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LAKELAND BANCORP INC  
Form 10-Q  
August 10, 2009  
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SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, D.C. 20549

FORM 10-Q

(Mark one)

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934  
For the quarterly period ended June 30, 2009

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934  
For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission file number 000-17820

LAKELAND BANCORP, INC.  
(Exact name of registrant as specified in its charter)

New Jersey  
(State or other jurisdiction of  
incorporation or organization)

22-2953275  
(I.R.S. Employer  
Identification No.)

250 Oak Ridge Road, Oak Ridge, New Jersey  
(Address of principal executive offices)

07438  
(Zip Code)

(973) 697-2000  
(Registrant's telephone number, including area code)

(Former name, former address and former fiscal year, if changed

since last report.)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, any Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (SS232.405 of this chapter) during preceding 12 months (or such shorter period that the registrant was required to submit and post such files). Yes  No  Not applicable.

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act: (Check one):

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Large accelerated filer  Accelerated filer  Non-accelerated filer  Smaller reporting Company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act.):

Yes  No

APPLICABLE ONLY TO CORPORATE ISSUERS:

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date.

As of July 31, 2009 there were 23,810,406 outstanding shares of Common Stock, no par value.

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LAKELAND BANCORP, INC.

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The Securities and Exchange Commission maintains a web site which contains reports, proxy and information statements and other information relating to registrants that file electronically at the address: [http:// www.sec.gov](http://www.sec.gov).

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<b>ASSETS</b>	June 30, 2009 (unaudited)	December 31, 2008
	(dollars in thousands)	
Cash	\$35,786	\$35,238
Federal funds sold and Interest-bearing deposits due from banks	6,957	14,538
<b>Total cash and cash equivalents</b>	<b>42,743</b>	<b>49,776</b>
Investment securities available for sale	406,083	282,174
Investment securities held to maturity; fair value of \$105,160 in 2009 and \$111,881 in 2008	103,433	110,114
Loans and leases, net of deferred costs	1,944,825	2,034,831
Leases held for sale	39,228	0
Less: allowance for loan and lease losses	24,379	25,053
<b>Net loans</b>	<b>1,959,674</b>	<b>2,009,778</b>
Premises and equipment - net	29,758	29,479
Accrued interest receivable	8,780	8,598
Goodwill	87,111	87,111
Other identifiable intangible assets, net	2,170	2,701
Bank owned life insurance	39,583	39,217
Other assets	36,783	23,677
<b>TOTAL ASSETS</b>	<b>\$2,716,118</b>	<b>\$2,642,625</b>
<b>LIABILITIES AND STOCKHOLDERS EQUITY</b>		
<b>LIABILITIES:</b>		
Deposits:		
Noninterest bearing	\$320,625	\$302,492
Savings and interest-bearing transaction accounts	1,122,923	1,142,609
Time deposits under \$100 thousand	382,016	393,549
Time deposits \$100 thousand and over	263,481	217,483
<b>Total deposits</b>	<b>2,089,045</b>	<b>2,056,133</b>
Federal funds purchased and securities sold under agreements to repurchase	47,997	62,363
Long-term debt	210,900	210,900
Subordinated debentures	77,322	77,322
Other liabilities	25,111	14,966
<b>TOTAL LIABILITIES</b>	<b>2,450,375</b>	<b>2,421,684</b>
Commitments and contingencies		
Stockholders equity:		
Preferred stock, Series A, no par value, \$1,000 liquidation value, authorized 1,000,000 shares; issued 59,000 shares at June 30, 2009	55,728	0
Common stock, no par value; authorized shares, 40,000,000; issued shares, 24,740,564 at June 30, 2009 and December 31, 2008	259,808	257,051
Accumulated deficit	(34,963)	(19,246)
Treasury stock, at cost, 933,400 shares at June 30, 2009 and 1,053,561 at December 31, 2008	(12,842)	(14,496)
Accumulated other comprehensive loss	(1,988)	(2,368)
<b>TOTAL STOCKHOLDERS EQUITY</b>	<b>265,743</b>	<b>220,941</b>
<b>TOTAL LIABILITIES AND STOCKHOLDERS EQUITY</b>	<b>\$2,716,118</b>	<b>\$2,642,625</b>

See accompanying notes to consolidated financial statements



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## UNAUDITED CONSOLIDATED STATEMENTS OF OPERATIONS

	For the three months ended June 30,		For the six months ended June 30,	
	2009	2008	2009	2008
	(In thousands, except per share data)			
<b>INTEREST INCOME</b>				
Loans, leases and fees	\$29,156	\$31,739	\$59,298	\$63,389
Federal funds sold and interest-bearing deposits with banks	31	65	57	225
Taxable investment securities	3,372	3,441	6,791	7,038
Tax-exempt investment securities	594	631	1,163	1,337
<b>TOTAL INTEREST INCOME</b>	<b>33,153</b>	<b>35,876</b>	<b>67,309</b>	<b>71,989</b>
<b>INTEREST EXPENSE</b>				
Deposits	7,149	9,169	14,908	20,951
Federal funds purchased and securities sold under agreements to repurchase	29	527	67	919
Long-term debt	3,492	3,644	6,959	7,133
<b>TOTAL INTEREST EXPENSE</b>	<b>10,670</b>	<b>13,340</b>	<b>21,934</b>	<b>29,003</b>
<b>NET INTEREST INCOME</b>	<b>22,483</b>	<b>22,536</b>	<b>45,375</b>	<b>42,986</b>
Provision for loan and lease losses	34,083	8,158	40,459	9,425
<b>NET INTEREST INCOME (LOSS) AFTER PROVISION FOR LOAN AND LEASE LOSSES</b>	<b>(11,600)</b>	<b>14,378</b>	<b>4,916</b>	<b>33,561</b>
<b>NONINTEREST INCOME</b>				
Service charges on deposit accounts	2,699	2,822	5,366	5,405
Commissions and fees	873	873	1,696	1,825
Gains (losses) on investment securities	(532)	43	353	52
Income on bank owned life insurance	818	338	1,149	671
Leasing income	80	201	241	812
Other income	82	113	164	268
<b>TOTAL NONINTEREST INCOME</b>	<b>4,020</b>	<b>4,390</b>	<b>8,969</b>	<b>9,033</b>
<b>NONINTEREST EXPENSE</b>				
Salaries and employee benefits	8,739	7,693	17,322	16,097
Net occupancy expense	1,597	1,425	3,471	3,063
Furniture and equipment	1,220	1,241	2,484	2,532
Stationery, supplies and postage	401	409	821	873
Marketing expense	784	544	1,341	1,002
Core deposit intangible amortization	266	266	531	531
FDIC insurance expense	2,416	300	3,316	600
Collection Expense	377	157	882	208
Other repossessed asset expense	1,274	32	1,370	34
Other expenses	3,189	2,357	5,452	4,815
<b>TOTAL NONINTEREST EXPENSE</b>	<b>20,263</b>	<b>14,424</b>	<b>36,990</b>	<b>29,755</b>
Income (loss) before provision for income taxes	(27,843)	4,344	(23,105)	12,839
Provision for income taxes (benefit)	(15,121)	1,464	(13,558)	4,419
<b>NET INCOME (LOSS)</b>	<b>(\$12,722)</b>	<b>\$2,880</b>	<b>(\$9,547)</b>	<b>\$8,420</b>
Dividends on Preferred Stock and Accretion	885	0	1,424	0
<b>Net Income (Loss) Available to Common Stockholders</b>	<b>(\$13,607)</b>	<b>\$2,880</b>	<b>(\$10,971)</b>	<b>\$8,420</b>
<b>PER SHARE OF COMMON STOCK</b>				
Basic earnings (loss)	\$(0.58)	\$0.12	\$(0.46)	\$0.36
Diluted earnings (loss)	\$(0.58)	\$0.12	\$(0.46)	\$0.36
Dividends	\$0.10	\$0.10	\$0.20	\$0.20

**UNAUDITED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (LOSS)**

For the three months  
ended June 30,      For the six months  
ended June 30,

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	2009	2008	2009	2008
	(in thousands)		(in thousands)	
NET INCOME (LOSS)	(\$12,722)	\$2,880	(\$9,547)	\$8,420
OTHER COMPREHENSIVE INCOME (LOSS) NET OF TAX:				
Unrealized securities gain (loss) during period	1,206	(2,431)	599	(1,658)
Less: reclassification for gains (losses) included in net income (loss)	(364)	28	229	34
Change in pension liability, net	5	5	10	(44)
Other Comprehensive Income (Loss)	1,575	(2,454)	380	(1,736)
TOTAL COMPREHENSIVE INCOME (LOSS)	(\$11,147)	\$426	(\$9,167)	\$6,684

See accompanying notes to consolidated financial statements

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## UNAUDITED CONSOLIDATED STATEMENTS OF CHANGES IN STOCKHOLDERS' EQUITY

**Six Months ended June 30, 2009**

	Common stock		Series A Preferred Stock	Accumulated deficit	Treasury Stock	Accumulated	Total
	Number of Shares	Amount				Other Comprehensive Loss	
BALANCE DECEMBER 31, 2008	24,740,564	\$257,051	\$0	(\$19,246)	(\$14,496)	(\$2,368)	\$220,941
Net loss, first six months 2009				(9,547)			(9,547)
Other comprehensive income net of tax						380	380
Preferred Stock issued			58,838				58,838
Preferred dividends				(1,189)			(1,189)
Accretion of discount			235	(235)			
Common stock warrant		3,345	(3,345)				
Stock based compensation		216					216
Issuance of restricted stock awards		(199)			199		
Issuance of stock to dividend reinvestment plan		(598)		(843)	1,441		
Exercise of stock options, net of excess tax benefits		(7)			14		7
Cash dividends, common stock				(3,903)			(3,903)
BALANCE June 30, 2009	24,740,564	\$259,808	\$55,728	(\$34,963)	(\$12,842)	(\$1,988)	\$265,743

(UNAUDITED)

**Six Months ended June 30, 2008**

	Common stock		Series A Preferred Stock	Accumulated deficit	Treasury Stock	Accumulated	Total
	Number of Shares	Amount				Other Comprehensive Loss	
BALANCE DECEMBER 31, 2007	24,740,564	\$258,037	\$0	(\$24,465)	(\$20,140)	(\$1,833)	\$211,599
Cumulative adjustment for adoption of EITF 06-04				(546)			(546)
BALANCE JANUARY 1, 2008 as revised	24,740,564	\$258,037	\$0	(\$25,011)	(\$20,140)	(\$1,833)	\$211,053
Net Income				8,420			8,420
Other comprehensive loss net of tax						(1,736)	(1,736)
Issuance of stock for restricted stock awards		(869)			869		
Stock based compensation		120					120
Exercise of stock options, net of excess tax benefits		(21)			2,891		2,870



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Issuance of stock to dividend reinvestment plan			40		(457)	417		
Cash dividends					(4,220)			(4,220)
BALANCE June 30, 2008	24,740,564	\$257,307	\$0	(\$21,268)	(\$15,963)		(\$3,569)	\$216,507

(UNAUDITED)

See accompanying notes to consolidated financial statements

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## CONSOLIDATED STATEMENTS OF CASH FLOWS-(UNAUDITED)

