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Hilton Worldwide Holdings Inc.

Form 10-Q

July 29, 2015

UNITED STATES

SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

Form 10-Q

(Mark One)

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended June 30, 2015

or

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from to

Commission File Number 001-36243

Hilton Worldwide Holdings Inc.

(Exact name of registrant as specified in its charter)

Delaware

27-4384691

(State or other jurisdiction of incorporation or organization)

(I.R.S. Employer Identification No.)

7930 Jones Branch Drive, Suite 1100, McLean, VA 22102

(Address of Principal Executive Offices)

(Zip Code)

Registrant's telephone number, including area code: (703) 883-1000

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.:

Large accelerated filer

Accelerated filer

Non-accelerated filer  (Do not check if a smaller reporting company)

Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  No

The number of shares outstanding of the registrant's common stock, par value \$0.01 per share, as of July 28, 2015 was 987,450,969.



HILTON WORLDWIDE HOLDINGS INC.  
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## PART I. FINANCIAL INFORMATION

## Item 1. Financial Statements

HILTON WORLDWIDE HOLDINGS INC.  
 CONDENSED CONSOLIDATED BALANCE SHEETS  
 (In millions, except share data)

|   | June 30,<br>2015<br>(unaudited) | December 31,<br>2014 |
|---|---------------------------------|----------------------|
| <b>ASSETS</b>   |                                 |                      |
| Current Assets:   |                                 |                      |
| Cash and cash equivalents   | \$511                           | \$566                |
| Restricted cash and cash equivalents  | 248                             | 202                  |
| Accounts receivable, net of allowance for doubtful accounts of \$30 and \$29                | 937                             | 844                  |
| Inventories   | 424                             | 404                  |
| Deferred income tax assets  | 20                              | 20                   |
| Current portion of financing receivables, net   | 66                              | 66                   |
| Current portion of securitized financing receivables, net                                   | 59                              | 62                   |
| Prepaid expenses  | 146                             | 133                  |
| Income taxes receivable   | 38                              | 132                  |
| Other   | 52                              | 70                   |
| Total current assets (variable interest entities - \$133 and \$136)                         | 2,501                           | 2,499                |
| Property, Intangibles and Other Assets:   |                                 |                      |
| Property and equipment, net   | 9,191                           | 7,483                |
| Property and equipment, net held for sale   | 111                             | 1,543                |
| Financing receivables, net  | 502                             | 416                  |
| Securitized financing receivables, net  | 347                             | 406                  |
| Investments in affiliates   | 156                             | 170                  |
| Goodwill  | 5,945                           | 6,154                |
| Brands  | 4,940                           | 4,963                |
| Management and franchise contracts, net   | 1,217                           | 1,306                |
| Other intangible assets, net  | 629                             | 674                  |
| Deferred income tax assets  | 154                             | 155                  |
| Other   | 358                             | 356                  |
| Total property, intangibles and other assets (variable interest entities - \$538 and \$613) | 23,550                          | 23,626               |
| <b>TOTAL ASSETS</b>   | <b>\$26,051</b>                 | <b>\$26,125</b>      |
| <b>LIABILITIES AND EQUITY</b>   |                                 |                      |
| Current Liabilities:  |                                 |                      |
| Accounts payable, accrued expenses and other  | \$2,260                         | \$2,099              |
| Current maturities of long-term debt  | 10                              | 10                   |
| Current maturities of non-recourse debt   | 136                             | 127                  |
| Income taxes payable  | 20                              | 21                   |
| Total current liabilities (variable interest entities - \$177 and \$162)                    | 2,426                           | 2,257                |
| Long-term debt  | 10,400                          | 10,803               |
| Non-recourse debt   | 644                             | 752                  |
| Deferred revenues   | 395                             | 495                  |
| Deferred income tax liabilities   | 5,192                           | 5,216                |
| Liability for guest loyalty program   | 744                             | 720                  |
| Other   | 1,181                           | 1,168                |

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|   |          |            |
|---|----------|------------|
| Total liabilities (variable interest entities - \$681 and \$788)  | 20,982   | 21,411     |
| Commitments and contingencies - see Note 18   |          |            |
| Equity:   |          |            |
| Preferred stock, \$0.01 par value; 3,000,000,000 authorized shares, none issued or outstanding as of June 30, 2015 and December 31, 2014  | —        | —          |
| Common stock, \$0.01 par value; 30,000,000,000 authorized shares, 987,479,736 issued and 987,450,969 outstanding as of June 30, 2015 and 984,623,863 issued and outstanding as of December 31, 2014 | 10       | 10         |
| Additional paid-in capital  | 10,115   | 10,028     |
| Accumulated deficit   | (4,347   | ) (4,658 ) |
| Accumulated other comprehensive loss  | (673     | ) (628 )   |
| Total Hilton stockholders' equity   | 5,105    | 4,752      |
| Noncontrolling interests  | (36      | ) (38 )    |
| Total equity  | 5,069    | 4,714      |
| TOTAL LIABILITIES AND EQUITY  | \$26,051 | \$26,125   |

See notes to condensed consolidated financial statements.

HILTON WORLDWIDE HOLDINGS INC.  
CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS  
(In millions, except per share data)  
(Unaudited)

|   | Three Months Ended<br>June 30, |         | Six Months Ended<br>June 30, |         |
|---|--------------------------------|---------|------------------------------|---------|
|   | 2015                           | 2014    | 2015                         | 2014    |
| Revenues  |                                |         |                              |         |
| Owned and leased hotels                               | \$1,135                        | \$1,117 | \$2,092                      | \$2,062 |
| Management and franchise fees and other               | 407                            | 354     | 778                          | 666     |
| Timeshare   | 319                            | 276     | 640                          | 555     |
|   | 1,861                          | 1,747   | 3,510                        | 3,283   |
| Other revenues from managed and franchised properties | 1,061                          | 920     | 2,011                        | 1,747   |
| Total revenues  | 2,922                          | 2,667   | 5,521                        | 5,030   |
| Expenses  |                                |         |                              |         |
| Owned and leased hotels                               | 817                            | 833     | 1,585                        | 1,604   |
| Timeshare   | 220                            | 188     | 454                          | 365     |
| Depreciation and amortization                         | 173                            | 158     | 348                          | 311     |
| General, administrative and other                     | 221                            | 133     | 348                          | 230     |
|   | 1,431                          | 1,312   | 2,735                        | 2,510   |
| Other expenses from managed and franchised properties | 1,061                          | 920     | 2,011                        | 1,747   |
| Total expenses  | 2,492                          | 2,232   | 4,746                        | 4,257   |
| Gain (loss) on sales of assets, net                   | (3                             | ) —     | 142                          | —       |
| Operating income                                      | 427                            | 435     | 917                          | 773     |
| Interest income                                       | 2                              | 5       | 8                            | 6       |
| Interest expense                                      | (149                           | ) (158  | ) (293                       | ) (311  |
| Equity in earnings from unconsolidated affiliates     | 9                              | 8       | 13                           | 12      |
| Gain (loss) on foreign currency transactions          | 5                              | 32      | (13                          | ) 46    |
| Other gain (loss), net                                | 18                             | 11      | (7                           | ) 14    |
| Income before income taxes                            | 312                            | 333     | 625                          | 540     |
| Income tax expense                                    | (145                           | ) (121  | ) (308                       | ) (204  |
| Net income  | 167                            | 212     | 317                          | 336     |
| Net income attributable to noncontrolling interests   | (6                             | ) (3    | ) (6                         | ) (4    |
| Net income attributable to Hilton stockholders        | \$161                          | \$209   | \$311                        | \$332   |
| Earnings per share                                    |                                |         |                              |         |
| Basic   | \$0.16                         | \$0.21  | \$0.32                       | \$0.34  |
| Diluted   | \$0.16                         | \$0.21  | \$0.31                       | \$0.34  |

See notes to condensed consolidated financial statements.

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HILTON WORLDWIDE HOLDINGS INC.  
 CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (LOSS)  
 (In millions)  
 (Unaudited)

|  | Three Months Ended |       | Six Months Ended |       |   |
|--|--------------------|-------|------------------|-------|---|
|  | June 30,           |       | June 30,         |       |   |
|  | 2015               | 2014  | 2015             | 2014  |   |
| Net income   | \$167              | \$212 | \$317            | \$336 |   |
| Other comprehensive income (loss), net of tax benefit (expense):           |                    |       |                  |       |   |
| Currency translation adjustment, net of tax of \$121, \$66, \$30 and \$102 | 192                | 53    | (42              | ) 81  |   |
| Pension liability adjustment, net of tax of \$—, \$(1), \$(1) and \$(1)    | 1                  | 3     | 2                | 4     |   |
| Cash flow hedge adjustment, net of tax of \$(1), \$3, \$3 and \$5          | 2                  | (6    | ) (5             | ) (9  | ) |
| Total other comprehensive income (loss)                                    | 195                | 50    | (45              | ) 76  |   |
| Comprehensive income   | 362                | 262   | 272              | 412   |   |
| Comprehensive income attributable to noncontrolling interests              | (6                 | ) (3  | ) (6             | ) (2  | ) |
| Comprehensive income attributable to Hilton stockholders                   | \$356              | \$259 | \$266            | \$410 |   |

See notes to condensed consolidated financial statements.



HILTON WORLDWIDE HOLDINGS INC.  
 CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS  
 (In millions)  
 (Unaudited)

|   | Six Months Ended |         |
|---|------------------|---------|
|   | June 30,         |         |
|   | 2015             | 2014    |
| <b>Operating Activities</b>   |                  |         |
| Net income  | \$317            | \$336   |
| Adjustments to reconcile net income to net cash provided by operating activities: |                  |         |
| Depreciation and amortization   | 348              | 311     |
| Gain on sales of assets, net  | (142)            | ) —     |
| Equity in earnings from unconsolidated affiliates                                 | (13)             | ) (12)  |
| Loss (gain) on foreign currency transactions                                      | 13               | (46)    |
| Other loss (gain), net  | 7                | (14)    |
| Share-based compensation  | 100              | 41      |
| Distributions from unconsolidated affiliates                                      | 20               | 11      |
| Deferred income taxes   | 10               | (42)    |
| Change in restricted cash and cash equivalents                                    | (9)              | ) (1)   |
| Working capital changes and other   | (3)              | ) (72)  |
| Net cash provided by operating activities   | 648              | 512     |
| <b>Investing Activities</b>   |                  |         |
| Capital expenditures for property and equipment                                   | (159)            | ) (110) |
| Acquisitions, net of cash acquired  | (1,410)          | ) —     |
| Payments received on other financing receivables                                  | 2                | 2       |
| Issuance of other financing receivables   | (6)              | ) (1)   |
| Investments in affiliates   | (5)              | ) (5)   |
| Distributions from unconsolidated affiliates                                      | 9                | 11      |
| Proceeds from asset dispositions  | 1,869            | 35      |
| Contract acquisition costs  | (19)             | ) (21)  |
| Software capitalization costs   | (23)             | ) (32)  |
| Net cash provided by (used in) investing activities                               | 258              | (121)   |
| <b>Financing Activities</b>   |                  |         |
| Borrowings  | 34               | 350     |
| Repayment of debt   | (961)            | ) (783) |
| Debt issuance costs   | —                | (2)     |
| Change in restricted cash and cash equivalents                                    | (29)             | ) (17)  |
| Capital contribution  | —                | 13      |
| Distributions to noncontrolling interests   | (4)              | ) (2)   |
| Excess tax benefits from share-based compensation                                 | 8                | —       |
| Net cash used in financing activities   | (952)            | ) (441) |
| Effect of exchange rate changes on cash and cash equivalents                      | (9)              | ) 1     |
| Net decrease in cash and cash equivalents   | (55)             | ) (49)  |
| Cash and cash equivalents, beginning of period                                    | 566              | 594     |

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|  |       |       |
|--|-------|-------|
| Cash and cash equivalents, end of period | \$511 | \$545 |
| Supplemental Disclosures                 |       |       |
| Cash paid during the year:               |       |       |
| Interest                                 | \$231 | \$257 |
| Income taxes, net of refunds             | 197   | 141   |
| Non-cash investing activities:           |       |       |
| Long-term debt assumed                   | (450  | ) —   |
| Capital lease restructuring              | —     | 11    |
| Non-cash financing activities:           |       |       |
| Long-term debt assumed                   | 450   | —     |
| Capital lease restructuring              | (24   | ) 11  |

See notes to condensed consolidated financial statements.

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HILTON WORLDWIDE HOLDINGS INC.  
CONDENSED CONSOLIDATED STATEMENTS OF STOCKHOLDERS' EQUITY  
(In millions)  
(Unaudited)

|  | Equity Attributable to Hilton Stockholders |        |                                  |                        |   |                             |           |
|--|--|--------|----------------------------------|------------------------|---|-----------------------------|-----------|
|  | Common Stock                               |        | Additional<br>Paid-in<br>Capital | Accumulated<br>Deficit | Accumulated<br>Other<br>Comprehensive<br>Loss | Noncontrolling<br>Interests | Total     |
|  | Shares                                     | Amount |                                  |                        |   |                             |           |
| Balance as of December 31, 2014                | 985  | \$10   | \$10,028                         | \$ (4,658)             | ) \$ (628)                                    | ) \$ (38)                   | ) \$4,714 |
| Net income                                     | —  | —      | —                                | 311                    | —   | 6                           | 317       |
| Other comprehensive income (loss), net of tax: |  |        |                                  |                        |   |                             |           |
| Currency translation adjustment                | —  | —      | —                                | —                      | (42)  | ) —                         | (42)      |
| Pension liability adjustment                   | —  | —      | —                                | —                      | 2   | —                           | 2         |
| Cash flow hedge adjustment                     | —  | —      | —                                | —                      | (5)   | ) —                         | (5)       |
| Other comprehensive income (loss)              | —  | —      | —                                | —                      | (45)  | ) —                         | (45)      |
| Share-based compensation                       | 2  | —      | 79                               | —                      | —   | —                           | 79        |
| Excess tax benefits on equity awards           | —  | —      | 8                                | —                      | —   | —                           | 8         |
| Distributions                                  | —  | —      | —                                | —                      | —   | (4)                         | (4)       |
| Balance as of June 30, 2015                    | 987  | \$10   | \$10,115                         | \$ (4,347)             | ) \$ (673)                                    | ) \$ (36)                   | ) \$5,069 |

|  | Equity Attributable to Hilton Stockholders |        |                                  |                        |   |                             |           |
|--|--|--------|----------------------------------|------------------------|---|-----------------------------|-----------|
|  | Common Stock                               |        | Additional<br>Paid-in<br>Capital | Accumulated<br>Deficit | Accumulated<br>Other<br>Comprehensive<br>Loss | Noncontrolling<br>Interests | Total     |
|  | Shares                                     | Amount |                                  |                        |   |                             |           |
| Balance as of December 31, 2013                | 985  | \$10   | \$9,948                          | \$ (5,331)             | ) \$ (264)                                    | ) \$ (87)                   | ) \$4,276 |
| Net income                                     | —  | —      | —                                | 332                    | —   | 4                           | 336       |
| Other comprehensive income (loss), net of tax: |  |        |                                  |                        |   |                             |           |
| Currency translation adjustment                | —  | —      | —                                | —                      | 83  | (2)                         | 81        |
| Pension liability adjustment                   | —  | —      | —                                | —                      | 4   | —                           | 4         |
| Cash flow hedge adjustment                     | —  | —      | —                                | —                      | (9)   | ) —                         | (9)       |
| Other comprehensive income (loss)              | —  | —      | —                                | —                      | 78  | (2)                         | 76        |
| Share-based compensation                       | —  | —      | 48                               | —                      | —   | —                           | 48        |
| Capital contribution                           | —  | —      | 13                               | —                      | —   | —                           | 13        |
| Distributions                                  | —  | —      | —                                | —                      | —   | (2)                         | (2)       |
| Balance as of June 30, 2014                    | 985  | \$10   | \$10,009                         | \$ (4,999)             | ) \$ (186)                                    | ) \$ (87)                   | ) \$4,747 |

See notes to condensed consolidated financial statements.

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HILTON WORLDWIDE HOLDINGS INC.  
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS  
(Unaudited)

Note 1: Organization and Basis of Presentation

Organization

Hilton Worldwide Holdings Inc. ("Hilton" together with its subsidiaries, "we," "us," "our," the "Company" or the "Parent"), a Delaware corporation, is one of the largest hospitality companies in the world based upon the number of hotel rooms and timeshare units under our 12 distinct brands. We are engaged in owning, leasing, managing, developing and franchising hotels, resorts and timeshare properties. As of June 30, 2015, we owned, leased, managed or franchised 4,396 hotel and resort properties, totaling 724,943 rooms in 95 countries and territories, as well as 44 timeshare properties comprising 6,908 units.

As of June 30, 2015, affiliates of The Blackstone Group L.P. ("Blackstone" or "our Sponsor") beneficially owned approximately 45.9 percent of our common stock.

Basis of Presentation and Use of Estimates

The accompanying condensed consolidated financial statements for the three and six months ended June 30, 2015 and 2014 have been prepared in accordance with United States of America ("U.S.") generally accepted accounting principles ("GAAP") and are unaudited. We have condensed or omitted certain information and footnote disclosures normally included in financial statements presented in accordance with U.S. GAAP. Although we believe the disclosures made are adequate to prevent the information presented from being misleading, these financial statements should be read in conjunction with the consolidated financial statements and notes thereto in our Annual Report on Form 10-K for the fiscal year ended December 31, 2014.

The preparation of financial statements in conformity with U.S. GAAP requires management to make estimates and assumptions that affect the amounts reported and, accordingly, ultimate results could differ from those estimates. Interim results are not necessarily indicative of full year performance.

In our opinion, the accompanying condensed consolidated financial statements reflect all adjustments, including normal recurring items, considered necessary for a fair presentation of the interim periods. All material intercompany transactions have been eliminated in consolidation.

Note 2: Recently Issued Accounting Pronouncements

Adopted Accounting Standards

In January 2015, the Financial Accounting Standards Board ("FASB") issued Accounting Standards Update ("ASU") No. 2015-01 ("ASU 2015-01"), Income Statement-Extraordinary and Unusual Items (Subtopic 225-20). This ASU eliminates the concept of extraordinary items and the related income statement presentation of such items. The provisions of ASU 2015-01 are effective for reporting periods beginning after December 15, 2015. We elected, as permitted by the standard, to early adopt ASU 2015-01 on a prospective basis as of January 1, 2015. The adoption did not have an effect on our condensed consolidated financial statements.

Accounting Standards Not Yet Adopted

In May 2015, the FASB issued ASU No. 2015-07 ("ASU 2015-07"), Fair Value Measurement (Topic 820): Disclosures for Investments in Certain Entities that Calculate Net Asset Value per Share (or Its Equivalent). This ASU removes the requirement to categorize the investments for which fair value is measured using net asset value per share within the fair value hierarchy. The provisions of ASU 2015-07 are effective for reporting periods beginning after December 15, 2015 and are to be applied retrospectively; early adoption is permitted. We are currently evaluating the effect that this ASU will have on our consolidated financial statements.

In April 2015, the FASB issued ASU No. 2015-05 ("ASU 2015-05"), Intangibles - Goodwill and Other - Internal Use Software (Subtopic 350-40): Customer's Accounting for Fees Paid in a Cloud Computing Arrangement. This ASU provides a basis for evaluating whether a cloud computing arrangement includes a software license, whereby if an arrangement includes a software license, the customer should account for the software license element of the arrangement consistent with the

acquisition of other software licenses, and if it does not, the customer should account for the arrangement as a service contract. The provisions of ASU 2015-05 are effective for reporting periods beginning after December 15, 2015; early adoption is permitted. We are currently evaluating the effect that this ASU will have on our consolidated financial statements.

In April 2015, the FASB issued ASU No. 2015-03 ("ASU 2015-03"), Interest - Imputation of Interest (Subtopic 835-30): Simplifying the Presentation of Debt Issuance Costs. This ASU requires debt issuance costs related to a recognized debt liability to be presented in the balance sheet as a direct deduction from the debt liability rather than as an asset, which is consistent with the presentation of debt discounts and premiums. The provisions of ASU 2015-03 are effective for reporting periods beginning after December 15, 2015 and are to be applied retrospectively; early adoption is permitted. We are currently evaluating the effect that this ASU will have on our consolidated financial statements.

In February 2015, the FASB issued ASU No. 2015-02 ("ASU 2015-02"), Consolidation (Topic 810) - Amendments to the Consolidation Analysis. This ASU modifies existing consolidation guidance for reporting organizations that are required to evaluate whether they should consolidate certain legal entities. All legal entities are subject to reevaluation under the revised consolidation model. The provisions of ASU 2015-02 are effective for reporting periods beginning after December 15, 2015; early adoption is permitted. We are currently evaluating the effect that this ASU will have on our consolidated financial statements.

In August 2014, the FASB issued ASU No. 2014-15 ("ASU 2014-15"), Presentation of Financial Statements - Going Concern (Subtopic 205-40): Disclosure of Uncertainties about an Entity's Ability to Continue as a Going Concern. This ASU requires management to assess and evaluate whether conditions or events exist, considered in the aggregate, that raise substantial doubt about the entity's ability to continue as a going concern within one year after the financial statements issue date. The provisions of ASU 2014-15 are effective for reporting periods beginning after December 15, 2016; early adoption is permitted. The adoption of this ASU is not expected to have a material effect on our consolidated financial statements.

