

CHINA SKY ONE MEDICAL, INC.
Form 10-Q
November 09, 2011

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549

FORM 10-Q

(Mark One)

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended: September 30, 2011
or

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from _____ to _____

Commission file number: 001-34080

CHINA SKY ONE MEDICAL, INC.
(Exact name of registrant as specified in its charter)

Nevada
(State or other jurisdiction of
incorporation or organization)

87-0430322
(I.R.S. Employer
Identification No.)

No. 2158, North Xiang An Road, Song Bei District,
Harbin, People's Republic of China
(Address of principal executive offices)

150028
(Zip Code)

86-451-87032617 (China)
(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Website, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).

Yes No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a small reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting

company” in Rule 12b-2 of the Exchange Act.

Large accelerated filer

Accelerated filer

Non-accelerated filer

Smaller reporting company

(Do not check if a smaller reporting company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

Yes No

As of October 20, 2011, the registrant had 16,940,539 shares of common stock issued and outstanding.

QUARTERLY REPORT ON FORM 10-Q
OF CHINA SKY ONE MEDICAL, INC. AND SUBSIDIARIES
FOR THE PERIOD ENDED September 30, 2011

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SPECIAL NOTE REGARDING FORWARD-LOOKING STATEMENTS

This Quarterly Report on Form 10-Q (“Form 10-Q”), together with other statements and information we publicly disseminate, contains certain forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. We intend such forward-looking statements to be covered by the safe harbor provisions for forward-looking statements contained in the Private Securities Litigation Reform Act of 1995, and include this statement for purposes of complying with these safe harbor provisions.

Forward-looking statements, which are based on certain assumptions and describe our future plans, strategies and expectations, are generally identifiable by use of the words “believe,” “expect,” “intend,” “anticipate,” “estimate,” “should”, “v”, “could”, “may”, “plan”, “possible”, “project” or similar expressions. You should not rely on forward-looking statements since they involve known and unknown risks, uncertainties and other factors that are, in some cases, beyond our control and which could materially affect actual results, performances or achievements.

Factors that may cause actual results to differ materially from current expectations include, but are not limited to the “Risk Factors” discussed in our Annual Report on Form 10-K, for the year ended December 31, 2010. Accordingly, there is no assurance that our expectations will be realized. Except as otherwise required by the federal securities laws, we disclaim any obligations or undertaking to publicly release any updates or revisions to any forward-looking statement contained herein (or elsewhere) to reflect any change our expectations with regard thereto, or any change in events, conditions or circumstances on which any such statement is based.

The terms “the Company,” “we,” “us” and “our” refer to China Sky One Medical, Inc., together with our consolidated subsidiaries.

PART I. FINANCIAL INFORMATION

Item 1. Financial Statements

China Sky One Medical, Inc. and Subsidiaries
Condensed Consolidated Statements of Operations and Comprehensive Income
(Unaudited, \$ in thousands except share and per share data)

| | Three Months Ended September 30, | | Nine Months Ended September 30, | |
|--|-------------------------------------|------------|------------------------------------|------------|
| | 2011 | 2010 | 2011 | 2010 |
| Revenues | \$ 26,583 | \$ 36,193 | \$ 92,619 | \$ 105,856 |
| Cost of Goods Sold | 10,246 | 9,796 | 32,063 | 28,287 |
| Gross Profit | 16,337 | 26,397 | 60,556 | 77,569 |
| Operating Expenses | | | | |
| Depreciation and amortization | 1,513 | 879 | 4,243 | 2,547 |
| Research and development | 4,778 | 5,592 | 14,813 | 15,266 |
| Selling | 7,764 | 9,673 | 22,594 | 23,567 |
| General and administrative | 1,002 | 798 | 2,722 | 2,911 |
| Total operating expenses | 15,057 | 16,942 | 44,372 | 44,291 |
| Income from Operations | 1,280 | 9,455 | 16,184 | 33,278 |
| Other Income | | | | |
| Interest income | 49 | 29 | 136 | 88 |
| Change in fair value of derivative warrant liability | 10 | 1,833 | 1,601 | 8,847 |
| Total other income | 59 | 1,862 | 1,737 | 8,935 |
| Net Income Before Provision for Income Tax | 1,339 | 11,317 | 17,921 | 42,213 |
| Provision for Income Taxes | 808 | 2,722 | 5,165 | 8,787 |
| Net Income | \$ 531 | \$ 8,595 | \$ 12,756 | \$ 33,426 |
| Basic Earnings Per Share | \$ 0.03 | \$ 0.51 | \$ 0.75 | \$ 1.99 |
| Basic Weighted Average Shares Outstanding | 16,940,539 | 16,790,851 | 16,940,539 | 16,786,240 |
| Diluted Earnings Per Share | \$ 0.03 | \$ 0.51 | \$ 0.75 | \$ 1.99 |
| Diluted Weighted Average Shares Outstanding | 16,940,539 | 16,790,851 | 16,940,539 | 16,825,294 |
| Other Comprehensive Income | | | | |
| Foreign currency translation adjustment | \$ 3,234 | \$ 2,538 | \$ 6,924 | \$ 3,094 |
| Net Income | 531 | 8,595 | 12,756 | 33,426 |
| Comprehensive Income | \$ 3,765 | \$ 11,133 | \$ 19,680 | \$ 36,520 |

See accompanying summary of accounting policies and notes to the condensed consolidated financial statements.

China Sky One Medical, Inc. and Subsidiaries
Condensed Consolidated Balance Sheets
(\$ in thousands, except share data)

| | September 30, 2011 (Unaudited) | December 31, 2010 |
|---|--------------------------------------|----------------------|
| ASSETS | | |
| Current Assets | | |
| Cash and cash equivalents | \$ 21,347 | \$ 43,124 |
| Accounts receivable, net | 21,357 | 20,080 |
| Inventories | 6,779 | 2,409 |
| Prepaid and other current assets | 9 | 21 |
| Total current assets | 49,492 | 65,634 |
| Property and equipment, net | 29,082 | 28,960 |
| Intangible assets, net | 26,162 | 23,155 |
| Construction in progress | 22,828 | 19 |
| Land use rights, net | 51,447 | 40,844 |
| Land and construction deposits | 12,589 | 13,612 |
| Total Assets | \$ 191,600 | \$ 172,224 |
| LIABILITIES AND STOCKHOLDERS' EQUITY | | |
| Current Liabilities | | |
| Accounts payable and accrued expenses | \$ 6,174 | \$ 3,309 |
| Taxes payable | 1,657 | 3,225 |
| Derivative warrant liability | 73 | 1,674 |
| Total current liabilities | 7,904 | 8,208 |
| Commitments and Contingencies | - | - |
| Stockholders' Equity | | |
| Preferred stock (\$0.001 par value, 5,000,000 shares authorized, none issued and outstanding) | - | - |
| Common stock (\$0.001 par value, 50,000,000 shares authorized, 16,940,539 issued and outstanding) | 17 | 17 |
| Additional paid-in capital | 39,252 | 39,252 |
| Retained earnings | 126,498 | 113,742 |
| Accumulated other comprehensive income | 17,929 | 11,005 |
| Total stockholders' equity | 183,696 | 164,016 |
| Total Liabilities and Stockholders' Equity | \$ 191,600 | \$ 172,224 |

See accompanying summary of accounting policies and notes to the condensed consolidated financial statements.

China Sky One Medical, Inc. and Subsidiaries
Condensed Consolidated Statements of Cash Flows
(Unaudited, \$ in thousands)

| | Nine Months Ended September 30, | |
|--|---------------------------------|-----------|
| | 2011 | 2010 |
| Cash flows from operating activities | | |
| Net Income | \$ 12,756 | \$ 33,426 |
| Adjustments to reconcile net cash provided by (used in) operating activities: | | |
| Depreciation and amortization | 4,679 | 2,895 |
| Change in fair value of derivative liability | (1,601) | (8,847) |
| Net change in assets and liabilities: | | |
| Accounts receivable | (456) | (1,363) |
| Inventories | (4,179) | (1,816) |
| Prepaid expenses and other current assets | (43) | (13) |
| Accounts payable and accrued expenses | 2,727 | 880 |
| Taxes payable | (1,661) | 397 |
| Net cash provided by operating activities | 12,222 | 25,559 |
| Cash flows from investing activities | | |
| Land and construction deposits | (6,115) | (7,335) |
| Purchase of property and equipment | (162) | (473) |
| Purchase of land use rights | (2,152) | - |
| Purchase of intangible assets | (4,389) | - |
| Purchase of construction in process | (22,670) | (14) |
| Net cash used in investing activities | (35,488) | (7,822) |
| Cash flows from financing activities | | |
| Proceeds from warrants conversion | - | 94 |
| Net cash provided by financing activities | - | 94 |
| Effect of exchange rate changes on cash and cash equivalents | 1,489 | 1,384 |
| Net increase (decrease) in cash and cash equivalents | (21,777) | 19,215 |
| Cash and cash equivalents at beginning of period | 43,124 | 52,756 |
| Cash and cash equivalents at end of period | \$ 21,347 | \$ 71,971 |
| Supplemental disclosure of cash flow information | | |
| Interest paid | \$ - | \$ - |
| Income taxes paid | \$ 6,306 | \$ 8,541 |

See accompanying summary of accounting policies and notes to the condensed consolidated financial statements.

China Sky One Medical, Inc. and Subsidiaries
Notes to Condensed Consolidated Financial Statements
(Unaudited)

1. Description of Business

China Sky One Medical, Inc. (“China Sky One” or the “Company”), a Nevada corporation, was formed on February 7, 1986, and formerly known as Comet Technologies, Inc. On July 26, 2006, the Company changed the name of the reporting company from “Comet Technologies, Inc.” to “China Sky One Medical, Inc.”

China Sky One is a holding company whose principal operations are conducted through its wholly-owned subsidiaries. The Company has no revenues separate from its subsidiaries, and has expenses related to its status as a public reporting company and to its ownership interest in American California Pharmaceutical Group, Inc. (“ACPG”) and Harbin Tian Di Ren Medical Science and Technology Company (“TDR”).

ACPG, the Company’s non-operating United States holding company subsidiary, was incorporated on December 16, 2003, in the State of California, under the name “QQ Group, Inc.” QQ Group, Inc. changed its name to “American California Pharmaceutical Group, Inc.” in anticipation of the stock exchange transaction with China Sky One (then known as “Comet Technologies, Inc.”) and TDR, described herein. On December 8, 2005, ACPG completed a stock exchange transaction with TDR, a People’s Republic of China (“China” or “PRC”) based operating company and TDR’s subsidiaries (the “TDR Acquisition”), each of which were fully operating companies in the PRC. Under the terms of the agreement, ACPG exchanged 100% of its issued and outstanding common stock for 100% of the capital stock of TDR and its subsidiaries, described below.

Thereafter, on May 11, 2006, ACPG entered into a Stock Exchange Agreement with the shareholders of China Sky One. The stock exchange transaction was consummated and the acquisition was completed on May 30, 2006. As a result of the transaction, the Company issued a total of 10,193,377 shares of its common voting stock to the stockholders of ACPG, in exchange for 100% of the capital stock of ACPG resulting in ACPG becoming the Company’s wholly-owned subsidiary.

TDR, formerly known as “Harbin City Tian Di Ren Medical Co.,” was originally formed in 1994 and its principal executive office is located in Harbin City of Heilongjiang Province, in the PRC. TDR was reorganized and incorporated as a limited liability company on December 29, 2000, under the “Corporation Laws and Regulations” of the PRC. At the time of the TDR Acquisition, TDR had two wholly-owned subsidiaries, Harbin First Bio-Engineering Company Limited (“First”) and Kangxi Medical Care Product Factory (“Kangxi”). In July 2006, First and Kangxi were merged, with First remaining as the surviving subsidiary of TDR. The principal activities of TDR and First are the research, manufacture and sale of over-the-counter non-prescription health care products. TDR commenced its business in the sale of branded nutritional supplements and over-the-counter pharmaceutical products in the Heilongjiang Province. TDR has subsequently evolved into an integrated manufacturer, marketer, and distributor of external use natural Chinese medicine products sold primarily to and through independent agents and China’s large pharmaceutical chains.

China Sky One Medical, Inc. and Subsidiaries
Notes to Condensed Consolidated Financial Statements
(Unaudited)

As of October 16, 2006, the Company organized Harbin Tian Qing Biotech Application Company as a wholly-owned PRC subsidiary of TDR (“Tian Qing”), to conduct research and development in the areas of tissue and stem cell banks. As of September 30, 2011, Tian Qing had insignificant operations.

On April 3, 2008, TDR completed an acquisition pursuant to an Equity Transfer Agreement dated February 22, 2008, between TDR and Heilongjiang Tianlong Pharmaceutical, Inc., a corporation with a multitude of medicines approved by the PRC’s State Food and Drug Administration (“SFDA”) and new medicine applications, organized under the laws of the PRC (“Tianlong”), which is in the business of manufacturing external-use pharmaceuticals. TDR previously acquired the Beijing sales office of Tianlong in mid-2006. Pursuant to the Equity Transfer Agreement, TDR acquired 100% of the issued and outstanding capital stock of Tianlong from Tianlong’s sole stockholder, in consideration for an aggregate purchase price of approximately \$8,300,000, consisting of (i) \$8,000,000 in cash, and (ii) 23,850 shares of China Sky One (at \$12 per share). The acquisition received regulatory approval and closed on April 3, 2008.

The following table summarizes the approximate estimated fair values of the assets acquired in the Tianlong acquisition.

| | (\$ in thousands) |
|--|-------------------|
| Property and equipment | \$ 6,315 |
| Intangible assets – SFDA licenses for drug batch numbers | 1,787 |
| Other | 170 |
| Net assets acquired | \$ 8,272 |

On April 18, 2008, China Sky One through its subsidiary TDR consummated a share acquisition pursuant to an Equity Transfer Agreement with the shareholders of Heilongjiang Haina Pharmaceutical Inc., a corporation that had been recently organized under the laws of the PRC (“Haina”), and was licensed as a wholesaler of TCDs, bio-medicines, bio-products, medicinal devices, antibiotics and chemical medicines. At the time, Haina did not have an established sales network and was acquired for its primary asset, a Good Supply Practice (GSP) license (License No. A-HLJ03-010) issued by the Heilongjiang office of the SFDA. The SFDA had recently started issuing such licenses to resellers of medicines that maintain certain quality controls. The GSP license, which was issued as of December 21, 2006 and will expire on January 29, 2012, enabled the Company to expand its sales of medicinal products without having to go through a lengthy license application process.

The following table summarizes the approximate estimated fair values of the assets acquired in the Haina acquisition:

| | (\$ in thousands) |
|------------------------------|-------------------|
| Cash | \$ 84 |
| Intangible assets – Goodwill | 353 |
| Net assets acquired | \$ 437 |

China Sky One Medical, Inc. and Subsidiaries
Notes to Condensed Consolidated Financial Statements
(Unaudited)

Pursuant to the Equity Transfer Agreement, TDR acquired 100% of the issued and outstanding capital stock of Haina from its three stockholders in consideration for payment of 3,000,000 RMB (approximately \$437,000). TDR has been overseeing the operations of Haina since January of 2008 as part of its due diligence prior to closing of this acquisition.

On June 9, 2008, TDR entered into a Merger and Acquisition Agreement with Peng Lai Jin Chuang Company, a corporation organized under the laws of the PRC (“Peng Lai”), which was organized to develop, manufacture and distribute pharmaceutical, medicinal and diagnostic products in the PRC. Pursuant to the acquisition agreement, TDR acquired all of the assets of Peng Lai in consideration for an aggregate of approximately (i) \$2,500,000 in cash, and (ii) 381,606 shares of the Company’s common stock with a fair value of approximately \$4,600,000 million (at \$12 per share). The acquisition of Peng Lai closed on September 5, 2008.

The following table summarizes the approximate estimated fair values of the assets acquired in the Peng Lai acquisition.

| | (\$ in thousands) |
|--|-------------------|
| Property and equipment | \$ 4,177 |
| Intangible assets - SFDA licenses for drug batch numbers | 2,917 |
| Net assets acquired | \$ 7,094 |

All of the Company’s significant operations and long lived assets are located in the PRC.

On December 21, 2010, TDR, entered into an agreement with Heilongjiang Tang Wang He Forest Bureau, pursuant to which the Company acquired the rights to grow and harvest herbs and other plants on approximately 74,000 acres of forest land in the Xiao Xing’an Mountain region in Heilongjiang Province, China, for a 30-year term expiring December 20, 2040. Pursuant to the agreement, the Company may utilize the herbs and other plants it grows on the forest land as raw materials in connection with the production of the Company’s products, as well as for sale to third parties. The Company’s total rent for the 30-year term is approximately \$36 million (RMB 240 million), which was paid in full at the time of the transaction. This new arrangement is intended to provide the Company’s TCM business a hedge against fluctuations in raw material prices (see Note 14).

