,515	215,523	195,275	171,756	124,976



**Table of Contents***(in thousands, except per share,  
average share and percentage data)*

	<b>At or For the Year Ended December 31</b>				
	<b>2006</b>	<b>2005</b>	<b>2004</b>	<b>2003</b>	<b>2002</b>
<b>Other Financial Data(3)</b>					
Income per share:					
Basic					
Income from continuing operations	\$ 1.12	\$ 1.05	\$ .79	\$ .62	\$ .33
Net income	1.11	1.06	.77	.62	.33
Diluted					
Income from continuing operations	1.10	1.00	.76	.60	.32
Net income	1.09	1.02	.75	.60	.32
Tangible book value per share(4)	9.43	8.19	7.61	6.81	5.80
Book value per share(4)	9.93	8.68	7.57	6.74	5.57
Weighted average shares:					
Basic	25,945,065	25,619,594	25,260,526	21,332,746	19,145,255
Diluted	26,468,811	26,645,198	26,234,637	23,118,804	19,344,874
<b>Selected Financial Ratios:</b>					
<b>Performance Ratios(3)</b>					
From continuing operations:					
Net interest margin	3.84%	3.66%	3.25%	2.87%	3.28%
Return on average assets	.88%	.97%	.84%	.70%	.54%
Return on average equity	12.70%	13.09%	10.97%	9.71%	6.27%
Efficiency ratio (excludes securities gains)	65.22%	61.98%	61.40%	76.33%	71.46%
Non-interest expense to average earning assets	2.93%	2.55%	2.26%	2.43%	2.59%
From consolidated:					
Net interest margin	4.01%	3.91%	3.37%	2.87%	3.28%
Return on average assets	.87%	.97%	.82%	.70%	.54%
Return on average equity	12.59%	13.29%	10.74%	9.71%	6.27%
<b>Asset Quality Ratios</b>					
Net charge-offs (recoveries) to average loans(2)	.08%	(.01)%	.05%	.08%	.40%
Reserve to loans held for investment(2)	.77%	.91%	1.20%	1.44%	1.45%
Reserve to non-performing loans	1.9x	2.2x	3.1x	1.7x	5.0x
Non-accrual loans to loans(2)	.33%	.27%	.37%	.83%	.28%
Non-performing loans to loans(2)	.41%	.41%	.39%	.83%	.29%
<b>Capital and Liquidity Ratios</b>					
Total capital ratio	11.16%	10.83%	11.67%	13.14%	11.32%
Tier 1 capital ratio	9.68%	10.09%	10.72%	12.00%	10.16%
Tier 1 leverage ratio	9.18%	8.68%	8.31%	8.82%	7.66%
Average equity/average assets	6.95%	7.40%	7.68%	7.16%	8.57%
Tangible equity/assets	6.54%	6.76%	7.50%	7.76%	6.89%

Average net loans/average deposits	94.11%	89.74%	92.56%	91.49%	96.31%
------------------------------------	--------	--------	--------	--------	--------

(1) The consolidated statement of operating data and consolidated balance sheet data presented above for the five most recent fiscal years ended December 31 have been derived from our audited consolidated

21

---

**Table of Contents**

financial statements, which have been audited by Ernst & Young LLP, our independent registered public accounting firm. The historical results are not necessarily indicative of the results to be expected in any future period.

- (2) Excludes loans held for sale.
- (3) 2006, 2005, and 2004 financial data and ratios reflect from continuing operations unless otherwise noted. 2003 and 2002 financial data has not been restated to reflect continuing operations as operating results from discontinued operations were either not meaningful or not applicable.
- (4) Excludes unrealized gains/losses on securities.

**ITEM 7. *MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS***

**Overview of Our Operating Results**

We commenced operations in December 1998. An important aspect of our growth strategy has been our ability to service and effectively manage a large number of loans and deposit accounts in multiple markets in Texas. Accordingly, we created an operations infrastructure sufficient to support state-wide lending and banking operations.

The following discussions and analyses present the significant factors affecting our financial condition as of December 31, 2006 and 2005 and results of operations for each of the three years in the period ended December 31, 2006. This discussion should be read in conjunction with our consolidated financial statements and notes to the financial statements appearing later in this report. Please also note the below description about a sale of a division of our business during 2006 and how it is reflected in the following discussions of our financial condition and results of operations.

On October 16, 2006, we completed the sale of our residential mortgage lending division (RML) to Transnational Financial Network, Inc. (TFN). The sale was effective as of September 30, 2006, and, accordingly, all operating results for this discontinued component of our operations have been reclassified to discontinued operations. All prior periods have been restated to reflect the change. Our mortgage warehouse operations were not part of the sale, and are included in the results from continuing operations. Except as otherwise noted, all amounts and disclosures throughout this document reflect only the Company's continuing operations.

**Year ended December 31, 2006 compared to year ended December 31, 2005**

We recorded net income of \$29.2 million for the year ended December 31, 2006 compared to \$26.8 million for the same period in 2005. Diluted income per common share was \$1.10 for 2006 and \$1.00 for the same period in 2005. Returns on average assets and average equity were 0.88% and 12.70%, respectively, for the year ended December 31, 2006 compared to 0.97% and 13.09%, respectively, for the same period in 2005.

The increase in net income for the year ended December 31, 2006 over the same period of 2005 was primarily due to an increase in net interest income and non-interest income, offset by an increase in non-interest expense and provision for loan losses. Net interest income increased by \$23.8 million, or 25.3%, to \$117.9 million for the year ended December 31, 2006 compared to \$94.1 million for the same period in 2005. The increase in net interest income was primarily due to an increase of \$497.2 million in average earning assets, coupled with a 18 basis point improvement in the net interest margin.

Non-interest income increased by \$8.2 million, or 65.1%, during the year ended December 31, 2006 to \$20.8 million, compared to \$12.6 million during the same period in 2005. The increase was primarily due to an increase in equipment rental income, which increased \$3.7 million to \$3.9 million for the year ended December 31, 2006, compared to \$236,000 for the same period in 2005 related to expansion of our operating lease portfolio. Also, insurance commission income increased \$3.1 million to \$4.2 million for the year ended December 31, 2006, compared to \$1.0 million for the same period in 2005 due to increased focus on the insurance business. Trust income increased by \$1.1 million to \$3.8 million during the year ended December 31, 2006 compared to \$2.7 million for the same period in 2005, due to continued growth in trust assets.

**Table of Contents**

Brokered loan fees increased \$270,000 to \$2.0 million for the year ended December 31, 2006, compared to \$1.8 million for the same period in 2005.

Non-interest expense increased by \$24.4 million, or 36.9%, to \$90.5 million during the year ended December 31, 2006 compared to \$66.1 million during the same period in 2005. This increase is primarily related to a \$14.2 million increase in salaries and employee benefits. The increase in salaries and employee benefits resulted from an increase in commissions and incentives for insurance lines of business, the total number of employees related to the addition of the premium finance business and general business growth. Occupancy expense increased by \$2.1 million to \$8.2 million during the year ended December 31, 2006 compared to the same period in 2005 and is related to our general business growth. Leased equipment depreciation increased \$2.9 million to \$3.1 million during the year ended December 31, 2006 from \$194,000 related to expansion of our operating lease portfolio. Marketing expense increased \$187,000 to \$3.2 million during the year ended December 31, 2006 from \$3.0 million during the same period in 2005. Legal and professional expense increased \$1.4 million to \$6.6 million during the year ended December 31, 2006, compared to \$5.2 million for the same period in 2005 mainly related to growth and increased cost of compliance with laws and regulations.

**Year ended December 31, 2005 compared to year ended December 31, 2004**

We recorded net income of \$26.8 million for the year ended December 31, 2005 compared to \$20.0 million for the same period in 2004. Diluted income per common share was \$1.00 for 2005 and \$0.76 for the same period in 2004. Returns on average assets and average equity were 0.97% and 13.09%, respectively, for the year ended December 31, 2005 compared to 0.84% and 10.97%, respectively, for the same period in 2004.

The increase in net income for the year ended December 31, 2005 over the same period of 2004 was primarily due to an increase in net interest income and non-interest income, offset by an increase in non-interest expense. Net interest income increased by \$22.2 million, or 30.9%, to \$94.1 million for the year ended December 31, 2005 compared to \$71.9 million for the same period in 2004. The increase in net interest income was primarily due to an increase of \$367.3 million in average earning assets, coupled with a 41 basis point improvement in the net interest margin.

Non-interest income increased by \$2.4 million, or 23.5%, during the year ended December 31, 2005 to \$12.6 million, compared to \$10.2 million during the same period in 2004. The increase was primarily due to an increase in trust income. Trust income increased by \$807,000 to \$2.7 million during the year ended December 31, 2005 compared to \$1.9 million for the same period in 2004, due to continued growth in trust assets. Brokered loan fees increased \$763,000 to \$1.8 million for the year ended December 31, 2005, compared to \$996,000 for the same period in 2004. Insurance commission income increased \$603,000 to \$1.0 million for the year ended December 31, 2005, compared to \$444,000 for the same period in 2004 due to increased focus on the insurance business.

Non-interest expense increased by \$15.7 million, or 31.2%, to \$66.1 million during the year ended December 31, 2005 compared to \$50.4 million during the same period in 2004. This increase is primarily related to a \$9.6 million increase in salaries and employee benefits. The increase in salaries and employee benefits resulted from an increase in the total number of employees related to general business growth, additional staffing for the Houston office, addition of the premium finance business, increased focus on the insurance business and increased incentive compensation reflective of our performance. Occupancy expense increased by \$994,000 to \$6.1 million during the year ended December 31, 2005 compared to the same period in 2004 and is related to our continued growth in our Houston office and the premium finance business. Marketing expense increased \$483,000 to \$3.0 million during the year ended December 31, 2005 from \$2.5 million during the same period in 2004. Legal and professional expense increased \$2.0 million to \$5.2 million during the year ended December 31, 2005, compared to \$3.1 million for the same period in 2004.

**Net Interest Income**

Net interest income was \$117.9 million for the year ended December 31, 2006 compared to \$94.1 million for the same period of 2005. The increase in net interest income was primarily due to an increase of \$497.2 million



**Table of Contents**

in average earning assets, coupled with a 18 basis point improvement in the net interest margin, which resulted from the repricing of our earning assets with rising rates. The increase in average earning assets from 2005 included a \$656.1 million increase in average net loans offset by a \$138.4 million decrease in average securities. For the year ended December 31, 2006, average net loans and securities represented 81% and 19%, respectively, of average earning assets compared to 72% and 27%, respectively, in 2005.

Average interest bearing liabilities increased \$457.8 million from the year ended December 31, 2005, which included a \$549.0 million increase in interest bearing deposits offset by a \$139.0 million decrease in other borrowings. For the same periods, the average balance of demand deposits increased 12.7% to \$462.3 million from \$410.2 million. The average cost of interest bearing liabilities increased from 3.06% for the year ended December 31, 2005 to 4.61% in 2006, reflecting the rise in market interest rates.

Net interest income was \$94.1 million for the year ended December 31, 2005 compared to \$71.9 million for the same period of 2004. The increase in net interest income was primarily due to an increase of \$367.3 million in average earning assets, coupled with a 41 basis point improvement in the net interest margin, which resulted from the repricing of our earning assets with rising rates. The increase in average earning assets from 2004 included a \$422.5 million increase in average net loans offset by a \$72.0 million decrease in average securities. For the year ended December 31, 2005, average net loans and securities represented 72% and 27%, respectively, of average earning assets compared to 65% and 35%, respectively, in 2004.

Average interest bearing liabilities increased \$254.3 million from the year ended December 31, 2004, which included a \$407.9 million increase in interest bearing deposits offset by a \$159.6 million decrease in other borrowings. For the same periods, the average balance of demand deposits increased 37.5% to \$410.2 million from \$298.4 million. The average cost of interest bearing liabilities increased from 1.91% for the year ended December 31, 2004 to 3.06% in 2005, reflecting the rise in market interest rates.

**Volume/Rate Analysis**

<i>(in thousands)</i>	Years Ended December 31,					
	Change	2006/2005		Change	2005/2004	
		Volume	Yield/Rate		Volume	Yield/Rate
Interest income:						
Securities(2)	\$ (4,404)	\$ (6,041)	\$ 1,637	\$ (1,013)	\$ (2,726)	\$ 1,713
Loans	83,103	44,513	38,590	52,439	21,988	30,451
Federal funds sold	(546)	(566)	20	546	153	393
Deposits in other banks	(91)	(114)	23	134	61	73
	78,062	37,792	40,270	52,106	19,476	32,630
Interest expense:						
Transaction deposits	102	(18)	120	428	78	350
Savings deposits	14,923	2,908	12,015	9,605	1,221	8,384
Time deposits	11,161	3,303	7,858	5,639	854	4,785
Deposits in foreign branches	23,286	12,188	11,098	11,119	4,910	6,209
Borrowed funds	4,822	(847)	5,669	2,573	(3,643)	6,216

Edgar Filing: TEXAS CAPITAL BANCSHARES INC/TX - Form 10-K

	54,294	17,534	36,760	29,364	3,420	25,944
Net interest income	\$ 23,768	\$ 20,258	\$ 3,510	\$ 22,742	\$ 16,056	\$ 6,686

- (1) Changes attributable to both volume and yield/rate are allocated to both volume and yield/rate on an equal basis.
- (2) Taxable equivalent rates used where applicable.

**Table of Contents**

Net interest margin, the ratio of net interest income to average earning assets, increased from 3.66% in 2005 to 3.84% in 2006. This increase was due primarily to a 153 basis point increase in the yield on earning assets coupled with a 155 basis point increase in the cost of interest bearing liabilities.

Net interest margin, the ratio of net interest income to average earning assets, increased from 3.25% in 2004 to 3.66% in 2005. This increase was due primarily to a 132 basis point increase in the yield on earning assets coupled with a 115 basis point increase in the cost of interest bearing liabilities.

**Consolidated Daily Average Balances, Average Yields and Rates**

	Year Ended December 31							
	Average Balance	2006 Revenue/Expense(1)	Yield/Rate	Average Balance	2005 Revenue/Expense(1)	Yield/Rate	Average Balance	2004 Revenue/Expense(1)
es Taxable	\$ 525,422	\$ 24,572	4.68%	\$ 663,723	\$ 28,972	4.37%	\$ 758,975	\$ 31,343
es Non-taxable(2)	48,604	2,673	5.50%	48,685	2,677	5.50%	25,407	1,319
funds sold	1,295	65	5.02%	17,682	611	3.46%	5,265	65
s in other banks	1,174	56	4.77%	5,309	147	2.77%	931	13
held for sale	126,203	8,842	7.01%	67,438	4,113	6.10%	68,858	3,519
	2,408,427	202,250	8.40%	1,810,298	123,876	6.84%	1,385,848	72,031
erve for loan losses	19,656			18,872			18,311	
net	2,514,974	211,092	8.39%	1,858,864	127,989	6.89%	1,436,395	75,550
arning assets	3,091,469	238,458	7.71%	2,594,263	160,396	6.18%	2,226,973	108,290
d other assets	214,376			169,225			144,956	
assets	\$ 3,305,845			\$ 2,763,488			\$ 2,371,929	
es and lders equity								
tion deposits	\$ 106,602	\$ 1,182	1.11%	\$ 108,459	\$ 1,080	1.00%	\$ 96,911	\$ 652
deposits	755,817	32,218	4.26%	647,039	17,295	2.67%	558,479	7,690
deposits	640,369	30,175	4.71%	545,603	19,014	3.48%	512,852	13,375
s in foreign s	707,423	35,925	5.08%	360,142	12,639	3.51%	85,133	1,520
terest bearing	2,210,211	99,500	4.50%	1,661,243	50,028	3.01%	1,253,375	23,237
orrowings	308,578	14,685	4.76%	447,623	13,443	3.00%	607,270	11,632

Edgar Filing: TEXAS CAPITAL BANCSHARES INC/TX - Form 10-K

Term debt	74,526	5,439	7.30%	26,694	1,858	6.96%	20,620	1,096
Interest bearing								
Assets	2,593,315	119,624	4.61%	2,135,560	65,329	3.06%	1,881,265	35,965
Time deposits	462,279			410,213			298,430	
Liabilities	20,536			13,178			10,052	
Shareholders' equity	229,715			204,537			182,182	
Liabilities and								
Shareholders' equity	\$ 3,305,845			\$ 2,763,488			\$ 2,371,929	
Interest income		\$ 118,835			\$ 95,067			\$ 72,325
Interest margin			3.84%			3.66%		
Interest spread			3.10%			3.12%		

Loan averages include loans on which the accrual of interest has been discontinued and are stated net of unearned income.

Comparable equivalent rates used where applicable.

Additional information from discontinued operations:

Assets held for sale from								
Continued operations	\$ 22,922			\$ 29,557			\$ 5,025	
Discontinued funds	22,922			29,557			5,025	
Interest income		\$ 5,939			\$ 7,441			\$ 2,879
Interest margin			4.01%			3.91%		
Interest spread								

**Table of Contents****Non-interest Income**

<i>(in thousands)</i>	Year Ended December 31		
	2006	2005	2004
Service charges on deposit accounts	\$ 3,306	\$ 3,223	\$ 3,370
Trust fee income	3,790	2,739	1,932
Cash processing fees			587
Bank Owned Life Insurance (BOLI) income	1,134	1,136	1,288
Brokered loan fees	2,029	1,759	996
Insurance commissions	4,158	1,047	444
Equipment rental income	3,908	236	86
Other(1)	2,517	2,415	1,494
Total non-interest income	\$ 20,842	\$ 12,555	\$ 10,197

- (1) Other income includes such items as letter of credit fees, rental income, investment in subsidiary income, and other general operating income, none of which account for 1% or more of total interest income and non-interest income.

Non-interest income increased by \$8.2 million, or 65.1%, during the year ended December 31, 2006 to \$20.8 million, compared to \$12.6 million during the same period in 2005. The increase was primarily due to an increase in equipment rental income, which increased \$3.7 million to \$3.9 million for the year ended December 31, 2006, compared to \$236,000 for the same period in 2005 related to expansion of our operating lease portfolio. Also, insurance commission income increased \$3.2 million to \$4.2 million for the year ended December 31, 2006, compared to \$1.0 million for the same period in 2005 due to increased focus on the insurance business. Trust income increased by \$1.1 million to \$3.8 million during the year ended December 31, 2006 compared to \$2.7 million for the same period in 2005 due to continued growth in trust assets. Brokered loan fees increased \$270,000 to \$2.0 million for the year ended December 31, 2006, compared to \$1.8 million for the same period in 2005.

Non-interest income increased by \$2.4 million, or 23.5%, during the year ended December 31, 2005 to \$12.6 million, compared to \$10.2 million during the same period in 2004. The increase was primarily due to an increase in trust income, which increased by \$807,000 to \$2.7 million during the year ended December 31, 2005, compared to \$1.9 million for the same period in 2004 due to continued growth in trust assets. Brokered loan fees increased \$763,000 to \$1.8 million for the year ended December 31, 2005, compared to \$996,000 for the same period in 2004. Insurance commission income increased \$603,000 to \$1.0 million for the year ended December 2005, compared to \$444,000 for the same period in 2004 due to increased focus on the insurance business. Offsetting these increases was a decrease in cash processing fees. Cash processing fees were \$587,000 lower in 2005 compared to 2004. These fees were related to a special project that occurred in the first quarter of 2003 and 2004. Also, there was a decrease in BOLI income related to an annual adjustment in earning rates.

While management expects continued growth in non-interest income, the future rate of growth could be affected by increased competition from nationwide and regional financial institutions. In order to achieve continued growth in non-interest income, we may need to introduce new products or enter into new markets. Any new product introduction or new market entry could place additional demands on capital and managerial resources.



**Table of Contents****Non-interest Expense**

<i>(in thousands)</i>	<b>Year Ended December 31</b>		
	<b>2006</b>	<b>2005</b>	<b>2004</b>
Salaries and employee benefits	\$ 53,130	\$ 38,896	\$ 29,270
Net occupancy expense	8,184	6,056	5,062
Leased equipment depreciation	3,097	194	39
Marketing	3,161	2,974	2,491
Legal and professional	6,576	5,166	3,141
Communications and data processing	3,192	2,900	3,158
Franchise taxes	281	273	246
Other(1)	12,873	9,667	6,974
Total non-interest expense	\$ 90,494	\$ 66,126	\$ 50,381

- (1) Other expense includes such items as courier expenses, regulatory assessments, due from bank charges, and other general operating expenses, none of which account for 1% or more of total interest income and non-interest income.

Non-interest expense for the year ended December 31, 2006 increased \$24.4 million compared to the same period of 2005. This increase is due primarily to a \$14.2 million increase in salaries and employee benefits, of which \$2.8 million relates to FAS 123R. The remaining increase in salaries and employee benefits resulted from an increase in commissions and incentives for insurance lines of business, the total number of employees related to the addition of the premium finance business and general business growth.

Occupancy expense increased by \$2.1 million to \$8.2 million during the year ended December 31, 2006 compared to the same period in 2005 and is related to our general business growth. Leased equipment depreciation increased \$2.9 million to \$3.1 million during the year ended December 31, 2006, from \$194,000 in 2005 related to expansion of our operating lease portfolio.

Marketing expense for the year ended December 31, 2006, increased \$187,000, or 6.3%, compared to 2005. Marketing expense for the year ended December 31, 2006 included \$216,000 of direct marketing and promotions and \$1.9 million in business development compared to direct marketing and promotions of \$195,000 and business development of \$1.5 million during 2005. Marketing expense for the year ended December 31, 2006 also included \$1.1 million for the purchase of miles related to the American Airlines AAdvantage® program compared to \$1.3 million during 2005. Marketing may increase as we seek to further develop our brand, reach more of our target customers and expand in our target markets.

Legal and professional expenses increased \$1.4 million, or 26.9%, mainly related to growth and increased cost of compliance with laws and regulations. Communications and data processing expense for the year ended December 31, 2006 increased \$292,000, or 10.1% as a result of growth and some improvements in technology.

Non-interest expense for the year ended December 31, 2005 increased \$15.7 million, or 31.2%, compared to the same period of 2004. This increase is due primarily to a \$9.6 million increase in salaries and employee benefits. The increase in salaries and employee benefits resulted from an increase in the total number of employees related to general business growth, additional staffing for the Houston office, addition of the premium finance business, increased focus on the insurance business and increased incentive compensation reflective of our performance.