For the six months ended

	June 30,	
	2009	2008
	(in thousands)	
<b>CASH FLOWS FROM OPERATING ACTIVITIES</b>		
Net income (loss)	\$(9,547)	\$8,420
Adjustments to reconcile net income (loss) to net cash provided by operating activities:		
Net amortization of premiums, discounts and deferred loan fees and costs	1,386	329
Depreciation and amortization	2,186	2,321
Provision for loan and lease losses	40,459	9,425
Gain on securities	(353)	(52)
Proceeds from the sale of leases held for sale	26,872	
Loss on sales of other assets	590	
Writedown of other repossessed assets	780	
Stock-based compensation	216	120
(Increase) decrease in other assets	(19,677)	(432)
Increase (decrease) in other liabilities	9,780	(4,077)
<b>NET CASH PROVIDED BY OPERATING ACTIVITIES</b>	<b>52,692</b>	<b>16,054</b>
<b>CASH FLOWS FROM INVESTING ACTIVITIES</b>		
Proceeds from repayments on and maturity of securities:		
Available for sale	57,791	62,708
Held to maturity	15,602	24,016
Proceeds from sales of securities:		
Available for sale	25,778	10,108
Purchase of securities:		
Available for sale	(207,312)	(54,635)
Held to maturity	(8,995)	(3,507)
Net increase in loans	(17,709)	(104,941)
Proceeds on sales of other repossessed assets	4,377	
Capital expenditures	(1,934)	(970)
<b>NET CASH USED IN INVESTING ACTIVITIES</b>	<b>(132,402)</b>	<b>(67,221)</b>
<b>CASH FLOWS FROM FINANCING ACTIVITIES</b>		
Net increase (decrease) in deposits	32,912	(31,193)
Increase (decrease) in federal funds purchased and securities sold under agreements to repurchase	(14,366)	38,585
Repayments of long-term debt		(20,855)
Issuance of long-term debt		70,117
Proceeds on issuance of preferred stock, net of costs	58,838	
Purchase of treasury stock		
Exercise of stock options	6	2,756
Excess tax benefits	1	114
Dividends paid	(4,714)	(4,220)
<b>NET CASH PROVIDED BY FINANCING ACTIVITIES</b>	<b>72,677</b>	<b>55,304</b>
Net increase (decrease) in cash and cash equivalents	(7,033)	4,137
Cash and cash equivalents, beginning of year	49,776	57,188
<b>CASH AND CASH EQUIVALENTS, END OF PERIOD</b>	<b>\$42,743</b>	<b>\$61,325</b>

See accompanying notes to consolidated financial statements



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**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)**

**Note 1. Significant Accounting Policies**

*Basis of Presentation.*

This quarterly report presents the consolidated financial statements of Lakeland Bancorp, Inc. (the Company) and its subsidiary, Lakeland Bank (Lakeland).

The Company's financial statements reflect all adjustments and disclosures which management believes are necessary for a fair presentation of interim results. The results of operations for the quarter presented do not necessarily indicate the results that the Company will achieve for all of 2009. You should read these interim financial statements in conjunction with the consolidated financial statements and accompanying notes that are presented in the Lakeland Bancorp, Inc. Annual Report on Form 10-K for the year ended December 31, 2008 (the 10-K).

The financial information in this quarterly report has been prepared in accordance with the Company's customary accounting practices; these financial statements have not been audited. Certain information and footnote disclosures required under generally accepted accounting principles have been condensed or omitted, as permitted by rules and regulations of the Securities and Exchange Commission.

The Company evaluated its June 30, 2009 financial statements for subsequent events through August 7, 2009, the date the financial statements were available to be issued. The Company is not aware of any subsequent events which would require recognition or disclosure in the financial statements.

**Note 2. Stock-Based Compensation**

On May 21, 2009, the Company's shareholders approved the 2009 Equity Compensation Program, which authorizes the granting of incentive stock options, supplemental stock options, restricted shares and restricted stock units to employees of the Company, including those employees serving as officers and directors of the Company. The plan authorizes the issuance of 2 million shares in connection with options and awards granted under the 2009 program. No awards have been granted under the 2009 program.

The Company established the 2000 Equity Compensation Program which authorized the granting of incentive stock options and supplemental stock options to employees of the Company, including those employees serving as officers and directors of the Company. The Company's 2000 program also allowed for the grant of restricted shares, as well as stock option grants. The 2000 program authorized the issuance of up to 2,257,368 shares of common stock of the Company. The Company has no outstanding option awards with market or performance conditions attached to them. The Company generally issues shares for option exercises from its treasury stock. The 2009 Equity Compensation Program supersedes the 2000 Equity Compensation Program. No further awards will be granted from the 2000 program.

Share-based compensation expense of \$216,000 and \$120,000 and related income tax benefits of \$76,000 and \$42,000 were recognized for the six months ended June 30, 2009 and 2008, respectively. As of June 30, 2009, there was unrecognized compensation cost of \$1.2 million related to unvested restricted stock; that cost is expected to be recognized over a weighted average period of approximately 2.9 years. Unrecognized compensation expense related to unvested stock options was approximately \$79,000 as of June 30, 2009 and is expected to be recognized over a period of 2.4 years.

In the first half of 2009, the Company granted 14,452 shares of restricted stock at a market value of \$9.26 per share under the 2000 program. These shares vest over a four year period. Compensation expense on these shares is expected to be approximately \$26,000 per year for the next four years. In the first half of 2008, the Company granted 63,000 shares of restricted stock at a weighted market value of \$13.11 per share. These shares vest over a four year period. Compensation expense on these shares is expected to be approximately \$206,000 per year for the next four years.

There were no grants of stock options in the first half of 2009. In the first half of 2008, the Company granted options to purchase 25,000 shares to a new non-employee director of the Company at an exercise price of \$13.16 per share. The director's

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options vest in five equal installments beginning on the date of grant and continuing on the next four anniversaries of the date of grant. The Company estimated the fair value of the 2008 option grant using a Black-Scholes option pricing model using the following assumptions: The risk-free interest rate was 3.09%; the expected dividend yield 3.25%; the expected volatility was 32% and the expected life was seven years. The fair value of the option granted was estimated to be \$3.42. The expected compensation expense to be recorded over the vesting period was \$86,000.

Option activity under the Company's stock option plans as of June 30, 2009 is as follows:

	Number of shares	Weighted average exercise price	Weighted average remaining contractual term (in years)	Aggregate intrinsic value
Outstanding, January 1, 2009	895,521	\$12.45		\$793,473
Granted	0	0.00		
Exercised	(1,000)	5.76		
Forfeited	(42,062)	14.30		
Outstanding, June 30, 2009	852,459	\$12.37	4.01	\$376,766
Options exercisable at June 30, 2009	821,707	\$12.38	3.84	\$376,766

The aggregate intrinsic value in the table above represents the total pre-tax intrinsic value (the difference between the Company's closing stock price on the last trading day of the second quarter of 2009 and the exercise price, multiplied by the number of in-the-money options).

Stock options outstanding were 852,459 and 938,853 at June 30, 2009 and 2008, respectively. The aggregate intrinsic value of options exercised during the first six months ended June 30, 2009 and 2008 was \$1,000 and \$357,000, respectively. Exercise of stock options during the first six months of 2009 and 2008 resulted in cash receipts of \$6,000 and \$2.8 million, respectively.

Information regarding the Company's restricted stock (all unvested) and changes during the six months ended June 30, 2009 is as follows:

	Number of shares	Weighted average price
Outstanding, January 1, 2009	114,008	\$12.53
Granted	14,452	9.26
Forfeited	(52)	11.26
Outstanding, June 30, 2009	128,408	\$12.16

**Table of Contents****Note 3. Comprehensive Income**

The components of other comprehensive income are as follows:

For the quarter ended:	June 30, 2009			June 30, 2008		
	Before tax amount	Tax Benefit (Expense)	Net of tax amount	Before tax amount	Tax Benefit (Expense)	Net of tax amount
	(dollars in thousands)			(dollars in thousands)		
Net unrealized gains (losses) on available for sale securities						
Net unrealized holding gains (losses) arising during period	\$1,974	(\$768)	\$1,206	(\$3,817)	\$1,386	(\$2,431)
Less reclassification adjustment for net gains (losses) arising during the period	(532)	168	(364)	43	(15)	28
Net unrealized gains (losses)	\$2,506	(\$936)	\$1,570	(\$3,860)	\$1,401	(\$2,459)
Change in minimum pension liability	8	(3)	5	7	(2)	5
Other comprehensive gains (loss), net	\$2,514	(\$939)	\$1,575	(\$3,853)	\$1,399	(\$2,454)
For the six months ended:	Before tax amount	Tax Benefit (Expense)	Net of tax amount	Before tax amount	Tax Benefit (Expense)	Net of tax amount
	(dollars in thousands)			(dollars in thousands)		
Net unrealized gains (losses) on available for sale securities						
Net unrealized holding gains (losses) arising during period	\$995	(\$396)	\$599	(\$2,617)	\$959	(\$1,658)
Less reclassification adjustment for net gains arising during the period	353	(124)	229	52	(18)	34
Net unrealized gains (losses)	\$642	(\$272)	\$370	(\$2,669)	\$977	(\$1,692)
Change in minimum pension liability	16	(6)	10	(67)	23	(44)
Other comprehensive gains (loss), net	\$658	(\$278)	\$380	(\$2,736)	\$1,000	(\$1,736)

**Note 4. Statement of Cash Flow Information.**

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For the six months ended  
June 30,  
2009                      2008

Supplemental schedule of noncash investing and financing activities:	(in thousands)	
Cash paid during the period for income taxes	\$2,813	\$5,937
Cash paid during the period for interest	21,934	29,761
Transfer of loans and leases receivable to other repossessed assets	2,811	1,688
Transfer of loans and leases receivable to leases held for sale, at fair value	66,100	

**Note 5. Earnings Per Share.**

*Basic earnings per share* for a particular period of time is calculated by dividing net income available to common stockholders by the weighted average number of common shares outstanding during that period.

*Diluted earnings per share* is calculated by dividing net income available to common stockholders by the weighted average number of outstanding common shares and common share equivalents. The Company's outstanding common share

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equivalents are options to purchase its common stock and a warrant issued to the United States Treasury to purchase its common stock.

All weighted average, actual shares and per share information set forth in this quarterly report on Form 10-Q have been adjusted retroactively for the effects of stock dividends. The following schedule shows the Company's earnings per share for the periods presented:

(In thousands except per share data)	For the three months ended		For the six months ended	
	June 30, 2009	2008	June 30, 2009	2008
Income (loss) available to common stockholders	\$(13,607)	\$2,880	\$(10,971)	\$8,420
Weighted average number of common shares outstanding - basic	23,656	23,446	23,629	23,364
Share-based plans	0	133	0	100
Weighted average number of common shares and common share equivalents - diluted	23,656	23,579	23,629	23,464
Basic earnings (loss) per share	\$(0.58)	\$0.12	\$(0.46)	\$0.36
Diluted earnings (loss) per share	\$(0.58)	\$0.12	\$(0.46)	\$0.36

Options to purchase 852,459 shares of common stock at a weighted average price of \$12.37 per share, a warrant to purchase 949,571 shares of common stock at a price of \$9.32 per share, and 128,408 shares of restricted stock at a weighted average price of \$12.16 per share were outstanding and were not included in the computation of diluted earnings per share for the quarter ended June 30, 2009 due to the net loss recorded. Options to purchase 378,385 shares of common stock at a weighted average price of \$14.86 per share were outstanding and were not included in the computations of diluted earnings per share for the quarter ended June 30, 2008, because the exercise price was greater than the average market price.

Options to purchase 852,459 shares of common stock at a weighted average price of \$12.37 per share, a warrant to purchase 949,571 shares of common stock at a price of \$9.32 per share, and 128,408 shares of restricted stock at a weighted average price of \$12.16 per share were outstanding and were not included in the computation of diluted earnings per share for the six months ended June 30, 2009 due to the net loss recorded. Options to purchase 611,374 shares of common stock at a weighted average price of \$14.29 per share were outstanding and were not included in the computations of diluted earnings per share for the six months ended June 30, 2008, because the exercise price was greater than the average market price.