In May 2014, the FASB issued ASU No. 2014-09 ("ASU 2014-09"), Revenue from Contracts with Customers (Topic 606). This ASU supersedes the revenue recognition requirements in "Revenue Recognition (Topic 605)," and requires entities to recognize revenue in a way that depicts the transfer of promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services. The provisions of ASU 2014-09 are effective for reporting periods beginning after December 15, 2016; however, in a July 2015 meeting, the FASB affirmed its proposal to defer the effective date by one year. The provisions of this ASU are to be applied retrospectively; early adoption prior to the original effective date is not permitted. We are currently evaluating the effect that this ASU will have on our consolidated financial statements.

### Note 3: Acquisitions

In February 2015, we used proceeds from the sale of the Waldorf Astoria New York (see Note 4: "Assets Held for Sale and Disposals") to acquire, as part of a tax deferred exchange of real property, the following properties from sellers affiliated with Blackstone for a total purchase price of \$1.76 billion:

- the resort complex consisting of the Waldorf Astoria Orlando and the Hilton Orlando Bonnet Creek in Orlando, Florida (the "Bonnet Creek Resort");
- the Casa Marina Resort in Key West, Florida;
- the Reach Resort in Key West, Florida; and
- the Parc 55 hotel in San Francisco, California.

In June 2015, we acquired the Juniper Hotel Cupertino in Cupertino, California to complete the tax deferred exchange of real property, discussed above, for a total purchase price of \$112 million.

We incurred transaction costs of \$7 million and \$26 million recognized in other gain (loss), net in our condensed consolidated statements of operations for the three and six months ended June 30, 2015, respectively.



As of the acquisition dates, the fair value of the assets and liabilities acquired were as follows:

|  | (in millions) |
|--|---------------|
| Cash and cash equivalents                    | \$16          |
| Restricted cash and cash equivalents         | 8             |
| Inventories                                  | 1             |
| Prepaid expenses                             | 3             |
| Other current assets                         | 1             |
| Property and equipment                       | 1,868         |
| Other intangible assets, net                 | 4             |
| Accounts payable, accrued expenses and other | (25 )         |
| Long-term debt                               | (450 )        |
| Net assets acquired                          | \$1,426       |

The fair value of net assets acquired are subject to adjustments as additional information relative to the fair value at the acquisition date becomes available through the measurement period, which can extend for up to one year after the acquisition date. See Note 11: "Fair Value Measurements" for additional details on the fair value techniques and inputs used for the measurement of the assets and liabilities.

The results of operations from these properties included in the condensed consolidated statements of operations were as follows:

|                            | Three Months<br>Ended<br>June 30, 2015<br>(in millions) | Six Months Ended<br>June 30, 2015 |
|----------------------------|---|-----------------------------------|
| Total revenues             | \$89  | \$144                             |
| Income before income taxes | 19  | 34                                |

#### Note 4: Assets Held for Sale and Disposals

##### Hilton Sydney

In April 2015, we entered into an agreement to sell the Hilton Sydney, a wholly owned hotel, for a purchase price of 442 million Australian Dollars ("AUD") (equivalent to \$339 million as of June 30, 2015), which is payable in cash at closing and is subject to customary pro rations and adjustments. The buyer provided a cash deposit of 44 million AUD (equivalent to \$34 million as of June 30, 2015), which was held in escrow as earnest money. The sale was completed in July 2015 (see Note 20: "Subsequent Events").

As of June 30, 2015, assets and liabilities held for sale related to the Hilton Sydney, which is within our ownership segment, were as follows:

|  | (in millions) |
|--|---------------|
| Assets:  |               |
| Current assets held for sale <sup>(1)</sup>                        | \$12          |
| Property and equipment, net held for sale:                         |               |
| Land   | 4             |
| Buildings and leasehold improvements                               | 134           |
| Furniture and equipment  | 7             |
|  | 145           |
| Accumulated depreciation and amortization                          | (34)          |
| Total property and equipment, net held for sale                    | 111           |
| Total assets held for sale   | \$123         |
| Liabilities:   |               |
| Current liabilities related to assets held for sale <sup>(2)</sup> | \$10          |
| Total liabilities held for sale                                    | \$10          |

<sup>(1)</sup> Amounts included in other current assets in our condensed consolidated balance sheet as of June 30, 2015.

<sup>(2)</sup> Amounts included in accounts payable, accrued liabilities and other in our condensed consolidated balance sheet as of June 30, 2015.

#### Waldorf Astoria New York

In February 2015, we completed the sale of the Waldorf Astoria New York for a purchase price of \$1.95 billion and we repaid in full the existing mortgage loan secured by our Waldorf Astoria New York property (the "Waldorf Astoria Loan") of approximately \$525 million. As a result of this repayment, we recognized a loss of \$6 million in other gain (loss), net in our condensed consolidated statement of operations for the six months ended June 30, 2015 related to the reduction of the Waldorf Astoria Loan's remaining carrying amount of debt issuance costs. Additionally, the Waldorf Astoria New York property was considered a business within our ownership segment; therefore, we reduced the carrying amount of our goodwill and reduced the gain recognized on the sale by \$185 million, the amount representing the fair value of the business disposed of relative to the portion of our ownership reporting unit goodwill that was retained. As a result of the sale, we recognized a gain, net of transaction costs, of \$144 million included in gain (loss) on sales of assets, net in our condensed consolidated statement of operations for the six months ended June 30, 2015.

#### Sale of Other Property and Equipment

During the six months ended June 30, 2014, we completed the sale of one hotel for approximately \$4 million and a vacant parcel of land for approximately \$6 million. As a result of these sales, we recognized a pre-tax gain of \$12 million, including the reclassification of a currency translation adjustment of \$4 million, from accumulated other comprehensive loss prior to the disposition. The gain was included in other gain (loss), net in our condensed consolidated statement of operations for the six months ended June 30, 2014. Additionally, during the six months ended June 30, 2014, we completed the sale of certain land and easement rights to an affiliate of Blackstone in connection with a timeshare project. As a result, the affiliate of Blackstone acquired the rights to the name, plans, designs, contracts and other documents related to the timeshare project. The total consideration received for this transaction was approximately \$37 million. We recognized \$13 million, net of tax, as a capital contribution within additional paid-in capital, representing the excess of the fair value of the consideration received over the carrying value of the assets sold.



## Note 5: Property and Equipment

Property and equipment were as follows:

|   | June 30,<br>2015<br>(in millions) | December 31,<br>2014 |
|---|-----------------------------------|----------------------|
| Land                                      | \$3,487                           | \$3,009              |
| Buildings and leasehold improvements      | 6,346                             | 5,150                |
| Furniture and equipment                   | 1,249                             | 1,140                |
| Construction-in-progress                  | 98                                | 53                   |
|   | 11,180                            | 9,352                |
| Accumulated depreciation and amortization | (1,989                            | ) (1,869             |
|   | \$9,191                           | \$7,483              |

Depreciation and amortization expense on property and equipment, including amortization of assets recorded under capital leases, was \$89 million and \$79 million during the three months ended June 30, 2015 and 2014, respectively, and \$172 million and \$156 million during the six months ended June 30, 2015 and 2014, respectively.

As of June 30, 2015 and December 31, 2014, property and equipment included approximately \$145 million and \$149 million, respectively, of capital lease assets primarily consisting of buildings and leasehold improvements, net of \$65 million and \$64 million, respectively, of accumulated depreciation and amortization.

## Note 6: Financing Receivables

Financing receivables were as follows:

|  | June 30, 2015                             |   |       |       |
|--|---|---|-------|-------|
|  | Securitized<br>Timeshare<br>(in millions) | Unsecuritized<br>Timeshare <sup>(1)</sup> | Other | Total |
| Financing receivables                    | \$366                                     | \$536                                     | \$34  | \$936 |
| Less: allowance                          | (19                                       | ) (67                                     | ) (1  | ) (87 |
|  | 347                                       | 469                                       | 33    | 849   |
| Current portion of financing receivables | 62  | 73  | 2     | 137   |
| Less: allowance                          | (3  | ) (9                                      | ) —   | ) (12 |
|  | 59  | 64  | 2     | 125   |
| Total financing receivables              | \$406                                     | \$533                                     | \$35  | \$974 |
|  | December 31, 2014                         |   |       |       |
|  | Securitized<br>Timeshare<br>(in millions) | Unsecuritized<br>Timeshare <sup>(1)</sup> | Other | Total |
| Financing receivables                    | \$430                                     | \$454                                     | \$22  | \$906 |
| Less: allowance                          | (24                                       | ) (58                                     | ) (2  | ) (84 |
|  | 406                                       | 396                                       | 20    | 822   |
| Current portion of financing receivables | 66  | 74  | 2     | 142   |
| Less: allowance                          | (4  | ) (10                                     | ) —   | ) (14 |

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|                             |       |       |      |       |
|-----------------------------|-------|-------|------|-------|
|                             | 62    | 64    | 2    | 128   |
| Total financing receivables | \$468 | \$460 | \$22 | \$950 |

Included in this balance, we had \$164 million of gross timeshare financing receivables secured under our revolving  
(1) non-recourse timeshare financing receivables credit facility (the "Timeshare Facility"), as of June 30, 2015 and  
December 31, 2014.

Timeshare Financing Receivables

As of June 30, 2015, we had 52,402 timeshare financing receivables with interest rates ranging from zero percent to 20.50 percent, a weighted average interest rate of 11.98 percent, a weighted average remaining term of 7.5 years and maturities through 2025. As of June 30, 2015 and December 31, 2014, we had ceased accruing interest on timeshare financing receivables with an aggregate principal balance of \$31 million.

The changes in our allowance for uncollectible timeshare financing receivables were as follows:

|                                       | Six Months Ended |       |
|---------------------------------------|------------------|-------|
|                                       | June 30,         |       |
|                                       | 2015             | 2014  |
|                                       | (in millions)    |       |
| Beginning balance                     | \$96             | \$92  |
| Write-offs                            | (15              | ) (16 |
| Provision for uncollectibles on sales | 17               | 15    |
| Ending balance                        | \$98             | \$91  |

Our timeshare financing receivables as of June 30, 2015 mature as follows:

|                  | Securitized   | Unsecuritized |
|------------------|---------------|---------------|
|                  | Timeshare     | Timeshare     |
|                  | (in millions) |               |
| Year             |               |               |
| 2015 (remaining) | \$30          | \$45          |
| 2016             | 63            | 59            |
| 2017             | 65            | 63            |
| 2018             | 64            | 64            |
| 2019             | 60            | 64            |
| Thereafter       | 146           | 314           |
|                  | 428           | 609           |
| Less: allowance  | (22           | ) (76         |
|                  | \$406         | \$533         |

The following table details an aged analysis of our gross timeshare financing receivables balance:

|                               | June 30,      | December 31, |
|-------------------------------|---------------|--------------|
|                               | 2015          | 2014         |
|                               | (in millions) |              |
| Current                       | \$997         | \$980        |
| 30 - 89 days past due         | 9             | 13           |
| 90 - 119 days past due        | 3             | 2            |
| 120 days and greater past due | 28            | 29           |
|                               | \$1,037       | \$1,024      |

Note 7: Investments in Affiliates

Investments in affiliates were as follows:

|                    | June 30,      | December 31, |
|--------------------|---------------|--------------|
|                    | 2015          | 2014         |
|                    | (in millions) |              |
| Equity investments | \$143         | \$153        |
| Other investments  | 13            | 17           |

\$156

\$170

We maintain investments in affiliates accounted for under the equity method, which are primarily investments in entities that owned or leased 16 hotels as of June 30, 2015 and December 31, 2014. These entities had total debt of approximately \$945 million and \$929 million as of June 30, 2015 and December 31, 2014, respectively. Substantially all of the debt is secured solely by the affiliates' assets or is guaranteed by other partners without recourse to us.

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## Note 8: Consolidated Variable Interest Entities

As of June 30, 2015 and December 31, 2014, we consolidated five variable interest entities ("VIEs"). During the six months ended June 30, 2015 and 2014, we did not provide any financial or other support to any VIEs that we were not previously contractually required to provide, nor do we intend to provide such support in the future.

Two of our VIEs lease hotels from unconsolidated affiliates in Japan. We hold a significant ownership interest in these VIEs and have the power to direct the activities that most significantly affect their economic performance. Our condensed consolidated balance sheets included the assets and liabilities of these entities, which primarily comprised the following:

|                             | June 30,<br>2015 | December 31,<br>2014 |
|-----------------------------|------------------|----------------------|
|                             | (in millions)    |                      |
| Cash and cash equivalents   | \$30             | \$26                 |
| Property and equipment, net | 44               | 49                   |
| Non-recourse debt           | 205              | 237                  |

The assets of these entities are only available to settle the obligations of these entities. Interest expense related to the non-recourse debt of these two consolidated VIEs was \$10 million and \$5 million during the three months ended June 30, 2015 and 2014, respectively, and \$15 million and \$10 million during the six months ended June 30, 2015 and 2014, respectively, and was included in interest expense in our condensed consolidated statements of operations.

In June 2015, one of our consolidated VIEs in Japan modified the terms of its capital lease, resulting in a reduction in non-recourse debt of \$24 million. This amount was recognized as a gain in other gain (loss), net in our condensed consolidated statement of operations during the three and six months ended June 30, 2015, as the leased asset had previously been fully impaired.

We have two VIEs associated with our securitization transactions that both issued debt (collectively, "Securitized Timeshare Debt"). We are the primary beneficiaries of these VIEs as we have the power to direct the activities that most significantly affect their economic performance, the obligation to absorb their losses and the right to receive benefits that are significant to them. Our condensed consolidated balance sheets included the assets and liabilities of these entities, which primarily comprised the following:

|  | June 30,<br>2015 | December 31,<br>2014 |
|--|------------------|----------------------|
|  | (in millions)    |                      |
| Restricted cash and cash equivalents   | \$17             | \$20                 |
| Securitized financing receivables, net | 406              | 468                  |
| Non-recourse debt                      | 414              | 481                  |

Our condensed consolidated statements of operations included interest income related to these VIEs of \$13 million and \$12 million during the three months ended June 30, 2015 and 2014, respectively, and \$28 million and \$19 million during the six months ended June 30, 2015 and 2014, respectively, included in timeshare revenue. Additionally, our condensed consolidated statements of operations included interest expense related to these VIEs of \$2 million during the three months ended June 30, 2015 and 2014, and \$5 million and \$3 million during the six months ended June 30, 2015 and 2014, respectively. See Note 6: "Financing Receivables" and Note 9: "Debt" for additional details.

We have an additional consolidated VIE that owns one hotel that was immaterial to our condensed consolidated financial statements.





## Note 9: Debt

## Long-term Debt

Long-term debt balances, including obligations for capital leases, and associated interest rates as of June 30, 2015 were as follows:

|   | June 30,<br>2015<br>(in millions) | December 31,<br>2014 |
|---|-----------------------------------|----------------------|
| Senior secured term loan facility with a rate of 3.50%, due 2020                                  | \$4,675                           | \$5,000              |
| Senior notes with a rate of 5.625%, due 2021  | 1,500                             | 1,500                |
| Commercial mortgage-backed securities loan with an average rate of 4.06%, due 2018 <sup>(1)</sup> | 3,487                             | 3,487                |
| Mortgage loans with an average rate of 3.99%, due 2016 to 2020 <sup>(2)</sup>                     | 647                               | 721                  |
| Other unsecured notes with a rate of 7.50%, due 2017  | 54                                | 54                   |
| Capital lease obligations with an average rate of 6.12%, due 2015 to 2097                         | 66                                | 72                   |
|   | 10,429                            | 10,834               |
| Less: current maturities of long-term debt  | (10                               | ) (10                |
| Less: unamortized discount on senior secured term loan facility                                   | (19                               | ) (21                |
|   | \$10,400                          | \$10,803             |

<sup>(1)</sup> The initial maturity date of the variable-rate component of this borrowing is November 1, 2015. We assumed all extensions, which are solely at our option, were exercised.

<sup>(2)</sup> For mortgage loans with extensions that are solely at our option, we assumed they were exercised.

During the six months ended June 30, 2015, we made voluntary prepayments of \$325 million on our senior secured term loan facility (the "Term Loans").

As of June 30, 2015, we had \$45 million of letters of credit outstanding under our \$1.0 billion senior secured revolving credit facility (the "Revolving Credit Facility"), and a borrowing capacity of \$955 million.

In February 2015, we repaid the \$525 million Waldorf Astoria Loan concurrent with the sale of the Waldorf Astoria New York. See Note 4: "Assets Held for Sale and Disposals" for further information on the transaction.

In February 2015, we assumed a \$450 million mortgage loan secured by the Bonnet Creek Resort (the "Bonnet Creek Loan") as a result of an acquisition. See Note 3: "Acquisitions" for further information on the transaction. Principal payments, commencing in April 2016, are payable monthly over a 25-year amortization period with the unamortized portion due in full upon maturity. The Bonnet Creek Loan, maturing on April 29, 2018, with an option to extend for one year, bears interest at a variable rate based on one-month LIBOR plus 350 basis points, which is payable monthly.

Our commercial mortgage-backed securities loan secured by 23 of our U.S. owned real estate assets (the "CMBS Loan") and the Bonnet Creek Loan require us to deposit with the lenders certain cash reserves for restricted uses. As of June 30, 2015 and December 31, 2014, our condensed consolidated balance sheets included \$69 million and \$19 million, respectively, of restricted cash and cash equivalents related to these loans.

## Non-recourse Debt

Non-recourse debt, including obligations for capital leases, and associated interest rates as of June 30, 2015 were as follows:

|   | June 30,<br>2015 | December 31,<br>2014 |
|---|------------------|----------------------|
|   | (in millions)    |                      |
| Capital lease obligations of consolidated VIEs with a rate of 6.34%, due 2018 to 2026                 | \$ 185           | \$ 216               |
| Non-recourse debt of consolidated VIEs with an average rate of 3.75%, due 2015 to 2018 <sup>(1)</sup> | 31               | 32                   |
| Timeshare Facility with a rate of 1.19%, due 2017   | 150              | 150                  |
| Securitized Timeshare Debt with an average rate of 1.97%, due 2026                                    | 414              | 481                  |
|   | 780              | 879                  |
| Less: current maturities of non-recourse debt   | (136             | ) (127               |
|   | \$ 644           | \$ 752               |

<sup>(1)</sup> Excludes the non-recourse debt of our VIEs that issued the Securitized Timeshare Debt, as it is presented separately.

We are required to deposit payments received from customers on the pledged timeshare financing receivables and securitized timeshare financing receivables related to the Timeshare Facility and Securitized Timeshare Debt, respectively, into a depository account maintained by a third party. On a monthly basis, the depository account will first be utilized to make any required principal, interest and other payments due with respect to the Timeshare Facility and Securitized Timeshare Debt. After payment of all amounts due under the respective agreements, any remaining amounts will be remitted to us for use in our operations. The balance in the depository account, totaling \$21 million and \$25 million as of June 30, 2015 and December 31, 2014, respectively, was included in restricted cash and cash equivalents in our condensed consolidated balance sheets.

## Debt Maturities

The contractual maturities of our long-term debt and non-recourse debt as of June 30, 2015 were as follows:

| Year                | (in millions) |
|---------------------|---------------|
| 2015 (remaining)    | \$ 88         |
| 2016                | 213           |
| 2017                | 349           |
| 2018 <sup>(1)</sup> | 3,563         |
| 2019 <sup>(1)</sup> | 481           |
| Thereafter          | 6,515         |
|                     | \$ 11,209     |

<sup>(1)</sup> We assumed all extensions on the CMBS Loan and Bonnet Creek Loan for purposes of calculating maturity dates.

## Note 10: Derivative Instruments and Hedging Activities

During the six months ended June 30, 2015 and 2014, derivatives were used to hedge the interest rate risk associated with variable-rate debt. Certain of our loan agreements require us to hedge interest rate risk using derivative instruments.

During the six months ended June 30, 2015, derivatives were also used to hedge foreign exchange risk associated with certain foreign currency denominated cash balances.

#### Cash Flow Hedges

As of June 30, 2015, we held four interest rate swaps with an aggregate notional amount of \$1.45 billion, which swap three-month LIBOR on the Term Loans to a fixed rate of 1.87 percent and expire in October 2018. We elected to designate these interest rate swaps as cash flow hedges for accounting purposes.

#### Non-designated Hedges

As of June 30, 2015, we held 47 short-term foreign exchange forward contracts in the notional amount of \$451 million to offset exposure to fluctuations in our foreign currency denominated cash balances. We elected not to designate these foreign

exchange forward contracts as hedging instruments.

As of June 30, 2015, we held the following interest rate caps:

- one interest rate cap in the notional amount of \$875 million, for the variable-rate component of the CMBS Loan, that expires in November 2015 and caps one-month LIBOR at 6.0 percent;
- one interest rate cap in the notional amount of \$525 million that expires in November 2015 and caps one-month LIBOR at 4.0 percent; and
- one interest rate cap in the notional amount of \$338 million that expires in May 2016 and caps one-month LIBOR at 3.0 percent on the Bonnet Creek Loan.

We did not elect to designate any of these interest rate caps as hedging instruments.

#### Fair Value of Derivative Instruments

The effects of our derivative instruments on our condensed consolidated balance sheets were as follows:

|                                   | June 30, 2015                                |                          | December 31, 2014                            |                          |
|-----------------------------------|--|--------------------------|--|--------------------------|
|                                   | Balance Sheet Classification                 | Fair Value (in millions) | Balance Sheet Classification                 | Fair Value (in millions) |
| <b>Cash Flow Hedges:</b>          |  |                          |  |                          |
| Interest rate swaps               | Other liabilities                            | \$12                     | Other liabilities                            | \$4                      |
| <b>Non-designated Hedges:</b>     |  |                          |  |                          |
| Interest rate caps <sup>(1)</sup> | Other assets                                 | —                        | Other assets                                 | —                        |
| Forward contracts <sup>(1)</sup>  | Other assets                                 | —                        | Other assets                                 | —                        |
| Forward contracts <sup>(2)</sup>  | Accounts payable, accrued expenses and other | 2                        | Accounts payable, accrued expenses and other | —                        |

(1) The fair values of our interest rate caps and forward contracts were less than \$1 million as of June 30, 2015 and December 31, 2014.