Occupancy expense increased by \$994,000 to \$6.1 million during the year ended December 31, 2005 compared to the same period in 2004 and is related to our continued growth in our Houston office and the premium finance business.

Marketing expense for the year ended December 31, 2005 increased \$483,000, or 19.4%, compared to 2004.

Marketing expense for the year ended December 31, 2005 included \$195,000 of direct marketing and promotions and \$1.5 million in business development compared to direct marketing and promotions of



**Table of Contents**

\$117,000 and business development of \$1.2 million during 2004. Marketing expense for the year ended December 31, 2005 also included \$1.3 million for the purchase of miles related to the American Airlines Aadvantage® program compared to \$1.2 million during 2004.

Legal and professional expenses increased \$2.0 million, or 64.5%, mainly related to growth, creation of BankDirect Capital Finance (BDCF) and increased cost of compliance with laws and regulations. Communications and data processing expense for the year ended December 31, 2005 decreased \$258,000, or 8.2%.

**Consolidated Interim Financial Information (Unaudited)**

<i>(in thousands except per share data)</i>	<b>2006 Selected Quarterly Financial Data</b>			
	<b>Fourth</b>	<b>Third</b>	<b>Second</b>	<b>First</b>
Interest income	\$ 66,576	\$ 62,848	\$ 57,434	\$ 50,666
Interest expense	34,657	32,747	28,421	23,799
Net interest income	31,919	30,101	29,013	26,867
Provision for loan losses	1,000	750	2,250	
Net interest income after provision for loan losses	30,919	29,351	26,763	26,867
Non-interest income	6,343	5,406	4,675	4,418
Non-interest expense	25,070	22,563	21,968	20,893
Income from continuing operations before income taxes	12,192	12,194	9,470	10,392
Income tax expense	4,134	4,157	3,230	3,543
Income from continuing operations	8,058	8,037	6,240	6,849
Income (loss) from discontinued operations (after-tax)	12	(167)	101	(206)
Net income	\$ 8,070	\$ 7,870	\$ 6,341	\$ 6,643
Basic earnings per share:				
Income from continuing operations	\$ .31	\$ .31	\$ .24	\$ .27
Net income	\$ .31	\$ .30	\$ .24	\$ .26
Diluted earnings per share:				
Income from continuing operations	\$ .31	\$ .30	\$ .24	\$ .26
Net income	\$ .31	\$ .30	\$ .24	\$ .25
Average shares:				
Basic	26,047,000	25,998,000	25,907,000	25,825,000
Diluted	26,374,000	26,412,000	26,525,000	26,568,000

**Table of Contents**

<i>(in thousands except per share data)</i>	<b>2005 Selected Quarterly Financial Data</b>			
	<b>Fourth</b>	<b>Third</b>	<b>Second</b>	<b>First</b>
Interest income	\$ 46,815	\$ 42,806	\$ 37,173	\$ 32,665
Interest expense	20,494	17,933	14,517	12,385
Net interest income	26,321	24,873	22,656	20,280
Provision for loan losses				
Net interest income after provision for loan losses	26,321	24,873	22,656	20,280
Non-interest income	3,845	3,559	2,751	2,400
Non-interest expense	18,844	17,144	15,381	14,757
Income from continuing operations before income taxes	11,322	11,288	10,026	7,923
Income tax expense	3,833	3,843	3,414	2,693
Income from continuing operations	7,489	7,445	6,612	5,230
Income (loss) from discontinued operations (after-tax)	256	139	(25)	46
Net income	\$ 7,745	\$ 7,584	\$ 6,587	\$ 5,276
Basic earnings per share:				
Income from continuing operations	\$ .29	\$ .29	\$ .26	\$ .20
Net income	\$ .30	\$ .30	\$ .26	\$ .21
Diluted earnings per share:				
Income from continuing operations	\$ .28	\$ .28	\$ .25	\$ .20
Net income	\$ .29	\$ .28	\$ .25	\$ .20
Average shares:				
Basic	25,726,000	25,650,000	25,578,000	25,522,000
Diluted	26,737,000	26,676,000	26,543,000	26,623,000

**Analysis of Financial Condition*****Loan Portfolio***

Our loan portfolio has grown at an annual rate of 27%, 30% and 37% in 2004, 2005 and 2006, respectively, reflecting the build-up of our lending operations. Our business plan focuses primarily on lending to middle market businesses and high net worth individuals, and accordingly, commercial and real estate loans have comprised a majority of our loan portfolio since we commenced operations, comprising 72% of total loans at December 31, 2006. Construction loans have increased from 15% of the portfolio at December 31, 2002 to 18% of the portfolio at December 31, 2006. Consumer loans have decreased from 2% of the portfolio at December 31, 2002 to 1% of the portfolio at December 31, 2006. Loans held for sale, which relates to our mortgage warehouse operations and are principally mortgage loans being warehoused for sale (typically within 30 days), fluctuate based on the level of market demand in the product.

We originate substantially all of the loans held in our portfolio, except select loan participations and syndications, which are underwritten independently by us prior to purchase, and certain and USDA and SBA government guaranteed loans that we purchase on the secondary market.

**Table of Contents**

The following summarizes our loan portfolios by major category as of the dates indicated:

<i>(in thousands)</i>	<b>December 31</b>				
	<b>2006</b>	<b>2005</b>	<b>2004</b>	<b>2003</b>	<b>2002</b>
Commercial	\$ 1,602,577	\$ 1,182,734	\$ 818,156	\$ 608,542	\$ 509,505
Construction	538,586	387,163	328,074	256,134	172,451
Real estate	530,377	478,634	397,029	339,069	282,703
Consumer	21,113	19,962	15,562	16,564	24,195
Equipment leases	45,280	16,337	9,556	13,152	17,546
Loans held for sale	215,858	72,383	91,585	77,978	116,106
<b>Total</b>	<b>\$ 2,953,791</b>	<b>\$ 2,157,213</b>	<b>\$ 1,659,962</b>	<b>\$ 1,311,439</b>	<b>\$ 1,122,506</b>

We continue to lend primarily in Texas. As of December 31, 2006, a substantial majority of the principal amount of the loans in our portfolio was to businesses and individuals in Texas. This geographic concentration subjects the loan portfolio to the general economic conditions in Texas. Within the loan portfolio, loans to the services industry were \$1.1 billion, or 36%, of total loans at December 31, 2006. Other notable concentrations include \$370.8 million in personal/household loans (which includes loans to certain high net worth individuals for commercial purposes and mortgage loans held for sale, in addition to consumer loans), \$456.3 million to the contracting construction and real estate development industry, \$274.2 million in petrochemical and mining loans and \$340.4 million in investors and investment management company loans. The risks created by these concentrations have been considered by management in the determination of the adequacy of the allowance for loan losses. Management believes the allowance for loan losses is adequate to cover estimated losses on loans at each balance sheet date.

**Loan Maturity and Interest Rate Sensitivity on December 31, 2006**

<i>(in thousands)</i>	<b>Total</b>	<b>Remaining Maturities of Selected Loans Within</b>		
		<b>1 Year</b>	<b>1-5 Years</b>	<b>After 5 Years</b>
Loan maturity:				
Commercial	\$ 1,602,577	\$ 841,469	\$ 688,650	\$ 72,458
Construction	538,586	236,050	282,982	19,554
<b>Total</b>	<b>\$ 2,141,163</b>	<b>\$ 1,077,519</b>	<b>\$ 971,632</b>	<b>\$ 92,012</b>
Interest rate sensitivity for selected loans with:				
Predetermined interest rates	\$ 312,511	\$ 191,327	\$ 99,910	\$ 21,274
Floating or adjustable interest rates	1,828,652	886,192	871,722	70,738
<b>Total</b>	<b>\$ 2,141,163</b>	<b>\$ 1,077,519</b>	<b>\$ 971,632</b>	<b>\$ 92,012</b>

### **Summary of Loan Loss Experience**

The provision for loan losses is a charge to earnings to maintain the reserve for loan losses at a level consistent with management's assessment of the loan portfolio in light of current economic conditions and market trends. We recorded a provision of \$4.0 million for the year ended December 31, 2006, no provision for 2005, and \$1.7 million for 2004.

The reserve for loan losses is comprised of specific reserves for impaired loans and an estimate of losses inherent in the portfolio at the balance sheet date, but not yet identified with specified loans. We regularly evaluate our reserve for loan losses to maintain an adequate level to absorb estimated loan losses inherent in the loan portfolio. Factors contributing to the determination of specific reserves include the credit worthiness of the borrower, changes in the value of pledged collateral, and general economic conditions. All loan

**Table of Contents**

commitments rated substandard or worse and greater than \$1,000,000 are specifically reviewed for impairment. For loans deemed to be impaired, a specific allocation is assigned based on the losses expected to be realized from those loans. For purposes of determining the general reserve, the portfolio is segregated by product types to recognize differing risk profiles among categories, and then further segregated by credit grades. Credit grades are assigned to all loans greater than \$50,000. Each credit grade is assigned a risk factor, or reserve allocation percentage. These risk factors are multiplied by the outstanding principal balance and risk-weighted by product type to calculate the required reserve. A similar process is employed to calculate that portion of the required reserve assigned to unfunded loan commitments. Even though portions of the allowance may be allocated to specific loans, the entire allowance is available for any credit that, in management's judgment, should be charged off.

The reserve allocation percentages assigned to each credit grade have been developed based on an analysis that focuses primarily on our historical loss rates, but does include some review of historical loss rates at selected peer banks, adjusted for certain qualitative factors. Qualitative adjustments for such things as general economic conditions, changes in credit policies and lending standards, and changes in the trend and severity of problem loans, can cause the estimation of future losses to differ from past experience. In addition, the reserve considers the results of reviews performed by independent third party reviewers as reflected in their confirmations of assigned credit grades within the portfolio. The portion of the allowance that is not derived by the allowance allocation percentages compensates for the uncertainty and complexity in estimating loan and lease losses including factors and conditions that may not be fully reflected in the determination and application of the allowance allocation percentages. We evaluate many factors and conditions in determining the unallocated portion of the allowance, including the economic and business conditions affecting key lending areas, credit quality trends and general growth in the portfolio. The Company's allowance for loan and lease losses exceeds its cumulative historical net charge-off experience for the last five years. The allowance, which has declined as a percent of total loans, is considered adequate and appropriate, given management's assessment of potential losses within the portfolio as of the evaluation date, the significant growth in the loan and lease portfolio, current economic conditions in the Company's market areas and other factors.

The methodology used in the periodic review of reserve adequacy, which is performed at least quarterly, is designed to be dynamic and responsive to changes in portfolio credit quality and anticipated future credit losses. The changes are reflected in the general reserve and in specific reserves as the collectibility of larger classified loans is evaluated with new information. As our portfolio has matured, historical loss ratios have been closely monitored, and our reserve adequacy relies primarily on our loss history. Currently, the review of reserve adequacy is performed by executive management and presented to our board of directors for their review, consideration and ratification on a quarterly basis.

The reserve for loan losses, which is available to absorb losses inherent in the loan portfolio, totaled \$21.0 million at December 31, 2006, \$18.9 million at December 31, 2005 and \$18.7 million at December 31, 2004. The reserve percentage decreased to 0.77% at year-end 2006 from 0.91% and 1.20% of loans held for investment at December 31, 2005 and 2004, respectively, despite an overall increase in the total reserve. At December 31, 2006, we believe the reserve is sufficient to cover all reasonably expected losses in the portfolio and has been derived from consistent application of the methodology described above.

**Table of Contents**

The table below presents a summary of our loan loss experience for the past five years.

**Summary of Loan Loss Experience**

<i>(in thousands, except percentage and multiple data)</i>	<b>Year ended December 31</b>				
	<b>2006</b>	<b>2005</b>	<b>2004</b>	<b>2003</b>	<b>2002</b>
Beginning balance	\$ 18,897	\$ 18,698	\$ 17,727	\$ 14,538	\$ 12,598
Loans charged-off:					
Commercial	2,525	410	258	50	2,096
Real estate		28		402	
Consumer	3	93	157	5	11
Equipment leases	76	66	939	618	1,740
Total	2,604	597	1,354	1,075	3,847
Recoveries:					
Commercial	462	569	148	78	42
Consumer	1	2			
Equipment leases	247	225	489	161	116
	710	796	637	239	158
Net charge-offs (recoveries)	1,894	(199)	717	836	3,689
Provision for loan losses	4,000		1,688	4,025	5,629
Ending balance	\$ 21,003	\$ 18,897	\$ 18,698	\$ 17,727	\$ 14,538
Reserve to loans held for investment(2)	.77%	.91%	1.20%	1.44%	1.45%
Net charge-offs (recoveries) to average loans(2)	.08%	(.01)%	.05%	.08%	.40%
Provision for loan losses to average loans(2)	.17%	.00%	.12%	.37%	.61%
Recoveries to gross charge-offs	27.27%	133.33%	47.05%	22.23%	4.11%
Reserve as a multiple of net charge-offs	11.1x	N/M	26.1x	21.2x	3.9x
Non-performing and renegotiated loans:					
Non-accrual(1)	\$ 9,088	\$ 5,657	\$ 5,850	\$ 10,217	\$ 2,776
Loans past due (90 days)(3)	2,142	2,795	209	7	135
Total	\$ 11,230	\$ 8,452	\$ 6,059	\$ 10,224	\$ 2,911
Other real estate owned	\$ 882	\$ 158	\$ 180	\$ 64	\$ 181
Reserve to non-performing loans	1.9x	2.2x	3.1x	1.7x	5.0x

- (1) The accrual of interest on loans is discontinued when there is a clear indication that the borrower's cash flow may not be sufficient to meet payments as they become due, which is generally when a loan is 90 days past due. When a loan is placed on non-accrual status, all previously accrued and unpaid interest is reversed. Interest income is subsequently recognized on a cash basis as long as the remaining unpaid principal amount of the loan

is deemed to be fully collectible. If collectibility is questionable, then cash payments are applied to principal. If these loans had been current throughout their terms, interest and fees on loans would have increased by approximately \$518,000, \$121,000 and \$168,000 for the years ended December 31, 2006, 2005 and 2004, respectively.

- (2) Excludes loans held for sale.
- (3) At December 31, 2006, loans past due 90 days and still accruing include premium finance loans of \$1.5 million (69% of total). These loans are generally secured by obligations of insurance carriers to refund premiums on cancelled insurance policies. The refund of premiums from the insurance carriers can take 180 days or longer from the cancellation date. The total also includes \$571,000 of loans fully guaranteed by the U.S. Department of Agriculture.

**Table of Contents****Loan Loss Reserve Allocation**

<i>(in thousands, except percentage data)</i>	2006		2005		December 31 2004		2003		2002	
	Reserve	% of Loans	Reserve	% of Loans	Reserve	% of Loans	Reserve	% of Loans	Reserve	% of Loans
Loan category:										
Commercial	\$ 9,932	54%	\$ 9,996	53%	\$ 6,829	48%	\$ 6,376	46%	\$ 4,818	45%
Construction	4,081	18	2,346	18	2,701	19	2,608	20	2,008	15
Real estate(1)	2,910	25	3,095	27	2,136	31	2,113	32	3,193	36
Consumer	589	1	115	1	371	1	93	1	114	2
Equipment leases	482	2	395	1	457	1	932	1	706	2
Unallocated	3,009		2,950		6,204		5,605		3,699	
Total	\$ 21,003	100%	\$ 18,897	100%	\$ 18,698	100%	\$ 17,727	100%	\$ 14,538	100%

(1) Includes loans held for sale.

**Non-performing Assets**

Non-performing assets include non-accrual loans and equipment leases, accruing loans 90 or more days past due, restructured loans, and other repossessed assets. The table below summarizes our non-accrual loans by type:

<i>(in thousands)</i>	Year Ended December 31		
	2006	2005	2004
Non-accrual loans:(1)			
Commercial	\$ 5,587	\$ 4,931	\$ 687
Construction		61	4,371
Real estate	3,417	464	403
Consumer	63	51	126
Equipment leases	21	150	263
Total non-accrual loans	\$ 9,088	\$ 5,657	\$ 5,850
Reserves on non-accrual loans	\$ 2,082	\$ 1,116	\$ 1,278
Loans past due (90 days)(2)	\$ 2,142	\$ 2,795	\$ 209
Other repossessed assets:			
Other real estate owned	882		
Other repossessed assets	135	158	180



Total other repossessed assets	1,017	158	180
Total non-performing assets	\$ 12,247	\$ 8,610	\$ 6,239

- (1) The accrual of interest on loans is discontinued when there is a clear indication that the borrower's cash flow may not be sufficient to meet payments as they become due, which is generally when a loan is 90 days past due. When a loan is placed on non-accrual status, all previously accrued and unpaid interest is reversed. Interest income is subsequently recognized on a cash basis as long as the remaining unpaid principal amount of the loan is deemed to be fully collectible. If collectibility is questionable, then cash payments are applied to principal. If these loans had been current throughout their terms, interest and fees on loans would have increased by approximately \$518,000, \$121,000 and \$168,000 for the years ended December 31, 2006, 2005 and 2004, respectively.
- (2) At December 31, 2006, loans past due 90 days and still accruing includes premium finance loans of \$1.5 million (69% of total). These loans are generally secured by obligations of insurance carriers to refund premiums on cancelled insurance policies. The refund of premiums from the insurance carriers can take 180 days or longer from the cancellation date. The total also includes \$571,000 of loans fully guaranteed by the U.S. Department of Agriculture.

## **Table of Contents**

We did not recognize any interest income on impaired loans during 2006 and 2005, compared to \$232,000 in 2004. Additional interest income that would have been recorded if the loans had been current during the years ended December 31, 2006, 2005 and 2004 totaled \$518,000, \$121,000 and \$168,000, respectively.

Generally, we place loans on non-accrual when there is a clear indication that the borrower's cash flow may not be sufficient to meet payments as they become due, which is generally when a loan is 90 days past due. When a loan is placed on non-accrual status, all previously accrued and unpaid interest is reversed. Interest income is subsequently recognized on a cash basis as long as the remaining unpaid principal amount of the loan is deemed to be fully collectible. If collectibility is questionable, then cash payments are applied to principal. As of December 31, 2006, approximately \$50,000 of our non-accrual loans were earning on a cash basis.

A loan is considered impaired when, based on current information and events, it is probable that we will be unable to collect all amounts due (both principal and interest) according to the terms of the loan agreement. Reserves on impaired loans are measured based on the present value of the expected future cash flows discounted at the loan's effective interest rate or the fair value of the underlying collateral.

## **Securities Portfolio**

Securities are identified as either held-to-maturity or available-for-sale based upon various factors, including asset/liability management strategies, liquidity and profitability objectives, and regulatory requirements. Held-to-maturity securities are carried at cost, adjusted for amortization of premiums or accretion of discounts. Available-for-sale securities are securities that may be sold prior to maturity based upon asset/liability management decisions. Securities identified as available-for-sale are carried at fair value. Unrealized gains or losses on available-for-sale securities are recorded as accumulated other comprehensive income in stockholders' equity. Amortization of premiums or accretion of discounts on mortgage-backed securities is periodically adjusted for estimated prepayments.

During the year ended December 31, 2006, we maintained an average securities portfolio of \$574.0 million compared to an average portfolio of \$712.4 million for the same period in 2005. The December 31, 2006 portfolio was primarily comprised of mortgage-backed securities. The mortgage-backed securities in our portfolio at December 31, 2006 primarily consisted of government agency mortgage-backed securities.

Our unrealized gain on the securities portfolio value increased from a loss of \$12.5 million, which represented 1.94% of the amortized cost, at December 31, 2005, to a loss of \$8.0 million, which represented 1.49% of the amortized cost, at December 31, 2006. The Company does not believe these unrealized losses are other than temporary as (1) the Company has the ability and intent to hold the investments to maturity, or a period of time sufficient to allow for a recovery in market value; (2) it is not probable that the Company will be unable to collect the amounts contractually due; and (3) no decision to dispose of the investments were made prior to the balance sheet date. The unrealized losses noted are interest rate related due to rising rates at December 31, 2006 in relation to previous rates in 2005. The Company has not identified any issues related to the ultimate repayment of principal as a result of credit concerns on these securities.

During the year ended December 31, 2005, we maintained an average securities portfolio of \$712.4 million compared to an average portfolio of \$784.4 million for the same period in 2004. The December 31, 2005 portfolio was primarily comprised of mortgage-backed securities. The mortgage-backed securities in our portfolio at December 31, 2005 primarily consisted of government agency mortgage-backed securities.

Our unrealized gain on the securities portfolio value decreased from a gain of \$4.0 million, which represented .50% of the amortized cost, at December 31, 2004, to a loss of \$12.5 million, which represented 1.94% of the amortized cost, at December 31, 2005. The Company does not believe these unrealized losses are other than temporary as (1) the Company has the ability and intent to hold the investments to maturity, or a period of time sufficient to allow for a recovery in market value; (2) it is not probable that the Company will be unable to collect the amounts contractually due; and (3) no decision to dispose of the investments were made prior to the balance sheet date. The unrealized losses noted are interest rate related due to rising rates at December 31, 2005 in relation to previous rates in 2004. The Company has not identified any issues related to the ultimate repayment of principal as a result of credit concerns on these securities.

**Table of Contents**

The average expected life of the mortgage-backed securities was 3.3 years at December 31, 2006 and 3.7 years at December 31, 2005. The effect of possible changes in interest rates on our earnings and equity is discussed under Interest Rate Risk Management.

The following presents the amortized cost and fair values of the securities portfolio at December 31, 2006, 2005 and 2004.

<i>(in thousands)</i>	2006		At December 31 2005		2004	
	Amortized Cost	Fair Value	Amortized Cost	Fair Value	Amortized Cost	Fair Value
Available-for-sale:						
U.S. Treasuries	\$ 4,572	\$ 4,565	\$ 2,589	\$ 2,587	\$ 1,896	\$ 1,895
Mortgage-backed securities	435,918	428,501	533,374	522,499	690,775	694,543
Corporate securities	35,581	35,155	45,896	45,207	46,272	46,630
Municipals	48,560	48,484	48,642	47,846	48,721	48,644
Equity securities(1)	15,468	15,348	12,449	12,343	12,891	12,832
Total available-for-sale securities	\$ 540,099	\$ 532,053	\$ 642,950	\$ 630,482	\$ 800,555	\$ 804,544

(1) Equity securities consist of Federal Reserve Bank stock, Federal Home Loan Bank stock, and Community Reinvestment Act funds.