**Table of Contents****Note 6. Investment Securities**

AVAILABLE FOR SALE  (in thousands)	June 30, 2009				December 31, 2008			
	Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	Fair Value	Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	Fair Value
U.S. government agencies	\$85,928	\$229	(\$169)	\$85,988	\$52,131	\$1,045	\$(2)	\$53,174
Mortgage-backed securities	269,285	2,890	(1,158)	271,017	180,938	2,600	(1,498)	182,040
Obligations of states and political subdivisions	13,339	242	(54)	13,527	10,733	272	(15)	10,990
Corporate debt securities	14,987	21	(2,922)	12,086	16,567	3	(3,886)	12,684
Other equity securities	24,246	11	(792)	23,465	24,149	129	(992)	23,286
	\$407,785	\$3,393	\$(5,095)	\$406,083	\$284,518	\$4,049	\$(6,393)	\$282,174

HELD TO MATURITY  (in thousands)	June 30, 2009				December 31, 2008			
	Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	Fair Value	Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	Fair Value
U.S. government agencies	\$16,968	\$424	\$	\$17,392	\$21,760	\$684	\$0	\$22,444
Mortgage-backed securities	30,055	704	(17)	30,742	34,141	524	(102)	34,563
Obligations of states and political subdivisions	54,828	901	(132)	55,597	52,626	872	(74)	53,424
Corporate debt securities	1,582		(153)	1,429	1,587		(137)	1,450
	\$103,433	\$2,029	\$(302)	\$105,160	\$110,114	\$2,080	\$(313)	\$111,881

	June 30, 2009			
	<u>Available for Sale</u>		<u>Held to Maturity</u>	
	Amortized Cost	Fair Value	Amortized Cost	Fair Value
	(in thousands)			
Due in one year or less	\$16,019	\$16,092	\$29,562	\$29,706
Due after one year through five years	38,896	39,177	23,325	24,223
Due after five years through ten years	39,542	37,425	18,672	18,705
Due after ten years	19,797	18,907	1,819	1,784
	114,254	111,601	73,378	74,418
Mortgage-backed securities	269,285	271,017	30,055	30,742
Other investments	24,246	23,465		
Total securities	\$407,785	\$406,083	\$103,433	\$105,160

The following table shows proceeds from sales of securities, gross gains on sales of securities, gross losses on sales of securities and other than temporary impairments for the periods indicated (in thousands):

For the three months ended June 30,		For the six months ended June 30,	
2009	2008	2009	2008

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Sale proceeds	\$	\$ 10,108	\$ 25,778	\$ 10,108
Gross gains		43	993	52
Gross losses			(108)	
Other than temporary impairment	(532)		(532)	

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Securities with a carrying value of approximately \$237.0 million and \$280.9 million at June 30, 2009 and December 31, 2008, respectively, were pledged to secure public deposits and for other purposes required by applicable laws and regulations.

The following table indicates the length of time individual securities have been in a continuous unrealized loss position at June 30, 2009 and December 31, 2008:

June 30, 2009 AVAILABLE FOR SALE	Less than 12 months		12 months or longer		Number of securities	Total	
	Fair value	Unrealized Losses	Fair value	Unrealized Losses		Fair value	Unrealized Losses
(dollars in thousands)							
U.S. government agencies	\$35,065	\$169	\$	\$	10	\$35,065	\$169
Mortgage-backed securities	\$62,360	756	15,114	402	34	77,474	1,158
Obligations of states and political subdivisions	3,226	54			8	3,226	54
Corporate debt securities	503	2	9,036	2,920	5	9,539	2,922
Equity securities	934	44	9,412	748	8	10,346	792
	\$102,088	\$1,025	\$33,562	\$4,070	65	\$135,650	\$5,095

**HELD TO MATURITY**

U.S. government agencies	\$	\$	\$	\$		\$	\$
Mortgage-backed securities	23,825	16	23	1	4	23,848	17
Obligations of states and political subdivisions	7,601	118	446	14	14	8,047	132
Other debt securities			1,429	153	3	1,429	153
	\$31,426	\$134	\$1,898	\$168	21	\$33,324	\$302

December 31, 2008 AVAILABLE FOR SALE	Less than 12 months		12 months or longer		Number of securities	Total	
	Fair value	Unrealized Losses	Fair value	Unrealized Losses		Fair value	Unrealized Losses
(dollars in thousands)							
U.S. government agencies	\$5,000	\$2	\$	\$	1	\$5,000	\$2
Mortgage-backed securities	15,786	540	21,045	958	37	36,831	1,498
Obligations of states and political subdivisions	528	15			2	528	15
Corporate debt securities	507	1	8,071	3,885	5	8,578	3,886
Equity securities	5,480	551	4,674	441	6	10,154	992
	\$27,301	\$1,109	\$33,790	\$5,284	51	\$61,091	\$6,393

**HELD TO MATURITY**

U.S. government agencies	\$	\$	\$	\$		\$0	\$0
Mortgage-backed securities	4,653	54	3,937	48	12	8,590	102
Obligations of states and political subdivisions	2,001	67	354	7	7	2,355	74
Other debt securities			1,450	137	3	1,450	137
	\$6,654	\$121	\$5,741	\$192	22	\$12,395	\$313

Management has evaluated the securities in the above table and has concluded that, with the exception of the equity security discussed below, none of the securities with losses has impairments that are other-than-temporary. In its evaluation, management considered the credit rating on

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the securities and the results of discounted cash flow analysis. The securities that have been in an unrealized loss position for 12 months or longer include US government agency securities and mortgage backed securities whose market values are sensitive to interest rates. The corporate securities and the obligations of state and political subdivisions listed in the above table are

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predominantly investment grade securities. In evaluating the corporate securities, management also considers whether it intends to sell the security, whether it will be required to sell the security, or whether management expects to recover the entire amortized cost of the security. Management also considers the length of time the security's fair value has been less than amortized cost, changes by rating agencies, adverse conditions related to the security or its issuer, if the issuer has failed to make scheduled payments, etc.

In the second quarter of 2009, the Company recorded an other-than-temporary impairment charge of \$532,000 on one investment in the equity securities portfolio. Management evaluated its portfolio of equity securities and, based on its evaluation of the financial condition and near-term prospects of an issuer, management was unsure that it could recover its investment in the security.

**Note 7. Loans and Leases.**

	June 30, 2009	December 31, 2008
	(in thousands)	
Commercial	\$997,357	\$958,620
Leases	154,344	311,463
Leases held for sale, at fair value	39,228	0
Real estate-construction	104,196	107,928
Real estate-mortgage	368,323	336,951
Installment	316,923	315,704
<b>Total loans</b>	<b>1,980,371</b>	<b>2,030,666</b>
Plus: deferred costs	3,682	4,165
<b>Loans net of deferred costs</b>	<b>\$1,984,053</b>	<b>\$2,034,831</b>

The Company follows Statement of Financial Accounting Standards No. 114, Accounting by Creditors for Impairment of a Loan (known as SFAS No. 114), and Statement of Financial Accounting Standards No. 118, Accounting by Creditors for Impairment of a Loan, Income Recognition and Disclosures. Impairment is measured based on the present value of expected future cash flows discounted at the loan's effective interest rate, except that as a practical expedient, a creditor may measure impairment based on a loan's observable market price, or the fair value of the collateral if the loan is collateral-dependent. Regardless of the measurement method, a creditor must measure impairment based on the fair value of the collateral when the creditor determines that foreclosure is probable.

The following table shows the Company's recorded investment in impaired loans and leases and the related valuation allowance calculated under SFAS No. 114 as of June 30, 2009 and December 31, 2008, and the average recorded investment in impaired loans and leases during the six months preceding those dates:

Date	Investment	Valuation Allowance	Average Recorded
			Investment
			year-to-date
June 30, 2009	\$27.0 million	\$4.6 million	\$19.9 million
December 31, 2008	\$14.1 million	\$3.7 million	\$9.7 million

Interest received on impaired loans and leases may be recorded as interest income. However, if management is not reasonably certain that an impaired loan will be repaid in full, or if a specific time frame to resolve full collection cannot yet be reasonably determined, all payments received are recorded as reductions of principal. The Company recognized interest on impaired loans and leases of \$4,000 and \$52,000 in the first six months of 2009 and 2008, respectively. Interest that would have accrued had the loans and leases performed under original terms would have been \$1,253,000 and \$342,000 for the first six months of 2009 and 2008, respectively.

During the second quarter, the Company made a decision to reduce the exposure in its leasing portfolio by selling



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certain lease pools. During the six months ended June 30, 2009, the Company classified \$87.7 million in lease pools as held for sale and recorded a mark-to-market adjustment of \$21.6 million upon transfer into held for sale to record the leases at lower of cost or market. During June, the Company sold pools of leases for \$26.9 million, leaving remaining pools at a fair market value of \$39.2 million. Management recorded the mark-to-market adjustment on the pools of leases based on indications of interest from potential buyers, and based on sales prices of leases previously sold in the second quarter of 2009 adjusted for differences in types of collateral and other characteristics.

**Note 8. Employee Benefit Plans**

The components of net periodic pension cost for the Newton defined pension plan are as follows:

	For the three months ended June 30,		For the six months ended June 30,	
	2009	2008	2009	2008
	(in thousands)		(in thousands)	
Interest cost	\$24	\$25	\$47	\$49
Expected return on plan assets	(13)	(\$23)	(25)	(46)
Amortization of prior service cost				
Amortization of unrecognized net actuarial loss	18	5	36	11
<b>Net periodic benefit expense</b>	<b>\$29</b>	<b>\$7</b>	<b>\$58</b>	<b>\$14</b>

**Note 9. Directors Retirement Plan**

The components of net periodic plan costs for the directors retirement plan are as follows:

	For the three months ended June 30,		For the six months ended June 30,	
	2009	2008	2009	2008
	(in thousands)		(in thousands)	
Service cost	\$7	\$5	\$13	\$11
Interest cost	12	15	25	30
Amortization of prior service cost	8	8	16	16
Amortization of unrecognized net actuarial loss	3	3	6	5
<b>Net periodic benefit expense</b>	<b>\$30</b>	<b>\$31</b>	<b>\$60</b>	<b>\$62</b>

The Company made contributions of \$80,000 to the plan in the six months ended June 30, 2009 and does not expect to make any more contributions in 2009.

**Note 10. Estimated Fair Value of Financial Instruments and Fair Market Value**

SFAS No. 107 requires disclosure of the estimated fair value of an entity's assets and liabilities considered to be financial instruments. For the Company, as for most financial institutions, the majority of its assets and liabilities are considered financial instruments as defined in SFAS No. 107. However, many such instruments lack an available trading market, as characterized by a willing buyer and seller engaging in an exchange transaction. Also, it is the Company's general practice and intent to hold its financial instruments to maturity and not to engage in trading or sales activities, except for certain loans. Therefore, the Company had to use significant estimations and present value calculations to prepare this disclosure.

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Changes in the assumptions or methodologies used to estimate fair values may materially affect the estimated amounts. Also, management is concerned that there may not be reasonable comparability between institutions due to the wide



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range of permitted assumptions and methodologies in the absence of active markets. This lack of uniformity gives rise to a high degree of subjectivity in estimating financial instrument fair values.

Estimated fair values have been determined by the Company using the best available data and an estimation methodology suitable for each category of financial instruments. The estimation methodologies used, the estimated fair values, and recorded book balances at June 30, 2009 and December 31, 2008 are outlined below.

For cash and cash equivalents and interest-bearing deposits with banks, the recorded book values approximate fair values. The estimated fair values of investment securities are based on quoted market prices, if available. Estimated fair values are based on quoted market prices of comparable instruments if quoted market prices are not available.

The net loan portfolio at June 30, 2009 and December 31, 2008 has been valued using a present value discounted cash flow where market prices were not available. The discount rate used in these calculations is the estimated current market rate adjusted for credit risk. The carrying value of accrued interest approximates fair value.

The estimated fair values of demand deposits (i.e. interest (checking) and non-interest bearing demand accounts, savings and certain types of money market accounts) are, by definition, equal to the amount payable on demand at the reporting date (i.e. their carrying amounts). The carrying amounts of variable rate accounts approximate their fair values at the reporting date. For fixed maturity certificates of deposit, fair value was estimated using the rates currently offered for deposits of similar remaining maturities. The carrying amount of accrued interest payable approximates its fair value.

