EARTHSHELL CORP Form 10-Q November 15, 2002

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# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, D.C. 20549

# **FORM 10-Q**

| ý | QUARTERLY REPORT PURSUANT TO<br>EXCHANGE ACT OF 1934<br>For the Quarterly Period E | SECTION 13 OR 15 (d) OF THE SECURITIES Ended September 30, 2002 |
|---|--|---|
| o | TRANSITION REPORT PURSUANT SEC   | CTION 13 OR 15 (d) OF SECURITIES EXCHANGE                       |
|   | For the Transition Period From   | to  |
|   | Commission File N  | umber 333-13287   |
|   | EARTHSHELL (   | CORPORATION   |
|   | (Exact name of registrant a  | as specified in its charter)                                    |
|   | Delaware   | 77-0322379  |
|   | (State or other jurisdiction of  | (I.R.S. Employer  |
|   | incorporation or organization)   | Identification No.)   |

800 Miramonte Drive, Santa Barbara, California 93109

(Address of principal executive office) (Zip Code)

Registrant's telephone number, including area code: (805) 897-2248

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15 (d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  $\circ$  No o

The number of shares outstanding of the registrant's common stock as of November 14, 2002 is 144,598,356.

#### EARTHSHELL CORPORATION

**FORM 10-Q** 

For the Quarter Ended September 30, 2002

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#### EARTHSHELL CORPORATION

(A Development Stage Enterprise)

#### **BALANCE SHEETS**

| September 30, | December 31, |
|---------------|--------------|
| 2002          | 2001         |
| (Unaudited)   |              |

**ASSETS** 

**CURRENT ASSETS:** 

Page

|   | September 30,<br>2002 |                          | December 31,<br>2001 |                          |  |
|---|-----------------------|--------------------------|----------------------|--------------------------|--|
| Cash and cash equivalents   | \$                    | 245,870                  | \$                   | 828,007                  |  |
| Prepaid expenses and other current assets   |                       | 513,992                  |                      | 580,472                  |  |
| Total current assets  |                       | 759,862                  |                      | 1,408,479                |  |
| RESTRICTED CASH   |                       | 12,500,000               |                      | 3,500,000                |  |
| PROPERTY AND EQUIPMENT, NET   |                       | 13,015,976               |                      | 14,591,111               |  |
| INVESTMENT IN JOINT VENTURE   |                       | 341,275                  |                      | 386,275                  |  |
| TOTAL   | \$                    | 26,617,113               | \$                   | 19,885,865               |  |
| LIABILITIES AND STOCKHOLDERS' EQUITY CURRENT LIABILITIES:   |                       |                          |                      |                          |  |
| Accounts payable and accrued expenses   | \$                    | 7,335,797                | \$                   | 8,349,808                |  |
| Note Payable to EKI   |                       | 2,000,000                |                      | , ,                      |  |
| Total current liabilities   |                       | 9,335,797                |                      | 8,349,808                |  |
| CONVERTIBLE NOTES PAYABLE   |                       | 7,699,505                |                      |                          |  |
| COMMITMENTS AND CONTINGENCIES   |                       |                          |                      |                          |  |
| STOCKHOLDERS' EQUITY: Preferred Stock, \$.01 par value, 10,000,000 shares authorized; 9,170,000 Series A  |                       |                          |                      |                          |  |
| shares designated; no shares issued and outstanding as of September 30, 2002 and December 31, 2001  |                       |                          |                      |                          |  |
| Common stock, \$.01 par value, 200,000,000 shares authorized; 141,141,113 and 118,323,054 shares issued and outstanding as of September 30, 2002 and December |                       | 1 411 411                |                      | 1 102 221                |  |
| 31, 2001  |                       | 1,411,411<br>288,570,517 |                      | 1,183,231<br>266,595,422 |  |
| Additional paid-in common capital  Deficit accumulated during the development stage   |                       | (280,400,117)            |                      | (256,242,596)            |  |
| Total stockholders' equity  |                       | 9,581,811                |                      | 11,536,057               |  |
| TOTAL   | \$                    | 26,617,113               | \$                   | 19,885,865               |  |
| See notes to financial statements.  |                       |                          |                      |                          |  |
| 1   |                       |                          |                      |                          |  |