**Table of Contents**

The amortized cost and estimated fair value of securities are presented below by contractual maturity:

	At December 31, 2006				Total
	Less Than One Year	After One Through Five Years	After Five Through Ten Years	After Ten Years	
<i>(in thousands, except percentage data)</i>					
Available-for-sale:					
U.S. Treasuries:					
Amortized cost	\$ 4,572	\$	\$	\$	\$ 4,572
Estimated fair value	\$ 4,565	\$	\$	\$	\$ 4,565
Weighted average yield	4.900%				4.900%
Mortgage-backed securities:(1)					
Amortized cost		90,866	73,820	271,232	435,918
Estimated fair value		89,016	72,766	266,719	428,501
Weighted average yield		4.303%	4.675%	4.723%	4.627%
Corporate securities:					
Amortized cost	10,433	20,148	5,000		35,581
Estimated fair value	10,266	19,827	5,062		35,155
Weighted average yield	3.747%	3.950%	7.375%		4.374%
Municipals:(2)					
Amortized cost		10,602	28,955	9,003	48,560
Estimated fair value		10,463	28,952	9,069	48,484
Weighted average yield		6.637%	8.175%	8.866%	7.969%
Equity securities:					
Amortized cost	15,468				15,468
Estimated fair value	15,348				15,348
Total available-for-sale securities:					
Amortized cost					\$ 540,099
Estimated fair value					\$ 532,053

(1) Actual maturities may differ significantly from contractual maturities because borrowers may have the right to call or prepay obligations with or without prepayment penalties. The average expected life of the mortgage-backed securities was 3.3 years at December 31, 2006.

(2) Yields have been adjusted to a tax equivalent basis assuming a 35% federal tax rate.



**Table of Contents**

The following table discloses, as of December 31, 2006 and 2005, our investment securities that have been in a continuous unrealized loss position for less than 12 months and those that have been in a continuous unrealized loss position for 12 or more months (in thousands):

	Less Than 12 Months Unrealized		12 Months or Longer Unrealized		Total Unrealized	
	Fair Value	Loss	Fair Value	Loss	Fair Value	Loss
December 31, 2006						
U.S. Treasuries	\$ 4,565	\$ (7)	\$	\$	\$ 4,565	\$ (7)
Mortgage-backed securities	689	(1)	361,191	(8,171)	361,880	(8,172)
Corporate securities			30,093	(488)	30,093	(488)
Municipals	1,746	(5)	25,004	(255)	26,750	(260)
Equity securities			3,386	(120)	3,386	(120)
	\$ 7,000	\$ (13)	\$ 419,674	\$ (9,034)	\$ 426,674	\$ (9,047)
December 31, 2005						
U.S. Treasuries	\$ 2,587	\$ (2)	\$	\$	\$ 2,587	\$ (2)
Mortgage-backed securities	280,855	(5,914)	157,199	(5,888)	438,054	(11,802)
Corporate securities	30,025	(671)	10,073	(128)	40,098	(799)
Municipals	35,525	(562)	8,959	(256)	44,484	(818)
Equity securities	999	(7)	1,401	(99)	2,400	(106)
	\$ 349,991	\$ (7,156)	\$ 177,632	\$ (6,371)	\$ 527,623	\$ (13,527)

We believe the investment securities in the table above are within ranges customary for the banking industry. At December 31, 2006, the number of investment positions in this unrealized loss position totals 115. We do not believe these unrealized losses are other than temporary as (1) we have the ability and intent to hold the investments to maturity, or a period of time sufficient to allow for a recovery in market value; (2) it is not probable that we will be unable to collect the amounts contractually due; and (3) no decision to dispose of the investments were made prior to the balance sheet date. The unrealized losses noted are interest rate related due to rising rates in 2006 in relation to previous rates in 2005. We have not identified any issues related to the ultimate repayment of principal as a result of credit concerns on these securities.

**Deposits**

We compete for deposits by offering a broad range of products and services to our customers. While this includes offering competitive interest rates and fees, the primary means of competing for deposits is convenience and service to our customers. However, our strategy to provide service and convenience to customers does not include a large branch network. Our bank offers nine banking centers, courier services, and online banking. BankDirect, the Internet division of our bank, serves its customers on a 24 hours-a-day/7 days-a-week basis solely through Internet banking.

Average deposits for the year ended December 31, 2006 increased \$601.0 million compared to the same period of 2005. Average demand deposits, savings, and time deposits increased by \$52.1 million, \$108.8 million, and \$442.0 million, respectively, while average interest bearing transaction accounts decreased \$1.9 million during the year ended December 31, 2006 as compared to the same period of 2005. The average cost of deposits increased in 2006 mainly due to higher market interest rates.

Average deposits for the year ended December 31, 2005 increased \$519.7 million compared to the same period of 2004. Average demand deposits, interest bearing transaction accounts, savings, and time deposits increased by \$111.8 million, \$11.5 million, \$88.6 million, and \$307.8 million, respectively, during the year ended December 31, 2005 as compared to the same period of 2004. The average cost of deposits increased in 2005 mainly due to higher market interest rates.



**Table of Contents****Deposit Analysis**

<i>(in thousands)</i>	Average Balances		
	2006	2005	2004
Non-interest bearing	\$ 462,279	\$ 410,213	\$ 298,430
Interest bearing transaction	106,602	108,459	96,911
Savings	755,817	647,039	558,479
Time deposits	640,369	545,603	512,852
Deposits in foreign branches	707,423	360,142	85,133
Total average deposits	\$ 2,672,490	\$ 2,071,456	\$ 1,551,805

As with our loan portfolio, most of our deposits are from businesses and individuals in Texas, particularly the Dallas metropolitan area. As of December 31, 2006, approximately 73% of our deposits originated out of our Dallas metropolitan banking centers. Uninsured deposits at December 31, 2006 were 54% of total deposits, compared to 56% of total deposits at December 31, 2005 and 62% of total deposits at December 31, 2004. The presentation for 2006, 2005 and 2004 does reflect combined ownership, but does not reflect all of the account styling that would determine insurance based on FDIC regulations.

At December 31, 2006, approximately 4% of our total deposits were comprised of a number of short-term maturity deposits from a single municipal entity. We use these funds to increase our net interest income from excess securities that we pledge as collateral for these deposits.

At December 31, 2006, we had \$880.4 million in interest bearing time deposits of \$100,000 or more in foreign branches related to our Cayman Islands branch.

**Maturity of Domestic CDs and Other Time Deposits in Amounts of \$100,000 or More**

<i>(in thousands)</i>	December 31		
	2006	2005	2004
Months to maturity:			
3 or less	\$ 234,898	\$ 298,134	\$ 174,392
Over 3 through 6	48,307	24,224	33,229
Over 6 through 12	169,513	89,481	56,943
Over 12	82,484	96,341	137,325
Total	\$ 535,202	\$ 508,180	\$ 401,889

**Liquidity and Capital Resources**

In general terms, liquidity is a measurement of our ability to meet our cash needs. Our objective in managing our liquidity is to maintain our ability to meet loan commitments, purchase securities or repay deposits and other liabilities in accordance with their terms, without an adverse impact on our current or future earnings. Our liquidity strategy is guided by policies, which are formulated and monitored by our senior management and our Balance Sheet Management Committee (BSMC), and which take into account the marketability of assets, the sources and stability of funding and the level of unfunded commitments. We regularly evaluate all of our various funding sources with an emphasis on accessibility, stability, reliability and cost-effectiveness. For the years ended December 31, 2005 and 2006, our principal source of funding has been our customer deposits, supplemented by our short-term and long-term borrowings, primarily from securities sold under repurchase agreements and federal funds purchased from our downstream correspondent bank relationships (which consist of banks that are considered to be smaller than our bank) and Federal Home Loan Bank (FHLB) borrowings.

Since early 2001, our liquidity needs have primarily been fulfilled through growth in our core customer deposits. Our goal is to obtain as much of our funding as possible from deposits of these core customers, which

**Table of Contents**

as of December 31, 2006, comprised \$3,063.4 million, or 99.8%, of total deposits, compared to \$2,388.7 million, or 95.7%, of total deposits, at December 31, 2005. These deposits are generated principally through development of long-term relationships with customers and stockholders and our retail network which is mainly through BankDirect.

In addition to deposits from our core customers, we also have access to incremental deposits through brokered retail certificates of deposit, or CDs. As of December 31, 2006, brokered retail CDs comprised \$5.9 million, or 0.2%, of total deposits. Our dependence on retail brokered CDs is limited by our internal funding guidelines, which as of December 31, 2006, limited borrowing from these sources to 15% of total deposits.

Additionally, we have borrowing sources available to supplement deposits and meet our funding needs. These borrowing sources include federal funds purchased from our downstream correspondent bank relationships (which consist of banks that are smaller than our bank) and from our upstream correspondent bank relationships (which consist of banks that are larger than our bank), securities sold under repurchase agreements, treasury, tax and loan notes, and advances from the FHLB. As of December 31, 2006, our borrowings consisted of a total of \$29.4 million of securities sold under repurchase agreements, \$166.0 million of downstream federal funds purchased, \$14.0 million from customer repurchase agreements and \$2.2 million of treasury, tax and loan notes. Credit availability from the FHLB is based on our bank's financial and operating condition and borrowing collateral we hold with the FHLB. At December 31, 2006, we had no borrowings from the FHLB. FHLB borrowings are collateralized by eligible securities and loans. Our unused FHLB borrowing capacity at December 31, 2006 was approximately \$781.0 million, of which \$546.0 million relates to loans and \$235.0 million relates to securities. As of December 31, 2006, we had unused upstream federal fund lines available from commercial banks of approximately \$379.5 million. During the year ended December 31, 2006, our average borrowings from these sources were \$308.6 million, of which \$100.3 million related to securities sold under repurchase agreements. The maximum amount of borrowed funds outstanding at any month-end during the year ended December 31, 2006 was \$442.0 million, of which \$103.6 million related to securities sold under repurchase agreements.

On October 6, 2005, Texas Capital Statutory Trust III issued \$25,000,000 of its Fixed/Floating Rate Capital Securities (the Capital Securities) in a private offering. Proceeds of the Capital Securities, together with the proceeds from the sale by the Trust of its Common Securities to the Company, were invested in a related series of our Fixed/Floating Rate Junior Subordinated Deferrable Interest Debentures (the Debentures). After deducting underwriter's compensation and other expenses of the offering, the net proceeds were available to the Company to increase capital and for general corporate purposes, including use in investment and lending activities.

The interest rate on the Debentures issued in connection with the 2005 Trust Preferred is a fixed rate of 6.19% for five years through December 15, 2010. Interest payments on the Subordinated Debentures are deductible for federal income tax purposes. The payment by us of the principal and interest on the Subordinated Debentures is subordinated and junior in light of payment to the prior payment in full of all of our senior indebtedness, whether outstanding at this time or incurred in the future.

The Capital Securities and the Debentures each mature in October 2035; however, the Capital Securities and the Debentures may be redeemed at the option of the Company on fixed quarterly dates beginning on December 15, 2010.

On April 28, 2006, Texas Capital Statutory Trust IV issued \$25,774,000 of its Floating Rate Capital Securities (the 2006-1 Trust Preferred Securities) in a private offering. Proceeds of the 2006-1 Trust Preferred Securities were invested in Floating Rate Junior Subordinated Deferrable Interest Debentures (the 2006-1 Subordinated Debentures) of the Company due 2036. After deducting underwriter's compensation and other expenses of the offering, the net proceeds were available to the Company to increase capital and for general corporate purposes, including use in investment and lending activities. Interest payments on the 2006-1 Subordinated Debentures are deductible for federal income tax purposes.

Interest rate on the 2006-1 Subordinated Debentures is a floating rate that resets quarterly to 1.60% above the three-month LIBOR rate. Interest payments on the 2006-1 Subordinated Debentures are deductible for

**Table of Contents**

federal income tax purposes. The payment by us of the principal and interest on the 2006-1 Subordinated Debentures is subordinated and junior in light of payment to the prior payment in full of all of our senior indebtedness, whether outstanding at this time or incurred in the future.

The 2006-1 Trust Preferred Securities and the 2006-1 Subordinated Debentures each mature in June 2036; however, the 2006-1 Trust Preferred Securities and the 2006-1 Subordinated Debentures may be redeemed at the option of the Company on fixed quarterly dates beginning on June 15, 2011.

On September 29, 2006, Texas Capital Statutory Trust V issued \$41,238,000 of its Floating Rate Capital Securities (the 2006-2 Trust Preferred Securities ) in a private offering. Proceeds of the 2006-2 Trust Preferred Securities were invested in Floating Rate Junior Subordinated Deferrable Interest Debentures (the 2006-2 Subordinated Debentures ) of the Company due 2036. After deducting underwriter s compensation and other expenses of the offering, the net proceeds were available to the Company to increase capital and for general corporate purposes, including use in investment and lending activities. Interest payments on the 2006-2 Subordinated Debentures are deductible for federal income tax purposes.

Interest rate on the 2006-2 Subordinated Debentures is a floating rate that resets quarterly to 1.71% above the three-month LIBOR rate. Interest payments on the 2006-2 Subordinated Debentures are deductible for federal income tax purposes. The payment by us of the principal and interest on the 2006-2 Subordinated Debentures is subordinated and junior in light of payment to the prior payment in full of all of our senior indebtedness, whether outstanding at this time or incurred in the future.

The 2006-2 Trust Preferred Securities and the 2006-2 Subordinated Debentures each mature in September 2036; however, the 2006-2 Trust Preferred Securities and the 2006-2 Subordinated Debentures may be redeemed at the option of the Company on fixed quarterly dates beginning on December 31, 2011.

Our equity capital averaged \$229.7 million for the year ended December 31, 2006 as compared to \$204.5 million in 2005 and \$182.2 million in 2004. We have not paid any cash dividends on our common stock since we commenced operations and have no plans to do so in the future.

Our actual and minimum required capital amounts and actual ratios are as follows:

	<b>Regulatory Capital Adequacy</b>			
	<b>December 31, 2006</b>		<b>December 31, 2005</b>	
<i>(in thousands, except percentage data)</i>	<b>Amount</b>	<b>Ratio</b>	<b>Amount</b>	<b>Ratio</b>
<b>Total capital (to risk-weighted assets):</b>				
<b>Company</b>				
Actual	\$ 375,096	11.16%	\$ 275,695	10.83%
Minimum required	268,786	8.00%	203,701	8.00%
Excess above minimum	106,310	3.16%	71,994	2.83%
<b>Bank</b>				
Actual	339,336	10.10%	258,327	10.15%
To be well-capitalized	335,847	10.00%	254,431	10.00%
Minimum required	268,678	8.00%	203,544	8.00%
Excess above well-capitalized	3,489	0.10%	3,896	0.15%
Excess above minimum	70,658	2.10%	54,783	2.15%

Tier 1 capital (to risk-weighted assets):

**Company**

Actual	\$ 325,093	9.68%	\$ 256,798	10.09%
Minimum required	134,393	4.00%	101,851	4.00%
Excess above minimum	190,700	5.68%	154,947	6.09%

**Table of Contents**

	<b>Regulatory Capital Adequacy</b>			
	<b>December 31, 2006</b>		<b>December 31, 2005</b>	
<i>(in thousands, except percentage data)</i>	<b>Amount</b>	<b>Ratio</b>	<b>Amount</b>	<b>Ratio</b>
<b>Bank</b>				
Actual	\$ 318,333	9.48%	\$ 239,430	9.41%
To be well-capitalized	201,508	6.00%	152,658	6.00%
Minimum required	134,339	4.00%	101,772	4.00%
Excess above well-capitalized	116,825	3.48%	86,772	3.41%
Excess above minimum	183,994	5.48%	137,658	5.41%
Tier 1 capital (to average assets):				
<b>Company</b>				
Actual	\$ 325,093	9.18%	\$ 256,798	8.68%
Minimum required	141,595	4.00%	118,296	4.00%
Excess above minimum	183,498	5.18%	138,502	4.68%
<b>Bank</b>				
Actual	\$ 318,333	9.00%	\$ 239,430	8.10%
To be well-capitalized	176,926	5.00%	147,775	5.00%
Minimum required	141,541	4.00%	118,220	4.00%
Excess above well-capitalized	141,407	4.00%	91,655	3.10%
Excess above minimum	176,792	5.00%	121,210	4.10%

The following table presents, as of December 31, 2006, significant fixed and determinable contractual obligations to third parties by payment date. Further discussion of the nature of each obligation is included in the referenced note to the consolidated financial statements.

<i>(in thousands)</i>	<b>Note</b>	<b>Within One</b>	<b>After One But</b>	<b>After Three</b>	<b>After</b>	<b>Total</b>
	<b>Reference</b>	<b>Year</b>	<b>Within Three</b>	<b>But</b>	<b>Five Years</b>	
			<b>Years</b>	<b>Within Five</b>		
				<b>Years</b>		
Deposits without a stated maturity(a)	6	\$ 1,556,548	\$	\$	\$	\$ 1,556,548
Time deposits(a)	6	1,384,829	105,363	22,529	61	1,512,782
Federal funds purchased	7	165,955				165,955
Securities sold under repurchase agreements(a)	7	29,400				29,400
Customer repurchase agreements(a)	7	13,959				13,959
Treasury, tax and loan notes(a)	7	2,245				2,245
	16	5,747	13,664	9,450	35,951	64,812

Operating lease obligations						
Long-term debt(a)	7, 8				113,406	113,406
Total contractual obligations		\$ 3,158,683	\$ 119,027	\$ 31,979	\$ 149,418	\$ 3,459,107

(a) Excludes interest.



**Table of Contents****Off-Balance Sheet Arrangements**

The contractual amount of our financial instruments with off-balance sheet risk expiring by period at December 31, 2006 is presented below:

<i>(in thousands)</i>	<b>Within One Year</b>	<b>After One But Within Three Years</b>	<b>After Three But Within Five Years</b>	<b>After Five Years</b>	<b>Total</b>
Commitments to extend credit	\$ 553,293	\$ 427,179	\$ 77,810	\$ 12,591	\$ 1,070,873
Standby and commercial letters of credit	45,868	12,105	230		58,203
Total financial instruments with off-balance sheet risk	\$ 599,161	\$ 439,284	\$ 78,040	\$ 12,591	\$ 1,129,076

Due to the nature of our unfunded loan commitments, including unfunded lines of credit, the amounts presented in the table above do not necessarily represent amounts that we anticipate funding in the periods presented above.

**Critical Accounting Policies**

SEC guidance requires disclosure of critical accounting policies. The SEC defines critical accounting policies as those that are most important to the presentation of a company's financial condition and results, and require management's most difficult, subjective or complex judgments, often as a result of the need to make estimates about the effect of matters that are inherently uncertain.

We follow financial accounting and reporting policies that are in accordance with accounting principles generally accepted in the United States. The more significant of these policies are summarized in Note 1 to the consolidated financial statements. Not all these significant accounting policies require management to make difficult, subjective, or complex judgments. However, the policies noted below could be deemed to meet the SEC's definition of critical accounting policies.

Management considers the policies related to the allowance for loan losses as the most critical to the financial statement presentation. The total allowance for loan losses includes activity related to allowances calculated in accordance with Statement of Financial Accounting Standards (SFAS) No. 114, *Accounting by Creditors for Impairment of a Loan*, and SFAS No. 5, *Accounting for Contingencies*. The allowance for loan losses is established through a provision for loan losses charged to current earnings. The amount maintained in the allowance reflects management's continuing evaluation of the loan losses inherent in the loan portfolio. The allowance for loan losses is comprised of specific reserves assigned to certain classified loans and general reserves. Factors contributing to the determination of specific reserves include the credit-worthiness of the borrower, and more specifically, changes in the expected future receipt of principal and interest payments and/or in the value of pledged collateral. A reserve is recorded when the carrying amount of the loan exceeds the discounted estimated cash flows using the loan's initial effective interest rate or the fair value of the collateral for certain collateral dependent loans. For purposes of determining the general reserve, the portfolio is segregated by product types in order to recognize differing risk profiles among categories, and then further segregated by credit grades. See Summary of Loan Loss Experience for

further discussion of the risk factors considered by management in establishing the allowance for loan losses.

**New Accounting Standards**

See Note 19 New Accounting Standards in the accompanying notes to consolidated financial statements included elsewhere in this report for details of recently issued accounting pronouncements and their expected impact on our financial statements.

**Table of Contents**

**ITEM 7A. *QUANTITATIVE AND QUALITATIVE DISCLOSURE ABOUT MARKET RISK***

Market risk is a broad term for the risk of economic loss due to adverse changes in the fair value of a financial instrument. These changes may be the result of various factors, including interest rates, foreign exchange rates, commodity prices, or equity prices. Additionally, the financial instruments subject to market risk can be classified either as held for trading purposes or held for other than trading.

We are subject to market risk primarily through the effect of changes in interest rates on our portfolio of assets held for purposes other than trading. The effect of other changes, such as foreign exchange rates, commodity prices, and/or equity prices do not pose significant market risk to us.

The responsibility for managing market risk rests with the BSMC, which operates under policy guidelines established by our board of directors. The negative acceptable variation in net interest revenue due to a 200 basis point increase or decrease in interest rates is generally limited by these guidelines to +/- 5%. These guidelines also establish maximum levels for short-term borrowings, short-term assets, and public and brokered deposits. They also establish minimum levels for unpledged assets, among other things. Compliance with these guidelines is the ongoing responsibility of the BSMC, with exceptions reported to our board of directors on a quarterly basis.

**Interest Rate Risk Management**

Our interest rate sensitivity is illustrated in the following table. The table reflects rate-sensitive positions as of December 31, 2006, and is not necessarily indicative of positions on other dates. The balances of interest rate sensitive assets and liabilities are presented in the periods in which they next reprice to market rates or mature and are aggregated to show the interest rate sensitivity gap. The mismatch between repricings or maturities within a time period is commonly referred to as the *gap* for that period. A positive gap (asset sensitive), where interest rate sensitive assets exceed interest rate sensitive liabilities, generally will result in the net interest margin increasing in a rising rate environment and decreasing in a falling rate environment. A negative gap (liability sensitive) will generally have the opposite results on the net interest margin. To reflect anticipated prepayments, certain asset and liability categories are shown in the table using estimated cash flows rather than contractual cash flows.