(2) The fair values of our forward contracts were less than \$1 million as of December 31, 2014.

#### Earnings Effect of Derivative Instruments

The effects of our derivative instruments on our condensed consolidated statements of operations and condensed consolidated statements of comprehensive income (loss) before any effect for income taxes were as follows:

|                                    | Classification of Gain (Loss) Recognized | Three Months Ended June 30, |       | Six Months Ended June 30, |        |
|------------------------------------|--|-----------------------------|-------|---------------------------|--------|
|                                    |  | 2015                        | 2014  | 2015                      | 2014   |
| (in millions)                      |  |                             |       |                           |        |
| <b>Cash Flow Hedges:</b>           |  |                             |       |                           |        |
| Interest rate swaps <sup>(1)</sup> | Other comprehensive income (loss)        | \$3                         | \$(9) | \$(8)                     | \$(14) |
| <b>Non-designated Hedges:</b>      |  |                             |       |                           |        |
| Interest rate caps                 | Other gain (loss), net                   | —                           | —     | —                         | —      |
| Forward contracts                  |  | 8                           | N/A   | 6                         | N/A    |

Gain (loss) on foreign  
currency transactions

- 
- (1) There were no amounts recognized in earnings related to hedge ineffectiveness or amounts excluded from hedge effectiveness testing during the three and six months ended June 30, 2015 and 2014.

## Note 11: Fair Value Measurements

The carrying amounts and estimated fair values of our financial assets and liabilities, which included related current portions, were as follows:

|                                  | June 30, 2015                       |                 |         |         |
|----------------------------------|-------------------------------------|-----------------|---------|---------|
|                                  | Carrying<br>Amount<br>(in millions) | Hierarchy Level |         |         |
|                                  |                                     | Level 1         | Level 2 | Level 3 |
| Assets:                          |                                     |                 |         |         |
| Cash equivalents                 | \$250                               | \$—             | \$250   | \$—     |
| Restricted cash equivalents      | 22                                  | —               | 22      | —       |
| Timeshare financing receivables  | 1,037                               | —               | —       | 1,036   |
| Liabilities:                     |                                     |                 |         |         |
| Long-term debt <sup>(1)</sup>    | 10,344                              | 1,623           | —       | 8,862   |
| Non-recourse debt <sup>(2)</sup> | 564                                 | —               | —       | 561     |
| Interest rate swaps              | 12                                  | —               | 12      | —       |
| December 31, 2014                |                                     |                 |         |         |
|                                  | Carrying<br>Amount<br>(in millions) | Hierarchy Level |         |         |
|                                  |                                     | Level 1         | Level 2 | Level 3 |
| Assets:                          |                                     |                 |         |         |
| Cash equivalents                 | \$326                               | \$—             | \$326   | \$—     |
| Restricted cash equivalents      | 38                                  | —               | 38      | —       |
| Timeshare financing receivables  | 1,024                               | —               | —       | 1,021   |
| Liabilities:                     |                                     |                 |         |         |
| Long-term debt <sup>(1)</sup>    | 10,741                              | 1,630           | —       | 9,207   |
| Non-recourse debt <sup>(2)</sup> | 631                                 | —               | —       | 626     |
| Interest rate swaps              | 4                                   | —               | 4       | —       |

<sup>(1)</sup> Excludes capital lease obligations with a carrying value of \$66 million and \$72 million as of June 30, 2015 and December 31, 2014, respectively.

<sup>(2)</sup> Excludes capital lease obligations of consolidated VIEs with a carrying value of \$185 million and \$216 million as of June 30, 2015 and December 31, 2014, respectively, and non-recourse debt of consolidated VIEs with a carrying value of \$31 million and \$32 million, respectively.

We believe the carrying amounts of our other financial assets and liabilities approximated fair value as of June 30, 2015 and December 31, 2014. Our estimates of the fair values were determined using available market information and appropriate valuation methods. Considerable judgment is necessary to interpret market data and develop the estimated fair values.

Cash equivalents and restricted cash equivalents primarily consisted of short-term interest-bearing money market funds with maturities of less than 90 days, time deposits and commercial paper. The estimated fair values were based on available market pricing information of similar financial instruments.

The estimated fair values of our timeshare financing receivables were based on the expected future cash flows discounted at risk-adjusted rates. The primary sensitivity in these calculations is based on the selection of appropriate

discount rates. Fluctuations in these assumptions will result in different estimates of fair value. An increase in the discount rate would result in a decrease in the fair values.

We measure our interest rate swaps at fair value, which were estimated using an income approach. The primary inputs into our fair value estimate include interest rates and yield curves based on observable market inputs of similar instruments.

The estimated fair values of our Level 1 long-term debt were based on prices in active debt markets. The estimated fair values of certain of our Level 3 fixed-rate and variable-rate long-term debt were based on the expected future cash flows discounted at risk-adjusted rates. The primary sensitivity in these estimates is based on the selection of appropriate discount rates. Fluctuations in these assumptions will result in different estimates of fair value. An increase in the discount rate would result in a decrease in the fair values. The carrying amounts of certain of our Level 3 variable-rate long-term debt and our Level 3 variable-rate non-recourse debt approximated fair value as the interest rates under the loan agreements approximated current



market rates. The estimated fair values of certain of our Level 3 variable-rate long-term debt and our Level 3 fixed-rate non-recourse debt were primarily based on indicative quotes received for similar issuances.

As a result of our acquisition of certain properties during the six months ended June 30, 2015, we measured financial and nonfinancial assets at fair value on a nonrecurring basis (see Note 3: "Acquisitions"), as follows:

|                        | Fair Value <sup>(1)</sup><br>(in millions) |
|------------------------|--|
| Property and equipment | \$ 1,868                                   |
| Long-term debt         | 450  |

<sup>(1)</sup> Fair values were estimated using significant unobservable inputs (Level 3).

We estimated the fair values of the property and equipment using discounted cash flow analysis, with an estimated stabilized growth rate of 3 percent to 4 percent, discounted cash flow terms ranging from 10 years to 11 years, a terminal capitalization rate of 7 percent to 8 percent and a discount rate of 9 percent to 10 percent. The discount and terminal capitalization rates used for the fair value of the assets reflect the risk profile of the individual markets where the assets are located and are not necessarily indicative of our hotel portfolio as a whole.

The fair value of the long-term debt assumed was estimated based on the expected future cash flows discounted at a risk-adjusted rate of one-month LIBOR plus 275 basis points.

No financial or nonfinancial assets were measured at fair value on a nonrecurring basis as of or for the six months ended June 30, 2014.

#### Note 12: Income Taxes

At the end of each quarter we estimate the effective tax rate expected to be applied for the full year. The effective income tax rate is determined by the level and composition of pre-tax income or loss, which is subject to federal, foreign, state and local income taxes. The annual effective tax rate expected to be applied for the full year is higher than our statutory tax rate primarily because no tax benefit was recognized for compensation costs incurred for the executive compensation plan that certain members of our senior management team participated in prior to December 2013 (the "Promote Plan") or for the reduction of goodwill in connection with the sale of the Waldorf Astoria New York (see Note 4: "Assets Held for Sale and Disposals" for further information). The higher effective tax rate, as compared to our statutory tax rate, for the three and six months ended June 30, 2015, was largely attributable to the reduction of goodwill in connection with the sale of the Waldorf Astoria New York and compensation costs under the Promote Plan for which no tax benefits were recognized. In addition, a foreign jurisdiction where we had deferred tax assets reduced its statutory tax rate, resulting in a reduction to the deferred tax asset and a corresponding recognition of income tax expense of \$6 million during the six months ended June 30, 2015.

Our total unrecognized tax benefits as of June 30, 2015 and December 31, 2014 were \$402 million and \$401 million, respectively. We had accrued approximately \$26 million and \$22 million for the payment of interest and penalties as of June 30, 2015 and December 31, 2014, respectively. We recognize interest and penalties accrued related to unrecognized tax benefits in income tax expense.

As a result of the expected resolution of examination issues with federal, state and foreign tax authorities, we believe it is reasonably possible that during the next 12 months the amount of unrecognized tax benefits will decrease up to \$24 million. Included in the balance of unrecognized tax benefits as of June 30, 2015 and December 31, 2014 were \$369 million and \$367 million, respectively, associated with positions that, if favorably resolved, would provide a benefit to our effective tax rate.

We file income tax returns, including returns for our subsidiaries, with federal, state and foreign jurisdictions. We are under regular and recurring audit by the IRS and other taxing authorities on open tax positions. The timing of the resolution of tax audits is highly uncertain, as are the amounts, if any, that may ultimately be paid upon such resolution. Changes may result from the conclusion of ongoing audits, appeals or litigation in state, local, federal and foreign tax jurisdictions or from the resolution of various proceedings between the U.S. and foreign tax authorities. We are no longer subject to U.S. federal income tax examination for years through 2004. As of June 30, 2015, we remain subject to federal examinations from 2005-2013, state examinations from 1999-2013 and foreign examinations of our income tax returns for the years 1996 through 2014.

In April 2014, we received 30-day Letters from the IRS and the Revenue Agents Report ("RAR") for the 2006 and October 2007 tax years. We disagreed with several of the proposed adjustments in the RAR, filed a formal appeals protest with the IRS

and did not make any tax payments related to this audit. The issues being protested in appeals relate to assertions by the IRS that: (1) certain foreign currency-denominated, intercompany loans from our foreign subsidiaries to certain U.S. subsidiaries should be recharacterized as equity for U.S. federal income tax purposes and constitute deemed dividends from such foreign subsidiaries to our U.S. subsidiaries; (2) in calculating the amount of U.S. taxable income resulting from our Hilton HHonors guest loyalty program, we should not reduce gross income by the estimated costs of future redemptions, but rather such costs would be deductible at the time the points are redeemed; and (3) certain foreign-currency denominated loans issued by one of our Luxembourg subsidiaries whose functional currency is USD, should instead be treated as issued by one of our Belgian subsidiaries whose functional currency is the Euro, and thus foreign currency gains and losses with respect to such loans should have been measured in Euros, instead of USD. In total, the proposed adjustments sought by the IRS would result in additional U.S. federal tax owed of approximately \$696 million, excluding interest and penalties and potential state income taxes. The portion of this amount related to our Hilton HHonors guest loyalty program would result in a decrease to our future tax liability when the points are redeemed. We disagree with the IRS's position on each of these assertions and intend to vigorously contest them. We plan to pursue all available administrative remedies, and if we are not able to resolve these matters administratively, we plan to pursue judicial remedies. Accordingly, as of June 30, 2015, no accrual has been made for these amounts.

State income tax returns are generally subject to examination for a period of three to five years after filing the respective return; however, the state effect of any federal tax return changes remains subject to examination by various states for a period generally of up to one year after formal notification to the states. The statute of limitations for the foreign jurisdictions generally ranges from three to ten years after filing the respective tax return.

#### Note 13: Employee Benefit Plans

We sponsor multiple domestic and international employee benefit plans. Benefits are based upon years of service and compensation.

We have a noncontributory retirement plan in the U.S. (the "Domestic Plan"), which covers certain employees not earning union benefits. This plan was frozen for participant benefit accruals in 1996. We also have multiple employee benefit plans that cover many of our international employees. These include a plan that covers workers in the United Kingdom (the "U.K. Plan"), which was frozen to further accruals in November 2013, and a number of smaller plans that cover workers in various other countries around the world (the "International Plans").

The components of net periodic pension cost (credit) for the Domestic Plan, U.K. Plan and International Plans were as follows:

|                                    | Three Months Ended June 30, |           |                        | 2014             |           |                        |
|------------------------------------|-----------------------------|-----------|------------------------|------------------|-----------|------------------------|
|                                    | 2015<br>Domestic<br>Plan    | U.K. Plan | International<br>Plans | Domestic<br>Plan | U.K. Plan | International<br>Plans |
|                                    | (in millions)               |           |                        |                  |           |                        |
| Service cost                       | \$ 1                        | \$—       | \$—                    | \$ 2             | \$—       | \$ 1                   |
| Interest cost                      | 4                           | 4         | 1                      | 4                | 4         | 1                      |
| Expected return on plan assets     | (5 )                        | ( 6 )     | ( 1 )                  | ( 5 )            | ( 6 )     | ( 1 )                  |
| Amortization of prior service cost | 1                           | —         | —                      | 1                | —         | —                      |
| Amortization of net loss           | 1                           | —         | 1                      | 1                | —         | —                      |
| Settlement losses                  | —                           | —         | 2                      | 1                | —         | —                      |
| Net periodic pension cost (credit) | \$ 2                        | \$( 2 )   | \$ 3                   | \$ 4             | \$( 2 )   | \$ 1                   |
|                                    | Six Months Ended June 30,   |           |                        | 2014             |           |                        |
|                                    | 2015<br>Domestic<br>Plan    | U.K. Plan | International<br>Plans | Domestic<br>Plan | U.K. Plan | International<br>Plans |
|                                    | (in millions)               |           |                        |                  |           |                        |
| Service cost                       | \$ 3                        | \$—       | \$ 1                   | \$ 4             | \$—       | \$ 2                   |
| Interest cost                      | 8                           | 8         | 2                      | 8                | 9         | 2                      |
| Expected return on plan assets     | ( 10 )                      | ( 12 )    | ( 2 )                  | ( 9 )            | ( 12 )    | ( 2 )                  |
| Amortization of prior service cost | 2                           | —         | —                      | 2                | —         | —                      |
| Amortization of net loss           | 2                           | 1         | 1                      | 1                | —         | —                      |
| Settlement losses                  | —                           | —         | 2                      | 1                | —         | —                      |
| Net periodic pension cost (credit) | \$ 5                        | \$( 3 )   | \$ 4                   | \$ 7             | \$( 3 )   | \$ 2                   |

In February 2012, we were required to post a bond of \$76 million under a class action lawsuit against Hilton and the Domestic Plan to support potential future plan contributions from us. We were required by our insurers to fund a cash account as collateral for the bond. As of June 30, 2015, the bond had been released and the full amount of the cash collateral was returned to us.

#### Note 14: Share-Based Compensation

##### Stock Plan

Under the Hilton Worldwide Holdings Inc. 2013 Omnibus Incentive Plan (the "Stock Plan"), we issue time-vesting restricted stock units ("RSUs"), nonqualified stock options ("options"), performance-vesting restricted stock units and restricted stock (collectively, "performance shares") and deferred share units ("DSUs").

We recognized share-based compensation expense for awards granted under the Stock Plan of \$27 million and \$24 million during the three months ended June 30, 2015 and 2014, respectively, and \$55 million and \$35 million during the six months ended June 30, 2015 and 2014, respectively, which included amounts reimbursed by hotel owners. As of June 30, 2015, unrecognized compensation costs for unvested awards was approximately \$147 million, which is expected to be recognized over a weighted-average period of 2.0 years on a straight-line basis.

As of June 30, 2015, there were 68,434,143 shares of common stock available for future issuance under the Stock Plan.

Restricted Stock Units

During the six months ended June 30, 2015, we issued 2,042,032 RSUs with a weighted average grant date fair value of \$27.48, which generally vest in annual installments over two or three years from the date of grant. Vested RSUs generally are settled for our common stock, with the exception of certain awards that are settled in cash.

## Stock Options

During the six months ended June 30, 2015, we issued 928,585 options with an exercise price of \$27.46, which vest over three years from the date of grant, and terminate 10 years from the date of grant or earlier if the individual's service terminates.

The grant date fair value of these options was \$8.39, which was determined using the Black-Scholes-Merton option-pricing model with the following assumptions:

|   |       |   |
|---|-------|---|
| Expected volatility <sup>(1)</sup>      | 28.00 | % |
| Dividend yield <sup>(2)</sup>           | —     | % |
| Risk-free rate <sup>(3)</sup>           | 1.67  | % |
| Expected term (in years) <sup>(4)</sup> | 6.0   |   |

Due to limited trading history of our common stock, we did not have sufficient information available on which to base a reasonable and supportable estimate of the expected volatility of our share price. As a result, we used an

(1) average historical volatility of our peer group over a time period consistent with our expected term assumption in addition to our historical volatility. Our peer group was determined based upon companies in our industry with similar business models and is consistent with those used to benchmark our executive compensation.

(2) At the date of grant we had no plans to pay dividends during the expected term of these options.

(3) Based on the yields of U.S. Department of Treasury instruments with similar expected lives.

(4) Estimated using the average of the vesting periods and the contractual term of the options.

As of June 30, 2015, 299,615 options were exercisable.

## Performance Shares

During the six months ended June 30, 2015, we issued 1,227,140 performance shares. The performance shares are settled at the end of the three-year performance period with 50 percent of the shares subject to achievement based on a measure of the Company's total shareholder return relative to the total shareholder returns of members of a peer company group ("relative shareholder return") and the other 50 percent of the shares subject to achievement based on the Company's earnings before interest expense, taxes and depreciation and amortization ("EBITDA") compound annual growth rate ("EBITDA CAGR").

The grant date fair value of these performance shares based on relative shareholder return was \$32.98, which was determined using a Monte Carlo simulation valuation model with the following assumptions:

|   |       |   |
|---|-------|---|
| Expected volatility <sup>(1)</sup>      | 24.00 | % |
| Dividend yield <sup>(2)</sup>           | —     | % |
| Risk-free rate <sup>(3)</sup>           | 1.04  | % |
| Expected term (in years) <sup>(4)</sup> | 2.8   |   |

Due to limited trading history of our common stock, we did not have sufficient information available on which to base a reasonable and supportable estimate of the expected volatility of our share price. As a result, we used an

(1) average historical volatility of our peer group over a time period consistent with our expected term assumption in addition to our historical volatility. Our peer group was determined based upon companies in our industry with similar business models and is consistent with those used to benchmark our executive compensation.

(2) At the date of grant we had no plans to pay dividends during the expected term of these performance shares.

(3) Based on the yields of U.S. Department of Treasury instruments with similar expected lives.

(4) Midpoint of the 30-calendar day period preceding the end of the performance period.

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The grant date fair value of these performance shares based on our EBITDA CAGR was \$27.46. For performance shares based on our EBITDA CAGR, we determined that the performance condition is probable of achievement and as of June 30, 2015, we recognized compensation expense based on the anticipated achievement percentage as follows:

|                                    | Achievement<br>Percentage |
|------------------------------------|---------------------------|
| Performance shares granted in 2014 | 150%                      |
| Performance shares granted in 2015 | 125%                      |

Deferred Share Units

During the three months ended June 30, 2015, we issued to our independent directors 14,451 DSUs with a grant date fair value of \$29.06, which are fully vested and non-forfeitable on the grant date. DSUs are settled for shares of our common stock and deliverable upon the earlier of termination of the individual's service on our Board of Directors or a change in control.

## Promote Plan

Equity awards under the Promote Plan were exchanged for restricted shares of common stock in connection with our initial public offering and 80 percent vested as of December 11, 2014. In May 2015, our Sponsor ceased to own 50 percent or more of the shares of the Company, at which point the remaining 20 percent of restricted shares of common stock vested, resulting in the recognition of compensation expense of \$64 million upon occurrence of that event.

During the three months ended June 30, 2015 and 2014, total compensation expense recognized for the Promote Plan was \$64 million and \$6 million, respectively, and was \$66 million and \$19 million during the six months ended June 30, 2015 and 2014, respectively.

## Note 15: Earnings Per Share

The following table presents the calculation of basic and diluted earnings per share ("EPS"):

|  | Three Months Ended<br>June 30,          |        | Six Months Ended<br>June 30, |        |
|--|---|--------|------------------------------|--------|
|  | 2015                                    | 2014   | 2015                         | 2014   |
|  | (in millions, except per share amounts) |        |                              |        |
| Basic EPS:                                     |   |        |                              |        |
| Numerator:                                     |   |        |                              |        |
| Net income attributable to Hilton stockholders | \$ 161                                  | \$ 209 | \$ 311                       | \$ 332 |
| Denominator:                                   |   |        |                              |        |
| Weighted average shares outstanding            | 987                                     | 985    | 986                          | 985    |
| Basic EPS                                      | \$0.16                                  | \$0.21 | \$0.32                       | \$0.34 |
| Diluted EPS:                                   |   |        |                              |        |
| Numerator:                                     |   |        |                              |        |
| Net income attributable to Hilton stockholders | \$ 161                                  | \$ 209 | \$ 311                       | \$ 332 |
| Denominator:                                   |   |        |                              |        |
| Weighted average shares outstanding            | 989                                     | 985    | 989                          | 985    |
| Diluted EPS                                    | \$0.16                                  | \$0.21 | \$0.31                       | \$0.34 |

Approximately 2 million and 1 million share-based compensation awards were excluded from the computation of diluted EPS for the three and six months ended June 30, 2015, respectively, and 1 million awards were excluded for the three and six months ended June 30, 2014 because their effect would have been anti-dilutive under the treasury stock method.