#### EARTHSHELL CORPORATION

#### (A Development Stage Enterprise)

#### STATEMENTS OF OPERATIONS

#### (Unaudited)

|                                  | For the<br>Three Months<br>Ended September 30, |             |      |                    | For the<br>Nine Months<br>Ended September 30, |             |    |             | November 1,<br>1992 (inception)<br>through<br>September 30, |              |  |
|----------------------------------|--|-------------|------|--------------------|---|-------------|----|-------------|---|--------------|--|
|                                  |  | 2002        |      | 2001               |   | 2002        |    | 2001        |   | 2002         |  |
| Expenses:                        |  |             |      |                    |   |             |    |             |   |              |  |
| Related party research and       |  |             |      |                    |   |             |    |             |   |              |  |
| development                      | \$   | 300,000     | \$   | 401,055            | \$  | 1,068,313   | \$ | 1,092,197   | \$  | 69,459,151   |  |
| Other research and development   |  | 2,941,860   |      | 6,756,532          |   | 13,418,082  |    | 15,186,975  |   | 122,293,868  |  |
| Related party general and        |  |             |      |                    |   |             |    |             |   |              |  |
| administrative expenses          |  |             |      |                    |   |             |    |             |   | 2,240,502    |  |
| Other general and administrative |  |             |      |                    |   |             |    |             |   |              |  |
| expenses                         |  | 2,366,377   |      | 2,367,682          |   | 6,954,026   |    | 8,445,850   |   | 59,738,230   |  |
| Depreciation and amortization    |  | 795,065     |      | 1,138,516          |   | 2,385,770   |    | 3,648,965   |   | 21,747,833   |  |
| Related party patent expenses    |  |             |      |                    |   |             |    |             |   | 8,693,105    |  |
|                                  |  |             |      |                    | _   |             | _  |             |   |              |  |
| Total expenses                   |  | 6,403,302   |      | 10,663,785         |   | 23,826,191  |    | 28,373,987  |   | 284,172,689  |  |
| Interest income                  |  | (18,345)    |      | (95,058)           |   | (61,259)    | )  | (299,440)   |   | (10,736,501) |  |
| Related party interest expense   |  | (10,5 15)   |      | (23,030)           |   | (01,237)    | ,  | (2)),110)   |   | 4,770,731    |  |
| Other interest expense           |  | 79,447      |      |                    |   | 80,319      |    |             |   | 1,869,057    |  |
| Miscellaneous Expense            |  | 320,970     |      |                    |   | 320,970     |    |             |   | 320,970      |  |
| Gain on Sale of Asset            |  | 320,370     |      |                    |   | (9,500)     | )  |             |   | (9,500)      |  |
| Sum on Bute of Figure            |  |             |      |                    |   | (5,800)     |    |             |   | (3,500)      |  |
|                                  |  | <u> </u>    |      | 10.550.505         |   |             |    | *******     |   | 200 205 446  |  |
| Loss Before Income Taxes         |  | 6,785,374   |      | 10,568,727         |   | 24,156,721  |    | 28,074,547  |   | 280,387,446  |  |
| Income Taxes                     |  |             |      |                    |   | 800         |    |             |   | 12,671       |  |
|                                  |  |             |      |                    | _   |             | _  |             |   |              |  |
| Net Loss                         |  | 6,785,374   |      | 10,568,727         |   | 24,157,521  |    | 28,074,547  |   | 280,400,117  |  |
| Preferred Dividends              |  |             |      |                    |   |             |    |             |   | 9,926,703    |  |
|                                  |  |             |      |                    | _   |             | _  |             |   |              |  |
| Net Loss Available To Common     |  |             |      |                    |   |             |    |             |   |              |  |
| Stockholders                     | \$   | 6,785,374   | ¢    | 10,568,727         | ¢   | 24,157,521  | Ф  | 28,074,547  | ¢   | 290,326,820  |  |
| Stockholders                     | φ  | 0,765,574   | φ    | 10,308,727         | φ   | 24,137,321  | φ  | 20,074,347  | Þ   | 290,320,820  |  |
|                                  |  |             |      |                    | _   |             |    |             |   |              |  |
| Basic And Diluted Loss Per       |  |             |      |                    |   |             |    |             |   |              |  |
| Common Share                     | \$   | 0.05        | \$   | 0.09               | \$  | 0.18        | \$ | 0.25        | \$  | 3.08         |  |
| Weighted Average Number Of       |  |             |      |                    |   |             |    |             |   |              |  |
| Common Shares                    |  | 138,500,013 |      | 114,169,194        |   | 132,433,714 |    | 110,746,927 |   | 94,297,674   |  |
|                                  |  | Sec         | e no | tes to financial s | tate  | ements.     |    |             |   |              |  |
|                                  |  |             |      |                    |   |             |    |             |   |              |  |
| 2                                |  |             |      |                    |   |             |    |             |   |              |  |