The fair value of federal funds purchased, securities sold under agreements to repurchase, long-term debt and subordinated debentures are based upon discounted value of contractual cash flows. The Company estimates the discount rate using the rates currently offered for similar borrowing arrangements.

The fair values of commitments to extend credit and standby letters of credit are estimated using the fees currently charged to enter into similar agreements, taking into account the remaining terms of the agreements and the present creditworthiness of the counter parties. For fixed-rate loan commitments, fair value also considers the difference between current levels of interest rates and the committed rates. The fair value of guarantees and letters of credit is based on fees currently charged for similar agreements or on the estimated cost to terminate them or otherwise settle the obligations with the counter parties at the reporting date.

The carrying values and estimated fair values of the Company's financial instruments are as follows:

	June 30,		December 31,	
	2009 Carrying Value	Estimated fair value	2008 Carrying Value	Estimated fair value
Financial Assets:	(in thousands)			
Cash and cash equivalents	\$42,743	\$42,743	\$49,776	\$49,776
Investment securities available for sale	406,083	406,083	282,174	282,174
Investment securities held to maturity	103,433	105,160	110,114	111,881
Loans	1,944,825	1,996,922	2,034,831	2,085,336
Leases held for sale	39,228	39,228		
Financial Liabilities:				
Deposits	2,089,045	2,095,201	2,056,133	2,065,332
Federal funds purchased and securities sold under agreements to repurchase	47,997	47,997	62,363	62,363
Long-term debt	210,900	228,089	210,900	225,760
Subordinated debentures	77,322	81,925	77,322	83,858
Commitments:				

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Standby letters of credit

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In September 2006, the FASB issued Statement of Financial Accounting Standards (SFAS) No. 157, Fair Value Measurements which is effective for fiscal years beginning after November 15, 2007 and for interim periods within those years. This statement defines fair value, establishes a framework for measuring fair value and expands the related disclosure

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requirements. SFAS No. 157 defines fair value as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. SFAS No. 157 establishes a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value into three broad levels giving the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (level 1 measurements) and the lowest level priority to unobservable inputs (level 3 measurements). The following describes the three levels of fair value hierarchy:

Level 1 unadjusted quoted prices in active markets for identical assets or liabilities that the reporting entity has the ability to access at the measurement date.

Level 2 Quoted prices for similar assets or liabilities in active markets; quoted prices for identical or similar assets or liabilities in markets that are not active; estimates using pricing models or matrix pricing; inputs other than quoted prices that are observable for the asset or liability (such as interest rates, yield curves, volatilities, etc.)

Level 3 unobservable inputs for the asset or liability these shall be used to the extent that observable inputs are not available allowing for situations in which there is little, if any, market activity available.

The following table sets forth the Company's financial assets that were accounted for at fair values as of June 30, 2009 by level within the fair value hierarchy. The Company had no liabilities accounted for at fair value as of June 30, 2009. As required by SFAS No. 157, financial assets and liabilities are classified in their entirety based on the lowest level of input that is significant to the fair value measurement:

(in thousands)	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)	Balance as of June 30, 2009
<b>Assets:</b>				
Investment securities, available for sale				
US government agencies	\$	\$85,988	\$	\$85,988
Mortgage backed securities		271,017		271,017
Obligations of states and political subdivisions		13,527		13,527
Corporate debt securities		12,086		12,086
Other equity securities	1,387	22,078		23,465
<b>Total securities available for sale</b>	<b>\$1,387</b>	<b>\$404,696</b>	<b>\$</b>	<b>\$406,083</b>
Investment securities, held to maturity				
US government agencies	\$	17,392	\$	\$17,392
Mortgage backed securities		30,742		30,742
Obligations of states and political subdivisions		55,597		55,597
Corporate debt securities		1,429		1,429
<b>Total securities held to maturity</b>	<b>\$</b>	<b>\$105,160</b>	<b>\$</b>	<b>\$105,160</b>

The following table sets forth the Company's financial assets subject to fair value adjustments (impairment) on a nonrecurring basis as they are valued at the lower of cost or market. Assets are classified in their entirety based on the lowest level of input that is significant to the fair value measurement:

(in thousands)	Quoted Prices in Active Markets for Identical Assets	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)	Balance as of June 30, 2009
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(Level 1)

Assets:

Leases held for sale	\$39,228	\$39,228
Impaired Loans and Leases	26,968	\$26,968

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Leases held for sale are those leases that the Company identified and intends to sell. Leases held for sale were valued at the lower of cost or market. Market indications were derived from sale price indications from potential buyers and based on sale prices of prior lease pools adjusted for differences in types of collateral and other characteristics.

Impaired loans and leases are evaluated and valued at the time the loan is identified as impaired at the lower of cost or market value. Market value is measured based on the value of the collateral securing these loans and leases and is classified at a level 3 in the fair value hierarchy. Collateral may be real estate, accounts receivable, inventory, equipment and/or other business assets. The value of the real estate is assessed based on appraisals by qualified third party licensed appraisers. The value of the equipment may be determined by an appraiser, if significant, inquiry through a recognized valuation resource, or by the value on the borrower's financial statements. Field examiner reviews on business assets may be conducted based on the loan exposure and reliance on this type of collateral. Appraised and reported values may be discounted based on management's historical knowledge, changes in market conditions from the time of valuation, and/or management's expertise and knowledge of the client and client's business. Impaired loans and leases are reviewed and evaluated on at least a quarterly basis for additional impairment and adjusted accordingly, based on the same factors identified above. Impaired loans and leases were \$27.0 million and \$14.1 million at June 30, 2009 and December 31, 2008, respectively. During the first six months of 2009, there were new impaired loans and leases of \$38.9 million, payments of \$6.9 million, charge-offs of \$17.8 million (including \$4.4 million in leases marked to market) and repossessions of \$1.3 million.

**Note 11. Preferred Stock**

On February 6, 2009, under the Troubled Asset Relief Program (TARP) Capital Purchase Program (CPP), the Company issued 59,000 shares of its Fixed Rate Cumulative Perpetual Preferred Stock, Series A (the Series A preferred stock) to the U.S. Department of the Treasury for a purchase price of \$59.0 million. The Series A preferred stock has a 5% annual dividend rate for the first five years and a 9% annual dividend thereafter if the Series A preferred stock are not redeemed by the Company. The Company may redeem the Series A preferred stock with the consent of the Treasury Department in conjunction with the Company's primary regulator at any time.

In conjunction with the issuance of our Series A preferred stock, the Company also issued a warrant to purchase 949,571 shares of the Company's common stock to the Treasury Department. The warrant has a 10-year term and is immediately exercisable at an exercise price, subject to anti-dilution adjustments, of \$9.32 per share.

The proceeds from the Treasury Department are allocated to the Series A preferred stock and the warrant based on their relative fair values. The fair value of the Series A preferred stock was determined through a discounted future cash flow model. The Company calculated the fair value of the Series A preferred stock by using a 14% discount rate and discounting the cash flows over a 10 year period. A Black-Scholes pricing model was used to calculate the fair value of the warrant. The Black-Scholes model used the following assumptions, a dividend yield of 5.12%, volatility of 32% and a risk-free interest rate of 3.05%.

A \$3.3 million discount is being amortized over a five year period using a level yield method. The effective yield on the amortization of the Series A Preferred Stock is approximately 6.36%. In determining net income (loss) available to common shareholders, the periodic amortization and the cash dividend on the Series A preferred stock are subtracted from net income (loss).

**Note 12. Recent Accounting Pronouncements**

In March, 2008, the FASB issued SFAS No. 161, "Disclosures about Derivative Instruments and Hedging Activities" (SFAS No. 161), which amends SFAS No. 133. The statement requires enhanced disclosures about an entity's derivative and hedging activities, specifically, how and why an entity uses derivative instruments; how derivative instruments and related hedged items are accounted for under SFAS No. 133 and its related interpretations; how derivative instruments and related hedged items affect an entity's financial position, financial performance, and cash flows. SFAS No. 161 is

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effective for all entities for fiscal years and interim periods beginning after November 15, 2008. The adoption of SFAS No. 161 on January 1, 2009 did not have a significant impact on the Company's consolidated financial statements.

In April 2008, the FASB posted FASB Staff Position (FSP) No. 142-3, *Determination of the Useful Life of Intangible Assets*, ( FSP FAS 142-3 ). This statement amends the factors that should be considered in developing renewal or extension assumptions used to determine the useful life of a recognized intangible asset under FASB Statement No. 142, *Goodwill and Other Intangible Assets*. The intent of the FSP is to improve the consistency between the useful life of a recognized intangible asset and the period of expected cash flows, particularly as used to measure fair value in business combinations. The FSP is effective for fiscal years beginning after December 15, 2008, and did not have a material effect on the Company's financial position, results of operations or cash flows upon its adoption.

In June 2008, the FASB posted FASB Staff Position No. EITF 03-6-1, *Determining Whether Instruments Granted in Share-Based Payment Transactions Are Participating Securities*, ( FSP EITF 03-6-1 ). This statement addressed whether instruments granted in share-based payment transactions are participating securities prior to vesting and, therefore, need to be included in the calculation of earnings per share (EPS) as described in FASB Statement No. 128, *Earnings per Share*. The FSP is effective for financial statements issued for fiscal years beginning after December 15, 2008 with prior period EPS data adjusted retrospectively to conform to its provisions, and did not have a material effect on the Company's EPS.

In December 2008, the FASB issued FASB Staff Position No. 132(R)-1, *Employers' Disclosures about Postretirement Benefit Plan Assets*. This FASB staff position amends FASB Statement No. 132 to provide guidance on an employer's disclosures about plan assets of a defined benefit pension or other postretirement plan. FSP FAS 132(R)-1 requires disclosure of the fair value of each major category of plan assets for pension plans and other postretirement benefit plans as of the annual reporting date. This FASB staff position becomes effective for fiscal years ending after December 15, 2009. The Company is currently evaluating the impact of adopting FSP FAS 132(R)-1 on the consolidated financial statements, but it is not expected to have a material impact.

On April 1, 2009, the FASB issued FASB Statement of Position SFAS 141R-1, *Accounting for Assets Acquired and Liabilities Assumed in a Business Combination That Arise from Contingencies* ( FSP SFAS 141R-1 ). FSP SFAS 141R-1 amends the guidance in SFAS 141R to require that assets acquired and liabilities assumed in a business combination that arise from contingencies be recognized at fair value if fair value can be reasonably estimated. If fair value of such an asset or liability cannot be reasonably estimated, the asset or liability would generally be recognized in accordance with SFAS 5, *Accounting for Contingencies*, and FASB Interpretation (FIN) No. 14, *Reasonable Estimation of the Amount of a Loss*. FSP SFAS 141R-1 removes subsequent accounting guidance for assets and liabilities arising from contingencies from SFAS 141R and requires entities to develop a systematic and rational basis for subsequently measuring and accounting for assets and liabilities arising from contingencies. FSP SFAS 141R-1 eliminates the requirement to disclose an estimate of the range of outcomes of recognized contingencies at the acquisition date. For unrecognized contingencies, entities are required to include only the disclosures required by SFAS 5. FSP SFAS 141R-1 also requires that contingent consideration arrangements of an acquiree assumed by the acquirer in a business combination be treated as contingent consideration of the acquirer and should be initially and subsequently measured at fair value in accordance with SFAS 141R. FSP SFAS 141R-1 is effective for assets or liabilities arising from contingencies the Company acquires in business combinations occurring after January 1, 2009.

On April 9, 2009, the FASB issued the following three final staff positions that were intended to provide additional guidance and enhance disclosures regarding fair value measurements and impairments of securities:

FSP FAS 157-4, *Determining Fair Value When the Volume and Level of Activity for the Asset or Liability Have Significantly Decreased and Identifying Transactions That Are Not Orderly* (FSP 157-4) provides guidelines for making fair value measurements more consistent with the principals presented in FASB 157, *Fair Value Measurements*.