**Table of Contents**

**Interest Rate Sensitivity Gap Analysis  
December 31, 2006**

<i>(in thousands)</i>	<b>0-3 Mo Balance</b>	<b>4-12 Mo Balance</b>	<b>1-3 Yr Balance</b>	<b>3+ Yr Balance</b>	<b>Total Balance</b>
Securities(1)	\$ 23,406	\$ 74,188	\$ 155,659	\$ 278,800	\$ 532,053
Total variable loans	2,402,768	17,226	639	1,152	2,421,785
Total fixed loans	168,084	100,705	154,023	109,194	532,006
Total loans(2)	2,570,852	117,931	154,662	110,346	2,953,791
Total interest sensitive assets	\$ 2,594,258	\$ 192,119	\$ 310,321	\$ 389,146	\$ 3,485,844
<b>Liabilities:</b>					
Interest bearing customer deposits	\$ 1,927,062	\$	\$	\$	\$ 1,927,062
CDs & IRAs	257,214	242,326	100,298	22,590	622,428
Wholesale deposits	100	745	5,065		5,910
Total interest-bearing deposits	2,184,376	243,071	105,363	22,590	2,555,400
Repo, FF, FHLB borrowings	182,159	29,400			211,559
Trust preferred				113,406	113,406
Total borrowing	182,159	29,400		113,406	324,965
Total interest sensitive liabilities	\$ 2,366,535	\$ 272,471	\$ 105,363	\$ 135,996	\$ 2,880,365
GAP	\$ 227,723	\$ (80,352)	\$ 204,958	\$ 253,150	\$
Cumulative GAP	227,723	147,371	352,329	605,479	605,479
Demand deposits					\$ 513,930
Stockholders equity					250,668
Total					\$ 764,598

(1) Securities based on fair market value.

(2) Loans include loans held for sale and are stated at gross.

The table above sets forth the balances as of December 31, 2006 for interest bearing assets, interest bearing liabilities, and the total of non-interest bearing deposits and stockholders equity. While a gap interest table is useful in analyzing interest rate sensitivity, an interest rate sensitivity simulation provides a better illustration of the sensitivity of earnings to changes in interest rates. Earnings are also affected by the effects of changing interest rates on the value of funding derived from demand deposits and stockholders equity. We perform a sensitivity analysis to identify interest rate risk exposure on net interest income. We quantify and measure interest rate risk exposure using a model to dynamically simulate the effect of changes in net interest income relative to changes in interest rates and account balances over the

next twelve months based on three interest rate scenarios. These are a most likely rate scenario and two shock test scenarios.

The most likely rate scenario is based on the consensus forecast of future interest rates published by independent sources. These forecasts incorporate future spot rates and relevant spreads of instruments that are actively traded in the open market. The Federal Reserve's Federal Funds target affects short-term borrowing; the prime lending rate and the London Interbank Offering Rate are the basis for most of our variable-rate loan pricing. The 10-year mortgage rate is also monitored because of its effect on prepayment speeds for mortgage-backed securities. These are our primary interest rate exposures. We are currently not using derivatives to manage our interest rate exposure.

**Table of Contents**

The two shock test scenarios assume a sustained parallel 200 basis point increase or decrease, respectively, in interest rates.

Our interest rate risk exposure model incorporates assumptions regarding the level of interest rate or balance changes on indeterminable maturity deposits (demand deposits, interest bearing transaction accounts and savings accounts) for a given level of market rate changes. These assumptions have been developed through a combination of historical analysis and future expected pricing behavior. Changes in prepayment behavior of mortgage-backed securities, residential, and commercial mortgage loans in each rate environment are captured using industry estimates of prepayment speeds for various coupon segments of the portfolio. The impact of planned growth and new business activities is factored into the simulation model. This modeling indicated interest rate sensitivity as follows:

	<b>Anticipated Impact Over the Next Twelve Months as Compared to Most Likely Scenario</b>			
	<b>200 bp Increase December 31, 2006</b>	<b>200 bp Decrease December 31, 2006</b>	<b>200 bp Increase December 31, 2005</b>	<b>200 bp Decrease December 31, 2005</b>
<i>(in thousands)</i>				
Change in net interest income	\$ 7,546	\$ (7,767)	\$ 6,794	\$ (6,700)

The simulations used to manage market risk are based on numerous assumptions regarding the effect of changes in interest rates on the timing and extent of repricing characteristics, future cash flows, and customer behavior. These assumptions are inherently uncertain and, as a result, the model cannot precisely estimate net interest income or precisely predict the impact of higher or lower interest rates on net interest income. Actual results will differ from simulated results due to timing, magnitude and frequency of interest rate changes as well as changes in market conditions and management strategies, among other factors.

**Table of Contents**

**ITEM 8. FINANCIAL STATEMENTS AND SUPPLEMENTARY DATA**

**Index to Consolidated Financial Statements**

	<b>Page Reference</b>
<u>Report of Independent Registered Public Accounting Firm</u>	47
<u>Consolidated Balance Sheets December 31, 2006 and December 31, 2005</u>	48
<u>Consolidated Statements of Operations Years ended December 31, 2006, 2005 and 2004</u>	49
<u>Consolidated Statements of Stockholders Equity Years ended December 31, 2006, 2005 and 2004</u>	50
<u>Consolidated Statements of Cash Flows Years ended December 31, 2006, 2005 and 2004</u>	51
<u>Notes to Consolidated Financial Statements</u>	52
Supplementary Data Included elsewhere in this Form 10-K	

**Table of Contents**

**Report of Independent Registered Public Accounting Firm**

The Board of Directors and Shareholders of  
Texas Capital Bancshares, Inc.

We have audited the accompanying consolidated balance sheets of Texas Capital Bancshares, Inc. as of December 31, 2006 and 2005, and the related consolidated statements of operations, stockholders' equity, and cash flows for each of the three years in the period ended December 31, 2006. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the consolidated financial position of Texas Capital Bancshares, Inc. at December 31, 2006 and 2005, and the consolidated results of its operations and its cash flows for each of the three years in the period ended December 31, 2006, in conformity with U.S. generally accepted accounting principles.

As discussed in Note 1 to the financial statements, effective January 1, 2006, Texas Capital Bancshares, Inc. adopted Statement of Financial Accounting Standards No. 123R, Share-Based Payment, to account for stock-based compensation.

We also have audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the effectiveness of Texas Capital Bancshares, Inc.'s internal control over financial reporting as of December 31, 2006, based on criteria established in Internal Control-Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission and our report dated February 27, 2007, expressed an unqualified opinion thereon.

Dallas, Texas  
February 27, 2007



**Table of Contents****Texas Capital Bancshares, Inc.****Consolidated Balance Sheets**

<i>(in thousands except share data)</i>	<b>December 31</b>	
	<b>2006</b>	<b>2005</b>
<b>ASSETS</b>		
Cash and due from banks	\$ 93,716	\$ 137,840
Securities, available-for-sale	532,053	630,482
Loans held for sale	215,858	72,383
Loans held for sale from discontinued operations		38,795
Loans held for investment, net	2,701,094	2,057,064
Premises and equipment, net	33,818	21,632
Accrued interest receivable and other assets	85,821	71,395
Goodwill and other intangible assets, net	12,989	12,634
Total assets	\$ 3,675,349	\$ 3,042,225
<b>LIABILITIES AND STOCKHOLDERS EQUITY</b>		
Deposits:		
Non-interest bearing	\$ 513,930	\$ 512,294
Interest bearing	1,670,956	1,436,111
Interest bearing in foreign branches	884,444	546,774
	3,069,330	2,495,179
Accrued interest payable	5,781	4,778
Other liabilities	21,758	14,630
Federal funds purchased	165,955	103,497
Repurchase agreements	43,359	108,357
Other borrowings	2,245	53,867
Long-term debt	113,406	46,394
Total liabilities	3,421,834	2,826,702
Stockholders' equity:		
Common stock, \$.01 par value:		
Authorized shares 100,000,000 Issued shares 26,065,124 and 25,771,718 at December 31, 2006 and 2005, respectively	261	258
Additional paid-in capital	182,321	176,131
Retained earnings	76,163	47,239
Treasury stock (shares at cost: 84,274 at December 31, 2006 and 2005)	(573)	(573)
Deferred compensation	573	573
Accumulated other comprehensive loss	(5,230)	(8,105)
Total stockholders' equity	253,515	215,523
Total liabilities and stockholders' equity	\$ 3,675,349	\$ 3,042,225

See accompanying notes.



**Table of Contents****Texas Capital Bancshares, Inc.****Consolidated Statements of Operations**

<i>(in thousands except share data)</i>	<b>Year Ended December 31</b>		
	<b>2006</b>	<b>2005</b>	<b>2004</b>
Interest income:			
Interest and fees on loans	\$ 211,092	\$ 127,989	\$ 75,550
Securities	26,311	30,712	32,200
Federal funds sold	65	611	65
Deposits in other banks	56	147	13
Total interest income	237,524	159,459	107,828
Interest expense:			
Deposits	99,500	50,028	23,237
Federal funds purchased	8,198	3,588	1,620
Repurchase agreements	4,016	8,978	9,538
Other borrowings	2,471	877	474
Long-term debt	5,439	1,858	1,096
Total interest expense	119,624	65,329	35,965
Net interest income	117,900	94,130	71,863
Provision for loan losses	4,000		1,688
Net interest income after provision for loan losses	113,900	94,130	70,175
Non-interest income:			
Service charges on deposit accounts	3,306	3,223	3,370
Trust fee income	3,790	2,739	1,932
Cash processing fees			587
Bank owned life insurance (BOLI) income	1,134	1,136	1,288
Brokered loan fees	2,029	1,759	996
Insurance commissions	4,158	1,047	444
Equipment rental income	3,908	236	86
Other	2,517	2,415	1,494
Total non-interest income	20,842	12,555	10,197
Non-interest expense:			
Salaries and employee benefits	53,130	38,896	29,270
Net occupancy expense	8,184	6,056	5,062
Leased equipment depreciation	3,097	194	39
Marketing	3,161	2,974	2,491
Legal and professional	6,576	5,166	3,141
Communications and data processing	3,192	2,900	3,158
Franchise taxes	281	273	246
Other	12,873	9,667	6,974
Total non-interest expense	90,494	66,126	50,381
Income from continuing operations before income taxes	44,248	40,559	29,991
Income tax expense	15,064	13,783	10,006

Edgar Filing: TEXAS CAPITAL BANCSHARES INC/TX - Form 10-K

Income from continuing operations	29,184	26,776	19,985
Income (loss) from discontinued operations (after-tax)	(260)	416	(425)
Net income	\$ 28,924	\$ 27,192	\$ 19,560
Basic earnings per share:			
Income from continuing operations	\$ 1.12	\$ 1.05	\$ .79
Net income	\$ 1.11	\$ 1.06	\$ .77
Diluted earnings per share:			
Income from continuing operations	\$ 1.10	\$ 1.00	\$ .76
Net income	\$ 1.09	\$ 1.02	\$ .75

See accompanying notes.

Table of Contents**Texas Capital Bancshares, Inc.****Consolidated Statements of Stockholders' Equity**

	Common Stock		Series A-1 Non-Voting Common Stock		Additional Paid-in Capital	Retained Earnings	Treasury Stock		Deferred Compensation	Accumulated Other Comprehensive Income (Loss)
	Shares	Amount	Shares	Amount			Shares	Amount		
As of December 31, 2003	24,715,607	\$ 247	293,918	\$ 3	\$ 167,751	\$ 487	(84,274)	\$ (573)	\$ 573	\$ 3,268
Change during the year:						19,560				
Gain (loss) on sale of securities, net of tax expense of \$363										(675)
Income tax expense on exercise of warrants					1,411					
Issuance of common stock	452,077	5			3,218					
Repurchase of common stock	(293,918)	(3)	(293,918)	(3)						
As of December 31, 2004	25,461,602	255			172,380	20,047	(84,274)	(573)	573	2,593
Change during the year:						27,192				
Gain (loss) on sale of securities, net of tax expense										(10,698)
Income tax expense on exercise of warrants					1,424					
Issuance of common stock	310,116	3			2,327					
As of December 31, 2005	25,771,718	258			176,131	47,239	(84,274)	(573)	573	(8,105)
Change during the year:						28,924				
Gain (loss) on sale of securities, net of tax expense										2,875
Income tax expense on exercise of warrants					1,431					

ation									
n earnings									
k	293,406	3							
31, 2006	26,065,124	\$ 261	\$	\$ 182,321	\$ 76,163	(84,274)	\$ (573)	\$ 573	\$ (5,230)

See accompanying notes.

**Table of Contents****Texas Capital Bancshares, Inc.****Consolidated Statements of Cash Flows**

<i>(in thousands)</i>	<b>Year Ended December 31</b>		
	<b>2006</b>	<b>2005</b>	<b>2004</b>
<b>Operating activities</b>			
Net income	\$ 28,924	\$ 27,192	\$ 19,560
Adjustments to reconcile net income to net cash provided by (used in) operating activities:			
Provision for loan losses	4,000		1,688
Deferred tax benefit	(1,433)	(302)	(300)
Depreciation and amortization	5,842	1,851	1,487
Amortization and accretion on securities	961	2,340	4,393
Bank owned life insurance (BOLI) income	(1,134)	(1,136)	(1,251)
Stock-based compensation expense	2,847		
Tax benefit from stock option exercises	1,431	1,424	1,411
Excess tax benefits from stock-based compensation arrangements	(4,090)		
Originations of loans held for sale	(3,114,210)	(1,480,531)	(1,498,132)
Proceeds from sales of loans held for sale	2,987,579	1,486,078	1,438,085
Changes in operating assets and liabilities:			
Accrued interest receivable and other assets	(11,725)	(12,670)	(5,737)
Accrued interest payable and other liabilities	6,583	14,778	1,039
Net cash provided by (used in) operating activities of continuing operations	(94,425)	39,024	(37,757)
Net cash provided by operating activities of discontinued operations	15,023	2,946	21,578
Net cash provided by (used in) operating activities	(79,402)	41,970	(16,179)
<b>Investing activities</b>			
Purchases of available-for-sale securities	(16,946)	(17,437)	(239,067)
Maturities and calls of available-for-sale securities	22,071	17,252	14,002
Principal payments received on securities	96,766	155,449	190,427
Net increase in loans	(639,395)	(526,205)	(336,462)
Purchase of premises and equipment, net	(19,212)	(3,571)	(985)
Cash paid for acquisition		(11,307)	
Net cash used in investing activities of continuing operations	(556,716)	(385,819)	(372,085)
Net cash used in investing activities of discontinued operations		(153)	(114)
Net cash used in investing activities	(556,716)	(385,972)	(372,199)
<b>Financing activities</b>			
Net increase in checking, money market and savings accounts	204,352	245,178	269,325
Net increase in certificates of deposit	369,799	460,114	75,532
Sale of common stock	1,915	2,330	3,223
Issuance of long-term debt	66,000	25,000	
Net other borrowings	(116,620)	(319,289)	14,720

Edgar Filing: TEXAS CAPITAL BANCSHARES INC/TX - Form 10-K

Excess tax benefits from stock-based compensation arrangements	4,090		
Net federal funds purchased	62,458	(9,981)	34,517
Net cash provided by financing activities of continuing operations	591,994	403,352	397,317
Net cash provided by financing activities of discontinued operations			
Net cash provided by financing activities	591,994	403,352	397,317
Net increase (decrease) in cash and cash equivalents	(44,124)	59,350	8,939
Cash and cash equivalents, beginning of year	137,840	78,490	69,551
Cash and cash equivalents, end of year	\$ 93,716	\$ 137,840	\$ 78,490
Supplemental disclosures of cash flow information:			
Cash paid during the year for interest	\$ 119,564	\$ 64,857	\$ 36,093
Cash paid during the year for income taxes	14,912	12,999	10,250
Non-cash transactions:			
Transfers from loans/leases to other repossessed assets	955	68	418
Transfers from loans/leases to premises and equipment	1,703	126	302

See accompanying notes.



**Table of Contents**

**1. Operations and Summary of Significant Accounting Policies**

**Organization and Nature of Business**

Texas Capital Bancshares, Inc. (Texas Capital Bancshares or the Company), a Delaware bank holding company, was incorporated in November 1996 and commenced operations in March 1998. The consolidated financial statements of the Company include the accounts of Texas Capital Bancshares, Inc. and its wholly owned subsidiary, Texas Capital Bank, National Association (the Bank). The Bank was formed on December 18, 1998 through the acquisition of Resource Bank, National Association (Resource Bank). All significant intercompany accounts and transactions have been eliminated upon consolidation.

All business is conducted through the Bank and its subsidiaries. The Bank currently provides commercial banking services to its customers in Texas. The Bank concentrates on middle market commercial and high net worth customers.

Certain reclassifications have been made to the 2005 and 2004 consolidated financial statements to conform to the 2006 presentation.

**Use of Estimates**

The preparation of financial statements in conformity with accounting principles generally accepted in the United States requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

**Cash and Cash Equivalents**

Cash equivalents include amounts due from banks and federal funds sold.

**Securities**

Securities are classified as trading, available-for-sale or held-to-maturity. Management classifies securities at the time of purchase and re-assesses such designation at each balance sheet date; however, transfers between categories from this re-assessment are rare.

***Trading Account***

Securities acquired for resale in anticipation of short-term market movements are classified as trading, with realized and unrealized gains and losses recognized in income. To date, the Company has not had any activity in its trading account.

***Held-to-Maturity and Available-for-Sale***

Debt securities are classified as held-to-maturity when the Company has the positive intent and ability to hold the securities to maturity. Held-to-maturity securities are stated at amortized cost. Debt securities not classified as held-to-maturity or trading and marketable equity securities not classified as trading are classified as available-for-sale.

Available-for-sale securities are stated at fair value, with the unrealized gains and losses reported in a separate component of accumulated other comprehensive income, net of tax. The amortized cost of debt securities is adjusted for amortization of premiums and accretion of discounts to maturity, or in the case of mortgage-backed securities, over the estimated life of the security. Such amortization and accretion is included in interest income from securities. Realized gains and losses and declines in value judged to be other-than-temporary are included in gain (loss) on sale of securities. The cost of securities sold is based on the specific identification method.

All securities are available-for-sale as of December 31, 2006.

## **Table of Contents**

### **Loans**

Loans (which include equipment leases) are either secured or unsecured based on the type of loan and the financial condition of the borrower. Repayment is generally expected from cash flows of borrowers. The Company is exposed to risk of loss on loans which may arise from any number of factors including problems within the respective industry of the borrower or from local economic conditions. Access to collateral, in the event of borrower default, is reasonably assured through adherence to applicable lending laws and through sound lending standards and credit review procedures.

Loans are stated at the amount of unpaid principal reduced by deferred income (net of costs) and an allowance for loan losses. Interest on loans is recognized using the simple-interest method on the daily balances of the principal amounts outstanding. Loan origination fees, net of direct loan origination costs, and commitment fees, are deferred and amortized as an adjustment to yield over the life of the loan, or over the commitment period, as applicable.

A loan is considered impaired when, based on current information and events, it is probable that the Bank will be unable to collect all amounts due (both principal and interest) according to the terms of the loan agreement. Reserves on impaired loans are measured based on the present value of expected future cash flows discounted at the loan's effective interest rate or the fair value of the underlying collateral.

The accrual of interest on loans is discontinued when it is considered impaired and/or there is a clear indication that the borrower's cash flow may not be sufficient to meet payments as they become due, which is generally when a loan is 90 days past due. When a loan is placed on non-accrual status, all previously accrued and unpaid interest is reversed. Interest income is subsequently recognized on a cash basis as long as the remaining book balance of the asset is deemed to be collectible. If collectibility is questionable, then cash payments are applied to principal. A loan is placed back on accrual status when both principal and interest are current and it is probable that the Bank will be able to collect all amounts due (both principal and interest) according to the terms of the loan agreement.

The Company originates and purchases participations in mortgage loans primarily for sale in the secondary market. Accordingly, these loans are classified as held for sale and are carried at the lower of cost or fair value, determined on an aggregate basis.

### **Allowance for Loan Losses**

The allowance for loan losses is established through a provision for loan losses charged against income. The allowance for loan losses includes specific reserves for impaired loans and an estimate of losses inherent in the loan portfolio at the balance sheet date, but not yet identified with specific loans. Loans deemed to be uncollectible are charged against the allowance when management believes that the collectibility of the principal is unlikely and subsequent recoveries, if any, are credited to the allowance. Management's periodic evaluation of the adequacy of the allowance is based on an assessment of the current loan portfolio, including known inherent risks, adverse situations that may affect the borrowers' ability to repay, the estimated value of any underlying collateral and current economic conditions.

### **Repossessed Assets**

Repossessed assets, which are included in other assets on the balance sheet, consist of collateral that has been repossessed. Collateral that has been repossessed is recorded at the lower of fair value less selling costs or the book value of the loan or lease prior to repossession. Writedowns are provided for subsequent declines in value and are recorded in other non-interest expense.

**Other Real Estate Owned**

Other real estate owned, which is included in other assets on the balance sheet, consists of real estate that has been foreclosed. Real estate that has been foreclosed is recorded at the lower of fair value less selling costs or the book value of the loan or lease prior to foreclosure. Writedowns are provided for subsequent declines in value and are recorded in other non-interest expense.

## **Table of Contents**

### **Premises and Equipment**

Premises and equipment are stated at cost less accumulated depreciation. Depreciation is computed using the straight-line method over the estimated useful lives of the assets, which range from three to ten years. Gains or losses on disposals of premises and equipment are included in results of operations.

### **Marketing, Website Development Costs, and Software**

Marketing costs are expensed as incurred. Costs incurred in connection with the initial website development are capitalized and amortized over a period not to exceed three years. Ongoing maintenance and enhancements of websites are expensed as incurred. Costs incurred in connection with development or purchase of internal use software are capitalized and amortized over a period not to exceed five years. Both website development and internal use software costs are included in other assets in the consolidated financial statements.