#### EARTHSHELL CORPORATION

(A Development Stage Enterprise)

## STATEMENTS OF STOCKHOLDERS' EQUITY (DEFICIT)

(Unaudited)

|  | Cumulative<br>Convertible Preferred<br>Stock Series A |          | Additional<br>Paid-In | Commo                   | on Stock          | Additional<br>Paid-In     | Deficit<br>Accumulated<br>during |                             |  |
|--|---|----------|-----------------------|-------------------------|-------------------|---------------------------|----------------------------------|-----------------------------|--|
|  | Shares  | Amount   | Preferred<br>Capital  | Shares                  | Amount            | Common<br>Capital         | Development<br>Stage             | Total                       |  |
| ISSUANCE OF COMMON<br>STOCK AT INCEPTION<br>Sale of preferred stock, net             | 6,988,850   | \$ 267   | \$ 24,472,734         | 82,530,000              | \$ 3,150          | ·                         | \$                               | 10,000<br>24,473,001        |  |
| Net loss   |   |          |                       |                         |                   |                           | \$ (7,782,551)                   | (7,782,551)                 |  |
| BALANCE, DECEMBER<br>31, 1993<br>Net loss  | 6,988,850   | 267      | 24,472,734            | 82,530,000              | 3,150             | 6,850                     | (7,782,551)<br>(16,582,080)      | 16,700,450<br>(16,582,080)  |  |
| BALANCE, DECEMBER<br>31, 1994<br>Contribution to equity                              | 6,988,850   | 267      | 24,472,734            | 82,530,000              | 3,150             | 6,850<br>1,117,723        | (24,364,631)                     | 118,370<br>1,117,723        |  |
| Net loss   |   |          |                       |                         |                   | 1,117,725                 | (13,914,194)                     | (13,914,194)                |  |
| BALANCE, DECEMBER 31, 1995 Contribution to equity                                    | 6,988,850   | 267      | 24,472,734            | 82,530,000              | 3,150             | 1,124,573<br>650,000      | (38,278,825)                     | (12,678,101)<br>650,000     |  |
| Issuance of stock warrants Net loss  |   |          |                       |                         |                   | 246,270                   | (16,950,137)                     | 246,270<br>(16,950,137)     |  |
| BALANCE, DECEMBER 31, 1996 Compensation related to stock options, warrants and stock | 6,988,850   | 267      | 24,472,734            | 82,530,000              | 3,150             | 2,020,843                 | (55,228,962)                     | (28,731,968)                |  |
| grants. Net loss   |   |          |                       |                         |                   | 3,156,659                 | (18,992,023)                     | 3,156,659<br>(18,992,023)   |  |
| BALANCE, DECEMBER<br>31, 1997  | 6,988,850   | 267      | 24,472,734            | 82,530,000              | 3,150             | 5,177,502                 | (74,220,985)                     | (44,567,332)                |  |
| 262 to 1 stock split Conversion of preferred stock                                   | 0,700,030   | 69,621   | (69,621)              | 82,330,000              | 822,150           | (822,150)                 | (14,220,703)                     | (44,307,332)                |  |
| to common stock Issuance of common stock   | (6,988,850)   | (69,888) | (24,403,113)          | 6,988,850<br>10,526,316 | 69,888<br>105,263 | 24,403,113<br>205,883,493 |                                  | 205,988,756                 |  |
| Preferred stock dividends Net loss   |   |          |                       | 10,320,310              | 103,203           | (9,926,703)               | (26,620,052)                     | (9,926,703)<br>(26,620,052) |  |
| BALANCE, DECEMBER<br>31, 1998<br>Net loss  |   |          |                       | 100,045,166             | 1,000,451         | 224,715,255               | (100,841,037)<br>(44,188,443)    | 124,874,669<br>(44,188,443) |  |
| inct ioss  |   |          |                       |                         |                   |                           | (44,100,443)                     | (44,186,443)                |  |
| BALANCE, DECEMBER<br>31, 1999  |   |          |                       | 100,045,166             | 1,000,451         | 224,715,255               | (145,029,480)                    | 80,686,226                  |  |
| Net Loss<br>Issuance of common stock   |   |          |                       | 4,457,169               | 44,572            | 10,477,216                | (48,911,605)                     | (48,911,605)<br>10,521,788  |  |
| BALANCE, DECEMBER<br>31, 2000<br>Net Loss  |   |          |                       | 104,502,335             | 1,045,023         | 235,192,471               | (193,941,085)<br>(62,301,511)    | 42,296,409<br>(62,301,511)  |  |
| Compensation related to stock options, warrants and stock grants.                    |   |          |                       | 300,000                 | 3,000             | 984,119                   | (- / )                           | 987,119                     |  |
| Issuance of common stock   |   |          |                       | 13,520,719              | 135,208           | 30,418,832                |                                  | 30,554,040                  |  |
| BALANCE, DECEMBER<br>31, 2001  |   |          |                       | 118,323,054             | 1,183,231         | 266,595,422               | (256,242,596)                    | 11,536,057                  |  |
| Net Loss<br>Issuance of common stock   |   |          |                       | 20,793,708              | 207,937           | 19,297,821                | (24,157,521)                     | (24,157,521)<br>19,505,758  |  |