FSP FAS 107-1 and APB 28-1, *Interim Disclosures about Fair Value of Financial Instruments* (FSP 107-1) enhances consistency in financial disclosure by requiring fair value disclosures for financial instruments to be reported in interim financial statements. Prior to issuing the FSP, fair values for financial instruments were only disclosed annually.

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FSP FAS 115-2 and FAS 124-2, Recognition and Presentation of Other-Than-Temporary Impairments, (FSP 115-2) provides additional guidance designed to create greater clarity and consistency in accounting for and presenting impairment losses on securities. FSP 115-2 is intended to bring greater consistency to the timing of impairment recognition, and provide greater clarity to investors about the credit and noncredit components of impaired debt securities that are not expected to be sold.

The three final staff positions are effective for interim and annual periods ending after June 15, 2009. The Company adopted these staff positions in the current quarter and expanded the disclosures.

On April 13, 2009, the Securities and Exchange Commission issued Staff Accounting Bulletin No. 111, Other Than Temporary Impairment of Certain Investments in Equity Securities ( SAB 111 ). SAB 111 provides guidance on how to evaluate equity securities for other than temporary impairment and when a write-down of the carrying value is required. There was no material impact on the Company's consolidated financial statements upon adoption. The company recorded an other-than-temporary impairment on one of its equity securities in second quarter 2009 as disclosed in Note 6.

On May 28, 2009, the FASB issued SFAS No. 165, Subsequent Events ( SFAS No. 165 ). Under SFAS No. 165, companies are required to evaluate events and transactions that occur after the balance sheet date but before the date the financial statements are issued. SFAS No. 165 introduces new terminology, defines a date through which management must evaluate subsequent events, and lists the circumstances under which an entity must recognize and disclose events or transactions occurring after the balance sheet date. SFAS No. 165 was effective for interim and annual reporting periods ending after June 15, 2009. The adoption of SFAS No. 165 did not have a material impact on the Company's financial statements taken as a whole.

On June 12, 2009, the FASB issued SFAS No. 166, Accounting for Transfers of Financial Assets, an Amendment of FASB Statement No. 140 ( SFAS 166 ), and SFAS No. 167, Amendments to FASB Interpretation No. 46(R) ( SFAS No. 167 ), which change the way entities account for securitizations and special-purpose entities.

SFAS No. 166 is a revision to SFAS No. 140, Accounting for Transfers and Servicing of Financial Assets and Extinguishments of Liabilities, and will require more information about transfers of financial assets, including securitization transactions, and where companies have continuing exposure to the risks related to transferred financial assets. SFAS No. 166 also eliminates the concept of a qualifying special-purpose entity, changes the requirements for derecognizing financial assets and requires additional disclosures.

SFAS No. 167 is a revision to FASB Interpretation No. 46(R), Consolidation of Variable Interest Entities, and changes how a company determines when an entity that is insufficiently capitalized or is not controlled through voting (or similar rights) should be consolidated. The determination of whether a company is required to consolidate an entity is based on, among other things, an entity's purpose and design and a company's ability to direct the activities of the entity that most significantly impact the entity's economic performance. SFAS No. 167 requires additional disclosures about a reporting entity's involvement with variable interest entities and any significant changes in risk exposure due to that involvement as well as its affect on the entity's financial statements.

Both SFAS No. 166 and SFAS No. 167 will be effective as of the beginning of each reporting entity's first annual reporting period that begins after November 15, 2009, for interim periods within that first annual reporting period and for interim and annual reporting periods thereafter. Earlier application is prohibited. The recognition and measurement provisions of SFAS No. 166 shall be applied to transfers that occur on or after the effective date. Management has not determined the impact adoption may have on the Company's consolidated financial statements.

On June 29, 2009, the FASB issued Statement of Financial Accounting Standards No. 168 ( FAS 168 ) Accounting Standards Codification and the Hierarchy of Generally Accepted Accounting Principles a replacement of FASB Statement No. 162. SFAS No. 168 establishes the FASB Accounting Standards Codification™ as the source of authoritative accounting principles recognized by the FASB to be applied by nongovernmental entities in the preparation of financial statements in conformity with US GAAP. SFAS No. 168 will be effective for financial statements issued for interim and annual periods ending after September 15, 2009, for most entities. On the effective date, all non-SEC accounting and reporting standards will be superceded. The Company will adopt SFAS No. 168 for the quarterly period ended September 30, 2009, and adoption is not expected to have a material impact on the Company's financial statements taken as a whole.

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**PART I ITEM 2**

**Management's Discussion and Analysis of**

**Financial Condition and Results of Operations**

You should read this section in conjunction with Management's Discussion and Analysis of Financial Condition and Results of Operations included in the Company's Annual Report on Form 10-K for the year ended December 31, 2008. All weighted average, actual share and per share information set forth in this Quarterly Report on Form 10-Q has been adjusted retroactively for the effects of stock dividends.

**Statements Regarding Forward Looking Information**

The information disclosed in this document includes various forward-looking statements that are made in reliance upon the safe harbor provisions of the Private Securities Litigation Reform Act of 1995 with respect to credit quality (including delinquency trends and the allowance for loan and lease losses), corporate objectives, and other financial and business matters. The words anticipates, projects, intends, estimates, expects, believes, plans, may, will, should, could, and other similar expressions are intended to identify such forward-looking statements. Company cautions that these forward-looking statements are necessarily speculative and speak only as of the date made, and are subject to numerous assumptions, risks and uncertainties, all of which may change over time. Actual results could differ materially from such forward-looking statements.

In addition to the risk factors disclosed elsewhere in this document, the following factors, among others, could cause the Company's actual results to differ materially and adversely from such forward-looking statements: changes in the financial services industry and the U.S. and global capital markets, changes in economic conditions nationally, regionally and in the Company's markets, the nature and timing of actions of the Federal Reserve Board and other regulators, the nature and timing of legislation affecting the financial services industry, government intervention in the U.S. financial system, passage by the U.S. Congress of legislation which unilaterally amends the terms of the U.S. Treasury Department's preferred stock investment in the Company, changes in levels of market interest rates, pricing pressures on loan and deposit products, credit risks of the Company's lending and leasing activities, customers' acceptance of the Company's products and services and competition.

The above-listed risk factors are not necessarily exhaustive, particularly as to possible future events, and new risk factors may emerge from time to time. Certain events may occur that could cause the Company's actual results to be materially different than those described in the Company's periodic filings with the Securities and Exchange Commission. Any statements made by the Company that are not historical facts should be considered to be forward-looking statements. The Company is not obligated to update and does not undertake to update any of its forward-looking statements made herein.

**Significant Accounting Policies, Judgments and Estimates**

The accounting and reporting policies of the Company and its subsidiaries conform with accounting principles generally accepted in the United States of America and predominant practices within the banking industry. The consolidated financial statements include the accounts of the Company, Lakeland, Lakeland Investment Corp. and Lakeland NJ Investment Corp. All inter-company balances and transactions have been eliminated.

The preparation of financial statements requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements. These estimates and assumptions also affect reported amounts of revenues and expenses during the reporting period. Actual results could differ from these estimates. Significant estimates implicit in these financial statements are as follows:

The principal estimates that are particularly susceptible to significant change in the near term relate to the allowance for loan and lease losses, the valuation of the Company's securities portfolio, the analysis of goodwill impairment and the Company's deferred tax assets. The evaluation of the adequacy of the allowance for loan and lease losses includes, among other factors, an analysis of historical loss rates, by category, applied to current loan totals. However, actual losses may be higher or lower than historical trends, which vary. Actual losses on specified problem loans and leases, which also are provided for in the evaluation,





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may vary from estimated loss percentages.

The allowance for loan and lease losses is established through a provision for loan and lease losses charged to expense. Loan principal considered to be uncollectible by management is charged against the allowance for loan and lease losses. The allowance is an amount that management believes will be adequate to absorb losses on existing loans and leases that may become uncollectible based upon an evaluation of known and inherent risks in the loan portfolio. The evaluation takes into consideration such factors as changes in the nature and size of the loan portfolio, overall portfolio quality, specific problem loans and leases, and current economic conditions which may affect the borrowers' ability to pay. The evaluation also details historical losses by loan category, the resulting loss rates for which are projected at current loan total amounts. Loss estimates for specified problem loans and leases are also detailed. All of the factors considered in the analysis of the adequacy of the allowance for loan and lease losses may be subject to change. To the extent actual outcomes differ from management estimates, additional provisions for loan and lease losses may be required that would adversely impact earnings in future periods.

The Company accounts for impaired loans and leases in accordance with SFAS No. 114, Accounting by Creditors for Impairment of a Loan, as amended by SFAS No. 118, Accounting by Creditors for Impairment of a Loan - Income Recognition and Disclosures. Impairment is measured based on the present value of expected future cash flows discounted at the loan's effective interest rate, except that as a practical expedient, a creditor may measure impairment based on a loan's observable market price, or the fair value of the collateral if the loan is collateral-dependent. Regardless of the measurement method, a creditor must measure impairment based on the fair value of the collateral when the creditor determines that foreclosure is probable.

Effective January 1, 2008, we adopted the provisions of Statement of Financial Accounting Standards (SFAS) No. 157, Fair Value Measurements. We also adopted Financial Accounting Standards Board (FASB) Staff Position (FSP) No. FAS 157-3 which provided additional guidance on valuation and disclosures. Fair values are volatile and may be influenced by a number of factors, including market interest rates, prepayment speeds, discount rates, credit ratings and yield curves. Fair values for investment securities are based on quoted market prices, where available. If quoted market prices are not available, fair values are based on the quoted prices of similar instruments or an estimate of fair value by using a range of fair value estimates in the market place as a result of the illiquid market specific to the type of security. In the second quarter of 2009, the Company reclassified leases as held for sale and recorded them at estimated fair value based on sale price indications from potential buyers and on prior lease sales adjusted for differences in collateral and other characteristics.

When the fair value of a security is below its amortized cost, and depending on the length of time the condition exists and the extent the fair value is below amortized cost, additional analysis is performed to determine whether an other-than-temporary impairment condition exists. Available-for-sale and held-to-maturity securities are analyzed quarterly for possible other-than-temporary impairment. The analysis considers (i) the length of time and the extent to which the fair value has been less than cost, (ii) the financial condition and near-term prospects of the issuer, and (iii) the intent and ability of the Company to retain its investment in the issuer for a period of time sufficient to allow for any anticipated recovery in fair value. Often, the information available to conduct these assessments is limited and rapidly changing, making estimates of fair value subject to judgment. If actual information or conditions are different than estimated, the extent of the impairment of the security may be different than previously estimated, which could have a material effect on the Company's results of operations and financial condition.

The Company accounts for income taxes under the liability method of accounting for income taxes. Deferred tax assets and liabilities are determined based on the difference between the financial statement and tax bases of assets and liabilities as measured by the enacted tax rates that will be in effect when these differences reverse. Deferred tax expense is the result of changes in deferred tax assets and liabilities. The principal types of differences between assets and liabilities for financial statement and tax return purposes are the allowance for loan and lease losses, deferred loan fees, deferred compensation and securities available for sale. The Company evaluates the realizability of its deferred tax assets by examining its earnings history and projected future earnings and by assessing whether it is more likely than not that carryforwards would not be realized. Because the majority of the Company's deferred tax assets have no expiration date, because of the Company's earnings history, and because of the projections of future earnings, the Company's management believes that it is more likely than not that all of the Company's deferred tax assets will be realized.

The Company evaluates tax positions that may be uncertain. FASB Interpretation No. 48, Accounting for Uncertainty in Income Taxes (FIN 48), prescribes a recognition threshold of more-likely-than-not, and a measurement attribute for all tax positions taken or expected to be taken on a tax return, in order for those tax positions to be recognized in the financial statements. Additional information regarding the Company's uncertain tax positions is set forth in Note 9 to the Financial Statements of the

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Company's Form 10-K for the year ended December 31, 2008.