### **Goodwill and Other Intangible Assets**

Intangible assets are acquired assets that lack physical substance but can be distinguished from goodwill because of contractual or other legal rights or because the asset is capable of being sold or exchanged either on its own or in combination with a related contract, asset, or liability. The Company's intangible assets relate primarily to customer relationships. Intangible assets with definite useful lives are amortized on an accelerated basis over their estimated life. Intangible assets are tested for impairment whenever events or changes in circumstances indicate the carrying amount of the assets may not be recoverable from future undiscounted cash flows. If impaired, the assets are recorded at fair value. See Note 4 Goodwill and Intangible Assets.

As of January 1, 2002, the Company ceased amortizing goodwill in connection with the adoption of Statements of Financial Accounting Standards No. 141, *Business Combinations* (Statement 141), and No. 142, *Goodwill and Other Intangible Assets* (Statement 142). Statement 142 prohibits the amortization of goodwill and intangible assets with indefinite useful lives. Statement 142 requires that these assets be reviewed for impairment at least annually. Intangible assets with finite lives will continue to be amortized over their estimated useful lives. Additionally, Statement 142 requires that goodwill included in the carrying value of equity method investments no longer be amortized. The Company tests impairment on an annual basis, or an interim basis if an event occurs or circumstances change that would more likely than not reduce the fair value of the underlying unit below its carrying value. See Note 4 Goodwill and Intangible Assets.

### **Segment Reporting**

The Company has determined that all of its lending divisions and subsidiaries meet the aggregation criteria of SFAS No. 131 Segment Disclosures and Related Information, since all offer similar products and services, operate with similar processes, and have similar customers.

### **Stock-based Compensation**

On January 1, 2006, the Company changed its accounting policy related to stock-based compensation in connection with the adoption of Statement of Financial Accounting Standards (SFAS) No. 123, *Share-Based Payment* (Revised 2004) (SFAS 123R). Prior to adoption, the Company accounted for stock plans under the recognition and measurement principles of APB Opinion 25, *Accounting for Stock Issued to Employees*, and related interpretations. No stock-based compensation was reflected in net income, as all option grants had an exercise price equal to the market value of the underlying common stock on the date of the grant. SFAS 123R eliminates the ability to account

for stock-based compensation using APB 25 and requires that such transactions be recognized as compensation expense in the statement of operations based on their fair values on the measurement date, which is the date of the grant. The Company transitioned to fair value based accounting for stock-based compensation using a modified version of prospective application ( modified prospective application ). Under modified prospective application, as it is applicable to the Company, SFAS 123R applies to new awards and to awards modified, repurchased or cancelled after January 1, 2006. Additionally, compensation expense for the portion of awards for which the requisite period has not been

## **Table of Contents**

rendered (generally referring to nonvested awards) that are outstanding as of January 1, 2006 will be recognized as the remaining requisite service is rendered during and after the period of adoption of SFAS 123R. The compensation expense for the earlier awards is based on the same method and on the same grant date fair values previously determined for the pro forma disclosures required for all companies that did not previously adopt the fair value accounting method for stock-based compensation.

SFAS 123R requires pro forma disclosures of net income and earnings per share for all periods prior to the adoption of the fair value accounting method for stock-based compensation. The pro forma disclosures presented in Note 10 Employee Benefits use the fair value method of SFAS 123 to measure compensation expense for stock-based compensation for years prior to 2006.

## **Accumulated Other Comprehensive Income (Loss)**

Unrealized gains or losses on the Company's available-for-sale securities (after applicable income tax expense or benefit) are included in accumulated other comprehensive income (loss).

## **Income Taxes**

The Company and its subsidiary file a consolidated federal income tax return. The Company utilizes the liability method in accounting for income taxes. Under this method, deferred tax assets and liabilities are determined based upon the difference between the values of the assets and liabilities as reflected in the financial statements and their related tax basis using enacted tax rates in effect for the year in which the differences are expected to be recovered or settled. As changes in tax law or rates are enacted, deferred tax assets and liabilities are adjusted through the provision for income taxes. A valuation reserve is provided against deferred tax assets unless it is more likely than not that such deferred tax assets will be realized.

## **Basic and Diluted Earnings Per Common Share**

Basic earnings per common share is based on net income divided by the weighted-average number of common shares outstanding during the period excluding non-vested stock. Diluted earnings per common share include the dilutive effect of stock options and non-vested stock awards granted using the treasury stock method. A reconciliation of the weighted-average shares used in calculating basic earnings per common share and the weighted average common shares used in calculating diluted earnings per common share for the reported periods is provided in Note 14 Earnings Per Share.

## **Fair Values of Financial Instruments**

Fair values of financial instruments are estimated using relevant market information and other assumptions. Fair value estimates involve uncertainties and matters of significant judgment regarding interest rates, credit risk, prepayments, and other factors, especially in the absence of broad markets for particular items. Changes in assumptions or in market conditions could significantly affect the estimates. The fair value estimates of existing on- and off-balance sheet financial instruments do not include the value of anticipated future business or the value of assets and liabilities not considered financial instruments.

**Table of Contents****2. Securities**

The following is a summary of securities:

<i>(in thousands)</i>	<b>December 31, 2006</b>			<b>Estimated Fair Value</b>
	<b>Amortized Cost</b>	<b>Gross Unrealized Gains</b>	<b>Gross Unrealized Losses</b>	
Available-for-Sale Securities:				
U.S. Treasuries	\$ 4,572	\$	\$ (7)	\$ 4,565
Mortgage-backed securities	435,918	755	(8,172)	428,501
Corporate securities	35,581	62	(488)	35,155
Municipals	48,560	184	(260)	48,484
Equity securities <sup>(1)</sup>	15,468		(120)	15,348
	<b>\$ 540,099</b>	<b>\$ 1,001</b>	<b>\$ (9,047)</b>	<b>\$ 532,053</b>

<i>(in thousands)</i>	<b>December 31, 2005</b>			<b>Estimated Fair Value</b>
	<b>Amortized Cost</b>	<b>Gross Unrealized Gains</b>	<b>Gross Unrealized Losses</b>	
Available-for-Sale Securities:				
U.S. Treasuries	\$ 2,589	\$	\$ (2)	\$ 2,587
Mortgage-backed securities	533,374	927	(11,802)	522,499
Corporate securities	45,896	110	(799)	45,207
Municipals	48,642	22	(818)	47,846
Equity securities <sup>(1)</sup>	12,449		(106)	12,343
	<b>\$ 642,950</b>	<b>\$ 1,059</b>	<b>\$ (13,527)</b>	<b>\$ 630,482</b>

(1) Equity securities consist of Federal Reserve Bank stock, Federal Home Loan Bank stock, and Community Reinvestment Act funds.



**Table of Contents**

The amortized cost and estimated fair value of securities are presented below by contractual maturity:

	<b>At December 31, 2006</b>				<b>Total</b>
	<b>Less Than One Year</b>	<b>After One Through Five Years</b>	<b>After Five Through Ten Years</b>	<b>After Ten Years</b>	
<i>(in thousands, except percentage data)</i>					
Available-for-sale:					
U.S. Treasuries:					
Amortized cost	\$ 4,572	\$	\$	\$	\$ 4,572
Estimated fair value	\$ 4,565	\$	\$	\$	\$ 4,565
Weighted average yield	4.900%				4.900%
Mortgage-backed securities:(1)					
Amortized cost		90,866	73,820	271,232	435,918
Estimated fair value		89,016	72,766	266,719	428,501
Weighted average yield		4.303%	4.675%	4.723%	4.627%
Corporate securities:					
Amortized cost	10,433	20,148	5,000		35,581
Estimated fair value	10,266	19,827	5,062		35,155
Weighted average yield	3.747%	3.950%	7.375%		4.374%
Municipals:(2)					
Amortized cost		10,602	28,955	9,003	48,560
Estimated fair value		10,463	28,952	9,069	48,484
Weighted average yield		6.637%	8.175%	8.866%	7.969%
Equity securities:					
Amortized cost	15,468				15,468
Estimated fair value	15,348				15,348
Total available-for-sale securities:					
Amortized cost					\$ 540,099
Estimated fair value					\$ 532,053

(1) Actual maturities may differ from contractual maturities because borrowers may have the right to call or prepay obligations with or without prepayment penalties.

(2) Yields have been adjusted to a tax equivalent basis assuming a 35% federal tax rate.

Securities with carrying values of approximately \$249,160,000 and \$327,091,000 were pledged to secure certain borrowings and deposits at December 31, 2006 and 2005, respectively. See Note 7 for discussion of securities securing borrowings. Of the pledged securities at December 31, 2006 and 2005, approximately \$186,006,000 and \$173,189,000, respectively, were pledged for certain deposits.



**Table of Contents**

The following tables disclose, as of December 31, 2006 and 2005, the Company's investment securities that have been in a continuous unrealized loss position for less than 12 months and those that have been in a continuous unrealized loss position for 12 or more months (in thousands):

	Less Than 12 Months Unrealized		12 Months or Longer Unrealized		Total Unrealized	
	Fair Value	Loss	Fair Value	Loss	Fair Value	Loss
December 31, 2006						
U.S. Treasuries	\$ 4,565	\$ (7)	\$	\$	\$ 4,565	\$ (7)
Mortgage-backed securities	689	(1)	361,191	(8,171)	361,880	(8,172)
Corporate securities			30,093	(488)	30,093	(488)
Municipals	1,746	(5)	25,004	(255)	26,750	(260)
Equity securities			3,386	(120)	3,386	(120)
	\$ 7,000	\$ (13)	\$ 419,674	\$ (9,034)	\$ 426,674	\$ (9,047)
December 31, 2005						
U.S. Treasuries	\$ 2,587	\$ (2)	\$	\$	\$ 2,587	\$ (2)
Mortgage-backed securities	280,855	(5,914)	157,199	(5,888)	438,054	(11,802)
Corporate securities	30,025	(671)	10,073	(128)	40,098	(799)
Municipals	35,525	(562)	8,959	(256)	44,484	(818)
Equity securities	999	(7)	1,401	(99)	2,400	(106)
	\$ 349,991	\$ (7,156)	\$ 177,632	\$ (6,371)	\$ 527,623	\$ (13,527)

The Company believes the investment securities in the table above are within ranges customary for the banking industry. At December 31, 2006, the number of investment positions in this unrealized loss position totals 115. The Company does not believe these unrealized losses are other than temporary as (1) the Company has the ability and intent to hold the investments to maturity, or a period of time sufficient to allow for a recovery in market value; (2) it is not probable that the Company will be unable to collect the amounts contractually due; and (3) no decision was made to dispose of the investments were made prior to the balance sheet date. The unrealized losses noted are interest rate related due to rising rates at December 31, 2006 in relation to previous rates in 2005. The Company has not identified any issues related to the ultimate repayment of principal as a result of credit concerns on these securities.

**3. Loans and Allowance for Loan Losses**

Loans are summarized by category as follows (in thousands):

	December 31	
	2006	2005
Commercial	\$ 1,602,577	\$ 1,182,734
Construction	538,586	387,163
Real estate	530,377	478,634
Consumer	21,113	19,962

Edgar Filing: TEXAS CAPITAL BANCSHARES INC/TX - Form 10-K

Equipment leases	45,280	16,337
Loans held for sale	215,858	72,383
	2,953,791	2,157,213
Deferred income (net of direct origination costs)	(15,836)	(8,869)
Allowance for loan losses	(21,003)	(18,897)
Loans, net	\$ 2,916,952	\$ 2,129,447

**Table of Contents**

The majority of the loan portfolio is comprised of loans to businesses and individuals in Texas. This geographic concentration subjects the loan portfolio to the general economic conditions within this area. Within the loan portfolio, loans to the services industry were \$1.1 billion, or 35.7% of total loans, at December 31, 2006. Other notable segments include personal/household (which includes loans to certain high net worth individuals for commercial purposes and mortgage loans held for sale, in addition to consumer loans) of \$370.8 million, contracting construction and real estate development industry loans of \$456.3 million, petrochemical and mining of \$274.2 million and \$340.4 million in investors and investment management company loans at December 31, 2006. The risks created by these concentrations have been considered by management in the determination of the adequacy of the allowance for loan losses. Management believes the allowance for loan losses is adequate to cover estimated losses on loans at each balance sheet date.

The changes in the allowance for loan losses are summarized as follows (in thousands):

	<b>Year Ended December 31</b>		
	<b>2006</b>	<b>2005</b>	<b>2004</b>
Balance, beginning of year	\$ 18,897	\$ 18,698	\$ 17,727
Provision for loan losses	4,000		1,688
Loans charged off	(2,604)	(597)	(1,354)
Recoveries	710	796	637
Balance, end of year	\$ 21,003	\$ 18,897	\$ 18,698

Non-performing loans and leases and related reserves at December 2006, 2005 and 2004 are summarized as follows:

<i>(in thousands)</i>	<b>Year Ended December 31</b>		
	<b>2006</b>	<b>2005</b>	<b>2004</b>
Non-accrual loans:(1)			
Commercial	\$ 5,587	\$ 4,931	\$ 687
Construction		61	4,371
Real estate	3,417	464	403
Consumer	63	51	126
Equipment leases	21	150	263
Total non-accrual loans	9,088	5,657	5,850
Loans past due (90 days)(2)	2,142	2,795	209
Other repossessed assets:			
Other real estate owned	882		
Other repossessed assets	135	158	180
Total other repossessed assets	1,017	158	180
Total non-performing assets	\$ 12,247	\$ 8,610	\$ 6,239
Reserves on non-accrual loans	\$ 2,082	\$ 1,116	\$ 1,278

- (1) The accrual of interest on loans is discontinued when there is a clear indication that the borrower's cash flow may not be sufficient to meet payments as they become due, which is generally when a loan is 90 days past due. When a loan is placed on non-accrual status, all previously accrued and unpaid interest is reversed. Interest income is

subsequently recognized on a cash basis as long as the remaining unpaid principal amount of the loan is deemed to be fully collectible. If collectibility is questionable, then cash payments are applied to principal. If these loans had been current throughout their terms, interest and fees on loans would have increased by approximately \$518,000, \$121,000 and \$168,000 for the years ended December 31, 2006, 2005 and 2004, respectively.

- (2) At December 31, 2006, loans past due 90 days and still accruing includes premium finance loans of \$1.5 million (69% of total). These loans are generally secured by obligations of insurance carriers to refund

**Table of Contents**

premiums on cancelled insurance policies. The refund of premiums from the insurance carriers can take 180 days or longer from the cancellation date. The total also includes \$571,000 of loans fully guaranteed by the U.S. Department of Agriculture.

We did not recognize any interest income on non-accrual loans during 2006 and 2005, compared to \$232,000 in 2004. Additional interest income that would have been recorded if the loans had been current during the years ended December 31, 2006, 2005 and 2004 totaled \$518,000, \$121,000 and \$168,000, respectively. Average impaired loans outstanding during the years ended December 31, 2006, 2005 and 2004 totaled \$6,082,000, \$4,726,000 and \$7,252,000, respectively.

Generally, we place loans on non-accrual when there is a clear indication that the borrower's cash flow may not be sufficient to meet payments as they become due, which is generally when a loan is 90 days past due. When a loan is placed on non-accrual status, all previously accrued and unpaid interest is reversed. Interest income is subsequently recognized on a cash basis as long as the remaining unpaid principal amount of the loan is deemed to be fully collectible. If collectibility is questionable, then cash payments are applied to principal. As of December 31, 2006, approximately \$50,000 of our non-accrual loans were earning on a cash basis.

A loan is considered impaired when, based on current information and events, it is probable that we will be unable to collect all amounts due (both principal and interest) according to the terms of the loan agreement. Reserves on impaired loans are measured based on the present value of the expected future cash flows discounted at the loan's effective interest rate or the fair value of the underlying collateral.

During the normal course of business, the Company and subsidiary may enter into transactions with related parties, including their officers, employees, directors, significant stockholders and their related affiliates. It is the Company's policy that all such transactions are on substantially the same terms as those prevailing at the time for comparable transactions with third parties. Loans to related parties, including officers and directors, were approximately \$4,656,000 and \$14,069,000 at December 31, 2006 and 2005, respectively. During the years ended December 31, 2006 and 2005, total advances were approximately \$8,393,000 and \$22,900,000 and total paydowns were \$17,807,000 and \$14,156,000, respectively.

**4. Goodwill and Other Intangible Assets**

Goodwill totaled \$9.8 million (net of \$374,000 of accumulated amortization) at December 31, 2006 and \$9.3 million (net of \$374,000 of accumulated amortization) at December 31, 2005. During 2006, the Company recorded goodwill totaling \$486,000 related to the purchase of insurance books of business. During 2005, the Company recorded \$5.1 million of goodwill in connection with the purchase of a premium finance marketing company, with additional payment up to \$4 million, over 3 years, which may increase this goodwill amount. Also during 2005, the Company recorded \$2.7 million of goodwill in connection with the purchase of an insurance agency and insurance books of business.

During 2006, the Company recorded customer relationship intangibles totaling \$506,000 in connection with the acquisitions of insurance books of business. During 2005, the Company recorded a customer base intangible totaling \$1.6 million related to the July 2005 purchase of a portfolio and loan account services of a premium finance loan customer base. Also in 2005, the Company recorded customer relationship intangibles totaling \$1.7 million related to the purchase of insurance customer relationships.

**Table of Contents**

Goodwill and other intangible assets at December 31, 2006 and December 31, 2005 are summarized as follows (in thousands):

	<b>Gross Goodwill</b>			<b>Net Goodwill</b>
	<b>and Intangible</b>		<b>Accumulated</b>	<b>and</b>
	<b>Assets</b>		<b>Amortization</b>	<b>Intangible Assets</b>
<b>December 31, 2006</b>				
Goodwill	\$ 10,202		\$ (374)	\$ 9,828
Insurance customer relationships	2,489		(714)	1,775
Loan customer base	1,622		(236)	1,386
	\$ 14,313		\$ (1,324)	\$ 12,989
<b>December 31, 2005</b>				
Goodwill	\$ 9,716		\$ (374)	\$ 9,342
Insurance customer relationships	1,983		(239)	1,744
Loan customer base	1,622		(74)	1,548
	\$ 13,321		\$ (687)	\$ 12,634

Other intangible assets are amortized over their estimated lives, which range from 2 to 10 years. Amortization expense related to intangible assets totaled \$637,000 in 2006, \$169,000 in 2005 and none in 2004. The estimated aggregate future amortization expense for intangible assets remaining as of December 31, 2006 is as follows:

2007	\$ 649
2008	414
2009	392
2010	390
2011	390
Thereafter	926
	\$ 3,161

**5. Premises and Equipment**

Premises and equipment at December 31, 2006 and 2005 are summarized as follows:

<i>(in thousands)</i>	<b>December 31</b>	
	<b>2006</b>	<b>2005</b>
Premises	\$ 5,876	\$ 6,049
Furniture and equipment	12,758	10,882
Rental equipment	30,241	15,304
	48,875	32,235



Accumulated depreciation	(15,057)	(10,603)
	\$ 33,818	\$ 21,632

Depreciation expense was approximately \$5,206,000, \$1,816,000 and \$1,555,000 in 2006, 2005 and 2004, respectively.

**Table of Contents****6. Deposits**

The scheduled maturities of interest bearing time deposits are as follows at December 31, 2006 (in thousands):

2007	\$ 1,384,830
2008	28,887
2009	76,476
2010	11,038
2011	11,490
2012 and after	61
	<b>\$ 1,512,782</b>

At December 31, 2006 and 2005, the Bank had approximately \$38,000,000 and \$50,000,000, respectively, in deposits from related parties, including directors, stockholders, and their related affiliates.

At December 31, 2006 and 2005, interest bearing time deposits, including deposits in foreign branches, of \$100,000 or more were approximately \$1,418,181,000 and \$1,053,599,000, respectively.

**7. Borrowing Arrangements**

Borrowings at December 31, 2006 consist of \$29.4 million of securities sold under repurchase agreements with a weighted average rate of 3.41%, \$14.0 million of customer repurchase agreements, and \$2.2 million of treasury, tax and loan notes. Securities sold under repurchase are with one counterparty, Salomon Smith Barney and have a weighted average maturity of six months. At December 31, 2006, we had no borrowings from the FHLB. FHLB borrowings are collateralized by eligible securities and loans. Our unused FHLB borrowing capacity at December 31, 2006 was approximately \$781.0 million, of which \$546.0 million relates to loans and \$235.0 million relates to securities. There were \$63.2 million of securities pledged for customer repurchase agreements and securities sold under repurchase agreements and \$9.5 million pledged for treasury, tax and loan notes. During the year ended December 31, 2006, our average borrowings from these sources were \$308.6 million, of which \$100.3 million related to securities sold under repurchase agreements. The maximum amount of borrowed funds outstanding at any month-end during the year ended December 31, 2006 was \$442.0 million, of which \$103.6 million related to securities sold under repurchase agreements.

The Bank had \$166.0 million of downstream federal funds purchased outstanding with a rate of 5.275% at December 31, 2006. The Bank had unused upstream federal fund lines available from commercial banks at December 31, 2006 of approximately \$379.5 million. Generally, these federal fund borrowings are overnight, but not to exceed seven days.

As of December 31, 2006, our borrowings were as follows (in thousands)

<b>Within One Year</b>	<b>After One but Within</b>	<b>After Three but Within</b>	<b>After Five Years</b>	<b>Total</b>
----------------------------	-------------------------------------	---	-----------------------------	--------------

		<b>Three Years</b>		<b>Five Years</b>	
Federal funds purchased(1)	\$ 165,955	\$		\$	\$ 165,955
Securities sold under repurchase agreements(1)	29,400				29,400
Customer repurchase agreements(1)	13,959				13,959
Treasury, tax and loan notes(1)	2,245				2,245
Long-term debt(1)				113,406	113,406
Total borrowings	\$ 211,559	\$		\$ 113,406	\$ 324,965

(1) Excludes interest.

**Table of Contents**

Borrowings at December 31, 2005 consist of \$99.7 million of securities sold under repurchase agreements with a weighted average rate of 3.20%, \$8.7 million of customer repurchase agreements, and \$3.9 million of treasury, tax and loan notes. Securities sold under repurchase are with two significant counterparties which are Salomon Smith Barney at \$85.4 million and Credit Suisse First Boston at \$14.3 million. The weighted average maturities of the Salomon and Credit Suisse repurchase agreements are nine months and two months, respectively. At December 31, 2005, \$50.0 million of our borrowings consisted of borrowings from the FHLB. There were \$153.9 million of securities pledged for customer repurchase agreements and securities sold under repurchase agreements and \$4.4 million pledged for treasury, tax and loan notes. During the year ended December 31, 2005, our average borrowings from these sources were \$477.2 million, of which \$315.6 million related to securities sold under repurchase agreements. The maximum amount of borrowed funds outstanding at any month-end during the year ended December 31, 2005 was \$610.3 million, of which \$354.2 million related to securities sold under repurchase agreements.