2. Summary of Significant Accounting Policies

The Company has established various accounting policies that govern the application of accounting principles generally accepted in the United States of America (“U.S.”), which are utilized in the preparation of the Company’s financial statements. Certain accounting policies involve significant judgments and assumptions by management that have a material impact on the carrying value of certain assets and liabilities. The judgments and assumptions used by management are based on the Company’s historical experience and other factors, which are believed to be reasonable under the circumstances. Because of the nature of the judgments and assumptions made by management, actual results could differ from these judgments and estimates, which could have a material impact on the carrying values of assets and liabilities and the results of operations.

China Sky One Medical, Inc. and Subsidiaries
Notes to Condensed Consolidated Financial Statements
(Unaudited)

Principles of Consolidation – The accompanying consolidated financial statements include the accounts of the Company and its wholly-owned subsidiaries, ACPG, TDR, First, Tian Qing, Tianlong, Haina and Peng Lai. All significant inter-company transactions and balances were eliminated.

These financial statements are stated in U.S. Dollars and have been prepared in accordance with accounting principles generally accepted in the United States of America. This basis of accounting differs from that used under applicable accounting requirements in the PRC. No material adjustment was required.

Management acknowledges its responsibility for the preparation of the accompanying interim consolidated financial statements, which reflect all adjustments, consisting of normal recurring adjustments, considered necessary, in its opinion, for a fair statement of its consolidated financial position and the results of its operations for the interim period presented. These consolidated financial statements should be read in conjunction with the summary of significant accounting policies and notes to the consolidated financial statements included in the Company's Annual Report on Form 10-K for the fiscal year ended December 31, 2010.

The accompanying unaudited condensed consolidated financial statements for China Sky One Medical, Inc. and Subsidiaries have been prepared in accordance with accounting principles generally accepted in the United States of America for interim financial information and with the instructions to Form 10-Q and Regulation S-X. Operating results for interim periods are not necessarily indicative of results that may be expected for the fiscal year as a whole.

Use of estimates – The preparation of these financial statements in conformity with U.S. GAAP, requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities, disclosure of contingent assets and liabilities at the dates of the financial statements, and the reported amounts of revenues and expenses during the reported periods.

Significant estimates include values and assigned lives to acquired tangible and intangible assets, uncollectible accounts receivable, impairment testing of goodwill and other long-lived assets, the valuation allowance for income taxes, and the evaluation and estimate for contingencies. Actual results may differ from these estimates.

Earnings per share - Basic earnings per common share is computed by dividing net earnings applicable to common shareholders by the weighted-average number of common shares outstanding during the period. When applicable, diluted earnings per common share is determined using the weighted-average number of common shares outstanding during the period, adjusted for the dilutive effect of common stock equivalents, consisting of shares that might be issued upon exercise of common stock options and warrants.

China Sky One Medical, Inc. and Subsidiaries
Notes to Condensed Consolidated Financial Statements
(Unaudited)

Potential common shares issued are calculated using the treasury stock method, which recognizes the use of proceeds that could be obtained upon the exercise of options and warrants in computing diluted earnings per share. It assumes that such proceeds would be used to purchase common stock at the average market price of the common stock during the period.

Cash and cash equivalents – The Company considers all highly liquid instruments purchased with a maturity period of three months or less to be cash equivalents. The carrying amounts reported in the accompanying consolidated balance sheets for cash and cash equivalents approximate their fair value.

A significant amount of the Company’s cash and cash equivalents are held in commercial bank checking accounts in the PRC and earn interest income (annual yield of approximately 0.36% for the year ended December 31, 2010, and approximately 0.50% for the nine months ended September 30, 2011). For all the bank accounts in the PRC and in the U.S., the Company earned interest income of approximately \$136,000 and \$88,000 for the nine months ended September 30, 2011 and 2010, respectively. Management believes it is beneficial to retain sufficient cash in checking accounts so it is readily available for working capital and general corporate purposes, and to fund potential business and asset acquisitions and other opportunities which may arise.

Accounts receivable – Accounts receivable are stated at net realizable value, net of an allowance for doubtful accounts. The allowance for estimated bad debts is based upon the periodic analysis of individual customer balances including an evaluation of days of sales outstanding, payment history, recent payment trends, and perceived credit worthiness. As of September 30, 2011 and December 31, 2010, the Company’s allowance for doubtful accounts was \$30,000 and zero, respectively.

Inventories – Inventories include finished goods, raw materials, freight-in, packing materials, labor, and overhead costs and are valued at the lower of cost or market using the weighted-average method. Provisions are made for slow moving, obsolete and/or damaged inventory based upon the periodic analysis of individual inventory items including an evaluation of historical usage and/or movement, age, expiration date, and general conditions. The Company recorded no inventory reserve position as of September 30, 2011 and December 31, 2010.

Property and equipment – Property and equipment are stated at historical cost less accumulated depreciation. Depreciation on property and equipment is provided using the straight-line method over the estimated useful lives of the assets. The Company uses an estimated residual value of 5% of cost, or valuation for both financial and income tax reporting purposes. The estimated lengths of the useful lives of our property and equipment are as follows:

| | |
|---------------------------|----------------|
| Building and Improvements | 30 years |
| Land use rights | 30 to 50 years |
| Furniture and Equipment | 5 to 7 years |
| Transportation Equipment | 5 to 15 years |
| Machinery and Equipment | 7 to 14 years |

China Sky One Medical, Inc. and Subsidiaries
Notes to Condensed Consolidated Financial Statements
(Unaudited)

Expenditures for renewals and betterments are capitalized while repairs and maintenance costs are charged to the consolidated statement of operations in the year in which they were incurred. In situations where it can be clearly demonstrated that the expenditure has resulted in an increase in the future economic benefits expected to be obtained from the use of the asset, the expenditure is capitalized as an additional cost of the asset. Upon sale or disposal of an asset, the historical cost and related accumulated depreciation or amortization of such asset is removed from their respective accounts, and any gain or loss is recorded in the consolidated statements of operations.

Property and equipment are evaluated for impairment in value whenever an event or change in circumstances indicates that the carrying values may not be recoverable. If such an event or change in circumstances occurs and potential impairment is indicated because the carrying value exceeds the estimated future undiscounted cash flows of the asset, the Company will measure the impairment loss as the amount by which the carrying value of the asset exceeds its fair value. The Company did not record any impairment charges of property and equipment in the nine months ended September 30, 2011 and 2010.

Construction-in-progress – Properties currently under development are accounted for as construction-in-progress. Construction-in-progress includes the acquisition and land right costs, development expenditures, professional fees, and capitalized interest costs during the period of construction.

Upon completion and readiness for use of the project, the cost of construction-in-progress is transferred as part of property and equipment. In the case of construction-in-progress, management takes into consideration the estimated cost to complete the project when making the lower of cost or market calculation.

Intangible assets – Intangible assets are accounted for in accordance with ASC topic 350, “Intangibles – Goodwill and Other.” Intangible assets with finite useful lives are amortized while intangible assets with indefinite useful lives are not amortized. The Company reviews its long-lived assets and finite-lived intangible assets for impairment on at least an annual basis or whenever events or changes in circumstances indicate that the carrying amount of the assets may not be fully recoverable. To determine recoverability of its long-lived assets, the Company evaluates the probability that future undiscounted net cash flows will be less than the carrying amount of the assets. Impairment costs, if any, are measured by comparing the carrying amount of the related assets to their fair value. The Company recognizes an impairment loss based on the excess of the carrying amount of the assets over their respective fair values. Fair value is determined by the use of undiscounted future cash flows, independent appraisals or other appropriate methods. The Company did not record any impairment charges for the nine months ended September 30, 2011 and 2010.

China Sky One Medical, Inc. and Subsidiaries
Notes to Condensed Consolidated Financial Statements
(Unaudited)

The Company's intangible assets consist of proprietary technologies, SFDA licenses for drug batch numbers and goodwill. Proprietary technologies are technologies that we acquired either from our business acquisitions or in the normal course of business. The SFDA licenses for drug batch numbers were acquired in connection with the Company's business acquisitions of Tianlong and Peng Lai in 2008, as well as from Heilongjiang Traditional Chinese Medical University in the first quarter of 2011. We have registered "Kang Xi" as our trademark, which is used for all of the Company's Tradition Chinese Medicine ("TCM") products. The "Kang Xi" trademark was developed internally and registered by TDR before the Company became a public company. As a result, the Company's cost basis in the trademark is nominal since such costs were previously expensed in prior periods. As of September 30, 2011, the weighted average amortization period for the Company's intangible assets is approximately 7.50 years.

Derivative warrant liability— The Class A Warrants (the "Warrants") issued in connection with our January 31, 2008 private placement include a reset provision which would be triggered if we issue common shares below the exercise price of \$12.50 as defined in the Warrant Agreement. Effective January 1, 2009 the reset provision of these Warrants preclude equity accounting treatment under ASC 815 (formerly EITF 07-5). Accordingly, ASC 815-40 which was effective as of January 1, 2009, has been applied resulting in a reclassification of the Warrants as a derivative liability, measured at fair value, with changes in fair value recognized as part of other income or expense "Change in fair value of derivative warrant liability" for each reporting period thereafter.

The Company has retained an independent U.S. valuation company to calculate its derivative warrant liability each reporting period using the Monte Carlo Valuation Model. The significant assumptions used to determine the fair value of the Warrants for each reporting period include term, volatility and risk free interest rate. Other key factors used in the determination are stock price, number of shares of common stock outstanding and number of Warrants outstanding. Significant assumptions used at December 31, 2010 include a term of approximately 3.0 years; volatility of 80.0%; and risk-free interest rate of 0.98%. As of December 31, 2010, the Company had a stock price of \$6.97; 16,940,539 shares of common stock outstanding; and 593,800 Warrants outstanding. Significant assumptions used at September 30, 2011 included a term of approximately 2.2 years; volatility of 69.0%; and a risk-free interest rate of 0.35%. As of September 30, 2011, the Company had a stock price of \$2.27; 16,940,539 shares outstanding; and 593,800 Warrants outstanding. The Company recorded a gain of \$1,601,000 and \$8,847,000 for the nine months period ended September 30, 2011 and 2010, respectively, due to the change in fair value of the Company's outstanding derivative warrant liability.

Foreign Currency - The Company's principal country of operations is in the PRC. The financial position and results of operations of the Company are recorded in Renminbi ("RMB") as the functional currency. The results of operations denominated in foreign currency are translated at the average rate of exchange during the reporting period. Assets and liabilities denominated in foreign currencies at the balance sheet date are translated at the market rate of exchange at that date. The registered equity capital denominated in the functional currency is translated at the historical rate of exchange at the time of the capital contribution. All translation adjustments resulting from the translation of the financial statements into U.S. Dollars are recorded as accumulated other comprehensive income, a component of stockholders' equity. The U.S. dollar is the functional currency for U.S. operations and is the reporting currency for the consolidated reporting entity. At September 30, 2011 the exchange rate was 6.35 RMB to one U.S. dollar compared to 6.61 RMB to one U.S. dollar at December 31, 2010. For the nine months ended September 30, 2011, the average exchange rate was 6.50 RMB to one U.S. dollar compared to 6.82 RMB to one U.S. dollar for the same period of 2010.

Revenue recognition - Revenue is recognized when the following criteria are met: (1) persuasive evidence of an arrangement exists; (2) the product has been shipped and the customer takes ownership and assumes the risk of loss; (3) the selling price is fixed or determinable; and (4) collection of the resulting receivable is reasonably assured. The Company believes that all of these criteria are satisfied upon shipment from its facilities. Historically, the Company's estimated returns, allowances and claims have been deemed immaterial. The Company's sale agreements only allow a return if the product has quality related issues. In such event, the Company accepts the return for equivalent product exchange from inventory only. The Company's revenues do not include multiple deliverable arrangements.

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The Company occasionally applies to various government agencies for research grants. Revenue from such research grants is recognized when earned. In situations where the Company receives payment in advance for the performance of research and development services, such amounts are deferred and recognized as revenue as the related services are performed.

Research and development – The Company conducts all of its research and development activities either internally or through collaborative arrangements with universities, hospitals and research institutions in the PRC. For its internal R&D activities, the Company has its own research, development and laboratory facilities located in its subsidiaries First and Tianlong. For its collaborations, the Company generally enters into partnership arrangement with universities, hospitals and research institutions, pursuant to which the institution will conduct clinical trials of toxicology experiments for certain of the Company’s drugs. Under these arrangements, the Company generally pays the institution a negotiated fee and will own the intellectual property rights to any developed technology. The Company’s policy is for third-party expenses reimbursed under non- refundable R&D contracts to be recorded as a reduction in R&D expense in the Company’s consolidated statement of operations. Historically, there have been no third-party expense reimbursements under these arrangements.

Research and development expenses include the costs associated with the Company’s internal research and development as well as research and development conducted by third parties. These costs primarily consist of salaries, clinical trials, outside consultants, and materials. All research and development costs are expensed as incurred.

The Company recognizes in-process research and development in accordance with ASC topic 730, “Research and Development.” Assets to be used in research and development activities, specifically, compounds that have yet to receive new drug approval and would have no alternative use, should approval not be given, are immediately charged to expense when acquired. Certain assets and other technologies acquired that has foreseeable future cash flows are capitalized as intangible assets. Such intangible assets are amortized over an estimated life of 10 years. Should under any circumstances these capitalized intangible assets have no future benefit; the Company will record an immediate write-off for the remaining net carrying value within the consolidated statement of operations.

The Company incurred research and development expenses of approximately \$4,778,000 and \$5,592,000, for the three months ended September 30, 2011 and 2010, respectively, and \$14,813,000 and \$15,266,000, for the nine months ended September 30, 2011 and 2010, respectively.

Advertising – The Company signs contracts with agents who then place its advertising in the mediums of television, radio and newspaper. Advertising expense is incurred in the period the advertisements take place. Thus, costs of advertising are expensed as incurred. Advertising costs were approximately \$4,393,000 and \$6,084,000 for the three months ended September 30, 2011 and 2010, respectively, and \$11,889,000 and \$12,480,000 for the nine months ended September 30, 2011 and 2010, respectively. An immaterial amount of the Company’s advertisement expenses were related to advertising production costs. Advertising costs are reported as part of selling expenses in the consolidated statements of operations.

Taxation – The Company uses the asset and liability method of accounting for deferred income taxes. The Company’s provision for income taxes includes income taxes currently payable and those deferred because of temporary differences between the financial statement and tax bases of assets and liabilities. The Company records liabilities for income tax contingencies based on the Company’s best estimate of the underlying exposures.

The Company periodically estimates its tax obligations using historical experience in tax jurisdictions and informed judgments. There are inherent uncertainties related to the interpretation of tax regulations in the jurisdictions in which the Company transacts business. The judgments and estimates may change based on the outcome of tax audits, as well as changes to, or further interpretations of, regulations. The Company adjusts income tax expense in the period in which these events occur.

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Provision for the PRC enterprise income tax is calculated at the prevailing rate based on the estimated assessable profits less available tax relief for losses brought forward. The Company does not accrue taxes on unremitted earnings from foreign operations as it is the Company's intention to invest these earnings in the foreign operations indefinitely.

Enterprise income tax

According to "Enterprise Income Tax and Certain Preferential Policies Notice" published by the Ministry of Finance and the National Tax Affairs Bureau, if the enterprise is authorized by the State Council as a special entity, the enterprise income tax rate is reduced to 15%. The following table sets forth the Company's income tax rate for TDR and its subsidiaries for the nine months ended September 30, 2011 and 2010:

| Income Tax Rate for Subsidiaries | As of September 30, | |
|-------------------------------------|---------------------|----------------|
| | 2011 | 2010 |
| TDR | 15% | 15% |
| First | 15% | 15% |
| Tianlong | 15% | 15% |
| Haina | 25% | 25% |
| Peng Lai | 2% of Revenue* | 2% of Revenue* |

* Reflects a 25% tax rate on 8% of Peng Lai's revenue, regardless of its taxable income. As authorized by Peng Lai Municipal Tax Bureau, Peng Lai was not required to pay tax on the remaining 92% of revenue.

Value added tax

The Provisional Regulations of PRC Concerning Value Added Tax promulgated by the State Council came into effect on January 1, 1994. Under these regulations and the Implementing Rules of the Provisional Regulations of the PRC Concerning Value Added Tax, value added tax is imposed on goods sold in, or imported into, the PRC and on processing, repair and replacement services provided within the PRC.

Value added tax payable in the PRC is charged on an aggregated basis at a rate of 13% or 17% (depending on the type of goods involved) on the full price collected for the goods sold or, in the case of taxable services provided, at a rate of 17% on the charges for the taxable services provided, but excluding, in respect of both goods and services, any amount paid in respect of value added tax included in the price or charges, and less any deductible value added tax already paid by the taxpayer on purchases of goods and services in the same financial year.

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According to “Agriculture Product Value Added Tax Rate Adjustment and Certain Items’ Value Added Tax Waiver” published by the Ministry of Finance and the National Tax Affairs Bureau, the value added tax for agriculture related products is to be taxed at 13%. Furthermore, traditional Chinese medicine and medicinal plant are by definition agriculture related products.