Note 16: Accumulated Other Comprehensive Loss

The components of accumulated other comprehensive loss, net of taxes, were as follows:

|  | Currency<br>Translation<br>Adjustment <sup>(1)</sup><br>(in millions) | Pension<br>Liability<br>Adjustment | Cash Flow<br>Hedge<br>Adjustment | Total     |
|--|---|------------------------------------|----------------------------------|-----------|
| Balance as of December 31, 2014                                | \$ (446 )   | \$ (179 )                          | \$ (3 )                          | \$ (628 ) |
| Other comprehensive loss before reclassifications              | (42 )   | (2 )                               | (5 )                             | (49 )     |
| Amounts reclassified from accumulated other comprehensive loss | —   | 4                                  | —                                | 4         |
| Net current period other comprehensive income (loss)           | (42 )   | 2                                  | (5 )                             | (45 )     |
| Balance as of June 30, 2015                                    | \$ (488 )   | \$ (177 )                          | \$ (8 )                          | \$ (673 ) |
|  | Currency<br>Translation<br>Adjustment <sup>(1)</sup><br>(in millions) | Pension<br>Liability<br>Adjustment | Cash Flow<br>Hedge<br>Adjustment | Total     |
| Balance as of December 31, 2013                                | \$ (136 )   | \$ (134 )                          | \$ 6                             | \$ (264 ) |
| Other comprehensive income (loss) before reclassifications     | 87  | 2                                  | (9 )                             | 80        |
| Amounts reclassified from accumulated other comprehensive loss | (4 )  | 2                                  | —                                | (2 )      |
| Net current period other comprehensive income (loss)           | 83  | 4                                  | (9 )                             | 78        |
| Balance as of June 30, 2014                                    | \$ (53 )  | \$ (130 )                          | \$ (3 )                          | \$ (186 ) |

<sup>(1)</sup> Includes net investment hedges.

The following table presents additional information about reclassifications out of accumulated other comprehensive loss:

|  | Six Months Ended<br>June 30,<br>2015 |         | 2014 |
|--|--------------------------------------|---------|------|
|  | (in millions)                        |         |      |
| Currency translation adjustment:   |                                      |         |      |
| Sale and liquidation of foreign assets <sup>(1)</sup>                                | \$—                                  |         | \$4  |
| Total currency translation adjustment reclassifications for the period, net of taxes | —                                    |         | 4    |
| Pension liability adjustment:  |                                      |         |      |
| Amortization of prior service cost <sup>(2)</sup>                                    | \$ (2 )                              | \$ (2 ) |      |
| Amortization of net loss <sup>(2)</sup>  | (4 )                                 | (1 )    |      |
| Tax benefit <sup>(3)</sup>   | 2                                    | 1       |      |
| Total pension liability adjustment reclassifications for the period, net of taxes    | (4 )                                 | (2 )    |      |
| Total reclassifications for the period, net of tax                                   | \$ (4 )                              | \$ 2    |      |

<sup>(1)</sup>

Reclassified out of accumulated other comprehensive loss to other gain (loss), net in our condensed consolidated statements of operations. Amounts in parentheses indicate a loss in our condensed consolidated statements of operations.

- (2) Reclassified out of accumulated other comprehensive loss to general, administrative and other in our condensed consolidated statements of operations. These amounts were included in the computation of net periodic pension cost (credit). See Note 13: "Employee Benefit Plans" for additional information. Amounts in parentheses indicate a loss in our condensed consolidated statements of operations.
- (3) Reclassified out of accumulated other comprehensive loss to income tax expense in our condensed consolidated statements of operations.

#### Note 17: Business Segments

We are a diversified hospitality company with operations organized in three distinct operating segments: ownership, management and franchise and timeshare. Each segment is managed separately because of its distinct economic characteristics.

The ownership segment included 149 properties totaling 60,759 rooms, comprising 126 hotels that we wholly owned or leased, three consolidated non-wholly owned entities, three consolidated VIEs, as well as 17 unconsolidated investments in affiliates comprising 16 hotels and one management company, as of June 30, 2015. While we do not include equity in earnings (losses) from unconsolidated affiliates in our measures of segment revenues, we manage these investments in our ownership segment.

The management and franchise segment includes all of the hotels we manage for third-party owners, as well as all franchised hotels operated or managed by someone other than us under one of our proprietary brand names in our brand portfolio. As of June 30, 2015, this segment included 513 managed hotels and 3,734 franchised hotels totaling 4,247 hotels consisting of 664,184 rooms. This segment also earns fees for managing properties in our ownership and timeshare segments.

The timeshare segment includes the development of vacation ownership clubs and resorts, marketing and selling of timeshare intervals, providing timeshare customer financing and resort operations. This segment also provides assistance to third-party developers in selling their timeshare inventory. As of June 30, 2015, this segment included 44 timeshare properties totaling 6,908 units.

Corporate and other represents revenues and related operating expenses generated by the incidental support of hotel operations for owned, leased, managed and franchised hotels and other rental income, as well as corporate assets and related expenditures.

The performance of our operating segments is evaluated primarily based on Adjusted EBITDA. We define Adjusted EBITDA as EBITDA, further adjusted to exclude certain items, including, but not limited to, gains, losses and expenses in connection with: (i) asset dispositions for both consolidated and unconsolidated investments; (ii) foreign currency transactions; (iii) debt restructurings/retirements; (iv) non-cash impairment losses; (v) furniture, fixtures and equipment ("FF&E") replacement reserves required under certain lease agreements; (vi) reorganization costs; (vii) share-based and certain other compensation expenses; (viii) severance, relocation and other expenses; and (ix) other items. To align with management's view of allocating resources and assessing the performance of our segments and to facilitate comparisons with our competitors, beginning in the first quarter of 2015, Adjusted EBITDA excluded all share-based compensation expense, not just share-based compensation recognized in connection with equity issued prior to and in connection with our initial public offering. We have applied this change in the definition to 2014 historical results presented to allow for comparability.

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The following table presents revenues and Adjusted EBITDA for our reportable segments, reconciled to consolidated amounts:

|   | Three Months Ended |         | Six Months Ended |         |
|---|--------------------|---------|------------------|---------|
|   | June 30,<br>2015   | 2014    | June 30,<br>2015 | 2014    |
|   | (in millions)      |         |                  |         |
| Revenues  |                    |         |                  |         |
| Ownership <sup>(1)(2)</sup>                           | \$1,141            | \$1,126 | \$2,105          | \$2,078 |
| Management and franchise <sup>(3)</sup>               | 434                | 371     | 825              | 702     |
| Timeshare   | 319                | 276     | 640              | 555     |
| Segment revenues                                      | 1,894              | 1,773   | 3,570            | 3,335   |
| Other revenues from managed and franchised properties | 1,061              | 920     | 2,011            | 1,747   |
| Other revenues <sup>(4)</sup>                         | 21                 | 25      | 42               | 46      |
| Intersegment fees elimination <sup>(1)(2)(3)(4)</sup> | (54)               | ) (51   | ) (102           | ) (98   |
| Total revenues  | \$2,922            | \$2,667 | \$5,521          | \$5,030 |
| Adjusted EBITDA                                       |                    |         |                  |         |
| Ownership <sup>(1)(2)(3)(4)(5)</sup>                  | \$318              | \$292   | \$508            | \$467   |
| Management and franchise <sup>(3)</sup>               | 434                | 371     | 825              | 702     |
| Timeshare <sup>(1)(3)</sup>                           | 86                 | 71      | 160              | 153     |
| Corporate and other <sup>(2)(4)</sup>                 | (61                | ) (60   | ) (117           | ) (140  |
| Adjusted EBITDA                                       | \$777              | \$674   | \$1,376          | \$1,182 |

Includes charges to timeshare operations for rental fees and fees for other amenities, which were eliminated in our condensed consolidated financial statements. These charges totaled \$5 million and \$8 million for the three months ended June 30, 2015 and 2014, respectively, and \$11 million and \$14 million for the six months ended June 30, 2015 and 2014, respectively. While the net effect is zero, our measures of segment revenues and Adjusted EBITDA include these fees as a benefit to the ownership segment and a cost to timeshare Adjusted EBITDA.

Includes other intercompany charges of \$1 million for the three months ended June 30, 2015 and 2014, and \$2 million for the six months ended June 30, 2015 and 2014, which were eliminated in our condensed consolidated financial statements.

Includes management, royalty and intellectual property fees of \$36 million and \$29 million for the three months ended June 30, 2015 and 2014, respectively, and \$66 million and \$56 million for the six months ended June 30, 2015 and 2014, respectively. These fees are charged to consolidated owned and leased properties and were eliminated in our condensed consolidated financial statements. Also includes a licensing fee of \$11 million for the three months ended June 30, 2015 and 2014, and \$20 million and \$22 million for the six months ended June 30, 2015 and 2014, respectively, which is charged to our timeshare segment by our management and franchise segment and was eliminated in our condensed consolidated financial statements. While the net effect is zero, our measures of segment revenues and Adjusted EBITDA include these fees as a benefit to the management and franchise segment and a cost to ownership Adjusted EBITDA and timeshare Adjusted EBITDA.

Includes charges to consolidated owned and leased properties for services provided by our wholly owned laundry business of \$1 million and \$2 million for the three months ended June 30, 2015 and 2014, respectively, and \$3 million and \$4 million for the six months ended June 30, 2015 and 2014, respectively. These charges were eliminated in our condensed consolidated financial statements.

Includes unconsolidated affiliate Adjusted EBITDA.



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The following table provides a reconciliation of Adjusted EBITDA to EBITDA and EBITDA to net income attributable to Hilton stockholders:

|  | Three Months Ended<br>June 30, |        | Six Months Ended<br>June 30, |         |
|--|--------------------------------|--------|------------------------------|---------|
|  | 2015                           | 2014   | 2015                         | 2014    |
|  | (in millions)                  |        |                              |         |
| Adjusted EBITDA  | \$777                          | \$674  | \$1,376                      | \$1,182 |
| Net income attributable to noncontrolling interests  | (6                             | ) (3   | ) (6                         | ) (4    |
| Gain (loss) on sales of assets, net  | (3                             | ) —    | 142                          | —       |
| Gain (loss) on foreign currency transactions   | 5                              | 32     | (13                          | ) 46    |
| FF&E replacement reserve   | (14                            | ) (12  | ) (27                        | ) (23   |
| Share-based and other compensation expense   | (92                            | ) (29  | ) (122                       | ) (6    |
| Other gain (loss), net   | 18                             | 11     | (7                           | ) 14    |
| Other adjustment items   | (50                            | ) (17  | ) (69                        | ) (30   |
| EBITDA   | 635                            | 656    | 1,274                        | 1,179   |
| Interest expense   | (149                           | ) (158 | ) (293                       | ) (311  |
| Interest expense included in equity in earnings from<br>unconsolidated affiliates              | (2                             | ) (3   | ) (4                         | ) (6    |
| Income tax expense   | (145                           | ) (121 | ) (308                       | ) (204  |
| Depreciation and amortization  | (173                           | ) (158 | ) (348                       | ) (311  |
| Depreciation and amortization included in equity in<br>earnings from unconsolidated affiliates | (5                             | ) (7   | ) (10                        | ) (15   |
| Net income attributable to Hilton stockholders   | \$161                          | \$209  | \$311                        | \$332   |

The following table presents assets for our reportable segments, reconciled to consolidated amounts:

|                          | June 30,<br>2015 | December 31,<br>2014 |
|--------------------------|------------------|----------------------|
|                          | (in millions)    |                      |
| Assets:                  |                  |                      |
| Ownership                | \$11,728         | \$11,595             |
| Management and franchise | 10,476           | 10,530               |
| Timeshare                | 1,925            | 1,840                |
| Corporate and other      | 1,922            | 2,160                |
|                          | \$26,051         | \$26,125             |

The following table presents capital expenditures for property and equipment for our reportable segments, reconciled to consolidated amounts:

|  | Six Months Ended<br>June 30, |       |
|--|------------------------------|-------|
|  | 2015                         | 2014  |
|  | (in millions)                |       |
| Capital expenditures for property and equipment: |                              |       |
| Ownership  | \$148                        | \$106 |
| Timeshare  | 5                            | 1     |
| Corporate and other                              | 6                            | 3     |
|  | \$159                        | \$110 |

Note 18: Commitments and Contingencies

As of June 30, 2015, we had outstanding guarantees of \$25 million, with remaining terms ranging from five years to eight years, for debt and other obligations of third parties. We have one letter of credit for \$25 million that has been pledged as collateral for one of these guarantees. Although we believe it is unlikely that material payments will be required under these guarantees or letters of credit, there can be no assurance that this will be the case.

We have also provided performance guarantees to certain owners of hotels that we operate under management contracts. Most of these guarantees allow us to terminate the contract, rather than fund shortfalls, if specified performance levels are not

achieved. However, in limited cases, we are obligated to fund performance shortfalls. As of June 30, 2015, we had six contracts containing performance guarantees, with expirations ranging from 2019 to 2030, and possible cash outlays totaling approximately \$101 million. Our obligations under these guarantees in future periods are dependent on the operating performance levels of these hotels over the remaining terms of the performance guarantees. We do not have any letters of credit pledged as collateral against these guarantees. As of June 30, 2015 and December 31, 2014, we recorded current liabilities of approximately \$8 million, and non-current liabilities of approximately \$30 million and \$37 million, respectively, in our condensed consolidated balance sheets for obligations under our outstanding performance guarantees that are related to certain VIEs for which we are not the primary beneficiary.

As of June 30, 2015, we had outstanding commitments under third-party contracts of approximately \$101 million for capital expenditures at certain owned and leased properties, including our consolidated VIEs. Our contracts contain clauses that allow us to cancel all or some portion of the work. If cancellation of a contract occurred, our commitment would be any costs incurred up to the cancellation date, in addition to any costs associated with the discharge of the contract.

We have entered into an agreement with an affiliate of the owner of a hotel whereby we have agreed to provide a \$60 million junior mezzanine loan to finance the construction of a new hotel. The junior mezzanine loan will be subordinated to a senior mortgage loan and senior mezzanine loan provided by third parties unaffiliated with us and will be funded on a pro rata basis with these loans as the construction costs are incurred. During the six months ended June 30, 2015, we funded \$6 million of this commitment, and we currently expect to fund the remainder of our commitment as follows: \$17 million in the remainder of 2015, \$36 million in 2016 and \$1 million in 2017.

We have entered into an agreement with a developer in Las Vegas, Nevada, whereby we have agreed to purchase residential units from the developer that we will convert to timeshare units to be marketed and sold under our Hilton Grand Vacations brand. Subject to certain conditions, we are required to purchase approximately \$92 million of inventory ratably over a maximum period of four years, which is equivalent to purchases of approximately \$6 million per quarter. During the six months ended June 30, 2015 and 2014, we purchased \$17 million and \$11 million, respectively, of inventory under this agreement. As of June 30, 2015, our contractual obligations pursuant to this agreement were \$11 million, all of which we expect to incur in 2016.

During 2010, an affiliate of our Sponsor settled a \$75 million liability on our behalf in conjunction with a lawsuit settlement by entering into service contracts with the plaintiff. We recorded the portion settled by this affiliate as a capital contribution. Additionally, as part of the settlement, we entered into a guarantee with the plaintiff to pay any shortfall that this affiliate does not fund related to those service contracts up to the value of the settlement amount made by the affiliate. The remaining potential exposure under this guarantee as of June 30, 2015 was approximately \$27 million. We have not accrued a liability for this guarantee as we believe the likelihood of any material funding to be remote.

We are involved in other litigation arising from the normal course of business, some of which includes claims for substantial sums. Accruals are recorded when the outcome is probable and can be reasonably estimated in accordance with applicable accounting requirements regarding accounting for contingencies. While the ultimate results of claims and litigation cannot be predicted with certainty, we expect that the ultimate resolution of all pending or threatened claims and litigation as of June 30, 2015 will not have a material effect on our condensed consolidated results of operations, financial position or cash flows.



Note 19: Condensed Consolidating Guarantor Financial Information

In October 2013, Hilton Worldwide Finance LLC and Hilton Worldwide Finance Corp. (the "Subsidiary Issuers"), entities formed in August 2013 which are 100 percent owned by the Parent, issued \$1.5 billion of 5.625% senior notes due in 2021 (the "Senior Notes"). The obligations of the Subsidiary Issuers are guaranteed jointly and severally on a senior unsecured basis by the Parent and certain of the Parent's 100 percent owned domestic restricted subsidiaries (the "Guarantors"). The indenture that governs the Senior Notes provides that any subsidiary of the Company that provides a guarantee of a senior secured credit facility consisting of the Revolving Credit Facility and the Term Loans (the "Senior Secured Credit Facility") will guarantee the Senior Notes. None of our foreign subsidiaries or U.S. subsidiaries owned by foreign subsidiaries or conducting foreign operations; our non-wholly owned subsidiaries; our subsidiaries that secure the CMBS Loan and \$544 million in mortgage loans; or certain of our special purpose subsidiaries formed in connection with our Timeshare Facility and Securitized Timeshare Debt guarantee the Senior Notes (collectively, the "Non-Guarantors").

The guarantees are full and unconditional, subject to certain customary release provisions. The indenture that governs the Senior Notes provides that any Guarantor may be released from its guarantee so long as: (a) the subsidiary is sold or sells all of its assets; (b) the subsidiary is released from its guaranty under the Senior Secured Credit Facility; (c) the subsidiary is declared "unrestricted" for covenant purposes; or (d) the requirements for legal defeasance or covenant defeasance or to discharge the indenture have been satisfied.

The following schedules present the condensed consolidating financial information as of June 30, 2015 and December 31, 2014, and for the three and six months ended June 30, 2015 and 2014, for the Parent, Subsidiary Issuers, Guarantors and Non-Guarantors.

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|   | June 30, 2015  |                       |                  |                  |                  |                   |
|---|----------------|-----------------------|------------------|------------------|------------------|-------------------|
|   | Parent         | Subsidiary<br>Issuers | Guarantors       | Non-Guarantors   | Eliminations     | Total             |
|   | (in millions)  |                       |                  |                  |                  |                   |
| <b>ASSETS</b>   |                |                       |                  |                  |                  |                   |
| <b>Current Assets:</b>                                    |                |                       |                  |                  |                  |                   |
| Cash and cash equivalents                                 | \$—            | \$—                   | \$ 197           | \$ 314           | \$—              | \$511             |
| Restricted cash and cash equivalents                      | —              | —                     | 144              | 104              | —                | 248               |
| Accounts receivable, net                                  | —              | —                     | 521              | 416              | —                | 937               |
| Intercompany receivables                                  | —              | —                     | 28               | —                | (28              | ) —               |
| Inventories   | —              | —                     | 401              | 23               | —                | 424               |
| Deferred income tax assets                                | —              | —                     | 10               | 10               | —                | 20                |
| Current portion of financing receivables, net             | —              | —                     | 47               | 19               | —                | 66                |
| Current portion of securitized financing receivables, net | —              | —                     | —                | 59               | —                | 59                |
| Prepaid expenses  | —              | —                     | 40               | 115              | (9               | ) 146             |
| Income taxes receivable                                   | —              | —                     | 61               | —                | (23              | ) 38              |
| Other   | —              | —                     | 8                | 44               | —                | 52                |
| Total current assets                                      | —              | —                     | 1,457            | 1,104            | (60              | ) 2,501           |
| <b>Property, Intangibles and Other Assets:</b>            |                |                       |                  |                  |                  |                   |
| Property and equipment, net                               | —              | —                     | 297              | 8,894            | —                | 9,191             |
| Property and equipment, net held for sale                 | —              | —                     | —                | 111              | —                | 111               |
| Financing receivables, net                                | —              | —                     | 357              | 145              | —                | 502               |
| Securitized financing receivables, net                    | —              | —                     | —                | 347              | —                | 347               |
| Investments in affiliates                                 | —              | —                     | 117              | 39               | —                | 156               |
| Investments in subsidiaries                               | 5,284          | 11,408                | 5,106            | —                | (21,798          | ) —               |
| Goodwill  | —              | —                     | 3,847            | 2,098            | —                | 5,945             |
| Brands  | —              | —                     | 4,405            | 535              | —                | 4,940             |
| Management and franchise contracts, net                   | —              | —                     | 940              | 277              | —                | 1,217             |
| Other intangible assets, net                              | —              | —                     | 428              | 201              | —                | 629               |
| Deferred income tax assets                                | 24             | 4                     | —                | 154              | (28              | ) 154             |
| Other   | —              | 78                    | 132              | 148              | —                | 358               |
| Total property, intangibles and other assets              | 5,308          | 11,490                | 15,629           | 12,949           | (21,826          | ) 23,550          |
| <b>TOTAL ASSETS</b>                                       | <b>\$5,308</b> | <b>\$11,490</b>       | <b>\$ 17,086</b> | <b>\$ 14,053</b> | <b>\$(21,886</b> | <b>) \$26,051</b> |
| <b>LIABILITIES AND EQUITY</b>                             |                |                       |                  |                  |                  |                   |
| <b>Current Liabilities:</b>                               |                |                       |                  |                  |                  |                   |
| Accounts payable, accrued expenses and other              | \$—            | \$39                  | \$ 1,509         | \$ 721           | \$(9             | ) \$2,260         |
| Intercompany payables                                     | —              | —                     | —                | 28               | (28              | ) —               |
| Current maturities of long-term debt                      | —              | —                     | —                | 10               | —                | 10                |
| Current maturities of non-recourse debt                   | —              | —                     | —                | 136              | —                | 136               |
| Income taxes payable                                      | —              | —                     | 3                | 40               | (23              | ) 20              |
| Total current liabilities                                 | —              | 39                    | 1,512            | 935              | (60              | ) 2,426           |
| Long-term debt  | —              | 6,155                 | 54               | 4,191            | —                | 10,400            |
| Non-recourse debt   | —              | —                     | —                | 644              | —                | 644               |