The Bank had \$103.5 million of downstream federal funds purchased outstanding with a rate of 4.325% at December 31, 2005. The Bank had unused upstream federal fund lines available from commercial banks at December 31, 2005 of approximately \$280.5 million. Generally, these federal fund borrowings are overnight, but not to exceed seven days.

Borrowings at December 31, 2004 consist of \$463.9 million of securities sold under repurchase agreements with a weighted average rate of 2.33%, \$14.3 million of customer repurchase agreements, and \$3.3 million of treasury, tax and loan notes. Securities sold under repurchase are with two significant counterparties which are Salomon Smith Barney at \$435.4 million and Credit Suisse First Boston at \$28.5 million. The weighted average maturities of the Salomon and Suisse repurchase agreements are seven months and eight months, respectively. At December 31, 2004, none of our borrowings consisted of borrowings from the FHLB. Our unused FHLB borrowing capacity at December 31, 2004 was approximately \$245.0 million. There were \$524.3 million of securities pledged for customer repurchase agreements and securities sold under repurchase agreements and \$3.4 million pledged for treasury, tax and loan notes. During the year ended December 31, 2004, our average borrowings from these sources were \$612.3 million, of which \$458.9 million related to securities sold under repurchase agreements. The maximum amount of borrowed funds outstanding at any month-end during the year ended December 31, 2004 was \$653.2 million, of which \$478.6 million related to securities sold under repurchase agreements.

The Bank had \$113.5 million of downstream federal funds purchased outstanding with a rate of 2.325% at December 31, 2004. The Bank had unused upstream federal fund lines available from commercial banks at December 31, 2004 of approximately \$138.6 million. Generally, these federal fund borrowings are overnight, but not to exceed seven days.

**8. Long-term Debt**

On September 29, 2006, Texas Capital Statutory Trust V issued \$41,238,000 of its Floating Rate Capital Securities (the 2006-2 Trust Preferred Securities) in a private offering. Proceeds of the 2006-2 Trust Preferred Securities were invested in Floating Rate Junior Subordinated Deferrable Interest Debentures (the 2006-2 Subordinated Debentures) of the Company. The interest rate on the 2006-2 Trust Preferred Subordinated Debentures is a floating rate that resets quarterly to 1.71% above the three-month LIBOR rate. After deducting underwriter's compensation and other expenses of the offering, the net proceeds were available to the Company to increase capital and for general corporate purposes, including use in investment and lending activities. Interest payments on the 2006-2 Subordinated Debentures are deductible for federal income tax purposes.

The 2006-2 Trust Preferred Securities and the 2006-2 Subordinated Debentures each mature in September 2036; however, the 2006-2 Trust Preferred Securities and the 2006-2 Subordinated Debentures may be redeemed at the

option of the Company on fixed quarterly dates beginning on December 31, 2011. The 2006-2 Trust Preferred and the 2006-2 Subordinated Debentures also may be redeemed prior to maturity if certain events occur. The 2006-2 Trust Preferred is subject to mandatory redemption, in whole or in part, upon repayment of the 2006-2 Subordinated Debentures at maturity or their earlier redemption. The

**Table of Contents**

Company also has the right, if certain conditions are met, to defer payment of interest on the 2006-2 Subordinated Debentures, which would result in a deferral of dividend payments on the 2006-2 Trust Preferred, at any time or from time to time for a period not to exceed 20 consecutive quarters in a deferral period. The payment by the Company of the principal and interest on the 2006-2 Subordinated Debentures is subordinated and junior in right of payment to the prior payment in full of all senior indebtedness of the Company, whether outstanding at this time or incurred in the future.

The Company and Texas Capital Statutory Trust V believe that, taken together, the obligations of the Company under the Trust Preferred Guarantee Agreement, the Amended and Restated Trust Agreement, the Subordinated Debentures, the Indenture and the Agreement as to Expenses and Liabilities, entered into in connection with the offering of the 2006-2 Trust Preferred and the 2006-2 Subordinated Debentures, in the aggregate constitute a full and unconditional guarantee by the Company of the obligations of Texas Capital Statutory Trust V under the 2006 Trust Preferred.

Texas Capital Statutory Trust V is a Delaware business trust created for the purpose of issuing the 2006-2 Trust Preferred and purchasing the 2006-2 Subordinated Debentures, which are its sole assets. The Company owns all of the outstanding common securities, liquidation value \$1,000 per share, of Texas Capital Statutory Trust V.

On April 28, 2006, Texas Capital Statutory Trust IV issued \$25,774,000 of its Floating Rate Capital Securities (the 2006-1 Trust Preferred Securities) in a private offering. Proceeds of the 2006-1 Trust Preferred Securities were invested in Floating Rate Junior Subordinated Deferrable Interest Debentures (the 2006-1 Subordinated Debentures) of the Company. The interest rate on the 2006-1 Trust Preferred Subordinated Debentures is a floating rate that resets quarterly to 1.60% above the three-month LIBOR rate. After deducting underwriter's compensation and other expenses of the offering, the net proceeds were available to the Company to increase capital and for general corporate purposes, including use in investment and lending activities. Interest payments on the 2006-1 Subordinated Debentures are deductible for federal income tax purposes.

The 2006-1 Trust Preferred Securities and the 2006-1 Subordinated Debentures each mature in June 2036; however, the 2006-1 Trust Preferred Securities and the 2006-1 Subordinated Debentures may be redeemed at the option of the Company on fixed quarterly dates beginning on June 15, 2011. The 2006-1 Trust Preferred and the 2006-1 Subordinated Debentures also may be redeemed prior to maturity if certain events occur. The 2006-1 Trust Preferred is subject to mandatory redemption, in whole or in part, upon repayment of the 2006-1 Subordinated Debentures at maturity or their earlier redemption. The Company also has the right, if certain conditions are met, to defer payment of interest on the 2006-1 Subordinated Debentures, which would result in a deferral of dividend payments on the 2006-1 Trust Preferred, at any time or from time to time for a period not to exceed 20 consecutive quarters in a deferral period. The payment by the Company of the principal and interest on the 2006-1 Subordinated Debentures is subordinated and junior in right of payment to the prior payment in full of all senior indebtedness of the Company, whether outstanding at this time or incurred in the future.

The Company and Texas Capital Statutory Trust IV believe that, taken together, the obligations of the Company under the Trust Preferred Guarantee Agreement, the Amended and Restated Trust Agreement, the Subordinated Debentures, the Indenture and the Agreement as to Expenses and Liabilities, entered into in connection with the offering of the 2006-1 Trust Preferred and the 2006-1 Subordinated Debentures, in the aggregate constitute a full and unconditional guarantee by the Company of the obligations of Texas Capital Statutory Trust IV under the 2006 Trust Preferred.

Texas Capital Statutory Trust IV is a Delaware business trust created for the purpose of issuing the 2006-1 Trust Preferred and purchasing the 2006-1 Subordinated Debentures, which are its sole assets. The Company owns all of the outstanding common securities, liquidation value \$1,000 per share, of Texas Capital Statutory Trust IV.

On October 6, 2005, Texas Capital Statutory Trust III issued \$25,774,000 of its Fixed/Floating Rate Capital Securities (the 2005 Trust Preferred) in a private offering. Proceeds of the 2005 Trust Preferred were invested

**Table of Contents**

in Fixed/Floating Rate Junior Subordinated Deferrable Interest Debentures (the 2005 Subordinated Debentures) of the Company. Interest rate on the 2005 Trust Preferred Subordinated Debentures is a fixed rate of 6.19% for five years through December 15, 2010, and a floating rate of interest for the remaining 25 years that resets quarterly to 1.51% above the three month LIBOR rate. After deducting underwriter's compensation and other expenses of the offering, the net proceeds were available to the Company to increase capital and for general corporate purposes, including use in investment and lending activities. Interest payments on the Subordinated Debentures are deductible for federal income tax purposes.

The 2005 Trust Preferred and the 2005 Subordinated Debentures each mature in December 2035. If certain conditions are met, the maturity dates of the 2005 Trust Preferred and the 2005 Subordinated Debentures may be shortened to a date not earlier than December 2010. The 2005 Trust Preferred and the 2005 Subordinated Debentures also may be redeemed prior to maturity if certain events occur. The 2005 Trust Preferred is subject to mandatory redemption, in whole or in part, upon repayment of the 2005 Subordinated Debentures at maturity or their earlier redemption. The Company also has the right, if certain conditions are met, to defer payment of interest on the 2005 Subordinated Debentures, which would result in a deferral of dividend payments on the 2005 Trust Preferred, at any time or from time to time for a period not to exceed 20 consecutive quarters in a deferral period. The payment by the Company of the principal and interest on the 2005 Subordinated Debentures is subordinated and junior in right of payment to the prior payment in full of all senior indebtedness of the Company, whether outstanding at this time or incurred in the future.

The Company and Texas Capital Statutory Trust III believe that, taken together, the obligations of the Company under the Trust Preferred Guarantee Agreement, the Amended and Restated Trust Agreement, the Subordinated Debentures, the Indenture and the Agreement as to Expenses and Liabilities, entered into in connection with the offering of the 2005 Trust Preferred and the Subordinated Debentures, in the aggregate constitute a full and unconditional guarantee by the Company of the obligations of Texas Capital Statutory Trust III under the 2005 Trust Preferred.

Texas Capital Statutory Trust III is a Delaware business trust created for the purpose of issuing the 2005 Trust Preferred and purchasing the Subordinated Debentures, which are its sole assets. The Company owns all of the outstanding common securities, liquidation value \$1,000 per share, of Texas Capital Statutory Trust III.

On April 10, 2003, Texas Capital Statutory Trust II issued \$10,310,000 of its Floating Rate Capital Securities Cumulative Trust Preferred Securities (the 2003 Trust Preferred) in a private offering. Proceeds of the 2003 Trust Preferred were invested in the Floating Rate Junior Subordinated Deferrable Interest Securities (the 2003 Subordinated Debentures) of the Company. Interest rate on the 2003 Trust Preferred Subordinated Debentures is three month LIBOR plus 3.25%. After deducting underwriter's compensation and other expenses of the offering, the net proceeds were available to the Company to increase capital and for general corporate purposes, including use in investment and lending activities. Interest payments on the Subordinated Debentures are deductible for federal income tax purposes.

The 2003 Trust Preferred and the 2003 Subordinated Debentures each mature in April 2033. If certain conditions are met, the maturity dates of the 2003 Trust Preferred and the Subordinated Debentures may be shortened to a date not earlier than April 10, 2008. The 2003 Trust Preferred and the 2003 Subordinated Debentures also may be redeemed prior to maturity if certain events occur. The 2003 Trust Preferred is subject to mandatory redemption, in whole or in part, upon repayment of the 2003 Subordinated Debentures at maturity or their earlier redemption. The Company also has the right, if certain conditions are met, to defer payment of interest on the 2003 Subordinated Debentures, which would result in a deferral of dividend payments on the 2003 Trust Preferred, at any time or from time to time for a period not to exceed 20 consecutive quarters in a deferral period. The payment by the Company of the principal and interest on the 2003 Subordinated Debentures is subordinated and junior in right of payment to the prior payment in full of all senior indebtedness of the Company, whether outstanding at this time or incurred in the future.



The Company and Texas Capital Statutory Trust II believe that, taken together, the obligations of the Company under the Trust Preferred Guarantee Agreement, the Amended and Restated Trust Agreement, the

**Table of Contents**

2003 Subordinated Debentures, the Indenture and the Agreement as to Expenses and Liabilities, entered into in connection with the offering of the 2003 Trust Preferred and the 2003 Subordinated Debentures, in the aggregate constitute a full and unconditional guarantee by the Company of the obligations of Texas Capital Statutory Trust II under the 2003 Trust Preferred.

Texas Capital Statutory Trust II is a Connecticut business trust created for the purpose of issuing the 2003 Trust Preferred and purchasing the Subordinated Debentures, which are its sole assets. The Company owns all of the outstanding common securities, liquidation value \$1,000 per share of Texas Capital Statutory Trust II.

On November 19, 2002, Texas Capital Bancshares Statutory Trust I issued \$10,310,000 of its Floating Rate Capital Securities Cumulative Trust Preferred Securities (the 2002 Trust Preferred) in a private offering. Proceeds of the 2002 Trust Preferred were invested in the Floating Rate Junior Subordinated Deferrable Interest Securities (the 2002 Subordinated Debentures) of the Company. Interest rate on the 2002 Trust Preferred Subordinated Debentures is three month LIBOR plus 3.35%. After deducting underwriter's compensation and other expenses of the offering, the net proceeds were available to the Company to increase capital and for general corporate purposes, including use in investment and lending activities. Interest payments on the 2002 Subordinated Debentures are deductible for federal income tax purposes.

The 2002 Trust Preferred and the 2002 Subordinated Debentures each mature in November 2032. If certain conditions are met, the maturity dates of the 2002 Trust Preferred and the 2002 Subordinated Debentures may be shortened to a date not earlier than November 19, 2007. The 2002 Trust Preferred and the 2002 Subordinated Debentures also may be redeemed prior to maturity if certain events occur. The 2002 Trust Preferred is subject to mandatory redemption, in whole or in part, upon repayment of the 2002 Subordinated Debentures at maturity or their earlier redemption. The Company also has the right, if certain conditions are met, to defer payment of interest on the 2002 Subordinated Debentures, which would result in a deferral of dividend payments on the 2002 Trust Preferred, at any time or from time to time for a period not to exceed 20 consecutive quarters in a deferral period. The payment by the Company of the principal and interest on the 2002 Subordinated Debentures is subordinated and junior in right of payment to the prior payment in full of all senior indebtedness of the Company, whether outstanding at this time or incurred in the future.

The Company and Texas Capital Bancshares Statutory Trust I believe that, taken together, the obligations of the Company under the Trust Preferred Guarantee Agreement, the Amended and Restated Trust Agreement, the 2002 Subordinated Debentures, the Indenture and the Agreement as to Expenses and Liabilities, entered into in connection with the offering of the 2002 Trust Preferred and the 2002 Subordinated Debentures, in the aggregate constitute a full and unconditional guarantee by the Company of the obligations of Texas Capital Bancshares Statutory Trust I under the 2002 Trust Preferred.

Texas Capital Bancshares Statutory Trust I is a Connecticut business trust created for the purpose of issuing the 2002 Trust Preferred and purchasing the Subordinated Debentures, which are its sole assets. The Company owns all of the outstanding common securities, liquidation value \$1,000 per share of Texas Capital Bancshares Statutory Trust I.

In February 2005, the Federal Reserve Board issued a final rule that allows the continued inclusion of trust preferred securities in the Tier I capital of bank holding companies. The Board's final rule limits the aggregate amount of restricted core capital elements (which includes trust preferred securities, among other things) that may be included in the Tier I capital of most bank holding companies to 25% of all core capital elements, including restricted core capital elements, net of goodwill less any associated deferred tax liability. As a result of this final ruling, \$81 million of the \$113.4 million in trust preferred securities issued by Texas Capital Bancshares Statutory Trusts I, II, III, IV and V is included in Tier I capital at December 31, 2006.

**9. Income Taxes**

The Company has a gross deferred tax asset of \$14.1 million at December 31, 2006, which relates primarily to our allowance for loan losses and our unrealized loss on securities. Although realization is not assured,

**Table of Contents**

management believes it is more likely than not that all of the deferred tax assets will be realized. The Company's net deferred tax asset is included in other assets in the consolidated balance sheet.

At December 31, 2005, the Company had a gross deferred tax asset of \$13.7 million, which related primarily to our allowance for loan losses.

Income tax expense/(benefit) consists of the following for the years ended:

<i>(in thousands)</i>	<b>Year Ended December 31</b>		
	<b>2006</b>	<b>2005</b>	<b>2004</b>
Current:			
Federal	\$ 16,054	\$ 14,054	\$ 10,086
State	308	247	
Total	\$ 16,362	\$ 14,301	\$ 10,086
Deferred:			
Federal	\$ (1,433)	\$ (302)	\$ (300)
State			
Total	\$ (1,433)	\$ (302)	\$ (300)
Total expense:			
Federal	\$ 14,621	\$ 13,752	\$ 9,786
State	308	247	
Total	\$ 14,929	\$ 13,999	\$ 9,786

The following table shows the breakdown of total income tax expense for continuing operations and discontinued operations for the years ended December 31, 2006, 2005 and 2004:

Total expense:			
From continuing operations	\$ 15,064	\$ 13,783	\$ 10,006
From discontinued operations	(135)	216	(220)
Total	\$ 14,929	\$ 13,999	\$ 9,786

**Table of Contents**

Deferred income taxes reflect the net tax effects of temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for income tax purposes. Significant components of deferred tax assets and liabilities are as follows:

<i>(in thousands)</i>	<b>December 31</b>	
	<b>2006</b>	<b>2005</b>
Deferred tax assets:		
Allowance for loan losses	\$ 7,491	\$ 6,641
Organizational costs/software	142	289
Loan origination fees	2,155	1,957
Stock compensation	1,183	177
Non-accrual interest	90	151
Unrealized loss on securities	2,816	4,363
Other	260	150
	14,137	13,728
Deferred tax liabilities:		
Loan origination costs	(755)	(677)
FHLB stock dividends	(354)	(250)
Depreciation	(427)	(109)
Other	(23)	
	(1,559)	(1,036)
Net deferred tax asset	\$ 12,578	\$ 12,692

The reconciliation of income attributable to continuing operations computed at the U.S. federal statutory tax rates to income tax expense (benefit) is as follows:

	<b>Year Ended December 31</b>		
	<b>2006</b>	<b>2005</b>	<b>2004</b>
Tax at U.S. statutory rate	35%	35%	35%
State taxes	1%	1%	
Non-deductible expenses	1%	1%	1%
Non-taxable income	(2)%	(2)%	(3)%
Other and tax related reserves	(1)%	(1)%	
Total	34%	34%	33%

**10. Employee Benefits**

The Company has a qualified retirement plan, with a salary deferral feature designed to qualify under Section 401 of the Internal Revenue Code (the 401(k) Plan). The 401(k) Plan permits the employees of the Company to defer a portion of their compensation. Matching contributions may be made in amounts and at times determined by the Company. The Company made no such contributions for the years ended December 31, 2005 and 2004. The Company contributed approximately \$340,000 for the year ended December 31, 2006. Employees of the Company are eligible to participate in the 401(k) Plan when they meet certain requirements concerning minimum age and period of credited

service. All contributions to the 401(k) Plan are invested in accordance with participant elections among certain investment options.

During 2000, the Company implemented an Employee Stock Purchase Plan (ESPP). Employees are eligible for the plan when they have met certain requirements concerning period of credited service and minimum hours worked. Eligible employees may contribute a minimum of 1% to a maximum of 10% of eligible compensation up to the Section 423 of the Internal Revenue Code limit of \$25,000. The Company has allocated 160,000 shares to the plan. As of December 31, 2005 and 2004, 159,478 shares, had been purchased

**Table of Contents**

on behalf of the employees. Effective December 30, 2005, the 2000 Employee Stock Purchase Plan was terminated. During January 2006, a new plan ( 2006 ESPP ) was adopted that allocated 400,000 shares to the plan. The 2006 Employee Stock Purchase Plan was approved by stockholders at the 2006 annual meeting. As of December 31, 2006, 12,293 shares had been purchased on behalf of the employees under the 2006 ESPP.

As of December 31, 2006, the Company has two stock option plans, the 1999 Stock Omnibus Plan ( 1999 Plan ) and the 2005 Long-Term Incentive Plan ( 2005 Plan ). The 1999 Plan is no longer available for grants of equity based compensation; however, options to purchase shares previously issued under the plan will remain outstanding and be subject to administration by the Company s board of directors. Under the 2005 Plan, equity-based compensation grants were made by the Board of Directors, or its designated committee. Grants under the 2005 Plan are subject to vesting requirements. Under the 2005 Plan, the Company may grant, among other things, nonqualified stock options, incentive stock options, restricted stock units, stock appreciation rights, or any combination thereof. The 2005 Plan includes grants for employees and directors. Total shares authorized under the plan for awards is 1,500,000. Total shares which may be issued under the 2005 Plan at December 31, 2006 and 2005 were 695,902 and 1,381,000.

The fair value of our stock option and stock appreciation right (SAR) grants are estimated at the date of grant using the Black-Scholes option pricing model. The Black-Scholes option valuation model was developed for use in estimating the fair value of traded options which have no vesting restrictions and are fully transferable. In addition, option valuation models require the input of highly subjective assumptions including the expected stock price volatility. Because our employee stock options have characteristics significantly different from those of traded options, and because changes in the subjective input assumptions can materially affect the fair value estimate, in management s opinion, the existing models do not necessarily provide the best single measure of the fair value of its employee stock options.

The fair value of the options, stock appreciation rights and performance stock appreciation rights were estimated at the date of grant using the Black-Scholes option pricing model with the following weighted-average assumptions:

	<b>2006</b>
Risk-free rate	4.83%
Dividend yield	0.00
Market price volatility factor	.279
Weighted-average expected life of options	5 years

**Table of Contents**

A summary of the Company's stock option activity and related information for 2006, 2005 and 2004 is as follows:

	<b>December 31, 2006</b>		<b>December 31, 2005</b>		<b>December 31, 2004</b>	
	<b>Options</b>	<b>Weighted Average Exercise Price</b>	<b>Options</b>	<b>Weighted Average Exercise Price</b>	<b>Options</b>	<b>Weighted Average Exercise Price</b>
Options outstanding at beginning of year	2,608,006	\$ 10.32	2,654,480	\$ 9.01	2,686,193	\$ 7.85
Options granted			307,250	20.84	309,500	16.38
Options exercised	(259,213)	8.03	(240,814)	7.35	(318,413)	6.52
Options forfeited	(40,690)	13.94	(112,910)	14.62	(22,800)	7.25
Options outstanding at year-end	2,308,103	\$ 10.51	2,608,006	\$ 10.32	2,654,480	\$ 9.01
Options vested and exercisable at year-end	1,526,106	\$ 8.82	1,557,207	\$ 7.56	1,256,812	\$ 7.23
Intrinsic value of options vested and exercisable	\$ 16,875,000					
Weighted average remaining contractual life of options vested and exercisable		4.87				
Weighted average fair value of options granted during 2006, 2005 and 2004		\$		\$ 6.93		\$ 5.28
Fair value of shares vested during year	\$ 3,618,000		\$ 3,163,000		\$ 2,442,000	
Intrinsic value of options exercised	\$ 3,419,000		\$ 3,464,000		\$ 3,260,000	
Weighted average remaining contractual life of options currently outstanding in years:		5.63		6.55		7.11

The Company expensed approximately \$1,565,000 in 2006 related to stock option awards. Expenses are calculated utilizing the straight-line method. The range of grant prices for all stock options was between \$18.62 and \$24.05 at December 31, 2005, and \$14.45 and \$21.84 at December 31, 2004.