The Company may from time-to-time be assessed interest or penalties by major tax jurisdictions, although such assessments historically have been minimal and immaterial to the Company’s financial results. The Company’s policy is to recognize interest and penalties accrued on any unrecognized tax benefits as a component of income tax expense.

The Company files corporate income tax returns in the U.S. for China Sky One and ACPG. ACPG wholly owns 100% of TDR and subsidiaries in the PRC. China Sky One and ACPG are holding companies and do not generate business revenues and management’s intent is not to distribute dividend income from TDR and subsidiaries to either China Sky One or ACPG. As such, management has established a full valuation allowance for the net operating losses incurred by China Sky One and ACPG. The Company files income tax returns in the PRC for TDR and its subsidiaries.

Comprehensive income – Comprehensive income consists of net income and other gains and losses affecting stockholders’ equity that, under generally accepted accounting principles are excluded from net income. For the Company, such items consist entirely of foreign currency translation gains and losses.

Retirement benefit costs – According to the PRC regulations on pension plans, the Company contributes to a defined contribution retirement plan organized by municipal government in the province in which the Company is registered and all qualified employees as defined by statutory regulations are eligible to participate in the plan.

The Company’s contributions to the pension or retirement plan are calculated at 22% of the employees’ salaries above a fixed threshold amount. The employees contribute 8% to the pension plan. The Company has no other material obligations for the payment of retirement benefits beyond the annual contributions under this plan. The Company incurred costs of \$57,000 and \$92,000 for each of the three months ended September 30, 2011 and 2010, respectively, and \$174,000 and \$208,000 for the nine months ended September 30, 2011 and 2010, respectively.

Fair value of financial instruments – The carrying amounts of certain financial instruments, including cash and cash equivalents, accounts receivable, other receivables, accounts payable and accrued expenses, and other payables approximate their fair values at September 30, 2011 and December 31, 2010 because of the relatively short-term maturity of these instruments. The fair value of derivative instruments is provided by an independent third party valuation expert. Certain derivatives with limited market activity are valued using externally developed models that consider unobservable market parameters.

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Recent accounting pronouncements

In June 2011, the FASB issued ASU No. 2011-05 "Presentation of Comprehensive Income". The updated guidance requires companies to disclose the total of comprehensive income, the components of net income, and the components of other comprehensive income either in a single continuous statement of comprehensive income or in two separate but consecutive statements. The updated guidance does not affect how earnings per share is calculated or presented. The updated guidance is effective for fiscal years, and interim periods within those years, beginning after December 15, 2011. The Company is currently evaluating the impact of adoption of this accounting guidance on its financial statements.

In May 2011, the FASB issued ASU No. 2011-04 "Amendments to Achieve Common Fair Value Measurement and Disclosure Requirements in U.S. GAAP and IFRSs". ASU No. 2011-04 amends FASB ASC Topic 820, Fair Value Measurements and Disclosures, to establish common requirements for measuring fair value and for disclosing information about fair value measurements in accordance with GAAP and IFRSs. ASU No. 2011-04 is effective for fiscal years beginning after December 15, 2011 and for interim periods within those fiscal years. The Company is currently evaluating the impact of adoption of this accounting guidance on its financial statements.

The Financial Accounting Standards Board ("FASB") has codified a single source of authoritative nongovernmental U.S. GAAP, the "Accounting Standards Codification" (the "Codification" or "ASC"). While the Codification does not change U.S. GAAP, it introduces a new structure that is organized in an easily accessible, user-friendly on-line research system. The Codification supersedes all existing accounting standards documents. All other accounting literature not included in the Codification will be considered non-authoritative.

In December 2010, the FASB issued new accounting guidance related to the goodwill impairment test for reporting units with zero or negative carrying values. The amendments in ASU 2010-28 modify Step 1 of the goodwill impairment test for reporting units with zero or negative carrying amounts by requiring an entity to perform Step 2 of the goodwill impairment test if it is more likely than not that a goodwill impairment exists. In determining whether it is more than likely than not that goodwill impairment exists, an entity should consider whether any adverse qualitative factors indicate that impairment may exist. The qualitative factors are consistent with existing guidance and examples in paragraph 350-20-35-30 which requires that goodwill of a reporting unit be tested for impairment between annual tests if an event occurs or circumstances change that would more likely than not reduce the fair value of a reporting unit below carrying value. The new accounting guidance is to be applied prospectively for fiscal years, and interim periods within those years beginning after December 15, 2010 for public entities. The new accounting guidance did not have a material impact on the Company's consolidated financial statements.

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In December 2010, the FASB issued new accounting guidance on business combinations (Topic 805). The amendments in ASU 2010-29 specify that if a public entity presents comparative financial statements, the entity should disclose revenue and earnings of the combined entity as though the business combination(s) that occurred during the current year had occurred as of the beginning of the comparable prior annual reporting period only. ASU 2010-29 also expands supplemental pro forma disclosures under Topic 805 to include a description of the nature and amount of material, nonrecurring pro forma adjustments directly attributable to the business combination included in reported pro forma revenue and earnings. The new accounting guidance is to be applied prospectively for business combinations for which the acquisition date is on or after the beginning of the first annual reporting period beginning on or after December 15, 2010; however, as the provision of the guidance will be applied prospectively to business combinations with an acquisition date on or after the guidance becomes effective, the impact to the Company cannot be determined until a transaction occurs. Early adoption is permitted.

We believe there is no additional new accounting guidance adopted, but not yet effective, that is relevant to the readers of our financial statements. However, there are numerous new proposals under development which, if and when enacted, may have a significant impact on our financial reporting.

3. Revenue by Product Category and Geographic Region

For the nine months ended September 30, 2011 and 2010, overseas sales were approximately \$3,176,000, or 3.4%, and \$5,928,000, or 5.6% respectively. For the three months ended September 30, 2011 and 2010, overseas sales were approximately \$870,000 and \$2,202,000, respectively.

Our total revenues for the nine month periods ended September 30, 2011 and 2010 were approximately \$92,619,000 and \$105,856,000, respectively. The following table sets forth our principal product categories based on application type and the approximate amount and percentage of revenue from each of such product categories, during the nine months ended September 30, 2011 and 2010:

For the Nine Months Ended September 30,
(\$ in thousands) (Unaudited)

| Product Category | 2011 | | 2010 | | Variance |
|------------------|------------------|-------------|-------------------|-------------|--------------------|
| | Sales | % of Sales | Sales | % of Sales | |
| Ointments | \$ 20,491 | 22.1% | \$ 31,013 | 29.3% | \$ (10,522) |
| Patches | 15,857 | 17.1% | 24,470 | 23.1% | (8,613) |
| Wash Fluids | 9,817 | 10.6% | 4,718 | 4.5% | 5,099 |
| Sprays | 8,463 | 9.1% | 11,772 | 11.1% | (3,309) |
| Drops | 6,224 | 6.7% | 8,569 | 8.1% | (2,345) |
| Diagnostic Kits | 7,210 | 7.8% | 4,446 | 4.2% | 2,764 |
| Suppositories | 6,685 | 7.2% | 6,026 | 5.7% | 659 |
| Other | 17,872 | 19.4% | 14,842 | 14.0% | 3,030 |
| Total | \$ 92,619 | 100% | \$ 105,856 | 100% | \$ (13,237) |

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Please refer to “Part I, Item 2. Management’s Discussion and Analysis of Financial Condition and Results of Operations” for an analysis on changes in revenue by product category.

4. Concentrations of Business and Credit Risk

Substantially all of the Company's long-lived assets and business operations are located in the PRC.

The Company maintains certain bank accounts in the PRC which are not protected by FDIC insurance or other insurance. As of September 30, 2011, the Company held approximately \$522,000 of cash and cash equivalent account balances within the U.S. and all of which were covered by the FDIC insurance limits. As of September 30, 2011, the Company had approximately \$20,824,000 in China bank deposits, which is not insured.

A significant amount of the Company’s sales are concentrated in China. Accordingly, the Company is susceptible to fluctuations in its business caused by adverse economic conditions in China. Difficult economic conditions in other geographic areas into which the Company may expand may also adversely affect its business, operations and finances.

The Company provides credit in the normal course of business. The Company performs ongoing credit evaluations of its customers and maintains allowances for doubtful accounts based on factors surrounding the credit risk of specific customers, historical trends, and other information.

The Company does not require collateral for financial instruments subject to credit risk.

The Company is self-insured for all risks and carries no liability or property insurance coverage of any kind. The Company does not set aside any reserves for product liability risks or other potential claims. The Company’s policy is to record losses associated with its lack of insurance coverage at such time as a realized loss is incurred. Historically, the Company has not had any material losses in connection with its lack of insurance coverage and was not party to any material pending legal proceedings as of September 30, 2011. Management’s intention is to use the Company’s working capital to fund any such losses incurred due to the Company’s exposure to inadequate insurance coverage.

The payment of dividends by entities established in the PRC is subject to limitations. Regulations in the PRC currently permit payment of dividends by the Company’s consolidated PRC entities only out of accumulated profits as determined in accordance with accounting standards and regulations in the PRC. Each of the Company’s PRC subsidiaries, including wholly foreign-owned enterprises (or “WFOEs”), is required to set aside at least 10% of its after-tax profit based on PRC accounting standards each year to its statutory surplus reserve fund until the aggregate amount of such reserves reaches 50% of its respective registered capital. The Company’s statutory reserves are not distributable as loans, advances or cash dividends.

The PRC Corporate Income Tax Law, or the CIT Law, provides that a maximum income tax rate of 10% is applicable to dividends payable to non-PRC investors that are “non-resident enterprises” which do not have an establishment or place of business in the PRC, or which have an establishment or place of business but the relevant income is not effectively connected with the establishment or place of business, to the extent such dividends are derived from sources within the PRC. Dividends paid to the U.S. holding companies by our subsidiaries in China are subject to a withholding tax at a rate of 10%, or at a rate of 5% if we are considered as a “beneficial owner” that is generally engaged in substantial business activities and entitled to treaty benefits under the Double Taxation Arrangement. Furthermore, the ultimate tax rate will be determined by treaty between the PRC and the tax residence of the holder of

the PRC subsidiary.

At December 31, 2010 and September 30, 2011, the amount of retained earnings subject to restrictions to transfer and pay cash dividends was approximately \$7,600,000.

Major Customers

For the nine months ended September 30, 2011, no customer accounted for 10% or more of our total revenues. At September 30, 2011, Shandong Lu Hua Neng Medicine Company accounted for approximately 11% of all accounts receivable. For the nine months ended September 30, 2010, no customer accounted for 10% or more of our total revenues. At September 30, 2010, no customer accounted for 10% or more of all accounts receivable. No other customers accounted for 10% or more of our accounts receivable at September 30, 2011 and 2010.

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Major Suppliers

For the nine months ended September 30, 2011, Heilongjiang Kangda Medicine Company, Shenzhen Hongyuan Plastic Packaging Company and Harbin Zhongjia Chemical Company accounted for approximately 38%, 13% and 11% of the Company's total inventory purchases, respectively. For the nine months ended September 30, 2010, Heilongjiang Kangda Medicine Company, Shenzhen Hongyuan Plastic Packaging Company and Harbin Zhongjia Chemical Company accounted for approximately 45%, 11% and 11% of the Company's total inventory purchases, respectively. No other suppliers accounted for 10% or more of our total inventory purchases for the nine months ended September 30, 2011 and 2010. We believe alternative local suppliers are available to meet our fulfillment needs if necessary.

5. Earnings Per Share

Basic earnings per share are computed by dividing net earnings available to common shareholders (the numerator) by the weighted average number of common shares (the denominator) for the period presented. The computation of diluted earnings per share is similar to basic earnings per share, except that the denominator is increased to include the number of additional common shares that would have been outstanding if the potentially dilutive common shares had been issued.

Warrants to purchase 593,800 shares of common stock with exercise prices of \$12.50 were outstanding and exercisable as of September 30, 2011. These stock warrants to purchase 593,800 shares of common stock were excluded from the computation of diluted earnings per share due to the exercise price being above the average market price of our common stock for the three and nine months ended September 30, 2011. These stock warrants may dilute earnings per share in the future.

The dilutive potential of our common shares on warrants and options is calculated in accordance with the treasury stock method, which assumes that proceeds from the exercise of all warrants and options are used to repurchase common stock at the average market price of the common stock during the relevant period. The amount of shares remaining after the proceeds are exhausted represents the potential dilutive effect of the securities.

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The following table sets forth the Company's computation of basic and diluted net income per share for the three months ended September 30, 2011 and 2010:

For the three months ended September 30,
(\$ in thousands, except share and per
share data) (Unaudited)

| | 2011 | 2010 |
|--|------------|------------|
| Numerator: | | |
| Net income used in calculation of basic and diluted earnings per share | \$ 531* | \$ 8,595** |
| Denominator: | | |
| Weighted-average common shares outstanding used in calculation of basic earnings per share | 16,940,539 | 16,790,851 |
| Effect of dilutive securities: | | |
| Warrants and Options | - | - |
| Weighted-average common shares used in calculation of diluted earnings per share | 16,940,539 | 16,790,851 |
| Net income per share: | | |
| Basic | \$ 0.03* | \$ 0.51** |
| Diluted | \$ 0.03* | \$ 0.51** |

* Includes a gain of \$10 and zero per share (basic and diluted) relating to the change in fair value of the derivative warrant liability relating to the Class A Warrants

** Includes a gain of \$1,833 and \$0.11 per share (basic and diluted) relating to the change in fair value of the derivative warrant liability relating to the Class A Warrants.

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The following table sets forth the Company's computation of basic and diluted net income per share for the nine months ended September 30, 2011 and 2010:

For the nine months ended September 30,
(\$ in thousands, except share and per
share data) (Unaudited)

| | 2011 | 2010 |
|--|------------|-------------|
| Numerator: | | |
| Net income used in calculation of basic and diluted earnings per share | \$ 12,756* | \$ 33,426** |
| Denominator: | | |
| Weighted-average common shares outstanding used in calculation of basic earnings per share | 16,940,539 | 16,786,240 |
| Effect of dilutive securities: | | |
| Warrants and Options | - | 39,054 |
| Weighted-average common shares used in calculation of diluted earnings per share | 16,940,539 | 16,825,294 |
| Net income per share: | | |
| Basic | \$ 0.75* | \$ 1.99** |
| Diluted | \$ 0.75* | \$ 1.99** |

* Includes a gain of \$1,601 and \$0.09 per share (basic and diluted) relating to the change in fair value of the derivative warrant liability relating to the Class A Warrants

** Includes a gain of \$8,847 and \$0.53 per share (basic and diluted) relating to the change in fair value of the derivative warrant liability relating to the Class A Warrants.

6. Equity and Share-based Compensation

Effective January 1, 2006, we adopted the fair value recognition provisions of ASC Topic 718, "Compensation - Stock Compensation" ("ASC Topic 718"), for options granted to employees and directors, using the modified prospective transition method, and therefore have not restated results from prior periods. Compensation cost for all stock-based compensation awards granted is based on the grant date fair value estimated in accordance with the provisions of ASC Topic 718. Under the fair value recognition provisions of ASC Topic 718, we recognize stock-based compensation net of an estimated forfeiture rate and only recognize compensation cost for those shares expected to vest on a straight-line prorated basis over the requisite service period of the award. In March 2005, the SEC issued Staff Accounting Bulletin ("SAB") No. 107, "Share-Based Payment" ("SAB No. 107"), regarding the SEC's guidance on ASC Topic 718 and the valuation of share-based payments for public companies. We have applied the provisions of SAB No. 107 in the adoption of ASC Topic 718.

In July 2006, the Company's stockholders approved the 2006 Stock Incentive Plan (the "2006 Plan"). The 2006 Plan provides for the grant of stock options, restricted stock awards, and performance shares to qualified employees, officers, directors, consultants and other service providers. The 2006 Plan originally authorized the Company to grant options and/or rights to purchase up to an aggregate of 1,500,000 shares of common stock. As of September 30, 2011, a total of 376,095 common shares have been granted pursuant to the 2006 Plan to Company employees and consultants.

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7. Securities Purchase Agreement and Related Transaction

On January 31, 2008 (the “Closing Date”), the Company entered into a Securities Purchase Agreement (the “Purchase Agreement”) with certain accredited investors (the “Investors”), for the purchase and sale of units consisting of an aggregate of: (i) 2,500,000 shares of the Company’s common stock, and (ii) Class A Warrants to purchase 750,000 additional shares of the Company’s common stock exercisable at \$12.50 per share, and expiring on December 21, 2013 (the “Class A Warrants”), for a purchase price of \$10.00 per unit (the “Unit Purchase Price”), or gross offering proceeds of \$25.0 million (the “2008 Offering”). The Company received net proceeds of approximately \$23.5 million in connection with the 2008 Offering.

The Class A Warrants represent the right to purchase an aggregate of 750,000 shares of common stock, at an exercise price of \$12.50 per share. Additional information relating to the Class A Warrants is provided in Note 8.