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|                                     |                |                 |                 |                  |                  |                   |
|-------------------------------------|----------------|-----------------|-----------------|------------------|------------------|-------------------|
| Deferred revenues                   | —              | —               | 394             | 1                | —                | 395               |
| Deferred income tax liabilities     | —              | —               | 2,250           | 2,970            | (28              | ) 5,192           |
| Liability for guest loyalty program | —              | —               | 744             | —                | —                | 744               |
| Other                               | 203            | 12              | 724             | 242              | —                | 1,181             |
| Total liabilities                   | 203            | 6,206           | 5,678           | 8,983            | (88              | ) 20,982          |
| Equity:                             |                |                 |                 |                  |                  |                   |
| Total Hilton stockholders' equity   | 5,105          | 5,284           | 11,408          | 5,106            | (21,798          | ) 5,105           |
| Noncontrolling interests            | —              | —               | —               | (36              | )                | (36               |
| Total equity                        | 5,105          | 5,284           | 11,408          | 5,070            | (21,798          | ) 5,069           |
| <b>TOTAL LIABILITIES AND EQUITY</b> | <b>\$5,308</b> | <b>\$11,490</b> | <b>\$17,086</b> | <b>\$ 14,053</b> | <b>\$(21,886</b> | <b>) \$26,051</b> |

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|   | December 31, 2014 |                       |                 |                  |                  |                   |
|---|-------------------|-----------------------|-----------------|------------------|------------------|-------------------|
|   | Parent            | Subsidiary<br>Issuers | Guarantors      | Non-Guarantors   | Eliminations     | Total             |
|   | (in millions)     |                       |                 |                  |                  |                   |
| <b>ASSETS</b>   |                   |                       |                 |                  |                  |                   |
| <b>Current Assets:</b>                                    |                   |                       |                 |                  |                  |                   |
| Cash and cash equivalents                                 | \$—               | \$—                   | \$ 270          | \$ 296           | \$—              | \$566             |
| Restricted cash and cash equivalents                      | —                 | —                     | 135             | 67               | —                | 202               |
| Accounts receivable, net                                  | —                 | —                     | 478             | 366              | —                | 844               |
| Intercompany receivables                                  | —                 | —                     | 46              | —                | (46              | ) —               |
| Inventories   | —                 | —                     | 380             | 24               | —                | 404               |
| Deferred income tax assets                                | —                 | —                     | 10              | 10               | —                | 20                |
| Current portion of financing receivables, net             | —                 | —                     | 47              | 19               | —                | 66                |
| Current portion of securitized financing receivables, net | —                 | —                     | —               | 62               | —                | 62                |
| Prepaid expenses  | —                 | —                     | 29              | 124              | (20              | ) 133             |
| Income taxes receivable                                   | —                 | —                     | 154             | —                | (22              | ) 132             |
| Other   | —                 | —                     | 5               | 65               | —                | 70                |
| Total current assets                                      | —                 | —                     | 1,554           | 1,033            | (88              | ) 2,499           |
| <b>Property, Intangibles and Other Assets:</b>            |                   |                       |                 |                  |                  |                   |
| Property and equipment, net                               | —                 | —                     | 305             | 7,178            | —                | 7,483             |
| Property and equipment, net held for sale                 | —                 | —                     | —               | 1,543            | —                | 1,543             |
| Financing receivables, net                                | —                 | —                     | 272             | 144              | —                | 416               |
| Securitized financing receivables, net                    | —                 | —                     | —               | 406              | —                | 406               |
| Investments in affiliates                                 | —                 | —                     | 123             | 47               | —                | 170               |
| Investments in subsidiaries                               | 4,924             | 11,361                | 4,935           | —                | (21,220          | ) —               |
| Goodwill  | —                 | —                     | 3,847           | 2,307            | —                | 6,154             |
| Brands  | —                 | —                     | 4,405           | 558              | —                | 4,963             |
| Management and franchise contracts, net                   | —                 | —                     | 1,007           | 299              | —                | 1,306             |
| Other intangible assets, net                              | —                 | —                     | 466             | 208              | —                | 674               |
| Deferred income tax assets                                | 22                | 1                     | —               | 155              | (23              | ) 155             |
| Other   | —                 | 85                    | 119             | 152              | —                | 356               |
| Total property, intangibles and other assets              | 4,946             | 11,447                | 15,479          | 12,997           | (21,243          | ) 23,626          |
| <b>TOTAL ASSETS</b>                                       | <b>\$4,946</b>    | <b>\$11,447</b>       | <b>\$17,033</b> | <b>\$ 14,030</b> | <b>\$(21,331</b> | <b>) \$26,125</b> |
| <b>LIABILITIES AND EQUITY</b>                             |                   |                       |                 |                  |                  |                   |
| <b>Current Liabilities:</b>                               |                   |                       |                 |                  |                  |                   |
| Accounts payable, accrued expenses and other              | \$—               | \$40                  | \$ 1,384        | \$ 695           | \$(20            | ) \$2,099         |
| Intercompany payables                                     | —                 | —                     | —               | 46               | (46              | ) —               |
| Current maturities of long-term debt                      | —                 | —                     | —               | 10               | —                | 10                |
| Current maturities of non-recourse debt                   | —                 | —                     | —               | 127              | —                | 127               |
| Income taxes payable                                      | —                 | —                     | 5               | 38               | (22              | ) 21              |
| Total current liabilities                                 | —                 | 40                    | 1,389           | 916              | (88              | ) 2,257           |
| Long-term debt  | —                 | 6,479                 | 54              | 4,270            | —                | 10,803            |
| Non-recourse debt   | —                 | —                     | —               | 752              | —                | 752               |

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|                                     |                |                 |                 |                  |                  |                   |   |
|-------------------------------------|----------------|-----------------|-----------------|------------------|------------------|-------------------|---|
| Deferred revenues                   | —              | —               | 493             | 2                | —                | 495               |   |
| Deferred income tax liabilities     | —              | —               | 2,306           | 2,933            | (23              | ) 5,216           |   |
| Liability for guest loyalty program | —              | —               | 720             | —                | —                | 720               |   |
| Other                               | 194            | 4               | 710             | 260              | —                | 1,168             |   |
| Total liabilities                   | 194            | 6,523           | 5,672           | 9,133            | (111             | ) 21,411          |   |
| Equity:                             |                |                 |                 |                  |                  |                   |   |
| Total Hilton stockholders' equity   | 4,752          | 4,924           | 11,361          | 4,935            | (21,220          | ) 4,752           |   |
| Noncontrolling interests            | —              | —               | —               | (38              | )                | (38               | ) |
| Total equity                        | 4,752          | 4,924           | 11,361          | 4,897            | (21,220          | ) 4,714           |   |
| <b>TOTAL LIABILITIES AND EQUITY</b> | <b>\$4,946</b> | <b>\$11,447</b> | <b>\$17,033</b> | <b>\$ 14,030</b> | <b>\$(21,331</b> | <b>) \$26,125</b> |   |

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|  | Three Months Ended June 30, 2015 |                    |            |                |              |           |
|--|----------------------------------|--------------------|------------|----------------|--------------|-----------|
|  | Parent                           | Subsidiary Issuers | Guarantors | Non-Guarantors | Eliminations | Total     |
|  | (in millions)                    |                    |            |                |              |           |
| <b>Revenues</b>  |                                  |                    |            |                |              |           |
| Owned and leased hotels  | \$—                              | \$—                | \$61       | \$ 1,079       | \$(5)        | ) \$1,135 |
| Management and franchise fees and other                                    | —                                | —                  | 349        | 83             | (25)         | ) 407     |
| Timeshare  | —                                | —                  | 298        | 21             | —            | ) 319     |
|  | —                                | —                  | 708        | 1,183          | (30)         | ) 1,861   |
| Other revenues from managed and franchised properties                      | —                                | —                  | 1,169      | 124            | (232)        | ) 1,061   |
| Total revenues   | —                                | —                  | 1,877      | 1,307          | (262)        | ) 2,922   |
| <b>Expenses</b>  |                                  |                    |            |                |              |           |
| Owned and leased hotels  | —                                | —                  | 41         | 799            | (23)         | ) 817     |
| Timeshare  | —                                | —                  | 221        | 4              | (5)          | ) 220     |
| Depreciation and amortization  | —                                | —                  | 81         | 92             | —            | ) 173     |
| General, administrative and other  | —                                | —                  | 194        | 29             | (2)          | ) 221     |
|  | —                                | —                  | 537        | 924            | (30)         | ) 1,431   |
| Other expenses from managed and franchised properties                      | —                                | —                  | 1,169      | 124            | (232)        | ) 1,061   |
| Total expenses   | —                                | —                  | 1,706      | 1,048          | (262)        | ) 2,492   |
| Gain (loss) on sales of assets, net  | —                                | —                  | 1          | (4)            | ) —          | (3)       |
| Operating income   | —                                | —                  | 172        | 255            | —            | 427       |
| Interest income  | —                                | —                  | 1          | 1              | —            | 2         |
| Interest expense   | —                                | (71)               | ) (15)     | ) (63)         | ) —          | (149)     |
| Equity in earnings from unconsolidated affiliates                          | —                                | —                  | 8          | 1              | —            | 9         |
| Gain (loss) on foreign currency transactions                               | —                                | —                  | (323)      | ) 328          | —            | 5         |
| Other gain, net  | —                                | —                  | —          | 18             | —            | 18        |
| Income (loss) before income taxes and equity in earnings from subsidiaries | —                                | (71)               | ) (157)    | ) 540          | —            | 312       |
| Income tax benefit (expense)   | (4)                              | ) 27               | 53         | (221)          | ) —          | (145)     |
| Income (loss) before equity in earnings from subsidiaries                  | (4)                              | ) (44)             | ) (104)    | ) 319          | —            | 167       |
| Equity in earnings from subsidiaries                                       | 165                              | 209                | 313        | —              | (687)        | ) —       |
| Net income   | 161                              | 165                | 209        | 319            | (687)        | ) 167     |
| Net income attributable to noncontrolling interests                        | —                                | —                  | —          | (6)            | ) —          | (6)       |
| Net income attributable to Hilton stockholders                             | \$161                            | \$ 165             | \$ 209     | \$ 313         | \$(687)      | ) \$161   |

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|   |       |       |       |       |         |   |       |
|---|-------|-------|-------|-------|---------|---|-------|
| Comprehensive income  | \$356 | \$167 | \$240 | \$481 | \$(882) | ) | \$362 |
| Comprehensive income attributable to noncontrolling interests | —     | —     | —     | (6)   | )       | — | (6)   |
| Comprehensive income attributable to Hilton stockholders      | \$356 | \$167 | \$240 | \$475 | \$(882) | ) | \$356 |

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|   | Three Months Ended June 30, 2014 |                    |              |                |                |              |
|---|----------------------------------|--------------------|--------------|----------------|----------------|--------------|
|   | Parent                           | Subsidiary Issuers | Guarantors   | Non-Guarantors | Eliminations   | Total        |
|   | (in millions)                    |                    |              |                |                |              |
| <b>Revenues</b>   |                                  |                    |              |                |                |              |
| Owned and leased hotels   | \$—                              | \$—                | \$ 55        | \$ 1,068       | \$(6)          | \$1,117      |
| Management and franchise fees and other   | —                                | —                  | 306          | 79             | (31)           | 354          |
| Timeshare   | —                                | —                  | 250          | 26             | —              | 276          |
|   | —                                | —                  | 611          | 1,173          | (37)           | 1,747        |
| Other revenues from managed and franchised properties                             | —                                | —                  | 1,030        | 102            | (212)          | 920          |
| <b>Total revenues</b>   | <b>—</b>                         | <b>—</b>           | <b>1,641</b> | <b>1,275</b>   | <b>(249)</b>   | <b>2,667</b> |
| <b>Expenses</b>   |                                  |                    |              |                |                |              |
| Owned and leased hotels   | —                                | —                  | 39           | 813            | (19)           | 833          |
| Timeshare   | —                                | —                  | 200          | 4              | (16)           | 188          |
| Depreciation and amortization   | —                                | —                  | 77           | 81             | —              | 158          |
| General, administrative and other   | —                                | —                  | 103          | 32             | (2)            | 133          |
|   | —                                | —                  | 419          | 930            | (37)           | 1,312        |
| Other expenses from managed and franchised properties                             | —                                | —                  | 1,030        | 102            | (212)          | 920          |
| <b>Total expenses</b>   | <b>—</b>                         | <b>—</b>           | <b>1,449</b> | <b>1,032</b>   | <b>(249)</b>   | <b>2,232</b> |
| <b>Operating income</b>   | <b>—</b>                         | <b>—</b>           | <b>192</b>   | <b>243</b>     | <b>—</b>       | <b>435</b>   |
| Interest income   | —                                | —                  | 3            | 2              | —              | 5            |
| Interest expense  | —                                | (86)               | (15)         | (57)           | —              | (158)        |
| Equity in earnings from unconsolidated affiliates                                 | —                                | —                  | 7            | 1              | —              | 8            |
| Gain (loss) on foreign currency transactions                                      | —                                | —                  | 37           | (5)            | —              | 32           |
| Other gain, net   | —                                | —                  | 3            | 8              | —              | 11           |
| <b>Income (loss) before income taxes and equity in earnings from subsidiaries</b> | <b>—</b>                         | <b>(86)</b>        | <b>227</b>   | <b>192</b>     | <b>—</b>       | <b>333</b>   |
| Income tax benefit (expense)  | —                                | 33                 | (95)         | (59)           | —              | (121)        |
| <b>Income (loss) before equity in earnings from subsidiaries</b>                  | <b>—</b>                         | <b>(53)</b>        | <b>132</b>   | <b>133</b>     | <b>—</b>       | <b>212</b>   |
| Equity in earnings from subsidiaries  | 209                              | 262                | 130          | —              | (601)          | —            |
| <b>Net income</b>   | <b>209</b>                       | <b>209</b>         | <b>262</b>   | <b>133</b>     | <b>(601)</b>   | <b>212</b>   |
| Net income attributable to noncontrolling interests                               | —                                | —                  | —            | (3)            | —              | (3)          |
| <b>Net income attributable to Hilton stockholders</b>                             | <b>\$209</b>                     | <b>\$209</b>       | <b>\$262</b> | <b>\$130</b>   | <b>\$(601)</b> | <b>\$209</b> |
| <b>Comprehensive income</b>   | <b>\$259</b>                     | <b>\$203</b>       | <b>\$225</b> | <b>\$226</b>   | <b>\$(651)</b> | <b>\$262</b> |



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|   |       |       |       |    |     |    |      |         |
|---|-------|-------|-------|----|-----|----|------|---------|
| Comprehensive income attributable to noncontrolling interests | —     | —     | —     | (3 | )   | —  | (3   | )       |
| Comprehensive income attributable to Hilton stockholders      | \$259 | \$203 | \$225 | \$ | 223 | \$ | (651 | ) \$259 |

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|   | Six Months Ended June 30, 2015 |                    |               |                |                |              |
|---|--------------------------------|--------------------|---------------|----------------|----------------|--------------|
|   | Parent                         | Subsidiary Issuers | Guarantors    | Non-Guarantors | Eliminations   | Total        |
|   | (in millions)                  |                    |               |                |                |              |
| <b>Revenues</b>   |                                |                    |               |                |                |              |
| Owned and leased hotels   | \$—                            | \$—                | \$ 113        | \$ 1,991       | \$(12)         | \$2,092      |
| Management and franchise fees and other   | —                              | —                  | 671           | 157            | (50)           | 778          |
| Timeshare   | —                              | —                  | 597           | 43             | —              | 640          |
|   | —                              | —                  | 1,381         | 2,191          | (62)           | 3,510        |
| Other revenues from managed and franchised properties                             | —                              | —                  | 2,250         | 229            | (468)          | 2,011        |
| <b>Total revenues</b>   | <b>—</b>                       | <b>—</b>           | <b>3,631</b>  | <b>2,420</b>   | <b>(530)</b>   | <b>5,521</b> |
| <b>Expenses</b>   |                                |                    |               |                |                |              |
| Owned and leased hotels   | —                              | —                  | 82            | 1,548          | (45)           | 1,585        |
| Timeshare   | —                              | —                  | 457           | 8              | (11)           | 454          |
| Depreciation and amortization   | —                              | —                  | 173           | 175            | —              | 348          |
| General, administrative and other   | —                              | —                  | 288           | 66             | (6)            | 348          |
|   | —                              | —                  | 1,000         | 1,797          | (62)           | 2,735        |
| Other expenses from managed and franchised properties                             | —                              | —                  | 2,250         | 229            | (468)          | 2,011        |
| <b>Total expenses</b>   | <b>—</b>                       | <b>—</b>           | <b>3,250</b>  | <b>2,026</b>   | <b>(530)</b>   | <b>4,746</b> |
| Gain on sales of assets, net  | —                              | —                  | —             | 142            | —              | 142          |
| <b>Operating income</b>   | <b>—</b>                       | <b>—</b>           | <b>381</b>    | <b>536</b>     | <b>—</b>       | <b>917</b>   |
| Interest income   | —                              | —                  | 7             | 1              | —              | 8            |
| Interest expense  | —                              | (144)              | (28)          | (121)          | —              | (293)        |
| Equity in earnings from unconsolidated affiliates                                 | —                              | —                  | 11            | 2              | —              | 13           |
| Gain (loss) on foreign currency transactions                                      | —                              | —                  | (140)         | 127            | —              | (13)         |
| Other loss, net   | —                              | —                  | —             | (7)            | —              | (7)          |
| <b>Income (loss) before income taxes and equity in earnings from subsidiaries</b> | <b>—</b>                       | <b>(144)</b>       | <b>231</b>    | <b>538</b>     | <b>—</b>       | <b>625</b>   |
| Income tax benefit (expense)  | (5)                            | 55                 | (99)          | (259)          | —              | (308)        |
| <b>Income (loss) before equity in earnings from subsidiaries</b>                  | <b>(5)</b>                     | <b>(89)</b>        | <b>132</b>    | <b>279</b>     | <b>—</b>       | <b>317</b>   |
| Equity in earnings from subsidiaries  | 316                            | 405                | 273           | —              | (994)          | —            |
| <b>Net income</b>   | <b>311</b>                     | <b>316</b>         | <b>405</b>    | <b>279</b>     | <b>(994)</b>   | <b>317</b>   |
| Net income attributable to noncontrolling interests                               | —                              | —                  | —             | (6)            | —              | (6)          |
| <b>Net income attributable to Hilton stockholders</b>                             | <b>\$311</b>                   | <b>\$ 316</b>      | <b>\$ 405</b> | <b>\$ 273</b>  | <b>\$(994)</b> | <b>\$311</b> |

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|   |       |        |       |        |           |       |
|---|-------|--------|-------|--------|-----------|-------|
| Comprehensive income  | \$266 | \$ 311 | \$408 | \$ 236 | \$ (949 ) | \$272 |
| Comprehensive income attributable to noncontrolling interests | —     | —      | —     | (6 )   | —         | (6 )  |
| Comprehensive income attributable to Hilton stockholders      | \$266 | \$ 311 | \$408 | \$ 230 | \$ (949 ) | \$266 |

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|   | Six Months Ended June 30, 2014 |                    |               |                |                  | Total          |
|---|--------------------------------|--------------------|---------------|----------------|------------------|----------------|
|   | Parent                         | Subsidiary Issuers | Guarantors    | Non-Guarantors | Eliminations     |                |
|   | (in millions)                  |                    |               |                |                  |                |
| <b>Revenues</b>   |                                |                    |               |                |                  |                |
| Owned and leased hotels   | \$—                            | \$—                | \$ 103        | \$ 1,973       | \$(14)           | ) \$2,062      |
| Management and franchise fees and other   | —                              | —                  | 574           | 155            | (63)             | ) 666          |
| Timeshare   | —                              | —                  | 506           | 49             | —                | ) 555          |
|   | —                              | —                  | 1,183         | 2,177          | (77)             | ) 3,283        |
| Other revenues from managed and franchised properties                             | —                              | —                  | 1,977         | 193            | (423)            | ) 1,747        |
| <b>Total revenues</b>   | <b>—</b>                       | <b>—</b>           | <b>3,160</b>  | <b>2,370</b>   | <b>(500)</b>     | <b>) 5,030</b> |
| <b>Expenses</b>   |                                |                    |               |                |                  |                |
| Owned and leased hotels   | —                              | —                  | 75            | 1,567          | (38)             | ) 1,604        |
| Timeshare   | —                              | —                  | 390           | 9              | (34)             | ) 365          |
| Depreciation and amortization   | —                              | —                  | 150           | 161            | —                | ) 311          |
| General, administrative and other   | —                              | —                  | 181           | 54             | (5)              | ) 230          |
|   | —                              | —                  | 796           | 1,791          | (77)             | ) 2,510        |
| Other expenses from managed and franchised properties                             | —                              | —                  | 1,977         | 193            | (423)            | ) 1,747        |
| <b>Total expenses</b>   | <b>—</b>                       | <b>—</b>           | <b>2,773</b>  | <b>1,984</b>   | <b>(500)</b>     | <b>) 4,257</b> |
| <b>Operating income</b>   | <b>—</b>                       | <b>—</b>           | <b>387</b>    | <b>386</b>     | <b>—</b>         | <b>) 773</b>   |
| Interest income   | —                              | —                  | 4             | 2              | —                | ) 6            |
| Interest expense  | —                              | (172)              | ) (27)        | (112)          | ) —              | (311)          |
| Equity in earnings from unconsolidated affiliates                                 | —                              | —                  | 10            | 2              | —                | ) 12           |
| Gain on foreign currency transactions   | —                              | —                  | 43            | 3              | —                | ) 46           |
| Other gain, net   | —                              | —                  | 6             | 8              | —                | ) 14           |
| <b>Income (loss) before income taxes and equity in earnings from subsidiaries</b> | <b>—</b>                       | <b>(172)</b>       | <b>) 423</b>  | <b>289</b>     | <b>—</b>         | <b>) 540</b>   |
| Income tax benefit (expense)  | (4)                            | ) 66               | (167)         | ) (99)         | ) —              | (204)          |
| <b>Income (loss) before equity in earnings from subsidiaries</b>                  | <b>(4)</b>                     | <b>) (106)</b>     | <b>) 256</b>  | <b>190</b>     | <b>—</b>         | <b>) 336</b>   |
| Equity in earnings from subsidiaries  | 336                            | 442                | 186           | —              | (964)            | ) —            |
| <b>Net income</b>   | <b>332</b>                     | <b>336</b>         | <b>442</b>    | <b>190</b>     | <b>(964)</b>     | <b>) 336</b>   |
| Net income attributable to noncontrolling interests                               | —                              | —                  | —             | (4)            | ) —              | (4)            |
| <b>Net income attributable to Hilton stockholders</b>                             | <b>\$332</b>                   | <b>\$ 336</b>      | <b>\$ 442</b> | <b>\$ 186</b>  | <b>\$(964)</b>   | <b>) \$332</b> |
| <b>Comprehensive income</b>   | <b>\$410</b>                   | <b>\$ 327</b>      | <b>\$ 415</b> | <b>\$ 302</b>  | <b>\$(1,042)</b> | <b>) \$412</b> |