In connection with the 2005 Long-term Incentive Plan, stock appreciation rights were issued in 2005 and 2006. These rights are service-based and generally vest over a period of five years. Of the SARs granted, 300,312 were Performance Stock Appreciation Rights (PSARs). The PSARs vest as certain price targets are met within a three year period. If the targets are not met within their stated timeframes, they will be forfeited.

	<b>December 31, 2006</b>		<b>December 31, 2005</b>	
	<b>SARs/</b>	<b>Weighted Average Exercise</b>	<b>SARs/</b>	<b>Weighted Average Exercise</b>



Edgar Filing: TEXAS CAPITAL BANCSHARES INC/TX - Form 10-K

	<b>PSARs</b>	<b>Price</b>	<b>PSARs</b>	<b>Price</b>
SARs outstanding at beginning of year	21,000	\$ 23.38		\$
SARs granted	1,017,031	21.65	21,000	23.38
SARs exercised				
SARs forfeited	(14,977)	22.65		
SARs outstanding at year-end	1,023,054	\$ 21.67	21,000	\$ 23.38
SARs vested at year-end	4,200			
Compensation expense	\$ 784,000		\$	
Weighted average fair value of SAR s granted during 2006		\$ 6.81		\$
Weighted average remaining contractual life of SAR s currently outstanding in years		9.50		

**Table of Contents**

The following table summarizes the status of and changes in the Bank's nonvested restricted stock units:

	<b>Non-Vested Stock Awards Outstanding</b>	
	<b>Number of Shares</b>	<b>Weighted- Average Grant-Date Fair Value</b>
Balance, January 1, 2004	240,750	\$ 8.53
Granted		
Vested and issued	(105,750)	8.81
Forfeited		
Cancelled		
Balance, December 31, 2004	135,000	8.31
Granted		
Vested and issued	(67,500)	8.31
Forfeited		
Cancelled		
Balance, December 31, 2005	67,500	8.31
Granted	412,383	20.52
Vested and issued	(67,500)	8.31
Forfeited	(815)	22.65
Cancelled		
Balance, December 31, 2006	411,568	\$ 20.52

The RSU's granted during 2006 generally vest over five years. Compensation cost for restricted stock units was \$498,000, \$873,000 and \$765,000 for years ended December 31, 2006, 2005 and 2004, respectively. The weighted average remaining contractual life of RSU's currently outstanding is 9.81 years.

Total compensation cost for all share-based arrangements, net of taxes, was \$1,877,000, for the year ended December 31, 2006.

Unrecognized stock-based compensation expense related to unvested options issued prior to adoption of SFAS 123R is \$3.4 million, pre-tax. The weighted average period over which this unrecognized expense is expected to be recognized was 1.9 years. Unrecognized stock-based compensation expense related to SAR grants issued during 2006 is \$5.8 million. At December 31, 2006, the weighted average period over which this unrecognized expense is expected to be recognized was 2.6 years. Unrecognized stock-based compensation expense related to RSU grants during 2006 is \$8.0 million. At December 31, 2006, the weighted average period over which this unrecognized expense is expected to be recognized was 2.9 years.

Cash flows from financing activities included \$4,090,000 in cash inflows from excess tax benefits related to stock compensation. The 2006 tax benefit realized from stock options exercised is \$1,431,000.

Upon share option exercise, new shares are issued as opposed to treasury shares.



**Table of Contents**

The following pro forma information presents net income and earnings per share for 2005 and 2004 as if the fair value method of SFAS 123 had been adopted.

<i>(in thousands except per share data)</i>	<b>Year Ended December 31</b>	
	<b>2005</b>	<b>2004</b>
Net income from continuing operations	\$ 26,776	\$ 19,985
Add: Total stock-based employee compensation recorded, net of related tax effects	576	510
Less: Total stock based employee compensation expense determined under fair value based method for all awards, net of related tax effect	(1,526)	(1,274)
Pro forma net income from continuing operations	25,826	19,221
Income from discontinued operations	416	(425)
Pro forma net income from consolidated operations	\$ 26,242	\$ 18,796
Basic income per share:		
From continuing operations	\$ 1.05	\$ .79
Pro forma from continuing operations	1.01	.76
As reported	1.06	.77
Pro forma from consolidated operations	1.02	.74
Diluted income per share:		
From continuing operations	\$ 1.01	\$ .76
Pro forma from continuing operations	.96	.73
As reported	1.02	.75
Pro forma from consolidated operations	.98	.71

The fair value of these options was estimated at the date of grant using the Black-Scholes option pricing model with the following weighted-average assumptions:

	<b>2005</b>	<b>2004</b>
Risk-free rate	5.26%	3.64%
Dividend yield	0.00	0.00
Market price volatility factor	.390	.288
Weighted-average expected life of options	5 years	5 years

In 1999, the Company entered into a deferred compensation agreement with one of its executive officers. The agreement allows the employee to elect to defer up to 100% of his compensation on an annual basis. All deferred compensation is invested in the Company's common stock held in a rabbi trust. The stock is held in the name of the trustee, and the principal and earnings of the trust are held separate and apart from other funds of the Company, and are used exclusively for the uses and purposes of the deferred compensation agreement. The accounts of the trust have been consolidated with the accounts of the Company.

**11. Financial Instruments with Off-Balance Sheet Risk**

The Bank is a party to financial instruments with off-balance sheet risk in the normal course of business to meet the financing needs of its customers. These financial instruments include commitments to extend credit and standby letters of credit which involve varying degrees of credit risk in excess of the amount recognized in the consolidated balance sheets. The Bank's exposure to credit loss in the event of non-performance by the other party to the financial instrument for commitments to extend credit and standby letters of credit is represented by the contractual amount of these instruments. The Bank uses the same credit policies in making commitments and conditional obligations as it does for on-balance sheet instruments. The amount of collateral obtained, if deemed necessary, is based on management's credit evaluation of the borrower.

Commitments to extend credit are agreements to lend to a customer as long as there is no violation of any condition established in the contract. Commitments generally have fixed expiration dates or other

**Table of Contents**

termination clauses and may require payment of a fee. Since many of the commitments may expire without being drawn upon, the total commitment amounts do not necessarily represent future cash requirements. The Bank evaluates each customer's credit-worthiness on a case-by-case basis.

Standby letters of credit are conditional commitments issued by the Bank to guarantee the performance of a customer to a third party. Those guarantees are primarily issued to support public and private borrowing arrangements. The credit risk involved in issuing letters of credit is essentially the same as that involved in extending loan facilities to customers.

<i>(in thousands)</i>	<b>December 31</b>	
	<b>2006</b>	<b>2005</b>
Financial instruments whose contract amounts represent credit risk:		
Commitments to extend credit	\$ 1,070,873	\$ 851,625
Standby and commercial letters of credit	58,203	52,554

**12. Regulatory Restrictions**

The Company and the Bank are subject to various regulatory capital requirements administered by the federal banking agencies. Failure to meet minimum capital requirements can initiate certain mandatory (and possibly additional discretionary) actions by regulators that, if undertaken, could have a direct material effect on the Company's and the Bank's financial statements. Under capital adequacy guidelines and the regulatory framework for prompt corrective action, the Company and the Bank must meet specific capital guidelines that involve quantitative measures of the Company's and the Bank's assets, liabilities, and certain off-balance sheet items as calculated under regulatory accounting practices. The Company's and the Bank's capital amounts and classification are also subject to qualitative judgments by the regulators about components, risk weightings and other factors.

Quantitative measures established by regulation to ensure capital adequacy require the Company and the Bank to maintain minimum amounts and ratios (set forth in the table below) of total and Tier I capital (as defined in the regulations) to risk-weighted assets (as defined), and of Tier I capital (as defined) to average assets (as defined). Management believes, as of December 31, 2006, that the Company and the Bank meet all capital adequacy requirements to which they are subject.

Financial institutions are categorized as well capitalized or adequately capitalized, based on minimum total risk-based, Tier I risk-based and Tier I leverage ratios as set forth in the tables below. As shown below, the Bank's capital ratios exceed the regulatory definition of well capitalized as of December 31, 2006 and 2005. As of March 31, 2006, the most recent notification from the OCC categorized the Bank as well capitalized under the regulatory framework for prompt corrective action. There have been no conditions or events since the notification that management believes have changed the Bank's category. Based upon the information in its most recently filed call report, the Bank continues to meet the capital ratios necessary to be well capitalized under the regulatory framework for prompt corrective action.

**Table of Contents**

<i>(in thousands except percentage data)</i>	<b>Actual</b>		<b>For Capital Adequacy Purposes</b>		<b>To be Well Capitalized Under Prompt Corrective Action Provisions</b>	
	<b>Amount</b>	<b>Ratio</b>	<b>Amount</b>	<b>Ratio</b>	<b>Amount</b>	<b>Ratio</b>
As of December 31, 2006:						
Total capital (to risk-weighted assets):						
<b>Company</b>	\$ 375,096	11.16%	\$ 268,786	8.00%	N/A	N/A
Bank	339,336	10.10%	268,678	8.00%	\$ 335,847	10.00%
Tier 1 capital (to risk-weighted assets):						
<b>Company</b>	\$ 325,093	9.68%	\$ 134,393	4.00%	N/A	N/A
Bank	318,333	9.48%	134,339	4.00%	\$ 201,508	6.00%
Tier 1 capital (to average assets):						
<b>Company</b>	\$ 325,093	9.18%	\$ 141,595	4.00%	N/A	N/A
Bank	318,333	9.00%	141,541	4.00%	\$ 176,926	5.00%
As of December 31, 2005:						
Total capital (to risk-weighted assets):						
<b>Company</b>	\$ 275,695	10.83%	\$ 203,701	8.00%	N/A	N/A
Bank	258,327	10.15%	203,544	8.00%	\$ 254,431	10.00%
Tier 1 capital (to risk-weighted assets):						
<b>Company</b>	\$ 256,798	10.09%	\$ 101,851	4.00%	N/A	N/A
Bank	239,430	9.41%	101,772	4.00%	\$ 152,658	6.00%
Tier 1 capital (to average assets):						
<b>Company</b>	\$ 256,798	8.68%	\$ 118,296	4.00%	N/A	N/A
Bank	239,430	8.10%	118,220	4.00%	\$ 147,775	5.00%

Dividends that may be paid by subsidiary banks are routinely restricted by various regulatory authorities. The amount that can be paid in any calendar year without prior approval of the Bank's regulatory agencies cannot exceed the lesser of net profits (as defined) for that year plus the net profits for the preceding two calendar years, or retained earnings. No dividends were declared or paid during 2006, 2005 or 2004.

The required balance at the Federal Reserve at December 31, 2006 and 2005 was approximately \$47,331,000 and \$48,210,000, respectively.

**Table of Contents****13. Earnings Per Share**

The following table presents the computation of basic and diluted earnings per share (in thousands except share data):

	<b>Year-Ended December</b>		
	<b>2006</b>	<b>2005</b>	<b>2004</b>
Numerator:			
Net income from continuing operations	\$ 29,184	\$ 26,776	\$ 19,985
Income (loss) from discontinued operations	(260)	416	(425)
Net income	\$ 28,924	\$ 27,192	\$ 19,560
Denominator:			
Denominator for basic earnings per share-weighted average shares	25,945,065	25,619,594	25,260,526
Effect of employee stock options(1)	523,746	1,025,604	974,111
Denominator for dilutive earnings per share-adjusted weighted average shares and assumed conversions	26,468,811	26,645,198	26,234,637
Basic earning per share from continuing operations	\$ 1.12	\$ 1.05	\$ .79
Basic earning per share	\$ 1.11	\$ 1.06	\$ .77
Diluted earnings per share from continuing operations	\$ 1.10	\$ 1.00	\$ .76
Diluted earnings per share	\$ 1.09	\$ 1.02	\$ .75

(1) Stock options outstanding of 1,032,170 in 2006 and 47,500 in 2005 have not been included in diluted earnings per share because to do so would have been antidilutive for the periods presented. Stock options are antidilutive when the exercise price is higher than the current market price of the Company's common stock.

**14. Fair Values of Financial Instruments**

Generally accepted accounting principles require disclosure of fair value information about financial instruments, whether or not recognized on the balance sheet, for which it is practical to estimate that value. In cases where quoted market prices are not available, fair values are based on estimates using present value or other valuation techniques. Those techniques are significantly affected by the assumptions used, including the discount rate and estimates of future cash flows. This disclosure does not and is not intended to represent the fair value of the Company.

A summary of the carrying amounts and estimated fair values of financial instruments is as follows (in thousands):

	<b>December 31, 2006</b>		<b>December 31, 2005</b>	
	<b>Carrying Amount</b>	<b>Estimated Fair Value</b>	<b>Carrying Amount</b>	<b>Estimated Fair Value</b>
Cash and cash equivalents	\$ 93,716	\$ 93,716	\$ 137,840	\$ 137,840
Securities, available-for-sale	532,053	532,053	630,482	630,482
Loans, net	2,916,952	2,908,265	2,168,242	2,163,822
Deposits	3,069,330	3,068,785	2,495,179	2,495,081



Edgar Filing: TEXAS CAPITAL BANCSHARES INC/TX - Form 10-K

Federal funds purchased	165,955	165,955	103,497	103,497
Borrowings	45,604	45,452	162,224	160,544
Long-term debt	113,406	113,213	46,394	46,394

75

---

## **Table of Contents**

The following methods and assumptions were used by the Company in estimating its fair value disclosures for financial instruments:

### **Cash and cash equivalents**

The carrying amounts reported in the consolidated balance sheet for cash and cash equivalents approximate their fair value.

### **Securities**

The fair value of investment securities is based on prices obtained from independent pricing services which are based on quoted market prices for the same or similar securities.

### **Loans**

For variable-rate loans that reprice frequently with no significant change in credit risk, fair values are generally based on carrying values. The fair value for other loans is estimated using discounted cash flow analyses, using interest rates currently being offered for loans with similar terms to borrowers of similar credit quality. The carrying amount of accrued interest approximates its fair value. The carrying amount of loans held for sale approximates fair value.

### **Deposits**

The carrying amounts for variable-rate money market accounts approximate their fair value. Fixed-term certificates of deposit fair values are estimated using a discounted cash flow calculation that applies interest rates currently being offered on certificates to a schedule of aggregated expected monthly maturities.

### **Federal funds purchased, other borrowings and long-term debt**

The carrying value reported in the consolidated balance sheet for federal funds purchased and short-term borrowings approximates their fair value. The fair value of term borrowings and long-term debt is estimated using a discounted cash flow calculation that applies interest rates currently being offered on similar borrowings.

### **Off-balance sheet instruments**

Fair values for the Company's off-balance sheet instruments which consist of lending commitments and standby letters of credit are based on fees currently charged to enter into similar agreements, taking into account the remaining terms of the agreements and the counterparties' credit standing. Management believes that the fair value of these off-balance sheet instruments is not significant.

## **15. Commitments and Contingencies**

The Company leases various premises under operating leases with various expiration dates. Rent expense incurred under operating leases amounted to approximately \$5,354,000, \$4,153,000 and \$3,068,000 for the years ended December 31, 2006, 2005 and 2004, respectively.

**Table of Contents**

Minimum future lease payments under operating leases are as follows:

<b>Year Ending December 31, (in thousands)</b>	<i>Minimum Payments</i>
2007	\$ 5,747
2008	6,478
2009	7,186
2010	5,638
2011	3,812
2012 and thereafter	35,951
	<b>\$ 64,812</b>

**16. Parent Company Only**

Summarized financial information for Texas Capital Bancshares, Inc. Parent Company Only follows:

**Balance Sheets**

<i>(in thousands)</i>	<b>December 31</b>	
	<b>2006</b>	<b>2005</b>
<b>Assets</b>		
Cash and cash equivalents	\$ 30,040	\$ 12,655
Investment in subsidiaries	331,162	244,559
Other assets	6,581	5,265
Total assets	<b>\$ 367,783</b>	<b>\$ 262,479</b>
<b>Liabilities and Stockholders Equity</b>		
Other liabilities	\$ 762	\$ 513
Long-term debt	113,406	46,394
Total liabilities	114,168	46,907
Common stock	261	258
Additional paid-in capital	182,321	176,131
Retained earnings	76,263	47,288
Accumulated other comprehensive loss	(5,230)	(8,105)
Total stockholders equity	253,615	215,572
Total liabilities and stockholders equity	<b>\$ 367,783</b>	<b>\$ 262,479</b>

**Table of Contents****Statements of Earnings**

<i>(in thousands)</i>	<b>Year Ended December 31</b>		
	<b>2006</b>	<b>2005</b>	<b>2004</b>
Dividend income	\$ 160	\$ 53	\$ 30
Other income	590	565	
Total income	750	618	30
Interest expense	5,439	1,858	1,097
Salaries and employee benefits	441	413	463
Legal and professional	1,174	1,023	883
Other non-interest expense	415	328	375
Total expense	7,469	3,622	2,818
Loss before income taxes and equity in undistributed income of subsidiary	(6,719)	(3,004)	(2,788)
Income tax benefit	(2,284)	(1,016)	(921)
Loss before equity in undistributed income of subsidiary	(4,435)	(1,988)	(1,867)
Equity in undistributed income of subsidiary	33,409	29,230	21,427
Net income	\$ 28,974	\$ 27,242	\$ 19,560

**Statements of Cash Flows**

<i>(in thousands)</i>	<b>Year Ended December 31</b>		
	<b>2006</b>	<b>2005</b>	<b>2004</b>
<b>Operating Activities</b>			
Net income	\$ 28,974	\$ 27,242	\$ 19,560
Adjustments to reconcile net income to net cash used in operating activities:			
Equity in undistributed income of subsidiary	(33,409)	(29,230)	(21,427)
(Increase) decrease in other assets	(1,316)	(1,550)	(2,483)
Tax benefit from stock option exercises	1,431	1,424	1,411
Excess tax benefits from stock-based compensation arrangements	(4,090)		
Increase in other liabilities	250	78	51
Net cash used in operating activities	(8,160)	(2,036)	(2,888)
<b>Investing Activities</b>			
Investment in subsidiaries	(47,472)	(40,785)	(7,000)
Net cash used in investing activities	(47,472)	(40,785)	(7,000)
<b>Financing Activities</b>			
Subordinated debentures	67,012	25,774	
Sale of common stock	1,915	2,330	3,223
Excess tax benefits from stock-based compensation arrangements	4,090		
Net cash provided by financing activities	73,017	28,104	3,223
Net increase (decrease) in cash and cash equivalents	17,385	(14,717)	(6,665)
Cash and cash equivalents at beginning of year	12,655	27,372	34,037
Cash and cash equivalents at end of year	\$ 30,040	\$ 12,655	\$ 27,372



**Table of Contents****17. Related Party Transactions**

Certain members of our board of directors provide legal and consulting services to the Company.

See Notes 3 and 6 for a description of loans and deposits with related parties.

**18. Sale of Discontinued Operation Residential Mortgage Lending**

On October 16, 2006, the Company completed the sale of its residential mortgage lending division (RML) to Transnational Financial Network, Inc. (TFN). The sale was effective as of September 30, 2006, and is, accordingly, reported as discontinued operations. The terms of the sale agreement stipulated that the Company was to initially receive 1.13 million shares of TFN common stock with an additional 866,355 shares of TFN common stock subject to earn-out provisions. All accounts associated with this transaction have been reflected as discontinued operations. The Company's mortgage warehouse operations were not part of the sale, and are included in the results from continuing operations.

The results of operations of the discontinued component are presented separately in the accompanying consolidated statements of income for 2006, 2005 and 2004, net of tax, following income from continuing operations. Details are presented in the following table:

<i>(in thousands)</i>	<b>Year Ended December 31</b>		
	<b>2006</b>	<b>2005</b>	<b>2004</b>
Revenues	\$ 15,812	\$ 16,330	\$ 6,485
Expenses	16,194	15,698	7,130
Loss on disposal	(13)		
Income (loss) before income taxes	(395)	632	(645)
Income tax expense (benefit)	(135)	216	(220)
Income (loss) from discontinued operations	\$ (260)	\$ 416	\$ (425)

**19. New Accounting Standards****Statements of Financial Accounting Standards**

*SFAS No. 123, Share-Based Payment (Revised 2004)*. SFAS 123R establishes standards for the accounting for transactions in which an entity (1) exchanges its equity instruments for goods or services, or (ii) incurs liabilities in exchange for goods or services that are based on the fair value of the entity's equity instruments or that may be settled by the issuance of the equity instruments. SFAS 123R eliminates the ability to account for stock-based compensation using APB 25 and requires that such transactions be recognized as compensation cost in the income statement based on their fair values on the measurement date, which is generally the date of the grant. The Company adopted the provisions of SFAS 123R on January 1, 2006. Details related to the adoption of SFAS 123R and impact to the Company's financial statements are more fully discussed in Note 11 Employee Benefit Plans.

*SFAS No. 154, Accounting Changes and Error Corrections, a Replacement of APB Opinion No. 20 and FASB Statement No. 3*. SFAS 154 establishes, unless impracticable, retrospective application as the required method for reporting a change in accounting principle in the absence of explicit transition requirements specific to a newly adopted accounting principle. Previously, most changes in accounting principle were recognized by including the

cumulative effect of changing to the new accounting principle in net income of the period of the change. SFAS 154 carries forward the guidance in APB Opinion 20 Accounting Changes, requiring justification of a change in accounting principle on the basis of preferability. SFAS 154 also carries forward without change the guidance contained in APB Opinion 20, for reporting the correction of an error in previously issued financial statements and for a change in an accounting estimate. The adoption of SFAS 154 on January 1, 2006 did not impact the Company's financial statements.