8. Outstanding Warrants and Options

The following table summarizes information about stock warrants outstanding and exercisable as of September 30, 2011:

| | Shares Underlying Warrants | Weighted average Exercise Price Warrants | Shares underlying Options | Weighted average Exercise Price Options |
|--------------------------------------|----------------------------------|--|---------------------------------|---|
| Outstanding as of September 30, 2010 | 593,800 | \$ 12.5 | - | \$ - |
| Exercised | - | - | - | - |
| Outstanding as of December 31, 2010 | 593,800 | \$ 12.5 | - | \$ - |
| Exercised | - | - | - | - |
| Outstanding as of September 30, 2011 | 593,800 | \$ 12.5 | - | \$ - |

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The Class A Warrants granted in connection with the Purchase Agreement represent the right to purchase an aggregate of 593,800 shares of Common Stock of the Company (the “Warrant Shares”), at an exercise price of \$12.50 per share (the “Exercise Price”), and with a weighted average remaining life of approximately 2.2 years, and have the following additional characteristics:

• The Class A Warrants became exercisable beginning on the six-month anniversary of the closing of the January 2008 Offering and were originally set to expire on July 31, 2011. Because the Company did not meet its requirements to register the shares underlying the Class A Warrants on a timely basis, the expiration date of the Class A Warrants have been extended to December 21, 2013.

• Commencing on one-year anniversary of the Closing Date, in the event the Warrant Shares may not be freely sold by the holders of the Class A Warrants due to the Company’s failure to satisfy its registration requirements, and an exemption for such sale is not otherwise available to the Warrantholders under Rule 144, the Class A Warrants will be exercisable on a cashless basis.

- The Exercise Price and number of Warrant Shares are subject to adjustment for standard dilutive events, such as dividends or distributions on the Company’s common stock paid in shares of common stock, reclassifications or reorganizations of the common stock, distributions of indebtedness or assets (other than cash) to all holders of the common stock, a merger or consolidation with another corporation in which the Company is not the survivor, or sale, transfer or other distribution of all or substantially all of the Company’s assets to another corporation to prevent dilution to the holders of the Class A Warrants as a result of such event. The Exercise Price is also subject to adjustment on a weighted-average basis for issuance of common stock, or securities convertible into or exercisable for shares of common stock, at a price per share, or conversion or exercise price per share less than the Class A Warrant exercise price of \$12.50 per share (a “Trigger Issuance”). In the event of a Trigger Issuance, the then-existing Exercise Price shall be reduced, as of the close of business on the effective date of the Trigger Issuance, to a price determined as follows:

Adjusted Warrant Price = $(A \times B) + D$

A+C

where

“A” equals the number of shares of the Company’s common stock outstanding, including Additional Shares of Common Stock (as defined below) deemed to be issued hereunder, immediately preceding such Trigger Issuance;

“B” equals the Exercise Price in effect immediately preceding such Trigger Issuance;

“C” equals the number of Additional Shares of Common Stock issued or deemed issued hereunder as a result of the Trigger Issuance; and

“D” equals the aggregate consideration, if any, received or deemed to be received by the Company upon such Trigger Issuance;

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Provided, however, that in no event shall the Exercise Price after giving effect to such Trigger Issuance be greater than the Warrant Price in effect prior to such Trigger Issuance.

For purposes of hereof, "Additional Shares of Common Stock" shall mean all shares of common stock issued by the Company, or deemed to be issued in connection with a the Trigger Issuance, other than certain excluded issuances (as defined in the Class A Warrants).

Upon any adjustment to the Exercise Price for a standard anti-dilution adjustment (other than in the case of a dividend or distribution of indebtedness or assets (other than cash)), or for a below exercise price issuance, the number of Warrant Shares is adjusted to a number of shares obtained by multiplying the number of Warrant Shares immediately prior to such adjustment by a fraction, the numerator of which shall be the Exercise Price in effect immediately prior to such adjustment and the denominator of which shall be the Exercise Price in effect immediately after such adjustment. On the Closing Date, the Company's management assessed the Class A Warrants and concluded the Class A Warrants were indexed to the Company's own stock and as such equity classification was proper pursuant to the scope exception in ASC 815-10-15-74 (formerly paragraph 11(a) of SFAS 133). There was no issuance of securities during 2011 and 2010 which would have resulted in an adjustment to the Exercise Price or number of Warrant Shares.

In June 2008, the Emerging Issues Task Force issued EITF Consensus No. 07-5 "Determining Whether an Instrument (or Embedded Feature) is Indexed to an Entity's Own Stock". Under EITF 07-5, instruments which contain full ratchet anti-dilution provisions will no longer be considered indexed to a company's own stock for purposes of determining whether it meets the first part of the scope exception in paragraph 11 (a) of Statement 133. The adoption of this EITF required us to (1) evaluate our instrument's contingent exercise provisions and (2) evaluate the instrument's settlement provisions. Based upon applying this approach to instruments within the scope of this exception, we have determined that the Class A Warrants issued under our January 31, 2008 Private Placement which were classified in stockholders' equity on December 31, 2008, no longer meet the definition of Indexed to a Company's Own Stock provided in the Consensus. Accordingly effective on January 1, 2009, we were required to reclassify the Class A Warrants to liabilities under ASC 815-40 (formerly EITF 07-5). The adoption of this new guidance in 2009 had a material impact on our consolidated financial statements.

At September 30, 2011, the Company had 593,800 Class A Warrants outstanding. The Company used the Monte Carlo valuation model to estimate the fair value of the Class A Warrants. Significant assumptions used at September 30, 2011 include a term of approximately 2.2 years; volatility of 69.0% and a risk free interest rate of 0.35%. At September 30, 2011, the Company had a common share price of \$2.27; 16,940, 539 shares of common stock and 593,800 warrants outstanding. The outstanding Class A Warrants at September 30, 2011 have a fair value of approximately \$73,000. The Company recorded income of \$1,601,000 due to the change in fair value of the related derivative warrant liability for the nine months ended September 30, 2011. The amount of recorded income (loss) due to the change in fair value of our derivative warrant liability is principally due to the volatility attributable to the change of our common share price during the period of measurement. The Company recorded income of \$10,000 due to the change in fair value of the related derivative warrant liability for the three months ended September 30, 2011.

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At September 30, 2010, the Company had 593,800 Class A Warrants outstanding. The Company used the Monte Carlo valuation model to estimate the fair value of the Class A Warrants. Significant assumptions used at September 30, 2010 include a term of approximately 3.4 years; volatility of 69.0% and a risk free interest rate of 0.84%. At September 30, 2010, the Company had a common share price of \$7.57; 16,790,851 shares of common stock and 593,800 warrants outstanding. The outstanding Class A Warrants at September 30, 2010 had a fair value of approximately \$1,716,000. The Company recorded income of \$8,847,000 due to the change in fair value of the related derivative warrant liability for the nine months ended September 30, 2010. The Company recorded income of \$1,833,000 due to the change in fair value of the related derivative warrant liability for the three months ended September 30, 2010.

9. Inventories

The Company values its inventories at the lower of cost and market method. Inventories are accounted for using the weighted-average method. Inventories include packing materials, raw materials, supplemental materials, work-in-process, and finished products.

As of September 30, 2011 and December 31, 2010, inventories consist of the following:

| | (\$ in thousands) | |
|-------------------|--------------------|-------------------|
| | September 30, 2011 | |
| | (Unaudited) | December 31, 2010 |
| Raw Material | \$ 3,076 | \$ 1,044 |
| Work-in-Process | 756 | 647 |
| Finished Products | 2,947 | 718 |
| Total Inventories | \$ 6,779 | \$ 2,409 |

The Company believes the inventory level at September 30, 2011 is sufficient to support its short term sales.

Historically, the Company's inventory is at its lowest levels at the end of each calendar year and in the first fiscal quarter. The Company draws down its inventory levels in December of each year for two main reasons. First, the Company's customers want to receive goods prior to the holiday season. In addition, the first calendar quarter is traditionally the Company's slowest sales period. Since a lower volume of sales activity normally occurs during the first quarter of each calendar year, the Company believes it is prudent to avoid incurring unnecessary inventory carrying costs. At the appropriate time toward the end of the first calendar quarter of each fiscal year, the Company begins to ramp up its inventory levels to prepare for increased demand during the coming stronger selling periods. The Company's management increased inventory levels in the first quarter of 2011 in order to satisfy our future production needs, as well as to avoid possible future price increase of raw materials.

Management calculates the Company's inventory turnover rate using total inventory rather than just finished goods, because its production cycle is of an extremely short duration. The inventory turnover rate is further discussed in the Liquidity section in the Management's Discussion and Analysis of Financial Condition and Results of Operations, found elsewhere in this report.

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10. Property and Equipment, net

As of September 30, 2011 and December 31, 2010, Property and Equipment, net consist of the following:

| | (\$ in thousands) | |
|--------------------------------|-----------------------------------|----------------------|
| | September 30, 2011 (Unaudited) | December 31, 2010 |
| Buildings and improvements | \$ 26,203 | \$ 25,185 |
| Machinery and equipment | 6,296 | 5,961 |
| Transportation equipment | 1,305 | 1,188 |
| Furniture and equipment | 411 | 392 |
| Total Property and Equipment | 34,215 | 32,726 |
| Less: Accumulated Depreciation | (5,133) | (3,766) |
| Property and Equipment, Net | \$ 29,082 | \$ 28,960 |

For the nine months ended September 30, 2011 and 2010, depreciation expense totaled \$1,187,000 and \$776,000, respectively.

Depreciation expense included within Cost of Goods Sold for the nine months ended September 30, 2011 and 2010 amounted to \$436,000 and \$348,000, respectively.

11. Intangible Assets, net

In accordance with ASC Topic 730, "Research and Development," research and development costs generally should be charged to expense when incurred rather than recorded as inventory, a component of overhead, or otherwise capitalized. However, intangibles purchased from others and the cost of materials, equipment and facilities acquired or constructed for research and development activities, and that have alternative future uses, should be capitalized and amortized over their useful lives in accordance with ASC 730-10-25-2.

The Company's intangible assets consist of capitalized proprietary technologies that we acquired during our normal course of business. In-process research and development activities, specifically, compounds that have yet to receive new drug approval and would have no alternative use, should approval not be given, are immediately charged to expense when acquired. Certain assets and other technologies acquired, that have foreseeable future cash flows, are capitalized as intangible assets. The Company's capitalized proprietary technologies include Monoclonal Antibody, Endostatin, Breast Cancer Technology, Antroquinonal, and Small RNA Technologies. Such intangible assets are amortized over an estimated period of 10 years. Should under any circumstances these capitalized intangible assets have no future benefit, the Company's policy is to record an immediate write-off for the remaining net carrying value within the consolidated statement of operations.

The assigned estimated lives are reviewed by management for appropriateness on at least an annual basis. During the nine months ended September 30, 2011, the Company recorded the acquisition of approximately \$4.3 million in connection with the purchase of 13 drug batch numbers from Heilongjiang Traditional Chinese Medical University.

Intangible assets consist of proprietary technologies that the Company purchased during its normal course of business. The SFDA licenses for drug batch numbers were acquired in connection with the Company's business acquisitions of Tianlong and Peng Lai in 2008, as well as from Heilongjiang Traditional Chinese Medical University in the first

quarter of 2011.

As of September 30, 2011 and December 31, 2010, intangible assets, net consist of the following:

| | (\$ in thousands) | |
|--------------------------------------|-----------------------------------|----------------------|
| | September 30, 2011 (Unaudited) | December 31, 2010 |
| Proprietary Technologies | \$21,039 | \$ 20,222 |
| SFDA licenses for drug batch numbers | 12,253 * | 7,421 |
| Goodwill | 818 | 786 |
| Total Intangible Assets at Cost | 34,110 | 28,429 |
| Less: Accumulated Amortization | 7,948 | 5,274 |
| Intangible Assets, Net | \$26,162 | \$ 23,155 |

* TDR acquired drug batch numbers from Heilongjiang Traditional Chinese Medical in the first quarter of 2011.

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Historically, the Company included our proprietary technologies and SFDA licenses for drug batch numbers under the category of patents. The Company now believes it is more accurate to categorize such intangible assets in separate categories.

As of September 30, 2011, the weighted average amortization period for the Company's proprietary technologies and SFDA licenses for drug batch numbers is approximately 7.50 years.

Amortization expense of our intangible assets with finite lives and land use rights for each of the nine months ended September 30, 2011 and 2010 was approximately \$3,492,000 and \$2,119,000, respectively.

12. Taxes Payable

Taxes payable consists of the following:

| | (\$ in thousands) | |
|----------------------------|--------------------|-------------------|
| | September 30, 2011 | December 31, 2010 |
| | (Unaudited) | |
| Value Added Tax, net | \$ 745 | \$ 1,169 |
| Enterprise Income Tax | 796 | 1,886 |
| City Tax | 55 | 81 |
| Other Taxes and additions | 61 | 89 |
| Total Taxes Payable | \$ 1,657 | \$ 3,225 |

13. Income Taxes

Under the Provisional Regulations of PRC Concerning Income Tax on Enterprises promulgated by the PRC, income tax is payable by enterprises at a rate of 25% of their taxable income. Preferential tax treatment may, however, be granted pursuant to any law or regulations from time to time promulgated by the State Council.

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According to “Enterprise Income Tax and Certain Preferential Policies Notice” published by the Ministry of Finance and the National Tax Affairs Bureau, if the enterprise is authorized by the State Council as a special entity, the enterprise income tax rate is reduced to 15%. The following table sets forth the income tax rate for TDR and its subsidiaries for the nine months ended September 30, 2011 and 2010:

| As of September 30, | | | |
|---------------------|----------|---------------|-----|
| Income Tax | | | |
| Rate | 2011 | 2010 | |
| TDR | 15% | | 15% |
| First | 15% | | 15% |
| Tianlong | 15% | | 15% |
| Haina | 25% | | 25% |
| | 2% of | | |
| Peng Lai | Revenue* | 2% of Revenue | |

* Reflects a 25% Tax rate on 8% of Peng Lai’s revenue, regardless of its taxable income. As authorized by Peng Lai Municipal Tax Bureau, Peng Lai was not required to pay tax on the remaining 92% of revenue regardless of its taxable income.

The Company records a full valuation allowance to reduce the Company’s deferred tax assets to the amount that is more likely than not to be realized. While the Company has considered future taxable income and ongoing prudent and feasible tax planning strategies in assessing the need for the valuation allowance, in the event the Company were to determine that it would be able to realize the Company’s deferred tax assets in the future in excess of its net recorded amount, an adjustment to the deferred tax asset would increase income in the period such determination was made.

Pursuant to Sections 382 and 383 of the Internal Revenue Code (“IRC”), annual use of the Company’s net operating losses and tax credit carryforwards may be limited because of cumulative changes in ownership of more than 50% that have occurred. Net operating loss (“NOL”) carryforwards only apply to the Company’s U.S. holding companies because they incurred certain general and administrative expenses without generating any revenue and, therefore, incurred operating losses.

During the nine months ended September 30, 2011, the \$1,075,000 of income before income tax in U.S. holding companies includes a gain of \$1,601,000 from the change in fair value of its derivative warrant liability offset by \$526,000 in general and administrative costs for accounting, legal and other professional fees.

During the nine months ended September 30, 2010, the \$7,877,000 of income before income tax in U.S. holding companies includes a gain of \$8,847,000 from the change in fair value of its derivative warrant liability offset by approximately \$1,000,000 in general and administrative costs for accounting, legal and other professional fees.

Management’s position is that it is more likely than not that any future tax benefits from the U.S. holding companies will not be realized, and, as such, a full valuation allowance has been recorded.

Therefore, the Company has established a full valuation allowance for the NOL carryforwards incurred by the U.S. holding companies. Provision for the PRC enterprise income tax is calculated at the prevailing rate based on the estimated assessable profits less available tax relief for losses brought forward. The Company does not accrue taxes

on unremitted earnings from foreign operations as it is the Company's intention to invest these earnings in the foreign operations indefinitely.

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The Company's effective tax rate was approximately 28.8% and 20.8% for the nine months ended September 30, 2011 and 2010, respectively. A reconciliation of the statutory tax provision to the Company's tax provision for the nine months ended September 30, 2011 and 2010 is as follows:

| | (\$ in thousands) (Unaudited) | | |
|--|--------------------------------------|----------|-----------|
| | Nine Months Ended September 30, 2011 | | |
| | China | U.S. | Total |
| Income before income taxes | \$ 16,846 | \$ 1,075 | \$ 17,921 |
| Statutory tax rate | 25% | 34% | |
| Expected statutory income tax expense | 4,212 | 366 | 4,578 |
| Tax rate changes – Special Entity, and other | 953 | - | 953 |
| Valuation allowance | - | (366) | (366) |
| Income tax expense | \$ 5,165 | \$ - | \$ 5,165 |
| Effective tax rate | 30.7% | - | 28.8% |

| | (\$ in thousands) (Unaudited) | | |
|--|--------------------------------------|----------|-----------|
| | Nine Months Ended September 30, 2010 | | |
| | China | U.S. | Total |
| Income before income taxes | \$ 34,336 | \$ 7,877 | \$ 42,213 |
| Statutory tax rate | 25% | 34% | |
| Expected statutory income tax expense | 8,584 | 2,678 | 11,262 |
| Tax rate changes – Special Entity, and other | 203 | - | 203 |
| Valuation allowance | - | (2,678) | (2,678) |
| Income tax expense | \$ 8,787 | \$ - | \$ 8,787 |
| Effective tax rate | 25.6% | - | 20.8% |

Undistributed distributable earnings of the Company's various foreign subsidiaries aggregated approximately \$125,000,000 and \$114,500,000 as of September 30, 2011 and December 31, 2010. Under existing laws, such earnings will not be subject to U.S. tax until distributed as dividends. Because, the undistributed earnings are expected to be indefinitely reinvested overseas, deferred income taxes have not been provided thereon. If these amounts were not considered to be preliminary reinvested, deferred income taxes of approximately \$40,000,000 would have been recorded within the consolidated financial statements.