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|   |       |       |       |    |     |          |    |       |
|---|-------|-------|-------|----|-----|----------|----|-------|
| Comprehensive income attributable to noncontrolling interests | —     | —     | —     | (2 | )   | —        | (2 | )     |
| Comprehensive income attributable to Hilton stockholders      | \$410 | \$327 | \$415 | \$ | 300 | \$(1,042 | )  | \$410 |

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Six Months Ended June 30, 2015

|  | Parent        | Subsidiary<br>Issuers | Guarantors | Non-Guarantors | Eliminations | Total   |
|--|---------------|-----------------------|------------|----------------|--------------|---------|
|  | (in millions) |                       |            |                |              |         |
| <b>Operating Activities:</b>                                 |               |                       |            |                |              |         |
| Net cash provided by operating activities                    | \$—           | \$—                   | \$ 300     | \$ 416         | \$(68)       | ) \$648 |
| <b>Investing Activities:</b>                                 |               |                       |            |                |              |         |
| Capital expenditures for property and equipment              | —             | —                     | (14)       | ) (145)        | ) —          | (159)   |
| Acquisitions, net of cash acquired                           | —             | —                     | —          | (1,410)        | ) —          | (1,410) |
| Payments received on other financing receivables             | —             | —                     | 1          | 1              | —            | 2       |
| Issuance of other financing receivables                      | —             | —                     | (4)        | ) (2)          | ) —          | (6)     |
| Investments in affiliates                                    | —             | —                     | (5)        | ) —            | —            | (5)     |
| Distributions from unconsolidated affiliates                 | —             | —                     | 9          | —              | —            | 9       |
| Issuance of intercompany receivables                         | —             | —                     | (184)      | ) —            | 184          | —       |
| Payments received on intercompany receivables                | —             | —                     | 184        | —              | (184)        | ) —     |
| Proceeds from asset dispositions                             | —             | —                     | —          | 1,869          | —            | 1,869   |
| Contract acquisition costs                                   | —             | —                     | (11)       | ) (8)          | ) —          | (19)    |
| Software capitalization costs                                | —             | —                     | (23)       | ) —            | —            | (23)    |
| Net cash provided by (used in) investing activities          | —             | —                     | (47)       | ) 305          | —            | 258     |
| <b>Financing Activities:</b>                                 |               |                       |            |                |              |         |
| Borrowings   | —             | —                     | —          | 34             | —            | 34      |
| Repayment of debt  | —             | (325)                 | ) —        | (636)          | ) —          | (961)   |
| Intercompany borrowings                                      | —             | —                     | —          | 184            | (184)        | ) —     |
| Repayment of intercompany borrowings                         | —             | —                     | —          | (184)          | ) 184        | —       |
| Change in restricted cash and cash equivalents               | —             | —                     | —          | (29)           | ) —          | (29)    |
| Intercompany transfers                                       | —             | 325                   | (334)      | ) 9            | —            | —       |
| Dividends paid to Guarantors                                 | —             | —                     | —          | (68)           | ) 68         | —       |
| Distributions to noncontrolling interests                    | —             | —                     | —          | (4)            | ) —          | (4)     |
| Excess tax benefits from share-based compensation            | —             | —                     | 8          | —              | —            | 8       |
| Net cash used in financing activities                        | —             | —                     | (326)      | ) (694)        | ) 68         | (952)   |
| Effect of exchange rate changes on cash and cash equivalents | —             | —                     | —          | (9)            | ) —          | (9)     |
| Net increase (decrease) in cash and cash equivalents         | —             | —                     | (73)       | ) 18           | —            | (55)    |
| Cash and cash equivalents, beginning of period               | —             | —                     | 270        | 296            | —            | 566     |
| Cash and cash equivalents, end of period                     | \$—           | \$—                   | \$ 197     | \$ 314         | \$—          | \$511   |



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Six Months Ended June 30, 2014

|  | Parent        | Subsidiary Issuers | Guarantors | Non-Guarantors | Eliminations | Total  |
|--|---------------|--------------------|------------|----------------|--------------|--------|
|  | (in millions) |                    |            |                |              |        |
| <b>Operating Activities:</b>                                 |               |                    |            |                |              |        |
| Net cash provided by operating activities                    | \$—           | \$—                | \$ 506     | \$ 163         | \$(157 )     | \$512  |
| <b>Investing Activities:</b>                                 |               |                    |            |                |              |        |
| Capital expenditures for property and equipment              | —             | —                  | (6 )       | (104 )         | —            | (110 ) |
| Payments received on other financing receivables             | —             | —                  | 1          | 1              | —            | 2      |
| Issuance of other financing receivables                      | —             | —                  | —          | (1 )           | —            | (1 )   |
| Investments in affiliates                                    | —             | —                  | (5 )       | —              | —            | (5 )   |
| Distributions from unconsolidated affiliates                 | —             | —                  | 11         | —              | —            | 11     |
| Proceeds from asset dispositions                             | —             | —                  | 4          | 31             | —            | 35     |
| Contract acquisition costs                                   | —             | —                  | (3 )       | (18 )          | —            | (21 )  |
| Software capitalization costs                                | —             | —                  | (32 )      | —              | —            | (32 )  |
| Net cash used in investing activities                        | —             | —                  | (30 )      | (91 )          | —            | (121 ) |
| <b>Financing Activities:</b>                                 |               |                    |            |                |              |        |
| Borrowings   | —             | —                  | —          | 350            | —            | 350    |
| Repayment of debt  | —             | (450 )             | —          | (333 )         | —            | (783 ) |
| Debt issuance costs  | —             | (1 )               | —          | (1 )           | —            | (2 )   |
| Change in restricted cash and cash equivalents               | —             | —                  | —          | (17 )          | —            | (17 )  |
| Intercompany transfers                                       | —             | 451                | (513 )     | 62             | —            | —      |
| Dividends paid to Guarantors                                 | —             | —                  | —          | (157 )         | 157          | —      |
| Capital contribution   | —             | —                  | —          | 13             | —            | 13     |
| Distributions to noncontrolling interests                    | —             | —                  | —          | (2 )           | —            | (2 )   |
| Net cash used in financing activities                        | —             | —                  | (513 )     | (85 )          | 157          | (441 ) |
| Effect of exchange rate changes on cash and cash equivalents | —             | —                  | —          | 1              | —            | 1      |
| Net decrease in cash and cash equivalents                    | —             | —                  | (37 )      | (12 )          | —            | (49 )  |
| Cash and cash equivalents, beginning of period               | —             | —                  | 329        | 265            | —            | 594    |
| Cash and cash equivalents, end of period                     | \$—           | \$—                | \$ 292     | \$ 253         | \$—          | \$545  |

Note 20: Subsequent Events

In July 2015, we completed the sale of the Hilton Sydney for a purchase price of 442 million AUD and at closing, we entered into a management agreement with a 50-year term, including extensions solely at our option, with the buyer. We used the net proceeds to make a prepayment of \$350 million on our Term Loans.

In July 2015, we initiated a quarterly dividend program and declared a cash dividend of \$0.07 per share on shares of our common stock to be paid on or before September 25, 2015 to stockholders of record of our common stock as of the close of business on August 14, 2015.





## Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

The following discussion and analysis of our financial condition and results of operations should be read in conjunction with our unaudited condensed consolidated financial statements and related notes included elsewhere in this Quarterly Report on Form 10-Q and with our Annual Report on Form 10-K for the fiscal year ended December 31, 2014.

### Forward-Looking Statements

This Quarterly Report on Form 10-Q contains forward-looking statements that reflect our current views with respect to, among other things, our operations and financial performance. Forward-looking statements include all statements that are not historical facts. In some cases, you can identify these forward-looking statements by the use of words such as "outlook," "believes," "expects," "potential," "continues," "may," "will," "should," "could," "seeks," "approximately," "projects," "predicts," "intends," "plans," "estimates," "anticipates" or the negative version of these words or other comparable words. Such forward-looking statements are subject to various risks and uncertainties including, among others, risks inherent to the hospitality industry, macroeconomic factors beyond our control, competition for hotel guests, management and franchise agreements and timeshare sales, risks related to doing business with third-party hotel owners, our significant investments in owned and leased real estate, performance of our information technology systems, growth of reservation channels outside of our system, risks of doing business outside of the United States and our indebtedness. Accordingly, there are or will be important factors that could cause actual outcomes or results to differ materially from those indicated in these statements. We believe these factors include but are not limited to those described under "Part I—Item 1A. Risk Factors" of our Annual Report on Form 10-K for the fiscal year ended December 31, 2014. These factors should not be construed as exhaustive and should be read in conjunction with the other cautionary statements that are included in this Quarterly Report on Form 10-Q. We undertake no obligation to publicly update or review any forward-looking statement, whether as a result of new information, future developments or otherwise, except as required by law.

### Overview

#### Our Business

Hilton is one of the largest and fastest growing hospitality companies in the world, with 4,440 hotels, resorts and timeshare properties comprising 731,851 rooms in 95 countries and territories as of June 30, 2015. Our premier brand portfolio includes our luxury and lifestyle hotel brands, Waldorf Astoria Hotels & Resorts, Conrad Hotels & Resorts and Canopy by Hilton, our full-service hotel brands, Hilton Hotels & Resorts, Curio - A Collection by Hilton, DoubleTree by Hilton and Embassy Suites by Hilton, our focused-service hotel brands, Hilton Garden Inn, Hampton by Hilton, Homewood Suites by Hilton and Home2 Suites by Hilton, and our timeshare brand, Hilton Grand Vacations. We have approximately 47 million members in our award-winning customer loyalty program, Hilton HHonors.

#### Segments and Regions

Management analyzes our operations and business by both operating segments and geographic regions. Our operations consist of three reportable segments that are based on similar products or services: management and franchise; ownership; and timeshare. The management and franchise segment provides services, which include hotel management and licensing of our brands to franchisees, as well as property management at timeshare properties. This segment generates its revenue from management and franchise fees charged to hotel owners, including our owned and leased hotels, and to homeowners' associations at timeshare properties. As a manager of hotels and timeshare resorts, we typically are responsible for supervising or operating the property in exchange for management fees. As a

franchisor of hotels, we charge franchise fees in exchange for the use of one of our brand names and related commercial services, such as our reservation system, marketing and information technology services. The ownership segment derives earnings from providing hotel room rentals, food and beverage sales and other services at our owned and leased hotels. The timeshare segment consists of multi-unit vacation ownership properties and generates revenue by marketing and selling timeshare interests owned by Hilton and third parties, resort operations and providing consumer financing for the timeshare interests.

Geographically, management conducts business through three distinct geographic regions: the Americas; Europe, Middle East and Africa ("EMEA"); and Asia Pacific. The Americas region includes North America, South America and Central America, including all Caribbean nations. Although the U.S. is included in the Americas, it is often analyzed separately and apart from the Americas geographic region and, as such, it is presented separately within the analysis herein. The EMEA region includes Europe, which represents the western-most peninsula of Eurasia stretching from Ireland in the west to Russia in the east, and the Middle East and Africa ("MEA"), which represents the Middle East region and all African nations, including the

Indian Ocean island nations. Europe and MEA are often analyzed separately by management. The Asia Pacific region includes the eastern and southeastern nations of Asia, as well as India, Australia, New Zealand and the Pacific island nations.

As of June 30, 2015, approximately 76 percent of our system-wide hotel rooms were located in the U.S. We expect that the percentage of our hotel rooms outside the U.S. will continue to increase in future years as hotels in our pipeline open.

#### System Growth and Pipeline

Our management and franchise contracts are designed to expand our business with limited or no capital investment. The capital required to build and maintain hotels that we manage or franchise is typically provided by the owner of the respective hotel with minimal or no capital required by us as the manager or franchisor. Additionally, prior to approving the addition of new hotels to our management and franchise development pipeline, we evaluate the economic viability of the hotel based on the geographic location, the credit quality of the third-party owner and other factors. As a result, by increasing the number of management and franchise agreements with third-party owners, we expect to achieve a higher overall return on invested capital.

To support our growth strategy, we continue to expand our development pipeline. As of June 30, 2015, we had a total of 1,510 hotels in our development pipeline, representing more than 250,000 rooms under construction or approved for development throughout 85 countries and territories, including 32 countries and territories where we do not currently have any open hotels. Of the rooms in the pipeline, approximately 136,000 rooms, or more than half of the pipeline, were located outside the U.S. As of June 30, 2015, approximately 128,000 rooms, representing over half of our development pipeline, were under construction. All of the rooms in the pipeline and under construction are within our management and franchise segment. We do not consider any individual development project relating to properties under our management and franchise segment to be material to us.

Additionally, in recent years we have entered into sales and marketing agreements to sell timeshare units on behalf of third-party developers. Our supply of third-party developed timeshare intervals was approximately 101,000, or 81 percent of our total supply, as of June 30, 2015.

#### Key Business and Financial Metrics Used by Management

##### Comparable Hotels

We define our comparable hotels as those: (i) that were active and operating in our system for at least one full calendar year as of the end of the current period, and open January 1st of the previous year; (ii) that have not undergone a change in brand or ownership during the current or comparable periods reported; (iii) that have not sustained substantial property damage, business interruption, undergone large-scale capital projects; and (iv) for which comparable results are available. Of the 4,396 hotels in our system as of June 30, 2015, 3,741 were classified as comparable hotels. Our 655 non-comparable hotels included 76 properties, or approximately two percent of the total hotels in our system, that were removed from the comparable group during the last twelve months because they sustained substantial property damage or business interruption, underwent large-scale capital projects or comparable results were not available.

##### Occupancy

Occupancy represents the total number of room nights sold divided by the total number of room nights available at a hotel or group of hotels. Occupancy measures the utilization of our hotels' available capacity. Management uses

occupancy to gauge demand at a specific hotel or group of hotels in a given period. Occupancy levels also help us determine achievable Average Daily Rate ("ADR") levels as demand for hotel rooms increases or decreases.

#### ADR

ADR represents hotel room revenue divided by total number of room nights sold in a given period. ADR measures average room price attained by a hotel and ADR trends provide useful information concerning the pricing environment and the nature of the customer base of a hotel or group of hotels. ADR is a commonly used performance measure in the industry, and we use ADR to assess pricing levels that we are able to generate by type of customer, as changes in rates have a different effect on overall revenues and incremental profitability than changes in occupancy, as described above.

## RevPAR

We calculate Revenue per Available Room ("RevPAR") by dividing hotel room revenue by room nights available to guests for a given period. We consider RevPAR to be a meaningful indicator of our performance as it provides a metric correlated to two primary and key drivers of operations at our hotels: occupancy and ADR. RevPAR is also a useful indicator in measuring performance over comparable periods for comparable hotels.

References to RevPAR, ADR and occupancy are presented on a comparable basis and references to RevPAR and ADR are presented on a currency neutral basis (all periods use the same exchange rates), unless otherwise noted.

## EBITDA and Adjusted EBITDA

For a discussion of our definition of EBITDA and Adjusted EBITDA, see Note 17: "Business Segments" in our unaudited condensed consolidated financial statements.

EBITDA and Adjusted EBITDA are not recognized terms under U.S. GAAP and should not be considered as alternatives to net income (loss) or other measures of financial performance or liquidity derived in accordance with U.S. GAAP. In addition, our definitions of EBITDA and Adjusted EBITDA may not be comparable to similarly titled measures of other companies.

We believe that EBITDA and Adjusted EBITDA provide useful information to investors about us and our financial condition and results of operations for the following reasons: (i) EBITDA and Adjusted EBITDA are among the measures used by our management team to evaluate our operating performance and make day-to-day operating decisions; and (ii) EBITDA and Adjusted EBITDA are frequently used by securities analysts, investors and other interested parties as a common performance measure to compare results or estimate valuations across companies in our industry.

EBITDA and Adjusted EBITDA have limitations as analytical tools and should not be considered either in isolation or as a substitute for net income (loss), cash flow or other methods of analyzing our results as reported under U.S. GAAP. Some of these limitations are:

• EBITDA and Adjusted EBITDA do not reflect changes in, or cash requirements for, our working capital needs;

• EBITDA and Adjusted EBITDA do not reflect our interest expense, or the cash requirements necessary to service interest or principal payments, on our indebtedness;

• EBITDA and Adjusted EBITDA do not reflect our tax expense or the cash requirements to pay our taxes;

• EBITDA and Adjusted EBITDA do not reflect historical cash expenditures or future requirements for capital expenditures or contractual commitments;

• EBITDA and Adjusted EBITDA do not reflect the effect on earnings or changes resulting from matters that we consider not to be indicative of our future operations;

although depreciation and amortization are non-cash charges, the assets being depreciated and amortized will often have to be replaced in the future, and EBITDA and Adjusted EBITDA do not reflect any cash requirements for such replacements; and

Other companies in our industry may calculate EBITDA and Adjusted EBITDA differently, limiting their usefulness as comparative measures.

Because of these limitations, EBITDA and Adjusted EBITDA should not be considered as discretionary cash available to us to reinvest in the growth of our business or as measures of cash that will be available to us to meet our obligations.

## Results of Operations

Three and Six Months Ended June 30, 2015 Compared with Three and Six Months Ended June 30, 2014

The hotel operating statistics by segment for our system-wide comparable hotels were as follows:

|                               | Three Months Ended |               |        | Six Months Ended |               |        |
|-------------------------------|--------------------|---------------|--------|------------------|---------------|--------|
|                               | June 30, 2015      | Variance      |        | June 30, 2015    | Variance      |        |
|                               |                    | 2015 vs. 2014 |        |                  | 2015 vs. 2014 |        |
| Owned and leased hotels       |                    |               |        |                  |               |        |
| Occupancy                     | 83.1               | % 2.4         | % pts. | 78.4             | % 1.9         | % pts. |
| ADR                           | \$187.13           | 1.8           | %      | \$182.28         | 1.6           | %      |
| RevPAR                        | \$155.45           | 4.8           | %      | \$142.88         | 4.1           | %      |
| Managed and franchised hotels |                    |               |        |                  |               |        |
| Occupancy                     | 78.9               | % 1.2         | % pts. | 74.9             | % 1.7         | % pts. |
| ADR                           | \$137.81           | 3.5           | %      | \$136.18         | 3.6           | %      |
| RevPAR                        | \$108.68           | 5.2           | %      | \$102.05         | 6.0           | %      |
| System-wide                   |                    |               |        |                  |               |        |
| Occupancy                     | 79.2               | % 1.3         | % pts. | 75.2             | % 1.7         | % pts. |
| ADR                           | \$142.48           | 3.4           | %      | \$140.54         | 3.4           | %      |
| RevPAR                        | \$112.82           | 5.2           | %      | \$105.70         | 5.8           | %      |

The hotel operating statistics by region for our system-wide comparable hotels were as follows:

|              | Three Months Ended |               |        | Six Months Ended |               |        |
|--------------|--------------------|---------------|--------|------------------|---------------|--------|
|              | June 30, 2015      | Variance      |        | June 30, 2015    | Variance      |        |
|              |                    | 2015 vs. 2014 |        |                  | 2015 vs. 2014 |        |
| Americas     |                    |               |        |                  |               |        |
| Occupancy    | 80.1               | % 0.9         | % pts. | 76.1             | % 1.3         | % pts. |
| ADR          | \$141.25           | 3.9           | %      | \$139.16         | 3.9           | %      |
| RevPAR       | \$113.17           | 5.1           | %      | \$105.87         | 5.7           | %      |
| Europe       |                    |               |        |                  |               |        |
| Occupancy    | 80.5               | % 1.6         | % pts. | 74.3             | % 2.2         | % pts. |
| ADR          | \$158.03           | 2.6           | %      | \$150.61         | 1.9           | %      |
| RevPAR       | \$127.22           | 4.6           | %      | \$111.84         | 5.0           | %      |
| MEA          |                    |               |        |                  |               |        |
| Occupancy    | 67.8               | % 4.4         | % pts. | 66.6             | % 3.5         | % pts. |
| ADR          | \$139.21           | (4.2)         | )%     | \$151.92         | (1.5)         | )%     |
| RevPAR       | \$94.42            | 2.5           | %      | \$101.20         | 4.0           | %      |
| Asia Pacific |                    |               |        |                  |               |        |
| Occupancy    | 67.6               | % 6.1         | % pts. | 66.8             | % 6.4         | % pts. |
| ADR          | \$140.54           | (0.6)         | )%     | \$143.50         | (0.4)         | )%     |
| RevPAR       | \$95.02            | 9.4           | %      | \$95.86          | 10.1          | %      |

During the three and six months ended June 30, 2015, we experienced RevPAR increases in all segments and regions of our business resulting from occupancy and rate increases in all regions, except MEA and Asia Pacific, where despite increases in occupancy, we experienced declines in ADR.