**Table of Contents**

*SFAS No. 155, Accounting for Certain Hybrid Financial Instruments – an amendment of FASB Statements No. 133 and 140.* SFAS 155 amends SFAS 133, Accounting for Derivative Instruments and Hedging Activities and SFAS 140, Accounting for Transfers and Servicing of Financial Assets and Extinguishments of Liabilities. SFAS 155 (i) permits fair value remeasurement for any hybrid financial instrument that contains an embedded derivative that otherwise would require bifurcation, (ii) clarifies which interest-only strips and principal-only strips are not subject to the requirements of SFAS 133, (iii) establishes a requirement to evaluate interests in securitized financial assets to identify interests that are freestanding derivatives or that are hybrid financial instruments that contain an embedded derivative requiring bifurcation, (iv) clarifies that concentrations of credit risk in the form of subordination are not embedded derivatives, and (v) amends SFAS 140 to eliminate the prohibition on a qualifying special purpose entity from holding a derivative financial instrument that pertains to a beneficial interest other than another derivative financial instrument. SFAS 155 is effective for the Company on January 1, 2007 and is not expected to have a significant impact on the Company's financial statements.

*SFAS No. 157, Fair Value Measurements.* SFAS 157 defines fair value, establishes a framework for measuring fair value in generally accepted accounting principles, and expands disclosures about fair value measurements. SFAS 157 is effective for the Company on January 1, 2008 and is not expected to have a significant impact on the Company's financial statements.

**Financial Accounting Standards Board Staff Positions and Interpretations**

*FASB Staff Position (FSP) No. 115-1, The Meaning of Other-Than-Temporary Impairment and Its Application to Certain Investments.* FSP 115-1 provides guidance for determining when an investment is considered impaired, whether impairment is other-than-temporary, and measurement of an impairment loss. An investment is considered impaired if the fair value of the investment is less than its cost. If, after consideration of all available evidence to evaluate the realizable value of its investment, impairment is determined to be other-than-temporary, then an impairment loss should be recognized equal to the difference between the investment's cost and its fair value. FSP 115-1 nullifies certain provisions of Emerging Issues Task Force (EITF) Issue No. 03-1, The Meaning of Other-Than-Temporary Impairment and Its Application to Certain Investments, while retaining the disclosure requirements of EITF 03-1 which were adopted in 2003. The adoption of FSP 115-1 on January 1, 2006 did not significantly impact the Company's financial statements.

*FASB Interpretation No. 48, Accounting for Uncertainty in Income Taxes, an interpretation of FASB Statement 109.* Interpretation 48 prescribes a recognition threshold and a measurement attribute for the financial statement recognition and measurement of a tax position taken or expected to be taken in a tax return. Benefits from tax positions should be recognized in the financial statements only when it is more likely than not that the tax position will be sustained upon examination by the appropriate taxing authority that would have full knowledge of all relevant information. A tax position that meets the more-likely-than-not recognition threshold is measured at the largest amount of benefit that is greater than fifty percent likely of being realized upon ultimate settlement. Tax positions that previously failed to meet the more-likely-than-not recognition threshold should be recognized in the first subsequent financial reporting period in which that threshold is met. Previously recognized tax positions that no longer meet the more-likely-than-not recognition threshold should be derecognized in the first subsequent financial reporting period in which that threshold is no longer met. Interpretation 48 also provides guidance on the accounting for and disclosure of unrecognized tax benefits, interest and penalties. Interpretation 48 is effective for the Company on January 1, 2007 and is not expected to have a significant impact on the Company's financial statements.

**SEC Staff Accounting Bulletins**



*Staff Accounting Bulletin (SAB) No. 108, Considering the Effects of a Prior Year Misstatements When Quantifying Misstatements in Current Year Financial Statements.* SAB 108 addresses how the effects of prior year uncorrected errors must be considered in quantifying misstatements in the current year financial statements. The effects of prior year uncorrected errors include the potential accumulation of improper amounts that may result in a material misstatement on the balance sheet or the reversal of prior period errors in the current period that result in a material misstatement of the current period income statement amounts. Adjustments to

**Table of Contents**

current or prior period financial statements would be required in the event that after application of various approaches for assessing materiality of a misstatement in current period financial statements and consideration of all relevant quantitative and qualitative factors, a misstatement is determined to be material. SAB 108 is applicable to all financial statements issued by the Company after November 15, 2006. The considerations of SAB 108 did not impact the Company's December 31, 2006 financial statements.

**ITEM 9. *CHANGES IN AND DISAGREEMENTS WITH ACCOUNTANTS ON ACCOUNTING AND FINANCIAL DISCLOSURE***

None.

**ITEM 9A. *CONTROLS AND PROCEDURES***

We have established and maintain disclosure controls and other procedures that are designed to ensure that material information relating to us and our subsidiaries required to be disclosed by us in the reports that we file or submit under the Securities Exchange Act of 1934 is recorded, processed, summarized, and reported within the time periods specified in the SEC's rules and forms, and that such information is accumulated and communicated to our management, including our Chief Executive Officer and Chief Financial Officer, as appropriate to allow timely decisions regarding required disclosure. For the period covered in this report, we carried out an evaluation, under the supervision and with the participation of our management, including our Chief Executive Officer and Chief Financial Officer, of the effectiveness of the design and operation of our disclosure controls and procedures. Based on that evaluation of these disclosure controls and procedures, the Chief Executive Officer and Chief Financial Officer concluded that our disclosure controls and procedures were effective as of December 31, 2006.

The Chief Executive Officer and Chief Financial Officer have also concluded that there were no changes in our internal control over financial reporting identified in connection with the evaluation described in the preceding paragraph that occurred during the fiscal quarter ended December 31, 2006, that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

**Management's Report on Internal Control Over Financial Reporting**

The management of the Company is responsible for establishing and maintaining adequate internal control over financial reporting. Our internal control over financial reporting is a process designed under the supervision of our Chief Executive Officer and Chief Financial Officer to provide reasonable assurance regarding the reliability of financial reporting and the preparation of our financial statements for external purposes in accordance with generally accepted accounting principles.

As of December 31, 2006, management assessed the effectiveness of the Company's internal control over financial reporting based on the criteria for effective internal control over financial reporting established in Internal Control Integrated Framework, issued by the Committee of Sponsoring Organizations (COSO) of the Treadway Commission. Based on the assessment, management determined that the Company maintained effective internal control over financial reporting as of December 31, 2006, based on those criteria.

Ernst & Young LLP, the independent registered public accounting firm that audited the consolidated financial statements of the Company included in this Annual Report on Form 10-K, has issued an attestation report on management's assessment of the effectiveness of the Company's internal control over financial reporting as of December 31, 2006. The report, which expresses unqualified opinions on management's assessment and on the effectiveness of the Company's internal control over financial reporting as of December 31, 2006, is included in this Item under the heading Report of Independent Registered Public Accounting Firm.



**Table of Contents**

**Report of Independent Registered Public Accounting Firm**

**The Board of Directors and Shareholders of  
Texas Capital Bancshares, Inc.**

We have audited management's assessment, included in the accompanying Management's Report on Internal Control Over Financial Reporting, that Texas Capital Bancshares, Inc. maintained effective internal control over financial reporting as of December 31, 2006, based on criteria established in Internal Control - Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission (the COSO criteria). Texas Capital Bancshares, Inc.'s management is responsible for maintaining effective internal control over financial reporting and for its assessment of the effectiveness of internal control over financial reporting. Our responsibility is to express an opinion on management's assessment and an opinion on the effectiveness of the company's internal control over financial reporting based on our audit.

We conducted our audit in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether effective internal control over financial reporting was maintained in all material respects. Our audit included obtaining an understanding of internal control over financial reporting, evaluating management's assessment, testing and evaluating the design and operating effectiveness of internal control, and performing such other procedures as we considered necessary in the circumstances. We believe that our audit provides a reasonable basis for our opinion.

A company's internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

In our opinion, management's assessment that Texas Capital Bancshares, Inc. maintained effective internal control over financial reporting as of December 31, 2006, is fairly stated, in all material respects, based on the COSO criteria. Also, in our opinion, Texas Capital Bancshares, Inc. maintained, in all material respects, effective internal control over financial reporting as of December 31, 2006, based on the COSO criteria.

We also have audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the 2006 consolidated financial statements of Texas Capital Bancshares, Inc. and our report dated February 27, 2007 expressed an unqualified opinion thereon.

Dallas, Texas  
February 27, 2007



**Table of Contents**

**ITEM 9B. OTHER INFORMATION**

None.

**ITEM 10. DIRECTORS AND EXECUTIVE OFFICERS OF THE REGISTRANT**

Information required by this item is set forth in our definitive proxy materials regarding our annual meeting of stockholders to be held May 15, 2007, which proxy materials will be filed with the SEC no later than April 30, 2007.

**ITEM 11. EXECUTIVE COMPENSATION**

Information required by this item is set forth in our definitive proxy materials regarding our annual meeting of stockholders to be held May 15, 2007, which proxy materials will be filed with the SEC no later than April 30, 2007.

**ITEM 12. SECURITY OWNERSHIP OF CERTAIN BENEFICIAL OWNERS AND MANAGEMENT**

Information required by this item is set forth in our definitive proxy materials regarding our annual meeting of stockholders to be held May 15, 2007, which proxy materials will be filed with the SEC no later than April 30, 2007.

**ITEM 13. CERTAIN RELATIONSHIPS AND RELATED TRANSACTIONS**

Information required by this item is set forth in our definitive proxy materials regarding our annual meeting of stockholders to be held May 15, 2007, which proxy materials will be filed with the SEC no later than April 30, 2007.

**ITEM 14. PRINCIPAL ACCOUNTANT FEES AND SERVICES**

Information required by this item is set forth in our definitive proxy materials regarding our annual meeting of stockholders to be held May 15, 2007, which proxy materials will be filed with the SEC no later than April 30, 2007.

**ITEM 15. EXHIBITS**

(a) *Documents filed as part of this report*

(1) All financial statements

Independent Registered Public Accounting Firms Report of Ernst & Young LLP

(2) *All financial statements required by Item 8*

Independent Registered Public Accounting Firms Report of Ernst & Young LLP

(3) *Exhibits*

- 2.1 Agreement and Plan to Consolidate Texas Capital Bank with and into Resource Bank, National Association and under the Title of Texas Capital Bank, National Association, which is incorporated by reference to Exhibit 2.1 to our registration statement on Form 10 dated August 24, 2001

- 2.2 Amendment to Agreement and Plan to Consolidate, which is incorporated by reference to Exhibit 2.2 to our registration statement on Form 10 dated August 24, 2001
- 3.1 Certificate of Incorporation, which is incorporated by reference to Exhibit 3.1 to our registration statement on Form 10 dated August 24, 2001
- 3.2 Certificate of Amendment of Certificate of Incorporation, which is incorporated by reference to Exhibit 3.2 to our registration statement on Form 10 dated August 24, 2001

**Table of Contents**

- 3.3 Certificate of Amendment of Certificate of Incorporation, which is incorporated by reference to Exhibit 3.3 to our registration statement on Form 10 dated August 24, 2001
- 3.4 Certificate of Amendment of Certificate of Incorporation, which is incorporated by reference to Exhibit 3.4 to our registration statement on Form 10 dated August 24, 2001
- 3.5 Amended and Restated Bylaws of Texas Capital Bancshares, Inc. which is incorporated by reference to Exhibit 3.5 to our registration statement on Form 10 dated August 24, 2001
- 4.1 Texas Capital Bancshares, Inc. 1999 Omnibus Stock Plan, which is incorporated by reference to Exhibit 4.1 to our registration statement on Form 10 dated August 24, 2001
- 4.2 Texas Capital Bancshares, Inc. 2006 Employee Stock Purchase Plan, which is incorporated by reference to our registration statement on Form S-8 dated February 3, 2006.
- 4.3 Texas Capital Bancshares, Inc. 2005 Long-Term Incentive Plan, which is incorporated by reference to our registration statement on Form S-8 dated June 3, 2005.
- 4.4 Placement Agreement by and among by and among Texas Capital Bancshares Statutory Trust I and SunTrust Capital Markets, Inc., which is incorporated by reference to our Current Report on Form 8-K dated December 4, 2002
- 4.5 Certificate of Trust of Texas Capital Bancshares Statutory Trust I, dated November 12, 2002 which is incorporated by reference to our Current Report on Form 8-K dated December 4, 2002
- 4.6 Amended and Restated Declaration of Trust by and among State Street Bank and Trust Company of Connecticut, National Association, Texas Capital Bancshares, Inc. and Joseph M. Grant, Raleigh Hortenstine III and Gregory B. Hultgren, dated November 19, 2002 which is incorporated by reference to our Current Report on Form 8-K dated December 4, 2002
- 4.7 Indenture dated November 19, 2002 which is incorporated by reference to our Current Report on Form 8-K dated December 4, 2002
- 4.8 Guarantee Agreement between Texas Capital Bancshares, Inc. and State Street Bank and Trust of Connecticut, National Association dated November 19, 2002, which is incorporated by reference to our Current Report on Form 8-K dated December 4, 2002
- 4.9 Placement Agreement by and among Texas Capital Bancshares, Inc., Texas Capital Statutory Trust II and Sandler O'Neill & Partners, L.P., which is incorporated by reference to our Current Report Form 8-K dated June 11, 2003
- 4.10 Certificate of Trust of Texas Capital Statutory Trust II, which is incorporated by reference to our Current Report on Form 8-K dated June 11, 2003
- 4.11 Amended and Restated Declaration of Trust by and among Wilmington Trust Company, Texas Capital Bancshares, Inc., and Joseph M. Grant and Gregory B. Hultgren, dated April 10, 2003, which is incorporated by reference to our Current Report on Form 8-K dated June 11, 2003
- 4.12 Indenture between Texas Capital Bancshares, Inc. and Wilmington Trust Company, dated April 10, 2003, which is incorporated by reference to our Current Report on Form 8-K dated June 11, 2003
- 4.13 Guarantee Agreement between Texas Capital Bancshares, Inc. and Wilmington Trust Company, dated April 10, 2003, which is incorporated by reference to our Current Report on Form 8-K dated June 11, 2003
- 4.14 Amended and Restated Declaration of Trust for Texas Capital Statutory Trust III by and among Wilmington Trust Company, as Institutional Trustee and Delaware Trustee, Texas Capital Bancshares, Inc. as Sponsor, and the Administrators named therein, dated as of October 6, 2005.
- 4.15 Indenture between Texas Capital Bancshares, Inc., as Issuer, and Wilmington Trust Company, as Trustee, for Fixed/Floating Rate Junior Subordinated Deferrable Interest Debentures, dated as of October 6, 2005.
- 4.16 Guarantee Agreement between Texas Capital Bancshares, Inc. and Wilmington Trust Company, dated as of October 6, 2005.
- 4.17 Amended and Restated Declaration of Trust for Texas Capital Statutory Trust IV by and among Wilmington Trust Company, as Institutional Trustee and Delaware Trustee, Texas Capital Bancshares, Inc. as Sponsor, and the Administrators named therein, dated as of April 28, 2006





**Table of Contents**

- 4.18 Indenture between Texas Capital Bancshares, Inc., as Issuer, and Wilmington Trust Company, as Trustee, for Floating Rate Junior Subordinated Deferrable Interest Debentures dated as of April 28, 2006
- 4.19 Guarantee Agreement between Texas Capital Bancshares, Inc. and Wilmington Trust Company, dated as of April 28, 2006
- 4.20 Amended and Restated Trust Agreement for Texas Capital Statutory Trust V by and among Wilmington Trust Company, as Property Trustee and Delaware Trustee, Texas Capital Bancshares, Inc., as Depositor, and the Administrative Trustees named therein, dated as of September 29, 2006.
- 4.21 Junior Subordinated Indenture between Texas Capital Bancshares, Inc. and Wilmington Trust Company, as Trustee, for Floating Rate Junior Subordinated Note dated as of September 29, 2006.
- 4.22 Guarantee Agreement between Texas Capital Bancshares, Inc. and Wilmington Trust Company, dated as of September 29, 2006.
- 10.1 Deferred Compensation Agreement, which is incorporated by reference to Exhibit 10.2 to our registration statement on Form 10 dated August 24, 2001+
- 10.2 Amended and Restated Deferred Compensation Agreement Irrevocable Trust+
- 10.3 Executive Employment Agreement between Joseph M. Grant and Texas Capital Bancshares, Inc. dated October 8, 2002, which is incorporated by reference to Exhibit 10.3 of our Annual Report on Form 10-K dated March 26, 2003+
- 10.4 Executive Employment Agreement between George F. Jones, Jr. and Texas Capital Bancshares, Inc. dated October 8, 2002, which is incorporated by reference to Exhibit 10.5 of our Annual Report on Form 10-K dated March 26, 2003+
- 10.5 Executive Employment Agreement between C. Keith Cargill and Texas Capital Bancshares, Inc. dated October 8, 2002, which is incorporated by reference to Exhibit 10.6 of our Annual Report on Form 10-K dated March 26, 2003+
- 10.6 Executive Employment Agreement between Peter Bartholow and Texas Capital Bancshares, Inc. dated October 6, 2003, which is incorporated by reference to Exhibit 10.7 of our Annual Report on Form 10-K dated March 15, 2004+
- 10.7 Executive Employment Agreement dated December 20, 2004, by and between Texas Capital Bancshares, Inc. and Joseph M. Grant, which is incorporated by reference to our Current Report on Form 8-K dated December 23, 2004+
- 10.8 Executive Employment Agreement dated December 20, 2004, by and between Texas Capital Bancshares, Inc. and George F. Jones, Jr., which is incorporated by reference to our Current Report on Form 8-K dated December 23, 2004+
- 10.9 Executive Employment Agreement dated December 20, 2004, by and between Texas Capital Bancshares, Inc. and C. Keith Cargill, which is incorporated by reference to our Current Report on Form 8-K dated December 23, 2004+
- 10.10 Executive Employment Agreement dated December 20, 2004, by and between Texas Capital Bancshares, Inc. and Peter B. Bartholow, which is incorporated by reference to our Current Report on Form 8-K dated December 23, 2004+
- 10.11 Officer Indemnity Agreement dated December 20, 2004, by and between Texas Capital Bancshares, Inc. and Joseph M. Grant, which is incorporated by reference to our Current Report on Form 8-K dated December 23, 2004+
- 10.12 Officer Indemnity Agreement dated December 20, 2004, by and between Texas Capital Bancshares, Inc. and George F. Jones, Jr., which is incorporated by reference to our Current Report on Form 8-K dated December 23, 2004+
- 10.13 Officer Indemnity Agreement dated December 20, 2004, by and between Texas Capital Bancshares, Inc. and C. Keith Cargill, which is incorporated by reference to our Current Report on Form 8-K dated December 23, 2004+
- 10.14

Officer Indemnity Agreement dated December 20, 2004, by and between Texas Capital Bancshares, Inc. and Peter B. Bartholow, which is incorporated by reference to our Current Report on Form 8-K dated December 23, 2004+

**Table of Contents**

- 10.15 Texas Capital Bancshares, Inc. 1999 Omnibus Stock Plan, which is incorporated by reference to Exhibit 4.1 to our registration statement on Form 10 dated August 24, 2001.
- 10.16 Texas Capital Bancshares, Inc. 2006 Employee Stock Purchase Plan, which is incorporated by reference to our registration statement on Form S-8 dated February 3, 2006.
- 10.17 Texas Capital Bancshares, Inc. 2005 Long-Term Incentive Plan, which is incorporated by reference to our registration statement on Form S-8 dated June 3, 2005.
- 21 Subsidiaries of the Registrant\*
- 23.1 Consent of Ernst & Young LLP\*
- 24.1 Power of Attorney\*\*
- 31.1 Certification of Chief Executive Officer pursuant to Rule 13a-14(a) of the Exchange Act\*
- 31.2 Certification of Chief Financial Officer pursuant to Rule 13a-14(a) of the Exchange Act\*
- 32.1 Section 1350 Certification of Chief Executive Officer\*
- 32.2 Section 1350 Certification of Chief Financial Officer\*

\* Filed herewith

+ Management contract or compensatory plan arrangement

\*\* Included on signature page of this Form 10-K

**Table of Contents**

**SIGNATURES**

Pursuant to the requirements of the Securities and Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

TEXAS CAPITAL BANCSHARES, INC.

By: /s/ JOSEPH M. GRANT

Joseph M. Grant  
Chairman of the Board of Directors and  
Chief Executive Officer

Date: March 1, 2007

/s/ JOSEPH M. GRANT  
Joseph M. Grant  
Chairman of the Board of Directors and Chief  
Executive Officer (principal executive officer)

Date: March 1, 2007

/s/ PETER BARTHLOW  
Peter Bartholow  
Chief Financial Officer and Director  
(principal financial officer)

Date: March 1, 2007

/s/ JULIE ANDERSON  
Julie Anderson  
Controller  
(principal accounting officer)

Date: March 1, 2007

/s/ LEO CORRIGAN III  
Leo Corrigan III  
Director

Date: March 1, 2007

**Table of Contents**

/s/ FREDERICK B. HEGI, JR.  
Frederick B. Hegi, Jr.  
Director

Date: March 1, 2007

/s/ LARRY L. HELM  
Larry L. Helm  
Director

Date: March 1, 2007

/s/ JAMES R. HOLLAND, JR.  
James R. Holland, Jr.  
Director

Date: March 1, 2007

/s/ GEORGE F. JONES, JR.  
George F. Jones, Jr.  
Director

Date: March 1, 2007

/s/ WALTER W. MCALLISTER III  
Walter W. McAllister III  
Director

Date: March 1, 2007

/s/ LEE ROY MITCHELL  
Lee Roy Mitchell  
Director

Date: March 1, 2007

/s/ STEVE ROSENBERG  
Steve Rosenberg  
Director

Date: March 1, 2007

**Table of Contents**

/s/ JOHN C. SNYDER  
John C. Snyder  
Director

Date: March 1, 2007

/s/ ROBERT W. STALLINGS  
Robert W. Stallings  
Director

Date: March 1, 2007

/s/ IAN J. TURPIN  
Ian J. Turpin  
Director

Date: March 1, 2007