The Company recognizes that virtually all tax positions in the PRC are not free of uncertainty due to tax law and policy changes by the government. However, the Company cannot reasonably quantify political risk factors and thus must depend on guidance issued by current state officials.

14. Land Use Rights and Construction in Progress

The Company considers the fact that, in the PRC, there is no land ownership but rather land use right and it is more appropriate to allocate land use rights under a separate category and amortize land use rights based on 50 years of the land use rights, or the term of the lease. Land use rights, net, are approximately \$51,447,000 and \$40,844,000 at September 30, 2011 and December 31, 2010, respectively.

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During the second quarter of 2007, TDR entered into an agreement with the Development and Construction Administration Committee of Harbin Song Bei New Development District to purchase land use rights for 50 years for the development of a new corporate headquarters with a biotech engineering lab. In fiscal 2010, the Company completed construction of its new corporate headquarters and began occupancy. The corporate headquarters was constructed at an aggregate cost of approximately \$13.0 million.

On December 21, 2010, TDR entered into an agreement with Heilongjiang Tang Wang He Forest Bureau that gives the Company the right to grow and harvest herbs, among other plants, on approximately 74,000 acres of forest land in the Xiao Xing'an Mountain region, for a term of 30 years. As part of the transaction, the Company paid upfront approximately \$36.0 million (RMB 240 million) in cash. The Company believes this arrangement provides its TCM business with a hedge against fluctuations in raw material prices.

In June 2011, the Company acquired the land use rights for 30 years to approximately 49 additional acres of land in Tang Wang He to use for the trial planting of herbs, at a purchase price of approximately \$2.0 million. The trial planting of some herbs commenced in June 2011. Management's intent is to complete its trial planting of herbs and review the results prior to beginning the process to grow and harvest herbs, among other plants, on the forest land in the Xiao Xing'an Mountain region.

In the third quarter of 2011, TDR acquired the 50-year land use rights covering approximately 85,000 square meters of land located in the High-Tech Development Zone of Song Bei District in Harbin, China for total consideration of approximately \$7.5 million, which include \$7.3 million deposited with Harbin High-Tech Development Zone during the second quarter of 2010. We intend to build a research and development center, an injection manufacturing facility, a logistics center, and an office building on the land during the first phase of development, which we currently expect to complete by mid-2012 at an estimated cost of completion of approximately \$45 million to \$49 million. As of September 30, 2011, we have invested approximately \$22.8 million on the construction project.

15. Commitments and Contingencies

The formulation, manufacturing, processing, packaging, labeling, advertising, distribution and sale of external use Chinese medicine such as those sold by the Company are subject to regulations by one or more federal agencies. The principal federal agencies include the State Food and Drug Administration of the Government of the PRC, the Food and Drug Administration (the "FDA"), Heilongjiang Provincial Food and Drug Administration ("PFDA") of the PRC, National Biology Products Inspection Institute ("NBPI") and the National Food and Drug Administration ("NFDA") of the PRC and, to a lesser extent, the Consumer Product Safety Commission. These activities are also regulated by various governmental agencies for the countries, states and localities in which the Company's products are sold.

Although management believes that the Company is in material compliance with the statutes, laws, rules and regulations of every jurisdiction in which it operates, no assurance can be given that the Company's compliance with the applicable statutes, laws, rules and regulations will not be challenged by governing authorities or private parties, or that such challenges will not have a material adverse effect on the Company's financial position, results of operations, or cash flows.

The Company, like any other distributor or manufacturer of products is exposed to the inherent risk of product liability claims in the events of possible injuries caused by the use of its products. The Company does not have liability insurance with respect to product liability claims; the insurance environment of China is neither sufficient nor mature.

Inadequate insurance or lack of contractual indemnification from parties supplying raw materials or marketing its products, and product liabilities related to defective products could have a material adverse effect on the Company's consolidated financial position, results of operations and cash flows.

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The Company is not involved in any legal matters arising in the normal course of business. While incapable of estimation, in the opinion of the management, the individual regulatory and legal matters in which the Company might be involved in the future are not expected to have a material adverse effect on the Company's consolidated financial position, results of operations, or cash flows.

On September 4, 2009, the SEC issued a formal order of investigation relating to, among other things, certain of our accounting, record-keeping and disclosure practices. Between that time and the present, we have received document and testimonial subpoenas from the SEC with which we have complied. We intend to comply with subpoenas that are received in the future, if any are.

In the third quarter of 2011, TDR acquired the 50-year land use rights covering approximately 85,000 square meters of land located in the High-Tech Development Zone of Song Bei District in Harbin, China for total consideration of approximately \$7.5 million, which include \$7.3 million deposited with Harbin High-Tech Development Zone during the second quarter of 2010. We intend to build a research and development center, an injection manufacturing facility, a logistics center, and an office building on the land during the first phase of development, which we currently expect to complete by mid-2012 at an estimated cost of completion of approximately \$45 million to \$49 million. As of September 30, 2011, we have invested approximately \$22.8 million on the construction project.

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations.

FORWARD LOOKING STATEMENTS

The following discussion should be read in conjunction with the information contained in our consolidated financial statements and the notes thereto appearing elsewhere herein and in the risk factors and "Forward Looking Statements" summary set forth in the forepart of this Annual Report as well as the "Risk Factors" section above and are afforded the safe harbor provisions of Section 27A of the Securities Act and Section 21E of the Securities Exchange Act of 1934, as amended. Readers should carefully review the risk factors disclosed in this Annual Report and other documents filed by us with the SEC.

DISCUSSION

General

We are engaged, through our China-based indirect subsidiaries described below, in the development, manufacture, marketing and sale of over-the-counter, branded nutritional supplements and over-the-counter plant and herb-based pharmaceutical and medicinal products. Our principal products are external use Traditional Chinese Medicines ("TCMs"). We have evolved into an integrated manufacturer, marketer and distributor of external-use TCM products sold primarily in the PRC and through Chinese domestic pharmaceutical chains. All of our business is conducted through our wholly-owned subsidiary, ACPG which, in turn, wholly owns TDR, and TDR's subsidiaries.

For the nine months ended September 30, 2011, total revenues were \$92,619,000, compared to \$105,856,000 for the nine months ended September 30, 2010. Our revenues decreased by \$13,237,000, or 12.5%, as compared to the same period of 2010, primarily due to the following factors; (i) termination of two major customer relationships (one domestic distributor and one overseas agent) in the third quarter of 2010. Revenues generated from these two customers in the nine months ended September 30, 2010 were approximately \$12,900,000 or 12.1% of our total revenues for that period. Efforts are ongoing to find other distributors to replace the lost sales resulting from the loss of these two key customers and (ii) the termination of production and sales of 32 products in the second and third quarter of 2011. Revenues generated from the 32 products were approximately \$3,100,000 and \$8,600,000 for the nine months ended September 30, 2011 and 2010. The decrease is partially offset by the increased revenue from the sales of our Wash Fluids, Diagnostic Kits and Other products. The table below summarizes the revenues generated from these two distributors in the nine months ended September 30, 2010:

| Product Category | Revenues generated from the two distributors for the nine months ended September 30, 2010 (\$ in thousands) | |
|------------------|---|-----------------|
| | Domestic | Overseas |
| Ointments | \$ 1,648 | \$ - |
| Patches | 4,748 | 1,546 |
| Wash fluids | 47 | - |
| Sprays | 1,352 | - |
| Diagnostic Kits | 3,513 | - |
| Total | \$ 11,308 | \$ 1,546 |

Our net income was \$12,756,000, or \$0.75 per share for in the nine months ended September 30, 2011, compared to net income of \$33,426,000, or \$1.99 per share in the same period of 2010, as calculated on a diluted basis. Excluding the non-cash change in fair value of our derivative warrant liability (the change in fair value of our derivative warrant liability was \$1,601,000 and \$8,847,000 for the nine months ended September 30, 2011 and 2010, respectively), we realized net income of \$11,155,000, or \$0.66 per share for the nine months ended September 30, 2011, compared to net income of \$24,579,000, or \$1.46 per share in the same period of 2010, as calculated on a diluted basis.

For the three months ended September, 2011, total revenues was \$26,583,000, compared to \$36,193,000 for the three months ended September 30, 2010.

Our net income was \$531,000, or \$0.03 per share for the three months ended September 30, 2011, compared to net income of \$8,595,000, or \$0.51 per share in the same period of 2010, as calculated on a diluted basis. Excluding the non cash change in fair value of our derivative warrant liability (the change in fair value of our derivative warrant liability was \$10,000 and \$1,833,000 for the three months ended September 30, 2011 and 2010, respectively), the Company realized net income of \$521,000, or \$0.03 per share for the three months ended September 30, 2011, compared to net income of \$6,762,000, or \$0.40 per share in the same period of 2010, as calculated on a diluted basis.

Product Line

During the nine months ended September 30, 2011, we manufactured and marketed 117 products, compared to 118 products for the nine months ended September 30, 2010. Our manufacturing operations are conducted at our subsidiaries' facilities located in Heilongjiang Province and Shan Dong Province in the PRC. We sell our products under eight main categories:

| Product Category | 2011 | 2010 |
|------------------|------|------|
| Ointments | 25 | 25 |
| Patches | 5 | 5 |
| Wash Fluids | 9 | 9 |
| Sprays | 14 | 16 |
| Drops | 10 | 10 |
| Diagnostic Kits | 4 | 3 |
| Suppositories | 16 | 16 |
| Other | 34 | 34 |
| Total: | 117 | 118 |

As of April 1, 2011, management temporarily discontinued the production and sales of 16 products, which were less competitive and had lower sales volume. During the third quarter of 2011, management decided to discontinue the production and sales of an additional 16 products because new regulations by China's SFDA. The 32 discontinued products were 8 Ointments, 12 Sprays, 2 Wash Fluids, 3 Drops, and 7 Other products. As of September 30, 2011, the Company is selling 85 products.

Below are our ten highest revenue generating products for the nine months ended September 30, 2011, which accounted for 56.2% of our sales revenue in that period.

Ointment Category:

Compound Camphor Cream

This product is used for the treatment of various pathogens on the skin surface and subcutaneously, such as mycete, trichopytic, staphylococcal bacteria aureus, bacillus coli, and candida albicans (also known as thrush).

Hemorrhoids Ointment

This product contains Acetate, Radix Notoginseng, and Rhizoma Coptidis. It is made in soft ointment form and is effective in sterilizing and relieving hemorrhoid symptoms, including itching, distending pain, burning, and bleeding.

Patch Category:

Sumei Slim Patch

The Sumei Slim Patch is marketed and sold within and outside the PRC as a more natural treatment for weight loss. The Sumei Slim Patch uses Saponin as its major ingredient, and is effective in regulating and restraining the excessive secretion of certain hormones, while promoting others to foster weight loss as well as prevent weight gain.

Pain Relief Patch

A pain relief patch is designed to be applied to the area of the neck, shoulder, and waist. The patch is used for a number of ailments, including fever, headache, heart dysentery, diarrhea, and stiffness and pain caused by hypertension.

Anti-Hypertension Patch

The anti-hypertension patch is based on five thousand years of Chinese herbal vein therapy that has been adapted to a modern transdermal therapeutic system. The product utilizes a Body-Yong-Guan point technique, which is believed to maximize the effectiveness of the medicinal ingredients. The product is believed to stimulate blood capillaries and to be effective in improving circulation and reducing blood pressure.

Wash Fluids Category:

Metronidazole and Chlorhexidine Washing Fluid

This is an anti- pathogenic bacteria fluid for the treatment of vaginal inflammation.

Spray Category:

Stomatitis Spray

This spray is used for the treatment of dental ulcers, pharyngitis, and faucitis. It is made with pure herbal medicines and, thus, has minimum side effects.

Drops Category:

Naphazoline Hydrochloride Eye Drops

Naphazoline Hydrochloride Eye Drops are recommended for the temporary relief of eye redness associated with minor irritations. This product can comfort the eyes by lubricating them and relieving irritations.

Diagnostic Kit Category:

Cardiac Arrest Early Examination Kit

This product is used for early stage diagnosis of myocardial infarction (heart attacks).

Other Product Category:

There is no single product or category of products within the Other product category that represented 5% or more of our revenues in the nine month period ended September 30, 2011. The Other product category includes tablets, liniments, syrups, capsules, granules, injections, aerosols and oral liquids.

Naftopidil Dispersible Tablet

This tablet is designed to treat benign enlargement of the prostate among middle aged males. It is effective in its treatment because its ingredients can be easily digested and absorbed by the human body.

Please refer to “Sales by Product Line” hereunder for additional information.

Summary of Our Research and Development Activities

Research and Development

We conduct all of our research and development (“R&D”) activities either internally or through collaborative arrangements with universities and research institutions in the PRC. We have our own research, development and laboratory facilities located in the facilities of First and Tianlong.

For the nine months ended September 30, 2011, total research and development expenses were approximately \$14,813,000. The major research and development projects that accounted for the majority of our total research and development expenses are as follows:

Major Research and Development Expenses during the Nine Months Ended
September 30, 2011
(Unaudited)
(\$ in thousands)

| Projects | Stage | Expense | % of total R&D | Aggregate Expense Since Commencement of Project | Estimated Additional Cost to Complete Research |
|--------------------------|---------------------------------|-----------|----------------|---|--|
| Injections | Clinical trial | \$ 3,149 | 21.3 | % \$ 10,002 | \$ - |
| Antroquinonol | Clinical trial | 2,003 | 13.5 | % 3,246 | 13,990 |
| Diagnostic Kits | Lab research and clinical trial | 1,855 | 12.5 | % 11,859 | 3,909 * |
| Eye Drops | Clinical trial | 2,309 | 15.6 | % 5,126 | 108 |
| Endostatin | Lab research and clinical trial | 734 | 5.0 | % 3,383 | 8,258 |
| Breast Cancer Technology | Clinical trial | 893 | 6.0 | % 4,856 | 6,213 |
| Nimesulide granules | Clinical trial | 1,000 | 6.8 | % 2,133 | - |
| Total | | \$ 11,942 | 80.7 | % \$ 40,605 | \$ 32,478 |

*In 2011, we newly launched several diagnostic kits research and development projects, and added approximately \$5.0 million to our R&D budget.

For the nine months ended September 30, 2010, total research and development expenses were approximately \$15,266,000. The major research and development projects that accounted for the majority of our total research and development expenses are as follows:

Major Research and Development Expenses during the Nine
Months Ended September 30, 2010
(\$ in thousands)

| Projects | Expense | % of total R&D | Aggregate Expense Since Commencement of Project | Estimated Additional Cost to Complete Research |
|---|------------------|-------------------|--|---|
| Diagnostic Kits - 12 products | \$ 3,198 | 20.9% | \$ 5,928 | \$ 2,595 |
| Optimization Experiments for Five Products | 1,653 | 10.8% | 2,533 | - |
| Monoclonal Antibody | 1,408 | 9.2% | 2,372 | 592 |
| Endostatin | 1,010 | 6.6% | 1,449 | 9,000 |
| Antroquinonol | 849 | 5.6% | 1,236 | 16,000 |
| Tumor Markers | 775 | 5.1% | 775 | 210 |
| Tiopronin for Injection | 644 | 4.2% | 1,170 | 150 |
| Omeprazole Sodium for Injection | 686 | 4.5% | 1,691 | 314 |
| Ozagrel Sodium Injection | 730 | 4.8% | 1,322 | 270 |
| Aztreonam For Injection | 288 | 1.9% | 288 | 650 |
| Voriconazole for Injection | 236 | 1.5% | 236 | 700 |
| Cefmetazole Sodium for Injection | 229 | 1.5% | 229 | 650 |
| Breast Cancer Technology | 497 | 3.3% | 2,767 | 8,300 |
| Clindamycin Phosphate for Injection | 424 | 2.8% | 833 | 1,000 |
| Levofloxacin Hydrochloride Eye Drops | 410 | 2.7% | 746 | 500 |
| Compound Allantoin VitaminB6-E and Aminoethylsulfonic Acid Eye Drops | 354 | 2.3% | 354 | 800 |
| Glycosidic Hydroxy Eye Drops | 354 | 2.3% | 354 | 700 |
| Nimesulide Granules | 439 | 2.9% | 967 | 800 |
| Total | \$ 14,184 | 92.9% | \$ 25,250 | \$ 43,231 |

Historically, research and development expense fluctuates during each quarter. In general, different projects have different requirements and time spans associated with different costs and different payment terms. Some main factors for the R&D expense fluctuation are as follows:

- Each project will go through multi stages before being submitted to the SFDA.