The Company accounts for goodwill and other identifiable intangible assets in accordance with SFAS No. 142, Goodwill and Intangible Assets. SFAS No. 142 includes requirements to test goodwill and indefinite lived intangible assets for impairment rather than amortize them. The Company tests goodwill for impairment annually or when circumstances indicate a potential for impairment at the reporting unit level. The Company has determined that it has one reporting unit, Community Banking. The Company analyzes goodwill using various market valuation methodologies including an analysis of the Company's enterprise value and a comparison of pricing multiples in recent acquisitions of similar companies and applying these multiples to the Company. The Company tested the goodwill as of December 31, 2008 and determined that it is not impaired. There were no triggering events in second quarter 2009 that would cause the Company to do an interim valuation.

**Results of Operations**

**(Second Quarter 2009 Compared to Second Quarter 2008)**

**Net Income (Loss)**

Net loss for the second quarter of 2009 was (\$12.7) million, compared to net income of \$2.9 million for the same period in 2008, a decrease of \$15.6 million. Loss per share was (\$0.58) for the second quarter of 2009, compared to diluted earnings of \$0.12 per share for the same period last year.

The second quarter 2009 results were negatively impacted by a loan and lease loss provision of \$34.1 million compared to a provision of \$8.2 million in the second quarter of 2008. The increased loan loss provision resulted from several factors including continued charge-offs in the Company's leasing portfolio, increases in non-performing loans in its commercial portfolio, and the Company's decision to reduce the exposure in its leasing portfolio by designating lease pools for future sales. In prior quarters, the Company disclosed that two of its leasing originators could no longer fulfill all of their obligations under contractual recourse provisions. The collateral underlying these leases were primarily transportation and construction use vehicles. During the second quarter of 2009, the Company evaluated the trends in the economy that could further impact its leasing portfolio and subsequently entered into agreements to sell pools of leases having a combined balance of \$35.9 million for \$26.9 million. These sales included all the remaining leases acquired by one of the originators that had not been able to fulfill its contractual obligations to Lakeland. As a result of this sale, we recorded a mark-to-market adjustment of \$9.1 million in leases upon the determination that the leases were held for sale purposes and recorded a loss on the sale of other repossessed assets of \$400,000. Lakeland also identified other pools of leases (including the remaining lease originator discussed above) as held for sale and recorded an additional mark-to-market adjustment of \$12.5 million based on sale price indications from potential buyers and based on the sales prices of prior lease pools sold adjusted for differing characteristics. Lakeland also recorded a loss of \$661,000 on other repossessed assets associated with those pools of leases. This will be discussed in more detail below.

**Net Interest Income**

Net interest income on a tax equivalent basis for the second quarter of 2009 was \$22.8 million which was consistent with the net interest income earned in the second quarter of 2008. The components of net interest income will be discussed in greater detail below.

The following table reflects the components of the Company's net interest income, setting forth for the periods presented, (1) average assets, liabilities and stockholders' equity, (2) interest income earned on interest-earning assets and interest expense paid on interest-bearing liabilities, (3) average yields earned on interest-earning assets and average rates paid on interest-bearing liabilities, (4) the Company's net interest spread (i.e., the average yield on interest-earning assets less the average cost of interest-bearing liabilities) and (5) the Company's net interest margin. Rates are computed on a tax equivalent basis using a tax rate of 35%.

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	For the three months ended, June 30, 2009			For the three months ended, June 30, 2008		
	Average Balance	Interest Income/ Expense	Average rates earned/ paid	Average Balance	Interest Income/ Expense	Average rates earned/ paid
<b>Assets</b>						
(dollars in thousands)						
Interest-earning assets:						
Loans and leases (A)	\$2,020,379	\$29,156	5.79%	\$1,960,988	\$31,739	6.51%
Taxable investment securities	379,588	3,372	3.55%	309,834	3,441	4.44%
Tax-exempt securities	68,669	914	5.32%	69,689	971	5.57%
Federal funds sold (B)	48,118	31	0.26%	10,117	65	2.57%
Total interest-earning assets	2,516,754	33,473	5.33%	2,350,628	36,216	6.19%
Noninterest-earning assets:						
Allowance for loan and lease losses	(24,963)			(15,889)		
Other assets	220,630			226,090		
<b>TOTAL ASSETS</b>	<b>\$2,712,421</b>			<b>\$2,560,829</b>		
<b>Liabilities and Stockholders Equity</b>						
Interest-bearing liabilities:						
Savings accounts	\$305,406	\$433	0.57%	\$324,155	\$932	1.16%
Interest-bearing transaction accounts	830,526	2,152	1.04%	764,338	2,837	1.49%
Time deposits	641,993	4,564	2.84%	539,975	5,400	4.00%
Borrowings	332,327	3,521	4.24%	393,753	4,171	4.24%
Total interest-bearing liabilities	2,110,252	10,670	2.03%	2,022,221	13,340	2.64%
Noninterest-bearing liabilities:						
Demand deposits	309,548			304,372		
Other liabilities	17,020			16,749		
Stockholders equity	275,601			217,487		
<b>TOTAL LIABILITIES AND STOCKHOLDERS EQUITY</b>	<b>\$2,712,421</b>			<b>\$2,560,829</b>		
Net interest income/spread		22,803	3.30%		22,876	3.55%
Tax equivalent basis adjustment		320			340	
<b>NET INTEREST INCOME</b>		<b>\$22,483</b>			<b>\$22,536</b>	
Net interest margin (C)			3.63%			3.91%

(A) Includes non-accrual loans, the effect of which is to reduce the yield earned on loans, and deferred loan fees.

(B) Includes interest-bearing cash accounts.

(C) Net interest income divided by interest-earning assets.

Interest income on a tax equivalent basis decreased from \$36.2 million in the second quarter of 2008 to \$33.5 million in 2009, a decrease of \$2.7 million or 8%. The decrease in interest income was due to a 86 basis point decrease in the average yield earned on interest earning assets.

Interest lost on non-accrual loans of \$813,000 for the second quarter of 2009 contributed to the decline in yield on earning assets as well as a general decline in rates. A change in mix in earning assets from loans to investment securities also contributed to the decline in yield. Loans as a percent of interest earning assets declined from 83.4% in the second quarter of 2008 to 80.3% in the second quarter of 2009. Investments including securities and federal funds sold increased from 16.5% of interest earnings assets in the second quarter of 2008 to 19.7% in the second quarter of 2009. Loans typically earn higher yields than investment securities.

Total interest expense decreased from \$13.3 million in the second quarter of 2008 to \$10.7 million in the second quarter of 2009, a decrease of \$2.7 million, or 20%. Average interest-bearing liabilities increased \$88.0 million, but the cost of those liabilities decreased from 2.64% in 2008 to 2.03% in 2009. The decrease in liability yields reflects the decrease in short term interest rates, as the Federal Reserve Bank lowered the federal funds target rate from 2.00% at the end of the second quarter of 2008 to a range between 0% and 0.25% at the end of 2008. Lakeland lowered its deposit rates to reflect the lower interest rate environment. Average deposits increased from \$1.93 billion in the second quarter of 2008 to \$2.09 billion in the second quarter of 2009, an increase of \$154.6 million, or 8%. Average borrowings decreased from \$393.8 million in 2008 to \$332.3 million in 2009 due to increased liquidity as a result of several factors including increased deposits and the receipt of \$59.0 million in proceeds from the issuance of

preferred stock to the U.S. Department of the Treasury in the first quarter of 2009. The average rate paid on these borrowings remained the same.



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**Provision for Loan and Lease Losses**

In determining the provision for loan and lease losses, management considers historical loan and lease loss experience, changes in composition and volume of the portfolio, the level and composition of non-performing loans and leases, the adequacy of the allowance for loan and lease losses, and prevailing economic conditions.

In the second quarter of 2009, a \$34.1 million provision for loan and lease losses was recorded compared to an \$8.2 million provision for the same period last year. The Company requires a reserve on all its loans and leases based on the financial strength of the borrower, collateral adequacy, delinquency history and other factors discussed under **Risk Elements** below. The reserve for leases is more specifically assessed based on the borrower's payment history, financial strength of the borrower determined through financial information provided or credit scoring criteria, value of the underlying assets and in the case of recourse transactions, the financial strength of the originator (servicer). In the second quarter of 2009, because of continued economic challenges, accelerated deterioration of collateral values due to the supply of transportation and construction vehicles exceeding demand and the resulting affect on delinquencies, the Company increased the reserve percentages on its leases to the highest risk level on its evaluation matrix. Due to continued overcapacity of the collateral impacting resale values, the Company continued to adjust the collateral value of the underlying assets which had the effect of increasing charge-offs. Because of the increase in the calculated reserves, because of the charge-offs recorded in second quarter and due to the Company's decision to sell pools of leases that represented increased risk to the Company, the Company's provision for lease losses was \$28.4 million. The remainder of the provision for loan and lease losses was allocated to commercial loans. The commercial provision was needed because of the increase in the non-performing commercial loans discussed below in **Risk Elements**.

During the second quarter of 2009, the Company recorded \$21.6 million in mark-to-market adjustments on lease pools held for sale. Exclusive of the mark to market adjustments discussed above, in the second quarter of 2009, the Company charged off loans of \$14.1 million (including \$12.5 million in leases) and recovered \$390,000 in previously charged off loans and leases compared to \$3.6 million and \$150,000, respectively, during the same period in 2008. For more information regarding the determination of the provision, see **Risk Elements** under **Financial Condition**.

**Noninterest Income**

Noninterest income decreased \$370,000 or 8% from the second quarter of 2008 to the second quarter of 2009. Included in noninterest income for the second quarter of 2009 was a \$532,000 loss on investment securities as the company recorded an other-than-temporary impairment loss on an equity security in its investment portfolio. For more information, please see Note 6 in Notes to the Consolidated Financial Statements of this Quarterly Report on Form 10-Q. Service charges on deposit accounts totaling \$2.7 million decreased by \$123,000, or 4% in the second quarter of 2009, compared to the same period last year, primarily due to reduced overdraft fees. Income on bank owned life insurance at \$818,000 increased by \$480,000, as the company received an insurance benefit on a bank owned life insurance policy for insurance proceeds received on the death of a former employee. Leasing income decreased \$121,000 as a result of management's determination to reduce activity in the leasing division.

**Noninterest Expense**

Noninterest expense for the second quarter of 2009 was \$20.3 million compared to \$14.4 million in 2008. Salary and benefit expense increased by \$1.0 million or 14% to \$8.7 million due to the addition of two new branch offices, new lending and sales officers, and normal salary increases. Net occupancy expense increased 12% to \$1.6 million primarily due to the opening of two new branch offices subsequent to the second quarter of 2008. Marketing expense for the second quarter of 2009 increased \$240,000 to \$784,000 as a result of deposit promotions and the opening of two new branches. FDIC expense increased by \$2.1 million to \$2.4 million due to increased assessments, including \$1.2 million from an industry wide special assessment. Collection expense increased \$220,000 to \$377,000 in the second quarter of 2009 due to leasing related costs. Other repossessed asset expense increased by \$1.2 million to \$1.3 million due to the write down of leasing assets and the loss on sale of leasing equipment. Other expenses increased by \$832,000 or 35% to \$3.2 million in the second quarter of 2009, primarily due to a \$704,000 pretax payout to the beneficiary of the bank owned life insurance proceeds previously mentioned. The Company's efficiency ratio was 68.44% in the second quarter of 2009, compared to 51.89% for the same period last year. The efficiency ratio expresses the relationship between noninterest expense (excluding other repossessed asset expense and

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core deposit amortization) to total tax-equivalent revenue (excluding gains (losses) on sales of securities). The efficiency ratio increased due primarily to the increase in FDIC insurance expense and leasing related expenses.