| Conversion of convertible notes payable to common | Cumulative<br>Convertible Preferred<br>Stock Series A |             |                 |             | Deficit<br>Accumulated<br>during |           |
|---|---|-------------|-----------------|-------------|----------------------------------|-----------|
| stock   |   | 2,024,351   | 20,243          | 979,757     | Development                      | 1,000,000 |
| Issuance of stock warrants                        |   |             |                 | 1,521,046   | Stage                            | 1,521,046 |
| Debt conversion cost                              |   |             |                 | 176,471     |                                  | 176,471   |
|   |   |             |                 |             |                                  |           |
| BALANCE, SEPTEMBER                                |   |             |                 |             |                                  |           |
| 30, 2002  |   | 141,141,113 | \$ 1,411,411 \$ | 288,570,517 | \$ (280,400,117) \$              | 9,581,811 |
|   |   |             |                 |             |                                  |           |

See notes to financial statements

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#### EARTHSHELL CORPORATION

(A Development Stage Enterprise)

#### STATEMENTS OF CASH FLOWS

#### (Unaudited)

|  | For the<br>Nine Months E<br>September 2 | November 1,<br>1992 (inception)<br>through |                              |  |
|--|---|--|------------------------------|--|
|  | 2002                                    | 2001                                       | September 30,<br>2002        |  |
| CASH FLOWS FROM OPERATING ACTIVITIES:  |   |  |                              |  |
| Net loss   | \$<br>(24,157,521) \$                   | (28,074,547) \$                            | (280,400,117)                |  |
| Adjustments to reconcile net loss to net cash used in operating activities:        |   |  |                              |  |
| Depreciation and amortization  | 2,385,770                               | 3,648,965                                  | 21,747,833                   |  |
| Issuance of stock options to director, consultant and officer                      |   | 751,724                                    | 4,848,641                    |  |
| Amortization and accretion of debt issue costs                                     | 76,052                                  |  | 347,329                      |  |
| Debt conversion cost   | 320,970                                 |  | 320,970                      |  |
| Loss on sale, disposal, or impairment of property and equipment                    | 1,842,143                               |  | 39,715,308                   |  |
| Loss from investment in joint venture  | 45,000                                  | 45,000                                     | 174,163                      |  |
| Net Loss on Sale of Investments  |   |  | 32,496                       |  |
| Accretion of Discounts on Investments Changes in operating assets and liabilities: |   |  | (410,084)                    |  |
| Prepaid expense and other current assets   | 66,480                                  | (89,052)                                   | (513,992)                    |  |
| Accounts payable and accrued expenses  | (1,014,011)                             | (446,226)                                  | 7,335,797                    |  |
| Trade payable to majority stockholder  |   | (266,312)                                  |                              |  |
|  |   |  |                              |  |
| Net cash used in operating activities  | (20,435,117)                            | (24,430,448)                               | (206,801,656)                |  |
|  |   |  |                              |  |
| CASH FLOWS FROM INVESTING ACTIVITIES:  |   |  | (52,410,920)                 |  |
| Purchase of short-term investments Purchase of restricted time deposit,net         | (9,000,000)                             |  | (52,419,820)<br>(12,500,000) |  |
| Proceeds from sales and redemptions of investments                                 | (2,000,000)                             |  | 52,797,408                   |  |
| Proceeds from sale of property and equipment                                       |   |  |                              |  |