• Different drugs require different amounts of testing samples or trials which will result in different time spans for the testing and approval process.

- R&D expense is incurred at different stages of the process based on our agreements with the applicable third party (qualified hospitals or professional research institutions).
- Since different drugs require different stages of process or different amount of samples to be collected, the same R&D stage for different drugs result in different time spans and different expenses.
- In some cases, after we submit the completed document to the SFDA, we may be required to supply additional testing or documents, which will result in a longer time span and increased expense.

- For the R&D projects that are conducted internally, we only record the related personnel and material costs.

Significant Accounting Estimates and Policies

The discussion and analysis of our financial condition and results of operations is based upon our financial statements which have been prepared in accordance with accounting principles generally accepted in the United States of America (“GAAP”). The preparation of these financial statements requires us to make estimates and judgments that affect the reported amounts of assets and liabilities. On an on-going basis, we evaluate our methodologies and assumptions used to derive these estimates. We base our estimates on historical experience and on other assumptions that we believe to be reasonable under the circumstances, the results of which form our basis for making judgments about the carrying values of assets and liabilities that are not readily apparent from other sources. Actual results may differ from these estimates. Our significant estimates include the following:

Impairment - Long-lived assets are evaluated for impairment whenever indicators of impairment exist. Accounting standards require that if an impairment indicator is present, we must assess whether the carrying amount of the asset is unrecoverable by estimating the sum of the future cash flows expected to result from the asset, undiscounted and without interest charges. If the recoverable amount is less than the carrying amount, an impairment charge must be recognized based on the fair value of the asset.

Income taxes - As part of the process of preparing our financial statements, we are required to estimate our income taxes. This process involves estimating our current tax exposure together with assessing temporary differences resulting from differing treatment of items for tax and accounting purposes. These differences result in deferred tax assets and liabilities. We have deemed our temporary tax differences related to our principal business operations in the PRC to be immaterial. We must then assess the likelihood that our deferred tax assets will be recovered from future taxable income, and, to the extent we believe that recovery is not likely, we must establish a valuation allowance. To the extent that we establish a valuation allowance or increase this allowance in a period, we must include a tax provision or reduce our tax benefit in the statements of operations. We use our judgment to determine our provision or benefit for income taxes, deferred tax assets and liabilities and any valuation allowance recorded against our net deferred tax assets. We believe, based on a number of factors including the continued historical operating losses of China Sky and ACPG, that we will not realize the future benefits of a significant portion of our net deferred tax assets and we have accordingly provided a full valuation allowance against our deferred tax assets. China Sky and ACPG do not generate revenues and were established as the Holding Companies of our foreign operations. Management has no intention to remit to either China Sky or ACPG any undistributed earnings of business operations in China. However, various factors may cause those assumptions to change in the near term.

We cannot predict what future laws and regulations might be passed that could have a material effect on our results of operations. We assess the impact of significant changes in laws and regulations on a regular basis and update the assumptions and estimates used to prepare our financial statements when we deem it necessary.

We review our accounting policies on a periodic basis to ensure compliance with GAAP. Our most significant accounting policies are as follows:

Derivative warrant liability—The Class A Warrants (the “Warrants”) issued in connection with our January 31, 2008 private placement include a reset provision which would be triggered if we issue common shares below the exercise price of \$12.50 as defined in the Warrant Agreement. Effective January 1, 2009 the reset provision of these Warrants preclude equity accounting treatment under ASC 815 (formerly EITF 07-5). Accordingly, ASC 815-40 which was effective as of January 1, 2009, has been applied resulting in a reclassification of the Warrants as a derivative liability, measured at fair value, with changes in fair value recognized as part of other income or expense under the line item “Change in fair value of derivative warrant liability” for each reporting period thereafter.

The Company has retained an independent U.S. valuation company to calculate its derivative warrant liability each reporting period using the Monte Carlo Valuation Model. The significant assumptions used to determine the fair value of the Warrants for each reporting period include term, volatility and risk free interest rate. Other key factors used in the determination are stock price, number of shares of common stock outstanding and number of Warrants outstanding. Significant assumptions used at December 31, 2010 include a term of approximately 3.0 years; volatility of 80.0%; and risk-free interest rate of 0.98%. As of December 31, 2010, the Company had a stock price of \$6.97; 16,940,539 shares of common stock outstanding; and 593,800 Warrants outstanding. Significant assumptions used at September 30, 2011 included a term of approximately 2.2 years; volatility of 69.0%; and a risk-free interest rate of 0.35%. As of September 30, 2011, the Company had a stock price of \$2.27; 16,940,539 shares outstanding; and 593,800 Warrants outstanding. The Company recorded a gain of \$1,601,000 and \$8,847,000 for the nine months period ended September 30, 2011 and 2010, respectively, due to the change in fair value of the Company’s outstanding derivative warrant liability.

Intangible assets –In accordance with ASC Topic 730, “Research and Development,” research and development costs generally should be charged to expense when incurred rather than recorded as inventory, a component of overhead, or otherwise capitalized. However, intangibles purchased from others and the cost of materials, equipment and facilities acquired or constructed for research and development activities, and that have alternative future uses, should be capitalized and amortized over their useful lives in accordance with ASC 730-10-25-2.

The Company’s intangible assets consist of capitalized proprietary technologies that we acquired during our normal course of business. In-process research and development activities, specifically, compounds that have yet to receive new drug approval and would have no alternative use, should approval not be given, are immediately charged to expense when acquired. Certain assets and other technologies acquired, that have foreseeable future cash flows, are capitalized as intangible assets. The Company’s capitalized proprietary technologies include Monoclonal Antibody, Endostatin, Breast Cancer Technology, Antroquinonal, and Small RNA Technologies. Such intangible assets are amortized over an estimated period of 10 years. Should under any circumstances these capitalized intangible assets have no future benefit, the Company’s policy is to record an immediate write-off for the remaining net carrying value within the consolidated statement of operations.

The assigned estimated lives are reviewed by management for appropriateness on at least an annual basis. During the nine months ended September 30, 2011, the Company recorded the acquisition of approximately \$4.3 million in connection with the purchase of 13 drug batch numbers from Heilongjiang Traditional Chinese Medical University.

The Company did not record any impairment charges related to its tangible and intangible assets held during the three and nine months ended September 30, 2011 and 2010. As of September 30, 2011, the weighted average amortization period of our intangible assets approximated 7.50 years.

Research and development - The Company conducts all of its research and development activities either internally or through collaborative arrangements with universities, hospitals and research institutions in the PRC. For its internal R&D activities, the Company has its own research, development and laboratory facilities located in the facilities of its subsidiaries First and Tianlong. For its collaborations, the Company generally enters into partnership arrangement with universities, hospitals and research institutions, pursuant to which the institution will conduct certain clinical trials or toxicology experiments for certain of the Company's drugs. The R&D arrangements generally last for a term of six months to one year. Under these arrangements the Company generally pays the institution a negotiated fee, and will own the intellectual property rights to any developed technology. The Company's policy is for third-party expenses reimbursed under non-refundable R&D contracts to be recorded as a reduction in R&D expense in the Company's Consolidated Statement of Operations. Historically, there have been no third-party expense reimbursements under these arrangements.

Research and development expenses include the costs associated with the Company's internal research and development as well as research and development conducted by third parties. These costs primarily consist of salaries, clinical trials, outside consultants, and materials. All research and development costs are expensed as incurred.

The Company recognizes in-process research and development in accordance with ASC topic 730, "Research and Development." Assets to be used in research and development activities, specifically, compounds that have yet to receive new drug approval and would have no alternative use, should approval not be given, are immediately charged to expense when acquired.

The Company incurred research and development expenses of approximately \$14,813,000 and \$15,266,000, for the nine months ended September 30, 2011 and 2010, respectively. The Company incurred research and development expenses of approximately \$4,778,000 and \$5,592,000, for the three months ended September 30, 2011 and 2010, respectively.

Foreign Currency - The Company's principal country of operations is in the PRC. The financial position and results of operations of the Company are recorded in Renminbi ("RMB") as the functional currency. The results of operations denominated in foreign currency are translated at the average rate of exchange during the reporting period. Assets and liabilities denominated in foreign currencies at the balance sheet date are translated at the market rate of exchange at that date. The registered equity capital denominated in the functional currency is translated at the historical rate of exchange at the time of the capital contribution. All translation adjustments resulting from the translation of the financial statements into U.S. Dollars are recorded as accumulated other comprehensive income, a component of stockholders' equity. The U.S. dollar is the functional currency for U.S. operations and is the reporting currency for the consolidated reporting entity.

Trends and Uncertainties

In 2008, general worldwide economic conditions declined due to sequential effects of the sub-prime lending crisis, general credit market crisis, collateral effects on the finance and banking industries, concerns about inflation, slower economic activity, decreased consumer confidence, reduced corporate profits and capital spending, adverse business conditions and liquidity concerns. The affects of this decline continue to be felt globally. However, since all of our business operations, and most of our sales, are currently conducted in the PRC, we have not been greatly affected by the economic downturn. We cannot predict the timing or duration of any economic slowdown or recession or the timing or strength of a subsequent recovery, worldwide, or in the specific markets we serve. If the markets for our products significantly deteriorate due to these economic effects, our business, financial condition and results of operations may be materially and adversely affected.

We have benefited from the overall economic development in the PRC in recent years and the increase in the number of elderly people in China, which together have resulted in increased expenditures on medicine in the PRC, including TCMs. A slowdown in overall economic growth, an economic downturn or recession or other adverse economic developments in the PRC may materially reduce the demand for our products and materially and adversely affect our business.

During the third quarter of 2010, a domestic distributor and an overseas sales agent terminated their business relationship with us. These two customers accounted for an aggregate of 10%, 21% and 18% of our total revenues for the years 2010, 2009 and 2008, respectively. To date, we have replaced some of the lost sales resulting from the loss of these two key customers by entering into relationships with new distributors. However, we are still seeking to replace these major customers with new relationships over time.

Due to our forecasts for certain cost increases of raw materials, we began to increase our inventory levels toward the second half of 2009. We anticipate vendor price increases of certain raw materials to continue in the future, which may negatively affect our gross margin.

On December 21, 2010, TDR entered into an agreement with Heilongjiang Tang Wang He Forest Bureau that gives us the right to grow and harvest herbs, among other plants, on approximately 74,000 acres of forest land in the Xiao Xing'an Mountain region, for a term of 30 years. As part of the transaction, we paid upfront approximately \$36.0 million (RMB 240 million) in cash. We believe this arrangement provides our TCM business with a hedge against fluctuations in raw material prices. Amortization expense recorded on these land use rights is recorded as part of operating expenses and approximated \$311,000 and \$923,000 for the three and nine months ended September 30, 2011.

In June 2011, we acquired the land use rights for 30 years to approximately 49 additional acres of land in Tang Wang He to use for the trial planting of herbs, at a purchase price of approximately \$2.0 million. The trial planting of some herbs, including Codonopsis, Astragalus and Atractylodes Lancea commenced in June 2011. Management's intent is to complete its trial planting of herbs and review the results prior to beginning the process to grow and harvest herbs, among other plants, on the forest land in the Xiao Xing'an Mountain region.

In the third quarter of 2011, TDR acquired the 50-year land use rights covering approximately 85,000 square meters of land located in the High-Tech Development Zone of Song Bei District in Harbin, China for total consideration of approximately \$7.5 million, which include \$7.3 million deposited with Harbin High-Tech Development Zone during the second quarter of 2010. We intend to build a research and development center, an injection manufacturing facility, a logistics center, and an office building on the land during the first phase of development, which we currently expect to complete by mid-2012 at an estimated cost of completion of approximately \$45 million to \$49 million. As of September 30, 2011, we have invested approximately \$22.8 million on the construction project.

Results of Operations

For the three months ended September 30, 2011 and 2010

Revenue, Cost of Goods Sold Gross Profit and Gross Profit Margin

The following table sets forth our revenues, cost of goods sold, gross profit and gross profit margin during the three months ended September 30, 2011 and 2010:

| | For the Three Months Ended September 30, (\$ in thousands) (Unaudited) | | |
|---------------------|--|-----------|----------|
| | 2011 | 2010 | Variance |
| Revenues | \$ 26,583 | \$ 36,193 | -26.6% |
| Cost of Goods Sold | 10,246 | 9,796 | 4.6% |
| Gross Profit | \$ 16,337 | \$ 26,397 | -38.1% |
| Gross Profit Margin | 61.5% | 72.9% | -11.4% |

For the three months ended September 30, 2011, total revenues decreased by approximately \$9,610,000, or 26.6%, as compared to the same period of 2010. This decrease is primarily due to the decline in sales of our Ointments, Patches, Drops and Sprays product categories due to termination of production and sales of 32 products in the second and third quarter of 2011. This negative variance is partially offset by the increased revenue from the sale of our Wash Fluids and Diagnostic Kits product categories. Another contributing factor was our sales and marketing strategy to promote certain of our products which have less market competition by coordinating with distributors who have extensive market channels. Generally, these distributors seek lower sales prices, which has had and will continue to have a negative impact on our overall gross product margins. Refer to our analysis of Sales by Product Line for the three months ended September 30, 2011 and 2010 listed below.

Cost of goods sold for the three months ended September 30, 2011 increased by 4.6% compared to the comparable period in 2010. Gross profit margin decreased from 72.9% for the three months ended September 30, 2010 to 61.5% for the three months ended September 30, 2011. Our gross profit margin for the years ended December 31, 2010 and 2009 were 72.9% and 75.7%, respectively. The higher cost of goods sold and lower gross profit margin was primarily due to continued increase in the price of certain raw materials we use to produce our products and lower sales prices of certain products due to the competitive sales market.

On December 21, 2010, TDR entered into an agreement with Heilongjiang Tang Wang He Forest Bureau that gives us the right to grow and harvest herbs, among other plants, on approximately 74,000 acres of forest land in the Xiao Xing'an Mountain region. We believe this arrangement provides our TCM business with a hedge against fluctuations in raw material prices. In addition, in June 2011, we acquired the land use rights for 30 years to approximately 49 additional acres of land in Tang Wang He to use for the trial planting of herbs, for a purchase price of approximately \$2.0 million. The trial planting of some herbs, including Codonopsis, Astragalus and Atractylodes Lancea commenced in June 2011.

Sales by Product Line

We believe that the most meaningful presentation of our products is by categories of method of delivery. The following table sets forth our principal product categories based on application type, and the approximate amount and percentage of revenue from each of such product categories, during each of the three months ended September 30, 2011 and 2010:

For the Three Months Ended September 30,
(\$ in thousands) (Unaudited)

| Product Category | 2011 | | 2010 | | Variance |
|------------------|------------------|-------------|------------------|-------------|-------------------|
| | Sales | % of Sales | Sales | % of Sales | |
| Ointments | \$ 5,570 | 21.0% | \$ 11,594 | 32.0% | \$ (6,024) |
| Patches | 4,696 | 17.7% | 6,543 | 18.1% | (1,847) |
| Wash Fluids | 2,858 | 10.7% | 2,014 | 5.6% | 844 |
| Sprays | 1,957 | 7.4% | 3,648 | 10.1% | (1,691) |
| Diagnostic Kits | 2,113 | 7.9% | 668 | 1.8% | 1,445 |
| Suppositories | 2,189 | 8.2% | 2,547 | 7.0% | (358) |
| Drops | 2,035 | 7.7% | 3,869 | 10.7% | (1,834) |
| Other | 5,165 | 19.4% | 5,310 | 14.7% | (145) |
| Total | \$ 26,583 | 100% | \$ 36,193 | 100% | \$ (9,610) |

. As of April 1, 2011, management temporarily discontinued the production and sales of 16 products, which were less competitive and had lower sales volume. As of July 1, 2011, management decided to discontinue the production and sales of 16 products because of certain new regulations by China's SFDA. The revenues generated from these 32 products were approximately \$0 and \$2,938,000 for the three months ended September 30, 2011 and 2010.

For the three months ended September 30, 2011, revenues from our Ointment products decreased by \$6,024,000, or 52.0%, as compared to the same period of 2010. The decrease was primarily due to the decreased sales of our Hemorrhoids Ointment and Compound Camphor Cream, and termination of production and sales of several Ointment products. Revenue generated from our Hemorrhoids Ointment and Compound Camphor Cream was \$3,798,000 and \$8,966,000 for the three months ended September 30, 2011 and 2010, respectively. The sales decrease of our Hemorrhoids Ointment was due to the SFDA's enforcement of new regulations on the advertisement of certain medicinal products, which negatively impacted our distributors' sales. The sales decrease of our Compound Camphor Cream was primarily due to market competition.

For the three months ended September 30, 2011, revenues from our Patch products decreased \$1,847,000, or 28.2%, as compared to the same period of 2010. The decrease was primarily due to the decreased sales from our Slim Patch which were partially offset by increased sales from several other Patch products. Revenue generated from our Slim Patch decreased to \$1,270,000 for the three months ended September 30, 2011, compared with \$3,755,000 for the three months ended September 30, 2010. The primary reason for this decrease was because both oversea and domestic distributors of our Slim Patch products face more aggressive market competition.