**(Year-to-Date 2009 Compared to Year-to-Date 2008)**

**Net Income (Loss)**

Net loss for the first half of 2009 was (\$9.5) million, compared to net income of \$8.4 million for the same period in 2008. Loss per share was (\$0.46) for the first half of 2009, compared to diluted earnings per share of \$0.36 in the first half of 2008. The decline in net income related to the increase in the provision for loan and lease losses from \$9.4 million in the first half of 2008 to \$40.5 million in the first half of 2009.

**Net Interest Income**

Net interest income on a tax equivalent basis for the first half of 2009 was \$46.0 million, a \$2.3 million or 5% increase from the \$43.7 million earned in the first half of 2008. The increase in net interest income resulted primarily from a decrease in the cost of interest bearing liabilities. The components of net interest income will be discussed in greater detail below.

The following table reflects the components of the Company's net interest income, setting forth for the periods presented, (1) average assets, liabilities and stockholders' equity, (2) interest income earned on interest-earning assets and interest expense paid on interest-bearing liabilities, (3) average yields earned on interest-earning assets and average rates paid on interest-bearing liabilities, (4) the Company's net interest spread (i.e., the average yield on interest-earning assets less the average cost of interest-bearing liabilities) and (5) the Company's net interest margin. Rates are computed on a tax equivalent basis using a tax rate of 35%.

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	For the six months ended,			For the six months ended,		
	June 30, 2009			June 30, 2008		
	Average Balance	Interest Income/Expense	Average rates earned/paid (dollars in thousands)	Average Balance	Interest Income/Expense	Average rates earned/paid
<b>Assets</b>						
Interest-earning assets:						
Loans (A)	\$2,024,772	\$59,298	5.91%	\$1,927,309	\$63,389	6.61%
Taxable investment securities	360,441	6,791	3.77%	315,306	7,038	4.46%
Tax-exempt securities	66,800	1,789	5.36%	73,374	2,057	5.61%
Federal funds sold (B)	44,132	57	0.26%	14,922	225	3.02%
Total interest-earning assets	2,496,145	67,935	5.48%	2,330,911	72,709	6.27%
Noninterest-earning assets:						
Allowance for loan and lease losses	(24,631)			(15,376)		
Other assets	221,179			230,441		
TOTAL ASSETS	\$2,692,693			\$2,545,976		
<b>Liabilities and Stockholders Equity</b>						
Interest-bearing liabilities:						
Savings accounts	\$300,305	\$964	0.65%	\$320,589	\$2,196	1.38%
Interest-bearing transaction accounts	841,118	4,545	1.09%	778,408	7,038	1.82%
Time deposits	629,843	9,399	2.98%	559,926	11,717	4.19%
Borrowings	337,001	7,026	4.17%	360,134	8,052	4.47%
Total interest-bearing liabilities	2,108,267	21,934	2.09%	2,019,057	29,003	2.88%
Noninterest-bearing liabilities:						
Demand deposits	302,037			295,534		
Other liabilities	16,077			16,190		
Stockholders equity	266,312			215,195		
TOTAL LIABILITIES AND STOCKHOLDERS EQUITY	\$2,692,693			\$2,545,976		
Net interest income/spread		46,001	3.40%		43,706	3.39%
Tax equivalent basis adjustment		626			720	
NET INTEREST INCOME		\$45,375			\$42,986	
Net interest margin (C)			3.72%			3.77%

(A) Includes non-accrual loans, the effect of which is to reduce the yield earned on loans, and deferred loan fees.

(B) Includes interest-bearing cash accounts.

(C) Net interest income divided by interest-earning assets.

Interest income on a tax equivalent basis decreased from \$72.7 million in the first half of 2008 to \$67.9 million in 2009, a decrease of \$4.8 million or 7%. The decrease in interest income was due primarily to a 79 basis point decrease in the average yield earned on interest earning assets. Interest lost on non-accrual loans during the first half of 2009 was \$1.3 million compared to \$342,000 for the same period last year. The decline in the yield in earning assets resulted from the decline in rates and the change in mix discussed previously in the comparison of the results of operations between the second quarter of 2009 and the second quarter of 2008.

Total interest expense decreased from \$29.0 million in the first half of 2008 to \$21.9 million in the first half of 2009, a decrease of \$7.1 million, or 24%. Average interest-bearing liabilities increased \$89.2 million, but the cost of those liabilities decreased from 2.88% in 2008 to 2.09% in 2009 for the same reasons as discussed in the quarterly analysis. Average deposits increased from \$1.95 billion in the first half of 2008 to \$2.07 billion in the first half of 2009, an increase of \$118.8 million, or 6%. Average borrowings decreased from \$360.1 million in 2008 to \$337.0 million in 2009 due to the same reasons discussed above in the quarterly comparison.

**Provision for Loan and Lease Losses**



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The provision for loan and lease losses increased to \$40.5 million for the first half of 2009 from \$9.4 million for the same period last year. This was primarily a result of management's evaluation of the adequacy of the allowance for loan and

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lease losses and the impact current economic conditions have had on our lease portfolio as previously mentioned in the quarterly analysis. During the first half of 2009, excluding mark-to-market adjustments, Lakeland charged off loans and leases of \$20.6 million and recovered \$1.1 million in previously charged off loans and leases compared to \$4.2 million and \$241,000, respectively, during the same period in 2008. The charge-offs in the first half included \$18.4 million in leases in the first half of 2009 exclusive of the mark-to-market adjustments of leases held for sale. The charge-offs included \$11.0 million for the two leasing originators that informed Lakeland that they could no longer perform under contractual recourse provisions. The charge-offs resulted from a continued deterioration in economic conditions and in the underlying collateral value of the leases. For more information regarding the determination of the provision, see [Risk Elements](#) under [Financial Condition](#).

**Noninterest Income**

Noninterest income totaling \$9.0 million for the first six months of 2009 was consistent with the noninterest income earned in the first six months of 2008. Gains on investment securities was \$353,000 for the first six months of 2009, compared to \$52,000 for the first six months of 2008. Leasing income decreased \$571,000 to \$241,000 due to gains on sales of leases recorded in the first six months of 2008. Income on bank owned life insurance increased \$478,000 to \$1.1 million for the same reasons mentioned in the quarterly discussion. Commissions and fees decreased \$129,000 to \$1.7 million, primarily due to decreased loan fees and investment commission income.

**Noninterest Expense**

For the first six months of 2009, noninterest expense was \$37.0 million, compared to \$29.8 million in 2008, an increase of 24%. Salary and benefit costs increased by \$1.2 million, to \$17.3 million due to the same reasons mentioned in the quarterly discussion. Net occupancy expense increased by \$408,000, or 13% to \$3.5 million primarily due to the opening of two new branches. FDIC expense at \$3.3 million increased by \$2.7 million. Stationary, supplies and postage decreased from \$873,000 in the first half of 2008 to \$821,000 in the first half of 2009 due to a reduction in mailings. Marketing expense increased to \$1.3 million from \$1.0 million as a result of deposit promotions and branch openings. Collection expense increased \$674,000 to \$882,000 and other repossessed asset expense increased by \$1.3 million to \$1.4 million in the first half of 2009 due to the same reasons mentioned in the quarterly discussion. Other expenses increased by \$637,000, or 13% to \$5.5 million due to the same reason mentioned in the quarterly discussion. The Company's efficiency ratio was 64.25% in the first half of 2009, compared to 55.40% for the same period last year.

**Income Taxes**

The Company's effective tax rate was 58.7% in the first half of 2009 because of its net loss and the impact that tax advantaged income had on the tax benefit of the loss. The effective tax rate for the six months ended June 30, 2008 was 34.4%.

**Financial Condition**

The Company's total assets increased \$73.5 million or 3% from \$2.64 billion at December 31, 2008, to \$2.72 billion at June 30, 2009. Total deposits increased from \$2.06 billion on December 31, 2008 to \$2.09 billion on June 30, 2009, an increase of \$32.9 million or 2%.

**Loans and Leases**

Gross loans and leases, including leases held for sale, decreased from \$2.03 billion on December 31, 2008 to \$1.98 billion on June 30, 2009, a decrease of \$50.3 million, or 2%. The decrease in gross loans and leases is due to leases decreasing \$117.9 million from \$311.5 million at December 31, 2008 to \$193.6 million (including \$39.2 million held for sale) on June 30, 2009. Commercial loans and residential mortgages increased by \$38.7 million, or 4%, and \$31.4 million, or 9%, respectively. For more information on the loan portfolio, see Note 7 in Notes to the Consolidated Financial Statements in this Quarterly Report on Form 10-Q.

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The following schedule sets forth certain information regarding the Company's non-accrual, past due and renegotiated loans and leases and other real estate owned on the dates presented:

(in thousands)	June 30, 2009	December 31, 2008	June 30, 2008
Non-performing loans and leases:			
Non-accrual loans and leases	\$28,510	\$16,544	\$11,472
Renegotiated loans and leases			
<b>TOTAL NON-PERFORMING LOANS AND LEASES</b>	<b>28,510</b>	<b>16,544</b>	<b>11,472</b>
Other real estate and other repossessed assets	1,651	3,997	1,688
<b>TOTAL NON-PERFORMING ASSETS</b>	<b>\$30,161</b>	<b>\$20,541</b>	<b>\$13,160</b>
Loans and leases past due 90 days or more and still accruing	\$4,228	\$825	\$247

Non-performing assets increased from \$20.5 million on December 31, 2008, or 0.78% of total assets, to \$30.2 million, or 1.11% of total assets, on June 30, 2009. The change in non-accrual loans and leases from \$16.5 million on December 31, 2008 to \$28.5 million on June 30, 2009 included an increase in commercial loan non-accruals of \$15.5 million offset by a decline in leasing non-accruals of \$5.8 million. The increase in commercial loan non-accruals included one commercial relationship totaling \$7.2 million and two other relationships totaling \$3.1 million. The leasing non-accruals declined because of the sales of lease pools, and the mark-to-market process described above. Other repossessed assets decreased from \$4.0 million on December 31, 2008 to \$1.7 million on June 30, 2009 which included \$1.1 million in assets sold in the sale described above. Loans and leases past due ninety days or more and still accruing at June 30, 2009 increased \$3.4 million to \$4.2 million from \$825,000 on December 31, 2008. Loans and leases past due 90 days or more and still accruing are those loans and leases that are both well-secured and in process of collection.

On June 30, 2009, the Company had \$27.0 million in impaired loans and leases (consisting primarily of non-accrual loans and leases) compared to \$14.1 million at year-end 2008. For more information on these loans and leases see Note 7 in Notes to the Consolidated Financial Statements of this Quarterly Report on Form 10-Q. The impairment of the loans and leases is measured using the present value of future cash flows on certain impaired loans and leases or is based on the fair value of the underlying collateral for the remaining loans and leases. Based on such evaluation, \$4.6 million has been allocated as a portion of the allowance for loan and lease losses for impairment at June 30, 2009. At June 30, 2009, the Company also had \$29.7 million in loans and leases that were rated substandard that were not classified as non-performing or impaired.