## Revenues

## Owned and leased hotels

|                                       | Three Months Ended                |         | Percent<br>Change<br>2015 vs. 2014 | Six Months Ended                  |         | Percent<br>Change<br>2015 vs. 2014 |
|---------------------------------------|-----------------------------------|---------|------------------------------------|-----------------------------------|---------|------------------------------------|
|                                       | June 30,<br>2015<br>(in millions) | 2014    |                                    | June 30,<br>2015<br>(in millions) | 2014    |                                    |
| U.S. owned and leased hotels          | \$649                             | \$576   | 12.7                               | \$1,196                           | \$1,076 | 11.2                               |
| International owned and leased hotels | 486                               | 541     | (10.2)                             | 896                               | 986     | (9.1)                              |
|                                       | \$1,135                           | \$1,117 | 1.6                                | \$2,092                           | \$2,062 | 1.5                                |

As of June 30, 2015, we had 45 consolidated owned and leased hotels located in the U.S., comprising 27,075 rooms. The addition of new hotels to our U.S. owned and leased system contributed to the growth in revenue. From June 30, 2014 to June 30, 2015, we added ten hotels on a net basis to our owned and leased portfolio, which resulted in additional revenues of \$28 million and \$60 million during the three and six months ended June 30, 2015, respectively. U.S. owned and leased hotel revenues also increased as a result of an increase in RevPAR of 7.0 percent and 5.3 percent during the three and six months ended June 30, 2015, respectively, at our U.S. comparable owned and leased hotels, resulting from increases in both occupancy and ADR.

As of June 30, 2015, we had 87 consolidated owned and leased hotels located outside of the U.S., comprising 25,280 rooms. The decreases in revenues from our international (non-U.S.) owned and leased hotels included unfavorable movements in foreign currency rates of \$73 million and \$124 million during the three and six months ended June 30, 2015, respectively. These unfavorable movements were a result of the strengthening of the U.S. Dollar ("USD") compared to that of currencies primarily in the Europe and Asia Pacific regions, where the majority of our owned and leased hotels outside of the U.S. are located. From June 30, 2014 to June 30, 2015, two hotels were removed from our international owned and leased portfolio, which contributed \$7 million and \$13 million to the decreases in revenues during the three and six months ended June 30, 2015, respectively. On a currency neutral basis and excluding the property removals, revenue increased \$25 million and \$47 million during the three and six months ended June 30, 2015, respectively. The increases in currency neutral revenue resulted from increases in RevPAR at our international comparable owned and leased hotels of 1.9 percent and 2.6 percent during the three and six months ended June 30, 2015, respectively, primarily as a result of increases in transient guest room revenue from increased occupancy. Additionally, there were increases in revenues at our non-comparable international owned and leased hotels of \$19 million and \$29 million during the three and six months ended June 30, 2015, respectively, primarily as a result of the completion of large renovation projects at certain hotels and an increase in operations at one of our properties that opened in 2014.

## Management and franchise fees and other

|                 | Three Months Ended                |       | Percent<br>Change<br>2015 vs. 2014 | Six Months Ended                  |       | Percent<br>Change<br>2015 vs. 2014 |
|-----------------|-----------------------------------|-------|------------------------------------|-----------------------------------|-------|------------------------------------|
|                 | June 30,<br>2015<br>(in millions) | 2014  |                                    | June 30,<br>2015<br>(in millions) | 2014  |                                    |
| Management fees | \$98                              | \$94  | 4.3                                | \$194                             | \$187 | 3.7                                |
| Franchise fees  | 289                               | 237   | 21.9                               | 545                               | 437   | 24.7                               |
| Other           | 20                                | 23    | (13.0)                             | 39                                | 42    | (7.1)                              |
|                 | \$407                             | \$354 | 15.0                               | \$778                             | \$666 | 16.8                               |

The increases in our management and franchise fees were a result of increases in RevPAR of 6.0 percent and 4.9 percent at our comparable managed and franchised properties, respectively, during the three months ended June 30, 2015, and 6.8 percent and 5.7 percent during the six months ended June 30, 2015, respectively. The increases in RevPAR for managed and franchised hotels were a result of increases in both occupancy and ADR. Franchise fees also increased as a result of increases in change in ownership and other license fees of \$26 million and \$61 million during the three and six months ended June 30, 2015, respectively.

From June 30, 2014 to June 30, 2015, we added 241 managed and franchised properties on a net basis, including new development and ownership type transfers, providing an additional 37,792 rooms to our system. As new hotels are established in our system, we expect the fees received from such hotels to increase as they are part of our system for full periods.

The decreases in other revenues resulted from decreased revenues from our purchasing operations for the three and six months ended June 30, 2015 of \$4 million and \$7 million, respectively, partially offset by increased revenues from our laundry services and other revenues.

#### Timeshare

|                     | Three Months Ended                |       | Percent<br>Change<br>2015 vs. 2014 | Six Months Ended                  |       | Percent<br>Change<br>2015 vs. 2014 |
|---------------------|-----------------------------------|-------|------------------------------------|-----------------------------------|-------|------------------------------------|
|                     | June 30,<br>2015<br>(in millions) | 2014  |                                    | June 30,<br>2015<br>(in millions) | 2014  |                                    |
| Timeshare sales     | \$233                             | \$195 | 19.5                               | \$470                             | \$394 | 19.3                               |
| Resort operations   | 51                                | 48    | 6.3                                | 101                               | 97    | 4.1                                |
| Financing and other | 35                                | 33    | 6.1                                | 69                                | 64    | 7.8                                |
|                     | \$319                             | \$276 | 15.6                               | \$640                             | \$555 | 15.3                               |

Timeshare sales revenue during the three months ended June 30, 2015 increased as a result of an increase in commissions recognized from the sale of third-party developed intervals of approximately \$24 million, as well as a \$14 million increase in revenues related to the sale of timeshare intervals developed by us. During the six months ended June 30, 2015, timeshare sales revenue increased as a result of a \$96 million increase in commissions recognized from the sale of third-party developed intervals, offset by a decrease of \$20 million in revenues related to the sale of timeshare intervals developed by us, primarily related to the recognition of previously deferred revenues during the six months ended June 30, 2014 resulting from the completed construction and opening of one of our developed properties in 2014.

#### Operating Expenses

##### Owned and leased hotels

|                                       | Three Months Ended                |       | Percent<br>Change<br>2015 vs. 2014 | Six Months Ended                  |         | Percent<br>Change<br>2015 vs. 2014 |
|---------------------------------------|-----------------------------------|-------|------------------------------------|-----------------------------------|---------|------------------------------------|
|                                       | June 30,<br>2015<br>(in millions) | 2014  |                                    | June 30,<br>2015<br>(in millions) | 2014    |                                    |
| U.S. owned and leased hotels          | \$400                             | \$369 | 8.4                                | \$788                             | \$726   | 8.5                                |
| International owned and leased hotels | 417                               | 464   | (10.1)                             | 797                               | 878     | (9.2)                              |
|                                       | \$817                             | \$833 | (1.9)                              | \$1,585                           | \$1,604 | (1.2)                              |

Fluctuations in operating expenses at our owned and leased hotels can relate to various factors, including changes in occupancy levels, labor costs, utilities, taxes and insurance costs. The change in the number of occupied room nights directly affects certain variable expenses, which include payroll, supplies and other operating expenses.

The increases in operating expenses at our U.S. comparable owned and leased hotels were primarily as a result of increases in variable operating costs resulting from increased occupancy. Additionally, we added ten U.S. owned and leased hotels on a net basis, from June 30, 2014 to June 30, 2015, which resulted in additional operating expenses of \$5 million and \$17 million during the three and six months ended June 30, 2015, respectively.

The decreases in international owned and leased hotels operating expenses included favorable movements in foreign currency rates of \$62 million and \$109 million during the three and six months ended June 30, 2015, respectively.

These favorable movements were a result of the strengthening of the USD compared to that of currencies primarily in the Europe and Asia Pacific regions, where the majority of our owned and leased hotels outside of the U.S. are located. Additionally, between June 30, 2014 and June 30, 2015, two hotels were removed from our international owned and leased portfolio, which contributed \$7 million and \$12 million to the decreases in operating expenses during the three and six months ended June 30, 2015, respectively. On a currency neutral basis and excluding the property removals, operating expenses increased \$22 million and \$40 million during the three and six months ended June 30, 2015, respectively, primarily as a result of increases in variable operating costs resulting from increased occupancy. Additionally, there were increases in operating expenses at our non-comparable international owned and leased hotels of \$10 million and \$18 million during the three and six months ended June 30, 2015, respectively, as a result of the completion of large renovation projects at certain hotels and an increase in operations at one of our properties that opened in 2014, which is consistent with the increase in revenues for these hotels.

## Timeshare

|                     | Three Months Ended |       | Percent<br>Change<br>2015 vs. 2014 | Six Months Ended |       | Percent<br>Change<br>2015 vs. 2014 |
|---------------------|--------------------|-------|------------------------------------|------------------|-------|------------------------------------|
|                     | June 30,<br>2015   | 2014  |                                    | June 30,<br>2015 | 2014  |                                    |
|                     | (in millions)      |       |                                    | (in millions)    |       |                                    |
| Timeshare sales     | \$172              | \$142 | 21.1                               | \$360            | \$277 | 30.0                               |
| Resort operations   | 32                 | 32    | —                                  | 63               | 62    | 1.6                                |
| Financing and other | 16                 | 14    | 14.3                               | 31               | 26    | 19.2                               |
|                     | \$220              | \$188 | 17.0                               | \$454            | \$365 | 24.4                               |

Timeshare sales expense increased during the three and six months ended June 30, 2015 primarily as a result of increases of \$14 million and \$50 million, respectively, in the cost of sales of our inventory mainly related to the increase in the costs of owned timeshare inventory resulting from upgrades into a third-party developed property in which we earn commissions. The remaining increases were primarily related to higher sales and marketing expenses, mainly as a result of the increase in timeshare revenue primarily related to our capital light timeshare business.

|                               | Three Months Ended |       | Percent<br>Change<br>2015 vs. 2014 | Six Months Ended |       | Percent<br>Change<br>2015 vs. 2014 |
|-------------------------------|--------------------|-------|------------------------------------|------------------|-------|------------------------------------|
|                               | June 30,<br>2015   | 2014  |                                    | June 30,<br>2015 | 2014  |                                    |
|                               | (in millions)      |       |                                    | (in millions)    |       |                                    |
| Depreciation and amortization | \$173              | \$158 | 9.5                                | \$348            | \$311 | 11.9                               |

Amortization expense increased \$5 million and \$22 million, respectively, during the three and six months ended June 30, 2015. The increase during the six months ended June 30, 2015 was primarily as a result of \$13 million in accelerated amortization of a management contract intangible asset related to properties that were managed by us prior to our acquisition of the properties; see Note 3: "Acquisitions" in our unaudited condensed consolidated financial statements for additional discussion. The increases during the three and six months ended June 30, 2015 were also a result of capitalized software costs placed into service during and after the same periods in 2014. Depreciation expense increased \$10 million and \$15 million, respectively, during the three and six months ended June 30, 2015, resulting from assets acquired or placed into service from our owned and leased hotels during and after the same periods in 2014, net of the effect of asset disposals in 2015.

|                            | Three Months Ended |       | Percent<br>Change<br>2015 vs. 2014 | Six Months Ended |       | Percent<br>Change<br>2015 vs. 2014 |
|----------------------------|--------------------|-------|------------------------------------|------------------|-------|------------------------------------|
|                            | June 30,<br>2015   | 2014  |                                    | June 30,<br>2015 | 2014  |                                    |
|                            | (in millions)      |       |                                    | (in millions)    |       |                                    |
| General and administrative | \$208              | \$113 | 84.1                               | \$317            | \$193 | 64.2                               |
| Other                      | 13                 | 20    | (35.0)                             | 31               | 37    | (16.2)                             |
|                            | \$221              | \$133 | 66.2                               | \$348            | \$230 | 51.3                               |

General and administrative expenses consist of our corporate operations, compensation and related expenses, including share-based compensation, and other operating costs. The increases in general and administrative expenses for the three and six months ended June 30, 2015 were primarily a result of increases in share-based compensation expense under our Promote Plan of \$58 million and \$47 million, respectively, primarily due to the recognition of \$64 million of expense when all remaining awards under the Promote Plan vested in May 2015. Also, the increases for the three and six months ended June 30, 2015 were a result of increased severance costs of approximately \$41 million and \$54 million, respectively. Additionally, the increase for the six months ended June 30, 2015 was a result of the

reversal of accruals related to the termination of a cash-based, long-term incentive plan that was replaced with the Stock Plan in the first quarter of 2014 resulting in an \$18 million reduction in general and administrative expense during the six months ended June 30, 2014.

The decreases in other expenses primarily represented decreased expenses incurred by our purchasing operations, which were in line with decreases in revenues from these purchasing operations.

## Gain (loss) on sales of assets, net

|                                     | Three Months Ended                |        | Percent<br>Change<br>2015 vs. 2014 | Six Months Ended                  |      | Percent<br>Change<br>2015 vs. 2014 |
|-------------------------------------|-----------------------------------|--------|------------------------------------|-----------------------------------|------|------------------------------------|
|                                     | June 30,<br>2015<br>(in millions) | 2014   |                                    | June 30,<br>2015<br>(in millions) | 2014 |                                    |
| Gain (loss) on sales of assets, net | \$ (3                             | ) \$ — | NM <sup>(1)</sup>                  | \$ 142                            | \$ — | NM <sup>(1)</sup>                  |

<sup>(1)</sup> Fluctuation in terms of percentage change is not meaningful.

In February 2015, we completed the sale of the Waldorf Astoria New York for a purchase price of \$1.95 billion. As a result of the sale, we recognized a gain, net of transaction costs, of \$144 million included in gain (loss) on sales of assets, net in our condensed consolidated statement of operations for the six months ended June 30, 2015. See Note 4: "Assets Held for Sale and Disposals" in our unaudited condensed consolidated financial statements for additional discussion.

## Non-operating Income and Expenses

|                  | Three Months Ended                |        | Percent<br>Change<br>2015 vs. 2014 | Six Months Ended                  |        | Percent<br>Change<br>2015 vs. 2014 |
|------------------|-----------------------------------|--------|------------------------------------|-----------------------------------|--------|------------------------------------|
|                  | June 30,<br>2015<br>(in millions) | 2014   |                                    | June 30,<br>2015<br>(in millions) | 2014   |                                    |
| Interest expense | \$ 149                            | \$ 158 | (5.7)                              | \$ 293                            | \$ 311 | (5.8)                              |

Interest expense decreased \$9 million and \$18 million for the three and six months ended June 30, 2015, respectively, compared to the same periods in 2014, primarily as a result of a decrease in our indebtedness due to the debt prepayments of \$875 million on the Term Loans between June 30, 2014 and June 30, 2015.

|   | Three Months Ended                |      | Percent<br>Change<br>2015 vs. 2014 | Six Months Ended                  |       | Percent<br>Change<br>2015 vs. 2014 |
|---|-----------------------------------|------|------------------------------------|-----------------------------------|-------|------------------------------------|
|   | June 30,<br>2015<br>(in millions) | 2014 |                                    | June 30,<br>2015<br>(in millions) | 2014  |                                    |
| Equity in earnings from unconsolidated affiliates | \$ 9                              | \$ 8 | 12.5                               | \$ 13                             | \$ 12 | 8.3                                |

The increases in equity in earnings from unconsolidated affiliates were primarily due to improved performance of our unconsolidated affiliates, partially offset by decreases in equity in earnings from unconsolidated affiliates that were involved in an equity investments exchange or sold during the prior year.

|  | Three Months Ended                |       | Percent<br>Change<br>2015 vs. 2014 | Six Months Ended                  |         | Percent<br>Change<br>2015 vs. 2014 |
|--|-----------------------------------|-------|------------------------------------|-----------------------------------|---------|------------------------------------|
|  | June 30,<br>2015<br>(in millions) | 2014  |                                    | June 30,<br>2015<br>(in millions) | 2014    |                                    |
| Gain (loss) on foreign currency transactions | \$ 5                              | \$ 32 | NM <sup>(1)</sup>                  | \$ (13                            | ) \$ 46 | NM <sup>(1)</sup>                  |

<sup>(1)</sup> Fluctuation in terms of percentage change is not meaningful.

The net gain on foreign currency transactions for the three months ended June 30, 2015 primarily related to changes in foreign currency rates on our non-designated short-term foreign exchange forward contracts, predominantly those



denominated in the AUD. The net loss on foreign currency transactions for the six months ended June 30, 2015 primarily related to changes in foreign currency rates on our short-term cross-currency intercompany loans, predominantly those denominated in AUD and Brazilian Real.

The net gain on foreign currency transactions for the three and six months ended June 30, 2014 was primarily a result of changes in foreign currency rates on our short-term cross-currency intercompany loans, predominantly those denominated in British Pound Sterling and AUD.

|                        | Three Months Ended                |      | Percent<br>Change<br>2015 vs. 2014 | Six Months Ended                  |        | Percent<br>Change<br>2015 vs. 2014 |
|------------------------|-----------------------------------|------|------------------------------------|-----------------------------------|--------|------------------------------------|
|                        | June 30,<br>2015<br>(in millions) | 2014 |                                    | June 30,<br>2015<br>(in millions) | 2014   |                                    |
| Other gain (loss), net | \$18                              | \$11 | NM <sup>(1)</sup>                  | \$(7                              | ) \$14 | NM <sup>(1)</sup>                  |

<sup>(1)</sup> Fluctuation in terms of percentage change is not meaningful.

The net gain for the three months ended June 30, 2015 was primarily related to a gain of \$24 million recognized as a result of the reduction of a capital lease liability from one of our consolidated VIEs during the period. This gain was offset by additional transaction costs from the acquisition of an additional property in connection with the tax deferred exchange. See Note 3: "Acquisitions" and Note 8: "Consolidated Variable Interest Entities" in our unaudited condensed consolidated financial statements for additional discussion.

The net loss for the six months ended June 30, 2015 was primarily related to transaction costs from the acquisition of properties in connection with the tax deferred exchange, partially offset by the gain from the capital lease liability reduction from one of our consolidated VIEs. Additionally, as a result of the repayment of the Waldorf Astoria Loan, we recognized a loss of \$6 million from the derecognition of the unamortized debt issuance costs during the six months ended June 30, 2015. See Note 4: "Assets Held for Sale and Disposals" in our unaudited condensed consolidated financial statements for additional discussion.

The other gain, net for the three and six months ended June 30, 2014 was primarily related to pre-tax gains of \$12 million resulting from the sale of an owned hotel and a vacant parcel of land that occurred in the second quarter of 2014.

|                    | Three Months Ended                |       | Percent<br>Change<br>2015 vs. 2014 | Six Months Ended                  |       | Percent<br>Change<br>2015 vs. 2014 |
|--------------------|-----------------------------------|-------|------------------------------------|-----------------------------------|-------|------------------------------------|
|                    | June 30,<br>2015<br>(in millions) | 2014  |                                    | June 30,<br>2015<br>(in millions) | 2014  |                                    |
| Income tax expense | \$145                             | \$121 | 19.8                               | \$308                             | \$204 | 51.0                               |

The increase in income tax expense was primarily the result of a higher annual effective tax rate expected to be applied for the full year. Our annual effective tax rate was higher as a result of the reduction in goodwill in connection with the sale of the Waldorf Astoria New York and compensation costs incurred for the Promote Plan for which no tax benefits were recognized. In addition, a foreign jurisdiction where we had deferred tax assets reduced its statutory tax rate, resulting in a reduction to the deferred tax asset and corresponding recognition of income tax expense of \$6 million during the six months ended June 30, 2015. Absent these items our effective tax rate would have approximated our statutory tax rate. For further discussion of our effective tax rate, see Note 12: "Income Taxes" in our unaudited condensed consolidated financial statements.

### Segment Results

We evaluate our business segment operating performance using segment Adjusted EBITDA, as described in Note 17: "Business Segments" in our unaudited condensed consolidated financial statements. Refer to those financial statements for a reconciliation of Adjusted EBITDA to net income attributable to Hilton stockholders. For a discussion of how management uses EBITDA and Adjusted EBITDA to manage our business and material limitations on its usefulness, refer to "—Key Business and Financial Metrics Used by Management."