For the three months ended September 30, 2011, revenues from our Wash Fluids products increased by \$844,000, or 41.9%, as compared to the same period of 2010. The increase was primarily due to increased sales from our Metronidazole and Chlorhexidine Wash Fluids. Revenue generated from our Metronidazole and Chlorhexidine Wash Fluids increased to \$1,577,000 for the three months ended September 30, 2011, compared with \$885,000 for the three months ended September 30, 2010, primarily due to our f market promotion of such products.

For the three months ended September 30, 2011, revenues from Spray products decreased \$1,691,000, or 46.4%, as compared to the same period of 2010. The decrease was primarily due to our discontinuance of 12 Sprays products including YinKe Spray, JieYin Spray, and several other Spray products in the second and third quarters of 2011.

For the three months ended September 30, 2011, revenue generated from our Diagnostic Kits increased by \$1,445,000, or 216.3%, as compared to the same period of 2010. This increase was primarily due to the increased sales from our new Cardiac Arrest Early Examination Kits and Kidney Disease Testing Kit distributors. Revenue generated from these two products was \$1,873,000 and \$467,000 for the three months ended September 30, 2011 and 2010, respectively.

For the three months ended September 30, 2011, revenues from our Suppositories products decreased by \$358,000, or 14.1%, as compared to the same period of 2010, primarily due to the decreased sales of our Compound Zedoary Turmeric Oil Suppositories. The revenue generated from our Compound Zedoary Turmeric Oil Suppositories was \$463,000 and \$693,000 for the three months ended September 30, 2011 and 2010, respectively.

For the three months ended September 30, 2011, revenues from our Drops products decreased by \$1,834,000, or 47.4%, as compared to the same period of 2010, primarily due to decreased revenues from the sale of our Naphazoline Hydrochloride Eye Drop. Revenue generated from our Naphazoline Hydrochloride Eye Drop decreased to \$895,000 for the three months ended September 30, 2011, compared with \$2,413,000 for the three months ended September 30, 2010. The sales decrease of our Naphazoline Hydrochloride Eye Drop was primarily due to market competition.

For the three months ended September 30, 2011, revenues from our Other products category decreased by \$145,000, or 2.7% as compared to the same period of 2010.

Operating Expenses

The following table summarizes the changes in our operating expenses for the three months ended September 30, 2011 and 2010:

| Operating Expenses | For the Three Months Ended September 30, (\$ in thousands) (Unaudited) | | |
|------------------------------------|--|-----------|----------|
| | 2011 | 2010 | Variance |
| Selling expense | \$ 7,764 | \$ 9,673 | -19.7% |
| General and administrative expense | 1,002 | 798 | 25.6% |
| Depreciation and amortization | 1,513 | 879 | 72.1% |
| Research and development | 4,778 | 5,592 | -14.6% |
| Total operating expenses | 15,057 | 16,942 | -11.1% |
| Total revenue | \$ 26,583 | \$ 36,193 | -26.6% |
| % of operating expenses to revenue | 56.6% | 46.8% | 9.8% |

For the three months ended September 30, 2011, selling expense decreased by approximately \$1,909,000, or 19.7%, as compared to the same period of 2010. The decrease was primarily due to less advertising fees which aggregated \$4,393,000 and \$6,084,000 for each of the three months ended September 30, 2011 and 2010, respectively.

For the three months ended September 30, 2011, general and administrative expense increased by approximately \$204,000, or 25.6%, as compared to the same period of 2010. The increase was primarily due increased professional fees compared to the same period last year.

For the three months ended September 30, 2011, depreciation and amortization expense increased by approximately \$634,000, or 72.1%, as compared to the same period of 2010. The increase was primarily due to the full year effect related to the amortization and depreciation of a higher level of long-lived tangible and intangible assets. The net carrying value of our tangible and intangible assets approximated \$106.7 million and \$43.7 million as of September 30, 2011 and 2010, respectively.

For the three months ended September 30, 2011, research and development expense decreased by approximately \$814,000, or 14.6%, as compared to the same period of 2010. The major research and development projects that accounted for the majority of our total research and development expense are listed as follows:

Major Research and Development Expense during the Three Months Ended September 30, 2011
(\$ in thousands)

| Projects | Expense | % of total R&D | % |
|---|---------|----------------------|---|
| Nimesulide granules | \$770 | 16.1 | % |
| Compound of ammonia drops of urine-dimensional | 754 | 15.8 | % |
| Breast cancer Technology | 708 | 14.8 | % |
| Hydroxyl glycosides eye drops | 631 | 13.2 | % |
| Maca powder | 339 | 7.1 | % |
| Glycated hemoglobin enzyme-linked immunosorbent assay kit | 277 | 5.8 | % |
| Montelukast sodium particles | 277 | 5.8 | % |
| Neurofilament AD7C detection kit | 231 | 4.8 | % |
| Loxoprofen sodium particles | 231 | 4.8 | % |
| FSH test kit | 185 | 3.9 | % |
| Disinfectant | 154 | 3.2 | % |
| Disinfection tablets | 154 | 3.2 | % |
| Total | \$4,711 | 98.5 | % |

For the three months ended September 30, 2010, total research and development expense was approximately \$5,592,000. The major research and development projects that accounted for the majority of our total research and development expense are listed as follows:

Major Research and Development Expense during the Three Months Ended
September 30, 2010
(\$ in thousands)

| Projects | Expense | % of total R&D |
|---|----------|----------------|
| Monoclonal Antibody | \$ 1,408 | 25.2% |
| Diagnostic Kits - 4 products | 1,305 | 23.3% |
| Omeprazole Sodium for Injection | 686 | 12.3% |
| Ozagrel Sodium Injection | 730 | 13.1% |
| Aztreonam For Injection | 288 | 5.2% |
| Voriconazole for Injection | 236 | 4.2% |
| Cefmetazole Sodium for Injection | 229 | 4.1% |
| Compound Allantoin VitaminB6-E and Aminoethylsulfonic Acid Eye Drops | 354 | 6.3% |
| Glycosidic Hydroxy Eye Drops | 354 | 6.3% |
| Total | \$ 5,590 | 99.9% |

Other Income

For the three months ended September 30, 2011, we recorded an unrealized gain of \$10,000 due to the change in fair value of our outstanding derivative warrant liability. For the three months ended September 30, 2010, we recorded an unrealized gain of \$1,833,000 due to the change in fair value of our outstanding derivative warrant liability. The derivative warrant liability relates to our issuance of 750,000 common stock purchase warrants with anti-dilution protection in connection with our January 31, 2008 private placement. As of September 30, 2011 and 2010, warrants to purchase 593,800 shares remained issued and outstanding.

For the nine months ended September 30, 2011 and 2010

Revenue, Cost of Goods Sold Gross Profit and Gross Profit Margin

The following table sets forth our revenues, cost of goods sold, gross profit and gross profit margin during the nine months ended September 30, 2011 and 2010:

| | For the Nine Months Ended September 30, (\$ in thousands) (Unaudited) | | |
|---------------------|---|------------|----------|
| | 2011 | 2010 | Variance |
| Revenues | \$ 92,619 | \$ 105,856 | -12.5% |
| Cost of Goods Sold | 32,063 | 28,287 | 13.3% |
| Gross Profit | \$ 60,556 | \$ 77,569 | -21.9% |
| Gross Profit Margin | 65.4% | 73.3% | -7.9% |

For the nine months ended September 30, 2011, total revenues decreased by approximately \$13,237,000, or 12.5%, as compared to the same period of 2010. This decrease is primarily due to the following factors; (i) decline in sales of our Patches and Ointments product categories primarily due to the loss of a domestic distributor and an overseas sales agent in the third quarter of 2010 and (ii) termination of production and sales of 32 products in the second and third quarter of 2011. As of April 1, 2011, management temporarily discontinued the production and sales of 16 products, which were less competitive and had lower sales volume. During the third quarter of 2011, management decided to discontinue the production and sales of 16 products because new regulations by China's SFDA. Revenues generated from the 32 products were approximately \$3,100,000 and \$8,600,000 for the nine months ended September 30, 2011 and 2010.

This decrease in sales were partially offset by increased revenue from the sales of our Wash Fluids, Diagnostic Kits and Other categories. Another contributing factor was our sales and marketing strategy to promote certain of our products which have less market competition by coordinating with distributors who have extensive market channels. Generally, these distributors seek lower sales prices, which has had and will continue to have a negative impact on our overall gross product margins. Refer to our analysis of Sales by Product Line for the nine months ended September 30, 2011 and 2010 listed below.

Cost of goods sold for the nine months ended September 30, 2011 increased by 13.3% compared to the comparable period in 2010. Gross profit margin decreased from 73.3% for the nine months ended September 30, 2010 to 65.4% for the nine months ended September 30, 2011. Our gross profit margin for the years ended December 31, 2010 and 2009 was 72.9% and 75.7%, respectively. The higher cost of goods sold and lower gross profit margin was primarily due to increases in the price of certain raw materials we use to produce our products and lower selling prices of certain products due to the competitive sales environment.

On December 21, 2010, TDR entered into an agreement with Heilongjiang Tang Wang He Forest Bureau that gives us the right to grow and harvest herbs, among other plants, on approximately 74,000 acres of forest land in the Xiao Xing'an Mountain region. We believe this arrangement provides our TCM business with a hedge against fluctuations in raw material prices. In June 2011, we acquired the land use rights for 30 years to approximately 49 additional acres of land in Tang Wang He to use for the trial planting of herbs. The trial planting of some herbs, including Codonopsis, Astragalus and Atractylodes Lancea commenced in June 2011.

Sales by Product Line

We believe that the most meaningful presentation of our products is by categories of method of delivery. The following table sets forth our principal product categories based on application type, and the approximate amount and percentage of revenue from each of such product categories, during each of the nine months ended September 30, 2011 and 2010:

| Product Category | For the Nine Months Ended September 30, (\$ in thousands) (Unaudited) | | | | | |
|------------------|--|------------|------------|------------|-------------|--|
| | 2011 | | 2010 | | Variance | |
| | Sales | % of Sales | Sales | % of Sales | | |
| Ointments | \$ 20,491 | 22.1% | \$ 31,013 | 29.3% | \$ (10,522) | |
| Patches | 15,857 | 17.1% | 24,470 | 23.1% | (8,613) | |
| Wash Fluids | 9,817 | 10.6% | 4,718 | 4.5% | 5,099 | |
| Sprays | 8,463 | 9.1% | 11,772 | 11.1% | (3,309) | |
| Diagnostic Kits | 7,210 | 7.8% | 4,446 | 4.2% | 2,764 | |
| Suppositories | 6,685 | 7.2% | 6,026 | 5.7% | 659 | |
| Drops | 6,224 | 6.7% | 8,569 | 8.1% | (2,345) | |
| Other | 17,872 | 19.4% | 14,842 | 14.0% | 3,030 | |
| Total | \$ 92,619 | 100% | \$ 105,856 | 100% | \$ (13,237) | |

For the nine months ended September 30, 2011, revenues from our Ointments decreased by \$10,522,000, or 33.9%, as compared to the same period of 2010. The decrease was primarily due to the decreased sales of our Hemorrhoids Ointment and Compound Camphor Cream. Revenue generated from our Hemorrhoids Ointment and Compound Camphor Cream was \$14,516,000 and \$23,899,000 for the nine months ended September 30, 2011 and 2010, respectively. . The sales decrease of our Hemorrhoids Ointment was due to the SFDA's enforcement of new regulations on the advertisement of certain medicinal products, which negatively impacted our distributors' sales. The sales decrease of our Compound Camphor Cream was primarily due to market competition.

For the nine months ended September 30, 2011, revenues from our Patch products decreased \$8,613,000, or 35.2%, as compared to the same period of 2010. The decrease was primarily due to the decreased sales from our Slim Patch, and several other Patch products. Revenue generated from our Slim Patch decreased to \$4,365,000 for the nine months ended September 30, 2011, compared with \$10,121,000 for the nine months ended September 30, 2010. The primary reason for this decrease was because one of our key distributors terminated its business relationship with us during the third quarter of 2010.

For the nine months ended September 30, 2011, revenues from our Wash Fluids products increased by \$5,099,000, or 108.1%, as compared to the same period of 2010. The increase was primarily due to the increased sales from our Metronidazole and Chlorhexidine Wash Fluids, and several other Wash Fluids products. Revenue generated from our Metronidazole and Chlorhexidine Wash Fluids increased to \$5,226,000 for the nine months ended September 30, 2011, compared with \$1,880,000 for the nine months ended September 30, 2010, primarily due to our enforcement of market promotion.

For the nine months ended September 30, 2011, revenues from Spray products decreased \$3,309,000, or 28.1%, as compared to the same period of 2010. The decrease was primarily because that the Company decided to discontinue the production and sales of 12 Sprays products including YinKe Spray, JieYin Spray, and several other Spray products in the second and third quarters of 2011. Revenue generated from those products decreased to \$1,693,000 for the nine months ended September 30, 2011, compared with \$4,674,000 for the nine months ended September 30, 2010

For the nine months ended September 30, 2011, revenue generated from our Diagnostic Kits increased by \$2,764,000, or 62.2%, as compared to the same period of 2010. This increase was primarily due to the increased sales from our Cardiac Arrest Early Examination Kits and Kidney Disease Testing Kit distributors. Revenue generated from the two products was \$6,579,000 and \$3,989,000 for the nine months ended September 30, 2011 and 2010, respectively.

For the nine months ended September 30, 2011, revenues from our Suppositories products increased by \$659,000, or 10.9%, as compared to the same period of 2010, primarily due to the increased sales of our Policresulen Vaginal Suppositories and Chlorhexidine Acetate Hemorrhoids Suppositories. The revenue generated from the two products was \$2,336,000 and \$1,618,000 for the nine months ended September 30, 2011 and 2010, respectively.

For the nine months ended September 30, 2011, revenues from our Drops products decreased by \$2,345,000, or 27.4%, as compared to the same period of 2010, primarily due to decreased revenues from the sale of our Naphazoline Hydrochloride Eye Drop, which was partially offset by increased sales from other Drops products. Revenue generated from our Naphazoline Hydrochloride Eye Drop decreased to \$2,413,000 for the nine months ended September 30, 2011, compared with \$5,569,000 for the nine months ended September 30, 2010. The sales decrease of our Naphazoline Hydrochloride Eye Drop was primarily due to market competition.

For the nine months ended September 30, 2011, revenues from our Other products category increased by \$3,030,000, or 20.4% as compared to the same period of 2010, primarily due to increased revenues from the sale of the thirteen additional products we launched after the first quarter of 2010.

Operating Expenses

The following table summarizes the changes in our operating expenses for the nine months ended September 30, 2011 and 2010:

| Operating Expenses | For the Nine Months Ended September 30, (\$ in thousands) (Unaudited) | | |
|------------------------------------|---|------------|----------|
| | 2011 | 2010 | Variance |
| Selling expense | \$ 22,594 | \$ 23,567 | -4.1% |
| General and administrative expense | 2,722 | 2,911 | -6.5% |
| Depreciation and amortization | 4,243 | 2,547 | 66.6% |
| Research and development | 14,813 | 15,266 | -3.0% |
| Total operating expenses | 44,372 | 44,291 | 0.2% |
| Total revenue | \$ 92,619 | \$ 105,856 | -12.5% |
| % of operating expenses to revenue | 47.9% | 41.8% | 6.1% |

For the nine months ended September 30, 2011, selling expense decreased by approximately \$973,000, or 4.1%, as compared to the same period of 2010. The decrease was primarily due to less advertising fees which aggregated \$11,889,000 and \$12,480,000 for the nine months ended September 30, 2011 and 2010, respectively.

For the nine months ended September 30, 2011, general and administrative expense decreased by approximately \$189,000, or 6.5%, as compared to the same period of 2010. The decrease was primarily due to a reduction in professional fees compared to the same period last year.

For the nine months ended September 30, 2011, depreciation and amortization expense increased by approximately \$1,696,000, or 66.6%, as compared to the same period of 2010. The increase was primarily due to the full year effect related to the amortization and depreciation of a higher level of long-lived tangible and intangible assets. The net carrying value of our tangible and intangible assets approximated \$106.7 million and \$43.7 million as of September 30, 2011 and 2010, respectively.