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The following table sets forth for the periods presented, the historical relationships among the allowance for loan and lease losses, the provision for loan losses, the amount of loans and leases charged-off and the amount of loan recoveries:

(dollars in thousands)	Six months ended June 30, 2009	Year ended December 31, 2008	Six months ended June 30, 2008
Balance of the allowance at the beginning of the year	\$25,053	\$14,689	\$14,689
<b>Loans and leases charged off:</b>			
Commercial	1,003	593	437
Leases	18,429	11,211	3,039
Charge down of leases held for sale(1)	21,580		
Home Equity and consumer	1,141	2,044	589
Real estate mortgage	50	123	123
<b>Total loans charged off</b>	<b>42,203</b>	<b>13,971</b>	<b>4,188</b>
<b>Recoveries:</b>			
Commercial	36	79	31
Leases	918	150	0
Home Equity and consumer	116	376	210
Real estate mortgage			
<b>Total Recoveries</b>	<b>1,070</b>	<b>605</b>	<b>241</b>
<b>Net charge-offs:</b>	<b>41,133</b>	<b>13,366</b>	<b>3,947</b>
Provision for loan and lease losses	40,459	23,730	9,425
<b>Ending balance</b>	<b>\$24,379</b>	<b>\$25,053</b>	<b>\$20,167</b>
<b>Ratio of annualized net charge-offs to average loans and leases outstanding:</b>			
including charge down of leases held for sale	4.10%	0.68%	0.41%
excluding charge down of leases held for sale	1.95%	0.68%	0.41%
Ratio of allowance at end of period as a percentage of period end total loans and leases	1.23%	1.23%	1.02%

(1) amount recorded upon reclassification from held for investment to held for sale

The ratio of the allowance for loan and lease losses to loans and leases outstanding reflects management's evaluation of the underlying credit risk inherent in the loan portfolio. The determination of the adequacy of the allowance for loan and lease losses and periodic provisioning for estimated losses included in the consolidated financial statements is the responsibility of management and the Board of Directors. The evaluation process is undertaken on a quarterly basis.

Methodology employed for assessing the adequacy of the allowance for loan and lease losses consists of the following criteria:

The establishment of reserve amounts for all specifically identified classified loans and leases that have been designated as requiring attention by the Company or its external loan review consultant.

The establishment of reserves for pools of homogeneous types of loans and leases not subject to specific review,

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including 1-4 family residential mortgages and consumer loans.

The establishment of reserve amounts for the non-classified loans and leases in each portfolio based upon the historical average loss experience of these portfolios and management's evaluation of key factors described below.

Consideration is given to the results of ongoing credit quality monitoring processes, the adequacy and expertise of the Company's lending staff, underwriting policies, loss histories, delinquency trends, and the cyclical nature of economic and business conditions. Since many of the Company's loans depend on the sufficiency of collateral as a secondary means of repayment, any adverse trend in the real estate markets could affect underlying values available to protect the Company against loss.

In the second and fourth quarters of 2008, the Company disclosed that it had two leasing originators that indicated that they could no longer meet all of their obligations under contractual recourse provisions. Lakeland assesses the adequacy of the allowance for its lease portfolio based on the borrower's payment history, financial strength of the borrower determined through financial information provided or credit scoring criteria, value of the underlying assets and in the case of recourse transactions, the financial strength of the originator (servicer). If the servicer is able to continue servicer advances for delinquent leases, Lakeland assesses a reserve on the lease based on credit scores and delinquency status. In the case of the two originators who could no longer perform under their contractual recourse obligations, once the lease becomes over 90 days past due, the lease is charged down to its net realizable value using a recognized valuation method to the extent available and placed on non-accrual. From that point forward, reserves are adjusted as necessary based on delinquency status and where the lease is in the collection process.

The collateral underlying the aforementioned lease pools was predominately transportation and construction use vehicles. Because of economic conditions, including fuel costs in 2008 and the general economic downturn further depressing these industries into 2009, leasing delinquencies and declines in collateral value resulted in increased charge-offs and provisions for lease losses into 2009. As a result, management made a decision in the second quarter of 2009 to reduce the risk in its portfolio by selling those two lease pools as well as other lease pools with characteristics that did not fit into the Company's core banking strategy.

As reported in Results of Operations, a \$34.1 million provision for loan and lease losses was recorded in the second quarter of 2009 which included a \$28.4 million provision for lease losses. This provision was made due to management's evaluation of identified risk in the lease portfolio as well as the mark-to-market adjustment of \$21.6 million on lease pools held for sale.

Based upon the process employed and giving recognition to all accompanying factors related to the loan and lease portfolio, management considers the allowance for loan and lease losses to be adequate at June 30, 2009. The preceding statement constitutes a forward-looking statement under the Private Securities Litigation Reform Act of 1995.

**Investment Securities**

For detailed information on the composition and maturity distribution of the Company's investment securities portfolio, see Note 6 in the Notes to Consolidated Financial Statements contained in this Form 10-Q. Total investment securities increased from \$392.3 million on December 31, 2008 to \$509.5 million on June 30, 2009, an increase of \$117.2 million, or 30% which resulted from increased liquidity due to increased deposits and a decline in loans and leases.

**Deposits**

Total deposits increased from \$2.06 billion on December 31, 2008 to \$2.09 billion on June 30, 2009, an increase of \$32.9 million, or 2%. Time deposits increased from \$611.0 million on December 31, 2008 to \$645.5 million on June 30, 2009, an increase of \$34.5 million. The increase in time deposits was generally in the \$100,000 and over accounts which increased because of deposits from municipalities. Noninterest bearing deposits increased \$18.1 million or 6% to \$320.6 million, while savings and interest bearing transaction accounts decreased \$19.7 million or 2% to \$1.12 billion as of June 30, 2009.

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### Liquidity

Cash and cash equivalents, totaling \$42.7 million on June 30, 2009, decreased \$7.0 million from December 31, 2008. Operating activities provided \$52.7 million in net cash. Investing activities used \$132.4 million in net cash, primarily reflecting the purchase of securities. Financing activities provided \$72.7 million in net cash, reflecting proceeds from the issuance of preferred stock and a warrant to the U.S. Treasury Department and an increase in deposits of \$32.9 million partially offset by a decline in short-term borrowings of \$14.4 million. The Company anticipates that it will have sufficient funds available to meet its current loan commitments and deposit maturities. This constitutes a forward-looking statement under the Private Securities Litigation Reform Act of 1995. At June 30, 2009, the Company had outstanding loan origination commitments of \$395.1 million. These commitments include \$331.9 million that mature within one year; \$28.4 million that mature after one but within three years; \$4.9 million that mature after three but within five years and \$29.9 million that mature after five years. The Company also had \$9.2 million in letters of credit outstanding at June 30, 2009. This included \$7.5 million that are maturing within one year and \$1.7 million that mature after one but within three years. Time deposits issued in amounts of \$100,000 or more maturing within one year total \$244.3 million.

### Capital Resources

Stockholders' equity increased from \$220.9 million on December 31, 2008 to \$265.7 million on June 30, 2009. Book value per common share decreased to \$8.82 on June 30, 2009 from \$9.33 on December 31, 2008. The increase in stockholders' equity from December 31, 2008 to June 30, 2009 was primarily due to the issuance of \$59.0 million in preferred stock and a warrant to the U.S Treasury Department. For more information, please see Note 11 in Notes to the Consolidated Financial Statements in this Quarterly Report on Form 10-Q. Offsetting the impact of the \$59.0 million in preferred stock and warrant proceeds was a net loss of \$9.5 million, and the payment of dividends of \$4.7 million.

The Company and Lakeland are subject to various regulatory capital requirements that are monitored by federal banking agencies. Failure to meet minimum capital requirements can lead to certain supervisory actions by regulators; any supervisory action could have a direct material effect on the Company or Lakeland's financial statements. Management believes, as of June 30, 2009, that the Company and Lakeland meet all capital adequacy requirements to which they are subject.

The capital ratios for the Company and Lakeland at June 30, 2009 and the minimum regulatory guidelines for such capital ratios for qualification as a well-capitalized institution are as follows:

	Tier 1 Capital to Total Average Assets Ratio	Tier 1 Capital to Risk-Weighted Assets Ratio	Total Capital to Risk-Weighted Assets Ratio
Capital Ratios:	June 30, 2009	June 30, 2009	June 30, 2009
The Company	9.63%	12.74%	13.99%
Lakeland Bank	8.98%	11.90%	13.15%
Well capitalized institution under FDIC Regulations	5.00%	6.00%	10.00%

### ITEM 3. Quantitative and Qualitative Disclosures about Market Risk

The Company manages interest rate risk and market risk by identifying and quantifying interest rate risk exposures using simulation analysis, economic value at risk models and gap analysis. At June 30, 2009, the cumulative one-year gap was (\$213.9) million or (7.9%) of total assets.

The Company uses net interest income simulation because the Company's Asset/Liability Management Committee believes that the interest rate sensitivity modeling more accurately reflects the effects and exposure to changes in interest rates. Net interest income simulation considers the relative sensitivities of the balance sheet including the effects of interest rate caps on adjustable rate mortgages and the relatively stable aspects of core deposits. As such, net interest simulation is

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designed to address the probability of interest rate changes and the behavioral response of the balance sheet to those changes. Market Value of Portfolio Equity represents the fair value of the net present value of assets, liabilities and off-balance-sheet items. The Company's Market Value of Portfolio Equity at June 30, 2009 was \$360.7 million.

Based on its simulation models, the Company estimates that for a 200 basis point rate shock increase, the Company's Market Value of Portfolio Equity would decline (9.3%) and would decrease (6.8%) for a 200 basis point rate shock decrease. The simulation model also shows that for a 200 basis point rate increase, the Company's projected net interest income for the next 12 months would decrease (2.3%), and would decrease (1.7%) for a 200 basis point rate decrease. The information provided for net interest income over the next 12 months assumes that changes in interest rates of plus 200 basis points and minus 200 basis points change gradually in equal increments over the following 12 month period. The above information is based on significant estimates and assumptions and constitutes a forward-looking statement under the Private Securities Litigation Reform Act of 1995. For more information regarding the Company's market risk and assumptions used in the Company's simulation models, please refer to the Company's Annual Report on Form 10-K for the year ended December 31, 2008.

### ITEM 4. Controls and Procedures

(a) Disclosure controls and procedures. As of the end of the Company's most recently completed fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) covered by this report, the Company carried out an evaluation, with the participation of the Company's management, including the Company's Chief Executive Officer and Chief Financial Officer, of the effectiveness of the Company's disclosure controls and procedures pursuant to Securities Exchange Act Rule 13a-15. Based upon that evaluation, the Company's Chief Executive Officer and Chief Financial Officer concluded that the Company's disclosure controls and procedures are effective in ensuring that information required to be disclosed by the Company in the reports that it files or submits under the Securities Exchange Act is recorded, processed, summarized and reported, within the time periods specified in the SEC's rules and forms and are operating in an effective manner and that such information is accumulated and communicated to our management, including our chief executive officer and chief financial officer, as appropriate to allow timely decisions regarding required disclosure.

(b) Changes in internal controls over financial reporting. There have been no changes in the Company's internal control over financial reporting that occurred during the Company's last fiscal quarter to which this report relates that have materially affected, or are reasonably likely to materially affect, the Company's internal control over financial reporting.





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For:	Against:	Abstain:	Broker Non-Vote
19,776,559	197,590	129,522	0

The fourth proposal to obtain non-binding approval of the compensation of Lakeland Bancorp s executive officers was approved with

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the following vote :

For:	Against:	Abstain:	Broker Non-Vote
15,273,748	4,361,592	462,775	10

Item 5. Other Information  
Item 6. Exhibits

Not Applicable

- 10.1 Change in Control Agreement among Lakeland Bancorp, Inc., Lakeland Bank and Ronald E. Schwarz dated June 12, 2009.
- 10.2 Waiver executed by Ronald E. Schwarz dated June 12, 2009.
- 10.3 Executive Waiver Agreement executed by Ronald E. Schwarz dated June 12, 2009.
- 31.1 Certification by Thomas J. Shara pursuant to Section 302 of the Sarbanes Oxley Act.
- 31.2 Certification by Joseph F. Hurley pursuant to Section 302 of the Sarbanes Oxley Act.
- 32.1 Certification by Thomas J. Shara and Joseph F. Hurley pursuant to Section 906 of the Sarbanes Oxley Act.

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SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Lakeland Bancorp, Inc.  
(Registrant)

/s/ Thomas J. Shara  
Thomas J. Shara  
President and Chief Executive Officer

/s/ Joseph F. Hurley  
Joseph F. Hurley  
Executive Vice President and  
Chief Financial Officer

Date: August 10, 2009