The following table sets forth revenues and Adjusted EBITDA by segment, reconciled to consolidated amounts:

|   | Three Months Ended                |                     | Percent<br>Change<br>2015 vs. 2014 | Six Months Ended                  |                     | Percent<br>Change<br>2015 vs. 2014 |
|---|-----------------------------------|---------------------|------------------------------------|-----------------------------------|---------------------|------------------------------------|
|   | June 30,<br>2015<br>(in millions) | 2014 <sup>(1)</sup> |                                    | June 30,<br>2015<br>(in millions) | 2014 <sup>(1)</sup> |                                    |
| <b>Revenues</b>                                       |                                   |                     |                                    |                                   |                     |                                    |
| Ownership   | \$1,141                           | \$1,126             | 1.3                                | \$2,105                           | \$2,078             | 1.3                                |
| Management and franchise                              | 434                               | 371                 | 17.0                               | 825                               | 702                 | 17.5                               |
| Timeshare   | 319                               | 276                 | 15.6                               | 640                               | 555                 | 15.3                               |
| Segment revenues                                      | 1,894                             | 1,773               | 6.8                                | 3,570                             | 3,335               | 7.0                                |
| Other revenues from managed and franchised properties | 1,061                             | 920                 | 15.3                               | 2,011                             | 1,747               | 15.1                               |
| Other revenues  | 21                                | 25                  | (16.0)                             | 42                                | 46                  | (8.7)                              |
| Intersegment fees elimination                         | (54 )                             | (51 )               | 5.9                                | (102 )                            | (98 )               | 4.1                                |
| Total revenues  | \$2,922                           | \$2,667             | 9.6                                | \$5,521                           | \$5,030             | 9.8                                |
| <b>Adjusted EBITDA</b>                                |                                   |                     |                                    |                                   |                     |                                    |
| Ownership   | \$318                             | \$292               | 8.9                                | \$508                             | \$467               | 8.8                                |
| Management and franchise                              | 434                               | 371                 | 17.0                               | 825                               | 702                 | 17.5                               |
| Timeshare   | 86                                | 71                  | 21.1                               | 160                               | 153                 | 4.6                                |
| Corporate and other                                   | (61 )                             | (60 )               | 1.7                                | (117 )                            | (140 )              | (16.4)                             |
| Adjusted EBITDA                                       | \$777                             | \$674               | 15.3                               | \$1,376                           | \$1,182             | 16.4                               |

(1) Historical results reflect the change in the definition of Adjusted EBITDA. See Note 17: "Business Segments" for additional information.

#### Ownership

Ownership segment revenues increased \$15 million and \$27 million for the three and six months ended June 30, 2015, respectively, compared to the same periods in 2014, primarily as a result of increases in owned and leased hotel revenues. Ownership Adjusted EBITDA increased \$26 million and \$41 million, respectively, primarily as a result of increases in ownership segment revenues, as well as decreases in owned and leased operating expenses of \$16 million and \$19 million, respectively. Refer to "—Revenues—Owned and leased hotels" and "—Operating Expenses—Owned and leased hotels" for further discussion of the changes in revenues and operating expenses at our owned and leased hotels.

#### Management and franchise

Management and franchise segment revenues increased \$63 million and \$123 million for the three and six months ended June 30, 2015, respectively, compared to the same period in 2014, primarily as a result of increases in RevPAR at our comparable managed and franchised properties of 5.2 percent and 6.0 percent, respectively, as well as the net addition of hotels to our managed and franchised system. Refer to "—Revenues—Management and franchise and other" for further discussion on the increases in revenues from our managed and franchised properties. Management and franchise Adjusted EBITDA increased as a result of the increases in management and franchise segment revenues.

#### Timeshare

Timeshare Adjusted EBITDA increased \$15 million and \$7 million for the three and six months ended June 30, 2015, respectively, compared to the same period in 2014, primarily as a result of the increases in timeshare revenues of \$43

million and \$85 million, respectively, offset by the increases in timeshare operating expenses of \$32 million and \$89 million, respectively. Refer to "—Revenues—Timeshare" and "—Operating Expenses—Timeshare" for a discussion of the changes in revenues and operating expenses from our timeshare segment.

#### Supplemental Financial Data for Unrestricted U.S. Real Estate Subsidiaries

As of June 30, 2015, we owned a majority or controlling financial interest in 57 hotels, representing 29,955 rooms. Of these owned hotels, 35 hotels, representing an aggregate of 23,542 rooms as of June 30, 2015, were owned by subsidiaries that we collectively refer to as our "Unrestricted U.S. Real Estate Subsidiaries." The properties held by our Unrestricted U.S. Real Estate Subsidiaries secure our \$3,487 million CMBS Loan and \$544 million in mortgage loans and are not included in the

collateral securing the Senior Secured Credit Facility. In addition, the Unrestricted U.S. Real Estate Subsidiaries are not subject to any of the restrictive covenants in the indenture that governs our \$1.5 billion of Senior Notes, which are unsecured.

In February 2015, we completed the sale of the Waldorf Astoria New York and repaid the Waldorf Astoria Loan in full. In addition, in February 2015, we acquired five properties that are Unrestricted U.S. Real Estate Subsidiaries and assumed a \$450 million mortgage loan on two of these properties. In June 2015, we acquired an additional property that is an Unrestricted U.S. Real Estate Subsidiary. For further discussion see Note 3: "Acquisitions" and Note 4: "Assets Held for Sale and Disposals" in our condensed consolidated financial statements.

We have included this supplemental financial data to comply with certain financial information requirements regarding our Unrestricted U.S. Real Estate Subsidiaries set forth in the indenture that governs our Senior Notes. For the six months ended June 30, 2015, the Unrestricted U.S. Real Estate Subsidiaries represented 20.1 percent of our total revenues, 59.2 percent of net income attributable to Hilton stockholders and 25.1 percent of our Adjusted EBITDA, and as of June 30, 2015, represented 34.3 percent of our total assets and 31.9 percent of our total liabilities.

The following table presents supplemental unaudited financial data, as required by the indenture that governs our Senior Notes, for our Unrestricted U.S. Real Estate Subsidiaries:

|   | Six Months Ended June 30, |       |
|---|---------------------------|-------|
|   | 2015                      | 2014  |
|   | (in millions)             |       |
| Revenues  | \$1,107                   | \$996 |
| Net income attributable to Hilton stockholders  | 184                       | 64    |
| Capital expenditures for property and equipment | 108                       | 62    |
| Adjusted EBITDA <sup>(1)</sup>                  | 345                       | 296   |
| Cash provided by (used in):                     |                           |       |
| Operating activities                            | 167                       | 126   |
| Investing activities                            | 351                       | (62)  |
| Financing activities                            | (511)                     | (50)  |

The following table provides a reconciliation of our Unrestricted U.S. Real Estate Subsidiaries' Adjusted EBITDA<sup>(1)</sup> and EBITDA to net income attributable to Hilton stockholders, which we believe is the most closely comparable U.S. GAAP financial measure:

|  | Six Months Ended June 30, |       |
|--|---------------------------|-------|
|  | 2015                      | 2014  |
|  | (in millions)             |       |
| Adjusted EBITDA  | \$345                     | \$296 |
| Net income attributable to noncontrolling interests <sup>(1)</sup> | (1)                       | —     |
| Gain on sale of assets, net  | 144                       | —     |
| Share-based and other compensation benefit (expense)               | (1)                       | 1     |
| Other loss, net  | (30)                      | —     |
| EBITDA   | 457                       | 297   |
| Interest expense   | (86)                      | (84)  |
| Income tax expense   | (70)                      | (47)  |
| Depreciation and amortization                                      | (117)                     | (102) |
| Net income attributable to Hilton stockholders                     | \$184                     | \$64  |

<sup>(1)</sup> In June 2015, one of our consolidated non-wholly owned entities was transferred into the Unrestricted U.S. Real Estate Subsidiaries group as part of a debt refinancing of that entity.

The following table presents supplemental unaudited financial data, as required by the indenture that governs our Senior Notes, for our Unrestricted U.S. Real Estate Subsidiaries:

|             | June 30,<br>2015<br>(in millions) | December 31,<br>2014 |
|-------------|-----------------------------------|----------------------|
| Assets      | \$8,939                           | \$8,772              |
| Liabilities | 6,695                             | 6,759                |

## Liquidity and Capital Resources

### Overview

As of June 30, 2015, we had total cash and cash equivalents of \$759 million, including \$248 million of restricted cash and cash equivalents. The majority of our restricted cash and cash equivalents balance related to cash collateral on our self-insurance programs, escrowed cash from our timeshare operations and cash restricted under our long-term debt agreements.

Our known short-term liquidity requirements primarily consist of funds necessary to pay for operating expenses and other expenditures, including corporate expenses, payroll and related benefits, legal costs, operating costs associated with the management of hotels, interest and scheduled principal payments on our outstanding indebtedness, contract acquisition costs and capital expenditures for renovations and maintenance at our owned and leased hotels. Our long-term liquidity requirements primarily consist of funds necessary to pay for scheduled debt maturities, capital improvements at our owned and leased hotels, purchase commitments, costs associated with potential acquisitions and corporate capital expenditures.

During the six months ended June 30, 2015, we made voluntary prepayments of \$325 million on our Term Loans. In February 2015, we completed the sale of the Waldorf Astoria New York hotel and repaid in full the \$525 million Waldorf Astoria Loan and upon acquisition of the Bonnet Creek Resort, assumed the Bonnet Creek Loan of \$450 million, resulting in a net reduction of \$75 million in mortgage debt. We have also used the net proceeds from the sale of the Hilton Sydney, completed in July 2015, to make an additional \$350 million prepayment on our Term Loans.

We finance our business activities primarily with existing cash and cash generated from our operations. We believe that this cash will be adequate to meet anticipated requirements for operating expenses and other expenditures, including corporate expenses, payroll and related benefits, legal costs and purchase commitments for the foreseeable future. The objectives of our cash management policy are to maintain the availability of liquidity and minimize operational costs. Further, we have an investment policy that is focused on the preservation of capital and maximizing the return on new existing investments across all three of our business segments and returning available capital to stockholders.

In July 2015, we initiated a quarterly dividend program and declared a cash dividend of \$0.07 per share on shares of our common stock to be paid on or before September 25, 2015 to stockholders of record of our common stock as of the close of business on August 14, 2015.

### Sources and Uses Of Our Cash and Cash Equivalents

The following table summarizes our net cash flows and key metrics related to our liquidity:

|   | As of and for the Six Months<br>Ended June 30, |         | Percent<br>Change   |
|---|--|---------|---------------------|
|   | 2015   | 2014    | 2015 vs. 2014       |
|   | (in millions)                                  |         |                     |
| Net cash provided by operating activities           | \$648  | \$512   | 26.6                |
| Net cash provided by (used in) investing activities | 258  | (121)   | ) NM <sup>(1)</sup> |
| Net cash used in financing activities               | (952)  | ) (441) | ) NM <sup>(1)</sup> |
| Working capital surplus <sup>(2)</sup>              | 75   | 297     | (74.7)              |

<sup>(1)</sup> Fluctuation in terms of percentage change is not meaningful.

<sup>(2)</sup> Total current assets less total current liabilities.



Our ratio of current assets to current liabilities was 1.03 and 1.11 as of June 30, 2015 and December 31, 2014, respectively.

#### Operating Activities

Cash flow from operating activities is primarily generated from management and franchise fee revenue, operating income from our owned and leased properties and sales of timeshare units.

The \$136 million increase in net cash provided by operating activities was primarily as a result of improved operating income, as well as an increase in distributions from unconsolidated affiliates of \$9 million and a decrease in cash paid for interest of \$26 million, offset by an increase in net cash paid for income taxes of \$56 million.

### Investing Activities

The \$379 million increase in net cash provided by investing activities was primarily attributable to proceeds from the sale of the Waldorf Astoria New York of \$1,869 million, offset by the proceeds used of \$1,410 million in the acquisitions of the properties in the tax deferred exchange. Additionally, there was an increase in capital expenditures of \$49 million, primarily related to planned capital projects at our owned and leased hotels, offset by decreases in software capitalization costs and contract acquisition costs of \$9 million and \$2 million, respectively.

### Financing Activities

The \$511 million increase in net cash used in financing activities was primarily attributable to the early repayment of the Waldorf Astoria Loan of \$525 million in connection with the sale of the Waldorf Astoria New York. Additionally, during the six months ended June 30, 2014, we issued \$350 million of Securitized Timeshare Debt and used \$300 million of the proceeds to reduce our outstanding balance on the Timeshare Facility.

### Capital Expenditures

Our capital expenditures for property and equipment of \$159 million and \$110 million during the six months ended June 30, 2015 and 2014, respectively, primarily consisted of expenditures related to the renovation of existing owned and leased properties and our corporate facilities. Our software capitalization costs of \$23 million and \$32 million during the six months ended June 30, 2015 and 2014, respectively, related to various systems initiatives for the benefit of our hotel owners and our overall corporate operations. As of June 30, 2015, we had outstanding commitments under construction contracts of approximately \$101 million for capital expenditures at certain owned and leased properties, including our consolidated VIEs. Our contracts contain clauses that allow us to cancel all or some portion of the work. If cancellation of a contract occurred, our commitment would be any costs incurred up to the cancellation date, in addition to any costs associated with the discharge of the contract.

### Senior Secured Credit Facility

Our Revolving Credit Facility provides for \$1.0 billion in borrowings, including the ability to draw up to \$150 million in the form of letters of credit. As of June 30, 2015, we had \$45 million of letters of credit outstanding under our Revolving Credit Facility, and a borrowing capacity of \$955 million. We are currently required to pay a commitment fee of 0.125 percent per annum under the Revolving Credit Facility in respect of the unused commitments thereunder.

### Debt

As of June 30, 2015, our total indebtedness, excluding \$219 million of our share of debt of our investments in affiliates, was approximately \$11.2 billion, including \$780 million of non-recourse debt. For further information on our total indebtedness and debt repayments, refer to Note 9: "Debt" in our unaudited condensed consolidated financial statements.

The obligations of the Senior Secured Credit Facility are unconditionally and irrevocably guaranteed by us and all of our direct or indirect wholly owned material domestic subsidiaries, excluding our subsidiaries that are prohibited from providing guarantees as a result of the agreements governing our Timeshare Facility and/or our Securitized Timeshare Debt and our subsidiaries that secure our CMBS Loan and other mortgage loans. Additionally, none of our foreign subsidiaries or our non-wholly owned domestic subsidiaries guarantee the Senior Secured Credit Facility.

If we are unable to generate sufficient cash flow from operations in the future to service our debt, we may be required to reduce capital expenditures, issue additional equity securities or draw on our Revolving Credit Facility. Our ability

to make scheduled principal payments and to pay interest on our debt depends on the future performance of our operations, which is subject to general conditions in or affecting the hotel and timeshare industries that are beyond our control.

#### Off-Balance Sheet Arrangements

See Note 18: "Commitments and Contingencies" in our unaudited condensed consolidated financial statements for discussion of our off-balance sheet arrangements.

### Critical Accounting Policies and Estimates

The preparation of our unaudited condensed consolidated financial statements in accordance with U.S. GAAP requires us to make estimates and assumptions that affect reported amounts and related disclosures. We have discussed those policies and estimates that we believe are critical and require the use of complex judgment in their application in our Annual Report on Form 10-K for the fiscal year ended December 31, 2014. Since the date of our Annual Report on Form 10-K, there have been no material changes to our critical accounting policies or the methods or assumptions we apply under them.

### Item 3. Quantitative and Qualitative Disclosures About Market Risk

We are exposed to market risk primarily from changes in interest rates and foreign currency exchange rates, which may affect future income, cash flows and the fair value of the Company, depending on changes to interest rates and/or foreign exchange rates. In certain situations, we may seek to reduce cash flow volatility associated with changes in interest rates and foreign currency exchange rates by entering into financial arrangements intended to provide a hedge against a portion of the risks associated with such volatility. We continue to have exposure to such risks to the extent they are not hedged. We enter into derivative financial arrangements to the extent they meet the objective described above, and we do not use derivatives for trading or speculative purposes. See Note 10: "Derivative Instruments and Hedging Activities" in our unaudited condensed consolidated financial statements for additional discussion. Our exposure to market risk has not materially changed from what we previously disclosed in our Annual Report on Form 10-K for the fiscal year ended December 31, 2014.

### Item 4. Controls and Procedures

#### Disclosure Controls and Procedures

The Company maintains a set of disclosure controls and procedures as that term is defined in Rules 13a-15(e) and 15d-15(e) under the Securities Exchange Act of 1934, as amended (the "Exchange Act"), that are designed to ensure that information required to be disclosed by the Company in reports that it files or submits under the Exchange Act, is recorded, processed, summarized and reported within the time periods specified in Securities and Exchange Commission ("SEC") rules and forms, and that such information is accumulated and communicated to the Company's management, including its Chief Executive Officer and Chief Financial Officer, as appropriate, to allow timely decisions regarding required disclosures. The design of any disclosure controls and procedures is based in part upon certain assumptions about the likelihood of future events, and there can be no assurance that any design will succeed in achieving its stated goals under all potential future conditions. Any controls and procedures, no matter how well designed and operated, can provide only reasonable, not absolute, assurance of achieving the desired control objectives. In accordance with Rule 13a-15(b) of the Exchange Act, as of the end of the period covered by this Quarterly Report on Form 10-Q, an evaluation was carried out under the supervision and with the participation of the Company's management, including its Chief Executive Officer and Chief Financial Officer, of the effectiveness of its disclosure controls and procedures. Based on that evaluation, the Company's Chief Executive Officer and Chief Financial Officer concluded that the Company's disclosure controls and procedures, as of the end of the period covered by this Quarterly Report on Form 10-Q, were effective to provide reasonable assurance that information required to be disclosed by the Company in reports that it files or submits under the Exchange Act is recorded, processed, summarized and reported within the time periods specified in SEC rules and forms and is accumulated and communicated to the Company's management, including the Chief Executive Officer and Chief Financial Officer, as appropriate to allow timely decisions regarding required disclosure.

#### Changes in Internal Control

There has been no change in the Company's internal control over financial reporting during the Company's most recent fiscal quarter that has materially affected, or is reasonably likely to materially affect, the Company's internal control over financial reporting.



## PART II. OTHER INFORMATION

### Item 1. Legal Proceedings

We are involved in various claims and lawsuits arising in the normal course of business, some of which include claims for substantial sums, including proceedings involving tort and other general liability claims, employee claims, consumer protection claims and claims related to our management of certain hotel properties. The ultimate results of claims and litigation cannot be predicted with certainty. We currently believe that the ultimate outcome of such lawsuits and proceedings will not, individually or in the aggregate, have a material adverse effect on our consolidated financial position, results of operations or liquidity. However, depending on the amount and timing, an unfavorable resolution of some or all of these matters could materially affect our future results of operations in a particular period.

### Item 1A. Risk Factors

As of June 30, 2015, there have been no material changes from the risk factors previously disclosed in response to "Part I—Item 1A. Risk Factors" of our Annual Report on Form 10-K for the fiscal year ended December 31, 2014.

### Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

None.

### Item 3. Defaults Upon Senior Securities

None.

### Item 4. Mine Safety Disclosures

Not applicable.

### Item 5. Other Information

#### Section 13(r) Disclosure

Pursuant to Section 219 of the Iran Threat Reduction and Syria Human Rights Act of 2012, which added Section 13(r) of the Exchange Act, we hereby incorporate by reference herein Exhibit 99.1 of this report, which includes disclosures regarding Travelport Worldwide Limited, which may be considered an affiliate of Blackstone and, therefore, our affiliate.

Item 6. Exhibits

| Exhibit Number | Exhibit Description  |
|----------------|--|
| 3.1            | Certificate of Incorporation of Hilton Worldwide Holdings Inc. (incorporated by reference to Exhibit 3.1 to the Company's Current Report on Form 8-K dated December 17, 2013).   |
| 3.2            | Bylaws of Hilton Worldwide Holdings Inc. (incorporated by reference to Exhibit 3.2 to the Company's Current Report on Form 8-K dated December 17, 2013).   |
| 10.1           | Form of Deferred Share Unit Agreement.*  |
| 12             | Computation of Ratio of Earnings to Fixed Charges.   |
| 31.1           | Certificate of Christopher J. Nassetta, President and Chief Executive Officer, pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.  |
| 31.2           | Certificate of Kevin J. Jacobs, Executive Vice President and Chief Financial Officer, pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.   |
| 32.1           | Certificate of Christopher J. Nassetta, President and Chief Executive Officer, pursuant to Section 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 (furnished herewith).        |
| 32.2           | Certificate of Kevin J. Jacobs, Executive Vice President and Chief Financial Officer, pursuant to Section 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 (furnished herewith). |
| 99.1           | Section 13(r) Disclosure.  |
| 101.INS        | XBRL Instance Document.  |
| 101.SCH        | XBRL Taxonomy Extension Schema Document.   |
| 101.CAL        | XBRL Taxonomy Extension Calculation Linkbase Document.   |
| 101.DEF        | XBRL Taxonomy Extension Definition Linkbase Document.  |
| 101.LAB        | XBRL Taxonomy Extension Label Linkbase Document.   |
| 101.PRE        | XBRL Taxonomy Extension Presentation Linkbase Document.  |

\* This document has been identified as a management contract or compensatory plan or arrangement.

The agreements and other documents filed as exhibits to this report are not intended to provide factual information or other disclosure other than with respect to the terms of the agreements or other documents themselves, and you should not rely on them for that purpose. In particular, any representations and warranties made by us in these agreements or other documents were made solely within the specific context of the relevant agreement or document and may not describe the actual state of affairs as of the date they were made or at any other time.



Signatures

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

HILTON WORLDWIDE HOLDINGS INC.

By: /s/ Christopher J. Nassetta  
Name: Christopher J. Nassetta  
President and Chief Executive Officer

By: /s/ Kevin J. Jacobs  
Name: Kevin J. Jacobs  
Executive Vice President and Chief Financial Officer

Date: July 29, 2015