For the nine months ended September 30, 2011, research and development expense decreased by approximately \$453,000, or 3.0%, as compared to the same period of 2010. The major research and development projects that accounted for the majority of our total research and development expense are listed as follows:

Major Research and Development Expenses during the Nine Months Ended
September 30, 2011
(Unaudited)
(\$ in thousands)

| Projects | Stage | Expense | % of total R&D | Aggregate Expense Since Commencement of Project | Estimated Additional Cost to Complete Research |
|--------------------------|---------------------------------|-----------|----------------|---|--|
| Injections | Clinical trial | \$ 3,149 | 21.3 | % \$ 10,002 | \$ - |
| Antroquinonol | Clinical trial | 2,003 | 13.5 | % 3,246 | 13,990 |
| Diagnostic Kits | Lab research and clinical trial | 1,855 | 12.5 | % 11,859 | 3,909 * |
| Eye Drops | Clinical trial | 2,309 | 15.6 | % 5,126 | 108 |
| Endostatin | Lab research and clinical trial | 734 | 5.0 | % 3,383 | 8,258 |
| Breast Cancer Technology | Clinical trial | 893 | 6.0 | % 4,856 | 6,213 |
| Nimesulide granules | Clinical trial | 1,000 | 6.8 | % 2,133 | - |
| Total | | \$ 11,942 | 80.7 | % \$ 40,605 | \$ 32,478 |

*In 2011, we newly launched several diagnostic kits research and development projects, and added approximately \$5.0 million to our R&D budget.

For the nine months ended September 30, 2010, total research and development expenses was approximately \$15,266,000. The major research and development projects that accounted for the majority of our total research and development expense are listed as follows:

Major Research and Development Expenses during the Nine
Months Ended September 30, 2010
(\$ in thousands)

| Projects | Expense | % of total R&D | Aggregate Expense Since Commencement of Project | Estimated Additional Cost to Complete Research |
|---|------------------|-------------------|--|---|
| Diagnostic Kits - 12 products | \$ 3,198 | 20.9% | \$ 5,928 | \$ 2,595 |
| Optimization Experiments for Five Products | 1,653 | 10.8% | 2,533 | - |
| Monoclonal Antibody | 1,408 | 9.2% | 2,372 | 592 |
| Endostatin | 1,010 | 6.6% | 1,449 | 9,000 |
| Antroquinonol | 849 | 5.6% | 1,236 | 16,000 |
| Tumor Markers | 775 | 5.1% | 775 | 210 |
| Tiopronin for Injection | 644 | 4.2% | 1,170 | 150 |
| Omeprazole Sodium for Injection | 686 | 4.5% | 1,691 | 314 |
| Ozagrel Sodium Injection | 730 | 4.8% | 1,322 | 270 |
| Aztreonam For Injection | 288 | 1.9% | 288 | 650 |
| Voriconazole for Injection | 236 | 1.5% | 236 | 700 |
| Cefmetazole Sodium for Injection | 229 | 1.5% | 229 | 650 |
| Breast Cancer Technology | 497 | 3.3% | 2,767 | 8,300 |
| Clindamycin Phosphate for Injection | 424 | 2.8% | 833 | 1,000 |
| Levofloxacin Hydrochloride Eye Drops | 410 | 2.7% | 746 | 500 |
| Compound Allantoin VitaminB6-E and Aminoethylsulfonic Acid Eye Drops | 354 | 2.3% | 354 | 800 |
| Glycosidic Hydroxy Eye Drops | 354 | 2.3% | 354 | 700 |
| Nimesulide Granules | 439 | 2.9% | 967 | 800 |
| Total | \$ 14,184 | 92.9% | \$ 25,250 | \$ 43,231 |

Other Income

For the nine months ended September 30, 2011, we recorded an unrealized gain of \$1,601,000 due to the change in fair value of our outstanding derivative warrant liability. For the nine months ended September 30, 2010, we recorded an unrealized gain of \$8,847,000 due to the change in fair value of our outstanding derivative warrant liability. The derivative warrant liability relates to our issuance of 750,000 common stock purchase warrants with anti-dilution protection in connection with our January 31, 2008 private placement. As of September 30, 2011 and 2010, warrants to purchase 593,800 shares remained issued and outstanding.

Liquidity and Capital Resources

The following table summarizes our cash and cash equivalents position, our working capital, and our cash flow activity as of September 30, 2011 and 2010:

| | As of September 30, (\$ in thousands, except ratio and days) (Unaudited) | |
|---|--|------------|
| | 2011 | 2010 |
| Cash and cash equivalents | \$ 21,347 | \$ 71,971 |
| Current ratio | 6.3 | 8.8 |
| Quick ratio | 5.4 | 8.4 |
| Average accounts receivable turnover days | 58.3 | 55.7 |
| Average inventory turnover days | 50.9 | 35.7 |
| Working capital | \$ 41,588 | \$ 88,037 |
| Inventories | \$ 6,779 | \$ 4,311 |
| Cash provided by (used in): | | |
| Operating activities | \$ 12,222 | \$ 25,559 |
| Investing activities | \$ (35,488) | \$ (7,822) |
| Financing activities | \$ - | \$ 94 |

As of September 30, 2011, our cash and cash equivalents were approximately \$21,347,000, as compared to \$71,971,000 at September 30, 2010. We had working capital at September 30, 2011 of approximately \$41,588,000, compared to \$88,037,000 at September 30, 2010. We consider current working capital and borrowing capabilities adequate to cover our current operating and capital requirements for the full year 2011. A summary of our cash flows from operating activities, investing activities and finance activities are summarized as follows:

Cash flows provided by operating activities were approximately \$12,222,000 for the nine months ended September 30, 2011, compared to \$25,559,000 in the same period of 2010. The decrease in cash provided by operating activities of approximately \$13,337,000 is primarily due to that our net income, less non-cash gains from revaluation of warrant liabilities plus the add-back of depreciation and amortization, was \$15,834,000, compared to \$27,474,000 in the nine months ended September 30, 2011 and 2010, respectively.

Cash flows used in investing activities were approximately \$35,488,000 for the nine months ended September 30, 2011, compared to \$7,822,000 in the same period of 2010. Major cash flows in investing activities in 2011 primarily related to our expenditures of approximately \$22.7 million to our new facilities located in the High-Tech Development Zone of Song Bei District in Harbin, China, our expenditures of approximately \$4.4 million to purchase China SFDA licenses for thirteen new medical products from Heilongjiang Traditional Chinese Medical University, and our expenditure of approximately \$2.0 million to purchase the land use rights for 30 years to approximately 49 acres of land for the trial planting of herbs in Tang Wang He in Heilongjiang Province, China. There were also approximately \$6.1 million invested as construction deposit.

Cash flows provided from financing activities were zero for the nine months ended September 30, 2011, compared to approximately \$94,000 for the same period in 2010. Cash flows provided from financing activities in 2010 were primarily related to warrants being cash exercised by certain warrant holders of ours.

Our current ratio was 6.3 at September 30, 2011, compared to 8.8 at September 30, 2010. Our quick ratio was 5.4 at September 30, 2011, compared to 8.4 at September 30, 2010. We endeavor to ensure that funds are available to take advantage of new investment opportunities and that funds are sufficient to meet future liquidity and capital needs.

We calculate accounts receivable turnover by averaging the opening and closing balances of our accounts receivable during that period and dividing that amount by our average daily sales during such period. Since accounts receivables fluctuate over the course of each quarter, in order to determine a more representative accountant receivables collection days, management calculates the turnover rate on a quarter-by-quarter basis. Our average daily sales, average accountant receivable, and accountant receivable turnover days for each of the nine months ended September 30, 2011 and 2010 were as follows:

| Nine Months Ended September 30, | Average Daily Sales (\$ in thousands) | Average A/R (\$ in thousands) | Turnover Days |
|------------------------------------|--|----------------------------------|------------------|
| 2011 | \$ 339 | \$ 19,754 | 58.3 |
| 2010 | \$ 387 | \$ 21,546 | 55.7 |

Accounts receivable turnover days increased to 58.3 in the nine months ended September 30, 2011, compared to 55.7 in the nine months ended September 30, 2010. Accounts receivable collections are generally slower during the fourth fiscal quarter and the first fiscal quarter, partly due to the Chinese public holidays within that period (about three weeks in total). During the second and third quarter of each year, due to stronger sales volume, the product turnover rate at the Company's distributors and agents is higher, resulting in their shorter accounts payable periods.

Our inventory turnover days for the nine months ended September 30, 2011 and 2010 calculated by using average daily costs of goods sold and average inventory for each quarter were as follows:

| Nine Months Ended September 30, | Average Daily COGS (\$ in thousands) | Average Inventory (\$ in thousands) | Turnover Days |
|------------------------------------|---|--|------------------|
| 2011 | \$ 117 | \$ 5,961 | 50.9 |
| 2010 | \$ 104 | \$ 3,715 | 35.7 |

Due to the forecast of certain cost increases of raw materials, management began to increase the inventory levels since the second half of 2009. Our management increased our inventory levels from the first quarter of 2011 in order to satisfy our future production needs, as well as to limit the effects of possible future price increase of raw materials. The inventory turnover days increased to 50.9 days for the nine months ended September 30, 2011, compared to 35.7 days for the nine months ended September 30, 2010.

Contractual Obligations and Commercial Commitments

As of September 30, 2011, we did not have any long-term debt obligations, capital lease obligations, operating lease obligations, purchase obligations, and other long term liabilities reflected on our balance sheet under GAAP.

In the third quarter of 2011, TDR acquired the 50-year land use rights covering approximately 85,000 square meters of land located in the High-Tech Development Zone of Song Bei District in Harbin, China for total consideration of approximately \$7.5 million, which include \$7.3 million deposited with Harbin High-Tech Development Zone during the second quarter of 2010. We intend to build a research and development center, an injection manufacturing facility, a logistics center, and an office building on the land during the first phase of development, which we currently expect to complete by mid-2012 at an estimated cost of completion of approximately \$45 million to \$49 million. As of September 30, 2011, we have invested approximately \$22.8 million on the construction project.

Currency Exchange Fluctuations

All of our revenues and majority of the expenses during the nine months ended September 30, 2011 were denominated primarily in RMB, the currency of China, and were converted into U.S. dollars at the exchange rate of 6.35 RMB to 1 U.S. Dollar at September 30, 2011 from 6.82 RMB to 1 U.S. Dollar at September 30, 2010. The exchange rate was 6.61 RMB to 1 U.S. Dollar and 6.84 RMB to 1 U.S. Dollar at December 31, 2010 and 2009, respectively. There can be no assurance that RMB-to-U.S. dollar exchange rates will remain stable. A devaluation of RMB relative to the U.S. dollar would adversely affect our business, financial condition and results of operations. We do not engage in currency hedging.

Off-Balance Sheet Arrangements

We do not have any off-balance sheet arrangements that are currently material or reasonably likely to be material to our financial position or results of operations.

Item 3. Quantitative and Qualitative Disclosures About Market Risk.

We are subject to certain risks and uncertainties as described below. These risks and uncertainties may not be the only ones we face. There may be additional risks that we do not presently know of, or that we currently consider immaterial. All of these risks could adversely affect our business, financial condition, results of operations and cash flows. Our business and operations may be adversely affected if any of such risks are realized. All investors should consider the following risk factors before deciding to purchase or sell our securities.

As of September 30, 2011, we do not invest or trade market risk sensitive instrument or have any debt subject to interest rate fluctuations.

Substantially all of our revenues and expenses are denominated in RMB. Since 1994, the exchange rate for the RMB against the U.S. dollar has remained relatively stable, most of the time in the region of approximately RMB 8.00 to U.S. \$1.00. However, in 2005, the Chinese government announced that it would begin pegging the exchange rate of the RMB against a number of currencies, rather than just the U.S. dollar. Currently, exchange rates are approximately RMB 6.35 to U.S. \$1.00 resulting in the increase in price of Chinese products to U.S. purchasers. As our operations are primarily in China, any significant revaluation of the Chinese RMB may materially and adversely affect cash flows, revenues and financial condition. If we decide to convert RMB into U.S. dollars and the U.S. dollar appreciates against the RMB, the U.S. dollar equivalent of the RMB that we convert would be reduced.

Inflation in China may materially impact our results of operations. According to the PRC National Bureau of Statistics, the inflation rate in the consumer price index in China was 3.3%, -0.7% and 5.9%, in 2010, 2009, and 2008, respectively.

A significant amount of our cash and cash equivalents are held in commercial bank checking accounts in the PRC and earned an annual interest income yield of approximately 0.50% for the nine months ended September 30, 2011. For all the bank accounts in the PRC, we earned interest income of approximately \$136,000 and \$88,000 for the nine months ended September 30, 2011 and 2010, respectively.

Item 4. Controls and Procedures.

Disclosure Controls and Procedures

Our management, with the participation of our chief executive officer and chief financial officer, evaluated the effectiveness of our disclosure controls and procedures as of September 30, 2011. The term “disclosure controls and procedures,” as defined in Rules 13a-15(e) and 15d-15(e) under the Securities Exchange Act, means controls and other procedures of a company that are designed to ensure that information required to be disclosed by a company in the reports that it files or submits under the Securities Exchange Act are recorded, processed, summarized and reported within the time periods specified in the SEC’s rules and forms. Disclosure controls and procedures include, without limitation, controls and procedures designed to ensure that information required to be disclosed by a company in the reports that it files or submits under the Exchange Act are accumulated and communicated to the company’s management, including its principal executive and principal financial officers, as appropriate to allow timely decisions regarding required disclosure. Our management recognizes that any controls and procedures, no matter how well designed and operated, can provide only reasonable assurance of achieving their objectives and management necessarily applies its judgment in evaluating the cost-benefit relationship of possible controls and procedures. Our disclosure controls and procedures are designed to provide reasonable assurance of achieving their objectives as described above. Based on this evaluation, our management, including our chief executive officer and chief financial officer, concluded that as of September 30, 2011, our disclosure controls and procedures were effective at a reasonable assurances level.

Changes in Internal Control Over Financial Reporting

There was no change in our internal control over financial reporting that occurred during the three months ended September 30, 2011 that has materially affected, or is reasonably likely to materially affect, our internal control over financial reporting.

PART II - OTHER INFORMATION

Item 1. Legal Proceedings.

On September 4, 2009, the SEC issued a formal order of investigation relating to, among other things, certain of our accounting, record-keeping and disclosure practices. Between that time and the present, we have received document and testimonial subpoenas from the SEC with which we have complied. We intend to comply with subpoenas that are received in the future, if any are.

Item 1A. Risk Factors

In addition to the risk factors set forth in our Annual Report on Form 10-K for the year ended December 31, 2010, investors should consider the following additional risks:

We are required to be in compliance with the registered capital requirements of the PRC.

Under the Company Law of the PRC, we are required to contribute a certain amount of “registered capital” to our wholly owned subsidiary. By law, our subsidiaries are required to contribute at least 10% of after tax net income (as determined in accordance with Chinese GAAP) into a statutory surplus reserve until the reserve is equal to 50% of our and our subsidiaries’ registered capital, and other surplus reserve at certain percentage of the after tax net income as determined by our board of directors, into a public welfare fund. These reserve funds are recorded as part of shareholders’ equity but are not available for distribution to shareholders other than in the case of liquidation. For the years ended December 31, 2010 and 2009, approximately \$7,600,000 and \$6,400,000, respectively, have been appropriated to the statutory reserves by our PRC subsidiaries. The appropriated statutory reserves discussed above are included as part of Retained Earnings within our Consolidated Statement of Stockholders Equity. As a result of this requirement, the amount of net income available for distribution to shareholders will be limited.

PRC regulations requiring approval for acquisition or transfer of equity interest of foreign owned companies could restrict or limit our ability to operate.

Under relevant laws relating to foreign owned companies including the Law on Foreign Funded Enterprises of the People’s Republic of China, approval from the Ministry of Commerce or its competent counterpart (the “MOFCOM”) is required under certain circumstances such as transferring equity interest of foreign owned companies and acquisition of foreign owned companies. Although the MOFCOM normally grants approvals provided that all the required documents are submitted, the time spent on obtaining approval may delay proposed transactions. We have not experienced any refusal or delay of granting approval by the MOFCOM.

Item 2. Unregistered Sales of Equity Securities and Use of Proceeds.

In the three month period ended September 30, 2011, we did not engage in any unregistered sales of equity securities.

Item 3. Defaults upon Senior Securities.

In the three-month period ended September 30, 2011, and subsequent period through the date hereof, we did not default upon any senior securities.

Item 4. Removed and Reserved.

Item 5. Other Information.

There was no information we were required to disclose in a report on Form 8-K during the three-month period ended September 30, 2011, or subsequent period through the date hereof, which was not so reported.

Item 6. Exhibits

| Exhibit No. | Description of Exhibit |
|----------------|--|
| 31.1 | Certification of Principal Executive Officer pursuant to Rule 13a-14 and Rule 15d-14(a), promulgated under the Securities and Exchange Act of 1934, as amended* |
| 31.2 | Certification of Principal Financial and Accounting Officer pursuant to Rule 13a-14 and Rule 15d-14(a), promulgated under the Securities and Exchange Act of 1934, as amended* |
| 32.1 | Certification pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 (Principal Executive Officer)* |
| 32.2 | Certification pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 (Principal Financial and Accounting Officer)* |

* Filed herewith

SIGNATURES

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

CHINA SKY ONE MEDICAL, INC.

Dated: November 9, 2011

By: /s/ Liu Yan-qing
Liu Yan-qing
Chairman, Chief Executive Officer and
President

Dated: November 9, 2011

By: /s/ Pan Hong-yu
Pan Hong-yu
Chief Financial Officer and Treasurer